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# 2008 EXPORT COMPETITIVENESS REPORT

FOOTWEAR, FURNITURE, HOME ACCESSORIES, AUTOMOTIVE  
COMPONENTS AND GARMENT INDUSTRY VALUE CHAINS

SEPTEMBER 2008

THIS PUBLICATION WAS PRODUCED FOR REVIEW BY THE UNITED STATES AGENCY FOR  
INTERNATIONAL DEVELOPMENT. IT WAS PREPARED BY **DAI**.



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**SEPTEMBER 2008 – STTA DIONISIUS A. NARJOKO**

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# 1. EXECUTIVE SUMMARY

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This *2008 Export Competitiveness Report — Footwear, Furniture, Home Accessories, Automotive Components and Garment Industry Value Chains* provides an overview and analysis of SENADA's key industry value chain (IVC) sectors' exports over the last decade.

First, utilizing trade data obtained from the Global Trade Atlas (GTA), this report examines each of Indonesia's IVC sectors, both in terms of the sector's overall growth performance, as well as the performance of the main products that, in aggregate, comprise up to 70 percent or more of the sector's total exports. Further analysis is made of each of the top items exported, at six-digit HS code (harmonized commodity description and coding system).

Over the last half decade (2002-2007) or so, the Indonesian IVC sectors that have performed well are automotive components with annual export growth rates of 22.1 percent, followed by home accessories (6.7 percent), furniture (5.3 percent), and garments (4.1 percent). Footwear exports, however, have remained almost static, growing at 1 percent annually. In automotive components, the drivers for export growth are gearboxes, wheel parts and accessories, and motorcycles parts, while the home accessories sector has seen significant growth in exports of wood parquetry.

Secondly, this report analyzes Indonesia's share and ongoing capture of global markets for each of these IVC sectors, as well as the key products (at six-digit HS code) that comprise Indonesia's export efforts within these sectors. This method utilizes a simple share analysis, commonly referred to as the 'bubble figure,' which maps on a horizontal axis the growth rate of exports for that global product market, and on a vertical axis the growth rate for Indonesia's capture of that global export market. A product would be performing well if it is located at the top right quadrant of the chart. By contrast, the product would perform poorly and not be competitive if it is located in the bottom right quadrant of the chart, with its growth rate trailing that of the international market.

Within the automotive components sector Indonesia appears to have specialized in the export of gearboxes, capturing a growing share of an expanding global market while it maintains a static share of a rapidly growing global market for motor vehicle wheel parts and accessories. In the home accessories sector, Indonesia is increasing its share of a globally static market for wood parquetry, while there are no clearly discernable trends in Indonesia's exports to world garment markets. In footwear, Indonesia maintains a static presence in stagnant segments of the global footwear market, while in the furniture sector, the bulk of Indonesian exports – wooden furniture – is located in a declining segment of global market opportunities.

A third component of this report examines the global share of Indonesia and its major competitors (China, India and major Association of Southeast Asian Nations (ASEAN) economies) in each of these IVC sectors. For each IVC sector, each country competitor is also subject to unit-price analyses, as well as a determination of their Revealed Comparative Advantage (RCA). RCA is defined as the ratio of the share of a particular product in a country's total exports to the share of world exports of this product in the world's total exports.

Compared to China, India and the ASEAN economies (Malaysia, Thailand and the Philippines), Indonesia's RCA is strongest and continues to improve in home accessories and garment exports, which it has exploited with relative success. While Indonesia's RCA has improved for furniture exports, this sector faces strong competition from China, India and the Philippines. In automotive components exports, improving RCA supports the observation that Indonesia is moving up the technological ladder in this sector, while in footwear Indonesia's RCA declined in the period between 2000 and 2007.

## 2. AUTOMOTIVE COMPONENTS

While Indonesia's automotive components export sector includes 36 products defined at six-digit level HS Code, the top five products listed in Table 1 below account for 72.9 percent of Indonesia's auto-parts exports between 2002 and 2007.

TABLE 1: INDONESIAN MAIN AUTO-PARTS EXPORTS PERFORMANCE, AVERAGES FOR THE PERIOD 2002-07

HS Code	Commodity	Value (Million USD)		Annual growth (%) average 2002-07	Export share of the main to all products (%) average 2002-07
		2002	2007		
	<b>All auto parts</b>	<b>327</b>	<b>1105</b>	<b>22.1</b>	<b>100</b>
	<b>Main auto parts</b>	<b>261.9</b>	<b>724.0</b>	<b>20.2</b>	<b>72.9</b>
87089	Motor Vehicle Parts	141.7	213.0	9.3	31.1
87080	Wheels, Parts and Accessories for Motor Vehicles	55.7	213.0	24.6	17.0
87149	Motorcycle Parts	45.7	73.4	15.9	11.8
87084	Gearboxes for Motor Vehicles, including Parts of Gearboxes	0.6	210.0	95.9	11.5
85190	Parts of Electrical Ignition or Starting Equipment	18.2	14.6	-0.6	2.9

Notes: 1. All auto parts are defined as a group of 36 auto parts products, defined at six-digit HS Code level. The list and description of these products are presented in Appendix 2a.  
2. Main auto parts are defined as a group of the Top 5 Indonesian auto parts products by their share of exports in the total Indonesian auto parts export. The Top 5 exports account for about 70% of the total Indonesian auto parts exports. The Top 5 products are identified in Appendix 2a.

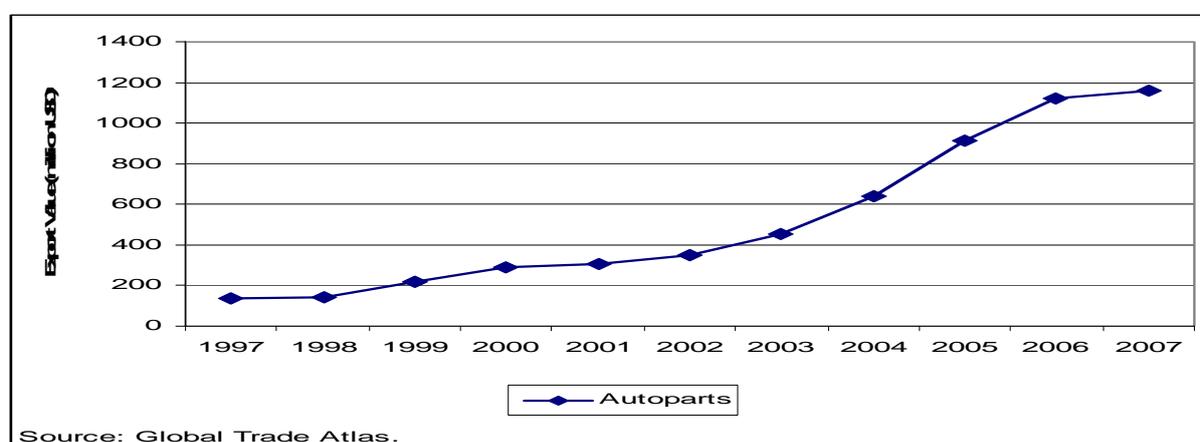
Source: Global Trade Atlas.

Overall, Indonesian auto-parts exports performed well in the last half-decade, growing at an annual rate of 22.1 percent per annum while the sector's main export items grew by 20.2 percent annually over the same period. Exports of gearboxes and their components have expanded very rapidly over the period 2002-07, at an annual rate of 95.9 percent. The other auto-parts product groups that expanded rapidly were wheels for motor vehicles, motor vehicle parts and accessories, and motorcycle parts. Motor vehicle parts exports also grew by 9.3 percent annually over the period 2002-07.

As illustrated below by Figure 1a, the rapid growth of auto-parts exports, particularly for main products, began in 2003 though growth seems to have slightly weakened in 2007. Examination of Figure 1b, reveals that weakening Indonesian auto-parts export performance actually started in 2006, and is attributed to declines in exports of motor vehicle parts, motorcycle parts, and gearboxes.

FIGURE 1: TRENDS IN INDONESIAN AUTO-PARTS EXPORTS, 1997-2007

A) ALL AUTO-PARTS:



B) MAIN AUTO-PARTS:

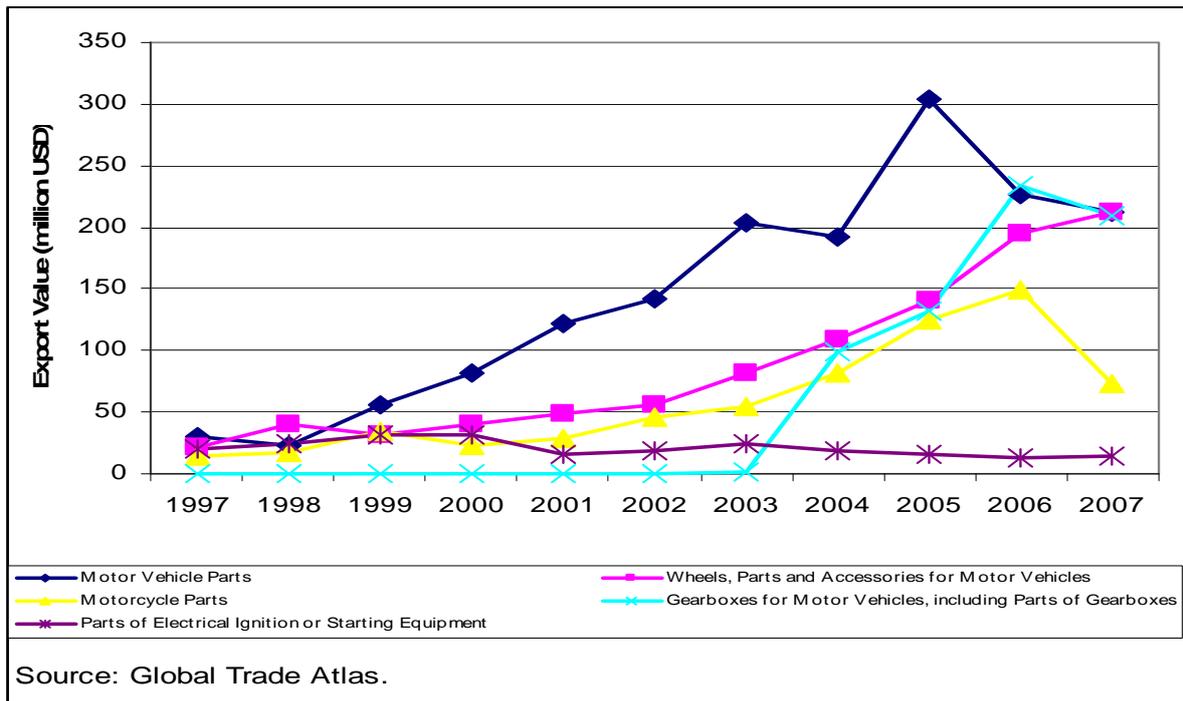
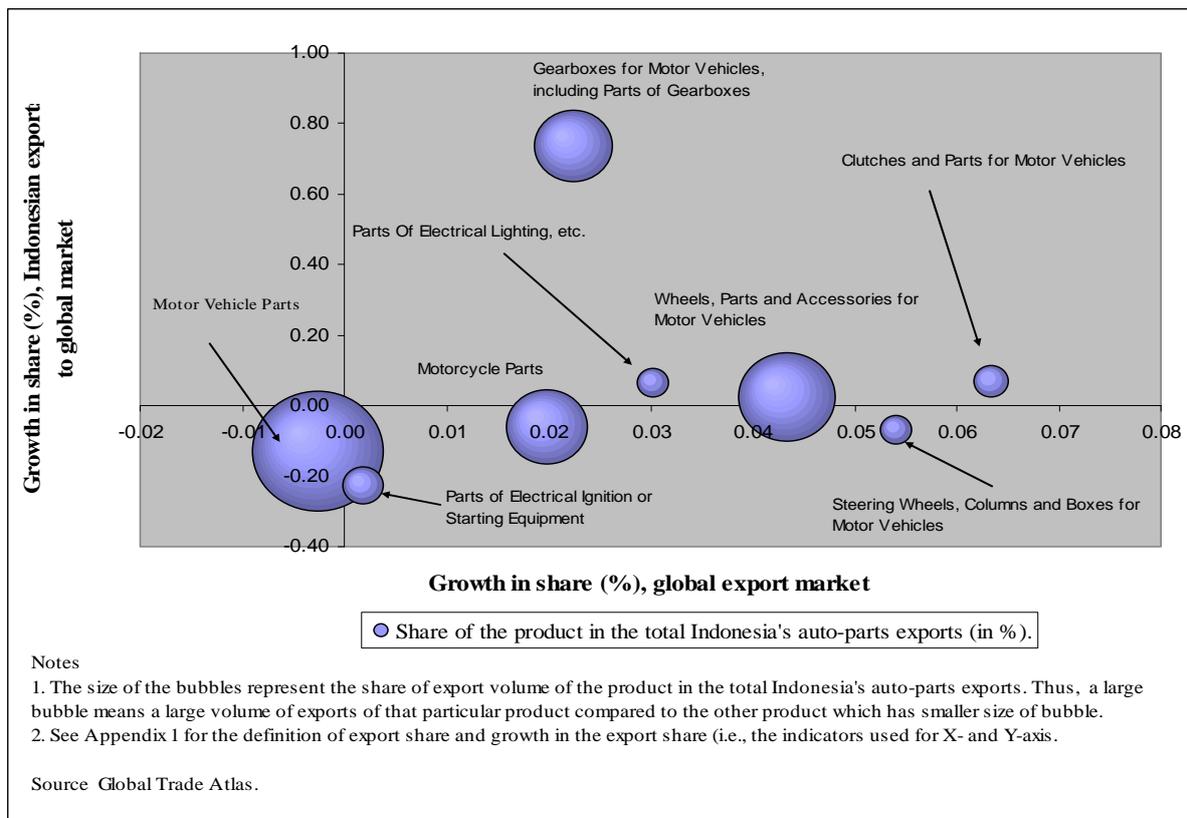


FIGURE 2: COMPETITIVENESS OF INDONESIAN MAIN AUTO-PARTS EXPORTS, AVERAGES FOR THE PERIOD 2002-07



The 'bubble figure' in Figure 2 above maps the relative size and location of Indonesia's main auto-parts exports along a horizontal axis defined by the growth in the global share of exports for the product, and a vertical axis defined by the growth of Indonesian share of the global market for the product.

For Indonesia, the strongest performing product categories include gearboxes for motor vehicles, while wheels, parts and accessories for motor vehicles are located in a fast-growing global market segment. In this case Indonesia is making the most of global export opportunities while the medium-sized bubble suggests that the overall volume of Indonesian exports in this category is quite significant.

Figure 2 also shows that there is strong global demand for a number of Indonesia's main auto-parts exports, including: motorcycle parts; parts of electrical lighting; steering wheels, columns and boxes for motor vehicles; and clutches and parts for motor vehicles. However, that each of these products are located close to the horizontal axis, and not placed further up into the top right-hand quadrant, indicates that over the period 2002-07 Indonesia did not sufficiently expand these product categories in its export efforts.

Meanwhile, the biggest contributor to total Indonesian auto-parts exports, that is motor vehicle parts, is located in markets that are neither growing nor where Indonesia is capturing a growing share.

**Table 2: Competitiveness of Indonesian main auto-parts exports, averages for the period 2002-07**

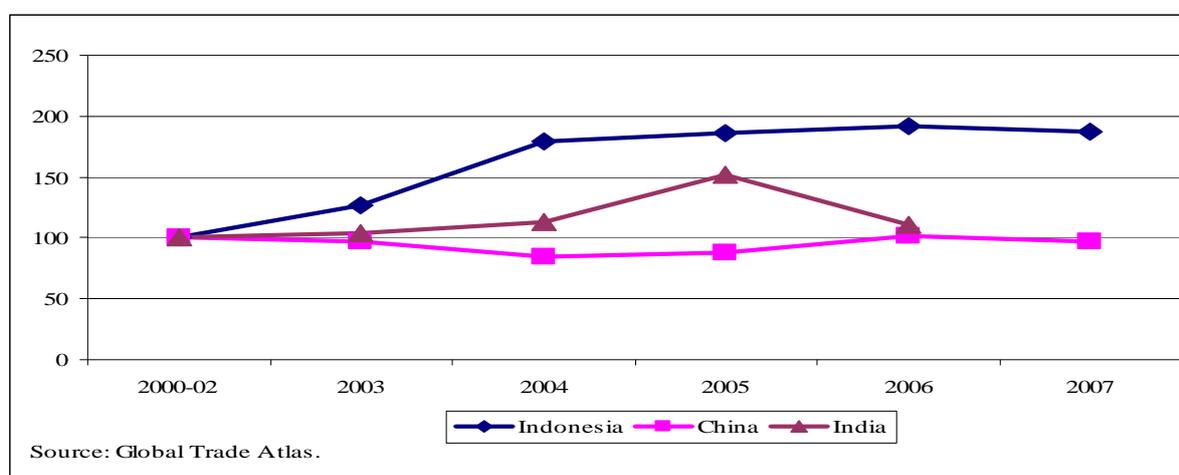
Reporting Country	Price index (average 2000-02=100)						RCA		Export share of the main to overall products (%)		World export share (%)		Relative export share (2007 to 2000) - Ratio of (2) to (1) -
	2000-02 (average)	2003	2004	2005	2006	2007	2000	2007	2000	2007	(1)	(2)	
											2000	2007	
Indonesia	100	127.2	179.4	185.5	191.7	<b>187.6</b>	1.21	1.39	61.0	62.4	0.2	0.5	<b>2.18</b>
China	100	96.5	84.3	87.8	101.7	<b>97.1</b>	1.17	1.21	56.9	75.9	1.0	5.4	<b>5.36</b>
India	100	104.4	113.5	152.0	<b>110.9</b>	n.a	1.30	1.47	71.6	70.6	0.3	0.7	<b>2.33</b>
Malaysia	100	80.0	82.0	100.7	74.7	<b>93.8</b>	0.97	0.86	62.8	61.4	0.1	0.2	<b>1.76</b>
Philippines	100	117.9	123.9	113.2	104.2	<b>105.8</b>	1.23	1.34	63.1	62.5	0.5	0.7	<b>1.57</b>
Thailand	100	150.7	148.3	144.8	154.1	<b>163.2</b>	1.40	1.33	61.9	61.0	0.6	1.8	<b>3.02</b>

Notes: 1 See Appendix 1 for the definition and explanation of RCA and the other indicators used in the table  
 2 The RCA and relative export share for India used the 2006 data. This is because the data for 2007 was not yet available  
 Source: Global Trade Atlas

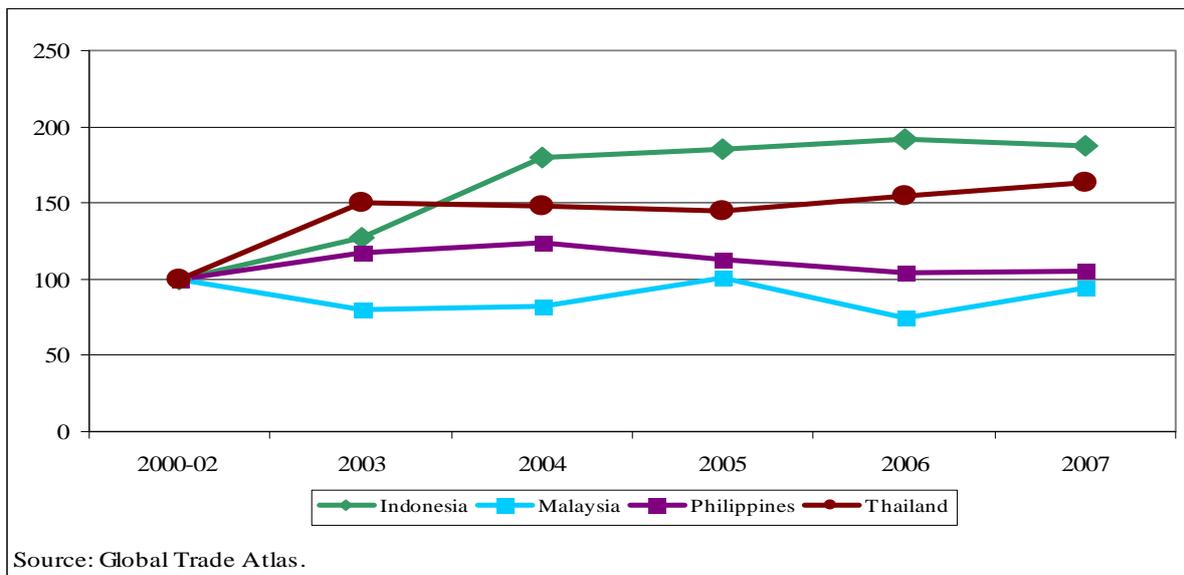
Table 2 above shows that between 2000 and 2007, Indonesia increased its share of global exports for auto-parts from 0.2 to 0.5 percent, and it did so with significant increases in unit price. Another important point is that the RCA for Indonesia in auto-parts exports increased quite substantially over the time period examined. This suggest that Indonesian auto-parts exports could have moved up the ladder in terms of technological specification and product differentiation; a combination of higher unit-price and RCA supports this proposition.

