

**Farmer-to-Farmer - Russia
Second Semi-Annual Report – FY 2000
To USAID**

April 1 to September 30, 2000

Cooperative Agreement No. FAO-A-00-99-00016-00

Submitted by

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**FARMER-TO-FARMER PROGRAM CONSORTIUM
ACDI/VOCA, LAND O' LAKES, and WINROCK INTERNATIONAL
RUSSIA
(USAID Cooperative Agreement # FAO-A-00-99-00016-00)
SEMI-ANNUAL REPORT FY00
April 1 – September 30, 2000**

I. PROGRAM ACTIVITIES DURING THE REPORTING PERIOD

ACDI/VOCA, Land O' Lakes, and Winrock International have joined forces to create the Farmer-to-Farmer Consortium responsible for implementing the Russia Farmer-to-Farmer Program (FtF). The FtF Russia Program will strengthen the capacity of host organizations at three levels of the "building blocks of sustainability" including (1) the firm-level, (2) agricultural support organizations, and (3) financial institutions. The program will retain its unique people-to-people characteristic by providing direct assistance to farm producers and agricultural enterprises. However, emphasis has been placed on increasing the financial sustainability and service delivery capacity of ASOs (associations, cooperatives, and business support institutions) providing business and technology transfer services to agricultural clients. The program also strengthens rural credit financial institutions and assists clients in accessing financing and attracting investments.

The FtF Consortium has identified four common objectives of the program to support the model of program interventions. The four objectives will serve as the guiding principle for the Consortium upon which the Russian strategy is based.

- Program Goal:** To assist in increasing food production and distribution, and improving the effectiveness of the farming and marketing operations of farmers.
- Objective 1:** Develop and disseminate a set of best practices for volunteer technical assistance.
- Objective 2:** Increase the sustainability of private agricultural enterprises.
- Objective 3:** To increase the capacity of support organizations to achieve sustainable service delivery and advocacy.
- Objective 4:** To strengthen rural finance systems to provide credit and other services to agricultural enterprises.

The Farmer-to-Farmer program fielded **149 volunteers** that assisted **199 host organizations** during year one of program implementation, which is approximately 94% the planned number of volunteers scheduled in the workplan for year one operations. The minor shortfall in the number of volunteers for the year can be attributed to the late signing of the cooperative agreement, the delay in opening the Novosibirsk office, and the inability to field volunteers in January due to the Y2K evacuation for Russia. During year one operations in Russia, ACDI/VOCA fielded 121 volunteers, Winrock 18 volunteers, and Land O' Lakes 10 volunteers.

The targeted oblast approach is enabling the FtF Program to focus on specific sectors (grain, dairy, meat, and vegetables) within both production and processing enterprises. The

program is also working to assist agricultural support organizations providing services in these sectors and rural financial institutions. The following chart depicts the progress in fielding volunteers to impact on the three main FtF objectives and focused on the targeted oblasts. Please note this chart has been revised from the fiscal year 2001 work-plan and provides actual figures for program operations during fiscal year 2000.

	Year I (Workplan)	Year I (Actual)	Estimated Total (Year 1 – IV)
Total Volunteers	159	149	615
Volunteers by Objective:			
Objective II (Private Enterprises)	56	92	297
Objective III (Organizations and NGOs)	63	47	230
Objective IV (Credit and Finance)	24	10	79
Objective V (NRM)	0	0	9
Non-focus*	16	0	0
Objective I (Public Outreach)			
Geographic Focus	>90%	89%	>90%

* In the year one workplan ten percent of the assignments were reserved to meet needs outside of the geographic region and sector focus of the program.

The FtF Consortium completed **113 volunteer assignments** during the third and fourth quarters of fiscal year 2000 and assisted **144 host organizations**. A list of the volunteers and their projects for the entire Fiscal Year 2000 is located in Appendix I.

II. PROGRAM ACCOMPLISHMENTS

A. FIRM-LEVEL ASSISTANCE

During the third and fourth quarters, a total of **89 host organizations received firm-level assistance including forty-seven (47) producers, forty (40) processors, and two (2) trade operations**. These numbers depict the success of the FtF program to balance assistance provided to food producers and processors. The program has also made a concerted effort to implement a balanced sector approach. The number of hosts receiving assistance by sectors was forty-two (42) grain, twenty-three (23) meat, twenty (20) dairy, and twenty-nine (29) vegetables (many of the hosts are engaged in more than one sector and this is reflected in the total numbers).

The new program strategy coupled with the targeted geographic focus has lead the FtF program staff to be active in identifying and marketing the program’s services to new clients. The presence of the three regional offices has greatly enhanced the capacity of the FtF program to effectively implement this approach and has eased the travel burden in covering such a large territory. Many new and sometimes skeptical clients have shown an interest in first working with the FtF program to address technology transfer issues. These assignments usually focus on new product development, improved quality, new production and processing techniques, and adoption of new technology. This has been particularly true with food processors which are

recognizing the need to expand the assortment of products offered, improve quality, and better market their goods to Russian consumers that have become used to western products, but prefer to buy Russian made food goods. This trend is highlighted by the fact that the FtF program provided technology transfer assistance to 80 host organizations versus business services to 36 host organizations. Many of these assignments were completed with agricultural producers, meat and dairy processors, cheese makers, and bakeries.

However, the FtF program staff have found that many host organizations are interested in receiving business services related to business management, marketing, financial management, and human resource management after having received volunteer technical assistance in technology transfer. The greatest demand has been in the area of marketing expertise and the FtF program has made an effort to better define our services on increasing sales through marketing. The program staff are now better prepared to define whether the host is searching for a specialist on retail or wholesale marketing and the types of tasks related to the five P's of marketing: People, Price, Place, Product, and Promotion.

Russia is also close to adopting International Accounting Standards (IAS). The FtF program has found that many agricultural enterprises have been slow to prepare for this transition. However, many progressive managers have expressed interest in developing financial management tools to assist in their decision making process. The FtF program has adopted an effective methodology for converting Russian accounting reports into IAS and/or GAAP standard balance sheets and income statements. In addition, the new financial formats developed have enabled clients to determine the production cost by operational area (i.e. crop) to better determine which activities are profit making.

NEW PRODUCTS – NEW OPPORTUNITIES

The FtF Program has been successful in assisting food processors to introduce new products into the local market. The program has predominately focused on bakeries, cheese producers, and meat processors. New products enable FtF clients to add value to products, improve their competitive advantage, and offer consumers more choice.

PETRAKOVA BAKERY Bakery - Voronezh

Mr. Nathaniel Pollack, an international bakery specialist, introduced, demonstrated and provided recipes for new products including buns, puff pastries, cookies, holiday bread and rolls, carrot bread, and croissants. The Director reported that the scissor cut buns and fruit twirls have been so successful that the client has leased two new locations in downtown Voronezh to sell these two products. The carrot bread has also had immediate acceptance by customers. The client realized soon after the assignment that the current equipment was insufficient to produce the new products and has recently purchased a new rotation oven. They will now be able to produce and offer 70 percent of the new products developed by Mr. Pollack.

VOLOGDA MILK PROCESSING PLANT Cheese Production – Vologda

Mr. Tony Kutter, owner of a family cheese manufacturing operation, assisted in the production of mozzarella cheese. The client had purchased the recipe from the Uglich Dairy Research Co a former FTF client assisted by Mr. Kutter. However, they had failed on their own to get the proper stretching ability and the finished product did not have the proper texture. As a result of Mr. Kutter's assignment, the plant is close to receiving certification for the new product, the production line has been established, and the product will be marketed throughout Northwest Russia. There is high demand for high quality Russian produced mozzarella cheese, since most of the mozzarella is imported and very expensive.

B. AGRICULTURAL SUPPORT ORGANIZATIONS

The FtF Consortium is implementing its FtF Russia program approach around a critical lesson learned: sustainable agricultural development in Russia will only be achieved when viable indigenous Agricultural Support Organizations (including associations, business support institutions, training institutes, and cooperatives) are developed to meet the wide ranging needs of agricultural enterprises. The FtF Russia program is working to build the capacity and sustainability of ASOs, enabling them to provide high quality services at the firm level. The legacy of the FtF Russia program will be the presence of viable organizations providing business training and technology transfer services to agricultural producers, processors, and non-traditional financial institutions lending to the agricultural sector.

**INTERREGIONAL ASSOCIATION OF
MUSHROOM GROWERS (IAMG)
Helping Mushroom Producers To Help
Themselves**
www.mtu-net.ru

The IAMG was founded in May 1995, and incorporates 58 members. Members of the IAMG are involved in producing agaric and oyster mushrooms amounting to more than 6,000 tons per year. The IAMG advocates on behalf of its members and provides consulting services in improved production practices and business management.

The FtF program has fielded five volunteers during the last year of program operations to assist the IAMG and its members on issues related to compost preparation, oyster mushroom production, information dissemination (newsletter and website), marketing, and human resource management.

As a result of FtF assistance, membership has increased by 45% over the last year and an effective website has been created to assist in marketing mushrooms produced by association members. Increased production, sales, and membership has resulted in additional operation revenue for the IAMG.

During the third and fourth quarters, the FtF Russia program continued the implementation of this strategy by assisting forty-three (43) Agricultural Support Organizations including five (5) cooperatives, eleven (11) associations, sixteen (16) training institutes, seven (7) business centers, two (2) government agencies, one (1) trade organization, and one (1) foundation.

The total number of ASOs assisted during year one implementation was slightly less than had been planned in the year one work-plan. This was due in part to the difficulty in identifying viable support organizations that had the capacity to provide quality assistance, while generating revenue to earn profits or cover their costs. This has been particularly true in identifying viable producer and processor associations. It has become evident that associations in Russia can be classified as either government controlled, dominated by one key industry

player, or traditional. Traditional associations are usually private initiatives, have broad membership, and provide services to members through advocacy, information dissemination, and training. During the last quarters, the FtF program provided assistance to five traditional associations: the Interregional Association of Mushroom Growers, the Saratov Regional Association of Beef Cattle Producers (SARBEEF), the Novosibirsk Association of Private Farmers (AKKON), the Omsk Regional Union of Entrepreneurs, and the Kemerovo Association of Beekeepers.

The FtF program continued to work through educational institutions in developing training modules and extension services for current practitioners and agricultural students. This

has been an effective tool in reaching many interested beneficiaries and has increased the capacity of these training institutions to provide these services to the members and clients in the future. Volunteers developed courses, modules, and workshops on issues related to extension, agricultural training systems, human resource management, agricultural bankruptcy, aquaculture, pollen collection, beekeeping, cottage cheese production, distance education, innovative approaches to teaching agricultural courses (excel), goat breeding, women in business, and natural resource education.

In addition, volunteers worked with several business support institutions on improving their own institutional development and increasing their capacity to provide services to their agricultural clients. One noteworthy client is the Foundation for Agrarian Development Research, which is building a network of radio stations interested in providing practical agricultural information to their listeners. The FtF program also worked on draft legislation related to agricultural bankruptcy and warehouse receipts.

C. FINANCIAL INSTITUTIONS

The FtF Russia program continued its close collaboration during the last two quarters with the Russian-American Lending (RAL) Program implemented by the Rural Credit Cooperation Development Fund (RCCDF) and ACDI/VOCA by fielding six volunteers to work with eight (8) rural credit cooperatives in Saratov, Chuvashia, Leningrad, Yaroslavl, Chelaybinsk, Vologda, and Rostov-on-Don.

