PN-ADE-021

Agriculture-Led Export Businesses

Supporting Egypt's Processed Food Export Industry

ALEB/MIS Market Intelligence Series

Olive Oil

World Markets and Egypt

Situation & Outlook

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Abt

A Project Implemented by Abt Associates Inc. Project No. 263-0284

USAID

Funded by the United States Agency for International Development (USAID)

October 2002

Forward

Dear ALEB Client,

Welcome to the new ALEB marketing publications format. Compared to the previous MarketPulseEgypt you might find this new format more easy to use and more decision-making oriented. Our new concept is to develop series of cluster (group of related commodities) focused publications which we belief will be very useful in the long run business and marketing planning in your company.

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For the short term planning processes ALEB BDS/MIS intends to publish a monthly review of world market for your products on our Web site (www.aleb.org) These updates will be based not only on statistical trade data that we subscribe to and market information on the Internet, but also on own sources such as wholesale prices which are gathered continuously from target markets by a team assigned by ALEB to perform this task.

Suggestions and recommendations are highly appreciated.

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Table of Contents

THE INTERNATIONAL OLIVE OIL MARKET 4
PRODUCTION 4
CONSUMPTION 6
WORLD TRADE 9
Trade Flow *10*
OLIVE OIL PRICES 11
MARKETING CHAIN 13
EU COMMON MARKET ORGANIZATION FOR OLIVE OIL 14
EU OLIVE OIL INDUSTRY ORGANIZATION 15
EGYPTIAN EXPORT STRATEGY 16
MARKETING ASPECTS 16
PRICING 16
PRODUCT 17
PROCESSING 18
PLACEMENT 20
MARKET RESEARCH 20
EGYPT OLIVE OIL EXPORT: CHALLENGES AND POTENTIAL 21
CANADIAN OLIVE OIL MARKET OVERVIEW 27
OLIVE OIL IMPORTANT EVENTS: 28
STATISTICAL ANNEX 29

List of Figures

FIGURE 1. MAJOR OLIVE OIL PRODUCING COUNTRIES, 2001 5
FIGURE 2. OLIVE OIL PRODUCTION: TOP 5 PRODUCING COUNTRIES, 1980-2001 5
FIGURE 3. OLIVE OIL MAIN CONSUMING MARKETS 2001 6
FIGURE 4. PRODUCTION AND CONSUMPTION OF OLIVE OIL IN THE WORLD AND IN THE EUROPEAN UNION 7
FIGURE 5. ORGANIC OLIVE OIL 7
FIGURE 6. OLIVE OILS WORLD EXPORTS, 1980-2000 9
FIGURE 7. WORLD OLIVE OIL EXPORTS: TOP 10 EXPORTING COUNTRIES, 1980-2000 9
FIGURE 8. OLIVE OILS: WORLD IMPORTS, 1980-2000 10
FIGURE 9. WORLD OLIVE OIL IMPORTS: TOP 10 IMPORTING COUNTRIES, 1980-2000 10
FIGURE 10. OLIVE OIL TRADE IS MAINLY AN INTERA-EUROPEAN TRADE. 11
FIGURE 11. TRADE FLOWS WITH INDUSTRIALIZED COUNTRIES 11
FIGURE 12. PRICES FOR VARIOUS EDIBLE OILS, 1999-2001, IN US$ PER TONNE 12
FIGURE 13. PRICE OF OLIVE OIL PAID TO PRODUCERS 1999 TO 2001 12
FIGURE 14. NORTHERN HEMISPHERE PRICES JAN. 1999 –SEP 2000 13
FIGURE 15. SPANISH MARKETING CHAIN – FLOW OF EQUIVALENT 100 TONNES OF OIL 13
FIGURE 16. COMMON MARKET ORGANIZATION TRANSITION SCHEME 15
FIGURE 17. TYPES OF OLIVE OIL 18
FIGURE 18. GROWTH OF THE US OLIVE OIL MARKET TOTAL US RETAIL GROCERY DOLLAR SALES IN 2001 (AC NIELSON JUNE 9, 2000 - JUNE 9, 2001) 25
FIGURE 19. US OLIVE OIL IMPORT TRENDS 26
FIGURE 20. STRUCTURE OF IMPORTS OF OLIVE OILS AND OLIVE-POMACE OILS INTO THE U.S.A 26
FIGURE 21. STRUCTURE OF IMPORTS - OLIVE OILS AND OLIVE-POMACE OILS, FOUR-MONTH COMPARISON 27
FIGURE 22. CANADA OLIVE OIL IMPORTS BY COUNTRY OF ORIGIN, 2000/2001 27

The International Olive Oil market

European countries, particularly those in the Mediterranean basin, dominate world production and consumption of olive oil. This region is home to the olive tree, with olive oil playing a major part in the Mediterranean diet and culture. Post Second World War migrants from this region have helped spread the tree's distribution and introduced olive oil to the diets of other countries. Now there is widespread interest in producing olives for import substitution and regional trade development.

Prices in the three representative markets of the European Union, namely Bari (Italy), Heraklion/Messina (Greece) and Jaen (Spain) are regarded as important as these three countries account for around 75% of world olive oil production. Their market performance has an impact on prices in other regions of the EU, as well as in other producing countries, especially on the prices of oils exported by these other countries to foreign markets.

European Union olive oil prices declined by 13% in 2001, (Agence Europe, Brussels), reaching their lowest levels in June. This was due to high EU stocks at the start of the 2000/01, combined with higher than estimated world production. Using Australia as an indicator market, international bulk (refined) olive oil prices recovered in July/August 2000 ($A3.10/kg or US$1.78/kg) but were still below the levels at the start of the crop year and throughout 1998/99.

Prices may also drop following the European Union's current market liberalization process. However, Brussels is proposing to extend the current common market organization (CMO) for olive oil for two years in line with requests from the Spanish government and parts of the olive-growing sector (El Pais).

Lower prices may lead to increased consumption, which is needed to avert an oversupply of olive oil in the future. The International Olive Oil Council (IOOC) has addressed this need by launching promotional campaigns in countries where market opportunities have been recognized, such as Australia, Japan and the United States of America.

Projections indicate that due to new plantings around the world, there may be a surplus of olive oil in 2007/8. The potential surplus size is not yet established, however increased consumption in major importing countries is important to price and income elasticity in the coming years.

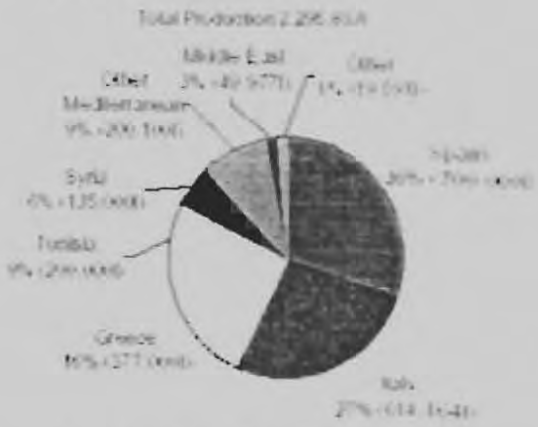
Production

Spain, Italy and Greece are the world's leading producers and exporters of olive oil, collectively representing nearly three-quarters of world production ranked respectively in 2001. World olive oil production has increased by an average of 11% per annum since 1995. The main contribution to this increase was in 1996, which followed a year of drought in the Mediterranean.

Olive oil production is concentrated in the Mediterranean basin countries: Spain, Portugal, Italy, Greece, Turkey, Tunisia and Morocco. These seven countries alone account for 90% of world production.

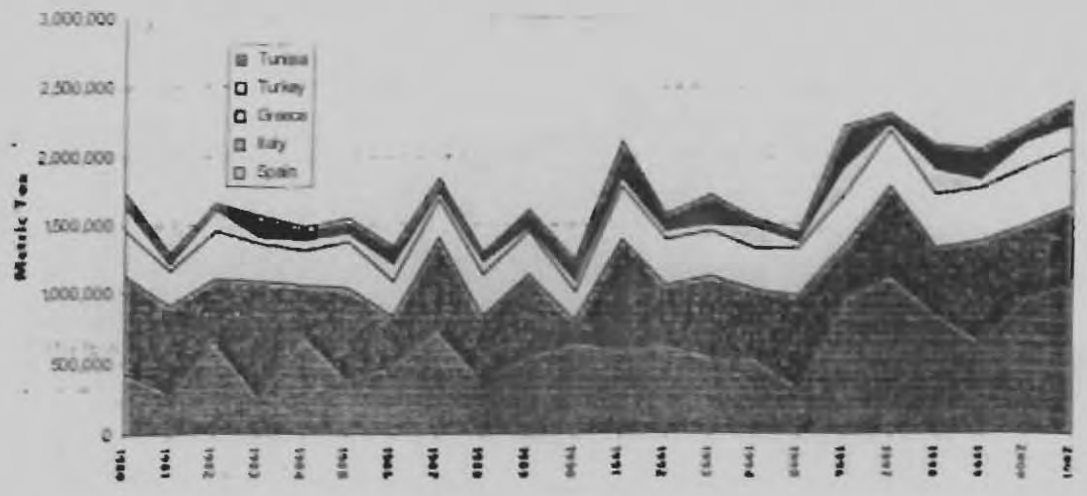
Olive oil production from trees planted prior to May 1998 in the European Union is currently subsidized at over US$1.11/Litre. Advance aid for olive oil production has been set at 117.36 Euro/100kg for Spain, France and Portugal; 103.38 Euro/100 kg for Greece; and 84.98 Euro/100 kg for Italy (European Report). This is on top of EU aid for producing table olives.

Figure 1. Major Olive Oil Producing Countries, 2001



The evolution of world production during the last ten years is shown in the graph below. Production trend by country is ascending but the great influence of the two major producing countries introduced a high level of uncertainty in the production level. Indeed, the fact that production in Italy and Spain changed much more than one of the other producing countries explains the high volatility of global production.

Figure 2. Olive Oil Production: Top 5 Producing Countries, 1980-2001



Finally, it should be mentioned that the production of other countries (not included in the graph), such as Australia and the United States, is increasing.

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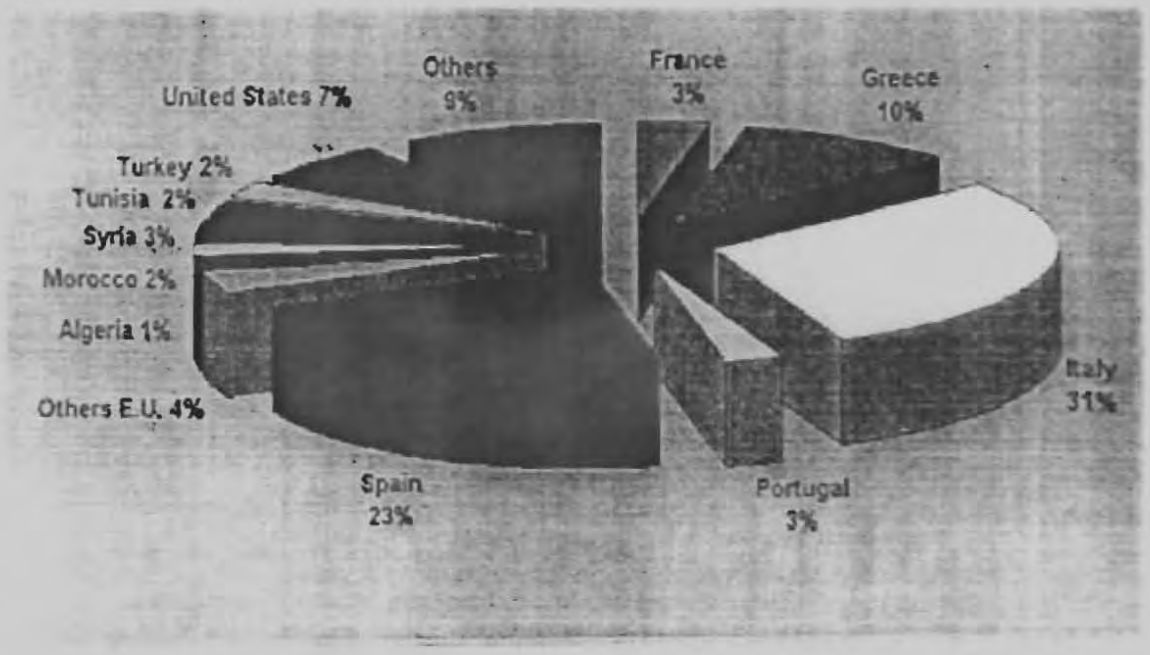
Consumption

Main consuming countries are also the main olive oil producers, as can be seen from next graph. The European Union accounts for 71% of world consumption.

Figure 3. Olive Oil Main Consuming Markets 2001



Mediterranean basin countries represent 77% of world consumption. Other consuming countries are the United States, Canada, Australia and Japan (see the Annex Table A1 on import trade flows).

The evolution of production and consumption shows a slight growth from the 1970s to the early nineties. In the mid 1990s there was a strong increase both in production and consumption. Despite the production fall that came afterwards, consumption did not decrease.

The strong correlation between European and world consumption curves explains the significance of European consumption. However, the increasing convergence recently observed between the two curves (Production and Consumption) is the result of the emergence of new markets for olive oil.

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Figure 4. Production and consumption of olive oil in the World and in the European Union

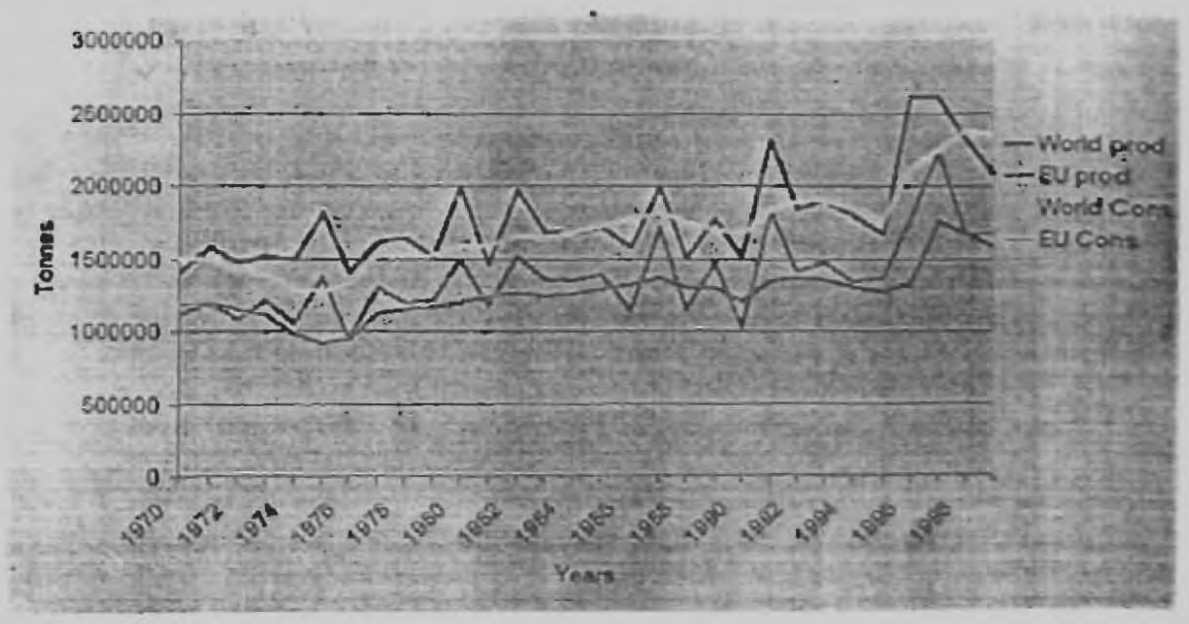
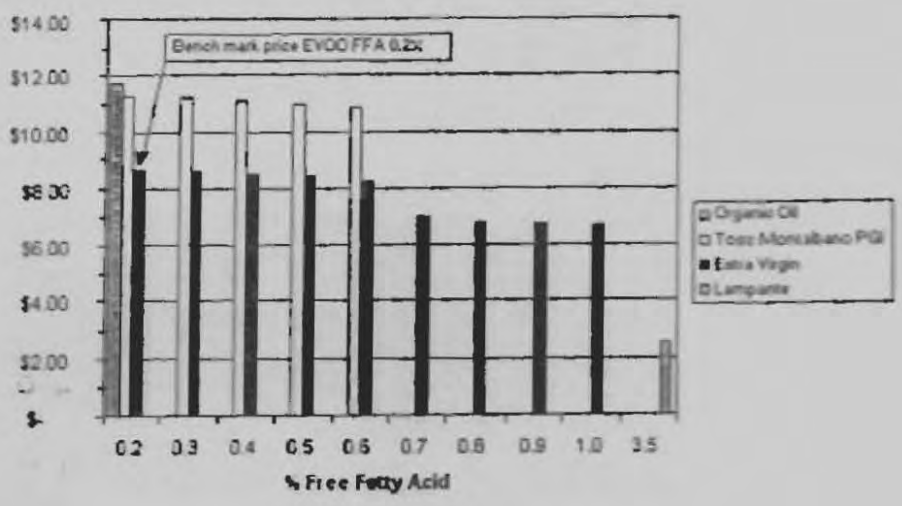


Figure 5. Organic Olive Oil

Vendors using olive oil in their products have increased demand for olive oil. Depending on the retail outlet, the price difference between organic and conventional olive oils can be slim to nearly 50%. Egyptian growers intending to follow this trend by producing organic oil must make sure they use recognized certification processes.



World consumption is expected to rise by 60,500mt from 2,422,000mt in 2000/01 to 2,482,500mt in 2001/02. End-of-season stocks are expected to reach 508,000mt, set against previous expectation of the IOCC of 443,500mt, and are the equivalent of world consumption requirements for two and a half months.

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World olive oil consumption volume grew by an average of 4% (approximately 74,000mt per annum) over the past five years (FAO and IOOC). The European Union and United States represented approximately 78% of olive consumption in 2000/01. If projected Asian consumption is included, then the EU, US and Asian markets represent 86% of world olive oil consumption.

Estimates indicate that olive oil consumption in the US increased by 56% between 1996 and 2001, with an average increase of 9% (9.3 million mt) per annum. Total US consumption was estimated at 1.58 million mt in 2000 and 1.6 million mt in 2001.

Asian imports increased by 63% over the same period (1996-2001), with an average increase of 15% (5.8 million mt) per annum. This may include re-exported olive oil, as consumption increased by 9% over the same period to 250,729mt in 1998 (FAO). If the 9% trend continues, consumption may rise to 297,891mt.

The percentage increase in olive oil consumption in the European Union was lower than the US and Asia over this period (3% per annum), however the volumetric increase was larger than either region (20,506mt per annum). Total EU demand was 1,534,993mt in 1998. Estimated EU consumption for 2001 is 1.7 million mt. Actual consumption in the EU may be higher than this due to subsistence consumption (olive oil consumed by producers) in countries such as Morocco, Tunisia, Turkey, Egypt, and southern Italy and Spain, which represents an unknown level of latent demand.

New economic support systems are being established in the European farming sector. An increase in the overall quality of oils, due to EU aid to Spain this year being dedicated to quality improvement, could have a gradual effect on prices. Whether the increased supply of higher quality oils raises or lowers the average price will depend on changes in consumer preference for oil quality.

The North American Olive Oil Association recently released a study that indicates 56% of non-olive oil users do not use the oil because they feel they don't know how. The study also found that 48% don't buy the oil because it is expensive, while 44% consider it special occasion oil (percentages do not add up to 100% because survey participants were able to indicate more than one reason for not buying olive oil).

Despite this, US olive oil household penetration rose 2.4% in the past two years, when prices were at an all-time high. Olive oil accounts for 7% of all oil sold at retail in the US and 27% of all dollar sales in this category.

