

Year Nine Workplan October 2005 – September 2006 Award Number HRN-A-00-97-00021-00

Population Services International/AIDSMark 1120 19th Street NW Suite 600 Washington, D.C. 20036 (202) 785-0072





This report was made possible through support provided by the Global Bureau of Health/HIV-AIDS, US Agency for International Development, under the terms of Award No. HRN-A-00-97-00021-00. The opinions expressed herein are those of the author(s) and do not necessarily reflect the views of the U.S. Agency for International Development.

<u>II.</u>	YEAR NINE: (OCTOBER 2005 – SEPTEMBER 2006)	<u>3</u>
Foo	CUS INITIATIVES FOR YEAR 9	3
1)	Lessons Learned	3
	RESEARCH SUPPORT	
	ADDRESS KEY BEHAVIORAL CONSTRAINTS ON A REGIONAL OR GLOBAL BASIS	
	DEVELOP AND REPLICATE VOLUNTARY COUNSELING AND TESTING SOCIAL MARKETING MODELS	
5)	INTERPERSONAL COMMUNICATION (IPC)	5
6)]	PROVIDE ENHANCED OPERATIONAL SUPPORT	5
7)	DEVELOP PUBLICATIONS TO SHARE WITH PARTNERS AND DONORS	5

Table of Contents

Attachments

Attachment 1: Activities Matrix

Attachment 2: Detailed Matrix

Attachment 3: Travel Matrix

I. LIST OF ACRONYMS

BCC	Behavior change communication
DOTS	Directly observed treatment
ICRW	International Center for Research on Women
IPC	Interpersonal communication
OI	Opportunistic infection
PMTCT	Preventing mother to child transmission
STI	Sexually transmitted infection
VCT	Voluntary counseling and testing

II. Year Nine: (October 2005 – September 2006)

Population Services International (PSI) now has operating platforms in 64 countries. Of these, 21 countries are currently funded through AIDSMark. Fifty-one of PSI's programs include social marketing of branded condoms, while 16 deliver VCT services, 9 offer STI services or products, and 3 provide PMTCT services. All 64 of the countries where PSI is working incorporate behavior change communication campaigns.

In order to increase the impact of PSI's HIV/AIDS prevention activities, PSI's objectives during year nine of AIDSMark will be to:

- Summarize lessons learned during the AIDSMark project,
- Expand coverage of TRaC surveys and PSI's MAP project,
- Launch additional Delayed Debut campaigns,
- Support the development of new VCT programs, and
- Increase PSI's capacity, globally, to develop and implement high quality IPC programs.

During Year Nine, AIDSMark will focus on initiatives meant to evaluate and summarize the project to date. AIDSMark will also employ on-going strategies to reach the targets outlined above.

Focus Initiatives for Year 9

1) Lessons Learned

The lessons learned project is ongoing and AIDSMark staff will continue to conduct background research and interviews with field and supporting staff to produce at least five additional lessons learned documents. As AIDSMark funding for many programs comes to an end, program evaluations will be carried out, the results of which will be incorporated into the lessons learned documents. As lessons learned documents are completed they will be posted on the AIDSMark website and will eventually be showcased during a stakeholder conference to be held in either 2006 or 2007.

2) Research Support

As it has done in the past, PSI research will continue to provide systematic literature reviews of the most current and updated HIV/AIDS epidemiological and programmatic findings as well as providing Tech Update services to the entire organization. With 2006 funding, AIDSMark, in addition to other PSI departments, will continue to enable PSI Research to achieve its goals and objectives. These include deepening the coverage of TRaC surveys, completing the 12 Social Marketing Research Series papers planned, as well as recruiting more trained and skilled researchers to PSI. Concept papers for Propensity Scoring, to improve evaluation, and Path Analysis, an analysis method to improve segmentation, are planned during the year. A series of "Lessons Learned" papers on Multi-Item Scales, MAP, TRaC and PSI's Dashboard analysis will also be developed and produced in 2006. More countries will be added to PSI's MAP project, with the ultimate goal of having achieved 100% coverage in PSI countries by 2007.

3) Address key behavioral constraints on a regional or global basis

In 2006, five additional countries will launch the Delayed Debut campaign. These countries are: Rwanda, Cote D'Ivoire, Kenya, Cameroon, and the Central African Republic. All participating countries will continue to monitor and evaluate the campaign. Results from this research will be sent to AIDSMark where they will be analyzed and written up in a final report. In order to better disseminate information about, share lessons learned, and promote this campaign, AIDSmark will produce a CD-Rom that contains all final materials from all participating countries and all relevant M & E data analysis.

There is substantial country interest in another regional BCC campaign managed centrally by AIDSMark. Pending additional funding, AIDSMark will produce another regional mass media campaign.

4) Develop and replicate voluntary counseling and testing social marketing models

AIDSMark will continue to support the development of VCT programs and expansion and growth of such programs. PSI hopes to launch new VCT programs in at least 3 countries in the next year and expand existing programs within countries to include innovative service delivery methods such as mobile, satellite and workplace VCT programs.

Local capacity building in VCT

Existing VCT programs are going to increase their work with local partner franchises and stakeholders to increase their ability to provide high quality VCT services in their communities. This will include franchise growth, training and support and implementation of innovative VCT programs such as provider-initiated counseling and testing. Social marketing campaigns will continue to focus on couples (especially discordant couples) and HIV+ clients.

AIDSMark will provide additional training and support to local staff to increase their ability to provide technical assistance throughout their regions. The HIV/AIDS Service Delivery Manager will establish and implement a strategic plan for VCT. Key to this plan is the development of locally based VCT experts through capacity building and training of local staff, in order to develop a more sustainable and economical model of VCT technical assistance.

Information Sharing

AIDSMark will develop tools and resources that will be shared through PSI's internal VCT toolkit and other internet based resources for VCT program managers to tap into. A Lessons Learned and best practice document will be developed, drawing from over 6 years of PSI VCT country experiences, and published for internal and external consumption. These documents will focus on successful tools used to operationalize VCT programs worldwide, including best practices such as social marketing of VCT, mobile VCT, franchising and integration of other health services to increase health impact. In addition, an internal PSI VCT newsletter will be created to facilitate information sharing.

