

AGENCY FOR INTERNATIONAL DEVELOPMENT  
WASHINGTON, D. C. 20523  
BIBLIOGRAPHIC INPUT SHEET

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BATCH #14

1. SUBJECT CLASSIFICATION	A. PRIMARY Agriculture	AA00-0000-G214	
	B. SECONDARY General--Nigeria		
2. TITLE AND SUBTITLE The modernization executive component			
3. AUTHOR(S) Manetsch, T.J.; Page, Gloria			
4. DOCUMENT DATE 1970	5. NUMBER OF PAGES 10p.	6. ARC NUMBER ARC	
7. REFERENCE ORGANIZATION NAME AND ADDRESS Mich. State			
8. SUPPLEMENTARY NOTES (Sponsoring Organization, Publishers, Availability) (In Project working paper 70-1)			
9. ABSTRACT			

10. CONTROL NUMBER PN-RAA-721	11. PRICE OF DOCUMENT
12. DESCRIPTORS Factor analysis Nigeria Simulation Technological change	13. PROJECT NUMBER
	14. CONTRACT NUMBER CSD-1557 Res.
	15. TYPE OF DOCUMENT

PA-4

A SIMULATION MODEL OF THE  
NIGERIAN AGRICULTURAL ECONOMY

Contract No. AID/csd-1557

The Modernization Executive Component

Project Working Paper 70-1

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February 9, 1970  
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### The Modernization Executive Component

This model component performs three major functions:

- 1) It permits the user of the overall model to allocate modernizing resources to a number of alternative commodities or programs. In the case of the Northern Nigerian Model these alternatives currently are:
  - i) Introduction of modern inputs into groundnut production
  - ii) Introduction of modern inputs into cotton production
  - iii) Introduction of modern inputs into food production (in competition with groundnuts and cotton)
  - iv) Introduction of modern inputs into food production (not in competition with groundnuts or cotton)
  - v,vi) Campaigns to introduce draught animals into the a) cash crop-food and b) food only regions of Northern Nigeria
    - i) A campaign to eradicate tsetse flies in the middle belt of Nigeria
- 2) The component permits the policy maker to experiment with different levels of budget expenditures for modernization programs and different distributions of budget allocations over time

- 3) Once allocations are made to alternative modernization programs this component controls the scale of the various programs so allocated revenue is expended without excessive budget surpluses or deficits

While developed for use in the Northern Model, this component should also be useful in the Southern Model and elsewhere. In what follows the structure of this component will be discussed in some detail.

We will begin by describing the ways that total modernization revenue and its distribution over time can be determined. The basic input to the Modernization Executive component is the variable REVMN which represents the total revenue (£/yr.) allocated to modernization programs at any point in time. Currently this variable is set by the user of the model as a policy variable (see Figure ME1).

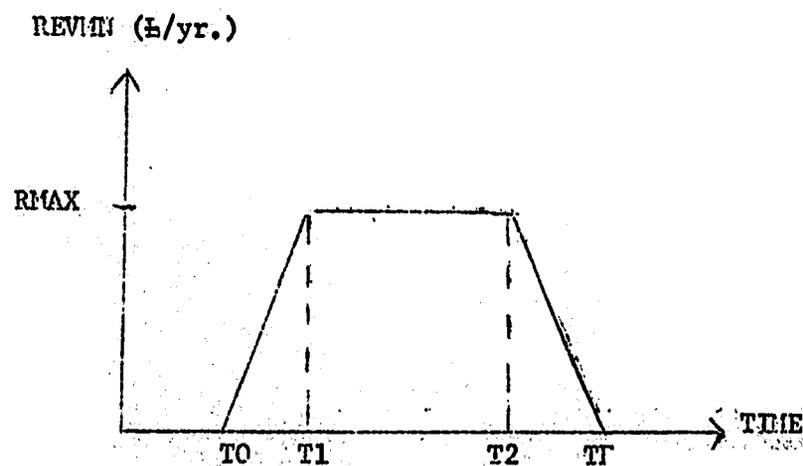


Figure ME1

As shown the user, by specifying the five parameters (RMAX, T0, T1, T2, TF), can control the size, start time, end time, buildup and phasing out of modernization programs. This is currently the way the modernization budget is being determined in the northern model. After merger with the southern model this variable, REVMN, can be determined at some higher policy level which, say, allocates modernizing resources to northern and southern regions.

