

Monthly Report Template for COMPETE Grantees

Grantee: _____Ten Senses Africa Ltd_____ **Report for the month of:** _July, 2011_____

Based on your grant agreement implementation timeline, please highlight the activities you have accomplished over the past month.

Activities <i>Activities should be directly in-line with your grant agreement</i>	Activity Status <i>If the activity has been accomplished, please give results. If the activity has not been accomplished, please provide an explanation.</i>
Relocate and improve plant equipment to achieve full food grade processing capacity as verified by the Kenyan Bureau of Standards.	The plant improvement funds are not yet out but we expect them any time from next month.
Increase plant capacity to allow processing of 100 tons/season (two seasons)	A contact person from Verde Ventures paid us a visit to evaluate our business and thus we are hoping to get the funding to increase our processing capacity any time from now.
Purchase 200 tons of macadamia from Meru and Taita growers associations, at a value of 6 million Ksh (Fair trade minimum price of 30 Ksh/kg).	2,413 kgs of macadamia NIS were purchased in July. 229,235 KES paid to farmers during this period.
Provide 1 million Ksh in fees to the associations for the collection and storage of macadamia on behalf of TSA.	We have not paid for storage and collection this month but we plan to do so in August.
Export 50 MT of processed nuts, of which at least 30 tons to the US market. This represents a sales goal of \$240 000 or 17 million Ksh (40 000 kg @ \$6/kg)	We processed 6,044.05 Kgs which is waiting for export early August to our customer in Europe. This includes the good nuts, immature nuts, insect damaged nuts and colored nuts.
Create stable employment for at least 35 staff in the Nairobi factory.	We have not hired any permanent staff this month.

We are particularly interested in highlights that include:

- The implementation of new technologies or management practices: Each employee has been provided with a well defined job description that clearly defines their roles and duties.
- The training of individuals or groups (please give a number and gender breakdown). Training is still going on in the Mt. Kenya region. This is expected to go on over the next 3 or 4 months.

- The use of Market Information Systems (MIS): At this point we are not using any particularly market information systems. Our challenges at this point are not in sales and marketing, but in production.
- The establishment of new access to markets: We are planning to export to our customer in Europe in early August.

Additional comments or results:

1. The WAMATTA association in Taita are preparing for Fair Trade audit that will be conducted in September.
2. We are still on with Meru/Embu training to create awareness to them about fair trade, its requirements and benefits to both individuals and farmers.
3. The farmers in Kirinyaga are expected to be fair trade by November 2011.