

*Rec'd for Val's 9/26/86*

<b>CONTRACT/AGREEMENT DATA SHEET</b>	<b>B 11344</b>	1. M/SER/AAM/A/SUP Action Monitor KMD	2. Date PIO/T Received in M/SER/AAM/A/SUP 6, 5, 86
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COMPLETE EACH BLOCK FOR BOTH NEW ASSISTANCE/ACQUISITION AND MODIFICATION ACTIONS

1. Contract/Agreement/Number <b>PDC-0280-A-00-6205-00</b>	PD <b>MA11449</b>
4. Contractor/Recipient Name <b>Technoserve, Inc.</b>	5. Contractor Acronym (TNS)
6. Project Title <b>Partnership Grant</b>	7. Project Number <b>938-0280</b>
8. Project Officer's Name <b>A. Mohn-Baumann</b>	9. Bureau or USAID Symbol <b>FVA/PVC</b>

*2 PIO/Ts Combined as one*

10. PIO/T Number <b>6381604 + 6381313</b>	21. Budget Plan Code <b>EDAA-86-13810-DG11</b> <b>APP. 72-1161021.6 ALL. 646-38-099-00-76-61</b>
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11. TYPE OF ACTION

A. New Acquisition/Assistance  **A**

B. Amendment/Modification

1. New/Revised Scope

2. Funded Extension

3. No Cost Extension

4. Transfer of action from AID/W to Mission/Mission to AID/W

5. Incremental Funding

6. Overhead Rate Adjustment

7. Contract Closeout

8. Other

C.FPR or FAR \_\_\_\_\_

22. Country or Region of Performance  
**WORLDWIDE**

23. A. This Action Increases or Decreases TEC by  
\$ **-0-**

B. Total Estimated Cost of Contractual Document  
**\$6,150,000**

24. Amount of Non-Federal Funds Pledged to the Project  
**\$6,150,000**

2. Amount of this PIO/T  
Obl. U.S. \$ **570,000**

25. Effective Date of this Action  
**9 26 86**

3. Amount  Obligated  Subobligated  Deobligated  
by this Contract or Amendment  
U.S. \$ **1,000,000 total**

26. Estimated Completion/Expiration Date  
**6 30 91**

14. Cumulative Obligation (Life of Contract)  
U.S. \$ **1,000,000**

27. Contractor DUNS Number  
**072146293**

15. This Action Funded Through  
**8,31,87**

28. Consultant Type Award  
 YES  NO

16. Date Contractual Documents Signed by AID Official  
**9 26 86**

29. Number of Person Months (PASA/RSSA only)  
**N/A**

17. Incrementally Funded Contracts  
 YES  NO

30. Number of Persons (PASA/RSSA only)  
**N/A**

18. Host Country/Counterpart Institution (University Contracts)  
**N/A**

31. CONTRACT TYPE  
A. Fixed Price (specify:  FFP  **D**)  
 FPRD  FPEPA  FPI)

19. Campus Coordinator (University Contracts)  
**N/A** **OCT 31 1986**

B. Cost Reimbursement (specify:  CR  CPFF  CS  CPAF  CPIF)

20. ADVANCE  
A. No Advance  
B. Advance Non-FRLC  
C. Advance FRLC  
**COORS Section ARW**

C. IQC and Requirements Contracts  
D. Grant/CA/PASA/RSSA  
E. Contracts with Individuals

32. Negotiator's Typed Name  
**C. Eldridge J. DUNLAP**

33. Negotiator's Signature  
*C. Eldridge J. Dunlap*

34. Date Signed  
**9 26 86**

35. Contract/Grant Officer's Organization Symbol  
**M/SER/PPE**

36. Contract/Grant Officer's Signature  
*J. M. Hach*

37. Date Signed  
**9 26 86**

CONTRACT/AGREEMENT  
DATA SHEET

**B** 11343

1. M/SER/AAM/A/SUP  
Action Monitor  
KMD

2. Date PIO/T Received in  
M/SER/AAM/A/SUP  
6 / 5 / 86

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4. Contractor/Recipient Name  
Technoserve, Inc.

