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EN AFRIQUE

**Planning the Makerere University Workshop on
the Use of DHS and Other Nutrition Data to
Influence National Policies**

Kampala, Uganda; May 8-14, 1994

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Food and Nutrition Coordinator
CRHCS/ECSA



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Abbreviations

AED	Academy for Educational Development
CHDC	Child Health and Development Center
CRHCS/ECSA	Commonwealth Regional Health Community Secretariat for Eastern, Central, and Southern Africa
DHS	Demographic and Health Survey
GOU	Government of Uganda

Executive Summary

This report describes the objectives and outcomes of a trip made by Ellen Piwoz, Elisabeth Sommerfelt, and Catherine Siandwazi to Kampala, Uganda, during the week of May 8–14, 1994, to assist in the planning of a regional workshop on the use of Demographic and Health Survey (DHS) and other nutrition data to influence national policy decisions. The visit was made as a result of a proposal submitted to the Support for Analysis and Research in Africa (SARA) project by Dr. Jessica Jitta and Mr. Michael Migadde of the Child Health and Development Center (CHDC) of Makerere University.

The specific objectives of the trip were to

- 1) clarify the objectives and specific products of the workshop,
- 2) identify potential workshop participants,
- 3) draft invitations and an agenda,
- 4) choose dates and venue for the workshop,
- 5) establish a plan for handling all the administrative details involved in the workshop implementation, and
- 6) determine the additional preparation required for the workshop's successful implementation.

In addition, librarians at the Child Health and Development Center and the Albert Cook Library of the Faculty of Medicine were interviewed as part of the SARA Project's interest in supporting nutrition and reproductive health information dissemination networks in Eastern, Central, and Southern Africa.

During discussions held during the week-long visit, it was agreed that the objectives of the proposed workshop will be

- 1) to study and interpret DHS and complementary nutrition data for each country represented,
- 2) to identify key nutrition policy messages from the data and to compare them to existing nutrition strategies, policies, and programs,
- 3) to identify creative and appropriate nutrition **advocacy** strategies, and to prepare related materials, and
- 4) to plan follow-up steps to disseminate and communicate workshop outcomes.

Executive Summary

The anticipated goals of the workshop are for each country team to learn

- 1) how to present national nutrition-related data, and
- 2) how to engage in a strategy to influence national nutrition policy decisions.

As a workshop product, each country team is expected to prepare a nutrition advocacy plan (including key messages, visual materials, and identified target audiences and communication channels) for implementation on their return.

Three participants each from Kenya, Malawi, Namibia, Tanzania, Uganda, and Zambia will be invited to attend the workshop, which is scheduled for November 7–11, 1994. These country teams will include

- 1) a nutrition specialist with experience in programs and research,
- 2) a person involved in the DHS survey and analysis, and
- 3) a person involved in policy decision-making.

Negotiations are currently underway to reserve the Lake Victoria Hotel in Entebbe for lodging and conference facilities.

A detailed agenda was drafted during the consultancy visit. In terms of the overall organization, it was agreed that each day will begin with a brief introduction and overview of the day's theme, activities, and expected outcomes. (The daily themes are specified in the one-page agenda summary in Appendix B. The detailed agenda is found in Appendix C). The introduction will be followed by an expert lecture with time for questions and discussion. Participants will then break into country working groups to address the theme for that day. The entire group will reunite in the late afternoon for plenary sessions that will include country presentations and discussion.

Several additional activities are required to adequately plan and implement the proposed workshop:

The Commonwealth Regional Health Community Secretariat for Eastern, Central, and Southern Africa (CRHCS/ECSA) is responsible for

- 1) identifying participants,
- 2) mailing the first set of invitations,
- 3) providing ICN-related country materials,
- 4) facilitating sessions during the workshop, and
- 5) reviewing the draft report.

The CHDC is responsible for .

- 1) procuring all local materials, supplies, and services,
- 2) identifying participants from Uganda,
- 3) inviting the speaker for the opening ceremony,
- 4) facilitating sessions during the workshop, and
- 5) drafting the workshop report.

The SARA project is responsible for

- 1) arranging travel, per diems, and accommodations for participants,
- 2) paying for the workshop venue,
- 3) contracting external facilitators and speakers as consultants,
- 4) assembling available DHS reports and chartbooks,
- 5) facilitating sessions during the workshop, and
- 6) reviewing and disseminating the workshop report.

