



Annual Report 1999

PATHFINDER INTERNATIONAL



PATHFINDER INTERNATIONAL IMPROVES ACCESS

to and use of quality family planning and reproductive health information and services, including STD and HIV-AIDS prevention, postpartum and postabortion care, with a focus on adolescents and young adults. Working with local organizations on three continents, Pathfinder builds their capacity to advocate for and to provide quality services.

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President's Message



ON A RECENT TRIP TO PERU WITH PATHFINDER DONORS, I WAS REMINDED FIRSTHAND JUST HOW IMPORTANT OUR WORK IS AND HOW GREAT THE NEEDS FOR FAMILY PLANNING SERVICES CONTINUE TO BE. On a free health day in Villa Maria del Triunfo, a slum located in the outskirts of Lima, people had walked for miles to get to the clinic because they couldn't afford bus fare. Lines to the clinic wrapped all the way around the block. Time and time again we heard doctors and administrators at this clinic—and at others we visited in Peru—tell us how grateful they are for support from organizations like Pathfinder. At the same time, they told story after story of the desperate need for services and supplies.

One of the trip participants, an American, asked our Peruvian Country Representative, Milka Dinev, about the effect approaching elections in Peru might have on family planning efforts. Milka responded that, while she was watching Peru's national elections closely, the U.S. elections in 2000 would have a far greater impact on Peruvian family planning programs. To our disappointment and Milka's, after 40 years of leadership in international family planning, the United States' commitment—financial and political—has wavered, leaving partner countries like Peru in a difficult position.

On the other hand, the political leadership in Peru puts family planning as a priority. During the same trip, our group had the opportunity to meet with Peruvian President Alberto Fujimori (pictured above on the far left), who forcefully connected the issues of poverty and women's health with his country's efforts to provide reproductive health care to those who seek it. President Fujimori shared his perspective about the importance of family planning to national development, yet he knows that his critics, including Americans, have charged his government with providing family planning too aggressively. This exchange gave us a firsthand glimpse into the complexities of global population politics.



President's Message

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The same is true in our own backyard where support for international family planning often gets muddled in domestic debates. Ample evidence suggests that the American people recognize the universal right to reproductive health and family planning. Three-quarters of Americans support providing U.S. assistance to ensure that individuals around the world are able to have the number of children they wish, when they want them. But in Congressional budget battles, international family planning often loses to the small but noisy minority who strongly oppose it. They cut funding and impose onerous restrictions, and many supporters are reluctant to confront these opponents because they do not feel it is an issue voters care strongly about.

Next year's elections will be crucial for international development, including family planning. We must all redouble our efforts to make sure we know where our elected officials stand on these important issues before we vote. We must ask them to present their positions in public fora.

We must insist that America's role as an engaged international leader remains an important campaign topic. For Pathfinder's part, we have created a new Public Affairs Department with a focus on advocacy to promote U.S. political support and funding for international family planning and to improve public information. We are working closely with other members of the advocacy community throughout the year to ensure that international family planning remains a priority.

Even as we urge increased political support for basic family planning, we continue to count on the support of faithful donors to help those who cannot wait for political developments in the U.S. Longer life spans mean that even with fertility declines, the world is now home to six billion people. Half of them—a number equal to the world's total population in 1960—are under 25 years of age, with one billion between 18 and 25 and two billion under 18! These young people are entering their prime reproductive years with an unprece-



Patricia Pastor

dent demand for sex education, family planning, safe motherhood care, HIV prevention, and other reproductive health services. The need for Pathfinder's work suddenly has become even more important.

Pathfinder has supported programs that provide reproductive health information and services to adolescents and young adults for decades. In Peru, for example, we met with two young women, aged 16 and 17, who have been trained as peer educators through a Pathfinder-supported program. These thoughtful and articulate women told us of their work talking to their friends about making choices about sexual behavior. The impact of being a peer educator was expressed most eloquently by one young woman who shared her own personal experience: "By the time my mother was my age she already had me and several other children. But I am lucky because I have so many choices in my life—I can get educated and become a teacher, a lawyer, whatever I want..."

In the following pages of this annual report, you will read more about Pathfinder's work with young people and those who are committed to helping them. With your continued support, Pathfinder will help young people in the countries where we work develop healthy behaviors now that will help improve reproductive health for the next generation.

