



**An International Center for Soil Fertility and Agricultural
Development**

**Международный центр по развитию плодородности
почвы и сельского хозяйства**



**Kyrgyz Agro-Input Enterprise Development Project
Кыргызский проект снабжения и развития агро-бизнеса**

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QUARTERLY REPORT 10-1-2001 THROUGH 12-31-2001

USAID Cooperative Agreement 116-G-00-01-00034-00

Prepared for USAID/CAR

By

**IFDC
Muscle Shoals, AL USA**

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Executive Summary

The USAID Mission for Central Asia signed the agreement to fund the he Kyrgyz Agro-input Enterprise Development (KAED) Project on September 30, 2001. Due to the uncertain security situation in the region, the actual start of the project was delayed until November 12th, when Chief of Party, Chan Sieben, accompanied by Dan Waterman from IFDC Headquarters, arrived in Osh. The two had met the previous week with USAID, partners, other donors and government officials in Almaty and Bishkek. During the first weeks in Osh, the COP met with USAID and other donor programs in the region, credit institutions, government agencies, and potential private sector clients of the project.

The primary objectives of the shortened seven week first quarter were to establish the office and prepare an annual work plan. Logistics and hiring were completed by 14 December, and the new eight local staff members reported for work on 18 December. The Work Plan was submitted to USAID Almaty and Bishkek on 12 December, within 30 days after project launch as required in the Cooperative Agreement.

During the remainder of the quarter, staff completed orientation to USAID, IFDC, local office policies and procedures, and the KAED project work plan. They are now aware of team strategies, objectives, and individual component work plans. A representative of USAID Bishkek met with the staff on December 20 to explain USAID objectives. The team is now well poised to begin the real work of the project.

The next step is to identify and begin developing the entrepreneurial base that can provide private sector supply and distribution of critical agro-inputs to the Ferghana Valley area of Kyrgyzstan. The project staff will also be preparing demonstration farms and establishing baselines and indicators for performance results.

Activities in Support of Work Plan First Quarter

Operations

- Register the project with the government and open bank accounts – Not Complete. Documentation has been submitted by USAID Bishkek, but has not been approved by the appropriate Ministry
- Establish office, communications and logistics – Completed as of December 14
- Begin hiring Kyrgyz staff – Completed as of December 18. All eight local staff members are on two- month probation. If performance is satisfactory, they will be given annual contracts. Positions include General Manager and Office Manager; Agronomist, Credit/Finance, and Association Development Specialists each with an assistant capable of providing translating and interpreting services as required; Hired car with driver, and part time cleaning help. The professional office staff consists of 4 men and 4 women, representing Kyrgyz, Uzbek and Tartar ethnic backgrounds. Language skills in addition to Russian and Kyrgyz include Uzbek, Turkish and German.

Management

- Finalize first year work plan together with USAID – Submitted to USAID/CAR on 12 December
- Propose IR targets and definitions to USAID – Submitted; further discussion will be held in second quarter
- Establish contacts and review project plans with relevant USAID partners and other donor programs, banks, and other sources of support – First round completed (See Appendix A - Contact List attached)

Agronomic Support and Private Sector Extension Development

- Collect baseline data on the availability for input categories seed, fertilizer and plant protection products (PPP) – Process started last week of December

Credit/Finance and Business Training; International Procurement

- Meet with potential credit sources and explain dealer operations and needs – Process started last week of December

Association Building

- Identify entrepreneurs and key individuals and explain the ways the project can help them – Process started last week of December

Appendix A - Contact List

A. Almaty, Kazakhstan

USAID Mission to Central Asia
Michael Fritz, Dep. Director
Rick Gurley, Private Enterprise and project CTO
Tracy Atwood, Kyrgyz Coordinator (visiting Almaty)
Marcus Johnson, Contracts Officer
Pragma Office admin staff

B. Bishkek, Kyrgyzstan

USAID Office and USAID Partners
Tracy Atwood, Coordinator
Eamon Doran, Private Sector Advisor
Indira Kadyrkanova, assistant to PSA
Mark Grubb, COP for the Pragma SME regional project
Konstantin Fedashev, Business Advisor, Pragma
Kathleen Hinman, regional trade network specialist, Pragma
Allen Decker, COP of the Chemonics Land Reform project
Georg Bergman, Director of the Winrock Farmer to Farmer project
John Denys, Manager of the Mercy Corps SME Credit Project
Malcom Childress, Land Tenure Center
William Jensen, COP of the Carana Econ and Bus Education Network
Kelly Seibold, COP ARD/Checchi Regulatory Reform Project
Mashav office (Israel/USAID agriculture training and exchange project)

Other Donors

Mohinder Mudahar, Asyl Undeland and Orenbek, World Bank Office
Kiyoshi Ishi and Sergey Krivoruchko, JICA (2KR Program)

Peter Goodman, Team Leader, Asian Development Bank (ABD)
Mark Crocker, COP from GRM for the ADB Ag Area Dev. Project in Chui Valley

Ministry of Agriculture and World Bank funded projects

M. T. Turdukulov, First Deputy Minister
Jeenbaeva, Exec. Dir. and O. G. Makeshevna, Dep. ED, Kyrgyz Ag Finance Corp.
B. Shamkeev, Director and O. Zahifa, Coordinator, ASSP Project Implement. Unit

Osh, Kyrgyzstan

Pragma

Greg Lassiter, Agribusiness Advisor
Sanjar Seitkasymov, Nilufar, and other business advisory and admin staff

GTZ Training and Extension System (TES) Project

Ainagul Nasyrova, Manager and Torsten Swoboda, German Adviser

Osh Oblast

Governor Naken Kasiev, and Jailbek Dadiev, Asst. to the Governor
Abdulvahit Abdusaloam, Head of the Oblast Dep. Of Agriculture
Abdubali Toktomamatov, Dean of Geography and Ag Faculty, Osh State Univ.
Parliament Deputy Buribai J. Juraev, Chair Committee on Agriculture
Avazbek Khadjbulyayev, Dean at University, and Assistant to Deputy Juraev
Parliament Deputy Abdimomunov Alisher, Chair International Affairs Committee

Mercy Corps – John Strickland, southern representative

Netherlands Ag Dev. Program, John Davis, Team Leader – Naukat location

Kyrgyz Agricultural Finance Corp. (KAFC), Osh – Ilimbek Bektenaliev, Head of Credit

Bay Tushum Financial Fund, Galina Kosharova, Regional Manager

UNDP – Jotham Mdingi (TZ cit.), southern representative

World Bank Team visiting region: Shigeo Katsu, Regional Operations and Renewal, Europe and Central Asia Region; Joseph Goldberg, Sector Manager Environmentally and Socially Sustainable Development Unit plus four additional specialists.

Regional Agricultural Development (RAD) center – Saparbek Toktosunov, Director

C. Jalall Abad, Kyrgyzstan

Jalall Abad Oblast

Mrs. Janyl Tumenbaeva, First Deputy Governor
Shermamat Shorukov, Head of the Agricultural Dept.

KAFC – Almaz Dorumbayev, Branch Manager

Bay Tushum (ACDI/VOCA credit project funded from monetization of FFP)
Igor Gorbunov, Regional Manager

Swiss Helvetas LARC (Legal Assistance to Rural Citizens) project
Almaz Musabaev, Manager

Regional Ag Dev Center (supported by Swiss Helvetas and the World Bank via Min Ag) Akylbek Osmonov, Regional Manager, the chief Agronomist, and the Economist