



**AMAP Financial Services  
Knowledge Generation Project**

**Contract No. GEG-I-01-02-00011-00**

Quarterly Report #1: Quarters 1 and 2  
Submitted April 21, 2004

## I. INTRODUCTION

In September 2003, the Development Alternatives Inc. (DAI) consortium was awarded one of the AMAP Financial Services Knowledge Generation task order contracts under the AMAP Microfinance IQC. The overall purpose of the project is to generate knowledge that will help move the microfinance field forward in its efforts to extend efficient, sustainable and quality financial services to the poor. It is also expected that this new knowledge will help increase the capacity of EGAT/MD and its partner USAID missions to design and strengthen the implementation, monitoring and evaluation of USAID-supported microfinance projects. This three-year effort will form part of an overall

learning/management system that is intended to facilitate innovation and improvements to on-going projects and the development of new cutting edge activities.

The AMAP Financial Services Knowledge Generation (FSKG) project is comprised of three components:

1. **Core knowledge generation component.** The bulk of the effort falls into this component. Knowledge generation activities includes, but is not limited to: research, applied research, action research, technical services, conferences, seminars and other activities, all of which feed into USAID's core long term microenterprise learning agenda.
2. **Short term technical services component.** This component will include short term technical services and training activities specified by technical directions provided to DAI from the Office of Microenterprise Development (OMD). These short term activities will also feed the core knowledge/learning agenda, but will be based upon requests from OMD and emerge as "windows of opportunity."
3. **Knowledge management/collaboration component.** This component will allow each of the contractors to support knowledge generation, synthesis and cross fertilization within the financial services sector of AMAP as well as across the two other sectors, Enabling Environment and Business Development Services.

The contract award was made for \$4,773,991. This amount covered only component 1. Components 2 and 3 were only funded in February 2004, with an additional \$600,000 (\$300,000 for each component) added to the budget. Of this, \$1,100,000 has been obligated to date.

### DAI's Partners in FSKG

ACCION International  
Alternative Credit Technologies  
The SEEP Network  
IMCC  
J.E. Austin  
Ohio State University, Rural  
Finance Program  
Bannock Consulting  
ECI/Africa  
QED LLC

## II. STATUS OF COMPONENT ACTIVITIES: QUARTERS 1 AND 2

### A. Project Management

Summary of Progress: Since the start of the project, the Project Management team, comprised of Project Director, Colleen Green, Deputy Project Director, Ira Singh and Project Associate, Andrew Iappini, meets weekly to discuss and implement project start-up activities. These include:

- Completion and submission of the work plan;
- Organizing research teams and moving research forward;
- Coordinating with USAID and other key donors engaged in similar research and applied research activities;
- Coordinating with the Knowledge Management contractor on key inputs to research formats, research branding, style and design, processes etc.;
- Communicating with the broader consortium about activities and updates; and
- Developing and issuing subcontractor task orders;

DAI's Acting Project Director, Zan Northrip, submitted the AMAP FKSG work plan to USAID on November 26, 2003 while Ms Green and Ms. Singh were on maternity leave. Formal approval of the work plan was received on January 22, 2004 following a conference call to debrief the FSKG management on the details of the work plan approvals and how implementation should move forward. Six research topics have been approved and an additional five topics have been put forth as pending (via technical instruction) for start up in 2004 once revisions to the work plan are made.

These topics, their approved levels of effort and the firms/organizations in the consortium working to contribute to them are as follows:

Topic	Approved Level of Effort	Firms/Organizations Involved in Research
Constraints and Potential State Owned Retail Banks	125 days	DAI, IMCC, Bannock, ECI/Africa
Commercial Banks in Microfinance with its two associated subtopic areas: Linkages between MFIs and banks and Commercial Banks in MF	120 days	DAI, ACCION International, Bannock Consulting
Promotion of Financial Standards	60 days	SEEP Network, ACT
Proving Microfinance Matters	150 days	DAI, Ohio State University, QED
HIV/AIDS Responsive Products and Services	28 days	DAI
Disseminating the Defining Options curriculum	99 days	DAI, SEEP Network, ECI/Africa

Since January 22, two additional topics have been approved for research in Year One of the Project. These are:

