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CONTRACT ASB-0005-C-00-4022-00

BURMA MAIZE AND OILSEEDS

PRODUCTION PROJECT

SEMIANNUAL REPORT OF PROCUREMENT SERVICES

December 31, 1985

Manring Corporation
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Progress Report

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STATUS OF WORK UNDER CONTRACT

PROGRESS

Procurement action began on the seven remaining PIO/Cs. Contracts were issued and commodities of all issued PIO/Cs are anticipated to be shipped by May, 1986. The total number of active PIO/Cs during the period was 23.

Shipments to Burma began July 2, 1985 for a total of nine shipments during the report period which included thirteen PIO/Cs. Six shipments have arrived at Rangoon.

As of the end of the reporting period, the project monies committed in existing PIO/Cs being acted upon amounted to approximately \$3,200,000 leaving an uncommitted balance of \$800,000 for contract procurement.

One visit to Burma by Mr. Ben Manring was made during the month of November.

PLANS

Receipt, inspection, export preparation and shipment of commodities will be the primary activity during the next six months. All commodities currently contracted are anticipated for shipment by June, 1986.

A trip to Burma by Mr. Ben Manring is scheduled for March, 1986.

CHRONOLOGY OF SIGNIFICANT EVENTS

July, 1985 - December, 1985

- July 2 Shipment, Sealand Mariner V54W
Lab and Field Equipment, PIO/C 30044
Seed Cleaners, PIO/C 30046
- July 8 Quotation opening for Processing Plant and Shop
Equipment, PIO/C 30066.
- July 8 Quotation opening for rebid of lightening arrestors
and wire, Electrical and Power Distribution
Equipment, PIO/C 30049.
- July 27 Shipment, Australia, Helene Delmas V6
Sunflower Seed, PIO/C 30052.
- August 8 PIO/Cs 30073, Seed Quality Testing Laboratory, and
30075, Wiring for Seed Plant, were received from
AID/Burma.
- August 16 Contract issued for Electrical Power Distribution
Equipment, PIO/C 30049.
- August 22 Shipment, Continental, Word Processing Unit,
Household, Office Equipment, PIO/C 30050.
- August 26 Contract issued for Processing Plant and Shop
Equipment, PIO/C 30066.
- August 26 Quotation opening for Wiring for Seed Plant,
PIO/C 30075.
- August 28 Shipment, Sealand, Freedom V57W
Electric Pumps, PIO/C 30055 (partial)
Household, office, Reference, PIO/C 30050 (partial)
Propeller Pumps, PIO/C 30042
Threshers, PIO/C 30043
- September 3 Contract issued for Burmese Typewriters, PIO/C 30050,
Household, Office Equipment.
- September 9 PIO/Cs 30076, Pump Hose and Supplies, and 30078,
Reference Books, were received from AID/Burma.
- September 23 PIO/Cs 30077, Farm Machinery Accessories, and
30082, Irrigation Equipment, were received from
AID/Burma.

October 4 Quotation opening for Reference Books, PIO/C 30078.

October 10 Quotation opening for Seed Quality Testing Laboratory, PIO/C 30073.

October 13 Shipment, President Tyler V55W
Pickup Trucks, PIO/C 30045
Equipment Spares, PIO/C 30051

October 21 Shipment, President Grant V56
Shop Equipment, PIO/C 30048

October 25 Quotation opening for Farm Machinery Accessories, PIO/C 30077.

October 31 Mr. Ben Manring arrived in Rangoon for regularly scheduled visit.

November 14 Contracts issued for Reference Books, PIO/C 30078.

November 15 Bid opening for Pump Hose and Supplies, PIO/C 30076.

November 25 Bid opening for Irrigation Equipment, PIO/C 30082.

November 25 Contracts issued for Seed Quality Testing Lab,, PIO/C 30073.

November 26 Shipment, Sealand Independence V80W
Sedans, PIO/C 30056
Processing Plant Equipment, PIO/C 30066
Replacement Thresher, PIO/C 30043

December 12 Contracts issued for Wiring for Seed Plant, PIO/C 30075.

