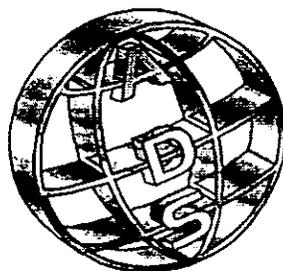
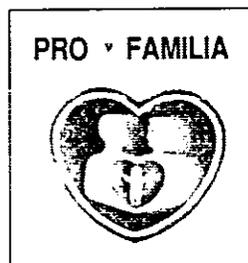


ASOCIACIÓN DEMOGRÁFICA SALVADOREÑA



Contribuir a mejorar la calidad de vida
de la población salvadoreña
a través de la excelencia
en la entrega de servicios integrales de salud



El Salvador, Centroamérica

**JANUARY-MARCH 2003 STATUS REPORT
OF THE IMPLEMENTATION PLAN
SUSTAINABLE PROJECT OF REPRODUCTIVE HEALTH
AGREEMENT No. 519-A-00-99-000-92-00**



Asociación Demográfica Salvadoreña

San Salvador, El Salvador, C.A.

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I. PROGRAMMATIC RESULTS

**JANUARY-MARCH 2003 STATUS REPORT
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Introduction:

The purpose of the current report is to show the programmatic and financial advances reached during the quarter of January-March, 2003 in the different components and subcomponents of the "Sustainable Project of Reproductive Health", based on the estimates presented in the Implementation Plan approved by USAID/EI Salvador, for the period January 1st to December 31st, 2003, corresponding to the extension of the Cooperative Agreement referred.

In the narrative section are included the factors that affected positively or negatively the accomplishments obtained in each of the components included in the statistical chart, as in the chronograms of the projects that contain progress goals, as well as the measures to be taken in the next quarter to guarantee the accomplishment of the established estimates in the 2003 Implementation Plan.

Rural Services Program:

In the area of family planning, the access to the use of temporary methods was eased to a total of 35,059 users, offering 6,447 CYPs representing coverage of 96.2% of the estimate. In this same period, due to the permanent and opportune availability of contraceptive products in the program's service network, 1580 new family planning users were gathered representing 109.7% of the estimate.

In the area infant-maternal health, it was obtained an accomplishment of 92.5% in the maternal health references to establishments of better attention level, and 77.1% in the item of infant health references. These results show that Workers of Community Health (WCHs) have not yet reached an adequate yield in their main function's performance that consists on strengthening the work of volunteer promoters' network, in the community promotion of the primary attention health services.

In order to guarantee the accomplishment of the global estimates established in the Implementation Plan, the follow-up and monitoring of the services network's performance, and in particular that of the WCHs will be intensified next quarter; somehow looking for recuperating the deficit of the evaluated quarter. Administrative decisions such as possible substitutions or changes of service areas will be taken depending on the results obtained in the period April-June 2003.

Teen Integral Care Program:

In the particular case of trained parents, the extraordinary accomplishment of 150% is basically due to the juvenile multipliers' motivation for their respective parents to attend the training as well as the support of the educational institution, which they belong to.

The workshops addressed to pregnant teenagers are carried out in coordination with the health units of the Ministry of Public Health and Social Assistance. They invite teens, who have begun their prenatal care, to participate in the workshop. We can count on ten or more participants depending on their interest and time availability.

The estimate of informed adolescents was not accomplished because the juvenile multipliers reported a few multiplier effect talks and it was not possible to carry out the follow-up for the three conformed groups. This was because in the first quarter, most of the time was spent in coordination, selection, and training of these groups. Nevertheless, 50% of the figure not reached in the first quarter has been reprogrammed for the second quarter, in which a group of youths with more experience years in the program will be trained so they can support multipliers with the follow-up, which will favor the estimate's accomplishment.

It is important mentioning that for this year, the Association has adopted the official manual for the job on sexuality education in youth, "From adolescents to adolescents" as a guide, strengthening the themes of the curriculums that were used up to 2002.

