





Commercial Village Stores [CVS] Establishment

Quarter 4 Progress Report

Institution: Farm Concern International and USAID/COMPETE

Project: Commercial Village Stores Establishment

Reporting period: Quarter 4 Progress Report (July - September 2010)

Project period: Pilot phase; 2009 - 2011

Region: Jinja (Uganda) and Meru (Kenya)

Progress Table

Introduction

The USAID COMPETE funded CVS project implemented in Kenya, Meru region in Eastern Province and Eastern Uganda (Jinja) has continued to educate the target communities on post harvest solutions at the village level. Quarter 4 activities sought to build on strengthening the Meru sites collective action in post harvest handling and storage at the village level with an outreach to more than 10 000 farmers in Igoji, Tigania East, Tigania West and Tharaka Districts who are directly benefiting from USAID COMPETE grant.

In the course of Quarter 4 over 10 000 bags of maize were stored by communities at improved storage condition and close to 5000 bags stored collectively in stores established in villages. 60 Lead farmers were identified and further trained as Community Technical Farmers, COTeFs on CV stores, EA standards, grain handling, coding, collective marketing and storage pest management. Over 3 000 farmers were trained by store personnel on post harvest management since the quarter coincided with storage and post harvest handling period.

Afya millers, Unga limited, Chania Feeds Ltd, Bunda Millers were engaged to buy maize from farmers but this was curtailed by the restriction of movement of maize imposed by the Government of Kenya.

The effects of the ban on lifting maize from the project region imposed by government of Kenya in the course of Q3 due to the reported aflatoxin outbreak that was occasioned by extended rains in Eastern and Coast provinces posed an immense challenge to the smallholders' market linkages. Though FCI facilitated stores had all maize well dried up before storage, no buyer including the above identified buyers who were just about to lift consignment could buy grain from these stores due to government restrictions. NCPB with mandate from government to

mop up maize in the area were approached to purchase all grain stored in over 15 stores in Meru region, but to date no favourable response has been forthcoming from NCPB.

Partnerships with local traders were pursued and market linkages facilitated for the commercial villages. Traders from Marsabit, Meru, Embu & Nairobi wholesalers were also engaged and linked to source from the Commercial villages. All stores were cleared of existing maize stocks in preparation for the next planting season. Dolicos, pigeon peas and green grams were harvested during the quarter and linkages to competitive markets are currently being facilitated.

FCI also facilitated the testing of the maize consignment stored by farmers for aflatoxin levels in partnership with the Ministry of Public Health. The maize which was not contaminated was sold while the infected consignment was handed over to the Ministry of Public Health in Imenti South District. Tigania and Tharaka regions notably did not have incidences of aflatoxin reported.

In Uganda, the project has been shifted from Bushenyi to Jinja in Eastern Uganda due to various logistical and operational parameters o the project.

Farmer mobilization in Jinja has commenced in earnest. The project is targeting over 2 000 farmers in the region. The cocoons have been moved to eastern Uganda in readiness for the establishment of Village stores.

The main focus of Quarter 5 will be on enhancing production practices for the target grains. Pulses will be the focal crops for the upcoming season.

Activity	Deliverables	Achievements	Remarks
 1. Selection of commercial village stores Stores identification and negotiation Stores branding 	Stores established	 15 stores established in Meru sites during the harvesting season Community sensitized on home storage. Dunnages have been constructed in the hired stores in 4 sites 6 stores have been identified for refurbishment 	Community adopting collective storages after learning from USAID funded stores
2. Procurement of drying / quality control equipment and hermetic cocoons	Sieves, sampling spears and stores handling gears	 Communities have continued using the equipment they were supplied with in maintaining the quality of grains stored. Moisture meters have been procured to monitor the moisture content of stored grains and before storage. 	 Household based simple storage technologies under pilot testing New technologies are being tested
 5. Capacity building and training of store personnel Development of training materials outline Hiring resource person Training 	Practical implementation of skills acquired	 8 personnel implemented storage facilitation Staff trained on maize quality standards Training package for TOT developed and diseeminated 	Personnel have continued receiving additional materials and training on post harvest handling
 6. EAC simplified grain standards materials for producers and traders Repackage the EAC Maize standards in simple and local languages TOTs for EAC maize standards 	Simplified EAC maize standards handbooks Maize standard training material	 FCI facilitated the development of the east African maize standards in collaboration with other partners and this culminated in the workshop in Nairobi, Kenya on the maize standard where COMESA countries were participating. 	TOT training package disseminated to over 100 participants from the COMESA region
7. Develop training materials for trainers, farmers and buyers1. Commercial village training	Training modules	 Training manuals and others training materials resource persons identified to produce the materials for distribution to communities 	Training materials developed