**FIGURE 3: UNIT PRICE TRENDS OF MAIN INDONESIAN AUTO-PARTS EXPORTS, OVER THE PERIOD 2002-07: INDONESIA AND SOME MAJOR EXPORTERS**

**A) INDONESIA, CHINA, AND INDIA**



B) INDONESIA, MALAYSIA, THE PHILIPPINES, AND THAILAND



### 3. FOOTWEAR

While Indonesia’s footwear exports include 27 products defined at six-digit HS Code, the top 5 main products account for over 83 percent of total exports during the period 2002-07.

**TABLE 3: INDONESIA MAIN FOOTWEAR EXPORTS PERFORMANCE, AVERAGE FOR THE PERIOD 2002-07**

HS Code	Commodity	Value (Million USD)		Annual growth (%), average 2002-07	Export share of the main to overall products (%), average 2002-07
		2002	2007		
	<b>All footwear</b>	<b>1115.1</b>	<b>1566.5</b>	<b>1.0</b>	<b>100.0</b>
	<b>Main footwear:</b>	<b>1024.1</b>	<b>1093.0</b>	<b>-3.9</b>	<b>83.48</b>
640319	Sports Footwear containing Leather Materials	623.0	820.0	1.0	55.87
640219	Sports Footwear containing Rubber Or Plastics Materials	176.2	127.0	-13.1	13.48
640411	Sports Footwear containing Rubber, Plastics, or any Textile Materials	66.2	146.0	4.1	7.20
640399	Footwear containing Rubber, Plastics, or Leather Materials	81.5	0.0	2.0	5.37
640299	Footwear containing Rubber or Plastics Materials	77.2	0.0	-23.9	3.97

Notes: 1 All footwear are defined as a group of 27 footwear products, defined at six-digit HS Code level. The list and description of these products are presented in Appendix 2b  
 2 Main footwear are defined as a group of the Top-5 Indonesian footwear products by their share of exports the total Indonesian footwear export. The all Top-5 exports account for about 80% of the total Indonesian footwear exports. The Top-5 products are identified in Appendix 2b

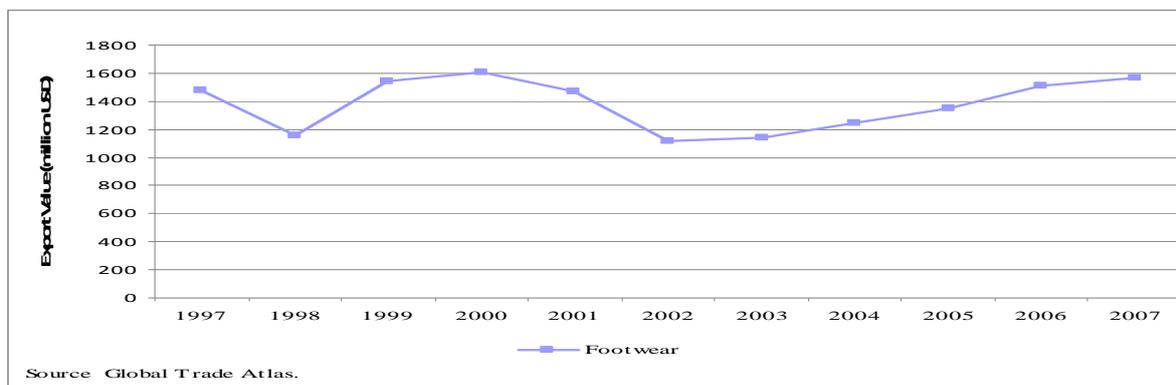
Source: Global Trade Atlas

The overall Indonesian exports of footwear grew at only 1 percent on average over the period 2002-07. Exports of the main footwear products contracted by 3.9 percent during the same period. In particular, sports footwear containing rubber or plastic materials contracted severely by 13.1 percent. Sports footwear containing leather materials, which accounts for 55.9 percent of Indonesian footwear exports, experienced only a one-percent growth over the same period.

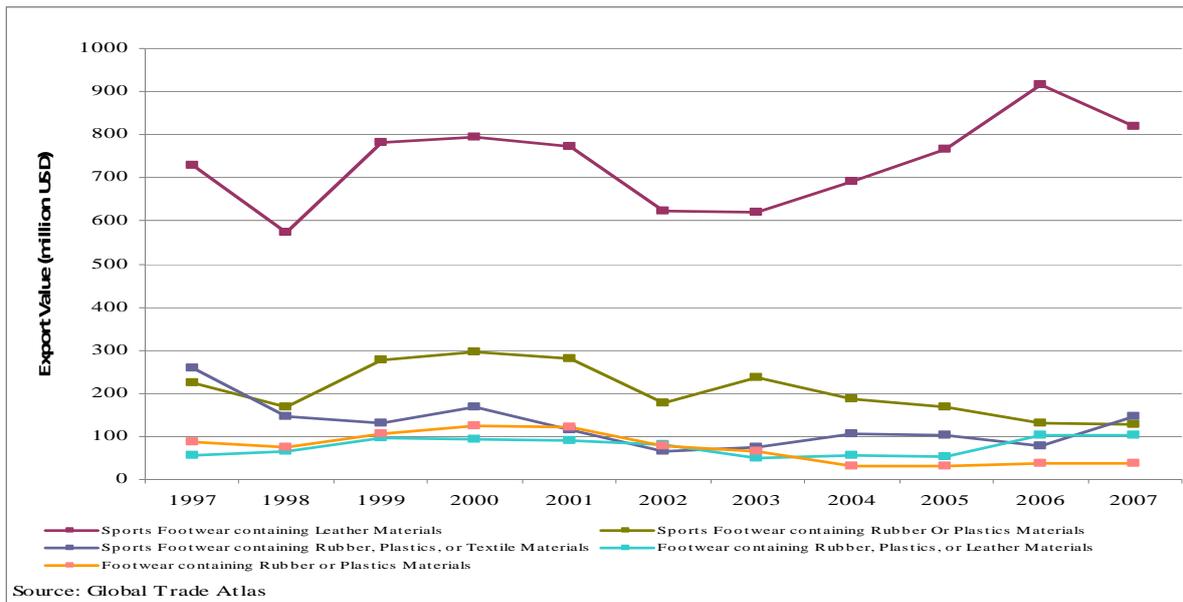
Figure 4a below illustrates that overall Indonesian footwear export performance has been disappointing since 2001, after increasing rapidly over the period 1998-2000. Exports subsequently declined and continued to do so until 2002 before starting to recover. The recovery, however, has been relatively slow and it has taken five years to regain the same value of exports as recorded in 2000. While requiring careful examination, the decline of exports in 2001 seems to have been the result of changes in labor policy in Indonesia. As noted in many studies and reports, in 2001 the government introduced a new labor policy approach that was less flexible and higher-cost compared to that which prevailed before the 1997/98 economic crisis. Nonetheless, the subsequent path to recovery indicates that labor and industrial relations issues no longer pose a credible threat to the industrial and export performance of the sector.

**FIGURE 4: TRENDS FOR INDONESIA FOOTWEAR EXPORTS, 1997-2007**

**A) ALL FOOTWEAR**



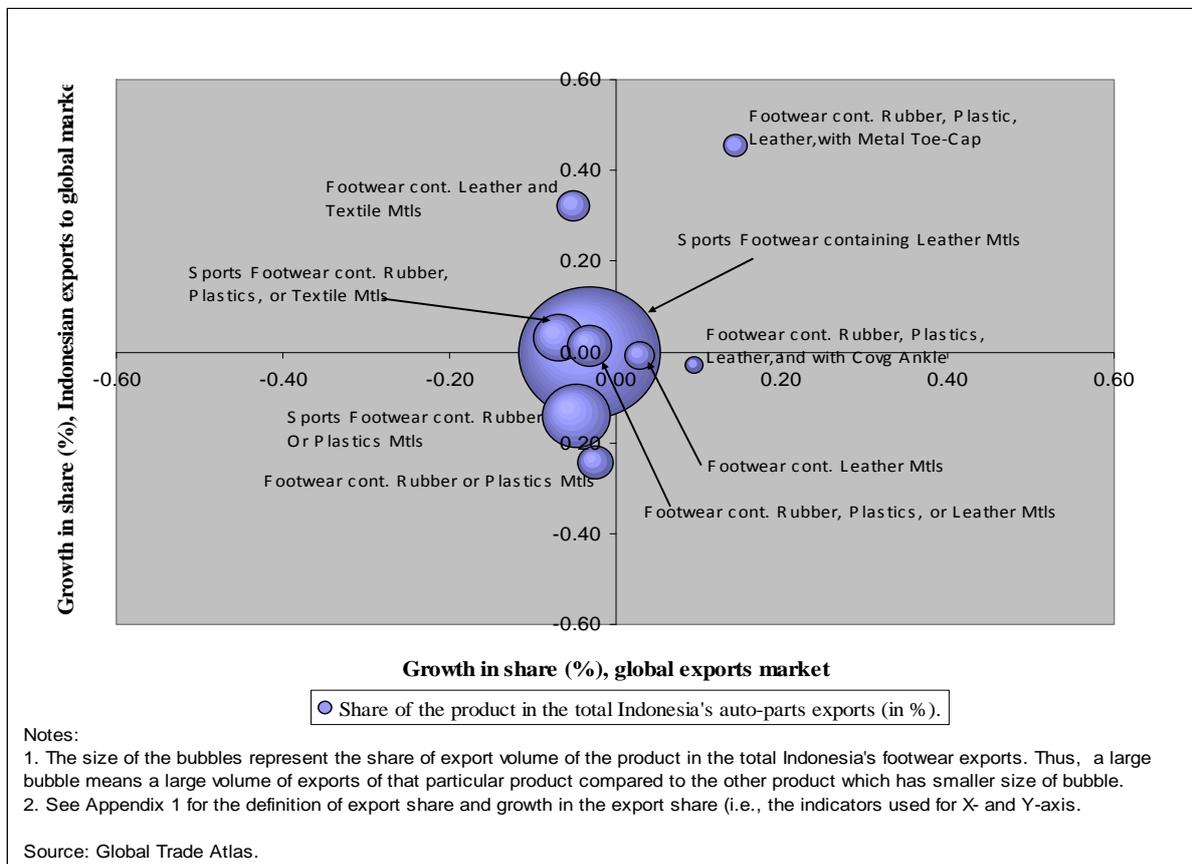
**B) MAIN FOOTWEAR**



Note: Preliminary data for HS 640411 and 640399 (2007)

As Figure 4b shows, exports of sports footwear containing leather material is a very important component of Indonesia’s footwear exports. Moreover, this product group is the only one that has experienced a significant growth trend since 2003, although it declined in 2007.

**FIGURE 5: COMPETITIVENESS OF INDONESIAN MAIN FOOTWEAR EXPORTS, AVERAGES FOR THE PERIOD 2002-07**



From the analysis of Indonesia's share of global footwear markets outlined in Figure 5 above, a key observation is one of generally zero growth in a global market characterized by static opportunities for those products which Indonesia exports. Thus, Indonesian footwear exports have declined in line with a declining global market. One of the main products which Indonesia exports, namely footwear containing rubber or plastic materials, exists in global market conditions that are subject to declining growth while Indonesia's exports to this market also exhibit a decline.

Meanwhile, in the case where Indonesian product exports are located in the sectors with positive global growth, the size of its export share for these products is very low. Examples include footwear containing leather and textile materials. The most promising main footwear products are those that contain rubber, plastics or leather, and metal toe-caps. The size of Indonesia's exports in this market segment is, however, very small and comprises only 1.7 percent of total footwear exports during the period examined.

**TABLE 4: COMPETITIVENESS OF INDONESIAN MAIN FOOTWEAR EXPORTS, AVERAGES FOR THE PERIOD 2002-07**

Reporting Country	Price index (average 2000-02=100)						RCA		Export share of the main to overall products (%)		World export share (%)		Relative export share (2007 to 2000)
	2000-02 (average)	2003	2004	2005	2006	2007	2000	2007	2000	2007	(1) 2000	(2) 2007	- Ratio of (2) to (1) -
Indonesia	100	103.3	117.9	74.3	73.6	<b>49.0</b>	1.41	1.08	92.12	69.76	5.8	2.5	<b>0.44</b>
China	100	105.1	107.5	115.1	122.6	<b>133.9</b>	1.16	1.11	75.67	71.29	28.1	39.7	<b>1.41</b>
India	100	124.5	144.7	179.6	<b>174.9</b>	na	0.25	0.32	16.48	20.59	0.2	0.5	<b>1.97</b>
Malaysia	100	145.5	78.3	219.7	360.2	<b>340.4</b>	0.62	0.85	40.29	54.50	0.1	0.2	<b>1.58</b>
Philippines	100	101.0	<b>183.6</b>	77.5	80.2	<b>85.5</b>	1.21	1.20	78.90	77.39	0.2	0.1	<b>0.22</b>
Thailand	100	100.1	102.3	109.2	117.3	<b>136.8</b>	1.35	1.34	88.10	86.01	2.7	2.0	<b>0.75</b>

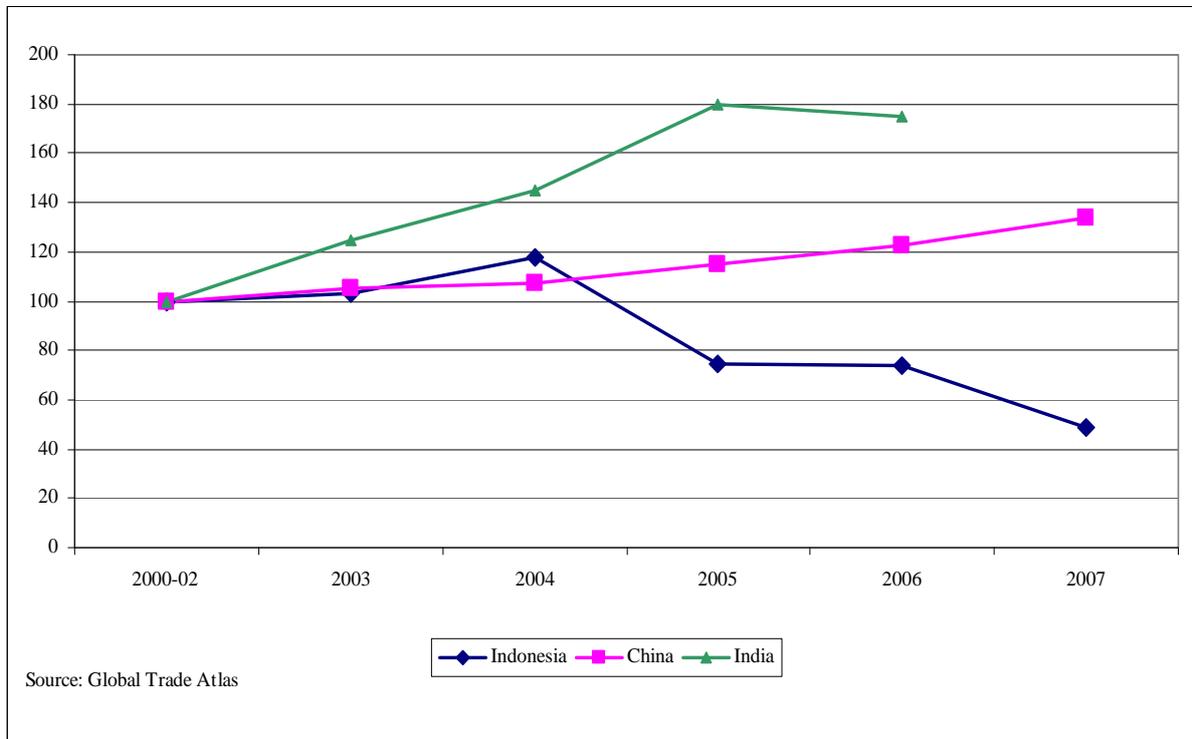
Notes: 1. See Appendix 1 for the definition and explanation of RCA and the other indicators used in the table.  
 2. The RCA and relative export share for India used the 2006 data. This is because the data for 2007 was not yet available.  
 Source: Global Trade Atlas.

Table 4 above shows that despite its relatively low and declining per-unit price, Indonesia also appears to be losing global market share, declining from 5.8 percent of world exports in 2000 to 2.5 percent in 2007. There are a number of observations to be made from Table 4 above. First, unit-price for main Indonesian footwear exports is very low when compared to its nearest competitors. Second, Indonesia's RCA declined rather substantially from 2002 to 2007.

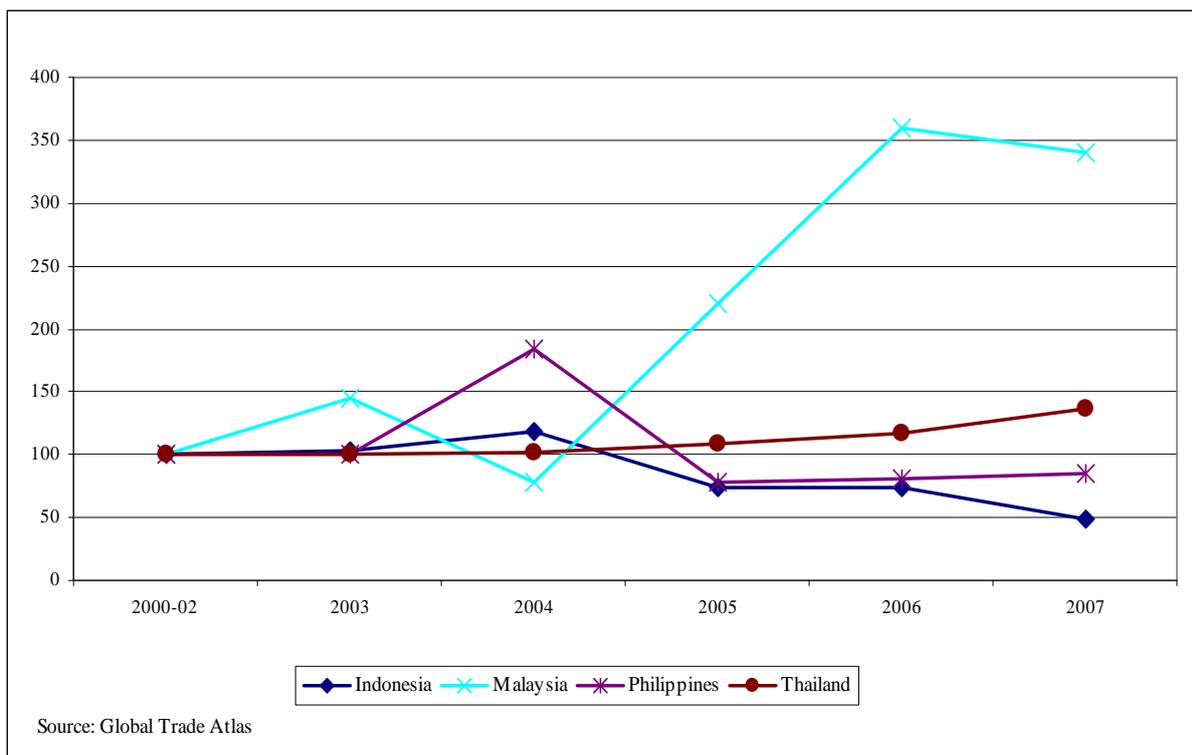
Third, Indonesia's relative export share in this sector is also very low and reflects the performance indicators and trends presented earlier. It is worth noting that the Philippines and Thailand also have very low relative export shares although footwear was never an important sector for manufactured exports from these countries. All the above seems to point to issues and problems that adversely affect the internal competitiveness of the Indonesian footwear sector, including issues at company and domestic economy levels. While Indonesia has reduced its unit prices, this has not increased its share of global footwear markets. The RCA index also points to Indonesia losing its comparative advantage in exporting footwear.

**FIGURE 6: UNIT PRICE TRENDS FOR MAIN INDONESIAN FOOTWEAR EXPORTS, OVER THE PERIOD 2002-07: INDONESIA AND SOME MAJOR EXPORTERS**

**A) INDONESIA, CHINA, AND INDIA**



**B) INDONESIA, MALAYSIA, THE PHILIPPINES, AND THAILAND**



## 4. FURNITURE

As Table 5 below shows, between 2002 and 2007 wooden furniture dominated Indonesian exports in this industry value chain, comprising 45 percent of exports. The top five products comprise 89 percent of total exports from this sector. Total Indonesian furniture exports grew moderately well at 5.3 percent per annum on average over the period 2002-07. Meanwhile, the main group of Indonesian furniture exports grew at a slightly lower rate of 4.3 percent per annum on average over the same period.

