



**PROMOTING INDUSTRIAL ZONES AND INVESTMENT MOBILIZATION**  
**USAID WB/G SO1: EXPANDING ECONOMIC OPPORTUNITIES**  
**CONTRACT No. 294-C-00-00-00071-00**

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**Target Investor Profiles (TIP) for  
Investment Promotion in the West Bank and Gaza**

SUBMITTED ON

**AUGUST 2002**

TO THE

**USAID MISSION TO THE WEST BANK AND GAZA**  
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## Summary of TIP Activity: Introduction and Background

The development of target investor profiles under the PRIZIM project is a key element in training and building promotional capacity in Palestinian economic development agencies, including both PIPA and PIEFZA. This represents the beginning of an ongoing database compilation of target firms both in the Middle East region and around the world that have demonstrated a foreign investment interest and whose sectoral activities fit the comparative advantages of the West Bank and Gaza.

This activity was carried out from April to June 2002, during an especially unstable political time in the West Bank and Gaza. Because of this exceedingly difficult situation two elements of the initial scope of work could not be accomplished; training of Palestinians at TSG headquarters and a comprehensive telephone survey of prospective investors.

The initial goal was for 250 target firms to be included in this identification. Details would include information about the firm's activities, global operations, FDI inclinations if available, as well as details of the senior management personnel of the firm responsible for FDI decisions.

Companies included in the final list are considered worthwhile investor targets for the future. It would be counter-productive to launch a campaign during the current political unrest and consequent negative investment climate. Should companies be contacted now, the West Bank and Gaza would enter radar screens of decision-makers just as they are seeing intensive media coverage of infrastructure and other damage in addition to a highly negative political climate. Instead, this initial period can be used for background research and the solidification of marketing plans.

## Sector Identification

In response to a need to increase the rate of job creation, much of the Middle East has seen FDI diversify beyond established sectors like hydrocarbons and agriculture in the past 10-15 years. While investment in oil and gas remains robust, FDI has increasingly come in new areas in the manufacturing and services sectors, including apparel making and various activities related to information technology. Information technology, apparel manufacturing, and stone and marble represent three industry sectors in the West Bank/Gaza that are primed for investment and have been identified for near-term promotion efforts.

While small overall compared to Asia, North America, and Europe, the Middle Eastern information technology services sector has posted strong rates of growth in various related indices, including general demand for goods and services, internet usage, and telecommunications demand. Two critical considerations for the IT sector at present are the global slowdown in demand for most products and services and managing an existing oversupply of products. Investment in IT has decreased significantly over the past 18 months, and the IT sector has yet to recover. Many investors indicate that at present few major overseas investments were planned until economic circumstances changed. The cost and quality of local labor,

English language ability, and proximity to universities and research centers offer the West Bank/Gaza an advantage over regional competitors.

FDI in the apparel-manufacturing sector in the Middle East continues to grow, especially among countries that have preferential access to the lucrative US and EU markets. Although generally water-intensive, the related textiles manufacturing sector, including both synthetic and natural products, is also a significant sector in the Middle East. Apparel manufacture tends to be labor intensive, to have low barriers to market entry, and to be fairly sensitive to demand among large consumer markets and to price competition. Market entry to the US and EU through existing trade pacts may be a major advantage for the West Bank/Gaza. The skills and experience of the local workforce are also positive attributes.

Demand and market price are critical considerations affecting new investment in production in the stone and marble sector. The high domestic demand and potential for increased exports for Palestinian stone presents a good opportunity for investment in the stone cutting and finishing sector within West Bank/Gaza once peace returns to the region and unfettered import and export activity resumes. There are ample raw materials, and the distance between quarries and potential cutting and finishing workshops is minimal.

## Methodology

The target sectors, as established through prior research and analysis, are listed below and are broken down by their standard industrial classification codes (SIC). These sectors were chosen in part because they would be least likely to be disrupted by the perception of an unstable investment climate.

SIC 1411	Quarrying of stone and marble
SIC 23	Apparel and other finished products made from fabrics and similar materials
SIC 3281	Manufacturing of stone and marble products
SIC 7389	Business services (call centers, back-office operations)
SIC 7371	Computer programming services
SIC 7372	Prepackaged software
SIC 7373	Computer integrated systems design
SIC 7374	Data conversion (computer processing and data preparation and processing services)

In the preliminary stages two database sources were used to obtain target sector company records in the primary and secondary target markets. Two thousand company records were obtained from Dun & Bradstreet (D&B) and supplemented with additional company records from the online InSite 2 subscription database.

Through D&B, a more precise company search was conducted than could be accomplished solely through online databases: for instance, for most of the target sectors D&B provided records for companies that have existing subsidiary relationships in Middle Eastern countries. D&B's results yielded no stone and marble companies from the target markets with subsidiary relationships in the Middle East. It should be noted that the D&B database is concentrated with

North American, European, and Japanese companies; other regions are not as well represented among company records. Database search results were backed up by online searches.

The InSite 2 database was searched specifically to include companies from the primary and secondary target markets for which the D&B search did not yield significant results. The search parameters were set differently for each target sector and target market in an effort to gain as representative a company list as possible. During the process, it was noted that the InSite database does not allow searching by location of subsidiaries; therefore, the InSite results include companies that may or may not have existing subsidiary relationships in Middle Eastern countries.

Following the initial analysis of all database company listings that were returned, the list of candidate companies included nearly 400 records. Additional records were included due to the potential for overlap between the two databases used, and due to the fact that certain large multinationals might be represented in the lists in several different countries. This was expected to be especially true in the software sector; therefore, extra company records were included to make up for a potential deficit.

The database searches yielded a large amount of companies, more than 2000 in total. To gain a realistic group of candidate companies, time was spent researching every entry to determine its status and relevance. In most cases, a financially viable company with a history of foreign investments would be a potential candidate, whereas a small company in its infancy with no overseas investments would be excluded. A company with a significant international sales presence was not necessarily included unless it also had foreign operations or facilities or demonstrated tendencies in that direction.

The aim was to arrive at a concise, useable list as the end result rather than a large, unfocused list. Time and money are routinely wasted by investment promotion organizations chasing down leads that could be easily determined to be non-starters from the beginning. The companies included in the end result for this project would all be candidates, rather than speculations.

As mentioned, it was expected that a final group of 250 companies would be chosen from the initial researched group to be profiled by the consultants. In the end, a lesser number of candidate companies emerged.

The initial goal of 250 became unrealistic for reasons beyond the current negative political climate. As the analysis and research of candidate companies progressed, due diligence was essentially conducted on all candidates which limited the initial list to a much more realistic final group.

All companies chosen for inclusion in the final list have a reasonable history of profitability, reputation, and international operations. In most cases, a minimum of approximately US\$50 million annual revenue for most company candidates was an initial requirement, with many candidates having much more. These conditions were verified through extensive online searching using various Internet search engines and online databases such as Hoover's.

The company identification element of the project began following compilation of the initial list of thousands of potential candidate companies. Then came the secondary list of 400 companies to be whittled down to 250. The final list of approximately 150 represents the outcome.

Next on the agenda will be the effort to translate these company profiles into FDI leads. After some preliminary research and confirmation of FDI goals and sectors, and based on a satisfactory domestic political environment, those companies believed to be short- to near-term targets for investment can be contacted.

## **Next Steps**

The final list represents companies that have been double-checked, verified for relevance, and included based on their resemblance to the needs as stated in the initial sectoral report analyzing the comparative advantages of the West Bank and Gaza. The list of approximately 150 that is included here represents actual prospects. Any company that did not meet requirements was excluded from consideration.

This exercise helps form near-term activities for promotion, and focuses actions on realistic industry sectors.

### **Recommendations:**

1. Conduct training of PIPA and PIEFZA personnel on investment promotion techniques, including telephone surveys.
2. Contact all profiled companies as part of a concerted campaign to gauge interest in West Bank/Gaza as an investment destination. A questionnaire can be used as the first step in establishing a relationship with prospective investors.
3. Merge profiled companies into databases that can be updated over time and as companies are contacted.

The training of a "market research dedicated" PIPA and a PIEFZA employee jointly on the preparation of these detailed corporate profiles was a concurrent objective of TIP activity. TSG worked together with PIPA and PIEFZA to identify three individuals, one from PIPA in Ramallah and one from each of PIPA and PIEFZA in Gaza, to be trained in the profiling process. Once these individuals were identified, planning for a training workshop in Washington D.C. was begun. Presentations were designed and appointments were organized with U.S. state investment promotion agencies during the month of March for the anticipated workshop in April. However, the escalation of the political situation in late March made it impossible to obtain visas for these PIPA and PIEFZA representatives, and therefore led to the indefinite postponement of this workshop.

## Profiles

The following attachments represent the output of the TIP activity:

- Annex A: Final list of 150 (Excel sheets)
- Annex B: Company profiles for final 150
- Annex C: First cut companies from initial research (Excel sheets)
- Annex D: Initial long list of companies (Excel sheets)

## **Annex A: Final list of 150 (Excel sheets)**

Annex A: Final list of 150 (Excel sheets)

COMPANY	SELECTED?	COUNTRY	PRODUCTS	YEAR	SALES	EMPLOYEES
ACCPAC International, Inc.	Yes	USA	Prepackaged Software	1998	\$85,928,000.00	500
Acxiom Corporation	Yes - Industry leader.	USA	Services: Provider of data processing services including database marketing, advanced data integration and delivery technologies.	n/a	\$1,009,900,000	5,600
adidas AG	Yes - Global player with international operations.	Germany	Manufacturing: The adidas-Salomon Group designs, develops, produces and markets a broad range of athletic lifestyle products.	n/a	\$4,938,800,000	13,362
Adolf Ahlers AG	Yes - Major company, possible candidate.	Germany	Manufacture and sale of clothing especially outer garments for men	n/a	\$258,400,000	6,850

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Advanced Chemistry Development Inc.	Yes, Advanced Chemistry Development, Inc. has positioned itself as the leading developer of chemical property prediction and spectral prediction and management software. It provides the new standard in comprehensive and innovative predictive chemical, spectroscopic, and database management software solutions. Ranked in 2001 as one of the top 500 fast growing hi-tech firms in N. America by Deloitte and Touche.	Canada	Services: Developer of chemical predictive, spectroscopic, and database management software.	n/a	\$525,000,000	90
Affiliated Computer Services Inc.	Yes - Already has international operations.	USA	Services: Provides information technology services and electronic funds transfer processing.	n/a	\$2,063,600,000	18,500
Alliance Data Systems Corp.	Yes - Possible candidate.	USA	Services: Provider of electronic transaction and credit services.	n/a	\$503,300,000	6,500
Alltel Information Services	Yes - Good candidate.	USA	Services: Data processing and developer of prepackaged banking and finance software. Finance: Personal credit.	n/a	\$663,000,000	4,000

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Antolini Luigi & C. S.P.A.	Yes - This is a flooring Manufacturer/Producer located in Italy, that handles Natural Stone products. The company is assured a continuous supply of raw materials, because it owns and controls a series of granite quarries in Sardinia and Piemonte and also has exclusive agreements for Italian and foreign materials.	Italy	Cut Stone and Stone Products	1974	62,433,939.00	200
Aoyama Trading Company Ltd.	Yes - Growing company with international operations.	Japan	Men's apparel and specialty clothing chain store operations	n/a	\$1,350,200,000	3,443
Application Technologies, Inc.	Yes	USA	Company selects, builds, implements and supports comprehensive e-business solutions - both onsite and on the ASP model - for multinational corporations and governments worldwide.	n/a	n/a	n/a
Appicom Software Industries 1990 Ltd.	Yes - Possibility.	Israel	Services: Development and marketing of software solutions. Major business areas include enterprise applications; database and data warehouse technologies; systems development services; software technologies and products; web technology consulting.	n/a	\$47,800,000	550
Aremissoft Manufacturing (US), Inc.	Yes	USA	Prepackaged Software	2001	\$50,100,000.00	496

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Associated Stone Industries Ltd.	Yes, but is not a likely candidate - not a large company, makes artifacts, and seems to be highly focused on Indian operations.	India	Manufacturing: Operation of stone quarries and polishing factories	n/a	\$19,300,000	n/a
Automatic Data Processing Inc.	Yes - An industry leader with international operations.	USA	Services: Provider of payroll processing, payroll tax filing, human resource and 401K record keeping and unemployment compensation management.	n/a	\$7,017,600,000	40,000
BEA Systems, Inc.	Yes - Growing company with international orientation.	USA	Custom Computer Programming Services, NSK	1995	\$819,760,000.00	2200
Better On-line Solutions Ltd.	Yes, fairly small with few employees, located in Israel. Creates innovative and powerful solutions for seamless integration of PCs and LANs into the midrange host environment. The Company designs, develops, manufactures, markets and supports superior products that provide efficient solutions to PC connectivity challenges in the AS/400 environment.	Israel	Services: Computer peripheral equipment and software dealing with communication and networking.	n/a	\$85,200,000	205
Boston Financial Data Services Inc.	Yes - Growing company with international operations.	USA	Services: Provider of shareholder accounting services for mutual funds. Finance: Stock transfer agent.	n/a	\$742,000,000	4,500

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Business Objects SA	Yes, Business Objects offers revolutionary analytic products based on our vision of integrated enterprise analytic applications which includes both packaged best-practice applications and unique analytic technologies. Packaged applications provide best-practice analytics ready to run.	France	Services: Developer of decision support and e-business intelligence software tools for the client/server and intranet/extranet markets.	n/a	\$348,900,000	2000+
C P Software S.A.	Yes - Approach through parent company, Getronics.	Spain	Services: Design, development and production of computer operating, utility systems and applications programmes; operation of outsourcing centers.	n/a	\$15,800,000,000	n/a
C V Home Furnishings Ltd	Yes - Approach parent company, Coats plc.	United Kingdom	Curtains and Draperies, NSK	1838	197922167	3542
CAC Corporation	Yes - Possible candidate.	Japan	Services: Development, operation and maintenance of computer systems	n/a	\$191,600,000	1,200
Cadence Design Systems, Inc.	Yes	USA	Prepackaged Software	1982	1279550000	5650
Campolonghi Italia Srl	Yes Campolonghi Italia S.r.l. is a company of the Campolonghi Group, one of the long established industrial group leaders in the stone field. Campolonghi Italia and the other companies of the Group are specialized in the supply of granite, marble and any kind of stone, in block, slabs and cut to size form.	Italy	Cut Stone and Stone Products	n/a	40,491,151.00	133

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Ceridian Corporation	Yes - Large company with international operations.	USA	Services: Information services company that serves the human resources, transportation and media markets.	n/a	\$1,176,000,000	10,600
Check Point Software Technologies Ltd.	Yes, Check Point solutions are sold, integrated and serviced by a network of 2,500 certified partners in 203 countries. Check Point Software Technologies is the worldwide leader in securing the Internet. It is the confirmed market leader of both the worldwide VPN and firewall markets.	Israel	Services: Developer of networking software. Finance: Financial holding company.	n/a	\$425,300,000	1,100
ChoicePoint Inc.	Yes - Growing company.	USA	Services: Insurance: Provider of risk management and fraud prevention services to a variety of industries, particularly the insurance industry.	n/a	\$593,500,000	4,200
Citi Commerce Solutions	Yes - Division of Citigroup, approach parent company.	USA	Data Processing and Preparation	n/a	\$173,200,000	2720
CMG Deutschland GmbH	Yes - Approach through parent company, CMG plc.	Germany	Services: Information technology services	n/a	\$562,600,000	7900
Cold Spring Granite Company, Inc.	Yes Each year, the company imports and fabricates nearly 100 different granites quarried in locations throughout the world. They have developed several key international markets and sell nearly 15% of their annual volume to overseas markets.	USA	Cut Stone and Stone Products	1898	128,268,000.00	1250
Computer Associates International, Inc.	Yes	USA	Prepackaged Software	1976	\$4,198,000,000.00	16,000

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Computer Associates Middle East	Yes	Saudi Arabia	Software products including data access, security, and network management applications, and systems management, which work across both mainframes and distributed computing environments.	n/a	\$4,198,000,000	n/a
Compuware Corporation	Yes - Good candidate.	USA	Custom Computer Programming Services, NSK	1973	\$2,010,050,000.00	13000
Comverse, Inc.	Yes	USA	Provider of software and systems enabling network-based multimedia enhanced communication services.	n/a	\$1,270,218,000	5000
Convergys Information Management Group	Yes - Large company with international operations.	USA	Services: Provider of data processing and software development services.	n/a	\$1,096,000,000	4,100
Courtaulds Textiles Ltd.	Yes - Very large company with international operations.	United Kingdom	Mens and Boys Suits and Coats, NSK	1989	1456001760	20700
CSK Software	Yes, approach through parent company - based in Japan - CSK Corporation (3.8 billion and 15K employees) or the CSK Software - UK office.	Japan	Services: Developer of english language translation software.	n/a	\$1,063,000,000	4,891
Database Software, Inc.	Yes - Possible candidate, approach through parent company IBM.	USA	Custom Computer Programming Services, NSK	2001	\$217,300,000.00	2800
Delta Textiles (London) Ltd.	Yes - Very large company with international operations, approach through Tel Aviv headquarters.	United Kingdom	Mens and Boys Furnishings	1980	192840228	4385

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DHL Systems Ltd.	Yes, approach through parent company DHL Systems, Inc.	United Kingdom	Prepackaged Software	1981	\$71,116,166.00	550
ECI Telecom, Inc.	Yes - A possible systems integration candidate.	USA	Computer Integrated Systems Design, NSK	1993	\$43,000,000.00	500
Ecsoft Group PLC	Yes - Possible candidate.	United Kingdom	Services: Provision of information systems management services, information technology consulting, applications development and systems integration and support services to large enterprises.	n/a	\$103,500,000	1,046
EDB	Yes - Internationally oriented, possible candidate.	Norway	Services: Consultancy services, software solutions and computer operations	n/a	\$476,300,000	3020
EDS/SHL Corporation	Yes - Possibility, some independence from EDS Corporate.	USA	Computer Integrated Systems Design, NSK	1999	\$145,800,000.00	n/a
Efficient Networks, Inc.	Yes - Possible candidate.	USA	Computer Integrated Systems Design, NSK	2000	\$200,000,000.00	525
Eicon Networks Corp.	Yes - Possible candidate.	Canada	Communications: Computer communications	n/a	\$120,000,000	650

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Eidos PLC	Yes, Eidos PLC is one of the world's leading publishers and developers of entertainment software. Eidos' rise has been meteoric, it only came into existence as a games company in 1995 and today is home to some of the interactive industry's best known brands.	United Kingdom	Services: The development and publishing of entertainment software. The Group also continues to be involved in the design, manufacture and sale of video editing software, post production video editing and new media technologies.	n/a	\$275,600,000	583
Electronic Arts Ltd.	Yes, Electronic Arts (EA) is the world's leading independent developer and publisher of interactive entertainment software for personal computers and advanced entertainment systems. Hedquartered in California.	United Kingdom	Services: Publication of computer games	n/a	\$318,600,000	235
Electronic Data Systems Corp.	Yes - Massive in data processing, global corporation.	USA	Services: Data processing, computer network systems integration and computer facilities management for businesses and government, developer of healthcare, insurance, utilities and facilities management software. Finance: holding company.	n/a	\$19,226,800,000	122,000
Equant Integration Services, Inc.	Yes - Possible candidate, approach through Equant Corporate.	USA	Computer Integrated Systems Design, NSK	1999	\$30,200,000.00	350
Experian Information Solutions Inc.	Yes - Good candidate, already has international operations.	USA	Services: Information technology solutions including data processing for direct mail advertisers, database informational retrieval services and development of software.	n/a	\$1,500,000,000	12,000

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Filemaker, Inc.	Yes	USA	Prepackaged Software	1987	\$281,703,000.00	407
First Data Corp.	Yes - An industry leader with international operations.	USA	Services: Information processing of credit cards, debit cards and merchant transactions. Finance: Provider of shareholder services to the mutual fund industry.	n/a	\$5,705,200,000	27,000
Fiserv Inc.	Yes - Diversified beyond data processing but will make a good candidate.	USA	Services: Provides innovative technologies in the financial industry, including the latest in personal computer banking and Internet commerce.	n/a	\$1,653,600,000	14,000
ForSoft Ltd.	Yes - Approach through parent, Formula Systems Group.	Israel	Services: Design, development and maintenance of application and solutions for large organisations. The Company's core services include application development, systems integration, migration of IT platforms, IT consulting, outsourcing and Internet web site development. Following a restructuring process which was completed in the first quarter of 2000, the Company will operate through six divisions:- ForSoft Solutions and Services Israel ; ForSoft Telecom Solutions; ForSoft Insurance Solutions; ForSoft Retail Solutions; ForSoft Travel Solutions; ForSoft Inc USA.	n/a	\$64,600,000	900

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Fuji Soft ABC Inc.	Yes, One of Japan's largest systems engineer groups, this business division is engaged in software development in a wide range of fields, ranging from communications control, machine control, basic software, language processing, and banking and insurance, to a variety of application software based on Windows, UNIX, and OS/2.	Japan	Services: Production of software particularly strong in language and communications	n/a	\$514,200,000	4,056
Galileo International Inc.	Yes - Possible candidate.	USA	Services: Provides the travel industry with reliable, accurate access to inventory, schedule and pricing information.	n/a	\$1,643,300,000	3,300
GE Global eXchange Services	Yes - Possible candidate.	USA	Data Processing and Preparation	n/a	\$165,100,000	2594
GE Industrial Systems Solutions, Inc.	Yes - Possible candidate.	USA	Computer Integrated Systems Design, NSK	1998	\$257,100,000.00	3000
Geac Computer Corporation Ltd.	Yes, Geac Enterprise Solutions (GES) provides several product suites of manufacturing, distribution, financial and human resource software used in a wide range of industry sectors, including apparel manufacturing, auto-parts manufacturing, financial services, food and beverage processing, and healthcare and local government administrations.	Canada	Services: Computer software and processing	n/a	\$668,700,000	5,026

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Gemplus GmbH	Yes - Approach through parent company, possibility despite current restructuring.	Germany	Services: Development, manufacture and sale of microchip data carriers and associated hard and software	n/a	\$649,100,000	700
Glorious Sun Enterprises Ltd.	Yes - Large company with global reach.	Hong Kong	Retailing, export and production of casual wear	n/a	\$395,500,000	33,000
Graninter, S.A.	Yes - the company has a \$74 million turnover and 103 employees.	Spain	Cut Stone and Stone Products	1989	36,034,896.00	180
Hitachi Information Systems Ltd.	Yes, developers of both prepackaged and custom software. Seek and supply the leading third-party packaged systems and technology by establishing business alliances with leading companies, including overseas software/hardware manufacturers. Growing quickly through a merger 10/01 with Hitachi Information Network, Ltd.	Japan	Services: Development of dataprocessing systems and services and software	n/a	\$1,171,000,000	5,100
Hugo Boss AG	Yes - Major company, possible candidate.	Germany	Hugo Boss AG designs, manufactures, sells and licenses fashion clothing, accessories and complementary products with subsidiaries throughout Europe, North America, South America, Australia and Asia.	n/a	\$781,600,000	3,394

Annex A: Final list of 150 (Excel sheets)

IFS Industrial and Financial Systems AB	Yes - Good candidate.	Sweden	Services: Software services with applications for design, manufacturing, distribution, maintenance, finance and human resources	n/a	\$217,000,000	3478
Imation Corporation	Yes - Good possibility.	USA	Services: Global technology company that creates system, product and service solutions for the handling, storage, transmission and use of images and information.	n/a	\$1,234,900,000	4,300
IMS Health Inc.	Yes - Good candidate.	USA	Services: Developer of information solutions and market research for the health care industry.	n/a	\$1,424,400,000	5,000
Industrial and Financial Systems IFS AB	Yes, Industrial & Financial Systems makes Web-based software applications for engineering development, financial analysis, and supply chain management. Showing good recovery in last half of 2001 after the recession with the launch of a new series software.	Sweden	Services: Develops, markets and sells software to medium sized and large companies.	n/a	\$265,500,000	3,478
InfoVista S.A.	Yes, small but develop and market technologically advanced software which monitors, analyzes and reports on the performance and quality-of-service of information technology.	France	Services: Developer of software that monitors computer performance.	n/a	\$23,000,000	230

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Ingemar S.A.	Yes - large Spanish company producing cladding materials from marble	Spain	Quarrying of marble and granite; dressing of slabs	1952	126400000	850
Intec Inc.	Yes, developer and outsourcer of prepackaged software for a host of industries.	Japan	Services: Dataprocessing and software development	n/a	\$812,000,000	2,653
Intergraph Corporation	Yes - Good possibility, approach through parent company.	USA	Computer Integrated Systems Design, NSK	1969	\$690,454,000.00	4600
Kelgran Africa Ltd.	Yes, but through the parent company, Mycom Berhad in Kuala Lumpur, which is the owner of Kelgran. Mycom Berhad has expanded in the past into the natural resources industries, hence its ownership of Kelgran.	South Africa	Quarrying and exporting of a wide colour variety of granite blocks; granite processing plants producing granite tiles	n/a	31800000	450
Kenzo	Yes - Possible candidate, approach through parent company LVMH.	France	Womens and Misses Suits and Coats	1971	18967068	550

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Lectra Systemes SA	Yes - International company, possible candidate.	France	Services: World leader in computer-aided design and manufacturing systems CAD/CAM for the apparel, footwear, leather goods, luggage and upholstery industries and the industries using technical textiles, particularly the automotive and aeronautical sectors. The company is transforming itself into an e-business technology provider.	n/a	\$193,500,000	1,500
Liraz Systems Ltd.	Yes - Possible candidate, growing company.	Israel	Services: Development of management information systems; outsourcing services and system integration	n/a	\$41,800,000	500
London Bridge Software Holdings PLC	Yes - Possible candidate, growing company.	United Kingdom	Services: Development and sale of computer software and services to the customer relationship market and the credit risk management market	n/a	\$80,200,000	521
Lotus Development Corporation	Yes	USA	Prepackaged Software	1995	\$807,800,000.00	7909
Lotus Development United Kingdom Ltd.	Yes, approach through parent company, Lotus Development Corporation	United Kingdom	Prepackaged Software	1984	\$93,795,358.00	319
Maersk Data A.S.	Yes - Possible candidate.	Denmark	Services: Consultancy, systems development and integration; Web systems, standard software, data communications, mainframe operations and distributed systems management	n/a	\$190,300,000	1577

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<p>Magic Software Enterprises Ltd.</p>	<p>Yes - Possible candidate.</p>	<p>Israel</p>	<p>Services: Magic is a leading provider of application development technology and business solutions to corporations worldwide. Magis's core development technology, generally considered the most productive development environment on the market for creating customisable Web and client/server solutions, allows for rapid delivery of e-business solutions that extend from front-office customer relationship management to back-office applications to specific vertical solutions. Magic's e-commerce and CRM solutions are best suited when time-to-market is critical, integration with existing systems and business processes is required, and/or a high degree of maintenance is anticipated. In addition, Magic solutions provide the portability and scalability crucial for today's dynamic business environment, as well as the advantage of a uniform application paradigm regardless of architecture or database.</p>	<p>n/a</p>	<p>\$89,800,000</p>	<p>700</p>
<p>Matsushita System Engineering K.K.</p>	<p>Yes - Possible candidate, large international company.</p>	<p>Japan</p>	<p>Custom Computer Programming Services, NSK</p>	<p>1979</p>	<p>\$308,443,800.00</p>	<p>1015</p>

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Mentor Graphics Corporation	Yes - Company with international orientation, possible candidate.	USA	Computer Integrated Systems Design, NSK	1981	\$589,835,000.00	2750
Mercury Interactive Corporation	Yes - Growing company with international operations.	USA	Custom Computer Programming Services, NSK	1989	\$307,000,000.00	1418
METROWERKS CORPORATION	Yes	USA	Custom Computer Programming Services, NSK	1999	15100000	200
Microsoft Corporation	Yes, approach through Israeli subsidiary	USA	Prepackaged Software	1975	#####	47600
Misys PLC	Yes - Possible candidate.	United Kingdom	Services: The development and licensing of application software products to customers in well-defined vertical markets within the Financial Services and Healthcare sectors, together with transaction processing and professional services.	n/a	\$922,100,000	5,745
Mizuno Corp.	Yes - Large company, possible candidate.	Japan	Manufacture of sports and leisure goods	n/a	\$1,297,900,000	2,757
National Processing Co.	Yes - Major industry player, good possibility.	USA	Services: Provider of credit card, check, debit card and travel ticket processing services.	n/a	\$2,163,000,000	8,500
NCR Corporation	Yes - Definite possibility.	USA	Data Processing and Preparation	n/a	\$5,959,000,000	32960

Annex A: Final list of 150 (Excel sheets)

NDCHealth	Yes - Large international company.	USA	Services: Data processing used for corporate financial, electronic payment, communications and health care services.	n/a	\$685,700,000	3,800
NDS Group PLC	Yes, The company develops software that provides consumers with secure, authorized access to digital satellite and pay-television transmissions. Broadcasters use its VideoGuard and other conditional access software (nearly 60% of sales) to maintain databases of subscriber profiles and preferences and to provide access to authorized viewers. Has an R&D office in Israel.	United Kingdom	Services: Software company.	n/a	\$304,800,000	1,318
NEC Soft Ltd.	Yes - Large, growing international company.	Japan	Custom Computer Programming Services, NSK	1975	\$589,788,322.00	3789
Netmanage, Inc.	Yes - Possible candidate with international outlook.	USA	Custom Computer Programming Services, NSK	1990	\$104,072,000.00	660
Nitco Tiles Ltd	Yes	India	Manufacturer and provider of ceramic tiles and marble products.	n/a	\$80,000,000	5000

Annex A: Final list of 150 (Excel sheets)

Nortel Networks Corp.	Yes - Long-term possibility.	Canada	Services: Provider of optical, wireless, local, business and personal internet services. Manufacturing: Communications equipment.	n/a	\$30,275,000,000	94,500
Novell, Inc.	Yes	USA	Prepackaged Software	1983	\$1,161,735,000.00	9093
Novo Group	Yes - Possible candidate.	Finland	Services: Comprehensive IT services including software, usability, network, data security, data communications, GIS, outsourcing and infra related solutions	n/a	\$270,300,000	2026
NTT Data Communications Systems Corp.	Yes, large company that does develop prepackaged software in the industries of banking, health care, manufacturing, and transportation. Top competitor of IBM, Fujitsu, and NEC.	Japan	Services: Data communications and software	n/a	\$6,038,000,000	9,307
NTT Software Corp.	Yes, developer of hi-tech prepackaged software applications.	Japan	Services: Developer of multi-user virtual reality software.	n/a	\$503,000,000	1,510

Annex A: Final list of 150 (Excel sheets)

Oracle Corp. UK Ltd.	Yes, Oracle is the first software company to develop and deploy 100 percent internet-enabled enterprise software across its entire product line: database, server, enterprise business applications, and application development and decision support tools.	United Kingdom	Services: Consultancy and training services to users of "Oracle"; provision of software	n/a	\$505,600,000	4,500
Oracle Corporation	Yes	USA	Prepackaged Software	1977	#####	42927
Oracle Corporation Japan	Yes - Good candidate, approach the parent company Oracle.	Japan	Custom Computer Programming Services, NSK	1985	\$565,604,800.00	1448
ORIGIN Deutschland GmbH	Yes - Approach through parent company, ORIGIN	Germany	Services: Computer consultants to businesses	n/a	\$1,125,200,000	16,000
Perot Systems Corp.	Yes - An industry leader.	USA	Services: Provider of technology services and business solutions including business and technical consulting, development and integration of systems and applications, technology outsourcing, and business process outsourcing services.	n/a	\$1,106,000,000	7,000

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Printrak International Incorporated	Yes - Approach through parent company, Motorola.	USA	Custom Computer Programming Services, NSK	2000	\$109,909,000.00	500
Productive Data Systems	Yes - Small for this sector, no current international operations. May provide a useful contact for value added resellers providing technology solutions who are seeking licenses or JV's with foreign companies.	USA	Provides information and technical servoces. Staffing and services company.	n/a	\$48,505,000,000	423
Quarella S.P.A.	Yes – the company is engaged in the manufacture of composite marble tiles by means of a process whereby the marble is ground down and reconstituted into tiles using other bonding materials such as resins. This could be a good new product for the West Bank, based on adequacy of the supply of raw material.	Italy	Cut Stone and Stone Products	1972	62,605,660.00	400
Retalix	Yes - Good candidate for outsourcing possibilities.	Israel	Services: Provides integrated enterprise-wide software solutions for the retail food industry worldwide, including supermarkets convenience stores and restaurants	n/a	\$35,900,000	160
River Island Clothing Company Ltd.	Yes - Possible candidate.	United Kingdom	Manufacture and retail trade in men's and women's fashionwear	n/a	\$382,100,000	5,980

Annex A: Final list of 150 (Excel sheets)

Rudersdorfer Zement GmbH	Yes - quarry and process limestone - large company	Germany	Manufacture and sale of cement and related materials; quarrying, processing and sale of chalk and limestone.	n/a	101900000	480
Saechsische Sandsteinwerke GmbH	Yes - on the basis that the company is engaged in finishing marble, limestone, etc. However, it is a small company with \$15 million turnover, and therefore not a likely prospect	Germany	Establishments primarily engaged in mining or quarrying dimension stone. Also included are establishments engaged in producing rough blocks and slabs.	1994	\$15,030,447.00	250
Sage Group PLC	Yes, leading publisher of accounting software for small and medium sized businesses. Offers integrated and modular accounting products range from packages for small businesses through to applications for medium-sized and larger organisations. Sage has a subsidiary "Sage - Middle East" located in Dubai that was established in 1995.	United Kingdom	Services: Development, distribution and support of branded PC accounting and payroll software and related products for medium sized and smaller businesses	n/a	\$583,100,000	4,642
Sanyo Shokai Ltd.	Yes - Possible candidate.	Japan	Manufacture and distribution of coats, suits, dresses and casual wear for men, women and children	n/a	\$1,004,400,000	2,002
SAP America Inc.	Yes - Approach through parent company, SAP.	USA	Custom Computer Programming Services, NSK	1988	\$317,300,000.00	4500

Annex A: Final list of 150 (Excel sheets)

Sapiens International Corporation N.V.	Yes, global provider of cost-effective business software solutions that are deployed rapidly and support our clients' core business processes. Our solutions, which are installed at hundreds of our customers worldwide, accelerate business solution development, legacy lifecycle management and application maintenance.	Israel	Services: Application development and reengineering software.	n/a	\$72,700,000	785
Satyam Computer Services Ltd.	Yes	India	Company is a multifaceted end-to-end IT solutions provider.	n/a	\$378,010,000	8500
Saudi Marble Co.	Yes - this is a large calcium carbonate producer (CC is made from marble). How-ever, there may be sufficient raw material available in Saudi Arabia.	Saudi Arab	Production of marble and granite; import and distribution of building materials including tiles, marble, granite, insulation materials, steel doors, decorative materials, kitchen furniture and decorative items	n/a	n/a	n/a
Sema Group PLC	Yes - Large and growing company.	United Kingdom	Services: The principal activity of the Services: Group as an information systems contractor is the provision of professional services in all aspects of computer consultancy, programming and software.	n/a	\$2,279,300,000	19349
Shell Information Technology International, Inc.	Yes - Possible candidate.	USA	Custom Computer Programming Services, NSK	1995	\$310,300,000.00	4000

Annex A: Final list of 150 (Excel sheets)

Siemens Business Services, Inc.	Yes - Approach through direct parent, Siemens Business Services GmbH.	USA	Computer Integrated Systems Design, NSK	2000	\$556,700,000.00	6500
Siemens Medical Solutions Health Services Corporation	Yes - Good candidate with global operations.	USA	Services: Provides superior information solutions for the worldwide health industry.	n/a	\$1,217,100,000	7,634
Software AG	Yes - Possible candidate.	Germany	Services: Software products	n/a	\$352,200,000	2780
Spontex SNC	Yes - Possible candidate.	France	Waterproof Outerwear, NSK	1990	83801150	540
Stream International, Inc.	Yes - Good candidate.	USA	Computer Integrated Systems Design, NSK	2001	\$428,300,000.00	5000
SunGard Data Systems Inc.	Yes - Already has international operations.	USA	Services: Computer disaster recovery services and developer of software for the healthcare and financial industries. Finance: Investment advisory firm, holding company.	n/a	\$1,660,700,000	7,800
Surya Soft-Tech Limited	Yes	India	Software services organization providing digital technology solutions to enterprises worldwide.	n/a	n/a	n/a
Synopsys, Inc.	Yes - Possible candidate.	USA	Custom Computer Programming Services, NSK	1986	\$783,778,000.00	2922
Tecnomatix Technologies Ltd.	Yes - Possible candidate, growing company.	Israel	Services: Integrated solutions to design, plan, simulate and optimize a complete factory	n/a	\$68,000,000	n/a

Annex A: Final list of 150 (Excel sheets)

Telelogic AB	Yes, offices in 19 countries including Israel and India. Telelogic is the leading global supplier of solutions for advanced software development.	Sweden	Services: Developer of visual software for telecommunications industry.	n/a	\$881,200,000	1,260
Teligent AB	Yes - Potential candidate, a growing international company.	Sweden	Services: Software services for the telecommunications industry	n/a	\$23,200,000	258
Tex-Ray Industrial Co. Ltd.	Yes	Taiwan	Company specializing in yarn spinning, knitting & dyeing, and garment manufacturing.	n/a	\$131,000,000	530
The Jaeger Co. Ltd.	Yes - Approach parent company, Coats plc.	United Kingdom	Mens and Boys Clothing NEC, NSK	1884	82679977	1166
Thyssen Krupp Information Systems GmbH	Yes - Possible candidate.	Germany	Services: Print server solutions; outsourcing services; facilities management; intranet services; delivery of complete IT infrastructures	n/a	\$432,700,000	3000
Tibco Software, Inc.	Yes - International company.	USA	Computer Integrated Systems Design, NSK	1997	\$251,797,000.00	800
Tivoli Systems Inc. (DE)	Yes - Possible candidate.	USA	Custom Computer Programming Services, NSK	1996	\$2,000,000,000.00	4500
Tommy Hilfiger Corp.	Yes - Large company, industry leader with international operations.	Hong Kong	Manufacturing: Men's sportswear. Retail: Men's clothing store chain. Finance: Holding company.	n/a	\$1,880,900,000	2,600

Annex A: Final list of 150 (Excel sheets)

Toshiba Information Systems (Japan) Corp.	Yes - Company's international outsourcing intentions are unclear.	Japan	Custom Computer Programming Services, NSK	1972	\$550,899,000.00	2636
Total Control Products (Canada) Inc.	Yes, mission is to be the world-wide supplier of choice for hardware and software solutions for the industrial automation market	Canada	Services: Developer of applications and communications software.	n/a	\$594,000,000	100
Total System Services Inc.	Yes - Operates international facilities.	USA	Services: Provider of credit, debit and private-label card processing services.	n/a	\$601,000,000	4,163
Triumph International AG	Yes - Very large company with international operations.	Germany	Bras, Girdles, and Allied Garments	1958	241955979	1932
Tungtex Company Ltd.	Yes - Growing company with international operations.	Hong Kong	Investment holding company with subsidiaries engaged in the manufacture and sale of ladies' fashionable clothing.	n/a	\$191,100,000	6,400
William Hollins & Co. Ltd.	Yes - Possible candidate.	United Kingdom	Mens and Boys Furnishings	1918	86353249	1011
World Company Ltd.	Yes - Good candidate.	Japan	Manufacture of women's clothing	n/a	\$1,575,900,000	2,286
YGM Trading Ltd.	Yes - Possible candidate.	Hong Kong	Manufacture, retail and wholesale of branded apparel and accessories; property investment and printing	n/a	\$225,100,000	4,500

Annex A: Final list of 150 (Excel sheets)

Yves Rocher S.A.	Yes - Good possibility.	France	Manufacture of cosmetic products, perfumes, children's clothes and household linens	n/a	\$1,258,100,000	12,500
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## **Annex B: Company Profiles for final 150**

## COMPANY PROFILE

<b>Sector</b>	Apparel and other Finished Products from Fabrics and Similar
<b>Company Name</b>	Courtaulds Textiles Ltd as Stuart Broughton & Co
<b>Mailing Address 1</b>	P O Box 54, Haydon Road
<b>Mailing Address 2</b>	Nottingham
<b>Mailing Address 3</b>	NG5 1DL
<b>Country</b>	England
<b>Telephone</b>	44- 1159246100
<b>Fax</b>	44- 1159246004
<b>Website</b>	www.courtaulds-textiles.com
<b>CEO</b>	Donald Malvenan, Director
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	20,700
<b>Type of Company</b>	
<b>Ultimate Parent</b>	Sara Lee Corporation
<b>Primary SIC &amp; Description</b>	2311 Men's and Boy's Suits and Coats
<b>Revenue</b>	\$1,456,001,760
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Supplies branded and private label clothing to major retailers in the United Kingdom and internationally.
<p><b>General:</b> Sara Lee Courtaulds supplies branded and private label clothing to major retailers in the UK and internationally. Its brands include Aristoc hosiery, Berlei bras, and Gossard lingerie. Private label customers include Marks &amp; Spencer, Victoria's Secret and other leading international retailers. Product lines also include men's and boy's suits and coats. Sara Lee Courtaulds was created when the Sara Lee Corporation bought Courtaulds Textiles plc in May 2000.</p> <p>Sara Lee Corporation is a global manufacturer and marketer of high-quality, brand-name products for consumers throughout the world. With headquarters in Chicago, Sara Lee Corporation has operations in 58 countries and markets branded products in more than 180 nations. The corporation employs 141,500 people worldwide.</p> <p>The company is utilizing a strategy that includes both acquisitions and dispositions to focus the Sara Lee's resources on three business segments: Food and Beverage; Intimates and Underwear; and Household Products.</p> <p>The Sara Lee Corporation portfolio solidifies the company's mission to build leadership brands in markets around the world and underscores its focus on products and businesses that:</p> <ul style="list-style-type: none"> <li>• Are global, or have the potential to expand globally</li> <li>• Hold leading brand positions (#1 or #2)</li> <li>• Reach consumers through multiple distribution channels</li> <li>• Benefit from innovative product development efforts</li> <li>• Can achieve "breakthrough economics," defined as a cost structure that benefits from scale and is not easily matched by the competition</li> </ul>	
<p><b>Comments:</b> This is a major international conglomerate with global reach. There are definite opportunities given the right environment in West Bank/Gaza. Decisions are made centrally in many cases so the parent company as well as the subsidiary should be approached.</p>	

## COMPANY PROFILE

<b>Sector</b>	Apparel and other Finished Products from Fabrics and Similar
<b>Company Name</b>	William Hollins & Co. Ltd. as Viyella Fabrics
<b>Mailing Address 1</b>	P O Box 2
<b>Mailing Address 2</b>	Nottingham Road, Derby
<b>Mailing Address 3</b>	Derbyshire, DE55 7SB
<b>Country</b>	England
<b>Telephone</b>	44-1773727500
<b>Fax</b>	44-1773727501
<b>Website</b>	www.coats-viyella.co.uk
<b>CEO</b>	David W. Younger, Director
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	1011
<b>Type of Company</b>	
<b>Ultimate Parent</b>	Viyella Holdings Ltd
<b>Primary SIC &amp; Description</b>	2321 Men's and Boy's Furnishings
<b>Revenue</b>	\$86,353,249
<b>Revenue Type</b>	Sales
<b>Business Description</b>	
<b>General:</b> Very little is available through Internet or Hoover's research on Coats-Viyella, but it is worth contacting.	
<b>Comments:</b> Well established company in fabrics. This company is a good possibility.	

## COMPANY PROFILE

<b>Sector</b>	Apparel and other Finished Products from Fabrics and Similar
<b>Company Name</b>	Delta Textiles (London) Ltd.
<b>Mailing Address 1</b>	39 Queensland Road
<b>Mailing Address 2</b>	London
<b>Mailing Address 3</b>	N7 7AH
<b>Country</b>	England
<b>Telephone</b>	44-2073167200
<b>Fax</b>	44-2076099473
<b>Website</b>	www.deltagalil.com
<b>CEO</b>	Arnon Tiberg, Director
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	4385
<b>Type of Company</b>	
<b>Ultimate Parent</b>	Delta Galil Industries Ltd.
<b>Primary SIC &amp; Description</b>	2321 Men's and Boy's Furnishings
<b>Revenue</b>	\$192,840,228
<b>Revenue Type</b>	Sales
<b>Business Description</b>	<p><b>General:</b> Delta is a global company that provides high quality private label ladies' intimate apparel, men's underwear, socks, babywear, leisurewear and fabrics. Delta Galil sells its products to leading brands and retailers in Europe and the US.</p> <p>Delta supplies innovative fashionable high-quality products in the bodytouch knitted apparel and provide a comprehensive custom package to leading global customers.</p> <p>Among the brands are Polo Ralph Lauren, Donna Karan, Calvin Klein, Hugo Boss, Nike and others. Among the retailers are Marks &amp; Spencer (U.K.), Hema (The Netherlands), Carrefour (France), C&amp;A, Wal-mart, K-Mart, Target, Victoria's Secret, JCPenney; The Gap, J- Crew, Structure, Abercombie &amp; Fitch, Banana Republic (U.S.) and more.</p> <p>Israel is the only territory where Delta Galil sells its products under the Delta brand name. Delta provides its customers with a comprehensive package of services including:</p> <ol style="list-style-type: none"> <li>(1) Product design and development</li> <li>(2) Products line planning</li> <li>(3) Manufacturing of high quality knitted apparel using automated manufacturing processes</li> <li>(4) Marketing, packaging and distribution of finished products.</li> </ol> <p>Delta designs and develops its products primarily in Israel, England, Scotland and the US.</p> <p>Delta Galil has traditionally manufactured in Israel and in Scotland. In recent years the company has migrated most of its manufacturing to Jordan, Egypt, Turkey, Romania and Bulgaria continuously shifting labor-intensive functions to these countries.</p> <p>Recently Delta Galil started to manufacture in North America, Central America, the Caribbean, and in the Far East. Currently, more than 75% of the company's manufacturing is done in lower labor cost countries through its international companies.</p> <p><b>Comments:</b> This is a very well known Israeli apparel manufacturing company with international operations and sales apparatus. It is definitely worth approaching and could significantly increase the size and reputation of the apparel and textiles sector in the West Bank and Gaza.</p>

## COMPANY PROFILE

<b>Sector</b>	Apparel and other Finished Products from Fabrics and Similar
<b>Company Name</b>	Jaeger Co, The, Ltd as Jaeger Knitwear
<b>Mailing Address 1</b>	57 Broadwick Street
<b>Mailing Address 2</b>	London
<b>Mailing Address 3</b>	W1F 9QS
<b>Country</b>	England
<b>Telephone</b>	44-2072004000
<b>Fax</b>	44-2072004001
<b>Website</b>	www.coats-viyella.co.uk
<b>CEO</b>	Richard Blunt, Director
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	1166
<b>Type of Company</b>	
<b>Ultimate Parent</b>	Jaeger Holdings Ltd/Coats plc
<b>Primary SIC &amp; Description</b>	2329 Men's and Boy's Clothing
<b>Revenue</b>	\$82,679,977
<b>Revenue Type</b>	Sales
<b>Business Description</b>	<p><b>General:</b> From humble origins as the Ewe Hosiery Company, Jaeger is now synonymous with the highest quality design and manufacturing of British Knitwear. Jaeger is British designed men's and women's clothing and accessories with a vision to be the leading British brand recognized globally for "Modern Classic" style with international appeal.</p> <p>The aim of the brand is to represent innovation, luxury, elegance, style, and wit which is design led and customer focused. The clothes are designed with confident, stylish, successful men and women in mind who want "Modern Classic" clothing with a touch of sophistication and glamor.</p> <p><b>Comments:</b> Coats-Viyella appears elsewhere in this section of profiles. It is unclear how independent the subsidiaries are from an operational and decision-making point of view.</p>

## COMPANY PROFILE

<b>Sector</b>	Apparel and other Finished Products from Fabrics and Similar
<b>Company Name</b>	Kenzo
<b>Mailing Address 1</b>	3 Place des Victoires
<b>Mailing Address 2</b>	Paris
<b>Mailing Address 3</b>	75001
<b>Country</b>	France
<b>Telephone</b>	33-140397200
<b>Fax</b>	33-140397178
<b>Website</b>	www.kenzo.com
<b>CEO</b>	Herve Martin, Chairman of the Board
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	550
<b>Type of Company</b>	
<b>Ultimate Parent</b>	LVMH Fashion Group
<b>Primary SIC &amp; Description</b>	2337 Women's and Misses Suits and Coats
<b>Revenue</b>	\$18,967,068
<b>Revenue Type</b>	Sales
<b>Business Description</b>	<p><b>General:</b> LVMH Moet Hennessy Louis Vuitton is the world's leading luxury goods corporation. The LVMH Fashion Group also includes the product lines and brands of Louis Vuitton, Celine, Christian Lacroix, Emilio Pucci, Fendi, Givenchy, Donna Karan, Loewe, and Marc Jacobs.</p> <p>The mission of the LVMH group is to represent around the world the most refined qualities of Western "Art de Vivre." LVMH must continue to be synonymous with both elegance and creativity. The company's products, and the cultural values they embody, blend tradition and innovation, and kindle dream and fantasy.</p> <p><b>Comments:</b> LVMH is very well known and represents part of the highest level of fashion and culture product lines. This is an interesting possibility.</p>

## COMPANY PROFILE

<b>Sector</b>	Apparel and other Finished Products from Fabrics and Similar
<b>Company Name</b>	Triumph International AG
<b>Mailing Address 1</b>	Marsstr. 40
<b>Mailing Address 2</b>	Muenchen
<b>Mailing Address 3</b>	Bayern, 80335
<b>Country</b>	Germany
<b>Telephone</b>	49-89511180
<b>Fax</b>	49-895111427
<b>Website</b>	www.triumph-international.com
<b>CEO</b>	Gerhard Geuder, Board Member
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	1932
<b>Type of Company</b>	
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	2342 Bras, Girdles, and Allied Garments
<b>Revenue</b>	\$241,955,979
<b>Revenue Type</b>	Sales
<b>Business Description</b>	
<p><b>General:</b> Europe's largest innerwear manufacturer, with wholesale sales in excess of \$3.5 billion. Triumph makes garments for well-known brands including Adidas and Jockey, and exports about 90% of its capacity, mostly to the United States and Europe.</p> <p><b>Comments:</b> Triumph International is a definite possibility. This company is the European leader for women's undergarments.</p>	

## COMPANY PROFILE

<b>Sector</b>	Apparel and other Finished Products from Fabrics and Similar
<b>Company Name</b>	Spontex SNC
<b>Mailing Address 1</b>	2 Rue Balzac
<b>Mailing Address 2</b>	Paris
<b>Mailing Address 3</b>	75008
<b>Country</b>	France
<b>Telephone</b>	33-149642200
<b>Fax</b>	33-149642309
<b>Website</b>	www.spontex.fr
<b>CEO</b>	Alain Limouzineau, Partner
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	540
<b>Type of Company</b>	
<b>Ultimate Parent</b>	Financiere Elysees Balzac
<b>Primary SIC &amp; Description</b>	2385 Waterproof Outerwear
<b>Revenue</b>	\$83,801,150
<b>Revenue Type</b>	Sales
<b>Business Description</b>	<p><b>General:</b> In 1989 Spontex joined the Hutchinson Group, one of the world leaders in elastomer conversion. Hutchinson is part of the Chemicals Division of TotalFinaElf with its parallel Specialty Chemicals activities such as resins, inks, adhesives or paints. Hutchinson boasts extensive industrial experience and fosters ongoing contacts with users and high standards of manufacturing. It also devotes considerable resources to R&amp;D (+ 4% of turnover). Spontex has become a globally recognized name within the field of cleaning and hygiene.</p> <p>Spontex's presence in over 85 countries, whether through distribution subsidiaries or manufacturing sites, is a key factor in achieving true customer satisfaction. This presence extends the company's international network and enables an overview of cultural specificities and usages that are factored into product design.</p> <p><b>Comments:</b> This French company candidate is an interesting possibility. They make waterproof apparel and are specialized as such.</p>

## COMPANY PROFILE

<b>Sector</b>	Apparel and other Finished Products from Fabrics and Similar
<b>Company Name</b>	C V Home Furnishings Ltd as Stott & Smith
<b>Mailing Address 1</b>	P O Box 7, Newtown Mill
<b>Mailing Address 2</b>	Lees Street
<b>Mailing Address 3</b>	Manchester, M27 6DB
<b>Country</b>	England
<b>Telephone</b>	44-1612514400
<b>Fax</b>	44-1612514404
<b>Website</b>	www.coats.com
<b>CEO</b>	Glenn Albinson, Director
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	3542
<b>Type of Company</b>	
<b>Ultimate Parent</b>	Coats plc
<b>Primary SIC &amp; Description</b>	2391 Curtains and Draperies
<b>Revenue</b>	\$197,922,167
<b>Revenue Type</b>	Sales
<b>Business Description</b>	<p><b>General:</b> Coats Viyella has become Coats. The company ran two main businesses: Coats (industrial and craft thread) and Viyella (branded clothing and home furnishings). The company has divested most of it Viyella unit, keeping only two retail fashion brands: Jaeger and former namesake Viyella. Most of the company's sales now come from what comprised its Coats division; hence, the name change to Coats. Coats has about 22% of the world market for thread. Its industrial thread is used in clothing, shoes, and automobile upholstery. Europe and North America account for most of Coats' sales (60% and 20%, respectively).</p> <p><b>Comments:</b> Stott and Smith as well as CV Home Furnishings are subsidiaries of Coats, formerly Coats Viyella. Although it is difficult to keep this straight, Coats is worth approaching regarding opportunities for manufacture of apparel in West Bank/Gaza. It is probably best to approach through the parent company as well as the subsidiary.</p>

## COMPANY PROFILE

<b>Sector</b>	Apparel and other Finished Products from Fabrics and Similar
<b>Company Name</b>	Tommy Hilfiger Corporation
<b>Mailing Address 1</b>	6/F, Precious Industrial Ctr., 18 Cheung Yue Street
<b>Mailing Address 2</b>	Cheung Sha Wan
<b>Mailing Address 3</b>	Kowloon
<b>Country</b>	Hong Kong
<b>Telephone</b>	852-2745-7798
<b>Fax</b>	852-2312-1368
<b>Website</b>	www.tommy.com
<b>CEO</b>	Joel J. Horowitz
<b>CFO</b>	Benjamin M.T. Ng
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	Bettina Havrilla
<b>Number of Employees</b>	2600
<b>Type of Company</b>	Public
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	2321 Mens & Boys Shirts Except Work Shirts
<b>Revenue</b>	\$1,880,900,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Manufacturing: Men's sportswear. Retail: Men's clothing store chain. Finance: Holding company.
<p><b>General:</b> Tommy Hilfiger Corporation, through its subsidiaries, designs, sources and markets men's and women's sportswear, jeanswear and childrenswear under the Tommy Hilfiger trademarks. Through a range of strategic licensing agreements, the Company is expanding its product lines to offer a broader array of apparel, accessories, footwear, fragrance and home furnishings. The Company's products can be found in leading department and specialty stores throughout the United States, Europe, Canada, Mexico, Central and South America, Japan, Hong Kong and other countries in Asia.</p> <p>Hot clothing designer Tommy Hilfiger's popularity with hip-hop stars and fashion-conscious youth has given him street credibility to burn. His namesake company sells men's and women's casual wear and denim wear, as well as athletic wear, children's wear, and accessories. Teens clamor to be walking billboards for the designer's wares, most of which bear the company's trademark. Through extensive licensing deals, Tommy Hilfiger offers such products as fragrances, belts, bedding, home furnishings, and cosmetics. The company's clean-cut clothing -- described by Hilfiger as "traditional with a twist" -- is sold in department and specialty stores and about 100 Tommy Hilfiger retail outlets.</p> <p><b>Comments:</b> The Tommy Hilfiger Corporation is a very well known and well respected brand and has an international presence. There could be good opportunities for West Bank/Gaza should Tommy Hilfiger become interested.</p>	

## COMPANY PROFILE

<b>Sector</b>	Apparel and other Finished Products from Fabrics and Similar
<b>Company Name</b>	Glorious Sun Enterprises Ltd.
<b>Mailing Address 1</b>	Glorious Sun Group Bldg, 97 How
<b>Mailing Address 2</b>	Kowloon
<b>Mailing Address 3</b>	
<b>Country</b>	Hong Kong
<b>Telephone</b>	
<b>Fax</b>	
<b>Website</b>	www.glorisun.com
<b>CEO</b>	Charles Yeung, Chairman of the Board
<b>CFO</b>	Jackson Pau Sze-Kee, Director of Finance
<b>Head of Marketing</b>	Carmen Cheung Man-Yee
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	Herman Hui Chung-Shing
<b>Number of Employees</b>	33,000
<b>Type of Company</b>	International public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	2321 Mens & Boys Shirts Except Work Shirts
<b>Revenue</b>	\$395,500,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Retailing, export and production of casual wear.
<p><b>General:</b> The Group operates more than 700 retail stores in mainland China, Australia and New Zealand and retails casual wear under its own brand "Jeanswest". Most of the retail stores are under direct management. The Group is the biggest foreign casual wear retailer in mainland China and is also the second largest casual wear retailer in Australia in term of number of stores.</p> <p>The company has three trade names - Jeanswest, Sunshine and Old Garage - to capture the target consumers in the casual wear market. The Group successfully built up "Jeanswest" as the leading brand in mainland China. The market positioning of the brands is clear and focuses on young people who are fashion conscious. With the philosophy of retailing - value for money - the Group provides contemporary and fashionable products with competitive price and promising quality. The product range covers T-shirt, shirt, sweater, skirt, jacket, vest, jeans, wrinkle-free trousers, shorts and others.</p> <p>As a whole, the Glorious Sun Group is a diversified multi-national enterprise with its headquarters located in Hong Kong and more than 80 subsidiaries and affiliates over the world. Its core businesses are related to textiles and apparel, property development and financial investment, and interior decoration and renovation services.</p>	
<p><b>Comments:</b> This candidate company is an interesting possibility. It is a Chinese company with a large Asian presence. Outsourcing or contract manufacturing possibilities seem like possibilities. FDI may be of interest in the short-term.</p>	

## COMPANY PROFILE

<b>Sector</b>	Apparel and other Finished Products from Fabrics and Similar
<b>Company Name</b>	River Island Clothing Company Ltd.
<b>Mailing Address 1</b>	Chelsea House, West Gate
<b>Mailing Address 2</b>	London
<b>Mailing Address 3</b>	W5 1DR
<b>Country</b>	England
<b>Telephone</b>	
<b>Fax</b>	
<b>Website</b>	<a href="http://www.riverisland.co.uk">www.riverisland.co.uk</a>
<b>CEO</b>	L. R. Lewis, Chairman of the Board
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	5980
<b>Type of Company</b>	International and Multinational Private company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	2321 Mens & Boys Shirts Except Work Shirts
<b>Revenue</b>	\$382,100,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Manufacture and retail trade in men's and women's fashionwear.
<b>General:</b> One of the UK's leading fashion retailers.	
<b>Comments:</b> This British company presents an interesting opportunity in the area of men's shirt manufacture.	

## COMPANY PROFILE

<b>Sector</b>	Apparel and other Finished Products from Fabrics and Similar
<b>Company Name</b>	YGM Trading Ltd.
<b>Mailing Address 1</b>	22-24 Tai Yau Street, San Po Kon
<b>Mailing Address 2</b>	
<b>Mailing Address 3</b>	
<b>Country</b>	Hong Kong
<b>Telephone</b>	
<b>Fax</b>	
<b>Website</b>	www.ygmtrading.com
<b>CEO</b>	Chan Sui Kau, Chairman of the Board
<b>CFO</b>	Pang Lai Ling, Director of Finance
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	4500
<b>Type of Company</b>	International public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	2321 Mens & Boys Shirts Except Work Shirts
<b>Revenue</b>	\$225,100,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Manufacture, retail and wholesale of branded apparel and accessories; property investment and printing.
<p><b>General:</b> Manufactures, retails and wholesales apparel and accessories, provides printing services and property investment. Sale of garments accounted for 96% of fiscal year 2001 revenues; printing &amp; related services, 2%; royalty income, 2% &amp; property rental, nominal.</p> <p>The principal activities of YGM Trading Group are manufacturing, retail and wholesale of world-renowned apparel and accessories, property investment and printing. With its head office based in Hong Kong, the Group's business cover areas such as Hong Kong, the People's Republic of China, Taiwan, Macau, the Far East, the United States and Europe, with an extensive network of more than 400 retail outlets. The wide range of men's and women's wear consists of numerous world renowned brands include Michel Rene, Aquascutum from London, Daniel Hechter from Paris, Hang Ten and Ashworth from the United States.</p>	
<p><b>Comments:</b> This Chinese company possibly presents a good opportunity in apparel manufacture. It has a global presence and may be a good candidate to consider investment in the West Bank/Gaza.</p>	

## COMPANY PROFILE

<b>Sector</b>	Apparel and other Finished Products from Fabrics and Similar
<b>Company Name</b>	Adolf Ahlers AG
<b>Mailing Address 1</b>	Elverdisserstr 313
<b>Mailing Address 2</b>	Herford
<b>Mailing Address 3</b>	D-32052
<b>Country</b>	Germany
<b>Telephone</b>	
<b>Fax</b>	
<b>Website</b>	www.ahlers-ag.com
<b>CEO</b>	n/a
<b>CFO</b>	n/a
<b>Head of Marketing</b>	Heinz Windhage, Director of Marketing
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	6850
<b>Type of Company</b>	International public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	2325 Mens & Boys Separate Trousers & Slacks
<b>Revenue</b>	\$258,400,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Manufacture and sale of clothing especially outer garments for men.
<b>General:</b> Adolf Ahlers AG is Europe's second largest producer of men's clothing.	
<b>Comments:</b> Adolf Ahlers may present a good opportunity for investment. The company focuses on manufacture of apparel and has an international reputation for quality garments.	

## COMPANY PROFILE

<b>Sector</b>	Apparel and other Finished Products from Fabrics and Similar
<b>Company Name</b>	Adidas AG
<b>Mailing Address 1</b>	Adi-Dassler-Str. 1-2
<b>Mailing Address 2</b>	Herzogenaurach
<b>Mailing Address 3</b>	D-91074
<b>Country</b>	Germany
<b>Telephone</b>	
<b>Fax</b>	
<b>Website</b>	www.adidas.com
<b>CEO</b>	Herbert Hainer, Chairman of the Board
<b>CFO</b>	Robin Stalker, Director of Finance
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	Michel Perraudin
<b>Number of Employees</b>	13,362
<b>Type of Company</b>	International public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	2329 Mens & Boys Clothing, Not Elsewhere Classified
<b>Revenue</b>	\$4,938,800,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Manufacturing: The adidas-Salomon Group designs, develops, produces and markets a broad range of athletic lifestyle products.
<p><b>General:</b> At the heart of the adidas-Salomon product line is athletic shoes, including tennis, running, and basketball, but the three-stripe logo appears on apparel and other jock-type accoutrements. At one time bankruptcy threatened adidas-Salomon, but it has made a strong comeback by shifting production to Asia and enhancing its marketing budget. The second-ranked maker of sporting goods worldwide, behind Nike, adidas-Salomon owns sponsorship deals with popular US football and basketball stars, as well as the New York Yankees baseball team. According to the company's Website, its purchase of Salomon, the French maker of ski and golf gear, steered the company into the equipment arena.</p>	
<p><b>Comments:</b> Adidas is a very well known brand name around the world. Adidas-Salomon, the renamed newly-merged company is even bigger than before and may well be interested in investing in an operation in West Bank/Gaza. It is unclear whether such a high profile company will be interested in the initial investment stage.</p>	

## COMPANY PROFILE

<b>Sector</b>	Apparel and other Finished Products from Fabrics and Similar
<b>Company Name</b>	Aoyama Trading Company Ltd.
<b>Mailing Address 1</b>	1-3-5 Ohji-cho, Fukuyama-Shi
<b>Mailing Address 2</b>	Hiroshima
<b>Mailing Address 3</b>	721-8556
<b>Country</b>	Japan
<b>Telephone</b>	81-849-20-0050
<b>Fax</b>	
<b>Website</b>	www.aoyama-syouji.co.jp
<b>CEO</b>	Goro Aoyama, Chairman of the Board
<b>CFO</b>	n/a
<b>Head of Marketing</b>	Hiroaki Miyamae, Director of Marketing
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	3443
<b>Type of Company</b>	International public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	2329 Mens & Boys Clothing, Not Elsewhere Classified
<b>Revenue</b>	\$1,350,200,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Men's apparel and specialty clothing chain store operations.
<p><b>General:</b> Operation of chain stores specializing in men's suits and casual clothing. The Yofuku-no-Aoyama outlets mainly carry two- and three-piece suits, blazers, slacks, coats and other formal wear. The Calaja chain carries t-shirts, jeans, work shirts and other casual wear. Men's Wear accounted for 96% of fiscal 2001 revenues; Commercial prints, 4% &amp; Credit Cards, nominal.</p>	
<p><b>Comments:</b> This company is an interesting possibility. Although the company is not as well known as many others, it is very large and has a wide regional presence. Aoyama Trading Company is a Japanese manufacturer of men's and other apparel that may be interested in investing in West Bank/Gaza.</p>	

## COMPANY PROFILE

<b>Sector</b>	Apparel and other Finished Products from Fabrics and Similar
<b>Company Name</b>	Mizuno Corporation
<b>Mailing Address 1</b>	1-12-35 Nanko-kita, Suminoe-ku
<b>Mailing Address 2</b>	Osaka
<b>Mailing Address 3</b>	559-8510
<b>Country</b>	Japan
<b>Telephone</b>	81-6-6614-8467
<b>Fax</b>	81-6-6614-8493
<b>Website</b>	www.mizuno.com
<b>CEO</b>	Masato Mizuno, Chairman of the Board
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	2757
<b>Type of Company</b>	International public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	2329 Mens & Boys Clothing, Not Elsewhere Classified
<b>Revenue</b>	\$1,297,900,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Manufacture of sports and leisure goods.
<p><b>General:</b> Mizuno Corporation, the world's largest sporting goods manufacturer, was founded in 1906 and established its U.S. operations in 1982. Today, Mizuno USA, Inc. manufactures and distributes golf, baseball, softball, running, track &amp; field, and volleyball equipment, apparel and footwear for international markets. Mizuno USA, Inc. is based in Norcross, Georgia.</p> <p>Mizuno is Japan's largest sporting goods manufacturer, with baseball and golf equipment accounting for nearly 50% of its sales. Mizuno also makes footwear, uniforms, and other gear for football, tennis, volleyball, judo, soccer, and rugby, among other sports. More than 85% of Mizuno's sales occur in Japan. In the US, the company is making strides in the running shoe market, while in Europe and Asia/Pacific, Mizuno outfits popular soccer and rugby clubs.</p> <p><b>Comments:</b> Mizuno Corporation is another Japanese company in the apparel sector. Mizuno has focused for many years on sports and leisure apparel and goods and has thus developed its reputation worldwide in the sports apparel arena. It has recently successfully cracked the US market and is expanding internationally. It would be a great opportunity for the reputation of the Palestinian apparel sector if Mizuno were interested in investing in West Bank/Gaza.</p>	

## COMPANY PROFILE

<b>Sector</b>	Apparel and other Finished Products from Fabrics and Similar
<b>Company Name</b>	Sanyo Shokai Ltd.
<b>Mailing Address 1</b>	14 Honshio-cho, Shinjuku-ku
<b>Mailing Address 2</b>	Tokyo
<b>Mailing Address 3</b>	160-0003
<b>Country</b>	Japan
<b>Telephone</b>	
<b>Fax</b>	
<b>Website</b>	www.sanyo-shokai.co.jp
<b>CEO</b>	Kazuo Tanaka, Chairman of the Board
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	2002
<b>Type of Company</b>	International public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	2329 Mens & Boys Clothing, Not Elsewhere Classified
<b>Revenue</b>	\$1,004,400,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Manufacture and distribution of coats, suits, dresses and casual wear for men, women and children.
<p><b>General:</b> Sanyo Shokai is the largest apparel manufacturer in Japan, with over \$1 billion in sales. Sanyo Shokai has a long and rich history, dating back to 1943. It was the first company, for example, to treat wool gabardine for water repellency.</p> <p>It is the philosophy of the company that the boundaries that once existed between the rainwear and outerwear categories have all but disappeared. Appropriately, then, the company's tag line is Rainwear/Anywhere.</p> <p>Today, Sanyo offers over 60 brands, including Sanyo Collection, Sanyo Concept, Sanyo Dress Essentials, and Sanyo Excellent, throughout the world. Each brand addresses a specific market, from the new-hire to the top executive. Clients in the United States include Barney's New York, Bergdorf Goodman, Neiman Marcus, and Saks Fifth Avenue, among many other prestigious retailers.</p> <p><b>Comments:</b> Although there is little to be found about Sanyo Shokai is indisputably a major force in the manufacture of apparel worldwide. It could be an excellent opportunity for West Bank/Gaza to attract significant investment from a successful manufacturer. The challenge will be to locate the correct contacts and authorities who make investment decisions.</p>	

## COMPANY PROFILE

<b>Sector</b>	Apparel and other Finished Products from Fabrics and Similar
<b>Company Name</b>	Hugo Boss AG
<b>Mailing Address 1</b>	Dieselstrasse 12
<b>Mailing Address 2</b>	Metzingen
<b>Mailing Address 3</b>	D-72555
<b>Country</b>	Germany
<b>Telephone</b>	49-7123-940
<b>Fax</b>	49-7123-94-2014
<b>Website</b>	www.hugo-boss.de
<b>CEO</b>	Werner Baldessarini, Chairman of the Board
<b>CFO</b>	Jorg-Viggo Muller, Director of Finance
<b>Head of Marketing</b>	Bruno E. Salzer, Director of Sales
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	3394
<b>Type of Company</b>	International public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	2329 Mens & Boys Clothing, Not Elsewhere Classified
<b>Revenue</b>	\$781,600,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Hugo Boss AG designs, manufactures, sells and licenses fashion clothing, accessories and complementary products with subsidiaries throughout Europe, North America, South America, Australia and Asia.
<p><b>General:</b> Hugo Boss stands for innovation, creativity and progress. According to the company, its objective is to further consolidate its position as a leading international fashion group and grow with its brands. A designer of choice for fashion-conscious Germans, Hugo Boss designs and licenses clothes, accessories, and fragrances sold through Hugo Boss shops and other retailers worldwide. Known for its menswear, Hugo Boss has moved into women's wear as well. Hugo Boss was founded by its namesake in 1923 to make work clothes. It moved into suits in the 1950s and expanded beyond business wear in the 1990s.</p> <p>In addition to the core fashion categories, accessories and non-textile products including eyewear, fragrances, watches, shoes and leather goods play an important role. Because these products lie outside its core clothing competence, Hugo Boss grants licenses to selected partner companies. The product-oriented expertise of the licensing partners combines with the creative input from Hugo Boss to produce accessories that add the perfect finishing touch to the fashion collections.</p> <p><b>Comments:</b> This German company needs no introduction and has established a global reputation for quality apparel. It would be an important addition to the apparel sector in West Bank/Gaza, although their interest in an investment in the short term is unclear.</p>	

## COMPANY PROFILE

<b>Sector</b>	Apparel and other Finished Products from Fabrics and Similar
<b>Company Name</b>	World Company Ltd.
<b>Mailing Address 1</b>	6-8-1 Minatojima-Nakamachi, Chuo
<b>Mailing Address 2</b>	Kobe
<b>Mailing Address 3</b>	650-8585
<b>Country</b>	Japan
<b>Telephone</b>	
<b>Fax</b>	
<b>Website</b>	
<b>CEO</b>	Hidezo Terai, Chairman of the Board
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	2286
<b>Type of Company</b>	International public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	2331 Womens Misses & Jr Blouses & Shirts
<b>Revenue</b>	\$1,575,900,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Manufacture of women's clothing.
<p><b>General:</b> World Company Ltd. is one of the largest and most successful clothing companies in Japan. Among its many enterprises are Indivi by Atsuro Tayama, which has stores in Paris and New York, and a new clothing brand, also by Atsuro Tayama, called Voice Mail.</p>	
<p><b>Comments:</b> This is another large but difficult-to-find Japanese apparel manufacturer. World Company has a growing reputation and is growing its international presence.</p>	

## COMPANY PROFILE

<b>Sector</b>	Apparel and other Finished Products from Fabrics and Similar
<b>Company Name</b>	Tungtex Company Ltd
<b>Mailing Address 1</b>	12/F Tungtex Building, 203 Wai Y
<b>Mailing Address 2</b>	Kowloon
<b>Mailing Address 3</b>	
<b>Country</b>	Hong Kong
<b>Telephone</b>	852-2797-7000
<b>Fax</b>	852-2343-9668
<b>Website</b>	www.tungtex.com
<b>CEO</b>	Benson Tung Wah Wing, Chairman of the Board
<b>CFO</b>	Alan Lam Yiu On, Director of Finance
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	6400
<b>Type of Company</b>	International public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	2331 Womens Misses & Jr Blouses & Shirts
<b>Revenue</b>	\$191,100,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Investment holding company with subsidiaries engaged in the manufacture and sale of ladies' fashionable clothing.
<b>General:</b> An investment holding company in Hong Kong engaged in the manufacture and sale of garments.	
<b>Comments:</b> This is a good opportunity for investment to West Bank/Gaza. TungTex has been expanding its line and abilities in the manufacturing arena, and has also expanded its retail capabilities.	