Standardized tools and procedures

AIDSMark will provide technical assistance to the development of country program monitoring and evaluation tools, information systems and reporting mechanisms to improve these processes for internal and external reporting and data collection. This information will be used to ensure that all programs are using evidence based decisions in their programming and that programs are cost effective, and targeted to those who need them most. Information systems will also allow programs to follow up referrals to ensure that all clients access post test care and support (including TB DOTS, family planning, OI treatment, PMTCT and ART).

5) Interpersonal Communication (IPC)

IPC Training

AIDSMark will develop an IPC training aimed at building local IPC capacity by giving PSI country program staff the skills needed to design IPC programs. The IPC toolkit, which was launched in 2005, will be the foundation of this training. The training will be pilot tested in two individual countries and rolled out on a regional basis in two separate geographical areas in 2006. Participants in the training will benefit by learning both how to design an IPC program from scratch and how to improve upon existing IPC program structure, activities, and message content.

AIDSMark IPC Program Implementation

AIDSMark has developed two IPC programs. The Safe from Harm program was designed to increase and improve parent/child communication about sex and HIV AIDS, and can be implemented either as a stand-alone program or to complement the Delayed Debut Regional Campaign. The Trusted Partner IPC program was designed to improve adolescent risk perception, and is appropriate and relevant for implementation in countries regardless of whether they utilized the Trusted Partner Regional Campaign. This year, AIDSMark will provide technical assistance for the roll out of these two programs in 5 countries. This may include assisting countries in finding funding to implement these programs.

IPC Technical Assistance

AIDSMark will also provide technical assistance and support as needed to countries currently implementing or that want to design IPC programs. Technical assistance may include conducting trainings, assisting with a pilot test, evaluating an existing IPC program, or improving monitoring and evaluation strategies.

6) Provide Enhanced Operational Support

Operational support includes a gamut of activities including: providing support and guidance to programs that buy into the AIDSMark mechanism; synthesizing, maintaining and reporting information about these projects to USAID; and facilitating consulting agreements and subprogram agreements with AIDSMark partners. In the upcoming year the operations aspect of AIDSMark will continue to provide field and donor support, including managing the close-out of AIDSMark projects.

7) Develop Publications to Share with Partners and Donors

The following AIDSMark publications have been produced to date:

• AIDSMark, Changing Behavior, Improving Lives

- Behavior Change Communication catalogue
- Cross-Generational Relationships in Kenya: Couples' Motivations, Risk Perception for STIs/HIV and Condom Use
- Cross-generational and Transactional Sexual Relations in Sub-Saharan Africa (in collaboration with ICRW)
- Dangerous Liaisons: Young women in cross generational relationships underestimate risk
- Delayed Debut Brochure
- Haiti country profile
- Honduras country profile
- India country profile
- IPC Toolkit on CD-rom
- Lubricant Social Marketing: Lessons Learned
- Malawi country profile
- Male Circumcision: Current Epidemiological and Field Evidence
- Mozambique country profile
- Multi-country study of Trusted Partners among youth: Eritrea, Tanzania, Zambia, and Zimbabwe
- Nigeria country profile
- Reasons for Non-use of Condoms in Eight Countries in sub-Saharan Africa
- Russia country profile
- The Social Marketing Approach to PMTCT
- Social Marketing and the Role of Faith-Based Organizations
- VCT Toolkit on CD-rom
- VCT Brochure

The following publications will be designed and published in the next year:

- Version 3 of BCC Catalogue
- Continued maintenance and update of AIDSMark website (<u>www.aidsmark.org</u>)

III. PROGRAM MANAGEMENT

John D. Berman- Senior Director Kate Tempest – Deputy Director Dvora Joseph- STI/HIV/AIDS Service Delivery Manager Jessica Greene – Research and Policy Analyst Sarah Wyss – Communications Advisor Lisa Yokoyama – Operations Manager

Activity Number	Activity Location	Activity Name, Start and End Dates	Expected Results	Major Milestones in FY 2006	Current Project Budget Total	Partners	
			GLOBAL/CORE PROJECT	ſS			
1	Global	Behavior Change Communication and Interpersonal Communication	Delayed sexual debut.	5 additional countries launch the delayed debut campaign.	Part of Core		
		06/01-9/07	Increase PSI's capacity to implement IPC programming.	Conduct 2 IPC trainings.			
2	Global	Lessons Learned	Create AIDSMark lessons learned documents.	Interview PSI field and headquarters employees, review final reports, and analyze achievement of expected outcomes.	Part of Core	PATH, ICRW, MSH, FHI, JHPIEGO, PSI/Global	
		4/05-9/07					
3	Global	Operational models for VCT	Encourage rapid scaling up of programs	Use models developed for delivery and promotion of VCT in PEPFAR countries.	Part of Core		
		10/01-9/07					
4	Global	Research Support	Evidence-based programming.	Complete 12 Social Marketing Research Series papers	Part of CORE		
	888	6/03-9/07		Expand Project MAP to additional countries.			
5	Central Asian Republics	Evidence Based Behavior-change Targeting IDUs (Operation EBB TIDE)		Develop module addressing SM techniques in BCC for IDUs	\$199,987		
	8006	3/04-9/06	Increased awareness of branded BCC campaign "Clean Living' for the prevention of HIV	Targeted campaign implemented with available and appropriate target media (posters, IEC materials, etc)			

Activity Number	Activity Location	Activity Name, Start and End Dates	Expected Results	Major Milestones in FY 2006	Current Project Budget Total	Partners
			REGIONAL PROJECTS			
6		STI/HIV/AIDS Prevention in Central America	Reduced risk through the use of condoms by CSWs and MSM		\$5,083,000	PASMO
	872	8/02-9/06	Reduced risk through change in sexual behavior			
			Improved access to condoms in terms of availability and affordability			
7		Southeastern Europe Regional Project "RiskNet"	Improved local capacity to implement effective HIV and STI prevention interventions and services	Explore cross border opportunities	\$1,959,145.00	
	865	2/02-10/05	Increased informed demand among target groups for safer sexual behavior information and risk/harm reduction services.	NGOs implement cross-border targeted activities		
			Improved inter-country regional cooperation on HIV and STI-prevention			