World Trade

Figure 6. Olive Oils World Exports, 1980-2000

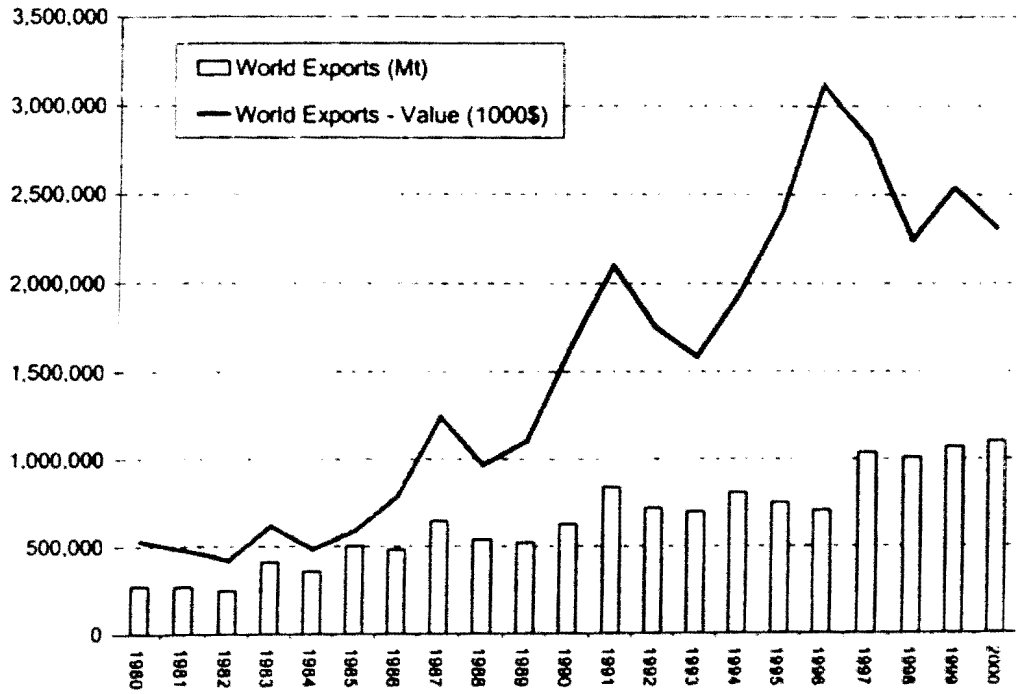


Figure 7. World Olive Oil Exports: Top 10 Exporting Countries, 1980-2000

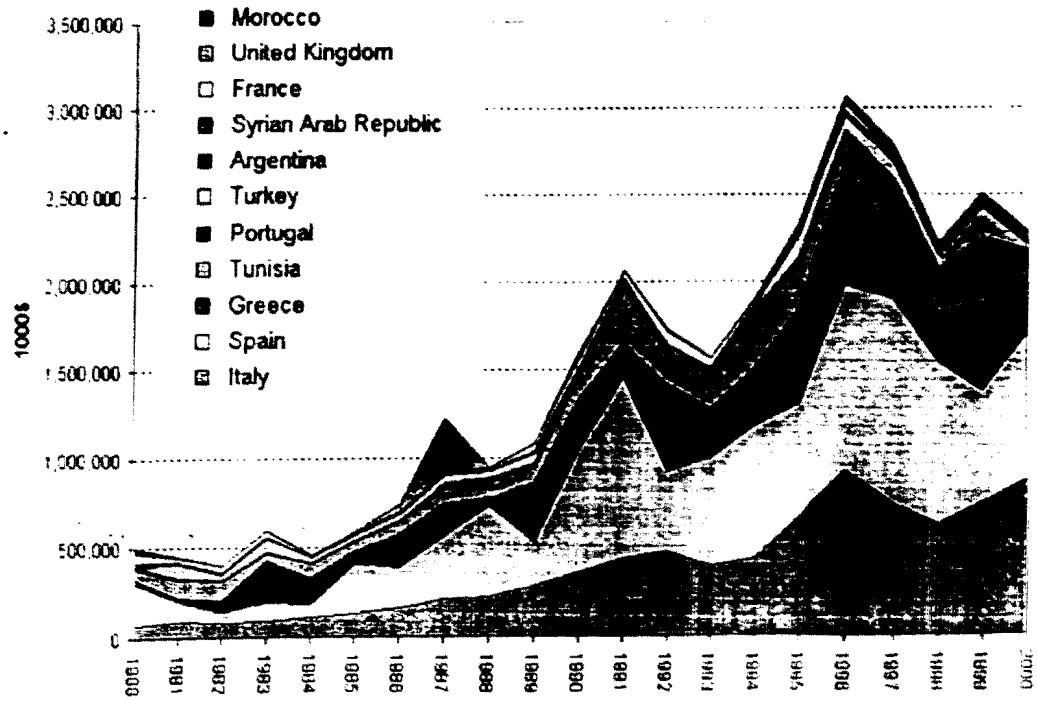


Figure 8. Olive Oils: World Imports, 1980-2000

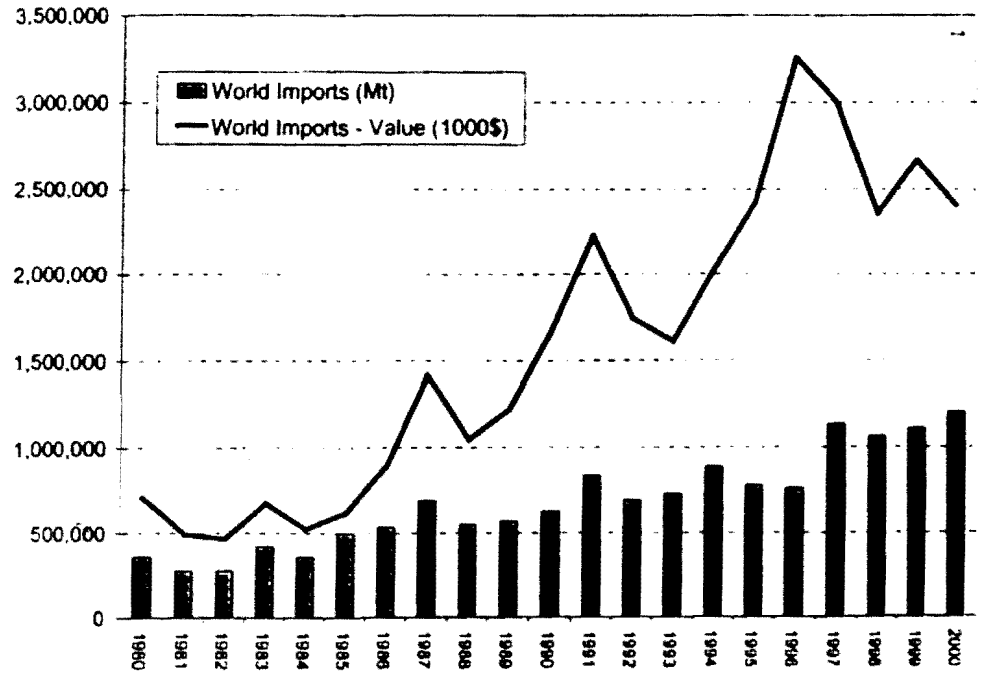
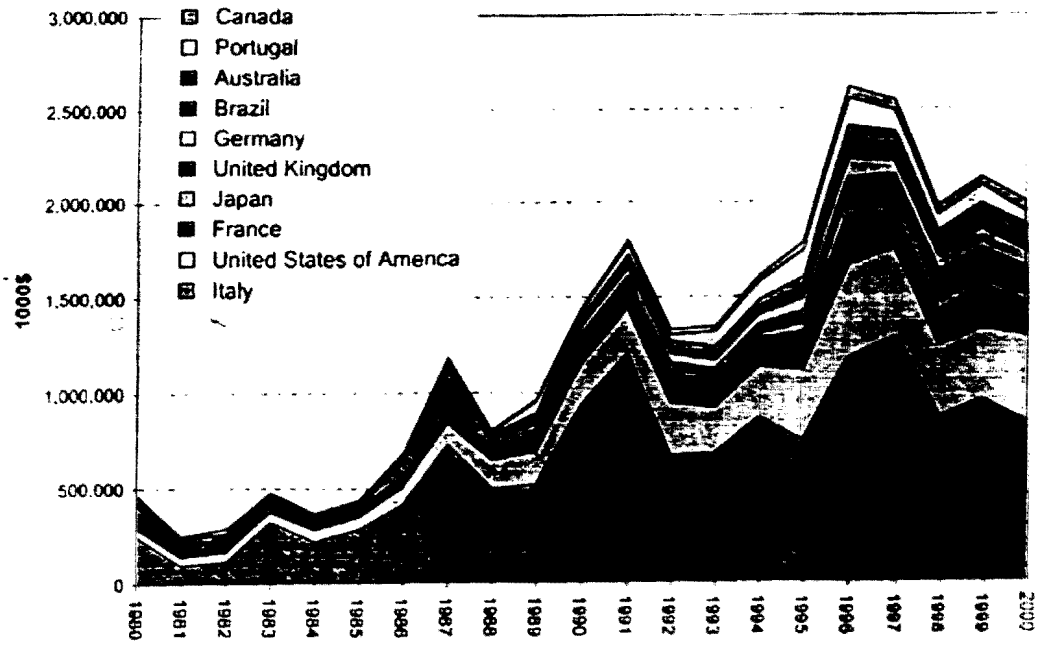


Figure 9. World Olive Oil Imports: Top 10 Importing Countries, 1980-2000



Trade Flow

Main producing countries are also the main exporting counties as can be seen from the graph below. Once again, the Mediterranean basin countries concentrate more than 95% of total exports.

The following map confirms the conclusions drawn from the analysis of world consumption. Olive oil trade is mainly an intra European trade, although there are also trade flows with industrialized countries out of the Mediterranean area.

Figure 10. Olive Oil Trade is mainly an Intra-European Trade.

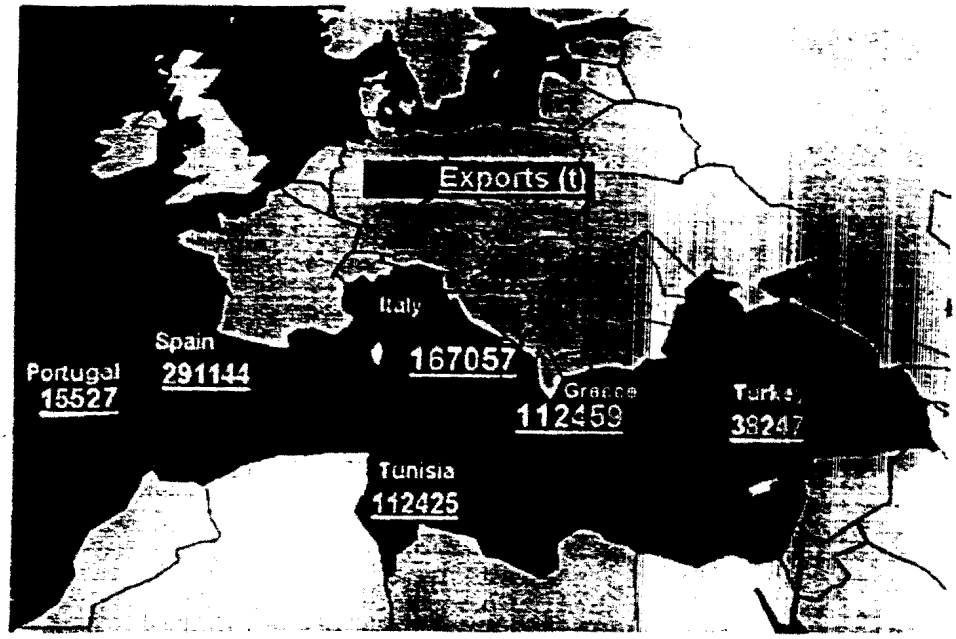
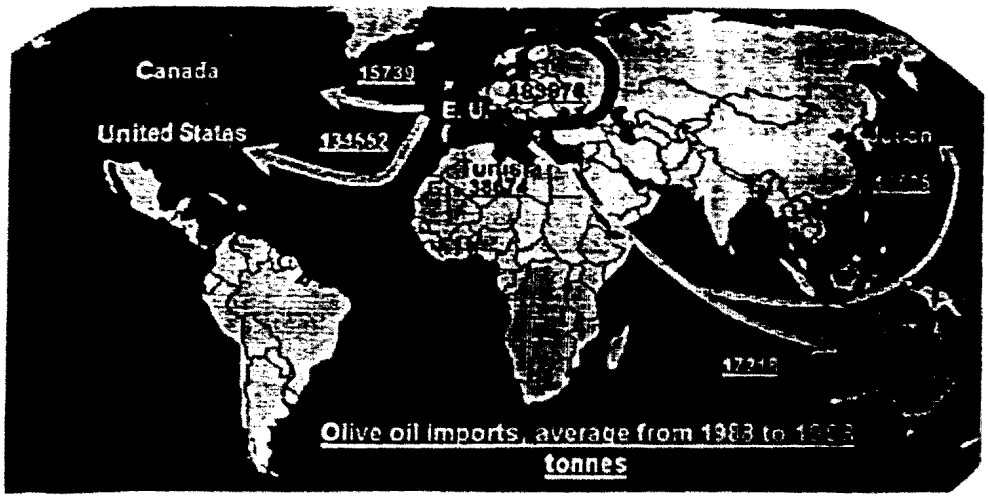


Figure 11. Trade flows with industrialized countries



Olive Oil Prices

Olive oil is relatively expensive oil compared to other kinds of oil since it needs special production treatment. Producing an olive crop is a long process (commercial yields are realized only after the maturity of the tree, e.g., after five years). Harvest is still made by hand in most of the regions. Finally, processing is an advanced technology, particularly in large producing areas.

A comparison of six consumption oils prices is presented in this graph:

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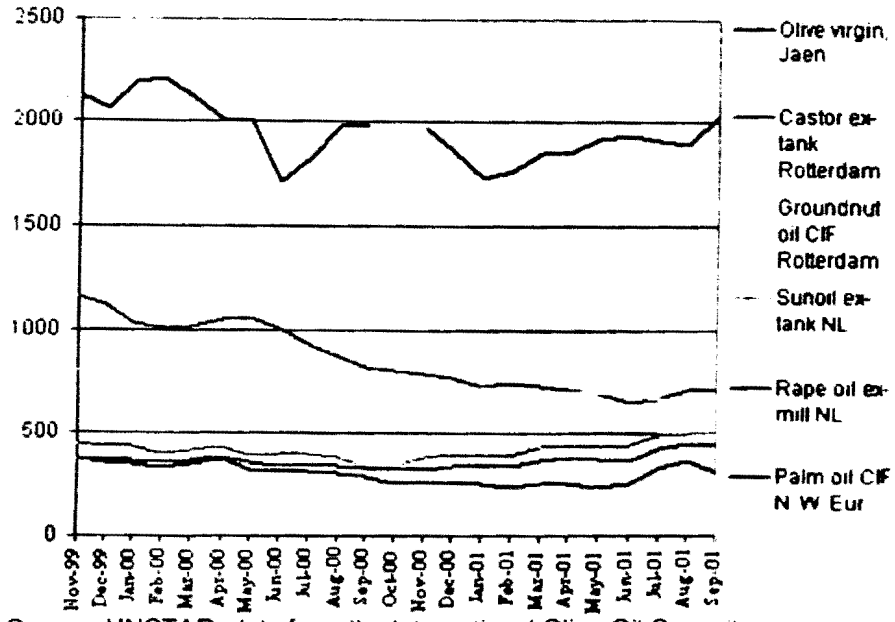
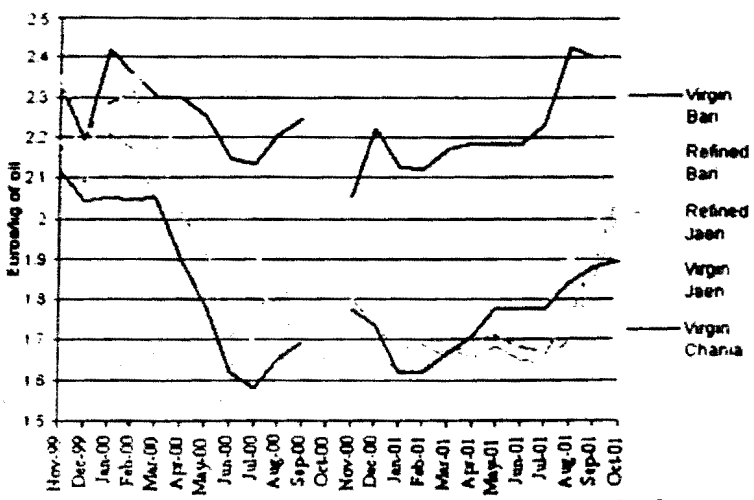
Figure 12. Prices for various edible oils, 1999-2001, in US$ per tonne



Source: UNCTAD, data from the International Olive Oil Council.

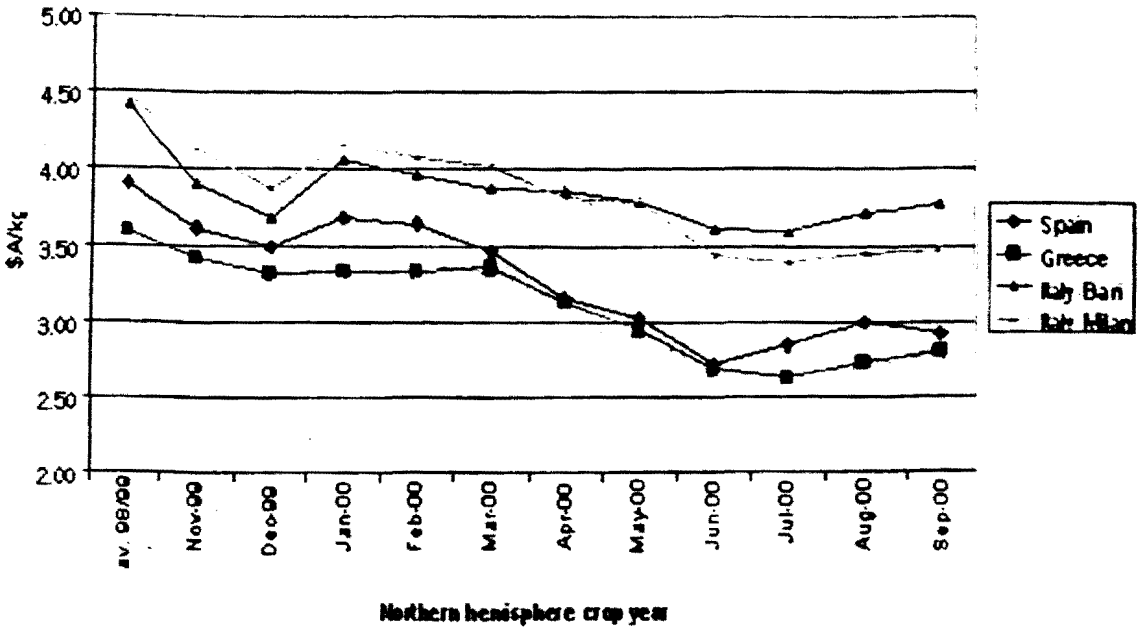
Prices paid to producers are quite unstable, mainly due to the change in the quantities produced from one year to another and the level of stocks. However, it is difficult to assess the price formation mechanism. Refined olive oils are generally less expensive than virgin oils. Refined olive oil from Jaen is an exception. A possible explanation would be an insufficient amount of lampante oil to meet demand of refining industry given the good quality of produced virgin oil and as a result an increase in lampante oil prices.

Figure 13. Price of olive oil paid to producers 1999 to 2001



Source: UNCTAD, data from the International Olive Oil Council.

Figure 14. Northern Hemisphere Prices Jan. 1999 –Sep 2000



Marketing Chain

The present structure of the production and marketing chain is influenced by the importance of olive oil crops in the Mediterranean area.

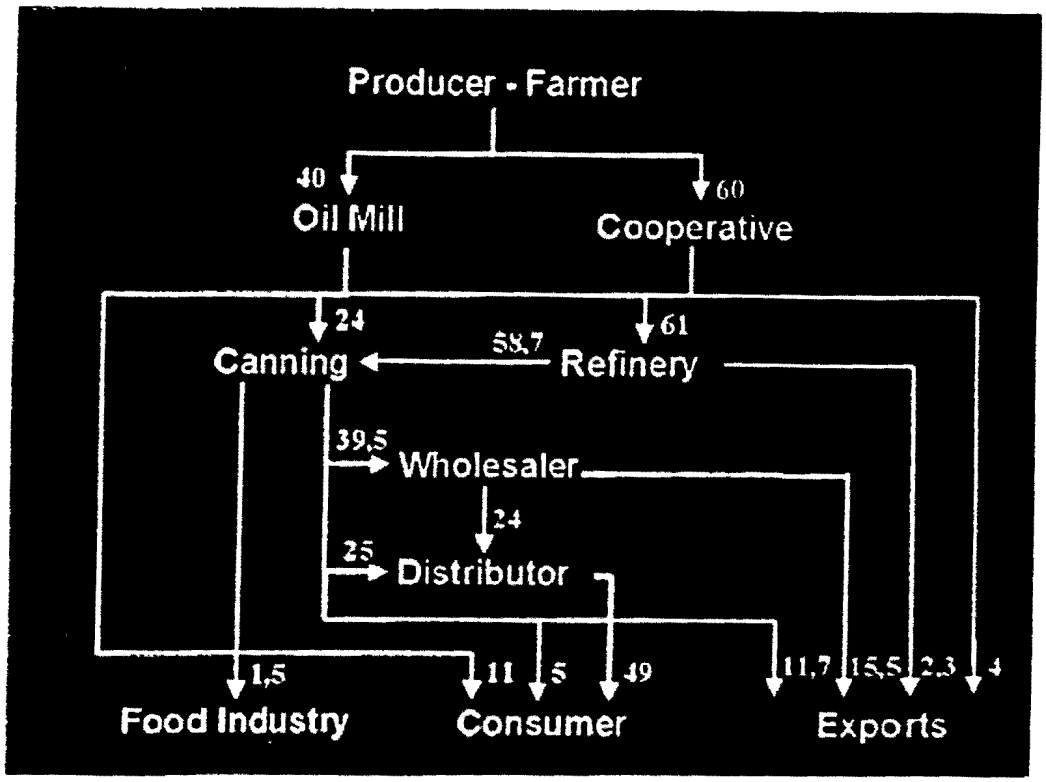
- Production is highly fragmented. It is divided into a number of small properties, which grow olives for oil production. This is particularly the case in Spain, Italy, Greece and Portugal. These farms are organized into cooperatives in order to process the olives and obtain oil or sell the olives directly to processing companies.

- Refining operations are more concentrated. However, in the case of Spain there were 80 refining companies in 1995 (cooperatives included).

- The market is very competitive and entry barriers are quite strong.

The following diagram represents the Spanish marketing chain and an equivalent flow of 100 tonnes of oil.

Figure 15. Spanish marketing chain – Flow of equivalent 100 tonnes of oil



EU Common Market Organization for Olive Oil

On the following page is an example of an international policy with a strong influence on the olive oil market - the European Union Common Market Organization (CMO) for olive oil.

The CMO was established by Regulation n° 136/66/CEE of 22 September 1966. This CMO had as its main objective the support of production and commercialization of olive oil, particularly by granting export restitutions, support production prices and consumption aids. The reform of this CMO became necessary, taking into account the evolution of the oil market and prices and particularly as a result of World Trade Organization agreements, which stipulated a 20% reduction in the total support during the period 1996-2002.

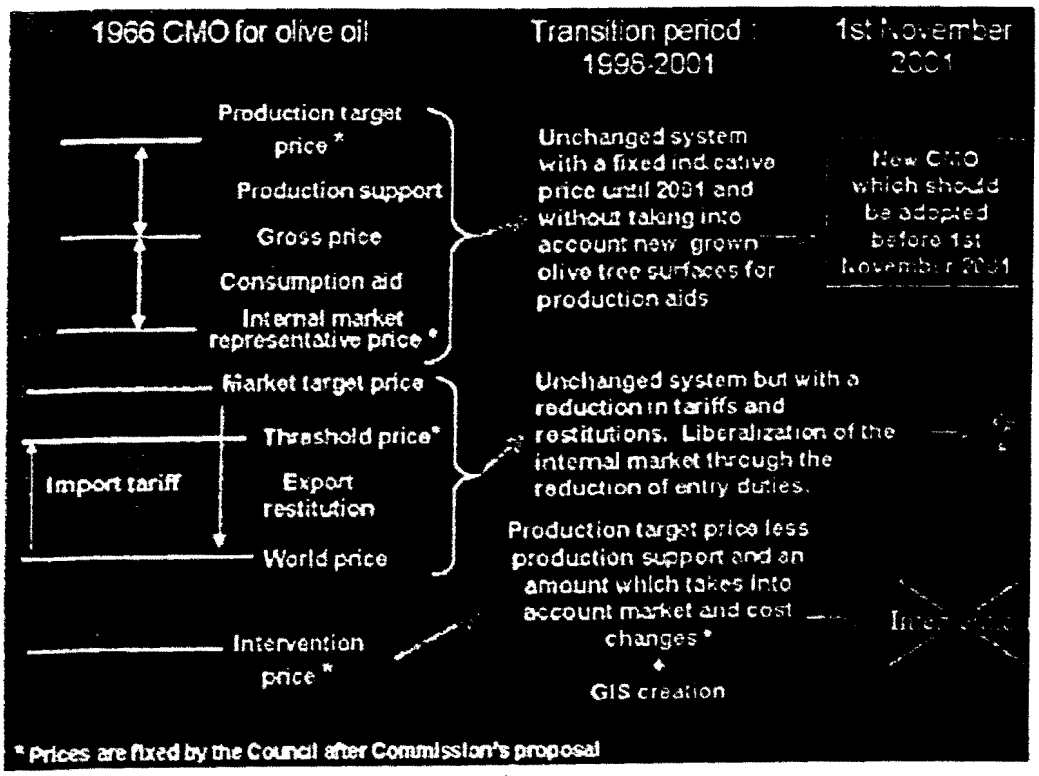
Regulation (CE) n° 1638/98 of 20 July 1998 of the Council established a transition regime which was replaced by the new CMO regulation by 1 November 2001 at the latest.

This transition régime abolishes intervention prices and substitutes them for an eventual stockage aid decided by the Council in case of important market crises. As a result, a minimum price is not automatically guaranteed, as was the case with intervention prices. However, olive growers are granted a production aid. The amount of this aid is 132.25 euros/100kg up to the 2000/2001 campaign, without distinguishing between small and large

producers. This aid is of the same order from previous campaigns. It is limited to a total production of 1,777,261 tonnes per campaign and distributed among the different producing countries.

Finally, since olive is a perennial crop, the new orientation during the transition period is to create a geographical information system (GIS) for European olive trees. The aim of this GIS is to control production and limit fraud. By 1 November 2001, articles of Regulation 136/66/CE concerning production target prices, intervention agencies, export subsidies and import tariffs were to be abolished. The following scheme gathers the changes from the former CMO to the new one:

Figure 16. Common Market Organization transition scheme



Should you need more information, please consult the European Commission site herewith: **Directory of Commodity Legislation in force on oil and fats, 03.60.59.** [1]

EU Olive Oil Industry Organization

The Italian olive oil industry is at a competitive disadvantage in relation to the Spanish and Greek industries due to low productivity of groves and mills, and high production (labor) costs. They have identified the need for better organization of production and aggregation of supplies for processing in order to achieve their objectives of producing high-quality oils at competitive costs.

[1] http://europa.eu.int/eur-lex/en/lif/reg/en_register_036059.html

Product

The product aspect covers variety, quality, packaging and branding. The relative importance of all these aspects differs significantly between target consumers. Smaller growers will find it hard to gain market leverage and capture value-added benefits with limited volumes. This is because the large volumes marketed by multinationals like Unilever and Bertolli (owned by Unilever) allow them to make price sacrifices, enabling the retention of diverse market share. Therefore, marketing groups and processors with sufficient volumes to supply selected outlets with good consumer exposure will be at an advantage.

The International Olive Oil Council (IOOC) defines five grades of olive oil quality.

1. **Virgin grade** oils (3 quality levels) that can be used without further processing.

   - **Extra** virgin olive oil is the highest quality olive oil and can be used without further processing. It has acidity not exceeding 1%, well-balanced flavors and no taste faults.
   - **Virgin** olive oil is the next quality level than can be used without further processing. It has a higher acidity level than extra virgin grade and a few minor faults with its taste.
   - **Ordinary** virgin olive oil is the lowest quality olive oil that can be used without further processing. It has an acidity level not exceeding 3.3% and more taste faults than either of the preceding oils.

2. **Lampante** virgin olive oil that is inedible without further processing due to its "off" flavours or acidity levels.

   - **Olive Oil** results from Lampante grade oil that has been subjected to further processing to remove the "off" flavors or acidity that made it inedible. The refining usually involves neutralizing the acid, bleaching and deodorizing the oil so as to leave an oil that it basically, tasteless, colorless and odorless. It still has the same fat content as the virgin grade oils and there is growing medical evidence to suggest that it doesn't have the same health properties as the virgin grade oils.
   - **Pure** olive oil is olive oil with a mix of virgin oil (10-30%) to improve the color and flavor. The left over paste (pomace) resulting from the virgin olive oil extraction process contains a small percentage of residual olive oil, which is extracted by refining.
   - **Refined Olive-Pomace** oil is the oil extracted from the pomace using solvents. This oil is commonly used for

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manufacturing soap, lubrication and is sometimes used in cooking.

- **Olive-Pomace** Oil is refined olive-pomace oil with a mix of virgin olive oil and is used in cooking. Most olive oils found on non-producing (import) countries' supermarket shelves are likely to be varietal blends, while varietal oils are usually found in specialty and gourmet stores. Estimates of yields, oil content and oil quality of some varieties are given in the table below.