5. Contractor Acronym  
(TNS)

6. Project Title  
Partnership Grant

7. Project Number  
938-0280

8. Project Officer's Name  
A. Mohn-Baumann

9. Bureau or USAID Symbol  
FVA/PVC

10. PIO/T Number  
6381307 - 6381313

21. Budget Plan Code EDAA-86-13810-AG11  
APP. 72-1161021.3 ALL. 646-38-099-00-76-61

11. TYPE OF ACTION

- A. New Acquisition/Assistance
- B. Amendment/Modification 
  - 1. New/Revised Scope
  - 2. Funded Extension
  - 3. No Cost Extension
  - 4. Transfer of action from AID/W to Mission/Mission to AID/W
  - 5. Incremental Funding
  - 6. Overhead Rate Adjustment
  - 7. Contract Closeout
  - 8. Other

22. Country or Region of Performance

C.FPR or FAR \_\_\_\_\_

23. A. This Action Increases or Decreases TEC by

\$ \_\_\_\_\_

B. Total Estimated Cost of Contractual Document

\$ \_\_\_\_\_

24. Amount of Non-Federal Funds Pledged to the Project

12. Amount of this PIO/T

Obl. U.S. \$ 430,000

25. Effective Date of this Action

13. Amount  Obligated  Subobligated  Deobligated  
by this Contract or Amendment

U.S. \$ \_\_\_\_\_

26. Estimated Completion/Expiration Date

1 / 1

14. Cumulative Obligation (Life of Contract)

U.S. \$ \_\_\_\_\_

27. Contractor DUNS Number

15. This Action Funded Through

28. Consultant Type Award

YES  NO

16. Date Contractual Documents Signed by AID Official

29. Number of Person Months (PASA/RSSA only)

17. Incrementally Funded Contracts

YES  NO

30. Number of Persons (PASA/RSSA only)

18. Host Country/Counterpart Institution (University Contracts)

31. CONTRACT TYPE

A. Fixed Price (specify:  FFP

FPRD  FPEPA  FPI

B. Cost Reimbursement

specify:  CR  CPFF

CS  CPAF  CPIF

C. IQC and Requirements Contracts

D. Grant/CA/PASA/RSSA

E. Contracts with Individuals

20. ADVANCE

- A. No Advance
- B. Advance Non-FRLC
- C. Advance FRLC

32. Negotiator's Typed Name

C. Eldridge

33. Negotiator's Signature

34. Date Signed

1 / 1

35. Contract/Grant Officer's Organization Symbol

M/SER/PPE

36. Contract/Grant Officer's Signature

37. Date Signed

1 / 1

38. SUBJECT TO STATUTORY REQUIREMENT

- A. Walsh-Healey Act, Manufacturer\*
- B. Walsh-Healey Act, Regular Dealer\*
- C. Service Contract Act  
(U.S. ONLY - Guards, Maintenance, Laborers)
- D. Davis-Bacon Act (Construction)
- E. Not subject to Walsh-Bacon Act  
(Most AID Contracts)

E

\*Equipment, Supplies, Materials, and Commodities

39. Country of Manufacture

215 N/A

40. CURRENCY INDICATOR

- A. U.S. Dollar
- B. Local Currency
- C. Combination
- D. Unfunded

A

41. SUBCONTRACTS

Is there a provision for a subcontract? (Contracts only)

YES  NO

42. TYPE OF SERVICE

- A. Training of Participants
- B. Technical Assistance to Host Country  
(Program, Project related except A&E Services)
- C. A&E Services
- D. Construction
- E. Research
- F. Technical Services to AID  
(other than training; usually operating expense)
- G. Training Service for AID
- H. Equipment, Materials, Supplies, Commodities
- I. Translation Service

N/A

43. CONTRACT/AGREEMENT SOURCE

- A. U.S. Contractor/Grantee
- B. Non-U.S. Contractor/Grantee
- C. Combination of A & B

A

44. TYPE OF AMERICAN OWNERSHIP

(U.S. Persons or Firms Only)

- Minority
- A. Asian/Pacific Islander
- B. Black American
- C. American Aleuts or Eskimos
- D. American Indian
- E. Hispanic
- G. Non-Minority

G

45. METHOD OF SOLICITATION

- A. Sealed Bid
- B. Competitive Proposal
- C. Combination/Competition
- D. Other Competition
- E. Noncompetitive

