

RAPID Task Order 2.2 Activity

A STUDY OF REVEALED COMPARATIVE ADVANTAGE FOR AGOA- ELIGIBLE SADC COUNTRIES: IDENTIFYING PRODUCTS AFFORDED GENUINE PREFERENTIAL ACCESS TO THE U.S. MARKET UNDER THE AFRICAN GROWTH AND OPPORTUNITY ACT

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A STUDY OF REVEALED COMPARATIVE ADVANTAGE FOR AGOA-ELIGIBLE SADC COUNTRIES: IDENTIFYING PRODUCTS AFFORDED GENUINE PREFERENTIAL ACCESS TO THE U.S. MARKET UNDER THE AFRICAN GROWTH AND OPPORTUNITY ACT

By Thomas Andrew O'Keefe

INTRODUCTION

The purpose of this report is to identify products that members of the Southern African Development Community (SADC) already export that are eligible for preferential tariff access into the United States market under the African Growth and Opportunity Act (AGOA). In particular, the top exports by value and by volume from each AGOA-eligible SADC country to the United States, the European Union, the SADC region, and the rest of the world for a given set of years are broken down into 6-digit tariff lines (10 digits in the specific case of items imported into the United States) under the Harmonized System (H.S.).¹ That data, indicating revealed comparative advantage, is then used to determine the preferential tariff treatment that may be afforded the particular tariff line under AGOA.² This information can subsequently be used to identify products and/or sectors SADC member states may wish to focus their attention on in an attempt to enhance existing or potential export capacity to the United States. It should be emphasized, however, that it is not the intention of this report to highlight sectors or products so that governments can then implement subsidy or other trade distorting programs to enhance export potential. Instead the emphasis by governments should be on eliminating policy-induced distortions or impediments and creating an environment conducive to facilitating efficient resource allocation that should lead to increased and diversified export activity.³

In constructing the tables that include the top exports from each of the AGOA-eligible SADC countries, it should be noted that it was not possible to obtain reliable and/or current export statistics for all 10 countries. As a result, United States and European Union import data from these countries was often used as an alternative. In a

¹The reason why only six digits in the H.S. system is used lies in the fact that the first six digits in the nomenclature of all countries or trade blocks that adhere to the H.S. system is identical. Differences arise at the eight and ten digit level. Therefore, with the exception of imports into the United States where the goods are already classified under the 10-digit system of the U.S. Harmonized Tariff Schedule, data from other countries is limited to the first six digits.

²Only data reflecting actual exports is used that does not factor in imports that are in some way elaborated in the country examined and then re-exported in an enhanced fashion. Accordingly, it is acknowledged that this may not produce a consistent measure of "true" revealed comparative advantage since it, *inter alia*, runs the risk of excluding intra-industry or two-way trade. However, given the fact that, with the exceptions of Mauritius and the Republic of South Africa, trade flows in Southern Africa have traditionally been dominated by exports of commodities or manufactured goods involving simple processing with very little intra-industry trade across national boundaries, that risk is less pronounced.

³ For example, in order to encourage exports, governments may have to reduce anti-export bias in incentive structures induced by existing policies. *See, e.g.,* Greenway, David & Chris Milner, *Trade & Industrial Policy in Developing Countries* (Ann Arbor: The University of Michigan Press, 1993), p. 194.

few cases (particularly involving intra-SADC or exports to other parts of the world) export data from some countries was simply not available or could not be obtained in terms of quantity or volume of exports. Despite these limitations, the export data included in this report gives a good general idea of revealed comparative advantage for all 10 SADC countries. In a word of caution, however, it should also be noted that a particular product's position in a table does not necessarily reflect its strict mathematical ranking in terms of overall exports.

When examining the preferential treatment afforded a particular product under AGOA, particularly products falling under H.S. Chapters 60-67, reference may be made to its status as "potentially free". The explanation for this lies in the fact that apparel products classified within Chapters 60-67 are not afforded automatic duty-free access to the United States. A visa verification system approved by the Office of the United States Trade Representative must first be implemented in the country wherein the apparel will be sourced for export to the United States. In addition, there are stringent rules of origin requirements that amount to a "triple substantial transformation" rule (although so-called lesser developed countries are subject to less stringent requirements through September 30, 2004). Furthermore, there is a cap on the amount of apparel items afforded preferential tariff treatment, with apparel categories exceeding the specified designated maximum amount for a given year liable for U.S. Normal Trade Relation (N.T.R.) duties.

BOTSWANA

Top 20 Exports to the United States By Value for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
711319[2100]	Gold Necklace & Neck Chain Rope	5%	Free (GSP)
620342[4050]	Men's Cotton Shorts	16.9%	Potentially Free
620342[4005]	Men's Corduroy Trousers	16.9%	Potentially Free
620462[4010]	Women's Blue Denim Trousers	16.9%	Potentially Free
620462[4055]	Women's Cotton Shorts	16.9%	Potentially Free
710210[0000]	Diamonds	Free	
711319[5000]	Clasps & Jewelry Parts of 5.5% Precious Metals	Free (GSP)	
711319[2900]	Necklaces & Neck Chains of Gold	5.5%	Free (GSP)
620342[4015]	Men's Cotton Trousers	16.9%	Potentially Free
620342[4045]	Boys' Cotton Trousers	16.9%	Potentially Free

841480[0500]	Turbochargers & Superchargers	Free	
620462[4020]	Women's Cotton Trousers	16.9%	Potentially Free
620520[2065]	Men's Cotton Shirts	20.1%	Potentially Free
620342[4060]	Boys' Cotton Shorts	16.9%	Potentially Free
610510[0010]	Men's Cotton Shirts, Knitted or Crocheted	20.1%	Potentially Free
620192[2051]	Men's Cotton Anoraks, Windbreakers & Similar	9.6%	Potentially Free
620520[2046]	Men's or Boys' Cotton Shirts w/ 2 or More Colors in the Warp & Napped	20.1%	Potentially Free
710239[0050]	Nonindustrial Diamonds Weighing Over 0.5 Carat Each	Free	
710239[0010]	Nonindustrial Diamonds Not Weighing over 0.5 Carat Each	Free	
620520[2015]	Men's Cotton Dress Shirts w/ 2 or More Colors in the Warp	20.1%	Potentially Free

Source: MERITS (<http://www.meritus.com>). Based on U.S. Import Statistics.

Top 20 Exports to the United States By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
620520[2065]	Men's Cotton Shirts	20.1%	Potentially Free
620462[4010]	Women's Blue Denim Trousers	16.9%	Potentially Free
620462[4055]	Women's Cotton Shorts	16.9%	Potentially Free
710210[0000]	Diamonds	Free	
610510[0010]	Men's Cotton Shirts, Knitted or Crocheted	20.1%	Potentially Free
620520[2046]	Men's or Boys' Cotton Shirts w/ 2 or More Colors in the Warp & Napped	20.1%	Potentially Free
620462[4020]	Women's Cotton Trousers	16.9%	Potentially Free
710239[0050]	Non-industrial Diamonds Weighing Over 5 Carat Each	Free	

710239[0010]	Non-Industrial Diamonds Not Weighing Over 5 Carats Each	Free	
610910[0012]	Men's Cotton T-Shirts	17.8%	Potentially Free
620520[2015]	Men's Cotton Dress Shirts w/ 2 or More Colors in the Warp	20.1%	Potentially Free
611020[2065]	Men's/Boys' Cotton Sweaters, Pullover & Similar	17.8%	
620520[2050]	Men's Cotton Shirts w/ 2 or More Colors in the Warp	20.1%	Potentially Free
611030[3020]	Women's Sweaters of Man-Made Fibers	32.7%	
621142[0060]	Women's or Girls' Cotton Jumpers	8.2%	Potentially Free
620630[3010]	Women's Cotton Blouses w/ 2 or More Colors in the Warp	15.7%	Potentially Free
620342[4045]	Boys' Cotton Trousers	16.9%	Potentially Free
620342[4050]	Men's Cotton Shorts	16.9%	Potentially Free
620192[2051]	Men's Cotton Anoraks, Windbreakers & Similar	9.6%	Potentially Free
620342[4015]	Men's Cotton Trousers	16.9%	Potentially Free

Source: Merits (<http://www.meritsus.com>) Based on U.S. Import Statistics.

Top 21 Exports to the European Union By Value for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
020130	Boneless Bovine Meat, Fresh or Chilled	4 to 26.4%, or 4.4 cents/kg.	Free, Except 02013080
020230	Frozen Boneless Bovine Meat	4 to 26.4%, or 4.4 cents/kg.	Free, Except 02023080
610910	Cotton T-Shirts, Singlets, or Similar, Knitted or Crocheted	17.8%	Potentially Free
710229	Industrial Miners' Diamonds	Free	
854430	Ignition Wiring Sets Used in Vehicles, Aircraft or Ships	5%	Free (GSP)
410129	Raw Hides & Skins of	Free	

Bovine Animals			
842930	Self-propelled Scrapers	Free	
930390	Firearms	0 or 4.2%	Free (GSP)
880330	Parts of Airplanes or Helicopters	Free	
610811	Women's/Girls' Underclothing of Manmade Fibers, Knitted or Crocheted	15.3%	Potentially Free
520942	Denim Fabric	8.6%	
160250	Prepared/Preserved Bovine Meat	0 to 4.5%	Free (GSP or AGOA)
490700	Unused Postage Stamps	Free	
711319	Jewelry of Precious Metals Other Than Silver	7%	Free (GSP)
620520	Men's or Boy's Cotton Shirts	8.9 or 20.1%	
160300	Extracts/Juices of Meats, Fish, or Crustaceans	0 to 8.5%	Free
620342	Men's or Boy's Cotton Trousers	1.4 to 16.9%	Potentially Free
711890	Coins	Free	
611030	Sweaters, Pullovers, or Similar of Manmade Fibers, Knitted or Crocheted	6 to 32.7%	
411100	Composition Leather	Free	
710231	Nonindustrial Diamonds	Free	

Source: Republic of Botswana Central Statistics Office & Eurostat.

Top 16 Exports to the European Union By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
020130	Boneless Bovine Meat, Fresh or Chilled	4 to 26.4%, or 4.4 cents/kg.	Free, Except 02013080
020230	Frozen Boneless Bovine Meat	0 to 26.4%, or 4.4 cents/kg.	Free, Except 02023080
710210	Diamonds	Free	
610910	Cotton T-Shirts, Singlets or Similar, Knitted or Crocheted	17.8%	Potentially Free

410129	Raw Hides & Skins of Bovine Animals	Free	
160250	Prepared/Preserved Bovine Meat	0 to 4.5%	Free (GSP or AGOA)
520942	Denim Fabric	8.6%	
620520	Men's or Boy's Cotton Shirts	8.9 or 20.1%	Potentially Free
711890	Coins	Free	
854430	Ignition Wiring Sets Used in Vehicles, Aircraft or Ships	5%	Free (GSP)
711319	Jewelry of Precious Metal Other Than Silver	7%	Free (GSP)
880330	Parts of Airplanes or Helicopters	Free	
410442	Bovine Leather	3.3%	Free (GSP)
611030	Sweaters, Pullovers, etc. of Manmade Fibers, Knitted or Crocheted	6.3% to 32.7%	
610990	T shirts, etc. of Other Textile Fabrics, Knitted or Crocheted	5.7 to 32.6%	Potentially Free
401120	New Rubber Pneumatic Tires For Buses & Trucks	3.4 or 4%	Free (GSP)

Source: Republic of Botswana Central Statistics Office & Eurostat.

Top 20 Exports to the SADC By Value for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
870120	Road Tractors for Semi-Trailers	4%	Free (GSP or AGOA)
630140	Blankets & Traveling Rugs of Synthetic Fibers	9.8%	
870323	Automobiles w/ Cylinders Between 1500 & 3000 cm cubed	2.5%	Free (GSP or AGOA)
630260	Toilet & Kitchen Linen of Cotton Terry Fabric	9.5%	
170410	Chewing Gum	4%	Free (GSP)
852812	Color TV Reception Apparatus	0 to 5%	Free (GSP or AGOA)
721399	Hot-rolled Bars & Rods of Iron or Non-Alloy Steel	0.6% & Seasonal Quotas	Free (GSP)

190530	Sweet Biscuits, Waffles & Wafers	Free	
020130	Boneless Bovine Meat, Fresh or Chilled	4 to 26.4%, or 4.4 cts./kg.	Free, Except 02013080
870210	Minibus w/ Compress.-Ignit. Internal Combustion Piston Engine	2%	Free (GSP)
520942	Denim Fabric	8.6%	
391729	Plastic Tubes, Pipes, Hoses & Fittings	3.1%	Free (GSP)
870431	Truck not Exceeding 5 Tons w/ Spark-Ignition Internal Combustion Engine	25%	Free
570330	Carpets or Other Tufted Textile Floor Coverings of Manmade Textiles	6.5%	
620342	Men's or Boy's Cotton Trousers	1.4 to 16.9%	Potentially Free
481940	Sacks, Bags & Cones	1.6%	Free (GSP)
610910	Cotton T-Shirts, Singlets or Similar, Knitted or Crocheted	17.8%	Potentially Free
843143	Parts of Boring or Sinking Machinery	Free	
730840	Equipment for Scaffolding, Shuttering, or Propping	1.7%	Free (GSP)
640419	Footwear w/ Outer Soles of Rubber, Plastic, etc. & Uppers of Textile Materials	7.5 to 48% &/or 90 cents/pr.	Free

Source: Republic of Botswana Central Statistics Office

Top 20 Exports to the SADC By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
283620	Disodium Carbonate	1.2%	Free (GSP)
250100	Salt	Free	
190530	Sweet Biscuits, Waffles & Wafers	Free	

740110	Copper Mattes	Free	
960810	Ball Point Pens	0.8 cents each + 5.4%	Free (GSP)
721399	Hot-rolled Bars & Rods of Iron or Non-Alloy Steel	0.6%	Free (GSP)
845590	Parts for Metal-Rolling Mills & Rolls Therefore	Free	
190220	Stuffed Pasta	6.4%	Free (GSP)
252329	Portland Cement	Free	
120600	Sunflower Seeds	Free	
230230	Wheat Bran, Shorts & Middling	Free	
670290	Artificial Flowers, Foliage & Fruit	4.7 to 17%	Free (GSP)
110290	Non-Wheat or Meslin Cereal Flour	0 to 12.8%	Free (GSP)
470790	Unsorted Waste & Scrap Paper or Paperboard	Free	
721320	Hot-Rolled Bars & Rods of Free-Cutting Steel	0.6%	Free
170410	Chewing Gum	4%	Free (GSP)
230110	Flours, Meals & Pellets of Meat & Meat Offal; Greaves	Free	
720449	Ferrous Waste & Scrap	Free	
410110	Raw Hides & Skins of Bovine Animals	Free	
392321	Sacks & Bags of Polymers of Ethylene	3%	Free (GSP)