Before leaving discussion of this model variable, it should be pointed out that REVMN in general represents the resources which are allocated to stimulate modernization overtly. It therefore represents such public programs as extension promotion and technical assistance. It can also represent any private expenditures which are directed toward the same ends. The effect of this allocation is to stimulate spontaneous demands for additional modernizing inputs through diffusion processes (modeled in the modernization component). The interactions between this component and the modernization component are quite important and will become clearer as the discussion proceeds.

Given REVMN the model then allocates this revenue to the various alternatives under consideration. This is done through a set of policy parameters  $PREV_i$  ( $i = 1, 2, \dots, N$ ).

$$(ME1) \quad EREV_i(t) = PREV_i(t) \cdot REVMN(t)$$

$$i = 1, 2, \dots, N$$

Here  $EREV_i(t)$  is the money allocated to the  $i$ th modernization program at any point in time,  $PREV_i$  is the proportion of the total budget allocated to the  $i$ th program and  $N$  is the number of alternative modernization programs under consideration. The  $PREV_i$ 's of course must sum to one.

Given the revenue allocated to each program, the modernization executive component proceeds to spend this revenue in such a manner as to keep the program cash balance within some acceptable limits. Accordingly, the component must compute the cash balance for each modernization program. Equation (ME2) performs this function:

$$(ME2) \quad BAL_i(t + DT) = BAL_i(t) + DT*(EREV_i(t) - TEXP_i(t))$$

Where:

$BAL_i$  = The cash balance of the  $i$ th modernization program (£)

$EREV_i$  = Incoming revenue for the  $i$ th program (£/yr.)

$TEXP_i$  = The total expenditures of the  $i$ th program (£/yr.)

The total program expenditure  $TEXP_i$  is composed of a number of items as follows:

$$(ME3) \quad TEXP_i(t) = EXO_i(t) + EX1_i(t) + EX2_i(t) + FSUB_i(t)$$

Where:

$EXO_i$  = Program overhead (£/yr.)

$EX1_i$  = Expenditures on program promotion (directed at enrolling farmers in production campaigns, etc.) - £/yr.

$EX2_i$  = Expenditures on technical assistance (£/yr.)

$FSUB_i$  = Expenditures on subsidies (£/yr.)

The terms on the right of this equation are computed as follows:

$$(ME4) \quad EXO_1(t) = K5 \cdot EREV_1(t)$$

Where

K5 = proportion of program revenue consumed by overhead

$$(ME5) \quad EX1_1(t) = WRE1 \cdot EXTI_1(t)$$

Where:

EXTI<sub>1</sub> = number of man equivalents engaged in program promotion--  
man units (computed by Equation ME14)

WRE1 = corresponding wage rate-£/man yr.

$$(ME6) \quad EX2_1(t) = WRE2 \cdot (DEEX2_1(t) + EXTI_1(t) \cdot S1_1)$$

DEEX2<sub>1</sub> = number of man equivalents engaged in program technical  
assistance-man units (computed by the Modernization  
Component)

EXTI<sub>1</sub> man units required to distribute inputs (seeds,  
fertilizer, etc.)--computed by modernization component

S1<sub>1</sub> 0 if modernization program must distribute inputs  
1 otherwise

WRE2 The appropriate wage rate. (£/man-year)

$$(ME7) \quad FSUB_1(t) = E141_1 \cdot (1 - K3_1) (TRNSLE_1(t) \cdot PFRTM_1)$$

Where:

$E141_1$  = The program per acre fertilizer requirement (#/acre)

$TRNSLE_1$  = Total land currently in the modernization program--  
acres  $\times 10^3$  (computed in the modernization component)

$PFRTM_1$  = market price of fertilizer (\$/lb.).

$K3_1$  = a policy parameter -  $(1 - K3_1)$  is the proportion of  
fertilizer price that is paid out of the program budget  
as a subsidy.

In connection with this subsidy, the model computes a farm (subsidized) fertilizer<sup>1/</sup> price which is an input variable to the modernization process and hence a factor in determining the criterion function which influences adoption of the modernization program.

$$(ME8) \quad PFRT_1(t) = K3_1 PFRTM_1(t)$$

Here  $PFRT_1$  is the farmer's fertilizer price and  $PFRTM_1$  is the normal market price.