Processing (Product)

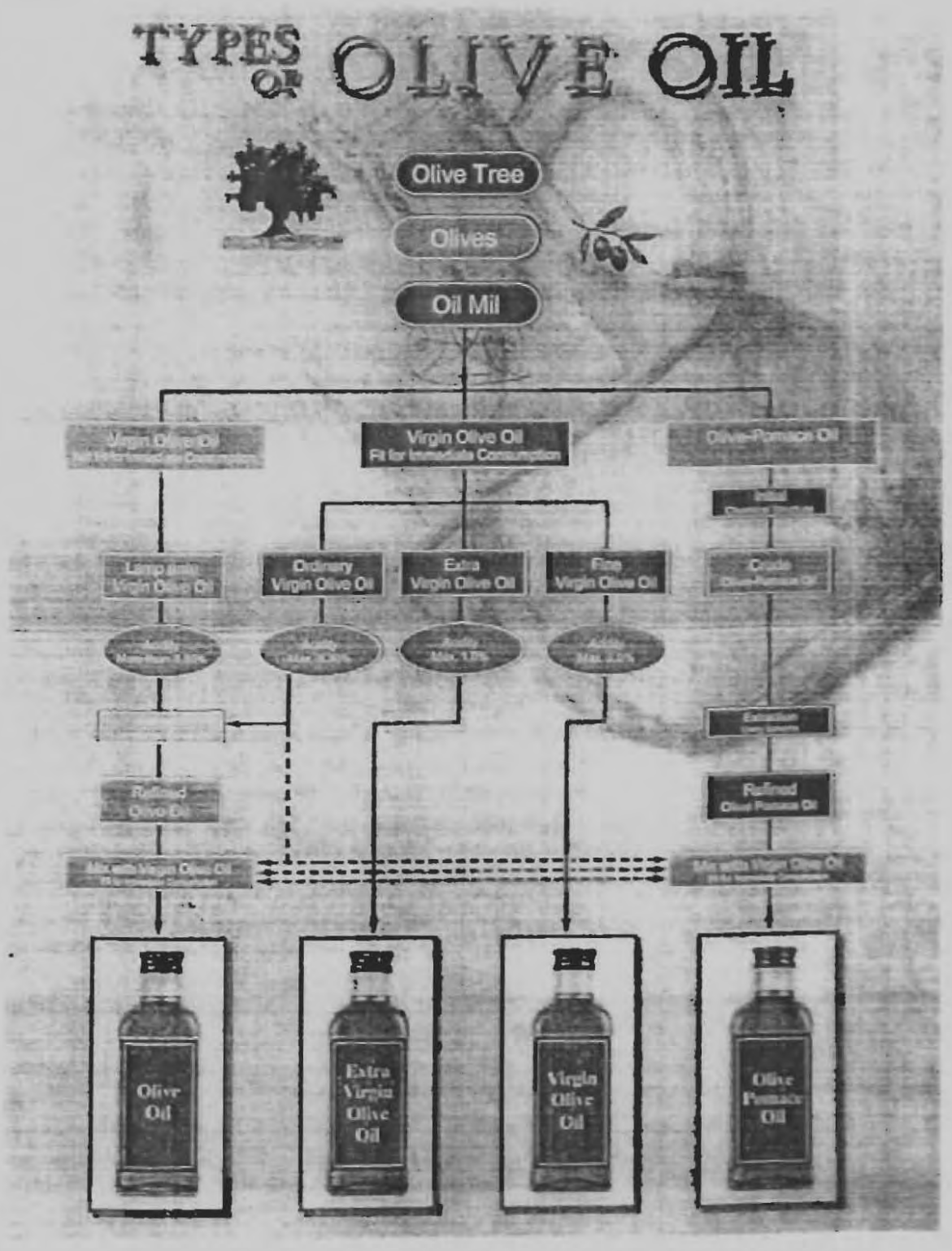
The freshness of fruit at processing and processing methods are the keys to producing high quality extra virgin olive oil (EVOO). The fastest oil extraction methods used by the major oil companies involve hammer mills and centrifugal separators. Hammer mills raise the temperature of the olive paste, with anything over 30°C having the potential to affect oil quality, depending on the variety of olive. Therefore the technique, and not necessarily the process used in extraction, is likely to influence the oil quality.

Consistencies of quality and food safety are issues of great importance to retailers and thus all supply chain participants including producers. Olive quality depends on:

- Tree variety
- Growing conditions
- Pests and disease
- Maturation state of fruit when picked
- Post harvest handling
- Processing
- Storage

Fresh EVOO is generally fruity and aromatic with a low free fatty acid – about 0.2%. All olive oil declines in quality once it has been extracted from the fruit, however olive oil from poor quality fruit or that which is stored for prolonged periods under the wrong conditions (i.e., exposed to air and/or light) declines most rapidly.

Figure 17. Types of Olive Oil



The two main considerations for food retail outlets are consistency of quality and supply. The Hazard Analysis Critical Control Point (HACCP) quality management system has been introduced to the Egyptian olive industry, enabling the product to be traced back through the supply chain to the olive grove. This is required for independent auditors to assess food safety and for the product to be certified under quality assurance codes such as SQF2000CM.

These quality assurance systems are increasingly in demand from retailers and represent a critical constraint (or opportunity) to Egyptian processors.

Placement

Placement is a broad issue covering areas of intermediate and end consumer location, as well as distribution channels through warehousing and transportation. The trend towards globalization of supermarket chains and their expectations of consistently full product lines means that supply consolidation will be required to fulfill the demands of major export markets. The retail sector usually demands margins of 30% on wholesale price, however this varies according to proven sales volumes and supply competition. Proven high volume products may attract lower margins, but new product suppliers should expect retailers to retain at least 30% margin on sale price.

Given the current capacity and low volumes of Egyptian processors, the major potential market segments for packaged Egyptian olive oil are the ethnic aisles in supermarkets, ethnic grocery stores, the specialty food trade including delicatessens and the food service sector, which all require consistency of volume and safety.

Egyptian olive oil is superior in terms of technical specifications that meet or beat the IOCC standards. Egyptian olive oil processors have a potential niche, high-end (value added) market opportunity in the United States. However, this requires a concerted effort in promoting the product in a variety of ways, including placement of the product on retail shelves prior to launching the promotional (awareness) campaign so that the consumers can purchase and try the product when they are subjected to the information.

Market Research

The health benefits of olive oil and its distinctive taste were found to be the two main factors influencing olive oil consumption, and according to qualitative research they seem to be connected (McEvoy et al, 1999). This research found that consumers who buy olive oil because of its health benefits later become accustomed to its flavor. This implies possible consumer education in developing a taste for good quality oil. Oils with greater health benefits are those with bitter or pungent flavors, characteristic of the phenolic components in the oil. Consumers were unable to explain the differences between poly-unsaturated and mono-unsaturated fats and why certain types of fats are detrimental to their health.

Although some consumers knew of cold pressed virgin olive oil, they did not fully understand the implications of this process. However, the fact that consumer perception of olive oil as being 'healthy' provides the base for a promotional campaign emphasizing such benefits and possibly explaining the reasons for them.

Egypt Olive Oil: Challenges and Potential

The outlook for the Egyptian olive oil industry is positive, with extensive plantings currently taking place. However, there are a number of challenges to be faced. Apart from the fact that unsubsidized Egyptian producers are disadvantaged by heavy European Union government subsidies to growers, processors and packers, they also face the challenge of competing in the domestic market with inferior-quality imports brought in at low prices. In the opportunistic markets of America and Australia, the caché of Italian olive oil can be overcome with smart and aggressive marketing, as well as contributing to diminishing the supply pipeline from the Maghreb countries that Italy is dependent on in order to meet their market demand. As more and more consumers become informed, not only of the health benefits of olive oil, but of the meaning of terms like "extra virgin" and "virgin", and the quality difference from chemically-refined oils labeled "pure olive oil" and "olive oil", prospects for high-quality, locally produced oils should improve their market position.

Implications. After all this, what does this mean to the Egyptian processor?

A case study of the Gulf market is indicative of the consumer awareness problem that Egyptian processors, and for that matter, all Maghreb producers, must overcome if they are to erode dominant market share by the EU producers, primarily Italy, Spain and Greece. The Gulf is a price sensitive market and the Egyptian processors find themselves about 40% too high in price, attributing it to the EU subsidies. This is anecdotal as ALEB's market studies contradict this to a certain extent. World market prices for Extra Virgin Olive Oil consistently run around US$1800/mt - US$2100/mt bulk. ALEB's market basket survey in Saudi Arabia in April 2000 of various brands by country of origin shows packaged prices as follows. The wholesale prices below in US Dollars are predicated on about a 35% return on the retail price to the processor.

Country of Origin	US$ Price per kilogram	US$ Effective wholesale price to the processor/kg
500 ml bottles		
Spain	$5.34	$1.87
Saudi Arabia	$4.24	$1.55
Spain	$3.76	$1.32
Saudi Arabia	$5.36	$1.88
Turkey	$3.68	$1.29
Spain	$4.10	$1.44
1 liter can		
Spain	$3.95	$1.38
4.7 liter can		
Spain	$4.76 ($21.94/4.7kg tin	$1.64
Virgin Olive Oil		
Spain	$5.70	$2.00

There are two provisos to the above, which may support the Egyptian processors' claims to their inability to compete:

1) Note that the olive oil is not virgin or extra virgin except for the last price. Spain is especially notorious for blending their olive oils, subsequently reducing their costs substantially. Moreover, the individual conducting our market basket surveys was not an olive oil expert and therefore may not have accurately reported the type. We suspect that the "olive oil" reported was a lesser grade, such as "pure" olive oil, which is actually pomace oil, or a fourth pressing which is achieved by mixing with benzine & firing to extract the last bit of oil. This is fourth-class oil. Our suspicions are validated by the boycott last year in the Gulf States & the Far East markets against Spanish olive oil due to high traces of benzine in the oil, which is toxic and a potential carcinogen.

2) Retail prices may be price points based on what the market will bear, rather than actual cost, supporting importers' resistance to price points offered by Egyptian processors, who only process Extra Virgin olive oil - a product that is more expensive than virgin or pure olive oil. Note the last price at $2.00/kg is still just virgin, not extra virgin.

Our conclusions are that the Gulf market is price-sensitive based on lack of knowledge or lack of preference for a premium product. Unfortunately, based on consumer lack of awareness in this market as well as other importing countries concerning the various grades of quality coupled with lower price points for "pure" olive oil, which Egyptian olive oil processors do not process, the constraint to penetrating the market remains a consumer awareness issue – getting them to recognize superior oil and paying for it. Fortunately, there are olive oil purists that will pay for a high end product and the potential size of this market segment may fit the Egyptian olive oil industry's ability to produce.

Concerning the US market, there is a 4% duty on olive oil from the EU while Egypt enjoys zero tariffs under the General System of Preferences for a Developing Country (GSP/DC) into the USA. This is probably not enough to make a difference in terms of price competitiveness. The real opportunity lies in the size of the market in the USA. Given Egypt's capacity - presently about 5000mt but ability to go to 15000mt with little or no investment - they represent less than a 2% threat to the market share at current levels of production. Their opportunity lies in marketing their product as a premium product, as their peroxides and pH are low, meeting or beating the International Olive Oil Council's standards. Egyptian olive oil has a distinctive peppery taste and many are starting to do heat infusion with flavors or adding herbs and spices. This was initiated by the ALEB project. If Egyptian olive oil processors can get their packaging spruced up, differentiate their product & target their market, they could obtain a premium price for their product, which would offset their low volume constraints.

An excellent example of this market strategy is an Italian olive oil with the brand name Merlano. A small, family owned estate of 7.5ha between

Florence & Rome produces this brand. They package in a conventional shaped green bottle, with a distinctive black label and production dates & expiry entered by hand on the label. The bottle comes with a hangtag and a corked pour spout attached and packaged in a distinctive green gift box. A 500ml bottle wholesales for $15.00. Their target market is the corporate gifts market in the specialty foods market segment.

The biggest constraint to this effort is the Egyptian import duties & tariffs for imported packaging. Little capacity exists here to produce the requisite packaging needed to target the specialty foods market for olive oil producers.

US Olive Oil Market Brief

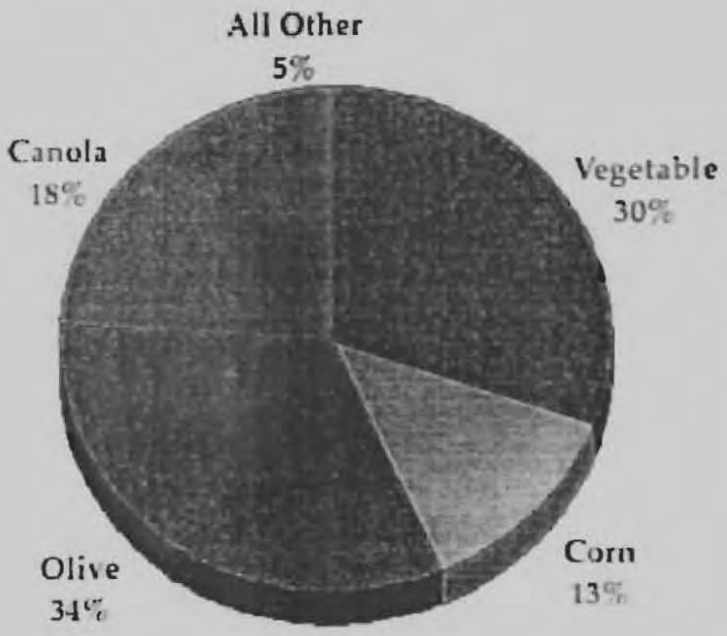
Table 1. U.S.: Edible olive oil imports, by country of origin
(Including olive-pomace oils)
(23.10.01) - Source: U.S. customs statistics - (General Imports)

Origin	91/92 crop year		92/93 crop year		93/94 crop year		94/95 crop year		95/96 crop year	
	tons	%	tons	%	tons	%	tons	%	tons	%
Spain	12,760	11.9%	16,372	13.3%	13,465	10.8%	14,208	11.2%	14,120	12.5%
France	164	0.2%	144	0.1%	200	0.2%	249	0.2%	381	0.3%
Greece	2,231	2.1%	5,683	4.6%	4,413	3.5%	4,489	3.5%	3,963	3.5%
Italy	83,246	77.4%	95,247	77.2%	98,991	79.3%	90,007	71.2%	80,592	71.2%
Portugal	667	0.6%	711	0.6%	1,106	0.9%	897	0.7%	581	0.5%
Various EC *	35	0.0%	58	0.0%	65	0.1%	302	0.2%	183	0.2%
Algeria	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Morocco	2,665	2.5%	565	0.5%	0	0.0%	625	0.5%	2,264	2.0%
Tunisia	1,744	1.6%	2,287	1.9%	1,709	1.4%	1,750	1.4%	67	0.1%
Argentina	133	0.1%	75	0.1%	117	0.1%	229	0.2%	301	0.3%
Canada	1	0.0%	2	0.0%	10	0.0%	12	0.0%	136	0.1%
Turkey	3,698	3.4%	1,966	1.6%	4,508	3.6%	13,231	10.5%	7,707	6.8%
Various	157	0.1%	272	0.2%	203	0.2%	454	0.4%	2,848	2.5%
Total	**107,521**	**100.0%**	**123,382**	**100.0%**	**124,807**	**100.0%**	**126,453**	**100.0%**	**113,143**	**100.0%**
EC/12	99,123	92.2%	118,215	95.8%	118,260	94.8%				
EC/15							110,152	87.1%	99,820	88.2%
Extra-EC	8,398	7.8%	5,167	4.2%	6,547	5.2%	16,301	12.9%	13,323	11.8%

Origin	96/97 crop year		97/98 crop year		98/99 crop year		99/00 crop year		10 MONTHS 00/01 crop year	
	tons	%	tons	%	tons	%	tons	%	tons	%
Spain	17,316	11.1%	20,768	13.1%	23,512	14.2%	27,948	14.3%	23,440	12.7%
France	366	0.2%	313	0.2%	276	0.2%	411	0.2%	280	0.2%
Greece	4,771	3.1%	4,696	3.0%	3,231	1.9%	4,448	2.3%	3,888	2.1%
Italy	115,272	73.9%	115,007	72.4%	111,061	67.3%	148,780	76.2%	137,069	74.5%
Portugal	908	0.6%	1,148	0.7%	793	0.5%	925	0.5%	907	0.5%
Various EC *	213	0.1%	198	0.1%	92	0.1%	622	0.3%	65	0.0%
Algeria	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Morocco	3,136	2.0%	3,935	2.5%	6,779	4.1%	327	0.2%	1	0.0%
Tunisia	753	0.5%	2,149	1.4%	1,740	1.0%	4,812	2.5%	5,826	3.2%
Argentina	275	0.2%	307	0.2%	351	0.2%	530	0.3%	376	0.2%
Canada	73	0.0%	110	0.1%	9	0.0%	12	0.0%	21	0.0%
Turkey	11,700	7.5%	9,773	6.2%	17,023	10.2%	5,839	3.0%	11,438	6.2%
Various	1,260	0.8%	384	0.2%	452	0.3%	541	0.3%	675	0.4%
Total	**156,043**	**100.0%**	**158,788**	**100.0%**	**166,119**	**100.0%**	**195,195**	**100.0%**	**182,986**	**100.0%**
EC/12										
EC/15	138,846	89.0%	142,130	89.5%	139,765	84.1%	183,134	93.8%	165,649	90.0%
Extra-EC	17,197	11.0%	16,658	10.5%	26,354	15.9%	12,061	6.2%	18,337	10.0%

Figure 18. Growth of the US Olive Oil Market

Total US Retail Grocery Dollar Sales in 2001
(AC Nielson June 9, 2000 - June 9, 2001)



1. Olive oil has taken the lead in the pourable oils industry with over $386 million in retail sales — overtaking vegetable oil, the traditional leader.
2. Since 1995, sales of olive oil in the U.S. have grown more than 35% from $259 million to almost $400 million.
3. Since 1995, the volume of olive oil imported into the U.S. has increased 54%.
4. The average growth rate of olive oil imports from 1966-1983 was 0.5%. The average growth rate from 1984-2000 was 8.2%. IOOC promotional activities began in 1983.
5. In 2001 it is estimated that 225 metric tons of olive oil were imported into the U.S. — an 11% increase over year 2000.
6. The Northeast U.S. accounts for 50% of U.S. grocery store retail volume for olive oil products.
7. Extra-virgin olive oil accounted for an estimated 40% of olive oil retail volume sales in the U.S. in 2001.

Figure 19. US Olive Oil Import Trends

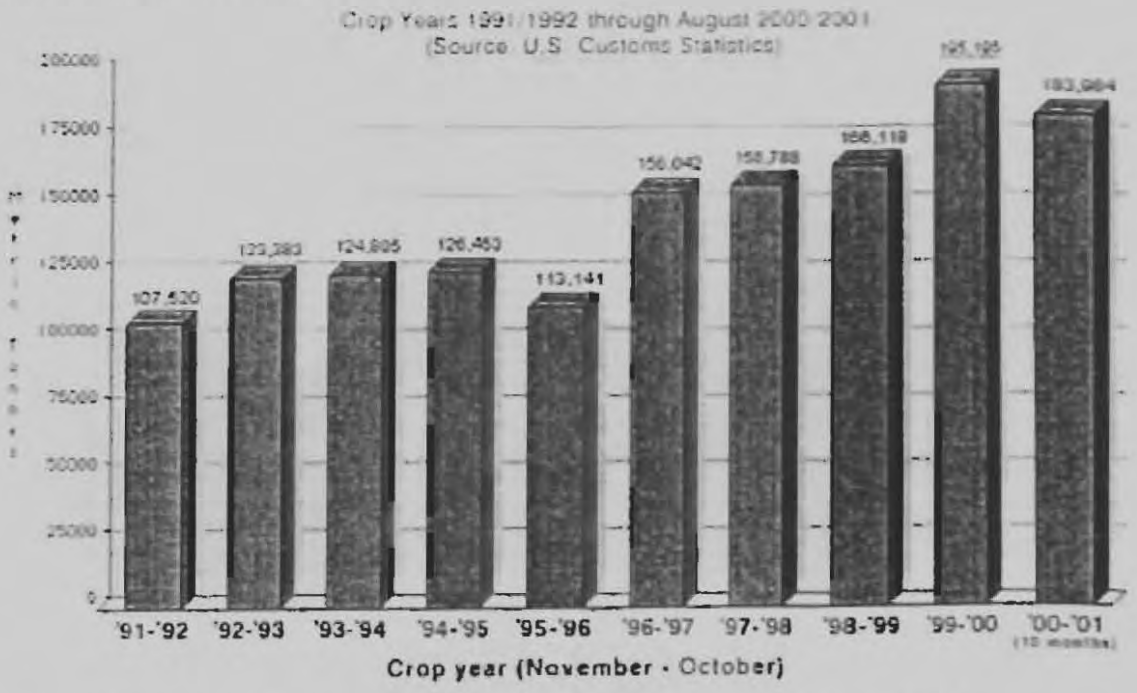
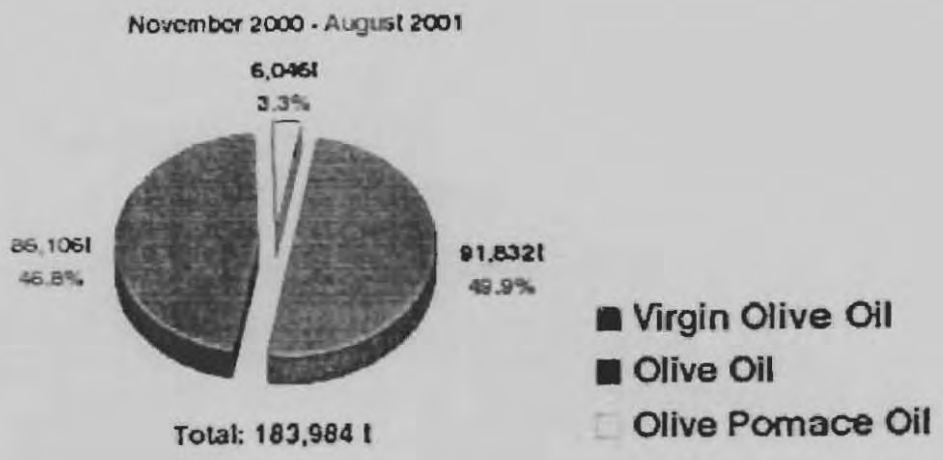


Figure 20. Structure of imports of olive oils and olive-pomace oils into the U.S.A

Based on Department of Commerce statistics (General Imports) - Washington, DC



Canadian Olive Oil Market Overview

Figure 21. Structure of Imports - Olive Oils and Olive-Pomace Oils, four-month comparison

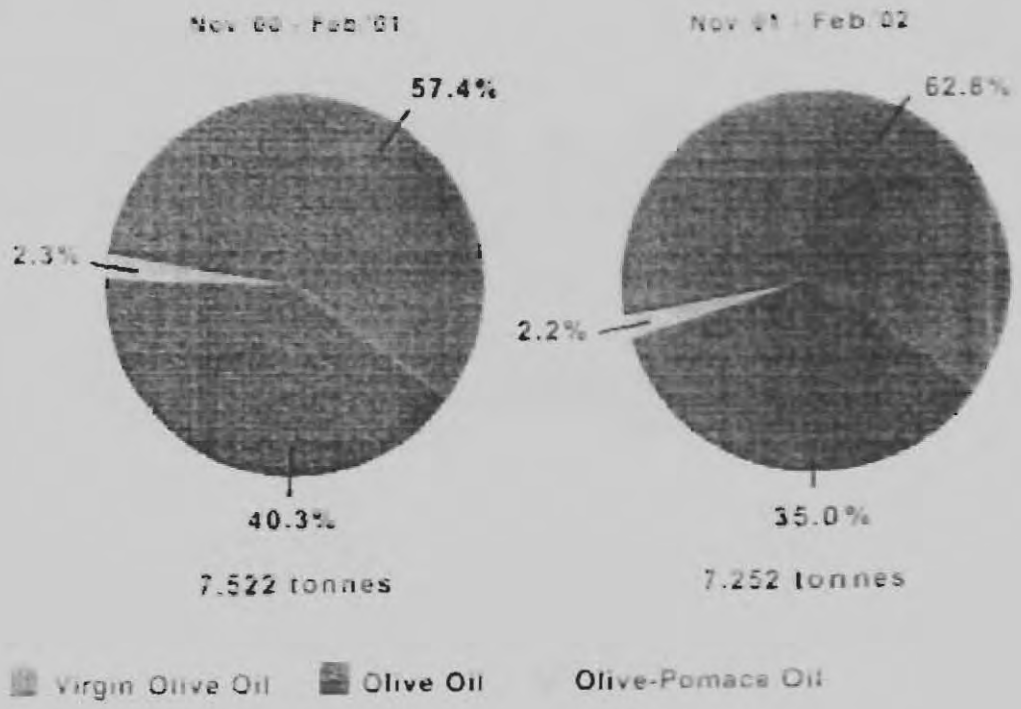
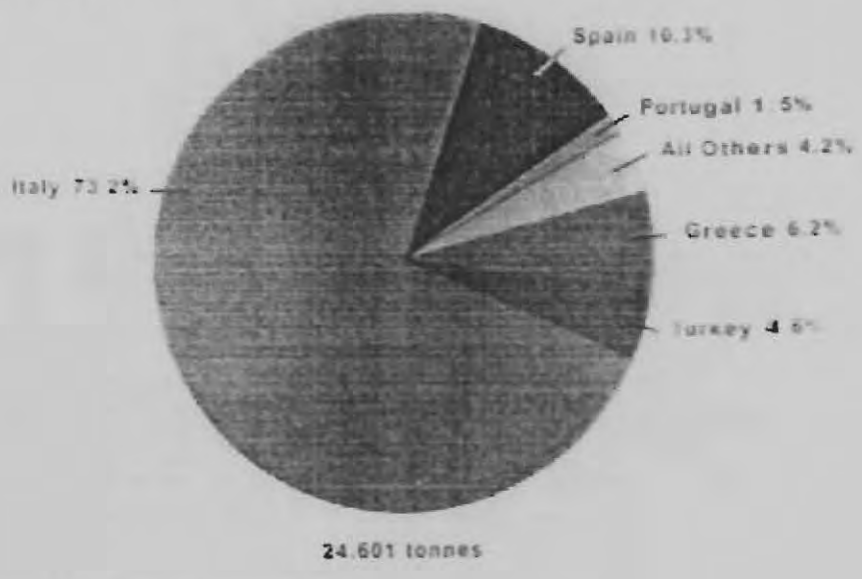


Figure 22. Canada Olive Oil Imports by Country of Origin, 2000/2001



Olive Oil Important Events:

---- 2002 ----

November

Olitech Olive cultivation and processing technology [illegible] Parma, Italy 5th Exhibition of olive growing and oil producing technologies
2002 California Farm Conference November 2002

The Ultimate Tuscan Experience: Superb Wines & Olive Oil Harvest [illegible] wine and olive oil tour

EIMA International Machinery Manufacturers Exhibitions - [illegible] 2002 Bologna

December

Moroccan Olive Festival, Rafai Mid-December (Fez Province)

Sonoma Valley Olive Festival Blessing of the Olives Weekend December [illegible] • Founders Dinner, The Feast of the Olive • Culinary Legends — Past & Present • Blessing of the Olives & Reception • Two-Crop Taste • NEW! Martini Madness Shake-Up • NEW! "Olive Chef" • Olive Press Open House

Canino rural Olive Festival December 8 2002 in Canino, Italy.