**Table 5: Indonesian main furniture exports performance, average for the period 2002-07**

HS Code	Commodity	Value (Million USD)		Annual growth (%), average 2002-07	Export share of the main to overall products (%), average 2002-07
		2002	2007		
	<b>All furniture</b>	<b>1419.9</b>	<b>1839.3</b>	<b>5.3</b>	<b>100.0</b>
	<b>Main furniture:</b>	<b>1323.5</b>	<b>1602.0</b>	<b>4.3</b>	<b>89.09</b>
940360	Wooden Furniture	630.5	866.0	6.9	45.0
940180	Seats, other than those of Heading 94.02	304.9	146.0	-12.0	14.8
940150	Seats Of Cane, Osier, Bamboo, etc	182.8	222.0	4.2	12.2
940350	Bedroom Furniture, Wooden	110.9	184.0	9.3	9.0
940380	Furniture of other Materials	94.5	184.0	12.6	8.4

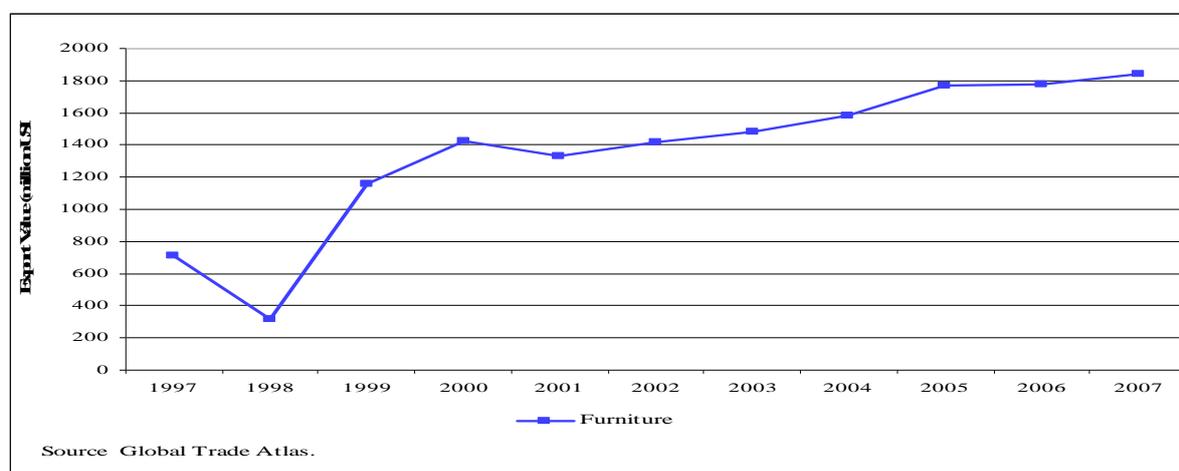
Notes: 1 All furniture are defined as a group of 12 furniture products, defined at six-digit HS Code level. The list and description of these products are presented in Appendix 2c.  
2 Main furniture are defined as a group of the Top-5 Indonesian furniture products by their share of exports the total Indonesian furniture export. The all Top-5 exports account for almost 90% of the total Indonesian furniture exports. The Top-5 products are identified in Appendix 2c.

Source: Global Trade Atlas

Table 5 above illustrates that Indonesia's dominant furniture export – wooden furniture – is growing at an annual rate of 6.9 percent, while seats that are other than those defined in HS Code 94.02 experienced a large decline in exports. The other main products that showed positive export growth rates for the period 2002-07 were bedroom furniture, furniture from other materials, and seats made from cane, osier, and bamboo. Based on Figure 7 below, one could argue that a source of moderate furniture export performance were changes in Indonesia's exchange rates. As Figure 7 demonstrates, there was a big jump in exports over the period 1998-2000. This was the crisis period, and at that time the Rupiah-USD exchange rate substantially depreciated. In 2001, however, exports declined, and have grown at a much slower pace since. As noted elsewhere, such as at the World Bank (2005), relatively high inflation rates eroded the boosted competitiveness from the depreciated exchange rate. This took place over a number of years immediately after 2000.

**FIGURE 7: TRENDS FOR INDONESIAN FURNITURE EXPORTS, 1997-2007**

### A) ALL FURNITURE



B) MAIN FURNITURE

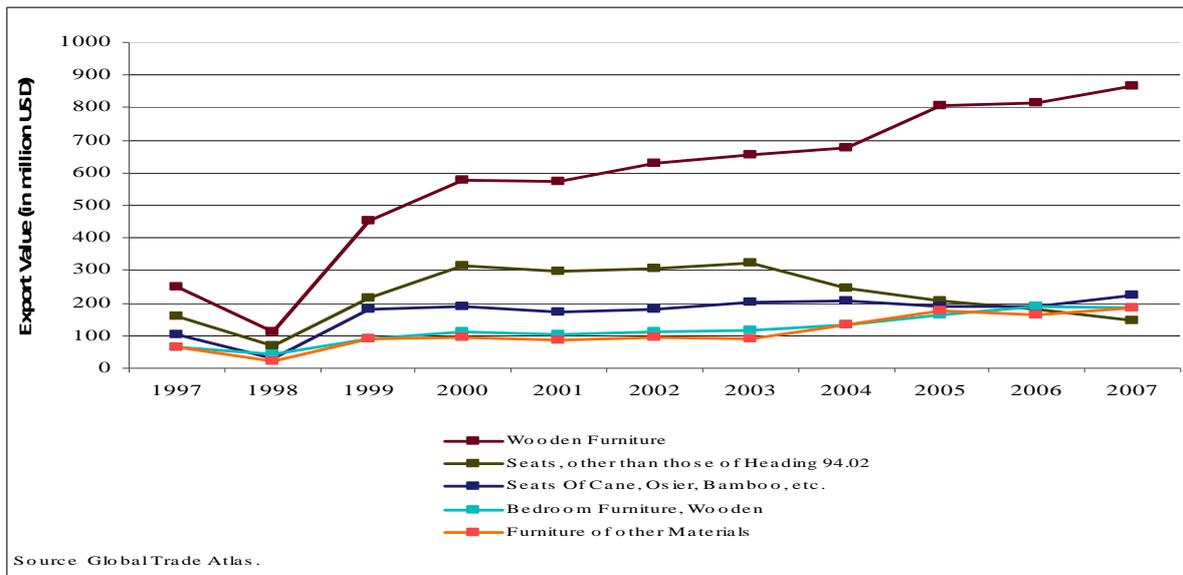


FIGURE 8: COMPETITIVENESS OF INDONESIAN MAIN FURNITURE EXPORTS, AVERAGES FOR THE PERIOD 2002-07

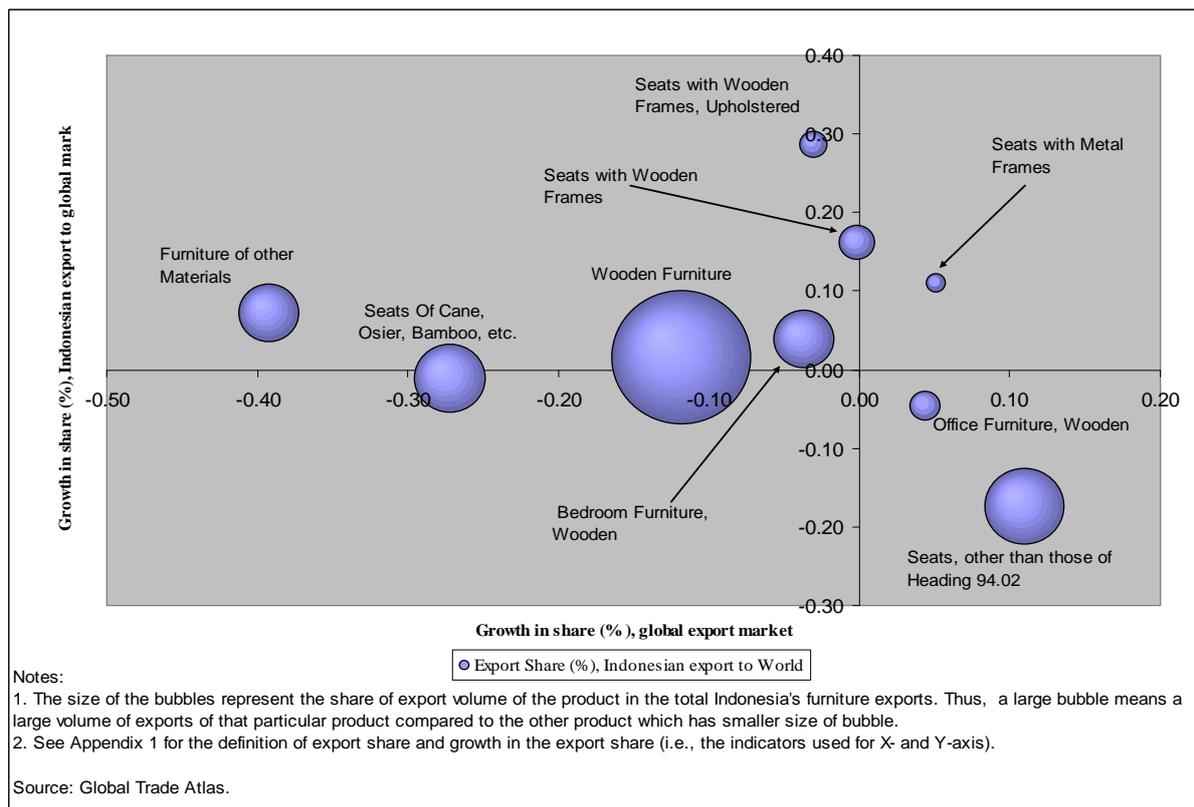


Figure 8 above indicates that Indonesia's furniture exports face declining world markets, particularly in products such as wooden furniture, seat furniture from bamboo, and furniture from other materials, as well as for wooden bedroom furniture. The bubble figure also shows that Indonesia has not been able to optimize or target growing segments of the global furniture market, such as the demand for wooden office furniture where the growth in the share of Indonesian export was negative. Where there has been growth, such as seat furniture with metal frames, Indonesia's export share is still relatively insignificant.

**TABLE 6: COMPETITIVENESS OF INDONESIAN MAIN FURNITURE EXPORTS, AVERAGES FOR THE PERIOD 2002-07**

Reporting Country	Price index (average 2000-02=100)						RCA		Export share of the main to overall products (%)		World export share (%)		Relative export share (2007 to 2000)
	2000-02 (average)	2003	2004	2005	2006	2007	2000	2007	2000	2007	(1)	(2)	- Ratio of (2) to (1) -
											2000	2007	
Indonesia	100	97.9	107.0	115.9	116.5	112.0	2.09	2.36	90.8	87.1	7.0	8.7	1.24
China	100	116.6	132.7	137.2	140.1	56.6	1.15	0.96	51.4	40.0	7.5	31.7	4.22
India	100	145.3	161.6	181.0	165.0	n.a	1.98	2.36	81.2	90.8	0.1	1.3	9.98
Malaysia	100	71.9	57.0	50.9	62.4	61.2	1.37	1.53	58.6	55.0	4.1	6.4	1.56
Philippines	100	95.8	92.9	97.5	92.0	81.6	2.27	2.43	98.7	89.8	1.5	1.0	0.67
Thailand	100	112.3	119.7	124.8	129.2	109.4	1.22	1.13	53.6	44.2	2.2	2.6	1.19

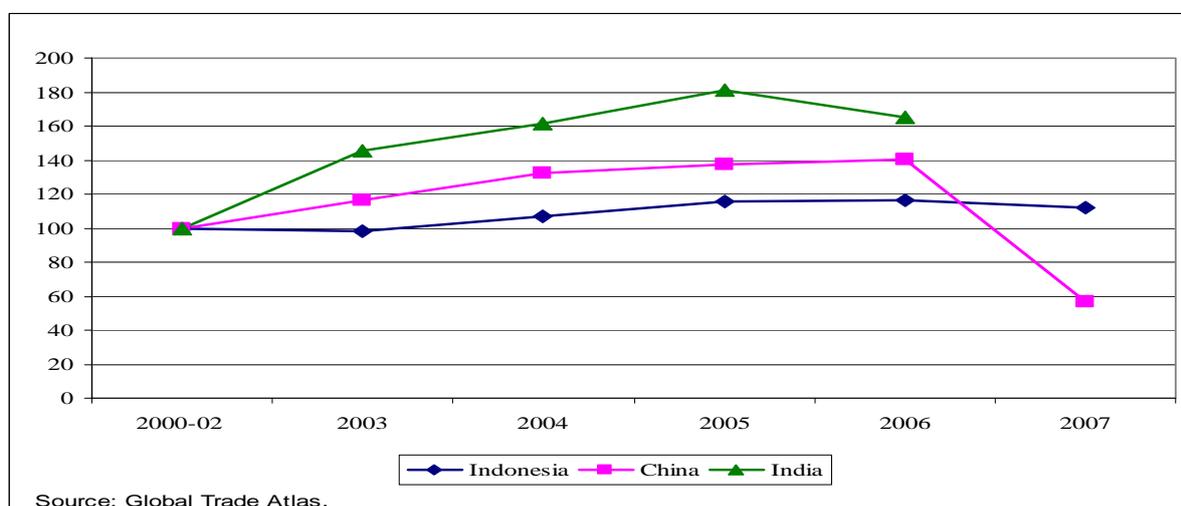
Notes: 1. See Appendix I for the definition and explanation of RCA and the other indicators used in the table.  
 2. The RCA and relative export share for India used the 2006 data. This is because the data for 2007 was not yet available.  
 Source: Global Trade Atlas.

Table 6 above provides a more detailed description of the competitiveness of Indonesian furniture exports. While Indonesian products appear competitive in terms of price and comparative advantage (the RCA index was substantially above unity and has improved in the period 2002-07) its share of global markets has not increased substantially over the past five years. This is in contrast to the performance of other countries, in particular China and India. Although the RCA index for furniture products from China is lower than that for Indonesia, China was able to increase its furniture exports four-fold between 2000 and 2007. India increased its furniture exports nine-fold over the same time period. It is also important to note that India has similar comparative advantages as Indonesia for this group of products.

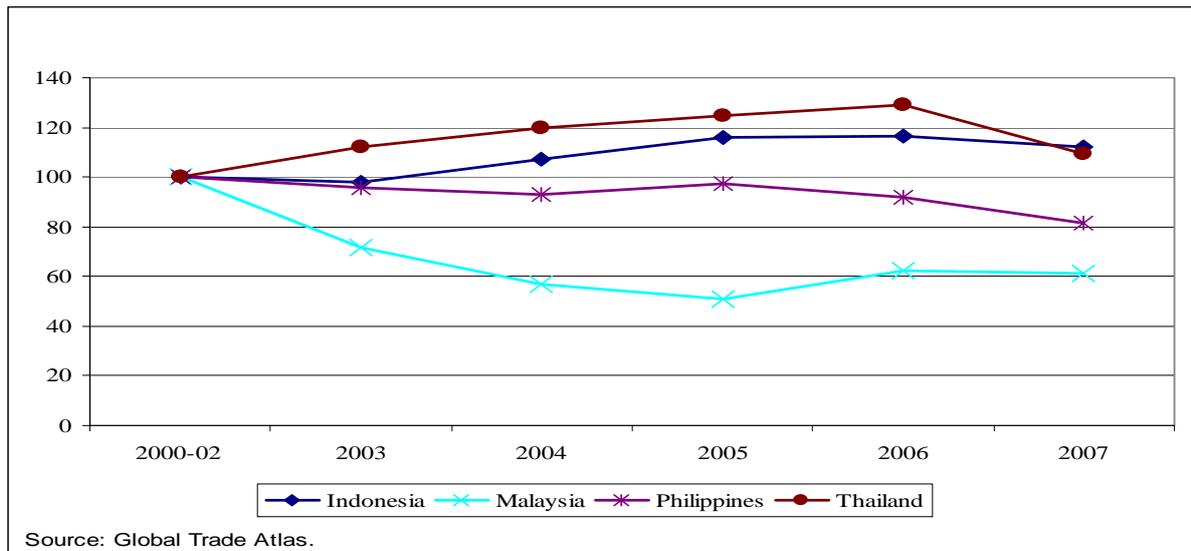
Given the above, one could also argue that high Indonesian unit-prices may actually reflect high-end furniture product exports from Indonesia, and that high prices may indicate higher product quality. It could be the case that Indonesian furniture exports are differentiated and serve particular niche markets. Table 6 could also indicate other aspects that negatively affect internal competitiveness. For instance, Indonesian products have a high RCA index but rather low growth rates in terms of export share. Previous research and other studies suggest that additional issues may be at play, including illegal logging affecting the flow of raw materials to the sector.

**FIGURE 9: THE UNIT PRICE TRENDS OF MAIN INDONESIAN FURNITURE EXPORTS, OVER THE PERIOD 2002-07: INDONESIA AND SOME MAJOR EXPORTERS**

**A) INDONESIA, CHINA, AND INDIA**



B) INDONESIA, MALAYSIA, THE PHILIPPINES, AND THAILAND



## 5. GARMENTS

As Table 7 below shows, Indonesia's garment exports are the most diverse of the five industry value chains examined, at least at the six-digit level HS Code. The top 40 products account for 73.1 percent of Indonesia's total exports from this sector between 2002 and 2007.

**Table 7: Indonesian main garments exports performance, averages for the period 2002-07**

HS Code	Commodity	Value (Million USD)		Annual growth (%), average 2002-07	Export share of the main to overall products (%), average 2002-07
		2002	2007		
	<b>All garments</b>	<b>3525.4</b>	<b>5131.0</b>	<b>4.1</b>	<b>100.0</b>
	<b>Main garments:</b>	<b>2589.1</b>	<b>3657.3</b>	<b>3.8</b>	<b>73.1</b>
620520	Men Shirts, of Cotton, not Knitted	209.2	367.0	7.1	6.4
621210	Brassieres	183.6	308.0	9.4	5.7
620342	Men Trousers & Shorts, of Cotton, not Knitted	191.4	299.0	5.0	4.9
611020	Pullovers & Cardigans, of Cotton	132.6	273.0	7.8	4.4
620462	Women Trousers & Shorts, of Cotton, not Knitted	121.1	190.0	6.7	3.8
611030	Pullovers & Cardigans, of Man-Made Fibres	140.6	109.0	-6.8	3.2
620640	Women Blouses & Shirts, of Man-Made Fibres, not Knitted	123.4	111.0	-3.1	3.0
620630	Women Blouses & Shirts, of Cotton, not Knitted	73.5	227.0	20.1	3.1
620343	Men Trousers & Shorts, of Synthetic Fibres, not Knitted	97.2	87.0	-8.8	2.5
620469	Women Trousers & Shorts, of other Textile Mtrl, not Knitted	46.1	131.0	20.7	2.4
610510	Men Shirts, of Cotton, Knitted	80.7	137.0	2.6	2.4
620463	Women Trousers & Shorts, of Synthetic Fibres, not Knitted	74.1	101.0	1.8	2.0
620119	Men overcoats, of Other Textile Mtl, not Knitted	42.3	121.0	9.2	2.1
620690	Women Blouses & Shirts, of other Textile Mtls, not Knitted	54.1	101.0	14.9	1.9
620193	Men Anoraks, of Man-Made Fibres, not Knitted	101.2	81.8	-9.6	1.9
610610	Women Blouses & Shirts, of Cotton, Knitted	42.1	214.0	29.9	2.0
620349	Men Trousers & Shorts, of other Textile Mtls, not Knitted	44.7	54.9	0.1	1.4
620530	Men Shirts, of Man-Made Fibres, not Knitted	80.5	43.5	-9.0	1.3
620443	Women Dresses, of Synthetic Fibres, not Knitted	81.9	39.7	-10.5	1.2
620199	Men Anoraks, of other Textile Mtls, not Knitted	16.5	8.2	-13.3	1.0
620442	Women Dresses, Of Cotton, not Knitted	49.5	46.3	-2.6	1.2
620293	Women Anoraks & Similar Articles, Of Man-Made Fibres, not Knitted	64.9	29.3	-17.4	1.1
611592	Hosiery Nes, Of Cotton, Knitted	40.9	22.5	-10.9	1.0
610690	Women Blouses And Shirts, Of Other Materials, Knitted	5.3	77.4	36.5	1.2
620590	Men Shirts, Of Other Textile Materials, not Knitted	20.0	3.1	-28.9	0.9
620319	Men Suits, Of Other Textile Materials, not Knitted	50.1	38.8	-5.4	1.0
620192	Men Anoraks & Similar Articles, Of Cotton, not Knitted	49.5	31.5	-7.0	0.9
611090	Pullovers Cardigans & Similar Articles, Of Other Textile Materials, Knitted	24.2	54.0	13.8	1.0
611120	Babies Garments And Clothing Accessories, Of Cotton, Knitted	48.8	27.1	-11.4	0.9
620219	Women Overcoats & Similar Articles, Of Other Textile Materials, not Knitted	41.3	15.3	-19.4	0.8
620449	Women Dresses, Of Other Textile Materials, not Knitted	31.2	67.2	9.9	1.0
610620	Women Blouses And Shirts, Of Man-Made Fibres, Knitted	44.1	0.0	-4.5	0.9
610822	Women Briefs And Panties, Of Man-Made Fibres, Knitted	34.4	33.8	1.8	0.8
620419	Women Suits, Of Other Textile Materials, not Knitted	32.2	25.7	-2.0	0.8
620413	Women Suits, Of Synthetic Fibres, not Knitted	26.8	50.9	9.1	0.7
620453	Women Skirts, Of Synthetic Fibres, not Knitted	23.3	31.3	6.5	0.7
611241	Women Swimwear, Of Synthetic Fibres, Knitted	13.7	0.8	-51.6	0.6
610343	Men Trousers And Shorts, Of Synthetic Fibres, Knitted	11.3	39.2	15.2	0.7
610590	Men Shirts, Of Other Textile Materials, Knitted	13.9	29.9	8.7	0.7
610520	Men Shirts, Of Man-Made Fibres, Knitted	27.0	29.2	-2.9	0.6

Notes: 1 All garments are defined as a group of 36 garments products, defined at six-digit HS Code level. The list and description of these products are presented in Appendix 1d

2 Main garments are defined as a group of the Top-40 Indonesian garments products by their share of exports the total Indonesian garments export. The all Top-40 exports

account for more than 70% of the total Indonesian garments exports. The Top-40 products are identified in Appendix 1d

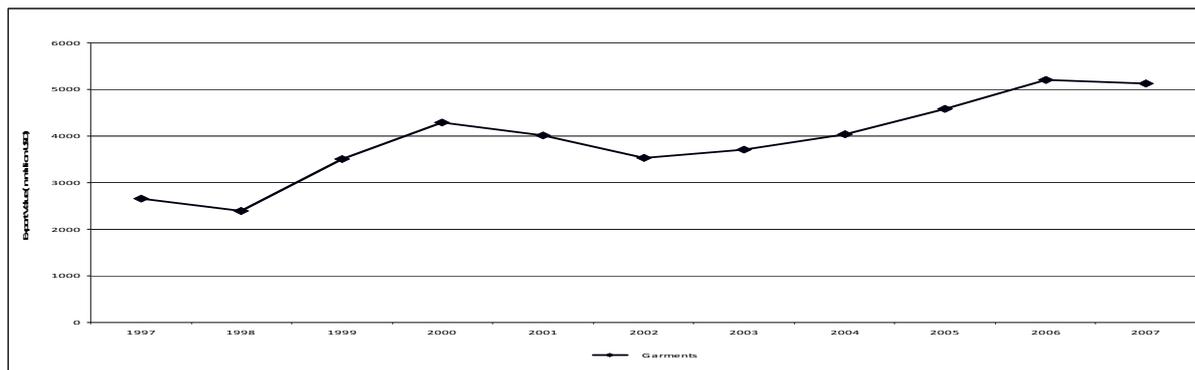
Source: Global Trade Atlas

The Indonesian garment sector performed relatively well over the past five years with average annual growth rates of 4.1 percent while the top 40 products in this sector grew at an annual average rate of 3.8 percent over the same period. Examining Table 7 in more detail, there have been large variations in the average annual export growth rate for Indonesia's main garment products. The most notable well-performing products include: women's trousers and shorts made from other non-knitted textile materials; women's blouses and shirts made from other knitted textile materials; women's blouses and shirts made from knitted or non-knitted cotton; women's blouses and shirts made from other knitted materials; men's trousers and shorts made from knitted synthetic fibers; and pullovers and cardigans made from other textile materials. The average export growth rates for the above items range from 10 to 30 percent per annum over the period 2002-07. Meanwhile, brassieres, which account for about 6 percent of total Indonesian garment exports, grew moderately at about 5 percent per annum.

