

**Assessment of Commodity Needs  
for Integrated Reproductive Health  
in Zambia**

**Applying the Cost-Estimate Strategy**

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## Acronyms

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|           |  |
|-----------|--|
| ANC       | antenatal care                                       |
| C-section | Caesarian section                                    |
| CBOH      | Central Board of Health                              |
| CES       | Cost-Estimate Strategy                               |
| CYP       | couple years protected                               |
| DILSAT    | District Integrated Logistics Self-Assessment Tool   |
| EDL       | Essential Drugs List                                 |
| FP        | family planning                                      |
| GP        | general practitioner                                 |
| GUD       | genital urinary disease                              |
| HMIS      | health management information system                 |
| IRH       | integrated reproductive health                       |
| IUD       | intrauterine device                                  |
| IV        | intravenous  |
| MOH       | Ministry of Health                                   |
| MSH       | Management Sciences for Health                       |
| OB/GYN    | obstetrician/gynecologist                            |
| PID       | pelvic inflammatory disease                          |
| RH        | reproductive health                                  |
| RPM       | Rational Pharmaceutical Management [project]         |
| RPR       | rapid precipitation reaction (test kit for syphilis) |
| STG       | standard treatment guideline                         |
| STI       | sexually transmitted infection                       |
| UTI       | urinary tract infection                              |
| USAID     | U.S. Agency for International Development            |
| ZIHP      | Zambia Integrated Health Project                     |



## Executive Summary

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In 1998 the Central Board of Health (CBOH) and the Ministry of Health (MOH) of Zambia, recognizing that maternal mortality and morbidity are largely preventable, began drafting a five-year Integrated Reproductive Health Plan of Action. In designing the new policy, the Zambian government identified the essential role of pharmaceuticals, medical supplies, and other reproductive health (RH) commodities in making the new plan a functioning reality.

The Zambian government, specifically the MOH and CBOH, and the U.S. Agency for International Development (USAID) asked the Management Sciences for Health (MSH) Rational Pharmaceutical Management (RPM) project to assess the cost, availability, and use of commodities for RH services. In June and July 1999, a team of RPM staff, CBOH, and MOH officials, and others applied the Cost-Estimate Strategy (CES) tool at 14 hospitals and 139 health centers in 11 districts receiving assistance from USAID. The data provided critical information and highlighted the gaps in RH services that the new policies could help to address. Some of the types of information generated from this assessment include—

- Standard treatment guidelines, which were generally not used at surveyed facilities, were developed for 16 reproductive health conditions
- Estimated costs of providing RH drugs, supplies, and equipment nationally and in 11 sample districts
- Review of RH commodity availability in Zambia
- Standard treatment practices, as reported by health providers
- Service availability, as reported by clients

Several significant activities are under way as a result of the CES assessment. Donor agencies are currently using the CES data to help determine funding levels in-country. The process as a whole has contributed to closer coordination between donors and organizations working in the Zambian RH sector and it has heightened awareness of and stimulated discussion about the real costs of offering RH services.

Within Zambia, the cost and needs estimates will facilitate improved management of RH services in the 11 districts included in the study. In addition, impetus was given to developing STGs (best practices for treating a condition) for use by all facilities. Valuable data on commodity stock levels were gathered in the 11 sample districts that can be used, for example, to monitor and evaluate RH commodity availability at each facility and to focus training interventions for facility staff. In addition, other districts and facilities could be incorporated into these activities.



### **Situation in Zambia**

With a population of approximately 9 million, Zambia has an annual population growth rate of 2.5 percent. Reports show that the total fertility rate dropped from 7.2 in 1978 to 5.6 in 1998, and immunization of children under five is rising. Despite these positive trends, the recent resurgence of several common diseases, such as malaria, tuberculosis, acute respiratory infections, and sexually transmitted infections (STIs), has stretched the government's human and financial capacity to their limits. The health care establishment has been further crippled by the HIV/AIDS pandemic that is affecting all of Sub-Saharan Africa. In fact, Zambia has one of the highest HIV/AIDS infection rates in Africa. Combined, these factors have led to a dramatic decrease in life expectancy, which between 1978 and 1998 dropped from 48 to 40 years for males and from 51 to 41 years for females, as reported by the World Health Organization.

In the early 1990s, the Zambian MOH launched a national Health Sector Reform project and devoted its energy to improving the quality of care of the Zambian people. This important commitment by the Zambian Government came at a time when the health status of its citizens was at a critical point and health systems and institutions were facing severe limitations.

In accordance with the new health sector reforms, the Zambian pharmaceutical sector has also experienced important changes. The MOH developed a National Drug Policy that proposed an increase in the drug budget. Hoping to improve pharmaceutical sector efficiency, the MOH began to implement a series of pharmaceutical reforms in 1998. These reforms included creating a new independent regulatory body, hiring a full-time pharmacist at the Central Board of Health (CBOH), integrating the commodity logistics systems of various vertical programs, and subcontracting the management of the Central Medical Stores to a private company. In addition, using software developed by MSH/RPM, the Central Medical Stores upgraded its inventory management system.

Despite the innovative changes and reforms, the health supply system remained donor-dependent, particularly for supplying essential drugs to rural health centers. Despite the new Health Sector Reform initiatives, pharmaceutical sector problems culminated in 1998, when an international drug procurement process funded through a World Bank loan failed to meet Bank standards. Consequently, Zambia faced a serious shortage of drugs and limited funds to improve the situation.

### **New reproductive health policy**

The burden of maternal mortality and morbidity in Zambia is among the highest in Africa. To protect the most vulnerable group from risk of complications from pregnancy, nutritional deficiencies, STIs, and other RH conditions, the MOH and CBOH have taken steps to streamline policies regarding reproductive health. These steps build onto the Health Sector Reforms described above.

In 1998 a team of national and international experts was invited to conceptualize an Integrated Reproductive Health Plan of Action. The resulting draft report stressed that good maternal health is essential to the health and survival of the mother and her newborn. The action plan recognized the importance of the availability of capable personnel and RH commodities in treating key RH conditions. The team of experts recommended that health posts, health centers, and hospitals be equipped with trained personnel, drugs, equipment, and essential supplies for both preventive care and cases of emergencies and complications.

The draft document recognized that, if complications arise, emergency services should be ready with trained personnel, drugs, equipment and essential supplies. Also, the availability of essential drugs and medical supplies, such as iron folate supplements, tetanus immunizations, Vitamin A supplements, birthing kits and equipment, hypertension drugs, diagnosis material for eclampsia, and the most essential antibiotics to treat urinary tract and syphilis infections, is integral to running a service that had a positive health impact on mother and baby.

Improving Integrated Reproductive Health in Zambia requires a sector wide approach and interventions at different levels of the health system. Although the MOH was aware that tertiary and district hospitals were severely affected by the drug shortage, it was not clear what the needs were or what it would cost to meet those needs. Therefore, the draft plan recommended that a comprehensive review be conducted in the districts to estimate the costs of treating RH conditions. RPM was asked to apply the Cost-Estimate Strategy (CES) for that purpose.

## **CES method – brief overview**

The Cost-Estimate Strategy guides decision making for improving the availability and management of RH commodities. It also provides a framework for incorporating cost information into policy and program decisions. Using spreadsheet tools and surveys, the CES helps collect, calculate, and compare RH cost data. The CES estimates, which form the foundation of the tool, help users generate total RH commodity costs for a range of treatments and services. “What-if” scenarios can be assessed by substituting alternative drugs and/or prices, and comparisons between the estimates enable managers to identify the cost implications of alternative services and treatment protocols.

Zambian officials learned of the CES following its field test in Kenya in 1998. The CES tool seemed particularly relevant to the Zambian RH Integrated Action Plan. The CES aims to—

- Improve reproductive health (RH) policy decisions
- Plan and budget within RH programs
- Use RH funds more efficiently
- Improve drug and equipment supply systems
- Promote rational use of drugs and equipment

Therefore, the MOH, CBOH, and USAID/Zambia requested that RPM apply the CES to assess the availability of RH drugs, medical supplies, and equipment; identify and cost projected needs; and set standard treatment guidelines.

The data for this report focuses primarily on eleven districts that participate in the USAID Zambia Integrated Health Project (ZIHP). Data for this report were compiled in June and July 1999 from sources in Lusaka and Washington, questionnaires, assessment, evaluations, special reports, national health census, registration data, and from a two-week visit to Zambia by one RPM senior technical officer and a local RPM consultant.

## **Objectives of the assessment**

Together, RPM, the MOH, CBOH, and USAID coordinated the CES application to assist the Zambian government in carrying out the new RH policies.

Three general objectives for the assessment were quickly defined:

- Assess the RH supply situation
- Inform the new Integrated Reproductive Health Plan of Action
- Assist the CBOH in leveraging donor funding

As empowered and informed decision makers, the CBOH and partners should no longer face the uncertainty of what is needed to amend policies, prepare action plans, request external assistance from all partners to gear everybody towards realistic interventions of life saving care to all Zambian citizens.





## Methodology

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The Cost-Estimate Strategy is a tool developed by the Reproductive Health Working Group (composed of RPM, the MotherCare project of John Snow, Inc., and USAID) to assist reproductive health program managers, governments, and the donor community to better estimate the cost of RH commodities (drugs, equipment, and supplies). It is often the case that systematically collected information is not readily available for management purposes. To address this gap, the CES provides cost and needs information that can help guide decision making for improving the availability and management of RH commodities.

The Cost-Estimate Strategy is a planning, budgeting, and management tool for reproductive health commodities. The CES can be used to identify essential pharmaceuticals, medical supplies, and medical equipment for basic reproductive health services and then to estimate the cost of supplying the required quantities of those commodities. The cost implications of alternative scenarios—based on different treatment options, target populations, or service expansion—can be calculated and analyzed. Indications of where and how reproductive health commodity management is failing to contribute to quality services can be identified and the basis for solutions established.

The following provides a general overview of the CES study design in Zambia, specifically the choice of study sites, the personnel involved in the study, and the sources of price information used to generate the cost estimates.

### Study sites

In Zambia, a sample group of facilities in 11 districts was chosen to represent the districts in areas where the USAID-funded Zambia Integrated Health Project (ZIHP) was implementing various health-related activities (see Annex A for a full list of survey facilities). The districts were located in six provinces. The 14 hospitals included in the study represent 87.5 percent of the hospitals in the 11 districts (see Table 1).

Table 1. Number of hospitals surveyed by type of administration

| Province   |                    | District    | Number of Hospitals Surveyed by Type and Administration |         |          |         |          |   |
|------------|--------------------|-------------|---|---------|----------|---------|----------|---|
| Total      | Total per District |             | Government  |         |          | Mission | Industry |   |
|            |                    |             | Central   | General | District |         |          |   |
| Central    | 3                  | Chibombo    | 1   |         | 1        |         |          |   |
|            |                    | Kabwe       | 2   |         | 1        |         | 1        |   |
| Copperbelt | 2                  | Kitwe       | 1   | 1       |          |         |          |   |
|            |                    | Ndola       | 1   | 1       |          |         |          |   |
| Eastern    | 3                  | Chipata     | 2   |         | 1        | 1       |          |   |
|            |                    | Lundazi     | 1   |         |          | 1       |          |   |
| Northern   | 1                  | Kasama      | 1   |         | 1        |         |          |   |
| Southern   | 1                  | Kalomo      | 0   |         |          |         |          |   |
|            |                    | Livingstone | 1   |         | 1        |         |          |   |
| Luapula    | 4                  | Mwense      | 2   |         |          | 1       | 1        |   |
|            |                    | Samfya      | 2   |         |          | 1       | 1        |   |
| TOTAL      | 14                 |             | 14  | 2       | 4        | 4       | 3        | 1 |
|            |                    |             |   | 10      |          |         |          |   |

Of the 230 health centers in these target districts, 139 health centers were visited, representing 60.4 percent of health centers (see Table 2). Those health centers where data collectors were not able to visit, due to limited time and resources available for the data collection and logistical difficulties, tended to be located in remote areas.

Table 2. Number of health centers surveyed by type of administration

| Province                           |                               | District    | Number of Facilities      |            |       |         |          |       |   |
|------------------------------------|-------------------------------|-------------|---------------------------|------------|-------|---------|----------|-------|---|
| Total # of HC visited per Province | Total # of HC in the District |             | Total # of HC visited (%) | Government |       | Mission | Industry |       |   |
|                                    |                               |             |                           | Urban      | Rural | Rural   | Urban    | Rural |   |
| Central                            | 18                            | Chibombo    | 22                        | 11 (50)    |       | 11      |          |       |   |
|                                    |                               | Kabwe       | 21                        | 7 (33)     | 6     |         |          |       | 1 |
| Copperbelt                         | 27                            | Kitwe       | 17                        | 11 (65)    | 11    |         |          |       |   |
|                                    |                               | Ndola       | 22                        | 16 (73)    | 16    |         |          |       |   |
| Eastern                            | 37                            | Chipata     | 29                        | 20 (69)    | 1     | 18      | 1        |       |   |
|                                    |                               | Lundazi     | 20                        | 17 (85)    |       | 16      | 1        |       |   |
| Northern                           | 11                            | Kasama      | 23                        | 11 (48)    |       | 11      |          |       |   |
| Southern                           | 23                            | Kalomo      | 20                        | 11 (55)    |       | 10      | 1        |       |   |
|                                    |                               | Livingstone | 13                        | 12 (92)    | 11    |         |          | 1     |   |
| Luapula                            | 23                            | Mwense      | 21                        | 12 (57)    |       | 10      | 1        |       | 1 |
|                                    |                               | Samfya      | 22                        | 11 (50)    |       | 11      |          |       |   |
| TOTAL                              | 139                           |             | 230                       | 139 (60.4) | 45    | 87      | 4        | 1     | 2 |
|                                    |                               |             |                           | 132        |       |         |          | 3     |   |

## Study team

Two RPM staff and one Zambian consultant coordinated the assessment. To help meet the objectives, RPM staff organized several roundtables and meetings with senior RH managers from the MOH, CBOH, university teaching hospital, and the nursing school. The meetings contributed to customizing the tool to the Zambian context. Local experts identified 14 RH conditions for study and established other survey parameters. In the absence of official Zambian RH standard treatment guidelines, RPM seized the opportunity to develop draft RH STGs and standard lists of drugs, equipment, and supplies for RH interventions.

A team of data collectors, made up of nurses, midwives, pharmacists, pharmacy technicians, and clinical officers, was trained over a one-week period. They actively participated in the discussions leading to the development of the STG and RH commodity requirements. With these guidelines and the CES data collection tools, the team visited sites and collected data in each of the 11 districts in just three weeks.

Next, RPM staff in Zambia and the United States reviewed and entered the data into the cost-estimate database. To complete the estimates, RPM derived national RH caseload estimates and average local and international prices. National caseload numbers were based on epidemiological data from the 1996 Zambia Demographic Health Survey.

## Price information

The local drugs and supply prices, when available, were obtained from 30 local suppliers and historical MOH bidding documents, representing the actual prices in-country. Average international drug and supply costs were obtained from the *International Drug Price Indicator Guide* published by MSH in 1998 and from the International Dispensary Association's price catalogs. This comparison information is useful because if local prices are higher than international prices it indicates that lowering costs is feasible.

Note that all costs listed refer only to commodity costs and exclude other potential costs such as infrastructure, personnel, and administrative costs. Depending on the information available, estimates are presented in both U.S. dollars (US\$) and Zambian kwacha (using an exchange rate of US\$1 = 2,600 kwacha).



# Applying the CES Tool in Zambia

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As mentioned in the previous chapter, the CES tool centers on two main segments, the cost estimate model and the survey. These are described below in detail.

## Cost-Estimate Strategy model

The cost estimate model is at the core of the CES tool, helping managers to better estimate the costs of commodities needed to provide the services offered by an RH program. Spreadsheets are used to calculate the total quantity and costs of drugs, supplies, and medical equipment necessary to carry out selected RH treatments. A reference database of commonly used drugs and supplies is contained in each spreadsheet, and formulas are embedded to automatically calculate subtotals and summarize results. Combined, these functions are intended to—

- Identify essential commodity items based on the selected treatment protocols for target reproductive health conditions and services
- Estimate total quantity and costs of drugs, supplies, and medical equipment in 11 ZIHP districts for major reproductive health conditions and services
- Highlight cost implications of treatment options available
- Produce lists of essential commodities for selected reproductive health conditions.

The cost estimate activities were applied to the Zambian context via the following steps:

### Step 1: Identify key reproductive health conditions and services

Based on the latest draft of the Integrated Reproductive Health in Zambia Plan of Action 1999-2004, the following 14 reproductive health conditions and services which require drugs, medical supplies and medical equipment were identified by the study team through consultations with key local experts:

- Basic antenatal care, including provision of:
  - ferrous sulfate and folic acid
  - tetanus toxoid
  - malarial prophylaxis
  - treatment of worm infestation
  - basic laboratory tests including urinalysis, hemoglobin, blood grouping and Rh test, and screening of syphilis
- Antenatal treatment (e.g., malaria treatment of pregnant women)
- Clean and safe delivery
- Family planning (including vasectomy and tubal ligation)
- Lacerations and episiotomy
- Pre-eclampsia and eclampsia
- Cesarean section

- Puerperal sepsis
- Neonatal sepsis
- Hemorrhage
- Mastitis
- Genital ulcer disease
- Vaginal discharge without pain
- Vaginal discharge with pain

Other critical reproductive health services such as education and counseling activities were not included because they do not require the commodities that this study aimed to assess.

## **Step 2: Develop treatment regimens for each condition**

In the absence of standard treatment guidelines (STGs) for the identified conditions, the study team developed Zambia-specific treatment protocols for each condition. Creating STGs is an effective method for standardizing the way health care providers use drugs to treat patients and their conditions. STGs define how and with which drugs practitioners should treat common health conditions. The CES team developed STGs based on international guidelines, national policies, and expert opinions on treating the conditions locally. The team used CES Treatment Sheets to compile the data.

A treatment sheet is a one-page summary of drugs and supplies necessary to complete the selected regimen. These were provided to clinicians supporting the CES process or on the CES team, who then filled in the form based on actual practices and what they think the treatment norm should be. The team then met to review all of the treatment sheets submitted and arrived at consensus on treatment regimens for each condition.

Using treatment regimens identified in Step 2, the team generated lists of drugs and medical supplies necessary for treating the 14 targeted reproductive health conditions in Zambia (the treatment sheets for all 16 conditions are shown in Annex B).

## **Step 3: Assign prices to each commodity**

Each commodity on the list developed in step 2 was assigned a local and international price. These prices were collected as follows:

- *Local prices* – These prices were based on the median values of unit prices provided by private suppliers in Lusaka contacted. Ten out of 30 registered local suppliers responded to our requests and sent price quotes for specific commodity items.
- *International prices* – These prices were based primarily on bidding prices of international bidders from the 1997 open international tender in Zambia. When the information was not available from tender documents, standard average international prices were used from the International Drug Price Indicator Guide and the International Dispensary Association's catalogue.

For purposes of the CES Zambia study, an exchange rate of 1 US\$=2600 kwacha was used throughout. Local prices were not available for 7 drugs (including blood and plasma) and blood giving set.

#### **Step 4: Estimate average episodic costs of drugs and medical supplies**

The two sets (local and international) of cost information was entered into the Zambia CES Costing Model to estimate episodic costs of drugs and medical supplies for each selected target condition and service. Episodic costs in the CES Costing Model are the total costs of drugs and medical supplies to complete a course of the selected treatment protocol for one average case. When multiple treatment options are selected for single condition, weighted average episodic costs were calculated by taking into account weights assigned to each option according to estimated proportion of cases treated with different options (see Step 2). The weighted average episodic costs of drugs and medical supplies were then used to estimate total drug and supply requirements in 11 districts as described in Step 5 below.

Estimated costs are based on the median values (in kwacha) of unit prices given by local suppliers. As mentioned above, local prices were not available for 7 drugs (including blood and plasma) and blood giving set. Episodic costs for 6 conditions whose treatment include these items (i.e., pre-eclampsia, C-section, hemorrhage, family planning, tubal ligation, and vaginal discharge with pain) were, therefore, calculated without costs of these 8 items.

#### **Step 5: Estimate district- and national-level caseloads**

For caseload data, the Zambia CES Model used the reported or estimated number of cases currently seeking care at health facilities for each target reproductive health condition. The study team sought as much demographic data, epidemiological data, and service utilization data as possible from national, provincial, and district level sources. Epidemiological data for a number of reproductive health conditions included in this assessment (e.g., laceration and episiotomy, pre-eclampsia and eclampsia, puerperal and neonatal sepsis, hemorrhage, and mastitis) were very difficult to obtain at all levels, and especially so at the district level. Morbidity data for GUD, vaginal discharge without pain, and vaginal discharge with pain were not available. In some cases the CES team extrapolated from available data to estimate caseload at the national or district level, as discussed below:

- The team in some cases estimated caseloads for the districts based on available national caseload data.
- When only district data were available, as for C-section and STIs, the team estimated national caseload from the district data.
- Caseload for vasectomy and tubal ligation were not available at the time of this report.

Annexes C and D contain the caseload estimates and sources used in this report, along with other population information.

## **Step 6: Estimate total drug and medial supply requirements and costs for the target population**

The two target populations for this study were the 11 districts and the total Zambian population. Using episodic costs (step 4) and estimated caseload data (step 5), the CES team calculated the total estimated cost of drugs and supplies for providing RH treatment nationwide. The total requirements for the 11 districts were calculated as a percentage of the national totals.

## **Step 7: Determine the equipment “package”**

The study team consulted local experts to detail the medical equipment needed by health facilities to provide essential reproductive health services. First, the local experts identified and grouped the basic types of reproductive health services that are provided at each level of care, from health center to hospital. Three packages of reproductive health services were defined from this process, namely:

- Basic antenatal care
- Clean and safe delivery
- Obstetric surgical procedures.

Next, the local experts identified equipment items and the number of units of each item that is necessary for each service package. In some cases, local counterparts included certain items as recommended additional items. For example, ultrasound machines were not likely to be found or used at the lowest level of care. Therefore, it was not included as basic ANC equipment but is listed as a recommended item. The contents of each equipment package chosen by the team are listed in Annex E.

Each item was assigned an international and local price, where available, as described in Step 3.

## **Step 7: Estimate total medical equipment requirements**

The number of health care facilities nationwide was used to estimate the total medical equipment requirement. Total number of facilities in Zambia and in 11 districts was obtained from the information provided by the CBOH and the Health Facilities in Zambia (MOH 1995), with supplemental information for additional new facilities.

In consultation with local experts, the study team decided on the number of each type of equipment package (i.e., basic ANC, clean and safe delivery, and obstetric surgery) required for health centers, district hospitals, mission hospitals, general hospitals, and central hospitals. Total medical equipment needs were calculated by estimating the number packages required by each facility level.



## CES survey

The CES model estimates the theoretical needs of reproductive health commodities based on treatment norms and estimated national caseload data. To compliment the estimates, the CES survey was conducted to assess:

- Staffing, basic infrastructure, and services at health facilities
- Availability of key drugs, medical supplies and equipment at health facilities
- Reported treatment practices for key reproductive health conditions among health care providers through interviews
- Actual treatment practices of health care providers for key reproductive health conditions through interview of pregnant mothers visiting antenatal care or newly delivered postnatal mothers at facilities.

## Data collection instruments

The following three survey forms were developed for the Zambia CES assessment by adapting the CES survey templates to reflect the reproductive health care delivery system and the objectives of the survey in Zambia:

- C *Health Facility Survey Form* is composed of five sections – facility and staffing, services, emergency services, infrastructure and equipment check list, and drug and supply check list – and was used to assess availability of services and commodities that were deemed necessary to provide quality reproductive health care.
- C *Health Care Provider Questionnaire* was used with a maximum of four staff per facility (physician, clinical officer, and two nurse midwives/nurses/midwives).
- C *Mother Interview Form* was used to collect information regarding services provided during the antenatal care and labor/delivery from clients' perspectives.

## Limitations of the data

It is important to recognize that although the questionnaires were developed for standardized measurements of a local situation, there are not enough data available to give a complete picture of the current status of implementation of integrated reproductive health strategies in Zambia. To place the supply system in context, additional information is needed about the local situation of each district. For example, when the data were collected in Zambia (August-September 1999), the supply situation at district level (outside Lusaka) was at its worst due to multiple delays in the procurement process.

The inventory and drug prescribing data available were also often incomplete. Data on standard treatment and dosage regimens used in the facilities were rarely available and consistent. Epidemiological data were difficult to obtain.

Pricing data from MOH acquisition were not available at district level and when they were made available they did not include cost of transportation or handling fees. The international prices used provide an indication of generic drug prices on the international market

## Developing Standard Treatment Guidelines

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The Methodology section summarized the basic steps followed by the CES team. By following the steps, the team was able to compile significant data on the cost of providing RH care in Zambia. However, in order to begin estimating costs it was first necessary to define each of the services.

Once the RH conditions were chosen, RPM and local counterparts determined the standard treatment guidelines, or best practices, that would be used to evaluate each condition. STGs give practitioners concrete procedures for addressing a given condition and can help reduce costs caused by inappropriate or expensive treatments. Up-to-date and comprehensive STGs for reproductive health services did not exist in Zambia prior to the CES exercise. For purposes of the CES, STGs provided lists of the drugs and supplies needed for each condition. These lists, in turn, formed the basis of the cost-estimates. The CES STGs are not official STGs but are instead based on practices recommended by the team of Zambian and international experts informing the CES process.

Surveyors noted that STGs were not available or in use in almost all of the facilities visited, suggesting a gap in treatment information and practices. For example, basic antenatal care practices include the provision of five basic drugs and supplements. Prescribing rates for these pharmaceuticals were low, especially for chloroquine.

To help fill this gap between best practices and action, RPM submitted the CES STGs to the CBOH. Concurrently, the CBOH is in the process of defining the national-level STGs, with technical support from RPM. The CES STGs will be helpful in setting the national treatment protocols for the 14 RH conditions and services.



## Estimating Costs

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At the time of the study there was a significant lack of information and knowledge on local practices, costs, and availability. The CES data fills that gap. Baseline RH commodity cost information and can be used by a host of potential users as they plan for RH services in Zambia. For example, comparisons of international with local costs can reveal opportunities for cost savings. Similarly, the cost-estimates can help MOH personnel plan for the coming year's RH services budget.

Because the CES reveals the estimated costs and needs, planners are better able to understand just what it will take to meet the country's RH needs. In particular, the Zambian government can use the information to identify at what level the MOH can provide support to RH services. Once this is understood, the MOH can look for ways to meet the remaining needs.

To generate the estimates, RPM took into account the drugs and supplies used for the conditions and procedures. These data were combined with local and national caseload data and local and national price data. With the quantitative information in hand, RPM produced numerous estimates for treating the conditions. Note that all costs listed refer only to commodity costs and exclude other potential costs such as infrastructure, personnel, and administrative costs.

This section presents the results of the cost estimation activities. The following types of estimates were generated using the CES tool—

- Episodic costs of drugs and supplies for each condition
- Total drug and supply requirements and costs in the 11 districts
- Total national drug and supply requirements and costs
- Medical equipment needs and costs

For each set of data, costs were compared when using local and international prices. Each of the estimates is discussed in detail below.

It is important to note that, in recent years, family planning commodities in Zambia have been almost entirely donor funded. The needs and cost estimates will be useful tools for donors and the Zambian government as they plan and procure to meet family planning needs.

### **Episodic costs of drugs and supplies for each condition**

#### **Calculating episodic costs**

As indicated in Step 4, the team estimated the cost per episode (or weighted cost per episode when various treatment options existed) of drugs and supplies for each RH condition. The raw data on episodic cost calculations is presented in Table 3.

**Table 3. Average weighted case costs of drugs and supplies using local prices (in Kwacha)**

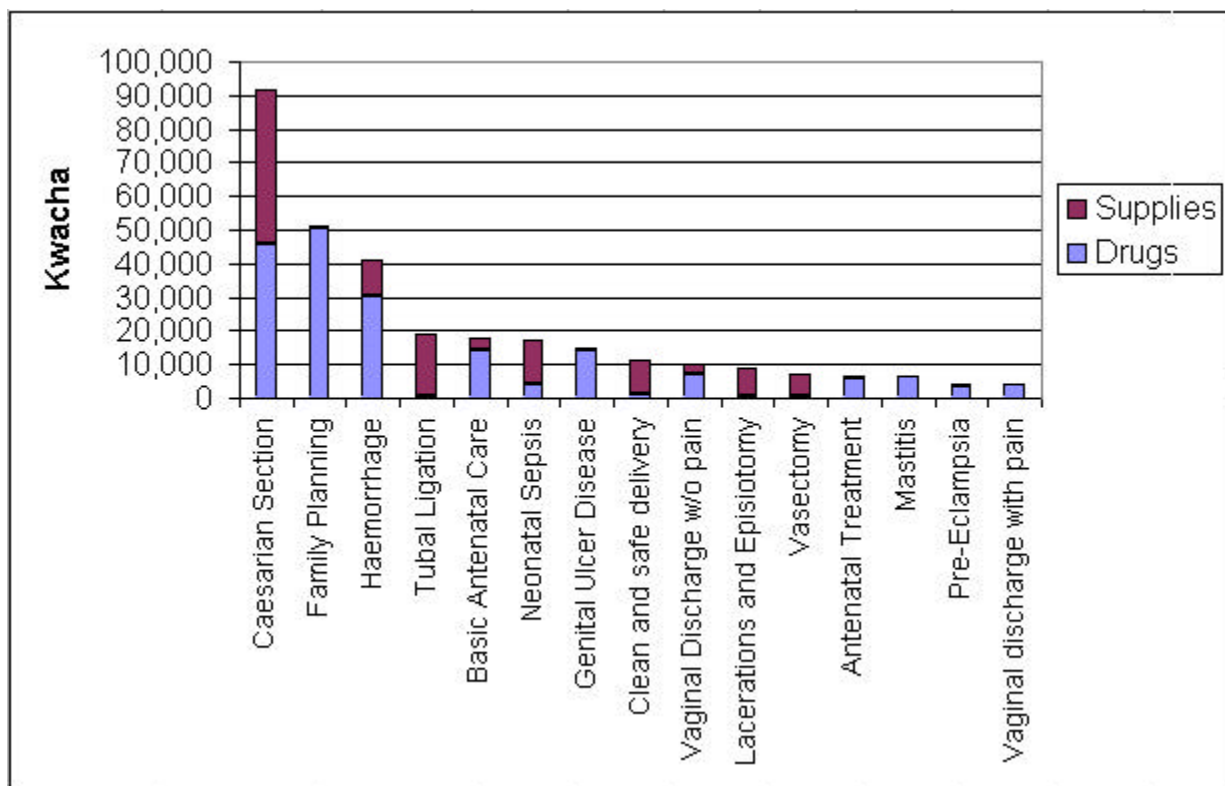
| Treatment type  | Health condition               | Weighted average case cost * |          |         | Items whose price information is missing |                  |
|-----------------|--------------------------------|------------------------------|----------|---------|--|------------------|
|                 |                                | Drugs                        | Supplies | Total   | Drugs                                    | Supplies         |
| Antenatal Care  | Basic Antenatal Care           | 14,571                       | 3,292    | 17,862  | Magnesium Sulfate                        |                  |
|                 | Antenatal Treatment            | 5,946                        | 879      | 6,825   |  |                  |
|                 | Pre-Eclampsia                  | 3,813                        | 596      | 4,409   |  |                  |
| Deliveries      | Clean and safe delivery        | 1,467                        | 9,960    | 11,426  |  |                  |
|                 | Lacerations and Episiotomy     | 393                          | 8,614    | 9,007   |  |                  |
|                 | Cesarean Section               | 45,729                       | 46,010   | 91,739  | Blood                                    | Blood giving set |
| Postnatal Care  | Haemorrhage                    | 30,253                       | 10,936   | 41,189  | Blood, Plasma                            | Blood giving set |
|                 | Puerperal Sepsis               | 348,291                      | 27,056   | 375,347 |  |                  |
|                 | Neonatal Sepsis                | 4,194                        | 12,801   | 16,995  |  |                  |
|                 | Mastitis                       | 6,579                        | 103      | 6,683   |  |                  |
| Family Planning | Family Planning                | 50,298                       | 984      | 51,282  | 8 int'l prices, 3 local prices           |                  |
|                 | Vasectomy                      | 386                          | 6,910    | 7,296   |  |                  |
|                 | Tubal Ligation                 | 386                          | 18,797   | 19,183  | Lorazepam                                |                  |
| STD             | Genital Ulcer Disease          | 14,361                       | 612      | 14,972  | Spectinomycin local price                |                  |
|                 | Vaginal Discharge without pain | 7,327                        | 3,059    | 10,386  |  |                  |
|                 | Vaginal discharge with pain    | 4,141                        | 184      | 4,324   |  |                  |

Table 3 summarizes the weighted average costs of drugs and medical supplies estimated by the Zambia CES Costing Model for 16 conditions, services, and procedures (counting vasectomy and tubal ligation separately from other family planning methods). Table 3 also indicates where price information was missing for the different conditions.

Estimated costs are based on the median values (in Kwacha) of unit prices given by local suppliers. Local prices were not available for several drugs (including blood and plasma) and blood giving set. Episodic costs for 6 conditions whose treatment include these items (i.e., pre-eclampsia/eclampsia, C-section, hemorrhage, family planning, tubal ligation, and vaginal discharge with pain) were, therefore, calculated without costs of these items.

Figure 1 is a graphic representation of the breakdown of episodic costs among drugs and supplies for each condition, excluding puerperal sepsis.

**Figure 1. Weighted average episodic costs of drugs and supplies based on local prices (Kwacha)**



Key observations regarding episodic costs of drugs and supplies are as follows:

- The most expensive treatment among 16 reproductive health conditions and procedures evaluated was puerperal sepsis (K 375,347), followed by C-section (K 91,739) and family planning<sup>1</sup> (K 51,282).
- The major reason for high estimated cost for puerperal sepsis is the high local costs of penicillin G sodium injection and metronidazole suspension used in the recommended treatment protocol. Median unit price of 1 MU vial of penicillin G sodium provided by local suppliers in Lusaka was 1,700 Kwacha and 1,750 Kwacha for a 5 mg vial of metronidazole suspension. The seven-day course of treatment with penicillin G sodium (four times a day) and metronidazole (three times a day) resulted in the high average costs for puerperal sepsis when local prices were used.
- Costs for medical supplies were a major part of total costs in C-section (e.g., IV set and suture), tubal ligation (suture, cotton wool, and sterile gloves), neonatal sepsis (IV set and canulae), clean and safe delivery (hypochloride and sterile gloves), laceration and episiotomy (suture), and vasectomy (suture). (See Figure 1.)

### Comparing episodic costs using local and international prices

In order to assess how decisions on procurement sources may affect overall commodity costs, the team calculated the weighted average episodic costs for each condition using both local and international prices. The same treatment protocols were used for both calculations. Figure 2 presents a comparison of the cost per episode in US dollars of 12 reproductive health conditions. Only these 12 conditions had complete price information for local and international prices.

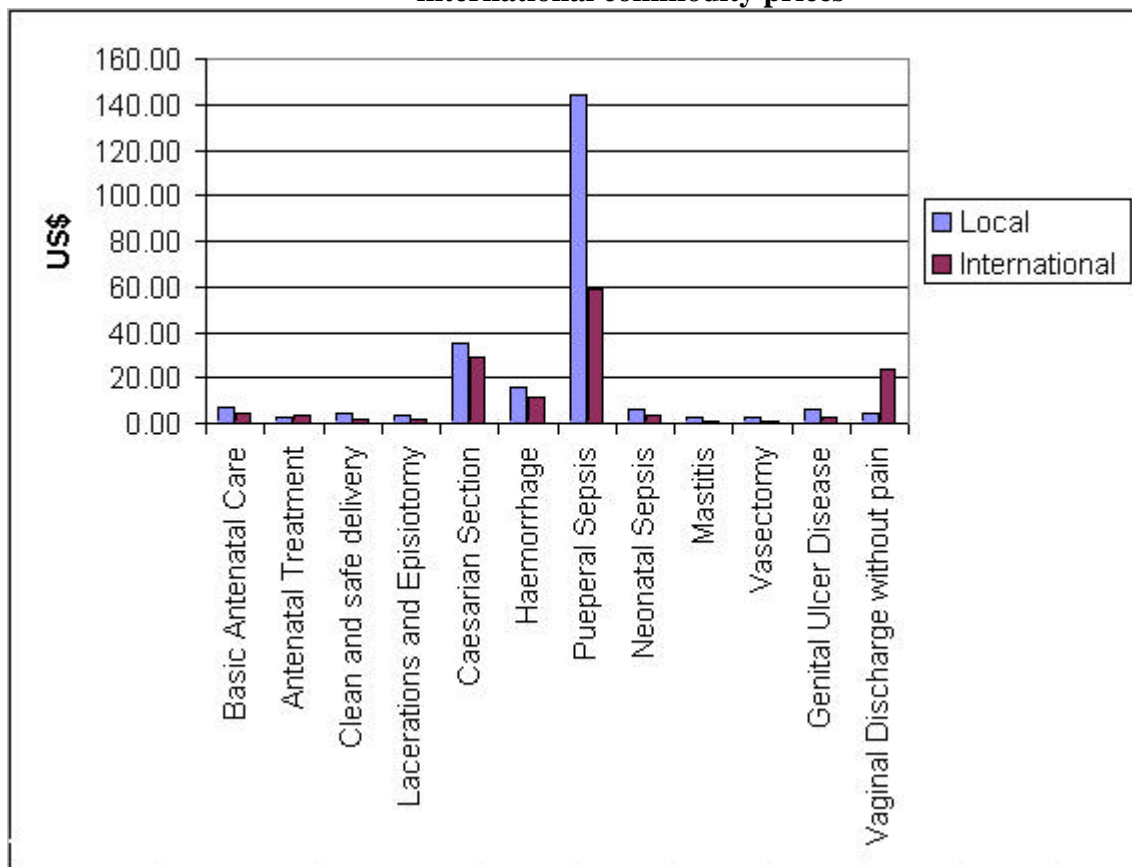
- International commodity prices for items necessary to provide care and treatment for ANC, clean and safe delivery, laceration and episiotomy, neonatal sepsis, mastitis, vasectomy, and genital ulcer disease were generally comparable with or cheaper than local prices.
- Higher drug and supply costs from international sources were observed for C-section, hemorrhage, and vaginal discharge without pain. The differences in episodic costs of these conditions can be mostly attributed to price differences in two drugs – normal saline (for C-section and hemorrhage), and tetracycline (for vaginal discharge without pain).