Daniel E. Pellegroni
President

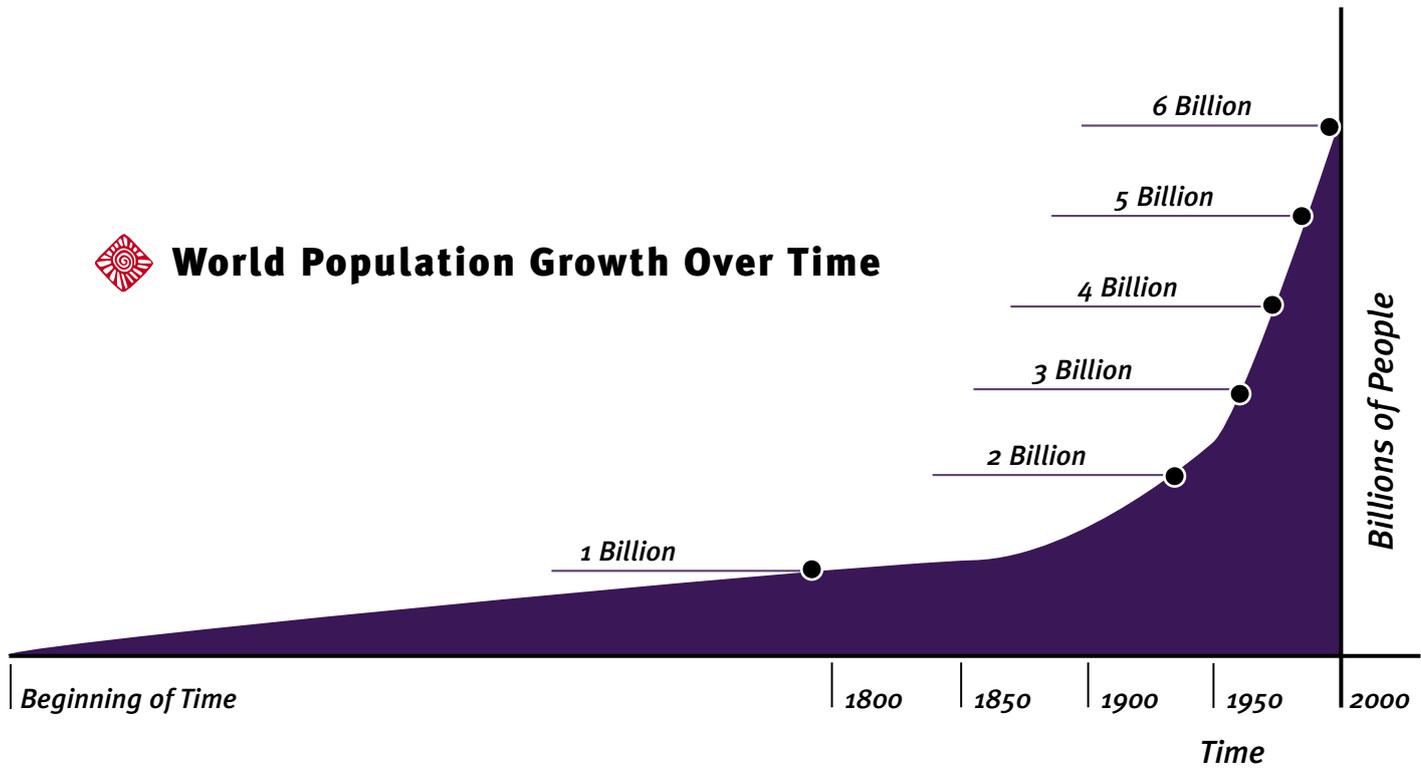


Patricia Pastor





World Population Growth Over Time



1999 Accomplishments

IN 1999 PATHFINDER INTERNATIONAL CONTINUED TO HELP MEN, WOMEN, AND COUPLES throughout the developing world make fully informed choices about the timing of pregnancies and size of their families through access to high quality family planning and reproductive health information and services.

Working in 32 countries in Africa, Asia and the Near East, and Latin America and the Caribbean, this year Pathfinder provided family planning to over five million new users, trained 12,000 service providers and community leaders, and helped over 100 local organizations become more self-sufficient through management assistance.

With half of the world's population—a staggering three billion people—under the age of 25, encouraging healthy family planning and reproductive health practices among adolescents and young adults is critical. For the past four years, the Pathfinder-led Focus on Young Adults (FOCUS) Program has served as a clearinghouse for gathering best practices in adolescent reproduc-

ive health. Based on its 20 years of experience working with partners throughout the developing world to implement programs for young people, Pathfinder has learned many lessons. Principal among them is that while the basic elements of a good adolescent reproductive health program are the same everywhere, the approaches to implementation must differ from region to region.

On the pages that follow, you will learn more about Pathfinder-supported programs in adolescent reproductive health in each of the regions where we work, and through the stories of adolescents and providers, you will hear directly from those most affected by Pathfinder-supported programs.



Betty Press

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1999 Global Publications

In the Africa region, where adolescents and young adults make up over a third of the continent's population, Pathfinder is spearheading a new initiative to meet the reproductive health and family planning needs of this vulnerable group. The recently published *Adolescent Reproductive Health in Africa: Paths into the Next Century* provides a detailed analysis of the current reproductive health status of adolescents in sub-Saharan Africa and presents our strategies to effectively address the critical needs of these young people.

This year Pathfinder also published *Reproductive Health Services and Sustainability in Rural Uganda: The Family Life Education Program*. The report profiles a

successful local African organization that has grown over the past ten years with Pathfinder support from a fledgling agency to a nearly independent entity. Also published this year was *Service Delivery Expansion Support (SDES) Project: Expanding Family Planning Services in Indonesia, Report of Achievements, 1994-1997*, a midterm review of this project which supports the national family planning program in 11 provinces.

If you are interested in receiving a copy of any of these reports, contact Pathfinder's Communications Unit at (617) 924-7200. You can also visit our web site at www.pathfind.org to read more about Pathfinder and to find out about the diverse work we are doing around the world.





Pathfinder Around the World



Betty Press



Liz Fabel



Africa



FOLLOWING 20 YEARS OF DEVASTATING CIVIL WAR, ADOLESCENTS IN MOZAMBIQUE—WHO MAKE UP 35 PERCENT OF THE COUNTRY'S POPULATION—ARE AT HIGH RISK FOR SEXUALLY TRANSMITTED DISEASES, HIV-AIDS, AND UNPLANNED PREGNANCIES. To address this situation, Pathfinder is partnering with the country's education, health, and youth/sports/culture ministries to implement a comprehensive reproductive health education program for adolescents in four provinces. In collaboration with UNFPA and the national youth directorate, Pathfinder is working closely with the country's primary non-governmental organizations—AMODEFA, Salama, and ARO Juvenil—to make sure that adolescents have the services and information they need to make decisions about their sexuality and reproductive health.

