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Strategic Alliances for Social Investment

III Annual Report:

October 1, 2006 – September 30, 2007



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Strategic Alliances for Social Investment

Final Report, October 1, 2007–September 30, 2007

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The author's views expressed in this publication do not necessarily reflect the views of the United States Agency for International Development or the United States Government.

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LIST OF ACRONYMS

ABC	<i>Abstinence, Be faithful, Use a condom</i>
AGEXPORT	<i>Asociación Guatemalteca de Exportadores</i> (Guatemalan Exporters' Association)
AIEPI AINM-C	<i>Atención Integrada a las Enfermedades Prevalentes de la Infancia, Atención Integrada a la Niñez y la Mujer en la Comunidad</i> (Integrated Attention to Prevalent Childhood Illness; Integrated Attention to Children and Women at Community Level)
APROFAM	<i>Asociación Pro-Bienestar de la Familia</i> (Pro-Family Wellness Association)
ARP	Annual Referrals for Protection
ASIES	<i>Asociación de Investigación y Estudios Sociales</i> (Investigation and Social Studies Association)
ATUs	<i>Albergues Temporales Unifamiliares</i> (Single Family Temporary Shelters)
BANEX	<i>Banco de Exportación</i>
BCC	Behavioral Change Communication
CB	<i>Creciendo Bien</i>
CentraRSE	<i>Centro para la Acción de la Responsabilidad Social Empresarial en Guatemala</i> (Center for Corporate Responsibility Action in Guatemala)
CCAS	<i>Comité Central de Acción Social</i> (Central Committee for Social Action)
COED	<i>Cooperación para la Educación</i> (Cooperation for Education)
COMEGSA	<i>Comercializadora Eléctrica de Guatemala, S.A.</i> (Guatemala Electrical Producer S.A.)
COP	Chief of Party
CRS	Catholic Relief Services
CSR	Corporate Social Responsibility

CTO	Cognizant Technical Officer
CYP	Couple Years of Protection
<i>DEOCSA</i>	<i>Distribuidora de Electricidad de Occidente</i> (Western Electricity Distribution Company)
<i>DEORSA</i>	<i>Distribuidora de Energía de Oriente</i> (Eastern Electricity Distribution Company)
DPT 3	Diphtheria, Pertussis, Tetanus
<i>EAC</i>	<i>Escuela de Autogestión Comunitaria</i> (Community Supported School)
<i>ERAC</i>	<i>Escuela Rural de Autogestión Comunitaria</i> (Rural Community Supported School)
<i>EDF</i>	<i>Escuelas Demostrativas del Futuro</i> (Demonstrative Schools of the Future)
<i>EDINUMI</i>	<i>Educación Integral para el Nuevo Milenio</i> (Integral Education for the New Millennium)
<i>EORM</i>	<i>Escuela Oficial Rural Mixta</i> (Official Co-ed Rural School)
<i>EOU</i>	<i>Escuela Oficial Urbana</i> (Official Urban School)
<i>EOUM</i>	<i>Escuela Oficial Urbana Mixta</i> (Official Co-ed Urban School)
<i>EOUV</i>	<i>Escuela Oficial Urbana para Varones</i> (Official Urban School for Boys)
FedEx	Federal Express
<i>FJBG</i>	<i>Fundación Juan Bautista Gutiérrez</i>
FP	Family Planning
<i>FUG</i>	<i>Fondo Unido de Guatemala</i> (United Way Guatemala)
<i>FUNDAZUCAR</i>	<i>Fundación del Azúcar</i> (Sugar Foundation)
<i>FUNCAFE</i>	<i>Fundación del Café</i> (Coffee Foundation)
<i>FUNSEPA</i>	<i>Fundación Sergio Paiz</i> (Sergio Paiz Foundation)
FY	Fiscal Year

GDA	Global Development Alliances
GL	General Ledger
GPI	Global Process Initiative
IEC	Information, education and communication
<i>IGER</i>	<i>Instituto Guatemalteco de Educación Radiofónica</i> (Guatemalan Institute for Radio Education)
<i>IMSALUD</i>	<i>Instituto Multidisciplinario para la Salud</i> (Multi-disciplinary Institute for Health)
IP	Implementing Partner
<i>IVAA</i>	<i>Inspección Visual con Ácido Acético</i> (Visual Inspection with Acetic acid)
JE	Journal Entry
<i>JM</i>	<i>Jornada Matutina</i> (Morning Session)
<i>JV</i>	<i>Jornada Vespertina</i> (Evening Session)
LLR	Lower Level Result
LPA	Bureau for Legislative and Public Affairs
M&E	Monitoring and Evaluation
MBA	Master in Business Administration
MD	Medical Doctor
MOE	Ministry of Education
MOH	Ministry of Health
MPH	Master in Public Health
NC	North Carolina
NGO	Nongovernmental organization
<i>PEBI</i>	<i>Programa de Educación Básica Integral</i> (Integral Basic Education Program)
PIPOS	Public Information, Publications and Online Services

<i>PROCONDE</i>	<i>Proyectos, Consultorías y Desarrollo</i> (Projects, Consultants and Development)
<i>PRODESSA</i>	<i>Proyecto de Desarrollo Santiago</i> (Santiago Development Project)
<i>PROESUR</i>	<i>Programa Educativo del Sur</i> (Educative Project of the South)
<i>POP COUNCIL</i>	<i>Population Council</i>
<i>PSAG</i>	Private Sector Advisory Group
<i>QR</i>	Quarterly Report
<i>QUALCOMM</i>	Quality Communications
<i>RH</i>	Reproductive Health
<i>RTI</i>	Research Triangle Institute
<i>SEGEPLAN</i>	<i>Secretaría General de Planificación y Programación de la Presidencia</i> (Presidential General Secretariat of Planning and Programming)
<i>SNL</i>	Saving Newborn Lives
<i>SOSEP</i>	<i>Secretaría de Obras Sociales de la Esposa del Presidente</i> (First Lady's Secretariat for Social Work)
<i>SPUH</i>	St. Peter's University Hospital
<i>TA</i>	Technical Assistance
<i>TELGUA</i>	<i>Telecomunicaciones de Guatemala</i> (Guatemalan Telecommunications)
<i>TRC</i>	Technical Review Committee
<i>UNIS</i>	<i>Universidad del Istmo</i>
<i>UPS</i>	Unit of Power Supply
<i>URC</i>	University Research Corporation
<i>URL</i>	<i>Universidad Rafael Landívar</i>
<i>USA</i>	<i>United States of America</i>
<i>US</i>	United States

<i>USAC</i>	<i>Universidad de San Carlos de Guatemala</i>
USAID	United States Agency for International Development
<i>UVG</i>	<i>Universidad del Valle de Guatemala</i>
<i>TIGO</i>	<i>Comunicaciones Celulares S.A.</i> (Cellular Communications Company)
WHO	World Health Organization
WINGS	Women's International Network for Guatemalan Solutions

1. YEAR THREE ACCOMPLISHMENTS (SUMMARY)

Through the end of the third year, *Alianzas* continued efforts to expand both the range and quality of interventions offered in the sectors of Education and Health. Continued interest from current partners as well as additional innovative public-private initiatives, coupled with *Alianzas'* reputation and successful track record, has allowed the project to reach or exceed many indicator and performance goals.

This report covers the third project year (October 1 2006 through September 30, 2007) of activities planned under the Strategic Alliances for Social Investment project. The project began implementation on January 19, 2005 with the signing of USAID Cooperative Agreement no. 520-A-00-04-00204-00.

This report discusses all activities planned for FY07, as specified by the 2007 Annual Work and Implementation Plans. The *Alianzas* teams identified certain activities as having the highest priority and are listed below. All other priority activities were achieved (and many were exceeded) during the third project year.

High Priority Activities

- Perform important fund raising activities including those involved with *¡Vamos a la Escuela!* and Opera Don Giovanni.
- Develop and execute Rubella vaccination campaign
- Develop new projects and initiatives related to FP/RH
- Establish at least 10 private sector alliances
- Establish at least 10 NGOs and NGO network alliances partnered with private sector
- Leverage US\$1.3 million in cash from private sector.
- Leverage US\$1.3 million in in-kind contributions from private sector.
- Migrate *Alianzas* cost reporting procedures to automated solutions developed for all field offices by RTI (ACCPAC or Template System)
- Seek out new office space and move *Alianzas* offices per USAID request

The *¡Vamos a la Escuela!* (Back to School) cause-related campaign took place during the second quarter of 2007 and raised approximately Q250.000 to support education efforts. As part of this campaign, several local and national companies were approached and asked to donate a portion of sales of their products including canned goods, juices, cereal, cookies, ham and mayonnaise in the local supermarket chains of Wal Mart (*Paiz*) as well as shoes in the retail chain *Calzado*

Cobán . Other companies, including Western Union, donated notebooks to this effort to be tabulated as in kind contribution. The proceeds raised from this alliance are to be invested in teacher training. A special feature of this alliance is that the teachers trained will be those who work in the schools that were refurbished thanks to the school reconstruction efforts carried out by other *Alianzas* partners including FedEx, *Alux Nahual*, *Banco Industrial* and *Fundación Paiz* through the First Lady's *Amigos de la Escuela* program.

The performance of Opera *Don Giovanni* took place in December 2006 and collected \$150,000 that *Banco Industrial* is employing to support schools in Suchitepequez, San Marcos and Huehuetenango as a cash contribution. In addition, USAID, through *Alianzas*, contributed some \$100,000; combined, these contributions will benefit more than 23,000 students in 380 schools.

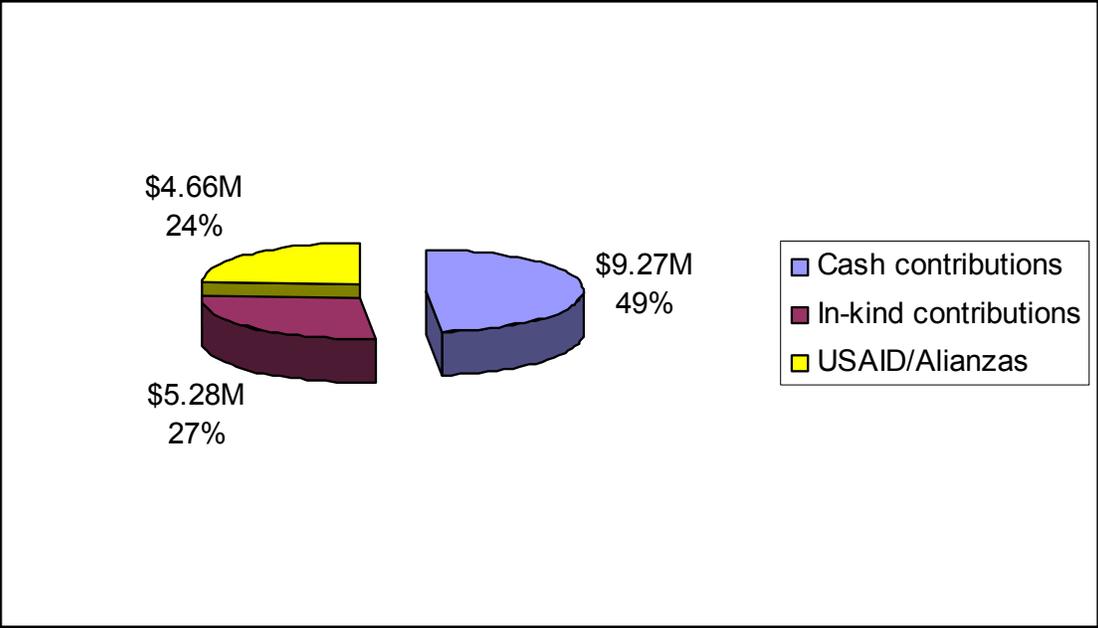
Several other important accomplishments were achieved in the education portfolio the project which include the launch of Qualcomm's Wireless Reach program (*Enlace Inalámbrico*) and the graduation of the first group of students enrolled in the *Diplomado Liderazgo Comunitario* (Community Leadership course). Also in 2007, the inauguration of a computer lab in *Escuela El Hato* in Antigua, Sacatepéquez was celebrated as well as the implementation of the "Books for Secondary Students project" in El Quiché, Quetzaltenango and San Marcos.

In FY 07, *Alianzas* participated in its largest national campaign thus far in the history of the project. The *Alianzas* project played a coordinating and funding role in Guatemala's National Immunization Campaign to eradicate Measles, Rubella and Congenital Rubella Syndrome that took place between April 13 and May 28. In preparation for the Campaign, *Alianzas* invited the management of local hospitals and other private sector organizations to participate. The resources pledged by *Alianzas* were mainly used to complete two important aspects of the campaign: a public communications campaign and bio-hazardous waste collection and disposal. The communication campaign consisted of visual materials (4,000 banners, 65,000 posters and 200 billboards), four different radio spots and two television commercials. The *Alianzas* team believes that its role played an important part of the campaign. The campaign exceeded its goal of vaccinating 95% of the target population, which guarantees that the country will be certified as measles and rubella-free by the World Health Organization.

The health portion of the project was bolstered by the addition of two new URC-employed health professionals to the *Alianzas* team. One of the teams' main goals is to continue to solicit private sector assistance in the areas of FP and RH. In the last quarter of 2007, *Alianzas* was able to establish a broad-reaching FP campaign including partners both old and new. This multi-faceted FP alliance will serve as the base and marketing tool to invite future private sector partners to participate and become comfortable with this social theme. The final details of the alliance are

to be determined during the first quarter of 2008. A summary of year 2007 major events can be found in Annex A.

With regards to alliance building, partner management and results, the list of partners, both private and public sector, has grown to 133. These partners are involved in 5 major alliances formed by 74 individual agreements in both Education and Health interventions for a total committed amount, between partners and USAID of \$19.2 million as follows:



At the end of 2007, *Alianzas* has established twenty-nine more alliances than originally projected (74 vs. 45). Also, accumulated partner in-kind and cash contributions have been topped by more than \$7.25M or 202%. The following chart highlights 2007 indicator milestones regarding private sector alliances established and partner in-kind and cash contributions.

	2005		2006		2007	
	Projected	Actual	Projected	Actual	Projected	Actual
Number of private sector alliances established*	15	20	35	41	45	74
Amount of non-federal funds leveraged from the private sector	\$1M	\$3.85M	\$2.3M	\$6.20M	\$3.6M	\$9.27M
Amount of in-kind contributions leveraged from the private sector	\$1M	\$2.12M	\$2.3M	\$3.4M	\$3.6M	\$5.28M
*All Numbers are Cumulative						

The updated project timeline with status of each activity can be found in Annex B. The project has migrated to an automated cost reporting system supported by RTI home office named GL-JE (General Ledger – Journal Entry) template system. The purpose of this system is to streamline the processing and reporting of project expenditures to USAID.

Per USAID request, an extensive facilities search was carried out in the last quarter of 2007 to move the project to new office space. The project will move to offices located in Zone 10 of Guatemala City. This point was chosen due to its central location, office adaptability advantages and economy.

It is worth noting that *Alianzas* was twice-recognized publicly by RTI Headquarters. First, *Alianzas* was featured in a RTI corporate-wide article “Public-Private Alliances in Guatemala: New Paths for Social Development”. Also, *Alianzas* staff received the prestigious “RTI Team Award” in December 2006.

2. Increased and Improved Social Sector Investments

2.1 Leveraging strategy – Private Sector Established

FY 2007 ended with very successful leveraging results. All three proposed strategies were implemented during the year through various activities. Fundraising events such as the Opera Don Giovanni and the *Vamos a la Escuela* retail based campaign met their objectives not only financially but in engaging the people for Guatemala and increasing corporate social sector investment as well as orienting it towards sustainable long term actions such as scholarships and teacher training. These activities also allowed learning experiences in working with former partners “traditional” ones, in a way, such as those in the opera activity; and entirely new partners, such as the Wal-Mart suppliers in *Vamos a la Escuela*. Some of these companies were new not only to *Alianzas* but to the concept of social responsibility as well. The experience of sharing the success in reaching project goals was truly rewarding. These companies are so motivated and committed that the campaign is planned again for 2008 with even more partners and greater involvement on Wal-Mart’s part.

Multi partner alliances were also successfully formed or grouped in some cases. By now, *Alianzas* has a very clear idea of what the Guatemalan corporate sector favors when deciding social investment budgets and projects. This has allowed both technical teams to provide better guidance to new and existing partners

regarding how to allocate their funds. This is how 5 alliances have been formed: scholarships (which include literacy); school interventions (which include infrastructure, teacher training, job related skills and technology); maternal child care (which includes water); reproductive health (which includes women's cancer awareness); and disaster relief. All 74 agreements have been grouped under these categories and in some cases, such as reproductive health, projects are sharing problem approach and materials which is strengthening the messages that are being sent out to the communities.

Also, partners continued to support project promoted activities such as private sector role in the national vaccination campaign against measles and rubella, where funds were directed to bio hazardous waste collection; and the communication campaign to support the continuity of *Creciendo Bien* during the next government. This campaign was created by *CB*, and will be supported by all funding partners at *Alianzas'* request. It will air after the elections in November. This is an important breakthrough for *Alianzas* is engaging corporate support to influence public policy. *CB* was not created as a government program but as part of the country's strategy to eradicate chronic malnutrition in children under 5. If the next government does not support it and allow the relationships established with ministries and other government entities to continue, the program's growth and advance towards this goal will be decimated. It can continue as a private intervention but it will suffer greatly from the loss of government support. So *Alianzas* has engaged the partners to publicly advocate for its continuity. Page 6 of *elPeriódico* reported on October 24th that both presidential candidates have offered to support it.

All alliances continue to follow the pattern of additionality and sustainability and replicable activities such as the opera, *Vamos a la Escuela*, and Celebrating the Roots of Life will be carried out again in 2008 in their third or second editions. Also, the relationship between *Alianzas* and *CentraRSE* was also strengthened by sponsoring the CSR Best Practices Award for the second time. The other institutional partner, *Empresarios por la Educación*, invited *Alianzas* to the planning session on how to approach leading presidential candidates on the matter of program continuity.

One of the most rewarding alliances this year is the reproductive health multi partner alliance which has been formalized and has begun interventions in 5 different departments of the country. Although it has only one corporate partner (*Banco Industrial*) to date, another will soon enter into it, and all the other partners are private foundations or NGOs that have brought not only technical expertise but also funds to the table. This has implications on many levels for *Alianzas*: success in forming an alliance related exclusively to reproductive health while maintaining

the 2:1 leveraging; engaging a corporate bank in publicly supporting this topic; and forming a multi partner alliance from scratch under GDA guidelines. A public communication campaign will be designed and aired in the second quarter of 2008 to support this alliance. It is during this phase where *Alianzas* plans to include more corporate partners and media.

One of the items that is still pending on the agenda is establishing regional alliances with the programs in El Salvador and Nicaragua. So far, circumstances such as country priorities, for the Mission and the private sector; familiarity with certain CSR practices and differences in timing have complicated the achievement of this goal. But the idea continues to be important and efforts will be made next year to turn the idea into a reality.

Finally, an updated version of all partners and contacts during the last quarter of FY 2007 can be found in Annex C, but a new partner is worth mentioning. Coca Cola Company has formalized the first alliance in Guatemala for potable water under their worldwide CSR strategy. Two nursery schools in Zacapa will be provided with clean water systems by refurbishing the existing pipes and implementing filters. This is a very important achievement due to various reasons. First of all, although Coca Cola has a long standing relationship with USAID around the world in 17 different water projects, it is the first time they invest in Guatemala although they have done business here for many years. Second, the alliance is being implemented in nursery schools that care for children in social risk; some because they have working parents who have little time and resources for them so they are at risk of dropping out of school, having poor performance due to lack of early stimulation and later on engaging in antisocial behaviors such as gangs. And others because they are wards of the State and have been declared abandoned by their natural families. At this time, Guatemala is going through a serious social and political conflict due to the increasing amount of adoptions and allegations that many of these adoptions are not being handled in an ethical manner. This has increased the number of infants in government programs. In both cases, clean water provides the basic and vital condition for a healthy environment which allows less disease, better nutrition and therefore more learning capacity: healthier, better educated children. This is a benefit for all caregivers in the country: families and government. *Alianzas* is proud to bring Coca Cola to the CSR circle in the country under this important topic and to facilitate a long term relationship between USAID and the Guatemalan government with this company.

Private Sector Advisory Group

As planned, two meetings were held with the PSAG this year. One was mainly to present last year's results and new annual plan as well as receive their input on how they thought the electoral year would affect social investment. Fortunately, the elections did not negatively impact social development programs since the economic structure and conditions of the country remained stable. *Alianzas* and other USAID programs are coordinating efforts to maintain open channels of communication with technical teams from both candidates so that in January discussions can be held regarding program continuity and public policy strengthening.

The other meeting was held in September to present 2007 results and engage support in approaching reproductive health and birth spacing as a national strategy from all fronts. The response was very encouraging since all members agreed that this issue should be the priority for next year and they also suggested potential partners and approaches for communication, actual interventions and advocacy. No changes were made in the group's composition since one of the proposed members ran for office and the other was unable to attend meetings since she lives in Nicaragua and both dates were complicated for her. Ms. Blandes from *Banco Uno* will be invited again next year since she has consistently offered support not only in Guatemala but in Nicaragua as well.

Website

The *Alianzas* website is also a rewarding accomplishment this year. It captures the spirit of the program graphically and content wise as well. Innovative elements are a country map that is dynamic because it changes every time a new alliance is formed by dotting the department where it will be implemented. Also, all partner logos appear on their corresponding project and the flash presentation of all disaster relief activities has been uploaded. The Deputy COP has access to modifying the web page so it is constantly being updated. An English version is being evaluated.