Let's turn our attention now to the computation of  $EXT1$ --the key variable used to control program size in accordance with the available

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<sup>1/</sup> In the case of the Northern Model, subsidies have been in terms of adjustments in farm fertilizer price. If this is not appropriate in other situations, cash subsidies or subsidy of other inputs can be simulated by giving different interpretations to  $E141$ ,  $PFRTM$  &  $PFRT$ .

budget. (Recall that EXT1 is the manpower allocated to program promotion and hence program size regulation.) In summary, the variable EXT1 is adjusted as a function of two factors.

- 1) the difference between the actual program cash balance ( $BAL_1$ ) and a desired level of balance ( $BALD_1$ )
- 1) the rate of change of the program balance

The latter factor is included to provide an anticipatory factor<sup>1/</sup> which provides more stable and precise control of the budget. This is a coarse approximation of the forecasting and anticipation inherent in good administration and budgeting.

The following equations combine to generate EXT1:

$$(ME9) \quad BALD_1(t) = \text{MINIMUM} [K6 \cdot PREV_1(t) \cdot RMAX \cdot TCAM / T2, K7 \cdot PREV_1(t) \cdot RMAX]$$

Where:

$PREV_1, RMAX, T2$  = as defined above

$TCAM$  = time since the start of a modernization campaign, i.e.

$(TIME - T_0)$

$K6, K7$  = model parameters

this equation simply allows the desired balance (demand for cash reserves) to increase uniformly to some maximum value of  $K7 \cdot PREV_1(t) \cdot RMAX$  at the end of the program funding ( $TF$  in Figure ME1) The purpose of this

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<sup>1/</sup> In the parlance of feedback control theory this is "rate feedback"

revenue is to cover lingering program costs after external funding has ceased. These costs are incurred due to the needs of farmers left in the modernization "pipeline" when funding expires.

Given  $BALD_1$  the desired level of expenditure for program promotion,  $A1_1(t)$ , is computed as:

$$(ME10) \quad A1_1(t) = K_2(K_1 \cdot RBAL_1(t) + BAL_1(t) - BALD_1(t)) + K_0 \cdot EREV_P(K)$$

As discussed above, promotion expenditure is a function of the difference between the actual and desired program balances ( $BAL_1(t) - BALD_1(t)$ ) and the rate of change of the program balance,  $RBAL_1(t)$ . The latter term is simply

$$(ME11) \quad RBAL_1(t) = EREV_1(t) - TEXP_1(t)$$

or incoming revenue minus total current expenditures. The last term in Equation (ME10) is a "normal" level of promotion expenditure based upon a forecasted incoming revenue ( $EREV_P(t)$ ). This latter variable is

$$(ME12) \quad EREV_P(t) = PREV_1(t) \cdot REVMN(t + PRED)$$

Where  $REVMN(t + PRED)$  is the anticipated modernization budget  $PRED$  years hence.

The actual level of promotion expenditure is  $A1_1(t)$ , computed above, lagged to account for a number of real world delays inherent in decision implementation. Hence

$$(ME13) \quad A2_1(t) = A1_1(t) + (DT/DELM1) \cdot (A1_1(t) - A2_1(t))$$

Where:

$A2_1$  = actual expenditure on program promotion. \$/yr. (in absence of constraints)

DELM1 = Implementation delay--yrs.

Finally, the level of campaign promotion, EXT1, is computed as:

$$(ME14) \quad EXT1_1(t) = \text{MINIMUM}[\text{MAXIMUM}(A2_1(t), 0), ULEXT1_1 \cdot WRE1] / WRE1$$

Where:

$EXT1_1$  = man equivalents engaged in program promotion (in program expansion)

$A2_1$  = unconstrained expenditure on promotion--\$/yr.

$ULEXT1_1$  = upper limit on promotion effort (men)

$WRE1$  = appropriate wage rate--\$/man year

This equation computes promotion effort subject to two constraints:

- a) one to ensure that this variable is non-negative
- b) a second to ensure that total promotion effort does not exceed a manpower constraint,  $ULEXT1_1$ .

In conclusion, the above described component allocates and manages resources for specific modernization alternatives being explored in a given simulation run. It is called once for each distinct modernization alternative which has been allocated resources for the run in question.