## Investor Education and Training Events Assistance

Final Report

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#### Abstract

This report contains press releases for the following events or activities: Financial Markets Forum, Federal Deposit Insurance Corporation (FDIC) technical assistance provided to the Central Bank of Jordan (CBJ), U.S. Securities and Exchange Commission (SEC) technical assistance provided to the Jordan Securities Commission (JSC), modernization initiatives at the CBJ, and the 29<sup>th</sup> Annual Conference of the International Organization of Securities Commissions (IOSCO). In addition, the report includes draft strategic plans for the establishment of a JSC Investor and International Affairs Department and a JSC Investor Education Outreach Program. Finally, the report includes a JSC Investor Brochure, Milestones Sheet, newspaper and billboard advertisements and various meeting schedules for visiting consultants from the SEC and the National Association of Securities Dealers.

### **Table of Contents**

Executive Summary	1
Media Release: From Enhancing Corporate Governance to Reducing Check Clearing Times, the Central Bank of Jordan is Undertaking Broad Changes	2
Media Release: The Central Bank of Jordan and the U.Sbased Federal Deposit Insurance Corporation Teaming Up to Strengthen Jordan's Banking Sector	4
Media Release: Financial Markets Forum Designed to Spur Development of Jordan's Fixed Income Market	6
Media Release: Jordan Securities Commission Working to Educate Jordan's Domestic and International Investors	8
Media Release: Jordan Securities Commission Hosts the 29 <sup>th</sup> Annual Conference of the IOSCO	10
Media Release: Jordan Securities Commission Announces the Commencement of the 29 <sup>th</sup> Annual Conference of the IOSCO	12
Media Release: His Majesty King Abdullah II Welcomes Delegates to the Public Opening Ceremony of the 29 <sup>th</sup> Annual Conference of the IOSCO	15
Jordan Securities Commission Draft Investor and International International Affairs Strategic Plan	17
Jordan Securities Commission Draft Domestic Investor Education Outreach Program Strategic Plan	23
IOSCO Newspaper Announcement	26
IOSCO Marketing Billboards	27
IOSCO Pocket Program	28
International Media Database	37
Jordan Securities Commission Investor Brochure	44

Jordan Securities Commission Milestones Sheet, English	50
Ms. Gerri Walsh, SEC Office of Investor Education and Assistance Deputy Director, Meeting Schedule	54
National Association of Securities Dealers (NASD) Meeting Schedule	58
JSC Commissioner Abderrazaq BaniHani Meeting Schedule	63

### **Executive Summary**

The Financial Markets Development Component is currently providing technical assistance to the Central Bank of Jordan (CBJ), the Association of Banks in Jordan and the Jordan Securities Commission (JSC) to modernize their operations and help the organizations implement international best practices. This report includes press releases that describe the component's recent work with these organizations. Draft strategic plans for the establishment of a new JSC department and an investor education outreach program are included as well as all materials developed for the 29<sup>th</sup> Annual Conference of the International Organization of Securities Commission (IOSCO), hosted by the JSC in May 2004.

The FMD team in cooperation with the Association of Banks in Jordan hosted a Financial Markets Forum to bring together the most knowledgeable participants in Jordan's financial markets to discuss topics pertinent to the future development of Jordan's financial markets and make specific recommendations for action to be taken.

During the past two years, the FMD team has worked closely with the CBJ to establish an early warning system, enhance corporate governance and create a director's handbook. Executives from the Federal Deposit Insurance Corporation (FDIC) were instrumental in delivering this technical assistance.

With assistance from the SEC, the JSC will establish an Investor and International Affairs Department to reach out to investors and potential investors in Jordan's capital market, improve market confidence and spur additional investment.

The Financial Markets Development Initiative provided extensive support to the JSC during the preparations for and hosting of the 29<sup>th</sup> Annual Conference of IOSCO. The FMD team managed all international press relations and staffed the press room during the four-day event. Additional work included compiling a comprehensive international media database; drafting three press releases; managing the development of a JSC Investor Education Brochure and Milestones Sheets; and designing a newspaper announcement for the IOSCO event.

Date: December 4, 2003

### From Enhancing Corporate Governance to Reducing Check Clearing Times, the Central Bank of Jordan is Undertaking Broad Changes

The Central Bank of Jordan (CBJ) is committed to implementing a comprehensive strategy to modernize its operations in accordance with internationally accepted banking standards and practices to make Jordan's banking sector a competitive part of the global economy.

Three key initiatives of the strategy include establishing an early warning system to monitor the financial condition of Jordan's banks and flag unsafe or unsound banking practices, creating a directors handbook to help enhance corporate governance and developing a wide-area-network to connect the CBJ to all of the commercial banks in the country. These initiatives are being implemented with support from the USAID-funded AMIR Program.

The early warning system will be used to evaluate bank strength and performance and assist in early detection, intervention and resolution of potential problem banks. By using financial and other data electronically transmitted to the CBJ by Jordan's banks on a periodic basis, the CBJ will be able to predict the likelihood of bank failure or near bank failure and take appropriate action. The early warning system enables the CBJ to continuously monitor banks' activities through off-site surveillance and thus ensures a more secure banking sector in the Kingdom.

Effective corporate governance requires specific policies and procedures related to risk management and information disclosure in the banking industry. In order to implement internationally accepted corporate governance standards in Jordan, the CBJ is developing a bank director's handbook which details the roles, responsibilities and accountability of bank directors and other management. In addition, the handbook sets forth standards for financial transparency, information disclosure and stakeholder relations to help ensure a fair open banking market.

In addition to these banking supervision initiatives, the CBJ is working to establish a wide-area (WAN) network which will assist the CBJ in developing an electronic check clearing system, credit reporting database, anti-money laundering database and facilitate electronic transmission of financial data for the early warning system under development.

The new WAN will reduce the time to clear a check from a current average of four days to under 20 minutes using the most advanced technological systems available. The credit reporting database will help Jordan's banks create profiles of depositors to determine their credit worthiness and grant loans accordingly.

The CBJ's aggressive strategy will not only enhance investor confidence and provide a more secure banking environment in Jordan, but will also help make Jordan's banking sector a viable player in the global economy.

The CBJ was established as an autonomous public institution in 1964. According to the Law of the CBJ, the CBJ's role is "to maintain monetary stability in the Kingdom, to ensure the convertibility of the Jordanian Dinar, and to promote the sustained growth of the Kingdom's economy in accordance with the general economic policy of the government." In addition to these objectives, the CBJ has effectively participated in the establishment of the Amman Stock Exchange, Jordan Mortgage Refinance Company, Jordan Loan Guarantee Corporation, Deposit Insurance Corporation, all of which have played a significant role in supporting economic development efforts in Jordan.

For more information, please contact:

Central Bank of Jordan www.cbj.gov.jo

Date: December 13, 2003

### The Central Bank of Jordan and the U.S.-Based Federal Deposit Insurance Corporation Teaming Up to Strengthen Jordan's Banking Sector

With help from the U.S.-Based Federal Deposit Insurance Corporation (FDIC), the Central Bank of Jordan (CBJ) is making great strides in establishing Jordan's banking sector as a competitive part of the global economy. Jordan's banking sector is incorporating proven standards and policies of banking supervision and implementing a comprehensive strategy to adhere to the 25 Principles set forth by the Bank for International Settlements, an international organization which fosters international monetary and financial cooperation and serves as a bank for central banks.

Representatives from the FDIC will assist the CBJ establish a Prompt Corrective Action Framework which will address failing banks once their capital is depleted to a minimum level. The framework will include a full menu of corrective administrative and enforcement actions as well as monetary penalties to be imposed on unsafe banking institutions. The framework will also provide banks with strategies and procedures for improving its operations and returning the bank to sound capital levels.

In addition, the FDIC executives will provide technical assistance in developing policies for implementing a range of less-severe enforcement actions related to the level of various risks a bank assumes. Under these policies, each bank's capital, assets, management, earnings, liquidity, and sensitivity risks will be monitored to determine the financial soundness of each banking institution in the country. The CBJ can assist the banks in maintaining appropriate levels of risk as a preventative measure versus facing the penalties of the Prompt Corrective Action Framework.

Improving the banking supervision department is one of many strategic, administrative and technical initiatives the CBJ has undertaken during the past year. Other projects include creating an early warning system designed to identify detrimental banking practices at the earliest stages, establishing databases for bank supervision, credit reporting, and anti-money laundering and developing a network to link the CBJ with all commercial banks in Jordan. All of these initiatives will undoubtedly promote investor confidence, improve the competitiveness of Jordan's banks and move Jordan's banking sector closer to being a significant part of the global economy.

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The technical assistance provided to the CBJ by the FDIC is supported by the USAID-funded AMIR Program.

For more information, please contact:

Central Bank of Jordan www.cbj.gov.jo

February 9, 2004

### Financial Markets Forum Designed to Spur Development of Jordan's Fixed Income Market

(Amman, Jordan) The Association of Banks in Jordan in cooperation with the USAIDfunded AMIR Program today gathered financial market executives from more than 30 organizations to discuss strategies aimed at improving Jordan's nascent corporate bond market.

"The Association of Banks is honored to be participating in this forum," said Mr. "Mohammed Ali" K. Al-Husry, Board Member, The Association of Banks. "The development of Jordan's fixed income market is critical to the continued success of Jordan's banking sector and will aid to broaden and deepen the country's overall financial markets."

This two-day forum, scheduled for February 9th and 10th, 2004, will review Jordan's current fixed income market, identify the issuers, intermediaries and investors in fixed income instruments, evaluate the legal and regulatory policies that govern the market and identify strategies to improve Jordan's market.

Three senior consultants from the AMIR Program with extensive experience in financial markets in the United States, Europe, the Middle East and Africa will lead the forum discussions and encourage participation of all attendees.

Participants will include more then 70 executives including representatives from financial intermediaries (commercial banks, investment banks), institutional investors (insurance companies, fund managers and others), and organizations that have issued, or are considering issuing bond instruments. In addition, Government of Jordan regulatory institutions are attending the forum.

"This event serves as a platform for executives and officials to exchange ideas and discuss a broad range of issues pertinent to the further development of Jordan's bond market," said Mr. Al-Husry.

#### Investor Education and Training Events Assistance

Day two of the forum will focus on identifying and drafting definitive action steps to create new fixed income instruments in Jordan and establish strong primary and secondary markets for the issues. Furthermore, the participants will identify and discuss potential problems or obstacles to the development of these markets and review possible solutions.

Members of The Association of Banks in Jordan include 16 Jordanian banking institutions, two Arab banks and three foreign banks. Since its establishment in 1978, the Association has worked to ensure close coordination within Jordan's banking sector, to elevate the performance and service of the industry and to reinforce cooperation with the central bank to carry-out its monetary and banking policies.

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March 30, 2004

### The Jordan Securities Commission Working to Educate Jordan's Domestic and International Investors

(Amman, Jordan)Bolstering its role as a regional leader in financial market reform, the Jordan Securities Commission (JSC) is leveraging the expertise of the United States Securities and Exchange Commission (SEC) to further enhance its investor education and international relations activities.

