

PD-ARF-586
~~PD-562-703~~ 8/603



**U.S. AGENCY FOR INTERNATIONAL DEVELOPMENT
ROCAP**

APO MIAMI, FL 34024-0190

Telephones: 502-2-348761/62/63
Fax: 502-2-348502
Télex: 0372 3110 USAID GU

REGIONAL OFFICE FOR CENTRAL AMERICAN PROGRAMS

September 27, 1990

F

THE NATURE CONSERVANCY
Latin America Division
1815 North Lynn St.
Arlington, VA 22209

Subject: Cooperative Agreement No. 596-0150-A-00-0843-00

Gentlemen:

Pursuant to the authority contained in the Foreign Assistance Act of 1961, as amended, the Agency for International Development (hereinafter referred to as "A.I.D." or USAID) hereby provides to The Nature Conservancy (hereinafter referred to as "TNC" or "Recipient"), the sum of One Hundred Eighty Eight Thousand US Dollars (US\$188,000), for ten training fellowships for Central American Conservation professionals.

This Agreement is effective and obligation is made as of the date of this letter, and shall apply to commitments made by the Recipient in furtherance of program objectives during the period beginning with the effective date and ending September 30, 1992.

This Agreement is made to the Recipient on the condition that the funds will be administered in accordance with the terms and conditions set forth in Attachment 1, entitled "Schedule," Attachment 2, entitled "Program Description," and Attachment 3, entitled "Standard Provisions for US Non-Governmental Grantees," which have been agreed to by your organization.

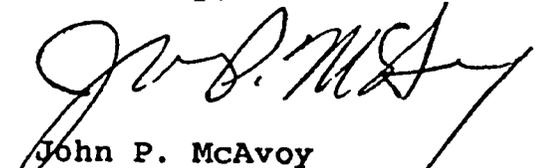
...2

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Page 2
CA 596-0150-A-00-0843-00
September 27, 1990

Please sign the original and seven (7) copies of the letter to acknowledge your receipt of this Agreement and return the original and six (6) copies to the USAID/Guatemala, Attention: Regional Contracts Office.

Sincerely,



John P. McAvoy
Regional Agreement Officer

Attachments:

1. Schedule
2. Program Description
3. Standard Provisions, US Non-Governmental Grantees.

ACKNOWLEDGED:

By: _____

Title: _____

Date: _____

Appropriation No.:	72-1101021	
Budget Plan Code:	LDNA-90-25596-KG13	\$108,000
	LDSA-90-25596-KG13	39,000
	LDHA-90-25596-KG13	13,000
	LDEA-90-25596-KG13	28,000
PIO/T No.:	520-0150-3-0122	
Project No.:	520-0150	
Total Estimated Amount:	\$188,000	
Total Obligated Amount:	\$188,000	

..(4762G)1rm

ATTACHMENT NO. 1

SCHEDULE

A. Purpose of Agreement:

The Purpose of this cooperative agreement with The Nature Conservancy is to fund ten fellowships in improved environmental and natural resources management. The persons selected for the fellowships will be members of identified Central American non-governmental organizations dedicated to the conservation of natural resources.

B. Period of Agreement:

The effective date of this Agreement is the date of the Agreement cover letter. The expiration date of this Agreement is September 30, 1992.

C. Amount of Agreement and Payment:

1. The total estimated and obligated amount of this Agreement for the period shown in B., above, is ONE HUNDRED EIGHTY EIGHT THOUSAND U.S. DOLLARS (\$188,000).

2. Payment shall be made to the Recipient in accordance with procedures set forth in Attachment 3, Optional Standard Provision No. 1, entitled "Payment - Periodic Advance".

D. Financial Plan:

The Financial Plan for this Agreement is shown as Exhibit A to Attachment No. 1. Revisions to this Plan shall be made in accordance with the Standard Provision of this Agreement entitled "Revision of Grant Budget".

The Financial Plan is illustrative in nature. The Recipient can adjust individual cost lines by a factor not to exceed 15%. Any adjustment exceeding 15% or any increase in the total Agreement amount requires the prior written approval of the Regional Agreement Officer.