Some other products recorded substantial contractions in export growth. These include: men's shirts made from either knitted man-made fibers or non-knitted other textile materials; women's dresses made from non-knitted synthetic fibers; men's anoraks made either from man-made fibers or other knitted textile materials; men's shirts made from man-made fibers; women's anoraks made from knitted man-made fibers; hosiery made from knitted cotton; women's swimwear made from knitted synthetic fibers; and babies' garments and clothing accessories made from cotton.

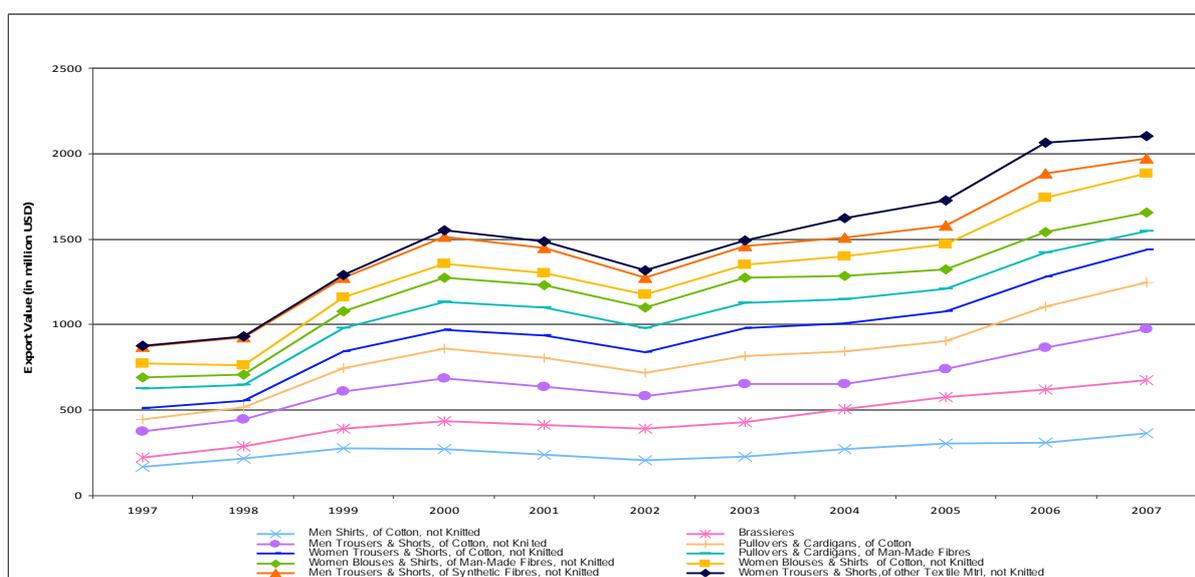
FIGURE 10: TRENDS OF INDONESIAN GARMENTS EXPORTS, 1997-2007

A) ALL GARMENTS

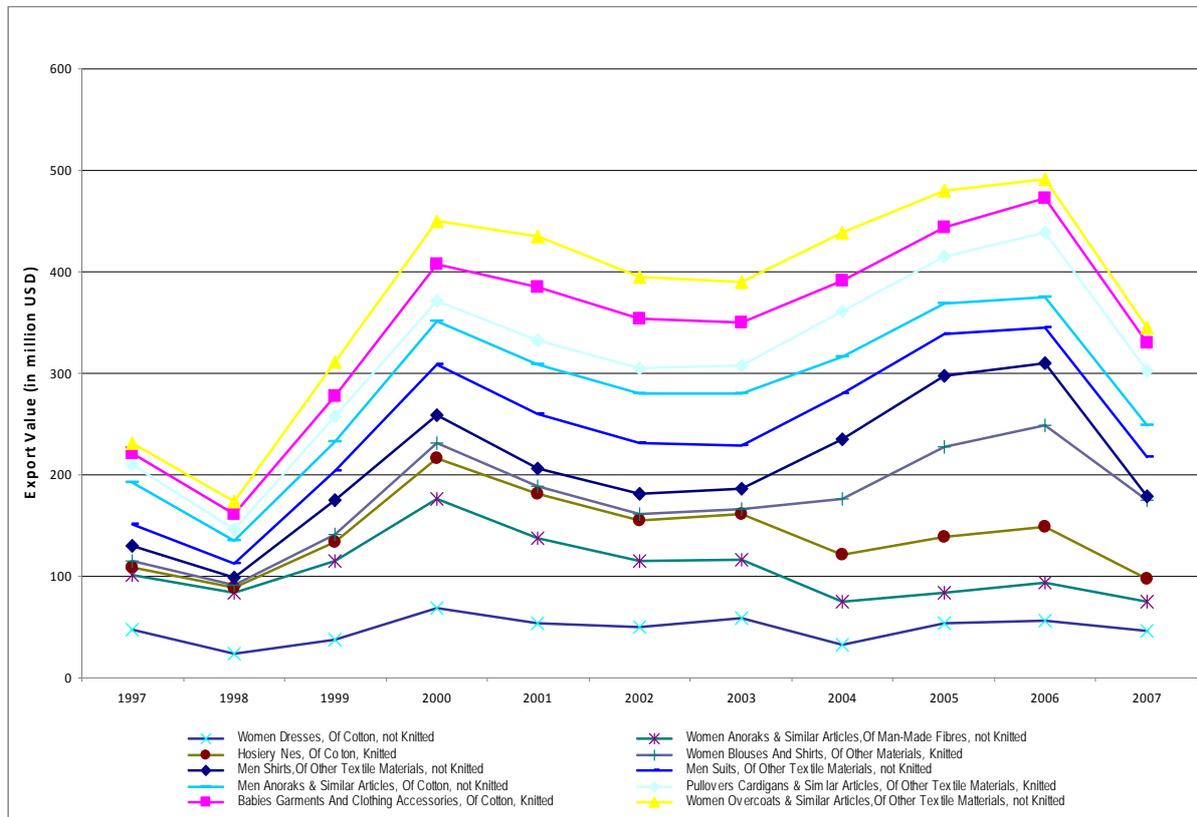


Figures 10b to 10e below illustrate an overall trend of growth for Indonesia's garment exports, though a number of patterns emerge. The first is where exports declined in 2007. There are 22 products within the main products group that fit this pattern. Examples of those products experiencing a sharp decline are women's overcoats made from other non-knitted textile materials; men's anoraks made from non-knitted cotton; men's suits made from other non-knitted textile materials; men's trousers made from knitted synthetic fibers; and women's skirts made from non-knitted synthetic fibers. The second pattern is that of trend decline since 2003, including hosiery made of cotton; women's anoraks made from non-knitted man-made fibers; and women's dresses made from non-knitted cotton. The third pattern is of an increasing trend over the period 2003-07. The products that exhibited this trend include women's trousers made from other non-knitted textile materials; men's trousers made from non-knitted synthetic fibers; and women's blouses made from non-knitted cotton.

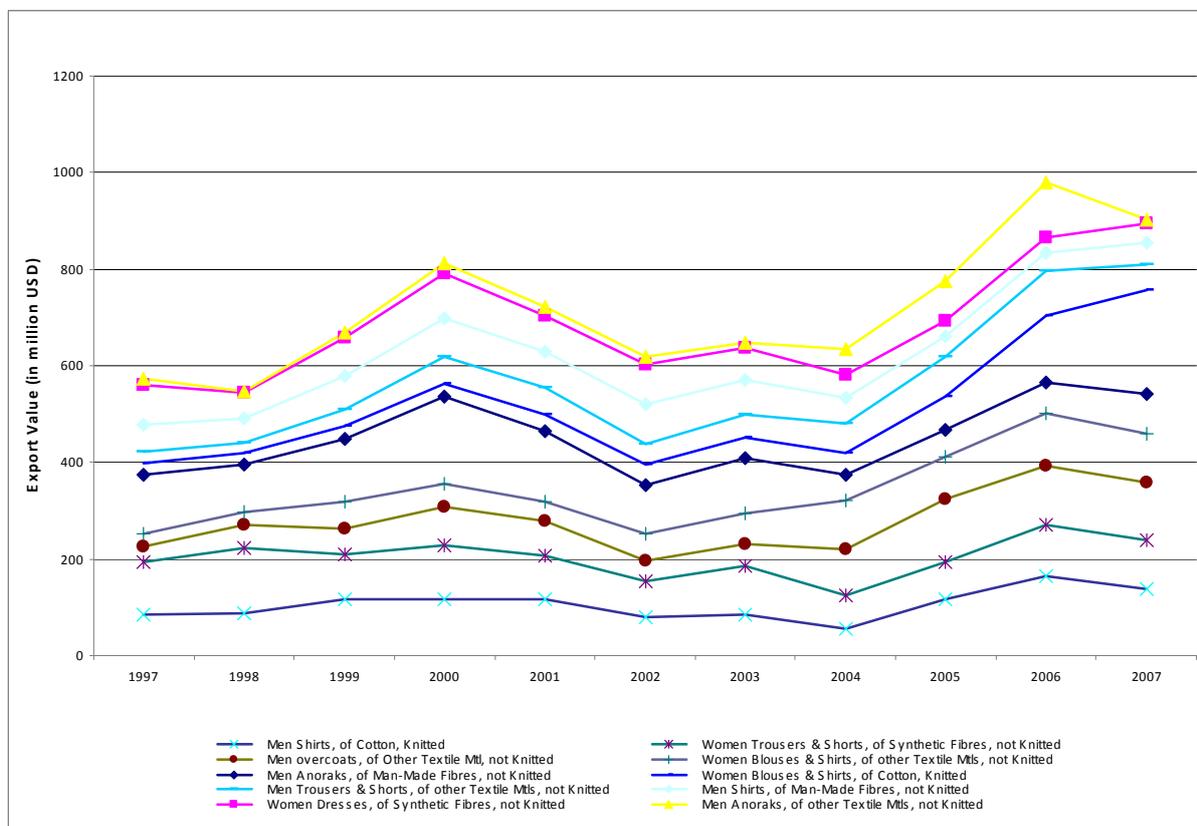
B) MAIN GARMENTS



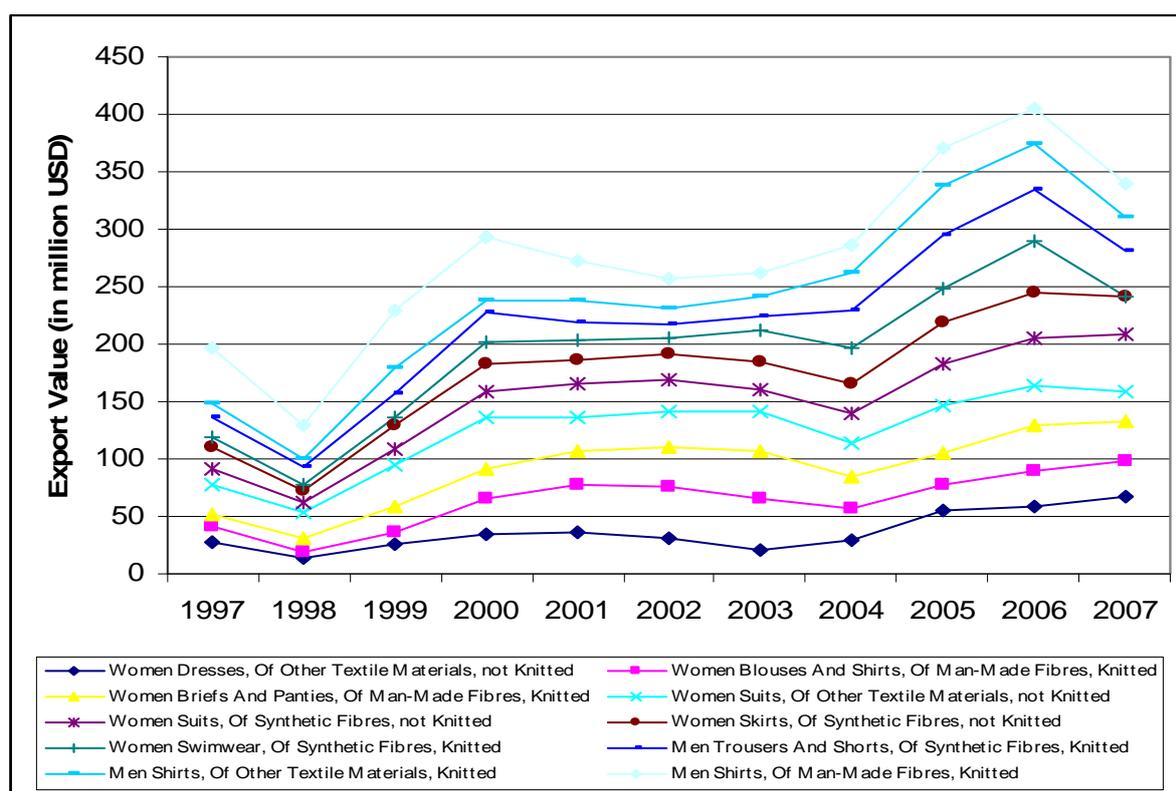
C) MAIN GARMENTS (CONTINUED)



D) MAIN GARMENTS (CONTINUED)



E) MAIN GARMENTS (CONCLUDED)



Note: Preliminary data for HS 610620 (2007)

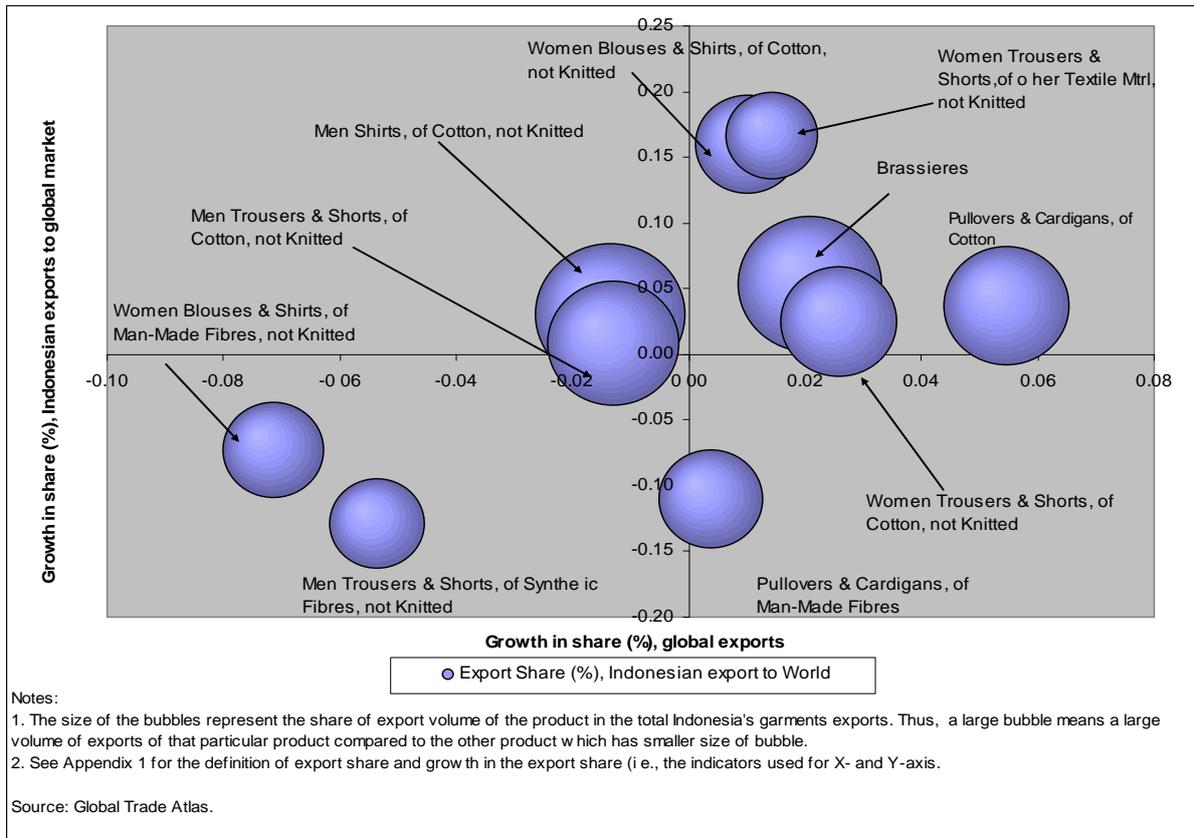
Figures 11a to 11d below indicate the global status of Indonesian garment exports. The most important observation is that many of the main Indonesian garment products serve a growing world market. This is particularly the case for women’s blouses and shirts made of cotton; pullovers and cardigans made from other textile materials; women’s dresses made from other textile materials; women’s skirts made from synthetic fibers; and men’s trousers and shorts made from synthetic fibers.

However, the performance of Indonesian products in these growing markets is not as strong as it could be. The exception is women’s blouses and shirts made of cotton, and non-knitted, non-cotton women’s trousers.

