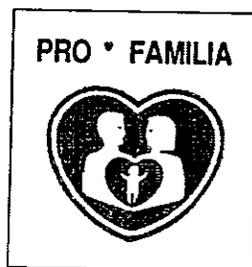


ASOCIACIÓN DEMOGRÁFICA SALVADOREÑA

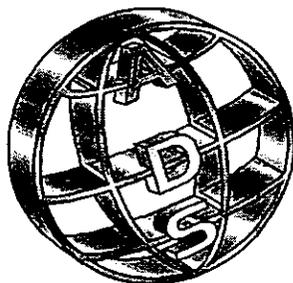


Contribuir a mejorar la calidad de vida
de la población salvadoreña
a través de la excelencia
en la entrega de servicios de salud



El Salvador, Centroamérica

**STATUS REPORT
OF JANUARY-MARCH QUARTER, 2002
SUSTAINABLE PROJECT OF SEXUAL AND REPRODUCTIVE HEALTH
AGREEMENT No. 519-A-00-99-000-92-00**



Asociación Demográfica Salvadoreña

San Salvador, El Salvador, C.A.

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**STATUS REPORT
OF JANUARY-MARCH QUARTER, 2002
SUSTAINABLE PROJECT OF SEXUAL AND REPRODUCTIVE
HEALTH AGREEMENT No. 519-A-00-99-000-92-00**

EXECUTIVE SUMMARY:

In this report are shown the program advances reached during the quarter January-March, 2002 in the different components and subcomponents of the "Sustainable Project of Sexual and Reproductive Health", based on the estimates presented in the Action Plan approved by USAID/EI Salvador, for the period January 1st, 2002 to September 30, 2002.

In the **Rural Services Program**, the realizations in the field of the family planning are satisfactory, with a compliance of the estimates that varies between the 86% and 143%, excepting the item of references to registration or pursuit, which in similar way to the rest of references were affected in this period because the efforts of the technical personnel of the program were concentrated on the implementation and development of the initiative of incorporating the workers of community health (WCH) to the service network. Also, the 60 promoters that were trained as WCH, interrupted their services, at least during the 15 days that the training of each group lasted. It is expected that starting from the next quarter the achievements will increase in the informative and educational activities of promotion and reference; since this is one of the central purposes of this new strategy. On the other hand, it is to be mentioned that the productivity average of 3.5 monthly CYP per promoter in the quarter that is informed, stayed similar to the previous quarter. This is due to the interest and devotion of both the technical personnel and the promoters of the program to continue providing the use of the family planning temporary methods, and it is a clear indicator that the implemented strategies have produced the expected results.

In the **Clinical Services Program**, taking as a basis what was programmed in the quarter January-March of 2002, the results indicate that in 13 of the 18 informed items achievements were obtained within the expected standards (between the 90% and 110%). The achievements above 110% correspond to the pediatric visits, mammography and bone density procedures. The first one obeys to the increase in the operating hours in San Salvador and Santa Tecla's clinics and the second to the promotional sessions carried out during the quarter that is informed. The achievements of the 5 items that are below the standard concentrate on a range from 76% to 88%.

In the subcomponent of **Commercialization of the Marketing and Communications Program**, the realizations of this quarter in their majority are within the expected limits, excepting the distribution of pills, being similar to the achievements' behavior of the

income generation and CYPs to the one of the sale in units. The extraordinary achievement of the Piel condoms extension line is the result of the good acceptance of the product and to the advertising campaign of the product. On the other hand, the nonfulfillment of the pills estimate was because the distribution points were supplied in the previous quarter, taking advantage of the offers.

Regarding **ADS Pharmacy Network**, the results in sales are very satisfactory, since they surpass the quarterly estimates in around \$56,000, which represents an additional achievement of 14%.

As for the program of **Resource Development**, the in kind donations have been strongly increased due to the negotiations carried out with the different media who besides donating us 100% of bonus for the programmed TV and Radio spots through negotiations, it has been possible to get longer time spaces in the television channels.

Within the **Research Program** in the subcomponent of **Demographic and Health Surveys**, during the quarter January-March of 2002, together with USAID and Centers for Disease Control and Prevention (CDC) of Atlanta, the planning process of the Survey FESAL-2002/2003 was advanced achieving the conformation of the Inter-institutional Advisory Committee of the Survey, the elaboration of the global calendar of execution, and the budgets of the survey with women, and the survey with men; as well as the definition of the objectives and scope, the identification of the indicators and the general content of the questionnaire with women. Additionally, it began the rapid count of housings of the survey's sample to identify the possible changes of the number of housings in each selected segment, mainly as a consequence of the earthquakes. This not foreseen activity became necessary, previous to the beginning of the cartographic update.

Under the subcomponent of **Feasibility Studies**, during the quarter the preliminary report of results of the technical feasibility qualitative study of the "Friendly Pharmacies" project was presented, which is funded through Commercial Market Strategies. It was also presented the "Base Line" preliminary data of the study about "Validation of the Payment Willingness Surveys" coordinated by FHI.

Within the component "**Special Projects**" in the subcomponent "**Teen Integral Care Program**", excepting advisory reunions with multipliers, the multiplier effect talks and the visits or coordination reunions; for all the items the project includes, achievements were obtained that vary between the 97% and 145%, which are considered very satisfactory.

In the subcomponent "**Documentation Centers in Population**", the estimates of readers, talks and income had a significant drop in the quarter, in spite of the developed promotion efforts. In the next quarter will be carried out a poll with the educational centers, where the greater demand of services proceeded because the decrease has been evident since last year. This activity is to detect the factors that explain the drop and to take these results as a basis to reorient the promotion strategies.

In the subcomponent "Development of the Volunteer Human Resource", the main items of contributed volunteer hours, present achievements above 100%. The goal of informed adolescents was overcome because San Miguel's female volunteers have dedicated more time to the work than the one foreseen. This is because the majority of female volunteers are in retirement condition. In the case of the students, it obeys to more incorporated students than the ones expected.

As for the subcomponent "SDA Cyber Center", the main estimates have been affected by the decrease in demand, although there has been an observed increase with regard to the previous one, with the efforts carried out for the promotion and publicity of the services in the quarter that is informed. To optimize the use of the resources, in the quarter, trainings have been offered to the SDA personnel as well as to external users and the Association has been supported in the design of Web promotions of the generating- income programs.

During the present quarter, the achievements obtained by the Pro-familia Hospital, in general terms are near the expected limits, excepting the item of ultrasounds and ISSS deliveries, which present achievements of around 75%. The nonfulfillment of this second item obeys to the opening of the Roma Hospital, where the ISSS authorities are sending part of the demand surplus from the central level. In spite of not having reached the estimates of this quarter, for the next quarter the programmed income numbers will remain the same due to the positive results of the new negotiations with the ISSS and to the new hospital services offer for the public in general.