Activity Number	Activity Location	Activity Name, Start and End Dates	Expected Results	Major Milestones in FY 2006	Current Project Budget Total	Partners
			AFRICA			
8	Angola	AIDSMark follow-on Program for AIDS Prevention in Angola	Increased access to condoms	Open new outlets and create agreements with existing distribution channels.	\$8,200,210	The US Angola Chamber of Commerce
	838	10/00-1/06	Increased informed demand for condoms	Branded and non-branded marketing activities.		CDC, Nike
			Increased awareness and acceptance for delay of sexual debut and reduction in partners Increased informed demand for VCT	Create and distribute BCC materials.		UNICEF
9	Burundi	Condom Social Marketing for AIDS Prevention	Increased access to condoms	Strengthen nationwide distribution by opening new outlets, purchasing vehicles and reinforcing staff capacity	\$2,500,000	
	864	10/01-12/06	Increase demand for condoms Strengthen foundations for sustainability	Promote Prudence (new positioning) in youth- friendly outlets, and include abstinence and fidelity messages in campaign		
10	Lesotho	VCT Activities	Increased access to high-quality VCT services in Lesotho	Provide mobile VCT services to outlying areas	\$1,617,723	
	898	1/04-12/05	Improve knowledge, attitudes, and beliefs related to VCT among priority target groups	Promotion and advertising of the services of the three model VCT centers will include television, radio, print and outdoor media.		
11	Malawi	Improving Health in Malawi through Social Marketing	Increased access for & demand to ITNs and retreatment		\$6,767,415	KfW, UNICEF
	869	4/02-3/07	Improved access to reproductive health information to school aged children.			PSI program income
			Increase the adoption and appropriate use of quality maternal and child survival products			
			Improved perception of condoms			
			Increased personal risk perception			
			Increased informed demand for ORS among mother/caregivers			

Activity Number	Activity Location	Activity Name, Start and End Dates	Expected Results	Major Milestones in FY 2006	Current Project Budget Total	Partners	
12	Namibia Voluntary Counseling and Te Programs in Namibia 8013 6/04-5/06		VCT services offered in government hospitals developed and improved.	Hire VCT expert. Purchase HIV testing kits.	\$330,000	CDC MoHSS	
13	0	Safe Water Systems/PMTCT Project 7/04 - 12/05	Reduced diarrheal incidence among pregnant women and nursing moms Increased informed demand of SWS and knowledge of hygienic practices among families with children under 5 years of age Increased access to SWS		\$495,000		
14		Military Mobile VCT and HIV Prevention with Prisoners 9/04-12/05	Promoting and providing mobile VCT services to 7,000 servicemen who do not have access to VCT centers Increase awareness of HIV/AIDS, adoption of safer sexual behaviors, and condom accessibility and usage among current and recently released prisoners.	Conduct outreach and mobile VCT visits in military camps and ingandos Design, produce, and distribute IEC materials targeting current/ex prisoner population	\$520,000		
15		Corridors of Hope Activities in Border Town 10/04-12/06	Increased fidelity among married truckers. Increased consistent use of condoms in high-risk groups.	Faithfulness messages will be delivered through promotional events, educational events, IPC activities. Increasing accessibility of condoms in non- traditional outlets and opening new outlets in petro stations	\$300,000	Center for Positive Care	
16		Reduction in HIV Incidence 10/04-10/05	Increased motivation of target populations to adopt safe sexual behaviors Increased ability of target populations to adopt safer sexual behaviors	Increase percentage of prostitutes, IDPs and the Military who believe that they can avoid HIV by reducing partners and/or using condoms consistently and correctly. Increase the percentage of females aged 15-19 who believe they can refuse sex.	\$4,002,500		

Activity Number	Activity Activity Name, Start Location and End Dates		Expected Results	Major Milestones in FY 2006	Current Project Budget Total	Partners
			ASIA		•	
17	China 8005	Social Marketing of Targeted HIV/AIDS Prevention Products and 6/03-3/06	Increase body of client research. Increase community support	Conduct targeted assisted sales campaign Conduct peer education for DIC	\$385,000	Womens Development Center (WDC NGO); Yunnan Police Narcotics Bureau (PSB); Jiminy
			Increase capacity of PSI affiliates to implement drug risk reduction programs. Increased access to quality HIV risk reduction products and services			Wholesaler; DKT International; CDC Guangxi; CDC Dongxing; Maternal and Child Hospital-Mengzi
			Increased comprehensive and correct knowledge about HIV/AIDS Increased capacity to implement social marketing interventions for HIV/AIDS prevention			
18	India	Operation Lighthouse: A Port-Based STI/HIV/AIDS Intervention in India	Increased knowledge of and demand for STI/HIV/AIDS prevention products and services	Obtain Final HIV/AIDS Workplace Policy from Ministry of Shipping and implement at ports	\$15,000,000	
	845	51/01 – 12/05	Improved access to high quality STI/HIV/AIDS prevention products and services	Launch mobile clinics in Kolkata/Haldia		
			Improve environment for sustainable STD/HIV/AIDS programs, products and services	BCC mass media campaign in Mumbai		
				2nd phase mystery client study of all clinics		
				Implement intensive RLD client intervention program in Mumbai		
19	India	Safe Water Systems, a pilot project	Increased stakeholder understanding of drinking water practices and their health impact in participating communities	Mobile Video Shows	\$400,000	Government of Uttaranchal, EHP, IntraHealth
	891	7/03-12/05	Increased community involvement in the prevention and management of diarrheal diseases	Street Theater		IntraClen
			Improved health behavior and increased demand related to the prevention and management of diarrhea in participating communities	Water Source Improvements		
			Improved access to ORS and Safewat in participating communities			

Activity Number	Activity Location	Activity Name, Start and End Dates	Expected Results	Major Milestones in FY 2006	Current Project Budget Total	Partners
			EASTERN EUROPE			
20	Russia		Increased availability of and accessibility to condoms in Samara	Favorite launched	\$4,250,000	
	859	4/01-12/05		Events promoted		
				Videos developed and integrated to 25 AIDS		
				centers		

Activity Number	Activity Location	and End Dates		Major Milestones in FY 2006	Current Project Budget Total	Partners
		-	LATIN AMERICA			
21		HIV Prevention and Positive Living in Haiti	Increased risk perception.	Supporting IPC activities that will empower youth to protect themselves.	\$628,133	
	8026	12/04-12/05	Knowing one's HIV status through voluntary counseling and testing (VCT).	Train of peer educators in the benefits of VCT.		
22		HIV/AIDS Prevention Social Marketing Program in Honduras	Direct condom marketing operations sustainable.	Vivemovil operational and running promotions in Garifuna communities	\$2,072,149	PASMO
	878	10/00-12/05	Reduced risky sexual behavior			FHI
			Improved access to affordable condoms	BSS survey		
23		AIDSMark/PASMO Mexico Condom Social Marketing	Increased risk perception by target groups.	Implementation of IPC activities.	\$1,725,000	PASMO
	890	7/03-3/06	Increased knowledge and motivation for healthier behaviors.	Launch VIVE condom line.		National Center for the Prevention and
			Condoms available in more high risk outlets.	Workshop on BCC best practices.		Control of AIDS
			Increased HIV testing by MSM and CSW being performed by MoH increased.			(CENSIDA)
			Institutional capacity for implementing BCC and CSM increased.			