The RAL program was established to provide on-lending to credit cooperatives, who in turn could make production loans to their members, primarily private farmers. USDA (loan capital) and USAID (the Mobilizing Agricultural Credit Program) jointly fund the RAL program. At the time of the writing of this report the program was continuing to experience no defaults and zero delinquency with all cooperatives repaying principal and capital contributions on time and according to the terms of their loan agreements. The RAL Program has issued a total of **36,302,000 rubles** in loans since project inception. A total of **9,338,000 rubles** have been repaid in accordance with the loan agreements. The RAL Program currently has an active portfolio of **27,564,000 rubles** to 21 Rural Credit Cooperatives, which in turn have lent **417 individual borrowers** (primarily private farmers).

GARANT RURAL CREDIT COOPERATIVE Saratov

The Garant Credit Cooperative was established on September 18, 1997. The FtF Consortium and the RAL program have been working with the Garant cooperative for about 18 months. **Mr. Steve Bazzell**, a rural credit specialist, assisted the cooperative in September 1999 and again in July 2000 on strengthening their policies and procedures, internal controls, and board/member relations. Mr. Bazzell's work has had considerable impact on the operations of the cooperative. Garant has borrowed and repaid 1,960,000 rubles (\$70,000) from the RCCDF and currently has outstanding an additional 1,240,000 rubles (\$44,300). The cooperative in turn has used these funds to make 25 loans to its members, private farmers.

The cooperative was accredited into the RAL program in September 2000 and since that time has increased its net equity from 216,000 rubles to 556,700 rubles an increase of more than 157 percent. In addition, the cooperative has added six new members since September 1999, a 17.6 percent increase, and currently has 40 members.

Two volunteers also provided direct assistance to the RCCDF. Ms Vickie Consetino reconciled all RAL expenses and prepared the 1999 Balance Sheet and Income Statement. She also developed a quarterly reporting system based on the balance sheet that demonstrates actual versus planned expenditures. In addition, she developed pro-forma balance sheets, income statements, and cash flow projections (based on the RAL program plan) for 2000 – 2002. This information was attached to the RCCDF 2000 Business Plan and will be used as the basis for RCCDF's first Annual Report to be completed in early 2001.

The program continues to search out other opportunities in developing alternative sources of credit for agricultural producers and processors. The areas identified include grain warehouse receipts, forward contracting, insurance, and leasing. The program completed one assignment with an agriculture insurance company, Podderzhka, located in Novosibirsk. The FtF program believes it can play an active role in the development of an agricultural insurance system (which could support the RAL lending activities) and has been asked by the Ministry of Agriculture to provide guidance on mutual insurance companies in the United States.

III. MONITORING AND EVALUATION

The FtF Consortium has developed an overall approach to monitoring and impact assessment system that allows for both aggregating information on traditional BHR/PVC indicators and documenting indicators of achievement (results and impact) that coincide with strategic mission objectives. The FtF Russia program has implemented this comprehensive monitoring and evaluation system and developed a preliminary ACCESS database to track program achievement towards these objectives and indicators. The M&E system enables the FtF Consortium to monitor and report on program impact at various levels, while also providing useful information necessary to manage program activities. The M&E system is implemented at three stages in program implementation including scope of work development (including host organization base-line surveys), the volunteer assignment, and a field survey conducted after assignment completion. During the first year of program implementation, the FtF Consortium completed the first two stages of M&E analysis on each assignment completed in the first quarter. The post-assignment surveys will be completed for these assignments will be completed during the first two quarters of FY01 as determined by FtF program staff and the fielded volunteer. The FtF Consortium has also worked to make our M&E system compatible with the USAID/BHR required tables and our approach for achieving this result was outlined in FY01 work-plan.

1. Program Objectives

The Consortium has defined four FtF program objectives that form the basis for setting targets, identifying appropriate indicators, and providing program focus. For each program objective, sub-objectives (targets) and respective indicators have also been identified. The complete menu of FtF program indicators and the FtF Russia's program progress toward achieving the objectives is attached in Appendix II. A primary indicator and additional secondary indicators have been identified for program impact based on the nature of the assignment and the volunteer's final report. Results will be certified through monitoring and

evaluation surveys to be completed by FtF program staff. The following results are anticipated from third and fourth quarter activities:

FtF Program Objectives	Total No. of Hosts	Total No. of Vols
Objective 1: Set of best practices for volunteer TA developed and disseminated	144	113
Objective 2: Increased Sustainability of private agricultural enterprises (Firm-level)	90	70.5
Objective 3: Increased capacity of associations, cooperatives, and business support organizations to achieve sustainable service delivery and advocacy – (Agricultural Support Organizations)	43	35.5
Objective 4: Strengthened commercial bank and rural finance systems to provide credit and other services to agricultural enterprises (Credit and Finance)	11	7

2. USAID/Moscow Strategic Objectives

The FtF Russia program also impacts on USAID/Moscow’s Strategic Objectives and Intermediate Results. USAID’s programs in Russia are focused on private agricultural development, credit and finance, investment promotion, and policy reform. The overall economic development strategy for Russia has a strong emphasis on the financial sustainability of business support institutions and in improving the capacity of these institutions to provide services at the firm level. The appropriate USAID/Moscow Strategic Objective (SO) and Intermediate Result (IR) as it relates to the volunteer assignment is selected and included in the volunteer scope of work. The following USAID/Moscow SOs and IRs were addressed during the third and fourth quarters.

USAID/Mission Strategy	Total No. of Vol. Assignments
S.O. 1.3 – Accelerated Development of Growth of Private Enterprise	109
<i>IR 1.3.1 – Policies, Legislation and Regulations Conducive to Broad Based Competition and Private Sector Growth Adopted</i>	<i>3</i>
<i>IR 1.3.2 – Successful Models of Private Ownership and Modern Management Widely Replicated</i>	<i>77</i>
<i>IR 1.3.3 – Sustainable Network of Business Support Institutions Rendering Services to Entrepreneurs and Enterprises</i>	<i>29</i>
S.O 1.4 – Improved Economic Infrastructure to Support Market-Oriented Growth	3
IR 1.4.2- Legal and Regulatory Framework for Financial Sector Established and Strengthened	<i>1</i>
IR 1.4.3 – International Accounting Standards Will Properly Match Revenues and Expenses and Improve Existing Operations and Will Make Financial Reporting Transparent to Domestic and International Investors.	<i>2</i>
S.O. 1.6 – Increased Environmental Management Capacity to support Sustainable Economic Growth	2

<i>IR 1.6.2 – Improved Management of Natural Resources and Biodiversity Protection</i>	<i>1</i>
<i>IR 1.6.3 – Improved Economic Mechanisms for Natural Resource Management and Environmental Protection</i>	<i>1</i>

3. Geographic Focus

The FtF Russia program strategy takes into account the vastness of Russia’s landmass and the diversity of the agricultural products produced and processed. The FtF Consortium’s strategy is to focus activities in the largest agricultural producing regions, while targeting (1) Meat and Dairy Processing; (2) Post-Harvest Activities related to grain and vegetables, and (3) Farm Credit and Finance. The FtF Russia program began implementation of its strategy to target firm-level assistance in three geographic regions: (1) Western Russia, (2) Volga, and (3) Siberia. At least 90 percent of all FtF Russia volunteers working at the firm-level will have at least one host in one of the thirteen targeted Russian oblasts. Agricultural support organizations and financial institutions located in the target regions are also given priority of assistance, but due to the potential wide-spread impact from assistance to these host organizations, geographic location is not a prohibitive factor.

During the third and fourth quarter, 119 host organizations (83%) were located in a focus oblast, and 101 volunteers (89%) had at least one host in a focus oblast.

4. Total Beneficiaries (This reporting period)

The total FtF beneficiaries assisted during the third and fourth quarters was calculated based on the information provided by the volunteer on the de-briefing data sheet. Preliminary information is provided in the scope of work and in cases where the de-briefing data sheet has not yet been submitted the information from the scope of work has been used for these calculations.

Number of Direct Beneficiaries			
Female	1524	Male	1585
Number of Indirect Beneficiaries			
Female	128,224	Male	190,954

5. Total In-Kind Contribution (This reporting period)

In-kind contribution for the third and fourth quarters was calculated at two levels: (1) host organization contribution and (2) estimated value of volunteer’s time. The information for the volunteer certifies total in-kind contribution on the de-briefing data sheets. The host organization contribution is based on USAID rates for items such as lodging, M&IE, etc.

In-Kind Contribution	
Host Organization Contribution	\$57,483
Volunteer’s Contribution	\$787,510
TOTAL In-Kind Contribution	\$844,993

6. Total Leveraged Resources by Host Organizations

The FtF Consortium works to assist its clients in leveraging additional financial resources for operations, program activities, and training. During the last two quarters, five FtF clients leveraged financial resources for their activities.

Leveraged Resources	
Moscow State Agro-Engineering University	\$100,000 – Kellog Foundation
Moscow State Agro-Engineering University	\$50,000 – EU-TACIS
Rural Credit Cooperation Development Fund	\$3,000,000 (86 million rubles in new capital from USDA)
Rural Credit Cooperation Development Fund	\$85,170 (Eurasia Foundation)
Saratov State Agrarian University	\$2,000 (Donated Drip Irrigation Equipment – Underhill International)
Volunteer financial donation to Nadezhda Farm	\$1,000
Total Funds Leveraged	\$3,238,170