## COMPANY PROFILE

<b>Sector</b>	Apparel and other Finished Products from Fabrics and Similar
<b>Company Name</b>	Yves Rocher S.A.
<b>Mailing Address 1</b>	3 Allee de Grenelle
<b>Mailing Address 2</b>	Issy les Moulineaux Cedex
<b>Mailing Address 3</b>	F-92444
<b>Country</b>	France
<b>Telephone</b>	
<b>Fax</b>	
<b>Website</b>	www.yvesrocher.fr
<b>CEO</b>	Yves Rocher, Chairman of the Board
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	12,500
<b>Type of Company</b>	International public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	2341 Underwear and Nightwear-female
<b>Revenue</b>	\$1,258,100,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Manufacture of cosmetic products, perfumes, children's clothes and household linens.
<p><b>General:</b> In 40 years, Yves Rocher has become the foremost worldwide botanical cosmetics brand, the leader in mail order beauty sales.</p> <p>Every year, the company delivers 130 million packages to 20 million customers all over the world. The company's products are manufactured in 5 factories. 1,350 Beauty Centers, 3,000 beauticians and 180,000 consultants represent the company worldwide. The brand achieves 70% of its sales outside France.</p> <p>Present in 88 countries, at the head of 8 brands and 25 subsidiaries, the Yves Rocher Group pursues its strategy of worldwide expansion. It has 12,500 employees - 65% in countries outside France - ready and willing to serve each customer.</p> <p><b>Comments:</b> This is a well-known international company with a solid reputation. It is unclear whether a major company such as Yves Rocher will invest in West Bank/Gaza given the current climate.</p>	

## SIC 3281 (Insite List) Manufacturers of Stone and Marble Products

### COMPANY PROFILE

<b>Sector</b>	
<b>Company Name</b>	<b>Associated Stone Industries</b>
<b>Mailing Address 1</b>	419-B, Joshiwadi, 2nd Floor,
<b>Mailing Address 2</b>	Kalbadevi Road, Mumbai - 400 002
<b>Mailing Address 3</b>	Maharashtra (India)
<b>Country</b>	India
<b>Telephone</b>	+(91)-(22)-2019024 / 2014537 / 2014538 / 2014539
<b>Fax</b>	+(91)-(22)-2014544
<b>Web Site</b>	www.asistone.com
<b>CEO</b>	Mr. Deepak Jatia
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	n/a
<b>Type of Company</b>	International public company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	SIC Code 3281 Establishments primarily engaged in cutting, shaping, and finishing granite, marble, limestone, slate, and other stone for building and miscellaneous uses.
<b>Revenue</b>	\$19,300,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Manufacturing: Operation of stone quarries and polishing factories
<b>General</b>	
<p>ASI Limited is a distinguished player engaged in the production of a variety of stones in various sizes and finishes. Reputed as the pioneers in the field, it produces over 7million square meters of Kotah Stones every year.</p> <p>ASI Group offers a wide range of stones that can be divided into following categories: Slates, Sandstone, Kotahstone, Cobbles, and Granites.</p> <p>In addition to this, the company also offers a comprehensive range of artifacts that are finished to perfection. The reliable polish and flawless finish make the company's artifacts a connoisseur's choice. The company can also manufacture customized artifacts from any type of stone suggested by the buyer.</p> <p>Operations began in 1945, when ASI started stone mining operations in British India. Today, ASI's quarries (10sq. kms) at Ramganjmandi, Rajasthan, is the largest in the world with more than 5000 workers working to produce the best product.</p> <p>ASI has changed the process of stone mining combining the latest technology with solid experience and innovation. It has successfully developed a perfect diamond tool unit for cutting, sawing and shaping various natural stones matching global standards.</p> <p>The company is poised to grow in leaps and bounds under the expert guidance of Mr. Deepak Jatia. He has been the chairman and director of ASI since 1996 and has been recognized for his achievements at various national and international forums. The company's day to day affairs are managed by a team of professionals, technocrats and international famed mining experts.</p> <p>ASI has satisfied the requirements of countless buyers that represent more than 35 countries. Every</p>	

slab and product that we produce carries the stamp of world-class quality. The entire manufacturing process takes place under the direct supervision of skilled quality inspectors. It ensures the best quality at attractive prices.

**Comments** Moderate sized company that seems to be highly focused on Indian operations, and producing a variety of products indicates that This should be considered only as a moderate possibility.

## COMPANY PROFILE

<b>Sector</b>	Manufacturing of stone and marble products
<b>Company Name</b>	<b>Saudi Marble Co.</b>
<b>Mailing Address 1</b>	PO Box 1187
<b>Mailing Address 2</b>	Jeddah 21431
<b>Mailing Address 3</b>	
<b>Country</b>	Saudi Arabia
<b>Telephone</b>	(966) 26713126
<b>Fax</b>	(966) 26712964
<b>Web Site</b>	
<b>CEO</b>	Abbas Nour Ali, Chairman of the Board
<b>CFO</b>	
<b>Head of Marketing</b>	Mohammed Abbas Nour Ali, Director of Marketing
<b>Head of MIS</b>	
<b>Personnel Director</b>	
<b>Number of Employees</b>	
<b>Type of Company</b>	International and Multinational Private company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	3281 Cut Stone And Stone Products
<b>Revenue</b>	
<b>Revenue Type</b>	
<b>Business Description</b>	Production of marble and granite; import and distribution of building materials including tiles, marble, granite, insulation materials, steel doors, decorative materials, kitchen furniture and decorative items
<p><b>General:</b> Saudi Marble Company is the first calcium carbonate plant in Saudi Arabia. The quarry activity is located about 5 km from the crushing plant. Several equipment operated by experimented operators are sharing together the extraction of pure white marble rock ; bulldozers, air compressor, pay loaders, excavators, rock breakers and the continuous drilling to keep the blasting constantly reach the target of the production with the care to blast the rock with minimum blow out.</p> <p>The crushing plant is located at 135 km from Jeddah city to keep a way from residential area. The company receives reselected raw material from quarry, the process of selection will be again carried out on the belt conveyor. After the first and second crushing stage different sizes of marble chips are screened to meet different costumers request. 3 production lines are used to meet all the market requirements.</p> <p>The coarse calcium carbonate section receives its raw material from crushing plant , after all quality controls and approval from the lab it will be feed to an impact mill to transform the marble chips into powder then goes to special mechanical an air cutting to separate different sizes based on market and international standards witch is refereed as per the company's references from 75 micron to 800 micron.</p> <p>The fine calcium carbonate section consists of many roller mills to have different grades of product. Some of the rollers mills are equipped with stocking silo to feed a special air classifiers to make different cutting various from 20micron to 60 micron. Other rollers mills are adjusted to make production from 63micron to 200 micron to be packed in jumbo sacks or to be delivered in bulkier to different customers which were supplied by the company's silos for better stocking and use.</p> <p><b>Comments:</b> Yes - this is a large calcium carbonate producer (CC is made from marble). However, there may be sufficient raw material available in Saudi Arabia to keep the company going. There is no way of telling whether or not they are interested in FDI from the information available.</p>	

## SIC 3281 (D & B List) Manufacturing of Stone and Marble Products

### COMPANY PROFILE

<b>Sector</b>	<b>Stone and Marble</b>
<b>Company Name</b>	<b>Cold Spring Granite Company Inc</b>
<b>Mailing Address 1</b>	Granite-Bronze Div
<b>Mailing Address 2</b>	202 3rd Avenue South
<b>Mailing Address 3</b>	Cold Spring, Minnesota 56320-2508
<b>Country</b>	USA
<b>Telephone</b>	320-685-3621
<b>Fax</b>	
<b>Web Site</b>	www.coldspringgranite.com
<b>CEO</b>	Patrick D. Alexander, CHB-CEO
<b>CFO</b>	
<b>Head of Marketing</b>	
<b>Head of MIS</b>	
<b>Personnel Director</b>	
<b>Number of Employees</b>	800
<b>Type of Company</b>	Cut Stone and Stone Products
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	3281 Establishments primarily engaged in cutting, shaping, and finishing granite, marble, limestone, slate, and other stone for building and miscellaneous uses.
<b>Revenue</b>	\$128,268,000
<b>Revenue Type</b>	
<b>Business Description</b>	<p><b>General</b> With five manufacturing locations and more than 30 granite quarries worldwide, Cold Spring Granite Company is one of the largest granite manufacturers in North America. The company offers a wide variety of granite colors and finishes for all types of commercial and memorialization needs.</p> <p>For architects, designers, building owners, developers &amp; general contractors, the Commercial Group features a complete line of granite facing for exterior building applications. The commercial product line is extensive. In addition to granite facing for exterior building applications, the company produces and sells a complete line of landscape and paving materials, thin-set and cut-to-size floor tile, slabs for countertops and furniture, raw quarry blocks, civic memorials and national monuments.</p> <p><b>Comments</b> Each year, the company imports and fabricates nearly 100 different granites quarried in locations throughout the world. They have developed several key international markets and sell nearly 15% of their annual volume to overseas markets. They are therefore a good candidate to approach.</p>

## COMPANY PROFILE

<b>Sector</b>	<b>Stone and Marble</b>
<b>Company Name</b>	<b>Antolini Luigi &amp; C. S.P.A.</b>
<b>Mailing Address 1</b>	<b>Via Marconi 6</b>
<b>Mailing Address 2</b>	Cavaion Veronese
<b>Mailing Address 3</b>	Verona
<b>Country</b>	Italy 37010
<b>Telephone</b>	(39) 45 683 6611
<b>Fax</b>	(39) 45 683 6666
<b>Web Site</b>	<a href="http://www.antolini.it">http://www.antolini.it</a>
<b>CEO</b>	Margherita Antolini, President
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	200
<b>Type of Company</b>	Cut Stone and Stone Products
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	3281 Establishments primarily engaged in cutting, shaping, and finishing granite, marble, limestone, slate, and other stone for building and miscellaneous uses.
<b>Revenue</b>	\$62,433,939
<b>Revenue Type</b>	
<b>Business Description</b>	
<b>General</b> This is a flooring Manufacturer/Producer located in Italy, that handles Natural Stone products.	
<b>Comments</b> Yes - The company is assured a continuous supply of raw materials, because it owns and controls a series of granite quarries in Sardinia and Piemonte and also has exclusive agreements for Italian and foreign materials. However, it may be interested in alternative sources of supply, or the supply of different types of raw materials.	

## COMPANY PROFILE

<b>Sector</b>	<b>Stone and Marble</b>
<b>Company Name</b>	Campolonghi Italia Srl
<b>Mailing Address 1</b>	Via Carbuio 97
<b>Mailing Address 2</b>	Montignoso
<b>Mailing Address 3</b>	Massa Carrara
<b>Country</b>	Italy 54038
<b>Telephone</b>	(39) 585827011
<b>Fax</b>	(39) 585827000
<b>Web Site</b>	www.campolonghi-italia.it
<b>CEO</b>	Vando D'Angiolo, President
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	133
<b>Type of Company</b>	
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	3281 Establishments primarily engaged in cutting, shaping, and finishing granite, marble, limestone, slate, and other stone for building and miscellaneous uses.
<b>Revenue</b>	\$40,491,151
<b>Revenue Type</b>	
<b>Business Description</b>	
<p><b>General</b> (translated from Italian)</p> <p>Campolonghi Italia S.r.l is a private joint-stock company, guided by entrepreneurs who actively participate in the range of services offered by the company: from the design it begins them to the segagione operations, cut and rifinitura of the various types of stones, until the conclusive shipment of several the materials.</p> <p>The Campolonghi occupies a plant and a complex of offices recently widens to you and modernizes to you, that they cover an area of approximately 70.000 mq. to the feet of the Alps Apuane, to Montignoso in province of Carrara Mass.</p> <p>The Campolonghi is not only taken care of the working of the granito one; its great experience concurs them of dealing all over the world the numerous sfaccettature of the sale of natural stones and of products: from the market researches to the estimates and the planning; from the part more properly ingegneristica until the coordination of shipments and the arrivals from every part of the world.</p> <p>The staff productive of the Campolonghi it is formed from persons who bring the professionalism and the acquired experience from generations in the numerous tasks in which the specialized workings are subdivided more. Enough to remember the segagione, the finish and the cut to measure based on the architectonic detailed lists; they can be rendered necessary even refines lettering or the sagomatura to you of an express demanded piece from the customer.</p> <p>A staff administrative and technical of support he is responsible for the inner workings of the Campolonghi. The company's planners deal daily with the migliaia of architectonic designs that us reach every year and that they come gradually transforms to you in granito.</p> <p>The company's civil employees coordinate the question and the supply of the materials - they are they in shape of blocks, slabs or pieces - and are responsible also of shipments, of the deliveries and of the new arrivals in the company warehouse blocks. It must be remembered that the numerous controls and verifications puttings in action from the book keeping unit totally informatizzato.</p>	
<b>Comments</b>	Yes – Campolonghi Italia S.r.l. is a company of the Campolonghi Group, one of the long

established industrial group leaders in the stone field. Campolonghi Italia and the other companies of the Group are specialized in the supply of granite, marble and any kind of stone, in block, slabs and cut to size form. This company is worthwhile contacting.

## COMPANY PROFILE

<b>Sector</b>	<b>Stone and Marble</b>
<b>Company Name</b>	Quarella S.P.A
<b>Mailing Address 1</b>	Via Francia 4
<b>Mailing Address 2</b>	Verona
<b>Mailing Address 3</b>	
<b>Country</b>	Italy 37135
<b>Telephone</b>	(39) 458290600
<b>Fax</b>	(39) 458205151
<b>Web Site</b>	www.quarellaspa.com
<b>CEO</b>	Alessandro Godi, President
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	400
<b>Type of Company</b>	
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	3281 Establishments primarily engaged in cutting, shaping, and finishing granite, marble, limestone, slate, and other stone for building and miscellaneous uses.
<b>Revenue</b>	\$69,000,000
<b>Revenue Type</b>	
<b>Business Description</b>	Composite tiles made from marble, granite or quartz.
<b>General</b>	<p>Company Overview: Quarella S.p.A. is an Italian company and is the world leader in the manufacture and finishing of composite stone products. With its five separate factories -four in Verona (Italy), and one in Narón (Spain) - the company produces more than 250,000 tons per year of product which is roughly equivalent to 4 million square meters of finished product per year (calculated on the basis of an average thickness of 2 centimeters).</p> <p>Quarella products can be defined as composite materials as they are the product of a combination of two or more different raw materials. Composite materials are capable of providing physical and mechanical properties that are superior to the materials in their natural form. The combination of materials allows the product to exploit the best properties of each component material while, at the same time, eliminating their less useful characteristics. Due to the company's complex and technologically advanced industrial and manufacturing procedures, Quarella's products provide remarkable technical characteristics as well as innovative aesthetic and coloring results.</p> <p>The products combine, to sum it up briefly, the natural advantages of the raw materials (stone materials and a highly specialized bonding agent) that effectively eliminates the technical and aesthetic defects of the original stone materials.</p> <p>Quarella has consolidated an undisputed leadership in the composite stone sector thanks to conspicuous investments in sophisticated state of the art technology and through exhaustive research and development efforts. The acquisition of the company by the Godi brothers in the mid eighties was an important turning point in its history. The strong forward impulse given to the company involved an extensive expansion of its production systems and capacity, was aided by the acquisition of other primary companies in the sector and encompassed an internal reorganization in order to provide the best possible customer service in the quest for both product and service excellence. And this commitment continues today, focused on achieving constant and consolidated growth based on the careful analysis of market requirements in an ever more international sphere of activity. The intense</p>

internal research and development activity undertaken has been vital in helping Quarella consolidate its position. Working alongside the commercial and production departments the state of the art " Research and Development Centre" has not only provided responses to market demands but has also often helped to anticipate them. In an effort to combine science with practical requirements this center is in constant contact with external laboratories and testing centers as well as many University Faculties.

If the Quarella group is today recognized as the world leader in its sector, this is undoubtedly due to many varied factors. Among these factors the most important is probably the quality of its products, and more specifically the ability to offer products with excellent aesthetic/functional and price/quality relationships. Another important contributing factor in this success has been the commercial capability demonstrated in the penetration of a large number of heterogeneous international markets. But above all else, at the heart of this achievement one finds the human and organizational resources which are at the base of the company's formidable production capacity and service. The Quarella Group currently employs 400 people and carries out various production activities in five factories with a total covered surface area of 200.000 m<sup>2</sup>. The annual production capacity of these 5 production units is approximately 4.000.000 m<sup>2</sup> of composite stone material. The finished product is distributed in over 80 countries world-wide. Quite a difference from the early days when the product was sold principally in Germany and Austria as well as in a few other European countries.

**Products:** Quarella products contain a very high percentage (approx 95%) of natural stones and a minimum of bonding agents, pigments and special additives. Thanks to the state of the art production processes adopted and the continual technological developments underway the final composite stone product presents mechanical and physical properties which are not only consistent but are frequently superior to those of the natural stones used for their manufacture. Innovative in aesthetics, technical performance and in perceived price/quality relationship further developments are in the pipeline as research continues into new adaptations of this most versatile product.

**Comments** Yes – the company is engaged in the manufacture of composite marble tiles by means of a process whereby the marble is ground down and reconstituted into tiles using other bonding materials such as resins. This could be a good new product for the West Bank, based on adequacy of the supply of raw material.

## COMPANY PROFILE

<b>Sector</b>	<b>Stone and Marble</b>
<b>Company Name</b>	Santa Margherita SPA
<b>Mailing Address 1</b>	Via Del Marmo 1098
<b>Mailing Address 2</b>	Dolce
<b>Mailing Address 3</b>	Verona
<b>Country</b>	Italy 37020
<b>Telephone</b>	(39) 456861199
<b>Fax</b>	(39) 456861700
<b>Web Site</b>	www.santamargherita.net
<b>CEO</b>	Giampietro Desto, President
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	103
<b>Type of Company</b>	
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	3281 Establishments primarily engaged in cutting, shaping, and finishing granite, marble, limestone, slate, and other stone for building and miscellaneous uses.
<b>Revenue</b>	\$54,000,000
<b>Revenue Type</b>	
<b>Business Description</b>	Composite tiles made from marble, granite or quartz.
<p><b>General</b> Santa Margherita S.p.A. started in 1962, and has gradually become specialized in the production and commercialization of agglomerate made of marble or quartz sand and polyester resins.</p> <p>Today, in an area larger than 60,000 sqm located in Verona marble region, it daily manufactures more than 7.000 sqm of agglomerate materials, which are installed as floor and wall cladding, stairs, window sills, vanity tops, facades, etc. A commercial network in more than 70 countries covers the distribution.</p> <p>Santa Margherita S.p.A. has been synonymous with quality production of agglomerate products for more than 30 years.</p> <p>The agglomerate produced by Santa Margherita S.p.A. is made from natural marble and is an industrial product, which uses selected marble chips, bound with polyester resin. The production and use of agglomerate marble sympathetically resolves questions of ecology, aesthetic and economy. Main characteristics of the agglomerate, when compared with natural marble, are:</p> <ul style="list-style-type: none"> <li>- uniform color;</li> <li>- superior technical characteristics;</li> <li>- lower price.</li> </ul> <p>Over the years technology has developed, improving standards of agglomerates. These changes include:</p> <ul style="list-style-type: none"> <li>- agglomerates made of white marble with color pigments added, improving variety of colors and shades which are not available in nature;</li> <li>- agglomerates made of quartz, instead of marble, which are very resistant and versatile materials.</li> </ul>	
<p><b>Comments</b> Yes – the company is engaged in the manufacture of composite marble tiles by means of a process whereby the marble is ground down and reconstituted into tiles using other bonding materials such as resins. This could be a good new product for the West Bank, based on adequacy of the supply of raw material.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Stone and Marble</b>
<b>Company Name</b>	Graninter, S.A.
<b>Mailing Address 1</b>	Las Gandaras De Budio S/N
<b>Mailing Address 2</b>	Porrio
<b>Mailing Address 3</b>	Pontevedra
<b>Country</b>	Spain 36400
<b>Telephone</b>	(34) 986346477
<b>Fax</b>	(34) 986346364
<b>Web Site</b>	www.graninter.es
<b>CEO</b>	Jose Luis de la Hoz Arjones, Manager
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	180
<b>Type of Company</b>	
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	3281 Establishments primarily engaged in cutting, shaping, and finishing granite, marble, limestone, slate, and other stone for building and miscellaneous uses.
<b>Revenue</b>	\$74,000,000
<b>Revenue Type</b>	
<b>Business Description</b>	
<b>General</b>	Little information is available through research on the Internet or using Hoover's.
<b>Comments</b>	The company has a \$74 million turnover and 103 employees and should definitely be contacted. It certainly seems to fit the initial profile of a potential candidate.

## COMPANY PROFILE

<b>Sector</b>	<b>Stone and Marble</b>
<b>Company Name</b>	Ingemar, S.A.
<b>Mailing Address 1</b>	Estacion, S/N
<b>Mailing Address 2</b>	Poligono 40
<b>Mailing Address 3</b>	Usurbil Guipuzcoa
<b>Country</b>	Spain 201
<b>Telephone</b>	(34) 943361640
<b>Fax</b>	(34) 943372641
<b>Web Site</b>	n/a
<b>CEO</b>	Lucas Aranzamendi Peraita, Manager
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	270
<b>Type of Company</b>	Cut Stone and Stone Products
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	3281 Establishments primarily engaged in cutting, shaping, and finishing granite, marble, limestone, slate, and other stone for building and miscellaneous uses.
<b>Revenue</b>	\$144,000,000
<b>Revenue Type</b>	
<b>Business Description</b>	
<b>General</b>	Not much information available on this company through searching the Internet.
<b>Comments</b>	Yes – large company involved in stone and marble cladding.

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	Printrak International Incorporated
<b>Mailing Address 1</b>	1250 N Tustin Avenue
<b>Mailing Address 2</b>	Anaheim
<b>Mailing Address 3</b>	California, 92807-1617
<b>Country</b>	USA
<b>Telephone</b>	1-7146662700
<b>Fax</b>	1-7142370018
<b>Website</b>	www.printrakinternational.com
<b>CEO</b>	Daniel Crawford, President
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	500
<b>Type of Company</b>	Subsidiary
<b>Ultimate Parent</b>	Motorola, Inc.
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$109,909,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	<p><b>General:</b> Printrak is a global supplier of enterprise software and related services for information management and decision support that ensures community safety and security. The company's suite of networked applications provides comprehensive management of government records for rapid access and analysis of critical and time-sensitive public information. The systems operate by gathering, validating, warehousing, mining and distributing mission critical data to government agencies and businesses using private networks, the internet or wireless services. Printrak's technology also provides the positive identification infrastructure necessary to reduce fraud and enhance data exchange.</p> <p><b>Comments:</b> Printrak is a well-established international company. There may be opportunities of interest to Printrak that would cause locating in Palestine to make sense. This company would also provide significant opportunities for training and technology transfer.</p>

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	Database Software, Inc. as Informix Software
<b>Mailing Address 1</b>	4100 Bohannon Drive
<b>Mailing Address 2</b>	Menlo Park
<b>Mailing Address 3</b>	California, 94025-1013
<b>Country</b>	USA
<b>Telephone</b>	940251013
<b>Fax</b>	6509266300
<b>Website</b>	<a href="http://www-4.ibm.com/software/data/informix/">www-4.ibm.com/software/data/informix/</a>
<b>CEO</b>	Peter Gynes
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	2800
<b>Type of Company</b>	Subsidiary
<b>Ultimate Parent</b>	IBM Corporation
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$217,300,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	
<p><b>General:</b> IBM strives to lead in the creation, development and manufacture of the industry's most advanced information technologies, including computer systems, software, networking systems, storage devices and microelectronics.</p>	
<p><b>Comments:</b> This candidate is a relatively small subsidiary of IBM, formerly an independent company. The likelihood of this unit operating separately from IBM is unclear, as is the potential of Informix needing additional international operations. Working with IBM-Israel could provide the right knowledge on this company's potential future FDI intentions.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	Tivoli Systems Inc.
<b>Mailing Address 1</b>	11400 Burnet Rd.
<b>Mailing Address 2</b>	Austin
<b>Mailing Address 3</b>	Texas, 78758
<b>Country</b>	USA
<b>Telephone</b>	1-5124368000
<b>Fax</b>	1-5127940623
<b>Website</b>	www.tivoli.com
<b>CEO</b>	Robert LeBlanc, General Manager
<b>CFO</b>	n/a
<b>Head of Marketing</b>	Sandra Carter, Vice President of Marketing
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	4500
<b>Type of Company</b>	Subsidiary
<b>Ultimate Parent</b>	IBM Corporation
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$2,000,000,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Software management operating unit of IBM.
<p><b>General:</b> Tivoli technology management software from IBM gives a company's IT department the power to efficiently manage your e-business infrastructure. Tivoli software, part of the IBM Software Group, is dedicated to providing products, services, and programs that enable companies of any size to manage their networked PCs and distributed systems from a single location.</p> <p>Tivoli software is a global leader in systems management software. 96% of Fortune 500 companies use Tivoli products and services to efficiently manage their enterprises.</p> <p><b>Comments:</b> A possibility, but most likely will have to approach through IBM-Israel or IBM-corporate.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	Compuware Corporation
<b>Mailing Address 1</b>	31440 Northwestern Highway
<b>Mailing Address 2</b>	Farmington Hills
<b>Mailing Address 3</b>	Michigan, 48334-2525
<b>Country</b>	USA
<b>Telephone</b>	1-2487377300
<b>Fax</b>	
<b>Website</b>	www.compuware.com
<b>CEO</b>	Peter Karmanos Jr.
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	Chris Bockhausen, Senior Vice President and CIO
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	13,000
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$2,010,050,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	<p><b>General:</b> Compuware products, services and solutions help IT professionals develop, integrate, test and manage the performance of the applications driving their businesses. With Compuware tools you can optimize every step in the application process for mainframe, distributed and web platforms. Compuware is also one of the world's largest IT staffing companies.</p> <p>Compuware Corporation provides software tools and professional services to boost business productivity. The company's market-leading products and skilled IT professionals in distributed, enterprise and e-business environments deliver value through reduced costs across the application life cycle, improved quality, easier integration, and enhanced performance.</p> <p>A multi-billion dollar corporation with more than 12,000 employees, and 110 offices in 47 countries, Compuware can meet the rapidly changing needs of businesses of all sizes. The company's 7,500 professional services employees provide real-world, on-site assistance to many of the world's largest companies. Compuware's corporate staff develops, markets and supports more than 130 software products, with more than 70 used in distributed computing environments.</p> <p><b>Comments:</b> Compuware is an expanding well-established international company. There may be a possibility in approaching this company but their Middle East needs seem to be currently satisfied.</p>

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	Oracle Corporation Japan
<b>Mailing Address 1</b>	Niyotanigadenkoto 1
<b>Mailing Address 2</b>	4-1, Kioicho
<b>Mailing Address 3</b>	Chiyoda-ku, Tokyo, 102-0094
<b>Country</b>	Japan
<b>Telephone</b>	81-352136666
<b>Fax</b>	81-352136600
<b>Website</b>	www.oracle.com
<b>CEO</b>	Chikara Sano (Larry Ellison)
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	
<b>Type of Company</b>	Subsidiary
<b>Ultimate Parent</b>	Oracle Corporation
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$565,604,800
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Enterprise software company, database management, programming.
<p><b>General:</b> Oracle Corporation is the world's largest enterprise software company, providing enterprise software to the world's largest and most successful businesses. With annual revenues of more than \$10.8 billion, the company offers its database, tools and application products, along with related consulting, education, and support services. Headquartered in Redwood Shores, California, Oracle is the first software company to develop and deploy 100 percent Internet-enabled enterprise software across its entire product line: database, server, enterprise business applications, and application development, and decision support tools.</p>	
<p><b>Comments:</b> This is a massive company and may be persuaded to investigate new opportunities. Undoubtedly, Oracle's Israel operation will be able to shed some light on prospects. It would be a victory in simply arranging meetings with representatives of this very well-respected company.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	Synopsys, Inc.
<b>Mailing Address 1</b>	700 E Middlefield Road
<b>Mailing Address 2</b>	Mountain View
<b>Mailing Address 3</b>	California, 94043-4033
<b>Country</b>	USA
<b>Telephone</b>	1-6505845000
<b>Fax</b>	
<b>Website</b>	www.synopsys.com
<b>CEO</b>	Aart J De Geus
<b>CFO</b>	Robert Bradshaw Henske
<b>Head of Marketing</b>	Deirdre Hanford, Senior Vice President
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	Ernst W. Hirt
<b>Number of Employees</b>	2922
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$783,778,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services and products for the integrated circuit industry.
<p><b>General:</b> Synopsys is the technology leader for complex integrated circuit (IC) design. By providing best-in-class tools, advanced design flows and expert professional services, Synopsys is an essential partner to companies that design leading-edge ICs, ASICs and systems on a chip (SoCs). From high-level synthesis to deep sub-micron verification, Synopsys provides solutions to the most difficult challenges that confront engineers who are pushing electronic design to the limit.</p> <p>Electronic product technology is evolving at a dizzying pace. The systems that many of us use today contain computing power that was reserved for large mainframe computers only fifteen years ago. Similar advances in telecommunications, consumer products and myriad other applications have been made possible by astonishing advances in silicon technology. Millions of transistors (and soon billions) reside in ICs that once housed only thousands. But this increasing silicon complexity can only be harnessed with sophisticated EDA tools that let design engineers produce products that would otherwise be impossible to design.</p> <p>Without electronic design automation, it would be too expensive, too time-consuming or outright impossible for companies to design and manufacture complex electronic devices. EDA, therefore, is an enabling technology for the electronics industry. As ICs, ASICs and SoCs become increasingly sophisticated, the worldwide electronics industry is propelled more than ever by the capabilities and solutions offered by Synopsys and the EDA industry.</p>	
<p><b>Comments:</b> It is unclear whether a world-class integrated circuit design company will choose to locate in Palestine, or consider an investment.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	SAP America
<b>Mailing Address 1</b>	3999 W Chester Pike
<b>Mailing Address 2</b>	Newtown Square
<b>Mailing Address 3</b>	Pennsylvania, 19073-2305
<b>Country</b>	USA
<b>Telephone</b>	1-6106611000
<b>Fax</b>	
<b>Website</b>	www.sap.com
<b>CEO</b>	Wolfgang Kemna
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	4500
<b>Type of Company</b>	Subsidiary
<b>Ultimate Parent</b>	SAP
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$317,300,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Software company.
<p><b>General:</b> Founded in 1972, SAP is the recognized leader in providing collaborative e-business solutions for all types of industries and for every major market.</p> <p>Headquartered in Walldorf, Germany, SAP is the world's largest inter-enterprise software company, and the world's third-largest independent software supplier overall. SAP employs over 27,800 people in more than 50 countries. Our professionals are dedicated to providing high-level customer support and services.</p> <p>SAP has leveraged its extensive experience to deliver mySAP.com, the definitive e-business platform for today's economy. The mySAP.com collaborative e-business platform allows employees, customers, and business partners to work together successfully -- anywhere, anytime. mySAP.com is open and flexible, supporting databases, applications, operating systems, and hardware from almost every major vendor.</p> <p><b>Comments:</b> This large multinational corporation could be an excellent candidate for an initial small-scale operation in Palestine. Negotiating successfully through this massive company and its bureaucracy will be a challenge.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	Shell Information Technology International, Inc. as SITI
<b>Mailing Address 1</b>	910 Louisiana Street
<b>Mailing Address 2</b>	Houston
<b>Mailing Address 3</b>	Texas, 77002-4916
<b>Country</b>	USA
<b>Telephone</b>	1-7132416161
<b>Fax</b>	
<b>Website</b>	www.shell.com
<b>CEO</b>	G.E. Banister
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	4000
<b>Type of Company</b>	Private subsidiary
<b>Ultimate Parent</b>	Shell
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$310,300,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	
<p><b>General:</b> SITI, a wholly owned subsidiary of the Royal Dutch/Shell Group of Companies, providing IT services to a wide range of customers in 125 countries. SITI delivers integrated business solutions and services according to customers' individual requirements. Their portfolio of services include systems integration, infrastructure technology services, consulting and business solutions, and systems engineering services.</p>	
<p><b>Comments:</b> There is a possibility that SITI may be interested in discussing opportunities, but this will be a long-shot.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	Mercury Interactive Corporation
<b>Mailing Address 1</b>	1325 Borregas Avenue
<b>Mailing Address 2</b>	Sunnyvale
<b>Mailing Address 3</b>	California, 94089-1003
<b>Country</b>	USA
<b>Telephone</b>	1-4088225200
<b>Fax</b>	
<b>Website</b>	www.mercuryinteractive.com
<b>CEO</b>	Amnon Landon
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	1418
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$307,000,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	<p><b>General:</b> Mercury Interactive is the leading provider of enterprise testing, tuning and performance management solutions. Mercury Interactive's products and services help companies ensure that their applications support key business objectives, both in pre-production and production environments. Organizations worldwide use Mercury Interactive's solutions across their IT infrastructures to minimize hardware and operational expenses, protect revenue streams and enhance their competitive positions.</p> <p>Mercury Interactive's software and managed services lead the industry and are used by three out of four Fortune 500 companies. The company's solutions include enterprise testing, production tuning, and application performance management solutions.</p> <p><b>Comments:</b> This company would be an interesting possibility to pursue. There would be interesting skills development potential for Palestinian labor. Mercury is a growing and well-respected company.</p>

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	NetManage, Inc.
<b>Mailing Address 1</b>	10725 N De Anza Boulevard
<b>Mailing Address 2</b>	Cupertino
<b>Mailing Address 3</b>	California, 95014-2030
<b>Country</b>	USA
<b>Telephone</b>	1-4089737171
<b>Fax</b>	1-4082576405
<b>Website</b>	www.netmanage.com
<b>CEO</b>	Zvi Alon
<b>CFO</b>	Michael Peckham
<b>Head of Marketing</b>	Bertram Rankin
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	Bob Lee
<b>Number of Employees</b>	660
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$104,072,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	<p><b>General:</b> NetManage is an industry leader in helping companies transform legacy applications into systems that are easily and readily accessible via the Internet. NetManage is the expert in rapidly transforming host-based applications to the Web. The company is focused on extending legacy applications for Web-enabled business. NetManage products demonstrate unmatched deployment speed resulting in unparalleled return-on-investment and are proven in 480 of the Fortune 500.</p> <p>NetManage continues to build on its heritage and expertise in host connectivity to provide innovative solutions for an ever-expanding web-based world. NetManage is a global company with local representation in every major industry market in the world. The company has helped more than 30,000 customers provide reliable access to corporate information and transform that information into distinct business advantages.</p>
<b>Comments:</b>	Growing company with an international outlook.

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	Matsushita System Engineering
<b>Mailing Address 1</b>	Matsushitatsushinkogyokksa
<b>Mailing Address 2</b>	600, Saedocho, Tsuzuki-ku
<b>Mailing Address 3</b>	Yokohama, Kanagawa, 224-0054
<b>Country</b>	Japan
<b>Telephone</b>	81-459383012
<b>Fax</b>	81-459383091
<b>Website</b>	www.mci.panasonic.co.jp
<b>CEO</b>	Toshihiko Shibata
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	1015
<b>Type of Company</b>	Private subsidiary
<b>Ultimate Parent</b>	Matsushita Electric Industrial Co.
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$308,443,800
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Systems engineering and design part of giant Matsushita (Panasonic) conglomerate.
<p><b>General:</b> Business objectives are the manufacturing, sales, installation work, design and other related operations for electrical and electronics products and systems in the fields of Information-Communication, Measurement-Control, Audio-Video, Medical, and High precision equipment; information communications, information processing, and information provision services; as well as development and marketing of their systems and software.</p>	
<p><b>Comments:</b> This candidate is well known and an international player through its parent company. It is unclear how far beyond its natural region of Japan and east Asia this company will look for international operations, but it may be worth the effort to explore.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	NEC Soft Ltd.
<b>Mailing Address 1</b>	Shinkibasenta Building
<b>Mailing Address 2</b>	1-18-6, ShinKiba
<b>Mailing Address 3</b>	Koto-ku, Tokyo, 136-8608
<b>Country</b>	Japan
<b>Telephone</b>	81-355693333
<b>Fax</b>	81-355693273
<b>Website</b>	www.necsoft.co.jp
<b>CEO</b>	Takaaki Seki
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	3789
<b>Type of Company</b>	Public subsidiary
<b>Ultimate Parent</b>	NEC Corporation (42.39% shares owned)
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$589,788,322
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Consulting, system integration, program packages, training, business system development, system operation support, basic software and general-purpose application package development.
<p><b>General:</b> NEC Soft offers total systems for business and other fields to a large number of corporations using the resources of the NEC Group and IT skills adapted to multi-vendor-environment open systems, distributed processing systems through downsizing, client/server-type network systems, database systems, and more. Moreover, as a comprehensive software company, NEC Soft answers additional corporate needs by offering various services including management, maintenance and training.</p>	
<p><b>Comments:</b> NEC Soft is another well-known candidate based on the reputation of its parent company. As with others, it is unclear whether or not FDI decisions outside of its core region will be seriously considered at this stage of the company's development. This company is very large and growing, and will provide excellent opportunities for technology transfer and skills development.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	Toshiba Information Systems (Japan) Corp.
<b>Mailing Address 1</b>	Kawasaki Nisshincho Building
<b>Mailing Address 2</b>	7-1, Nisshincho, Kawasaki-ku
<b>Mailing Address 3</b>	Kawasaki, Kanagawa, 210-0024
<b>Country</b>	Japan
<b>Telephone</b>	81-442005111
<b>Fax</b>	81-442005299
<b>Website</b>	www.tjsys.co.jp
<b>CEO</b>	Akira Fujimasa
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	2636
<b>Type of Company</b>	Subsidiary
<b>Ultimate Parent</b>	Toshiba Corporation
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$550,899,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Outsourcing, data processing, data entry, systems engineering, IT professional services.
<p><b>General:</b> Toshiba Information Systems provides a wide range of products and services that are vital to current information society, including semiconductor system design, development of micro computer systems, software development, network solution business, consulting, outsourcing, information system product sales, system integration and service solutions. Clients' needs are becoming increasingly complex and advanced because of the rapid emergence of the information society. To grasp these needs clearly and to always provide the best solution swiftly, we divide our wide range of operation into four categories; System Integrator, Micro System Engineering, Service Provider, and Product Provider. Specialists in each category provide advanced expertise and technological support our customers can depend on. The company is able to produce valuable information systems to meet our customers' business needs in an information systems environment that is becoming increasingly complex and advanced.</p>	
<p><b>Comments:</b> Unsure about Toshiba Information Systems' reach beyond Japan. Much of the company's international presence is in manufacturing.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	BEA Systems, Inc.
<b>Mailing Address 1</b>	2315 North First Street
<b>Mailing Address 2</b>	San Jose
<b>Mailing Address 3</b>	California, 95131
<b>Country</b>	USA
<b>Telephone</b>	1-4085708000
<b>Fax</b>	1-4085708901
<b>Website</b>	www.bea.com
<b>CEO</b>	Alfred S. Chuang
<b>CFO</b>	Bill Klein
<b>Head of Marketing</b>	Tod Nielsen, Chief Marketing Officer
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	Jeanne Wu, Senior Vice President of Human Resources
<b>Number of Employees</b>	2200
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$819,760,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Application infrastructure software development; enterprise platform.
<p><b>General:</b> BEA is the world's leading application infrastructure software company with more than 12,500 customers around the world, including the majority of the Fortune Global 500. Companies turn to BEA to help them evolve their existing enterprise software applications from inflexible, redundant, legacy client/server architectures to highly responsive, mature Web infrastructures. Companies built on BEA software are able to use IT to effect rapid change within their organizations and achieve breakthrough levels of efficiency and responsiveness. The BEA WebLogic Enterprise Platform provides the application infrastructure foundation that simplifies the flow of information, decreases the costs of managing applications, and makes an enterprise more agile, productive, and connected.</p> <p>BEA's products have been adopted in a wide variety of industries, including commercial and investment banking, securities trading, telecommunications, airlines, retail, manufacturing, package delivery, insurance and government. Applications deployed on the BEA WebLogic Enterprise Platform include e-commerce, enterprise resource planning, billing and supply chain management.</p> <p><b>Comments:</b> BEA could be an interesting fit with Palestine. Application infrastructure software development is quite skills-oriented, and it is unclear whether BEA would seriously consider locating in Palestine.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	Magic Software Enterprises Ltd.
<b>Mailing Address 1</b>	5 Haplada Street
<b>Mailing Address 2</b>	Or Yehuda
<b>Mailing Address 3</b>	60218
<b>Country</b>	Israel
<b>Telephone</b>	972-35389292
<b>Fax</b>	972-35389393
<b>Website</b>	www.magicsoftware.com
<b>CEO</b>	Menachem Hasfari
<b>CFO</b>	Guy Bernstein
<b>Head of Marketing</b>	David Leichner, VP of Worldwide Marketing
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	Ronen Kaufman, VP of Worldwide Human Resources and Administration
<b>Number of Employees</b>	700
<b>Type of Company</b>	
<b>Ultimate Parent</b>	Formula Systems Group
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$89,800,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Magic is a leading provider of application development technology and business solutions to corporations worldwide. Magic's core development technology, generally considered the most productive development environment on the market for creating customizable Web and client/server solutions, allows for rapid delivery of e-business solutions that extend from front-office customer relationship management to back-office applications to specific vertical solutions. Magic's e-commerce and CRM solutions are best suited when time-to-market is critical, integration with existing systems and business processes is required, and/or a high degree of maintenance is anticipated. In addition, Magic solutions provide the portability and scalability crucial for today's dynamic business environment, as well as the advantage of a uniform application paradigm regardless of architecture or database.
<p><b>General:</b> Magic Software is a leading provider of application development technology and business solutions to corporations worldwide. With annual revenues of more than \$90 million, its customers include thousands of solutions providers and enterprises in approximately 50 countries supported through Magic's global network of branches and distributors. Magic Software also provides related consulting and professional services, education, and technical support. The company's framework makes Magic Software one of the only companies that can provide timely delivery of eBusiness solutions that extend from front-office customer relationship management to back-office applications to specific vertical solutions.</p>	
<p><b>Comments:</b> Magic has a strong and growing reputation. This candidate has interesting potential because of its proximity to Palestine, however the likelihood of Israeli companies investing in Palestine's high-tech sector for application development remains unclear.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	Tecnomatix Technologies Ltd.
<b>Mailing Address 1</b>	Delta House, 16 Hagalim Ave.
<b>Mailing Address 2</b>	Herzeliya
<b>Mailing Address 3</b>	46733
<b>Country</b>	Israel
<b>Telephone</b>	972-99594777
<b>Fax</b>	972-99544402
<b>Website</b>	www.tecnomatix.com
<b>CEO</b>	Harel Beit-On, Chairman of the Board
<b>CFO</b>	Naftali Idan, Director of Finance
<b>Head of Marketing</b>	Yochanan Y. Slonim, Director of Marketing
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$68,000,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Integrated solutions to design, plan, simulate and optimize a complete factory.
<p><b>General:</b> Tecnomatix Technologies, Ltd., is the world's leading provider of Manufacturing Process Management software solutions. Tecnomatix helps global manufacturers build the best production strategies to succeed in their increasingly complex environment.</p> <p>Tecnomatix produces Manufacturing Process Management (MPM) application technology. MPM provides all the technologies and methodologies for collaborative development and management of the manufacturing process information. MPM optimizes the manufacturing process chain, adding the "how" to the process, a critical component of any e-Manufacturing strategy. The company's technology connects all members of the manufacturing chain— from OEM designers, engineering and manufacturing, to plants and suppliers — and enables them to respond to the new challenges created by today's e-business environment.</p>	
<p><b>Comments:</b> Tecnomatix is an Israeli company that has built a solid international reputation for manufacturing process management software.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	ForSoft Ltd.
<b>Mailing Address 1</b>	3 Hagalim Boulevard
<b>Mailing Address 2</b>	Herzliya
<b>Mailing Address 3</b>	46120
<b>Country</b>	Israel
<b>Telephone</b>	972-99598840
<b>Fax</b>	972-99598844
<b>Website</b>	www.forsoft.co.il
<b>CEO</b>	Dan Goldstein, Chairman of the Board
<b>CFO</b>	Karen Sarid, Director of Finance
<b>Head of Marketing</b>	Chanan Weiss, Director of Marketing
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	900
<b>Type of Company</b>	Subsidiary
<b>Ultimate Parent</b>	Formula Systems Group
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$64,600,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Design, development and maintenance of application and solutions for large organizations. The Company's core services include application development, systems integration, migration of IT platforms, IT consulting, outsourcing and Internet web site development.
<p><b>General:</b> The company provides information technology (IT) services and software targeted at commercial and industrial industries such as telecommunications, travel, health care, banking, and government. ForSoft specializes in application development, systems integration, computer platform migrations, and consulting. Clients include Best Buy, the Israel Electric Corporation, Jerusalem Bank, and Israel Aircraft Industries. ForSoft is a subsidiary of IT specialist Formula Systems.</p>	
<p><b>Comments:</b> This candidate provides good potential to Palestinian labor in areas of software development. ForSoft is a serious world-class company that sets an innovative standard in its field. It is unclear to what extent Israeli companies will invest in the Palestinian high-tech sector.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	Liraz Systems Ltd.
<b>Mailing Address 1</b>	5 Hatzoref Street
<b>Mailing Address 2</b>	Holon
<b>Mailing Address 3</b>	58856
<b>Country</b>	Israel
<b>Telephone</b>	972-35573434
<b>Fax</b>	972-5598822
<b>Website</b>	www.liraz.co.il
<b>CEO</b>	Arik Kilman, Chairman of the Board
<b>CFO</b>	Yossi Shemesh, Director of Finance
<b>Head of Marketing</b>	Avi Shoham, Director of Marketing
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	Anat R. Meiri, Director of Personnel
<b>Number of Employees</b>	500
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$41,800,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Development of management information systems; outsourcing services and system integration.
<p><b>General: Services:</b> Liraz undertakes a wide variety of outsourcing, backoffice, systems integration, and consulting work. Development of management information systems; outsourcing services and system integration. Maintenance and development of information systems on the basis of long term contracts. The Liraz department for system integration is responsible for management and implementation of medium and large turnkey projects.</p>	
<p><b>Comments:</b> Liraz is a small but growing company engaged in outsourcing as well as backoffice services. There could be great potential in Palestine to take advantage of outsourcing from Israeli outsourcers, of which Liraz is one good candidate.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	Retalix, Inc.
<b>Mailing Address 1</b>	Corex House, 10 Zarhin St.
<b>Mailing Address 2</b>	Ra'anana
<b>Mailing Address 3</b>	43000
<b>Country</b>	Israel
<b>Telephone</b>	972-97766677
<b>Fax</b>	972-97400471
<b>Website</b>	www.etalix.com
<b>CEO</b>	Barry Shaked, Chairman of the Board
<b>CFO</b>	Danny Moshaioff, Director of Finance
<b>Head of Marketing</b>	Richard F. Cumberland, Director of Marketing
<b>Head of MIS</b>	Alon Goetz, Technical Director
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	160
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$35,900,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Provides integrated enterprise-wide software solutions for the retail food industry worldwide, including supermarkets convenience stores and restaurants.
<p><b>General:</b> The company, formerly Point of Sale Limited, makes front- and back-office software for grocery, convenience store, gas station, and fast-food retailers. Its software links checkout terminals with on-site store managers as well as the head office, providing pricing, cashier balancing, and sales trend reports. Retalix's NetPoint subsidiary provides e-commerce software; its PalmPoint subsidiary offers mobile computing applications for retailers; and its StoreNext subsidiary targets retail grocers with Web-based hosted applications.</p> <p>Retalix Ltd. provides integrated enterprise-wide software solutions for the retail food industry worldwide, including supermarkets, convenience stores and restaurants. Headquartered in Israel, the Company offers a full suite of software applications that supports a food retailer's essential retailing operations, resulting in increased operating efficiencies and profitability while improving customer acquisition and retention. As a hardware-neutral, host-to-post solution, this software enables global retailers to integrate multiple store formats, multiple currencies and multiple channels, such as e-commerce and call centers, while reducing overall IT implementation costs. The Company's REMA (Retalix E-Marketplace Application) initiative is using Web-based applications to bring the power of these solutions to the independent retailing sector, while creating value for manufacturers, wholesalers and consumers. Today, Retalix's systems are operating in over 15,000 stores and quick service restaurants across 41 countries</p>	
<p><b>Comments:</b> Retalix is a world-class company that is highly regarded and growing at a steady pace. There could be the possibility of outsourcing work to a subsidiary or location in Palestine.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	SchlumbergerSema ( <i>formerly</i> Sema Group plc)
<b>Mailing Address 1</b>	153 E. 53 <sup>rd</sup> Street, 57 <sup>th</sup> Floor
<b>Mailing Address 2</b>	New York
<b>Mailing Address 3</b>	New York, 10022-4624
<b>Country</b>	USA
<b>Telephone</b>	1-2123509400
<b>Fax</b>	1-2123509457
<b>Website</b>	www.slb.com
<b>CEO</b>	D. Euan Baird
<b>CFO</b>	Jean-Marc Perraud
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	19,349
<b>Type of Company</b>	Subsidiary
<b>Ultimate Parent</b>	Schlumberger
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$2,279,300,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: The principal activity of the Services: Group as an information systems contractor is the provision of professional services in all aspects of computer consultancy, programming and software.
<p><b>General:</b> Headquartered in New York City, SchlumbergerSema was formed in April, 2001, when Schlumberger Limited acquired Sema plc, and combined it with part of its former Test &amp; Transaction business and other recent acquisitions. Annual combined revenue of the organizations that now comprise SchlumbergerSema exceeded more than \$3 billion in 2001. With more than 30,000 people serving customers in 65 countries, SchlumbergerSema places a strong global emphasis on customer satisfaction. SchlumbergerSema offices are strategically located to ensure that the company's staff of experts is always easily available to provide customers with the highest level of support and service.</p> <p>SchlumbergerSema provides information technology services; IT consulting, systems integration, managed services, products and IP network security solutions. Business units include smart cards and terminals products, telecommunications, utility, finance, transport, and public sector market solutions. Leveraging its technology leadership and strong understanding of its customers' key business needs, SchlumbergerSema has three core practices that deliver a wide range of mission critical solutions to customers worldwide: consulting, systems integration, and managed services.</p> <p><b>Comments:</b> Very large global company. SchlumbergerSema has developed an excellent reputation over the years prior to the merger. New activities stalled a bit during the post-merger period but should get back on track. It is unclear whether this international player will consider Palestine for a location, but outsourcing would presumably be the main attraction.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	IFS Industrial and Financial Systems AB
<b>Mailing Address 1</b>	Teknikringen 5
<b>Mailing Address 2</b>	Linköping
<b>Mailing Address 3</b>	S-583
<b>Country</b>	Sweden
<b>Telephone</b>	46-134604000
<b>Fax</b>	46-134604001
<b>Website</b>	www.ifsab.com
<b>CEO</b>	Bengt Nilsson
<b>CFO</b>	Jan Eric Johansson
<b>Head of Marketing</b>	Harald Rohlin
<b>Head of MIS</b>	Tommy Johansson
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	3478
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$217,000,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Software services with applications for design, manufacturing, distribution, maintenance, finance and human resources.
<p><b>General:</b> IFS develops and supplies component-based business applications for medium and large enterprises. IFS Applications, which is based on web and portal technology, offers 60+ enterprise application components used in manufacturing, supply chain management, customer relationship management, financials, engineering, maintenance and human resource administration. IFS provides customers step-by-step evolution to the extended enterprise with e-business solutions that offer partner, customer, and supplier collaboration. A leading global business applications supplier, IFS has more than 3,200 employees, with sales in 43 countries.</p> <p>By providing e-business products and business applications based on advanced, component-based technology, IFS increases a company's freedom of action and, as a result, its ability to compete. IFS products and services allow companies to quickly and easily add e-business capabilities or business applications that span the entire demand and supply chain. IFS also maintains and operates customers' enterprise applications and e-business operations.</p> <p><b>Comments:</b> Another international company. This Swedish candidate could be an interesting fit with Palestine, and provide good technology skills build-up and transfer opportunities.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	Gemplus GmbH (Gemplus International SA - Luxembourg)
<b>Mailing Address 1</b>	Mercedesstrasse 13
<b>Mailing Address 2</b>	Filderstadt
<b>Mailing Address 3</b>	D-70794
<b>Country</b>	Germany
<b>Telephone</b>	49-715818500
<b>Fax</b>	49-7158185150
<b>Website</b>	www.gemplus.com
<b>CEO</b>	Ronald Mackintosh (Interim)
<b>CFO</b>	Yves Guillaumot (Interim)
<b>Head of Marketing</b>	Philippe Vallee, Vice President Marketing
<b>Head of MIS</b>	Tony Engberg, Chief Technology Officer
<b>Personnel Director</b>	Didier Lachaud, Executive Vice President Human Resources
<b>Number of Employees</b>	700
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$649,100,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Development, manufacture and sale of microchip data carriers and associated hard and software.
<p><b>General:</b> The success of Gemplus is founded on a track record of technological innovation, which has generated over 100 patents. It led the way with SIM cards, and is now setting the pace in open operating systems. In addition, it is working to make the online and wireless environment a safer, more convenient place to do business. The company's engineers work in centers around the world, developing core competencies in areas like chip design, predictive Customer Relationship Management, application platforms, and Card Management Systems. As it is often the first to break into emerging markets, Gemplus has led the way in the application of new technologies, supporting its customers with a wealth of practical know-how.</p>	
<p><b>Comments:</b> This candidate is an industry leader in terms of technological innovation and although it would be a great addition to the Palestinian high-tech sector, it is unclear whether they would consider locating or outsourcing there.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	CMG Deutschland GmbH ( CMG plc)
<b>Mailing Address 1</b>	Kolner Str 10
<b>Mailing Address 2</b>	Eschborn
<b>Mailing Address 3</b>	D-65760
<b>Country</b>	Germany
<b>Telephone</b>	49-6169963600
<b>Fax</b>	
<b>Website</b>	www.cmg.com
<b>CEO</b>	Cor Stutterheim, Chairman
<b>CFO</b>	David Robbie, Finance Director
<b>Head of Marketing</b>	Philipp Diebenbusch, Director of Marketing
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	7900
<b>Type of Company</b>	
<b>Ultimate Parent</b>	CMG plc
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$562,600,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Information technology services.
<p><b>General:</b> CMG plc is an international services and solutions Group that applies information and communication technologies to create added value for its customers. Constantly at the forefront of business change, the company's goal is to deliver enhanced operational efficiency and competitive advantage.</p> <p>In information and communications technology (ICT) CMG is a full service provider through management consultancy, systems development &amp; integration and the outsourced management of targeted business processes. This constantly evolving skills base is focused through vertical market knowledge in both public and private sectors including finance, telecommunications, transport, petrochemicals, utilities, manufacturing, retail, media and government.</p> <p>The company's wireless data solutions (WDS) division has established global leadership in wireless messaging, mobile Internet and customer care &amp; billing. The combination of the company's ICT and WDS capabilities produces a compelling proposition for enterprises seeking to add the mobile channel to their operations and marketing strategies. CMG was established in 1964 and has grown successfully with its customers through multiple generations of technology and business change.</p> <p><b>Comments:</b> This is a major subsidiary of a successful international company. Vast possibilities exist for this company within the European area that is most likely its prime target for customers, but outsourcing may be a different story.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	Thyssen Krupp Information Systems GmbH
<b>Mailing Address 1</b>	Theodor-Althoff-Strasse 1
<b>Mailing Address 2</b>	Essen
<b>Mailing Address 3</b>	D-45133
<b>Country</b>	Germany
<b>Telephone</b>	49-2118240
<b>Fax</b>	49-21182436000
<b>Website</b>	www.tkis.thyssenkrupp.com
<b>CEO</b>	Peter Chylla, Chairman of the Board
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	3000
<b>Type of Company</b>	Subsidiary
<b>Ultimate Parent</b>	ThyssenKrupp AG
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$432,700,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Print server solutions; outsourcing services; facilities management; intranet services; delivery of complete IT infrastructures.
<b>General:</b> ThyssenKrupp AG is one of the largest steel producers in the world, but has many subsidiary companies including this company in information systems.	
<b>Comments:</b> This company is a good possibility because of its international outlook and growing business.	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	Software AG
<b>Mailing Address 1</b>	Uhlandstrasse 12
<b>Mailing Address 2</b>	Darmstadt
<b>Mailing Address 3</b>	D-64297
<b>Country</b>	Germany
<b>Telephone</b>	49-6151920
<b>Fax</b>	49-6151921191
<b>Website</b>	www.softwareag.com
<b>CEO</b>	E. Konigs, Chairman of the Board
<b>CFO</b>	Jorg F. Bitzer, Director of Finance
<b>Head of Marketing</b>	W. Blasius, Director of Marketing
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	Dir Christine Schwab, Director of Personnel
<b>Number of Employees</b>	2780
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$352,200,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Software products.
<p><b>General:</b> Software AG, Darmstadt, Germany, is Europe's largest system software provider and a major global player offering cutting-edge technology for data management and electronic business. Software AG has a staff of 3,300 employees, working in more than 70 countries. Since 1998, the company has focused its development activities on XML products for the Internet. Its product portfolio features three segments: an Enterprise Transaction Platform with Adabas, the world's fastest database, and Natural; total business integration with EntireX, and for today's XML-based Internet world, Tamino XML Server.</p> <p>The company specializes in enterprise software, including transactional databases, applications development, as well as mainframe, client/server, and wireless connectivity products. Software AG generates about 70% of its sales through maintenance, consulting, and other services. The company is focusing on its enterprise application integration and XML-based database products, as well as expanding not only its own professional services offerings, but also its partnerships with service and hardware providers such as IBM, Sun, and Microsoft.</p>	
<p><b>Comments:</b> This company presents a good possibility because of its international presence.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	Maersk Data A/S
<b>Mailing Address 1</b>	Lyngbyvej 2
<b>Mailing Address 2</b>	Kobenhavn
<b>Mailing Address 3</b>	DK-2100
<b>Country</b>	Denmark
<b>Telephone</b>	45-39101010
<b>Fax</b>	45-39102010
<b>Website</b>	www.maerskdata.com
<b>CEO</b>	Jess Soderberg, Chairman of the Board
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	1577
<b>Type of Company</b>	Subsidiary
<b>Ultimate Parent</b>	Maersk
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$190,300,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Consultancy, systems development and integration; Web systems, standard software, data communications, mainframe operations and distributed systems management.
<p><b>General:</b> The business principles of the Maersk Data Group are to offer current and prospective customers any IT service they require - at present and in the future. This means that all deliveries from Maersk Data must be able to meet our customers' needs to such a degree that we become their preferred IT provider. In order to offer the best solutions, the Maersk Data Group also co-operates with specialized IT providers who - as sub-contractors to Maersk Data - can improve the overall services.</p>	
<p><b>Comments:</b> Maersk is well-known throughout the world, and Maersk Data is making strides as well. Outsourcing would be the key to this relationship, and there could be some potential here.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	EDB Business Partner ASA
<b>Mailing Address 1</b>	Postboks 6798 St Olavs plass
<b>Mailing Address 2</b>	Oslo
<b>Mailing Address 3</b>	N-0130
<b>Country</b>	Norway
<b>Telephone</b>	47-22944040
<b>Fax</b>	47-22944044
<b>Website</b>	www.edb.com
<b>CEO</b>	Bjorn Trondsen
<b>CFO</b>	Eli Giske, Director of Finance
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	3020
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$476,300,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Consultancy services, software solutions and computer operations.
<p><b>General:</b> EDB Business Partner is one of the leading IT groups in the Nordic region. The group had revenues in 2001 of NOK 5,1 billion and have more than 3200 employees. The company operates as a total supplier, offering software systems, consultancy and computer operating services. The company's expertise in the areas of telecommunications and banking &amp; finance forms the basis for international expansion beyond the Nordic countries. The group is well represented in the major Norwegian cities as well as in the US, Ireland, Sweden, Benelux, Switzerland, France, Spain, Poland and Hungary.</p>	
<p><b>Comments:</b> Possible candidate that is primarily focused on the European and North American customer markets at present. Potential FDI for outsourcing.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	Novo Group
<b>Mailing Address 1</b>	PO Box 38 Valimotie 17
<b>Mailing Address 2</b>	Helsinki
<b>Mailing Address 3</b>	FIN-00381
<b>Country</b>	Finland
<b>Telephone</b>	358-2056686
<b>Fax</b>	358-205662370
<b>Website</b>	www.novogroup.com
<b>CEO</b>	Veikki Kasurinen, Chairman of the Board
<b>CFO</b>	Martti Ala-Harkonen, Director of Finance
<b>Head of Marketing</b>	Tarja Virkala, Director of Marketing
<b>Head of MIS</b>	Raimo Antilla, Technical Director
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	2026
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$270,300,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Comprehensive IT services including software, usability, network, data security, data communications, GIS, outsourcing and infra related solutions.
<p><b>General:</b> Novo is one of the largest companies providing complete services in the Nordic business-to-business market. Finland is currently Novo's main market area. The company's business areas in Finland include software services, IT operating and network services, and hardware services. Novo caters for customers in the corporate and public sectors. Novo is not engaged in business-to-consumer services.</p>	
<p><b>Comments:</b> This company is beginning to internationalize and could be a good candidate.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer programming services
<b>Company Name</b>	Getronics NV ( <i>acquired</i> CP Software SA)
<b>Mailing Address 1</b>	Donauweg 10
<b>Mailing Address 2</b>	Amsterdam
<b>Mailing Address 3</b>	1043 AJ
<b>Country</b>	The Netherlands
<b>Telephone</b>	31-205861412
<b>Fax</b>	31-205861568
<b>Website</b>	www.getronics.com
<b>CEO</b>	Peter K. van Voorst, Chairman of the Board of Management
<b>CFO</b>	Jan L. Docter
<b>Head of Marketing</b>	n/
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	28,535
<b>Type of Company</b>	Public
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7371 Custom computer programming services.
<b>Revenue</b>	\$3,675,200,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	CP Software SA element, Services: Design, development and production of computer operating, utility systems and applications programmes; operation of outsourcing centers.
<p><b>General:</b> With more than 28,000 employees in over 30 countries, Getronics is one of the world's leading providers of vendor independent solutions and services to professional users of Information and Communication Technology. Through consulting, integrating, implementing and managing Infrastructure Solutions and Business Solutions, Getronics helps many of the world's largest global and local organizations to maximize the value of their technology investment and improve interaction with their customers. Getronics' headquarters is in Amsterdam, with regional head offices in Boston, Singapore and Washington DC.</p>	
<p><b>Comments:</b> This is a growing international company, in size and reputation, that has possibilities in outsourcing computer programming services.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Check Point Software Technologies Ltd.</b>
<b>Mailing Address 1</b>	3A Jabotinsky St., Diamond Tower
<b>Mailing Address 2</b>	Ramat Gan
<b>Mailing Address 3</b>	52520
<b>Country</b>	Israel
<b>Telephone</b>	+972-3-753-4555
<b>Fax</b>	+972-3-575-9256
<b>Website</b>	www.checkpoint.com
<b>CEO</b>	Gil Shwed
<b>CFO</b>	Eyal Desheh
<b>Head of Marketing</b>	Limor Bakal
<b>Head of MIS</b>	Jorge Steinfeld
<b>Personnel Director</b>	Orit Menkes
<b>Number of Employees</b>	1100
<b>Type of Company</b>	Multinational public
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7372: Prepackaged Software
<b>Revenue</b>	\$425,300,000
<b>Revenue Type</b>	Operating Revenue
<b>Business Description</b>	Services: Developer of networking software. Finance: Financial holding company.
<b>General:</b>	
<p><b>Overview</b>  Check Point Software Technologies is the worldwide leader in securing the Internet. It is the confirmed market leader of both the worldwide VPN and firewall markets. The company's Secure Virtual Network (SVN) architecture provides the VPN and security infrastructure that uniquely enables secure and reliable Internet communications. SVN solutions, as delivered in the company's Next Generation product family, secure business communications and resources for corporate networks, remote employees, branch offices and partner extranets. Extending the power of SVN is Check Point's Open Platform for Security (OPSEC), the industry's framework and alliance for integration and interoperability with "best-of-breed" solutions from over 300 leading companies. Check Point solutions are sold, integrated and serviced by a network of 2,500 certified partners in 203 countries.</p>	
<p><b>Customers</b>  CHECK POINT products protect and manage the corporate assets of the majority of Fortune 100 companies and other leading companies and government agencies across the globe. As of April 2002, the company has more than 225,000 firewall and VPN installations and 125,000 VPN Gateway installations worldwide.</p>	
<p><b>Comments:</b>  Check Point solutions are sold, integrated and serviced by a network of 2,500 certified partners in 203 countries. Check Point Software Technologies is the worldwide leader in securing the Internet. It is the confirmed market leader of both the worldwide VPN and firewall markets.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Better On-line Solutions Ltd.</b>
<b>Mailing Address 1</b>	Teradyon Industrial Pk., 100 BOS
<b>Mailing Address 2</b>	Teradyon
<b>Mailing Address 3</b>	20179
<b>Country</b>	Israel
<b>Telephone</b>	972-4-990-7555
<b>Fax</b>	972-4-999-0334
<b>Website</b>	www.bosweb.com
<b>CEO</b>	Israel Gal
<b>CFO</b>	Zvi Brandstein
<b>Head of Marketing</b>	David Dines
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	Yael Gasko
<b>Number of Employees</b>	210
<b>Type of Company</b>	Public Company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$85,200,000
<b>Revenue Type</b>	Operating Revenue
<b>Business Description</b>	Services: Computer peripheral equipment and software dealing with communication and networking.
<p><b>General:</b>            Since 1990, BOS has been creating innovative and powerful solutions for seamless integration of PCs and LANs into the midrange host environment. The Company designs, develops, manufactures, markets and supports superior products that provide efficient solutions to PC connectivity challenges in the AS/400 environment. Realizing the changing role of the AS/400 in today's workplace, the company's mission is to provide AS/400 and SYS/3x users with technologically advanced and cost-efficient solutions for connectivity between the AS/400 system and PCs and LANs, whether local or remote.</p>	
<p><b>Comments:</b>            Fairly small with few employees, located in Israel.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Sapiens International Corporation N.V.</b>
<b>Mailing Address 1</b>	PO Box 2211
<b>Mailing Address 2</b>	Rehovot
<b>Mailing Address 3</b>	76120
<b>Country</b>	Israel
<b>Telephone</b>	972-8-938-2700
<b>Fax</b>	972-8-938-2786
<b>Website</b>	www.sapiens.com
<b>CEO</b>	Yitzhak Sharir
<b>CFO</b>	Lauri Hanover
<b>Head of Marketing</b>	Moshe Shamir
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	Avi Nir
<b>Number of Employees</b>	785
<b>Type of Company</b>	Public Company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$72,700,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Application development and reengineering software.
<p><b>General:</b>  Sapiens International Corporation (NASDAQ: SPNS) is a global provider of cost-effective business software solutions that are deployed rapidly and support the clients' core business processes. Its solutions, which are installed at hundreds of customers worldwide, accelerate business solution development, legacy lifecycle management and application maintenance. The company has expertise in serving more than 50 customers in the Insurance and Financial Services industries, and their understanding of their business processes and IT needs has naturally evolved into an area of strategic vertical focus.</p>	
<p><b>Comments:</b>  A global corporation, Sapiens is active throughout the Americas, the EMEA, and Asia Pacific.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Telelogic AB</b>
<b>Mailing Address 1</b>	Box 4128
<b>Mailing Address 2</b>	SE-203 12 Malmo
<b>Mailing Address 3</b>	
<b>Country</b>	Sweden
<b>Telephone</b>	46 (40) 650 00 00
<b>Fax</b>	46 (40) 650 65 55
<b>Website</b>	www.telelogic.de
<b>CEO</b>	Anders Lidbeck
<b>CFO</b>	Hakan Tjarnemo
<b>Head of Marketing</b>	John Wark
<b>Head of MIS</b>	Ingemar Ljungdahl
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	1260
<b>Type of Company</b>	Public Company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$881,200,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Developer of visual software for telecommunications industry.
<p><b>General:</b>            Telelogic is the leading global supplier of solutions for advanced software development. By providing integrated best-of-breed products and professional services for the end-to-end software development lifecycle, Telelogic enables organizations to improve quality and predictability, while reducing time-to-market and overall costs. The company provides a set of complementary products that together form a comprehensive solution for advanced software and systems development. At the same time, the tools are designed for openness and flexibility, so that customers are free to choose the desired combination of tools from various suppliers.</p> <p>Telelogic customers include Airbus, Alcatel, BMW, Boeing, British Telecom, Cisco, DaimlerChrysler, Deutsche Bank, Ericsson, Lockheed Martin, Lucent Technologies, Motorola, NEC, Nokia, Philips and Siemens.</p>	
<p><b>Comments:</b>            Offices in 19 countries including Israel and India.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Industrial and Financial Systems IFS AB</b>
<b>Mailing Address 1</b>	Teknikringen 5
<b>Mailing Address 2</b>	Linköping
<b>Mailing Address 3</b>	SE-583 30
<b>Country</b>	Sweden
<b>Telephone</b>	46 (0)13- 460 40 00
<b>Fax</b>	46 (0)13- 460 40 01
<b>Website</b>	www.ifsworld.com
<b>CEO</b>	Bengt Nilsson
<b>CFO</b>	Jan Eric Johansson
<b>Head of Marketing</b>	Harald Rohlin
<b>Head of MIS</b>	Tommy Johansson
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	3478
<b>Type of Company</b>	Public Company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$265,500,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Develops, markets and sells software to medium sized and large companies.
<p><b>General:</b>          IFS develops and supplies component-based business applications for medium and large enterprises. IFS Applications, which is based on web and portal technology, offers 60+ enterprise application components used in manufacturing, supply chain management, customer relationship management, financials, engineering, maintenance and human resource administration. IFS provides customers step-by-step evolution to the extended enterprise with e-business solutions that offer partner, customer, and supplier collaboration.</p>	
<p><b>Comments:</b>          Showing good recovery in last half of 2001 after the recession with the launch of a new series software.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Sage Group PLC</b>
<b>Mailing Address 1</b>	Sage House, Benton Park Rd.
<b>Mailing Address 2</b>	Newcastle-upon-Tyne
<b>Mailing Address 3</b>	NE7 7LZ
<b>Country</b>	United Kingdom
<b>Telephone</b>	0845 111 66 66
<b>Fax</b>	0845 111 55 11
<b>Website</b>	www.sage.com
<b>CEO</b>	M. E. W. Jackson
<b>CFO</b>	Paul Harrison
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	A. W. G. Wylie
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	4642
<b>Type of Company</b>	International Public Company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$583,100,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Development, distribution and support of branded PC accounting and payroll software and related products for medium sized and smaller businesses
<p><b>General:</b>  Sage has pursued a consistent strategy of creating brand leading accounting software and related services for small and medium-sized businesses. Its integrated and modular accounting products range from packages for small businesses through to applications for medium-sized and larger organizations.</p> <p>The Sage range is based on 21 years of continuous development in both DOS and Windows environments and is backed by our comprehensive support services.</p> <p>Sage continues to develop and enhance its products as technology advances and have already begun to embed comprehensive Internet functionality into its existing PC software products. Sage has also created new, easy to use web-based applications that enable its customers to gain access to e-commerce opportunities.</p>	
<p><b>Comments:</b>  Leading publisher of accounting software for small and medium sized businesses. Sage has a subsidiary "Sage - Middle East" located in Dubai that was established in 1995.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Oracle Corp. UK Ltd.</b>
<b>Mailing Address 1</b>	Oracle Parkway, Thames Valley Park
<b>Mailing Address 2</b>	Reading
<b>Mailing Address 3</b>	RG6 1RA
<b>Country</b>	United Kingdom
<b>Telephone</b>	0118-924-0000
<b>Fax</b>	0118-924-3000
<b>Website</b>	<a href="http://www.oracle.com/global/uk">www.oracle.com/global/uk</a>
<b>CEO</b>	Lawrence J. Ellison
<b>CFO</b>	Norman Green
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	4500
<b>Type of Company</b>	International and Multinational Private
<b>Ultimate Parent</b>	Oracle Corp.
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$505,600,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Consultancy and training services to users of “Oracle”; provision of software
<b>General:</b>	
Oracle Corporation is the world's leading supplier of software for information management, and the world's second largest independent software company. With annual revenues of more than \$10.1 billion, the company offers its database, tools and application products, along with related consulting, education, and support services, in more than 145 countries around the world.	
<b>Comments:</b>	
Oracle is the first software company to develop and deploy 100 percent internet-enabled enterprise software across its entire product line: database, server, enterprise business applications, and application development and decision support tools.	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Electronic Arts Ltd.</b>
<b>Mailing Address 1</b>	90 Heron Drive, Langley
<b>Mailing Address 2</b>	Slough
<b>Mailing Address 3</b>	SL3 8XP
<b>Country</b>	United Kingdom
<b>Telephone</b>	
<b>Fax</b>	
<b>Website</b>	www.uk.ea.com
<b>CEO</b>	
<b>CFO</b>	
<b>Head of Marketing</b>	
<b>Head of MIS</b>	
<b>Personnel Director</b>	
<b>Number of Employees</b>	235
<b>Type of Company</b>	International and Multinational Private
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$318,600,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Publication of computer games
<p><b>General:</b> EA markets its products worldwide under four brand logos and has over 33 product franchises that have reached more than a million unit sales worldwide. EA is the world's leading independent developer and publisher of interactive entertainment software for personal computers and advanced entertainment systems.</p>	
<p><b>Comments:</b> Electronic Arts is the world's leading independent developer and publisher of interactive entertainment software for personal computers and advanced entertainment systems. Headquartered in California.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Eidos PLC</b>
<b>Mailing Address 1</b>	Wimbledon Bridge House, 1 Hartfi
<b>Mailing Address 2</b>	London
<b>Mailing Address 3</b>	SW19 3RU
<b>Country</b>	United Kingdom
<b>Telephone</b>	44 (0) 208 636 3000
<b>Fax</b>	44 (0) 208 8636 3001
<b>Website</b>	www.eidosinteractive.co.uk
<b>CEO</b>	Michael P. McGarvey
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	Simon R. Protheroe
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	583
<b>Type of Company</b>	International Public Company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$275,600,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: The development and publishing of entertainment software. The Group also continues to be involved in the design, manufacture and sale of video editing software, post production video editing and new media technologies
<b>General:</b>	
Eidos plc is one of the world's leading publishers and developers of entertainment software. Eidos' rise has been meteoric, it only came into existence as a games company in 1995 and today is home to some of the interactive industry's best known brands including Commandos, Soul Reaver, Championship Manager and Tomb Raider featuring the world's most famous cyber-babe Lara Croft. Eidos develops and publishes a diverse mix of titles for the PC, PlayStation® game console, PlayStation®2 computer entertainment system, Nintendo GameCube™ and the Xbox™ video game system from Microsoft.	
<b>Comments:</b>	
International company with offices in Singapore, Japan, France, and Germany interested in expanding its international market.	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>NDS Group PLC</b>
<b>Mailing Address 1</b>	1 London Rd., Staines
<b>Mailing Address 2</b>	Middlesex
<b>Mailing Address 3</b>	TW18 4EX
<b>Country</b>	United Kingdom
<b>Telephone</b>	44-020-8476-8000
<b>Fax</b>	44-020-8476-8100
<b>Website</b>	www.nds.com
<b>CEO</b>	Abraham Peled
<b>CFO</b>	Richard Medlock
<b>Head of Marketing</b>	Andrew Mathieson
<b>Head of MIS</b>	Yossi Tsuria
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	1318
<b>Type of Company</b>	Public Company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$304,800,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Software company.
<p><b>General:</b>  NDS Group PLC is the leading supplier of open conditional access software and interactive systems for the secure delivery of entertainment and information to television set-top boxes and personal computers. The company also develops secure datacasting solutions for the distribution of data and multimedia.</p> <p>NDS systems enable network operators and content providers to profit from digital TV technology and its associated interactive services. Additional value-added services from NDS include consulting, systems design and integration, and support and maintenance.</p> <p>Approximately 28.1 million subscribers — including approximately 40% of the world's digital satellite pay TV subscribers — receive programming protected by NDS conditional access systems. NDS has an active patenting program. This includes both granted patents in different countries of the world and a number of patents pending.</p> <p>With headquarters in the United Kingdom and offices worldwide, NDS has 1,300 employees, including over 500 at research centers in Israel, the United Kingdom, China, and India. NDS ('NNDS') is traded on the NASDAQ and NASDAQ Europe stock exchanges. Its largest shareholder is News Corporation, the global media and entertainment company.</p>	
<p><b>Comments:</b>  The company develops software that provides consumers with secure, authorized access to digital satellite and pay-television transmissions. Broadcasters use its VideoGuard and other conditional access software (nearly 60% of sales) to maintain databases of subscriber profiles and preferences and to provide access to authorized viewers. Has an R&amp;D office in Israel.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>InfoVista S.A.</b>
<b>Mailing Address 1</b>	6 rue de la Terre de Feu, Courta
<b>Mailing Address 2</b>	Les Ulis
<b>Mailing Address 3</b>	91952
<b>Country</b>	France
<b>Telephone</b>	+33 (0)1 64 86 79 00
<b>Fax</b>	+33 (0)1 64 86 79 79
<b>Website</b>	www.infovista.com
<b>CEO</b>	Alain Tinguad
<b>CFO</b>	Philippe Ozanian
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	J. Anthony Vidal
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	230
<b>Type of Company</b>	Public Company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$23,000,000
<b>Revenue Type</b>	Operating Revenue
<b>Business Description</b>	Services: Developer of software that monitors computer performance.
<b>General:</b>	
<p>InfoVista is a leading global provider of service assurance software solutions that help service providers and enterprises achieve better returns from their complex IT infrastructures. Its products are sold into the Service Assurance sub-segment of the Operational Support Systems (OSS) market. The Assurance section of OSS consists of software whose purpose is to manage the quality of service provided over IP networks, consisting of both Fault Management and Service Level Monitoring (also referred to as performance reporting).</p> <p>The software monitors, analyzes and reports on the performance, availability and quality-of-service of IT infrastructure, including networks, servers and applications. It markets its solutions primarily to telecommunications companies and service providers, to include outsourcers of IT services, MSPs and application service providers, as well as other IT-intensive organizations such as financial services companies and to multinational enterprises. The products' flexibility, with an easy-to-use interface, enables IT managers and non-technical users alike to proactively manage their IT resources, analyze network resource activity and trends, anticipate future demands and prepare customized quality-of-service reports.</p>	
<b>Comments:</b>	
<p>Yes, small but develop and market technologically advanced software which monitors, analyzes and reports on the performance and quality-of-service of information technology</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Business Objects SA</b>
<b>Mailing Address 1</b>	157-159 Rue Anatole
<b>Mailing Address 2</b>	Levallois-Perret
<b>Mailing Address 3</b>	92309
<b>Country</b>	France
<b>Telephone</b>	+33 1 41 25 21 21
<b>Fax</b>	+33 1 41 25 31 00
<b>Website</b>	www.businessobjects.com
<b>CEO</b>	Bernard Liautaud
<b>CFO</b>	Clifton Weatherford Jr.
<b>Head of Marketing</b>	David Kellogg
<b>Head of MIS</b>	John Powell
<b>Personnel Director</b>	Ian Gray
<b>Number of Employees</b>	2000+
<b>Type of Company</b>	Public Company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$348,900,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Developer of decision support and e-business intelligence software tools for the client/server and intranet/extranet markets.
<p><b>General:</b></p> <p>Business Objects is the world's leading provider of business intelligence (BI) solutions. Business intelligence lets organizations access, analyze, and share information internally with employees and externally with customers, suppliers, and partners. It helps organizations improve operational efficiency, build profitable customer relationships, and develop differentiated product offerings.</p> <p>The company's products include BusinessObjects™ 2000, the industry's leading integrated BI toolset and platform; and BusinessObjects Analytics, an integrated suite of enterprise analytic applications.</p> <p>Business Objects pioneered the modern BI industry in 1990 by inventing a patented "semantic layer" that insulates users from the complexity of databases. In 1995, the company was first to focus on enterprise-scale BI deployments and today supports customers with more than 20,000 users. The company moved aggressively to the internet in 1997 by pioneering the market for BI extranets, a market that it continues to lead today. In 2000, the company delivered the industry's first interactive mobile BI solution. Business Objects also continues to innovate, creating and delivering a unique vision for enterprise analytic applications.</p>	
<p><b>Comments:</b></p> <p>Business Objects offers revolutionary analytic products based on our vision of integrated enterprise analytic applications that include both packaged best-practice applications and unique analytic technologies. Packaged applications provide best-practice analytics ready to run.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Geac Computer Corporation Ltd.</b>
<b>Mailing Address 1</b>	11 Allstate Parkway, Suite 300
<b>Mailing Address 2</b>	Markham
<b>Mailing Address 3</b>	Ontario L3R 9T8
<b>Country</b>	Canada
<b>Telephone</b>	+1 905 475 0525
<b>Fax</b>	+1 905 475 3847
<b>Website</b>	www.geac.com
<b>CEO</b>	John E. Caldwell
<b>CFO</b>	Arthur Gitajn
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	Ellen Neeman
<b>Personnel Director</b>	Bruce W. C. Hannah
<b>Number of Employees</b>	3500
<b>Type of Company</b>	Public Company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$668,700,000
<b>Revenue Type</b>	Operating Revenue
<b>Business Description</b>	Services: Computer software and processing
<b>General:</b>	
<p>Geac Computer Corporation Limited is a provider of mission-critical software and systems solutions, which include cross-industry enterprise business applications for financial administration and human resources functions, and enterprise resource planning applications for manufacturing, distribution and local government administration as well as supply chain management. These cross-industry applications are marketed globally and span a number of product lines.</p> <p>Geac also provides industry specific applications tailored to the real estate, restaurant, property management, construction, libraries, and public safety marketplaces. In addition to its families of software products, Geac is a reseller of computer hardware and software and provides a broad range of professional services, including network and technical consulting, application hosting, consulting, implementation services, and training. Headquartered in Markham, Canada, Geac employs approximately 3,350 people in 65 locations around the world.</p>	
<b>Comments:</b>	
<p>Geac Enterprise Solutions (GES) provides several product suites of manufacturing, distribution, financial and human resource software used in a wide range of industry sectors, including apparel manufacturing, auto-parts manufacturing, financial services, food and beverage processing, and healthcare and local government administrations.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Total Control Products (Canada) Inc.</b>
<b>Mailing Address 1</b>	2700 Oxford Tower 10235-101 Street
<b>Mailing Address 2</b>	Edmonton
<b>Mailing Address 3</b>	T5J 3G1
<b>Country</b>	Canada
<b>Telephone</b>	(780) 420-2000
<b>Fax</b>	(780) 420-2049
<b>Website</b>	www.total-control.com
<b>CEO</b>	Neil Taylor
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	Bernie Anger
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	100
<b>Type of Company</b>	Public Subsidiary
<b>Ultimate Parent</b>	GE Fanuc Automation Corp.
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$594,000,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Developer of applications and communications software.
<b>General:</b>	
<p>Total Control Products, Inc. was founded in 1983 as an industrial control manufacturer and integrator, with the goal of providing a complete family of operator interfaces and industrial computers to diverse industries. Our product lines grew over time, and today encompass a broad range of innovative solutions for automation.</p> <p>Now a wholly-owned subsidiary of GE Fanuc, Total Control, headquartered in Melrose Park, Illinois, remains dedicated to providing customers with automation solutions that help them meet or exceed their objectives. Our continuing success reflects our mission, which is to be the world-wide supplier of choice for hardware and software solutions for the industrial automation market—and ensure total customer satisfaction through a service-oriented distribution network.</p>	
<b>Comments:</b>	
<p>Yes, mission is to be the world-wide supplier of choice for hardware and software solutions for the industrial automation market</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Advanced Chemistry Development Inc.</b>
<b>Mailing Address 1</b>	90 Adelaide St. W., Ste. 702
<b>Mailing Address 2</b>	Toronto
<b>Mailing Address 3</b>	M5H 3V9
<b>Country</b>	Canada
<b>Telephone</b>	(416) 368-3435
<b>Fax</b>	(416) 368-5596
<b>Website</b>	www.acdlabs.com
<b>CEO</b>	Antony Williams
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	90
<b>Type of Company</b>	Private Company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$525,000,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Developer of chemical predictive, spectroscopic, and database management software.
<p><b>General:</b>  The goal of Advanced Chemistry Development is to provide the new standard in comprehensive and innovative predictive chemical, spectroscopic, and database management software solutions, to develop and maintain complete customer loyalty, and to create a satisfying and rewarding work experience for all our employees. We shall accomplish these objectives through our commitment to a continuous quality improvement process, the adoption of technological advancements, the development of state-of-the-art algorithms, employee empowerment and career development, and the highest standards of customer support.</p>	
<p><b>Comments:</b>  Advanced Chemistry Development, Inc. has positioned itself as the leading developer of chemical property prediction and spectral prediction and management software. It provides the new standard in comprehensive and innovative predictive chemical, spectroscopic, and database management software solutions. Ranked in 2001 as one of the top 500 fast growing hi-tech firms in N. America by Deloitte and Touche.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>NTT Data Communications Systems Corp.</b>
<b>Mailing Address 1</b>	3-3-3 Toyosu, Koto-ku
<b>Mailing Address 2</b>	Tokyo
<b>Mailing Address 3</b>	135-6033
<b>Country</b>	Japan
<b>Telephone</b>	81-3-5546-8202
<b>Fax</b>	81-3-5546-8145
<b>Website</b>	www.nttdata.co.jp
<b>CEO</b>	Tomeo Kanbayashi
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	9307
<b>Type of Company</b>	International Public Company
<b>Ultimate Parent</b>	NTT Group
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$6,038,000,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Data communications and software
<p><b>General:</b> NTT DATA is Japan's top systems-integrator company. The company has engineered much of Japan's public IT infrastructure through a series of large projects for both the public and private sector. In addition, we have built a vast number of corporate network systems.</p> <p>NTT DATA has overseas offices in the United States and Europe as well as in Hong Kong, Malaysia and China. From these bases the company promotes its overseas operations, opening up new markets and creating new business opportunities around the world.</p> <p>In Asia with its surging IT needs, the company has been commissioned to build key systems making up the public infrastructure. These include the Chinese Ministry of Posts and Telecommunications Beijing Postal Financial Network System in 1994, China's National Postal Financial Clearance and Network System in 1995, a smart card system for employees of the Beijing People's Municipal Government in 1995, and the China National Automated Payment System for the People's Bank of China in 1996. In Southeast Asia company projects include a computerized customs system in Indonesia in 1997, and an electronic procurement system for Malaysia in 1999. The company has also been involved in building information systems for intelligent buildings in Singapore and Shanghai, and an automatic highway toll collection system in Hong Kong.</p> <p>In North America and European countries with advanced computer technology, NTT DATA has established tie-ups and joint R&amp;D relationships with a wide range of companies and organizations, as well as introducing state-of-the-art package software from these countries to Japan. The company is also investing venture capital in local enterprises, thereby gaining deeper knowledge of the leading-edge business models and technologies held by venture corporations in North America and Europe.</p>	
<p><b>Comments:</b> A large company that does develop prepackaged software in the industries of banking, health care, manufacturing, and transportation. Top competitor of IBM, Fujitsu, and NEC.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>CSK Software</b>
<b>Mailing Address 1</b>	Shinjuku Sumitomo Bldg., 2-6-1
<b>Mailing Address 2</b>	Shinjuku-ku, Tokyo
<b>Mailing Address 3</b>	163-0227
<b>Country</b>	Japan
<b>Telephone</b>	+81-3-5321-5339
<b>Fax</b>	+81-3-5321-3911
<b>Website</b>	www.csksoftware.com
<b>CEO</b>	Yoshiji Fukushima
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	4891
<b>Type of Company</b>	Private Subsidiary
<b>Ultimate Parent</b>	CSK Corporation
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$1,063,000,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Developer of English language translation software.
<b>General:</b>	
<p>CSK Software AG, founded in 1979, is a leading provider of applications for the financial markets. The company's portfolio comprises solutions for EAI (Enterprise Application Integration), for electronic trading and order routing as well as for real-time data distribution and pricing management.</p> <p>A wide range of internationally renowned customers trust CSK Software's solutions, including ABN Amro, Bank of Montreal, BNP, Citibank, Credit Suisse First Boston, HSBC, La Caixa, Merita Bank, Royal Bank of Canada, UBS, Barclays Capital, HypoVereinsbank AG, Deutsche Börse AG, Deutsche Bundesbank, ING Barings, J.P. Morgan, Commerzbank AG, and Merck Finck &amp; Co.</p> <p>CSK Software is headquartered in Frankfurt am Main, Germany, and has more than 200 employees. It operates subsidiaries in the UK, Switzerland, Luxembourg, Spain, Singapore and works with partners companies in Japan and the US. CSK Software is a fully owned member of Japan based CSK Corporation. CSK Corporation is listed on the Tokyo stock exchange and on the NASDAQ.</p>	
<b>Comments:</b>	
<p>Should be approached through the parent company - based in Japan - CSK Corporation (3.8 billion and 15K employees) or the CSK Software - UK office.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Intec Inc.</b>
<b>Mailing Address 1</b>	5-5 Ushijima-Shinmachi
<b>Mailing Address 2</b>	Tokyo City
<b>Mailing Address 3</b>	930-8577
<b>Country</b>	Japan
<b>Telephone</b>	+81-76-444-1111
<b>Fax</b>	
<b>Website</b>	www.intec.co.jp
<b>CEO</b>	Tetsuo Nakao
<b>CFO</b>	
<b>Head of Marketing</b>	
<b>Head of MIS</b>	
<b>Personnel Director</b>	
<b>Number of Employees</b>	2811
<b>Type of Company</b>	International Public Company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$812,000,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Dataprocessing and software development
<p><b>General:</b> INTEC was begun in 1964. The company will be marking its 40th anniversary in two years. Over the years INTEC has kept its position as an IT partner of many clients and have supported various aspects of their business from the IT standpoint, whether it be improvement of work process, information sharing, data center business or internet business. The company has continuously strived to propose new business models and marketing techniques by adopting new technology. INTEC has an offshore office in California.</p>	
<p><b>Comments:</b> Possible candidate with growing international operations.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Hitachi Information Systems Ltd.</b>
<b>Mailing Address 1</b>	1-16-5 Dogenzaka, Shibuya-ku
<b>Mailing Address 2</b>	Tokyo
<b>Mailing Address 3</b>	150-8540
<b>Country</b>	Japan
<b>Telephone</b>	+03-3464-5110
<b>Fax</b>	+03-3780-6891
<b>Website</b>	www.hitachijoho.com
<b>CEO</b>	Akisuke Takasu
<b>CFO</b>	Tetsuo Kobayashi
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	5100
<b>Type of Company</b>	International Public
<b>Ultimate Parent</b>	Hitachi
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$1,171,000,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Development of data processing systems and services and software
<p><b>General:</b> Hitachi Information Systems provides the very best solutions by working in cooperation with our customers. The company begins every planning and consulting effort from our customers' viewpoint. From this unique perspective, the company gains a deep understanding and can share in its customers' problems. They then apply thorough knowledge and experience in all types of businesses and operations, making full use of the latest business strategies. Hitachi Information Systems offers the best IT solution for every business customer.</p>	
<p><b>Comments:</b>  Developers of both prepackaged and custom software. Seek and supply the leading third-party packaged systems and technology by establishing business alliances with leading companies, including overseas software/hardware manufacturers. Growing quickly through a merger 10/01 with Hitachi Information Network, Ltd.</p> <p>Outsourcing opportunities are unclear at present.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Fuji Soft ABC Inc.</b>
<b>Mailing Address 1</b>	2-13-18 Okamoto, Kamakura City
<b>Mailing Address 2</b>	Kanagawa
<b>Mailing Address 3</b>	247-0072
<b>Country</b>	Japan
<b>Telephone</b>	+0467-45-2811
<b>Fax</b>	+0467-46-2495
<b>Website</b>	www.fsi.co.jp
<b>CEO</b>	Hiroshi Nozawa
<b>CFO</b>	Akira Matsukura
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	4056
<b>Type of Company</b>	International Public Company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$514,200,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Production of software particularly strong in language and communications
<p><b>General:</b>  Fuji Soft contains one of Japan's largest systems engineer groups, this business division is engaged in software development in a wide range of fields, ranging from communications control, machine control, basic software, Japanese language processing, and banking and insurance, to a variety of application software based on Windows, UNIX, and OS/2.</p> <p>Another division develops and sells software products like "Mohitsu Wor-Pro," our original word processor software which incorporates a first ever in Japan, vector font. Other products include the "Fude Gourmet," a exclusive software for post card design. "Internet Address Notebook," and "PC Classroom."</p>	
<p><b>Comments:</b>  One of Japan's largest systems engineer groups, this business division is engaged in software development in a wide range of fields, ranging from communications control, machine control, basic software, language processing, and banking and insurance, to a variety of application software based on Windows, UNIX, and OS/2.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>NTT Software Corp.</b>
<b>Mailing Address 1</b>	223-1, Yamashita-cho Naka-ku Yok
<b>Mailing Address 2</b>	Kanagawa Pref.
<b>Mailing Address 3</b>	231-8554
<b>Country</b>	Japan
<b>Telephone</b>	
<b>Fax</b>	
<b>Website</b>	www.ntts.co.jp
<b>CEO</b>	Seishiro Tsuruho
<b>CFO</b>	n/a
<b>Head of Marketing</b>	Takashi Nishimura
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	1510
<b>Type of Company</b>	Private Company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$503,000,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Developer of multi-user virtual reality software.
<b>General:</b>	
<p>NTT Software Corporation was founded in July 1985, when Nippon Telegraph and Telephone Corporation (NTT), the world's largest telecommunications company, was privatized. NTT Software started its business by carrying out design and the development of advanced and large-scale telecommunications technology by NTT Laboratories and, has developed its business in areas such as Internet technology, virtual space technology and packaged software. The company was certified for ISO9001 in February 1998 and garnered international recognition for a corporate commitment to quality assurance. NTT Software established its Tokyo Headquarters in December 1998 to strengthen sales efforts and improve communication.</p>	
<b>Comments:</b> Could be an interesting possibility for outsourcing.	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Lotus Development Corp United Kingdom Ltd.</b>
<b>Mailing Address 1</b>	Lotus Park
<b>Mailing Address 2</b>	The Causeway
<b>Mailing Address 3</b>	Middlesex, TW18 3AG
<b>Country</b>	England
<b>Telephone</b>	+ 44-784-445-692
<b>Fax</b>	+ 44-784-445-580
<b>Website</b>	www.lotus.com/home.nsf/welcome/uk
<b>CEO</b>	Brian Sellwood
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	319
<b>Type of Company</b>	
<b>Ultimate Parent</b>	IBM
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	93795358
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Prepackaged Software
<p><b>General:</b>          Lotus Software from IBM sets the standard for truly innovative software and services that reflect the brand's unique representation of the new ways individuals and businesses work together to achieve success. Lotus software is further redefining the concept of conducting business through practical knowledge management, e-business and other ground-breaking ways of connecting ideas, thinkers, buyers, sellers and communities around the world via the Internet. Lotus software is marketed in more than 80 countries worldwide through direct sales and extensive Business Partner channels. Consulting, support and education services are provided by the Lotus Professional Services organization.</p>	
<p><b>Comments:</b> Well known international company with definite opportunities in the future. Approach subsidiary.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Lotus Development Corporation</b>
<b>Mailing Address 1</b>	1 Rogers Street
<b>Mailing Address 2</b>	Cambridge
<b>Mailing Address 3</b>	Massachusetts, 02142
<b>Country</b>	USA
<b>Telephone</b>	(617) 577-8500
<b>Fax</b>	n/a
<b>Website</b>	www.lotus.com
<b>CEO</b>	Al Zollar
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	7909
<b>Type of Company</b>	
<b>Ultimate Parent</b>	IBM
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$807,800,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Prepackaged Software
<b>General:</b>	
<b>Comments:</b> Major international subsidiary of IBM. It is unclear with how much independence it operates.	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Novell, Inc.</b>
<b>Mailing Address 1</b>	1800 South Novell Place
<b>Mailing Address 2</b>	Provo
<b>Mailing Address 3</b>	Utah 84606
<b>Country</b>	USA
<b>Telephone</b>	1-888-321-4272
<b>Fax</b>	
<b>Website</b>	www.novell.com
<b>CEO</b>	JACK MESSMAN
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	9093
<b>Type of Company</b>	
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$1,161,735,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Prepackaged Software
<p><b>General:</b>  Novell's vision is to create software solutions that bring all kinds of networks - intranets, extranets, and the Internet; corporate and private; wired to wireless - together as one Net. To achieve that vision, Novell is focused on developing Net services software that secures and powers the networked world. This software - along with industry-leading consulting and support services - helps Novell customers solve difficult business challenges and gives them the networking tools and expertise they need to take advantages of new business opportunities.</p>	
<p><b>Comments:</b> Successful IT company known worldwide with international operations. Could be possibilities for outsourcing here.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Filemaker, Inc.</b>
<b>Mailing Address 1</b>	5201 Patrick Henry Drive
<b>Mailing Address 2</b>	Santa Clara
<b>Mailing Address 3</b>	California 95054-1164
<b>Country</b>	USA
<b>Telephone</b>	(408) 987-7000
<b>Fax</b>	
<b>Website</b>	www.filemaker.com
<b>CEO</b>	Dominique Philippe Goupil
<b>CFO</b>	Bill Epling
<b>Head of Marketing</b>	David Aune
<b>Head of MIS</b>	Steven Marcek
<b>Personnel Director</b>	John Pinheiro
<b>Number of Employees</b>	407
<b>Type of Company</b>	
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$281,703,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Prepackaged Software
<p><b>General:</b>  FileMaker is the leading PC database software for workgroups, ranging from departments in Fortune 100 companies, teams in education and government institutions, to entire small businesses.</p> <p>With FileMaker software, knowledge workers quickly create and share databases to manage almost any type of information. This self-sufficiency is increasingly valuable to workgroups and the IT teams who support workgroups. In 2002, IT departments are focused on enterprise systems and mission-critical applications, and are coping with budget cuts. So there is a growing market for workgroups' info-management solutions.</p>	
<p><b>Comments:</b> With more than 7.5 million units of software shipped, FileMaker is among the most widely used business software. This is a well-regarded company with international name recognition.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>ACCPAC International, Inc.</b>
<b>Mailing Address 1</b>	6700 Koll Center Parkway, Third Floor
<b>Mailing Address 2</b>	Pleasanton
<b>Mailing Address 3</b>	California, 94566-7060
<b>Country</b>	USA
<b>Telephone</b>	(925) 461-2625
<b>Fax</b>	(925) 461-5806
<b>Website</b>	www.accpac.com
<b>CEO</b>	David Hood
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	500
<b>Type of Company</b>	
<b>Ultimate Parent</b>	Computer Associates International, Inc.
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$85,928,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Prepackaged Software
<p><b>General:</b>  ACCPAC International, Inc., a subsidiary of Computer Associates International Inc., is a global leader in providing business management solutions for the mid-market, from small businesses to corporate enterprises.</p> <p>Our company's unmatched reputation for providing dependable, reliable, and cost-effective business management systems for more than 20 years has won us numerous accolades from leading industry publications around the world.</p> <p>Our installed base includes more than 500,000 registered clients in over 100 countries worldwide. Our business solutions have helped our clients achieve increased profitability, increased market share, reduced operating costs, improved productivity and efficiency, and improved communications.</p> <p>ACCPAC International, Inc. has a worldwide network of over 5,000 well-trained and experienced Business Partners. This family of Solution Providers, consultants, systems integrators, regional distributors, accounting firms and software vendors works with ACCPAC to provide effective solutions, rapid implementation, and dependable support services.</p>	
<p><b>Comments:</b> ACCPAC has offices throughout the world and clients in more than 100 countries. This is a solid company that is growing.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Computer Associates International</b>
<b>Mailing Address 1</b>	1 Computer Associates Plaza
<b>Mailing Address 2</b>	Islandia
<b>Mailing Address 3</b>	New York, 11749-7000
<b>Country</b>	USA
<b>Telephone</b>	(631) 342-5224
<b>Fax</b>	(631) 342-6800
<b>Website</b>	www.cai.com
<b>CEO</b>	Sanjay Kumar
<b>CFO</b>	Ira Zar
<b>Head of Marketing</b>	Kenneth Fitzpatrick
<b>Head of MIS</b>	Yogesh Gupta
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	16,000
<b>Type of Company</b>	
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$4,198,000,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Prepackaged Software
<p><b>General:</b>            Computer Associates International, Inc. (CA) is committed to offering simple and meaningful solutions to your complex problem. CA works hard to achieve the highest levels of quality in its solutions to help customers meet their changing business needs. That's why CA became the first and only global enterprise software company to meet the exacting standards for worldwide ISO 9002 certification. More than 200 CA offices in over 40 countries participated in this process, underscoring our total commitment to quality and consistency.</p> <p>CA is committed to delivering eBusiness management solutions that offer security, reliability, availability and performance. Its innovative approach to technology is carried over into innovative business solutions. From a revolutionary new Business Model to a dedicated customer relationship organization, value added to educational coursework, CA is responding to the customer's changing business needs.</p>	
<p><b>Comments:</b> Definite prospect for outsourcing opportunities.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Cadence Design Systems, Inc.</b>
<b>Mailing Address 1</b>	2655 Seely Avenue
<b>Mailing Address 2</b>	San Jose
<b>Mailing Address 3</b>	California 95134-1917
<b>Country</b>	USA
<b>Telephone</b>	(408) 943-1234
<b>Fax</b>	
<b>Website</b>	www.cadence.com
<b>CEO</b>	Lawrence Ellison
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	5650
<b>Type of Company</b>	
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$1,279,550,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Prepackaged Software
<p><b>General:</b>  Cadence helps electronics companies develop the new products that fuel their business. Cadence is the largest supplier of electronic design technologies, methodology services, and design services. Cadence solutions are used to accelerate and manage the design of semiconductors, computer systems, networking and telecommunications equipment, consumer electronics, and a variety of other electronics-based products. With approximately 5,700 employees and 2001 revenues of approximately \$1.43 billion, Cadence has sales offices, design centers, and research facilities around the world.</p>	
<p><b>Comments:</b> Cadence is the largest supplier of electronic design technologies, methodology services, and design services. This company would be a solid partner for building technology skills in the Palestinian IT sector.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Microsoft Corporation</b>
<b>Mailing Address 1</b>	One Microsoft Way
<b>Mailing Address 2</b>	Redmond
<b>Mailing Address 3</b>	California, 98052-8300
<b>Country</b>	USA
<b>Telephone</b>	(425) 882-8080
<b>Fax</b>	(425) 706-7329
<b>Website</b>	www.microsoft.com
<b>CEO</b>	Steven A. Ballmer
<b>CFO</b>	John Connors
<b>Head of Marketing</b>	Orlando Ayala
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	David Cole
<b>Number of Employees</b>	47,600
<b>Type of Company</b>	
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$25,296,000,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Prepackaged Software
<b>General:</b>	
<p>Microsoft's vision is to empower people through great software - any time, any place and on any device. As the worldwide leader in software for personal and business computing, Microsoft strives to produce innovative products and services that meet our customers' evolving needs. At the same time, we understand that long-term success is about more than just making great products.</p>	
<b>Comments:</b> No introduction needed for this company. They are successful in nearly everything they do, a solid investment partner with potential for outsourcing in the future.	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>D H L Systems Ltd.</b>
<b>Mailing Address 1</b>	730 London Rd.
<b>Mailing Address 2</b>	Hounslow
<b>Mailing Address 3</b>	Middlesex TW3 1PZ
<b>Country</b>	England
<b>Telephone</b>	(208) 607-4000
<b>Fax</b>	(208) 607-4200
<b>Website</b>	www.dhl.co.uk
<b>CEO</b>	Geoffrey D. Cruikshanks
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	550
<b>Type of Company</b>	Public
<b>Ultimate Parent</b>	DHL Systems, Inc.
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$71,116,166
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Prepackaged Software
<p><b>General:</b>  DHL Worldwide Express is the global market leader of the international air express industry. An established innovator since pioneering the industry in 1969, DHL continues to be at the forefront of technology, offering fast, responsive, and cost-effective, express deliveries in addition to e-commerce fulfillment and intelligent logistics solutions.</p>	
<p><b>Comments:</b> This company is the British subsidiary of DHL. Approach the subsidiary and parent company.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Oracle Corporation</b>
<b>Mailing Address 1</b>	500 Oracle Parkway
<b>Mailing Address 2</b>	Redwood City, California
<b>Mailing Address 3</b>	94065-1677
<b>Country</b>	USA
<b>Telephone</b>	(650) 506-7000
<b>Fax</b>	
<b>Website</b>	www.oracle.com
<b>CEO</b>	Lawrence Ellison
<b>CFO</b>	Jeffrey Henley
<b>Head of Marketing</b>	Mark Jarvis
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	42,927
<b>Type of Company</b>	Private
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$10,859,672,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Leading developer of 100% internet-enabled software
<p><b>General:</b>  Oracle Corporation (Nasdaq: ORCL) is the world's largest enterprise software company, providing enterprise software to the world's largest and most successful businesses. With annual revenues of more than \$10.8 billion, the company offers its database, tools and application products, along with related consulting, education, and support services. Headquartered in Redwood Shores, California, Oracle is the first software company to develop and deploy 100 percent Internet-enabled enterprise software across its entire product line: database, server, enterprise business applications, and application development, and decision support tools.</p> <p>Today Oracle is still at the head of the pack. Oracle technology can be found in nearly every industry around the world and in the offices of 98 of the Fortune 100 companies. Oracle is the first software company to develop and deploy 100% internet-enabled enterprise software across its entire product line: database, business applications, and application development and decision support tools. Oracle is the world's leading supplier of software for information management, and the world's second largest independent software company.</p>	
<p><b>Comments:</b> A company that needs little introduction. It is known worldwide for software innovation. The company could be a solid addition to the IT sector in West Bank/Gaza in the future.</p>	

