Success Story

USAID | DELIVER PROJECT Procures a Wide Range of Health Commodities

Serving task orders for public health (including contraceptives and condoms), pandemic outbreak response, and malaria, the USAID | DELIVER PROJECT has greatly expanded its capacity, depth, and breadth in procurement. Collectively, the project procurement team has more than 80 years of global procurement experience, with expertise in a wide range of public health commodities. Using best practices, the project has diversified the range of products it procures and the types of procurement it undertakes. These range from one-off custom procurements for individual countries to longer-term global framework contracts for commodities, which USAID donated to more than 95 countries.

- The value of commodities and equipment procured to date exceeds $160 million.
- The project procured a full range of public health commodities—more than 550 distinct items:
  - antimalarial medicines
  - bed nets
  - cold chain equipment
  - condoms (male and female)
  - contraceptives
  - essential drugs (including vaccines and ancillary equipment)
  - hospital and other medical equipment and supplies
  - incinerators
  - lab supplies
  - malaria sprayers
  - personal protective equipment
  - rapid diagnostic tests for malaria and avian influenza
  - safe disposal supplies
  - vehicles (motor vehicles, trucks, and fork lifts)
  - syringes
  - disinfectant
  - warehouse equipment and supplies (racks and shelving).

The USAID | DELIVER PROJECT comprises three task orders: Task Order 1 works with public health commodities, with a particular focus on contraceptives and male and female condoms for HIV and AIDS prevention; Task Order 2 manages commodities for pandemic outbreak preparedness and response; and Task Order 3 provides commodities for prevention and treatment of malaria. The types of products and other program requirements vary greatly for each task order. The following stories represent examples of successful implementation of procurement activities for each task order.

To date, the project has procured more than 550 distinct public health commodities and pieces of equipment worth more than $160 million.

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**Task Order 1: Public Health**

In Paraguay, the project procured hospital equipment and supplies, ranging from basic items such as bowls and pails to sophisticated medical equipment, including a diagnostic ultrasound system and mobile radiology equipment. Availability of this much-needed hospital equipment will facilitate patient diagnosis and treatment in three hospitals in the country’s poorest region. A technical assistance visit helped finalize the procurement specifications and ensured that local needs were considered and that gaps in the original procurement list were identified.

![In Paraguay, hospital staff receive medical equipment procured by the project.](image1)

**Task Order 2: Outbreak Response**

In Indonesia, the project procured $1.8 million in commodities for an avian influenza control operational research study, implemented by the Indonesian Ministry of Agriculture and the Food and Agriculture Organization (FAO). This complex procurement process involved multiple partners, complicated resource pooling, and multifaceted partner facilitation and coordination functions. The project procured 48,000 vaccine-related items, including syringes, needles, incinerators, refrigerators, cold boxes, and thermometers, and 42 million poultry vaccine doses. The vaccines were distributed through 256 carefully planned and coordinated deliveries to the Ministry of Agriculture’s 16 district-level offices over a 12-month period.

![In Indonesia, a worker delivers poultry vaccines by motorcycle.](image2)

**Task Order 3: Malaria**

Since the award of Task Order 3 in June 2007, the project has purchased more than nine million bed nets. This number of nets would fill approximately 720 twenty-foot shipping containers. In July 2007, the project received an urgent request from the USAID Mission in Malawi to procure, ship, and distribute 2.6 million doses of the malaria treatment drug, Coartem, to ensure that sufficient stocks were available at every public service delivery point (SDP) before the launch of the national campaign in early November. Three months later, the project, the Government of Malawi, the mission, and other partners had distributed $4.8 million worth of Coartem to all but one of 566 SDPs. Deliveries were completed five days ahead of schedule.

![This shipment of Coartem is being loaded for distribution in Malawi.](image3)

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**USAID | DELIVER PROJECT**

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