

Office of Development Resources
Bureau for Latin America and the Caribbean
Agency for International Development

June 15, 1978

Roster of Minority and Women-Owned Consulting Firms

From a report prepared by Mr. Thomas H. Castro for the Bureau for Latin America and the Caribbean under AID contract # AID/la-C-1238, project # 598-15-995-044.

TABLE OF CONTENTS

Page No.

Title Page

PART I Introduction and Methodology i

PART II Basic Information about Firms and Individual Consultants

Section A.- Consulting Firms

ACKCO, INC, AMERICAN INDIAN PROFESSIONAL SERVICES	1.
ADMINISTRATIVE PLANNING AND SUPPORT	3.
AGRICULTURAL TEAMS, INC.	5.
AMRON MANAGEMENT CONSULTANTS, INC.	8.
AMTAR, INC.	10.
ASSOCIATE CONTROL, RESEARCH AND ANALYSIS, INC.	12.
AVANTE INTERNATIONAL SYSTEMS CORPORATION	13.
BOONE, YOUNG & ASSOCIATES, INC.	15.
CENTER FOR SYSTEMS & PROGRAM DEVELOPMENT, INC.	17.
COLLINS & COLLINS ASSOCIATES	20.
COMMUNITY RESEARCH GROUP, INC.	22.
JOSEPH A. DAVIS CONSULTANTS, INC.	25.
DEVELOPMENT ASSOCIATES, INC.	28.
DGA, LTD.	31.
DIMPEX ASSOCIATES, INC.	33.
DYNAMIC PROGRAM, INC.	35.
ECOSOMETRICS, INC.	37.
ENVIRO DISCIPLINES, INC.	40.
ESCA-TECH CORPORATION	41.
FIRST HARLEM MANAGEMENT CORPORATION	44.
FOTHERGILL/BEEKHUIS ASSOCIATES	47.
SAM HARRIS ASSOCIATES, LTD.	48.
HEALTH ASSOCIATES INTERNATIONAL	51.
HEALTH INFORMATION DESIGNS, INC.	54.
HEALTH SERVICE PLANNING	56.
HEALTH SERVICES INTERNATIONAL, INC.	57.
HUMAN RESOURCES MANAGEMENT, INC.	59.
IMPACT - Institute for Manpower, Program Analysis, Consultation and Training, Inc.	62.
INTER-AMERICAN DEVELOPMENT INSTITUTE	64.
INTER-AMERICAN RESOURCES CORPORATION	67.
INTERNATIONAL SCIENCE AND TECHNOLOGY INSTITUTE	69.
INTERNATIONAL TECHNICAL SERVICE	71.
JUAREZ AND ASSOCIATES, INC.	73.
JWK INTERNATIONAL CORPORATION	76.
ROY LITTLEJOHN ASSOCIATES, INC.	79.
MANAGEMENT CONSULTANTS UNLIMITED, INC.	82.
MARISCAL AND COMPANY	84.
THE MATCH INSTITUTION	87.

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ministry
W. O.*

L. MIRANDA & ASSOCIATES, INC.	90.
MOBICENTRICS, INC.	93.
VICTOR H. MORALES & ASSOCIATES	95.
NATIONAL BLACK CHILD DEVELOPMENT INSTITUTE	97.
NATIONAL INSTITUTE OF PUBLIC MANAGEMENT	98.
NEDA CONSULTING SERVICES, INC.	100.
A. L. NELLUM AND ASSOCIATES, INC.	103.
THE NEWTEK CORPORATION	105.
OMNIPLAN CORPORATION	108.
ONE AMERICA, INC.	111.
THE ONYX CORPORATION	113.
ORGANIZATION FOR ENVIRONMENTAL GROWTH, INC. (OFEGRO)	116.
PACIFIC CONSULTANTS	119.
PLANNING AND HUMAN SYSTEMS, INC.	121.
PRO-LYSTS, INC.	124.
RESEARCH, EVALUATION & SYSTEMS, INC. (RESI)	127.
RESOURCE FOR COMMUNICATIONS, INC.	130.
RESOURCE PROGRAM DEVELOPMENT, INC.	132.
RESOURCES FOR ACTION/RECURSOS EN ACCION, INC.	134.
J. A. REYES ASSOCIATES, INC.	136.
M. SOSA & ASSOCIATES, INC.	138.
SYSTEMS IN EDUCATION AND TRAINING, INC.	140.
TECHNASSOCIATES, INC.	142.
TECHNICAL SYSTEMS INSTITUTE	143.
TRANSCULTURAL SYSTEMS ASSOCIATES	145.
TRITON CORPORATION	148.
UNIFIED INDUSTRIES, INC.	150.
URBAN DYNAMICS ASSOCIATES	152.
URBAN RESOURCES CONSULTANTS, INC.	155.
U.S. HUMAN RESOURCES CORPORATION	158.
VASQUEX ASSOCIATES, LTD.	161.
WARNER-EDDISON ASSOCIATES, INC.	162.
E. H. WHITE & COMPANY, INC.	163.

Section B. - Individual Consultants

MILA BROOKS	166.
VERONICA ELLIOTT	167.
MARGARET BURNS PARLATO	168.
MARGERY SOROCK	170.

PART III

Selected Listing of Projects Performed by
Projects Performed by Firms and Individual
Consultants

Agriculture and Agro-Industry	171.
Economic Development	175.
Education and Human Resources	179.
Environment and Natural Resources	189.

Evaluation/Information Systems	191.
Labor and Manpower Training	201.
Management	207.
Planning, Research & Statistical Studies	211.
Public Health	215.
Rural Development	228.
Science and Technology Transfer	230.
Small Business Development	232.
Urban and Regional Development	234.

PART IV

Appendixes

Alphabetical Listing of Firms and Individual Consultants included in the Roster with Page Numbers Cross Reference	239.
Guide to Two-Letter State Abbreviations used throughout the Report	241.

PART I

Introduction and Methodology

INTRODUCTION

This roster of minority and women-owned consulting firms was prepared by an AID contractor, Mr. Thomas Castro, and is essentially the report Mr. Castro submitted with certain editorial changes and excision of some background materials. The heart of the document, i.e., the basic information on firms and individual consultants (Part II) and the representative listing of projects performed by these firms and consultants (Part III), is as presented by the contractor without any changes. The contractor is solely responsible for the content and substance of these portions of the roster. The full report is available for examination in AID's Office of Development Resources, Bureau for Latin America and the Caribbean.

This roster is not intended to be an exhaustive listing of all the minority and women-owned firms which would be capable of and interested in providing consulting services to the Bureau for Latin America and the Caribbean. As noted in the contractor's report, it is not "a listing of the 'best' 75 firms in this universe." Rather, it is the result of a limited effort to identify a group of firms which seem to be particularly appropriate for consideration in AID contracting. The Bureau is committed to increasing the amount of business it does with minority and women-owned firms, and this report deals with a first and most necessary task -- the identification of a number of capable potential suppliers of technical services.

Although it is not intended to provide a comprehensive listing of minority and women-owned firms, nor is it intended to provide qualitative comparisons among firms, the roster does present a limited number of enterprises in a concise and detailed manner which should greatly enhance the knowledge that contracting personnel, either in Washington or the Missions, have of firms with which they are not now familiar. Information included on each contractor includes current business address and phone, staff capabilities and work experience categorized by subject areas such as agriculture, rural development, public health and education.

Methodology

The study upon which this report is based was designed to give the Bureau a list of potential minority and women contractors qualified to provide technical assistance services in support of AID programs. Potential contractors were to be identified and included in the list if they provided the types of technical assistance or consulting services most commonly

utilized by the Bureau. Information such as a firm's foreign experience, language capability, experience in sectors where AID is particularly active and its 8(a) status was compiled.

The Bureau was most interested in firms which had staff capabilities and previous experience in the following types of consulting services: 1) conducting sector surveys to identify constraints and priorities; 2) conducting project planning, design and feasibility analyses; 3) providing advisory services or technical assistance during project implementation; and 4) carrying out project evaluations. At the same time, the Bureau requested that the firms in the listing demonstrate experience in functional areas where AID is most active, including, but not limited to, the following:

Agriculture and rural development, including rural roads, social anthropology, agricultural research and extension, land tenure and reform, agronomic specialities, livestock, forestry, agriculture engineering and economics;

Public Health, including health planning, maternal/child health care, sanitary engineering, food processing and preservation, and nutrition;

Education and Human Resources, including education planning, educational materials, educational technology, non-formal education, teacher training, education finance, education administration and education economics;

Development Administration;

Urban and Municipal Development;

Science and Technology Transfer; and

Management of Development Programs.

Recognizing that a large portion of its work is conducted in a foreign environment, the Bureau also requested that information be obtained on the firm's foreign language competency and the firm's staff's foreign work experience. However, the absence of foreign work experience or foreign language competency did not preclude a firm from being included in the listing if it had technical assistance capabilities in AID contracting areas.

In pursuance of the identification and evaluation objectives of this project, the contractor became fully familiar with pertinent AID policies and procedures as well as the needs and expectations of the Bureau's Missions and Washington offices, particularly in terms of their analytical and statistical techniques and methodologies, work experiences and language requirements.

With the understanding that the number of firms which could be included in the list by the contractor would be limited by time, manpower, and financial constraints due to extensive categorizing, efforts to identify minority and women-owned firms were in large part confined to AID referrals and other major and prominent sources of minority contractors. Emphasis on identification was placed not on obtaining the largest number of firms but on contacting a lesser number of sound, known enterprises, particularly those which had demonstrated interest in the work of the Bureau for Latin America and the Caribbean.

It had been roughly estimated that half of all firms contacted about this project would respond. Therefore, a target figure of 200-250 firms for the initial mailing was planned. One hundred and nine firms responded in one form or another, and 33 of these respondents were not included in the roster. The reasons for this are mixed: the response was received much after the deadline; the firm turned out not to be a minority or women-owned firm; the firm's services were outside the areas in which the Bureau was looking (engineering, computer software, etc.); the firm returned an incomplete questionnaire and did not respond to phone calls urging them to finish completing the forms.

The result of this effort is this two-part roster of detailed information on 75 firms and individual consultants containing current business location, principals and associates, staff capabilities, and work experiences in specified AID contracting areas. Part II of the catalog contains the business address, names and experience of firm principals, and staff capabilities. Part III presents the firms' experiences by functional areas, providing a brief description of selected contracts performed by the firms. Information is cross-indexed in an appendix for easy reference.

It is the policy of AID and the Bureau for Latin America and the Caribbean to improve the access of minority and women-owned firms to AID contracting and to increase the volume of contracting with such firms. It may therefore be expected that in the future many more firms with similar qualifications will be identified and information on their capabilities made broadly available throughout AID. This roster should represent, therefore, only a first step of a larger effort.

PART II

Basic Information About Firms And Individual Consultants

Note: Part II is divided into two sections: Section A is firms and Section B is individual consultants.

Section A

Consulting Firms

Firm's Name: ACKCO, INC., AMERICAN INDIAN PROFESSIONAL SERVICES

Address: The Broadway Building
1200 Pearl Street
Boulder, CO 80302

Date Established: 1972

Place Established: CO

Telephone: (303) 444-3911

Type of Organization: Corporation

Branch Offices/Location: _____

8(a) Certified: No

Affiliates/Location: _____

Principals (Names): Egan Artichocker, Tom
Allen, Bill Roberts

Other Information: _____

Personal History Statements of Principals

Name: EGAN "BUTCH" ARTICHOCKER

Citizenship: USA

Education: University of South Dakota, Public
Administration

Date of Birth: [REDACTED]

Yrs. of Experience: 13

Areas of Specialization: Management; Human

Foreign Languages and Foreign Experience: _____

Resources: Economic Development

Name: TOM ALLEN

Citizenship: USA

Education: New York State University, B.S.

Date of Birth: [REDACTED]

Yrs. of Experience: 13

Areas of Specialization: Human Resources;

Foreign Languages and Foreign Experience: _____

Education; Management; Programs Systems Design

Personal History Statements of Principals (Continued)

Name: BILL ROBERTS

Citizenship: USA

Education: Northern Arizona University, B.A., 1976;
M.A., University of Denver, 1978

Date of Birth: [REDACTED]

Yrs. of Experience: 12

Areas of Specialization: Land Use Planning;
Economics; Indian Education; Management; Human
Resources

Foreign Languages and
Foreign Experience:

Souix; Laguna

Name: RON BRAMBILA

Citizenship: USA

Education: Northern Arizona University, B.S., Ed.,
1973

Date of Birth: [REDACTED]

Yrs. of Experience: 7

Areas of Specialization: Planning; Management;
Social Gerontology; Human Resources; Latin America

Foreign Languages and
Foreign Experience: Spanish

Name:

Citizenship:

Education:

Date of Birth:

Yrs. of Experience:

Areas of Specialization:

Foreign Languages and
Foreign Experience:

Name:

Citizenship:

Education:

Date of Birth:

Yrs. of Experience:

Areas of Specialization:

Foreign Languages and
Foreign Experience:

Firm's Name: ADMINISTRATIVE PLANNING AND SUPPORT

Address: 3870 Crenshaw Blvd.

Suite 207

Los Angeles, CA 90008

Telephone: (213) 293-9100

Branch Offices/Location: _____

Principals (Names): Ernest M. Moore, President

Date Established: 1974

Place Established: CA

Type of Organization: Sole Proprietor

8(a) Certified: Yes

Affiliates/Location: _____

Other Information: Firm has Foreign Experience in India, Jamaica, Brazil, Ghana, Kenya, Tanzania & Uganda

Personal History Statements of Principals

Name: ERNEST M. MOORE

Education: CUNY, BBA, 1960; Accounting

Pepperdine University, MBA, 1976; Management

Areas of Specialization: Statistics Systems

Analysis; Computer Systems; Social Research; Technology

Transfer; Manpower Training; Socio-Economic Data

Systems

Name: BARBARA D. MOORE

Education: Fordham Hosp. School of Nursing, 1956;

*CSJDH, BA, MA, 1976, 1978

*(California State University at Dominguez Hills)

Areas of Specialization: Education; Social Research;

Health; Women in Development; Manpower Training

Citizenship: USA

Date of Birth: ██████

Yrs. of Experience: 27

Foreign Languages and Foreign Experience: Fair

Portuguese; Studying French

Citizenship: USA

Date of Birth: ██████

Yrs. of Experience: 22

Foreign Languages and Foreign Experience: Fair

Portuguese; Studying French

Personal History Statements of Principals (Continued)

Name: BENJAMIN F. BOBO
Education: *CSULB, BS, 1969, Indus. Technology
UCLA, MBA, Ph.D. 1971, 1974, Manage. & Urban Eco.
(* Calif. State Univ. at Long Beach)

Citizenship: U
Date of Birth: _____
Yrs. of Experience: 7
Foreign Languages and Foreign Experience: _____

Areas of Specialization: Internal Migration
Studies: Urban Development Specialist: Land Use;
Housing Studies; Data Analysis; Economic Research

Name: JOYCE Y. HARRIS
Education: USC, BA, 1969, Mathematics; Harvard, MBA,
1973

Citizenship: USA
Date of Birth: ██████████
Yrs. of Experience: 11

Areas of Specialization: Finance; Systems Analysis
Cost Effectiveness Studies; Rural Development

Foreign Languages and Foreign Experience: Fair
Spanish

Name: BROOKE CAMPBELL
Education: CSUDH, MA, MA, 1977, 1978 Sociology

Citizenship: USA
Date of Birth: ██████████
Yrs. of Experience: 3

Areas of Specialization: Social Research;
Manpower Training; Data Analysis

Foreign Languages and Foreign Experience: _____

Name: _____
Education: _____

Citizenship: _____
Date of Birth: _____
Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: AGRICULTURAL TEAMS, INC.

Address: 215 N. Cayuga Street
De Witt Mall Complex, Box 283
Ithaca, NY 14850

Telephone: (607) 277-4555

Branch Offices/Location: P.O. Box 103
Eutaw, AL 35462

Principals (Names): Makaza Kumanyika, Exec. Dir.;
Winston G. Carroo, Assoc. Dir.; Dr. Shiriki K.
Kumanyika, Member; Dr. Nathaniel R. Quick, Member;
W. Leon Moore, Member; Howard Quander, Member

Date Established:

Place Established: NY

Type of Organization: Non-Profit Corporation

8(a) Certified: No

Affiliates/Location: Center for
Systems & Program Development,
Wash, DC; Develop. Resources, Wash,
DC

Other Information: Corporate
language fluency in Spanish and
French

Personal History Statements of Principals

Name: MAKAZA KUMANYIKA

Citizenship: USA

Education: Cornell U., B.S., 1977, Animal Science

Date of Birth:

Yrs. of Experience: 20

Areas of Specialization: Animal science; farm
management; agricultural economics; community develop-
ment; poultry/livestock; production

Foreign Languages and
Foreign Experience: East
and West Africa, the Caribbean,
French

Name: SHIRIKI K. KUMANYIKA

Citizenship: USA

Education: Cornell U., Ph.D., 1978, Nutrition; Columbia
U. School of Social Work, M.S., 1969, Social Work; Syracuse
U., B.A., 1965, Psychology

Date of Birth:

Yrs. of Experience: 15

Areas of Specialization: Community nutrition;
social services

Foreign Languages and
Foreign Experience: East
and West Africa, the Caribbean

Personal History Statements of Principals (Continued)

Name: WINSTON G. CARRO

Citizenship: Non-USA

Education: Cornell U., M.P.S., B.S., 1978, 1971,
Agriculture

Date of Birth: [REDACTED]

Yrs. of Experience: 12

Areas of Specialization: Soils agronomy; plant
biology, soil conservation; water resources; vocational
agriculture; seed multiplication

Foreign Languages and
Foreign Experience: East
and West Africa, the Caribbean,
Latin America

Name: NATHANIEL R. QUICK

Citizenship: USA

Education: Cornell U., Ph.D., M.S., B.S., Materials
Science 1975, 1973, 1971

Date of Birth: [REDACTED]

Yrs. of Experience: 3-1/4

Areas of Specialization: Materials science; engin-
eering; energy systems; manufacturing

Foreign Languages and
Foreign Experience: _____

Name: W. LEON MOORE

Citizenship: USA

Education: U. of Maryland, M.A., 1964; Rutgers
U., M.A., 1962; Newark College of Engineering, B.S.,
1961

Date of Birth: [REDACTED]

Yrs. of Experience: 25

Areas of Specialization: Administration; teaching;
engineering

Foreign Languages and
Foreign Experience: Latin
America; Spanish

Name: HOWARD W. QUANDER

Citizenship: USA

Education: St. Augustines College, 1950-1951

Date of Birth: [REDACTED]

Yrs. of Experience: 22

Areas of Specialization: Community Organization;
housing development; program planning; program
administration

Foreign Languages and
Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: RUTH T. PEROT
Education: Harvard U., M.A.T., 1962 Oberlin College,
B.A., 1960

Citizenship: USA
Date of Birth: [REDACTED]

Areas of Specialization: Mental health; public
administration; child development; research statistics,;
education; program planning/development/evaluation;
systems analysis

Yrs. of Experience: 18
Foreign Languages and
Foreign Experience: French,
German; Europe, the Caribbean

Name: DONALD C. W. GRAHAM
Education: Cornell University, Ph.D., 1971, Food
Science; M.S., 1958, Foods and Nutrition

Citizenship: USA
Date of Birth: [REDACTED]

Areas of Specialization: Food Science and
Nutrition; Food Chemistry; Organic Chemistry;
Microbiology; Zoology

Yrs. of Experience: 20
Foreign Languages and
Foreign Experience: _____

Name: _____
Education: _____

Citizenship: _____
Date of Birth: _____

Areas of Specialization: _____

Yrs. of Experience: _____
Foreign Languages and
Foreign Experience: _____

Name: _____
Education: _____

Citizenship: _____
Date of Birth: _____

Areas of Specialization: _____

Yrs. of Experience: _____
Foreign Languages and
Foreign Experience: _____

Firm's Name: AMRON MANAGEMENT CONSULTANTS, INC.

Address: 747 East 37th Street
Brooklyn, New York 11210

Date Established: 1977

Place Established: NY

Telephone: (212) 434-0986

Type of Organization: Corporation

Branch Offices/Location: _____

8(a) Certified: In Process

Affiliates/Location: _____

Principals (Names): Norma J. Goodwin, M.D. Pres.

Other Information: Language capability exists primarily in French and Spanish.

Personal History Statements of Principals

Name: Norma J. Goodwin, M.D.

Citizenship: USA

Education: Medical College of Virginia, M.D. 1961

Date of Birth: [REDACTED]

Medicine

Yrs. of Experience: 14.3

Areas of Specialization: Medicine; Administration
(Health and Hospital); Program Evaluation; Research

Foreign Languages and Foreign Experience: _____

Name: Phyllis A. Anderson

Citizenship: USA

Education: Long Island University, M.S. 1975,

Date of Birth: [REDACTED]

Education

Yrs. of Experience: 19

Areas of Specialization: Education: With
Emphasis on Biological Sciences, and the Middle School

Foreign Languages and Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: Helen J. Goodwin, Ph.D.

Citizenship: USA

Education: The Johns Hopkins University, Ph.D.

Date of Birth: [REDACTED]

1973, Psychology

Yrs. of Experience: 27

Areas of Specialization: Educational Psychology,

Foreign Languages and Foreign Experience: _____

Reading, Compensatory Education

Name: Shirley A. Whitney

Citizenship: USA

Education: Queens, M.S., 1971, Guidance and Counseling

Date of Birth: [REDACTED]

Yrs. of Experience: 17

Areas of Specialization: Education; Health Program

Foreign Languages and Foreign Experience: _____

Administration

Name: Leda R. Judd, J.D.

Citizenship: USA

Education: University of Pennsylvania Law School,

Date of Birth: [REDACTED]

J.D. 1968, Law

Yrs. of Experience: 19

Areas of Specialization: Law, with emphasis on

Foreign Languages and Foreign Experience: _____

Health Law

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: AMTAR, INC.

Address: 401 West Peachtree Street, NE
Suite 1560
Atlanta, GA 30308

Telephone: (404) 688-6407

Branch Offices/Location: Tallahassee, FL

Principals (Names): Edward A. Nelson, Jr.,
President; Francis B. Brown, Treasurer; Brent Johnson,
Secretary; Elaine Grogory, Dir. of Acct. Svcs.;
Arthur L. Brown

Date Established: 1975

Place Established: GA

Type of
Organization: Corporation

8(a) Certified: No

Affiliates/Location: Technical
Planning & Development Corp., P.O.
Box 843, Atlanta, GA 30301

Other Information: _____

Personal History Statements of Principals

Name: EDWARD A. NELSON

Education: Hampton Inst., B.S., 1968, Atlanta
Univ., MBA, 1974, Mgt.

Areas of Specialization: Management; Marketing

Citizenship: USA

Date of Birth: ██████████

Yrs. of Experience: 9

Foreign Languages and
Foreign Experience: Has
working experience in Nigeria.

Name: FRANCIS B. BROWN

Education: Atl. Univ., MBA, 1974, Finance

Areas of Specialization: Finance Accounting

Citizenship: USA

Date of Birth: ██████████

Yrs. of Experience: 9

Foreign Languages and
Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: BRENT E. JOHNSON

Citizenship: USA

Education: Hampton Inst., B.S., 1968, Busi. Adm.

Date of Birth: ████-██-██

Yrs. of Experience: 9

Areas of Specialization: Personnel; Human

Foreign Languages and Foreign Experience: _____

Resource Training

Name: ELAINE GREGORY

Citizenship: ████████████████████

Education: N.C. Central, B.S., 1955, Accounting

Date of Birth: ██████████

Yrs. of Experience: 23

Areas of Specialization: Accounting

Foreign Languages and Foreign Experience: _____

Name: ARTHUR L. BROWN

Citizenship: USA

Education: N. Carolina A&T Univ., B.S., 1973;

Atlanta Univ., MBA, 1977, Marketing

Date of Birth: ██████████

Yrs. of Experience: 5

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: ASSOCIATE CONTROL, RESEARCH AND ANALYSIS, INC.

Address: 1000 Vermont Avenue, N.W.

Suite 309

Washington, D.C. 20005

Telephone: (202) 347-9100

Branch Offices/Location: _____

Date Established: 1968

Place Established: DC

Type of
Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

Principals (Names): James S. Gee, President

Donald W. Regusters, Vice President

Other Information: _____

Personal History Statements of Principals

Name: JAMES S. GEE

Citizenship: USA

Education: Morgan State University, 1956; B.S.

Date of Birth: ████████

Yrs. of Experience: 15

Areas of Specialization: Organization Development;

Administration & Management; Financial Planning;

Business Development

Foreign Languages and
Foreign Experience: _____

Name: DONALD W. REGUSTERS

Citizenship: USA

Education: Morgan State University, 1963;

B.A.

Date of Birth: ████████

Yrs. of Experience: 13

Areas of Specialization: Personnel Management;

Public Finance; Housing Development

Foreign Languages and
Foreign Experience: _____

Firm's Name: AVANTE INTERNATIONAL SYSTEMS CORPORATION

Address: 303 North Crown Building
850 NE Loop 410
San Antonio, TX 78209

Date Established: 1976

Place Established: TX

Telephone: (512) 828-6411

Type of Organization: Corporation

Branch Offices/Location: _____

8(a) Certified: Yes

Affiliates/Location: _____

Principals (Names): Cruz S. Chavira, President

Other Information: _____

Richard J. Bela, Legal Counsel

Abigail Antuna

Robert W. Leffingwell ; Dr. Sheila C. Tesar

Personal History Statements of Principals

Name: CRUZ S. CHAVIRA

Citizenship: USA

Education: UT El Paso, 1964-1965, History, Spanish

Date of Birth: [REDACTED]

Yrs. of Experience: 8

Areas of Specialization: Marketing, Management &

Foreign Languages and Foreign Experience: _____

Administration, Organizational Development Training;

Community Development Training; Community Economic

Development Training

Name: RICHARD JOSE BELA

Citizenship: USA

Education: UT El Paso, B.A. Inter. AM Studies;

Date of Birth: [REDACTED]

UT LLB, 1966 GW Univ. Washington, D.C. PG Law Studies

Yrs. of Experience: 10

Areas of Specialization: Rural Economic

Foreign Languages and Foreign Experience: _____

Development; Minority Bus. Development, Marketing

Management; Feasibility Studies

Personal History Statements of Principals (Continued)

Name: ABIGAIL ANTUNA

Citizenship: USA

Education: UT El Paso, B.A. 1971 PSci/Engl.

Date of Birth: [REDACTED]

Georgetown U. JD 1976

Yrs. of Experience: 5

Areas of Specialization: Rural Economic

Foreign Languages and Foreign Experience: _____

Development; Minority Bus. Development; Community and

Economic Development; Marketing Management; Feasibility Studies

Name: ROBERT W. LEFFINGWELL

Citizenship: USA

Education: Wittenberg U. B.A. 1948 PSci.

Date of Birth: [REDACTED]

U. of Houston 1962, MBA Program

Yrs. of Experience: 20

Areas of Specialization: Marketing; Management;

Foreign Languages and Foreign Experience: _____

Finance; Management Consulting; Feasibility Studies

Name: SHEILA C. TESAR

Citizenship: USA

Education: N. TexSt. U BA, 1966 History/Spanish;

Date of Birth: _____

U. of New Mex. MA. 1970 Latin Am.; U. of Tex. Ph.D.

Yrs. of Experience: 9

1974 PSci/Ed. Admin.

Areas of Specialization: Social Services and

Foreign Languages and Foreign Experience: _____

Bilingual Education; Program Development and Research

Design; Personnel Administration

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: BOONE, YOUNG & ASSOCIATES, INC.

Address: 551 Fifth Avenue
Suite 2015
New York, NY 10017

Telephone: (212) 651-8044

Branch Offices/Location: _____
Washington, D.C.
Philadelphia, Pennsylvania

Principals (Names): _____
David O. Boone-President
Robert C. Foskey-Exec. V.P.
David Johnson-Vice-Pres./Charles Shorter-Vice-Pres.

Date Established: 1968

Place Established: New York

Type of Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

Other Information: Firm is an IQC

Personal History Statements of Principals

Name: DAVID O. BOONE

Citizenship: USA

Education: B.A., Bates College, 1962, Economics/
Government

Date of Birth: [REDACTED]

Yrs. of Experience: 17

Areas of Specialization: Financial Management;
Social Research, Evaluation & Analysis

Foreign Languages and Foreign Experience: _____

Name: ROBERT C. FOSKEY

Citizenship: USA

Education: Fordham, M.B.A., 1975, Finance

Date of Birth: [REDACTED]

Yrs. of Experience: 16

Areas of Specialization: Financial Management

Foreign Languages and Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: CHARLES A. SHORTER

Citizenship: USA

Education: M.A. Columbia, 1970, Ph.D. Candidate.

Date of Birth: [REDACTED]

20th Century Housing

Yrs. of Experience: 10

Areas of Specialization: Urban Development;

Foreign Languages and Foreign Experience: _____

Social Research, Evaluation & Analysis

Name: DAVID JOHNSON

Citizenship: USA

Education: Youngstown State University, 1960,

Date of Birth: [REDACTED]

Social Psych.; Fordham University, 1972, M.S.W. (Comm.

Yrs. of Experience: 18

Org.); Cert. Hum. Relations Einstein Inst., 1967

Areas of Specialization: Community Organization;

Foreign Languages and Foreign Experience: _____

Organizational Development; Human Relation Training

Name: ROBERT SIMS

Citizenship: USA

Education: Hampton Institute, Hampton, VA, 1965,

Date of Birth: [REDACTED]

B.S., Accounting

Yrs. of Experience: 12

Areas of Specialization: Financial Management;

Foreign Languages and Foreign Experience: _____

Financial Planning; Municipal Accounting

Name: CHARLOTTE JEFFERSON

Citizenship: USA

Education: Stillman College, Tuscaloosa, AL, B.A.,

Date of Birth: [REDACTED]

Business Administration

Yrs. of Experience: 20

Areas of Specialization: Social Service Planner;

Foreign Languages and Foreign Experience: _____

Group Work; Community Organization; Business Administr.

Firm's Name: CENTER FOR SYSTEMS & PROGRAM DEVELOPMENT, INC.

Address: Suite 806
1522 K Street, N.W.
Washington, D.C. 20002

Date Established: 1975

Place Established: MD

Telephone: (202) 833-1891

Type of Organization: Corporation

Branch Offices/Location: Canary C. Girardeau
Suite 704

8(a) Certified: Yes

1522 K Street, N.W., Washington, D.C. 20005

Affiliates/Location: Agriculture
Teams, Inc., P.O. Box 283,
New York, 14850
Ithaca,

Principals (Names): Ruth T. Perot, President

Other Information: _____

Kermit W. Day, Executive Vice President

Personal History Statements of Principals

Name: RUTH T. PEROT

Citizenship: USA

Education: M.A.T., Harvard U. 1962; B.A. Oberlin
College, 1960

Date of Birth: [REDACTED]

Yrs. of Experience: 18

Areas of Specialization: Mental Health; Public
Administration; Child Development; Research, Statistics;
Education; Program Planning, Dev., Eval.; Systems Analysis

Foreign Languages and Foreign Experience: Fluency
in German; foreign experience
in Europe and Caribbean

Name: JACQUELINE L. DAVISON

Citizenship: USA

Education: B.A., Dunbarton Col., 1956

Date of Birth: [REDACTED]

Yrs. of Experience: 19

Areas of Specialization: Mental Health;
Child Development; Human Resources; Education;
Socio-Economic Systems

Foreign Languages and Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: KERMIT W. DAY

Citizenship: USA

Education: B.A., Athens Col.; LLB., U. of Alabama

Date of Birth: [REDACTED]

Yrs. of Experience: 39

Areas of Specialization: Accounting; Personnel

Foreign Languages and Foreign Experience:

Management; Operations Research; Systems Analysis - ADP

Financial Management; Agriculture; Environmental Health;

Human Resources

Name: ROOSEVELT JOHNSON

Citizenship: [REDACTED]

Education: Ph.D. St. Louis U. 1970;

Date of Birth: [REDACTED]

M.S. & B.S. St. Louis U. 1968-1966

Yrs. of Experience: 14

Areas of Specialization: Education; Public

Foreign Languages and Foreign Experience:

Administration; Community Development; Human Resources;

Sociology; Psychology

Name: CANARY S. GIRARDEAU

Citizenship: USA

Education: M.S. U. of Wisconsin, 1971; B.S. U. of

Date of Birth: [REDACTED]

Wisconsin, 1966; R.N., U. of Wisconsin, 1955

Yrs. of Experience: 35

Areas of Specialization: Public Health;

Foreign Languages and Foreign Experience:

Nutrition; Education; Human Resources; Socio-Economic

Systems

Name: MICHAEL F. TAYLOR

Citizenship: USA

Education: B.A., Morehouse Col. 1967; George Wash.

Date of Birth: [REDACTED]

U. Law School , 1971

Yrs. of Experience: 10

Areas of Specialization: Computer Sciences;

Foreign Languages and Foreign Experience:

Public Health; Financial Management; Economic Develop-

ment; Administration of Justice

Personal History Statements of Principals (Continued)

Name: MAKAZA KUMANYIKA

Citizenship: USA

Education: B.S., Cornell U. 1977

Date of Birth: [REDACTED]

Yrs. of Experience: 20

Areas of Specialization: Animal Science;

Foreign Languages and Foreign Experience:

Farm Management; Agricultural Economics; Animal, Plant

East and West Africa, Caribbean

Health; Community Development; Poultry, Livestock Pro-
duction

Name: WINSTON CARROO

Citizenship: USA

Education: M.S. Cornell U. 1973; B.S. Cornell U.,
1971

Date of Birth: [REDACTED]

Yrs. of Experience: 12

Areas of Specialization: Soils Agronomy;

Foreign Languages and Foreign Experience:

Plant Biology; Soil Conservation; Water Resources;

East and West Africa; Caribbean

Vocational Agriculture; Seed Multiplication

Latin America

Name: NATHANIEL QUICK

Citizenship: USA

Education: Ph.D. Cornell U. 1975; M.S. Cornell U.
1973; B.S. Cornell U. 1971

Date of Birth: [REDACTED]

Yrs. of Experience: 12

Areas of Specialization: Materials Science;

Foreign Languages and Foreign Experience:

Engineering; Energy Systems; Manufacturing

Name: SHIRIKI KUMANYIKA

Citizenship: USA

Education: Ph.D. Cornell U. 1977; M.S. Columbia U.
1969; B.A. Syracuse U. 1965

Date of Birth: [REDACTED]

Yrs. of Experience: 12

Areas of Specialization: Food and Nutrition;

Foreign Languages and Foreign Experience: French;

Plant Biology; Consumer Education

East & West Africa; Caribbean;

Firm's Name: COLLINS & COLLINS ASSOCIATES

Address: 150 N. Austin Boulevard

Oak Park, IL 60302

Date Established: 1972

Place Established: IL

Telephone: (312) 524-1046

Type of Organization: Corporation

Branch Offices/Location: _____

8(a) Certified: No

Affiliates/Location: _____

Principals (Names): Eston C. Collins, Pres.;

Bill Harlan, Exec. Vice President; Rae Gaiter,

Sales Promotion; Pete Mhunzi, Marketing; Mary

C. Dowling, Research & Planning

Other Information: Firm has

language capabilities in

Spanish and French

Personal History Statements of Principals

Name: ESTON C. COLLINS

Citizenship: USA

Education: University of Pennsylvania; 1939-42,

Date of Birth: ██████████

Business Administration Economics

Yrs. of Experience: 30

Areas of Specialization: Investigative Research;

Foreign Languages and Foreign Experience: Working

Developmental Planning; Organization/Management;

Knowledge of French

Manpower Training

Name: RAE GAITER

Citizenship: USA

Education: Rutgers University, 1952-55, Real Estate

Date of Birth: ██████████

Law

Yrs. of Experience: 20

Areas of Specialization: Immigration & Naturaliza-

Foreign Languages and Foreign Experience: Fluent

tion (15 Yrs. Exp.-Liaison U.S. Dept. of Justice);

In Spanish as Second Language

Employment Counseling; Real Estate Sales; Community

Organizing

Personal History Statements of Principals (Continued)

Name: PETE MURIKI MHUNZI
Education: University of California, L.A., Ca.,
1977, M.B.A.-International Man. & Marketing

Citizenship: USA
Date of Birth: [REDACTED]
Yrs. of Experience: 17

Areas of Specialization: Marketing; International
Management; Foreign Exchange; International Business
Law

Foreign Languages and
Foreign Experience: Fluent
in Swahili as Second Language

Name: BILL HARLAN
Education: Roosevelt University, 1973, B.S.B.A.,
Marketing

Citizenship: USA
Date of Birth: [REDACTED]
Yrs. of Experience: 14

Areas of Specialization: Market Research/Analysis;
Economic Development Planning; Management; Program
Designing

Foreign Languages and
Foreign Experience: _____

Name: MARY C. DOWLING
Education: Maryville College, St. Louis, 1964,
English, Political Science, Journalism/Education

Citizenship: USA
Date of Birth: [REDACTED]
Yrs. of Experience: 14

Areas of Specialization: Journalism; Education/
Special Urban Prog.; Research; Photography

Foreign Languages and
Foreign Experience: _____

Name: _____
Education: _____

Citizenship: _____
Date of Birth: _____
Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and
Foreign Experience: _____

Firm's Name: COMMUNITY RESEARCH GROUP, INC.

Address: 5441 E. Beverly Boulevard

Los Angeles, California 90022

Telephone: (213) 724-4815

Branch Offices/Location: _____

Principals (Names): Celestino Martinez Beltran,
President

Peter Michael Theobald, Vice President

Date Established: 1972

Place Established: CA

Type of
Organization: Corporation

8(a) Certified: _____

Affiliates/Location: Community Research Group, Inc. is a For-Profit Subsidiary of the following Non-Profit Organization: The East Los Angeles Comm. Union, California

Other Information: _____

Personal History Statements of Principals

Name: CELESTINO MARTINEZ BELTRAN

Education: MA, Economics U. of Southern CA. 1975
Economics of Development

Areas of Specialization: Urban Admin. & Management;
Small Economic Sector Devel.; Project Design & Admin.
Urban & Regional Planner & Economist

Name: PETER MICHAEL THEOBALD

Education: MA Economics, U. of Southern California, 1975;
Economics of Development

Areas of Specialization: Devel. Economics; Trans.
Planning and System Design; Project Design & Admin.;
Training

Citizenship: USA

Date of Birth: [REDACTED]

Yrs. of Experience: 9

Foreign Languages and
Foreign Experience: _____

Spanish; Experience in Mexico

U.S. border development

Citizenship: USA

Date of Birth: [REDACTED]

Yrs. of Experience: 4

Foreign Languages and
Foreign Experience: _____

Spanish; Experience in the

Devel. of Mexico and the Mexico

U.S. Border

Personal History Statements of Principals (Continued)

Name: LUIS LOPEZ

Citizenship: USA

Education: BS Economics

Date of Birth: [REDACTED]

MBA International Business

Yrs. of Experience: 1

Areas of Specialization: Development Economics,

Foreign Languages and Foreign Experience: Spanish

Business Systems; Strong Background in Labor Systems

Name: ELLEN JACOBSEN ISSERMAN

Citizenship: USA

Education: BS Urban Analysis, U. of Wisconsin

Date of Birth: [REDACTED]

MA in Urban Planning U. of Illinois

Yrs. of Experience: 4

Areas of Specialization: Social/Community Planner;

Foreign Languages and Foreign Experience:

Urban and Regional Planner Development Specialist; Project

Design & Manpower Specialist

Name: JERRY SHORE

Citizenship: USA

Education: New School for Social Research; Co-

Date of Birth: [REDACTED]

Director, Heidelberg U. of the Ameri. Armed Forces

Yrs. of Experience: 15

Areas of Specialization: Social/Community Planner;

Foreign Languages and Foreign Experience:

Public Health Specialist; Urban Development; Communications

Specialist; Market Systems Specialist

Name: ROSA MEDINA

Citizenship: USA

Education: Stanford U. BA 1970

Date of Birth: [REDACTED]

Biol. Sci. U. of CA MPH

Yrs. of Experience: 2

1976 Health Admin. & Planning

Areas of Specialization: Health Specialist;

Foreign Languages and Foreign Experience: Spanish

Social/Community Planner; Rural Dev. Specialist

Personal History Statements of Principals (Continued)

Name: ANA MARIA MARINO

Citizenship: USA

Education: MPA U. of Sthrn CA 1975, Policy and Systems Analysis

Date of Birth: [REDACTED] 1

Yrs. of Experience: 4

Areas of Specialization: Public Health Specialist; Urban Adm. & Mgt. Specialist; Survey Design Specialist; Social/Community Planner

Foreign Languages and Foreign Experience: Spanish; Experience in Costa Rica

Name: MIGUEL DAVID TIRADO

Citizenship: USA

Education: Ph.D. Claremont Grad. School; MA. John Hopkins School of Advanced Intl. Studies, 1970

Date of Birth: [REDACTED]

Yrs. of Experience: 9

Areas of Specialization: Devel. Specialist; (former Special Asst. to Pres. of Inter. Amer. Foundation); Small Scale Enterprise Specialist; Rural Devel.; Urban Adm.; Urban Environmentalist

Foreign Languages and Foreign Experience: Spanish, French & Portuguese;

Experience in Western Latin America, Especially Peru

Name: SYYED TARIQ MAHMOOD

Citizenship: Non-USA

Education: Mathematics, UC, Berkeley, B.A., MA Economics U. of Sthrn CA 1975, MPL Urban & Rgnl. Plng.

Date of Birth: [REDACTED]

Yrs. of Experience: 4

Areas of Specialization: Devel. Economics; Urban & Regional Plng. & Dev.; Urban & Regional Economics Mathematical Economics & Quantitative Methods

Foreign Languages and Foreign Experience: Panjabi and Urdu; Experience in

Pakistan and Mexico

Name: AMIT KUMAR GHOSH

Citizenship: NON-USA

Education: B. Arch. Calcutta U. MCRP Ind. Inst. of Tech. Ph.D. Candidate USC

Date of Birth: [REDACTED]

Yrs. of Experience: 6

Areas of Specialization: Urban Systems and Design; Urban & Regional Planner/ Development Specialist; Urban & Regional Economist; Survey Design and Date Analyst; Urban Design - Architecture

Foreign Languages and Foreign Experience: Indian Language- Experience

in India & Mexico

Firm's Name: JOSEPH A. DAVIS CONSULTANTS, INC.

Address: 104 E. 40th Street

Suite 203

New York, N.Y. 10016

Telephone: (212) 682-4006

Branch Offices/Location: 123 N. Pitt Street

Suite 202

Alexandria, Virginia 22314; Dr. Norman LaCharite

Office Manager (703) 548-4383

Principals (Names): Joseph A. Davis, President

Date Established: 1968

Place Established: N.Y.