## COMPANY PROFILE

<b>Sector</b>	<b>Prepackaged Software</b>
<b>Company Name</b>	<b>Aremisssoft Manufacturing Inc.</b>
<b>Mailing Address 1</b>	2 Meridian Crossing
<b>Mailing Address 2</b>	Minneapolis, Minnesota
<b>Mailing Address 3</b>	55423-3963
<b>Country</b>	USA
<b>Telephone</b>	9528511500
<b>Fax</b>	
<b>Website</b>	www.fs.com
<b>CEO</b>	Randy Tofteland
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	496
<b>Type of Company</b>	
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7372 – Prepackaged Software
<b>Revenue</b>	\$50,100,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	
<p><b>General:</b>  A partial solution to your business needs is no solution at all. That's why Fourth Shift offers a true extended enterprise software system - backed up by expert services including training, implementation, integration and ongoing support - to help streamline your operations, improve efficiency and maximize profitability across your organization. Our extended enterprise offering includes:</p> <p>Enterprise Resource Planning (ERP): A set of integrated applications that tie together and streamline business processes across your accounting, engineering, manufacturing, order entry, purchasing and shipping operations. This helps you to reduce overall inventory levels while improving cash collection and on-time order shipments.</p> <p>Customer Relationship Management: A fully integrated application that extends our core ERP system to encompass your sales, marketing and customer service groups. Working with a single set of data ensures that you can provide fast, accurate answers to your prospects and customers, increasing customer satisfaction and growing revenue.</p> <p><b>Comments:</b> Small but growing company merging software solutions with manufacturing. Future opportunities are a possibility.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Integrated Systems Design
<b>Company Name</b>	GE Industrial Systems Solutions
<b>Mailing Address 1</b>	6465 E Johns Xing
<b>Mailing Address 2</b>	Duluth
<b>Mailing Address 3</b>	Georgia, 30097-1553
<b>Country</b>	USA
<b>Telephone</b>	1-7709997000
<b>Fax</b>	
<b>Website</b>	www.geindustrial.com
<b>CEO</b>	Dick Pease, President
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	3000
<b>Type of Company</b>	Subsidiary
<b>Ultimate Parent</b>	General Electric Company
<b>Primary SIC &amp; Description</b>	7373 Computer Integrated Systems Design.
<b>Revenue</b>	257100000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Supplier of products and service solutions for residential, commercial, industrial, institutional and utility applications.
<p><b>General:</b> GE Industrial Systems provides the most complete range of products, systems and services of their type available worldwide. It is an international leader in globally accepted products used to distribute, protect, monitor, transform, convert and control low and medium voltage power, and in state-of-the-art process automation and comprehensive production system solutions. It provides leading edge technology, process and application engineering knowledge, and post-sale service.</p> <p>GE Industrial Systems is one of the major businesses of the GE Company, the world's largest diversified manufacturing, services and technology company with \$100 billion in revenues. GE Industrial Systems employs over 40,000 people in more than 100 major manufacturing facilities and 200 sales and service offices worldwide.</p> <p><b>Comments:</b> General Electric is very well regarded and known around the world. Opportunities could present themselves in high-tech computer integrated systems design, or other related areas. Decisions within GE and its subsidiaries such as GE Industrial Systems are made centrally, although the subsidiaries do maintain leverage and may be worth approaching. It remains to be seen whether a major international company such as GE Industrial Systems would be willing to consider investment in West Bank/Gaza at this early stage.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Integrated Systems Design
<b>Company Name</b>	Mentor Graphics Corporation
<b>Mailing Address 1</b>	8005 SW Boeckman Road
<b>Mailing Address 2</b>	Wilsonville
<b>Mailing Address 3</b>	Oregon, 97070-9733
<b>Country</b>	USA
<b>Telephone</b>	1-5036857000
<b>Fax</b>	
<b>Website</b>	www.mentor.com
<b>CEO</b>	Walden C. Rhines, Chairman of the Board
<b>CFO</b>	Tony Adrian, Corporate Controller
<b>Head of Marketing</b>	Brian Derrick, Vice President of Corporate Marketing
<b>Head of MIS</b>	Rich Decker, Chief Information Officer
<b>Personnel Director</b>	Gary Rebello, Vice President of Human Resources
<b>Number of Employees</b>	2975
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7373 Computer Integrated Systems Design.
<b>Revenue</b>	\$589,835,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Global company involved with board and systems design, system-on-chip verification, consulting, and physical design and chip analysis.
<p><b>General:</b> Mentor Graphics Corporation is a technology leader in electronic design automation (EDA), providing software and hardware design solutions that enable companies to send better electronic products to market faster and more cost-effectively. The company offers innovative products and solutions that help engineers overcome the design challenges they face in the increasingly complex worlds of board and chip design -where deep submicron (DSM) technology and System-on-Chip (SoC) design multiply the challenge of getting great product ideas to market.</p> <p>Mentor provides the tools and libraries used by many of the world's biggest system designers today. With recent investments in this product line, Mentor is poised to help its customers transition to next-generation system design tools and methodologies that will assist customers needing to rapidly create designs even under the pressure of exploding design complexity.</p>	
<p><b>Comments:</b> Mentor Graphics Corporation is a possible candidate and has a very good reputation. It is unclear whether outsourcing opportunities exist in the electronic design automation software solutions arena.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Integrated Systems Design
<b>Company Name</b>	EDS/SHL Corporation (EDS Canada)
<b>Mailing Address 1</b>	5400 Legacy Drive
<b>Mailing Address 2</b>	Plano
<b>Mailing Address 3</b>	Texas, 75024-3105
<b>Country</b>	USA
<b>Telephone</b>	1-9726046000
<b>Fax</b>	
<b>Website</b>	www.eds.com
<b>CEO</b>	Richard H. Brown
<b>CFO</b>	Nancy Reid
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	Monique Plante
<b>Number of Employees</b>	8300
<b>Type of Company</b>	Subsidiary
<b>Ultimate Parent</b>	EDS Corporation
<b>Primary SIC &amp; Description</b>	7373 Computer Integrated Systems Design.
<b>Revenue</b>	\$145,800,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Professional information technology services company. Consulting, information and technology expertise in innovative and productive ways.
<p><b>General:</b> In April 1999, EDS Canada amalgamated with SHL Systemhouse to create a Canadian IT services powerhouse. Built through the integration of two highly respected companies, EDS is committed to the delivery of comprehensive, end-to-end IT solutions that support the business strategy of a diverse base of client organizations. The company's 8,300 professionals serve public and private sector clients across the country, delivering services in a variety of industry sectors including financial services, manufacturing, government, health care, Crown corporations, communications, transportation and energy.</p> <p>EDS Canada is a wholly owned subsidiary of the global EDS Corporation. EDS is a recognized global leader in providing E-business and information technology services to 9,000 business and government clients in 55 countries around the world. EDS founded the information technology services industry more than 35 years ago, and delivers high value management consulting, electronic business solutions, business process management, and systems and technology expertise to help clients simplify complexity and achieve superior value in the digital economy.</p> <p><b>Comments:</b> Although focused in Canada, this company has a global presence and may have interest in outsourcing possibilities in West Bank/Gaza. EDS is fairly centralized, therefore the subsidiary and the parent company should be approached.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Integrated Systems Design
<b>Company Name</b>	Intergraph Corporation
<b>Mailing Address 1</b>	1 Madison Industrial Park
<b>Mailing Address 2</b>	Huntsville
<b>Mailing Address 3</b>	Alabama, 35894,0001
<b>Country</b>	USA
<b>Telephone</b>	1-2567302000
<b>Fax</b>	
<b>Website</b>	www.intergraph.com
<b>CEO</b>	James F. Taylor, Jr.
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	4600
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7373 Computer Integrated Systems Design.
<b>Revenue</b>	\$690,454,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Worldwide provider of technical solutions, systems integration, and services. Offer a full range of software, consulting, services, and hardware from a variety of vendors.
<p><b>General:</b> The company is backed by more than 30 years of industry leadership, technology innovation, and a global service infrastructure, Intergraph and its customers around the world have been involved in many of the past decade's the most complex and significant engineering and mapping projects. Intergraph conducts business in more than 60 countries throughout the Americas, Europe, Asia-Pacific, and the Middle East. The company's corporate headquarters and research and development facilities are located in Huntsville, Alabama. Intergraph currently employs approximately 4,700 professionals worldwide.</p> <p>Intergraph's focus is on providing technical software, systems integration, and a variety of services to industries in which Intergraph is a leading vendor. These include local and federal government, transportation, process and building, mapping/GIS, earth imaging, utilities, communications, and public safety. In all of these industries, the company has open, industry-standard products that enable customers to acquire, share, and re-use design and mapping data over the Internet. In this new age of collaboration made possible by the Internet, Intergraph's products bring an unparalleled level of support to large, complex projects where sharing data among teams is critical.</p>	
<p><b>Comments:</b> Large corporation with an international orientation, doing work in SIC 7373 and beyond.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Integrated Systems Design
<b>Company Name</b>	Stream International Inc.
<b>Mailing Address 1</b>	85 Dan Road
<b>Mailing Address 2</b>	Canton
<b>Mailing Address 3</b>	Massachusetts, 02021
<b>Country</b>	USA
<b>Telephone</b>	1-7815756800
<b>Fax</b>	1-7815756988
<b>Website</b>	www.stream.com
<b>CEO</b>	Stephen D.R. Moore
<b>CFO</b>	Jeffrey D. Glidden
<b>Head of Marketing</b>	Robert T. Dechant, Chief Operating Officer
<b>Head of MIS</b>	Lloyd Linnell, Chief Technology Officer
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	10,000
<b>Type of Company</b>	Subsidiary
<b>Ultimate Parent</b>	Solectron Corporation
<b>Primary SIC &amp; Description</b>	7373 Computer Integrated Systems Design.
<b>Revenue</b>	\$428,300,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Provides effective and creative customer relationship management solutions for technology companies and e-businesses all over the world.
<p><b>General:</b> The combined capabilities of Stream International and Solectron Global Services provide an unprecedented opportunity for clients to implement a true end-to-end customer care solution. Stream pulls it all together by providing a single-view of the customer experience – seamlessly blending CRM services with back-end post manufacturing services to deliver world-class customer care. The synergy of these combined resources works well by reducing the number of necessary vendors, eliminating redundant data collection, consolidating databases and reports while at the same time, reducing the cost of service delivery and improving customer satisfaction.</p> <p>Services include telephone customer service, email, and live chat. Stream has a global network of over 10,000 highly trained agents working in contact centers around the world - 24 hours a day, 365 days a year. By utilizing the latest technology and a full range of delivery channels including telephone, email, chat and self-help, the company seamlessly and expertly handles thousands of customer transactions every day. The company has developed its customer care services on a platform of established business practices, proven methodologies and a stable secure telecommunications infrastructure.</p> <p>Stream International was acquired by Solectron Corporation in October 2001. Solectron is the world's leading provider of electronics manufacturing and supply-chain management services. Stream operates as an integral part of the Solectron Global Services business unit. According to Solectron, the acquisition significantly increases the capabilities of both Stream and Solectron Global Services, providing clients with a complete end-to-end customer support program including sales services, customer service, technical support, and post manufacturing services.</p>	
<p><b>Comments:</b> A very good candidate for outsourcing potential, although the corporate presence in SIC 7373 does not present as much of an opportunity.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Integrated Systems Design
<b>Company Name</b>	Siemens Business Services ( <i>formerly Entex</i> )
<b>Mailing Address 1</b>	7 Hanover Square
<b>Mailing Address 2</b>	Rye Brook
<b>Mailing Address 3</b>	New York, 10573
<b>Country</b>	USA
<b>Telephone</b>	1-9149353600
<b>Fax</b>	1-9149353650
<b>Website</b>	www.entex.com
<b>CEO</b>	John A. McKenna, Jr.
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	5000
<b>Type of Company</b>	Subsidiary
<b>Ultimate Parent</b>	Siemens AG
<b>Primary SIC &amp; Description</b>	7373 Computer Integrated Systems Design.
<b>Revenue</b>	\$556,700,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Company is a leading provider of consulting and managed outsourcing services for IT and e-business infrastructures.
<p><b>General:</b> SBS provides the complete spectrum of integrated technology and process-related business services ranging from management consulting, to design and implementation of ERM, CRM, SCM solutions, and management of IT infrastructures from the data center to end-user devices.</p> <p>With operations in over 85 countries, Siemens Business Services is a leading global full-service provider of innovative solutions and services. Access to best-in-class resources through a network-based organization and knowledge-sharing culture ensures that SBS is able to provide the best solutions and services worldwide.</p>	
<p><b>Comments:</b> Approach Siemens Business Services GmbH, part of Siemens AG. This is a North American subsidiary of the global company.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Integrated Systems Design
<b>Company Name</b>	Efficient Networks
<b>Mailing Address 1</b>	4849 Alpha Road
<b>Mailing Address 2</b>	Dallas
<b>Mailing Address 3</b>	Texas, 75244
<b>Country</b>	USA
<b>Telephone</b>	1-9728521000
<b>Fax</b>	1-9728521001
<b>Website</b>	www.efficient.com
<b>CEO</b>	James Hamilton, President
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	600
<b>Type of Company</b>	Subsidiary
<b>Ultimate Parent</b>	Siemens AG
<b>Primary SIC &amp; Description</b>	7373 Computer Integrated Systems Design.
<b>Revenue</b>	\$200,000,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Global designer and manufacturer of comprehensive digital subscriber line (DSL) solutions that facilitate broadband connectivity for both service providers and end-users.
<p><b>General:</b> Efficient Networks Inc. is a global provider of broadband Internet access products that employ digital subscriber line (DSL) technology. The company's voice and data access solutions enable high-performance network services for both small- to mid-sized businesses and consumers. As part of its complete broadband solution, Efficient provides network management systems that extend from the core of carriers' networks to the subscribers' desktops. Efficient works closely with network equipment vendors, incumbent and competitive carriers, and Internet service providers around the world. The company's goal is to accelerate the adoption of broadband networks and services. Efficient Networks and Siemens' Access Solutions business are based in Dallas, Texas. The company was acquired by Siemens in April, 2001 and is now a wholly owned subsidiary of that company. The company is headquartered in Dallas, Texas, with facilities in Silicon Valley, Amsterdam, Singapore and Madrid.</p> <p>Efficient's modems are favored by end-users and service providers alike because they self-install without the need for onsite support. The Company's routers and consumer-oriented gateways are also easy to install, feature integrated firewall capabilities and support secure virtual private networking (VPN), enabling a single Internet connection to be shared across multiple PCs in a business or home network. Efficient Networks also offers next generation integrated access devices (voice over DSL--VoDSL) solutions that support multiple, toll-quality voice lines and high-speed data access to the Internet over a single copper loop</p>	
<p><b>Comments:</b> Subsidiary company of Siemens that may be a good prospect for FDI. Approach through subsidiary and parent company.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Integrated Systems Design
<b>Company Name</b>	Equant Integration Services
<b>Mailing Address 1</b>	5741 Rio Vista Drive
<b>Mailing Address 2</b>	Clearwater
<b>Mailing Address 3</b>	Florida, 33760,3137
<b>Country</b>	USA
<b>Telephone</b>	1-7275333600
<b>Fax</b>	
<b>Website</b>	www.equant.com
<b>CEO</b>	John Yves Charlier, President
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	350
<b>Type of Company</b>	Subsidiary
<b>Ultimate Parent</b>	France Telecom
<b>Primary SIC &amp; Description</b>	7373 Computer Integrated Systems Design.
<b>Revenue</b>	\$30,200,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Network integration services.
<p><b>General:</b> EQUANT is a leading provider of seamless international data network services to multinational businesses. The company is a single source for global desktop communications, providing managed data network services, network design and integration, equipment installation, maintenance and support services as well as software development services. EQUANT operates the world's largest commercial data network in terms of geographic coverage, which extends to over 220 countries and territories.</p> <p>EQUANT Integration Services works with its sister companies EQUANT Network Services and EQUANT Application Services to provide WAN-LAN-desktop services on a global scale. EQUANT Integration Services is the leading global network integrator, offering a fully managed WAN-to-desktop solution, from a single point of contact. The company provides innovative network solutions and services, which include network hardware, software, integration and support, to multinational companies through a global business model, incorporating a common methodology of systems and pricing across each of the markets in which it operates.</p>	
<p><b>Comments:</b> This subsidiary of Equant, although currently not terribly large by employees or annual sales, is a good introduction to Equant Corporate and could provide key contacts there for systems integration and design.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Integrated Systems Design
<b>Company Name</b>	TIBCO Software, Inc.
<b>Mailing Address 1</b>	3165 Porter Drive
<b>Mailing Address 2</b>	Palo Alto
<b>Mailing Address 3</b>	California, 94304-1213
<b>Country</b>	USA
<b>Telephone</b>	1-6508461000
<b>Fax</b>	1-6508461005
<b>Website</b>	www.tibco.com
<b>CEO</b>	Vivek Ranadive
<b>CFO</b>	Chris O'Meara
<b>Head of Marketing</b>	Fred Meyer, Chief Marketing Officer
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	800
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7373 Computer Integrated Systems Design.
<b>Revenue</b>	\$251,797,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Company is a global provider of business integration solutions.
<p><b>General:</b> TIBCO is a provider of total business integration solutions delivering infrastructure software that enables businesses to seamlessly integrate business systems in real-time. TIBCO technology was first used to digitize Wall Street and has since been adopted in diverse industries including financial services, telecommunications, electronic commerce, transportation, logistics, manufacturing and energy.</p> <p>The solution to increase profits while reducing costs lies in integrating investments in technology and better managing business processes. Business integration unlocks the full potential of existing investments, giving companies an integrated, real-time view of enterprise information and streamlined business operations. Complex processes involve many departments and vendor partners. TIBCO's business integration solutions make it possible for diverse teams of people to collaborate and quickly bring new products and services to market.</p> <p>Companies have the agility and flexibility to meet shifting customer demand and gain advantage over competitors. Business integration provides a complete, real-time view of customer information. Customers receive accurate responses and the best customer service possible, and business managers are better able to sense and respond to shifting market demands and increase revenue from repeat customers.</p>	
<p><b>Comments:</b> TIBCO is an interesting possibility in the software and computer integrated systems design sectors for possible investment. Opportunities in outsourcing may be possible.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Integrated Systems Design
<b>Company Name</b>	ECI Telecom, Inc.
<b>Mailing Address 1</b>	12950 Worldgate Drive
<b>Mailing Address 2</b>	Herndon
<b>Mailing Address 3</b>	Virginia, 20170,6001
<b>Country</b>	USA
<b>Telephone</b>	1-7034563400
<b>Fax</b>	1-7034563410
<b>Website</b>	www.ecitele.com
<b>CEO</b>	Gary Davison, President
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	500
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7373 Computer Integrated Systems Design.
<b>Revenue</b>	\$43,000,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Provider of integrated network solutions.
<p><b>General:</b> ECI Telecom provides leading edge digital telecommunications and data transmission systems to Network Service Providers around the globe. By deploying ECI Telecom's Do More products in their telecommunications infrastructure, service providers can make their networks more competitive – offering everything from cost-effective expanded capacity and boosted performance to new profit-generating subscriber services. ECI Telecom's solutions are deployed in over 140 countries worldwide.</p> <p>ECI Telecom is a leading supplier of digital pair gain solutions worldwide, providing a complete family of products that multiply local copper loop capabilities to enhance network access capacity. ECI Telecom was also the first company to deploy HDSL (High bit rate Digital Subscriber Line) systems and today maintains significant market leadership in the HDSL market.</p>	
<p><b>Comments:</b> North American headquarters of a growing global Israeli company with an international orientation.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Integrated Systems Design
<b>Company Name</b>	ORIGIN Deutschland GmbH (Atos Origin International B.V.)
<b>Mailing Address 1</b>	Polarisavenue 97
<b>Mailing Address 2</b>	Hoofddorp
<b>Mailing Address 3</b>	2132 JH
<b>Country</b>	Netherlands
<b>Telephone</b>	31-235667000
<b>Fax</b>	31-235667100
<b>Website</b>	www.origin-it.com
<b>CEO</b>	Bernard Bourigeaud
<b>CFO</b>	Eric Guilhou
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	Wilbert Kieboom, Responsible for Systems Integration Worldwide
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	16,000
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7373 Computer Integrated Systems Design.
<b>Revenue</b>	\$1,125,200,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Computer consultants to businesses
<p><b>General:</b> Providing sustained outsourcing support across both IT and business areas is one of the company's core strengths. Services and facilities included in the company's solutions can include data warehousing, enterprise application integration, electronic data exchange, electronic document management, global procurement, information security, mobile commerce, software engineering and web enabled business application development. Professionals craft industry, ERP, and custom application solutions and services. The company also has an eBusiness Strategy consulting approach that delivers a comprehensive eStrategy that is aligned with clients' overall business strategy - including business models, channel choices, eProjects, and Roadmaps.</p>	
<p><b>Comments:</b> Approach the Dutch-based international headquarters of the parent company.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Integrated Systems Design
<b>Company Name</b>	Misys plc
<b>Mailing Address 1</b>	Burleigh House, Chapel Oak
<b>Mailing Address 2</b>	Salford Priors, Evesham
<b>Mailing Address 3</b>	WR11 5SH
<b>Country</b>	England
<b>Telephone</b>	44-1386871373
<b>Fax</b>	44-1386871045
<b>Website</b>	www.misys.co.uk
<b>CEO</b>	J. K. Lomax, Chairman of the Board
<b>CFO</b>	H. Evans, Director of Finance
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	6500
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7373 Computer Integrated Systems Design.
<b>Revenue</b>	\$922,100,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: The development and licensing of application software products to customers in well-defined vertical markets within the Financial Services and Healthcare sectors, together with transaction processing and professional services.
<p><b>General:</b> Misys plc partners with its customers to deliver IT solutions to essential industries. The group develops and licenses products to the international banking and securities, US healthcare, and UK retail financial services sectors. The company is one of the world's largest independent applications software products groups and the UK's biggest. Its main activities include selling software solutions to banks, transaction processing and claims administration for physicians in the US, systems for insurance brokers in the UK and administrative and compliance services for Independent Financial Advisers, or IFAs.</p> <p>International consolidation within the application software products industry continues to accelerate, driven by ever-growing R&amp;D budgets and the globalization of the customer base. The growing sophistication of and the pace of change in the underlying technology continues to increase. This, together with the requirement to provide supporting professional services to a global customer base, has created the need for larger, more broadly-based software businesses.</p> <p><b>Comments:</b> This large English company may be an interesting possibility in the area of computer integrated systems design. Creation of application software is possible in an outsourcing environment and may be a draw for West Bank/Gaza. It is unclear if a company of this size and statute would be willing to consider an investment to West Bank/Gaza during the initial investment stage.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Integrated Systems Design
<b>Company Name</b>	ECsoft Group plc
<b>Mailing Address 1</b>	101 Wigmore St.
<b>Mailing Address 2</b>	London
<b>Mailing Address 3</b>	W1H 9AB
<b>Country</b>	England
<b>Telephone</b>	44-2073551101
<b>Fax</b>	44-2073559001
<b>Website</b>	www.ecsoft.com
<b>CEO</b>	Jeffrey A. Harris, Chairman of the Board
<b>CFO</b>	Peter J. Harris, Director of Finance
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	1046
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7373 Computer Integrated Systems Design.
<b>Revenue</b>	\$103,500,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Provision of information systems management services, information technology consulting, applications development and systems integration and support services to large enterprises.
<p><b>General:</b> ECsoft is an independent IT consultancy and systems integrator with twenty years' experience of successful technology implementation. The company provides both leading edge and established IT services and solutions for Europe's top 500 companies and public sector organizations. The company's international presence means that it can work together on a local or international basis, serving large clients and deploying resources wherever appropriate. The company supports the technology needs of medium to large clients - primarily in Financial Services, Public Sector and Telecommunications/Media/Technology (TMT) sectors - who value a combination of traditional and leading-edge IT skills.</p>	
<p><b>Comments:</b> Possible candidate, although currently European-centered.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Integrated Systems Design
<b>Company Name</b>	London Bridge Software Holdings plc
<b>Mailing Address 1</b>	16th Fl., New London Bridge House
<b>Mailing Address 2</b>	London
<b>Mailing Address 3</b>	SE1 9SG
<b>Country</b>	England
<b>Telephone</b>	44-2074031333
<b>Fax</b>	44-2074038981
<b>Website</b>	www.london-bridge.com
<b>CEO</b>	Gordon Crawford, Chairman of the Board
<b>CFO</b>	James Reid, Director of Finance
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	521
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7373 Computer Integrated Systems Design.
<b>Revenue</b>	\$80,200,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Development and sale of computer software and services to the customer relationship market and the credit risk management market.
<p><b>General:</b> London Bridge Group has in place all the components necessary for retail finance companies to market, sell, administer and service their products. The company is also a worldwide supplier of customer acquisition and credit management solutions for telecoms and utilities organizations. Within North America, London Bridge Group is a major player in the Mortgage Lending arena. The company supplies the package of software products to help solve many of the problems that companies face as their markets develop. The company's product suite covers all customer-facing processes, applying a consistent approach across entire organizations. Also, its eCommerce and collaborative trading solutions can now expose all products and processes to both customers and partners over the web.</p>	
<p><b>Comments:</b> Possible long-term target. A growing company with potential outsourcing opportunities.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Integrated Systems Design
<b>Company Name</b>	Nortel Networks Corporation
<b>Mailing Address 1</b>	8200 Dixie Rd., Ste. 100
<b>Mailing Address 2</b>	Brampton
<b>Mailing Address 3</b>	L6T 5P6
<b>Country</b>	Canada
<b>Telephone</b>	1-9058630000
<b>Fax</b>	
<b>Website</b>	www.nortelnetworks.com
<b>CEO</b>	John A. Roth, Chief Executive Officer and President
<b>CFO</b>	Frank A. Dunn, Senior Vice President, Chief Financial Officer
<b>Head of Marketing</b>	Anil Khatod, Chief Marketing Officer
<b>Head of MIS</b>	Richard Ricks, Senior Vice President, Chief Information Officer
<b>Personnel Director</b>	Margaret G. Kerr, Director of Human Resources
<b>Number of Employees</b>	94,500
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7373 Computer Integrated Systems Design.
<b>Revenue</b>	\$30,275,000,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Provider of optical, wireless, local, business and personal internet services. Manufacturing: Communications equipment.
<p><b>General:</b> The company spends \$2.5 billion a year on industry-leading R&amp;D, carried out by approximately 17,400 engineers, designers, scientists and other R&amp;D employees at 31 sites around the world. Nortel Networks has transformed and reinvented itself countless times, changing from a pioneering telephone manufacturer supplying primarily the Canadian market to one of the world's largest global providers of high-performance, intelligent, value-added Internet and advanced "carrier grade" data networks that provide the quality, scalability and reliability to serve as a new foundation for global communications.</p> <p>Nortel Networks is the first company to provide commercially deployable Optical Ethernet solutions. Only Nortel Networks can deliver an end-to-end Optical Ethernet solution from the optical backbone to the desktop, providing businesses with fast deployment of new bandwidth and services to respond to the ever-growing business demand.</p> <p>The company is a global leader in designing and building optical backbone networks that support new profit-generating service opportunities for its customers. Nortel revolutionized network economics in 1996 by introducing the world's first 10-gigabit network transmission systems based on optical technology. In 2001, the company announced optical switching technology to again radically reduce network costs while increasing network performance. More than 70 percent of Internet traffic is carried on its networks.</p>	
<p><b>Comments:</b> Long-term target possibility. This is a major international corporation with operations and facilities worldwide.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Integrated Systems Design
<b>Company Name</b>	Eicon Networks Corporation
<b>Mailing Address 1</b>	9800 Cavendish Boulevard
<b>Mailing Address 2</b>	Montreal
<b>Mailing Address 3</b>	H4M 2V9
<b>Country</b>	Canada
<b>Telephone</b>	1-5147455500
<b>Fax</b>	1-5147455588
<b>Website</b>	www.eicon.com
<b>CEO</b>	Peter Brojde, Chief Executive Officer and President
<b>CFO</b>	Francois Campeau, Vice President, Finance
<b>Head of Marketing</b>	Keneth Gingrich, Senior Vice President, Marketing and Sales
<b>Head of MIS</b>	Larry Curran, Chief Information Officer
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	650
<b>Type of Company</b>	Private subsidiary
<b>Ultimate Parent</b>	i-data International A-S
<b>Primary SIC &amp; Description</b>	7373 Computer Integrated Systems Design.
<b>Revenue</b>	\$120,000,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Communications: Computer communications.
<p><b>General:</b> Eicon Networks is a worldwide provider of secure Internet connectivity products. The Company's portfolio includes a full range of products for connecting PCs and network servers to the Internet and corporate networks, secure communications gateways and media gateways (Diva Server) for voice over IP and unified messaging.</p> <p>Eicon distributes, markets and supports its products in more than 80 countries through a network of channel partners, telecommunication companies (telcos), Internet Service Providers (ISPs), and original equipment manufacturers (OEMs). These efforts are coordinated through 20 sales offices in 13 countries.</p> <p>Eicon's products are known for their ability to function with a wide range of industry-standard operating systems and communications protocols. This flexibility is a primary reason for the Company's strong relationships with major OEMs, system integrators, telecommunications companies and software developers. OEMs such as Compaq, Dell, Fujitsu, Hewlett-Packard, IBM, Lucent and Siemens design and ship their solutions with products developed by Eicon. Similarly, an increasing number of major telecommunications companies in Europe and the United States have chosen to bundle Eicon ISDN and DSL products as part of their remote access offerings. The Company is also an active collaborator with leading developers of networking software, including Microsoft, Novell and IBM.</p> <p><b>Comments:</b> Eicon is an interesting company with a growing reputation. The Canadian company may be interested in outsourcing opportunities in West Bank/Gaza, and already has a significant global presence. It provides considerable opportunities for skills-building.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Integrated Systems Design
<b>Company Name</b>	CAC Corporation
<b>Mailing Address 1</b>	2-4-6 Hitotsubashi, Chiyoda-ku
<b>Mailing Address 2</b>	Tokyo
<b>Mailing Address 3</b>	101-0003
<b>Country</b>	Japan
<b>Telephone</b>	81-332637241
<b>Fax</b>	81-332634873
<b>Website</b>	www.cac.co.jp
<b>CEO</b>	Haruo Mitsuyama, Chairman of the Board
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	1200
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7373 Computer Integrated Systems Design.
<b>Revenue</b>	\$191,600,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Development, operation and maintenance of computer systems.
<p><b>General:</b> Company services include creating custom systems, tailoring shrink-wrapped applications, rejuvenate legacy systems and installing help desks. Offer clients total business solutions, from project inception, planning, and system integration to execution and system operation.</p> <p>CAC brings to each client over 30 years of experience in application development in such pivotal business areas as human resources, accounting, sales, and logistics, as well as production control, research and development for manufacturers, and international transaction, risk management, pension and securities operations for financial institutions.</p> <p>Main Services include systems consulting services, systems integration services, systems development services, systems maintenance services, systems operation services, networked systems management services, help desk services, desktop services, information processing services, and software/hardware marketing.</p> <p><b>Comments:</b> Japanese company with international affiliates and subsidiaries.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Integrated Systems Design
<b>Company Name</b>	New Applicom Ltd. ( <i>formerly</i> Applicom Software Industries)
<b>Mailing Address 1</b>	3 St Hagalim St.
<b>Mailing Address 2</b>	Herzelia
<b>Mailing Address 3</b>	46120
<b>Country</b>	Israel
<b>Telephone</b>	972-99598688
<b>Fax</b>	
<b>Website</b>	www.applicom.co.il
<b>CEO</b>	Eliezer Oren, Chairman of the Board
<b>CFO</b>	Avi Israel, Director of Finance
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	550
<b>Type of Company</b>	Public subsidiary
<b>Ultimate Parent</b>	Formula Group
<b>Primary SIC &amp; Description</b>	7373 Computer Integrated Systems Design.
<b>Revenue</b>	\$47,800,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Development and marketing of software solutions. Major business areas include enterprise applications; database and data warehouse technologies; systems development services; software technologies and products; web technology consulting.
<p><b>General:</b> New Applicom develops, markets and implements comprehensive software solutions across a broad range of system platforms and market sectors. New Applicom's customer base includes virtually all of the largest companies in Israel as well as prominent international companies.</p> <p>New Applicom customers include leading companies in financial, telecom, manufacturing, distribution, military and high-technology markets. New Applicom develops leading-edge software solutions for the international marketplace. The Company also serves as a software development center for multinational companies, specializing in rapid delivery of complex projects.</p> <p>New Applicom achieved revenues of about \$77 million (35% in export) and net income of about \$5 million in FY2000. It is one of the fastest growing software companies in Israel.</p> <p><b>Comments:</b> New Applicom is a growing company, both in size and reputation. There may be some good opportunities for FDI attraction or basic outsourcing. This company could be an interesting opportunity.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Integrated Systems Design
<b>Company Name</b>	Lectra Systemes S.A.
<b>Mailing Address 1</b>	16-18 rue Chalgrin
<b>Mailing Address 2</b>	Paris
<b>Mailing Address 3</b>	F-75016
<b>Country</b>	France
<b>Telephone</b>	33-153644200
<b>Fax</b>	33-153644300
<b>Website</b>	www.lectra.com
<b>CEO</b>	Daniel Harari, Chief Executive Officer, Chairman of the Board
<b>CFO</b>	Jerome Viala, Chief Financial Officer
<b>Head of Marketing</b>	Guillaume Bruyas, Director of Marketing
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	Christian Carlier, Director of Personnel
<b>Number of Employees</b>	1500
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7373 Computer Integrated Systems Design.
<b>Revenue</b>	\$193,500,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Leader in computer-aided design and manufacturing systems CAD/CAM for the apparel, footwear, leather goods, luggage and upholstery industries and the industries using technical textiles, particularly the automotive and aeronautical sectors. The company is transforming itself into an e-business technology provider.
<p><b>General:</b> Lectra was founded in 1973 and is based in France. Lectra is the world's leading technology provider of software, CAD/CAM equipment and related services for industries using textiles, leather and other soft materials (apparel, textiles, retail distribution, footwear, luggage &amp; leather goods, furniture &amp; furnishings, and the automotive, aeronautics and nautical industries).</p> <p>Lectra is giving top priority to the Internet and virtual reality technologies that will enable its clients to successfully enter the new economy. To that end, Lectra has integrated its products and solutions into a new offering with four key components: e-design, e-manufacturing, e-sales and LectraOnline. Lectra has invested more than 70 million euros in R&amp;D over the last five years. The company gives top priority to innovation so that it can offer its 10,000 clients ever more innovative and high-performance technological solutions.</p>	
<p><b>Comments:</b> This is a growing international company with a good reputation. Although it is unclear whether Lectra would consider investing in West/Bank Gaza, it is definitely worth approaching.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Integrated Systems Design
<b>Company Name</b>	Teligent AB
<b>Mailing Address 1</b>	Konsul Johnsons väg 17, PO Box 213
<b>Mailing Address 2</b>	Nynashamn
<b>Mailing Address 3</b>	S-149 23
<b>Country</b>	Sweden
<b>Telephone</b>	46-852066000
<b>Fax</b>	46-852019336
<b>Website</b>	www.teligent.se
<b>CEO</b>	Krister Skalberg, President and CEO
<b>CFO</b>	Lars Alm, Director of Finance
<b>Head of Marketing</b>	Pekka Peltola, Director of Sales
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	300
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	7373 Computer Integrated Systems Design.
<b>Revenue</b>	\$252,300,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Software services for the telecommunications industry.
<p><b>General:</b> Teligent is an innovation driven company, developing services and systems that enable network operators to offer a wide range of value-added services to their customers. The company is active all over Europe and supports operators with a continuous flow of advanced VAS and IN service innovations. The company has been in the telecommunications business for more than 10 years, providing sophisticated network based solutions to satisfy the voice communications needs of the service provider and their customers. Aside from its subsidiary in the United States, the company has a strong presence around Europe with established enterprises in Düsseldorf, Espoo, London, Madrid, Milano, Paris and Stockholm.</p> <p>The intense competition on the telecom market makes it essential for operators to offer their customers user-friendly and efficient means of communication. Teligent delivers both network orientated services, such as data communication of various types, and customer orientated value added services such as a multitude of messaging services and different methods of payment.</p>	
<p><b>Comments:</b> This is a growing Swedish company with an international orientation. Teligent has a great reputation and is financially sound. There may be opportunities for outsourcing. Although the company is relatively young at 10 years in business, it has grown measurably and can offer Palestinian labor good opportunities for skills building and technology transfer.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	Productive Data Systems
<b>Mailing Address 1</b>	6143 S Willow Dr.
<b>Mailing Address 2</b>	Englewood
<b>Mailing Address 3</b>	Colorado, 80111-5123
<b>Country</b>	USA
<b>Telephone</b>	303-220-7165
<b>Fax</b>	303-220-7425
<b>Website</b>	www.pdsinc.com
<b>CEO</b>	Joe Martinez
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	423
<b>Type of Company</b>	Private company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$48,505,000
<b>Revenue Type</b>	Operating revenue
<b>Business Description</b>	Provides information and technical services. Staffing and services company.
<p><b>General:</b> PDS is a full-service technology solutions provider, with corporate offices in Greenwood Village, Colorado and branch offices throughout the United States. PDS offers complete staffing services that include, contract and permanent placements, systems integration, consulting, and outsourcing services for both commercial firms and government agencies. PDS serves a variety of federal and commercial clients around the US. So far as is known, it does not have any overseas investments or partners.</p> <p>The PDS philosophy focuses on improving the business results of its clients by providing innovative, effective, and flexible staffing, business, and technical solutions by partnering with employees, clients, and vendors. PDS vision statement indicates that the company's intention is to transform the industry it is in by creating and applying innovative and effective solutions.</p> <p>PDS was recognized by Inc. Magazine's list of 500 Fastest Growing Companies in 1997 and 1998. PDS was ranked in the 1998 and 1999 Hispanic Business, High-Tech 50 Directory of fastest growing Hispanic-owned businesses.</p> <p>PDS is ranked #4 as one of the Top 100 Minority-owned Companies in Colorado by ColoradoBiz magazine for 2000. PDS is also ranked in the top 500 in VAR (Value-Added Reseller) business magazine.</p>	
<p><b>Comments:</b> This is a small US company that might provide a useful contact for VARs (Value Added Resellers) or consulting companies providing technology solutions who are seeking licenses or joint ventures with foreign companies.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	Electronic Data Systems Corporation
<b>Mailing Address 1</b>	5400 Legacy Drive
<b>Mailing Address 2</b>	Plano
<b>Mailing Address 3</b>	Texas, 75024-3199
<b>Country</b>	USA
<b>Telephone</b>	972-604-6000
<b>Fax</b>	972-605-2643
<b>Website</b>	www.eds.com
<b>CEO</b>	Richard H. Brown, Chief Executive Officer, Chairman of the Board
<b>CFO</b>	James E. Daley, Executive Vice President, Chief Financial Officer
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	Paul Chiapparone, Executive Vice President, Operations
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	122,000
<b>Type of Company</b>	Exporter
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$19,226,800,000
<b>Revenue Type</b>	Operating revenue
<b>Business Description</b>	Services: Data processing, computer network systems integration and computer facilities management for businesses and government, developer of healthcare, insurance, utilities and facilities management software. Finance: holding company.
<p><b>General:</b> EDS is a professional services firm that applies consulting, information and technology in innovative and productive ways to enable clients to improve their overall performance. For almost 40 years we have served the information and technology needs of our clients. EDS helps clients manage the business and technology complexities of today's digital economy. For instance, we support more than 2.2 million desktops worldwide, enough for every person in the United Arab Emirates. The company also manages about 46,000 servers and provides Web hosting for about 750 clients worldwide.</p> <p>EDS provides strategy, implementation, business transformation and operational solutions for clients managing the business and technology complexities of the digital economy. EDS brings together the world's best technologies to address critical client business imperatives. It helps clients eliminate boundaries, collaborate in new ways, establish their customers' trust and continuously seek improvement. EDS, with its management consulting subsidiary, A.T. Kearney, serves the world's leading companies and governments in 60 countries. The company brings together the world's best technologies and processes to help clients achieve four critical business imperatives -- essential actions EDS has identified -- that companies must address to be successful in the digital economy.</p> <p><b>Comments:</b> EDS is a massive company with global reach that would mean a great deal to efforts to attract FDI in the tech sectors. It is unclear whether EDS would consider a move in the early stages.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	Automatic Data Processing Inc.
<b>Mailing Address 1</b>	1 ADP Blvd.
<b>Mailing Address 2</b>	Roseland
<b>Mailing Address 3</b>	New Jersey, 07068-1728
<b>Country</b>	USA
<b>Telephone</b>	973-974-5000
<b>Fax</b>	973-974-5495
<b>Website</b>	www.adp.com
<b>CEO</b>	Arthur F. Weinbach, Chief Executive Officer, Chairman of the Board
<b>CFO</b>	Karen L. Dykstra, Vice President, Finance
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	Gary C. Butler, President and Chief Operating Officer
<b>Personnel Director</b>	Richard C. Berke, Vice President, Human Resources
<b>Number of Employees</b>	40,000
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$7,017,600,000
<b>Revenue Type</b>	Operating revenue
<b>Business Description</b>	Services: Provider of payroll processing, payroll tax filing, human resource and 401K record keeping and unemployment compensation management.
<p><b>General:</b> Today, more than ever, new technologies and processes are shaping the way virtually every industry does business. ADP continues to develop innovative products and services to help our customers save valuable time, make the most of their employees and resources, and boost their bottom line. This solutions-oriented approach has helped the company become the world's leading provider of computerized transaction processing, data communications and information services.</p> <p>ADP is the leading full-service provider of a comprehensive range of human resource services, including traditional and Internet-based outsourcing solutions, which help over 455,000 employers worldwide to staff, manage, pay and retain their employees.</p> <p>The company provides global trade processing and settlement systems for international securities in multiple currencies and markets around the world.</p> <p>ADP is the leading international provider of automated information tools to the property and casualty insurance, auto collision repair and auto parts recycling industries.</p> <p><b>Comments:</b> ADP is a recognized global leader and can provide opportunities for outsourcing of data processing and data entry to offshore and offsite locations.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	First Data Corporation
<b>Mailing Address 1</b>	5660 New Northside Dr., Ste. 140
<b>Mailing Address 2</b>	Atlanta
<b>Mailing Address 3</b>	Georgia, 30328
<b>Country</b>	USA
<b>Telephone</b>	770-857-0001
<b>Fax</b>	
<b>Website</b>	www.firstdata.com
<b>CEO</b>	Charles T. Fote
<b>CFO</b>	Kimberly S. Patmore
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	Guy Battista
<b>Personnel Director</b>	Michael T. Whealy, Chief Administrative Officer
<b>Number of Employees</b>	27,000
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$5,705,200,000
<b>Revenue Type</b>	Operating revenue
<b>Business Description</b>	Services: Information processing of credit cards, debit cards and merchant transactions. Finance: Provider of shareholder services to the mutual fund industry.