Partner Recognition Events

The annual partner recognition event was held in May at *Universidad Rafael Landívar*. The turn out was very successful and partners were satisfied with overall project results as well as individual alliances. This event always presents good opportunities for networking, alliance building and engaging partners in other activities they do not traditionally invest in.

One of the goals this year was to have another event out of the capital city but due to the large number of partners and their geographic dispersion, this is very expensive and logistically complicated. Instead, technical teams are now inviting all partners to project site visits and openings and beginning this quarter, recognition plaques will be placed on site so these events serve as small recognitions for partners. They have also served to raise awareness of the conditions many Guatemalans live in which are hard to fully understand from the city.

Campaigns

The first campaign of the year was *Vamos a la Escuela*. It was widely publicized on radio, TV and press and supported by graphic material on site. The campaign was well accepted and generated a positive response. The same graphic pieces will be used for the second edition of the campaign in 2008. All creativity and messages were developed by the project with CTO support.

During the third quarter of the year, *Alianzas* had national exposure again through the MOH's national rubella vaccination campaign. It also aired on TV, radio and press as well as urban street furniture such as billboards, bus stops and posters. The jingles for this campaign were converted to mp3 and downloaded as ring tones for cellular phones as well which was well accepted by the younger population. For this campaign, the project provided marketing assistance in selecting models who represented all population segments that needed to receive the vaccine, who donated their time and image to the cause; creating messages to support preventive health and view public health activities in a positive way; and engaging national heroes such as athletes, artists, entrepreneurs and public officials to support the campaign.

Guatemala Sana will be used as the umbrella for the reproductive health campaign that will be aired in 2008. *Guatemala Sana* will continue to represent all health topics:

- Safe water: household hygiene, hand washing, use of filters or other water purification methods.

- Birth spacing: optimal between 3 to 5 years, different methods to achieve spacing.
- Child nutrition: micronutrients, growth monitoring.
- Safe motherhood: breast and cervical cancer prevention, nutrition, reproductive health, pre and post natal care, danger signs in pregnancy.
- Well baby care: neonatal care, immunizations, breastfeeding and nutrition.

When partners enter into multi- partner or individual alliances to support any of these activities, they become part of *Guatemala Sana*. The team believes that presenting the concept of health in an overall, inclusive strategy may help to reduce the stigma and resistance associated with family planning and reproductive health issues. It will also be used in the Women's Health Package, an employee based preventive health intervention which will be implemented during the year.

a. Greater Community Involvement in Health and Education

This aspect is embedded into all activities that *Alianzas* carries out, but special attention has been given to strengthening NGOs that participate as implementing and/or funding partners. This year, 3 topics were covered in 4 sessions: family planning guidelines, grants management and monitoring and evaluation. These training sessions are carried out with the intention of providing technical and managerial tools so that participants share it with other member of their organizations and their communities as well, since most of them work actively in the community where they implement their projects. Some of the participants are also community leaders so their training influences other structures as well.

Local organizations such as schools, universities and health providers are very active in *Alianzas* projects as well. Most interventions involve local authorities such as mayors or community development committee presidents and parent teacher committees. All scholarship programs have a high component of youth participation and the new reproductive health alliance has a very large youth leaders part. During these years, community ownership has been evident in different projects, which will probably become even more apparent if changes occur in public policies with the new government.

3. Increased Access and Improved Quality of Education

MAJOR ACTIVITIES DURING FY 2007

During the third year of the project several activities were undertaken to comply with *Alianzas* education objectives. The following list highlights the major activities that will be discussed in this section:

- End of academic year 2006 activities
 - *Becatón*
 - *Aída* scholarship program
 - *PEBI* program
 - *EDINUMI*
 - Scholarship program at *Universidad del Valle*
- Fundraising activities:
 - Execution of the *Opera Don Giovanni* fund raising activity and implementation of the *PEBI* program providing textbooks, notebooks and supplies to elementary students, and training for teachers.
 - Execution of the *¡Vamos a la Escuela!* fundraising activity in Wal-Mart stores.
- Technology in elementary schools:
 - Execution of the *¡Vamos a la Escuela!* activity that included fund raising activities and implementation of the program *Escuelas Demostrativas del Futuro* EDF (Demonstrative Schools of the Future) in 27 schools.
 - Launch and implementation of the program “Wireless Reach” (*Enlace Inalámbrico*) in 12 schools located in Escuintla, Izabal, Alta Verapaz, San Marcos and Petén
- Project Fair at *Universidad del Valle del Altiplano UVG* with the purpose of sharing the projects under development in the area.
- Graduation of the first group enrolled in the *Diplomado en Liderazgo Comunitario* (Community leadership course) at *Universidad del Valle-Altiplano*.
- Launch of the *Libros para secundaria* by *COED* project
- Symbolic signing of the scholarship program between *Universidad de San Carlos de Guatemala* and US Government.
- *Fundación Ramiro Castillo Love* recognition to USAID for its contribution to the education programs.
- Review of five projects by the Technical Review Committee (TRC) approval of 3 new education activities

- Minutes of the Scholarship Committee Meeting.

Following is a summary of the major accomplishments from 2005 until September, 2007.

Major Accomplishments	
➤ Basic education scholarships Preprimary	44
➤ Basic education scholarships Primary	49,721
➤ Secondary education scholarships Lower secondary	202
➤ Secondary education scholarships Upper secondary	259
➤ Job related skills scholarships	14,372
➤ University scholarships	893
➤ Schools strengthened	310 schools
➤ Textbooks provided	34,792 Secondary level 24,810 Primary level
➤ Computer laboratories in schools	42 school labs
➤ Teacher's training	1,742 teachers 50 principals

- 1) In Guatemala, the end of the academic year for schools and universities takes place during November and December. Education institutions conclude the year's activities with graduation ceremonies and partial results since official results of the year are not announced until late February or early March, and *Alianzas* staff participated in many of these activities including the following:
 - *Becación* in Chimaltenango: The scholarships granted via *Becación* benefited 7,877 students including 3,938 girls and 3,939 boys in Chimaltenango, Chiquimula, Escuintla, Huehuetenango, Jalapa, Jutiapa, San Marcos, Santa Rosa, Sololá, Totonicapán, Quetzaltenango, El Quiché, and Retalhuleu.
 - Close out activities for *AIDA* scholarships in Suchitepéquez and San Marcos. Under this activity 19,618 students benefited from Quetzaltenango, San Marcos and Suchitepéquez. Of this group, 8,973 are girls and 10,645 are boys from first to sixth grade.
 - Closing ceremony for *EDINUMI* scholarships in Momostenango and Santa María Chiquimula, Totonicapán. This program enabled 3,526

female and 1,973 male students to complete Stage 1 and post literacy stage. In total 5,499 students participated in the literacy program during year 2006. In 2007 the program enrolled 5,995 students, including 2,023 male students and 3,972 female students.

Alianzas participated in the end of the year activities in *PROESUR* and in *UVG Altiplano* and graduation ceremony where 14 of the scholarship recipients graduated.

2) Fundraising activities

- a. In December 2006, the *Opera Don Giovanni* was presented and the ticket sales generated a total amount of \$150,000. Combined with \$100,000 contributed by USAID through *Alianzas*, these funds went to support the *PEBI II* program which was implemented at the beginning of year 2007. The enrollment for this second phase was 11,547 boys and 9,960 girls in preprimary and primary schools.
- b. Phase II of the *¡Vamos a la Escuela!* project also entailed a fundraising component. During the month of March, companies including *Ana Belly*, *Grupo Cobán*, *Kerns*, *Perry*, *Quaker*, *Incaparina*, and *Ducal* agreed to participate by donating the sales from certain products in the Wal-Mart retail centers to support this program. .

3) *Technology in elementary schools*

- a. The *¡Vamos a la Escuela !* program was developed from an internally-generated proposal to refurbish schools with leveraged funds from private sector partners. Later, *Alianzas* invited partners from the *Amigos de la Escuela* program and other interested parties to complement the refurbishment efforts by raising funds for an integral intervention in rural schools through a cause-related marketing campaign. This approach made it possible to create a multi partner alliance with all new members and add on to an existing alliance. This intervention included both school refurbishment and Demonstrative Schools of the Future (*Escuelas Demostrativas del Futuro EDF*) with computers and accompanying methodology that will positively impact the learning process.
- b. The *Alcance Inalámbrico* (Wireless Reach) program is another multipartner alliance with QUALCOMM, TELGUA through *Claro*, and FUNSEPA which will contribute computers and implement the training and community involvement elements of the program in 15 schools. The program was launched in April 2007 and 9 schools will be inaugurated in October and another 6 will be ready by November. All of the teachers have received training on integrating technology into a pedagogic model. Under this program it has been possible to work with 1,394 girls and 1,606 boys.

- 4) Project Fair was a project that UVG proposed to *Alianzas*. The Project Fair was carried out on November 7, 2006 and hosted a total of 479 participants

representing institutions, NGOs, local authorities, students, parents and other interested parties. The main objective was to release information on the interventions currently under implementation in the region and facilitate collaboration among local actors of the highland areas to develop a common vision for future progress in the region.

- 5) The launch of the project Books for Secondary Students (*Libros para Estudiantes de Secundaria*) by COED was held from February 19 to 22. The Alianzas team participated in the activity at the *Instituto por Cooperativa*, a secondary school, in San Pedro Jocopilas in El Quiché. The program will benefit students in the departments of Quetzaltenango, San Marcos and El Quiché.
- 6) On August 31, 2007 the signing ceremony of a scholarship program between USAC and the US government was held at the USAC building facilities. The document was signed by the Ambassador of the United States of America, Mr. James Derham, and the Rector of USAC, Lic. Estuardo Galvez. The event was witnessed by USAID Mission Director, Mr. Wayne Nilsestuen and the 105 students who are benefiting from the program.
- 7) On September 13, 2007 *Fundación Ramiro Castillo Love* held a recognition event to honor USAID and US Government for their contribution to Guatemalan education. Directors of *Fundación Ramiro Castillo Love* gave Ambassador, James Derham a diploma and Mr. Diego Pulido, president of the foundation, acknowledged and thanked US contributions during 2006 and 2007. At the event students from *PEBI* and *EDINUMI* offered their testimonies and brought presents for the institutions that were helping them including USAID, the US Embassy, and *Alianzas*.
- 8) Four Technical Review Committee (TRC) meetings were held during this year during which seven projects were approved. The approved projects are the following:
 - a. **¡Vamos a la Escuela!**: This intervention includes provision of equipment (boards, desks), supplies (for children and teachers) and training (for teachers and parents).
 - b. **Becas Don Giovanni – PEBI II** (scholarships): a fundraising activity with *Banco Industrial* and *TELGUA* to support schools in San Marcos with training materials and close supervision.
 - c. **Enlace Inalámbrico** (Wireless Reach) a program with the objective of equipping 15 schools with computers and interconnectivity as well as providing training for teachers.
 - d. **EDINUMI II**: literacy program for young women and men in rural areas.
 - e. **Technology for Comitancillo**: School committees from five communities in San Marcos initiated the process to request computer

laboratories. The communities asked for local funds from authorities and parents, were granted by MOE to become EDF (Demonstrative Schools of the Future), and the MOE provided computers and training. *Alianzas* provided desks, chairs and power supply units (UPS) for the laboratories.

- f. **Fundación Agros** (scholarships): The foundation requested new funds to support students to complete their second year of studies that initiated in 2006. *Agros* committed funding to fully support the same students in years 2008 and 2009 until graduation.
- g. **PEBI III 2008**: *Banco Industrial* has already asked for USAID/*Alianzas* support of the next scholarship fundraising activity regarding the upcoming opera. Due to the cost effectiveness of the prior projects, the TRC awarded *Fundación Ramiro Castillo Love* a fund of \$50,000 for implementation of PEBI III in year 2008.

9) Four Scholarship Committee sessions were held during this period and eight projects were approved:

- a. Scholarships for *Camino Seguro*
- b. Scholarships for *Asociación Ajb'atz*
- c. *Instituto Privado de la Asunción, Villa Nueva*
- d. Diplomado en Liderazgo Político Comunitario – *Universidad del Valle de Guatemala UVG*
- e. University scholarships – *Universidad de San Carlos de Guatemala USAC*
- f. Scholarships - *Universidad del Valle de Guatemala*
- g. Scholarships – *Universidad del Istmo*
- h. Scholarships - *Zamorano* (Honduras)

TABLE OF EDUCATION PROJECTS AND THEIR RELATIONSHIP WITH LOWER LEVEL RESULTS

No	ALLIANCE	3.2.1 Improved Access, Quality, and Efficiency of Basic Education	3.2.2 Innovative Approaches Applied to Increase and Improve Educational Opportunities	3.2.3 Improved Access to, Quality and Efficiency of Higher Education for Youth and Indigenous Leaders
1	<i>Fondo Unido de Guatemala - Fundación Kinal</i>	X	X	
2	<i>Fondo Unido de Guatemala - Cooperación para la Educación (COED)</i>	X	X	
3	<i>Fondo Unido de Guatemala - Camino Seguro</i>			
4	<i>Fondo Unido de Guatemala - Ministerio de Educación- Escuelas Demostrativas del Futuro EDF</i>	X	X	
5	<i>FUG Infrastructure Improvement Escuela Oficial Rural Mixta Los Robles, San Andrés Semetabaj,</i>	X		

No	ALLIANCE	3.2.1 Improved Access, Quality, and Efficiency of Basic Education	3.2.2 Innovative Approaches Applied to Increase and Improve Educational Opportunities	3.2.3 Improved Access to, Quality and Efficiency of Higher Education for Youth and Indigenous Leaders
	Sololá.			
6	FUG Infrastructure Improvement <i>Escuela Nacional las Golondrinas, Colonia Las Golondrinas, Escuintla</i>	X		
7	FUG Infrastructure Improvement <i>Escuela de autogestión Comunitaria La Cascada, Colonia La Cascada, Escuintla</i>	X		
8	FUG Infrastructure Improvement <i>Escuela Aldea Tzununá, Santa Cruz la Laguna, Sololá</i>	X		
9	FUG Infrastructure Improvement <i>Escuela Aldea El Hato, Antigua Guatemala</i>	X	X	
10	CCAS/BOSEP- AGEXPORT <i>Amigos de la Escuela EORM Oriente Coyolate, Patulul, Suchitepéquez</i>	X		
11	CCAS/BOSEP- AGEXPORT <i>Amigos de la Escuela EORM El Pretil, Asunción Mita Jutiapa</i>	X		
12	CCAS/BOSEP- AGEXPORT <i>Amigos de la Escuela EORM El Durazno, Chimaltenango</i>	X		
13	CCAS/BOSEP- AGEXPORT <i>Amigos de la Escuela EORM Pacul, San José Poaquil, Chimaltenango</i>	X		
14	CCAS/BOSEP- AGEXPORT <i>Amigos de la Escuela EORM Aldea El Zapote Gualán, Zacapa</i>	X		
15	CCAS/BOSEP- AGEXPORT <i>Amigos de la Escuela EORM La Comunidad zona 10 Mixco</i>	X		
16	CCAS/BOSEP- AGEXPORT <i>Amigos de la Escuela EORM Aldea El Pumpo, Taxisco, Santa Rosa</i>	X		
17	CCAS/BOSEP- AGEXPORT <i>Amigos de la Escuela EORM Línea C 12, Samalá, La Máquina, San Andrés Villa Seca, Retalhuleu</i>	X		
18	CCAS/BOSEP- AGEXPORT <i>Amigos de la Escuela EORM Aldea Chequez San Antonio, Suchitepéquez</i>	X		
19	Welcome to School - Save the Children	X	X	
20	EDINUMI <i>Fundación Ramiro Castillo Love</i>	X	X	
21	Asoc. De Investigación y Estudios Sociales (ASIES) – BECATON	X	X	
22	BECAS AIDA <i>Fundación Ramiro Castillo Love</i>	X	X	
23	Training teachers <i>Fundación Carlos F. Novella</i>	X	X	
24	American Society of Guatemala- <i>Fotokids</i>	X	X	
25	<i>Universidad del Valle de Guatemala (UVG)</i>		X	X
26	<i>Asociación Ajbatz - Enlace Quiché</i>		X	X
27	<i>Fundación Juan Bautista Gutiérrez</i>		X	X
28	<i>Universidad Rafael Landívar (URL)</i>		X	X
29	Scholarships for preparing teachers in <i>Escuela Normal PRODESSA</i>	X		
30	Scholarships for elementary students by <i>CRS/Pastoral De la Mujer San Marcos</i>	X		

No	ALLIANCE	3.2.1 Improved Access, Quality, and Efficiency of Basic Education	3.2.2 Innovative Approaches Applied to Increase and Improve Educational Opportunities	3.2.3 Improved Access to, Quality and Efficiency of Higher Education for Youth and Indigenous Leaders
31	Scholarships for elementary students by CRS/ <i>Pastoral Social Caritas</i> Santa Rosa	X		
32	Scholarships for elementary students by CRS/ <i>Caritas Verapaz</i> , Baja Verapaz	X		
33	Secondary students scholarships with technological orientation by <i>Fundación AGROS</i>	X		
34	Scholarships in Villa Nueva	X	X	
35	Basic Education Program- <i>Don Giovanni</i>	X	X	
36	<i>Enlace Inalámbrico</i> - Wireless Reach	X	X	
37	<i>Vamos a la Escuela</i>	X	X	
38	<i>Asociación Ajb'atz II</i>		X	X
39	<i>Camino Seguro</i>		X	X
40	<i>Liderazgo Político Comunitario UVG</i>			X
41	Scholarships in <i>USAC</i>			X
42	Scholarships in <i>UNIS</i>			X
43	Scholarships in <i>UVG</i>			X
44	Scholarships in Zamorano			X

3.1 Improved Access, Quality, and Efficiency of Basic Education

Alianzas has 65 national and international partners with who have funded and implemented 44 projects in different interventions in preprimary, primary and secondary school as well as in higher education. Among the projects implemented are basic education scholarships, higher education scholarships, school refurbishment, teacher training and provision of materials for children and teachers.

BASIC EDUCATION PROJECTS

Although *Alianzas* completed some of the basic education interventions during this year, the partners will continue to report on results according to their agreements. This information can be found in the corresponding monitoring charts. (ANNEX D) Following is a summary of the projects and their phase according to implementation and finalization dates.

A. Projects that ended in 2006, funded with Basic Education funds

1. Scholarships in *Centro Educativo Kinal*, Guatemala City
2. Computer Labs in Tecpán by *COED*
3. Computer Labs by *Camino Seguro*, Guatemala City
4. *Amigos de la Escuela* by *FUG* Payroll Deduction
 - 4.1. *Escuela La Cascada*, Escuintla
 - 4.2. *Escuela Los Robles*, San Andrés Semetabaj, Sololá

- 4.3. *Escuela Las Golondrinas*, Escuintla
- 4.4. *Escuela Aldea Tzununá*, Santa Cruz la Laguna, Sololá.
- 4.5. *Escuela Aldea El Hato*, Antigua Guatemala
- 5. *Escuelas Demostrativas del Futuro-EDF* by Siemens
 - 5.1. *Escuela Aldea Tzununul*, Quiché
- 6. *EDINUMI I* by *Fundaciòn Ramiro Castillo Love*
- 7. Teacher Training by *Fundación Carlos F. Novella*
- 8. *Fotokids* by American Society

B. Ongoing Projects funded with Basic Education funds

- 1. *Amigos de la Escuela* program with various partners
 - a. *EORM Oriente Coyolate*, Patulul, Suchitepéquez (2006-2007)
 - b. *EORM El Pretil*, Asunción Mita Jutiapa (2006-2007)
 - c. *EORM El Durazno*, Chimaltenango (2006-2007)
 - d. *EORM Pacul*, San José Poaquil, Chimaltenango (2006-2007)
 - e. *ERAC Aldea El Zapote Gualán*, Zacapa (2007)
 - f. *EORM La Comunidad zona 10 Mixco* (2006-2007)
 - g. *EORM Aldea El Pumpo*, Taxisco, Santa Rosa (2006-2007)
 - h. *EORM Línea C 12, Samalá*, La Máquina, San Andrés Villa Seca, Retalhuleu (2006-2007)
 - i. *EORM Tres Fuentes, San Pedro, San Marcos* (2007)
- 2. Welcome to School-Save the Children USA (2006-2009)
 - a. *Escuela oficial población desarraigada Anexa a EORM BATZUL*, Chajul
 - b. *Centro oficial de preprimaria Bilingüe anexo a EORM AC'TXUMBAL JM*, Nebaj
 - c. *Centro oficial de preprimaria Bilingüe anexo a EORM AC'TXUMBAL JV*, Nebaj
 - d. *Centro oficial de preprimaria Bilingüe anexo a EORM ACUL*, Nebaj
 - e. *Centro oficial de preprimaria Bilingüe anexo a EORM RIO AZUL*, Nebaj
 - f. *Centro oficial de preprimaria Bilingüe anexo a EORM SALQUILITO*, Nebaj
 - g. *Centro oficial de preprimaria Bilingüe anexo a EORM TIJOM*, Nebaj
 - h. *Centro oficial de preprimaria Bilingüe anexo a EORM XEXUXCAP*, Nebaj