Activity Title	Activity Scope	Activity Identifiers	Intervention	Target Groups	Expected Outputs/Outcomes	Planned Indicators	USAID Budget and FY Obligation	Partners	Monitoring and Evaluation	Activity Rational	Country Representative
CORE/GLOBAL		•	•	•	•	•		•	•	•	•
Behavior Change Communication	Global			Youth in Eastern and Southern Africa	Outputs: A. Develop a regional BCC campaign B. Pre-test campaign Disseminate HIV/AIDS BCC catalogue D. Develop lessons learned document Outcomes: 1. Sustained behavior change leading to safer sexual behavior.	Output Indicators: a. BCC campaign developed b. Campaign pre-tested c. Catalogue disseminated d. Lessons learned document developed Outcome Indicators: 1.1 % increase in reported condom use at last sex 1.2 % increase in target group who know that delaying sexual debut decreases chance of getting HIV 1.3 % increase in target group who can cite 3 methods of HIV transmission	\$851,275 (part of core) Cumulative Obligation to Date: \$851,275	ScanAd	Use a regional behavior change communication campaign to facilitate real and sustained behavior change among youth in east and southern Africa.	Develop communications strategies that address common behavioral constraints within regions or larger geographic areas.	John Berman (202) 785-0072 jberman@psi.org
Lessons Learned	Global		Capacity building	USAID, PSI, NGO community	Outputs: A. Lessons Learned documents Outcomes: 1. Increased knowledge among cooperating agencies on implementation of HIV/AIDS prevention grants.	Output Indicators: a. Lessons learned papers written, printed, and distributed b. Partners forum held at close of project. Outcome Indicators: 1.1 # of lessons learned papers distributed.	USAID Budget: \$200,000 Cumulative Obligation to Date: \$50,000	FHI, ICRW, MSH, PATH		To summarize AIDSMark lessons learned through implementation and management of over 140 projects.	John Berman (202) 785-0072 jberman@psi.org
Operational Models for VCT and MTCT	Global	Start Date: 10/01 End Date: 9/07	Voluntary Counseling and Testing (VCT) and Preventing Mother to Child Transmission (PMTCT) models developed	N/A	Outputs: A. Develop operational models and guidelines to rapidly scale up implementation of VCT and PMTCT programs Outcomes: 1. PSI field platforms will use models to integrate VCT and PMTCT services	Output indicators: a. Models developed Outcome indicators: 1.1 Implementation of: X # of VCT programs X # of MTCT programs	Part of core		N/A	To encourage rapid scaling up of programs, appropriate VCT and MTCT models and guidelines must be developed for use by country platforms.	John Berman (202) 785-0072 jberman@psi.org Dvora Joseph (202) 785-0072 djoseph@psi.org

		Activity Identifiers	Intervention	Target Groups	Expected Outputs/Outcomes	Planned Indicators	USAID Budget and FY	Partners	Monitoring and Evaluation	Activity Rational	Country Representative
Research Support		Activity Number: 4 Start Date: 6/03 End Date: 9/06	Research	N/A	Assist with research studies carried out by consultants and partners, including: ABC study, Male circumcision study, Cross- generational sex study, Nevirapine packaging study	Output Indicators: a. Research studies conducted b. Review of M&E components conducted c. BoxScore created Outcome Indicators: 1.1 Monitoring and evaluation indicators updated after systematic review	Obligation USAID Budget: \$1,008,589 (part of core) Cumulative Obligation to Date: \$1,008,589	PATH ICRW	N/A	Define and measure social marketing performance and assist in knowledge management, technical assistance, and analysis.	John Berman (202) 785-0072 jberman@psi.org
Evidence Based Behavior-change Targeting IDUs (Operation EBB TIDE)	Republics		Condom Social Marketing IEC/BCC/BCI	Users	key safer behaviors, including,	Output Indicators: a. Questionnaire translated b. Report written c. Draft modules developed and adapted Outcome Indicators: 1.1 Increased % of IDUs who report that sharing injecting equipment (needles/syringes) increases the likelihood of HIV/AIDS transmission 2.1 # of Favorite condoms sold by outreach workers and gatekeepers or distributed free of charge 3.1 Increased % of IDUs that have ever heard of 100% Clean program.	USAID Budget: \$199,987 Cumulative Obligations to Date: \$199,987 FY 2005 Obligations: \$0 FY 2006 Budget: \$138,194		Program records/MIS, mapping/DS, Tracking surveys		Marty Bell 011-7-3272-93-96-13 mbell@psi.kz

-	Activity Scope	Activity Identifiers	Intervention	Target Groups	Expected Outputs/Outcomes	Planned Indicators	USAID Budget and FY Obligation	Partners	Monitoring and Evaluation	Activity Rational	Country Representative
REGIONAL							loongation		1		
STI/HIV/AIDS Prevention in Central America	REGIONAL: Central America Belize, El Salvador, Guatemala, Nicaragua, Panama	Activity Number: 6 Start Date: 8/02 End Date: 9/06		who have sex with men, Military, People living	 B. Develop and distribute point of sale materials C. Hire and train additional staff for increased BCC activities Outcomes: 1.1 Risk Reduction measured by increased use of protection by CSWs and MSM 2.1 Risk Reduction measured by safer sexual behavior 	Output Indicators: a. Local infrastructure strengthened b. Point of sale materials developed and distributed c. Additional staff hired and trained Outcomes Indicators: 1.1 % of MSM reporting using condoms in the last sex act with all partners (male and female) 2.1 % of CSWs reporting that during the last month they had vaginal sex without using a condom 3.1 % of MSM reporting that condoms are not expensive 4.1 # of NGO partners demonstrating improved institutional capacity scores over 2002 baseline Guatemala, El Salvador, Nicaragua, Panama	Cumulative Obligation to	PASMO	KAP, sales report, MIS, distribution surveys, BSS, CSWs & MSM behavioral surveillance surveys	Decrease the incidence of HIV in Central America through behavior change communication leading to safer sexual behavior.	Michael Holscher 011-504-557-8099 mholscher@pasamo.com. gt
Project "Risk Net"	Regional: SE Europe Bosnia- Herzegovina, Bulgaria, Croatia, Macedonia, and Romania	End Date: 10/05	Workshops/ Conferences Human Capacity Building Development of HIV/AIDS materials and guidelines (non M & E)	Injection-Drug Users, NGOs, PVOs	Outreach workers continue to administer gatekeeper pre-and post tests C. Provide quarterly installments	Outcome Indicators:	\$600,000 FY 2006 Budget:		Each month, partner NGOs will be obligated to submit a monthly progress report. Each quarter, a financial report is required following PSI contract guidelines. The Administrative and Finance Officer at PSI Romania will verify the financial reports	Regional HIV and STI prevention and sexual health promotion program.	Jim Ayers 011-4021-230-7225 jayers@psi.ro

