



United States Agency For International Development

American Embassy

Amman-Jordan

PIA-ABB-211

66978

OF THE DIRECTOR

12 March 1990

Loan and Grant Agreements

FM/LMD (if Loan)

FM/PAFD

FM/CAD

GC/ANE

ANE/Desk

ANE/TR Officer

ANE/PD Officer & File

PPC/CDIE/DI

Mr. Mohammad Asfour  
Director  
Federation of Jordanian  
Chambers of Commerce  
Amman, Jordan

Subject: Grant No. 278-0277-G-SS-0003-00

Dear Mr. Asfour:

Pursuant to the authority contained in the Foreign Assistance Act of 1961, as amended, the Agency for International Development (herein referred to as "A.I.D." or "Grantor") hereby grants to the Federation of Jordanian Chambers of Commerce, (hereby referred to as "FJCC" or "Grantee"), the sum of \$38,500 to assist in the establishment of the Amman World Trade Center, a local affiliate of the World Trade Center Association (WTCA). This grant is specifically provided to pay the US\$35,000 WTCA initiation fee and the US\$3,500 first annual membership fee. This grant is further described in Attachment 1, entitled "Schedule" and Attachment 2, entitled "Program Description."

This grant is effective and obligation is made as of the date of this letter and shall apply to commitments made by the Grantee in furtherance of program objectives during the period beginning with the effective date and ending March 31, 1990.

This grant is made to the Federation of Jordanian Chambers of Commerce on condition that the funds will be administered in accordance with the terms and conditions as set forth in Attachment 1, entitled "Schedule", Attachment 2, entitled "Program Description", and Attachment 3 entitled "Standard Provisions", which have been agreed to by your organization.

Please sign the original and each copy of this letter to acknowledge your receipt of the grant and return the original and all but one copy to the Executive Office, USAID/Amman, Jordan.

Sincerely yours,

  
\_\_\_\_\_  
A.I.D. Grant Officer

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**Attachments:**

1. Schedule
2. Program Description
3. Standard Provisions
4. Original Unsolicited Proposal from FJCC

**ACKNOWLEDGED:**

By: Mohammed M. Eff  
Title: Chairman of Jordan Federation of Chambers of Commerce  
Date: March 13th 1990

FISCAL DATA

Allocation: \_\_\_\_\_ PETRA \_\_\_\_\_  
Appropriation: \_\_\_\_\_ 72-115/71037 \_\_\_\_\_  
Budget Plan Code: \_\_\_\_\_ QEF5-86-27278-KGx13 \_\_\_\_\_  
PIO/T No.: \_\_\_\_\_ n/a \_\_\_\_\_  
Project No.: \_\_\_\_\_ 278-0277 \_\_\_\_\_  
Total Estimated Amount: \_\_\_\_\_ \$38,500 \_\_\_\_\_  
Total Obligated Amount: \_\_\_\_\_ \$38,500 \_\_\_\_\_  
DUNS No.: \_\_\_\_\_ n/a \_\_\_\_\_  
IRS Employer Identification Number: \_\_\_\_\_ n/a \_\_\_\_\_  
Funding Source: USAID: \_\_\_\_\_ PETRA Project \$38,500 \_\_\_\_\_

## SCHEDULE

A. Purpose of Grant

The purpose this Grant is to provide support for the establishment of the Amman World Trade Center, a local affiliate of the World Trade Center Association (WTCA), as more specifically described in Attachment 2 to this Grant entitled "Program Description".

B. Period of Grant

The effective date of this Grant is March 12, 1990. The expiration date of this Grant is March 31, 1990.

C. Amount of Grant and Payments

1. A.I.D. hereby obligates the amount of \$38,500 for purposes of this Grant.
2. Payment shall be on behalf of the Grantee by USAID directly to the World Trade Center Association in New York.

D. Financial Plan

The following is the Grant Budget. Revisions to this budget shall be made in accordance with Standard Provision of this Grant, entitled "Revision of Grant Budget".

Cost Element	Total
1. WTCA Initiation Fee	35,000
2. WTCA First Annual Membership fee	3,500
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TOTAL	\$38,500

E. Reporting and Evaluation

The grantee will provide proof of membership in the WTCA and proof of payment of the first annual membership fee.

F. Authorized Geographic Code

The authorized geographic code for procurement of goods and services under this grant is 000 (United States only) and the host country (Jordan).

## PROGRAM DESCRIPTION

### Purpose

The purpose of this grant is to assist various Jordanian organizations in the establishment of the Amman World Trade Center, the local affiliate of the World Trade Center Association (WTCA).

### Background

One of the current objectives of the Jordanian Government is to increase exports and generate foreign exchange for the Kingdom. In assisting the Government to pursue this goal, the establishment of a World Trade Center in Amman will have a major and prompt impact in increasing exports of Jordanian products and services, improving the foreign exchange position and ultimately the economy of Jordan. The local World Trade Center is the focal point of foreign trade activities for the country. It can provide a variety of services including: educational facilities, expert instruction on international business; information services, reporting on world markets, government regulations and tariffs; a club; exhibit facilities; and consumer and business services. Most important, membership provides access to the WTC NETWORK service: an electronic message system with worldwide reach; an electronic trade-lead system, the "Bulletin Board", also worldwide; and a data base to enable subscribers to identify--and do business with--each other.

The World Trade Centers Association (WTCA) is an organization that transcends national boundaries, in service to those who develop and facilitate international trade. Founded in 1968, the WTCA has grown to become a network of 160 member organizations in over 50 nations with its headquarters in New York City. The Association is dedicated to three basic goals: to encourage mutual assistance cooperation among members, to promote international business relationships, and to foster increased participation in world trade by developing countries.

### The Amman World Trade Center (AWTC)

The Federation of Jordanian Chambers of Commerce, the Jordanian Industrial Estates Corporation, the Jordan Technology Group, the Amman Chamber of Industry, the Jordan Commercial Centers Corporation, and the Jordan Trade Association have joined together to promote the development of an affiliate of the WTCA in Amman - the Amman World Trade Center.

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The founding members of the AWTC have jointly committed JD 42,000 to establish the Amman affiliate and through the spokesman for the AWTC, the Federation of Jordanina Chambers of Commerce, have requested a matching commitment from the PETRA Project. The PETRA Project will provide the US Dollars required for the initiation of the AWTC into the WTCA and for the first year's dues.

GRANT BUDGET  
(US Dollars)

Cost Element	Total
1. WTCA Initiation Fee	35,000
2. WTCA First Annual Membership Fee	3,500
TOTAL	----- \$38 500

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