- i. *Centro oficial de preprimaria Bilingüe anexo a EORM XOLACUL*, Nebaj
 - j. *Centro oficial de preprimaria Bilingüe anexo a EORM SANTA AVELINA*, San Juan Cotzal
 - k. *Centro oficial de preprimaria Bilingüe anexo a EORM TIXELAP*, San Juan Cotzal
 - l. *Centro oficial de preprimaria Bilingüe anexo a EORM TUCORAL*, San Juan Cotzal
3. *Instituto Privado Guatemala de la Asunción (Villa Nueva)*: scholarships for higher secondary students (2007)
 4. Integral Basic Education Program II (*PEBI*): scholarships for elementary students supported by funds from *Opera Don Giovanni* (2007)
 5. Secondary students scholarships with technological orientation by *Fundación AGROS II* (2007)
 6. *Wireless Reach - Enlace Inalámbrico* : carried out in elementary schools (2007-2008)
 - a. *EORM Aldea Yachalti* Cobán, Alta Verapaz
 - b. *EAC Caserío Chijí* Tactic, Alta Verapaz
 - c. *EAC Caserío San Juan de la Asunción* Tactic, Alta Verapaz
 - d. *EAC Chi-ixim* Tactic, Alta Verapaz
 - e. *EORM Aldea Santa Cruz* San Jerónimo, Baja Verapaz
 - f. *EAC Aldea Puerta de Hierro* San José, Escuintla
 - g. *EAC Barrio Salinas El Esfuerzo* San José, Escuintla
 - h. *EAC Barrio El Paraiso* San Luis, Peten
 - i. *EAC Barrio La Florida* San Luis, Peten
 - j. *EAC Valle del Motagua* Gualán, Zacapa
 7. Scholarships for elementary students by *CRS/Pastoral de la Mujer*, San Marcos Phase II.
 8. *¡Vamos a la Escuela!* program with various partners from the private sector. The schools will become *Escuelas Demostrativas del Futuro* (Demonstrative Schools for the Future) in an alliance between the

private sector partners and the MOE. The schools involved in this program are:

- a. *EORM Aldea El Arco* Teculután, Zacapa
- b. *EORM Aldea El Oreganal* Teculután, Zacapa
- c. *EORM Aldea San José* Teculután, Zacapa
- d. *EAC Sector La Florida, Aldea Piedra de Fuego* Comitancillo, San Marcos
- e. *EAC Caserío Vista Hermosa, Aldea Tuichilupe* Comitancillo, San Marcos
- f. *EAC Sector Tres Fuentes Caserío Piedra Parada*, San Pedro, San Marcos
- g. *EAC Caserío Los Frutales* Tejutla, San Marcos
- h. *EORM Caserío El Triunfo* Tajumulco, San Marcos
- i. *EAC Aldea Shexubel* Tajumulco, San Marcos
- j. *EORM Aldea Los Cipreses*, El Quetzal, San Marcos
- k. *EORM Canton La Sabana, Aldea San Marcos Huista* Jacaltenango, Huehuetenango
- l. *EORM Aldea Lupina* Jacaltenango, Huehuetenango
- m. *EORM San Miguel Las Flores* Masagua, Escuintla
- n. *EORM Cerro Corado* Amatitlán, Guatemala
- o. *EORM Aldea Agua de la Mina Colonia Villa Ester* Amatitlán, Guatemala
- p. *EOU para niñas, Barrio El Calvario* y *EOUV San Luis* Jilotepeque, Jalapa
- q. *EOUM Aldea Agua Bendita* San Cristóbal, Alta Verapaz
- r. *EORM Aldea Puerta Abajo* Zaragoza, Chimaltenango
- s. *EORM Aldea San Lorenzo* Tecpan, Chimaltenango
- t. *EOUM Las Tomas* Comalapa, Chimaltenango
- u. *EORM Aldea Agua Caliente* Comalapa, Chimaltenango
- v. *EORM Sector Mirador* Tecpán, Chimaltenango
- w. *EORM Caserío Vista Hermosa del Pinal* Tejutla, San Marcos
- x. *EAC Paraje Parracaná*, Cantel, Quetzaltenango
- y. *EORM Buena Vista* Chimaltenango, Chimaltenango

BASIC EDUCATION SCHOLARSHIP PROGRAM

A. Scholarship Program projects that ended in 2006 funded with disaster relief funds

1. *Becación ASIES/MOE 2005-2006*
2. *Becas AIDA Fundación Ramiro Castillo Love 2005-2006*

B. Scholarship Program projects funded with cross cutting funds finished in 2006

1. Scholarships for preparing teachers in *Escuela Normal PRODESSA*
2. Scholarships for elementary students by *CRS/Pastoral de la Mujer, San Marcos*
3. Scholarships for elementary students by *CRS/Pastoral Social Caritas, Santa Rosa*
4. Scholarships for elementary students by *CRS/Caritas Verapaz, Baja Verapaz*
5. Secondary students scholarships with technological orientation by *Fundación AGROS*
6. Scholarships for job related skills by *Asociación Ajb'atz*

Partners will continue submitting information about the students and their performance. The information is found in the corresponding monitoring charts (Annex D).

C. Scholarship Program projects funded with cross cutting funds

1. ***Camino Seguro***: scholarships for students in secondary level from poor families around the landfill area in the city. 2006-2007
2. ***Asociación Ajb'atz II***: job related skills scholarships 2005-2007
3. ***Instituto Privado Guatemala de la Asunción***: scholarships for secondary students at risk in Villa Nueva. 2006-2007
4. ***Fundación AGROS***: Secondary students scholarships with technological orientation 2006-2007
5. ***PRODESSA***: teachers training for upper secondary students in El Quiché. 2006-2007

FUNDRAISING ACTIVITIES

During year 2006-2007 two fundraising activities took place:

1. *Opera Don Giovanni* collected funds for the program *PEBI* implemented by *Fundación Ramiro Castillo Love*.
2. Funds were collected as part of the *¡Vamos a la Escuela!* program to refurbish schools affected by Hurricane Stan and improve the quality of

education through the introduction of new teaching methodology and the use of computers.

SCHOOL ENROLLMENT AND TRAINING

Increased enrollment and improved performance of students

The different projects implemented throughout the country attempt to increase enrollment and improve students' performance. Aggregate numbers of beneficiaries from these projects divided by education levels are as follows:

Preprimary	1,880
Primary	71,396
Lower secondary	4,093
Higher secondary	305

Detailed project information as well as the integration of results by intervention, sex, ethnic group, and partner is found in the monitoring charts section Annex D.

Training teachers and principals

During this year various programs have engaged in training teachers, principals and members of the school committees. Among those programs are: *Enlace Inalámbrico*, *¡Vamos a la Escuela!*, *Amigos de la Escuela*, Save the Children, Books for Secondary School (COED), as well as *EDINUMI* and *PEBI* (*Fundación Ramiro Castillo Love*).

In the final quarter of FY07, the following programs supported training activities:

¡Vamos a la Escuela!

Teachers	55
Principals	35

Enlace Inalámbrico -Wireless Reach

Teachers	13
Principals	6

COED

Teachers	40
Principals	4

SAVE THE CHILDREN

Teachers	281
Principals	5

FUNDACIÓN RAMIRO CASTILLO LOVE

Teachers 1,353

Principals 0

The total number of teachers trained in this last quarter is 1,742 and 50 principals from the schools where those interventions are being implemented.

The topics covered were:

¡Vamos a la Escuela!

- Technological skills
- School project

Enlace Inalámbrico

- Introduction to *EDF*
- Technological skills
- School project
- Laboratory maintenance

COED

- Strategies to develop critical thinking
- Cooperative learning
- Programming and evaluation
- Writing workshop
- Forming reflexive readers

SAVE THE CHILDREN

- Evaluation
- Active learning: strategies and tools
- Safety policy for children
- Importance of the quality of education
- School committee role
- Positive upbringing practices
- Leadership

FUNDACIÓN RAMIRO CASTILLO LOVE

- *PEBI* methodology
- Teacher's responsibilities
- Educational standards
- *Guatemala*
- Math teaching
- Multigrade school

SCHOOL STRENGTHENING

School committees

The training activities with school committees were developed jointly with the MOE. *Enlace Inalámbrico*, *¡Vamos a la Escuela!* and Save the Children through the Welcome to School program developed training activities for school committees and 1,164 parents participated in the training sessions.

Refurbishment

The projects that have done refurbishment as a component of their intervention are:

- *FUG* and various partners refurbished 6 schools in Escuintla, Sacatepéquez, Sololá, El Quiché,
- *Enlace Inalámbrico* is refurbishing 15 schools located in San Marcos, Escuintla, Petén, El Quiché and Izabal.
- *Amigos de la Escuela* is refurbishing 9 and is being implemented in Suchitepéquez, Sacatepéquez, Chimaltenango, Zacapa, Santa Rosa, Guatemala, Retalhuleu and San Marcos.
- *¡Vamos a la Escuela!* is refurbishing 25 schools in Alta Verapaz, Escuintla, Chimaltenango, Quetzaltenango, Guatemala, Huehuetenango, Jalapa, San Marcos, and Zacapa.
- Welcome to School is refurbishing 12 schools in El Quiché.
- *Fundación Novella* refurbished 3 schools in El Progreso.

In the three years of intervention, *Alianzas* has contributed to the refurbishment of 71 schools throughout the country. These schools are listed in each of the programs mentioned in section 3.1.

BASIC EDUCATION SCHOLARSHIPS

Scholarships to promote the enrollment and school retention

At the end of 2005 the scholarship program was developed in order to increase access to formal education, as well as provide outreach, leadership and life skills for youth. Scholarship programs have been developed and are under implementation with partners such as CRS, *PRODESSA*, *AGROS*, *Asociación Ajb'atz*. There are also multiple projects, such as *Becación* and *Opera Aida*, with scholarships granted as relief to families affected by the Hurricane Stan devastation.

The funds located for the development of the Basic Education Scholarship Program have been completely allocated. However, *Alianzas* has continued to receive applications requesting new scholarship projects or the renewal of others. Due to the importance of this activity, the successful results, and the continued demand, the TRC decided to approve the use of Basic Education funds for scholarship programs implemented by these applicants: *PRODESSA*, *AGROS*, *Ajb´atz*, *Camino Seguro* and *Instituto de la Asunción* in *Villa Nueva*.

The scholarship program has benefited 51,825 students from which 18,302 are supported with *Alianzas*-funded scholarships. A chart with segregated information by partner and gender follows:

BASIC EDUCATION SCHOLARSHIP PROGRAM

Partner	TOTAL students			USAID Scholarships		
	Male	Female	TOTAL	Male	Female	TOTAL
<i>Fundación Agros I (2006)</i>	7	14	23	3	2	5
<i>Fundación Agros II (2007)</i>	7	16	21	3	2	5
<i>Prodesa</i>	32	90	122	7	10	17
<i>Prodesa II 2007</i>	29	7	36	0	5	5
<i>CRS Pastoral de la mujer San Marcos (2006- 2007)</i>	61	55	116	16	13	29
<i>CRS Pastoral Social Caritas Santa Rosa</i>	78	142	220	21	34	55
<i>CRS Diócesis Baja Verapaz</i>	131	68	199	41	34	75
<i>Asociación Ajb´atz 2006</i>	390	414	804	53	72	125
<i>Asociación Ajb´atz II 2007</i>	408	387	795	197	128	325
<i>Becatón</i>	3,938	3,939	7,877	1,294	1,294	2,588
<i>Fundación Ramiro Castillo Love – Aida PEBI I</i>	10,645	8,973	19,618	3,194	2,692	5,885
	15,726	14,105	29,831	4,829	4,286	9,114
SCHOLARSHIPS WITH BASIC EDUCATION FUNDS						
<i>Don Giovanni - PEBI II</i>	11,547	9,960	21,507	4,850	4,183	9,033
<i>Camino Seguro</i>	0	238	238	0	80	80
<i>Instituto Privado de la Asunción</i>	108	141	249	30	45	75
Totals per gender	11,655	10,339	21,994	4,880	4,308	9,188
TOTALS	51,825			18,302		

From the above programs, *Camino Seguro*, *Instituto Privado de la Asunción* (Villa Nueva) and *PEBI II* are scholarship programs supported with Basic Education funds since the funds from the scholarship program have been depleted.

Number of students with scholarships graduated

The number of students graduating in year 2006 was already reported and the results will not change until the final data submitted at the end of the calendar year 2007.

PROJECT OVERVIEW

A summary containing information regarding, funding partner, implementing partner, funds, geographical area and beneficiaries follows:

Proj Nr.	Project Name	Implementing Partners	Funding Partners	USAID	TOTAL	Geographic Area	Male students	Female students	Teachers
	BASIC EDUCATION								
1	<i>Kinal Scholarships</i>	<i>Fondo Unido de Guatemala - Kinal</i>	Citigroup Foundation	\$10,054	\$23,876	Students living in the Guatemala City dump area and vicinity	71	0	14
2.1	<i>Amigos de la Escuela - Los Robles</i>	<i>Fondo Unido de Guatemala - Escuela Los Robles</i>	<i>Porta Hotel del Lago</i>	\$4,710	\$9,437	Sololá	27	29	3
2.2	<i>Amigos de la Escuela - Las Golondrinas</i>	<i>Fondo Unido de Guatemala - Escuela Las Golondrinas</i>	<i>Industria La Popular</i>	\$2,349	\$4,641	Escuintla	230	248	18
2.3	<i>Amigos de la Escuela - La Cascada</i>	<i>Fondo Unido de Guatemala - Escuela La Cascada</i>	Procter & Gamble	\$5,880	\$12,164	Escuintla	269	300	19
2.4	<i>Amigos de la Escuela - Tzununá</i>	<i>Fondo Unido de Guatemala - Tzununá</i>	Private Citizen Funds	\$3,652	\$7,634	Sololá	168	174	12
3	Welcome to School	Save The Children, USA	Starbucks, GDA, SC, Kraft, Scholastic	\$400,000	\$2,660,000	Huehuetenango, Sololá and El Quiché	1,773	1,614	286
4	<i>Amigos de la Escuela (Incluyes 9 schools)</i>	CCAS/AGEXPORT	Private sector along with AGEXPORT	\$26,472	\$59,060	Several areas countrywide			

Proj Nr.	Project Name	Implementing Partners	Funding Partners	USAID	TOTAL	Geographic Area	Male students	Female students	Teachers
	BASIC EDUCATION								
4.1	<i>Amigos de la Escuela – EAC Sector Tres Fuentes Aldea Santa Teresa San Pedro Sacatepéquez, San Marcos</i>	CCAS/AGEXPORT	Private sector along with AGEXPORT	\$0	\$987	San Antonio Suchitepéquez	71	64	7
4.2	<i>Amigos de la Escuela - Escuela Oficial Rural Mixta, Caserío Los Pirres, Aldea Montúfar San Juan Sacatepéquez</i>	CCAS/AGEXPORT	Private sector along with AGEXPORT	\$4,737	\$4,737	San Juan Sacatepéquez	50	52	4
4.3	<i>Amigos de la Escuela - Escuela Oficial Rural Mixta J.V. Aldea El Durazno Chimaltenango</i>	CCAS/AGEXPORT	Private sector along with AGEXPORT	\$7,895	\$7,895	Chimaltenango	170	169	12
4.4	<i>Amigos de la Escuela - Escuela Rural de Autogestión Comunitaria, Aldea El Zapote Gualán Zacapa</i>	CCAS/AGEXPORT	Private sector	\$3,599	\$3,599	Zacapa	35	34	3
4.5	<i>Amigos de la Escuela - Escuela Oficial Rural Mixta, Aldea El Pumpo, Taxisco, Santa Rosa</i>	CCAS/AGEXPORT	Private sector	\$0	\$8,775	Santa Rosa	72	73	5
4.6	<i>Amigos de la Escuela - Escuela Oficial Rural Mixta Jornada Vespertina, La Comunidad, Mixco Guatemala*</i>	CCAS/AGEXPORT	Private sector	\$0	\$9,106	Mixco, Guatemala	150	150	10

Proj Nr.	Project Name	Implementing Partners	Funding Partners	USAID	TOTAL	Geographic Area	Male students	Female students	Teachers
	BASIC EDUCATION								
4.7	<i>Amigos de la Escuela - Escuela Oficial Rural Mixta Aldea Oriente Coyolate, Patulul, Suchitepéquez</i>	CCAS/AGEXPORT	Private sector	\$1,366	\$4,556	Patulul Suchitepéquez	86	93	5
4.8	<i>Amigos de la Escuela - Escuela Oficial Rural Mixta Rancho Alegre, Sumpango Sacatepéquez</i>	CCAS/AGEXPORT	Private sector	\$1,974	\$1,974	Sumpango, Sacatepéquez	50	50	4
4.9	<i>Escuela Oficial Rural Mixta, Línea C. 12 Samalá, La Máquina San Andrés Villa Seca Retalhuleu</i>	CCAS/AGEXPORT	Private sector	\$0	\$10,211	Retalhuleu	50	50	4
5	Strengthening the Foundation of Education/Teacher Training for 1 st and 2nd Grades	<i>Fundación Carlos F. Novella</i>	<i>Cementos Progreso</i>	\$39,798	\$122,958	El Progreso	2030	1,930	383
6	CRS San Marcos Scholarships	<i>Pastoral de la Mujer, San Marcos</i>	CRS	\$2,658	\$7,374	San José Ojetenam, San Marcos	61	55	3
7	CRS Verapaz Scholarships	<i>Caritas Verapaz</i>	CRS	\$6,039	\$18,117	Rabinal Baja Verapaz	131	68	7
8	CRS Santa Rosa Scholarships	<i>Pastoral Social - Caritas Santa Rosa</i>	CRS	\$13,7920	\$41,292	Santa Rosa	78	142	6
9	<i>Proyecto de Desarrollo Santiago Scholarships</i>	<i>Prodesa</i>	Private sector	\$24,004	\$64,830	Triángulo Ixil	32	90	8

Proj Nr.	Project Name	Implementing Partners	Funding Partners	USAID	TOTAL	Geographic Area	Male students	Female students	Teachers
	BASIC EDUCATION								
10	<i>Fundación Agros Guatemala Scholarships</i>	<i>Fundación Agros</i>	<i>Fundación Agros</i>	\$14,428	\$23,550	Triángulo Ixil	7	14	7
11	<i>Fundación Agros Guatemala Scholarships II</i>	<i>Fundación Agros</i>	<i>Fundación Agros</i>	\$14,582	\$52,160	Triángulo Ixil	9	16	
12	<i>PEBI II</i>	<i>Fundación Ramiro Castillo Love</i>		\$100,000	\$239,650	San Marcos, Huehuetenango	11,547	8,973	1,353
13	<i>COED Libros para Secundaria</i>	<i>Asociación COED</i>	Private sector	\$74,196	\$255,978	Tecpán, Chimaltenango	1931	1672	44
14	<i>Camino Seguro</i>	<i>Camino Seguro</i>	<i>Camino Seguro</i>	\$30,000	\$93,695	Dump area, Guatemala City	0	238	
15	<i>Instituto Privado de la Asunción</i>	<i>Instituto Privado de la Asunción</i>	<i>Instituto Privado de la Asunción</i>	\$30,033	\$157,301	Villa Nueva	108	141	
16	<i>Opera Aída Scholarships PEBI I</i>	<i>Fundación Ramiro Castillo Love</i>	Fundraising event and Private Citizen Funds	\$150,000	\$500,000	Quetzaltenango, Suchitepéquez and San Marcos	10,645	8,973	652
17	<i>Becación - ASIES Scholarships</i>	ASIES	Fundraising event and Private Citizen Funds	\$150,485	\$343,906	Disaster Areas	3,938	3,939	317

3.2 Innovative Approaches Applied to Increase and Improve Educational Opportunities

As part of its mission, *Alianzas* has supported technology projects in order to promote innovative methodologies and improve educational opportunities where students develop job related skills. *Alianzas* has also supported other projects that incorporate specific skill development into scholarship programs; through these activities, students are developing skills in English, leadership, reproductive health, business management among others.

- **Scholarship programs as a creative way to incorporate other skills in students' education**

Scholarship programs that are currently under implementation are: *Asociación Ajb'atz*, *PRODESSA*, *Fundación Agros*, *Camino Seguro*, *Instituto Privado de la Asunción* for secondary students, and *EDINUMI II* for out of school youth.

- **Introduce information technology to teachers and students**

The projects that promote the use of computers as a tool of instruction are: *COED Tecnología*, Computer Laboratory in *El Hato School in Sacatepéquez*, Computer Laboratory in *Tzununil, El Quiché, Enlace Inalámbrico*, *Asociación Ajb'atz, ¡Vamos a la Escuela! Camino Seguro* Computer Laboratory.

Enlace Inalámbrico and *Vamos a la Escuela!* became part of *EDF* by MOE. These two projects involve provision of computers, a small library, software and training for teachers and parents in various topics.

More than 16,331 students are using technology as a tool of learning and 416 teachers have been trained in how to use computers in their regular work place.