Source: Republic of Botswana Central Statistics Office

Top 19 Exports to the Rest of the World By Value for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
710229	Miners' Diamonds	Free	

870210	Minibus w/ Compress.-Ignit. Internal Combustion Engine	2%	Free (GSP)
020130	Boneless Bovine Meat, Fresh or Chilled	4 to 26.4%, or 4.4 cents/kg.	Free, Except 02013080
020230	Boneless Bovine Meat, Frozen	0 to 26.4%, or 4.4 cents/kg.	Free, Except 02023080
630140	Blankets & Traveling Rugs of Synthetic Fibers	9.8%	
711319	Jewelry of Precious Metals Other Than Silver	5 to 7%	Free (GSP)
050710	Ivory	Free	Free
620342	Men's/Boy's Cotton Trousers	1.4 to 16.9%	Potentially Free
611030	Sweaters, Pullovers or Similar of Manmade Fibers, Knitted or Crocheted	6 to 32.7%	
640419	Footwear w/ Outer Soles of Rubber, Plastic, etc. & Uppers of Textile Materials	7.5 to 48% &/or 90 cents/pr.	Free
271000	Petroleum Oils	5.25 to 84 cents/bbl. or 5.8 to 7% or 1.3 cts/kg.+5.7%	Free (GSP or AGOA)
610910	Cotton T-Shirts, Singlets, or Similar, Knitted or Crocheted	17.8%	Potentially Free
880230	Airplanes Between 2000 kg. and 15,000 kg.	Free	
840710	Aircraft Engines	Free	
300230	Vaccines for Veterinary Medicine	Free	
160250	Prepared/Preserved Bovine Meat	0 to 4.5%	Free (GSP or AGOA)
250100	Salt	Free	
283620	Disodium Carbonate	1.2%	Free (GSP)
611420	Cotton Garments, Knitted or Crocheted	11%	Potentially Free

Source: Republic of Botswana Central Statistics Office

Top 9 Exports to the Rest of the World By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
740110	Copper Mattes	Free	
020130	Boneless Bovine Meat, Fresh or Chilled	4 to 26.4% or 4.4 cents/kg.	Free, Except 02013080
020230	Frozen Boneless Bovine Meat	4 to 26.4% or 4.4 cents/kg.	Free, Except 02023080
250100	Salt	Free	
730220	Railway Cross Ties	0.3%	Free
283620	Disodium Carbonate	1.2%	Free (GSP)
710229	Diamonds	Free	
520942	Denim Fabric	8.6%	
271000	Petroleum Oils	5.25 to 84 cents/bbl. or 5.8 to 7% or 1.3 cts/kg.+5.7%	Free (GSP or AGOA)

Source: Republic of Botswana Central Statistics Office

LESOTHO

Top 20 Exports to the United States By Value for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
611020[2075]	Women's/Girl's Cotton Sweaters, Pullovers, or Similar, Knitted or Crocheted	17.8%	

620342[4010]	Men's Blue Denim Trousers	16.9%	Potentially Free
620342[4050]	Men's Cotton Shorts	16.9%	Potentially Free
620462[4040]	Girl's Cotton Trousers	16.9%	Potentially Free
611020[2065]	Men's/Boys' Cotton Sweaters, Pullovers, or Similar, Knitted or Crocheted	17.8%	
620462[4010]	Women's Blue Denim Trousers	16.9%	Potentially Free
610910[0060]	Women's Cotton Tank Tops, Knitted or Crocheted	17.8%	Potentially Free
620342[4035]	Boys' Blue Denim Trousers	16.9%	Potentially Free
620342[4060]	Boys' Cotton Shorts	16.9%	Potentially Free
620462[4065]	Girls' Cotton Shorts	16.9%	Potentially Free
620342[4005]	Men's Corduroy Trousers	16.9%	Potentially Free
620342[4015]	Men's Cotton Trousers	16.9%	Potentially Free
620462[4020]	Women's Cotton Trousers	16.9%	Potentially Free
611030[3055]	Women's/Girls' Sweaters, Pullovers or Similar of Manmade Fibers, Knitted or Crocheted	32.7%	
620462[4055]	Women's Cotton Shorts	16.9%	Potentially Free
610910[0040]	Women's Cotton T-Shirts, Knitted or Crocheted	17.8%	Potentially Free
610462[2060]	Girls' Cotton Shorts	15.4%	Potentially Free
610462[2011]	Other Women's Cotton Trousers	15.5%	Potentially Free
610510[0030]	Boys' Cotton Shirts, Knitted or Crocheted	20.1%	Potentially Free
610510[0010]	Men's Cotton Shirts, Knitted or Crocheted	20.1%	Potentially Free

Source: MERITS (<http://www.meritus.com>). Based on U.S. Import Statistics.

Top 20 Exports to the United States By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S.N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
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611020[2075]	Women's or Girls' Cotton Sweaters, Pullovers or Similar, Knitted or Crocheted	17.8%	
620342[4010]	Men's Blue Denim Trousers	16.9%	Potentially Free
620342[4050]	Men's Cotton Shorts	16.9%	Potentially Free
620462[4040]	Girls' Blue Denim Trousers	16.9%	Potentially Free
611020[2065]	Men's or Boys' Cotton Sweaters, Pullovers or Similar, Knitted or Crocheted	17.8%	
620462[4010]	Women's Blue Denim Trousers	16.9%	Potentially Free
610910[0060]	Women's Cotton Tank Tops, Knitted or Crocheted	17.8%	Potentially Free
620342[4035]	Boys' Cotton Trousers	16.9%	Potentially Free
620342[4060]	Boys' Cotton Shorts	16.9%	Potentially Free
620462[4065]	Girls' Cotton Shorts	16.9%	Potentially Free
620342[4005]	Men's Corduroy Trousers	16.9%	Potentially Free
610510[0010]	Men's Cotton Shirts, Knitted or Crocheted	20.1%	Potentially Free
610610[0030]	Gils' Cotton Blouses, Knitted or Crocheted	20.1%	Potentially Free
611030[3055]	Women's/Girls' Vests of Manmade Fibers, Knitted or Crocheted	32.7%	Potentially Free
620462[4055]	Women's Cotton Shorts	16.9%	Potentially Free
610910[0040]	Women's Cotton T-Shirts Knitted or Crocheted	17.8%	Potentially Free
610462[2060]	Girls' Cotton Shorts, Knitted or Crocheted	15.4%	Potentially Free
610462[2011]	Women's Cotton Trousers, Knitted or Crocheted	15.4%	Potentially Free
610510[0030]	Boys' Cotton Shirts, Knitted or Crocheted	20.1%	Potentially Free
610610[0010]	Women's Cotton Shirts, Knitted or Crocheted	20.1%	Potentially Free

Source: MERITS (<http://www.meritus.com>). Based on U.S. Import Statistics).

Top 24 Exports to the E.U. By Value for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
621040	Men's or Boy's Garments of Manmade Fibers	4.3 to 7.2%	Potentially Free
070920	Asparagus	5% to 21.3%	Free (GSP)
430390	Furskin Apparel	Free	
620349	Men's Cotton Trousers	0.9 to 28.4%	Potentially Free
710229	Miners' Diamonds	Free	
610319	Men's or Boys' Suits of Other Textile Materials, Knitted or Crocheted	23.2 cents/kg. or 2.4 to 12.2%	Potentially Free
330129	Essential Oils (Other than from Citrus Fruit)	Free	
510210	Fine Animal Hair	0 to 5.1 cents/kg. &/or 0.4 to 4%	Free (GSP but only for 51021060)
490199	Textbooks, Bound Newspapers	Free	
621112	Women's or Girls' Swimwear	3.2 to 15.3%	Potentially Free
482090	Notebooks, etc. of Paper & Paperboard	1.6%	Free (GSP)
911420	Clock or Watch Jewels	Free	
600291	Knit Fabric of Wool or Fine Animal Hair	12.7%	
640590	Disposable Footwear	3.8 or 12.5%	Free (GSP or AGOA)
650590	Hats & Headgear, Knitted or Crocheted	6.9 to 10% &/or 19.7 cents to 33 cts./kg.	
610811	Women's/Girl's Underclothing of Manmade Fibers, Knitted or Crocheted	15.3%	Potentially Free
610520	Men's/Boys' Shirts of Manmade Fibers, Knitted or Crocheted	14.6 or 32.8%	Potentially Free
611710	Shawls, Scarves, Veils, & Similar, Knitted or Crocheted	4.1 to 11.5%	
650300	Felt Hats & Headgear	0 or 6.4%+	

		1.9 cts./article+ 13.7 cents/kg.	
580500	Hand-woven Tapestries	0 to 2.4%	Free (GSP but only for 58050020)
710231	Nonindustrial Unworked Pearls	Free	
611030	Sweater, Pullovers, etc. of Man-made Fibers, Knitted or Crocheted	6 to 32.7%	
610910	T-shirts, etc. of Cotton, Knitted or Crocheted	17.8%	Potentially Free
611020	Sweaters, Pullovers, etc. of Cotton, Knitted or Crocheted	5 or 17.8%	

Source: Kingdom of Lesotho-Bureau of Statistics & Eurostat.

Top 17 Exports to the E.U. By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
860290	Rail Locomotive	Free	
200560	Asparagus	14.9%	Free (GSP)
860699	Rail Freight Cars	15.2%	Free (GSP)
611030	Sweaters, Pullovers, of Man-made Fibers, Knitted or Crocheted	6 to 32.7%	
870410	Trucks for Transport of Goods	Free	
8431490	Construction Machinery Parts	Free	
030569	Salted Fish or In Brine	0 to 5%	Free (GSP)
610910	Cotton T-Shirts, Knitted or Crocheted	17.8%	Potentially Free
290219	Cyclic Hydrocarbons	Free	
611020	Cotton Sweaters, Pullovers, Knitted or Crocheted	5 to 17.8%	
870899	Motor Vehicle Parts	0 to 2.5%	Free (GSP)
870590	Special Purpose Motor Vehicles	Free	
620342	Men's/Boy's Cotton Trousers	1.4 to 16.9%	
691110	Tableware & Kitchenware,	6 to 28%	Free (GSP)

	of Porcelain or China		
611010	Sweaters, Pullovers of Wool or Fine Animal Hairs, Knitted or Crocheted	5 to 16.3%	
081340	Dried Fruit	1.8 to 6.8% or 1.4 to 10.6 cts./kg.	Free (GSP)
610443	Women's/Girl's Dresses of Synthetic Fibers, Knitted or Crocheted	15.5 or 16.3%	Potentially Free

Source: Eurostat.

Top 20 Exports to the SADC By Value for 1998-1999

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
640299	Footwear w/ Outer Soles & Uppers of Rubber or Plastic	20 to 48% &/or 90 cents/ pair	Free
852812	Color TV Receivers	0 to 5%	Free (GSP)
220190	Natural or Artificial Mineral Waters	Free	
640590	Other Footwear (Disposable)	3.8 or 12.5%	Free
640340	Footwear w/ Protective Metal Toe Cap	5 to 8.5%	Free
620349	Men's or Boys' Trousers of Other Textile Material	0.9 to 28.4%	Potentially Free
640320	Footwear w/ Outer Soles of Leather & Strap Across Uppers	Free	
520942	Denim Fabric	8.6%	
640359	Footwear w/ Outer Soles of Rubber/Plastics, Leather Uppers	2.5 to 10%	Free
640610	Parts of Footwear (Uppers)	0 to 33.6% or 62 cts/pr+13.7% or 63 cts/pr.+26.2%	Free (GSP or AGOA) Except 64061077 & 64061090
610349	Men's/Boys' Trousers of Other Textile Material, Knitted or Crocheted	2.4 to 28.7%	Potentially Free
110510	Potato Flour, Meal, & Powder	1.7 cents/kg.	Free (GSP)
020890	Fresh, Chilled or Frozen Meat	0 to 7 cents/kg.	Free(GSP)

		or 6.4%	
610590	Men's/Boy's Shirts of Other Textile Materials, Knitted or Crocheted	2.4 to 15.5%	Potentially Free
620590	Men's/Boy's Shirts of Other Textile Material	2.9 to 7.2%	Potentially Free
210500	Ice Cream	17 to 20% or 50.2 cents/kg.+ 17%	Free (GSP) Except 21050020 & 21050040
690490	Ceramic Building/Flooring Free Blocks		
620339	Men's or Boys' Jackets/Blazers of Other Textile Materials	2.8 to 27.8%	Potentially Free
611030	Sweaters, Pullovers & Similar of Manmade Fibers, Knitted or Crocheted	6 to 32.7%	
660110	Garden Umbrellas	6.5%	Free (GSP)

Source: Kingdom of Lesotho-Bureau of Statistics

Top 20 Exports to the Rest of the World By Value for 1998-99

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
611030	Jerseys, Pullovers of Manmade Fibers, Knitted or Crocheted	6 to 32.7%	
621040	Other Men's or Boys' Garments	4.3 to 7.2%	Potentially Free
070920	Asparagus	5% to 21.3%	Free (GSP)
300339	Medicines Containing Hormones	Free	
520942	Denim Fabric	8.6%	
620349	Men's or Boys' Trousers of Other Textile Materials	0.9 to 28.4%	Potentially Free
610469	Women's/Girls' Trousers of Other Textile Materials, Knitted or Crocheted	2.4 to 28.7%	Potentially Free
701931	Glass Fiber Mats	4.3%	Free (GSP)
610343	Men's /Boy's Trousers of Synthetic Fibers, Knitted or Crocheted	64.1 cents/kg or 15.5 to 28.7%	Potentially Free

911420	Clock or Watch Jewel	Free	
710229	Miners' Diamonds	Free	
621030	Women's/Girl's Overcoats of Manmade Fibers	4.3 to 7.2%	Potentially Free
621112	Women's or Girls' Swimwear	3.2 to 15.3%	Potentially Free
710510	Diamond Dust or Powder	Free	
610590	Men's or Boys' Shirts of Other Textile Materials, Knitted or Crocheted	2.4 to 15.5%	Potentially Free
490191	Dictionaries & Encyclopedias	Free	
251710	Broken Gravel/Pebbles	Free	
610910	Cotton T-Shirts, Singlets & Similar, Knitted or Crocheted	17.8%	Potentially Free
610452	Women's or Girls' Cotton Skirts, Knitted or Crocheted	8.4%	Potentially Free
680423	Natural Millstones	Free	

Source: Kingdom of Lesotho-Bureau of Statistics

MALAWI

Top 20 Exports to the United States By Value for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
240120[8520]	Burley Tobacco, Stemmed or Stripped	37.5 cents/kg.	Free (GSP)
240120[8320]	Burley Tobacco, Stemmed or Stripped, Not to be Used in Cigarettes	37.5 cents/kg.	Free (GSP)
090240[0000]	Fermented Black Tea	Free	
170111[1000]	Raw Cane Sugar	+/-1.4606 cts./kg.	Free (GSP)

620192[2051]	Men's Cotton Anoraks Windbreakers & Similar	9.6%	Potentially Free
610510[0010]	Men's Cotton Shirts, Knitted or Crocheted	20.1%	Potentially Free
620520[2065]	Men's Cotton Shirts	20.1%	Potentially Free
240130[2320]	Burley Tobacco Not Used in Cigarettes	Free	
620342[4050]	Men's Cotton Shorts	16.9%	Potentially Free
620342[4015]	Men's Cotton Trousers	16.9%	Potentially Free
090111[0010]	Unroasted Coffee	Free	
620343[3500]	Men's or Boys' Water Resistant Trousers of Synthetic Fibers	7.2%	Potentially Free
620520[2050]	Men's Cotton Shirts	20.1%	Potentially Free
240120[8510]	Flue-cured Tobacco, Stemmed or Stripped	37.5 cents/kg.	Free (GSP)
080290[9810]	Macadamia Nuts	5 cents/kg.	Free (GSP)
620342[4060]	Boys' Cotton Shorts	16.9%	Potentially Free
610510[0030]	Boys' Cotton Shirts, Knitted or Crocheted	20.1%	Potentially Free
620343[4030]	Men's Shorts of Synthetic Fibers	28.4%	Potentially Free
620520[2046]	Men's or Boys' Napped Cotton Shirts	20.1%	Potentially Free
200819[9010]	Prepared or Preserved Macadamia Nuts	17.9%	Free (GSP)

Source: MERITS (<http://www.meritus.com>). Based on U.S. Import Statistics Source:.