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<sup>1</sup> Family planning commodity costs listed here were calculated as the weighted average costs associated with 9 contraceptive methods available in Zambia.



**Figure 2. Comparison of weighted average episodic costs based on local and international commodity prices**



- The local median price of penicillin G sodium (US\$0.65) was four times more expensive than the international price (\$0.15). High unit costs of penicillin G sodium and the total quantity necessary to complete the regimen (112 vials per case) made the local episodic cost of one case of puerperal sepsis (\$114.17) three times more expensive than the episodic cost based on international prices (\$36.80).

## National cost estimates

### Calculating total costs using local prices

Total drug and supply costs for the 14 target conditions (excluding vasectomy and tubal ligation due to lack of annual caseload information) were estimated by multiplying weighted average episodic commodity costs using local procurement prices and the estimated caseload at national level for each selected conditions and services. The results of these calculations are listed in Table 4.

**Table 4. Summary of drug and supply cost estimates for current cases at all health facilities in Zambia (in Kwacha)**

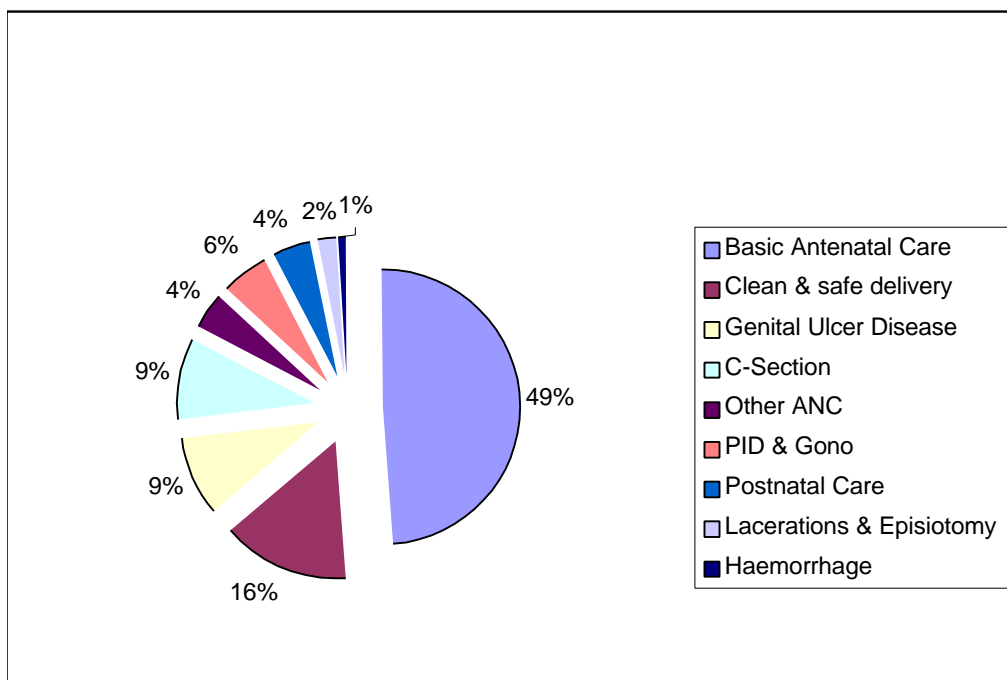
| Treatment type  | Health problem/ Condition      | Cost/ Case | # Cases      | Total Weighted Cost |               |                |            |
|-----------------|--------------------------------|------------|--------------|---------------------|---------------|----------------|------------|
|                 |                                |            |              | Drugs               | Supplies      | Total          | % of total |
| Antenatal Care  | Basic Antenatal Care           | 17,862.07  | 311,714      | 4,541,845,444       | 1,026,018,164 | 5,567,863,608  | 14%        |
|                 | Antenatal Treatment            | 6,825.43   | 72,318       | 430,024,992         | 63,574,141    | 493,599,132    | 1.2%       |
|                 | Pre-Eclampsia                  | 4,409.10   | 1,545        | 5,892,410           | 920,878       | 6,813,288      | .02%       |
| Deliveries      | Clean and safe delivery        | 11,426.40  | 154,528      | 226,615,121         | 1,539,082,132 | 1,765,697,254  | 4.5%       |
|                 | Lacerations and Episiotomy     | 9,007.05   | 28,897       | 11,356,408          | 248,917,719   | 260,274,127    | .7%        |
|                 | Caesarian Section              | 91,738.91  | 12,517       | 572,374,703         | 575,899,028   | 1,148,273,731  | 3%         |
| Postnatal Care  | Haemorrhage                    | 41,189.49  | 2,318        | 70,123,975          | 25,349,888    | 95,473,862     | .25%       |
|                 | Puerperal Sepsis               | 375,347.16 | 1,545        | 538,207,359         | 41,808,612    | 580,015,971    | 1.5%       |
|                 | Neonatal Sepsis                | 16,994.91  | 1,545        | 6,481,525           | 19,780,340    | 26,261,865     | .07%       |
|                 | Mastitis                       | 6,682.56   | 1,545        | 10,166,852          | 159,560       | 10,326,412     | .03%       |
| Family Planning | Family Planning                | 51,281.79  | 541,422      | 27,232,424,063      | 532,667,490   | 27,765,091,553 | 70%        |
| STD             | Genital Ulcer Disease          | 14,972.43  | 73,482       | 1,055,244,433       | 44,959,962    | 1,100,204,395  | 2.7%       |
|                 | Vaginal Discharge without pain | 10,386.25  | 65,974       | 483,391,498         | 201,830,960   | 685,222,458    | 1.7%       |
|                 | Vaginal discharge with pain    | 4,324.38   | 38,377       | 158,912,249         | 7,044,290     | 165,956,539    | .41%       |
|                 |                                |            | <b>Total</b> | 35,343,061,033      | 4,328,013,163 | 39,671,074,196 | ~ 100%     |

Estimated commodity costs for non-sterilization methods of family planning represents 70% of total commodity needs for integrated reproductive health services in Zambia. This is in part the result of the large estimated number of users, whereas other conditions do not have as large a caseload.<sup>2</sup>

Figure 3 shows the breakdown by conditions of total drug and supply costs using local commodity prices, except family planning services. When family planning costs are excluded from the total drug and supply estimates for Zambia:

<sup>2</sup> The number of family planning users was determined by dividing the number of contraceptives issued in 1998 by the Couple Year of Protection Factor (i.e., the number of condoms or cycles of contraceptive pills, etc. required for a year of protection).

**Figure 3. Breakdown of total commodity costs by conditions and services (local prices)**



- Half of the total drugs and supply costs were attributable to basic antenatal care. The treatment includes ferrous sulfate and folic acid for 6.5 months (196 days) during the pregnancy. If the length of these treatments is shortened to 4 months (120 days), the percentage of basic antenatal care in the total drug and supply needs, excluding family planning, can be reduced from 49 to 42 percent. However, basic ANC commodities still represents the major part of commodity costs for target reproductive health conditions.
- Clean and safe delivery represents 16 % of total drug and supply needs based on 46.5 percent of deliveries occurring at health facilities. If facility-based births increase, the proportion of commodity costs necessary for delivery will increase. For example, if 75 percent of deliveries occur at health facilities, 23 percent of total drug and supply costs for non-family planning services would be necessary to provide adequate care during these deliveries at national level.
- Despite high episodic drug and supply cost of the selected treatment protocol for puerperal sepsis, its impact on the total commodity requirements was not significant (4 %) because of relatively small number of expected cases.
- The survey found that laceration and episiotomy were conducted for a relatively high proportion of deliveries (18.7%). When this caseload figure was applied to the national level estimate, 2.3 percent of total drug and supply costs would need to be allocated to laceration and episiotomy. In order to assess impacts of lower national caseloads of laceration and episiotomy on the total commodity costs, a sensitivity analysis was conducted. For example, if these procedures were conducted on average to 5% of women during delivery at national level rather than 18.7%, the total drug and supply costs for these procedures would be reduced from 260,274,127 Kwacha to about 68,029,000 Kwacha (73 % reduction) nationally.

## Comparing total drug and supply costs using local and international prices

Table 5 provides a comparison of total costs of drugs and supplies for 12 of the target conditions using local and international procurement prices. Comparing local and international prices helps identify areas that, by procuring commodities using other available prices, will result in cost savings for Zambia.

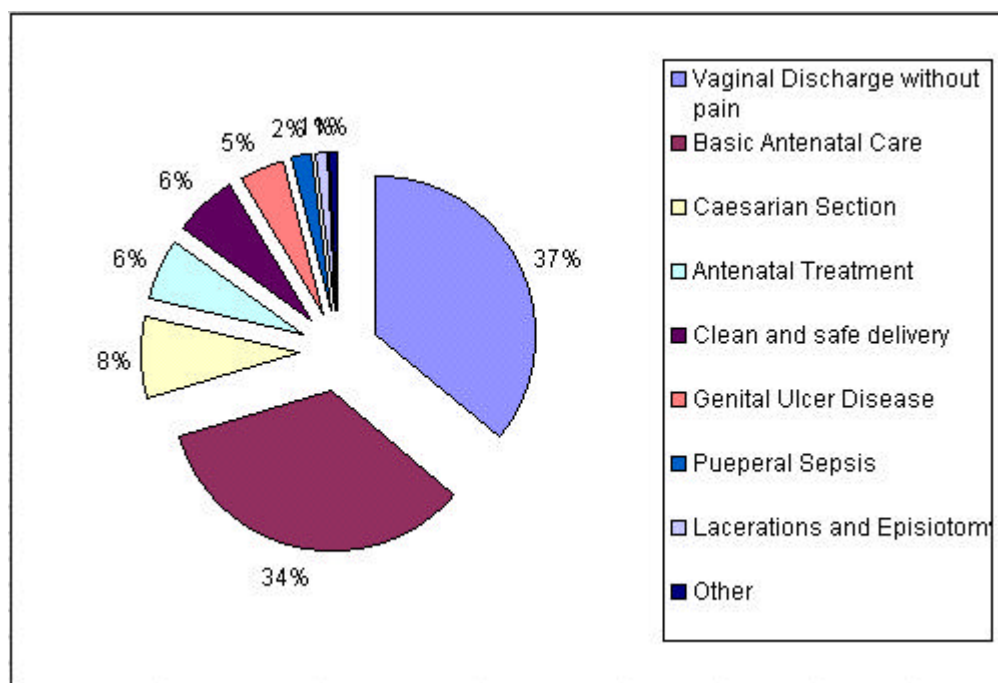
**Table 5. Comparison of national total costs using international and local prices**

| Treatment Type | Health Problem/ Condition      | Cost /Case (\$) |              | Estimated annual Caseload | Total Cost in Zambia (\$) |              |
|----------------|--------------------------------|-----------------|--------------|---------------------------|---------------------------|--------------|
|                |                                | Int'l Prices    | Local Prices |                           | Int'l Prices              | Local Prices |
| Antenatal Care | Basic Antenatal Care           | 4.73            | 6.87         | 311,714                   | 1,475,936                 | 2,141,486    |
|                | Antenatal Treatment            | 3.90            | 2.63         | 72,318                    | 282,156                   | 189,846      |
| Deliveries     | Clean and safe delivery        | 1.78            | 4.39         | 154,528                   | 274,292                   | 679,114      |
|                | Lacerations and Episiotomy     | 1.85            | 3.46         | 28,897                    | 53,560                    | 100,105      |
|                | Caesarian Section              | 28.99           | 35.28        | 12,517                    | 362,905                   | 441,644      |
|                | Haemorrhage                    | 11.82           | 15.84        | 2,318                     | 27,405                    | 36,721       |
| Postnatal Care | Puerperal Sepsis               | 58.55           | 144.36       | 1,545                     | 90,469                    | 223,083      |
|                | Neonatal Sepsis                | 3.50            | 6.54         | 1,545                     | 5,405                     | 10,101       |
|                | Mastitis                       | 1.15            | 2.57         | 1,545                     | 1,779                     | 3,972        |
| STD            | Genital Ulcer Disease          | 2.69            | 5.76         | 73,482                    | 197,468                   | 423,156      |
|                | Vaginal Discharge without pain | 23.86           | 3.99         | 65,974                    | 1,573,909                 | 263,547      |
|                |                                |                 |              | <b>Total</b>              | 4,345,283                 | 4,512,774    |

This table clearly shows that international prices were lower than local prices for the 12 conditions, with the exception of vaginal discharge without pain. It is possible that international prices were lower because of favorable procurement practices, including bulk purchasing and competitive tendering, that can lead to lower prices. Local suppliers often respond to small, local, non-competitive procurements that are often levied more taxes than international procurements.

The relatively high international cost of treating vaginal discharge without pain is attributable to high international costs of tetracycline coupled with a large number of cases nationwide. The data available indicate that, if the cost of purchasing tetracycline tablets internationally is high, vaginal discharge could form a significant portion of total drug and supply costs, as seen in Figure 4.

**Figure 4. Breakdown of total RH drug and supply costs in Zambia based on international prices**



### Cost estimates for the 11 sample districts

#### Calculating total costs using local costs

Total drug and medical supply costs in 11 districts were estimated in the same way as the national estimates. RPM calculated total costs for the 11 districts using the weighted average episodic costs and estimated caseload in the districts. Caseload in the 11 districts was calculated as a percentage of the national caseload for each condition. The estimated total costs using local prices are shown in Table 6.

**Table 6. Summary of drug and supply cost estimates for current cases at all health facilities in 11 districts (Kwacha)**

| Treatment type         | Health problem/Condition       | Cost/Case | Estimated # Cases | Total Weighted Cost |               | Total          |
|------------------------|--------------------------------|-----------|-------------------|---------------------|---------------|----------------|
|                        |                                |           |                   | Drugs               | Supplies      |                |
| <b>Antenatal Care</b>  | Basic Antenatal Care           | 17,862    | 87,280            | 1,271,716,178       | 287,284,962   | 1,559,001,140  |
|                        | Antenatal Treatment            | 6,825     | 29,501            | 175,420,464         | 25,933,854    | 201,354,318    |
|                        | Pre-Eclampsia                  | 4,409     | 433               | 1,649,874           | 257,846       | 1,907,720      |
| <b>Deliveries</b>      | Clean and safe delivery        | 11,426    | 43,268            | 63,452,207          | 430,942,812   | 494,395,019    |
|                        | Lacerations and Episiotomy     | 9,007     | 8,091             | 3,179,793           | 69,696,931    | 72,876,724     |
|                        | Caesarian Section              | 91,739    | 3,505             | 160,264,848         | 161,251,658   | 321,516,506    |
| <b>Postnatal Care</b>  | Haemorrhage                    | 41,189    | 649               | 19,634,704          | 7,097,965     | 26,732,670     |
|                        | Puerperal Sepsis               | 375,347   | 433               | 150,697,996         | 11,706,406    | 162,404,402    |
|                        | Neonatal Sepsis                | 16,995    | 433               | 1,814,826           | 5,538,493     | 7,353,319      |
|                        | Mastitis                       | 6,683     | 433               | 2,846,717           | 44,677        | 2,891,394      |
| <b>Family Planning</b> | Family Planning                | 51,282    | 151,598           | 7,625,070,690       | 149,146,740   | 7,774,217,430  |
| <b>STD</b>             | Genital Ulcer Disease          | 14,972    | 20,828            | 299,102,244         | 12,743,612    | 311,845,855    |
|                        | Vaginal Discharge without pain | 10,386    | 18,474            | 135,358,998         | 56,516,585    | 191,875,583    |
|                        | Vaginal discharge with pain    | 4,324     | 10,746            | 44,497,252          | 1,972,482     | 46,469,734     |
|                        |                                |           | <b>Total</b>      | 9,954,706,791       | 1,220,135,023 | 11,174,841,814 |

Because caseloads for the districts were based on national caseloads, the relative proportion of costs for each condition is similar to the national level estimates. For example, family planning commodities made up the largest portion of total requirements, followed by basic antenatal care, clean and safe delivery, C-section, and genital ulcer disease.

### Comparing total costs for the 11 districts using local and international prices

Total drug and supply costs for the 11 districts based on local and international prices were calculated and the results are shown in Table 7.

**Table 7. Estimated total drug and supply costs in 11 districts based on international and local commodity prices (in US\$)**

| <b>Treatment type</b> | <b>Health problem/Condition</b>   | <b>Int'l Prices</b> | <b>Local Prices</b> |
|-----------------------|-----------------------------------|---------------------|---------------------|
| Antenatal Care        | Basic Antenatal Care              | 413,262             | 599,616             |
|                       | Antenatal Treatment               | 115,100             | 77,444              |
| Deliveries            | Clean and safe delivery           | 76,802              | 190,152             |
|                       | Lacerations and<br>Episiotomy     | 14,997              | 28,030              |
|                       | Caesarian Section                 | 101,613             | 123,660             |
| Postnatal Care        | Haemorrhage                       | 7,673               | 10,282              |
|                       | Puerperal Sepsis                  | 25,331              | 62,463              |
|                       | Neonatal Sepsis                   | 1,513               | 2,828               |
|                       | Mastitis                          | 498                 | 1,112               |
| STD                   | Genital Ulcer Disease             | 55,971              | 119,941             |
|                       | Vaginal Discharge<br>without pain | 440,725             | 73,798              |
|                       |                                   | 1,253,486           | 1,289,326           |





## Medical Equipment Packages

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As mentioned in the Methodology section, the CES team worked with local experts to define three basic equipment packages for this assessment. These were basic antenatal care, clean and safe delivery, and obstetric surgery. The total cost of each package are presented below, followed by a discussion of the total equipment requirements for Zambia and for the 11 districts studied.

### Basic antenatal care

The equipment package and local and international prices are given in Annex E. There were a few items for which local or international prices were not available, including gestational wheel and ultrasound machine. These were included as recommended additional items. Therefore, the cost of the basic antenatal care package using local and international prices was estimated as follows:

Local prices 7,410,096 Kwacha (\$2,850)  
International prices \$3,057

Local and international prices of the package seem comparable. Since local and international prices for potentially expensive items (e.g., ultrasound machine) are not available, this estimate is not complete. However, the decision on whether an ultrasound machine is appropriate at the lowest level of care must be made based not only on costs but also on the training and skill of health care providers at health facilities.

### Clean and safe delivery package

The content and the number of items included in the clean and safe delivery equipment package is shown in Annex E. Excluding those items whose prices were not available, cost per package is estimated to be—

Local prices 5,626,350 Kwacha (\$2,136)  
International prices \$2,300

As with the ANC equipment package, the prices for the same list of items were comparable. However, there were several key items that were missing international prices, including autoclave, sterilizer, and trolley. The local prices for these items were available. The total equipment package cost including these items was 27,750,549 Kwacha (\$ 10,673) in local prices.

## Obstetric surgery equipment package

Annex E presents the items and prices that make up the obstetrics surgical equipment package. Certain local and/or international prices were not available (some surgical instruments, gowns, trolley, etc). Comparing items with both local and international prices available, the cost per package was estimated as—

Local prices 5,561,280 Kwacha (\$2138)  
International prices \$698

The difference in the prices is attributable to several items in the package whose international prices were significantly lower than that of local ones (e.g., forceps, scissors, and suction machine).

It is possible to look at the total cost of the package using all prices available, though there were many items for which local prices but not international prices were available, and vice versa (see Annex E for the complete list). Using all available local prices, the local cost per package was estimated as about 15 million Kwacha (\$5,800). Using all available international prices, the total package cost was estimated to be \$1,471. Note that there were many expensive items without international prices (e.g., retractor).

## Overall requirements for providing RH equipment

The number of health facilities in Zambia and in the 11 districts was used as the basis for estimating overall medical equipment requirements. Here the requirements are calculated as if all equipment at all facilities will be totally upgraded. The survey data yields equipment availability information, and this is combined with the equipment estimates later in the report.

Tables 8 and 9 present the estimated total equipment package requirement at all facilities in Zambia and in the 11 districts. Hospitals are divided into three groups by level, namely central hospitals, general hospitals, and district and mission hospitals, as the their infrastructure and service capabilities are different. For each type of hospital and health center, the study team in consultation with local experts decided the number of equipment packages necessary. Tables 8 and 9 show the equipment needs by type of facility, as well as the total number of each equipment package needed nationally.

**Table 8. National equipment package requirements by type of facility (0 if not offered)**

| Type of facility                    | Total number of facilities | Equipment packages needed per facility |                         |            |
|-------------------------------------|----------------------------|--|-------------------------|------------|
|                                     |                            | Antenatal care                         | Clean and safe delivery | OB surgery |
| Health centers                      | 1,084                      | 1                                      | 1                       | 0          |
| Central hospital                    | 3                          | 5                                      | 5                       | 5          |
| General hospital                    | 9                          | 3                                      | 2                       | 2          |
| District hospital                   | 54                         | 2                                      | 1                       | 1          |
| <b>Total number of each package</b> |                            | <b>1,234</b>                           | <b>1,171</b>            | <b>87</b>  |

**Table 9. Equipment package requirements by type of facility in 11 districts (0 if not offered)**

| Type of facility                    | Total number of facilities | Equipment packages needed per facility |                         |            |
|-------------------------------------|----------------------------|--|-------------------------|------------|
|                                     |                            | Antenatal care                         | Clean and safe delivery | OB surgery |
| Health centers                      | 230                        | 1                                      | 1                       | 0          |
| Central hospital                    | 2                          | 5                                      | 5                       | 5          |
| General hospital                    | 4                          | 3                                      | 2                       | 2          |
| District hospital                   | 11                         | 2                                      | 1                       | 1          |
| <b>Total number of each package</b> |                            | <b>274</b>                             | <b>259</b>              | <b>29</b>  |

The total number of equipment packages and their unit prices were used to calculate the total costs to upgrade medical equipment at all facilities at national level and in the 11 districts. Tables 10 and 11 below present the calculations. They show, for example, how many antenatal care equipment packages are needed nationally and in the 11 districts studied, and how much it is estimated that it would cost to provide them.

**Table 10. Total costs for medical equipment for all health facilities in Zambia**

| Type of Equipment Package | Total Number Needed | Total Costs           |                   |                          |
|---------------------------|---------------------|-----------------------|-------------------|--------------------------|
|                           |                     | Local Price (Kwacha)  | Local Price (\$)  | International Price (\$) |
| Basic ANC                 | 1,234               | 9,144,058,000         | 3,517,000         | 3,773,000                |
| Clean and safe delivery   | 1,171               | 31,070,276,000        | 11,950,000        | 2,368,000                |
| OB Surgery                | 87                  | 1,303,392,000         | 501,000           | 128,000                  |
| <b>Total</b>              |                     | <b>41,517,726,000</b> | <b>15,968,000</b> | <b>6,268,000</b>         |

**Table 11. Total costs for medical equipment for all health facilities in the 11 districts**

| Type of Equipment Package | Total Number Needed | Total Costs          |                  |                          |
|---------------------------|---------------------|----------------------|------------------|--------------------------|
|                           |                     | Local Price (Kwacha) | Local Price (\$) | International Price (\$) |
| Basic ANC                 | 274                 | 2,030,366,000        | 780,900          | 837,700                  |
| Clean and safe delivery   | 259                 | 6,872,076,000        | 2,643,100        | 523,700                  |
| OB Surgery                | 29                  | 434,464,000          | 167,100          | 42,700                   |
| Total                     |                     | 9,336,907,000        | 3,591,100        | 1,404,000                |

As discussed in the previous section, the price information is not complete for all packages. In particular, there are a number of expensive items whose international prices are not available. Thus, total estimated costs, especially for international prices, should be applied cautiously.

# CES Survey: Health Facility Survey

The CES data collection team visited 153 facilities in 11 districts. The 153 facilities were composed of 139 health centers and 14 hospitals. The data collection tools used were retrospective through record reviews and prospective through observation and interviews of women and health personnel at the clinics. Specifically, data collectors used the following survey forms mentioned in the methodology section:

- Health Facility Survey Form
- Health Care Provider Questionnaire
- Mother Interview Form

The results of each survey are presented in separate chapters. This chapter details the results of the health facility survey, which begins with a review of the services available at health centers and hospitals. Next there is a discussion of the availability of drugs, supplies, and medical equipment.

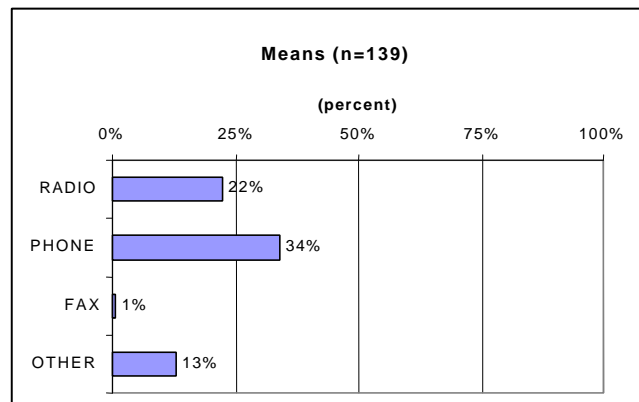
## General services provided by health facilities

### Communication facilities at health centers

Many health centers surveyed do not have means for effective communication, such as telephone, radio, and fax machine that enable them to contact referral facilities for emergency cases. (Figure 5)

- Fifty-nine health centers (42.4%) visited by the survey team had no modern communication facility available at the time of the survey.
- Twenty two percent of health centers had radio and 34% had telephone.
- Thirteen percent of them had other means of communication, such as messengers and bicycle.

**Figure 5. Health centers with functioning communication means**



Considering the fact that the survey did not cover facilities in the most remote areas, an overall availability of communication tools for health centers for emergency cases may be worse than what these results suggest.

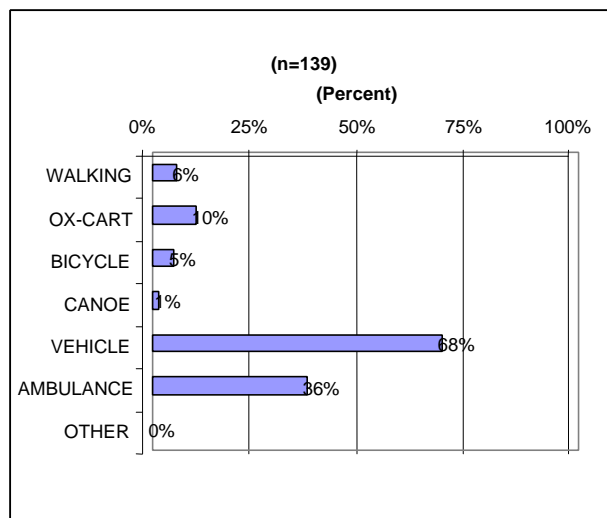
## Transportation at health centers

Although 91 percent of health centers had some means of transporting patients in cases of emergency, these options were limited or unreliable (Figure 6). The disparity in transportation opportunities was significant between urban and rural health centers (Figure 7).

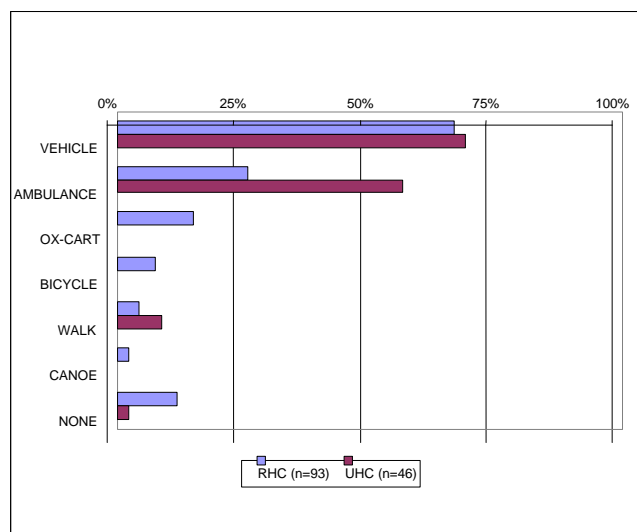
- More urban health centers (41 %) have access to an ambulance than do rural health centers (19%).
- Some rural facilities use more primitive and slower means of transportation such as ox-cart, bicycle, and canoe.
- In addition, 9 percent of rural health centers that the survey teams were able to access did not have any means of emergency transportation, while only 2% of urban health centers were found to have the same limitation.

It is likely that the rural centers in remote locations that the survey team was unable to visit are faced with more severe transportation limitations, both in terms of the availability of transportation and the distance traveled to reach the nearest facility.

**Figure 6. Health centers with transportation**



**Figure 7. Types of emergency transportation available at health centers**

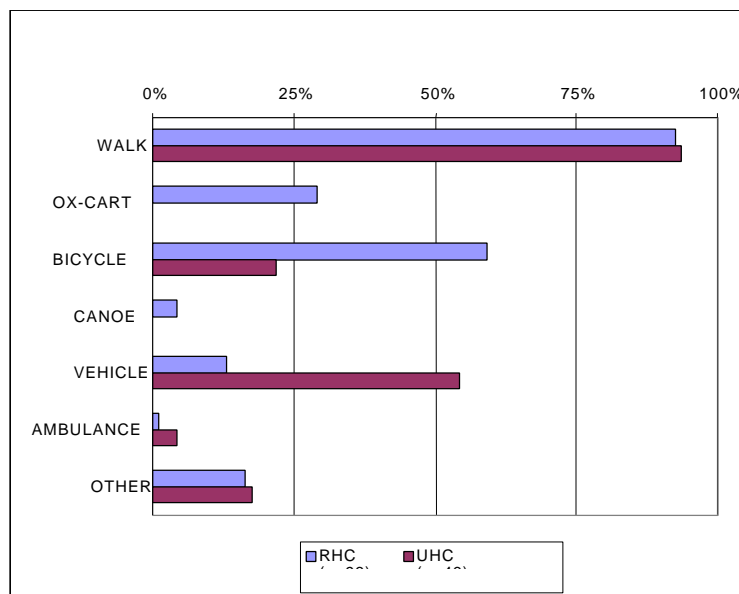


### Accessibility by women

The survey data show that on average the distance that a woman has to travel to reach the nearest health center in urban areas is 11.0 km, while women in rural areas travel 26.9 km on average.

Figure 8 shows the various modes of transportation used by women coming to health centers in rural and urban areas. While walking to health facilities is the most common way for women to reach rural and urban health centers, vehicles are more often used by women in urban areas (54%) than by women in rural areas (13%).

**Figure 8. Means of travel for women coming to health centers**



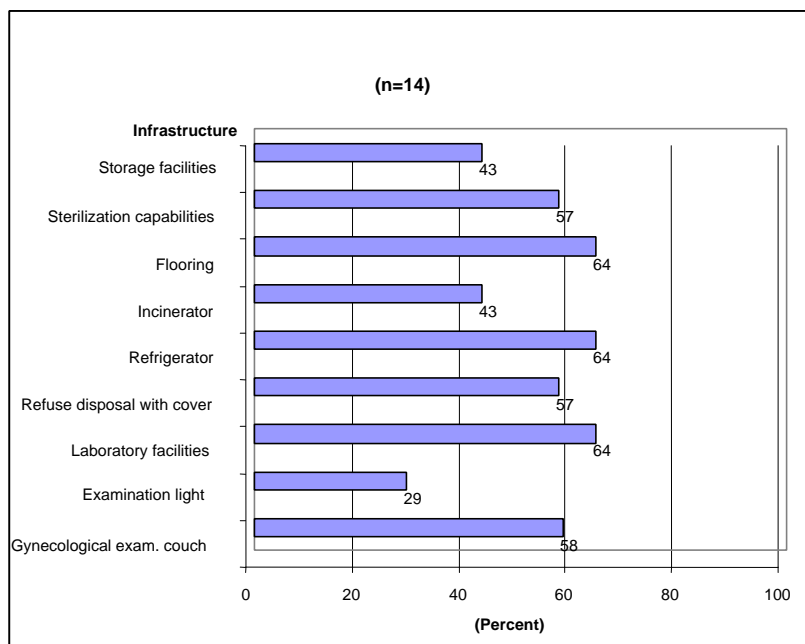
As in the case of emergency transportation, the use of bicycle, canoe, and ox-cart is more frequent means of transportation for women in rural areas. In addition to the longer distance to health facilities, women in rural areas are likely further limited by the lack of access to effective means of transportation compared to women in urban areas, demonstrated previously in Figure 7.

### Basic infrastructure

#### At hospitals

Approximately one-third of hospitals do not have a functioning refrigerator or proper sterilization capabilities; both are critical for ensuring minimum quality of care and conducting basic laboratory tests. One serious concern is the lack of a proper refuse disposal and incinerators (57% and 43%, respectively) in hospitals (see Figure 9). This finding demonstrates a potential lack of infection controls at these facilities.

**Figure 9. Basic infrastructure in satisfactory condition at hospitals**



### At health centers

Infrastructure problems seem to be greater at health centers than hospitals. Only 12 percent of centers surveyed have laboratory facilities that are in satisfactory condition (see Figure 10).

Ninety-three percent of health centers do not have an incinerator, and two-thirds of centers do not have refuse disposal with proper cover. Relatively high availability of refrigerators compared with other items may be a result of polio eradication activities. Fifty-eight percent of health centers do not have sterilization capabilities.

### Availability of medical records

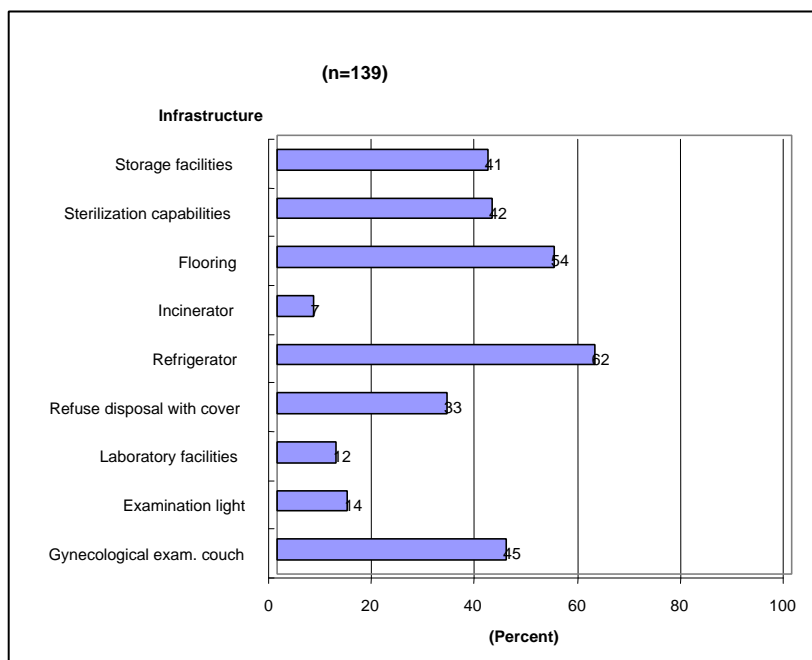
Functioning medical information system is a key to the quality reproductive health care and efficient management of health care system. Appropriately designed record forms can facilitate proper health management information systems that monitor morbidity, needs, and level of coverage, among others. The availability of medical cards and registers was checked at surveyed facilities. The study found that medical records were often inadequate.

### Medical cards

First, the survey examined whether or not the following four medical cards, the main types of cards used in Zambia, were available at facilities. Each of these cards are created for individual patients and stored at the facility:

- Family planning card
- Antenatal care card
- Partogram
- Children card

**Figure 10. Basic infrastructure in satisfactory condition at health centers**





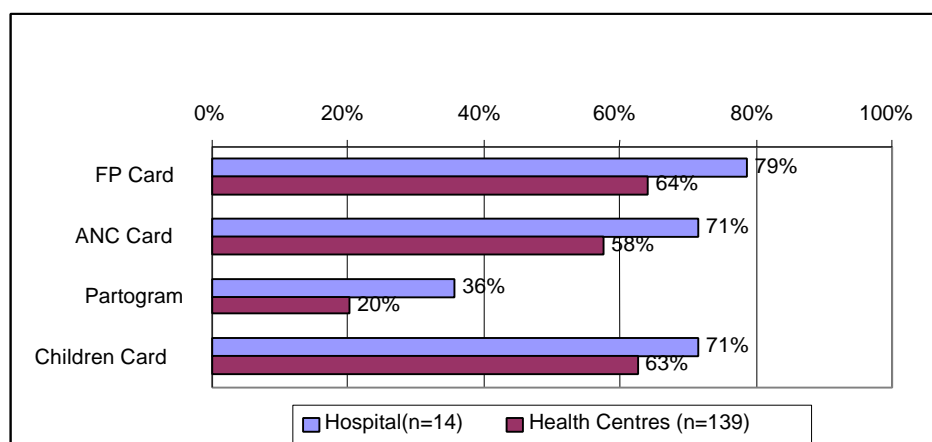
**Figure 11. Availability of medical cards for patients in facilities**

Figure 11 demonstrates the use of medical cards in hospitals and health centers. The findings are as follows—

- All four forms were more available at hospitals than health centers. Given the importance of health centers in providing basic services such as outpatient antenatal care, the low stock level of these key record forms deserves urgent attention.
- Partograms were not available at more than 60% of hospitals and 80% of health centers. The use of partograms promotes appropriate pregnancy management and it should be widely available, especially at health centers.

### **Registration books**

Another group of forms whose availability was examined in the survey was registration books. For purposes of this study, medical records included—

- Admission Book
- Family planning register
- Children register
- ANC register
- Delivery register
- OB surgery register
- Report form

The results of this review are found in Figure 12.