Type of
Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

Other Information: _____

Personal History Statements of Principals

Name: LARRY S. SHURNIK

Citizenship: USA

Education: Purdue, Ph.D., 1962 ; Industrial Psy.

Date of Birth: _____

Yrs. of Experience: 23

Areas of Specialization: Psychology/Industrial

Foreign Languages and
Foreign Experience: _____

Psychology: Development of staff & Materials in Test

Overseas Experience

Development Unit, test development; manpower research;

Name: SIMON SINNSOON JU

Citizenship: USA

Education: Seoul Nat. Univ., MA, '64; Pub. Admin;

Date of Birth: 

University of Toronto, MSc '72 Comp. Sciences

Yrs. of Experience: 14

Areas of Specialization: Educational testing; Model

Foreign Languages and
Foreign Experience: _____

Development; Overseas Experience.

Overseas Experience

Personal History Statements of Principals (Continued)

Name: THOMAS G. ROULETTE

Citizenship: USA

Education: Case-Western Reserve University;

Date of Birth: _____

Ph.D., '65 Industrial Psy.

Yrs. of Experience: 26

Areas of Specialization: Industrial Psy/Personnel

Foreign Languages and Foreign Experience: _____

technologies; cross cultural applications of Western world

Overseas Experience

personnel tech; Manpower planning; personnel systems

design and evaluation.

Name: BRYAN A. AXTELL

Citizenship: USA

Education: Colorado State, Ph.d., '68; Psychology

Date of Birth: [REDACTED]

Yrs. of Experience: 15

Areas of Specialization: Education Consultant;

Foreign Languages and Foreign Experience: _____

Educational Measurement Specialist; West Africa

Overseas Experience

Examinations Council; Regional Testing Centre;

Name: CHRISTIAN OFOE AGBENYEGA

Citizenship: Non-USA

Education: Syracuse University; Ph.D. 1971;

Date of Birth: [REDACTED]

Curriculum Plann, Res. & Meas.

Yrs. of Experience: 28

Areas of Specialization: Education/Research &

Foreign Languages and Foreign Experience: _____

Measurement.

Name: HENRY P. DAVID

Citizenship: USA

Education: Columbia University, Ph.D., 1951

Date of Birth: [REDACTED]

Clinical Psychology

Yrs. of Experience: 27

Areas of Specialization: Clinical Psychologist;

Foreign Languages and Foreign Experience: _____

Population/Family Planning Research; Mental Health;

Overseas Experience

Fluent in German; Fair in Spanish

Personal History Statements of Principals (Continued)

Name: ARTHUR L. KOROTKIN

Education: Temple University, 1960; Ph.D. General Psychology

Areas of Specialization: General Psych.; Computer Sciences; Use of Computer in Education; Computer Aided Counseling; Evaluation of Educational Programs;

Name: JOHN E. BOWERS

Education: Minnesota University; Ph.D. '66; Measurement

Areas of Specialization: Testing/Evaluation; Evaluation of Curriculum & Instruction; Decision-making Aids; Curriculum Development to Train Vocational Educational Specialists; Educational Research;

Name: NATHANIEL (NATE) SIMS

Education: Georgetown University JD, '74; University of Mass. Ph.D. '70; Administration Correctional Development

Areas of Specialization: Law/Child Development

Name: _____

Education: _____

Areas of Specialization: _____

Citizenship: USA

Date of Birth: _____

Yrs. of Experience: 22

Foreign Languages and Foreign Experience: Overseas Experience; Fair in French

Citizenship: USA

Date of Birth: _____

Yrs. of Experience: 23

Foreign Languages and Foreign Experience: Overseas Experience.

Citizenship: USA

Date of Birth: _____

Yrs. of Experience: 11½

Foreign Languages and Foreign Experience: Fair In Spanish and French

Citizenship: _____

Date of Birth: _____

Yrs. of Experience: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: DEVELOPMENT ASSOCIATES, INC.

Address: 2924 Columbia Pike
Arlington, VA 22204

Date Established: 1969

Place Established: BC

Telephone: (703) 979-0100

Type of Organization: Corporation

Branch Offices/Location: San Francisco, Denver,
El Salvador, Lansing, Albuquerque, Boston, New York,
Boothwyn, Pa.

8(a) Certified: No

Affiliates/Location: _____

Principals (Names): Leveo V. Sanchez, Pres.;
Peter B. Davis, Sr., V.P.; Erich G.K. Hoffman, V.P.;
Ann G. Stack, V.P.; Carmen Maymi, V.P.; Robert Haupt,
V.P.; Louis A. Montalvo, V.P.

Other Information: _____

Personal History Statements of Principals

Name: LEVEO V. SANCHEZ

Citizenship: USA

Education: George Washington Univ., M.A., 1958,

Date of Birth: [REDACTED]

Foreign Affairs

Yrs. of Experience: 26

Areas of Specialization: Management; Training;

Foreign Languages and Foreign Experience: _____

Evaluation; Planning; All Types of Social and Economic

Development Programs in Both Domestic and International
Areas

Name: PETER B. DAVIS

Citizenship: USA

Education: Miami Univ. (Oxford Ohio), M.A., 1970,

Date of Birth: [REDACTED]

Political Science

Yrs. of Experience: 13

Areas of Specialization: Evaluation; Training;

Foreign Languages and Foreign Experience: _____

Planning; Management; Systems Analysis; All Types of

Social & Economic Development Programs

Personal History Statements of Principals (Continued)

Name: ANN G. STRACK

Citizenship: USA

Education: University of Alabama, M.A., English

Date of Birth: ██████████

Yrs. of Experience: 10

Areas of Specialization: Program Planning; Marketing; Program Development and Administration; Evaluation; Training; and Technical Assistance

Foreign Languages and Foreign Experience: _____

Name: ERICH G. K. HOFFMANN

Citizenship: USA

Education: Univ. of Wisconsin, M.A., 1953, 1953, Political Science and Social Psychology

Date of Birth: ██████████

Yrs. of Experience: 20

Areas of Specialization: Program Planning; Evaluation; Multi-Cultural Training; Program Development and Administration; Family Planning; Training Design and Implementation

Foreign Languages and Foreign Experience: _____

Name: LOUIS A. MONTALVO

Citizenship: USA

Education: U. of Southern Calif. M.S., Aerospace Management; U. of Md., M.S., Physical Sciences

Date of Birth: ██████████

Yrs. of Experience: 6

Areas of Specialization: Systems Development; Testing, and Evaluation; Program Management; Procurement; Contract Admin.; Bilingual Educ.; Human Services; Planning; Data Processing/ Management and Operations

Foreign Languages and Foreign Experience: _____

Name: JEAN A. ROGERS

Citizenship: USA

Education: George Washington Univ., B.A., 1956, Latin American Affairs

Date of Birth: ██████████

Yrs. of Experience: 14

Areas of Specialization: Management and Administration; Accounting and Finance; Personnel Administration

Foreign Languages and Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: ROBERT HAUPT

Citizenship: USA

Education: Marquette University, M.A., 1957

Date of Birth: ██████████

Yrs. of Experience: 25

Areas of Specialization: Economic Development;

Foreign Languages and Foreign Experience: _____

Manpower; Early Childhood Development; Bilingual Education; Administration; Organizational Development

Name: CARMEN MAYMI

Citizenship: USA

Education: DePaul University, M.A., 1961;

Date of Birth: ██████████

Lewis University, Ph.D., 1975, Honorary Humanities

Yrs. of Experience: 18

Areas of Specialization: Manpower & Training;

Foreign Languages and Foreign Experience: _____

Languages; Administration & Management; Counseling-Vocational Educ.; Education; Training & Tech. Assist.; Community Organization; Equal Employment Opportunity

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: DGA, LTD.

Address: 1028 Connecticut Avenue, NW Date Established: 1969
Suite 405 Place Established: M.A.
Washington, DC 20036 Type of Organization: Sole Proprietor

Telephone: (202) 331-0094 8(a) Certified: No

Branch Offices/Location: _____ Affiliates/Location: _____

Principals (Names): David E. Green, Owner Other Information: _____

Personal History Statements of Principals

Name: D. E. GREENE Citizenship: USA

Education: MBPA, International Bus. 1978 Date of Birth: [REDACTED]

Yrs. of Experience: 12

Areas of Specialization: Technology Transfer; Foreign Languages and Foreign Experience: _____
Economic Impact Analysis; Information Processing

Name: SHIRLEY GRAVLEY Citizenship: USA

Education: MBPA, International Business, 1978 Date of Birth: [REDACTED]

Yrs. of Experience: 6

Areas of Specialization: Information Processing; Foreign Languages and Foreign Experience: _____
Education; Social Research, Evaluation & Analysis;
Women's Programs

Personal History Statements of Principals (Continued)

Name: GILL TEPPER

Citizenship: USA

Education: B.S., M.S., Ph.D in Mathematics

Date of Birth:

Yrs. of Experience: 11

Areas of Specialization: Physics-Theoretical &

Foreign Languages and Foreign Experience:

Applied; Mathematics-Theoretical & Applied; Operations

Research-Theo. & Applied; Feasibility Anlys-Theo. & Appl.

Name: Sylvia G. MONTGOMERY

Citizenship: USA

Education: B.S., M.A.

Date of Birth:

Yrs. of Experience: 10

Areas of Specialization: Business Management;

Foreign Languages and Foreign Experience:

Planning & Admin. Manpower & Analysis; Community Educa-

tion; Solid Waste Res.

Name:

Citizenship:

Education:

Date of Birth:

Yrs. of Experience:

Areas of Specialization:

Foreign Languages and Foreign Experience:

Name:

Citizenship:

Education:

Date of Birth:

Yrs. of Experience:

Areas of Specialization:

Foreign Languages and Foreign Experience:

Firm's Name: DIMPEX ASSOCIATES, INC.

Address: 60 East 42nd Street

New York, NY 10017

Telephone: (212) 986-7967

Branch Offices/Location: Dimpex Assts, Inc.

1629 K Street, NW

Washington, DC 20006

Principals (Names): Leyland R. Hazlewood;

Vernon R. Hazlewood; Roy Ibbott; Charles Korn

Date Established: 1965

Place Established: NY

Type of
Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

Other Information: Firm is

an IQC

Personal History Statements of Principals

Name: LEYLAND R. HAZLEWOOD

Citizenship: USA

Education: Howard University, 1958, B.A., Economics;

Date of Birth: [REDACTED]

New York University, 1961, M.B.A., Marketing; CCNY,

Yrs. of Experience: 17

Ph.D. Studies, Economic Development

Foreign Languages and
Foreign Experience: French

Areas of Specialization: Urban and Municipal

Development; Science and Technology Transfer;

Financial Management

Name: VERNON R. HAZLEWOOD

Citizenship: Non-USA

Education: Howard University, 1963, B.A., Economics;

Date of Birth: [REDACTED]

Howard University, M.A., International Economics

Yrs. of Experience: 10

Areas of Specialization: Systems Engineering;

Foreign Languages and
Foreign Experience: French

Cost-Effectiveness Studies; Financial Management

Personal History Statements of Principals (Continued)

Name: ROY IBBOTT
Education: Howard Univ., 1966, B.A., French;
Howard Univ., 1971, M.A., Education; University of Mary-
land, 1977, Ph.D., Education
Areas of Specialization: Education; Labor Manpower
Training; Social Research & Evaluation & Analysis

Citizenship: USA
Date of Birth: [REDACTED]
Yrs. of Experience: 8
Foreign Languages and
Foreign Experience: Spanish
and French

Name: CHARLES KORN
Education: CCNY, B.A., History, Sociology; Yale,
M.A., Urban Planning
Areas of Specialization: Urban & Municipal
Development; Environment & Natural Resources

Citizenship: USA
Date of Birth: [REDACTED]
Yrs. of Experience: 6.5
Foreign Languages and
Foreign Experience: _____

Name: _____
Education: _____
Areas of Specialization: _____

Citizenship: _____
Date of Birth: _____
Yrs. of Experience: _____
Foreign Languages and
Foreign Experience: _____

Name: _____
Education: _____
Areas of Specialization: _____

Citizenship: _____
Date of Birth: _____
Yrs. of Experience: _____
Foreign Languages and
Foreign Experience: _____

Firm's Name: DYNAMIC PROGRAM, INC.

Address: 10 Rutgers Place Date Established: 1970
Trenton, NJ 08618 Place Established: NJ

Telephone: (609) 396-3110 Type of Organization: Corporation

Branch Offices/Location: _____ 8(a) Certified: Yes

_____ Affiliates/Location: _____

_____ Other Information: _____

Principals (Names): Leonard W. Miller, Pres.

Personal History Statements of Principals

Name: LEONARD W. MILLER Citizenship: USA

Education: W. Chester State College, B.S.; MIS Temple Un., (Education) Date of Birth: ██████████

_____ Yrs. of Experience: 12

Areas of Specialization: Employment & Training Foreign Languages and Foreign Experience: _____

Program Development; Computerized Tracking System

Development for Public Agencies

Name: LOUIS MEMU Citizenship: USA

Education: Ph.D. Candidate; M.A., 1973, Psychology Date of Birth: ██████████

_____ Yrs. of Experience: 9

Areas of Specialization: Psychologist & Eval. Foreign Languages and Foreign Experience: _____

Statistical Research Development of Employment Models

Personal History Statements of Principals (Continued)

Name: THOMAS T. KEATING

Citizenship: USA

Education: Manhattan College, Marketing

Date of Birth: _____

Yrs. of Experience: 9

Areas of Specialization: Systems Development;

Foreign Languages and Foreign Experience: _____

Systems Analyst (EDP); Computer Programmer

Name: ROSE H. MILLER

Citizenship: USA

Education: W. Chester State College, B.S., Management

Date of Birth: [REDACTED]

Information Systems; Trenton State College & L.D.S.

Yrs. of Experience: _____

Areas of Specialization: Learning Disabilities;

Foreign Languages and Foreign Experience: _____

Reading Diagnosis; Special Education

Name: BARBARA COONEY

Citizenship: USA

Education: Mercer County Comm. College, A.S., (C.S.)

Date of Birth: [REDACTED]

Yrs. of Experience: 6

Areas of Specialization: Computer Programmer;

Foreign Languages and Foreign Experience: _____

Programmer Analyst; EDP

Name: THOMAS D. PARKER

Citizenship: USA

Education: Penn State Univ, B.S.; MBA, Wharton

Date of Birth: [REDACTED]

School Univ.

Yrs. of Experience: 12

Areas of Specialization: Small Bus. Technical

Foreign Languages and Foreign Experience: _____

Asst. (Acct., Bkg.); Marketing & Adver.; Financial

Analysis; Small Business Development

Firm's Name: ECOSOMETRICS, INC.

Address: 4715 Cordell Avenue

Bethesda, MD 20014

Telephone: (301) 652-2414

Branch Offices/Location: _____

Principals (Names): Dr. Armando M. Lago,
President; Mr. Jon E. Burkhardt, Vice President

Date Established: 1975

Place Established: MD

Type of
Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

Other Information: _____

Personal History Statements of Principals

Name: ARMANDO M. LAGO

Education: Harvard Univ., Ph.D., 1966, Economics

Areas of specialization: Rural Development in
Kenya & Central America; Urban Development in Central
America; Labor & Manpower Training; Social Research;
Evaluation & Analysis

Name: JON E. BURKHARDT

Education: M.I.T., M.A., 1967, City Planning

Area of Specialization: Rural Development; Urban
Development; Social Research Evaluation and Analysis

Citizenship: USA

Date of Birth: ██████████

Yrs. of Experience: 15

Foreign Languages and
Foreign Experience: Spanish

Citizenship: USA

Date of Birth: ██████████

Yrs. of Experience: 11

Foreign Languages and
Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: JUAN A. CASASCO

Citizenship: USA

Education: Harvard Univ., M.A., 1961 Regional

Date of Birth: ████████

Planning

Yrs. of Experience: 25

Areas of Specialization: Rural Development; Labor
and Manpower Training; Urban and Municipal Development

Foreign Languages and
Foreign Experience: Spanish
and French

Name: CARL H. RUSH

Citizenship: USA

Education: Cornell Univ., M.A., 1976, Regional

Date of Birth: ████████

Planning

Yrs. of Experience: 4

Areas of Specialization: Rural Development; Urban
and Municipal Development; Social Research, Evaluation
and Analysis

Foreign Languages and
Foreign Experience: _____

Name: SUE F. KNAPP

Citizenship: USA

Education: St. Univ. of N.Y. at Buffalo, M.S., 1975,

Date of Birth: ████████

Environ. Planning

Yrs. of Experience: 4

Areas of Specialization: Environment and Natural
Resources; Systems Analysis and Cost Effectiveness;

Foreign Languages and
Foreign Experience: _____

Social Research, Evaluation and Analysis; Rural Roads
and Development

Name: THI D. DAO

Citizenship: Non-USA

Education: Univ. of Pittsburgh, Ph.D., 1975 Economics

Date of Birth: ████████

Yrs. of Experience: 3

Areas of Specialization: Rural Development; Sys-
tems Analysis and Cost-Effectiveness Analysis; Financial
Management; Environ. and Natural Resources

Foreign Languages and
Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: PATRICK MAYWORM

Citizenship: USA

Education: Univ. of Calif. at Berkeley, M.S., 1975,

Date of Birth: [REDACTED]

Transportation

Yrs. of Experience: 2

Areas of Specialization: Rural Roads; Environ-

Foreign Languages and
Foreign Experience: French

mental Analysis; Systems Analysis and Cost-Effectiveness;

and Spanish

Urban Development

Name: KENNETH P. CEGLOWSKI

Citizenship: USA

Education: Univ. of Denver, B.A., 1975, Economics &

Date of Birth: [REDACTED]

Computer Systems

Yrs. of Experience: 2

Areas of Specialization: Rural Development;

Foreign Languages and
Foreign Experience:

Financial Management; Social Research, Evaluation and

Analysis

Name: JOSEFINA A. ABALLI

Citizenship: USA

Education: Univ. of Maryland, M.S., 1977, Agricul-

Date of Birth: [REDACTED]

tural Statistics

Yrs. of Experience: 5

Areas of Specialization: Agriculture; Systems

Foreign Languages and
Foreign Experience: Spanish

Analysis and Cost-Effectiveness; Financial Management

Name: EDUARDO MONTOULIEU

Citizenship: USA

Education: Harvard Univ., M.A., 1955, Regional

Date of Birth: [REDACTED]

Planning

Yrs. of Experience: 25

Areas of Specialization: Rural Development; Urban

Foreign Languages and
Foreign Experience: Spanish

Development and Municipal Services; Environmental

and French

Analysis

Firm's Name: ENVIRO DISCIPLINES, INC.

Address: 919 Third Avenue
New York, NY 10022

Telephone: (212) 486-9450

Branch Offices/Location: _____

Principals (Names): Ysrael A. Seinuk, Pres.

Date Established: 1975

Place Established: NY

Type of Organization: Corporation

8(a) Certified: No

Affiliates/Location: _____

Other Information: Firm has
Spanish Language Capability

Personal History Statements of Principals

Name: YSRAEL A. SEINUK Citizenship: USA

Education: University of Havana, C.E., 1954, Date of Birth: [REDACTED]
Civil Engineering

Areas of Specialization: Structural Engineering; Yrs. of Experience: 28
Building; Hospitals; Bridges; Schools; Parking Foreign Languages and Foreign Experience: Cuban -
Structures; Hotels; Environmental Research Born

Name: _____ Citizenship: _____

Education: _____ Date of Birth: _____

Areas of Specialization: _____ Yrs. of Experience: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: ESCA-TECH CORPORATION

Address: 503 East 6th Avenue
Anchorage, AK 99501

Telephone: (907) 277-2527

Branch Offices/Location: Costa Mesa, CA;
Federal Way, WA; Playa del Rey, CA

Principals (Names): Paul A. Goodwin, President;
Phil Wallick, Branch Manager - Alaska; Lawrence V.
Lewis, Dir. - Tech. Op.; Phil Seadey, Branch Mgr;
David T. Hodder, Chief Scientist

Date Established: 1975

Place Established: AK

Type of Organization: _____

8(a) Certified: Yes

Affiliates/Location: _____
ESCA-TECH, Ltd., Costa Mesa, CA

Other Information: _____
ESCA-TECH is a subsidiary
of a holding company owner by
an Eskimo Tribal Council.

Personal History Statements of Principals

Name: PAUL A. GOODWIN Citizenship: USA

Education: Geophysical Institute, Anchorage; Ph.D.,
Geophysics, 1976; M.S., Geophysics, 1974; B.S., 1971

Areas of Specialization: Geophysics; Astrophysics;
Social Ecology; (Professional Educator)

Date of Birth: [REDACTED]

Yrs. of Experience: 10

Foreign Languages and Foreign Experience: _____

Name: PHIL WALLICK Citizenship: USA

Education: University of California, B.A., History;
M.A., Geography; Ph.D. Candidate, University of
California, Davis

Areas of Specialization: Environmental Manage-
ment; Economic Geography; Land Use and Resource Analysis

Date of Birth: _____

Yrs. of Experience: 10

Foreign Languages and Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: PHIL A. SEADEY

Citizenship: USA

Education: Portland State College

Date of Birth: _____

Yrs. of Experience: 8

Areas of Specialization: Aerial Photography;

Foreign Languages and Foreign Experience: German

Photogrametric Surveying; Automated Mapping; Carto-
graphy

and Spanish

Name: LAWRENCE V. LEWIS

Citizenship: USA

Education: California State University

Date of Birth: ██████████

Yrs. of Experience: 9

Areas of Specialization: Electrical Engineering

Foreign Languages and Foreign Experience: _____

Name: JAMES F. FRANSWORTH

Citizenship: USA

Education: California State University, B.S.; Univ.
of California, Los Angeles, M.S.

Date of Birth: ██████████

Yrs. of Experience: 13

Areas of Specialization: Computer Programming;
Automated Interactive Mapping; Systems Design

Foreign Languages and Foreign Experience: _____

Name: JAMES L. CARDDUCK

Citizenship: USA

Education: California State University, B.A.,
Geography; M.S.

Date of Birth: ██████████

Yrs. of Experience: 7

Areas of Specialization: Systems Analysis;
Automated Interactive Mapping; Geography; Technical
Engineering

Foreign Languages and Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: DAVID D. STELLER

Citizenship: USA

Education: Bolling Green University, B.S.

Date of Birth: [REDACTED]

Geology; University of Michigan, M.S.

Yrs. of Experience: 14

Areas of Specialization: Geology; Oceanography

Foreign Languages and Foreign Experience: Spanish

Name: DAVID T. HODDER

Citizenship: _____

Education: University of Miami, B.S.; Physics,

Date of Birth: _____

University of Southern California

Yrs. of Experience: _____

Areas of Specialization: Geophysics; Physics

Foreign Languages and Foreign Experience: Spanish,

German, Italian, Russian, and

French

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Areas of Specialization: _____

Yrs. of Experience: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Areas of Specialization: _____

Yrs. of Experience: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: FIRST HARLEM MANAGEMENT CORPORATION

Address: 144 West 125th Street
New York, NY 10027

Date Established: 1972

Place Established: DE

Telephone: (212) 865-4000

Type of Organization: Corporation

Branch Offices/Location: _____

8(a) Certified: Yes

Affiliates/Location: _____

Principals (Names): Stanley Smith, President;

Other Information: _____

Melvin Eubanks, Chairman; William Day, Executive

Vice President; Gene Martin, Secretary

Personal History Statements of Principals

Name: MELVIN EUBANKS

Citizenship: USA

Education: Stevens Inst., Ph.D., Candidate; Stevens
Institution, M.S., 1966; Colgate University, B.S.,
1958

Date of Birth: [REDACTED]

Yrs. of Experience: 20

Areas of Specialization: Computer Science; Mathe-
matician; Financial Administrator; Business Development;
Financial Analyst

Foreign Languages and Foreign Experience: _____

Name: STANLEY SMITH

Citizenship: USA

Education: CCNY, B.B.A., 1954, Managerial;
CCNY, M.B.A., 1964, Financial Investment; Institute
of Finan. Analy., 1967, C.F.A.

Date of Birth: [REDACTED]

Yrs. of Experience: 20

Areas of Specialization: Finance; Management;
Program Development; Administration; Budgeting

Foreign Languages and Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: WILLIAM DAY

Citizenship: USA

Education: Texas Southern, B.A., 1966; New York
Institute of Finance

Date of Birth: [REDACTED]

Yrs. of Experience: 11

Areas of Specialization: Sales; Financial Invest-
ments; Marketing

Foreign Languages and
Foreign Experience: _____

Name: EUGENE MARTIN

Citizenship: USA

Education: University of Miami, B.A., Business
Administration; New York Institute of Finance

Date of Birth: [REDACTED]

Yrs. of Experience: 15

Areas of Specialization: Investment Analyst;
Sales; Trader (Securities/Bonds)

Foreign Languages and
Foreign Experience: _____

Name: JACK E. BRUNNER

Citizenship: USA

Education: University of B.A., Economics, 1959;
University of B.A., M.A. in Accounting; University
of B.A., Ph.D., Economics

Date of Birth: _____

Yrs. of Experience: 20

Areas of Specialization: Management; Business;
Economics and Statistics; Accounting; Marketing; Sales

Foreign Languages and
Foreign Experience: _____

Name: ANAWILDA MORALES

Citizenship: USA

Education: B.A., College of Sacred Heart, 1967;
M.A., Inter-American University, Economics

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: Economics and Feasibility
Studies; Human Resources and Organizational Studies; Mark-
eting Surveys; Marketing

Foreign Languages and
Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: CONRAD A. HENRY

Citizenship: USA

Education: Howard University, B.A., 1969, Soc.

Date of Birth: ██████████

Major; Col. U., M.B.A., 1973, Fin. and Banking

Yrs. of Experience: 9

Areas of Specialization: Consulting in the

Foreign Languages and Foreign Experience: _____

Health and Social Systems Field; Sociology; Finance;

Banking

Name: ALBERT CALEM

Citizenship: USA

Education: City College, B.S., 1950, Economics;

Date of Birth: _____

N.Y.U., M.B.A., Economics; Ph.D. Candidate, Econ.

Yrs. of Experience: 28

Management

Areas of Specialization: Accounting and Finance;

Foreign Languages and Foreign Experience: _____

Industrial Engineering - Meth.; Marketing and Advertis-

ing; Organizational Analysis; Economic Analysis

Name: JORGE L. OLIVERO

Citizenship: USA

Education: University of P.R., B.A., 1960, 1964;

Date of Birth: _____

Inter-American U., M.A., 1968, AICPA Exam 1975

Yrs. of Experience: _____

Areas of Specialization: Accounting; Financial

Foreign Languages and Foreign Experience: _____

Management; Personnel Management; Operations Management

Name: VICKY VALLECILLO MORALES

Citizenship: USA

Education: St. Mary of the Wood, B.A., 1965;

Date of Birth: _____

University of P.R., M.B.A., 1977

Yrs. of Experience: _____

Areas of Specialization: Psychology; Marketing;

Foreign Languages and Foreign Experience: _____

Human Behavior; Accounting

Firm's Name: FOTHERGILL/BEEKHUIS ASSOCIATES

Address: 1834 Jefferson Place, N.W.

Washington, D.C. 20036

Telephone: (202) 872-8895 / (202) 872-8882

Branch Offices/Location: _____

Principals (Names): William R. Fothergill,

Partner; Jeanne V. Beekhuis, Partner

Date Established: 1970

Place Established: DC

Type of
Organization: Partnership

8(a) Certified: No

Affiliates/Location: _____

Other Information: Partners

have extensive foreign experience.

Personal History Statements of Principals

Name: WILLIAM R. FOTHERGILL

Education: Ohio University, B.S. (with honors) 1950,

Commerce

Areas of Specialization: Development Economics;

Rural, Urban and Municipal, and Regional Development;

Environment & Natural Resources; Social Research.

Citizenship: USA

Date of Birth: [REDACTED]

Yrs. of Experience: 28

Foreign Languages and
Foreign Experience: Egypt,

Morocco, Malta, Iceland, Panama,

Mexico, Argentina, El Salvador,
Dominican Republic, Nepal.

Name: JEANNE V. BEEKHUIS

Education: Goucher College, B.A. 1949; Psych.

Harvard-Radcliffe Program in Bus. Admin. Certif. 1956

Areas of Specialization: Development Economics;

Rural, Urban & Municipal, and Regional Development;

Environment & Natural Resources; Social Research.

Citizenship: USA

Date of Birth: [REDACTED]

Yrs. of Experience: 28

Foreign Languages and
Foreign Experience: Saudi-
Arabia, Iceland, Argentina,
Canada, Costa Rica, El Salvador,

Honduras, Dominican Republic,
Bahamas, St. Lucia, St. Vincent;
Elementary Spanish & French.

Firm's Name: SAM HARRIS ASSOCIATES, LTD.

Address: 1411 K Street, NW - Suite 402
Washington, DC 20005

Telephone: (202) 347-0777

Branch Offices/Location: _____

Principals (Names): Samuel E. Harris, Pres.;
Bernard E. Roache, Jr., Vice President

Date Established: 1968

Place Established: DC

Type of Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

Other Information: _____

Personal History Statements of Principals

Name: SAMUEL E. HARRIS Citizenship: USA

Education: Mich. St. Univ., B.A., 1958, Economics;
M.A., 1960; 1-5 Yrs. on Ph.D., 1961 Date of Birth: ██████████

Areas of Specialization: Municipal Development;
Research Evaluation and Analysis; Systems Analysis & Cost-
Effectiveness Study Yrs. of Experience: 18

Foreign Languages and Foreign Experience: _____

Name: BERNARD E. ROACHE, JR. Citizenship: USA

Education: Univ. of Md., 1967, M.A., Economics;
St. Mary's Univ., 1963, B.A., Philosophy, Minor;
SS/Lang. Date of Birth: ██████████

Areas of Specialization: Urban Development; Trans-
portation Plan & Analysis; Labor & Man. Training; Soc.
Research Eval. & Anal.; Intern. Trade; Sys. Anal.; Cost
Effect. Yrs. of Experience: 11

Foreign Languages and Foreign Experience: German
(fair), Gen. Familiarity with
Romance Lang. from 6 yrs. Latin

Personal History Statements of Principals (Continued)

Name: JOHN C. COBB, JR.

Education: MSU, M.A., 1964, Communication;

Antioch, B.A., 1950, Sociology

Areas of Specialization: Social Research; Eval.
and Analysis; Systems Analysis and Cost-Effectiveness
Studies; Education & Exten. Communication

Name: DION T. DIAMOND

Education: Harvard Univ. M.A., 1970, Urban Affairs

Areas of Specialization: Social Research; Eval.
and Analysis; Labor and Manpower Training; Municipal;
Urban Development Education

Name: CHARLES E. GOWDY

Education: Tenn. St. Univ. B.A., 1966, Sociology

Areas of Specialization: Labor and Manpower
Training; Urban and Municipal Development; Social
Research, Evaluation, and Analysis; Social Policy Dev.

Name: KURT J. LEWIS

Education: NorthEastern Univ., B.S., Finance

Areas of Specialization: Financial Management;
Urban and Municipal Dev.; Labor and Manpower Training;
Cost-Effectiveness Studies; Systems Anal.; Education

Citizenship: USA

Date of Birth: [REDACTED]

Yrs. of Experience: 28

Foreign Languages and
Foreign Experience: Experi
in Latin America; Languages
Spanish/Excellent -
Portugese/Good

Citizenship: USA

Date of Birth: [REDACTED]

Yrs. of Experience: 12

Foreign Languages and
Foreign Experience: French
(fair)

Citizenship: USA

Date of Birth: [REDACTED]

Yrs. of Experience: 9

Foreign Languages and
Foreign Experience: Spanish
(good)

Citizenship: USA

Date of Birth: [REDACTED]

Yrs. of Experience: 10

Foreign Languages and
Foreign Experience: French
(fair)

Personal History Statements of Principals (Continued)

Name: GEORGE W. JENKINS

Citizenship: USA

Education: Va. Union Univ. B.A., 1964, Sociology

Date of Birth: [REDACTED]

Yrs. of Experience: 12

Areas of Specialization: Educ.; Urban and Municipal Dev.; Labor and Manpower Training; Soc. Research, Evaluation, and Analysis; Systems Analysis & Cost-Effectiveness; Financial Management

Foreign Languages and Foreign Experience: Spanish (fair-good), German (fair-good)

Name: JOSEPH P. McEWAN

Citizenship: USA

Education: Mich. St., B.S., 1955, Urban Planning;

Date of Birth: [REDACTED]

Mich. St., MUP, 1963, Urban Planning

Yrs. of Experience: 19

Areas of Specialization: Urban and Municipal Development

Foreign Languages and Foreign Experience: _____

Name: ANNETTE E. LeBLANC

Citizenship: USA

Education: Lamar Univ., B.S. Sociology; Psy., 1969

Date of Birth: [REDACTED]

Yrs. of Experience: 9

Areas of Specialization: Social Research; Eval.-Analysis; Urban Research; Labor and Manpower Training; Science & Tech. Trans.

Foreign Languages and Foreign Experience: Spanish (excellent)

Name: JOHN H. BIGELOW

Citizenship: USA

Education: San Fran. St. B.A. 1953, S.S.; Mich.

Date of Birth: [REDACTED]

St. M.A., 1956, S.S.

Yrs. of Experience: 19

Areas of Specialization: Soc. Research; Eval. and Anal.; Educ; Urban & Municipal Dev.; Labor and Manpower Training; Sys. Anal.; Cost-Effectiveness Stud's

Foreign Languages and Foreign Experience: German (fair); Visiting Lecturer, African Inst. for Econ. Dev. & Planning, 1964

Firm's Name: HEALTH ASSOCIATES INTERNATIONAL

Address: 500 Interstate Blvd. South
Nashville, TN 37211

Date Established: 1970

Place Established: DC

Telephone: (615) 256-2847

Type of Organization: Sole Proprietorship

Branch Offices/Location: 1425 Fourth Street, SW
Washington, DC 20024

8(a) Certified: No

Affiliates/Location: _____

(Effective July 1, 1978)

Principals (Names): James P. Neal

Other Information: _____

Personal History Statements of Principals

Name: JAMES P. NEAL

Citizenship: USA

Education: University of Chicago, M.B.A., 1958,

Date of Birth: ████████

Hospital Admin.; Roosevelt University

Yrs. of Experience: 35

Areas of Specialization: National, Regional, Local

Foreign Languages and Foreign Experience: _____

Health & Hospital Surveys; Research; Evaluation; Program
Planning; Organization & Mgmt/Admin.; Education/Training;
Systems/Cost; Finance/Economics

Name: RUBY J. NEAL

Citizenship: Non-USA

Education: McGill University, M. Sc., 1973, Admin.

Date of Birth: ████████

& Ed.

Yrs. of Experience: 11

Areas of Specialization: Nursing; Midwifery;

Foreign Languages and Foreign Experience: _____

Education/Training; Management/Administration

Personal History Statements of Principals (Continued)

Name: HELEN W. BRATCHER Citizenship: USA
Education: University of Pittsburg, M.P.H., 1971,
MCH; Ohio State, M.S., 1949 Date of Birth: 1921
Yrs. of Experience: 35
Areas of Specialization: Nutrition; Dietetics;
Education/Training; Management/Administration Foreign Languages and
Foreign Experience: _____

Name: ADRIENNE V. NEAL Citizenship: USA
Education: Ohio State, Ph.D., 1976, Adult Ed.; M.A.,
1973, Ed. Date of Birth: ██████████
Yrs. of Experience: 15
Areas of Specialization: Allied Health Program;
Planning/Development; Education/Training; Social
Research/ Eval. & Anal.; Management/Administration Foreign Languages and
Foreign Experience: _____

Name: NAI. H. OZEROL Citizenship: Non-USA
Education: University of Illinois, Ph.D., Agri. Sc.;
Tulane, M.P.H., 1974, Int. Nutrition & Nutrit. Planning Date of Birth: ██████████
Yrs. of Experience: 25
Areas of Specialization: Nutrition Planner;
Agricultural Sciences; Education/Training Foreign Languages and
Foreign Experience: _____

Name: PETER R. DORTCH Citizenship: USA
Education: Howard University, 1977, Health
Administration, M.P.A. Date of Birth: ██████████
Yrs. of Experience: 10
Areas of Specialization: Statistician/Planner;
Analyst; Education/Training Foreign Languages and
Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: HAROLD L. AUTREY

Citizenship: USA

Education: University of Chicago, M.B.A., 1958,

Date of Birth: [REDACTED]

Hospital Administration

Yrs. of Experience: 21

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Name: BARBARA BREWKA

Citizenship: USA

Education: Vanderbilt University, Ph.D., 1977

Date of Birth: [REDACTED]

Yrs. of Experience: 7

Areas of Specialization: Education/Training;

Foreign Languages and Foreign Experience: _____

Language

Name: WILLIAM SLABODNICK

Citizenship: USA

Education: University of Chicago, M.B.A., 1957,

Date of Birth: [REDACTED]

Hospital Administration; Ohio State, B.S., 1943,

Yrs. of Experience: 32

Pharmacy

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: HEALTH INFORMATION DESIGNS, INC.

Address: 1629 K Street, NW
Suite 701
Washington, DC 20006

Date Established: 1976

Place Established: FL

Telephone: (202) 296-1934

Type of Organization: Corporation

Branch Offices/Location: _____

8(a) Certified: Yes

Affiliates/Location: _____

Principals (Names): M. Lee Morse, President;

Other Information: _____

Aida A. Leroy-Lacayo, Chief Executive Officer

Personal History Statements of Principals

Name: AIDA A. LEROY-LACAYO

Citizenship: USA

Education: Univ. of California Doctorate of
Pharmacy, 1973 Clinical and International Pharmacy

Date of Birth: ████████

Yrs. of Experience: 5

Areas of Specialization: Clinical pharmacy; Latin
American drug marketing; utilization review studies;
health management; health care assessment; consultant to
Pan American Health Organ. in Clinical Pharmacy

Foreign Languages and Foreign Experience: Fluent

in Spanish, reading knowledge

Portuguese

Name: M. LEE MORSE

Citizenship: USA

Education: Univ. of Florida, Bachelor of Pharmacy
1973 Clinical and Manufacturing pharmacy

Date of Birth: ████████

Yrs. of Experience: 5

Areas of Specialization: Clinical pharmacy; drug
manufacturing; utilization review; health care management;
health care assessment

Foreign Languages and Foreign Experience: Limited

fluency in German, limited

fluency in Spanish

Firm's Name: HEALTH SERVICE PLANNING

Address: 693 Sutter Street, 4th Floor
San Francisco, CA 94102

Telephone: (415) 673-7266

Branch Offices/Location: _____

Principals (Names): Antoinette B. Newman

Date Established: 1976

Place Established: CA

Type of Organization: Sole Proprietorship

8(a) Certified: No

Affiliates/Location: _____

Other Information: _____

Personal History Statements of Principals

Name: ANTIONETTE B. NEWMAN Citizenship: USA

Education: Smith College, B.A., 1968, Economics Date of Birth: ██████████

Areas of Specialization: _____ Yrs. of Experience: 9

Foreign Languages and Foreign Experience: French;

Travel in Europe, Japan, Caribbean; Work Exper. in Hawaii

Name: MARGARET F. SMITH Citizenship: USA

Education: San Jose State University, Masters in Public Health, 1977, Health Education Date of Birth: ██████████

Areas of Specialization: _____ Yrs. of Experience: 3

Foreign Languages and Foreign Experience: _____

Firm's Name: HEALTH SERVICES INTERNATIONAL, INC.

Address: Reston International Center - Suite 227

11800 Sunrise Valley Drive

Reston, VA 22091

Telephone: (703) 435-2408

Branch Offices/Location: Plans are underway

to open two regional offices in Abidjan (Ivory Coast) in West Africa; and in Caracas (Venezuela).

Principals (Names): Juan de Dios Pozo-Olano;

Paul Samaduroff; Jose Azocar; Miguel Th. Stroe;

Joyce Dwyer; Riitta-Liisa Kolehmainen

Date Established: 1978

Place Established: VA

Type of Organization: Corporation

8(a) Certified: In Process

Affiliates/Location: _____

Other Information: _____

Personal History Statements of Principals

Name: JUAN DE DIOS POZO-OLANO

Citizenship: USA

Education: Harvard University, M.P.H., 1976

Date of Birth: ████████

Yrs. of Experience: 11

Areas of Specialization: Public Health; Health

Foreign Languages and Foreign Experience: Spanish

Planning Services Admin.; Health Planning; Health

and Foreign Experience in Latin

Management; Health Financing; Health Sectorial Analysis

America, Africa, and Asia

Name: PAUL SAMADUROFF

Citizenship: USA

Education: Washington State University, 1972,

Date of Birth: _____

Animal Science/Agr. Eng.

Yrs. of Experience: 15

Areas of Specialization: Development Planning;

Foreign Languages and Foreign Experience: Fluent

Rural Development; Construction; Engineering;

Russian, French; Foreign Exper.

Manpower Training

in Zaire, Togo, Mali, Haiti

Personal History Statements of Principals (Continued)

Name: MIGUEL TH. STROE

Citizenship: USA

Education: M.D.; M.P.H.

Date of Birth: [REDACTED]

Yrs. of Experience: 4

Areas of Specialization: Public Health; Primary

Foreign Languages and Foreign Experience:

Health Care; Community Medicine; Preventive Medicine;

Epidemiology; Nutrition

Name: JOYCE M. DWYER

Citizenship: USA

Education: Harvard University, M.P.H., 1976

Date of Birth:

Yrs. of Experience: 17

Areas of Specialization: Nurses' Training;

Foreign Languages and Foreign Experience:

Maternal and Child Health; Primary Health Care;

Family Planning; Nutrition; Health Education

Name: RIITTA-LIISA KOLEHMAINEN

Citizenship: Non-USA

Education: Harvard, Ph.D., Public Health, 1977

Date of Birth: [REDACTED]

Yrs. of Experience: 6

Areas of Specialization: Public Health; Health

Foreign Languages and Foreign Experience: Fluent

Care, Organization; Human Resources Development;

Health Manpower Training; Health Education

in Finnish, and Swedish;

Conversant in Spanish

Name:

Citizenship:

Education:

Date of Birth:

Yrs. of Experience:

Areas of Specialization:

Foreign Languages and Foreign Experience:

Firm's Name: HUMAN RESOURCES MANAGEMENT, INC.

Address: 2555 M Street, N.W. #400
Washington, D.C. 20037

Telephone: (202) 833-9840

Branch Offices/Location: _____

Principals (Names): Gary D. Thomas; Maria Donoso
Clark; Sheila M. Maher; Steve Sachs; Bonnie Cain;
Mila Brooks; Sue Korenbaum

Date Established: 1975

Place Established: DE

Type of Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

Other Information: _____

Firm Presently has an IQC _____

Personal History Statements of Principals

Name: GARY D. THOMAS

Education: MA. Univ. of Alabama, 1975

Counseling

Areas of Specialization: Educational Planning;
Vocational Education; Management of Social Systems;
Policy Statistics

Name: SHEILA M. MAHER

Education: Univ. of Connecticut, 1975 M.A. Human

Development

Areas of Specialization: Women's Research;

Family Planning

Citizenship: USA

Date of Birth: [REDACTED]

Yrs. of Experience: 12

Foreign Languages and Foreign Experience: _____

Citizenship: USA

Date of Birth: [REDACTED]

Yrs. of Experience: _____

Foreign Languages and Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: BONNIE CAIN

Citizenship: USA

Education: Ph.D. Cand. International Ed.