The workshop on the use of DHS and other nutrition data to influence national policy decisions will be carried out as planned during this visit if each of the organizing parties is able to carry out the activities outlined in this report. The key to the workshop's success will lie in the organizers' ability to identify and attract the appropriate participants and expert lecturer-facilitators.

I. Background

In March 1993, former SARA Nutrition Advisor, Dr. Claudia Fishman, and SARA consultant, Dr. Bart Burkhalter, visited the Child Health and Development Center (CHDC) of Makerere University to discuss the Center's experience analyzing the nutrition data from the 1988 Uganda Demographic and Health Survey (DHS).

A local workshop on DHS data analysis, followed by an in-depth analysis performed by CHDC staff, provided those involved with skills and valuable experience in survey data analysis. This experience also facilitated the process of increasing the Government of Uganda's (GOU) awareness that childhood undernutrition is a serious problem in the country. This increased awareness resulted in a GOU declaration that reducing undernutrition is a national priority.

During their 1993 visit, Drs. Fishman and Burkhalter worked with CHDC staff to develop a proposal for a regional workshop on the use of DHS data to influence national policies based on their country's experience. Dr. Jessica Jitta, director of the CHDC, and Mr. Michael Migadde, demographer and statistician, submitted a proposal to the SARA Project to carry out this workshop in collaboration with the Commonwealth Regional Health Community Secretariat for Eastern, Central, and Southern Africa (CRHCS/ECSA).

The approval for SARA to proceed with the planning and implementation of the workshop was given by the SARA CTO and Project Manager of the Africa Bureau's Health and Human Resources Analysis for Africa Project (HHRAA) of which SARA is a component. The trip reported on here was undertaken by the three authors of this report, to plan and facilitate implementation of the proposed workshop.

The specific objectives of the present trip were to 1) clarify the objectives and specific products of the workshop, 2) identify potential workshop participants, 3) draft invitations and an agenda, 4) choose dates and venue for the workshop, 5) establish a plan for handling all the administrative details involved in the workshop implementation, and 6) determine the additional preparation required for the workshop's successful implementation.

In addition to addressing the above objectives, the authors took advantage of their presence in Uganda to investigate information resources at Makerere University, as part of SARA's interest in supporting nutrition and reproductive health information dissemination networks in Eastern, Central, and Southern Africa.

Clarify the Objectives

II. Results

During this week-long consultancy visit, several meetings were held with Dr. Jitta and Mr. Migadde to discuss the workshop objectives, agenda and venue, participants, budget, and expected outcomes. Each of these issues is discussed below.

A. *Clarify the Objectives and Specific Products of the Workshop*

Although the original workshop proposal envisaged that most time would be spent in DHS data analysis activities, everyone present agreed that a week-long meeting would not be adequate to train participants in data analysis techniques. Furthermore, since each participating country already had published DHS reports and/or nutrition chartbooks, it was also agreed that the workshop time would best be spent discussing the presentation and interpretation of nutrition data, and the use of this information to advocate specific policy actions.

The specific workshop objectives were determined to be to 1) study and interpret DHS and complementary nutrition data for each country present, 2) identify key nutrition policy messages from the data and to compare them to existing nutrition strategies, policies, and programs, 3) identify creative and appropriate nutrition advocacy strategies, and prepare related materials, and 4) plan follow-up steps for dissemination and communication about workshop goals.

The anticipated goals of the workshop are for each country team to learn 1) how to present national nutrition-related data, and 2) how to engage in a strategy to influence national nutrition policy decisions. As a workshop product, each country team is expected to prepare a nutrition advocacy plan (including key messages, visual materials, and identified target audiences and communication channels) for implementation on their return.

B. *Identify Workshop Participants*

During the visit, it was agreed that CRHCS/ECSA (Ms. Catherine Siandwazi) will be responsible for identifying workshop participants and sending official invitations. Representatives will be invited from regional anglophone countries with DHS nutrition data. These countries include Kenya, Malawi, Namibia, Tanzania, Uganda, and Zambia. In addition, it was agreed that a representative from a West African country with a recent DHS will also be invited to facilitate the implementation of a similar workshop in West Africa. Representation from Nigeria was recommended.