**Figure 12. Availability of registers in facilities**

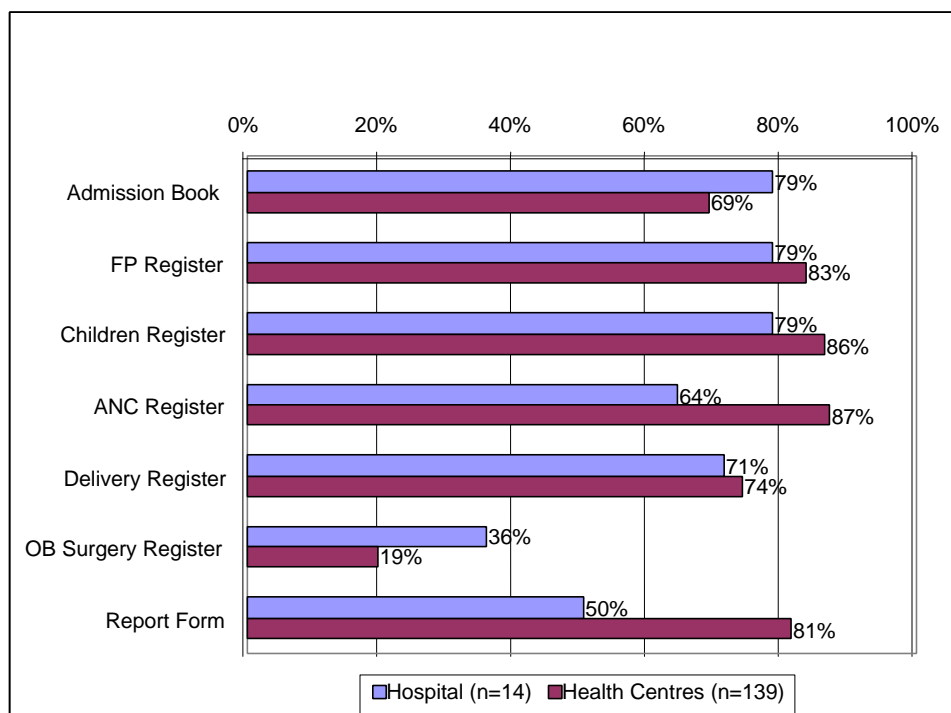
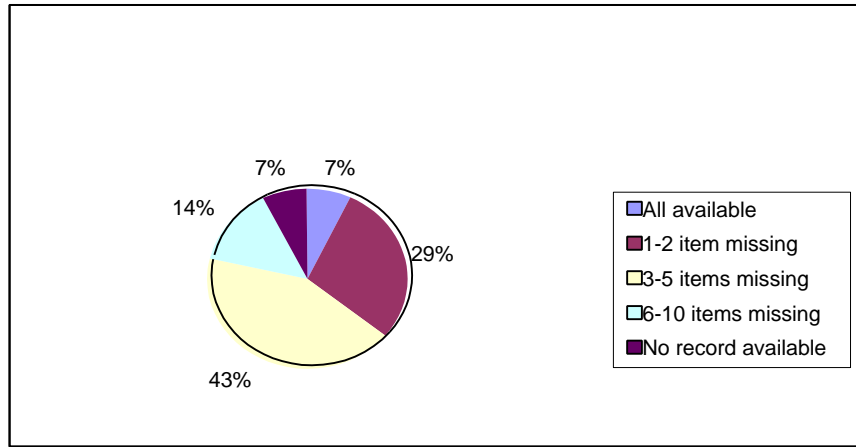


Figure 12 reveals that

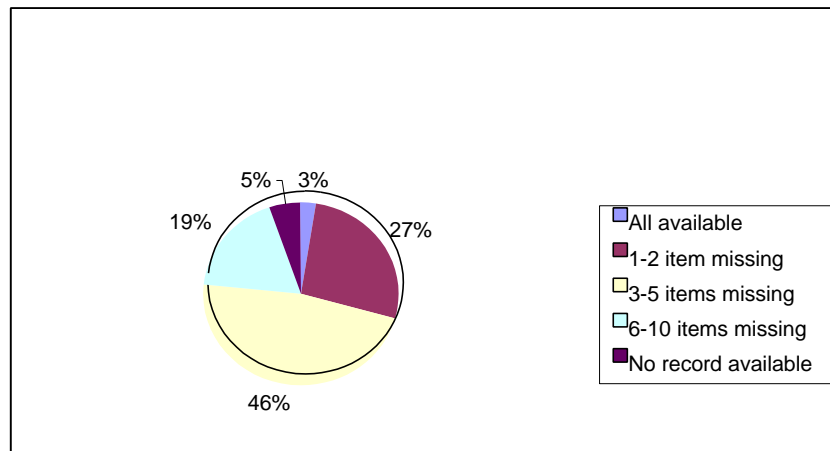
- On the whole, these seven registration books were available at most of hospitals and health centers, with the exception of the OB surgery register.
- Unlike individual patient forms, availability of five registration books (i.e., family planning, children, ANC, delivery books, and report form) was higher at health centers than hospitals. This may suggest that health centers rely more on registration books than on individual patient forms.

Figures 13 and 14 show the combined availability of individual patient cards and registers. The pattern of availability is similar at both the hospital and health center level. In particular, about 30% of hospitals and health centers did not have 1 or 2 forms. In addition, about 45 percent of both hospitals and health centers were missing 3 to 5 forms.

**Figure 13. Availability of key medical record forms at 14 hospitals**



**Figure 14. Availability of key medical record forms at 139 health centers**



## General RH services provided at health facilities

### Laboratory tests

The survey checked for eight regular RH laboratory tests: malaria, urinalysis (for glucose and protein), hemoglobin, blood typing and Rh cross match, Pap smear, stool test for ova and parasites, and syphilis. Figure 15 presents the percent of facilities that conduct these tests.

#### At hospitals

- Only one hospital reported regular testing for all of these conditions.
- Twelve hospitals (86%) conduct syphilis screening.
- Among types of laboratory tests assessed in the survey, urine culture and sensitivity test, and Pap smear were performed at fewer hospitals: 10 (71%) and 8 (57%) hospitals stated that they performed these tests respectively.

#### At health centers

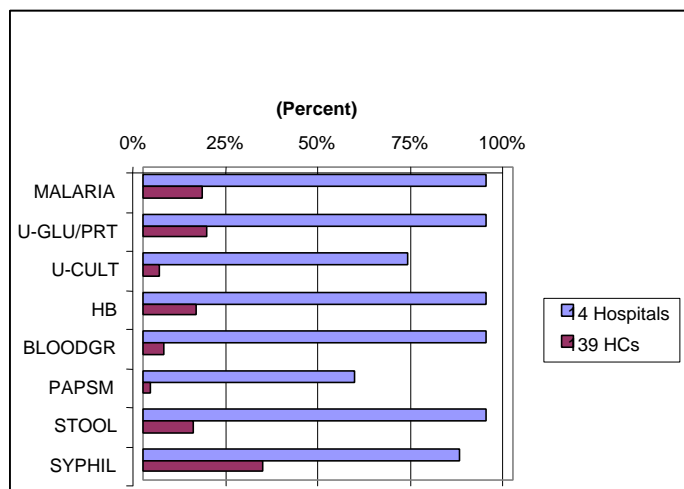
- Less than 20 percent of 139 health centers visited performed the laboratory tests
- 32 percent of health centers reported syphilis screening

The Ministry of Health National Health Strategic Plan for 1998-2000 states laboratory diagnosis of malaria, urinary tract infections, pelvic inflammatory disease, and parasites, among others, as part of the “Health Center Package.” Given the new policy, the rates of laboratory testing reported by health facilities are low.

### Integrated services

The same policy mentioned above also promotes integrated services for RH care. For example, if a woman comes in for antenatal care, she is checked for other conditions also. The data collectors attempted to ascertain if facilities provided integrated care. Whether or not reproductive health services are integrated was defined in the survey if clients have access to any of these services at any time when the facility is open. Sixty-four percent of 14 hospitals and 48% of 139 health centers responded that the provision of all reproductive health services, namely family planning, basic antenatal care and treatment, STIs, nutrition, Pap smear, and child health, are integrated at their facilities.

**Figure 15. Laboratory tests conducted at facilities**



### **Availability of emergency maternity services**

All but one hospital surveyed (93%) responded that they provide maternity emergency services for 24 hours including weekends and public holidays. At health center level, the rate was lower: 110 health centers (79% of 139 health centers in the survey) stated that they provide the 24 hour maternity emergency services.

## Drug availability

Drug availability is directly linked to patient treatment. When drugs are not available, it can limit health care practitioners' ability to effectively treat a patient's condition. The CES survey aimed to gather key information on drug availability in the 11 districts surveyed.

The team used the standard treatment guidelines developed for the cost estimates (see methodology) as a basis for reviewing drug availability in the 11 districts. Data collectors checked the availability of the standard drugs stipulated for each condition.

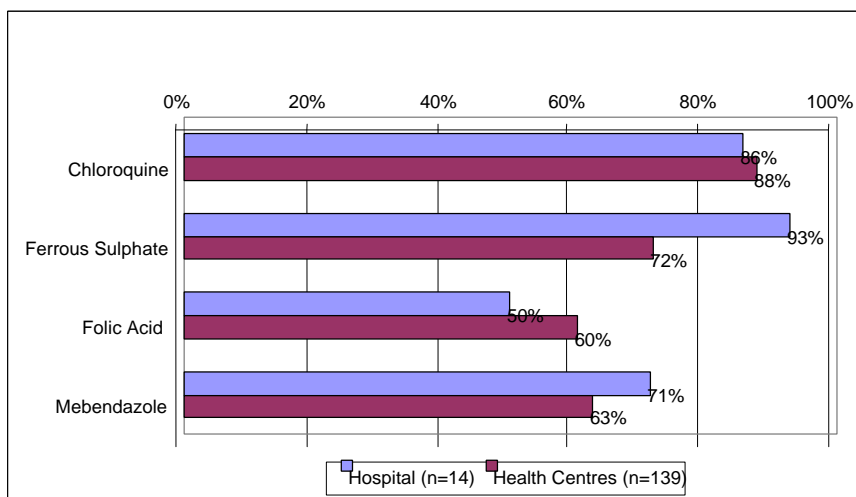
The following discussion presents the findings on drug availability for basic antenatal care, clean and safe delivery, sexually transmitted infections, and cesarean section. In addition, there are some findings on the availability of intravenous fluids, which were included in this study for their role in treating a number of RH conditions. This section ends with a review of stock out days per month in the surveyed facilities.

### Basic ANC drugs

Observed patterns of availability of drugs for basic antenatal care, including chloroquine, ferrous sulfate, folic acid, and mebendazole) were similar at health centers and hospitals (Figure 16).

Table 12 also illustrates the average stock level of the four basic ANC drugs. Average stock level was calculated as the median number of tablets at facilities where they were in stock.

**Figure 16. Percent of facilities with basic ANC drugs in stock**



**Table 12. Average stock level of basic ANC drugs at facilities**

|                | Chloroquine | Ferrous sulfate | Folic acid | Mebendazole |
|----------------|-------------|-----------------|------------|-------------|
| Hospitals      | 6,500       | 17,000          | 1,000      | 3,500       |
| Health Centers | 5,350       | 3,000           | 5,250      | 900         |

These results show that—

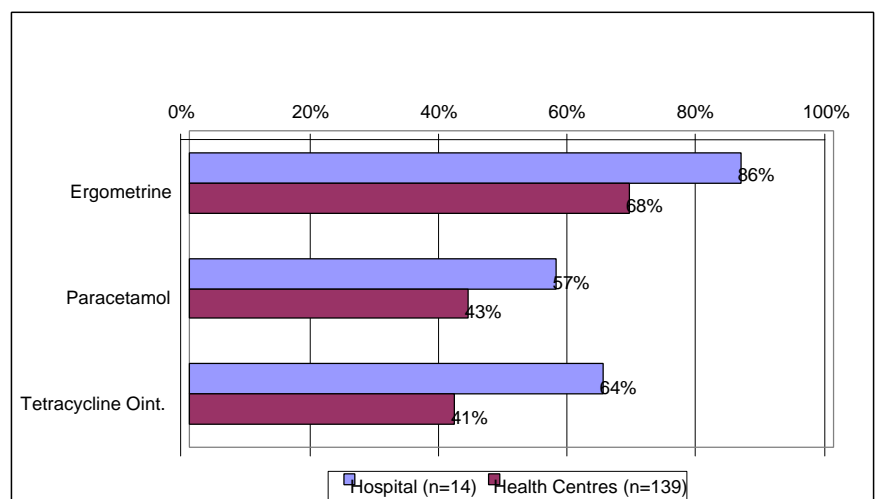
- Most facilities had the four basic ANC drugs available.

- Most hospitals (86%) and health centers (88%) had chloroquine in stock at the time of the survey.
- Ferrous sulfate was generally more available than folic acid at both types of facilities.
- Folic acid was out of stock at half of hospitals and 40% of health centers surveyed.
- One-quarter of health centers did not have ferrous sulfate.
- Mebendazole was not available at 30% of hospitals and one-third of health centers.

### Drugs for clean and safe delivery

Ergometrine, paracetamol, and tetracycline eye ointment were chosen for the clean and safe delivery STGs in Zambia. Survey results (see Figure 17) indicate that they were not available at a majority of health centers and some hospitals. At the time of the survey, for example, ergometrine was out of stock at nearly one-third of all health centers.

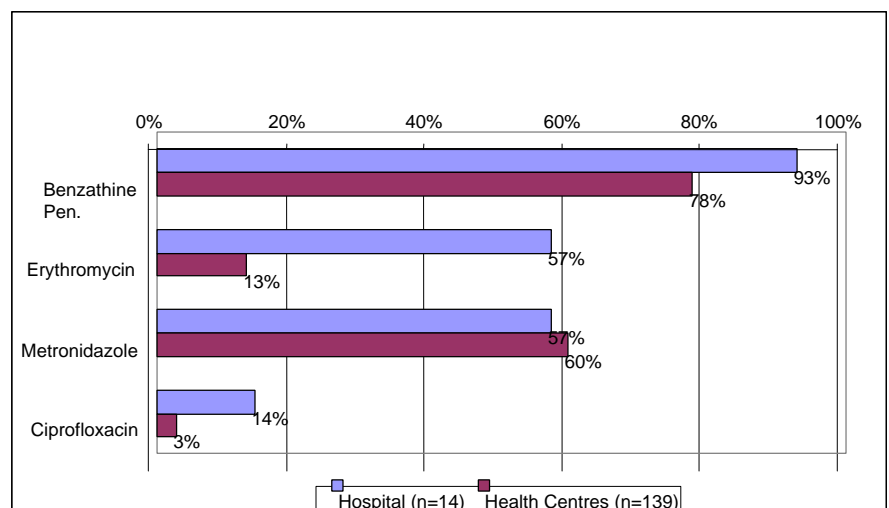
**Figure 17. Percent of facilities with clean and safe delivery drugs in stock**



### Drugs for sexually transmitted infections

Four drugs, benzathine penicillin, erythromycin, metronidazole, and ciprofloxacin, were included in the treatment protocols for the three sexually transmissible infections (genital ulcer disease, vaginal discharge with pain, and vaginal discharge without pain) included in the assessment. The results appear in Figure 18 and are discussed below.

**Figure 18. Percent of facilities with STI drugs in stock**



- As much as 97 percent of health centers and 86 percent of hospitals lacked ciprofloxacin.
- Benzathine penicillin was in stock at 93 percent of hospitals and 78 percent of health centers.
- Erythromycin was out of stock at nearly half of hospitals and 87 percent of health centers.
- Metronidazole was out of stock at 53 percent of hospitals and 40 percent of health centers. .

### Drugs for C-section

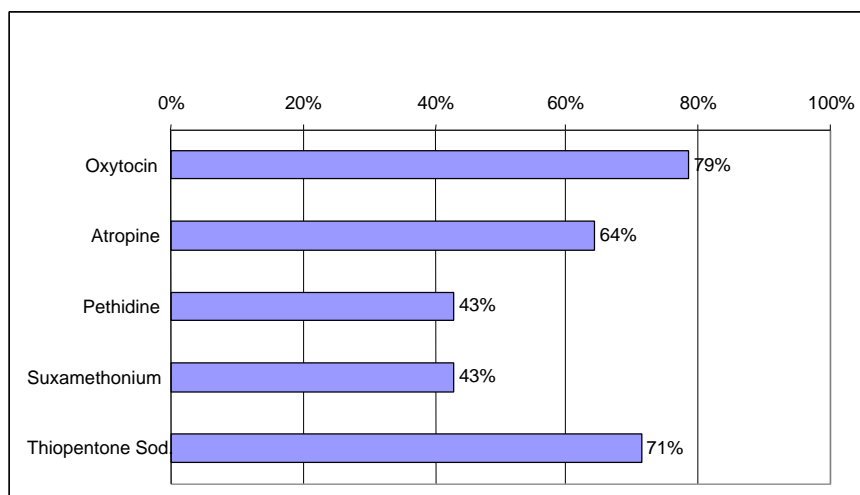
The availability of five key drugs included in the recommended treatment guidelines for C-section was examined at hospitals. The results are shown in Figure 19.

Two hospitals (1 district hospital and 1 mission hospital) had none of the recommended drugs in stock.

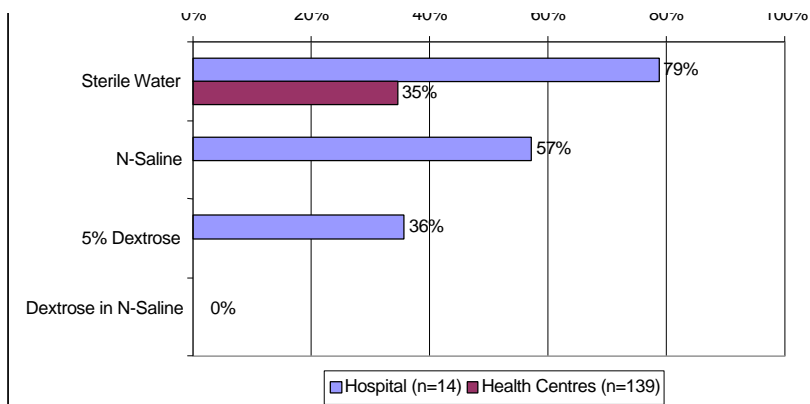
### IV fluids

In view of the importance of IV fluids in the treatment of a number of reproductive health conditions, such as C-section, puerperal sepsis, and neonatal sepsis, data collectors reviewed the availability of IV fluids in health facilities (Figure 20). They observed very low stock levels of all four IV fluids checked, especially at health centers. Sterile water was the only IV fluid available at the health centers surveyed, however, it was only present at 35 percent of health centers. Hospitals had higher stocks of sterile water though, like health centers, they had very limited stocks of all other fluids reviewed.

**Figure 19. Percent of hospitals with C-section drugs in stock**



**Figure 20. Availability of IV fluids**





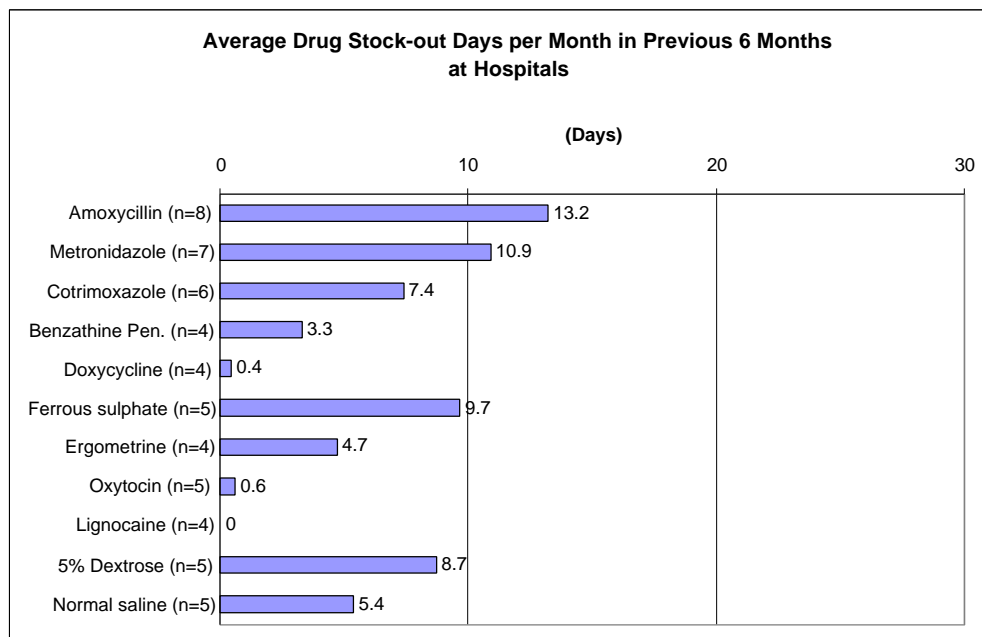
### Stock out

The availability data above measured the presence or absence of items at the time of survey. One-time spot check methods such as this cannot capture possible changes in the stock level over a longer period of time. Stock levels can be affected by a number of factors, which might have coincided with the timing of the survey.

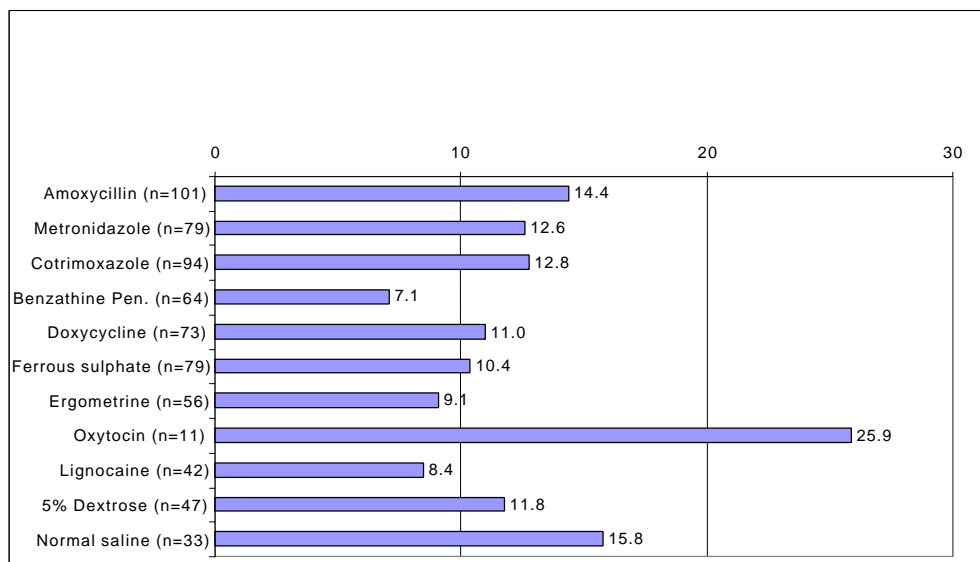
In order to capture the stock level over a period of time, a retrospective review of commodity stock-out days per month was conducted in this assessment. For the purpose of this study, stock-out days refers to the number of days per month when a particular item was completely out of stock. The smaller the number of stock-out days, the better the availability of the item.

The average number of stock-out days per month over the past 6 months was calculated and the results for hospitals and health centers are summarized in Figures 21 and 22, respectively. Stock records were not available at a number of facilities, and the number of facilities with data at hand is indicated for each drug item reviewed.

**Figure 21. Average drug stock-out days per month in previous 6 months at hospitals (n= number of facilities where records were available)**



**Figure 22. Average drug stock-out days per month in previous 6 months at health centers  
(n= number of facilities where records were available)**



Figures 21 and 22 reveal that—

- Stocks of key reproductive health drugs were generally better at hospitals than at health centers.
- At hospitals, basic antimicrobial drugs such as amoxicillin, metronidazole, and cotrimoxazole were frequently out of stock.
- The finding that ferrous sulfate was out of stock for an average of 10 days per month at hospitals seems to conflict with the high availability level of this drug at the time of the survey (see Figure 12). There are two factors that contributed to the gap observed between these two assessments:
  - Those hospitals where ferrous sulfate was available at the time of the survey tended not to have the stock records.
  - There was one central hospital out of five with stock records where ferrous sulfate was constantly absent.
- Average stock-out days of IV fluids (normal saline and 5% dextrose) are very high, especially for the hospital level, where cases requiring these items are referred from lower level facilities.
- At health centers, most of the all drugs reviewed were out of stock for at least one third of the time, indicating that the absence of key drugs is a chronic situation for many of these facilities.

## Medical supply availability

Medical supplies also play an important role in patient treatment. When drugs are not available, it can limit health care practitioners' ability to effectively treat a patient's condition. For example, if a facility lacks syringes, it is not possible to administer injections, even when the drug is available.

As with the study of drug availability, data collectors used the standard treatment guidelines developed for the cost estimates (see methodology) as a basis for reviewing medical supply availability in the 11 districts. Data collectors checked the availability of the standard medical supplies stipulated for each condition.

The following discussion presents the findings on medical supply availability for basic antenatal care, clean and safe delivery, and family planning in the 11 districts. There is an additional section on the availability of syringes, which are needed for treating a variety of conditions.

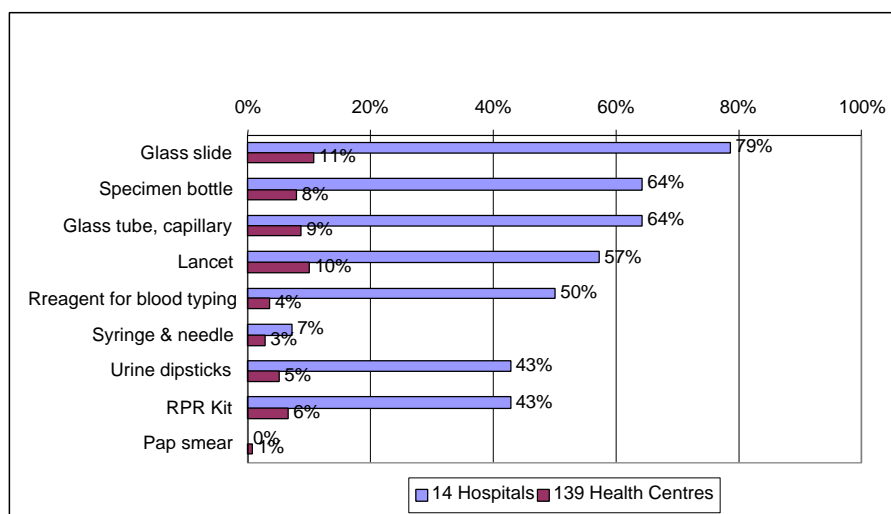
### Availability of supplies for basic antenatal care

Availability of nine essential medical supplies for providing basic antenatal care, including laboratory tests, is summarized in Figure 23. Overall, the availability of supplies for basic ANC was extremely low, especially at health centers. The results are discussed in detail below.

#### Hospitals

- There was evidence of severely low stocks of syringes and needles at hospitals, since only 7 percent of hospitals had syringes and needles in stock.
- Only four items were available at half of the hospitals or more. These items were glass slide (79%) for malaria parasite smear, specimen bottle (64%) for culture, capillary glass tube (64%) for blood typing, and lancet (57%) for hemoglobin test.
- Reagents for blood typing, urine dipsticks for urinalysis, RPR kits for syphilis screening were less available in hospitals.
- Pap smear supplies were not available at any hospitals

**Figure 23. Availability of supplies for basic ANC**

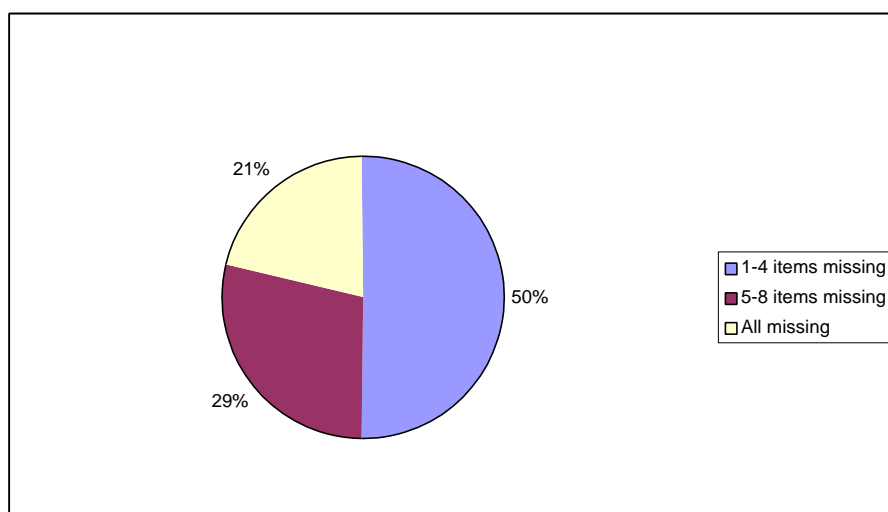


### Health centers

- Medical supply availability was significantly lower at health centers than at hospitals. 89% of health centers lacked glass slides, for example. The other eight items included in the survey were lacking in 90 percent or more health centers.
- The syringe and needle supply in health centers was alarmingly low. Only 3 percent of health centers had syringes and needles in stock.
- Pap smear supplies were available at only 1 percent of health centers.

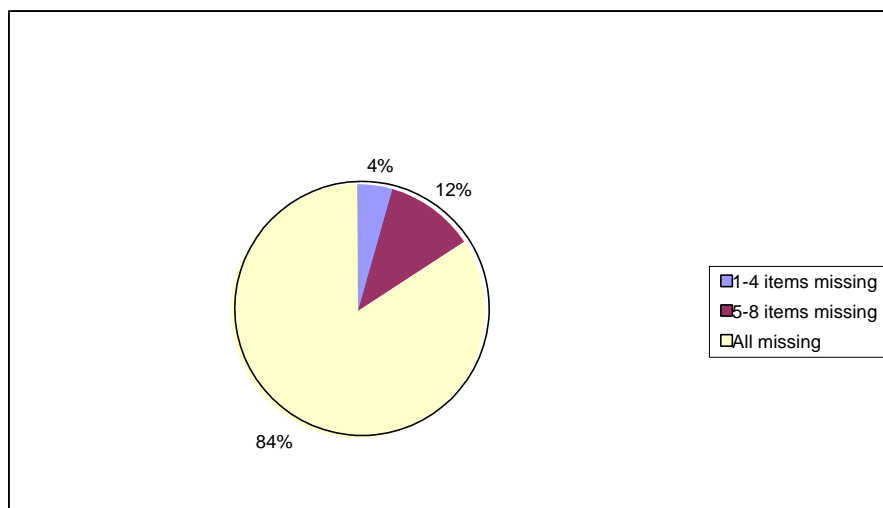
Figures 24 and 25 demonstrate the percent of facilities missing basic ANC medical supplies, excluding supplies for Pap smear.

**Figure 24. Number of basic ANC supply items missing at 14 hospitals**



- Seven hospitals out of 14 did not have between 1 and 4 essential supply items required to provide basic antenatal service. There were three hospitals without any of 8 items examined at the time of the survey (one district hospital, one mission hospital and one general hospital). Another four hospitals lacked 5 to 8 supply items for basic antenatal care.
- The observed low availability of basic medical supplies for laboratory tests contradicts statements given by the majority of surveyed hospitals that they routinely conduct most key laboratory tests (see Figure 15). Many of the tests for pregnant women cannot be performed without the supplies included in the survey.

**Figure 25. Number of basic ANC supply items missing at 139 health centers**



- The availability of medical supplies at health centers was extremely low. As show in Figure 23, none of the key items examined except glass slide (11%) was available at more than 10% of health centers visited by the data collectors. Figure 21 reveals that eighty four percent of the 139 health centers did not have any of these items at the time of the survey. Another 12% of them were without between 5 to 8 items.
- These low rates of medical supply availability support the low rates of routine laboratory tests reported by health center staff (see Figure 15). These findings indicate that the promotion of integrated reproductive health services needs to be supported by an improved commodity supply system, especially at the health center level.

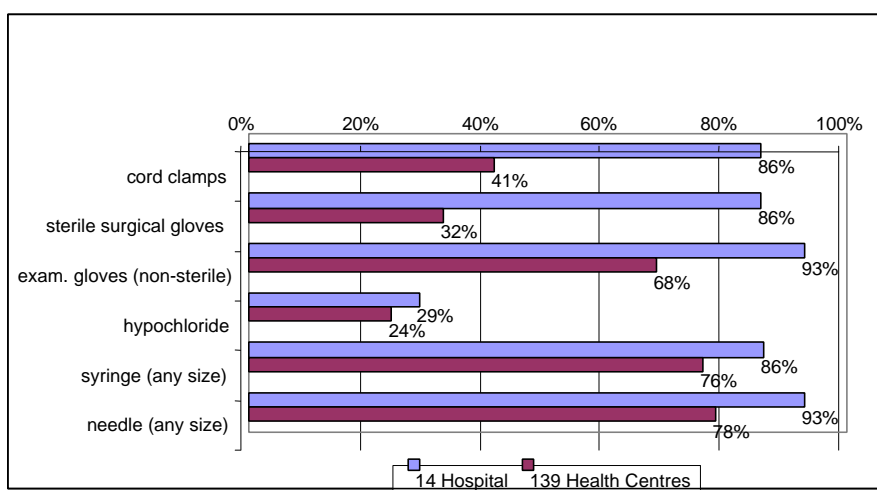
**Availability of supplies for clean and safe delivery**

Data collectors checked the availability of six medical supply items, included in the treatment protocol for clean and safe delivery, at hospitals and health centers. The results are presented in Figure 26 and summarized below.

**Hospitals**

- Most medical supply items were available at the majority of hospitals surveyed.

**Figure 26. Percent of facilities with supplies for clean and safe delivery**



- There were a few hospitals where some very basic items, such as sterile and non-sterile gloves or syringe and needle, were not present at the time of the survey.
- Eleven of the 14 hospitals did not have hypochloride in stock.

### Health centers

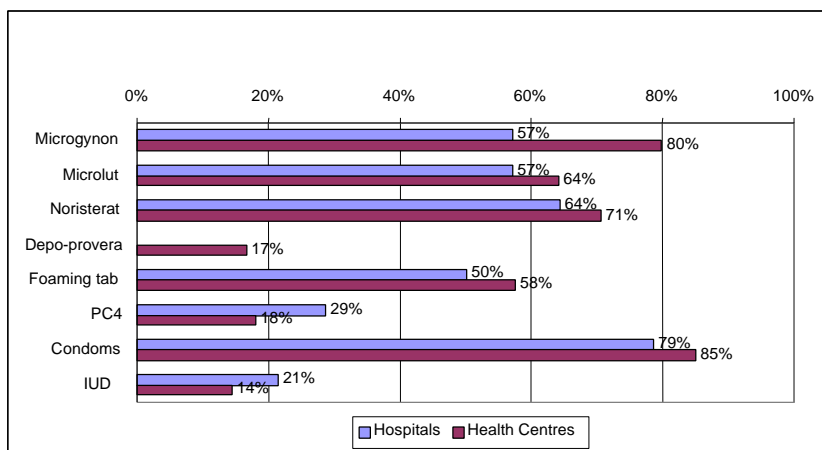
- Health centers reported lower availability of all clean and safe delivery supplies than did hospitals.
- More than two-third of health centers did not have a single pair of sterile gloves.
- One-third of health centers lacked non-sterile examination gloves.
- Cord clamps were found only at 41 percent of health centers.
- Hypochloride was out of stock at 76 percent of health centers.
- No needles or syringes of any size were found at 22 and 24 percent, respectively, of health centers.

### Availability of family planning commodities

Figure 27 shows that the availability supplies for family planning was similar between hospitals and health centers. Unlike many other commodity items that were examined in this assessment, the availability of some family planning commodities (i.e., microgynon, microlut, noristerat, foaming tablets, and condoms) was slightly better at health centers than at hospitals. Though the national

family planning policy requires that IUD be available to patients, this supply was not available at 79% of hospitals and 86% of health centers. Depo-provera was not available at any of the hospitals surveyed, and 83% of health centers did not have it in stock.

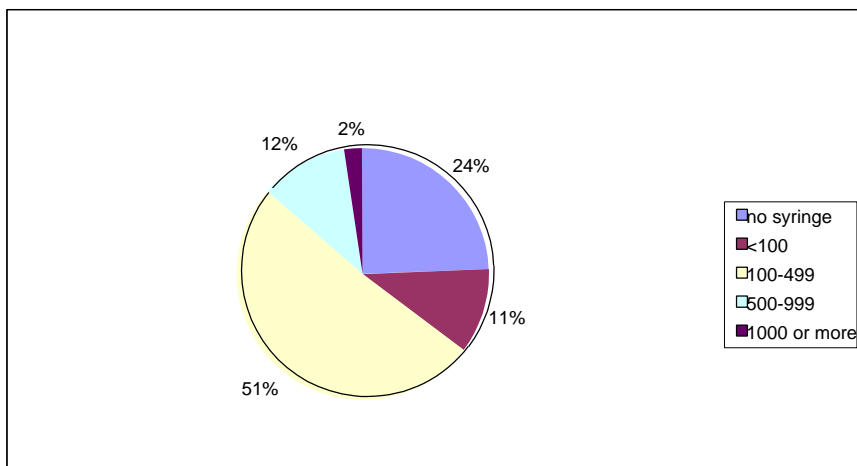
**Figure 27. Percent of facilities with family planning supplies**



### Syringe and needle availability

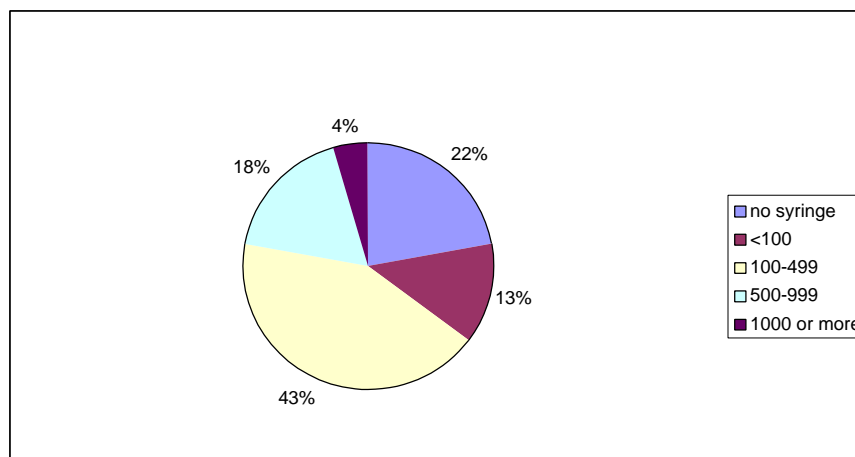
Because syringes and needles are such basic items for treating many reproductive health conditions, RPM further examined stock levels of these commodities at health centers. The use of sterile syringes and needles helps prevent disease transmission and protects the safety of patients visiting health centers. Data collectors recorded the number of syringes and needles available. Typically, syringes are provided in a box of 100 syringes. Figures 28 and 29 show the percentage of the 139 health centers with syringes and needles available.