With support from the USAID-funded AMIR program, Ms. Geraldine Walsh, Deputy Director of the SEC Office of Investor Education and Assistance is in Amman for the first of a series of visits to the Kingdom to share her institutions' extensive experience and assist the JSC in developing a coordinated approach to increase awareness, confidence, knowledge and investment in Jordan's capital market locally, regionally and internationally.

"Drawing on the expertise of the SEC will be invaluable to the creation of first-rate investor outreach programs and investment promotion campaigns that will contribute to the ultimate success of Jordan's capital markets, securities commission and other financial services institutions," said Dr. Saket, Executive Chairman of the Jordan Securities Commission. "Ms. Walsh has provided assistance to the securities regulatory commissions in Malaysia, China, and Hong Kong. We are honored to be working with the SEC."

The JSC will institute programs designed to educate Jordan's investors and potential investors, answer investor questions and resolve customer complaints. These new outreach programs will be conducted in close collaboration with the Amman Stock Exchange (ASE) and the Securities Depository Center (SDC) to project a unified fair, efficient, transparent and modern capital market that enhances domestic and foreign investment in Jordan.

"We are committed to working closely with the SEC and JSC to create a broad welleducated investor base in Jordan which will ultimately enhance the Amman Stock Exchange and contribute to the economic growth goals of the country," remarked Mr. Jalil Tarif, Executive Manager of the Amman Stock Exchange. The SEC is the world's renowned leader in securities regulation and oversight. With more than 70 years of experience enforcing the United States' securities laws and regulations, the organization is uniquely qualified to provide assistance to the JSC in the development of investor education and investment promotion programs.

During the past few years, the JSC has undertaken a number of technical, strategic and administrative initiatives designed to raise the professional standards of Jordan's finance industry, improve the integrity of its markets and be a major economic force in investment and employment generation.

These initiatives include adopting a new Securities Law, hosting the 2002 and 2003 SEC Regional Capital Markets Training Programs attended by more than 100 financial executives from across the Middle East region, working with the U.S.-based National Association of Securities Dealers (NASD) to develop an Investment Advisor Certification and Training Program, and establishing a wide area network (WAN) linking the JSC, Amman Stock Exchange and the Securities Depository Center with brokers, custodians, and all listed companies to ensure shorter settlement periods and a more efficient market for all investors.

In recognition of Jordan's success in modernizing its capital market structure, the JSC was selected to host the International Organization of Securities Commissions (IOSCO) Annual Meeting in May 2004. Four-hundred securities commission officials, regulators and financial market executives from more than 100 countries will gather in Amman for the four-day conference to discuss recent trends and developments in the world's securities industry.

The JSC was established as an autonomous public institution in 1997 to develop, regulate and monitor Jordan's securities market and capital market institutions and provide a sound and transparent market to protect securities holders, investors and the public from fraud and deceptive practices. The JSC regulates, monitors and supervises the business operations of the Amman Stock Exchange, the Securities Depository Center, financial services companies, public shareholding companies, investment funds and certified financial professionals.

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Date: May 11, 2004

# JORDAN SECURITIES COMMISSION HOSTS THE $29^{\rm TH}$ ANNUAL CONFERENCE OF THE IOSCO

(Amman-May 11<sup>th</sup>, 2004) Under the Patronage of His Majesty King Abdullah II, the Jordan Securities Commission (JSC) will host the 29<sup>th</sup> annual gathering of this international forum. Securities regulators, financial professionals and delegates will assemble in Amman, Jordan from May 17<sup>th</sup> through May 20<sup>th</sup> for the 29<sup>th</sup> Annual Conference of the International Organization of Securities Commissions (IOSCO).

H.E. Dr. Bassam Saket, JSC Executive Chairman, will welcome more than 450 delegates from over 100 countries to Amman for this four day event. Participants will begin arriving in Jordan on Saturday, May 15, 2004 to take the opportunity to explore Jordan's unique historical and archeological sites.

"The JSC is honored to be hosting this prestigious international event for the first time in the Middle East", said Dr. Saket. "This annual conference provides an important and unique forum for regulatory officials and private sector representatives from around the globe to come together and address significant issues related to strengthening global capital markets and protecting investors."

His Majesty King Abdullah II will greet conference participants and guests during his remarks at the Opening Ceremony on May 19, 2004.

The IOSCO Annual Conference enables delegates to focus on current issues and challenges facing global capital markets. This year's public panel discussions will focus on challenges in regulating collective investment schemes, international convergence of accounting standards and current progress towards unification of those standards, new developments in market price formations for securities and the benefits, challenges and hazards of various ownership structure options for securities exchanges.

Established over two decades ago, the IOSCO is the primary forum for international cooperation among securities regulators and is recognized as the international standard-setter for the securities regulation sector. The IOSCO currently has 180 securities regulators from more than 100 jurisdictions which have resolved to cooperate and to promote high standards of regulation in order to maintain efficient and sound domestic and international securities markets. The IOSCO's members regulate more than 90 percent of the world's securities markets.

The JSC joined the IOSCO in 1998 and has participated regularly in the IOSCO Committees and Conferences ever since. The JSC holds the position of Vice-Chairman of the IOSCO Emerging Markets Committee and is a member of the following: IOSCO Executive Committee, Africa-Middle East Regional Executive Committee, Islamic Capital Markets Task Force, and the Corporate Governance Task Force.

The Jordan Securities Commission was established as an autonomous public institution in 1997 to develop, regulate and monitor Jordan's securities and capital market institutions and to provide a sound and transparent market to protect securities holders, investors and the public from fraud and deceptive practices. The JSC regulates, monitors and supervises the business operations of the Amman Stock Exchange, the Securities Depository Center, financial services companies, public shareholding companies, investment funds and certified financial professionals.

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Date: May 17, 2004

### JORDAN SECURITIES COMMISSION ANNOUNCES THE COMMENCEMENT OF THE 29<sup>TH</sup> ANNUAL CONFERENCE OF THE IOSCO

(Amman-May 17<sup>th</sup>, 2004) Under the patronage of His Majesty King Abdullah II bin Al-Hussein, the Jordan Securities Commission (JSC) today announces the commencement of the 29<sup>th</sup> Annual Conference of the International Organization of Securities Commissions (IOSCO). This important international event will continue through Thursday, May 20, 2004.

H.E. Dr. Bassam Saket, JSC Executive Chairman, welcomes to Amman more than 500 high-ranking officials from securities regulatory institutions and stock exchanges chairmen and executive directors of several international financial institutions and investment banking professionals from 100 counties for this global conference.

"It is an honor to be chosen by our fellow IOSCO members to host the Conference for the first time in the region. Jordan's selection highlights IOSCO's appreciation of Jordan's commitment to further developing our capital market at a time when securities commissions officials, capital market executives, market participants and institutional investors are striving to increase efficiency, upgrade regulatory standards and incorporate globally accepted best practices." Remarks Dr. Saket.

Established over two decades ago, the IOSCO is the primary forum for multijurisdictional cooperation among securities regulators and is recognized as the international standard-setter for the securities regulation sector. Transfer of expertise, particularly between developed and emerging markets, is one of its key missions.

"The Annual Conference is a unique occasion for IOSCO members, industry representatives, observers, journalists and other invitees to come together, to exchange views and to establish the personal relationships that facilitate the communication and cooperation that is necessary to the proper functioning of international capital markets," states IOSCO Secretary General, Philippe Richard.

The Conference commences with two days of member committee meetings followed by two days of public panel discussions. The member committees include four regional standing committees that will meet to discuss significant regional issues: the Africa/Middle-East Regional Committee, the Asia-Pacific Regional Committee, the European Regional Committee, and the Inter-American Regional Committee.

Also convening will be two specialized working committees: the Technical Committee and the Emerging Markets Committee. The Technical Committee is comprised of 15 members representing regulators of the more established, developed and internationalized markets. The Technical Committee focuses on major regulatory issues and challenges including standards for disclosure and accounting, market regulation, enforcement and information exchange.

The Emerging Markets Committee (EMC) is comprised of those members not represented on the Technical Committee; who represent jurisdiction from developing countries. The EMC shares the same mission as the Technical Committee with an additional focus on training programs for the staff of its members and other means to facilitate the transfer of regulatory expertise.

One of the more important initiatives of the EMC is an assistance program to help members become signatories to the 2002 IOSCO Multilateral Memorandum of Understanding (MMOU) under which regulators have agreed to specific standards of consultation, cooperation and information exchange. "Prior to becoming signatories to the MMOU, members must demonstrate that they have both developed the legal and administrative capacity to secure compliance with MOU provisions and that their laws are effective in promoting a sound and transparent market," said Dr. Saket, who also holds the position of Vice Chairman of the EMC.

At the close of these two days of member meetings, member and non-member delegates will be welcomed at the Opening Ceremony by His Majesty King Abdullah II and the public panel discussions that will follow.

The first panel, chaired by David Brown, Chair, Ontario Securities Commission (Canada), will address new challenges in regulating collective investment schemes, forms of abuses that have been detected and initiatives undertaken to address those abuses. Stavros Thomadakis, Former Chairman, Hellenic Capital Market Commission (Greece) will head-up the second panel which will look at international convergence of accounting standards and current progress towards unification of those standards and proposals for reform of auditing standards. The third panel is led by Michel Prada, Président, Autorité des marches financiers (France), and concerns new developments in market price formations for securities and prevailing trends and options in asset management strategies. Finally, the last panel will involve a discussion of the benefits, challenges and hazards of various ownership structure options for securities and Futures Commission of Hong Kong.

The JSC joined the IOSCO in 1998 and has participated regularly in the IOSCO Committees and Conferences ever since. The JSC holds the position of Vice-Chairman of the IOSCO Emerging Markets Committee and is also a member of the following:

IOSCO Executive Committee, Africa Middle East Regional Committee, Islamic Capital Markets Task Force, and the Corporate Governance Task Force.

Established over two decades ago, the IOSCO is the primary forum for international cooperation among securities regulators and is recognized as the international standard-setter for the securities regulation sector. The IOSCO currently has 171 securities regulators from more than 100 jurisdictions which have resolved to cooperate and to promote high standards of regulation in order to maintain efficient and sound domestic and international securities markets. The IOSCO's members regulate more than 90 percent of the world's securities markets.

The Jordan Securities Commission was established as an autonomous public institution in 1997 to develop, regulate and monitor Jordan's capital market institutions and to provide a sound and transparent market to protect securities holders, investors and the public from fraud and deceptive practices. It succeeded the Amman Financial Market that was established in 1976 and performed the duties of regulating and operating the capital market. The JSC regulates, monitors and supervises the business operations of the Amman Stock Exchange, the Securities Depository Center, financial services companies, public shareholding companies, investment funds and certified financial professionals.