E. Special Provisions

The Agreement Officer's Technical Representative (AOTR) for the performance of this Cooperative Agreement is Mr. Ronald Curtis,

Regional Agricultural Development Officer, or his designee. This individual shall have the following authority:

1. Certification of work performed on all vouchers submitted.
2. Necessary clarifications of, or minor, non- cost-related adjustments to, the program description in Attachment 2.
3. Approval of all reports, plans, timetables or other such technical submissions required under the Program Description.

F. Reporting

The Nature Conservancy will provide RENARM three types of reports:

1. An implementation plan 30 days after signature of the Cooperative Agreement.
2. A description of each proposed fellowship including objectives, activities, follow-on plans and corresponding budget
3. A general report every three months that narrates accomplishments, plans, lessons learned, evaluations and any other pertinent aspects of the program.

G. Authorized Geographic Code

The authorized Geographic Code for procurement of goods and services shall be in accordance with Provision 6 of the Optional Standard Provisions.

H. Counterpart Contribution

The Nature Conservancy shall provide approximately \$147,450 in counterpart funding as a part of this Agreement.

(4762G)1rm

BUDGET

	AID	TNC
<u>Life-of-Project</u> <u>(24 Months)</u> ..		
Program Administration salaries/benefits		48,950
Recruitment		11,000
Telephone, FAX, DHL & Misc. Adm. Exp.		14,000
<u>Group I (2 Fellows)</u>		
Fellows Workshop	4,000	
Conservation Training Week	4,000	
Skills Training Week	2,000	2,000
Tech. Asst. from Country Director		2,000
US Internship		
Air travel intl.	1,600	
Moving/travel in US	4,800	
Living Allowance	18,000	
Insurance		500
CCC Advisors		
Air travel	1,600	
Per Diem	4,800	
Training		1,000
Salary		6,000
<u>Group II (4 Fellows)</u>		
Fellows Workshop	8,000	
Conservation Training Week		8,000
Skills Training Week	4,000	4,000
Tech. Asst. from Country Director		4,000
US Internship		
Air travel intl.	3,200	
Moving/travel in US	9,600	
Living Allowance	36,000	

	AID	TNC
Insurance		1,000
CCC Advisors		
Air travel	3,200	
Per Diem	9,600	
Training		2,000
Salary		12,000
<u>Group III (4 Fellows)</u>		
Fellows Workshop	8,000	
Conservation Training Week		8,000
Skills Training Week	4,000	4,000
Tech. Asst. from Country Director		4,000
US Internship		
Air travel intl.	3,200	
Moving/travel in US	9,600	
Living Allowance	36,000	
Insurance		1,000
CCC Advisors		
Air travel	3,200	
Per Diem	9,600	
Training		2,000
Salary		12,000
TOTAL	188,000	147,450

PROGRAM DESCRIPTION

I. The Urgent Need to Conserve Biodiversity

While there are many serious global problems facing policymakers today, very few have irreversible consequences. Biological extinction, however, is forever. Once a species or environment is destroyed, it can never be re-created by man.

The loss of Earth's biological diversity poses a great threat to mankind. One group of distinguished scientists has even declared that species extinction is a threat second only to the threat of thermonuclear war. By destroying thousands of plant and animal species each year in an effort to meet short-term needs, we are depriving future generations of crucial, life-sustaining biological resources.

The Office of Technology Assessment of the U.S. Congress has recognized the urgency of protecting species and ecological communities from extinction, declaring that rapid and unintended reductions in biological diversity are undermining society's capability to respond to future opportunities and needs. A report prepared by the U.S. Department of the Interior echoes that sentiment: "Genetic resources and habitats should be recognized as our most important economic and political assets. By ensuring the well-being of other life forms, we ensure our own well-being and survival."

II. The Need for Leadership Training

The Nature Conservancy's mission--the conservation of Earth's biological diversity in perpetuity--is an enormous challenge. Meeting this challenge will require strong leadership to effect technological innovations, societal changes, value adjustments, and conservation actions. To be truly effective, this leadership must develop within each country. Those who are working for these changes on a global scale must join together to share their expertise on a country-by-country basis and develop working examples of successful strategies and projects. This in turn will require a coordinated training effort.