December 15 Shipment, President Johnson, V112W
Electric and Power Distribution, PIO/C 30049

December 16 Contracts issued for Pump Hose/Supplies, PIO/C 30076

December 27 Shipment, President Tyler V57W
Animal Drawn Equipment, PIO/C 30047

December 30 Contracts issued for Farm Machinery Accessories, PIO/C 30077

SUMMARY OF PROCUREMENT COMMITMENTS II

	<u>PIO/C #</u>	<u>LINE ITMS</u>	<u>PIO/C VALUE</u>	<u>ESTIMATED CIF VALUE</u>	<u>ACTUAL CIF VALUE</u>
Wakema Propeller Pumps	30042	9	227,925	215,000	213,126 *
Household, Office & Ref.	30050	30	25,600	25,600	-
Shop Equipment	30048	44	92,000	92,000	45,462
Electric & Power Distribution	30049	45	460,000	411,909	-
Irrigation Pipe	-	-	-	-	-
Equipment Spares	30051	11	73,000	73,000	-
Seeds	30052	1	30,000	28,793	28,793
Pick-up Trucks	30045	3	54,000	54,000	-
Lab and Field Equipment	30044	49	17,000	16,000	13,906
Seed Plant A	30053	10	117,730	117,730	-
Seed Plant D	30054	43	382,000	382,000	-
Threshers	30043	5	115,000	105,000	102,330
Electric Pumps	30055	4	118,000	118,000	-
Appropriate Technology	30047	3	900,000	900,000	-
Sedans	30056	3	36,900	33,000	-
Seed Cleaners	30046	2	21,341	21,341	-
Field & Instructional Equip.	30064	3	3,900	3,900	3,122
Processing Plant & Ship Eq.	30066	80	28,000	28,000	-
Wiring for Seed Processing Pl.	30075	47	30,500	30,500	-
Seed Quality Testing Lab	30073	17	18,000	18,000	-
Reference Books	30078	57	2,500	2,500	-
Pump Hose & Supplies	30076	4	211,600	211,600	-
Irrigation Equipment	30082	19	340,700	340,700	-
Farm Machinery Access.	30077	156	31,000	30,000	-

*Additional items may be ordered later.

MANRING CORPORATION
1811 - 130th N.E., Suite 6
Bellevue, Washington 98005

MONTHLY REPORT OF PROCUREMENT ACTION
MOPP - 2
MONTH OF December, 1985
U.S. AID/SOCIALIST REPUBLIC OF BURMA AGRICULTURAL CORPORATION