materials			
8. Conduct trainings on; Collective Marketing; Post harvest and Quality management (Marketing sub- committees, Commercial Village sub-committees and Warehouse management committees) • Organize workshops and training forums	Farmers attendance	 Over 2 500 farmers within commercial villages trained by COTeFs and Stores personnel on grain post harvest management 	• All training conducted through village forums, on farm trainings and barazas
Community technical farmers (COTEFs) capacity building • Conduct training workshops	COTEFs attendance	 FCI continued development of 60 COTeFs in Meru Over 40 commercial Villages in Kenya were engaged on grain reception, coding, collective marketing. 	 Training has led to improved dissemination of quality management and post harvest management of grain
 9. Grain traders workshops on grain standards, specification and handling Organize and conduct workshops 	Number of traders attending	 7 buyer, stores personnel and CVs leaders forums held in Meru 	Buyers endorsed quality maize stored in village stores
 10. Linking producers with buyers; Buyer seller forums Organize and hold buyer seller business forums to Negotiation on trade parameters between commercial village farmers and key identified buyers 	Key buyers identified and linked to commercial villages	 7 buyers, stores personnel and CVs leaders forums held in Meru where prices and modes of payments were agreed and farmers were able to sell over 4000 bags of stored maize. 	 Partnership agreements have been discussed with key buyers with an aim of formalising the partnership Transaction has been successfully completed.

 8. Link input suppliers with commercial village producers Hold field days Collective sourcing for inputs 	Number of input suppliers	 Mburugu Farmers' Centre, Meru Farmers' Centre, Osho Chemicals and Bayer East Africa were linked to supply dusting chemicals to over 2000 farmers in Meru region site getting dusting chemicals at discounted prices. Ministry of Agriculture in target sites uses commercial villages established to distribute subsidized and free seeds and fertilizers in partnership with NCPB 	• This' a continuous process in the project.
10. Grow awareness on storage infrastructures services provided by FCI and COMPETE and benefits of utilizing this infrastructures. ◆ Courtesy calls [MOA, Provincial administration/Counties, Local NGOs, Group reps] ◆ Hold community forums / barazas and focused village meetings	Number of attendants	 MOA has been used from(Provincial Director of Agriculture) PDA, DAO and local extension staff for awareness creation on post harvest management of grain 	 Aflatoxin challenge is real in the region and this has greatly affected community collective storage. Community forums are held with partnerships with government ministries and other development stakeholders.
11. Collection, bulking cleaning, sorting, drying, storage • Collective bulking, sorting and quality control • Increase sales • Increase grain collectively bulked and stored • Enhance record keeping • Training on village stores management	Inventory records and grain banking passbooks Quantity of grain sold / stored Transactional documents (invoices, receipts, delivery notes		◆ Extended rain in target sites affected grain drying leading to AFLATOXIN attack on grain in farmers stores ◆ Grain stored collectively was well dried below 13.5 moisture content and thus no case recorded from FCI/COMPETE facilitated stores

12. Build M& E capacity	M&E Tools	FCI Field staff attended the workshop on EA Maize	•	This a co	ntinuous	activity
◆ Training on M&E	List of attendants	standards		throughou	ut the	CVS
		• 24 COTEFs; introduced to data capturing tools		lifecycle		
		during training workshops while the rest 36				
		scheduled to be trained further in quarter 4				

ANNEX 1: Capacity Building

Program Name: Farmer Capacity Building

Component Leader: Humphrey Malova: Tigania West District

EVENT	EVENT	TARGETTED	GENDER OF			ORGAN	ORGANISATION DISAGREGATION		
NAME	DATE	COMMUNITIES	DISAGREGATION						
			MALE	FEMALE	TOTAL	PRIVATE	PUBLIC	DONOR/NGO's	
Training on collective marketing	6/7/2010	Ngaintethia CPG	10	15	25	Equity Bank	MOA & Ministry of Public Health	-	
Training on post Harvest management	13/7/2010	Tharachia CPG farmers	6	13	19		MOA	-	
Training in store management	15/7/2010	Wendo Buuri maize growers CPG	9	15	24		MOA,NCPB	-	
Training on collective marketing	20/7/2010	Mukiri CPG	6	17	24	Equity Bank	MOA & Ministry of Public Health	-	
Field day	22/7/2010	Kuani cv	23	34	57			-	
Training on post Harvest management	27/7/2010	Kamutune cv	7	12	19	Equity Bank		-	
Training in store management	29/7/2010	Kuani cv.	10	15	25		MOA	-	
Training in store management	3/8/2010	Kamutune cv	5	12	17		NCPB	-	
Training on collective	4/8/2010	Maburwa cv.	7	14	21		MOA	-	