Leadership is needed at every level of society, in public as well as private life. We have concentrated our attention to date in the most biologically diverse and threatened areas, the developing nations of the tropics. Our work focuses on:

Scientific identification of species and habitats most in need of protection. Third World government ministries, universities, and private organizations need sound biological information upon which to base decisions about resource allocations and conservation priorities.

Assuring the technical and financial capability in each country for resource conservation and stewardship. Many nations have recognized the importance of their natural heritage by declaring impressive systems of parks and protected areas. But in competition with the pressing demands of external debt and internal economic and political crises, resource conservation hardly ever fares well. Few of these reserves have real protection on the ground. Many are threatened by clearing and colonization. The challenge is to design reserves that serve biodiversity conservation and human needs, and to train local people in their sustainable management.

Development of private, nongovernmental organizations that can be as effective in their own countries as the U.S. conservation movement and its leaders have been in shaping policies and attitudes toward natural resources. These NGOs can be a vital force to pioneer new ideas, galvanize public opinion, catalyze public policy and action, and bring diverse constituencies and skills to enhance conservation actions both private and public.

III. The Nature Conservancy: A Record of Leadership and Training

Since its inception in 1951, The Nature Conservancy has led the conservation community in systematic biological data management and evaluation, land acquisition, and land management. The organization has close working relationships with public agencies, institutions and industries throughout the U.S., and with private organizations and public agencies in Latin America and the Caribbean. It is the holder of the largest system of private nature reserves in the world, and has an impressive record of achievement in federal, state, and local government conservation policies and programs. These achievements were accomplished through processes of mentoring and training, experimentation with various techniques and methodologies, monitoring and evaluation, and adaptation of successful programs to extended areas. Trying bold new ventures, while at the same time holding ourselves accountable to measurable goals and objectives, we have pioneered in the application of innovative techniques to complicated and difficult problems.

The Conservancy's work in Latin America has focused on the institution building process. Our work is based on the idea that strong, independent local institutions can, working with their own agendas, come to play an important and necessary role in the preservation of the biological diversity. Conservation Data Centers, modeled after the U.S. Natural Heritage data management system, are providing important biological information for decision making in nine countries throughout the region. National natural resource agencies, and private and governmental local institutions, have benefited from stewardship training and financial investments in land conservation in twelve countries. NGOs--the private institutions that are the Conservancy's counterparts in Third World

countries have received startup funding, technical assistance, venture capital grants, and extensive training through the Conservancy's Project on Financial Self Sufficiency. NGO development programs also include training and technical assistance in strategic planning, project selection and management, communications, and project evaluation. In the past five years, the Conservancy has raised and invested some \$10 million in these efforts. We have published an NGO development manual, "Resources for Success," in Spanish and English.

IV. The Proposal Training for Central American Conservation Professionals

We propose to enter into a cooperative agreement with ROCAP to train 10 Conservation Fellows from Honduras, Nicaragua, Costa Rica, El Salvador, and Panama over the next two years. With PVO Matching Grant support from AID/Washington (FVA/PVC) we will provide fellowships for two additional fellows each year, one from Guatemala and one from Belize.

Each Fellowship will have a duration of one year. The Fellows will be permanent employees of an agency (in most cases an NGO) in his/her home country, with a strong commitment by both employer and employee for continued employment beyond the fellowship period. Fellows are nominated by their TNC country program directors based on a strategic assessment of training needs (a) to develop in-country NGO staff's ability to achieve program objectives and (b) appropriately addressed by the fellowship model. (Some training needs, for example, are better met in "short course" or university classes.) Candidates nominated by country program managers are interviewed and assessed by other program staff and the Training Coordinator. Selection of Fellows is based upon their key role in Conservancy-priority conservation projects and NGOs; potential for leadership; existing skill level; commitment to long-term service; and the "match" of the trainee's objectives with TNC skills and available counterparts and training sites.