As part of the "Technical and Administrative Support" under the subcomponent "Personnel Strengthening", in this quarter were carried out 3 managerial seminars, with 31 participations, 4 operational seminars with 116 participations and 5 technical seminars with 9 participants that were oriented to the areas of qualitative research, International Forum of Nursing and Marketing, among others. It is also important to mention that during this quarter the results of the institution's organizational environment diagnosis were presented so that they are informed, and in order to establish actions oriented to improve the working atmosphere.

Under the subcomponent "Education and Training", during the quarter the training actions were continued for the Rural Services Program as a part of the incorporation process of the workers of community health. The prevention project of STIs/HIV/AIDS in the influenced population of the border position El Amatillo, funded by CIDA, has continued with its normal activities. During the quarter that is informed, there was also a participation in the planning of the two new projects that will begin their activities in the next quarter. One is "Friendly Pharmacies" that is being funded through Commercial Market Strategies and the second one "HIV/STIs Service Network for Youth", funded by IPPF.

1. RURAL SERVICES PROGRAM

Starting from the month of July of 1999, with the support of the Sustainable Project of Sexual and Reproductive Health, the Rural Services Program is focused in increasing the community participation in the benefit of the sexual and reproductive health services looking for the programmatic sustainability and the productivity increase to guarantee its continuity.

In the area of family planning that in this context is the service in which the promoters focus most of their efforts, in the quarter of January-March of 2002, the services network has contributed 7,679 CYP, which represent a coverage of 97% of the estimate and it corresponds to a monthly productivity average of 3.5 CYP per promoter. This is due to the permanent and timely availability of birth-control products, which facilitates the accessibility to the use of family planning temporary methods; availability and accessibility that has also contributed to the generation of \$50,183 in the sale of contraceptives.

On the other hand, the nonfulfillment of the estimates in the educational activities in health in the rural communities, specifically, as for the number of talks and participants in family planning, STIs/HIV/AIDS and other topics of reproductive health, partly in this period is because the efforts of the technical personnel of the program were concentrated on the implementation and development of the initiative of incorporating the workers of community health (WCH) to the service network. Also, the 60 promoters that were trained as WCH, interrupted their services temporarily, at least during the 15 days that the training of each group lasted. This factor can have also influenced in the promotional activities in the field of the maternal and infant health, particularly the references for another level of attention, which most show achievements between 77% and 82% regarding the quarterly estimates outlined, excepting the extreme item of references of cases of diarrheic diseases that only reached 63%.

As for the distribution of promotional handouts in family planning and reproductive health, the decrease is because at the present time, it is taking place the process of changing handouts for new designs that are coherent with the orientation manuals used by the Pro-Familia promoters network and for the Ministry of Health promoters.

The estimates for the next quarter have been elaborated based on the Action Plan, expecting a change in the achievements of the promotional activities and of references as of April-June quarter; since the main function of the workers of the community health is to enhance the work of the volunteer promoters network in the community promotion of the primary attention services of health that includes those of infant survival, maternal health, integrated to the sexual and reproductive health.

QUARTERLY REPORT
PERIOD: JANUARY- MARCH 2002

COMPONENT: Rural Services Program
SUBCOMPONENT: Rural Services Program
EXECUTOR UNIT: Rural Services Management Office

CONCEPTS	PLAN JANUARY-SEPTEMBER 2002	JANUARY-MARCH QUARTER			ACUMULATED ACTION PLAN		PROGRAMMED QUARTER APRIL - JUNE 2002
		PROGRAMMED	ACCOMPLISHED	COMPLIANCE (%)	ACCOMPLISHED	COMPLIANCE (%)	
CYPs offered	23,490	7,910	7,679	97	7,679	33	7,850
Injectables	13,360	4,500	3,887	86	3,887	29	4,465
Pills	7,330	2,470	2,629	106	2,629	36	2,450
Condoms	2,800	940	1,163	124	1,163	42	935
New Family Planning users	7,500	2,500	3,576	143	3,576	48	2,500
References for registration /pursuit in Family Planning	4,060	1,370	1,076	79	1,076	27	1,350
References for PAP smear tests	10,005	3,365	2,776	82	2,776	28	3,340
Talks about STIs/AIDS	1,450	480	321	67	321	22	485
Attendance to talks about STIs/AIDS	14,500	4,800	4,338	90	4,338	30	4,850
References to prenatal care	3,045	1,030	789	77	789	26	1,010
References to postnatal care	2,250	760	582	77	582	26	750
References to vaccination for children younger than 5 years	4,425	1,490	1,143	77	1,143	26	1,480
References to pregnant women vaccination	3,480	1,170	1,006	86	1,006	29	1,165
References of ADD cases	5,220	1,765	1,114	63	1,114	21	1,745
References of ARI cases	5,365	1,810	1,417	78	1,417	26	1,785
References to growth and development checkups for children younger than 5 years	3,625	1,220	958	79	958	26	1,210
Generate revenue by contraceptive sale	\$159,785	\$53,825	\$50,183	93	\$50,183	31	\$53,555
Training sessions in FP	50	35	0	0	0	0	15
Participants in FP sessions	600	420	0	0	0	0	180
Talks about Family Planning and Reproductive Health	1,450	490	312	64	312	22	485
Participants in talks about F. P. and R.H.	14,500	4,900	3,991	81	3,991	28	4,850
Distribution of promotional handouts about Family Planning and Reproductive Health	63,800	21,500	14,801	69	14,801	23	21,325

2. CLINICAL SERVICES PROGRAM

Based on what was programmed in the quarter January-March of 2002, in general terms, the obtained results are considered very satisfactory; since the numbers indicate that in 13 out of 18 informed items, achievements were obtained within the expected standards (between 90 and 110%), including 3 items that surpass 110%. The achievements for the other 5 items are in a range from the 76.5 to 87.8%.

The total of CYPs was affected, mainly by the reduction in demand of the V.S.S. procedures, still when these services are subsidized and are even donated, and are continued to be offered five days a week in the San Salvador clinic. It is expected that for the next quarter the VSS procedures are increased through the coordination with the Rural Services Program that has strengthened its service network with the incorporation of the workers of community health (WCH); strategy that can represent an increase in the references to the clinics.

Regarding the STIs visits, the achievement doesn't coincide with the estimate because the number of what was carried out is conformed by both the cases that directly report to consult for an STI and for the cases that at the beginning request a gynecological consultation and during the attention they are classified as STIs visits. It is expected that with the systematizing process of the integration of STIs/HIV/AIDS services to the reproductive health services, recently initiated, the achievement in this item will increase.

As for the colposcopy and taking of cervical biopsies, it is considered that the increase in price of all the services and products starting from January of 2002, affected these items. It is expected that starting from the next quarter the demand of the same ones is normalized.

