

**Kyrgyz Agro-Input Enterprise Development Project**

**Twenty-Second Quarterly Report**

**January 1–March 31, 2007**

**Prepared for**

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**by**



*An International Center for Soil Fertility  
and Agricultural Development*

**P.O. Box 2040  
Muscle Shoals, Alabama 35662, U.S.A.**

**[www.ifdc.org](http://www.ifdc.org)**

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## Acronyms and Abbreviations

AAK	Association of Agribusinessmen of Kyrgyzstan
AAT	Agribusiness Association of Tajikistan
ACTED	Technical Cooperation and Development Aid Agency
ADB	Asian Development Bank
BEI	Business Environment Improvement (Project)
BSAIDD	Batken-Sughd Agro-Input Dairy Development
CAMFA	Central Asia Micro Finance Association (Project)
CAP	Certified Agribusiness Professional
COP	Chief of Party
CPP	Crop Protection Products—includes both chemical and biological
GOK	Government of Kyrgyzstan
IFDC	An International Center for Soil Fertility and Agricultural Development
KAED	Kyrgyz Agro-Input Enterprise Development
MCA	Micro Credit Agency
NSVRC	National Seed Variety Registration Committee
PSES	Private Sector Extension Services
RI	Results Indicator
RSTC	Regional Short-Term Consultant
SAK	Seed Association of Kyrgyzstan
STC	Short-Term Consultant
SVTC	State Variety Testing Committee
TES	Training and Extension System
TTC	Technology Transfer Center—a field center featuring new practices and technologies to provide training to agribusinesses
USAID	United States Agency for International Development

# **Kyrgyz Agro-Input Enterprise Development Project**

## **Twenty-Second Quarterly Report**

**January 1 – March 31, 2007**

### **Introduction**

For consistency and ease of understanding, the quarterly reports largely follow the format of the work plan submitted to the United States Agency for International Development (USAID) in October 2006. Progress is reported for each of the six program areas:

- Strengthening Input Supply Systems and Markets.
- Technology Transfer and Private Sector Extension Services (PSES).
- Linking Farmers to Output Markets and Value Chain Development.
- Strengthening Business Skills and Services for Kyrgyz Entrepreneurs and Improve Access to Credit.
- Promoting Policy Changes that Benefit the Agricultural Sector and Build Public-Private Partnership.
- Strengthening Local Service Providers (LSP).

The Annex 1 of this report contains more extensive and detailed information on the Kyrgyz Agro-Input Enterprise Development (KAED) project activities and progress.

### **Program Achievements**

All of the proposed results indicators (RIs) for the project are encompassed by the six program areas described in the introduction section of this report. The main objective of the extended KAED project is to strengthen its focus on the entire agro-input sector in northern Kyrgyzstan via expansion of the Association of Agribusinessmen of Kyrgyzstan (AAK) and the strengthening of other LSP as a vital tool to promote democracy and economic development.

With AAK (an LSP) the project is working on advocacy, communication, and education along with support mechanisms such as access to credit, development of market linkages, and networking opportunities for the entire agricultural value chain. Importantly, in addition to AAK, other LSP such as the Training and Extension System (TES) Center and Central Asia Breeding Services are partners in KAED in technology transfer and livestock activities. All LSP have their share in KAED to date accomplishments.

During the 22nd quarter, the project staff was very active in achieving each of the strategic objective areas in the work plan. Some of the more significant activities are highlighted in this report in the discussions for each of the program areas. Annex 1 contains specific actions directly related to the strategic objectives of the project.

### **Strengthening Input Supply Systems and Markets**

KAED provided technical training and assisted on opening additional farm stores in northern Kyrgyzstan. Five new AAK retail stores have been opened so far with the most recent ones in Tokmok and Chaldavar regions. Each farm store has hosted a grand opening with AAK and KAED representatives. There is a potential to open 20 farm stores in northern Kyrgyzstan. Educational manager is in the process of developing a study tour for northern farm store owners to Osh AAK stores.

Training was provided to agri-input entrepreneurs on accounting and management of commodity assets by the AAK financial manager.