Contract # 482-0005-00-4022-00
Project #482-0005

Description	Status	Reference or P/C/C	Initial	Specs.	Specs.	Specs.	Procure-	Date	P/O/C	IFB/RFO	Bid/	Award	Recomp.	AID/AC	PO/	Projected	Date	Arrived	Goods	Notes
			Specs. Received	Revised IFB/RFO Drafted	IFB/RFO Approved	ment Type	Advertised	Received	Issued	Quote Opening	Made to Rangoon	Approval Received	Contract Issued	Ship Date	Shipped	Rangoon	Inspected Accepted			
1 Makema Propeller Pumps		30042	8/30	10/23	12/7	IFB	12/13	12/7	12/28	1/15	2/1	3/17	2/5	8/28	8/28	10/14	12/30			
2 Household, Office & Ref.		30050	8/30	10/10	12/20	IFB	12/13	1/14	1/17	2/22	3/4	3/14	3/25	8/28	7/3	10/14				
3 Shop Equipment		30048	8/30	11/23	12/7	IFB	12/13	12/18	1/10	3/5	3/22	4/19	4/24	10/20	10/20	11/20	"			
4 Electric & Power Distrib.		30049	8/30	11/20	12/7	IFB	12/13	12/10	2/28	3/26	5/28	5/31	6/6	12/14	12/15					
5 Irrigation Pipe																				
6 Equipment Spare		30051	12/10	11/21	12/20	RFQ	--	1/14	1/31	2/28	3/15	4/19	4/24	10/13	10/13	11/3	"		Cancelled	
7 Seeds		30052	12/10	12/8	12/20	RFQ	--	1/14	2/8	3/22	4/18	6/10	5/23	7/30	7/27	8/27	9/16			
8 Pickup Trucks		30045	8/30	10/19	12/7	IFB	12/13	12/7	12/28	1/17 3/19	6/3	6/10	6/13	10/13	10/13	11/3				
9 Lab & Field Equipment		30044	8/30	10/15	12/7	RFQ	--	12/7	1/28	2/26	3/11	3/14	4/2	7/2	7/2	9/9	"			
10 Seed Plant Equipment A/B		30053	12/10	11/20	12/10	RFQ	12/13	1/14	1/28	3/12	5/20	5/30	5/21	2/15						
Seed Plant Equipment D		30054	12/10	12/8	12/20	IFB	2/7	1/14	2/15	3/28	5/31	6/4	6/10	1/15						
11 Threshers		30043	8/30	10/19	12/7	IFB	12/28	12/7	1/30	3/20	3/29	4/10	4/25	8/28 11/24	8/28 partia	10/14	"			
12 Electric Pumps		30055	12/10	12/8	12/20	RFQ	1/16	1/14	2/14	5/13 3/13	5/9 7/10	5/31	6/3	8/28 2/15	8/28 partia	10/14				
13 Appropriate Technology		30047	12/10	12/8	12/10	IFB	1/29	12/7	2/26	4/2	5/20	6/18	6/19	12/22	12/27					
14 Sedans		30056	12/8	12/8	12/20	IFB	1/16	Revised 2/28	3/1 3/26	3/21 4/17	5/8	5/16	5/17	11/26	11/26					
15 Seed Cleaner		30046	12/10	12/10	12/20	RFQ	--	1/14	2/8	3/8	3/26	4/19	4/26	7/2	7/2	9/9	"			
16 Field & Instructional Mat.		30064	3/15	--	--	RFQ	--	3/15	3/16	4/3	4/17	Verbi 4/18	4/16 6/24	6/15 8/28	6/18 9/16					

	Status	Reference or PIO/C	Initial Specs Received	Specs Submitted IFB/RFQ Drafted	Specs & IFB/RFQ Approved	Procure- ment Type	Date Advertisd	PIO/C Received	IFB/RFQ Issued	Bid/ Quote Opening	Award Recomm. Made to Rangoon	AID/AC Approval Received	PO/ Contract Issued	Projected Ship Date	Date Shipped	Arrived Rangoon	Goods Inspected Accepted
17	Processing Plant & Shop	30066	5/16	--	--	RFQ	--	5/16	6/20	7/8	8/23	--	8/26	11/26	11/26		
18	Seed Quality Testing Lab	30073	8/19	--	--	RFQ	--	8/19	9/24	10/11	11/4	11/25	11/25	2/15			
19	Wiring for Seed Plant	30075	8/8	--	--	RFQ	--	8/8	8/9	8/26	11/27	12/12	12/12	3/15			
20	Reference Books	30078	9/2	--	--	RFQ	--	9/2	9/23	10/4	11/15	12/9	12/9	2/15			
21	Pump Hose/supplies	30076	9/9	--	--	IFB	9/27	9/9	10/4	11/15	12/9	12/13	12/16	4/15			
22	Irrigation Equipment	30082	9/23	--	--	IFB	10/8	9/23	10/14	11/25				4/15			
23	Farm Machinery Access.	30077	9/23			RFQ	--	9/23	9/30	10/25	12/7	12/26	12/30	3/15			

ADMINISTRATIVE

EXPENDITURES

PSA SERVICES FOR SOCIALIST REPUBLIC OF THE UNION OF BURMA CONTRACT
ASB 0005-C-00-4022-00.

MAIZE AND OILSEED PRODUCTION PROJECT 482-0005.