Date of Birth: ████████

University of Mass.; M. Ed. in International Education

Yrs. of Experience: 8

1977, Univ. of Mass.

Areas of Specialization: Educational Media Develop-
ment

Foreign Languages and
Foreign Experience: _____
Spanish

Name: MILA BROOKS

Citizenship: USA

Education: A.B. Political Science, 1949

Date of Birth: _____

Yrs. of Experience: 25

Areas of Specialization: International Social and
Economic Development; Community Health

Foreign Languages and
Foreign Experience: _____
Spanish

Name: SUE KORENBAUM

Citizenship: USA

Education: SUNY at Buffalo, B.S. 1972

Date of Birth: ████████

Yrs. of Experience: 5

Areas of Specialization: Vocational Education;
Curriculum Development

Foreign Languages and
Foreign Experience: _____

Name: STEVE SACHS

Citizenship: USA

Education: American Univ. B.A. 1971, Political
Science/Inst. of Pol. Studies, 1974

Date of Birth: ████████

Yrs. of Experience: 3

Areas of Specialization: Economics of Common Market
and Canada

Foreign Languages and
Foreign Experience: _____
Fluent in French & German

Personal History Statements of Principals (Continued)

Name: MARIA DONOSO CLARK

Citizenship: USA

Education: Geo. Univ. Cand. for M.A.T. in

Date of Birth: [REDACTED]

Linguistics and Anthropology

Yrs. of Experience: 8

Areas of Specialization: Educational Materials

Foreign Languages and Foreign Experience: _____

Development; Development Formal/Non-Formal Education

Fluent Spanish; French &

Portuguese Well

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Areas of Specialization: _____

Yrs. of Experience: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Areas of Specialization: _____

Yrs. of Experience: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Areas of Specialization: _____

Yrs. of Experience: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: IMPACT - Institute for Manpower, Program Analysis, Consultation and Training, Inc.
 Address: 700 Wayzata Blvd. Date Established: 1975
Minneapolis, MN 55403 Place Established: MN
 Telephone: (612) 377-0792 Type of Organization: Corporation
 Branch Offices/Location: IMPACT - N.W. Branch 8(a) Certified: Yes
1618 S.W. First Avenue - Suite 206 Affiliates/Location: _____
Portland, OR 97201
 Principals (Names): _____ Other Information: _____

Personal History Statements of Principals

Name: FERMIN L. ARAGON Citizenship: USA
 Education: Univ. of Utah, M.S., Management; B.S., Psychology Date of Birth: [REDACTED]
 Areas of Specialization: Manpower Planning and Administration and Training Yrs. of Experience: 8
 Foreign Languages and Foreign Experience: _____

Name: JOSE P. GAMEZ Citizenship: USA
 Education: Texas A&I Univ., B.A., Psychology Date of Birth: [REDACTED]
 Areas of Specialization: Ph.D. Candidate-Higher Education Administration; Community Development Services Yrs. of Experience: 8
 Foreign Languages and Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: MARY ALICE GALLEGOS

Citizenship: USA

Education: Univ. of Utah, M.S., Business Administration; Weber State College, B.A., Spanish

Date of Birth: [REDACTED]

Yrs. of Experience: 7

Areas of Specialization: Performance Based Educational Services; Curriculum Development and Bilingual/Employment Training

Foreign Languages and Foreign Experience: _____

Name: FREDERICK M. MANZARA

Citizenship: USA

Education: Univ. of Illinois, Ph.D., Business Administration; M.S., Marketing

Date of Birth: [REDACTED]

Yrs. of Experience: _____

Areas of Specialization: Local Economic Development

Foreign Languages and Foreign Experience: _____

Name: ROBERT GRAMS

Citizenship: USA

Education: Univ. of Minn., Ph.D., Sociology; Augsburg College, Minn., B.A., Sociology/Mathematics

Date of Birth: [REDACTED]

Yrs. of Experience: 8

Areas of Specialization: Research and Evaluation; Employment and Training Programs

Foreign Languages and Foreign Experience: _____

Name: JAN PARKINSON

Citizenship: USA

Education: Univ. of Minn., M.A., Economics; Utah State Univ., B.S., Economics

Date of Birth: [REDACTED]

Yrs. of Experience: 6

Areas of Specialization: Statistics/Mathematics; Economic Research and Evaluation

Foreign Languages and Foreign Experience: _____

Firm's Name: INTER-AMERICAN DEVELOPMENT INSTITUTE

Address: 11 Dupont Circle, N.W.

Suite 803

Washington, D.C. 20036

Telephone: (202) 332-0822

Branch Offices/Location: Philip Young, Director

USAID/PANAMA (EDU); P.O. Box "J", Balboa, Canal Zone

Principals (Names): Marina Fanning, Director

Ben Stephansky, Chairman of the Board

Basilio Liacuris, Secretary-Treasurer

Date Established: 1958

Place Established: NY

Type of Organization: Non-Profit Corp.

8(a) Certified: No

Affiliates/Location: _____

Other Information: All Firm

Members Speak Spanish _____

Personal History Statements of Principals

Name: MARINA FANNING

Citizenship: NON-USA

Education: U. of Americas, Mexico, 1960-1963

Date of Birth: ██████████

U. Nacional Autonoma de Mex

Yrs. of Experience: 14

Areas of Specialization: Rural Development; Non-

Foreign Languages and Foreign Experience: Fluent

Formal Education; Nutrition & Public Health; Women's Programs; Spanish, French and

Development Financing

English

Name: PHILIP D. YOUNG

Citizenship: USA

Education: Ph.D. Anthropology U. of Illinois

Date of Birth: ██████████

1968; BA. Same 1961

Yrs. of Experience: 17

Areas of Specialization: Social Research; Rural

Foreign Languages and Foreign Experience: _____

Development; Non-Formal Education

Fluent Spanish, Speaks Ngabere-

Guaymi Lang. Expert on Guaymi

Indians of Panama-wrote book on them

Personal History Statements of Principals (Continued)

Name: OMAR SERRITELLA

Citizenship: USA

Education: _____

Date of Birth: 1-18

Yrs. of Experience: 16

Areas of Specialization: Non-Formal Communications;

Foreign Languages and Foreign Experience: _____

Rural Development; Graphics Designer, Illustrator;

Producer & Director of Short Films & Audio Visual Presentations

Name: NANCY HARDING

Citizenship: USA

Education: B.A. U. of Americas Mex. 1972

Date of Birth: [REDACTED]

A.A. Montgomery Colg. Md. 1969

Yrs. of Experience: 10

Areas of Specialization: Education; Public Health;

Foreign Languages and Foreign Experience: _____

Research and Editing; External Relations & Student Counseling for Academic Affairs, U. of Americas in Mexico

Spansih

Name: BASILIO OTTEY

Citizenship: NON-USA

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: Community Development;

Foreign Languages and Foreign Experience: _____

Non-Formal Education

Ngabera-Guaymi Lang.

Spanish, English

Name: MARTHA ECHEVERRIA

Citizenship: NON-USA

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: Financial Management;

Foreign Languages and Foreign Experience: _____

Rural Development

Spanish and English

Personal History Statements of Principals (Continued)

Name: MILA BROOKS

Citizenship: USA

Education: AB Political Science, University of Kansas 1949

Date of Birth: [REDACTED]

Yrs. of Experience:

Areas of Specialization: Development Financing; Public Health; Women's Programs

Foreign Languages and Foreign Experience: Spanish, Portuguese and French

Name: DALLAS FANNING

Citizenship: USA

Education:

Date of Birth:

Yrs. of Experience:

Areas of Specialization: Communications Materials

Foreign Languages and Foreign Experience:

Name: LAZLO MATULAY

Citizenship: USA

Education:

Date of Birth:

Yrs. of Experience:

Areas of Specialization: Communications Materials; Illustrated 40 Books

Foreign Languages and Foreign Experience: Spanish and English

Name: HELEN SAMUELS

Citizenship: USA

Education: AAHCC, 1971 Certification as Natural Childbirth Instructor, 2 years UCLA; U. of Mexico

Date of Birth: [REDACTED]

Yrs. of Experience: 10

Areas of Specialization: Public Health; Education; Women's Programs; Natural Childbirth Classes

Foreign Languages and Foreign Experience:

Firm's Name: INTER-AMERICAN RESOURCES CORPORATION

Address: 21243 Ventura Blvd.

Suite 123

Woodland Hills, California 91364

Telephone: (213) 884-7417

Branch Offices/Location: _____

Principals (Names): Raymond Carrasco, President

Tencha Carrasco, Secretary - Treasurer

Date Established: 1977

Place Established: CA

Type of
Organization: Corporation

8(a) Certified: No

Affiliates/Location: BETTER

COMMUNITIES CORPORATION

Woodland Hills, CA. Est. 1975 in CA.

Other Information: _____

Personal History Statements of Principals

Name: RAYMOND CARRASCO

Education: B.S. Business Administration, 1966

Areas of Specialization: Latin American Manpower;

Recruitment (Mexico, El Salvadorean, Columbian, Honduran)

Community Development; Housing Development & Finance;

Govt' Economic Dev. Finance; Small Bus. Devel.

Name: TENCHA CARRASCO

Education: _____

Areas of Specialization: Admin. & Business Systems

Personnel Development; Manpower Classification

Citizenship: USA

Date of Birth: [REDACTED]

Yrs. of Experience: 16

Foreign Languages and
Foreign Experience: _____

Citizenship: USA

Date of Birth: [REDACTED]

Yrs. of Experience: 7

Foreign Languages and
Foreign Experience: _____

Spanish

Personal History Statements of Principals (Continued)

Name: ENRIQUE CARRASCO

Citizenship: USA

Education: 2 years college - Business

Date of Birth: [REDACTED]

Yrs. of Experience: 12

Areas of Specialization: Business Surveys;

Foreign Languages and Foreign Experience: _____

Manpower Classification; Travel & Logistics Coordination

Spanish

Name: MARC L. DUBIN

Citizenship: USA

Education: Master, Urban Planning USC

Date of Birth: [REDACTED]

Architect; Princeton University

Yrs. of Experience: 6

Areas of Specialization: Urban Planner; Architect

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: INTERNATIONAL SCIENCE AND TECHNOLOGY INSTITUTE

Address: 1019 - 19th Street, NW Date Established: 1977
Suite 1300 Place Established: DC
Washington, DC 20036 Type of
 Organization: Corporation

Telephone: (202) 296-2686 8(a) Certified: Yes

Branch Offices/Location: _____

 _____ Affiliates/Location: ISTI de
Brasil; ISTI, Venezuela

Principals (Names): B. K. Wesley Copeland, Pres.; Other Information: ISTI is
Kenneth Mabuchi; Samuel Carradine establishing partners in Ghana and
Liberia. President (Copeland) is
member of Bd. of Dir's for the Nat'l
Center for Appropriate Technology

Personal History Statements of Principals

Name: B. K. WESLEY COPELAND Citizenship: USA

Education: American University, 1959, B.A., Date of Birth: ██████████
Chemistry; George Washington University, 1972, M.B.A.,
Business Yrs. of Experience: 20

Areas of Specialization: Planning & Management of Foreign Languages and
Scientific & Technical Programs Foreign Experience: Spanish
and Portuguese; Latin America
and Africa, as Staff Officer
of U.S. Nat'l Academy of Sciences

Name: KENNETH K. MABUCHI Citizenship: USA

Education: Cornell University, B.S., 1958, Date of Birth: ██████████
Aeronautical Engineer Yrs. of Experience: 23

Areas of Specialization: Business and Finance Foreign Languages and
 Foreign Experience: French;
Southeast Asia and Africa

Personal History Statements of Principals (Continued)

Name: SAMUEL A. CARRADINE

Citizenship: USA

Education: Cornell, 1949, B.A.; Harvard, 1952, M.A.,

Date of Birth: [REDACTED]

Political Science

Yrs. of Experience: 13

Areas of Specialization: Telecommunications;

Foreign Languages and Foreign Experience: French;

Technology Commercialization

Africa

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Areas of Specialization: _____

Yrs. of Experience: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Areas of Specialization: _____

Yrs. of Experience: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Areas of Specialization: _____

Yrs. of Experience: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: INTERNATIONAL TECHNICAL SERVICE

Address: 1024 10th Street

Suite 300

Sacramento, Ca. 95814

Telephone: (916) 443-1585

Branch Offices/Location: _____

Principals (Names): Edward C. Rivera (Co-Owner)

Anne C. Rivera (Co-Owner)

Date Established: 1970

Place Established: CA

Type of
Organization: Sole Proprietorship

8(a) Certified: No

Affiliates/Location: _____

Other Information: Firm's
language capability includes
Spanish, Portuguese, Italian, French
Tagalog, Chinese and German.

Personal History Statements of Principals

Name: EDWARD C. RIVERA

Citizenship: USA

Education: Univ. Maryland 1967, Bachelor of Science;

Date of Birth: ██████████

Sociology

Yrs. of Experience: 16

Areas of Specialization: Management Audit;

Foreign Languages and
Foreign Experience: _____

Management Planning; Management by Objectives Training;

Personnel Management; Marketing Systems; Cost Control

Systems; Public Relations; Public Administration

Name: ANNE C. RIVERA

Citizenship: USA

Education: Sacramento State U. Bachelors Degree

Date of Birth: ██████████

English Major 1976

Yrs. of Experience: 22

Areas of Specialization: Management Review;

Foreign Languages and
Foreign Experience: _____

Training Program Development; Audio Visual Training Pro-

gram Development; Management Program Development; Public
Relations & Marketing

Firm's Name: JUÁREZ AND ASSOCIATES, INC.

Address: 1100 Glendon Avenue
Suite 2005
Los Angeles, CA 90024

Telephone: (213) 478-0826

Branch Offices/Location: _____

Principals (Names): Nicandro F. Juárez, CMC,
President

Date Established: 1971

Place Established: CA

Type of Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

Other Information: _____

Personal History Statements of Principals

Name: NICANDRO F. JUÁREZ

Education: UCLA, 1963, M.A., History

Areas of Specialization: Administration; Management Consulting; Research & Evaluation

Citizenship: USA

Date of Birth: ██████████

Yrs. of Experience: 15

Foreign Languages and Foreign Experience: Bilingual (English & Spanish); Work Exper. in Central and South America

Name: RICARDO ALVAREZ

Education: California State University, B.S., 1972, Business Administration

Areas of Specialization: Administration & Management; Finance and Accounting; Marketing; Government Contracts

Citizenship: USA

Date of Birth: ██████████

Yrs. of Experience: 11

Foreign Languages and Foreign Experience: Spanish (Technical Level); Research & Eval. Exp. for AID in Lat. Am.

Personal History Statements of Principals (Continued)

Name: MICHAEL HOLLIS

Citizenship: USA

Education: UCLA, 1976, M.A., Urban Planning

Date of Birth: [REDACTED]

(Economics, B.A.)

Yrs. of Experience: 6

Areas of Specialization: Urban-Regional Economic

Foreign Languages and Foreign Experience:

Analysis and Development; Survey Research; Evaluation

Research; Statistics & Econometrics; Computer

Programming

Name: ELIZABETH A. JUÁREZ

Citizenship: USA

Education: UCLA, 1974, M.B.A., Urban Land Economics

Date of Birth: [REDACTED]

Yrs. of Experience: 4

Areas of Specialization: Project Management;

Foreign Languages and Foreign Experience: Spanish:

Survey Research; Evaluation Research

fair

Name: LUIS C. MOLL

Citizenship: USA

Education: UCLA, Ph.D., 1978, Education; USC, M.S.W.,

Date of Birth: [REDACTED]

1974

Yrs. of Experience: 7

Areas of Specialization: Cross-Cultural Psychology

Foreign Languages and Foreign Experience: Fluent

and Education; Evaluation; Bilingual Communication;

in Spanish

Mental Health; Early Childhood Education

Name: LINDA O'TOOLE

Citizenship: USA

Education: California State University, M.A., 1976,

Date of Birth: [REDACTED]

Psychology

Yrs. of Experience: 7

Areas of Specialization: Statistics; Computer

Foreign Languages and Foreign Experience: Spanish:

Programming; Evaluation Research; Health Education;

Fair

Psychometrics

Personal History Statements of Principals (Continued)

Name: MANFRED MUMPER

Citizenship: USA

Education: UCLA, M.A., 1966, Political Science

Date of Birth:

Yrs. of Experience: 11

Areas of Specialization: Survey Research; Human
Resources Development

Foreign Languages and
Foreign Experience: Fluent
in English, Spanish, & German

Name: HELEN GONZALEZ

Citizenship: USA

Education: UCLA, M.A., 1977, Sociology, Ph.D.
Student

Date of Birth:

Yrs. of Experience: 3

Areas of Specialization: Survey Research; Ethnic
Groups; Evaluation

Foreign Languages and
Foreign Experience: Bilingual
(English and Spanish)

Name: JEANNE L. HOFFMANN

Citizenship: USA

Education: UCLA, B.A., 1976, Business/Economics

Date of Birth:

Yrs. of Experience: 6

Areas of Specialization: Accounting; Administration

Foreign Languages and
Foreign Experience: Spanish:
Fair

Name: MARLENE ZEPEDA

Citizenship: USA

Education: UCLA, M.A., 1978, Early Childhood
Education & Development

Date of Birth:

Yrs. of Experience: 4

Areas of Specialization: Early Childhood Educ.;
Curriculum Development; Evaluation

Foreign Languages and
Foreign Experience: Bilingual
(English & Spanish)

Firm's Name: JWK INTERNATIONAL CORPORATION

Address: 7617 Little River Turnpike

Annandale, VA 22003

Telephone: (703) 256-6707

Branch Offices/Location: N/A

Principals (Names): Jay W. Kim, President

Millie M. Kim, Secretary/Treasurer

Matthew A. Rudden, Staff Vice President for Finance &

Administration

Date Established: 1973

Place Established: VA

Type of
Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: N/A

Other Information: IQC

Personal History Statements of Principals

Name: JAY W. KIM

Citizenship: USA

Education: University of Maryland, D.B.A.

Date of Birth: [REDACTED]

Yrs. of Experience:

Areas of Specialization: Agricultural Economics;

Foreign Languages and
Foreign Experience:

Business Management; Economics; Operations Research;

Management Information Systems

Name: MILLIE M. KIM

Citizenship: USA

Education: American University; B.A. Accounting

Date of Birth:

Yrs. of Experience: 5

Areas of Specialization: Accounting; Business

Foreign Languages and
Foreign Experience:

Administration

Personal History Statements of Principals (Continued)

Name: LEN GREENBERG

Citizenship: USA

Education: Columbia University; M.A. Mathematical
Statistics

Date of Birth: [REDACTED]

Yrs. of Experience:

Areas of Specialization: Statistician; Operations
Research

Foreign Languages and
Foreign Experience:

Name: HOWARD S. KOSSOY

Citizenship: USA

Education: C.W. Post; B.A. Math, University of
Maryland; M.A. Math

Date of Birth: [REDACTED]

Yrs. of Experience:

Areas of Specialization: Systems Analyst; Operations
Research; Statistician; Mathematician

Foreign Languages and
Foreign Experience:

Name: MATTHEW A. RUDDEN

Citizenship: USA

Education: Benjamin Franklin University; Master of
Commercial Science; Accounting and Business Law

Date of Birth: [REDACTED]

Yrs. of Experience:

Areas of Specialization: Accounting; Economics;
Finance; Business Law

Foreign Languages and
Foreign Experience:

Name: LANCE T. VENTRY

Citizenship: USA

Education: Catholic University, Ph.D.

Date of Birth: [REDACTED]

Yrs. of Experience:

Areas of Specialization: Political Science;
Finance

Foreign Languages and
Foreign Experience:

Personal History Statements of Principals (Continued)

Name: SARA B. WAGNER

Citizenship: USA

Education: Ed.D. Wayne State University

Date of Birth: [REDACTED]

Yrs. of Experience: _____

Areas of Specialization: Surveys of Hard-to-Reach Populations; Educational Evaluation and Research; Evaluation of Vocational Rehabilitation Programs

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: ROY LITTLEJOHN ASSOCIATES, INC.

Address: 1328 New York Avenue, NW
Washington, DC 20005

Date Established: 1968

Place Established: DC

Telephone: (202) 638-1388

Type of Organization: Corporation

Branch Offices/Location: 2 North Riverside
Plaza, Suite 2421, Chicago, IL 60606

8(a) Certified: Yes

Affiliates/Location: Liaisons:

Ivory Coast, Abidjan, Ivory Coast;

Mali, Bamako, Mali

Principals (Names): Roy Littlejohn, President;

Other Information: _____

Leonard R. Fuller, Executive Vice Pres.; R. Dale

McCollum, Ed.D. Vice Pres. - Marketing; Ed Smith-

Green, Counsel; Richard Engler, Director of T/TA

Division; and Danielle Benjamin, Dir. of Int'l Affairs

Personal History Statements of Principals

Name: ROY LITTLEJOHN

Citizenship: USA

Education: Howard University, L.L.B., 1961, Law

Date of Birth: [REDACTED]

Yrs. of Experience: 15

Areas of Specialization: Labor Management; and
Executive Hearings

Foreign Languages and Foreign Experience: _____

Name: LEONARD R. FULLER

Citizenship: USA

Education: Harvard University, M.B.A., 1970,
Business Administration

Date of Birth: [REDACTED]

Yrs. of Experience: 8

Areas of Specialization: International Marketing;
Research; Financial Planning & Analysis

Foreign Languages and Foreign Experience: Prof.

in Spanish & French. Extensive
Travel in Africa, Europe, and
Asia.

Personal History Statements of Principals (Continued)

Name: DALE R. McCOLLUM

Citizenship: USA

Education: University of Massachusetts, Ed.D.,

Date of Birth: [REDACTED]

1974, Urban Occupational Education

Yrs. of Experience: 12

Areas of Specialization: Corporate Marketing

Foreign Languages and
Foreign Experience: Reads

Spanish and French

Name: LYNN BAKER

Citizenship: USA

Education: University of Wisconsin, Ph.D., 1937,

Date of Birth: [REDACTED]

Psychology and Neurology

Yrs. of Experience: 25

Areas of Specialization: Transportation; Economics;
and Social Research

Foreign Languages and
Foreign Experience: Prof.

in French

Name: ED SMITH-GREEN

Citizenship: USA

Education: St. John's University, School of Law,

Date of Birth: [REDACTED]

L.L.B., Law

Yrs. of Experience: 25

Areas of Specialization: Technical Assistance;

Foreign Languages and
Foreign Experience: Prof.

Project Identification and Training; Management

in Spanish; and International

Training for AID

Name: RICHARD ENGLER

Citizenship: USA

Education: University of Southern California, Ph.D.,

Date of Birth: [REDACTED]

1957, Sociology

Yrs. of Experience: 21

Areas of Specialization: Evaluation; Community

Foreign Languages and
Foreign Experience: Reads

Organization; Group Dynamics; Mental Health; Profes-

French

sional Management; Cross-Cultural Training

Personal History Statements of Principals (Continued)

Name: DANIELLE BENJAMIN
Education: Hunter College, B.A., Social Studies,
Howard University-Graduate Study Ling.

Areas of Specialization: Agricultural and Rural
Development

Citizenship: USA

Date of Birth: [REDACTED]

Yrs. of Experience: 12

Foreign Languages and
Foreign Experience: Fluent

in French and Spanish; Certified
Translator/Interpreter

Name: JOHN H. LONG
Education: University of Scranton, B.S., 1961, Busi-
ness Admin.; Cornell University, M.B.A., 1964, Finance

Areas of Specialization: _____

Citizenship: USA

Date of Birth: [REDACTED]

Yrs. of Experience: 15

Foreign Languages and
Foreign Experience: _____

Name: ROY CHOWDHURY
Education: Iowa State Univ., Ph.D., 1974, Economics
& Stat. Econometrics; Operations Research; Math;
Modeling, and Agricultural Economics

Areas of Specialization: _____

Citizenship: USA

Date of Birth: [REDACTED]

Yrs. of Experience: 15

Foreign Languages and
Foreign Experience: Fluent

Spanish, Hindi, Bengali, Some

French. Worked in Peru and Indi
for Extended Periods.

Name: HELEN KINARD
Education: Howard University, M.S.W., 1973,
Planning and Administration

Areas of Specialization: Planning & Admin.;

Communications - Theory and Art; and Child Development

Citizenship: USA

Date of Birth: [REDACTED]

Yrs. of Experience: 15

Foreign Languages and
Foreign Experience: _____

Firm's Name: MANAGEMENT CONSULTANTS UNLIMITED, INC.

Address: 2425 Alamo S.E.

Albuquerque, New Mexico 87106

Telephone: (505) 243-0575

Branch Offices/Location: _____

Date Established: 1973

Place Established: N. MX

Type of
Organization: Corporation

8(a) Certified: No

Affiliates/Location: _____

Principal's (Names): Ernest E. Ortega

Monica R. Ortega

Robert H. Martinez

Other Information: _____

Personal History Statements of Principals

Name: ERNEST E. ORTEGA

Citizenship: USA

Education: Univ. of New Mexico

Date of Birth: [REDACTED]

B.S. 1967 Biology & Spanish

Yrs. of Experience: 10

Areas of Specialization: Management and

Foreign Languages and
Foreign Experience: _____

Planning

Name: ROBERT H. MARTINEZ

Citizenship: USA

Education: Arizona State, Adult Education

Date of Birth: [REDACTED]

Yrs. of Experience: 8

Areas of Specialization: Manpower Training

Foreign Languages and
Foreign Experience: _____

Feasibility and Marketing Studies;

Program Development

Personal History Statements of Principals (Continued)

Name: MONICA R. ORTEGA

Citizenship: USA

Education: _____

Date of Birth: 

Yrs. of Experience: 10

Areas of Specialization: Office Management;

Foreign Languages and Foreign Experience: _____

Basic Bookkeeping; Field Interviewing

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: MARISCAL AND COMPANY

Address: 4929 Wilshire Boulevard

Suite 1050

Los Angeles, California 90010

Telephone: _____

Branch Offices/Location: 1054 Thomas Jefferson

Street, N.W. Washington, D.C. 20007 (202)337-4700

Manuel Aragon, President

Principals (Names): Robert F. Mariscal

Date Established: 1970

Place Established: CA

Type of
Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

Other Information: _____

Personal History Statements of Principals

Name: ROBERT F. MARISCAL

Citizenship: USA

Education: B.A. Economics, U of AZ 1965

Date of Birth: [REDACTED]

M.A. Economics, U. of AZ 1967

Yrs. of Experience: 15

Areas of Specialization: Rural Development; Systems

Foreign Languages and
Foreign Experience: _____

Analysis; Cost Effectiveness Studies; and Financial

Management

Name: DANIEL H. STRAUB

Citizenship: USA

Education: Ph.D. Urban Development Admin.

Date of Birth: _____

M.O.A. Urban Development

Yrs. of Experience: 13

Areas of Specialization: Rural, Urban & Municipal

Foreign Languages and
Foreign Experience: _____

Development; Social Research Evaluation & Analysis

Personal History Statements of Principals (Continued)

Name: WILLIAM H. ELSEY

Citizenship: USA

Education: M.S. Math. Cal-State U

Date of Birth: [REDACTED]

M.S. Engineering Purdue Univ.

Yrs. of Experience: 15

Areas of Specialization: Financial Management;

Foreign Languages and Foreign Experience:

Systems Analysis; Cost Effectiveness Studies; Social

Research Evaluation & Analysis

Name: MANUEL ARAGON, JR.

Citizenship: USA

Education: B.A. San Fran. State College

Date of Birth: [REDACTED]

Yrs. of Experience: 27

Areas of Specialization: Rural Development;

Foreign Languages and Foreign Experience:

Urban & Municipal Development; Social Research;

Evaluation and Analysis & Financial Management

Name: JAMES R. PIPER

Citizenship: USA

Education: M.B.A Finance/Marketing GWU

Date of Birth:

M.A. Government & Econ. Policy

Yrs. of Experience: 14

Areas of Specialization: Rural Development;

Foreign Languages and Foreign Experience:

System Analysis & Cost Effectiveness Studies &

Financial Management

Name: RENE A. DIAZ

Citizenship: USA

Education: M.B.A. UCLA

Date of Birth: [REDACTED]

B.S. Acct. Cal State, Long Beach

Yrs. of Experience: 14

Areas of Specialization: Accounting; Finance;

Foreign Languages and Foreign Experience:

Information Systems

Personal History Statements of Principals (Continued)

Name: EDWARD H. MUENDEL

Citizenship: USA

Education: M.S. Bus. Admin. Lehigh Univ.

Date of Birth: [REDACTED]

B.A. Sociology Lehigh

Yrs. of Experience: 15

Areas of Specialization: Industrial Engineering;

Foreign Languages and Foreign Experience: _____

Communications Marketing

Name: ERIC H. MILLER

Citizenship: USA

Education: B.A. Business Admin. University of

Date of Birth: [REDACTED]

Colorado

Yrs. of Experience: 12

Areas of Specialization: Finance; Accounting;

Foreign Languages and Foreign Experience: _____

Administrative Procedures; Agri-Business

Fluent Spanish

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Areas of Specialization: _____

Yrs. of Experience: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Areas of Specialization: _____

Yrs. of Experience: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: THE MATCH INSTITUTION

Address: 2101 S Street, NW
Washington, DC 20008

Telephone: (202) 232-1414

Branch Offices/Location: _____

Principals (Names): Timothy L. Jenkins, Laretta C. Jenkins

Date Established: 1968

Place Established: DC

Type of Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

Other Information: _____

Personal History Statements of Principals

Name: TIMOTHY L. JENKINS Citizenship: USA

Education: Yale, J.D., 1964, Law; Howard, B.A., 1960, Pol. Sci. Date of Birth: [REDACTED]

Yrs. of Experience: 18

Areas of Specialization: Economic Development; Public Administration; Management & Organization; Feasibility Research

Foreign Languages and Foreign Experience: _____

Name: LAURETTA C. JENKINS Citizenship: USA

Education: College of New Rochelle, B.A., 1961, Physics Date of Birth: [REDACTED]

Yrs. of Experience: 17

Areas of Specialization: Research; Technical Writing; Statistics and Finance

Foreign Languages and Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: ISAAC ADAMS

Citizenship: USA

Education: U.C.L.A., Ph.D., 1966, Urban Planning;

Date of Birth: _____

Cornell, M.R.P., 1970, Regional Planning; Tulane,

Yrs. of Experience: 11

B.A., 1968, Anthropology

Foreign Languages and
Foreign Experience: _____

Areas of Specialization: Urban Planning; Trans-

portation; Impact Analysis; Sociology

Name: ALLAN I. RAMLALL

Citizenship: USA

Education: Georgetown, M.S., 1976, Ign. Svc.; American

Date of Birth: [REDACTED]

University, B.A., International Rel., History

Yrs. of Experience: 2

Areas of Specialization: Research; Analytic and

Foreign Languages and
Foreign Experience: _____

Evaluation Skills

Name: CARLOS C. CAMPBELL

Citizenship: USA

Education: Catholic University, MRP, 1968, City &

Date of Birth: _____

Regional Planning; Michigan State University, B.D.,

Yrs. of Experience: 19

1958, Building Construction

Foreign Languages and
Foreign Experience: _____

Areas of Specialization: Community Development;

Planning & Analysis; Communications

Name: ROBERT S. BALDY

Citizenship: USA

Education: American University, M.A., Economics;

Date of Birth: [REDACTED]

American University, B.A., 1968, Economics

Yrs. of Experience: 6

Areas of Specialization: Sales & Marketing;

Foreign Languages and
Foreign Experience: _____

International Development; Public Relations; Education

Personal History Statements of Principals (Continued)

Name: ARCHIE MORRIS

Citizenship: USA

Education: Howard, B.A., 1968, Economics; M.U.S.,

Date of Birth: [REDACTED]

Urban Studies, 1967; Nova, D.P.A., 1976, Public Admin.

Yrs. of Experience: 21-1/2

Areas of Specialization: Sociology; International

Foreign Languages and Foreign Experience:

Comparison & Economic Development; Urban Studies;

Public Administration; Education

Name: CARROLL B. HARVEY

Citizenship: USA

Education: Catholic University, M.S., 1963, Civil

Date of Birth: [REDACTED]

Engineering; Howard University, B.S., 1960, Engineering

Yrs. of Experience: 25

Areas of Specialization: Civil Engineering; City

Foreign Languages and Foreign Experience:

Planning & Management; Technical Assistance; Housing

& Community Development; Zoning; Transportation Systems

Name: LESLIE HILL NELSON

Citizenship: USA

Education: University of Pennsylvania, J.D., 1968,

Date of Birth: [REDACTED]

Law; University of Pennsylvania, B.A., 1965, French

Yrs. of Experience: 10

Areas of Specialization: Marine Law; Housing;

Foreign Languages and Foreign Experience:

Non-Profit Corporations; International Law

Name: JOHN H. McKOY

Citizenship: USA

Education: Hamilton College, B.A., 1966, Philosophy;

Date of Birth:

University of Pennsylvania, M.C.P., 1970; City

Yrs. of Experience: 10

Planning, Harvard, M.P.A., 1978

Areas of Specialization: Public Administration;

Foreign Languages and Foreign Experience:

Planning

Firm's Name: L. MIRANDA & ASSOCIATES, INC.

Address: 4701 Willard Avenue
Suite 102

Washington, DC 20015
Telephone: (301) 656-8684

Branch Offices/Location: 1001 Third Street, SW
Apt. 104
Washington, DC 20024

Principals (Names): Lourdes Miranda King, Pres.

Date Established: 1974

Place Established: MD

Type of Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

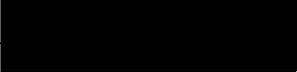
Other Information: _____

Personal History Statements of Principals

Name: LOURDES MIRANDA KING

Citizenship: USA

Education: UCLA, B.A.; Middleburg College, M.A.;
University of Madrid, Ph.D.

Date of Birth: 

Yrs. of Experience: 13

Areas of Specialization: President of LM&A;
Language & Linguistics; Women's Rights; Rights for Min-
orities; Educ. Specialist; Responsible for all Aspects of
Management & Operation of a Small Business

Foreign Languages and Foreign Experience: _____

Name: RUBUS C. BROWNING

Citizenship: USA

Education: Illinois College, B.A.; University of
Colorado, MPS; American University, Ph.D.

Date of Birth: 

Yrs. of Experience: 28

Areas of Specialization: Social Psychology; Person-
nel Management & Admin.; Attitude-Opinion Measurement;
Program Coordinator for L. Miranda & Assoc.; Bilingual.

Foreign Languages and Foreign Experience: _____

Education

Personal History Statements of Principals (Continued)

Name: CHERYL JONES

Citizenship: USA

Education: University of Paris, France

Date of Birth: _____

Yrs. of Experience: 8

Areas of Specialization: Development & Implementa-
tion of Training Programs for Early Childhood Educators;
Research-Evaluation

Foreign Languages and
Foreign Experience: _____

Name: MARICEL QUINTANA

Citizenship: USA

Education: Dumbarton College, Wash., D.C., B.A.;
American University, M.A. Candidate

Date of Birth: _____

Yrs. of Experience: 7

Areas of Specialization: Marketing; Public
Relations; Management; Cultural Affairs; Arts Manage-
ment

Foreign Languages and
Foreign Experience: _____

Name: LIVIO L. VAGNINA

Citizenship: USA

Education: Fordham University, B.S.

Date of Birth: _____

Yrs. of Experience: 38

Areas of Specialization: Chemistry; Research;
Program Implementation Systems Analysis

Foreign Languages and
Foreign Experience: _____

Name: KENNETH DICKERSON

Citizenship: USA

Education: Marietta College, Ohio, B.S.; Jefferson
Med. Col. of Philadelphia, M.S.

Date of Birth: _____

Yrs. of Experience: 11

Areas of Specialization: Medical Research
(Physiology); Research Management; Chemistry

Foreign Languages and
Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: JOSEPH PULLEN

Citizenship: USA

Education: Centenary College of La., B.S.

Date of Birth: [REDACTED]

Yrs. of Experience:

Areas of Specialization: Chemical Engineer;

Foreign Languages and Foreign Experience:

Research Development; Analytical Chemistry; Technical

Writing and Editing

Name: MELINDA SALATA

Citizenship: USA

Education: Yale University, B.A.

Date of Birth: [REDACTED]

Yrs. of Experience: 1

Areas of Specialization: Program Analyst; Res./

Foreign Languages and Foreign Experience:

Writing; Public Relations; Environmental Protection

Name: RICHARD K. BIGGS

Citizenship: USA

Education: University of Virginia, B.A.

Date of Birth: [REDACTED]

Yrs. of Experience: 3

Areas of Specialization: Conservation;

Foreign Languages and Foreign Experience:

Environmental Protection; Economics

Name: JACK FOWLE

Citizenship: USA

Education: George Washington University, Spring 1978,

Date of Birth: [REDACTED]

Ph.D.

Yrs. of Experience:

Areas of Specialization: Genetics; Chemistry;

Foreign Languages and Foreign Experience:

Writing/Lecturing Skills

Firm's Name: MOBICENTRICS, INC.

Address: 384 East 149th Street

Room 424

Bronx, NY 10455

Telephone: (212) 993-1000

Branch Offices/Location: _____

Principals (Names): Francisco Lugovina,

Salvatore A. Ferraioli, Evelyn T. Rivera

Date Established: 1968

Place Established: NY

Type of Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

Other Information: _____

Personal History Statements of Principals

Name: FRANCISCO LUGOVINA

Education: Iona College, BBA, Finance

Areas of Specialization: Management; Housing

Citizenship: USA

Date of Birth: [REDACTED]

Yrs. of Experience: 20

Foreign Languages and Foreign Experience: Fluent Spanish

Name: SALVATORE A. FERRAIOLI

Education: St. Francis College, Brooklyn, BA

Areas of Specialization: Management Development;

Market Research; Manpower, and Information Retrieval

Citizenship: USA

Date of Birth: [REDACTED]

Yrs. of Experience: 14

Foreign Languages and Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: EVELYN T. RIVERA

Citizenship: USA

Education: Bronx Community College, Bronx, New York

Date of Birth: [REDACTED]

Yrs. of Experience: 20

Areas of Specialization: Financial Planning

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: VICTOR H. MORALES & ASSOCIATES

Address: 2000 Center St.,
Suite 1185
Berkeley, Calif. 94704

Telephone: (415) 549-0541

Branch Offices/Location: _____

Principals (Names): Victor H. Morales

Date Established: 1960

Place Established: CA

Type of Organization: Sole Prop.

8(a) Certified: No

Affiliates/Location: _____

Other Information: _____

Personal History Statements of Principals

Name: VICTOR H. MORALES

Education: Univ. CA. Berkeley, Bus. Adm. 1955

Foreign Trade _____

Areas of Specialization: Water Resource Economics;

Transportation Economics; Disaster Recovery Planning;

Urban & Regional Develop. ; Housing

Name: TAPPAN MUNROE

Education: Univ. Allahabad, India B. Sc. 1955;

Univ. New Hampshire, M.A. Econ. 1967; Univ. Colorado

Ph.D. Economics, 1970

Areas of Specialization: Transportation; Disaster

Planning Studies; Urban & Regional Development

Citizenship: USA

Date of Birth: [REDACTED]

Yrs. of Experience: 23

Foreign Languages and Foreign Experience: _____

Spanish

Citizenship: USA

Date of Birth: [REDACTED]

Yrs. of Experience: 18

Foreign Languages and Foreign Experience: Spanish

Hindi, Bengali

Personal History Statements of Principals (Continued)

Name: WILL P. STEVENS, JR.

Citizenship: USA

Education: New York U. 1966 B.S. Finance; Harvard U. 1970, M.B.A

Date of Birth: ██████████

Yrs. of Experience: 12

Areas of Specialization: Urban Development;
Financial Management

Foreign Languages and Foreign Experience: _____
Spanish

Name: WILLIAM E. WAGY

Citizenship: USA

Education: Univ. CA Berkeley 1969, B.Arch.
Univ. CA Berkeley 1978, M.B.A.

Date of Birth: ██████████

Yrs. of Experience: 7

Areas of Specialization: International Finance;
Disaster Planning

Foreign Languages and Foreign Experience: _____
Spanish, French, Portuguese

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: NATIONAL BLACK CHILD DEVELOPMENT INSTITUTE

Address: 1463 Rhode Island Avenue, NW
Washington, DC 20005

Date Established: 1970

Place Established: CA

Telephone: (202) 387-1281

Type of Organization: Corporation

Branch Offices/Location: _____

8(a) Certified: No

Affiliates/Location: _____

Principals (Names): Evelyn K. Moore, Executive
Director; Maurine F. McKinley, Associate Director

Other Information: _____

Personal History Statements of Principals

Name: EVELYN K. MOORE

Citizenship: USA

Education: M.A., Education

Date of Birth: [REDACTED]

Yrs. of Experience: 18

Areas of Specialization: Child Development; Public
Policy

Foreign Languages and Foreign Experience: _____

Name: MAURINE F. MCKINLEY

Citizenship: USA

Education: Oklahoma State University, M.A.,
Sociology

Date of Birth: [REDACTED]

Yrs. of Experience: 23

Areas of Specialization: Public Policy

Foreign Languages and Foreign Experience: _____

Firm's Name: NATIONAL INSTITUTE OF PUBLIC MANAGEMENT

Address: 1612 K Street, NW
Washington, DC 20006

Date Established: 1975

Place Established: DC

Telephone: (202) 833-5611

Type of Organization: Corporation

8(a) Certified: No

Branch Offices/Location: 1625 I Street, NW
Washington, DC 20006

Affiliates/Location: 27
Universities

Principals (Names): Philip J. Rutledge, Pres.;
Calvin W. Rolark, Treasurer; John E. Warren, V.P.;
Mary G. Murtha, V.P.; Walter McCoy, Secretary

Other Information: _____

Personal History Statements of Principals

Name: PHILIP J. RUTLEDGE

Citizenship: USA

Education: Roosevelt Univ., B.A., 1952, Political

Date of Birth: ██████████

Science; University of Michigan, M.S., 1958, Public

Yrs. of Experience: 25

Health

Foreign Languages and Foreign Experience: _____

Areas of Specialization: Int. Manpower Planning;

Pub. Aff. & Public Administration; Urban & Reg.

Planning & Adm.; Health Care Planning & Adm.; Exec.