With young people in sub-Saharan Africa seriously at risk for unplanned pregnancies, unsafe abortion, and sexually transmitted diseases and HIV-AIDS, Pathfinder has responded by launching its Adolescent Reproductive Health Initiative. A key strategy involves helping local organizations offer more youth-friendly services. For example, in Uganda this year Pathfinder assisted the Family Life Education Program in addressing adolescent needs for sex education through communications materials, radio messages, and workshops for trainers. To involve youth more directly in designing adolescent reproductive health programs, Pathfinder is supporting a youth project at the University of Dar es Salaam in Tanzania that trains adolescents to educate and counsel their peers on reproductive health and to promote family planning on campus.



*Two hundred million individuals—
over a third of the total population of
sub-Saharan Africa—are adolescents.*



Karen Waltensperger

JOANA MANUEL VASCO CHINGOR

35-year old maternal and child health nurse at the Romão Health Center in Maputo, Mozambique

For the past nine months I have been working with adolescents at the Romão Health Center for the Pathfinder/United Nations Population Fund (UNFPA) adolescent reproductive health project.

At Romão, I work with other providers to run an adolescent clinic every Tuesday and Thursday. I lead a group session on family planning, STDs, HIV/AIDS, and other reproductive health topics and also counsel individual clients. Most girls come to the clinic because they want to start family planning, although many also talk about other issues,

like menstruation and sexuality. We are also seeing an increase in the number of young men seeking services, due in large part to our outreach efforts. I also try to talk about the clinic's new services to as many youth as possible at nearby secondary schools and also to out-of-school youth. When I see a group of girls waiting for the bus, I go talk to them. I tell them to come to the clinic and bring their friends. And the next day, they come! They are a bit nervous at first, but they soon relax and start asking questions.

Until this year, I hadn't been trained on how to treat and counsel adolescents. I used to think adolescents could be treated like adults. I had never been taught about their problems and needs. But now I try to listen to them and pay special attention to what they are telling me.

They have different emotional needs and can benefit from counseling.

One of the biggest problems we face here are STDs; out of 30 adolescents that come in, maybe 25 have an STD. I also expect the number of HIV cases to be high. Precise figures, however, are nearly impossible to come by since the nearest—and only—testing facility is at the Maputo Central Hospital, more than 20 km away. I would like to be able to test for all STDs, including HIV, at Romão. But this is difficult because lab facilities are not available.

I've already learned so much at the clinic and am trying to practice what I preach—I've already begun talking to my 12-year old daughter about reproductive health. My experience has taught me that if it's not too early, it may already be too late.

MIGUEL LUIS RAFAEL

19-year old activist for AMODEFA, the oldest NGO in Mozambique, an International Planned Parenthood Federation (IPPF) affiliate, and a Pathfinder partner

I'm studying to be a teacher at the Instituto Magistério Primário de Maputo, and I live with my parents in the Polana Cimento neighborhood. I plan to teach primary school when I graduate in two years.

I am part of the AMODEFA youth group of activists. I first got interested in joining AMODEFA from watching *Telecrescer*, their monthly TV show. They had a program on AIDS that really impressed me, and I decided I wanted to learn more. Also, I always read things about STDs and sexuality, and often kids in my neighborhood came to me with questions. I couldn't answer them all, which is another reason why I thought about going to AMODEFA.

For the past four months I've been

making visits to several schools to give talks on reproductive and sexual health topics, like STDs, HIV/AIDS, and family planning. I also perform outreach and sensitization activities with other adolescents—for some who are in school and some who are not.

One experience I had recently really made a big impression on me. AMODEFA has begun giving talks at the Escola Primária Noroeste 2—the primary school where I intern. During a meeting with the teachers, I was amazed to discover that lack of information is such a serious problem. Some teachers don't even know what AIDS means, and others doubt that it even exists. Still, I can see how my efforts and those of the other activists are making an impact.



Daphne Sorrensen

After math class, some girls came up to me and were asking me things about STDs. They all want to know more.

Right now I'm happy being a teacher and volunteering at AMODEFA, although eventually I plan to study economics. And, I'm about to be on TV for the first time! It's in a play I helped write for AMODEFA's *Telecrescer* about abortion, and I am one of the actors. I feel good being an AMODEFA activist. It gives me respect, and many young people look up to me.