---- 2003 ----

January

2003 Northwest Food Manufacturing & Packaging Exposition January [illegible] 15 2003 - Seattle, Washington http://www.nwfpa.org/2003/schedule.htm

February

California League of Food Processors Expo and Showcase [illegible] Sacramento Convention Center, CA

Sonoma Valley Olive Festival Taste of the Olive Weekend [illegible] 2003 • Olives a'la Carte • Olives A to Z • Essence of Sonoma

Sonoma Valley Olive Festival Il Mercato Weekend February [illegible] • Celebrate & taste the new wines & olive oils • Il Mercato, An Artisan Marketplace • Olio Nuovo, A Tasting of New Oils

SIMA - The Paris International Agri-business Exhibition February [illegible] Paris-Nord exhibition centre - France - tilling, harvesting and irrigation equipment

March

UC Davis Extension presents Sensory Evaluation of Olive Oil, [illegible] March [illegible], 9 a.m.-4:30 p.m., at UC Davis. Learn to recognize olive oil defects and make objective assessments of olive oil quality. Tastings of commercial olive oils from California and Europe are interspersed with lectures. $375 fee includes two lunches and all tastings. Call (800) 752-0881, email aginfo@unexmail.ucdavis.edu or visit us online at www.extension.ucdavis.edu/agriculture.

April

Enolitech/SOL/Vinitaly [illegible], Verona Italy 6th Exhibition Technologies For Viticolture, Oenology And Of Technologies For Olive Growing And Olive Oil Production 9th International Exhibition of olive oil, virgin and extra-virgin olive oils.

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STATISTICAL ANNEX

Snap Shot	September 2002 Wholesale Prices at Selected European Ports	
Table A1	World Olive Oil Production (Mt) - Top 30 Producing Countries	A-1
Table A2	World Olive Oil Total Imports (Mt)	A-3
Table A3	World Olive Oil Total Imports - Value (1000$)	A-4
Table A4	World Olive Oil Total Exports (Mt)	A-5
Table A5	World Olive Oil Total Exports - Value (1000$)	A-6
Table A6	List of importers for virgin olive oil (HTS 150910) in 2000	A-7
Table A7	List of supplying markets for virgin olive oil (HTS 150910) imported by Italy in 2000	A-9
Table A8	List of supplying markets for virgin olive oil (HTS 150910) imported by United States of America in 2000	A-10
Table A9	List of supplying markets for virgin olive oil (HTS 150910) imported by France in 2000	A-11
Table A10	List of exporters for virgin olive oil (HTS 150910) product in 2000	A-12
Table A11	List of importing markets for virgin olive oil (HTS 150910) exported by Spain in 2000	A-13
Table A12	List of importing markets for virgin Olive oil (HTS 150910) exported by Italy in 2000	A-14
Table A13	List of importing markets for virgin Olive oil (HTS 150910) exported by Greece in 2000	A-16
Table A14	List of importing markets for virgin Olive oil (HTS 150910) exported by Tunisia in 2000	A-18
Table A15	List of importing markets for virgin Olive oil (HTS 150910) exported by Turkey in 2000	A-19
Table A16	List of importing markets for virgin Olive oil (HTS 150910) exported by Egypt in 2000	A-20
Table A17	Olive Oil Production and Trade Situation 2000/01 (IOOC Estimates)	A-21
Table A18	Olive Oil Production and Trade Situation 2001/02 (IOOC Estimates)	A-22
Table A19	Olive Oil Production in Selected Countries (1000 mt) according to IOOC estimates and share of the world market	A-23
Table A20	Olive Oil Consumption in Selected Countries (1000 mt) according to IOOC estimates and share of the world market	A-24
Table A21	Extra EU Olive Oil Exports (1000 mt) according to IOOC estimates and share of the world market	A-25
Table A22	Extra EU Olive Oil imports (1000 mt) according to IOOC estimates and share of the world market	A-26
Table A23	EU olive oil production (1000 mt) according to IOOC estimates and share of the total	A-27
Table A24	U Olive Oil Consumption (1000 mt) according to IOOC estimates and share of total	A-28
Table A25	EU Olive Oil Exports (1000 mt) according to IOOC estimates and share of total	A-29
Table A26	EU Olive Oil Imports (1000 mt) according to IOOC estimates and share of total	A-30

Table A1. World Olive Oil Production (Mt) - Top 30 Producing Countries

	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990
World	2,001,994	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	1,512,657
Spain	445,700	299,280	666,134	266,240	702,741	397,184	489,800	733,700	399,400	550,800	639,400
Italy	690,500	606,500	430,000	824,000	343,200	641,500	338,010	659,800	430,680	578,130	163,250
Greece	328,830	249,839	343,842	268,151	251,593	324,069	262,677	268,273	304,679	309,000	197,000
Turkey	170,000	55,000	160,000	40,000	80,000	70,000	120,000	55,000	90,000	35,000	80,000
Tunisia	115,000	70,000	55,000	150,000	95,000	105,000	120,000	95,000	58,000	130,000	165,000
Syrian Arab Republic	83,385	44,520	94,838	27,264	51,000	35,000	72,000	32,000	86,000	21,000	86,000
Algeria	11,121	24,429	19,591	19,394	11,242	18,258	23,337	17,279	18,810	11,176	23,786
Portugal	34,925	25,110	79,510	8,800	47,570	33,195	51,220	39,080	14,471	41,064	24,222
Morocco	22,000	18,000	45,000	23,000	27,000	40,000	35,000	38,000	38,000	65,000	75,000
Jordan	7,784	3,536	7,637	4,277	6,624	4,093	7,067	3,876	11,996	2,100	10,862
West Bank	22,200	5,874	13,657	8,123	8,492	3,024	16,930	1,543	19,191	1,582	17,147
Argentina	12,000	15,000	13,000	16,000	11,000	11,457	11,591	9,000	13,900	9,000	8,000
Israel	162	213	207	406	241	189	165	213	215	207	216
Lebanon	13,300	2,500	13,000	4,000	9,000	4,000	9,000	4,655	2,295	2,760	4,850
Libyan Arab Jamahiriyi	30,000	26,000	23,000	20,000	14,600	22,000	18,000	6,200	6,000	6,700	7,700
Albania	4,825	3,500	2,400	6,800	3,000	4,200	2,164	4,700	3,594	4,000	1,246
France	2,000	1,500	1,500	1,500	2,000	1,000	1,000	1,500	1,200	1,900	1,700
Cyprus	2,220	1,330	1,890	450	1,776	1,554	1,475	875	3,500	1,122	1,570
Croatia											
Chile	1,224	1,023	1,100	858	720	773	708	1,008	624	1,344	780
Iran, Islamic Rep of	1,155	990	1,122	825	1,155	825	1,650	825	1,732	1,402	1,698
El Salvador	450	465	472	480	495	510	510	510	510	510	510
United States of Amerk	476	272	626	558	395	789	815	410	410	750	680
Yugoslavia, Fed Rep of											
Mexico	1,200	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
Slovenia											
Australia	138	138	251	78	133	137	116	44	54	47	46
Malta	3	3	4	4	4	4	4	4	3	3	3
Afghanistan	95	82	65	41	16	66	163	73	87	65	90
Yugoslavia SFR	1,300	5,800	638	1,923	2,545	1,461	1,253	4,806	2,791	2,715	700

Source: ALEB/MIS calculations based on FAO statistics

Table A2. World Olive Oil Total Imports (Mt)

	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
World	366,032	277,763	278,920	427,810	360,714	497,637	534,758	588,167	581,221	570,255	628,956	637,034	690,470	728,165	683,308	777,352	767,738	1,132,691	1,062,985	1,107,706	1,202,873
Italy	131,443	57,901	75,294	204,594	165,394	253,419	231,427	307,285	258,468	214,146	327,855	433,585	250,443	298,234	333,470	235,323	253,275	516,208	436,576	417,865	488,406
United States of Am	25,827	27,725	29,140	33,038	41,637	44,350	52,160	63,729	61,102	60,697	97,257	98,468	114,188	121,733	126,033	122,302	112,611	163,504	165,034	162,682	203,891
France	61,306	33,187	27,071	29,644	24,534	30,017	27,645	31,128	30,370	36,086	46,533	41,226	54,371	57,324	50,341	51,405	51,778	68,573	78,208	81,096	84,905
Spain	0	4	0	0	12	14	4,487	4,929	4,593	41,936	20,326	64,506	80,441	64,260	125,578	137,581	101,362	69,322	55,313	125,073	45,596
United Kingdom	2,506	2,587	2,719	3,511	3,619	3,763	39,798	105,729	5,711	6,612	7,494	8,135	11,495	14,056	18,830	17,235	18,420	29,271	30,057	33,034	45,488
Portugal	249	1	12,164	928	2,154	2,502	2,545	2,777	4,571	21,953	10,602	18,529	10,848	29,265	36,891	39,869	29,979	43,820	46,635	40,883	38,371
Germany	3,531	3,450	6,684	5,790	5,739	6,777	6,274	7,439	6,805	6,810	9,637	10,416	12,018	12,923	14,193	15,737	17,837	16,923	24,411	33,999	32,456
Japan	1,337	1,594	1,481	1,197	1,703	1,642	2,111	2,414	2,921	2,939	3,817	4,041	4,864	5,114	6,653	9,249	16,242	29,064	34,488	27,005	27,405
Australia	4,727	4,897	5,046	5,536	6,362	349	8,561	7,136	6,840	11,046	10,614	13,716	12,425	17,116	16,912	18,860	16,719	21,020	15,020	22,820	27,100
Brazil	8,012	10,797	9,575	10,476	6,160	9,766	12,302	13,975	10,398	20,187	12,868	14,313	12,982	16,233	22,386	19,677	23,366	27,255	27,608	23,151	26,564
Canada	4,303	2,877	4,070	3,683	4,922	4,961	4,114	6,140	6,197	7,540	8,790	9,662	11,666	12,929	12,318	14,033	15,667	18,182	19,067	17,839	24,570
Belgium	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	15,138
Argentina	58	19	0	0	0	0	0	3	3	2	0	2	19	117	448	1,614	842	1,511	7,001	7,500	1,977	9,658
Libyan Arab Jamahi	61,305	56,013	46,944	62,000	30,000	29,000	35,834	51,108	62,383	33,002	13	15,205	16,000	16,600	17,400	14,400	15,500	16,800	10,000	5,800	8,500
Saudi Arabia	6,875	4,121	2,160	6,092	4,765	4,173	4,939	5,019	5,245	5,932	6,641	6,801	2,034	2,677	1,825	4,996	4,020	5,464	6,964	6,820	8,071
Switzerland	2,533	2,016	2,137	2,253	2,202	2,428	2,414	2,644	2,570	2,659	2,922	3,063	3,148	3,386	3,751	4,283	4,242	5,385	6,559	6,356	7,855
China	10	14	3	6	18	20	133	49	180	77	63	93	228	1,808	721	2,332	4,554	3,264	5,523	6,923	7,039
Netherlands	1,430	1,324	809	1,071	1,013	919	8,717	1,164	1,415	1,361	1,592	1,585	1,938	2,465	4,979	3,180	3,265	4,208	5,426	7,842	6,979
Morocco	0	0	0	0	1,100	1,396	994	66	172	250	0	0	1,019	2,934	2,748	2,740	596	211	208	458	5,155
Austria	412	346	394	577	681	976	1,006	1,082	1,064	1,041	1,677	1,258	1,811	1,527	3,560	1,575	1,940	2,472	2,864	3,775	4,455
New Zealand	179	188	105	174	197	185	173	206	223	410	293	414	502	660	826	1,381	1,199	1,403	2,095	4,126	4,288
Mexico	105	56	29	0	14	0	316	267	1,286	1,294	1,254	1,565	1,565	1,908	2,573	979	945	3,446	4,325	2,045	4,105
Lebanon	800	1,300	1,000	3,300	4,100	4,300	1,500	500	1,200	1,800	2,000	2,200	2,900	2,200	4,100	4,000	3,900	3,700	4,800	3,800	3,800
Norway	337	388	372	294	401	468	408	562	447	684	463	735	904	1,102	1,258	1,102	1,355	2,438	2,720	3,339	3,651
Syrian Arab Republi	4,277	7,922	8,640	669	747	4,561	8,765	2,071	561	3,387	1,802	5,597	3,791	2,402	3,385	4,111	5,751	8,801	2,371	1,767	3,300
Venezuela, Boliv Re	1,456	1,051	833	479	582	1,122	1,084	142	1,106	100	659	697	867	1,122	806	1,362	769	2,032	2,067	1,538	3,274
Israel	393	249	132	127	385	276	460	1	870	817	1,600	1,300	650	200	2,000	1,875	300	700	2,400	2,100	3,212
Sweden	276	296	202	221	294	340	365	653	564	640	768	938	690	1,104	1,374	1,149	1,291	2,332	2,947	3,317	2,858
Russian Federation													12,201	9,376	16,135	7,837	6,555	5,360	2,140	872	2,758
Greece	0	84	0	0	0	2,006	6	13,667	7,633	1,256	6,997	37,770	2,647	2,875	7,507	2,762	1,808	4,581	5,349	2,776	2,657
South Africa	483	607	447	559	401	238	574	419	442	839	829	483	505	624	999	825	838	1,499	1,891	1,642	2,812
Poland	1,771	3,396	4,959	1,117	0	200	907	100	2,471	2,100	6,200	700	3,000	762	502	697	846	1,563	1,660	1,979	2,603
Denmark	173	177	242	219	224	248	305	393	1,187	682	836	906	1,467	1,456	2,243	1,046	1,318	2,680	2,879	2,050	2,551
United Arab Emirate	948	849	1,096	1,080	1,540	1,060	1,250	1,000	1,200	1,378	1,200	2,301	2,741	1,442	2,386	2,189	2,163	1,600	2,200	2,400	2,200
Seychelles	0	0	0	0	0	0	0	0	0	17	1	11	7	5	12	233	345	1,564	1,607	3,100	2,056
Turkey	0	0	0	0	2,797	31,513	12,810	3,483	6,878	2,490	1,862	0	2,446	0	1,190	21	145	19	81	229	1,686
Tanzania, United Re	3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,660	1,660	1,660	1,660
Korea, Republic of	47	20	46	38	29	41	42	53	37	64	106	224	129	156	233	251	410	957	593	1,063	1,031
Ireland	186	203	213	362	196	210	256	534	346	226	340	595	970	1,494	1,365	1,240	1,355	1,521	1,619	1,430	1,577
Dominican Republic	486	368	342	362	429	235	362	250	250	330	160	400	470	830	850	580	610	850	1,200	1,000	1,500
Chile	44	67	424	13	16	13	6	18	76	74	52	155	223	257	565	773	649	1,065	1,449	1,029	1,474
Zimbabwe	0	6	3	7	6	7	2	5	1	6	9	11	1	41	5	22	51	69	43	47	1,336
China, Hong Kong S	86	78	66	75	79	128	147	173	140	198	186	229	500	331	355	449	433	455	430	830	1,312
Algeria	0	1	0	0	0	26	1,999	2,720	0	0	0	0	828	11	49	290	17	79	36	91	1,250
Czech Republic														298	239	177	203	402	358	635	1,124
Nicaragua	11	27	0	0	33	3	3	0	0	0	0	0	0	43	35	81	250	243	119	149	1,157
Colombia	299	466	330	279	16	53	29	22	66	70	117	261	266	272	316	425	682	958	772	592	925
Kuwait	3,279	3,232	2,958	3,432	3,380	2,900	3,104	3,100	3,528	4,384	1,141	365	2,307	1,379	1,965	1,378	1,658	1,920	1,632	1,713	870
Singapore	104	110	48	86	101	92	76	125	223	139	209	322	241	333	861	414	758	662	561	721	608
Côte d'Ivoire	178	153	290	656	106	105	100	100	100	80	130	70	80	100	100	932	736	353	1,023	856	601
Uruguay	127	86	119	20	20	124	115	115	109	84	84	121	207	191	282	325	440	500	583	655	799
Albania	0	0	0	0	0	0	0	0	0	0	0	10	230	2,800	700	160	200	375	437	306	766
Finland	48	53	36	53	49	107	67	112	126	156	124	156	179	203	212	360	342	534	638	784	752
Egypt	84	641	112	1,096	828	844	242	896	0	0	0	7,264	8,770	0	444	380	274	666	400	619	736
Tunisia	0	0	0	0	0	0	0	0	0	9,995	0	19	0	0	0	2	0	3	15	24	678
Croatia													70	20	461	304	17	924	1,022	704	670
Cape Verde	264	218	388	379	294	498	342	429	862	229	706	219	740	432	706	837	368	597	1,197	611	653
Thailand	30	18	16	18	30	41	36	87	470	294	1,858	1,942	1,377	1,086	800	760	406	244	281	437	603
Luxembourg	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	582
Other	33,480	46,366	32,086	37,374	36,861	50,406	56,460	42,149	38,070	41,985	35,818	24,317	32,226	17,989	26,316	20,314	24,157	23,482	28,006	28,933	13,742

Source: ALESANIS calculations based on FAO statistics

Table A3. World Olive Oil Total Imports , Valu (1000$)

	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
World	707,238	490,684	467,872	674,240	822,874	818,687	998,878	1,417,898	1,047,110	1,218,102	1,882,466	2,227,361	1,741,872	1,810,730	2,031,124	2,425,269	3,256,813	2,993,387	2,350,678	2,871,131	2,405,050
Italy	243,952	89,767	111,647	321,935	216,296	283,346	413,783	726,005	499,778	517,077	836,629	1,199,494	867,015	880,413	886,289	745,650	1,178,156	1,290,763	872,203	958,818	840,638
United States of Am	46,706	46,668	47,111	52,191	83,251	83,366	87,886	113,908	142,444	165,035	216,133	237,931	274,009	240,760	264,248	365,806	485,173	451,665	365,211	388,177	450,911
France	123,662	59,063	60,644	47,539	39,806	44,722	86,960	68,969	69,790	98,081	123,433	126,026	132,153	143,212	151,544	204,997	265,531	200,632	168,742	224,636	175,859
Japan	3,172	3,569	3,454	2,369	3,351	3,133	5,121	6,503	8,267	8,606	12,879	15,420	19,001	16,505	22,018	40,826	115,712	121,212	119,186	100,412	91,262
United Kingdom	5,771	5,788	5,692	7,148	6,736	7,432	67,033	102,981	15,367	19,080	25,771	32,263	42,033	40,139	51,898	86,203	87,297	82,294	86,304	97,153	86,389
Germany	8,838	7,276	13,804	11,236	10,753	12,197	16,469	20,304	15,662	20,714	33,020	39,811	46,223	40,093	46,242	81,875	95,878	66,917	73,995	100,706	82,560
Brazil	17,965	22,927	20,897	17,585	11,974	13,889	17,938	23,928	18,544	46,806	34,756	37,526	34,556	40,496	46,982	68,784	109,005	98,320	85,930	75,476	77,540
Australia	9,555	10,232	9,569	8,472	8,823	436	9,843	12,768	12,500	20,471	22,456	32,565	32,060	36,625	32,250	45,040	74,200	84,069	46,117	81,261	66,816
Portugal	490	2	20,861	1,295	2,757	3,043	3,372	7,474	8,842	64,938	30,206	83,967	81,322	78,309	89,080	141,184	143,479	114,367	89,192	87,330	66,123
Canada	5,876	5,669	5,130	6,454	7,904	7,089	7,338	11,958	14,881	18,644	20,654	24,498	29,755	28,079	28,980	43,910	62,604	54,516	48,051	45,444	59,038
Spain	0	7	0	0	20	9	2,807	3,850	4,420	78,106	42,280	137,423	146,386	81,241	172,220	374,916	331,558	112,710	64,118	216,732	55,984
Belgium	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	38,563
Switzerland	5,215	3,636	3,756	3,560	3,256	3,613	4,793	6,477	6,049	6,562	6,999	10,383	11,778	10,469	12,069	18,081	24,755	22,527	24,993	24,905	26,177
Argentina	148	53	0	0	0	0	11	10	10	0	7	82	384	1,237	3,872	2,353	5,834	17,007	18,239	4,998	20,804
China	26	33	10	18	31	20	186	133	291	210	215	279	708	1,452	1,765	8,285	9,762	11,965	16,465	20,286	18,719
Netherlands	3,359	2,646	1,861	1,904	1,778	1,665	20,831	2,661	3,343	3,753	5,223	5,009	6,509	7,238	14,504	12,870	16,541	16,239	13,765	22,501	17,465
Saudi Arabia	16,206	8,729	4,693	10,299	8,339	6,738	10,133	10,637	10,590	10,392	13,463	13,923	4,179	5,501	3,530	13,367	11,482	12,768	14,794	14,468	15,966
Libyan Arab Jamahi	106,181	97,813	79,930	96,000	43,700	36,000	46,288	78,023	86,161	47,360	19	19,450	29,500	21,300	27,800	24,500	28,370	31,000	16,000	8,700	13,000
Austria	1,266	1,000	1,147	1,450	1,348	1,754	2,307	2,830	2,653	2,704	4,294	4,810	6,061	4,300	8,459	7,552	10,025	10,314	9,477	12,073	12,642
Mexico	243	144	61	0	12	0	299	487	2,630	2,662	2,395	3,900	8,254	4,911	5,908	3,884	5,116	12,142	9,516	10,200	12,111
Lebanon	1,400	2,100	1,550	4,600	5,300	5,100	2,250	650	1,800	2,500	4,100	6,100	9,200	6,100	12,300	12,000	11,700	10,800	14,000	11,000	11,000
New Zealand	406	499	242	309	340	338	339	423	485	748	849	1,080	1,395	1,995	2,126	4,301	6,027	7,366	5,374	6,813	8,671
Norway	760	733	667	434	542	699	701	1,166	1,061	1,666	1,290	2,197	2,482	2,633	3,054	3,997	6,363	8,012	7,165	8,808	8,607
Morocco	2	0	0	0	1,268	1,561	1,341	113	315	471	0	0	1,538	3,836	5,158	5,060	2,424	368	450	804	6,577
Sweden	728	710	470	475	589	710	877	1,670	1,577	1,940	2,787	3,265	3,629	3,476	4,605	6,104	8,456	10,103	12,118	13,738	8,274
Venezuela, Boliv Re	3,263	2,256	1,319	1,302	1,091	1,678	1,757	360	2,241	263	1,572	2,315	2,294	2,760	1,784	4,390	2,540	5,401	4,383	4,709	7,823
Denmark	489	477	500	456	418	493	786	809	1,363	1,434	1,902	2,662	4,518	4,319	6,397	4,230	7,181	10,341	8,579	7,588	7,241
Israel	692	488	261	194	544	379	806	3	1,647	897	2,376	2,542	1,077	365	3,074	3,701	961	1,262	4,731	4,072	6,836
South Africa	1,037	1,130	864	981	720	415	967	807	815	1,229	1,991	1,489	1,537	1,407	1,906	2,864	4,329	4,891	4,882	4,678	6,224
Poland	4,038	6,470	3,656	736	0	230	1,156	200	3,120	2,400	7,200	880	8,717	1,814	1,169	2,219	3,675	4,778	4,613	5,216	5,874
Seychelles	0	0	0	0	0	0	0	0	0	46	3	10	27	13	30	722	1,964	3,496	2,458	5,002	5,307
Ireland	360	255	313	503	356	338	424	731	928	670	917	1,971	2,994	3,843	4,467	5,019	5,662	5,297	4,243	4,595	4,899
Dominican Republic	267	216	204	205	595	344	456	650	690	950	480	1,100	2,050	2,000	2,200	2,600	4,300	2,000	3,700	3,400	4,800
Korea, Republic of	177	79	152	134	96	127	112	164	120	169	251	606	371	493	862	948	2,453	3,036	1,979	3,076	4,479
Chile	103	157	264	26	46	23	17	53	184	193	155	444	701	766	1,817	2,872	3,343	3,581	3,661	3,191	4,334
United Arab Emirate	1,754	1,516	1,850	1,800	2,020	1,490	2,400	1,800	1,850	1,846	2,100	4,270	5,678	2,353	4,327	6,381	6,563	3,400	4,600	4,800	4,300
Greece	0	116	0	0	0	3,723	11	39,314	17,460	3,648	23,617	122,786	8,347	6,283	17,823	7,667	8,866	10,360	9,949	4,800	3,271
China, Hong Kong S	196	159	130	128	130	170	308	306	311	411	364	702	1,066	959	1,056	1,579	2,068	1,726	1,300	1,779	2,638
Russian Federation													28,533	18,734	16,714	11,909	7,689	5,616	2,633	3,820	2,592
Czech Republic														801	236	735	904	1,047	1,044	1,673	2,514
Kuwait	8,366	8,220	8,825	7,148	6,794	5,800	6,462	5,800	7,478	2,860	2,416	828	6,317	3,263	8,007	4,442	7,116	6,650	4,393	4,890	2,500
Turkey	0	0	0	0	1,790	28,346	12,601	2,635	7,290	1,132	3,078	0	1,066	0	1,595	77	495	44	130	440	2,490
Singapore	279	301	127	195	231	212	204	326	600	385	804	1,244	1,174	1,351	2,142	1,813	3,620	2,782	1,876	2,001	2,355
Luxembourg	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2,333
Colombia	718	1,187	736	662	84	110	83	57	159	148	251	400	661	688	673	1,055	2,566	2,502	2,311	1,531	2,768
Finland	152	190	108	156	143	231	197	407	405	526	473	899	800	650	800	1,908	2,286	2,521	2,316	2,612	2,175
Uruguay	266	192	241	42	34	186	171	211	192	212	205	278	661	479	726	1,017	1,258	1,621	1,652	1,649	1,979
India	151	258	207	610	1,112	220	133	454	747	278	909	297	295	264	194	1,050	735	1,815	983	1,683	1,826
Thailand	81	56	80	55	97	130	108	247	665	623	4,141	4,162	3,400	2,787	1,687	2,298	1,697	919	781	1,381	1,884
Côte d'Ivoire	456	332	482	1,079	161	204	240	270	300	280	480	290	330	380	450	2,820	3,798	945	2,514	1,061	1,662
Egypt	134	1,249	766	1,393	1,277	1,140	637	966	0	0	0	3,309	4,802	0	812	724	1,066	1,266	969	1,424	1,550
Cape Verde	558	410	733	712	448	634	622	766	864	564	1,792	699	2,174	952	1,720	1,969	1,737	1,821	2,136	1,436	1,816
Malta	106	73	96	9	54	19	62	93	220	203	496	991	648	422	412	879	1,509	1,321	1,121	1,183	1,463
Syrian Arab Republi	8,970	10,323	8,599	612	317	3,678	8,360	1,210	244	1,669	779	2,641	2,141	1,138	1,818	2,087	2,282	3,364	1,062	762	1,400
Costa Rica	272	137	96	64	160	137	178	232	200	380	320	260	400	700	843	791	806	818	1,183	1,142	1,327
Guatemala	304	266	301	230	166	209	260	220	370	170	30	800	700	692	318	730	1,063	1,006	1,061	1,469	1,319
Albania	0	0	0	0	0	0	0	0	0	0	0	20	620	7,800	1,400	360	743	951	973	633	1,267
Philippines	109	123	85	54	15	24	26	80	83	163	127	114	176	236	233	398	695	1,068	908	818	1,720
Hungary	661	15	20	46	3	0	34	0	3	7	11	64	109	150	246	211	328	439	641	778	1,218
Other	72,917	86,157	89,763	80,886	86,702	71,436	80,036	67,332	87,106	69,886	82,870	81,473	86,029	41,985	81,066	80,211	68,121	64,199	67,437	72,667	25,760