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Date: May 19, 2004

### HIS MAJESTY KING ABDULLAH II WELCOMES DELEGATES TO THE PUBLIC OPENING CEREMONY OF THE 29<sup>TH</sup> ANNUAL CONFERENCE OF THE IOSCO

(Amman-May 19, 2004) Under the patronage of His Majesty King Abdullah II bin Al-Hussein, the Jordan Securities Commission (JSC) is hosting the 29<sup>th</sup> Annual Conference of the International Organization of Securities Commissions (IOSCO). Held for the first time in the Arab region, this four-day conference will continue in Amman through May 20<sup>th.</sup>

The JSC confirms attendance by more than 500 high-ranking officials from securities regulatory institutions and stock exchanges, chairmen and executive directors of international financial institutions and investment banking professionals from 100 counties.

During the Opening Ceremony, His Majesty King Abdullah II bin Al-Hussein welcomed IOSCO delegates and delivered a Keynote Speech.

On behalf of the JSC, H.E. Dr. Bassam Saket, JSC Executive Chairman, expressed his "utmost appreciation and gratitude to His Majesty King Abdullah II for his resilient support and noble presence ... as His Majesty comes back from chairing a successful World Economic Forum at the Dead Sea, we are proud to say that the world converged in Jordan." Bringing regulators and other market participants together at these annual conferences is especially important in today's challenging markets; such challenges "warrant [that] all of us think ... beyond our local jurisdictions ... tremors in major markets have spillover effects on each other and on smaller markets," stated Dr. Saket. "Regulators have to be abreast of today's concerns, and also tomorrow's, as they occur ...we are pleased that the 29<sup>th</sup> Annual Conference of the IOSCO in Amman pays attention to tough regulatory issues such as collective investment schemes and the international convergence of accounting and auditing standards."

Beyond addressing current and emerging issues, the IOSCO's core mission is concerned with both the development of uniform international standards and, more significantly, their implementation. "Over the course of its history, the IOSCO has focused its efforts primarily on the development of international standards for the regulation of securities markets," remarked Philippe Richard, IOSCO Secretary General. "While it is critical that this important work continue, it has also become apparent that it is time for IOSCO as an organization to devote additional resources and attention to promoting the implementation of these standards by all of its members."

Also addressing delegates at the Opening Ceremony were Dr. Fernando Teixeira Dos Santos (Portugal), Chairman of the IOSCO Executive Committee; Mr. Andrew Sheng (Hong Kong), Chairman of the IOSCO Technical Committee; and Mr. Dogan Cansizlar (Turkey), Chairman of the IOSCO Emerging Markets Committee.

The Opening Ceremony was followed by the commencement of four public panel discussions chaired by leading international securities regulation experts. The panels will be tackling a range of topics from regulating investment schemes and international convergence of accounting and auditing standards to new developments in market formations for securities and further to the benefits of various ownership structure options for securities exchanges. In addition to the public panel discussions, delegates will have the opportunity to visit the more than 17 exhibitors attending the event.

The JSC has organized special evening cultural programs for IOSCO delegates and accompanying persons throughout the conference. Participants took advantage of this opportunity to experience and enjoy some of Jordan's unique cultural, musical and historic attractions. Venues for these events included the Dead Sea, the Citadel, and Kharranah Castle.

The Opening Ceremony and public panels will be webcast to members not able to attend the conference in person. A rebroadcast will be available to the general public after the conference at <u>www.iosco.org</u>.

For more information, please contact:

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# Jordan Securities Commission Draft Investor and International Affairs Strategic Plan

#### **Executive Summary**

With assistance from the U.S. Securities and Exchange Commission's Office of Investor Education and Assistance, the Jordan Securities Commission (JSC) will establish an Investor and International Affairs Department. The primary functions of this department will be to educate Jordan's investors and potential investors, develop monitoring and tracking tools to identify trends and potential abuses in the market, answer investor questions and resolve customer complaints. This department will work in close collaboration with the Amman Stock Exchange (ASE) and the Securities Depository Center (SDC) to project a unified fair, efficient, transparent and modern capital market in Jordan. The following document outlines the new department's mission, objectives, key responsibilities, organizational chart and action steps.

#### Mission

• To increase awareness, confidence, knowledge and investment in Jordan's capital market and coordinate the JSC's international relations functions.

#### Objectives

- Educate investors and provide resources to help investors educate themselves.
- Create awareness of Jordan's capital market through extensive outreach programs.
- Increase domestic and foreign investment.
- Establish a standardized procedure for receiving, monitoring and responding to investor complaints
- Advance Jordan's standing among international capital markets.
- Answer investor questions and resolve customer complaints.
- Gather and monitor information to stop or prevent fraud.

#### Key Responsibilities

The Investor and International Affairs group will be responsible for many diverse tasks and initiatives which require close cooperation of all department staff. The department's responsibilities are outlined below.

#### Tracking and Analyzing of Investor Complaints, Inquiries and Reports

Efficient methods of tracking, coding and monitoring customer complaints, questions and reports of market abuse will be established. Coordination with the ASE and the SDC is particularly important for this initiative. Complaints or questions reported to the ASE or SDC will be routed to the JSC in order to coordinate responses and enable the JSC to monitor all inquiries and complaints regardless of where the investor chooses to report the information. Alternatively, the ASE and SDC tracking systems will be made

compatible with the JSC system. This will enable the JSC to manage a comprehensive database of investor reports in order to identify trends.

Complaints and inquiries will be categorized by product, broker and company. The department will use this data to identify misleading products or deceptive broker behavior. Moreover, this data will help the JSC recognize fraudulent activity and take action to stop it.

Investor complaints often stem from investor confusion or a lack of knowledge about a particular product or service. By monitoring investor complaints and inquiries, the JSC will be able to better gauge the knowledge level of investors and recognize areas where additional education may be required.

#### **Investor Education Outreach Program**

The JSC will establish a targeted Investor Education Outreach Program. This Program will identify the needs of Jordan's investors and potential investors and develop materials and host events to address those needs as well as create awareness and build confidence in Jordan's capital market.

A detailed strategy for this Outreach Program will be drafted. The strategy will focus on retail investors and initiatives will be planned accordingly. The new SDC investor database will be used to identify Jordan's existing retail investors.

The outreach program will employ press releases, speaking engagements, conferences, workshops and forums to reach large audiences. Universities, schools, government organizations, private companies, business organizations and associations should all be considered as potential audiences for investor education events.

#### **Investment Promotion Program**

The JSC will establish an Investment Promotion Program designed to attract retail and institutional investors to Jordan's Capital Markets. A detailed strategic plan for this new program will be drafted and will identify target markets, potential investors and key themes and messages for each market. Marketing and awareness campaigns will be developed and presented to both domestic and international investors.

Executive road shows and meetings with large institutional investors such as pension fund managers and mutual fund managers in the Middle East, Europe and the United States will be the primary focus of the JSC's investment promotion to institutional investors. Marketing materials, press releases, and presentations will be developed to augment the messages presented during the road shows.

Promotional activities for retail investors will include town hall meetings, conferences, and workshops and be conducted in close collaboration with the Investor Education Outreach Program and the Amman Stock Exchange.

#### **International Relations**

The JSC will continue to work to enhance Jordan's involvement with other securities commissions and securities regulators across the globe. The JSC plans to remain on the Executive Committee of the International Organization of Securities Commissions (IOSCO) and take an active role in shaping the group's future initiatives.

In addition, the JSC plans to host and participate in international events such as the IOSCO Annual Meeting to be held in Amman in May 2004. Executives from the JSC remain committed to attending forums, workshops and conferences to represent Jordan and promote high standards of regulation in order to maintain just, efficient and sound markets. These events serve as a platform to exchange information, discuss strategies and implement actions to strengthen global securities markets.

#### Media Relations

Productive media relations will enable the JSC to reach wide audiences and is critical to the success of this new department. Press releases, speaking engagements and other events are valuable elements of the Investor Education Outreach Program and media coverage will help the JSC to clearly communicate its key messages to a broad audience.

An extensive media contact database will be developed and updated continuously. The media should be segmented into local, regional, and international and then further by media type to include print media (newspapers, magazines, newsletters, trade journals) and electronic media (web, television).

#### Website Development

Specific Investor Affairs website content will be added to the existing JSC website. The Investor Affairs section of the website will include a description of the department's mission and objectives, links to all of Jordan's capital market publications and investor education materials, links to submit questions or report market abuses, and JSC contact information for mail, email, telephone and fax. Market data, links to other educational websites, investment calculators and sample portfolios may also be incorporated into the website. The website content will be available in both English and Arabic and updated continuously. The design will be consistent with the other Investor Affairs Department materials. In addition, the ASE and the SDC will have links to the Investor Affairs section of the JSC website.

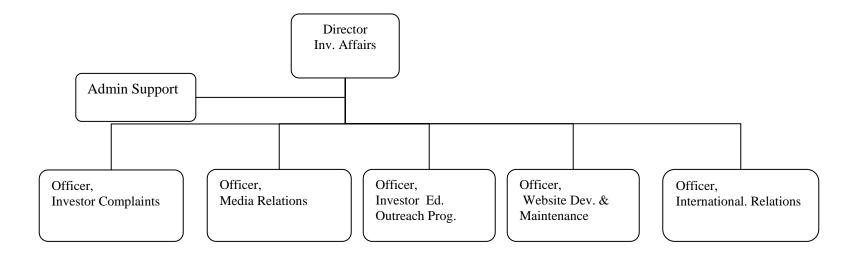
#### **Communications Coordination/ Publications and Materials Development**

All educational materials, media releases, speaking engagements, workshops, website content, classes and all other Investor Affairs Department initiatives will contain the same key themes, messages and artistic design in order to create a similar look and feel to

all department materials and events. In addition, the materials will use basic investing and financial terms and be appropriate for the target market.

All existing JSC, ASE and SDC publications will be reviewed and updated if necessary and a thorough evaluation of existing publications will be conducted to determine what new communication pieces are required. The U.S. Securities and Exchange Commission maintains an extensive database of their educational publications online at <u>www.sec.gov/investor/pubs.shtml</u>. These materials will be used as a guide for JSC publications. All JSC materials and publications will be customized to reflect the environment and regulations that govern Jordan's capital market and will be designed to appeal to Jordan's investing community.

#### **Investor Education and Training Events Assistance**



### **Action Steps**

This list is not exhaustive, but it should be used to coordinate the activities of the JSC and help initiate the process of establishing an Investor Affairs Department.

- 1. Hire and train Investor sand International Affairs Department staff
- 2. Establish hotline for investor inquiries and complaints and provide a means to gather investor information by email, telephone, fax and mail.
- 3. Develop a comprehensive system to code, track and monitor investor questions and complaints.
- 4. Finalize Domestic Investor Education Outreach Program.
- 5. Draft International Investment Promotion Strategic Plan.
- 6. Evaluate existing capital market publications and begin to develop new materials according to requirements of Outreach Program.
- 7. Draft and launch new website content.
- 8. Expand the current media database.

# Jordan Securities Commission Draft Domestic Investor Education Outreach Program Strategic Plan

#### **Executive Summary**

The Jordan Securities Commission (JSC) will develop an Investor Education Outreach Program to educate Jordan's existing and potential investors and create awareness of the country's capital markets which will ultimately broaden and deepen the markets and spur economic growth. The Program will be developed and implemented with guidance from the U.S. Securities and Exchange Commission's Office of Investor Education and Assistance and target individual investors.