D

46. LABOR SURPLUS AREA PREFERENCE

- Labor Surplus Area
- A. No Preference
- B. Tie Bid Preference
- C. Total Set Aside
- D. Not a Labor Surplus Area Preference Award

D

47. TYPE OF BUSINESS

- A. Source: Non-U.S. and Used Outside U.S. & Possessions
- B. Source: Non-U.S. and Possessions  
(Foreign Purchases Used Inside U.S.)  
(If U.S. Source, complete C through Q)
- C. Firm - Profit Making & PSC's
- Non-Profit Organizations
- D. Private Educational Organizations
- E. Hospitals
- F. Research Institutions, Foundations, and Laboratories
- G. Other
- Private Voluntary Organizations
- H. U.S. Registered
- I. U.S. Non-Registered
- J. Foreign
- State/Local Government
- K. Educational Institutions
- L. Hospitals
- M. Research Organizations
- N. Other
- O. International Agricultural Research Organizations
- P. Public International Organizations
- Q. U.S. Cooperatives

H

48. Women Owned Business?

YES  NO

49. TYPE OF AWARD

- Small Business
- A. Not Set Aside
- B. Partial Set Aside
- C. Total Set Aside
- Other Than Small Business
- D. Personal Service Contract
- E. Individual Non-Personal Service Contract
- F. U.S. Government
- G. University
- H. Non-Profit Organizations and PVOs
- I. Large Businesses

H

50. Paying Office  
Payment will be made by

AID/W

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AGENCY FOR INTERNATIONAL DEVELOPMENT  
WASHINGTON, D.C. 20523

SEP 26 1986

Technoserve, Inc.  
Attention: William F. Farren  
Vice President  
148 East Avenue  
Norwalk, CT 06851-5721

Subject: Cooperative Agreement No. PDC-0280-A-00-6205-00

Dear Mr. Farren:

Pursuant to the authority contained in the Foreign Assistance Act of 1961, as amended, the Agency for International Development (hereinafter referred to as "A.I.D." or "Grantor") hereby provides to Technoserve, Inc. (hereinafter referred to as "TNS" or "Recipient") the sum of \$1,000,000 to provide support for a program of technical assistance to small and medium-sized, privately owned or cooperative enterprises as more fully described in the Attachment 1 of this cooperative agreement entitled Schedule and the Attachment 2, entitled Program Description.

This cooperative agreement is effective and obligation is made as of the date of this letter and shall apply to commitments made by the Recipient in furtherance of program objectives through the estimated completion date of June 30, 1991. Funds disbursed by AID but uncommitted by the Recipient at the expiration of this period shall be refunded to A.I.D.

The total estimated amount of the program for AID is \$6,150,000, of which \$1,000,000 is hereby obligated. AID shall not be liable for reimbursing the Recipient for any costs in excess of the obligated amount. However, subject to the availability of funds, and program priorities at the time, AID/W may provide additional funds during the cooperative agreement period up to an maximum of \$4,500,000. Furthermore, subject to availability of funds and program priorities various USAID's may provide up to \$1,650,000 in additional funds which would make the total AID/W and USAID's funding \$6,150,000. It is anticipated that the obligated amount will be sufficient through August 31, 1987.

ORIGINAL

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This cooperative agreement is made to the Recipient on condition that the funds will be administered in accordance with the terms and conditions as set forth in Attachment 1, the Schedule, Attachment 2, the Program Description, and Attachment 3, the Standard Provisions, which have been agreed to by your organization.

Please acknowledge receipt of this cooperative agreement by signing all copies of this Cover Letter, retaining one set for your files, and returning the remaining copies to the undersigned, being sure to return all copies marked "Funds Available".

Sincerely yours,



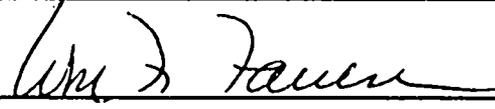
Jean M. Hacken  
Agreement Officer  
Central Operations Branch  
Office of Procurement

Attachments:

1. Schedule
2. Program Description
3. Standard Provisions

ACKNOWLEDGED:

TECHNOSERVE, INC.