Source: ALEBAMIS calculations based on FAO statistics

Table A4. World Olive Oil Total Exports (Mt)

	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
World	272,512	268,859	245,848	311,172	355,622	501,424	482,283	543,760	535,958	519,851	527,315	537,348	718,030	595,650	608,420	760,397	706,662	1,037,661	1,008,402	1,070,820	1,103,446
Spain	122,326	63,574	34,193	72,034	46,416	209,578	157,366	215,778	291,649	108,442	259,262	399,582	181,135	225,862	266,440	176,908	211,385	431,283	407,513	235,167	416,792
Italy	28,143	42,561	42,551	51,505	61,513	87,911	80,410	91,014	112,064	127,951	122,959	134,720	157,338	157,877	157,069	176,860	172,055	213,794	212,014	248,561	340,672
Greece	12,201	14,975	44,922	147,520	108,417	63,569	114,119	91,292	31,518	148,707	108,353	71,740	194,689	125,960	123,165	176,104	187,558	127,608	141,995	244,819	133,658
Tunisia	40,618	67,944	56,466	36,495	78,977	46,215	44,190	56,974	82,161	46,909	49,717	160,866	96,469	126,240	197,782	90,824	30,829	129,573	127,062	168,304	118,179
Portugal	3,875	3,609	11,462	3,539	6,618	3,623	6,898	19,224	14,985	6,906	21,246	13,809	17,518	12,527	16,924	20,262	20,261	21,465	26,687	18,401	28,127
Turkey	3,339	43,447	20,566	53,747	20,786	26,658	26,825	36,568	22,250	37,319	3,366	15,156	11,358	8,464	14,472	58,218	23,276	48,123	48,658	102,956	18,327
Indonesia	0	0	0	0	0	0	0	0	0	402	0	2	0	0	37	15	50	2,004	0	3,998	11,526
Morocco	20,400	1,261	584	1,312	160	109	136	87	189	906	29,733	3,538	5,481	422	250	5,449	14,660	29,651	10,597	15,477	6,661
Argentina	9,748	8,192	6,336	6,385	4,891	6,066	5,170	3,371	4,561	6,842	4,347	7,925	6,074	5,945	3,469	6,365	3,354	6,125	7,396	6,860	6,231
United States of Am	0	0	0	0	0	0	0	0	0	3,251	4,770	4,863	11,322	7,557	6,245	11,797	12,482	10,484	9,082	7,876	6,218
France	21,553	12,558	19,306	20,560	3,219	5,804	5,087	6,367	4,373	18,312	15,032	12,657	23,905	18,477	9,551	9,001	6,740	4,867	6,675	5,929	6,006
United Kingdom	742	682	461	682	701	567	20,652	115,729	823	484	569	1,002	1,159	1,373	1,236	1,793	1,425	3,036	3,473	3,056	3,347
Lebanon	0	0	0	0	0	0	100	40	80	220	220	1,036	1,000	400	250	800	3,200	1,000	300	500	1,500
Syrian Arab Republi	0	0	0	0	0	0	0	0	0	0	0	0	0	85	409	5,290	6,080	2,034	408	2,379	1,431
Belgium	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,127
Gaza Strip (Palestin	6,527	5,000	4,200	4,551	5,165	250	5,000	3,900	3,900	2,800	2,800	3,400	3,400	1,400	1,700	1,000	1,000	1,000	1,000	1,000	1,000
Netherlands	822	621	121	373	259	160	7,866	203	766	307	475	395	395	384	341	829	889	428	1,133	354	869
Germany	56	136	146	139	170	213	386	264	529	403	521	1,112	1,079	433	636	694	1,607	800	467	1,591	682
Jordan	1,536	1,937	1,243	1,760	1,593	295	2,203	948	1,425	3,122	467	801	1,193	742	287	326	540	17	171	974	550
Canada	0	0	0	0	0	0	0	0	25	151	101	112	142	263	274	305	379	794	1,234	365	405
Australia	0	0	0	0	0	0	0	0	106	159	65	43	92	83	104	80	69	136	174	337	316
Saudi Arabia	51	1,757	731	46	155	1	92	114	17	23	79	201	80	24	3	208	105	106	253	253	242
Singapore	13	22	12	35	10	17	106	21	68	44	42	124	50	109	339	202	313	304	150	164	232
Croatia													30	40	23	35	113	121	233	217	211
Malaysia	2	0	0	0	1	0	0	1	0	33	30	150	101	58	236	185	132	25	35	205	205
China, Hong Kong S	0	2	3	5	6	16	38	27	44	70	55	81	51	61	210	37	59	283	109	20	144
South Africa	38	16	11	36	45	45	12	12	80	118	154	82	182	280	536	294	799	561	390	548	137
Mexico	0	0	0	0	0	0	0	8	3	1	23	1	8	7	31	21	237	23	82	107	137
Japan	2	2	93	47	5	3	7	7	9	27	50	53	58	72	50	46	58	83	7	48	131
Sweden	3	4	3	3	5	5	6	12	5	6	13	19	36	17	86	23	26	49	148	53	120
Austria	0	0	0	4	0	4	6	11	13	9	298	40	24	10	10	1,123	560	324	394	64	114
Egypt	0	0	0	0	0	0	0	0	0	0	0	66	2	0	4	22	1,030	9	83	32	94
China	0	0	0	0	0	0	0	0	0	6	0	0	9	0	3	20	18	55	11	79	91
Azerbaijan, Republic of													0	0	0	0	0	0	0	0	65
Czech Republic														13	79	9	9	29	14	37	82
El Salvador	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	6	61
Brazil	4	3	0	3	5	16	20	60	22	16	8	8	35	137	149	236	44	33	20	17	58
Denmark	35	16	28	6	10	13	11	12	12	17	14	17	8	66	893	253	21	58	84	58	48
Switzerland	6	4	4	2	0	0	3	0	17	8	8	12	18	21	5	23	5	33	68	44	45
Swaziland	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	22	10	0	40
Albania	0	0	0	0	0	0	500	1,100	3,300	2,200	1,250	800	0	0	80	250	1,676	15	23	190	39
Ireland	84	8	17	30	0	0	19	0	51	6	41	19	34	33	44	51	42	40	36	21	30
Israel	12	40	2	0	0	0	0	0	0	300	50	15	8	25	20	60	130	150	35	80	28
Zimbabwe	0	0	0	1	2	0	1	21	142	0	176	211	0	64	28	4	0	1	16	75	23
Russian Federation													0	0	83	19	54	17	10	13	23
Guatemala	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	22	0	1	21
Latvia													0	20	8	0	1	14	0	15	20
Honduras	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	42	311	7	0	20	20
India	0	0	0	0	0	0	10	0	1	0	0	0	0	0	1	3	227	241	8	1	18
Belarus													0	0	0	0	0	0	61	17	17
Uruguay	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	15
Norway	0	2	0	1	1	2	1	4	7	6	2	4	39	16	7	42	1	3	7	3	14
Luxembourg	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	13
Algeria	0	0	0	0	0	0	0	0	0	240	182	80	0	0	0	0	0	40	0	0	11
Slovakia														64	13	9	0	7	6	10	10
Qatar	0	0	0	0	0	0	0	0	0	0	0	4	2	4	2	11	0	0	10	10	10
Finland	0	0	0	0	0	0	0	0	0	0	1	0	1	1	12	43	58	30	14	11	10
Bulgaria	0	0	0	0	0	0	0	0	0	0	0	0	0	38	980	196	187	82	10	10	10
Slovenia													0	1	1	1	2	1	3	3	9
Other	576	386	378	361	480	364	437	683	683	1,038	1,118	2,930	1,547	2,156	3,893	4,987	1,828	950	1,045	1,484	61

Source: ALEA/MAS calculations based on FAO statistics

Annex A- 5

Table A5. World Olive Oil Total Exports - Value (1000$)

	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
World	531,077	478,578	421,136	618,877	464,250	587,720	782,899	1,244,848	988,567	1,103,148	1,829,367	2,099,849	1,754,176	1,583,362	1,638,745	2,393,173	3,124,279	2,823,096	2,244,791	2,539,079	2,313,755
Italy	66,616	90,289	82,568	89,198	113,621	131,384	159,954	204,386	218,868	282,417	355,545	426,332	465,242	383,195	425,861	661,353	920,059	730,781	615,519	731,802	867,640
Spain	232,864	104,585	59,983	99,136	66,529	275,439	225,465	351,712	507,800	242,130	695,701	1,019,436	454,046	607,164	749,325	638,641	1,060,220	1,164,078	911,341	839,356	830,274
Greece	23,670	22,187	66,690	235,650	148,964	70,438	184,578	192,913	84,751	336,819	296,621	208,477	494,145	282,866	329,901	553,634	682,468	362,808	296,910	504,643	217,539
Tunisia	61,505	102,110	96,210	38,487	74,148	51,461	87,868	79,143	82,550	85,943	121,896	291,339	158,457	179,270	305,740	230,046	123,356	283,522	188,056	323,817	196,603
Portugal	9,143	8,055	11,518	7,682	7,144	6,232	12,148	31,972	28,428	23,210	43,012	34,942	34,727	29,077	37,371	65,994	90,039	72,300	62,298	51,067	62,624
Turkey	5,630	73,799	28,525	80,482	26,244	29,806	31,230	45,008	32,540	50,823	4,668	21,268	18,942	12,022	20,975	120,640	74,357	87,108	74,929	169,851	30,266
Argentina	18,875	15,406	12,294	8,667	8,855	7,647	8,822	5,318	7,305	17,803	9,662	17,051	14,466	11,653	8,210	14,151	18,031	23,413	27,054	25,636	23,146
Syrian Arab Republ	0	0	0	0	0	0	0	0	0	0	0	0	0	140	1,062	13,524	16,256	6,495	1,309	7,881	16,538
France	49,973	26,494	35,778	36,868	6,647	11,492	13,232	18,400	12,639	41,140	48,849	42,278	72,536	63,605	26,877	34,055	36,174	18,809	17,886	19,679	14,678
United Kingdom	1,824	1,121	1,129	970	1,073	882	41,733	303,787	1,701	785	1,136	1,874	2,213	3,739	4,212	8,980	8,619	9,732	10,165	9,639	12,717
Morocco	27,116	1,444	612	1,200	266	190	324	180	316	893	41,537	5,420	10,178	748	611	17,066	47,606	53,134	12,138	25,248	12,338
United States of Am	0	0	0	0	0	0	0	0	0	2,328	3,990	4,737	8,307	4,343	3,795	8,740	8,868	8,134	7,190	6,973	6,850
Belgium	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3,196
Indonesia	0	0	0	0	0	0	0	0	0	166	0	7	0	0	37	18	27	867	0	1,300	2,205
Germany	138	265	275	247	269	416	835	753	1,352	1,042	1,720	2,058	2,186	1,294	2,037	2,409	3,472	2,665	1,818	3,566	2,183
Gaza Strip (Palestin	28,546	24,047	20,311	13,574	26,949	667	22,308	8,836	10,000	4,700	8,800	7,000	7,000	2,800	3,300	2,000	2,000	2,000	2,000	2,000	2,000
Netherlands	1,352	1,187	226	530	458	299	10,307	428	645	567	743	808	1,046	1,122	1,096	2,739	3,620	1,666	4,344	1,299	1,897
Lebanon	0	0	0	0	0	0	180	80	85	330	350	2,300	2,000	970	680	2,170	8,350	2,800	600	1,250	1,500
Canada	0	0	0	0	0	0	0	0	59	320	230	251	345	512	815	841	1,658	2,518	2,493	943	1,352
Jordan	2,913	3,528	1,865	3,143	2,761	400	4,100	1,143	1,708	4,267	952	1,137	1,692	938	470	620	1,000	41	285	2,875	954
Australia	0	0	0	0	0	0	0	0	96	189	132	83	211	220	232	237	275	454	588	901	740
Croatia													160	137	130	238	597	643	1,070	876	729
Singapore	39	59	32	71	26	46	91	82	200	139	187	445	249	432	1,111	775	1,584	1,263	477	490	679
Japan	11	7	113	43	16	11	31	43	150	350	413	534	461	649	433	339	333	608	98	206	552
Austria	0	0	0	12	0	12	13	64	80	30	511	80	109	37	32	3,159	1,572	135	236	292	433
Sweden	9	12	8	7	11	13	22	37	22	18	28	42	77	51	115	88	173	218	203	164	406
South Africa	54	26	17	38	40	38	21	29	112	150	253	170	356	640	829	628	923	787	368	700	401
China, Hong Kong S	2	9	5	10	10	20	65	44	82	90	58	92	150	178	264	99	90	370	245	48	365
Saudi Arabia	37	2,899	2,202	132	218	1	391	433	30	43	118	386	116	26	4	201	147	184	284	284	330
Mexico	0	0	0	0	0	0	0	10	3	6	45	1	28	19	32	13	607	55	109	212	315
Malaysia	1	0	0	0	1	0	0	3	0	19	44	296	152	43	285	312	82	14	57	212	217
Brazil	10	5	0	10	11	40	53	247	60	49	16	22	116	366	355	656	275	207	99	55	184
Denmark	147	34	82	21	27	26	41	39	58	69	82	69	36	105	1,428	517	46	258	257	229	170
Switzerland	26	13	16	7	0	0	11	0	64	28	42	78	75	63	55	107	124	151	233	218	167
Ireland	70	5	24	4	0	0	16	0	28	6	60	27	36	100	226	326	383	295	194	105	159
Egypt	0	0	0	0	0	0	0	0	0	0	0	204	91	0	18	28	3,357	23	105	47	152
Czech Republic														23	121	17	58	89	32	104	150
Israel	18	156	5	0	0	0	0	0	0	490	77	27	15	74	60	242	386	469	102	222	141
China	0	0	0	0	0	0	0	0	0	11	0	1	7	0	21	42	71	35	39	219	99
El Salvador	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	22	89
Uruguay	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	66
Luxembourg	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	66
Latvia													0	7	8	1	1	27	0	45	60
India	0	0	0	0	0	0	13	2	1	0	0	0	0	1	4	9	278	306	35	9	56
Albania	0	0	0	0	0	0	500	900	3,600	2,600	1,700	1,100	0	0	80	310	4,470	25	93	490	45
Russian Federation													0	0	92	81	85	23	20	0	44
Finland	0	0	0	0	0	0	0	0	0	0	4	0	2	6	50	203	314	167	75	59	43
New Zealand	1	5	10	4	1	0	17	13	7	31	16	3	1	52	25	36	47	77	52	37	35
Norway	0	2	0	1	1	3	2	16	15	12	9	14	54	26	18	94	9	16	30	9	34
Slovenia													2	3	6	12	17	9	22	22	30
Zimbabwe	0	0	0	2	4	0	1	23	142	0	148	132	0	66	4	7	0	5	27	73	23
Chile	0	0	0	76	0	0	0	0	0	24	1	6	6	6	1	1	1	96	18	83	21
Honduras	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	37	308	2	0	20	20
Jamaica	0	0	0	0	0	0	0	11	3	6	8	9	17	15	0	9	14	6	8	20	20
Qatar	0	0	0	0	0	0	0	0	0	0	0	30	6	16	6	20	0	0	30	20	20
Swaziland	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	23	8	0	19
Algeria	0	0	0	0	0	0	0	0	0	329	197	34	0	0	0	0	0	52	0	0	18
Thailand	6	0	0	0	0	0	0	0	0	0	1	3	1	0	0	6	3	1	4	8	17
Belarus													0	0	0	0	0	0	101	15	15
Other	977	829	667	565	620	638	660	662	1,366	2,776	3,066	6,200	4,104	4,667	10,906	8,781	8,471	3,433	3,129	4,028	118

Source: ALEBAMS calculations based on FAO statistics

Table A6. List of importers for virgin olive oil (HTS 150910) in 2000

Importers	Value imported in 2000, in US$ thousand	Quantity imported in 2000	Quantity unit	Unit value (US$/unit)	Annual growth in value between 1996-2000, %	Annual growth in quantity between 1996-2000, %	Share in world imports, %
World estimation	1,551,964	761,026	Tons	2,039	-8	10	100
Italy	690,102	390,090	Tons	1,769	-12	9	44
United States of America	224,765	92,746	Tons	2,423	0	15	14
France	165,670	77,493	Tons	2,138	-7	11	11
Portugal	49,988	29,706	Tons	1,683	-16	5	3
Germany	49,390	18,564	Tons	2,661	-4	14	3
Japan	49,112	13,054	Tons	3,762	-3	10	3
United Kingdom	48,766	20,346	Tons	2,397	-5	14	3
Canada	35,031	14,228	Tons	2,462	2	14	2
Belgium	28,458	11,570	Tons	2,460	4	21	2
Switzerland	23,125	6,550	Tons	3,531	5	19	1
Spain	21,078	11,391	Tons	1,850	-28	-15	1
Brazil	18,179	7,127	Tons	2,551	-6	11	1
Australia	17,459	6,532	Tons	2,673	1	16	1
Netherlands	14,518	5,774	Tons	2,514	5	23	1
Argentina	9,637	4,442	Tons	2,170	26	47	1
Sweden	8,568	2,914	Tons	2,940	5	24	1
Austria	7,486	2,576	Tons	2,906	-1	17	0
Israel	6,443	3,065	Tons	2,102	69		0
Mexico	6,195	8,890	Tons	697	28	90	0
Denmark	6,096	1,903	Tons	3,203	3	17	0
Area Nes	4,092	2,122	Tons	1,928	-3	-4	0
South Africa	4,083	1,614	Tons	2,530			0
Venezuela	3,460	1,547	Tons	2,237	33	38	0
Saudi Arabia	3,231	1,801	Tons	1,794			0
Poland	3,186	1,104	Tons	2,886	28	44	0
Morocco	2,972	1,559	Tons	1,906	161	246	0
Chile	2,695	865	Tons	3,116	15	28	0
Ireland	2,650	820	Tons	3,232	8	4	0
New Zealand	2,627	894	Tons	2,938	16		0
United Arab Emirates	2,626	1,187	Tons	2,212	0	11	0
Norway	2,351	977	Tons	2,406	-4	10	0
Turkey	2,061	1,088	Tons	1,894	68	92	0
Taiwan, Province of (China)	2,043	713	Tons	2,865	6	22	0
Greece	1,929	1,178	Tons	1,638	-31	-20	0
Korea, Rep. of Korea	1,627	589	Tons	2,762	32	58	0
Finland	1,610	537	Tons	2,998	5	28	0
Slovenia	1,525	563	Tons	2,709	12	33	0
Czech Republic	1,485	577	Tons	2,574	41	55	0
Singapore	1,386	456	Tons	3,044	-4	10	0
Russian Federation	1,261	1,385	Tons	910	-21	-18	0
Uruguay	1,213	509	Tons	2,383	23	21	0
Colombia	1,062	422	Tons	2,517	19	25	0
Dominican Republic	1,000	400	Tons	2,500	14	39	0
Hong Kong (SARC)	930	306	Tons	3,039	23	43	0
Kuwait	912	439	Tons	2,077	3	18	0
Malta	903	304	Tons	2,970	9	23	0
Tunisia	870	515	Tons	1,689			0

Table A6. List of importers for 150910 virgin olive oil in 2000

Importers	Value imported in 2000, in US$ thousand	Quantity imported in 2000	Quantity unit	Unit value (US$/unit)	Annual growth in value between 1996-2000, %	Annual growth in quantity between 1996-2000, %	Share in world imports, %
Hungary	845	321	Tons	2,632	34	47	0
Albania	751	386	Tons	1,946	20	45	0
Philippines	733	333	Tons	2,201	12	13	0
Guatemala	627	232	Tons	2,703	33	40	0
Peru	527	166	Tons	3,175	19	37	0
Romania	509	218	Tons	2,335	39	58	0
Croatia	500	216	Tons	2,315	112	-24	0
Thailand	493	158	Tons	3,120	12	23	0
Panama	489	156	Tons	3,135	57	73	0
Egypt	475	148	Tons	3,209	17	28	0
French Polynesia	461	125	Tons	3,688	2	16	0
Costa Rica	456	182	Tons	2,505	34	44	0
Mauritius	403	199	Tons	2,025	7	35	0
Benin	401	93	Tons	4,312	39	43	0
Algeria	387	15	Tons	25,800	130	16	0
Malaysia	347	152	Tons	2,283	21	2	0
Trinidad and Tobago	344	126	Tons	2,730	0	13	0
Qatar	344	158	Tons	2,177	13	30	0
Ecuador	343	123	Tons	2,789	23	22	0
Bulgaria	330	151	Tons	2,185	79	41	0
Kenya	309	108	Tons	2,861	14	41	0
Slovakia	307	112	Tons	2,741	16		0
New Caledonia	296	135	Tons	2,193			0
Lithuania	253	95	Tons	2,663	115	149	0
Yugoslavia	226	68	Tons	3,324	31	47	0
El Salvador	212	80	Tons	2,650	14	36	0
Jamaica	196	53	Tons	3,698	5	15	0
Bosnia and Herzegovina	179	58	Tons	3,066	36	54	0
Estonia	165	55	Tons	3,000	49	49	0
Cameroon	164	57	Tons	2,877	6	27	0
Andorra	153	349	Tons	438			0
Free Zones	149	49	Tons	3,041	72	58	0