The KAED Certified Agribusiness Professional (CAP) program started in January 2007. Twenty-five participants have been selected for the CAP program. They have attended five training sessions during this quarter.

Oshkrastex Company imported and distributed 1,120 tons of monoammonium phosphate sulfate (N 15%, P 23%). Introduction of new fertilizers for the Kyrgyzstan market was followed by training on soil fertility improvement methods, conducted by KAED staff.

The Central Asian Breeding Service Company introduced new breeds of Black Angus bulls to the farmers in Chui Oblast. One hundred units of semen were imported during the quarter.

### **Technology Transfer and Private Sector Extension Service (PSES)**

The Agronomy Unit staff has devoted considerable effort to completing end-of-year yield reports from the various Technology Transfer Centers (TTC) sites around the region. These reports are now complete and are being finalized for publication. The preliminary results indicate that farmers can dramatically increase both crop yield and incomes by using high-quality seeds, fertilizers, crop protection products (CPPs), and sound agronomic advice.

In addition to the reports, the unit specialists have selected the spring TTC sites in cooperation with AAK staff. These sites will be monitored throughout the growing and harvesting season.

The State Variety Testing Committee (SVTC) has agreed to accept data for registration of new varieties from the TTC site established in the fields of AAK members L. Yunusov (cotton and cereal) and H. Abdurahmonov (potato). Early this year KAED developed a joint protocol with the National Seed Variety Registration Committee (NSVRC) that will facilitate the process of testing and registration of new crop varieties.

Out of nine potato varieties purchased by KAED, three are suitable for production of chips. These varieties are Karlena, Fazan, and Marlen and are provided by NUKOK cooperative and AFD. Data from test plots of NUKOK cooperative will be accepted by NSVRC for variety registration purposes.

Throughout the quarter, over 75 field results booklets were published and distributed to AAK members and other interested parties. These booklets are proving to be a valuable resource guide for the AAK members as they continue to promote new products that are more expensive, but also more effective. The primary decision-making factor for many farmers remains price.

Booklets such as these, published yield results, and additional ongoing communication to farmers will be required to overcome price objections.

### **Linking Farmers to Output Markets and Value Chain Development**

KAED has established new linkages between Kyrgyz Agrozoovetservice LLC and Chinese chemicals' production company Topchance Chemical. Negotiations are underway for supplying CPPs worth \$30,000.

KAED in cooperation with veterinarians of Bishkek organized an International Livestock Conference on Modern Aspects of Veterinarian Medicine where 154 participants representing livestock enterprises and individuals servicing the industry attended the conference. Intervet company from Moscow, which was among the participants, established business links with several local companies.

A large-scale TTC is being established in Karavan (Kyzyl-Kia). This TTC will serve as a facility to link input suppliers, processors, and farmers of the region. The AAK agronomist is organizing this TTC under a regional short-term consultant (RSTC) contract arrangement.

Not including Russian companies, the KAED work has resulted in the formation of official representations with 12 European companies selling CPPs and seeds. In addition, there are six companies from Europe using AAK dealers to sell their products. A formal agreement is on this activity is expected soon.

As a result, farmers in Kyrgyzstan and other countries in the region have been introduced to the high-quality products available on the global market. More work remains to further convince these international companies that Kyrgyzstan is a growing market and has stable policies and regulations in place.

## **Strengthen Business Skills and Services for Kyrgyz**

### **Entrepreneurs and Improve Access to Credit**

During the quarter KAED staff members have provided significant assistance in facilitating access to credit necessary for opening farm stores by AAK members. Efforts are underway to broaden the sources of credit supply for AAK members willing to open new retail farm stores. Several partner projects, such as Technical Cooperation and Development Aid Agency (ACTED), Asian Development Bank (ADB), and Mercy Corps, have expressed serious interest in supporting the retail farm stores' network established by KAED.

### **Promoting Policy Changes That Benefit the Agricultural**

#### **Sector and Build Public-Private Partnership**

The Memorandum of Understanding and Collaboration that was signed between AAK and the Committee for Agro-Industrial Complex and Ecology under the Jogorku Kenesh (Kyrgyz Parliament) last year is one of the first public demonstrations on the part of the national government to recognize the significant contribution that AAK has made and continues to make in the area of agricultural policy reform. Finally, members and government officials are accepting the fact that changing agriculture for the better is not strictly about improved agronomy and markets. Policy reform must also be accomplished for the agricultural economy to reach its full potential.

