Nigeria Management Review Presentation

May 2008

This report was made possible through support provided by the US Agency for International Development, under the terms of Cooperative Agreement Number GPO-A-00-05-00024-00. The opinions expressed herein are those of the author(s) and do not necessarily reflect the views of the US Agency for International Development.

Leadership, Management and Sustainability Program
Management Sciences for Health
784 Memorial Drive
Cambridge, MA 02139
Telephone: (617) 250-9500
www.msh.org/lms

USAID FROM THE AMERICAN PEOPLE

MSH MANAGEMENT SCIENCES for HEALTH

Closing the gap between what is known about public health problems and what is done to solve them

LMS-AIDS CARE & TREATMENT PROJECT (LMS-ACT – NIGERIA)

IDEA to SERVICE DELIVERY in 210 Days

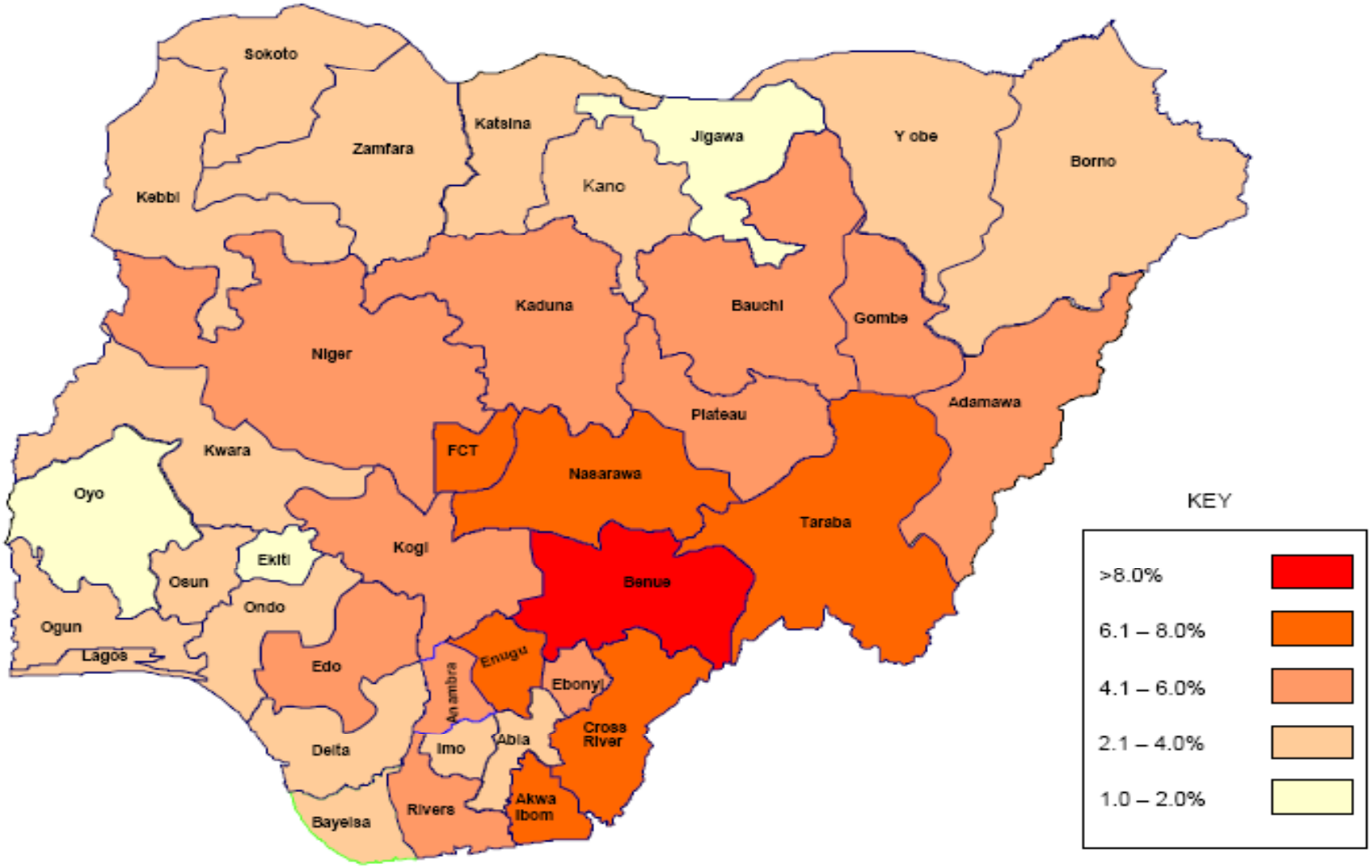
OR

“SAILING THE SHIP WHILE BUILDING IT”

CONTEXT

- 4 million HIV infections
- GNI per capita - $1,040, 70% live on $1 or less
- Decentralized governance – Federal vs. State priorities
- Inadequately managed other funding mechanisms
- Need for PEPFAR to step up
- PEPFAR treated 126,345 of 350,000 (36% target) by Sept 2007

HIV Prevalence by state (Nigeria 2005)



LMS PROJECTS IN NIGERIA

Capacity Building (CB) Project: Started in August 2006, provides assistance to NGOs, CSOs, and FBOs, to build their capacity to manage US Government funds, and to qualify to directly receive USG/PEPFAR funds.