Source: ALEB/MIS calculations based on COMTRADE statistics

Table A7. List of supplying markets for virgin olive oil (HTS 150910) imported by Italy in 2000
Italy's imports represent 44% of world imports for this product, its ranking in world imports is 1

Exporters	Imported value 2000 in US$ thousand	Share in Italy's imports, %	Imported quantity 2000	Quantity unit	Unit value (US$/unit)	Import trend in value between 1996-2000, %, p.a.	Import trend in quantity between 1996-2000, %, p.a.	Ranking of partner countries in world exports	Share of partner countries in world exports, %	Total export growth in value of partner countries between 1996-2000, %, p.a.
World	690,102	100	390,090	Tons	1,769	-12	9			-8
Spain	320,910	47	181,914	Tons	1,764	-15	4	1	40	-10
Greece	208,529	30	112,635	Tons	1,851	-14	7	3	13	-20
Tunisia	150,039	22	89,495	Tons	1,677	8	30	4	12	11
Portugal	3,865	1	1,750	Tons	2,209	332	357	7	1	3
Turkey	3,206	0	1,850	Tons	1,733	71	101	5	2	-10
France	836	0	489	Tons	1,710	-62	-54	6	1	-19
Senegal	648	0	960	Tons	675			41	0	
Albania	482	0	252	Tons	1,913			38	0	
Japan	283	0	68	Tons	4,162			28	0	13
Germany	269	0	132	Tons	2,038	9	34	13	0	-6
United States of America	236	0	79	Tons	2,987			10	0	2
Morocco	229	0	160	Tons	1,431	-65	-57	20	0	-60
Netherlands	199	0	115	Tons	1,730			12	0	-8
Lithuania	106	0	59	Tons	1,797			49	0	
Libyan Arab Jamahiriya	92	0	56	Tons	1,643			33	0	
Austria	85	0	35	Tons	2,429			25	0	98
Egypt	61	0	35	Tons	1,743			21	0	
Area Nes	12	0	1	Tons	12,000			14	0	-66

Source: ALEB/MIS calculations based on COMTRADE statistics

Table A8. List of supplying markets for virgin olive oil (HTS 150910) imported by United States of America in 2000
United States of America's imports represent 14% of world imports for this product, its ranking in world imports is 2

Exporters	Imported value 2000 in US$ thousand	Share in United States of America's imports, %	Imported quantity 2000	Quantity unit	Unit value (US$/unit)	Import trend in value between 1996-2000, %, p.a.	Import trend in quantity between 1996-2000, %, p.a.	Ranking of partner countries in world exports	Share of partner countries in world exports, %	Total export growth in value of partner countries between 1996-2000, %, p.a.
World	224,765	100	92,746	Tons	2,423	0	15			-8
Italy	158,833	71	65,734	Tons	2,416	1	17	2	30	0
Spain	38,810	17	16,582	Tons	2,340	-2	14	1	40	-10
Greece	9,458	4	3,550	Tons	2,664	-2	7	3	13	-20
Tunisia	8,503	4	3,625	Tons	2,346	39	39	4	12	11
Turkey	3,598	2	1,530	Tons	2,352	-7	5	5	2	-10
Argentina	1,806	1	365	Tons	4,948	4	7	8	0	2
Belgium	974	0	429	Tons	2,270			11	0	6
France	955	0	289	Tons	3,304	-2	5	6	1	-19
Lebanon	442	0	132	Tons	3,348	-49	-48	18	0	-43
Portugal	337	0	147	Tons	2,293	49	66	7	1	3
Mexico	204	0	103	Tons	1,981	-15	1	27	0	41
United Kingdom	167	0	38	Tons	4,395	25	34	9	0	-11
Switzerland	146	0	36	Tons	4,056			32	0	-10
Syrian Arab Republic	110	0	42	Tons	2,619	-32	-26	19	0	-32
Israel	103	0	55	Tons	1,873	-29	-16	31	0	-30
Austria	77	0	21	Tons	3,667			25	0	98
Uruguay	67	0	14	Tons	4,786			37	0	
Morocco	49	0	15	Tons	3,267	-61	-57	20	0	-60
Sweden	39	0	15	Tons	2,600			24	0	34
Croatia	28	0	11	Tons	2,545	10	40	23	0	2
Canada	16	0	3	Tons	5,333			15	0	-5
Netherlands	14	0	3	Tons	4,667	11	-15	12	0	-8

Source: ALEB/MIS calculations based on COMTRADE statistics

Table A9. List of supplying markets for virgin oilve oil (HTS 150910) imported by France in 2000
Franco's imports represent 11% of world imports for this product, its ranking in world imports is 3

Exporters	Imported value 2000 in US$ thousand	Share in France's imports, %	Imported quantity 2000	Quantity unit	Unit value (US$/unit)	Import trend in value between 1996 2000, %, p.a.	Import trend in quantity between 1996 2000, %, p.a.	Ranking of partner countries in world exports	Share of partner countries in world exports, %	Total export growth in value of partner countries between 1996 2000, %, p.a.
World	165,670	100	77,493	Tons	2,138	-7	11			-8
Spain	103,189	62	50,837	Tons	2,030	-5	14	1	40	-10
Italy	58,818	36	25,316	Tons	2,323	-7	12	2	30	0
Portugal	1,395	1	436	Tons	3,200	-3	12	7	1	3
Greece	1,101	1	395	Tons	2,787	-25	-13	3	13	-20
Belgium	590	0	292	Tons	2,021	-6	17	11	0	6
Germany	277	0	127	Tons	2,181	36	70	13	0	-6
Tunisia	121	0	51	Tons	2,373	-57	-52	4	12	11
Israel	36	0	4	Tons	9,000	44	32	31	0	-30
Croatia	28	0	4	Tons	7,000			23	0	2
Netherlands	25	0	11	Tons	2,273	6	9	12	0	-8
Switzerland	25	0	2	Tons	12,500			32	0	-10
United Kingdom	21	0	7	Tons	3,000	-48	-47	9	0	-11

Source: ALEB/MIS calculations based on COMTRADE statistics

Table A10. List of exporters for virgin cilve oil (HTS 150910) product in 2000

Exporters	Value exported in 2000, in US$ thousand	Quantity exported in 2000	Quantity unit	Unit value (US$/unit)	Annual growth in value between 1996-2000, %	Annual growth in quantity between 1996-2000, %	Share in world exports, %
World estimation	1,522,795	731,102	Tons	2,083	-8	11	100
Spain	602,914	318,025	Tons	1,896	-10	9	40
Italy	456,594	161,589	Tons	2,826	0	17	30
Greece	196,081	105,137	Tons	1,865	-20	2	13
Tunisia	189,856	112,278	Tons	1,691	11	34	12
Turkey	29,041	14,629	Tons	1,985	-10	3	2
France	12,067	3,210	Tons	3,759	-19	-12	1
Portugal	10,075	3,800	Tons	2,651	3	15	1
Argentina	4,061	1,125	Tons	3,610	2	13	0
United Kingdom	3,832	791	Tons	4,845	-11	-21	0
United States of America	3,120	2,710	Tons	1,151	2	-9	0
Belgium	2,735	942	Tons	2,903	6	20	0
Netherlands	1,834	2,318	Tons	791	-8	28	0
Germany	1,191	340	Tons	3,503	-6	1	0
Area Nes	1,006	526	Tons	1,913	-66	-59	0
Canada	903	282	Tons	3,202	-5	4	0
Europe Othr. Nes	772	428	Tons	1,804			0
Jordan	764	469	Tons	1,629	215	232	0
Lebanon	759	256	Tons	2,965	-43	-40	0
Syrian Arab Republic	693	326	Tons	2,126	-32	-26	0
Morocco	641	248	Tons	2,585	-60	-57	0
Egypt	573	387	Tons	1,481			0
Australia	565	259	Tons	2,181	73	116	0
Croatia	341	98	Tons	3,480	2	14	0
Sweden	322	89	Tons	3,618	34	46	0
Austria	266	78	Tons	3,410	98	144	0
South Africa	223	69	Tons	3,232	16		0
Mexico	221	130	Tons	1,700	41		0
Japan	175	24	Tons	7,292	13	80	0
Denmark	121	17	Tons	7,118	28	21	0
Singapore	110	31	Tons	3,548	-36	-30	0
Israel	109	28	Tons	3,893	-30		0
Switzerland	94	20	Tons	4,700	-10	9	0
Libyan Arab Jamahiriya	92	56	Tons	1,643			0
Taiwan, Province of (China)	85	19	Tons	4,474			0
Czech Republic	83	35	Tons	2,371			0
United Arab Emirates	80	57	Tons	1,404	-36		0
Uruguay	63	14	Tons	4,500			0
Albania	44	28	Tons	1,571			0
Brazil	33	5	Tons	6,600	-39	-35	0
Azerbaijan	32	60	Tons	533			0
Senegal	28	19	Tons	1,474			0
Finland	26	8	Tons	3,250	-9	-8	0
Norway	24	9	Tons	2,667	32	55	0
Slovakia	22	7	Tons	3,143	114		0
New Zealand	18	6	Tons	3,000	60		0
Algeria	16	10	Tons	1,600			0
Estonia	13	8	Tons	1,625			0
Slovenia	13	3	Tons	4,333	4	16	0
Lithuania	12	3	Tons	4,000			0
Gambia	11	21	Tons	524			0
Chile	10	2	Tons	5,000	40	41	0

Source: ALEB/MIS calculations based on COMTRADE statistics

Table A12. List of importing markets for virgin olive oil (HTS 150910) exported by Italy in 2000

Italy's exports represent 30% of world exports for this product, its ranking in world exports is 2

Importers	Exported value 2000 in US$ thousand	Share in Italy's exports, %	Exported quantity 2000	Quantity unit	Unit value (US$/unit)	Export trend in value between 1996-2000, %, p.a.	Export trend in quantity between 1996-2000, %, p.a.	Ranking of partner countries in world imports	Share of partner countries in world imports, %	Total import growth in value of partner countries between 1996-2000, %, p.a.
World	456,594	100	161,589	Tons	2,826	0	17			-8
United States of America	140,275	31	48,805	Tons	2,874	2	18	2	14	0
Germany	89,933	20	34,437	Tons	2,612	3	23	5	3	-4
France	58,973	13	24,950	Tons	2,364	-11	8	3	11	-7
United Kingdom	28,414	6	9,173	Tons	3,098	4	20	7	3	-5
Japan	27,215	6	7,786	Tons	3,495	-1	17	6	3	-3
Canada	21,152	5	7,602	Tons	2,782	-2	13	8	2	2
Switzerland	14,203	3	3,570	Tons	3,978	8	22	10	1	5
Belgium	11,766	3	3,999	Tons	2,942	0	18	9	2	4
Sweden	10,181	2	2,625	Tons	3,878	10	28	16	1	5
Netherlands	8,564	2	3,157	Tons	2,713	13	36	14	1	5
Australia	8,379	2	2,857	Tons	2,933	8	25	13	1	1
Austria	5,992	1	1,928	Tons	3,108	2	18	17	0	-1
Denmark	3,566	1	1,075	Tons	3,317	-5	11	20	0	3
Mexico	3,262	1	1,096	Tons	2,976	26	47	19	0	28
Poland	2,211	0	754	Tons	2,932	26	46	25	0	28
Spain	2,157	0	1,103	Tons	1,956	-17	0	11	1	-28
Brazil	1,690	0	485	Tons	3,485	0	15	12	1	-6
New Zealand	1,639	0	575	Tons	2,850	11	29	29	0	16
South Africa	1,615	0	594	Tons	2,719	1	19	22	0	
Chile	995	0	325	Tons	3,062	133	186	27	0	15
Venezuela	969	0	306	Tons	3,167	0	15	23	0	33
Ireland	938	0	301	Tons	3,116	4	24	28	0	8
Hong Kong (SARC)	777	0	238	Tons	3,265	-2	13	44	0	23
Finland	755	0	250	Tons	3,020	-5	14	36	0	5
Czech Republic	745	0	245	Tons	3,041	72	97	38	0	41
Taiwan, Province of (China)	689	0	249	Tons	2,767	-10	5	33	0	6
Norway	677	0	189	Tons	3,582	20	35	31	0	-4
Korea, Rep. of Korea	619	0	220	Tons	2,814	58	98	35	0	32
Slovenia	569	0	175	Tons	3,251	7	23	37	0	12
Area Nes	488	0	105	Tons	4,646			21	0	-3
Croatia	430	0	182	Tons	2,363	102	156	54	0	112
Singapore	418	0	120	Tons	3,483	-4	6	39	0	-4
Israel	375	0	149	Tons	2,517	49	72	18	0	69
Mauritius	328	0	108	Tons	3,037	29	53	60	0	7

Table A12. List of importing markets for virgin olive oil (HTS 150910) exported by Italy in 2000
Italy's exports represent 30% of world exports for this product, its ranking in world exports is 2

Importers	Exported value 2000 in US$ thousand	Share in Italy's exports, %	Exported quantity 2000	Quantity unit	Unit value (US$/unit)	Export trend in value between 1996-2000, %, p.a.	Export trend in quantity between 1996-2000, %, p.a	Ranking of partner countries in world imports	Share of partner countries in world imports, %	Total import growth in value of partner countries between 1996-2000, %, p.a
Uruguay	319	0	117	Tons	2,726	4	23	41	0	23
Malta	312	0	97	Tons	3,216	-13	-2	46	0	9
Russian Federation	277	0	77	Tons	3,597	9	26	40	0	-21
Greece	269	0	103	Tons	2,612	-20	-8	34	0	-31
Kenya	257	0	97	Tons	2,649	9	29	68	0	14
Algeria	236	0	98	Tons	2,408	87	118	62	0	130
Hungary	228	0	86	Tons	2,651	19	46	48	0	34
Saudi Arabia	220	0	47	Tons	4,681	-8	-1	24	0	
Kuwait	199	0	40	Tons	4,975	-10	-4	45	0	3
Argentina	187	0	52	Tons	3,528	-14	-2	15	1	28
Colombia	175	0	55	Tons	3,182	-20	-7	42	0	19
Malaysia	163	0	53	Tons	3,075	39	68	63	0	21
Romania	159	0	63	Tons	2,524	60	83	53	0	39
Philippines	158	0	49	Tons	3,224	0	23	50	0	12
China	155	0	52	Tons	2,981	198	82	106	0	-49
Iceland	144	0	48	Tons	3,000	-3	12	132	0	43

Source: ALEB/MIS calculations based on COMTRADE statistics

Table A13. List of importing markets for virgin olive oil (HTS 150910) exported by Greece in 2000
Greece's exports represent 13% of world exports for this product, its ranking in world exports is 3

Importers	Exported value 2000 in US$ thousand	Share in Greece's exports, %	Exported quantity 2000	Quantity unit	Unit value (US$/unit)	Export trend in value between 1996-2000, %, p.a.	Export trend in quantity between 1996-2000, %, p.a.	Ranking of partner countries in world imports	Share of partner countries in world imports, %	Total import growth in value of partner countries between 1996-2000, %, p.a.
World	196,081	100	105,137	Tons	1,865	-20	2			-8
Italy	162,111	83	85,841	Tons	1,889	-19	1	1	44	-12
United States of America	8,036	4	3,230	Tons	2,488	4	24	2	14	0
United Kingdom	4,983	3	3,998	Tons	1,246	-1	35	7	3	-5
Canada	3,206	2	1,188	Tons	2,699	18	38	8	2	2
Germany	2,676	1	4,170	Tons	642	-4	60	5	3	-4
Australia	2,622	1	1,032	Tons	2,541	-1	15	13	1	1
France	2,323	1	1,056	Tons	2,200	-41	10	3	11	-7
Japan	1,370	1	296	Tons	4,628	-1	5	6	3	-3
Austria	1,146	1	470	Tons	2,438	24	61	17	0	-1
Switzerland	1,049	1	321	Tons	3,268	-1	15	10	1	5
Taiwan, Province of (China)	819	0	270	Tons	3,033	45	66	33	0	6
Spain	800	0	1,277	Tons	626	-48	-21	11	1	-28
Israel	739	0	472	Tons	1,566	109	185	18	0	69
Sweden	592	0	213	Tons	2,779	-5	12	16	1	5
Denmark	545	0	187	Tons	2,914	18	17	20	0	3
Belgium	399	0	107	Tons	3,729	-19	-7	9	2	4
Netherlands	386	0	159	Tons	2,428	-25	-8	14	1	5
Cyprus	315	0	183	Tons	1,721	157	244	121	0	95
Norway	272	0	86	Tons	3,163	-5	7	31	0	-4
Finland	177	0	53	Tons	3,340	-8	2	36	0	5
Poland	166	0	52	Tons	3,192	28	46	25	0	28
South Africa	154	0	51	Tons	3,020	-22	-11	22	0	
Romania	150	0	50	Tons	3,000	130	149	53	0	39
Iceland	82	0	34	Tons	2,412			132	0	43
United Arab Emirates	61	0	22	Tons	2,773			30	0	0
Slovenia	59	0	19	Tons	3,105	-13	-1	37	0	12
Korea, Rep. of Korea	58	0	20	Tons	2,900			35	0	32

Table A13. List of importing markets for virgin olive oil (HTS 150910) exported by Greece in 2000
Greece's exports represent 13% of world exports for this product, its ranking in world exports is 3

Importers	Exported value 2000 in US$ thousand	Share in Greece's exports, %	Exported quantity 2000	Quantity unit	Unit value (US$/unit)	Export trend in value between 1996-2000, %, p.a.	Export trend in quantity between 1996-2000, %, p.a.	Ranking of partner countries in world imports	Share of partner countries in world imports, %	Total import growth in value of partner countries between 1996-2000, %, p.a.
Bulgaria	57	0	19	Tons	3,000			67	0	79
Turkey	55	0	26	Tons	2,115			32	0	68
Egypt	55	0	16	Tons	3,438	13	21	57	0	17
The former Yugoslav Rep. of Macedonia	51	0	17	Tons	3,000	30	52	98	0	38
Russian Federation	47	0	15	Tons	3,133	7	25	40	0	-21
Peru	43	0	14	Tons	3,071			52	0	19
New Zealand	40	0	14	Tons	2,857	-12	3	29	0	16
China	38	0	12	Tons	3,167			108	0	-49
Saudi Arabia	37	0	13	Tons	2,846	-6	9	24	0	
Czech Republic	33	0	11	Tons	3,000	184		38	0	41
Sierra Leone	30	0	9	Tons	3,333			124	0	
Ukraine	30	0	8	Tons	3,750			111	0	-6
Ship stores and bunkers	30	0	16	Tons	1,875	-29	-2	113	0	-23
Ireland	28	0	7	Tons	4,000			28	0	8
Hungary	27	0	9	Tons	3,000			48	0	34
Zimbabwe	22	0	13	Tons	1,692	-45	-30	86	0	-15
Malta	19	0	17	Tons	1,118	25	68	46	0	9
Qatar	17	0	5	Tons	3,400	-37	-28	65	0	13
Belarus	16	0	6	Tons	2,667			85	0	
Brazil	15	0	4	Tons	3,750	-42	-34	12	1	-6
Madagascar	14	0	5	Tons	2,800			115	0	18
Yugoslavia	14	0	6	Tons	2,333			72	0	31
Argentina	11	0	3	Tons	3,667			15	1	28

Source: ALEB/MIS calculations based on COMTRADE statistics

Table A14. List of importing markets for virgin olive oil (HTS 150910) exported by Tunisia in 2000

Tunisia's exports represent 12% of world exports for this product, its ranking in world exports is 4

Importers	Exported value 2000 in US$ thousand	Share in Tunisia's exports, %	Exported quantity 2000	Quantity unit	Unit value (US$/unit)	Export trend in value between 1996-2000, %, p.a.	Export trend in quantity between 1996 2000, %, p.a.	Ranking of partner countries in world imports	Share of partner countries in world imports, %	Total import growth in value of partner countries between 1996-2000, %, p.a.
World	189,856	100	112,278	Tons	1,691	11	34			-8
Italy	145,035	76	88,713	Tons	1,635	8	32	1	44	-12
Spain	23,250	12	12,608	Tons	1,844	22	43	11	1	-28
United States of America	6,110	3	2,870	Tons	2,129	34	40	2	14	0
Area Nes	3,579	2	2,008	Tons	1,782	-1	-2	21	0	-3
Argentina	2,402	1	1,259	Tons	1,908			15	1	28
Switzerland	2,135	1	1,291	Tons	1,654	-38	-35	10	1	5
Morocco	1,931	1	1,039	Tons	1,859			26	0	161
Turkey	1,906	1	998	Tons	1,910			32	0	68
Saudi Arabia	854	0	390	Tons	2,190	28	50	24	0	
United Arab Emirates	750	0	271	Tons	2,768	2	8	30	0	0
France	534	0	274	Tons	1,949	-60	-57	3	11	-7
Canada	417	0	186	Tons	2,242	26	33	8	2	2
Norway	198	0	85	Tons	2,329	61	70	31	0	-4
South Africa	153	0	50	Tons	3,060	33	32	22	0	
Australia	151	0	62	Tons	2,435	7	10	13	1	1
Slovenia	127	0	50	Tons	2,540	229	205	37	0	12
Hungary	74	0	40	Tons	1,850			48	0	34
Egypt	74	0	18	Tons	4,111	32	27	57	0	17
Brazil	42	0	20	Tons	2,100			12	1	-6
Qatar	41	0	20	Tons	2,050			65	0	13
Malta	36	0	13	Tons	2,769	-64	-65	46	0	9
Belgium	26	0	6	Tons	4,333	56	59	9	2	4
Ship stores and bunkers	17	0	1	Tons	17,000	6	-13	113	0	-23

Source: ITC calculations based on COMTRADE statistics

Table A15. List of importing markets for virgin olive oil (HTS 150910) exported by Turkey in 2000

Turkey's exports represent 2% of world exports for this product, its ranking in world exports is 5

Importers	Exported value 2000 in US$ thousand	Share in Turkey's exports, %	Exported quantity 2000	Quantity unit	Unit value (US$/unit)	Export trend in value between 1996-2000, %, p.a.	Export trend in quantity between 1996-2000, %, p.a.	Ranking of partner countries in world imports	Share of partner countries in world imports, %	Total import growth in value of partner countries between 1996-2000, %, p.a
World	29,041	100	14,629	Tons	1,985	-10	3			-8
United States of America	10,533	36	4,937	Tons	2,133	-14	-2	2	14	0
Spain	4,221	15	2,312	Tons	1,826	-17	-4	11	1	-28
Saudi Arabia	2,640	9	1,562	Tons	1,690	18	32	24	0	
Argentina	2,481	9	1,191	Tons	2,083			15	1	28
Italy	1,752	6	938	Tons	1,868	-35	-23	1	44	-12
United Arab Emirates	1,218	4	691	Tons	1,763	2	15	30	0	0
Israel	968	3	621	Tons	1,559	63	78	18	0	69
Canada	725	2	324	Tons	2,238	91	130	8	2	2
Switzerland	545	2	332	Tons	1,642	-11	-1	10	1	5
Kuwait	517	2	295	Tons	1,753	2	14	45	0	3
Germany	472	2	161	Tons	2,932	2	10	5	3	-4
Korea, Rep. of Korea	315	1	143	Tons	2,203	22	42	35	0	32
Qatar	242	1	124	Tons	1,952	25	38	65	0	13
Australia	229	1	107	Tons	2,140	-10	-9	13	1	1
Iran (Islamic Republic of)	225	1	86	Tons	2,616	-2	16	104	0	
Japan	202	1	80	Tons	2,525	25	26	6	3	-3
Bulgaria	193	1	81	Tons	2,383			67	0	79
Singapore	155	1	80	Tons	1,938	67	65	39	0	-4
Free Zones	149	1	49	Tons	3,041	81	66	79	0	72
Taiwan, Province of (China)	140	0	60	Tons	2,333	-8	5	33	0	6
Cyprus	110	0	40	Tons	2,750	-11	-2	121	0	95
Russian Federation	89	0	32	Tons	2,781	14	20	40	0	-21
Uzbekistan	84	0	25	Tons	3,360	167	150	95	0	167
Slovenia	79	0	22	Tons	3,591	10	26	37	0	12
India	78	0	27	Tons	2,889	13	27	80	0	-10
World	29,041	100	14,629	Tons	1,985	-10	3			-8
Norway	71	0	27	Tons	2,630	-14	-3	31	0	-4