This represented the background of the Agri Policy summit organized by KAED and AAK in January 2007 in Bishkek. Thirty-five association representatives (11 women) and 6 guests (USAID, Business Environment Improvement [BEI] project, Central Asia Micro Finance Association [CAMFA II] project, Agribusiness Association of Tajikistan [AAT], and Batken-Sughd Agro-Input Dairy Development [BSAIDD], Tajikistan) attended this summit. The focus of the summit was the Land Law, which represents a serious impediment in developing land market and an efficient loan system for agriculture.

In cooperation with the Land Reform Project implemented by Chemonics, AAK is developing position papers that will be discussed in the next meeting with all representatives of

business associations of Kyrgyzstan and will be submitted to Kyrgyz Legislative bodies for further discussion and actions.

### **Strengthening Local Service Providers**

KAED assisted the Seed Association of Kyrgyzstan (SAK) in developing a Strategic Action Plan, work plan, budget, and survey of the members. AAK will serve as an LSP in the seed sector for various donor projects.

KAED supported AAK in conducting committee meetings in northern oblasts. Advocacy, Marketing, and Seed committee meetings have been supported. Thirty-five AAK members attended these committee meetings.

KAED assisted AAK in signing a contract with BEI implemented by Pragma to develop an advocacy agenda for business associations in Kyrgyzstan.

### **Miscellaneous**

At the end of this quarter, Hiqmet Demiri assumed the responsibilities of interim Chief of Party (COP) for the KAED and BSAIDD projects. The former KAED COP, Ed Beaman, resigned his position and returned to the United States.

The project staff and its LSP continued to provide support to various activities that contribute to cost sharing and leveraging of project funds (Annex 2).

## **Annex 1. KAED Extension Result Framework**

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<b>KAED Extension Result Framework</b>							
<b>Program Activity Areas</b>  <b>Indicators</b>	<b>Unit of Measure</b>	<b>2001/2002 Original Baseline</b>	<b>Results to Date</b>	<b>Increase/Decrease in Proposed Extension</b>		<b>End of Project Total</b>	<b>% Increase/Decrease Relative to Results to Date</b>
				<b>Year 1</b>	<b>Year 2 (6 months)</b>		
<b>1. Program Area I: Strengthening Input Supply Systems and Markets</b>							
IR 1.1 Sales of agri-inputs nationwide increased. <b>22<sup>nd</sup> Quarter Results</b>	\$ million	2.11	5.4	0.4	0.41	6.21	+15
IR 1.1.2 Sales of agri-inputs in northern project areas increased (baseline for this IR is 2007). <b>22<sup>nd</sup> Quarter Results</b>	\$ million	TBD	TBD	TBD	TBD	TBD	TBD
IR 1.2 Additional retail stores opened. <b>22<sup>nd</sup> Quarter Results</b> KAED provided technical assistance in opening farm stores. Intensive training on management was provided to 16 entrepreneurs who are considered potential farm store owners.  Educational manager is preparing a study tour for Northern farm store owners. They will visit southern AAK stores in Osh and Jalalabat.  During AAK marketing committee meeting, training on “Management of commodity assets” was conducted for 18 Agribusinessmen by AAK financial manager Jusubaliev Roza.  During the same meeting AAK members from north discussed and agreed on: 1. Opening of farm stores with logo of AAK “Jer Azygy” in the North. The plan is to open a net of farm stores (20 farm stores) of “ROSINK” Company with two logos: “Rosink” Ltd. and AAK “Jer Azygy.”	#	0	21	4	6	31	+47