Development & Training

Name: JOHN E. WARREN

Citizenship: USA

Education: Howard University, B.A., 1971, Govern-

Date of Birth: ██████████

ment

Yrs. of Experience: 13

Areas of Specialization: Manpower Planning &

Foreign Languages and Foreign Experience: _____

Admin.; Policy Analysis, Employment & Income Security;

Human Resources; Education

Personal History Statements of Principals (Continued)

Name: MARY G. MURTHA

Citizenship: USA

Education: Drew University, B.A., 1949, English;
American University, M.A., 1957, Public Administration

Date of Birth: ██████████

Yrs. of Experience: 20

Areas of Specialization: Management and Admin.;
Budgetary Administration; Policy Evaluation & Research;
Program Planning, Training

Foreign Languages and
Foreign Experience: _____

Name: WALTER J. McCOY

Citizenship: USA

Education: University of Pittsburgh, M.A.

Date of Birth: ██████████

Yrs. of Experience: 13

Areas of Specialization: Univ. Adm.; Mgt. Adm.;
Personnel Adm., Urban Soc. & Planning, Curriculum
Develop., Grant Budget & Analysis & Adm.

Foreign Languages and
Foreign Experience: _____

Name: CALVIN W. ROLARK

Citizenship: USA

Education: Prairie View College, B.A., 1947, Economics;
SouthEastern University, Hon. Doc. Law

Date of Birth: ██████████

Yrs. of Experience: 25

Areas of Specialization: Jurisprudence; Civil
Activities; Administration

Foreign Languages and
Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and
Foreign Experience: _____

Firm's Name: NEDA CONSULTING SERVICES, INC.

Address: 1730 M Street, NW
Suite 707
Washington, DC 20036

Date Established: 1977

Place Established: DC

Telephone: (202) 296-7000

Type of Organization: Corporation

8(a) Certified: No

Branch Offices/Location: _____

Affiliates/Location: Parent

Company is the National Economic Development Assoc., Inc. (Non-Profit

Principals (Names): Marguerita Dupont, Chairman; Frank Casillas; Rafael Corona; Jose Gomez, President; Edward Alvarez ; Pierre Baffert.

Other Information: _____

Personal History Statements of Principals

Name: VICTOR F. NETTLES

Citizenship: USA

Education: University of Florida, B.S.A.; Univ. of Florida, M.S.A.; Cornell University, Ph.D.

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: Horticulturist; Teaching

Foreign Languages and Foreign Experience: _____

Name: MOOLIRAM DOON LATCHMAN

Citizenship: USA

Education: SouthEastern University, M.S., Accounting; University of the District of Columbia, B.S.

Date of Birth: [REDACTED]

Yrs. of Experience: 25

Areas of Specialization: Accounting; Finances

Foreign Languages and Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: SIDNEY M. CANTOR
Education: NorthWestern University, Ph.D.,
Chemistry
Areas of Specialization: Industrial Chemist;
Professional and Government Committees

Citizenship: USA
Date of Birth: [REDACTED]
Yrs. of Experience: 35
Foreign Languages and
Foreign Experience: _____

Name: DR. ALBERT A. TISONE
Education: George Washington University, D.B.A.;
University of Maryland, M.B.A. (Buss. & Econ.);
University of Pittsburgh, Master Adv. Mgmt.
Areas of Specialization: Economist; Comptroller;
Educator

Citizenship: USA
Date of Birth: [REDACTED]
Yrs. of Experience: 30
Foreign Languages and
Foreign Experience: _____

Name: FILIBERTO E. MARTINEZ, JR.
Education: St. Mary's University, B.B.A., Accounting
Areas of Specialization: Computer Programming;
Data Processing; Computers

Citizenship: USA
Date of Birth: [REDACTED]
Yrs. of Experience: 11
Foreign Languages and
Foreign Experience: _____
Language - Spanish

Name: ALFRED N. MEISS
Education: Rutgers University, B.Sc.; Yale, Ph.D.
Areas of Specialization: Plant Biochemistry and
Physiology; Advisor Research, Development and Marketing
Food Industry

Citizenship: _____
Date of Birth: [REDACTED]
Yrs. of Experience: 29
Foreign Languages and
Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: FRANK C. CASILLAS

Citizenship: USA

Education: Purdue University, Civil Engineering,
1948, Mathematics

Date of Birth:

Yrs. of Experience: 30

Areas of Specialization: Civil Engineering;
Mathematics

Foreign Languages and
Foreign Experience:

Language - Spanish

Name: JOSEPH A. MARTINEZ

Citizenship: USA

Education: J.D., University of N. Mexico., Corp.
Operat.; M.B.A., University of N. Mexico. Operat.
Analyst; B.S., Univ. Albuq. Econom. Bus. Ad.

Date of Birth:

Yrs. of Experience: 9

Areas of Specialization: Legal and Business
Operations Analysis; Economics & Planning; Business
Organizations

Foreign Languages and
Foreign Experience:

Language - Spanish

Name: DIANE ZAPANTA

Citizenship: USA

Education: B.A., Cum Laude, Univ. Calif.
Public Relations

Date of Birth:

Yrs. of Experience: 6

Areas of Specialization: Public Relations

Foreign Languages and
Foreign Experience:

Name: JUAN F. WOGDROFFE

Citizenship: USA

Education: M.B.A./B.S. University Md. Mgmt.
Finance and Marketing

Date of Birth:

Yrs. of Experience: 9

Areas of Specialization: Management; Finance;
Marketing

Foreign Languages and
Foreign Experience:

Language - Spanish

Firm's Name: A. L. NELLUM AND ASSOCIATES, INC.

Address: 1990 M Street, NW
Suite 450
Washington, DC 20036

Telephone: (202) 659-3390

Branch Offices/Location: Atlanta, GA;
Braintree, MA

Principals (Names): Albert L. Nellum,
Alfred E. White, Bruce A. Petty

Date Established: 1964

Place Established: IL

Type of
Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

Other Information: _____

Personal History Statements of Principals

Name: ALBERT L. NELLUM

Citizenship: USA

Education: Loyola University, B.S. 1955,
Sociology

Date of Birth: ██████████

Yrs. of Experience: 21

Areas of Specialization: Education; Economic;
Human Services and Training Programs and Marketing

Foreign Languages and
Foreign Experience: _____

Name: BRUCE A. PETTY

Citizenship: USA

Education: Howard University, M.A., 1973,
Public Administration

Date of Birth: ██████████

Yrs. of Experience: 15

Areas of Specialization: Research; Development;
and Marketing

Foreign Languages and
Foreign Experience: _____

Name: ALFRED E. WHITE

Citizenship: USA

Education: B.S., Political Science

Date of Birth: [REDACTED]

Yrs. of Experience: 20

Areas of Specialization: Finance; Administration;
Contract Administration

Foreign Languages and Foreign Experience: _____

Name: ERNEST V. YANCEY

Citizenship: USA

Education: Loyola University, 1963, M.A.,

Date of Birth: [REDACTED]

Social and Industrial Relations

Yrs. of Experience: 24

Areas of Specialization: Intergroup Relations;
Urban Housing; International Training; Marketing and
Small Business Development and Operation

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: THE NEWTEK CORPORATION

Address: 7798 Old Springhouse Road

McLean, VA. 22101

Date Established: 1968

Place Established: PA

Type of
Organization: Corporation

8(a) Certified: In Process

Affiliates/Location: _____

Telephone: (703) 790-0616

Branch Offices/Location: _____

Principals (Names): William R. Minns, President

Andrea F. Papillon, Vice President & Treasurer

Barbara K. Cannon, Secretary

Other Information: _____

Personal History Statements of Principals

Name: MARGUERITE C. BURK

Citizenship: USA

Education: U. Kansas, AB, MA, 1937, 1938

Date of Birth: ██████████

U. Minnesota, Ph.D. 1948

Yrs. of Experience: 38

Areas of Specialization: Survey Design/Data Anal.;

Foreign Languages and
Foreign Experience: _____

Food Economist; Agricultural Economist; Family Economist

Worked in Philippines, U.K.,

West Africa, ; Language, French

Name: ROY E. BROWN

Citizenship: USA

Education: Columbia C. AB, MD, 1952, 1956

Date of Birth: ██████████

U. London, DTM&H, 1963

Yrs. of Experience: 22

U. North Carolina, MPH, 1967

Foreign Languages and
Foreign Experience: _____

Areas of Specialization: Pediatrician, Epidemiolog-

ist; Nutritionist; Public Health; Medical School Teacher

Worked in Haiti, Peru, Uganda,

and Researcher

Ethiopia, Nigeria, Malawi.

Lang. Spanish, German, French

Personal History Statements of Principals (Continued)

Name: FRANCIS P. GRIFFITHS

Citizenship: USA

Education: U. Washington BS. 1927

Date of Birth: [REDACTED]

Mass. Agr. C. MS. Ph.D. 1933, 1935

Yrs. of Experience: 50

Areas of Specialization: Food Technology;

Foreign Languages and Foreign Experience:

Food Industry Assessment; Evaluation; Research & Development

Worked in Columbia, Ecuador,

Tobago; Languages: Spanish

Name: MILTON SALOMON

Citizenship: USA

Education: R.I. State BS. 1937

Date of Birth: [REDACTED]

VPI MS. 1938

Yrs. of Experience: 37

N.C. State Ph.D. 1952

Areas of Specialization: Agronomy; Soil Chemistry;

Foreign Languages and Foreign Experience:

Agriculture Science; Nutrition

Worked in Azores

Languages: Portuguese, Fair

German and French

Name: LEEDOM H. LEFFERTS

Citizenship: USA

Education: Colgate U. AB. 1961

Date of Birth: [REDACTED]

U. Illinois AM. 1963

Yrs. of Experience: 16

U. Colorado Ph.D. 1974

Areas of Specialization: Agricultural Economist
hshld and Community, Development Planner, Nutritional/
Medical Anthropologist, Rural Sociologist, Demographer

Foreign Languages and Foreign Experience:

Worked in Thailand and Mexico

Languages: Thai, Lao, Spanish

Name: MARY D. FUTRELI

Citizenship: USA

Education: Austin Peay ST. U. BS. 1944

Date of Birth: [REDACTED]

U. Wisconsin MS, Ph.D. 1949-1952

Yrs. of Experience: 35

Areas of Specialization: Economics; Nutrition;

Foreign Languages and Foreign Experience:

Community Health; Surveys; Training

Worked in Panama, India, Nigeria

Languages: Fair, Spanish French

Personal History Statements of Principals (Continued)

Name: ALLAN L. GRUFF

Citizenship: USA

Education: Cornell U. B.Ch.E. 1955

Date of Birth: [REDACTED]

Columbia U. MA, Mph. 1973-1978

Yrs. of Experience: 17

Areas of Specialization: Development Planner;

Foreign Languages and Foreign Experience: _____

Food Mktng; Distribution Analyst; Food Tech; Nutrit;

Worked in Argentinian, India, _____

Medical Anthropologist; Mgt. Specialist

Colombia, Ireland, Mali, Bolivia

Nicaragua, Lang.: French, Spanish

Name: _____

German, Italian, Portuguese

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: OMNIPLAN CORPORATION

Address: 233 Wilshire Blvd.
Suite 200
Santa Monica, CA 90401

Telephone: (213) 392-3980

Branch Offices/Location: 1721 DeSales Street,
Washington, DC 20006

Principals (Names): Guillermina Paredes Montijo,
President; Rafael E. Montijo, III, Vice-Pres; Donald
Klein, Secretary; Ralph E. Montijo, Jr. Chief Exec.

Date Established: 1971

Place Established: CA

Type of Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: Recursos
y Proyectos Internacionales in
Cuidad Guatemala, C.A.

Other information: _____

Personal History Statements of Principals

Name: RALPH E. MONTIJO, JR. Citizenship: USA

Education: University of Arizona, 1952, B.S. in
EE Date of Birth: [REDACTED]

Yrs. of Experience: 24

Areas of Specialization: Gen. Management; Systems
Engineering; Financial Analysis; Venture Analysis; Product
Planning; Project Evaluation and Management Foreign Languages and
Foreign Experience: English,
Spanish, Basic French

Name: ZOLTAN PAZMANY Citizenship: USA

Education: Universidad Technologica, Argentina,
B.S. in ME, Ce, Aero E. from 1949-1954 Date of Birth: [REDACTED]

Yrs. of Experience: 25

Areas of Specialization: Indstl. Engin. for Light
& Heavy Indsty.; Public Safety Programs; Manu. Engin.;
Economic Devel.; Management Consultation Foreign Languages and
Foreign Experience: English,
Spanish, Italian, Hungarian

Personal History Statements of Principals (Continued)

Name: DONALD KLEIN
Education: Penn. State. ASTP in ME, 1945; Carnegie
Ins. B.S., Chem. E., 1947; Wayne University, 1952, L.L.B.
Areas of Specialization: Engineering; Project
Management

Citizenship: USA
Date of Birth: [REDACTED]
Yrs. of Experience: 24
Foreign Languages and
Foreign Experience: _____

Name: ANDRE S. MARIN
Education: University of Rome, 1949, B.S.,
Architecture
Areas of Specialization: Architecture; General
Construction; Park and Transportation Planning, Inter-
national Business Development; Marketing

Citizenship: USA
Date of Birth: [REDACTED]
Yrs. of Experience: 25
Foreign Languages and
Foreign Experience: English,
Spanish, Italian, Port.

Name: ROBERT D. COOK
Education: Newark College of Eng., B.S.E.E., 1960,
George Washington University, M.S.E.E., 1967
Areas of Specialization: Administration;
Engineering; Marketing; Management Consultation; Systems
Analysis

Citizenship: USA
Date of Birth: [REDACTED]
Yrs. of Experience: 15
Foreign Languages and
Foreign Experience: _____

Name: RONALD W. LOPEZ
Education: UCLA, M.A., 1969, History; San Fernando
St., B.S., History, Ventura University, B.A., Math,
1964
Areas of Specialization: Applied Mathematics;
Mexican-American Studies; Teacher Training; Technical
Writing; Data Analysis

Citizenship: USA
Date of Birth: [REDACTED]
Yrs. of Experience: 10
Foreign Languages and
Foreign Experience: English,
Spanish

Personal History Statements of Principals (Continued)

Name: LAWRENCE SMALHEISER

Citizenship: USA

Education: NYU, B.A., 1952, Psychology; University of Miami, Ph.D., 1958, Psychology

Date of Birth: ██████████

Yrs. of Experience: 24

Areas of Specialization: Clinical Psychology; Education; Mental Health; Industrial Management; Executive Counselling; Manpower Services

Foreign Languages and Foreign Experience:

Name: RAYMOND S. BRANDES

Citizenship: USA

Education: University of Arizona, B.A., 1961, Anthropology; University of Arizona, Ph.D., 1965, History

Date of Birth: ██████████

Yrs. of Experience: 12

Areas of Specialization: Southwestern Indian Problems; American West; Programs for Culturally Disadvantaged; Publisher

Foreign Languages and Foreign Experience:

Name: MITSUO KAWAHARA

Citizenship: USA

Education: University of Hawaii, B.S., E.E., 1955; UCLA, M.S., E.E., 1961

Date of Birth: ██████████

Yrs. of Experience: 20

Areas of Specialization: Electronic Equipment Design; Computer Systems Design; Systems Analysis; Project Management

Foreign Languages and Foreign Experience: English and Japanese

Name: FRED F. MAUTNER

Citizenship: USA

Education: UCLA, B.S., 1975, Finance; J.D., Law, 1957

Date of Birth: ██████████

Yrs. of Experience: 18

Areas of Specialization: Acquisition Analysis; Business Law; Cost & Tax Accounting; Venture and Feasibility Analysis

Foreign Languages and Foreign Experience:

Firm's Name: ONE AMERICA, INC.

Address: 1750 Pennsylvania Avenue, NW
Suite 418
Washington, DC 20006

Telephone: (202) 628-2216

Branch Offices/Location: Dallas, Texas

Principals (Names): Mrs. Elaine B. Jenkins,
Ms. Judith E. Jenkins, Mr. Edward J. Austin

Date Established: 1970

Place Established: DC

Type of Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

Other Information: Firm has
IQC Status

Personal History Statements of Principals

Name: ELAINE B. JENKINS Citizenship: USA

Education: B.A., Education; M.A., Philosophy of
Education Date of Birth: [REDACTED]

Areas of Specialization: Community Relations;
Criminal Justice; Education Administration; Elementary &
Higher Education Yrs. of Experience: 40

Foreign Languages and Foreign Experience: _____

Name: JUDITH E. JENKINS Citizenship: USA

Education: B.A., Political Science; Graduate Work-
African Affairs Date of Birth: [REDACTED]

Areas of Specialization: Training; Administration;
Women's Programs Yrs. of Experience: 14

Foreign Languages and Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: EDWARD J. AUSTIN

Citizenship: USA

Education: B.A., Business Administration;

Date of Birth: _____

Graduate Work, Labor Economics

Yrs. of Experience: 38

Areas of Specialization: Economics

Foreign Languages and Foreign Experience: _____

Name: DIANNA J. P. BROCHENDORFF

Citizenship: USA

Education: B.A., Urban Planning to be granted

Date of Birth:

summer 1978

Yrs. of Experience: 10

Areas of Specialization: Housing & Community

Foreign Languages and Foreign Experience: _____

Development

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: THE ONYX CORPORATION

Address: 4720 Montgomery Lane

Suite 502

Bethesda, MD 20014

Telephone: (404) 363-9505

Branch Offices/Location: Atlanta, GA;

Mountain View, GA; Boston, MA; San Francisco, CA

Date Established: 1969

Place Established: GA

Type of
Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

Principals (Names): Lonnie C. King, Jr.,

Chairman; Nancy H. Murphy, President

Other Information: _____

Personal History Statements of Principals

Name: MERCEDES A. WRIGHT

Education: Various College and Independent Study,

No Degree Education; Urban Studies

Areas of Specialization: Management; Social

Policy Research; Education

Citizenship: USA

Date of Birth: ████████

Yrs. of Experience: 14

Foreign Languages and
Foreign Experience: Read

Spanish

Name: DUDLEY J. SCHWARTZ

Education: George Washington, M.A., Operations

Research, 1973; Applied Mathematics, 1967

Areas of Specialization: Operations Research;

Systems Analysis; Management Sciences; Mathematical

Modeling

Citizenship: USA

Date of Birth: ████████

Yrs. of Experience: 10

Foreign Languages and
Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: BORAH S. SIMON

Citizenship: USA

Education: Newark College of Engineering, B.S.,
1960, Civil Engineering

Date of Birth: [REDACTED]

Yrs. of Experience: 17

Areas of Specialization: Computer Sciences;
Data Processing

Foreign Languages and
Foreign Experience: _____

Name: DANIEL L. WRIGHT

Citizenship: USA

Education: Carleton College, M.A., International
Economics, 1978

Date of Birth: [REDACTED]

Yrs. of Experience: 6

Areas of Specialization: International Economics;
Research; Banking and Finance

Foreign Languages and
Foreign Experience: Speak/

Write French and Spanish

Functional use: Arabic

Name: IRA GERSHKOFF

Citizenship: USA

Education: Mass. Institute of Technology,
1974, Electrical Engineering/Management

Date of Birth: [REDACTED]

Yrs. of Experience: _____

Areas of Specialization: Econometrics; Manage-
ment Information Systems

Foreign Languages and
Foreign Experience: _____

Name: LAURIE E. BURCH

Citizenship: USA

Education: Berea College, B.A., 1973, Mathematics

Date of Birth: [REDACTED]

Yrs. of Experience: 8

Areas of Specialization: Computer Systems
Analysis, Design and Implementation

Foreign Languages and
Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: LONNIE C. KING

Citizenship: USA

Education: Morehouse College, A.B., 1969, Economics

Date of Birth: [REDACTED]

Yrs. of Experience: 19

Areas of Specialization: Management; Economics;
Public Administration

Foreign Languages and
Foreign Experience:

Name: NANCY H. MURPHY

Citizenship: USA

Education: Drake University, B.A., 1967; Sociology;
Woodrow Wilson College of Law, 1977, J.D. Law

Date of Birth: [REDACTED]

Yrs. of Experience: 10

Areas of Specialization: Management; Law

Foreign Languages and
Foreign Experience:

Name: RALPH C. MASON

Citizenship: USA

Education: Cleveland State University, BBA, 1964,
Accounting

Date of Birth: [REDACTED]

Yrs. of Experience: 22

Areas of Specialization: Financial Management;
Accounting; Finance

Foreign Languages and
Foreign Experience: Speak,

Read, Write German

Name: RONALD E. YOKEY

Citizenship: USA

Education: N. Carolina State University at Raleigh,
B.S., 1961, Mechanical Engineering

Date of Birth: [REDACTED]

Yrs. of Experience: 14

Areas of Specialization: Hardware Design; Simula-
tion; Technology Assessment; Data Processing; Project
Management

Foreign Languages and
Foreign Experience:

Firm's Name: ORGANIZATION FOR ENVIRONMENTAL GROWTH, INC. (OFEGRO)
 Address: 3612 - 12th Street, NE Date Established: 1969
Washington, DC 20017 Place Established: US
 Telephone: (202) 832-0720 Type of Organization: Corporation
 Branch Offices/Location: _____ 8(a) Certified: Yes
 _____ Affiliates/Location: _____
 _____ E. M. Johnson, AIA, Associates;
 _____ 3612 - 12th Street, NW; Wash, D.C.
 Principals (Names): Edward M. Johnson, Other Information: _____
President; Bonita J. Walker; Lester G. Reese

Personal History Statements of Principals

Name: EDWARD M. JOHNSON
 Education: Howard, M. City Planning, 1970;
Howard, B. Architecture, 1967

 Areas of Specialization: Urban Planning;
Architecture; Education; Interior Design; International
Development Planning; Transportation Planning

Citizenship: USA
 Date of Birth: [REDACTED]
 Yrs. of Experience: 15
 Foreign Languages and Foreign Experience: _____

Name: BONITA J. WALKER
 Education: University of D.C., M., Urban Planning,
1977; Howard, B. Home Econ/Educ.

 Areas of Specialization: Education; Curriculum
Development; Training Program Development; Project
Direction; Youth Program Development

Citizenship: USA
 Date of Birth: [REDACTED]
 Yrs. of Experience: 12
 Foreign Languages and Foreign Experience: French

Personal History Statements of Principals (Continued)

Name: LESTER G. REESE

Citizenship: USA

Education: University of D.C., A.B., Vocational

Date of Birth: ██████████

Education; University of D.C., A.A.S., Arch/U.S.

Yrs. of Experience: 11

Army Eng.

Areas of Specialization: Civil Engineering;

Foreign Languages and Foreign Experience:

Contract Document Development; Architectural Design;

Vocational Education; Bridge and Highway Design

Name: RANDOLPH F. BLUM

Citizenship: USA

Education: Cornell, M.L.A., Coursework, 1975;

Date of Birth: ██████████

Cornell, B.S., Landscape Arch., 1974

Yrs. of Experience: 7

Areas of Specialization: Environmental Research

Foreign Languages and Foreign Experience: German

Name: OU DARONE SOMBAT

Citizenship: NON-USA

Education: Howard, B., Architecture, 1975

Date of Birth: ██████████

Yrs. of Experience: 6

Areas of Specialization: Architectural Design;

Foreign Languages and Foreign Experience: Lao,

Urban Planning; Interior Design; Environmental

Thai, French

Analysis; Graphics

Name: SUSAN H. CRIMMINS

Citizenship: USA

Education: George Washington University, M.A.,

Date of Birth: ██████████

Course Sociology; Trinity, B.A., Urban Studies and

Yrs. of Experience: 5

Sociology, 1975

Areas of Specialization: Urban Sociology;

Foreign Languages and Foreign Experience:

Research, Statistical Method Analysis; Data Processing;

Org/Inst Analysis; Training Program Analysis

Personal History Statements of Principals (Continued)

Name: NATALIE K. MEYERS

Citizenship: USA

Education: Howard University, B.A., Sociology, 1970

Date of Birth: [REDACTED]

Yrs. of Experience: 8

Areas of Specialization: Social Services;
Social Research; Technical Writing

Foreign Languages and
Foreign Experience: Spanish

Name: JOHN T. BLUE, JR.

Citizenship: USA

Education: American University, Ph.D., Sociology,
1958; Michigan University, M.A., Sociology, 1946

Date of Birth: [REDACTED]

Yrs. of Experience: 35

Areas of Specialization: Sociological Research;
Education; Project Direction; Institutional/Org. Research

Foreign Languages and
Foreign Experience: _____

Name: JOHN H. CAREY

Citizenship: USA

Education: Virginia Polytechnic Institute, M.,
Architecture, 1977; C. U., B., Architecture, 1975

Date of Birth: [REDACTED]

Yrs. of Experience: 2

Areas of Specialization: Architectural Design;
Contract Document Development

Foreign Languages and
Foreign Experience: _____

Name: EDWIN J. JOYNER

Citizenship: USA

Education: Howard, B., Architecture, 1977

Date of Birth: [REDACTED]

Yrs. of Experience: 2

Areas of Specialization: Architectural Design;
Contract Document Development; Graphics

Foreign Languages and
Foreign Experience: _____

Firm's Name: PACIFIC CONSULTANTS

Address: 2020 K Street, NW - Ste. 410
Washington, DC 20006

Telephone: (202) 466-6480

Branch Offices/Location: Berkeley, CA;
Boston, MA

Principals (Names): Mr. Otho J. Green, Pres.

Date Established: 1968

Place Established: CA

Type of Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

Other Information: _____

Firm is an IQC

Personal History Statements of Principals

Name: OTHO J. GREEN Citizenship: USA

Education: University of California, B.A.,
Political Science Date of Birth: [REDACTED]

Areas of Specialization: Manpower; Management;
Finance; Evaluation Yrs. of Experience: _____

Foreign Languages and Foreign Experience: _____

Name: STEPHEN J. EDELMANN Citizenship: USA

Education: Miami (Ohio), B.A., 1966, Pol. Sci.;
University of Maryland; M.B.A., 1975, Finance and Manag. Date of Birth: [REDACTED]

Areas of Specialization: Finance; Management;
Administration; Project Design and Evaluation Yrs. of Experience: 10

Foreign Languages and Foreign Experience: _____
Spanish

Personal History Statements of Principals (Continued)

Name: RONALD BOYD

Citizenship: USA

Education: University of San Francisco, B.S., 1963,

Date of Birth: [REDACTED]

Business Admin.; Univ. of San Francisco, M.B.A., 1973

Yrs. of Experience: 10

Finance & Management

Foreign Languages and

Areas of Specialization: Accounting, Finance;

Foreign Experience: _____

Management; Personnel

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Areas of Specialization: _____

Yrs. of Experience: _____

Foreign Languages and
Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Areas of Specialization: _____

Yrs. of Experience: _____

Foreign Languages and
Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Areas of Specialization: _____

Yrs. of Experience: _____

Foreign Languages and
Foreign Experience: _____

Firm's Name: PLANNING AND HUMAN SYSTEMS, INC.

Address: 3301 New Mexico Avenue, NW

Suite 252

Washington, DC 20016

Telephone: (202) 686-5100

Branch Offices/Location: _____

Date Established: 1972

Place Established: DC

Type of
Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

Principals (Names): Frances Georgette, Ph.D.,

President; Jane Watson, Vice President

Other Information: _____

Personal History Statements of Principals

Name: HOWARD E. FENTON

Citizenship: _____

Education: B.A./J.D.

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: Marketing; Finance;

Foreign Languages and
Foreign Experience: _____

Law; Prog. Adm., Regional Planning

Venezuela; Spanish

Name: FRANCISCO C. BANDA

Citizenship: _____

Education: B.A.; M.A.; Ph.D.

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: Marketing; Finance;

Foreign Languages and
Foreign Experience: Latin

Urban Development

America; French and Portuguese

Personal History Statements of Principals (Continued)

Name: LINDA M. RICHARDSON

Citizenship: _____

Education: B.A.; M.A.

Date of Birth: _____

Areas of Specialization: Education; Public Health;
Program Admin.; Communications

Yrs. of Experience: _____

Foreign Languages and
Foreign Experience: Spanish
and Portuguese

Name: PAUL JOSEPH DeFINO

Citizenship: _____

Education: B.A.; M.B.A.

Date of Birth: _____

Areas of Specialization: Education; Public Health;
Community Development; Marketing Finance

Yrs. of Experience: _____

Foreign Languages and
Foreign Experience: Colombia
Spanish

Name: A. MANUEL URIANTE

Citizenship: _____

Education: A.D.; B.S.; M.B.A.

Date of Birth: _____

Areas of Specialization: Education; Economic
Analysis; Marketing; Regional Planning

Yrs. of Experience: _____

Foreign Languages and
Foreign Experience: Spanish
Peru

Name: RAMON ALCERRO

Citizenship: _____

Education: M.D.; M.P.H.

Date of Birth: _____

Areas of Specialization: Education; Public Health;
Program Administration

Yrs. of Experience: _____

Foreign Languages and
Foreign Experience: Honduras
Spanish

Personal History Statements of Principals (Continued)

Name: LUIS STELZNER

Citizenship: _____

Education: B.A.; M.A.; Ph.D.

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: Education; Community

Foreign Languages and
Foreign Experience: Ecuador;

Development; Economic Analysis; Law; Urban Development

Bolivia; Honduras; Spanish

Name: JOHN ARANGO

Citizenship: _____

Education: B.A.; M.A.; Ph.D.

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: Education; Community

Foreign Languages and
Foreign Experience: Spanish;

Development; Economic Analysis; Urban Development

Ecuador; Bolivia; Columbia

Name: EDWARD C. P. STEWART

Citizenship: _____

Education: B.A.; Ph.D.

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: Labor and Manpower

Foreign Languages and
Foreign Experience: Latin

Training

America; Spanish

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and
Foreign Experience: _____

Firm's Name: PRO-LYSTS, INC.

Address: University Station

Box 3761

Eugene, OR 97403

Telephone: (503) 344-4980

Branch Offices/Location: _____

Date Established: 1975

Place Established: OR

Type of
Organization: Corporation

8(a) Certified: No

Affiliates/Location: _____

Principals (Names): John R. Nelson, President;

Bhagwati Poddar, Chairman

Other Information: _____

Personal History Statements of Principals

Name: JOHN R. NELSON

Citizenship: USA

Education: Washington State University, 1974, M.A.

Date of Birth: 

Anthropology: University of Oregon, Ph.D. Candidate

Yrs. of Experience: 8

Areas of Specialization: Socio-Cultural Anthropolo-
gist; Social Assessment Models

Foreign Languages and
Foreign Experience: _____

Name: BHAGWATI P. PODDAR

Citizenship: USA

Education: University of Oregon, 1960, M.A.; S.

Date of Birth: 

Illinois University, 1965, Ph.D.

Yrs. of Experience: 20

Areas of Specialization: Political Sociologist;

Foreign Languages and
Foreign Experience: _____

Research Orientation Toward Assessment of Environmental
and Social Effects in Developing Areas

Personal History Statements of Principals (Continued)

Name: ROBERT NEWMAN

Citizenship: USA

Education: University of Oregon, 1974, M.A.

Date of Birth: ██████████

Economic Development; Austin College, 1969, B.A.,

Yrs. of Experience: 5

Economics

Foreign Languages and Foreign Experience: _____

Areas of Specialization: Manpower Research;

Dynamics of a Transitional rural Economy in America

Name: JAN NEWTON

Citizenship: USA

Education: University of Oregon, 1968, M.S.,

Date of Birth: ██████████

Economics; University of Oregon, 1971, Ph.D.

Yrs. of Experience: 10

Areas of Specialization: Socio-Economic Assessment

Foreign Languages and Foreign Experience: _____

of Rural Development Plant; Political Economy; Economic

Ethnography and Rural Development; Microeconomic Theory

Name: LONNIE SNOWDEN

Citizenship: USA

Education: Wayne State University, 1972, M.A.; Wayne

Date of Birth: ██████████

State University, 1975, Ph.D.

Yrs. of Experience: 8

Areas of Specialization: Socio-Community Psychology;

Foreign Languages and Foreign Experience: _____

Community Interventions; Evaluation of Social-Support

Systems; Clinical Services

Name: Robert C. Clover

Citizenship: USA

Education: Chico State College, 1969, M.A.,

Date of Birth: ██████████

Biology; Oregon State University, 1974, Ph.D., Zoology

Yrs. of Experience: 8

Areas of Specialization: Population Biology;

Foreign Languages and Foreign Experience: _____

Island Biogeography; Herpetology; Ecosystem Structure

and Function

Personal History Statements of Principals (Continued)

Name: SARADELL PODDAR

Citizenship: USA

Education: Southern Illinois University, 1964, B.S.;

Date of Birth: ██████████

Youngstown State University, M.S., 1972

Yrs. of Experience: 8

Areas of Specialization: Aquatic Biology Assess-
ment; Microbiological Assessment

Foreign Languages and
Foreign Experience: _____

Name: MICHAEL W. DONLEY

Citizenship: USA

Education: Kent State University, 1966, M.A.,

Date of Birth: ██████████

Geography; University of Oregon, 1971, Ph.D.

Yrs. of Experience: 8

Areas of Specialization: Cartography; Fluvial
Geomorphology; Air Photo Interpretation; Resource
Analysis and Planning

Foreign Languages and
Foreign Experience: _____

Name: DAVID R. McDONALD

Citizenship: USA

Education: University of Oregon, 1975, M.L.S.;

Date of Birth: _____

Washington State University, 1974, M.A., Anthropology

Yrs. of Experience: 4

Areas of Specialization: Reference; Documents;
Subject Bibliography; Ethnohistory; Economic Anthropology;
Native Americans

Foreign Languages and
Foreign Experience: _____

Name: ELLIOTT A. GEHR

Citizenship: USA

Education: University of Oregon, 1970, M.A.;

Date of Birth: ██████████

University of Oregon, 1976, Ph.D.

Yrs. of Experience: 20

Areas of Specialization: Economic Development in
Latin America; Human Evolution and Paleoecology;
Prehistory of Mesoamerica; New Wld. Arch. Relationships

Foreign Languages and
Foreign Experience: _____

Firm's Name: RESEARCH, EVALUATION & SYSTEMS, INC. (RESI)

Address: 1352 Madison Street, NW Date Established: 1977
Washington, DC 20011 Place Established: DC

Telephone: (202) 882-8522 Type of Organization: Corporation

Branch Offices/Location: _____ 8(a) Certified: In Progress

_____ Affiliates/Location: _____

Principals (Names): Harry N. Keeling; Mahesh Naithani Other Information: _____

Personal History Statements of Principals

Name: MERAL CULHA Citizenship: USA

Education: U. Turkey, B.S., 1964, Political Science Res.; U. Turkey, M.A., 1967, Psychology; U. Minnesota, Ph.D., 1974, Social Science Res. Date of Birth: ██████████

Areas of Specialization: Psychology/Soc. Sci. Research Yrs. of Experience: 10

Foreign Languages and Foreign Experience: _____

Name: ADLIN DOMINGO Citizenship: USA

Education: University of Texas, B.A., 1973, Economics; University of Texas, M.S., 1976, Communication Date of Birth: ██████████

Areas of Specialization: Linguist; Economics of Developing Nation; Survey Researcher Yrs. of Experience: 4

Foreign Languages and Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: HENRY T. INGLE

Citizenship: USA

Education: University of Texas, B.S., 1964,

Date of Birth:

Soc. Sci. Res.; University of Syracuse, M.S., 1966,

Yrs. of Experience: 11

Communication; Stanford Ph.D., 1972, Soc. Sci. Res.

Foreign Languages and
Foreign Experience:

Areas of Specialization: Social Science;

Researcher; Education/Communication

Name: HARRY N. KEELING

Citizenship: USA

Education: Georgetown, B.S., 1973, Mathematics;

Date of Birth:

George Washington, M.S., 1978, Computer Science

Yrs. of Experience: 9

Areas of Specialization: Systems Analyst;

Foreign Languages and
Foreign Experience:

Researcher; Computer Programmer

Name: MAHESH NAITANI

Citizenship: USA

Education: U. India, B.A., 1965, Economics,

Date of Birth:

U. India, M.S., 1967, Research & Evaluation; U.

Yrs. of Experience: 11

Minnesota, M.B.A., 1973, Communication

Foreign Languages and
Foreign Experience:

Areas of Specialization: Evaluation; Market

Researcher; Systems Analyst

Name: BRUNILDA PARBON

Citizenship:

Education: Hunter College, M.S., 1975, Bilingual

Date of Birth:

Ed/Spanish; Col. N.Y., B.A., 1974, Ed/English Literature

Yrs. of Experience: 4

Areas of Specialization: Bilingual Education;

Foreign Languages and
Foreign Experience: Spanish

Curriculum Development; Training

Personal History Statements of Principals (Continued)

Name: DIANE M. SIMMS

Citizenship: USA

Education: U. New York, B.A., 1973, Poli. Sci.;

Date of Birth: [REDACTED]

U. Ohio, M.P.A., 1974, Public Administration

Yrs. of Experience: 4

Areas of Specialization: Productivity Analyst;

Foreign Languages and Foreign Experience: _____

Market Researcher; Training

Name: MARIE J. SMITH

Citizenship: USA

Education: Un. New York, B.A., 1969, Biology/Chem.

Date of Birth: [REDACTED]

Yrs. of Experience: 9

Areas of Specialization: Writer/Editor;

Foreign Languages and Foreign Experience: French

Translator/French; Researcher

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: RESOURCE FOR COMMUNICATIONS, INC.

Address: 9255 Sunset Boulevard

the Eighth Floor

Los Angeles, California 90069

Telephone: (213) 550-8211

Branch Offices/Location: Washington, D.C. (202)

659-5629, Mr. Jim Stafford; Mexico City, Durango 252

Despacho 103 Colonia Roma, Mexico 7, D.F.

Principals (Names): Fernando Oaxaca, President

Rene Henry, Secretary

Benjamin Soria, Treasurer

Date Established: 1977

Place Established: CA

Type of
Organization: Corporation

8(a) Certified: No

Affiliates/Location: Bilingual

Children's Television, Inc. Oakland

California ; ICPR Public Relations,
Los Angeles, CA.

Other Information: _____

Personal History Statements of Principals

Name: FERNANDO OAXACA

Citizenship: USA

Education: BS in Engr. (E.E.) University of Texas

Date of Birth: ██████████

1950

Yrs. of Experience: 28

Areas of Specialization: Executive Management;

Foreign Languages and
Foreign Experience: Fluency

Engineering Management; Market Research; Social Science

in Spanish

Research; Government Operations; Public Relations

Name: EDUARD AGUIRRE

Citizenship: USA

Education: Ed. D. Ariz. State, Indus. Ed./Educ.

Date of Birth: ██████████

Admin.

Yrs. of Experience: 25

Areas of Specialization: Latin American Education

Foreign Languages and
Foreign Experience: Spanish

Government Management; Manpower Program Devel. & Manag.;

Education Admin.; Vocational Educ.; Educ. System Design

& Development

Personal History Statements of Principals (Continued)

Name: MORTON SEGAL

Education: BA. Kenton College, MA Columbia-Bus.

Commun.

Areas of Specialization: Communications; Adverti-

sing/Public Relations; Cinematographic Devl.; Market

Research & Attitudinal Modulation

Name: HON. FELIPE V. SANCHEZ

Education: BA Fresno State 1953, Bus. Admin.

Areas of Specialization: Government Admin.;

International Relations; Lating American Relations;

Government Program Development; College Governance

Name: RENE CARDENAS

Education: Ph.D. Cultural Anthro. Univ. Cal. Berkeley

Areas of Specialization: Bilingual Education; Pro-

gram Design and Devl.; Manpower and Training Program;

Television & Media Production & Design; Educational
System Design and Development

Name: RENE HENRY

Education: BA Econ. William & Mary Grad. Marketing,

W. Va. University

Areas of Specialization: Large Scale Housing;

Economics; Land Development; Market Research & Devel.

Publishing; Gov't. & Comm. Relations

Citizenship: USA

Date of Birth: _____

Yrs. of Experience: 26

Foreign Languages and
Foreign Experience: _____

Citizenship: USA

Date of Birth: _____

Yrs. of Experience: 25

Foreign Languages and
Foreign Experience: Spanish

Citizenship: USA

Date of Birth: _____

Yrs. of Experience: 25

Foreign Languages and
Foreign Experience: _____

Citizenship: USA

Date of Birth: _____

Yrs. of Experience: 22

Foreign Languages and
Foreign Experience: _____

Firm's Name: RESOURCE PROGRAM DEVELOPMENT, INC.

Address: 700 S. Zarzamora - Suite 203
San Antonio, TX 78207

Telephone: (512) 432-2181

Branch Offices/Location: _____

Principals (Names): Dr. Tony Garcia, Pres.;
Rosario Hinojosa, Vice Pres.
Angela M. Garcia, Sec./Treas.; Dr. Josue Cruz, Vice
President for Research & Development

Date Established: 1976

Place Established: TX

Type of Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

Other Information: All staff
members have Spanish-speaking
capability

Personal History Statements of Principals

Name: DR. TONY GARCIA Citizenship: USA

Education: B.A., 1968; M.A., 1970; Ph.D., 1974 Date of Birth: [REDACTED]

Yrs. of Experience: 14

Areas of Specialization: Administration &
Supervision; Bilingual/Bicultural Education; Guidance &
Counseling; Research Designs/Development; Evaluations

Foreign Languages and Foreign Experience: Spanish

Name: ROSARIO G. HINOJOSA Citizenship: USA

Education: B.A., 1972, M.A., 1976 Date of Birth: [REDACTED]

Yrs. of Experience: 7

Areas of Specialization: Early Childhood Educa-
tion; Bilingual/Bicultural ECE; Assessment/Evaluation;
Testing

Foreign Languages and Foreign Experience: Spanish

Personal History Statements of Principals (Continued)

Name: ANGELA M. GARCIA

Citizenship: USA

Education: Attended San Antonio College and

Date of Birth: [REDACTED]

St. Mary's University

Yrs. of Experience: 14

Areas of Specialization: Administrative Assist.;

Foreign Languages and
Foreign Experience: Spanish

Bookkeeper

Name: DR. JOSUE CRUZ

Citizenship: USA

Education: B.A., 1968; M.S., 1971; Ph.D. 1973

Date of Birth: [REDACTED]

Yrs. of Experience: 10

Areas of Specialization: Administration & Super-

Foreign Languages and
Foreign Experience: Spanish

vision; Research & Development; Bilingual/Bicultural

Education; Early Childhood Ed.; Evaluations

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and
Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and
Foreign Experience: _____

Firm's Name: RESOURCES FOR ACTION/RECURSOS EN ACCION, INC.

Address: 4301 Massachusetts Avenue, NW

Date Established: 1977

Washington, DC 20016

Place Established: DC

Telephone: (202) 362-5326

Type of Organization: Corporation

Branch Offices/Location: Bogota, Colombia;

8(a) Certified: No

Bethesda, MD

Affiliates/Location: _____

Principals (Names): _____

Other Information: _____

Personal History Statements of Principals

Name: HORTENSE DICKER

Citizenship: USA

Education: B.A., 1950, Latin American Area; M.A.,

Date of Birth: [REDACTED]

1976, Human Resources Devel. Certificate; 1957, Poli.

Yrs. of Experience: 20

Sci.