Top 20 Exports to the United States By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
240120[8520]	Burley Tobacco, Stemmed or Stripped	37.5 cents/kg.	Free (GSP)
240120[8320]	Burley Tobacco, Stemmed or Stripped, Not to be Used in Cigarettes	37.5 cents/kg.	Free (GSP)
090240[0000]	Fermented Black Tea	Free	

170111[1000]	Raw Cane Sugar	+/-1.4606 cts./kg.	Free (GSP)
240130[2320]	Burley Tobacco, Not to be Used in Cigarettes	Free	
080290[9810]	Macadamia Nuts	1.3 cents/kg.	Free (GSP)
240120[8510]	Flue-cured Tobacco	37.5 cents/kg.	Free (GSP)
090111[0010]	Unroasted Arabica Coffee	Free	
200819[9010]	Macadamia Nuts	17.9%	Free (GSP)
620192[2051]	Men's Cotton Anoraks, Windbreakers & Similar	9.6%	Potentially Free
610510[0010]	Men's Cotton Shirts, Knitted or Crocheted	20.1%	Potentially Free
620520[2065]	Men's Cotton Shirts	20.1%	Potentially Free
240130[2310]	Flue-cured Tobacco Refuse	Free	
120220[4040]	Shelled Peanuts	6.6 cents/kg.	Free (GSP)
071310[4080]	Peas	0.4 cents/kg.	Free (GSP)
240120[8310]	Flue-cured Tobacco, Stemmed or Stripped	37.5 cents/kg.	Free (GSP)
071340[2000]	Lentils	0.15 cents/kg.	Free (GSP)
240120[8390]	Other Tobacco, Stemmed or Stripped	37.5 cents/kg.	Free (GSP)
090230[0090]	Fermented Black Tea in Packings	Free	
090420[6090]	Ungrounded Pepper	2.5 cents/kg.	Free (GSP)

Source: MERITS (<http://www.meritus.com>). Based on U.S. Import Statistics.

Top 14 Exports to the European Union By Value for 1995-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
240120	Tobacco, Partly or Wholly Stemmed/Stripped	0 to 350% or 37.5 cents to \$5.48/kg	Free (GSP) Except 24012035 & 24012087
090240	Fermented Black Tea	Free	
240110	Unstemmed or Unstripped Tobacco	0 to 350% or 23.9 to 32.7 cents/kg.	Free (GSP) Except 24011065

170111	Raw Sugar Cane	+/-1.4606/kg. or 33.87 cents/kg.	Free (GSP) Except 17011150
090111	Unroasted Coffee	Free	
610910	Cotton T-Shirts, Singlets & Similar, Knitted or Crocheted	17.8%	Potentially Free
240130	Tobacco Refuse	0 to 350% or 28.4 to 97 cents/kg.	Free (GSP) Except 24013070
170199	Cane or Beet Sugar	+/-3.6606 cents/kg or 35.74 cents/kg	Free (GSP) Except 1701995000
071390	Leguminous Vegetables	1.5 cents/kg.	Free (GSP)
090420	Dried/Crushed/Ground Pepper or Allspice	0 to 5 cents/kg.	Free (GSP)
060310	Fresh Cut Flowers	3.2% to 6.8%	Free (GSP or AGOA)
120220	Shelled Peanuts	6.6 cents/kg. or 131.8%	Free, Except 1202280
854430	Ignition Wiring Sets	5%	Free (GSP)
711210	Gold Waste and Scrap	Free	

Source: UNCTAD/WTO (International Trade Center) & Eurostat.

Top 20 Exports to the European Union By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
090240	Fermented Black Tea	Free	
170111	Raw Sugar Cane	+/-1.4606 cts./kg or or 33.87 cts/kg.	Free (GSP) Except 1701150
240120	Stemmed/Stripped Tobacco	0 to 350% or 37.5 cts to \$5.48/kg.	Free (GSP) Except 240120 & 24012087
170199	Sugar Cane	3.66 to 35.74 cts./kg.	Free (GSP) Except 17019950
240130	Tobacco Refuse	0 to 350% or 28.4 to 97 cts./kg.	Free (GSP) Except 24013070
090111	Coffee	Free	
240110	Tobacco. Not Stemmed/Stripped	0 to 350% or 23.9 to 32.7 cts./kg.	Free (GSP) Except 24011065

120220	Shelled Peanuts	6.6 cents/kg. or 131.8%	Free (GSP) Except 12022080
220710	Undenatured Ethyl Alcohol	18.9 cents /liter or 2.5%	Free (GSP)
220840	Rum & Tafia	8.7 or 23.7 cents/liter	Free (GSP)
090420	Dried/Crushed/Ground Pepper	0 to 5 cents/kg.	Free (GSP)
060310	Fresh Cut Flowers	3.2 to 6.8%	Free (GSP or AGOA)
071333	Kidney Beans	1 or 1.5 cents/kg.	Free (GSP)
410121	Bovine Hides & Skins	Free	
520911	Plain Weave Cotton Fabric	6.5%	
520912	Twill Cotton Fabric	6.5%	
520100	Cotton, Not Carded or Combed	0 to 31.4 cents/kg.	
410310	Raw Hides or Skins of Goats	Free	
410130	Bovine Hides or Skins	Free	
400122	Natural Rubber	Free	

Source: Eurostat.

Top 21 Exports to the SADC By Value for 1998-9

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
120220	Shelled Peanuts	6.6 cents/kg. or 131.8%	Free (GSP), Except 12022080
630221	Printed Cotton Bed or Table Linen, Not Knitted or Crocheted	4 to 21.8%	
240120	Tobacco, Partly or Wholly Stemmed/Stripped	0 to 350% or 37.5 cents to \$5.48/kg	Free (GSP) Except 24012035 & 24012087
170199	Cane or Beet Sugar	+/-3.6606 cents/kg or 35.74 cents/kg	Free (GSP) Except 17019950
090240	Fermented Black Tea	Free	
610590	Men's or Boys' Shirts of Other Textile Material, Knitted or Crocheted	2.4 to 15.5%	Potentially Free
100630	Semi or Wholly Milled Rice	1.4 cents/kg or 11.2%	Free (GSP)

620342	Men's or Boys' Cotton Trousers	1.4 to 16.9%	Potentially Free
620590	Men's or Boys' Shirts of Other Textile Materials	2.9 to 7.2%	Potentially Free
240110	Unstemmed or Unstripped Tobacco	0 to 350% or 23.9 to 32.7 cents/kg.	Free (GSP) Except 24011065
520100	Cotton, Not Carded or Combed	0 to 31.4 cents/kg.	
220850	Gin & Geneve Alcohol	Free	
620349	Men's or Boys' Trousers of Other Textile Materials	.9 to 28.4%	Potentially Free
400120	Natural Rubber	Free	
490700	Unused Postage, Banknotes, etc.	Free	
610990	T-Shirts, Singlets, & Similar of Other Textile Materials, Knitted or Crocheted	5.7 to 32.6%	Potentially Free
610821	Women's or Girl's Cotton Briefs & Panties, Knitted or Crocheted	7.8%	Potentially Free
940380	Furniture of Cane, Bamboo & Similar	Free	
080290	Fresh or Dried Other Nuts, Whether or Not Peeled	0.7 to 17.6 cents/kg.	Free (GSP)
190410	Prepared Foods From the Swelling/Roasting of Cereals	1.1%	Free (GSP)
630239	Bed Linen of Other Textile Materials	5.6%	

Source: National Statistical Office of Malawi

Top 20 Exports to the SADC By Volume for 1998-99

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
120220	Shelled Peanuts	6.6 cents/kg. or 131.8%	Free (GSP), Except 1202280
170199	Cane or Beet Sugar	+/-3.6606 cents/kg or 35.74 cents/kg	Free (GSP) Except 17019950
490700	Unused Postage, Banknotes, etc.	Free	
090240	Fermented Black Tea	Free	

120100	Soybeans	Free	
230630	Sunflower Seed Oil	0.45 cents/kg.	Free (GSP)
610821	Women's or Girls' Cotton Briefs & Panties, Knitted or Crocheted	7.8%	Potentially Free
190410	Prepared Foods from Cereals	1.1%	Free (GSP)
392330	Bottles, Flasks & Similar	3%	Free (GSP)
120720	Cotton Seeds	.47 cents/kg.	Free (GSP)
620590	Men's or Boys' Shirts of Other Textile Materials	2.9 to 7.2%	Potentially Free
400121	Natural Rubber	Free	
230610	Cotton Seed Oil	0.56 cents/kg.	Free (GSP)
240120	Tobacco, Partly or Wholly Stemmed/Stripped	0 to 350% or 37.5 cents to \$5.48/kg	Free (GSP) Except 24012035 & 24012087
610721	Men's or Boys' Cotton Pajamas, Knitted or Crocheted	9.1%	Potentially Free
481910	Corrugated Paper or Paperboard Cartons, Boxes & Cases	0.8%	Free (GSP)
610990	T-Shirts of Other Textile Materials, Knitted or Crocheted	5.7 to 32.6%	Potentially Free
071331	Beans	0 to 0.8 cents/kg.	Free (GSP)
610590	Men's/Boys' Shirts of Other Textile Materials, Knitted or Crocheted	2.4 to 15.5%	Potentially Free
630590	Sacks & Bags of Other Textile Materials	6.4%	

Source: National Statistical Office of Malawi

Top 7 Exports to the Rest of the World By Value for 1995-99

<u>H.S. Numbers</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
240110	Unstemmed or Unstripped Tobacco	0 to 350% or 23.9 to 32.7 cents/kg.	Free (GSP) Except 24011065
240130	Tobacco Refuse	0 to 350% or 28.4 to 97 cents/kg.	Free (GSP) Except 24013070
080290	Fresh or Dried Nuts	0.7 to 17.6 cents/kg.	Free (GSP)

730830	Doors, Windows & Frames of Iron or Steel	0.7 to 1%	Free (GSP)
252329	Portland Cement	Free	
520100	Cotton, Not Carded or Combed	0 to 31.4 cents/kg	
071390	Leguminous Vegetables	1.5 cents/kg.	Free (GSP)

Source: UNCTAD/WTO (International Trade Center)

MAURITIUS

Top 20 Exports to the United States By Value for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
620342[4015]	Men's Cotton Trousers	16.9%	Potentially Free
620520[2050]	Men's Cotton Shirts w/ 2 or more Colors in Warp	20.1%	Potentially Free
620462[4020]	Women's Cotton Trousers	16.9%	Potentially Free
620342[4050]	Men's Cotton Shorts	16.9%	Potentially Free
620520[2065]	Men's Cotton Shirts	20.1%	Potentially Free
620462[4055]	Women's Cotton Shorts	16.9%	Potentially Free
611020[2075]	Women's or Girls' Cotton Sweaters, Pullovers & Similar, Knitted or Crocheted	17.8%	
030341[0000]	Albacore or Longfinned Tuna	Free	
611020[2065]	Men's or Boys' Cotton Sweaters, Pullovers & Similar,	17.8%	

Knitted or Crocheted			
620462[4050]	Girls' Cotton Trousers	16.9%	Potentially Free
710239[0050]	Non-industrial Diamonds	Free	
620520[2015]	Men's Cotton Dress Shirts w/ 2 or More Colors in the Warp	20.1%	Potentially Free
610510[0010]	Men's or Boys' Cotton Shirts Knitted or Crocheted	20.1%	Potentially Free
620462[4010]	Women's Blue Denim Trousers	16.9%	Potentially Free
611030[3055]	Women's or Girls' Sweaters, Pullover & Similar of Man- made Fibers, Knitted or Crocheted	32.7%	
620342[4060]	Boys' Cotton Shorts	16.9%	Potentially Free
620342[4045]	Boys' Cotton Trousers	16.9%	Potentially Free
620342[4010]	Men's Blue Denim Trousers	16.9%	Potentially Free
170111[1000]	Raw Cane Sugar	+/-1.4606 cents/kg.	Free (GSP)
611010[2030]	Women's Sweaters of Wool or Fine Animal Hair, Knitted or Crocheted	16.3%	

Source: MERITS (<http://www.meritus.com>). Based on U.S. Import Statistics.