The Jordan Securities Commission will work in close collaboration with the Amman Stock Exchange (ASE) and the Securities Depository Center (SDC) to ensure coordination of all market institutions. The following document outlines the Strategic Plan for the Investor Education Outreach Program including the program's mission, objectives, key programs and action steps. A comprehensive timeline for the development and delivery of program materials, website content and presentations is included.

#### Mission

• Create awareness among Jordan's investing public of the Jordan Securities Commission and the investment opportunities in Jordan's capital markets in order to increase domestic investment in Jordan.

#### **Objectives**

- Promote Jordan's capital markets to various target markets throughout Jordan.
- Inspire investor confidence through education and understanding.
- Develop educational materials, conduct workshops, deliver presentations and create other materials to educate investors and help investors educate themselves.
- Conduct executive marketing road shows for institutional money managers.
- Broaden Jordan's base of domestic investors.

#### **Key Responsibilities**

The Investor Education Outreach Program will initially consist of two programs targeted to different segments of investors and potential investors. By varying the programs and customizing them to different markets, investors will find the information more useful and specific to their needs. Each program will have its own communications pieces, presentations, video clips, press releases and other communication materials and be designed specifically for its audience and be customized.

### Program 1

The following highlights the basic content for Program 1:

#### Program 1: Introduction to Jordan's Capital Market and Investing Basics

Key Themes and Messages:

- Roles of JSC, ASE and SDC
- Importance of investing
- Market participants and their roles and responsibilities
- Fundamentals of stocks and bonds
- How to get started

Materials:

- Brochures for each of the three capital markets institutions or one brochure that describes the role of each.
- Investing basics brochure(s)
- Fact sheet highlighting ASE recent performance statistics
- Presentation materials: event signage, invitations, programs, etc.

Website:

- Links to all Program 1 Brochures
- Expenses Worksheet : Helps investors determine amount of money they have to invest
- Investing Worksheet: Helps investors determine which investment options fit their goals
- Link to all Program1 presentations
- Video clip of the key themes and messages delivered by JCM executive
- Links to other useful financial websites

Press Releases Topic Suggestions:

- Announcing Launch of Investor Education Outreach Program
- Announcing launch of website content
- Detailing any Program 1 workshops or presentations

Program 1 will be delivered to the following target markets:

#### 1) University students, professors and the public

#### 2) Government and public sector officials

In addition to the core Program 1 material, information regarding the importance of financial markets for economic growth in a country and an explanation of economic benefits of portfolio investment will be included for this target market.

#### 3) Media executives and associates

In addition to the core Program 1 topics, materials and presentations for this target market will include ideas for possible collaboration projects for the JSC to work more closely with the media to help educate Jordan's investing public. As part of the program targeted to the media, media executives should be invited to all events hosted by the JSC and kept apprised of all educational and promotional activities of the JSC.

### Program 2

Program 2 will tackle more advanced investing topics and discuss Jordan's economic growth and portfolio investment and be targeted to business associations and potential listing corporations.

The following highlights the basic content for Program 2.

### **Program 2: Business Associations and Potential Listing Corporations**

Key Themes and Messages::

- Review of roles of JSC, ASE and SDC and recent accomplishments
- Newly Created Investor Affairs Department at the JSC and explanation of Investor Education Outreach Program
- Jordan's market participants' roles in enhancing Jordan's capital market
- Ethics and code of conduct in the market
- How can we work together more effectively?

Materials:

- All Program 1 materials should be distributed in order to familiarize Program 2 participants with the brochures now available for investors. (no additional materials are required for this target group)
- Presentation Materials: event signage, invitations, programs, etc.

Website:

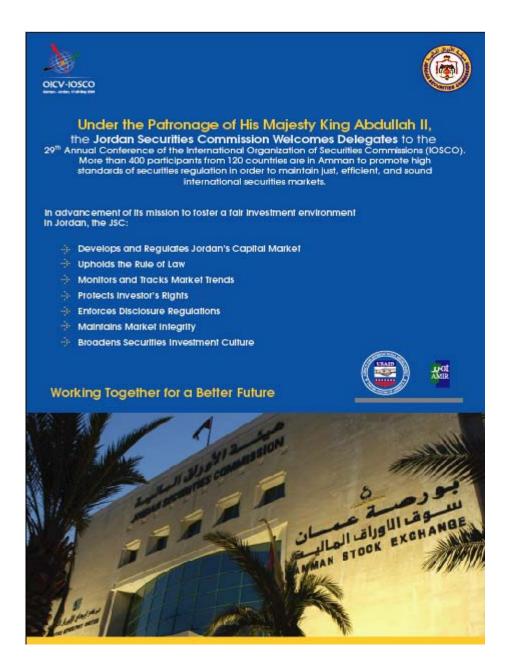
• Link to video clip of JSC executive describing the various market participants and their roles

Press Release Topic Suggestions:

• Detailing any Program 2 workshops or presentations

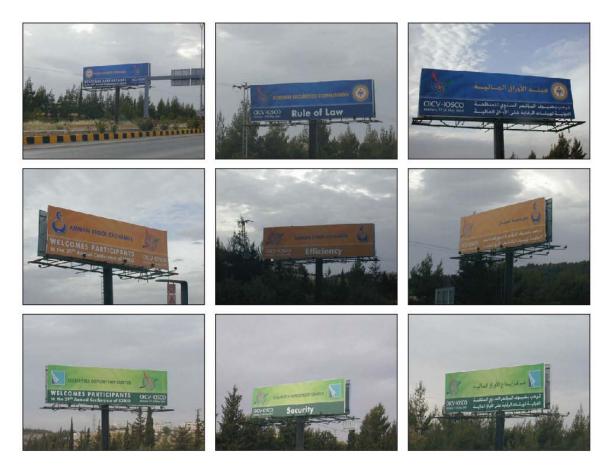
# **IOSCO** Newspaper Announcement

Announcement ran in the Jordan Times, Al Rai, Al-Arab Alyoum and Al Distour from May 16-20, 2004.



# **IOSCO Marketing Billboards**

Billboards were displayed on Airport Rd., in Amman from May 10-24, 2004.



# **IOSCO Pocket Program**

#### 2 Contents

1

Welcome to the Amman Conference	3
Program4	
Useful Information	
Shuttle Bus Schedule	
Useful Numbers	
Floor plans	
3	

# Welcome to the Amman Conference Dear Colleagues,

It is a great honor to welcome you to the 29th Annual Conference of IOSCO, Amman, 17–20 May 2004 under the patronage of His Majesty King Abdullah II. The Amman Conference, with participation from financial regulatory institutions and private sector representatives from all over the world, will be a great opportunity to meet and discuss the recent developments and trends in the world's securities industry.

Furthermore, important regulatory issues will be tackled during public panels related to the new challenges in the regulation of collective investment schemes, international convergence and public oversight of accounting and auditing standards, recent evolution in securities market price formation mechanisms and mergers as well as demutualization and governance of securities exchanges.

Your presence and participation in the Conference will surely contribute to its success. We hope you will take the time to see Jordan's unique historical and archeological sites while attending the Conference's social and cultural events. It is great opportunity to warmly welcome you amongst us and feel assured of your much-valued interaction along with your colleagues and companions.

We are honored to host the 29th Annual Conference of IOSCO and to have you here gathered in Amman. I hope that all of you will benefit greatly from this Conference and enjoy your stay in Amman.

Sincerely yours, Dr. Bassam Saket Executive Chairman

Jordan Securities Commission 4

#### Program

08:00 - 17:00 Registration Terrace - Hyatt 08:00 - 08:30 Coffee and Pastry Terrace - Hyatt 08:30 - 10:00 EMC Working Group #1 Orchid - Hyatt 08:30 - 10:00 EMC Working Group #2 Jasmine - Hyatt 10:00 - 13:00 Technical Committee Zuhair - Hyatt 10:30 - 10:30 Coffee Break Exhibition Hall - Zara 10:30 - 12:00 EMC Working Group #3 Orchid - Hyatt 10:30 - 12:00 EMC Working Group #3 Iris - Hyatt 10:30 - 12:00 EMC Working Group #5 Iris - Hyatt 10:30 - 14:00 Lunch Hall B - Zara 14:00 - 17:00 Emerging Markets Committee Hall C - Zara 5

#### **EVENING PROGRAM - Welcome Dinner**\*

19:00 Departure from the Conference Hotels 19:30 Concert Grand Ballroom – Grand Hyatt 20:15 Dinner 22:15 Return to the Conference hotels \* Formal Dress Code Accompanying Persons Program

08:30 Departure from the Grand Hyatt Hotel
09:00 Tour of Madaba and Mountain Nebo
12:30 Lunch at Haret Jdhoudna
14:30 Tour to Wadi Mujeb and the Jordan River Foundation
16:30 Return to the Conference hotels and Grand Hyatt Hotel

08:00 - 17:00 Registration Terrace - Hyatt 08:00 - 8:30 Coffee and Pastry Terrace - Hyatt 09:00 - 13:00 Executive Committee Zuhair - Hyatt 13:00 – 14:00 Lunch Hall B – Zara 14:00 - 17:00 SRO Consultative Committee Hall C - Zara 15:00 - 17:00 Asia Pacific Regional Committee Jasmine - Hyatt 15:00 - 17:00 Africa Middle East **Regional Committee** Orchid - Hyatt 15:00 - 17:00 European Regional Committee Zuhair - Hyatt 15:00 - 17:00 Inter American **Regional Committee** Iris – Hyatt 6

#### **EVENING PROGRAM - Jordan Across Ages**\*

19:45 Departure from the Conference Hotels and Grand Hyatt Hotel
20:15 - Light and Sound Show

Jordan Across Ages – Documentary Movie

20:30 Fashion show: "Journey of Costumes Through the Holy Land"
21:30 Dinner
23:00 Return to the Conference hotels and Grand Hyatt Hotel

\* Smart Casual / Light Jacket is advisable

Accompanying Persons Program

08:30 Departure from the Grand Hyatt Hotel
09:15 Tour of Jerash and Ajloun
13:30 Lunch Romero Restaurant – Umm Qais
14:30 Tour of Umm Qais
16:30 Return to the Conference hotels and Grand Hyatt Hotel
7

08:00 – 17:00 Registration Terrace - Hyatt 08:00 – 8:30 Coffee and Pastry Terrace - Hyatt 08:30 – 12:00 Presidents Committee Hall C - Zara 12:30 – 1:30 Opening Ceremony Bassam Saket Executive Chairman of the JSC