Areas of Specialization: Human Resources Develop-

Foreign Languages and Foreign Experience: Spanish,

ment; Int'l Devl; Women's Dev.; Training Design and

French, some Portuguese & Ital.

Delivery; Volunteer & Organization Dev.

Name: MARTHA SPICE

Citizenship: USA

Education: B.A., Oberlin College, 1961, M. Ed.,

Date of Birth: [REDACTED]

Springfield College, 1967; G.W. University, Hum. Res. Dev.

Yrs. of Experience: 16

Areas of Specialization: Human Resources Devel.;

Foreign Languages and Foreign Experience: Spanish

Training Design and Delivery; Devel. of Management

Skills; Wmen's Development; Int'l Development

Personal History Statements of Principals (Continued)

Name: AMPARO GIRALDO
Education: MSW, Javeriana Univ., 1966, Community
Organization
Areas of Specialization: Human Resurces Develop.;
Community Devel.; Develop. of Voluntary Organizationa;
Women in Devel.; Program Devel.; Program Devel.; Train-
ing Design and Delivery

Citizenship: Non-USA
Date of Birth: [REDACTED]
Yrs. of Experience: 16
Foreign Languages and
Foreign Experience:

Name: JANET KENNEDY
Education: B.A., Lake Erie College, 1963; M.A.,
U.C.L.A., Sociology, 1966; Ph.D. Candidate, Boston Univ.
Areas of Specialization: Social Research; Program
Evaluation; International Development; Women in Develop-
ment; Training Design and Delivery

Citizenship: USA
Date of Birth: [REDACTED]
Yrs. of Experience: 11
Foreign Languages and
Foreign Experience: Spanish,
French, Arabic

Name: ANTOINETTE RUSSIN
Education: B.A., Smith College, History, 1961;
M.S.W., Columbia University, 1963; Ph.D. Candidate,
American University
Areas of Specialization: Social Research;
Community Development; Social Work; Program Evaluation

Citizenship: USA
Date of Birth: [REDACTED]
Yrs. of Experience: 14
Foreign Languages and
Foreign Experience: Spanish

Name: NANCY SWING
Education: B.A., W.Va. University, Soc. Psych., 1965;
M.S., Boston University, Television, 1968; Ph.D.
Candidate, American University
Areas of Specialization:

Citizenship: USA
Date of Birth: [REDACTED]
Yrs. of Experience: 12
Foreign Languages and
Foreign Experience: French,
Farsi, Kiswahili

Firm's Name: J. A. REYES ASSOCIATES, INC.

Address: 1633 - 16th Street, NW
Washington, DC 20009

Telephone: (202) 234-4860

Branch Offices/Location: Spartanburg, SC;
Savannah, GA; Los Angeles, CA

Principals (Names): Joseph A. Reyes, President;
Louise Woerner, Vice President; John Finotti, Treas.

Date Established: 1964

Place Established: DC

Type of Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

Other Information: _____

Personal History Statements of Principals

Name: JOSEPH A. REYES Citizenship: USA

Education: B.A., Electrical Engineering, George Washington University; M.E.A., Engineering Admin., Geo. Washington University Date of Birth: [REDACTED]

Areas of Specialization: Engineering; Electrical, Management, Finance, Transportation; Training; Systems Design; Management Analysis, Etc. Yrs. of Experience: 25

Foreign Languages and Foreign Experience: _____

Name: LOUISE WOERNER (NMN) Citizenship: USA

Education: University of Chicago, B.S., Marketing; M.B.A. Date of Birth: [REDACTED]

Yrs. of Experience: 12

Foreign Languages and Foreign Experience: _____

Areas of Specialization: Survey Design; Training & Tech. Asst.; Data Collection & Analysis; Report Writing; Eco. Develop.; Nutrition; Aging; Education

Personal History Statements of Principals (Continued)

Name: JOHN FINOTTI

Citizenship: USA

Education: _____

Date of Birth:

Yrs. of Experience: 29

Areas of Specialization: Finance

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: M. SOSA & ASSOCIATES, INC.

Address: Mercantil Plaza Building - Suite 520

Ponce de Leon Avenue Stop 27-1/2

Hato Rey, PR 00918

Telephone: (809) 754-6133

Branch Offices/Location: _____

Principals (Names): Milagros Sosa Costa, Pres.

Date Established: _____

Place Established: PR

Type of Organization: Corporation

8(a) Certified: No

Affiliates/Location: _____

Other Information: _____

Personal History Statements of Principals

Name: ENRIQUE A. RUFFAT

Citizenship: USA

Education: Chile Catholic University, Architect;

Date of Birth: ██████████

Columbia University Del Valle, M.A., Planning;

Yrs. of Experience: 13

U.S. Harvard, M.A., Planning

Areas of Specialization: Environment and Natural

Foreign Languages and Foreign Experience: Fluent

Resources; Systems Analysis; Financial Mangement

Spanish

Name: BLANCA ESTHER CONCEPCION

Citizenship: USA

Education: Catholic University of Puerto Rico, B.S.,

Date of Birth: ██████████

1969, Science of Education; University of Puerto Rico,

Yrs. of Experience: 22

M.A., 1971, Administration and Supervision

Areas of Specialization: Education; Social Research;

Foreign Languages and Foreign Experience: Fluent

Evaluation and Analysis

Spanish

Personal History Statements of Principals (Continued)

Name: EDUARDO FIGUEROA

Citizenship: USA

Education: Rhode Island School (Lic. #5664), B.A.,
in Architecture, 1967; Architecture

Date of Birth: [REDACTED]

Yrs. of Experience: 5

Areas of Specialization: Architecture

Foreign Languages and
Foreign Experience: Fluent

Spanish

Name: M.A. VELEZ A.

Citizenship: USA

Education: University of Pittsburgh, Ph.D. Candidate;
University of Puerto Rico, (MPA)

Date of Birth: [REDACTED]

Yrs. of Experience: 15

Areas of Specialization: Urban and Municipal

Foreign Languages and
Foreign Experience: Fluent

Development; Financial Management

Spanish

Name: EDUARDO MONTOULIEU GARCIA

Citizenship: USA

Education: Univ. of Havana, Cuba, 1930, B.S.;
Harvard Univ., 1938, Master in Archit.; University of
Havana, Cuba, 1942, Archit.; Harvard Univ., 1959, Master
in City Plan.; Univ. of Pa., Ph.D. Candidate
Areas of Specialization: Rural Development;

Date of Birth: [REDACTED]

Yrs. of Experience: 40

Urban and Municipal Development; Environment and Natural
Resources

Foreign Languages and
Foreign Experience: Fluent

Spanish

Name: JOSE J. BAUERMEISTER

Citizenship: USA

Education: Florida State University, 1969, Ph.D.,
Psychology

Date of Birth: [REDACTED]

Yrs. of Experience: 10

Areas of Specialization: Education; Social Research;
Evaluation and Analysis

Foreign Languages and
Foreign Experience: Fluent

in French

Firm's Name: SYSTEMS IN EDUCATION AND TRAINING, INC.

Address: 5881 N.W. 37th Avenue

Miami, FL 33142

Date Established: 1971

Place Established: FL

Telephone: (305) 635-3431

Type of Organization: Corporation

Branch Offices/Location: Arlington, VA;

8(a) Certified: Yes

Los Angeles, CA

Affiliates/Location: _____

Principals (Names): Graham A. Lewis, Jr.,

Other Information: _____

President; Elizabeth Lee Atkinson, Secretary/Treas.

Personal History Statements of Principals

Name: GRAHAM A. LEWIS

Citizenship: USA

Education: University of Panama, 1952, B.S.

Date of Birth: ██████████

Political Science

Yrs. of Experience: 25

Areas of Specialization: Business Management;

Foreign Languages and Foreign Experience: Fluent

Marketing; Diesel Power Equipment; Automotive Repair;

Spanish

Manpower Training

Name: ELIZABETH L. ATKINSON

Citizenship: USA

Education: Atlanta University, M.S., Library Science

Date of Birth: ██████████

Yrs. of Experience: 26

Areas of Specialization: Library Science

Foreign Languages and Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: JOSEPH F. O'DONNELL

Citizenship: USA

Education: Temple University, B.S., 1957, Economics

Date of Birth: [REDACTED]

Yrs. of Experience: 30

Areas of Specialization: Marketing; Economics;

Foreign Languages and Foreign Experience:

Manpower Training; Financial Activities; Research &

Statistics; Community Development

Name: BETTY L. COX

Citizenship: USA

Education: N. Texas State, M.S., 1966, Pre-Clinical

Date of Birth: [REDACTED]

Psychology

Yrs. of Experience: 20

Areas of Specialization: Psychological Evaluation;

Foreign Languages and Foreign Experience:

Marketing; Research & Statistics; Human Resources;

Education ; Manpower Training

Name: MICHAEL LEE

Citizenship: USA

Education: University of Kansas, M.S., 1968,

Date of Birth: [REDACTED]

Radio-TV-Film

Yrs. of Experience: 11

Areas of Specialization: Audio-Visual Producer/

Foreign Languages and Foreign Experience:

Director; Radio/TV - Producer

Name: MIRIAM A. SAFREN

Citizenship: USA

Education: Johns Hopkins University, Ph.D., Experi-

Date of Birth:

mental Ph.

Yrs. of Experience: 15

Areas of Specialization: Job Task of Systems

Foreign Languages and Foreign Experience:

Analysis; Test Development and Validation; Training

and Training Evaluation

Firm's Name: TECHNASSOCIATES, Incorporated

Address: 1430 K Street, NW
Suite 800
Washington, DC 20005

Telephone: (202) 737-3322

Branch Offices/Location: 401 M Street, SW,
Washington, DC 20024

Principals (Names): Peter Ythier, Marvin Zentner

Date Established: 1973

Place Established: MD

Type of Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

Other Information: _____

Personal History Statements of Principals

Name: PETER YTHIER Citizenship: USA

Education: Long Island University, B.S., 1952,
Physics; Graduate Studies, New York University, 1953-55

Yrs. of Experience: 26

Foreign Languages and Foreign Experience: _____

Areas of Specialization: Technical and Admin.
Management; Systems Analysis; Design Engineering; Propo-
sal Management

Name: MARVIN A. ZENTNER Citizenship: USA

Education: New York City College, B.B.A., 1950,
Economics; American University, M.A., 1956, Public Admin.

Yrs. of Experience: 30

Foreign Languages and Foreign Experience: _____

Areas of Specialization: Systems Design; System
Implementation; EDP Activities; Installation of Data
Systems Components

Firm's Name: TECHNICAL SYSTEMS INSTITUTE

Address: 18075 Ventura Blvd.

Suite 212

Encino, CA 91316

Telephone: (213) 345-8776

Branch Offices/Location: _____

Date Established: 1972

Place Established: CA

Type of
Organization: Corporation

8(a) Certified: No

Affiliates/Location: _____

Principals (Names): Frank F. Aguilera, Fred

S. Chapa

Other Information: _____

Personal History Statements of Principals

Name: FRANK F. AGUILERA

Citizenship: USA

Education: U.S.C., M.P.A., 1968, Public Admin.

Date of Birth: [REDACTED]

(Health Services)

Yrs. of Experience: 16

Areas of Specialization: Organization and Manage-
ment of Health Services; Develop. Planning; Evaluation
of Services; Survey Research and Project Director

Foreign Languages and
Foreign Experience: Read,
Write, and Speak Spanish Fluent

Name: FRED S. CHAPA

Citizenship: USA

Education: Worden School of Social Service, San
Antonio, TX MSW.73

Date of Birth: [REDACTED]

Yrs. of Experience: 12

Areas of Specialization: Research and Planning in
Social Services; Business Administration; Finance;
Personnel & Community Organizations

Foreign Languages and
Foreign Experience: Fluent
in Spanish

Personal History Statements of Principals (Continued)

Name: ANTHONY M. ALCOGER

Citizenship: USA

Education: UCLA, Dr. P.H., 1970, Medical Care

Date of Birth: [REDACTED]

Organization

Yrs. of Experience: 13

Areas of Specialization: Medical Care Organization

Foreign Languages and Foreign Experience: Read,

& Admi.; Mental Health & Substance Abuse; Rehabil.

Write, and Speak Spanish Fluently

Personnel Training; Assoc. Prof. CSUN

Name: JEAN A. GILBERT

Citizenship: USA

Education: U.C.S.B., Ph.D., 1978, Anthropology

Date of Birth: [REDACTED]

Yrs. of Experience: 14

Areas of Specialization: Cultural Anthropology;

Foreign Languages and Foreign Experience: Read

Modern Lat. Am. Cultures; Applied Behavioral Sciences;

and Speak Spanish

and Author; Research Experience in Jalisco, Mexico

Name: MANUEL R. MIRANDA

Citizenship: USA

Education: Univ. of Wash., Ph.D., 1971, Psychology

Date of Birth: [REDACTED]

Yrs. of Experience: 14

Areas of Specialization: Advanced Research in

Foreign Languages and Foreign Experience: Fluent

Human Growth and Develop.; Mental Health & Psychometric

in Spanish

Measurement; Interview Techniques; Research Methodology &

Program Evaluation; Professor at UCLA

Name: LAZARO WALDO LOPEZ

Citizenship: Non-USA

Education: UCLA, M.A., 1970, Econometrics

Date of Birth: [REDACTED]

Yrs. of Experience: 10

Areas of Specialization: Finance and Economics of

Foreign Languages and Foreign Experience: Born in

Health Care; Cross-Cultural Research in Utilization of

Cuba; Read, Write, and Speak

Health Services.

Spanish

Firm's Name: TRANSCULTURAL SYSTEMS ASSOCIATES

Address: 8143 - 15th Avenue

Date Established: 1974

Number 202

Place Established: _____

Hyattsville, MD 20783

Type of Organization: Partnership

Telephone: (301) 434-2431/ 445-1863

8(a) Certified: No

Branch Offices/Location: _____

Affiliates/Location: _____

Principals (Names): Pablo Alemar, Fernando

Other Information: _____

T. Lyons, Nabil Anis Makar, Gretchen M. Ramirez, Jose

A. Reig

Personal History Statements of Principals

Name: PABLO ALEMAR

Citizenship: USA

Education: American University, B.A., 1952, General

Date of Birth: [REDACTED]

Psychology; Graduate Studies, M.A. Level in Guidance

Yrs. of Experience: 30

Techniques and Psychometrics; Industrial Col. of the

Armed Forces, Faculty Graduate

Areas of Specialization: Education & Training

Foreign Languages and Foreign Experience: Bilingual

Advisor; Educ. Textbook Editor and Writer;

Bicultural Capabilities (Eng/Sp) _____

Name: FERNANDO L. LEON

Citizenship: USA

Education: University of Puerto Rico, 1938, B.A.,

Date of Birth: [REDACTED]

Educational Methods, Sociology

Yrs. of Experience: 30

Areas of Specialization: Personnel Mgt.; Human

Foreign Languages and Foreign Experience: Bilingual

Resources Planning & Dev.; Employee, Supvy. & Mgt.

Bicultural Cap. (Eng/Sp) _____

Training; Org. Dev.; Internal Consulting; Org. & Staffing

Personal History Statements of Principals (Continued)

Name: EUGENE T. LYONS
Education: Univ. of Maryland, B.S., 1971, Military
Science; University of Maryland, B.A., 1976, Communica-
tions & English Literature; Univ. of Md., Dept. of
English, Graduate Student
Areas of Specialization: Mgt. Analysis; Hosp. &
Health Adm.; Org. Development; Pers. Management;
Public Affairs; Editor-Writer

Citizenship: USA
Date of Birth: [REDACTED]
Yrs. of Experience: 30
Foreign Languages and
Foreign Experience: _____

Name: NABIL ANIS MAKAR
Education: Institute of Art Education, Cairo, Egypt,
B.A., 1963, Art & Education; Geoc Wash. Univ., Studies
Nearing Completion for Masters in Fine Arts, 1974 to Date
Areas of Specialization: Art; Education; Cross-
Cultural Advisor (Arabic Countries)

Citizenship: USA
Date of Birth: [REDACTED]
Yrs. of Experience: 16
Foreign Languages and
Foreign Experience: Bilingual
Bicultural Cap. (Eng/Arabic)

Name: GRETCHEN M. RAMIREZ
Education: University of Puerto Rico, B.S., 1974,
(Magna Cum Laude), Psychology; Univ. of Mass., 1976, M.S.,
Org. Psychology; Doctoral Candidate, Org. Psychology,
Univ. of Massachusetts at Amherst
Areas of Specialization: Org. Psychology; Org.
Dev.

Citizenship: USA
Date of Birth: [REDACTED]
Yrs. of Experience: 2
Foreign Languages and
Foreign Experience: Bilingual
Bicultural Cap. (Eng/Sp)

Name: JOSE A. REIG
Education: University of Maryland, B.S., 1973,
Mechanical/Nuclear Engineering
Areas of Specialization: HVAC, Fire Protection &
Plumbing Systems; Energy Svgs. Programs; Cost-Effective
Maintenance; Facilities Remodeling; Modeling/Small Scale

Citizenship: USA
Date of Birth: [REDACTED]
Yrs. of Experience: 10
Foreign Languages and
Foreign Experience: Bilingual
Bicultural (Eng/Sp)
Fac.

Personal History Statements of Principals (Continued)

Name: GUILLERMO G. ARBONA

Citizenship: USA

Education: St. Louis University, M.D., 1934;

Date of Birth: [REDACTED]

John Hopkins University, MPH, Public Health

Yrs. of Experience: 40

Areas of Specialization: Public Health Admin.;

Foreign Languages and Foreign Experience:

Comprehensive Health Plan; Health Human Resources;

Bilingual and Bicultural

Institutional Medical Care; Health Education

(English/Spanish)

Name: ARMANDO H. LASSUS

Citizenship: USA

Education: University of Puerto Rico, B.S., 1955

Date of Birth: [REDACTED]

Biological Sciences

Yrs. of Experience: 19

Areas of Specialization: General Management;

Foreign Languages and Foreign Experience:

ADP; Health Planning

Bilingual and Bicultural

(English/Spanish)

Name: SAMUEL E. I. POLANCO

Citizenship: USA

Education: University of Puerto Rico, B.A., 1948;

Date of Birth: [REDACTED]

Columbia University, M.S., 1950, Health Administration;

Yrs. of Experience: 27

University of Puerto Rico, LL.B., 1961, Law; Yale Univ.,

Foreign Languages and Foreign Experience:

LL.M., 1962, University of Madrid, Law, 1972

Areas of Specialization:

Health Planning; Health Management; Health Human

Bilingual and Bilcultural

Resources

(English/Spanish)

Name: MANUEL A. TORRES-AGUIAR

Citizenship: USA

Education: University of Puerto Rico, BSA, 1941;

Date of Birth: [REDACTED]

Agri; School of Tropical Medicine, San Juan, 1944, MSS;

Yrs. of Experience: 22

Creighton University, M.D., 1950, Columbia University.

Foreign Languages and Foreign Experience:

Areas of Specialization: Mental Health; Public

Health Administration; Comprehensive Health Planning;

Bilingual and Bicultural

Health Human Resources

(English/Spanish)

Firm's Name: TRITON CORPORATION

Address: 1625 Eye Street, NW
Suite 903
Washington, DC 20006

Date Established: 1976

Place Established: DC

Type of Organization: Corporation

Telephone: (202) 654-2848

8(a) Certified: No

Branch Offices/Location: _____

Affiliates/Location: _____

Principals (Names): Richard D. Salvatierra,
Robert Finnell, Albert Ferri, Jr.

Other Information: _____

Personal History Statements of Principals

Name: RICHARD D. SALVATIERRA

Citizenship: USA

Education: Univ. of Maryland, 1973, MPA, Urban

Date of Birth: [REDACTED]

Affairs; University of Arizona, 1967, B.A., Inter.

Yrs. of Experience: 8

Rel. _____

Foreign Languages and Foreign Experience: Overseas

Areas of Specialization: Mgt. & Administration;

Experience _____

Program and Project Eval.; Small Business Development;

Policy & Systems Analysis;

Name: ROBERT FINNELL

Citizenship: USA

Education: Baylor University, B.A., Business

Date of Birth: [REDACTED]

Education; Penn., M.A.

Yrs. of Experience: 20

Areas of Specialization: Urban Development;

Foreign Languages and Foreign Experience: _____

Program Evaluation; Education; Manpower/Training

Personal History Statements of Principals (Continued)

Name: ALBERT J. FERRI

Citizenship: USA

Education: George Washington University, 1973, JD;
Boston University, 1970, M.A.

Date of Birth: [REDACTED]

Yrs. of Experience: 10

Areas of Specialization: Corporate/Business Law;
Labor Management; Research/Policy Analysis; Management-
Administration;

Foreign Languages and
Foreign Experience: Overseas
Experience

Name: SUSAN G. SAUNDERS

Citizenship: USA

Education: American University, 1978, MPA; Mills
College, 1974, BA

Date of Birth: [REDACTED]

Yrs. of Experience: 4

Areas of Specialization: Economic Development;
Planning; Program Evaluation; Management Information
Systems;

Foreign Languages and
Foreign Experience: Overseas
Experience

Name: RENE CARDENAS

Citizenship: USA

Education: Columbia, 1972, PH.D.; University of
Texas, 1967, B.A.

Date of Birth: [REDACTED]

Yrs. of Experience: 16

Areas of Specialization: Organizational Analysis;
Program & Project Evaluation; Community Development;
Family Planning; Planning & Training;

Foreign Languages and
Foreign Experience: Overseas
Experience

Name: KIMBERLY A. ELLIOTT

Citizenship: USA

Education: George Washington University, M.A.;
Colgate, B.A., 1976

Date of Birth: [REDACTED]

Yrs. of Experience: 3

Areas of Specialization: International Mkt.;
Economic Development

Foreign Languages and
Foreign Experience:

Firm's Name: UNIFIED INDUSTRIES, INC.

Address: 205 South Whiting Street
Suite 201
Alexandria, VA 22304

Telephone: (703) 751-2200

Branch Offices/Location: _____

Principals (Names): Theodore A. Adams, Jr.,
Herbert E. Long, Jr., Joseph S. Meyer

Date Established: 1970

Place Established: _____

Type of Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

Other Information: _____

Personal History Statements of Principals

Name: THEODORE A. ADAMS, JR. Citizenship: USA

Education: Harvard University (SCMP) Command & General Staff College Date of Birth: ██████████

Yrs. of Experience: 30

Areas of Specialization: Engineering; Business Management Foreign Languages and Foreign Experience: _____

Name: HERBERT E. LONG, JR. Citizenship: USA

Education: Temple University Date of Birth: ██████████

Yrs. of Experience: 14

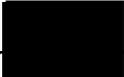
Areas of Specialization: Marketing; Management Foreign Languages and Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: JOSEPH S. MEYER

Citizenship: USA

Education: U.S. Naval Academy, 1946; Harvard

Date of Birth: 

University (SCMP)

Yrs. of Experience: 30

Areas of Specialization: Business Management

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Areas of Specialization: _____

Yrs. of Experience: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Areas of Specialization: _____

Yrs. of Experience: _____

Foreign Languages and Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Areas of Specialization: _____

Yrs. of Experience: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: URBAN DYNAMICS ASSOCIATES

Address: 1306 Wilshire Blvd.
Los Angeles, CA 90017

Date Established: 1975

Place Established: CA

Telephone: (213) 482-4255

Type of Organization: Sole Proprietorship

8(a) Certified: No

Branch Offices/Location: San Francisco; San Diego; Sacramento; Washington, D.C.

Affiliates/Location: _____

Principals (Names): Jesus S. Arguelles, Owner;
Manager

Other Information: _____

Personal History Statements of Principals

Name: JESUS S. ARGUELLES

Citizenship: USA

Education: UCSB, BA Econ.; USC, M. Pl. & Ph.D. Work
(Planning)

Date of Birth: [REDACTED]

Yrs. of Experience: 7

Areas of Specialization: Urban & Regional Planning
and Economics; Community Revitalization; Social Research
and Systems Analysis

Foreign Languages and Foreign Experience: Fluency
in Spanish and French

Name: DR. CHARLES SALINAS

Citizenship: USA

Education: University of Italy, Ph.D. Engineering
& Arch. & Masters in Urbanism

Date of Birth: [REDACTED]

Yrs. of Experience: 45

Areas of Specialization: Building Systems Design
and Evaluation; Urban Renewal; Industrial and Military
Facilities Siting; Community Planning and Development

Foreign Languages and Foreign Experience: Fluency
in Spanish, French Portuguese &
Italian

Personal History Statements of Principals (Continued)

Name: CHARLES FLORES

Citizenship: USA

Education: University of Pepperdine, M.S., Urban

Date of Birth: [REDACTED]

Planning and Development

Yrs. of Experience: 15

Areas of Specialization: Ethnic Architecture;

Foreign Languages and Foreign Experience: Fluency

Landscaping of Public Buildings & Beautification

in Spanish and German

Projects; Streetscaping & Median Improvement Planning;

Name: MARY S. ARGUELLES

Citizenship: USA

Education: UC Davis, B.A. Econ. & Pol. Sci.;

Date of Birth: [REDACTED]

USC M. Pl. & Ph.D. Work (Planning)

Yrs. of Experience: 6

Areas of Specialization: Housing Information

Foreign Languages and Foreign Experience: Fluency

Systems; Housing Planning & Programming; Social

in Spanish

Indicators for Planning Neighborhoods

Name: JESUS C. HERNANDEZ

Citizenship: USA

Education: UCLA Masters in Urban Planning

Date of Birth: [REDACTED]

Yrs. of Experience: 4

Areas of Specialization: Housing Rehabilitation &

Foreign Languages and Foreign Experience: Fluency

Relocation Studies; Needs Assessment of the Aged;

in Spanish

Social Research and Policy Development

Name: MAX T. PADILLO

Citizenship: USA

Education: William & Mary College, Real Estate &

Date of Birth: [REDACTED]

Management Studies

Yrs. of Experience: 26

Areas of Specialization: Real Estate Transactions;

Foreign Languages and Foreign Experience: Fluency

Residential Development Financing; Recreation Facilities

in Spanish and German

Management and Development

Personal History Statements of Principals (Continued)

Name: CHARLES WEINER

Citizenship: USA

Education: Purdue University, M.S. Management

Date of Birth: [REDACTED]

Yrs. of Experience: 13

Areas of Specialization: Economic & Financial

Foreign Languages and Foreign Experience: Fluency

Impact Studies of Transportation & Public Facilities;

in Spanish

Information & Control Systems for Redevelopment Projects;

Name: ARTURO E. RAYA

Citizenship: USA

Education: CSULA, Government; UCLA Certificate Public

Date of Birth: [REDACTED]

Health

Yrs. of Experience: 30

Areas of Specialization: Health Services Program

Foreign Languages and Foreign Experience: Fluent

Management; Program & Budgeting; Planning; Health &

In Spanish

Environmental Systems Assessment; Community Affairs

Name: ROBERT M. DONNELLY

Citizenship: USA

Education: University of Iowa, MS.S. Geography &

Date of Birth: [REDACTED]

Transportation

Yrs. of Experience: 7

Areas of Specialization: Urban Mass Transportation

Foreign Languages and Foreign Experience:

and Transit Planning; Regional Planning; Redevelopment

Programming

Name: KANGO KUNITSUGU

Citizenship: USA

Education: CSULA Architectural Engineering Studies

Date of Birth: [REDACTED]

Yrs. of Experience: 32

Areas of Specialization: Construction Management;

Foreign Languages and Foreign Experience: Fluency

Site Feasibility Studies; Cost Analysis and Programming

Japanese

in USA and Japan

Firm's Name: URBAN RESOURCES CONSULTANTS, INC.

Address: 1028 Connecticut Avenue, NW
Suite 515
Washington, DC 20036

Date Established: 1970

Place Established: DE

Telephone: (202) 223-4670

Type of Organization: Corporation

Branch Offices/Location: Atlanta, GA; New York, NY; Tampa, FL; Hollywood, CA

8(a) Certified: _____

Affiliates/Location: _____

Principals (Names): B. R. Fountain, Director

Other Information: _____

Personal History Statements of Principals

Name: BETTRAM R. FOUNTAIN

Citizenship: USA

Education: D.C. University, M.A., 1976, Supervision & Admin.

Date of Birth: [REDACTED]

Yrs. of Experience: 16

Areas of Specialization: Research; Statistics; Evaluation; Systems Training & Technical Assistance; Management & Education; Technical Writing; Management Information Sys.; Health Care Delivery Systems

Foreign Languages and Foreign Experience: _____

Name: NAPOLEON D. RHODES

Citizenship: USA

Education: M.R.A., Business Admin. J.D., University of Berkley

Date of Birth: [REDACTED]

Yrs. of Experience: 14

Areas of Specialization: Computer Systems; Management Science; Statistics; Operation Research; Technical Writing; Computer Engineering

Foreign Languages and Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: LIONEL H. SCHMAHMAN

Citizenship: USA

Education: University of Hawaii, M.A., Science

Date of Birth: [REDACTED]

Yrs. of Experience: 20

Areas of Specialization: Health Care Admin.; Fiscal Management; Planning & Programming; Organizational Design and Management; Health Care Delivery System

Foreign Languages and Foreign Experience: _____

Name: JOHN E. MICHAELS

Citizenship: USA

Education: George Washington University, Ph.D., Mgt. Information Systems

Date of Birth: [REDACTED]

Yrs. of Experience: 21

Areas of Specialization: Government Business Relations; Management Information Systems; Systems Engineering; Computer Systems; Accounting

Foreign Languages and Foreign Experience: _____

Name: JANICE K. ANDERSON

Citizenship: USA

Education: Northwestern University, Ph.D., Industrial Engineering

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: Statistics; Operations Research; Surveys Research; Industrial Engineering; Forecasting; Planning & Evaluation; Engineering Mgmt.

Foreign Languages and Foreign Experience: _____

Name: ITZHAK SHARAR

Citizenship: USA

Education: M.B.A., Ph.D., Business; C.P.A., Univ. of New York

Date of Birth: _____

Yrs. of Experience: 25

Areas of Specialization: Business Management; Accounting; Auditing; Research & Evaluation

Foreign Languages and Foreign Experience: _____

Personal History Statements of Principals (Continued)

Name: CHARLES M. CHAMBERS

Citizenship: USA

Education: Ph.D., Harvard, 1965; J.D., George Washington University, 1976

Date of Birth: [REDACTED]

Yrs. of Experience: 20

Areas of Specialization: Operation Research; Stastics; Resources Analysis; Management; Administrative Law; Survey Research

Foreign Languages and Foreign Experience: _____

Name: ROBERT CARPER

Citizenship: USA

Education: M.B.A., Computer Science, Illinois Univ.

Date of Birth: [REDACTED]

Yrs. of Experience: 26

Areas of Specialization: Mgt. Information Sys.;

Foreign Languages and Foreign Experience: _____

Survey Research; Engineering; Operation Research;

Computer Science; Data Processing; Data Coding; Programming & Analysis

Name: ROBERT STEPHENS

Citizenship: USA

Education: Ph.D., Social Psychology, Columbia Univ.

Date of Birth: [REDACTED]

Yrs. of Experience: 26

Areas of Specialization: Training; Evaluation;

Foreign Languages and Foreign Experience: _____

Health Services Delivery Systems; Research; Family

Planning; Survey Research

Name: JOHN B. BIGELOW

Citizenship: USA

Education: Michigan State University, Ph.D.

Date of Birth: [REDACTED]

Yrs. of Experience: 25

Areas of Specialization: Social Sciences;

Foreign Languages and Foreign Experience: _____

Urban Planning; Economic Development; Survey Research'

Evaluation & Analysis; Geography

Firm's Name: U.S. HUMAN RESOURCES CORPORATION

Address: 231 Franklin Street

San Francisco, CA 94102

Telephone: (415) 626-1074

Branch Offices/Location: 1990 M St. N.W. #450

Washington, D.C. 20036(202)293-3840; Josephine Dunne

3010 16th Ave. Denver, CO 80204(303)573-0881; Jose
Gallegos

Principals (Names): _____

Date Established: 1970

Place Established: CA

Type of
Organization: Corporation

8(a) Certified: _____

Affiliates/Location: _____

Other Information: _____

Personal History Statements of Principals

Name: HERMAN E. CALLEGOS

Citizenship: USA

Education: UC Berk. M.S.W.

Date of Birth: ██████████

San Jose State CA A.B. 1952

Yrs. of Experience: 26

Areas of Specialization: Intergovernmental Re-

Foreign Languages and
Foreign Experience: _____

lations; Research Admin.; Small Business Mgmt. Sst.;

Spanish

Community Planning; Affirmative Action; Grants Mgmt. Syst.

Name: MASATO INABA

Citizenship: USA

Education: U. Hawaii M.S.W.

Date of Birth: ██████████

U. Hawaii B.A.

Yrs. of Experience: 19

Areas of Specialization: Management & Technical;

Foreign Languages and
Foreign Experience: _____

Statistics; Banking; Social Research; Manpower & Labor;

Japanese

Family-Community Relations; Inter-Family Relations

Personal History Statements of Principals (Continued)

Name: DANIEL VENCILL

Citizenship: USA

Education: Stanford Ph.D. 1965 Economics

Date of Birth: [REDACTED]

Stanford M.A. 1965 Economics

U. of CA Riverside A.B. 1962

Yrs. of Experience: 14

Areas of Specialization: Economics/Political

Foreign Languages and Foreign Experience: _____

Economy; International Economics; Manpower & Labor;

Management Systems; Statistics

Name: RAYMOND J. PITTS

Citizenship: USA

Education: U. Michigan Ph.D. 1956 Ed./Math.

Date of Birth: [REDACTED]

U. Michigan A.M. 1938 Mathematics

Talladoga College 1932 Math.

Yrs. of Experience: 45

Areas of Specialization: Mathematics; Educational

Foreign Languages and Foreign Experience: _____

Research; Teacher Education; Secondary & Higher Education;

Mathematics Education; Instructional Development;

Management & Technical

Name: ALEX V. DELGADO

Citizenship: USA

Education: Metro State Denv. B.S., Sociology,

Date of Birth: _____

U. Denver, M.A., Sociology

Yrs. of Experience: 11

Areas of Specialization: Social Research; Urban

Foreign Languages and Foreign Experience: Fluent

& Rural Minorities; Educational Advocacy; Health Res.

in Spanish & dialects Used Among

Migrant Population

Name: MICHAEL INABA

Citizenship: USA

Education: California State, Hayward, M.S., 1976,

Date of Birth: _____

Cnsl.; Ca. State, Hayward Standard Ser. Cred. ; Indiana

Yrs. of Experience: 12

B.A., 1964

Areas of Specialization: Family/Community and

Foreign Languages and Foreign Experience: _____

Family Education Interrelations; Individual & Group

Crisis Counseling; Educational Consultation

Personal History Statements of Principals (Continued)

NAME: LOUISE STUTSMAN

Citizenship: USA

Education: UC Berk. D.S.W. 1966 Soc. Welf

Date of Birth: [REDACTED]

U Chicago M.A. 1949 Soc. Ser. Ad.

Yrs. of Experience: 32

Cornell B.A. 1940

Areas of Specialization: Social Research;

Foreign Languages and Foreign Experience: _____

Survey Research; Education Planning; Inter-Family

Relations; Community Organizing; Advocacy in Aging

Name: LIBORIO CANALES, JR.

Citizenship: USA

Education: U Santa Clara J.D. 1977 Law

Date of Birth: 10-10-49

Stanford M.B.A. 1972

Yrs. of Experience: 11

U Houston B.A. 1970 BSN. AD.

Areas of Specialization: Business & Economic Deve-

Foreign Languages and Foreign Experience: _____

lopment; Management & Technical Statistics; Community

Organizing; Small Business Mgmt. Assist.

Name: JOSEPHINE DUNNE

Citizenship: USA

Education: Catholic U of Am. M.A. Eng.

Date of Birth: 4-7-27

Rosemont College B.A.

Yrs. of Experience: 29

U. So CA. Ph.D. in Prog. Inter. Educ.

Areas of Specialization: Education Planning;

Foreign Languages and Foreign Experience: _____

Urban Housing & Education; Poverty, Justice &

Development

Name: LLOYD L. GALLARDO

Citizenship: USA

Education: UC Berk. Ph.D. 1962 Economics

Date of Birth: [REDACTED]

UC Berk. M.A. 1949 Economics

Yrs. of Experience: 21

St. Mary's Col. 1941 Economics

Areas of Specialization: Economics; Manpower &

Foreign Languages and Foreign Experience: _____

Labor; Survey Research; Education Research

Firm's Name: VASQUEZ ASSOCIATES, LTD.

Address: P.O. Box 11530

Milwaukee, WI 53211

Telephone: (414) 962-2610

Branch Offices/Location: 1207 Vendome West

Mobile, AL 36609

Principals (Names): Alma G. Vasquez, Ph.D. Pres.

Date Established: [REDACTED]

Place Established: Wisc.

Type of Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

Other Information: Firm has specialization in developing survey instruments; planning surveys; sampling procedures; computerized data analysis; interpretation of data

Personal History Statements of Principals

Name: ALMA G. VASQUEZ

Citizenship: USA

Education: B.A. English; Texas Womans U

Date of Birth: [REDACTED]

M.A. Edu. Psych. U. Wisc. Milwaukee

Yrs. of Experience: 8

Areas of Specialization: _____

Foreign Languages and Foreign Experience: _____

Spanish and English; Some French

Name: GEORGE E. UHLE

Citizenship: USA

Education: B.S. Secondary Edu. Industrial Arts,

Date of Birth: [REDACTED]

English & Social Studies, U. of Nebraska; Master of

Yrs. of Experience: 15

Education/ School of Administration U. of Nebraska;

Ed.D. Ed. Psych. & Measurements

Areas of Specialization: Management, Evaluation,

Foreign Languages and Foreign Experience: _____

Education, Research

Firm's Name: E. H. WHITE & COMPANY, INC.

Address: 245 Clement Street
San Francisco, CA 94118

Telephone: (415) 668-0076

Branch Offices/Location: 300 M Street, SW,
Suite 401, Washington, DC 20005

Principals (Names): Mr. Earl White, President;
Mr. Jacobus Van Keulen, C.P.A.; Mr. Earl Doty,
Executive Vice President

Date Established: 1969

Place Established: CA

Type of
Organization: Corporation

8(a) Certified: Yes

Affiliates/Location: _____

Other Information: _____

Personal History Statements of Principals

Name: PAUL ZUKIN

Citizenship: USA

Education: Univ. Cal. San Francisco, M.D., 1944;

Date of Birth: [REDACTED]

U.C.L.A., M.P.H., 1967

Yrs. of Experience: 27

Areas of Specialization: Pre-Paid Health Plans;

Foreign Languages and
Foreign Experience: _____

International Health; Health Services Administration;

Health Economics; Health Planning

Name: DAVID E. HAYES-BAUTISTA

Citizenship: USA

Education: Univ. Cal. San Francisco, Ph.D.; 1974,

Date of Birth: [REDACTED]

Sociology

Yrs. of Experience: 8

Areas of Specialization: Health Services for

Foreign Languages and
Foreign Experience: _____

Ethnic Minorities; Indigenous and Private Health Care;

Health Care Behavior

Personal History Statements of Principals (Continued)

Name: SUSAN C. M. SCRIMSHAW

Citizenship: USA

Education: Columbia, Ph.D., 1974, Anthropology;

Date of Birth: ██████████

Columbia, M.A., 1969, Anthropology

Yrs. of Experience: 10

Areas of Specialization: Medical Anthropology,

Foreign Languages and Foreign Experience:

Especially Nutrition, Demography, Human Reproduction;

Cultural Factors in Health Care Delivery; Latin America

and Caribbean Health Care

Name: ROBERT McALPINE WORTH

Citizenship: USA

Education: Univ. Cal., San Francisco, 1954; U.C.B.,

Date of Birth: ██████████

Ph.D., 1962; Harvard, M.P.H., 1958, Epidemiology

Yrs. of Experience: 23

Areas of Specialization: Communicable Diseases,

Foreign Languages and Foreign Experience:

Especially Leprosy; Health Care Utilization; Epidemiology;

International Health

Name: MELVIN L. WHITFIELD

Citizenship: USA

Education: Claremont, Ph.D., 1975, Public Admin.;

Date of Birth: ██████████

U.C.B., M.P.H., 1973, Health Planning and Administration

Yrs. of Experience: 5

Areas of Specialization: Health Facilities; Int'l

Foreign Languages and Foreign Experience:

Health; Health Planning and Administration; Political

Science

Name: JAMES CHIN

Citizenship: USA

Education: SUNY, M.D., 1958; U.C.B., M.P.H., 1961

Date of Birth: ██████████

Yrs. of Experience: 19

Areas of Specialization: Epidemiology;

Foreign Languages and Foreign Experience:

Communicable Diseases; International Health

Personal History Statements of Principals (Continued)

Name: MARTIN M. ROSNER Citizenship: USA
Education: Univ. of Chicago, Ph.D., 1965, Business;
University of Arizona, M.S., 1958, Pharmacology Admin.
Date of Birth: [REDACTED]
Yrs. of Experience: 25
Areas of Specialization: International Comparisons
of Health Care Products, Service Distribution Systems;
Pharmaceutical Research in Economics and Distribution
Foreign Languages and Foreign Experience: _____

Name: JOHN J. HANLON Citizenship: USA
Education: Wayne College of Medicine, M.D., 1941;
Johns Hopkins, M.P.H., 1942
Date of Birth: [REDACTED]
Yrs. of Experience: 43
Areas of Specialization: Environmental Health;
International Health; Nutrition; Community Health;
Health Administration
Foreign Languages and Foreign Experience: _____

Name: OSCAR GISH Citizenship: USA
Education: The Hague, M.S., 1967, Soc. Sci.;
Univerisyt of Sussex, M. Phil., Economics
Date of Birth: [REDACTED]
Yrs. of Experience: 16
Areas of Specialization: Health Manpower Plan.;
Health Planning and Administration; International
Health Plan. and Health Manpower Plan.
Foreign Languages and Foreign Experience: _____

Name: REX WHITAKER ALLEN Citizenship: USA
Education: Harvard, M. Arch., 1939
Date of Birth: [REDACTED]
Yrs. of Experience: 32
Areas of Specialization: International and National
Health Facilities Arch., Incl. Consultation, Planning,
Design, Preparation of Contract Documents & Contract Admin.
Foreign Languages and Foreign Experience: _____

Section B

Individual Consultants

Firm's Name: MILA BROOKS

Address: 2000 - 17th Street, NW
Washington, DC 20009

Telephone: (202) 232-3500

Branch Offices/Location: _____

Principals (Names): Mila W. Brooks

Date Established: 1974

Place Established: _____

Type of Organization: Indep. Consultant

8(a) Certified: No

Affiliates/Location: _____

Other Information: Ms. Brooks has extensive working experience in over 13 Latin American Countries.