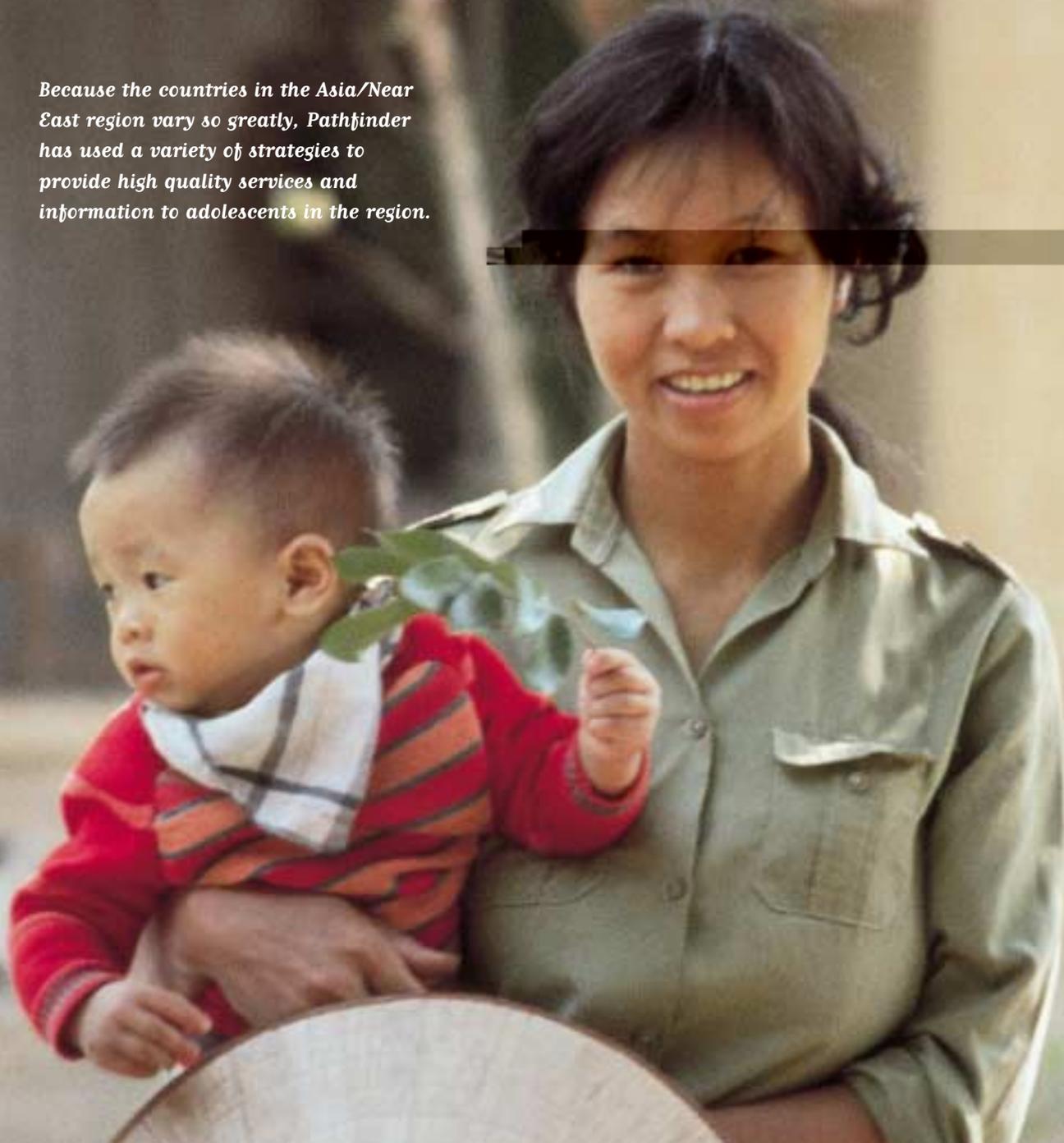
Asia & The Near East



THIS YEAR, PATHFINDER, IN PARTNERSHIP WITH THE BILL AND MELINDA GATES FOUNDATION, EMBARKED ON AN INNOVATIVE, FIVE-YEAR \$1.4 MILLION PROGRAM FOR ADOLESCENTS IN INDIA. Nearly one-fifth of the world's adolescent population—an astounding 200 million individuals—reside in India. To meet the diverse needs of the country's adolescents, Pathfinder is supporting six local non-governmental organizations in the city of New Delhi and the rural state of Tamil Nadu in developing a broad reproductive health initiative. This includes training health education workers to conduct community outreach and education campaigns; enabling young women to earn a living by working as community reproductive health workers; designing sex education programs; and creating a street theater program on adolescent reproductive health.

In the Asia/Near East region, Pathfinder supports a variety of adolescent programs. In Azerbaijan, Pathfinder surveyed adolescents on their knowledge about sexual and reproductive health to prepare materials for a pilot program that will introduce sex education curricula into high schools nationwide. A similar educational program aimed at ninth graders is now operating in Kazakhstan. In Bangladesh and Pakistan, Pathfinder targets information and services to newlywed and soon-to-be-married couples. With nearly half of all Bangladeshi women married before the age of 18, the project encourages young adults to delay the birth of their first child to ensure a higher quality of life for young parents and their infants.

Because the countries in the Asia/Near East region vary so greatly, Pathfinder has used a variety of strategies to provide high quality services and information to adolescents in the region.





Pintoo

MADHUR DHINGRA

Field supervisor at CASP's reproductive health clinic in the Govindpuri slum of Delhi

Adolescents in India encounter so many problems today. Lack of employment opportunities is the most significant problem for boys. For girls, it is early marriage with early and frequent childbearing, as well as unsafe abortion.

I have worked in CASP's reproductive health clinic for four months since I completed a Masters in Social Work at the University. I work mostly with girls and women—which is

what I've always wanted to do—to increase their awareness about conception, family planning, and sexually transmitted diseases.

I also spend a lot of time in the field visiting our community volunteers to guide them, supervise them, and plan their work with them. I visit the medical practitioners in the area to find out how we can help with training. When I'm in the field, I follow up with the partners of clients who attend our STD clinic to ensure that they come to the clinic too, and to ask if they are taking their medication.

CASP also organizes family life education for teenage boys and girls. Both parents and adolescents

tell us that adolescents are benefiting from our program. I think it helps teenagers to know that they can approach our field workers, counselors, or community volunteers with their personal problems related to growing up. We have been accepted by the community.