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				<b>Year 1</b>	<b>Year 2 (6 months)</b>		
<p>2. Conducting seminars for dealers that have recently opened farm stores. Training focus will be CPP labeling and marketing of products. Loan opportunities for farm stores through Micro Credit Agency (MCA) “Bai Tushum” were also discussed.</p> <p>Two new AAK retail stores have been opened in Tokmok and in Chaldavar regions. A total number of five farm stores were recently opened in northern oblasts. A grand opening with AAK and KAED representatives was organized for each farm store.</p>							
<p>IR 1.3 AAK and other business that generate revenue more than \$10,000/year increased.</p> <p><b>22<sup>nd</sup> Quarter Results</b> This will be reported in the annual survey.</p>	#	9	19	2	2	23	+21
<p>IR 1.4 Dealers certified.</p> <p><b>22<sup>nd</sup> Quarter Results</b> The KAED Certified Agribusiness Professional (CAP) program started in January 2007. Twenty-five participants have been selected for this program. They have attended five training sessions during this quarter.</p>	#	0	0	10	7	17	+ 1,700

### Annex 1. KAED Extension Result Framework

KAED Extension Result Framework							
Program Activity Areas  Indicators	Unit of Measure	2001/2002 Original Baseline	Results to Date	Increase/Decrease in Proposed Extension		End of Project Total	% Increase/Decrease Relative to Results to Date
				Year 1	Year 2 (6 months)		
<p>IR 1.5 Average of compound fertilizer sales by AAK members and other entrepreneurs increased.</p> <p><b>22<sup>nd</sup> Quarter Results</b> AlbiCo company imported 500 tons of Ammophous N 10%, P 46%. 300 tons has been sold.</p> <p>Oshkrastex Company imported and distributed 1,120 tons of ammonium sulfate phosphate (N 15%, P 23%).</p> <p>KAED has conducted training on soil fertility improvement methods.</p>	mt	116	228	20	30	278	+22
<p>IR 1.6 New agri-inputs introduced to Kyrgyzstan market.</p> <p><b>22<sup>nd</sup> Quarter Results</b> J-Service Company submitted 12 new veterinary products to the state veterinary department for registration. Registration period may take from 3 months to a year.</p> <p>Central Asian Breeding Service company introduced new breeds of Black Angus bulls to the Farmers from Chui oblast. Recently 100 units of semen have been imported.</p>	#	0	22	3	3	28	+27

**Annex 1. KAED Extension Result Framework**

<b>KAED Extension Result Framework</b>							
<b>Program Activity Areas</b>  <b>Indicators</b>	<b>Unit of Measure</b>	<b>2001/2002 Original Baseline</b>	<b>Results to Date</b>	<b>Increase/Decrease in Proposed Extension</b>		<b>End of Project Total</b>	<b>% Increase/Decrease Relative to Results to Date</b>
				<b>Year 1</b>	<b>Year 2 (6 months)</b>		
IR 1.7 Certified seed sold increased.  <b>22<sup>nd</sup> Quarter Results</b> NSVRC will accept KAED demonstrations field data for registration of new varieties. The demonstration fields are located in AAK members–L. Yunusov (cotton and cereal) and H. Abdurahmanov (potato). A joint protocol with NSVRC was developed early this year and is followed by KAED agronomy staff.  Will be reported in an annual survey.	mt	575	584	40	60	684	+17
IR 1.7.1 Certified seed sold increased (northern project areas).  <b>22<sup>nd</sup> Quarter Results</b> Will be reported in an annual survey.	mt.	TBD	TBD	TBD	TBD	TBD	TBD
IR 1.8 Elite seed transaction cost reduced.  <b>22<sup>nd</sup> Quarter Results</b> Will be reported in an annual survey	\$	0.17	0.25	0.0125	-0.0125	0.23	-10
IR 1.9 AAK customers' base increased.  <b>22<sup>nd</sup> Quarter Results</b> The largest livestock northern company Central Asian Breeding Services joined AAK this quarter as a dues paying member.	#	13,847	90,895	6,600	7,000	104,500	+15