The achievement above 110% in the pediatric visits is the product of the increase in hours of service starting from the month of January of the present year in the clinics of San Salvador and Santa Tecla.

The results above 110% of the mammography and bone density procedures are the product of the sessions carried out during this quarter (2 sessions of bone density and one of mammography).

The estimates proposed for the next quarter have been projected taking as a basis the daily averages of the different items obtained during the quarter that is informed.

QUARTERLY REPORT
PERIOD: JANUARY- MARCH 2002

COMPONENT: Clinical Services Program
SUBCOMPONENT: Clinical Services Program
EXECUTOR UNIT: Medical Division

CONCEPTS	PLAN	JANUARY-MARCH QUARTER			ACCUMULATED ACTION PLAN		PROGRAMMED QUARTER
	JANUARY-SEPTEMBER 2002	PROGRAMMED	ACCOMPLISHED	COMPLIANCE (%)	ACCOMPLISHED	COMPLIANCE (%)	APRIL - JUNE 2002
Total CPYs	18,870	6,005	5,272	87.8	5,272	27.9	5,750
V.S.S. Procedures	1,010	320	258	80.6	258	25.5	280
New users of Family planning	3,390	1,080	986	91.3	986	29.1	1,070
Family planning visits	9,760	3,115	3,354	107.7	3,354	34.4	3,645
Gynecological visits	27,835	8,885	8,625	97.1	8,625	31.0	9,380
Pediatric visits	6,140	1,960	2,233	113.9	2,233	36.4	2,430
General visits	5,225	1,665	1,798	108.0	1,798	34.4	1,995
STI visits	2,940	938	750	80.0	750	25.5	815
Other visits	7,370	2,350	2,462	104.8	2,462	33.4	2,675
PAP smears	17,300	5,520	5,185	93.9	5,185	30.0	5,640
Colposcopy	1,800	575	440	76.5	440	24.4	480
Cryotherapy	1,015	325	306	94.2	306	30.1	335
Cervical biopsies	1,600	510	432	84.7	432	27.0	470
Mammography	1,360	435	496	114.0	496	36.5	540
Ultrasonography	5,500	1,755	1,667	95.0	1,667	30.3	1,815
Laboratory Tests	72,020	22,975	24,191	105.3	24,191	33.6	26,300
Densitometry	980	313	352	112.5	352	35.9	340
Income in Dollars	\$998,860	\$318,730	\$319,847	100.4	\$319,847	32.0	\$346,045

The April-June 2002 quarter estimates have been calculated taking as a basis the daily average of each item

For the April-June 2002 quarter, just one session of bone density have been programmed. In the informed quarter 2 sessions were held.

3. MARKETING AND COMMUNICATIONS PROGRAM

a) Commercialization

The realizations of this quarterly report, in their majority are found within the expected limits in both own brands and in the not own brands of condoms.

The high achievement of 275% that the Piel new extension line presents in this quarterly report is due to the great acceptance that this line of condoms has had in both, on the part of the pharmacies' owners and for the final consumer. This as a result of the marketing actions carried out in the launching and maintenance of the product campaign.

Cyclofémina presents 135% of compliance of the quarterly estimate, as a result of the different activities carried out through the medical visit for both, particular doctors and to communal clinics, as well as for the execution of security and birth control technology seminars directed to owners and pharmacies' dependents, where the product has been promoted and day by day it presents bigger acceptance.

On the contrary, the non-compliance in Pills mainly in the Brand Perla is because the distribution points of this product were supplied for the first quarter of the year, taking advantage of the offers that were carried out in December, 2001.

The behaviour of sales in dollars and in CYPs it is similar to the one of sales in units.

b) SDA Pharmacy Network

The sales results of the SDA Pharmacy Network (Pro-Familia) continue being very satisfactory, since the sale of \$462,380 surpassed the quarter estimate of \$406,285 that represents an additional 13.8% to the proposed goal, even when it was increased according to the registered growths of the previous year.

The pharmacies have had very good acceptance on the part of the clients, particularly for the discount attractive, the wide range of offered medications, the 24-hour service and delivery service. It also influences the promotion that is carried out to companies' level where agreements have been signed.

c) Resource Development

As for the APC, although it is not an activity owned by the Association, promotions have been carried out in schools for the rent of educational movies related to sexual and reproductive health and there have been carried out some filming activities; but even with this, a low yield was obtained due to the competition of Production Firms that have the latest technology.

In what concerns to the fund-raising activities and cash donations of firms and other institutions; these have not been carried out because the work has been focused in visits to companies in order to establish agreements in clinical services, laboratories, hospitals, and pharmacies, to generate greater users' traffic.

On the other hand, the in kind donations have been increased, due to the negotiations carried out with the different media, who besides donating us 100% of bonus for the programmed TV and radio Spots, they have offered longer time spaces, in which talks are offered with an open telephone about the topics of reproductive sexual health, as well as the publication of some articles related with the topic, that if it wasn't for this initiative, they would have a significant cost.

QUARTERLY REPORT
SALES IN UNITS
PERIOD: JANUARY-MARCH 2002

COMPONENT: Marketing and Communications Program
SUBCOMPONENT: Commercialization
EXECUTOR UNIT: Marketing and Communications Division

CONCEPTS	PLAN JANUARY-SEPTEMBER 2002	JANUARY-MARCH QUARTER			ACCUMULATED ACTION PLAN		PROGRAMMED QUARTER APRIL - JUNE 2002
		PROGRAMMED	ACCOMPLISHED	COMPLIANCE (%)	ACCOMPLISHED	COMPLIANCE (%)	
Condoms:							
Owned Brands							
C6ndor	517,120	172,370	151,480	87.9	151,480	29.3	172,375
Panther	157,880	52,625	54,000	102.6	54,000	34.2	52,630
Piel	109,500	36,500	34,530	94.6	34,530	31.5	36,500
Piel line extension	101,250	33,750	93,000	275.6	93,000	91.9	60,000
Sub-Total	885,750	295,245	333,010	112.8	333,010	37.6	321,505
Not owned brands							
Prime Colors	74,995	24,995	40,497	162.0	40,497	54.0	25,000
Prime Spermicide	118,350	39,450	31,140	78.9	31,140	26.3	39,450
Rough Rider	19,500	6,500	6,201	95.4	6,201	31.8	6,500
Contempo	6,000	2,000	4,212	210.6	4,212	70.2	2,000
Vive	0	0	1,296	0.0	1,296	0.0	100,000
Vive Colors	0	0	36	0.0	36	0.0	15,000
Sub-Total	218,845	72,945	83,382	0.0	83,382	0.0	187,950
Condoms Total	1,104,595	368,190	416,392	113.1	416,392	37.7	509,455
Pills:							
Own Brands							
Perla	254,475	84,825	49,920	58.9	49,920	19.6	84,825
Sub-Total	254,475	84,825	49,920	58.9	49,920	19.6	84,825
Not own brand							
Minigynon	26,030	8,675	7,143	82.3	7,143	27.4	8,680
Sub-Total	26,030	8,675	7,143	82.3	7,143	27.4	8,680
Pills Total	280,505	93,500	57,063	61.0	57,063	20.3	93,505
Injectables							
Not own brand							
Cyclofemina	1,195	395	534	135.2	534	44.7	400
Injectables Total	1,195	395	534	135.2	534	44.7	400
Other medications related with health							
Not own brand							
Vaginal Lubricant	775	255	257	100.8	257	33.2	265
IUD	0	0	52	0.0	52	0.0	0
Other Products Total	775	255	309	121.2	309	39.9	265