Girls in India especially face so many difficulties . . . I was deeply disturbed when one of the 15-year old girls who had been attending our programs was married off to a stranger. She faced strong disapproval from her in-laws because she was unable to conceive within the first few months of her marriage, and her husband ended up taking another very young wife.

BIMLESH

18-year old participant in CASP's community development program, an NGO in the Govindpuri slum of Delhi

I live at home with my parents in the Navjivan Camp of Govindpuri in New Delhi. I dropped out of school two years ago, and now I am studying on my own to take my school leaving examination from the National Open School. I also work at home. Since I am the oldest of five children and both my mother and father work, I help my mother get meals ready, fetch water from the neighborhood pump, do the laundry, and get my brothers and little sister off to school.

CASP has done a lot for my family and runs a lot of interesting programs for young people in our neighborhood. I have taken part in a lot of their programs and have even brought my friends with me. When I heard that CASP was looking for someone to help at the pre-school, I applied for the job and was selected.

Before I got involved with CASP, I actually knew quite a bit about family planning and STDs. We were taught about human reproduction and AIDS in school, and there is so much on the radio and on posters and billboards about family planning. I have learned even more from CASP. I attend their group discussions on family planning and AIDS that they organize for girls in our area. Usually, such issues are never discussed openly in the family or community. I also encourage other girls to attend. Initially they resist coming and are shy, but after they attend they say they are glad they did because they have learned something useful.

I hope that CASP will organize more activities for adolescents. There is very little to do with our spare time, and our parents object to us just hanging around with our friends.



Pintoo

For myself, I hope that in the future I can work, earn, and decide about my own life. Last year I spent some of my work earnings to get trained as a beautician. I would like to open a beauty parlor of my own. Of course if my parents get me married to a boy from our home village, then I would have to give up the idea of a beauty parlor and learn about farming. But I hope my parents marry me to a boy who lives in the city. I grew up here in Delhi, and life in a village is very different.



Latin America & The Caribbean



THIS YEAR PATHFINDER WORKED WITH THE PERUVIAN GOVERNMENT TO DEVELOP A NATIONAL ACTION PLAN IN ADOLESCENT REPRODUCTIVE HEALTH. The plan focuses on training; service delivery guidelines; information, education, and communication materials; as well as policy and advocacy for adolescent reproductive health services. Pathfinder expanded services for youth this year by training health care providers, educating parents and teachers about adolescent health, and producing print materials, including a comprehensive manual for trainers and providers entitled *Communication Skills and Counseling for Adolescents on Reproductive Health Care*. The Pathfinder-supported Focus on Young Adults Program (FOCUS) assisted the Peruvian Social Security Institute in designing a plan to evaluate adolescent programs and evaluated the Ministry of Health's Sexual Education Program for adolescents.

Elsewhere in Latin America, where one-third of the population is under the age of 15, Pathfinder collaborated with local non-governmental organizations in Brazil to promote sexually transmitted disease and HIV-AIDS prevention among drug-using young women. Pathfinder also supported a training project in Brazil for school educators and adolescents on family planning, reproductive health, and citizenship. In Bolivia, FOCUS worked with the government's Adolescents National Committee to develop nationwide standards for the health care of young people.



MARISOL SINCHI ALEJANDRO

Midwife at Pilkomarca Center in Huanuco, Peru

I have been working as a midwife at the health center here for about nine months. I provide health services to adolescents who mostly come for medical attention because of a physical illness. I also provide counseling sessions in family planning and reproductive health. When I am not seeing patients, I meet with peer promoters, conduct training activities with them, and offer talks to parents.

Adolescents are referred to the center by schools through an agreement between the Ministries of Health and Education. Teachers are always asking us to do training activities with adolescents. All of our programs have been well-attended by adolescents, and we have received tremendous support from the community as well. We offer a good alternative to some of the dangers that youth face—like unwanted pregnancy, drugs and alcohol, suicide, and gangs.

Pathfinder has greatly contributed to our success and was the first agency ever to come to our region. Most health providers who work with adolescents have not received any special training, so Pathfinder offered us a training course on counseling adolescents in reproductive health. Actually, this training workshop was what motivated health providers to open this center—the first for adolescents in Huanuco. Pathfinder helped us with furniture and other materials to start up and is always

there to give us technical assistance and help us conduct health festivals for adolescents.

For me, the most rewarding part of working here is when an adolescent comes back for a second visit or when I know that I have helped a young person solve a problem. It is satisfying when teenagers can express their feelings and talk to me about their problems.

One special client comes to mind . . . When Isolina first came to the center she was pregnant, very depressed, and thinking about suicide. She didn't return to the center after her first visit, and I was really worried and scared for her. So I went to her house and introduced myself as Isolina's friend so that her family wouldn't know who I was, to keep her confidentiality. Fortunately, I was able to talk to Isolina and really help her feel better and make some positive decisions in her life. When she told me that she never imagined a health professional would look out for her until I came to her door . . . well, I can't imagine a greater reward.

ISOLINA DEL PILAR SARA VACA

18-year old participant in adolescent programs at the Pilkomarca Center in Huanuco, Peru

I live at home in Huanuco with my parents and my six brothers and sisters. I attend secondary school, and I also work at my parents' restaurant. After school I go to programs for teenagers at the Pilkomarca Center. I also spend a lot of time with my boyfriend. He's 23. We met at my parents' restaurant and became good friends. Then we fell in love.