**General:** First Data is an efficient, often invisible engine powering today's global shift to a cashless economy. The company processes and safeguards every type of electronic payment method: credit, debit, stored-value and smart cards, electronic checks and cash. First Data also provides Electronic Funds Transfers to 75 percent of the world and provides card issuer services for 1,400 financial institutions and more than 390 million consumers worldwide. The company is also developing advanced services and solutions that help financial institutions, merchants, business and consumers access the power and possibilities of the Internet. First Data is the leader in each of its markets, helping to move over \$2 trillion every year.

First Data and its subsidiaries help consumers and businesses in more than 185 countries and territories to exchange goods and services via credit, debit, stored-value and smart cards over the Internet and by check or money transfer. With the Internet and other economic and technological developments rapidly reconfiguring the global economy, the First Data international operations and its range of services are growing exponentially.

The company's Western Union Financial Services Inc. subsidiary, with approximately 124,000 agent locations in more than 185 countries and territories, serves 75 percent of the world. Regional operations are located in Costa Rica, serving Latin America and the Caribbean; Belgium, serving Europe, the Middle East and Africa; and Australia, serving the Asia-Pacific region, achieving the final and critical link in our three-part strategy to provide outstanding customer service around the clock and around the world.

As the global revolution in paperless commerce expands boundaries and horizons, First Data will lead its field in literally every nation on earth, safely and reliably moving trillions of dollars for individuals, businesses and government institutions - anywhere and anytime - using virtually any form of payment.

With the advent of the Internet, every merchant has the opportunity to become a global merchant. First Data is at the forefront of e-commerce, making it quicker, easier and more reliable for merchants to set up virtual storefronts and process electronic transactions.

First Data handles all transaction processing for Lloyds in the United Kingdom and have recently expanded operations in Germany and Mexico with initiatives planned for Canada, South America and the Caribbean.

**Comments:** First Data is a huge corporation that can provide opportunities in outsourcing and may be a good fit for Palestine. It is unclear whether First Data is ready to expand to Palestine or would consider the possibility at this time.

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	National Processing Co.
<b>Mailing Address 1</b>	1231 Durrett Lane
<b>Mailing Address 2</b>	Louisville
<b>Mailing Address 3</b>	Kentucky, 40213
<b>Country</b>	USA
<b>Telephone</b>	502-326-7000
<b>Fax</b>	502-326-7100
<b>Website</b>	www.npc.net
<b>CEO</b>	Thomas A. Wimsett, Chief Executive Officer and President
<b>CFO</b>	Jim Cate, Executive Vice President, Chief Financial Officer
<b>Head of Marketing</b>	Chris McNulty, Senior Vice President, Sales
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	Marsha Lindholm, Senior Vice President, Human Resources
<b>Number of Employees</b>	8500
<b>Type of Company</b>	Private subsidiary
<b>Ultimate Parent</b>	National City Corporation
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$2,163,000,000
<b>Revenue Type</b>	Operating revenue
<b>Business Description</b>	Services: Provider of credit card, check, debit card and travel ticket processing services.
<p><b>General:</b> Using the company's unique diagnostic approach and providing strategic outsourcing services, it delivers integrated processing solutions to some of the world's leading corporations. NPC's customer-focused strategy emphasizes what businesses want most: performance. The company creates value by responding to needs, solving problems and consistently delivering outstanding service.</p> <p>NPC provides a wide range of business transaction processing, from point-of-sale and internet card payment processing to imaging solutions and travel settlement. The company's seamless integration of these diverse activities and advanced technology enables it to extract value that other providers are unable to tap.</p> <p>Merchant services provides an extensive range of business transaction processing services to a broad array of customers in virtually every industry - from independent "Mom and Pop" retailers to large, sophisticated, national chains and financial institutions.</p> <p><b>Comments:</b> NPC presents a good opportunity for Palestine to attract outsourcing in the areas of data processing and data entry. The company is on strong financial footing and is currently growing.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	Affiliated Computer Services Inc.
<b>Mailing Address 1</b>	PO Box 219002
<b>Mailing Address 2</b>	Dallas
<b>Mailing Address 3</b>	Texas, 75204
<b>Country</b>	USA
<b>Telephone</b>	214-841-6111
<b>Fax</b>	214-821-8315
<b>Website</b>	www.acs-inc.com
<b>CEO</b>	Jeffrey A. Rich, Chief Executive Officer and President
<b>CFO</b>	Warren Edwards, Chief Financial Officer
<b>Head of Marketing</b>	Lesley Pool, Vice President, Marketing
<b>Head of MIS</b>	Mark King, Chief Operating Officer
<b>Personnel Director</b>	Lora Villarreal, Senior Vice President, Human Resources
<b>Number of Employees</b>	18,500
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$2,063,600,000
<b>Revenue Type</b>	Operating revenue
<b>Business Description</b>	Services: Provides information technology services and electronic funds transfer processing.
<p><b>General:</b> Affiliated Computer Services, Inc. (ACS), is a premier provider of diversified business process and information technology outsourcing solutions to commercial and government clients worldwide. The company is a Fortune 1000 company comprised of more than 30,000 people in multiple locations around the world.</p> <p>It began in 1988 when Darwin Deason gathered together a group of extraordinary information technology professionals and formed a company dedicated to fulfilling client needs. From a single financial industry client, ACS expanded into the energy, financial, government, healthcare, retail, and transportation industries. Today, ACS delivers superior business process outsourcing, information technology outsourcing, and systems and integration services to more than 10,000 clients worldwide.</p> <p>Building on a core competency of efficient technology infrastructure outsourcing, the company, headquartered in Dallas, Texas, now operates in 35 countries, achieving more than \$3 billion in annual revenues.</p>	
<p><b>Comments:</b> There could be possibilities in data processing and related areas in terms of this candidate and Palestine. ACS is a well-regarded company.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	SunGard Data Systems Inc.
<b>Mailing Address 1</b>	1285 Drummers Ln.
<b>Mailing Address 2</b>	Wayne
<b>Mailing Address 3</b>	Pennsylvania, 19087
<b>Country</b>	USA
<b>Telephone</b>	610-341-8700
<b>Fax</b>	610-341-8851
<b>Website</b>	www.sungard.com
<b>CEO</b>	James L. Mann, Chief Executive Officer, Chairman of the Board
<b>CFO</b>	Michael J. Ruane, Chief Financial Officer
<b>Head of Marketing</b>	Brian Robins, Director of Marketing
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	Paul C. Jeffers, Vice President, Human Resources
<b>Number of Employees</b>	7800
<b>Type of Company</b>	Exporter
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$1,660,700,000
<b>Revenue Type</b>	Operating revenue
<b>Business Description</b>	Services: Computer disaster recovery services and developer of software for the healthcare and financial industries. Finance: Investment advisory firm, holding company.
<p><b>General:</b> SunGard is a global leader in integrated IT solutions for financial services. SunGard is also the pioneer and leading provider of information availability services. With annual revenues of \$2 billion, SunGard serves more than 20,000 clients in over 50 countries, including 47 of the world's 50 largest financial services companies.</p> <p>SunGard forms strategic relationships with leading financial services institutions worldwide. This helps us identify emerging business requirements early on. The company develops or acquires best-of-breed products to address these requirements. SunGard integrates them into straight-through processes and financial networks, and manages them aggressively for growth. That is the core of the company strategy. The result is a diversified revenue stream from clients who rely upon a wide range of SunGard products and services for their business-critical processing.</p>	
<p><b>Comments:</b> This company presents an interesting opportunity that could lead to sizeable and meaningful FDI.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	Fiserv Inc.
<b>Mailing Address 1</b>	PO Box 979
<b>Mailing Address 2</b>	Brookfield
<b>Mailing Address 3</b>	Wisconsin, 53008-0979
<b>Country</b>	USA
<b>Telephone</b>	262-879-5000
<b>Fax</b>	262-879-5013
<b>Website</b>	www.fiserv.com
<b>CEO</b>	Leslie Muma, Chief Executive Officer and President
<b>CFO</b>	Kenneth R. Jensen
<b>Head of Marketing</b>	Dean Schmelzer, Executive Vice President, Marketing and Sales
<b>Head of MIS</b>	Charles W. Sprague, Chief Administrative Officer
<b>Personnel Director</b>	Jack P. Bucalo, Senior Vice President, Human Resources
<b>Number of Employees</b>	14,000
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$1,653,600,000
<b>Revenue Type</b>	Operating revenue
<b>Business Description</b>	Services: Provides innovative technologies in the financial industry, including the latest in personal computer banking and Internet commerce.
<p><b>General:</b> Fiserv is the leading provider of information management services for the financial industry. Since the company's formation in 1984, it has grown into a worldwide organization with clients in more than 60 countries supported by over 18,000 employees. Our strong growth has been supported through the continuing development of highly specialized services and product enhancements, the addition of new clients and business partners, and the acquisition of firms complementing our organization.</p> <p>Fiserv provides the delivery channels that support access to today's most desirable financial services: banking, credit union, lending, insurance, securities, and investment products. Fiserv provides financial solutions that are focused on the technology needs of banks, credit unions, leasing companies, mortgage lenders and savings institutions. The company has an in-depth understanding of how these institutions work, and years of experience in applying our resources to enhance their business operations and customer service.</p> <p>Through the resources of our Financial Institution Group, along with our Credit Union &amp; Industry Products Group, the company provides a full range of information processing solutions through multiple delivery channels to financial institutions in the United States. In addition, many of the company's systems have applications designed for the unique requirements of financial institutions located outside North America.</p>	
<p><b>Comments:</b> This candidate company could provide good technology transfer opportunities in outsourcing and other information management areas.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	Galileo International Inc.
<b>Mailing Address 1</b>	9700 W Higgins Rd., Ste. 400
<b>Mailing Address 2</b>	Rosemont
<b>Mailing Address 3</b>	Illinois, 60018-4796
<b>Country</b>	USA
<b>Telephone</b>	847-518-4000
<b>Fax</b>	847-518-4085
<b>Website</b>	www.galileo.com
<b>CEO</b>	James E. Barlett, Chief Executive Officer, President, Chairman of the Board
<b>CFO</b>	Cheryl Ballenger, Executive Vice President, Chief Financial Officer
<b>Head of Marketing</b>	Michael G. Foliot, Senior Vice President, Marketing and Sales
<b>Head of MIS</b>	James E. Lubinski, Executive Vice President, Operations
<b>Personnel Director</b>	Lyn Bulman, Senior Vice President, Human Resources
<b>Number of Employees</b>	3300
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$1,643,300,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Provides the travel industry with reliable, accurate access to inventory, schedule and pricing information.
<p><b>General:</b> Galileo International is one of the world's leading providers of electronic global distribution services for the travel industry. The company provides travel agencies at approximately 45,000 locations, as well as other subscribers, with the ability to access schedule and fare information, book reservations and issue tickets for 500 airlines. Galileo International also provides subscribers with information and booking capabilities covering all the major hotel chains, car rental companies, cruise lines and numerous tour operators throughout the world.</p>	
<p><b>Comments:</b> Possibilities exist for outsourcing. Galileo would be a good candidate to approach although it is unclear if the bigger international corporation are currently willing to consider FDI to Palestine. The amount of data entry and data processing that takes place lends itself to lower-skill high-tech work.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	Experian Information Solutions Inc.
<b>Mailing Address 1</b>	505 City Pkwy., W
<b>Mailing Address 2</b>	Orange
<b>Mailing Address 3</b>	California, 92868
<b>Country</b>	USA
<b>Telephone</b>	714-385-7000
<b>Fax</b>	714-385-7349
<b>Website</b>	www.experian.com
<b>CEO</b>	Craig Smith
<b>CFO</b>	James Antal
<b>Head of Marketing</b>	Scot Thomas, Chief Marketing Officer
<b>Head of MIS</b>	Martin Abrams, Vice President, Chief Information Officer
<b>Personnel Director</b>	Patricia Dever, Senior Vice President, Human Resources
<b>Number of Employees</b>	12,000
<b>Type of Company</b>	Private subsidiary
<b>Ultimate Parent</b>	Great Universal Stores PLC
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$1,500,000,000
<b>Revenue Type</b>	Operating revenue
<b>Business Description</b>	Services: Information technology solutions including data processing for direct mail advertisers, database informational retrieval services and development of software.
<p><b>General:</b> Experian is an information solutions company that helps organizations use information to reach new customers and to build, nurture and maximize lasting customer relationships.</p> <p>The company has built its business on the simple premise that commercial success is about getting closer to customers. The more an organization understands its customers, the more able it is to respond to their very individual needs and circumstances.</p> <p>Experian enables organizations to find the best prospects and make fast, informed decisions to improve and personalize relationships with their customers. The company accomplishes this by combining sophisticated and intelligent decision-making software and systems with some of the world's most comprehensive databases of information on consumers, businesses, motor vehicles and property.</p> <p>Through multi-channel delivery of Web-based products and services, Experian enables its clients to conduct secure and profitable e-business and develop state-of-the-art Customer Relationship Management (CRM) systems for communicating and building relationships with customers. Experian is a subsidiary of GUS plc and has headquarters in Nottingham, UK, and Orange, California. The company employees 12,000 people supporting clients in more than 50 countries.</p>	
<p><b>Comments:</b> Experian is a rising subsidiary with a strong reputation. Its international focus is not terribly strong, but it may consider locating for outsourcing possibilities.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	IMS Health Inc.
<b>Mailing Address 1</b>	200 Nyala Farms
<b>Mailing Address 2</b>	Westport
<b>Mailing Address 3</b>	Connecticut
<b>Country</b>	USA
<b>Telephone</b>	203-222-4200
<b>Fax</b>	203-222-4276
<b>Website</b>	www.imshealth.com
<b>CEO</b>	David M. Thomas, Chief Executive Officer, Chairman of the Board
<b>CFO</b>	James C. Malone, Senior Vice President, Chief Financial Officer
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	5000
<b>Type of Company</b>	Exporter
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$1,424,400,000
<b>Revenue Type</b>	Operating revenue
<b>Business Description</b>	Services: Developer of information solutions and market research for the health care industry.
<p><b>General:</b> IMS Health is the world's leading provider of information solutions to the pharmaceutical and healthcare industries. With nearly 50 years of experience, the company uses leading-edge technologies to transform billions of pharmaceutical records collected from thousands of sources worldwide into valuable strategic insights for our clients.</p> <p>The company's market intelligence and analyses give customers the critical facts they need at every stage of the pharmaceutical life cycle – from the earliest stages of research and development through product launch, product maturation and patent expiration. Company offerings include targeted forecasts and trend analyses, customized product-introduction information, pricing and promotional parameters and guidelines, competitive comparisons, market share data, evaluations of sales-force prospects and productivity, and market audits segmented by product, manufacturer, geography and healthcare sector, as well as by inventory and distribution channels.</p> <p>With more than 5,000 professionals in 100 countries – from Austria to Australia – from China to Costa Rica – from Saudi Arabia to Senegal – IMS Health is a trusted healthcare-industry strategic partner, with thousands of customers and annual revenue in 2001 of \$1.3 billion.</p>	
<p><b>Comments:</b> This candidate company presents a good possibility because of its wide-ranging international scope and commitment. IMS Health would be a major contribution in terms of labor skills growth.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	Imation Corporation
<b>Mailing Address 1</b>	1 Imation Place
<b>Mailing Address 2</b>	Oakdale
<b>Mailing Address 3</b>	Minnesota, 55128-3414
<b>Country</b>	USA
<b>Telephone</b>	651-704-4000
<b>Fax</b>	651-704-3444
<b>Website</b>	www.imation.com
<b>CEO</b>	William T. Monahan, Chief Executive Officer, President, Chairman of the Board
<b>CFO</b>	Robert L. Edwards, Senior Vice President, Chief Financial Officer
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	Bradley Allen, Vice President, Corporate Communications
<b>Personnel Director</b>	Jacqueline A. Chase, Vice President, Human Resources
<b>Number of Employees</b>	4300
<b>Type of Company</b>	Exporter
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$1,234,900,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Global technology company that creates system, product and service solutions for the handling, storage, transmission and use of images and information.
<p><b>General:</b> Imation is a global technology company that delivers total information management solutions. Company products and services include premier data storage media for enterprise data centers, server-based networks, and mobile and desktop computers; document imaging products, workflow management, and related consulting services, and; global technical consulting for end customers and third party equipment manufacturers.</p> <p>The company's vision is to be the recognized global leader in the removable data storage media industry across all segments of the market; to be the trusted source for digital storage of information important to businesses and consumers; and to be the independent experts in data storage back-up, archiving, security, and protection.</p> <p><b>Comments:</b> It is possible that Imation will consider locating in Palestine. The company has a very strong global reputation, and would contribute immensely to a high-tech sector cluster. Outsourcing possibilities should be strong. It is unclear whether Palestine will receive serious consideration from Imation.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	Siemens Medical Solutions Health Services Corp.
<b>Mailing Address 1</b>	51 Valley Stream Pkwy.
<b>Mailing Address 2</b>	Malvern
<b>Mailing Address 3</b>	Pennsylvania, 19355
<b>Country</b>	USA
<b>Telephone</b>	610-219-6300
<b>Fax</b>	610-251-3124
<b>Website</b>	www.siemensmedical.com
<b>CEO</b>	Francis W. Lavelle, Chief Executive Officer and President
<b>CFO</b>	Hanz Mehl
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	Siegfried Bocionek, Chief Operating Officer
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	7634
<b>Type of Company</b>	Private subsidiary
<b>Ultimate Parent</b>	Siemens AG
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$1,217,100,000
<b>Revenue Type</b>	Operating revenue
<b>Business Description</b>	Services: Provides superior information solutions for the worldwide health industry.
<p><b>General:</b> Siemens Medical Solutions is one of the largest suppliers of healthcare equipment in the world. Med is renowned for its innovative products, services and complete solutions, ranging from imaging systems for diagnosis and therapy equipment for treatment, to electromedicine and hearing instruments to IT solutions that optimize workflow and increase efficiency in hospitals, clinics and doctors' offices. Siemens also offers a variety of data management solutions for customers and is currently the largest Application Service Provider.</p> <p>Siemens Health Services helps healthcare organizations drive care quality up and costs down by helping customers improve workflow throughout the health continuum. The healthcare industry's leading supplier of information technology solutions, Siemens Health Services offers a broad range of clinical, financial, and management applications and managed and professional services to more than 5,000 healthcare organizations in 20 countries. Siemens operates the world's largest Global Health Information Network. The premier Application Service Provider (ASP) in healthcare, Siemens operates health applications for more than 1,000 health providers, processing more than 110 million transactions each day.</p>	
<p><b>Comments:</b> Siemens Medical Solutions is a subsidiary of one of the best known companies in the world. By reputation, this seems like a very good company.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	Ceridian Corp.
<b>Mailing Address 1</b>	3311 E Old Shakopee Rd.
<b>Mailing Address 2</b>	Minneapolis
<b>Mailing Address 3</b>	Minnesota, 55425
<b>Country</b>	USA
<b>Telephone</b>	952-853-8100
<b>Fax</b>	952-853-4068
<b>Website</b>	www.ceridian.com
<b>CEO</b>	Ronald L. Turner, Chief Executive Officer, President, Chairman of the Board
<b>CFO</b>	John R. Eickhoff, Executive Vice President, Chief Financial Officer
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	Shirley Hughes, Senior Vice President, Human Resources
<b>Number of Employees</b>	10,600
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$1,176,000,000
<b>Revenue Type</b>	Operating revenue
<b>Business Description</b>	Services: Information services company that serves the human resources, transportation and media markets.
<p><b>General:</b> Ceridian offers a full suite of solutions to meet all of your human resource and payroll needs. Finding, hiring, and compensating employees; improving employee effectiveness; retaining employees; complying with the law; and, managing administrative tasks. Most of these problems are multidimensional, often requiring assistance in many areas. Ceridian offers single-source solutions to help you meet any or all of these challenges head-on.</p> <p>Finding and hiring employees, compensating employees, maximizing employee productivity, retaining employees, complying with the law, and managing administrative tasks are examples of challenges for human resources (HR) professionals. Ceridian offers single source solutions to address these multidimensional issues.</p> <p>Ceridian is a leading multinational company that provides HR and payroll services to over 100,000 customers and more than 20 million employees. Ceridian customers include nearly 50 percent of the Fortune 100, with IBM, Eastman Kodak, General Electric, and Merck &amp; Co. among them. Headquartered in Minneapolis, Minnesota, the company employs over 6,000 professionals in 80 facilities across the United States. Ceridian has been a leader in the HR industry for nearly 70 years.</p> <p>Ceridian has a strong customer-service commitment. Hands-on, personal service is provided through local offices, and backed by experienced, well-trained staffs in our customer care centers. None of Ceridian's competitors currently deliver this level of service.</p>	
<p><b>Comments:</b> Outsourcing potential is a big attraction with this company. Ceridian provides payroll assistance as well as human resources backstopping assistance. This is a good candidate company.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	Convergys Information Management Group
<b>Mailing Address 1</b>	600 Vine St.
<b>Mailing Address 2</b>	Cincinnati
<b>Mailing Address 3</b>	Ohio, 45202-2400
<b>Country</b>	USA
<b>Telephone</b>	513-784-5900
<b>Fax</b>	513-241-4826
<b>Website</b>	www.convergys.com
<b>CEO</b>	Robert J. Marino, Chief Executive Officer and President
<b>CFO</b>	Andre Valentine, Senior Vice President, Controller
<b>Head of Marketing</b>	Randy Mysliviec, Senior Vice President, Marketing and Sales
<b>Head of MIS</b>	Michael J. Randall, Chief Technical Officer
<b>Personnel Director</b>	Tom Cruz, Senior Vice President, Human Resources
<b>Number of Employees</b>	4100
<b>Type of Company</b>	Private subsidiary
<b>Ultimate Parent</b>	Convergys Corp.
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$1,096,000,000
<b>Revenue Type</b>	Operating revenue
<b>Business Description</b>	Services: Provider of data processing and software development services.
<p><b>General:</b> Convergys is the global leader in integrated billing and customer care services, and employee care services. The company serves top companies in communications, financial services, technology, employee care and other industries in more than 30 countries. Supported by its fully integrated, multi-channel customer contact centers and state-of-the-art data centers, Convergys' solutions offer a "high-tech, human-touch" approach that couples highly skilled customer service representatives with advanced customer and information management technologies.</p> <p>The company's mission is to provide customer care and billing software and services that add value to the relationships between our clients and their customers. Convergys employs 44,000 people in our contact centers, data centers and offices in the United States, Canada, Latin America, Israel, Europe and Asia.</p>	
<p><b>Comments:</b> This candidate is another good possibility for outsourcing in the billing and customer care sector. Data entry and data processing opportunities are big for this type of company, and Convergys is a large and well-respected leader in its field. It is unclear whether a large company like Convergys would consider locating in Palestine at this stage.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	Perot Systems Corp.
<b>Mailing Address 1</b>	2300 W Plano Pkwy.
<b>Mailing Address 2</b>	Plano
<b>Mailing Address 3</b>	Texas, 75075
<b>Country</b>	USA
<b>Telephone</b>	972-577-0000
<b>Fax</b>	972-455-4100
<b>Website</b>	www.perotsystems.com
<b>CEO</b>	Ross Perot Jr., Chief Executive Officer and President
<b>CFO</b>	Russell Freeman
<b>Head of Marketing</b>	Sharon O'Malley, Vice President, Marketing
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	Darcy Anderson, Vice President, Chief Human Resources Officer
<b>Number of Employees</b>	7000
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$1,106,000,000
<b>Revenue Type</b>	Operating revenue
<b>Business Description</b>	Services: Provider of technology services and business solutions including business and technical consulting, development and integration of systems and applications, technology outsourcing, and business process outsourcing services.
<p><b>General:</b> Perot Systems is a worldwide provider of information technology services and business solutions to a broad range of clients. The company serves clients by delivering services and solutions focused on each client's specific needs, with particular emphasis on developing and integrating information systems, operating and improving technology and business processes, and helping clients transform their business.</p> <p>Perot Systems helps large multinational companies leverage their traditional strengths and technologies to take full advantage of e-business by capitalizing on the growth and productivity that can be achieved by integrating many companies into common marketplaces.</p> <p>The company focuses its core business integration, systems integration and application development, and infrastructure services to enable clients to accelerate growth, streamline operations, and create new levels of customer value.</p> <p>With more than 7,500 employees and more than one billion dollars in revenue, Perot Systems has relationships with clients in the financial services, healthcare, energy, travel and transportation, communications and media, insurance, and manufacturing industries.</p> <p><b>Comments:</b> A very well-known company, Perot Systems would immediately make headlines with a move to Palestine. However, it is doubtful that the company would be in the first group to invest in Palestine's high-tech sector. Opportunities would be immense, however.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	Acxiom Corp.
<b>Mailing Address 1</b>	PO Box 8180
<b>Mailing Address 2</b>	Little Rock
<b>Mailing Address 3</b>	Arkansas, 72033-8180
<b>Country</b>	USA
<b>Telephone</b>	501-342-1000
<b>Fax</b>	501-342-3913
<b>Website</b>	
<b>CEO</b>	Charles D. Morgan Jr., President, Chairman of the Board
<b>CFO</b>	Robert S. Bloom
<b>Head of Marketing</b>	R. Bruce Carroll, Chief Marketing Officer
<b>Head of MIS</b>	Rodger S. Kline, Chief Operating Officer
<b>Personnel Director</b>	Cindy Childress, Director of Human Resources
<b>Number of Employees</b>	5600
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$1,009,900,000
<b>Revenue Type</b>	Operating revenue
<b>Business Description</b>	Services: Provider of data processing services including database marketing, advanced data integration and delivery technologies.
<p><b>General:</b> Acxiom Corporation is a global leader in real-time, multi-channel Customer Data Integration (CDI), enabling businesses to develop and deepen customer relationships by achieving a single, accurate view of the customer across the enterprise. Acxiom accomplishes this by offering innovative database marketing services, advanced technologies, infrastructure management and premier data content. Founded in 1969, Acxiom has over 30 years experience in customer data management services, privacy and technology leadership.</p> <p>The company helps Fortune 500 and other leading global companies improve customer loyalty, boost retention and increase market share by making customer recognition possible across multiple touch points, including Internet, call centers and retail outlets. Acxiom provides the critical data infrastructure companies need to honor customer preferences and maximize customer relationships.</p> <p>Acxiom enables companies to maximize their most valuable asset—customer data. By transforming data into actionable knowledge, Acxiom helps businesses capitalize on real-time opportunities for making better corporate decisions.</p>	
<p><b>Comments:</b> Acxiom is a growing company in the United States with a very good reputation for mining customer data and database marketing services. This could be a good potential candidate if the conditions are deemed appropriate.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	Boston Financial Data Services Inc.
<b>Mailing Address 1</b>	2 Heritage Dr.
<b>Mailing Address 2</b>	North Quincy
<b>Mailing Address 3</b>	Massachusetts
<b>Country</b>	USA
<b>Telephone</b>	617-483-5000
<b>Fax</b>	617-483-2629
<b>Website</b>	www.bostonfinancial.com
<b>CEO</b>	Thomas A. McCullough
<b>CFO</b>	Jay Shuman
<b>Head of Marketing</b>	Michael Tobin, Director of Marketing
<b>Head of MIS</b>	Peter Quinn, Director of Management Information Systems
<b>Personnel Director</b>	Deborah Handwood, Vice President, Human Resources
<b>Number of Employees</b>	4500
<b>Type of Company</b>	Joint venture
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$742,000,000
<b>Revenue Type</b>	Operating revenue
<b>Business Description</b>	Services: Provider of shareholder accounting services for mutual funds. Finance: Stock transfer agent.
<p><b>General:</b> Boston Financial is an established leader in the rapidly expanding financial services industry. The company provides state-of-the-art automated shareholder record keeping and account processing services to some of the largest mutual fund management companies in the industry.</p> <p>Due to the growth in foreign markets and the expansion of the offshore fund industry, Boston Financial extended its service leadership beyond U.S. borders. In 1994, Canadian Financial Data Services, Limited (CFDS) was established in Toronto to service Canadian mutual fund clients as well as offshore domicile funds. In 1995, European Financial Data Services (EFDS) was formed in the United Kingdom to satisfy the demand in the European market. In 2001, Boston Financial's parent companies, DST Systems and State Street Corporation created International Financial Data Services (International Financial) as a new, single and cohesive organization and brand for all markets outside the United States. By combining the Canadian and UK organizations, International Financial has become one of the foremost providers of financial software and service solutions outside of the United States.</p> <p><b>Comments:</b> This candidate company has some potential, basically involving offshore financial record keeping. Outsourcing in the areas of software development and data processing will be key.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	NDCHealth
<b>Mailing Address 1</b>	National Data Plz.
<b>Mailing Address 2</b>	Atlanta
<b>Mailing Address 3</b>	Georgia, 30329-2010
<b>Country</b>	USA
<b>Telephone</b>	404-728-2000
<b>Fax</b>	404-728-2551
<b>Website</b>	www.ndchealth.com
<b>CEO</b>	Walter M. Hoff, Chief Executive Officer and President
<b>CFO</b>	David H. Shenk
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	Bob Brown, Vice President, Management Information Systems
<b>Personnel Director</b>	Donald L. Howard, Vice President, Human Resources
<b>Number of Employees</b>	3800
<b>Type of Company</b>	Exporter
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$685,700,000
<b>Revenue Type</b>	Operating revenue
<b>Business Description</b>	Services: Data processing used for corporate financial, electronic payment, communications and health care services.
<p><b>General:</b> NDCHealth has been providing integrated information support to all segments of the health industry for over two decades. This experience, leveraged with its powerful network and information management capabilities, has built the company's reputation as a premier provider of value-added information services serving more segments of the healthcare industry than any other similar company.</p> <p>NDCHealth provides a broad range of health information services that add value and efficiency to our customers' business. The company's industry understanding and technological capabilities support the varied needs of physicians, hospitals, pharmaceutical manufacturers, retail pharmacies and managed care organizations.</p> <p>By serving all segments of the health industry, the company has developed an unmatched ability to help our clients service their diverse customer base and business partners with maximum efficiency and profitability. The company's health information solution experts are committed to helping you meet the challenges of a dynamic marketplace that demands greater productivity and lower costs.</p> <p>NDCHealth serves more than 90% of U.S. and Canadian pharmacies, more than 30% of UK pharmacies, greater than 24% of the nation's hospitals including more than 40% of the largest hospitals and health systems with more than 400 beds, more than 130,000 physicians, over 1,000 healthcare payers representing over 4,000 payer plans and more than 75% of pharmaceutical manufacturers.</p> <p>Founded in 1967, National Data Corporation has grown from being a pioneer in electronic real-time transaction processing, to a premier provider of value-added information services serving more segments of the healthcare industry than any other similar company. The company provides a broad range of health information services that add value and efficiency to pharmacy, hospital, physician, pharmaceutical and payer businesses.</p>	
<p><b>Comments:</b> NDCHealth is another candidate in the health field that may want to take advantage of opportunities in outsourcing. This is a well-established company enjoying a solid reputation and growth.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	ALLTEL Information Services
<b>Mailing Address 1</b>	1 Allied Dr.
<b>Mailing Address 2</b>	Little Rock
<b>Mailing Address 3</b>	Arkansas, 72202
<b>Country</b>	USA
<b>Telephone</b>	501-661-8000
<b>Fax</b>	501-905-5870
<b>Website</b>	
<b>CEO</b>	Joe Ford
<b>CFO</b>	Jeffrey Gardner
<b>Head of Marketing</b>	Joe Page, Director of Marketing and Sales
<b>Head of MIS</b>	Scott T. Ford, Chief Operating Officer
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	4000
<b>Type of Company</b>	Private subsidiary
<b>Ultimate Parent</b>	ALLTEL
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$663,000,000
<b>Revenue Type</b>	Operating revenue
<b>Business Description</b>	Services: Data processing and developer of prepackaged banking and finance software. Finance: Personal credit.
<p><b>General:</b> ALLTEL, with more than 10 million communications customers and \$7.6 billion in annual revenues, is a leader in the communications and information services industries. ALLTEL has communications customers in 24 states and provides information services to telecommunications, financial and mortgage clients in more than 50 countries. Forty-seven of the top 50 U.S. banks rely on ALLTEL's products and services. ALLTEL provides loan-servicing automation for more than 20 million mortgage loans, with balances exceeding \$2 trillion. Additionally, more than 34 percent of the total dollar volume of outstanding U.S. consumer loans, including mortgages, is processed on ALLTEL Information Services' software applications.</p>	
<p><b>Comments:</b> This candidate is a different sort of company than most others within the SIC 7374 grouping as it is based in communications. Data processing for communications and information services customers is ALLTEL's focus, and this could present serious opportunities for FDI to Palestine.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	TSYS ( <i>formerly</i> Total System Services Inc.)
<b>Mailing Address 1</b>	PO Box 1755
<b>Mailing Address 2</b>	Columbus
<b>Mailing Address 3</b>	Georgia, 31902-1755
<b>Country</b>	USA
<b>Telephone</b>	706-649-6897
<b>Fax</b>	706-649-4499
<b>Website</b>	www.tsys.com
<b>CEO</b>	Richard W. Ussery, Chief Executive Officer, Chairman of the Board
<b>CFO</b>	James B. Lipham, Executive Vice President, Chief Financial Officer
<b>Head of Marketing</b>	Phillip W. Tomlinson, President
<b>Head of MIS</b>	Kenneth L. Tye, Executive Vice President, Chief Information Officer
<b>Personnel Director</b>	Brenda Reed, Director of Human Resources
<b>Number of Employees</b>	4163
<b>Type of Company</b>	Public subsidiary
<b>Ultimate Parent</b>	Synovus Financial Corp.
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$601,000,000
<b>Revenue Type</b>	Operating revenue
<b>Business Description</b>	Services: Provider of credit, debit and private-label card processing services.
<p><b>General:</b> TSYS completes the payments circle --- from capturing and authorizing transactions at the point of sale to processing statements and payments --- for any client. We have all the services to support a financial institution that issues card products for consumers, corporations and merchants. TSYS and its partners touch more than 11 billion transactions a year.</p> <p>TSYS serves more than 200 million cardholder accounts for many of the largest banks and retailers in the United States and around the world. Through Vital Processing Services, the company's joint venture with Visa USA, TSYS serves all of the top 25 merchant acquirers in the United States, including some of the world's most recognized retail and oil companies. Based in Columbus, Georgia, TSYS operates facilities in the United States; Canada, Mexico; England; and Japan. Synovus, a \$16.7 billion multi-financial services company based in Columbus, Georgia, owns a majority interest in TSYS.</p> <p><b>Comments:</b> TSYS is an good candidate because of its reputation and growing position.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	ChoicePoint Inc.
<b>Mailing Address 1</b>	1000 Alderman Dr.
<b>Mailing Address 2</b>	Alpharetta
<b>Mailing Address 3</b>	Georgia, 30005
<b>Country</b>	USA
<b>Telephone</b>	770-752-6000
<b>Fax</b>	770-752-6005
<b>Website</b>	www.choicepoint.net
<b>CEO</b>	Derek V. Smith, Chief Executive Officer, President, Chairman of the Board
<b>CFO</b>	Michael S. Wood
<b>Head of Marketing</b>	James E. Lee, Vice President, Marketing
<b>Head of MIS</b>	Douglas C. Curling, Chief Operating Officer
<b>Personnel Director</b>	Sharyn Doanes, Vice President, Human Resources
<b>Number of Employees</b>	4200
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$593,500,000
<b>Revenue Type</b>	Operating revenue
<b>Business Description</b>	Services: Insurance: Provider of risk management and fraud prevention services to a variety of industries, particularly the insurance industry.
<p><b>General:</b> ChoicePoint has grown from the nation's premier source of data to the insurance industry into the premier provider of decision-making intelligence to businesses and government. Through the identification, retrieval, storage, analysis and delivery of data, ChoicePoint serves the informational needs of the property and casualty market, life and health market and businesses, including Fortune 1000 corporations, asset-based lenders and professional service providers, and federal, state and local government agencies.</p>	
<p><b>Comments:</b> This growing company could make a good candidate for FDI, though it remains to be seen if consideration will be given to investing in Palestine. Primary areas of interest would most likely be in outsourcing of data processing and related activities.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	Alliance Data Systems Corp.
<b>Mailing Address 1</b>	17655 Waterview Pky.
<b>Mailing Address 2</b>	Dallas
<b>Mailing Address 3</b>	Texas, 75252
<b>Country</b>	USA
<b>Telephone</b>	972-348-5100
<b>Fax</b>	972-348-5555
<b>Website</b>	www.connex.com
<b>CEO</b>	J. Michael Parks, Chief Executive Officer, President, Chairman of the Board
<b>CFO</b>	Edward Heffernan, Executive Vice President, Chief Financial Officer
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	Steven T. Walensky, Senior Vice President, Chief Information Officer
<b>Personnel Director</b>	Dwayne H. Tucker, Executive Vice President, Chief Administrative Officer
<b>Number of Employees</b>	6500
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7374 Data Processing Services
<b>Revenue</b>	\$503,300,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Services: Provider of electronic transaction and credit services.
<p><b>General:</b> Alliance Data Systems provides transaction, credit and marketing services to large consumer based businesses within the retail, petroleum, financial services, utility and hospitality markets. Alliance Data Systems is the leader in providing CRM-Based Transaction Services for some of the most successful companies in North America. By uniquely integrating transaction services, credit services and marketing services, the company has developed a suite of products and solutions that increase sales and build customer loyalty for our clients.</p> <p>Combining our expertise in transaction processing, loyalty and database marketing and receivables financing, we provide our clients a seamless experience in managing all the critical interactions with their customers. The company processes nearly 3 billion transactions and manages over 70 million consumer relationships for retailers, petroleum marketers and utility companies.</p>	
<p><b>Comments:</b> Alliance Data Systems is another candidate for outsourcing of data processing and related activities. The company is well-regarded and growing internationally, although its primary focus is still North America.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	NCR Corporation
<b>Mailing Address 1</b>	1700 S Patterson Boulevard
<b>Mailing Address 2</b>	Dayton
<b>Mailing Address 3</b>	Ohio, 45479-0001
<b>Country</b>	USA
<b>Telephone</b>	1-9374455000
<b>Fax</b>	
<b>Website</b>	www.ncr.com
<b>CEO</b>	Lars Nyberg
<b>CFO</b>	Earl Shanks
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	32,960
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	
<b>Primary SIC &amp; Description</b>	7374 Data processing services
<b>Revenue</b>	\$5,959,000,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Data processing and preparation.
<p><b>General:</b> NCR Corporation is a leading company in providing relationship technology solutions to customers worldwide in the retail, financial, communications, manufacturing, travel and transportation, and insurance markets. NCR's relationship technology solutions include privacy-enabled Teradata warehouses and customer relationship management (CRM) applications, store automation and automated teller machines (ATMs). The company's business solutions are built on the foundation of its long-established industry knowledge and consulting expertise, value-adding software, global customer support services, a complete line of consumable and media products, and leading edge hardware technology. NCR employs 30,300 in more than 100 countries.</p>	
<p><b>Comments:</b> NCR has a long history and is a well-regarded company around the world. One of its main current activities is providing relationship technology solutions to companies and may have needs in data management and processing. It is unclear whether NCR would be interested in making an investment in Palestine at this early stage, but it would be an excellent addition to Palestine's high-tech sector.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	GE Global eXchange Services ( <i>formerly</i> GE Information Services, Inc.)
<b>Mailing Address 1</b>	100 Edison Park Drive
<b>Mailing Address 2</b>	Gaithersburg
<b>Mailing Address 3</b>	Maryland, 20878-3204
<b>Country</b>	USA
<b>Telephone</b>	1-301-340-4000
<b>Fax</b>	1-301-340-5840
<b>Website</b>	www.geis.com
<b>CEO</b>	Harvey Seegers, President
<b>CFO</b>	Jean-Jacques Charhon, Vice President and CFO
<b>Head of Marketing</b>	Steven Scala, Vice President of Global Marketing
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	2594
<b>Type of Company</b>	Private subsidiary
<b>Ultimate Parent</b>	General Electric Company
<b>Primary SIC &amp; Description</b>	7374 Data processing services.
<b>Revenue</b>	\$165,100,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Data processing and preparation.
<p><b>General:</b> GE Global exchange (GXS) operates one of the largest B2B e-commerce networks in the world, with more than 100,000 trading partners. The network's 1 billion annual transactions account for \$1 trillion in goods and services. GXS customers include Eastman Kodak, DaimlerChrysler, Target, J. C. Penney, Inc., Sara Lee and 3M. With a presence in 58 countries, GXS has engineering teams in the US, Ireland, the UK, India and the Philippines; as well as Electronic Commerce Service Centers in the US, the Netherlands and Hong Kong. For more than 30 years, GXS has been pioneering advances in the information management industry.</p> <p>GXS operates mainly in three areas: GE Integration Solutions provides software that permits any business application to send and receive business information to other business applications in a secure and reliable manner. GE Interchange Solutions automates paper, fax, telephone and email transactions to improve quality and efficiency in a supply chain. GE Marketplace Solutions provides the business applications and technology infrastructure to enable the development, integration and service of high-volume, one-to-many and many-to-many B2B electronic marketplaces.</p> <p>The company traces its beginnings to the 1960s, when, in partnership with Dartmouth College, it developed BASIC, the first online, interactive language. In 1965, GXS (then known as GE Information Services) introduced MARK 1, the first commercial, computer-timesharing service.</p>	
<p><b>Comments:</b> GXS is a subsidiary of one of the largest, most successful, and most respected companies in the world. There may be many possibilities in the area of outsourcing.</p>	

## COMPANY PROFILE

<b>Sector</b>	Computer Processing and Data Preparation and Processing Services
<b>Company Name</b>	Citi Commerce Solutions ( <i>formerly Associates Commerce Solutions Inc</i> )
<b>Mailing Address 1</b>	2500 Lake Cook Road
<b>Mailing Address 2</b>	Riverwoods, 60015-3851
<b>Mailing Address 3</b>	Illinois
<b>Country</b>	USA
<b>Telephone</b>	847-597-3000
<b>Fax</b>	
<b>Website</b>	www.citigroup.com
<b>CEO</b>	Bill Johnson, President
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	2720
<b>Type of Company</b>	Subsidiary
<b>Ultimate Parent</b>	Citigroup
<b>Primary SIC &amp; Description</b>	7374 Data processing services.
<b>Revenue</b>	\$173,200,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Data processing and preparation.
<p><b>General:</b> Associates Commerce Solutions (ACS), is a leading provider of consumer private label credit card programs and commercial accounts receivable processing. ACS is a subsidiary of Citigroup. Citigroup, the most global financial services company with assets over \$791 billion, provides some 100 million consumers, corporations, governments and institutions in over 100 countries with a broad range of financial products and services, including consumer banking and credit, corporate and investment banking, insurance, securities brokerage and asset management. The Associates is the most recent organization to join such companies as Salomon Smith Barney, Primerica, Citibank, CitiFinancial and Traveler's under Citigroup's trademark red umbrella.</p>	
<p><b>Comments:</b> Another possible opportunity for outsourcing in the data processing and related activities area.</p>	

## COMPANY PROFILE

<b>Sector</b>	Technology
<b>Company Name</b>	Computer Associates Middle East
<b>Mailing Address 1</b>	Akariah Bldg.2
<b>Mailing Address 2</b>	Olaya Main Road , 4th Floor, Suite # 415
<b>Mailing Address 3</b>	P.O.Box: 18560, Riyadh 11425
<b>Country</b>	Saudi Arabia
<b>Telephone</b>	966-14600001
<b>Fax</b>	966-14600011
<b>Website</b>	www.ca-me.com
<b>CEO</b>	AbdulAziz. H. Al-Salloum, Managing Director
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	18,200 (worldwide)
<b>Type of Company</b>	Subsidiary
<b>Ultimate Parent</b>	Computer Associates International
<b>Primary SIC &amp; Description</b>	
<b>Revenue</b>	\$4,198,000,000
<b>Revenue Type</b>	Sales (Computer Associates)
<b>Business Description</b>	Software products including data access, security, and network management applications, and systems management, which work across both mainframes and distributed computing environments.
<p><b>General:</b> Computer Associates (CA) has a comprehensive set of solutions for eBusiness needs, including eBusiness process management, information management and infrastructure management. Across these categories, CA delivers leading, innovative technologies in six key solution areas: Enterprise Management, Storage, Security, Application Life Cycle Management, Data Management and Application Development, and Portal and Business Intelligence. In fact, CA is the industry leader in enterprise management, security and storage, and is committed to becoming a leader in all six focus areas.</p> <p>Computer Associates (CA-ME) Middle East is well positioned to help Middle Eastern companies be successful in the eBusiness era. CA-ME operates out of offices in Riyadh, Al Khobar and Jeddah in the Kingdom of Saudi Arabia. In the United Arab Emirates, it has an office each in the capital city of Abu Dhabi as well as in the Dubai Internet City. The other offices are located in Kuwait, and Bahrain. Headquartered in Riyadh, CA-ME is responsible for the sales and support of CA's leading eBusiness Management solutions to other countries in the region, including, Sultanate of Oman, Qatar, Lebanon, Jordan, Pakistan and Yemen.</p> <p><b>Comments:</b> Computer Associates is a company known positively throughout the world. There may be possibilities for outsourcing or otherwise with CA-ME. The subsidiary should be approached directly along with the parent company.</p>	

## COMPANY PROFILE

<b>Sector</b>	Technology
<b>Company Name</b>	Comverse, Inc.
<b>Mailing Address 1</b>	100 Quannapowitt Parkway
<b>Mailing Address 2</b>	Wakefield
<b>Mailing Address 3</b>	Massachusetts, 01880
<b>Country</b>	USA
<b>Telephone</b>	1-7812469000
<b>Fax</b>	1-7812248143
<b>Website</b>	www.comverse.com
<b>CEO</b>	Zeev Bregman
<b>CFO</b>	n/a
<b>Head of Marketing</b>	Gidi Be'ery, Vice President of Marketing
<b>Head of MIS</b>	Menashe Rothschild, Chief Technology Officer
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	5000
<b>Type of Company</b>	Subsidiary
<b>Ultimate Parent</b>	Comverse Technology
<b>Primary SIC &amp; Description</b>	
<b>Revenue</b>	\$1,270,218,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Provider of software and systems enabling network-based multimedia enhanced communication services.
<p><b>General:</b> Comverse is a provider of software and systems enabling network-based multimedia enhanced communications services. More than 390 wireless and wireline telecommunications network operators, in more than 100 countries, have selected Comverse's enhanced services systems and software, which enable the provision of revenue-generating value-added services including call answering with one-touch call return, short messaging services, IP-based unified messaging (voice, fax and email in a single mailbox), 2.5G/3G multimedia messaging (MMS), wireless instant messaging, wireless data and Internet-based services, voice controlled dialing, messaging and browsing, prepaid wireless services, and additional personal communications services. Other Comverse Technology business units include: Verint Systems Inc., a leading provider of analytic solutions for communications interception, digital video security and surveillance, and enterprise business intelligence; and Ulticom, a leading provider of service-enabling network software for wireless, wireline, and Internet communications applications.</p> <p>Comverse has more than 15 years of experience in working with global service providers around the world and believes this sets it apart from its competitors. The company has more than 380 customers - from Argentina to Zimbabwe - and demonstrates an understanding of the world's vast cultural diversity in its business.</p> <p>The company's open architecture and strategic alliance program allows it to easily move into new markets, creating customized service offerings. Also, with it's emphasis on mission-critical Internet and multimedia communications products, Comverse ensures that service providers will not compromise their network reliability in the delivery of the latest services.</p>	
<p><b>Comments:</b> Growing company with a strong international presence and orientation.</p>	

## COMPANY PROFILE

<b>Sector</b>	Technology
<b>Company Name</b>	Satyam Computer Services Ltd.
<b>Mailing Address 1</b>	Floor I, Mayfair Centre, S P Road
<b>Mailing Address 2</b>	Secunderabad, 500003
<b>Mailing Address 3</b>	Andhra Pradesh
<b>Country</b>	India
<b>Telephone</b>	91-407843222
<b>Fax</b>	91-407840058
<b>Website</b>	www.satyam.com
<b>CEO</b>	B. Ramalinga Raju, Chairman
<b>CFO</b>	V. Srinivas, Senior Vice President and CFO
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	K. Kalyan Rao, Executive Vice President and CTO
<b>Personnel Director</b>	A.S. Murty, Director and Senior Vice President Global Human Resources
<b>Number of Employees</b>	8500
<b>Type of Company</b>	Public company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	
<b>Revenue</b>	\$378,010,000
<b>Revenue Type</b>	Sales and other income
<b>Business Description</b>	Company is a multifaceted end-to-end IT solutions provider.
<p><b>General:</b> Satyam has a presence in 43 countries across five continents and a customer base of over 260 global companies, including around 60 Fortune 500 corporations. Satyam's software development centers in India, the United States, UK, Middle East, Singapore, Japan and Australia work with a variety of business and technology partners to design and implement projects onsite, offshore and offsite. The company's emphasis is on acquiring an in-depth knowledge of customers' context and needs, and designing solutions that are fine-tuned to these needs. Satyam's ideas and products have resulted in technology-intensive transformations that have met the most stringent of international quality standards.</p> <p>The Company, through its subsidiary Satyam Infoway, also provides Internet access &amp; hosting services and network &amp; network-enabled services. Satyam's range of consulting and IT skills have helped businesses re-engineer and reinvent their products, services and processes to compete successfully in an ever-changing marketplace.</p>	
<p><b>Comments:</b> Satyam is an Indian company with an international presence and is an interesting opportunity. There may be opportunities in various IT sub-sectors for investment and outsourcing.</p>	

## COMPANY PROFILE

<b>Sector</b>	Manufacture of Stone and Marble Products
<b>Company Name</b>	Nitco Tiles Ltd
<b>Mailing Address 1</b>	C/O Recondo Pvt. Ltd
<b>Mailing Address 2</b>	S. K. Ahire Marg, Worli
<b>Mailing Address 3</b>	Mumbai 400025
<b>Country</b>	India
<b>Telephone</b>	91-4915398
<b>Fax</b>	91-4927195
<b>Website</b>	www.nitcotiles.com
<b>CEO</b>	Vivek Talwar, Managing Director
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	5000
<b>Type of Company</b>	Subsidiary
<b>Ultimate Parent</b>	Nitco Group
<b>Primary SIC &amp; Description</b>	
<b>Revenue</b>	\$80,000,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Manufacturer and provider of ceramic tiles and marble products.
<p><b>General:</b> Established in 1953 to meet the local demand, Nitco has grown to be the only acknowledged manufacturer of quality tiles in the country today. The company is the largest manufacturer and exporter of flooring tiles in India, with a combined production of approximately 5 million square mt. per annum. Nitco is the only company in India that has set up manufacturing plants as well as exported technical know-how to several countries in the world. The Nitco Group spans the entire length and breadth of the country with eight factories and offices in the major metropolitan cities of India.</p> <p>The Nitco Group is a pioneer in the manufacture of high quality ceramic tiles, cement terrazzo tiles and is also one of the leading manufacturers of exterior paints and the largest processors of Italian Marble in India.</p>	
<p><b>Comments:</b> Large Indian marble concern with established international reputation. This could be a solid possibility in the stone and marble arena.</p>	

## COMPANY PROFILE

<b>Sector</b>	Technology
<b>Company Name</b>	Surya Soft-Tech Limited
<b>Mailing Address 1</b>	14/3 A, Opp. RBI
<b>Mailing Address 2</b>	Nrupathunga Road
<b>Mailing Address 3</b>	Bangalore 560 001
<b>Country</b>	India
<b>Telephone</b>	91-802231881
<b>Fax</b>	91-802273487
<b>Website</b>	www.suryasoft-tech.com
<b>CEO</b>	Jaiprakash Agarwal, Chairman
<b>CFO</b>	n/a
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	n/a
<b>Type of Company</b>	Subsidiary
<b>Ultimate Parent</b>	Surya Group of Companies
<b>Primary SIC &amp; Description</b>	
<b>Revenue</b>	n/a
<b>Revenue Type</b>	n/a
<b>Business Description</b>	Software services organization providing digital technology solutions to enterprises worldwide.
<p><b>General:</b> Combining proven expertise in technology, and an understanding of emerging business domains, Surya Soft-Tech Limited delivers a range of services that includes e-business solutions, enterprise applications and product engineering which helps companies conceptualize and build successful digital business.</p> <p>SSTL has formed strategic alliances with industry leaders including IBM, BEA, Geo Concepts, and SICAD for pre-packaged solutions and technologies. Within the last year, SSTL has established a significant presence in India, USA, Europe, Saudi Arabia, Australia and Singapore. This spread is not just for the growing world markets but also to tap the latest available technologies and methods to use them in meeting the requirements of our esteemed clients.</p> <p><b>Comments:</b> This is a growing Indian software company with an international presence. The company has a good reputation and could provide positive opportunities for investment in West Bank/Gaza.</p>	

## COMPANY PROFILE

<b>Sector</b>	Technology
<b>Company Name</b>	Application Technologies, Inc.
<b>Mailing Address 1</b>	3, Bethesda Metro Center, Suite 700
<b>Mailing Address 2</b>	Bethesda
<b>Mailing Address 3</b>	Maryland, 20814
<b>Country</b>	USA
<b>Telephone</b>	1-3019611951
<b>Fax</b>	1-3019611949
<b>Website</b>	www.appstech.com
<b>CEO</b>	Rebecca Enonchong, Founder & Chief Executive Officer
<b>CFO</b>	Muyiwa Idowu, Chief Operating Officer
<b>Head of Marketing</b>	n/a
<b>Head of MIS</b>	Jean-Michel Texier, Executive Vice President of Technology Solutions
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	n/a
<b>Type of Company</b>	Private company
<b>Ultimate Parent</b>	n/a
<b>Primary SIC &amp; Description</b>	
<b>Revenue</b>	n/a
<b>Revenue Type</b>	n/a
<b>Business Description</b>	Company selects, builds, implements and supports comprehensive e-business solutions - both onsite and on the ASP model - for multinational corporations and governments worldwide.
<p><b>General:</b> The company offers e-business strategy and planning services, software selection, implementation and application management services, using the superior technology of the world's top-tier enterprise products. The unique combination of our in-depth business understanding, our technology expertise, and our global knowledge makes AppsTech the superior choice for private enterprise and public sector customers around the globe.</p> <p>With offices in North America, Europe and Africa, AppsTech provides consultation, implementation, integration and support of information technology solutions for global industries including telecommunications, utilities and banking utilizing industry-leading brands such as Oracle, SAP and PeopleSoft. AppsTech is staffed with multilingual, multicultural professionals who have expertise in finance, business analysis and information technology.</p> <p><b>Comments:</b> Application Technologies is a growing company that may be able to provide investment opportunities in the Palestinian high-tech sector.</p>	

## COMPANY PROFILE

<b>Sector</b>	Technology
<b>Company Name</b>	Tex-Ray Industrial Co. Ltd.
<b>Mailing Address 1</b>	126, Yi Lin Road
<b>Mailing Address 2</b>	Hsin Tien Village, Jen Te Hsiang
<b>Mailing Address 3</b>	Tainan County
<b>Country</b>	Taiwan
<b>Telephone</b>	886-22792011
<b>Fax</b>	886-225972647
<b>Website</b>	www.texray.com.tw
<b>CEO</b>	Lin Jui Yueh, Chairman
<b>CFO</b>	n/a
<b>Head of Marketing</b>	Eddie Pon
<b>Head of MIS</b>	n/a
<b>Personnel Director</b>	n/a
<b>Number of Employees</b>	530
<b>Type of Company</b>	Subsidiary
<b>Ultimate Parent</b>	Tex-Ray Group
<b>Primary SIC &amp; Description</b>	
<b>Revenue</b>	\$131,000,000
<b>Revenue Type</b>	Sales
<b>Business Description</b>	Company specializing in yarn spinning, knitting & dyeing, and garment manufacturing.
<p><b>General:</b> Tex-Ray Group, consisting of all its affiliated companies, is aiming for vertical integration. From Tex-Ray Textile co., Ltd. specializing in yarn spinning, knitting &amp; dyeing to T.Q.M. Garment Co., Ltd. specializing in garment manufacturing. Under its official name of Tex-Ray Industrial Co., Ltd., the company became publicly traded in Taiwan in November 1998. Both yarn dyeing and fancy yarn divisions provide technology for specialized development and production capacity, therefore, both divisions support woven-fabric division and Tex-Ray Textile's knitted division with full productions of multi-function and pattern items. Also, in 2002 Tex-Ray established a department of home-textile jacquard, garment division, garment factory AMRAY in Mexico, to solidify its operation towards the vertical integration from yarn, fabric to garments, all integrated together with factories of their own. Heading into the retail field &amp; stepping on the marketing with its own selling tag, TQM leads the entire enterprises by its design, production and sales on apparel business.</p>	
<p><b>Comments:</b> Growing company that is steadily increasing its international operations to other locations in Asia, as well as Mexico. Approach the parent company, Tex-Ray Group.</p>	

## **Annex C: First cut companies from initial research (Excel sheets)**

## D&B Master List - Second Run

<b>Company Name</b>	<b>Include in Final 250?</b>	<b>Country</b>	<b>Line of Business</b>	<b>Year Started</b>	<b>Annual U.S. Sales</b>	<b>Total Employees</b>
CADENCE DESIGN SYSTEMS, INC	Yes	USA	PREPACKAGED SOFTWARE	1982	1279550000	5650
METROWERKS CORPORATION	Yes	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1999	15100000	200

**D&B SIC 23: Refined list: Companies with 500 or more employees**

<b>Company Name</b>	<b>Include in Final 250?</b>	<b>Country</b>	<b>Line of Business</b>	<b>Year Started</b>	<b>Annual Sales in Dollars</b>
Courtaulds Textiles Ltd.	Yes - Very large company with international operations.	England	MENS AND BOYS SUITS AND COATS, NSK	1989	1456001760
Shu Kwang Ind Co Ltd	No - No information available.	South Korea	MENS AND BOYS SUITS AND COATS, NSK		0
William Hollins & Co. Ltd.	Yes - Possible candidate.	England	MENS AND BOYS FURNISHINGS	1918	86353249
Delta Textiles (London) Ltd.	Yes - Very large company with international operations, approach through Tel Aviv headquarters.	England	MENS AND BOYS FURNISHINGS	1980	192840228
Hanes Menswear Inc	No - Puerto Rico operations, Sare Lee represented elsewhere in list.	USA	MENS AND BOYS UNDERWEAR AND NIGHTWEAR	1973	459345713
Harwood Companies Inc., The	No - Approach parent company, Sara Lee.	USA	MENS AND BOYS UNDERWEAR AND NIGHTWEAR	1996	33000000
Champion Products Inc	No - Approach parent company, Sara Lee.	USA	MENS AND BOYS CLOTHING, NEC, NSK	1989	167300000
The Jaeger Co. Ltd.	Yes - Approach parent company, Coats plc.	England	MENS AND BOYS CLOTHING, NEC, NSK	1884	82679977
Adidas Salomon North America Inc	No - Approach parent.	USA	MENS AND BOYS CLOTHING, NEC, NSK	1993	81000000
Claremont Garements Ltd.	No - Approach parent company, Courtaulds.	England	WOMENS, JUNIORS, AND MISSES DRESSES	1989	117460406

Triumph International (Thailand) Ltd	No - Thailand operations only.	Thailand	WOMENS, JUNIORS, AND MISSES DRESSES	1969	0
Kenzo	Yes - Possible candidate, approach through parent company LVMH.	France	WOMENS AND MISSES SUITS AND COATS	1971	18967068
Sara Lee Branded Apparel Italia SpA	No - Approach parent company, Sara Lee.	Italy	WOMENS AND CHILDRENS UNDERWEAR, NSK	1961	0
Claremont Garments (Midlands) Ltd	No - Part of Courtaulds Textiles, approach parent.	England	WOMENS AND CHILDRENS UNDERWEAR, NSK	1934	0
Pretty Polly Ltd.	No - Approach through parent company, Sara Lee.	England	WOMENS AND CHILDRENS UNDERWEAR, NSK	1926	0
Wundies Industries, Inc. (DE Corp)	No - Duplicate listing, factory/corporate.	USA	WOMENS AND CHILDRENS UNDERWEAR, NSK	2000	0
Wundies Enterprises Inc (DE Corp)	No - Approach through parent company, Delta Textiles.	USA	WOMENS AND CHILDRENS UNDERWEAR, NSK	1985	32300000
Lovable Italiana SpA	No - Approach through parent company, Sara Lee.	Italy	BRAS, GIRDLES, AND ALLIED GARMENTS		104251680
Playtex Apparel Inc.	No - Approach through parent company, Sara Lee.	USA	BRAS, GIRDLES, AND ALLIED GARMENTS	1999	224900000
Bali Company	No - Approach through parent company, Sara Lee.	USA	BRAS, GIRDLES, AND ALLIED GARMENTS	1979	444600000
Playtex Dorado Corporation	No - Approach parent Playtex/Sara Lee.	USA	BRAS, GIRDLES, AND ALLIED GARMENTS	1988	244791485

Triumph International Japan Ltd	No - Japanese operations.	Japan	BRAS, GIRDLES, AND ALLIED GARMENTS	1989	386806000
Triumph International AG	Yes - Very large company with international operations.	Germany	BRAS, GIRDLES, AND ALLIED GARMENTS	1958	241955979
Spontex SNC	Yes - Possible candidate.	France	WATERPROOF OUTERWEAR, NSK	1990	83801150
C V Home Furnishings Ltd	Yes - Approach parent company, Coats plc.	England	CURTAINS AND DRAPERIES, NSK	1838	197922167

**Total  
Employees**

20700

2642

1011

4385

3624

800

3600

1166

1750

999

5500

550

963

1742

900

1250

970

545

5059

10000

3200

2050

1932

540

3542

## D&B SIC Code 3281: Refined for Primary and Secondary Target Markets and by Sa

Company Name	Include in top 250?	Country	SIC Description	Year Started	Sales in US \$
APAC-ARKANSAS INC	No - APAC is a leader in paving and base construction marketing services and materials to public agencies and private companies. They also work for engineering and design firms, architects, general contractors, industrial clients and suppliers. The range of products indicates that this would not be a good candidate.	USA	CUT STONE AND STONE PRODUCTS	1980	73,300,000.00
COLD SPRING GRANITE COMPANY INC	Yes Each year, the company imports and fabricates nearly 100 different granites quarried in locations throughout the world. They have developed several key international markets and sell nearly 15% of their annual volume to overseas markets.	USA	CUT STONE AND STONE PRODUCTS	1898	128,268,000.00
D M INDUSTRIES LTD	No - this is a bath products company	USA	CUT STONE AND STONE PRODUCTS	1978	35,903,835.00
HALABI, INC	No - this is a kitchen accessories and contracting company . It fabricates granite and marble kitchen counter tops from imported material.	USA	CUT STONE AND STONE PRODUCTS	1993	24,368,257.00
PAVER SYSTEMS LLC	No - this company is too small, and is involved in the paving business	USA	CUT STONE AND STONE PRODUCTS	2001	26,000,000.00

POLYVISION CORPORATION	No - not in the stone and marble business - PolyVision Corporation is the world's leading supplier of products for communicating visually. Products include traditional whiteboards, chalkboards, tackboards, and the most comprehensive range of interactive whiteboards and visual display solutions.	USA	CUT STONE AND STONE PRODUCTS	2001	25,000,000.00
SIDLEY, R W INCORPORATED	No - this company is in the sand and gravel, concrete, landscaping businesses.	USA	CUT STONE AND STONE PRODUCTS	1933	95,000,000.00
ST CLOUD INDUSTRIAL PRODUCTS INC	No - this company is in truck and bus sales, automotive parts, welding and industrial supplies, although it also does monuments.	USA	CUT STONE AND STONE PRODUCTS	1978	20,063,905.00
ANTOLINI LUIGI & C. S.P.A.	Yes - This is a flooring Manufacturer/Producer located in Italy, that handles Natural Stone products. The company is assured a continuous supply of raw materials, because it owns and controls a series of granite quarries in Sardinia and Piemonte and also has exclusive agreements for Italian and foreign materials.	ITALY	CUT STONE AND STONE PRODUCTS	1974	62,433,939.00
CAMPOLONGHI ITALIA SRL	Yes Campolonghi Italia S.r.l. is a company of the Campolonghi Group, one of the long established industrial group leaders in the stone field. Campolonghi Italia and the other companies of the Group are specialized in the supply of granite, marble and any kind of stone, in block, slabs and cut to size form	ITALY	CUT STONE AND STONE PRODUCTS		40,491,151.00

CREMAR SPA	No - insufficient size	ITALY	CUT STONE AND STONE PRODUCTS	1973	28,625,292.00
MARMI LANZA SPA	No - insufficient size	ITALY	CUT STONE AND STONE PRODUCTS		26,409,499.00
MARMI MECCA SPA	No - insufficient size	ITALY	CUT STONE AND STONE PRODUCTS		20,656,828.00
PALAZZETTI LELIO SPA	No - this company makes ceramic fireplaces	ITALY	CUT STONE AND STONE PRODUCTS		48,178,615.00
QUARELLA S.P.A	Yes – the company is engaged in the manufacture of composite marble tiles by means of a process whereby the marble is ground down and reconstituted into tiles using other bonding materials such as resins. This could be a good new product for the West Bank, based on adequacy of the supply of raw material.	ITALY	CUT STONE AND STONE PRODUCTS	1972	62,605,660.00
SANTA MARGHERITA SPA	Yes – the company is engaged in the manufacture of composite marble tiles by means of a process whereby the marble is ground down and reconstituted into tiles using other bonding materials such as resins. This could be a good new product for the West Bank, based on adequacy of the supply of raw material.	ITALY	CUT STONE AND STONE PRODUCTS		26,310,955.00

TARKETT SOMMER SPA	No - company is involved in resilient floorings (plastic floorings, linoleum), hardwood floorings (prefinished parquet) and a small segment of the textile flooring (needle-felt and tufting) market	ITALY	CUT STONE AND STONE PRODUCTS		32,705,629.00
GRANINTER, S.A.	Yes - the company has a \$74 million turnover and 103 employees.	SPAIN	CUT STONE AND STONE PRODUCTS	1989	36,034,896.00
INGEMAR, S.A.	Yes - large company involved in stone and marble cladding.	SPAIN	CUT STONE AND STONE PRODUCTS	1952	72,472,085.00
RAMILO, S.A.	No - company is likely to be too small	SPAIN	CUT STONE AND STONE PRODUCTS	1928	8,470,453.00

**les Amount**

**Total  
Employees**

516

1250

250

250

90

500

800

75

200

133

55

77

85

220

400

103

140

180

270

92

**D&B 1411: Filtered for Primary and Secondary Target Markets, and Sales**

<b>Company Name</b>	<b>Include in final 250?</b>	<b>Country</b>	<b>Product</b>	<b>Year Started</b>
EDEN STONE CO INC	No - industry category not relevant. This also is a recently set-up company, and therefore unlikely to be an FDI prospect.	USA	DIMENSION STONE, NSK	1999
MICHIGAN LIMESTONE OPERATIONS, INC	No - industry category not relevant. This also is a recently set-up company, and therefore unlikely to be an FDI prospect.	USA	DIMENSION STONE, NSK	2000
ROCK OF AGES CORPORATION	No - SIC industry category not relevant - granite memorials	USA	DIMENSION STONE, NSK	1997
BSR NATURSTEIN-AUFBEREITUNGS-GMBH	No - SIC industry category not relevant.	GERMANY	DIMENSION STONE, NSK	1981
GEBR. PRUESCHENK, KALKWERK-BAUUNTERNEHMUNG-SCHOTTERWERK	No - SIC industry category not relevant.	GERMANY	DIMENSION STONE, NSK	1953

HEIDELBERGER BAUSTOFFWERKE GMBH	No - SIC industry category not relevant.	GERMANY	DIMENSION STONE, NSK	1983
HOFMANN GMBH & CO. KG	No - SIC industry category not relevant.	GERMANY	DIMENSION STONE, NSK	1920
LAUSTER STEINBAU GMBH	No - SIC industry category not relevant.	GERMANY	DIMENSION STONE, NSK	1972
RHEINKALK GMBH & CO. KG	No - SIC industry category not relevant.	GERMANY	DIMENSION STONE, NSK	1997
SAECHSISCHE QUARZPORPHYR- WERKE GMBH	No - SIC industry category not relevant.	GERMANY	DIMENSION STONE, NSK	1990

SAECHSISCHE SANDSTEINWERKE GMBH	Yes - on the basis that the company is engaged in finishing marble, limestone, etc. However, it is a small company with \$15 million turnover, and therefore not a likely prospect	GERMANY	DIMENSION STONE, NSK	1994
ZEIDLER & WIMMEL STEINBRUCH- UND STEINMETZBETRIEBE, GEGR. 1776, GMBH & CO.	No - SIC industry categories not relevant.	GERMANY	DIMENSION STONE, NSK	1776

<b>Sales in US \$</b>	<b>Total Employees</b>
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\$16,584,385.00	165
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\$19,400,000.00	325
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\$90,692,502.00	940
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\$33,066,984.00	200
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\$45,030,754.00	220
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\$77,657,312.00 450

\$20,040,596.00 150

\$16,533,492.00 170

\$191,520,752.00 1100

\$29,947,169.00 161

\$15,030,447.00      250

\$33,022,553.00      160

**D&B 7371: Filtered for Sales Greater than or Equal to 100,000,000**

Company Name	Include in Final 250?	Country	Line of Business	Year Started	Annual Sales US \$
Printrak International Incorporated	Yes - Approach through parent company, Motorola.	USA	Custom Computer Programming Services, NSK	2000	\$109,909,000.00
Database Software, Inc.	Yes - Possible candidate, approach through parent company IBM.	USA	Custom Computer Programming Services, NSK	2001	\$217,300,000.00
Nippon IBM Advanced Solution, K.K.	No - Approach through parent company, IBM.	Japan	Custom Computer Programming Services, NSK	1969	\$168,329,785.00
NK-EXA Corporation	No - Approach through parent company, IBM.	Japan	Custom Computer Programming Services, NSK	1987	\$320,122,700.00
Tivoli Systems Inc. (DE)	Yes - Possible candidate.	USA	Custom Computer Programming Services, NSK	1996	\$2,000,000,000.00
Cambridge Technology Partners (Massachusetts), Inc	No - Technology consulting company.	USA	Custom Computer Programming Services, NSK	2001	\$325,800,000.00
Compuware Corporation	Yes - Good candidate.	USA	Custom Computer Programming Services, NSK	1973	\$2,010,050,000.00
Oracle Corporation Japan	Yes - Good candidate, approach the parent company Oracle.	Japan	Custom Computer Programming Services, NSK	1985	\$565,604,800.00

Synopsys, Inc.	Yes - Possible candidate.	USA	Custom Computer Programming Services, NSK	1986	\$783,778,000.00
SAP America Inc.	Yes - Approach through parent company, SAP.	USA	Custom Computer Programming Services, NSK	1988	\$317,300,000.00
Shell Information Technology International, Inc.	Yes - Possible candidate.	USA	Custom Computer Programming Services, NSK	1995	\$310,300,000.00
Mercury Interactive Corporation	Yes - Growing company with international operations.	USA	Custom Computer Programming Services, NSK	1989	\$307,000,000.00
Netmanage, Inc.	Yes - Possible candidate with international outlook.	USA	Custom Computer Programming Services, NSK	1990	\$104,072,000.00
Matsushita System Engineering K.K.	Yes - Possible candidate, large international company.	Japan	Custom Computer Programming Services, NSK	1979	\$308,443,800.00
NEC Soft Ltd.	Yes - Large, growing international company.	Japan	Custom Computer Programming Services, NSK	1975	\$589,788,322.00
NEC Software Kansai, Ltd.	No - Approach through parent company, NEC Soft.	Japan	Custom Computer Programming Services, NSK	1977	\$198,560,000.00
NEC Software Chubu Ltd.	No - Approach through parent company, NEC Soft.	Japan	Custom Computer Programming Services, NSK	1981	\$103,200,000.00
NEC Software Shikoku Ltd.	No - Approach through parent company, NEC Soft.	Japan	Custom Computer Programming Services, NSK	1984	\$132,808,400.00

NEC Telecom Systems Ltd.	No - Better to approach NEC Corporation through NEC Soft.	Japan	Custom Computer Programming Services, NSK	1981	\$133,650,000.00
NEC Informattec Systems Ltd.	No - Approach through parent company, NEC Soft.	Japan	Custom Computer Programming Services, NSK	1984	\$264,733,800.00
Toshiba Information Systems (Japan) Corp.	Yes - Company's international outsourcing intentions are unclear.	Japan	Custom Computer Programming Services, NSK	1972	\$550,899,000.00
Toshiba Engineering Corporation	No - Focused on Japan, overseas offices are representative.	Japan	Custom Computer Programming Services, NSK	1959	\$1,087,713,000.00
Sony Systems Design Corporation	No - Focused on Japan, overseas offices are representative.	Japan	Custom Computer Programming Services, NSK	1988	\$190,390,000.00
BEA Systems, Inc.	Yes - Growing company with international orientation.	USA	Custom Computer Programming Services, NSK	1995	\$819,760,000.00

**Total  
Employees**

500

2800

470

1509

4500

4200

13000

1448

2922

4500

4000

1418

660

1015

3789

1265

800

644

770

1150

2636

5297

550

2200

**D&B 7372: Filtered for Sales Greater than or Equal to 50,000,000**

<b>Company Name</b>	<b>Include in Final 250?</b>	<b>Country</b>	<b>Line of Business</b>	<b>Year Started</b>
LOTUS DEVELOPMENT UNITED KINGDOM LTD.	Yes, approach through parent company, Lotus Development Corporation	ENGLAND	PREPACKAGED SOFTWARE	1984
LOTUS DEVELOPMENT CORPORATION	Yes	USA	PREPACKAGED SOFTWARE	1995
IBM GLOBAL SERVICES JAPAN EAST SOLUTIONS COMPANY	No	JAPAN	PREPACKAGED SOFTWARE	1991
LOTUS DEVELOPMENT BV	No	IRELAND	PREPACKAGED SOFTWARE	1985
COMPAQ COMPUTER BDG GMBH	No, Compaq is now part of Hewlett Packard	GERMANY	PREPACKAGED SOFTWARE	1977
NOVELL, INC	Yes	USA	PREPACKAGED SOFTWARE	1983
STRUCTURAL DYNAMICS RESEARCH CORPORATION	No, company purchased.	USA	PREPACKAGED SOFTWARE	2001

SDRC SOFTWARE UND SERVICE GMBH	No, company merged with another EDS subsidiary into EDS PLM Solutions.	GERMANY	PREPACKAGED SOFTWARE	1994
FILEMAKER, INC	Yes	USA	PREPACKAGED SOFTWARE	1987
D H L SYSTEMS LTD.	Yes, approach through parent company DHL Systems, Inc.	ENGLAND	PREPACKAGED SOFTWARE	1981
COMPUWARE GMBH	No	GERMANY	PREPACKAGED SOFTWARE	1976
ACCPAC INTERNATIONAL, INC	Yes	USA	PREPACKAGED SOFTWARE	1998
COMPUTER ASSOCIATES INTERNATIONAL INC	Yes	USA	PREPACKAGED SOFTWARE	1976
MICROSOFT GMBH	No	GERMANY	PREPACKAGED SOFTWARE	1983

MICROSOFT CORPORATION	Yes, approach through Israeli subsidiary	USA	PREPACKAGED SOFTWARE	1975
MICROSOFT CO. LTD.	No	JAPAN	PREPACKAGED SOFTWARE	1986
VISIO CORP	No, company purchased by Microsoft Corp.	USA	PREPACKAGED SOFTWARE	1989
CADENCE DESIGN SYSTEMS, INC	Yes	USA	PREPACKAGED SOFTWARE	1982
ORACLE CORPORATION U K LTD	No, previously selected for SIC code 7372	ENGLAND	PREPACKAGED SOFTWARE	1984
ORACLE CORPORATION	Yes	USA	PREPACKAGED SOFTWARE	1977
ORACLE E M E A MANAGEMENT	No	ENGLAND	PREPACKAGED SOFTWARE	1997
VODAFONE TELECOMMERCE GMBH	No, primary focus is on customized software not prepackaged.	GERMANY	PREPACKAGED SOFTWARE	1970

SAP AG SYSTEME, ANWENDUNGEN, PRODUKTE IN DER DATENVERARBEIT UNG	No	GERMANY	PREPACKAGED SOFTWARE	1972
POSTBANK DATA GMBH	No	GERMANY	PREPACKAGED SOFTWARE	1991
AREMISSOFT MANUFACTURING (US), INC	Yes,	USA	PREPACKAGED SOFTWARE	2001
SIERRA ON-LINE INC	No	USA	PREPACKAGED SOFTWARE	1999
VIVENDI UNIVERSAL INTERACTIVE PUBLISHING NORTH AMERICA, INC.	No	USA	PREPACKAGED SOFTWARE	1999
SONY EUROPE FINANCE PLC	No	ENGLAND	PREPACKAGED SOFTWARE	1991

BEA SYSTEMS  
GMBH

No

GERMANY

PREPACKAGED  
SOFTWARE

1996

<b>Annual U.S. Sales</b>	<b>Total Employees</b>
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\$93,795,358.00	319
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\$807,800,000.00	7909
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\$64,596,200.00	251
-----------------	-----

\$447,316,028.00	550
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\$325,686,737.00	2
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\$1,161,735,000.00	9093
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\$264,300,000.00	2591
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\$66,645,516.00 260

\$281,703,000.00 407

\$71,116,166.00 550

\$66,045,106.00 200

\$85,928,000.00 500

\$4,198,000,000.00 16,000

\$207,206,551.00 750

\$25,296,000,000.00 47600

\$1,270,200,000.00 1012

\$56,200,000.00 555

\$1,279,550,000.00 5650

\$477,358,877.00 3966

\$10,859,672,000.00 42927

\$555,369,000.00 3585

\$58,406,013.00 1020

\$5,917,536,514.00 23335

\$279,836,959.00 613

\$50,100,000.00 496

\$69,500,000.00 685

\$278,500,000.00 2730

\$928,838,133.00 38

**D&B 7373: Filtered for Sales Greater than or Equal to 20,000,000**

<b>Company Name</b>	<b>Include in Final 250?</b>	<b>Country</b>	<b>Line of Business</b>	<b>Year Started</b>	<b>Annual Sales US \$</b>
GE INDUSTRIAL SYSTEMS SOLUTIONS INC	Yes - Possible candidate.	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1998	\$257,100,000.00
SCHLUMBERGER TECHNOLOGIES, INC.	No - Already included as SchlumbergerSema.	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1979	\$171,500,000.00
MENTOR GRAPHICS CORPORATION	Yes - Company with international orientation, possible candidate.	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1981	\$589,835,000.00
EDS/SHL CORPORATION	Yes - Possibility, some independence from EDS Corporate.	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1999	\$145,800,000.00
INTERGRAPH CORPORATION	Yes - Good possibility, approach through parent company.	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1969	\$690,454,000.00
INTERGRAPH PROCESS & BUILDING SOLUTIONS, INC	No - Approach through parent company.	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	2000	\$60,200,000.00
STREAM INTERNATIONAL INC	Yes - Good candidate.	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	2001	\$428,300,000.00
CITICORP DEVELOPMENT CENTER	No - Research and development center in Los Angeles.	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1968	\$51,600,000.00

SIEMENS BUSINESS SERVICES INC	Yes - Approach through direct parent, Siemens Business Services GmbH.	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	2000	\$556,700,000.00
SIEMENS CORPORATE RESEARCH, INC	No - Not a candidate, US-based research laboratory.	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1988	\$32,000,000.00
EFFICIENT NETWORKS, INC	Yes - Possible candidate.	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	2000	\$200,000,000.00
EQUANT INTEGRATION SERVICES, INC	Yes - Possible candidate, approach through Equant Corporate.	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1999	\$30,200,000.00
TIBCO SOFTWARE INC	Yes - International company.	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1997	\$251,797,000.00
ALSTOM ESCA CORPORATION	No - Not focused in SIC 7373.	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1998	\$175,433,000.00
ECI TELECOM, INC	Yes - A possible systems integration candidate.	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1993	\$43,000,000.00
PACIFIC INFORMATION SYSTEMS	No - Not large enough, US subsidiary of Israeli company.	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1998	\$58,604,565.00
NEC COMMUNICATION SYSTEMS LTD.	No - Not a possibility.	JAPAN	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1980	\$423,954,000.00
NEC-TOSHIBA INFORMATION SYSTEMS INC.	No - Domestic focus.	JAPAN	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1974	\$156,305,600.00

MITSUI KNOWLEDGE  
INDUSTRY CO. LTD.