This change implies a global estimate reduction in the Implementation Plan of 17,185 to 13,720 informed adolescents in the year, since it was originally planned for each group of three multipliers to cover five groups of 35 adolescents with a cycle of four talks per group. On the contrary, when adopting the methodology of El Salvador's official manual, it is required for the cycle of talks to increase to five per teen group, which leads to attend four groups instead of five.

If USAID/El Salvador approves this methodological change, the estimate for next quarter will also decrease to about 4,000 informed adolescents by means of the multiplier effect. Such approval would also imply the increase of the annual budget to approximately US \$5,200, for the reproduction of work guides that would be given to each one of the 13,720 informed adolescents.

Clinical Services Program:

The results obtained in this informed quarter are considered very satisfactory because the proposed estimates were surpassed in all of the items, even in the item of maternal health interventions. An additional 16.5% was reached due to the increase in prenatal, general, and climacteric consultations.

The estimates for next quarter are kept similar to the ones established in the Implementation Plan, excepting Maternal health interventions, which have increased based on the daily averages obtained in the first quarter and considering the business days that period April-June 2003 comprises.

Marketing and Communications Program:

The accomplishment reached during this quarter surpassed the estimate in 27.7% due to a strong negotiation held with a sub-distributor in order to impulse Vive condom's commercialization. In spite of this over-sale, the marketing and sales negotiations of the different products distributed in the program will continue, seeking the increase in sales and in distribution channels to reach the foreseen estimates in the second quarter.

National Family Health Survey (FESAL-2002/03):

The data collection phase of the survey with women in fertile age was carried out according to that programmed, leaving the end of the revisits' journey for the first fortnight of April 2003.

National Health Men Survey (ENSM-2003):

During the first quarter of 2003, the pilot test of the questionnaire was carried out and later its approval by the Subcommittee conformed for support, follow-up, and monitoring of the survey's development. In addition, it was carried out the paperwork and organization of the training of data typing and collection personnel, whose execution is programmed from April 21 to May 3, 2003.

ADVOCACY Project:

The base document's elaboration was concluded for the presentations in the sessions of defense and promotion of health reproductive programs in El Salvador, including the file for the oral presentation.

The oral presentation was subjected to the approval of the Association's Board, the Health Office of USAID/El Salvador, as well as to the consulting group integrated by representatives from international social organizations and national institutions that are all in favor of the issue. The suggestions and comments that came about from these presentations have led to a delay in the final edition of the base document and its respective presentation, which at the same time has brought to reprogrammed the final document's presentations to the interested groups as well as subsequent activities.

II. FINANCIAL RESULTS

**Salvadoran Demographic Association
Institutional Cash Flow
Period: January - March 2003**

	Jan		Feb		March		April	May	Jun
	Programmed	Real	Programmed	Real	Programmed	Real	Programmed	Programmed	
Beginning Balance	\$739,390	\$739,390	\$785,557	\$962,986	\$746,875	\$1,151,665	\$957,441	\$961,837	\$1,188,515
USAID funds(cash)	\$196,751	\$0	\$196,751	\$429,500	\$196,751	\$0	\$196,751	\$474,000	\$196,751
SDA in-cash revenues	\$471,481	\$438,167	\$481,583	\$387,325	\$463,016	\$404,089	\$395,189	\$385,687	\$388,681
Total revenues in cash	\$1,407,622	\$1,177,556	\$1,463,891	\$1,779,812	\$1,406,642	\$1,555,754	\$1,549,381	\$1,821,524	\$1,773,947
Total expenses	-\$707,112	-\$407,172	-\$670,806	-\$705,966	-\$675,541	-\$708,667	-\$636,604	-\$640,262	-\$653,385
Available Cash Flow	\$700,510	\$770,384	\$793,085	\$1,073,846	\$731,100	\$847,088	\$912,777	\$1,181,263	\$1,120,563
Accounts Receivable	\$145,094	\$347,489	\$145,094	\$178,611	\$145,094	\$223,674	\$167,574	\$170,605	\$170,598
Investment	-\$60,047	-\$12,084	-\$191,304	-\$3,107	-\$60,514	-\$3,663	-\$2,514	-\$163,353	-\$1,715
Accounts Payable		-\$142,803		-\$97,685		-\$109,658	-\$116,000	-\$116,000	-\$116,000
Cash flow available (after investment)	\$785,557	\$962,986	\$746,875	\$1,151,665	\$815,680	\$957,441	\$961,837	\$1,188,515	\$1,289,445

Note:

This analysis includes FESAL and Advocacy Projects

Total Revenues in the period	\$1,851,362	\$1,979,355	% 107%
Total Expenses	-\$2,053,460	-\$1,821,805	89%
Investment	-\$311,865	-\$18,853	6%

The Institutional cash flow presented in this report is an example of the financial results obtained by the Association through both, the total operation and business lines like the social programs and the Administration in general.