Top 20 Exports to the United States By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
170390[5000]	Cane Molasses	0.01 cents/kg.	Free (GSP)
170111[1000]	Raw Cane Sugar	+/-1.4606 cents/kg.	Free (GSP)
030441[0000]	Albacore or Longfinned Tuna	Free	
620342[4015]	Men's Cotton Trousers &	16.9%	Potentially Free
620520[2050]	Men's Cotton Shirts	20.1%	Potentially Free
620462[4020]	Women's Cotton Trousers	16.9%	Potentially Free
620342[4050]	Men's Cotton Shorts	16.9%	Potentially Free
030420[6093]	Fresh "Chilean" Seabass	Free	
620520[2065]	Men's Cotton Shirts	20.1%	Potentially Free
620462[4055]	Women's Cotton Shorts	16.9%	Potentially Free

611020[2075]	Women's/Girls' Cotton Sweaters, Pullovers & Similar, Knitted or Crocheted	17.8%	
611020[2065]	Men's or Boys' Cotton Sweaters, Pullovers & Similar, Knitted or Crocheted	17.8%	
620462[4050]	Girls' Trousers & Breeches	16.9%	Potentially Free
620520[2015]	Men's Cotton Dress Shirts	20.1%	Potentially Free
610510[0010]	Men's Cotton Shirts, Knitted or Crocheted	20.1%	Potentially Free
620462[4010]	Women's Blue Denim Trousers	16.9%	Potentially Free
611030[3055]	Women's or Girls' Sweaters, Pullovers & Similar of Manmade Fibers, Knitted or Crocheted	32.7%	
620342[4060]	Boys' Cotton Shorts	16.9%	Potentially Free
620342[4045]	Boys' Cotton Trousers	16.9%	Potentially Free
030379[4093]	Frozen "Chilean" Seabass	Free	

Source: MERITS (<http://www.meritus.com>). Based on U.S. Import Statistics.

Top 30 Exports to the European Union By Value for 1995-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
170111	Raw Sugar Cane	+/-1.4606 cents/kg. or 33.87 cents/kg.	Free (GSP) Except 17011150
610910	Cotton T-Shirts, Singlets, & Similar, Knitted or Crocheted	17.8%	Potentially Free
620520	Men's or Boys' Cotton Shirts	8.9 or 20.1%	Potentially Free
620342	Men's or Boys' Cotton Trousers	1.4 to 16.9%	Potentially Free
620462	Women's/Girls' Cotton Trousers	1.4 to 16.9%	Potentially Free
611010	Sweaters, Pullovers & Similar of Wool or Fine Animal Hair, Knitted or Crocheted	5 to 16.3%	
611090	Sweaters, Pullovers & Similar of Other Textile Materials, Knitted or Crocheted	4 or 6%	
160414	Tuna, Skipjack & Bonito	4.9 to 35% or	Free (GSP)

		1.1 cents/kg.	
710239	Non-Industrial Diamonds	Free	
611020	Cotton Sweaters, Pullovers & Similar, Knitted or Crocheted	5 to 17.8%	
610510	Men's or Boys' Cotton Shirts, Knitted or Crocheted	20.1%	Potentially Free
610990	T-Shirts, Singlets, & Similar of Other Textile Materials, Knitted or Crocheted	5.7 to 32.6%	Potentially Free
620630	Women's/Girls' Cotton Shirts, Not Knitted or Crocheted	3.6 to 15.7%	Potentially Free
600121	Looped Cotton Fabric, Knitted or Crocheted	10.2%	
621210	Brassieres	7.3 to 17.2%	Potentially Free
620590	Men's or Boys' Shirts of Other Textile Materials	2.9 to 7.2%	Potentially Free
010600	Live Animals	0 to 4.8%	Free (GSP)
711419	Articles of Goldsmith's Wares of Precious Metal	7.9%	Free (GSP)
902780	Apparatus for Physical or Chemical Analysis	Free	
620452	Women's or Girls' Cotton Skirts	8.2 or 8.4%	Potentially Free
610462	Women's or Girls' Cotton Trousers, Knitted or Crocheted	10.5 or 15.4%	Potentially Free
910112	Wrist Watch w/ Opto-Electronic Display	Free	
711319	Jewelry of Precious Metals	5 to 7%	Free (GSP)
620311	Men's or Boys' Suits of Wool or Fine Animal Hair	Duty Applicable to Each Garment in Ensemble	Potentially Free
701590	Clock or Watch Glasses	Free	
611030	Sweaters, Pullovers & Similar of Manmade Fibers, Knitted or Crocheted	6 to 32.7%	
620349	Men's or Boys' Trousers of	0.9 to 28.4%	Potentially Free

	Other Textile Materials		
620469	Women's or Girls' Trousers of Other Textile Materials	2.9%	Potentially Free
880240	Airplanes Exceeding 15,000 kg.	Free	
903190	Parts/Accessories for Measuring or Checking Instruments	0 to 3.5%	Free (GSP)

Source: UNCTAD/WTO (International Trade Center) & Eurostat.

Top 12 Exports to the European Union By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
170111	Cane Sugar	+/-1.46 06 cts/kg. or or 33.87 cents/kg.	Free (GSP) Except 17011150
260111	Non-agglomerated Iron Ores & Concentrates	Free	
170310	Cane Molasses	0.35 cents/liter or Free (GSP) 0.01 cents/kg.	
160414	Tuna, Skipjack & Bonito	4.9 to 35% or 1.1 cents/kg.	Free (GSP)
610910	Cotton T-shirts, Singlets, etc.	17.8%	Potentially Free
230230	Bran, Middling, etc. of Wheat	Free	
170199	Solid Form Cane or Beet Sugar	+/- 3.6606 cts./kg. or 35.74 cts./kg.	Free (GSP) Except 17019950
620342	Men's/Boys' Cotton Trousers	1.4 to 16.9%	Potentially Free
610510	Men's/Boys' Cotton Shirts, Knitted or Crocheted	20.1%	Potentially Free
310520	Mineral or Chemical Fertilizers	Free	
631010	Sorted New or Used Rags, etc.	0 or 1.9 cts./kg.	
620520	Men's/Boy's Cotton Shirts	8.9 or 20.1%	Potentially Free

Source: Eurostat.

Top 2 Exports to the SADC By Value for 1995-99

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
520942	Blue Denim Fabric	8.6%	

910112	Wrist Watch w/ Opto-Electronic Display	Free
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Source: UNCTAD/WTO (International Trade Center)

Top 6 Exports to the Rest of the World By Value for 1995-99

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
710239	Unworked Diamonds	Free	
520942	Blue Denim Fabric	8.6%	
600121	Looped Cotton Fabric, Knitted or Crocheted	10.2%	
510710	Yarn More than 85% of Wool in Weight	6.9%	
701590	Clock or Watch Glasses	Free	
611030	Sweaters, Pullovers & Similar of Manmade Fibers, Knitted or Crocheted	6 to 32.7%	

Source: UNCTAD/WTO (International Trade Center)

MOZAMBIQUE

Top 20 Exports to the United States By Value for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
080132[0000]	Fresh or Dried Cashew Nuts	Free	
170111[1000]	Raw Cane Sugar	+/-1.4606 cents/kg.	Free (GSP)
200819[1040]	Prepared or Preserved Cashew Nuts	Free	
250410[1000]	Natural Graphite (Powder or Flakes)	Free	
080290[9810]	Macadamia Nuts	5 cents/kg.	Free (GSP)
970500[0090]	Collections of Zoological, Botanical, Mineralogical, etc. Interest	Free	
010600[5080]	Live Animals	Free	
854129[0095]	Transistors (Non-Photosensitive)	Free	
120925[0040]	Perennial Rye Grass Seed	1.4 cents/kg.	Free (GSP)
710399[1000]	Semiprecious Stones for Use in Jewelry	Free	
711810[0000]	Non-Legal Tender Coins	Free	
852721[1015]	Stereo Radio-Tape Cassette Player	2%	Free (GSP)
410320[0000]	Reptile Raw Hides & Skins	Free	

847330[1000]	Printed Circuit Assemblies for Automatic Data Processing Machines	Free	
850161[0000]	AC Generators (Alternators) Not Exceeding 75 kVA	2.5%	Free (GSP)
080131[0000]	Cashew Nuts in Shell	Free	
090240[0000]	Black Fermented Tea	Free	
440729[0010]	Sawn Teak Wood	Free	
902119[8500]	Artificial Joints & Other Orthopedic or Fracture Appliances	Free	
611020[2045]	Women's or Girls' Cotton Sweatshirts	17.8%	Potentially Free

Source: MERITS (<http://www.meritus.com>). Based on U.S. Import Data.

Top 20 U.S. Exports to the United States By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
170111[1000]	Raw Cane Sugar	+/-1.4606 cents/kg.	Free (GSP)
080132[0000]	Shelled Cashew Nuts	Free	
250410[1000]	Natural Graphite in Crystalline Flakes	Free	
090240[0000]	Black Fermented Tea	Free	
200819[1040]	Prepared or Preserved Cashews	Free	
080131[0000]	Dried Apricots	1.8 cents/kg.	Free (GSP)
854129[0095]	Semiconductor Devices	Free	
080290[9810]	Macadamia Nuts	1.3 cents/kg.	Free (GSP)
120925[0040]	Perennial Rye Grass Seeds	1.4 cents/kg.	Free (GSP)
070490[4020]	Fresh Broccoli	20%	Free (GSP)
854110[0080]	Diodes (Other Than Photo-sensitive or Light-emitting)	Free	
854230[0065]	Analog Integrated Circuits	Free	
611020[2045]	Women's or Girl's Cotton Sweatshirts	17.8%	Potentially Free

391590[0090]	Plastic Waste, Pairings & Scrap	Free	
732599[5000]	Cast Articles or Iron or Steel	2.9%	Free (GSP)
732690[8586]	Articles of Iron or Steel Wire	2.9%	Free (GSP)
030269[4040]	Fresh Snapper	Free	
070690[2000]	Fresh Radishes	2.7%	Free (GSP)
620419[2000]	Women's or Girls' Suits of Other Textile Materials	36 cents/kg.+ 26.4%	Potentially Free
610910[0012]	Men's Cotton T-Shirts	17.8%	Potentially Free

Source: MERITS (<http://www.meritus.com>). Based on U.S. Import Data.

Top 20 Exports to the European Union By Value for 1995-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
030613	Frozen Shrimp & Prawns	Free	
520100	Cotton, Not carded or Combed	0 to 31.4 cents/kg.	
080130	Fresh or Dried Cashew Nuts	Free	
440399	Non-Coniferous Wood Logs	Free	
120300	Copra	Free	
251611	Crude/Roughly Trimmed Granite	Free	
240120	Stemmed or Stripped Tobacco	0 to 350% or 37.5 cts. to \$5.48/kg.	Free (GSP) Except 24012035 & 24012087
720241	Ferrochromium	1.9%	Free (GSP)
440799	Non-Coniferous Lumber	Free	
610910	Cotton T-Shirts, Singlets & Similar, Knitted or Crocheted	17.8%	Potentially Free
520812	Unbleached Plain Weave Cotton Fabric	7 to 11%	
270112	Bituminous Coal	Free	
030269	Fresh or Chilled Fish	0 to 3%	Free (GSP)
760110	Unalloyed Aluminum	0 or 2.6%	Free (GSP)
240110	Tobacco, Not Stemmed/Stripped	0 to 350% or	Free (GSP) Except

		23.9 to 32.7 cts/kg	24011065
841210	Reaction Engines (Non-Turbojets)	Free	
710310	Unworked Precious Stones	0 to 10.5%	Free (GSP)
160520	Fresh Shrimp or Prawns	0 to 5%	Free (GSP)
640610	Footwear Uppers	0 to 33.6% or 62 cts/pr + 13.7% or 63 cts/pr + 26.2%	Free (GSP or AGOA) Except 64061077 & 64061090
030379	Frozen Fish	Free	

Source: UNCTAD/WTO (International Trade Center) & Eurostat.

Top 20 Exports to the European Union By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
270112	Bituminous Coal	Free	
251611	Crude/Rough Trimmed Granite	Free	
270111	Anthracite Coal	Free	
120300	Copra	Free	
520100	Cotton, Not Carded or Combed	0 to 31.4 cents/kg.	
760110	Aluminum, Not Alloyed	0 or 2.6%	Free (GSP)
170310	Cane Molasses	0.35 cents/liter or 0.01 cents/kg.	Free (GSP)
720241	Ferrochromium	1.9%	Free (GSP)
270119	Other Coal	Free	
030613	Frozen Shrimp & Prawns	Free	
250410	Natural Graphite	Free	
440399	Rough Wood	Free	
251511	Crude/Roughly Trimmed Marble	Free	
080510	Oranges	1.9 cents/kg.	Free
080540	Grapefruit	1.5 to 2.5 cts/kg.	Free
130219	Vegetable Saps & Extracts	0 or 1%	Free (GSP)

440799	Sawn Wood	Free
560721	Sisal Twine, Rope, etc.	Free
440200	Wood Charcoal	Free
520812	Unbleached Woven Fabric	7 to 11%

Source: Eurostat.

Top 8 Exports to the SADC By Value for 1995-99

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
520100	Cotton, Not Carded or Combed	Free	
080130	Fresh or Dried Cashew Nuts	Free	
120300	Copra	Free	
010290	Live Bovine Animals	0 to 1 cent/kg.	Free (GSP)
440799	Non-Coniferous Lumber	Free	
610910	Cotton T-Shirts, Singlets & Similar, Knitted or Crocheted	17.8%	Potentially Free
620520	Men's or Boys' Cotton Shirts	8.9 or 20.1%	Potentially Free
030269	Fresh or Chilled Fish	0 to 3%	Free (GSP)

Source: UNCTAD/WTO (International Trade Center)

Top 10 Exports to the Rest of the World By Value for 1995-99

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
030613	Frozen Shrimp & Prawns	Free	Free
520100	Cotton, Not carded or Combed	0 to 31.4 cents/kg.	
440399	Non-Coniferous Wood Logs	Free	
251611	Crude/Roughly Trimmed Granite	Free	
240120	Stemmed or Stripped Tobacco	0 to 350% or 37.5 cts. to \$5.48/kg.	Free (GSP) Except 24012035 & 24012087
250410	Natural Graphite in Powder or Flakes	Free	
440799	Non-Coniferous Lumber	Free	
740311	Copper Cathodes	1%	Free (GSP)

620520	Men's or Boys' Cotton Shirts	8.9 or 20.1%	Potentially Free
270400	Coke & Semicoke of Coal, Lignite or Peat	Free	

Source: UNCTAD/WTO (International Trade Center)

NAMIBIA

Top 20 Exports to the United States By Value for 1998-2000

<u>H.S. Numbers</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
261210[0000]	Uranium Ores & Concentrates	Free	
030420[6075]	Frozen Orange Roughy	Free	
271000[1008]	Distillate & Residual Fuel Oil Containing More Than 0.05% of Sulfur By Weight	10.5 cents/bbl.	Free
271000[0530]	Fuel Oil No. 6	5.25 cents/bbl.	Free
740200[0000]	Unrefined Copper	Free	
030420[6096]	Frozen Fish Fillets	Free	
030420[5000]	Frozen Hake	Free	
080810[0000]	Apples	Free	
030420[6057]	Frozen Sole	Free	
711290[0000]	Precious Metal Waste & Scrap	Free	
030611[0000]	Frozen Rock Lobster & Other Sea Crawfish	Free	
271320[0000]	Petroleum Bitumen	Free	
030420[2066]	Frozen Fish Fillet	Free	
020890[2000]	Deer Meat	Free	
710231[0000]	Non-Industrial Diamonds	Free	
410790[6000]	Fancy Animal Leather	1.6%	Free (GSP)
847180[1000]	Units of Automatic Data Processing Machines	Free	
030379[4093]	Frozen "Chilean" Seabass	Free	

030377[0000]	Frozen Seabass	Free
250100[0000]	Sea Water Salt	Free

Source: MERITS (<http://www.meritus.com>). Based on U.S. Import Statistics.