-	Activity Scope	Activity Identifiers	Intervention	Target Groups	Expected Outputs/Outcomes	Planned Indicators	USAID Budget and FY Obligation	Partners	Monitoring and Evaluation	Activity Rational	Country Representative
AFRICA							obligation				
The AIDSMark Follow-on Program for AIDS Prevention in Angola	Angola	Activity Number: 8 Start Date: 10/00 End Date: 1/06	Condom Social Marketing IEC/BCC/BCI Voluntary Counseling and Testing (VCT)	Commercial sex workers, Injection-Drug Users, Truckers, Youth	condom use C. Work with FBOs and schools to develop and implement youth- targeted IPC activities to increase awareness and acceptance of delayed sexual debut as an effective means of AIDS prevention D. Incorporate promotion of VCT services into IPC activities implemented by partnes Outcome : 1. Increased access to condoms	d. Promotion of VCT services incorporated into IPC activities Outcome indicators: 1.1 Increase % of bars and pensaos selling Legal in the target provincial capitals from 0 to 50% 2.1 Increase % of Luandan CSWs who believe they are at risk for HIV/AIDS from 66% to 85% 3.1 Increase % of 15-24 year olds from Luanda, Huila, Huambo, Cabinda & Benguila who cite abstinence and delaying sexual debut as an acceptable and effective means of protection against HIV infection 4.1 Increase # of 15-24 year olds who know where they can obtain VCT services	USAID Budget: \$8,200,210 Cumulative Obligation to Date: \$7,285,000 FY 2004 Obligations: \$200,000 FY 2005 Budget: \$1,597,322	The United States-Angola Chamber of CODC Nike UNICEF	Baseline and follow up KAP surveys among the chief target groups of CSWs and youth, distribution surveys, sales reports will be used to verify the output indicators	To reduce HIV incidence in Angola by increasing safer sexual behavior among high-risk groups.	Louisa Norman 011-244-2-443-843 louisa@psiangola.org
Condom Social Marketing for AIDS Prevention in Burundi	Burundi	Activity Number: 9 Start Date: 10/01 End Date: 12/06	Condom Social Marketing IEC/BCC/BCI	Clients of sex workers, Commercial sex workers, Injection- drug users, Youth	Outputs: A. Development of annual marketing plans by PSI/Burundi staff B. Conduct regular pre & post testing of communications materials Outcomes: 1. Increased access to condoms 2. Increased informed demand for condoms 3. Increased knowledge and risk perception 4. Strengthened sustainability of PSI/Burundi	1.1 % of target population reportPrudence are; a) easy to find, andb) affordable2.1 % among all target population	USAID Budget: \$2,500,000 Cumulative Obligation to Date: \$2,500,000 FY 2005 Obligations: \$0 FY 2006 Budget: \$500,000	REDSO APECOG PNLS ABUBEF GIPA	PRISSM, pre-test BCC materials, pre and post test studies, distribution survey, KAP.	To support the Government's Strategic Plan to prevent HIV transmission through increased safer sexual behavior.	Isabelle Walhin 011-257-2-29466 iwalhin@psiburundi.org

Activity Title	Activity	Activity	Intervention	Target	Expected Outputs/Outcomes	Planned Indicators	USAID Budget	Partners	Monitoring and	Activity Rational	Country Representative
	Scope	Identifiers		Groups			and FY		Evaluation		
							Obligation				
Social Marketing of Voluntary	Lesotho	Activity Number: 10		Adults, Mobile populations,	Outputs: A. Formative qualitative research		•	Ministry of Health	,	Increased use of high quality VCT	Daniella Fanarof 011-266-22-326-825
Counseling and Testing in		Start Date: 1/04		Youth	completed B. VCT Brand selected	b. Brand selected and used	Cumulative		satisfaction	services by priority	dfanarof@psi.co.ls
Lesotho		12/05	120,200,201		C. VCT site assessment conducted Outcomes: 1. Increased access to high quality VCT services in Lesotho 2. Improved knowledge, attitudes,	Outcome Indicators: 1.1 Three integrated VCT sites established in year one of the	Obligation to Date: \$1,617,723 FY 2005 Obligations: \$0 FY 2006 Budget: \$125,880		surveys, site assessments, focus groups discussions, mystery client surveys, KAP surveys	target groups in Lesotho.	
					priority target groups	in Lesotho who say they would be to 24 in Lesotho who say they would be interested in being counseled and tested for HIV 3.1 30% of all clients and 90% of HIV positive clients receive and accept a referral for follow up services					