marketing							
Alfa toxin awareness	5/8/2010	MOA, Public health	34	78	112	MOA & Public health	-
Training on collective marketing	10/8/2010	Maburwa cv	27	45	72	MOA	-
Store management training	11/8/2010	Mwanga cv	35	67	102	NCPB	-
COTEFs training	12/8/2010	FCI.	3	2	5		
Training on post Harvest management	14/9/2010	Lailuba cv,	27	53	80	MOA	-
Aflatoxin awareness	15/9/2010	Athwana CV	16	22	38	MOA, Ministry of public Health	-
COTEFs training	16/9/2010	FCI.	3	2	5		
Buyer seller forum	28/9/2010	Kiambati trader Ahmed trader. FCI	23	65	68		
Buyer seller forum	29/9/2010	Kiambati trader Ahmed trader. FCI	16	21	37		
Training on house hold storage	30/9/2010	Athwana CV farmers FCI	54	81	135		

Program Name: Farmer Capacity Building

Component Leader: Eliud Mutembei: Tigania East District

EVENT NAME	EVENT DATE	TARGETED COMMUNITIES/ TRAINERS	GENDER DISAGREGATION		ORGANISATION DISAGREGATION			
			MALE	FEMALE	TOTAL	PRIVATE	PUBLIC	DONOR/NGO's
Training on	28 th September	Marega	50	250	300	Bayer East	MOA &	-
good agronomy	to 7 October	Kunati	20	10	30	Africa Ltd	Ministry of	
		Giithu	142	30	172		Public	
		Thuuti	51	15	76		Health	
		Thangatha	27	3	30			
Training on	14 th August to	Keriane	45	155	200	Equity Bank	MOA	-
savings on credit	28 th august	Amato	27	93	120			
		Marega	50	250	300			
		Thuuti	51	15	76			
Training on	28 th August to	Keriane	45	155	200	FCI		-
markets and	6 th September	Amato	27	93	120			
markets linkages		Marega	50	250	300			
		Thuuti	51	15	76			
		Mulika	15	75	100			
		Thangatha	27	3	30			
		Athwana	30	90	120			
Training on	July to August	Keriane	45	155	200	Osho	MOA	-
quality		Amato	27	93	120	Chemicals		
management		Marega	50	250	300			
skills		Thuuti C	51	15	76			
		Mulika	15	75	100			
		Thangatha	27	3	30			
		Athwana	30	90	120			
		Kunati	20	10	30			

Program Name: Farmer Capacity Building

Component Leader: Milton Maingi: Imenti South District

AREA OF TRAINING	NO OF CVS /GROUP TRAINED	NO. OF TRAINEES	GENDER		OTHER PARTNERS INVOLVED	PUBLIC/PRIVATE
		Total	FEMALE	Male		
Cv training on east	5	200	96	104	M.O.A	public
Africa maize quality		145	80	65		
standards		80	30	50		
		104	8	10		
		64	41	23		
Agronomic aspects and food security crops	5	1500	650	850	The Chief MOA	Public
					Osho chemicals	public
Credits and group savings	4	600	350	250	MOA Equity bank	Public Bank institution
Store management subcommittee training on storage management,	6	30	13	17	M.O.A Osho chemicals	Public private
Cotefs training on EA maize quality standards, post harvest handling, market dynamics		30	14	16	MOA Osho chemicals	Public private