Top 20 Exports to the United States By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
740200[0000]	Unrefined Copper	Free	
030420[6075]	Orange Roughy Fish	Free	
711290[0000]	Precious Metal Waste & Scrap	Free	
710310[4000]	Unworked Precious Stones	10.5%	Free (GSP)
080810[0000]	Apples	Free	
030420[6096]	Frozen Fish Fillets	Free	
710691[1020]	Silver Dore	Free	
030420[5000]	Frozen Hake	Free	
271000[0530]	Fuel Oil No. 6	5.25 cents/bbl	Free
271000[1008]	Distillate & Residual Fuel Oil + than .05% by weight of sulfur	10.5 cents/bbl	Free
284410[2010]	Uranium Oxide	Free	
030420[2066]	Frozen Fish Fillet	Free	
030420[6057]	Frozen Sole	Free	
030377[0000]	Frozen Sea Bass	Free	
030379[4093]	Frozen "Chilean" Seabass	Free	
030611[0000]	Frozen Rock Lobster & Other Sea Crawfish	Free	
200570[6050]	Sliced Olives in Saline Solution	10.1 cents/kg. on drained weight	Free
030420[6093]	Fresh "Chilean" Seabass	Free	
030420[6043]	Frozen Fresh-Water Fish	Free	
250100[0000]	Sea Water Salt	Free	

Source: MERITS (<http://www.meritus.com>). Based on U.S. Import Statistics.

Top 20 Exports to the European Union By Value for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
710231	Non-Industrial Diamonds	Free	
030420	Frozen Fish Fillets	Free	
030269	Fresh Fish	Free	
880230	Airplanes	Free	
030378	Whiting & Hake	Free	
020130	Boneless Bovine Meat	4 to 26.4% or 4.4 cents/kg.	Free, Except 02013080
030379	Frozen Fish	Free	
284410	Natural Uranium	0 or 5%	Free (GSP or AGOA)
030490	Fish Fillets	0 or 6%	Free (GSP)
740200	Unrefined Copper	Free	
410422	Pretanned Bovine Leather	3.3%	Free (GSP)
252922	Fluorspar	Free	
020230	Frozen Boneless Bovine Meat	4 to 26.4% or 4.4 cents/kg.	Free (GSP or AGOA) Except 02023080
710239	Other Non-industrial Diamonds	Free	
160413	Sardines	0 to 20%	Free (GSP or AGOA)
080610	Fresh or Dried Grapes	0 to \$1.80/m. cubed	Free
392210	Baths, Wash Basins, etc.	6.3%	Free (GSP)
030375	Dogfish & Other Sharks	1.1 cents/kg.	Free (GSP)
030410	Fresh or Chilled Fish Fillets	Free	
430130	Raw Furskins of Lamb	Free	

Source: Eurostat.

Top 20 Exports to the European Union By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
252922	Fluorspar (More than 97% Free in weight of calcium flouride)		

030420	Frozen Fish Fillets	Free	
270119	Other Coal	Free	
030378	Whiting & Hake	Free	
030269	Fresh or Chilled Fish	Free	
252921	Flourspar (less than 97% in weight of calcium fluoride)	Free	
030490	Chilled or Frozen Fish Fillets	0 or 6%	Free (GSP)
260700	Lead Ores & Concentrates	1.1 cents/kg. on lead content	Free (GSP)
020130	Boneless Bovine Meat	4 to 26.4% or 4.4 cents/kg.	Free, Except 02013080
260800	Zinc Ores & Concentrates	Free	
030379	Frozen Fish	Free	
740200	Unrefined Copper	Free	
410422	Pretanned Bovine Leather	3.3%	Free (GSP)
150420	Fish Fats & Oils	0 or 1 cts./kg. or 1.5 cts./kg.+5%	Free (GSP)
160413	Sardines	0 to 20%	Free (GSP or AGOA)
440710	Coniferous Wood	Free	
230660	Oilcake from Palm Nuts/Kernels	0.32 cents/kg.	Free (GSP)
020230	Frozen Boneless Bovine Meat	4 to 26.4% or 4.4 cents/kg.	Free, (GSP or AGOA) Except 02023080
284410	Natural Uranium	0 or 5%	Free (GSP or AGOA)
080610	Fresh or Dried Grapes	0 to \$1.80/m. Cubed	Free

Source: Eurostat.

REPUBLIC OF SOUTH AFRICA

Top 20 Exports to the United States By Value for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
711011[0020]	Sponge of Metal Platinum	Free	
711021[0000]	Unwrought Palladium	Free	
711031[0000]	Unwrought Rhodium	Free	
710231[0000]	Non-Industrial Diamonds	Free	
262090[5000]	Ashes & Residues (Slag) Containing Metals	Free	
710239[0050]	Non-Industrial Diamonds Weighing Over 0.5 Carat Each	Free	
720241[0000]	Ferrochromium	1.9%	Free (GSP)
290129[5000]	Unsaturated Acyclic Hydrocarbons	Free	
842139[4000]	Catalytic Converters	Free	
261400[6040]	Titanium Ores & Concentrates	Free	
711039[0000]	Rhodium	Free	
720211[5000]	Ferromanganese Containing +4% of Carbon By Weight	1.5%	Free
720230[0000]	Ferrosilicon Manganese	3.9%	Free (GSP)
470200[0020]	Sulfite Chemical Woodpulp	Free	
760612[3090]	Aluminum Alloys	3%	Free (GSP)
280469[1000]	Silicon	5.3%	Free (GSP)
711041[0030]	Unwrought Ruthenium	Free	
760110[6000]	Unalloyed Aluminum	Free	
611020[2075]	Women's or Girl's Cotton Sweaters, Pullovers, or Similar, Knitted or Crocheted	17.8%	
870410[5020]	Dumpers w/ Capacity of Less Than 40.8 Metric Tons	Free	

Source: MERITS (<http://www.meritsus.com>). Based on U.S. Import Statistics.

Top 20 Exports to the United States By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
262090[5000]	Metallic Slag	Free	
720241[0000]	Ferrochromium	1.9%	Free (GSP)
261400[6040]	Other Titanium Ores & Concentrates	Free	
720211[5000]	Ferroalloys More than 4% by Weight of Carbon	1.5%	Free
720230[0000]	Ferrosilicon Manganese	3.9%	Free (GSP)
290129[5000]	Other Acyclic Hydrocarbons	Free	
280469[1000]	Silicon less than 99.99% but not less than 99%	5.3%	Free (GSP)
760110[6000]	Unalloyed Aluminum	Free	
721810[0000]	Stainless Steel Ingots	1.6%	Free
711021[0000]	Unwrought/Powder Platinum	Free	
711041[0030]	Unwrought/Powder Ruthenium	Free	
760612[3090]	Aluminum Alloy Plates	3%	Free (GSP)
711031[0000]	Unwrought/Powder Rhodium	Free	
711011[0050]	Unwrought/Powder Platinum	Free	
711890[0019]	Non-legal Tender Gold Coin	Free	
710812[1013]	Unwrought Gold Bullion	Free	
711011[0010]	Sponge of Metal Platinum	Free	
711029[0000]	Palladium	Free	
870899[8030]	Automobile Parts/Accessories	2.5%	Free (GSP)
711039[0000]	Semimanufactured Rhodium	Free	

Source: MERITS (<http://www.meritsus.com>). Based on U.S. Import Statistics.

Top 30 Exports to the European Union By Value for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
710231	Non-Industrial Diamonds	Free	
710812	Unwrought Gold	0 or 4.1%	Free (GSP)
711011	Unwrought Platinum	Free	
842139	Intake Air Filters for Internal Combustion Engines	Free	
870323	Vehicles w. Cylinder Capacity Between 1500 cc & 3000 cc.	2.5%	Free
711021	Unwrought or Powder Palladium	Free	
720241	Ferrochromium	1.9%	Free (GSP)
710813	Gold in Semimanufactured Form	0 or 4.1%	Free (GSP)
940190	Motor Vehicle Seat Parts	Free	
711031	Unwrought or Powder Rhodium	Free	
710239	Other Non-Industrial Diamonds	Free	
842199	Filtering or Purifying Machinery	Free	
760110	Unalloyed Aluminum	0 or 2.6%	Free
880230	Airplanes	Free	
470329	Nonconiferous Chemical Woodpulp, Soda or Sulfate	Free	
890110	Boats for Transport of Persons	Free	
711220	Platinum Waste & Scrap	Free	
710210	Unsorted Diamonds	Free	
711290	Other Precious Metal Waste & Scrap	Free	
870829	Other Motor Vehicle Parts	2.5%	Free (GSP)
510111	Shorn Wool	0 or 18.7 cts./kg.	
510529	Wool Tops & Other Combed Wool	5 cents/kg.+4%	
720211	Ferromanganese	1.4 or 1.5%	Free (GSP or AGOA)

854430	Ignition Wiring Sets	5%	Free (GSP)
401110	Rubber Pneumatic Tires	3.4 or 4%	Free (GSP)
410422	Pretanned Bovine Leather	3.3%	Free (GSP)
750210	Unalloyed Nickel	Free	
721931	Cold-Rolled Stainless Steel	3%	
740311	Copper Cathodes	1%	Free (GSP)
410221	Pickled Raw Skins of Sheep or Lamb	Free	

Source: Eurostat.

Top 10 Exports to the European Union By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
720241	Ferrochromium	1.9%	Free (GSP)
720110	Nonalloy Pig Iron	Free	
470329	Nonconiferous Chemical Woodpulp, Soda or Sulfate	Free	
720211	Ferromanganese	1.4 or 1.5%	Free (GSP or AGOA)
760110	Unalloyed Aluminum	0 or 2.6%	Free
720838	Flat-Rolled Products of Iron or Nonalloy Steel in Coils Between 3 & 4.75 mm.	1.5%	Free
870323	Vehicles w/ Cylinder Capacity Between 1500 cc. & 3000 cc.	2.5%	Free
720839	Flat-Rolled Products of Iron or Nonalloy Steel in Coils Less Than 3 mm.	1.5%	Free
720837	Flat-Rolled Products of Iron or Nonalloy Steel in Coils Between 4.75 & 10 mm.	1.8%	Free
940360	Wooden Furniture	Free	

Source: Eurostat.

Top 20 Exports to the SADC By Value for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
271000	Petroleum Oils from Bituminous Minerals	5.25 to 84 cts./bbl or 5.8 to 7% or 1.3 cts./bbl + 5.7%	Free (GSP or AGOA)
730890	Collars, Pillars, Posts & Similar Structural Units of Iron or Steel	0.8 to 1.7%	Free (GSP or AGOA)
740110	Copper Mattes	Free	
870421	Motor Vehicle Engine Not Exceeding 5 Metric Tons	Free	
240220	Cigarettes	41.7 cts./kg.+0.9% or \$1.05/kg.+2.3% or \$1.50/kg.+3.2%	Free (GSP or AGOA)
100510	Corn Seed	Free	
300490	Packaged Medicaments	Free	
270900	Crude Petroleum Oils from Bituminous Minerals	5.25 or 10.5 cts./bbl	Free
360200	Prepared Explosives	Free	
170199	Cane or Beet Sugar	+/-3.6606 cts./kg. or 35.74 cents/kg.	Free (GSP) Except 17019950
100590	Corn	0.05 or 0.25 cts./kg.	Free (GSP)
310520	Mineral or Chemical Fertilizers	Free	
330210	Mixtures of Odoriferous Substances & Mixtures	0 to 17 cts./kg+1.9%	Free (GSP)
870899	Motor Vehicle Parts & Accessories	0 or 2.5%	Free (GSP)
870333	Motor Vehicle w/ Cylinder Capacity Exceeding 2,500 cc.	2.5%	Free
870323	Motor Vehicle w/ Cylinder Between 1,500 & 3,000 cc.	2.5%	Free
270119	Other Coal	Free	
842131	Intake Air Filters for Internal Combustion Engines	2.5%	Free (GSP)
847330	Parts & Accessories for Office Machines (Typewriters, etc.)	Free	
340120	Soap	Free	

Source: Republic of South Africa, Trade & Industrial Policy Secretariat

Top 20 Exports to the SADC By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
271000	Petroleum Oils from Bituminous Minerals	5.25 to 84 cts./bbl or 5.8 to 7% or 1.3 cts./bbl + 5.7%	Free (GSP or AGOA)
281410	Anhydrous Ammonia	Free	
250300	Sulfur	Free	
310230	Ammonium Nitrate	Free	
270119	Other Coal	Free	
270112	Bituminous Coal	Free	
270900	Crude Petroleum Oils from Bituminous Minerals	5.25 or 10.5 cts./bbl	
110220	Corn Flour	0.3 cents/kg.	Free (GSP)
100590	Corn	0.05 or 0.25 cts./kg.	Free (GSP)
170199	Cane or Beet Sugar	+/-3.6606 cts./kg. or 35.74 cents/kg.	Free (GSP) Except 17019950
252310	Cement Clinkers	Free	
290220	Benzene	Free	
360200	Prepared Explosives	Free	
310520	Mineral or Chemical Fertilizers	Free	
252329	Portland Cement	Free	
310240	Mixtures of Ammonium Nitrate	Free	
100510	Corn Seed	Free	
721041	Ferrous Waste & Scrap	Free	
170410	Chewing Gum	4%	Free (GSP)
250100	Salt	Free	

Source: Republic of South Africa, Trade & Industrial Policy Secretariat

Top 23 Exports to the Rest of the World By Value for 1995-99

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
270112	Bituminous Coal	Free	
870323	Motor Vehicles w/ Engines between 1500 & 3000 cc.	2.5%	Free
711019	Semi-Manufactured Platinum	Free	
760110	Unwrought Aluminum, Not Alloyed	0 or 2.6%	Free
720241	Ferro-chromium More than 4% in Weight by Carbon	1.9%	Free (GSP)
711011	Unwrought Platinum	Free	
710210	Diamonds	Free	
260112	Iron Ores & Concentrates	Free	
710239	Non-Industrial Diamonds	Free	
940190	Seat Parts	Free	
271000	Petroleum Oils from Bituminous Minerals	5.25 to 84 cts./bbl or 5.8 to 7% or 1.3 cts./bbl + 5.7%	Free (GSP or AGOA)
261400	Titanium Ores & Concentrates	Free	
711021	Unwrought Palladium	Free	
711029	Semi-Manufactured Palladium	Free	
470200	Chemical Wood Pulp	Free	
711031	Unwrought Rhodium	Free	
080510	Oranges	1.9 cents/kg.	Free
270900	Crude Petroleum Oils from Bituminous Minerals	5.25 or 10.5 cts./bbl	Free
440122	Nonconiferous Wood Chips	Free	
711290	Precious Metal Waste & Scrap	Free	
170111	Raw Sugar Cane	+/-1.4606 cts./kg. or 33.87 cents/kg.	Free (GSP) Except 17011150
720211	Ferromanganese	1.4 or 1.5%	Free (GSP or AGOA)
260200	Manganese Ores & Concentrates	Free	

Source: UNCTAD/WTO (International Trade Center). Data is for SACU as a whole.