No - Domestic  
focus.

JAPAN

COMPUTER  
INTEGRATED  
SYSTEMS  
DESIGN, NSK

1967 \$126,180,000.00

**Total  
Employees**

3000

2000

2750

0

4600

700

5000

600

6500

160

525

350

800

409

500

98

1810

483

**D&B 7389: Business Services NEC Establishments primarily engaged in furnishing business services, not elsewh**

Company Name	Include in Final 250?	Country	Line of Business	SIC Code 1
DU PONT FOREIGN SALES CORPORATION	No - this is a Foreign Sales Corporation, a device set up by the US government to allow US corporations to obtain tax breaks on foreign sales	USA	BUSINESS SERVICES, NEC, NSK	7389 Establishments primarily engaged in furnishing business services, not elsewhere classified
MENNEN SOUTH AFRICA, LTD	No - subsidiary of Colgate Palmolive	USA	BUSINESS SERVICES, NEC, NSK	7390 Establishments primarily engaged in furnishing business services, not elsewhere classified
ADVANCED SERVICES, INC.	No - subsidiary of General Electric	USA	BUSINESS SERVICES, NEC, NSK	7391 Establishments primarily engaged in furnishing business services, not elsewhere classified
SARAMAR L.L.C.	No - this is a business unit serving the Sara Lee Corporation	USA	BUSINESS SERVICES, NEC, NSK	7392 Establishments primarily engaged in furnishing business services, not elsewhere classified
PITTSTON COAL MANAGEMENT COMPANY	No - management unit of the Pittston Coal Company	USA	BUSINESS SERVICES, NEC, NSK	7393 Establishments primarily engaged in furnishing business services, not elsewhere classified
OCEANEERING INTERNATIONAL INC	No - this is an advance applied technology company that provides engineering services and hardware to industries in the marine, and space industries	USA	BUSINESS SERVICES, NEC, NSK	7394 Establishments primarily engaged in furnishing business services, not elsewhere classified
CITICORP DINERS CLUB INC.	No - credit card company	USA	BUSINESS SERVICES, NEC, NSK	7395 Establishments primarily engaged in furnishing business services, not elsewhere classified
CITICORP CREDIT SERVICES INC	No	USA	BUSINESS SERVICES, NEC, NSK	7396 Establishments primarily engaged in furnishing business services, not elsewhere classified
ASSOCIATES FINANCIAL SERVICES COMPANY OF NEW JERSEY, INC.	No	USA	BUSINESS SERVICES, NEC, NSK	7397 Establishments primarily engaged in furnishing business services, not elsewhere classified

MARCOM TECHNOLOGIES, INC	No	USA	BUSINESS SERVICES, NEC, NSK	7398 Establishments primarily engaged in furnishing business services, not elsewhere classified
SGS CONTROL SERVICES INC	No -verification, certification and testing of products - unit of SGS, Geneva	USA	BUSINESS SERVICES, NEC, NSK	7399 Establishments primarily engaged in furnishing business services, not elsewhere classified
UNIVERSAL MUSIC GROUP INC	No - music production company	USA	BUSINESS SERVICES, NEC, NSK	7400 Establishments primarily engaged in furnishing business services, not elsewhere classified
ISRAEL AIRCRAFT INDUSTRIES INTERNATIONAL INC	No - Israeli developer of military and commercial aerospace technology	USA	BUSINESS SERVICES, NEC, NSK	7401 Establishments primarily engaged in furnishing business services, not elsewhere classified
NISSAN FINANCE OF AMERICA, INC	No - provides financial services for Nissan group companies	USA	BUSINESS SERVICES, NEC, NSK	7402 Establishments primarily engaged in furnishing business services, not elsewhere classified
EVERGREEN TRADING COMPANY, INC.	No - trading company	USA	BUSINESS SERVICES, NEC, NSK	7403 Establishments primarily engaged in furnishing business services, not elsewhere classified

ere classified

<b>Year Started</b>	<b>Annual Sales US \$</b>	<b>Total Employees</b>
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1995	62800000	2000
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1806	9357900000	2000
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1990	37900000	1200
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1988	65000000	1
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1990	47200000	1500
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1969	307730000	4000
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1981	37900000	1200
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1998	323100000	10334
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1995	125300000	4000
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2001	34700000	1100
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1983	61312000	688
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1997	33200000	1234
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1968	49726000	675
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1998	35885000	1
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1992	30000000	4
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## Insite Search SIC 1411: Refined for Target Markets, Sales Amount, Rele

Company	Include in final 250?	Country	# Empl.	Revenue
Rudersdorfer Zement GmbH	Yes - quarry and process limestone - large company	Germany	480	101900000
Adam Sehring and Sohne	No - products not relevant	Germany	150	83000000
KANN GmbH Baustoffwerke	No - products not relevant	Germany	450	81600000
RWK Kalk AG	No - quarrying only - probably inadequate sales levels	Germany	545	23900000
Swenson Granite Co.	No - this is a mining company	United States	410	40000000
Graymont Western US Inc.	No - involved in mining - sales also probably too low	United States	125	30000000
Bybee Stone Company Inc.	No - sales levels too low	United States	85	11000000
Sharjah Cement and Industrial Development Company Limited PLC	No - involved in limestone mining	United Arab Emirates	350	62300000
Ras Al Khaimah Rock Co.	No - quarrying	United Arab Emirates	n/a	n/a
Ankit Granites Ltd.	No - sales levels are probably too low	India	n/a	2500000
Chinar Exports Ltd.	No - quarrying company	India	n/a	n/a
S N Sunderson Ltd.	No - quarrying company - no information on sales	India	n/a	n/a
Vineet Udyog Ltd.	No - quarrying company	India	n/a	n/a
Yenepoya Minerals and Granites Ltd.	No. This company's financials are negative. (See <a href="http://www.timesofmoney.com">www.timesofmoney.com</a> for a stock review of Yenepoya Minerals.	India	n/a	n/a

Italcementi S.p.A.	No - cement company	Italy	18028	3439800000
Campolonghi Italia S.p.A.	No - quarrying company and sales levels are low	Italy	100	34700000
Henraux S.p.A.	No - sales levels are too low	Italy	170	18400000
Jordan Carbonate Co.	No, this company mines and exports calcium carbonate - it is not in the quarrying or finishing of stone or marble.	Jordan	n/a	n/a
Dhofar Marble and Granite Co. S.A.OG	No - too small	Oman	266	1800000
Gulf Stone Co SAOG	No - too little information - quarrying company	Oman	n/a	n/a
Murray and Roberts Holdings Ltd.	No - this is a large, highly diversified conglomerate. Its mining operations are in the construction of mining plant and equipment.	South Africa	32361	830200000
Marlin Corporation Ltd.	No - quarrying company	South Africa	2050	60300000
Kelgran Africa Ltd.	Yes, but through the parent company, Mycom Berhad in Kuala Lumpur, which is the owner of Kelgran. Mycom Berhad has expanded in the past into the natural	South Africa	450	31800000
Ingemar S.A.	Yes - large Spanish company producing cladding materials from marble	Spain	850	126400000

## ▶vant Operations Descriptions

### Business Description

Manufacture and sale of cement and related materials; quarrying, processing and sale of chalk and limestone.

Quarrying and sale of stone and gravel; manufacture of ready-mixed concrete; excavation services; inland shipping services.

Building materials including sand, stone, concrete slabs

Limestone quarry

Mining: Granite

Mining: Limestone mining

Mining: Limestone fabricating

Manufacture and supply of cement and paper sacks; limestone and siltstone mining.

Quarrying and supply of limestone aggregates and sand.

Production of granite

Export of chemicals, pharmaceuticals, textiles and gems; manufacture of leather products; granite quarrying

Manufacture of firebricks and quarrying of limestone

Marble quarry

Manufacture of cut and polished granite slabs and tiles

Manufacture of cement, hydraulic binders and ready mixed concrete; engineering; finance; air transport services.

Quarrying; marble and slate

Production and sale of marble and granite

Quarrying; production and export of various grades of calcium carbonate including natural and treated for industrial use

Mining and processing of marble and granite

Production of marble, granite and quartz agglomerate stone

Holding company interested in construction, engineering contracting, design and project management, land, sea and air services, specialised contracting and property development; quarry products, cement and piping systems; transport and trucking; light engineering, fluid handling and measurement, engineering and mining supplies and transport equipment; specialist manufacturing, foundries and automotive products

Quarrying and trade in dimensional stone

Quarrying and exporting of a wide colour variety of granite blocks; granite processing plants producing granite tiles

Quarrying of marble and granite; dressing of slabs

**Insite SIC 23: from top 1000 by revenue, refined to yield those with 2000 or more empl**

<b>Company</b>	<b>Include in List of 250?</b>	<b>Country</b>	<b># Empl.</b>	<b>Revenue</b>
Tommy Hilfiger Corp.	Yes - Large company, industry leader with international operations.	Hong Kong	2,600	\$1,880,900,000
Glorious Sun Enterprises Ltd.	Yes - Large company with global reach.	Hong Kong	33,000	\$395,500,000
River Island Clothing Company Ltd.	Yes - Possible candidate.	United Kingdom	5,980	\$382,100,000
YGM Trading Ltd.	Yes - Possible candidate.	Hong Kong	4,500	\$225,100,000
Delta Textiles London Ltd.	No - Already listed elsewhere.	United Kingdom	2,800	\$145,600,000
Petit Bateau S.A.	No - Approach through parent company, Yves Rocher.	France	2,086	\$131,600,000
Adolf Ahlers AG	Yes - Major company, possible candidate.	Germany	6,850	\$258,400,000
adidas AG	Yes - Global player with international operations.	Germany	13,362	\$4,938,800,000
Aoyama Trading Company Ltd.	Yes - Growing company with international operations.	Japan	3,443	\$1,350,200,000
Mizuno Corp.	Yes - Large company, possible candidate.	Japan	2,757	\$1,297,900,000

Sanyo Shokai Ltd.	Yes - Possible candidate.	Japan	2,002	\$1,004,400,000
Hugo Boss AG	Yes - Major company, possible candidate.	Germany	3,394	\$781,600,000
World Company Ltd.	Yes - Good candidate.	Japan	2,286	\$1,575,900,000
Tungtex Company Ltd.	Yes - Growing company with international operations.	Hong Kong	6,400	\$191,100,000
Yves Rocher S.A.	Yes - Good possibility.	France	12,500	\$1,258,100,000

## Employees and producing in relevant SIC subsectors

### Business Description

Manufacturing: Men's sportswear. Retail: Men's clothing store chain. Finance: Holding company.

Retailing, export and production of casual wear

Manufacture and retail trade in men's and women's fashionwear

Manufacture, retail and wholesale of branded apparel and accessories; property investment and printing

Manufacturing: Manufacture and the wholesale trade in clothing

Manufacture of children's clothing including babywear, beachwear and sweatshirts

Manufacture and sale of clothing especially outer garments for men

Manufacturing: The adidas-Salomon Group designs, develops, produces and markets a broad range of athletic lifestyle products.

Men's apparel and specialty clothing chain store operations

Manufacture of sports and leisure goods

Manufacture and distribution of coats, suits, dresses and casual wear for men, women and children

Hugo Boss AG designs, manufactures, sells and licenses fashion clothing, accessories and complementary products with subsidiaries throughout Europe, North America, South America, Australia and Asia

Manufacture of women's clothing

Investment holding company with subsidiaries engaged in the manufacture and sale of ladies' fashionable clothing

Manufacture of cosmetic products, perfumes, children's clothes and household linens

**Insite Database Search SIC Code 3281 Establishments primarily engaged in cutting, shaping slate, and other stone for building and miscellaneous uses.**

<b>Company</b>	<b>Include in Final 250?</b>	<b>Country</b>	<b>Number of Employees</b>	<b>Primary SIC &amp; Description</b>
Beijing Xijiao Gravel Plant	No - no information available	China	n/a	3281 Cut Stone And Stone Products
Associated Stone Industries Ltd.	Yes, but is not a likely candidate - not a large company, makes artifacts, and seems to be highly focused on Indian operations.	India	n/a	3281 Cut Stone And Stone Products
Madhav Marbles and Granites Ltd.	No. Financials show that this company only has about \$2 million in sales	India	218	3281 Cut Stone And Stone Products
Aro Granite Industries	No - small company, low turnover - website does not support interest in locating in WB	India	74	3281 Cut Stone And Stone Products
Himalaya Granites Ltd.	No - small company, low turnover, incompatible products	India	n/a	3281 Cut Stone And Stone Products
ABN Granites Ltd.	No - company vanished with investor's funds and delisted from Indian Stock Exchange	India	n/a	3281 Cut Stone And Stone Products
CRB Corporation Ltd. Formerly	No - company financials do not support interest in company	India	n/a	3281 Cut Stone And Stone Products
East India Granites Ltd.	No - company delisted from Indian Stock Exchange	India	n/a	3281 Cut Stone And Stone Products
John Meyers Granite Ltd.	No - no information available on company	India	n/a	3281 Cut Stone And Stone Products
Kedia Agglomerated Marbles Ltd.	No - company financials do not support interest in company	India	n/a	3281 Cut Stone And Stone Products
Laxmi Granites Ltd.	No - company delisted from Indian Stock Exchange	India	n/a	3281 Cut Stone And Stone Products

Premium Granites Ltd.	No - company was in very serious difficulties in 1999.	India	n/a	3281 Cut Stone And Stone Products
Rock Copco Ltd.	No - manufacturers of ornamental granite	India	n/a	3281 Cut Stone And Stone Products
Talavadi Rock and Mineral Products Ltd.	No - company suspended from India Stock Exchange in 2002	India	n/a	3281 Cut Stone And Stone Products
Marblo S.A.L	No - too little information. Company does not have own website	Lebanon	n/a	3281 Cut Stone And Stone Products
Marge Industrial Co. S.A.L	No - no information available	Lebanon	n/a	3281 Cut Stone And Stone Products
Inma Co Oman L.L.C.	No - Information obtained on web indicates that this company is in the construction plant and equipment business.	Oman	n/a	3281 Cut Stone And Stone Products
Shalhoub Corp.	No - this is an importing company	Saudi Arabia	n/a	3281 Cut Stone And Stone Products
Saudi Marble Co.	Yes - this is a large calcium carbonate producer (CC is made from marble). However, there may be sufficient raw material available in Saudi Arabia.	Saudi Arabia	n/a	3281 Cut Stone And Stone Products
Red Sea Mining Company Ltd.	No - this is a Saudi Arabian Government company set up to develop mining in Saudi Arabia.	Saudi Arabia	n/a	3281 Cut Stone And Stone Products

, and finishing granite, marble, limestone,

<b>Revenue</b>	<b>Business Description</b>
n/a	Involved with processing stone and granite
\$19,300,000	Manufacturing: Operation of stone quarries and polishing factories
\$7,400,000	Manufacturing: Manufacture of marble and granite tiles and slabs
\$5,100,000	Manufacturing: Production of polished and flamed granite. ISO 9002 accredited
\$4,500,000	Manufacturing: Production of granite monuments and memorials
n/a	Manufacturing: Manufacture of granite slabs and export of rough blocks
n/a	Production of polished granite
n/a	Manufacturing: Manufacture of granite
n/a	Manufacturing: Manufacture of polished granite
n/a	Manufacturing: Manufacture of marble agglomerate
n/a	Manufacturing: Manufacture of polished granite slabs

n/a	Manufacturing: Wholesale trade in rough and polished granite, slabs tiles and monuments
n/a	Manufacturing: Manufacture of cut and polished ornamental stones
n/a	Manufacturing: Processing and polishing of granite slabs
n/a	Manufacture of marble and onyx items
n/a	Manufacture of granite, marble and onyx products
n/a	Manufacturing: Import, sales and service of construction plant and equipment including hoists, crushers, concrete mixers, road sweepers, drilling machines, tower cranes, bitumen equipment, hammer drills, concrete pumps and dumpers
n/a	Import and distribution of sanitaryware and fittings; production of aluminium windows and doors, building materials and marble products
n/a	Production of marble and granite; import and distribution of building materials including tiles, marble, granite, insulation materials, steel doors, decorative materials, kitchen furniture and decorative items
n/a	Manufacture of and trading and contracting in building materials, granite and marble

**InSite SIC Code 7371, Computer Programming Services Filtered for Tar**

<b>Company</b>	<b>Include in Final 250?</b>	<b>Country</b>	<b># Empl.</b>	<b>Revenue</b>
Magic Software Enterprises Ltd.	Yes - Possible candidate.	Israel	700	\$89,800,000
Tecnomatix Technologies Ltd.	Yes - Possible candidate, growing company.	Israel	n/a	\$68,000,000
ForSoft Ltd.	Yes - Approach through parent, Formula Systems Group.	Israel	900	\$64,600,000
Paradigm Geophysical Ltd.	No- Not presently a candidate.	Israel	480	\$63,000,000
Liraz Systems Ltd.	Yes - Possible candidate, growing company.	Israel	500	\$41,800,000
Retalix	Yes - Good candidate for outsourcing possibilities.	Israel	160	\$35,900,000

Sema Group PLC	Yes - Large and growing company.	United Kingdom	19349	\$2,279,300,000
Parity PLC	No -Current corporate status unclear.	United Kingdom	1721	\$444,500,000
FI Group PLC	No - Company focuses on applications management.	United Kingdom	3539	\$393,700,000
Synstar PLC	No - Primarily consulting and in-house services	United Kingdom	3125	\$333,800,000
MERANT plc	No - Currently uncertain about future and finances; divesting from some businesses.	United Kingdom	1928	\$321,600,000
Spectrum Computer Services PLC	No - Company not of sufficient size and scope.	United Kingdom	205	\$75,800,000
WM-data AB	No - Market and focus limited to Scandinavia, no outsourcing of operations.	Sweden	8180	\$1,173,800,000
Cap Gemini AB	No - Not a candidate.	Sweden	300	\$387,500,000

Teleca AB	No - Consulting company, entirely European in focus, outlook, and offices.	Sweden	2824	\$227,900,000
IFS Industrial and Financial Systems AB	Yes - Good candidate.	Sweden	3478	\$217,000,000
debis Systemhaus GmbH	No - Very little within SIC 7371.	Germany	17160	\$2,489,300,000
CompuNet Computer AG and Co. oHG	No - Current turnaround situation, recently acquired by GE.	Germany	3280	\$971,100,000
EDS Holding GmbH	No - Domestic focus.	Germany	110000	\$649,100,000
Gemplus GmbH	Yes - Approach through parent company, possibility despite current restructuring.	Germany	700	\$649,100,000
CMG Deutschland GmbH	Yes - Approach through parent company, CMG plc.	Germany	7900	\$562,600,000
Thyssen Krupp Information Systems GmbH	Yes - Possible candidate.	Germany	3000	\$432,700,000
ORACLE Deutschland GmbH	No - Domestic in focus.	Germany	1900	\$402,400,000

START Holding GmbH	No - Not currently a candidate.	Germany	n/a	\$370,000,000
Software AG	Yes - Possible candidate.	Germany	2780	\$352,200,000
VW-Gesellschaft fur technische Datenverarbeitungssysteme mbH	No - Not enough information exists.	Germany	2990	\$280,400,000
DanaData A/S	No - Little outsourcing, focused on Scandinavian region.	Denmark	986	\$333,200,000
Scandinavian Airlines Data Denmark A/S	No - Not a candidate.	Denmark	1000	\$215,600,000
Maersk Data A.S.	Yes - Possible candidate.	Denmark	1577	\$190,300,000
Computer Sciences Corp. A/S	No - Domestic focus.	Denmark	1137	\$149,800,000
SDC Udvikling A/S	No - Software development only.	Denmark	811	\$122,400,000
Merkantildata A.S.A.	No - Not a candidate.	Norway	4337	\$864,500,000
EDB	Yes - Internationally oriented, possible candidate.	Norway	3020	\$476,300,000
ErgoGroup	No - Not yet internationally oriented.	Norway	1118	\$154,200,000

ICL Invia Oyj	No - Domestic focus.	Finland	2088	\$301,100,000
Novo Group	Yes - Possible candidate.	Finland	2026	\$270,300,000
EDS France	No - Domestic in focus.	France	3000	\$12,903,900,000
Cap Gemini Ernst and Young	No - Focused domestically, and away from outsourcing computer programming services.	France	39626	\$3,648,100,000
Amdahl France S.A.	No - Not a candidate.	France	3000	\$1,007,800,000
LaSer	No - Not enough information exists.	France	n/a	\$635,300,000
Dassault Systemes S.A.	No - Not a candidate, little or no outsourcing in SIC 7371.	France	2146	\$427,100,000
C P Software S.A.	Yes - Approach through parent company, Getronics.	Spain	n/a	\$15,800,000,000
Accenture SL	No - Not a candidate.	Spain	5500	\$348,700,000

Sema Group S.A.E.	No - Approach through parent company, Schlumberger Sema.	Spain	4200	\$221,600,000
IBM Global Services Espana S.A.	No - Domestic in focus.	Spain	1455	\$189,900,000
Electronic Data Systems Espana S.A.	No - Domestic in focus.	Spain	2900	\$188,200,000
Cisco Systems Spain S.L.	No - Domestic in focus.	Spain	150	\$167,800,000

## Target Markets and Revenue

### Business Description

Services: Magic is a leading provider of application development technology and business solutions to corporations worldwide. Magic's core development technology, generally considered the most productive development environment on the market for creating customisable Web and client/server solutions, allows for rapid delivery of e-business solutions that extend from front-office customer relationship management to back-office applications to specific vertical solutions. Magic's e-commerce and CRM solutions are best suited when time-to-market is critical, integration with existing systems and business processes is required, and/or a high degree of maintenance is anticipated. In addition, Magic solutions provide the portability and scalability crucial for today's dynamic business environment, as well as the advantage of a uniform application paradigm regardless of architecture or database.

Services: Integrated solutions to design, plan, simulate and optimize a complete factory

Services: Design, development and maintenance of application and solutions for large organisations. The Company's core services include application development, systems integration, migration of IT platforms, IT consulting, outsourcing and Internet web site development. Following a restructuring process which was completed in the first quarter of 2000, the Company will operate through six divisions:- ForSoft Solutions and Services Israel ; ForSoft Telecom Solutions; ForSoft Insurance Solutions; ForSoft Retail Solutions; ForSoft Travel Solutions; ForSoft Inc USA

Services: Manufacture of advanced information solutions and services for exploration and production for the oil and gas industry

Services: Development of management information systems; outsourcing services and system integration

Services: Provides integrated enterprise-wide software solutions for the retail food industry worldwide, including supermarkets convenience stores and restaurants

Services: The principal activity of the Services: Group as an information systems contractor is the provision of professional services in all aspects of computer consultancy, programming and software.

Services: Provision of information technology services through e-business/solutions and software services

Services: The Group is a leading computer services, recruitment and IT training company committed to delivering high quality managed projects which address the specific business needs of major organisations in the financial services, commercial and public sectors

Services: Provision of Information Technology and Business Continuity services to a broad range of customers in the UK and pan-European

Services: MERANT plc is the parent company of a group of companies whose principal activities are the design, development and marketing of software products and services for enterprise application development. Enterprise application development is where businesses accelerate the application of innovative information technology to create a competitive advantage. MERANT's solution offerings empower organisations to transform their enterprise applications for the changing technology and business requirements of the e-business environments, manage the application development process, and provide integrated data connectivity across the enterprise, from the mainframe to the Internet

Services: Computer, telecommunications and word processing services; data processing

Services: Supply of computer software and related services

Services: Computer software and services

Services: Consulting services within information technology and industrial technology

Services: Software services with applications for design, manufacturing, distribution, maintenance, finance and human resources

Services: Information and communication services; computer services; systems planning and analysis

Services: Information technology IT services provider for large corporations

Services: Holding company with interests in information technology

Services: Development, manufacture and sale of microchip data carriers and associated hard and software

Services: Information technology services

Services: Print server solutions; outsourcing services; facilities management; intranet services; delivery of complete IT infrastructures

Services: Computer services, especially the marketing of software

Services: Operation of an electronic reservation and information system for travel operators.

Services: Software products

Services: Data-processing systems; IT support and services; systems integration and outsourcing

Services: System management; outsourcing; operating services; Internet solutions; groupware; Lotus Notes and Microsoft applications; consultancy services

Services: Computer services

Services: Consultancy, systems development and integration; Web systems, standard software, data communications, mainframe operations and distributed systems management

Services: Information technology services including public databases, workgroup computing, outsourcing, network communication and finance, pay and staff systems

Services: Computer services for the financial sector

Services: Consultant and integrator in the field of information and communication technology

Services: Consultancy services, software solutions and computer operations

Services: Information technology services for private sector, state and municipal customers

Services: Provision of e-business applications integrated with basic applications and business systems which require IT infrastructure support

Services: Comprehensive IT services including software, usability, network, data security, data communications, GIS, outsourcing and infra related solutions

Services: Information technology services including software engineering and e-business consulting solutions

Services: Services and consultancy in computers

Services: Computer software and systems.

Services: Computer services; services and technology branch of the group Galeries Lafayette developing new forms of commerce

Services: Production of CAD/CAM/CAE software products and supply of related services; product development Management II solutions; network computing solutions. In July 2000 the company won a 45m Eur contract that will see its Catia computer aided design software product used for the first time by Airbus Industrie

Services: Design, development and production of computer operating, utility systems and applications programmes; operation of outsourcing centres

Services: Management and technological consultancy services; outsourcing services

Services: Computer services including outsourcing and consultancy

Services: Computer outsourcing

Services: Computing services including the design and development of media systems; industrial, financial and banking computing; management of communications networks and information processing centres; outsourcing services; computer-assisted design; automisation of production control systems

Services: Computer services including Internet related services

## InSite SIC Code 7372: Prepackaged Software: Filtered for Target Markets and Rev

Company	Include in Final 250?	Country	# Empl.	Revenue
OptiSystems Solutions Ltd.	No, company purchased.	Israel	64	\$539,000,000
Check Point Software Technologies Ltd. (Ramat Gan, Israel)	Yes, Check Point solutions are sold, integrated and serviced by a network of 2,500 certified partners in 203 countries. Check Point Software Technologies is the worldwide leader in securing the Internet. It is the confirmed market leader of both the worldwide VPN and firewall markets.	Israel	1,100	\$425,300,000
Better On-line Solutions Ltd.	Yes, fairly small with few employees, located in Israel. Creates innovative and powerful solutions for seamless integration of PCs and LANs into the midrange host environment. The Company designs, develops, manufactures, markets and supports superior products that provide efficient solutions to PC connectivity challenges in the AS/400 environment.	Israel	205	\$85,200,000
Sapiens International Corporation N.V.	Yes, global provider of cost-effective business software solutions that are deployed rapidly and support our clients' core business processes. Our solutions, which are installed at hundreds of our customers worldwide, accelerate business solution development, legacy lifecycle management and application maintenance.	Israel	785	\$72,700,000
Vocaltec Communications Ltd.	No, because of small size and it provides small company upstart support in linking traditional telephone networks with newer systems based on Internet Protocol Standards - 85% of work is in Europe (20% of business is with the German Telekom).	Israel	380	\$42,000,000
Optibase Ltd.	No, too small - focused on digital video solutions.	Israel	120	\$30,700,000
Ceragon Networks Ltd.	No - SIC industry category not relevant.	Israel	290	\$29,000,000

Telelogic AB	Yes, offices in 19 countries including Israel and India. Telelogic is the leading global supplier of solutions for advanced software development.	Sweden	1,260	\$881,200,000
Industrial and Financial Systems IFS AB	Yes, Industrial & Financial Systems makes Web-based software applications for engineering development, financial analysis, and supply chain management. Showing good recovery in last half of 2001 after the recession with the launch of a new series software.	Sweden	3,478	\$265,500,000
Logica PLC	No - SIC industry category not relevant.	United Kingdom	8,115	\$1,199,000,000
CMG PLC	No - SIC industry category not relevant.	United Kingdom	13,070	\$1,146,700,000
Sage Group PLC	Yes, leading publisher of accounting software for small and medium sized businesses. Offers integrated and modular accounting products range from packages for small businesses through to applications for medium-sized and larger organisations. Sage has a subsidiary "Sage - Middle East" located in Dubai that was established in 1995.	United Kingdom	4,642	\$583,100,000
Oracle Corp. UK Ltd.	Yes, Oracle is the first software company to develop and deploy 100 percent internet-enabled enterprise software across its entire product line: database, server, enterprise business applications, and application development and decision support tools.	United Kingdom	4,500	\$505,600,000

Electronic Arts Ltd.	Yes, Electronic Arts (EA) is the world's leading independent developer and publisher of interactive entertainment software for personal computers and advanced entertainment systems. Hedquartered in California.	United Kingdom	235	\$318,600,000
RM PLC	No, software supplier primarily - classified mostly in Trade	United Kingdom	1,571	\$293,600,000
Counterpoint Systems Ltd.	No, only 50 employees - too limited in scope.	United Kingdom	50	\$292,000,000
Eidos PLC	Yes, Eidos PLC is one of the world's leading publishers and developers of entertainment software. Eidos' rise has been meteoric, it only came into existence as a games company in 1995 and today is home to some of the interactive industry's best known brands	United Kingdom	583	\$275,600,000
CMG Admiral Ltd.	No, fairly small company and majority of work is in different SIC code areas.	United Kingdom	2,522	\$237,800,000
NDS Group PLC	Yes, The company develops software that provides consumers with secure, authorized access to digital satellite and pay-television transmissions. Broadcasters use its VideoGuard and other conditional access software (nearly 60% of sales) to maintain databases of subscriber profiles and preferences and to provide access to authorized viewers. Has an R&D office in Israel.	United Kingdom	1,318	\$304,800,000
InfoVista S.A.	Yes, small but develop and market technologically advanced software which monitors, analyzes and reports on the performance and quality-of-service of information technology.	France	230	\$23,000,000

Syseca S.A.	No, suspect company was purchased - no web information available.	France	4,200	\$358,700,000
Business Objects SA	Yes, Business Objects offers revolutionary analytic products based on our vision of integrated enterprise analytic applications which includes both packaged best-practice applications and unique analytic technologies. Packaged applications provide best-practice analytics ready to run.	France	2000+	\$348,900,000
Groupe Steria SCA	No - SIC industry category not relevant. Majority of work is in custom software development.	France	3,400	\$259,600,000
Ares S.A.	No, software supplier primarily - classified mostly in Trade - 98% of sales from France	France	1,116	\$343,600,000
Knowledge House Inc.	No - SIC industry category not relevant. Currently in bankruptcy/insolvency.	Canada	162	\$39,182,000,000
ASI Corp.	No, software supplier primarily - classified mostly in Trade	Canada	1,000	\$900,000,000
Geac Computer Corporation Ltd.	Yes, Geac Enterprise Solutions (GES) provides several product suites of manufacturing, distribution, financial and human resource software used in a wide range of industry sectors, including apparel manufacturing, auto-parts manufacturing, financial services, food and beverage processing, and healthcare and local government administrations.	Canada	5,026	\$668,700,000
Total Control Products (Canada) Inc.	Yes, mission is to be the world-wide supplier of choice for hardware and software solutions for the industrial automation market	Canada	100	\$594,000,000

Advanced Chemistry Development Inc.	Yes, Advanced Chemistry Development, Inc. has positioned itself as the leading developer of chemical property prediction and spectral prediction and management software. It provides the new standard in comprehensive and innovative predictive chemical, spectroscopic, and database management software solutions. Ranked in 2001 as one of the top 500 fast growing hi-tech firms in N. America by Deloitte and Touche.	Canada	90	\$525,000,000
Creo Products Inc.	No, Primary work is in digital printing technology and hardware development. Software development is a smaller portion of their portfolio. It does have a product development center in Herzilia, Israel. CEO is native Israeli.	Canada	4,000	\$453,300,000
Macdonald, Dettwiler And Associates Ltd.	No - SIC industry category not relevant. Majority of work is in information/data provision not prepackaged software development.	Canada	1,800	\$450,000,000
NTT Data Communications Systems Corp.	Yes, large company that does develop prepackaged software in the industries of banking, health care, manufacturing, and transportation. Top competitor of IBM, Fujitsu, and NEC.	Japan	9,307	\$6,038,000,000
CSK Software	Yes, approach through parent company - based in Japan - CSK Corporation (3.8 billion and 15K employees) or the CSK Software - UK office.	Japan	4,891	\$1,063,000,000
Intec Inc.	Yes, developer and outsourcer of prepackaged software for a host of industries.	Japan	2,653	\$812,000,000

Hitachi Information Systems Ltd.	Yes, developers of both prepackaged and custom software. Seek and supply the leading third-party packaged systems and technology by establishing business alliances with leading companies, including overseas software/hardware manufacturers. Growing quickly through a merger 10/01 with Hitachi Information Network, Ltd.	Japan	5,100	\$1,171,000,000
Fuji Soft ABC Inc.	Yes, One of Japan's largest systems engineer groups, this business division is engaged in software development in a wide range of fields, ranging from communications control, machine control, basic software, language processing, and banking and insurance, to a variety of application software based on Windows, UNIX, and OS/2.	Japan	4,056	\$514,200,000
NTT Software Corp.	Yes, developer of hi-tech prepackaged software applications.	Japan	1,510	\$503,000,000

## Revenue

### **Business Description**

Services: Provider of system and application management solutions software.

Services: Developer of networking software. Finance: Financial holding company.

Services: Computer peripheral equipment and software dealing with communication and networking.

Services: Application development and reengineering software.

Services: Telecommunications software.

Services: Develops broadband digital video streaming solutions

Services: Developer of software and wireless access products.

Services: Developer of visual software for telecommunications industry.

Services: Develops, markets and sells software to medium sized and large companies.

Services: Provision of information technology services, concentrating on: the marketing, design, production, integration and maintenance of custom built software and associated hardware systems; consultancy, applications management and project management in the field of information technology; the design, development, implementation and marketing of software products and the re-usable elements of applications software, called systems kernels.

Services: Provision of a wide range of information and communications technology services and solutions

Services: Development, distribution and support of branded PC accounting and payroll software and related products for medium sized and smaller businesses

Services: Consultancy and training services to users of "Oracle"; provision of software

Services: Publication of computer games

Services: The supply of IT solutions to educational markets, based upon PC technology and incorporating networking, software and services.

Services: Developer of software applications to manage royalties and publishing rights in the music industry.

Services: The development and publishing of entertainment software. The Group also continues to be involved in the design, manufacture and sale of video editing software, post production video editing and new media technologies.

Services: Software products, management consultancy and training services

Services: Software company.

Services: Developer of software that monitors computer performance.

Services: Software engineering and services; credit reporting agency and collection; computer services

Services: Developer of decision support and e-business intelligence software tools for the client/server and intranet/extranet markets.

Services: Computer programming and software services

Services: Development of computer software and supply of related services

Services: Developer of secondary and post-secondary education services software.

Services: Developer of information technology asset management software.

Services: Computer software and processing

Services: Developer of applications and communications software.

Services: Developer of chemical predictive, spectroscopic, and database management software.

Services: High-technology company focused on the application of imaging and information technology.

Services: Computer software and processing

Services: Data communications and software

Services: Developer of english language translation software.

Services: Dataprocessing and software development

Services: Development of  
dataprocessing systems and  
services and software

Services: Production of software  
particularly strong in language and  
communications

Services: Developer of multi-user  
virtual reality software.

**InSite SIC Code 7373, Computer Integrated Systems Design: Filtered for T**

<b>Company</b>	<b>Include in Final 250?</b>	<b>Country</b>	<b># Empl.</b>	<b>Revenue</b>
ORIGIN Deutschland GmbH	Yes - Approach through parent company, ORIGIN	Germany	16,000	\$1,125,200,000
Roland Berger and Partner GmbH International Management Consultants	No - Consulting company.	Germany	1,340	\$294,200,000
Misys PLC	Yes - Possible candidate.	United Kingdom	5,745	\$922,100,000
CSC Consulting Ltd.	No - Consulting company.	United Kingdom	4,735	\$737,900,000
Ecsoft Group PLC	Yes - Possible candidate.	United Kingdom	1,046	\$103,500,000
London Bridge Software Holdings PLC	Yes - Possible candidate, growing company.	United Kingdom	521	\$80,200,000
Nortel Networks Corp.	Yes - Long-term possibility.	Canada	94,500	\$30,275,000,000

Services: Provider of automated voice response services.

Services: Personnel services including arbitration; outsourcing

Services: Provision of telemarketing services

Ats Automation Tooling Systems Inc.	No - Not focused on computer integrated systems design.	Canada	2,932	\$551,600,000
Eicon Networks Corp.	Yes - Possible candidate.	Canada	650	\$120,000,000
Hyperchip Inc.	No - Not yet well-established.	Canada	270	\$91,000,000
Fujitsu Ltd.	No - Massive company with diverse portfolio of interests and companies, difficult to approach SIC 7373 subsidiary.	Japan	192,000	\$43,977,100,000
Fsas Inc.	No - Focused on Japan, employs entirely Japanese workforce.	Japan	4,550	\$1,389,800,000
CRC Research Institute Inc.	No - Not a possibility.	Japan	1,000	\$359,800,000
Sumisho Electronics Company Ltd.	No - Computer graphics design.	Japan	490	\$319,100,000
Kawatetsu Systems Inc.	No - Entirely domestic focused.	Japan	1,392	\$222,200,000
CAC Corp.	Yes - Possible candidate.	Japan	1,200	\$191,600,000

Scitex Corporation Ltd.	No - Not a good possibility.	Israel	1,000	\$342,000,000
Applicom Software Industries 1990 Ltd.	Yes - Possibility.	Israel	550	\$47,800,000
Clal Computers and Technology Ltd.	No - Marketing software not appropriate within SIC 7373.	Israel	n/a	\$27,000,000
BATM Advanced Communications Ltd.	No - Growing company, may be prospect later on.	Israel	111	\$26,700,000
Sema	No - Not a candidate.	France	21,700	\$2,103,300,000
Oberthur Cartes et Systemes	No - Not a possibility.	France	3,050	\$296,700,000
Transiciel	No - Not a viable candidate.	France	4,629	\$215,400,000
KaZiBao	No - Not a relevant company.	France	40	\$208,700,000
Lectra Systemes S.A.	No - Duplicate entry, approach through Lectra Paris location.	France	1,195	\$201,900,000

Lectra Systemes SA	Yes - International company, possible candidate.	France	1,500	\$193,500,000
ProAct IT Group AB	No - Not presently a candidate.	Sweden	145	\$40,500,000
Teligent AB	Yes - Potential candidate, a growing international company.	Sweden	258	\$23,200,000

## Target Markets and Revenue

### Business Description

Services: Computer consultants to businesses

Services: Management consultancy, including personnel consulting and market research

Services: The development and licensing of application software products to customers in well-defined vertical markets within the Financial Services and Healthcare sectors, together with transaction processing and professional services

Services: Provision of computer outsourcing, computer consultancy and systems integration

Services: Provision of information systems management services, information technology consulting, applications development and systems integration and support services to large enterprises

Services: Development and sale of computer software and services to the customer relationship market and the credit risk management market

Services: Provider of optical, wireless, local, business and personal internet services.

Manufacturing: Communications equipment.

Services: Misc. industrial products

Communications: Computer communications

Services: Developers of extreme performance network systems.

Services: Provider of Internet-focused information technology solutions and software products.  
Manufacturing: Manufacturer of computers, data processing systems and office automation systems, communications, switching and optical cable systems, electronic devices.

Services: Provision of system integration services and information and computer support services

Services: Information service particularly involved in academic research, data processing and system design

Services: Computer graphic design

Services: Information technology systems integration, specialising in planning, design, development, operation and maintenance of computer systems

Services: Development, operation and maintenance of computer systems

Services: Scitex Corporation Ltd, a world leader in digital imaging solutions, is building a network of leading innovative companies focused on combining digital imaging technologies with the power of the Internet to create a world of visually rich business communications

Services: Development and marketing of software solutions. Major business areas include enterprise applications; database and data warehouse technologies; systems development services; software technologies and products; web technology consulting

Services: Marketing of software.

Services: Design, development and manufacture of connectivity equipment for local and wide area networks

Services: Information technology services including systems integration, outsourcing and consultancy

Services: Smart card development, manufacturing and personalisation and associated services

Services: IT and software services including development engineering, integration of application packages, facilities management and systems and network administration

Services: Web sites for young people aged 4 - 16

Services: Development of computer aided design and manufacturing integrated CAD/CAM systems.

Services: World leader in computer-aided design and manufacturing systems CAD/CAM for the apparel, footwear, leather goods, luggage and upholstery industries and the industries using technical textiles, particularly the automotive and aeronautical sectors. The company is transforming itself into an e-business technology provider

Services: Computer consultancy providing integrated systems design and related services

Services: Software services for the telecommunications industry

**Insight Database SIC 7389, Business Services Refined: Filtered for Target Markets, Greater than or Equal to 2000 Employees and Filtered to Obtain Outsourcing and Call Center Specific Operations (Originally from Top 1,000 by Revenue List)**

<b>Company</b>	<b>Include in Final 250?</b>	<b>Country</b>	<b># Empl.</b>	<b>Revenue</b>
Accenture Ltd.	No - Accenture is not an appropriate company for the West Bank - companies are too small	Bermuda	75000	\$13,347,900,000
MCI Consumer Markets	No - West Bank is not set up for telemarketing - all international telephone calls are routed through Israel	United States	17000	\$6,500,000,000
MBNA Marketing Systems Inc.	No - West Bank is not set up for telemarketing - all international telephone calls are routed through Israel	United States	5000	\$1,910,000,000
Correos y Telegrafos SA	No - services not appropriate	Spain	64515	\$1,137,300,000
TeleTech Holdings Inc.	No - services not appropriate	United States	21000	\$885,300,000
Exodus Communications Inc.	No - services not appropriate - this is a very high-tech joint venture between Microsoft and Cable and Wireless	United States	4290	\$818,400,000
MDC Communications Corp.	No - services not appropriate - this is a highly-leveraged conglomerate in involved in printing, catalog sales etc.	Canada	4850	\$778,000,000
SITEL Corp.	No - services not appropriate - telemarketing - contact center management	United States	24000	\$764,400,000
Dakotah Direct Inc.	No - services not appropriate - direct marketing business-to-consumer and business-to-business teleservices using state-of-the-art technology.	United States	2000	\$760,000,000

West Corp.	No - services not appropriate interactive voice response, and outbound telesales, telemarketing and CRM services, plus Internet-based customer care and acquisition services. These solutions typically enhance or replace in-house call center and customer contact programs.	United States	24200	\$724,500,000
BISYS Group Inc.	No - services not appropriate business process outsourcing solutions for banks, investment firms, and insurance companies	United States	3400	\$701,800,000
Century Business Services Inc.	No - services not appropriate accounting, consulting, tax, HR, payroll, property tax consulting	United States	5300	\$567,800,000
TCIM Services Inc.	No - Call Center services: web-based interactions, customer service, sales.	United States	2000	\$533,000,000
TeleTech Teleservices Inc.	No - this company is involved in business pro-cessing outsourcing from front-office customer care to back-office processing and administration,	United States	14000	\$509,300,000
Getty Images Inc.	No - company is involved in photo-imaging	United States	2489	\$484,800,000
APAC Customer Services Inc.	No - provides telemarketing services to large corporations	United States	16700	\$464,400,000
AHL Services Inc.	No - product fulfilment, promotions and trade materials, merchandising and customer serviced	United States	10000	\$456,200,000

CheckFree Corp.	No - provides financial electronic commerce services, software and related products receive and pay bills over the Internet or electronically through banks, brokerage firms, portals and interactive content sites on the Internet, and personal financial management (PFM) software.	United States	2475	\$433,300,000
TeleSpectrum Worldwide Inc.	No - telemarketing company - e-Marketing, e-Sales, e-Service and e-Channel Management	United States	8149	\$303,600,000
Gerald Stevens Inc.	No - Gerald Stevens, Inc. is a bankrupt retailer and marketer of flowers, plants and complementary gifts and decorative accessories. The Company operates a network of floral specialty retail stores with over 300 retail locations.	United States	2700	\$267,100,000
Precision Response Corp.	No - Customer services, sales, technical support	United States	6550	\$215,900,000
RCG Information Technology/Quintic Systems Inc.	No	United States	2000	\$200,000,000
ICT Group Inc.	No	United States	8800	\$198,600,000
Matrix Marketing Inc.	No	United States	2200	\$195,400,000
RMH Teleservices Inc.	No	United States	3239	\$175,200,000
Pegasus Solutions Inc.	No	United States	2003	\$161,500,000

West Interactive Corp.	No - operates customer contact centres across North America	United States	22000	\$143,000,000
Olsten Personal GmbH and Company KG	No - personnel services company	Germany	4800	\$110,700,000
Sitel UK Ltd.	No - see above	United Kingdom	2340	\$93,100,000

## **Business Description**

Services: Provider of management and technical consulting, outsourcing and venture capital services.

Services: Telemarketing services.

Services: Telemarketing of credit card services.

Services: Provision of postal, telegraphic and financial services with deliveries to 17 million private addresses and 2 million Spanish businesses daily; non-urgent transportation of documents and goods with a current market share of 90% and 10,515 service points

Services: Provider of outsourced telephone and Internet-based customer services to large corporations. Finance: Holding company.

Services: Provider of internet infrastructure outsourcing services including web hosting and management of internet operations.

Services: A leading provider of secure transaction products and services and communications and marketing services, to customers .

Services: Provider of telemarketing services to large corporations.

Services: Telemarketing agency.

Services: Provider of inbound and outbound operator and automated voice response services. Finance: Holding company.

Services: Provider of data processing services for financial institutions and corporations. Finance: Holding company.

Services: Business services, including accounting, tax, and valuation services.

Services: International telemarketing services.

Services: Provider of primarily inbound telephone and internet support services to large corporations.

Services: Provider of imagery and related products and services to advertising agencies, graphic design firms, broadcasting and publishing companies, CD-ROM and online publishing.

Services: Provider of telemarketing services to large corporations.

Services: Outsourced marketing services.

Services: Provider of electronic billing and payment services.

Services: Provider of inbound and outbound telemarketing, direct mail and fulfillment market research, customer care consulting, call center management and training, and interactive voice response services.

Services: Provider of floral order fulfillment services. Retail: Flowers and gifts.

Services: Provider of inbound teleservices.

Services: Provider of high-tech consulting services including computer, energy, environmental, manufacturing, materials and transportation related services.

Services: Provider of inbound and outbound call center teleservices, market research and consulting services.

Services: Integrated marketing which provides operator and related services to telecommunications companies.

Services: Provider of outbound and inbound call center services to major corporations in the insurance, financial services and telecommunications industries.

Services: Provider of end-to-end reservation distribution systems, reservation technology systems and hotel representation services for the global hospitality industry.

**InSite SIC Code 7374, Computer Processing and Data Preparation and Processing Service**

<b>Company</b>	<b>Included in Final 250?</b>	<b>Country</b>	<b># Empl.</b>	<b>Revenue</b>
Productive Data Systems	Yes - Small for this sector, no current international operations. May provide a useful contact for value added resellers providing technology solutions who are seeking licenses or JV's with foreign companies.	United States	423	\$48,505,000,000
Electronic Data Systems Corp.	Yes - Massive in data processing, global corporation.	United States	122,000	\$19,226,800,000
Automatic Data Processing Inc.	Yes - An industry leader with international operations.	United States	40,000	\$7,017,600,000
First Data Corp.	Yes - An industry leader with international operations.	United States	27,000	\$5,705,200,000
National Processing Co.	Yes - Major industry player, good possibility.	United States	8,500	\$2,163,000,000
Affiliated Computer Services Inc.	Yes - Already has international operations.	United States	18,500	\$2,063,600,000
SunGard Data Systems Inc.	Yes - Already has international operations.	United States	7,800	\$1,660,700,000
Fiserv Inc.	Yes - Diversified beyond data processing but will make a good candidate.	United States	14,000	\$1,653,600,000
Galileo International Inc.	Yes - Possible candidate.	United States	3,300	\$1,643,300,000

EDS Electronic Financial Services	No - No difference in listing with EDS.	United States	539	\$34,000,000
Electronic Data Systems Corp.	No - No difference in listing with EDS.	United States	122000	\$19,226,800,000
EDS International Corporation	No - No difference in listing with EDS.	United States	164	\$9,200,000
EDS World Corp Far East	No - No difference in listing with EDS.	United States	271	\$16,900,000
Microsoft Licensing	No - Small Microsoft division focusing on piracy and licensing.	United States	165	\$7,700,000
Citi Commerce Solutions	Yes - Division of Citigroup, approach parent company.	United States	2720	\$173,200,000
Flipside, Inc.	No - Online gaming division of Vivendi Universal.	United States	323	\$20,200,000

Experian Information Solutions Inc.	Yes - Good candidate, already has international operations.	United States	12,000	\$1,500,000,000
IMS Health Inc.	Yes - Good candidate.	United States	5,000	\$1,424,400,000
Imation Corp.	Yes - Good possibility.	United States	4,300	\$1,234,900,000
Siemens Medical Solutions Health Services Corp.	Yes - Good candidate with global operations.	United States	7,634	\$1,217,100,000
Ceridian Corp.	Yes - Large company with international operations.	United States	10,600	\$1,176,000,000
Perot Systems Corp.	Yes - An industry leader.	United States	7,000	\$1,106,000,000
Convergys Information Management Group	Yes - Large company with international operations.	United States	4,100	\$1,096,000,000
Axiom Corp.	Yes - Industry leader.	United States	5,600	\$1,009,900,000
Lockheed Martin IMS	No - Affiliated Computer Services is parent company.	United States	4,000	\$750,000,000
Boston Financial Data Services Inc.	Yes - Growing company with international operations.	United States	4,500	\$742,000,000
NDCHealth	Yes - Large international company.	United States	3,800	\$685,700,000

Alltel Information Services	Yes - Good candidate.	United States	4,000	\$663,000,000
Total System Services Inc.	Yes - Operates international facilities.	United States	4,163	\$601,000,000
ChoicePoint Inc.	Yes - Growing company.	United States	4,200	\$593,500,000
ALLTEL Information Services Inc.	No - No difference in listing with Alltel Information Services	United States	8,200	\$530,000,000
Alliance Data Systems Corp.	Yes - Possible candidate.	United States	6,500	\$503,300,000
Trendline Information and Communication Services Ltd.	No - No information exists.	Israel	n/a	n/a
NCR Corporation	Yes - Definite possibility.	United States	32960	\$5,959,000,000
GE Global eXchange Services	Yes - Possible candidate.	United States	2594	\$165,100,000
Electronic Data Management International	No - GE company based in El Paso, Texas. Sole operation is outsourcing to Mexico.	United States	3600	\$152,800,000
American International Group Data Center	No - Small division of AIG.	United States	870	\$23,600,000

**ces: Filtered for Target Markets and Revenue**

## **Business Description**

Provides information and technical servoces.  
Staffing and services company.

Services: Data processing, computer network systems integration and computer facilities management for businesses and government, developer of healthcare, insurance, utilities and facilities management software. Finance: holding company.

Services: Provider of payroll processing, payroll tax filing, human resource and 401K record keeping and unemployment compensation management.

Services: Information processing of credit cards, debit cards and merchant transactions. Finance: Provider of shareholder services to the mutual fund industry.

Services: Provider of credit card, check, debit card and travel ticket processing services.

Services: Provides information technology services and electronic funds transfer processing.

Services: Computer disaster recovery services and developer of software for the healthcare and financial industries. Finance: Investment advisory firm, holding company.

Services: Provides innovative technologies in the financial industry, including the latest in personal computer banking and Internet commerce.

Services: Provides the travel industry with reliable, accurate access to inventory, schedule and pricing information.

Services: Information technology solutions including data processing for direct mail advertisers, database informational retrieval services and development of software.

Services: Developer of information solutions and market research for the health care industry.

Services: Global technology company that creates system, product and service solutions for the handling, storage, transmission and use of images and information.

Services: Provides superior information solutions for the worldwide health industry.

Services: Information services company that serves the human resources, transportation and media markets.

Services: Provider of technology services and business solutions including business and technical consulting, development and integration of systems and applications, technology outsourcing, and business process outsourcing services.

Services: Provider of data processing and software development services.

Services: Provider of data processing services including database marketing, advanced data integration and delivery technologies.

Services: Data processing firm.

Services: Provider of shareholder accounting services for mutual funds. Finance: Stock transfer agent.

Services: Data processing used for corporate financial, electronic payment, communications and health care services.

Services: Data processing and developer of prepackaged banking and finance software.  
Finance: Personal credit.

Services: Provider of credit, debit and private-label card processing services.

Services: Insurance: Provider of risk management and fraud prevention services to a variety of industries, particularly the insurance industry.

Services: Information processing management services and developer of application software.  
Finance: Holding company.

Services: Provider of electronic transaction and credit services.

Services: Provider of information and telecommunications services

Data Processing and Preparation

## Various Companies

Company	Include in	Country	# Empl.	Revenue	Business Description
<b>Computer/IT</b>					
Computer Associates Middle East	Yes	Saudi Arabia	n/a	\$4,198,000,000	Software products including data access, security, and network management applications, and systems management, which work across both mainframes and distributed computing environments.
Comverse, Inc.	Yes	USA	5000	\$1,270,218,000	Provider of software and systems enabling network-based multimedia enhanced communication services.
Satyam Computer Services Ltd.	Yes	India	8500	\$378,010,000	Company is a multifaceted end-to-end IT solutions provider.
Surya Soft-Tech Limited	Yes	India	n/a	n/a	Software services organization providing digital technology solutions to enterprises worldwide.
Application Technologies, Inc.	Yes	USA	n/a	n/a	Company selects, builds, implements and supports comprehensive e-business solutions - both onsite and on the ASP model - for multinational corporations and governments worldwide.
<b>Marble &amp; Stone</b>					
Nitco Tiles Ltd	Yes	India	5000	\$80,000,000	Manufacturer and provider of ceramic tiles and marble products.
<b>Textiles</b>					
Tex-Ray Industrial Co. Ltd.	Yes	Taiwan	530	\$131,000,000	Company specializing in yarn spinning, knitting & dyeing, and garment manufacturing.

## **Annex D: Initial long list of companies (Excel sheets)**

**D&B 1411: Filtered for Primary and Secondary Target Markets, and Sales**

<b>Company Name</b>	<b>Country</b>	<b>Business Tel</b>	<b>Year Started</b>	<b>Sales in US \$</b>	<b>Total Employees</b>
EDEN STONE CO INC	USA	DIMENSION STONE, NSK	1999	\$16,584,385.00	165
MICHIGAN LIMESTONE OPERATIONS, INC	USA	DIMENSION STONE, NSK	2000	\$19,400,000.00	325
ROCK OF AGES CORPORATION	USA	DIMENSION STONE, NSK	1997	\$90,692,502.00	940
BSR NATURSTEIN-AUFBEREITUNGS-GMBH	GERMANY	DIMENSION STONE, NSK	1981	\$33,066,984.00	200
GEBR. PRUESCHENK, KALKWERK-BAUUNTERNEHMUNG-SCHOTTERWERK	GERMANY	DIMENSION STONE, NSK	1953	\$45,030,754.00	220
HEIDELBERGER BAUSTOFFWERKE GMBH	GERMANY	DIMENSION STONE, NSK	1983	\$77,657,312.00	450
HOFMANN GMBH & CO. KG	GERMANY	DIMENSION STONE, NSK	1920	\$20,040,596.00	150
LAUSTER STEINBAU GMBH	GERMANY	DIMENSION STONE, NSK	1972	\$16,533,492.00	170
RHEINKALK GMBH & CO. KG	GERMANY	DIMENSION STONE, NSK	1997	\$191,520,752.00	1100
SAECHSISCHE QUARZPORPHYR-WERKE GMBH	GERMANY	DIMENSION STONE, NSK	1990	\$29,947,169.00	161

SAECHSISCHE SANDSTEINWERKE GMBH	GERMANY	DIMENSION STONE, NSK	1994	\$15,030,447.00	250
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ZEIDLER & WIMMEL STEINBRUCH- UND STEINMETZBETRIEBE, GEGR. 1776, GMBH & CO.	GERMANY	DIMENSION STONE, NSK	1776	\$33,022,553.00	160
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**D&B SIC 23: Refined list: Companies with 500 or more employees**

<b>Company Name</b>	<b>Country</b>	<b>Line of Business</b>	<b>Year Started</b>	<b>Annual Sales in Dollars</b>	<b>Total Employees</b>
COURTAULDS TEXTILES LTD	ENGLAND	MENS AND BOYS SUITS AND COATS, NSK	1989	1456001760	20700
SHU KWANG IND CO LTD	KOREA SOUTH-REP. OF	MENS AND BOYS SUITS AND COATS, NSK		0	2642
WILLIAM HOLLINS & CO. LTD.	ENGLAND	MENS AND BOYS FURNISHINGS	1918	86353249	1011
DELTA TEXTILES (LONDON) LTD.	ENGLAND	MENS AND BOYS FURNISHINGS	1980	192840228	4385
HANES MENSWEAR INC	USA	MENS AND BOYS UNDERWEAR AND NIGHTWEAR, NS	1973	459345713	3624
HARWOOD COMPANIES, INC., THE	USA	MENS AND BOYS UNDERWEAR AND NIGHTWEAR, NS	1996	33000000	800
CHAMPION PRODUCTS INC	USA	MENS AND BOYS CLOTHING, NEC, NSK	1989	167300000	3600
THE JAEGER CO LTD	ENGLAND	MENS AND BOYS CLOTHING, NEC, NSK	1884	82679977	1166
ADIDAS SALOMON NORTH AMERICA INC	USA	MENS AND BOYS CLOTHING, NEC, NSK	1993	81000000	1750

CLAREMONT GARMENTS LTD	ENGLAND	WOMENS, JUNIORS, AND MISSES DRESSES	1989	117460406	999
TRIUMPH INTERNATIONAL (THAILAND) LTD	THAILAND	WOMENS, JUNIORS, AND MISSES DRESSES	1969	0	5500
KENZO	FRANCE	WOMENS AND MISSES SUITS AND COATS, NSK	1971	18967068	550
SARA LEE BRANDED APPAREL ITALIA SPA	ITALY	WOMENS AND CHILDRENS UNDERWEAR, NSK	1961	0	963
CLAREMONT GARMENTS (MIDLANDS) LTD	ENGLAND	WOMENS AND CHILDRENS UNDERWEAR, NSK	1934	0	1742
PRETTY POLLY LTD	ENGLAND	WOMENS AND CHILDRENS UNDERWEAR, NSK	1926	0	900
WUNDIES INDUSTRIES, INC. (DE CORP)	USA	WOMENS AND CHILDRENS UNDERWEAR, NSK	2000	0	1250
WUNDIES ENTERPRISES INC (DE CORP)	USA	WOMENS AND CHILDRENS UNDERWEAR, NSK	1985	32300000	970

LOVABLE ITALIANA SPA	ITALY	BRAS, GIRDLES, AND ALLIED GARMENTS		104251680	545
PLAYTEX APPAREL INC	USA	BRAS, GIRDLES, AND ALLIED GARMENTS	1999	224900000	5059
BALI COMPANY	USA	BRAS, GIRDLES, AND ALLIED GARMENTS	1979	444600000	10000
PLAYTEX DORADO CORPORATION	USA	BRAS, GIRDLES, AND ALLIED GARMENTS	1988	244791485	3200
TRIUMPH INTERNATIONAL JAPAN LTD.	JAPAN	BRAS, GIRDLES, AND ALLIED GARMENTS	1989	386806000	2050
TRIUMPH INTERNATIONAL AG	GERMANY	BRAS, GIRDLES, AND ALLIED GARMENTS	1958	241955979	1932
SPONTEX SNC	FRANCE	WATERPROOF OUTERWEAR, NSK	1990	83801150	540
C V HOME FURNISHINGS LTD	ENGLAND	CURTAINS AND DRAPERIES, NSK	1838	197922167	3542

**D&B SIC Code 3281: Refined for Primary and Secondary Target Markets and by Sales Amount**

<b>Company Name</b>	<b>Country</b>	<b>Business</b>	<b>Year Started</b>	<b>Sales in US \$</b>	<b>Total Employees</b>
APAC-ARKANSAS INC	USA	CUT STONE AND STONE PRODUCTS	1980	73,300,000.00	516
COLD SPRING GRANITE COMPANY INC	USA	CUT STONE AND STONE PRODUCTS	1898	128,268,000.00	1250
D M INDUSTRIES LTD	USA	CUT STONE AND STONE PRODUCTS	1978	35,903,835.00	250
HALABI, INC	USA	CUT STONE AND STONE PRODUCTS	1993	24,368,257.00	250
PAVER SYSTEMS LLC	USA	CUT STONE AND STONE PRODUCTS	2001	26,000,000.00	90
POLYVISION CORPORATION	USA	CUT STONE AND STONE PRODUCTS	2001	25,000,000.00	500
SIDLEY, R W INCORPORATED	USA	CUT STONE AND STONE PRODUCTS	1933	95,000,000.00	800
ST CLOUD INDUSTRIAL PRODUCTS INC	USA	CUT STONE AND STONE PRODUCTS	1978	20,063,905.00	75
ANTOLINI LUIGI & C. S.P.A.	ITALY	CUT STONE AND STONE PRODUCTS	1974	62,433,939.00	200
CAMPOLONGHI ITALIA SRL	ITALY	CUT STONE AND STONE PRODUCTS		40,491,151.00	133
CREMAR SPA	ITALY	CUT STONE AND STONE PRODUCTS	1973	28,625,292.00	55
MARMI LANZA SPA	ITALY	CUT STONE AND STONE PRODUCTS		26,409,499.00	77
MARMI MECCA SPA	ITALY	CUT STONE AND STONE PRODUCTS		20,656,828.00	85
PALAZZETTI LELIO SPA	ITALY	CUT STONE AND STONE PRODUCTS		48,178,615.00	220

QUARELLA S.P.A	ITALY	CUT STONE AND STONE PRODUCTS	1972	62,605,660.00	380
SANTA MARGHERITA SPA	ITALY	CUT STONE AND STONE PRODUCTS		26,310,955.00	103
TARKETT SOMMER SPA	ITALY	CUT STONE AND STONE PRODUCTS		32,705,629.00	140
GRANINTER, S.A.	SPAIN	CUT STONE AND STONE PRODUCTS	1989	36,034,896.00	180
INGEMAR, S.A.	SPAIN	CUT STONE AND STONE PRODUCTS	1952	72,472,085.00	270
RAMILO, S.A.	SPAIN	CUT STONE AND STONE PRODUCTS	1928	8,470,453.00	92

**D&B 7371: Filtered for Sales Greater than or Equal to 100,000,000**

<b>Company Name</b>	<b>Country</b>	<b>Line of Business</b>	<b>Year Started</b>	<b>Annual Sales US \$</b>	<b>Total Employees</b>
PRINTRAK INTERNATIONAL INCORPORATED	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2000	\$109,909,000.00	500
DATABASE SOFTWARE, INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2001	\$217,300,000.00	2800
NIPPON I B M ADVANCED SOLUTION, K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1969	\$168,329,785.00	470
NK-EXA CORPORATION	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1987	\$320,122,700.00	1509
TIVOLI SYSTEMS INC (DE)	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1996	\$2,000,000,000.00	4500
CAMBRIDGE TECHNOLOGY PARTNERS (MASSACHUSETTS), INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2001	\$325,800,000.00	4200
COMPUWARE CORPORATION	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1973	\$2,010,050,000.00	13000
ORACLE CORPORATION JAPAN	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1985	\$565,604,800.00	1448
SYNOPSYS, INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1986	\$783,778,000.00	2922
S A P AMERICA INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1988	\$317,300,000.00	4500
SHELL INFORMATION TECHNOLOGY INTERNATIONAL, INC.	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1995	\$310,300,000.00	4000
MERCURY INTERACTIVE CORP	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1989	\$307,000,000.00	1418

NETMANAGE, INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1990	\$104,072,000.00	660
MATSUSHITA SYSTEM ENGINEERING K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1979	\$308,443,800.00	1015
NEC SOFT LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1975	\$589,788,322.00	3789
NEC SOFTWARE KANSAI, LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1977	\$198,560,000.00	1265
NEC SOFTWARE CHUBU LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1981	\$103,200,000.00	800
NEC SOFTWARE SHIKOKU LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1984	\$132,808,400.00	644
NEC TELECOM SYSTEMS LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1981	\$133,650,000.00	770
NEC INFORMATEC SYSTEMS LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1984	\$264,733,800.00	1150
TOSHIBA INFORMATION SYSTEMS (JAPAN) CORP.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1972	\$550,899,000.00	2636
TOSHIBA ENGINEERING CORPORATION	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1959	\$1,087,713,000.00	5297
SONY SYSTEMS DESIGN CORP.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1988	\$190,390,000.00	550
BEA SYSTEMS, INC.	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1995	\$819,760,000.00	2200

<b>Company Name</b>	<b>Country</b>	<b>Line of Business</b>	<b>Year Started</b>
LOTUS DEVELOPMENT UNITED KINGDOM LTD.	ENGLAND	PREPACKAGED SOFTWARE	1984
LOTUS DEVELOPMENT CORPORATION	USA	PREPACKAGED SOFTWARE	1995
IBM GLOBAL SERVICES JAPAN EAST SOLUTIONS COMPANY	JAPAN	PREPACKAGED SOFTWARE	1991
LOTUS DEVELOPMENT BV	IRELAND REPUBLIC OF	PREPACKAGED SOFTWARE	1985
COMPAQ COMPUTER BDG GMBH	GERMANY	PREPACKAGED SOFTWARE	1977
NOVELL, INC	USA	PREPACKAGED SOFTWARE	1983
STRUCTURAL DYNAMICS RESEARCH CORPORATION	USA	PREPACKAGED SOFTWARE	2001
SDRC SOFTWARE UND SERVICE GMBH	GERMANY	PREPACKAGED SOFTWARE	1994
FILEMAKER, INC	USA	PREPACKAGED SOFTWARE	1987
D H L SYSTEMS LTD.	ENGLAND	PREPACKAGED SOFTWARE	1981
COMPUWARE GMBH	GERMANY	PREPACKAGED SOFTWARE	1976
ACCPAC INTERNATIONAL, INC	USA	PREPACKAGED SOFTWARE	1998
COMPUTER ASSOCIATES INTERNATIONAL INC	USA	PREPACKAGED SOFTWARE	1976
MICROSOFT GMBH	GERMANY	PREPACKAGED SOFTWARE	1983
MICROSOFT CORPORATION	USA	PREPACKAGED SOFTWARE	1975
MICROSOFT CO. LTD.	JAPAN	PREPACKAGED SOFTWARE	1986
VISIO CORP	USA	PREPACKAGED SOFTWARE	1989
CADENCE DESIGN SYSTEMS, INC	USA	PREPACKAGED SOFTWARE	1982
ORACLE CORPORATION U K LTD	ENGLAND	PREPACKAGED SOFTWARE	1984
ORACLE CORPORATION	USA	PREPACKAGED SOFTWARE	1977
ORACLE E M E A MANAGEMENT	ENGLAND	PREPACKAGED SOFTWARE	1997
VODAFONE TELECOMMERCE GMBH	GERMANY	PREPACKAGED SOFTWARE	1970
SAP AG SYSTEME, ANWENDUNGEN, PRODUKTE IN DER DATENVERARBEITUNG	GERMANY	PREPACKAGED SOFTWARE	1972
POSTBANK DATA GMBH	GERMANY	PREPACKAGED SOFTWARE	1991