Upon selection, the Fellow works with his/her country program manager and the Training Coordinator to prepare a specific set of objectives for the year. These will generally include some combination of the following:

- o An internship period at a Conservancy office or preserve. thru 6/8
- o In-country technical assistance from a "TNC Conservation Corps" advisor. (Information about this program, which involves senior Conservancy staff from headquarters, state offices, and reserves traveling to Latin America to work as advisors, is included in the "Conservation Corps and Fellowships" packet, Annex A.)
- o Participation in Conservancy-sponsored training events such as Orientation, Conservation Training Week (in Latin America,

- Spanish), Skills Training Week (Washington, English), Parks in Peril Workshops, etc.
- o Participation in an annual Fellows Workshop.
- o Receiving TNC training manuals and the NGO newsletter.
- o Receiving TNC financial assistance to attend courses available in the Fellow's home country (e.g. word processing, data management, mobile seminars, etc).
- o South-south exchanges (visiting or being visited by other Latin American conservation professionals who have already completed training and demonstrated success).
- o Periodic visits by the country program manager or other designated counterpart to review progress and update objectives.

In general, the Fellows agree to a probationary period of three to six months, after which there is an evaluation and mid-course corrections or, in rare instances, termination of the contract. Both host (TNC counterpart) and Fellow prepare written evaluations at the end of the assignment. The Fellow and host work together to prepare periodic written reports detailing what was learned and what was accomplished. Samples of these reports from two assignments are included as Annex B.

The host or TNC counterpart is sometimes known in advance. For example, the Wisconsin Chapter, because of the longstanding Wisconsin/Nicaragua Partners of the Americas connection, has made a commitment to host and sponsor Fellows from Nicaragua and will participate in the selection process for Nicaraguan partner organizations and Fellows. The Minnesota Chapter has already made a commitment to Defensores de la Naturaleza in Guatemala and will send its State Director to Guatemala in January to work with a Fellow from Defensores. When there is no prior commitment, host chapters and Conservation Corps advisors are recruited through TNC's weekly Personnel Bulletin and memos to staff. Latin America Division staff work with host chapters and Conservation Corps advisors to plan the fellowship. We also offer language training and continuing consultation to TNC staff working internationally.

The organizations and agencies we now expect to be the primary beneficiaries of the fellowship program covered by this cooperative agreement include Asociación Hondureña de Ecología and perhaps a regional, one-park-oriented group in Honduras; ABEN and perhaps MAN in Nicaragua; Fundación Neotrópica, Fundación de Parques Nacionales and other new regional foundations in Costa Rica (i.e. Fundación Foresta); ASACMA in El Salvador and ANCON in Panama. (With the PVO Matching Grant we will be supporting Defensores de la Naturaleza, CONAP, and CECOM in Guatemala and Belize Audubon Society, the Belize Center for Environmental Studies, Programme for Belize, and the Belize Forestry Department.)

During September and October, teams of TNC program managers will be visiting each of the Central American countries with our collaborators from Care and Conservation International to prepare work plans related to the ROCAP/RENARM contract. Representatives of the NGO Services Department will be included on those teams, and we will be able to submit specific work plans, including names of trainees, for this agreement by November 1. Our current expectation is to select a "class" of five or six Fellows (including some supported by other funds from countries such as Mexico, Colombia and Ecuador) to begin in January. We would offer the Fellows workshop/orientation in February. The Fellows would finalize their training objectives at this workshop and selection of TNC counterparts and scheduling of travel would proceed. All Fellows would participate in Conservation Training Week in April, and then would continue with their individualized programs of internship and in-country technical assistance. A second "class" would be selected to begin in the summer or fall.

The Conservancy's contributions to this program would be:

- o Program administration. (Training Coordinator Richard Devine, with assistance from NGO Services Director Ruth Norris. Their resumes are included as Annex C. The budgeted amount assumes 25 percent of their time.)
- o Identifying and recruiting qualified Fellows. The budget assumes one trip by program management staff per country per year for this purpose. In some cases we may provide matching grants to the Fellow's employer for salary support.
- o Planning and implementing training programs.
- o Identifying appropriate internships and in-country advisors. Paying salaries and some travel expenses of these advisors.
- o Evaluation.
- o Long-term mentoring of Fellows.

AID's contribution would be financing of travel and miscellaneous expenses associated with the training exchanges, as detailed in the budget.