<u>Category</u>	<u>Project Budget Totals</u>	<u>Total To December 1985</u>
Salaries and Wages	\$ 98,400.00	\$ 69,438.00
Fringe Benefits	\$ 12,792.00	\$ 8,317.04
Travel & Transportation	\$ 18,851.00	\$ 9,079.41
Overhead and GA	\$ 68,880.00	\$ 48,606.59
Other Direct Costs	\$ 2,800.00	\$ 2,800.00
Allowances	\$ 8,610.00	\$ 4,080.00
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TOTAL:	\$ 210,333.00	\$ 142,321.04
Fixed Fee	\$ 12,914.00	\$ 8,738.21
	<hr/>	<hr/>
TOTAL:	\$ 223,247.00	\$ 151,059.25

PERSONNEL EMPLOYED

Key Personnel:

Project Coordinator	A. B. Manring
Project Buyer	Lee Eklund
Contract Administration	June Christopherson

On October 15, 1985 Lee Eklund left the company. June Christopherson moved to the position of project buyer. June is well qualified to fill both position.

Level of Effort, July 1 - December 31, 1985

11.02 Person Months

MISCELLANEOUS

SUPPORT

Stanley T. Scott Company

Insurance

Thomas Exports

Inspection

Commercial Crating Company

Packers

Ballard Transfer

LCL Delivery

American President Lines

Ocean Carrier

Sealand Services Inc.

Ocean Carrier

COSTS AVERAGE
 PACKING AND OCEAN FREIGHT VS. GOODS = 27%

<u>PIO/C</u>	<u>Description</u>	<u>Date Shipped</u>	<u>Packing/Freight</u>	<u>Cost of Goods</u>	<u>Percentage</u>
30042	Wakema Propeller Pumps	8/28/85	\$ 41,722	\$ 170,945	24%
30043	Threshers	8/28/85	\$ 19,453	\$ 71,066	27%
30044	Lab & Field Equipment	7/2/85	\$ 1,409	\$ 12,283	11%
30045	Pickup Trucks	10/13/85	\$ 9,573	\$ 40,060	24%
30046	Seed Cleaner	7/2/85	\$ 8,192	\$ 11,874	69%
30047	Animal Drawn Implements	12/27/85	\$137,724	\$ 688,956	20%
30048	Shop Equipment	10/21/85	\$ 9,078	\$ 37,558	24%
30049	Electric & Power Dist.	12/15/85	\$ 35,758	\$ 164,220	22%
30050	Household, Office, Reference	8/28/85	\$ 1,583	\$ 8,697	18%
30051	Equipment Spares	10/13/85	\$ 2,980	\$ 13,264	22%
30052	Seeds (from Australia)	7/26/85	\$ 6,878	\$ 28,793	24%
30055	Electric Pumps	8/28/85 (partial)	\$ 10,490	\$ 16,456	64%
30056	Sedans	11/26/85	\$ 3,554	\$ 25,377	14%
30066	Processing Plant & Shop	11/26/85	\$ 1,940	\$ 15,991	12%

The average percentage cost of packing and freight was raised due to the shipment of high volume items under PIO/C 30046 and pipe under PIO/C 30055.

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Semi Annual Report
July 1985 - December 1985
Progress Report