QUARTERLY REPORT
SALES IN DOLLARS
PERIOD: JANUARY-MARCH 2002

COMPONENT: Marketing and Communications Program
SUBCOMPONENT: Commercialization
EXECUTOR UNIT: Marketing and Communications Division

CONCEPTS	PLAN JANUARY-SEPTEMBER 2002	JANUARY-MARCH QUARTER			ACCUMULATED ACTION PLAN		PROGRAMMED QUARTER APRIL - JUNE 2002
		PROGRAMMED	ACCOMPLISHED	COMPLIANCE (%)	ACCOMPLISHED	COMPLIANCE (%)	
Condoms:							
Own Brands							
Cóndor	\$71,880	\$23,960	\$20,951	87.4	\$20,951	29.1	\$23,960
Panther	\$31,575	\$10,525	\$10,775	102.4	\$10,775	34.1	\$10,525
Piel	\$55,485	\$18,495	\$17,203	93.0	\$17,203	31.0	\$18,495
Piel line extension	\$51,300	\$17,100	\$36,654	214.4	\$36,654	71.5	\$17,100
Sub-Total	\$210,240	\$70,080	\$85,583	122.1	\$85,583	40.7	\$70,080
Not own brands							
Prime Colors	\$29,250	\$9,750	\$15,682	160.8	\$15,682	53.6	\$9,750
Prime Spermicide	\$59,965	\$19,985	\$15,413	77.1	\$15,413	25.7	\$19,995
Rough Rider	\$9,100	\$3,030	\$2,827	93.3	\$2,827	31.1	\$3,035
Contempo	\$3,760	\$1,250	\$2,188	175.0	\$2,188	58.2	\$1,255
Vive	\$0	\$0	\$192	0.0	\$192	0.0	\$14,833
Vive Colors	\$0	\$0	\$10	0.0	\$10	0.0	\$4,058
Sub-Total	\$102,075	\$34,015	\$36,312	0.0	\$36,312	0.0	\$52,927
Condoms Total	\$312,315	\$104,095	\$121,895	117.1	\$121,895	39.0	\$123,007
Pills:							
Own Brands							
Perla	\$160,000	\$53,330	\$31,146	58.4	\$31,146	19.5	\$53,335
Sub-Total	\$160,000	\$53,330	\$31,146	58.4	\$31,146	19.5	\$53,335
Not own brand							
Minigynon	\$63,250	\$21,080	\$17,175	81.5	\$17,175	27.2	\$21,085
Sub-Total	\$63,250	\$21,080	\$17,175	81.5	\$17,175	27.2	\$21,085
Pills Total	\$223,250	\$74,410	\$48,321	64.9	\$48,321	21.6	\$74,420
Injectables							
Not own brand							
Cyclofemina	\$4,305	\$1,435	\$1,771	123.4	\$1,771	41.1	\$1,435
Injectables Total	\$4,305	\$1,435	\$1,771	123.4	\$1,771	41.1	\$1,435
Other medications related with health							
Not own brands							
Vaginal Lubricant	\$2,035	\$675	\$558	82.7	\$558	27.4	\$680
IUD	\$0	\$0	\$263	0.0	\$263	0.0	\$0
Other Products Total	\$2,035	\$675	\$821	121.6	\$821	40.3	\$680
General Total	\$541,905	\$180,615	\$172,808	95.7	\$172,808	31.9	\$199,542

QUARTERLY REPORT
CYPs GENERATION
PERIOD: JANUARY-MARCH 2002

COMPONENT: Marketing and Communications Program
SUBCOMPONENT: Commercialization
EXECUTOR UNIT: Marketing and Communications Division

CONCEPTS	PLAN	JANUARY-MARCH QUARTER			ACCUMULATED ACTION PLAN		PROGRAMMED QUARTER
	JANUARY-SEPTEMBER 2002	PROGRAMMED	ACCOMPLISHED	COMPLIANCE (%)	ACCOMPLISHED	COMPLIANCE (%)	APRIL - JUNE 2002
Condoms:							
Own Brands							
Cóndor	5,280	1,760	1,542	87.6	1,542	29.2	1,760
Panther	1,575	525	559	106.5	559	35.5	525
Piel	1,005	335	433	129.3	433	43.1	335
Piel line extension	930	310	981	316.5	981	105.5	310
Sub-Total	8,790	2,930	3,515	120.0	3,515	40.0	2,930
Not own brands							
Prime Colors	690	230	379	164.8	379	54.9	230
Prime Spermicide	1,095	365	291	79.7	291	26.6	365
Rough Rider	180	60	62	103.3	62	34.4	60
Contempo	45	15	50	333.3	50	111.1	15
Vive	0	0	16	0.0	16	0.0	979
Vive Colors	0	0	2	0.0	2	0.0	147
Sub-Total	2,010	670	800	0.0	800	0.0	1,796
Condoms Total	10,800	3,600	4,315	119.9	4,315	40.0	4,726
Pills:							
Own Brands							
Perla	20,700	6,900	4,040	0.0	4,040	19.5	6,900
Sub-Total	20,700	6,900	4,040	0.0	4,040	19.5	6,900
Not own brand							
Minigynon	1,890	630	531	84.3	531	28.1	630
Sub-Total	1,890	630	531	84.3	531	28.1	630
Pills Total	22,590	7,530	4,572	60.7	4,571	20.2	7,530
Injectables							
Not own brand							
Cyclofemina	105	35	77	220.0	77	73.3	35
Injectables Total	105	35	77	220.0	77	73.3	35
Other medications related with health							
Not own brand							
IUD	0	0	182	0.0	182	0.0	0
Other Products Total	0	0	182	0.0	182	0.0	0
General Total	33,495	11,165	9,146	81.9	9,145	27.3	12,291

QUARTERLY REPORT
 PERIOD: JANUARY-MARCH 2002

COMPONENT: Marketing and Communications Program
 SUBCOMPONENT: SDA Pharmacy Network
 EXECUTOR UNIT: Marketing and Communications Division