Personal History Statements of Principals

Name: MILA W. BROOKS Citizenship: USA

Education: University of Kansas, AB, 1949, Political Science, Economics Date of Birth: [REDACTED]

Areas of Specialization: Feasibility Studies; Project Identification, Design, Implementation, Management, Eval.; Proposal Writing; Nutrition; Infant/Child Care; Women-in-Development Yrs. of Experience: 17

Name: _____ Foreign Languages and Foreign Experience: Spanish (fluent), (FSI14); Working ability in Portuguese and French

Education: _____ Citizenship: _____

Areas of Specialization: _____ Date of Birth: _____

_____ Yrs. of Experience: _____

_____ Foreign Languages and Foreign Experience: _____

Firm's Name: VERONICA ELLIOTT

Address: 1410 26th Street, N.W.
Washington, D.C. 20007

Telephone: (202) 965-9584

Branch Offices/Location: _____

Principals (Names): Veronica Elliott

Date Established: 1976

Place Established: _____

Type of Organization: Indep. Consultant

8(a) Certified: No

Affiliates/Location: _____

Other Information: _____

Personal History Statements of Principals

Name: VERONICA L. M. ELLIOTT Citizenship: Non-USA

Education: Exeter, BA. Politics, 1970; University of Michigan, MPH, Med. Care Admin. & Population, 1974 Date of Birth: [REDACTED]

Areas of Specialization: Health Planning; Health Policy Research; Appropriate Technology; Development Yrs. of Experience: 6

Policy; Cost-benefit analysis; Evaluation of Programs; Medical Technology Issues Foreign Languages and Foreign Experience: French/Good ; Spanish/Fair.

Name: _____ Citizenship: _____

Education: _____ Date of Birth: _____

Areas of Specialization: _____ Yrs. of Experience: _____

Foreign Languages and Foreign Experience: _____

Firm's Name: MARGARET BURNS PARLATO

Address: 2123 California Street, NW Date Established: 1973
Washington, DC 20008 Place Established: _____

Telephone: (202) 265-1538 Type of Organization: Association

Branch Offices/Location: _____ 8(a) Certified: No

_____ Affiliates/Location: _____

_____ Other Information: _____

Principals (Names): Margaret Burns Parlato,
Ronald Parlato

Personal History Statements of Principals

Name: MARGARET BURNS PARLATO Citizenship: USA

Education: Vassar College, 1966, Economics Date of Birth: ██████████

_____ Yrs. of Experience: 12

Areas of Specialization: I.E.C.-Education-Mass Foreign Languages and Foreign Experience: Fluent
Communications; Social Research, Evaluation Analysis, Spanish and French
Especially of Nutrition; Family Planning; Nutrition Plan.

Name: RONALD P. PARLATO Citizenship: USA

Education: Yale University, 1964, A.B.; University of Date of Birth: ██████████
Pittsburgh, School of Public and International Affairs,
1965, M.P.A. Yrs. of Experience: 13

Areas of Specialization: Nutrition Planning; I.E.C. Foreign Languages and Foreign Experience: Fluent
Education-Mass Communications Spanish and French

Personal History Statements of Principals (Continued)

Name: MILDRED E. FRANCIS

Citizenship: USA

Education: Johns Hopkins University (Sc.D.), 1966,

Date of Birth: [REDACTED]

BioStatistics; D.C. Teachers College, B.S., 1959

Yrs. of Experience: 19

Areas of Specialization: Social Research -

Foreign Languages and
Foreign Experience: Some

Sample Surveys, Censuses; Computer Software

Spanish

Name: EUGENE L. SOBEL

Citizenship: USA

Education: Johns Hopkins University Ph.D. , 1966,

Date of Birth: [REDACTED]

Statistics; Reed College, B.A., Mathematics, 1962

Yrs. of Experience: 12

Areas of Specialization: Social Research in Public

Foreign Languages and
Foreign Experience: Some

Health, Education; Evaluation Design; Surveys

Spanish

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Areas of Specialization: _____

Yrs. of Experience: _____

Foreign Languages and
Foreign Experience: _____

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Areas of Specialization: _____

Yrs. of Experience: _____

Foreign Languages and
Foreign Experience: _____

Firm's Name: MARGERY SOROCK

Address: 2009 Wyoming Avenue, NW

Washington, DC 20009

Date Established: _____

Place Established: _____

Telephone: (202) 387-3457

Type of
Organization: Individual

Branch Offices/Location: _____

8(a) Certified: No

Affiliates/Location: _____

Principals (Names): _____

Other Information: _____

Personal History Statements of Principals

Name: MARGERY SOROCK

Citizenship: USA

Education: Barnard College, 1964, A.B.; George

Date of Birth: ██████████

Washington University, 1972, J.D.

Yrs. of Experience: 15

Areas of Specialization: Latin American Develop-
ment; Women in Development; Micro-Analysis Programing

Foreign Languages and
Foreign Experience: Fluent
Spanish

Name: _____

Citizenship: _____

Education: _____

Date of Birth: _____

Yrs. of Experience: _____

Areas of Specialization: _____

Foreign Languages and
Foreign Experience: _____

PART III

Selected Listing of Projects Performed by Firms and Individual Consultants

Note: Part III is divided into 13 project categories. The projects of firms and individual consultants are listed together under each category.

AGRICULTURAL TEAMS, INC.

- Project: Technical assistance in general agricultural greenhouse design and selection information; assessment of land drainage problems and proposed solutions in Hayti, Missouri, for Bootheel Agricultural Services Cooperative, Inc., from 12/75 to 10/76 for 10 man-months.
- Project: General farm consultation; assistance with greenhouse program, research and feasibility study for an aggregate mining project in a predominantly farming community in Jackson, Mississippi, for Emergency Land Fund from 6/75 to 2/78 for 32 man-months.
- Project: Technical assistance with vegetable and poultry production for community distribution; irrigation system design; training in food processing techniques in Raleigh, North Carolina, for Universal Negro Improvement Association from 3/75 to 10/76 for 19 man-months.
- Project: Technical assistance in vegetable production, experimental farming techniques, and livestock production in Dominica, West Indies, for Castle Bruce Cooperative from 4/76 to 4/78 for 24 man-months.
- Project: Technical assistance and training in vegetable production, livestock production, poultry production, development of poultry feeds from indigenous crops, development of proposals for funding of agricultural project in St. John's, Antigua, for Antigua Cooperative Farms from 7/76 to 4/78 for 21 man-months.
- Project: Developing appropriate crops for survival needs of the Chapare farmers; survey of the needs of the project, with special reference to the production of the Kudzu grass in Chapare, Bolivia, for the Rural Development Project (United Methodist Committee on Relief) from 2/77 to 3/77 for 1 man-month.
- Project: Feasibility report and technical guidance in the development of a commercial vegetable production project in Monrovia, Liberia, for Afro-American/Liberian Farm Project from 6/75 to 7/75 for 1 man-month.

MILA BROOKS

- Project: Lagos dos Patos Small Fisheries Project, Brazil. Project of the Porto Alegre Y.M.C.A. Completion of site survey and request to World Alliance of the Y.M.C.A. for feasibility study funds. On the basis of these documents, the FAO Freedom from Hunger Foundation has indicated interest in funding this million dollar project. 1977.
- Project: Operacion Trevo, an integrated agriculture project for four municipalities near Diamantinas, Brazil. Project sponsored by the Belo Horizonte Y.M.C.A. and CODEVALE, the regional planning commission. Project design, site survey and request to the World Alliance of the Y.M.C.A. for feasibility studies. 1977.

AGRICULTURE AND AGRO-INDUSTRY (CONTINUED)

COLLINS AND COLLINS ASSOCIATES

- Project: Provided management and technical assistance for a joint government - private enterprise effort to restore interest of urban dwellers in going back to farming. Effort also directed toward development of cattle-raising industry in Ghana. Client was the Government of Ghana and William Opare Association, Ghana, from 11/77 to the present time.

DIMPEX ASSOCIATES

- Project: CHAD - Lake Chad Polders Project: Rehabilitation and constructing irrigation and drainage network for polder; establishing a commercial agricultural sector to encourage farmer settlement. Reviewed project progress and assisted in preparation of a project paper to guide AID's involvement in this multi-donor scheme. Identified major elements to be incorporated in the project paper such as design, budget and implementation schedules. Performed for U.S. AID under IQC from 9/76 to 9/78.
- MALI - Action Riz-Sorgho: An agricultural support institute providing small farmers with seed, credit, marketing training, and agriculture extension services. Performed a management evaluation and prepared a business plan to transform the institute into a profit-making organization. Performed for AID under IQC from 9/76 until 9/78.
- KENYA, Rogai District: Investigated and recommended approaches to meet water supply needs for human consumption, cash crop irrigation, and small-scale fish farming. Studied water supply alternatives such as dug or driven wells, treatment of water from the Molo River, storm water retention, and improvement of the local pumping-storage distribution facility. Assessed several energy sources such as diesel, electric, and water-powered pumps. Evaluated existing materials and level of technology required for solving the water supply problem. Performed for U.S. AID under an IQC, from 9/76 until 9/78.

IMPACT (INSTITUTE FOR MANPOWER, PROGRAM ANALYSIS, CONSULTATION & TRAINING, INC.)

- Project: Standing Rock Sioux Tribe Agriculture Economic Development: Project was designed to collect, analyze and classify all in-house available information including irrigation potential, livestock production alternatives and resources and development potential for the purpose of producing a management manual. Conducted for Office of Native American Programs Standing Rock Sioux Tribe, located in Fort Yates, North Dakota.

AGRICULTURE AND AGRO-INDUSTRY (CONTINUED)

INTERNATIONAL SCIENCE AND TECHNOLOGY INSTITUTE

- Project: Agricultural research and extension: project evaluated the system of agriculture and extension to the farmer in Ghana and recommended a more effective system. Conducted for AID/OST.

JWK INTERNATIONAL CORPORATION

- Project: Technical services to the Republic of Haiti. Analyzed complete growth process, from pre-planting to marketing of product, of coffee, meat, jute, cotton and mango. Designed instruments for obtaining information and made recommendations directed toward fuller utilization of land use. Conducted for U.S. AID from 6/75 until 8/76.
- AID Africa/Indefinite Quantity Contract for technical assistance since November, 1975. Have performed contracts in the area of livestock production and soils agronomy.

THE MATCH INSTITUTION

- Project: Established feasibility and budget requirements for deep-sea fishing enterprises, including the feasibility of processing and canning facilities at local points for European and Southeast Asian market. Conducted in Algeria, Ghana and Nigeria for the Apex Industry Group from 1970 through 1974 for 120 man-months.

VICTOR H. MORALES AND ASSOCIATES

- Project: Retained as Chief Consulting Economist for master plan study. Study area comprised drainage basins within East Pakistan of Ganges, Brahmaputra, Karnafuli and Megna Rivers with a population of 54 million persons. Economics section of the multiple-purpose river basin development plan included an evaluation of needs, priorities and scale of development required for irrigation, flood control, drainage, hydro power, navigation, municipal and industrial water supply, fisheries, and water quality control. The master plan study was financed by the U.S. Agency for International Development.
- Prepared report. Evaluated feasibility, cost allocation and alternative methods and sources of capital funding for proposed \$5.2 million reservoir and water distribution system. Primary project benefits were irrigation and urban water supply, recreation, and fish-wildlife. Potential secondary effects of project on economic base of county were also investigated.

AGRICULTURE AND AGRO-INDUSTRY (CONTINUED)

ONE AMERICA, INC.

- Project: Analyzed the impact of vegetable production, renewable resources management, and rural land reclamation projects on the nutrition level of people in the area. Conducted in Mauritania for U.S. AID from 6/77 to 9/77 for 3 man-months.

THE ONYX CORPORATION

- Project: Loan-packaging and expansion-plan assistance for agri-business clients. Conducted in southeast region, U.S. for U.S. Department of Commerce, Office of Minority Business Enterprise, Atlanta, Georgia from 5/74 to 9/78 for 14 man-months.

PACIFIC CONSULTANTS

- Project: Drought Rehabilitation and Rural Development survey: Feasibility study of South Genu GOFA Rehabilitation, in Ethiopia, for AID & World Bank, from 3/77 to 6/77 for 12 man-months.

E. H. WHITE AND COMPANY

- Project: Agro-development in Cali, Colombia. Established and managed an animal research laboratory in conjunction with the International Center for Medical Research and Training. Supervised the preparation of field sites and field organization for the project research team in the areas of food production and processing, livestock, fisheries, and rural education program.

ECONOMIC DEVELOPMENT

AMTAR, INC.

- Project: Providing technical assistance, advisory services and a full range of management consulting to Atlantic City, South Carolina, in the revitalization of the economic, physical and social aspects of the community. City has normal population of 400 - increases to over 2,000 during summer months. Firm has now applied for HUD, Commerce and private funds to implement required revitalization plans. Client is the Atlantic Beach Development Corporation, from 7/73 until 10/79.
- Management and technical assistance to small businesses and industries; performed market and feasibility studies, analyzed and assisted in financial management and identification of small scale industrial problems in Nigeria. Conducted for Georgia Institute of Technology, for 2-man months in 1974.

ASSOCIATE CONTROL, RESEARCH & ANALYSIS, INC.

- Project: Development of a Refunding Proposal for Special Impact Program Grant to the Tri-Island Economic Development Council, Inc.; in U.S. Virgin Islands for Tri-Island Economic Development Council from 1/75 to 4/75 for 8-man months.

AVANTE INTERNATIONAL SYSTEMS CORPORATION

- Project: Provide M&TA for VISTA volunteers and supervisors in field of community organization and community economic development in Texas, for ACTION, located in Dallas, from 6/77 to 4/78 for 3 man-months.

CENTER FOR SYSTEMS AND PROGRAM DEVELOPMENT, INC.

- Project: Evaluative effort involving a concentrated review and assessment of the activities of six members of a 10-member Black college and university consortium as they applied to a local capacity building program. Conducted for the Office of Policy Development and Research, HUD. From 5/71 until 10/77.

COMMUNITY RESEARCH GROUP

- Project: Constructed an investment strategy for the greater East Los Angeles area directed toward providing discreet and practical investment opportunities for both private and government sectors in order to enhance the economic viability of the area. Funded by the Economic Development Administration, Department of Commerce, from 10/77 to 9/78 for 60-man months.

ECONOMIC DEVELOPMENT (CONTINUED)

COMMUNITY RESEARCH GROUP (CONTINUED)

- Development of handbook for local economic development: to assist local community organizations in designing economic development plans suitable for particular circumstances. Handbook will be distributed nationwide and is being financially supported by four federal agencies - Economic Development Administration, Community Services Agency, Department of Housing and Urban Development and Office of Minority Business Enterprises. Expected to require 100 man-months from 10/77 to 9/78.
- Provided management and technical assistance for the development program of the Calexico Industrial Park. Funded by Community Services Agency and the Department of Commerce, from 9/77 to 1/78 for 10-man months.

DGA, LTD.

- Project: Development of seminars concerning the securing of funds, implementation of management evaluation systems, audit information systems and compliance to government guidelines. Performed for Encinitas School District, California; Haddon Heights School District, Pennsylvania; American Technological University, Texas; and Community of Balsom Lake, Wisconsin.

DIMPEX ASSOCIATES

- Project: Prepared detailed feasibility studies and implementation plans for a cooperative supermarket in St. Croix, including analysis of location sites, trading areas, saturation, market share, management structure and operations, and costs.
- Project: Prepared similar studies and plans for a sulphuric acid plant, as well as additional studies related to the production process, environmental impact, and development of overseas markets. Completed for St. Croix Economic Development Corporation, U.S. Virgin Islands from 10/73 to 10/74 for 30 man-months.

FOTHERGILL BEEKHUIS ASSOCIATES

- Project: Consultant for planning and administering a special U.N. fund for feasibility and design studies to accelerate the post-war development of the Suez Canal region. Firm is accepting proposals, screening and providing for mechanics of funding. Projects include major studies in industry, tourism, land reclamation, environmental pollution, water resources, agriculture, aquaculture, training and regional planning. Performed for the United Nations Development Programme, New York, from 5/76 until 12/79 for approximately 30 man-months.

FOTHERGILL BEEKHUIS ASSOCIATES (CONTINUED)

- Project: Costa Rica's handicrafts industry; evaluation of 12 natural resource areas designated as "national circuit points". Conducted for the Government of Costa Rica and the Central American Bank for Economic Intergration from 1/77 to 10/77 for 2 man-months.

INTER-AMERICAN RESOURCES CORPORATION

- Project: Developed revitalization plans for the business district of the City of San Fernando and provided on-going project management and administration. Services included socio-economic profile, survey and evaluation of resident and business needs and coordination of technical and financial services. Funded by the Office of Minority Business Enterprise (OMBE), Department of Commerce, from 5/75 to 6/77 in California for 120 man-months.
- Project: Assisted in a federally-funded effort to revitalize an inner-city neighborhood. Services provided included development of general and precise plans, economic and social analysis and environmental analysis. Also included the design of housing for the elderly and for other low-income persons.

THE MATCH INSTITUTION

- Project: Performed a detailed analysis of the economic needs and implications of Community Development Corporations in eight major U.S. Cities identified as surplus labor markets. For the Department of Commerce.

VICTOR H. MORALES AND ASSOCIATES

- Project: Project leader of research team engaged to formulate measures for the economic development of the State of Durango. Every facet of the State's economic base was covered in the study, including demographic characteristics, industry, water resources development, agriculture, livestock, forestry, tourism, transportation, and the future role of the government. Project sponsored by American and Foreign Power Company, New York.
- Project: Conducted industrial development studies in the following Mexican states: Yucatan, Sinaloa and Durango. Project sponsored by American and Foreign Power Company, New York.

NEDA CONSULTING SERVICES, INC.

- Project; Assisted in directing a national economic development organization and its network of twenty field offices in providing technical business assistance to small businesses in both urban and rural areas. Primarily directed efforts at Spanish-speaking populations. For the Department of Commerce, from 2/72 to 3/79.

ECONOMIC DEVELOPMENT (CONTINUED)

NEDA CONSULTING SERVICES, INC. (CONTINUED)

- Evaluated the programmatic results of the Department of Commerce's "One-Step Concept" of business assistance to disadvantaged persons and presented findings to Congress and the Under Secretary of Commerce.

OFEGRO, INC. (ORGANIZATION FOR ENVIRONMENT GROWTH)

- Project: Participant team member on an AID/State Department project to conduct a study to determine feasibility of American minority firms investment potential in the West African Countries of Ghana, Ivory Coast, Senegal, Sierra Leone, Gambia and Liberia. Analysis of potential sites, including construction costs projections, labor costs and requirements. Approximately a 6 man-month project in conjunction with Warner & Warner Associates, Washington, D.C., in 1970.

J. A. REYES ASSOCIATES, INC.

- Project: Provided technical assistance in the formation of a local development corporation. Purpose of project was to improve and stabilize the local community by enlarging the economic base and by expanding the labor market with the creation of a local economic development corporation. For the Community Action Corporation of South Texas, in January, 1972.

MS. MARGERY SOROCK

- Project : Authoring of published research on federal antipoverty efforts in the community action and community economic development fields for the presidentially-appointed National Advisory Council on Economic Opportunity.

M. SOSA & ASSOCIATES, INC.

- Project: A tentative strategy for economic development, industrial location, policy and natural resources utilization in Puerto Rico, San Juan, Puerto Rico, for State Agency, from 1/72 to 11/72.

TRITON CORPORATION

- Project: Assisted Middle Eastern Countries to structure their foreign investment programs so as to complement internal economic development goals. Performed for the International Investment Consultants, Washington, D.C.

EDUCATION AND HUMAN RESOURCES

ACKCO, INC.

- Project: ACKCO, Inc. undertook a study for the U.S. Office of Education and the Bureau of Indian Affairs on the "...Impact of Federal Funds on Local Agencies Enrolling Indian Children." The study was concerned with the programs, fiscal and management capabilities of fifteen selected school districts, eight State Education Agencies, as well as nine BIA Area Offices in respect to Johnson-O'Malley, Title I (ESEA), Title IV and P.L. 81-874 (Impact Aid) Programs. The primary areas of the study involved; school finance; community participation/parent involvement; and educational effectiveness. This study entailed scheduling of site visits, questionnaire administration, data preparation, and extensive computer-based data analysis from 5/74 to 10/74 and resulted in a 766-page report submitted to USOE and the BIA.

AMTAR, INC.

- Project: Development of curriculum and training techniques as well as actual training of teachers in entrepreneurship and business development. Located in Atlanta, Georgia, for the Atlanta Public School System from 11/76 to 6/78. Similar project conducted for the Duval County School System in Jacksonville, Florida, from 9/77 to 11/77.
- Project: Assisted in the development of a business-oriented program for "halfway house" participants; determined methods whereby attitudes could be examined and evaluated teaching materials and techniques. Conducted for the State Bar of Georgia, Frances Furlow in Atlanta, Georgia, from 6/77 to 4/78.

ASSOCIATE CONTROL, RESEARCH AND ANALYSIS

- Project: Development of Spanish language materials concerning programs and facilities for the elderly in Washington, D.C., for HEW, Administration on Aging, from 2/74 to 12/74 for 9 man-months.

AVANTE INTERNATIONAL SYSTEMS CORPORATION

- Project: Provided technical assistance to special migrant projects which have been funded by the Governor's Office of Migrant Affairs. Assistance was directed toward assessing participant progress and educational attainment, provide technical assistance in curriculum design, scheduling of activities, teacher training, dormitory life and youth counseling. Conducted in Austin, Texas, from 12/76 to 12/77 for 48 man-months.

EDUCATION AND HUMAN RESOURCES (CONTINUED)

BOONE, YOUNG AND ASSOCIATES, INC.

- Project: Designed and formed the new Agency for Child Development, New York City. Developed strategy for bringing all responsibility for early childhood programs under a single agency; strategy included development of Agency's technical assistance capabilities and a mechanism for responding to provider needs. Performed for the Human Resources Administration, New York, from 2/70 to 2/71 for 60 man-months.

MILA BROOKS

- Project: Engenho de Dentor Community Center, Rio de Janeiro, Brazil. Site survey and recommendations for development of a technical training program to be developed by the Rio de Janeiro YMCA in 1977.
- Project: Sarandi Technical Training Center, Buenos Aires, Argentina. Project of the Buenos Aires YMCA. Project design and preparation of proposal to the Protestant Central Agency for Development Aid, Bonn, Germany. Project funded for \$223,000 in 1976.

CENTER FOR SYSTEMS AND PROGRAM DEVELOPMENT, INC.

- Project: National Day Care Home Study - Phase I. As subcontractor, center provided assistance in site coordinator training, identification of survey variables, questionnaire design and site development and selection. Also, center had primary responsibility for conceptualization, instrument design, and deliverables related to the parent/consumer component of study.
- Project: Development and preparation of a camera-ready illustrated consumer research guide to assist parents and other interested persons in the selection of appropriate day care services for children from infancy through age 14. Involves collection, categorization, and analysis of existing data that was then summarized and presented for use by a wide audience. Done for the Office of Human Development, HEW, from 10/77 to 3/78.

COLLINS AND COLLINS ASSOCIATES

- Project: Assisted in the feasibility survey, planning and development of day care and nursery facilities for European families based in Nigeria for the oil-related activities. For Educare in Lagos, Nigeria, from 11/76 to 10/77 for 12 man-months.

EDUCATION AND HUMAN RESOURCES (CONTINUED)

JOSEPH A. DAVIS CONSULTANTS, INC.

- Project: Child Abuse & Neglect Campaign: Responsible for the conceptualization, development, and actual production of multi-media materials for national distribution on subject of Child Abuse and Neglect. Conducted Nationally for National Center on Child Abuse & Neglect Office of Child Abuse & Neglect, HEW, from 6/75 to 10/76 for 65 man-months.
- Administration on Aging: To assess the attitudes of professional schools' faculties/administrations toward the elderly. Conducted Nationally for Administration on Aging, OHD, HEW, from 10/76 to 2/77 for 16 man-months.

DEVELOPMENT ASSOCIATES

- Project: Promotion and Dissemination of Training Course for Residential Child Care Workers in U.S., for Administration for Children, Youth and Families, HEW/Office of Human Development, from 9/77 until 9/78 for 36 man-months.
- Under two contracts, provided a series of workshops aimed towards improving the skills of personnel involved in the delivery of family planning services through Title X funded projects in U.S., Michigan, for Training and Evaluation, U.S. Public Health Service, HEW. Conducted from 6/76 until 6/78 for 26 man-months.
- Develop M/TA program to assist state agencies and staff who provide child abuse and neglect services in U.S., Denver, for HEW/Region VIII, from 7/76 to 6/77 for 17 man-months.

DGA, LTD.

- Project: Conducted information and educational seminars in conjunction with ambassadors and ministerial counselors of 120 embassies. Programs lasted over 2 years and included more than 500 hours of discussions about the various countries. Spend 4-6 hours per embassy. Conducted for the International Policy Institute, Washington, D.C.

DIMPEX ASSOCIATES

- Project: Developed and conducted a six-month training program in management techniques related to program planning and development for governing boards, delegate agency boards, central staff, and program staff. Conducted for the Office of Economic Opportunity, U.S. Virgin Islands from 11/72 to 6/73 for 24 man-months.

EDUCATION AND HUMAN RESOURCES (CONTINUED)

DIMPEX ASSOCIATES (CONTINUED)

- Assisted in developing human resources strategy and action program for implementing appropriate educational technologies in ongoing programs. Reviewed and assessed the Bureau's strategy for assistance in the human resource sector to determine its responsiveness to AID's congressional mandate and policy guidelines, its relevance to development problems and needs, and its feasibility in relation to previous assistance and current funding limitations of the Agency. Performed for AID/Africa Bureau.

SAM HARRIS ASSOCIATES, LTD.

- Project: Determine Feasibility of Evaluating Curricula in Professional Training Programs to Prepare Manpower for Serving Minority Populations. Conducted in Washington, D.C., for U.S. Department of HEW, National Institute for Mental Health, from 7/75 to 10/75 for 10 man-months.
- Design, Develop and Test a Model Management & Education Training Program for Minority Business Persons. Conducted in Washington, D.C., for National Business League, Washington, D.C., from 7/74 to 6/75 for 12 man-months.

HUMAN RESOURCES MANAGEMENT, INC.

- Project: Development of approaches to opening up job opportunities through the identification of strategies to eliminate sexism in vocational education; conducted for the National Advisory Council on Vocational Education, Washington, D.C., from 4/76 to 5/76 for 6 man-months.

INTER-AMERICAN DEVELOPMENT INSTITUTE

- Project: Support of nonformal education (Radio Sutatenza) in Colombia. Assisted in funding and developing radio courses in literacy, numeracy, health, nutrition, agriculture, family planning, and many other subjects for the rural population of Colombia. Conducted in Colombia, from broad-based contributions from 1958 to 1976 for 200 man-months.
- Assist in creating a network of 20 radio projects in Latin America. Purpose of the network is to share information, materials, and technical expertise. Conducted in Latin America from broad-based Contributions.

EDUCATION AND HUMAN RESOURCES (CONTINUED)

INTER-AMERICAN DEVELOPMENT INSTITUTE (CONTINUED)

- Develop and implement a community development and non-formal education program for the Guaymi Indians of Panama. Program includes leadership training, skills, instruction, orientation to modern Panamanian life, and community development projects. Conducted in Panama, for Agency for International Development, from 7/75 to 7/78 for 300 man-months.

INTERNATIONAL TECHNICAL SERVICE

- Project: Conducted a statewide evaluation of public and private child care programs, reviewing policy and costs benefits. Thirteen week project finalizing in a report to the Governor. Completed for the California State Health and Welfare Agency, Office of Educational Liaison.

JUAREZ AND ASSOCIATES, INC.

- Project: Evaluation of Head Start Bilingual Bicultural Curriculum Development Projects in eight U.S. areas. Assessed the effectiveness of four early childhood bilingual bicultural curriculum models currently under development as part of HEW's Head Start strategy for Spanish-speaking children. Evaluation methodology to be developed to assess HEW-funded client assistance programs. Conducted for HEW, Agency for Children, Youth and Families from 10/77 to 1/81 for approximately 150 man-months.

JWK INTERNATIONAL CORPORATION

- Project: Determining status of programs to meet the needs of limited English-speaking persons in institutions of higher education. Conducting feasibility analysis of how to best teach people with limited English capacity; provided analysis of selected school system programs located through the U.S. Performed for the U.S. Office of Education, Department of HEW, from 6/75 to 9/77.

ROY LITTLEJOHN ASSOCIATES, INC.

- Project: Exploring Parenting - to review and field test "exploring childhood" materials for use with educational programs for Head Start parents. Currently developing proposal to transfer Head Start technology and techniques to West Africa for the Office of Child Development, Department of HEW, from 7/76 to 10/77 for 72 man-months.

EDUCATION AND HUMAN RESOURCES (CONTINUED)

MANAGEMENT CONSULTANTS UNLIMITED, INC.

- Project: Provided services to the West Los Vegas School District in the development of bilingual/bicultural curriculum for the school district's day care program, funded under Title XX of the New Mexico Health & Social Services Department. Provided similar services to 15 statewide day care programs funded under some activity, including services provided to the Navajo Nation's Social Services Agency Day Care Project from 1/76 to 12/77.
- Involved in designing of the field activities and instrumentation, including pre-testing and testing of field instrumentation, for the impact evaluation aspects of a study, "Assessment of the Status of Bilingual Vocational Training for Adults." Conducted on a national basis for the Office of Education, Department of HEW, from 9/76 to 5/77.

L. MIRANDA AND ASSOCIATES, INC.

- Project: Developed a Bilingual Business and Management Education Program for Women in Washington, D.C., for the Department of HEW, from 6/75 to 9/76.
- Edited and prepared report on non-traditional occupations for women of the hemisphere - the U.S. experience, in Washington, D.C., for the Inter-American Commission of Women and the Women's Bureau - U.S. Department of Labor.
- Conduct study on the Federal Role in Meeting the Educational needs of Chicanos and Puerto Ricans, in Washington, D.C., for the U.S. Office of Education, Department of HEW, in 9-76.

NATIONAL BLACK CHILD DEVELOPMENT INSTITUTE

- Project: Black college project: A pilot effort to upgrade the capabilities of black colleges and universities in child development and early childhood education in Washington, D.C., and 42 college sites for the Department of HEW, Office of Child Development from 1975 to 1977 for 24 man-months.
- Southern Project: Rural and urban development of early childhood development programs in South Carolina; Georgia; Mississippi; Alabama; and North Carolina for AID and Foundations from 1973 to 1976 for 36 man-months.

EDUCATION AND HUMAN RESOURCES (CONTINUED)

NATIONAL INSTITUTE OF PUBLIC MANAGEMENT

- **Project: Arrangement of Training Seminars for Visiting Nationals:** Developed a two-month series of meetings and seminars for an official of the Ministry of Commerce, Kabul, Afghanistan; arranged seminars for officials from Nigeria, Liberia, Portugal, Romania, Korea, Taiwan and other countries in Washington, D.C., for AID.
- **Title XX Technical Assistance:** Researched and published a series of manuals on improved management of human services programs. Orientation and training also provided for local Social Services departments in Washington, D.C., and Alexandria, Virginia, for the National League of Cities, Government of the District of Columbia, Alexandria Department of Social Services.
- **Lecture Tour of Africa and Europe:** P. Rutledge, President of NIPM, gave a lecture series and attended the Triennial Congress of the IIAS in Abidjan, Ivory Coast. He met with elected officials from a number of African nations and spoke on urban affairs, public administration and human rights in Africa and Europe; for the U.S. Information Agency.

THE ONYX CORPORATION

- **Project: Training early childhood teachers in educational theory, procedures, problem-solving, and practical implementation of agency regulations governing Head Start programs in the S.E. region of the U.S., and the N.E. region of the U.S.;** for the U.S. Department of HEW, Office of Child Development, from 1/73 to 7/78.
- **Providing assistance to individuals, groups, agencies, and institutions on consumer product safety education to reduce the risk and incidence of product-related injuries for the entire U.S.;** for the U.S. Consumer Product Safety Commission, in Washington, D.C., from 4/75 to 9/78.

PACIFIC CONSULTANTS

- **Project: Project designed in Education and Science/Technology Transfer for Exams Council of Botswana, Lesotho and Swaziland.** Conducted in Africa, for AID, from 9/76 to 3/78 for 12 man-months.

EDUCATION AND HUMAN RESOURCES (CONTINUED)

MS. MARGARET BURNS PARLATO

- Project: Consultancy to the Government of Colombia's Plan Nacional de Alimentacion y Nutricion (PAN) to develop national communications/education plan, in Colombia, for TransCentury, Washington, D.C., from 12/73 to 12/73 for 1 man-month.
- Consultancy to Government of Ecuador (Ministry of Health) to finalize a national program of MCH and family planning/education communication, in Ecuador, for United Nations Development Program, from 9/76 to 3/77 for 6 man-months.

RESEARCH EVALUATION & SYSTEMS, INC. (RESI)

- Project: Seminar and Conference Program to Assist Institutions of Higher Learning in Management Problem Solving. Worked with leading colleges and universities, analyzing their management structure and developing more efficient management methodologies. Designed educational materials and seminar and conference programs to assist university personnel in the use of modern information systems.
- Study of Racial Distribution in the Nation's Schools --- In an ongoing study for HEW's Office of Civil Rights, the racial composition of elementary and secondary schools in the continental United States was monitored. Data gathered centered on the racial distribution of teaching staff and students among schools and school districts, and within educational programs. The allocation of resources between schools and school districts was also analyzed.
- A Non-Formal Education Project for Rural Populations in Latin America For the Inter-American Development Institute, providing technical advisory services in the research and evaluation of an adult non-formal education and basic skills training project in Panama, funded under the auspices of the U.S. Agency for International Development. The project relies heavily on the use of trained community change agents to promote necessary socio-economic changes in rural Indian communities of Panama, where the population is largely illiterate and lives in remote, isolated villages. A case study approach is being used to study and ascertain the effectiveness of the change agents in their day-to-day work environment in an effort to develop a standardized training curriculum for the training of future community change agents to service the rural areas.
- Experiments in the Use of Television for Social Programs in Spain. Under the auspices of the U.S. State Department, serving as technical advisor to the Commission on Educational Television of the Spanish Government in Madrid. During the upcoming year, will periodically be travelling to Spain to work with the Commission in the design of a series of "mini" pilot experiments in the use of television as an educational media in various regions of Spain.

EDUCATION AND HUMAN RESOURCES (CONTINUED)

RESOURCE PROGRAM DEVELOPMENT, INC.

- Project: National retrieval system on bilingual/bicultural materials. Developed assessment criteria to evaluate bilingual/bicultural materials. Collected material (bilingual/bicultural) nationwide. Made recommendations for strategies for Nationwide dissemination. For the Office of Child Development, HEW.
- Delivered graduate level instruction to the State Department of Education in Toluca, Capital of the State of Mexico, D. F. area; delivered graduate level inservice training to administrators and professors of the University of Guadalajara, Jalisco, Mexico. Sponsors were the AID/American Embassy and the University of Houston.

RESOURCES FOR ACTION

- Project: Helped organize local federations of volunteer organizations to promote better utilization of community resources in nine Latin American Countries including Costa Rica, Colombia, Ecuador, Peru and Bolivia. Conducted for the Overseas Education Fund/League of Women Voters over a three-year period.
- Developed educational media for agricultural and health workers in Afghanistan. Wrote weekly radio programs and conducted a communications skills class for agricultural extension agents for the Afghanistan Department of Agriculture. Funded by the Peace Corps.

MS. MARGERY SOROCK

- Project: Training of two teams of women trainers and consultants in Ecuador (Quito and Guyaquil) to enable them to strengthen the efforts of Ecuadorian private voluntary social service organizations and to integrate women into the development process in Ecuador.
- Conducting of needs assessment and program development work, with a union of ten crafts cooperatives of Indian artisans in Ecuador, for organization development structure to provide housing, health, literacy, child care and other needed services.
- Planning and implementing an innovative vocational educational institution for women in rural Colombia.

SYSTEMS IN EDUCATION & TRAINING, INC.

- Project: Working with the Work Incentive Program to research the effectiveness of working with the total family instead of solely the primary breadwinner. Feasibility study underway in Philadelphia, Pennsylvania. Training also provided to WIN staff in working with total families and research performed regarding the effectiveness of the program model. Conducted for the Office of Policy Evaluation and Research, Department of Labor.

TRANSCULTURAL SYSTEMS ASSOCIATES

- Project: Human resources planning and development program - including staff resources questionnaire, computer applications, and overall policy documents. Performed in Washington, D.C. for the World Health Organization and the Pan American Health Organization from 12/76 to 3/77 for 3 man-months.

U.S. HUMAN RESOURCES CORPORATION

- Project: Worked with the Office of Child Development to evolve a bilingual-bicultural Head start model. The contract entailed assessment of selected projects with research into all aspects of bilingual-bicultural programs as they affected various ethnic-racial groups, in San Francisco, for the Office of Child Development, HEW, San Francisco, California, for 36 man-months in 1978.

VASQUEZ ASSOCIATES, LTD.

- Project: Overall Management Assessment of Eduplan, Venezuela. Under contract to the University of Wisconsin, the firm conducted unstructured interviews with the University of Wisconsin staff, Ministry of Education officials, Eduplan staff, and representatives of local teacher preparation institutions. All interviews were done in Venezuela, most in Spanish. Eduplan was a nationwide program in Venezuela funded by the Ford Foundation and the Ministry of Education designed to upgrade the level of instruction at the primary and secondary levels. University of Wisconsin served as a consultant to Eduplan. Performed from 11/69 to 12/69, for 1 man-month.
- Led a team of researchers who assessed the national sports education and physical education needs of Bahrain for the High Council of Youth and Sports. The facility, program and staff training needs of the country were evaluated. Performed under the aegis of the U.S. Sports Academy from 8/76 to 9/76, for 6 man-months.
- Coordinated a Sports Science Symposium in Bahrain. In conjunction with the U.S. Sports Academy, and under the sponsorship of the High Council of Youth and Sports, Bahrain, brought together 200 educators from 12 mid-east Nations for the symposium conducted by 16 U.S. Olympic Coaches, trainers and demonstrators. Objective of the symposium was to upgrade the level of coaching and physical instruction in the region. Done in 1978 for 4 man-months.

ENVIRONMENT AND NATURAL RESOURCES

ACKCO, INC.

- Project: Currently under contract with Administration for Native Americans, Washington, D.C., to provide 85 man-months of training and technical assistance to ANA grantees in HEW Region VIII. Involves working at various management levels of the tribes to identify, develop and coordinate training needs and activities. Technical services have included land use assessment, establishment of air and water quality standards for tribes and conducting workshops on the impacts of natural resource development on tribal structure.

ECOSOMETRICS, INC.

- Project: Technical services related to the docket analysis for the revision of motor carrier noise emission regulation prepared for the Environmental Protection Administration, in Washington, D.C. The study consists of providing on-site technical and administrative assistance in the review, array, evaluation and response to comments and testimony presented to the Hearings on Motor Carrier Noise Regulations. The study also includes administering the hearings at three sites and developing an environmental impact of the regulations from 2/78 to 12/78 for 12 man-months.

ENVIRODISCIPLINES, INC.

- Project: Performed final environmental impact studies regarding the placement of one minimum-security and one medium-security jail in the communities of Middleburgh and Wilton, New York, respectively. Performed for the Department of Correctional Services, State of New York.
- Conducted an environmental impact compliance study (EPA) for DENTCO, Inc., in Puerto Rico. Monitored, analyzed and made recommendations as to the pollutants that their industrial process had deposited in the environment. Assessed social and economic aspects of process as well as physical ramifications.

ESCA-TECH CORPORATION

- Project: Emiraia Coal Reclamation Study, Henry Mountains, Utah. Detailed baseline data on national and cultural resources in the study area which has special climactic and geologic characteristics for Bureau of Land Management from 3/78 to 3/79 for approximately 89 man-months. Work in progress.
- Geothermal Study: Compilation and assessment of current available specific information regarding inland and basin geothermal anomalies. (California desert areas). For the Bureau of Reclamation from 6/77 to 6/78 for approximately 30 man-months.

ENVIRONMENT AND NATURAL RESOURCES (CONTINUED)

ESCA-TECH CORPORATION (CONTINUED)

- Natural Resources Inventory of Russian River and Salinas River Valley. Collection and interpretation of color infra-red photography for determining land use and natural resources. Involved computer mapping from 10/75 to 10/76 for the U.S. Army Corps of Engineers for approximately 50 man-months.

OFEGRO, INC. (ORGANIZATION FOR ENVIRONMENT GROWTH)

- Project: Final environmental impact analysis of the visual, aesthetic and noise levels elements of urban areas adjacent to freeways and major interstate roads. Particular attention has been applied to noise barrier problems and have developed national standards for any new barriers developed after this date. Study conducted for the Federal Highway Administration, Department of Transportation, in 1977 for 10 man-months.

PRO-LYSTS, INC.

- Project: Lake Atitlan Impact Report, Guatemala, Universidad de San Carlos de Guatemala, 1972.

Environmental Quality Study, Guatemala, Municipalidad de Guatemala, 1971.

UNIFIED INDUSTRIES, INC.

- Project: Prepare operations manual to meet requirements of U.S. Coast Guard Oil Pollution Prevention Regulations for seven Government-owned and contractor-operated petroleum terminals. Prepare spill prevention control and countermeasure plans for bulk petroleum terminals in accordance with EPA regulations. Conducted for Defense Fuel Supply Center, from 6/74 to 12/74.

UNITED STATES HUMAN RESOURCES CORPORATION

- Project: Working with the Wastewater Construction Program Management team to enhance community participation, to facilitate community input into the project, and to assist in developing environmental and social impact statements. Conducted in San Francisco, California, for City Government, San Francisco, California beginning 1984, for 240 man-months.

ACKCO, INC.

- Project: For the HEW - Office of Indian Education. Developed separate evaluative reports for eight (8) educational programs and one major report for the Office of Indian Education. Performed evaluation of teacher training projects, cost-effectiveness and achievement analysis of "Follow-Through" programs, and workshop evaluations. Schools involved were all Indian schools located in South Dakota, California, Michigan and New Mexico.

AMRON MANAGEMENT CONSULTANTS, INC.

- Project: Providing management evaluation services directed toward increasing the effectiveness and/or efficiency of operations, or quality of services delivered in various sites for the Evaluation Unit, Albert Einstein College of Medicine in Bronx, New York, intermittently for less than one man-month per year.

ASSOCIATE CONTROL, RESEARCH AND ANALYSIS

- Project: Evaluation of child abuse resource demonstration projects nationally for HEW, Administration on Children, Youth and Families from 9/74 to 3/78 for 15 man-months.
- Project: Survey for an evaluation of the Department of Agriculture's Women, Infants and Children Special Supplemental Food Distribution Program nationally for the U.S. Department of Commerce, National Bureau of Standards from 11/74 to 6/75 for 52 man-months.
- Project: Evaluation of the District of Columbia Public Schools' ESEA Title I Program in Washington, D.C. Board of Education from 3/74 to 2/75 for 26 man-months.