<b>Topic</b>	<b>Approved Level of Effort</b>	<b>Firms/Organizations Involved in Research</b>
Remittances and Money Transfers	35 days	Bannock Consulting, ACCION, DAI
Role of Networks	70 days	SEEP Network

An additional three topics are still pending approval. These include:

<b>Topic</b>	<b>Pending Level of Effort</b>	<b>Firms/Organizations Involved in the Research</b>
Rural and Agricultural Finance	360 days	DAI, Ohio State University, ACCION International
DCA Credit Enhancements	75 days	DAI
Private Debt Placements	55 days	DAI

Budget Expended to Date: A total of \$73,811 has been expended for project management for the first two quarters of this project. This represents 13.4% of the total project management budget for FSKG.

Special Notice: Starting May 3, Ms. Singh will no longer be employed with DAI and thus will need to be replaced as Deputy Project Director on this project. DAI is already looking for a replacement candidate.

## **B. Component One: Knowledge Generation**

### **STATE OWNED RETAIL BANKS (SORBs)**

Summary of Progress: Task orders have been issued and signed by IMCC and Bannock. We are still waiting for confirmation of the scope of work by ECI/Africa.

Initial discussions have taken place between DAI, Bannock and IMCC staff to define the research methodology and contact lists. A draft questionnaire is being finalized to collect data on SORBs in the census. Initial work has begun on the stocktaking and contacts have been established with national and regional banking associations and the international financial institutions (IFIs) to develop the census of SORBs.

Personnel Contributing to this Research: The following individuals have been approved to contribute to this research activity:

<b>Researcher</b>	<b>Firm/Organization</b>	<b>Job Category</b>	<b>Level</b>
Jay Dyer, Co-Research Leader	DAI	Financial Analyst	I
Robin Young, Co-Research Leader	DAI	Microenterprise Research Specialist	I
Zan Northrip	DAI	Financial Analyst	
Robert Vogel	IMCC	Microenterprise Research Specialist	I
Dale Adams	IMCC	Microenterprise Research Specialist	I
Cerstin Sander	Bannock Consulting	TCN	
Anju Aggarwal	Bannock Consulting	TCN	
Gerhard Coetzee	ECI/Africa	TCN	
Gerda Piprek	ECI/Africa	TCN	
Phetsile Dlamini	ECI/Africa	TCN	

Note: There may be changes in personnel from ECI. These will be vetted with and approved by USAID before commencing work.

Lessons Learned to Date: The IFIs seem quite interested in new research on the SORBs, particularly in Brazil and in Central America. CGAP has been quite interested in the work of the Ag Bank in Mongolia, a DAI managed former state owned bank, and has asked DAI to prepare a case study of it for its conference in Shanghai. The team is hopeful that this coordination and interest will allow AMAP to leverage new resources.

Budget Expended to Date: A total of \$4,848 has been expended for the SORBs topic for the first two quarters of this project. This represents 1.4% of the total SORBs budget for FSKG.

## **COMMERCIAL BANKS IN MICROFINANCE**

Under the topic Commercial Banks in Microfinance, two of the three subtopics have been approved. These two approved topics are Commercial Banks in Microfinance and Commercial Bank/MFI Linkages.

### **Commercial Banks in Microfinance**

Summary of Progress: A task order has been issued and signed by ACCION for their work under this research topic.

Discussions were held between researchers from ACCION and DAI on the development of a technical note and case studies. The technical note will provide guidance to commercial bankers and those advising banks on microfinance programs on how to evaluate their options in the design and implementation of successful microfinance programs. An outline has been developed, and research and writing has begun. A draft will be ready for distribution in May 2004.

The case studies will focus on profitability for banks of engaging in microfinance. Potential banks, the research methodology and the schedule for research have been discussed and agreed upon by the team. Credife in Ecuador was contacted and has expressed preliminary interest in participating. A second bank, likely in Africa or Asia (per USAID's request) is being identified. This case study will be firmed up in the next month. Research on the case studies is expected to be done in July. The research is on schedule.