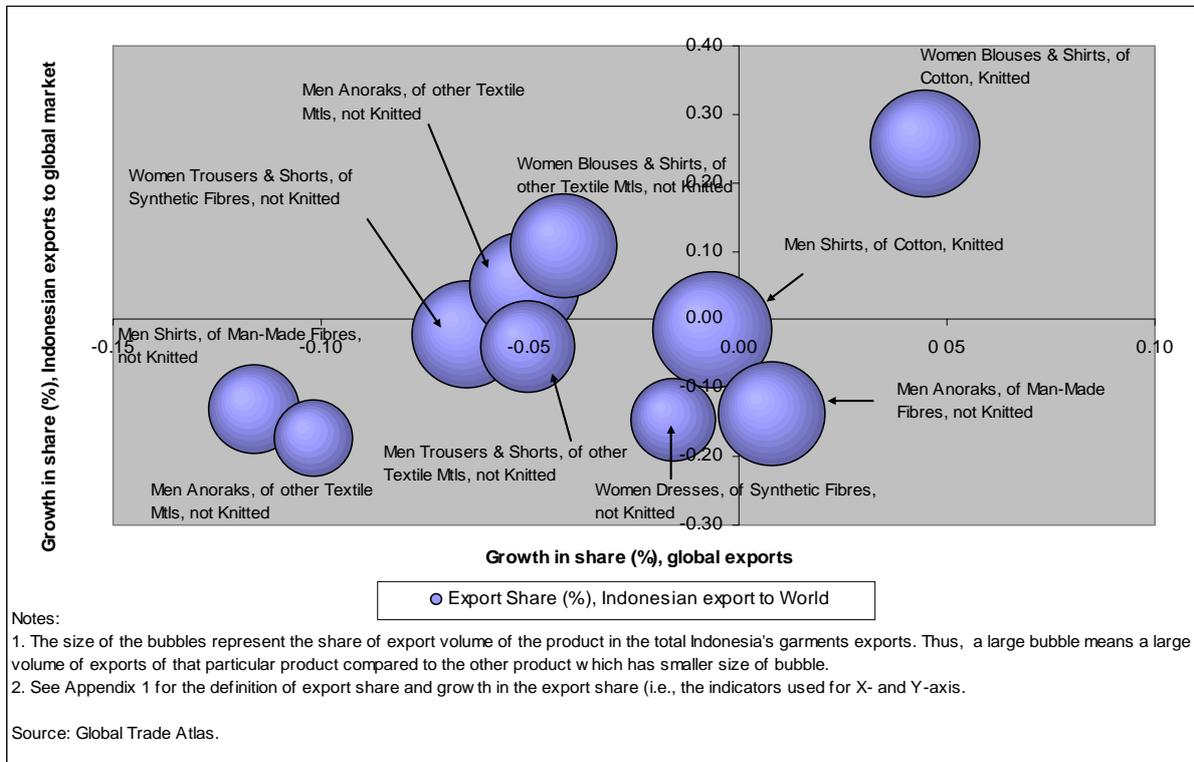
Some Indonesian exports to the world market, however, exhibit negative growth. The clearest example is women’s skirts made from synthetic fibers. For this product group, Indonesian export-share contracted at the rate of 60 percent per annum, while in contrast shares of world imports for this product category grew positively by about 5 percent per annum. Another interesting observation is that many Indonesian main garment products actually serve declining world markets.

These products are located at the left side of the horizontal axis showing negative growth in the world’s import share. The clearest examples are shown by the bubbles for women’s blouses and shirts made from man-made fibers, and men’s trousers and shorts made from synthetic fibers.

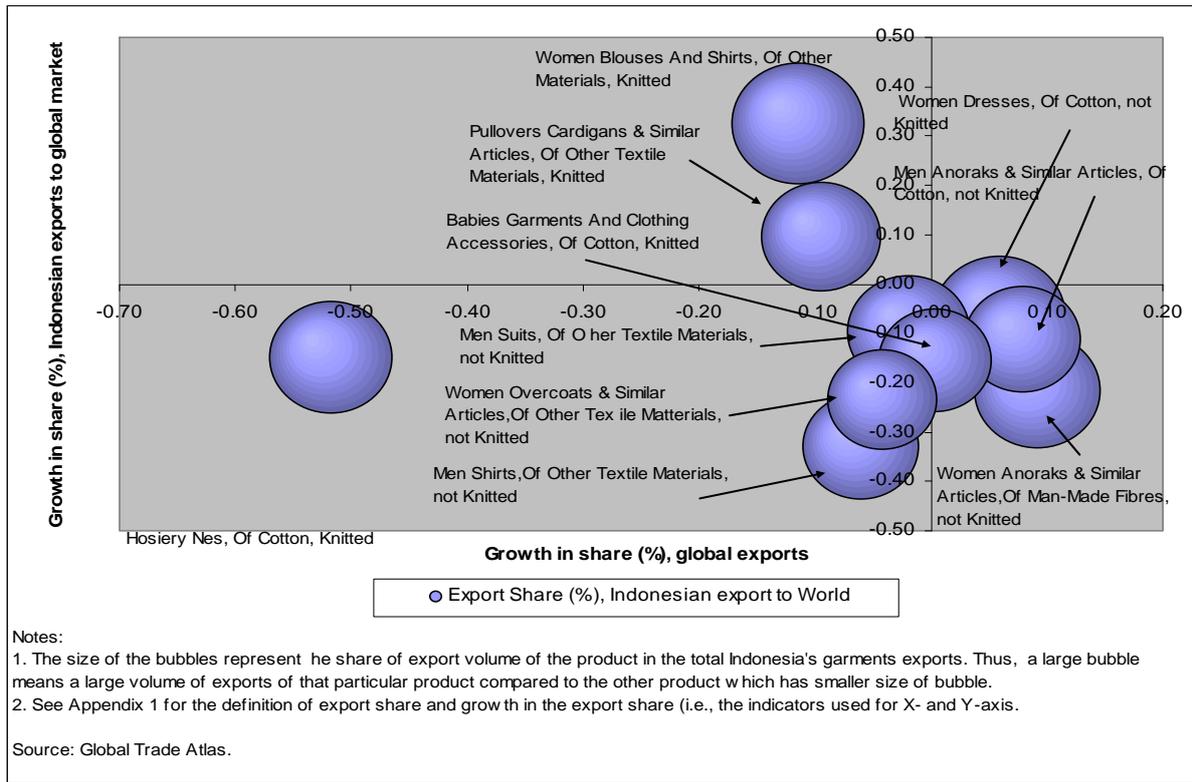
FIGURE 11A: COMPETITIVENESS OF INDONESIAN MAIN GARMENTS EXPORTS, AVERAGES FOR THE PERIOD 2002-07



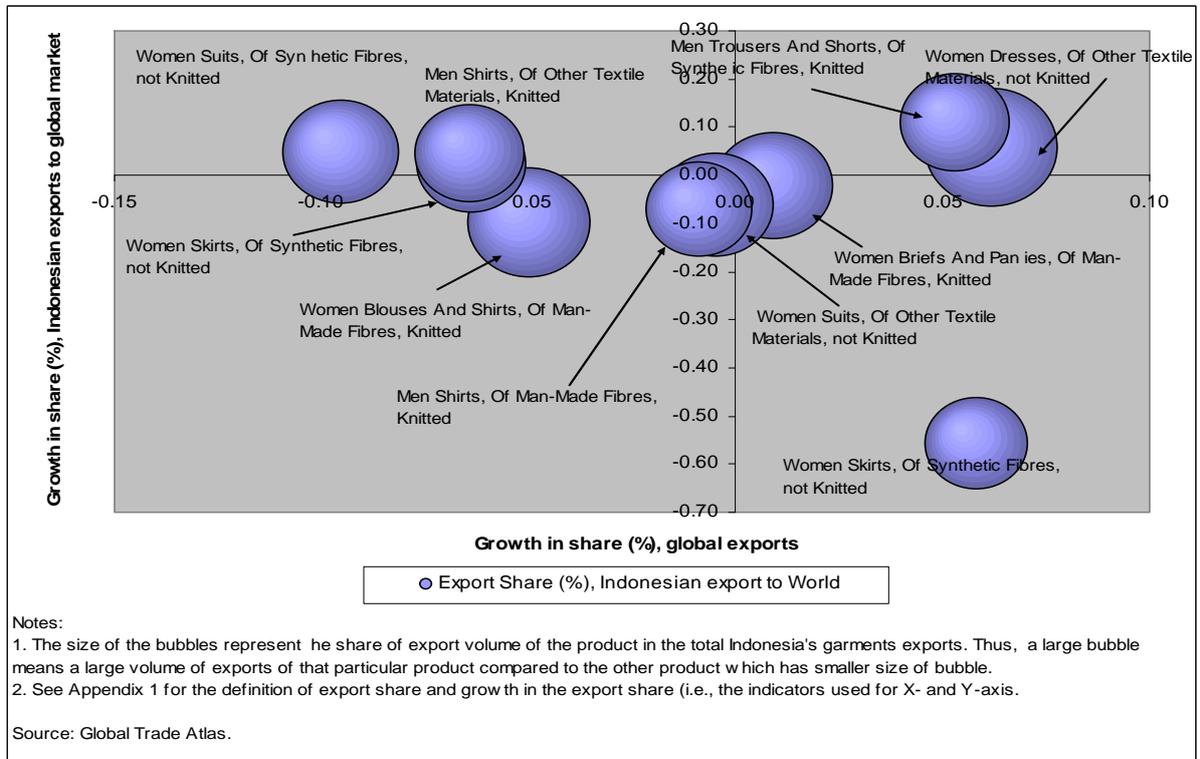
B: COMPETITIVENESS OF MAIN GARMENTS EXPORTS, AVERAGE OF THE PERIOD 2002-07 (CONTINUED)



C: COMPETITIVENESS OF MAIN GARMENTS EXPORTS, AVERAGES FOR THE PERIOD 2002-07 (CONTINUED)



D: COMPETITIVENESS OF MAIN GARMENTS EXPORTS, AVERAGES FOR THE PERIOD 2002-07 (CONCLUDED)



**Table 8: Competitiveness of Indonesian main garments exports, averages for the period 2002-07**

Reporting Country	Price index (average 2000-02=100)						RCA		Export share of the main to overall products (%)		World export share (%)		Relative export share (2007 to 2000)
	2000-02 (average)	2003	2004	2005	2006	2007	2000	2007	2000	2007	(1) 2000	(2) 2007	- Ratio of (2) to (1) -
	Indonesia	100	94.7	100.7	91.5	102.7	<b>86.4</b>	1.33	1.38	79.7	75.5	3.7	4.5
China	100	101.2	108.9	117.7	142.2	<b>148.6</b>	0.88	0.92	48.3	49.1	17.2	57.0	<b>3.32</b>
India	100	102.1	110.1	110.1	<b>113.8</b>	<b>0.0</b>	1.16	0.98	65.3	59.6	3.8	5.3	<b>1.37</b>
Malaysia	100	86.8	91.5	82.1	75.7	<b>73.5</b>	1.17	0.99	69.9	56.9	0.9	0.8	<b>0.84</b>
Philippines	100	93.8	93.8	98.1	100.6	<b>104.7</b>	1.23	1.30	63.9	63.1	1.8	1.1	<b>0.60</b>
Thailand	100	101.8	108.3	107.8	105.7	<b>114.4</b>	1.17	1.17	76.0	77.1	2.4	2.4	<b>1.04</b>

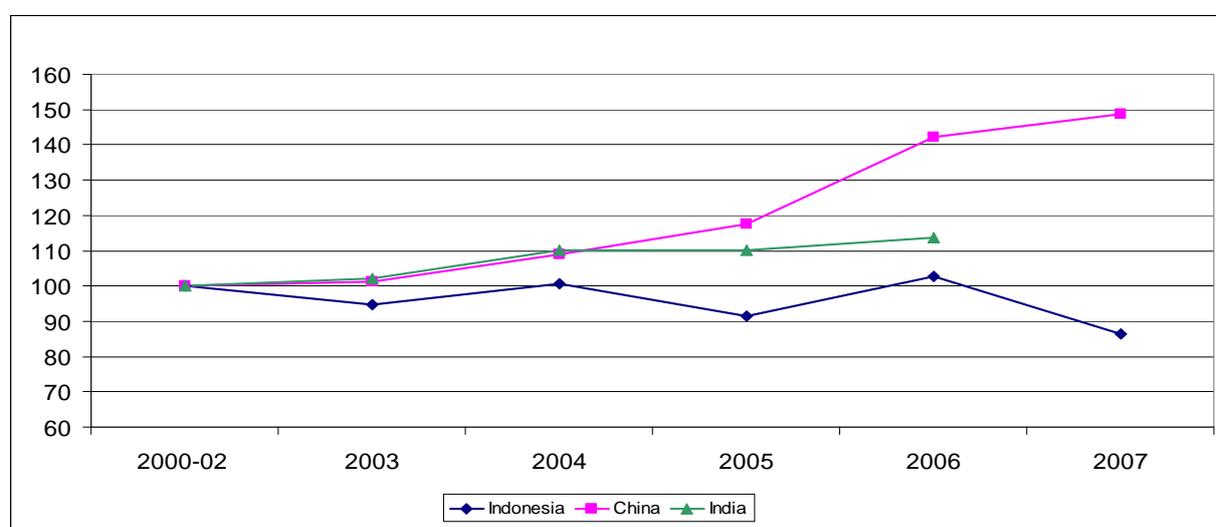
Notes: 1. See Appendix 1 for the definition and explanation of RCA and the other indicators used in the table.  
 2. The RCA and relative export share for India used the 2006 data. This is because the data for 2007 was not yet available.  
 Source: Global Trade Atlas.

Table 8 above and Figures 12 (a) and (b) below provide a clearer picture of the competitiveness of Indonesia’s main garment exports. Indonesian garments appear to be lower in unit-price when compared to China and India, two countries that contribute substantially to the global garment markets. Moreover, unlike China and India, unit-prices of Indonesia’s main garment exports have declined in the past five years. Although China contributes about half of the world’s imports of garments, it is exhibiting a rapid increase in its unit price. Meanwhile, Malaysia is experiencing a trend decline in its unit-prices.

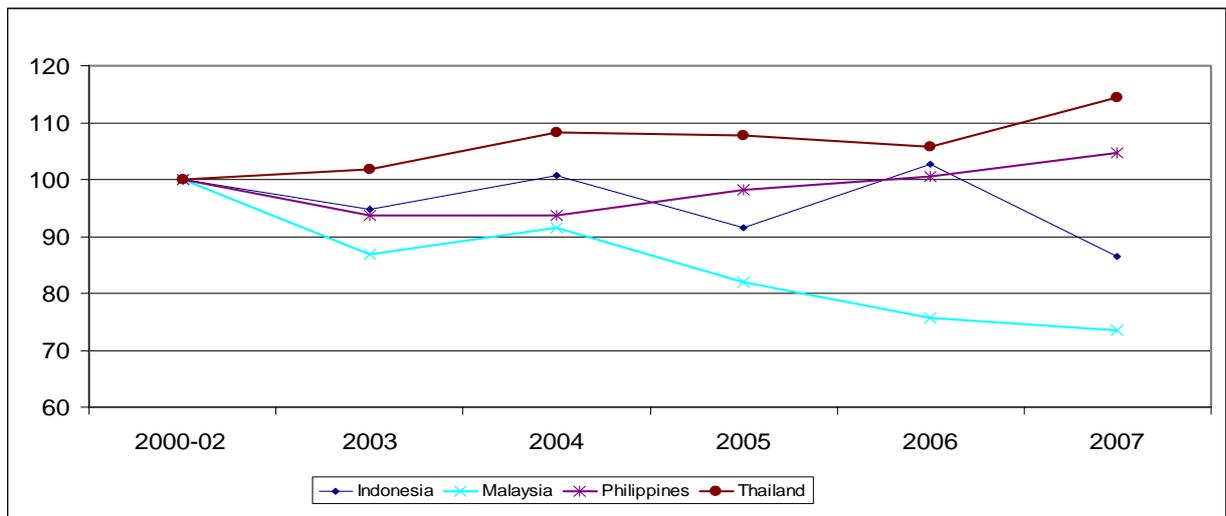
Indonesia’s RCA index in garments is higher when compared to its competitors in both 2000 and 2007. The only country included in the table that has almost the same RCA is the Philippines, suggesting a similar comparative advantage as Indonesia for garment exports. So far, the figures of unit-prices and RCA indicate that Indonesia remains low in its main garment exports, even when compared to China and India. However, in terms of performance, Indonesian exports have not gained optimally from this advantage. The increase in Indonesia’s export share in world markets over the 2002-07 period is much lower than gains made by China. With the exception of its comparison to China, however, Indonesia has performed better than Thailand, the Philippines and Malaysia, while its relative export share is comparable to that of India.

**FIGURE 12: THE UNIT PRICE TRENDS OF MAIN INDONESIAN GARMENTS EXPORTS, OVER THE PERIOD 2002-07: INDONESIA AND SOME MAJOR EXPORTERS**

**A) INDONESIA, CHINA, AND INDIA**



B) INDONESIA, MALAYSIA, THE PHILIPPINES, AND THAILAND



## 6. HOME ACCESSORIES

Indonesia's top 10 home accessories product exports accounted for 76 percent of total exports in that industry value chain during from 2002 to 2007. Wooden frames for paintings and photographs, as well as statuettes and other ornaments made from wood, were the two most important Indonesian products accounting for more than 30 percent of total Indonesian exports from the sector.

**Table 9: Indonesian main home accessories exports performance, averages for the period 2002-07**

HS Code	Commodity	Value (Million USD)		Annual growth (%), average 2002-07	Export share of the main to overall products (%), average 2002-07
		2002	2007		
	<b>All home accessories</b>	<b>423.4</b>	<b>620.4</b>	<b>6.7</b>	<b>100.0</b>
	<b>Main home accessories:</b>	<b>339.2</b>	<b>463.3</b>	<b>5.3</b>	<b>75.9</b>
441400	Wooden Frames for Paintings, Photographs Mirrors, etc	74.4	116.0	8.0	16.95
442010	Statuettes and other Ornaments of Wood	67.0	86.3	6.2	15.02
460210	Basketwork, Wickerwork and article from Plaited Vegetable Mat	57.6	42.8	-5.9	10.07
442090	Wood Marquetry an Inlaid Wood; Caskets and Cases	24.1	102.0	21.9	10.17
701339	Table/Kitchenware other than Glass-Ceramics	26.9	38.6	3.7	7.45
691200	Ceramic Tableware, Kitchenware, and other Household	22.3	22.3	2.6	4.29
701310	Glassware for Kitchen	21.5	21.0	-2.4	4.22
701399	Other Glassware	15.9	14.7	0.8	2.82
701332	Table/Kitchenware other than Glass-Ceramics, and those not defined in 701339	16.1	12.9	-6.5	2.77
460120	Mats, Matting And Screens Of Vegetable Plaiting Materials	13.4	6.7	-8.2	2.18

Notes: 1 All home accessories are defined as a group of 40 home accessories products, defined at six-digit HS Code level. The list and description of these products are presented in Appendix 2e

2 Main home accessories are defined as a group of the Top-10 Indonesian home accessories products by their share of exports the total Indonesian home accessories export

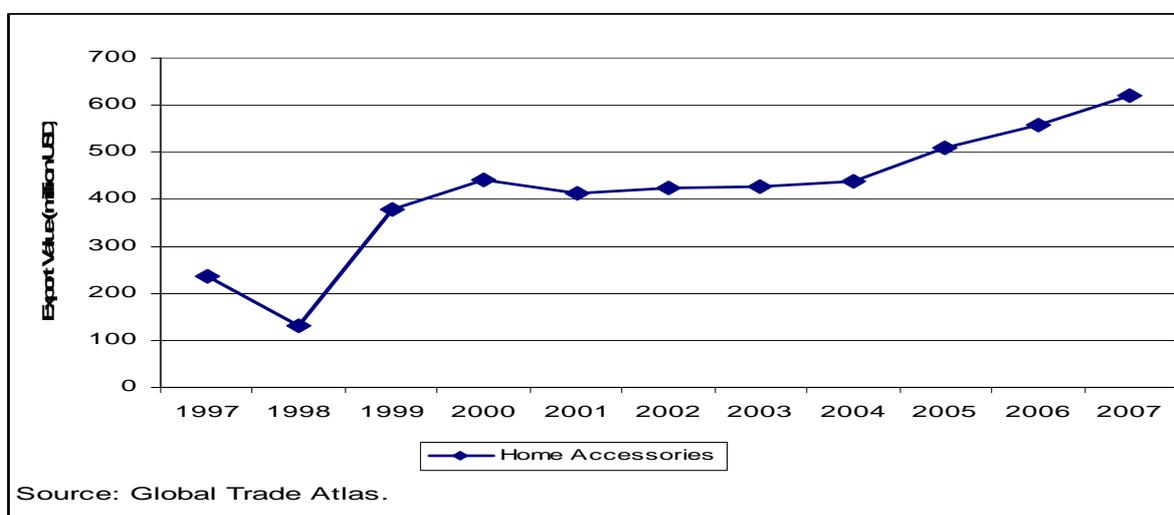
The all Top-10 exports account for 76% of the total Indonesian home accessories exports. The Top-10 products are identified in Appendix 2e

Source: Global Trade Atlas

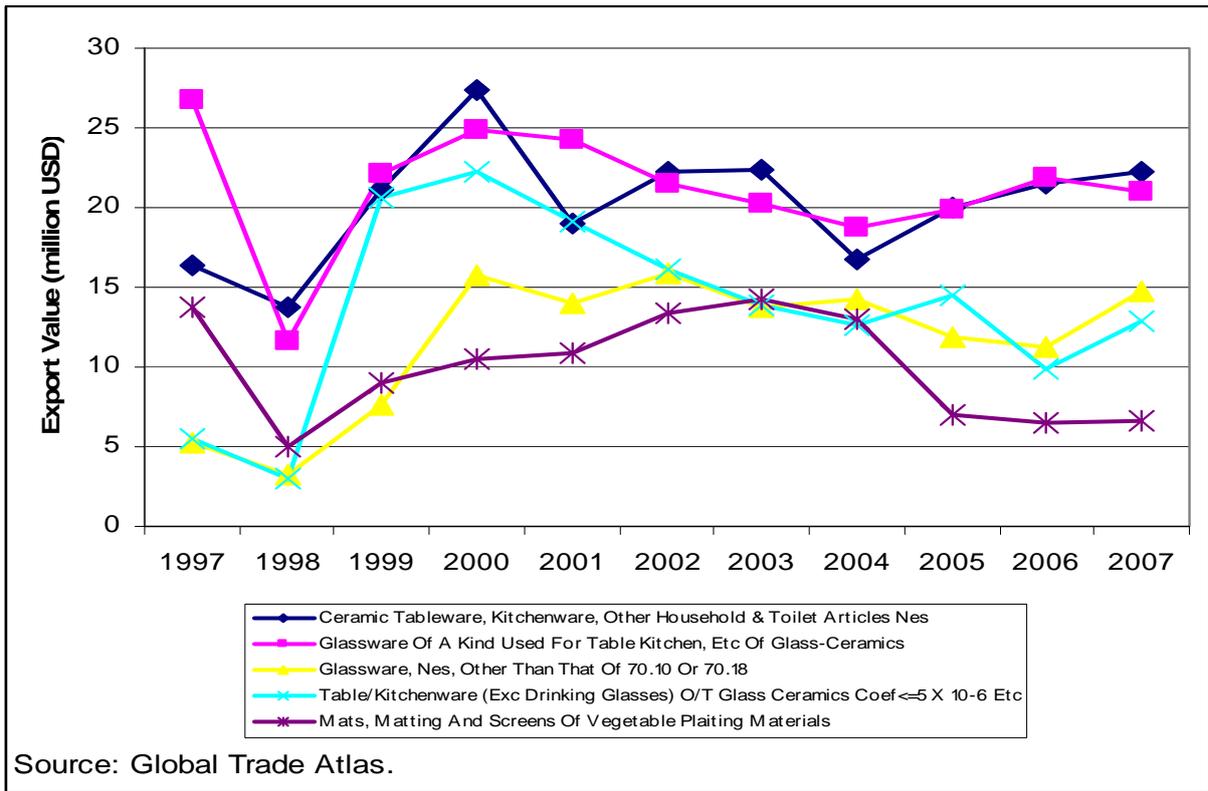
Indonesia's home accessories exports performed relatively well over the past five years. As shown in Table 9 above, overall exports grew at 6.7 percent per annum on average between 2002 and 2007. The main products exported grew at a slightly lower rate of 5.3 percent per annum on average. There were, however, variations in the performance of Indonesia's main exports within this industry value chain. For example, wood parquetry experienced a 21.9 percent annual rate of growth while basketwork, wickerwork and articles from plaited vegetable mats saw an annual 5.9 percent decline in exports.