I first got involved with the health center through my school. One Sunday the center put on a health festival where they offered many health services, including counseling. I was very worried at that time because I thought I might be pregnant. I wasn't using any contraceptives because I thought they were dangerous for young people and you

could only use them if you were married. (Now I know so much more!) I really needed help. I wasn't sure what to do. Then I saw one of the health providers—her name is Marisol—who looked friendly and approachable. We talked, and she gave me some tests and then made an appointment with me to talk later at the center.

When I went to the center, I found out for sure that I was pregnant. I had already decided to have an abortion because I thought it was my only solution. When I talked to Marisol about it she really listened to me and was respectful about my decision. She understood my pain and how ashamed I was to tell my parents and how scared I was that

I'd have to leave school. Marisol made me think about the consequences of abortion and helped me clarify my ideas. I decided that abortion was not the solution for me, and I realized, too, that I was not alone. My boyfriend was with me, and he did not abandon me. Marisol also helped me talk to my parents. Of course, they were very angry and disappointed at first, but now they are more accepting of my pregnancy and my relationship with my boyfriend because I am continuing with my studies. In Peru there is a law that protects pregnant adolescents who want to stay in school from being expelled. In the future, I would like to continue my studies and go to the university and also move to Lima and marry my boyfriend.



Dorina Vereau



Pathfinders: Legacies for Pathfinder International



Pamela Rojas

As I see it, all the other things we do to make the world a better place are to no avail if we don't give people the means to protect their reproductive health and plan their families. Too many children around the world do not have the safety and health they deserve because their parents do not have access to basic reproductive health care and information. Giving people choices, improving their quality of life, and saving the lives of those they love—that is what Pathfinder is all about.

— Julia G. Kahl

IN 1999, PATHFINDER INTERNATIONAL OFFICIALLY LAUNCHED A PLANNED GIVING PROGRAM, WHICH OFFERS DONORS A VARIETY OF GIVING OPTIONS, including charitable gift annuities, charitable remainder trusts, charitable lead trusts, bequests, and gifts of life insurance. Planned giving arrangements provide enormous flexibility for donors who wish to make a significant contribution to Pathfinder but require income from their assets now or in the future.

With the promise of vital support for Pathfinder's programs in years to come, planned giving lays a foundation for Pathfinder's future work. In recognition of the importance of these gifts, Pathfinder is forming an honorary group *Pathfinders: Legacies for Pathfinder International*. Founding members will be inducted in 2000. We invite you to join them.

Pathfinder thanks those donors who have already created a legacy in support of Pathfinder's important work:

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Philip S. & Adele S. Brown
Sheila Gamble Cook
Dr. Helen W. Edey*
Meacham & Robin Hitchcock
Mary D. Lindsay
William G. Robertson, Jr.
Ginia Davis Wexler
Joseph & Verona Wheeler

This list reflects planned gift intentions received through September 30, 1999.

* Deceased

Fund for the Future

IN 1998, PATHFINDER EMBARKED ON THE FIRST MAJOR FUNDRAISING CAMPAIGN IN ITS HISTORY: A TEN-YEAR EFFORT TO RAISE \$50 MILLION. *Fund for the Future* GOALS ARE TO:

- Support program growth today
- Launch new country programs in the future
- Build an endowment for the future security of Pathfinder

The response to this effort has been strong and heartfelt. As of June 30, 1999, we stand at the threshold of \$10 million.

Funds raised by the campaign have enabled Pathfinder to begin working in India, one of the most populous countries in the world, and in Haiti, the poorest country in the Western Hemisphere. Pathfinder programs in these countries will increase use and knowledge of reproductive health services among adolescents and decrease the number of women who die for reasons relating to childbirth.

Pathfinder International thanks the following donors to the *Fund for the Future*:

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Richard H. Columbia, Ph.D.

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This list includes gifts and pledges received through September 30, 1999.



Annual Operating Support

ANNUAL OPERATING SUPPORT IS CRITICAL TO PATHFINDER INTERNATIONAL, PROVIDING SUPPORT FOR ONGOING PROGRAMS AND ESSENTIAL ACTIVITIES, and giving Pathfinder the ability to respond rapidly to urgent requests for program assistance. Pathfinder thanks the following donors, whose generous assistance in fiscal year 1999 enabled Pathfinder to provide consistent, effective support to projects worldwide:

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Department for International Development, U.K.
Government of the Netherlands
United Nations Population Fund (UNFPA)
United States Agency for International Development (USAID)

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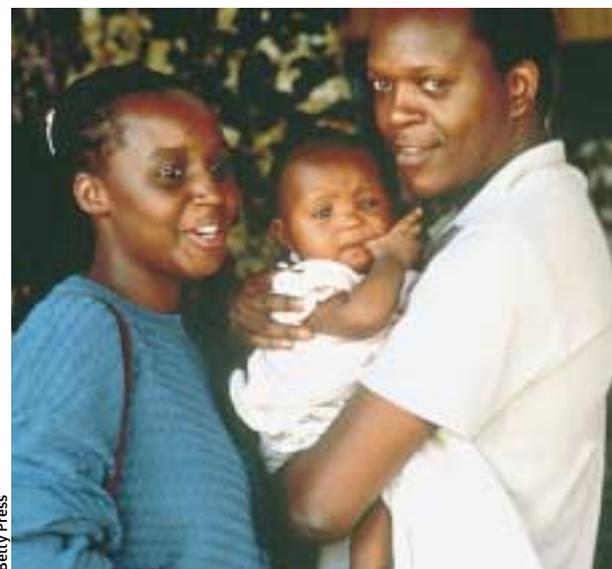
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Betty Press

I admire the way Pathfinder works in cooperation with local partners. They don't just go into a country and dictate how things should be done. They work with people to increase awareness and improve the quality of reproductive health services.