Personnel Contributing to this Research: The following individuals have been approved for research on this activity:

Researcher	Firm/Organization	Job Category	Level
Robin Young, Research Leader	DAI	Microenterprise Research Specialist	I
Nancy Natilson	DAI	Microenterprise Research Specialist	I
Robert Dressen	DAI	Financial Analyst	I
Lynne Curran	ACCION International	Financial Analyst	I
Deborah Drake	ACCION International	Microenterprise Research Specialist	I
Cesar Lopez	ACCION International	Microenterprise Program Administrative Specialist	I

Lessons Learned to Date: There seems to be a lot of interest among donors on the topic of commercial banks engaged in microfinance. DFID has contracted DAI and Bannock to conduct research on commercial banks focused on accessing profitability and getting banks interested in microfinance. This is quite complementary to the AMAP FSKG work.

### **Commercial Bank/MFI Linkages**

Summary of Progress: A task order is currently being negotiated with Bannock Consulting for their participation in this research.

In March 2004, DAI initiated research on Commercial Bank/MFI linkages. Research thus far has focused on creating a typology of bank-MFI linkages and identifying cases that fit into these typologies. Information for the typology has been gleaned from DAI projects, AMAP consortium members, subcontractors, the CGAP study on linkages and other key stakeholders. The team has conducted a preliminary analysis of the information collected and has selected cases that it believes warrant more research. The research team is cognizant of USAID's desire for geographic diversity and this has been kept in mind with respect to case study selection.

A meeting with CGAP took place on April 20<sup>th</sup> in which DAI presented its case selection and typology with the objective of reducing redundancy with the CGAP linkage research currently underway. CGAP has commissioned similar research, albeit with a broad, less in depth case focus. The AMAP Team and CGAP have agreed to work from a common

set of typologies and refer to them using consistent terminology within the industry. The two teams (AMAP and CGAP) will work through the end of April to refine and finalize the typologies for bank-MFI commercial alliances.

The research team is scheduled to meet with theme manager, Lilly Villeda, on April 23 to discuss selected cases and the research timeline going forward. The first case study under this topic is scheduled to be undertaken in May 2004 by researcher Robin Bell of Bannock.

This research activity is scheduled to be completed in March 2005.

Personnel Contributing to this Research: The following individuals have been approved for research on this activity:

Researcher	Firm/Organization	Job Category	Level
Mary Miller, Research Leader	DAI	Financial Analyst	I
Hillary Miller	DAI	Microenterprise Research Specialist	II
Ira Singh	DAI	Microenterprise Research Specialist	II
Alexis Curtis	DAI	Microenterprise Research Specialist	III
Robin Bell	Bannock Consulting	Microenterprise Research Specialist	I

An approval has been submitted for Alexis Curtis and is pending. Also, Ira will no longer be participating in this research after May 3, 2004. A replacement for her will be identified and sent to USAID for approval.

Request Regarding Definition of Scope of the Project: At DAI's meeting with USAID on January 21, 2004, comments were provided on our research work plan. These recommendations will be kept in mind as we move forward with this research activity. We are currently designing a research format for case study to provide to our researchers. It would be helpful to receive guidance from USAID or the Knowledge Management contractor on when a format will exist. At this date, we have been told only that it is coming.

Budget Expended to Date for both Commercial Bank Topics: A total of \$10,960 has been expended for both subtopics in the first two quarters of this project. This represents 2.8% of the total commercial banks in microfinance budget for FSKG.

## **PROMOTION OF FINANCIAL STANDARDS**

Summary of Progress: Quite a bit of progress has been made in developing the Guide on Financial Terms, Ratios and Adjustments for Microfinance. Over the past few months, the

SEEP Network's Financial Services Working Group (FSWG) has held a number of meetings to discuss the format of the guide, review the existing Microfinance Consensus Guidelines (completed in 2002), and expand the number of terms and ratios that will be included in the Guide. It has also developed a draft on the standard calculation of adjustments, a important element missing from the Consensus Guidelines. Contributions from several members of the FSWG have been submitted to Till Bruett, the Research Leader for this activity. He will be editing the contributions and adding missing sections to produce the first draft by April 30, 2004. The draft will then be circulated to the FSWG for comment and then to a wider audience, including donors, rating agencies and other industry experts.