PROJECT OVERVIEW

A summary containing information regarding funding partner, implementing partner, funds, geographical area and beneficiaries follows:

Project Nr.	Project Name	Implementing Partners	Funding Partners	USAID	TOTAL	Geographic Area	Male students	Female students	Teachers
	BASIC EDUCATION								
1	COED Computer Lab	<i>Fondo Unido de Guatemala - COED</i>	Private Citizen Funds	\$3,723	\$13,451	Tecpán, Chimaltenango	137	126	1
2	<i>Amigos de la Escuela - El Hato</i>	<i>Fondo Unido de Guatemala - Escuela El Hato</i>	<i>Porta Hotel Antigua</i>	\$12,914	\$39,766	Antigua, Sacatepéquez	85	67	5
3	<i>Camino Seguro Computer Lab</i>	<i>Fondo Unido de Guatemala - Camino Seguro</i>	Private Citizen Funds - Voluntary payroll deduction	\$8,409	\$22,667	Students living in the Guatemala City dump area	180	142	1
4	<i>Escuelas Demostrativas del Futuro - Tzununil Quiché</i>	<i>Fondo Unido de Guatemala</i>	Private Citizen Funds - Voluntary payroll deduction	\$14,287	\$39,494	El Quiché	189	173	17
5	<i>Educación Integral Nuevo Milenio (EDINUMI)</i>	<i>Fundación Ramiro Castillo Love</i>	<i>Fundación Ramiro Castillo Love</i>	\$75,954	\$311,421	San Marcos, Suchitepéquez, Quetzaltenango	3,526	1,973	265

Project Nr.	Project Name	Implementing Partners	Funding Partners	USAID	TOTAL	Geographic Area	Male students	Female students	Teachers
	BASIC EDUCATION								
6	<i>Educación Integral Nuevo Milenio (EDINUMI)</i>	<i>Fundación Ramiro Castillo Love</i>	<i>Fundación Ramiro Castillo Love</i>	\$74,732	\$324,518	San Marcos, Suchitepéquez, Quetzaltenango	2,023	3,972	302
7	<i>Fotokids</i>	American Society of Guatemala/ <i>Fotokids</i>	Fundraising events and Private Citizen Funds	\$8,000	\$51,570	Students living in the Guatemala City dump area and in Atilán, Sololá	50	50	6
8	<i>Asociación Ajb'atz Scholarships</i>	<i>Asociación Ajb'atz</i>	Private Citizen Funds	\$7,897	\$23,871	El Quiché	390	414	18
9	<i>Camino Seguro</i>	<i>Camino Seguro</i>	<i>Camino Seguro</i>	\$30,000	\$93,695	Dump area, Guatemala City	0	238	
10	<i>Instituto Privado de la Asunción</i>	<i>Instituto Privado de la Asunción</i>	<i>Instituto Privado de la Asunción</i>	\$30,033	\$157,301	Villa Nueva	108	141	
11	Wireless Reach	<i>FUNSEPA/MINEDUC</i>	Qualcomm, <i>FUNSEPA</i> , America Movil, Microsoft	\$87,709	\$458,081	Escuintla, San Marcos, Petén, Izabal	1,606	1,394	19

Project Nr.	Project Name	Implementing Partners	Funding Partners	USAID	TOTAL	Geographic Area	Male students	Female students	Teachers
	BASIC EDUCATION								
12	<i>Vamos a la Escuela</i>	<i>FUG-MINEDUC-AMIGOS DE LA ESCUELA</i>	<i>Fundación Paiz, Banco Industrial, FedEx, Alux Nahual, WalMart, Samsung, Bticino, COMEGSA-FUG</i>	\$148,387	\$446,701	San Marcos, Huehuetenango, Zacapa, Amatitlán, Chimaltenango	3,792	3,621	55
13	<i>Asociación Ajb'atz Scholarships</i>	<i>Asociación Ajb'atz</i>	Private Citizen Funds	\$19,737	\$59,211	El Quiché	408	387	
14	<i>Escuelas Demostrativas del Futuro, Comitancillo</i>	<i>EDF MOE</i>	Municipalities and private funds	\$8,108	\$67,473	San Marcos	887	1,014	5

The scholarship programs with *Camino Seguro* and *Instituto Privado* (Villa Nueva) are included again under this LLR because they are increasing and improving basic education but as part of the scholarship strategy. The students will also receive computer literacy and English as well as workshops with topics such as self esteem, leadership and values, among others.

3.3 Improved Access to, Quality and Efficiency of Higher Education for Youth and Indigenous Leaders

In order to comply with this objective, the scholarship program has been under implementation to assist indigenous youth to access formal education and additional training that will enable them to develop important income generation- and life-skills.

Another program through which Alianzas has been achieving this objective is the *EDINUMI* program implemented by *Fundación Ramiro Castillo Love*. This literacy program targets young adults, especially women in rural and indigenous areas. *Alianzas* has provided support to this program in both 2006 and 2007 through USAID funds. This program has reached 5,499 young adults in 2006 and 5,995 in 2007.

HIGHER EDUCATION SCHOLARSHIP PROGRAM

The university scholarship program is implemented in four institutions: *Universidad Rafael Landívar*, *Universidad del Valle de Guatemala*, *Fundación Juan Bautista Gutiérrez* and *Universidad de San Carlos*. Of the total 801 students who are receiving scholarships through this program, 150 are receiving *Alianzas*-funded scholarships with 69 of those being male students and 81 being female students.

UNIVERSITY PROJECTS

Project Nr.	Project Name	Implementing Partners	Funding Partners	USAID	TOTAL	Geographic Area	students
	HIGHER EDUCATION						
1	University Scholarships UVG	<i>Universidad Del Valle de Guatemala</i>	Private Citizen Funds	\$77,000	\$559,237	Sololá and Escuintla	459
2	University Scholarships FJBG	<i>Fundación Juan Bautista Gutiérrez</i>	Private Citizen Funds	\$38,106	\$228,637	Countrywide	5
3	University Scholarships URL	<i>Universidad Rafael Landívar</i>	Private Citizen Funds	\$77,000	\$472,461	Countrywide	166
4	University Scholarships UVG	<i>Diplomado Universidad Del Valle de Guatemala</i>	Private Citizen Funds	\$20,000	\$64,075	Sololá and Escuintla	66
5	University Scholarships USAC	<i>Universidad de San Carlos de Guatemala</i>	Private Citizen Funds	\$55,263	\$174,173	Countrywide	105
6	University Scholarships UVG	<i>Universidad Del Valle de Guatemala</i>	Private Citizen Funds	\$200,000	\$49,000	Sololá and Escuintla	75
7	University Scholarships UNIS	<i>Licenciatura at UNIS</i>	Private Citizen Funds	\$60,000	\$30,000	Sololá and Escuintla	15
8	University Scholarships Zamorano	<i>Ingeniería at Zamorano in Honduras</i>	Private Citizen Funds	\$30,000	\$13,800	Sololá and Escuintla	2

4. Increase Use of Quality Maternal-Child and Reproductive Health Services

Increase Use of Quality Maternal-Child and Reproductive Health Services

Summary of Major Activities during FY 2007

- Evaluation visits by Paul Richardson, Tisna Veldhuyzen Van Zanten, and Debora Freitas López, respectively, from University Research Co., LLC (URC) Headquarters
- Reorganization of strategic plan for health activities and hiring of *Alianzas* Health Coordinator and Health Specialist
- Development of the Women's Health Package
- Strengthened communications with *Calidad en Salud* project
- Technical assistance to health partners
- Strategic analysis of health component and its reporting and modification of Couple Years of Protection (CYP) indicator in M&E Health Plan.
- Completion of *Celebremos la Raíz de la Vida II* Project
- Engaged private sector to support of the National Immunization Campaign to eradicate Measles, Rubella, and Congenital Rubella Syndrome
- Approval and signature of Saint Peter's University Hospital (SPUH), *Instituto Multidisciplinario para la Salud (IMSALUD)*, and *Vivamos Mejor* grants
- Signed agreements with nine new partners to support the new *Creciendo Bien* projects
- Strategic modifications to *Creciendo Bien* Program
- Development of RH/FP alliance between *Tan Uxil*, WINGS, Save the Children and Population Council.

The following sections (A to C) describe modifications and strategies adopted jointly by URC and RTI, with the participation of the *Alianzas* Health Team, and general management, as well as visitors from URC. This was done in order to provide follow-up to the recommendations given by Paul Richardson, as a way of breaking the barriers that limited the advancement of the projects' health component.

- A. During the first quarter in FY 2007, the *Alianzas* project's health component was assessed. Paul Richardson (URC) visited the project to address issues raised by the rapid assessment as well as provide a better understanding of the health activities and provide recommendations for the remainder of the life of the project. These recommendations included, but were not limited to, reprioritizing the health activities for the remainder of the life of the project, specifically with regards to RH and FP, in order to achieve the indicators

established for this component, without losing focus on the other components, such as maternal-infant mortality or nutrition.

Additional assistance has been provided by URC during this year through visits and ongoing assistance to provide support for the improvement of the health component. Dr. Tisna Veldhuyzen Van Zanten's visit included meeting with *Alianzas'* USAID CTO, Isabel Stout, the COP, and the rest of the team, as well as participating in the selection process for the new health component personnel.

- B. During 2007, *Alianzas'* health component focused on the reorganization of its strategic plan, which included activities as the hiring of a new Health Coordinator and Health Specialist, exploring and establishing new alliances with the public and private sectors to respond to reproductive health (RH) and family planning (FP) needs, and re-engaging and strengthening already existing alliances in order to ensure that the projects would provide significant results.
- C. During her visit to *Alianzas/Guatemala*, Mrs. Freitas-Lopez from URC helped the health team in the development of the Women's Health Package which focuses on RH and FP and serves as a tool to sell FP/RH projects to the private sector. A principle aspect of the package is the economic cost-benefit of FP/RH projects.
- D. URC has provided further support by re-establishing and strengthening the communication between *Alianzas'* and *Calidad en Salud* which has been particularly helpful in the development of the Women's Health Package. Additionally, the Health Specialist and Health Coordinator had the opportunity to attend two training sessions, organized by *Calidad en Salud*, regarding Balanced Counseling and Contraceptive Technology, both relevant to *Alianzas'* goal in improving the outcomes related to FP/RH indicators.
- E. Additionally, *Alianzas'* has provided TA to our health partners in order to ensure quality in health projects by engaging lead health organizations in the following activities:
- proposal development and submission process, including providing TA for the enhancement of proposals and budget to be in line with *Alianzas'* health component objectives;
 - project monitoring, including mapping of each alliance's geographical location as well as preparation and negotiation of disbursement and monitoring plans;
 - materials development and adaptation process, including review of the materials used in an alliance;
 - supervision of the implementation process, including awareness of each alliance's stage in its program
 - solicitation of quarterly and final reports

- F. As part of the reorganization of the health component's strategy and as a way to address the continuous reporting of the Couple Years of Protection (CYP) indicator as zero (0), *Alianzas* proposed a modification of the CYP indicator with Annual Referrals for Protection (ARP). This proposed change was reviewed and accepted by the USAID through the *Alianzas*' CTO on June 7, 2007, thereby providing *Alianzas* the opportunity to indirectly measure the activities of its projects as it relates to the education of FP methods by measuring the number of referrals for FP methods.
- G. *Celebremos la Raíz de la Vida II* project was undertaken to help raise awareness on early detection of breast cancer as well as pay for the diagnosis and treatment of rural-poor women in the country. This activity took place on February 8, 2007 and raised a total amount of US\$12,071 through the sale of tickets and art work. New non-traditional health partners were added for this second year, such as *Saúl Etiqueta* and *Toledo*. *Alianzas* matched the amount raised and donated US\$12,071. The project was closed out with the *Liga Nacional Contra el Cáncer* receiving the donation during a press conference on September 18. Currently, *Alianzas* is busy with preparations for the *Celebremos la Raíz de la Vida III* project, which will take place during the entire month of October. Activities will include a gala where art pieces will be auctioned, a breast cancer awareness walk, the dedication of a city garden to Breast Cancer Awareness, and others.
- H. *Alianzas*'s role in the National Immunization Campaign was to rally the private sector for monetary support in order to obtain the total funding needed (US\$460,000) to complete the collection and disposal of the contaminated and soiled materials from the vaccination posts. *Alianzas* worked towards this goal from April-May of 2007. The team was successful in raising a total of US\$511,000, through private sector funding, and US\$189,897 directly through USAID/*Alianzas* funding, thereby helping Guatemala vaccinate 7.1 million people against rubella, measles, and congenital rubella syndrome. With this campaign, Guatemala has been certified by the World Health Organization as a country free of these diseases.
- I. During FY 2007, proposals were approved and signed for: *Vivamos Mejor*, SPUH, *IMSALUD*. A number of field visits also took place, including, but not limited to, SPUH, *Creciendo Bien*, Mercy Corps, *Vivamos Mejor*, *IMSALUD*, and others. These visits were part of *Alianzas*' plan to establish closer contact with partners, as well as to monitor on-going projects and their advancements.
- J. For *Creciendo Bien*, nine new partners signed agreements, including Wal-Mart, *Plan Internacional*, Bayer, *Esposas de Oficiales*, and other private citizen funds.
- K. During the first year of *Creciendo Bien*'s implementation, the conditions, based on AIEPI-AINMC strategy, for the establishment of the program were given and the direct beneficiaries were defined as mother-child groups in rural communities. *Creciendo Bien* technical personnel were trained in order for

them to be capable of providing training to the beneficiaries. In addition, *Alianzas* assisted in the review and revision of 23 training manuals for educating the beneficiaries. These manuals were later approved by USAID.

Creciendo Bien made a substantial revision to its projected beneficiary numbers, in response to the actual numbers currently reflected in their projects. Initial projections were based on the *Secretaría General de Planificación y Programación de la Presidencia (SEGEPLAN)* estimation for *Creciendo Bien*'s areas for intervention. Adjustments were made to the projected numbers once the external and internal population migration as well as the project census data were taken into consideration and demonstrated that the original projections were above the real data found. As a result, during the month of July, *Creciendo Bien*'s management solicited approval for the modification to the total number of beneficiaries, which was granted. Additionally, at the end of FY 2007, *Creciendo Bien* modified its first program as a result of TA and advice from *Alianzas*' Health Team and other donors, resulting in a faster execution of funds and strengthening of its reference system in order to improve the reporting of core indicators. As a result of this restructuring, reporting of vaccination indicators, child nutritional supplementation, and RH references should be improved for FY 2008.

- L. Another major accomplishment was the establishment of an RH/FP alliance between Tan Ux'íl, Proconde, PopCouncil, WINGS, and Save the Children. This alliance follows the Global Development Alliance (GDA) guidelines. Each organization will keep its own individuality, but will abide by a set of standardized indicators and materials as well as share knowledge, best practices, and lessons learned, in order to develop a more effective approach in tackling the RH/FP challenging currently faced in Guatemala.

DESCRIPTION BY COMPONENT

4.1 Improved and Expanded Family Planning & Reproductive Health Information/Education Services

As part of the reorganization of the health component, several tactics have been considered and used in order to expand and strengthen the RH/FP activities as well as to identify and attract other potential donors and partners to fund and implement projects. With the approval of the National Family Planning Law (*Ley Nacional de Planificación Familiar*) by the Guatemalan Congress, much interest has arisen from different organizations to develop and implement projects targeting adolescents and schools. However, it has been difficult to develop this type of project due to the uncertainty associated with sustainability of such projects as a result of the upcoming political change, and subsequently, changes in the government's priorities, as well as due to a weak compromise of the Curricular Unit within the Ministry of Education (MOE) in order to strengthen and promote this type of programming.

In the first quarter, the *Alianzas* Team also worked to expand and strengthen partnerships related to RH/FP and ensure that all educational and promotional materials used carried appropriate and consistent messages that complied with the USAID guidelines for incorporating the ABC (Abstinence, Be Faithful, Use a Condom) approach and the population fund amendments (Tiahart, Concini, Mexico City Policy, and others).

During the second quarter, ***Creciendo Bien*** coordinators received training in Policies and Regulations for Family Planning Programs, with 192 communities benefiting from this activity. The ***Alas Jóvenes FUG- WINGS*** grant was signed and its timeline was approved. Submission of the ***Vivamos Mejor*** grant's final budget was pending in order to obtain final approval.

In the third quarter, the health coordinator and health specialist were hired and began working to strengthen the health component's approach to RH/FP. During this quarter, ***Creciendo Bien*** and the *Alianzas* M&E Team worked to systematize the collection and registration of information, as well as the submission of reports on established dates, placing priority on information related to FP and immunizations. ***Alas Jóvenes FUG-WINGS*** and the *Alianzas* Health Team met in Antigua Guatemala to determine the feasibility of two new proposals, one aimed at educating the public about the recently-approved FP/RH law for women and the other aimed at changing the RH/FP perceptions and behaviors in men. Technical support was provided for the ***Vivamos Mejor*** to help expedite the processing of the grant and support data. TA was also provided to *IMSALUD* to expedite the processing of the grant by the organization, since the project had already been approved by *Alianzas*, and to give the first payment, so that implementation could begin, including the development of the project's M&E Plan, establishment of local activities, and provision of TA for the revision and cultural adaptation of educational materials. The ***Mejores Familias*** grant was approved and signed by *Alianzas*, but *FUNDAZUCAR* (the funding partner), due to specific administrative matters within their organization, is still reviewing the final agreement and has not signed it.

During the fourth quarter, three RH/FP proposals were reviewed and approved by the TRC. The three proposals will be given final approval once each proposing organization (***Tan Uxil, PROCONDE, WINGS, Population Council, and Save the Children USA***) agrees to be a part of an alliance that will require each organization to abide by a set of standardized indicators and materials as well as share knowledge, best practices, and lessons learned. The organizations met with the Health Team in the *Alianzas* headquarters on August 3 and 27 to begin formalizing the alliance, developing the alliance proposal/concept paper, to be submitted for review at the next TRC meeting, and developing the alliance criteria and guidelines. All five organizations agreed to be a part of the alliance and were split into two groups, where one group, led by the health coordinator, would develop a standardized set of criteria and guidelines describing how the problem will be addressed in the target populations (adolescents, young adults, and men), and the second, led by the health specialist, would standardize the educational materials that would be used in the alliance's activities and programs. During the second

meeting, the two groups presented their work (criteria, guidelines, and educational materials) that were later consolidated into one document. This document, along with the concept paper will be presented at the next TRC meeting scheduled for late September or early October. All organizations agreed on all aspects of this alliance.

Lastly, three proposals thus far have been submitted for review at the next TRC meeting.

Proposal	Objective	Partners
Radio campaign “ <i>Entre dos Caminos</i> ”	CCC project for communication on FP subjects	<i>SEGEPLAN, Banco Industrial, USAID Alianzas, IGER</i>
RH alliance	CCC Project for promoting sexual and reproductive health behavior	<i>Tan Uxil Wings Save the Children Pop Council</i>
Dry latrine and safe water project	Promote a healthy environment and safe water	Mercy Corps

Under process with a textile (garment) industry company, **Textiles Pralin**, it is expected to be a part of the Health Team’s Women’s Health Package effort. **Textiles Pralin** proposes to educate a mostly female workforce on RH/FP issues, as well as overall wellness. The Health Team has been providing TA, in the form of budget analysis and RH counseling, to this private company in order to solidify the alliance and the development of the proposal, including the development of a budget and calculation of the total number beneficiaries.

The three meetings with **Textiles Pralin** were held in order to present *Alianzas*, as well as to acquire feedback on the Women’s Health Package and also to achieve a joint view of the viability of such a project in their company. These meeting were with one of the directors of the company, and she provided positive feedback regarding the overall information in the package, as well as the materials that could be used to educate the workforce. Currently, **Textiles Pralin** is in the process of finalizing an internal budget for this project and determining the feasibility of implementing such a project.

Developing new Alliances Related to Employer-Based FP and Others

During the first quarter, *Alianzas* initiated activities to develop employer-based partnerships, as well as others. For example, through various meetings *Alianzas* promoted activities for women employees of the *Celebremos la Raíz de la Vida II* and *CentraRSE* project partners, but no results where achieved.

In the second quarter, *Alianzas* COP and Deputy COP attended a regional Rotary Club meeting in which one of the topics discussed included efforts in Latin America to continue family planning as a means to preserve the environment in light of limited water and other natural resources.

During the third quarter, no new FP employer-based alliances were forged. However, enhancements were made in order to guarantee the establishment of new alliances and projects related to FP in the future. For example, *Alianzas* began designing the Women's Health Package in order to address the economic cost-benefit of FP projects in the private sector. FP and RH are the two main components for the Package. Initial contacts were made with various NGOs and private enterprises (e.g., *APROFAM*, *WINGS*, *Vivamos Mejor*, *Tan Uxil*, *PROCONDE*, *Save the Children*, *Koramsa*, and *Tacuba, S.A.*) that have already demonstrated interest in solidifying the RH/FP component in their projects.

In the fourth quarter, most of the effort was given to the organization and development of an RH/FP alliance with ***Tan Ux'il***, ***PROCONDE***, ***WINGS***, ***Population Council***, and ***Save the Children USA***, under GDA guidelines (previously described). The Health Team has met with three other organizations (*Mercy Corps*, *SEGEPLAN*, and *Textiles Pralin*) in order to create more RH/FP alliances in the future. As previously mentioned, one possible alliance with a corporate partner will be forged with ***Textiles Pralin***. The proposal is to educate a mostly female workforce on RH/FP issues, as well as overall wellness, and will be a part of the "Women's Health Package" initiative.

Two meetings were also held with ***Fundación Juan Bautista Gutiérrez*** to discuss the implementation of a RH/FP project proposal for adolescents and young adults in Jalapa through the formal education system. The Health Team provided health and statistical information about the potential project's target population in order to help them develop the total number of beneficiaries. The proposal is currently being developed and should be received in late September. ***SEGEPLAN*** submitted a proposal for training of primary-level teachers in the *Ley de Desarrollo Social y Planificación Familiar* (Social Development and Family Planning Law) in two departments in western Guatemala. The final version of the proposal has not been submitted for TRC review. The Health Team plans to provide TA in the next quarter in order to help finalize the proposal for submission to the TRC.

Technical Assistance

TA and training are regularly provided to projects in order to guarantee that the training and education provided to beneficiaries is accurate, appropriate, and of the highest quality. Also, TA and training is provided to the projects' monitoring and evaluation staff in order to standardize the information and reporting of all the projects.

In the first quarter, support was provided to those projects that were already approved and included RH/FP activities, such as ***Creciendo Bien*** and ***WINGS***.

Efforts were made to strengthen the knowledge and competence of *Alianzas* and its partners regarding the guidelines laid out in the population fund amendments (Tiaht, Concini, Mexico City Policy, and others). These activities were carried out with the intent of increasing the effectiveness of current projects, and as an effort to improve service accessibility, and to follow the Mission guidelines. In coordination with *PROCONDE*, *Alianzas* organized a training session on Balanced Counseling and the fulfillment of the Policies and Regulations for Family Planning Programs for 19 *Creciendo Bien* central-level personnel, and for personnel of two of the projects that are being implemented, totaling 60 technicians.