SWAZILAND

Top 20 Exports to the United States By Value for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
611020[2075]	Women's or Girls' Cotton Sweaters, Pullovers & Similar,	17.8%	

	Knitted or Crocheted		
170111[1000]	Raw Cane Sugar	+/-1.4606 cents/kg.	Free (GSP)
611020[2065]	Men's or Boys' Cotton Sweaters, Pullovers & Similar, Knitted or Crocheted	17.8%	
470311[0000]	Unbleached, Coniferous Chemical Woodpulp	Free	
940360[8080]	Wooden Furniture	Free	
611020[2020]	Women's Cotton Sweaters	17.8%	
610610[0010]	Women's Cotton Blouses, Knitted or Crocheted	20.1%	Potentially Free
610510[0030]	Boys' Cotton Shirts, Knitted or Crocheted	20.1%	Potentially Free
610462[2011]	Women's Cotton Trousers, Knitted & Crocheted	15.4%	Potentially Free
340600[0000]	Candles, Tapers & Similar	Free	
610510[0010]	Men's Cotton Shirts, Knitted or Crocheted	20.1%	Potentially Free
610462[2030]	Women's Cotton Shorts, Knitted or Crocheted	15.4%	Potentially Free
610910[0060]	Women's Cotton Tank Tops, Knitted or Crocheted	17.8%	Potentially Free
610910[0040]	Women's Cotton T-Shirts, Knitted or Crocheted	17.8%	Potentially Free
610342[1040]	Men's Cotton Trousers, Knitted or Crocheted	16.4%	Potentially Free
610610[0030]	Girls' Cotton Blouses	20.1%	Potentially Free
611030[3055]	Women's/Girls' Sweaters, Pullovers & Similar of Man-made Fibers, Knitted or Crocheted	32.7%	
611120[6040]	Babies' Cotton Garments, Knitted or Crocheted	8.2%	Potentially Free
610910[0012]	Men's Cotton T-Shirts, Knitted or Crocheted	17.8%	Potentially Free
170199[5000]	Cane or Beet Sugar	35.74 cents/kg.	+/-24.716 cents/kg.

Source: MERITS (<http://www.meritus.com>). Based on U.S. Import Statistics

Top 20 Exports to the United States By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
170111[1000]	Raw Cane Sugar	+/-1.4606 cents/kg.	Free (GSP)
611020[2075]	Women's/Girls' Cotton Sweaters, Pullovers & Similar, Knitted or Crocheted	17.8%	
340600[0000]	Candles, Tapers & Similar	Free	
170199[5000]	Cane or Sugar Beet	35.74 cents/kg.	+/-24.716 cents/kg.
170111[5000]	Raw Cane Sugar	33.87 cents/kg.	+/-24.716 cents/kg.
611020[2065]	Men's or Boys; Cotton Sweaters, Pullovers & Similar, Knitted or Crocheted	17.8%	
830300[0000]	Armored or Reinforced Safes, Strong-Boxes, of Base Metal	3.8%	Free (GSP)
610510[0030]	Boys' Cotton Shirts, Knitted or Crocheted	20.1%	Potentially Free
610910[0040]	Women's Cotton T-Shirts, Knitted or Crocheted	17.8%	Potentially Free
610610[0010]	Women's Cotton Shirts, Knitted or Crocheted	20.1%	Potentially Free
830250[0000]	Hat Racks, Hat Pegs & Similar	Free	
610462[2011]	Women's Cotton Trousers, Knitted or Crocheted	15.4%	Potentially Free
610462[2030]	Women's Cotton Shorts, Knitted or Crocheted	15.4%	Potentially Free
610610[0030]	Girls' Cotton Shirts	20.1%	Potentially Free
611020[2020]	Women's Cotton Sweaters, Knitted or Crocheted	17.8%	
610510[0010]	Men's Cotton Shirts, Knitted or Crocheted	20.1%	Potentially Free
611120[6040]	Babies Garments, Knitted or Crocheted	8.2%	Potentially Free
610910[0060]	Women's Cotton Tank Tops,	17.8%	Potentially Free

	Knitted or Crocheted		
610910[0065]	Girl's Cotton Tank Tops, Knitted or Crocheted	17.8%	Potentially Free
520512[1000]	Unbleached Cotton Single Yarn of Uncombed Fibers	3.7%	

Source: MERITS (<http://www.meritus.com>). Based on U.S. Import Statistics.

Top 20 Exports to the European Union By Value for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
170111	Raw Cane Sugar	+/-1.4606 cts./kg. or or 33.87 cents/kg.	Free (GSP) Except 17011150
540252	Polyester Filament Yarn	9.2%	
080510	Oranges	1.9 cents/kg.	Free
080540	Grapefruit	1.5 to 2.5 cts./kg.	Free
470329	Nonconiferous Chemical Woodpulp, Soda or Sulfate	Free	
020130	Fresh Boneless Bovine Meat	4 or 10% or 4.4 cents/kg.	Free, Except 02013080
200820	Pineapples	0.35 cents/kg.	Free
903289	Automatic Regulating or Controlling Instruments	1.1 or 1.7%	Free (GSP)
200830	Citrus Fruit Peel or Pulp	0 to 14% or 0.28 to 11.3 cts./kg.	Free (GSP or AGOA)
220710	Undenatured Ethyl Alcohol	18.9 cts/pf. liter or 2.5%	Free (GSP or AGOA)
200920	Grapefruit Juice	4.5 or 7.9 cts./liter	Free
210610	Protein Concentrates for Food	6.4%	Free (GSP)
520512	Cotton Yarn of Uncombed Fibers	5.2 or 6.7%	
071080	Vegetables	0 to 14.9% or 2.1 to 5.7 cts./kg.+8%	Free (GSP or AGOA)
940360	Wooden Furniture	Free	
520522	Cotton Single Yarn of Combed Fibers	7.3%	
940340	Wooden Kitchen Furniture	Free	

291612	Esters of Acrylic Acid	3.7 or 8.1%	Free (GSP)
170310	Cane Molasses	0.01/kg. or 0.35 cts./liter	Free (GSP)
220720	Ethyl Alcohol	1.9%	Free

Source: Eurostat.

Top 15 Exports to the European Union By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
170111	Raw Cane Sugar	+/-1.46 cts./kg. or 33.87 cents/kg.	Free (GSP) Except 17011150
080540	Grapefruits	1.5 to 2.5 cts./kg.	Free
080510	Oranges	1.9 cents/kg.	Free
470329	Nonconiferous Chemical Woodpulp, Soda or Sulfate	Free	
220710	Undenatured Ethyl Alcohol	18.9 cts./pf. liter or 2.5%	Free (GSP or AGOA)
200830	Citrus Fruit Peel or Pulp	0 to 14% or 0.28 to 11.3 cts./kg.	Free (GSP or AGOA)
220720	Ethyl Alcohol	1.9%	Free
080520	Mandarins	1.9 cents/kg.	Free
470311	Coniferous Chemical Woodpulp, Soda or Sulfate	Free	
200820	Pineapples	0.35 cents/kg.	Free
940360	Wooden Furniture	Free	
540252	Polyester Filament Yarn	8.6 or 9.2%	
170199	Cane or Beet Sugar	3.66 cents/kg. or 35.74 cts./kg.	Free (GSP) Except 17019950
200920	Grapefruit Juice	4.5 or 7.9 cents/liter	Free
291612	Esters of Acrylic Acid	3.7 or 8.1%	Free (GSP)

Source: Eurostat.

Top 20 Exports to the SADC By Value for 1998-99

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
170111	Raw Cane Sugar	+/-1.46 cts./kg. or 33.87 cents/kg.	Free (GSP) Except 17011150
841520	Motor Vehicle A.C.	1.4%	Free (GSP)
220710	Undenatured ethyl alcohol	18.9 cents/kg. or 2.5%	Free (GSP or AGOA)
170240	Glucose & Glucose Syrup	5.1 or 6% or 33.9 cts./kg.+5.1%	Free (GSP) Except 17024028
551311	Woven Fabrics of Polyester Staple Fibers	15.5%	
220300	Beer	0.2 cents/liter	Free (GSP)
480830	Creped or Crinkled Craft Paper	Free	
120720	Cotton Seeds	0.47 cents/kg.	Free
170260	Fructose & Fructose Syrup	5.1 or 6% or 33.9 cts./kg.+5.1%	Free (GSP), Except 17026028
270111	Anthracite	Free	
151311	Coconut Crude Oil	Free	
010511	Chickens	0.9 cents each	Free
440799	Sawn Wood	Free	
151219	Sunflower Seed Oil	1.7 cts./kg.+ 3.4%	Free
842619	Overhead Traveling Cranes, etc.	Free	
550200	Artificial Filament Tow	8.2%	
080590	Kumquats, Citrons, & Bergamots	0.8%	Free (GSP)
481890	Toilet Paper & Similar	0.9%	Free (GSP)
610610	Women's/Girls' Cotton Blouse, Knitted or Crocheted	20.1%	Potentially Free
551321	Dyed Woven Fabric of Polyester Staple Fibers	15.5%	

Source: Kingdom of Swaziland

Top 20 Exports to the SADC By Volume for 1998-99

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
270111	Anthracite Coal	Free	
551591	Woven Fabrics Mixed w/ Man-made Filaments	13.5%	
440729	Sawn Wood	Free	
500400	Silk Yarn	1.5%	Free (GSP)
170111	Raw Cane Sugar	+/-1.46 cts./kg. or 33.87 cents/kg.	Free (GSP) Except 17011150
440122	Nonconiferous Wood Logs	Free	
151219	Sunflower Seed Oil	1.7 cts./kg.+ 3.4%	Free
220710	Undenatured Ethyl Alcohol	18.9 cts./liter or 2.5%	Free (GSP or AGOA)
170240	Glucose & Glucose Syrup	5.1 or 6% or 33.9 cts./kg.+ 5.1%	Free (GSP) Except 17024028
270119	Other Coal	Free	
440121	Coniferous Wood Chips	Free	
120720	Cotton Seeds	0.47 cents/kg	Free
480830	Creped or Crinkled Kraft Paper	Free	
440130	Sawdust & Woodwaste	0 or 0.8%	Free (GSP)
481890	Toilet Paper & Similar	0.9%	Free (GSP)
151311	Coconut, Palm Kernel or Babassu Oil	Free	
170260	Fructose & Fructose Syrup	5.1 or 6% or 33.9 cts./kg.+5.1%	Free (GSP), Except 17026028
230320	Beet pulp, Bagasse & Similar	Free	
550200	Artificial Filament Tow	8.2%	
610610	Women's/Girls' Cotton Blouses, Knitted or Crocheted	20.1%	

Source: Kingdom of Swaziland

Top 19 Exports to the Rest of the World By Value for 1998-99

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
520919	Woven Cotton Fabrics	6.5%	
010111	Purebred Horses	Free	
283529	Phosphates	0 to 4.1%	Free (GSP)
151219	Sunflower Seed Oil	1.7 cents/kg.+3.4%	Free
960711	Slide Fasteners Fitted w/ Chain Scoops	10%	Free (GSP)
040390	Buttermilk	6.8 cts. to \$1646/kg. or 17 to 20% or \$1.034/kg+17%	Free Except 04039065 & 04039078 & 04039095
841520	Motor Vehicle A.C.	1.4%	Free (GSP)
732690	Articles of Iron or Steel	0 to 8.6%	Free (GSP or AGOA)
030569	Salted Fish	0 to 5%	Free (GSP or AGOA)
540252	Polyester Single Yarn	9.2%	
600242	Cotton Knitted or Crocheted Fabric	11.2%	
440399	Wood Logs in the Rough	Free	
482210	Spools Used for Winding Textile Yarn	1.3%	Free (GSP)
030339	Frozen Fish Fillets	1.1 cents/kg.	Free (GSP)
731300	Barbed Wire of Iron or Steel	Free	
170111	Raw Cane Sugar	+/-1.46 cts./kg. or 33.87 cents/kg.	Free (GSP) Except 17011150
610910	Cotton T-Shirts	17.8%	Potentially Free
030559	Other Dried Fish	Free	
521021	Plain Weave Cotton Fabric	8.6 to 13.2%	

Source: Kingdom of Swaziland

Top 12 Exports to the Rest of the World By Volume for 1998-99

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
120220	Shelled Peanuts	6.6 cents/kg. or 131.8%	Free, Except 12022080

480529	Uncoated Paper & Paperboard	Free	
283529	Phosphates	0 to 4.1%	Free (GSP)
551591	Woven Fabrics Mixed w/ Man-made Filaments	13.5%	
170111	Raw Cane Sugar	+/-1.46 cts./kg. or 33.87 cents/kg.	Free (GSP) Except 17011150
681011	Building Blocks & Bricks	3.2%	Free (GSP)
500400	Silk Yarn	1.5%	Free (GSP)
030559	Other Dried Fish	Free	
040390	Buttermilk	6.8 cts. to \$1646/kg. or 17 to 20% or \$1.034/kg+17%	Free Except 04039065 & 04039078 & 04039095
320120	Wattle Extract	Free	
080540	Grapefruit	1.5 to 2.5 cents/kg.	Free
200830	Citrus Fruit Edible Parts	0 to 14% or 0.28 to 4.2 cts./kg.	Free (GSP or AGOA)

Source: Kingdom of Swaziland

TANZANIA

Top 20 Exports to the United States By Value for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
710399[1000]	Worked Precious Stones	Free	
030420[6015]	Frozen Fish Fillets	Free	
711620[1500]	Articles of Natural or Cultured Pearls	6.5%	Free (GSP)
240120[8310]	Stemmed/Stripped Flue-Cured Tobacco Not Used in Cigarettes	37.5 cents/kg.	Free (GSP)
090111[0010]	Unroasted Arabica Coffee	Free	

130214[0000]	Vegetable Saps of Pyrethrum or Plant Roots w/ Rotenone	Free	
121220[0000]	Seaweeds & Other Algae	Free	
710310[2000]	Unworked Precious Stones	Free	
030420[6096]	Frozen Fish Fillets	Free	
090111[0090]	Other Unroasted Coffee	Free	
240120[8510]	Stemmed/Stripped Flue-Cured Tobacco	37.5 cents/kg.	Free (GSP)
030420[2063]	Frozen Perch Fillets	Free	
152190[4000]	Beeswax	Free	
240120[5740]	Other Stemmed/Stripped Tobacco	39.7 cents/kg.	Free (GSP)
261590[6060]	Tantalum Ores	Free	
710231[0000]	Unworked Non-Industrial Diamonds	Free	
711319[5000]	Articles of Jewelry of Precious Metals	5.5%	Free (GSP)
620520[2050]	Men's Cotton Shirts	20.1%	Potentially Free
620520[2046]	Men's/Boys' Cotton Shirts w/ 2 or + Colors in the Wrap & Napped	20.1%	Potentially Free
090240[0000]	Black Fermented Tea	Free	

Source: MERITS (<http://www.meritsus.com>). Based on U.S. Import Statistics.