APPENDIX I
FY00 VOLUNTEER ASSIGNMENT LISTING

Farmer-to-Farmer - FY00 Volunteer Assignment Listing

HQ #	Field #	Recruiter	Coordinator	Assignment	Original Dates	Actual Dates	Status	Type of Specialist	Volunteer
331001	MAV004	AV-CA	V. Soldatenkov	Goat Herd Management	10/3/99 - 10/16/9	3/25/00 - 4/8/00	Completed	Goat Herd Management	Keith R. Ma
331002	MAV005	AV-CA	Y. Savinova	Yaroslavskiy Broiler Poultry Production	2/13/00 - 2/26/00	6/12/00 - 6/24/00	Completed	Poultry Nutrition	James N. Andru
331003	MAV010	AV-CA	Y. Savinova	FADR Institutional Development	11/27/9 - 12/11/9	1/29/00 - 2/12/00	Completed	M&E Specialist	Naya K. Kenr
331004	SAV003	AV-CA	O. Sedykh	Saratov Bakery Products Marketing	2/19/00 - 3/7/00	6/3/00 - 6/18/00	Completed	Bread Marketing Specialist	Keith E. Had
331005	SAV007	AV-CA	O. Sedykh	Food Canning Project	12/4/99 - 12/21/9	1/29/00 - 2/18/00	Completed	Food canning specialist	John Marer
331006	MAV014	AV-CA	Y. Savinova	Novosibirsk Food Corp. Trade and Marketing	3/11/00 - 3/28/00	3/11/00 - 3/28/00	Completed	Grain exchange specialist	Brian G. Wo
331007	FAV001	AV-CA	O. Sedykh	Volgograd Cookie Production	3/11/00 - 3/28/00	2/12/00 - 2/29/00	Completed	Cookie Production	John F. Kone
331008	SAV009	AV-CA	O. Sedykh	STC Meat Processing Technologies	1/27/00 - 2/11/00	3/30/00 - 4/15/00	Completed	Meat-processing	Ronald D. Lay
331009	MAV016	AV-CA	A. Soloviev	ACODEC & Borisovo Cheese Making	1/29/00 - 2/19/00	1/29/00 - 2/19/00	Completed	Cheese Production	Anthony W. Ku
331010	MAV017	AV-CA	A. Soloviev	Krasniy Kholm Co. Dairy Herd Management	1/29/00 - 2/12/00	1/29/00 - 2/12/00	Completed	Dairy herd management	Damon A. Szymar
331011	MAV018	AV-CA	A. Soloviev	Ornamental and Soft-Fruit Nursery Management	6/17/00 - 7/1/00	6/14/00 - 7/3/00	Completed	Nursery Management	Lee Sander
331012	FAV002	AV-CA	Y. Savinova	Garant Credit and RCCDF Instit-I Development	6/6/00 - 6/24/00	7/11/00 - 7/29/00	Completed	Credit Cooperatives	Steven R. Baz
331013	SAV010	AV-CA	O. Sedykh	Novy Edem Co. Hard Cheese Production	1/29/00 - 2/15/00	2/25/00 - 3/14/00	Completed	Cheese production	William J. Bro
331014	SAV012	AV-CA	O. Sedykh	Krasnodonskoye Co. Emu Breeding and	2/26/00 - 3/14/00	3/12/00 - 3/29/00	Completed	Emu breeding and nutrition	John P. Bl
331015	SAV011	AV-CA	O. Sedykh	Krasnodonskoye Co. Emu Management	2/26/00 - 3/14/00	3/12/00 - 3/29/00	Completed	Emu management	Douglas R. Moc
331016	MAV019	AV-CA	A. Soloviev	"Chuvashkartophel" Potato Seed Production	4/22/00 - 5/6/00	4/22/00 - 5/6/00	Completed	Potato seed production	Wayne Jo
331018	SAV013	AV-CA	O. Sedykh	STC Broiler Nutrition and Management	3/18/00 - 4/4/00	3/18/00 - 4/3/00	Completed	Broiler Nutrition and	Peter E. F
331019	MAV021	AV-CA	Y. Savinova	Credit Cooperatives Institutional Development	2/2/00 - 3/4/00	2/16/00 - 3/17/00	Completed	Agricultural Credit	Robert E. Co
331020	MAV022	AV-CA	Y. Savinova	Investment Proposal for Swine Processing	1/29/00 - 2/26/00	5/14/00 - 6/5/00	Completed	Business Plans/Investment	Randall C. Fresc
331021	MAV024	AV-CA	V. Shevnin	Writing Winning Proposal and Fund Raising	1/29/00 - 2/15/00	2/5/00 - 2/22/00	Completed	Specialist in Proposal	Donald K. Whe
331024	SAV015	AV-CA	O. Sedykh	Agrosputnic Coop. Potato Production and	6/3/00 - 6/17/00	6/3/00 - 6/17/00	Completed	Potato Production and	William L. Camp
331025	MAV026	AV-CA	V. Shevnin	FDS "Agricultural Tourism"	6/17/00 - 7/4/00	6/17/00 - 7/3/00	Completed	Training specialist	Russell L. Stubl
331026	MAV027	AV-CA	Y. Savinova	Warehouse Receipts Draft Legislation	1/10/00 - 2/15/00	7/3/00 - 8/13/00	Completed	Warehouse receipts	Terry Chapr
331027	MAV028	AV-CA	Y. Savinova	"ROSA" Joint Stock Co. Financial Management	6/10/00 - 7/8/00	6/11/00 - 7/8/00	Completed	Financial Management and	Johney L. Willia
331028	SAV016	AV-CA	O. Sedykh	SRCCI Saratov Extension Service Organization	3/11/00 - 3/28/00	4/20/00 - 4/27/00	Completed	Extension	Thomas H. Bruen
331029	SAV017	AV-CA	O. Sedykh	Samara Bakery Technology	2/19/00 - 3/7/00	2/19/00 - 3/7/00	Completed	Bakery	Ernst C
331030	SAV018	AV-CA	O. Sedykh	Volgograd and Saratov Mushroom Production	2/26/00 - 3/14/00	3/4/00 - 3/21/00	Completed	Mushroom Production	Mickey Fe
331031	MAV029	AV-CA	V. Soldatenkov	Kuyagan Milk Plant Cheese Making	6/9/00 - 6/27/00	6/10/00 - 6/27/00	Completed	Cheese Production	Dietrich H. Kroen
331032	SAV019	AV-CA	O. Sedykh	"Ravioli" Bakery Cake Decoration and	3/4/00 - 3/21/00	2/12/00 - 2/29/00	Completed	Cakes' Decoration and	Lucas G. Galle

HQ #	Field #	Recruiter	Coordinator	Assignment	Original Dates	Actual Dates	Status	Type of Specialist	Volunteer
331033	SAV020	AV-CA	O. Sedykh	Saratov Greenhouse Vegetable Production	4/1/00 - 4/18/00	4/1/00 - 4/20/00	Completed	Greenhouse Vegetables	Dave G. Ad
331034	MAV030	AV-CA	V. Soldatenkov	MSAU Agricultural Curriculum Development	3/1/00 - 4/11/00	3/3/00 - 4/4/00	Completed	Biological Engineering	Dennis E. Buffing
331036	SAV021	AV-CA	O. Sedykh	Plodovy Sad Cooperative Business Analysis	2/19/00 - 3/7/00	2/19/00 - 3/7/00	Completed	Business Analysis and	Leonard Knobl
331037	MAV032	AV-CA	V. Soldatenkov	MSAU Curriculum Development	4/13/00 - 5/5/00	4/15/00 - 5/5/00	Completed	Extension	Tracy S. Hoc
331038	MAV033	AV-CA	Y. Savinova	Credit Cooperatives Institutional Development	6/15/00 - 7/4/00	6/15/00 - 7/4/00	Completed	Credit Cooperatives	Carolyn J. Haygo
331039	MAV034	AV-CA	V. Shevnin	IAMG & Vesenny JSC Human Resources	5/27/00 - 6/14/00	9/9/00 - 9/26/00	Completed	Human Resources	Robert F. I
331040	MAV035	AV-CA	V. Soldatenkov	"Arenda"Enterprise Ravioli & Tortellini	4/8/00 - 4/22/00	7/1/00 - 7/15/00	Completed	Ravioli and Tortellini	Peter Robert
331041	MAV037	AV-CA	V. Soldatenkov	Zemsky Khleb & Swiss Dom Bread & Pastry	4/4/00 - 4/22/00	4/9/00 - 4/29/00	Completed	Bakery	Arthur P. Fisc
331043	MAV038	AV-CA	A. Soloviev	"Lubimiy Krai" JSC Cookie Production	4/8/00 - 4/22/00	4/22/00 - 5/6/00	Completed	Cookie Production	Madhusudana Sai
331044	MAV039	AV-CA	A. Soloviev	Potato Seed Technology	5/20/00 - 6/3/00	5/20/00 - 5/31/00	Completed	Potato Seed Technology	John K. Peter
331045	SAV024	AV-CA	O. Sedykh	Voronezh RSF & WDB Institutional	5/13/00 - 5/30/00	5/13/00 - 5/30/00	Completed	Institutional Development	Ron S. Pres
331046	SAV025	AV-CA	O. Sedykh	Oroshayemoye Farm Dairy Herd Management	5/13/00 - 5/30/00	5/13/00 - 5/30/00	Completed	Dairy Herd Breeding	Hugh W. Kenwor
331047	MAV041	AV-CA	V. Soldatenkov	MOAF & AgroMIR Federal Bankruptcy Law	5/13/00 - 5/27/00	5/18/00 - 5/27/00	Completed	Agricultural Bankruptcy	Thomas A. Sr
331048	MAV042	AV-CA	V. Soldatenkov	MOAF & AgroMIR Fund Bankruptcy Law	5/13/00 - 5/27/00	5/18/00 - 5/27/00	Completed	Agricultural Bankruptcy	Sarah F. Spar
331049	MAV043	AV-CA	A. Soloviev	Leningrad Obl. Potato Production Technology	5/9/00 - 5/23/00	5/15/00 - 5/20/00	Completed	Potato Production	John K. Peter
331050	MAV044	AV-CA	V. Shevnin	Gradoboyev PE Bread and Pastry Marketing	5/6/00 - 5/20/00	5/6/00 - 5/23/00	Completed	Cookie Production	John F. Kone
331051	MAV046	AV-CA	V. Shevnin	Novgorod Obl.Cooperative Bread & Pastry	5/20/00 - 6/6/00	7/29/00 - 8/15/00	Completed	Bakery	Stephen J. M
331052	MAV047	AV-CA	A. Soloviev	"Torgmash" & "Olhovskoe" Bread & Pastry	5/13/00 - 5/26/00	6/10/00 - 6/24/00	Completed	Bakery	John F. Kone
331053	MAV048	AV-CA	V. Shevnin	"Olvios" Company Baking Technology	4/15/00 - 4/29/00	4/16/00 - 4/29/00	Completed	Confectionery Production	Ernst C
331054	SAV026	AV-CA	O. Sedykh	"Albinos" Bakery Voronezh Pastry Production	6/3/00 - 6/20/00	5/27/00 - 6/16/00	Completed	Bakery	Elaine M. Zimi
331055	MAV049	AV-CA	V. Soldatenkov	MIIFFS Aquaculture Curriculum Development	4/15/00 - 4/29/00	4/14/00 - 4/30/00	Completed	Fishery	Michael J. Br
331057	SAV029	AV-CA	O. Sedykh	Voronezh Ramon RAPO Bakery Products	5/13/00 - 5/30/00	5/20/00 - 6/6/00	Completed	Bakery	William R. Buffing
331058	MAV051	AV-CA	A. Soloviev	Compost Preparation & Mushroom Production	6/3/00 - 6/17/00	9/1/00 - 9/8/00	Completed	Mushroom Production	Mickey Fe
331059	SAV030	AV-CA	O. Sedykh	Yuventa Bakery Cake Design	5/20/00 - 6/6/00	5/27/00 - 6/16/00	Completed	Cake Production and	John W. Zimi
331060	SAV031	AV-CA	O. Sedykh	Ivanchenkovo & Gamma Farms Mushroom	5/20/00 - 6/6/00	8/19/00 - 8/30/00	Completed	Mushroom Production	Mickey Fe
331064	MAV053	AV-CA	V. Shevnin	"Volodarskogo" JSC Vegetable Production	6/3/00 - 6/20/00	6/3/00 - 6/20/00	Completed	Vegetable Production	James E. Neiba
331066	MAV055	AV-CA	Y. Savinova	Credit Coop."Sodruzhestvo" Institutional	7/15/00 - 7/29/00	7/15/00 - 7/29/00	Completed	Financial Management	Thomas F. Sau
331067	MAV056	AV-CA	A. Soloviev	"ACODEC" Company Cheese Making &	5/27/00 - 6/10/00	5/27/00 - 6/10/00	Completed	Cheese Production	Anthony W. Ku
331070	MAV061	AV-CA	A. Soloviev	"Shakhtinskiy" Factory JSC Bread Production	6/17/00 - 7/5/00	6/19/00 - 7/2/00	Completed	Bakery	Keith E. Had
331071	SAV036	AV-CA	O. Sedykh	Kazanova and Maximovski Farm Management	6/3/00 - 6/20/00	6/3/00 - 6/20/00	Completed	Farm Management	Roderick A. Ship