The CHDC proposal requested that "country teams" be invited, comprised of three members each: 1) a nutrition specialist with experience in programs and research, 2) a person involved in the DHS survey and analysis, and 3) a person involved in policy decision-making. During the visit, the most appropriate mechanisms for

Draft Invitations and the Agenda

contacting eligible participants in each country were discussed. The government bodies where nutrition planning decisions are reached were also identified for each country.

It is important to note that Zambia did not have a completed DHS when the original CHDC proposal was submitted and it was not included on the original list of participating countries. The budget was drafted to include participants from five countries only. It was agreed, however, that Zambia should not be excluded from this activity and participants could be invited (given the likely scenario that not all invited participants would attend).

C. Draft Invitations and the Agenda

The group decided that participants will receive three mailings concerning the workshop. The first, an official invitation, will be sent by CRHCS/ECSCA to selected officials or contacts in each country who are in a position to identify the appropriate participants (as described above). This mailing will describe the organization and objectives of the workshop, the profile of participants, the type of preparation required of participants, as well as the dates and expected location of the workshop. A one-page summary of the preliminary agenda will also be included (see Appendix B).

The first mailing (invitation) should go out no later than June 15. Recipients of the first mailing (invitation) will be asked to forward the names, addresses, and telephone or FAX numbers of participants to the SARA Project in Washington no later than July 15.

The SARA Project will send the second mailing directly to participants by July 31. This mailing will specify how travel arrangements, visas, reimbursable expenses, and per diem allowances will be handled. Participants will be given forms requesting specific travel information (to be returned by August 31). This mailing will also include information on additional workshop preparation, including the nutrition information to be gathered and brought to the workshop, and the specific presentations that are expected of invited participants.

The third and final mailing also will be sent by SARA from Washington. It will communicate and confirm all of the travel, logistic, and administrative arrangements and it will be sent to participants in early October.

With respect to the agenda, the group decided that each day will follow a similar format. The day will begin with a brief introduction and overview of the day's theme, activities, and expected outcomes. (The daily themes are specified in the one-page agenda summary in Appendix B. A detailed agenda is found in Appendix

Choose Dates and Venue

C.) The introduction will be followed by an expert lecture with time for questions and discussion. Participants will then break into country working groups to address the theme for that day. The entire group will reunite in the late afternoon for plenary sessions that will include country presentations and discussion.

During the visit, the group attempted to identify appropriate speakers for each day's expert lecture, and rapporteurs and moderators for each session. On Day 1, the time available for the lecture will be dedicated to the workshop's opening ceremony. The Vice-Chancellor of Makerere University was suggested as the speaker for the ceremony. On Day 2, the lecture will be on issues related to the analysis and interpretation of nutrition data, and Professor Tola Atimo of Nigeria was recommended as a guest speaker and facilitator. On Day 3, the lecture will be on the visual presentation of data. Dr. Elisabeth Sommerfelt and Brent Wolf (who is currently working at Makerere University) were suggested for this presentation. On Day 4, the lecture will be on the process and tools of advocacy. The SARA Project will need to identify an appropriate consultant, with experience in advocacy and Africa, for this lecture. On Day 5, the lecture time will be spent discussing follow-up activities to implement country-specific advocacy plans. Ms. Catherine Siandwazi will lead this discussion.

D. Choose Dates and a Venue for the Workshop

The group decided that the workshop will be held November 7–11, 1994. This date was selected to accommodate all of the organizers' prior travel and work commitments, and the time required to identify and arrange for the travel of participants from several African countries.

During the week, the group (including the CHDC assistant administrator) visited several possible conference venues to assess their facilities and availability to handle a workshop with 25 to 30 participants. Delmira Tour Agency was contacted to serve as SARA's agent in negotiating and arranging for all accommodations. The estimates obtained during the visit are given in Appendix D.

Based on the site visits, the group unanimously agreed that the Lake Victoria Hotel in Entebbe is best suited for an international meeting with senior-level participants. Negotiations for use of the facilities at this hotel are in progress.

E. Plan for Handling Administrative Arrangements

As noted above, the Delmira Tour Agency, based in Kampala, was selected to act as the SARA Project's agent in Uganda. Delmira is responsible for negotiating with hotels concerning room rates, room availability, conference facilities, and billing. This

agency was selected because of their prior experience organizing similar AED activities in Uganda (under the Support for Primary Education Reform Project).