During the second quarter, *Alianzas* also coordinated a training session on Policies and Regulations for Family Planning Programs, directed to technical personnel from *Creciendo Bien*, with the participation of 20 *Creciendo Bien* representatives.

During the third quarter, *Creciendo Bien's* and *Mejores Familias'* training needs were revised in order to strengthen the projects' FP component. This revision continued into the next quarter and necessary changes were made according to the project requirements. Additionally, *Alianzas* revised *Creciendo Bien's* project priorities, in order to improve the indicators information system, placing emphasis on the referrals for vaccination, nutritional supplementation, and FP and RH. As a result of this revision, *Creciendo Bien* is now committed to improving its reporting system, as well as revising its M&E system. *Alianzas* also provided assistance in strategic planning to *Creciendo Bien's* management team. Technical support was also provided to *IMSALUD*, *Vivamos Mejor*, and **Save the Children** for the implementation of their M&E Plans. A site visit to the SPUH project in Santa Rosa took place primarily due to the fact that the M&E Plan is under final revision. *Alianzas* M&E team also provided TA in the development of this plan.

Monitoring Activities

The M&E and health teams began to jointly monitor *Creciendo Bien's* projects in order to improve reporting of vaccination, nutritional supplementation, and referrals to FP and RH services. *Creciendo Bien's* new projects (6, 7, and 8) are in the community organizational phase, and have not implemented 100 percent of the programmed nutritional vigilance units. These projects have had an average of three monthly site visits in order to ensure that the established priorities are being met. With *Creciendo Bien*, attention has been placed in improving the reporting process and in achieving the program coverage. Special attention is given the M&E component for *Creciendo Bien*, as a way to strengthen and guarantee a timely and efficient reporting.

In October 2007, *IMSALUD* will be initiating their training program for providers in *IVAA* (*Inspección visual con ácido acético*) techniques. As such, priorities have been given to the revision and design of educational materials to be used in this training. These materials are currently being reviewed by USAID.

Vivamos Mejor has experienced changes in their providers and educational personnel, negatively influencing the quality of their trainers. In the upcoming quarter, much attention will be placed on strengthening the skills of the facilitators in order to ensure quality in their training sessions and implementation of the project as a whole. Also, *Alianzas* visited the site on August 23 in an effort to revise their M&E Plan, as well as their quarterly reporting process. During this visit, *Alianzas* shared with the project manager and the administrative personnel that although progress is clearly being made on the community level, including the level of volunteers participation, the information systems, reporting, and quality of the collected data needs to be strengthened. The Health team will follow up next quarter to see if the suggested changes have been made.

SPUH is a project that focuses its efforts in the health of the newborn and the mother at the community level. At the end of the third quarter, no progress had been made with regards to its indicators. As such, *Alianzas* worked with SPUH to revise its M&E Plans and explain in detail the meaning of each indicator and they way the information should be collected for *Alianzas* reporting purposes. No indicators were changed and next quarterly report will confirm to reporting requirements. The main focus during the next quarter will be on improving the quality of the technical implementation and its priorities.

The project implemented by **Save the Children´s SNL** focuses its efforts in the health of the newborn and the mother at the community level. At the end of the third quarter, no progress had been made with regards to its indicators. As such, the Health Team worked with Save the Children to revise its M&E Plans and explain in detail the meaning of each indicator and they way the information should be collected for *Alianzas* reporting purposes. No indicators were changed and next quarterly report will confirm to reporting requirements. For the next quarter, the main focus will be on improving the quality of the technical implementation and its priorities.

Although an approved project, **Mejores Familias** has experienced many setbacks due to reasons related to administrative matters within FUNDAZUCAR which has delayed approval. Final approval by FUNDAZUCAR is expected to initiate the implementation of the project and finalize the M&E Plan.

Water sanitation projects were implemented under the Post-Stan initiative. As of this quarter, two projects are still on-going. **Mercy Corps** has been successful in fulfilling its goal of building 52 latrines (for a total of 163) in communities affected by Hurricane Stan, with monies leftover from the first grant provided to them. The organization plans to submit a proposal for the next TRC meeting for an additional cost for four months in order to build 75 more latrines in the affected communities.

Creciendo Bien Emergency: The project has experienced administrative setbacks, which have not affected the technical quality of the execution but has resulted in a weak financial execution. Revisions of these setbacks have been solicited in various meetings with *Creciendo Bien*'s management and are in the

process of being corrected. Another issue was the in kind contribution reporting (during the third quarter) of the closing of *Creciendo Bien Emergency* where 6,500 families benefited by the provision of ONIL stoves and water filters. CCAS is completing this information and will submit it with the corresponding financial certification in the next quarter.

Review/standardize IEC/BCC and Training Materials

During the first quarter, *Alianzas* completed the review of the **ALAS Jóvenes** educational materials, consisting of a trainers guide and flipchart which were approved by USAID. These materials will be used to educate young adults in issues related to RH/FP. Also, in collaboration with Calidad en Salud, the Health Team will be using already developed materials on condom use and abstinence in future projects targeting youth groups. TA was provided to **Creciendo Bien** in its review and modification of some of their trainers training materials. In all of these materials, the Health Team worked to incorporate information and messages stressing the importance of birth spacing and family planning. TA in the form of material revisions was also provided to **Alas Jóvenes FUG-WINGS** and other **Creciendo Bien** Projects, which had already been approved and included RH/FP components, in order guarantee the high quality of the education given to beneficiaries.

In the second quarter, *Alianzas* continued to support **Creciendo Bien** in the review and modification of the materials used in its programs, including: Self-Esteem, Hygiene Prevents, Prevention of Disabilities, and Food and Nutritional Security.

During the third quarter, TA was provided to **Creciendo Bien** in the review and modification of additional materials: Care for Pregnant Women, and Children Grow Well with Responsible Parenthood. Also, **Vivamos Mejor** began culturally-adapting the Leaders Training Manual used by **WINGS**, and already reviewed and approved by USAID/*Alianzas*. **IMSALUD** also began to culturally-adapt existing and approved materials, such as the MOH Manual for Early Detection of Uterine Cancer. Revisions were made by *Alianzas* and need to be developed into final draft version before presenting to USAID/*Alianzas* for approval.

During the fourth quarter, the Women's Health Package was drafted, and will be submitted for approval. A brochure was also created as part of the package in order to facilitate contact and dissemination of RH/FP information to the private sector. *Alianzas* also provided TA to **IMSALUD** for the review and possible revision of various educational and promotional materials that will be used for training purposes, such as (brochures, registration form, patient history form, poster, and training manual). These materials have been presented to USAID for approval and are pending minor changes for its final approval and reproduction.

FOLLOWING UP ACTIVITIES IN FOURTH QUATERLY

- **WINGS** presented promotional materials (backpacks and t-shirts) for the ALAS young adolescent leaders. These materials are pending approval by USAID.
- **Vivamos Mejor** submitted culturally-adapted educational materials (manual and support materials) to the Health Team for review and possible revisions. Currently, these materials are under preparation for presentation to the CTO for USAID approval. These materials will be used for the training and education of women beneficiaries.
- **Mejores Familias** is in administrative negotiations, as previously stated. However, once the project begins, it will use the 23 USAID-approved booklets for *Creciendo Bien*.

As part of the revisions made to the **Alianzas Web site**, the Health Team revised and provided new content for the pages related to health and nutrition.

Continue/Expand Prevention of Cervical Cancer and Other Types of Cancers in Women

During this year, great efforts were made to organize two **Celebremos la Raíz de la Vida** projects. During the first quarter, the *Alianzas* Team with key project partners (*Liga Contra el Cáncer, Cascadia, Licorera Nacional, and others*) and other nontraditional health partners (*Seguros Universales, Toledo, Pollo Rey, and Fetiche*) collaborated and organized the *Celebremos la Raíz de la Vida II* event, which resulted in 65 more women directly benefiting from this activity and receiving treatment for their cancer diseases. Through the *Celebremos la Raíz de la Vida II* \$12,071 was raised and was directed to support poor women in rural areas. During the third and fourth quarter, the initial organizational plans for *Celebremos la Raíz de la Vida III* began. As mentioned, the third fundraising event will take place on October 30, 2007, and will be the end of a month-long celebration of Breast Cancer awareness. *Alianzas* will also participate and collaborate with *La Liga* in this month-long campaign. It will invite corporate, funding, and implementing partners, to take part in the activities planned. Among the activities for this campaign are interviews in the local media, artwork auction, participation of the Mayor's office in campaign promotion, as well as many other different events organized by *La Liga* throughout the month. All this is done in order to raise awareness and in benefit of *La Liga* patients.

This year, **IMSALUD** began the community organization phase, and has established the necessary local coordinations for the implementation of their project. In order to obtain permission and the buy-in of the local authorities for such a program in Sololá, a presentation to the authorities on the overall project and its objectives was made. This presentation also provided an initial opportunity

to begin educating the potential female beneficiaries/patients. Material approval is still pending by USAID. In the next quarter, the training-of-trainers will begin, with training in *IVAA (Inspección visual con ácido acético)* and colposcopy techniques, leading to providing a local response to demand of service, and speeding-up the diagnosis and treatment process of women in those communities.

4.2 Improved and Expanded Maternal and Child Health Care and Information/Education component

During the first quarter, efforts were made to implement the approved proposals, including those for integrated health care for women and children where the primary focus is on maternal and child health. *Alianzas* also searched for new partnership opportunities and provided followup on the monitoring of each project, in coordination with the M&E Team. Also, the Alianzas Team continued to collaborate with the *Comité Central de Acción Social (CCAS)* and the *Secretaría de Obras Sociales de la Esposa del Presidente (SOSEP)* in approaching different private sector companies and organizations (national and international) interested in supporting **Creciendo Bien**, including Bayer S.A., *Unión Fenosa DEOCSA DEORSA*, *Centenario* Rotary Club, *Asociación de Damas Diplomáticas*, Wal-Mart Central America, the *San Martín de Porres* Church, and *Plan Internacional*. As a result of this effort, an integrated project was approved during the October 19 TRC meeting, covering 23 communities in different parts of the country. Lastly, new nontraditional health partners were added as part of the *Celebremos la Raíz de la Vida II* project, such as *Seguros Universales* and *Fetiche*.

In the second quarter, an additional eight women benefited from either a mammography or chemotherapy treatments from funds raised during the **Celebremos la Raíz de la Vida I**, bringing the total number of women who have benefited from this effort to 25. For **Celebremos la Raíz de la Vida II** (celebrated on February 8), a total of \$12,071 in funds was raised to directly support women in rural areas. This event directly benefited 68 women and provided funds to pay for 50 mammographies and 50 mammary ultrasounds. **Save the Children's** newborn-care activities, through the Save Newborn Lives (SNL) project, were implemented in three municipalities in the Ixil area of Quiche. Through the SNL project, established neonatal care practices are used in communities following the "from woman to woman" model. **SPUH** and the Santa Rosa Diocese have begun to provide certified and experienced staff and volunteers to the regional maternity hospital. They will help train health providers from the extension program of the MOH, both in the field as well as personnel in the maternity hospital. This is been done as a way to reduce maternal and neonatal mortality in the Santa Rosa department. In addition, the Saint Peter's Relief Team, through the relationship with the Dioceses of Santa Rosa, began working with local health officials and the Dioceses to measure and monitor, on an ongoing basis, the standards of care in the regional maternity hospital.

During the third quarter, **Creciendo Bien** Projects 6, 7, and 8 were initiated the community-organizational phase in Huehuetentango, Santa Rosa, Escuintla,

Chimaltenango, Quetzaltenango, Suchitepéquez, and Izabal. As part of this phase, *Creciendo Bien* projects worked to form the women groups and select Monitoring Mothers. **Save the Children's** Newborn Care established main objectives to reinforce the local and institutional capabilities of providers and to institutionalize a guide for neonatal care, in both normal and complicated cases. **Reduction of Maternal and Neonatal Mortality-SPUH/Santa Rosa Diocese** was submitted its M&E Plan, which was reviewed and approved during the following quarter. According to the MOH, 97% of the targeted population (7.1 million people between the ages of 9 and 39) was vaccinated as a result of the **National Vaccination Campaign to Eradicate Measles, Rubella and Congenital Rubella Syndrome**. The successful campaign also provided Guatemala the opportunity to receive certification from WHO as a country free of measles and rubella. The pilot project, **Early Detection of Cervical Cancer/IMSALUD**, was successfully implemented by MOH's National Reproductive Health program in Escuintla and Zacapa. This project will now be implemented in three municipalities in the Health Area of Sololá as a pilot project.

During the fourth quarter, *Creciendo Bien* was successful in achieving the projected outcomes for the number of couples who receive balanced counseling in FP. Due to the change in indicators, from CYP to ARP, this quarterly report will show data regarding the referrals made to FP services by the technicians. Also, as part of the agreements with the projects' management, the amount of women who use a FP method and the referrals for labor by qualified personnel will be reported. The program achieved the projected DPT3 immunizations. Attention must be given to community training in emergency plans, and in achieving the programmed coverage in nutritional vigilance for children. 42 percent of the children in the program are monitored for growth and development. As noted, the program has achieved progress, but it is still necessary to strengthen the trainers' knowledge in contraceptive technology, balanced counseling, and referral systems.

In *Mejores Familias*, due to their administrative changes, the Health Team has tried to coordinate with the project's management in order to speed-up the mechanisms needed to begin implement the program in the short-term.

Vivamos Mejor developed its first phase in community organization and the training of the volunteer personnel, as well as the revision of the educational materials. During this quarter, attention was given to the coordination with the MOH for the attention of referred patients, the education of direct beneficiaries, and to make the coordinations needed for the implementation of the training phase, set to begin in the next quarter. A site visit was made in order to revise the quarterly plan, come to an agreement with the M&E Plan and programmed schedule, and that they are meeting quarterly projections. It is expected, during the following quarter, that the educational materials will be finalized and approved, and that RH/FP training will be initiated for the various target populations (adolescents and young adults, men, and women in the communities).

WINGS is in the process of increasing the number of multiplier young-adult leaders as well as expanding the coverage of trained leaders in the formal education centers in order to increase RH knowledge. WINGS began a “current situation evaluation” within the program, and we are expecting this to resonate positively in the strategy and monitoring in the following quarters. The information from this evaluation will be used as a measurement of the projects’ progress. This will have a positive impact in the quality of the educational component and the strengthening of the counter referral reports, which will show project advancements in relation to the young adults’ referred to FP services.

4.3 Better Nutrition and Dietary and Hygiene Practices

During the first quarter, three ***Creciendo Bien*** projects that incorporated the nutrition and dietary component for children less than five years of age, and women in reproductive age began. Also, as part of these three projects, educational and training in integrated counseling were added, in order to promote behavioral changes and better hygiene practices in the benefited communities. *Creciendo Bien* presented findings made by SEGEPLAN that demonstrated a reduction in child malnutrition in *Creciendo Bien* projects after a six-month period. Using this information, the *Alianzas* Team worked to establish additional partnerships for the promotion of women’s and children’s nutrition. These new projects include new integrated care projects, such as *Creciendo Bien Wal-Mart*, *Creciendo Bien Integrado*, and *Creciendo Bien Art Sale*. The Team met with representatives of *FUNCAFE* to discuss the possibility of working together in implementing micronutrient education initiatives, but no project occurred.

In the second quarter, the Health Team continued working, supervising, and providing TA to ***Creciendo Bien*** for the implementation and gathering of information regarding beneficiaries in growth monitoring, micronutrient supplements, and better hygiene practices.

In the third quarter, the Health Team provided TA related to information gathering and reporting to all of ***Creciendo Bien*** projects working under the better nutrition and dietary, and hygiene practices component. Most of the TA was given to ***Creciendo Bien/Wal-Mart***, which at the end of this quarter had 151 Monitoring Mothers in 84 communities in training.

In the fourth quarter, ***Creciendo Bien Integrado***, implemented by *SOSEP*, enrolled 4,348 children under five years old. Of those enrolled, 41.88 percent are being monitored for growth. It is important to mention that although the reported number of children under five years decreased for this quarter, there is a significant number of children who did not reported height and weight because *Creciendo Bien* modified its monitoring routines in March, thus affecting the regularity and time between supervisions.

In the case of indicators for **Creciendo Bien**, the number of new communities covered by **AIEPI AINM-C** must be increased. For percentage of children ages 6-59 months who receive weekly Vitamin A supplementation and percentage of children ages 6-59 months who receive weekly supplementation of iron and folic acid, implementation is not being done directly by **Creciendo Bien**. In these cases it is through a report card provided by the MOH that field technicians verify and collect such information.

4.4 Implementation and Follow-up of Disaster Relief Projects

During the first quarter, the *Alianzas* Team provided support and monitored the projects in order to ensure that quality interventions were being provided and data collection processes were being used. **Creciendo Bien Emergency**, through **CCAS/SOSEP** was initiated and will be implemented in 54 communities affected by Stan. **BANEX-Rotary Club-FUNDAZUCAR** was being implemented in Cerro Colorado, and Parcelamiento Jabalí, Escuintla. **Industrias Licoreras de Guatemala-Centro Médico-FUNDAZUCAR** was implemented in Santa Ana Mixtán, and Quintas San Marcos in Escuintla. **Mercy Corps' Access to Safe Water** was initiated as an intervention focused on the rehabilitation of water systems in four municipalities of Sololá. **CCAS/SOSEP-Provision of Filters and ONIL Stoves** provided 5,000 water filter systems and 4,000 ONIL stoves to single family temporary shelters (ATUs). **Catholic Relief Services' Cementos Progreso/ Fundación Carlos Novella** provided 2,050 wells and 525 latrines. Additionally, **Mejores Familias-FUNDAZUCAR** began this quarter. This project, another integrated maternal and child health care project, was implemented with emergency funds in 72 south coast communities. In the months of November and December, *Alianzas* renegotiated this proposal.

During the second quarter, the *Alianzas* Team also provided support and monitored to verify the quality of the interventions and data collection. **Creciendo Bien Emergency**, which provided integrated attention to women and children in most of the affected areas. **Mercy Corps' Access to Safe Water** was extended at no cost for four months, with an ending date in August of 2007. They are expected to build an extra 60 latrines. **CCAS/SOSEP-Provision of Filters and ONIL Stoves** continued providing filters and ONIL stoves to families in affected communities

During the third quarter, **Creciendo Bien-Emergency** continued to provide integrated attention to women and children in most of the affected areas. **Mercy Corps-Access to Safe Water** worked to propose an extension of its already-existing project, where the intervention will focus on the rehabilitation of water systems in four municipalities of Sololá. During this quarter, Mercy Corps rehabilitated the water distribution system in Santiago Atitlán and Patanatic, and organized and legalized 21 water and sanitation committees, for a total of 6,642 direct beneficiaries in 61 communities. The disaster relief project implemented by **CCAS/SOSEP** provided filters and ONIL stoves to families in affected communities. By the end of this quarter, 6,605 ONIL stoves and 5,000 water filters

were given to 6,605 families in 348 communities in the departments of Chimaltenango, Quiché, Escuintla, Huehuetenango, Quetzaltenango, Retalhuleu, Sacatepéquez, San Marcos, Santa Rosa, Sololá, Suchitepéquez and Totonicapán. It was estimated that not all needs have been met in the intervention areas; therefore, a new proposal was being developed in order to provide new families with stoves and water filters. The proposal to increase the number of families benefited in these communities was submitted to a TRC meeting in July 19th. After this meeting, it was decided that a written explanation detailing the changes was needed before approving this proposal.

During the fourth quarter, the Health Team provided support and monitored to disaster-relief projects in order to verify the quality of the interventions and data collection. **CCAS/SOSEP - Provision of Filters and ONIL Stoves.** Their proposal to purchase additional stoves for beneficiaries who have not received them was not approved by USAID, which stated that it was no longer urgent to buy these supplies, and that money could be used for other purposes. This forced the project's management, in coordination with *Alianzas*, to revise the technical and administrative priorities, with the compromise by *CCAS/SOSEP*, to present a report on advancements and needs. All this was done in order to reach a strategic decision for the next quarter, which will solve the financial (pipeline) sub execution of their project.

Mercy Corps: *Mercy Corps* proposed a no-cost extension to continue working in the Hurricane Stan-affected communities in the municipalities of Santa Catarina, Ixtahacán, and Nahuala, of Sololá to the TRC. The leftover cost will be used to construct an additional 100 dry-compost latrines, benefiting 563 families. Prior to the TRC review, the Health Team visited these communities in order to verify the need for more latrines. A concept paper for this cost extension will be submitted for review at the next TRC meeting.

Outcomes from the closed out projects related to disaster-relief show that the objectives related to water rehabilitation, dry-compost latrines construction, and ONIL stoves dissemination were achieved. These projects supplied and trained (on use of stoves and filters) more than 70 percent of the affected families in the disaster areas.

For future interventions, it is suggested that more education and follow-up is provided in order to increase community awareness and a true change of behavior. This increase in education and training should be incorporated into the interventions, beyond technical training on how to use the stoves and filters provided. Incorporating such efforts will help to ensure the continuation of hygienic and nutritional activities by the benefited communities.