Table A16. List of importing markets for virgin olive oil (HTS 150910) exported by Egypt in 2000

Product : 150910 Olive oil, virgin

Egypt's exports represent 0% of world exports for this product, its ranking in world exports is 21

Egypt has not reported trade data in the COMTRADE database. Therefore figures are based on data from importing countries

Importers	Exported value 2000 in US$ thousand	Share in Egypt's exports, %	Exported quantity 2000	Quantity unit	Unit value (US$/unit)	Export trend in value between 1996-2000, %, p.a.	Export trend in quantity between 1996-2000, %, p.a.	Ranking of partner countries in world imports	Share of partner countries in world imports, %	Total import growth in value of partner countries between 1996-2000, %, p.a.
Total	573	100	387	Tons	1,481					-8
Israel	465	81	339	Tons	1,372			18	0	69
Italy	61	11	35	Tons	1,743			1	44	-12
Saudi Arabia	47	8	13	Tons	3,615			24	0	

Source: ITC calculations based on COMTRADE statistics

Table A17. Olive Oil Production and Trade Situation 2000/01 (IOOC Estimates)
Final balance (1000 tonnes)

	Carry-over 1.11.00	Production	Imports	Avail supplies.	Consum.	Exports	Carry-over 31.10.01
			1000 Metric Ton				
E C/15	532.00	1,940.50	127.00	2,599.50	1,832.00	291.00	476.50
Turkey	14.50	175.00	0.00	189.50	72.50	92.00	25.00
Syria	28.50	165.00	0.00	193.50	100.00	10.00	83.50
Tunisia	38.00	130.00	0.00	168.00	58.00	95.00	15.00
Morocco	16.50	35.00	4.50	56.00	45.00	0.00	11.00
Jordan	0.00	27.00	0.50	27.50	20.00	0.50	7.00
Algeria	4.50	26.50	0.00	31.00	26.00	0.00	5.00
Palestine	0.00	20.00	0.00	20.00	8.00	2.00	10.00
Israel	0.00	7.00	7.00	14.50	14.00	0.00	0.50
Lebanon	0.00	6.00	2.00	8.00	8.00	0.00	0.00
Cyprus	0.50	5.50	0.00	6.00	5.00	0.00	1.00
Croatia	2.00	5.50	2.00	9.50	6.50	2.50	0.50
Argentina	0.50	4.00	5.50	10.00	6.00	4.00	0.00
S/total	637.00	2,547.00	148.50		2,200.50	497.00	635.00
Misc. prod.	0.00	7.00	6.00	13.00	12.00	1.00	0.00
Libya	0.00	4.00	3.00	7.00	7.00	0.00	0.00
Iran	0.00	3.00	0.00	3.00	3.00	0.00	0.00
Mexico	0.00	1.50	5.00	6.50	6.50	0.00	0.00
Australia	0.00	1.00	30.00	31.00	31.00	0.00	0.00
Egypt	0.50	0.50	0.50	1.50	1.00	0.50	0.00
USA	2.00	0.50	200.00	202.50	194.50	3.50	4.50
Slovenia	0.00	0.50	0.50	1.00	1.00	0.00	0.00
Yugoslavia	0.00	0.50	0.00	0.50	0.50	0.00	0.00
Brazil	0.00	0.00	25.00	25.00	25.00	0.00	0.00
S/total	2.50	18.50	270.00		281.50	5.00	4.50
Saudi Arab	0.00	0.00	4.00	4.00	4.00	0.00	0.00
Canada	0.00	0.00	24.50	24.50	24.50	0.00	0.00
Japan	0.00	0.00	30.00	30.00	30.00	0.00	0.00
Russia (Fe	0.00	0.00	4.00	4.00	4.00	0.00	0.00
Swizerland	0.00	0.00	8.00	8.00	8.00	0.00	0.00
Taiwan	0.00	0.00	8.00	8.00	8.00	0.00	0.00
Misc.impor	0.00	0.00	20.00	20.00	20.00	0.00	0.00
S/total	0.00		98.50		98.50	0.00	0.00
TOTAL	639.50	2,565.50	517.00		2,580.50	502.00	639.50

Source: Based on IOOC estimates

Table A18. Olive Oil Production and Trade Situation 2001/02 (IOOC Estimates)
Final balance (1000 tonnes)

	Carry-over 1.11.01	Production	Imports	Avail supplies.	Consum.	Exports	Carry-over 31.10.02
			1000 Metric Ton				
E C/15	476.50	2,336.00	47.50	2,860.00	1,869.50	313.50	677.00
Syria	83.50	92.00	0.00	175.50	100.00	12.00	63.50
Turkey	25.00	65.00	0.00	90.00	55.00	25.00	10.00
Morocco	11.50	60.00	0.00	71.00	55.00	5.00	11.00
Tunisia	15.00	35.00	0.00	50.00	30.00	20.00	0.00
Palestine	10.00	18.00	0.00	28.00	10.00	0.00	18.00
Algeria	5.00	15.50	0.00	20.50	14.50	0.00	6.00
Jordan	7.00	15.00	0.00	22.00	18.00	0.50	3.50
Argentina	0.00	10.00	2.00	12.00	6.00	5.00	1.00
Cyprus	1.00	6.50	0.00	7.50	5.50	0.00	2.00
Croatia	0.50	5.00	1.50	7.05	5.50	1.50	0.00
Lebanon	0.00	5.00	2.00	7.00	7.00	0.00	0.00
Israel	1.50	3.50	9.50	13.50	13.50	0.00	0.00
S/total	635.00	2.666.50	62.50		2,189.50	382.50	792.0.0
Libya	0.00	7.00	0.00	7.00	7.00	0.00	0.00
Misc. prod.	0.00	7.00	6.00	13.00	13.00	0.00	0.00
Iran	0.00	2.50	0.00	2.50	2.50	0.00	0.00
Mexico	0.00	2.00	4.50	6.50	6.50	0.00	0.00
Australia	0.00	1.00	27.00	28.00	28.00	0.00	0.00
Egypt	0.00	1.00	0.50	1.50	1.00	0.50	0.00
USA	4.50	0.50	200.00	205.50	194.50	4.00	6.50
Slovenia	0.00	0.50	0.50	1.00	1.00	0.00	0.00
Yugoslavia	0.00	0.50	0.00	0.50	0.50	0.00	0.00
Brazil	0.00	0.00	25.00	25.00	25.00	0.00	0.00
S/total	4.50	22.00	263.50		279.00	4.50	6.50
Saudi Arab	0.00		5.00	5.00	5.00	0.00	0.00
Canada	0.00		24.50	24.50	24.50	0.00	0.00
Japan	0.00		29.00	29.00	29.00	0.00	0.00
Russia (Fe	0.00		4.00	4.00	4.00	0.00	0.00
Swizerland	0.00		8.00	8.00	8.00	0.00	0.00
Taiwan	0.00		8.00	8.00	8.00	0.00	0.00
Misc.impor	0.00		20.00	20.00	20.00	0.00	0.00
S/total	0.00		98.50		98.50	0.00	0.00
TOTAL	639.50	2,688.50	424.50		2,567.00	387.00	798.50

Source: Based on IOOC estimates

Table A19. Olive Oil Production in Selected Countries (1000 mt) according to IOOC estimates and share of the world market

	1990/91 (1)	1991/92 (2)	1992/93 (3)	1993/94 (4)	1994/95 (5)	1995/96 (6)	1996/97 (7)	1997/98 (8)	1998/99 (9)	1999/00 (10)	2000/01 (11)	2001/02 (prov.) (12)	Average (1) - (3) 000t	Average (1) - (3) share (%)	Average (8) - (10) 000t	Average (8) - (10) share (%)	Average (1) - (10) 000t	Average (1) - (10) share (%)
Algeria	8.0	37.0	27.0	21.0	16.5	51.5	50.5	15.0	54.5	33.5	26.5	15.5	21.5	1.2%	41.0	1.8%	31.3	1.5%
Argentina	8.0	9.0	10.0	8.0	8.5	11.0	11.5	8.0	6.5	11.0	4.0	10.0	8.3	0.5%	9.8	0.4%	9.0	0.4%
Cyprus	2.0	1.5	3.0	3.0	3.0	2.5	2.0	1.5	2.5	3.5	5.5	6.5	2.5	0.1%	2.4	0.1%	2.5	0.1%
EC	994.0	1,719.0	1,391.5	1,359.5	1,371.0	1,403.5	1,754.5	2,116.5	1,707.0	1,878.5	1,940.5	2,336.0	1,367.0	74.8%	1,772.0	78.6%	1,569.5	75.8%
Spain																		
Greece																		
Croatia																		
Israel	8.0	2.5	7.5	1.5	5.5	5.0	5.5	3.0	5.0	9.0	5.5	5.0						
Jordan	8.0	5.0	14.0	12.5	13.5	14.0	23.0	14.0	4.5	2.5	7.0	3.5	5.0	0.3%	4.1	0.2%	4.6	0.2%
Lebanon	8.0	5.0	8.0	2.0	5.0	5.0	6.5	3.5	21.5	6.5	27.0	15.0	10.6	0.6%	15.6	0.7%	13.2	0.6%
Morocco	36.0	50.0	38.0	40.0	45.0	35.0	110.0	70.0	7.0	5.0	6.0	5.0	5.2	0.3%	5.4	0.2%	5.3	0.3%
Palestine			31.0	1.0	6.0	12.0	12.0	9.0	85.0	40.0	35.0	60.0	41.8	2.3%	64.0	2.8%	52.9	2.6%
Portugal									5.5	2.0	20.0	18.0	13.3	0.7%	8.1	0.3%	10.1	0.5%
Syria	63.0	42.0	86.0	65.0	90.0	76.0	125.0	70.0	115.0	81.0	165.0	92.0	73.2	4.0%	93.4	4.0%	83.3	4.0%
Tunisia	175.0	250.0	120.0	235.0	100.0	60.0	270.0	93.0	215.0	210.0	130.0	35.0	176.0	9.6%	169.6	7.3%	172.8	8.3%
Turkey	80.0	60.0	56.0	48.0	160.0	40.0	200.0	40.0	170.0	70.0	175.0	65.0	80.8	4.4%	104.0	4.5%	92.4	4.5%
S/total A	1,406.0	2,181.0	1,792.0	1,796.5	1,824.0	1,715.5	2,570.5	2,443.5	2,379.0	2,352.5	2,547.0	2,866.5	1,799.9	98.5%	2,292.2	99.0%	2,046.1	98.8%
Australia																		
Brazil									0.5	0.5	1.0	1.0						
Egypt	0.5	1.0	1.0	1.0	1.0	2.5	0.5	1.0	0.5	2.5	0.5	1.0	0.9	0.0%	1.4	0.1%	1.2	0.1%
Chile																		
USA	1.0	0.5	1.0	4.5	1.0	1.0	1.0	1.0	1.0	1.0	0.5	0.5	1.6	0.1%	1.0	0.0%	1.3	0.1%
Iran	0.5	0.5	2.0	3.0	1.5	3.0	1.5	3.0	2.5	2.5	3.0	2.5	1.5	0.1%	2.5	0.1%	2.0	0.1%
Iraq																		
Libya	7.0	10.0	6.0	8.0	6.5	4.0	10.0	6.0	8.0	7.0	4.0	7.0	7.5	0.4%	7.0	0.3%	7.3	0.4%
Mexico	2.5	2.0	2.0	3.0	2.0	2.0	2.5	2.0	2.5	1.0	1.5	2.0	2.3	0.1%	2.0	0.1%	2.2	0.1%
Peru																		
Yugoslavia	3.5	2.0	1.5	2.0	2.5	1.5	0.5	0.5	1.0	1.0	0.5	0.5	2.3	0.1%	0.9	0.0%	1.6	0.1%
Oth. producers	32.0	8.0	6.0	7.0	7.0	6.0	8.5	8.5	7.5	8.5	7.5	7.5	12.2	0.7%	7.4	0.3%	9.8	0.5%
S/total B	47.0	25.0	19.5	28.5	21.5	20.0	24.5	22.0	23.5	22.0	18.5	22.0	26.3	1.5%	22.4	1.0%	25.4	1.2%
Saudi Arabia																		
Canada																		
Japan																		
USSR/Russia (Fed)																		
Switzerland																		
Taiwan																		
Oth.imp-only																		
S/total C																		
WORLD TOTAL	1,453.0	2,206.0	1,811.5	1,825.0	1,845.5	1,735.5	2,595.0	2,466.5	2,402.5	2,374.5	2,565.5	2,888.5	1,828.2	100%	2,314.6	100%	2,071.4	100%

Table A20. Olive Oil Consumption in Selected Countries (1000 mt) according to IOOC estimates and share of the world market

	1990/91 (1)	1991/92 (2)	1992/93 (3)	1993/94 (4)	1994/95 (5)	1995/96 (6)	1996/97 (7)	1997/98 (8)	1998/99 (9)	1999/00 (10)	2000/01 (11)	2001/02 (prov.) (12)	Average (1) - (5) 000t	share (%)	Average (6) - (10) 000t	share (%)	Average (1) - (10) 000t	share (%)
Algeria	7.0	27.0	30.0	25.0	17.5	36.0	50.0	31.5	44.0	42.0	26.0	14.5	21.3	1.1%	40.7	1.8%	31.0	1.5%
Argentina	4.0	4.0	4.5	4.0	3.0	6.0	8.0	6.0	8.0	7.0	6.0	6.0	3.9	0.2%	7.4	0.3%	5.7	0.3%
Cyprus	2.0	2.0	2.0	3.0	3.0	3.0	2.5	2.0	2.5	4.0	5.0	5.5	2.4	0.1%	2.8	0.1%	2.6	0.1%
EC	1,214.5	1,357.0	1,383.5	1,453.5	1,451.0	1,387.0	1,586.5	1,706.5	1,709.0	1,728.0	1,832.0	1,869.5	1,371.9	72.9%	1,619.2	71.2%	1,495.6	72.0%
Spain																		
Greece																		
Croatia																		
Israel																		
Jordan	6.0	5.0	5.0	4.5	7.0	7.5	7.5	6.5	4.0	6.5	6.5	5.5						
Lebanon	9.5	11.5	17.0	15.5	21.5	16.0	22.0	19.0	19.0	12.5	13.5	13.5	5.5	0.3%	6.7	0.4%	7.1	0.3%
Morocco	7.5	7.0	7.0	6.5	7.5	7.0	8.0	8.0	9.0	9.0	20.0	16.0	15.0	0.8%	17.0	0.7%	16.0	0.6%
Palestine	37.0	49.0	40.0	45.5	43.0	25.0	50.0	55.0	65.0	8.0	8.0	7.0	7.1	0.4%	8.0	0.4%	7.6	0.4%
Portugal			10.0	8.0	5.0	7.0	6.5	5.5	4.0	65.0	45.0	55.0	42.9	2.3%	48.0	2.1%	45.5	2.2%
Syria										4.0	8.0	10.0			5.4	0.2%	6.3	0.3%
Tunisia	82.0	86.0	87.0	89.0	78.0	78.0	85.0	95.0	88.0	90.0	100.0	100.0	86.4	3.6%	87.2	3.8%	77.8	3.7%
Turkey	54.5	60.0	60.0	56.0	46.0	34.5	70.0	52.0	49.0	60.0	58.0	30.0	55.3	2.9%	53.1	2.3%	54.2	2.6%
	55.0	50.0	50.0	54.0	55.0	63.0	75.0	85.5	85.0	60.0	72.5	55.0	52.8	2.8%	73.7	3.2%	63.3	3.0%
S/total A	1,459.0	1,638.5	1,676.0	1,744.5	1,737.5	1,670.0	1,951.0	2,073.5	2,086.0	2,088.0	2,200.5	2,189.5	1,651.1	87.8%	1,973.7	86.8%	1,812.4	87.2%
Australia	13.5	12.5	16.0	16.5	19.0	16.5	21.5	17.5	24.0	25.5	31.0	26.0	15.5	0.8%	21.0	0.9%	18.3	0.9%
Brazil	13.5	11.0	17.0	14.5	23.5	19.0	24.5	29.0	23.5	25.0	25.0	25.0	15.9	0.8%	24.2	1.1%	20.1	1.0%
Chile																		
Egypt	1.5	1.0	2.0	1.5	2.0	2.5	1.0	1.0	1.0	1.5	1.0	1.0	1.6	0.1%	1.4	0.1%	1.5	0.1%
USA	88.0	79.0	104.0	115.5	115.5	101.0	130.5	142.5	151.0	169.5	194.5	194.5	100.4	5.3%	136.9	6.1%	110.7	5.6%
Iran	2.5	3.0	2.5	3.5	2.5	5.0	3.5	4.0	2.5	2.5	3.0	2.5	2.8	0.1%	3.5	0.2%	3.2	0.2%
Iraq																		
Libya	13.5	19.0	9.0	9.5	8.0	5.0	10.0	7.0	16.0	11.0	7.0	7.0	11.8	0.6%	9.8	0.4%	10.8	0.5%
Mexico	4.0	4.0	4.0	5.0	3.0	3.0	6.0	4.5	5.0	5.0	6.5	6.5	4.0	0.2%	4.7	0.2%	4.4	0.2%
Peru																		
Yugoslavia	6.0	3.0	1.5	2.0	2.5	1.5	0.5	0.5	1.0	1.0	0.5	0.5	3.0	0.2%	0.9	0.0%	2.0	0.1%
Oth. producers	15.5	17.5	9.0	10.0	10.0	8.0	13.0	13.5	12.5	13.0	13.0	14.0	12.4	0.7%	11.6	0.5%	12.0	0.6%
S/total B	158.0	150.0	165.0	178.0	186.0	159.5	210.5	219.5	236.5	254.0	281.5	279.0	167.4	8.9%	216.0	9.5%	191.7	9.2%
Saudi Arabia	6.5	7.0	7.0	5.0	5.0	4.0	5.0	5.0	5.5	4.5	4.0	5.0	6.1	0.3%	4.8	0.2%	5.5	0.3%
Canada	10.0	10.0	13.0	12.0	16.0	14.0	19.0	17.5	18.5	23.0	24.5	24.5	12.0	0.6%	18.4	0.8%	15.2	0.7%
Japan	4.0	4.5	5.0	6.5	6.5	16.5	26.0	34.0	28.5	27.0	30.0	29.0	5.7	0.3%	28.4	1.2%	16.1	0.8%
USSR/Russia (Fed	5.0	9.0	5.0	6.0	5.5	1.0	1.5	1.5	2.0	3.0	4.0	4.0	6.1	0.3%	1.8	0.1%	4.0	0.2%
Switzerland	3.0	3.0	3.0	3.0	4.0	3.5	3.5	5.5	6.0	8.0	8.0	8.0	3.2	0.2%	5.3	0.2%	4.3	0.2%
Taiwan								4.5	7.0	6.0	8.0	8.0						
Oth.imp-only	21.0	35.0	30.0	30.0	33.0	20.0	25.0	20.5	23.0	29.0	20.0	20.0	29.8	1.6%	23.5	1.0%	26.7	1.3%
S/total C	49.5	68.6	63.0	62.5	71.0	59.0	80.0	88.5	90.5	100.5	98.5	98.5	62.9	3.3%	83.7	3.7%	73.3	3.5%
WORLD TOTAL	1,666.5	1,857.0	1,904.0	1,985.0	1,994.5	1,888.5	2,241.5	2,381.5	2,413.0	2,442.5	2,580.5	2,567.0	1,881.4	100%	2,273.4	100%	2,077.4	100%

Table A21 Extra-EU Olive Oil Exports (1000 mt) according to IOOC estimates and share of the world market

	1990/91 (1)	1991/92 (2)	1992/93 (3)	1993/94 (4)	1994/95 (5)	1995/96 (6)	1996/97 (7)	1997/98 (8)	1998/99 (9)	1999/00 (10)	2000/01 (11)	2001/02 (prov.) (12)	Average (1) - (5) 000t	Average (1) - (5) share	Average (6) - (10) 000t	Average (6) - (10) share	Average (1) - (10) 000t	Average (1) - (10) share
Germany 1)	0.2	0.7	0.1	0.3	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.3	0.2%	0.2	0.1%	0.3	0.1%
Denmark	0.0	0.0	0.0	0.8	0.1	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.2	0.1%	0.0	0.0%	0.1	0.1%
France	0.9	1.0	0.9	1.1	1.0	1.1	1.1	1.1	1.0	1.4	1.3	1.1	1.0	0.6%	1.1	0.5%	1.1	0.5%
Ireland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0%	0.0	0.0%
Italy	65.5	90.1	90.8	104.8	105.8	90.5	129.5	123.5	125.3	182.7	173.0	190.0	91.6	54.1%	130.3	58.2%	111.0	56.4%
Netherlands	0.1	0.1	0.1	0.1	0.1	0.2	0.1	0.1	0.1	0.1	0.0	0.0	0.1	0.1%	0.1	0.1%	0.1	0.1%
United Kingdom	0.1	0.1	0.1	0.2	1.0	0.5	0.4	0.6	0.5	0.7	0.8	0.5	0.3	0.2%	0.5	0.2%	0.4	0.2%
BLEU	0.1	0.2	0.0	1.1	1.7	0.8	0.0	0.1	0.0	0.0			0.6	0.4%	0.1	0.1%	0.4	0.2%
Belgium											0.1	0.1						
Luxembourg											0.0	0.0						
S/total (9)	67.9	92.2	92.0	108.4	109.9	93.1	131.3	125.6	127.2	185.1	175.4	191.9	94.1	55.6%	132.5	59.2%	113.3	57.6%
Greece	6.0	12.8	10.3	9.2	5.5	11.0	5.2	8.0	5.4	8.2	10.0	8.0	8.8	5.2%	7.6	3.4%	8.2	4.2%
Total EC (10)	73.9	105.0	102.3	117.6	115.4	104.1	136.5	133.6	132.6	193.3	185.4	199.9	102.8	60.7%	140.0	62.5%	121.4	61.8%
Spain	65.8	67.8	51.6	54.6	54.0	48.8	66.7	76.2	63.6	87.7	88.3	95.0	57.8	34.1%	68.6	30.6%	63.2	32.1%
Portugal	6.4	6.1	7.5	10.5	13.1	11.8	17.0	17.4	12.4	17.5	17.3	18.5	8.7	5.2%	15.2	6.8%	12.0	6.1%
Total EC (12)	146.1	173.9	161.4	182.7	182.5	164.7	220.2	227.2	208.6	298.5	291.0	313.4	169.3	100.0%	223.8	100.0%	196.6	100.0%
Austria					0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0%	0.0	0.0%
Finland					0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0%	0.0	0.0%
Sweden					0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0%	0.0	0.0%
Total EC (15)					182.5	164.8	220.2	227.2	208.6	298.5	291.0	313.4	169.3	100%	223.9	100%	196.6	100%
4 mainly producing	144.7	171.8	160.2	179.1	178.4	162.1	218.4	225.1	206.7	296.1	288.8	311.5	166.8	98.5%	221.7	99.0%	194.3	98.8%
1 mainly importing	0.9	1.0	0.9	1.1	1.0	1.1	1.1	1.1	1.0	1.4	1.3	1.1	1.0	0.6%	1.1	0.5%	1.1	0.5%
Importer only	0.5	1.1	0.3	2.5	3.1	1.6	0.7	1.0	0.9	1.0	1.1	0.8	1.5	0.9%	1.0	0.5%	1.3	0.6%

Note Some national data may be inaccurate by up to 10-12 %.