For additional information about the Fellowship program and TNC training, please see also Annex D, "Summary of LAD Training Activities," and Annex E, "Recursos para Lograr Exito."

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**OPTIONAL STANDARD PROVISIONS FOR
U.S., NONGOVERNMENTAL GRANTEES**

The following standard provisions are required to be used when applicable. Applicability statements are contained in the parenthetical statement preceding the standard provision. When a standard provision is determined to be applicable in accordance with the applicability statement, the use of such standard provision is mandatory unless a deviation has been approved in accordance with Paragraph 1E of Chapter 1 of Handbook 13. Each grant is required to have a payment provision. Check off the optional standard provisions which are included in the grant. Only those standard provisions which have been checked off are included physically within this grant.

- | | |
|---|-------------------------------------|
| 1. Payment - Letter of Credit | <input checked="" type="checkbox"/> |
| 2. Payment - Periodic Advance | <input type="checkbox"/> |
| 3. Payment - Cost Reimbursement | <input checked="" type="checkbox"/> |
| 4. Air Travel and Transportation | <input type="checkbox"/> |
| 5. Ocean Shipment of Goods | <input checked="" type="checkbox"/> |
| 6. Procurement of Goods and Services | <input checked="" type="checkbox"/> |
| 7. AID Eligibility Rules for Goods and Services | <input checked="" type="checkbox"/> |
| 8. Subagreements | <input checked="" type="checkbox"/> |
| 9. Local Cost Financing | <input checked="" type="checkbox"/> |
| 10. Patent Rights | <input checked="" type="checkbox"/> |
| 11. Publications | <input checked="" type="checkbox"/> |
| 12. Negotiated Indirect Cost Rates - Predetermined | <input checked="" type="checkbox"/> |
| 13. Negotiated Indirect Cost Rates - Provisional | <input type="checkbox"/> |
| 14. Regulations Governing Employees | <input type="checkbox"/> |
| 15. Participant Training | <input checked="" type="checkbox"/> |
| 16. Voluntary Population Planning | <input type="checkbox"/> |
| 17. Protection of the Individual as a Research Subject | <input type="checkbox"/> |
| 18. Care of Laboratory Animals | <input type="checkbox"/> |
| 19. Government Furnished Excess Personal Property | <input type="checkbox"/> |
| 20. Title to and Use of Property (Grantee Title) | <input type="checkbox"/> |
| 21. Title to and Care of Property (U.S. Government Title) | <input checked="" type="checkbox"/> |
| 22. Title to and Care of Property (Cooperating Country Title) | <input type="checkbox"/> |
| 23. Cost Sharing (Matching) | <input checked="" type="checkbox"/> |
| 24. Use of Pouch Facilities | <input checked="" type="checkbox"/> |
| 25. Conversion of United States Dollars to Local Currency | <input checked="" type="checkbox"/> |

(INCLUDE THIS PAGE IN THE GRANT)

AID HANDBOOK 13	Trans. Memo. No. 13:53	Effective Date March 30, 1989	Page No. 4C-8a
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11. NONLIABILITY (NOVEMBER 1985)

AID does not assume liability for any third party claims for damages arising out of this grant.

12. AMENDMENT (NOVEMBER 1985)

The grant may be amended by formal modifications to the basic grant document or by means of an exchange of letters between the grant officer and an appropriate official of the grantee.

13. NOTICES (NOVEMBER 1985)

Any notice given by AID or the grantee shall be sufficient only if in writing and delivered in person, mailed, or cabled as follows:

To the AID grant officer, at the address specified in the grant.

To grantee, at grantee's address shown in the grant or to such other address designated within the grant.

Notices shall be effective when delivered in accordance with this provision, or on the effective date of the notice, whichever is later.