**FIGURE 13: TRENDS IN INDONESIAN HOME ACCESSORIES EXPORTS, 1997-2007**

### A) ALL HOME ACCESSORIES



B) MAIN HOME ACCESSORIES



C) MAIN HOME ACCESSORIES (CONCLUDED)

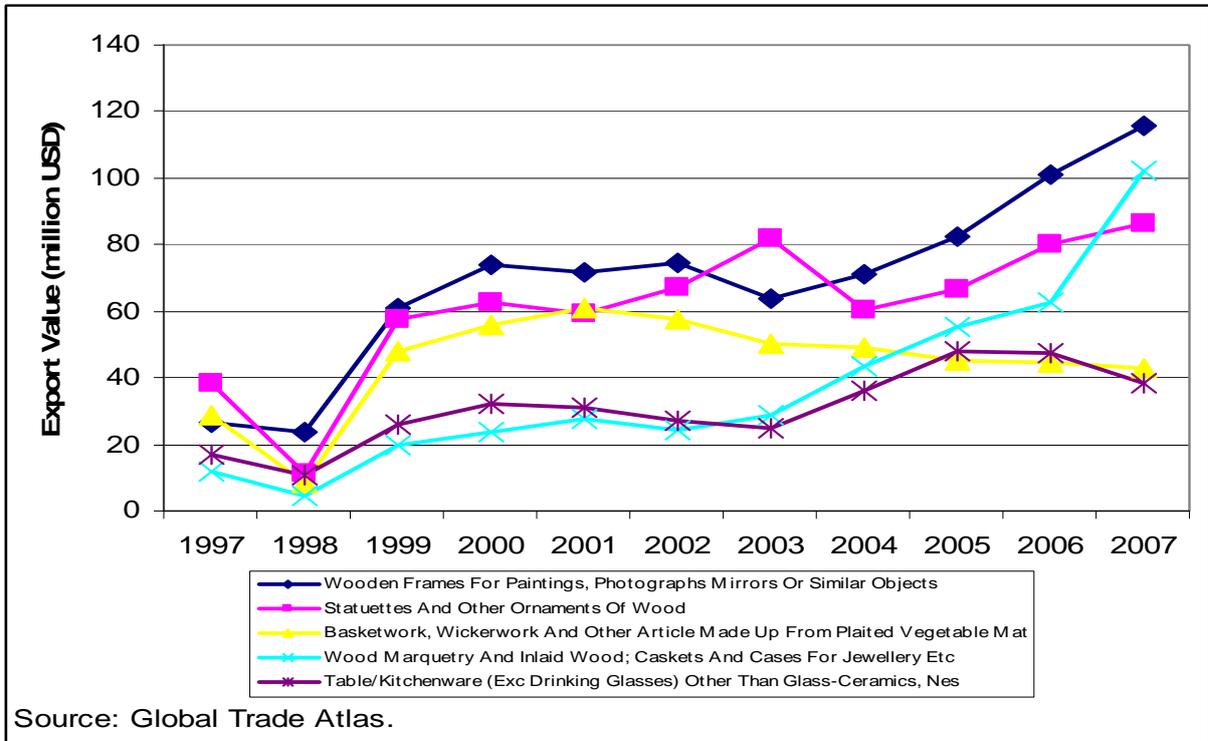
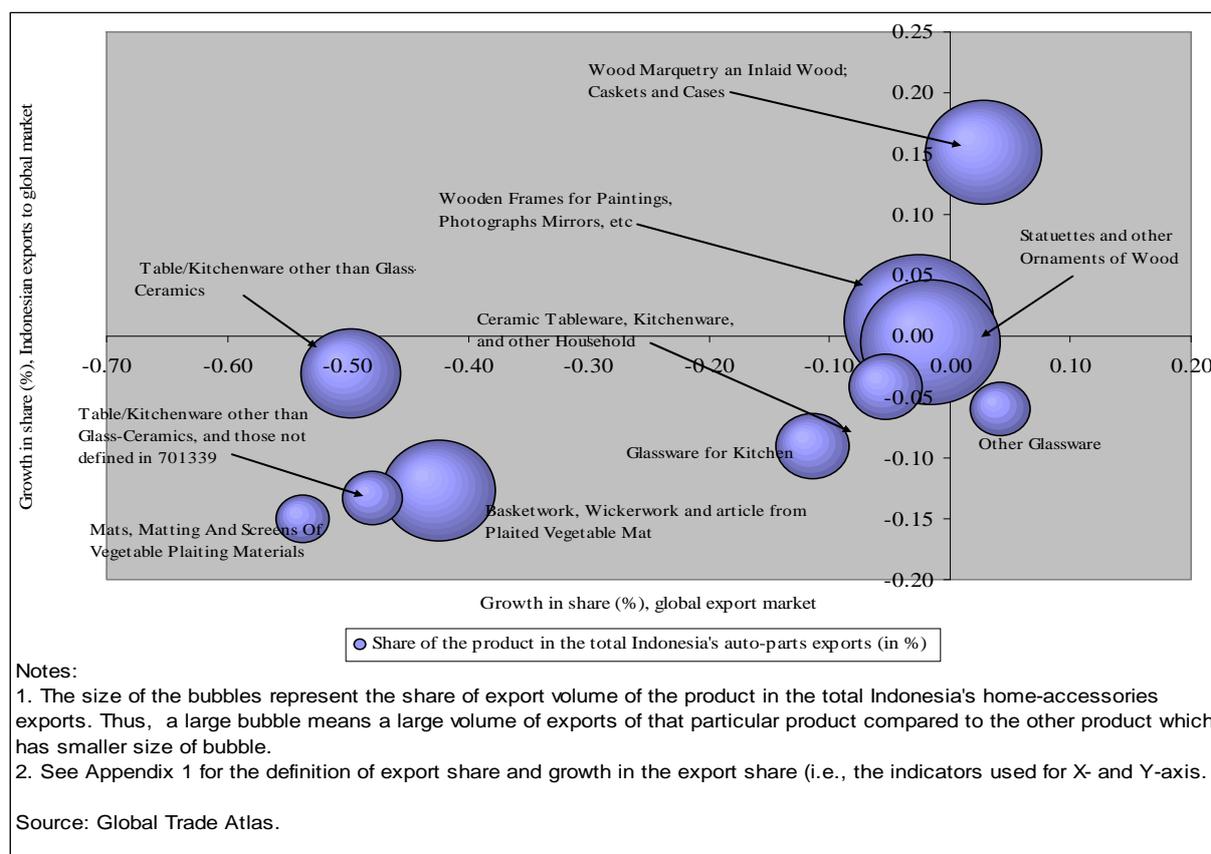


FIGURE 14: COMPETITIVENESS OF MAIN HOME ACCESSORIES EXPORTS, AVERAGES FOR THE PERIOD 2002-07



As Figure 14 above illustrates, Indonesian home accessories exports are located in global market segments that are either static or declining. This is particularly true for wooden frames for paintings and photographs, as well as statuettes and other ornaments made from wood, the two most important groups of Indonesian home accessories exports. The same situation appears to be the case for parquetry, although Indonesia achieved a growing share of this static market for the period 2002-07.

In basketwork, wickerwork and articles from plaited vegetable matting, Indonesia faces both a declining market as well as a decline in its share of the global market for these products. This situation also appears to face Indonesia's exports of table/kitchenware other than glass ceramics.

Table 10: Competitiveness of Indonesian main home accessories exports, averages for the period 2002-07

Reporting Country	Price index (average 2000-02=100)						RCA		Export share of the main to overall products (%)		World export share (%)		Relative export share (2007 to 2000)
	2000-02 (average)	2003	2004	2005	2006	2007	2000	2007	2000	2007	(1) 2000	(2) 2007	- Ratio of (2) to (1) -
Indonesia	100	94.7	100.7	91.5	102.7	86.4	4.27	6.72	84.8	78.1	5.6	7.5	1.33
China	100	101.2	108.9	117.7	142.2	148.6	1.18	1.03	21.9	13.6	18.0	26.2	1.45
India	100	102.1	110.1	110.1	113.8	n.a	0.06	0.06	1.0	1.1	0.1	0.2	2.12
Malaysia	100	86.8	91.5	82.1	75.7	73.5	2.95	3.38	54.7	37.3	1.5	1.5	0.98
Philippines	100	93.8	93.8	98.1	100.6	104.7	2.78	2.55	51.5	28.6	2.1	0.9	0.42
Thailand	100	101.8	108.3	107.8	105.7	114.4	2.54	3.88	47.1	45.3	4.1	4.9	1.20

Notes: 1. See Appendix 1 for the definition and explanation of RCA and the other indicators used in the table.  
2. The RCA and relative export share for India used the 2006 data. This is because the data for 2007 was not yet available.

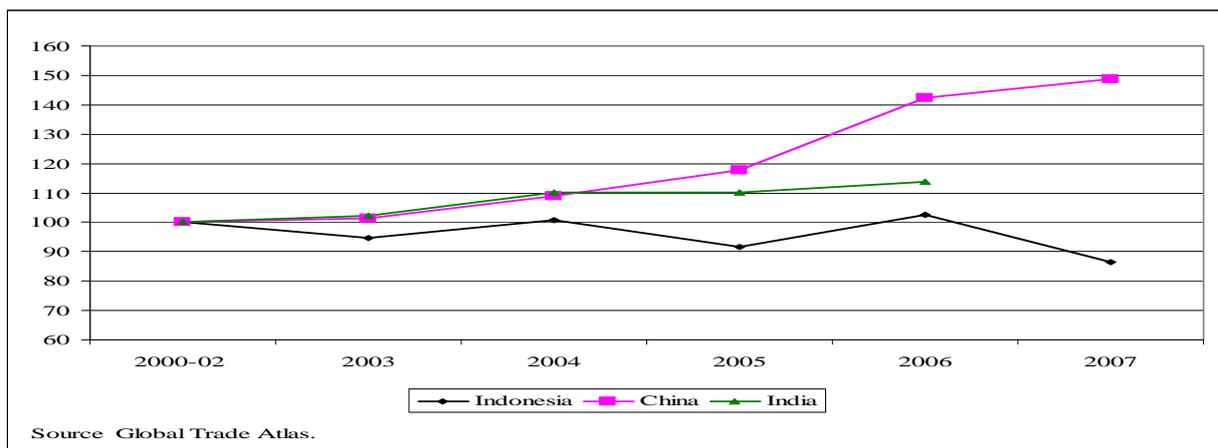
Source: Global Trade Atlas.

Table 10 provides an overview of the export market position of Indonesia's main home accessories products. Indonesia's main home accessories products' unit prices are lower when compared to its competitors – except perhaps for Malaysia. As Figure 15a below shows, Indonesia's unit price for home accessories declined while that for China increased between 2000 and 2007. Indonesia has not matched Malaysia's declining unit-price trends, however. Figure 15b below shows that the declining price trend is more significant for Malaysia compared to Indonesia. More importantly, the RCA index for Indonesia increased substantially over the period, in comparison to Thailand and Malaysia, Indonesia's closest competitors in RCA terms.

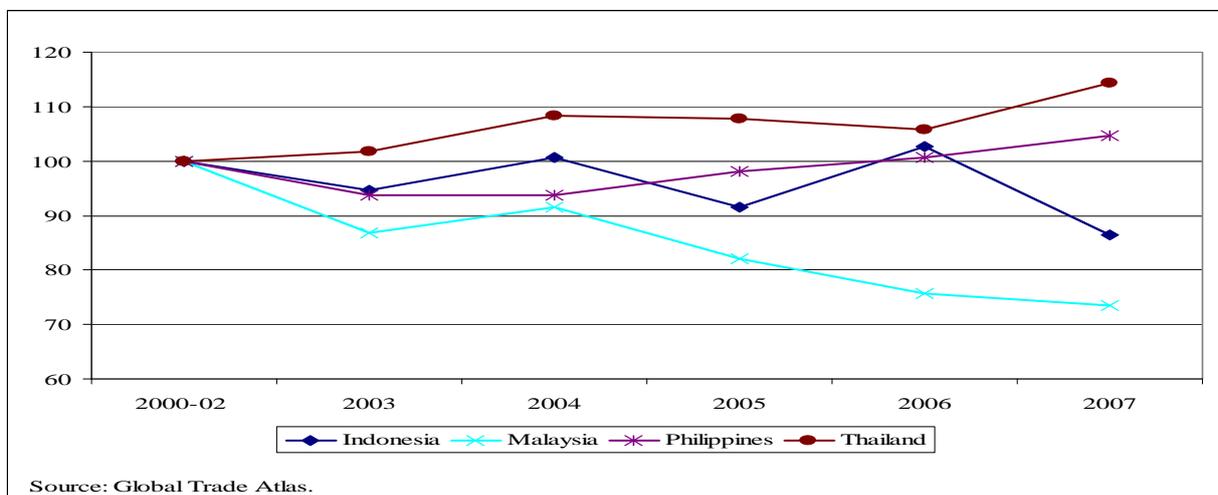
Overall, Indonesian home accessories products are fundamentally competitive, though this has not been successfully translated into favorable export performance relative to its key competitors. As shown in the last column of Table 10, Indonesia was only able to increase its share of main home accessories exports by a ratio of 1.2 between 2000 and 2007, while China and India were able to increase their shares by a ratio of 1.4 and 2.1 respectively. Nonetheless, Indonesia was able to outperform Malaysia, Thailand and the Philippines in terms of relative world export share. In addition to China, Thailand and Malaysia are the closest Indonesian competitors in world market for home accessories products.

**FIGURE 15: THE UNIT PRICE TRENDS OF MAIN INDONESIAN HOME ACCESSORIES EXPORTS, FOR THE PERIOD 2002-07: INDONESIA AND SOME MAJOR EXPORTERS**

**A) INDONESIA, CHINA, AND INDIA**



**B) INDONESIA, MALAYSIA, THE PHILIPPINES, AND THAILAND**



# APPENDIX 1

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Appendix 1. The definition and explanation of formula used in the Trade and Competitiveness Report.

Annual Export Growth (XG).

Annual export growth computes the annual value of exports (in USD) of commodity  $k$  to each market. Here, market is broadly defined as country of export destination. It can be world, region, groups of countries (i.e., ASEAN-5 or ASEAN-10), or any other definitions.

For market-destination  $d$  and commodity  $k$ , the Annual Export Growth (XG) is defined as:

$$XG_{idk,t} = \frac{X_{idk,t} - X_{idk,t-1}}{X_{idk,t-1}} \quad (A1.1)$$

where:

$X_{idk}$  = Exports of country  $i$ 's commodity  $k$  to market-destination  $d$ .

$t$  and  $t-1$  = year  $t$  and  $t-1$ , respectively.

The annual export growth rate for all IVC products were computed and recorded in Tables 1, 3, 5, 7, and 9.

Export Share (XS)

In general, this indicator computes the ratio of export value of a commodity to a value which represents an aggregated total value of exports. Therefore, we could define any export share value according to any aggregated total export value. This Export and Competitiveness Report, however, computes two types of export share indicators, namely (1) the share of the main export products to overall products, for each IVC (presented in all tables in the Report), and (2) the share of the main products in world exports, also for each IVC (presented in Tables 2, 4, 6, 8, and 10).

The following details the exact definition for these export share indicators:

For each IVC, the share of the main export products to overall products, or

$$XS_{iwh} = \frac{\sum_{k=1}^{k=h} x_{iwk}}{X_{iwh}} \quad (A1.2)$$

where:

$XS_{iwh}$  = The share of main product  $h$  in all products, for an IVC in country  $i$ .

$\sum_{k=1}^{k=h} x_{iwk}$  = The total export value of the main product  $h$  (to the world), defined as the aggregation of export commodity  $k$  for all  $k$ s contribute to about 60-70% of the total export, for an IVC in country  $i$ .

$X_{iwk}$  = The total exports of all products (to the world) in an IVC for country  $i$ .

For each IVC, the share of the main products in world market, or

$$XS_{iwh} = \frac{x_{iwh}}{X_{wwh}} \quad (A1.3)$$

where:

$XS_{iwh}$  = World export share of main commodity  $h$  (in each IVC) for country  $i$ .

$x_{iwh}$  = Exports of country  $i$ 's main commodity  $h$  to the world market.

$X_{wwk}$  = Total world's exports for main commodity  $h$ .

Meanwhile, as for the figures that reflect performance and competitiveness (i.e., the 'bubble' figures – Figures 2, 5, 8, 11, and 14), we compute the annual growth rate of the export share. That is, the annual percentage difference in the share – this is similar to growth definition as in (A1.1).

The export share for the figures defined similarly as in (A1.2). In particular, for vertical axis (Y-axis), it is defined as

$$XS_{iwk} = \frac{x_{iwk}}{X_{iwk}} \quad (A1.4)$$

where:

$XS_{iwk}$  = Country  $i$ 's (or Indonesia as in the figures) export share of commodity  $k$  in all products for an IVC.

$x_{iwk}$  = Exports of country  $i$ 's (or Indonesia's as in the figures) commodity  $k$ , within an IVC, to the world market.

$X_{iwk}$  = Total exports of all products in an IVC to the world for country  $i$ 's (or Indonesia's as in the figures).

While, for horizontal axis, the share is defined as

$$XS_{wwk} = \frac{x_{wwk}}{X_{wwk}} \quad (A1.5)$$

where:

$XS_{wwk}$  = The share of world export of commodity  $k$  in all products for an IVC.

$x_{wwk}$  = World exports (or imports) of commodity  $k$ , within an IVC.

$X_{wkk}$  = World exports of all products in an IVC.

Revealed Comparative Advantage (RCA).

RCA is commonly used to measure the extent of comparative advantage that a country has in a product. It helps a country know whether it is in the process of extending the products that the country has some trade potential, as opposed to a situation in which a number of products that can be competitively exported is actually static. In the Report, RCA was computed for the export of the main products, for each IVC and some other countries besides Indonesia. (These are recorded in Tables 2, 4, 6, 8, and 10.)

For commodity  $k$ , RCA is formally defined as:

$$RCA_{ik} = \frac{(x_{ik} / X_i)}{(x_{wk} / X_w)} \quad (A1.6)$$

where:

$x_{ik}$  = Country  $i$ 's export of commodity  $k$ .

$X_i$  = Total country  $i$ 's exports.

$x_{wk}$  = World's export of commodity  $k$ .

$X_w$  = Total world's exports.

An index exceeding unity implies country  $i$  has comparative advantage in commodity  $k$ .