JOSEPH A. DAVIS CONSULTANTS, INC.

- Project: National Evaluation of Vending Facility Program: To assess the impact of new legislation on the growth of the federally supported, state administered national program for the blind, nationally, for the Rehabilitation Services Administration, Department of HEW from 10/76 to 1/78 for 36 man-months.
- Project: Evaluation of Corporate Training Programs: To establish measurement criteria to determine whether training programs effectively increased skills and knowledge of specified staff in Cleveland, Ohio, for Diamond Shamrock Corporation, Cleveland, Ohio, from 1971 to 1976 for 14 man-months.

EVALUATION/INFORMATION SYSTEMS (CONTINUED)

DEVELOPMENT ASSOCIATES, INC.

- Project: Evaluation of services provided by the Scientific and Technical Support Project, their immediate utility to recipients, and their longer term impact on achieving the goal of improving food production and nutritional status in less developed countries in Latin America, and Asia for PPC/DPRE/PE Department of State/AID from 6/76 to 10/76 for 7 man-months.
- Project: Evaluate the progress being made in the development of special instructional materials for children of limited English-speaking ability in the United States for the Department of HEW/Office of Education from 7/76 to 10/76 for 16 man-months.
- Project: The design and evaluation of Migrant Division grantees in order to improve program efficiency and to suggest means to improve the supportive roles of the Migrant Division in the United States for OEO/Migrant Division, from 6/71 to 2/73 for 57 man-months.

ECOSOMETRICS, INC.

- Project: Evaluation of the Area Planning and Social Services Program. The purpose of this contract is to assess the impact of Area Agencies on Aging upon community service delivery systems which serve the elderly. The research strategy calls for retrospective, current, and longitudinal data to be collected from a representative sample of Area Agencies, service organizations, and influential individuals in order to determine those factors which have led to changes in the pattern of service provision to senior citizens; from 6/75 to 10/78 for 50 man-months.
- Project: An Evaluation of the Office of Human Development Transportation Demonstration Program. The purpose of this three-year study is to measure and compare the process and effectiveness of coordinated and/or consolidated human services transportation systems developed by five demonstration grantees in urban and rural areas. The transportation components to be evaluated cover services to the elderly, handicapped, native Americans, developmentally handicapped and headstart children. This was prepared for Office of Human Development, U.S. Department of HEW from 10/76 to 10/79 for 70 man-months.

VERONICA ELLIOTT

- Project: Government Studies and Systems, Philadelphia - Consultant to a contract with the Developmental Disabilities Office to review and evaluate standards and quality assurance mechanisms for programs and services to persons with developmental disabilities. Responsibilities: Development of an evaluation methodology, design of a model quality assurance mechanism from 3/77 to 12/77 for 105 days.

EVALUATION/INFORMATION SYSTEMS (CONTINUED)

SAM HARRIS ASSOCIATES, LTD.

- Project: An evaluation of the Community-Wide Multi-Trade Apprenticeship Program; responsible for designing and testing the appropriate evaluation methodology for the U.S. Department of Labor, Employment and Training Administration from 8/77 to 7/78 for 18 man-months.

HEALTH INFORMATION DESIGNS, INC.

- Project: A national survey and evaluation of the Medicaid Management Information System's Patient and Provider Profiling Programs; survey of selected Medicaid programs; conducted reviews of their surveillance and utilization procedures and evaluated the individual states' information systems. Conducted for the Health Care Financing Administration, Department of HEW from 2/77 to 9/77 for 7 man-months.

HEALTH SERVICES INTERNATIONAL, INC.

- Project: Assessment of nutritional conditions in Madras, India, using data developed by local health authorities. Performed for Pugwash in January 1976 for one man-month.
- Review and assessment of health resources in Mali, West Africa, in order to upgrade the rural health system. Included extensive travel to villages to inventory health facilities, health manpower, client needs and pattern of diseases performed for the United States Nations Capital Development Fund from 10/77 to 11/77 for 6 man-months.
- Conducted project for Guinea from 3/78 to 4/78 for 3 man-months that was identical to Mali project described above. This client was United National Capital Development Fund.

HEALTH SERVICE PLANNING

- Project: Responsible for evaluating the planning environment, including the hospital profile, community needs and delivery trends and recommending strategies for health delivery in a multi-disciplinary team including health, facility, financial and managerial planners in California for O'Connor Hospital, San Jose, California from 6/75 to 3/76 for 10 man-months.
- The identification and evaluation of possible development alternatives for a regional rehabilitation center. This study was precipitated by a decision to relocate the Children's Hospital adjacent to the owner of PIRM. The options identified for the future of PIRM fell into three categories as follows: Scope of Rehabilitation Programs and Services; Physical

EVALUATION/INFORMATION SYSTEMS (CONTINUED)

HEALTH SERVICE PLANNING (CONTINUED)

Development - Facilities and Location; Administration and Organization. In assessing the viability of the options, a major effort of this study was the determination of the regional rehabilitation service needs, a region which encompassed the entire Pacific Basin, and the definition of the various service components with their functional integration that would comprise a comprehensive rehabilitation system to meet these needs. Performed for Long Range Development Alternatives, Pacific Institute of Rehabilitation Medicine (PIRM), Honolulu, Hawaii, from 4/73 to 9/73 for 5 man-months.

INSTITUTE FOR MANPOWER PROGRAM ANALYSIS, CONSULTATION AND TRAINING, INC. (IMPACT)

- Project: Assessment of WIN and Welfare Tax Credits: Project constituted the basic Department of Labor research and evaluation study of tax credit programs for AFDC recipients. Study was designed to determine the degree to which tax credits are a factor in employer decisions to hire WIN and welfare participants, and changes which can be made in the program to increase its use and make it more cost beneficial for the U.S. Department of Labor, Employment & Training Division.
- Evaluation of CETA/SESA Demonstration Projects: Project was designed to identify and study methods by which CETA prime sponsors and State Employment Security Administration agencies can develop cooperative arrangements to maximize service delivery and minimize costly duplication of services for the U.S. Department of Labor.

JUAREZ AND ASSOCIATES, INC.

- Project: Evaluation of "Inter-American Dialogues" and Family Planning Film Production for Latin America. Evaluated 100 films produced by Airlie House and seminars in the area of family planning. Done for the U.S. AID in Los Angeles, Washington, D.C., and Latin America in 7/76 to 3/77 for 38 man-months.
- Evaluation of "client assistance programs" to evaluate performance of "ombudsman" projects for the handicapped and provide program managers with essential information on design structures. Conducted on a nationwide basis for the Department of HEW from 10/77 to 4/78 for 14 man-months.

ROY LITTLEJOHN ASSOCIATES, INC.

- Project: Identification, description and analysis of major youth programs supported by the private sector. Provided policy and

EVALUATION/INFORMATION SYSTEMS (CONTINUED)

ROY LITTLEJOHN ASSOCIATES, INC. (CONTINUED)

program information on youth development programs which can be utilized in formulating public policy on youth for the Office of Youth Development, Department of HEW, in various U.S. cities from 7/76 to 7/77 for 24 man-months.

- Conduct of evaluation for the Resources Access Projects (RAP). Overall objective was to conduct a process evaluation of the Head Start-related projects and develop a standardized inventory of data relevant to the monitoring, counseling and assessment of RAP projects for the Department of HEW from 7/76 to 7/78 for 20 man-months.

MANAGEMENT CONSULTANTS UNLIMITED, INC.

- Project: Assessed the program status of all alcohol and drug abuse programs funded through Titles IV-A and VI of the Social Security Act. Responsible for reviewing overall management of 18 projects, providing on-site assistance in correcting and/or improving these systems. Made recommendations for enhancing citizen participation, program development and planning conducted for the New Mexico Health and Social Services Agency.

MARISCAL AND COMPANY

- Project: State of California Legislature: Surveyed the Affirmative Action plans of every department of the State Assembly. The requirement and objectives of each plan are to be examined in light of the often conflicting issues of discrimination and reverse discrimination conducted for the State of California Legislature, Sacramento, California.
- U.S. Department of HEW: Conducted a health care needs evaluation for rural residents in Northern California. Part of this assignment included developing linkages with and between local community leaders of established health care delivery systems. Purpose of this assignment was to develop greater citizen representation on the governing boards of various health care agencies so that the citizens could participate in the policy making-decisions which affect the delivery of health care services within the communities; performed for the Department of HEW.

THE MATCH INSTITUTION

- Project: Provided a business evaluation survey which explored the potential of black institutions of higher education in the design and implementation of programs to train minorities in the fields of

THE MATCH INSTITUTION (CONTINUED)

housing management and construction for the Institute for Services to Education from 4/74 to 4/75 for 16 man-months.

MOBICENTRICS, INC.

- Project: Performed individual and on-going series of evaluation of quantitative performance and qualitative services provided by the New York City Board of Education in more than 20 diverse educational programs. Conducted in Bronx, New York, from 1970 to 1974.
- Evaluation of the Summer Neighborhood Youth Corps program's impact on youth unemployment was conducted. Visits and interviews were made to more than 200 field sites for purposes of data retrieval. Also executed were a computerized analysis of the characteristics of each work site, and a compilation and coding of information on comprehensive view of program; performed for the New York City Youth Services Agency.

A. J. NELLUM AND ASSOCIATES, INC.

- Project: Evaluation of Special Revenue-Sharing Programs - Department of Housing and Urban Development: Evaluated and compared the performance of four cities: Dayton, Ohio; Lansing, Michigan; Indianapolis, Indiana; and East St. Louis, Illinois, in meeting requirements of the Planned Variations Evaluation Report Guide in the areas of citizen participation, resident employment, relocation, and equal opportunity. Findings were analyzed in a comprehensive final report.
- Evaluation of the Concentrated Employment Programs - Department of Labor (Atlanta): Conducted a longitudinal study of CEP's for the Manpower Administration, evaluating these programs with particular attention to the criteria for measuring the CEP's effectiveness as guidelines for developing future comprehensive manpower operations. Subsequently, did a study of five programs (Wasco, Chattanooga, Norfolk, Huntsville and Tampa). Among the aspects evaluated were: administration, organization, and management; relationship to other federal, state, and local employment and training efforts; and curriculum, staff capability, facilities, and component programs.

ONE AMERICA, INC.

- Project: Analyzed major airline to assess whether affected class exists; recommendations for compliance action in New York, New York, for the U.S. Department of Transportation from 10/77 to 1/78 for 3 man-months.

EVALUATION/INFORMATION SYSTEMS (CONTINUED)

ONE AMERICA, INC. (CONTINUED)

- Analyzed research interests of black colleges. Analyzed efforts to involve them and increase their bids for contracts in the Southeast, Northeast and Southwest for the U.S. Department of Transportation/Office of University Research from 6/77 to 12/77 for 6 man-months.

THE ONYX CORPORATION

- Project: Analysis to formulate and evaluate agency policy options to mitigate potential adverse impacts of energy cost increases or shortages on civil aviation and air commerce subject to national requirements for fuel conservation in the U.S.; for the Department of Transportation, Federal Aviation Administration, Washington, D.C., from 2/76 to 6/77 for 25 man-months.

PACIFIC CONSULTANTS

- Project: Evaluation of Social Services (Systems Analysis/Cost Effectiveness) in the U.S. for the Department of HEW from 9-77 to 2/78 for 14 man-months.

MARGARET BURNS PARLATO

- Project: Design of an evaluation for the Government of Peru's School Feeding Program in Peru for TransCentury in Washington, D.C., from 3-78 to 8-78 for 1 man-month.
- Design and evaluation of 1500 respondent study in rural India to determine knowledge, attitudes and practices (KAP) towards nutrition and general health in India for CARE-India, New Delhi from 11-72 to 8-73 for 4 man-months.

PLANNING AND HUMAN SYSTEMS, INC.

- Project: For the Department of Transportation/NHTSA, conducted a nationwide assessment of the status of highway safety. Worked in concert with the Office of Program Evaluation in performing a first national assessment of the status of Highway Safety which was incorporated into a Report to the Congress. Included in the survey were: traffic safety education; motor vehicle inspection; driver licensing; adjudication; enforcement; alcohol measurers and counter-measures; and emergency medical services. Helped to develop performance indicators, operational definitions of the indicators, and to identify good local data sources. Gathered data from reports filed with various Federal offices, as well as going to the field for raw data.

EVALUATION/INFORMATION SYSTEMS (CONTINUED)

PLANNING AND HUMAN SYSTEMS, INC. (CONTINUED)

- For DOT/NHTSA, conducted the first evaluation of police enforcement efforts in the Alcohol Safety Action Projects located throughout the nation. Involved an examination of policy departments and their inservice training, related aspects of the judicial system and their inservice training, alcohol rehabilitation programs, driver licensing practices, traffic records systems, legislation, and public information and education practices, alcohol level detection, and recording.
- For HEW/NIE, studied evaluative issues in 15 schools which had developed experimental programs. Major topics included the design, installation, and operation of innovations; factors affecting community involvement and the impact of community involvement on the innovations; roles of leaders; and the planning process.

RESOURCE FOR COMMUNICATIONS, INC.

- Project: Evaluation of experimental schools programs in Greenville, South Carolina, for HEW from 1972-1975; evaluation of National Job Bank System in 25 states with computerized job banks for the Department of Labor from 1971-1975.

RESOURCES FOR ACTION

- Project: Assessed the impact of a tourism project on village women in Mexico for the World Bank. Evaluated a subsidized home ownership program for low-income workers in the Dominican Republic for the National Housing Bank of the Dominican Republic.

M. SOSA & ASSOCIATES, INC.

- Project: Evaluation of municipal organization; Evaluation of community development program; in Mayaguez, Puerto Rico, for Municipality of Ponce, from 9/72 to 6/73 and in Ponce, Puerto Rico, for Municipality of Ponce, from 8/75 to 6/76.

SYSTEMS IN EDUCATION & TRAINING, INC.

- Project: Purpose of study was to identify appropriate criteria for measuring success of sponsors of CETA programs in meeting EEO responsibilities. Objectives were to identify, analyze and suggest EEO performance criteria and measures pertaining to the CETA prime sponsors' selection and service to participants and hiring of staff. For the Office of Policy Evaluation and Research, Department of Labor.

EVALUATION/INFORMATION SYSTEMS (CONTINUED)

TECHNASSOCIATES, INC.

- Project: Technical assistance to Office of Pesticide Programs. Performed both a feasibility study and a resource management study. Gathered information, conducted an analysis of alternative approaches, and documented the results and the recommended approach. Examined resources available to the office, assessed resource commitments and needs and provided recommendations for improving the management of resources. For the Environmental Protection Agency.

TRITON CORPORATION

- Project: In conjunction with Stanford Research Institute, developed an evaluation design for educational voucher demonstration program; developed systems for monitoring field events and activities concerning educational voucher agencies.

URBAN RESOURCES CONSULTANTS, INC.

- Project: Evaluation of fifteen "Projects with Industry (PWI)"-- programs of vocational training & placement for the handicapped authorized by Section 304(d) of the Rehabilitation Act of 1973, to determine whether and to what extent the projects are following their legislative mandate and thus contributing to the overall rehabilitation program of RSA. Conducted in Pa., Ohio, Conn., New York, Ark., Ill., Fla., Wash., Calif., Kansas and Md., for the HEW/Office of Human Development Rehabilitation Services Administration (RSA), from 9/77 to 3/78.

U.S. HUMAN RESOURCES CORPORATION

- Project: Evaluated the reliability and validity of available data bases useful in estimating the migrant child populations. The project dealt with the process of forecasting for one- and five-year periods, by school district and by month, the number of children who will be eligible for services under the Migrant Education Program as well as the number of child days they might be available for services. Conducted statewide for the Bureau of Migrant Education, State of California, Sacramento, California in 1975 for 12 man-months.
- Participated as a subcontractor in the evaluation of BART's (fixed rail rapid transit) impact on the San Francisco Bay Area. Conducted key informant interviews; analyzed socio-economic, land use, and planning data; and participated in the development of case studies of BART station areas. The focus of the work has been to evaluate BART's impact on racial, ethnic and disadvantaged groups. Conducted in San Francisco Bay Area, for the U.S. Department of Transportation, Washington, D.C., in 1978 for 36 man-months.

EVALUATION/INFORMATION SYSTEMS (CONTINUED)

U.S. HUMAN RESOURCES CORPORATION

- Evaluated 20 special programs funded by the U.S. Department of Health, Education and Welfare statewide. HEW's 20-project effort was an attempt to bring the resources of the federal government to bear directly upon the immediate needs of the Spanish-surnamed community. Conducted in California for Department of Health, Education and Welfare, Washington, D.C., in 1975 for 12 man-months.

VASQUEZ ASSOCIATES, LTD.

- Project: Trained evaluators recruited by the firm in methodology designed by ACTION. Evaluators determined if: volunteers were achieving the goals of the program as determined by the national office; contract guidelines and procedures were being implemented at the local project level. Evaluators collected data nationwide from volunteers working in the Foster Grandparents, Retired Senior Volunteer Program, University Year for Action and VISTA. Performed for ACTION from 10/72 to 8/73 for 12 man-months.
- Determined the cost effectiveness of volunteer work performed by VISTA volunteers. Objective was to determine the dollar value to the community of services provided by VISTA volunteers. Nationwide sample included urban and rural communities and projects in agriculture, education, community development, legal services and manpower. Done for ACTION, from 6/73 to 12/73 for 6 man-months.

WARNER-EDDISON ASSOCIATES, INC.

- Project: Information search regarding use of food as payment for public works labor in developing countries; performed for Harvard University, Cambridge, Massachusetts, from 12/73 to 1/74 for 1 man-month. Also, information search regarding various aspects of health care industry in U.S., for the ITEK Corporation, Lexington, Massachusetts, from 2/76 to 6/76 for 1 man-month.

E. H. WHITE AND COMPANY

- Project: Designed a survey instrument that was used at 11 Demonstration Centers nationwide to collect data on abused and neglected children. Data was gathered at a time when such information was almost non-existent. Thus data was relied upon to a great extent in the formation of federal policy. Project also called for the writing of case profiles of each of the 11 centers. Performed for the National Council on Child Abuse and Neglect, HEW, 1975 - 1977, for 180 man-months.

LABOR AND MANPOWER TRAINING

ADMINISTRATIVE PLANNING AND SUPPORT

- Project: Feasibility study: Use of small business as resources in the occupational development and training of youth. Sponsored by the County of Los Angeles under CETA Title I from 10/77 to 5/78 for 10 man-months.

ASSOCIATE CONTROL, RESEARCH AND ANALYSIS

- Project: Support and evaluation of Peace Corps Training (provision of 200 professionals to serve as trainee development officers) internationally for ACTION, Peace Corps, from 2/70 to 9/72 for 600 man-months.

JOSEPH A. DAVIS CONSULTANTS, INC.

- Project: Medicaid Fraud and Abuse Training Program: responsible for the development of a training program to instruct special auditors to identify specific areas of fraud and abuse among medical providers participating in the Federal/State Medicaid program in Washington, D.C., for the Health Care Financing Administration, Department of HEW, from 6/76 to 8/76 for 10 man-months.

DEVELOPMENT ASSOCIATES, INC.

- Project: Training of Latin Americans in family planning/population skills and related fields, including short courses and graduate studies in Latin America, Puerto Rico, and the U.S. in the United States and Latin America for AID, POP/LA from 4/72 to 9/76 for 200 man-months.

DYNAMIC PROGRAM, INC.

- Project: Developed employment model for unemployed youth in non-traditional occupations; model developed would allow for compilation of data on non-traditional jobs to be compiled in systematized fashion. Interviewed responsible agencies in six states and the District of Columbia. Conducted for the Department of Labor from 1/77 to 9/77 for 18 man-months.
- Project: Developed job development model for unemployed workers; developed system whereby the U.S. Employment Service, four selected cities and the U.S. Department of Labor could best provide job developers with policies and procedures regarding the conduct of their activities. Designed model for local job development plans. Funded by the Department of Labor from 4/74 to 9/75 for 24 man-months.

LABOR AND MANPOWER TRAINING (CONTINUED)

ECOSOMETRICS, INC.

- **Project: Training and Technical Assistance to Persons Providing Transportation Services to the Elderly.** This project consisted of running a training workshop for Area Agency Staff and providing on-site technical assistance to the Area Agencies. The overall objective of the training workshop was to provide a realistic framework that would enable persons serving the elderly to obtain or provide transportation for their clients that is of high quality and minimal costs for the Virginia Office on Aging.
- **Benefit-Cost Analysis of Municipal Manpower Training Programs.** Developed a benefit-cost and cost-effectiveness analyses methodology to evaluate municipal manpower training programs. This research has been published in Public Personnel Review, January 1972. Project prepared for the Department of Housing and Urban Development from 1/74 to 2/75 for 10 man-months.

SAM HARRIS ASSOCIATES, LTD.

- **Project: A demonstration project to develop and operate a manpower services component to supplement existing drug treatment programs in Baltimore, Maryland; and Des Moines, Iowa; for the U.S. Department of Labor, Manpower Administration from 11/73 to 8/75 for 100 man-months.**

IMPACT (INSTITUTE FOR MANAGEMENT, PROGRAM ANALYSIS, CONSULTING AND TRAINING)

- **Project: Training Program for Sisseton-Wahpeton, Sioux Tribe:** Purpose of this project was to conduct four two-day workshops for employees of the allied Tribal Health Services Board training. Workshop content included registration, a mini-needs assessment and evaluation of workshop participants for the Tribal Health Department, Sisseton-Wahpeton Sioux Tribe.

JUAREZ AND ASSOCIATES, INC.

- **Project: Survey of Mexican American workers in the Southwest.** Designed instrument to determine job search behavior of these specific laborers. Conducted in Orange County, California; and Houston, Texas; for the Department of Labor from 1976 to 1978 for 67 man-months.

MARISCAL AND COMPANY

- **Project: For the Bureau of Health Manpower to evaluate the technical and marketing quality of three films aimed at recruiting young people into various career fields in health care.** Simultaneously subjected the films to intensive technical analysis in Los Angeles by a select review board of film producers, directors, and technicians

LABOR AND MANPOWER TRAINING (CONTINUED)

MARISCAL AND COMPANY (CONTINUED)

while, at the same time, evaluating the impact of the film on young audiences in selected cities around the country. Received special commendation for work on this project. Conducted for the Department of HEW.

- Evaluation of management training programs used by AID-funded agricultural cooperatives in underdeveloped countries throughout the world. Field effort followed by a program design phase during which new alternative approaches to co-op training were developed and tested in Africa, Central America, and Caribbean, for AID, Office of International Training, in 1976.

THE MATCH INSTITUTION

- Project: Provided training and technical assistance in management planning and fiscal control to over eighty rural and urban community action agencies in eight southern states. Persons trained were primarily indigenous individuals from low-income areas. Performed for Office of Economic Opportunity from 2/72 to 6/74 for 60 man-months.
- Designed training program for Zambian participants in sophisticated techniques of drilling, demolition and marketing copper based on both on-site training and overseas courses. Conducted in Zambia and U.S. for the Kwanza Mining Corporation from 1970 to 1973 for 110 man-months.

MOBICENTRICS, INC.

- Project: Provided vocational and academic skills training to CETA clients. Program participants receive combined education or diploma preparation together with courses in one of the following disciplines: banktelling, basic office practices, bookkeeping, and machine operator. Bilingual training courses accommodated approximately 11% of population which speaks limited English. For the New York City Department of Employment/Manpower Career Development Agency, Bxnx, New York, from 1974 to 1978.

L. NELLUM AND ASSOCIATES, INC.

- Project: Training of VISTA/ACTION Volunteers: Based on its experience in training 1300 VISTA Volunteers in the Midwest, awarded a contract to deliver pre-service and early service training to 620 VISTA Volunteers in the Boston area. Trainees were guided through a comprehensive program intended to develop their awareness of the complex problems of the poor and their ability to work with grass-roots community agencies in bringing about solutions. The training focused on the areas of housing, economic development, health care, community action planning, manpower, social services,

LABOR AND MANPOWER TRAINING (CONTINUED)

A. L. NELLUM AND ASSOCIATES, INC. (CONTINUED)

and human relations. For ACTION Region I, Boston, Massachusetts, from 6/72 to 11/73 for 140 man-months.

- Training for Malawi Medical, Agricultural, Mechanics, and Telecommunications Projects - ACTION/Peace Corps (International). Provided on-site training to 26 Peace Corps trainees and their 13 family members assigned to Malawi. Training encompassed language, cross-cultural skills, and skills adaptation.
- Manpower Development and Training Programs Operating in Conjunction with Rehabilitation and Construction of Housing - Office of Economic Opportunity, Department of Housing and Urban Development, and Department of Labor. Six experimental manpower development and training programs in the housing construction industry were evaluated and compared. The aim was to assess the feasibility, cost, and effectiveness of training disadvantaged ghetto residents in construction skills, with reference to the nation's increasing housing needs and programs, especially Model Cities.

ONE AMERICA, INC.

- Project: Designed, administered and evaluated manpower services program for young female probationers and parolees in Texas for the U.S. Department of Labor/Manpower, from 3/75 to 5/76 for 14 man-months.
- Pre-release counseling and exposure to manpower opportunities for women in prison; performed in Ohio and Tennessee for the Law Enforcement Assistance Administration, Department of Justice from 10/73 to 10/74 for 12 man-months.

PACIFIC CONSULTANTS

- Project: Southern Africa Development Association Program-Labor/Manpower Training. Research, Evaluation, Analysis in Southern Africa, for AID, from 9/77 until 9/78 for 36 man-months.

PLANNING AND HUMAN SYSTEMS, INC.

- Project: For NIMH of HEW, identified successful approaches to in-service staff training, including methods for successfully spreading and infiltering the training among all personnel.

LABOR AND MANPOWER TRAINING (CONTINUED)

PLANNING AND HUMAN SYSTEMS, INC. (CONTINUED)

- For the Center for Adult Vocational Education of HEW, developed curricula for four vocations, beginning with kindergarten awareness level, and progressing through job entry skills at the completion of the twelfth grade.
- Developed curricula for the training of day care aides. Assisted in the development of health-related curricula aimed at students at the secondary and post-secondary levels; participated in developing job descriptions, training requirements and assessment instruments for several medical and paramedical occupations including practical nurses, dental assistants and dental technicians. Conducted for the Department of Labor.

RESOURCES FOR ACTION

- Project: Developed and organized twenty local teams to multiply training in leadership, organizational, and community skills in Latin America. Also, developed an orientation and motivation program for women entering the job market in Costa Rica. Both projects required community surveys and needs assessments and were performed for the Overseas Educational Fund under funding by AID.

J. A. REYES ASSOCIATES, INC.

- Project: Provided training and technical assistance to fill expertise vacancies in the ACTION Regional training organization by supplying experts as needed to ACTION Regional and Headquarters staffs and their grantees. Types of personnel trained included VISTA, University Year for ACTION, Older Americans Volunteer Program, and Retired Senior Volunteer Program. Conducted over 3 year period, from 1975 - 1978.
- Twelve - month study to evaluate manpower system services to the Mexican-American community in four Southwestern states. For the Manpower Administration, Department of Labor, from 7/71 to 7/72.

M. SOSA & ASSOCIATES, INC.

- Project: Training needs for skilled and non-skilled personnel, in Puerto Rico, for Municipality of Ponce, from 8/73 to 5/74.

LABOR AND MANPOWER TRAINING (CONTINUED)

TRANSCULTURAL SYSTEMS ASSOCIATES

- Project: Developed a copyrighted, ready-to-install "Job Development Dynamics" system for job creation, job development, and for the concurrent and structured evolution of jobs and incumbents toward higher or more skilled occupational levels. Also, in preparation, are models for correspondence training courses and for small-scale building and equipment maintenance.

UNIFIED INDUSTRIES, INC.

- Project: A program to undertake the development and revisions to the Bureau of Apprenticeship Training's Handbook, Guide for Prime Sponsors under the CETA Act, and Directory for reaching minority groups, for U.S. Department of Labor, from 11/77 to 4/78.

MANAGEMENT

ACKCO, INC.

- **Project:** Training and technical assistance of zero-based budgeting. Currently developing a manual on ZBB procedures for the Sisseton-Wahpeton Sioux Tribal Council. Manual will be used to train tribal administrators and council members in implementing ZBB procedures within tribe. Performed from 11/77 to 6/78 for 3 man-months for the Bureau of Indian Affairs, Department of the Interior.
- **Assisting the Oglala Sioux Tribe (Pine Ridge Reservation) in the development of a Tribal Self-Determination Program.** Have provided assistance in establishing offices, reviewing tribal structure, and evaluating certain federal programs for cost-effectiveness and service delivery. Done for the Bureau of Indian Affairs, from 7/76 to 3/78 for 30 man-months.

AVANTE INTERNATIONAL SYSTEMS CORPORATION

- **Project:** Organizational development including review and analysis of legal and organizational structure of Council; recommendation of alternatives for future organization development and growth. Conducted in New Mexico, for the New Mexico Family Planning Council, located in Albuquerque, from 6/77 to 4/78 for 2 man-months.

JOSEPH A. DAVIS CONSULTANTS, INC.

- **Project:** Medicaid Quality Control (MQC) - Evaluate existing national MQC system; development of alternative designs; test on-site the feasibility of preferred alternative; Conduct training workshops for State personnel on all aspects of new design; Revise operations manuals for Federal & State personnel for all aspects of system; provide technical assistance to State and HEW in implementing new system nationally. Conducted for Health Care Financing Administration, HEW, from 10/76 to 2/77 for 16 man-months.

DEVELOPMENT ASSOCIATES, INC.

- **Project:** Training and followup technical assistance to 10 tribal governments to improve systems of planning, programming, budgeting, and evaluation in U.S. Conducted for HEW/Office of Native American Programs, from 5/75 to 1/76 for 25 man-months.

ECOSOMETRICS, INC.

- Project: Estimation of Marginal Costs of Railroad Transportation Services in Central America: This study developed econometric railroad cost functions (for over 30 railroad cost accounts) and passenger services in Central America. Conducted for Central American Transportation Study, located in El Salvador, for Inter-American Development Bank, from 5/75 to 11/76 for 15 man-months.

SAM HARRIS ASSOCIATES, LTD.

- Project: Technical Assistance to Contractors/Grantees in Accomplishing Close-Out of 300 Expired Contracts/Grants; developed operational procedure for Department of Labor for future close-outs. Conducted for U.S. Department of Labor Employment & Training Administration, from 6/77 to 5/78 for 12 man-months.

IMPACT (INSTITUTE FOR MANPOWER PROGRAM ANALYSIS, CONSULTATION & TRAINING, INC.)

- Project: Standing Rock Sioux Tribe Grant to Strengthen and Improve Financial Management and Overall Program Management, Phase I, Research and Technical Assistance: project was designed to assist the Tribe in the development of a Tribal Finance Office policy and procedures manual. Conducted for Standing Rock Sioux Tribe, located in Fort Yates, North Dakota.
- Preliminary Personnel System Analysis of the Three Affiliated Tribes: purpose of this project was to conduct a preliminary analysis of the personnel management on the Fort Berthold Indian Reservation. The objectives of this project were:
 1. Collect data on Tribal personnel policies, procedures, staffing mechanisms and current and projected staff needs;
 2. Present a report of findings to the Tribal Council; and
 3. Determine the need for additional analysis and technical assistance for improving personnel management.

Conducted for Three Affiliated Tribes of the Fort Berthold Indian Reservation, located in Newtown, North Dakota.

INTERNATIONAL TECHNICAL SERVICE

- Project: Conducted management review of the programs of the Sacramento Urban Indian Health Project, Inc. Services included entire management audit, development of personnel and fiscal manuals, and staff training for Board members.

MANAGEMENT (CONTINUED)

MARISCAL AND COMPANY

- Project: Organizational structure and start-up plans for the Economic Development Corporation. Demographic analysis determining communities most pressing economic needs, the development of an organizational structure (including incorporation proceedings), the definition of staffing requirements and start-up plans for the agency's first year of operation. Conducted in Los Angeles for East/Northeast Los Angeles Model Cities; HUD from 3/70 to 10/70 for 12 man-months.

NATIONAL INSTITUTE OF PUBLIC MANAGEMENT

- Project: An analysis of DHR Organization and Management Options -- Staff support to a special Mayor's Panel to study and make recommendations on the most effective way to organize and manage human resource programs in the District Of Columbia. Produced a report, executive summary, appendix and held a two-day Colloquium at Harvard University. Conducted in Washington, D.C. for Government of the District of Columbia, Department of Human Resources.

OMNIPLAN CORPORATION

- Project: Develop management and personnel administrative procedures in Los Angeles for the East Los Angeles Retarded Children's Association from 2/73 to 1/74 for 11 man-months.
- Restructure corporate organization into parent and 3 for-profit subsidiaries. Create new policies and procedures, install purchasing and budgeting system, provide management training in Los Angeles for the Rural Development Corporation from 1/74 to the present for 23 man-months.

ONE AMERICA, INC.

- Project: Preparation of a training, reorganization and financial plan for SODELAC in Chad, Africa, for AID from 12/77 to 6/78 for 6 man-months.

RESOURCE PROGRAM DEVELOPMENT, INC.

- Project: Needs assessment, reorganization of administrative model and cost containment measures report. Conducted needs assessment for 8 months in every department and made recommendations regarding maximum utilization of process measures with departments and helped reorganize priorities regarding cost containment procedures. Conducted for the Lutheran General Hospital.

MANAGEMENT (CONTINUED)

MS. MARGERY SOROCK

- Project: Designing materials and training of community action agency personnel in the evaluation of social programs using a management by objectives approach.

TECHNICAL SYSTEMS INSTITUTE

- Project: Management Audit of the Greater Los Angeles Community Action Agency (GLACAA), the second largest community action agency in the country. Conducted in Los Angeles, for the GLACAA Board of Directors, from 10/77 to 3/78 for 12 man-months.

TRANSCULTURAL SYSTEMS ASSOCIATES

- Project: Personnel Management evaluation and recommendation - operational analysis, all phases of personnel management. For the Service Corporation of the Puerto Rico Medical Center, San Juan, from 2/76 to 4/76 for 3 man-months.

U.S. HUMAN RESOURCES CORPORATION

- Project: Firm is developing a Management and Information System for Community Development Corporations nation-wide. The system will provide an instrumental methodology for the planning of goals, allocation of resources, and evaluation of impacts relevant to CDC's. Included in the mix of CDC's are rural and urban units in poor Black, Hispanic, Anglo and Native American Communities. Conducted for Community Services Administration, Washington, D.C. from 1978 until 1981 for 504 man-months.
- Providing consultation and assistance to United States Department of HUD in the development and implementation of an MIS for HUD's housing counseling program. The MIS will provide a systematic method for data gathering, program planning, allocation of resources, and evaluation of impacts as they relate to the housing counseling program goals. Conducted in United States, for the Department of Housing and Urban Development, Washington, D.C. - 1978 for 60 man-months.

PLANNING, RESEARCH & STATISTICAL STUDIES

ADMINISTRATIVE PLANNING & SUPPORT

- Project: Systems Consultant/"Training Needs - Manpower/Employment Analysis and Planning Project" for U.S. AID/Government of Jamaica, West Indies, for 1-man month in 10/77.
- Systems Consultant/Agriculture Census Planning; Staff Training - Intergrated data systems; National Accounts - Balance of Payments; an on-going project since 1973 to continually improve the quality of National statistics for the Government of Jamaica - sponsored by the Inter-American Statistical Institute of the Organization of American States for approximately 23 man-months.

AVANTE INTERNATIONAL SYSTEMS CORPORATION

- Project: Conduct a study to assess impact of undocumented workers on minority group citizens; field and survey research, interviewer selection, training and supervision; development of interview instrument; provide computer assessments of data basis; analyze and report same in publishable form in San Antonio, Texas, for US Commission on Civil Rights from 9/77 to 5/78 for 5-man months.

HUMAN RESOURCES MANAGEMENT, INC.

- Project: Developed feedback mechanism and instrument for allowing states to input on national research strategies. Completed in Washington, D.C., for the National Highway Traffic Safety Administration for 12 man-months.

ROY LITTLEJOHN ASSOCIATES, INC.

- Project: St. Elizabeth's Hospital - to conduct a study of diagnostic, treatment and training procedures to determine the existence or non-existence of racially motivated differential treatment. Located in Washington, D.C., for 18 man-months, from 12/76 to 12/77.

MARISCAL AND COMPANY

- Project: Community Action Agency Programmatic and Budgetary: to improve and update CSA's data base with respect to the programs and fiscal status of its CAA's and to develop grantee information system; provides programmatic and fiscal data regarding grantees on an annualized and routine basis. Performed for 90 CAA's nation wide for Community Services Administration from 2/77 to 12/77 for 10 man-months.

PLANNING, RESEARCH AND STATISTICAL STUDIES (CONTINUED)

ONE AMERICA, INC.

- Project: Provided a social analysis required for the development of two proposed interventions in Mauritania for AID from 1/78 to 2/78 for one man-month.

THE ONYX CORPORATION

- Project: Assisted with analysis, evaluation, and planning of technology development and deployment programs by analyzing various mass transportation issues in the United States for the Department of Transportation, Urban Mass Transit Administration from 3/78 to 2/79 for 19 man-months.
- Determined effects of impending air traffic environment on development of NAS and on incorporation of R&D efforts into NAS. For five alternate future scenarios, determined optimum programs, schedules, and funding levels, taking into account the state of the economy and aviation industry, forecasted demand on NAS, possible spending limits, new and existing technology and national policy in the U.S.; for the Department of Transportation, Federal Aviation Administration from 7/76 to 3/77 for 13 man-months.

MARGARET BURNS PARLATO

- Project: Research to determine extent and effectiveness of the fotonovela and comic book as social education tools in Latin America. Conducted in Washington, D.C., for the U.S. AID/EHR from 8-78 to 10-78 for 3 man-months.
- Report on improving methods used for program planning and evaluation for the southeast Asia region of the World Health Organization conducted in New Delhi, India, for the World Health Organization from 7-72 to 1-73 for 6 man-months.

RESOURCE PROGRAM DEVELOPMENT, INC.

- Project: San Antonio Child Abuse/Neglect Research Project. Development of research design with SPSS model, gathering data, treatment of data, interpretation of results, recommendations and conclusions. Funding source was the Office of Child Development, HEW.

J. A. REYES ASSOCIATES, INC.

- Project: Determining the impact that Part 398 of the Motor Carrier Safety Act has had on the quality of transportation for migrant workers. Responsible for surveying vehicles which transport migrants to determine the extent and current mode of migrant transportation in the U.S.; Conducted for the Federal Highway Administration/DOT.

TECHNASSOCIATES, INC.

- Project: Abstract and index 35,000 document units of literature in the field of mental health. Purpose of contract was to select from the scientific literature significant articles, books, and reports that will assist mental health professionals in keeping abreast of current developments. Processed a wide variety of documentary material for the National Clearinghouse for Mental Health Information for the Department of Health, Education & Welfare.
- Data reduction of pesticide labels. Project required indexing, coding and scientific review of approximately 20,000 product labels for pesticides and other commercial chemical products. Provided a team of trained toxicologists, physical chemists, plant pathologists, microbiologists, entomologists and scientific coders to abstract the labels. Performed for the Environmental Protection Agency, Washington, D.C.

TECHNICAL SYSTEMS INSTITUTE

- Project: Population, Employment and Housing Survey of the City of Los Angeles to update the 1970 Census in Los Angeles, for Community Analyses Bureau, City of Los Angeles, from 12/76 to 6/77 for 72 man-months.

U.S. HUMAN RESOURCES CORPORATION

- Project: Subcontracted with Stanford Research Institute to assist in identifying the key issues relative to the under-numeration of minorities in the 1970 census in the United States for the Office of Revenue Sharing, Department of the Treasury, Washington, D.C. in 1974 for 2 man-months.

VASQUEZ ASSOCIATES, LTD.

- Project: Research report titled "Consortium on Methodology on Aggregating Data and Educational Research." Utilized research methodology from economics, education, and sociology to: delineate what is known about the problem with the analysis of data from multiple levels of educational systems; develop analytical theory to account for these problems; and to organize the findings into the guidelines for research and evaluation efforts using aggregated data. Performed for National Institute of Education, HEW, from 4/74 to 1/77 for 30 man-months.

PLANNING, RESEARCH AND STATISTICAL STUDIES (CONTINUED)

WARNER-EDDISON ASSOCIATES, INC.

- Project: Have managed more than 300 projects calling for: state-of-the-art surveys; surveys of information needs; supplying information about books, periodicals, microforms, people; current available alerts for overseas and local clients; analyzing information problems and recommending solutions. For example, have provided economic and economic development information regarding the Middle East to the U.S. Department of Treasury from 12/77 to 1980 for approximately 60 man-months.

AMRON MANAGEMENT CONSULTANTS, INC.

- Project: Technical Assistance; Advisory Services; development of evaluation instruments in Chicago, Ill. for Illinois Family Planning Council, located in Chicago, Ill. from 7/77 to 8/77 for less than 1 year.

ASSOCIATE CONTROL, RESEARCH & ANALYSIS, INC.

- Project: Development of a Spanish Language Program for the Dissemination of Health and Welfare Information to the Spanish Speaking Community through Radio, Television and New Publications for HEW, Social Rehabilitation Service from 6/74 to 4/75 for 9 man-months.

BOONE, YOUNG & ASSOCIATES, INC.

- Project: Analyze data to provide in-depth information on provision of health services to children enrolled in "Follow Through" program. Determined adequacy of health services plan for each project and the extent to which the plan has actually been implemented. Conducted nationally for the Office of Education, HEW, from 9/76 to 12/77 for 12 man-months.
- Nationwide technical assistance in family planning; includes needs assessments, recruitment of consultants, briefing and training of consultants, and developing a reporting system to meet the needs of the funding agency. Have provided above services and many others since June, 1972 for the National Center for Family Planning, Health Services Administration, HEW, for approximately 145 man-months.
- Nationwide technical assistance to Sickle Cell Disease Screening and Education Clinics funded by the Bureau of Community Health Services. Technical assistance included needs assessments, training of consultants and development of reporting system. Conducted for the Health Services Administration from 8/73 to 12/75 for 64 man-months.

MS. MILA BROOKS

- Project: Designed and conducted Survey of Infant Day Care Centers in Nicaragua. Wrote 60-page report on Recommendations for Use of Day Care Centers as Vehicles for Improved Nutrition. Designed Model Day Care Center Focused on Improved Nutrition. Project proposal for AID-funded Operational Program Grant to be written late 1977. Contracted by U.S. AID/Nicaragua, 1977.
- Evaluation of the Family Planning and Laparoscopy Program, National Health Service Regional Hospital, Valdivia, Chile. Result of this Evaluation was continued funding for one year beyond life of project. Contracted by: American Association of Voluntary Sterilization, 1975.