The elements that this analysis includes are the following:

1. Income in cash, both locally generated and received through USAID
2. Executed expenditures(all funding sources)
3. Income received through the Accounts Receivable recovery
4. Investments realized
5. Established commitments through purchase orders(Accounts Payable)

It is worth to mention that the analysis includes all the funding sources, since its purpose is to show the institutional capacity through its cash in the cashier's stand and in banks, to face commitments that come up in both the operation of business lines and in the development of activities that the social programs carry out, especially the Rural Services Program and the Teen Integral Care Program.

The chart above presents both the projections and that carried out for the first quarter of 2003, as well as that programmed for the second quarter. According to the results of the projected global income's goal for the quarter of January-March (\$1,851,362), it was surpassed in 7%. (local income).

As a result of the austerity politics implemented since 2002, the execution was 88% of that programmed.

On the other hand, the programmed investments for the quarter were not done completely. This was basically due to the exhaustive analysis from the different providers of the equipment to acquire, from whom it is expected to receive not only competitive prices but also the equipment's operating warranties, in order to avoid some problems obtained in the past with other providers.

The cash availability shown by SDA at the end of the first quarter (\$957,441), is a positive result and continues giving the expected trend committed in the agreement's extension with USAID.

QUATERLY REPORT
PERIOD: JANUARY - MARCH 2003

INDICATORS	ANNUAL PLAN 2003	QUATERLY:			ACCUMULATED RESULTS		QUATERLY PROGRAMMING APRIL-JUNE
		PROGRAMMED	EXECUTED	ACHIEVEMENT %	EXECUTED	ACHIEVEMENT %	
COMPONENT: RURAL SERVICES PROGRAM UNIT: RURAL MANAGEMENT							
CYP'S Offered	26,575	6,700	6,447	96.2	6,447	24.3	6,640
Family Planning New Users	5,780	1,440	1,580	109.7	1,580	27.3	1,450
Maternal Health References	38,440	9,685	8,954	92.5	8,954	23.3	9,610
Child Health References	24,960	6,290	4,852	77.1	4,852	19.4	6,245
COMPONENT: TEEN INTEGRAL CARE PROGRAM UNIT: PLANNING, EVALUATION AND DEVELOPMENT DIVISION							
Adolescents informed	17,185	1,250	416	33.3	416	2.4	5,075
Multipliers Parent trained	180	20	30	150.0	30	16.7	100
Teachers trained	20	20	18	90.0	18	90.0	0
Pregnant Adolescents informed	40	10	13	130.0	13	32.5	10
COMPONENT: CLINIC SERVICES PROGRAM UNIT: MEDICAL DIVISION							
CYP'S Offered	23,617	5,615	5,960	106.1	5,960	25.2	5,958
New Family Planning Users	4,725	1,125	1,132	100.6	1,132	24.0	1,190
Maternal Health Interventions	89,500	22,000	25,628	116.5	25,628	28.6	24,525
Child Health Interventions	12,550	3,050	3,169	103.9	3,169	25.3	3,150
COMPONENT: MARKETING AND COMMUNICATIONS PROGRAM UNIT: MARKETING AND COMMUNICATIONS DIVISION							
CYP'S Offered	50,460	12,615	16,115	127.7	16,115	31.9	12,615