# APPENDIX 2

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## A) AUTO PARTS

### The Main Indonesian Auto -parts products

HS Code	Description
870899	Motor Vehicle Parts, Nes
870870	Wheels Including Parts And Accessories For Motor Vehicles
871419	Motorcycle Parts Nes
870840	Gear Boxes (Transmissions), For Motor Vehicles And Parts Thereof
851190	Parts Of Electrical Ignition Or Starting Equipment

### All Auto-parts

HS Code	Description
870600	Chassis Fitted With Engines For The Vehicles Of Headings 87.01 To 87.05
870710	Bodies For Passenger Carrying Vehicles
870790	Bodies For Tractors, Buses, Trucks And Special Purpose Vehicles
870810	Bumpers And Parts For Motor Vehicles
870821	Safety Seat Belts For Motor Vehicles
870829	Parts And Accessories Of Bodies Nes For Motor Vehicles
870830	Brakes And Servo-Brakes, For Motor Vehicles; Parts Thereof
870831	Mounted Brake Linings For Motor Vehicles
870839	Brake System Parts Nes For Motor Vehicles
870840	Gear Boxes (Transmissions), For Motor Vehicles And Parts Thereof
870850	Drive-Axles W Dif, W/N Provided W/O Trans Comp & Non-Driving Axles
870860	Non-Driving Axles And Parts For Motor Vehicles
870870	Wheels Including Parts And Accessories For Motor Vehicles
870880	Suspension Systems And Parts Thereof, Including Shock-Absorbers, For Motor Veh
870891	Radiators And Parts Thereof, For Motor Vehicles
870892	Silencers (Mufflers) And Exhaust Pipes, For Motor Vehicles; Parts Thereof
870893	Clutches And Parts For Motor Vehicles
870894	Steering Wheels, Columns And Boxes; Parts Thereof, For Motor Vehicles
870895	Safety Airbags With Inflater System, For Motor Vehicles; Parts Thereof
870899	Motor Vehicle Parts, Nes
871411	Motorcycle Saddles
871419	Motorcycle Parts Nes
940120	Seats, Motor Vehicles
830120	Locks Of A Kind Used For Motor Vehicles Of Base Metal
830230	Mountings, Fittings And Similar Articles Of Base Metal For Motor Vehicles, Nes
841520	Air Conditioning Machines Of A Kind Used For Persons In Motor Vehicles
851110	Spark Plugs
851130	Distributors And Ignition Coils
851140	Starter Motors
851150	Generators And Alternators
851180	Glow Plugs And Other Ignition Or Starting Equipment Nes
851190	Parts Of Electrical Ignition Or Starting Equipment
851220	Lighting Or Visual Signaling Equipment Nes
851230	Sound Signaling Equipment
851240	Windscreen Wipes, Defrosters And Demisters
851290	Parts Of Electrical Lighting, Signaling And Defrosting Equipment

Source: Global Trade Atlas.

## **B) FOOTWEAR**

### The Main Indonesian Footwear Products

HS Code	Description
640319	Sports Footwear, O/T Ski, Outer Soles Of Rbr/Plas/Leather & Uppers Of Leather
640219	Sports Footwear, Outer Soles And Uppers Of Rubber Or Plastics, Nes
640411	Sports Footwear With Outer Soles Of Rubber Or Plastics And Uppers Of Tex Mat
640399	Footwear, Outer Sole Of Rubber/Plastics/ Leather Uppers Of Leather, Nes
640299	Footwear, Outer Soles/Uppers Of Rubber Or Plastics, Nes

### All Footwear

HS Code	Description
640110	Waterproof Footwear, Outer Soles And Uppers Of Rubber/Plastics, Metal Toe-Cap
640191	Waterproof Footwear, Outer Soles/Uppers Of Rubber/Plastics, Covering Knee, Nes
640192	Waterproof Footwear, Outer Soles/Uppers Of Rbr/Plas, Covg Ankle But Not Knee Nes
640199	Waterproof Footwear, Outer Soles/Uppers Of Rubber Or Plastics, Nes
640211	Ski-Boots And Cross-Country Ski Footwear Outer Soles/Uppers Of Rbr/Plas, Nes
640212	Ski-Boot/X-Country Ski Foot Snowboard Boots, Outer Soles/Uppers, Rbr/Plas, Nes
640219	Sports Footwear, Outer Soles And Uppers Of Rubber Or Plastics, Nes
640220	Footwear Of Rubber Or Plastics, Upper Straps Assembled To Sole By Plugs
640230	Footwear, Outer Soles/Uppers Of Rubber Or Plastics, With Metal Toe-Cap, Nes
640291	Footwear, Outer Soles/Uppers Of Rubber Or Plastics, Covering The Ankle, Nes
640299	Footwear, Outer Soles/Uppers Of Rubber Or Plastics, Nes
640311	Ski Footwear, With Outer Soles Of Rbr/ Plas/Leather And Uppers Of Leather
640312	Ski Footwear, With Outer Soles Of Rbr/ Plas/Leather And Uppers Of Leather
640319	Sports Footwear, O/T Ski, Outer Soles Of Rbr/Plas/Leather & Uppers Of Leather
640320	Footwear, Outer Sole/Upper Of Leather, Straps Across The Instep/Around Big Toe
640330	Footwear, Wooden, Outer Soles Of Rubber/ Plas/Leather And Uppers Of Leather
640340	Footwear, Outer Soles Of Rubber/Plastic/ Leathr, Upper Of Leathr W/Metal Toe-Cap
640351	Footwear, Outer Soles And Uppers Of Leather, Covering The Ankle, Nes
640359	Footwear, Outer Soles And Uppers Of Leather, Nes
640391	Footwear, Outer Soles Of Rubber/Plastics/ Leather, Uppers Of Leather, Covg Ankle, Nes
640399	Footwear, Outer Sole Of Rubber/Plastics/ Leather Uppers Of Leather, Nes
640411	Sports Footwear With Outer Soles Of Rubber Or Plastics And Uppers Of Tex Mat
640419	Footwear O/T Sports, With Outer Soles Of Rubber/Plastics And Uppers Of Tex Mat
640420	Footwear With Outer Soles Of Leather And Uppers Of Textile Materials
640510	Footwear With Uppers Of Leather Or Composition Leather, Nes
640520	Footwear With Uppers Of Textile Materials, Nes
640590	Footwear, Nes

Source: Global Trade Atlas.

## **C) FURNITURE**

### The Main Indonesian Furniture Products

HS Code	Description
940360	Furniture, Wooden, Nes
940180	Seats Nes, Other Than Those Of Heading 94.02
940150	Seats Of Cane, Osier, Bamboo Or Similar Materials
940350	Bedroom Furniture, Wooden, Nes
940380	Furniture Of Other Materials, Incl Cane, Osier, Bamboo Or Similar Materials

### All Furniture

HS Code	Description
940150	Seats Of Cane, Osier, Bamboo Or Similar Materials
940151	Seats Of Bamboo Or Rattan
940159	Seats, Of Cane, Osier Or Similar Materials, Nes
940161	Seats With Wooden Frames, Upholstered Nes
940169	Seats With Wooden Frames, Nes
940171	Seats With Metal Frames, Upholstered, Nes, Other Than Those Of Heading 94.02
940179	Seats With Metal Frames, Nes, Other Than Those Of Heading 94.02
940180	Seats Nes, Other Than Those Of Heading 94.02
940190	Parts Of Seats Other Than Those Of Heading 94.02
940330	Office Furniture, Wooden, Nes
940340	Kitchen Furniture, Wooden, Nes
940350	Bedroom Furniture, Wooden, Nes
940360	Furniture, Wooden, Nes
940380	Furniture Of Other Materials, Incl Cane, Osier, Bamboo Or Similar Materials
940381	Furniture Of Bamboo Or Rattan, Nes
940389	Furniture Of Other Materials, Including Cane, Osier Or Similar Materials, Nes

Source: Global Trade Atlas.

## **D) GARMENTS**

### The Main Indonesian Garment Products

HS Code	Description
620520	Men's/Boys', Shirts, Of Cotton, Not Knitted Or Crocheted
621210	Brassieres And Parts Thereof, Of Textile Materials
620342	Men's/Boys', Trousers And Shorts, Of Cotton, Not Knitted Or Crocheted
611020	Pullovers, Cardigans And Similar Articles Of Cotton, Knitted Or Crocheted
620462	Women's/Girls', Trousers And Shorts, Of Cotton, Not Knitted Or Crocheted
611030	Pullovers, Cardigans And Similar Articles Of Man-Made Fibers, Knitted Or Crocheted
620640	Women's/Girls', Blouses And Shirts, Of Man-Made Fibers, Not Knitted/Crocheted
620630	Women's/Girls', Blouses And Shirts, Of Cotton, Not Knitted Or Crocheted
620343	Men's/Boys', Trousers And Shorts, Of Synthetic Fibers, Not Knitted/Crocheted
620469	Women's/Girls', Trousers & Shorts, Of Other Textile Materials, Not Knit/Crochet
610510	Men's/Boys' Shirts, Of Cotton, Knitted Or Crocheted
620463	Women's/Girls', Trousers And Shorts, Of Synthetic Fibers, Not Knitted/Crocheted
620119	Men's/Boys', Overcoats & Similar Articles Of Other Textile Materials, Not Knit/Cro
620690	Women's/Girls' Blouses & Shirts, Of Other Textile Materials, Not Knitted/Crocheted
620193	Men's/Boys', Anoraks & Similar Articles, Of Man-Made Fibers, Not Knit/Crocheted
610610	Women's/Girls' Blouses And Shirts, Of Cotton, Knitted Or Crocheted
620349	Men's/Boys', Trousers And Shorts, Of Other Textile Materials, Not Knitted/Crocheted
620530	Men's/Boys', Shirts, Of Man-Made Fibers, Not Knitted Or Crocheted
620443	Women's/Girls', Dresses, Of Synthetic Fibers, Not Knitted Or Crocheted
620199	Men's/Boys', Anoraks & Similar Articles, Of Other Textile Materials, Not Knit/Cro

### All Garments

HS Code	Description
610110	Men's/Boys Overcoats, Anoraks Etc, Of Wool Or Fine Animal Hair, Knitted
610120	Men's/Boys' Overcoats, Anoraks, Etc, Of Cotton, Knitted Or Crocheted
610130	Men's/Boys' Overcoats, Anoraks, Etc, Of Man-Made Fibers, Knitted Or Crocheted
610190	Men's/Boys' Overcoats, Anoraks, Etc, Other Textile Materials, Knitted/Crocheted, Nes
610210	Women's/Girls' Overcoats, Anoraks, Etc, Of Wool Or Fine Animal Hair, Knitted/Crochet
610220	Women's/Girls' Overcoats, Anoraks, Etc, Of Cotton, Knitted/Crocheted

HS Code	Description
610230	Women's/Girls' Overcoats, Anoraks, Etc, Of Man-Made Fibers, Knitted/Crocheted
610290	Women's/Girls' Overcoats, Anoraks, Etc, Of Other Textile Materials, Knitted/Crochet
610310	Men's/Boys' Suits, Knitted Or Crocheted
610311	Men's/Boys Suits, Of Wool Or Fine Animal Hair, Knitted
610312	Men's/Boys Suits, Of Synthetic Fibers, Knitted
610319	Men's/Boys Suits, Of Other Textile Materials, Knitted
610321	Men's/Boys Ensembles, Of Wool Or Fine Animal Hair, Knitted
610322	Men's/Boys' Ensembles, Of Cotton, Knitted Or Crocheted
610323	Men's/Boys' Ensembles, Of Synthetic Fibers, Knitted Or Crocheted
610329	Men's/Boys' Ensembles, Of Other Textile Materials, Knitted Or Crocheted
610331	Men's/Boys' Jackets And Blazers, Of Wool Or Fine Animal Hair, Knitted Or Crocheted
610332	Men's/Boys' Jackets And Blazers, Of Cot- Ton, Knitted Or Crocheted
610333	Men's/Boys' Jackets And Blazers, Of Synthetic Fibers, Knitted Or Crocheted
610339	Men's/Boys' Jackets And Blazers, Of Other Textile Materials, Knitted Or Crocheted
610341	Men's/Boys' Trousers And Shorts, Of Wool Or Fine Animal Hair, Knitted/Crocheted
610342	Men's/Boys' Trousers And Shorts, Of Cotton, Knitted Or Crocheted
610343	Men's/Boys' Trousers And Shorts, Of Synthetic Fibers, Knitted Or Crocheted
610349	Men's/Boys' Trousers And Shorts, Of Other Textile Materials, Knitted Or Crocheted
610411	Women's/Girls Suits, Of Wool Or Fine Animal Hair, Knitted
610412	Women's/Girls Suits, Of Cotton, Knitted
610413	Women's/Girls' Suits, Of Synthetic Fibers, Knitted Or Crocheted
610419	Women's/Girls' Suits, Of Other Textile Materials, Knitted Or Crocheted, Nes
610421	Women's/Girls Ensembles, Of Wool Or Fine Animal Hair, Knitted
610422	Women's/Girls' Ensembles, Of Cotton, Knitted Or Crocheted
610423	Women's/Girls' Ensembles, Of Synthetic Fibers, Knitted Or Crocheted
610429	Women's/Girls' Ensembles, Of Other Tex- Tile Materials, Knitted Or Crocheted
610431	Women's/Girls' Jackets And Blazers Of Wool Or Fine Animal Hair, Knitted/Crochet
610432	Women's/Girls' Jackets And Blazers, Of Cotton, Knitted Or Crocheted
610433	Women's/Girls' Jackets And Blazers, Of Synthetic Fibers, Knitted Or Crocheted
610439	Women's/Girls' Jackets And Blazers, Of Other Textile Materials, Knitted/Crocheted
610441	Women's/Girls' Dresses, Of Wool Or Fine Animal Hair, Knitted Or Crocheted
610442	Women's/Girls' Dresses, Of Cotton, Knit- Ted Or Crocheted
610443	Women's/Girls' Dresses, Of Synthetic Fibers, Knitted Or Crocheted
610444	Women's/Girls' Dresses, Of Artificial Fibers, Knitted Or Crocheted
610449	Women's/Girls' Dresses, Of Other Textile Materials, Knitted Or Crocheted
610451	Women's/Girls' Skirts, Of Wool Or Fine Animal Hair, Knitted Or Crocheted
610452	Women's/Girls' Skirts, Of Cotton, Knit- Ted Or Crocheted
610453	Women's/Girls' Skirts, Of Synthetic Fibers, Knitted Or Crocheted
610459	Women's/Girls' Skirts, Of Other Textile Materials, Knitted Or Crocheted
610461	Women's/Girls' Trousers And Shorts, Of Wool/Fine Animal Hair, Knitted/Crocheted
610462	Women's/Girls' Trousers And Shorts, Of Cotton, Knitted Or Crocheted
610463	Women's/Girls' Trousers And Shorts, Of Synthetic Fibers, Knitted Or Crocheted
610469	Women's/Girls' Trousers And Shorts, Of Other Textile Materials, Knitted/Crocheted
610510	Men's/Boys' Shirts, Of Cotton, Knitted Or Crocheted
610520	Men's/Boys' Shirts, Of Man-Made Fibers, Knitted Or Crocheted
610590	Men's/Boys' Shirts, Of Other Textile Materials, Knitted Or Crocheted
610610	Women's/Girls' Blouses And Shirts, Of Cotton, Knitted Or Crocheted
610620	Women's/Girls' Blouses And Shirts, Of Man-Made Fibers, Knitted Or Crocheted
610690	Women's/Girls' Blouses And Shirts, Of Other Materials, Knitted Or Crocheted
610711	Men's/Boys' Underpants And Briefs, Of Cotton, Knitted Or Crocheted
610712	Men's/Boys' Underpants And Briefs, Of Man-Made Fibers, Knitted Or Crocheted
610719	Men's/Boys' Underpants And Briefs, Of Other Textile Materials, Knitted/Crocheted
610721	Men's/Boys' Nightshirts And Pyjamas, Of Cotton, Knitted Or Crocheted

HS Code	Description
610722	Men's/Boys' Nightshirts And Pyjamas, Of Man-Made Fibers, Knitted Or Crocheted
610729	Men's/Boys' Nightshirts And Pyjamas, Of Other Textile Materials, Knitted/Crochet
610791	Men's/Boys' Bathrobes, Dressing Gowns, Etc, Of Cotton, Knitted Or Crocheted
610792	Men's/Boys Bathrobes, Dressing Gowns, Etc Of Man-Made Fibers, Knitted
610799	Men's/Boys' Bathrobes, Dressing Gowns, Etc Of O Textile Materials, Knitted/Crocheted
610811	Women's/Girls', Slips And Petticoats, Of Man-Made Fibers, Knitted Or Crocheted
610819	Women's/Girls', Slips & Petticoats, Of Other Textile Materials, Knitted/Crochet
610821	Women's/Girls' Briefs And Panties, Of Cotton, Knitted Or Crocheted
610822	Women's/Girls' Briefs And Panties, Of Man-Made Fibers, Knitted Or Crocheted
610829	Women's/Girls' Briefs And Panties, Of Other Textile Materials, Knitted/Crocheted
610831	Women's/Girls' Nightdresses And Pyjamas, Of Cotton, Knitted Or Crocheted
610832	Women's/Girls' Nightdresses And Pyjamas, Of Man-Made Fibers, Knitted/Crocheted
610839	Women's/Girls' Nightdresses And Pyjamas, Of Other Textile Materials, Knitted/Cro
610891	Women's/Girls', Bathrobes, Dressing Gowns, Etc, Of Cotton, Knitted Or Crocheted
610892	Women's/Girls', Bathrobes, Dressing Gowns, Etc, Of Man-Made Fibers, Knitted/Crocheted
610899	Women's/Girls' Bathrobes, Dressing Gowns, Etc, Of O Textile Materials, Knit/Crochet
610910	T-Shirts, Singlets And Other Vests, Of Cotton, Knitted Or Crocheted
610990	T-Shirts, Singlets And Other Vests, Of Other Textile Materials, Knitted/Crocheted
611010	Pullovers, Cardigans And Similar Article Of Wool Or Fine Animal Hair, Knitted
611011	Pullovers, Cardigans And Similar Articles, Of Wool, Knitted Or Crocheted
611012	Pullovers, Cardigans & Similar Articles Of Kashmir (Cashmere) Goats, Knit/Crochet
611019	Pullovers, Cardigans And Sim Art Of Fine Animal Hair, Nes, Knitted/Crocheted
611020	Pullovers, Cardigans And Similar Articles Of Cotton, Knitted Or Crocheted
611030	Pullovers, Cardigans And Similar Articles Of Man-Made Fibers, Knitted Or Crocheted
611090	Pullovers, Cardigans & Similar Articles Of Other Textile Materials, Knit/Crochet
611110	Babies' Garments And Clothing Accessories Of Wool Or Fine Animal Hair, Knitted
611120	Babies' Garments And Clothing Accessories, Of Cotton, Knitted Or Crocheted
611130	Babies' Garments And Clothing Accessories, Of Synthetic Fibers, Knitted/Crochet
611190	Babies' Garments And Clothing Access, Of O Textile Materials, Knitted/Crocheted
611211	Track Suits, Of Cotton, Knitted Or Crocheted
611212	Track Suits, Of Synthetic Fibers, Knit- Ted Or Crocheted
611219	Track Suits, Of Other Textile Materials, Knitted Or Crocheted
611220	Ski Suits, Of Textile Materials, Knitted Or Crocheted
611231	Men's/Boys' Swimwear, Of Synthetic Fibers, Knitted Or Crocheted
611239	Men's/Boys' Swimwear, Of Other Textile Materials, Knitted Or Crocheted
611241	Women's/Girls' Swimwear, Of Synthetic Fibers, Knitted Or Crocheted
611249	Women's/Girls' Swimwear, Of Other Textile Materials, Knitted Or Crocheted
611300	Garments, Made Up Of Impreg, Coated, Covered Or Laminated Textile Fab, Knit/Cro
611410	Garments Nes, Of Wool Or Fine Animal Hair, Knitted
611420	Garments, Nes, Of Cotton, Knitted Or Crocheted
611430	Garments, Nes, Of Man-Made Fibers, Knit- Ted Or Crocheted
611490	Garments, Nes, Of Other Textile Materials, Knitted Or Crocheted
611510	Graduated Compression Hosiery, Knitted Or Crocheted
611511	Panty Hose And Tights, Of Synthetic Fiber Yarns <67 Dtex/Single Yarn Knitted
611512	Panty Hose And Tights, Of Synthetic Fiber Yarns>=67 Dtex/Single Yarn Knitted
611519	Panty Hose And Tights, Of Other Textile Materials, Knitted
611520	Women's Full-L Or Knee-L Hosiery, Of Tex- Tile Yarns <67 Dtex/Single Yarn Knitted
611521	Panty Hose & Tights, Of Synthetic Fibers, S.Y. <67 Dtex, Knitted Or Crocheted
611522	Panty Hose & Tights, Of Synthetic Fibers, Single Yarn,>=67 Dtex, Knitted/Crocheted
611529	Panty Hose And Tights, Of Other Textile Materials, Knitted Or Crocheted
611530	Women's Full Or Knee-Length Hosiery, Single Yarn,<67 Dtex, Knitted Or Crocheted
611591	Hosiery Nes, Of Wool Or Fine Animal Hair, Knitted
611592	Hosiery Nes, Of Cotton, Knitted