During the week, a great deal of time was spent with the CHDC staff discussing the local budget for workshop preparation, implementation, and report writing. The SARA Project will enter into a purchase order agreement with the Child Health and Development Center to pay for local expenses related to these activities. The agreement will be drafted and mailed to Uganda via DHL by May 31. The total budget for local expenses is the current Ugandan shilling equivalent of \$13,700.

F. Additional Preparation

Several additional activities are required to adequately plan and implement the proposed workshop. The division of labor and responsibilities concerning these activities is given in Appendix E.

Briefly, CRHCS/ECSA is responsible for 1) identifying participants, 2) mailing the first set of invitations, 3) providing ICN-related country materials, 4) facilitating sessions during the workshop, and 5) reviewing the draft report.

The CHDC is responsible for 1) procuring all local materials, supplies, and services, 2) identifying participants from Uganda, 3) inviting the speaker for the opening ceremony, 4) facilitating sessions during the workshop, and 5) drafting the workshop report.

The SARA project is responsible for 1) arranging travel, per diems, and accommodations for participants, 2) paying for the workshop venue, 3) contracting external facilitators and speakers as consultants, 4) assembling available DHS reports and chartbooks, 5) facilitating sessions during the workshop, and 6) reviewing and disseminating the workshop report.

G. Results of Interviews at Information Centers

Librarians from the Medical School and CHDC Libraries were interviewed as part of the SARA Project's interest in assessing nutrition and reproductive health information resources in Eastern, Central, and Southern Africa. An open-ended questionnaire that was drafted by SARA Dissemination Manager, Judy Brace, was administered by Ellen Piwoz and Catherine Siandwazi. In each case, the interviews lasted approximately 25 minutes.

Fred Kalyowa, of the CHDC, reports that the Center's library contains approximately 10,000 documents that he is in the process of electronically cataloguing, using the Ask-Sam Data software. Approximately one-sixth of the library's collection is related to human nutrition and one-eighth is related to reproductive health. The

Results of Interviews

library does not have its own budget for acquiring new materials, but it receives free publications from local publishers and international organizations (WHO, UNICEF, AHRTAG, etc.). It also receives materials from local researchers.

Mr. Kalyowa, the library's only staff person, holds a Bachelor of Library and Information Sciences. In addition to maintaining and computerizing the collection, he also produces a quarterly informational newsletter that is received by approximately 250 persons in Uganda. He is currently writing a proposal to obtain funds for library support services.

The CHDC can be reached by telephone but it does not have its own external phone line for a modem or FAX machine. There is a photocopy machine available for staff use. The librarian has his own computer with WordPerfect, Lotus, Epi Info, and Ask-Sam Data software. He does not have a CD-ROM drive and he is not connected to any electronic mail or information networks.

The Makerere University Faculty of Medicine (Albert Cook) Library is located near the CHDC library (in the same complex). This library was formerly one of the best in Africa, and this is apparent from its relatively large collection of textbooks, journals, and other dated materials.

The library has four positions for trained librarians. At present, however, only two positions are filled. The university is trying to establish 20 positions for information specialists to work university-wide. It seems unlikely that these positions will be filled, however, given existing budgetary constraints.

Acquiring new materials is a continuing problem, according to assistant librarian, Robert Kakembo. The government presently gives money to university departments (not the library) to purchase new books. The library is dependent on the departments to donate copies for their collection. It has been four years since the library last received professional journals on a regular basis. Previous grants from the British Counsel, IDRC, the World Bank, and the European Economic Community have expired and are unreplaced.

The Albert Cook Library participates in the African Index Medicus, and is the focal library for WHO and ECSA. It has sponsored regional library conferences. The library has only two computers for use by its staff. The computers have WordPerfect and CD-ROM drives, with MEDLINE and POPLINE text discs.

Although the library does not have its own telephone extension, it has a line dedicated to HealthNet. The university is the groundstation for HealthNet, and the operator's name is Charles Musisi. Mr. Musisi downloads information for various

institutions, mainly outside of the university. There are several Fidonet subscribers at the university.

III. Conclusions and Recommendations

The workshop on the use of DHS and other nutrition data to influence national policy decisions will be carried out as planned during this visit, if each of the organizing parties is able to carry out the activities outlined in this report. The key to the workshop's success will lie in the organizers' ability to identify and attract the appropriate participants and expert lecturer-facilitators.