Table A22 Extra-EU Olive Oil Imports(1000 mt) according to IOOC estimates and share of the world market

	1990/91 (1)	1991/92 (2)	1992/93 (3)	1993/94 (4)	1994/95 (5)	1995/96 (6)	1996/97 (7)	1997/98 (8)	1998/99 (9)	1999/00 (10)	2000/01 (11)	2001/02 (prov.) (12)	Average (1) - (5) 000t	Average (1) - (5) share	Average (6) - (10) 000t	Average (6) - (10) share	Average (1) - (10) 000t	Average (1) - (10) share
Germany 1)	0.1	0.1	0.1	0.1	0.1	0.1	0.0	0.1	0.1	0.0	0.1	0.0	0.1	0.1%	0.1	0.0%	0.1	0.1%
Denmark	0.0	0.0	0.0	0.0	0.0	0.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.1	0.1%	0.1	0.1%
France	2.7	13.9	20.9	2.6	0.6	0.9	1.4	0.1	0.4	0.1	0.2	0.3	8.1	5.9%	0.6	0.4%	4.4	3.2%
Ireland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0%	0.0	0.0%
Italy	95.7	90.0	65.5	91.5	107.5	46.0	108.6	89.3	136.3	101.9	110.6	40.0	90.0	64.9%	96.0	70.7%	93.0	67.8%
Netherlands	0.1	0.1	0.1	0.1	0.3	0.2	0.3	0.0	0.2	0.1	0.2	0.2	0.1	0.1%	0.2	0.1%	0.2	0.1%
United Kingdom	0.1	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0%	0.0	0.0%
BLEU	0.1	0.2	0.2	0.1	0.3	0.0	0.0	0.1	0.1	0.0			0.2	0.1%	0.0	0.0%	0.1	0.1%
Belgium											0.0	0.0						
Luxembourg											0.0	0.0						
S/total (9)	98.8	104.3	86.8	94.4	108.9	47.9	108.3	89.6	137.1	102.1	111.3	40.5	98.6	71.1%	97.0	71.4%	97.8	71.3%
Greece	0.0	0.1	0.0	0.0	0.2	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0%	0.0	0.0%	0.0	0.0%
Total EC (10)	98.8	104.4	86.8	94.4	109.1	48.0	108.3	89.6	137.1	102.1	111.3	40.5	98.7	71.2%	97.0	71.4%	97.9	71.3%
Spain	26.7	31.0	13.1	54.0	61.8	24.0	35.5	28.0	81.5	13.2	15.8	6.0	37.3	26.9%	36.4	26.8%	36.9	26.9%
Portugal	0.0	0.0	0.9	4.4	8.2	1.7	1.7	0.2	7.0	1.4	0.0	1.0	2.7	1.9%	2.4	1.8%	2.6	1.9%
Total EC (12)	125.5	135.4	100.8	152.8	178.9	73.7	145.6	117.8	225.6	116.7	127.1	47.5	138.7	100.0%	135.9	100.0%	137.3	100.0%
Austria					0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0%	0.0	0.0%
Finland					0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0%	0.0	0.0%
Sweden					0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1%	0.0	0.0%	0.0	0.0%
Total EC (15)					179.0	73.7	145.5	117.8	225.6	116.7	127.1	47.5	138.7	100%	135.9	100%	137.3	100%
4 mainly producing	122.4	121.1	79.5	149.9	177.5	71.8	143.8	117.5	224.8	116.5	126.8	47.0	130.1	93.8%	134.9	99.3%	132.5	96.5%
1 mainly importing	2.7	13.9	20.9	2.6	0.6	0.9	1.4	0.1	0.4	0.1	0.2	0.3	8.1	5.9%	0.6	0.4%	4.4	3.2%
Importer-only	0.4	0.4	0.4	0.3	0.9	1.0	0.3	0.2	0.4	0.1	0.3	0.2	0.5	0.3%	0.4	0.3%	0.4	0.3%

Note Some national data may be inaccurate by up to 10-12 %.

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Annex A- 26

Table A23 EU Olive Oil Production (1000 mt) according to IOOC estimates and share of total

	1990/91 (1)	1991/92 (2)	1992/93 (3)	1993/94 (4)	1994/95 (5)	1995/96 (6)	1996/97 (7)	1997/98 (8)	1998/99 (9)	1999/00 (10)	2000/01 (11)	2001/02 (prov.) (12)	Average (1) - (5) 000t	share	Average (6) - (10) 000t	share	Average (1) - (10) 000t	share
Germany 1)	0.1	0.1	0.1	0.1	0.1	0.1	0.0	0.1	0.1	0.0	0.1	0.0	0.1	0.1%	0.1	0.0%	0.1	0.1%
Denmark	0.0	0.0	0.0	0.0	0.0	0.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.1	0.1%	0.1	0.1%
France	2.7	13.9	20.9	2.6	0.8	0.9	1.4	0.1	0.4	0.1	0.2	0.3	6.1	5.9%	0.6	0.4%	4.4	3.2%
Ireland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0%	0.0	0.0%
Italy	95.7	90.0	65.5	91.5	107.5	46.0	108.6	89.3	136.3	101.9	110.8	40.0	90.0	64.9%	96.0	70.7%	93.0	67.8%
Netherlands	0.1	0.1	0.1	0.1	0.3	0.2	0.3	0.0	0.2	0.1	0.2	0.2	0.1	0.1%	0.2	0.1%	0.2	0.1%
United Kingdom	0.1	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0%	0.0	0.0%
BLEU.	0.1	0.2	0.2	0.1	0.3	0.0	0.0	0.1	0.1	0.0			0.2	0.1%	0.0	0.0%	0.1	0.1%
Belgium											0.0	0.0						
Luxembourg											0.0	0.0						
Sitotal (9)	98.8	104.3	86.8	94.4	108.9	47.9	108.3	89.6	137.1	102.1	111.3	40.5	98.6	71.1%	97.0	71.4%	97.8	71.3%
Greece	0.0	0.1	0.0	0.0	0.2	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0%	0.0	0.0%	0.0	0.0%
Total EC (10)	98.8	104.4	86.8	94.4	109.1	48.0	108.3	89.6	137.1	102.1	111.3	40.5	98.7	71.2%	97.0	71.4%	97.9	71.3%
Spain	26.7	31.0	13.1	54.0	61.6	24.0	35.5	28.0	81.5	13.2	15.8	6.0	37.3	26.9%	36.4	26.8%	36.9	26.9%
Portugal	0.0	0.0	0.9	4.4	8.2	1.7	1.7	0.2	7.0	1.4	0.0	1.0	2.7	1.9%	2.4	1.8%	2.6	1.9%
Total EC (12)	125.5	135.4	100.8	152.8	178.9	73.7	145.5	117.8	225.6	116.7	127.1	47.5	138.7	100.0%	135.9	100.0%	137.3	100.0%
Austria					0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0%	0.0	0.0%
Finland					0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0%	0.0	0.0%
Sweden					0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1%	0.0	0.0%	0.0	0.0%
Total EC (15)					179.0	73.7	145.5	117.8	225.6	116.7	127.1	47.5	138.7	100%	135.9	100%	137.3	100%
4 mainly producing	122.4	121.1	79.5	149.9	177.5	71.8	143.8	117.5	224.8	116.5	126.6	47.0	130.1	93.8%	134.9	99.3%	132.5	96.5%
1 mainly importing	2.7	13.9	20.9	2.6	0.6	0.9	1.4	0.1	0.4	0.1	0.2	0.3	8.1	5.9%	0.6	0.4%	4.4	3.2%
Importer-only	0.4	0.4	0.4	0.3	0.9	1.0	0.3	0.2	0.4	0.1	0.3	0.2	0.5	0.3%	0.4	0.3%	0.4	0.3%

Note Some national data may be inaccurate by up to 10-12 %.

Table A24 EU Olive Oil Consumption (1000 mt) according to IOOC estimates and share of total

	1990/91 (1)	1991/92 (2)	1992/93 (3)	1993/94 (4)	1994/95 (5)	1995/96 (6)	1996/97 (7)	1997/98 (8)	1998/99 (9)	1999/00 (10)	2000/01 (11)	2001/02 (prov.) (12)	Average (1) - (5) 000t	share	Average (6) - (10) 000t	share	Average (1) - (10) 000t	share
Germany 1)	10.3	9.6	10.5	13.4	16.9	16.4	16.1	23.6	30.3	32.5	36.3	40.0	12.2	0.9%	23.8	1.5%	18.0	1.2%
Denmark	0.7	1.2	1.2	2.5	1.1	1.1	2.3	2.5	1.9	2.3	2.5	2.7	1.3	0.1%	2.0	0.1%	1.7	0.1%
France	28.0	34.8	43.8	43.7	41.6	48.5	58.8	75.6	78.8	81.5	92.0	99.2	38.4	2.8%	68.6	4.2%	53.5	3.6%
Ireland	0.5	0.8	0.9	1.0	1.0	1.3	1.4	1.5	1.6	1.4	1.6	1.7	0.8	0.1%	1.4	0.1%	1.1	0.1%
Italy	540.0	630.0	641.0	692.0	675.0	653.0	675.0	698.0	705.0	714.0	729.0	735.0	635.6	46.3%	689.0	42.6%	662.3	44.3%
Netherlands	1.0	1.5	2.0	3.2	3.9	2.3	3.5	4.0	5.9	3.9	5.8	6.0	2.3	0.2%	3.9	0.2%	3.1	0.2%
United Kingdom	6.8	9.4	12.0	16.8	17.3	15.0	25.1	25.6	29.9	40.0	33.8	39.0	12.5	0.9%	27.1	1.7%	19.8	1.3%
BLEU	2.1	2.6	3.9	4.9	4.9	6.5	7.0	8.7	9.4	10.9			3.7	0.3%	8.5	0.5%	6.1	0.4%
Belgium											12.4	12.7						
Luxembourg											0.7	0.7						
S/total (9)	589.4	690.1	715.3	777.5	761.7	744.1	789.2	839.5	862.8	886.5	914.1	937.0	706.6	51.5%	824.4	50.9%	765.6	51.2%
Greece	204.0	203.0	197.0	196.0	210.0	230.0	240.0	240.0	245.0	265.0	270.0	270.0	202.0	14.7%	244.0	15.1%	223.0	14.9%
Total EC (10)	793.4	893.1	912.3	973.5	971.7	974.1	1,029.2	1,079.5	1,107.8	1,151.5	1,184.1	1,207.0	908.6	66.2%	1,068.4	66.0%	988.6	66.1%
Spain	394.1	418.7	421.4	421.0	420.0	352.1	470.2	550.4	528.5	502.6	577.8	590.0	415.0	30.3%	480.8	29.7%	447.9	29.9%
Portugal	27.0	45.0	49.9	59.0	58.0	58.4	62.0	69.3	66.1	66.5	60.5	62.0	47.8	3.5%	64.5	4.0%	56.1	3.8%
Total EC (12)	1,214.5	1,356.8	1,383.6	1,453.5	1,449.7	1,384.6	1,561.4	1,699.2	1,702.4	1,720.6	1,822.4	1,859.0	1,371.6	100.0%	1,613.6	99.7%	1,492.6	99.8%
Austria					0.2	1.0	2.6	2.7	2.9	3.9	4.1	4.4	0.2	0.0%	2.6	0.2%	2.2	0.1%
Finland					0.3	0.2	0.5	0.6	0.7	0.7	0.9	1.0	0.3	0.0%	0.5	0.0%	0.5	0.0%
Sweden					1.0	1.2	2.2	2.7	2.9	2.6	4.7	5.0	1.0	0.1%	2.4	0.1%	2.1	0.1%
Total EC (15)					1,451.2	1,387.0	1,566.7	1,705.2	1,708.9	1,728.0	1,832.1	1,869.4	1,371.9	100.0%	1,619.2	100.0%	1,495.5	100.0%
4 mainly producing	1,165.1	1,296.7	1,309.3	1,368.0	1,363.0	1,293.5	1,447.2	1,557.7	1,544.6	1,548.1	1,637.3	1,657.0	1,300.4	94.8%	1,478.2	91.3%	1,389.3	92.9%
1 mainly importing	28.0	34.8	43.8	43.7	41.6	48.5	58.8	75.6	78.8	81.5	92.0	99.2	38.4	2.8%	68.6	4.2%	53.5	3.6%
Importer-only	21.4	25.3	30.5	41.8	46.6	46.0	60.7	71.9	85.5	98.4	102.8	113.2	33.1	2.4%	72.3	4.5%	52.7	3.5%

Note: Some national data may be inaccurate by up to 10-12 %

1) Including the ex-RDG after 1990/91

(Olive Oil September snap shot)

Product	Process	Description	Sold Per/	Price in U.S.S	Country of origin	Landing port
Refined	Glass packed	1 Liter	Liter	2.60	Turkey	Antwerp
Extra Virgin	Bulk Flexi Barrel	200 Liter Container	Mtn	1.890	Turkey	Antwerp
Virgin Olive Oil	Bulk Flexi Barrel	200 Liter Container	Mtn	1.710	Turkey	Antwerp
Virgin Olive Oil	Bulk	5KG Tins	Mtn	1.930	Tunisia	Antwerp
Extra Virgin	Glass packed	700 ML	Mtn	3.240	Tunisia	Antwerp
Extra Virgin	Bulk	Flexi Barrel	Mtn	2.130	Turkey	Hamburg
Virgin Olive Oil	Bulk	Flexi Barrel	Mtn	1.790	Turkey	Hamburg
Extra Virgin	Glass packed	1 Liter	Liter	3.85	Turkey	Hamburg
Virgin Olive Oil	Glass packed	1 Liter	Liter	3.23	Turkey	Hamburg
Extra Virgin	Glass packed	700 ML	Mtn	3.180	Tunisia	Hamburg
Extra Virgin	Glass packed	1 Liter	Mtn	3.90	Tunisia	Hamburg
Virgin Olive Oil	Bulk	5KG Tins	Mtn	1.750	Tunisia	Hamburg
Virgin Olive Oil	Glass packed	1 Liter	Liter	3.270	Turkey	Marseilles
Extra Virgin	Glass packed	750 KL	Mtn	3.420	Turkey	Marseilles
Extra Virgin	Bulk	200 Liter Container	Mtn	1.725	Turkey	Marseilles
Extra Virgin	Glass packed	1 Liter	Liter	4.15	Tunisia	Marseilles
Extra Virgin	Glass packed	750 ML	Mtn	3.475	Tunisia	Marseilles
Virgin Olive Oil	Bulk	200 Liter Container	Mtn	1.540	Tunisia	Marseilles
Virgin Olive Oil	Glass packed	750 ML	Mtn	3.270	Tunisia	Marseilles
Extra Virgin	Glass packed	500 ML	Mtn	4.150	Jordan	Marseilles
Extra Virgin	Bulk	50 KG Drum	Mtn	2.080	Turkey	Rotterdam
Virgin Olive Oil	Bulk Flexi Barrel	200 Liter Container	Mtn	1.685	Turkey	Marseilles
Extra Virgin	Glass packed	500 ML	Liter	4.10	Israel	Marseilles
Extra Virgin	Glass packed	750 ML	Mtn	3.645	Jordan	Marseilles

The Process section describes the processing operation conducted on a product. The Description section provides additional information on packaging, unit wieght, or other , when information is available. The Sold Per/ section represents how the product was sold in bulk to the importer. For Products under the Canned, Glass packed categories the packaging is already assumed. All prices are in us$. The above wholesale prices are gathered from the port cities, where the shiping cost from the country of origin is already included. However, this does not determine whether the deals were made on FOB, CIF or other basis.

Table A25 EU Olive Oil Exports (1000 mt) according to IOOC estimates and share of total

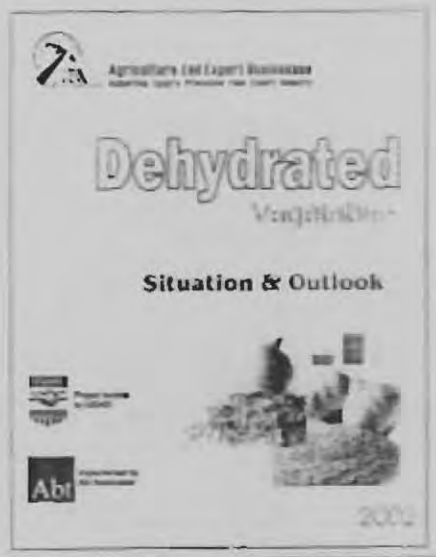
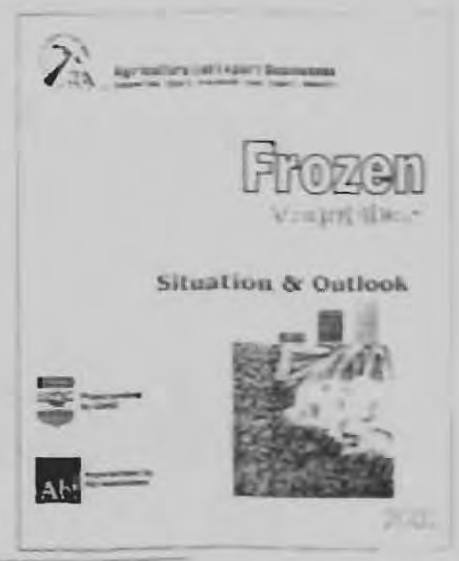
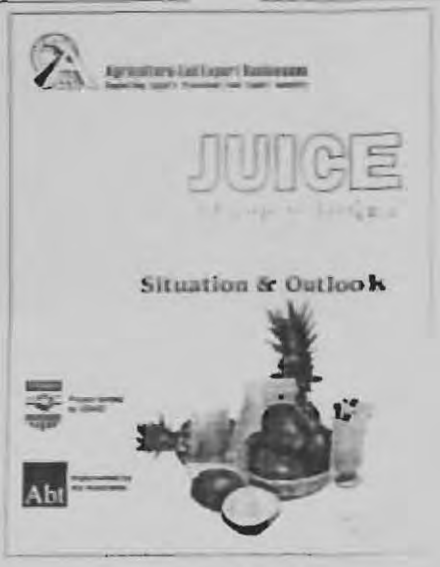
	1990/91 (1)	1991/92 (2)	1992/93 (3)	1993/94 (4)	1994/95 (5)	1995/96 (6)	1996/97 (7)	1997/98 (8)	1998/99 (9)	1999/00 (10)	2000/01 (11)	2001/02 (prov.) (12)	Average (1) - (5) 000t	share	Average (6) - (10) 000t	share	Average (1) - (10) 000t	share
Germany 1)	0.2	0.7	0.1	0.3	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.3	0.2%	0.2	0.1%	0.3	0.1%
Denmark	0.0	0.0	0.0	0.8	0.1	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.2	0.1%	0.0	0.0%	0.1	0.1%
France	0.9	1.0	0.9	1.1	1.0	1.1	1.1	1.1	1.0	1.4	1.3	1.1	1.0	0.6%	1.1	0.5%	1.1	0.5%
Ireland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0%	0.0	0.0%
Italy	95.5	90.1	90.8	104.6	105.8	90.5	128.5	123.5	125.3	182.7	173.0	190.0	91.6	54.1%	130.3	58.2%	111.0	56.4%
Netherlands	0.1	0.1	0.1	0.1	0.1	0.2	0.1	0.1	0.1	0.1	0.0	0.0	0.1	0.1%	0.1	0.1%	0.1	0.1%
United Kingdom	0.1	0.1	0.1	0.2	1.0	0.5	0.4	0.6	0.5	0.7	0.8	0.5	0.3	0.2%	0.5	0.2%	0.4	0.2%
BLEU	0.1	0.2	0.0	1.1	1.7	0.6	0.0	0.1	0.0	0.0			0.6	0.4%	0.1	0.1%	0.4	0.2%
Belgium											0.1	0.1						
Luxembourg											0.0	0.0						
S/total (9)	97.9	92.2	92.0	108.4	109.9	93.1	131.3	125.6	127.2	185.1	175.4	191.9	94.1	55.6%	132.5	59.2%	113.3	57.6%
Greece	6.0	12.8	10.3	9.2	5.5	11.0	5.2	8.0	5.4	8.2	10.0	8.0	8.8	5.2%	7.6	3.4%	8.2	4.2%
Total EC (10)	73.9	105.0	102.3	117.6	115.4	104.1	136.5	133.6	132.6	193.3	185.4	199.9	102.8	60.7%	140.0	62.5%	121.4	61.8%
Spain	65.8	62.8	51.6	54.6	54.0	48.8	66.7	76.2	63.6	87.7	88.3	95.0	57.8	34.1%	68.6	30.6%	63.2	32.1%
Portugal	6.4	6.1	7.5	10.5	13.1	11.8	17.0	17.4	12.4	17.5	17.3	18.5	8.7	5.2%	15.2	6.8%	12.0	6.1%
Total EC (12)	**146.1**	**173.9**	**161.4**	**182.7**	**182.5**	**164.7**	220.2	227.2	208.6	298.5	**291.0**	313.4	169.3	100.0%	223.8	100.0%	196.6	100.0%
Austria					0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0%	0.0	0.0%
Finland					0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0%	0.0	0.0%
Sweden					0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0%	0.0	0.0%
Total EC (15)					182.5	164.8	220.2	227.2	208.6	298.5	291.0	313.4	169.3	100%	223.9	100%	196.6	100%
4 mainly producing	144.7	171.8	160.2	179.1	178.4	162.1	218.4	225.1	206.7	296.1	289.6	311.5	166.8	98.5%	221.7	99.0%	194.3	98.8%
1 mainly importing	0.9	1.0	0.9	1.1	1.0	1.1	1.1	1.1	1.0	1.4	1.3	1.1	1.0	0.6%	1.1	0.5%	1.1	0.5%
Importer-only	0.5	1.1	0.3	2.5	3.1	1.6	0.7	1.0	0.9	1.0	1.1	0.8	1.5	0.9%	1.0	0.5%	1.3	0.6%

Note: Some national data may be inaccurate by up to 10-12 %.

Table A26 EU Olive Oil Imports (1000 mt) according to IOOC estimates and share of total

	1990/91 (1)	1991/92 (2)	1992/93 (3)	1993/94 (4)	1994/95 (5)	1995/96 (6)	1996/97 (7)	1997/98 (8)	1998/99 (9)	1999/00 (10)	2000/01 (11)	2001/02 (prov.) (12)	Average (1) - (5) 000t	share	Average (6) - (10) 000t	share	Average (1) - (10) 000t	share
Germany 1)	0.1	0.1	0.1	0.1	0.1	0.1	0.0	0.1	0.1	0.0	0.1	0.0	0.1	0.1%	0.1	0.0%	0.1	0.1%
Denmark	0.0	0.0	0.0	0.0	0.0	0.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.1	0.1%	0.1	0.1%
France	2.7	13.9	20.9	2.6	0.6	0.9	1.4	0.1	0.4	0.1	0.2	0.3	8.1	5.9%	0.6	0.4%	4.4	3.2%
Ireland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0%	0.0	0.0%
Italy	95.7	90.0	65.5	91.5	107.5	46.0	105.6	80.3	136.3	101.9	110.8	40.0	90.0	64.9%	96.0	70.7%	93.0	67.8%
Netherlands	0.1	0.1	0.1	0.1	0.3	0.2	0.3	0.0	0.2	0.1	0.2	0.2	0.1	0.1%	0.2	0.1%	0.2	0.1%
United Kingdom	0.1	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0%	0.0	0.0%
BLEU	0.1	0.2	0.2	0.1	0.3	0.0	0.0	0.1	0.1	0.0			0.2	0.1%	0.0	0.0%	0.1	0.1%
Belgium											0.0	0.0						
Luxembourg											0.0	0.0						
Sitotal (9)	98.8	104.3	86.8	94.4	108.9	47.9	108.3	80.6	137.1	102.1	111.3	40.5	98.6	71.1%	97.0	71.4%	97.8	71.3%
Greece	0.0	0.1	0.0	0.0	0.2	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0%	0.0	0.0%	0.0	0.0%
Total EC (10)	98.8	104.4	86.8	94.4	109.1	48.0	108.3	80.6	137.1	102.1	111.3	40.5	98.7	71.2%	97.0	71.4%	97.9	71.3%
Spain	26.7	31.0	13.1	54.0	61.6	24.0	35.5	28.0	81.5	13.2	15.8	6.0	37.3	26.9%	35.4	26.8%	36.9	26.9%
Portugal	0.0	0.0	0.9	4.4	8.2	1.7	1.7	0.2	7.0	1.4	0.0	1.0	2.7	1.9%	2.4	1.8%	2.6	1.9%
Total EC (12)	**125.5**	**135.4**	**100.8**	**152.8**	**178.9**	**73.7**	**145.5**	**117.8**	**225.6**	**116.7**	**127.1**	**47.5**	**138.7**	**100.0%**	**135.9**	**100.0%**	**137.3**	**100.0%**
Austria					0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0%	0.0	0.0%
Finland					0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0%	0.0	0.0%
Sweden					0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1%	0.0	0.0%	0.0	0.0%
Total EC (15)					179.0	73.7	145.5	117.8	225.6	116.7	127.1	47.5	138.7	100%	135.9	100%	137.3	100%
4 mainly producing	122.4	121.1	79.5	149.9	177.5	71.8	143.8	117.5	224.8	116.5	126.8	47.0	130.1	93.8%	134.9	99.3%	132.5	96.5%
1 mainly importing	2.7	13.9	20.9	2.6	0.6	0.9	1.4	0.1	0.4	0.1	0.2	0.3	8.1	5.9%	0.6	0.4%	4.4	3.2%
Importer only	0.4	0.4	0.4	0.3	0.9	1.0	0.3	0.2	0.4	0.1	0.3	0.2	0.5	0.3%	0.4	0.3%	0.4	0.3%

Note: Some national data may be inaccurate by up to 10-12 %

Competing successfully in new and existing markets requires an effective organization comprised of skilled management and staff. Through training and technical assistance, ALEB introduces Egyptian food processors to the tools and methods necessary to enhance their organizations such as marketing, strategic planning, and organizational and human resource development.

One of the most important keys to successful marketing is accurate, appropriate and timely information. ALEB has designed a special tool - the *Market Pulse-Egypt Information System* (MPE) - to assist Egyptian food processors in accessing and using market information. MPE, which is available via CDROM, hard copy, and the Internet (http://www.aleb.org/marketpulse/index.html), contains statistics on production, trade, demand, supply and per capita consumption of seventeen processed fruit and vegetable categories and forty-three derivative food product lines in thirty-five countries, in order to give Egyptian food processors an in-depth view of worldwide markets for their products. In addition, ALEB publishes information on retail and wholesale prices, as well as a periodic marketing newsletter featuring the most current information and statistics for the processed food industry.