AIDS Care and Treatment (LMS-ACT) Project: PEPFAR-funded program to expand HIV/AIDS prevention and care and treatment services throughout Nigeria.

USAID FROM THE AMERICAN PEOPLE

MSH MANAGEMENT SCIENCES for HEALTH

Closing the gap between what is known about public health problems and what is done to solve them

LMS/ACT RAPID START UP

	PROPOSAL	***CONTRACT***	***RECRUIT STAFF***	***TRAINING***	***ASSESS SITES***	***SERVICES***
0<60 DAYS	DEV CONCEPT, DESIGN PROJECT BEGIN WRITING PROPOSAL	SIGN MAARD NEGOTIATE SUBS	DEV STAFF REQ RECRUIT CONSULTANTS SOLICIT FOR STAFF	BEGIN DEV. OF TRAINING MAT.	MEET WITH NASCP, GLOBAL FUND AND IPS TO SELECT STATES AND SITES WITHIN STATES	NOT YET
61-120 DAYS	COMPLETE PROPOSAL AND BUDGET. RESPOND TO QUESTIONS.	NEGOTIATE CONTRACT WITH USAID	CONTINUE RECRUITING PROCESS. SHORT LIST AND INTERVIEW CANDIDATES	COMPLETE MATERIALS AND INITIATE HCT AND PMTCT TRAINING. DEV MATERIALS FOR ADDL TRNNGS	USING CNSLTS ASSESS SITES IN TWO STATES, SELECT SITES FOR RENOVATION. RELEASE TENDER, SELECT CONTR. BEGIN RENOV. SIGN AGREEMENTS WITH STATES	NOT YET

USAID FROM THE AMERICAN PEOPLE

MSH MANAGEMENT SCIENCES for HEALTH

Closing the gap between what is known about public health problems and what is done to solve them

LMS/ACT RAPID START UP

121-180 DAYS		AA GRANTED. CONTRACT SIGNED. SIGN SUB-AWARDS. STRT PRCRMTS	HIRE STAFF. CONTINUE RECRUITING PROCESS.	CONTINUE TRAINING & ADD TRAINING FOR SUPERVISORS	SELECT CONTR FOR NIGER STATE, BEGIN RENOVATIONS IN NIGER. RENOVATIONS IN KOGI COMPLETED	NOT YET.
181-210 DAYS			HIRE STAFF. CONTINUE RECRUITING PROCESS. SHORT LIST AND INTERVIEW CANDIDATES.	TRAINING FOR NEW STAFF. CONTINUE TRAINING IN STATES.		BEGIN HCt AND PMTCT

FROM 211 DAYS TO DATE

- All staff on board and oriented
- State offices in Lokoja and Minna functioning
- 9 CCT and 38 HCT/PMTCT sites providing services
- Relevant cadres of HF workers trained
- Equipment, reagents, pharmaceuticals & supplies procured
- Project workplan, budget and PMP completed

Selected achievements by target

Key Areas for COP '07	**Progress to Date** (through 04/30/08)
Cumulative # of persons counseled, tested and received results	19,389
Pregnant Women who Received Counseling and Testing	2,656
Number of Laboratory tests Performed (HIV testing, TB, HIV disease monitoring)	23,656
Number of service outlets providing HIV counseling and testing	38 + 2 mobile units

CHALLENGES AND BARRIERS

Ensuring corporate systems are fully adapted to PEPFAR

- Contracts, procurement, financial and approval systems

Adapting to time limited processes

- Recruitments, shipments, procurements, building partnerships, Sub-grants negotiation

Dealing with established other IP practices

USAID FROM THE AMERICAN PEOPLE

MSH MANAGEMENT SCIENCES *for* HEALTH

Closing the gap between what is known about public health problems and what is done to solve them