(END OF MANDATORY STANDARD PROVISIONS)

0098

AID 1350 1 (387)

*PIO T

AGENCY FOR INTERNATIONAL DEVELOPMENT

PROJECT IMPLEMENTATION ORDER TECHNICAL SERVICES

1 Cooperating Country
ROCAP/Guatemala

Page 1 of 2 Pages

2 PIO T No
596-0150-3-00122

3 Original or Amendment No 1

4 Project Activity No and Title
596-0150
Regional Environmental & Natural Resources Management (RENARM)
Element # 2. Environ. Awar. Educ. Biodiversity Conser. NGO Activity
Central American NGO Internships

DISTRIBUTION

5 Appropriation Symbol
72-1101021

6 Budget Plan Code
*See below

7. Obligation Status
 Administrative Reservation Implementing Document

8. Project Assistance Completion Date (Mo., Day, Yr.)
9-30-95

9 Authorized Agent:
ROCAP/RCO

10 This PIO T is in full conformance with PRO AG No
N/A Date

11a Type of Action and Governing AID Handbook
 AID Contract (HB 14) AID Grant or Cooperative Agreement (HB 13) PASA RSSA (HB 12) Other

11b Contract Grant Cooperative Agreement PASA RSSA Reference Number (if this is an Amendment)

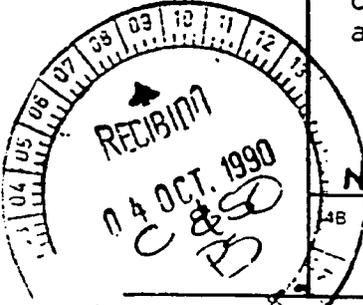
12 Estimated Financing: A detailed budget in support of column (2) is attached as Attachment No I

Maximum AID Financing Available	A. Dollars	(1) Previous Total	(2) Increase	(3) Decrease	(4) Total to Date
			\$65,000	\$123,000	
	B U.S. Owned Local Currency				

13 Mission References

14A Instructions to Authorized Agent

The purpose of this PIO/T amendment is to add a total amount of \$123,000 to a new total of \$188,000. All other terms and conditions under this PIO/T remain unchanged.



Nature Conservation Cooperative Agreement

14B Address of Voucher Paying Office
Controller's Office
ROCAP/Guatemala
APO Miami, FL 34024-3190

15 Clearances (Include typed name, office symbol, telephone number and date for all clearances)

Project Officer certifies that the specifications in the statement of work or program description are technically adequate PA:LSalazar RPM:WSuque	NGO:JKelly RADO:RCurtis	Phone No	B The statement of work or program description lies within the purview of the existing office and approved agency program	Date
			PROG:TMiller	9/26/90
C PDO:PTuebner RCO:JMcAvoy		Date 9/26/90	D Funds for the services requested are available	Date
E EDIR:RNicholson		Date 9/27/90	CONT:GByleby	9/27/90

16 For the Cooperating Country The terms and conditions set forth herein are hereby agreed to

Signature _____ Date _____

17 For the Agency for International Development

Signature *Nadine Hogan* Date 9/27/90

Title Regional Director

*See HB 3 Sup A App C Att B for preparation instructions Note The completed form contains sensitive information whose unauthorized disclosure may subject an employee to disciplinary action

* LDNA-90-25-596-KG13	\$53,000	+	55,000.00	R000247
LDNA-90-25-596-KG13	39,000			R000259
LDHA-90-25-596-KG13	13,000			R000260
LDEA-90-25-596-KG13	18,000	+	10,000.00	R000248
	\$123,000			

Clarke E -14-

ILLUSTRATIVE BUDGET

(Oct. 1990 - Sept. 30, 1992)
U.S. Dollars

Group I (2 fellows)

Fellows workshop	4,000.00
Conservation training week	4,000.00
Skills training week	2,000.00
U.S. Internship	
Air travel international	1,600.00
Local travel in U.S.	4,800.00
Living allowance	18,000.00
CCC Advisors	
Air travel international	1,600.00
Per Diem	4,800.00

Group II (4 fellows)

Fellows workshop	8,000.00
Skills training week	4,000.00
U.S. Internship	
Air travel international	3,200.00
Local travel in U.S.	9,600.00
Living allowance	36,000.00
CCC Advisors	
Air travel international	3,200.00
Per Diem	9,600.00

Group III (4 fellows)