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				<b>Year 1</b>	<b>Year 2 (6 months)</b>		
IR 1.10 Milk production increased.  <b>22<sup>nd</sup> Quarter Results</b> KAED purchased seed from Feed Institute and Uzgen Seed farm and planted three varieties of alfalfa (Bereke, Manas and Uzgenskaya) and two varieties of French grass (Belek in Issykul'skaya) and Kuntu village of Chuy Oblast (TTC)	l.	TBD		TBD	TBD	TBD	TBD
IR 1.11 Farmers exposed to advanced livestock management practices.  <b>22<sup>nd</sup> Quarter Results</b> KAED in cooperation with Association of vets of Bishkek organized an International Livestock Conference on Modern Aspects of Veterinarian Medicine; 154 participants attended the event.	#			100	200		300
IR 1.12 Unit sales of certified seed from all sources will be increased.  <b>22<sup>nd</sup> Quarter Results</b> Will be reported in an annual survey.	mt	3,000	4,700	1,000	1,000	6,700	+42

### Annex 1. KAED Extension Result Framework

KAED Extension Result Framework							
Program Activity Areas  Indicators	Unit of Measure	2001/2002 Original Baseline	Results to Date	Increase/Decrease in Proposed Extension		End of Project Total	% Increase/Decrease Relative to Results to Date
				Year 1	Year 2 (6 months)		
<b>2. Program Activity Area II: Technology Transfer and PSES</b>							
IR 2.1 Productivity of maize increased.  <b>22<sup>nd</sup> Quarter Results</b> KAED purchased nine varieties of corn from Kazakh company Budan and received permission from State Quarantine Inspection to plant the seed on our TTCs	mt (grain)	4.0	5.4	0.5	0.7	6.6	+22
IR 2.2 Productivity of potato increased in project areas.  <b>22<sup>nd</sup> Quarter Results</b> KAED purchased seed potato of nine varieties (four from Nukok cooperative and five from AFD).	mt	9	14	3	4	21	+50
IR 2.3 Farmers adopting cereal-legume production systems.  <b>22<sup>nd</sup> Quarter Results</b> Will be reported in an annual survey	%	N/A	TBD	TBD	TBD	TBD	+10
IR 2.4 Yield of tomato for processing increased  <b>22<sup>nd</sup> Quarter Results</b> KAED purchased 15 varieties of tomato seeds out of which 8 are for processing; 12 varieties of cucumbers; 4 varieties of onions; 4 varieties of paprika and 2 table red beet from Agrovita, Seminis and Holland Seed.	mt	N/A	TBD	TBD	TBD	TBD	+15
IR 2. Five new potato varieties for chips production were identified and submitted to NSVRC for registration and certification	#	Four chip varieties have been		1	1	2	+200

**Annex 1. KAED Extension Result Framework**

<b>KAED Extension Result Framework</b>							
<b>Program Activity Areas</b>  <b>Indicators</b>	<b>Unit of Measure</b>	<b>2001/2002 Original Baseline</b>	<b>Results to Date</b>	<b>Increase/Decrease in Proposed Extension</b>		<b>End of Project Total</b>	<b>% Increase/Decrease Relative to Results to Date</b>
				<b>Year 1</b>	<b>Year 2 (6 months)</b>		
<p><b>22<sup>nd</sup> Quarter Results</b>                      Out of nine potato varieties purchased by KAED, three could be used for chips' production: Karlena, Fazan, and Marlen. These varieties were provided by Nukok cooperative and AFD. Data from test plots of Nukok cooperative will be accepted by NSVRC for registration purposes</p>		Registered according to the 2006 official list of varieties published by National Variety Testing Committee					
<p>IR 2.6 Technology packages for three major commodities (e.g., wheat, potato, and tomato) developed by KAED and introduced to farmers in project areas.</p> <p><b>22<sup>nd</sup> Quarter Results</b>                      KAED has selected locations for spring TTCs:                      1. Karavan village of Batken Oblast (vegetables: tomato, cucumber, paprika, onions, table beet).                      2. Kuturma village of Chuy Oblast (vegetables: tomato, cucumber, paprika, onions, table beet).                      3. Studencheskoe village of Chuy Oblast (feed and potato: corn, soybean, and table beet).                      4. Kuntu village of Chuy oblast (perennial grass: alfalfa and French grass).                      5. Chelpek village of Issyk Kul Oblast (potato).                      KAED has selected locations and planted vegetable seeds in hotbeds (tomato, paprika, and onions) for preparing seedlings. Hotbeds are located in Terekzar village of KaraSuu rayon of Osh Oblast and on the territory of Monada LLC of Chuy Oblast.</p>	# of participants	100	3,000	1,000	1,000	5,000	+66