BY: 

TYPED NAME: William F. Farren

TITLE: Vice President, Marketing

DATE: October 17, 1986

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FISCAL DATA

1. PIO/T.: 6381313  
Appropriation No.: 72-1161021.3  
Budget Plan Code: EDAA 86 31810 AG 11  
Allotment No: 643-38-099-00-76-61  
This Obligation: \$430,000
  
2. PIO/T.: 6381604  
Appropriation No.: 72-1161021.6  
Budget Plan Code: EDAA 86 13810 DG 11  
Allotment No: 646-38-099-00-76-61  
This Obligation: \$570,000

Total Estimated Amount: \$6,150,000  
Total Estimated AID/W Amount: \$4,500,000  
Total Obligated Amount: \$1,000,000  
Technical Office: FVA/PVC  
DUNS No.: 072146293

**FUNDS AVAILABLE**

*Stoddard*  
SEP 26 1986

*ok 4190*

Program Acctg Fin Division  
Office of Financial Management

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SCHEDULEA. Purpose of Cooperative Agreement

The purpose of this agreement is to provide support for a program of technical assistance to small and medium-sized, privately owned or cooperative enterprises, as more specifically described in Attachment 2 to this agreement entitled "Program Description."

B. Period of Agreement

1. The effective date of this agreement is the date of the cover letter and the estimated completion date is June 30, 1991.

2. Funds obligated hereunder are available for program expenditures for the estimated period July 1, 1986 to August 31, 1987 as shown in the Grant Budget.

C. Amount of Agreement and Payment

1. The total estimated amount of this agreement for the period shown in B.1. above is \$12,300,000 of which the total estimated cost to AID is \$6,150,000.

2. AID hereby obligates the amount of \$1,000,000 for program expenditures during the period set forth in B.2. above and as shown in the Grant Budget below.

3. Payment shall be made to the Recipient in accordance with procedures set forth in Attachment 3 - Optional Standard Provision, entitled "Payment - Letter of Credit".

4. Additional funds up to the total amount of the agreement shown in C.1. above may be obligated by AID subject to the availability of funds, program priorities at the time, and requirements of the Mandatory Standard Provision of the Agreement, entitled "Revision of Grant Budget." In this regard, \$4,500,000 is the total amount which may be obligated by AID/W; an additional \$1,650,000 may be obligated with funding provided by various USAID's.

D. Grant Budget

1. The following is the Budget for this agreement. The Recipient may not exceed the total estimated amount or the obligated amount, whichever is less (see Part C above). Except as specified in the Mandatory Standard Provision of this agreement entitled "Revision of Grant Budget", as shown in Attachment 3, the Recipient may adjust line item amounts within the grand total as may be reasonably necessary for the attainment of program objectives.

Budget

NOTE: ALL FIGURES ARE IN THOUSANDS (000).  
7/1/86 TO 7/31/87\*                      7/1/86 TO 6/30/9.  
LIFE OF GRANT TOTALS

CATEGORY	<u>AID/W</u>	<u>TNS</u>	<u>AID/W</u>	<u>USAIDS</u>	<u>TNS</u>
Salaries	\$432	\$432	\$1,944	\$713	\$2,656
Benefits	108	108	486	178	664
Office Exp.	77	77	346	127	474
Travel	88	88	396	145	541
Other Exp.	64	64	288	106	394
Divisional Exp.	64	64	288	106	394
Overhead	<u>167</u>	<u>167</u>	<u>752</u>	<u>275</u>	<u>1,027</u>
TOTAL	\$1,000	\$1,000	\$4,500	\$1,650	\$6,150

\*First year plus 1 month. AID/W's intention is to level-fund the agreement at \$900,000/year.

2. Notwithstanding the effective date of this agreement, and subject to the Mandatory Standard Provision entitled "Allowable Costs," costs incurred on or after July 1, 1986 shall be eligible for reimbursement hereunder. Such costs are included in the Grant Budget shown above.

E. Substantial Involvement Understandings

1. Countries: The following countries are approved for direct in-country program support under the grant: Panama, Costa Rica, Belize, Ghana. Approval of other countries during the period of the grant will be communicated by FVA/PVC in writing after consultation with the relevant A.I.D. Mission.

2. Provision for Regional Bureau and USAID Additional Program Support: FVA/PVC plans to fund the early years of this agreement as much as possible to maximize the impact of this program. However, the partnership agreement mechanism is deliberately designed to include multiple funding sources from AID.