**Figure 28. Syringe availability at health centers**



- As mentioned earlier, 24 percent of health centers had no syringes in stock.
- Eleven percent of health centers had fewer than 100 syringes in stock.
- 51 percent of health centers had 100 to 499 syringes in stock.
- Despite the fact that 76 percent of health centers had some syringes in stock, it can be seen from this analysis of the syringe availability data that stock levels were generally inadequate.

**Figure 29. Needle availability at health centers**



- The stock level of needles, in any size, was similar to that of syringes.
- Twenty-two percent of health centers had no needles in stock.
- Thirteen percent had fewer than 100 syringes in stock.
- Forty-three percent had between 100 and 499 syringes in stock.

The findings on the low availability of syringes and needles, coupled with the lack of proper sterilization facilities discussed in the general services section (see pages 44 and 45), suggest possible repeated use of disposable syringes and needles that are not properly disinfected. The lack of capacity to sterilize opens the possibility for opportunistic infections among health center patients.



## Medical equipment availability

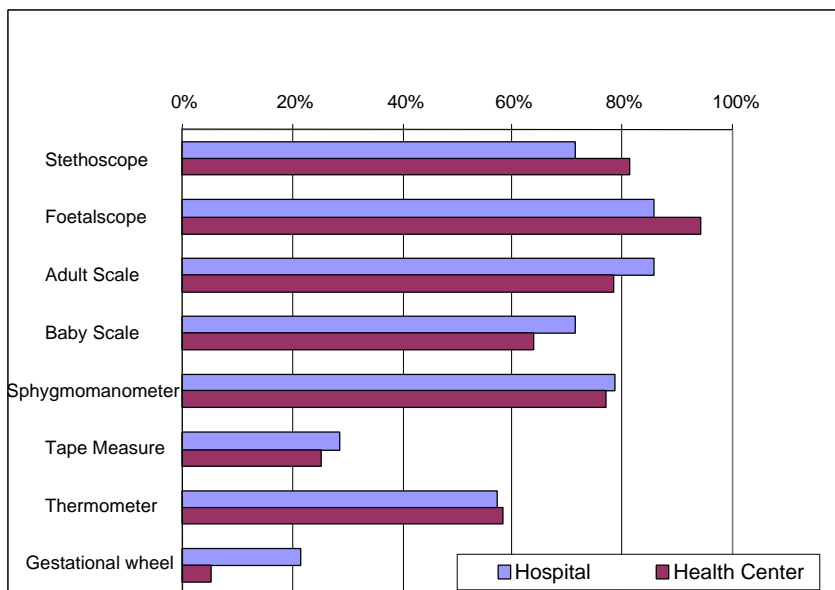
The CES survey gathered data to determine whether essential medical equipment items were actually available at facilities. Medical equipment needs were defined by the CES team (see methodology) for three equipment packages: basic antenatal care, clean and safe delivery, and obstetric surgery. Data collectors used the equipment packages to create a list of the basic items needed in facilities and then checked the availability of each item.

The following discussion presents the findings on medical equipment availability for basic antenatal care, clean and safe delivery, and obstetric surgery at the 14 hospitals and 139 health centers in the 11 districts surveyed.

### Availability of basic ANC equipment

Figure 29 presents the percent of facilities with each of eight key basic ANC equipment items. The pattern of ANC equipment availability was similar between hospitals and health centers. Tape measurers and gestational wheels were not widely available at either type of facility. More than 40 percent of hospitals and health centers did not have single thermometer at the facility when the survey was conducted. Both types of facilities exhibited low availability of baby scales and stethoscopes, two very basic items for proper ANC.

**Figure 29. Facilities with basic ANC equipment available**



### Hospitals

- No hospital had all ANC equipment items at the time of the survey.
- On average, three items were not available at hospitals.
- Four out of the 14 hospitals did not have a baby scale or stethoscope.

### Health centers

- Only three of the 139 health centers (one in Kabwe District and two in Livingstone District), had all the basic antenatal care equipment. This means that almost 98 percent of health centers did not have the complete set of basic ANC equipment.
- On average, four items were not available at health centers.

Table 13 shows the average number available of each item, in addition to the percentage of facilities where the item was available. In general, even when items were available, the number of items was very low. This was especially the case at health centers.

**Table 13. Percentage of facilities with basic ANC equipment and their average stock level**

| Basic ANC Equipment | Hospital (n=14)           |                          | Health Centre (n=139)     |                          |
|---------------------|---------------------------|--------------------------|---------------------------|--------------------------|
|                     | % of Facilities Available | Average Number Available | % of Facilities Available | Average Number Available |
| Stethoscope         | 71%                       | 2.6                      | 81%                       | 1.4                      |
| Foetalscope         | 86%                       | 3.8                      | 94%                       | 2.5                      |
| Adult Scale         | 86%                       | 2.5                      | 78%                       | 1.4                      |
| Baby Scale          | 71%                       | 1.6                      | 64%                       | 1.2                      |
| Sphygmomanometer    | 79%                       | 2.5                      | 77%                       | 1.3                      |
| Tape Measure        | 29%                       | 1.8                      | 25%                       | 1.2                      |
| Thermometer         | 57%                       | 5.9                      | 58%                       | 2.3                      |
| Gestational wheel   | 21%                       | 2.0                      | 5%                        | 1.3                      |

### Availability of clean and safe delivery equipment

Forty equipment items were included in the clean and safe delivery equipment package developed for the assessment. The survey examined the availability of 28 of the items at hospitals and health centers. Figures 30 and 31 show the availability levels of each item at the two types of facilities.

**Figure 30. Percent of 14 hospitals with clean and safe delivery equipment**

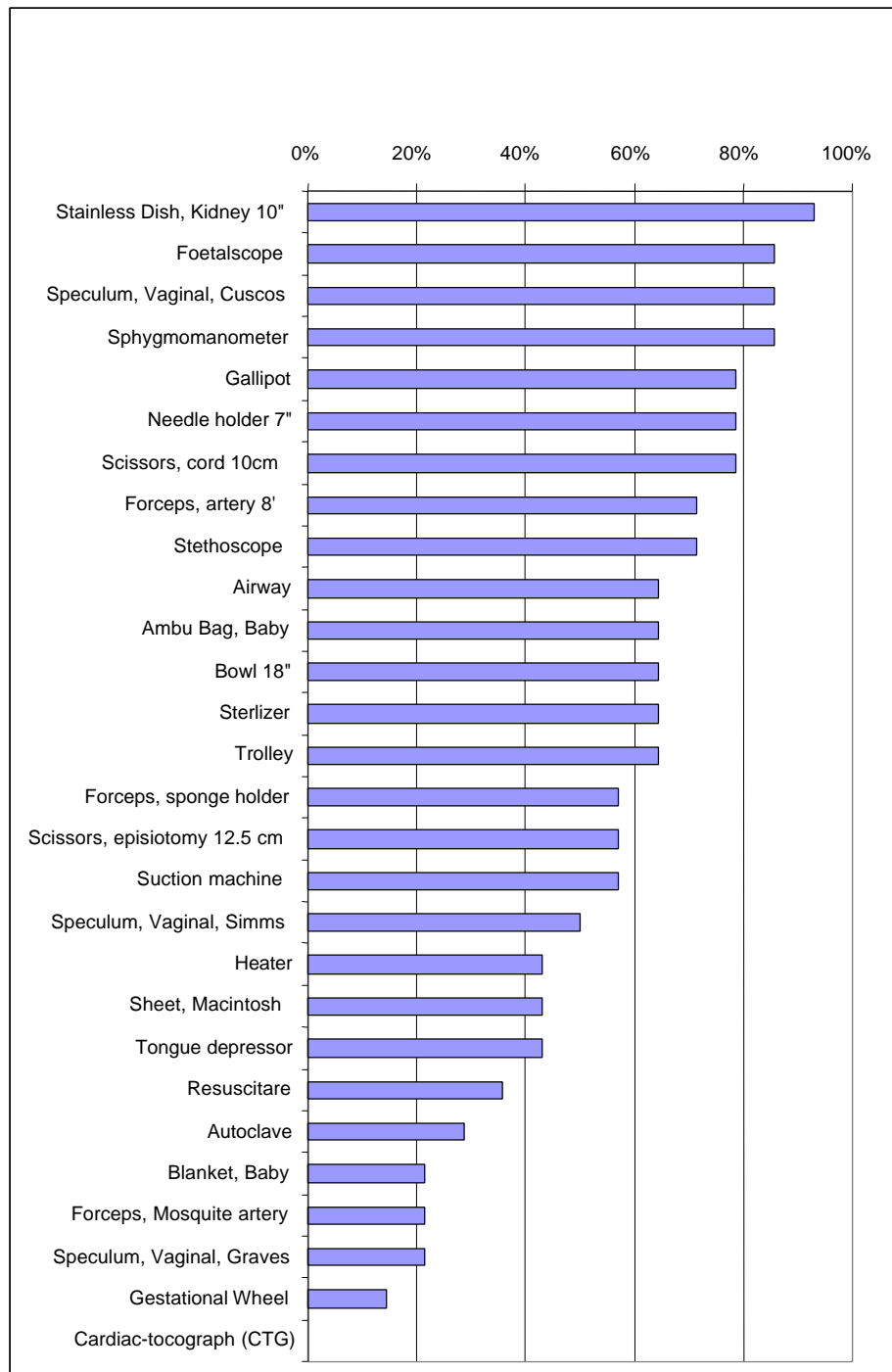
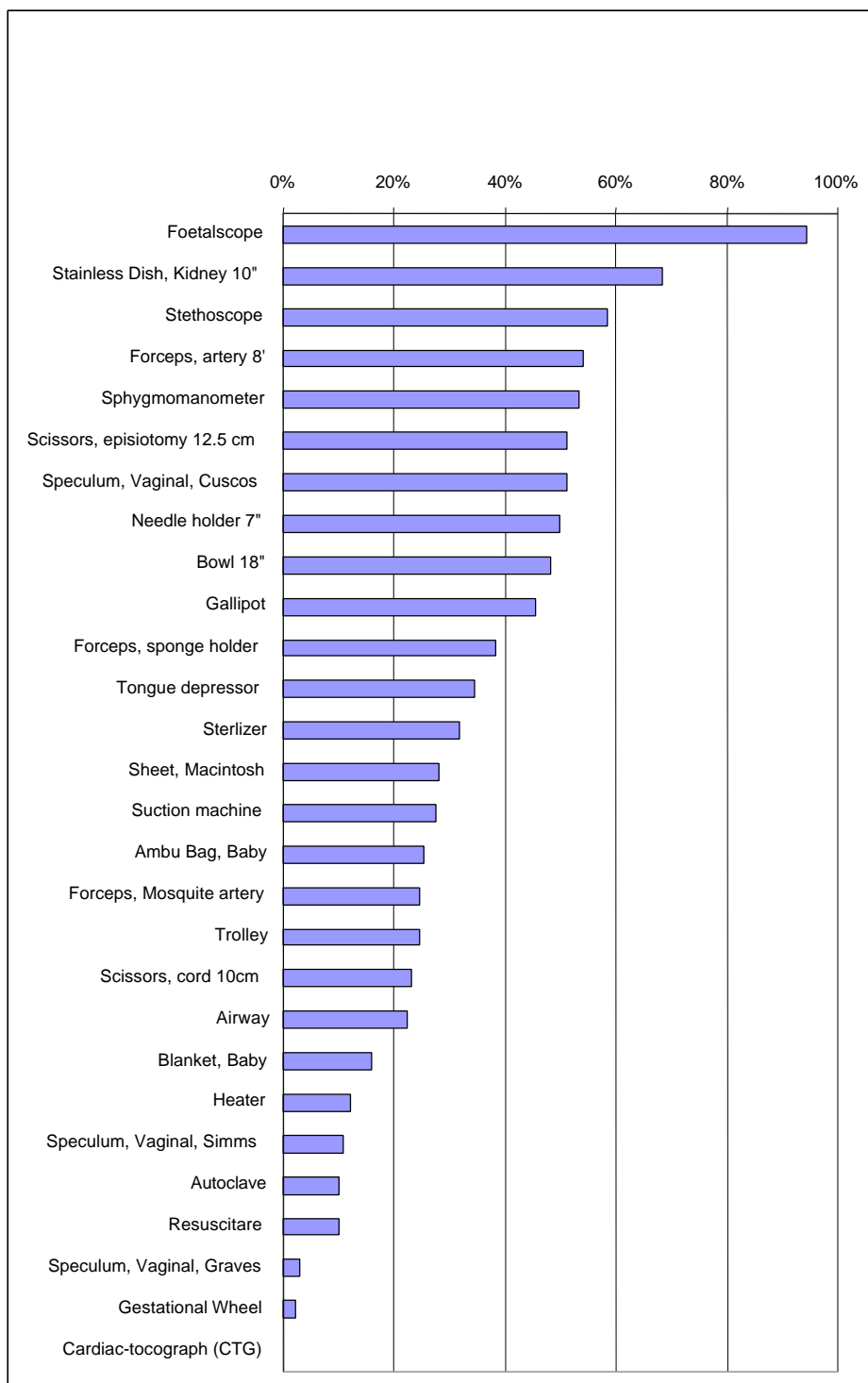


Figure 30 shows that many basic medical equipment items necessary for labor and delivery were not available at some hospitals. Out of the 28 items included in the survey, only 4 items (kidney dish, foetalscope, vaginal speculum, and sphygmomanometer) were found at more than 80% of hospitals.

**Figure 31. Percent of 139 health centers with clean and safe delivery equipment**

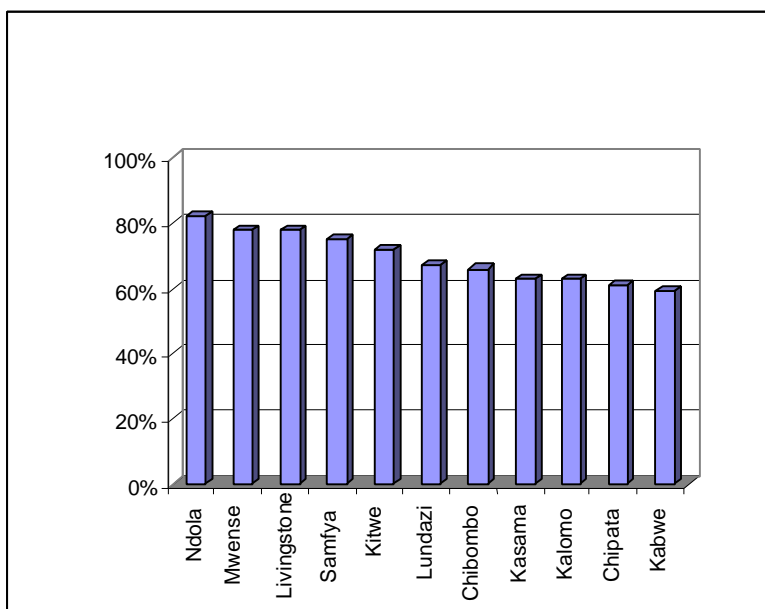
The lack of essential medical equipment for clean and safe delivery was more serious at health centers than at hospitals. Seventeen of the 28 items included in the survey were missing at 60 percent or more health centers.

### **Clean and safe delivery equipment availability by district**

To further examine the clean and safe delivery equipment availability data for health centers, RPM desegregated the data by district.

Figure 32 summarizes the average percentage of 28 medical equipment items for labor delivery that was missing at facilities in each district. Ndola district had the greatest number of clean and safe delivery items missing. There, on average, 80 percent of items were unavailable at health centers. The levels reported by health centers in other districts, though better, were still quite low. For example, Kabwe district, which had the lowest level of missing items among the 11 districts, lacked almost 60 percent of clean and safe delivery equipment items.

**Figure 32. Average percent of clean and safe delivery equipment items missing at health centers, by district**

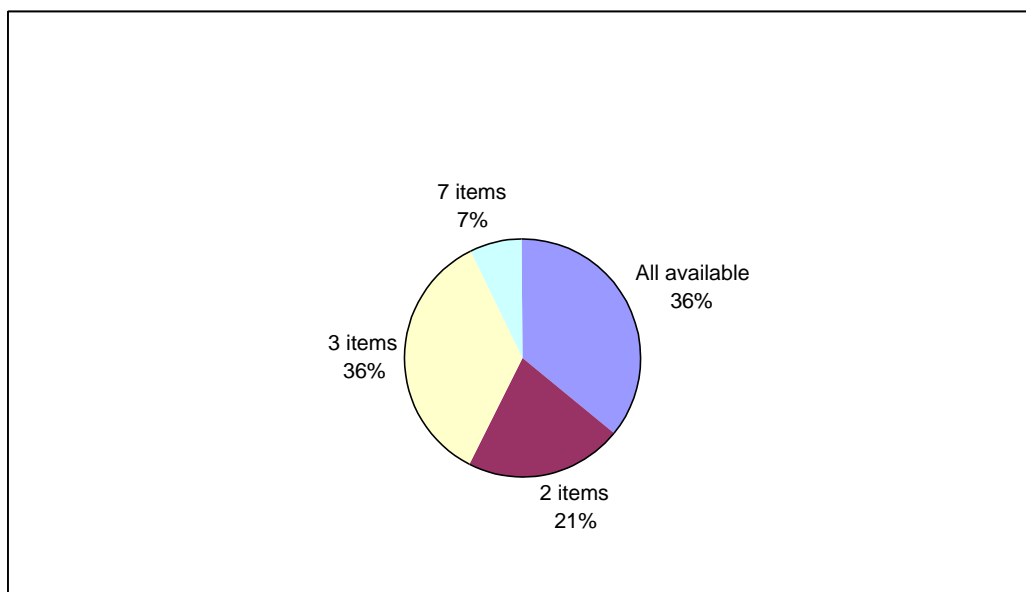


### **Availability of essential equipment items for clean and safe delivery**

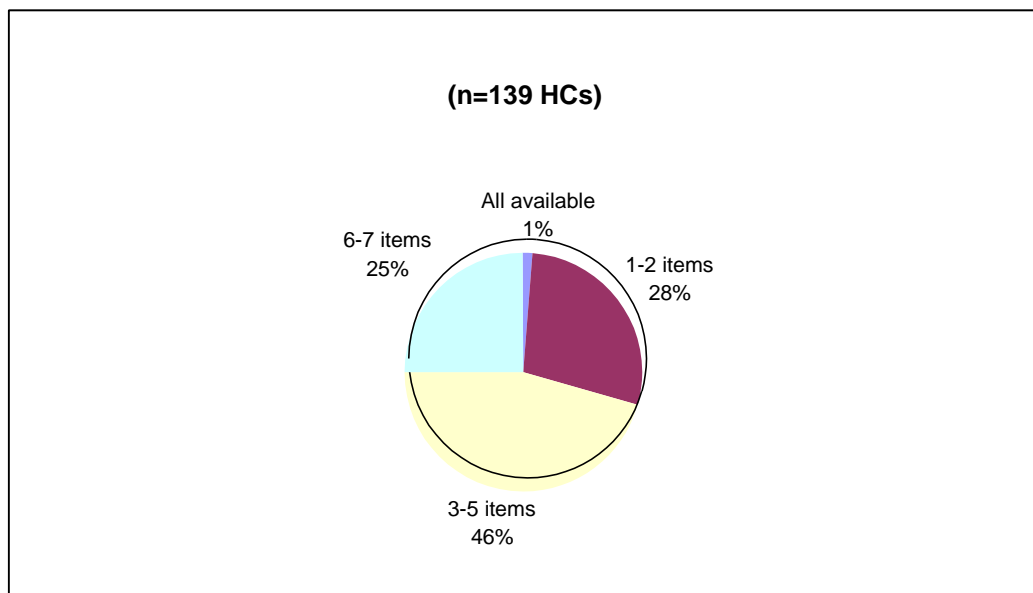
It was clear that clean and safe delivery equipment availability, in general, was quite low. As part of the data analysis, RPM checked for seven items within the clean and safe delivery equipment packages that were considered critical. By disaggregating the data in this manner it was possible to see if facilities were equipped with absolutely essential items to conduct safe and clean delivery. The seven items identified were—

- Stethoscope
- Foetalscope
- Sphygmomanometer
- Cord scissors, 10 cm
- Artery forceps, 8"
- Macintosh (plastic) sheet
- Suction machine

The percent of hospitals and health centers missing the critical items are shown in Figures 33 and 34. Key findings follow each figure.

**Figure 33. Percent of hospitals missing critical clean and safe delivery equipment**

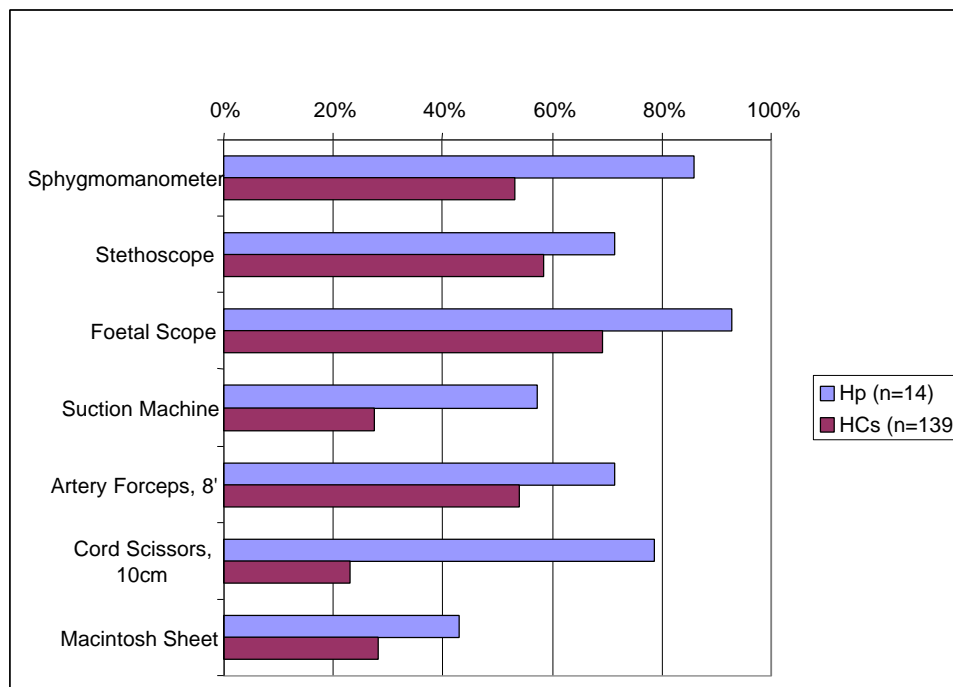
- Five hospitals out of 14 (36%) had all seven critical equipment items for labor and delivery.

**Figure 34. Percent of health centers missing critical labor/delivery equipment**

- Only two health centers (1.4%) had all items available.
- One-quarter of health centers did not have either six or seven critical labor and delivery equipment items.

Figure 35 summarizes the percentage of facilities where each critical equipment item was found at the time of the survey. This table illustrates the availability of each individual item that was considered critical for clean and safe delivery.

**Figure 35. Facilities with critical labor/delivery equipment available**



### Availability of equipment for obstetric surgery

While health centers and hospitals both provide clean and safe delivery services, hospitals are better equipped, with both supplies and personnel, for obstetric surgery. For this reason, data collectors only reviewed the OB surgery items at the 14 hospitals surveyed.

When data collectors visited the 11 districts, the Central Board of Health of Zambia requested that, when checking the medical equipment availability, they look specifically at C-section and post-abortion care equipment. The CES team, in consultation with local experts, broke down the OB surgery equipment package into those two categories. The following section describes the equipment availability for Cesarean section and post-abortion care. It is followed by an analysis of the availability of a subset of critical OB surgery equipment.

### Equipment for C-section

C-section equipment included 33 items. The percentage of hospitals with C-section equipment available is presented in Figure 36. The data reveal that that only 11 out of 33 items were found at 60 percent or more of the hospitals surveyed.

Figure 36. Percent of 14 hospitals with C-section equipment items available

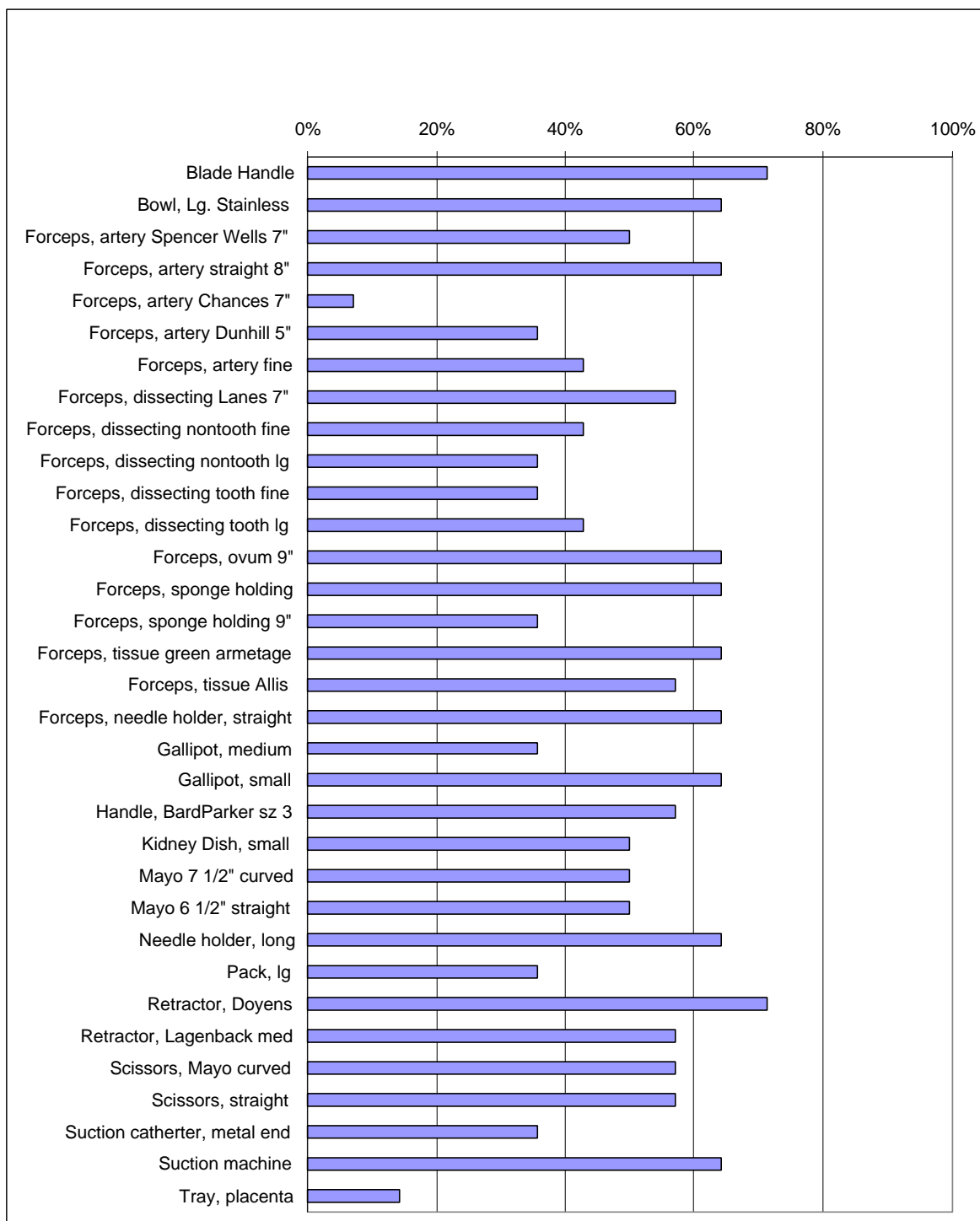
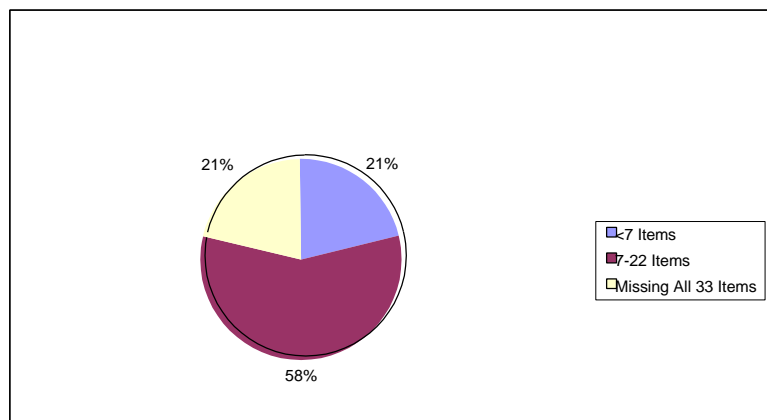




Figure 37 illustrates the number of items that were missing at hospitals.

**Figure 37. Number of C-section equipment items missing at 14 hospitals**



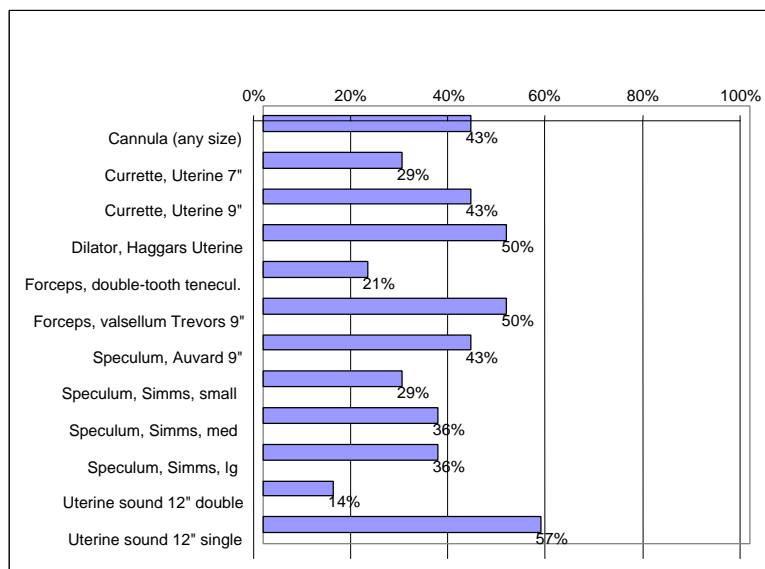
In particular, no hospital had all 33 C-section equipment items. Three hospitals (21%) did not have any of the medical equipment for C-section. In addition, more than half of the 14 hospitals surveyed were missing between seven and 22 items.

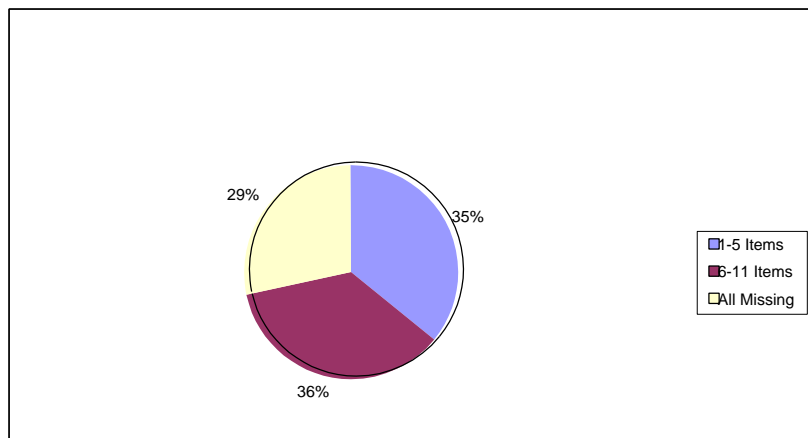
**Equipment for post-abortion care**

Data were also collected on the availability of 12 medical equipment items for post-abortion care (see Figure 38). In general, the availability of these items was very low at the surveyed hospitals.

Figure 39 demonstrates that four hospitals had none of the necessary equipment items at the time of the survey. Between 6 and 11 items were not available at another 5 hospitals (36%).

**Figure 38. Percent of hospitals with equipment for post-abortion care**

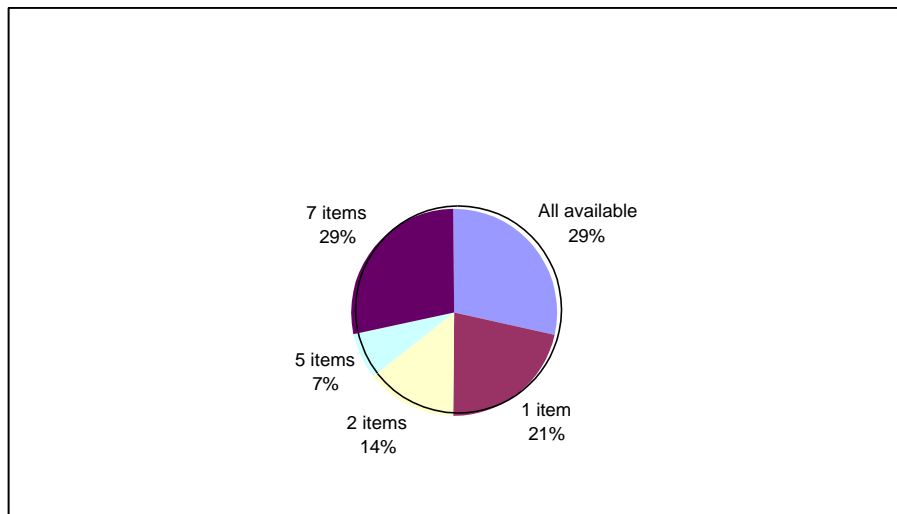


**Figure 39. Hospitals missing post-abortion care equipment items****Availability of critical equipment items for OB surgery**

As with clean and safe delivery equipment, it was clear that OB surgery equipment availability was low. To supplement the data analysis, RPM check for seven items within the OB surgery equipment package that were considered critical. By disaggregating the data in this manner it was possible to see if facilities were equipped with absolutely essential items to conduct OB surgery. The seven items identified were—

- Blade handle
- Artery forceps (any)
- Sponge forceps (any)
- Tissue forceps (any)
- Abdominal sheet or green towel
- Lagenbeck retractors
- Mayo scissors (any)

Figure 40 presents the breakdown of hospitals by the number of equipment items that were missing at the time of data collection.

**Figure 40. Hospitals missing essential OB surgery equipment**

In terms of availability of critical items for OB surgery, the hospitals fell into two distinct groups. Four hospitals had all 7 critical items, and another 3 hospitals were missing one item. This means that over half of the hospitals had high availability of 6 or seven of the critical OB surgery items. On the other hand, 4 hospitals did not have any of these equipment items. One hospital was missing 5 items. These 5 hospitals with poor equipment availability are 3 district hospitals and 2 mission hospitals. Three of them are in Luapula District.



## CES Survey: Reported Treatment Practices

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In addition to reviewing the availability of services, drugs, supplies, and equipment at health facilities, data collectors gathered information on actual treatment practices by health care providers. Face-to-face interviews were conducted with 260 health care providers. The health care providers were asked to describe how they treated their last patient for each of the following conditions:

- First antenatal care visit
- Clean and safe delivery
- Pre-eclampsia
- Puerperal sepsis
- Vaginal discharge with and without pain

Data collectors did not provide any information about what responses (i.e., which drugs or laboratory tests) were expected from respondents and they recorded responses without offering any judgements. To analyze the data, RPM and the data collectors compared the recorded treatment practices to the standard treatment guidelines prepared for the cost estimates (see the methodology section for more explanation of the STGs).

Respondents included the following (see Annex F for a detailed breakdown of respondents by type and location):

- 14 doctors (8 obstetric and gynecology specialists and 6 general practitioners)
- 46 clinical officers (individuals who have received more training than a nurse but less than a doctor)
- 75 midwives (13 registered midwives and 62 enrolled midwives)
- 89 nurses (15 registered nurses and 74 enrolled nurses).

Thirty-six of the respondents had not treated any patient with a target condition during the six months prior to the survey. Their responses were excluded from the analysis, thereby bringing the total number of responses to 224. It is also important to note that some respondents had seen more of certain types of cases than others, meaning that the number of cases was not evenly distributed across respondents.

### **First antenatal care visit**

Eleven doctors, 39 clinical officers, 58 midwives, and 86 nurses stated that they had seen a pregnant woman who came for her first antenatal care visit during the previous six months. The recommended treatment protocol for the first antenatal care visit includes the provision of ferrous sulfate (iron), folic acid, tetanus toxoid, malaria prophylaxis with chloroquine, and, if needed, malaria treatment with quinine. Compliance with the recommended treatment protocol for basic antenatal care is summarized in Figure 41.

**Figure 41. Percent of respondents who provided the recommended treatment at the first ANC visit**

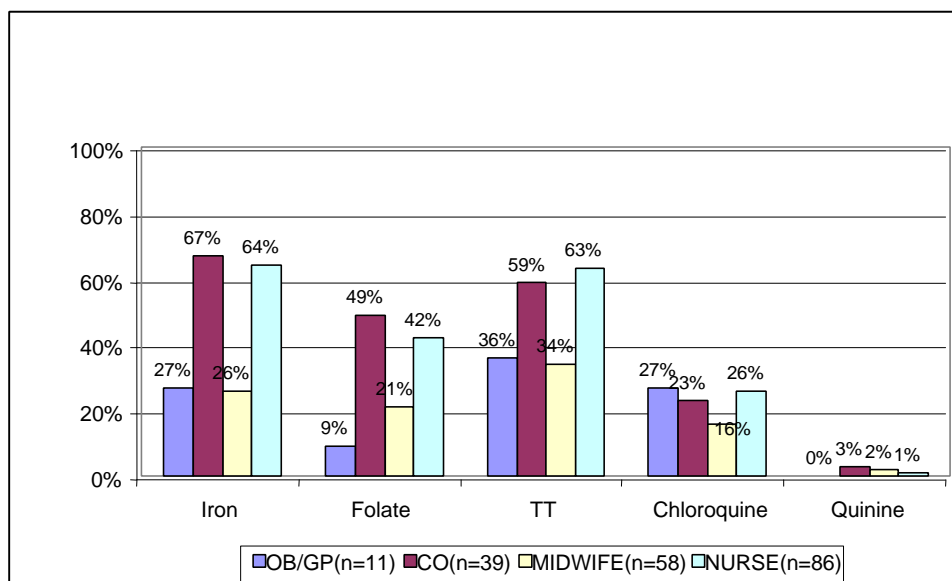


Figure 41 shows that—

- About 60% of clinical officers and nurses prescribed ferrous sulfate and tetanus toxoid. Also, more than 40% of clinical officers and nurses mentioned folic acid. Fewer doctors and midwives mentioned these three items than did clinical officers and nurses.
- The use of chloroquine at the first antenatal visit was mentioned by less than 30% of all health care providers interviewed. The rate was especially low among midwives.
- Very few respondents mentioned quinine as a treatment during the first ANC visit.