CONCEPTS	PLAN JANUARY-SEPTEMBER 2002	JANUARY-MARCH QUARTER			ACCUMULATED ACTION PLAN		PROGRAMMED QUARTER APRIL - JUNE 2002
		PROGRAMMED	ACCOMPLISHED	COMPLIANCE (%)	ACCOMPLISHED	COMPLIANCE (%)	
ProFamilia Pharmacy # 1	\$483,600	\$159,429	\$197,886	124.1	\$197,886	40.9	\$161,200
ProFamilia Pharmacy # 2	\$390,000	\$128,571	\$129,631	100.8	\$129,631	33.2	\$130,000
ProFamilia Pharmacy # 3	\$358,800	\$118,286	\$134,863	114.0	\$134,863	37.6	\$119,600
General Total	\$1,232,400	\$406,285	\$462,380	113.8	\$462,380	37.5	\$410,800

QUARTERLY REPORT
 PERIOD: JANUARY-MARCH 2002

COMPONENT: Marketing and Communications Program
 SUBCOMPONENT: Resource Development
 EXECUTOR UNIT: Marketing and Communications Division

CONCEPTS	PLAN JANUARY-SEPTEMBER 2002	JANUARY-MARCH QUARTER			ACCUMULATED ACTION PLAN		PROGRAMMED QUARTER APRIL - JUNE 2002
		PROGRAMMED	ACCOMPLISHED	COMPLIANCE (%)	ACCOMPLISHED	COMPLIANCE (%)	
Audiovisuals Production Center (APC) and Graphic Design	\$2,250	\$750	\$205	27.3	\$205	9.1	\$750
Cash donations from Firms and other Institutions	\$1,500	-	-	-	-	-	-
Raising-Fund Activities	\$18,380	\$3,627	\$0	0.0	\$0	0.0	\$11,127
Cash Sub-Total	\$22,130	\$4,377	\$205	4.7	\$205	0.9	\$11,877
In kind donations	\$125,715	\$41,904	\$66,016	157.5	\$66,016	52.5	\$41,904
General Total	\$147,845	\$46,281	\$66,221	143.1	\$66,221	44.8	\$53,781

4. RESEARCH PROGRAMS

a) Demographic and Health Surveys

According to the activities programmed in the approved projection of quarterly estimates, there was an advance of 60% in the protocol elaboration of the survey FESAL 2002-2003 of male and female; achieving to establish the execution calendar, the objectives and scope, the identification of the indicators and the general preliminary content of the questionnaire for women and the preliminary budget of the survey with women. The finalization of the protocol has been deferred until the last days of the second quarter, due particularly to the agreement among USAID, CDC and SDA of incorporating the survey of masculine health. Regarding the conformation of the Inter-institutional Advisory Committee, the activity was previously executed as a product of the effective coordination with the USAID. The beginning of the Cartography Update that was foreseen for the third quarter has been moved ahead for May because the data gathering of the survey for November has also been anticipated. Previous to this activity, in March began the Rapid Count of Housings of the 610 census segments of the survey's national sample to verify the effects of the earthquakes in the residence configuration of these segments; activity which was advanced in 24% with the count of 144 segments and whose finalization will be completed in the first week of May.

b) Feasibility Studies

During this quarter under this subcomponent, it was presented the preliminary report of results of the "Technical Feasibility Study of the Friendly Pharmacies Project", which main purpose is to promote the use of the contraceptives among the adolescent population for the prevention of the STIs/HIV/AIDS and of the early pregnancy, and to strengthen the demand's answer capacity and the quality of attention of the commercial pharmacies. This study was executed by a consultant firm under the coordination of SDA and Commercial Market Strategies (CMS), carrying out 10 focal groups with adolescents of both sexes of the low, medium and high socioeconomic status of the Metropolitan Area of San Salvador. It was also concluded the phase of data gathering of the "Second Distribution Checkup of Contraceptives in Pharmacies attended by SDA Social Marketing Program (SMP)", in a stratified national sample of 300 pharmacies with fixed quotas of 75 pharmacies for each one of the 4 established sale areas for the country by the SMP and with a proportional distribution to the universe of pharmacies in each one of the 14

departments. Regarding the "Validation Study of the Payment Willingness Surveys", the Preliminary Report of the Data Analysis of the Base Line Study was presented and it began the data gathering of the Software CMX of San Salvador's Pro-Familia clinics, for the Follow-up Study to a group of Cyclofem users and one of Noristerat whose field work is to carry out the domiciliary visits and interviews for the eligible users, it is programmed for the next quarter.

In regards to the "Evaluation of Acquired Knowledge for the Pro-Familia Promoters (PFP) in the Training for the Hormonal Contraceptive Administration", by internal agreement it was decided to transfer the beginning of its execution starting from the next quarter, due to the implementation process of the new incorporation strategy of Workers of Community Health to Rural Services Program.

Finally, regarding the "Client Satisfaction Study of Pro-Familia pharmacy network", the execution was decided to be moved for the July-September quarter by internal agreement. This is in order to give time for the Software operation to be stabilized in sales points and stock, which will contribute to diminish the time of billing so that it is invested in the client's attention that is one of the indicators to evaluate upon the study.

QUARTERLY REPORT
 PERIOD: JANUARY-MARCH 2002

COMPONENT: Research Program
 SUBCOMPONENT: Demographic and Health Surveys
 EXECUTOR UNIT: Evaluation & Research Management Office

ACTIVITIES	JANUARY - SEPTEMBER 2002											
	January - March				April-June				July- September			
1 Survey protocol elaboration	■				■							
2 Protocol approval									■			
3 Advisory committee conformation	■											
4 Cartography updating (60%)									■			
5 Questionnaire draft elaboration (75%)												

SYMBOLOLOGY

▬ Planned Activity

▨ Reprogrammed activity for execution

■ Totally or partially executed activity

QUARTERLY REPORT
PERIOD: JANUARY-MARCH 2002

COMPONENT: Research Program
SUBCOMPONENT: Feasibility Studies
EXECUTOR UNIT: Evaluation & Research Management Office

ACTIVITY	JANUARY - SEPTEMBER 2002								
	January-March			April-June			July-September		
A For Objective No.1									
1 Knowledge evaluation acquired by Pro-Familia promoters in the hormonal contraceptive administration training.									
Protocol and instruments design for the evaluation									
Training to Rural Services Program technicians to apply the knowledge of Pre-test and Post-test to Pro-Familia promoters									
Pre-test application									
Post-test application*									
Follow-up survey data gathering									
Pre-test, post-test and follow-up survey data process.									
Results report elaboration and presentation from the evaluation									
B For Objective No.2									
1 Pro-Familia clinic users satisfaction study									
Gathering and processing data, concluded									
Results report of the study (50% concluded)									
2 Payment willingness study from 5 Pro-Familia clinic users.									
Results analysis of the Base Study of Payment Willingness									
Second phase data gathering of the study, concluded									
Process and data analysis									
Results report of the study, presented.									
C For Objective No. 3									
1 Contraceptive distribution checkup in pharmacies attended by the Social Marketing Program.									
Updated reference terms									
Checkup execution, realized									
Results report of the presented checkup .									
2 Pro-Familia pharmacy network client satisfaction study.									
Protocol and instruments design of the study									
Data gathering									
Data processing									
Results report of the study, presented									
D For Objective No. 4									
1 Study about attention quality to external physicians and Hospital Pro-Familia patients.									
Gathering and processing data, concluded									
Results report of the study, presented (75% concluded)									

* By an internal agreement was decided not to execute the post-test at the final moment of the course, but a month later through domiciliary visits, this is contemplated as a follow-up survey.