F. Reporting

1. Financial Reporting

a. Financial reporting requirements shall be in accordance with the Optional Standard Provision of this agreement entitled "Payment - "Letter of Credit", as shown in Attachment 3.

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b. The original and two copies of all financial reports shall be submitted to AID, Office of Financial Management, Program Accounting and Finance Division (FM/PAFD), Washington, D.C. 20523. In addition, three copies of all financial reports shall be submitted to the Technical Office specified in the Cover Letter of this agreement.

2. Program Performance Reporting

a. Refer to the Program Description for additional information concerning reporting.

b. The Recipient shall submit quarterly program performance reports, and a final report, which briefly presents the following information:

(1) A comparison of actual accomplishments with the goals established for the period, the findings of the investigator, or both. If the output of programs or projects can be readily quantified, such quantitative data should be related to cost data for computation of unit costs.

(2) Reasons why established goals were not met.

(3) Other pertinent information including, when appropriate, analysis and explanation of cost overruns or high unit costs.

c. Between the required performance reporting dates, events may occur that have significant impact upon the program. In such instances, the Recipient shall inform AID as soon as the following types of conditions become known:

(1) Problems, delays, or adverse conditions that will materially affect the ability to attain program objectives, prevent the meeting of time schedules and goals, or preclude the attainment of project work units by established time periods. This disclosure shall be accompanied by a statement of the action taken, or contemplated, and any AID assistance needed to resolve the situation.

(2) Favorable developments or events that enable time schedules to be met sooner than anticipated or more work units to be produced than originally projected.

d. If any performance review conducted by the Recipient discloses the need for change in the budget estimates in accordance with the criteria established in the Standard Provision of this agreement entitled "Revision of Grant Budget", the Recipient shall submit a request for budget revision.

e. Five copies of each program performance report shall be submitted to the Technical Office specified in the Cover Letter of this agreement.

G. Indirect Cost Rates

Pursuant to the Optional Standard Provision of this cooperative agreement entitled "Negotiated Indirect Cost Rates - Provisional", a rate or rates shall be established for each of the Recipient's accounting periods which apply to this agreement. Pending establishment of revised provisional or final indirect cost rates for each of the Recipient's accounting periods which apply to this agreement, provisional payments on account of allowable indirect costs shall be made on the basis of the following negotiated provisional rate(s) applied to the base(s) which are set forth below.

<u>Type</u>	<u>Rate</u>	<u>Base</u>	<u>Period</u>
Overhead	20.1%	Total Cost Input	1/1/85 until amended

H. Title to Property

Title to all property purchased under this agreement shall be vested in the Recipient.

I. Close-Out Procedures

This section prescribes uniform closeout procedures for this agreement.

1. The following definitions shall apply for the purposes of this section:

a. Closeout: The closeout of a grant or agreement is the process by which AID determines that all applicable administrative actions and all required work of the agreement have been completed by the Recipient and AID.

b. Date of Completion: The date of completion is the date on which all work under agreements is completed or the date on the award document, or any supplement or amendment thereto, on which AID sponsorship ends.

c. Disallowed Costs: Disallowed costs are those charges to a grant or agreement that AID or its representative determines to be unallowable in accordance with the applicable Federal cost principles or other conditions contained in the agreement.

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2. AID closeout procedures include the following requirements:

a. Upon request, AID shall make prompt payments to a Recipient for allowable reimbursable costs under the agreement being closed out.

b. The Recipient shall immediately refunded any balance or unobligated (unencumbered) cash that AID has advanced or paid and that is not authorized to be retained by the Recipient for use in other grants or agreements.

c. AID shall obtain from the Recipient within 90 calendar days after the agreement all financial, performance, and other reports required as a condition of the agreement. AID may grant extensions when requested by the Recipient.

d. The Recipient shall account for any property acquired with AID funds or received from the Government in accordance with Attachment N of OMB Circular A-110 entitled "Property Management Standards".

e. In the event a final audit has not been performed prior to the closeout of the agreement, AID shall retain the right to recover an appropriate amount after fully considering the recommendations on questioned costs resulting from the final audit.

J. Special Provisions

1. For the purposes of this agreement, references to "OMB Circular A-1222" [A-21 for educational institutions] in the Standard Provisions of this agreement shall include the AID implementation of such Circular, as set forth in subpart 731.7 [731.3 for educational institutions] of the AID Acquisition Regulations (AIDAR) (41 CFR Chapter 7).