PIO/C	PIO/C Rcvd From Burma	Advertised	IFB Issued	Bid Open	Recommend to AID	Approved From AID	Shipped To Burma
30042 Elap'd Days	12/7/84	12/13/84 6	12/28/84 21	1/15/85 39	2/1/85 56	3/17/85 101	8/28/85 264
30043 Elap'd Day	12/7/84	12/28/84 21	1/30/85 54	3/20/85 102	3/29/85 111	4/10/85 123	8/28/85 264
30044 Elap'd Day	12/7/84	RFQ	1/28/85 52	2/26/85 81	3/11/85 94	3/14/85 97	7/2/85 207
30045 Elap'd Day	12/7/84	12/13/84 6	12/28/84 21	3/19/85 102	6/3/85 175	6/10/85 182	10/13/85 307
30046 Elap'd Day	1/14/85	RFQ	2/8/85 25	3/8/85 53	3/26/85 71	4/19/85 95	7/2/85 169
30047 Elap'd Day	12/7/84	1/29/85 53	2/26/85 81	4/2/85 116	5/20/85 164	6/18/85 193	12/27/85 385
30048 Elap'd Day	12/7/84	12/13/85 6	1/10/85 34	3/5/85 88	3/22/85 105	4/19/85 133	10/20/85 317
30049 Elap'd Day	12/10/84	12/13/84 3	2/28/85 80	3/26/85 106	5/28/85 169	5/31/85 172	12/15/85 370
30050 Elap'd Day	1/14/86	12/13/85	1/17/85 3	2/22/85 39	3/4/85 49	3/14/85 59	8/28/85 226
30051 Elap'd Day	1/14/85	RFQ	1/31/85 17	2/28/85 28	3/15/85 43	4/19/85 78	10/13/85 255
30052 Elap'd Day	1/14/85	RFQ	2/8/85 25	3/22/85 67	4/18/85 94	5/8/85 114	7/30/85 197
30053 Elap'd Day	1/14/85	12/13/84	1/28/85 14	3/12/85 54	5/20/85 123	5/30/85 133	2/9/86 387
30054 Elap'd Day	1/14/85	2/7/85 24	2/15/85 32	3/28/85 73	5/31/85 137	6/4/85 141	1/18/86 369
30055 Elap'd Day	1/14/85	RFQ	2/14/85 31	5/13/85 119	7/10/85 177	8/12/85 210	3/29/86 439
30056 Elap'd Day	2/28/85	1/16/85	3/26/85 26	4/17/85 48	5/8/85 69	5/16/85 77	11/26/85 271
30064 Elap'd Day	3/15/85	RFQ	3/16/85 1	4/3/85 19	4/17/85 33	4/18/85 34	9/16/85 184
30066 Elap'd Day	5/16/85	RFQ	6/20/85 33	7/8/85 53	8/23/85 99	8/26/85 102	11/26/85 194
30073 Elap'd Day	8/19/85	RFQ	9/24/85 36	10/11/85 53	11/4/85 77	11/25/85 98	3/29/86 222
30075 Elap'd Day	8/8/85	RFQ	8/9/85 1	8/26/85 18	11/27/85 111	12/12/85 126	3/2/85 206
30076 Elap'd Day	9/9/85	9/27/85 18	10/4/85 25	11/15/85 67	12/9/85 91	12/16/85 96	4/1986 est 233 est
30077 Elap'd Day	9/23/85	RFQ	9/30/85 7	10/25/85 32	12/7/85 71	12/26/85 94	3/29/85 187
30078 Elap'd Day	9/2/83	RFQ	9/23/85 11	10/4/85 22	11/15/85 64	12/9/85 88	3/2/85 171
30082 Elap'd Day	9/23/85	10/8/85 15	10/14/85 21	11/25/85 63	1/13/86 91	1/14/86 92	5/1986 est 250 est

TOTALS, PROJECT TO DATE (December, 1985)