TABLE OF HEALTH AND NUTRITION PROJECTS & THEIR RELATIONSHIP WITH LLRs

	ALLIANCE	3.3.1 Improved and expanded family planning services and information/ education	3.3.2 Improved and expanded maternal child health care and information/ education	3.3.3 Better nutrition and dietary hygiene practices
	ONGOING PROJECTS			
	<i>Celebremos la Raíz de la Vida III (Celebrate the Root of Life) Cascadia, Industrias Licoreras and others / Liga Nacional Contra el Cáncer</i>		X	
	<i>Creciendo Bien 1</i>	X	X	X
	<i>Mejores Familias/ FUNDAZUCAR</i>	X	X	X
	<i>Creciendo Bien – FUG</i>			
	<i>Salud del Recién Nacido / Save the Children (Newborn Health)</i>		X	
	<i>Creciendo Bien /Wal-Mart</i>	X	X	X
	<i>Creciendo Bien /Bayer S. A.</i>	X	X	X
	<i>Creciendo Bien Integrado DEOCSA DEORSA Unión FENOSA, Club Centenario Rotario, Viejas Concepcion, Parroquia San Martín de Porres, Asociación Diplomática and Asociación de Esposas de Oficiales</i>	X	X	X
	<i>Creciendo Bien Art Expo</i>	X	X	X
	<i>Creciendo Bien – Emergency Guatemala Citizens Funds/CCAS-SOSEP</i>	X	X	X
	<i>Mejores Familias Emergency /FUNDAZUCAR</i>	X	X	X
	<i>Sexual and reproductive health for young people aged 14 to 18 in 6 municipalities, WINGS</i>	X	X	
	<i>Reduction of Maternal Mortality- Saint Peter’s University Hospital</i>	X	X	
	<i>Creciendo Bien – Plan Internacional</i>	X	X	X
	<i>Strengthening Family Planning and Training Young Leaders – Vivamos Mejor</i>	X	X	
	<i>Early Detection of Cervical Cancer – IMSALUD</i>		X	
	CLOSED OUT PROJECTS			
	<i>Reconstruction of Water Supply Rotary Club and Community Committee</i>		X	X
	<i>Construction of dry compost letrines in Santa Ana Mixtan Cerro Colorado, Quintas San Marcos and Parcelamiento Jabali. Industrias Licoreras de Guatemala, Centro Médico/ FUNDAZUCAR</i>		X	X
	<i>Construction of dry compost latrines in Santa Ana Mixtan, Cerro Colorado and</i>		X	X

	Parcelamiento <i>Jabali Banex-Rotary/FUNDAZUCAR</i>			
	Water filter systems and ONIL stoves for ATUs Guatemala Citizens Funds /CCAS-SOSEP		X	X
	Rehabilitation of latrines; cleaning and disinfecting of wells <i>Fundación Carlos F. Novella-Cementos Progreso/CRS</i>		X	X
	Rehabilitation of water and sanitation systems in 4 municipalities of Sololá Mercy Corps		X	X
	Well cleaning post Stan/ <i>Fundación Pantaleón- Ingenio Pantaleón</i>		X	X
	90 day emergency plan including water filters and stoves <i>Banco de Occidente/ FUNDAZUCAR</i>		X	X

DESCRIPTION OF PROJECTS PROPOSALS BY QUARTERS FY 2007

First quarter: Eight proposals were presented to the Technical Review Committee (TRC). Five were given final approval and three were given concept approval but still required final approval upon final revision. These three pending proposals were resubmitted for final approval the following quarter.

- *Creciendo Bien / Unión Fenosa DEOCSA DEORSA*
- Fondo Unido Guatemala (FUG)/*Pies de Occidente*
- *FUG/Asociación Caminar*
- *Campaña Nacional de Vacunación*
- SPUH

The implementing, or executing partners, (IPs) are:

- SPUH
- Creciendo Bien: The Ministry of Health (MOH), *FUG*, and the *Comité Central de Acción Social (CCAS)* and the *Secretaría de Obras Sociales de la Esposa del Presidente (SOSEP)*

The private sector funding partners include:

- SPUH (supporting its own efforts)
- National Vaccination Campaign: *Unión FENOSA* (supporting *Creciendo Bien*); and *Banco Industrial*, *Wendy's*, *Cemaco*, *La Fragua-Walmart*, *CRS*, *FUNDAZUCAR*, *CPS*, *APROFAM*, *Cementos Progreso*, *Fundación Carlos Novella*, *Fundación y Banco G y T Continental*, *Citibank*, *Comcel/TIGO*, *Super 24*, *Cervecería Centroamericana*, *SPUH*, *Pfizer*, *Baptist Health*, *Mercy Corps*, *Glaxo*, *Licorera Nacional*, *FUNDESA*, *Fundación Pantaleón*, *Fundación Rozas Botran*, *Asociación de Gerentes de Guatemala*, and *Iglesia de Jesucristo de los Santos de los Últimos Días*

Second quarter: Nine proposals were presented to the TRC, and six were approved:

- *Creciendo Bien/Esposas de Oficiales*
- *Creciendo Bien/Venta de Arte*

- *Creciendo Bien/Plan Internacional*
- *Celebremos La Raíz de la Vida II*
- *WINGS/Vivamos Mejor*
- *IMSALUD*

The IPs are:

- *La Liga Nacional Contra el Cáncer*
- *WINGS*
- *CCAS/SOSEP for Creciendo Bien*
- *IMSALUD.*

The private sector funding partners include:

- *Restaurante Cascadia, Licorera Nacional, ASA Publicidad, APROFAM, Azahares, Curves, Fetiche, Banco G y T Continental, Pepsi, Pollo Rey, Saúl Etiqueta, Seguros Universales, TIGO, Toledo, ACME, and VISA (supporting Celebremos la Raíz de la Vida II)*
- *FUG (supporting WINGS)*
- *Esposas de Oficiales, Plan Internacional (supporting Creciendo Bien)*
- *IMSALUD (supporting its own efforts).*

Third quarter: During this quarter, no new proposals were presented to the TRC, although preparation took place in order to guarantee that a number of RH/FP proposals would be presented for review during the final quarter of the FY.

Fourth quarter: During the last quarter, four proposals were presented to the TRC, and three were approved in concept:

- *ALAS para Hombres – WINGS*
- *Tan Ux'il*
- *PROCONDE*

Final approval would be granted to the three approved proposals once the alliance partners agreed to establish one alliance based on RH/FP. Two meetings were held with the three alliance partners to present the idea of the formalized RH/FP alliance, including the use of a set of standardized indicators, materials, knowledge, and learned experiences. The partners agreed to work together as a group while still respecting their projects' own individuality. Exceptions to this group will be determined based on scope of work, target population, and materials used. The proposal not accepted in this TRC meeting was a *Creciendo Bien* proposal to increase the number of beneficiaries that receive stoves.

The following table is a summary of the health projects that have been approved. Given that the strategies are integrated some of the projects are related to several LLRs and, as such, are mentioned in these different results.

Project Name	Implementing Partners	Funding Partners	USAID*	TOTAL	Communities	Men	Women of Reproductive Age	Children less than 5 years
HEALTH AND NUTRITION								
<i>Celebremos la Raíz de la Vida I</i>	<i>Liga Nacional contra el Cáncer</i>	<i>Curves Avon, Cascadia, Pepsi, Pollo Rey, Azahares, Industrias Licoreras de Guatemala, Chivas Regal, Bancafe, GyT Continental, Saul Etiqueta, Seguros Universales, Municipalidad de Guatemala, Tigo, Toledo, Visa Net, Artistas varios</i>	\$11,496.00	\$38,057.00	Countrywide		4522	
<i>Celebremos la Raíz de la Vida II</i>	<i>Liga Nacional contra el Cáncer</i>	<i>Cascadia, Pepsi, Pollo Rey, Azahares, Industrias Licoreras de Guatemala, Chivas Regal, Bancafe, GyT Continental, Saul Etiqueta, Seguros Universales, Tigo, Toledo, Visa Net, Artistas varios, ACME, Asa Publicidad S.A, Fetiche, Curves</i>	\$12,464.00	\$24,928.00	Countrywide		9050	
<i>Celebremos la Raíz de la Vida III</i>	<i>Liga Nacional contra el Cáncer</i>	<i>Curves, Cascadia, Pepsi, Pollo Rey, Azahares, Industrias Licoreras de Guatemala, Chivas Regal, GyT Continental, Saul Etiqueta, Seguros Universales, Tigo, Toledo, Visa Net, Artistas varios, ACME, Asa Publicidad S.A, Fetiche</i>	\$27,000.00	\$81,000.00	Countrywide	450,100	450,100	
<i>Creciendo Bien I</i>	<i>SOSEP and Fundazúcar</i>	Private Citizen Funds	\$74,433.95	478,044.74	34	1390	1105	
<i>Mejores Familias</i>	<i>Fundazúcar</i>	Fundazúcar	\$265,959.27	\$1,240,812	72	6,480	12,960	
Sexual and Reproductive Health for Teens & Young Adults through WINGS	WINGS	Fondo Unido de Guatemala/WINGS	\$265,959.27	\$1,240,812		746	746	
<i>Creciendo Bien-BAYER</i>	<i>SOSEP</i>	BAYER	\$90,000	\$480,622	7	488	484	

Project Name	Implementing Partners	Funding Partners	USAID*	TOTAL	Communities	Men	Women of Reproductive Age	Children less than 5 years
<i>Creciendo Bien Integrado (IV)</i>	SOSEP	Private Citizen Funds	\$60,724.35	\$326,084	23	1262	1027	
<i>Creciendo Bien-WALMART</i>	SOSEP	Wal-Mart	\$90,000	\$480,622	34	379	398	
DISASTER RELIEF								
Water Purification system and stoves	SOSEP and NGOs	Private Citizen Funds	\$404,158	\$1,313,181	260	6,605	6,605	
Creciendo Bien-Emergency	SOSEP and NGOs	Private Citizen Funds	\$110,394	\$699,013	54	2235	2,235	2040
<i>Mejores Familias-Emergency</i>	FUNDAZUCAR	FUNDAZUCAR	\$265,959	\$1,240,812	72	6,480	6,480	12,960
Latrine Rehabilitation & Water Sanitation-I	FUNDAZUCAR	Rotary Club and BANEX	\$77,864	\$166,314	3	329	1952	
90 Day Emergency Plan	FUNDAZUCAR	Banco de Occidente and FUNDAZUCAR	\$48,807	\$199,067	31	900	5,400	
Latrine Rehabilitation & Water Sanitation-II	FUNDAZUCAR	Industrias Licoreras and Centro Medico	\$54,396	\$140,316	3	236	1422	
Latrine Rehabilitation & Water Sanitation-CRS	Catholic Relief Services (CRS)	Fundación Novella and Cementos Progreso	\$46,083	\$166,461		3,575	17,875	
Well Cleaning post Stan-Pantaleón	Ingenio Pantaleón	Fundacion Pantaleon		\$13,214	8	424	3200	
Water System Rehabilitation-Mercy Corps	Mercy Corps	Mercy Corps, Starbucks	\$174,671	\$591,776	61	1328	6642	993
Water Purification system-Rotary	Community Committee	Rotary Club	\$1,420	\$4,457	1	50	250	

5. Project Management

Plans

Both the FY 2006 Final Report and the FY 2007 *Alianzas* Annual Work Plan were prepared and submitted during this year according to contractual requirements of the Cooperative Agreement. As such, USAID approved the FY 2007 *Alianzas* Annual Work Plan in a letter dated January 31, 2007.

Managing Partners, Sub Agreements and Subcontracts

FUG:

The *FUG* agreement was dissolved. The *Alianzas* team continues to collaborate with *FUG* management on outstanding projects as well as invite *FUG* to continue to submit proposal ideas to the TRC.

URC:

In the month of February, Dr. Paul Richardson conducted a project assessment of the health component as well as organized a candidate search for the Health Manager. The *Alianzas* team received two new additions to its URC-sponsored health component: a new *Alianzas* Health Coordinator, Rodrigo Barillas, and a Health Specialist, Sandra Barahona, began working as part of the *Alianzas* staff on May 14. Debora Freitas, BCC and Advocacy Specialist from URC Headquarters, visited *Alianzas* during the month of June working closely with the new *Alianzas* Health Team in order to revisit communication channels as well as develop further FP strategies.

M&E Contractor Extension:

A financial proposal was received and the contract of Dr. Tomas Rosada was renovated this year. The duration of the contract is from March 31, 2007 to March 31, 2008.

Project Budget Overview

Project Budget Information

The *Alianzas* Administrative Financial status as of September 30, 2007 is as follows:

Expenses

Quarterly Expenses (July - September 2007)	\$	319,807.00
Accumulated Expenses	\$	4,825,654.00

Pro-Rata Allocation*

Percentage of Funds Spent	50.02%
Percentage of Time Spent (33/57 meses)	57.89%

See budget details in Annex E.

Modification No.16 (September 24, 2007) of the cooperative agreement, increased management costs by \$259,262, raising the total amount from \$ 3,577,100 to \$3,836,362 for Guatemala. This amount was reduced from the Family Planning Reproductive/Maternal Health component of alliances. The new amount for alliances is \$5,811,638.

Technical Review Committee

The TRC convened four times this year. The minutes for sessions can be found in Annex F. A total of 14 new applications were approved for both the education and health and nutrition areas.

Scholarship Committee

Four Scholarship Committee sessions were held in 2007 resulting in the approval of five scholarship initiatives. See Annex G for the minutes of this session.

Private Sector Advisory Group

The PSAG convened two times during FY 2007 in April and September. See Annex H for the minutes of the September session.

Project Staffing

The search for the replacement of Dr. Ruth Elena de Arango was completed in 2007. As mentioned above, the *Alianzas* team welcomed *Alianzas* Health Coordinator, Rodrigo Barillas, and a Health Specialist, Sandra Barahona.

USAID Compliance:

Government Policy and Statutory Requirements for Family Planning Programs

Alianzas Staff:

In 2007, the Health manager and one member of the M&E team participated in the USAID-organized course on Policy and Regulations for Family Planning Programs. Both participants received USAID accreditation.

Creciendo Bien Program:

In coordination with *PROCONDE*, a training course on Balanced Counseling and the USAID Policy and Regulations for Family Planning Programs was provided for *Creciendo Bien* managers.

In- Country Training Events

Partners that provided training in the Health sector include *Creciendo Bien*, Mercy Corps and *Cementos Progreso*. *Fundación Ramiro Castillo Love (Aida and EDINUMI)*, Save the Children and *Fundación Novella* all reported training activities.

Branding Activities

The *Alianzas* Branding and Marking plans were approved in Modification 14. Much work was done on finalizing the *Alianzas* graphic manual which has been revised and submitted to USAID.

Two *Alianzas* team members participated in the week long USAID-sponsored Branding and Marking Seminar from April 23 to 27 in Antigua Guatemala. Also, the *Alianzas* staff participated in a USAID-sponsored seminar on the marking plan at the end of March.

Success Stories

Three USAID-format success stories were presented this year in previous quarterly reports. Two additional success stories, *Creciendo Bien* and Scholarship program, can be found in Annex I.

Other Operational Issues:

Cost Benefit Formula Development

It was decided in conjunction with USAID staff that this topic may be revisited at end of project.

***Alianzas* Project Database**

USAID requested a CD with all project information be presented at end of project.

Migration to RTI Cost Reimbursement System

Alianzas team members traveled to RTI NC for the Global Process Initiative (GPI) Conference for Latin America Countries to receive training on the rollout of redesigned finance and procurement policies, procedures, and systems. In follow-up to that conference, RTI officials visited *Alianzas* in December to begin the implementation of the GL-JE (General Ledger – Journal Entry) template system. In 2007 the *Alianzas* team went live with tis template system.

Facilities

The CTO requested that the *Alianzas* team begin to explore options for new office space and to vacate the current space by October 1, 2007. The project will move to offices located in Zone 10 of Guatemala City. This space was chosen due to its central location, office adaptability advantages and economy.

Tracker – Project Tracker

The September 2007 of the project tracker can be found in Annex J.

Webpage

Final approval was given by the USAID LPA/PIPOS office for the *Alianzas* web page (www.alianzasguatemala.org).

6. Monitoring and Evaluation

This section is structured as follows: subsection 6.1 reports the M&E by Intermediate Result; subsection 6.2 summarizes other M&E activities implemented during this quarter; 6.3 compiles modifications to the M&E Plan requested in the current period; and subsection 6.4 summarizes the main trends and recommendations derived from this quarterly report.

Monitoring and Evaluation (M&E) by Intermediate Results

Increased and improved social sector investments (IR 3.1)

Indicator 3.1.3.A (Number of private sector alliances established) shows an important increment for this quarter. This is due to the new eight alliances established with *SEGEPLAN*, *Tan Uxil*, *Wings/Asociación Alas de Guatemala*, *Save the Children*, *Coca Cola*, *PEBI*, *Zamorano* and *Universidad del Istmo*.

Indicators 3.1.4.A. (Number of NGOs participating in alliances that have received training in alliance development and alliance building) and 3.1.4.B. (Number of IP and community group workshops on community participation and alliance building skills) both do not show any change for this quarter.

The following table shows that most indicators under IR 3.1. (Increased and Improved Social Sector Investments) had the same performance as the previous quarter with the exception of indicators 3.1..5.A (Amount of non-federal funds leveraged from the private sector) and 3.1.5.B (Amount of in-kind contributions leveraged from the private sector).

TABLE 1 – IR 3.1 Increased and improved social sector investments

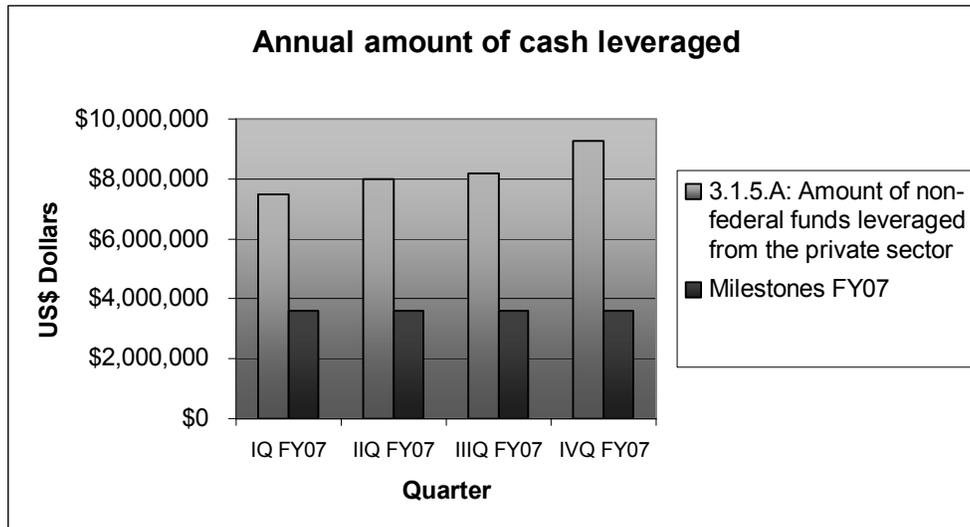
Indicators	IQ FY07	IIQ FY07	IIIQ FY07	IVQ FY07	Milestones FY07	Advance Milestones FY07
IR 3.1: Increased and improved social sector investments						
LLR 3.1.3: Private sector alliances established						
Core Indicators						
3.1.3. A: Number of private sector alliances established	58	65	66	74	45	164.44%
3.1.3. B: Number of NGOs partnered with the private sector	29	31	29	29	45	64.44%

LLR 3.1.4: Greater community involvement in health and education

Core Indicators						
Indicators	IQ FY07	IIQ FY07	IIIQ FY07	IVQ FY07	Milestones FY07	Advance Milestones FY07
3.1.4. A: Number of NGOs participating in alliances that have received training in alliance development and alliance building	24	24	34	34	50	68.00%
3.1.4. B: Number of organized community groups that are part of an alliance partnership.	541	564	564	564	200	282.00%
3.1.4.C: Number of IP and community group workshops on community participation and alliance building skills	35	35	51	51	50	102.00%
LLR 3.1.5: Amount of non-federal funds leveraged from the private sector						
Core Indicators						
Indicators	IQ FY07	IIQ FY07	IIIQ FY07	IVQ FY07	Milestones FY07	Advance Milestones FY07
3.1.5.A: Amount of non-federal funds leveraged from the private sector	\$7,491,391	\$7,991,239	\$8,187,224	\$9,273,574	\$3,600,000	257.60%
3.1.5.B: Amount of in-kind contributions leveraged from the private sector	\$3,969,444	\$4,242,672	\$5,023,273	\$5,279,221	\$3,600,000	146.65%

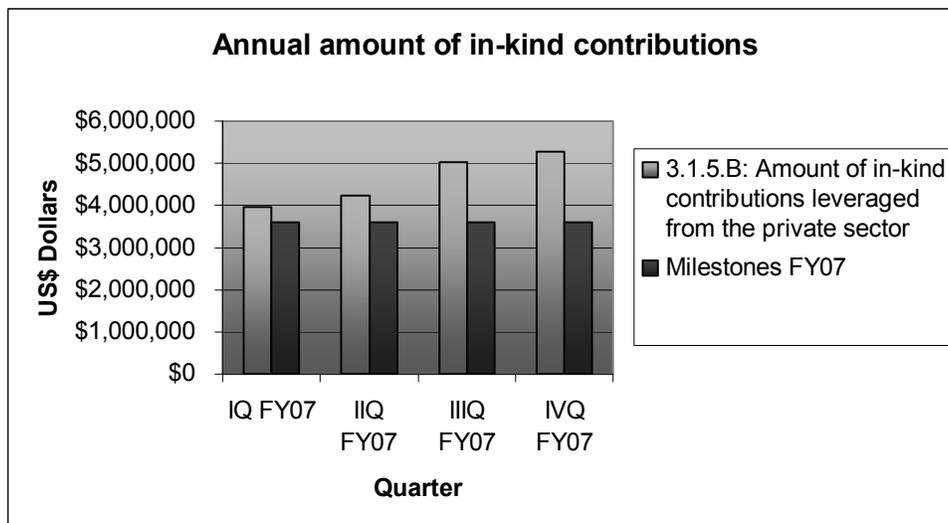
In addition, as can be seen in chart 1, from the US\$ 9,273,574 of non federal funds leveraged from the private sector, the milestone fixed in US\$ 3,600,000 was exceeded in each and every quarter of fiscal year 2007.

Chart 1: Cash leveraged from private sector



The same pattern shows for in-kind contributions exceeding the milestone in 46.65% (see Chart 2).