Top 20 Exports to the United States By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
710310[2000]	Unworked Precious & Semiprecious Stones	Free	
121220[0000]	Seaweeds & Other Algae	Free	
090111[0090]	Other Unroasted Coffee	Free	
090111[0010]	Unroasted Arabica Coffee	Free	

030420[6015]	Frozen Fresh-Water Fish Fillets	Free	
240120[8510]	Stemmed/Stripped Flue-Cured Tobacco	37.5 cents/kg.	Free (GSP)
030420[6096]	Frozen Fish Fillets	Free	
240120[8310]	Stemmed/Stripped Flue-Cured Tobacco Not Used in Cigarettes	37.5 cents/kg.	Free (GSP)
030420[2063]	Frozen Other Perch Fillets	Free	
090240[0000]	Fermented Black Tea	Free	
152190[4000]	Beeswax	Free	
520911[0090]	Plain Weave Duck Cotton Fabric	6.5%	
240120[5740]	Other Stemmed/Stripped Unmanufactured Tobacco	39.7 cents/kg.	Free (GSP)
620520[2050]	Men's Cotton Shirts	20.1%	Potentially Free
620520[2046]	Men's/Boy's Cotton Shirts w/ 2 or + Colors in the Wrap & Napped	20.1%	Potentially Free
620520[2065]	Men's Cotton Shirts	20.1%	Potentially Free
030420[2066]	Other Frozen Fish Fillets	Free	
240120[8390]	Other Stemmed/Stripped Tobacco Not for Cigarettes	37.5 cents/kg.	Free (GSP)
130214[0000]	Vegetable Saps of Pyrethrum or Plant Roots w/ Rotenone	Free	
030410[4035]	Fresh or Chilled Perch	Free	

Source: MERITS (<http://www.meritus.com>). Based on U.S. Import Statistics.

Top 30 Exports to the European Union By Value for 1995-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
090111	Unroasted Coffee	Free	
030420	Frozen Fish Fillets	Free	
240110	Unstemmed or Unstripped Tobacco	0 to 350% or 23.9 cts to 32.7 cts/kg	Free (GSP) Except 24011065
520100	Cotton, Not Carded or Combed	0 to 31.4 cents/kg.	
090240	Fermented Black Tea	Free	

060310	Fresh Cut Flowers	3.2% to 6.8%	Free (GSP or AGOA)
030410	Fresh or Chilled Fish Fillets	Free	
530410	Raw Sisal	Free	
710310	Unworked Precious & Semiprecious Stones	0 to 10.5%	Free (GSP)
170111	Raw Sugar Cane	+/-1.4606 cents/kg. or 33.87 cents/kg.	Free (GSP) Except 17011150
610910	Cotton T-Shirts, Singlets, & Similar, Knitted or Crocheted	17.8%	Potentially Free
071333	Kidney & White Pea Beans	1 to 1.5 cents/kg.	Free (GSP)
240120	Stemmed or Stripped Tobacco	0 to 350% or 37.5 cts to \$5.48/kg.	Free (GSP) Except 24012035 & 24012087
120740	Sesamum Seeds	Free	
030613	Frozen Shrimp & Prawns	Free	
180100	Cocoa Beans	Free	
030759	Frozen/Dried/Salted/ Octopus	Free	
121220	Seaweed	Free	
240130	Tobacco Refuse	0 to 350% or 28.4 cts to 97 cents/kg.	Free (GSP) Except 24013070
710221	Unworked Industrial Diamonds	Free	
710231	Unworked Non-industrial Diamonds	Free	
740311	Copper Cathodes	1%	Free (GSP)
710812	Unwrought Gold	0 or 4.2%	Free (GSP)
810510	Cobalt Mattes	0 to 4.4%	Free (GSP)
030379	Frozen Fish	Free	
060210	Unrooted Plant Cuttings or Slips	4.8%	Free (GSP)
030269	Fresh or Chilled Fish	0 or 3%	Free (GSP)
701093	Bottles, Flasks, etc. Used for Conveyance or Packing of Goods	0 to 5.2%	Free (GSP)

440799	Sawn or Chipped Wood	Free	
010600	Live Animals	0 to 4.8%	Free (GSP)

Source: UNCTAD/WTO (International Trade Center) & Eurostat.

Top 20 Exports to the European Union By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
090111	Coffee, Not Roasted	Free	
271000	Petroleum Oils	10.5 to 84 cts/bbl or 5.8 to 7% or 1.3 cts./kg.+5.7%	Free (GSP)
030410	Fresh or Chilled Fish Fillets	Free	
170111	Raw Sugar Cane	+/-1.4606 cents/kg. or 33.87 cents/kg.	Free (GSP) Except 17011150
170310	Cane Molasses	0.01 cents/kg or 0.35 cents/liter	Free (GSP)
240120	Tobacco, Stemmed or Stripped	0 to 350% or 37.5 cts/kg to \$5.48/kg.	Free (GSP) Except 24012035 & 24012087
030420	Frozen Fish Fillets	Free	
530410	Sisal	Free	
701093	Bottles, Flasks, etc. for Conveyance of Goods	0 to 5.2%	Free (GSP)
520100	Cotton, Not Carded or Combed	0 to 31.4 cents/kg.	
240130	Tobacco Refuse	0 to 350% or 28.4 to 97 cts./kg.	Free (GSP) Except 24013070
090240	Black Tea	Free	
740311	Copper Cathodes	1%	Free (GSP)
060310	Fresh Cut Flowers	3.2 to 6.8%	Free (GSP or AGOA)
071333	Kidney Beans	1 or 1.5 cents/kg.	Free (GSP)
180100	Cocoa Beans	Free	
030379	Frozen Fish	Free	
030759	Octopus	Free	
030613	Frozen Shrimp & Prawns	Free	

121220 Seaweed & Other Algae Free

Source: Eurostat.

Top 20 Exports to the SADC By Value for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
110314	Groats & Meal of Rice	0.09 cents/kg.	Free (GSP)
710812	Unwrought Gold	0 to 4.1%	Free (GSP)
240110	Unstemmed or Unstripped Tobacco	0 to 350% or 23.9 cts to 32.7 cts/kg	Free (GSP) Except 24011065
701092	Carboys, Bottles, Flasks, & Similar Between 0.33 & 1 Liter	0 to 5.2%	Free (GSP)
710813	Semi-manufactured Gold	0 to 4.1%	Free (GSP)
240120	Tobacco, Stemmed or Stripped	0 to 350% or 37.5 cts/kg to \$5.48/kg.	Free (GSP) Except 24012035 & 24012087
852451	Magnetic Tapes	0 to 4.8 cents/meter squared of recording surface	Free (GSP)
121190	Plants Used for Perfumery, etc.	0 to 4.8% or 6.6 cents/kg.	Free (GSP)
252329	Portland Cement	Free	
551341	Printed Woven Fabric of Synthetic Staple Fibers	15.5%	
230610	Oilcake of Cotton Seeds	0.56 cents/kg.	Free (GSP)
100590	Corn	0.05 or 0.25 cts./kg.	Free (GSP)
560819	Knotted Netting of Man-made Textile Materials	6.5 or 11%	
252310	Cement Clinkers	Free	
520300	Cotton Waster, Carded or Combed	4.3 to 5% or 31.4 cents/kg.	
481012	Paper or Paperboard Weighing more than 150 g/m squared	0.8%	Free (GSP)
721041	Flat-rolled Corrugated Products of Iron or Nonalloy Steel Plated or Coated w/ Zinc	2%	Free (GSP)

520100	Cotton, Not Carded or Combed	0 to 31.4 cts./kg.
851780	Telephonic/Telegraphic Apparatus	Free
640220	Footwear w/ Upper Straps Assembled to Sole w/ plugs	Free

Source: United Republic of Tanzania

Top 20 Exports to the SADC By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
252329	Portland Cement	Free	
252310	Cement Clinkers	Free	
230610	Oilcake of Cotton Seeds	0.56 cents/kg.	Free (GSP)
110314	Groats & Meal of Rice	0.09 cents/kg.	Free (GSP)
701092	Carboys, Bottles, Flasks, & Similar Between 0.33 & 1 Liter	0 to 5.2%	Free (GSP)
110419	Worked Cereal Grains	0.45 cents/kg.	Free (GSP)
240110	Unstemmed or Unstripped Tobacco	0 to 350% or 23.9 cts to 32.7 cts/kg	Free (GSP) Except 24011065
252321	White Portland Cement	Free	
100590	Corn	0.05 or 0.25 cts./kg.	Free (GSP)
240120	Tobacco, Stemmed or Stripped	0 to 350% or 37.5 cts/kg to \$5.48/kg.	Free (GSP) Except 24012035 & 24012087
701010	Ampoules	Free	
520100	Cotton, Not Carded or Combed	0 to 31.4 cents/kg.	
852451	Magnetic Tapes	0 to 4.8 cents/meter squared of recording surface	Free (GSP)
721041	Flat-rolled Corrugated Products of Iron or Nonalloy Steel Plated or Coated w/ Zinc	2%	Free (GSP)
440320	Coniferous Wood	Free	
640220	Footwear w/ Upper Straps Assembled to Sole w/ plugs	Free	

481012	Paper or Paperboard Weighing more than 150 g/m squared	0.8%	Free (GSP)
071332	Small Red Beans	1.2 or 1.5 cts./kg.	Free (GSP)
271490	Bitumen & Asphalt	Free	
151221	Crude Cottonseed Oil	5.6 cents/kg.	Free (GSP)

Source: United Republic of Tanzania

Top 17 Exports to the Rest of the World By Value for 1995-99

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
090111	Unroasted Coffee	Free	
240110	Unstemmed or Unstripped Tobacco	0 to 350% or 23.9 to 32.7 cents/kg.	Free (GSP) Except 24011065
030420	Frozen Fish Fillets	Free	
520100	Cotton, Not Carded or Combed	0 to 31.4 cents/kg.	
060310	Fresh Cut Flowers	3.2% to 6.8%	Free (GSP or AGOA)
710310	Unworked Precious or Semiprecious Stones	0 to 10.5%	Free (GSP)
170111	Raw Sugar Cane	+/-1.4606 cents/kg. or 33.87 cents/kg.	Free (GSP) Except 17011150
120740	Sesamum Seeds	Free	
030613	Frozen Shrimp & Prawns	Free	
701093	Bottles, Flasks, etc. Used for the Conveyance of Goods	0 to 5.2%	Free (GSP)
090700	Cloves	Free	
240130	Tobacco Refuse	0 to 350% or 28.4 to 97 cents/kg.	Free (GSP) Except 24013070
260300	Copper Ores & Concentrates	1.7 cents/kg. on lead content	Free (GSP)
271000	Petroleum Oils	5.8 or 7% or 5.25 to 84 cents/bbl or 1.3 cents/kg. + 5.7%	Free (GSP)
710231	Unworked Non-Industrial Diamonds	Free	

710399	Worked Precious or Semiprecious Stones	0 to 10.5%	Free (GSP)
740311	Copper Cathodes	1%	Free (GSP)

Source: UNCTAD/WTO (International Trade Center)

ZAMBIA

Top 20 Exports to the United States By Value for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
810510[6000]	Unwrought Cobalt Mattes	Free	
710310[2000]	Unworked Precious Stones	Free	
710391[0030]	Worked Emeralds	Free	
440910[4000]	Coniferous Wood Siding	Free	
030110[0000]	Live Ornamental Fish	Free	
090111[0010]	Unroasted Arabica Coffee	Free	
060310[6060]	Roses	6.8%	Free
090420[2000]	Dried/Crushed/Ground Peppers or Allspice	3 cents/kg.	Free (GSP)
441820[8060]	Wooden Doors & Frames	4.8%	Free (GSP)
710310[4000]	Other Unworked Precious & Semi-precious Stones	10.5%	Free (GSP)
620342[4045]	Boys' Cotton Trousers	16.9%	Potentially Free

740311[0000]	Refined Copper Cathodes	1%	Free (GSP)
620342[4060]	Boys' Cotton Shorts	16.9%	Potentially Free
120930[0090]	Herbaceous Plant Seeds	1 cents/kg.	Free (GSP)
070810[2000]	Peas	0.5 cents/kg.	Free (GSP)
240120[8310]	Flue-Cured Tobacco Not For Cigarettes	37.5 cents/kg.	Free (GSP)
620342[4015]	Men's Cotton Trousers	16.9%	Potentially Free
970300[0000]	Sculptures & Statuary	Free	
070810[4000]	Other Peas	2.8 cents/kg.	Free (GSP)
120220[4040]	Shelled Peanuts	6.6 cents/kg.	Free (GSP)

Source: MERITS (<http://www.meritus.com>). Based on U.S. Import Statistics.