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## PROGRAM DESCRIPTION

This agreement shall be performed in accordance with this program description and TNS's proposal dated March 4, 1986 which is incorporated herein by reference. In the event of an inconsistency between the program description and TNS's proposal, this program description shall take precedence.

## A. OBJECTIVE

Technoserve plans to initiate or continue programs that provide assistance to small and medium-sized, privately owned or cooperative enterprises. Generally these enterprises are located in rural areas in Ghana, Panama, Costa Rica, and Belize, and focus on agriculture. Assistance will also be provided to host-country developmental institutions.

## B. IMPLEMENTATION

TNS plans to attempt to reach the "critical mass" level of activity and impact in Panama, Ghana and Costa Rica (measured by scale as well as number) to be self-sustaining and able to effect national dialogue on agricultural policy and procedures; complete the affiliate program methodology experiment in Belize and replicate this methodology in at least one other country; initiate two to three new country programs in Sub-Sahara Africa and one in LAC; and strengthen its capability to evaluate, replicate and disseminate its methodology as developed and refined over 18 years of operations. The program will be implemented through a combination of advisory services and direct management services to rural enterprises and through advisory services to rural enterprises and through advisory services to development agencies and institutions.

This agreement will allow TNS to undertake activities in four synergistic strategy elements to achieve this program:

- (1) Agricultural Production, Processing, Marketing, and Policy Reform - Direct assistance to agricultural, community-based enterprises (cooperatives, pre-cooperatives, or associations of farmers) is the heart of the TNS program. Concentration will be on those projects and rural communities that function as economic stimulators for entire geographic regions and have significant bearing in the policy area.

TNS plans to focus on strengthening the capability of its country branch office programs in Panama, Costa Rica, Ghana,

and new expansion countries as they are identified, to provide this assistance. By 1991, Technoserve will have developed the capability to investigate 250 projects on a global basis annually and will be assisting a total of 200 of these each year. Special emphasis will be given to bringing women into the process. Special effort will be made to affect policy reform by systematically dialoguing with host-country decision makers in these countries and sharing experience, lessons, learned and agricultural cost and impact data with them.

- (2) Agriculturally-related Institution Development - This second fundamental TNS assistance includes business advisory assistance to both for-profit and service institutions (banks, cooperatives, agricultural development organizations, semi-autonomous government organizations), and portfolio management assistance to savings and credit societies. Technoserve will have assisted a total of 500 projects during the life of this grant.
- (3) New Country Expansion - By 1991 TNS expects to expand its operations into 3 to 4 new countries, with most of this expansion taking place in Sub-Saharan Africa. New country investigations will be completed and the first new program begun by the end of Year 1. Program activity will commence in the second new country in Year 2, in the third new country in Year 3, and in the fourth new country by Year 4. By the end of 1991, TNS plans to have 3 to 4 new country branch offices and programs up and running.
- (4) Evaluation, Replication and Dissemination, Training - The capability to conduct specific evaluations and replication process research of their own particular methodologies will be strengthened and expanded within TNS. TNS expects to produce and disseminate in-depth case studies, "how-to" manuals, papers and major articles. One to two major development seminars will be organized per year to share this TNS experience and methodology within the development community, and TNS will hold two to four staff training workshops per year to ensure this information is thoroughly transmitted internally.

A key activity of the Replication and Dissemination (R&D) program will be to further develop and expand the effort to replicate program and assistance packages at lower cost, both financially and in terms of staff time. An experimental program assistance package is the "affiliate program," a TNS attempt in Belize to develop a type of franchise program in which TNS transfers an entire methodology and approach -- from its own project selection forms and staff hiring procedures, financial controls procedures, funding mechanisms, to its

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approaches to proposal writing -- to another overseas entity. TNS plans to use this country-specific replication methodology in at least one more country by the end of the 1991. Up to five specific replication packages will also be developed and their replications achieved.

C. REPORTING REQUIREMENTS: Annual reports will be submitted describing project activities and TNS's financial contribution to the project. Guidance for periodic and final reports is attached for illustrative purposes. AID/FVA/PVC is in the process of submitting this guidance format to OMB for their clearance. Once OMB clearance is given the suggested format will be required. Other current AID grants to TNS, such as OPGs, will be noted in the report with an explanation of any relationship of such grants to this supported program. The annual report will also include a country data sheet for each subproject activity and will be furnished on AID Form 1550-11, copy attached. Copies of reports on specific country activities will also be provided by TNS to appropriate AID Missions.