ANNEX 2: Sale Report

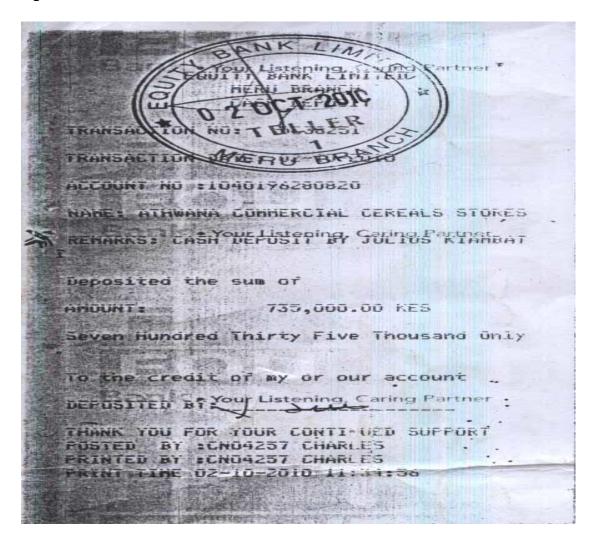
GROUP NAME	VILLAGE	QTY SOLD-90 KG BAGS	AVERAGE PRICE/90 K GBAG DURING PERIOD OF SALE					
	TIGANIA EAST DISTRICT							
MUTUA MBAYA FARMERS	KIRIENE	600	1200					
KABAUNE 4K	KIRIENE	200	1000					
KINGOO MAENDELEO YOUTH	KIRIENE	250	1000					
AMATU MIRINGENE	AMATU	120	1200					
KIRWARA SHG	AMATU	300	1200					
RUUJU NTETHERIA MWARI NA KITHOMO	AMATU	350	900					
MAENDELEO AMATU YOUTH	AMATU	200	900					
RWEREA AMATU	AMATU	150	1200					
AMUTHETU MWICHUIRI	AMATU	300	1000					
MAREGA WERU	MAREGA	300	1200					
MUTWIRI FARMERS	MAREGA	2000	900					
MAREGA GACHIONGO MWICHUIRI	MAREGA	300	1200					
BWANA & KATHIRI	MAREGA	500	900					
MAKENA	KAGUATA	200	800					
NTANIRA MWARI NA KITHOMO	KAGUATA	150	800					
KAMATHI SHG	KAGUATA	300	1000					
KIGURU SHG	MULIKA	1600	1000					
ATHWANA CLINIC	ATHWANA	1200	1000					
AMUA	ATHWANA	240	1000					
AKAIGA GIANT	MLANGO	2100	900					
MWENDE WOMEN GROUP	MLANGO	400	900					
MUKONO MWANGAZA	MLANGO	250	1000					
	TIGANI	A WEST DISTRICT	1					

	Athwana Commercial Cereal	700	1050
	store		
	Kamutune C.V	600	910
	Mabur	wa C.V	
Ngaintethia maize growers self help		85	1000
group			
Mukiri maize growers		112	1000
Wendo buuri maize growers women		75	1000
groups			
Mutethi luuma maize group		123	900
Tharichia (a) maize growers members		96	1200
group			
Total		491	
	Lanyiru comm	nercial village	
Wirigiro maize growers		123	800
Konuri women maize growers		134	1000
Mitatene paradise s.h.g		154	1000
Nthongoke maize growers		121	1000
Aichiumia maize growers self help		87	1000
group			
Total		614	
	Lailuba comm	nercial village	
Lurungu maize growers		75	1200
Kailemia maize growers self help group		134	1000
Mweya maize growers		97	1200
Umenyo lailuba self help group		120	900
Wendani maize growers		89	1200
Kaongo-ka-kogongo women group		117	900
Nthongoke maize growers		65	800
Wendi uriti lailuba self help group		54	1200
Hunduma self help group.		86	1000
Laibuba "a" maize growers self help		118	1200
group			
Hunduma self help group.		76	900

		00	4000
Mutuma kamberia		88	1200
Total		1001	
	Miathene comn	nercial village	
Kaonyo ka ruria		116	800
Makena kiremi women group		76	1000
Miathene cereals banking group		154	1000
Kaimenyi womenn group		112	1000
Aithicii women group		145	1000
Kilelene kianjai women group		123	900
Total		726	
	Kianjai comme	ercial village	
Limbene self help group		87	1000
Mwerokanga self help group		132	900
Twale self help group		116	1200
Kiremu maize grower group:		167	900
Kalikia munandene maize grower group		137	800
Total		629	
	IMENTI SOUT	H DISTRICT	
Gaikiki	Mwegiki	140	1050
Kithangene	Mwegiki	260	1050
Ntakani	Mwegiki	234	1050
Mworoga	Mwegiki	273	1050
Mwujuju	Mwegiki	233	1050
	Maraa	254	1050
	Nkungugu	680	1050