Fellows workshop	8,000.00
Skills training week	4,000.00
U.S. Internship	
Air travel international	3,200.00
Local travel in U.S.	9,600.00
Living allowance	36,000.00
CCC Advisors	
Air travel international	3,200.00
Per Diem	9,600.00
TOTAL	\$188,000.00

15324

AID 13501 (387)
 *PIO T

AGENCY FOR INTERNATIONAL DEVELOPMENT

PROJECT IMPLEMENTATION ORDER TECHNICAL SERVICES

1 Cooperating Country
 ROCAP/Guatemala

2 PIO T No
 596-0150-3-0122

3 Original or Amendment No. _____

4 Project Activity No and Title
 596-0150
 Reg. Env. & Nat. Res. Manag. (RENARM)
 Element No. 2 Environ. Awar. Educ. Biodiversity Conserv., NGO Activity
 Central American NGO Internships.

DISTRIBUTION

5 Appropriation Symbol
 72-1101021

6 Budget Plan Code
 LDNA-90-25596-KG13 \$55,000.00
 LDEA-90-25596-KG13 \$10,000.00

7. Obligation Status
 Administrative Reservation Implementing Document

8 Project Assistance Completion Date (Mo., Day, Yr.)
 9/30/95

9 Authorized Agent
 RCO/ROCAP

10 This PIO T is in full conformance with PRO AG No. _____ Date N/A

11a Type of Action and Governing AID Handbook
 AID Contract (HB 14) AID Grant or Cooperative Agreement (HB 13) PASA RSSA (HB 12) Other

11b Contract Grant Cooperative Agreement PASA RSSA Reference Number (if this is an Amendment)
 N/A

12 Estimated Financing (A detailed budget in support of column (2) is attached as Attachment No. 3)

Maximum AID Financing Available	A Dollars	(1) Previous Total	(2) Increase	(3) Decrease	(4) Total to Date
		B U.S. Owned Local Currency			\$65,000.00

13 Mission Reference

14A Instructions to Authorized Agent: The Regional Contracts officer is requested to develop a Cooperative Agreement with the Nature Conservancy as detailed in the Statement of Work, Attachment #1. The agreement will provide funding for ten fellowships in improved environmental and natural resources management for members of selected Central American non-governmental organizations, cf. description of program attachment #2. Currently \$65,000.00 available to partially fund the program; additional monies will be added incrementally in FY'91. The Nature Conservancy headquarters is located at 1815 North Lynn St., Arlington, VA., 22209. Contact person is Ms. Ruth Norris, telephone (703) 841-5300 and fax (703) 841-1283.

14B Address of Voucher Paying Office
 Controller's Office
 ROCAP/Guatemala
 APO Miami, Fl 34024-3190

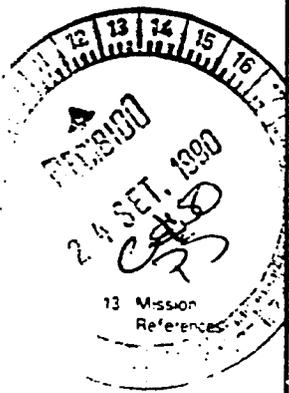
15 Clearances - Include typed name, office symbol, telephone number and date for all clearances.

A The Project Officer certifies that the specifications in the statement of work or program description are technically adequate. PA:LSalazar PM:WSugrue PPO:PTuebner RCO:JMcAvoy	NGO:JKelly RADO:RCurtis	Phone No Date 9/19/90 9-81-90 9/19/90 9-21-90	B The statement of work or program description lies within the purview of the initiating office and approved agency programs. PRG:TMiller	Date 9/19/90
E ADDIR:RCurtis			D Funds for the services requested are available CONT:GByllesby	Date 9/21/90

16 For the Cooperating Country: The terms and conditions set forth herein are hereby agreed to

Signature _____ Date _____

17 For the Agency for International Development
 Signature *Nadine Hogan* Date 9/21/90
 Title Nadine Hogan



R000247 \$55,000.00
 R000248 \$10,000.00

*See HB 3, Sup. A, App. C, Att. B, for preparation instructions. Note: The completed form contains sensitive information whose unauthorized disclosure may subject an employee to disciplinary action.

Claudia E
 16