The critical next steps are for 1) SARA and the CHDC to finalize the purchase order agreement (by May 31), 2) CRHCS/ECSA to draft and mail the first invitations (by June 15), 3) Delmira and SARA to finalize arrangements at the Lake Victoria Hotel, and 4) appropriate expert lecturers-facilitators to be identified, contacted, and hired to participate.

Appendix A

List of Contacts

UGANDA

Child Health and Development Center

Dr. Jessica Jitta*

Director

P.O. Box 6717

Kampala, Uganda

256-41-541684 (t)

256-41-259146 (f)

Mr. Michael Migadde

Demographer/Statistician

Mr. Augustine Mutumba

Administrator

Mr. Gonzaga Busuulwa

Assistant Administrator

Mr. Fred Kalyowa

Librarian

Makerere University Faculty of Medicine

Mr. Robert Kakembo

Assistant Librarian

UNICEF

Mr. Bjorn Ljungqvist

Senior Programme Officer

PO Box 7047

Kampala, Uganda

256-41-234591/2 (t)

256-41-259146 (fax)

Dr. Kathleen Cravaso

Country Representative

Appendix A

USAID

Mr. Jay Anderson
HPN Officer
42 Nakasero Road
Kampala, Uganda
256-41-244075 (t)

Academy for Educational Development

Mr. William Kromer
Chief of Party, SUPER Project
Crested Towers
256-41-245-472

Mr. Richard Cartier
Finance Officer
256-41-221475

Lake Victoria Hotel

Ms. Harriet Lillian Nabeta
Front Office Manager/Marketing Coordinator
PO Box 15
Entebbe, Uganda
256-41-20644/5 (t)
256-41-20153 (fax)

Delmira Tour Agency

Mirjam Blaak, Director
Ruth Towers
15A Clement Hill Rd.
PO Box 9098
Kampala, Uganda
256-41-235494 (t)
256-41-231927

Delia Almeida
Managing Director

Eseza Waligo
Tour Manager

Kate Martin
Assistant Tour Manager

Appendix B—One Page Agenda

Preliminary Agenda

DAY 1

Workshop introduction and opening

Brief (20 minute) presentations by representatives from each participating country on the nutrition situation in their country and existing nutrition strategies, policies, and programs

Questions and discussion

DAY 2

The interpretation of available nutrition data

Lecture on issues in the analysis and interpretation of nutrition data

Country working groups meet to 1) interpret available data (brought to the meeting and provided by organizers), 2) identify key nutritional problems and the populations affected, and 3) assess whether existing plans, policies, and strategies address existing nutritional problems

DAY 3

Moving from data interpretation to key messages

Lecture on how to present data visually (with graphics)

Country working groups meet to prepare a presentation on nutrition priorities in their countries, identifying key advocacy messages and materials

DAY 4

Developing a plan of action for advocacy

Lecture on the process and tools of advocacy

Country working groups meet to develop nutrition advocacy strategies and plans of action, and to prepare the materials required to implement these strategies

DAY 5

Follow-up activities: implementing advocacy strategies

Country working groups present their plans for influencing nutrition policies using DHS and complementary nutrition data

Workshop closes

Appendix C—Detailed Agenda

Preliminary Agenda

**Regional workshop on the use of DHS and other
nutrition data to influence national policies**

DAY 1 Introduction and Country Presentations

- 8:30 Welcome, Introductions, Overview of Workshop Objectives and Expected Outcomes
- 9:30 Opening Ceremonies
- 11:00 Coffee Break
- 11:30 COUNTRY PRESENTATIONS
- Nutrition situational analysis based on DHS, complementary data, and nutrition policies, strategies, ICN Plans, and programs
- 20 minute presentations with 10 minutes for discussion
- 11:30 Tanzania
- 12:00 Kenya
- 12:30 Malawi
- 13:00 LUNCH
- 14:00 Namibia
- 14:30 Uganda (history to present)
- 15:00 Coffee Break
- 15:30 Recap (where countries are; questions; discussion of methods, tools, and work plan for the remaining days)
- 17:00 Close

Appendix C

DAY 2 Interpretation of Available Nutrition Data

- 8:30 Introduction and recap of previous day
- 8:45 Overview of issues in the analysis, interpretation, and use of nutrition data
- 9:30 Questions and discussion
- 10:00 Coffee break
- 10:30 COUNTRY WORKING GROUPS

To interpret and draw conclusions from available data

To identify key nutritional problems, where are they concentrated, and who is affected

