



**Accelerated Microenterprise Advancement Project (AMAP)
Business Development Services (BDS)
under Indefinite Quantity Contract
GEG-I-00-02-00016-00**

**ACDI/VOCA CONSORTIUM
Quarterly Performance Report No. 16
July 1, 2008 to September 30, 2008**

**Prepared by
ACDI/VOCA**

Submitted to
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Submitted by

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Accomplishments during this Quarter (July 1, 2008 – September 30, 2008)

- Developed and presented half-day workshop for USAID staff in the Ronald Regan Building on September 9, 2008.
- Completed and posted the following briefing papers:
 - Engaging End-Market Buyers in Value Chain Development
 - Business Enabling Environment
 - Transforming Inter-Firm Relationships to Increase Competitiveness
 - Key Elements of the Value Chain Approach
- Posted translations of four briefing papers in Spanish and French
- Finalized and posted Afghanistan and Nepal GUC case studies.
- Finalized and posted GUC literature review and synthesis report.
- Prepared and delivered on September 4, 2008, Breakfast Seminar on “Collaborating to Compete – The Value of Trust and Inter-Firm Cooperation.”
- Continued work on the following briefing papers:
 - Integrating ICT into Value Chain Development
 - Finance in the Value Chain Framework
 - Vertical Linkages
- Posted next-to-final upgrading, competitiveness strategy and monitoring and evaluation wiki pages for review.
- Completed content of “Market Research for Upgrading Value Chain Competitiveness” toolkit. Continued to work on the following wiki pages: design and implementation, business enabling environment, horizontal linkages, value chain finance, project cycle, value chain analysis, governance and relationships.
- Published announcement for “Innovations in Financing Value Chains Competition.” Extended date for submissions to October 15, 2008.
- Contracted JE Austin to work on quantitative analysis wiki and OTF to work on the value chain analysis wiki.
- Contracted Don Snodgrass to develop brief cases to illustrate successful approaches to micro-level BEE interventions.
- Received outline for AFE’s implementation best practices paper, and full drafts from Fintrac, SDC Asia, The Cluster Competitiveness Group, Practical Action, DAI, OTF, J.E. Austin and Chemonics.
- Finalized EMG’s implementation best practices paper.
- Contracted EcoVentures International to adapt kit to more user-friendly format.
- Submitted the final draft of the report “Impacts of the KBDS and KHDP Projects in the Tree Fruit Value Chain of Kenya” for approval.
- Drafted a research plan for the follow-up to the GMED India baseline impact assessment.
- Continued to engage with QED to design an AMAP dissemination strategy.

Issues Arising during the Quarter

- ACIDI/VOCA is in the process of requesting Contracting Offer consent to subcontract DAI, so as to enable DAI to complete impact assessment activities and contribute to the ongoing AMAP K&P II research agenda.

Activities Planned for Next Quarter (October 1, 2008 – December 31, 2008)

- Revise and update the value chain training curriculum based on the materials developed during the three regional workshops. Sessions applicable from workshops, such as the value chain framework will be integrated into the current training curriculum. New sessions, such as "Facilitation" will be part of "Workshop Synthesis Curriculum" which will be posted at microLINKS later in the year.
- Continue work on the value chain finance toolkit

- Announce winners of “Innovations in Financing Value Chains” Competition. Schedule and plan awards ceremony.
- Finalize the following briefing papers:
 - Integrating ICT into Value Chain Development
 - Finance in the Value Chain Framework
 - Participatory Approaches to Value Chain Development
 - Value Chain Development In Conflict-Affected Environments
 - Value Chain Governance
- Continue development of wiki pages and migrate them to microLINKS.org/valuechains.
- Begin work on GMED Impact Assessment, including finalizing data collection instruments, publishing RFPs for local research partners, and beginning process evaluation.
- Finalize short papers on best practices in implementation.
- Finalize and post “Market Research for Upgrading Value Chain Competitiveness” toolkit.
- Contract Joan Parker to research key issues involved in developing food commodity value chains, both in areas affected by the food crisis and in post-conflict environments.
- Contract Impact LLC to continue work on Tanzania country study.
- Complete Year 3 work plan.
- Develop and deliver workshop or other resource for USAID/Ag staff on facilitation and catalyzing change.
- Begin development of collaborative two-day value chain training in DC.