PIO/Cs Received 23
 Line Items 690
 Number of Contracts 92

<u>PIO/C</u>	<u>COMPANY</u>	<u>TOTAL CONTRACT AMOUNT</u>	<u>SMALL BUSINESS</u>	<u>MINORITY</u>
30042	Crown Pacific Pumps	\$ 170,954.00	X	
30043	Almaco	36,849.44	X	
30043	Amico	34,216.50	X	
30043	Seedburo	10,487.00	X	
30044	Ben Meadows	6,069.60		
30044	Cole Parmer	68.66		
30044	Cameras West	173.36	X	
30044	Seedburo	6,136.00	X	
30045	Truck Center Corp.	46,060.20		
30046	Hance Corporation	11,874.00		
30047	Dalton, Cooper, Gates	688,956.00	X	
30048	Ben Meadows	1,131.50		
30048	New World Research	2,458.00	X	X
30048	Sears	99.40		
30048	AAA Fire Extinguisher Co.	382.80	X	
30048	Northwest Sales Group	2,500.82	X	
30048	Fiberlay Plastic Company	37.84	X	
30048	Campbells	102.00	X	
30048	McMaster Carr	160.86		
30048	Herman H. Stricht	509.00	X	
30048	Intermarketing Company	6,137.06	X	
30048	Northwest Handling	894.00	X	
30048	Duncan Equipment	835.00	X	
30048	Western Fluid	3,092.00	X	
30048	John Deere Company	999.69		
30048	Betadyne	16,032.25		
30048	Avia Sonic	637.84	X	
30049	Edison Hubbard	307,968.08	X	X
30049	Southwire	49,751.48		
30049	New World Research	5,016.00	X	

30050	Olympics Office Supply	570.65	X	
30050	Sears Business Machines	5,536.45		
30050	New World Research Corp.	2,521.00	X	X
30050	McMaster Carr	140.20		
30050	Stusser Electric Company	447.63	X	
30050	Pump Supply	2,160.00	X	
30050	Energy Control	40.56	X	
30050	Camex	644.60	X	
30050	John Deere Company	672.00		
30050	Development Procurement	2,685.15	X	
30051	Worksaver	2,287.12	X	
30051	Special Products	199.62		
30051	Hobbs	365.10		
30051	NC Engine Power	1,245.00		
30051	Truck Center Corp.	156.00		
30051	BW Implement Company	10.95		
30051	John Deere Company	9,000.00		
30051	John Deere Company (Technical Maintenance Assistance)	31,500.00		
30052	Pacific Seeds	28,792.51		
30053	Clarklift of Washington	101,052.23		
30054	Blount	148,392.90		
30054	Mercator	38,396.00	X	
30054	United Export	406.65	X	
30054	Hobbs	21,928.00		
	(Technical Maintenance Assistance)			
30054	Seedburo	37,898.11	X	
30054	Inter Marketing Company	25,070.00	X	
30054	Sears	718.00		
30055	United Export	117,324.60	X	
30055	L. B. Foster	16,455.50		
30056	Thomas Exports	25,376.57	X	X
30064	Northwest Embroidery	2,342.50	X	
30064	Christian Audio	558.30	X	
30066	Jobbers Equipment	1,479.65		
30066	United Export	837.46	X	
30066	McMaster Carr	3,325.36		
30066	John Deere Company	661.20		
30066	Snap On Tools	192.80		
30066	Truck Center Corp.	561.48		
30066	Ben Meadows	3,103.80		
30066	John Perrine Co.	670.79	X	
30066	Alloway	3,363.51	X	
30066	United Export	992.00	X	
30066	American Institute of Arch.	115.00		

30073	Seedburo	10,963.20	X
30073	McMaster Carr	1,829.47	
30073	VWR Scientific	31.60	
30075	General Electric	1,383.54	
30075	Stusser Electric	4,675.40	X
30075	Stoneway Electric	6,115.13	
30076	New World Research	67,758.00	X
30076	American Hose	1,467.00	
30076	United Export	2,007.20	X
30077	Bush Hog	1,563.26	
30077	OPICO	335.00	
30077	Barnett Implement	14,111.81	
30077	Tractor Plow	74.22	X
30077	SPEECO	99.16	X
30077	McMaster Carr	539.62	
30077	American Hose	2,002.86	X
30077	McGuire Bearing	104.76	X
30077	Ben Meadows	134.90	
30077	Jobbers	15.89	
30077	NASCO	272.70	
30077	DMI	2,815.90	
30077	NC Engine	1,685.83	
30077	John Deere	115.00	
30078	Academic Press	95.00	
30078	University Book Store	73.50	
30078	AVI Publishing Co.	466.36	
30078	American Society of Agron.	672.50	
30078	IADS Operations	348.59	
30078	American Phytopath. Society	68.00	