To examine existing nutrition plans, policies, strategies, and programs and to assess their adequacy for addressing existing nutritional problems

13:00 LUNCH

14:00 COUNTRY WORKING GROUPS (cont'd)

To summarize conclusions on nutrition priorities and their justification

To draft key messages

15:00 Plenary session to present country reports

17:30 Close

DAY 3 Moving from Interpretation to Key Messages

- 8:30 Introduction and recap
- 8:45 The Visual Presentation of Data

To discuss the appropriate use and preparation of graphs and other advocacy materials (do's and don'ts)

10:00 Questions and Discussion

10:30 Coffee Break

11:00 COUNTRY WORKING GROUPS

To prepare presentation on nutrition priorities, with advocacy messages and materials

- 13:00 LUNCH
- 14:00 COUNTRY WORKING GROUPS (cont'd)
- 15:30 Country working groups present their plans
(15 minutes per group with 10 minutes per group for discussion)
- 17:30 Close

DAY 4 Developing a Dissemination Strategy and

Plan of Action for Advocacy

- 8:30 Introduction and recap
- 8:45 The process and tools of advocacy and dissemination
To identify elements of successful advocacy programs: a dissemination strategy, audiences, channels of communication
- 9:30 Questions and Discussion
- 10:00 Coffee Break
- 10:30 COUNTRY WORKING GROUPS
To develop nutrition advocacy strategies and plans of action
To create materials required to implement advocacy strategies
- 13:00 LUNCH
- 14:00 COUNTRY WORKING GROUPS (cont'd)
- 15:30 Plenary session to present country strategies
- 17:30 Close

DAY 5 Follow-up Steps: Implementing the Advocacy Strategies

- 8:30 Introduction and comments on the country strategies
- 8:45 COUNTRY WORKING GROUPS
To revise country strategies

Appendix C

- 11:30 Presentation of finalized plans
- 13:00 LUNCH
- 14:00 Plenary to discuss follow-up activities
- 15:00 Closing Remarks
- 15:30 Workshop Closes

Appendix D

Hotel and Conference Facility Estimates



To: Ellen Piwoz
Sara Project Academy for Educational
Development, Washington
Fax: 00 202 884 8701
From: Delmira Limited, Uganda
Date: Kampala, 27th May 1994

Dear Mrs. Piwoz,

Here is the information you required with regards to your November conference. The prices for each hotel are quoted for:

- 10 people arriving on 5th November for 7 nights
- 17 people arriving on 6th November for 6 nights
- 1 Conference room for 5 days
- 2 Discussion rooms for 4 days

Lake Victoria Hotel, Entebbe

Standard Double (used as single)	\$ 69,=
Only 15 rooms available	
Executive Single	\$ 85,=
Conference Room	\$ 200,= per day, inclusive of equipment.
Discussion Rooms	\$ 79,= each per day.

All prices inclusive of breakfast, government tax and service charge.

Total cost of accommodation and conference facilities \$14652,-

A deposit of 75% must be paid by mid-September.

.../2

Delmira Limited
Travel Agency
and Tour Operator

Ruth Lowers,
15A Cloment Hill Rd.
P.O. Box 9096,
Kampala, Uganda
Tel. 236494/234046
Fax: 256 41 231927



TUGATA
The Uganda
Association of
Travel Agents

UTA
Uganda
Travel
Agents

Diplomate Hotel, Kampala

Single	\$ 46,=
Only 7 rooms available	
Double (two people sharing)	\$ 60,-
Conference Room plus two Discussion Rooms	\$ 60,= per day

All prices inclusive of breakfast, government tax and service charge.

Total cost of accommodation and conference facilities	=	<u>\$ 6.228,=</u>
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A deposit of 50% must be paid by the beginning of October.

Botanical Beach Hotel, Entebbe

Single	\$ 65,-
Conference Room	\$ 65,= per day
(no audio-visual equipment provided but available for hire).	
Discussion Rooms	\$ 35,= each per day

All prices inclusive of breakfast, government tax and service charge.

Total cost of accommodation and conference facilities	=	<u>\$11,785,=</u>
-------------------------------------------------------	---	-------------------

A deposit of 50% must be paid by mid-October.

I hope these quotes have been of some help. We look forward to seeing you all in Uganda.

Yours Sincerely,

Kate Martin

Ms. Kate Martin

for: **DELMIRA LTD**

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