**Annex 1. KAED Extension Result Framework**

<b>KAED Extension Result Framework</b>							
<b>Program Activity Areas</b>  <b>Indicators</b>	<b>Unit of Measure</b>	<b>2001/2002 Original Baseline</b>	<b>Results to Date</b>	<b>Increase/Decrease in Proposed Extension</b>		<b>End of Project Total</b>	<b>% Increase/Decrease Relative to Results to Date</b>
				<b>Year 1</b>	<b>Year 2 (6 months)</b>		
Additional nitrogen fertilizer has been applied in Field #1, 2 planted with winter wheat and fodder crops. Potato seeds are being vernalized. KAED agronomist has written an article on mineral fertilizer use on different crops. KAED agronomist took soil sample for NPK analysis from the field planted with perennial grass.							
<b>Program Activity Area III: Linking Farmers to Output Markets and Value Chain Development</b>							
IR 3.1 New business linkages with international and regional input suppliers established.  <b>22<sup>nd</sup> Quarter Results</b> KAED in cooperation of Association of vets of Bishkek organized an International Livestock Conference on Modern Aspects of Veterinarian Medicine. Intervet company from Moscow attended this conference and established business linkages with local companies. Central Asian Breeding Service Company established linkages with Intervet and started negotiations on business opportunities; 154 participants attended this conference.  KAED has assisted Kyrgyz Agrozoovetservice LLC in establishing business links with Chinese chemicals' production company. Both companies are negotiating a deal on CPPs worth \$30,000.	#	0	8	3	4	15	+90

### Annex 1. KAED Extension Result Framework

KAED Extension Result Framework							
Program Activity Areas  Indicators	Unit of Measure	2001/2002 Original Baseline	Results to Date	Increase/Decrease in Proposed Extension		End of Project Total	% Increase/Decrease Relative to Results to Date
				Year 1	Year 2 (6 months)		
<p>IR 3.2 Foreign companies assess the Kyrgyzstan market and express an interest in long-term investment on quality input supply facilities.</p> <p><b>22<sup>nd</sup> Quarter Results</b>                      Topchance Chemical (China), Intervet (Russia), ZAO Mikroplus (Russia), and OOO (ArialMedical) have expressed interest in entering the Kyrgyz market and they have established contacts with AAK members and other local companies.</p>	#	0	3	1	2	6	+100
<p>IR 3.3 Smallholders linked to processors as a result of application of advanced technologies and high-quality inputs.</p> <p><b>22<sup>nd</sup> Quarter Results</b>                      A large TTC is being established in Karavan (Kyzyl-Kia). This TTC will serve to bring together input suppliers, processors and farmers. AAK agronomist is establishing this TTC under an RSTC contract arrangement.</p>	#	0	500	200	300	1,000	+100
<p>IR 3.4 Working with other USAID/international development agencies KAED will work with processing facilities to develop niche market commodities (e.g., tomato for industry, potato for chips production, baby red beets, peanuts) in an effort to link processors with small producers.</p> <p><b>22<sup>nd</sup> Quarter Results</b>                      KAED is working with Local Market Development project such as ADB, AgFin+ to facilitate linkages between producers and processors in northern oblasts.</p>	# of processing companies	0	3	1	2	6	+100

### Annex 1. KAED Extension Result Framework

KAED Extension Result Framework							
Program Activity Areas  Indicators	Unit of Measure	2001/2002 Original Baseline	Results to Date	Increase/Decrease in Proposed Extension		End of Project Total	% Increase/Decrease Relative to Results to Date
				Year 1	Year 2 (6 months)		
IR 3.5 AAK members assets increased.  <b>22<sup>nd</sup> Quarter Results</b> Will be reported in an annual survey	\$	23,000	26,000	2,000	1,000	29,000	+11,5
IR 3.5.1 Northern business assets increased.  <b>22<sup>nd</sup> Quarter Results</b> Will be reported in an annual survey.	\$	2007 baseline will be established	TBD	TBD	TBD	TBD	TBD
<b>Program Activity Area IV: Strengthening Business Skills and Services for Kyrgyz Entrepreneurs and Improve Access to Credit</b>							
IR 4.1 AAK member domestic investment in upgrading input infrastructure increased.  <b>22<sup>nd</sup> Quarter Results</b> Will be reported in an annual survey.	\$	13,000	17,000	2,000	1,500	20,500	+21
IR 4.1.1 Northern domestic investment increased.  <b>22<sup>nd</sup> Quarter Results</b> Will be reported in an annual survey.	\$	2007 baseline will be established	TBD	TBD	TBD	TBD	TBD