The health care practitioners were also asked about the laboratory tests they ordered during the same first antenatal care visits. The laboratory tests recommended at the time of first antenatal care visits are—

- Urinalysis
- Blood grouping
- Hemoglobin
- RPR (rapid precipitation reaction test, for syphilis)
- Malaria smear
- Stool test

Their responses are summarized in Figure 42.

**Figure 42. Percent of respondents who ordered recommended laboratory tests at first ANC visit**

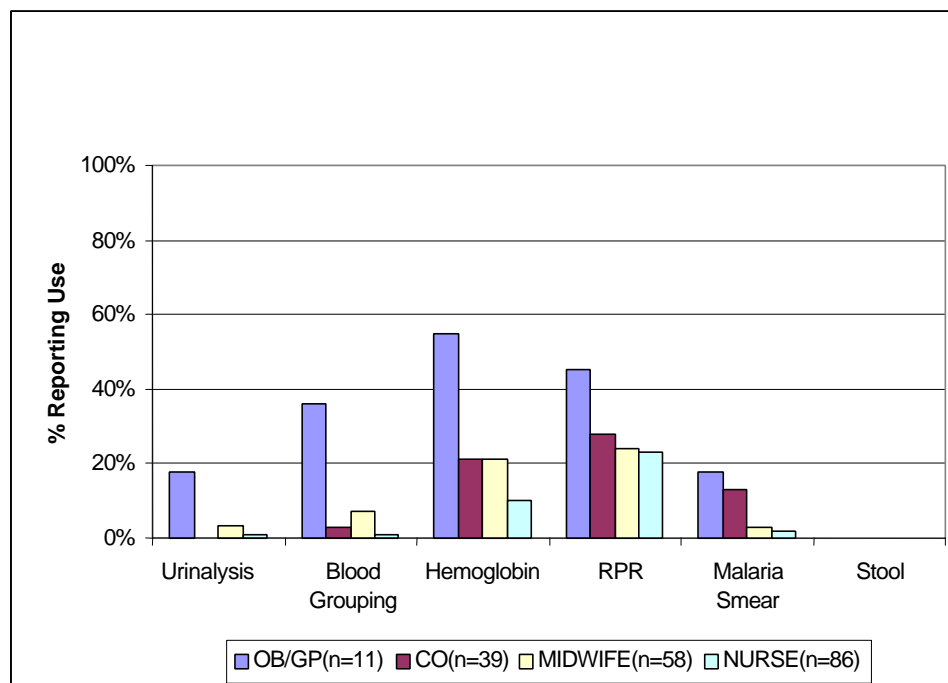


Figure 42, above, summarizes the responses of health care practitioners. It is clear from the graph that—

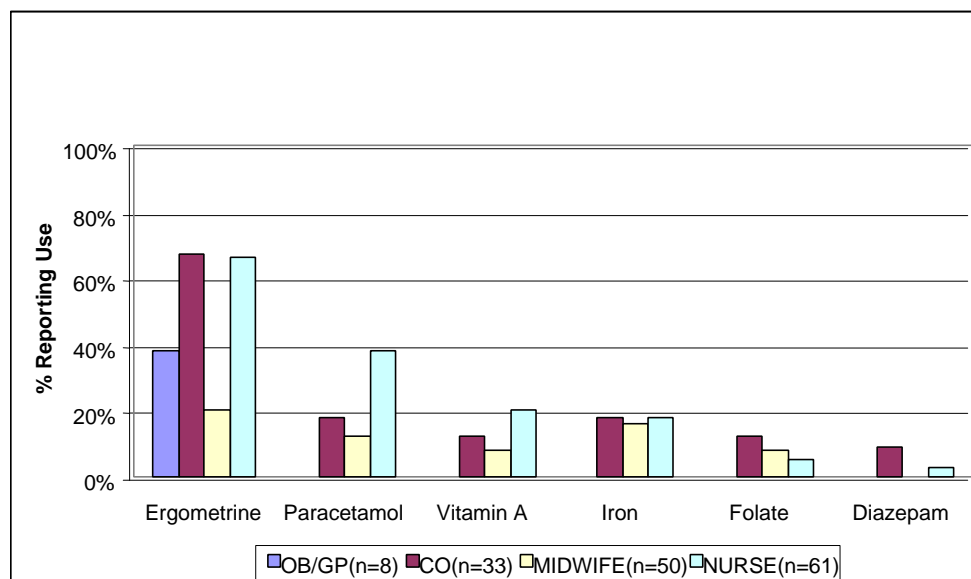
- Among four types of health care providers, doctors more frequently mentioned the laboratory tests included in the treatment protocol. Still, about half or more doctors did not mention these basic laboratory tests.
- Hemoglobin and RPR test were two tests mentioned most frequently by clinical officers, midwives, and nurses.
- Most clinical officers, midwives and nurses did not mention urinalysis, blood grouping, and malaria smear.
- No respondents mentioned stool test.

## Clean and safe delivery

Eight doctors, 33 clinical officers, 50 midwives, and 61 nurses gave responses for clean and safe delivery. The protocol for clean and safe delivery includes ergometrine, paracetamol, vitamin A. Tetracycline eye ointment, while included in the STGs and available in many facilities, was generally not used for clean and safe delivery.

Respondents also mentioned treating patients with iron, folate, and diazepam, and those responses are included in Figure 43 below.

**Figure 43. Drugs prescribed to treat clean and safe delivery and percent of respondents who provided each treatment**



The responses above show that—

- Ergometrine was the drug most frequently mentioned across the four types of respondents. It was reported most by clinical officers (67%) and nurses (66%). However, rates among doctors (38%) and midwives (20%) were lower than expected.
- Use of paracetamol, a pain killer, was low, especially among doctors, clinical officers, and midwives. The responses indicate that pain control for postnatal women is not adequately addressed at the facilities surveyed.
- Vitamin A was mentioned by fewer than 20% of all types of health care providers interviewed.
- Nine percent of clinical officers and 3% of nurses mentioned the use of diazepam during the last episode of clean and safe delivery.

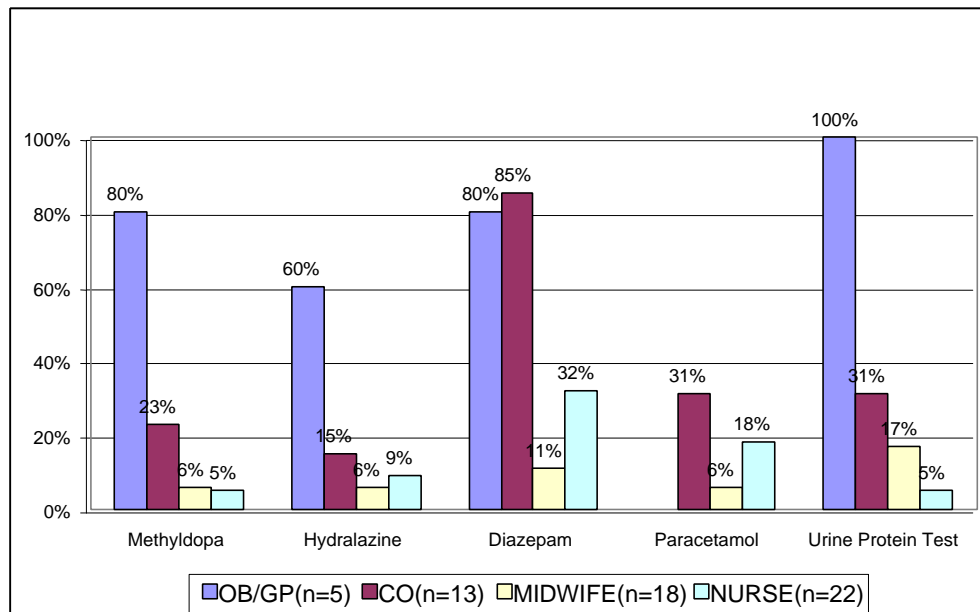
## Pre-eclampsia

The treatment protocol for pre-eclampsia recommends the use of methyldopa, hydralazine, nifedipine, magnesium sulfate, and diazepam for women who develop eclampsia. Sodium chloride and dextrose were also included in the protocol, but these IV fluids were scarce at facilities (see the discussion on IV fluids on page 44). Similarly, nifedipine was not generally available in Zambia at the time of the survey because it was not included in the Zambian national EDL. Therefore it was omitted from this discussion.

The interview question did not clearly distinguish between pre-eclampsia and eclampsia. The combined responses about drugs and laboratory tests (urinalysis) are shown in Figure 44. Five doctors, 13 clinical officers, 18 midwives, and 22 nurses gave responses about pre-eclampsia.



**Figure 44. Drugs prescribed to treat pre-eclampsia and percent of respondents who provided each treatment**



- More doctors seem to be familiar with appropriate treatment of pre-eclampsia and eclampsia compared with other types of health care providers.
- Only doctors frequently ordered urine protein tests. The rates reported by other practitioners were much lower for this laboratory test.
- Thirty-one percent of clinical officers, 6% of midwives, and 18% of nurses mentioned using paracetamol for pre-eclampsia, though it is not clear why they chose to use paracetamol.

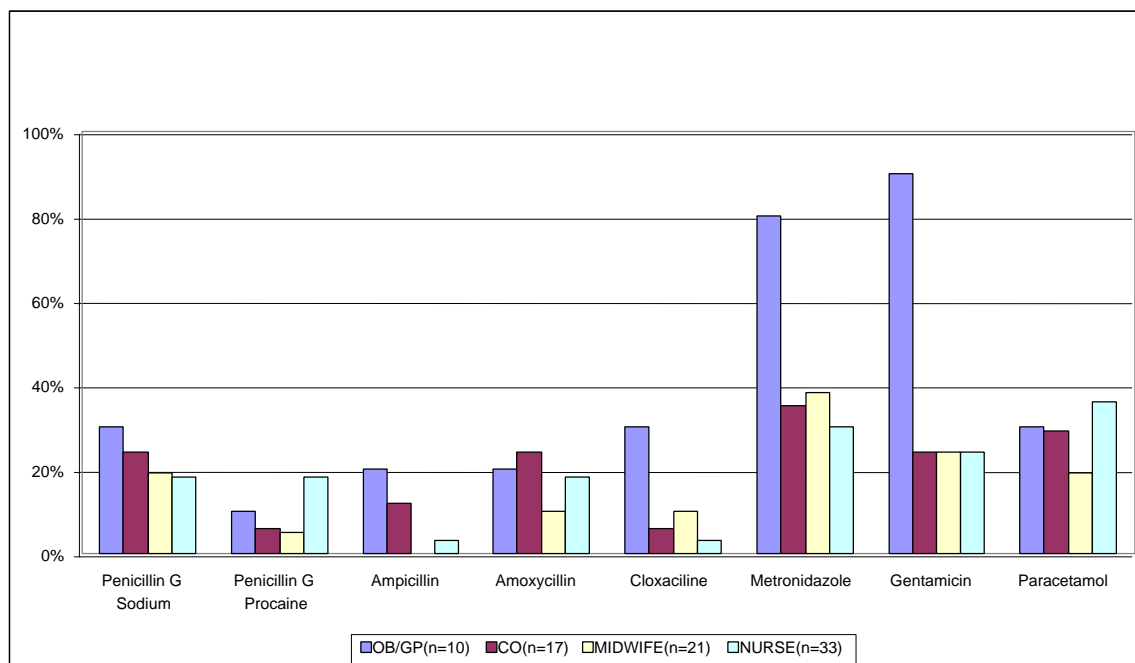
Overall, the responses suggest that the management of blood pressure in pregnant women is not adequately carried out, especially at lower levels of care where doctors and clinical officers are not present.

## Puerperal sepsis

The first-line treatment protocol for puerperal sepsis lists two antimicrobials, penicillin G sodium and metronidazole, and paracetamol. The second line treatment includes the same three drugs plus gentamicin, another antimicrobial. Dextrose was also included in the treatment protocol, but as with other IV fluids (see discussion of IV fluids on page 44), dextrose was not available in general, especially at health centers. Ten doctors, 17 clinical officers, 21 midwives, and 33 nurses gave responses for puerperal sepsis.

The interviews with health care practitioners revealed that several additional antimicrobials were used for cases of puerperal sepsis. The drugs prescribed to women with puerperal sepsis are illustrated in Figure 45.

**Figure 45. Drugs prescribed to treat puerperal sepsis and percent of respondents who provided each treatment**

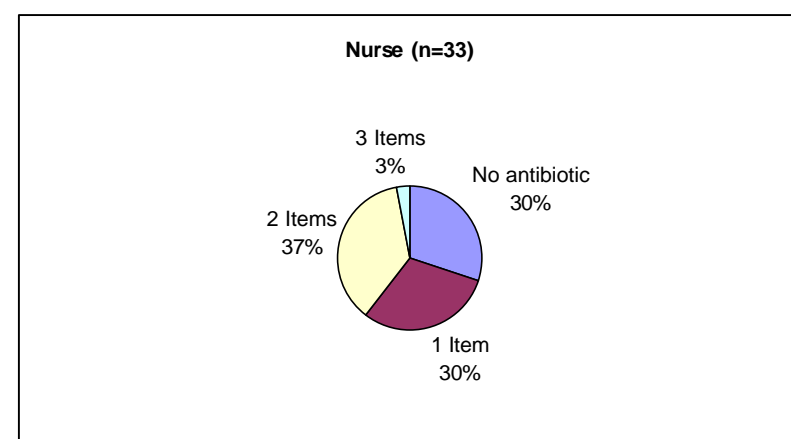
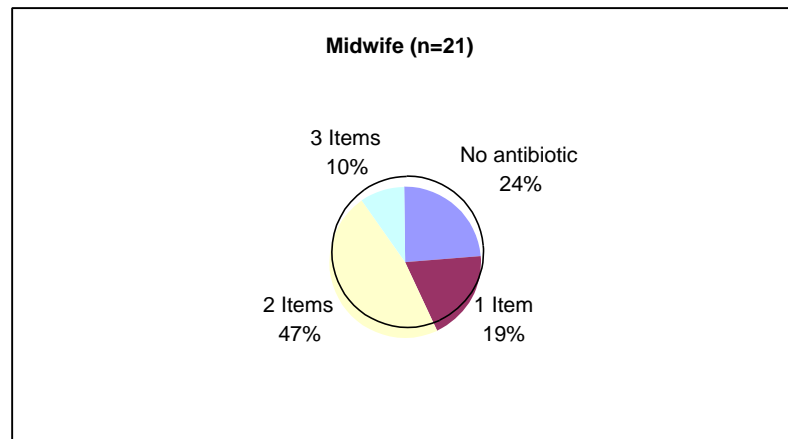
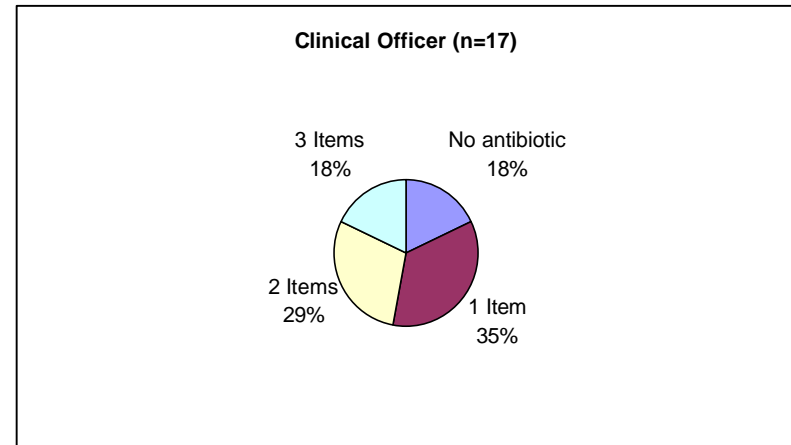
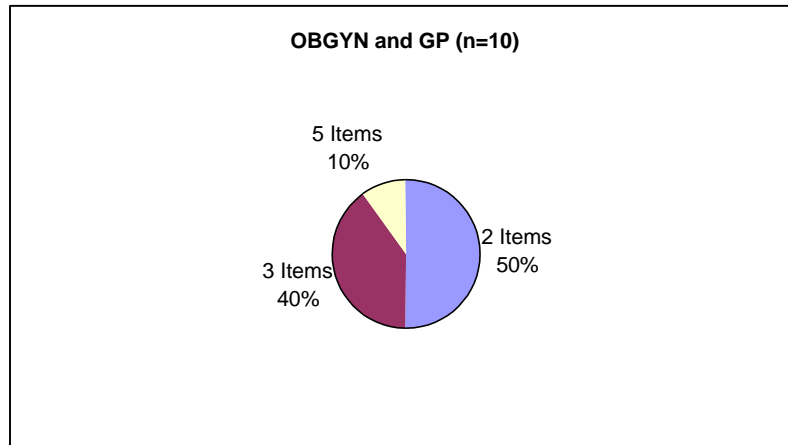


Two of the drugs included in the protocol (Metronidazole, and Gentamicin) represented were the two most frequently mentioned items, especially by doctors and clinical officers. Paracetamol was mentioned by about 25% of health care providers. Penicillin G procaine, ampicillin, amoxycillin, and cloxacillin were other antibiotics mentioned that were not included in the treatment protocol.

In order to assess the degree of combination use of antimicrobials for the treatment of puerperal sepsis, the team analyzed the number of antimicrobials mentioned by health care providers (Figure 46).

- Except for one doctor who listed 5 antimicrobials, three was the highest number of antimicrobials mentioned by all types of health care providers.
- The number of antimicrobials mentioned for the treatment of puerperal sepsis tended to increase as the level of training of the respondents' increases.
- There are some health care providers who did not mention any antimicrobials: 3 out of 17 of clinical officers (18%), five out of 21 midwives (24%), and 10 out of 33 nurses (30%). The rate seems to increase as the level of training of health care providers' decreases.

**Figure 46. Number of antimicrobials mentioned by health care providers for treatment of puerperal sepsis**



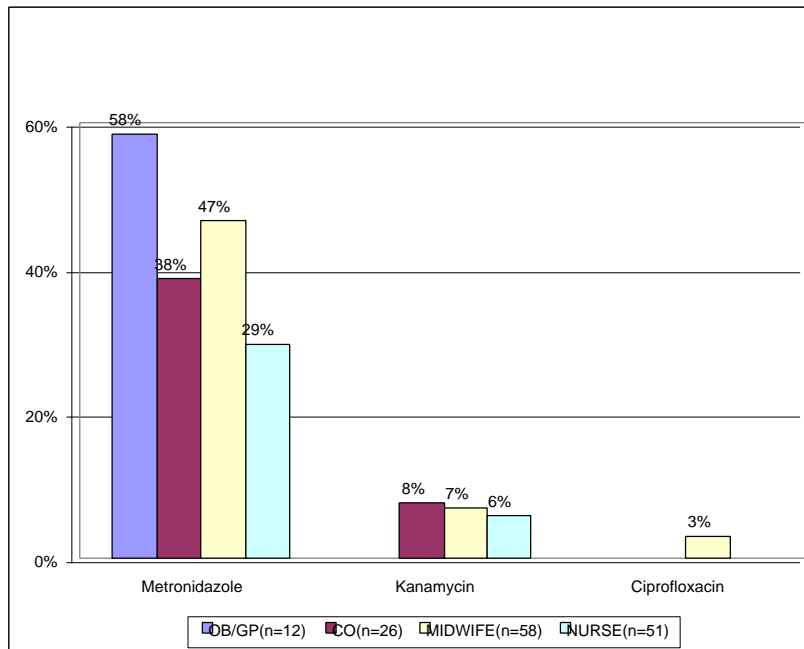


## Vaginal discharge

The questions regarding treatment practices for vaginal discharge with pain and vaginal discharge without pain were not clear enough to differentiate the responses for these two conditions. Therefore, the results for both questions are presented together. Twelve doctors, 26 clinical officers, 58 midwives, and 51 nurses gave responses for vaginal discharge.

Figure 47 summarizes responses for three drugs that are included in the treatment protocols for these two conditions, namely metronidazole and kanamycin for vaginal discharge without pain, and ciprofloxacin for vaginal discharge with pain.

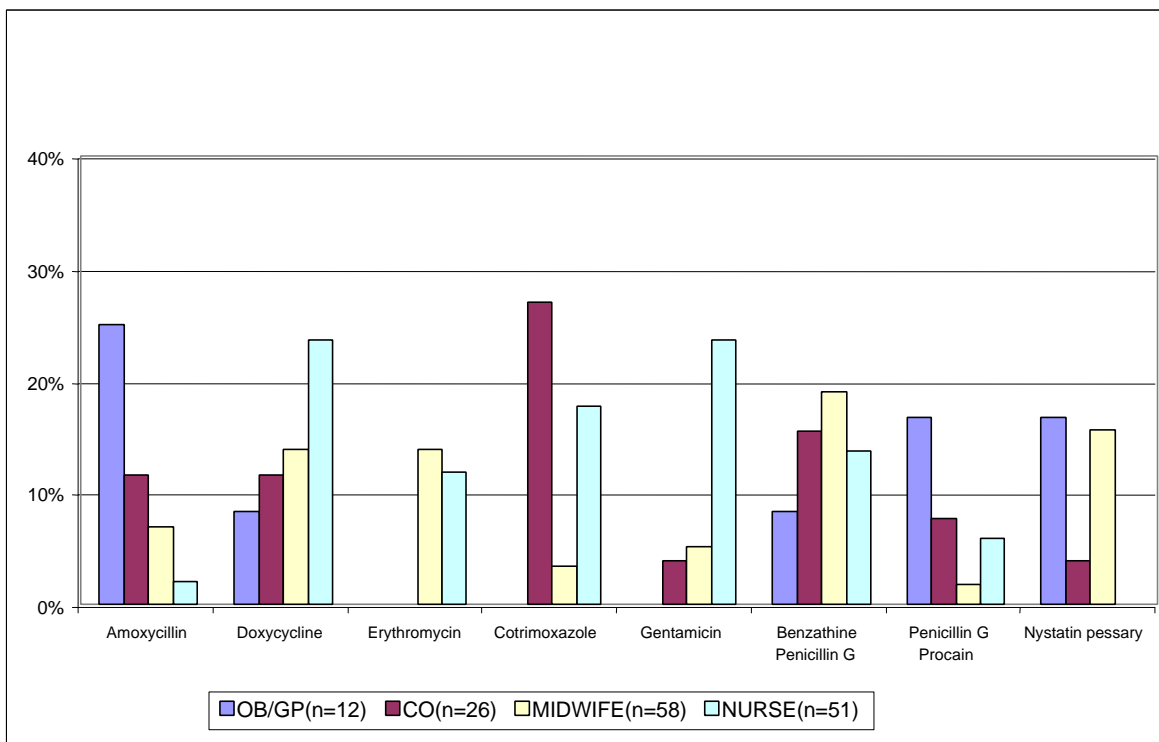
**Figure 47. Percent of respondents who provided the recommended treatment for vaginal discharge**



- Metronidazole was the only drug included in the treatment protocol that got a high response rate among all respondents.
- The majority of respondents do not mention kanamycin and ciprofloxacin.

Figure 48 presents responses for other drugs that were mentioned by practitioners but not included in the treatment guidelines.

**Figure 48. Drugs prescribed for vaginal discharge and percent of respondents who provided each treatment**



- The number of antimicrobials reported for the treatment of genital discharge ranged between 1 and 3. The average number of antimicrobials mentioned was 1.3 antimicrobials for doctors and clinical officers and 1.4 for midwives and nurse. Therefore, the variety of drugs mentioned by health care providers was not due to the combination of too many drugs. Instead, it represents the diverse selection of antimicrobials reported by health care providers.

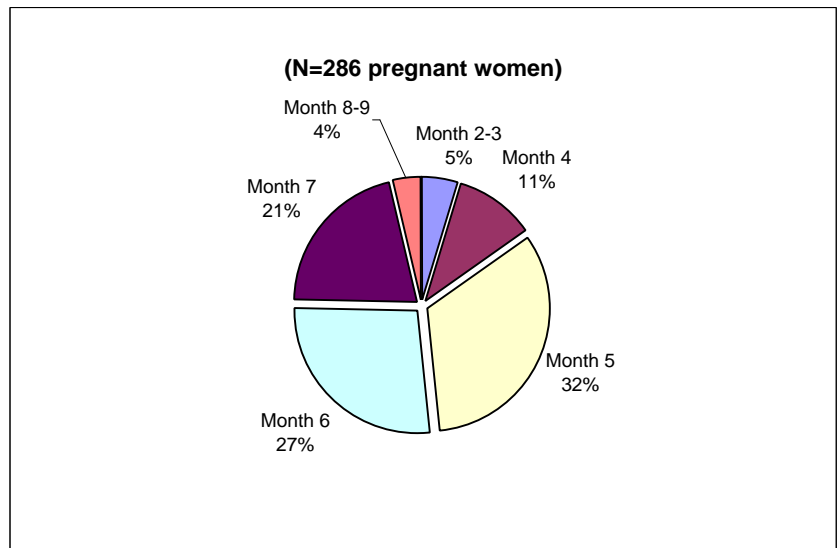
# CES Survey: Mother Interview

In addition to the health facility survey and the health care provider interview, data collectors used a mother interview form to query pregnant and postnatal women at facilities. Two hundred eighty six (286) women visiting the 153 facilities in the 11 districts for pre- or postnatal care were interviewed. The questions focused on the care they received at the first ANC visit and on any out of pocket expenses they assumed. The results are reported below.

## Timing of the first visit

The mothers were asked at what point in their pregnancy they received their first antenatal care visit. The results are depicted in Figure 49. The majority of respondents received the first antenatal care during the fifth or sixth month of the pregnancy. The average was 5.7 month. Twenty five percent (25%) of pregnant women came to seek antenatal care at the 7<sup>th</sup> month or later.

Figure 49. Month in pregnancy at first ANC visit



## Services during the first antenatal care visit

The mothers were also asked what type of services they received during their first ANC visit. As mentioned previously, women should receive ferrous sulfate, folic acid, tetanus toxoid, and chloroquine. In addition, they should have several laboratory tests, including urinalysis, blood grouping, hemoglobin, RPR, malaria smear, and stool tests.

Figure 50. Services reported by pregnant women during first antenatal care visit

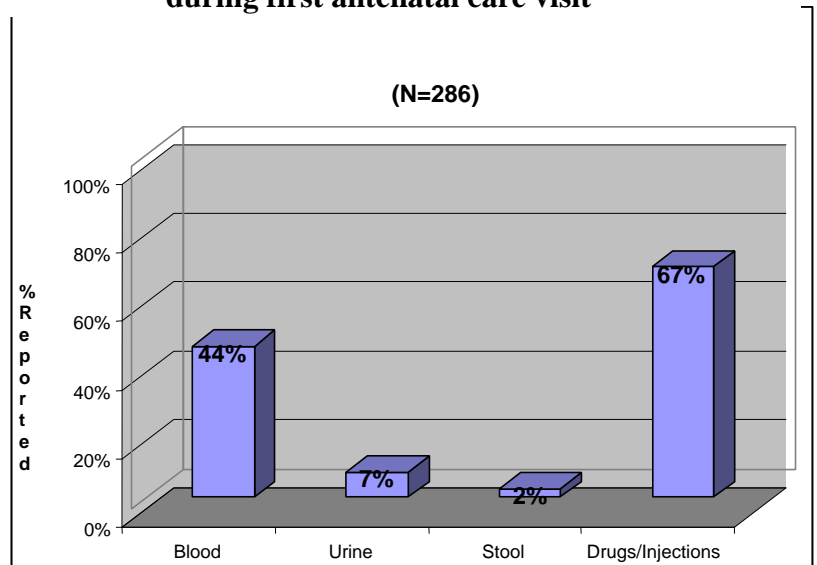


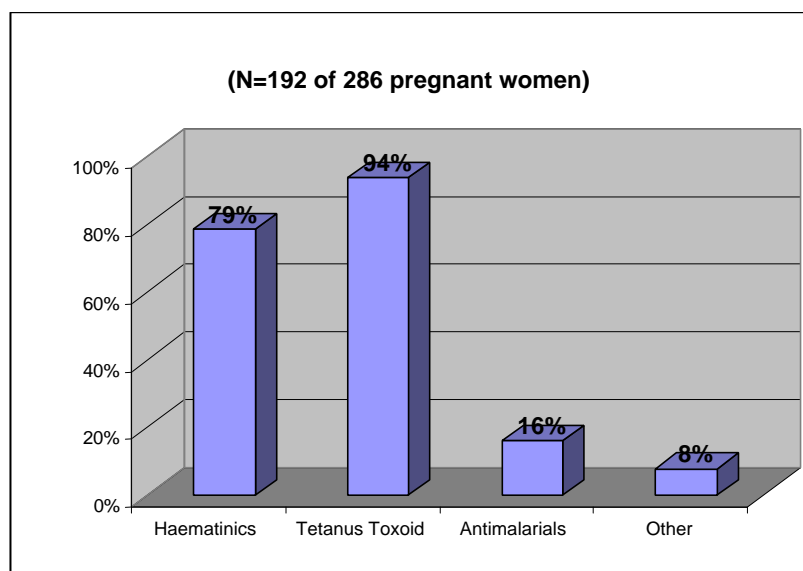
Figure 50 shows that sixty seven percent of respondents said that they received drugs or injections at the first visit. Forty four percent of them said that blood was drawn for test. Very few reported that urine or stool were collected for laboratory tests at the first antenatal care visit.

The low rates of laboratory tests reported by the mothers correspond with the results of the health care provider interview. In that interview, health care providers generally reported ordering few laboratory tests.

### Drugs or injections received at first ANC visit

Out of 192 women who said that they received drugs or injections at the first ANC visit, 79 percent reported receiving haematinics and 94 percent said they received tetanus toxoid injections (see Figure 51). Fewer women reported receiving antimalarials. The drug and injection patterns reported by mothers correspond with reported practice patterns by health care providers.

Figure 51. Drugs or injections received at first ANC visit

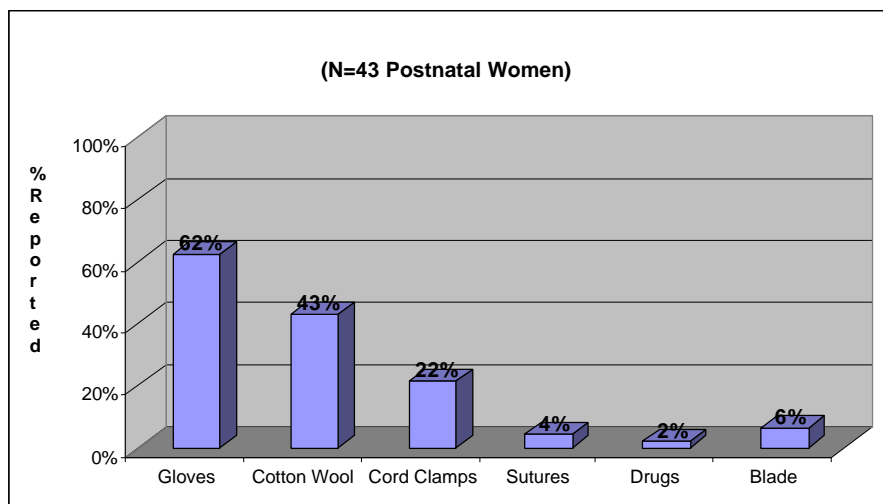


### Out-of-pocket expenses on commodities for delivery

The survey also aimed to gather information about any out-of-pocket delivery expenses incurred by mothers. Ninety-three women who just delivered babies and were resting at the facilities were interviewed about what they had purchased for their deliveries and how much they spent. Unlike the antenatal women interview described above, the distribution of respondents by district was not even. Forty-three of these women had incurred personal expenses for their delivery. The short stays at facilities after delivery influenced the number of respondents. In some places it was difficult to locate postnatal women. Annex G provides a breakdown of postnatal women interviewed by location.



**Figure 52. Supply items purchased by pregnant women for delivery**



As shown in Figure 52, the most common commodity item purchased by women for delivery were gloves (63%), cotton wool (43%), and cord clamps (22%).

The mean out of pocket expenses to bring commodities for delivery was 18,388 Kwacha (\$7.07). The median value was 7,000 Kwacha (\$2.69). This is because 7 out of 11 women in Kitwe district spent between 10,000 and 80,000 Kwacha for cotton wool and blankets for delivery. If these extreme cases were excluded from the calculation, the mean is 9,250 Kwacha (\$3.56) and the median values 6,000 Kwacha (\$2.31).

The women were asked how much they paid for each item. Their responses are shown in Figure 53.

**Figure 53. Average cost of delivery items purchased by women (in Kwacha)**

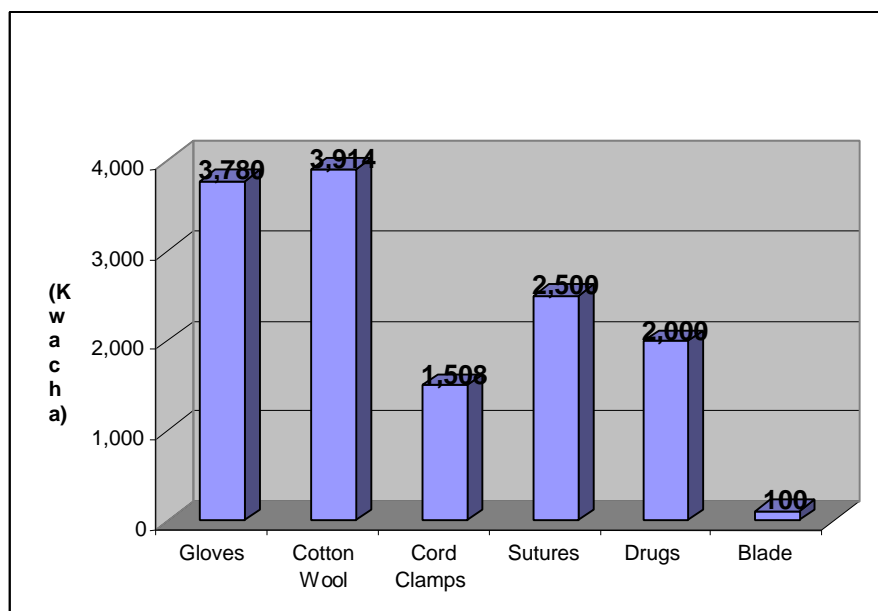


Table 14 shows the average number of commodity items that were purchased per women.

**Table 14. Average number of items purchased per woman**

| Item purchased | Mean # purchased |
|----------------|------------------|
| Gloves         | 2.7              |
| Cotton Wool    | 1.7              |
| Cord Clamps    | 1.0              |
| Drugs          | 1.0              |
| Blade          | 1.0              |

## Estimating Total Needs

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### Estimated equipment needs for the 11 sample districts

As noted earlier, the CES team in Zambia developed three types of medical equipment packages: basic antenatal care, clean and safe delivery, and obstetric surgery. In addition, data collectors used the CES Survey to check the availability of these equipment items at 153 facilities in the 11 districts. It was clear from the survey that the most facilities lacked some, and in some cases all, equipment for the various packages.

To estimate the number of items needed to fill the gaps in equipment availability in the districts, RPM combined number of facilities in the districts with the observed needs at 153 facilities. As mentioned in the methodology section, data collectors were not able to visit all facilities in these districts. Therefore, the percentage of all facilities visited (87.5% for hospitals and 60.4% for health centers) was used to estimate total need for all facilities in the 11 districts. For health centers, however, the survey did not cover many rural sites. In order to take into account potentially lower availability of equipment at rural health centers compared with urban health centers, 55% (instead of 60.4%) was used to make a conservative estimate.

RPM generated tables of total additional equipment needs in the 11 districts for each equipment package (see Annex H). Note that the summary of medical equipment needs for obstetric surgery supplies lists needs for hospitals only. Availability information for some items that were not included in the study is unknown.

These data were presented to USAID, which is managing the Zambia Integrated Health project in the 11 districts.

### Estimated national commodity needs

RPM extrapolated the commodity needs data generated from the CES Survey to estimate total national commodity needs. The total commodity needs were then combined with available international prices to estimate the costs of filling gaps in drug, supply, and equipment availability nationwide.

Annex I contains the list of needed commodities, broken down by type of commodity, and the estimated total cost for the commodity. RPM presented the lists to two donors to assist them in quantifying possible drug, supply, and equipment donations for the Zambian Integrated Reproductive Health plan.



## Conclusions and Recommendations

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Individual findings on costs, commodity availability, treatment practices, and services form the bulk of the CES assessment in Zambia. In addition, the data allowed RPM to develop several general conclusions and recommendations that may be of interest to the Zambian MOH and CBOH, Zambian health professionals, and donors. These are presented below and are divided by drug management functions, specifically selection, procurement, use, and management support. Distribution, another important area of drug management, was outside of the scope of this study.

### Selection

One of the key results of the CES application in Zambia was the development of standard treatment guidelines for the 14 reproductive health conditions. At the time of the survey, STGs were not in regular use in health facilities. The facilities had outdated formularies and essential drug lists and the data collectors observed that the drugs they prescribed were purchased in the private sector at high costs and some drugs were not in the Essential Drug List.