— *Genia Davis Wexler*





If you're interested in investing in the future health of humanity and the environment, nothing will yield greater dividends than reducing the rate of population growth in the developing world, especially among adolescents.

— Marshall Clemens

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*This list reflects gifts
 received between July 1, 1998
 & June 30, 1999.*



Betty Press

My ever-increasing awareness of environmental pressures . . . led me to realize that if we could only get a handle on population, the charitable organizations to which I have always contributed might not even be needed.

— Anonymous

The individuals and foundations listed on this and the preceding pages have made a difference in the lives of families around the world. Pathfinder thanks each donor and apologizes if any names have been omitted.

Thank You!



Chief Financial Officer's Report

The financial statements and related information contained in this Annual Report have been prepared by, and are the responsibility of, Pathfinder's management. The Organization's financial statements have been prepared in conformity with generally accepted accounting principles and have received the unqualified opinion of our independent public accountants, PricewaterhouseCoopers LLP, in their report to the Board of Directors dated December 21, 1999. The Audit Committee of the Board of Directors has conferred with PricewaterhouseCoopers LLP and has received the audit information required to be communicated under auditing standards generally accepted in the United States. The com-

mittee has also discussed the Organization's consolidated financial statements, results of the audit, evaluation of internal controls, and the overall quality of the Organization's financial management with PricewaterhouseCoopers LLP. Pathfinder has opted to present selected financial statements in this Annual Report. Copies of the audited financial statements of Pathfinder International are available upon written request to our headquarters office.

Carol L. Gibbs
Vice President, Finance and Administration

Pathfinder International

Consolidated Statements of Financial Position

June 30, 1999 and 1998

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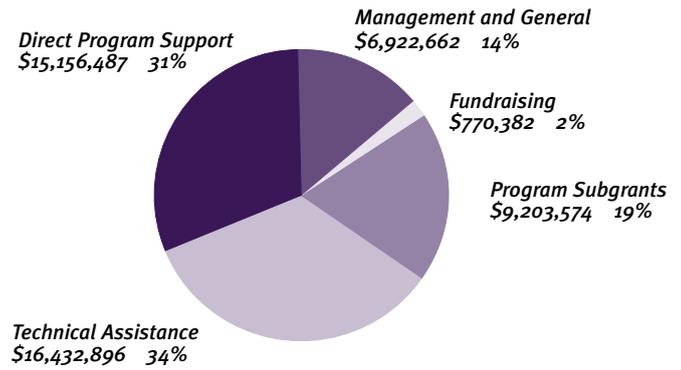
ASSETS	1999	1998
Cash and cash equivalents	\$ 4,768,332	\$ 2,543,916
Investments	7,214,631	5,049,424
Grants and contracts receivable	37,156,557	52,467,009
Pledges receivable	3,696,272	2,486,416
Receivables, advances and deposits	2,109,881	2,410,449
Notes receivable	205,280	752,638
Fixed assets	428,312	311,542
Inventories and prepaid expenses	168,317	142,504
Total assets	\$55,747,582	\$66,163,898
LIABILITIES AND NET ASSETS		
Program advances	32,557,883	40,756,811
Grants payable	4,559,477	9,461,458
Accounts payable and accrued expenses	3,713,826	3,798,409
Total liabilities	40,831,186	54,016,678
Net assets:		
Unrestricted:		
Undesignated	3,579,757	2,751,565
Designated for endowment	2,860,121	2,434,002
Designated for stabilization	587,289	495,343
Total unrestricted net assets	7,027,167	5,680,910
Temporarily restricted	7,496,324	6,130,905
Permanently restricted	392,905	335,405
Total net assets	14,916,396	12,147,220
Total liabilities and net assets	\$55,747,582	\$66,163,898