**Annex 1. KAED Extension Result Framework**

<b>KAED Extension Result Framework</b>							
<b>Program Activity Areas</b>  <b>Indicators</b>	<b>Unit of Measure</b>	<b>2001/2002 Original Baseline</b>	<b>Results to Date</b>	<b>Increase/Decrease in Proposed Extension</b>		<b>End of Project Total</b>	<b>% Increase/Decrease Relative to Results to Date</b>
				<b>Year 1</b>	<b>Year 2 (6 months)</b>		
<p>IR 4.2 Input dealers upgrade business skills through training nationwide.</p> <p><b>22<sup>nd</sup> Quarter Results</b>                      KAED has developed a curriculum for a Certified Agribusiness Program (CAP) at national level. Five training session for 25 participants have been conducted. Topics include: Leadership and Planning, Marketing, Finance, Advocacy and Regulations and Compliance.</p> <p>KAED, in cooperation with Central Asian Breeding Service Ltd., conducted training where a new system of livestock management and new types of vet medicine have been presented to the audience.</p> <p>KAED consultants conducted training on improvement of livestock health.</p>	#	0	150	130	120	300	+100
<p>IR 4.3 AAK members receive loans from commercial banking sector.</p> <p><b>22<sup>nd</sup> Quarter Results</b>                      A new company called Keminhimservice agreed to become an AAK member and purchased 50 tons of fertilizer through AAK commodity credit line.</p>	\$	4000	30,000	13,000	17,000	60,000	+100

### Annex 1. KAED Extension Result Framework

KAED Extension Result Framework							
Program Activity Areas  Indicators	Unit of Measure	2001/2002 Original Baseline	Results to Date	Increase/Decrease in Proposed Extension		End of Project Total	% Increase/Decrease Relative to Results to Date
				Year 1	Year 2 (6 months)		
IR 4.4 AAK members extend loans to farmers customers.  <b>22<sup>nd</sup> Quarter Results</b> Will be reported in an annual survey.	%	30	33	5	5	43	+30
<b>Program Activity Area V: Promoting Policy Changes That Benefit the Agricultural Sector and Build Public-Private Partnership</b>							
IR 5.1 Input regulatory policy changes advocated.  <b>22<sup>nd</sup> Quarter Results</b> An Agricultural Policy summit was held in Bishkek in January; 35 association representatives (11 women) and 6 partner projects (USAID, BEI, CAMFA II, AAT (TJ), BSAIDD (TJ) attended this event.  The AAK, which was awarded a grant by KAED, was asked by the summit to develop an advocacy agenda and prepare position papers for the Parliament and the Government of Kyrgyzstan. Currently AAK is working in cooperation with Land Reform Project to develop position papers on Land Law issues. The current Law on Land is the main impediment in using land as collateral by farmers. KAED and AAK along with other partner projects are working to amend this law.	#	0	1	1	1	3	+200
IR 5.2 Legal business transactions in project areas increased for agri-inputs.  <b>22<sup>nd</sup> Quarter Results</b> Will be reported in an annual survey.	mt	40	4,500	500	850	5,850	+30