The STG development process helped build capacity for conceptualizing and defining reproductive health STGs among the CES team. RPM submitted the CES STGs to the CBOH. Concurrently, the CBOH is in the process of defining the national-level STGs, with technical support from RPM. The CES STGs will be helpful in setting the national treatment protocols for the 14 RH conditions and services.

The Reproductive Health Unit and the pharmacists at the MOH/CBOH need to reevaluate the STGs from this study in developing national Standard Treatment Guidelines, formalizing them with the National Formulary Committee. The drugs selected need to be harmonized with the supply managers, the STG, EDL, and formulary committees in a participatory process with the district health workers. These documents should be disseminated to the districts and the health workers should be trained how to use them.

It will be helpful for the MOH and CBOH to review the STGs to choose the drugs and supplies that are most cost-effective, since the cost estimates revealed that including even a few drugs with high unit costs can increase the commodity cost of a selected treatment regimen.

### Procurement

The current supply system is facing difficulty maintaining adequate stock levels of drugs and medical supplies to cover the national demand. The facilities that are affected most are the district hospitals. Unlike the rural health centers that receive donor-funded essential drug kits on a monthly basis, the district hospitals depend on the national supply system.

Large-scale purchases of equipment must include training and maintenance programs and/or subcontract maintenance services with a local company. In purchasing equipment provisions must be made for spare parts at the time of purchase. The long lead-time for bulk procurement is another major problem affecting the supply of drugs in Zambia. At the time of the study, Zambia had not conducted an international tender for the last year and a half.

Correcting the supply problems may be beyond the current resources of the government and will require donor support. In seeking a loan or donor resources to support the purchase of commodities, RPM recommends that the MOH/CBOH prioritize the Integrated Reproductive Health plan to make life saving interventions and purchase the drugs, medical supplies and equipment accordingly. Reviewing the quantities to be purchased for each intervention and implementing a VEN and ABC analysis can assist with this process. Several Zambian medical professionals have been trained by RPM to conduct such an analysis.

To facilitate comprehensive budget planning, RPM also recommends that the MOH/CBOH conduct a national quantification exercise for all drugs and medical supplies to establish the real needs and costs to cover the national demand.

## **Use**

The survey interviews and review of patient records revealed that there is a gap in treatment practices and in the knowledge of the health workers. The pharmacy and therapeutic boards in the facilities that were visited did not meet on a regular basis and did not conduct inservice training of personnel. This has contributed to the overuse of certain commodities, such as antibiotic injections, and underuse of others, such as ferrous sulfate. Many health workers told the data collectors that they did not have the proper training to recognize a life threatening illness or to decide when to refer care to another facility.

## **Client perceptions**

A goal of the new reproductive health policy is to make services available within the communities, meaning that patients should be able to go directly to their health centers for delivery and other basic health care needs. However, commodity availability and client perceptions may hinder this plan. While hospitals and health centers both provide normal delivery services, hospitals are more likely to be equipped, both in terms of human and supply resources, to handle obstetric surgery such as Cesarean sections. Data collectors also noted that clients perceive health centers to be less equipped for delivery, and especially for complicated delivery. For this reason, patients often go directly or are referred to hospitals in cases of complicated labor. When implementing the integrated RH plan, it will be necessary to take client behavior into consideration when assigning service availability at the different levels of care.

## **Management support**

Given the available resources, both human and physical, the action plan and policies for Integrated Reproductive Health are too ambitious. The study showed that only a small number of facilities have reliable communication systems, such as radio systems and a functioning

emergency transport system. Many rural health centers did not have access to such a service and in some districts the system needed to be revamped with new vehicles. The ability to access care through better transportation will increase the margin of safety for a given complication, as in the case of a hemorrhage, which must be attended within 2 hours. Basic infrastructure, such as sterilization facilities, incinerators, refuse disposal, and infections control procedures and equipment, were not available in many of the visited facilities.

RPM recommends that the MOH/CBOH revise the integrated RH plan to adopt an incremental approach. To begin, an increase of reliable communication system and emergency transport system can save lives.

Supply availability was consistently lower at health centers than at hospitals, with the exception of a few family planning commodities. For example, Pap smear supplies were not available at most of the surveyed facilities. It is important to note that Pap smears are not a usual practice in Zambia. This in part explains why almost none of the facilities surveyed had the supply capacity to conduct Pap smears. The CBOH has reported that it hopes to recommend that Pap smears be available at all health facilities. The availability data indicates that, if this idea is put into action, health facilities will need supplies and possibly training to implement it. Before implementing this policy, the CBOH should consider the costs of supplies, equipment, and training. Perhaps specialized hospitals, such as general or provincial hospitals, should first be equipped and trained for this service, instead of attempting to provide the service at all facilities.

## **MIS**

Information systems and guidelines on how to channel critical information from the health centers to the districts and beyond are required to strengthen the Health Management Information System at the CBOH and to monitor reproductive health epidemiology.

## **Finance**

At the moment, donors provide almost all family planning products in Zambia. Family planning commodities make up the greatest proportion of national commodity costs, calculated in this study at almost US\$11 million. The 1998-99 total Zambian budget for drugs was approximately US\$8 million, clearly indicating that there still exists a budgetary gap for meeting needs. Donors may want to consider reviewing the cost estimates to identify opportunities for filling some gaps in health commodity provision for reproductive health. More studies are needed to determine exact needs for donor support of other conditions such as tuberculosis, malaria, and child health.

The district budget allocation should include a separate contingency sum for emergency purchases of supplies for IRH interventions. Revolving funds and user fees for laboratory services should be designed and implemented as soon as possible to allow districts a decentralized drug procurement system when drugs and supplies are in short supply from the national medical stores. In addition, user fees should be reinvested to procure drugs and improve integrated RH services.

## **Training**

RPM recommends augmenting personnel training on standard treatment guidelines, drug use review, patient education, and rational use of drugs. Such training should be included in pre-service and in-service curricula and in specialized seminars or workshops (such as prescribing and dispensing) to close the existing knowledge gap among health personnel.

Furthermore, staff skills should be upgraded as services improve. A district-focused training for district and health center personnel is recommended and standard operating procedures for RH interventions developed as part of the Integrated Reproductive Health policy formulation. Service conditions should improve to attract and retain skilled personnel. For example, the government may consider introducing incentive schemes to reward special efforts from personnel.

## **Pharmaceutical sector organization**

Clear objectives and performance indicators (FAMS, HMIS, and DILSAT) targets should be developed for supervisory visits. Supervision and on site training in integrated reproductive health and RH drug management should be an integral of district activities.

Collaboration between clinicians and other staff and users should be improved. All concerned staff should be represented in management meetings and the Pharmacy and Therapeutic committees and communicate regularly on strategies to improve service. Large health centers (especially in urban areas) that operate as small hospitals should be staffed or at least visited at least once a week by an obstetrician specialist.







## Annex A: Survey Facilities

### Type of Facilities

CH: Central Hospital  
 GH: General Hospital  
 DH: District Hospital

RHC: Rural Health Center  
 UHC: Urban Health Center  
 OH: Other

### Facility Administration

G: Government  
 M: Mission  
 I: Industry

| PROVINCE | DISTRICT | TYPE    | ADMINI-STRATION | NAME                  |
|----------|----------|---------|-----------------|-----------------------|
| Eastern  | Lundazi  | DH      | G               | Lundazi District Hp   |
|          |          | RHC     | G               | Lusuntha              |
|          |          | RHC     | G               | Mwase Lundazi         |
|          |          | RHC     | G               | Chitungull            |
|          |          | RHC     | G               | Kazembe               |
|          |          | RHC     | G               | Kapichila             |
|          |          | RHC     | G               | Zumwanda              |
|          |          | RHC     | G               | Lumezi                |
|          |          | RHC     | M               | Kanyanga              |
|          |          | RHC     | G               | Old Mwasemphangwe     |
|          |          | RHC     | G               | Masemphange (Schemes) |
|          |          | RHC     | G               | Munyukwa              |
|          |          | RHC     | G               | Malandula             |
|          |          | RHC     | G               | Chasefu               |
|          |          | RHC     | G               | Chikomeni             |
|          |          | RHC     | G               | Phikamalaza           |
|          |          | RHC     | G               | Lunzi                 |
| RHC      | G        | Mtwalo  |                 |                       |
| Eastern  | Chipata  | GH      | G               | Chipata Gen. Hp       |
|          |          | OH      | M               | Mwami Mission Hp      |
|          |          | UHC     | G               | Kapata                |
|          |          | RHC     | G               | Msekera               |
|          |          | RHC     | G               | Champhande            |
|          |          | RHC     | G               | Chikando              |
|          |          | RHC     | G               | Chinunda              |
|          |          | RHC     | G               | Chipangali            |
|          |          | RHC     | G               | Chiparamba            |
|          |          | RHC     | G               | Jerusalem             |
|          |          | RHC     | G               | Kapara                |
|          |          | RHC     | G               | Kasenegwa             |
|          |          | RHC     | G               | Kwenje                |
|          |          | RHC     | G               | Madzimoyo             |
|          |          | RHC     | G               | Madzimawi             |
|          |          | RHC     | G               | Mkanda                |
|          |          | RHC     | M               | Muzeyi                |
|          |          | RHC     | G               | Mnoro                 |
|          |          | RHC     | G               | Mshawa                |
|          |          | RHC     | G               | Tamanda               |
| RHC      | G        | Kamlaza |                 |                       |
| RHC      | G        | Vizenge |                 |                       |

| PROVINCE    | DISTRICT | TYPE   | ADMINI-STRATION | NAME               |
|-------------|----------|--------|-----------------|--------------------|
| Central     | Chibombo | DH     | G               | Liteta             |
|             |          | RHC    | G               | Mwachisompola Demo |
|             |          | RHC    | G               | Mwachisompola      |
|             |          | RHC    | G               | Chikabo            |
|             |          | RHC    | G               | Chisamba           |
|             |          | RHC    | G               | Chipembi           |
|             |          | RHC    | G               | ZNS-Chisamba       |
|             |          | RHC    | G               | Golden Valley      |
|             |          | RHC    | G               | Malambanyama       |
|             |          | RHC    | G               | Chibombo           |
|             |          | RHC    | G               | Keembe             |
|             |          | RHC    | G               | Kaparu             |
| Central     | Kabwe    | GH     | G               | Kabwe Gen. Hp.     |
|             |          | IH     | I               | Kabwe Mine         |
|             |          | UHC    | G               | Mahatma Ghandi     |
|             |          | RHC    | I               | Railway Surgery    |
|             |          | UHC    | G               | Mukobeko           |
|             |          | UHC    | G               | Ngungu             |
|             |          | UHC    | G               | Bwacha             |
|             |          | UHC    | G               | Nakoli             |
| Northern    | Kasama   | GH     | G               | Kasama Hp.         |
|             |          | RHC    | G               | Location           |
|             |          | RHC    | G               | Tazara             |
|             |          | RHC    | G               | Musa               |
|             |          | RHC    | G               | Muilima            |
|             |          | RHC    | G               | Lukashya           |
|             |          | RHC    | G               | Lukupu             |
|             |          | RHC    | G               | Mwamba             |
|             |          | RHC    | G               | Lubushi            |
|             |          | RHC    | G               | Kateshi            |
|             |          | RHC    | G               | Munkonge           |
|             |          | RHC    | G               | Chlombo            |
| Copper Belt | Ndola    | CH     | G               | Ndola Central Ho.  |
|             |          | UHC    | G               | Bwafwano           |
|             |          | UHC    | G               | Ndeke              |
|             |          | UHC    | G               | Kawama             |
|             |          | UHC    | G               | Nkwazi             |
|             |          | UHC    | G               | Kansenshi Prison   |
|             |          | UHC    | G               | Kanganga           |
|             |          | UHC    | G               | New Mushili        |
|             |          | UHC    | G               | New Kaloko         |
|             |          | UHC    | G               | Lubuto             |
|             |          | UHC    | G               | Kabushi            |
|             |          | UHC    | G               | Chipulukusu        |
|             |          | UHC    | G               | Kaniki             |
|             |          | UHC    | G               | Dola Hill          |
|             |          | UHC    | G               | New Masala         |
|             |          | UHC    | G               | Sathya Sai         |
| UHC         | G        | Twapia |                 |                    |

| PROVINCE    | DISTRICT | TYPE     | ADMINI-STRATION | NAME               |
|-------------|----------|----------|-----------------|--------------------|
| Copper Belt | Kitwe    | CH       | G               | Kitwe Central Hp.  |
|             |          | UHC      | G               | Luanswa            |
|             |          | UHC      | G               | Ndeke              |
|             |          | UHC      | G               | Buchi Main         |
|             |          | UHC      | G               | Bulangililo        |
|             |          | UHC      | G               | Chimwenwe          |
|             |          | UHC      | G               | Ipusukilo          |
|             |          | UHC      | G               | Kawama             |
|             |          | UHC      | G               | Itimpi             |
|             |          | UHC      | G               | Kwacha             |
|             |          | UHC      | G               | Kamfisa            |
| UHC         | G        | Chavuma  |                 |                    |
| Luapula     | Mwense   | DH       | G               | Mwense Dist. Hp.   |
|             |          | OH       | M               | Mabilima Miss. Hp. |
|             |          | RHC      | G               | Kawama             |
|             |          | RHC      | G               | Lukwesa            |
|             |          | RHC      | G               | Musangu            |
|             |          | RHC      | G               | Lubunda            |
|             |          | RHC      | G               | Mukowshi           |
|             |          | RHC      | G               | Mwenda             |
|             |          | RHC      | M               | Chipili            |
|             |          | RHC      | G               | Mutipula           |
|             |          | RHC      | G               | Lumino             |
|             |          | RHC      | G               | Mubende            |
|             |          | RHC      | I               | Musonda (ZESCO)    |
|             |          | RHC      | G               | Kashiba            |
| Luapula     | Samfya   | DH       | G               | Samfya Dist. Hp.   |
|             |          | OH       | M               | Lubwe Miss. Hp.    |
|             |          | RHC      | G               | Shikamushile       |
|             |          | RHC      | G               | Miponda            |
|             |          | RHC      | G               | Mbabala            |
|             |          | RHC      | G               | Kalasakmukoso      |
|             |          | RHC      | G               | Kasanka            |
|             |          | RHC      | G               | Kabongo            |
|             |          | RHC      | G               | Mabo Kunda         |
|             |          | RHC      | G               | Katanshya          |
|             |          | RHC      | G               | Kapata             |
|             |          | RHC      | G               | Kapata East 1      |
|             |          | RHC      | G               | Njipi              |
|             |          | Southern | Kalomo          | RHC                |
| RHC         | G        |          |                 | Kalomo             |
| RHC         | G        |          |                 | Chilala            |
| RHC         | G        |          |                 | Chifusa            |
| RHC         | G        |          |                 | Siachitoma         |
| RHC         | G        |          |                 | Dimbwe             |
| RHC         | G        |          |                 | Simwatachela       |
| RHC         | G        |          |                 | Choongo            |
| RHC         | G        |          |                 | Mukwela            |
| RHC         | G        |          |                 | Namwianga          |
| RHC         | G        |          |                 | Siamafumba         |

| PROVINCE | DISTRICT    | TYPE | ADMINI-STRATION | NAME                                 |
|----------|-------------|------|-----------------|--------------------------------------|
| Southern | Livingstone | GH   | G               | Livingstone Gen. Hp.                 |
|          |             | UHC  | G               | Dombwa                               |
|          |             | UHC  | G               | Maramba                              |
|          |             | UHC  | G               | Victoria Falls                       |
|          |             | UHC  | G               | Livingstone Teacher Teaching College |
|          |             | UHC  | G               | Livingstone Trades Training          |
|          |             | UHC  | G               | Airport                              |
|          |             | UHC  | G               | Police camp                          |
|          |             | UHC  | G               | Libugu                               |
|          |             | UHC  | G               | Linda                                |
|          |             | UHC  | G               | Zambia Railways/MCH                  |
|          |             | UHC  | I               | Railways Zambia                      |
|          |             | UHC  | G               | Bomba Clinic                         |

## Annex B: Treatment Sheets

### Basic Antenatal Care

| Basic Antenatal Care |               |                        | Category: Antenatal Care |                |        |           |        |                 |                  |                           |
|----------------------|---------------|------------------------|--------------------------|----------------|--------|-----------|--------|-----------------|------------------|---------------------------|
|                      |               |                        | Expected Cases: 87,280   |                |        |           |        |                 |                  |                           |
| Note                 | Level of Care | Drug                   | Route                    | Treatment Dose | Unit   | Times/Day | # Days | % Cases Treated | Drug Formulation |                           |
| Antenatal care       | 1             | FEROUS SALT            | PO                       | 200 mg         | Tablet |           | 3      | 196             | 100%             | FESALT:200MG/TAB:TAB      |
|                      | 1             | FOLIC ACID             | PO                       | 5 mg           | Tablet |           | 1      | 196             | 100%             | FOLICAC:5MG/TAB:TAB       |
|                      | 1             | TETANUS TOXOID VACCINE | IM                       | 1 dose         | amp    |           | 1      | 2               | 100%             | TETANUST:1DOS/AMP:INJ     |
| Malarial prophylaxis | 1             | CHLOROQUINE PHOSPHATE  | PO                       | 300 mg         | Tablet |           | 1      | 2               | 100%             | CHLROQUIN:150MG/TAB:TAB   |
| Worm infestation     | 1             | MEBENDAZOLE            | PO                       | 100 mg         | Tablet |           | 2      | 3               | 100%             | MEDANDAZOLE:100MG/TAB:TAB |

Note:

| Basic Antenatal Care |               |                           |                                       |                 |          |                |                 |                  |  |
|----------------------|---------------|---------------------------|---------------------------------------|-----------------|----------|----------------|-----------------|------------------|--|
| Note                 | Level of Care | Supply Item               | Name of Associated Drug (if IM or IV) | Quantity Admin. | # Admin. | Total Quantity | % Cases Treated | Supply Pack Size |  |
| Basic ANC Care       | 1             | antenatal record          |                                       | 1               | 1        | 1              | 100%            | 1 each           |  |
| Urinalysis           | 1             | urine dipstick            |                                       | 1               | 1        | 1              | 100%            | bottle of 100    |  |
| HE                   | 1             | glaz tube, capillary      |                                       | 1               | 1        | 1              | 100%            | 1 each           |  |
|                      | 1             | lancet                    |                                       | 1               | 1        | 1              | 100%            | 1 each           |  |
| Blood grp & RH       | 1             | glaz tube, blood, red top |                                       | 1               | 1        | 1              | 100%            | 1 each           |  |
| Tetanus Vaccine      | 1             | zyringe and needle, 2cc   |                                       | 1               | 1        | 1              | 100%            | 1 each           |  |
| Syphilis test        | 3             | zyringe and needle, 5cc   |                                       | 1               | 1        | 1              | 100%            | 1 each           |  |
|                      | 3             | RPR kit                   |                                       | 1               | 1        | 1              | 100%            | 1 each           |  |

# Antenatal Treatment

| Antenatal Treatment |               | Expected Cases:                        |             | 29,501          |          | Category:      |                 | Antenatal Care   |                         |
|---------------------|---------------|--|-------------|-----------------|----------|----------------|-----------------|------------------|-------------------------|
| Note                | Level of Care | Drug                                   | Route       | Treatment Dose  | Unit     | Times/Day      | # Days          | % Cases Treated  | Drug Formulation        |
| Malarial treatment  | 1             | CHLOROQUINE PHOSPHAT                   | PO          | 600 mg          | Tablet   | 1              | 2               | 100%             | CHLRQUIN:150MG/TAB:TAB  |
|                     | 1             | CHLOROQUINE PHOSPHAT                   | PO          | 600 mg          | Tablet   | 1              | 1               | 100%             | CHLRQUIN:150MG/TAB:TAB  |
|                     | 1             | PARACETAMOL                            | PO          | 1000 mg         | Tablet   | 3              | 3               | 100%             | PARACET:500MG/TAB:TAB   |
| Resistant Malaria   | 2             | QUININE HYDROCHLORIDE                  | IV          | 300 mg          | Vial     | 3              | 5               | 30%              | QUINHY:300MG/VIAL:INJ   |
|                     | 2             | SULPHADOXINE/PYRMET                    | PO          | 500 mg          | Tablet   | 1              | 1               | 10%              | SULPHAMET:500MG/TAB:TAB |
| <b>Note:</b>        |               |  |             |                 |          |                |                 |                  |                         |
| Antenatal Treatment |               | Name of Associated Drugs (if IM or IV) |             | Quantity/Admis. | # Admis. | Total Quantity | % Cases Treated | Supply Pack Size |                         |
| Resistant Malaria   | 2             | syringe and needle, 5cc                | QUININE INJ | 1               | 1        | 1              | 10%             | 1 each           |                         |
|                     | 2             | Canulle                                | QUININE INJ | 1               | 1        | 1              | 10%             | 1 each           |                         |
|                     | 2             | IV set                                 | QUININE INJ | 1               | 1        | 1              | 10%             | 1 each           |                         |
|                     | 2             | Cotton wool                            | QUININE INJ | 1               | 1        | 1              | 100%            | ball             |                         |



# Pre-eclampsia

| Pre-Eclampsia |               |                         | Expected Cases: 433                    |                | Category: Antenatal Care |           |                |                 |                              |
|---------------|---------------|-------------------------|--|----------------|--------------------------|-----------|----------------|-----------------|------------------------------|
| Note          | Level of Care | Drug                    | Route                                  | Treatment Dose | Unit                     | Times/Day | # Days         | % Cases Treated | Drug Formulation             |
| Pre-eclampsia | 2             | METHYLDOPA              | PO                                     | 250 mg         | tablet                   | 1         | 28             | 100%            | METHYLDO:250MG/TAB:TAB       |
| Eclampsia     | 2             | HYDRALAZINE             | IV                                     | 10 mg          | amp                      | 2         | 2              | 4%              | HYDRALAZ:20MG/ML:1/AMP:INJ   |
|               | 2             | SODIUM CHLORIDE         | IV                                     | 1000 ml        | infusion                 | 2         | 2              | 4%              | SODCHL:1000/ML:VIAL:IV       |
|               | 2             | NIFEDIPINE              |  | 10 mg          | tablet                   | 3         | 5              | 2%              | NIFEDIPINE:10MG/TAB          |
|               | 2             | MAGNESIUM SULPHATE      | IV                                     | 500 g          | amp                      | 12        | 2              | 4%              | MAGNESIUM SULPH:5G/10ML:AMP  |
|               | 2             | DIAZEPAM                | IV                                     | 40 mg          | amp                      | 1         | 2              | 10%             | DIAZEPAM:10MG/ML:2ML/AMP:INJ |
|               | 2             | DEXTROSE                | IV                                     | 500 ml         | bottle                   | 1         | 2              | 10%             | DEXTROSE:5%/ML:1000/bottle   |
| <b>Note:</b>  |               |                         |  |                |                          |           |                |                 |                              |
| Pre-Eclampsia |               |                         | Name of Associated Drugs (if IM or IV) |                | Quantity/Admns.          | # Admns.  | Total Quantity | % Cases Treated | Supply Pack Size             |
| Pre-eclampsia | 2             | urine dipsticks         |  |                | 1                        | 1         | 1              | 100%            | bottle of 100                |
| Eclampsia     | 2             | syringe and needle, 5cc | Hydralazine                            |                | 1                        | 2         | 2              | 4%              | 1 each                       |
|               | 2             | IV set                  | Sodium chloride                        |                | 1                        | 1         | 1              | 4%              | 1 each                       |
|               | 2             | canulae                 | Sodium chloride                        |                | 1                        | 1         | 1              | 4%              | 1 each                       |
|               | 2             | IV set                  | Magnesium sulphate                     |                | 1                        | 1         | 1              | 4%              | 1 each                       |
|               | 2             | IV set                  | Diazepam                               |                | 1                        | 1         | 1              | 10%             | 1 each                       |
|               | 2             | canulae                 | Diazepam                               |                | 1                        | 1         | 1              | 10%             | 1 each                       |

# Clean and safe delivery

| Clean and safe delivery |               |                          | Expected Cases: 43,268                 |                | Category: Deliveries |           |                |                 |                  |                             |
|-------------------------|---------------|--------------------------|--|----------------|----------------------|-----------|----------------|-----------------|------------------|-----------------------------|
| Note                    | Level of Care | Drug                     | Route                                  | Treatment Dose |                      | Unit      | Times/Day      | \$ Days         | % Cases Treated  | Drug Formulation            |
| Clean and safe de       | 1             | ERGOMETRINE MALEATE      | IM                                     | 0.5            | mg                   | Amp       | 1              | 1               | 100%             | ERGOMAL:0.5MG/ML:1/AMP:INJ  |
|                         | 1             | PARACETAMOL              | PO                                     | 1000           | mg                   | Tablet    | 3              | 2               | 100%             | PARACET:500MG/TAB:TAB       |
|                         | 1             | VITAMIN A                | PO                                     | 200000         | IU                   | Cap       | 1              | 1               | 100%             | VITAMIN A:200000IU/CAP:PO   |
| Neonate                 | 1             | TETRACYCLINE HCL         | OPHT                                   | 3.5            | g                    | Tube      | 1              | 1               | 100%             | TETRACYC:1%/GM:3.5/TUBE:TOP |
| <b>Note:</b>            |               |                          |  |                |                      |           |                |                 |                  |                             |
| Clean and safe delivery |               |                          | Name of Associated Drugs (if IM or IV) |                | Quantity/Admia.      | \$ Admia. | Total Quantity | % Cases Treated | Supply Pack Size |                             |
| Note                    | Level of Care | Supply Item              |  |                |                      |           |                |                 |                  |                             |
| Clean & safe deliv      | 1             | gloves, sterile          |  |                | 1                    | 2         | 2              | 100%            | 1 pair           |                             |
|                         | 1             | cotton wool              |  |                | 1                    | 1         | 1              | 100%            | ball             |                             |
|                         | 1             | syringe and needle, 5cc  | ergometrine                            |                | 1                    | 2         | 2              | 100%            | 1 each           |                             |
|                         | 1             | hypochloride             |  |                | 1                    | 1         | 1              | 100%            | 5 liter          |                             |
|                         | 1             | Machintosh sheeting      |  |                | 1                    | 1         | 1              | 100%            | 1 each           |                             |
| Neonate                 | 1             | cord clamp               |  |                | 1                    | 1         | 1              | 100%            | 1 each           |                             |
|                         | 1             | endotracheal tube sz 7.5 |  |                | 1                    | 1         | 1              | 1%              | 1 each           |                             |
|                         | 1             | suction catheter sz 10   |  |                | 1                    | 1         | 1              | 100%            | 1 each           |                             |

# Laceration and episiotomy

| Lacerations and Episiotomy |               |                            | Expected Cases:                        |                | 8,091            |           | Category:      |                 | Deliveries              |  |
|----------------------------|---------------|----------------------------|--|----------------|------------------|-----------|----------------|-----------------|-------------------------|--|
| Note                       | Level of Care | Drug                       | Route                                  | Treatment Dose | Unit             | Times/Day | # Days         | % Cases Treated | Drug Formulation        |  |
|                            | 1             | LIDOCAINE HCL              | IM                                     | 5 ml           | vial             | 1         | 1              | 100%            | LIDOC:1%/ML:50/VIAL:INJ |  |
|                            | 1             | PARACETAMOL                | PO                                     | 1000 mg        | tablet           | 3         | 3              | 100%            | PARACET:500MG/TAB:TAB   |  |
| <b>Note:</b>               |               |                            |  |                |                  |           |                |                 |                         |  |
| Lacerations and Episiotomy |               |                            | Name of Associated Drugs (if IM or IV) |                | Quantity/ Admin. | # Admins. | Total Quantity | % Cases Treated | Supply Pack Size        |  |
|                            | 1             | syringe and needle, 5cc    | Lidocaine                              |                | 1                | 1         | 1              | 100%            | 1 each                  |  |
|                            | 1             | sutures, chromic catgut sz |  |                | 1                | 1         | 1              | 100%            | 1 each                  |  |
|                            | 1             | sutures, silk 2/0          |  |                | 1                | 1         | 1              | 100%            | 1 each                  |  |
|                            | 1             | cotton wool                |  |                | 1                | 1         | 1              | 100%            | ball                    |  |

# Cesarean section

| Caesarian Section |               |                     | Expected Cases: 3,505 |                | Category: Deliveries |           |        |                 |                              |
|-------------------|---------------|---------------------|-----------------------|----------------|----------------------|-----------|--------|-----------------|------------------------------|
| Note              | Level of Care | Drug                | Route                 | Treatment Dose | Unit                 | Times/Day | # Days | % Cases Treated | Drug Formulation             |
|                   | 2             | GENTAMICIN SULFATE  | IM                    | 20 mg          | inj                  | 3         | 3      | 100%            | GENTAMIC:40MG/ML:1/AMP:INJ   |
|                   | 2             | THIOPENTAL          | IV                    | 0.5 mg         | amp                  | 1         | 1      | 100%            | THIOPENT:500MG/VIAL:INJ      |
|                   | 2             | STERILE WATER       | IV                    | 5 ml           | viol                 | 1         | 1      | 100%            | STRLEWAT:10 ML               |
|                   | 2             | ATROPINE SULFATE    | IV                    | 0.6 mg         | amp                  | 1         | 3      | 100%            | ATROPINE:1MG/ML:1/AMP:INJ    |
|                   | 2             | SUXAMETHONIUM CL    | IV                    | 100 mg         | amp                  | 1         | 1      | 100%            | SUXAMETH:50MG/ML:1/AMP:INJ   |
|                   | 2             | PARACETAMOL         | PO                    | 500 mg         | tablet               | 3         | 3      | 100%            | PARACET:500MG/TAB:TAB        |
|                   | 2             | SODIUM CHLORIDE     | IV                    | 2000 ml        | bottle               | 3         | 1      | 100%            | SODCHL:1000/ML:VIAL:IV       |
|                   | 2             | PANCURONIUM BROMIDE | IV                    | 4 mg           | amp                  | 1         | 1      | 100%            | PANCURON:2MG/ML:2/AMP:INJ    |
|                   | 2             | NEOSTIGMINE         | IV                    | 2.5 mg         | amp                  | 1         | 1      | 100%            | NEOSTIGM:2.5MG/ML:1/AMP:INJ  |
|                   | 2             | PETHIDINE           | IV                    | 100 mg         | amp                  | 2         | 3      | 100%            | PETHIDIN:100MG/ML:1/VIAL:INJ |
|                   | 2             | DEXTROSE            | IV                    | 1000 ml        | bottle               | 1         | 1      | 100%            | DEXTROSE:5%/ML:1000/bottle   |
|                   | 2             | PROMETHAZINE        | IM                    | 10 mg          | amp                  | 1         | 3      | 100%            | PROMETH:25MG/ML:2/AMP:INJ    |
|                   | 2             | ERGOMETRINE MALEATE | IM                    | 0.5 mg         | amp                  | 1         | 1      | 80%             | ERGOMAL:0.5MG/ML:1/AMP:INJ   |
|                   | 2             | UNIT OF BLOOD       |                       | 1              | bag                  | 1         | 1      | 4%              | BLOOD                        |
|                   | 2             | OXYTOCIN            | IV                    | 5 IU           | amp                  | 2         | 1      | 10%             | OXYTOCIN:10IU/ML:1/AMP:INJ   |

| Caesarian Section                   |                           |                                | Name of Associated Drugs (if IM or IV) |   | Quantity/Adm. | # Adm. | Total Quantity | % Cases Treated | Supply Pack Size       |
|-------------------------------------|---------------------------|--------------------------------|--|---|---------------|--------|----------------|-----------------|------------------------|
| In addition to sup for normal birth | 2                         | suction catheter sz 10         |  |   | 1             | 1      | 1              | 100%            | 1 each                 |
|                                     | 2                         | scalpel blade sz 23            |  |   | 2             | 1      | 2              | 100%            | 1 each                 |
|                                     | 2                         | sutures, chromic catgut sz     |  |   | 7             | 1      | 7              | 100%            | 1 each                 |
|                                     | 2                         | sutures, silk 2/0              |  |   | 1             | 1      | 1              | 100%            | 1 each                 |
|                                     | 2                         | endotracheal tube sz 7.5       |  |   | 1             | 1      | 1              | 100%            | 1 each                 |
|                                     | 2                         | syringe, 20cc                  | endotracheal tube                      |   | 1             | 1      | 1              | 100%            | 1 each                 |
|                                     | 2                         | syringe and needle, 5cc        | thiopental and H2O                     |   | 1             | 1      | 1              | 100%            | 1 each                 |
|                                     | 2                         | syringe and needle, 2cc        | other drugs                            |   | 1             | 24     | 24             | 100%            | 1 each                 |
|                                     | 2                         | syringe and needle, 10mm       |  |   | 1             | 1      | 1              | 100%            | 1 each                 |
|                                     | 2                         | IV set                         | saline & dextrose 5%                   |   | 1             | 1      | 1              | 100%            | 1 each                 |
|                                     | 2                         | canulle                        | saline & dextrose 5%                   |   | 1             | 1      | 1              | 100%            | 1 each                 |
|                                     | 2                         | gloves, non-sterile            |  |   | 1             | 1      | 1              | 100%            | 1 pair                 |
|                                     | 2                         | swabs, small ratex, 4" x 4"    |  |   | 1             | 10     | 10             | 100%            | 0                      |
|                                     | 2                         | swabs, abdominal, large        |  |   | 1             | 5      | 5              | 100%            | roll of 36" x 10 yards |
|                                     | 2                         | plastic bags, leakproof, large |  |   | 3             | 1      | 3              | 100%            | 1 each                 |
|                                     | 2                         | paper masks                    |  |   | 1             | 1      | 1              | 100%            | 1 each                 |
|                                     | 2                         | paper caps                     |  |   | 1             | 1      | 1              | 100%            | 1 each                 |
|                                     | 2                         | elastoplast, roll              |  |   | 1             | 1      | 1              | 100%            | roll of 3"             |
|                                     | 2                         | adhesive tape, roll            |  |   | 0.1           | 1      | 0              | 100%            | roll of 1" x 10 yards  |
|                                     | 2                         | measuring jug                  |  |   | 0.004         | 1      | 0              | 100%            | 1 each                 |
| 2                                   | KY jelly, tube            |                                |  | 1 | 1             | 1      | 100%           | tube of 4.2 q   |                        |
| 2                                   | spirit, methylated, 250ml |                                |  | 1 | 1             | 1      | 100%           | 5000ml          |                        |
| 2                                   | syringe and needle, 2cc   | oxytocin                       |  | 1 | 1             | 1      | 10%            | 1 each          |                        |
| 2                                   | blood giving set          | blood                          |  | 1 | 1             | 1      | 4%             | 1 each          |                        |

# Haemorrhage

| Haemorrhage     |               |                         | Category:                              |                | Postnatal Care  |           |                |                 |                            |  |
|-----------------|---------------|-------------------------|--|----------------|-----------------|-----------|----------------|-----------------|----------------------------|--|
| Expected Cases: |               |                         | 649                                    |                |                 |           |                |                 |                            |  |
| Note            | Level of Care | Drug                    | Route                                  | Treatment Dose | Unit            | Times/Day | # Days         | % Cases Treated | Drug Formulation           |  |
| APH & PPH       | 1             | OXYTOCIN                | IV                                     | 10 IU          | amp             | 1         | 1              | 100%            | OXYTOCIN:10IU/ML:1/AMP:INJ |  |
|                 | 1             | SODCHL:1000/ML:VIAL:IV  | IV                                     | 3000 ml        | bottle          | 3         | 1              | 100%            | SODCHL:1000/ML:VIAL:IV     |  |
|                 | 1             | PLASMA                  | IV                                     | 500 ml         | bottle          | 3         | 1              | 20%             | PLASMA                     |  |
|                 | 1             | BLOOD                   | IV                                     | 1 unit         | bottle          | 3         | 1              | 100%            | BLOOD                      |  |
| Note:           |               |                         |  |                |                 |           |                |                 |                            |  |
| Haemorrhage     |               |                         | Name of Associated Drugs (if IM or IV) |                | Quantity/Admns. | # Admns.  | Total Quantity | % Cases Treated | Supply Pack Size           |  |
| Note            | Level of Care | Supply Item             |  |                |                 |           |                |                 |                            |  |
| APH & PPH       | 1             | syringe and needle, 2cc |  |                | 1               | 1         | 1              | 100%            | 1 each                     |  |
|                 | 1             | IV set                  |  |                | 1               | 3         | 3              | 100%            | 1 each                     |  |
|                 | 1             | canulise                |  |                | 1               | 3         | 3              | 100%            | 1 each                     |  |
|                 | 1             | blood giving set        |  |                | 1               | 3         | 3              | 100%            | 1 each                     |  |