SYMBOLGY:
 Planned activity
 Reprogrammed activity for execution
 Total or partially executed activity

5. SPECIAL PROJECTS

a) Teen Integral Care Program

The number of trained adolescents increased due to groups of students that developed the first three basic courses, they have been more than the ones anticipated; as a result of the interest of the education institute representatives by the benefit that participating in the project represents. This situation also led to a rise in the training multipliers hours.

In the case of training juvenile leaders, the number of participants also surpassed the programmed goal because there has been lower amount dropping out than the one anticipated and a good response to the convocation of new leaders.

The goals related with multiplier effect talks and with their respective participations were not accomplished due to the fact that there were no human resources in charge of the following-up and accompanying during the months of February and March. This situation also explains the unaccomplished goal of the hours of multiplier effect. It is expected that in the following quarter the contribution will increase substantially because of the greater number of trained multipliers in the first quarter.

The group of trained teachers incremented slightly because education centers requested more space than it was foreseen for the program and it was considered that amplifying the spaces available would be beneficial for the strengthening of relations with the scholastic authorities.

The workshop for gestating adolescents is pending to be realized until the next quarter since difficulties have arisen in coordination from the temporary absence of the person from the San Opico Health Unit delegated for it. The event had to be postponed.

It is important to reaffirm that during February and March we worked with one human resource less, which made the adequate realization of programmed activities for the quarter difficult.

QUARTERLY REPORT
 PERIOD: JANUARY-MARCH 2002

COMPONENT: Special Projects
 SUBCOMPONENT: Teen Integral Care Program
 EXECUTOR UNIT: Education and Training Management Office

CONCEPTS	PLAN JANUARY-SEPTEMBER 2002	JANUARY-MARCH QUARTER			ACCUMULATED ACTION PLAN		PROGRAMMED QUARTER APRIL - JUNE 2002
		PROGRAMMED	ACCOMPLISHED	COMPLIANCE (%)	ACCOMPLISHED	COMPLIANCE (%)	
Training to Multipliers							
Basic courses to Multipliers	9	3	3	100	3	33	4
Participants	225	75	99	132	99	44	100
Juvenile Multipliers Feedback sessions	9	0	0	0	-	-	5
Participants	190	0	0	0	-	-	105
Leaders and Multipliers maintenance							
Advisory reunions / Juvenile Multipliers Evaluation	135	10	1	10	1	1	64
Basic training session to Juvenile leaders	1	1	1	100	1	100	-
Participants	40	40	58	145	58	145	-
Leaders Feedback sessions	1	0	0	0	-	0	1
Participants	32	0	0	0	-	0	32
Advisory reunions to leaders	9	3	3	100	3	33	3
Hours of volunteering work registered							
Multiplier effect talks	1,500	100	2	2	2	0	498
Participations	45,000	3,000	20	1	20	0	14,980
Multipliers training hours	8,700	2,400	3,168	132	3,168	36	4,040
Registry of multiplier effect hours	7,000	200	0	0	-	0	1,500
Leaders training hours	1,215	960	928	97	928	76	256
Hours of leaders volunteer work	1,280	200	202	101	202	16	530
Pre / post HIV test and teen pregnancy test Counseling service							
Number of counselings	270	90	97	108	97	36	90
Training to Gestating Adolescents							
Visits/Coordination to Institutions	9	3	1	33	1	11	4
Educational Workshops	3	1	0	0	-	0	2
Participants	45	15	0	0	-	0	30

QUARTERLY REPORT
 PERIOD: JANUARY-MARCH 2002

COMPONENT: Special Projects
 SUBCOMPONENT: Teen Integral Care Program
 EXECUTOR UNIT: Education and Training Management Office

CONCEPTS	PLAN JANUARY-SEPTEMBER 2002	JANUARY-MARCH QUARTER			ACCUMULATED ACTION PLAN		PROGRAMMED QUARTER APRIL - JUNE 2002
		PROGRAMMED	ACCOMPLISHED	COMPLIANCE (%)	ACCOMPLISHED	COMPLIANCE (%)	
Integrated Training Model (Teens, Parents and Teachers)							
Institutional coordination reunions	5	5	4	80	4	80	1
Parents training	3	1	-	0	-	0	2
Participants	90	30	-	0	-	0	70
Teacher training	1	1	1	100	1	100	-
Participants	15	15	17	113	17	113	-
Parents feedback sessions	3	-	-	0	-	0	1
Participants	90	-	-	0	-	0	30
Teachers feedback sessions	1	-	-	0	-	0	1
Participants	24	-	-	0	-	0	24
Advisory reunions	15	2	-	0	-	0	6
Multiplier effect talks	150	-	-	0	-	0	50
Participants	4,500	-	-	0	-	0	1,500

b) Documentation Centers in Population

Starting many months ago, there has been a sensitive drop in library users and therefore all the related goals such as income, educational talks on pregnancy and STIs/HIV/AIDS prevention in the reading rooms. Identifying the reasons has been attempted; nonetheless, the motives that generated the drop in readers are not known. In the next quarter (April-June 2002) a poll will be initiated in the educational centers where there used to be a greater service demand. The results will be utilized to implement a different promotion strategy.

Visits to educational centers and educational talks in classrooms have been reduced because of the need to suspend various promotion activities to attend the activities of planning and institutionally required information, as well as technical problems with vehicles.

The buying of bibliographic material, it is expected to begin in May 2002.

