

TRIP REPORT

BOI IVL

January 17-25, 1989

**AIDSTECH**

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# FAMILY HEALTH INTERNATIONAL

Research Triangle Park, North Carolina, U.S.A.

**Fhi**

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## FAMILY HEALTH INTERNATIONAL

### TRIP REPORT

**TO:** Jan Sloan, AIDSTECH Travel Manager  
**FROM:** Paul Raza, AIDSTECH; Kathryn Carovano and Dario Mejia, AIDSCOM  
**DATES:** January 17-25, 1989  
**SITE:** Bolivia

### EXECUTIVE SUMMARY:

FY88 PIO/T funds have been obligated. Academy for Educational Development (A.E.D.) and Family Health International (F.H.I.) can expect the funds before the middle of March. The mission is aware of the urgency to process the funds.

FY89 funds need to be available before July in order to avoid a delay in implementation.

A decision was made to market condoms (AIDSCOM) through commercial pharmacies as well as the MOH's chain of subsidized pharmacies. This is the first time AID condoms will have been marketed this way in Bolivia.

### PURPOSE:

At the request of AID/Bolivia:

1. Write implementation plans for \$500,000 AID/MOH grant agreement funds.
2. Write sufficient back-up documentation (scope of work) for AIDSCOM/AIDSTECH PIO/Ts.
3. Follow-up with PVO PROSALUD Small Grants Proposal.
4. Suggest AIDS training/experiences that will benefit AID/Bolivia's Sandy Wilcox in her handling of AIDS responsibilities.

### ACTIVITIES AND ACCOMPLISHMENTS:

Multiple meetings were held with Dr. Maria Luisa Melgar, MOH AIDS Coordinator to plan the AID/Bolivia funded activities. Specific detailed information is on file.

The main activities planned were budgeted as follows:

	FY88	FY89	FY90
AID COORD	20,000	20,000	20,000
COMTECH	29,000	75,500	60,000
INLASA	13,580	27,500	0
REAGENTS	6,500	10,000	47,000
EDUC. MATER	24,920	0	73,000
TRAINING	6,000	18,400	*
EDUC. EQUIP	0	33,600	*
EDUC. RESEARCH	0	15,000	*
TOTAL	100,000	200,000	200,000

\*Signifies will be funded from the educational materials budget.

A previous version of the FY88 budget gave 49,000 to COMTECH. Apparently due to a misunderstanding by the MOH, development of educational materials by MULTICOM was undertaken that exceeded the original FY88 budgeted amounts, i.e. 10,920 U.S.\$. To accommodate the budgetary problem, COMTECH and AID/Bolivia have decided to shift \$20,000 from the COMTECH FY88 line item to the FY88 educational material line item. The missing \$20,000 is replaced in FY89 and FY90 \$5,000 per year per contractor. The resulting \$30,920 is made up of \$24,920 for educational material development and \$6,000 for training workshop expenses. Other areas in FY88 remain the same.

In FY89, the line item lab/blood reagents drops \$10,000 from \$47,500 to \$37,500 (INLASA + REAGENTS); the \$10,000 saved goes to the COMTECH line as mentioned above. It should be noted that the original budget did not contemplate funding for lab equipment in either FY89 or FY90. Part of the \$37,500 (\$27,500) is now proposed to be used for ELISA readers and other equipment, reducing the amount budgeted for reagents correspondingly. INLASA will review these expenditures before they are made; purchased equipment may go to other reference labs.

Review and recommendations for MOH FY90 expenditures will be made at the end of calendar year 1989 by COMTECH when a consultant team comes to plan PIO/T expenditures. It is expected that the line item "reagents" will provide \$10,000 to COMTECH in FY90 to make up the missing amount from FY88.

Total annual budgets therefore remain the same: \$100,000 in FY88, \$200,000 in each of 89 and 90.

COMTECH is expected to provide telephonic consultation to Sandra Wilcox, AID/Bolivia, to assist her management of all budgeted activities. COMTECH is only primarily responsible for the COMTECH supported activities, i.e. \$29,000 \$75,500, \$60,000.

The AIDSTECh initial activities will consist of a physician oriented AIDS prevention workshop (FY88), epidemiological, blood/lab and STD technical assistance (FY89). The AIDSCOM initial activities will consist of technical assistance in condom marketing and distribution (FY88), technical assistance in qualitative research among high-risk populations and prevention counselling (FY89).

Summary COMTECH budgets (Buy-In)

	FY88	FY89	FY90
AIDSCOM	13,000	38,500	81,500
AIDSTECH	16,000	37,000	83,000
TOTAL	29,000	75,500	164,500

FY88 PIO/T funds have been obligated. AED and FHI can expect the funds before the middle of March. The mission is aware of the urgency to process the funds. FY89 funds need to be available before July in order to avoid a delay in implementation.

A decision was made to market condoms (AIDSCOM) through commercial pharmacies as well as the MOH's chain of subsidized pharmacies. This is the first time AID condoms will have been marketed this way in Bolivia.

Significant contacts were made with the private sector. MULTICOM, a media development company, currently doing AIDS work for the MOH, appears unable or unwilling to use state-of-the-art techniques to develop educational materials. An attempt will be made by Dario Mejia to find an alternative company. An individual, Roxanne Ascimani, with experience in focus group research was contacted and is willing to conduct AIDS-related focus groups. Plans were developed with Berta Pooley (CEO of CIES) to perform KAP studies in various high risk groups (AIDSCOM). CIES may also apply for TECH's small grants program late in 1989. CIES is prepared to do simple STD diagnosis in its clinics. Currently, they only have one microscope (el Alto Clinic). Two additional microscopes/small centrifuges have been budgeted for them out of the '89 PIO/T (AIDSTECH).

Technical assistance was given to Prosalud that hopefully will help the organization in revising its PVO small grants proposal to AIDSTECH.

Information was left with the Mission to help design AIDS-specific training experiences for Sandra Wilcox.

**PERSONS CONTACTED:**

Paul Hartenberger	AID/Bolivia Mission
Sandra Wilcox	
Joel Kuritsky	
Rafael Indaburu	

John Cloutier Jaime Vizcarra	AID/Bolivia Mission
Nora Quesada Jose Mas-Jordan Bernard Uribe	Pathfinder John Snow, Inc.
Wallace Chastain Henry Sjaardema	Project Concern Internat'l.
Berta Pooley de Ormachea	C.I.E.S.
Maria Luisa Melgar Fidel Navarro	Ministry of Health
Roy Brooks Carlos Cuellar	PROSALUD
Roxanne Ascimani	Consultant

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