Fernando Teixeira Dos Santos Chairman of the IOSCO Executive Committee Andrew Sheng Chairman of the IOSCO **Technical Committee** Dogan Cansizler Chairman of the IOSCO Emerging Markets Committee Philippe Richard IOSCO Secretary General Grand Ballroom - Hyatt Keynote speech by: **HIS MAJESTY KING ABDULLAH II** 9 13:30 - 15:00 Lunch Hall B (Zara) 15:00 - 16:30 Panel (1) New Challenges in the Regulation of Collective **Investment Schemes** Panel Chairperson David Brown Chair, Ontario Securities Commission Canada Grand Ballroom - Hyatt Panelists Jean-Paul Servais Vice-Président et membre du Comité de direction Commission bancaire, financire et des assurances, Belgium Greg Tanzer Executive Director for Regional Coordination and International Relations Australian Securities and Investmnets Commission Australia Cynthia Fornelli Deputy Director, Division of Investment Management, United States Securities and Exchange Commission USA 16:45 - 18:00 IOSCO MOU Monitoring Group Zuhair - Hyatt

10

#### **EVENING PROGRAM - Dead Sea Dinner**\*

15:30 16:30 18:45 First Departure (please register at the Tour Desk) Departure from Grand Hyatt Hotel Arrival at the Baptism site Arrival at the Movenpick Resort Free Time 18:45 Second Departure Departure from Conference Hotels and Grand Hyatt Hotel directly to Movenpick Hotel

19:45 Arrival at the Movenpick Hotel 20:00 Dinner 21:30 Lebanese Singer "Graziella" 22:15 Oriental Show 23:00 Return to the Conference hotels and Grand Hyatt Hotel \* Smart Casual **Accompanying Persons Program** 09:00 Departure from Grand Hyatt Hotel 09:15 Tour City of Amman 13:00 Return to Grand Hyatt Hotel 11 08:00 -17:00 **Registration Terrace - Hyatt** 08:00 -8:30 Coffee and Pastry Terrace - Hyatt 09:00 -10:30 Panel (2) International Convergence and Public Oversight of Accounting and Auditing Standards Panel Chairperson Stavros Thomadakis Former Chairman Hellenic Capital Market Commission Greece Grand Ballroom - Hyatt Panelists Fadi George Kawar Commissioner and Member of the Board of Commissioners, Telecommunications Regulatory Commission Jordan Scott Taub Office of the Chief Accountant, United States Securities and Exchange Commission USA René Ricol President International Federation of Accountants France 12 10:30 -11:00 Coffee Break Exhibition Hall - Zara 11:00 -12:30 Panel (3) Recent Evolution in Securities Market Price Formation Mechanisms Grand Ballroom - Hyatt Panel Chairperson Michel Prada

Président, Autorité des Marchés Financiers France Panelists Edward A. Kwalwasser Group Executive Vice President New York Stock Exchange USA Claudio Salini Director of Market Division Italian CONSOB Italy **Robort Barnes** UBS United Kingdom 12:30 – 14:00 Lunch Hall B - Zara 13 14:00 -15:30 Panel (4) Mergers, Demutualization and Governance of Securities Exchanges Grand Ballroom - Hyatt Panel Chairperson Andrew Sheng Chairman Securities and Futures Commission of Hong Kong Hong Kong Panelists Mr. Jeffrey Lucy Chairman Australia Securities and Investment Commission Australia Karen K. Wuertz Senior Vice-President, Strategic Planning & Communications US National Futures Association USA Ranjit Ajit Singh Director Strategy and Risk Management Division Malaysia Securities Commission Malaysia 15:30 -16:00 Coffee Break Exhibition Hall - Zara 16:00 -17:00 **Closing Press Conference** Grand Ballroom - Hyatt 17:00 -17:30 Executive Committee Zuhair - Hyatt

#### **EVENING PROGRAM - Arabian Night\***

19:30 Departure from Conference hotels and Grand Hyatt Hotel 20:30 Arrival at the Kharranah Castle 21:30 Dinner 23:00 Jordanian Army Forces Band 23:30 Return to Conference hotels and Grand Hyatt Hotel \* Smart Casual / Light Jacket is advisable Accompanying Persons Program

08:30 Departure from Grand Hyatt Hotel

09:30 Tour Um El Rassas, Makawer

13:00 Lunch Ma'in Spa

14:30 Free Time Ma'in Thermal Spa Hotel

15:30 Return to Conference hotels

14

• Tour Desk will be available at the Terrace of the Grand Hyatt Hotel from 08:00 to 18:00.

. Hospitality desks will be available at the Conference hotels: from 07:30 to 09:00 and from 17:00 to 19:30.

• Registered spouses for the Daily Programs are requested to pick up their tickets from the Tour Desk .

• Registered participants and spouses for the Post Conference Tours are requested to obtain their tickets and relevant information from the Tour Desk.

• To confirm your flight's departure, kindly contact the Tour Desk at least 72 hours before departure.

• To arrange airport departure transportation, kindly contact the Tour Desk at least 24 hours before departure.

· Participants interested in visiting the Baptism Site on May 19, 2004 prior to the evening program are requested to register their names at the Tour Desk one day before.

· Participants and spouses are requested to wear their name badges throughout the conference meetings and events.

### Useful Information

#### 15

16 Route 1

Meridian Hotel Grand Hyatt Hotel Grand Hyatt Hotel Meridian Hotel Meridian Hotel Grand Hyatt Hotel Hyatt Hotel Meridian Hotel

08:00 08:15 08:30 08:45 09:00 09:15 09:30 09:45 10:00 10:15 10:30 10:45 11:00 11:15 11:30 11:45 12:00 12:15 12:30 12:45 13:00 13:15 13:30 13:45 14:00 14:15 14:30 14:45 15:00 15:15 15:30 15:45 16:00 16:15 16:30 16:45 17:00 17:15 17:30 17:45

Route 2

Le Royal Hotel Grand Hyatt Hotel Grand Hyatt Hotel Le Royal Hotel Le Royal Hotel Grand Hyatt Hotel Grand Hyatt Hotel Le Royal Hotel 08:00 08:10 08:15 08:30

08:35 08:45 08:50 09:05 09:15 09:25 09:30 09:45 10:00 10:10 10:30 10:45 11:00 11:10 11:30 11:45 12:00 12:10 12:30 12:45 13:00 13:10 13:30 13:45 14:00 14:10 14:30 14:45 15:00 15:10 15:30 15:45

16:00 16:10 16:30 16:45 17:00 17:10 17:30 17:45 Route 3 Intercontinental Hotel Grand Hyatt Hotel Grand Hyatt Hotel Intercontinental Hotel Intercontinenta Hotel Grand Hyatt Hotel Grand Hyatt Hotel Intercontinental Hotel 08:00 08:10 08:15 08:30 08:35 08:45 08:50 09:05 09:15 09:25 09:30 09:45 10:00 10:10 10:30 10:45 11:00 11:10 11:30 11:45 12:00 12:10 12:30 12:45 13:00 13:10 13:30 13:45 14:00 14:10 14:30 14:45 15:00 15:10 15:30 15:45 16:00 16:10 16:30 16:45 17:00 17:10 17:30 17:45

#### Shuttle Bus Schedule

17 Dolie

Police 191 Fire and Emergency Medical Services 199 International Telephone Information 1213 Local Telephone Directory 1212 Royal Jordanian 5678321 Karma Traveling Agency 4631654 Grand Hyatt Hotel 4651234 Le Royal Hotel 4603000 Intercontinental Hotel 4641361 Le Meridien 5696511 Registration Desk 4629933 IOSCO Team Office 4637002 Conference Secretariat Office 4636076 IOSCO Conference Secretariat Office 4638203 Exhibition Office 4632544 Tour Desk 4624301 **Diplomatic Missions** 

#### Australia 5930246 Austria 4601101 Bahrain 5664148

Bahrain 5664148 Bangladesh 5529192 Bosnia & Herzegovina 5856921 Brazil 4642169 Brunei 5928021 Bulgaria 5529391 Canada 5666124 Chile 5923360 China – People's Republic 5516194 Czech Republic 5927051 Egypt 5605175 France 4641273 Germany 5930351 Greece 5672331 Honduras 5856414 Hungary 5925614 India 4622098

#### **Useful Numbers**

18 Indonesia 5538911 Iran 4641383 Iraq 4623175 Israel 5525408

Italy 4638185 Japan 5932005 Korea - Republic of 5930745 Kuwait 5675135 Lebanon 5929111 Libya 5693101 Malaysia 5902400 Mauritania 5855146 Morocco 5926069 Netherlands 5930581 Norway 5931646 Oman 5601525 Pakistan 4622787 Palestine 5677510 Palestifie 5677510 Philippines 5923748 Poland 5512593 Qatar 4659724 Romania 5812627 Russia 4625607 Saudi Arabia 5924154 Serbia and Montegro 4647593 South Africa 5922288 Spain 4614166 Sri Lanka 5820611 Sudan 5854500 Sweden 5931177 Switzerland 5931416 Syria 4641935 Tunisia 5674307 Turkey 4639777 United Arab Emirates 5667922 United Kingdom 5923100 United States of America 5920101 Yemen 5356187 19

### Floor Plans

#### Grand Hyatt Hotel, Level B, Meeting Halls

Grand Ballroom 1 Welcome Dinner Opening Ceremony Panel #1, 2, 3 & 4 **Closing Press Conference** Terrace 2 Registration Tour Desk Coffee and Pastry Iris 3 EMC Working Group #5 Inter American Regional Committee Jasmine 4 EMC Working Group #2 & 4 Asia Pacific Regional Committee Orchid 5 EMC Working Group #1 & 3 Africa Middle East Regional Committee Zuhair 6 Technical Committee Executive Committee European Regional Committee IOSCO MOU Monitoring Group Executive Committee Grand Hyatt Hotel, Level B, Offices AMR II 7 IOSCO Deputy Secretary General Office

Labeed I & IOSCO Conference Secretariat Office 1 AI-Hareth VII 9 IOSCO Secretary General Office Board Room 1 10 IOSCO Team Office Board Room 2 11 JSC Executive Chairman Office Board Room 3 12 VIP Room Tarafah V 13 Conference Secretariat Office 1 Antarah VI 14 Voting Room 20 Grand Hyatt Hotel, Level B, (Offices & Meeting Halls ) Grand Hyatt, Level R Indochine Breakfast Meeting – Technical Committee Room 1 IOSCO Conference Secretariat Office 2 Room 2 IOSCO Meeting Room Offices Meeting Halls 21

### Floor Plans

Zara Expo, Lobby Level Room 7 A Technician Room Room 7 B Press Room Room 7 C Photocopying Room Room 7 D Interpreter and Translator Room Room 7 E Conference Secretariat Office 2 Foyer Information Desk Zara Expo, Level 5, Hall A

#### 1 Exhibition Secretariat Office

2 Exhibition Area (Booths) Internet Lounge Coffee Break Area

#### **Floor Plans**

22 Zara Expo, Level 3, Hall B Lunch Area

### Floor Plans

23 24 Zara Expo, Level 1, Hall C Emerging Markets Committee SRO Consultative Committee Presidents Committee Floor Plans 25 Notes 26 Notes