Chart 2: In-kind contributions leveraged from private sector



In terms of the 2:1 leveraging ratio rule required for any partnership whereby private sector contributes with cash (1) and in-kind (1) and *Alianzas* matches that amount in cash (1), table 2 shows this ratio for the project as a whole as well as by type of intervention (ie. Health and Nutrition, Education, Private Sector Strengthening). For this quarter an estimate of the overall ratio is **3.29:1**, reporting a positive variation of 0.01 with respect to the previous quarter.

TABLE 2 – Leverage (excluding disaster-relief interventions)

1. HEALTH AND NUTRITION PROGRAMS			Leverage				
No.	Project Name	Implementing Partner	Cash	In Kind	USAID	No Pond. Ratio	Ratio pond.
1	<i>Celebremos la Raíz de la Vida I</i>	<i>Liga Nacional contra el Cáncer</i>	\$11,496	\$15,066	\$11,496	2.31	0.02
2	<i>Celebremos la Raíz de la Vida II</i>	<i>Liga Nacional contra el Cáncer</i>	\$12,464	\$0	\$12,464	1.00	0.01
3	<i>Creciendo Bien I</i>	SOSEP and FUNDAZUCAR	\$74,434	\$329,176.84	\$74,433.95	5.42	0.27
4	<i>Mejores Familias</i>	FUNDAZUCAR	\$380,497	\$594,355.26	\$265,959.27	3.67	0.64
5	Sexual and Reproductive Health for Teens & Young Adults through WINGS	WINGS	\$17,790	\$3,059.21	\$9,566.02	2.18	0.01
6	<i>Creciendo Bien-BAYER</i>	SOSEP	\$18,718	\$77,926.00	\$18,717.73	5.16	0.06
7	<i>Creciendo Bien Integrado</i>	SOSEP	\$62,052	\$203,307.90	\$60,724.35	4.37	0.18
8	<i>Creciendo Bien-WALMART</i>	SOSEP	\$90,000	\$300,621.84	\$90,000.00	4.34	0.26
9	Save the Children	Save The Children, USA	\$60,000	\$30,000.00	\$45,000.00	2.00	0.06
10	<i>Creciendo Bien - Venta de Arte</i>	SOSEP	\$32,500	\$106,073.68	\$32,500.00	4.26	0.09
11	Saint Peter's University Hospital	<i>Santa Rosa - Dioceses</i>	\$350,000	\$186,980.00	\$350,000.00	1.53	0.36
12	Rubella National Vaccination Campaign	Mass media, MOH.	\$403,940	\$125,000.00	\$200,000.00	2.64	0.35
13	<i>Creciendo Bien - Plan Internacional</i>	SOSEP	\$73,873	\$247,570.92	\$73,873.16	4.35	0.21
14	<i>Fortalecimiento de la Planificación Familiar y Formación de Líderes juveniles</i>	<i>Vivamos Mejor</i>	\$16,910	\$1,500.00	\$16,909.87	1.09	0.01
15	<i>Detección Temprana del Cáncer de Cervix</i>	IMSALUD	\$12,100	\$5,500.00	\$12,500.00	1.41	0.01
16	<i>Celebremos la Raíz de la Vida III</i>	<i>Liga Nacional contra el Cáncer</i>	\$20,000	\$34,000.00	\$27,000.00	2.00	0.04
17	Radio broadcast " <i>Entre Dos Caminos</i> "-SEGEPLAN	IGER-SEGEPLAN	\$15,000	\$14,500.00	\$15,000.00	1.97	0.02
18	Water system rehabilitation and purification-Guardería los Conejitos	<i>Frac Internacional Guatemala</i>	\$7,178	\$0.00	\$2,822.30	2.54	0.00
19	Save the Children-SH	Save The Children, USA	\$128,000	\$128,000.00	\$128,320.00	2.00	0.17

1. HEALTH AND NUTRITION PROGRAMS			Leverage				
No.	Project Name	Implementing Partner	Cash	In Kind	USAID	No Pond. Ratio	Ratio pond.
20	Sexual and Reproductive Health for Men through WINGS	WINGS	\$36,521	\$28,349.22	\$34,041.45	1.91	0.04
21	<i>Tan Ux'il</i>	<i>Tan Ux'il</i>	\$77,865	\$23,947.30	\$31,272.30	3.26	0.07
TOTAL HEALTH AND NUTRITION PROGRAMS			\$1,901,336	\$2,454,934	\$1,512,600	2.83	2.88
2. EDUCATION PROGRAMS							
No.	Project Name	Implementing Partner	Cash	In Kind	USAID	No Pond. Ratio	Ratio pond.
1	Kinal Scholarships	<i>Fondo Unido de Guatemala - Kinal</i>	\$13,715	n/a	\$10,054	1.36	0.01
2	COED Computer Lab	<i>Fondo Unido de Guatemala - COED</i>	\$3,723	\$6,019.02	\$3,727	2.61	0.01
3	<i>Amigos de la Escuela - Los Robles</i>	<i>Fondo Unido de Guatemala - Escuela Los Robles</i>	\$4,727	n/a	\$4,710	1.00	0.00
4	<i>Amigos de la Escuela - Las Golondrinas</i>	<i>Fondo Unido de Guatemala - Escuela Las Golondrinas</i>	\$2,292	n/a	\$2,349	0.98	0.00
5	<i>Amigos de la Escuela - La Cascada</i>	<i>Fondo Unido de Guatemala - Escuela La Cascada</i>	\$6,284	n/a	\$5,880	1.07	0.00
6	<i>Amigos de la Escuela - Tzununá</i>	<i>Fondo Unido de Guatemala - Tzununa</i>	\$3,982	n/a	\$3,652	1.09	0.00
7	<i>Amigos de la Escuela - El Hato</i>	<i>Fondo Unido de Guatemala - Escuela El Hato</i>	\$20,369	\$6,842.11	\$12,914	2.11	0.02
8	<i>Camino Seguro Computer Lab</i>	<i>Fondo Unido de Guatemala - Camino Seguro</i>	\$8,850	\$5,526.32	\$8,409	1.71	0.01
9	<i>Escuelas Demostrativas del Futuro - Tzununil Quiché</i>	<i>Fondo Unido de Guatemala</i>	\$14,287	\$10,921.05	\$14,287	1.76	0.02
10	Welcome to School	Save The Children, USA	\$2,200,000	\$60,000.00	\$400,000	5.65	1.37
11	<i>Amigos de la Escuela</i>	<i>CCAS/AGEXPORT/OTROS SOCIOS</i>	\$56,883	Pending	\$26,472	2.15	0.03
12	<i>Educación Integral Nuevo Milenio (EDINUMI)</i>	<i>Fundación Ramiro Castillo Love</i>	\$134,572	\$100,894.74	\$75,954	3.10	0.14
13	<i>Educación Integral Nuevo Milenio (EDINUMI II)</i>	<i>Fundación Ramiro Castillo Love</i>	\$135,094	\$114,692.11	\$74,732	3.34	0.15
14	<i>PEBI</i>	<i>Fundación Ramiro Castillo Love</i>	\$139,650	\$0.00	\$100,000	1.40	0.08

1. HEALTH AND NUTRITION PROGRAMS			Leverage				
No.	Project Name	Implementing Partner	Cash	In Kind	USAID	No Pond. Ratio	Ratio pond.
15	Strengthening the Foundation of Education/Teacher Training for 1o.and 2o. Grades.	<i>Fundación Carlos F. Novella</i>	\$69,046	\$40,790.00	\$39,798	2.76	0.07
16	Fotokids	American Society of Guatemala/Fotokids	\$21,161	\$22,409.20	\$8,000	5.45	0.03
17	CRS San Marcos Scholarships	<i>Pastoral de la Mujer San Marcos</i>	\$5,316	n/a	\$2,658	2.00	0.00
18	CRS Verapaz Scholarships	<i>Caritas Verapaz</i>	\$12,078	n/a	\$6,039	2.00	0.01
19	CRS Santa Rosa Scholarships	<i>Pastoral Social - Caritas Santa Rosa</i>	\$27,500	n/a	\$13,792	1.99	0.02
20	Proyecto de Desarrollo Santiago Scholarships	<i>Prodesa</i>	\$40,826	n/a	\$24,004	1.70	0.02
21	Fundacion Agros Guatemala Scholarships	<i>Fundacion Agros</i>	\$51,976	n/a	\$14,428	3.60	0.03
22	Fundacion Agros Guatemala Scholarships II	<i>Fundación Agros</i>	\$37,578	n/a	\$14,582	2.58	0.02
23	Asociación Aj' Batz' Scholarships	<i>Asociación AjBatz</i>	\$15,974	n/a	\$7,897	2.02	0.01
24	Asociación Aj' Batz' Scholarships	<i>Asociación AjBatz</i>	\$39,474	n/a	\$19,737	2.00	0.02
25	COED	<i>Asociación COED</i>	\$181,782	n/a	\$74,196	2.45	0.11
26	<i>Camino Seguro</i>	<i>Camino Seguro</i>	\$63,695	n/a	\$30,000	2.12	0.04
27	<i>Instituto Privado de la Asunción</i>	<i>Instituto Privado de la Asunción</i>	\$127,268	n/a	\$30,033	4.24	0.08
28	Enlace Inalambrico	<i>FUNSEPA/MINEDUC</i>	\$187,714	\$182,658	\$87,709	4.22	0.22
29	<i>Vamos a la Escuela</i>	<i>Fondo Unido de Guatemala</i>	\$298,314	n/a	\$148,387	2.01	0.18
30	<i>Escuelas Demostrativas del Futuro, Comitancillo</i>		\$0	\$59,365	\$8,108	7.32	0.04
31	University Scholarships UVG	<i>Universidad Del Valle de Guatemala</i>	\$482,237	n/a	\$77,000	6.26	0.29
32	University Scholarships FJBG	<i>Fundación Juan Bautista Gutiérrez</i>	\$190,531	n/a	\$38,106	5.00	0.12
33	University Scholarships URL	<i>Universidad Rafael Landívar</i>	\$382,895	\$18,816	\$77,138	5.21	0.24
34	University Scholarships UVG	<i>Universidad Del Valle de Guatemala</i>	\$44,075	n/a	\$20,000	2.20	0.03
35	<i>Universidad San Carlos de Guatemala</i>	<i>Universidad de San Carlos de Guatemala</i>	\$110,526	\$8,383	\$55,263	2.15	0.07
36	<i>UVG</i>	<i>Universidad Del Valle de Guatemala</i>	\$98,400	n/a	\$49,200	2.00	0.06

1. HEALTH AND NUTRITION PROGRAMS			Leverage				
No.	Project Name	Implementing Partner	Cash	In Kind	USAID	No Pond. Ratio	Ratio pond.
37	UNIS	Universidad del Istmo	\$61,600	n/a	\$30,800	2.00	0.04
38	ZAMORANO	Universidad Zamorano	\$82,800	n/a	\$27,600	3.00	0.05
TOTAL EDUCATION PROGRAMS			\$5,377,193	\$637,317	\$1,647,614	2.78	3.65
3. PRIVATE SECTOR STRENGTHENING							
No.	Project Name	Implementing Partner	Cash	In Kind	USAID	No Pond. Ratio	Ratio pond.
1	CentraRSE	Private Sector Strengthening	\$16,602	\$10,000	\$7,504	3.54	1.83
2	CentraRSE	Private Sector Strengthening	\$43,553	\$0	\$7,000	6.22	3.00
3	PrensaLibre						
4	Empresarios por la Educación						
SUB-TOTAL PRIVATE SECTOR STRENGTHENING			\$60,155	\$10,000	\$14,504	4.88	4.84
OVERALL LEVERAGING RATIO			\$7,338,685	\$3,102,251	\$3,174,718		3.29

Table 3 shows the leveraging ratio for disaster-relief interventions where the corresponding estimate is **2.75:1**. A positive variation of 0.16 with respect to last report is also due to an increase in cash contributions mainly from *SOSEP* and *BECATÓN*.

TABLE 3 – Leverage disaster relief-interventions only

	Project Name	Implementing Partner	Cash	In Kind	USAID	No Pond. Ratio	Pond. Ratio
1	Water Purification system and stoves	SOSEP and NGOs	\$413,435	\$495,587	\$404,158	2.25	0.61
2	<i>Creciendo Bien-Emergency</i>	SOSEP and NGOs	\$111,160	\$477,458	\$110,394	5.33	0.39
3	<i>Opera Aida</i> Scholarships	Fundación Ramiro Castillo Love	\$150,000	\$200,000	\$150,000	2.33	0.23
4	<i>Becatón - ASIES</i> Scholarships	ASIES	\$411,001	n/a	\$150,485	2.73	0.27
5	<i>Mejores Familias-Emergency</i>	FUNDAZUCAR	\$380,497	\$594,355	\$265,959	3.67	0.65
6	Latrine Rehabilitation & Water Sanitation-I	FUNDAZUCAR	\$77,924	\$10,526	\$77,864	1.14	0.06
7	90 Day Emergency Plan	FUNDAZUCAR	\$83,287	\$66,973	\$48,807	3.08	0.10
8	Latrine Rehabilitation & Water Sanitation-II	FUNDAZUCAR	\$54,342	\$31,579	\$54,396	1.58	0.06
9	Latrine Rehabilitation & Water Sanitation-CRS	Catholic Relief Services (CRS)	\$46,083	\$74,295	\$46,083	2.61	0.08

	Project Name	Implementing Partner	Cash	In Kind	USAID	No Pond. Ratio	Ratio pond.
10	Well Cleaning post Stan-Pantaleón	<i>Ingenio Pantaleón</i>	\$13,214	Pending	\$13,214	1.00	0.01
11	Water System Rehabilitation-Mercy Corps	Mercy Corps	\$192,526	\$224,579	\$174,671	2.39	0.28
12	Water Purification system-Rotary	Community Committee	\$1,420	\$1,617	\$1,420	2.14	0.00
Total			\$1,934,889	\$2,176,970	\$1,497,452	2.52	2.75

Increased access and improved quality of education (IR 3.2)

The main events with an impact on education indicators were the programs implemented with the funds raised in two Operas (Don Giovanni and Aida) and the entrance of two new partners: *Zamorano* and *Universidad del Istmo*.

Some indicators that show significant variation during this quarter are the following:

- The growth reflected in indicator 3.2.1.A is due to enrollment of 1,880 students in March across different schools benefited by *Welcome to School* (Save the Children) program.
- Indicator 3.2.1.B. (Enrollment for primary education), showed an increase of 158.66%. This indicator is composed by the students that have benefited from the programs *Welcome to School* (mentioned before), *Amigos de la Escuela*, *Escuelas de Comitancillo*, *PEBI II de Fundación Ramiro Castillo Love* (Opera Don Giovanni), *Fundación Carlos F. Novella* and the programs *Funsepa*, *Vamos a la Escuela*, *Escuela de Comitancillo*, *PEBI I (Opera Aida)* and *Becación ASIES*. All these and other programs are sponsoring a total of 71,396 students from primary level.

It is important to mention that 19,618 elementary school students for this quarter were enrolled in the program *PEBI I* of *Fundación Castillo Love*. This amount of students was achieved mainly by the funds raised in Opera Aida. And 21,507 elementary school students were also enrolled with the funds raised in Opera Don Giovanni in the Program *PEBI II*.

- Indicator 3.2.1.C shows a performance near the limit to achieve its milestone for FY07. This is due to the 3,603 beneficiaries of the COED alliance reported this quarter.

- Indicator 3.2.1.E shows a huge growth for this quarter due to the number of scholarships granted by *PEBI II*. The total of USAID/*Alianzas* supported beneficiaries reached 17,681 students.
- Indicator 3.2.1.G. (Number of teachers trained by level) shows an increase of 42.78% in comparison with the third quarter. This change is related to the training program given to teachers by *PEBI I* program (Opera Aida) and *PEBI II* (Don Giovanni). Some of the goals that this training program has achieved relate to use of materials, internal organization, and attention in a multi grade environment.
- Indicator 3.2.1.M. (Number of schools strengthened) shows an important increment of 319.59% in comparison with the third quarter, mainly due to training of the Program *PEBI I* (Opera Aida) and *PEBI II* (Don Giovanni).
- Performance of indicators 3.2.3.A. (Percentage of all scholarships recipients enrolled in leadership and job-related skills programs), 3.2.3.F (: Percentage of *Alianzas*-funded scholarships awarded to girls in elementary, secondary, higher education, non university and university programs) 3.2.3.G. (Percentage of all *Alianzas* scholarship recipients who received training in leadership skills) is explained by students benefiting from *Educación Integral Nuevo Milenio (EDUMI I and EDUMI II)*, as well as *PEBI II* with the Opera Don Giovanni.

TABLE 4 – Indicators “IR 3.2 Increased access and improved quality of education”

Indicators	IQ FY07 (Base line)		IIQ FY07		IIIQ FY07		IVQ FY07		Milestones FY07	Advance Milestones FY07	
IR 3.2: Increased access and improved quality of education											
LLR 3.2.1: Improved access, quality, and efficiency of basic education											
Core Indicators											
3.2.1.A: Enrollment for pre-primary education	1,022		1,016		1,022		1,880		15%	Increased over base line	159.96%
3.2.1.B: Enrollment for primary education	44,999		34,834		44,999		71,396		15%	Increased over line base	137.97%
3.2.1.C: Enrollment for secondary education	4,009		4,009		4,009		4,398		10%	Increased over line base	99.73%
3.2.1.D: Percentage of 6 th grade students benefiting from an <i>Alianzas</i> - funded intervention, who graduate	93.14%	535	92.96%	535	92.06%	535	92.90%	497	10%	Increased over line base	84.45%
3.2.1.E: Number of <i>Alianzas</i> -funded scholarships for elementary students	10,178		8,902		10,178		17,681		213		8300.94%
3.2.1.F: Number of students successfully passing the school year under <i>Alianzas</i> funded scholarships	7,212		7,212		7,212		7,114		213		3339.91%
3.2.1.G: Number of teachers trained by level	2,424		2,376		2,424		3,461		250		1384.40%
3.2.1.H: Number of principals trained by level	41		41		41		734		100		734.00%

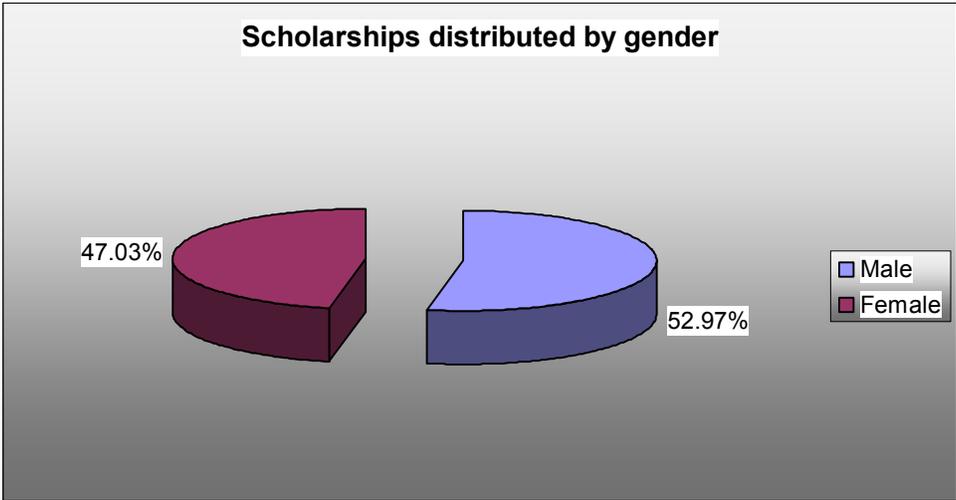
Indicators	IQ FY07 (Base line)		IIQ FY07		IIIQ FY07		IVQ FY07		Milestones FY07	Advance Milestones FY07
Process Indicators										
3.2.1.L. Number of school committees and/or <i>juntas escolares</i> trained	101		101		101		134		50	268.00%
3.2.1.M. Number of schools strengthened	97		60		97		310		150	206.67%
LLR 3.2.2: Innovative approaches applied to increase and improve educational opportunities										
Core Indicators										
3.2.2.A: Number of students using information technology as a tool of learning	6,476		6,446		6,476		22,529		500	4505.80%
3.2.2. B: Number of teachers and principals trained in information technology as a tool for instruction.	13		13		13		512		20	2560.00%
3.2.2 C: Number of secondary students under <i>Alianzas</i> -funded scholarships	187		182		187		146		441	At the end of the Program in 2009 33.11%
3.2.2.D: Percentage of <i>Alianzas</i> -funded scholarships awarded to girls in elementary and secondary (básicos y diversificado) schools.	42.93%	5,200	41.98%	4,560	73.30%	5,200	96.95%	8,332	50% of Total	106.82%
3.2.2. E: Percentage of <i>Alianzas</i> -funded scholarships awarded to indigenous youth in elementary and secondary schools.	62.14%	546	87.88%	344	97.08%	546	91.00%	16,655	75% of Total	1743.07%
3.2.2 F: Number of youth under <i>Alianzas</i> -funded scholarships enrolled in accelerated/alternative/distance secondary programs	0		0		0		0		108	At the end of the Program, 2009 0.00%
3.2.2 G: Number of illiterate out-of-school youth receiving <i>Alianzas</i> -funded scholarships enrolled in adult/accelerated programs	1,263		1,263		1,263		2,698		108	At the end of the Program, 2009 2498.15%

LLR 3.2.3: Improved Access, Quality and Efficiency of Higher Education for Youth and Indigenous Leaders											
Core Indicators											
Indicators	IQ FY07 (Base line)		IIQ FY07		IIIQ FY07		IVQ FY07		Milestones FY07		Advance Milestones FY07
3.2.3.A: Percentage of all scholarship recipients enrolled in leadership and job-related skills programs	73.20%	10,941	61.95%	7,972	66.67%	10,941	77.75%	14,372	100%		131.36%
3.2.3.B: Number of persons receiving <i>Alianzas</i> -funded scholarships in a higher education institution (not including universities).	0		0		0		450		50	At the end of the Program in 2009	900.00%
3.2.3.C: Number of persons receiving <i>Alianzas</i> -funded scholarships in a university	82		82		82		182		84	At the end of the program in 2009	216.67%
3.2.3 D: Percentage of persons receiving <i>Alianzas</i> -funded higher education scholarships who graduate	77.27%	17	77.27%	17	86.95%	17	Pending up to the end of the academic year	7	90%		41.18%
3.2.3.E: Percentage of <i>Alianzas</i> -funded scholarships awarded to indigenous youth in higher education programs	73.09%	399	87.80%	393	87.47%	399	89.01%	162	75%		40.60%
3.2.3.F: Percentage of <i>Alianzas</i> -funded scholarships awarded to girls in elementary, <i>básicos</i> , <i>diversificado</i> , higher education, non university and university programs	52.07%	3,344	52.07%	3,332	44.33%	3,344	47.03%	8,693	50%		259.96%

Indicators	IQ FY07 (Base line)		IIQ FY07		IIIQ FY07		IVQ FY07		Milestones FY07		Advance Milestones FY07
3.2.3.G: Percentage of all <i>Alianzas</i> scholarship recipients who received training in leadership skills	73.20%	10,941	73.20%	7,927	81.61%	10,941	n/a	3,865			35.33%
Process Indicators											
3.2.3.H: Guidelines developed for institution and student selection process	0		0		0		0		0.00%	Done	100%
3.2.3.I: M&E instruments developed for <i>Alianzas</i> -funded scholarship program follow-up process	0		0		0		0		0.00%	Done	100%

In addition, as can be seen in chart 3, from the 18,485 scholarships awarded by USAID/*Alianzas* for all academic levels 52.97% were given to male students and 47.03% to female students.