HQ #	Field #	Recruiter	Coordinator	Assignment	Original Dates	Actual Dates	Status	Type of Specialist	Volunteer
331072	MAV060	AV-CA	V. Soldatenkov	Victoria Company Business Planning	5/13/00 - 5/30/00	5/22/00 - 6/6/00	Completed	Business Analysis and	John P. Carl
331073	MAV062	AV-CA	V. Shevnin	"SNACK" JSC Potato Chips Marketing	6/17/00 - 7/4/00	8/15/00 - 8/29/00	Completed	Marketing	Marie Fors
331074	MAV063	AV-CA	Y. Savinova	Chelyabinsk & Vologda Credit Coops Instit'l	6/15/00 - 7/4/00	7/22/00 - 8/9/00	Completed	Credit Cooperatives	Vernon E. Brol
331075	SAV040	AV-CA	O. Sedykh	"Mais" Company Sunflower Processing	7/1/00 - 7/18/00	7/29/00 - 8/15/00	Completed	Sunflower Processing	Lawrence G. Beaureg
331076	MAV064	AV-CA	V. Shevnin	Vologda Oblast Cooperative Financial	7/31/00 - 8/15/00	7/31/00 - 8/16/00	Completed	Financial Management	Johne L. Willi
331077	MAV065	AV-CA	A. Soloviev	"Saturn" JSC Oyster Mushroom Production	6/24/00 - 7/8/00	6/4/00 - 6/20/00	Completed	Oyster Mushroom	William C. Denni
331078	SAV042	AV-CA	Y. Savinova	"Berezovsky" Farm Financial Management	7/17/00 - 7/30/00	7/17/00 - 7/30/00	Completed	Financial Management	Johne L. Willi
331079	MAV066	AV-CA	Y. Savinova	RCCDF Accounting and Reporting System	6/10/00 - 6/24/00	6/10/00 - 6/24/00	Completed	Accounting and Reporting	Vickie Cosent
331083	MAV068	AV-CA	O. Sedykh	"Suponinsky Khleb" Bakery Cookie Production	8/5/00 - 8/19/00	8/5/00 - 8/21/00	Completed	Cookie Production	John F. Kone
331084	MAV069	AV-CA	O. Sedykh	"Suponinsky Khleb" Bakery Products Marketing	8/5/00 - 8/19/00	8/5/00 - 8/21/00	Completed	Marketing	Bonnie Kone
331085	MAV070	AV-CA	V. Shevnin	Kemerovo Association Beekeeping	7/29/00 - 8/14/00	7/29/00 - 8/14/00	Completed	Beekeeping	Laura E. Miji
331086	MAV072	AV-CA	V. Shevnin	Farm Community Project Dimitrov Dairy	6/1/00 - 6/15/00	6/3/00 - 6/17/00	Completed	Dairy Herd Management	Michael R. Wh
331088	SAV049	AV-CA	O. Sedykh	"Albinos" Company Voronezh Food Processing	7/29/00 - 8/15/00	8/19/00 - 9/2/00	Completed	Meat and Vegetables	Balwant R. S
331091	SAV052	AV-CA	O. Sedykh	"Istoki" Farm Business Development	8/12/00 - 8/29/00	8/5/00 - 8/22/00	Completed	Business Analysis and	Perry M. Peter
331094	MAV076	AV-CA	A. Soloviev	Rodina JSC & Nazimovo Farm Dairy Herd	9/2/00 - 9/16/00	9/3/00 - 9/16/00	Completed	Dairy herd management	Damon A. Szymar
331095	MAV077	AV-CA	V. Shevnin	Sukhonsky Milk Factory Managerial Accounting	8/19/00 - 9/5/00	8/19/00 - 9/5/00	Completed	Financial Management and	Jo Ann B. Ve
331096	MAV078	AV-CA	V. Soldatenkov	Gala Khleb & Food Complex New Product	6/24/00 - 7/11/00	6/24/00 - 7/11/00	Completed	Bakery	Ernst C
331097	SAV055	AV-CA	O. Sedykh	PTC Saratov Cottage Cheese Production	8/26/00 - 9/12/00	8/26/00 - 9/12/00	Completed	Cottage Cheese Production	Delbert H. McDa
331098	SAV056	AV-CA	O. Sedykh	SSAA Farm Drip Irrigation System Development	9/2/00 - 9/19/00	9/2/00 - 9/19/00	Completed	Greenhouse Vegetables	David G. Ad
331099	MAV081	AV-CA	Y. Savinova	"Doskofy Fermer" Credit Coop. Instit'nl	8/31/00 - 9/19/00	8/31/00 - 9/20/00	Completed	Credit Cooperatives	Duane M. Carl
331100	MAV079	AV-CA	V. Soldatenkov	" Tsarevich" Bee Colony Mgmt & Product	8/5/00 - 8/22/00	8/5/00 - 8/22/00	Completed	Beekeeping	Christopher Bri
331101	MAV082	AV-CA	V. Shevnin	Sukhonsky Milk Factory Human Resources	9/9/00 - 9/26/00	9/23/00 - 10/8/00	Completed	Human Resources	William A. H
331102	MAV085	AV-CA	A. Soloviev	"Firma-Elikom" Co. New Packaging Technology	9/1/00 - 10/1/00	9/1/00 - 10/1/00	US Based	Packaging Technology	Glen E. Hus
331103	MAV084	AV-CA	V. Soldatenkov	Vologda Plant & "ACODEC" Cheese Making	9/16/00 - 10/3/00	9/10/00 - 9/27/00	Completed	Cheese Production	Anthony W. Ku
331104	MAV083	AV-CA	A. Soloviev	Potato & Vegetable Handling & Storage	9/2/00 - 9/16/00	8/28/00 -9/16/00	Completed	Vegetables Handling &	John K. Peter
331105	SAV057	AV-CA	O. Sedykh	"Lada-Khleb" Co. & "Khlebprodukt" Co. Grain	9/2/00 - 9/19/00	9/2/00 - 9/19/00	Completed	Grain Procurement & Sales	Reinhold S
331106	SAV058	AV-CA	O. Sedykh	"Vladimirskoye" JSC Beef Cattle Management	9/2/00 - 9/19/00	9/2/00 - 9/19/00	Completed	Beef Cattle Management	Roderick A. Ship
331107	SAV059	AV-CA	O. Sedykh	SAAR Farm Irrigation Equipment Dealership	9/2/00 - 9/19/00	9/2/00 - 9/19/00	Completed	Drip Irrigation	Luis A. Chaya C
331108	FAV003	AV-CA	V. Shevnin	"Voskhod" & "Tsvelodubovo" Dairy Herd	9/9/00 - 9/26/00	9/23/00 - 10/10/00	Completed	Dairy Herd Management	Joseph W. Fe
331109	SAV060	AV-CA	O. Sedykh	Saratov / Voronezh Soil Management	10/7/00 - 10/24/0	9/16/00 - 10/3/00	Completed	Soil Management	William O. Kunzr

HQ #	Field #	Recruiter	Coordinator	Assignment	Original Dates	Actual Dates	Status	Type of Specialist	Volunteer
331110	NAV013	AV-CA	S. Sundukov	Quail Production Technology	9/30/00 - 10/17/0	9/30/00 - 10/17/00	Completed	Quail Production	Michelle A. I
331111	SAV061	AV-CA	O. Sedykh	"Yupas" and "Yamal" Retail Bakeries	6/11/00 - 6/27/00	9/23/00 - 10/7/00	Completed	Bakery	Robert A. Chal
331113	MAV088	AV-CA	A. Soloviev	"TAV" JSC Business Management & Marketing	9/9/00 - 9/23/00	9/9/00 - 9/23/00	Completed	Business Management &	Gregory V. Baby
331116	MAV089	AV-CA	V. Shevnin	FADR Institutional Development	9/16/00 - 9/30/00	9/16/00 - 9/30/00	Completed	Communications	Harlan C. L.
331117	NAV016	AV-CA	S. Sundukov	Klyuchy College Meat Processing Operation	10/7/00 - 10/24/0	9/17/00 - 10/4/00	Completed	Meat-Processing	Fred A. Lenge
331119	MAV093	AV-CA	V. Soldatenkov	MSAU & NSAU Ag. Distance Education	9/3/00 - 9/19/00	9/4/00 - 9/19/00	Completed	Agricultural Distance	Robert L. J
331120	MAV092	AV-CA	V. Soldatenkov	MSAU & NSAU Ag. Distance Education	9/3/00 - 9/19/00	9/4/00 - 9/20/00	Completed	Agricultural Distance	Mark A. Var
331122	SAV065	AV-CA	O. Sedykh	Robin Bobbin Bakery Management	9/2/00 - 9/19/00	9/2/00 - 9/19/00	Completed	Bakery Management	Harry S.Langerr
331123	MAV094	AV-CA	A. Soloviev	"Nikanorovo" Private Farm Swine Breeding	9/9/00 - 9/23/00	9/30/00 - 10/14/00	Completed	Swine Breeding	Mark L. St
331125	MAV095	AV-CA	V. Shevnin	"Teplichny" JSC Beekeeping Technologies	9/9/00 - 9/26/00	9/30/00 - 10/14/00	Completed	Beekeeping	Earl B. .
331127	NAV022	AV-CA	S. Sundukov	Tomsk Spare Parts Marketing/Sales	8/12/00 - 8/29/00	9/9/00 - 9/22/00	Completed	Marketing	Dennis DeMe
331129	MAV097	AV-CA	V. Soldatenkov	Gala Khleb & Yana Bakery Product	9/30/00 - 10/17/0	9/30/00 - 10/17/00	Completed	Bakery	John F. Kone
331132	SAV069	AV-CA	O. Sedykh	SSAU Saratov Animal Feed Production &	9/23/00 - 10/10/0	9/30/00 - 10/14/00	Completed	Animal Feed Production &	Evelin J. Cuadra Na
331135	MAV098	AV-CA	V. Soldatenkov	KISRA & MIIFFS Aquaculture Technologies	9/30/00 - 10/17/0	9/30/00 - 10/17/00	Completed	Aquaculture	Leonard G. Yo
331136	SAV072	AV-CA	O. Sedykh	SSAU Saratov Dairy Herd Management	9/29/00 - 10/13/0	9/29/00 - 10/12/00	Completed	Dairy herd management	Damon A. Szymar
FR500001	SAV001	AV-CA	O. Sedykh	Silchenko's Ag. Ent. Aprotech-Sunflower	10/16/9 - 11/2/99	10/23/9 - 11/7/99	Completed	Sunflower Processing	Rico O. C
FR500002	MAV001	AV-CA	V. Soldatenkov	IAMG Institutional Development	11/20/9 - 12/4/99	11/20/9 - 12/4/99	Completed	Mushroom Production	Mickey Fc
FR500003	MAV002	AV-CA	A. Soloviev	ALURS Poultry Processing Technology	11/8/99 - 11/23/9	11/8/99 - 11/23/99	Completed	Poultry Processing	Richard L. Le
FR500004	MAV003	AV-CA	V. Soldatenkov	Goat Cheese Production	10/3/99 - 10/16/9	10/3/99 - 10/16/99	Completed	Goat Cheese Techn.	Pixie A. J
FR500006	SAV002	AV-CA	O. Sedykh	Teplichny Vegetable Production	10/3/99 - 10/16/9	10/3/99 - 10/16/99	Completed	Vegetable production	Dave G. Ad
FR500008	MAV006	AV-CA	V. Soldatenkov	Minlebaev Farm and KAA Soil Restoration	10/13/9 - 10/30/9	10/13/9 - 10/30/99	Completed	Soil Erosion Prevention	Neil E. Humb
FR500009	MAV007	AV-CA	V. Soldatenkov	FDS and DAC Extension Service Development	10/16/9 - 11/2/99	10/16/9 - 11/2/99	Completed	Extension	William J. Carpei
FR500010	MAV008	AV-CA	Y. Savinova	Dar-Gift Swine Breeding	11/9/99 - 11/23/9	11/9/99 - 11/23/99	Completed	Swine Producer	John P. Carl
FR500011	MAV009	AV-CA	Y. Savinova	Chuvashia and Mary-El Credit Cooperatives	10/27/9 - 11/16/9	11/4/99 - 11/23/99	Completed	Rural Credit	Robert F. F
FR500014	SAV004	AV-CA	O. Sedykh	Znak Khleba and Mikhailovski Dairy Plants	10/16/9 - 11/2/99	10/16/9 - 11/2/99	Completed	Food Marketing	Harmen P. Greenw
FR500015	MAV011	AV-CA	A. Soloviev	Rico Khleb & Swiss Dom Bread and Pastry	11/7/99 - 11/23/9	11/7/99 - 11/23/99	Completed	Bakery	Arthur P. Fisc
FR500016	MAV012	AV-CA	A. Soloviev	FDS and Gorodok Farm Marketing	12/4/99 - 12/21/9	10/31/9 - 11/17/99	Completed	Marketing specialist	Willis E. Bro
FR500017	MAV013	AV-CA	V. Soldatenkov	IAMG and Novoselky Co. Mushroom Marketing	12/4/99 - 12/16/9	12/4/99 - 12/16/99	Completed	Food marketing	Maurice Cha
FR500018	SAV005	AV-CA	O. Sedykh	Samara Training Center Agro Technologies	12/4/99 - 12/21/9	12/4/99 - 12/21/99	Completed	Agronomic technologies	Neil E. Humb
FR500019	SAV006	AV-CA	O. Sedykh	Dolina Co.Fruit Fillings Production	11/20/9 - 12/7/99	11/20/9 - 12/7/99	Completed	Fruit and Berry Production	Ernst C