	Activity	Activity	Intervention	Target	Expected Outputs/Outcomes	Planned Indicators	USAID Budget	Partners	Monitoring and	Activity Rational	Country Representative
	Scope	Identifiers		Groups			and FY Obligation		Evaluation		
Improving Health through Social Marketing in Malawi			Condom Social Marketing IEC/BCC/BCI Insecticide- Treated Nets (ITN) Oral Rehydration Salts (ORS)	women, Youth	Outputs: A. Establish relationships with schools nationwide through Youth Alert! program (HIV/AIDS) B.Distribute ITNs in rural areas through under-five and ante-natal clinics C. Procure additional ORS sachets Outcomes: 1. Increased personal risk perception for HIV/AIDS 2.Improved access to reproductive health information for school aged youth 3. Improved perception of condoms 4. Sustained high access to condoms 5. Increased demand for ITN treatment 6. Increase the adoption and appropriate use of quality maternal and child survival products 8. Increased informed demand for ORS/ORT among mothers/ caregi	b. ITNs distributed c. ORS sachets procured Outcome Indicators: 1.1% of male and female youth (ages 14-25) who believe that healthy-looking individuals can transmit HIV 2.1% of male and female secondary school pupils who believe that they can get infected with HIV from a single sexual act 3.1% of male and female youth (15 24) who believe that condoms are effective in preventing HIV 4.1% of youth who "could get a condom if the wanted to." 5.1 Increase % of commercial sector outlets with ITNs 6.1 Increase of mothers owning a net know how often to retreat it 7.1% of mosquito nets reportedly treated more than once 8.1% of mothers who can correctly			KAP surveys, distribution surveys, sales report	Improve overall health status through social marketing by increasing the use of effective and sustainable responses to reduce HIV transmission and mitigate the impact of HIV/AIDS; also, increase the adoption and appropriate use of quality maternal and child survival products (ITNs & ORS)	John Justino 011-265-1-677-345 jjustino@psimalawi.org
Voluntary Counseling and Testing Programs in Namibia		Activity Number: 12 Start Date: 6/04 End Date: 5/06	Voluntary Counseling and Testing (VCT)		Outputs: A. Hire an international expert to support development and expansion of VCT services B. Purchase furniture, equipment, and provide travel allowances C. Purchase HIV testing kits D. Promote New Start VCT Centers Outcomes: 1. VCT services offered in government hospitals developed and improved	Output Indicators: a. Expert hired b. Furniture and equipment purchased, travel allowances provided c. HIV testing kits purchased d. New Start VCT Centers promoted Outcome Indicators: 1.1 Number of clients served at government VCT centers	USAID Budget: \$330,000 Cumulative Obligation to Date: \$330,000 FY 2005: Obligations: \$0 FY 2006 Budget: \$244,180	CDC, MoHSS	КАР	Provide voluntary counseling and testing facilities in Namibia in order to spur a positive behavior change.	Libet Maloney 011-264-61-244-936 libet.maloney@ SMA.org.na

Activity Title	Activity Scope	Activity Identifiers	Intervention	Target Groups	Expected Outputs/Outcomes	Planned Indicators	USAID Budget and FY Obligation	Partners	Monitoring and Evaluation	Activity Rational	Country Representative
Safe Water System - Preventing Mother to Child Transmission Project	Nigeria	Activity Number: 13 Start Date: 7/04 End Date: 12/05	IEC/BCC/BCI Safe Water Systems	women	Outputs: A. Peer educators distribute WaterGuard to research groups and educate them on SWS B. Develop, pretest and print branded IEC brochures on benefits of SWS and hygienic practices C. Hire and train 6 canvassers in both target sites who will work with detailers to distribute WaterGuard. Outcomes: 1. Reduced diarrheal incidence among pregnant women and nursing moms 2. Increased informed demand of SWS and knowledge of hygienic practices among families with children under 5 years of age 3. Increased access to SWS	research groups b. Branded IEC brochures developed, pretested, and printed c. Canvassers hired and trained. Outcome Indicators: 1.1 Number of pregnant women and	USAID Budget: \$495,000 Cumulative Obligation to Date: \$495,000 FY 2005 Obligations: \$0 FY 2006 Budget: \$80,490	CDC	Media impact survey, Nigerbus intervention sentinel survey, distribution survey	Reduction of diarrheal disease by increased informed demand for safe water systems.	Bright Ekweremadu 011-234-9-524-0831 bekwermadu@sfhnigeria.o rg
Military Mobile VCT and HIV Prevention with Prisoners	Rwanda		Condom Social Marketing, IEC/BCC/BCI, Voluntary Counseling and Testing (VCT)		Outputs: A. Identify and train peer educators in community- based distribution of condoms B. Strengthen existing VCT referral system C. Design and air radio spot promoting VCT among military personnel Outcomes: 1. Increase knowledge on HIV transmission. 2. Increased VCT by military personnel.	Output Indicators: a. Peer educators selected and trained. b. VCT referral system strengthened c. VCT promotional materials produced. Outcome Indicators: 1.1 Percent of current/ex prisoners aged 15–24 who both correctly identify ways of preventing the sexual transmission of HIV and who reject major misconceptions about HIV transmission 2.1 Percent of active military personnel aged 18–49 receiving HIV test results in the last 12 months	USAID Budget: \$520,000 Cumulative Obligation to Date: \$520,000 FY 2005 Obligations: \$0 FY 2006 Budget: \$39,730	CNLS, ICRC, MININTER, MINALOC, MINIJUST, MIGEPROF, National Unity and Reconciliation Committee, Demobilization Committee, ARBEF	Baseline survey,	To increase awareness of HIV/AIDS, adoption of safer sexual behaviors, and condom accessibility and usage among current and recently released prisoners	Camilla Buch Larsen 011-250-503-481 camilla@psirwanda.org

	Activity Scope	Activity Identifiers	Intervention	Target Groups	Expected Outputs/Outcomes	Planned Indicators	USAID Budget and FY Obligation		Monitoring and Evaluation		Country Representative
Corridors of Hope Activities in Border Towns	South Africa	Activity Number: 15 Start Date: 10/04 End Date: 12/06	Condom Social Marketing, IEC/BCC/BCI, STI Treatment	Taxi and Truck Drivers, Vulnerable Women, Youth	Outputs: A. School visit programs will engage students through music and entertainment, blending these with HIV/AIDS prevention messages emphasizing abstinence and delayed debut B. Increasing accessibility of condoms in non-traditional outlets and opening new outlets in petrol stations. Outcomes: 1. Increased delayed debut of youth. 2. Informed demand for male condoms increased	1.1 Percent of youth reporting at least one sexual encounter in the past year. 2.1 % increase in target pop. that	USAID Budget: \$3000,000 Cumulative Obligation to Date: \$300,000 FY 2005 Obligations: \$0 FY 2006 Budget: \$200,000			Promote safer sexual behavior among high risk target populations in the South African border towns of Mussina, Ladybrand and Ficksburg by making them aware of effective HIV/AIDS prevention strategies.	Katie Schwarm 011-27-11-484-5320 katie @sfh.co.za
Reduction in HIV Incidence	Uganda	Activity Number: 16 Start Date: 10/04 End Date: 10/05	Condom Social Marketing, IEC/BCC/BCI	sex workers, Internally displaced people, Military, Youth	reach IDPs in camps to deliver targeted messages about the ABCs. Outcomes: 1. Increased motivation of target populations to adopt safer sexual behaviors 2. Increased ability of target populations to adopt safer sexual behaviors 3. Increased opportunity for target		FY 2006 Budget: \$663,770	First Lady,	Follow-up Targeted KAP (IDPS, Prostitutes, Military) Surveys, PSI Consumer Tracking Survey – (To be added in 2004), Youth KAP	Reduced HIV incidence in Uganda.	Chastain Fitzgerald 011-256-41-233-982 cfitzgerald@psiu.co.ug