# Puerperal sepsis

| Puerperal Sepsis |               | Category:                              |                        | Postnatal Care  |          |                |                 |                  |                            |
|------------------|---------------|--|------------------------|-----------------|----------|----------------|-----------------|------------------|----------------------------|
|                  |               | Expected Cases: 433                    |                        |                 |          |                |                 |                  |                            |
| Note             | Level of Care | Drug                                   | Route                  | Treatment Dose  | Unit     | Times/Day      | # Days          | % Cases Treated  | Drug Formulation           |
| first line       | 1             | PENICILLIN, G SODIUM                   | IV                     | 4 MU            | Visi     | 4              | 7               | 100%             | PENG:1MU/VIAL:INJ          |
|                  | 1             | METRONIDAZOLE SUSPENS                  | IV                     | 500 mg          | Visi     | 3              | 7               | 100%             | METRONID:500MG/VIAL:INJ    |
|                  | 1             | DEXTROSE                               | IV                     | 1000 ml         | Bottle   | 3              | 7               | 100%             | DEXTROSE:5%/ML:1000bottle  |
|                  | 1             | PARACETAMOL                            | PO                     | 1000 mg         | Tablet   | 3              | 3               | 100%             | PARACET:500MG/TAB:TAB      |
| second line      | 2             | GENTAMICIN SULFATE                     | INJ                    | 40 mg           | Amp      | 3              | 7               | 20%              | GENTAMIC:40MG/ML:1/AMP:INJ |
|                  | 2             | PENICILLIN, G SODIUM                   | IV                     | 4 MU            | Visi     | 4              | 7               | 20%              | PENG:1MU/VIAL:INJ          |
|                  | 2             | METRONIDAZOLE SUSPENS                  | IV                     | 500 mg          | Visi     | 3              | 7               | 20%              | METRONID:500MG/VIAL:INJ    |
|                  | 2             | DEXTROSE                               | IV                     | 1000 ml         | bottle   | 3              | 7               | 20%              | DEXTROSE:5%/ML:1000bottle  |
|                  | 2             | PARACETAMOL                            | PO                     | 1000 mg         | Tablet   | 3              | 3               | 20%              | PARACET:500MG/TAB:TAB      |
| <b>Note:</b>     |               |  |                        |                 |          |                |                 |                  |                            |
| Puerperal Sepsis |               | Name of Associated Drugs (if IM or IV) |                        | Quantity/Admis. | # Admis. | Total Quantity | % Cases Treated | Supply Pack Size |                            |
| Note             | Level of Care | Supply Item                            |                        |                 |          |                |                 |                  |                            |
| first line       | 1             | IV set                                 | Metronidazole          | 1               | 3        | 3              | 100%            | 1 each           |                            |
|                  | 1             | IV set                                 | Dextrose               | 1               | 3        | 3              | 100%            | 1 each           |                            |
|                  | 1             | syringe and needle, 5cc                | Penicillin sodium      | 1               | 28       | 28             | 100%            | 1 each           |                            |
|                  | 1             | canulac                                | Metronidazole/Dextrose | 1               | 3        | 3              | 100%            | 1 each           |                            |
| second line      | 2             | IV set                                 | Metronidazole          | 1               | 3        | 3              | 20%             | 1 each           |                            |
|                  | 2             | IV set                                 | Dextrose               | 1               | 3        | 3              | 20%             | 1 each           |                            |
|                  | 2             | canulac                                | Metronidazole/Dextrose | 1               | 3        | 3              | 20%             | 1 each           |                            |
|                  | 2             | syringe and needle, 5cc                | Penicillin             | 1               | 28       | 28             | 20%             | 1 each           |                            |
|                  | 2             | syringe and needle, 5cc                | Gentamycin             | 1               | 21       | 21             | 20%             | 1 each           |                            |

# Neonatal sepsis

| Neonatal Sepsis |               |                         | Category:                              |                | Postnatal Care |           |                |                 |                            |
|-----------------|---------------|-------------------------|--|----------------|----------------|-----------|----------------|-----------------|----------------------------|
| Expected Cases: |               |                         | 433                                    |                |                |           |                |                 |                            |
| Note            | Level of Care | Drug                    | Route                                  | Treatment Dose | Unit           | Times/Day | # Days         | % Cases Treated | Drug Formulation           |
| first line      | 1             | GENTAMICIN SULFATE      | IV                                     | 6.25 mg        | amp            | 3         | 5              | 50%             | GENTAMIC:40MG/ML:1/AMP:INJ |
|                 | 1             | SODIUM CHLORIDE         | IV                                     | 250.00 ml      | bottle         | 1         | 5              | 50%             | SODCHL:1000/ML:VIAL:IV     |
| second line     | 1             | CIPROFLOXCIN            | IV                                     | 50 mg          | amp            | 1         | 5              | 50%             | CIPROFLX:500MG/TAB:TAB     |
|                 | 1             | DEXTROSE                | IV                                     | 250 ml         | bottle         | 1         | 5              | 50%             | DEXTROSE:5%/ML:1000/bottle |
| <b>Note:</b>    |               |                         |  |                |                |           |                |                 |                            |
| Neonatal Sepsis |               |                         | Name of Associated Drugs (if IM or IV) |                | Quantity/Adm.  | # Admies  | Total Quantity | % Cases Treated | Supply Pack Size           |
| Note            | Level of Care | Supply Item             |  |                |                |           |                |                 |                            |
| first line      | 1             | syringe and needle, 5cc | Gentamycin                             |                | 1              | 15        | 15             | 50%             | 1 each                     |
|                 | 1             | IV set                  | Normal saline                          |                | 1              | 3         | 3              | 50%             | 1 each                     |
|                 | 1             | canulae                 | Normal saline                          |                | 1              | 3         | 3              | 50%             | 1 each                     |
| second line     | 1             | syringe and needle, 5cc | Ciprofloxacin                          |                | 1              | 5         | 5              | 50%             | 1 each                     |
|                 | 1             | IV set                  | Dextrose 5%                            |                | 1              | 3         | 3              | 50%             | 1 each                     |
|                 | 1             | canulae                 | Dextrose 5%                            |                | 1              | 3         | 3              | 50%             | 1 each                     |

# Mastitis

| Mastitis        |               |                             | Category:                              |                  | Postnatal Care |                |                 |                       |                         |
|-----------------|---------------|-----------------------------|--|------------------|----------------|----------------|-----------------|-----------------------|-------------------------|
|                 |               | Expected Cases:             | 433                                    |                  |                |                |                 |                       |                         |
| Note            | Level of Care | Drug                        | Route                                  | Treatment Dose   | Unit           | Times/Day      | # Days          | % Cases Treated       | Drug Formulation        |
| first line      | 2             | AMOXICILLIN                 | PO                                     | 500 mg           | tab            | 3              | 5               | 80%                   | AMOXICYCL:500MG/TAB:PO  |
|                 | 2             | PARACETAMOL                 | PO                                     | 1000 mg          | tab            | 3              | 3               | 80%                   | PARACET:500MG/TAB:TAB   |
| second line     | 2             | CLOXACILLIN SODIUM          | INJ                                    | 500 mg           | vial           | 4              | 5               | 20%                   | CLOXACIL:500MG/VIAL:INJ |
|                 | 2             | LIDOCAINE HCL               | SC                                     | 5 ml             | vial           | 1              | 1               | 20%                   | LIDOC:1%/ML:50/VIAL:INJ |
|                 | 2             | METRONIDAZOLE               | PO                                     | 400 mg           | tab            | 3              | 5               | 20%                   | METRONID:200MG/TAB:TAB  |
| <b>Note:</b>    |               |                             |  |                  |                |                |                 |                       |                         |
| Mastitis        |               |                             |  |                  |                |                |                 |                       |                         |
| Note            | Level of Care | Supply Item                 | Name of Associated Drugs (if IM or IV) | Quantity/ Admin. | # Admins.      | Total Quantity | % Cases Treated | Supply Pack Size      |                         |
| incision & drs? | 2             | syringe and needle, 5cc     | Lidocaine                              | 1                | 1              | 1              | 20%             | 1 each                |                         |
|                 | 2             | scalpel blade sz 23         |  | 1                | 1              | 1              | 20%             | 1 each                |                         |
|                 | 2             | swabs, small ratex, 4" x 4" |  | 1                | 7              | 7              | 20%             | 0                     |                         |
|                 | 2             | adhesive tape, roll         |  | 0.01             | 5              | 0              | 20%             | roll of 1" x 10 yards |                         |
|                 |               |                             |  |                  |                |                |                 |                       |                         |
|                 |               |                             |  |                  |                |                |                 |                       |                         |
|                 |               |                             |  |                  |                |                |                 |                       |                         |
|                 |               |                             |  |                  |                |                |                 |                       |                         |
|                 |               |                             |  |                  |                |                |                 |                       |                         |



# Family planning

| Family Planning |               |                    | Category: Family Planning |                |      |           |        |                 |   |
|-----------------|---------------|--------------------|---------------------------|----------------|------|-----------|--------|-----------------|---|
| Expected Cases: |               |                    | 151,598                   |                |      |           |        |                 |   |
| Note            | Level of Care | Drug               | Route                     | Treatment Dose | Unit | Times/Day | # Days | % Cases Treated | Drug Formulation                          |
| Hormonal        | 1             | MICOGYNON          | PO                        | 1 cycle        | tab  | 1         | 13     | 34.8%           | MICROGYN:LEVONORGESTREL/ETHINYL ESTRODIAL |
|                 | 1             | MICROLUT           | PO                        | 1 cycle        | tab  | 1         | 13     | 12.2%           | MICROLUT                                  |
|                 | 1             | MEDROXYPROGESTERON | INJ                       | 150 mg         | vial | 1         | 4      | 1.0%            | MEDROXYPROGESTERONE:150MG/ML:INJ          |
|                 | 1             | NORISTERAT         | INJ                       | 200 mg         | omp  | 1         | 6      | 10.7%           | NORISTERAT:200MG/ML                       |
|                 | 1             | PC4                | PO                        | 1 dose         | tab  | 1         | 1      | 0.0%            | PC4                                       |
| Norplant        | 2             | NORPLANT           | SC                        | 1 set          | caps | 1         | 0.25   | 0.7%            | NORPLANT:38MG/CAPS                        |
|                 | 2             | LIDOCAINE HCL      | IV                        | 10 cc          | vial | 1         | 0.25   | 0.7%            | LIDOC:1%/ML:50/VIAL:INJ                   |
| Barrier         | 1             | CONDOM, MALE       | VAG                       | 1 unit         | unit | 1         | 150    | 28.9%           | CONDOM, MALE                              |
|                 | 1             | CONDOM, FEMALE     | VAG                       | 1 unit         | unit | 1         | 150    | 0.5%            | CONDOM, FEMALE                            |
|                 | 1             | VAGINAL FOAM       | VAG                       | 1 dose         | tab  | 1         | 150    | 0.2%            | VAGFOAM CONCEPTROL                        |
| IUD             | 1             | IUD                | VAG                       | 1 unit         | unit | 1         | 0.25   | 4.4%            | IUD                                       |

| Family Planning         |               |                            | Category: Family Planning              |                 |          |                |                 |                       |
|-------------------------|---------------|----------------------------|--|-----------------|----------|----------------|-----------------|-----------------------|
| Note                    | Level of Care | Supply Item                | Name of Associated Drugs (if IM or IV) | Quantity/Admis. | # Admis. | Total Quantity | % Cases Treated | Supply Pack Size      |
| Injectable Depo Provera | 1             | syringe and needle, 1cc    | Medroxyprogesterone Acetate            | 1               | 4        | 4              | 1.0%            | 1 each                |
|                         | 1             | cotton wool                | Medroxyprogesterone Acetate            | 2               | 4        | 8              | 1.0%            | ball                  |
| Norplant                | 2             | syringe and needle, 2cc    |  | 2               | 0.25     | 1              | 0.7%            | 1 each                |
|                         | 2             | gloves, sterile            |  | 1               | 0.25     | 0              | 0.7%            | 1 pair                |
|                         | 2             | scalpel blade sz 23        |  | 1               | 0.25     | 0              | 0.7%            | 1 each                |
|                         | 2             | saws, small ratex, 4" x 4" |  | 2               | 0.25     | 1              | 0.7%            | 0                     |
|                         | 2             | adhesive tape, roll        |  | 0.04            | 0.25     | 0              | 0.7%            | roll of 1" x 10 yards |
|                         | 2             | cotton wool                |  | 1               | 0.25     | 0              | 0.7%            | ball                  |
| IUD                     | 1             | gloves, non-sterile        |  | 1               | 0.25     | 0              | 4.4%            | 1 pair                |
|                         | 1             | gloves, sterile            |  | 1               | 0.25     | 0              | 4.4%            | 1 pair                |
|                         | 1             | cotton wool                |  | 3               | 0.25     | 1              | 4.4%            | ball                  |
| Injectable Noristerat   | 1             | syringe and needle, 1cc    |  | 1               | 6        | 6              | 10.7%           | 1 each                |
|                         | 1             | cotton wool                |  | 2               | 6        | 12             | 10.7%           | ball                  |

# Vasectomy

| Vasectomy       |               |                         | Category: Family Planning              |                  |           |                |                 |                       |                         |
|-----------------|---------------|-------------------------|--|------------------|-----------|----------------|-----------------|-----------------------|-------------------------|
| Expected Cases: |               |                         | 0                                      |                  |           |                |                 |                       |                         |
| Note            | Level of Care | Drug                    | Route                                  | Treatment Dose   | Unit      | Times/Day      | # Days          | % Cases Treated       | Drug Formulation        |
|                 | 2             | LIDOCAINE HCL           | IV                                     | 10               | cc        | 1              | 1               | 100%                  | LIDOC:1%/ML:50/VIAL:INJ |
|                 | 2             | PARACETAMOL             | PO                                     | 500              | mg        | 1              | 4               | 100%                  | PARACET:500MG/TAB:TAB   |
| <b>Note:</b>    |               |                         |  |                  |           |                |                 |                       |                         |
| Vasectomy       |               |                         |  |                  |           |                |                 |                       |                         |
| Note            | Level of Care | Supply Item             | Name of Associated Drugs (if IM or IV) | Quantity/ Admin. | # Admins. | Total Quantity | % Cases Treated | Supply Pack Size      |                         |
|                 | 2             | syringe and needle, 1cc | Lidocaine                              | 1                | 1         | 1              | 100%            | 1 each                |                         |
|                 | 2             | scalpel blade sz 23     |  | 1                | 1         | 1              | 100%            | 1 each                |                         |
|                 | 2             | sutures, silk 2/0       |  | 1                | 1         | 1              | 100%            | 1 each                |                         |
|                 | 2             | adhesive tape, roll     |  | 0.04             | 1         | 0              | 100%            | roll of 1" x 10 yards |                         |
|                 | 2             | gloves, sterile         |  | 1                | 1         | 1              | 100%            | 1 pair                |                         |
|                 | 2             | cotton wool             |  | 1                | 1         | 1              | 100%            | ball                  |                         |

# Tubal ligation

| Tubal Ligation |               |                             | Expected Cases:                        |                | 0               |           | Category: Family Planning |                 |                         |  |
|----------------|---------------|-----------------------------|--|----------------|-----------------|-----------|---------------------------|-----------------|-------------------------|--|
| Note           | Level of Care | Drug                        | Route                                  | Treatment Dose | Unit            | Times/Day | \$ Days                   | % Cases Treated | Drug Formulation        |  |
|                |               | LORAZEPAM                   | IV                                     | 4 mg           | amp             | 1         | 1                         | 100%            | LORAZEPAM:4MG/AMP:INJ   |  |
|                |               | LIDOCAINE HCL               | IV                                     | 10 ml          | vial            | 1         | 1                         | 100%            | LIDOC:1%/ML:50/VIAL:INJ |  |
|                |               | PARACETAMOL                 | PO                                     | 500 mg         | tablet          | 4         | 1                         | 100%            | PARACET:500MG/TAB:TAB   |  |
| <b>Note:</b>   |               |                             |  |                |                 |           |                           |                 |                         |  |
| Tubal Ligation |               |                             | Name of Associated Drugs (if IM or IV) |                | Quantity/Admia. | \$ Admia. | Total Quantity            | % Cases Treated | Supply Pack Size        |  |
|                |               | syringe and needle, 1cc     | Lorazepam                              |                | 1               | 1         | 1                         | 100%            | 1 each                  |  |
|                |               | syringe and needle, 5cc     | Lidocaine                              |                | 1               | 1         | 1                         | 100%            | 1 each                  |  |
|                |               | scalpel blade sz 23         |  |                | 1               | 1         | 1                         | 100%            | 1 each                  |  |
|                |               | sutures, silk 2/0           |  |                | 3               | 1         | 3                         | 100%            | 1 each                  |  |
|                |               | adhesive tape, roll         |  |                | 0.04            | 1         | 0                         | 100%            | roll of 1" x 10 yards   |  |
|                |               | swabs, small latex, 4" x 4" |  |                | 1               | 1         | 1                         | 100%            | 0                       |  |
|                |               | gloves, sterile             |  |                | 1               | 1         | 1                         | 100%            | 1 pair                  |  |
|                |               | gloves, non-sterile         |  |                | 1               | 1         | 1                         | 100%            | 1 pair                  |  |
|                |               | cotton wool                 |  |                | 4               | 1         | 4                         | 100%            | ball                    |  |
|                |               | spirit, methylated, 250ml   |  |                | 1               | 1         | 1                         | 100%            | 5000ml                  |  |

# Genital ulcer disease

| Genital Ulcer Disease |               |                         | Expected Cases:                        |                | 20,828           |           | Category: STD  |                 |                                |  |
|-----------------------|---------------|-------------------------|--|----------------|------------------|-----------|----------------|-----------------|--------------------------------|--|
| Note                  | Level of Care | Drug                    | Route                                  | Treatment Dose | Unit             | Times/Day | # Days         | % Cases Treated | Drug Formulation               |  |
|                       | 1             | BENZATHINE PENICILLIN   | IM                                     | 2.4 MU         | vial             | 1         | 3              | 100%            | BENZATHINE PEN:24MEGA/VIAL/INJ |  |
|                       | 1             | ERYTHROMYCIN            | PO                                     | 500 mg         | tablet           | 4         | 7              | 100%            | ERYTHROM:250MG/TAB:TAB         |  |
| <b>Note:</b>          |               |                         |  |                |                  |           |                |                 |                                |  |
| Genital Ulcer Disease |               |                         | Name of Associated Drugs (if IM or IV) |                | Quantity/ Admin. | # Admin.  | Total Quantity | % Cases Treated | Supply Pack Size               |  |
| Note                  | Level of Care | Supply Item             |  |                |                  |           |                |                 |                                |  |
|                       | 1             | syringe and needle, 5cc | Benzathine penicillin                  |                | 1                | 3         | 3              | 100%            | 1 each                         |  |

# Vaginal discharge without pain

| Vaginal Discharge without pain |               |                         | Category: STD                          |                  |           |                |                 |                  |                        |
|--------------------------------|---------------|-------------------------|--|------------------|-----------|----------------|-----------------|------------------|------------------------|
| Expected Cases:                |               |                         | 18,474                                 |                  |           |                |                 |                  |                        |
| Note                           | Level of Care | Drug                    | Route                                  | Treatment Dose   | Unit      | Times/Day      | # Days          | % Cases Treated  | Drug Formulation       |
|                                | 1             | METRONIDAZOLE           | PO                                     | 400 mg           | 1         | 3              | 10              | 100%             | METRONID:200MG/TAB:TAB |
|                                | 1             | KANAMYCIN               | IM                                     | 1 g              | 1         | 1              | 1               | 100%             | KANAMYC:1GM/VIAL:INJ   |
|                                | 1             | TETRACYCLINE HCL CAP    | PO                                     | 500 mg           | 1         | 4              | 10              | 100%             | TETRACYC:250MG/TAB:TAB |
| Note:                          |               |                         |  |                  |           |                |                 |                  |                        |
| Vaginal Discharge without pain |               |                         |  |                  |           |                |                 |                  |                        |
| Note                           | Level of Care | Supply Item             | Name of Associated Drugs (if IM or IV) | Quantity/ Admin. | # Admins. | Total Quantity | % Cases Treated | Supply Pack Size |                        |
|                                |               | syringe and needle, 5cc | Kanamycin                              | 1                | 15        | 15             | 100%            | 1 each           |                        |
|                                |               |                         |  |                  |           |                |                 |                  |                        |
|                                |               |                         |  |                  |           |                |                 |                  |                        |
|                                |               |                         |  |                  |           |                |                 |                  |                        |

## Vaginal discharge with pain

| Vaginal discharge with pain |               |                         | Category: STD                          |                 |           |                |                 |                  |                            |
|-----------------------------|---------------|-------------------------|--|-----------------|-----------|----------------|-----------------|------------------|----------------------------|
| Expected Cases:             |               |                         | 10,746                                 |                 |           |                |                 |                  |                            |
| Note                        | Level of Care | Drug                    | Route                                  | Treatment Dose  | Unit      | Times/Day      | # Days          | % Cases Treated  | Drug Formulation           |
| first line                  | 1             | CIPROFLOXICIN           | PO                                     | 500 mg          | tablet    | 1              | 1               | 10%              | CIPROFLX:500MG/TAB:TAB     |
| second line                 | 1             | SPECTINOMYCIN           | INJ                                    | 2 g             | vial      | 1              | 1               | 90%              | SPECTINOMYCIN:2G/VIAL:VIAL |
|                             |               | TETRACYCLINE HCL        | PO                                     | 500 mg          | tablet    | 4              | 10              | 90%              | TETRACYC:250MG/TAB:TAB     |
|                             |               | METRONIDAZOLE           | PO                                     | 400 mg          | tablet    | 3              | 10              | 90%              | METRONID:200MG/TAB:TAB     |
| <b>Note:</b>                |               |                         |  |                 |           |                |                 |                  |                            |
| Vaginal discharge with pain |               |                         |  |                 |           |                |                 |                  |                            |
| Note                        | Level of Care | Supply Item             | Name of Associated Drugs (if IM or IV) | Quantity Admin. | \$ Admin. | Total Quantity | % Cases Treated | Supply Pack Size |                            |
| second line                 | 1             | syringe and needle, 5cc | Spectinomycin                          | 1               | 1         | 1              | 90%             | 1 each           |                            |
|                             |               |                         |  |                 |           |                |                 |                  |                            |
|                             |               |                         |  |                 |           |                |                 |                  |                            |
|                             |               |                         |  |                 |           |                |                 |                  |                            |

## Annex C: Estimated National Caseload

As the first step for estimating current caseload for selected reproductive health conditions included in the assessment, the current number of cases seeking care at health facilities in Zambia was estimated based on the latest available data at national level. When no information was available for particular condition, the study team attempted to estimate a number using the data obtained from the CES survey at sample facilities. Data were very scarce for puerperal and neonatal sepsis and mastitis at national and facility levels as their occurrences are not usually recorded in the routine medical information system. Gross estimation was attempted for these conditions using 1% as an arbitrary proportion of women with these conditions. As for vasectomy and tubal ligation, the prevalence data in men and women were available from the 1996 Zambia DHS, but no information was available on the annual number of procedures. The estimated caseload and sources are listed in the following table.

### Estimated Number of Cases Currently at Facilities in Zambia

| Category                                    | Condition                      | Best Estimate | Note   | Source      |
|---|--------------------------------|---------------|--|-------------|
| <b>Current Reproductive Experience</b>      |                                |               |  |             |
| total births                                |                                | 332,318       | 9.8 millionx1998 estimated crude birth rate 33.91/1000             | CSO         |
|   | occurring in health facility   | 154,528       | 46.5% of births  | ZDHS 1996   |
|   | receiving any ANC              | 311,714       | 93.8% of pregnant women covered by ANC                             | ZDHS 1996   |
|   | women aged 15-49               | 2,156,000     | 22% of population  | CBOH        |
| <b>Morbidity for all Treated Conditions</b> |                                |               |  |             |
| Antenatal Care                              | Basic Antenatal Care           | 311,714       | 93.8% of pregnant women covered by ANC                             | ZDHS 1996   |
| Antenatal Care                              | Antenatal Treatment            | 72,318        | National average prevalence applied to ANC women                   | CSO/MOH1995 |
| Deliveries                                  | Clean & safe delivery          | 154,528       | Total births occurring at health facilities                        | ZDHS 1996   |
| Family Planning                             | Family planning                | 541,422       | Based on total CYPs in 1998  | DFID 1999   |
| Deliveries                                  | Lacerations & Episiotomy       | 28,937        | Data (18.7% of delivery) from 6 samples applied to facility births |             |
| Antenatal care                              | Pre-Eclampsia/Eclampsia        | 1,545         | Assume 1% of births  |             |
| Deliveries                                  | C-Section                      | 12,517        | Survey data (8.1% of delivery) applied to facility births          |             |
| Postnatal care                              | Puerperal Sepsis               | 1,545         | Assume 1% of births  |             |
| Postnatal care                              | Neonatal Sepsis                | 1,545         | Assume 1% of births  |             |
| Deliveries                                  | Haemorrhage                    | 2,333         | Survey data (1.5% of delivery) applied to facility births          |             |
| Postnatal care                              | Mastitis                       | 1,545         | Assume 1% of births  |             |
| STD   | Genital Ulcer Disease          | 74,382        | Survey data (3.5%) applied to women aged 15-49                     |             |
| STD   | Vaginal discharge Without Pain | 65,974        | Survey data (3.1%) applied to women aged 15-49                     |             |
| STD   | Vaginal Discharge with pain    | 38,377        | Survey data (1.8%) applied to women aged 15-49                     |             |
| Family Planning                             | Vasectomy                      |               | 0.1% of men 15-59, but annual case # unknown                       | ZDHS 1996   |
| Family Planning                             | Tubal ligation                 |               | 1.4% of women 15-49, but annual case # unknown                     | ZDHS 1996   |





## Annex D: Estimated Caseload in 11 Sample Districts

District level demographic and morbidity data were not available for most of the target conditions included in this assessment. In most instances, therefore, reported or estimated national rates were applied to the total population in the 11 districts, with the exception of malaria incidence data. Estimated caseloads and other population data are summarized in the following tables.

**Table 1. Estimated number of cases at facilities in 11 sample districts**

| Current caseload in 11 ZIHP districts       |                                |               |   |             |
|---|--------------------------------|---------------|---|-------------|
| Category                                    | Condition                      | Best Estimate | Note  | Source      |
| <b>Current Reproductive Experience</b>      |                                |               |   |             |
| total births                                |                                | 93,049        | 28% of national estimates based on the population                         |             |
|   | occurring in health facility   | 43,268        | assume same as national   |             |
|   | receiving any ANC              | 87,280        | assume same as national   |             |
|   | women aged 15-49               | 603,712       | assume same as national   |             |
| <b>Morbidity for All Treated Conditions</b> |                                |               |   |             |
| Antenatal Care                              | Basic Antenatal Care           | 87,280        | assume same as national   |             |
| Antenatal Care                              | Antenatal Treatment            | 29,466        | Average malaria incidence rate from 11 districts (33.8% among population) | CSO/MOH1995 |
| Deliveries                                  | Clean & safe delivery          | 43,268        | assume same as national   | CBOH/HMIS   |
| Family Planning                             | Family planning                | 151,598       | assume same as national   |             |
| Deliveries                                  | Lacerations & Episiotomy       | 8,091         | assume same as national   |             |
| Antenatal care                              | Pre-Eclampsia/Eclampsia        | 433           | assume same as national   |             |
| Deliveries                                  | C-Section                      | 3,505         | assume same as national   |             |
| Postnatal care                              | Puerperal Sepsis               | 433           | assume same as national   |             |
| Postnatal care                              | Neonatal Sepsis                | 433           | assume same as national   |             |
| Deliveries                                  | Haemorrhage                    | 653           | assume same as national   |             |
| Postnatal care                              | Mastitis                       | 433           | assume same as national   |             |
| STD   | Genital Ulcer Disease          | 20,828        | assume same as national   |             |
| STD   | Vaginal discharge Without Pain | 18,474        | assume same as national   |             |
| STD   | Vaginal Discharge with pain    | 10,746        | assume same as national   |             |
| Family Planning                             | Vasectomy                      |               | 0.1% of men 15-59, but annual case # unknown                              | ZDHS 1996   |
| Family Planning                             | Tubal ligation                 |               | 1.4% of women 15-49, but annual case # unknown                            | ZDHS 1996   |

**Table 2. Population in 11 districts as of March 4, 1999**

| Province           | District            | Population       |
|--------------------|---------------------|------------------|
| Luapula            | Mwense              | 103,083          |
|                    | Samfya              | 145,225          |
| Central            | Kabwe               | 215,586          |
|                    | Chibombo            | 192,666          |
| Northern           | Kasama              | 144,165          |
| Copperbelt         | Ndola               | 441,624          |
|                    | Kitwe               | 467,084          |
| Eastern            | Lundazi             | 224,264          |
|                    | Chipata             | 324,748          |
| Southern           | Kalomo              | 178,861          |
|                    | Livingstone         | 95,246           |
| <b>6 Provinces</b> | <b>11 Districts</b> | <b>2,744,144</b> |

Source: ZIHP Office, Lusaka



## Annex E: Medical Equipment Packages

The contents of three medical equipment packages are presented below. Italics in each indicate that prices for the items could not be found at the time of the study.

### Basic antenatal care equipment

| Equipment Type               | # of Units | Unit Prices              |                        |                        |
|------------------------------|------------|--------------------------|------------------------|------------------------|
|                              |            | Local Median<br>(Kwacha) | Local Median<br>(US\$) | Int'l Median<br>(US\$) |
| Scale, adult                 | 2          | 124,956                  | 48.06                  | 87.31                  |
| Stethoscope                  | 2          | 39,000                   | 15.00                  | 3.96                   |
| Foetalscope                  | 2          | 143,000                  | 55.00                  | 1.22                   |
| Syphgmomanometer             | 2          | 138,450                  | 53.25                  | 22.64                  |
| Tape measure                 | 1          | 5,200                    | 2.00                   | 0.46                   |
| Thermometer                  | 2          | 1,920                    | 0.74                   | 0.65                   |
| <i>Gestational wheel</i>     | 1          | ---                      | ---                    | ---                    |
| Microscope                   | 1          | 5,456,906                | 2,098.81               | 1,956.52               |
| Refrigerator                 | 1          | 572,000                  | 220.00                 | 500.00                 |
| Carry cool box with ice pack | 4          | ---                      | ---                    | 46.86                  |
| Couch                        | 1          | 481,338                  | 185.16                 | 181.16                 |
| <i>Ultrasound machine</i>    | 1          | ---                      | ---                    | ---                    |
| <i>Screen</i>                | 1          | ---                      | ---                    | ---                    |

US\$1.00 = 2,600 Kwacha

## Clean and safe delivery equipment package

US \$1.00 = 2600 Kwacha

| Equipment Type                  | # Unit              |                       |       | Unit Price |                |                |
|---------------------------------|---------------------|-----------------------|-------|------------|----------------|----------------|
|                                 | Labor/Delivery Unit | Ante-/Post-natal Unit | Total | Local Med  | Local Med (\$) | Int'l Med (\$) |
| Autoclave                       | 1                   |                       | 1     | 10,140,000 | 3,900.00       |                |
| Bed pans (plastic)              | 3                   |                       | 3     | 68,900     | 26.50          | 12.29          |
| Cardiac-tocograph (CTG)         | 1                   |                       | 1     |            | -              |                |
| Cots and mattress               | 3                   |                       | 3     |            | -              |                |
| Couch                           | 1                   |                       | 1     | 481,338    | 185.13         | 181.16         |
| Delivery Bed                    | 2                   |                       | 2     | 695,500    | 267.50         | 625.60         |
| forceps, artery 8" curved       | 1                   |                       | 1     | 28,600     | 11.00          | 1.00           |
| forceps, artery 8" straight     | 1                   |                       | 1     | 28,600     | 11.00          | 3.34           |
| Forceps, artery small           | 1                   |                       | 1     | 4,774      | 1.84           | 1.84           |
| Forceps, Cheatle with stand     | 1                   |                       | 1     | 45,500     | 17.50          | 1.65           |
| Forceps, dissecting, nontoothed | 1                   |                       | 1     | 31,434     | 12.09          | 1.02           |
| Forceps, dissecting, toothed    | 1                   |                       | 1     | 32,144     | 12.36          | 0.99           |
| Forceps, mosquito               | 1                   |                       | 1     | 6,971      | 2.68           | 2.68           |
| Forceps, sponge holder          | 2                   |                       | 2     | 73,700     | 28.35          | 2.20           |
| Gallipots, small & large        | 2                   |                       | 2     | 31,900     | 12.27          |                |
| Gestational wheel               |                     | 1                     | 1     | -          | -              | -              |
| Heater                          | 1                   |                       | 1     |            | -              |                |
| Kidney dish 10" stainless steel | 1                   |                       | 1     | 20,904     | 8.04           | 2.10           |
| Kidney stainless steel , small  | 1                   |                       | 1     | 57,122     | 21.97          | 2.19           |
| Korckers                        | 1                   |                       | 1     | 7,220      | 2.78           | 2.78           |
| Laryngoscope, paediatric        | 1                   |                       | 1     | 254,800    | 98.00          | 14.78          |
| Needle holder 7"                | 1                   |                       | 1     | 33,358     | 12.83          | 3.45           |
| Resuscitare                     | 1                   |                       | 1     | 377,000    | 145.00         | 164.25         |
| Scale adult                     | 1                   | 2                     | 3     | 124,956    | 48.06          | 87.31          |
| Scale, baby                     | 1                   | 2                     | 3     | 265,642    | 102.17         | 7.10           |
| scissors, cord 10 cm            | 1                   |                       | 1     | 29,900     | 11.50          | 1.70           |
| Scissors, episiotomy 12.5cm     | 1                   |                       | 1     | 27,856     | 10.71          | 1.00           |
| Sharps boxes                    | 1                   |                       | 1     |            | -              |                |
| Speculum vaginal, graves        | 1                   |                       | 1     | 70,165     | 26.99          | 4.35           |
| Speculum, vaginal cuscus        | 1                   |                       | 1     | 70,165     | 26.99          | 4.86           |
| Speculum, vaginal simms         | 1                   |                       | 1     | 70,165     | 26.99          | 4.83           |
| Sphygmomanometer                | 1                   | 2                     | 3     | 138,450    | 53.25          | 25.00          |
| Sterilizer                      | 1                   |                       | 1     | 9,173,866  | 3,528.41       |                |
| Stethoscope, adult              | 1                   | 2                     | 3     | 29,250     | 11.25          | 6.00           |
| Stethoscope, foetal             | 1                   | 2                     | 3     | 48,500     | 18.65          | 12.50          |
| Suction machine                 | 1                   |                       | 1     | 2,501,486  | 962.11         | 190.82         |
| Thermometer                     | 2                   | 2                     | 4     | 1,920      | 0.74           | 0.28           |
| Tongue depressor (wood)         | 1                   |                       | 1     | 30         | 0.01           | 0.43           |
| Trolley (instrument)            | 1                   |                       | 1     | 620,178    | 238.53         |                |
| Ultrasound machine (portable)   | 1                   |                       | 1     |            | -              |                |

# Obstetric surgery equipment package

US \$1.00 = 2600 Kwacha

| Equipment   | # Units | Local Med | Unit Price<br>Local Med (\$) | Int'l Med (\$) |
|---|---------|-----------|------------------------------|----------------|
| <i>Abdominal retractors</i>                         | 1       |           | -                            |                |
| Airway, small, medium, large                        | 2       | 3,665     | 1.410                        | 3.82           |
| Ambu bag, baby                                      | 1       | 495,000   | 190.385                      | 166.67         |
| Ambu bag, adult                                     | 1       | 80,500    | 30.962                       | 195.65         |
| <i>Blades handle</i>                                | 2       |           | -                            | 1.06           |
| Blades (100)  | 2       | 27,645    | 10.633                       | 4.40           |
| Boots, non static gum (pair)                        | 6       | 25,765    | 9.910                        |                |
| Bowl, stainless steel, large                        | 1       | 57,122    | 21.970                       |                |
| <i>Cribs and mattresses</i>                         | 1       |           | -                            |                |
| Curette, uterile double ended 7"                    | 1       | 72,072    | 27.720                       |                |
| Curette, uterile sharp ended 9"                     | 1       | 72,072    | 27.720                       |                |
| <i>Dilator, Haggars uterine (sizes 3 - 16, set)</i> | 1       |           | -                            |                |
| Forceps, artery 8" straight                         | 1       | 28,600    | 11.000                       | 1.00           |
| <i>Forceps, artery chances (COF) 7"</i>             | 5       |           | -                            | 1.65           |
| Forceps, artery Kelly- Fraser (COF) 5"              | 10      | 20,202    | 7.770                        | 2.68           |
| <i>Forceps artery Spencer wells 7"</i>              | 5       |           | -                            | 1.02           |
| <i>Forceps, artery, Moynhans</i>                    | 5       |           | -                            | 2.77           |
| <i>Forceps, artery, roberts</i>                     | 5       |           | -                            | 2.77           |
| Forceps, dissecting 7" toothed Lanes                | 7       | 15,600    | 6.000                        | 1.50           |
| Forceps, dissecting non- toothed, fine              | 5       | 31,434    | 12.090                       | 1.50           |
| Forceps, dissecting non-toothed, large              | 5       | 31,434    | 12.090                       | 1.50           |
| Forceps, dissecting toothed, fine                   | 5       | 31,434    | 12.090                       | 1.50           |
| Forceps, dissecting toothed, large                  | 5       | 32,144    | 12.363                       | 1.670          |
| <i>Forceps, double toothed, teneculum</i>           | 2       |           | -                            | 1.850          |
| <i>Forceps, riggles</i>                             | 2       |           | -                            | 1.060          |
| <i>Forceps, ovum (9")</i>                           | 1       |           | -                            | 1.860          |
| Forceps, needle holder, straight                    | 3       | 33,358    | 12.830                       | 3.450          |
| Forceps, sponge holding                             | 5       | 73,700    | 28.346                       | 2.250          |
| Forceps, sponge holding (Lamely or Forester) 9"     | 5       | 49,140    | 18.900                       | 3.450          |
| Forceps, tissue green armitage                      | 5       | 14,248    | 5.480                        | 2.650          |
| Forceps, tissue, Allis                              | 4       | 33,826    | 13.010                       | 1.060          |
| <i>Forceps, uterine haemostatis, meggots</i>        | 5       |           | -                            | 1.060          |
| Forceps, uterine haemostatis, kochers               | 5       | 18,668    | 7.180                        | 1.060          |
| Forceps, vassellum (Hysterectomy) Trevors 9"        | 4       |           | -                            | 2.680          |
| Gallipots, small                                    | 1       | 26,000    | 10.000                       |                |
| Gallipots, medium                                   | 1       | 31,900    | 12.269                       |                |
| <i>Gas cylinder</i>                                 | 1       |           | -                            |                |
| <i>Handle, Bard parker size 3 and 4</i>             | 2       |           | -                            | 0.966          |
| <i>Intestinal clamps, straight</i>                  | 2       |           | -                            |                |
| <i>Intestinal clamps, curved (dry)</i>              | 2       |           | -                            |                |
| Kidney dish, small                                  | 2       | 14,820    | 5.700                        | 2.270          |
| Laryngoscope  | 1       | 254,800   | 98.000                       | 14.780         |
| <i>Macintosh, plastic sheet</i>                     | 1       |           | -                            |                |
| Scissors Mayo 6 1/2 straight                        | 1       | 18,616    | 7.160                        | 2.200          |
| Scissors Mayo 6 1/2 curved                          | 1       | 19,890    | 7.650                        | 2.200          |
| <i>Pack, large &amp; medium</i>                     | 2       |           | -                            |                |
| Retractor, doyens                                   | 1       | 201,448   | 77.480                       |                |
| Retractor lagenback, medium                         | 2       | 84,136    | 32.360                       |                |
| Retractor lagenback, large                          | 2       | 84,136    | 32.360                       |                |
| Scissors, mayo curved                               | 1       | 19,890    | 7.650                        | 1.060          |
| Scissors, straight                                  | 1       | 28,616    | 11.006                       | 1.060          |
| <i>Scrub brush</i>                                  | 3       |           | -                            | 0.966          |
| <i>Speculum, auvard 9"</i>                          | 1       |           | -                            | 8.450          |
| Speculum, simms- small                              | 1       | 70,165    | 26.987                       | 8.450          |
| Speculum, simms - medium                            | 1       | 70,165    | 26.987                       | 8.450          |
| Speculum, simms large                               | 1       | 70,165    | 26.987                       | 8.450          |
| Sphygnomanometer                                    | 1       | 138,450   | 53.250                       | 25.000         |
| Suction machine, anaesthetic                        | 2       | 3,850,000 | 1,480.769                    | 190.820        |
| Suction catheter with metal end                     | 2       | 5,000     | 1.923                        | 33.330         |
| Theatre clothing - Gowns                            | 6       | 64,168    | 24.680                       |                |
| Theatre clothing - trousers and top                 | 6       | 60,000    | 23.077                       |                |
| Theatre clothing, Dresses                           | 6       | 45,000    | 17.308                       |                |
| Tray placenta                                       | 1       | 39,720    | 15.277                       |                |
| Trolley (Instrument)                                | 1       | 620,308   | 238.580                      |                |