PUBLIC HEALTH (CONTINUED)

COMMUNITY RESEARCH GROUP

- Project: Greater East Los Angeles needs assessments - conducted a two-part project for the Community Health Foundation. Included an evaluation of the extent to which the specified area is medically underserved. Also assisted the County of Los Angeles in identifying the most effective use of an existing medical facility located in target area. Performed from 4/78 until 9/78 for an estimated 40 man-months in Los Angeles, California.

JOSEPH A. DAVIS CONSULTANTS, INC.

- Project: Health Services Administration: Recruitment of physicians; responsible for conceptualizing, designing, and carrying out recruitment program for the National Health Services Corps, the Indian Health Services and the Bureau of Medical Services; done nationally for Health Services Administration, Department of HEW from 6/74 to 6/77 for 84 man-months.

DEVELOPMENT ASSOCIATES, INC.

- Project: Provide marketing design for commercial distribution of contraceptives in El Salvador; providing a background report on related factors, training to local staff, and establishing guidelines for monitoring control system for evaluation of progress in El Salvador for AID/PHA/POP/FPSD; located in Rosslyn, Virginia, from 10/76 until 9/79 for 50 man-months.

DIMPEX ASSOCIATES

- Project: Evaluated service capabilities for all privately operated drug abuse treatment, rehabilitation, and prevention programs in Washington, D.C. Reviewed program types and treatment modalities including residential and outpatient, chemotherapy, detoxification, maintenance or drug-free, life support counseling, youth impact, communication 'rap' centers, hotline telephone and referral, education and information services. Conducted for Department of Human Resources, Washington, D.C., from 11/74 to 2/75 for 36 man-months.
- Investigated solid waste problems and analyzed solid waste management systems in Chicago, Detroit, East St. Louis, Newark, New York, Philadelphia, and Washington, D.C. Examined the nature and variety of solid waste, storage facilities and their utilization, collection practices, regulations, service charges and costs, health and environmental conditions. Performed for U.S. Environmental Protection Agency, Washington, D.C., from 10/72 to 5/73 for 56 man-months.

PUBLIC HEALTH (CONTINUED)

ECOSOMETRICS, INC.

- Project: Development of Techniques for Translating Elderly Needs into Units of Service for Nutrition and Transportation Programs. In this study, the definitions and concepts used in assessing needs of the elderly in nutrition and transportation services were examined. The definitions of need were then used to develop model for predicting usage rates for program services in both nutrition and transportation.

MS. VERONICA ELLIOTT

- Project: Rockefeller Foundation, New York - Consultant in the preparation of a nurse-auxiliary training manual, based on a curriculum developed in Zaire, which can be used as a model by other Third World countries. (Date: March, 1978 to present).
- Government Studies and Systems, Philadelphia - Consultant to a contract to develop criteria and standards for use by the Pennsylvania state health planning agency in assessing the need for health care services. (Date: January, 1978 to present).
- World Health Organization, Geneva - Consultant to the Special Programme for Research and Training in Tropical Diseases. Responsible for the preparation of the report of the first meeting of the Biomedical Sciences Scientific Working Group. (Date: March, 1978, 17 days).
- Appropriate Health Resources and Technologies Action Group - UK, London - Consultant to this new resource center and technical collaboration organization which is in association with the World Health Organization and the Intermediate Technology Development Group. Responsibilities: proposal preparation, technical writing and administrative assistance. (Date: February, 1977, 10 days).

FIRST HARLEM MANAGEMENT CORPORATION

- Project: Conducted a feasibility study for the commissioner of Health, Westchester County, New York to determine the advisability of creating a network of 6 Community Health Centers. The study recommended consolidation of ambulatory care service and included: a demographic study of the target population; cost/benefit analysis of the entire system; development of medical protocols; and a self-evaluation component. The project also included development of the implementation plan. Recently, the proposed network was funded by HEW, from 8/77 to 2/78 for 12 man-months.

PUBLIC HEALTH (CONTINUED)

SAM HARRIS ASSOCIATES, LTD.

- Project: State of the Art Study of Alternatives to Institutionalization for the Elderly. Conducted for U.S. Department of HEW, Administration on the Aging, from 7/75 to 12/75 for 12 man-months.

HEALTH ASSOCIATES INTERNATIONAL, INC.

- Project: Surveys, evaluations, development planning and organization of health care institutions, nutrition planning workshops, health delivery systems and health training programs. Have conducted above services in the U.S., Africa, Far East and West Indies for AID, World Health Organization, Project HOPE, Ministries of Health, and medical colleges.
- Performed nutritional and dietetic advisory services in U.S., South Vietnam and West Indies for the Catholic Relief Services/New York, Project HOPE and the American Medical Association for approximately 100 man-months.

HEALTH INFORMATION DESIGNS, INC.

- Project: A study of the impact of inappropriate ambulatory drug therapy on subsequent need for hospitalization; prescription drug use assessment study; to measure impact that inappropriate drug use of medicaid patients had on other variables, most notably, hospital utilization. Collection of data on drug use habits of medicaid patients and subsequent hospital visitations. Review of drug effects; assessment of effects of establishing a Hospital Utilization Review Board, if established. Conducted for Health Care Financing Administration, HEW, for 18 man-months, from 7/77 to 1/78.
- Design and implementation of a Prescription Drug Use Quality Assurance Program; designed a Review Board to study patterns of drug use in hospitals and implemented procedures for assessing needs for daily drug use. Conducted for the Department of Public Welfare, State of Minnesota, for 10 man-months from 1/78 until 8/78.

HEALTH SERVICES INTERNATIONAL

- Project: Assisted Tuskegee University in the rural South in the development of Paramedical Staff Training Program. Tasks included curriculum development and achievement of accreditation from the National Association of Physical Therapy. Worked from 7/76 to 12/76, for 6 man-months.

PUBLIC HEALTH (CONTINUED)

HEALTH SERVICES INTERNATIONAL (CONTINUED)

- Principal of firm served as Director of State of Massachusetts Medicaid Program. Job included fiscal management of \$600 million budget; administering program monies to doctors, dentists, clinical laboratories, mental health centers, community health centers, family planning, nutrition and preventive medicine, from 12/76 to 6/77 for 7 man-months.
- As Fletcher Fellow (Fletcher School of Law and Diplomacy), principal in the firm spent 1 year at the University of Monterey School of Medicine assisting in the organizing and administration of the new School. The orientation of the school is towards Public Health and Community Medicine. Participated in the training of research and training staff. Responsible for the procurement from the U.S. of laboratory equipment for research and demonstration purposes, from 6/74 to 7/75 for 13 man-months.

HEALTH SERVICES PLANNING

- Project: Directed the updating of the Long Range Plan and the detailed analysis and development of an Ambulatory Care Center for the Medical Center. Subsequent to an initial engagement during 1972 and 1973, this project five years later involved review and revision in light of national, community and institutional developments. A major focus of this planning effort was assessment of new and innovative approaches to health care delivery - ambulatory care as a deterrent and an alternative to inpatient care, increased attention to health promotion, prevention and chronic maintenance and new markets for health care services such as industry. These program concepts were incorporated into detailed program and operational planning along with functional and physical programming of the individual components. Conducted for Brookwood Health Services, Inc., in Birmingham, Alabama, from 2/77 to present for 12 man-months.

HUMAN RESOURCES MANAGEMENT, INC.

- Project: Identification and cataloguing of services and materials for rape victims; National Center for the Prevention and Control of Rape in Washington, D.C. for 24 man-months.
- Assessed policy issues and critiqued study done by National Academy of Science on health care in Veteran Administration facilities; completed in Washington, D.C. for the Veteran's Administration for 24 man-months.

PUBLIC HEALTH (CONTINUED)

IMPACT - (INSTITUTE FOR MANPOWER, PROGRAM ANALYSIS, CONSULTATION & TRAINING, INC.)

- Project: Standing Rock Sioux Tribe Indian Health Service (IHS) Technical Assistance: project was to provide the Standing Rock Sioux Tribe with technical assistance in the establishment of a Department of Tribal Health for the purpose of overseeing existing tribal health programs and developing other programs. This project involved conduct of a health needs assessment and development of a management manual. Conducted for Standing Rock Sioux Tribe, in Fort Yates, North Dakota.

INTER-AMERICAN DEVELOPMENT INSTITUTE

- Project: Design of food technology programs for improving nutrition among pre-school children and expectant and new mothers in rural areas of Latin America. Developed information on dietary deficiencies, consumption patterns, available foods and advised on likely success of various proposed approaches; in Washington, D.C. for U.S. Department of Agriculture, from 12/77 to 3/78 for 2 man-months.
- Assist in establishing health care facilities to serve the Guaymí Indians of Panama. Includes equipping, staffing, and training arrangement; in Panama for U.S. Foundations and Private Sources, from 7/77 until 12/78 for 10 man-months.

INTERNATIONAL TECHNICAL SERVICE

- Project: Provided technical assistance to a city's local health task force in its establishment as a health delivery system. Services conducted for the City of Santa Barbara, California.
- Conducted a statewide needs assessment of developmental disabilities prevention programs in urban/rural poverty areas. Questioned health agencies on level of statistics and programs available in poverty neighborhoods. Surveyed minority group residents on health needs. Defined and created the multi-ethnic California Community Health Foundation for purpose of funding major health projects. Conducted by the California State Health and Welfare Agency for 4 man-months.

JUAREZ AND ASSOCIATES, INC.

- Project: Evaluation of optimal message content for mass media family-planning messages in Latin America. Study of effectiveness of mass media in disseminating family-planning information in Costa Rica, El Salvador and Guatemala. Conducted for U.S. AID/PAA/POP/LA from 6/73 to 6/75 for 54 man-months.

PUBLIC HEALTH (CONTINUED)

JWK INTERNATIONAL CORPORATION

- Project: Identification of problems in access to health services for disadvantaged Asian Americans; developed problem identification methods such as seminars, local publications and community meetings. Analyzed barriers inherent in dealings with disadvantaged Asians and recommended policy changes and approaches. Conducted for Public Health Service of HEW from 6/75 through 7/76.

ROY LITTLEJOHN ASSOCIATES, INC.

- Project: Aggregation of the elderly population - to develop a guidance manual for area agencies on aging. Manual includes collection, analysis, and reporting of planning and evaluation data on the characteristics and status of the elderly population. Conducted for the Office of Child Development, HEW, from 6/76 to 6/77 for 16 man-months.

MARISCAL AND COMPANY

- Project: Analyzed and improved the food processing system utilized by the Department of Agriculture in the national school lunch program. This assignment involved 15 states nationally, where school districts, meat and grain processors, and state distributing agencies were visited. The final report of this project received high commendation from the Director of the Donated Foods Division. Conducted for the Food & Nutrition Service of the Department of Agriculture.
- Study of the Administrative Costs associated with the Special Supplemental Food Program for Women, Infants, and Children. Assisting FNS in the study design, the design and testing of survey instruments, the design and selection of an appropriate sample, the preparation of in-house and OMB clearance packages, the training of persons to do the survey, data tabulation, and the analysis of data. Conducted for the Food & Nutrition Service, Department of Agriculture.
- Designed, developed, and implemented a Technical Resource Center for the Public Health Service. The Center deals with access to health care and education by disadvantaged groups so that PHS may stay abreast of developments in the field on a national basis. The project involved the design and implementation of an information system, the development of a positive outreach or marketing program, management and administrative procedures, research methodologies, and personnel requirements. Conducted for the Health Resources Administration, HEW.

PUBLIC HEALTH (CONTINUED)

THE MATCH INSTITUTION

- **Project:** Conducted an intensive review of known advances in the commercial manufacture of specially fortified foods to develop strategies of distribution and increased manufacturing to meet the needs of malnourished sectors of the population. Conducted for the Inter-racial Council for Business Opportunity, from 1974 to 1976 for 24 man-months.
- Conducted review and evaluation of the patent and generic drug impact on the health needs of low-income inner-city consumers for the National Urban League from 1/74 to 1/75 for 16 man-months.
- Coordinated a series of public hearings and data gathering efforts aimed at documenting the extent of hunger and malnutrition throughout the U.S. Conducted in the Appalachian area for the Center for Community Change for 16 man-months in 1974.

L. MIRANDA AND ASSOCIATES

- **Project:** Compiled and edited report on alcohol prevention demonstration projects for the Government of Puerto Rico, from 3/78 until 9/78.

MOBICENTRICS, INC.

- **Project:** Responsible for performing a feasibility study for a uniform child care system in the South Bronx. Included demographic analysis; growth projections for pre-school age youngsters; interviews with prospective consumers of the service. Completed for the Community Service Society of New York in 1976.

A. L. NELLUM AND ASSOCIATES

- **Project:** Technical Assistance to Comprehensive Health Services Projects - Office of Economic Opportunity. Provided a wide range of technical services to Neighborhood Health Centers, including comprehensive health services planning, patient information flow systems, career development for community residents, health delivery systems, pre-paid group practice, and consumer participation. A core staff of health and community action professionals was supported by highly qualified community health consultants. Neighborhood Health Centers are now a part of more broadly based Comprehensive Health Services Projects designed to coordinate the total range of health services needed in low-income neighborhoods.

PUBLIC HEALTH (CONTINUED)

A. L. NELLUM AND ASSOCIATES (CONTINUED)

- National Drug Abuse Training Center -- National Institute on Drug Abuse. Presently aiding in many areas of drug abuse. These areas include developing, producing, validating and evaluation training materials, as well as delivering training to state agencies and programs. Also deliver training assistance and sponsor special projects for the National Institute on Drug Abuse. In addition, provide the necessary linkages and coordinating information exchange among all components of the National Training System.

NEWTEK CORPORATION

- Project: Provided services of planning and analysis in the area of nutrition and food technology for the following clients:

Ahmadu Bello University/Nigeria
Agricultural Missions Foundation/Panama
Bangalore Baptist Hospital/India
Khon Kaen University/Thailand
Dr. Alvaro Ireguix B./Colombia
UNIDO/Argentina
Athlone Manufacturing, Ltd./Ireland
Caleppio, SDA/Italy

OMNIPLAN CORPORATION

- Project: Development and implementation of a statewide marketing program and Not-For-Profit corporation to serve as a new set-aside program for 165 Workshops that serve the severely handicapped within the state of California; for California Department of Rehabilitation, from 3/78 until 10/79 for 36 man-months.

PACIFIC CONSULTANTS

- Project: Rural Water Supply/Sanitation/Energy (Pre-Project Analysis); Development of Project Papers in West/Central Africa for AID, from 11/77 to 3/78, for 10 man-months.
- Devising Strategies for Control of Tropical Diseases throughout Africa. Conducted in Africa Region, for AID, from 1/78 to 3/78 for 10 man-months.

PUBLIC HEALTH (CONTINUED)

MS. MARGARET BURN'S PARLATO

- Project: Consultancy to the Government of Bolivia to develop a national communications plan and program for MCH and family planning, in Bolivia, for Pan American Health Organization, from 4/76 to 1/77 for 9 man-months.
- Consultancy to Government of Ecuador (Fuerzas Armadas) to determine the extent to which family planning information could be included in basic military training in Ecuador, for UNFPA, from 9/76 to 3/77 for 5 man-months.
- Consultancy to INCAP (Institute of Nutrition for Central America & Panama) to design and execute regional nutrition education/communication survey and to develop preliminary program plans in Guatemala for PAHO, from 1/75 to 3/75 for 3 man-months.

PLANNING AND HUMAN SYSTEMS, INC.

- Project: For the Bureau of Quality Assurance, Health Services Administration, HEW; developed a method to assess the effectiveness of federal regulations and standards in contributing to the quality of health care. Developed a field-laboratory methodology to evaluate the effectiveness of Federal Regulations and Standards in contributing to quality of care in Medicare and Medicaid programs, for use concerning hospitals, skilled nursing facilities, intermediate facilities, and home health agencies. The methodology evaluated existing standards, allowed the pre-testing of proposed standards, and discriminated between quality of care, administrative, and cost factors.
- For the National Institute of Drug Abuse, HEW, reviewed the literature on Alcohol and Drug Abuse. Performed a critical, integrative review of the literature on substance abuse and developed a conceptual framework regarding comparative damages. The resulting report will form the basis for policy decisions regarding funding of research and intervention programs.
- For the state of North Carolina, conducted a program evaluation and needs assessment for the state of North Carolina's Mental Health Services, and a design of an integrated delivery system. Under sub-contract, created the methodological approach for and devised a survey instrument to conduct a statewide needs assessment of the quality and adequacy of mental health services delivered at the local level, relative to needs in North Carolina. The survey included public and private hospitals, clinics, and other agencies; public schools from pre-school through community college; judges and parole/probation officers; and private physicians.

PUBLIC HEALTH (CONTINUED)

PLANNING AND HUMAN SYSTEMS, INC. (CONTINUED)

- Developing two health management information systems - one is for health manpower and the other for health provider facilities - in Jordan. Being performed currently for the AID, from 4/78 for 12 man-months. A health systems development project is also being undertaken in Zaire for AID, commencing 5/78 for 244 man-months.

PRO-LYSTS, INC.

- Project: Rural Health Project, Stockton, California, State of California/O.E.O.; Sacramento, California/Washington, D.C., 1972.
- Immunization Survey, Lane County, Oregon; Department of Health, Lane County, Eugene, Oregon, 1974.

RESEARCH EVALUATION & SYSTEMS, INC. (RESI)

- Project: A manageable management information system for the Food and Drug Administrations' Bureau of Foods was developed to satisfy the information needs of State public health officials. The completed system made it possible to abstract at will any one of a multitude of health factors - sanitarian workload, frequency of inspection, rate of violations, State norms and sanitarians deviation, etc. Such a system allows individual States with widely different needs to manipulate their particular resources to reach an acceptable low level of risk.

J. A. REYES ASSOCIATES, INC.

- Project: Performed a two-part health project for HEW in Zavala County, Texas. First part included surveying the 8-county area to assess the health needs vs. the services available to the area's population, particularly the Spanish-speaking migrant workers. Second component was an evaluation of eight projects located in Texas and New Mexico. These projects: health clinics, health planning contracts, youth rehabilitation centers - were evaluated for their effectiveness. Bicultural and bilingual staff members were required for both phases of project. Termination date: June, 1974.

MS. MARGERY SOROCK

- Project: Developing a maternal and child feeding and nutrition program in Quito, Ecuador.

PUBLIC HEALTH (CONTINUED)

M. SOSA & ASSOCIATES, INC.

- Project: Study on the development of the anxiety scale for Puerto Ricans and Panaminians and on the development of a test anxiety scale, in Puerto Rico, for Psychological Social Center, from 7/73 to present.

TECHNICAL SYSTEMS INSTITUTE

- Project: Development of an experimental health service delivery system for a predominantly Spanish-speaking population of 500,000. Conducted extensive health planning and research efforts in the Greater Los Angeles Community, for Health Resources Administration, Rockville, Maryland, HEW, from 11/72 to 9/76 for 290 man-months.
- Investigated the availability and compatibility of data regarding the health needs and resources available to the Spanish-speaking population in eight highly concentrated urban areas. Eight cities were: Los Angeles, San Jose, San Diego, San Francisco, Fresno, Bakersfield, Sacramento and San Bernardino. Performed for the California Regional Medical Programs, Oakland, California from 7/73 to 6/74 for 12 man-months.
- Development of a family health center, including the administrative and management systems. Also, surveyed 1000 households to obtain information on "Cultural Barriers to the utilization of Emergency Medical Services". Both projects were conducted for HEW, for the Community Health Services and Health Resources Administration, respectively. Total man-months for both projects: 52.

URBAN DYNAMICS ASSOCIATES

- Project: Analysis of health conditions of the adolescence population on the U.S./Mexican borders. Project concentrated in Chihuahua, Mexico from 4/72 to 3/73 for the U.S./Mexico Border Public Health Association.

URBAN RESOURCES CONSULTANTS, INC.

- Project: Investigated, analyzed and constructed a framework within which family planning facility analysis could be observed. This model made optimum use of time and motion so that a client could be best served in the least amount of time and exposure in a health facility. Conducted in New York and New Jersey for the Public Health Services, HEW, New York, New York from 6/74 to 12/74 for 12 man-months.

PUBLIC HEALTH (CONTINUED)

URBAN RESOURCES CONSULTANTS, INC. (CONTINUED)

- Developed model health care delivery system, through collaboration of nursing homes, medical care facilities and services, health and social service agencies, a realistic health plan which enabled nursing homes to utilize community resources in order to meet the needs of inpatients or to plan for a patient's return to community living without interruption of his continuing care needs. Conducted in Hillsborough County, Tampa, Florida, for HEW/NCHSR, Division of Long Term Care, from 7/74 to 7/75 for 30 man-months.

E. H. WHITE AND COMPANY

- Project: The Office of International Health, Public Health Service, HEW, awarded the firm a contract to research and formulate seven Guidelines for Health Sector Analysis Manuals. As a part of this contract, three distinct works for each of the seven manuals in different areas of health assessment are being prepared. An annotated bibliography, a review of the literature and a series of "how to" manuals which can be made available to sector assessment groups to assist them in implementing health sector assessments are being developed. These manuals will provide basic methodology in their subject matter areas and will serve to orient and assure completeness in collaborative health sector analysis. The manuals will cover areas of:

Communicable Diseases Program Planning
Drug Supply Systems Planning
Environmental Health Planning
Health Manpower Planning
Health Services Facilities Planning
Private and Indigenous Health Care Systems Planning
Social, Cultural and Behavioral Aspects of Health Planning

Project is being carried out in 1977 and 1978 and calls for 10 man-months.

AVANTE INTERNATIONAL SYSTEMS CORPORATION

- Project: Assess and analyze rural economy; provide complete economic information base for client to develop effective economic development program and strategies in Laredo, Texas, for South Texas Economic Development Organization, located in Laredo, Texas from 5/77 to 11/77 for 3 man-months.

DIMPEX ASSOCIATES

- Project: TANZANIA-Tanzania Rural Development Bank: Evaluation of the Agricultural Credit project to recommend approaches for strengthening the effectiveness of the Bank as a rural credit institution, and for improving the U.S. assistance program for the Bank. Reviewed U.S. assistance in the areas of financial management and credit operations, including delivery and utilization of inputs by small farmers, credit policy and operations; evaluation of small farmers creditworthiness; disbursements and collections; financial planning, control and reporting; analysis and preparation of financial statements; and capital and operating budgets. Conducted for U.S. AID under an IQC from 9/76 to 9/78.

ECOSOMETRICS, INC.

- Project: Evaluation of the Community Development Block Grant Program in Non-Metropolitan Areas. This project consisted of evaluating patterns of local participation in the CDBG Program and patterns of discretionary funding allocations. Conducted for Community Services Administration from 8/76 to 6/77 for 8 man-months.

HUMAN RESOURCES MANAGEMENT, INC.

- Project: An identification and cataloguing project; design of media delivery systems to motivate low-income women in various Third World settings. Completed for U.S. AID in Washington, D.C., Latin America and the Caribbean for 18 man-months.

VICTOR H. MORALES & ASSOCIATES

- Project: Principal economist for feasibility study of alternative highway and railroad construction projects linking Cuzco-Machu Picchu-Quillabamba, Peru. Passenger and freight analysis and projections, benefit/cost and financial feasibility evaluation of alternate project routes and designs. Project subsequently funded and constructed by Inter-American Development Bank and Ministry of Transportation, Government of Peru.

RURAL DEVELOPMENT (CONTINUED)

THE ONYX CORPORATION

- Project: Assistance to endeavors such as rural transportation systems (feasibility study), multi-family housing, industrial development, and production management in manufacturing industries, in Southeast Region of United States; for United States Department of Commerce, Office of Minority Business Enterprise, from 5/74 to 9/78 for 14 man-months.

PACIFIC CONSULTANTS

- Project: Integrated Rural Development - (Ag. & Rural Development): Design and Planned Implementation, in Sudan, for AID, from 11/77 until 1983 for 136 man-months.

PRO-LYSTS, INC.

- Project: Pocas Chiriqui Ethno-Archeology Project, Panama, Panamanian government and National Science Foundation, 1972.

TRITON CORPORATION

- Project: Designed and evaluated programs on location for appropriate technology and non-formal education in the fields of agriculture and health for rural Bangladesh. Conducted for the International Voluntary Service, Washington, D.C.

E. H. WHITE AND COMPANY

- Project: Developed new tribal financial and management system to allow the Blackfeet Indian tribe to assume direct responsibility for their oil leases, gas leases, timberlands and grazing lands. The project involved developing procedures for managing the 11,000 member tribe's \$20 million budget; installing a centralized reporting and accounting system; and design of a management system for a varied mix of social service programs. Client was the Bureau of Indian Affairs Department of Interior, from 1976 - 1978; for 62 man-months.

SCIENCE AND TECHNOLOGY TRANSFER

ESCA-TECH CORPORATION

- Project: Classified study of weapons observable for ARTA. Captured data of a particular target: classifying parameters relevant to detecting targets from 1/77 to 6/78 for 30 man-months.
- Mapping of sediment on the coast of California utilizing existing LANDSAT (land satellite) data for the U.S. Army Corps of Engineers, subcontractors to NASA from 7/74 to 7/76 for 60 man-months.

INTERNATIONAL SCIENCE AND TECHNOLOGY INSTITUTE

- Project: Will assist 12 developing countries in writing their papers for the United Nations Conference on Science and Technology for Development. Liberia's paper will be completed in May, 1978; Ghana, Peru and Panama are scheduled for June, 1978. Client is AID/OST from 4/78 to 4/79 for 60 man-months.
- San Paulo Science and Technology Project: project designed to 1) provide funds to industry for research and development; 2) upgrade the capacity of universities and research institutes; 3) provide standards and quality assurance programs for industry. Conducted in Brazil over 5 years for AID/OST.
- Solar energy utilization in rural areas. Project assessed the potential of using solar energy devices in rural villages to preserve food, purify water, heat buildings and provide electricity. Conducted for AID/OST in Tanzania.

MARISCAL AND COMPANY

- Project: Study ways of reducing energy costs in seven selected small business sectors, and develop handbooks and training workshops on energy efficiency for these selected business sectors. Assignment includes the management of two subcontractors in Washington, D.C., and Lexington, Massachusetts; the conduct of site surveys of selected small businesses; and the conduct of workshops on energy management in all the FEA regions. Conducted for the Office of Small Business, Federal Energy Administration.

THE ONYX CORPORATION

- Project: Assessed impact of mini-computer advances on the National Airspace System from 1976 to 2000, considering energy efficiency, noise and emission environments, and safety, and identify the policy implications accompanying the impacts in the U.S., for the Department of Transportation, Federal Aviation Administration, Washington, D.C., from 7/76 to 2/78 for 26 man-months.

SCIENCE AND TECHNOLOGY TRANSFER (CONTINUED)

RESOURCE FOR COMMUNICATIONS, INC.

- Project: Studies on appropriateness and feasibility of technology transfers to small and disadvantaged businesses located in California; conducted for the Department of Commerce from 1973 - 1974 for 15 man-months. Also, studies on technology utilization through manpower transfer completed in California for NASA from 1971 - 1972 for 15 man-months.

UNIFIED INDUSTRIES, INC.

- Project: Assess impact of energy problems on small business and alleviation measures which may be pursued. Assess impact of energy problems on minority businesses and recommendations as to immediate measures to assist minority businesses and future program planning. Conducted for Federal Energy Administration, from 1/75 to 3/75.
- Engineering study to prepare a recommended "Energy Plan" for consideration by the Army Staff and the Army Energy Office. Conducted for the U.S. Army, from 7/77 to 2/78.

DEVELOPMENT ASSOCIATES, INC.

- Project: Assessment of minority business enterprises and provision of management and technical assistance for the OMBE/Department of Commerce for the U.S. from 5/74 to 5/75 for 60 man-months.

FIRST HARLEM MANAGEMENT CORPORATION

- Project: Technical assistance to the National Development Bank of the Kingdom of Lesotho, Africa. Client was the World Bank. Reviewed the NDB 's loan portfolio and analyzed the status and prospects of each industry the bank had invested in. Trained professional staff to improve loan decision-making. The work was evenly divided between field work and work in Washington, D.C. Performed from 3/76 to 4/76 for 2-1/2 man-months.

SAM HARRIS ASSOCIATES, LTD.

- Project: Technical and management assistance to existing and potential minority-owned businesses in 10 urban U.S. areas for the Department of Commerce, Office of Minority Business Enterprise, from 7/72 to 6/73 for 24 man-months.

MARISCAL AND COMPANY

- Project: Provision of technical assistance to small businesses in Western and Southwestern region of U.S. Services include: accounting, industrial engineering, marketing, financial management, legal assistance and administrative assistance in the Southwestern U.S.; for the Small Business Administration in 6/75.

THE MATCH INSTITUTION

- Project: Undertook detailed study of the resource capabilities among predominant minority and female organizations and businesses as sources for the performance of overseas technical assistance. For the African Bureau of AID, from 10/76 to 8/77 for 10 man-months.

NEDA CONSULTING SERVICE, INC.

- Project: Identified, collected, analyzed and evaluated critical factors essential for minority business enterprise participation in the Department of Transportation's vehicle purchasing program.

SMALL BUSINESS DEVELOPMENT

NEDA CONSULTING SERVICE, INC. (CONTINUED)

Developed matching capabilities for DOT's vehicle manufacturers and minority vehicle component manufacturers and firms.

ONE AMERICA, INC.

- Project: Conducted a study of the problems encountered by minority entrepreneurs which prevent their successful participation in contracts for construction of the METRO in Washington, D.C., for the Washington Metro Transit Authority from 2/72 to 9/72 for 7 man-months.

URBAN AND REGIONAL DEVELOPMENT

BOONE, YOUNG & ASSOCIATES, INC.

- Project: Provided technical assistance to Prince George's County in its Model Cities program; provided analysis of program objectives and specific strategies for the program area; evaluated effectiveness of programs and their success in reaching target groups. Conducted for Department of Housing and Urban Development, from 1/71 to 7/71 for 12 man-months.
- Analysis of low-income housing schemes in developing countries in Asia, Africa, and Latin America. Performed for U.S. AID on an IQC, from 7/75 to 6/77.

COMMUNITY RESEARCH GROUP

- Project: East Los Angeles Transit Needs Study - conducted a legislatively - mandated study of the public transportation problems in the East Los Angeles area. Identified critical aspects of the transit system and developed prototype methods (models) whereby analysis of other systems could be conducted. Performed from 1/76 to 3/77 for 100 man-months.
- Assessment of housing stock available to the Spanish - speaking population in the County of Los Angeles. Eleven month study from 1/73 to 12/73 for 80 man-months. Conducted for the Southern California Association of Governments.
- Provided management and technical assistance to the County's Regional Planning Commission in conducting an overall assessment program for the East Los Angeles area. Provided: economic assessment; human services delivery assessment; preference and issues survey; from 5/75 to 9/76 for 120 man-months.

JOSEPH A. DAVIS CONSULTANTS, INC.

- Project: Model Cities Administration: Responsible for providing training and technical assistance to personnel that would lead to improvement of services provided by the Model Cities program, in New York, for the Harlem/East Harlem Office of the Model Cities Administration, from 3/72 to 9/72 for 10 man-months.

DEVELOPMENT ASSOCIATES, INC.

- Project: Technical Assistance to the Delaware State Planning Office to strengthen and integrate the planning and delivery of human services programs, in Dover, Delaware from 1/72 to 8/73 for 15 man-months.

URBAN AND REGIONAL DEVELOPMENT (CONTINUED)

DYNAMIC PROGRAM, INC.

- Project: Monitoring and evaluation of three planned variation cities; monitored and analyzed mechanisms for implementation of "demonstration grants", i.e., community groups, and developed reports and recommendations for the Federal Regional Councils. Responsible for program design of project in Rochester, Newark and Buffalo. Performed for Department of HUD for estimated 24 man-months, from 5/73 to 4/75.

ECOSOMETRICS, INC.

- Project: Assisted the San Juan Model Cities agency in developing and implementing an evaluation program that is tailored to San Juan's 80 projects, meets or exceeds HUD's reporting requirements for evaluation, and provides the basis for continually monitoring and evaluating program process against program plans. Prepared for San Juan Model Cities Agency, City of San Juan, from 4/73 to 8/73 for 10 man-months.

FOTHERGILL BEEKHUIS ASSOCIATES

- Project: An economic overview and analysis of development trends and projections for the Middle East region directed toward the housing market. Project included preparation of a visual presentation showing geophysical features, population distribution, transportation systems, major imports and exports, GNP, etc. Conducted in over 15 Middle East countries for a private investment and development firm from 4/75 to 5/76. Approximately 3 man-months.

SAM HARRIS ASSOCIATES, LTD.

- Project: Study of Land Use Planning and Highway Interchange Development, for U.S. Department of Transportation, Federal Highway Administration, from 7/75 to 6/76 for 24 man-months.
- State-of-the Art Review of Urban Transportation Concepts and Public Attitudes, for U.S. Department of Transportation, Federal Highway Administration, from 7/75 to 6/76 for 20 man-months.

INTER-AMERICAN RESOURCES CORPORATION

- Project: Conducted structural, economic and planning studies of alternative means of developing CABRILLO VILLAGE, a farm labor camp. On the basis of the feasibility studies done, over \$1 million dollars were secured from the Department of Agriculture for a housing development for the low-income farm workers. Conducted for California's Department of Housing and Community Development, Sacramento, from 5/76 to 7/76 for 12 man-months.

URBAN AND REGIONAL DEVELOPMENT (CONTINUED)

JUAREZ AND ASSOCIATES, INC.

- Project: Nationwide survey of hispanic households for the development of a methodology for involving the Spanish - speaking community in HUD programs. Conducted in five major urban areas for the Department of Housing and Urban Development from 6/75 to 9/77 for 53 man-months.

THE MATCH INSTITUTION

- Project: Assisted a statewide Office of Community Development in packaging responsive technical assistance programs for medium and smaller communities. Areas identified included public safety, transportation, health services, education, and manpower. For the State of Florida, in particular the cities of Gretna, Eatonville and Riviera Beach.

NATIONAL INSTITUTE OF PUBLIC MANAGEMENT

- Project: An analysis of the Interrelationships between Employment, Social Insurance and Income Support Programs-- Orientation for state and local administrators, developing public policy positions, information clearinghouse, seminars and training sessions, publications. Conducted in Washington, D.C. for the U.S. Department of Labor.
- Analysis of Key Issues Surrounding the Redesign of the Income Security Employment and Training Programs--Provided research evaluation, policy analysis, information clearinghouse, seminar and publications to assist local officials. Conducted in Washington, D.C. for the U.S. Department of Labor.

A. L. NELLUM AND ASSOCIATES

- Project: Working with ten state fair housing agencies to demonstrate alternative strategies for fighting systemic housing discrimination. Responsible for the following: assisting each state agency during the planning stage of its program, and assuring that proposed strategies meet project requirements; distributing funds to the agencies; monitoring the implementation of each agency's program; evaluating the impact of each program; preparing a final report describing the implementation and results of the project in detail.

OMNIPLAN CORPORATION

- Project: Feasibility study and financing for 15,000 house project and classrooms in Morocco for the Societe Marocain-Americain pour le Development et Construcccion, S.A., from 5/73 to 10/74 for 13 man-months.

URBAN AND REGIONAL DEVELOPMENT (CONTINUED)

ONE AMERICA, INC.

- Project: Systems analysis of minority businesses in 21 cities with a mass transit. Proposed revised regulations which were adopted. Drafted manual for transit properties nationwide for the U.S. Department of Transportation/UMTA from 7/76 to 7/77 for 12 man-months.

THE ONYX CORPORATION

- Project: Technical assistance to such projects as rehabilitation of existing historical structures for multi-use purposes, downtown re-development (appraisals, market studies, loan packages) improvements in low-income housing and inner-city development performed in the southeastern region of the U.S. for the United States Department of Commerce, Office of Minority Business Enterprise from 5/74 to 9/78 for 26 man-months.

O'FEGRO, INC. (ORGANIZATION FOR ENVIRONMENTAL GROWTH)

- Project: For the City of Fayette, Mississippi: Conducted analysis of area's transportation-mass transit system, housing stock conditions, land use, zoning and planning requirements in pursuit of a 701 HUD program grant. Identified major physical problems in each of above areas; conducted from 1970 - 1972 for 12 man-months.

URBAN DYNAMICS ASSOCIATES

- Project: For the Government of Singapore, performed a financial feasibility analysis of the major traffic corridors, including the economic considerations, environmental impact study, preliminary engineering, and the social as well as physical aspects of the Republic's mass transit and expressway system.
- For the Office of Migrant Services, State of California - in the area of Migrant Service Delivery Systems, performed a social needs assessment of migrant workers in California. Focus was on a physical survey of living area conditions and a survey of migrant's social service facilities. An analysis was conducted of health conditions and health care facilities, transportation, recreation, schools and commercial facilities as well as other social services. Study provided the State with short range and long range plans to improve the conditions of migrant workers in the State. Completed in 1976 over a 3-month period.

PART IV

APPENDIXES

Alphabetical Listing of Firms
and Individual Consultants

<u>Firms</u>	<u>Page Nos.</u>
1. ACKCO, Inc.	1, 179, 189, 191
2. Administrative Planning and Support	3, 201, 211
3. Agricultural Teams, Inc.	5, 171
4. AMRON Management Consultants, Inc.	8, 191, 215
5. AMTAR, Inc.	10, 175, 179
6. Associate Control, Research and Analysis, Inc.	12, 175, 179, 191, 201, 215
7. Avante International Systems Corporation	13, 175, 179, 207, 211, 228
8. Boone, Young and Associates, Inc.	15, 179, 215, 234
9. Center for Systems and Program Development, Inc.	17, 175, 180
10. Collins and Collins Associates	20, 172, 180
11. Community Research Group	22, 175, 216, 234
12. Joseph A. Davis Consultants, Inc.	25, 234, 181, 191, 201, 207, 216
13. Development Associates, Inc.	28, 232, 234, 181, 192, 201, 207, 216
14. DGA, Ltd.	31, 175, 181
15. Dimpex Associates, Inc.	33, 172, 176, 181, 216, 228
16. Dynamic Program, Inc.	35, 201, 235
17. Ecosometrics, Inc.	37, 189, 192, 202, 208, 217, 228, 235
18. EnviroDisciplines	40, 189
19. ESCA-TECH Corporation	41, 189, 230
20. First Harlem Management Corporation	44, 217, 232
21. Fothergill/Beekhuis Associates	47, 176, 235
22. Sam Harris Associates, Ltd.	48, 182, 193, 202, 208, 217, 232, 235
23. Health Associates International	51, 217
24. Health Information Designs, Inc.	54, 193, 217
25. Health Service Planning	56, 193, 217
26. Health Services International, Inc.	57, 193, 217
27. Human Resources Management, Inc.	59, 182, 211, 217, 228
28. IMPACT - Institute for Manpower, Program Analysis, Consultation and Training, Inc.	62, 172, 194, 202, 208, 217
29. Inter-American Development Institute	64, 182, 217
30. Inter-American Resources Corporation	67, 177, 235
31. International Science and Technology Institute	69, 173, 230
32. International Technical Service	71, 183, 208, 217
33. Juarez and Associates, Inc.	73, 183, 194, 202, 217, 236
34. JWK International Corporation	76, 173, 183, 221
35. Roy Littlejohn Associates, Inc.	79, 183, 194, 211, 221
36. Management Consultants Unlimited, Inc.	82, 184, 195
37. Mariscal and Company	84, 232, 195, 202, 208, 211, 221, 230
38. The Match Institution	87, 232, 236, 195, 173, 177, 203, 222
39. L. Miranda and Associates, Inc.	90, 184, 222
40. Mobicentrics	93, 196, 203, 222
41. Victor H. Morales and Associates	95, 173, 177, 228
42. National Black Child Development Institute	97, 184
43. National Institute of Public Management	98, 185, 209
44. NEDA Consulting Services, Inc.	100, 177, 232
45. A. L. Nellum and Associates, Inc.	103, 196, 203, 222, 236

Alphabetical Listing of Firms and
Individual Consultants (Continued)

46. The Newtek Corporation	105, 223
47. Omniplan Corporation	108, 209, 223, 236
48. One America, Inc.	111, 233, 237, 174, 196, 204, 209, 212
49. The Onyx Corporation	113, 185, 197, 212, 229, 230, 237
50. Organization for Environmental Growth, Inc.	116, 178, 190, 237
51. Pacific Consultants	119, 185, 197, 204, 223, 229
52. Planning and Human Systems, Inc.	121, 197, 204, 224
53. Pro-Lysts, Inc.	124, 190, 225, 229
54. Research, Evaluation and Systems, Inc. (RESI)	127, 186, 225
55. Resource for Communications, Inc.	130, 198, 231
56. Resource Program Development, Inc.	132, 187, 209, 212
57. Resources for Action	134, 187, 198, 205
58. J. A. Reyes Associates, Inc.	136, 178, 205, 212, 225
59. M. Sosa and Associates, Inc.	138, 178, 198, 205, 225
60. Systems in Education and Training, Inc.	140, 187, 198
61. Technassociates, Inc.	142, 199, 213
62. Technical Systems Institute	143, 210, 213, 226
63. Transcultural Systems Associates	145, 188, 206, 210
64. Triton Corporation	148, 178, 199, 229
65. Unified Industries, Inc.	150, 190, 206, 231
66. Urban Dynamica Associates	152, 199, 226, 237
67. Urban Resources Consultants, Inc.	155, 199, 226
68. U.S. Human Resources Corporation	158, 188, 190, 199, 210, 213
69. Vasquez Associates, Ltd.	161, 188, 200, 213
70. Warner-Eddison Associates, Inc.	162, 200, 214
71. E. H. White and Company	163, 200, 227, 229

Individual Consultants

72. Mila Brooks	166, 171, 180, 215
73. Veronica Elliott	167, 192, 217
74. Margaret Burns Parlato	168, 186, 197, 212, 224
75. Margery Sorock	170, 187, 209, 225

GUIDE TO TWO-LETTER STATE ABBREVIATIONS USED THROUGHOUT THE REPORT

Alabama	AL	Montana	MT
Alaska	AK	Nebraska	NE
Arizona	AZ	Nevada	NV
Arkansas	AR	New Hampshire	NH
California	CA	New Jersey	NJ
Canal Zone	CZ	New Mexico	NM
Colorado	CO	New York	NY
Connecticut	CT	North Carolina	NC
Delaware	DE	North Dakota	ND
District of Columbia	DC	Ohio	OH
Florida	FL	Oklahoma	OK
Georgia	GA	Oregon	OR
Guam	GU	Pennsylvania	PA
Hawaii	HI	Puerto Rico	PR
Idaho	ID	Rhode Island	RI
Illinois	IL	South Carolina	SC
Indiana	IN	South Dakota	SD
Iowa	IA	Tennessee	TN
Kansas	KS	Texas	TX
Kentucky	KY	Utah	UT
Louisiana	LA	Vermont	VT
Maine	ME	Virgin Islands	VI
Maryland	MD	Virginia	VA
Massachusetts	MA	Washington	WA
Michigan	MI	West Virginia	WV
Minnesota	MN	Wisconsin	WI
Mississippi	MS	Wyoming	WY
Missouri	MO		