GH Kabba: Staff orientation to promote ownership

Advocacy

Advocacy visit to the Commissioner of Health Niger state

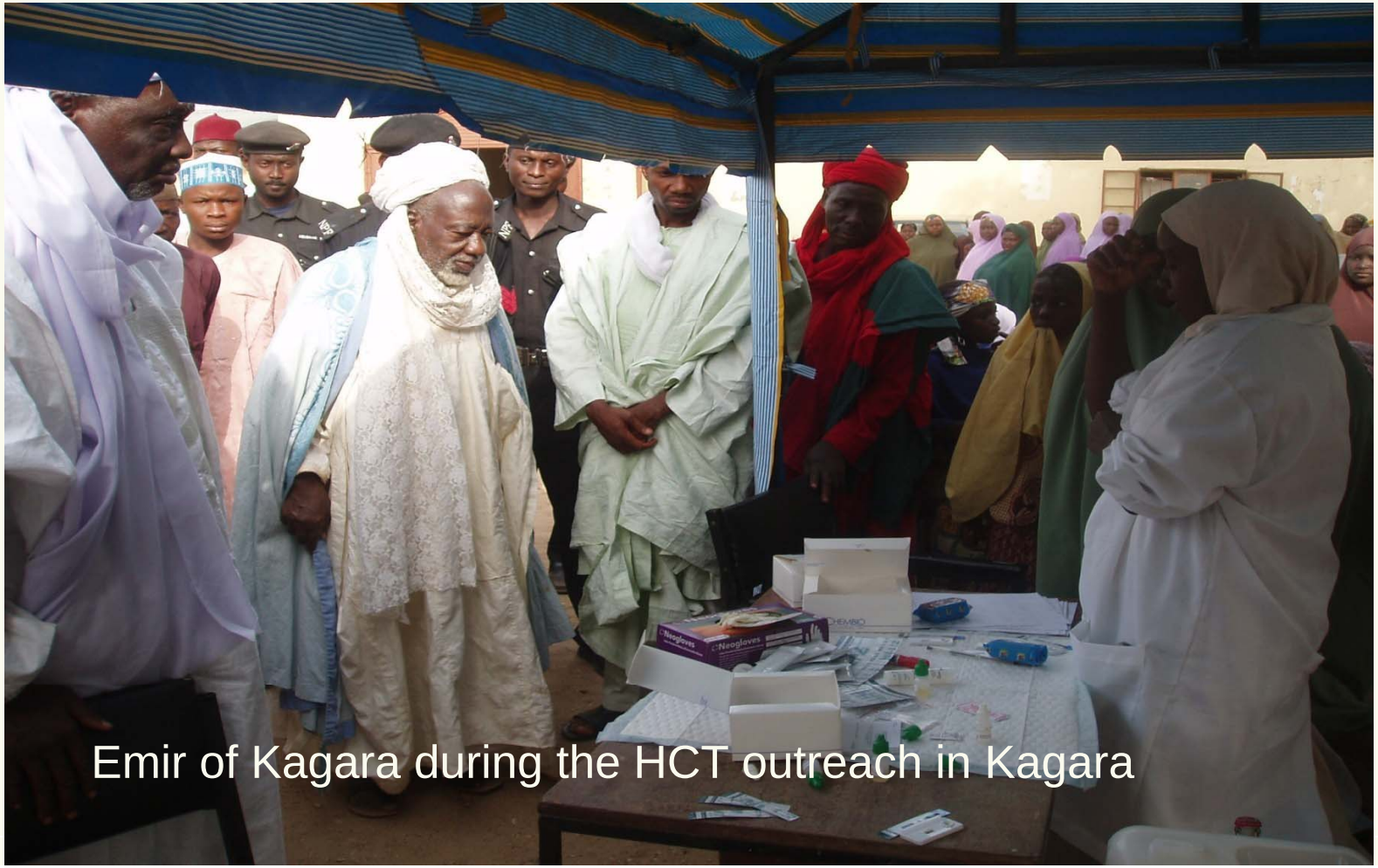
Paid off with posting of lab scientists to CCT sites

USAID FROM THE AMERICAN PEOPLE

MSH MANAGEMENT SCIENCES for HEALTH

Closing the gap between what is known about public health problems and what is done to solve them

Community Networks and Linkages



Emir of Kagara during the HCT outreach in Kagara

MARPS –really?

Conclusion

LMS-ACT models cutting edge practices that build leadership skills for HIV/AIDS/TB service delivery at State governments, lower levels, and health facilities.

Success depends on honest advocacy with gate keepers, commitment, team spirit and innovation.

USAID FROM THE AMERICAN PEOPLE

MSH MANAGEMENT SCIENCES *for* HEALTH

Closing the gap between what is known about public health problems and what is done to solve them

Supporting people and

organizations around the world to strengthen the way they lead and manage their own programs to achieve widespread improvements in health.