## Annex F: Health Care Providers Interviewed

| Province   | District    | OBGYN | GP | CO | Registered Midwife | Enrolled Midwife | Public Health Nurse | Family Health Nurse | Registered Nurse | Enrolled Nurse | Other | TOTAL |
|------------|-------------|-------|----|----|--------------------|------------------|---------------------|---------------------|------------------|----------------|-------|-------|
| Eastern    | Lundazi     |       | 1  | 7  | 1                  | 4                |                     | 2                   | 1                | 8              | 2     | 26    |
|            | Chipata     |       | 1  | 4  | 2                  | 8                |                     | 7                   |                  | 15             | 1     | 38    |
| Central    | Kabwe       | 1     |    | 3  | 2                  | 2                |                     | 2                   | 1                | 7              |       | 18    |
|            | Chibombo    |       |    | 7  | 2                  | 6                |                     |                     | 2                | 2              | 1     | 20    |
| Northern   | Kasama      | 1     |    | 5  |                    | 2                |                     | 4                   | 1                | 8              | 2     | 23    |
| Southern   | Kalomo      | 1     | 1  | 1  |                    | 2                |                     | 2                   | 2                | 7              | 2     | 18    |
|            | Livingstone | 1     |    | 1  | 2                  | 8                | 1                   | 1                   | 1                | 4              |       | 19    |
| Copperbelt | Ndola       | 1     | 1  | 4  | 1                  | 15               |                     |                     | 4                | 7              |       | 33    |
|            | Kitwe       | 1     | 1  | 5  | 3                  | 8                |                     | 3                   | 3                | 7              |       | 31    |
| Luapula    | Mwense      | 2     |    | 2  |                    | 4                |                     | 2                   |                  | 6              |       | 16    |
|            | Samfya      |       | 1  | 7  |                    | 3                |                     |                     |                  | 3              | 4     | 18    |
| TOTAL      |             | 8     | 6  | 46 | 13                 | 62               | 1                   | 23                  | 15               | 74             | 12    | 260   |
|            |             | 14    |    |    | 75                 |                  |                     |                     | 89               |                |       |       |





## Annex G: Postnatal Women Interviewed, by District

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| Province     | District    | # Postnatal women |            |
|--------------|-------------|-------------------|------------|
|              |             | interviewed       | % of total |
| CENTRAL      | CHIBOMBO    | 2                 | 2%         |
|              | KABWE       | 2                 | 2%         |
| COPPOER BELT | KITWE       | 14                | 15%        |
|              | NDOLA       | 9                 | 10%        |
| EASTERN      | CHIPATA     | 12                | 13%        |
|              | LUNDAZI     | 15                | 16%        |
| LUAPULA      | MWEBE       | 3                 | 3%         |
|              | SAMFYA      | 0                 | 0%         |
| NORTHERN     | KASAMA      | 9                 | 10%        |
| SOUTHERN     | KALOMO      | 13                | 14%        |
|              | LIVINGSTONE | 14                | 15%        |
| <b>Total</b> |             | <b>93</b>         |            |



## Annex H: Summary of Medical Equipment Needs in 11 Districts

### Basic antenatal care equipment needs in 11 sample districts

| Equipment Item                | # Unit per package | SURVEY DATA                              |                       |       | COSTING MODEL DATA                      |                       |       | GAP IN AVAILABILITY AT FACILITIES SURVEYED |                       |       | TOTAL ADDITIONAL EQUIPMENT NEED IN ZIHP DISTRICTS |                       |       |
|-------------------------------|--------------------|--|-----------------------|-------|---|-----------------------|-------|--|-----------------------|-------|---|-----------------------|-------|
|                               |                    | # items available at facilities surveyed |                       |       | Total # required at facilities surveyed |                       |       | Hospital (n=14)                            | Health Center (n=139) | Total | Hospital (N=17)                                   | Health Center (n=230) | TOTAL |
|                               |                    | Hospital (n=14)                          | Health Center (n=139) | Total | Hospital (n=14)                         | Health Center (n=139) | Total |  |                       |       |   |                       |       |
| Scale, Adult                  | 2                  | 30                                       | 148                   | 178   | 76                                      | 460                   | 536   | 46   | 312                   | 358   | 53  | 567                   | 620   |
| Stethoscope                   | 2                  | 26                                       | 160                   | 186   | 76                                      | 460                   | 536   | 50   | 300                   | 350   | 57  | 545                   | 603   |
| Foetal scope                  | 2                  | 46                                       | 322                   | 368   | 76                                      | 460                   | 536   | 30   | 138                   | 168   | 34  | 251                   | 285   |
| Sphygmomanometer              | 2                  | 28                                       | 142                   | 170   | 76                                      | 460                   | 536   | 48   | 318                   | 366   | 55  | 578                   | 633   |
| Tape measure                  | 1                  | 7  | 41                    | 48    | 38                                      | 230                   | 268   | 31   | 189                   | 220   | 35  | 344                   | 379   |
| Thermometer                   | 2                  | 47                                       | 190                   | 237   | 76                                      | 460                   | 536   | 29   | 270                   | 299   | 33  | 491                   | 524   |
| Gestational wheel             | 1                  | 6  | 9                     | 15    | 38                                      | 230                   | 268   | 32   | 221                   | 253   | 37  | 402                   | 438   |
| Microscope                    | 1                  | n/a                                      | n/a                   | n/a   | 38                                      | 230                   | 268   | n/a  | n/a                   | n/a   | n/a   | n/a                   | n/a   |
| Refrigerator                  | 1                  | 9  | 86                    | 95    | 38                                      | 230                   | 268   | 29   | 144                   | 173   | 33  | 262                   | 295   |
| Carry cool box with ice packs | 4                  | n/a                                      | n/a                   | n/a   | 152                                     | 920                   | 1072  | n/a  | n/a                   | n/a   | n/a   | n/a                   | n/a   |
| Couch                         | 1                  | 7  | 62                    | 69    | 38                                      | 230                   | 268   | 31   | 168                   | 199   | 35  | 305                   | 341   |
| Ultrasound machine            | 1                  | n/a                                      | n/a                   | n/a   | 38                                      | 230                   | 268   | n/a  | n/a                   | n/a   | n/a   | n/a                   | n/a   |
| Screen                        | 1                  | n/a                                      | n/a                   | n/a   | 38                                      | 230                   | 268   | n/a  | n/a                   | n/a   | n/a   | n/a                   | n/a   |

n/a indicates items that were not included in the facility survey

## Clean and safe delivery equipment needs in 11 sample districts

| Item                            | # Unit per package | SURVEY DATA                              |                       |       | COSTING MODEL DATA                      |                       |       | GAP IN AVAILABILITY AT FACILITIES SURVEYED |                       |       | TOTAL ADDITIONAL EQUIPMENT NEED IN ZIHP DISTRICTS |                       |       |
|---------------------------------|--------------------|--|-----------------------|-------|---|-----------------------|-------|--|-----------------------|-------|---|-----------------------|-------|
|                                 |                    | # items available at facilities surveyed |                       |       | Total # required at facilities surveyed |                       |       | Hospital (n=14)                            | Health Center (n=139) | TOTAL | Hospital (N=17)                                   | Health Center (n=230) | TOTAL |
|                                 |                    | Hospital (n=14)                          | Health Center (n=139) | TOTAL | Hospital (n=14)                         | Health Center (n=139) | TOTAL |  |                       |       |   |                       |       |
| Autoclave                       | 1                  | 4  | 16                    | 20    | 30                                      | 230                   | 260   | 26   | 214                   | 240   | 30  | 389                   | 419   |
| Bed pans (plastic)              | 3                  | n/a                                      | n/a                   | n/a   | 90                                      | 230                   | 320   | n/a  | n/a                   | n/a   | n/a   | n/a                   | n/a   |
| Cardiac-tocograph (CTG)         | 1                  | 0  | 0                     | 0     | 30                                      | 230                   | 260   | 30   | 230                   | 260   | 34  | 418                   | 452   |
| Cots and mattress               | 3                  | n/a                                      | n/a                   | n/a   | 90                                      | 230                   | 320   | n/a  | n/a                   | n/a   | n/a   | n/a                   | n/a   |
| Delivery Bed                    | 2                  | n/a                                      | n/a                   | n/a   | 60                                      | 230                   | 290   | n/a  | n/a                   | n/a   | n/a   | n/a                   | n/a   |
| forceps, artery 8" curved       | 1                  | 303                                      | 280                   | 583   | 30                                      | 230                   | 260   | -273                                       | -50                   | -323  | -312  | -91                   | -403  |
| forceps, artery 8" straight     | 1                  | 143                                      | n/a                   | 143   | 30                                      | 230                   | 260   | -113                                       | n/a                   | -113  | -129  | n/a                   | -129  |
| Forceps, artery small           | 1                  | n/a                                      | n/a                   | n/a   | 30                                      | 230                   | 260   | n/a  | n/a                   | n/a   | n/a   | n/a                   | n/a   |
| Forceps, Cheatle with stand     | 1                  | n/a                                      | n/a                   | n/a   | 30                                      | 230                   | 260   | n/a  | n/a                   | n/a   | n/a   | n/a                   | n/a   |
| Forceps, dissecting, nontoothed | 1                  | 0  | 0                     | 0     | 30                                      | 230                   | 260   | 30   | 230                   | 260   | 34  | 418                   | 452   |
| Forceps, dissecting, toothed    | 1                  | 0  | 0                     | 0     | 30                                      | 230                   | 260   | 30   | 230                   | 260   | 34  | 418                   | 452   |
| Forceps, mosquito               | 1                  | 20                                       | 96                    | 116   | 30                                      | 230                   | 260   | 10   | 134                   | 144   | 11  | 244                   | 255   |
| Forceps, sponge holder          | 2                  | 85                                       | 129                   | 214   | 60                                      | 230                   | 290   | -25  | 101                   | 76    | -29   | 184                   | 155   |
| Gallipots, small & large        | 2                  | 137                                      | 230                   | 367   | 60                                      | 230                   | 290   | -77  | 0                     | -77   | -88   | 0                     | -88   |
| Heater                          | 1                  | 18                                       | 23                    | 41    | 30                                      | 230                   | 260   | 12   | 207                   | 219   | 14  | 376                   | 390   |
| Kidney dish 10" stainless steel | 1                  | n/a                                      | n/a                   | n/a   | 30                                      | 230                   | 260   | n/a  | n/a                   | n/a   | n/a   | n/a                   | n/a   |
| Kidney stainless steel , small  | 1                  | n/a                                      | n/a                   | n/a   | 30                                      | 230                   | 260   | n/a  | n/a                   | n/a   | n/a   | n/a                   | n/a   |
| Korckers                        | 1                  | n/a                                      | n/a                   | n/a   | 30                                      | 230                   | 260   | n/a  | n/a                   | n/a   | n/a   | n/a                   | n/a   |
| Laryngoscope, pediatric         | 1                  | n/a                                      | n/a                   | n/a   | 30                                      | 230                   | 260   | n/a  | n/a                   | n/a   | n/a   | n/a                   | n/a   |
| Needle holder 7"                | 1                  | 92                                       | 154                   | 246   | 30                                      | 230                   | 260   | -62  | 76                    | 14    | -71   | 138                   | 67    |
| Resuscitare                     | 1                  | 7  | 16                    | 23    | 30                                      | 230                   | 260   | 23   | 214                   | 237   | 26  | 389                   | 415   |
| Scale adult                     | 3                  | 28                                       | 93                    | 121   | 90                                      | 230                   | 320   | 62   | 137                   | 199   | 71  | 249                   | 320   |
| Scale, baby                     | 3                  | 16                                       | 107                   | 123   | 90                                      | 230                   | 320   | 74   | 123                   | 197   | 85  | 224                   | 308   |
| Scissors, cord 10 cm            | 1                  | 49                                       | 72                    | 121   | 30                                      | 230                   | 260   | -19  | 158                   | 139   | -22   | 287                   | 266   |
| Scissors, episiotomy 12.5cm     | 1                  | 43                                       | 145                   | 188   | 30                                      | 230                   | 260   | -13  | 85                    | 72    | -15   | 155                   | 140   |
| Sharps boxes                    | 1                  | n/a                                      | n/a                   | n/a   | 30                                      | 230                   | 260   | n/a  | n/a                   | n/a   | n/a   | n/a                   | n/a   |
| Speculum vaginal, graves        | 1                  | 3  | 6                     | 9     | 30                                      | 230                   | 260   | 27   | 224                   | 251   | 31  | 407                   | 438   |
| Speculum, vaginal cuscus        | 1                  | 37                                       | 205                   | 242   | 30                                      | 230                   | 260   | -7   | 25                    | 18    | -8  | 45                    | 37    |
| Speculum, vaginal simms         | 1                  | 22                                       | 25                    | 47    | 30                                      | 230                   | 260   | 8  | 205                   | 213   | 9   | 373                   | 382   |
| Sphygmomanometer                | 3                  | 38                                       | 87                    | 125   | 90                                      | 230                   | 320   | 52   | 143                   | 195   | 59  | 260                   | 319   |
| Sterilizer                      | 1                  | 19                                       | 61                    | 80    | 30                                      | 230                   | 260   | 11   | 169                   | 180   | 13  | 307                   | 320   |
| Stethoscope, adult              | 3                  | 29                                       | 108                   | 137   | 90                                      | 230                   | 320   | 61   | 122                   | 183   | 70  | 222                   | 292   |
| Stethoscope, foetal             | 3                  | 43                                       | 237                   | 280   | 90                                      | 230                   | 320   | 47   | -7                    | 40    | 54  | -13                   | 41    |
| Suction machine                 | 1                  | 14                                       | 50                    | 64    | 30                                      | 230                   | 260   | 16   | 180                   | 196   | 18  | 327                   | 346   |
| Thermometer                     | 4                  | 65                                       | 106                   | 171   | 120                                     | 230                   | 350   | 55   | 124                   | 179   | 63  | 225                   | 288   |
| Tongue depressor (wood)         | 1                  | 484                                      | 83                    | 567   | 30                                      | 230                   | 260   | -454                                       | 147                   | -307  | -519  | 267                   | -252  |
| Trolley (instrument)            | 1                  | 26                                       | 51                    | 77    | 30                                      | 230                   | 260   | 4  | 179                   | 183   | 5   | 325                   | 330   |
| Ultrasound machine (portable)   | 1                  | n/a                                      | n/a                   | n/a   | 30                                      | 230                   | 260   | n/a  | n/a                   | n/a   | n/a   | n/a                   | n/a   |

## Obstetric surgery equipment needs in 11 sample districts

| Item  | # unit per package | # items available at Hospitals surveyed (n=14) | Total # required at 14 hospitals estimated by the CES Model | Gap in availability at 14 hospitals | Total additional equipment need at 17 hospitals in ZIHP districts |
|---|--------------------|--|---|-------------------------------------|---|
| Abdominal retractors                            | 1                  | 180  | 30  | -150                                | -171  |
| Airway, small, medium, large                    | 2                  | 115  | 60  | -55                                 | -63   |
| Ambu bag, baby                                  | 1                  | 16   | 30  | 14                                  | 16  |
| Ambu bag, adult                                 | 1                  | n/a  | 30  | n/a                                 | n/a   |
| Blades handle                                   | 2                  | 58   | 60  | 2                                   | 2   |
| Blades (100)                                    | 2                  | 11   | 60  | 49                                  | 56  |
| Boots, non static gum (pair)                    | 6                  | 43   | 180   | 137                                 | 157   |
| Bowl, stainless steel, large                    | 1                  | 37   | 30  | -7                                  | -8  |
| Cribs and mattresses                            | 1                  | n/a  | 30  | n/a                                 | n/a   |
| Curette, uterile double ended 7"                | 1                  | 12   | 30  | 18                                  | 21  |
| Curette, uterile sharp ended 9"                 | 1                  | 19   | 30  | 11                                  | 13  |
| Dilator, Haggars uterine (sizes 3 - 16, set)    | 1                  | 24   | 30  | 6                                   | 7   |
| Forceps, artery 8" straight                     | 1                  | 143  | 30  | -113                                | -129  |
| Forceps, artery chances (COF) 7"                | 5                  | 1  | 150   | 149                                 | 170   |
| Forceps, artery Kelly- Fraser (COF) 5"          | 10                 | 35   | 300   | 265                                 | 303   |
| Forceps artery Spencer wells 7"                 | 5                  | 250  | 150   | -100                                | -114  |
| Forceps, artery, Moynhans                       | 5                  | 78   | 150   | 72                                  | 82  |
| Forceps, artery, Roberts                        | 5                  | n/a  | 150   | n/a                                 | n/a   |
| Forceps, dissecting 7" toothed Lanes            | 7                  | 104  | 210   | 106                                 | 121   |
| Forceps, dissecting non- toothed, fine          | 5                  | 39   | 150   | 111                                 | 127   |
| Forceps, dissecting non-toothed, large          | 5                  | 71   | 150   | 79                                  | 90  |
| Forceps, dissecting toothed, fine               | 5                  | 27   | 150   | 123                                 | 141   |
| Forceps, dissecting toothed, large              | 5                  | 121  | 150   | 29                                  | 33  |
| Forceps, double toothed, teneculum              | 2                  | 11   | 60  | 49                                  | 56  |
| Forceps, riggles                                | 2                  | n/a  | 60  | n/a                                 | n/a   |
| Forceps, ovum (9")                              | 1                  | 30   | 30  | 0                                   | 0   |
| Forceps, needle holder, straight                | 3                  | 197  | 90  | -107                                | -122  |
| Forceps, sponge holding                         | 5                  | 87   | 150   | 63                                  | 72  |
| Forceps, sponge holding (Lamely or Forester) 9" | 5                  | 127  | 150   | 23                                  | 26  |
| Forceps, tissue green armitage                  | 5                  | 110  | 150   | 40                                  | 46  |
| Forceps, tissue, Allis                          | 4                  | 166  | 120   | -46                                 | -53   |
| Forceps, uterine haemostatis, meggots           | 5                  | 39   | 150   | 111                                 | 127   |
| Forceps, uterine haemostatis, kochers           | 5                  | n/a  | 150   | n/a                                 | n/a   |
| Forceps, valsellum (Hysterectomy) Trevors 9"    | 4                  | 37   | 120   | 83                                  | 95  |
| Gallipots, small                                | 1                  | 74   | 30  | -44                                 | -50   |
| Gallipots, medium                               | 1                  | 18   | 30  | 12                                  | 14  |
| Gas cylinder                                    | 1                  | n/a  | 30  | n/a                                 | n/a   |
| Handle, Bard parker size 3 and 4                | 2                  | 95   | 60  | -35                                 | -40   |
| Intestinal clamps, straight                     | 2                  | n/a  | 60  | n/a                                 | n/a   |
| Intestinal clamps, curved (dry)                 | 2                  | n/a  | 60  | n/a                                 | n/a   |
| Kidney dish, small                              | 2                  | 66   | 60  | -6                                  | -7  |
| Laryngoscope                                    | 1                  | 23   | 30  | 7                                   | 8   |
| Scissors Mayo 61/2 straight                     | 1                  | 28   | 30  | 2                                   | 2   |
| Scissors Mayo 61/2 curved                       | 1                  | 29   | 30  | 1                                   | 1   |
| Pack, large & medium                            | 2                  | 68   | 60  | -8                                  | -9  |
| Retractor, doyens                               | 1                  | 48   | 30  | -18                                 | -21   |
| Retractor lagenback, medium                     | 2                  | 83   | 60  | -23                                 | -26   |
| Retractor lagenback, large                      | 2                  | n/a  | 60  | n/a                                 | n/a   |
| Scissors, mayo curved                           | 1                  | 45   | 30  | -15                                 | -17   |
| Scissors, straight                              | 1                  | 31   | 30  | -1                                  | -1  |

| <b>Item</b>                               | <b># unit per package</b> | <b># items available at Hospitals surveyed (n=14)</b> | <b>Total # required at 14 hospitals estimated by the CES Model</b> | <b>Gap in availability at 14 hospitals</b> | <b>Total additional equipment need at 17 hospitals in ZIHP districts</b> |
|---|---------------------------|---|--|--|--|
| Scrub brush                               | 3                         | 17  | 90   | 73   | 83   |
| Speculum, auvard 9"                       | 1                         | 20  | 30   | 10   | 11   |
| Speculum, simms- small                    | 1                         | 7   | 30   | 23   | 26   |
| Speculum, simms- medium                   | 1                         | 18  | 30   | 12   | 14   |
| Speculum, simms large                     | 1                         | 15  | 30   | 15   | 17   |
| Sphygmomanometer                          | 1                         | n/a   | 30   | n/a  | n/a  |
| Suction machine, anaesthetic              | 2                         | 15  | 60   | 45   | 51   |
| Suction catheter with metal end           | 2                         | 12  | 60   | 48   | 55   |
| Theatre clothing – Gowns                  | 6                         | 225   | 180  | -45  | -51  |
| Theatre clothing - trousers and top       | 6                         | 315   | 180  | -135                                       | -154   |
| Theatre clothing, Dresses                 | 6                         | 123   | 180  | 57   | 65   |
| Tray placenta                             | 1                         | 7   | 30   | 23   | 26   |
| Trolley (Instrument)                      | 1                         | 29  | 30   | 1  | 1  |
| Uterine sound graduated, 12" double ended | 1                         | 3   | 30   | 27   | 31   |
| Uterine sound graduated, 12" single ended | 1                         | 36  | 30   | -6   | -7   |
| Vacuum extractor, manual                  | 1                         | 3   | 30   | 27   | 31   |
| Yankaur, suction nozzle                   | 1                         | 14  | 30   | 16   | 18   |

## Annex I: Estimated National Commodity Needs

### Estimated annual national equipment needs (in US\$)

| No. | Equipment                        | Internat. Unit Price | Quantity | Total Cost   |
|-----|----------------------------------|----------------------|----------|--------------|
| 1   | Scale, Adult                     | 6.31                 | 950      | 5,994.50     |
| 2   | Stethoscope                      | 3.96                 | 900      | 3,564.00     |
| 3   | Foetal scope                     | 1.22                 | 300      | 366.00       |
| 4   | Sphygmomanometer                 | 22.64                | 650      | 14,716.00    |
| 5   | Tape measure                     | 0.46                 | 400      | 184.00       |
| 6   | Thermometer                      | 0.65                 | 850      | 552.50       |
| 7   | Gestational wheel                |                      | 450      | 0.00         |
| 8   | Refrigerator                     | 500.00               | 295      | 147,500.00   |
| 9   | Couch                            | 181.16               | 350      | 63,406.00    |
| 10  | Ultrasound machine               |                      | 200      | 0.00         |
| 11  | Autoclave                        | 3900.00              | 450      | 1,755,000.00 |
| 12  | Forceps, dissecting, nontoothed  | 1.02                 | 450      | 459.00       |
| 13  | Forceps, dissecting, toothed     | 0.99                 | 450      | 445.50       |
| 14  | Forceps, mosquito                | 2.68                 | 250      | 670.00       |
| 15  | Forceps, sponge holder           | 2.20                 | 200      | 440.00       |
| 16  | Heater                           | 50.00                | 400      | 20,000.00    |
| 17  | Needle holder 7"                 | 3.45                 | 150      | 517.50       |
| 18  | Resuscitare                      | 164.25               | 450      | 73,912.50    |
| 19  | Scale, baby                      | 7.10                 | 300      | 2,130.00     |
| 20  | Scissors, cord 10 cm             | 1.70                 | 300      | 510.00       |
| 21  | Scissors (episiotomy) 12.5cm     | 1.00                 | 150      | 150.00       |
| 22  | Speculum vaginal, graves         | 4.35                 | 450      | 1,957.50     |
| 23  | Speculum, vaginal cuscus         | 4.86                 | 50       | 243.00       |
| 24  | Speculum, vaginal simms          | 4.83                 | 400      | 1,932.00     |
| 26  | Sterilizer                       | 3528.41              | 350      | 1,234,943.50 |
| 27  | Stethoscope, foetal              | 5.57                 | 100      | 557.00       |
| 28  | Suction machine                  | 190.82               | 350      | 66,787.00    |
| 29  | Tongue depressor (wood, 100)     | 0.43                 | 300      | 129.00       |
| 30  | Trolley (instrument)             | 238.53               | 330      | 78,714.90    |
| 31  | Ambu bag, baby                   | 166.67               | 20       | 3,333.40     |
| 32  | Blades handle                    | 1.00                 | 100      | 100.00       |
| 33  | Blades (100)                     | 4.40                 | 100      | 440.00       |
| 34  | Boots, non-static gum (pair)     | 50.00                | 200      | 10,000.00    |
| 35  | Curette, uterile double ended 7" | 2.50                 | 20       | 50.00        |
| 36  | Curette, uterile sharp ended 9"  | 2.65                 | 20       | 53.00        |

| No. | Equipment                                       | Internat. Unit Price | Quantity | Total Cost          |
|-----|---|----------------------|----------|---------------------|
| 37  | Dilator, Haggars uterine (sizes 3 - 16, set)    | 5.00                 | 10       | 50.00               |
| 38  | Forceps, artery chances (COF) 7"                | 1.65                 | 200      | 330.00              |
| 39  | Forceps, artery Kelly- Fraser (COF) 5"          | 2.65                 | 300      | 795.00              |
| 40  | Forceps, artery, Moynhans                       | 2.77                 | 100      | 277.00              |
| 41  | Forceps, dissecting 7" toothed Lanes            | 1.50                 | 150      | 225.00              |
| 42  | Forceps, dissecting non- toothed, fine          | 1.50                 | 150      | 225.00              |
| 43  | Forceps, dissecting non-toothed, large          | 1.50                 | 100      | 150.00              |
| 44  | Forceps, dissecting toothed, fine               | 1.50                 | 150      | 225.00              |
| 45  | Forceps, dissecting toothed, large              | 1.67                 | 50       | 83.50               |
| 46  | Forceps, double toothed, teneculum              | 1.85                 | 50       | 92.50               |
| 47  | Forceps, sponge holding                         | 2.25                 | 100      | 225.00              |
| 48  | Forceps, sponge holding (Lamely or Forester) 9" | 3.45                 | 50       | 172.50              |
| 49  | Forceps, tissue green armitage                  | 2.65                 | 50       | 132.50              |
| 50  | Forceps, uterine haemostatis, meggots           | 1.06                 | 150      | 159.00              |
| 51  | Forceps, valsellum (Hysterectomy) Trevors 9"    | 1.06                 | 100      | 106.00              |
| 52  | Gallipots, medium                               | 12.00                | 20       | 240.00              |
| 53  | Laryngoscope                                    | 14.78                | 10       | 147.80              |
| 54  | Scissors Mayo 61/2 straight                     | 2.20                 | 10       | 22.00               |
| 55  | Scissors Mayo 61/2 curved                       | 2.20                 | 10       | 22.00               |
| 56  | Scrub brush                                     | 0.96                 | 100      | 96.00               |
| 57  | Speculum, auvard 9"                             | 8.45                 | 10       | 84.50               |
| 58  | Speculum, simms- small                          | 8.45                 | 30       | 253.50              |
| 59  | Speculum, simms – medium                        | 8.45                 | 20       | 169.00              |
| 60  | Speculum, simms large                           | 8.45                 | 20       | 169.00              |
| 61  | Suction machine, anaesthetic                    | 190.82               | 50       | 9,541.00            |
| 62  | Suction catheter with metal end                 | 33.33                | 60       | 1,999.80            |
| 63  | Theatre clothing – Gowns                        | 56.00                | 100      | 5,600.00            |
| 64  | Tray placenta                                   | 12.00                | 30       | 360.00              |
| 66  | Uterine sound graduated, 12" double ended       | 1290.05              | 40       | 51,602.00           |
| 67  | Vacuum extractor, manual                        | 505.00               | 30       | 15,150.00           |
| 68  | Yankaur, suction nozzle                         | 45.00                | 20       | 900.00              |
|     |   |                      |          | <b>3,579,362.40</b> |



## Estimated annual national drug needs (in US\$)

| No. | Drug                      | Dosage            | Unit           | Int. Unit Price | Total Amt. | Total Cost |
|-----|---------------------------|-------------------|----------------|-----------------|------------|------------|
| 1   | Atropine sulfate          | 1 mg/ml           | Ampoule        | 0.0964          | 15,000     | 1,446.00   |
| 2   | Benzathine penicillin     | 2.4 MU            | Vial           | 0.2660          | 270,000    | 71,820.00  |
| 3   | Chloroquine phosphate     | 250mg(150mg base) | 1000 tablets   | 6.6000          | 12,000     | 79,200.00  |
| 4   | Ciprofloxacin             | 500 mg            | Tablet         | 0.9338          | 4,800      | 4,482.24   |
| 5   | Dextrose                  | 5%/ml             | 1000 ml bottle | 0.8800          | 67,200     | 59,136.00  |
| 6   | Dextrose in ml saline     | 5%/ml             | 1000 ml vial   | 0.8800          | 42,000     | 36,960.00  |
| 7   | Diazepam                  | 5mg/ml (2ml)      | Ampoules       | 0.0824          | 600        | 49.44      |
| 8   | Ergometrine maleate       | 500mcg/ml         | Ampoules       | 0.1098          | 186,000    | 20,422.80  |
| 9   | Erythromycin              | 250 mg            | 1000 tablets   | 31.3000         | 600        | 18,780.00  |
| 10  | Ferrous sulfate           | 200 mg/tab        | 1000 tablets   | 0.8000          | 222,000    | 177,600.00 |
| 11  | Folic acid                | 5 mg              | 1000 tablets   | 0.7000          | 74,400     | 52,080.00  |
| 12  | Gentamycin sulfate        | 40mg/ml (2ml)     | Ampoule        | 0.1126          | 168,000    | 18,916.80  |
| 13  | Hydralazine               | 20 mg             | Ampoule        | 0.4406          | 360        | 158.62     |
| 14  | Kanamycin                 | 1g/vial           | Vial           | 0.2800          | 79,200     | 22,176.00  |
| 15  | Lidocaine (Lignocane) hcl | 1%/ml(10)         | Vial           | 0.1100          | 36,000     | 3,960.00   |
| 16  | Magnesium sulfate         | 50% injection     | Ampoule        | 0.1210          | 1,800      | 217.80     |
| 17  | Mebendazole               | 100 mg            | 1000 tablets   | 6.8000          | 2,400      | 16,320.00  |
| 18  | Methyldopa                | 250 mg            | 100 tablet     | 2.0340          | 3,120      | 6,346.08   |
| 19  | Metronidazole infusion    | 100 mg/ml         | Ampoule        | 0.4700          | 42,000     | 19,740.00  |
| 20  | Neostigmine               | 2.5 mg/ml (1ml)   | Ampoule        | 0.1662          | 15,000     | 2,493.00   |
| 21  | Nifedipine                | 10mg              | 1000 tablet    | 4.1000          | 600        | 2,460.00   |
| 22  | Oxytocin                  | 10IU/ml (1ml)     | Ampoule        | 0.3685          | 3,000      | 1,105.50   |
| 23  | Pancuronium bromide       | 2 mg/ml           | Ampoule        | 4.4125          | 15,000     | 66,187.50  |
| 24  | Paracetamol               | 500 mg            | 1000 tablet    | 2.5000          | 4,800      | 12,000.00  |
| 25  | Penicillin G sodium       | 1 MU              | Vial           | 0.1940          | 62,400     | 12,105.60  |
| 26  | Pethidine                 | 50mg/ml (2ml)     | Vial           | 0.3196          | 90,000     | 28,764.00  |
| 27  | Promethazine              | 25mg/ml (2ml)     | Ampoule        | 0.0960          | 45,600     | 4,377.60   |

| No. | Drug                         | Dosage         | Unit     | Int. Unit Price | Total Amt. | Total Cost          |
|-----|------------------------------|----------------|----------|-----------------|------------|---------------------|
| 28  | Quinine hydrochloride        | 300mg/ml (2ml) | Vial     | 0.8000          | 390,000    | 312,000.00          |
| 29  | Sodium chloride              | 1000 ml        | Bottle   | 3.3369          | 120,000    | 400,428.00          |
| 30  | Sterile water                | 10 ml          | Vial     | 0.0245          | 6,000      | 147.00              |
| 31  | Sulphadoxine + pyrimethamine | 525 mg         | Tablet   | 0.0966          | 30,000     | 2,898.00            |
| 32  | Suxamethonium cl             | 50mg/ml (2ml)  | Ampoule  | 0.0770          | 30,000     | 2,310.00            |
| 33  | Tetanus Toxoid vaccine       | 1 dose         | Ampoule  | 0.0400          | 744,000    | 29,760.00           |
| 34  | Tetracycline hcl             | 1%/3.5g tube   | Tube     | 0.0106          | 186,000    | 1,971.60            |
| 35  | Tetracycline hcl             | 250 mg         | Capsules | 8.4000          | 6,600      | 55,440.00           |
| 36  | Thiopental                   | 1g/vial        | Vial     | 0.2850          | 15,000     | 4,275.00            |
| 37  | Vitamin A                    | 200000 IU      | Capsules | 0.0228          | 186,000    | 4,240.80            |
|     |                              |                |          |                 |            | <b>1,552,775.38</b> |

## Estimated annual national medical supply needs (in US\$)

| No. | Medical supply                 | Unit            | Unit Price | Quantity | Total Cost          |
|-----|--------------------------------|-----------------|------------|----------|---------------------|
| 1   | Adhesive tape, roll            | Roll of 1x10yd  | 1.20       | 860      | 1,032.00            |
| 2   | Antenatal record               | Each            | 0.10       | 151,360  | 15,136.00           |
| 3   | Blood transfusion set          | Each            | 0.3137     | 17,200   | 5,395.64            |
| 4   | Canullae                       | Each            | 0.32       | 86,000   | 27,520.00           |
| 5   | Cord clamp                     | Each            | 0.097      | 151,360  | 14,681.92           |
| 6   | Cotton wool                    | Roll            | 1.13       | 103,200  | 116,616.00          |
| 7   | Elastoplast, roll              | roll of 3       | 1.20       | 1,720    | 2,064.00            |
| 8   | Endotracheal tube size 7.5     | Each            | 2.053      | 13,760   | 28,249.28           |
| 9   | Glass tube, blood, red top     | Each            | 2.295      | 151,360  | 347,371.20          |
| 10  | Glass tube, capillary          | 100 tubes       | 1.44       | 1,513.6  | 2,179.58            |
| 11  | Hypochloride                   | Litre           | 2.13       | 15,136   | 32,239.68           |
| 12  | IV set                         | Each            | 0.128      | 103,200  | 13,209.60           |
| 13  | KY jelly, tube                 | tube of 5g      | 0.215      | 860      | 184.90              |
| 14  | Lancet                         | Each            | 0.018      | 550,400  | 9,907.20            |
| 15  | Macintosh sheeting             | Each            | 0.1545     | 77,400   | 11,958.30           |
| 16  | Measuring jug                  | Each            | 5.00       | 516      | 2,580.00            |
| 17  | Paper caps                     | Each            | 20.30      | 6,028.6  | 122,380.58          |
| 18  | Paper masks                    | Each            | 20.30      | 6,028.6  | 122,380.58          |
| 19  | Plastic bags, leakproof, large | Each            | 0.06       | 17,200   | 1,032.00            |
| 20  | RPR kit                        | Each            | 25.27      | 1,513.6  | 38,248.67           |
| 21  | Scalpel blades sz 23           | Each            | 0.10       | 12,040   | 1,204.00            |
| 22  | Spirits 250ml                  | Litre           | 0.07       | 860      | 60.20               |
| 23  | Sterile gloves                 | Pair            | 0.25       | 151,360  | 37,840.00           |
| 24  | Suction catheter sz 10         | Each            | 0.20       | 77,400   | 15,480.00           |
| 25  | Sutures, chromic catgut 1 or 2 | Each            | 0.909      | 60,200   | 54,721.80           |
| 26  | Sutures, silk 2/0              | Each            | 0.73       | 20,640   | 15,067.20           |
| 27  | Swabs, abdominal large 12x12   | roll 36 x 100yd | 1.6951     | 860      | 1,457.79            |
| 28  | Swabs, small ratex, 4x4        | pack of 20      | 1.27       | 860      | 1,092.20            |
| 29  | Syringe 20 cc                  | box of 100      | 6.529      | 258      | 1,684.48            |
| 30  | Syringe and needle, 2cc        | box of 100      | 4.84       | 3,440    | 16,649.60           |
| 31  | Syringe and needle, 5cc        | box of 100      | 4.55       | 12,040   | 54,782.00           |
| 32  | Urine dipsticks                | bottle of 100   | 3.32       | 1,513.60 | 5,025.15            |
|     |                                |                 |            |          | <b>1,119,431.56</b> |



## **Annex J: Bibliography**

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