Additionally, on behalf of the FSWG, the SEEP team held meetings with a broader consortium which included USAID, CGAP, the Mix Market and USAID/Uganda-funded SPEED project, to discuss how to integrate the performance monitoring efforts of each of these organizations. In addition to discussing the current activities and plans of each organization, the consortium agreed that the new Guide will be used to update the others reporting formats and tools. There was also discussion on how best to promote and disseminate the new Guide and the best method to develop the training. Efforts will be made to develop a tool to accompany the training that will assist MFIs in monitoring their own performance according to international standards. It is anticipated that this tool will also be linked to the MIX Market efforts to gather data and will help develop a broader data set for the MIX. Participants also discussed the best strategy for how to promote the use of the new guide to networks, rating agencies, software companies and other organizations working in microfinance. The group discussed the composition and qualifications of the standards board and has agreed that in year one, the Standards Board would be appointed and thereafter would be voted upon.

Research under this topic is on schedule and moving forward.

Personnel Contributing to this Research: The following individuals have been approved to work on this research activity:

<b>Researcher</b>	<b>Firm/Organization</b>	<b>Job Category</b>	<b>Level</b>
Till Bruett	ACT	Microenterprise Research Specialist	I
Dana Dekanter	SEEP Network	Microenterprise Research Specialist	I
Sharyn Tenn	SEEP Network	Microenterprise Research Specialist	II

In addition, members of the SEEP Financial Services Working Group are currently providing volunteer time to the activity.

Budget Expended to Date: To date, neither the SEEP Network nor ACT have invoiced for time and expenses associated with the Financial Standards Promotion Research.

## DISSEMINATING THE DEFINING OPTIONS CURRICULUM

Summary of Progress: In October 2003, prior to submission of the annual work plan, USAID provided written approval to the DAI team to offer a sample course of the *HIV/AIDS and Microfinance: Defining Options for Strategic and Operational Change* course at the SEEP Annual General Meeting. The course was meant to provide industry practitioners with a sampling of modules in the course that address the impact of HIV/AIDS on microfinance institutions and their clients. The intent was to gain greater buy-in for holding a series of training courses and training of trainers using the materials across Africa.

Since the work plan was approved in late January, a number of discussions have been taking place around the research topic. First, DAI was interested in engaging ECI/Africa given its leadership in Africa around the topic of HIV/AIDS and economic mitigation. ECI/Africa is very interested in participating in this applied research and has been active in shaping the research plan. One of the main issues that has been raised is that the best training will fall flat if there is not proper “aftercare” (technical assistance) provided to MFIs trying to implement big systemic changes. The aftercare component would assist institutions in addressing the necessary institutional challenges that arise as the result of HIV/AIDS, whether they are human resource, client/product changes, or the need for tighter financial monitoring. The vane of this discussion has been shared with Theme Manager, Evelyn Stark, who concurs and has been supportive of revisions to the work plan. The work plan is currently being revised and will be shared with USAID soon.

Second, discussions with the SEEP Network began in late February about its role and participation in the research. Unfortunately, in mid March, Liz McGuinness of Save the Children, one of the coordinators of SEEP’s HIV/AIDS and Microenterprise Development Working Group, changed jobs and was no longer able to participate on behalf of SEEP. Since then, Colleen Green, the research leader, has sought to get Cory Evans of WOCCU, and another member of the SEEP working group involved. Ms. Evans has done substantial work that is focused on the impact of HIV/AIDS on credit unions/SACCOs in Africa, and is interested in getting SACCOs and credit unions more engaged around this topic.

Finally, the team has had initial discussions with the Ethiopian Microfinance Association about holding the first training using Defining Options there. Jim Dempsey of ACDI/VOCA has made introductions. This training would be followed up with a training of trainers, tentatively planned for early August in South Africa.

Personnel Contributing to this Research: The following individuals have been approved to work on this research topic.

Researcher	Firm/Organization	Job Category	Level
Colleen Green, Research Leader	DAI	Microenterprise Research Specialist	I
Mary Miller	DAI	Microenterprise Research Specialist	I

In addition, DAI will be requesting approval for Cori Evans of the SEEP Network, for Jill Donahue, ECI/Africa and for to-be-determined consultants from ECI/Africa.

Budget Expended to Date: A total of 4,731 has been expended in quarters 1 and 2 for this research topic. This represents 2.2% of the total budget for this topic.