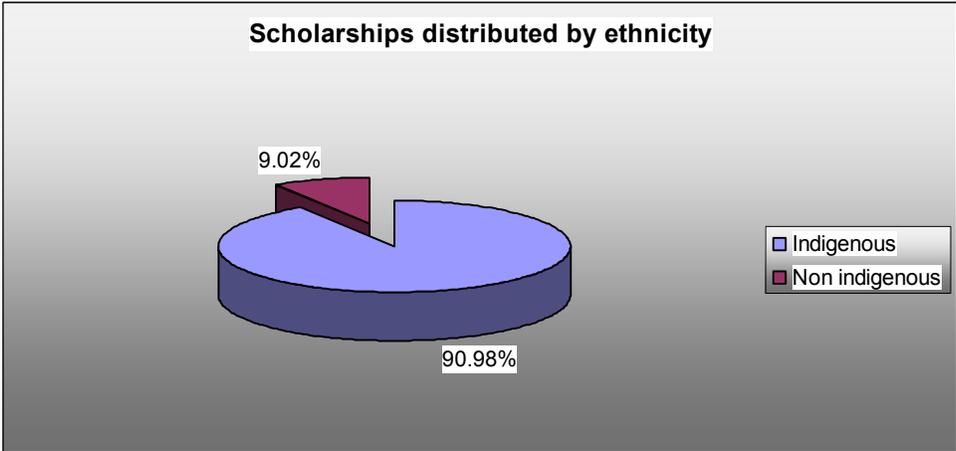
Chart 3: *Alianzas* Scholarships distributed by gender of beneficiaries



a/ Source: own estimates based on data reported by partners.
b/ Preliminary results

With respect to ethnic origin of benefited students, from a total of 18,485 students, 16,817 are indigenous and 1,668 non indigenous. This is explained by the geographical location of most interventions in areas with high density of indigenous population (see chart 4).

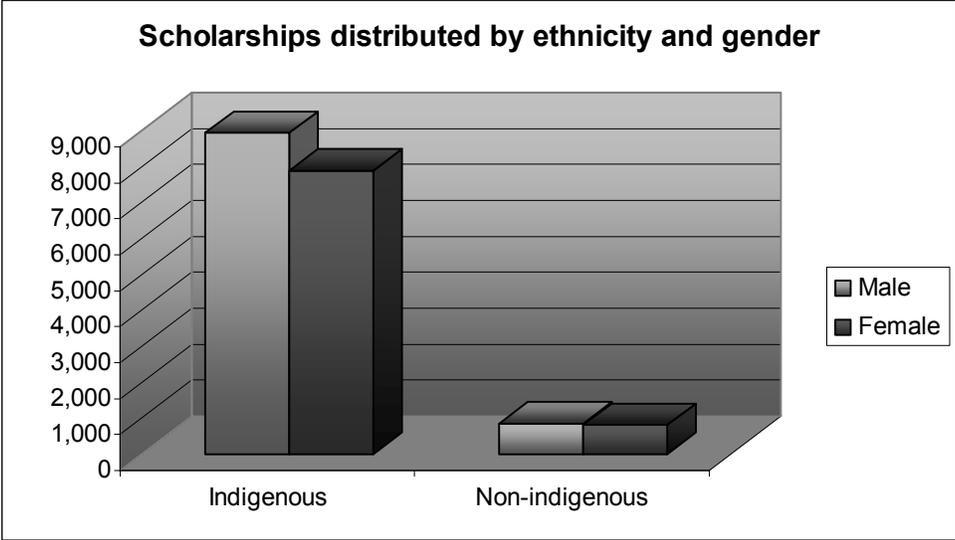
Chart 4: *Alianzas* scholarships distributed by ethnic origin of beneficiaries



a/ Source: own estimates based on data reported by partners.
b/ Preliminary results.

Further decomposing both groups of beneficiaries (indigenous and non-indigenous) by gender shows that from the indigenous group 53.13% are male and 46.87% are female; and from the non-indigenous group (1,667) 51.35% are male and 48.65% are female (see chart 5).

Chart 5: Scholarships distributed by ethnicity and gender of beneficiaries



a/ Source: own estimates based on data reported by partners.
 b/ Preliminary results.

Increased use of quality maternal, child, and reproductive health services (IR 3.3)

For this quarter the health and nutrition component showed significant changes in various indicators. Those are mainly related to the following programs: *IMSALUD*, *Celebremos la Raiz de la Vida*, *Vivamos Mejor* and *Wings*. Another relevant feature in this section is that due to incomplete reporting from the *Creciendo Bien* program some indicators do not reflect level of advance up to date.

With regard to the projects that contributed with an improvement of the indicators, *Creciendo Bien I* and *Creciendo Bien III* both requested an extension (*Creciendo Bien III* is pending final authorization) in order to comply with the technical and financial execution agreed.

In the case of Programs *Creciendo Bien I* to *IV*, data registration has improved this quarter. This is not the case of the Programs *Creciendo Bien V* to *VIII* begun this year.

For these *Creciendo Bien* Programs (V to VIII) quarterly monitoring is in its initial stages, and some of the programs mentioned are in an organizational phase while others are in their individual phase. The data of the nutritional monitoring process for these projects is going to be delivered during the next quarter.

In the particular case of the project *Celebremos La Raíz de la Vida*, a third campaign for detection of breast cancer is going to be carried out during the next quarter. Moreover, this campaign will last during October 2007 and will benefit at least 900 thousand indirect beneficiaries (through a radial message diffusion) and also another 200 direct beneficiaries through the *Liga Nacional Contra el Cáncer* program.

TABLE 5 – Indicators “IR 3.3 Increased use of quality maternal, child, and reproductive health services”

Indicators	IQ FY07 (Base Line)	IIQ FY07	IIIQ FY07	IVQ FY07	Milestones FY07	Advance Milestones FY07
IR 3.3: Increased use of quality maternal, child, and reproductive health services						
LLR 3.3.1: Improved and expanded family planning services and information/education						
Core Indicators						
3.3.1.A: Couple Years of Protection (CYP)	0	0	0	0	10%	Increased over base line 0.00%
Process Indicators						
3.3.1.B: Percentage of couples that receive information relative to family planning services as a means of achieving optimal pregnancy spacing 3-5 years	0	100% 248	100% 248	34.81% 958	20%	Increased over base line 321.91%
3.3.1.C Percentage of new family planning users	0	0	0	0	15%	Increased over base line 0.00%

Indicators	IQ FY07 (Base Line)	IIQ FY07	IIIQ FY07	IVQ FY07	Milestones FY07	Advance Milestones FY07		
3.3.1.D: Number of health providers in specific projects, trained in standard provisions related to the Family Planning (FP) amendments	24	38	42	16	20%	Increased over base line 55.56%		
LLR 3.3.2: Improved and expanded maternal child health care and information/education								
Core Indicators								
3.3.2.A Percentage of new deliveries with skilled attendant present at birth	0	0	0	45.28%	24	10%	Increased over base line 100.00%	
Process Indicators								
3.3.2. B Percentage of new health providers trained in integrated MCH approach (AIEPI AINM-C)	0	0	0	83.33%	105	20%	Increased over base line 100.00%	
3.3.2. C Percentage of children ages 0-12 months who received DPT3 (Pentavalente) vaccine	0.00%	0	0.00%	0	0.00%	0	21.44%	1,077
3.3.2.D Number of new communities covered by AIEPI AINM-C	429	452	452	718	10%	Increased over base line 152.15%		
3.3..2. E Number of new communities with active emergency plans to save mother's and children's lives	0	0	0	4				

Indicators	IQ FY07 (Base Line)	IIQ FY07	IIIQ FY07	IVQ FY07	Milestones FY07	Advance Milestones FY07					
3.3.2 F Number of women that receive medical treatment for breast cancer (radiotherapy, chemotherapy, surgery)	0	0	0	27							
3.3.2.G. Number of women that have access to early diagnosis methods of breast cancer (Mammography)	0	0	0	100							
LLR 3.3.3: Better nutrition and dietary and hygiene practices											
Core Indicators											
3.3.3.A: Percentage of children 0 – 23 months enrolled in monthly growth monitoring	37.24%	1,418	37.24%	1,418	41.88%	1,821	100.00%	6,489	15%	Increased over base line	397.93%
Process Indicators											
3.3.3.B: Percentage of children 0-23 months with adequate weight gain	82.79%	1,174	84.77%	1,689	55.19%	1,005	88.28%	1,476	55%	Increased over base line	81.11%
3.3.3.C Percentage of children 0-23 months with inadequate weight gain	17.20%	244	15.23%	303	15.23%	261	11.72%	196	45%	Increased over base line	55.40%
3.3.3.D Percentage of children ages 6-59 months who receive weekly Vitamin A supplementation	19.95%	283	36.64%	690	27.29%	497	55.01%	1,195	20%	Increased over base line	351.88%

Indicators	IQ FY07 (Base Line)		IIQ FY07		IIIQ FY07		IVQ FY07		Milestones FY07	Advance Milestones FY07	
3.3.3.E Percentage of children ages 6-59 months who receive weekly supplementation of iron and folic acid	21.15%	300	43.10%	858	53.26%	970	33.80%	1,006	20%	Increased over base line	279.44%
3.3.3.F Percentage of infants ages 0-5 months (less than 180 days) who are exclusively breastfed in the last 24 hours	1.83%	26	6.24%	124	8.13%	148	Pending to obtain the total number	134	20%	Increased over base line	429.49%
3.3.3.G Percentage of households with children under five where mothers reported washing their hands after using the latrines, changing the baby and before manipulating or preparing foods.	1.83%	26	6.24%	124	8.13%	148	61.37%	1,055	20%	Increased over base line	3381.41%

For this quarter the *Creciendo Bien* Program implemented by *SOSEP* reported an important increment of 356.89% with respect to the previous quarter in terms of enrolled children under 23 months old. All children were being monitored for growth, reporting an increase of 58.12% with respect to the third quarter. It is important to mention that although the number of children under 23 months increased (in absolute terms) for this quarter, there are a significant number of children who did not report height and weight. This is because of an increase in the number of children coming from *Creciendo Bien V, VI, VII and VIII*. Those have not been included in the monitoring and evaluation report because they began this year and are in their first phase (organization).

In terms of the indicator 3.3.1.D: (Number of health providers in specific projects, trained in standard provisions related to the Family Planning (FP) amendments), some trainings were given to technical human resources by field visits, phone calls and face to face assessment. The complete training program is already planned to take place during the next quarter.

Due to the Program *Creciendo Bien*, the number of new communities covered by *AIEPI AINM-C* (indicator 3.3.2.D) changed from 452 to 718.

As for indicator 3.3.3.D (Percentage of children ages 6-59 months who receive weekly Vitamin A supplementation), and indicator 3.3.3.E. (Percentage of children ages 6-59 months who receive weekly supplementation of iron and folic acid), both reported important increments (240.44% and 103.71% respectively). This is due to an improvement in the information system of *Creciendo Bien* and its newly implemented “reference system” to the public health services.

Furthermore, the Program *Celebremos La Raiz de la Vida* for early detection of breast cancer is still in process. It is expected to cover at least two hundred new beneficiaries with screening tests and mammography. In the case of the program *Mejores Familias* the need to improve material design and training of its technical resources has been pointed out.

In the case of indicator 3.3.2.E (Number of new communities with active emergency plans to save mother’s and children’s lives) an improvement in its performance is expected during next quarter.

Finally, it is important to mention that the total number of communities covered during this quarter was 364. In these communities, 4,042,813 members were male; 4,438,210 female and 24,299 were children.

Disaster relief interventions¹

As reported in previous quarters, most disaster relief interventions have already been completed. New data reported comes only from the Mercy Corps intervention.

TABLE 6 – Indicators “Disaster relief”

Indicators	FY06 (Base Line)	IQR FY07	IIQR FY07	IIIQR FY07	IVQR FY07	Milestones FY07	Advance Milestones FY07
3.3.3.H: Number of compost latrines built and installed	698	1,053	1,173	1,173	1,810	821	220.46%
3.3.3.I: Number of wells rehabilitated	1,444	1,624	1,624	1,624	1,624	2,224	73.02%
3.3.3.J: Number of households provided with adequate water provision systems	50	5,630	5,630	5,749	6,309	6,599	11.00%
3.3.3.K: Number of temporary shelters provided with filters to provide safe water for human consumption	3,333	3,890	3,980	3,980	3,980	5,900	67.46%
3.3.3.L: Number of households/temporary shelters trained in adequate use of filters	3,657	4,214	4,304	4,358	4,358	5,900	73.86%

¹ Even though Stan disaster-relief interventions do not constitute an Intermediate Result per se they will be reported as a separate sub-section for one year. After that they will be consolidated within the corresponding intermediate result (i.e. IR 3.2 and/or IR 3.3 as the case may be)

Indicators	FY06 (Base Line)	IQR FY07	IIQR FY07	IIIQR FY07	IVQR FY07	Milestones FY07	Advance Milestones FY07
3.3.3.M: Number of households/temporary shelters provided with ONIL stoves for better nutrition and dietary practices	3,778	3,778	3,778	3,778	3,778	5,746	65.75%
3.3.3.N: Number of households/temporary shelters trained in better nutrition and dietary practices related to the use of the stove	6,628	6,628	6,628	6,628	6,628	5,746	115.35%
3.3.3.O: Number of people trained in better nutrition, dietary and hygiene practices	8,272	10,968	11,093	11,342	11,992	10,060	119.20%

Other Monitoring and Evaluation Activities

Field visits

Due to security issues in the countryside during this quarter, field visits were postponed. They will resume in December.

Meetings with implementing partners

Alianzas and the M&E unit held several meetings with program officers from implementing partners in order to coordinate issues related to monitoring and evaluation reporting of data.

Qualitative assessment

One of the activities in the M&E annual work plan for fiscal year 2007 was to conduct interviews with a sample of corporate partners of *Alianzas* in order to determine their perceptions of this model of cooperation, and also to extract some lessons learned and/or recommendations for the coming years.

Five corporate donors were contacted: Wal-Mart, Bayer, *Fundazucar*, *Calzado Coban*, and *Fondo Unido de Guatemala* (United Way). Semi structured interviews were conducted by Tomas Rosada, and Sandra Barahona on September 12th and 14th of 2007. The main topics addressed with corporate partners were the following: motivations to participate in *Alianzas* program, sustainability, value added of this model of cooperation, and a critical assessment (recommendations) of their particular experience with *Alianzas* program. (Individual transcripts of interviews are available in Spanish.)

Following is a summary of comments for each of the topics covered during interviews:

a) Motivations to participate in *Alianzas*

The importance of USAID as a donor is widely recognized as a motivation to join *Alianzas* program. Not only in terms of the resources offered (e.g. cash) but also because of the prestige of the Agency and the guarantee of a transparent use of both private and USAID resources.

The possibility of specialization in different areas was also mentioned as a motivation to cooperate. Some corporate partners acknowledged that their area of expertise is in doing business and making an efficient use of resources with a private sector rationale, whereas in the case of USAID/*Alianzas*- it is more related to promote development.

Also, corporate partners do value the principle of additionality imposed on the project for it expands their outreach (i.e. the possibility of projecting to a larger population).

b) Sustainability

Corporate partners perceive a potential threat as *Alianzas* comes to an end because it would take explicit efforts to anticipate and generate the required resources to continue interventions at the same pace and scale. Despite this, the main challenge does not lay on the cooperation model itself but more on the amounts of monetary resources currently provided by USAID to the program. This is of particular importance because it shows how corporate partners do not object the conceptual idea of *Alianzas*, but rather alert of the need to prepare for an eventual future reduction in the amounts of funding.

Another factor contributing to sustainability is that *Alianzas* model has enough flexibility to adjust to the regular – and in the case of corporate partners very well established – mechanisms of cooperation of other members of the different alliances. This characteristic facilitates implementation not only on a one-to-one basis but also in making efforts to bring together multi-partner initiatives.

c) Value added of this model of cooperation

The match of monetary resources provided by USAID is seen as one of the main value-added features of *Alianzas* program. Furthermore and closely related to motivations in section (a), corporate partners see as a value added of this program the technical capacity of USAID to accompany interventions as they are being implemented and also the different mechanisms to assure an adequate use of resources.

d) Critical assessment (recommendations)

Partners recommend developing a communication strategy in order to generate further synergies (awareness) with private sector. Although perceived as important, these types of activities are not first priority on the agenda of private sector social interventions. Suggested target groups are: leaders of both social organizations and private sector, editorialists of newspapers, policy makers related to the agenda of *Alianzas*, etc. This would contribute to further acknowledging private sector contributions but also motivating new partners not yet aware of the project (something particularly relevant as *Alianzas* is preparing for closing in 2009.)

The model as it stands today is perceived as highly dependent on external sources of funding (i.e. USAID). Partners recommended evaluating a funding diversification strategy with other potential donors not only to expand availability of resources but also to reduce risk of dependency on the agenda of a single-donor. Potential partners could be multilateral or bilateral cooperation such as other international donors.

Given the volume of resources allocated to this program, private sector partners recognize their potential influence in terms of signaling (revealing) to society a set of concrete national development priorities so that later on other donors can

follow and further expand an agenda that is made visible through USAID interventions in the first place.

Along those lines it is recommended that USAID, being the largest international donor in the country, make use of those resources to promote and effective dialogue with large governmental interventions, thus mobilizing resources more effectively and with a long term perspective (e.g. *Creciendo Bien*, *Amigos de la Escuela*).

Other activities

- Private Sector Advisory Group (PSAG): on September 20th, the M&E unit gave a presentation to PSAG in the following subjects: M&E approach, the M&E staff, instruments used for data capturing, and stages of the M&E process.
- New member in the M&E unit: On October 5th, Juan Fernando Díaz joined the M&E unit replacing Sigfrido Mendizábal, who resigned as monitoring and evaluation assistant due to personal reasons.

Revisions to the Monitoring and Evaluating Plan

As per two letters dated October 1st, one from Mrs. Isabel Stout (CTO, Office of health and education) and one from Ms. Tere Ligorria (Ref. TL-031-2007), the following changes to the monitoring and evaluation plan will take place:

Substitution of indicator 3.3.1.A Couple Years of Protection (CYP) by the following indicator: **Number of counseling visits for FP/RH as a result of USG assistance.**

Addition of a new indicator for maternal/child health: **Liters of drinking water disinfected with USG support.**

Addition of a new indicator for education: **Number of textbooks and other teaching materials developed with USG support.**

Furthermore, it was decided by USAID that indicator **3.3.1.A: Couple Years of Protection (CYP)** and indicator **3.3.1.C: Percentage of new family planning users** were going to be taken out of the M&E Plan.

Main trends and recommendations

As in previous quarters, the first recommendation in this report has to do with the *Creciendo Bien* alliance. In light of the collaborative experience that *Alianzas* has had so far with this project, M&E recommends to continue giving special attention and follow up to the project's monitoring and evaluation system. First of all because of the overall size of the project (*Alianzas* and non-*Alianzas*), which makes it a determinant one in terms of weight when reporting indicators for IR 3.3. And second of all because of the political environment of

the project, particularly during an election year and the risks of continuity it faces.

Another recommendation emerging from the annual report points out the various comments made by corporate private sector partners, particularly those related to the closing of the project and the preparation for sustainability that comes with it. (See subsection 6.2.3).

Finally, due to all the changes to indicators throughout the year, M&E recommends an update to the Monitoring and Evaluation Plan incorporating those, as well as new milestones as needed as part of the 2008 Annual Work Plan.

ANNEX A: Major events (awards, photos, publications, recognitions)

ANNEX B: Timeline

ANNEX C: Updated list of contacts

ANNEX D: Monitoring charts

ANNEX E: Budget

ANNEX F: TRC Minutes

ANNEX G: Scholarship committee Minutes

ANNEX H: PSAG Minutes

ANNEX I: Success stories

ANNEX J: *Alianzas* tracker