QUARTERLY REPORT
 PERIOD: JANUARY-MARCH 2002

COMPONENT: Special Projects
 SUBCOMPONENT: Documentation Centers in Population
 EXECUTOR UNIT: Education and Training Management Office

CONCEPTS	PLAN JANUARY-SEPTEMBER 2002	JANUARY-MARCH QUARTER			ACCUMULATED ACTION PLAN		PROGRAMMED QUARTER APRIL - JUNE 2002
		PROGRAMMED	ACCOMPLISHED	COMPLIANCE (%)	ACCOMPLISHED	COMPLIANCE (%)	
Attention and promotional activities to readers							
Promotional letters	850	425	439	103	439	52	425
Educational centers visits	325	125	93	74	93	29	157
Informative talks in classrooms	170	80	38	48	38	22	102
Attended readers	34,000	10,000	4,464	45	4,464	13	12,000
Purchase of bibliographical material	75	40	-	0	0	0	75
Educational talks:							
Given talks	400	130	106	82	106	27	169
Talks participants	3,200	1,040	738	71	738	23	1,462
Income:							
Income in dollars	\$7,200	\$2,200	\$1,251	57	\$1,251	17	\$2,500

c) Development of Volunteer Human Resource

The quarterly goal of public informed in interviews and talks was not achieved due to a sensitive drop in the use of clinical services of clients attended by female volunteers, and to the reorientation that is being given to the volunteer help offered in the Santa Ana National Hospital. Besides, only 86% of the female volunteers who have signed up are active because of personal permissions or health situations.

The goal of informed adolescents was exceeded because of the female volunteers of San Miguel, who in the most part were active teachers who retired by ministerial decree and have dedicated more time than anticipated to realizing educational work.

The number of hours contributed by students in social service was significantly exceeded due to receiving four more student volunteers than what was expected for during that period.

In the case of planning workshops, it has been decided to realize only five workshops suspending the one in La Union because the level of development of that group, demands assistance for its consolidation, reason for postponing the elaboration of a work plan for that period.

The programmed supervision activities were slightly affected because of the necessity to suspend some of them to dedicate time to work on planning and information required for that period.

QUARTERLY REPORT
PERIOD: JANUARY-MARCH 2002

COMPONENT: Special Projects
SUBCOMPONENT: Development of Volunteer Human Resource
EXECUTOR UNIT: Education and Training Management Office

CONCEPTS	PLAN JANUARY-SEPTEMBER 2002	JANUARY-MARCH QUARTER			ACCUMULATED ACTION PLAN		PROGRAMMED QUARTER APRIL - JUNE 2002
		PROGRAMMED	ACCOMPLISHED	COMPLIANCE (%)	ACCOMPLISHED	COMPLIANCE (%)	
a Attention to clinics' users	35,000	8,500	8,966	105	8,966	26	12,000
b Public Informed in interviews, talks, courses and sessions							
Informed in interviews and talks	39,000	13,000	10,118	78	10,118	26	13,000
Informed teens in courses about Sexual Education	1,050	30	146	487	146	14	510
Informed in sessions of the rural sector	200					0	100
Informed by students in social service.	740					0	370
c. Round Table, Panel Forum or others	1					0	1
d. Hours of Volunteer work:							
Working hours of female volunteers	12,000	3,600	4,096	114	4,096	34	4,200
Hours of group development with female volunteers	3,200	970	1,013	104	1,013	32	1,110
Hours contributed by students in social service	2,500	500	795	159	795	32	1,000
e. Training events, planning of activities and supervision							
Planning workshops with female volunteers	6	6	5	83	5	83	
Basic courses with female volunteers	3					0	2
Training of students in social service	2			0		0	2
Training sessions with female volunteers	19	1	1	0	1	5	9
Supervision visits to volunteer service activities	48	12	10	83	10	21	18

d) SDA Cyber Center

During the first quarter of 2002, the accomplishment of goals for the SDA Cyber Center, related to activities and income reception, has given a decreasing result at the beginning of the quarter with respect to the compliance of these two elements.

In the middle of this quarter the in-room and corporate services for the Cyber Center have been enhanced and supported with publicity distribution and newspaper promotions, giving a good result, since a considerable increase in users has been observed, with respect to the previous quarter.

Training has been offered to SDA personnel and to external visitors, without cost, with the purpose of optimizing resources that exist in the Cyber, with both, equipment and technically specialized personnel.

On the other hand, in this quarter no promotional or external user training visits have been realized because we are working with two considerable sized promotions to be launched at the beginning of the second quarter.

The interior image of the Cyber was enhanced with the moving and remodeling of furniture and equipment, the purpose being to offer better service to the client.

Also, as a contribution to the organization of the Cyber Center, Web is being designed to promote and make known the new services of the Hospital, clinics, pharmacies and other SDA centers that generate income.

QUARTERLY REPORT
PERIOD: JANUARY-MARCH 2002

COMPONENT: SPECIAL PROJECTS
 SUBCOMPONENT: SDA CYBER CENTER
 EXECUTOR UNIT: SYSTEMS MANAGEMENT OFFICE

CONCEPTS	PLAN JANUARY- SEPTEMBER 2002	JANUARY-MARCH QUARTER			ACCUMULATED ACTION PLAN		PROGRAMMED QUARTER APRIL - JUNE 2002
		PROGRAMMED	ACCOMPLISHED	COMPLIANCE (%)	ACCOMPLISHED	COMPLIANCE (%)	
PROGRAMMATIC GOALS							
Promotional visits to educational centers	70	25	-	0	0	0	25
Attended users	1,050	350	186	53	186	18	350
Computer courses given	6	2	-	0	0	0	2
Designed WEB pages	6	1	-	0	0	0	2
FINANCIAL GOALS							
Web surfing and other services income	\$6,103	\$1,863	\$313	17	\$313	5	\$1,863
Training services income	\$694	\$229	\$0	0	\$0	0	\$229
Design and hosting of WEB pages income	\$5,167	\$1,429	\$1,182	83	\$1,182	23	\$1,600
Total Income	\$11,964	\$3,521	\$1,494	42	\$1,494	12	\$3,692

6. PRO-FAMILIA HOSPITAL PROJECT

In the quarter evaluated in this report, in general terms, the realizations of the Pro-Familia Hospital are within the expected limits, with the exception of the hospital expenditures item (85.5%), clinical laboratory exams (80.8%) and ultrasounds (75.4%), all of which have been seen to decrease because of the persistence of the social-economic situation of the country, which surged because of the events of September last year, and this is reflected in the item of economic income.

The realizations of the program of attending ISSS (Salvadoran Social Security Institute) deliveries are below the estimate (74.2%). This is due to the influence that the opening of the new Roma Hospital by the Social Security authorities for attending birth deliveries. This is also reflected in the decrease in the item of economic income.

It is opportune to mention that the achievement of economic income in the item of hospital expenditures differs percent-wise from the achievement of the number of expenditures because the majority of cases were of the specialty of Internal Medicine and not Surgery -the specialty that generally adds greater economic income.

Despite the fact that the achievements of the hospital did not reach the desired percentages, the estimates for the next quarter will be maintained according to what has been foreseen since the strategies of the institution are geared towards the enhancement of the different items of the services through which an adequate publicity campaign, new hospital services and negotiations that are positive for the ISSS deliveries attention program.