### **HIV/AIDS-RESPONSIVE PRODUCTS AND SERVICES**

Summary of Progress: Discussions have been taking place with respect to linking this research to the dissemination of the *Defining Options* related applied research. The rationale for doing so is that this effort currently has very little level of effort and much more would be required to provide institutions with assistance on product development/product augmentation around HIV/AIDS. As the *Defining Options* research moves forward, this piece will move forward in tandem with it.

Personnel Contributing to this Research: As currently planned, the following individuals are approved to assist with this project.

<b>Researcher</b>	<b>Firm/Organization</b>	<b>Job Category</b>	<b>Level</b>
Colleen Green, Research Leader	DAI	Microenterprise Research Specialist	I
Ira Singh	DAI	Microenterprise Research Specialist	II
Hillary Miller	DAI	Microenterprise Research Specialist	II
Joan Parker	DAI	Microenterprise Research Specialist	I
Jenny Pan	DAI	Microenterprise Research Specialist	III

Actual personnel may change if this project is linked to the *Defining Options* applied research. Given her departure, Ira Singh will not be participating in this research.

Budget Expended to Date: To date, no project funds have been expended for this topic.

### **PROVING MICROFINANCE MATTERS**

Summary of Progress: In April, 2004, DAI initiated research on the Proving Microfinance Matters research activity under Theme 6. OSU is currently conducting a desk review of existing microfinance market indicators that is scheduled to be complete by the end of April. Following this, a virtual conference on new indicators will be organized.

As of this writing, case studies selection has not taken place. Notionally, these might include Indonesia and Bolivia but these will be finalized in conjunction with AID.

The estimated time of completion for this activity is September 2004

Personnel Contributing to this Research: The following individuals have been approved to work on this topic.

<b>Researcher</b>	<b>Firm/Organization</b>	<b>Job Category</b>	<b>Level</b>
Zan Northrip, Research Leader	DAI	Financial Analyst	I
Jorge Rodriguez-Meza	OSU	Microenterprise Research Specialist	II
Claudio Gonzalez- Vega	OSU	Microenterprise Research Specialist	I
Lily Zandiapour	QED	Microenterprise Research Specialist	I
Pat Vondal	QED	Microenterprise Research Specialist	I
Ulrich (Rick) Ernst	DAI	Financial Analyst	I
TBD	DAI/SEEP/OSU	Microenterprise Research Specialist	I, III, I

Budget Expended to Date: To date, no project funds have been expended for this topic.

## **NETWORK RESEARCH**

Summary of Progress: The work plan for the network research was revised and resubmitted to USAID following a conference call with Anicca Jansen and Barry Lennon about looking beyond policy advocacy at how networks can be improved to be more professional and credible and have greater impact with their MFI clients. The research was approved by Ms. Jansen on March 19, 2004. As part of her ongoing work with the SEEP lateral networks and to kick off this new research, Sharyn Tenn made her first trip to West Africa to meet with networks there.

A task order subcontract is pending for the SEEP Network.

Personnel Contributing to this Research: The following individuals have been approved and will carry out the network research.

<b>Researcher</b>	<b>Firm/Organization</b>	<b>Job Category</b>	<b>Level</b>
Sharyn Tenn	SEEP Network	Microenterprise Research Specialist	II
Patrick McAllister	SEEP Network	Microenterprise Legal and Regulatory Specialist	II

Budget Expended to Date: To date, no project funds have been expended for this topic.

## REMITTANCES AND MONEY TRANSFERS

Summary of Progress: The work plan for the topic Remittances and Money Transfers was approved on April 2, 2004. Cerstin Sander, the topic research leader, has communicated with the planned remittances team and is developing scopes of work, which become the basis of subcontractor task orders.

The team will be working to get the first quarterly electronic newsletter on remittances published and disseminated in the May/June timeframe. The remittances letter will be focused on providing new information and linkages to research on remittances to USAID mission staff and microfinance practitioners.

Personnel Contributing to this Research: The following individuals will contribute to this research. Formal approval is currently being obtained.