AREMISSOFT MANUFACTURING (US), INC	USA	PREPACKAGED SOFTWARE	2001
SIERRA ON-LINE INC	USA	PREPACKAGED SOFTWARE	1999
VIVENDI UNIVERSAL INTERACTIVE PUBLISHING NORTH AMERICA, INC.	USA	PREPACKAGED SOFTWARE	1999
SONY EUROPE FINANCE PLC	ENGLAND	PREPACKAGED SOFTWARE	1991
BEA SYSTEMS GMBH	GERMANY	PREPACKAGED SOFTWARE	1996

<b>Annual U.S. Sales</b>	<b>Total Employees</b>
\$93,795,358.00	319
\$807,800,000.00	7909
\$64,596,200.00	251
\$447,316,028.00	550
\$325,686,737.00	2
\$1,161,735,000.00	9093
\$264,300,000.00	2591
\$66,645,516.00	260
\$281,703,000.00	407
\$71,116,166.00	550
\$66,045,106.00	200
\$85,928,000.00	500
\$4,198,000,000.00	26126
\$207,206,551.00	750
\$25,296,000,000.00	47600
\$1,270,200,000.00	1012
\$56,200,000.00	555
\$1,279,550,000.00	5650
\$477,358,877.00	3966
\$10,859,672,000.00	42927
\$555,369,000.00	3585
\$58,406,013.00	1020
\$5,917,536,514.00	23335
\$279,836,959.00	613

\$50,100,000.00	496
\$69,500,000.00	685
\$278,500,000.00	2730
\$928,838,133.00	38
\$50,101,491.00	100

**D&B 7373: Filtered for Sales Greater than or Equal to 20,000,000**

<b>Company Name</b>	<b>Country</b>	<b>Line of Business</b>	<b>Year Started</b>	<b>Annual Sales US \$</b>	<b>Total Employees</b>
GE INDUSTRIAL SYSTEMS SOLUTIONS INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1998	\$257,100,000.00	3000
SCHLUMBERGER TECHNOLOGIES, INC.	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1979	\$171,500,000.00	2000
MENTOR GRAPHICS CORPORATION	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1981	\$589,835,000.00	2750
EDS/SHL CORPORATION	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1999	\$145,800,000.00	0
INTERGRAPH CORPORATION	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1969	\$690,454,000.00	4600
INTERGRAPH PROCESS & BUILDING SOLUTIONS, INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	2000	\$60,200,000.00	700
STREAM INTERNATIONAL INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	2001	\$428,300,000.00	5000
CITICORP DEVELOPMENT CENTER	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1968	\$51,600,000.00	600
SIEMENS BUSINESS SERVICES INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	2000	\$556,700,000.00	6500
SIEMENS CORPORATE RESEARCH, INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1988	\$32,000,000.00	160

EFFICIENT NETWORKS, INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	2000	\$200,000,000.00	525
EQUANT INTEGRATION SERVICES, INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1999	\$30,200,000.00	350
TIBCO SOFTWARE INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1997	\$251,797,000.00	800
ALSTOM ESCA CORPORATION	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1998	\$175,433,000.00	409
ECI TELECOM, INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1993	\$43,000,000.00	500
PACIFIC INFORMATION SYSTEMS	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1998	\$58,604,565.00	98
NEC COMMUNICATION SYSTEMS LTD.	JAPAN	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1980	\$423,954,000.00	1810
NEC-TOSHIBA INFORMATION SYSTEMS INC.	JAPAN	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1974	\$156,305,600.00	483
MITSUI KNOWLEDGE INDUSTRY CO. LTD.	JAPAN	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1967	\$126,180,000.00	593

**D&B SIC 7374: Filtered for Greater than or Equal to 150 Employees**

<b>Company Name</b>	<b>Country</b>	<b>Line of Business</b>	<b>Year Started</b>	<b>Annual U.S. Sales</b>	<b>Total Employees</b>
NCR CORPORATION	USA	DATA PROCESSING AND PREPARATION	1884	5959000000	32960
GE INFORMATION SERVICES, INC	USA	DATA PROCESSING AND PREPARATION	1995	165100000	2594
ELECTRONIC DATA MANAGEMENT INTERNATIONAL INC	USA	DATA PROCESSING AND PREPARATION	1998	152800000	3600
AMERICAN INTERNATIONAL GROUP DATA CENTER INC	USA	DATA PROCESSING AND PREPARATION	1972	23600000	870
EDS ELECTRONIC FINANCIAL SERVICES, INC	USA	DATA PROCESSING AND PREPARATION	1989	34000000	539
ELECTRONIC DATA SYSTEMS CORPORATION	USA	DATA PROCESSING AND PREPARATION	1962	19226800000	122000
E D S INTERNATIONAL CORPORATION	USA	DATA PROCESSING AND PREPARATION	1987	9200000	164
E D S WORLD CORP FAR EAST	USA	DATA PROCESSING AND PREPARATION	1980	16900000	271
MICROSOFT LICENSING INC	USA	DATA PROCESSING AND PREPARATION	1998	7700000	165
ASSOCIATES COMMERCE SOLUTIONS (INC)	USA	DATA PROCESSING AND PREPARATION	1985	173200000	2720
FLIPSIDE, INC.	USA	DATA PROCESSING AND PREPARATION	2000	20200000	323

**D&B SIC 7389**

<b>Company Name</b>	<b>Country</b>	<b>Line of Business</b>	<b>Year Started</b>
GILLETTE CENTRAL SERVICES LTD.	ENGLAND	PREPACKAGED SOFTWARE	1983
STANLEY LOGISTICS INC	USA	BUSINESS SERVICES, NEC, NSK	0
STANLEY FASTENING SYSTEMS, L.P.	USA	BUSINESS SERVICES, NEC, NSK	1996
STANLEY RECEIVABLES CORPORATION	USA	BUSINESS SERVICES, NEC, NSK	0
STANLEY EUROPEAN HOLDINGS, L.L.C.	USA	BUSINESS SERVICES, NEC, NSK	0
STANLEY FUNDING CORPORATION	USA	BUSINESS SERVICES, NEC, NSK	0
EXXON MOBIL GLOBAL SERVICES COMPANY	USA	DATA PROCESSING AND PREPARATION	1998
EXXON COMPUTING AND NETWORK SERVICES CORP	USA	DATA PROCESSING AND PREPARATION	1998
MOBIL OIL CREDIT CORPORATION	USA	BUSINESS SERVICES, NEC, NSK	1965
TROPICANA PRODUCTS SALES INC	USA	BUSINESS SERVICES, NEC, NSK	1988
SAF-T-MED INC	USA	BUSINESS SERVICES, NEC, NSK	1999
DU PONT FOREIGN SALES CORPORATION	USA	BUSINESS SERVICES, NEC, NSK	1995
INITIATIVES INC	USA	APPAREL AND ACCESSORIES, NEC, NSK	1994
COMPRIS TECHNOLOGIES INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1997

NCR CORPORATION	USA	DATA PROCESSING AND PREPARATION	1884
4FRONT CONSULTING LTD	ENGLAND	PREPACKAGED SOFTWARE	1997
GASPER CORPORATION	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1999
STIRLING DOUGLAS GROUP INC	CANADA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1985
SHORTLANDS COMPUTING SERVICES LTD.	ENGLAND	PREPACKAGED SOFTWARE	1982
EXPOSITION SERVICES INC	USA	BUSINESS SERVICES, NEC, NSK	1999
C-PORT CORPORATION	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2000
MOTOROLA INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2000
PRINTRAK INTERNATIONAL INCORPORATED	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2000
COMMUNICATE LTD	ENGLAND	PREPACKAGED SOFTWARE	1986
MOTOROLA SEMICONDUCTOR PRODUCTS, INC	USA	BUSINESS SERVICES, NEC, NSK	1961
STARFISH SOFTWARE, INC	USA	PREPACKAGED SOFTWARE	1998
METROWERKS CORPORATION	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1999

LEXICUS CORPORATION	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1993
HEALTH CARE VENTURES INC	USA	BUSINESS SERVICES, NEC, NSK	0
QUIGLEY COMPANY INC	USA	BUSINESS SERVICES, NEC, NSK	1916
PFIZER HEALTH SOLUTIONS INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1994
MENNEN INVESTMENTS INC	USA	BUSINESS SERVICES, NEC, NSK	0
MENNEN SOUTH AFRICA, LTD	USA	BUSINESS SERVICES, NEC, NSK	1806
NEW SCIENCE INC	USA	BUSINESS SERVICES, NEC, NSK	0
OLIVE MUSIC PUBLISHING CORPORATION	USA	BUSINESS SERVICES, NEC, NSK	0
PARAMOUNT RESEARCH INC	USA	BUSINESS SERVICES, NEC, NSK	0
PET CHEMICALS INC	USA	BUSINESS SERVICES, NEC, NSK	0
COLGATE-PALMOLIVE COMPANY	USA	BUSINESS SERVICES, NEC, NSK	0
SOMERSET COLLECTIONS LIMITED	USA	BUSINESS SERVICES, NEC, NSK	0
LOURNAY COMPANY INC THE	USA	BUSINESS SERVICES, NEC, NSK	0
VETERINARY COMPANIES OF AMERICA INC	USA	BUSINESS SERVICES, NEC, NSK	0
VILLAGE BATH PRODUCTS INC	USA	BUSINESS SERVICES, NEC, NSK	0
VIPOINT PHARMACEUTICAL INC	USA	BUSINESS SERVICES, NEC, NSK	0

XEB, INC	USA	BUSINESS SERVICES, NEC, NSK	0
COLGATE-PALMOLIVE GLOBAL TRADING COMPANY	USA	BUSINESS SERVICES, NEC, NSK	1956
PURITY HOLDING COMPANY- THAILAND	USA	BUSINESS SERVICES, NEC, NSK	1994
GE AUTOMATION SERVCIES	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1997
GE SMALL BUSINESS FINANCE CORPORATION	USA	BUSINESS SERVICES, NEC, NSK	1995
ADVANCED SERVICES, INC.	USA	BUSINESS SERVICES, NEC, NSK	1990
GE INFORMATION SERVICES, INC	USA	DATA PROCESSING AND PREPARATION	1995
DATA CRITICAL CORPORATION	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2001
NBC/SC CHICAGO HOLDING, INC	USA	BUSINESS SERVICES, NEC, NSK	0
NBC INTERNATIONAL SALES SERVICE LTD	USA	BUSINESS SERVICES, NEC, NSK	1950
VITALCOM INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	2001
G E HARRIS ENERGY CONTROL SYSTEMS UK LTD	SCOTLAND	PREPACKAGED SOFTWARE	1990
HARMON CONTROL AND INFORMATION SYSTEMS INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1999
TELECOM FINANCIAL SERVICES CORPORATION	USA	BUSINESS SERVICES, NEC, NSK	2000
RMS ELECTRONIC COMMERCE SYSTEMS INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1999

ELECTRONIC DATA MANAGEMENT INTERNATIONAL INC	USA	DATA PROCESSING AND PREPARATION	1998
GE INDUSTRIAL SYSTEMS SOLUTIONS INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1998
INNOMED EDV-SYSTEME FUER DIE MEDIZIN GMBH & CO. KG	GERMANY	PREPACKAGED SOFTWARE	1991
SOFION AG	GERMANY	PREPACKAGED SOFTWARE	2000
GE SMALLWORLD (SWEDEN) AB	SWEDEN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1990
EDB GRUPPEN SVERIGE AB	SWEDEN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1972
TANCOM CONSULTING AB	SWEDEN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1985
STRONGLINE SOFTWARE A/S	DENMARK	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1980
EG DATA INFORM HJORRING A/S	DENMARK	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1988
JPA A/S	DENMARK	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1991
LOTUS DEVELOPMENT DANMARK A/S	DENMARK	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1992
INFORMIX SOFTWARE (CANADA) INC.	CANADA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1987
LOTUS DEVELOPMENT UNITED KINGDOM LTD.	ENGLAND	PREPACKAGED SOFTWARE	1984

DATABASE SOFTWARE, INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2001
INFORMIX SOFTWARE INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2001
IRIS ASSOCIATES INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1994
LOTUS DEVELOPMENT CORPORATION	USA	PREPACKAGED SOFTWARE	1995
ARDENT SOFTWARE LTD	ENGLAND	PREPACKAGED SOFTWARE	1991
VMARK SOFTWARE U K LTD	ENGLAND	PREPACKAGED SOFTWARE	
NIPPON I B M ADVANCED SOLUTION, K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1969
NK-EXA CORPORATION	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1987
NIPPON IBM JOHO SOLUTION K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	
BRIDGE, K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1974
IBM GLOBAL SERVICES JAPAN EAST SOLUTIONS COMPANY	JAPAN	PREPACKAGED SOFTWARE	1991
TIVOLI SYSTEMS JAPAN INC.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1995
NIPPON IBM NISHI-NIPPON SOLUTION K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1991
IBM JAPAN HOKURIKU SYSTEMS ENGINEERING CO. LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1992

I B M CHINA/HONG KONG CORP	USA	BUSINESS SERVICES, NEC, NSK	1984
LOTUS DEVELOPMENT BV	IRELAND REPUBLIC OF	PREPACKAGED SOFTWARE	1985
TIVOLI SYSTEMS INC (DE)	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1996
DBCI FINANICAL LLC	USA	BUSINESS SERVICES, NEC, NSK	0
SUNDO LEATHER CO., LTD.	KOREA SOUTH-REP. OF	LEATHER AND SHEEP-LINED CLOTHING	
KYUNG DUK CO., LTD.	KOREA SOUTH-REP. OF	HATS, CAPS, AND MILLINERY, NSK	
DAE YANG LTD	KOREA SOUTH-REP. OF	WOMENS AND MISSES SUITS AND COATS, NSK	
HAN SUNG INDUSTRIAL CO., LTD.	KOREA SOUTH-REP. OF	MENS AND BOYS TROUSERS AND SLACKS, NSK	
TAE SUN TRADING CO., LTD.	KOREA SOUTH-REP. OF	MENS AND BOYS SUITS AND COATS, NSK	
CYCLONE SUIT MFG CORP.	KOREA SOUTH-REP. OF	MENS AND BOYS CLOTHING, NEC, NSK	
DOW HYDROCARBONS AND RESOURCES, INC	USA	BUSINESS SERVICES, NEC, NSK	1991
NEOLYTICA	USA	BUSINESS SERVICES, NEC, NSK	2001
SCHLUMBERGER TECHNOLOGIES, INC.	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1979
SCHLUMBERGER TECHNICAL CENTRE	CANADA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2001
GRAPHIC DATA SYSTEMS CORPORATION	USA	PREPACKAGED SOFTWARE	1994

PICTUREVISION INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1998
RESEARCH SYSTEMS, INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2000
CEMAX-ICON, INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1998
KULICKE AND SOFFA INDUSTRIES, INC SUBSTRATE DIV	USA	BUSINESS SERVICES, NEC, NSK	1998
COMPAQ AUSTIN, INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1995
COMPAQ COMPUTER INTERNATIONAL BV	IRELAND REPUBLIC OF	PREPACKAGED SOFTWARE	1971
COMPAQ COMPUTER BDG GMBH	GERMANY	PREPACKAGED SOFTWARE	1977
TWINSOFT GMBH GESELLSCHAFT SOFTWAREENTWICKLUNG	GERMANY	PREPACKAGED SOFTWARE	1988
SARA LEE GERMANY GMBH	GERMANY	WOMENS AND CHILDRENS UNDERWEAR, NSK	1989
LOVABLE ITALIANA SPA	ITALY	BRAS, GIRDLES, AND ALLIED GARMENTS	
SARA LEE BRANDED APPAREL ITALIA SPA	ITALY	WOMENS AND CHILDRENS UNDERWEAR, NSK	1961
CLAREMONT GARMENTS (MIDLANDS) LTD	ENGLAND	WOMENS AND CHILDRENS UNDERWEAR, NSK	1934
SARAMAR L.L.C.	USA	BUSINESS SERVICES, NEC, NSK	1988
CLAREMONT GARMENTS (SOUTH) LTD	ENGLAND	WOMENS AND MISSES BLOUSES AND SHIRTS, NSK	1949
PLAYTEX APPAREL INC	USA	BRAS, GIRDLES, AND ALLIED GARMENTS	1999

BALI COMPANY	USA	BRAS, GIRDLES, AND ALLIED GARMENTS	1979
BALI FOUNDATIONS INC	USA	BRAS, GIRDLES, AND ALLIED GARMENTS	1958
PLAYTEX DORADO CORPORATION	USA	BRAS, GIRDLES, AND ALLIED GARMENTS	1988
HANES MENSWEAR INC	USA	MENS AND BOYS UNDERWEAR AND NIGHTWEAR, NS	1973
COURTAULDS TEXTILES LTD	ENGLAND	MENS AND BOYS SUITS AND COATS, NSK	1989
CLAREMONT GARMENTS LTD	ENGLAND	WOMENS, JUNIORS, AND MISSES DRESSES	1989
HARWOOD COMPANIES, INC., THE	USA	MENS AND BOYS UNDERWEAR AND NIGHTWEAR, NS	1996
CHAMPION PRODUCTS INC	USA	MENS AND BOYS CLOTHING, NEC, NSK	1989
JOGBRA INC	USA	BRAS, GIRDLES, AND ALLIED GARMENTS	1995
PRETTY POLLY LTD	ENGLAND	WOMENS AND CHILDRENS UNDERWEAR, NSK	1926
MC CRACKEN FINANCIAL SOFTWARE, INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1991
DIRECTV LATIN AMERICA, LLC	USA	BUSINESS SERVICES, NEC, NSK	1995
CAPITAL AUTO RECEIVABLES, INC	USA	BUSINESS SERVICES, NEC, NSK	0
RESIDENTIAL FUNDING CORP	USA	BUSINESS SERVICES, NEC, NSK	1982
UNIVEST FINANCIAL SERVICES, LLC	USA	BUSINESS SERVICES, NEC, NSK	1995
NATIONAL GENERAL MARKETING INC	USA	DATA PROCESSING AND PREPARATION	1984

SHU KWANG IND CO LTD	KOREA SOUTH-REP. OF	MENS AND BOYS SUITS AND COATS, NSK	
METRICA LTD	ENGLAND	PREPACKAGED SOFTWARE	
COMMTECH CORPORATION	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1990
ADC SOFTWARE SYSTEMS UK	ENGLAND	PREPACKAGED SOFTWARE	1993
ADC APEX INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1997
COMMTECH EUROPE LTD.	ENGLAND	PREPACKAGED SOFTWARE	1999
DATAFUSION	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1998
SPESCOM LTD.	ENGLAND	PREPACKAGED SOFTWARE	1988
APACHE COTE D'IVOIRE, INC	USA	BUSINESS SERVICES, NEC, NSK	1956
BRINK'S INC	USA	BUSINESS SERVICES, NEC, NSK	1899
PITTSTON COAL MANAGEMENT COMPANY	USA	BUSINESS SERVICES, NEC, NSK	1990
STORAGEAPPS INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2001
TRANSOFT NETWORKS INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1999
DAZEL CORP	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1999
HEWLETT-PACKARD SOLUTIONS DELIVERY,LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1999
BLUESTONE SOFTWARE INC	USA	PREPACKAGED SOFTWARE	1997
DAZEL (U K) LTD.	ENGLAND	PREPACKAGED SOFTWARE	1997

COCREATE SOFTWARE, INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1986
CO CREATE SOFTWARE GMBH	GERMANY	PREPACKAGED SOFTWARE	1990
ACCESS K.K.	JAPAN	PREPACKAGED SOFTWARE	1988
PARSONS SERVICES COMPANY	USA	DATA PROCESSING AND PREPARATION	1994
PARSONS SAVANNAH SERVICES INC	USA	BUSINESS SERVICES, NEC, NSK	1995
MENTOR GRAPHICS CORPORATION	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1981
MICROTEC RESEARCH GMBH	GERMANY	PREPACKAGED SOFTWARE	1988
MENTOR GRAPHICS DEUTSCHLAND GMBH	GERMANY	PREPACKAGED SOFTWARE	1994
MICROTEC RESEARCH LTD	ENGLAND	PREPACKAGED SOFTWARE	1984
MENTOR GRAPHICS (CANADA) LIMITED	CANADA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1985
CAMBRIDGE TECHNOLOGY PARTNERS (UNITED KINGDOM) INC	ENGLAND	PREPACKAGED SOFTWARE	1993
NOVELL U K LTD	ENGLAND	PREPACKAGED SOFTWARE	1986
CAMBRIDGE TECHNOLOGY PARTNERS, CTP, SKANDINAVIEN	SWEDEN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1987
NOVELL, INC	USA	PREPACKAGED SOFTWARE	1983
CAMBRIDGE TECHNOLOGY PARTNERS IRELAND LTD.	IRELAND REPUBLIC OF	PREPACKAGED SOFTWARE	1997
NOVELL JAPAN LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1990

CAMBRIDGE TECHNOLOGY PARTNERS (MASSACHUSETTS), INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2001
MEDIAMATICS, INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1993
GKS INC	USA	BUSINESS SERVICES, NEC, NSK	2001
CONSILIUM, INC	USA	PREPACKAGED SOFTWARE	1998
CONSILIUM GMBH	GERMANY	PREPACKAGED SOFTWARE	1989
AMERICAN INTERNATIONAL TECHNOLOGY ENTERPRISES INC	USA	DATA PROCESSING AND PREPARATION	2000
AIG ENERGY TRADING INC	USA	BUSINESS SERVICES, NEC, NSK	2001
AMERICAN INTERNATIONAL GROUP DATA CENTER INC	USA	DATA PROCESSING AND PREPARATION	1972
AIG INTERNATIONAL SERVICES GROUP INC	USA	BUSINESS SERVICES, NEC, NSK	1994
APPLICON INC	USA	PREPACKAGED SOFTWARE	1999
E.D.S. WORLD CORPORATION (NETHERLANDS)	USA	DATA PROCESSING AND PREPARATION	1979
WARD FSC, LTD	USA	DATA PROCESSING AND PREPARATION	0
EDS ELECTRONIC FINANCIAL SERVICES, INC	USA	DATA PROCESSING AND PREPARATION	1989
JAPAN SYSTEMS CO. LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1969
ENGINEERING ANIMATION U K LTD	ENGLAND	PREPACKAGED SOFTWARE	
EDS NORGE AS	NORWAY	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1985

UNIGRAPHICS SOLUTIONS SVERIGE AB	SWEDEN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1997
EDS ELECTRONIC DATA SYSTEMS BERLIN GMBH	GERMANY	PREPACKAGED SOFTWARE	1994
ELECTRONIC DATA SYSTEMS CORPORATION	USA	DATA PROCESSING AND PREPARATION	1962
EDS INFORMATION SERVICES, LLC	USA	DATA PROCESSING AND PREPARATION	1997
E D S ASIA PACIFIC SERVICES CORPORATION	USA	DATA PROCESSING AND PREPARATION	1996
EDS-SCICON, US SOFTWARE PRODUCTS GROUP INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	0
M&SD NETWORK SERVICES, INC	USA	DATA PROCESSING AND PREPARATION	0
E D C	USA	DATA PROCESSING AND PREPARATION	1991
PNEUMO SERVICES CORPORATION	USA	DATA PROCESSING AND PREPARATION	1998
E D S INTERNATIONAL CORPORATION	USA	DATA PROCESSING AND PREPARATION	1987
EDS PROPERTIES CORPORATION	USA	DATA PROCESSING AND PREPARATION	0
EDS WORLD SERVICES CORPORATION	USA	DATA PROCESSING AND PREPARATION	1975
INOVIE SOFTWARE, INC.	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2001
STRUCTURAL DYNAMICS RESEARCH CORPORATION	USA	PREPACKAGED SOFTWARE	2001
EDS/SHL CORPORATION	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1999
IQPRODUCTS GESELLSCHAFT FUER INTELLIGENTE SOFTWARE UND SERVICES MBH	GERMANY	PREPACKAGED SOFTWARE	1989

EDS DANMARK A/S	DENMARK	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1985
S H L TECHNOLOGY SOLUTIONS LTD	ENGLAND	PREPACKAGED SOFTWARE	1984
S D INTERNATIONAL LTD	ENGLAND	PREPACKAGED SOFTWARE	
SDRC SOFTWARE UND SERVICE GMBH	GERMANY	PREPACKAGED SOFTWARE	1994
GEOVISION SYSTEMS LTD	ENGLAND	PREPACKAGED SOFTWARE	
SDRC SVENSKA AB	SWEDEN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1990
EDS FORSVARS SERVICE AB	SWEDEN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1992
TAP TRADE & CONSULTING LTD.	ENGLAND	PREPACKAGED SOFTWARE	1999
INSURANCE SOFTWARE SOLUTIONS CORP	CANADA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1997
E. D. S. INTERNATIONAL CORPORATION	USA	DATA PROCESSING AND PREPARATION	1971
E D S WORLD CORP FAR EAST	USA	DATA PROCESSING AND PREPARATION	1980
ADVANCED COMPUTING	USA	DATA PROCESSING AND PREPARATION	1985
E D S DEFENCE LTD	ENGLAND	PREPACKAGED SOFTWARE	1968
SYSTEMS PROGRAMMING LTD	ENGLAND	PREPACKAGED SOFTWARE	1964
DIAMOND POWER INTERNATIONAL, INC	USA	BUSINESS SERVICES, NEC, NSK	0
J RAY MCDERMOTT	USA	BUSINESS SERVICES, NEC, NSK	1993
TRILLIUM DIGITAL SYSTEMS INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1988
INTEL SAUSALITO	USA	PREPACKAGED SOFTWARE	2000

DIALOGIC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1999
TRILLIUM DIGITAL SYSTEMS U K LTD.	ENGLAND	PREPACKAGED SOFTWARE	1999
INTEL DENMARK APS	DENMARK	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1984
BRADLEY CO	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1998
XESYSTEMS INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1998
DOCUMENT SCIENCES CORP	USA	PREPACKAGED SOFTWARE	1991
XEROX PROFESSIONAL SERVICES LTD	ENGLAND	PREPACKAGED SOFTWARE	1997
INXIGHT SOFTWARE INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1996
CHRYSTAL SOFTWARE, INC	USA	PREPACKAGED SOFTWARE	1996
TENTA TECHNOLOGY INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1998
OCEANEERING INTERNATIONAL INC	USA	BUSINESS SERVICES, NEC, NSK	1969
INTERGRAPH CORPORATION	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1969
INTERGRAPH DANMARK A/S	DENMARK	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1984
INTERGRAPH (U K) LTD.	ENGLAND	PREPACKAGED SOFTWARE	1979
INTERGRAPH SERVICES CO	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1995
INTERGRAPH PROCESS & BUILDING SOLUTIONS, INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	2000
ACCU-MED SERVICES	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1997

MEDICAL COMMUNICATIONS SOFTWARE	USA	PREPACKAGED SOFTWARE	0
DOWNEAST PHARMACY INC	USA	BUSINESS SERVICES, NEC, NSK	0
FILEMAKER, INC	USA	PREPACKAGED SOFTWARE	1987
FILEMAKER GMBH	GERMANY	PREPACKAGED SOFTWARE	1992
NATIONAL INSTRUMENTS ENGINEERING GMBH & CO. KG	GERMANY	PREPACKAGED SOFTWARE	1998
GFS INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2000
DASYTEC USA INC	USA	PREPACKAGED SOFTWARE	1996
D H L REGIONAL SERVICES INC	USA	BUSINESS SERVICES, NEC, NSK	1989
D H L SYSTEMS LTD.	ENGLAND	PREPACKAGED SOFTWARE	1981
COMPUWARE GMBH	GERMANY	PREPACKAGED SOFTWARE	1976
COMPUWARE A/S	DENMARK	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1987
COMPUWARE CORPORATION	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1973
COMPUWARE NORDIC AS	NORWAY	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1991
RELIANT DATA SYSTEMS INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1994
COMPUWARE INTERNATIONAL LTD INC	USA	PREPACKAGED SOFTWARE	1973
CA INVEST, INC.	USA	PREPACKAGED SOFTWARE	1990
COMPUTER ASSOCIATES INTERNATIONAL INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1996
C A COMPUTER ASSOCIATES INTERNATIONAL INDIA PVT LTD	INDIA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	

ACCPAC INTERNATIONAL, INC	USA	PREPACKAGED SOFTWARE	1998
C A MANAGEMENT INC	USA	PREPACKAGED SOFTWARE	1988
COMPUTER ASSOCIATES JAPAN LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1997
ICAN SP INC	USA	PREPACKAGED SOFTWARE	2000
COMPUTER ASSOCIATES INTERNATIONAL INC	USA	PREPACKAGED SOFTWARE	1976
APPLIED MANAGEMENT SYSTEMS INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1970
DISTRIBUPRO, INC	USA	PREPACKAGED SOFTWARE	1997
COMPUTER ASSOCIATES	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1996
MULTIGEN-PARADIGM INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1981
COMPUTER ASSOCIATES CANADA CO	CANADA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1979
ACCPAC INTERNATIONAL	CANADA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	
NANTUCKET SOFTWARE (CANADA) LTD	CANADA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	
CHEYENNE SOFTWARE INC	CANADA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	
ACCPAC CANADA INC	CANADA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1997
MICROSOFT DANMARK APS	DENMARK	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1989
MICROSOFT GMBH	GERMANY	PREPACKAGED SOFTWARE	1983

MICROSOFT RENDERMORPHICS LTD	ENGLAND	PREPACKAGED SOFTWARE	
ENSEMBLE STUDIOS CORP	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1997
MICROSOFT CORPORATION	USA	PREPACKAGED SOFTWARE	1975
SOFTIMAGE (U K) LTD	ENGLAND	PREPACKAGED SOFTWARE	1989
MICROSOFT RESEARCH LTD	ENGLAND	PREPACKAGED SOFTWARE	1997
MICROSOFT LICENSING INC	USA	DATA PROCESSING AND PREPARATION	1998
MICROSOFT CO. LTD.	JAPAN	PREPACKAGED SOFTWARE	1986
ENTROPIC LTD.	ENGLAND	PREPACKAGED SOFTWARE	1995
VISIO INTERNATIONAL (U K) LTD	ENGLAND	PREPACKAGED SOFTWARE	1994
MICROSOFT MANUFACTURING BV	IRELAND REPUBLIC OF	PREPACKAGED SOFTWARE	1985
VISIO INTERNATIONAL LTD.	IRELAND REPUBLIC OF	PREPACKAGED SOFTWARE	1993
VISIO CORP	USA	PREPACKAGED SOFTWARE	1989
MICROSOFT PUERTO RICO INC	USA	PREPACKAGED SOFTWARE	1990
FRX SOFTWARE CORPORATION	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1994
WORLD EXPO CORPORATION	USA	BUSINESS SERVICES, NEC, NSK	1983
JOB WORLD AS	NORWAY	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1998
STREAM INTERNATIONAL INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	2001
SMART MODULAR TECHNOLOGIES (U K) LTD	ENGLAND	PREPACKAGED SOFTWARE	1994
STREAM INTERNATIONAL GMBH	GERMANY	PREPACKAGED SOFTWARE	1998

TALITY LP	USA	PREPACKAGED SOFTWARE	2000
CADENCE DESIGN SYSTEMS, INC	USA	PREPACKAGED SOFTWARE	1982
INO INVESTMENT K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1989
UNICAD, INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1996
E G L TRADE SERVICES, INC	USA	BUSINESS SERVICES, NEC, NSK	2000
NOTIFIER ENGINEERED SYSTEMS COMPANY INC	USA	BUSINESS SERVICES, NEC, NSK	1993
ALLIEDSIGNAL IRELAND SOFTWARE LTD.	IRELAND REPUBLIC OF	PREPACKAGED SOFTWARE	1987
HONEYWELL HI-SPEC SOLUTIONS LTD	ENGLAND	PREPACKAGED SOFTWARE	1981
ORACLE CORPORATION U K LTD	ENGLAND	PREPACKAGED SOFTWARE	1984
ORACLE CORPORATION CANADA INC	CANADA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1984
ORACLE DANMARK APS	DENMARK	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1980
ORACLE SVENSKA AB	SWEDEN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1985
ORACLE CORPORATION	USA	PREPACKAGED SOFTWARE	1977
CTRA HOLDINGS CORPORATION	USA	PREPACKAGED SOFTWARE	0
ORACLE CABLE, INC	USA	PREPACKAGED SOFTWARE	0
ORACLE COMPLEX SYSTEMS CORPORATION	USA	PREPACKAGED SOFTWARE	1999
ORACLE TUTOR CORPORATION	USA	PREPACKAGED SOFTWARE	0
ORACLE HOLDINGS, INC	USA	PREPACKAGED SOFTWARE	1995
VERSATILITY, INC	USA	PREPACKAGED SOFTWARE	2001

WISDOM SYSTEMS, INC	USA	PREPACKAGED SOFTWARE	0
NETWORK COMPUTER LTD	ENGLAND	PREPACKAGED SOFTWARE	
ORACLE CORPORATION OLAP LTD	ENGLAND	PREPACKAGED SOFTWARE	1995
ORACLE RDBMS IRELAND LTD.	IRELAND REPUBLIC OF	PREPACKAGED SOFTWARE	1988
ORACLE E M E A MANAGEMENT	ENGLAND	PREPACKAGED SOFTWARE	1997
ORACLE JAPAN HOLDING INC	USA	PREPACKAGED SOFTWARE	1995
ORACLE CARIBBEAN INC	USA	PREPACKAGED SOFTWARE	1992
ORACLE CHINA INC	USA	PREPACKAGED SOFTWARE	1995
ORACLE CORPORATION JAPAN	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1985
CISCO SYSTEMS DANMARK A/S	DENMARK	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1998
AIRONET LTD.	ENGLAND	PREPACKAGED SOFTWARE	1999
PRONEXUS INC	CANADA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1997
SYNOPSYS, INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1986
HADEN DUCOST SYSTEMS LTD.	ENGLAND	PREPACKAGED SOFTWARE	1976
KENTUCKY FINANCE CO, INC	USA	BUSINESS SERVICES, NEC, NSK	0
SALOMON SMITH BARNEY HOLDINGS INC, NEW YORK, NY	USA	BUSINESS SERVICES, NEC, NSK	1968
ASSOCIATES EXPRESS COMPANY, INC	USA	BUSINESS SERVICES, NEC, NSK	0
WATCHGUARD REGISTRATION SERVICES, INC	USA	BUSINESS SERVICES, NEC, NSK	1982
FRUEHAUF FINANCE COMPANY	USA	BUSINESS SERVICES, NEC, NSK	1996
ASSOCIATES FINANCIAL SERVICES OF AMERICA, INC (CT)	USA	BUSINESS SERVICES, NEC, NSK	0

ASSOCIATES FINANCIAL SERVICES OF AMERICA, INC (FL)	USA	BUSINESS SERVICES, NEC, NSK	0
ASSOCIATES FINANCIAL SERVICES COMPANY, INC (AL)	USA	BUSINESS SERVICES, NEC, NSK	0
ASSOCIATES FINANCIAL SERVICES OF AMERICA, INC (AZ)	USA	BUSINESS SERVICES, NEC, NSK	0
FORD CONSUMER LOAN CORPORATION	USA	BUSINESS SERVICES, NEC, NSK	0
CITICORP DINERS CLUB INC.	USA	BUSINESS SERVICES, NEC, NSK	1981
CITICORP DEVELOPMENT CENTER	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1968
ASSOCIATES COMMERCE SOLUTIONS (INC)	USA	DATA PROCESSING AND PREPARATION	1985
CITICORP CREDIT SERVICES INC	USA	BUSINESS SERVICES, NEC, NSK	1998
ASSOCIATES FINANCE, INC (IL)	USA	BUSINESS SERVICES, NEC, NSK	1998
ASSOCIATES FINANCIAL SERVICES COMPANY OF NEW JERSEY, INC.	USA	BUSINESS SERVICES, NEC, NSK	1995
ACTION DATA SERVICES, INC.	USA	DATA PROCESSING AND PREPARATION	0
ASSOCIATES FINANCIAL SERVICES COMPANY OF TEXAS, INC	USA	BUSINESS SERVICES, NEC, NSK	0
ASSOCIATES FINANCIAL SERVICES CORPORATION (GA)	USA	BUSINESS SERVICES, NEC, NSK	0
ASSOCIATES FINANCIAL SERVICES OF AMERICA, INC (MO)	USA	BUSINESS SERVICES, NEC, NSK	0
PRIMERICA FINANCIAL SERVICES INC.	USA	BUSINESS SERVICES, NEC, NSK	0
INFOBASE SERVICES, INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1998
SALOMON ANALYTICS INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1995

DINERS CLUB INTERNATIONAL LTD	USA	BUSINESS SERVICES, NEC, NSK	1952
MC2 TECHNOLOGIES, INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1992
MED-LINK TECHNOLOGIES, INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1995
PRIMERICA FINANCIAL SVCS	USA	BUSINESS SERVICES, NEC, NSK	1990
ARCO FOUNDATION COMPANY	USA	BUSINESS SERVICES, NEC, NSK	2000
PAYPOINT ELECTRONIC PAYMENT SYSTEMS INC	USA	BUSINESS SERVICES, NEC, NSK	2000
YIZHENG AMOCO FABRICS CO.LTD.	CHINA PEOPLES REP	FABRICATED TEXTILE PRODUCTS, NEC, NSK	
COMPANY NET LTD	SCOTLAND	PREPACKAGED SOFTWARE	1996
APPLIED INFORMATION FOR MARKETING, INC.	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	2000
IRVIN AEROSPACE INC	USA	FABRICATED TEXTILE PRODUCTS, NEC, NSK	1989
THE JAEGER CO LTD	ENGLAND	MENS AND BOYS CLOTHING, NEC, NSK	1884
TOOTAL (S L) LTD	ENGLAND	WOMENS AND MISSES SUITS AND COATS, NSK	1942
THE BRITISH VAN HEUSEN CO LTD	ENGLAND	MENS AND BOYS FURNISHINGS	1928
RAYSIL GOWNS LTD.	ENGLAND	APPAREL BELTS	1970
DIANA COWPE LTD	ENGLAND	HOUSEHOLD FURNISHINGS, NEC	1952
C V HOME FURNISHINGS LTD	ENGLAND	CURTAINS AND DRAPERIES, NSK	1838

TOOTAL (SCHL) LTD.	ENGLAND	WOMENS AND MISSES BLOUSES AND SHIRTS, NSK	1983
WILLIAM HOLLINS & CO. LTD.	ENGLAND	MENS AND BOYS FURNISHINGS	1918
TOOTAL CLOTHING LTD.	ENGLAND	MENS AND BOYS SUITS AND COATS, NSK	1982
AURORA MEDICAL SUPPLIES, INC., A CALIFORNIA CORPORATION	USA	BUSINESS SERVICES, NEC, NSK	1982
HEALTHMATICS	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1999
G P CARE SYSTEMS DEVELOPMENT LTD.	IRELAND REPUBLIC OF	PREPACKAGED SOFTWARE	1989
PARADIGM ADVANCED TECHNOLOGIES INC.	CANADA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1996
MARKET USA INC	USA	BUSINESS SERVICES, NEC, NSK	2001
MARCOM TECHNOLOGIES, INC	USA	BUSINESS SERVICES, NEC, NSK	2001
DESPATURE ET FILS SA	FRANCE	BRAS, GIRDLES, AND ALLIED GARMENTS	1880
INTEGRIS SVENSKA AB	SWEDEN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1971
INTEGRIS A/S	DENMARK	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1948
SPONTEX SNC	FRANCE	WATERPROOF OUTERWEAR, NSK	1990
FACEL SNC	FRANCE	WATERPROOF OUTERWEAR, NSK	1990
JEONG AHN CORP LTD.	KOREA SOUTH-REP. OF	TEXTILE BAGS, NSK	
SAM JUNE HWAGONG CO., LTD.	KOREA SOUTH-REP. OF	HATS, CAPS, AND MILLINERY, NSK	

SOCHUN INDUSTRIAL CO. LTD.	KOREA SOUTH-REP. OF	LEATHER AND SHEEP-LINED CLOTHING	
MYDOC ONLINE INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2000
PROFESSIONAL TELEMARKETING, INC.	USA	BUSINESS SERVICES, NEC, NSK	1995
NELSON ADMINISTRATIVE SERVICES	USA	BUSINESS SERVICES, NEC, NSK	1995
RIVER PARISHES REDI-MIX, INC	USA	BUSINESS SERVICES, NEC, NSK	2001
SG COWEN ASSET MANAGEMENT INC	USA	BUSINESS SERVICES, NEC, NSK	1999
FIMAT FACILITIES MANAGEMENT, INC.	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1995
E C S BUSINESS FINANCE LTD.	ENGLAND	PREPACKAGED SOFTWARE	1999
CLUB MED MANAGEMENT SVCS INC	USA	BUSINESS SERVICES, NEC, NSK	1978
CHRISTIAN LACROIX	FRANCE	MENS AND BOYS CLOTHING, NEC, NSK	1987
FENDI SRL	ITALY	FUR GOODS	
MANUFACTURAS LOEWE, S.L.	SPAIN	FUR GOODS	
EMILIO PUCCI SRL	ITALY	MENS AND BOYS CLOTHING, NEC, NSK	
KENZO SA	ITALY	WOMENS, JUNIORS, AND MISSES DRESSES	
GIVENCHY	FRANCE	MENS AND BOYS CLOTHING, NEC, NSK	1955
KENZO	FRANCE	WOMENS AND MISSES SUITS AND COATS, NSK	1971
LOEWE TEXTIL, S.A.	SPAIN	WOMENS AND MISSES OUTERWEAR, NEC	

KENZO FASHION IBERICA, S.A.	SPAIN	MENS AND BOYS CLOTHING, NEC, NSK	1996
ANDATE GMBH	GERMANY	PREPACKAGED SOFTWARE	1997
VODAFONE PILOTENTWICKLUNG GMBH	GERMANY	PREPACKAGED SOFTWARE	1991
VODAFONE TELECOMMERCE GMBH	GERMANY	PREPACKAGED SOFTWARE	1970
MR MOBILE RELATIONS AB	SWEDEN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2000
NOVO NORDISK INVEST 1 A/S	DENMARK	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1984
NOVO NORDISK IT A/S	DENMARK	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1998
WISEHOUSE DENMARK A/S	DENMARK	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1999
NETWORK CONSULT A/S	DENMARK	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2000
SIEMENS BUSINESS SERVICES A/S	DENMARK	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1970
TSP GESELLSCHAFT FUER TELEPROCESSING SYSTEMS & PRODUCTS MBH	GERMANY	PREPACKAGED SOFTWARE	1998
UP2GATE GMBH	GERMANY	PREPACKAGED SOFTWARE	2000
RTS ECHTZEIT SOFTWARE GMBH	GERMANY	PREPACKAGED SOFTWARE	1991
SIEMENS BUSINESS SERVICES AB	SWEDEN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1969
SIEMENS METERING AS	NORWAY	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1990

SIEMENS TEKNOLOGIUTVIKLING AS	NORWAY	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2000
ENTEX GOVERNMENT IT SERVICES INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	2000
SIEMENS BUSINESS SERVICES INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	2000
AMERICAN HEALTHWARE SYSTEMS INC (DEL CORP)	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1997
SIEMENS CORPORATE RESEARCH, INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1988
CEREL SERVICE, LLC	USA	BUSINESS SERVICES, NEC, NSK	1996
EFFICIENT NETWORKS, INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	2000
NETWORK TELESYSTEMS INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	2000
SIEMENS TECHNOLOGY TO BUSINESS, INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1999
S A P MARKETS, INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2000
S A P PORTALS, INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2001
SAP NORGE AS	NORWAY	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1998
S A P LABS INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1996
S A P PUBLIC SECTOR & EDUCATION, INC.	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1997

STEEB ANWENDUNGSSYSTEME GMBH	GERMANY	PREPACKAGED SOFTWARE	1993
SAP SVENSKA AB	SWEDEN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1988
SAP DANMARK A/S	DENMARK	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1988
SAP RETAIL SOLUTIONS GMBH & CO. KG	GERMANY	PREPACKAGED SOFTWARE	1996
SAP AG SYSTEME, ANWENDUNGEN, PRODUKTE IN DER DATENVERARBEITUNG	GERMANY	PREPACKAGED SOFTWARE	1972
SAPMARKETS EUROPE GMBH	GERMANY	PREPACKAGED SOFTWARE	2000
IN-Q-MY TECHNOLOGIES GMBH	GERMANY	PREPACKAGED SOFTWARE	2000
SAP CANADA INC	CANADA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1989
S A P AMERICA INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1988
S A P INTERNATIONAL INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1997
SALOMON DESIGN CENTER INC (DEL)	USA	BUSINESS SERVICES, NEC, NSK	1997
ERIMA SPORTBEKLEIDUNGS GMBH	GERMANY	MENS AND BOYS CLOTHING, NEC, NSK	1975
ADIDAS SALOMON NORTH AMERICA INC	USA	MENS AND BOYS CLOTHING, NEC, NSK	1993
BONFIRE SNOWBOARDING, INC	USA	MENS AND BOYS CLOTHING, NEC, NSK	1995

ADIDAS KOREA CO LTD	KOREA SOUTH-REP. OF	MENS AND BOYS CLOTHING, NEC, NSK	1982
POSTBANK SYSTEMS AG	GERMANY	PREPACKAGED SOFTWARE	2000
DEUTSCHE POST EBUSINESS GMBH	GERMANY	PREPACKAGED SOFTWARE	2000
DEUTSCHE POST COM GMBH	GERMANY	PREPACKAGED SOFTWARE	1986
AEI DRAWBACK SERVICES INC	USA	BUSINESS SERVICES, NEC, NSK	1999
POSTBANK DATA GMBH	GERMANY	PREPACKAGED SOFTWARE	1991
SKANSKA IT SOLUTIONS AB	SWEDEN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1938
KARTRO DATA AB	SWEDEN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1941
TIDEWORKS TECHNOLOGY	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	2001
NOKIA IP TELEPHONY CORPORATION	CANADA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1998
INTERACTIVE DATA DESIGN LTD	ENGLAND	PREPACKAGED SOFTWARE	
OLD NEWSPAPER COMPUTER SERVICES LTD	ENGLAND	PREPACKAGED SOFTWARE	1988
SITA ADVANCED TRAVEL SOLUTIONS LTD.	ENGLAND	PREPACKAGED SOFTWARE	1978
EQUANT INTEGRATION SERVICES, INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1999
SHELL INFORMATION TECHNOLOGY INTERNATIONAL, INC.	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1995

COMPUTER AIDED BUSINESS SOLUTIONS INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1999
I G S LEISURE TECHNOLOGY LTD	ENGLAND	PREPACKAGED SOFTWARE	1990
AREMISSOFT HOSPITALITY (US), INC	USA	PREPACKAGED SOFTWARE	2000
AREMISSOFT MANUFACTURING (US), INC	USA	PREPACKAGED SOFTWARE	2001
FOURTH SHIFT EUROPE LTD.	ENGLAND	PREPACKAGED SOFTWARE	1991
SENNEN COMPUTERS PLC	ENGLAND	PREPACKAGED SOFTWARE	1992
TRIUMPH INTERNATIONAL (THAILAND) LTD	THAILAND	WOMENS, JUNIORS, AND MISSES DRESSES	1969
TRIUMPH INTERNATIONAL JAPAN LTD.	JAPAN	BRAS, GIRDLES, AND ALLIED GARMENTS	1989
TRIUMPH INTERNACIONAL, S.A.	SPAIN	WOMENS AND CHILDRENS UNDERWEAR, NSK	1963
TRIUMPH INTERNATIONAL LTD	ENGLAND	BRAS, GIRDLES, AND ALLIED GARMENTS	1954
HOM INNOVATIONS POUR L ELEGANCE MASCULINE	FRANCE	BRAS, GIRDLES, AND ALLIED GARMENTS	1967
TRIUMPH INTERNATIONAL ROME SPA	ITALY	BRAS, GIRDLES, AND ALLIED GARMENTS	
EURO TRIUMPH GMBH	GERMANY	WOMENS AND CHILDRENS UNDERWEAR, NSK	1954
HOM TEXTIL-VERTRIEB GMBH	GERMANY	MENS AND BOYS CLOTHING, NEC, NSK	1972
TRIUMPH INTERNATIONAL AG	GERMANY	BRAS, GIRDLES, AND ALLIED GARMENTS	1958
ABB NETSERV DATEN-UND KOMMUNIKATIONSNETZE GMBH	GERMANY	PREPACKAGED SOFTWARE	1997

SUCCEL AB	SWEDEN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1991
ABB ENERGY INFORMATION SYSTEMS AB	SWEDEN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1930
ENERGY INTERACTIVE INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	2000
SWEDPROJ DATA AB	SWEDEN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1999
AMERITEL MARKETING SERVICES LLC	USA	BUSINESS SERVICES, NEC, NSK	1986
TESTCOM, INC	USA	BUSINESS SERVICES, NEC, NSK	1994
SGS CONTROL SERVICES INC	USA	BUSINESS SERVICES, NEC, NSK	1983
SGS GLOBAL TRADE SOLUTIONS INC	USA	BUSINESS SERVICES, NEC, NSK	1987
INTERAMERICA ENTERPRISES OF FLORIDA INC	USA	BUSINESS SERVICES, NEC, NSK	1974
CULLIGAN WATER CONDITIONING OF LANCASTER INC	USA	BUSINESS SERVICES, NEC, NSK	1968
TENTH PLANET EXPLORATIONS INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	0
CULLIGAN WATER CONDITIONS OF ORANGE COUNTY INC	USA	BUSINESS SERVICES, NEC, NSK	1978
ST LOUIS SOFT WATER SERVICE INC	USA	BUSINESS SERVICES, NEC, NSK	1976
CULLIGAN WATER CONDITIONING OF TIPPECANOE COUNTY INC	USA	BUSINESS SERVICES, NEC, NSK	1969
FARMCLUB.COM INC	USA	BUSINESS SERVICES, NEC, NSK	2001

INTERSCOPE RECORDS INC	USA	BUSINESS SERVICES, NEC, NSK	1989
UNIVERSAL STUDIOS DIGITAL ARTS	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1997
UNIVERSAL MUSIC GROUP INC	USA	BUSINESS SERVICES, NEC, NSK	1997
CULLIGAN WATER OF SAN DIEGO, INC	USA	BUSINESS SERVICES, NEC, NSK	1996
EDUCATIONAL RESOURCES INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1999
CULLIGAN DUTCHESS PUTNAM WATER CONDITIONING INC	USA	BUSINESS SERVICES, NEC, NSK	1962
MCA RECORDING STUDIO, INC	USA	BUSINESS SERVICES, NEC, NSK	1979
SIERRA ON-LINE INC	USA	PREPACKAGED SOFTWARE	1999
VIVENDI UNIVERSAL INTERACTIVE PUBLISHING NORTH AMERICA, INC.	USA	PREPACKAGED SOFTWARE	1999
FLIPSIDE, INC.	USA	DATA PROCESSING AND PREPARATION	2000
DAUPHINOISE DE VALORISATION	FRANCE	WATERPROOF OUTERWEAR, NSK	1989
SOFTWARE INSPIRATION LTD.	ENGLAND	PREPACKAGED SOFTWARE	1988
COMPUTER ADAPTIVE TECHNOLOGIES, INC.	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1984
T/K RECORDS, INC	USA	BUSINESS SERVICES, NEC, NSK	1996
PERSPECTIVE RECORDS, INC	USA	BUSINESS SERVICES, NEC, NSK	1991
IMPRESSIONS SOFTWARE, INC.	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1995

FUNNY BONE INTERACTIVE	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1999
CULLIGAN FO BOLINGBROOK INC	USA	BUSINESS SERVICES, NEC, NSK	1998
PAPYRUS DESIGN GROUP INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1995
UNIVERSAL MUSIC PUBLISHING GROUP INC	USA	BUSINESS SERVICES, NEC, NSK	1999
SUNBURST TECHNOLOGY CORPORATION	USA	PREPACKAGED SOFTWARE	2000
MCA ENTERPRISES, INCORPORATED	USA	BUSINESS SERVICES, NEC, NSK	1992
SYRACUSE LANGUAGE SYSTEMS INC	USA	PREPACKAGED SOFTWARE	1999
WALL STREET ON DEMAND, INC	USA	BUSINESS SERVICES, NEC, NSK	1992
TIBCO FINANCE TECHNOLOGY INC	ENGLAND	PREPACKAGED SOFTWARE	1994
SAILFISH SYSTEMS LTD	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1995
TIBCO SOFTWARE INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1997
INTERWEB COMMUNICATIONS LTD.	ENGLAND	PREPACKAGED SOFTWARE	1996
TIBCO FINANCE TECHNOLOGY INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1999
STOCKVAL, INC.	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1999
GEO INTERACTIVE PUBLISHING INC (DEL)	USA	PREPACKAGED SOFTWARE	1997
EMBLAZE SYSTEMS INC	USA	PREPACKAGED SOFTWARE	1997

SMART LINK TECHNOLOGIES INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1996
NETFORMX INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1996
VDONET CORP	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1995
V.D.O.NET JAPAN CO. LTD.	JAPAN	PREPACKAGED SOFTWARE	1996
WIZCOM TECHNOLOGIES INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1993
ALMOND SYSTEMS INTERNATIONAL LTD	ENGLAND	PREPACKAGED SOFTWARE	1992
PILAT MEDIA 1999 LTD.	ENGLAND	PREPACKAGED SOFTWARE	1996
VERISITY DESIGN INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1996
PHONETIC SYSTEMS	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1998
JENKON INTERNATIONAL INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1999
SUMMIT V, INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1995
TELEKNOWLEDGE, INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1999
RADWARE (UK) LTD	ENGLAND	PREPACKAGED SOFTWARE	
KVAERNER PROCESS I T LTD	ENGLAND	PREPACKAGED SOFTWARE	1955
CALLMANAGE INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1996
FRONTLINE P C B SOLUTIONS (U K) LTD	ENGLAND	PREPACKAGED SOFTWARE	1986

TRILOG GROUP INC	USA	PREPACKAGED SOFTWARE	1999
MERCURY INTERACTIVE CORP	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1989
MERCURY INTERACTIVE JAPAN K.K	JAPAN	PREPACKAGED SOFTWARE	1996
ALSTOM ESCA CORPORATION	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1998
BAGIR (U K) LTD.	ENGLAND	MENS AND BOYS CLOTHING, NEC, NSK	1945
DELTA TEXTILES (LONDON) LTD.	ENGLAND	MENS AND BOYS FURNISHINGS	1980
INNER SECRETS INC	USA	BRAS, GIRDLES, AND ALLIED GARMENTS	2001
SECRETLY YOURS, INC	USA	WOMENS AND CHILDRENS UNDERWEAR, NSK	1983
WUNDIES INDUSTRIES, INC. (DE CORP)	USA	WOMENS AND CHILDRENS UNDERWEAR, NSK	2000
WUNDIES ENTERPRISES INC (DE CORP)	USA	WOMENS AND CHILDRENS UNDERWEAR, NSK	1985
ALLEGRIA INC	USA	WOMENS AND CHILDRENS UNDERWEAR, NSK	1995
ECI TELECOM, INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1993
ELRON SOFTWARE INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1997
AFCON CONTROL & AUTOMATION, INC	USA	PREPACKAGED SOFTWARE	1986
ISRAEL AIRCRAFT INDUSTRIES INTERNATIONAL INC	USA	BUSINESS SERVICES, NEC, NSK	1968
BURFORD INTERNATIONAL APPLICATIONS LTD	ENGLAND	PREPACKAGED SOFTWARE	
TAMA (U K) LTD.	ENGLAND	FABRICATED TEXTILE PRODUCTS, NEC, NSK	1995

CRYSTAL AMERICA INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1997
ALADDIN KNOWLEDGE SYSTEMS INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1979
CLICKSOFTWARE, INC.	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1979
PARADIGM GEOPHYSICAL CORP	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1993
PARADIGM GEOPHYSICAL EUROPE LTD	ENGLAND	PREPACKAGED SOFTWARE	
PARADIGM GEOPHYSICAL SERVICES LTD	ENGLAND	PREPACKAGED SOFTWARE	
PARADIGM GEOPHYSICAL CANADA LTD	CANADA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1995
VIRYANET JAPAN LTD.	JAPAN	PREPACKAGED SOFTWARE	
RETALIX USA, INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1996
INTERTICI INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1993
TECNOMATIX TECHNOLOGIES INC	USA	PREPACKAGED SOFTWARE	1985
WIZSOFT INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1994
EX LIBRIS DEUTSCHLAND GMBH	GERMANY	PREPACKAGED SOFTWARE	1997
NOVIS LTD	ENGLAND	PREPACKAGED SOFTWARE	
AREL COMMUNICATIONS AND SOFTWARE, INC	USA	PREPACKAGED SOFTWARE	1998
ALON SYSTEMS (UK) LTD	ENGLAND	PREPACKAGED SOFTWARE	

COMMTOUCH, INC.	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1991
WINGRA TECHNOLOGIES LLC	USA	PREPACKAGED SOFTWARE	2000
AMIABLE TECHNOLOGIES INC.	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1998
PACIFIC INFORMATION SYSTEMS	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1998
E-SIM INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1996
GOLDEN SCREENS AMERICA, INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1995
GOLDEN SCREENS INTERACTIVE TECHNOLOGIES INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1996
EDUSTAR AMERICA INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1992
E4ENET.COM, INC.	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2000
CORRELATE TECHNOLOGIES INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1997
PRECISE SOFTWARE SOLUTIONS	USA	PREPACKAGED SOFTWARE	1992
CHECK POINT SOFTWARE TECHNOLOGIES, INC	USA	PREPACKAGED SOFTWARE	1995
FUNDTECH U K LTD.	ENGLAND	PREPACKAGED SOFTWARE	1998
COMFY INTERACTIVE MOVIES INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1994
VIEWPORT DEVELOPMENT AB	SWEDEN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1994

JACADA (EUROPE) LTD	ENGLAND	PREPACKAGED SOFTWARE	
NETMANAGE, INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1990
Z-CODE SOFTWARE CORP	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1996
WALL DATA (U K) LTD	ENGLAND	PREPACKAGED SOFTWARE	1990
AQUEDUCT SOFTWARE INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2000
WALL DATA (CANADA) LIMITED	CANADA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1993
WALL DATA INCORPORATED	USA	PREPACKAGED SOFTWARE	1981
NETMANAGE CANADA INC	CANADA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1999
SIMWARE LTD	ENGLAND	PREPACKAGED SOFTWARE	1988
BHS (NEW YORK) CORPORATION	USA	BUSINESS SERVICES, NEC, NSK	1993
CIT CANADA INC	CANADA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1997
ORIENT INFORMATION TECHNOLOGY LIMITED	INDIA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1993
FINARTS FURS FACTORY LTD	HONG KONG	FUR GOODS	1985
GOLDEN HEIGHTS GARMENT (H.K.) LTD	HONG KONG	WOMENS AND MISSES BLOUSES AND SHIRTS, NSK	1988
TRIVENI DIGITAL, INC.	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1996

LION D'OR CO. LTD.	JAPAN	MENS AND BOYS SUITS AND COATS, NSK	1981
ROINE, K.K.	JAPAN	MENS AND BOYS SUITS AND COATS, NSK	1960
YUNIKO, K.K.	JAPAN	MENS AND BOYS SUITS AND COATS, NSK	1994
COM INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1998
MATSUSHITA SOFT-RESEARCH INC.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1985
MATSUSHITA SYSTEM ENGINEERING K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1979
MATSUSHITA INFORMATION SYSTEMS RESEARCH LABORATORY HIROSHIMA CO. LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1989
MATSUSHITA COMMUNICATION ITS ENGINEERING K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	
VICTOR TECHNO BRAIN K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1990
MATSUSHITA SYSTEM SOFT K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1990
MATSUSHITA DENKI FA SOFT TECHNOLOGY, K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1990
NEC COMMUNICATION SYSTEMS LTD.	JAPAN	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1980
NEC-TOSHIBA INFORMATION SYSTEMS INC.	JAPAN	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1974
NEC SOFT LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1975

NEC AEROSPACE SYSTEMS LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1981
NEC MICRO SYSTEMS LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1980
NEC SOFTWARE KANSAI, LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1977
NEC SOFTWARE CHUBU LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1981
NIPPON DENKI MYCON TECHNOLOGY K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1986
KAINOA TECHNOLOGIES K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1995
NEC COMMUNICATIONNET LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1998
NEC COMMUNICATION SYSTEMS KANSAI LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1989
NEC COMMUNICATION SYSTEMS TOHOKU LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1989
AOMORI JAPAN ELECTRIC SOFTWARE K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1989
NEC SOFTWARE OKAYAMA LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1986
NEC SOFTWARE CHUGOKU LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1983
NEC SOFTWARE KYUSHU LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1981
NEC SOFTWARE OKINAWA LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1985

NEC SOFTWARE SHIKOKU LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1984
NEC TELECOM SYSTEMS LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1981
NEC INFORMATEC SYSTEMS LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1984
DCM SOLUTIONS INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1999
NEC SYSTEMS INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1972
MICRO COMPUTER SYSTEMS INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2001
NISSAN DESIGN INTERNATIONAL INC	USA	BUSINESS SERVICES, NEC, NSK	1990
NISSAN FINANCE OF AMERICA, INC	USA	BUSINESS SERVICES, NEC, NSK	1998
NISSAN AI CO. LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1987
TOSHIBA INFORMATION SYSTEMS (JAPAN) CORP.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1972
TOSHIBA KN SYSTEM CO. LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1973
TOSHIBA ENGINEERING CORPORATION	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1959
TOSHIBA IT-SOLUTIONS CORPORATION	JAPAN	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	2001
TOSHIBA SYSTEM CREATOR K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1988
TOSHIBA MEDICAL SYSTEMS ENGINEERING CO. LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1972

TECH GIKEN K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1980
TOSHIBA TSUSHIN SYSTEM ENGINEERING K.K.	JAPAN	PREPACKAGED SOFTWARE	1978
TOSHIBA LSI SYSTEM SUPPORT K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1996
FRONT VISION, K.K.	JAPAN	WOMENS AND MISSES BLOUSES AND SHIRTS, NSK	1993
S.I.M., K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1993
BSI CO. LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1989
MITSUI KNOWLEDGE INDUSTRY CO. LTD.	JAPAN	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1967
RICOH SYSTEM KAIHATSU K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1990
RICOH SYSTEM DEVELOPMENT CO. LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1990
RICOH SYSTEM K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1989
RICOH TOTTORI SOFTWARE TECHNOLOGY CO. LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1983
RICOH SYSTEM KAIHATSU CO. LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1982
NEXTAGE INC.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1989
RICOH LOGISTICS SYSTEM CO LTD	USA	BUSINESS SERVICES, NEC, NSK	1988
YKK ITALIA SPA	ITALY	APPAREL AND ACCESSORIES, NEC, NSK	
GOJIRA PRODUCTIONS, INC	USA	BUSINESS SERVICES, NEC, NSK	1994

SM EAGLE MANAGEMENT, K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1996
SONY EUROPE FINANCE PLC	ENGLAND	PREPACKAGED SOFTWARE	1991
SONY MUSIC SYSTEMS INC.	JAPAN	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1994
SONY LSI DESIGN INC.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1986
SONY SYSTEMS DESIGN CORP.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1988
SONY DISK TECHNOLOGY, K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1993
OUTSIDE, K.K.	JAPAN	PREPACKAGED SOFTWARE	1998
BILLING SOFT, K.K.	JAPAN	PREPACKAGED SOFTWARE	1996
S S Q, K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1990
SUMI-ELE SYSTEM TOKYO INC.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1985
MMC COMPUTER RESEARCH LTD.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1989
FUJITSU GENERAL SYSTEM ENGINEERING, K.K.	JAPAN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1985
NEWS NETWORK LTD	ENGLAND	PREPACKAGED SOFTWARE	1994
EVERGREEN TRADING COMPANY, INC.	USA	BUSINESS SERVICES, NEC, NSK	1992
20TH CENTURY FOX FILM CORP	USA	BUSINESS SERVICES, NEC, NSK	1996
OPENBET SOFTWARE LTD.	ENGLAND	PREPACKAGED SOFTWARE	1999
BLUE SKY STUDIOS, INC.	USA	PREPACKAGED SOFTWARE	1999
TWENTIETH CENTURY FOX ASIA PACIFIC	USA	BUSINESS SERVICES, NEC, NSK	1990

WILMOR WAREHOUSE & SHIPPING CO INC	USA	DATA PROCESSING AND PREPARATION	1999
BROADCOM CANADA LTD	CANADA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1994
BEA SYSTEMS AB	SWEDEN	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1996
B E A SYSTEMS LTD	ENGLAND	PREPACKAGED SOFTWARE	1995
BEA SYSTEMS OY	FINLAND	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1991
BEA SYSTEMS GMBH	GERMANY	PREPACKAGED SOFTWARE	1996
BEA SYSTEMS (IRELAND) LTD.	IRELAND REPUBLIC OF	PREPACKAGED SOFTWARE	2000
BEA SYSTEMS JAPAN LTD.	JAPAN	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1996
BEA SYSTEMS, INC.	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1995
BRAC CREDIT CORPORATION	USA	BUSINESS SERVICES, NEC, NSK	1987
MASTERING THE MOVE REALTY, INC	USA	BUSINESS SERVICES, NEC, NSK	1998
MOVE SHOP, INC, THE	USA	BUSINESS SERVICES, NEC, NSK	1995
SAKERTRAX INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2000
NELCOR PURITAN BENNETT (MELVILLE) LTD	CANADA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1997
NELCOR PURITAN BENNETT (MELVILLE) LTD	CANADA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1992
BAFFIN SHIPPING CO., INC	USA	BUSINESS SERVICES, NEC, NSK	0
FIGGIE SPORTSWEAR (U K) LTD.	ENGLAND	MENS AND BOYS CLOTHING, NEC, NSK	1982

A T & T LABORATORIES- CAMBRIDGE LTD	ENGLAND	PREPACKAGED SOFTWARE	1986
KARNER EUROPE SARL	FRANCE	WATERPROOF OUTERWEAR, NSK	1989
ELO TOUCHSYSTEMS INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1999
EXECULEASE INC	USA	BUSINESS SERVICES, NEC, NSK	1986
REVLON COMMISSARY SALES, INC	USA	BUSINESS SERVICES, NEC, NSK	1977
IMARKET, INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	2001
NORTHEAST MANUFACTURERS DIRECTORIES INC	USA	COMPUTER INTEGRATED SYSTEMS DESIGN, NSK	1994
LUCENT DIGITAL RADIO, INC	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1999
KENAN SYSTEMS CORPORATION	USA	CUSTOM COMPUTER PROGRAMMING SERVICES, NSK	1999
OCTEL COMMUNICATIONS SERVICES LTD	ENGLAND	PREPACKAGED SOFTWARE	1994
KENAN SYSTEMS CORP	ENGLAND	PREPACKAGED SOFTWARE	1987

**Annual Sales US \$      Total Employees**

0	26
200000	3
200000	3
200000	3
1600000	20
200000	3
140000	3
3500000	63
11300000	350
8100000	158
160000	1
62800000	2000
81000	2
6700000	80

5959000000	32960
63699	0
0	70
6136400	80
0	3
1300000	24
9800000	104
240000	3
109909000	500
5470628	18
130000	3
8300000	75
15100000	200



220000	3
290000	5
69000	1
11800000	121
4500000	0
37900000	1200
165100000	2594
0	180
220000	200
54000	1
17202482	131
14163357	150
11500000	100
1800000	60
3000000	32

152800000	3600
257100000	3000
9006151	70
3421769	43
118788	0
3812711	34
3812711	20
4571146	50
7644488	75
0	60
19356634	53
1534100	25
93795358	319

217300000	2800
70000000	900
32600000	418
807800000	7909
29207415	95
0	0
168329785	470
320122700	1509
0	0
5220000	0
64596200	251
0	84
12440000	83
0	2

0	0
447316028	550
2000000000	4500
130000	3
13138500	155
0	226
0	266
13	220
0	114
0	30
9600000	294
0	1
171500000	2000
3031030	45
140000	2

8300000	88
20000000	115
16100000	160
9000000	90
9600000	100
0	500
325686737	2
9006151	60
5403691	180
104251680	545
0	963
0	1742
65000000	1
0	302
224900000	5059

444600000	10000
13300000	300
244791485	3200
459345713	3624
1456001760	20700
117460406	999
33000000	800
167300000	3600
19100000	430
0	900
11800000	100
2300000	50
160000	3
69000	1
3100000	70
160000	4

0	2642
0	0
17700000	225
32428775	193
18500000	235
0	0
110000	1
5795021	31
41000	1
4300000	130
47200000	1500
0	200
7500000	26
25000000	200
0	100
8117911	180
40077	0

46700000	600
0	400
3492000	0
3600000	65
940000	13
589835000	2750
1801231	15
24616812	80
41311	12
1176480	20
0	0
27029010	203
14762862	50
1161735000	9093
6889896	80
0	0

325800000	4200
530000	6
160000	3
25900000	200
0	7
3200000	50
860000	12
23600000	870
1200000	18
17800000	39
120000	0
120000	3
34000000	539
86824700	0
573517	2
9614294	0

9861496	20
0	15
1922680000	122000
4200000	75
1200000	22
0	60
1000000	20
1700000	30
0	5
9200000	164
120000	3
5600000	115
1200000	12
264300000	2591
145800000	0
5103485	42

62354551	170
2151298	511
0	3
66645516	260
0	0
17810684	50
0	0
0	0
52359500	525
110000	3
16900000	271
2300000	40
0	1800
0	0
160000	3
8200000	250
14657000	122
3000000	30

200000	994
1766635	2
51220081	300
3700000	45
17500000	150
22578927	150
35605354	0
14000000	114
6000000	45
10000000	38
307730000	4000
690454000	4600
6133643	15
26916641	204
12400000	145
60200000	700
790000	5

190000	3
200000	3
281703000	407
0	9
0	0
450000	6
300000	4
18462993	125
71116166	550
66045106	200
7189690	27
2010050000	13000
8023351	37
4000000	30
680000	10
260000	4
2304000	80
0	0

85928000	500
210000	3
0	170
5300000	50
4198000000	26126
10662198	85
3700000	33
0	300
0	115
24041290	300
21973050	275
60366	1
223014	4
13874700	171
28619768	104
207206551	750

0	0
4900000	62
25296000000	47600
215993	20
13421311	58
7700000	165
1270200000	1012
613025	0
8440983	25
0	900
33168958	150
56200000	555
14749640	90
14000000	155
3200000	50
0	0
428300000	5000
0	5
1501025	200

1100000	10
1279550000	5650
960000	0
250000	3
1600000	19
750000	12
2594224	60
0	30
477358877	3966
83279530	1000
54684515	374
64676216	200
10859672000	42927
220000	3
220000	3
230000	3
220000	3
160000	2
79000	1

220000	3
0	0
0	0
3411828	200
555369000	3585
89000	1
10500000	60
230000	3
565604800	1448
11755004	74
0	0
1920670	31
783778000	2922
15050121	55
160000	3
600000	10
160000	3
160000	3
160000	3
160000	3

160000	3
160000	3
160000	3
160000	3
37900000	1200
51600000	600
173200000	2720
323100000	10334
160000	0
125300000	4000
130000	3
1300000	20
160000	3
160000	3
160000	3
3400000	35
5700000	60

0	0
250000	3
1900000	19
69000	1
130000	2
4400000	150
0	200
1838862	34
0	60
18139308	187
82679977	1166
0	374
15905566	61
0	0
0	0
197922167	3542

0	75
86353249	1011
0	0
960000	10
2000000	20
10428	0
210177	4
0	3050
34700000	1100
32531470	220
30440123	100
20734548	0
83801150	540
1339332	67
0	107
0	280

13467956	113
1100000	14
2400000	65
1300000	20
1100000	21
220000	3
8000000	54
15197	0
680000	10
3649508	150
230988354	200
51148033	197
0	24
0	0
5776006	120
18967068	550
6984935	37

0	0
0	85
0	34
58406013	1020
0	1
0	0
62708272	585
0	25
0	19
37734958	270
0	70
0	17
0	10
28118640	100
2970137	33

2166246	13
1200000	12
556700000	6500
7500000	80
32000000	160
610000	9
200000000	525
7000000	25
950000	10
240000	3
19639000	178
24183495	92
28500000	365
8700000	106

37283025	170
48413738	100
49201697	190
27993475	191
5917536514	23335
0	0
0	0
16032770	200
317300000	4500
290000	4
1100000	24
0	100
81000000	1750
630000	12

71241600	280
0	50
0	200
9578388	90
1400000	22
279836959	613
20955773	100
161757	1
360000	3
6255530	84
0	0
0	0
18031610	146
30200000	350
310300000	4000

1700000	20
0	0
13900000	122
50100000	496
11953281	75
0	0
0	5500
386806000	2050
17226073	115
107137100	336
26643041	200
76775612	311
0	160
0	28
241955979	1932
0	80

2454	0
14724600	100
360000	3
0	1
5600000	100
1800000	22
61312000	688
13202000	214
49000	1
550000	17
230000	3
22000000	230
850000	23
910000	25
0	0

11000000	200
2200000	22
33200000	1234
2700000	55
9800000	125
1200000	24
1000000	15
69500000	685
278500000	2730
20200000	323
527016	10
0	0
0	60
740000	10
1500000	25
3100000	31

5800000	60
1200000	26
2500000	25
4500000	100
28000000	150
130000	2
12400000	110
0	58
0	0
6600000	70
251797000	800
0	0
0	500
5000000	66
15300000	160
4100000	40

650000	7
3955117	65
3800000	39
498000	5
160000	2
72826	1
4475	3
4200000	43
3013882	39
2322749	75
7000000	75
540000	6
0	0
0	12
440000	5
0	0

578343	25
307000000	1418
3984000	16
175433000	409
2316610	150
192840228	4385
11700000	200
0	2
0	1250
32300000	970
7400000	200
43000000	500
10700000	100
190000	3
49726000	675
334849	4
0	16

3000000	30
3000000	30
14600000	150
63298000	120
1115913	0
1108460	0
1273800	22
0	0
4311890	270
2900000	9
33019000	807
200000	5
2968439	41
0	0
6000000	3
2336243	0

16500000	160
0	35
8500000	80
58604565	98
9881000	23
3100000	25
2800000	25
1937346	8
3000000	30
3400000	35
27548000	135
0	350
2201517	15
1000000	5
286810	0

1842763	0
104072000	660
4400000	46
5990602	11
740000	8
641100	11
35725000	758
5859480	80
1829018	12
290000	4
1721790	30
0	0
0	30
0	130
6101207	40

68800000	80
98814100	195
0	10
2025000	32
36795200	301
308443800	1015
4000000	59
0	0
2192400	13
35848000	271
15080000	100
423954000	1810
156305600	483
589788322	3789

74700000	620
0	1500
198560000	1265
103200000	800
17654000	190
1611900	7
0	110
32340000	260
27116100	172
17863189	145
0	230
74170400	615
95598222	870
0	200

132808400	644
133650000	770
264733800	1150
5000000	20
49794127	170
1600000	20
0	60
35885000	1
20054022	106
550899000	2636
10027454	76
1087713000	5297
0	0
81200000	216
59693600	444

32550000	380
34047400	370
64400000	500
40612500	14
6767050	32
93254700	169
126180000	593
7184287	45
8559259	68
5262773	52
9130000	105
47813578	230
11020000	42
3770083	3
52818998	270
210000	3

2325000	18
928838133	38
0	93
22040000	200
190390000	550
58000000	60
0	0
4000000	20
5101872	43
7938000	78
23183000	170
27840000	142
3581651	23
30000000	4
210000	3
0	0
11200000	100
0	3

7600000	97
8178660	106
27190681	20
25115764	140
8339581	20
50101491	100
0	4
18075213	70
819760000	2200
2300000	43
680000	10
680000	10
430000	5
2933550	44
12716700	55
220000	3
0	45

8593527	45
218342	5
0	35
160000	3
220000	3
8600000	80
970000	10
0	50
62200000	800
0	8
0	0

**Insite Search SIC 1411: Refined for Target Markets, Sales Amount, Relevant Operations Descriptions, include Middle Eastern Markets**

<b>Company</b>	<b>Country</b>	<b># Empl.</b>	<b>Revenue</b>	<b>Business Description</b>
Rudersdorfer Zement GmbH	Germany	480	\$101,900,000	Manufacture and sale of cement and related materials; quarrying, processing and sale of chalk and limestone
Adam Sehring and Sohne	Germany	150	\$83,000,000	Quarrying and sale of stone and gravel; manufacture of ready-mixed concrete; excavation services; inland shipping services
KANN GmbH Baustoffwerke	Germany	450	\$81,600,000	Building materials including sand, stone, concrete slabs
RWK Kalk AG	Germany	545	\$23,900,000	Limestone quarry
Swenson Granite Co.	United States	410	\$40,000,000	Mining: Granite
Graymont Western US Inc.	United States	125	\$30,000,000	Mining: Limestone mining
Bybee Stone Company Inc.	United States	85	\$11,000,000	Mining: Limestone fabricating
Sharjah Cement and Industrial Development Company Limited PLC	United Arab Emirates	350	\$62,300,000	Manufacture and supply of cement and paper sacks; limestone and siltstone mining
Sharjah Cement and Industrial Development Co Ltd PLC	United Arab Emirates	350	\$60,200,000	Manufacture and supply of cement and paper sacks; limestone and siltstone mining
Ras Al Khaimah Rock Co.	United Arab Emirates	n/a	n/a	Quarrying and supply of limestone aggregates and sand

Ras Al Khaimah Rock Co.	United Arab Emirates	n/a	n/a	Quarrying and supply of limestone aggregates and sand
Ankit Granites Ltd.	India	n/a	\$2,500,000	Production of granite
Chinar Exports Ltd.	India	n/a	n/a	Export of chemicals, pharmaceuticals, textiles and gems; manufacture of leather products; granite quarrying
S N Sunderson Ltd.	India	n/a	n/a	Manufacture of firebricks and quarrying of limestone
Vineet Udyog Ltd.	India	n/a	n/a	Marble quarry
Yenepoya Minerals and Granites Ltd.	India	n/a	n/a	Manufacture of cut and polished granite slabs and tiles
Italcementi S.p.A.	Italy	18028	\$3,439,800,000	Manufacture of cement, hydraulic binders and ready mixed concrete; engineering; finance; air transport services
Campolonghi Italia S.p.A.	Italy	100	\$34,700,000	Quarrying; marble and slate
Henraux S.p.A.	Italy	170	\$18,400,000	Production and sale of marble and granite
Jordan Carbonate Co.	Jordan	n/a	n/a	Quarrying; production and export of various grades of calcium carbonate including natural and treated for industrial use
Jordan Carbonate Co.	Jordan	n/a	n/a	Quarrying; production and export of various grades of calcium carbonate including natural and treated for industrial use

Dhofar Marble and Granite Co. S.A.OG	Oman	266	\$1,800,000	Mining and processing of marble and granite
Dhofar Marble and Granite Company SAOG	Oman	266	\$1,700,000	Mining and processing of marble and granite
Gulf Stone Co SAOG	Oman	n/a	n/a	Production of marble, granite and quartz agglomerate stone
Gulf Stone Co SAOG	Oman	n/a	n/a	Production of marble, granite and quartz agglomerate stone
Murray and Roberts Holdings Ltd.	South Africa	32361	\$830,200,000	Holding company interested in construction, engineering contracting, design and project management, land, sea and air services, specialised contracting and property development; quarry products, cement and piping systems; transport and trucking; light engineering, fluid handling and measurement, engineering and mining supplies and transport equipment; specialist manufacturing, foundries and automotive products
Marlin Corporation Ltd.	South Africa	2050	\$60,300,000	Quarrying and trade in dimensional stone
Kelgran Africa Ltd.	South Africa	450	\$31,800,000	Quarrying and exporting of a wide colour variety of granite blocks; granite processing plants producing granite tiles

Ingemar S.A.	Spain	850	\$126,400,000	Quarrying of marble and granite; dressing of slabs
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and to

n/a n/a

n/a

n/a

**Insite SIC 23: from top 1000 by revenue, refined to yield those with 2000 or more er**

<b>Company</b>	<b>Country</b>	<b># Empl.</b>	<b>Revenue</b>
Tommy Hilfiger Corp.	Hong Kong	2,600	\$1,880,900,000
Glorious Sun Enterprises Ltd.	Hong Kong	33,000	\$395,500,000
River Island Clothing Company Ltd.	United Kingdom	5,980	\$382,100,000
YGM Trading Ltd.	Hong Kong	4,500	\$225,100,000
Delta Textiles London Ltd.	United Kingdom	2,800	\$145,600,000
Petit Bateau S.A.	France	2,086	\$131,600,000
Adolf Ahlers AG	Germany	6,850	\$258,400,000
adidas AG	Germany	13,362	\$4,938,800,000
Aoyama Trading Company Ltd.	Japan	3,443	\$1,350,200,000
Mizuno Corp.	Japan	2,757	\$1,297,900,000

Sanyo Shokai Ltd.	Japan	2,002	\$1,004,400,000
Hugo Boss AG	Germany	3,394	\$781,600,000
World Company Ltd.	Japan	2,286	\$1,575,900,000
Tungtex Company Ltd.	Hong Kong	6,400	\$191,100,000
Yves Rocher S.A.	France	12,500	\$1,258,100,000

## **employees and producing in relevant SIC subsectors**

### **Business Description**

Manufacturing: Men's sportswear. Retail: Men's clothing store chain. Finance: Holding company.