### Annex 1. KAED Extension Result Framework

KAED Extension Result Framework							
Program Activity Areas  Indicators	Unit of Measure	2001/2002 Original Baseline	Results to Date	Increase/Decrease in Proposed Extension		End of Project Total	% Increase/Decrease Relative to Results to Date
				Year 1	Year 2 (6 months)		
<p>IR 5.2.1 Legal business transactions in northern project areas increased.</p> <p><b>22<sup>nd</sup> Quarter Results</b> Will be reported in an annual survey.</p>	mt.	TBD	TBD	TBD	TBD	TBD	TBD
<p>IR 5.3 New seed varieties from international companies were submitted to the National Seed Registration Committee.</p> <p><b>22<sup>nd</sup> Quarter Results</b> KAED supported AAK in preparing and conducting its Seed Committee Meeting where National Seed Variety Registration Committee agreed to accept results of KAED potato testing field established in Nukok seed farm and cotton varieties testing field established in Yunusov seed production farm.</p>		0	8	3	3	14	+75
<p>IR5.4 Input companies adopting international accepted labeling standards in the project areas increased.</p> <p><b>22<sup>nd</sup> Quarter Results</b> World Bank Project was contacted to explore opportunities of cooperation in the area of CPP labeling. This is a sensitive issue related to quality assurance of agri-inputs at national level.</p> <p>AAK held its CCP committee meeting where the members discussed the issues of licensing for CCP dealers. Provided AAK lobbying efforts with Parliament and GOK on this issue succeed, one of the criteria for getting license can be proper labeling.</p>	#	N/A	2	2	2	4	+400

**Annex 1. KAED Extension Result Framework**

<b>KAED Extension Result Framework</b>							
<b>Program Activity Areas</b>  <b>Indicators</b>	<b>Unit of Measure</b>	<b>2001/2002 Original Baseline</b>	<b>Results to Date</b>	<b>Increase/Decrease in Proposed Extension</b>		<b>End of Project Total</b>	<b>% Increase/Decrease Relative to Results to Date</b>
				<b>Year 1</b>	<b>Year 2 (6 months)</b>		
<b>Program Activity Area VI: Strengthening Local Service Providers</b>							
IR 6.1 LSP(s) supported by KAED.  <b>22<sup>nd</sup> Quarter Results</b> KAED assisted the Seed Association of Kyrgyzstan in developing a Strategic Action Plan, Work plan, budget, and survey for its members.  KAED supported AAK in conducting committee meetings in northern oblasts. Committee meetings on advocacy, marketing, and seed have been supported; 35 AAK members and non-members attended these committee meetings.	#	N/A	1	3	3	6	
IR 6.2 Facilitated linkage discussions between LSP(s) and business enterprises.	#	0	0	8	6	14	
IR 6.3 Agricultural partner projects introduced to LSP/LSP introduced to agricultural partner projects.  <b>22<sup>nd</sup> Quarter Results</b> AAK has been introduced to BEI project.		N/A	0	2	2		

**Annex 1. KAED Extension Result Framework**

<b>KAED Extension Result Framework</b>							
<b>Program Activity Areas</b>  <b>Indicators</b>	<b>Unit of Measure</b>	<b>2001/2002 Original Baseline</b>	<b>Results to Date</b>	<b>Increase/Decrease in Proposed Extension</b>		<b>End of Project Total</b>	<b>% Increase/Decrease Relative to Results to Date</b>
				<b>Year 1</b>	<b>Year 2 (6 months)</b>		
IR 6.4 LSP expands market for services.  <b>22<sup>nd</sup> Quarter Results:</b> KAED helped AAK in signing a contract with BEI for implementation of a lobbying and advocacy agenda prioritized by AAK.	#	N/A	1	8	4	12	
IR 6.5 International company contracts services from LSP  <b>22<sup>nd</sup> Quarter Results:</b>	#	N/A	1	5	3	8	

**Annex 2. Cost Sharing and Leverages—2007**

**Annex 2. Cost Sharing and Leverages–2007**

No.	Activity	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
		US \$											
1	Association meetings/member visits	3,185	284										
2	Field days/advisory meetings												
3	Trade missions/study tours												
4	Seminar attendance/business counseling	3,841	5,748	3,368									
5	Transportation	1,260	1,253	588									
6	Media coverage		70										
7	Credit obtained		11,315										
8	Internships												
9	Grant obtained												
10	Domestic investment by entrepreneurs												
11	Membership registration dues	140											
	<b>Total</b>	<b>8,426</b>	<b>18,670</b>	<b>3,956</b>									
	<b>Grand Total</b>			<b>31,052</b>									