<b>Researcher</b>	<b>Firm/Organization</b>	<b>Job Category</b>	<b>Level</b>
Cerstin Sander, Research Leader	Bannock Consulting	TCN	
Anju Aggarwal	Bannock Consulting	TCN	
Enrique Mendizabal	Bannock Consulting	TCN	
Maria Jaramillo	ACCION International	Microenterprise Research Specialist	II
Judita Eisenberger	DAI	Microenterprise Research Specialist	III

## RURAL AND AGRICULTURAL FINANCE

Summary of Progress: At a meeting on January 21, 2004, USAID requested that both DAI and Chemonics work together to develop a new joint work plan for rural and agricultural finance. USAID wanted to ensure that the research was well coordinated and that there was continuity across the various research consortia. At a facilitated meeting on February 25, DAI with its subcontractor, Ohio State University (OSU), Chemonics and AMAP BDS K&P Contractor, ACDI/VOCA met with USAID's OMD and the with the Office of Agriculture plan and to gain a better understanding of the vision, objectives and audience of this new research. Following the meeting, USAID approved 20 days per consortium to work on a revised joint work plan. Since the February meeting, weekly meetings and drafts have been circulated among a team of writers. The final work plan was submitted to USAID on April 15, 2004. USAID will meet with the entire team on May 7, 2004 to discuss the draft and make final selections on cases, topics, tools and themes to be researched. Shortly following the May 7 meeting, the RAF team will engage outside stakeholders including practitioners, mission staff and other donors, sharing with them an abstracted version of the research plan and soliciting their feedback through a simple, targeted questionnaire. Comments and suggestions will be collected and analyzed in preparation for a June 10 stakeholder meeting with key donors working in rural and agricultural finance. The aim of this meeting is to move current coordination to a new level of collaboration on very concrete areas of research.

It is currently estimated that this research will be completed at the end of the third quarter of year 3 (June 2006).

Personnel Contributing to this Research: The following individuals have been approved to work on the rural finance work plan:

<b>Researcher</b>	<b>Firm/Organization</b>	<b>Job Category</b>	<b>Level</b>
Ira Singh, Research Leader	DAI	Microenterprise Research Specialist	II
Colleen Green	DAI	Microenterprise Research Specialist	I
Hillary Miller	DAI	Microenterprise Research Specialist	II
Claudio Gonzalez-Vega	OSU	Microenterprise Research Specialist	I
Jorge Rodriguez-Meza	OSU	Microenterprise Research Specialist	III
Sarah Lowder	OSU	Microenterprise Research Specialist	III

Please note: DAI will be replacing Ira Singh as Research Leader for this endeavor after her departure on May 3, 2004.

Budget Expended to Date: Thus far, \$7,515 has been expended on the rural and agricultural finance research topic. This represents 2% of the total RAF Budget.

#### **DCA CREDIT ENHANCEMENTS**

Summary of Progress: At the January meeting with USAID, USAID representatives stated that it would be worthwhile to coordinate with the Office of Development Credit before launching this research effort. They believe that the office may wish to leverage this research to undertake addition activities not currently foreseen in the work plan submitted in November 2003 and may also be able to contribute additional funding to the endeavor. Research Leader, Mary Miller, and FSKG Director, Colleen Green, will be meeting with John Wasilewski and a representative of the Microenterprise Office on April 28, 2004 to discuss the DCA research and plan to move it forward thereafter.

Personnel Contributing to this Research: The following individuals are expected to contribute to the research pending USAID approval. (Mary Miller and John Jepsen were already approved as part of the work plan).

<b>Researcher</b>	<b>Firm/Organization</b>	<b>Job Category</b>	<b>Level</b>
Mary Miller, Research Leader	DAI	Microenterprise Research Specialist	I
John Jepsen	DAI	Microenterprise Research Specialist	II
Andrew Iappini	DAI	Microenterprise Research	III

		Specialist	
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**Budget Expended to Date:**

A total of \$1,524 has been expended to date towards the completion of the work plan.

**PRIVATE DEBT PLACEMENTS**

Summary of Progress: DAI has made contact with the Chemonics team, specifically with Enterprising Solutions, about coordinating on this research. DAI needs to follow up with USAID in order to move this research agenda forward.

Personnel Contributing to this Research: The following individuals have been approved to contribute to this research.