-	Activity Scope	Activity Identifiers	Intervention	Target Groups	Expected Outputs/Outcomes	Planned Indicators	USAID Budget and FY Obligation	Partners	Monitoring and Evaluation	Activity Rational	Country Representative
ASIA							Topilgation				
Social Marketing of Targeted HIV/AIDS Prevention Products and Services along the Chinese Border	China		Condom Social Marketing	users	Outputs: A. Develop, pre-test & produce product packaging B. Develop & implement BCC/BCI campaign for IDUs C. Develop behavior change counseling training Outcomes: 1. Increased access to quality HIV risk reduction products and services 2. Increased comprehensive and correct knowledge about HIV/AIDS 3. Increased capacity to implement social marketing interventions for HIV/AIDS prevention	Output Indicators: a. Product packaging developed and tested b. BCC campaign developed and implemented c. Harm reduction training developed Outcome Indicators: 1.1 Increase from x to y # of outlets in target zones selling Huxianghao- endorsed products 2.1 Increase from x% to y% of target populations that can cite 3 correct methods of HIV transmission 3.1 Number of strategic alliances with public, NGO and private sector stakeholders	Date: \$385,000 FY 2005 Obligations: \$0 FY 2006 Budget:	Womens Development Center (WDC NGO); Yunnan Police Narcotics Bureau (PSB); Jiminy Wholesaler; DKT International; CDC Guangxi; CDC Dongxing; Maternal and Child Hospital- Mengzi	Target group baseline and follow up survey, Project MIS, mapping, distribution survey, exit surveys	This project seeks to increase the contribution of social marketing to HIV/AIDS prevention along the Chinese border of the Mekong sub region.	Grace Hafner +(86-871) 316-4075 ghafner@psichina.org
Operation Lighthouse: A Port-Based STI/HIV/AIDS Intervention in India	India	Number: 18 Start Date: 1/01 End Date: 12/05	Condom Social Marketing IEC/BCC/BCI Voluntary Counseling and Testing (VCT) STI Diagnosis and Treatment	Clients of sex workers, Commercial sex workers, Port workers, Truckers	Outputs: A. Launch mobile clinics in Kolkata/Haldia B. STI franchise in Mumbai C. BCC mass media campaign in Mumbai Outcomes: 1. Increased knowledge of and demand for STI/HIV/AIDS prevention products and services 2. Improved access to high quality STI/HIV/AIDS prevention products and services 3. Improved environment for sustainable STI/HIV/AIDS programs	Output Indicators: a. Mobile clinics launched b. STI franchise set up c. BCC media campaign launched Outcome Indicators: 1.1 Proportion believing they would be at risk for STI/HIV/AIDS if they did not use a condom with non- regular partners increases from x% to y% 2.1 85% of STI program-affiliated service providers follow standard protocols 3.1 Collaborative operations established between PSI and partner organizations for utilization of care and support services	FY 2005 Obligations: \$0		Monitoring and evaluation will be based on target group surveys, monthly sales reports, distribution surveys/retail audits, consumer profile surveys, monitor service quality, and qualitative research such as mystery client studies	Reduce STI/HIV incidence in port communities and increase preventive behavior among target population using behavior change communication and by increasing access to STI/HIV services.	Sanjay Chaganti 011-91-22-23063187, ;23096325;23063284,scha ganti@psi.org.in

-	Activity Identifiers	Intervention	Target Groups	Expected Outputs/Outcomes	Planned Indicators	USAID Budget and FY Obligation	Partners	Monitoring and Evaluation	Activity Rational	Country Representative
Safe Water Systems: A pilot project		Safe Water Systems IEC/BCC/BCI		 A. Inspect water sources B. Establish diarrheal disease data control C. Complete sanitary Inspection Forms Outcomes: 1. Increased stakeholder understanding of drinking water practices and their health impact in participating communities 2. Increased community involvement in the prevention and management of diarrheal diseases 3. Improved health behavior and 	Output Indicators: a. Water sources inspected b. DD data control established c. Sanitary inspection forms completed Outcome Indicators: 1.1 Prevention and management of DD among under 5 recognized as a priority by stakeholders and officially supported 2.1 Community based action plans developed 3.1 Increased demand for counseling /information on DD prevention and management 4.1 # of retail outlets selling ORS and Safewat	USAD Budget: \$400,000 Cumulative Obligation to Date: \$400,000 FY 2005 Obligations: \$0	Uttaranchal, EHP, IntraHealth, IndiaClen	Baseline survey, KAP, mid-term evaluation	Promotion of hygiene and household level safe drinking water systems through a community based approach to decrease water born diseases.	Tim McLellan 011-91-11-26278375 tim@psi.org.in

Activity Title		Activity Identifiers	Intervention	Target Groups	Expected Outputs/Outcomes	Planned Indicators	USAID Budget and FY Obligation	Partners	Monitoring and Evaluation	Activity Rational	Country Representative
EASTERN EURO	PE										
Child Survival		,	Marketing		Outputs: A Create branded condom advertising campaign Outcomes: 1. Increase safer sexual behaviors among youth	HIV/AIDS as reason to delay sexual debut.	USAID Budget: \$4,250,000 Cumulative Obligation to Date: \$4,250,000 FY 2005 Obligations: \$0 FY 2006 Budget: \$348,440			Expansion of the behavior change communication campaign programming to Samara Oblast to increase safer sexual behavior in this region.	Anna Fedorova 011-7-095-212-2372 anna@psirussia.ru