27

## Sponsors 28

20

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	Mohammad Aldwiner (sp?)	077-425385	
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Jordan Today	Nadim Boughanmi	5660780/fax: 5660781	jordantoday@index.com.jo
Al-Jazeera	Sawsan Abu Hamdeh	4600700/077-387701	sawsan761@yahoo.com
BBC	Saad Hattar	5151550	
CNN	Suzan Afaneh		suzanne@nets.com.jo
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Kuwait T.V.	Ruba Agha	079-5411528	
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Middle East News Agency	Abdel Wahid Ashour	079 686 2230	
Arab Radio & TV (ART)	Radi Al-Khass	515 5424	
Arab Country TV	Ahmad Abdel Karim	079 562 4440 5531615 Fax 5523822	aazawi@cyberia.jo
Abu Dhabi TV	Ms. Ruba Al-Tamimi Naser Shadid	079 555 0640 Fax 4635360	no e-mail address nshadid33@hotmail.com
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BBC Radio	Sa'ad Hattar	079 5531418 4613842	saadhattar31@yahoo.com
Turkish TV (NTV)	Nazmi akul	079 531 7599	
American TV (NBC)	Mowaffaq Al-Khatib	079 550 7897	
FOX News	Ahmad Al-Ajlouni	079 553 1888 4600725	alajloua@hotmail.com
The Times	Ms. Rana Al-Sabbagh	079 556 8222	
TIME	Mathew Raze	4 616 130	
The New York Times	John Barnes	077 797 954	
Newsweek Magazine	Joshwa Hammer	4 616 130	
Los Angeles Times	Lora King		
Chicago Tribune	Kristin Spollar	079 694 2634	
Al Arabiya	Jafar Al Zuabi	079 5987446	
MBC/ Al Arabiya	Sa'd Silawi	461 9946 fax: 461 9918	
CBS	Amjad Tadros	461 6259 fax: 461 3010	
Jordan Multimedia Productions	Mohammad Ajlouni	460 0690 fax: 460 0770	

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Associated Press	Telephone: 212-621-1500	info@ap.org
50 Rockefeller Plaza	Fax: 212-621-7523	
New York, NY 10020		
Barron's	Telephone: 609-514-0870	nywireroom@dowjones.com

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30 Cecil Street		
Prudential Tower	Telephone in Singapore: 011-65-530-6460	
13 <sup>th</sup> Floor		
Singapore 049712	(Singapore office covers Middle East region)	
Business Monitor International	Telephone: 44-20-7248-0468	fannen de @haaine aan iteer aan
		forecasts@businessmonitor.com
Mermaid House	Fax: 44-20-7248-0467	
2 Puddle Duck		
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EC4V 3DS, UK		
CBS News	Telephone: 212-975-4321	evening@cbsnews.com
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New York, NY 10019		
CNBC	Telephone: 201-585-2622	info@cnbc.com
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Fort Lee, NJ 07024		
CNN	Telephone: 404-827-1500	Cannot find an email.
One CNN Center	Fax: 404-827-1906	
P.O. Box 105366	1'ax. 404-827-1900	
Atlanta, GA 30303		
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		•

# Jordan Securities Commission Investor Brochure

**Protecting Investors in Jordan's Capital Market** 

#### PAGE 2—(inside left cover) (Credibility will be the shadow word for page)

### **Development of Jordan's Capital Market**

The Jordan Securities Commission (JSC) was established as an autonomous public institution in 1997 to develop, regulate and monitor Jordan's securities market and capital market institutions and provide a sound and transparent market to protect securities holders, investors and the public from irregular market practices. The JSC regulates, monitors and supervises the business operations of the following:

- Amman Stock Exchange
- Securities Depository Center
- Financial services companies
- Public shareholding companies
- Investment funds
- Certified financial professionals

The JSC is also responsible for preparing drafts of laws and regulations, approving Amman Stock Exchange and Securities Depository Center regulations, securities listings and registration of investment funds, granting licenses to financial services companies and certified financial professionals, approving investment professional's fees and commissions and overseeing accounting and auditing standards.

- 1930s Establishment of first public shareholding companies in Jordan.
- 1960s First bonds issued in Jordan.
- 1976 Amman Financial Market established.
- 1997 Securities Law Number 23 enacted and the JSC was established.
- 1999 The operating and regulatory roles of the Jordan Securities Commission, the Amman Stock Exchange and the Securities Depository Center were separated.
- 2000 Sophisticated Electronic Trading System Introduced.
- 2001 Wide area network established electronically linking capital market institutions.
- 2002 Securities Law Number 76 enacted.
- 2003 Fully Automated World-class Clearing and Settlement System Launched

- 2003 United States' largest pension fund, the California Public Employees' Retirement System (CalPERS), added Jordan to its Permissible Investment List.
- 2004 JSC hosted the International Organization of Securities Commissions (IOSCO) Annual Conference.

#### PAGE 3—inside right, first page (Protecting Investors will be the shadow words)

#### **JSC Mission:**

To protect investors.

To regulate and develop the capital market to ensure fairness, efficiency and transparency.

To monitor and supervise Jordan's capital market.

During the past few years, the JSC has undertaken a number of technical, strategic and administrative initiatives designed to raise the professional standards of Jordan's capital markets industry, improve the integrity of its markets and be a major economic force in investment and employment generation.

These initiatives include adopting a new Securities Law granting the JSC increased market surveillance and enforcement authority, establishing a wide area network linking the JSC, the Amman Stock Exchange and the Securities Depository Center with brokers, custodians, and all listed companies to ensure shorter settlement periods and a more efficient market for all investors, hosting the 2002 and 2003 U.S. Securities and Exchange Commission (SEC) Regional Capital Markets Training Programs attended by more than 100 financial executives from across the Middle East region, and strengthening its investor education capabilities.

Jordan's selection to host the International Organization for Securities Commissions (IOSCO) 2004 Annual Conference underscores its new position as a self sustaining enabling capital market for investment and growth.

#### PAGE 4: (Maintaining Integrity will be the shadow words for this section)

# JSC is Committed to Protecting Investors and Maintaining the Integrity of the Market by:

Issuing and enforcing capital market regulations to ensure that the market operates in a fair and orderly manner.

Ensuring that all issuers comply with the disclosure and transparency regulations.

Receiving, monitoring and investigating all investor complaints.

Continually inspecting all issuers and issuers' financial statements.

Ensuring that all certified financial professionals comply with the securities law and the regulations and instructions pursuant thereto.

Daily monitoring of all securities trading and broker activities.

Operating according to best international standards and practices and adhering to the established code of ethics.

#### **<u>PAGE 4 con't:</u>** Strict Enforcement of International Standards of Securities **<u>Regulation</u>** (Enforcement will be the shadow word for this section)

The JSC has the legal authority to impose monetary penalties, revoke securities licenses, issue cease and desist orders and take other administrative actions against those individuals or public shareholding companies that do not comply with the existing securities industry laws and regulations.

#### **Illegal Practices**

Insider trading Initiation or spreading of rumors Staging fictitious securities trading Any manipulative trading practices designed to create false impressions of share price and/or share volume traded

#### **Disclosure Regulations**

Periodic issuer filings required by the JSC provide truthful disclosure of financial and material information and ensures that all investors have access to administrative information relevant to an investor's decision to buy, sell, or hold the security.

**Disclosure** is revealing any material nonpublic information regarding an issuer or its securities to investors to facilitate their investment decisions. Disclosure regulations are meant to increase transparency of companies so that investors are able to make informed decisions.

#### **Insider Trading Regulations**

Because insider trading undermines investor confidence in the fairness and integrity of the securities markets, the JSC is committed to the detection and prosecution of insider trading violations as one of its enforcement priorities.

**Insider trading** is the buying or selling of a security, in breach of a fiduciary duty or other relationship of trust and confidence, while in possession of material, nonpublic information about the security.

### PAGE 5 : (Access to Information will be the shadow words)

#### 10 Steps to an Informed Investment Decision

- 1. Evaluate your individual financial situation and determine the amount of capital available for investment, your investing goals and time horizon.
- 2. Research potential investments thoroughly.
- 3. Identify potential investments' price, objective and time period requirement.
- 4. Determine potential investments' risks and returns from your broker or financial advisor.
- 5. Diversify your investments by investing in more than one security, industry and geographic region.
- 6. Only conduct securities transactions with an accredited and licensed financial broker.
- 7. Do not pay attention to rumors, and invest based only on factual information.
- 8. Closely monitor your account with your broker, request a client identification notification for each trade and monthly statements that indicate earnings, dividends paid and share price fluctuation.
- 9. Monitor economic indicators and understand their correlation with the movement of the Stock Exchange.
- 10. Monitor all regulations and instructions issued by the securities regulatory authority and contact the JSC if you have a question or comment.

#### When Trading on the ASE, Make Sure:

Your broker is licensed by the JSC. You obtain a reference number from the broker. You obtain a client identification notification for each trade. The information on the client identification notification is complete and accurate.

#### PAGE 6 (Technology will be the shadow word)

The JSC has undertaken broad initiatives to modernize its technological infrastructure. Information and communications technology has fundamentally transformed Jordan's capital market, contributing to increased trading activity and investment, thus setting Jordan apart from other capital markets in the region.

• A secure wide area network (WAN) links the capital market institutions to more than 130 market participants including brokers, investors, financial services companies, custodians and public shareholding companies.

• The ASE electronic trading system is an automated order-driven system that affords brokers immediate access to stock prices and orders and enables members to trade remotely.

• The SDC proprietary Securities Central Operation Registry Processing & Information Online (SCORPIO) system is a fully automated world class clearing and settlement and depository system that is now a model for other regional exchanges.

• Disclosure and dissemination of market information is a key priority for Jordan's capital market institutions. Investors can access real-time information on the ASE website and through multiple online local and international news agencies including CNBC Arabiya.

• The JSC employs technological surveillance systems to monitor market activity to ensure the market integrity and build investor confidence.

#### Future Enhancements Fair Trading will be the shadow word

ESTABLISH an investor education and international affairs unit with technical assistance from the United States Securities and Exchange Commission (SEC) to enhance Jordan's investing culture by creating awareness about securities and helping investors and potential investors better understand available investment instruments.

PROMOTE the country's bond market, an important source of capital for Jordan's economic development.

STRENGTHEN the investment advisor and certification training program to provide Jordan's securities professionals with the extensive knowledge and market expertise they need to properly advise their retail and institutional clients.

ESTABLISH a Settlement Guarantee Fund to cover broker defaults or deficits in order to increase confidence, facilitate timely settlements and comply with international standards.

WORK TOGETHER with the IOSCO to become a signatory of the *Multilateral Memorandum of Understanding Concerning Consultation and Cooperation and the Exchange of Information*, the first global information-sharing arrangement among securities regulators.

The JSC, in cooperation with the Amman Stock Exchange and the Securities Depository Center, has established a world-class securities market by combining a strong legal framework and leading-edge technology to ensure the protection of investors in Jordan's capital market. Jordan's capital market institutions are contributing to the growth of the market, as well as Jordan's overall prosperity.

### **WORKING TOGETHER FOR A BETTER FUTURE**

On the Back Cover Jordan Securities Commission and LOGO P. O. Box 8802 Amman 11121 JORDAN Telephone Number: (962 6) 560 7171 Fax Number: (962 6) 568 6830 Web Page: www.jsc.gov.jo Email Address: research@jsc.gov.jo

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# Jordan Securities Commission Milestones Sheet



The Jordan Securities Commission (JSC) was established in 1997 as a public institution with financial and administrative autonomy to develop, regulate and monitor Jordan's capital market to maintain a sound investment environment and protect investors. The JSC is also entrusted with developing the capital market in accordance with international standards to secure fairness, safety, and attract domestic and foreign investors.