<b>Researcher</b>	<b>Firm/Organization</b>	<b>Job Category</b>	<b>Level</b>
Zan Northrip, Research Leader	DAI	Financial Analyst	I
Robert Dressen	DAI	Financial Analyst	I
Mary Miller	DAI	Financial Analyst	I
Till Bruett	SEEP Network	Financial Analyst	I
TBD	DAI	Financial Analyst	I & II

**C. Component 2 and 3:**

On February 25, the DAI team received word that an additional \$600,000 had been allocated for Components 2 and 3 of the task order. To date, USAID has not called upon DAI to provide services under these two components.

**III. PROJECT EXPENDITURES**

The total project expenditures for Quarters 1 and 2 are provided in the following pages. Project expenditures are broken out by Labor and Other Direct Costs (ODCs). A total of \$109,396 has been expended for the first two quarters of the project. This represents 2% of the total project budget.

## **PROJECT EXPENDITURES**



163 Bank Secrecy Laws	\$ 28,080	\$ 10,201	\$ 38,281	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
164 Networks Research	\$ 63,071	\$ 1,574	\$ 64,645	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
165 Proving Microfinance Matters	\$ 163,684	\$ 21,856	\$ 185,540	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
166 Risk Based Supervision	\$ 169,231	\$ 32,893	\$ 202,124	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
167 Standardized Accounting and Disclosure Regimes	\$ 48,052	\$ 12,418	\$ 60,470	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
<b>Subtotal Theme 6</b>	<b>\$ 749,370</b>	<b>\$ 166,121</b>	<b>\$ 915,491</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0.0%</b>
<b>Component 2</b>	<b>Subtotal Component 2</b>			<b>\$ 300,000</b>							
<b>Component 3</b>	<b>Subtotal Component 3</b>			<b>\$ 300,000</b>							
<b>PROJECT TOTAL</b>	<b>\$ 3,366,141</b>	<b>\$ 939,814</b>	<b>\$ 5,373,996</b>	<b>\$ 48,126</b>	<b>\$ 76</b>	<b>\$ 42,195</b>	<b>\$ 48,126</b>	<b>\$ 76</b>	<b>\$ 42,195</b>	<b>\$ -</b>	<b>0.8%</b>



151 Private Debt Placements	\$ 67,944	\$ 2,166	\$ 70,110	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
152 DCA Credit Enhancements	\$ 70,124	\$ 27,124	\$ 97,248	\$ 288	\$ -	\$ 288	\$ 1,524	\$ -	\$ 1,524	1.6%
<b>Subtotal Theme 5</b>	<b>\$ 138,068</b>	<b>\$ 29,290</b>	<b>\$ 167,358</b>	<b>\$ 288</b>	<b>\$ -</b>	<b>\$ 288</b>	<b>\$ 1,524</b>	<b>\$ -</b>	<b>\$ 1,524</b>	<b>0.9%</b>
<b>Theme 6: Enabling Environment for Microfinance and the Market Infrastructure</b>										
161 Developing Private Credit Bureaus for MF	\$ 38,141	\$ 15,854	\$ 53,995	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
162 Specialized Microfinance Laws and Frameworks	\$ 239,111	\$ 71,325	\$ 310,436	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
163 Bank Secrecy Laws	\$ 28,080	\$ 10,201	\$ 38,281	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
164 Networks Research	\$ 63,071	\$ 1,574	\$ 64,645	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
165 Proving Microfinance Matters	\$ 163,684	\$ 21,856	\$ 185,540	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
166 Risk Based Supervision	\$ 169,231	\$ 32,893	\$ 202,124	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
167 Standardized Accounting and Disclosure Regimes	\$ 48,052	\$ 12,418	\$ 60,470	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Subtotal Theme 6</b>	<b>\$ 749,370</b>	<b>\$ 166,121</b>	<b>\$ 915,491</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<b>Component 2</b>	<b>Subtotal Component 2</b>		<b>\$ 300,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<b>Component 3</b>	<b>Subtotal Component 3</b>		<b>\$ 300,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<b>PROJECT TOTAL</b>	<b>\$ 3,366,141</b>	<b>\$ 939,814</b>	<b>\$ 5,373,996</b>	<b>\$ 60,049</b>	<b>\$ 1,146</b>	<b>\$ 61,195</b>	<b>\$ 108,175</b>	<b>\$ 1,222</b>	<b>\$ 109,396</b>	<b>2.0%</b>