D. EVALUATION: Self-evaluation will be conducted by TNS in accordance with their normal evaluation program as described in their March 4, 1986 grant proposal. In addition, the grant supported program will be subject to evaluation by A.I.D. at least once during the period of the grant. From time-to-time AID officers will, with prior notification to TNS/Norwalk, visit selected project sites.

H

AID 1350-1 (10-79)  PIO/T	UNITED STATES INTERNATIONAL DEVELOPMENT COOPERATION AGENCY AGENCY FOR INTERNATIONAL DEVELOPMENT  PROJECT IMPLEMENTATION ORDER/TECHNICAL SERVICES	1. Cooperating Country Centrally Funded	Page 1 of Pages
		2. PIO/T No. *	3. <input checked="" type="checkbox"/> Original or Amendment No. _____
		4. Project/Activity No. and Title TECHNOSERVE, Inc. (TNS) Partnership Grant 938-0280	
		5. Appropriation Symbol *	

DISTRIBUTION	6. Allotment Symbol and Charge *	7. Obligation Status <input checked="" type="checkbox"/> Administrative Reservation <input type="checkbox"/> Implementing Document	8. Project Assistance Completion Date 8/30/91
	9. Authorized Agent AID/W	10. This PIO/T is in full conformance with PRO/AG FVA/PVC Date _____	
	11a. Type of Action and Governing AID Handbook <input type="checkbox"/> AID Contract (HB 14) <input type="checkbox"/> PASA/RSSA (HB 12) <input checked="" type="checkbox"/> AID Grant (HB 13) <input type="checkbox"/> Other		11b. Contract/Grant/PASA/RSSA Reference Number (if this is an Amendment)
	12. Estimated Financing (A detailed budget in support of column (2) is attached as attachment no. <u>2</u> )		

Maximum AID Financing	A. Dollars	(1) Previous Total	(2) Increase	(3) Decrease	(4) Total to Date
		- 0 -	1,000,000	-	1,000,000
	B. U.S.-Owned Local Currency				

13. Mission References

14a. Instructions to Authorized Agent  
SER/AAM/CO is requested to execute a grant agreement with Technoserve (TNS), (148 East Ave., Norwalk, CT, tele (203) 852-0377, contact William Ferren). for the period July 1, 1986 through June 30, 1991. Initial funding of \$1,000,000 is provided for expenditures during the first 12 months. Depending on availability of funds and progress in the program satisfactory to A.I.D., additional increments of funding will be provided, up to a total of \$6,150,000. A budget and description of the grant program are attached.

\* PIO/T: 6381313 (\$430,000)      \*PIO/T: 6381604 (\$570,000)  
 Appro: 72-1161021.3      Appro: 72-1161021.6  
 Allot: 643-38-099-00-76-61      Allot: 646-38-099-00-76-61  
 BCode: EDAA86 13810 AG11      BCode: EDAA86 13810 DG11

14b. Address of Voucher Paying Office  
AID/FM/PAFD, Washington, D.C. 20523

FUNDS RESERVED BY  
POSTED 5/17/86  
M/FM/PAFD

15. Clearances—Include typed name, office symbol, telephone number and date for all clearances.

A. The project officer certifies that the specifications in the statement of work are technically adequate FVA/PVC, A. Mohn-Baumann <i>AMB</i>	Phone No. 235-1684 Date 5/30/86	B. The statement of work lies within the purview of the initiating and receiving agency programs FVA/PVC, I. Aust in Beyman	Date 5/30/86
C. <i>Karen M. Poe</i> FVA/PVC, Karen Poe	Date 5/30/86	D. Funds for the services requested are available	
E. <i>K. Kosar</i> FVA/PPE, Kathy Kosar	Date 5/30/86	FM/PAFD, Viola Stewart	

16. For the cooperating country: The terms and conditions set forth herein are hereby agreed to  Signature _____ Date _____ Title _____	17. For the Agency for International Development  <i>Louis Stamborg</i> Signature _____ Date 5/30/86 Title Deputy Director, FVA/PPE
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