HQ #	Field #	Recruiter	Coordinator	Assignment	Original Dates	Actual Dates	Status	Type of Specialist	Volunteer
FR500021	SAV008	AV-CA	O. Sedykh	Rurik Co.Business Planning	12/4/99 - 12/21/9	11/27/9 - 12/15/99	Completed	Business analysis and	Leonard Knobl
FR500024	MAV015	AV-CA	A. Soloviev	Dairy Herd Management	11/21/9 - 12/7/99	11/21/9 - 12/7/99	Completed	Dairy Herd Management	Joseph W. Fe
LOL002	SLL038	LOL	O. Sedykh	"TC-Povolzhye" Bakery Baking Technology	6/11/00 - 6/27/00	6/11/00 - 6/27/00	Completed	Bakery	Henry G. Sch
LOL003	SLL039	LOL	O. Sedykh	SARBEEF Saratov Livestock Revitalization	6/17/00 - 7/4/00	7/8/00 - 7/25/00	Completed	Beef Cattle	Earl B. Peter
LOL004	NLL001	LOL	S. Sundukov	Modern Technologies in Grain Production	6/17/00 - 7/4/00	5/13/00 - 5/27/00	Completed	Grain Production	Lee R. McGu
LOL005	NLL002	LOL	S. Sundukov	Insurance Services for Agribusiness	6/3/00 - 6/20/00	9/16/00 - 10/2/00	Completed	Insurance	Gordon E. Lindq
LOL006	SLL043	LOL	O. Sedykh	"Tatyana" Co. Voronezh Cheese Sauce	7/1/00 - 7/18/00	8/5/00 - 8/22/00	Completed	Cheese Sauce Production	Bruno Ke
LOL008	SLL047	LOL	O. Sedykh	"KinelAgro" & "Bacon" Co. Meat Products	7/15/00 - 8/1/00	7/15/00 - 8/1/00	Completed	Marketing	Ronnie R. Strat
LOL009	SLL048	LOL	O. Sedykh	"TC-Povolzhye" Bakery Products Marketing	6/11/00 - 6/27/00	6/11/00 - 6/27/00	Completed	Marketing	Marilyn T. Sch
LOL014	NLL007	LOL	S. Sundukov	Novosibirsk Meat Processing Operation	9/2/00 - 9/19/00	9/30/00 - 10/17/00	Completed	Meat Processing	Larry L. Borcl
LOL017	NLL014	LOL	S. Sundukov	AKKON Institutional/Cooperative Development	9/16/00 - 10/3/00	9/23/00 - 10/10/00	Completed	Cooperative Development	John A. Malchev
LOL020	NLL019	LOL	S. Sundukov	Berds School # 76 Beekeeping Curriculum	9/16/00 - 10/3/00	9/23/00 - 10/10/00	Completed	Beekeeping	David M. Noe
RUS132	MWI036	WI	A. Soloviev	Nikanorovo Farm & Farmers Union Soil	5/13/00 - 5/27/00	5/13/00 - 5/25/00	Completed	Soil Management	Neil E. Humb
RUS134	SWI023	WI	O. Sedykh	Ivanchenkovo Farm Red California Worm	4/8/00 - 4/25/00	9/24/00 - 10/10/00	Completed	California Warm Growing	Larry D. Ma
RUS137	SWI028	WI	O. Sedykh	Voronezh Petrakova Bakery	5/13/00 - 5/30/00	8/27/00 - 9/12/00	Completed	Bakery	Nathaniel Poll
RUS138	MWI050	WI	V. Shevnin	Kalmyk State University Holistic Management	5/13/00 - 6/3/00	4/8/00 - 4/25/00	Completed	Holistic Management	Sam Bingt
RUS139	MWI052	WI	V. Shevnin	Kalmyk University Holistic Management Legal	4/8/00 - 4/25/00	4/8/00 - 4/25/00	Completed	Holistic Management	David Urubshu
RUS140	MWI058	WI	Y. Savinova	Dmitrov Educational Center Curriculum	6/17/00 - 7/1/00	6/24/00 - 7/8/00	Completed	Agricultural Education	John F. El
RUS141	MWI059	WI	Y. Savinova	Dmitr. EMC Curriculum Dev't- Computer	6/24/00 - 7/8/00	6/24/00 - 7/8/00	Completed	Ag. Management and	Martin J. Fi
RUS142	SWI041	WI	O. Sedykh	Voronezh No-Till Practices	7/22/00 - 8/8/00	8/5/00 - 8/23/00	Completed	Soil Management	Neil E. Humb
RUS143	SWI027	WI	O. Sedykh	"Maximovski" Farm Agronomy and Soil	4/22/00 - 5/8/00	5/26/00 - 6/9/00	Completed	Soil Management	Neil E. Humb
RUS144	MWI071	WI	V. Shevnin	Goat Valuation & Herd Management	8/19/00 - 9/5/00	8/19/00 - 9/1/00	Completed	Goat Herd Management &	Deborah L. Mangelse
RUS145	SWI051	WI	O. Sedykh	Samara / Volgograd Goat Breeding & Milk	8/26/00 - 9/12/00	9/2/00 - 9/19/00	Completed	Goat Breeding and Milk	Deborah L. Mangelse
RUS146	SWI054	WI	O. Sedykh	"Poima" JSC & "Istoki" Farm Geese Production	8/26/00 - 9/12/00	8/26/00 - 9/12/00	Completed	Geese Raising	Jaclueline C. Strot
RUS147	MWI080	WI	V. Shevnin	"Tsvety"Co.Flowers & Ornamental Plants	7/15/00 - 8/1/00	7/30/00 - 8/15/00	Completed	Nursery Management	Gerald Klingar
RUS149	NWI009	WI	S. Sundukov	"Melitei"Apiculture Center Beekeeping	9/2/00 - 9/19/00	9/9/00 - 9/26/00	Completed	Beekeeping	Ann W. Harr
RUS151	NWI010	WI	S. Sundukov	Omsk RURU Institutional Development	9/9/00 - 9/26/00	9/23/00 - 10/9/00	Completed	Project Development	Alan Les
RUS152	NWI011	WI	S. Sundukov	Women's Business Center Institutional	9/16/00 - 10/3/00	9/16/00 - 10/3/00	Completed	Agribusiness Management	Michele Marie F
RUS153	NWI018	WI	S. Sundukov	"Melitei" Center Beekeeping Training Module	9/9/00 - 9/26/00	9/12/00 - 9/27/00	Completed	Beekeeping	Willie R. C
RUS154	SWI066	WI	O. Sedykh	"Gorodischenskie Kolbasy" Co. Sausage	9/16/00 - 10/3/00	9/16/00 - 10/3/00	Completed	Sausage Production	Max E. Lutchr

HQ #	Field #	Recruiter	Coordinator	Assignment	Original Dates	Actual Dates	Status	Type of Specialist	Volunteer
				Assignments Completed:	148	TOTAL:		149	
				SOW Submitted:	0				
				In Country:	0	Workplan for FY00:		159	
				US Based:	1				
				Projects Cancelled:	13				
					162				