Since its inception, the JSC has been working on developing and upgrading the regulations governing the capital market and its institutions, to ensure higher levels of protection and transparency. It has issued relevant regulations that monitor the activities of financial services companies, enforce disclosure regulations and help investors make proper investment decisions. In order to ensure fairness, sovereignty and proper administration of the rule of law, the JSC continuously enforces the Securities Law and its related regulations.

To maintain market integrity, the JSC regulates, monitors and supervises the business operations of the Amman Stock Exchange, the Securities Depository Center, financial services companies, public shareholding companies, investment funds and certified financial professionals. Furthermore, the JSC is committed to securing investor protection and market development and enforcing disclosure of information regulations pertaining to the securities market.

#### Jordan Securities Commission - Milestones May 1997 – May 2004

2004	
May 17-20	Under the patronage of His Majesty King Abdullah II, the 29th Annual Conference of the International Organization of Securities Commissions (IOSCO) is held in Amman.
April 6 April	Lord Alderman Robert Finch, Lord Mayor of London visited the Jordan Securities Commission (JSC) and capital market institutions.
February 22	Memorandum of Understanding signed with the Egyptian Capital Market Authority to enhance cooperation and increase the levels of supervision, disclosure, and investor protection.
February 21	Dr. Bassam Saket, JSC Executive Chairman, received Certificate of Appreciation and a Shield from Egyptian Prime Minister Atef Ubeid, in appreciation of the JSC's efforts to upgrade market institutions in accordance with international standards.
February 20	A delegation of ambassadors from the European Union visited the JSC and capital market institutions.
January 28	JSC Board of Commissioners approved Settlement Guarantee Fund Charter of 2004.
January 28	JSC Board of Commissioners issued Disclosure, Accounting and Auditing Standards Directives for 2004.

2003	
December 29	H.E. Prime Minister Faisal Al-Fayez visited the JSC and capital market institutions.
December 7-11	Second Regional Capital Markets Training Program presented in cooperation with the U.S. Securities and Exchange Commission (SEC) is held in Amman with over 100 delegates from 13 countries attending.
October 14-17	JSC participated in exhibition during the 28 <sup>th</sup> IOSCO Annual Conference in Seoul, Korea.
September 17	Prime Ministry appointed Dr. Abderrazzaq Bani Hani as a commissioner to replace Mr. Safwan Bataineh.
September 17	Delegation from the U.S. National Association of Securities Dealers (NASD) visited the JSC and capital market institutions.
September 15	JSC Board of Commissioners issued the guide for fines of 2003.
August 19	Delegation from the U.Sbased Financial Services Volunteer Corps visited the JSC and capital market institutions.
April 14	Board of Commissioners issued the Custodian Directives of 2003.
March 15	The California Public Employees' Retirement Fund (CalPERS), the U.S largest retirement fund, added Jordan to its list of permissible countries for investment.
January 29	JSC Board of Commissioners issued the Directives of Margin Financing No. 1 of 2003 to regulate relations between investors and brokers.
January 21	The Higher Court of Justice ruled in support of the JSC Board of Commissioners and upheld its authority to enforce administrative penalties for breach of securities laws and reaffirmed its role in protecting investors.
<b>2002</b> December 31	Securities Law No. 76 of 2002 enacted.
November 21	Jordanian diplomatic officers visit the JSC to learn about legislative, professional, and technical developments in Jordan's capital market.
October 16	Memorandum of Understanding signed with the Malaysian Securities Commission in Kuala Lumpur during the IOSCO Islamic Task Force Meeting.
September 22	Delegation from the Kingdom of Bahrain visited the JSC and the capital market to asses investment opportunities.
September 2	Delegation of Arab audio and visual media executives visited the JSC and the capital market institutions.
September 1	Dr. Bassam Saket's term in office was extended by one more term, and Mr. Bassam Asfour was appointed a commissioner.
August 18	Jordanian Ambassadors and members of diplomatic missions abroad visited the JSC to learn about legislative, professional, and technical developments in the capital market.

June 10	Jordanian judiciary and senior judges met with JSC executives to learn key developments in the capital market, particularly the enactment of the Securities Law and related regulations.
June 4	Jordanian Royal War College and senior Jordanian and Arab military officers met with JSC executives to learn about legislative, professional, and technical developments in the capital market.
May 18-25	JSC was elected a member of the Executive Committee and Vice-Chairman of the Emerging Markets Committee of the IOSCO, during the 27 <sup>th</sup> Annual Conference of IOSCO in Turkey.
March 24-28	First Regional Capital Markets Training Program presented in cooperation with the U.S. Securities and Exchange Commission (SEC) is held in Amman with over 90 delegates from 10 counties attending.
Mar. 3.	His Majesty King Abdullah II, inaugurated the official opening of the new headquarters of the capital market institutions.
2001 November 8	JSC executives met with local and international media, and business associations as part of a Public Awareness Campaign.
August 19	JSC Board of Commissioners issued Treasury Stocks Directives.
June 28	JSC elected to host the IOSCO 29th Annual Conference in Amman in 2004.
June 10	Memo of Cooperation signed between JSC and the Institute of Banking Studies for delivering broker training program.
May 22	Jordan Telecommunications Company registered 250 million shares with the JSC in order to proceed with its Initial Public Offering strategy.
April 25	Public Awareness Campaign launched to promote investment in Jordan's capital market.
March 18	JSC moved to its new Headquarters which also housed the Amman Stock Exchange and the Securities Depository Center.
February 1	Brokers Guarantee Fund established.
2000 November 17–21	Under the Patronage of His Majesty King Abdullah II, the Emerging Markets International Conference of IOSCO held in Amman.
September 17	JSC Board of Commissioners reduced Corporate Bonds Registration Fees by 60%.
August 29	Under the Patronage of His Majesty King Abdullah II, the ASE Electronic Trading System was launched.
May 31	H.R.H Prince Faisal Bin Al-Hussein – the Regent, visited the JSC and the capital market institutions.
April 11	First Jordanian Mutual Fund was registered in accordance with the Mutual Investment Directives.
March 6	JSC established the Certified Financial Professionals Association.

1999 November 2	His Majesty King Abdullah II visited the JSC and laid the cornerstone for the JSC Headquarters.
August 21	H.E. Prime Minister Abdel Raouf Rawabdeh visited the JSC and the capital market institutions.
May 11	Memo of Understanding between the JSC and the Kuwait Stock Exchange signed to encourage joint listing of companies.
May 10	Securities Depository Center (SDC) established.
May 1	JSC Board of Commissioners issued Directives of Mutual Funds.
April 8	First financial services company licensed to provide custodian and investment management services.
March 11	Amman Stock Exchange (ASE) established.
February 27	H.E. Prime Minister Dr. Fayez Tarawneh visited the JSC and the capital market institutions.
February 15	Directives for Licensing Financial Services Companies and Certified Financial Professionals enforced.
<b>1998</b> November 29	JSC Board of Commissioners approved the licensing of banks and financial companies to act as brokers at the ASE.
September 1	JSC Board of Commissioners issued Disclosure, Accounting and Auditing Standards Directives of 1998.
<b>1997</b> October 16	JSC Board of Commissioners issued Directives of Registration of Securities.
September 1	First JSC Board of Commissioners formed.
May 15	The Securities Law No. 23 issued and enacted.

# <u>Ms. Geraldine Walsh Meeting Schedule</u> <u>March 27- April 1, 2004</u>

## Day 1 Monday, March 29, 2004

## JSC Executives, Commissioners and Investor and International Affairs Team

Name	Title	Institution	E-Mail Address	Tel. No.	Time
Mr. Steve Wade Mr. Khush Choksy Ms. Nicole Rhind	Program Director FMD Team Leader FMD Consultant	AMIR Program	swade@amir-jordan.org kkchoksy@amir-jordan.org	550 3050	9:30- 10:15am
H.E. Dr. Bassam Saket Mr. Don Richardson Mr. Khush Choksy Ms. Nicole Rhind	Executive Chairman USAID Senior Private Sector Consultant FMD Team Leader FMD Consultant	Jordan Securities Commission	chairman@jsc.index.com.jo	566 7400	10:30- 11:30am
Dr. Tayseer Abdel Jaber Mr. Mohamed Tash Mr. Bassam Asfour Dr. Abderrzaq Bani Hani Mr. Walid Khairallah Mr. Don Richardson Mr. Khush Choksy Ms. Nicole Rhind	Deputy Chairman Commissioner Commissioner Commissioner Executive Manager USAID Senior Private Sector Consultant FMD Team Leader FMD Consultant	Jordan Securities Commission		566 7400	11:30am- 12:30pm
Ms. Taroub Al Daoud Mr. Mazen Watha'ifi Ms. Nicole Rhind	Director, Chairman's Office Head of Research Dept. FMD Consultant	Jordan Securities Commission	taroub@jsc.gov.jo mazenwath@jsc.gov.jo	560 7171	12:30- 2:00pm

### Day 2: Tuesday, March 30, 2004 Other Capital Market Institutions and JSC Investor and International Affairs Team

Name	Title	Institution	E-Mail Address	Tel. No.	Time
Mr. Jalil Tarif Mr. Don Richardson	Executive Manager USAID Senior Private Sector	Amman Stock Exchange	jtarif@ase.com.jo	566 4062	9:00- 10:00am
	Consultant				10.000
Mr. Khush Choksy	FMD Team Leader				
Ms. Nicole Rhind	FMD Consultant				
Mr. Nader Azar	Assistant Executive Manager	Amman Stock Exchange	nazar@ase.com.jo		10:00-
Mr. Sami Hattab	Research & External Relations Dept. Legal Dept		shattab@ase.com.jo		11:00am
Mr. Mithqal Obaidat	Legar Depr		mobaidat@ase.com.jo		
Mr. Samir Jaradat	Executive Manager	Securities Depository Center	ceo@sdc.com.jo	567 2550	11:00am-
Ms. Lana Gharaybeh	Legal Department		legal@sdc.com.jo		12:00pm
Mr. Khalil Naser	Assistant CEO				
Mr. Khush Choksy	FMD Team Leader				
Ms. Nicole Rhind	FMD Consultant				
Mr. Bassam Asfour	Commissioner	Jordan Securities Commission		560 7171	12:00-
Ms. Taroub Al Daoud	Director, Chairman's Office		taroub@jsc.gov.jo		1:30pm
Mr. Mazen Watha'ifi	Head of Research Dept.		mazenwath@jsc.gov.jo		
Lunch with JSC, ASE, SDC,					1:45-3:15pm
Embassy, USAID officials and					
AMIR Program					
Mr. Jim Barnhart	Director, Economic Opportunities	USAID	jbarnhart@usaid.gov	590-6000	3:30-4:30pm
	Office				
Mr. Sean Jones	Deputy Director		drichardson@usaid.gov		
Mr. Jamal Al-Jabiri	Cognizant Technical Officer		JAL-jabiri@usaid.gov		
Mr. Don Richardson	Senior Pr. Sector Advisor		sjones@usaid.gov		
Mr. Steve Wade	Program Director				
Mr. Khush Choksy	FMD Team Leader				

## Day 3: Wednesday, March 31, 2004 JSC Investor and International Affairs Team

Name	Title	Institution	E-Mail Address	Tel. No.	Time
Mr. Mazen Watha'ifi	Head of Research Dept.	Jordan Securities Commission	mazenwath@jsc.gov.jo	560 7171	9:00-09:30am
Ms. Taroub Al Daoud	Director, Chairman's Office		taroub@jsc.gov.jo		
Mr. Abed Raouf Rababeh	Issuance & Disclosure Dept.	Jordan Securities Commission	disclosure@jsc.gov.jo	5 607 171	09:30-
					10:15am.
Mrs. Laila Ammari	Capital Market Monitory Dept.	Jordan Securities Commission	monitoring@jsc.gov.jo	5 607 171	10:15-11:00am
Mr. Nader Azar	Assistant Executive Manager	Amman Stock Exchange	Tour at the ASE Investor	5 664 062	11:15-12:00am
			Gallery/ Housing Bank		
Ms. Amal Abu Zayed	Licensing & Inspection Dept.	Jordan Securities Commission	licensing@jsc.gov.jo	5 607 171	12:15-
					01:00pm.
Mrs. Lina Daker	Legal Affairs Bureau	Jordan Securities Commission	legal@jsc.gov.jo	5 607 171	1:00-02:00pm.