Pathfinder International

Consolidated Statements of Activities

For the years ended June 30, 1999 and 1998



FY 1999 Total Expenses

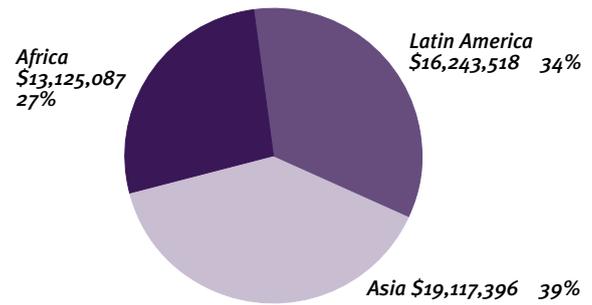
	1999				1998			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Revenues, gains, and other support:								
Contributions	\$834,718	\$1,761,104	\$57,500	\$2,653,322	\$783,028	\$5,943,717	\$50,115	\$6,776,860
Grants and contracts	44,288,693	3,401,246		47,689,939	45,910,926			45,910,926
Other investment income	100,000	4,200		104,200	100,000	9,211		109,211
Net assets released from restrictions:								
Satisfaction of program restrictions	2,462,235	(2,462,235)			1,676,046	(1,676,046)		
Expiration of time restrictions	1,414,574	(1,414,574)			1,104,935	(1,104,935)		
Total revenue, gains, and other support	49,100,220	1,289,741	57,500	50,447,461	49,574,935	3,171,947	50,115	52,796,997
Expenses and losses:								
Non-government supported programs	4,064,230			4,064,230	1,304,485			1,304,485
U.S. Government supported programs	34,124,663			34,124,663	38,418,811			38,418,811
Foreign government and multilateral supported programs	2,583,728			2,583,728	2,644,724			2,644,724
Public information	20,335			20,335				
Management and general	6,922,662			6,922,662	5,616,714			5,616,714
Fundraising	770,382			770,382	763,656			763,656
Total expenses and losses	48,486,001			48,486,001	48,748,390			48,748,390
Operating surplus	614,219	1,289,741	57,500	1,961,460	826,545	3,171,947	50,115	4,048,607
Bequests	100,000			100,000	664,800			664,800
Net realized gain on investment transactions	335,068			335,068	165,409			165,409
Investment income added to stabilization	91,946			91,946	319,348			319,348
Unrealized appreciation on investments	205,024			205,024	406,958			406,958
Other nonoperating investment income		75,678		75,678		76,619		76,619
Change in net assets	1,346,257	1,365,419	57,500	2,769,176	2,383,060	3,248,566	50,115	5,681,741
Net assets at beginning of year	5,680,910	6,130,905	335,405	12,147,220	3,297,850	2,882,339	285,290	6,465,479
Net assets at end of year	\$7,027,167	\$7,496,324	\$392,905	\$14,916,396	\$5,680,910	\$6,130,905	\$335,405	\$12,147,22





Supplemental Statement of Detail Functional Expenses

For the year ended June 30, 1999 (with comparative totals for 1998)



FY 1999 Total Expenses By Region

	Supporting Services				1999	1998
	Program Services	Management and General	Fundraising	Total		
Program subgrants:						
Family planning:						
Africa region	\$ 2,069,413			\$ 2,069,413	\$ 2,527,770	
Asia/Near East region	4,375,182			4,375,182	2,331,725	
Latin America region	2,758,979			2,758,979	5,773,313	
	9,203,574			9,203,574	10,632,808	
Subcontracted technical services	11,252,536			11,252,536	11,523,572	
Total external costs incurred	20,456,110			20,456,110	22,156,380	
Salaries - Program/Project Administration	4,995,134	\$ 2,478,686	\$ 325,336	\$ 2,804,022	7,799,155	8,165,891
Technical Assistance	1,237,359				1,237,359	1,192,886
Employee benefits and payroll taxes	1,800,701	796,103	102,343	898,446	2,699,147	2,310,236
Total employee compensation	8,033,194	3,274,789	427,679	3,702,468	11,735,662	11,669,013
Audit and accounting fees	87,538	325,298		325,298	412,836	547,049
Consultant fees	2,819,756	254,917	102,590	357,507	3,177,263	3,294,047
Other professional fees	60,664	68,022		68,022	128,686	43,213
Travel and subsistence	1,649,377	445,399	27,241	472,640	2,122,017	2,354,010
Freight	15,280	132		132	15,412	25,027
Supplies and equipment	1,092,473	163,434	470	163,904	1,256,377	1,583,243
Rent, warehousing, and utilities	468,503	788,708		788,708	1,257,211	1,267,104
Other operating costs	6,110,063	1,396,876	212,402	1,609,278	7,719,341	5,604,572
Total general and administrative expenses	12,303,654	3,442,786	342,703	3,785,489	16,089,143	14,718,265
Depreciation		205,087		205,087	205,087	204,732
Total costs incurred	20,336,848	6,922,662	770,382	7,693,044	28,029,891	26,592,010
Total expenses	\$ 40,792,957	\$ 6,922,662	\$ 770,382	\$ 7,693,044	\$ 48,486,001	\$ 48,748,390





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Board Chair Paul Todd and Outgoing Board Chair Normand Smith

Throughout my travels to Pathfinder-supported projects in Kenya, Peru, and Viet Nam—and in my work with adolescents in the United States—I have been struck by the global enthusiasm for knowledge among adolescents. Young people across the globe want and need sex education in order to make reproductive health choices and experience the possibility of a better future.

— Henry W. Foster, Jr., M.D.
Senior Advisor to President Clinton on Teenage Pregnancy Reduction and Youth Issues

One of the most important issues facing youth in developing countries today is the lack of resources. With no school supplies or desks, no electricity or running water, and one teacher for 40 kids, it is extremely difficult for young people in the places where Pathfinder works to think about family planning and HIV/AIDS. There are just so many pressing daily living issues to cope with.

— Ben Kahrl
History teacher, Dartmouth High School, Dartmouth, Massachusetts



President Dan Pellegrom and Emeritus Director Meacham Hitchcock



Board Members Mary Lindsay, Sharon Allison, and Normand Smith





*Traveller, there is no path.
Paths are made by walking.*

*Caminante, no hay camino,
Se hace camino al andar.*

Antonio Machado





Pathfinder International Office Addresses

Headquarters

Pathfinder International
9 Galen Street, Suite 217
Watertown, MA 02472-4501
Phone: 617-924-7200
Fax: 617-924-3833
Internet: www.pathfind.org

Washington, D.C. Office

Pathfinder International
FOCUS on Young Adults
1201 Connecticut Avenue, N.W.
5th Floor
Washington, D.C. 20036-2605
Phone: 202-835-0818
Fax: 202-835-0282

Asia and The Near East

Azerbaijan

Pathfinder International
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