Wednesday, November 01, 2000

APPENDIX II
FY00 ANTICIPATED RESULTS FRAMEWORK

APPENDIX II - ANTICIPATED RESULTS - FY 2000

Goal: To assist in increasing food production and distribution and improving the effectiveness of the farming and marketing operations of farmers in Russia																															
NARRATIVE SUMMARY	INDICATORS	MEANS OF VERIFICATION	INPUTS / ACTIVITIES																												
<p>Objective 2 Increased sustainability of private agricultural enterprises</p> <p>TOTAL No Of Hosts: 131</p>		<ul style="list-style-type: none"> Impact Survey will be completed for all assignments in subsequent quarters. Host Org. Profiles have been completed for each host. 	<p>TOTAL VOLUNTEERS: 98.5</p> <table border="1"> <thead> <tr> <th><i>Sector</i></th> <th><i>Total Vols.</i></th> <th><i>Focus Area</i></th> <th><i>Total Vols.</i></th> </tr> </thead> <tbody> <tr> <td>Meat</td> <td>19.5</td> <td>Tech. Transfer</td> <td>75.5</td> </tr> <tr> <td>Dairy</td> <td>18</td> <td>Business Service</td> <td>23</td> </tr> <tr> <td>Grain</td> <td>35.5</td> <td></td> <td></td> </tr> <tr> <td>Vegetables</td> <td>20.5</td> <td></td> <td></td> </tr> <tr> <td>All Sectors</td> <td>0.5</td> <td></td> <td></td> </tr> <tr> <td>Non-Focus</td> <td>4.5</td> <td></td> <td></td> </tr> </tbody> </table>	<i>Sector</i>	<i>Total Vols.</i>	<i>Focus Area</i>	<i>Total Vols.</i>	Meat	19.5	Tech. Transfer	75.5	Dairy	18	Business Service	23	Grain	35.5			Vegetables	20.5			All Sectors	0.5			Non-Focus	4.5		
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<p>2.1 Increase adoption of improved technology and/or techniques</p> <p>Total Number Of Hosts: 72</p>	<p>2.1.1 (17) enterprises adopt new production/processing/packaging technology</p> <p>2.1.2 (33) enterprises adopt improved production/processing/packaging techniques and processes</p> <p>2.1.3 (22) enterprises improve skill levels and know-how in production/processing/packaging</p> <p>2.1.4 (0) enterprises purchasing increase quantity of inputs and/or raw materials</p>		<table border="1"> <thead> <tr> <th><i>Sector</i></th> <th><i>Vols.</i></th> <th><i>Focus Area</i></th> <th><i>Vols.</i></th> </tr> </thead> <tbody> <tr> <td>Meat</td> <td>10</td> <td>Tech. Transfer</td> <td>51</td> </tr> <tr> <td>Dairy</td> <td>10.5</td> <td>Business Service</td> <td>1</td> </tr> <tr> <td>Grain</td> <td>12.5</td> <td></td> <td></td> </tr> <tr> <td>Vegetables</td> <td>16.5</td> <td></td> <td></td> </tr> <tr> <td>All Sectors</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>Non-Focus</td> <td>2.5</td> <td></td> <td></td> </tr> </tbody> </table>	<i>Sector</i>	<i>Vols.</i>	<i>Focus Area</i>	<i>Vols.</i>	Meat	10	Tech. Transfer	51	Dairy	10.5	Business Service	1	Grain	12.5			Vegetables	16.5			All Sectors	0			Non-Focus	2.5		
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<p>2.2 Improved quality of product or service offered</p> <p>Total Number Of Hosts: 1</p>	<p>2.2.1 (1) enterprises with increase production</p>		<table border="1"> <thead> <tr> <th><i>Sector</i></th> <th><i>Vols.</i></th> <th><i>Focus Area</i></th> <th><i>Vols.</i></th> </tr> </thead> <tbody> <tr> <td>Meat</td> <td>0</td> <td>Tech. Transfer</td> <td>1</td> </tr> <tr> <td>Dairy</td> <td>1</td> <td>Business Service</td> <td>0</td> </tr> <tr> <td>Grain</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>Vegetables</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>All Sectors</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>Non-Focus</td> <td>0</td> <td></td> <td></td> </tr> </tbody> </table>	<i>Sector</i>	<i>Vols.</i>	<i>Focus Area</i>	<i>Vols.</i>	Meat	0	Tech. Transfer	1	Dairy	1	Business Service	0	Grain	0			Vegetables	0			All Sectors	0			Non-Focus	0		
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<p>2.3 Increase resource use, Efficiency and Conservation</p> <p><i>Total Number Of Hosts: 0</i></p>	<p>2.3.1 (0) enterprises with reduced production/processing losses</p> <p>2.3.2 (0) enterprises with improved resource efficiency</p>		<table border="1"> <thead> <tr> <th><u>Sector</u></th> <th><u>Vols.</u></th> <th><u>Focus Area</u></th> <th><u>Vols.</u></th> </tr> </thead> <tbody> <tr> <td>Meat</td> <td>0</td> <td>Tech. Transfer</td> <td>0</td> </tr> <tr> <td>Dairy</td> <td>0</td> <td>Business Service</td> <td>0</td> </tr> <tr> <td>Grain</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>Vegetables</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>All Sectors</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>Non-Focus</td> <td>0</td> <td></td> <td></td> </tr> </tbody> </table>	<u>Sector</u>	<u>Vols.</u>	<u>Focus Area</u>	<u>Vols.</u>	Meat	0	Tech. Transfer	0	Dairy	0	Business Service	0	Grain	0			Vegetables	0			All Sectors	0			Non-Focus	0		
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<p>2.4 Expanded and new Markets for Products/services</p> <p><i>Total Number Of Hosts: 37</i></p>	<p>2.4.1 (25) enterprises with new products/services developed and offered</p> <p>2.4.2 (11) enterprises with increased sales revenues</p> <p>2.4.3 (1) enterprises with improved quality of products or services offered</p>		<table border="1"> <thead> <tr> <th><u>Sector</u></th> <th><u>Vols.</u></th> <th><u>Focus Area</u></th> <th><u>Vols.</u></th> </tr> </thead> <tbody> <tr> <td>Meat</td> <td>3</td> <td>Tech. Transfer</td> <td>19</td> </tr> <tr> <td>Dairy</td> <td>3.5</td> <td>Business Service</td> <td>8.5</td> </tr> <tr> <td>Grain</td> <td>17.5</td> <td></td> <td></td> </tr> <tr> <td>Vegetables</td> <td>1.5</td> <td></td> <td></td> </tr> <tr> <td>All Sectors</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>Non-Focus</td> <td>2</td> <td></td> <td></td> </tr> </tbody> </table>	<u>Sector</u>	<u>Vols.</u>	<u>Focus Area</u>	<u>Vols.</u>	Meat	3	Tech. Transfer	19	Dairy	3.5	Business Service	8.5	Grain	17.5			Vegetables	1.5			All Sectors	0			Non-Focus	2		
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<p>2.5 Increased adoption of improved business management practices</p> <p><i>Total Number Of Hosts: 21</i></p>	<p>2.5.1 (16) enterprises with improved skill levels and know-how in business management practices</p> <p>2.5.2 (5) enterprises with business plans develop and applied</p>		<table border="1"> <thead> <tr> <th><u>Sector</u></th> <th><u>Vols.</u></th> <th><u>Focus Area</u></th> <th><u>Vols.</u></th> </tr> </thead> <tbody> <tr> <td>Meat</td> <td>6.5</td> <td>Tech. Transfer</td> <td>4.5</td> </tr> <tr> <td>Dairy</td> <td>3</td> <td>Business Service</td> <td>13.5</td> </tr> <tr> <td>Grain</td> <td>5.5</td> <td></td> <td></td> </tr> <tr> <td>Vegetables</td> <td>2.5</td> <td></td> <td></td> </tr> <tr> <td>All Sectors</td> <td>0.5</td> <td></td> <td></td> </tr> <tr> <td>Non-Focus</td> <td>0</td> <td></td> <td></td> </tr> </tbody> </table>	<u>Sector</u>	<u>Vols.</u>	<u>Focus Area</u>	<u>Vols.</u>	Meat	6.5	Tech. Transfer	4.5	Dairy	3	Business Service	13.5	Grain	5.5			Vegetables	2.5			All Sectors	0.5			Non-Focus	0		
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<p>2.6 Increased use of loans and /or investments</p> <p><i>Total Number Of Hosts: 0</i></p>	<p>2.6.1 (0) enterprises with new credit or investment</p> <p>2.6.2 (0) enterprises with additional external resources</p>		<table border="1"> <thead> <tr> <th><u>Sector</u></th> <th><u>Vols.</u></th> <th><u>Focus Area</u></th> <th><u>Vols.</u></th> </tr> </thead> <tbody> <tr> <td>Meat</td> <td>0</td> <td>Tech. Transfer</td> <td>0</td> </tr> <tr> <td>Dairy</td> <td>0</td> <td>Business Service</td> <td>0</td> </tr> <tr> <td>Grain</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>Vegetables</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>All Sectors</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>Non-Focus</td> <td>0</td> <td></td> <td></td> </tr> </tbody> </table>	<u>Sector</u>	<u>Vols.</u>	<u>Focus Area</u>	<u>Vols.</u>	Meat	0	Tech. Transfer	0	Dairy	0	Business Service	0	Grain	0			Vegetables	0			All Sectors	0			Non-Focus	0		
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<p>Objective 3 Increased capacity of Associations, Cooperatives, and business support organizations to achieve sustainable service delivery and advocacy</p> <p>TOTAL No Of Hosts: 52</p>		<ul style="list-style-type: none"> • Impact Survey will be completed for all assignments in subsequent quarters. • Host Org. Profiles have been completed for each host. 	<p style="text-align: center;">TOTAL VOLUNTEERS: 41.5</p> <table border="0"> <thead> <tr> <th><i>Sector</i></th> <th><i>Total Vols.</i></th> <th><i>Focus Area</i></th> <th><i>Total Vols.</i></th> </tr> </thead> <tbody> <tr> <td>Meat</td> <td>6.5</td> <td>Tech. Transfer</td> <td>8.5</td> </tr> <tr> <td>Dairy</td> <td>4.17</td> <td>Business Service</td> <td>16</td> </tr> <tr> <td>Grain</td> <td>2.17</td> <td>Institutional Dev't</td> <td>17</td> </tr> <tr> <td>Vegetables</td> <td>4.67</td> <td></td> <td></td> </tr> <tr> <td>All Sectors</td> <td>1</td> <td></td> <td></td> </tr> <tr> <td>Extension</td> <td>4</td> <td></td> <td></td> </tr> <tr> <td>Ag. Information</td> <td>5</td> <td></td> <td></td> </tr> <tr> <td>Non-Focus</td> <td>12.5</td> <td></td> <td></td> </tr> </tbody> </table>	<i>Sector</i>	<i>Total Vols.</i>	<i>Focus Area</i>	<i>Total Vols.</i>	Meat	6.5	Tech. Transfer	8.5	Dairy	4.17	Business Service	16	Grain	2.17	Institutional Dev't	17	Vegetables	4.67			All Sectors	1			Extension	4			Ag. Information	5			Non-Focus	12.5		
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<p>3.1 Agricultural associations and cooperatives formed or expanded</p> <p><i>Total Number Of Hosts: 0</i></p>	<p>3.1.1 (0) associations/cooperatives formed</p> <p>3.1.2 (0) associations/cooperatives with expanded membership</p>		<table border="1"> <thead> <tr> <th><u>Sector</u></th> <th><u>Vols.</u></th> <th><u>Focus Area</u></th> <th><u>Vols.</u></th> </tr> </thead> <tbody> <tr> <td>Meat</td> <td>0</td> <td>Tech. Transfer</td> <td>0</td> </tr> <tr> <td>Dairy</td> <td>0</td> <td>Business Service</td> <td>0</td> </tr> <tr> <td>Grain</td> <td>0</td> <td>Institutional Dev't</td> <td>0</td> </tr> <tr> <td>Vegetables</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>All Sectors</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>Extension</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>Ag. Information</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>Non-Focus</td> <td>0</td> <td></td> <td></td> </tr> </tbody> </table>	<u>Sector</u>	<u>Vols.</u>	<u>Focus Area</u>	<u>Vols.</u>	Meat	0	Tech. Transfer	0	Dairy	0	Business Service	0	Grain	0	Institutional Dev't	0	Vegetables	0			All Sectors	0			Extension	0			Ag. Information	0			Non-Focus	0		
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<p>3.2 Sound business management practices adopted by support organization</p> <p><i>Total Number Of Hosts: 9</i></p>	<p>3.2.1 (6) with improved skills/know-how in business management practices</p> <p>3.2.2 (3) with improved operational policies</p>		<table border="1"> <thead> <tr> <th><u>Sector</u></th> <th><u>Vols.</u></th> <th><u>Focus Area</u></th> <th><u>Vols.</u></th> </tr> </thead> <tbody> <tr> <td>Meat</td> <td>0</td> <td>Tech. Transfer</td> <td>0</td> </tr> <tr> <td>Dairy</td> <td>0.17</td> <td>Business Service</td> <td>4</td> </tr> <tr> <td>Grain</td> <td>0.17</td> <td>Institutional Dev't</td> <td>3</td> </tr> <tr> <td>Vegetables</td> <td>0.67</td> <td></td> <td></td> </tr> <tr> <td>All Sectors</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>Extension</td> <td>2</td> <td></td> <td></td> </tr> <tr> <td>Ag. Information</td> <td>2</td> <td></td> <td></td> </tr> <tr> <td>Non-Focus</td> <td>1</td> <td></td> <td></td> </tr> </tbody> </table>	<u>Sector</u>	<u>Vols.</u>	<u>Focus Area</u>	<u>Vols.</u>	Meat	0	Tech. Transfer	0	Dairy	0.17	Business Service	4	Grain	0.17	Institutional Dev't	3	Vegetables	0.67			All Sectors	0			Extension	2			Ag. Information	2			Non-Focus	1		
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<p>3.3 New or improved sets of products/services provided to members/clients</p> <p>Total Number Of Hosts: 36</p>	<p>3.3.1 (24) new/improved sets of products/services provided to members/clients</p> <p>3.3.2 (11) training courses developed for members/clients</p> <p>3.3.3 (1) improved training materials and skills</p>		<table border="1"> <thead> <tr> <th><u>Sector</u></th> <th><u>Vols.</u></th> <th><u>Focus Area</u></th> <th><u>Vols.</u></th> </tr> </thead> <tbody> <tr> <td>Meat</td> <td>5.5</td> <td>Tech. Transfer</td> <td>8.5</td> </tr> <tr> <td>Dairy</td> <td>4</td> <td>Business Service</td> <td>12</td> </tr> <tr> <td>Grain</td> <td>1</td> <td>Institutional Dev't</td> <td>9.5</td> </tr> <tr> <td>Vegetables</td> <td>4</td> <td></td> <td></td> </tr> <tr> <td>All Sectors</td> <td>0.5</td> <td></td> <td></td> </tr> <tr> <td>Extension</td> <td>2</td> <td></td> <td></td> </tr> <tr> <td>Ag. Information</td> <td>3</td> <td></td> <td></td> </tr> <tr> <td>Non-Focus</td> <td>9.5</td> <td></td> <td></td> </tr> </tbody> </table>	<u>Sector</u>	<u>Vols.</u>	<u>Focus Area</u>	<u>Vols.</u>	Meat	5.5	Tech. Transfer	8.5	Dairy	4	Business Service	12	Grain	1	Institutional Dev't	9.5	Vegetables	4			All Sectors	0.5			Extension	2			Ag. Information	3			Non-Focus	9.5		
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<p>3.4 Strengthening capacity to raise funds through revenues or fund raising</p> <p>Total Number Of Hosts: 1</p>	<p>3.4.1 (1) organizations obtaining government grants, donor funds, or contributions</p> <p>3.4.2 (0) organizations with increased sales/fee based income</p>		<table border="1"> <thead> <tr> <th><u>Sector</u></th> <th><u>Vols.</u></th> <th><u>Focus Area</u></th> <th><u>Vols.</u></th> </tr> </thead> <tbody> <tr> <td>Meat</td> <td>0</td> <td>Tech. Transfer</td> <td>0</td> </tr> <tr> <td>Dairy</td> <td>0</td> <td>Business Service</td> <td>0</td> </tr> <tr> <td>Grain</td> <td>0</td> <td>Institutional Dev't</td> <td>0.5</td> </tr> <tr> <td>Vegetables</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>All Sectors</td> <td>0.5</td> <td></td> <td></td> </tr> <tr> <td>Extension</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>Ag. Information</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>Non-Focus</td> <td>0</td> <td></td> <td></td> </tr> </tbody> </table>	<u>Sector</u>	<u>Vols.</u>	<u>Focus Area</u>	<u>Vols.</u>	Meat	0	Tech. Transfer	0	Dairy	0	Business Service	0	Grain	0	Institutional Dev't	0.5	Vegetables	0			All Sectors	0.5			Extension	0			Ag. Information	0			Non-Focus	0		
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<p>3.5 Strengthened capacity to advocate for legislative and policy reforms, including enforcement of existing legislation</p> <p>Total Number Of Hosts: 6</p>	<p>3.5.1 (6) interventions on behalf of members/clients with government and/or business contacts</p>		<table border="1"> <thead> <tr> <th><u>Sector</u></th> <th><u>Vols.</u></th> <th><u>Focus Area</u></th> <th><u>Vols.</u></th> </tr> </thead> <tbody> <tr> <td>Meat</td> <td>1</td> <td>Tech. Transfer</td> <td>0</td> </tr> <tr> <td>Dairy</td> <td>0</td> <td>Business Service</td> <td>0</td> </tr> <tr> <td>Grain</td> <td>1</td> <td>Institutional Dev't</td> <td>4</td> </tr> <tr> <td>Vegetables</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>All Sectors</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>Extension</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>Ag. Information</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>Non-Focus</td> <td>2</td> <td></td> <td></td> </tr> </tbody> </table>	<u>Sector</u>	<u>Vols.</u>	<u>Focus Area</u>	<u>Vols.</u>	Meat	1	Tech. Transfer	0	Dairy	0	Business Service	0	Grain	1	Institutional Dev't	4	Vegetables	0			All Sectors	0			Extension	0			Ag. Information	0			Non-Focus	2		
<u>Sector</u>	<u>Vols.</u>	<u>Focus Area</u>	<u>Vols.</u>																																				
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Ag. Information	0																																						
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Goal: To assist in increasing food production and distribution and improving the effectiveness of the farming and marketing operations of farmers in Russia															
NARRATIVE SUMMARY	INDICATORS	MEANS OF VERIFICATION	INPUTS / ACTIVITIES												
<p>Objective 4 Strengthened commercial bank and rural finance system to provide credit and other services to agricultural enterprises</p> <p>TOTAL No Of Hosts: 16</p>		<ul style="list-style-type: none"> Impact Survey will be completed for all assignments in subsequent quarters. Host Org. Profiles have been completed for each host. 	<p>TOTAL VOLUNTEERS: 9</p> <table border="1"> <thead> <tr> <th><u>Sector</u></th> <th><u>Total Vols.</u></th> <th><u>Focus Area</u></th> <th><u>Total Vols.</u></th> </tr> </thead> <tbody> <tr> <td>Ag. Finance</td> <td>9</td> <td>Institutional Dev't</td> <td>8</td> </tr> <tr> <td>Non-focus</td> <td>0</td> <td>Business Service</td> <td>1</td> </tr> </tbody> </table>	<u>Sector</u>	<u>Total Vols.</u>	<u>Focus Area</u>	<u>Total Vols.</u>	Ag. Finance	9	Institutional Dev't	8	Non-focus	0	Business Service	1
<u>Sector</u>	<u>Total Vols.</u>	<u>Focus Area</u>	<u>Total Vols.</u>												
Ag. Finance	9	Institutional Dev't	8												
Non-focus	0	Business Service	1												
<p>4.1 Strengthened role of commercial banks in agriculture</p> <p>Total Number Of Hosts: 1</p>	<p>4.1.1 (0) commercial banks with improved financial performance</p> <p>4.1.2 (0) commercial banks with new or strengthened internal policies and procedures</p> <p>4.1.3 (1) commercial banks with increased amount of agricultural loans as a percent of total portfolio</p>		<table border="1"> <thead> <tr> <th><u>Sector</u></th> <th><u>Vols.</u></th> <th><u>Focus Area</u></th> <th><u>Vols.</u></th> </tr> </thead> <tbody> <tr> <td>Ag. Finance</td> <td>0.5</td> <td>Institutional Dev't</td> <td>0.5</td> </tr> <tr> <td>Non-Focus</td> <td>0</td> <td>Business Service</td> <td>0</td> </tr> </tbody> </table>	<u>Sector</u>	<u>Vols.</u>	<u>Focus Area</u>	<u>Vols.</u>	Ag. Finance	0.5	Institutional Dev't	0.5	Non-Focus	0	Business Service	0
<u>Sector</u>	<u>Vols.</u>	<u>Focus Area</u>	<u>Vols.</u>												
Ag. Finance	0.5	Institutional Dev't	0.5												
Non-Focus	0	Business Service	0												
<p>4.2 Strengthened non-bank rural financial institutions</p> <p>Total Number Of Hosts: 15</p>	<p>4.2.1 (0) non-bank financial institutions formed or expanded</p> <p>4.2.2 (2) non-bank financial institutions with improved financial performance</p> <p>4.2.3 (13) non-bank financial institutions or strengthened internal policies and procedures</p> <p>4.2.4 (0) support institutions with staff trained to transfer skills to credit associations and their members</p>		<table border="1"> <thead> <tr> <th><u>Sector</u></th> <th><u>Vols.</u></th> <th><u>Focus Area</u></th> <th><u>Vols.</u></th> </tr> </thead> <tbody> <tr> <td>Ag. Finance</td> <td>8.5</td> <td>Institutional Dev't</td> <td>7.5</td> </tr> <tr> <td>Non-Focus</td> <td>0</td> <td>Business Service</td> <td>1</td> </tr> </tbody> </table>	<u>Sector</u>	<u>Vols.</u>	<u>Focus Area</u>	<u>Vols.</u>	Ag. Finance	8.5	Institutional Dev't	7.5	Non-Focus	0	Business Service	1
<u>Sector</u>	<u>Vols.</u>	<u>Focus Area</u>	<u>Vols.</u>												
Ag. Finance	8.5	Institutional Dev't	7.5												
Non-Focus	0	Business Service	1												
<p>4.3 Strengthened capacity of banks and non-bank Financial institutions to advocate for legislative and policy reforms, including enforcement of existing legislation</p> <p>Total Number Of Hosts: 0</p>	<p>4.3.1 (0) interventions on behalf of clients with government and/or business contacts</p>		<table border="1"> <thead> <tr> <th><u>Sector</u></th> <th><u>Vols.</u></th> <th><u>Focus Area</u></th> <th><u>Vols.</u></th> </tr> </thead> <tbody> <tr> <td>Ag. Finance</td> <td>0</td> <td>Institutional Dev't</td> <td>0</td> </tr> <tr> <td>Non-Focus</td> <td>0</td> <td>Business Service</td> <td>0</td> </tr> </tbody> </table>	<u>Sector</u>	<u>Vols.</u>	<u>Focus Area</u>	<u>Vols.</u>	Ag. Finance	0	Institutional Dev't	0	Non-Focus	0	Business Service	0
<u>Sector</u>	<u>Vols.</u>	<u>Focus Area</u>	<u>Vols.</u>												
Ag. Finance	0	Institutional Dev't	0												
Non-Focus	0	Business Service	0												