Retailing, export and production of casual wear

Manufacture and retail trade in men's and women's fashionwear

Manufacture, retail and wholesale of branded apparel and accessories; property investment and printing

Manufacturing: Manufacture and the wholesale trade in clothing

Manufacture of children's clothing including babywear, beachwear and sweatshirts

Manufacture and sale of clothing especially outer garments for men

Manufacturing: The adidas-Salomon Group designs, develops, produces and markets a broad range of athletic lifestyle products.

Men's apparel and specialty clothing chain store operations

Manufacture of sports and leisure goods

Manufacture and distribution of coats, suits, dresses and casual wear for men, women and children

Hugo Boss AG designs, manufactures, sells and licenses fashion clothing, accessories and complementary products with subsidiaries throughout Europe, North America, South America, Australia and Asia

Manufacture of women's clothing

Investment holding company with subsidiaries engaged in the manufacture and sale of ladies' fashionable clothing

Manufacture of cosmetic products, perfumes, children's clothes and household linens

**Insite Database Search SIC Code 3281**

<b>Company</b>	<b>Country</b>	<b># Empl.</b>	<b>Revenue</b>
Beijing Xijiao Gravel Plant	China	n/a	n/a
Beijing Xijiao Gravel Plant	China	n/a	n/a
Associated Stone Industries Ltd.	India	n/a	\$19,300,000
Madhav Marbles and Granites Ltd.	India	218	\$7,400,000
Aro Granite Industries Ltd.	India	74	\$5,100,000
Himalaya Granites Ltd.	India	n/a	\$4,500,000
ABN Granites Ltd.	India	n/a	n/a
CRB Corporation Ltd.	India	n/a	n/a
East India Granites Ltd.	India	n/a	n/a
John Meyers Granite Ltd.	India	n/a	n/a
Kedia Agglomerated Marbles Ltd.	India	n/a	n/a
Laxmi Granites Ltd.	India	n/a	n/a
Premium Granites Ltd.	India	n/a	n/a

Rock Copco Ltd.	India	n/a	n/a
Talavadi Rock and Mineral Products Ltd.	India	n/a	n/a
Marblo S.A.L	Lebanon	n/a	n/a
Marge Industrial Co. S.A.L	Lebanon	n/a	n/a
Marblo SAL	Lebanon	n/a	n/a
Marge Industrial Co SAL	Lebanon	n/a	n/a
Inma Co Oman L.L.C.	Oman	n/a	n/a
Shalhoub Corp.	Saudi Arabia	n/a	n/a
Saudi Marble Co.	Saudi Arabia	n/a	n/a
Red Sea Mining Company Ltd.	Saudi Arabia	n/a	n/a

Saudi Marble Co.	Saudi Arabia	n/a	n/a
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Shalhoub Corp.	Saudi Arabia	n/a	n/a
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Red Sea Mining Co Ltd.	Saudi Arabia	n/a	n/a
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## **Business Description**

Involved with processing stone and granite

Manufacturing: Involved with processing stone and granite

Manufacturing: Operation of stone quarries and polishing factories

Manufacturing: Manufacture of marble and granite tiles and slabs

Manufacturing: Production of polished and flamed granite. ISO 9002 accredited

Manufacturing: Production of granite monuments and memorials

Manufacturing: Manufacture of granite slabs and export of rough blocks

Production of polished granite

Manufacturing: Manufacture of granite

Manufacturing: Manufacture of polished granite

Manufacturing: Manufacture of marble agglomerate

Manufacturing: Manufacture of polished granite slabs

Manufacturing: Wholesale trade in rough and polished granite, slabs tiles and monuments

Manufacturing: Manufacture of cut and polished ornamental stones

Manufacturing: Processing and polishing of granite slabs

Manufacture of marble and onyx items

Manufacture of granite, marble and onyx products

Manufacturing: Manufacture of marble and onyx items

Manufacturing: Manufacture of granite, marble and onyx products

Manufacturing: Import, sales and service of construction plant and equipment including hoists, crushers, concrete mixers, road sweepers, drilling machines, tower cranes, bitumen equipment, hammer drills, concrete pumps and dumpers

Import and distribution of sanitaryware and fittings; production of aluminium windows and doors, building materials and marble products

Production of marbles and granites; import and distribution of building materials including tiles, marble, granite, insulation materials, steel doors, decorative materials, kitchen furniture and decorative items

Manufacture of and trading and contracting in building materials, granite and marble

Manufacturing: Production of marbles and granites; import and distribution of building materials including tiles, marble, granite, insulation materials, steel doors, decorative materials, kitchen furniture and decorative items

Manufacturing: Import and distribution of sanitaryware and fittings; production of aluminium windows and doors, building materials and marble products

Manufacturing: Manufacture of and trading and contracting in building materials, granite and marble

**InSite SIC Code 7371, Computer Programming Services Filtered for Target**

<b>Company</b>	<b>Country</b>	<b># Empl.</b>	<b>Revenue</b>
Magic Software Enterprises Ltd.	Israel	700	\$89,800,000
Tecnomatix Technologies Ltd.	Israel	n/a	\$68,000,000
ForSoft Ltd.	Israel	900	\$64,600,000
Paradigm Geophysical Ltd.	Israel	480	\$63,000,000
Liraz Systems Ltd.	Israel	500	\$41,800,000
Retalix	Israel	160	\$35,900,000

Sema Group PLC	United Kingdom	19349	\$2,279,300,000
Parity PLC	United Kingdom	1721	\$444,500,000
FI Group PLC	United Kingdom	3539	\$393,700,000
Synstar PLC	United Kingdom	3125	\$333,800,000
MERANT plc	United Kingdom	1928	\$321,600,000
Spectrum Computer Services PLC	United Kingdom	205	\$75,800,000
WM-data AB	Sweden	8180	\$1,173,800,000
Cap Gemini AB	Sweden	300	\$387,500,000
Teleca AB	Sweden	2824	\$227,900,000

IFS Industrial and Financial Systems AB	Sweden	3478	\$217,000,000
debis Systemhaus GmbH	Germany	17160	\$2,489,300,000
CompuNet Computer AG and Co. oHG	Germany	3280	\$971,100,000
EDS Holding GmbH	Germany	110000	\$649,100,000
Gemplus GmbH	Germany	700	\$649,100,000
CMG Deutschland GmbH	Germany	7900	\$562,600,000
Thyssen Krupp Information Systems GmbH	Germany	3000	\$432,700,000
ORACLE Deutschland GmbH	Germany	1900	\$402,400,000
START Holding GmbH	Germany	n/a	\$370,000,000
Software AG	Germany	2780	\$352,200,000
VW-Gesellschaft für technische Datenverarbeitungssysteme mbH	Germany	2990	\$280,400,000

DanaData A/S	Denmark	986	\$333,200,000
Scandinavian Airlines Data Denmark A/S	Denmark	1000	\$215,600,000
Maersk Data A.S.	Denmark	1577	\$190,300,000
Computer Sciences Corp. A/S	Denmark	1137	\$149,800,000
SDC Udvikling A/S	Denmark	811	\$122,400,000
Merkantildata A.S.A.	Norway	4337	\$864,500,000
EDB	Norway	3020	\$476,300,000
ErgoGroup	Norway	1118	\$154,200,000
ICL Invia Oyj	Finland	2088	\$301,100,000
Novo Group	Finland	2026	\$270,300,000
EDS France	France	3000	\$12,903,900,000
Cap Gemini Ernst and Young	France	39626	\$3,648,100,000
Amdahl France S.A.	France	3000	\$1,007,800,000

LaSer	France	n/a	\$635,300,000
Dassault Systemes S.A.	France	2146	\$427,100,000
C P Software S.A.	Spain	n/a	\$15,800,000,000
Accenture SL	Spain	5500	\$348,700,000
Sema Group S.A.E.	Spain	4200	\$221,600,000
IBM Global Services Espana S.A.	Spain	1455	\$189,900,000
Electronic Data Systems Espana S.A.	Spain	2900	\$188,200,000
Cisco Systems Spain S.L.	Spain	150	\$167,800,000

## et Markets and Revenue

### Business Description

Services: Magic is a leading provider of application development technology and business solutions to corporations worldwide. Magic's core development technology, generally considered the most productive development environment on the market for creating customisable Web and client/server solutions, allows for rapid delivery of e-business solutions that extend from front-office customer relationship management to back-office applications to specific vertical solutions. Magic's e-commerce and CRM solutions are best suited when time-to-market is critical, integration with existing systems and business processes is required, and/or a high degree of maintenance is anticipated. In addition, Magic solutions provide the portability and scalability crucial for today's dynamic business environment, as well as the advantage of a uniform application paradigm regardless of architecture or database.

Services: Integrated solutions to design, plan, simulate and optimize a complete factory

Services: Design, development and maintenance of application and solutions for large organisations. The Company's core services include application development, systems integration, migration of IT platforms, IT consulting, outsourcing and Internet web site development. Following a restructuring process which was completed in the first quarter of 2000, the Company will operate through six divisions:- ForSoft Solutions and Services Israel ; ForSoft Telecom Solutions; ForSoft Insurance Solutions; ForSoft Retail Solutions; ForSoft Travel Solutions; ForSoft Inc USA

Services: Manufacture of advanced information solutions and services for exploration and production for the oil and gas industry

Services: Development of management information systems; outsourcing services and system integration

Services: Provides integrated enterprise-wide software solutions for the retail food industry worldwide, including supermarkets convenience stores and restaurants

Services: The principal activity of the Services: Group as an information systems contractor is the provision of professional services in all aspects of computer consultancy, programming and software.

Services: Provision of information technology services through e-business/solutions and software services

Services: The Group is a leading computer services, recruitment and IT training company committed to delivering high quality managed projects which address the specific business needs of major organisations in the financial services, commercial and public sectors

Services: Provision of Information Technology and Business Continuity services to a broad range of customers in the UK and pan-European

Services: MERANT plc is the parent company of a group of companies whose principal activities are the design, development and marketing of software products and services for enterprise application development. Enterprise application development is where businesses accelerate the application of innovative information technology to create a competitive advantage. MERANT's solution offerings empower organisations to transform their enterprise applications for the changing technology and business requirements of the e-business environments, manage the application development process, and provide integrated data connectivity across the enterprise, from the mainframe to the Internet

Services: Computer, telecommunications and word processing services; data processing

Services: Supply of computer software and related services

Services: Computer software and services

Services: Consulting services within information technology and industrial technology

Services: Software services with applications for design, manufacturing, distribution, maintenance, finance and human resources

Services: Information and communication services; computer services; systems planning and analysis

Services: Information technology IT services provider for large corporations

Services: Holding company with interests in information technology

Services: Development, manufacture and sale of microchip data carriers and associated hard and software

Services: Information technology services

Services: Print server solutions; outsourcing services; facilities management; intranet services; delivery of complete IT infrastructures

Services: Computer services, especially the marketing of software

Services: Operation of an electronic reservation and information system for travel operators.

Services: Software products

Services: Data-processing systems; IT support and services; systems integration and outsourcing

Services: System management; outsourcing; operating services; Internet solutions; groupware; Lotus Notes and Microsoft applications; consultancy services

Services: Computer services

Services: Consultancy, systems development and integration; Web systems, standard software, data communications, mainframe operations and distributed systems management

Services: Information technology services including public databases, workgroup computing, outsourcing, network communication and finance, pay and staff systems

Services: Computer services for the financial sector

Services: Consultant and integrator in the field of information and communication technology

Services: Consultancy services, software solutions and computer operations

Services: Information technology services for private sector, state and municipal customers

Services: Provision of e-business applications integrated with basic applications and business systems which require IT infrastructure support

Services: Comprehensive IT services including software, usability, network, data security, data communications, GIS, outsourcing and infra related solutions

Services: Information technology services including software engineering and e-business consulting solutions

Services: Services and consultancy in computers

Services: Computer software and systems.

Services: Computer services; services and technology branch of the group Galeries Lafayette developing new forms of commerce

Services: Production of CAD/CAM/CAE software products and supply of related services; product development Management II solutions; network computing solutions. In July 2000 the company won a 45m Eur contract that will see its Catia computer aided design software product used for the first time by Airbus Industrie

Services: Design, development and production of computer operating, utility systems and applications programmes; operation of outsourcing centres

Services: Management and technological consultancy services; outsourcing services

Services: Computer services including outsourcing and consultancy

Services: Computer outsourcing

Services: Computing services including the design and development of media systems; industrial, financial and banking computing; management of communications networks and information processing centres; outsourcing services; computer-assisted design; automisation of production control systems

Services: Computer services including Internet related services

## InSite SIC Code 7372: Prepackaged Software: Filtered for Target Markets

Company	Country	# Empl.	Revenue
OptiSystems Solutions Ltd.	Israel	64	\$539,000,000
Check Point Software Technologies Ltd. (Ramat Gan, Israel)	Israel	1,100	\$425,300,000
Better On-line Solutions Ltd.	Israel	205	\$85,200,000
Sapiens International Corporation N.V.	Israel	785	\$72,700,000
Vocaltec Communications Ltd.	Israel	380	\$42,000,000
Optibase Ltd.	Israel	120	\$30,700,000
Ceragon Networks Ltd.	Israel	290	\$29,000,000
Telelogic AB	Sweden	1,260	\$881,200,000
Industrial and Financial Systems IFS AB	Sweden	3,478	\$265,500,000
Logica PLC	United Kingdom	8,115	\$1,199,000,000
CMG PLC	United Kingdom	13,070	\$1,146,700,000
Sage Group PLC	United Kingdom	4,642	\$583,100,000

Oracle Corp. UK Ltd.	United Kingdom	3,965	\$505,600,000
Electronic Arts Ltd.	United Kingdom	235	\$318,600,000
RM PLC	United Kingdom	1,571	\$293,600,000
Counterpoint Systems Ltd.	United Kingdom	50	\$292,000,000
Eidos PLC	United Kingdom	583	\$275,600,000
CMG Admiral Ltd.	United Kingdom	2,522	\$237,800,000
NDS Group PLC	United Kingdom	1,000	\$232,600,000
InfoVista S.A.	France	180	\$10,340,700,000
Syseca S.A.	France	4,200	\$358,700,000
Business Objects SA	France	1,888	\$348,900,000
Groupe Steria SCA	France	3,400	\$259,600,000
Ares S.A.	France	992	\$258,100,000
Knowledge House Inc.	Canada	162	\$39,182,000,000

ASI Corp.	Canada	1,000	\$900,000,000
Geac Computer Corporation Ltd.	Canada	5,026	\$668,700,000
Total Control Products (Canada) Inc.	Canada	100	\$594,000,000
Advanced Chemistry Development Inc.	Canada	90	\$525,000,000
Creo Products Inc.	Canada	4,000	\$453,300,000
Macdonald, Dettwiler And Associates Ltd.	Canada	1,700	\$413,300,000
NTT Data Communications Systems Corp.	Japan	9,307	\$6,038,000,000
CSK Software	Japan	4,891	\$1,063,000,000
Intec Inc.	Japan	2,810	\$905,600,000
Hitachi Information Systems Ltd.	Japan	3,580	\$903,400,000
Fuji Soft ABC Inc.	Japan	2,917	\$514,200,000
NTT Software Corp.	Japan	1,146	\$503,000,000

## ats and Revenue

### Business Description

Services: Provider of system and application management solutions software.

Services: Developer of networking software. Finance: Financial holding company.

Services: Computer peripheral equipment and software dealing with communication and networking.

Services: Application development and reengineering software.

Services: Telecommunications software.

Services: Develops broadband digital video streaming solutions

Services: Developer of software and wireless access products.

Services: Developer of visual software for telecommunications industry.

Services: Develops, markets and sells software to medium sized and large companies.

Services: Provision of information technology services, concentrating on: the marketing, design, production, integration and maintenance of custom built software and associated hardware systems; consultancy, applications

Services: Provision of a wide range of information and communications technology services and solutions

Services: Development, distribution and support of branded PC accounting and payroll software and related products for medium sized and smaller businesses

Services: Consultancy and training services to users of "Oracle"; provision of software

Services: Publication of computer games

Services: The supply of IT solutions to educational markets, based upon PC technology and incorporating networking, software and services

Services: Developer of software applications to manage royalties and publishing rights in the music industry.

Services: The development and publishing of entertainment software. The Group also continues to be involved in the design, manufacture and sale of video editing software, post production video editing and new

Services: Software products, management consultancy and training services

Services: Software company.

Services: Developer of software that monitors computer performance.

Services: Software engineering and services; credit reporting agency and collection; computer services

Services: Developer of decision support and e-business intelligence software tools for the client/server and intranet/extranet markets.

Services: Computer programming and software services

Services: Development of computer software and supply of related services

Services: Developer of secondary and post-secondary education services software.

Services: Developer of information technology asset management software.

Services: Computer software and processing

Services: Developer of applications and communications software.

Services: Developer of chemical predictive, spectroscopic, and database management software.

Services: High-technology company focused on the application of imaging and information technology.

Services: Computer software and processing

Services: Data communications and software

Services: Developer of english language translation software.

Services: Dataprocessing and software development

Services: Development of dataprocessing systems and services and software

Services: Production of software particularly strong in language and communications

Services: Developer of multi-user virtual reality software.

**InSite SIC Code 7373, Computer Integrated Systems Design: Filtered for**

<b>Company</b>	<b>Country</b>	<b># Empl.</b>	<b>Revenue</b>
ORIGIN Deutschland GmbH	Germany	16,000	\$1,125,200,000
Roland Berger and Partner GmbH International Management Consultants	Germany	1,340	\$294,200,000
Misys PLC	United Kingdom	5,745	\$922,100,000
CSC Consulting Ltd.	United Kingdom	4,735	\$737,900,000
Ecsoft Group PLC	United Kingdom	1,046	\$103,500,000
London Bridge Software Holdings PLC	United Kingdom	521	\$80,200,000
Nortel Networks Corp.	Canada	94,500	\$30,275,000,000
Ats Automation Tooling Systems Inc.	Canada	2,932	\$551,600,000
Eicon Networks Corp.	Canada	650	\$120,000,000

Hyperchip Inc.	Canada	270	\$91,000,000
Fujitsu Ltd.	Japan	192,000	\$43,977,100,000
Fsas Inc.	Japan	4,550	\$1,389,800,000
CRC Research Institute Inc.	Japan	1,000	\$359,800,000
Sumisho Electronics Company Ltd.	Japan	490	\$319,100,000
Kawatetsu Systems Inc.	Japan	1,392	\$222,200,000
CAC Corp.	Japan	1,200	\$191,600,000
Scitex Corporation Ltd.	Israel	1,000	\$342,000,000

Appicom Software Industries 1990 Ltd.	Israel	550	\$47,800,000
Clal Computers and Technology Ltd.	Israel	n/a	\$27,000,000
BATM Advanced Communications Ltd.	Israel	111	\$26,700,000
Sema	France	21,700	\$2,103,300,000
Oberthur Cartes et Systemes	France	3,050	\$296,700,000
Transiciel	France	4,629	\$215,400,000
KaZiBao	France	40	\$208,700,000
Lectra Systemes S.A.	France	1,195	\$201,900,000

Lectra Systemes SA	France	1,500	\$193,500,000
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ProAct IT Group AB	Sweden	145	\$40,500,000
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Teligent AB	Sweden	258	\$23,200,000
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## **Target Markets and Revenue**

### **Business Description**

Services: Computer consultants to businesses

Services: Management consultancy, including personnel consulting and market research

Services: The development and licensing of application software products to customers in well-defined vertical markets within the Financial Services and Healthcare sectors, together with transaction processing and professional services

Services: Provision of computer outsourcing, computer consultancy and systems integration

Services: Provision of information systems management services, information technology consulting, applications development and systems integration and support services to large enterprises

Services: Development and sale of computer software and services to the customer relationship market and the credit risk management market

Services: Provider of optical, wireless, local, business and personal internet services.  
Manufacturing: Communications equipment.

Services: Misc. industrial products

Communications: Computer communications

Services: Developers of extreme performance network systems.

Services: Provider of Internet-focused information technology solutions and software products. Manufacturing: Manufacturer of computers, data processing systems and office automation systems, communications, switching and optical cable systems, electronic devices.

Services: Provision of system integration services and information and computer support services

Services: Information service particularly involved in academic research, data processing and system design

Services: Computer graphic design

Services: Information technology systems integration, specialising in planning, design, development, operation and maintenance of computer systems

Services: Development, operation and maintenance of computer systems

Services: Scitex Corporation Ltd, a world leader in digital imaging solutions, is building a network of leading innovative companies focused on combining digital imaging technologies with the power of the Internet to create a world of visually rich business communications

Services: Development and marketing of software solutions. Major business areas include enterprise applications; database and data warehouse technologies; systems development services; software technologies and products; web technology consulting

Services: Marketing of software.

Services: Design, development and manufacture of connectivity equipment for local and wide area networks

Services: Information technology services including systems integration, outsourcing and consultancy

Services: Smart card development, manufacturing and personalisation and associated services

Services: IT and software services including development engineering, integration of application packages, facilities management and systems and network administration

Services: Web sites for young people aged 4 - 16

Services: Development of computer aided design and manufacturing integrated CAD/CAM systems.

Services: World leader in computer-aided design and manufacturing systems CAD/CAM for the apparel, footwear, leather goods, luggage and upholstery industries and the industries using technical textiles, particularly the automotive and aeronautical sectors. The company is transforming itself into an e-business technology provider

Services: Computer consultancy providing integrated systems design and related services

Services: Software services for the telecommunications industry

**InSite SIC Code 7374, Computer Processing and Data Preparation and Processing Se**

<b>Company</b>	<b>Country</b>	<b># Empl.</b>	<b>Revenue</b>
Productive Data Systems	United States	423	\$48,505,000,000
Electronic Data Systems Corp.	United States	122,000	\$19,226,800,000
Automatic Data Processing Inc.	United States	40,000	\$7,017,600,000
First Data Corp.	United States	27,000	\$5,705,200,000
National Processing Co.	United States	8,500	\$2,163,000,000
Affiliated Computer Services Inc.	United States	18,500	\$2,063,600,000
SunGard Data Systems Inc.	United States	7,800	\$1,660,700,000

Fiserv Inc.	United States	14,000	\$1,653,600,000
Galileo International Inc.	United States	3,300	\$1,643,300,000
Experian Information Solutions Inc.	United States	12,000	\$1,500,000,000
IMS Health Inc.	United States	5,000	\$1,424,400,000
Imation Corp.	United States	4,300	\$1,234,900,000
Siemens Medical Solutions Health Services Corp.	United States	7,634	\$1,217,100,000
Ceridian Corp.	United States	10,600	\$1,176,000,000
Perot Systems Corp.	United States	7,000	\$1,106,000,000

Convergys Information Management Group	United States	4,100	\$1,096,000,000
Acxiom Corp.	United States	5,600	\$1,009,900,000
Lockheed Martin IMS	United States	4,000	\$750,000,000
Boston Financial Data Services Inc.	United States	4,500	\$742,000,000
NDCHealth	United States	3,800	\$685,700,000
Alltel Information Services	United States	4,000	\$663,000,000
Total System Services Inc.	United States	4,163	\$601,000,000
ChoicePoint Inc.	United States	4,200	\$593,500,000
ALLTEL Information Services Inc.	United States	8,200	\$530,000,000
Alliance Data Systems Corp.	United States	6,500	\$503,300,000

Trendline Information and  
Communication Services Ltd.

Israel

n/a

n/a

## Services: Filtered for Target Markets and Revenue

### Business Description

Provides info.-tech svcs. Staffing and services company.

Services: Data processing, computer network systems integration and computer facilities management for businesses and government, developer of healthcare, insurance, utilities and facilities management software. Finance: holding company.

Services: Provider of payroll processing, payroll tax filing, human resource and 401K record keeping and unemployment compensation management.

Services: Information processing of credit cards, debit cards and merchant transactions. Finance: Provider of shareholder services to the mutual fund industry.

Services: Provider of credit card, check, debit card and travel ticket processing services.

Services: Provides information technology services and electronic funds transfer processing.

Services: Computer disaster recovery services and developer of software for the healthcare and financial industries. Finance: Investment advisory firm, holding company.

Services: Provides innovative technologies in the financial industry, including the latest in personal computer banking and Internet commerce.

Services: Provides the travel industry with reliable, accurate access to inventory, schedule and pricing information.

Services: Information technology solutions including data processing for direct mail advertisers, database informational retrieval services and development of software.

Services: Developer of information solutions and market research for the health care industry.

Services: Global technology company that creates system, product and service solutions for the handling, storage, transmission and use of images and information.

Services: Provides superior information solutions for the worldwide health industry.

Services: Information services company that serves the human resources, transportation and media markets.

Services: Provider of technology services and business solutions including business and technical consulting, development and integration of systems and applications, technology outsourcing, and business process outsourcing services.

Services: Provider of data processing and software development services.

Services: Provider of data processing services including database marketing, advanced data integration and delivery technologies.

Services: Data processing firm.

Services: Provider of shareholder accounting services for mutual funds. Finance: Stock transfer agent.

Services: Data processing used for corporate financial, electronic payment, communications and health care services.

Services: Data processing and developer of prepackaged banking and finance software. Finance: Personal credit.

Services: Provider of credit, debit and private-label card processing services.

Services: Insurance: Provider of risk management and fraud prevention services to a variety of industries, particularly the insurance industry.

Services: Information processing management services and developer of application software. Finance: Holding company.

Services: Provider of electronic transaction and credit services.

Services: Provider of information  
and telecommunications services

**Insight Database SIC 7389, Business Services Refined: Filtered for Target Markets, Greater than 2000 Employees and Filtered to Obtain Outsourcing and Call Center Specific Operations (O**

<b>Company</b>	<b>Country</b>	<b># Empl.</b>	<b>Revenue</b>
Accenture Ltd.	Bermuda	75000	\$13,347,900,000
Owl International Inc. (Irvine, California)	United States	1000	\$10,303,000,000
MCI Consumer Markets	United States	17000	\$6,500,000,000
AmeriNet Inc.	United States	100	\$4,457,000,000
Internet Capital Group Inc.	United States	107	\$3,337,200,000
MBNA Marketing Systems Inc.	United States	5000	\$1,910,000,000
Solred SA	Spain	45	\$1,208,300,000
Correos y Telegrafos SA	Spain	64515	\$1,137,300,000
TeleTech Holdings Inc.	United States	21000	\$885,300,000

Exodus Communications Inc.	United States	4290	\$818,400,000
MDC Communications Corp.	Canada	4850	\$778,000,000
SITEL Corp.	United States	24000	\$764,400,000
Dakotah Direct Inc.	United States	2000	\$760,000,000
West Corp.	United States	24200	\$724,500,000
GEMA	Germany	1080	\$723,100,000
BISYS Group Inc.	United States	3400	\$701,800,000
C.T. Charlton and Associates Inc.	United States	80	\$700,000,000
ILX Systems Inc.	United States	1300	\$690,000,000
Visa U.S.A. Inc.	United States	1300	\$686,000,000
Bob Rohrman Auto Group	United States	900	\$648,500,000
Sargento Foods Inc.	United States	1000	\$580,000,000
Century Business Services Inc.	United States	5300	\$567,800,000

Cross Country Group Inc.	United States	1000	\$549,000,000
TCIM Services Inc.	United States	2000	\$533,000,000
TeleTech Teleservices Inc.	United States	14000	\$509,300,000
PMT Services Inc.	United States	520	\$500,000,000
Liberty Enterprises Inc.	United States	930	\$493,000,000
Getty Images Inc.	United States	2489	\$484,800,000
Cubic Applications Inc.	United States	900	\$479,000,000
MemberWorks Inc.	United States	1329	\$475,700,000
Marathon Cheese Corp.	United States	1125	\$466,000,000
APAC Customer Services Inc.	United States	16700	\$464,400,000
AHL Services Inc.	United States	10000	\$456,200,000
Tanseisha Co Ltd.	Japan	655	\$438,100,000
CheckFree Corp.	United States	2475	\$433,300,000
Atena Servizi S.p.A.	Italy	100	\$429,500,000
Mosaic Group Inc.	Canada	0	\$406,100,000

Washington Inventory Service Inc.	United States	1000	\$371,000,000
Tanseisha Company Ltd.	Japan	657	\$360,300,000
Lernout et Hauspie Speech Products NV	Belgium	1700	\$341,300,000
Fair Isaac and Company Inc.	United States	1534	\$329,100,000
Firstservice Corp.	Canada	0	\$316,800,000
Deutsche Messe AG	Germany	670	\$313,200,000
uBid Inc.	United States	281	\$313,000,000
HydroChem Industrial Services Inc.	United States	1250	\$309,000,000
Creative Marketing Strategies	United States	800	\$307,000,000
TeleSpectrum Worldwide Inc.	United States	8149	\$303,600,000
Wabash Alloys L.L.C.	United States	700	\$300,000,000
CCH Legal Information Services	United States	1200	\$298,000,000
Sotheby's Inc.	United States	700	\$293,000,000
Dr Egon Zehnder and Partner AG	Switzerland	1000	\$292,500,000
Advance Presort Service Inc.	United States	400	\$278,000,000
Dusseldorfer Messegesellschaft mbH	Germany	560	\$272,200,000

Gerald Stevens Inc.	United States	2700	\$267,100,000
Anasazi Inc.	United States	700	\$260,000,000
Key3Media Group Inc.	United States	500	\$251,000,000
Messe Frankfurt GmbH	Germany	800	\$248,700,000
Pre-Paid Legal Services Inc.	United States	559	\$247,700,000
Idea Integration Corp.	United States	1653	\$241,100,000
Paymentech Inc.	United States	1400	\$234,000,000
Relocation Resources Inc.	United States	325	\$231,000,000
Ameridial Inc.	United States	600	\$228,000,000
Metal Management Northeast Naporano Iron and Metal Div.	United States	300	\$220,000,000
Maxxcom Inc.	Canada	-999	\$218,800,000
Precision Response Corp.	United States	6550	\$215,900,000
RCG Information Technology/Quintic Systems Inc.	United States	2000	\$200,000,000
Certegy Inc.	United States	1737	\$199,200,000
ICT Group Inc.	United States	8800	\$198,600,000
Hillman Group Inc.	United States	1000	\$198,000,000
Matrix Marketing Inc.	United States	2200	\$195,400,000

Generale Location	France	1132	\$193,200,000
San Diego Convention Center Corp.	United States	722	\$193,000,000
Denali Inc.	United States	1710	\$190,000,000
Egi Canada Corp.	Canada	129	\$187,400,000
Messe- und Ausstellungs-Ges mbH Köln	Germany	420	\$182,700,000
RMH Teleservices Inc.	United States	3239	\$175,200,000
SalesLink Corp.	United States	450	\$174,000,000
PSCU Service Centers Inc.	United States	700	\$173,000,000
ChexSystems Inc.	United States	650	\$173,000,000
Reuters Italia S.p.A.	Italy	250	\$169,600,000
Boron, LePore and Associates Inc.	United States	536	\$167,900,000
Pegasus Solutions Inc.	United States	2003	\$161,500,000
Island Deaf Sam Music Group	United States	600	\$160,000,000
Interval International Inc.	United States	1600	\$158,000,000
Austin Packaging Co.	United States	225	\$157,000,000

New Valley Corp.	United States	400	\$152,900,000
Eastern Sales and Marketing Co.	United States	600	\$150,000,000
Frankfurt Balkind Partners	United States	130	\$150,000,000
National Auction Group Inc.	United States	150	\$150,000,000
Vestcom International Inc.	United States	1100	\$146,100,000
Performance Printing (Dallas, TX)	United States	250	\$145,000,000
West Interactive Corp.	United States	22000	\$143,000,000
Payment Systems for Credit Unions Inc.	United States	600	\$142,000,000
o2wireless Solutions Inc.	United States	750	\$140,300,000
Centrac Inc.	United States	250	\$139,000,000
FTI Consulting Inc.	United States	555	\$137,200,000
Image Bank Inc.	United States	350	\$134,100,000
Huron Valley Steel Corp.	United States	300	\$134,000,000
Centro Nord Est. Gestione Servizi Ferroviari Scarl	Italy	n/a	\$132,700,000
Icon International Inc.	United States	110	\$130,000,000

Bowne Business Services Inc.	United States	1894	\$129,000,000
E.piphany Inc.	United States	979	\$127,300,000
Viant Corp.	United States	621	\$127,200,000
PGI (Arlington, Virginia)	United States	600	\$126,000,000
Messe Basel	Switzerland	300	\$123,500,000
ExpoExchange	United States	475	\$122,000,000
Versus Technologies Inc.	Canada	129	\$121,900,000
Intraware Inc.	United States	202	\$121,800,000
Cider Sante SA	France	1294	\$121,100,000
Ente Autonomo Fiera Internazionale Di Milano	Italy	330	\$120,200,000
Audio Visual Headquarters Corp.	United States	400	\$120,000,000
Trillium Facilities Management Prime Ltd.	United Kingdom	n/a	\$119,300,000
Kana Communications Inc.	United States	1181	\$119,200,000
Smurfit-Stone Container Corp. Specialty Packaging	United States	450	\$118,000,000
Passlunch Sodexho Srl	Italy	80	\$116,500,000

Messe Berlin GmbH	Germany	470	\$115,300,000
ICM Holdings Inc.	United States	300	\$115,000,000
USCI Inc.	United States	45	\$114,700,000
Tollgrade Communications Inc.	United States	411	\$114,400,000
Olsten Personal GmbH and Company KG	Germany	4800	\$110,700,000
Precision Coil Inc.	United States	130	\$110,600,000
SP Newsprint Co.	United States	700	\$110,000,000
Hugo Neu Schnitzer East	United States	240	\$108,000,000
Parque Expo 98 SA	Portugal	470	\$106,800,000
GLS Direct Inc.	United States	400	\$105,000,000
Cpac Inc.	United States	612	\$104,500,000
Eva-Tone Inc.	United States	420	\$104,000,000
British Car Auctions Ltd.	United Kingdom	1650	\$103,500,000
Overture Services Inc.	United States	524	\$103,100,000
Masterplan	United States	869	\$102,100,000
ZD Events	United States	270	\$101,000,000
Sadoff and Rudoy Industries	United States	304	\$100,000,000

Blenheim NDN Inc.	United States	1450	\$100,000,000
Michael Fox International Inc.	United States	35	\$100,000,000
Bay State Paper Co.	United States	250	\$99,300,000
Franchise Stores International Corp.	United States	400	\$99,000,000
Telesource Inc.	United States	300	\$98,000,000
Ask Jeeves Inc.	United States	565	\$95,700,000
Sitel UK Ltd.	United Kingdom	2340	\$93,100,000
BUYPASS Corp.	United States	350	\$93,000,000
Peapod Inc.	United States	982	\$92,800,000
Mail Boxes Etc.	United States	300	\$92,000,000
Accuread Ltd.	United Kingdom	1160	\$91,600,000
Cedar River Paper Co.	United States	230	\$91,400,000
FreeMarkets Inc.	United States	968	\$91,300,000
Phonographic Performance Ltd.	United Kingdom	150	\$90,200,000
Corrugated Services Inc.	United States	225	\$89,400,000
Tolketjenesten ApS	Denmark	130	\$88,400,000
Novartis Seeds Inc.	United States	315	\$85,000,000
TransAmerica Marketing Services Inc.	United States	300	\$85,000,000
Figi's Inc.	United States	200	\$83,000,000

Kagan Seminars Inc.	United States	150	\$83,000,000
West Pharmaceutical Services	United States	1100	\$82,600,000
BFE Studio und Medien Systeme GmbH	Germany	300	\$81,200,000
Admar Group Inc.	United States	150	\$80,000,000
DoveBid Inc.	United States	500	\$80,000,000
Republic Paperboard Co.	United States	200	\$79,400,000
San Diego Auto Auctions Inc.	United States	150	\$79,000,000
Diversified Business Communications	United States	150	\$79,000,000
Jupiter Media Metrix Inc.	United States	882	\$77,800,000
Vialog Corp.	United States	647	\$77,600,000
Kentucky Lottery Corp.	United States	200	\$77,000,000
AeroMap U.S.	United States	300	\$77,000,000
Ecolab Inc. Water Care Services Div.	United States	110	\$77,000,000
Team Inc.	United States	800	\$75,600,000
Boston Communications Group Inc.	United States	366	\$75,600,000
Nurnberg Messe GmbH	Germany	160	\$74,700,000
Garden State Paper Company Inc.	United States	300	\$73,000,000

Employease Inc.	United States	400	\$72,000,000
Environments Group Company Inc.	United States	100	\$71,000,000
Universe Group Plc	United Kingdom	215	\$70,300,000
Complete Logistics Co.	United States	280	\$69,000,000
Key 3 Media Group Inc.	United States	130	\$69,000,000
Sicasov	France	24	\$68,900,000
Arnold Logistics	United States	910	\$68,300,000
Skybridge Group Plc	United Kingdom	125	\$67,500,000
Martin Williams	United States	250	\$67,000,000
Kieffer Paper Mills Inc.	United States	125	\$66,000,000
Product Line Inc.	United States	250	\$66,000,000
Elektra Entertainment Group Inc.	United States	110	\$65,000,000
David Evans and Associates Inc.	United States	741	\$65,000,000
PurchasePro.com Inc.	United States	542	\$65,000,000
Georgia Tech Research Corp.	United States	1117	\$64,700,000

Kanuga Conferences Inc.	United States	90	\$63,000,000
Reed Exhibition Companies Ltd.	United Kingdom	225	\$62,900,000
Rockhurst College Continuing Education Center Inc.	United States	250	\$62,000,000
Environmental and Safety Designs Inc.	United States	220	\$62,000,000
Mondial Assistance UK Ltd.	United Kingdom	545	\$61,300,000
Dixie Packers Inc.	United States	800	\$60,000,000
Hamburg Messe und Congress GmbH	Germany	270	\$59,900,000
Monarch Brass and Copper Corp.	United States	70	\$59,500,000
Canadian Depository For Securities Ltd.	Canada	0	\$57,800,000
Narva Business Advisory Services	Estonia	8	\$58,300,000
Jostens Inc. Recognition Div.	United States	103	\$57,000,000
AFFINA Corp.	United States	1500	\$57,000,000
Language Bank International	United States	200	\$57,000,000
MD Systems/Clair Brothers	United States	80	\$57,000,000
Bowne Global Solutions	United States	150	\$57,000,000
Chasen's Business Interiors	United States	100	\$57,000,000

ITE Group PLC	United Kingdom	214	\$56,300,000
RCI Environmental Inc.	United States	400	\$55,000,000
Digital Generation Systems Inc.	United States	339	\$54,700,000
Developpements et Fabrications Industriels	France	21	\$54,300,000
Juran Institute Inc.	United States	100	\$54,000,000
Digital Motorworks L.P.	United States	100	\$54,000,000
Ajis Co Ltd.	Japan	190	\$53,800,000
Packaging Store Inc.	United States	15	\$52,000,000
Preshell Group Inc.	United States	210	\$52,000,000
Invesprint Corp.	Canada	288	\$52,000,000
Pallet Services Inc.	United States	90	\$52,000,000
ALPNET Inc.	United States	702	\$50,400,000
Samuels Recycling Co.	United States	200	\$50,000,000

Stock Market Photo Agency Inc.	United States	275	\$50,000,000
LaGrou Distribution Systems Inc.	United States	332	\$50,000,000
iFleet Inc.	United States	460	\$50,000,000
TOW Co Ltd.	Japan	75	\$49,900,000
NaviSite Inc.	United States	473	\$49,800,000
Hi-Port Inc.	United States	130	\$49,000,000
Jeter, Cook and Jepson Architects Inc.	United States	90	\$49,000,000
Caribiner Inc.	United States	150	\$49,000,000
Ticket Restaurante de Portugal - Soc.e Emissora de Titulos de Refeicao	Portugal	45	\$48,800,000
Manufacturing Sciences Corp.	United States	150	\$48,400,000
KnollTextiles	United States	89	\$48,000,000
McKesson Health Solutions	United States	100	\$48,000,000
Users Inc.	United States	270	\$48,000,000
Recycling Group	United States	120	\$47,600,000
Messe Essen GmbH	Germany	190	\$47,500,000

Superior Auctioneers and Marketing Inc.	United States	22	\$47,000,000
TOW Co Ltd.	Japan	75	\$47,000,000
Brnenske veletrhy a vystavy A.S.	Czech Republic	680	\$49,100,000
Intertek Testing Services International Ltd.	United Kingdom	335	\$46,300,000
Lloyd-Thomas/Coats and Burchard Co.	United States	79	\$46,000,000
Ajis Company Ltd.	Japan	200	\$46,000,000
J B Sportswear Inc.	United States	80	\$46,000,000
Japan Industrial Testing Co Ltd.	Japan	340	\$46,000,000
Wilsey Bennett Inc.	United States	180	\$45,000,000
Saskatchewan Water Corp.	Canada	235	\$44,800,000
Schnitzer Steel Products	United States	115	\$44,700,000
Fitch PLC	United Kingdom	440	\$44,300,000
Institutional Financing Services	United States	240	\$43,000,000
Arthur Shuster Inc.	United States	80	\$43,000,000
G.A. Wright Inc.	United States	110	\$43,000,000

Snyder Marketing Services Inc.	United States	1648	\$42,900,000
Gesellschaft für Anlagen- und Reaktorsicherheit-GRS mbH	Germany	540	\$42,900,000
Netcentives Inc.	United States	494	\$42,900,000
PREI Recycle America	United States	150	\$42,200,000
E.B. Morris Associates Inc.	United States	60	\$42,000,000
Ontario Foods Inc.	United States	200	\$42,000,000
Warrantech Automotive Inc.	United States	100	\$41,000,000
Health Care Microsystems Inc.	United States	110	\$41,000,000
Burpee, W Atlee and Co.	United States	200	\$40,000,000
Teleflora Inc.	United States	250	\$40,000,000
Rome Research Corp.	United States	150	\$40,000,000
Batliner Paper Stock Co.	United States	100	\$39,700,000
W R R Environmental Service	United States	110	\$39,200,000
Leipziger Messe GmbH	Germany	295	\$39,200,000
Thumbs-Up Telemarketing Inc.	United States	150	\$39,000,000

Carole Korn Interiors Inc.	United States	70	\$39,000,000
Great Lakes Pulp and Fibre Inc.	United States	97	\$38,500,000
Dale Corp.	United States	100	\$38,000,000
Ni-Med Inc.	United States	100	\$38,000,000
Island Def Jam Music Group	United States	100	\$38,000,000
Horizon Entertainment Inc.	United States	100	\$38,000,000
Encore Productions Inc.	United States	140	\$38,000,000
Small Business Advantage Inc.	United States	65	\$38,000,000
McCormick and Company Inc. McCormick Schilling Div.	United States	500	\$37,500,000
WSI Corp.	United States	200	\$37,500,000
Bay Microfilm Inc.	United States	150	\$37,000,000
Atlas Metal and Iron Corp.	United States	100	\$37,000,000
Precision Coil Inc.	United States	130	\$37,000,000
Sadoff and Rudoy Industries	United States	110	\$36,200,000
M.J. Harden Associates Inc.	United States	135	\$36,000,000

Interior Architects Inc.	United States	50	\$36,000,000
TriNet Group Inc.	United States	233	\$35,100,000
National Marine Manufacturers Association Inc.	United States	120	\$35,000,000
Manitoba Corp.	United States	50	\$35,000,000
ConServit Integrated Teleservices	United States	50	\$35,000,000
Cal Western Packaging Corp.	United States	50	\$35,000,000
Japan Industrial Testing Company Ltd.	Japan	340	\$34,400,000
Phoenix Group Corp.	United States	7	\$34,200,000
NCS	United States	100	\$34,000,000
Lynn Wilson Associates International	United States	60	\$33,000,000
Diversified Inspections Inc.	United States	130	\$32,000,000
Full Circle Media Corp.	United States	85	\$32,000,000
Index Stock Imagery Inc.	United States	60	\$32,000,000
STACI	France	291	\$31,700,000

Ternes, Howard Packaging Co.	United States	420	\$31,500,000
ACI Telecentrics Inc.	United States	1600	\$31,500,000
Charleston Steel and Metal Co.	United States	100	\$31,000,000
Second To None	United States	53	\$31,000,000
Pompano Metals Recycling Inc.	United States	95	\$30,600,000
Feblo International L.L.C.	United States	80	\$30,000,000
Nabisco Sathers Div.	United States	400	\$30,000,000
Western Metals L.L.C.	United States	80	\$30,000,000
Sperry and Hutchinson Company Inc.	United States	1000	\$30,000,000
Mac Messe- und Ausstellungs-Center Service GmbH	Germany	220	\$29,500,000
Carlson Marketing Group Canada Ltd.	Canada	383	\$29,400,000
Tecsys Inc.	Canada	395	\$29,300,000
AMG Resources Corp.	United States	55	\$29,000,000
Resolute Systems Inc.	United States	41	\$29,000,000
Explus Inc.	United States	100	\$29,000,000
DMS Direct Marketing	United States	1800	\$29,000,000
WECO Industries Inc.	United States	50	\$29,000,000

Kjemi-Service A.S.	Norway	100	\$28,700,000
Chabert Duval Groupe	France	265	\$28,600,000
Connecticut Laminating Company Inc.	United States	100	\$28,200,000
Deluxe Video Services GmbH	Germany	250	\$28,100,000
BMI Imaging Systems Inc.	United States	100	\$28,000,000
Design Edge	United States	40	\$28,000,000
Reed Telemarketing	United States	75	\$28,000,000
Interior Design Services Inc.	United States	108	\$28,000,000
Tommy Boy Music	United States	100	\$28,000,000
Kelley's Personal Communications Inc.	United States	40	\$28,000,000
EPL Technologies Inc.	United States	221	\$27,800,000
Central Motor Auctions PLC	United Kingdom	423	\$27,800,000
SIS Sud-Industrie-Anlagen-Service GmbH	Germany	1800	\$27,600,000
Web Street Inc.	United States	193	\$27,300,000

Davis, Carter, Scott Ltd.	United States	70	\$27,000,000
R.J. Pavlik Inc.	United States	104	\$27,000,000
Chemence Inc.	United States	80	\$26,800,000
Versent Corp.	Canada	737	\$26,500,000
FISCHER Recycling Munchen GmbH	Germany	170	\$26,300,000
Ibadesa Exportaciones y Servicios SA	Spain	25	\$26,300,000
Ryt-Way Industries	United States	350	\$26,200,000
Materials Management Group Inc.	United States	100	\$26,000,000
Mintie Corp.	United States	100	\$26,000,000
ViA Marketing Design	United States	150	\$26,000,000
J and B Systems Company Inc.	United States	90	\$26,000,000
Auto Shred Recycling L.L.C.	United States	80	\$25,800,000
Innova Corporation	Canada	110	\$25,700,000
Promet Processing	United States	30	\$25,500,000
Breakaway Solutions Inc.	United States	323	\$25,400,000

Hirsch/Bedner Associates	United States	180	\$25,000,000
BFI	United States	60	\$25,000,000
California Closet Co.	United States	35	\$25,000,000
Flood Zones Inc.	United States	100	\$25,000,000
Commercial Levin	United States	75	\$24,200,000
Thalheimer Brothers Inc.	United States	75	\$24,200,000
Allin Corp.	United States	125	\$24,100,000
Richard Bertram Inc.	United States	95	\$24,000,000
Caterpillar World Trading Corp.	United States	30	\$24,000,000
Howard M. Schwartz Recording Inc.	United States	44	\$24,000,000
JBH Travel Audit Inc.	United States	65	\$24,000,000
Space Imaging	United States	220	\$24,000,000
BAE Systems (ADR)	United States	90	\$24,000,000
ECl Conference Call Services	United States	200	\$24,000,000

FIND/SVP Inc.	United States	184	\$23,800,000
Digital Voice Corp.	United States	65	\$23,800,000
CASCO International Inc.	United States	120	\$23,500,000
InsWeb Corp.	United States	143	\$23,200,000
Fasig-Tipton Company Inc.	United States	60	\$23,000,000
Allscrips Pharmaceuticals Inc.	United States	90	\$23,000,000
Accurate Paper Recycling Corp.	United States	62	\$23,000,000
Ravenswood Polymer	United States	180	\$22,800,000
AERT	United States	180	\$22,800,000
Speer Products	United States	300	\$22,500,000
Shirlo Inc.	United States	300	\$22,500,000
Packers of Indian River Ltd.	United States	300	\$22,500,000
Harry Davis and Co.	United States	14	\$22,000,000
Samuels Recycling Co.	United States	60	\$22,000,000
SRS WORLD HOTELS	United States	15	\$22,000,000
Allen's Press Clipping Bureau	United States	60	\$22,000,000

Bodine Inc.	United States	60	\$22,000,000
Marine Engineering Systems Company Inc.	United States	54	\$22,000,000
Diversified Interior Design Inc.	United States	90	\$22,000,000
EFX Systems	United States	58	\$22,000,000
Jack Morton Inc.	United States	32	\$22,000,000
Media Holdings Group Inc.	United States	58	\$22,000,000
ScreamingMedia Inc.	United States	291	\$21,900,000
Screaming Media Inc.	United States	291	\$21,900,000
Lamination Service Inc.	United States	75	\$21,200,000
AMS Metal Slitting Corp.	United States	25	\$21,200,000
Caracciolo Steel and Metal Yard	United States	25	\$21,200,000
Enviro Cote Inc./Darcy Group	United States	75	\$21,200,000
Butler Paper Recycling Inc.	United States	150	\$21,000,000
Sims Brothers Inc.	United States	113	\$21,000,000

Hall-Erickson Inc.	United States	30	\$21,000,000
Switzer Group Inc.	United States	50	\$21,000,000
International Automated Energy Systems Inc.	United States	57	\$21,000,000
Maramont Corp.	United States	275	\$20,600,000
Process Graphics Services	United States	130	\$20,200,000
Belarussian Chamber of Commerce and Industry Brest Branch	Belarus	79	\$19,100,000
Wiener Messen und Congress Ges mbH	Austria	116	\$20,100,000
Barenbrug U.S.A. Production Div.	United States	80	\$20,000,000
Trial Presentation Technologies Inc.	United States	73	\$20,000,000
GeoLogics Corp.	United States	200	\$20,000,000

Indiana Fiber Recycling Inc.	United States	50	\$19,800,000
Rose Metal Processing	United States	60	\$19,300,000
Rose Metal Processing	United States	60	\$19,300,000
Song Corporation (The)	Canada	n/a	\$19,300,000
CommTouch Software Ltd.	Israel	210	\$19,100,000
American Ecology Recycle Center Inc.	United States	150	\$19,000,000
United Coupon Clearing House	United States	35	\$19,000,000
Zierer Visa Service Inc.	United States	75	\$41,000,000
DARP Studios	United States	50	\$19,000,000
Metropolitan Presort Inc.	United States	75	\$19,000,000
Four Seasons Apparel Inc.	United States	33	\$19,000,000
Graham Recycling Co.	United States	67	\$18,800,000
Steritek/QPSI	United States	250	\$18,700,000
American Iron Supply	United States	50	\$18,000,000
R.L. Deppmann Co.	United States	52	\$18,000,000

Pollock, Mayer Steel Corp.	United States	75	\$18,000,000
National Closeout Shows Inc.	United States	3	\$18,000,000
KTI Inc.	United States	125	\$18,000,000
Ray Fenter and Associates Inc.	United States	30	\$18,000,000
Frch. Design Worldwide Inc.	United States	225	\$17,600,000
MCH Messe Schweiz AG	Switzerland	30	\$17,400,000
Closson's Co.	United States	65	\$17,000,000
Durham Exchange Club Industries Inc.	United States	400	\$17,000,000
Luckett Tobaccos Inc.	United States	5	\$17,000,000
Carolane Propane Gas Inc.	United States	105	\$17,000,000
Telrx Marketing Inc.	United States	350	\$17,000,000
Dodger Industries Inc.	United States	350	\$17,000,000
Capital Auto and Truck Auction Inc.	United States	12	\$17,000,000
Consumer Response Corp.	United States	65	\$17,000,000

MoveCentral Inc.	United States	65	\$17,000,000
Exec-U-Net Inc.	United States	30	\$17,000,000
Deborah Meyer Associates Inc.	United States	30	\$17,000,000
Agmet Metals Inc.	United States	30	\$17,000,000
TKO Manufacturing Services	United States	30	\$17,000,000
Rizzo Packaging Inc.	United States	65	\$17,000,000
US. Filter Recovery Services	United States	60	\$17,000,000
Harvard Coil Processing Inc.	United States	20	\$17,000,000
Metropolitan Mining Co.	United States	105	\$16,700,000
Critical Path Inc.	United States	840	\$16,200,000
Gulf Coast Recycling Inc.	United States	50	\$16,100,000
Colonial Chemical Co.	United States	50	\$16,100,000
Pollock, Mayer Steel Corp.	United States	75	\$16,000,000
Mekus Studios Ltd.	United States	30	\$16,000,000
Sisapa Record Company Inc.	United States	60	\$16,000,000
Textile Hall Corp.	United States	30	\$16,000,000

Battery Studios	United States	30	\$16,000,000
Santa Barbara Applied Research Inc.	United States	150	\$16,000,000
Loudcloud Inc.	United States	586	\$15,500,000
Global Titanium Inc.	United States	47	\$15,100,000
Valley Fig Growers	United States	200	\$15,000,000
Spirian Technologies Inc.	United States	60	\$15,000,000
Delex Systems Inc.	United States	220	\$15,000,000
wTe Corp.	United States	40	\$15,000,000
Judicial Arbiter Group Inc.	United States	25	\$15,000,000
Elaine Lewis Ltd.	United States	12	\$15,000,000
Design Line Interiors Inc.	United States	60	\$15,000,000
Carl G. Brimmekamp and Company Inc.	United States	8	\$15,000,000
Cleveland Corp.	United States	52	\$15,000,000
Clinical Trial Services	United States	200	\$15,000,000
Wabash Alloys L.L.C.	United States	45	\$14,500,000

Beltex Corp.	United States	200	\$14,500,000
Strauss, Herman Inc.	United States	45	\$14,500,000
Laminated Industries Inc.	United States	36	\$14,300,000
Technical Coating International	United States	50	\$14,100,000
High Country Marketing	United States	15	\$14,000,000
Barry Design Associates Inc.	United States	25	\$14,000,000
Designplan Inc.	United States	25	\$14,000,000
Air Survey Corp.	United States	38	\$14,000,000
Interior Systems Contract Group Inc.	United States	25	\$14,000,000
Party Planners West Inc.	United States	46	\$14,000,000
Pinnacle Group Associates Inc.	United States	175	\$14,000,000
Ladies Line Inc.	United States	50	\$14,000,000
OptiMark Technologies Inc.	United States	127	\$13,800,000
ITEX Corp.	United States	90	\$13,600,000
Enstar Group Inc.	United States	7	\$13,600,000

Goldman Titanium Co.	United States	42	\$13,500,000
Gestnave - Prestacao de Servicoes Industriais S.A.	Portugal	253	\$13,200,000
Regal Foods Service Inc.	United States	175	\$13,100,000
Stock Yard Packing Company Inc.	United States	175	\$13,100,000
Cascades Auburn Fiber	United States	33	\$13,100,000
Cambridge-Lee Industries Inc. Industrial Metals Div.	United States	25	\$13,000,000
Tint Corp.	United States	45	\$13,000,000
Sign Language Associates Inc.	United States	50	\$13,000,000
Sun Hill Industries Inc.	United States	25	\$13,000,000
Active International	United States	370	\$13,000,000
Annex Design Service Inc.	United States	21	\$13,000,000
Environmental Soil Management Inc.	United States	24	\$13,000,000
InterPlan Office Pavilion Corp.	United States	45	\$13,000,000

Colorado Consumer Credit Counseling Services of Greater Denver Inc.	United States	50	\$13,000,000
Minalco Company Inc.	United States	40	\$12,900,000
Kayline Processing Inc.	United States	45	\$12,700,000
ConAgra Foods Storebrands Div.	United States	170	\$12,700,000
Chemical Solvents Inc.	United States	100	\$12,600,000
Cycle-Tex Inc.	United States	45	\$12,600,000
Worthington Specialty Processing	United States	133	\$12,400,000
Shuman Plastics Inc.	United States	32	\$12,000,000
Gannett Telemarketing Inc.	United States	500	\$12,000,000
Valuation Research Corp.	United States	58	\$12,000,000
Planning Design Research Corp.	United States	45	\$12,000,000
American Voice Mail Inc.	United States	45	\$12,000,000
LeTip International Inc.	United States	50	\$12,000,000

Sturner and Klein	United States	500	\$12,000,000
Messe Frankfurt Inc.	United States	22	\$12,000,000
Kay Green Design and Merchandising Inc.	United States	17	\$12,000,000
Quality Packaging	United States	160	\$12,000,000
Hendrick Associates Inc.	United States	41	\$12,000,000
Bailey Design Group	United States	30	\$12,000,000
Nadeau Co.	United States	40	\$12,000,000
EBIZ Enterprises Inc.	United States	90	\$11,900,000
Capital Industries Inc.	United States	125	\$11,600,000
All Cards Service Center-ACSC AB	Sweden	71	\$11,600,000
Loudeye Technologies Inc.	United States	229	\$11,500,000
Gem Urethane Corp.	United States	40	\$11,300,000
Market Street Recycling	United States	35	\$11,300,000
Anderson Packaging Inc.	United States	150	\$11,200,000

Pak-Rite Industries Inc.	United States	150	\$11,200,000
Waverly Growers Cooperative	United States	150	\$11,200,000
Qualis Inc.	United States	150	\$11,200,000
Plastic Recycling/Iowa Falls	United States	40	\$11,200,000
Exact Packaging Inc.	United States	150	\$11,200,000
SelecTech Inc.	United States	40	\$11,200,000
Globel Direct, Inc.	Canada	0	\$11,200,000
Accurate Paper Recycling Corp.	United States	70	\$11,100,000
Universal Exhibits	United States	30	\$11,000,000
Yessick's Design Center	United States	20	\$11,000,000
L.E. Seitz Associates Inc.	United States	16	\$11,000,000
Edelman Financial Services Inc.	United States	80	\$11,000,000
Sherwood Studios Inc.	United States	30	\$11,000,000
Stevens Office Interiors	United States	75	\$11,000,000

B and M Processing Company Inc.	United States	30	\$11,000,000
Superior Home Services Inc.	United States	30	\$11,000,000
Space/Management Programs Inc.	United States	30	\$11,000,000
Brennan Beer Gorman Monk/Interiors	United States	90	\$11,000,000
Euthenics Inc.	United States	15	\$11,000,000
Crestcom International Ltd.	United States	15	\$11,000,000
Peggy Nye and Lodin Inc.	United States	15	\$11,000,000
Mid-Ship Marine Inc.	United States	40	\$11,000,000
Barrow Manufacturing Co.	United States	150	\$10,900,000
Inprimis Inc.	United States	53	\$10,600,000
Neoforma Inc.	United States	251	\$10,400,000
Sea Harvest Packing Company Inc.	United States	49	\$10,300,000

Sea Harvest Packing Company Inc.	United States	49	\$10,300,000
QTR Inc.	United States	36	\$10,100,000
MG Design Associates Corp.	United States	50	\$10,000,000
Shield Packaging Company Inc.	United States	100	\$10,000,000
Aerial Cartographics of America Inc.	United States	30	\$10,000,000
Dove Bid	United States	40	\$10,000,000
Equitable Production Group Div.	United States	18	\$10,000,000
TestPak Inc.	United States	90	\$10,000,000
Willow Bend Communications Inc.	United States	210	\$10,000,000
Comtran International Inc.	United States	150	\$10,000,000
Shiel Sexton Company Inc. Interiors Div.	United States	150	\$10,000,000
Class Encounters Co.	United States	15	\$10,000,000
Docplanet.com	United States	75	\$10,000,000
Russ Kiko Associates Inc.	United States	36	\$10,000,000

Stox.Com Inc.	Canada	-999	\$10,000,000
Space Age Laminating and Bindery	United States	35	\$9,800,000
Ubiquis	France	240	\$9,800,000
MagReTech Inc.	United States	30	\$9,600,000
Western Slope Sales Service Inc.	United States	11	\$9,500,000
Columbia Recycling Corp.	United States	100	\$9,500,000
Scrap-All Inc.	United States	75	\$9,500,000
Louisiana Sewn Products Inc.	United States	130	\$9,400,000
Business Response Inc.	United States	400	\$9,200,000
CyNet Inc.	United States	80	\$9,100,000
Robert W. Hunt Co.	United States	300	\$9,000,000
Rockford International Inc., Plant 2	United States	120	\$9,000,000
Pharma Tech Industries Inc.	United States	120	\$9,000,000
JSM Music Inc.	United States	32	\$9,000,000

Nelson and Associates Inc.	United States	35	\$9,000,000
CAS Systems Inc.	United States	200	\$9,000,000
Interbrand	United States	45	\$9,000,000
Kathy Andrews Interiors Inc.	United States	25	\$9,000,000
Interior Design Associates Inc.	United States	18	\$9,000,000
American Micro Data	United States	35	\$9,000,000
Media Arts International Ltd.	United States	26	\$9,000,000
Imago Recording Co.	United States	35	\$9,000,000
Sales Qualifiers Inc.	United States	26	\$9,000,000
Cook and Company Health Plan Management Group Inc.	United States	35	\$9,000,000
Slot 1 Recording Studios Inc.	United States	25	\$9,000,000
Back Pocket Recording Studios Inc.	United States	12	\$9,000,000
Rockford International Inc., Plant 2	United States	120	\$9,000,000
Ocean Corp.	United States	17	\$9,000,000

Home Raters Inc.	United States	25	\$9,000,000
Aero Studios	United States	15	\$9,000,000
Kornick Lindsay Inc.	United States	13	\$9,000,000
Sonnet-NewMarkets International Inc.	United States	25	\$9,000,000
PayMaxx Inc.	United States	133	\$9,000,000
Mid South Converting L.L.C.	United States	32	\$9,000,000
MTVi Group Inc.	United States	212	\$8,800,000
Huron Valley Steel Corp.	United States	27	\$8,700,000
Inekon Spol. S.R.O.	Czech Republic	20	\$9,100,000
Micronized Fluoropolymer Products	United States	30	\$8,400,000
NetValue S.A.	France	220	\$8,300,000
KW Plastics	United States	65	\$8,200,000

Island Waste Services	United States	65	\$8,200,000
Strickland Packaging Company Inc.	United States	48	\$8,100,000
Rene Bates Auctioneers Inc.	United States	5	\$8,000,000
Riverside Scrap Iron	United States	55	\$8,000,000
Schroth, Emil A Inc.	United States	25	\$8,000,000
University Subscription Service Inc.	United States	20	\$8,000,000
NSI	United States	12	\$8,000,000
Childs/Dreyfus Group	United States	30	\$8,000,000
Agnew Tech-II	United States	15	\$8,000,000
Reel Grobman and Associates	United States	30	\$8,000,000
Directions in Design Inc.	United States	30	\$8,000,000
SYNCHRON	United States	30	\$8,000,000
Intraco Corp.	United States	30	\$8,000,000
Marc-Michaels Interior Design Inc.	United States	68	\$8,000,000
Blazic and Associates Inc.	United States	35	\$8,000,000
Larrabee Sound Inc.	United States	35	\$9,000,000

Checkcare (Tucker, Georgia)	United States	30	\$8,000,000
HanoverTrade.com Inc.	United States	30	\$8,000,000
One Call Systems Inc.	United States	200	\$8,000,000
Sigma Media Center Services	United States	15	\$8,000,000
Liebert Recording Studios Inc.	United States	11	\$8,000,000
Comtel Corp.	United States	28	\$8,000,000
Smith Cave and Associates Inc.	United States	30	\$8,000,000
Mid-Ship Logistics	United States	30	\$8,000,000
IDG World Expo Corp.	United States	30	\$8,000,000
Harold E. Troy and Associates	United States	11	\$8,000,000
A and P Recycling Co.	United States	25	\$8,000,000
Western Metal Corp.	United States	25	\$8,000,000
Avesis Inc.	United States	39	\$7,800,000
Howe, George J Company Inc.	United States	100	\$7,500,000
Smith, Leroy and Sons Inc.	United States	100	\$7,500,000

Country Best	United States	100	\$7,500,000
Inline Corp.	United States	100	\$7,500,000
Garrett Packing Co.	United States	100	\$7,500,000
Brede Exposition Service	United States	100	\$7,000,000
Max Rouse and Sons Inc.	United States	20	\$7,000,000
Telemarketing Systems Inc.	United States	20	\$7,000,000
Sargento Foods Inc.	United States	20	\$7,000,000
Signet Soundelux Studios	United States	30	\$7,000,000
Audiomax	United States	24	\$7,000,000
Pass Word Inc.	United States	65	\$7,000,000
Commercial Design Services Inc.	United States	20	\$7,000,000
Corporate Word Inc.	United States	20	\$7,000,000
Pacific Event Productions Inc.	United States	110	\$7,000,000
DK Realty Partners L.L.C.	United States	10	\$7,000,000