HS Code	Description
611593	Hosiery Nes, Of Synthetic Fibers, Knitted
611594	Hosiery, Of Wool Or Fine Animal Hair, Knitted Or Crocheted, Nes
611595	Hosiery, Of Cotton, Knitted Or Crocheted, Nes
611596	Hosiery, Of Synthetic Fibers, Knitted Or Crocheted, Nes
611599	Hosiery Nes, Of Other Textile Materials, Knitted
611610	Gloves & Mittens, Impregnated, Coated Or Covered With Plastics Or Rubber, Knit/Cro
611691	Gloves, Mittens And Mitts, Nes, Of Wool Or Fine Animal Hair, Knitted/Crocheted
611692	Gloves, Mittens And Mitts, Nes, Of Cotton, Knitted Or Crocheted
611693	Gloves, Mittens And Mitts, Nes, Of Synthetic Fibers, Knitted Or Crocheted
611699	Gloves, Mittens And Mitts, Nes, Of Other Textile Materials, Knitted Or Crocheted
611710	Shawls, Scarves, Veils And The Like, Of Textile Materials, Knitted Or Crocheted
611720	Ties, Bow Ties And Cravats, Of Textile Materials, Knitted
611780	Clothing Accessories, Nes, Of Textile Materials, Knitted Or Crocheted
611790	Parts Of Garments Or Of Clothing Accessories, Of Textile Materials, Knitted/Cro
620111	Men's/Boys', Overcoats & Sim Articles, Of Wool/Fine Animal Hair, Not Knit/Crocheted
620112	Men's/Boys', Overcoats & Similar Articles Of Cotton, Not Knitted Or Crocheted
620113	Men's/Boys', Overcoats & Similar Articles Of Man-Made Fibers, Not Knit/Crocheted
620119	Men's/Boys', Overcoats & Similar Articles Of Other Textile Materials, Not Knit/Cro
620191	Men's/Boys', Anoraks & Similar Articles, Of Wool/Fine Animal Hair, Not Knit/Cro
620192	Men's/Boys', Anoraks & Similar Articles, Of Cotton, Not Knitted/Crocheted
620193	Men's/Boys', Anoraks & Similar Articles, Of Man-Made Fibers, Not Knit/Crocheted
620199	Men's/Boys', Anoraks & Similar Articles, Of Other Textile Materials, Not Knit/Cro
620211	Women's/Girls', Overcoats & Similar Articles, Of Wool/Fine Anml Hair, Not Knit/Cro
620212	Women's/Girls', Overcoats & Similar Articles, Of Cotton, Not Knitted/Crocheted
620213	Women's/Girls', Overcoats & Similar Articles, Of Man-Made Fibers, Not Knit/Crochet
620219	Women's/Girls', Overcoats & Similar Articles, Of Other Textile Mat, Not Knit/Cro
620291	Women's/Girls', Anoraks & Similar Articles, Of Wool/Fine Anml Hair, Not Knit/Cro
620292	Women's/Girls', Anoraks And Similar Articles, Of Cotton, Not Knitted/Crocheted
620293	Women's/Girls', Anoraks & Similar Articles, Of Man-Made Fibers, Not Knit/Crochet
620299	Women's/Girls', Anoraks & Similar Articles, Of O Textile Materials, Not Knit/Cro
620311	Men's/Boys', Suits, Of Wool Or Fine Animal Hair, Not Knitted Or Crocheted
620312	Men's/Boys', Suits, Of Synthetic Fibers, Not Knitted Or Crocheted
620319	Men's/Boys', Suits, Of Other Textile Materials, Not Knitted Or Crocheted
620321	Men's/Boys Ensembles, Of Wool Or Fine Animal Hair, Not Knitted
620322	Men's/Boys', Ensembles, Of Cotton, Not Knitted Or Crocheted
620323	Men's/Boys', Ensembles, Of Synthetic Fibers, Not Knitted Or Crocheted
620329	Men's/Boys', Ensembles, Of Other Textile Materials, Not Knitted Or Crocheted
620331	Men's/Boys', Jackets And Blazers, Of Wool Or Fine Animal Hair, Not Knit/Crocheted
620332	Men's/Boys', Jackets And Blazers, Of Cot- Ton, Not Knitted Or Crocheted
620333	Men's/Boys', Jackets And Blazers, Of Synthetic Fibers, Not Knitted/Crocheted
620339	Men's/Boys', Jackets And Blazers, Of Other Textile Materials, Not Knitted/Crocheted
620341	Men's/Boys', Trousers And Shorts, Of Wool Or Fine Animal Hair, Not Knitted/Crochet
620342	Men's/Boys', Trousers And Shorts, Of Cotton, Not Knitted Or Crocheted
620343	Men's/Boys', Trousers And Shorts, Of Synthetic Fibers, Not Knitted/Crocheted
620349	Men's/Boys', Trousers And Shorts, Of Other Textile Materials, Not Knitted/Crocheted
620411	Women's/Girls', Suits, Of Wool Or Fine Animal Hair, Not Knitted Or Crocheted
620412	Women's/Girls', Suits, Of Cotton, Not Knitted Or Crocheted
620413	Women's/Girls', Suits, Of Synthetic Fibers, Not Knitted Or Crocheted
620419	Women's/Girls', Suits, Of Other Textile Materials, Not Knitted Or Crocheted
620421	Women's/Girls', Ensembles, Of Wool Or Fine Animal Hair, Not Knitted/Crocheted
620422	Women's/Girls', Ensembles, Of Cotton, Not Knitted Or Crocheted
620423	Women's/Girls', Ensembles, Of Synthetic Fibers, Not Knitted Or Crocheted
620429	Women's/Girls', Ensembles, Of Other Tex- Tile Materials, Not Knitted Or Crocheted

HS Code	Description
620431	Women's/Girls', Jackets & Blazers, Of Wool Or Fine Animal Hair, Not Knit/Crocheted
620432	Women's/Girls', Jackets & Blazers, Of Cotton, Not Knitted Or Crocheted
620433	Women's/Girls', Jackets And Blazers, Of Synthetic Fibers, Not Knitted/Crocheted
620439	Women's/Girls', Jackets & Blazers, Of Other Textile Materials, Not Knit/Crochet
620441	Women's/Girls', Dresses, Of Wool Or Fine Animal Hair, Not Knitted Or Crocheted
620442	Women's/Girls', Dresses, Of Cotton, Not Knitted Or Crocheted
620443	Women's/Girls', Dresses, Of Synthetic Fibers, Not Knitted Or Crocheted
620444	Women's/Girls', Dresses, Of Artificial Fibers, Not Knitted Or Crocheted
620449	Women's/Girls', Dresses, Of Other Textile Materials, Not Knitted Or Crocheted
620451	Women's/Girls', Skirts, Of Wool Or Fine Animal Hair, Not Knitted Or Crocheted
620452	Women's/Girls', Skirts, Of Cotton, Not Knitted Or Crocheted
620453	Women's/Girls', Skirts, Of Synthetic Fibers Not Knitted Or Crocheted
620459	Women's/Girls', Skirts, Of Other Textile Materials, Not Knitted Or Crocheted
620461	Women's/Girls', Trousers And Shorts, Of Wool/Fine Animal Hair, Not Knit/Crochet
620462	Women's/Girls', Trousers And Shorts, Of Cotton, Not Knitted Or Crocheted
620463	Women's/Girls', Trousers And Shorts, Of Synthetic Fibers, Not Knitted/Crocheted
620469	Women's/Girls', Trousers & Shorts, Of Other Textile Materials, Not Knit/Crochet
620510	Men's/Boys Shirts, Of Wool Or Fine Animal Hair, Not Knitted
620520	Men's/Boys', Shirts, Of Cotton, Not Knitted Or Crocheted
620530	Men's/Boys', Shirts, Of Man-Made Fibers, Not Knitted Or Crocheted
620590	Men's/Boys', Shirts, Of Other Textile Materials, Not Knitted Or Crocheted
620610	Women's/Girls', Blouses And Shirts, Of Silk Or Silk Waste, Not Knitted/Crocheted
620620	Women's/Girls', Blouses And Shirts, Of Wool/Fine Animal Hair, Not Knit/Crocheted
620630	Women's/Girls', Blouses And Shirts, Of Cotton, Not Knitted Or Crocheted
620640	Women's/Girls', Blouses And Shirts, Of Man-Made Fibers, Not Knitted/Crocheted
620690	Women's/Girls', Blouses & Shirts, Of Other Textile Materials, Not Knitted/Crocheted
620711	Men's/Boys', Underpants And Briefs, Of Cotton, Not Knitted Or Crocheted
620719	Men's/Boys', Underpants & Briefs, Of Other Textile Materials, Not Knitted/Crocheted
620721	Men's/Boys', Nightshirts And Pyjamas, Of Cotton, Not Knitted Or Crocheted
620722	Men's/Boys', Nightshirts And Pyjamas, Of Man-Made Fibers, Not Knitted/Crocheted
620729	Men's/Boys', Nightshirts And Pyjamas, Of Other Textile Materials, Not Knit/Crochet
620791	Men's/Boys', Bathrobes, Dressing Gowns, Etc Of Cotton, Not Knitted/Crocheted
620792	Men's/Boys Bathrobes, Dressing Gowns, Etc Of Man-Made Fibers, Not Knitted
620799	Men's/Boys', Bathrobes, Dressing Gowns, Etc Other Textile Materials, Not Knit/Crochet
620811	Women's/Girls', Slips And Petticoats, Of Man-Made Fibers, Not Knitted/Crocheted
620819	Women's/Girls', Slips & Petticoats, Of Other Textile Materials, Not Knit/Crochet
620821	Women's/Girls', Nightdresses And Pyjamas, Of Cotton, Not Knitted/Crocheted
620822	Women's/Girls', Nightdresses And Pyjamas, Of Man-Made Fibers, Not Knitted/Crocheted
620829	Women's/Girls', Nightdresses & Pyjamas, Of Other Textile Materials, Not Knit/Crochet
620891	Women's/Girls', Panties, Bathrobes, Etc, Of Cotton, Not Knitted Or Crocheted
620892	Women's/Girls', Panties, Bathrobes, Etc, Of Man-Made Fibers, Not Knitted/Crocheted
620899	Women's/Girls', Panties, Bathrobes, Etc, Of Other Textile Materials, Not Knit/Crochet
620910	Babies' Garments And Clothing Accessories Of Wool Or Fine Animal Hair, Not Knit
620920	Babies' Garments & Clothing Accessories, Of Cotton, Not Knitted Or Crocheted
620930	Babies' Garments & Clothing Accessories, Of Synthetic Fibers, Not Knit/Crocheted
620990	Babies' Garments & Clothing Access, Of O Textile Materials, Not Knit/Crocheted
621010	Garments Made Up Of Textile Felts And Of Nonwoven Textile Fabrics
621020	Men's/Boys', Overcoats & Similar Articles Of Impreg, Ctd, Cov, Etc, Tex Wov Fabrics
621030	Women's/Girls', Overcoats & Similar Articles, Of Impreg, Ctd, Etc, Tex Wov Fabrics
621040	Men's/Boys', Garments, Nes, Made Up Of Im- Preg, Ctd, Cov, Etc, Textile Woven Fabrics
621050	Women's/Girls', Garments, Nes, Of Impregnated, Ctd, Cov, Etc, Textile Woven Fabrics
621111	Men's/Boys', Swimwear, Of Textile Materials, Not Knitted Or Crocheted
621112	Women's/Girls', Swimwear, Of Textile Materials, Not Knitted Or Crocheted

HS Code	Description
621120	Ski Suits, Of Textile Materials, Not Knitted Or Crocheted
621131	Men's/Boys' Garments Nes, Of Wool Or Fine Animal Hair, Not Knitted
621132	Men's/Boys', Garments, Nes, Of Cotton, Not Knitted Or Crocheted
621133	Men's/Boys', Garments, Nes, Of Man-Made Fibers, Not Knitted Or Crocheted
621139	Men's/Boys', Garments, Nes, Of Other Textile Materials, Not Knitted/Crocheted
621141	Women's/Girls', Garments, Nes, Of Wool Or Fine Animal Hair, Not Knitted/Crocheted
621142	Women's/Girls', Garments, Nes, Of Cotton, Not Knitted Or Crocheted
621143	Women's/Girls', Garments, Nes, Of Man- Made Fibers, Not Knitted Or Crocheted
621149	Women's/Girls', Garments, Nes, Of Other Textile Materials, Not Knitted/Crocheted
621210	Brassieres And Parts Thereof, Of Textile Materials
621220	Girdles, Panty Girdles And Parts There- Of, Of Textile Materials
621230	Corselettes And Parts Thereof, Of Textile Materials
621290	Corsets, Braces & Similar Articles And Parts Thereof, Of Textile Materials
621310	Handkerchiefs, Of Silk Or Silk Waste, Not Knitted
621320	Handkerchiefs, Of Cotton, Not Knitted Or Crocheted
621390	Handkerchiefs, Of Other Textile Materials, Not Knitted Or Crocheted
621410	Shawls, Scarves, Veils And The Like, Of Silk Or Silk Waste, Not Knitted/Crocheted
621420	Shawls, Scarves, Veils And The Like, Of Wool/Fine Animal Hair, Not Knit/Crocheted
621430	Shawls, Scarves, Veils And The Like, Of Synthetic Fibers, Not Knitted/Crocheted
621440	Shawls, Scarves, Veils And The Like, Of Artificial Fibers, Not Knitted/Crocheted
621490	Shawls, Scarves, Veils And The Like, Of Other Textile Materials, Not Knit/Crochet
621510	Ties, Bow Ties And Cravats, Of Silk Or Silk Waste, Not Knitted Or Crocheted
621520	Ties, Bow Ties And Cravats, Of Man-Made Fibers, Not Knitted Or Crocheted
621590	Ties, Bow Ties And Cravats, Of Other Textile Materials, Not Knitted/Crocheted
621600	Gloves, Mittens And Mitts, Of Textile Materials, Not Knitted Or Crocheted
621710	Clothing Accessories Nes, Of Textile Materials, Not Knitted Or Crocheted
621790	Parts Of Garments Or Clothing Accessories, Nes, Of Tex Mat, Not Knit/Crocheted

Source: Global Trade Atlas.

## **E) HOME ACCESSORIES**

### The Main Indonesian Home Accessories Products

HS Code	Description
441400	Wooden Frames For Paintings, Photographs Mirrors Or Similar Objects
442010	Statuettes And Other Ornaments Of Wood
460210	Basketwork, Wickerwork And Other Article Made Up From Plaited Vegetable Mat
442090	Wood Parquetry And Inlaid Wood; Caskets And Cases For Jewelry Etc
701339	Table/Kitchenware (Exc Drinking Glasses) Other Than Glass-Ceramics, Nes
691200	Ceramic Tableware, Kitchenware, Other Household & Toilet Articles Nes
701310	Glassware Of A Kind Used For Table Kitchen, Etc Of Glass-Ceramics
701399	Glassware, Nes, Other Than That Of 70.10 Or 70.18
701332	Table/Kitchenware (Exc Drinking Glasses) O/T Glass Ceramics Coef<=5 X 10-6 Etc
460120	Mats, Matting And Screens Of Vegetable Plaiting Materials

### All Home Accessories

HS Code	Description
441400	Wooden Frames For Paintings, Photographs Mirrors Or Similar Objects
441900	Tableware And Kitchenware, Of Wood
442010	Statuettes And Other Ornaments Of Wood
442090	Wood Parquetry And Inlaid Wood; Caskets And Cases For Jewelry Etc
940340	Kitchen Furniture, Wooden, Nes
940350	Bedroom Furniture, Wooden, Nes
460120	Mats, Matting And Screens Of Vegetable Plaiting Materials

460121 Mats, Matting And Screens, Of Vegetable Materials, Of Bamboo  
 460122 Mats, Matting And Screens, Of Vegetable Materials, Of Rattan  
 460210 Basketwork, Wickerwork And Other Article Made Up From Plaited Vegetable Mat  
 460211 Basketwork, Wickerwork And Other Articles Made Up From Plaited Materials, Of Bamboo  
 460212 Basketwork, Wickerwork And Other Articles Made Up From Plaited Material, Of Rattan  
 460290 Basketwork, Wickerwork And Other Article Made Up From Other Plaited Materials  
 830610 Bells, Gongs And The Like, Of Base Metal  
 830621 Statuettes And Other Ornaments Plated With Precious Metal  
 830629 Statuettes And Other Ornaments, Nes  
 830630 Photograph, Picture, Or Similar Frames And Mirrors Of Base Metal  
 691110 Tableware And Kitchenware Of Porcelain Or China  
 691190 Household Articles Nes & Toilet Articles Of Porcelain Or China  
 691200 Ceramic Tableware, Kitchenware, Other Household & Toilet Articles Nes  
 691310 Statuettes And Other Ornamental Articles Of Porcelain Or China  
 691390 Statuettes And Other Ornamental Articles Of Ceramics Nes  
 940510 Chandeliers & Other Electric Ceiling Or Wall Lighting Fittings  
 940520 Electric Table, Desk, Bedside Or Floor- Standing Lamps  
 940540 Electric Lamps And Lighting Fittings, Nes  
 940550 Non-Electrical Lamps And Lighting Fittings  
 701310 Glassware Of A Kind Used For Table Kitchen, Etc Of Glass-Ceramics  
 701321 Drinking Glasses Other Than Glass- Ceramics, Of Lead Crystal  
 701329 Drinking Glasses Other Than Glass- Ceramics Nes  
 701331 Table/Kitchenware (Exc Drinking Glasses) O/T Glass-Ceramics, Of Lead Crystal  
 701332 Table/Kitchenware (Exc Drinking Glasses) O/T Glass Ceramics Coef $\leq$ 5 X 10<sup>-6</sup> Etc  
 701339 Table/Kitchenware (Exc Drinking Glasses) Other Than Glass-Ceramics, Nes  
 701391 Glassware, Nes Of Lead Crystal, Other Than That Of 70.10 Or 70.18  
 701399 Glassware, Nes, Other Than That Of 70.10 Or 70.18  
 340600 Candles, Tapers And The Like  
 670210 Artificial Flowers, Foliage, Fruit And Parts And Articles Thereof, Of Plastics  
 670290 Artificial Flowers/Foliage/Fruit And Pts And Articles Thereof, Of Other Mat  
 680291 Worked Monumental/Building Stone Nes, Marble, Travertine And Alabaster  
 680292 Worked Monumental/Building Stone Nes, Calcareous Stone Nes  
 680293 Worked Monumental/Building Stone Nes, Granite  
 680299 Worked Monumental/Building Stone Nes  
 960110 Worked Ivory And Articles Of Ivory  
 960190 Animal Carving Material (O/T Ivory), And Articles Of These Materials  
 960200 Worked Veg/Mineral Carving Mat & Art, Carved Art Nes; Worked Unhardened Gelatin  
 570110 Carpets Of Wool Or Fine Animal Hair, Knotted  
 570190 Carpets Of Other Textile Materials, Knotted  
 570210 Kelem, "Schumacks", "Karamanie" And Similar Textile Hand-Woven Rugs  
 570220 Floor Coverings Of Coconut Fibers (Coir)  
 570231 Carpets Of Wool/Fine Animal Hair, Of Woven Pile Construction, Not Made Up Nes  
 570232 Carpets Of Man-Made Textile Mat, Of Woven Pile Construction, Not Made Up, Nes  
 570239 Carpets Of Other Textile Materials, Of Woven Pile Construction, Not Made Up, Nes  
 570242 Carpets Of Man-Made Textile Mat, Of Woven Pile Construction, Made Up, Nes  
 570310 Carpets Of Wool Or Fine Animal Hair, Tufted  
 570320 Carpets Of Nylon Or Other Polyamides, Tufted  
 570330 Carpets Of Other Man-Made Textile Materials, Tufted  
 570490 Carpets Of Other Textile Materials, Tufted  
 570500 Carpets And Other Textile Floor Coverings, Nes  
 630240 Table Linen, Of Textile Knitted Or Crocheted Materials  
 630251 Table Linen, Of Cotton, Not Knitted  
 630252 Table Linen, Of Flax, Not Knitted  
 630253 Table Linen, Of Man-Made Fibers, Not Knitted

630259 Table Linen, Of Other Textile Materials, Not Knitted Or Crocheted, Nes  
630260 Toilet And Kitchen Linen, Of Terry To- Welling Or Similar Terry Fab, Of Cotton  
630291 Toilet And Kitchen Linen, Of Cotton, Nes  
630292 Toilet And Kitchen Linen, Of Flax  
630293 Toilet And Kitchen Linen, Of Man-Made Fibers  
630299 Toilet And Kitchen Linen, Of Other Textile Materials, Nes  
630311 Curtains, Drapes, Interior Blinds & Curtain Or Bed Valances, Of Cotton, Knit  
630312 Curtains, Drapes, Interior Blinds & Curtain/Bed Valances, Of Syn Fib, Knitted  
630319 Curtains, Drapes, Interior Blinds & Curtain/Bed Valances, Other Tex Mat, Knit/Cro  
630391 Curtains/Drapes/Interior Blinds & Curtain/Bed Valances, Of Cotton, Not Knit  
630392 Curtains/Drapes/Interior Blinds Curtain/ Bed Valances, Of Syn Fibers, Not Knit  
630399 Curtains/Drapes/Interior Blind Curtain/ Bed Valances, Of Other Tex Mat, Not Knit  
Source: Global Trade Atlas.

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