Goal: To assist in increasing food production and distribution and improving the effectiveness of the farming and marketing operations of farmers in Russia

NARRATIVE SUMMARY	INDICATORS	MEANS OF VERIFICATION	INPUTS / ACTIVITIES												
4.4 Strengthened capacity of non-bank financial institutions to provide financial services to members and clients <i>Total Number Of Hosts: 0</i>	4.4.1 (0) non-bank financial institutions with loan delinquency rate less than 10% 4.4.2 (0) non-bank financial institution with increased average loan size 4.4.3 (0) non-bank financial institutions with increased microfinance loans to enterprises 4.4.4 (0) non-bank financial with increased number of branches or groups		<table border="0"> <thead> <tr> <th><i>Sector</i></th> <th><i>Vols.</i></th> <th><i>Focus Area</i></th> <th><i>Vols.</i></th> </tr> </thead> <tbody> <tr> <td>Ag. Finance</td> <td>0</td> <td>Institutional Dev't</td> <td>0</td> </tr> <tr> <td>Non-Focus</td> <td>0</td> <td>Business Service</td> <td>0</td> </tr> </tbody> </table>	<i>Sector</i>	<i>Vols.</i>	<i>Focus Area</i>	<i>Vols.</i>	Ag. Finance	0	Institutional Dev't	0	Non-Focus	0	Business Service	0
<i>Sector</i>	<i>Vols.</i>	<i>Focus Area</i>	<i>Vols.</i>												
Ag. Finance	0	Institutional Dev't	0												
Non-Focus	0	Business Service	0												

APPENDIX III
FTF PROGRAM BHR/PVC INPUT/OUTPUT TABLES I-X

FTF Program Inputs and Outputs

Table I.1-Annual Volunteer Inputs

	FY 00	FY 01	FY 02	FY 03
A. Total LOP number of volunteers	118			
Male	101			
Female	17			
B. Annual number of international FTF volunteer trips	141			
C. Annual average cost per volunteer day ¹	\$757.99			
D. Annual estimated value of FTF volunteers' professional time	\$1,020,903			

¹ Based on the reported total project cost for FY 2000 (See Appendix VI) divided by the total number of volunteer days (2,525 days)

	Subtotal								
West Coast									
	Alaska	1	0	1	0	1	0	1	0
	Hawaii	3	0	3	0	3	0	3	0
	California	5	2	5	2	6	2	6	2
	Oregon	3	0	1	0	8	0	5	0
	Washington	6	1	4	1	14	1	12	1
	Subtotal								
Southwest									
	Arizona	4	1	2	1	8	1	5	1
	Nevada								
	New Mexico	0	1	0	1	0	1	0	1
	Oklahoma	1	1	0	1	1	1	0	1
	Texas	2	0	2	0	4	0	4	0
	Subtotal								
other ¹									
	Canada	1	0	1	0	1	0	1	0
	Colombia	1	0	1	0	1	0	1	0
	TOTAL								

