



CHEMONICS INTERNATIONAL INC.



**SUPPORT FOR ECONOMIC GROWTH AND INSTITUTIONAL REFORM
FINANCIAL SERVICES**

Contract No. PCE-I-00-99-000077-00

Quarterly Performance Report #1
January 1, 1999 — March 31, 1999

Submitted to:
Rebecca Maestri G/EGAD/EM CTO
U.S. Agency for International Development
Washington. D.C.

Submitted by:
Chemonics International Inc.

in collaboration with

Bankworld, Inc., Caledonian Associates, Inc., Crimson Capital Corporation, Inc.,
Georgia State University, Hill & Knowlton, Inc., Ingress Associates, Inc.,
International Development Professionals, J.E. Austin Associates Inc.,
Parker, Whitfield & Co., Shorebank Advisory Services, Taylor-DeJongh Inc.,
The Intrados Consulting Group, Inc., The Ohio State University, The Urban Institute,
World Council of Credit Unions

April, 22 1999

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January 1, 1999 – March 31, 1999
USAID/SEGIR FS IQC: PCE-I-00-99-00007-000

A. Consortium Management

Chemonics signed the SEGIR Financial Services Indefinite Quantity Contract January 20, 1999. During the consortium's kickoff meeting February 24, 1999, USAID CTO Rebecca Maestri made a presentation followed by questions and answers. Chemonics' representative gave an overview on project management, subcontractor relations and marketing policies, and consortium representatives described their firms' capabilities. We have signed four of 15 subcontracts with members, and hope to have all signed by April 30, 1999.

During this reporting period, our consortium submitted past performance information for posting on USAID's intranet site. USAID advised us that our Adobe Acrobat file was the best structured. In fact, the file was the only one that properly used links to help navigate the sections. With so many firms, however, this site will be the most extensive part of the Web page, and the original 80 pages are too long. To make the whole file easier to download, we asked each member firm to shorten its qualifications section.

B. Active Inquiries

Macedonia Capital Markets Development Program. Chemonics submitted its proposal for this tier 2 procurement on March 19, 1999, however, our USAID/W CTO notified us March 31 that the project had been suspended due to instability in the area.

C. Inactive Inquiries

Uganda Cooperative Agriculture and Agribusiness Support (CAAS). Chemonics delivered its DO proposal for this tier 2 procurement on February 24, 1999, but learned March 2 that another firm had been selected. We are still very interested in the Kampala mission's work, and at our CTO's request, have provided guidance on evaluating cooperative bank portfolios.

Georgia Increased Economic Activities Financial Sector Assessment. The Tbilisi mission released the scope of work, but the task order never materialized because the scope of work was better suited for the SEGIR GBTI mechanism.

D. Pipeline

The USAID CTO keeps us up-to-date on the developing Southeast Asia financial sector support program, and we routinely forward such background information to the consortium. Once this program is firmed up, priority areas are likely to include bankruptcy procedures, international accounting standards and bank supervision. We have thus suggested that members keep their lines of communications open with consultants in these areas.

Our CTO said the following projects may be released under the FS IQC:

- Egypt insurance company privatization, review and evaluation of bids
- Egypt insurance company reform, supervision, and efficiency
- Indonesia commodity futures trading, regulation technical assistance and training
- Jordan loan guarantee to improve operations
- Ecuador bank nonperforming loan work out

E. Task Order Activity

USAID has not asked Chemonics to implement any task orders under the FS IQC, so we have no financial data to report. Future information will appear in the following format:

Task Order #	Authorized Expenditure	Actual Expenditure	Balance	Estimated Completion Date	Actual Completion Date	Balance in Days
NA	\$	\$	\$	00/00/00	00/00/00	

F. Technical Reports

To date, Chemonics has not been asked to produce any technical reports.