QUARTERLY REPORT
PERIOD: JANUARY-MARCH 2002

COMPONENT: Pro-Familia Hospital
SUBCOMPONENT: Pro-Familia Hospital
EXECUTOR UNIT: Pro-Familia Hospital

CONCEPTS	PLAN JANUARY-SEPTEMBER 2002	JANUARY-MARCH QUARTER			ACCUMULATED ACTION PLAN		PROGRAMMED QUARTER APRIL - JUNE 2002
		PROGRAMMED	ACCOMPLISHED	COMPLIANCE (%)	ACCOMPLISHED	COMPLIANCE (%)	
SERVICES							
Hospital expenditures	1,980	660	564	85.5	564	28.5	660
External visits	3,540	1,180	1,126	95.4	1,126	31.8	1,180
Laboratory exams	21,540	7,180	5,799	80.8	5,799	26.9	7,180
Radiological Studies	3,670	1,225	1,136	92.7	1,136	31.0	1,225
Ultrasounds	1,230	410	309	75.4	309	25.1	410
ISSS deliveries	2,730	910	675	74.2	675	24.7	910
SERVICES INCOME							
Hospital expenditures	\$1,516,680	\$505,560	\$387,849	76.7	\$387,849	25.6	\$505,560
External visits	\$130,980	\$43,660	\$40,662	93.1	\$40,662	31.0	\$43,660
Radiological Studies	\$77,070	\$25,690	\$23,856	92.9	\$23,856	31.0	\$25,690
Ultrasounds	\$28,290	\$9,430	\$7,107	75.4	\$7,107	25.1	\$9,430
ISSS deliveries	\$496,860	\$165,620	\$123,475	74.6	\$123,475	24.9	\$165,620
TOTAL INCOME	\$2,249,880	\$749,960	\$582,949	77.7	\$582,949	25.9	\$749,960

7 TECHNICAL AND ADMINISTRATIVE SUPPORT

a) Personnel Strengthening

In the January-March quarter of 2002 the Personnel Strengthening sub-component realized the following activities:

Three managerial seminars with 31 participations, four operational seminars with 116 participations and five technical seminars that specialized 9 people in the areas of Qualitative Investigation Methodology, International Forum of Nursing and Marketing as well as others.

Fifteen recruitment processes were executed, selection and hiring of personnel, directed towards substituting 13 permanent positions and two interim. In the same way, a process of Hiring and Inducement for the workers of community health (WCH) of the Rural Services Program was realized.

During this quarter the results obtained by division and by department or unit in the Diagnosis of Organizational Environment, were presented to the SDA Executive Committee so that they are made known to the different superiors and establish actions oriented towards enhancing the work environment.

In the attached table is presented the distribution of personnel according to sex, occupational level and source of funds, where it is observed that of the 412 people who labored in SDA in March during the current year, 301 are women and they represent 73% of total employees; 111 are men, representing 27% of total employees. Also it is observed that USAID pays the wages of 26% of the personnel and SDA 74%. It is necessary to clarify that within the personnel paid by USAID are included 59 WCH positions belonging to the Rural Services Program.

**QUARTERLY REPORT
 PERIOD: JANUARY-MARCH 2002**

COMPONENT: Technical and Administrative Support

SUBCOMPONENT: Personnel Strengthening

EXECUTOR UNIT: Human Resources Management Office

CONCEPTS	PLAN JANUARY- SEPTEMBER 2002	JANUARY-MARCH QUARTER			ACCUMULATED ACTION PLAN		PROGRAMMED QUARTER APRIL - JUNE 2002
		PROGRAMMED	ACCOMPLISHED	COMPLIANCE (%)	ACCOMPLISHED	COMPLIANCE (%)	
Managerial Seminars	6	2	3	150	3	50	2
Participations	70	20	31	155	31	44	20
Operational Seminars	15	4	4	100	4	27	4
Participations	425	105	116	110	116	27	110
Technical Seminars	17	5	5	100	5	29	5
Participations	31	9	10	111	10	32	9

**SDA PERSONNEL DISTRIBUTION BY SEX, OCCUPATIONAL LEVEL
AND SOURCES OF FUNDS
PERIOD: JANUARY- MARCH 2002**

OCCUPATIONAL LEVEL SEX	MANAGERIAL LEVEL			OPERATIONAL LEVEL			TOTAL		GENERAL TOTAL	DISTRIBUTION %
	SOURCE OF FUNDS		TOTAL MANAGERIAL LEVEL	SOURCE OF FUNDS		TOTAL OPERATIONAL LEVEL	USAID	SDA		
	USAID	SDA		USAID	SDA					
MALE	3	12	15	28	68	96	31	80	111	27%
FEMALE	0	6	6	78	217	295	78	223	301	73%
TOTAL	3	18	21	106	285	391	109	303	412	
							DISTRIBUTION %	26%	74%	100%

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Note:

In the positions paid by USAID are included 59 workers of communitary health of the Rural Services Program.

b) Education and Training

The training activity directed to technicians and supervisors of the Rural Services Program (RSP) was replaced by the planning execution, execution and evaluation of the training sessions for induction of the RSP Workers of Community Health.

We have participated in the analysis and planning of the new project "Friendly Pharmacies" and the "HIV Networks" that will begin their operative activities in the next quarter. We have also continued the follow-up to the collaboration project with South Arizona Planned Parenthood for work experiences with Teens.

The prevention project of STIs/HIV/AIDS "El Amatillo" has continued with its normal activities and receiving the support from the Education and Training management office.

We have maintained the technical and administrative support for the special projects in the different phases of their execution, and the control and execution of the budget has been carried out.

QUARTERLY REPORT
PERIOD: JANUARY- MARCH 2002

COMPONENT: Technical and Administrative Support

SUBCOMPONENT: Education and Training

EXECUTOR UNIT:-- Education and Training Management Office

ACTIVITY (PRODUCT)	JANUARY-SEPTEMBER 2002					
	January-March			April-June		July-September
8 Training sessions to the Rural Services Program (RSP) personnel *	●	●	X		X	X X X
7 Training sessions evaluations	●	●	●		X	X X X
3 Special projects monitoring						X X X
4 Reports (3 Quarterly, 1 semestral)	X			X		XX
1 Annual Plan Elaboration for year 2003	●					X
4 Planning and follow-up reunions		X		X	X	X
2 Groups of 10 students in social hours, gathered and trained			●	X		X
Support and follow-up to the "Information, Education and Communication for the Prevention of STIs/HIV/AIDS, in the influenced population of the Educational and Information Center El Amatillo, La Unión" Project. (CIDA-PPFC)	X	X	X	X	X X	X X X
Support and follow-up to other initiatives of Education and Training			●	X	X X	X X X

* 4 courses were realized with WCH and RSP

X Programmed Activities

● Realized Activities