Sales Support Documents

Tigania West







Imenti South



Kijiji Commercial Village Stores	Farm Concern International KARI Campus, Walyald Way P. O. Box 15185-00100, Narbol, Kenya Tel: +254-20-4444(33), 2353320, 0725-495819 Info@farmconcern.org RECEIPT Date
NO.	Date <u>U Hutz uu</u>
Received from Kill	TONE MULICIAL EVETY THOUGHOD SHILLINGS
The sum of shillings	ONE MILLION FIFTY THOUSAND SHILLINGS
DA	1k 1
being payment of	1000 BARL OF X FRANCENE & MATERIA CIV ROTLICE
Debit A/C No. 177	10195293998
110.	With thanks
Kats 1050,000	I I'
Cash/ Cheque N	For & on behalf of FARM CONCERN INTERNATIONAL
1	Vinning Markets for Smallholders!

Farm Concern Internation KARI Campus, Waiyaki Way P. O. Box 15185-00100, Nairabi, Kenya Tel: +254-20-4444031, 2535320, 0725-495819 Info@tarm.concern.org RECEIPT	Farm Concern INTERNATIONAL por das Albitras forms and markets.				
No. 151	Date 8 / 16/2010				
The sum of shillings One hundrend and bouty	Seven thousand Shillings				
2014 20 payment of 140 bags 88 Killangene left 1 2014 A.C. No. 0370195293998	froble (Mair)				
	With thanks				
Cash/ Cheque No.	For & on-belgalf of				
Winning Markets for Smallholders!					

Annex 3: Training materials developed and produced

Various materials were developed and produced by FCI and partners for the COMESA ToT Training held in Nairobi on the 22nd to 24th September 2010.

Item	Description				
1	EAC Maize Standards Booklets:				
	the booklets contained the five modules on the various topics on maize; maize production and agronomic practices,				
	maize marketing, maize post harvest handling and storage, aflatoxins and maize marketing				
2	Trainers guide				
3	Posters:				
	Five posters on maize production and agronomic practices, maize marketing, maize post harvest handling and				
	storage, aflatoxins and maize marketing were produced				
4	Bronchures / leaflets				
	The bronchure covered five topics bronchures maize production and agronomic practices, maize marketing, maize				
	post harvest handling and storage, aflatoxins and maize marketing were produced				

Table 1; Uganda - Villages in Jinja Component Leader: Patrick Were

District	Sub County	Parish	Villages
Jinja	Butagaya	Nakakulwe	1.Nakulwe,
			2.Iwololo,
			3.Lumuli,
			4.Buwala
		Nawampanda	5.Bulondo A,
			6.Bubugo Central,
			7.Busowolo C,
			8.Buwolomera
		Wansimba	9.Busooba,
			10. Bufuta,
			11. Ndiwansi,
			12. Kitengesa,
			13. Namavundu,
			14. Waibuga
		Lubani	15. Lubani,
			16. Nyunwa,
			17. Namwendwa,
			18. Budhaga,
			19. Bukwanga
		Namagera	20. Namagera,
			21. Mabira,
			22. Kamira,
		Budima	23. Kabembe,
			24. Bituli,
			25. Buwuma
	Buyengo	Bugamira	26. Namata
		Izuri	27. Bukyeyune,
			28. Budhumbulu,
			29. Mabitosi,
			30. Mbaale,
			31. Nabusagwa,
			32. Bukasami,
			33. Bulagala
		Buwabuzi	34. Kamigo,
			35. Kangulumira,
			36. Nakivumbi,
			37. Buyengo,
			38. Nabigwal
		Bulugo	39. Kayalwe A,

			40. Kayalwe B,
			41. Budobya,
			42. Nakitokolo
		Butamira	43. Bukoloboza,
		Dutaillia	44. Namata
D	usede	Nalinaibi	45. Nalinaibi,
٥	useue	Natiliaidi	46. Kilesa,
			47. Kanama,
			48. Lwino,
			49. Budhoma
		Kisasi	50. Namazingiri,
		Nisasi	51. Namaganga,
			52. Namzingiri,
			53. Katalakabi,
			54. Irera,
			55. Nabulaga,
			56. Namafigili,
			57. Nkakange,
			58. Bulinda
		Bubogya	59. Bubogya,
		bubogya	60. Bugaya,
			61. Nanfugaki
		Itakaiboli	62. Upambwe,
		Itakaibuti	63. Walembegu,
			64. Namatolo,
			65. Namaganga
		Busede	66. Busede
		Nabitambala	
		เพลมเเลเทิบสิเล	67. Nabitambala,
			68. Nabiwawulo,
			69. Kisirira,
			70. Bugige