Top 20 Exports to the United States By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
710310[2000]	Unworked Precious Stones	Free	
810510[6000]	Unwrought Cobalt Mattes	Free	
060310[6060]	Roses	6.8%	Free
090420[2000]	Paprika	3 cents/kg.	Free (GSP)
090111[0010]	Unroasted Arabica Coffee	Free	
120220[4040]	Shelled Peanuts	6.6 cents/kg.	Free (GSP)
070810[4000]	Other Peas	2.8 cents/kg.	Free (GSP)
240120[8310]	Flue-cured Tobacco Not For Cigarettes	37.5 cents/kg.	Free (GSP)
441820[8060]	Other Doors & Frames	4.8%	Free (GSP)
710391[0030]	Emeralds	Free	
090110[0090]	Other Unroasted Coffee	Free	
240120[8510]	Flue-cured Tobacco	37.5 cents/kg.	Free (GSP)
710310[4000]	Other Unworked Precious & Semi-precious Stones	10.5%	Free (GSP)

460210[1800]	Basketwork, Wickerwork & Other Articles	4.5%	Free (GSP)
060310[7020]	Chrysanthemums	6.4%	Free (GSP)
070810[2000]	Peas	0.5 cents/kg.	Free (GSP)
090112[0000]	Decaffeinated Unroasted Coffee	Free	
490110[0040]	Printed Books	Free	
620342[4045]	Boys' Cotton Trousers	16.9%	Potentially Free
410729[6000]	Fancy Reptile Leather	Free	

Source: MERITS (<http://www.meritus.com>). Based on U.S. Import Statistics.

Top 24 Exports to the European Union By Value for 1995-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
740311	Refined Copper Cathodes	1%	Free (GSP)
810510	Unwrought Cobalt Mattes	0 to 4.4%	Free (GSP)
260500	Cobalt Ores & Concentrates	Free	
060310	Cut Flowers	3.2% to 6.8%	Free (GSP or AGOA)
740811	Refined Copper Wire	1 to 3%	Free (GSP)
520532	Multiple Cotton Yarn of Uncombed Fibers	7.3%	
240120	Stemmed or Stripped Tobacco	0 to 350% or 37.5 cts to \$5.48/kg.	Free (GSP) Except 24012035 & 24012087
740200	Unrefined Copper	Free	
520512	Single Cotton Yarn of Uncombed Fibers	5.2 to 6.7%	
090111	Unroasted Coffee	Free	
520533	Multiple Cotton Yarn of Uncombed Fibers	8.6%	
710310	Unworked Precious & Semiprecious Stones	0 to 10.5%	Free (GSP)
070810	Fresh or Chilled Peas	0.5 to 2.8 cents/kg (Seasonal Restrictions)	Free (GSP)
070820	Fresh or Chilled Beans	0 to 4.9 cents/kg.	Free (GSP)

230890	Vegetable Matter By-Products (Used as Animal Feed)	0 to 1.9%	Free (GSP)
170111	Raw Sugar Cane	+/-1.4606 cents/kg. or 33.87 cents/kg.	Free (GSP) Except 17011150
550953	Yarn of Polyester Stable Fibers Mixed w/ Cotton	13.7%	
520522	Single Cotton Yarn of Combed Fibers	7.3%	
070990	Fresh or Chilled Vegetables	1.5 to 8.8 cents/kg. or 5.6% to 21.3%	Free (GSP or AGOA)
720249	Ferrochromium	1.9 to 3.1%	Free (GSP)
520513	Single Cotton Yarn of Combed Fibers	6.5 to 7.7%	
260300	Copper Ores & Concentrates	1.7 cts/kg. on lead content	Free (GSP)
841191	Parts of Turbojets or Turbopropellers	Free	
847180	Units of Automatic Data Processing Machines	Free	

Source: UNCTAD/WTO (International Trade Center) & Eurostat.

Top 20 Exports to the European Union By Volume for 1998-2000

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
260300	Copper Ore & Concentrates	1.7 cents/kg. on lead content	Free (GSP)
170111	Raw Sugar Cane	+/-1.4606 cents/kg. or 33.87 cents/kg.	Free (GSP) Except 17011150
260500	Cobalt Ores & Concentrates	Free	
740200	Unrefined Copper	Free	
740311	Refined Copper Cathodes	1%	Free (GSP)
520532	Multiple or Cabled Cotton Yarn Between 14 & 43 nm.	5.8%	
060310	Fresh Cut Flowers	3.2 to 6.8%	Free (GSP or AGOA)
070820	Beans	0 to 4.9 cts./kg.	Free (GSP)
520512	Single Cotton Yarn of Uncombed	5.2 or 6.7%	

	Fibers Between 14 & 43 nm.		
740312	Copper Wire Bars	1%	Free (GSP)
090111	Coffee	Free	
230890	Vegetable-Based Animal Feed	0 to 1.9%	Free (GSP)
520522	Single Cotton Yarn of Combed Fibers Between 14 & 43 nm.	7.3%	
520533	Multiple or Cabled Cotton Yarn Between 43 & 52 nm.	8.6%	Free (GSP)
550953	Yarn of Synthetic Staple Fibers	13.7%	Free (GSP)
810510	Cobalt Mattes	0 to 4.4%	Free (GSP)
720249	Ferrochromium	1.9 or 3.1%	Free (GSP)
520511	Single Cotton Yarn of Uncombed Fibers Not Exceeding 14 nm.	3.7 or 5.2%	
720221	Ferrosilicon	1.1 to 5.8%	Free (GSP)
070810	Peas	0.5 or 2.8 cts./kg.	Free (GSP)

Source: Eurostat.

Top 8 Exports to the SADC By Value for 1995-99

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
520100	Cotton, Not Carded or Combed	0 to 31.4 cents/kg.	
360300	Safety & Detonating Fuses	0.2 to 4.2%	Free (GSP)
740811	Refined Copper Wire	1 to 3%	Free (GSP)
520512	Single Cotton Yarn of Uncombed Fibers	5.2 to 6.7%	
170111	Raw Sugar Cane	+/-1.4606 cents/kg. or 33.87 cents/kg.	Free (GSP) Except 17011150
262030	Copper Ash & Residues	Free	
854459	Copper Electric Conductors	5.3%	Free (GSP)
740400	Copper Waste & Scrap	Free	

Source: UNCTAD/WTO (International Trade Center)

Top 10 Exports to the Rest of the World By Value For 1995-99

<u>H.S. Number</u>	<u>Product Description</u>	<u>U.S. N.T.R. Tariff</u>	<u>Preferential AGOA Duty</u>
740311	Copper Cathodes	1%	Free (GSP)
810510	Unwrought Cobalt	0 to 4.4%	Free (GSP)
060310	Fresh Cut Flowers	3.2% to 6.8%	Free (GSP or AGOA)
520100	Cotton, Not Carded or Combed	0 to 31.4 cents/kg.	
260300	Copper Ores & Concentrates	1.7 cents/kg. on lead content	Free (GSP)
240120	Stemmed or Stripped Tobacco	0 to 350% or 37.5 cts to \$5.48/kg.	Free (GSP) Except 24012035 & 24012087
262030	Copper Ash & Residues	Free	
710310	Unworked Precious & Semiprecious Stones	0 to 10.5%	Free (GSP)
170111	Raw Sugar Cane	+/-1.4606 cents/kg. or 33.87 cents/kg.	Free (GSP) Except 17011150
810590	Cobalt Mattes	3.7%	Free (GSP)

Source: UNCTAD/WTO (International Trade Center)

DISCUSSION

In the case of Botswana, many of its exports to the United States stand to gain significantly from AGOA since they consisted heavily of apparel products prior to AGOA's implementation. The country's other traditional exports to the United States (e.g., jewelry and diamonds) do not stand to gain as much because they already enjoyed tariff-free treatment either under the pre-existing General System of Preferences (GSP) program or were simply not levied any duty. In terms of current Botswana exports to the European Union, certain cuts of bovine meat are now also given significant preferential tariff treatment by the U.S. under AGOA. Footwear currently exported by Botswana within SADC is another product given significant tariff preferences under AGOA, as are certain types of petroleum oils extracted from bituminous minerals.

Lesotho is another country that stands to benefit greatly from AGOA given that almost all of its most significant exports to the United States were already concentrated in the apparel sector prior to AGOA's enactment. So too does Malawi, although its basket of exports to the United States is more diversified than is that of Lesotho. While certain traditional Malawian exports such as tobacco, sugar, and macadamia nuts previously enjoyed duty-free access to the United States market under GSP, important preferences

are now granted under AGOA to fresh cut flowers traditionally exported only to the European Union.

Mauritius is yet another SADC country in which the bulk of its exports in recent decades to the United States has been heavily concentrated in the apparel sector. Accordingly, it stands to benefit significantly from the duty-free access that is now provided to most of these goods under AGOA. Unfortunately the very narrow definition currently used by U.S. Customs to define sweaters eligible for duty-free treatment under AGOA has had a particularly detrimental impact on Mauritius.

Almost all of Mozambique's pre-AGOA exports to the United States already enjoyed duty-free treatment either because the U.S. levied no duty on them or they fell within the GSP program. On the other hand, there are possibilities to expand apparel exports once the country gets its visa verification system approved by the Office of the U.S.T.R.. In addition, the country could also benefit from the significant tariff preferences given under AGOA to footwear uppers. Currently, Mozambican producers export footwear uppers to the European Union. When interviewed in February of 2001 in Maputo, the country's most important footwear manufacturer revealed an interest in exporting to the United States after being informed that AGOA covered most types of footwear, albeit contingent on making contact with potential customers there.

Namibia is the SADC country whose revealed comparative advantage indicates that (with the exception of certain types of fuel oil) it is least likely to benefit from AGOA. However, it is important to point out that the country is supposed to receive an important investment in the textile sector from Malaysia. In addition, some cuts of bovine meat presently exported to the European Union could also potentially be exported to the United States, since this product now enjoys significant preferential tariff treatment under AGOA. There may also be opportunities in the U.S. market for Namibian sardines and grapes that are presently exported to the European Union.

The bulk of South Africa's exports to the United States are concentrated in minerals that already enjoyed duty-free treatment in the U.S. market prior to AGOA (whether because of GSP or because no N.T.R. duties were levied). However, AGOA now provides duty-free treatment for motor vehicles that have previously been exported mostly to the European Union or Africa. Zero percent tariffs are also now extended to certain minerals, steel products, and petroleum oils extracted from bituminous minerals as well as oranges.

Swazi exports to the U.S. in recent years have been concentrated primarily in the apparel sector. Therefore the country stands to benefit significantly from AGOA. Swazi exports of sugar will also benefit from AGOA's reduced duties. Producers in Swaziland may also now find it beneficial to consider increasing exports of buttermilk, grapefruit juice, citrus fruit peel or pulp, mandarins, oranges, pineapples, shelled peanuts, sunflower seed oil, vegetables, and undenatured ethyl alcohol to the United States, given the preferential tariff treatment now afforded all these products under AGOA.

When and if Tanzania ever implements a visa verification system that is acceptable to the Office of the U.S.T.R., the country's suffering textile and apparel sector could receive an important boost from AGOA. This would include not only apparel exported directly to the United States but also fabric supplied to apparel manufacturers in other AGOA-eligible countries throughout sub-Saharan Africa. The continued failure to implement a visa verification system prevents the Tanzanian textile industry from even supplying inputs to apparel manufacturers in those AGOA-eligible countries that already have approved visa verification systems (albeit an exception exists for supplying manufacturers in least developed countries through September 30, 2004). In the meantime, the opportunities afforded under AGOA in the absence of a visa verification system are limited to cut flowers (particularly roses).

A similar situation as the one that exists in Tanzania also confronts the textile and apparel industry in Zambia. Outside of the apparel sector, the only other significant Zambian export that was given an important preferential tariff break under AGOA was fresh cut roses. Fortunately for Zambia, the country already exports an important quantity of roses to the United States and therefore the task of increasing such exports is facilitated by already established commercial links. Other significant opportunities for Zambia may lie in fresh or chilled vegetables.

CONCLUSION

With the notable exception of apparel, most of the exports that the SADC countries have traditionally exported did not receive any significant preferential tariff treatment in terms of accessing the U.S. market under AGOA. The majority of these goods were already entitled to duty-free treatment either under GSP or were not assessed an N.T.R. tariff.

The fact that a product may already have had tariff-free access to the United States market does not detract from the importance of the AGOA program. For one thing, all goods covered by AGOA (even those previously included under GSP) are not subject to the GSP competitive-need⁴ and country income⁵ restrictions, and regional aggregation encompassing all Sub-Saharan Africa is specifically permitted in order to meet the minimum local content requirement. In addition, AGOA is likely to prove more reliable than the GSP program, which has lapsed a number of times since 1995. During these lapses, importers have been forced to pay N.T.R. duties, although they have been able to apply for refunds when GSP has been subsequently restored retroactively.⁶

⁴ Products that achieve a specified level of imports into the U.S. market (*i.e.*, either exceed a specific annually adjusted value in absolute terms or 50 percent of the value of total U.S. imports of the product in the preceding calendar year) are deemed to have exceeded the competitive need limit and may be excluded from GSP eligibility.

⁵ Countries may lose all GSP privileges once their national income grows to exceed a specified amount (in the late 1990's, the maximum ceiling that could not be exceeded was an annual per capita GDP in excess of U.S.\$ 8,000.00).

⁶ GSP expired on July 31, 1995 and was not renewed for more than a year until October 1, 1996, retroactive to August 1, 1995 through May 31, 1997. The program expired again on May 31, 1997, but was renewed August 5, 1997, retroactive to June 1, 1997 through June 30, 1998. After GSP expired at the

In the particular case of the more developed SADC countries (which include Botswana, Namibia, the Republic of South Africa, and Swaziland), AGOA now extends to them some of the same type of duty-free access to the U.S. market that the GSP program previously limited to the so-called least developed GSP beneficiaries.

There are some products, however, that some of the SADC countries may now be encouraged to export to the United States given the duty-free treatment that is specifically granted to them under AGOA. This is particularly true of certain meats and agricultural products. Of course preferential tariff treatment is not enough by itself to ensure unrestricted access into the U.S. market. For example, meat, fish, and agricultural products are also subject to stringent phyto-sanitary rules and other health related measures that must be complied with before exports to the United States can commence. The fact that some of these SADC countries are already exporting such products to the European Union is a hopeful sign, however, given the E.U.'s normally stringent rules in this area.

Finally, one interesting aspect with respect to AGOA deals with the fact that some significant SADC exports (including even some products traditionally exported to the United States without any tariff-preference) are currently excluded from preferential tariff treatment under AGOA. These products include most types of sweaters (which particularly affects Lesotho, Mauritius, and Swaziland but also Botswana) and fabrics (of particular significance for Malawi and Zambia, both of which currently export large amounts of both products to the European Union and within SADC).

Dated: Washington, D.C.
November 16, 2001