NATIONAL FAMILY HEALTH SURVEY: FESAL-2002/03
QUATERLY REPORT
PERIOD: JANUARY - MARCH 2003
WOMEN SURVEY

GOALS	YEAR 2003												
	Jan-March				April-June			Jul-Sept.			Oct-Dec.		
1 Data Collection	x x x x	x x x x	x x x x	x x									
	==	==	==	==									
2 Data cleaning					x x	////							
3 Data Processing					x x x x	x x x x	x x x x	x x x x	x x	x x	x x	x x	x x
4 Presentation of central indicators					x x								
5 Results analysis and final report elaboration (Spanish) ^{1/}									x x x x	x x x x	x x x x	x x x x	x x x x
6 Printed summarized report ^{1/}												x x	x x x x

^{1/} Programmed activities to be concluded in January 2004.
 xxx Programmed
 == Realized
 //// Reprogrammed

NATIONAL FAMILY HEALTH SURVEY: FESAL-2002/03
 QUATERLY REPORT
 PERIOD: JANUARY - MARCH 2003
 MEN SURVEY

GOALS	YEAR 2003											
	Jan-March			April-June			Jul-Sept.			Oct-Dec.		
1 Pilot Test			xx ==									
2 Elaboration and printing of questionnaire's definitive version			xxxxx ===									
3 Training to field personnel and typists					xxx							
4 Data collection					xxxx							
5 Data cleaning						xx						
6 Data processing							xxxxxxxxxxxxxxxx	xxxxxxxxxxxxxxxx	xxxxxxxxxxxxxxxx	xxxxxxxxxxxxxxxx	xxxxxxxxxxxxxxxx	xxxxxxxxxxxxxxxx
7 Results analysis and final report elaboration ^{1/}									xxxxxxxxxxxxxxxx	xxxxxxxxxxxxxxxx	xxxxxxxxxxxxxxxx	xxxxxxxxxxxxxxxx
8 Printed summarized report ^{1/}												xxxxxx

^{1/} Programmed activities to be concluded in January 2004
 xxx Programmed
 == Realized
 /// Reprogrammed

ADVOCAY PROJECT
QUATERLY REPORT
PERIOD: JANUARY TO MARCH 2003

ACTIVITIES	YEAR 2003												PERSON IN CHARGE	
	JAN. - MARCH			APRIL - JUNE			JULY - SEPT.			OCT. - DEC.				
1 Base document concluded	xxxxxx													SOA/PLANNING AND EV. DIRECTOR
2 Results dissemination planning	xxxxxx	xxxxxx		///////	///////									SOA / PLANNING AND EV. DIRECTOR
3 Person's recruiting in charge of the project	xxxxxx				///////									PLANNING AND EV. DIRECTOR/ HUMAN RESOURCES
4 Document presentation in General Assembly of SDA members *		xxxxxx												PROJECT RESPONSIBLE/P&E DIRECTOR EXECUTIVE DIRECTION
5 Workshops coordination	xxxxxx	xxxxxx			///////	///////								PROJECT RESPONSIBLE/P&E DIRECTOR
6 Development of sessions with sectors involved in human development (approximately 2 sessions per week)		xxxxxx	xxxxxx				///////	///////						EXECUTIVE DIRECTION PROJECT RESPONSIBLE/ P&E DIRECTOR REPRESENTATIVES OF SECTOR
7 Forum planning				xxxxxx	xxxxxx						////			PROJECT RESPONSIBLE/P&E DIRECTOR
8 Forum Execution						xxxxxx								SDA STAFF RESPONSIBLE
9 Interinstitutional Committee creation							xxxxxx							PROJECT RESPONSIBLE/P&E DIRECTOR
10 SRH policies document - Committee results							xxxxxx	xxxxxx	xxxxxx	xxxxxx	xxxxxx	xxxxxx		
11 Follow-up through TA of TFGI							xxxxxx	xxxxxx		xxxxxx				PROJECT RESPONSIBLE/P&E DIRECTOR SDA STAFF RESPONSIBLE
12 Training to the Public Relation Department of SDA to provide "in house" follow up to the project results											xxxxxxxxxxxx			PUBLIC RELATION DEPT. SOA

* Se presentó a Junta Directiva de ADS, a la Oficina de Salud de USAID/EI Salvador y al grupo de consulta integrado por representantes de organismos internacionales e instituciones nacionales que favorecen la causa.

xxx Programmed
== Realized
/// Reprogrammed