	Activity Scope	Activity Identifiers	Intervention	Target Groups	Expected Outputs/Outcomes	Planned Indicators	USAID Budget and FY	Partners	Monitoring and Evaluation	Activity Rational	Country Representative
LATIN AMERICA							Obligation				
-	Haiti	Activity Number: 21 Start Date: 12/04 End Date: 12/05	Condom Social Marketing, IEC/BCC/BCI, Voluntary Counseling and Testing (VCT)	sex workers, Police, Truckers, Youth	Outputs: A. Drivers will be targeted at station depots with IPC. B. Broadcasting a media campaign designed to empower young girls to negotiate their sexual behaviors C. Training of peer educators and community leaders in the benefits of VCT and their promotion Outcomes: 1. Increased risk perception due to having multiple sexual partners 2. Increased ability to negotiate protective behaviors, focusing on abstinence and its negotiation and fidelity. 3. Increased testing.	c. Peer educators selected and trained. Outcome Indicators: 1.1 Percent of target population understanding HIV transmission.	USAID Budget: \$628,133 Cumulative Obligation to Date: \$628,133 FY 2005 Obligations: \$0 FY 2006 Budget: \$129,440		Baseline survey	The overall goal of the program is to reduce incidence of HIV/AIDS and to create a more supportive environment for those infected and affected by HIV/AIDS among groups of core transmitters, youth and young adults and people living with HIV/AIDS (PLWHA).	Sam Nganga 011-509-245-6235 snanga@psihaiti.org
PASMO's HIV/AIDS Prevention Social Marketing Program in Honduras	Honduras	Activity Number: 22 Start Date: 10/00 End Date: 12/05	Condom Social Marketing IEC/BCC/BCI	sex workers, Garifunas, Men who have sex with men, Mobile populations, Uniformed services, Youth	A. Implement 535 BCC activities with MSM B.Launch new brand campaign Outcomes: 1. Risk Reduction measured by safer sexual behavior of high risk populations 2. Improved access to condoms in terms of availability & affordability	Output Indicators: a. BCC activities implemented b. New brand campaign launched Outcome Indicators: 1.1 CSW: % reporting using condoms in the last sex act with all clients (composite indicator of use with regular and non-regular clients), 2.1 The % of high-risk outlets selling condoms 3.1 PASMO fully established as both an NGO and company, with distributors and ad agencies sub- contracted to assist in sales/distribution and marketing	USAID Budget: \$2,159,000 Cumulative Obligation to Date: \$2,159,000 FY 2005 Obligations: \$0 FY 2006 Budget: \$450,990	PASMO FHI	A pre- and post- target group will provide information to evaluate progress made toward planned targets. The program will be monitored through data produced by a MIS system and through monthly, quarterly reports, KAP & BSS. Distribution survey.	Improved sexual health of high-risk populations in Honduras through exposure to behavior change communication campaigns resulting in safer sexual behavior.	Stephanie Wallach 011-504-232-9078 swallach@ multivisionhn.net

Activity Title	Activity	Activity	Intervention	Target	Expected Outputs/Outcomes	Planned Indicators	USAID Budget	Partners	Monitoring and	Activity Rational	Country Representative
	Scope	Identifiers		Groups			and FY		Evaluation		
							Obligation				
AIDSMark/	Mexico	Activity	Condom Social	Commercial	Outputs: A.	Output Indicators:	USAID Budget:	PASMO,	National STI/HIV	This targeted	Luis Martinez
PASMO Mexico		Number: 23	Marketing	sex workers,	Implement 200 Noche VIVE	a. Noche VIVE activities	\$2,997,570	National	incidence	behavior change	011-52-55-52-07-3130
Condom Social		Start Date: 7/03	IEC/BCC/BCI	Men who have	activities per year	implemented	Cumulative	Center for the	(CENSIDA), MSM	communication	lfmartinez@psimex.net
Marketing		End Date: 3/06		sex with men,	B. Produce manuals, posters,	 b. Print materials produced 	Obligation to	Prevention and	BSS conducted by	(BCC) and national	
				Migrants,	brochures, other print materials	c. Distribution network established	Date: \$600,000	Control of	FHI with USAID	condom social	
				Youth	and games	Outcome Indicators:	FY 2005	AIDS	funding in 2003	marketing (CSM) in	
					C. Establish a national	1.1 % of MSM and CSW who	Obligations: \$0	(CENSIDA)	and 2005, in	Southern Mexico	
					distribution network will be	perceive themselves to be at high	FY 2006 Budget:		collaboration with	program aims to	
					established to support these	risk of contracting HIV	\$108,990		CENSIDA., FHI	reduce HIV	
					brands	2.1 % of MSM and CSW able to	. ,			incidence in	
					Outcomes:	cite at least three prevention			BSS for MSM and	Mexico.	
					1. Increased risk perception by	methods			CSW.		
					target groups	3.1 # of new high risk outlets					
					Increased knowledge and	opened by PASMO					
						4.1 % of MSM and CSW reporting					
					3.Condoms available in more	that condoms are not expensive					
					5	5.1 Vive lubricant sales increased					
						6.1 # of tests performed by MoH for					
					5. Lubricant sales increased	MSM and CSW					
						7.1 PASMO established as a legal					
					and CSW being performed by	entity with staff monitoring the					
					MoH increased	entire project area					
					7. Institutional capacity for						
					implementing BCC and CSM						
					increased						
]

Activity Number	Country and Project	Number of Trips	Number of Individuals per trip	Destination Country
	GLOBAL/CORE			
1-5	Core projects	8	1	various
	REGIONAL			
6	Central America	0	N/A	N/A
7	Eastern Europe	0	N/A	N/A
	AFRICA			
8	Angola	0	N/A	N/A
9	Burundi	3	1	USA, Burundi
10	Lesotho	0	N/A	N/A
11	Malawi	0	N/A	N/A
12	Namibia	0	N/A	N/A
13	Nigeria	0	N/A	N/A
14	Rwanda	0	N/A	N/A
15	South Africa	0	N/A	N/A
16	Uganda	0	N/A	N/A
	ASIA			
17	China	0	N/A	N/A
18	India-Operation Lighthouse	0	N/A	N/A
19	India-Safe Water	0	N/A	N/A
	EASTERN EUROPE			
20	Russia	2	3	USA, Kazakhstan
	LATIN AMERICA			
21	Haiti	0	N/A	N/A
22	Honduras	3	1	Honduras
23	Mexico	0	N/A	N/A