¹Volunteers are Americans who, at the present time are living as expatriates in other countries

FTF Program Inputs and Outputs

Table II-Annual Volunteer Outputs

	FY 00	FY 01	FY 02	FY 03
A. Annual estimated value of resources leveraged by the grantee/volunteers in the U.S.	\$3,000			
B. Annual estimated value of resources leveraged by the host in host country	\$85,054			
C. Annual estimated value of resources mobilized by Host	\$3,271,251			
D. Annual total number of direct beneficiaries of FTF volunteer assistance	4843			
Male	2505			
Female	2338			
1. Annual number of persons receiving direct formal training (a subset of direct beneficiaries)	1306			
Male	673			
Female	633			
E. Annual number of Hosts who have participated in U.S. based training and exchange programs through all sources (e.g. USIA, NET, Cochran, etc.)	6			

FTF Program Inputs and Outputs

Table III - FTF Host Assignments Cumulative Summary

FTF Hosts	Total LOP	This Period
A. Host with a single FTF assignment.	117	87
B. Hosts with multiple FTF assignments.	36	29
Total number of Hosts	153	116

FTF Program Inputs and Outputs

Table IV - Annual and Cumulative Total Number of FTF Hosts

Host Categories	FY 00		FY 01		FY 02		FY 03	
	Annual	Cumulative	Annual	Cumulative	Annual	Cumulative	Annual	Cumulative
A. Private Enterprises	99	99						
B. Organizations	39	39						
C. NGOs	0	0						
D. Rural Financial Institutions	15	15						
Total Number of Hosts	153	153						

FTF Program Impacts with Hosts

Table V - Hosts with Improved Business Operations as a Result of Grantee/Volunteer Assistance

FTF Hosts	FY 00			FY 01			FY 02			FY 03		
	Hosts Targeted	Hosts Impacted ¹	% of Target	Hosts Targeted	Hosts Impacted	% of Target	Hosts Targeted	Hosts Impacted	% of Target	Hosts Targeted	Hosts Impacted	% of Target
A. Number of hosts providing new or improved products and/or services.	61											
B. Number of hosts with production increases over pre-assignment levels.	1											
C. Number of hosts with increased business efficiency or resource conservation.	115											
D. Number of hosts receiving increased revenue/resources through increased sales receipts as a result of grantee/volunteer intervention.	12											
E. Number of hosts with increased profits.												

¹ Because of the necessary time delay that is required to measure actual impact on a host organization, the numbers are not yet available for an accurate analysis. The FtF-Russia Project Director estimates that the first round of impact surveys of all the host organizations will be completed around March 2001, and the figures for FY 2000, will be reported at that time.

FTF Program Impacts with Hosts

Sample Table V¹ - Hosts with Improved Business Operations as a Result of Grantee/Volunteer Assistance

FTF Hosts	FY 00														
	Hosts Targeted					Hosts Impacted					% of Target				
	Private Enterprises	Organizations	NGOs	Financial Institutions	TOTALS	Private Enterprises	Organizations	NGOs	Financial Institutions	TOTALS	Private Enterprises	Organizations	NGOs	Financial Institutions	TOTALS
A. Number of hosts providing new or improved products and/or services.	25	36	0		61										
B. Number of hosts with production increases over pre-assignment levels.	1	0	0		1										
C. Number of hosts with increased business efficiency or resource conservation. ⁴	93	9	13		115										
D. Number of hosts receiving increased revenue/resources through increased sales receipts as a result of grantee/volunteer intervention.	11	1	0		12										
E. Number of hosts with increased profits.															

SAMPLE TABLE FOR COLLECTING IMPACT DATA BY HOST CATEGORIES

¹We are working to adapt the PVC/FTF reporting system using Microsoft Access to provide a breakdown of the indicator data in tables V-IX by "Host Category." For example, it will be useful for PVC to be able to pinpoint, not only how many hosts are "providing new and improved products or services", but also how many NGOs or how many Private Enterprises are achieving this as well. We encourage you to use this sample table for that purpose and we welcome any feedback you may have on this subject for future changes. However, you are not required to report on this amount of detail at this time.

FTF Program Impacts with Hosts

Table VI - FTF Hosts with Improved Organizational Capacity as a Result of Grantee/Volunteer Assistance

FTF Hosts	FY 00			FY 01			FY 02			FY 03		
	Hosts Targeted	Hosts Impacted ¹	% of Target	Hosts Targeted	Hosts Impacted	% of Target	Hosts Targeted	Hosts Impacted	% of Target	Hosts Targeted	Hosts Impacted	% of Target
A. Number of organizations formed as a result of grantee/volunteer intervention.	0											
B. Number of hosts using new or improved planning techniques, program methodologies and/or management practices, including the use of a business plan or a strategic plan.	43											
C. Number of hosts with increased revenue/resources through new grants and/or increased fees.	1											
D. Number of hosts that have increased their membership as a result of grantee/volunteer interventions.	0											

¹ Because of the necessary time delay that is required to measure actual impact on a host organization, the numbers are not yet available for an accurate analysis.

The FtF-Russia Project Director estimates that the first round of impact surveys of all the host organizations will be completed around March 2001, and the figures for FY 2000, will be reported at that time.

FTF Program Impacts with Hosts

Table VII - FTF Hosts with Improved Services to Membership/Employees as a Result of Grantee/Volunteer Assistance

FTF Hosts	FY 00			FY 01			FY 02			FY 03	
	Hosts Targeted	Hosts Impacted ¹	% of Target	Hosts Targeted	Hosts Impacted	% of Target	Hosts Targeted	Hosts Impacted	% of Target	Hosts Targeted	Hosts Impacted
A. Number of hosts that have successfully intervened on behalf of members with government or business.	6										
B. Number of hosts with new training courses or new subject matter for courses to use with membership or associates.	36										
C. Number of hosts with improved training materials and skills.	36										

¹ Because of the necessary time delay that is required to measure actual impact on a host organization, the numbers are not yet available for an accurate analysis. The FtF-Russia Project Director estimates that the first round of impact surveys of all the host organizations will be completed around March 2001, and the figures for FY reported at that time.

% of Target

FTF Program Impacts with Hosts

Table VIII - FTF Host with Improved Financial Services to the Agricultural Sector as a Result of Grantee/Volunteer Assistance

FTF Hosts	FY 00			FY 01			FY 02			FY 03		
	Hosts Targeted	Hosts Impacted ¹	% of Target	Hosts Targeted	Hosts Impacted	% of Target	Hosts Targeted	Hosts Impacted	% of Target	Hosts Targeted	Hosts Impacted	% of Target
A. Number of Hosts with an increased number of agricultural related loans	1											
B. Number of Hosts with loan delinquency rate < 10%	0											
C. Number of Hosts that provide improved banking services to the agricultural sector												
1. Number of Hosts with an increase in average loan size	0											
2. Number of Hosts with an increase in Producer Portfolio Value (ag production and processing loans)	1											
3. Number of Hosts with an increased number of Branches/Groups	0											
D. Number of Hosts with an increase in Enterprise Portfolio Value (microfinance loans)	0											

¹ Because of the necessary time delay that is required to measure actual impact on a host organization, the numbers are not yet available for an accurate analysis.

The FtF-Russia Project Director estimates that the first round of impact surveys of all the host organizations will be completed around March 2001, and the figures for FY 2000, will be reported at that time.

FTF Program Impacts with Hosts

Table IX - FTF Hosts with Improved Use and/or Protection of the Environment as a Result of Grantee/Volunteer Assistance

FTF Hosts	FY 00			FY 01			FY 02			FY 03		
	Hosts Targeted	Hosts Impacted ¹	% of Target	Hosts Targeted	Hosts Impacted	% of Target	Hosts Targeted	Hosts Impacted	% of Target	Hosts Targeted	Hosts Impacted	% of Target
A. Number of Hosts adopting one or more practices to improve waste or pollution management.	0											
B. Number of Hosts adopting one or more practices to improve natural resources management (soil, water, forest, grazing lands, national park land, etc.).	0											

¹ Because of the necessary time delay that is required to measure actual impact on a host organization, the numbers are not yet available for an accurate analysis. The FTF-Russia Project Director estimates that the first round of impact surveys of all the host organizations will be completed around March 2001, and the figures for FY 2000, will be reported at that time.

FTF Program Impacts

Table X - Increased Awareness in the U.S. Agricultural Sector Concerning International Agricultural Development

Indicators	FY 00	FY 01	FY 02
A. Number of FTF volunteers who have performed public outreach activities.	45		
B. Number of media events by implementors and FTF volunteers.	15		
C. Number of group presentations by implementors and FTF volunteers.	20		

ational

FY 03

APPENDIX IV
FY00 HOST ORGANIZATION CLASSIFICATION AND
VOLUNTEER TECHNICAL ASSISTANCE

Type of Host Organization							
Firm-level		ASO		Financial Institution		Investment	
Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.
125	92.5	57	46.5	16	9	1	1

Host Category							
Producer		Processor		Trade, Handling, Storage		Cooperative	
Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.
59	42	63	47.5	5	5	7	6
Association		Training Institution		Business Center		Foundation	
Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.
13	11.5	20	16	12	9	2	2
Fund		Credit Cooperative		Agricultural Bank		Leasing / Insurance	
Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.
2	1.5	12	6	1	0.5	1	1
BSI		Government Agency					
Total Hosts	Total Assigns.	Total Hosts	Total Assigns.				
0	0	2	1				

Sector Focus							
Meat		Dairy		Grain		Vegetables	
Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.
35	29.5	37	24.5	55	42.5	41	28
Extension		Agricultural Finance		Agricultural Information		Non-focus	
Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.
5	4	18	10.5	4	4	22	17

Type of Volunteer Service					
Technology Transfer		Institutional Development		Business Service	
Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.
113	84	36	25	50	40

FtF Objectives Impacted					
Objective 2		Objective 3		Objective 4	
Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.
131	98.5	52	41.5	16	9

APPENDIX V
FY00 VOLUNTEER AND HOST DISTRIBUTION BY
GEOGRAPHY

APPENDIX V - Volunteer and Host Distribution by Geographic FY00

Focus Oblasts				Non-focus Oblasts			
Western Region							
Moscow		Leningrad		Arkhangelsk		Kaluga	
Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.
34	25.2	20	14.5	1	1	4	2
Lipetsk		Chuvashia		Novgorod		Mary-El	
Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.
1	1	5	3.5	3	2.5	2	0.83
Vologda		Rostov		Tver		Yaroslavl	
Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.
7	6	3	2.5	3	1.17	7	4.17
				Pskov		Oryol	
				Total Hosts	Total Assigns.	Total Hosts	Total Assigns.
				3	1.5	2	1
				Smolensk		VLADIMIR	
Total Hosts	Total Assigns.	Total Hosts	Total Assigns.				
2	1.5	0	0				
Volga Region							
Saratov		Samara		Ulyanovsk		TATARSTAN	
Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.
22	17.5	14	11.5	1	0.5	3	1.5
Volgograd		Voronezh		Nizhny Novgorod		KALMYKIA	
Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.
16	10.5	19	17	1	1	2	2
Siberia Region							
Novosibirsk		Omsk		Altai		Udmurtia	
Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.	Total Hosts	Total Assigns.
13	12	1	1	3	2.33	3	1.83
Tomsk				Sverdlovsk			
Total Hosts	Total Assigns.			Total Hosts	Total Assigns.		
1	1			2	1		

Volunteers worked in Focus Oblasts: 133 (89.3 %)

Total Hosts: 199

Total Volunteers: 149