Name	Title	Institution	E-Mail Address	Tel. No.	Time
Mr. Richard Eason Mr. Jim Flowers Mr. Khush Choksy Ms. Nicole Rhind	Economic Counselor Economic Officer FMD Team Leader FMD Consultant	American Embassy		590-6000	8:30-9:30am
Dr. Bassam Saket Dr. Tayseer Abdel Jaber Mr. Mohamed Tash Mr. Bassam Asfour Dr. Abderrzaq Bani Hani Ms. Nicole Rhind	Executive Chairman Deputy Chairman Commissioner Commissioner FMD Consultant	Jordan Securities Commission	chairman@jsc.index.com.jo	566 7400	10:30- 11:30 pm
Mr. Mazen Watha'ifi Ms. Taroub Al Daoud Break	Head of Research Dept. Director, Chairman's Office	Jordan Securities Commission	<u>mazenwath@jsc.gov.jo</u> <u>taroub@jsc.gov.jo</u>	560 7171	11:30am- 01:30pm 01:30pm- 02:30pm

### Day 4: Thursday, April 1, 2004 Review, Conclusions and Next Steps

# National Association of Securities Dealers, Meeting Schedule June 6-14, 2004

## Sunday, June 6 Jordan Securities Commission (JSC) Executives and Monitoring Dept.

Name	Title	Institution	E-Mail Address	Tel. No.	Time
Mr. Khush Choksy Ms. Nicole Rhind	AMIR FMD Team Leader AMIR FMD Consultant	AMIR Program	kkchoksy@amir-jordan.org nrhind@amir-jordan.org	550-3050	9:30am
Ms. Laila Ammari	Capital Market Monitoring Dept.	Jordan Securities Commission	lammari@jsc.gov.jo	560-7171	11:00am
H.E. Dr. Bassam Saket	Executive Chairman	Jordan Securities Commission	taroub@jsc.gov.jo	566-7400	12:30pm
Dr. Tayseer Abdel Jaber	Commissioner				
Mr. Mohamed Tash	Commissioner				
Mr. Bassam Asfour	Commissioner				
Dr. Abderrzaq Bani	Commissioner				
Hani					
	AMIR FMD Team Leader				
Mr. Khush Choksy					
Ms. Laila Ammari	Capital Market Monitoring Dept.	Jordan Securities Commission	lammari@jsc.gov.jo	560-7171	2:00pm
Mr. Eugene Callan	FMD Consultant	AMIR Program	eugene callan@yahoo.com	550-3050	6:00pm

### Monday, June 7 Amman Stock Exchange (ASE)

Name	Title	Institution	E-Mail Address	Tel. No.	Time
Mr. Jalil Tarif Mr. Khush Choksy	Executive Manager AMIR FMD Team Leader	Amman Stock Exchange	jtarif@ase.com.jo	566 4062	10:00-11:30am
Mr. Nader Azar Mr. Mithqal Obaidat	Assistant Executive Manager Legal Dept.	Amman Stock Exchange	nazar@ase.com.jo mobaidat@ase.com.jo	566-6293	12:00-1:00pm
Commissioner Bani Hani	Commissioner	Jordan Securities Commission			1:30pm

## Tuesday, June 8 Securities Depository Center (SDC)

Name	Title	Institution	E-Mail Address	Tel. No.	Time
Mr. Samir Jaradat	Executive Manager	Securities Depository Center	<u>ceo@sdc.com.jo</u>	567 2550	9:30
Mr. Khush Choksy	AMIR FMD Team Leader				
Ms. Amal Abu-Zaid	Licensing Dept. Head	Jordan Securities Commission	licensing@jsc.gov.jo	560-7171 X4060	1:00pm
Ms. Laila Ammari	Monitoring Dept. Manager		lammari@jsc.gov.jo		
Jordan Securities Commission		Jordan Securities Commission			2:00pm
Lunch					
Mr. Sean Jones	Deputy Director of Economic	USAID—meeting at US Embassy		592-0101 X2625	4:00pm
	Opportunities Office				-
Mr. Jamal Al-Jabiri	Cognizant Technical Officer				
Mr. Don Richardson	USAID Senior Private Sector				
	Consultant				
Mr. Khush Choksy	AMIR FMD Team Leader				

### Wednesday, June 9 Amman Stock Exchange Investor's Gallery and ASE IT Manager

Name	Title	Institution	E-Mail Address	Tel. No.	Time
Mr. Nader Azar Mr. Mohammed Khatib	Assistant Executive Manager Information Technology Manager	Amman Stock Exchange	nazar@ase.com.jo	566-6293	9:30am-1:00pm
Meeting will include Investor Gallery Tour					
Hussein Abu-Ayyash	Information Technology Manager Monitoring Department Manager	Jordan Securities Commission		560-7171 X4040	2:30pm
Laila Ammari	IT Specialist	Jordan Securities Commission		560-7171	
Ramzi Al-Shishani		AMIR Program	Rsheshani@amir-Jordna.org	550-3050	

### Thursday, June 10 USAID

Name	Title	Institution	E-Mail Address	Tel. No.	Time
Mr. Bassam Asfour	Commissioner	Jordan Securities Commission		566-7400	10:00am
Mr. Daoud Kishta	General Manager	International Financial Center at Housing Bank Building		567-4558	12:00-1:00pm
Mr. Mohammed Khatib	Information Technology Manager	Amman Stock Exchange	Steve and Larry to meet with Mohammed at JSC Building		1:15pm
Ms. Maha Hammad	Deputy Manager	ABC Investments Building in Shmeisani		562-9300	1:00-2:00pm

Sunday,	June 13
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Name	Title	Institution	E-Mail Address	Tel. No.	Time
Mr. Jalil Tarif	Executive Manager	Amman Stock Exchange	jtarif@ase.com.jo	566 4062	9:30-10:30
H.E. Dr. Bassam Saket	Executive Chairman	Jordan Securities Commission	taroub@jsc.gov.jo	560-7400	10:30-12:00
ASE Surveillance		Amman Stock Exchange			12:00-12:30
Demonstration					
Mr. Samir Jaradat	Executive Manager	Securities Depository Center	<u>ceo@sdc.com.jo</u>	567 2550	12:30-1:30
Mr. Jalil Tarif	Executive Manager	Amman Stock Exchange	jtarif@ase.com.jo	566 4062	1:30-2:30
Mr. Nader Azar Mr. Mohammed Khatib	Assistant Executive Manager Information Technology	Amman Stock Exchange	nazar@ase.com.jo	566-6293	2:30-5:30
	Manager				

## Monday, June 14

Name	Title	Institution	E-Mail Address	Tel. No.	Time
H.E. Dr. Bassam Saket	Chairman	JSC	taroub@jsc.gov.jo	566-7400	10:30am
Dr. Tayseer Abdel Jaber	Commissioner	JSC			
Mr. Mohamed Tash	Commissioner	JSC			
Mr. Bassam Asfour	Commissioner	JSC			
Dr. Abderrzaq Bani	Commissioner	JSC			
Hani					
	Executive Manager	ASE	jtarif@ase.com.jo		
Mr. Jalil Tarif					
	Assistant Executive Manager	ASE	nazar@ase.com.jo		
Mr. Nadar Azer					
	Executive Manager	SDC	<u>ceo@sdc.com.jo</u>		
Mr. Samir Jaradat					

Mr. Jamal Al-Jabiri Mr. Don Richardson	Cognizant Technical Officer USAID Senior Private Sector Consultant	USAID USAID		
Mr. Khush Choksy	AMIR FMD Team Leader	AMIR Program	kkchoksy@amir-jordan.org	

# **Commissioner Abderrzag Bani Hani Meeting Schedule**

## Day 1: Monday June 21, New York City

Institution	Representative	Title	E-Mail Address	Tel. No.	Time
Securities Traders Association 420 Lexington Avenue, Suite 2334 New York NY 10170	Mr. John Giesea	President and CEO	jgiesea@securitestrader .org	212-867- 7002	11:30am

## Day 3: Wednesday, June 23 Washington DC

Institution	Representative	Title	E-Mail Address	Tel. No.	Time
National Association of Securities Dealers 1735 K Street, NW Washington, DC 20006	To meet with multiple NASD officials to discuss: NASD Overview Inspections Enforcement		Jeanne.Balcom@NASD.com	202-728-8309	9:00am-5:00pm
,	NASD Overview Inspections				

Institution	Representative	Title	E-Mail Address	Tel. No.	Time
U.S. Securities and Exchange Commission 450 Fifth Street, NW Washington, DC 20549 Office of Investor Education and Assistance (202) 942-7040	Mr. Ester Saverson	Assistant Director, SEC Office of International Affairs	saversone@sec.gov	202-942-0165	10:00am-12:00pm
U.S Securities and Exchange Commission 450 Fifth Street, NW Washington, DC 20549 Office of Investor Education and Assistance (202) 942-7040	Ms. Susan Wyderko and Ms. Gerri Walsh	Director and Assistant Director, SEC Office of Education and Assistance	wyderkos@sec.gov walshg@sec.gov	202-942-7182	2:00-4:00pm

Day 4: Thursday, June 24 Washington DC

## Day 5: Friday, June 25 Chicago, IL

Institution	Representative	Title	E-Mail Address	Tel. No.	Time
Chicago Stock Exchange One Financial Plaza 440 South LaSalle Street Chicago, IL 60605	Mr. Geoffrey Price	Vice-President	gprice@chx.com	312-663-2222	1:00-2:30pm