Nassi Group L.L.C.	United States	12	\$7,000,000
Texeira Inc.	United States	12	\$7,000,000
Business Network International	United States	300	\$7,000,000
Shared Services Healthcare	United States	31	\$7,000,000
Pacific Rim Foods Inc.	United States	20	\$7,000,000
GlobalVisions Inc.	United States	20	\$7,000,000
New York Design Collaborative Inc.	United States	25	\$7,000,000
Hannover Fairs USA Inc.	United States	20	\$7,000,000
Travisa Inc.	United States	30	\$7,000,000
Tero Tek International Inc.	United States	186	\$7,000,000
Express Visa Service Inc.	United States	25	\$7,000,000
United Plastics Inc.	United States	25	\$7,000,000
Decorating Den Systems Inc.	United States	50	\$6,900,000
Crown Industries	United States	95	\$6,900,000
Stratcomm Media Ltd.	Canada	58	\$6,800,000

Capitol Fiber Inc.	United States	17	\$6,700,000
J and B Systems	United States	90	\$6,700,000
Jacksonville Packaging Industry	United States	30	\$6,600,000
Schwartz and Co.	United States	5	\$6,500,000
Trinidad/Benham Corp.	United States	85	\$6,300,000
Lake River Corp.	United States	85	\$6,300,000
Rogers Iron and Metal Corp.	United States	50	\$6,300,000
Chemical Conservation of GA	United States	50	\$6,300,000
Cogle's Recycling Inc.	United States	50	\$6,300,000
Peach State Pallet Co.	United States	50	\$6,300,000
Ensley Corp.	United States	22	\$6,100,000
Surfside Knitwear Inc.	United States	85	\$6,100,000
New South Apparel L.L.C.	United States	85	\$6,100,000
Quality Checked Plastics Inc.	United States	22	\$6,100,000
Pack and Process Inc.	United States	150	\$6,000,000

Lasons Inc.	United States	30	\$6,000,000
Atlanta Arrangements Inc.	United States	22	\$6,000,000
Video Monitoring Services	United States	17	\$6,000,000
Fred R. Kline Gallery	United States	2	\$6,000,000
Premier World Marketing Inc.	United States	25	\$6,000,000
Writers House Inc.	United States	30	\$6,000,000
Strategic Materials Inc.	United States	29	\$6,000,000
Telecommunications Cooperative Network Inc.	United States	45	\$6,000,000
Lattice Communications L.L.C.	United States	23	\$6,000,000
Superior Stamp and Coin Company Inc.	United States	23	\$6,000,000
Consolidated Market Response Inc.	United States	150	\$6,000,000
Harry Walker Agency Inc.	United States	20	\$6,000,000
Advertising Information Services Inc.	United States	154	\$6,000,000
Fisher Auction Company Inc.	United States	8	\$6,000,000

Bureau of Translation Services Inc.	United States	75	\$6,000,000
International Strategies Inc.	United States	10	\$6,000,000
Kemble Interiors Inc.	United States	8	\$6,000,000
Edwin Schlossberg Inc.	United States	50	\$6,000,000
Southern Connection Inc.	United States	5	\$6,000,000
Andrea Lawrence Wood Interior Design Ltd.	United States	8	\$6,000,000
Carlton Property Group Ltd.	United States	20	\$6,000,000
Airways Systems Inc.	United States	25	\$6,000,000
Media Complex Corp.	United States	18	\$6,000,000
Elements (Tampa, Florida)	United States	8	\$6,000,000
Marks Design Group Inc.	United States	8	\$6,000,000
Paradigm Interiors Inc.	United States	8	\$6,000,000
Sherman Gabus Inc.	United States	9	\$6,000,000
Primecard Corp.	United States	21	\$6,000,000
Central Paper Stock Company Inc.	United States	20	\$6,000,000

Pipe and Tube Supply Inc.	United States	21	\$6,000,000
BPS Inc.	United States	80	\$6,000,000
C and C Recycle	United States	20	\$6,000,000
Third Power Digital	United States	21	\$6,000,000
Carolina Print and Packaging Inc.	United States	80	\$6,000,000
Kaye Kotts Associates Inc.	United States	100	\$5,800,000
Parks-Pioneer Corp.	United States	45	\$5,700,000
Busse, R I Inc.	United States	45	\$5,700,000
Avalon-Borden Companies Inc.	United States	0	\$5,700,000
Fluid Packaging Company Inc.	United States	75	\$5,600,000
Idesco Corp.	United States	40	\$5,600,000
Coresco Inc.	United States	75	\$5,600,000
fashionmall.com Inc.	United States	43	\$5,400,000
Pittsburgh Recycling Services	United States	42	\$5,300,000

Choice Communications Inc.	United States	55	\$5,300,000
CVE Corp.	United States	100	\$5,200,000
Quality Packaging Systems Inc.	United States	70	\$5,200,000
Holopack International	United States	70	\$5,200,000
Recycling Foundation Inc.	United States	32	\$5,100,000
Creative Brass Works L.P.	United States	16	\$5,100,000
American Color Press Inc.	United States	20	\$5,000,000
CB Display Service Inc.	United States	100	\$5,000,000
Hubbuck and Company Inc.	United States	40	\$5,000,000
Technicomp Inc.	United States	20	\$5,000,000
Joint Purchasing Corp.	United States	30	\$5,000,000
Yates-Silverman Inc.	United States	40	\$5,000,000
Tony Stone Images Inc.	United States	125	\$5,000,000
Uniphoto Picture Agency Inc.	United States	20	\$5,000,000

Motivation Through Incentives Inc.	United States	5	\$5,000,000
Loyd-Paxton Inc.	United States	10	\$5,000,000
Universal Promotions Inc.	United States	15	\$5,000,000
BDH and Young Space Design Inc.	United States	20	\$5,000,000
Messe Dusseldorf North America	United States	16	\$5,000,000
Ability Answering and Paging Services	United States	18	\$5,000,000
Decorative Designs Inc.	United States	18	\$5,000,000
Jackson Sound Productions Ltd.	United States	20	\$5,000,000
June Roesslein Interiors Inc.	United States	19	\$5,000,000
William Beson Interior Design	United States	16	\$5,000,000
Moderns	United States	6	\$5,000,000
C and J Partners Inc.	United States	30	\$5,000,000
City Spaces Inc.	United States	23	\$5,000,000
American Images Inc.	United States	15	\$5,000,000
Full Circle Inc.	United States	40	\$5,000,000

Interprise Inc.	United States	42	\$5,000,000
California Leisure Consultants	United States	15	\$5,000,000
Syntes Language Groups Inc.	United States	1	\$5,000,000
Hubbuck and Co.	United States	40	\$5,000,000
Engstrom Design Group Inc.	United States	20	\$5,000,000
American Security Shredding	United States	9	\$5,000,000
Capitol Concierge	United States	105	\$5,000,000
Media Event Concepts Inc.	United States	19	\$5,000,000
Company of Dorosz and Drummer Inc.	United States	30	\$5,000,000
Allan Industries	United States	20	\$5,000,000
Integrated Trade Systems Inc.	United States	10	\$5,000,000
Cleveland Corp.	United States	40	\$5,000,000
Custom Faberkin Inc.	United States	70	\$5,000,000

Hars Systems Inc.	Canada	89	\$4,900,000
Airosol Company Inc.	United States	65	\$4,800,000
Jan Packaging Inc.	United States	65	\$4,800,000
Jan Packaging Inc.	United States	65	\$4,800,000
Adhesive Packaging Specialties	United States	65	\$4,800,000
U.S. Communications Inc. (Norcross, Georgia)	United States	140	\$4,800,000
International Global Metals	United States	15	\$4,800,000
Adera Corp.	United States	50	\$4,800,000
Rizzo Packaging Co.	United States	65	\$4,800,000
Advertising Technologies Inc.	United States	50	\$4,700,000
Allegheny Environmental	United States	40	\$4,700,000
Videomaker Magazine	United States	35	\$4,500,000
Highland Packaging Laboratories Inc.	United States	60	\$4,500,000
American Creative Packaging	United States	60	\$4,500,000
Uniglobe.Com Inc.	Canada	0	\$4,500,000

Algus Packaging Inc.	United States	60	\$4,500,000
Printer Connection Inc.	United States	35	\$4,400,000
Employment Enterprises Inc.	United States	35	\$4,400,000
American Sewing Dynamics Inc.	United States	30	\$4,400,000
Kaw River Shredding Inc.	United States	34	\$4,300,000
Right Choice Services	United States	45	\$4,300,000
Reid, Jonathan Inc.	United States	60	\$4,300,000
Mid Lakes Recycling L.L.C.	United States	15	\$4,200,000
Shari Candies Inc.	United States	55	\$4,100,000
Tri-State Iron and Metal Co.	United States	33	\$4,100,000
Web Valley les services de l'e-image	France	91	\$4,100,000
Broadbents Inc.	United States	41	\$4,000,000
Opportunity Center Inc.	United States	135	\$4,000,000

Record Plant Inc.	United States	30	\$4,000,000
Electron Technologies Corp.	United States	15	\$4,000,000
KPS Group Inc.	United States	90	\$4,000,000
Terminal Packaging Corp.	United States	95	\$4,000,000
Cranston Textile Services	United States	13	\$4,000,000
TEX Translations and Interpreting Services	United States	15	\$8,000,000
Morris Nathanson Design Inc.	United States	12	\$7,000,000
Cain-White and Co.	United States	19	\$4,000,000
Papier Interiors and Design Group Inc.	United States	16	\$4,000,000
Power Station Entertainment Co.	United States	36	\$4,000,000
Seattle Fur Exchange Inc.	United States	35	\$4,000,000
Griffiths and Associates	United States	15	\$4,000,000
Criterion-Withem/Liszkay Engineers	United States	7	\$4,000,000
Memphis Sound Production Inc.	United States	12	\$4,000,000

Steve Ford Music Inc.	United States	14	\$4,000,000
Vivian-Nichols Associates Inc.	United States	16	\$4,000,000
Dashe and Thomson Inc.	United States	11	\$4,000,000
Wild Well Control Inc.	United States	28	\$4,000,000
Mailways Enterprises Inc.	United States	30	\$4,000,000
Enablx Inc.	United States	45	\$4,000,000
Environmental Purification Industries Co.	United States	25	\$4,000,000
Engineering Solutions Inc. (Exton, Pennsylvania)	United States	60	\$4,000,000
Mesa/Bluemoon Recordings Inc.	United States	13	\$4,000,000
Gray and Walter Associates	United States	5	\$4,000,000
National Auction Co.	United States	5	\$4,000,000
Zen Music Inc.	United States	5	\$4,000,000
Foxx Group Inc. (Topsfield, Massachusetts)	United States	10	\$4,000,000
Meyer Associates Inc.	United States	6	\$4,000,000
Wolcott Interior Planning and Design	United States	24	\$4,000,000

Luke Records Inc.	United States	5	\$4,000,000
MAC II L.L.C.	United States	15	\$4,000,000
Neumeir Design	United States	6	\$4,000,000
Fell and Nicholson Technology Resources Inc.	United States	6	\$4,000,000
US Digital Video	United States	12	\$4,000,000
KLT Energy Services Inc.	United States	12	\$4,000,000
Surety.com Inc.	United States	12	\$4,000,000
United Recycling Industries	United States	10	\$4,000,000
Imprima Management Services Inc.	United States	7	\$4,000,000
Strickland Packaging Company Inc.	United States	15	\$4,000,000
Custom Faberkin Inc.	United States	70	\$4,000,000
Double B Textiles Inc.	United States	55	\$4,000,000
C-Thru Products Inc.	United States	14	\$3,900,000
North Shore Recycled Fibers	United States	40	\$3,800,000
International Petroleum Corporation of Louisiana	United States	30	\$3,800,000

Miami Waste Paper Company Inc.	United States	30	\$3,800,000
IQ Computer Products	United States	30	\$3,800,000
Mustad, O and Son USA Inc.	United States	50	\$3,700,000
Paige Electric Co. L.P.	United States	40	\$3,700,000
Ruspak Corp.	United States	50	\$3,700,000
Tate Engineering Systems Inc.	United States	50	\$3,700,000
Charon Planning Corp.	United States	35	\$3,700,000
Welsh Packaging Inc.	United States	50	\$3,700,000
National Geographic Maps	United States	28	\$3,600,000
Papai Leather Inc.	United States	50	\$3,600,000
SPENCO Manufacturing Inc.	United States	50	\$3,600,000
Camerontown Inc.	United States	50	\$3,600,000
Ladies Line Inc.	United States	50	\$3,600,000
Minergy Corp.	United States	27	\$3,400,000
Keyprint Inc.	United States	35	\$3,300,000

Xerographic Reproduction Ctr.	United States	35	\$3,300,000
Kelman, Nathan H Inc.	United States	10	\$3,200,000
Chicago Textile Corp.	United States	45	\$3,200,000
Le Rocato Manufacturing Inc.	United States	45	\$3,200,000
Metal Processors Inc.	United States	35	\$3,200,000
Gray Matter Marketing	United States	21	\$3,100,000
Print Resource Inc.	United States	7	\$3,100,000
Modern Densifying Inc.	United States	25	\$3,100,000
Columbus Scrap Material Company Inc.	United States	25	\$3,100,000
American Enviro Services Inc.	United States	25	\$3,100,000
EPI-HAB Phoenix Inc.	United States	100	\$3,000,000
Nustone Industry Inc.	United States	13	\$3,000,000
Emil Pawuk and Associates Inc.	United States	5	\$3,000,000
Business Exhibitors Northwest Inc.	United States	6	\$3,000,000
Rowland Associates Inc.	United States	56	\$3,000,000

Garrett Galleries Inc.	United States	4	\$3,000,000
Serving by Irving Inc.	United States	8	\$3,000,000
Commodity Systems Inc.	United States	25	\$3,000,000
Master Sound Astoria	United States	10	\$3,000,000
Lange Financial Corp.	United States	50	\$3,000,000
Mactivity Inc.	United States	8	\$3,000,000
Pompeian Inc.	United States	40	\$3,000,000
Cole Martinez, Curtis and Associates	United States	20	\$3,000,000
Dubuc Lucke and Company Inc.	United States	5	\$3,000,000
United Service Advertising Inc.	United States	200	\$3,000,000
Customer Perspectives	United States	25	\$3,000,000
Birch Coffey Design Associates	United States	10	\$3,000,000
Closing Corporation of America	United States	6	\$3,000,000
Creative Factor Inc.	United States	11	\$3,000,000
Godfrey Design Consultants Inc.	United States	4	\$3,000,000

Grenald Waldron Associates	United States	11	\$3,000,000
Michael Asner Associates Inc.	United States	9	\$3,000,000
National Commerce Exchange of Tampa Bay Inc.	United States	3	\$3,000,000
Settles Associates Inc.	United States	35	\$3,000,000
Alexander Associates	United States	10	\$3,000,000
Architype	United States	10	\$3,000,000
Corporate Games Inc.	United States	12	\$3,000,000
Designing Women Inc.	United States	5	\$3,000,000
Four Star Incentives Inc.	United States	9	\$3,000,000
DID Corp.	United States	30	\$3,000,000
Stage Equipment and Lighting Inc.	United States	13	\$3,000,000
Decorating Den of Michigan Inc.	United States	10	\$3,000,000
Very Special Events Inc.	United States	7	\$3,000,000
Hopkins Foodservice Specialists Inc.	United States	6	\$3,000,000

Strippers Elite Inc.	United States	12	\$3,000,000
Trade Shows Inc.	United States	8	\$3,000,000
Greene Street Recording Inc.	United States	12	\$3,000,000
Flex-Pak Corp.	United States	10	\$3,000,000
Mooney Industrials Inc.	United States	10	\$3,000,000
Service Parts Supply Corp.	United States	40	\$3,000,000
Gerald Zakim Associates L.L.C	United States	10	\$3,000,000
Paul McInnis Inc.	United States	10	\$3,000,000
Crossbow Group L.L.C.	United States	25	\$3,000,000
Orlando Diaz-Azcuy Designs Inc.	United States	15	\$3,000,000
Acme Recording Inc.	United States	9	\$3,000,000
HUM Music and Sound Design	United States	10	\$3,000,000
Power Packaging Inc.	United States	50	\$3,000,000
Contract Design Group Inc.	United States	10	\$3,000,000
Hanzel Galleries Inc.	United States	12	\$3,000,000

Hart Interior Design Ltd.	United States	11	\$3,000,000
Inter Plan Design Group Inc.	United States	15	\$3,000,000
Pope And Associates	United States	4	\$3,000,000
Domania.com	United States	10	\$3,000,000
Miller and Jedrzewski Associates	United States	4	\$3,000,000
Interior Space Management of Michigan Inc.	United States	10	\$3,000,000
EFT Promotions Inc.	United States	10	\$3,000,000
Bethe Cohen Design Associates	United States	8	\$3,000,000
Defined Images	United States	8	\$3,000,000
Compliance Services International Inc.	United States	27	\$3,000,000
Vector Group	United States	11	\$3,000,000
ERST/O'Brien's	United States	15	\$3,000,000
Brown Corrosion Services Inc.	United States	12	\$3,000,000

PoPMail.Com Inc.	United States	15	\$3,000,000
Argus International Inc.	United States	100	\$3,000,000
Moore Coal Company Inc.	United States	25	\$3,000,000
CR3 of Indiana	United States	26	\$3,000,000
Pacmoore Products Inc.	United States	40	\$3,000,000
LJM Packaging Company Inc.	United States	40	\$3,000,000
VPI Inc.	United States	40	\$3,000,000
Sub-Con Inc.	United States	10	\$3,000,000
Global Village Holdings Ltd.	South Africa	300	\$3,000,000
Moore Coal Company Inc.	United States	24	\$3,000,000
Stewart Recycling Co.	United States	23	\$2,900,000
Ferrante and Company Inc.	United States	40	\$2,900,000
C K Sportswear Inc.	United States	40	\$2,900,000
Quality Home Fashions Inc.	United States	40	\$2,900,000

Romexpo SA	Romania	490	\$2,800,000
Nadeau Co.	United States	40	\$2,900,000
Helsan Neckwear Ltd.	United States	40	\$2,900,000
First State Tire Disposal Co.	United States	25	\$2,900,000
Western Water Co.	United States	13	\$2,800,000
Christy Metals Company Inc.	United States	30	\$2,700,000
Compass Knowledge Holdings Inc.	United States	21	\$2,700,000
Strategic Materials Inc.	United States	22	\$2,700,000
Universal Sportswear Inc.	United States	36	\$2,600,000
Windssocks Inc.	United States	35	\$2,600,000
Allan Industries	United States	21	\$2,600,000
Maxi-Blast Inc.	United States	17	\$2,500,000
International Voice Messaging Systems Inc.	United States	16	\$2,500,000

Perma Trim Corp.	United States	35	\$2,500,000
S and S Pallet Corp.	United States	20	\$2,500,000
Best Apparel	United States	35	\$2,500,000
C and C Recycling Inc.	United States	20	\$2,500,000
Affinity Processing Services	United States	25	\$2,400,000
Total Reclaim Inc.	United States	16	\$2,300,000
Integrated Tire	United States	20	\$2,300,000
Trophy International Inc.	United States	30	\$2,200,000
Barry Metals Company Inc.	United States	7	\$2,200,000
Atlanta Packaging Specialties	United States	30	\$2,200,000
Cowboy Charcoal U S A	United States	30	\$2,200,000
Custom Packaging Services Inc.	United States	30	\$2,200,000
Petroleum Place Inc.	United States	70	\$2,200,000
Bookfortravel.Com Inc.	Canada	n/a	\$2,200,000

Production Packaging Inc.	United States	30	\$2,200,000
KFx Inc.	United States	32	\$2,100,000
Mr Louis Contractors	United States	30	\$2,100,000
Commercial Service Systems Inc.	United States	0	\$2,000,000
IQ Concepts	United States	9	\$2,000,000
Holiday Models Inc.	United States	7	\$2,000,000
Kaplan Career Services-East	United States	30	\$2,000,000
Toll Packaging Group L.L.C.	United States	90	\$2,000,000
McCaren Designs Inc.	United States	50	\$2,000,000
Maxcy Design	United States	6	\$2,000,000
Bordelon Design Associates Inc.	United States	5	\$2,000,000
Pat Kuleto Restaurants	United States	6	\$2,000,000
Communication Concepts	United States	8	\$2,000,000
Elias Design Group Inc.	United States	15	\$2,000,000

Topitzes and Associates Inc.	United States	30	\$2,000,000
McLaughlin Associates Corp.	United States	8	\$2,000,000
Walters International Speakers Bureau Div.	United States	6	\$2,000,000
Show Michigan Corp.	United States	9	\$2,000,000
Lyrinx Design Inc.	United States	18	\$2,000,000
GS Beckham Design Associates Inc.	United States	7	\$2,000,000
CommTouch Software Ltd.	Israel	210	\$19,100,000

**r than or Equal to  
originally from Top 1,000 by Revenue List)**

**Business Description**

Services: Provider of management and technical consulting, outsourcing and venture capital services.

Services: Education and training, logistics and maintenance.

Services: Telemarketing services.

Services: Healthcare group purchasing organization.

Services: Investment company for e-commerce business-to-business companies. Finance: Holding company.

Services: Telemarketing of credit card services.

Services: Transport services including operation of toll cards for Spanish and major European motorways; vehicle maintenance and repair; vehicle insurance; operation of call centre offering 24-hour/365-day assistance; operational advice

Services: Provision of postal, telegraphic and financial services with deliveries to 17 million private addresses and 2 million Spanish businesses daily; non-urgent transportation of documents and goods with a current market share of 90% and 10,515 service points

Services: Provider of outsourced telephone and Internet-based customer services to large corporations. Finance: Holding company.

Services: Provider of internet infrastructure outsourcing services including web hosting and management of internet operations.

Services: A leading provider of secure transaction products and services and communications and marketing services, to customers .

Services: Provider of telemarketing services to large corporations.

Services: Telemarketing agency.

Services: Provider of inbound and outbound operator and automated voice response services. Finance: Holding company.

Services: The company holds the rights for copying, distributing and broadcasting, and public performances of musical works

Services: Provider of data processing services for financial institutions and corporations. Finance: Holding company.

Services: Manufacturer's representative, engineering services. Finance: Holding company.

Services: Provider of financial information systems to security firms, banks.

Services: Credit card payment services including credit, debit, prepaid cards, home banking, ACH processing and electronic transaction processing.

Services: provider of new and used vehicle website on the Internet. Retail: new and used vehicles.

Services: Cheese packaging

Services: Business services, including accounting, tax, and valuation services.

Services: Address change notification service, 24-hour roadside assistance, insurance claim reporting, emergency home repair assistance..

Services: International telemarketing services.

Services: Provider of primarily inbound telephone and internet support services to large corporations.

Services: Electronic credit card authorization and payment systems.

Services: check printing and business products for credit unions.

Services: Provider of imagery and related products and services to advertising agencies, graphic design firms, broadcasting and publishing companies, CD-ROM and online publishing.

Services: Training for joint military forces in the form of education support programs, activities, tools and analysis.

Services: Membership services to credit-card holders.

Services: Provider of cheese processing, preparing and packaging services including slicing, shredding, dicing, chunking and wrapping.

Services: Provider of telemarketing services to large corporations.

Services: Outsourced marketing services.

Services: Design, planning and construction of displays and exhibitions

Services: Provider of electronic billing and payment services.

Services: Public services

Services: Consulting

Services: Inventory computing firm and developer of inventory software.

Services: Design, planning and construction of displays and exhibitions

Services: Development and licensing of software and provision of translation services for the publishing, education, computer software, multimedia and automotive sectors. Global leader in advanced speech and language solutions for vertical markets, comput

Services: Provider of credit analysis services, developer of risk evaluation and database enhancement software.

Services: Other services

Services: Organisation of exhibitions and fairs

Services: Service: Provider of online auction service.

Services: Industrial cleaning services.

Services: Provider of customized telemarketing campaigns.

Services: Provider of inbound and outbound telemarketing, direct mail and fulfillment market research, customer care consulting, call center management and training, and interactive voice response services.

Services: Specification aluminum casting alloys and aluminum recycling

Services: Legal information electronic and services provider.

Services: Fine art auctioneer.

Services: Executive search consultants, management appraisal, board search

Services: Mail presorting service.

Services: Trade fairs and exhibitions

Services: Provider of floral order fulfillment services.  
Retail: Flowers and gifts.

Services: Hotel reservation service and developer of hotel reservation software.

Services: Owns and produces several large trade shows and conferences for the information technology industry

Services: Organization of trade fairs and congresses

Services: Underwriter of prepaid legal service contracts.

Services: End-to-end e-business solutions, including e-business strategy, creative design, implementation and enterprise integration.

Services: Processor of merchant credit card transactions. Finance: Holding company.

Services: Employee relocation.

Services: Telemarketing, market research and direct mail service bureau.

Services: Metal recycling

Services: consultants

Services: Provider of inbound teleservices.

Services: Provider of high-tech consulting services including computer, energy, environmental, manufacturing, materials and transportation related services.

Services: Electronic payment services.

Services: Provider of inbound and outbound call center teleservices, market research and consulting services.

Services: Packaging service: nuts, bolts and screws

Services: Integrated marketing which provides operator and related services to telecommunications companies.

Services: Design and installation of stands for exhibitions and similar events; interior design; logistics and engineering for events

Services: Convention center.

Services: Provider of solutions for the fluids handling industry.

Services: Consulting

Services: The Company is responsible for the organization of trade fairs, exhibitions and other events for the promotion of industry, commerce and trade in the Federal Republic of Germany and abroad

Services: Provider of outbound and inbound call center services to major corporations in the insurance, financial services and telecommunications industries.

Services: Telemarketing firm, sales lead management services.

Services: Administrative credit card customer support services for credit unions.

Services: Provider of account verification services.

Services: Economic and financial information services

Services: Provides outsourced promotional, marketing and educational services to the pharmaceutical industry.

Services: Provider of end-to-end reservation distribution systems, reservation technology systems and hotel representation services for the global hospitality industry.

Services: Recorded music and record label.

Services: Vacation exchange network.

Services: Product packaging.

Services: Domestic and international financial and messaging services including telegrams and mailgrams. Communications: Money transfer service.

Services: Broker services for manufacturer's of groceries, confectionaries, temperature controlled products and health and beauty care products.

Services: Communications and interactive agency.

Services: Auctioneers of commercial and residential property.

n/a

Services: Commercial offset, specialty UV and screen printing, laminating and desktop publishing

Services: Provider of automated voice response services.

Services: Administrative credit and debit card holder support services for credit unions.

Services: Mobile phone and other wireless and broadband networks.

Services: Market research and telemarketing firm.

Services: Provider of consulting services including financial restructuring, litigation consulting and engineering and scientific investigation.

Services: Provider of stock photographs, film footage, illustrations, and other images.

Services: Nonferrous metal recycling

Services: Cooperative involved in the promotion, development, rationalisation and coordination of railway services

Services: Business barter service.

Services: On-site management of desktop publishing, word processing and multimedia operations.

Services: Developer of enterprise relationship management systems software and services.

Services: Consulting in strategy, design and technology.

Services: Corporate communication , interactive solutions, exhibitions and conferences, Destination management and learning and performance services.

Services: Organisation, set up and marketing of trade fairs, congresses and exhibitions

Services: Registration services for professional meetings and trade shows. Manufacturing: Publisher of newspapers, trade journals and specialty publications.

Services: Consulting

Services: Developer of enterprise software and online services to IT professionals.

Services: Services for the health industry including medical representation

Services: Exhibition organisers

Services: Audio/visual equipment and service for conventions and trade shows, corporate theatre and events.

Services: Provision of facilities management services

Services: Developer of software and systems for managing interactions and relationships among customers, partners, suppliers, and the enterprise.

Services: Paper based flexible packaging.

Services: Issue of luncheon vouchers

Services: Trade fairs and exhibitions; congresses

Services: Talent agency. Finance: Holding company.

Services: Provider of internet telephony.

Services: Network testing and products for telecommunication and cable television industries.

Services: Personnel services including arbitration; outsourcing

Services: Process aluminum coil: slitting, annealing and rolling

Services: Newsprint paper recycling

Services: Ferrous metal and nickel alloy recycling

Services: Exhibition centre

Services: Telemarketing and direct mail services.

Services: An acquirer, licensee and developer of recognized brand names. Manufacturing: Branded and private-label chemicals.

Services: Audio duplication, compact disc and CD-ROM replication. Manufacturing: Commercial printing.

Services: Motor vehicle auctions

Services: online marketplace that introduces consumers and businesses that search the Internet to advertisers who provide products, services and information.

Services: Provider of outsourcing services to hospitals and other health care providers.

Services: Organizer of trade shows, seminars and conferences.

Services: Scrap processing, building supply, industrial steel warehouse, architectural hardware

Services: Trade show producers.

Services: Real estate and machinery auctions and non-real estate appraisals. Wholesale: Industrial machinery and equipment.

Services: Paper recycling mill

Services: Marketer of franchise, serving as the go-between for franchisers and parties interested in purchasing franchises.

Service: Voice networking, business communication systems and Internet solutions.

Services: Provides a Web-based question and answer service.

Services: Provision of telemarketing services

Services: Third-party processor of electronic payment services.

Services: Retail: Groceries. Services: Internet-based grocery shopping and delivery.

Services: Post office services. Finance: Franchisor of service centers specializing in postal convenience items and services.

Services: Gas meter reading contracting

Services: Recycled paper: pulp

Services: Provider of online marketplace for industrial parts, raw materials.

Services: Agents for copyright protection

Services: Paper recycling: linerboard and medium corrugated paper

Services: Translation services

Services: Distributes seeds; company packages and distributes garden seed

Services: Telemarketing firm.

Services: Cheese and food gift package assembly for mail order

Services: Seminars dealing primarily with the media and communications industries.

Services: Pharmaceutical packaging and filling

Services: Project management of sound and vision studios and media systems

Services: Managed health care.

Services: Provider of asset appraisal, auctioning and disposition services for corporations.

Services: Paperboard recycling

Services: Auto auction.

Services: Trade show organization and management. Trade magazine publishing.

Services: Internet media research metering company for tracking web site audiences.

Services: Provider of conferencing services, including audio, video, Internet, and fax conferencing.

Services: Operates state lottery.

Services: Aerial and digital mapping.

Services: Industrial and institutional water treatment programs for boilers, cooling and waste water, commercial pools and spas.

Services: Steel clamps and enclosures for pipe fittings and flanges.

Services: Provider of customer support services to wireless telephone carriers.

Services: Organisation of trade fairs and exhibitions; rental of exhibition facilities

Services: Newsprint paper recycling

Services: Provider of Internet-based network for managing employee information.

Services: Interior design firm.

Services: The design and provision of loyalty systems, the design and provision of services to the information services and telecommunications industries and the design and provision of retail systems; the operation of a chain of bureau de change in Europe

Services: Asset-based logistics for transportation and warehousing.

Services: Organizer of exhibitions and conferences.

Services: Trading stamps services

Services: General warehousing and storage contract packaging and fulfillment service

Services: Provision and management of performance development programmes

Services: Design firm.

Services: Packaging and paper recycling

Services: Telemarketing.

Services: Music production for several labels.

Services: Professional services consulting firm.

Services: on-line business-to-business trading Internet site.

Services: Research foundation and operational services for Universities.

Services: Operators of conferences and host site for group meetings.

Services: Exhibition organisation

Services: Arrangement of business seminars and meetings.

Services: Environmental consulting services and industrial hygiene firm.

Services: Provision of an emergency service dealing nationally and abroad for travellers and their vehicles

Services: Lunch meat packaging

Services: Organisation of conferences, exhibitions and trade fairs

Services: Metal cutting and slitting service

Services: Other services

Provision of commercial information for companies in Estonia and abroad; assistance with the development of small and medium enterprises; promotion of Narva and north-eastern Estonia

Services: Clock assembling, glass and metal etching and engraving.

Services: Customer relationship management and market research.

Services: Multilingual translation services.

Services: Sound services for concerts.

Services: Provider of document and software translation services.

Services: Interior design firm.

Services: Organisation of conferences and trade exhibitions principally in Russia and the CIS

Services: Soil cleanup and other environmental services.

Services: Provider of radio advertising spots.

Services: Trading stamps services; engineering services

Services: Product quality seminars, quality management training and consulting.

Services: Provides inventory management, customer relationship management (CRM) and decision support initiatives.

Services: Provision of inventory services for retailers

Services: Parcel packing service. Transportation: Shipping service. Specialty packaging and shipping of fragile, large, awkward and valuable items.

Services: Interior design, space planning and architectural services.

Services: Publishing and printing

Services: Wooden pallet repairing and recycling

Services: Worldwide supplier of language translation services, translates software, manuals and brochures, film, audio and video voice-over productions, typesetting and graphics services.

Services: Processing, handling, recycling and packaging of scrap iron, steel and non-ferrous metals, glass; remelting products for foundries, steel mills and smelters

Services: Full service stock and royalty free photography agency.

Services: Provides logistics services to corporations and real estate.

Services: Commercial vehicle fleet management.

Services: Planning and organisation of events, particularly large-scale exhibitions and events

Services: Provider of managed website and application hosting services.

Services: Petroleum product packaging

Services: Interior and architectural design.

Services: Producer of meetings, events, training programs and related business communications services.

Services: Promotion and sale of trading vouchers

Services: Low level radioactive metal recycling

Services: Upholstery, panel, wallcovering and interior design.

Services: Biomedical support services.

Services: Microfilming and microfiche services.

Services: Paper recycling

Services: Promotion and management of trade fairs and exhibitions

Services: Auctioning of oil field and heavy duty construction equipment.

Services: Planning and organisation of events, particularly large-scale exhibitions and events

Promotion and organisation of shows, trade fairs and exhibitions

Services: Provision of international testing and inspection services

Services: Business appraisers.

Services: Provision of inventory services for retailers

Services: Knit fabric sewing contractors

Services: Inspection of buildings in earthquake zones

Services: Floral transportation.

Services: Other services

Services: Scrap steel processing

Services: Provision of design and branding services including architectural, interior, product and graphic design

Services: Provider of fundraising items to schools.

Services: Commercial interior designing specializing in the long-term care and hospitality industries.

Services: Comprehensive direct marketing including strategic planning, list research and acquisition, data processing, fulfillment and project analysis.

Manufacturing: Printing and lettershop.

Services: Provider of outsourced marketing services such as field sales, teleservices and product sampling.

Services: Research and development activities for assessing and improving the safety of nuclear facilities and for further developing the protection of man and the environment from technical hazards and risks

Services: Loyalty and e-mail direct-marketing marketing and related software.

Services: Plastic recycling

Services: Employee benefits administrator.

Services: Food packaging service

Services: Administrator of vehicle service contracts.

Services: Decision support and managed care services to the healthcare industry.

Services: Seed packaging

Services: Floral clearinghouse.

Services: Government services firm.

Services: Paper recycling and converting: packing paper, chipboard and sheeting packaging materials

Services: Hazardous chemical reclaiming

Services: Organisation of trade fairs, conferences and functions; rental of trade and advertising space

Services: Telemarketing by contract.

Services: Interior design firm.

Services: Recycled pulp

Services: Telemarketing, specializing in out bound telemarketing service for non-profit organizations, business to business as well as business to consumer.

Services: Packager of sterile medical kits.

Services: Recording studio. Finance: Record label.

Services: Special events organizer.

Services: Provides trade show services.

Services: Assembling and packaging services

Services: Packaging and bottle filling: seasonings and flavorings

Services: Provider of weather information and software for the media, aviation companies, governments and industrial markets.

Services: Microfilm and document management.  
Wholesale: Microfilm supplies, scanning services, optical disk and CD-Rom systems hardware and software.

Services: Metal recycling

Services: Process aluminum coil: slitting, annealing and rolling

Services: Scrap processing, building supply, industrial steel warehouse, architectural hardware

Services: Mapmaking and photofinishing laboratory, commercial aerial photography.

Services: Interior design firm.

Services: Provider of payroll, benefits, human resources support and recruiting outsourcing services.

Services: Boating industry trade show arrangement.

Services: Copper and aluminum recycling

Services: Inbound telemarketing.

Services: Food packaging.

Services: Inspection of buildings in earthquake zones

Services: Orders, bills, and tracks medical supplies for healthcare providers

Services: Provider of human resource assessments and services to help organizations skillfully recruit, select and develop their workforce. Offering Lond House assessments, Campbell Development Systems and the Quick-Screen recruiting strategy.

Services: Interior design.

Services: Safety inspection services.

Services: Exhibition and conference producers.

Services: Developer of stock photographic library and software specializing in model-released, contemporary pictures.

Services: Stock control

Services: Contract packaging: automotive industry

Services: Provides telephone based sales and marketing services.

Services: Scrap metal recycling

Services: Sewing contractors: ladies' dresswear

Services: Nonferrous metal recycling

Services: Packaging service

Services: Candy, nuts, baking chips, coconut and cookie packaging.

Services: Scrap and metal materials recycling

Services: Trading stamp promotional services.

Services: Trade fairs and exhibitions

Services: Other services

Services: Consulting

Services: Scrap steel recycling

Services: Arbitration.

Services: Trade show and museum display design.

Services: Telemarketing agency.

Services: Packaging and assembling service; plastic injection molding: parts

Services: Treatment of chemicals; contract packing services

Services: Interior design of kitchens and bathrooms

Services: Credit, photo ID and computer card laminating, embossing, magnetic striping and encoding; plastic printing: luggage tape, tags, mats, holders and cards

Services: Video copying and other services

Services: Microfilming and document management solutions. Wholesale: Microfilm supplies.

Services: Product development including industrial design, project management and developer of engineering software.

Services: Business-to-business telemarketing services.

Services: Commercial interior design and commercial furnishings.

Services: Record label.

Services: Telephone answering service.

Services: Food additives, processing aids, produce packaging and processing machinery.

Services: Management and disposal of used vehicles

Services: Cleaning and maintenance of technical plant for industry including the power industry

Services: Highly Rated online brokerage firm that serves the needs of individual investors in the United States, Europe, Asia and Latin America.

Services: Interior design and architectural firm.

Services: Interior design firm.

Services: Industrial and consumer adhesives

Services: Entertainment services

Services: Recycling plant

Services: Commercial agency

Services: Contract packaging: food products

Services: Material management services for C-materials such as fittings, fasteners, seals, electrical, electronic and plumbing for the manufacturer's point of use.

Services: HVAC systems cleaning and rehabilitation including indoor air quality services.

Services: Internet consulting firm.

Services: Contract packaging and filling service

Services: Scrap metal recycling

Consulting

Services: Steel slitting and processing

Services: Internet business services and customer related services. Provider of e-business solutions.

Services: Interior design firm.

Services: Office furniture inventory and analysis.  
Wholesale: Office furniture.

Services: Custom designed closet systems..

Services: Provider of flood area evaluations for banks.

Services: Ferrous and nonferrous scrap metal recycling

Services: Scrap metal recycling, non-ferrous and nickel alloys

Services: Provider of interactive television, digital imaging and other media services to the travel, sports marketing and promotion industries. Finance: Holding company.

Services: Yacht brokerage firm.

Services: Bartering services.

Services: Audio postproduction for film, television and radio specializing in voice and on-camera casting.

Services: Information for corporate travel managers, hotels, and travel agencies.

Services: Geographical mapping services via satellite and high resolution satellite imagery.

Services: Surveying services including photogrammetric data collection services including cartographic mapping, parcel data conversion and tax mapping.

Services: Provides worldwide audio teleconferencing.

Services: Integrated information services.

Services: Telephone systems for hospitals, industry and military

Services: Developer of employee recognition and incentive programs.

Services: Electronic quotation and on-line purchasing of insurance on the Internet.

Services: Thoroughbred horse auctioneers.

Services: Packaging and labeling services for the pharmaceutical industry.

Services: Glass, metal and paper recycling

Services: Plastic recycling

Services: Composite lumber recycling

Services: Contract packaging and filling service

Services: Contract packaging and filling service

Services: Fruit packaging

Services: Auctioneers.

Services: Processing, handling, recycling and packaging of scrap iron, steel and non-ferrous metals, glass; remelting products for foundries, steel mills and smelters

Services: Hotel reservations and marketing.

Services: Press clipping service.

Services: Interior design and space planning.  
Wholesale: Office furniture.

Services: Commercial diving, surveying and engineering.

Services: Interior design firm.

Services: Recording studio.

Services: Planning and organizing corporate events and presentations and digital media production.

Services: Re-recording services for film and television.

Services: Provider of Web site content collected from numerous content providers.

Services: Service: Provides content -- including news, video, audio, stock quotes, and weather information -- to customers' web and wireless platforms.

Services: Laminating service

Services: Metal slitting

Services: Scrap steel shearing, cutting and bailing

Services: Laminating and flexographic printing

Services: Aluminum can and paper recycling

Services: Iron and metal scrap processing; waste paper, nonferrous metals, plastic and glass recycling

Services: Trade show management firm.

Services: Corporate space planning and design firm.

Services: Gasoline credit card service for company vehicle fleets.

Services: Food packaging

Services: Engraving, laminating, paper die cutting and binding

Certification of quality, quantity and conformity with standards; preparation of documents for customs clearance; issue of force majeure certificates; consultancy for foreign trade matters; preparation of documentation for founding joint ventures, 100% foreign investment companies, limited liability and joint stock companies; seeking foreign trading partners; organisation of business meetings, exhibitions and fairs; provision of translation and interpreting services; property valuations; preparation of documents for the acquisition of article numbers within the European Article Numbering Association, and preparation of all documents for the Patents Department of the Republic of Belarus

Services: Organisation, set up and marketing of fairs, exhibitions, congresses and conventions

Services: Seed cleaning.

Services: Trail presentation consultants.

Services: provides aerospace, engineering, and information services.

Services: Paper recycling

Services: Metal recycling

Services: Metal recycling

Services: Entertainment services

Services: Provider of global messaging solutions, delivering hosted, enterprise-class email and collaboration services.

Services: Radioactive waste recycling

Services: Coupon redemption.

Services: International passports and travelling visa services.

Services: Recording studio.

Services: Presort mailing by zip code.

Manufacturing: Men's and women's athletic clothing, contract sewing service

Services: Plastic recycling: HDPE post consumer resins

Services: Pharmaceutical, cosmetic and contract packaging

Services: Scrap metal recycling

Services: Manufacturer's representatives for the heating, ventilation and air-conditioning industry.

Services: Steel scrap metal recycling

Services: Clearing house for surplus inventories to mass merchandisers and merchandise searches upon customer requests.

Services: Paper recycling

Services: Auctioneering services.

Services: Interior design, graphic design, marketing consulting and architecture planning.

Services: Holding company with interests in the organisation and management of fairs, conventions and other events in Basel, Zurich and other locations in Switzerland

Services: Interior design. Retail: Fine art, furnishings, oriental rugs and antiques.

Services: Community employment and job placement services to vocational and disabled adults.

Services: Tobacco packaging service

Services: Propane gas services. Retail: Propane gas sales.

Services: Telemarketing and direct marketing agency.

Services: Fabric cutting

Services: Auctioneers of cars and trucks.

Services: Coupon redemption and consumer promotion fulfillment services.

Services: Address change notification service.

Services: National networking organization for senior level executives.

Services: Interior design firm.

Services: Zinc, nickel, copper and cobalt recycling

Services: Assembling, packaging and inspection

Services: Picture frame fiberboard easel backs, packaging service

Services: Oil filter recycling and oil refining.

Services: Steel coil slitting

Services: Aluminum, glass and plastic recycling

Services: E-mail hosting service solutions for outsourcing internet based e-mail systems.

Services: Soft lead and antimonial lead recycling

Services: Acid packaging service

Services: Steel scrap metal recycling

Services: Interior and architectural design services.

Services: Recording studio.

Services: Operator of conference and convention hall.

Services: Recording studio.

Services: provides engineering and information systems.

Services: Programming and software services related to Internet infrastructures.

Services: Scrap metal and titanium recycling

Services: Fig packaging

Services: Packaging design firm.

Services: Innovative best value technology, database integration, interactive training, advanced systems engineering, intelligence support and information technology.

Services: Metal and plastic recycling

Services: Judicial arbitration firm.

Services: Space planning interior design.

Services: Interior design firm.

Services: Manufacturer's representative for cement, paper, plastics and hydropower machinery.

Services: Recycling service

Services: Pharmaceutical packaging service

Services: Aluminum recycling

Services: Sewing men's and boys' knit underwear and outerwear

Services: Scrap metal recycling

Services: Newspaper recycling and converting

Services: Paper and film laminating and coating

Services: Manufacturer's representative for automotive aftermarket industry.

Services: Interior design.

Services: Commercial interior design.

Services: Topographic mapmaking and aerial photography.

Services: Interior design firm. Wholesale: Office furniture.

Services: Corporate event planner.

Services: Relocation management and consulting service.

Services: Sewing contractors: women's skirts, blouses, dresses, pants and jackets

Services: Developer of computer-based securities trading systems.

Services: Trade barter organization.

Services: Company is currently engaged in the active search for one or more operating businesses.

Services: Titanium recycling

Services: Business services

Services: Sandwich and prepared food packaging

Services: Poultry, lamb, veal and cheesecake packaging for gift boxes

Services: Paper recycling

Services: Copper, aluminum and stainless steel plate, rod, sheet, bar and tube cutting

Services: Packaging and labeling of vitamins and food supplements.

Services: Sign language interpreters, computer assisted notetaking services.

Services: Christmas, Easter and Halloween decorations; stationery items; lawn and garden decorations

Services: Advertising and travel trading service.

Services: Tool design.

Services: Recycling of petroleum contaminated soil.

Services: Interior design firm specializing in office and health care facilities. Sales of office furniture and design services for businesses and health care.

Services: Consumer credit counseling service.

Services: Aluminum recycling centers

Services: Manufacturer of PVC, plastic laminating and printing service

Services: Food aerosol packaging service

Services: Distributing and recycling of solvents; waste water processing, coating, stripping and parts washer services

Services: Industrial waste plastic recycling: pellets

Services: Steel cutting and slitting.

Services: Raw plastic materials recycling

Services: Telemarketing, promotional marketing and consulting.

Services: Full-service industrial and commercial appraisal.

Services: Interior designer and architectural firm specializing in office spaces.

Services: Provider of electronic voice mail, pager, messaging, toll and long distance services.

Services: Business networking organization.

Services: Telemarketing service on a fee basis.

Services: Trade show organizer.

Services: Interior design firm.

Services: Custom repackaging service

Services: Commercial interior design firm.

Services: Product packaging designer.

Services: Sewing contractors: bridal, formal wear, hospital gowns and sheets, textile cutting service

Services: Provider of open source solutions for the IT industry.

Services: Production job shop specialists in shearing, pressing, punching, NC punching, contouring, laser cutting and welding

Services: Personalizing of credit cards

n/a

Services: Bonded and ultrasonic fabric, hot melt and adhesive laminating service

Services: Scrap metal recycling

Services: Contract packaging service: pharmaceutical and healthcare products

Services: Packaging and derust packaging service for automotive industry

Services: Fresh fruit packaging service

Services: Contract packaging

Services: Picnic tables, park benches, mailbox posts, car stops and speed bumps; plastic recycling

Services: Contract packaging, assembling and mailing

Services: Plastic recycling

Services: Other services

Services: Glass, metal and paper recycling

Services: Custom and portable exhibit displays.

Services: Interior design service. Retail: Gifts.

Services: Hotels and casino interiors.

Services: Financial planning.

Services: Interior design.

Services: Interior design firm. Retail: Furniture.

Services: Coupon redemption clearinghouse and promotion services.

Services: Arbitrating firm that settles insurance losses of mortgage lending institutions.

Services: Interior design firm.

Services: International interior design firm specializing in hotels, commercial office buildings, corporate interiors, retail, entertainment, casinos and conference centers.

Services: Interior planning and design firm.

Services: Video-based, live facilitated sales and management training.

Services: Interior design firm.

Services: Third party logistics.

Services: Contract sewing: men's, boys' and toddlers' slacks, jeans and shorts

Services: Provider of services and products for Internet-based interactive TV and entertainment system providers.

Services: Provider of Internet marketplace for healthcare products, surgical instruments and supplies.

Services: Frozen food packaging service

Services: Frozen food packaging service

Services: Plastic pellets

Services: Trade exhibit design and production.

Services: Aerosol packaging

Services: Stereo digitized mapping, orthophotography, aerial photography and color photographic lab.

Services: Auctioning service on contract basis specializing in high tech equipment.

Services: Video production company with satellite transmissions linked to auditoriums.

Services: Packaging of pharmaceuticals.

Services: Mapping, routing, delivery operations and systems.

Services: Private aircraft interior design and installation.

Services: Interior remodeling.

Services: Party planning and convention services.

Services: Repackaging and distribution of pharmaceuticals.

Services: Auctioneer.

Services: Other services

Services: Laminating service; vinyl binders and index tabs

Services: Compilation of reports and analysis of proceedings and events

Services: Magnesium recycling

Services: Manufacturers representative, specializing in party supplies.

Services: Textile fiber recycling

Services: Scrap metal recycling

Services: Contract sewing

Services: Provider of telemarketing and market research services.

Services: Business solutions, application service provider, and developer of software.

Services: Inspection and testing of industrial materials, engineered products, machinery and architectural structures on a global basis.

Services: Distributes industrial products; company imports and wholesales fasteners all over the world

Services: Contract packaging service: over the counter cosmetics

Services: Commercial recording studio.

Services: Interior design.

Services: Sales lead qualification and generation telemarketing.

Services: Packaging design firm.

Services: Commercial interior designing firm.

Services: Commercial interior design firm.

Services: Document imaging and micrographers service bureau..

Services: Telemarketing for the infomercial industry.

Services: Record company.

Services: Telemarketing firm.

Services: Monitoring of health claims for cities.

Services: Recording studio.

Services: Recording studio. ADR, Dolby Surround, blley, Mixing, Music/Sound FX Libraries, Sound Editing and Synching and Transfers

Services: Distributes industrial products; company imports and wholesales fasteners all over the world

Services: Commercial diving school.

Services: Commercial, industrial and residential building inspections.

Services: Interior design firm.

Services: Package design firm.

Services: Foreign exchange services firm.

Services: Payroll outsourcing, including processing, payroll tax filing and benefit administration services. Develops payroll software.

Services: Plastic scrap recycling

Services: online music entertainment, digital downloads, Internet radio and video, news and reviews, e-commerce, exclusive Web events, and convergence initiatives.

Services: Scrap metal recycling

Transportation and delivery services and the storage of fuels, lubricants and chemical products; business agency services dealing with exports, imports, leasing arrangements and barter operations; the company also offers financial consultancy and trade brokerage services

Services: Plastic recycling

Services: Services related to the internet such as, organization, procedures, analysis, etc.

Services: Recycling center: polypropylene

Services: Metal and paper recycling and waste management

Services: Cut and package paper

Services: Auctioneering.

Services: Recycler of waste and scrap metals.

Services: Copper recycling and wire stripping

Services: Magazine subscription service for college students and educators.

Services: Apparel trade show organizing firm.

Services: Interior design.

Services: Language translation firm.

Services: Interior design firm.

Services: Interior design and procurement firm.

Services: Teleconferencing for businesses.

Services: Export management and trading company.

Services: Interior design and architecture services.

Services: Contract packager.

Services: Sound recording mixing studios.

Services: Check validation service.

Services: Buy and sell commercial residential loans.

Services: Telemarketing firm notifying utilities of planned construction or excavation of utility lines.

Services: Recording studio.

Services: Recording studio.

Services: Electronic test and measurement equipment, printers, and peripherals.

Services: Commercial interior design firm.

Services: Third party logistics services.

Services: Trade show producers.

Services: Commercial interior design firm.

Services: Nonferrous and ferrous scrap metal recycling

Services: Scrap and metal materials; recycling

Services: Administrator of dental, vision and hearing discount programs.

Services: Packaging service: candy, nuts, coffee and confectionery products

Services: Citrus fruit packaging

Services: Potato and onion packaging

Services: Contract packaging

Services: Frozen vegetable packaging service

Services: Nationwide tradeshow contractor.

Services: Auctioneer for manufacturing, industrial and construction assets.

Services: Telemarketing agency and business consulting firm.

Services: Cheese packaging

Services: Recording studio.

Services: Audio messages and music on hold.  
Manufacturing: Audio messaging systems and in-store messaging, internet audio, satellite music and video and drive-by broadcasting.

Services: Answering service. Communications: Paging service. Retail: Cellular/PCS telephones and pagers.

Services: Interior design firm.

Services: Language interpretation and translation.

Services: Event production services.

Services: Brokerage.

Services: Liquidators of merchandise on a fee basis.

Services: Interior design.

Services: Business referral organization and information exchange.

Services: Group purchasing organization for all healthcare facilities in the Southeast.

Services: Repackages french fries and vegetables for foreign and domestic markets.

Services: Computerized cartography.

Services: Commercial interior design company.

Services: Trade show management firm.

Services: Passport and visa services.

Services: Government contractor doing such work as automotive and mechanical testing.

Services: Processor of visas and passports.

Services: Industrial plastic recycling

Services: Interior decorating firm.

Services: Sewing contractors

Services: Consulting

Services: Waste paper recycling

Services: Contract packaging and filling service

Services: Cassette, CD and video packaging

Services: Business brokerage firm. Finance:  
Mortgage brokerage firm.

Services: Industrial food packaging service

Services: Distributes chemical products; company is  
engaged in chemical and storage and distribution

Services: Scrap metal recycling and structural steel  
manufacturing

Services: Fuel blending and solvent waste recovery

Services: Plastic granule, glass, paper and  
nonferrous metal recycling

Services: Wooden pallets and recycling

Services: Plastic recycling

Services: Contract sewing: women's apparel

Services: Contract sewing for garments and  
reprocessing

Services: Plastic recycling

Services: Food packaging on a contract basis.

Services: Micrographic laboratory. Wholesale: Micrographic equipment and supplies.

Services: Destination management, convention services, and meeting planning.

Services: TV and radio monitoring.

Services: Art consulting and research

Services: Hotel reservations, sales and marketing for Casa de Campo in Dominican Republic.

Services: Literary agents.

Services: Glass recycling

Services: Telecommunications and technology solutions for non-profit organizations

Services: Owns and manages cell towers

Services: Auctioneers of coins, stamps, space and aviation memorabilia and collectibles..Retail: Coin and stamp stores.

Services: Telemarketing on a fee basis.

Services: Speakers bureau.

Services: Screen and monitor commercials for advertising agencies, newspapers, magazines, and libraries.

Services: National auction-marketing firm.

Services: Translation services.

Services: Electronic publishing and information provider via fax.

Services: Interior design firm.

Services: Environmental, exhibit design, and interactive media firm.

Services: Special events coordinator for corporations and conventions.

Services: Interior design firm.

Services: Real estate advisory.

Services: Commercial and industrial duct cleaning services.

Services: Recording studio, post production audio.

Services: Interior design and architectural firm.

Services: Commercial interior design firm including architecture.

Services: Interior design firm.

Services: Interior design firm.

Services: Operator of VISA card rebate program.

Services: Paper recycling center

Services: Metal cutting and burning

Services: Herbicide and soap contract packaging service

Services: Textile recycling

Services: Digital printing, desktop publishing, computer typesetting and 4-color separation

Services: Contract shrink wrap, blister and clam shelling packaging and filling service; saddle stitch binding

Services: Provider of representation for delinquent taxpayer in hearings with the Internal Revenue Service or the California Franchise Tax Board.

Services: Steel and nonferrous metal recycling

Services: Concrete recycling

Services: Facilitates acquisitions on developing and operating stage companies.

Services: Packaging service

Services: Laminated security video imaging badges

Services: Packaging service

Service: Internet shopping mall.

Services: Plastic and paper recycling

Services: Commercial offset and digital printing, computer typesetting and desktop publishing

Services: Check validation and credit card services.

Services: Pharmaceutical contract packaging service

Services: Pharmaceutical products packaging and custom blending

Services: Glass, metal, paper and plastic recycling

Services: Non ferrous scrap metal recycling

Services: Broker for clients in need of printing services. Manufacturing: Commercial lithograph printer.

Services: Full-service convention decorators.

Services: Interior and architectural design.

Services: Developer of video, print and software training programs for use in teaching quality-related skills to employees of manufacturing facilities.

Services: Purchasing agent for member non-profit corporations.

Services: Interior design.

Services: Stock photography agency.

Services: Stock photography agency.

Services: Incentive program development.

Services: Interior design and decoration and decorative art gallery.

Services: Sales promotions.

Services: Commercial interior design firm.

Services: Provider of trade show promotions firm.

Services: Answering service.

Services: Interior landscaping

Services: Audio and video duplication services.

Services: Interior design firm.

Services: Interior design firm.

Services: Interior, exhibit, graphic and product design firm.

Services: Interior, retail design and marketing firm.

Services: Interior design firm.

Services: Creation of photo CD's for storage, retrieval, advertising, cataloging and other purposes.

Services: Recycling and disposal center

Services: Interior design firm specializing in corporate design and space planning.

Services: Destination management, meeting planning support services and special event production.

Services: Translation service, interpreting, conference services, and equipment rental.

Services: Interior design and architectural firm.

Services: Interior design firm.

Services: Shreds documentation for private and industrial use.

Services: Concierge service.

Services: Audio/visual presentations.

Services: Hydraseeding mulch.

Services: Scrap metal recycling and processing

Services: Specializing integral procurement negotiation and operation of supply contracts, supplier calculation and project management.

Services: Distributes steel products; company is a wholesale distributor and recycler of waste paper, steel and aluminum, plastic and glass

Services: Contract sewing; way and table guards; boat and truck covers; industrial fabric products; mail bags

Services: Other services

Services: Manufacture aerosol products and packaging

Services: Heavy machinery packaging

Services: Heavy machinery packaging

Services: Packaging service

Services: Provider of wireless telecommunications activation processing services.

Services: Non-ferrous metal recycling

Services: Digital printing

Services: Picture frame fiberboard easel backs; packaging service

Services: Conventional, digital and photographic printing, desktop publishing, computer typesetting and color separation

Services: Tire recycling

Services: Publishes the monthly Videomaker magazine and Smart TV magazine.

Services: Contract packaging

Services: Contract packaging

Services: Other services

Services: Packaging service, equipment and materials

Services: Toner cartridge recycling

Services: Metal, glass and paper recycling

Services: Branded, custom and private label sewing: leather, tapestry, vinyl, nylon and polyurethane luggage, bags, cases and backpacks; embroidery service

Services: Scrap iron and steel recycling

Services: Commercial digital, letterpress, lithographic and offset printing; computer typesetting, color separation, desktop publishing and key lining

Services: Contract knitting

Services: Plastic bottle and aluminum recycling

Services: Candy filling and repackaging service

Services: Recycle steel, metal, plastic, glass and paper

Services: Communications specialist with the following activities: processing of images, advisory services, exposure and recording, editing and after-sales services

Services: Ultra high-pressure water cleaning, and cutting.

Services: Packaging, mailing and assembly on a contract basis.

Services: Recording studio.

Services: Electron beam irradiation on a contract basis.

Services: Interior design and architectural consulting.

Services: Packaging of anti-freeze, motor oil and other products in plastic bottles and metal drums.

Services: Textile sampling, inspection, doubling and packing.

Services: Provider of translation, interpreting services and simultaneous interpretation system equipment.

Services: Services:Design firm specializing in the food service and hospitality fields.

Services: Electronics sales representatives.

Services: Interior design firm.

Services: Recording studio.

Services: Auctioneering of ranch-raised mink pelts.

Services: Tenant relocation specialists for property development.

Services: Consulting firm for home and building inspection.

Services: Sound recording studio.

Services: Music composers for the advertising and film industries.

Services: Interior design and architecture firm.

Services: Provider of technical business writing services.

Services: Worldwide firefighting and well control specialists.

Services: Lettershop services.

Services: Telemarketing service for corporations, healthcare and publishing industries, also a service bureau.

Services: Commercial , Municipal Industrial paint processing and recycling.

Services: Full services engineering and drafting services.

Services: Manufactures record albums.

Services: Interior design firm.

Services: Real estate auctioneering service.

Services: Music production.

Services: Microfilm storage and processing.  
Manufacturing: Microfilm and supplies.

Services: Telemarketing service.

Services: Interior design firm.

Services: Recording studio and record company.

Services: Interior design firm.

Services: Computer software packaging design and consulting.

Services: Client retained executive search firm.

Services: Video compression services.

Services: Energy audits.

Services: Digital notary service.

Services: Metal recycling

n/a

Services: Cut and package paper

Services: Contract sewing, way and table guards, boat and truck covers, industrial fabric products, mail bags

Services: Contract sewing: aprons, tote bags, T-shirts and towels

Services: Commercial laminating service

Services: Fiber recycling

Services: Oil, sludge, and non hazard waste recycling

Services: Paper recycling

Services: Printing cartridge recycling

Services: Fishhook packaging

Services: Wire cutting service

Services: Contract packaging

Services: Packaging service; compressor, filter, pump and boiler repair

Services: provides executive and employee benefits consulting and brokerage services.

Services: Contract packaging service

Services: Designs and prints maps

Services: Sewing contractors: leather, sheep and suede lined clothing

Services: Sewing contractors

Services: Contract sewing

Services: Sewing contractors: women's skirts, blouses, dresses, pants and jackets

Services: Paper mill sludge recycling service

Services: Digital imaging and photography

Services: Offset, letterpress and digital printing, creation to distribution

Services: Metal and paper recycling

Services: Contract sewing: aprons, tote bags, pillows, casual furniture, casual wear, premiums and gifts

Services: Contract sewing and home textiles

Services: Metal cutting, shearing and slitting

Services: Sales promotion agency.

Services: Commercial printing.

Services: Recycled synthetic fiber, fabric and film into plastic granular and pellet resins

Services: Scrap metal recycling and processing

Services: Oil recycling

Services: Hand assembly, packaging and mailing services

Services: Contractor of cleaning services.

Services: Manufacturer's representatives for service equipment.

Services: Coordinates family events.

Services: Interior design, architecture and graphics.

Services: Auctioneers.

Services: Process serving service.

Services: Global market information service and global investment software.

Services: Recording studio.

Services: Auctioneering firm.

Services: Conference organizers and promoters for the computer industry.

Services: Packaging service

Services: Interior design.

Services: Business brokers.

Services: Telephone solicitation and answering services.

Services: Mystery shoppers who evaluate customer service and sales skills and provide written results for companies.

Services: Interior design.

Services: Employee relocation services.

Services: Developer of promotional programs and merchandise.

Services: Interior design firm.

Services: Lighting design consultants.

Services: Interior design firm.

Services: Trade and barter agency.

Services: Real estate consulting service, site selection, portfolio management, design/build program management, renovation strategies and move management.

Services: International hotel reservation.

Services: Interior design firm.

Services: Organizers of corporate team building, special events and olympic games.

Services: Interior decorating firm.

Services: Provides incentive systems for companies to reward salesmen and other employees.  
Wholesale: Electronics.

Services: Trade show exhibits and displays.

Services: Rental of stage equipment and lighting.

Services: Interior design firm. Finance: Franchisor.

Services: Special events planning.

Services: Institutional cafeteria design and operations consulting.

Services: Striptease service.

Services: Produces woodworking, furniture, and plastics related trade shows.

Services: Recording studio.

Services: Packaging service.

Services: Manufacturers' representatives.

Services: Contract packaging, mailing and fulfillment

Services: Litigation support services for the construction, health and safety industries including expert witness reports and testimony.

Services: Auctioneer.

Services: Direct marketing.

Services: Interior designing firm.

Services: Prerecorded cassettes and compact disks.

Services: Original music and sound design production.

Services: Packaging service

Services: Interior design firm.

Services: Fine art auctioneer.

Services: Interior design firm exclusively for model homes.

Services: Interior design firm.

Services: Interior design and planning firm.

Services: Real estate web site which services the needs of homebuyers, sellers, and owners with a variety of indispensable tools, extensive databases, and smart editorial content.

Services: Interior design firm, and design consultants of food facilities.

Services: Interior space planning and construction management firm.

Services: Marketing of coupons on ATM receipts.  
Manufacturing: Printing of coupons on ATM receipts.

Services: Interior design.

Services: Interior design.

Services: Regulatory support, analytical chemistry, geographic information system/remote sensing via satellite.

Services: Interior design firm.

Services: Emergency services for assisting with oil spills, fires, industrial accidents or natural disasters.

Services: Corrosion monitoring and consulting for the oil and gas industry.

Services: E-mail marketing. Restaurants.

Services: Textile cutting service

Services: Scrap metal, paper and cardboard recycling

Services: Rubber recycling

Services: Powders blending and packaging service

Services: Specialty packaging service

Services: Costume jewelry packaging service

Services: Packaging, sorting, assembly-line cutting, cable and mechanical assembly, wire cutting and harness assembly

Services: Main business of the group is to manage and develop added value leisure retail environments in physical and virtual media, selling space, services, experiences and merchandise to its customers

Services: Scrap metal, paper and cardboard recycling

Services: Paper, glass and metal recycling

Services: Men's and ladies' jackets, vests, housecoats and unconstructed restaurant jackets

Services: Contract sewing; athletic apparel

Services: Contract cutting and sewing

Organisation and staging of trade fairs and exhibitions in Romania and abroad; provision of conference facilities; business mediation

Services: Sewing contractors: bridal, formal wear, hospital gowns and sheets; textile cutting service

Services: Sewing contractors: ties

Services: Tire recycling service

Services: Water rights marketing and developing company. Real Estate: Commercial real estate broker.

Services: Brass and copper cutting, shearing, slitting and tinning

Services: Provider of internet technology services for Colleges and Universities.

Services: Glass, metal and plastic recycling

Services: Sewing contractors

Services: Sock packaging

Services: Scrap metal recycling and processing

Services: Deflashing service, deburring machinery and compounds

Services: Manufactures voice mail computers.

Services: Sewing contractors: fancy stitching, shower curtains and place mats; pleating, fabric slitting and bias cutting

Services: Pallet recycling

Services: Contract sewing men's clothing

Services: Textile, plastic and cardboard tube recycling

Services: Digital printing service: business forms, letters and checks

Services: provides environmental recycling services.

Services: Tire recycling

Services: Fresh agricultural produce, packaging and shipping

Services: Scrap metal recycling

Services: Specialty packaging, die cut displays, leaf stampings and set-up boxes

Services: Charcoal packaging

Services: Pharmaceuticals, health and beauty aides packaging

Services: Provides online services for the discovery, evaluation, acquisition, divestiture, and processing of petroleum properties.

Services: Other services

Services: Contract packing, freight service and corrugated pallets

Manufacturing: Services: Research and development: coal and energy solutions.

Services: Sewing contractors

Services: Personnel evaluation shopping service.

Services: Trade show exhibit production and design.

Services: Convention service company and talent agency.

Services: Organizers of recruiting events and trade shows for engineering, data processing, sales and management professionals.

Services: Packaging service: wallpaper paste, air fresheners and rock salt; pet food blending, mixing and packaging

Services: Interior landscaping.

Services: Interior and custom lighting designing.

Services: Corporate interior design.

Services: Interior design firm specializing in restaurants.

Services: Media training, crisis planning and public speaking seminars.

Services: Interior design firm for hotels and restaurants.

Services: Developer of meeting essentials for meeting experts.

Services: Trade show organizer.

Services: Professional speakers' bureau, magazine publishing.

Services: Consumer show promoters.

Services: Commercial architecture and interior design.

Services: Commercial interior design.

Services: Provider of global messaging solutions, delivering hosted, enterprise-class email and collaboration services.

## Separate List

Company	Country	# Empl.	Primary SIC & Description	Revenue	Business Description
Adobe System Inc	UK	n/a	n/a	n/a	Software
APC Middle East	UAE	n/a	n/a	n/a	Hardware.networking.software
Asset Technology Group	EGYPT	n/a	n/a	n/a	Software.financial Accounting.Office Automation Software
Computer Associates Middle East	UAE	n/a	n/a	n/a	Software.E-commerce.Service Provider
Hewlett-Packard Middle East	UAE	n/a	n/a	n/a	Hardware.Software.E-commerce
Pixel Digital Systems LLC	UAE	n/a	n/a	n/a	Office Automation Software.Office Equipment.software
Redwood Technologies Limited	UK	n/a	n/a	n/a	Communication.Internet.Networking.Software
Star Middle East	Saudi Arabia	n/a	n/a	n/a	Software
Pache Micro Peripherals,Inc	USA	n/a	n/a	n/a	Communication/Internet Networking.Arabic Software
Anixter	UAE	n/a	n/a	n/a	Networking
Cisco Systems INC	UAE	n/a	n/a	n/a	Communication/Internet.Hardware.Networking
Fujitsu Siemens LTD	UAE	n/a	n/a	n/a	Computers.PCs

PAV Data Systems LTD	X	n/a	n/a	n/a	Communication.Internet.financial Accounting.Networking.
Spirent Communications	UK	n/a	n/a	n/a	Communication.Internet.Networking.
Emirates Telecommunication Corporation-Etisalat	UAE	n/a	n/a	n/a	Communication/Internet.E-commerce.Service Providers
AL-Faris Information Technologies CO. KSCC	Kuwait	n/a	n/a	n/a	Arabic Software.E-commerce.Service Provider
CR 2 Group	Ireland	n/a	n/a	n/a	E-Commerce.Financial Accounting.Software
Emirates Computers	UAE	n/a	n/a	n/a	computers.PCs.E-Commerce.Hardware
Global Technology Service	UAE	n/a	n/a	n/a	Financial.Accounting Providers.E-commerce
Hewlett-Packard	Israel	n/a	n/a	n/a	n/a
IBM	Israel	n/a	n/a	n/a	n/a
INTEL	Israel	n/a	n/a	n/a	n/a
Lucent	Israel	n/a	n/a	n/a	n/a
Microsoft	Israel	n/a	n/a	n/a	n/a
Nortel	Israel	n/a	n/a	n/a	n/a
Novell	Israel	n/a	n/a	n/a	n/a

Oracle	Israel	n/a	n/a	n/a	n/a
3M	Israel	n/a	n/a	n/a	n/a
ACE	Israel	n/a	n/a	n/a	n/a
AIG	Israel	n/a	n/a	n/a	n/a
Auto desk	Israel	n/a	n/a	n/a	n/a
Cisco	Israel	n/a	n/a	n/a	n/a
Compaq	Israel	n/a	n/a	n/a	n/a
Computer Associate	Israel	n/a	n/a	n/a	n/a
Comverse	Israel	n/a	n/a	n/a	n/a
United Tchnologies	Israel	n/a	n/a	n/a	n/a
Sun Microsoft System	Israel	n/a	n/a	n/a	n/a
ACCPAC Middle East FZ-LLC	UAE	n/a	n/a	n/a	Arabis Financial Solutions
AI-Futtim Computer Software Product Company	UAE	n/a	n/a	n/a	Networking.Software Solution
ATOS Origin	Suadi Arabia	n/a	n/a	n/a	IT service Providers-IT Services
BEA	UAE	n/a	n/a	n/a	Provider of Middleware For enterprise
BPC LTD	UK	n/a	n/a	n/a	Power Protection Prouducts and Service

CEB Jordan	Jordan	n/a	n/a	n/a	Business Management Solution
Brokat	UAE	n/a	n/a	n/a	Financial Application
CIMOS	France	n/a	n/a	n/a	Multilingual Software
Cisco System	UAE	n/a	n/a	n/a	Networking
Compaq Computer	UAE	n/a	n/a	n/a	Enterprise Solutions and Service
Danway LLC	UAE	n/a	n/a	n/a	Supply Automatic Identification and Data solution
Dc Soft Sal	Lebanon	n/a	n/a	n/a	Outsourcing Third Party-Component Development
Delta Software	EGYPT	n/a	n/a	n/a	Developer of Both Package and Custom Software
Future Management Group	EGYPT	n/a	n/a	n/a	Implements and support of mission-critical business application
Hewlett-Packard Middle East Office	UAE	n/a	n/a	n/a	International IT Company
Jardine Software Technologies	India	n/a	n/a	n/a	Provide Quality Software service to the Global IT Market
Marconi	UAE	n/a	n/a	n/a	Provide Communication and information Technology Solution
Microteam Software	Lebanon	n/a	n/a	n/a	Deliver total Quality Solution in healthcare and business Financed internet application
Nile Soft International	EGYPT	n/a	n/a	n/a	Provide Software Products
ORCALE	UAE	n/a	n/a	n/a	E-Business Offering And Technology

Pro Technology Co. LLC	UAE	n/a	n/a	n/a	Solution Provider
SATYAM Computer Service LTD	UAE	n/a	n/a	n/a	IT Solution Provider
Singapore Trade Development Board	Singapore	n/a	n/a	n/a	Develop and Export High Value -Added Knowledge Service
Wipro Technologies	India	n/a	n/a	n/a	Software
INFOSYS	India	n/a	n/a	n/a	Software
Golden Tex. Group Company	EGYPT	1200	n/a	n/a	Spinning&weaving
Happy Wear Factory	EGYPT	500	n/a	n/a	Sewing-knits
Happy TEX EGYPT	EGYPT	700	n/a	n/a	Sewing Knits&wovens
Ismailia CO.For Ready Made Garments	EGYPT	2000	n/a	n/a	Dying-Sewing-Casual Constructed(lining Jacket)
Kasreen Retail International	EGYPT	1000	n/a	n/a	Dying-Sewing-Casual -Knits
Comodor	EGYPT	800	n/a	n/a	Knits&Sewing
Cotton Club/ Garments	EGYPT	1500	n/a	n/a	Knits-Dying-Sewing
Diamond Socks	EGYPT	1000	n/a	n/a	Socks Maker
Damiata	EGYPT	3000	n/a	n/a	Spinning"bed sheet" carpet .Spinning-weaving-sewing
EL- Saiad	EGYPT	1000	n/a	n/a	Sewing-knitting-Baby Grow
EL- Sheshai Co.	EGYPT	800	n/a	n/a	Knitting-Knits-Sewing

ETC-Egyptain Knitting	EGYPT	1500	n/a	n/a	Sewing-Knits-Kitting
Fabulous Factory	EGYPT	1500	n/a	n/a	Sewing (knits-Woving) Knitting
Farren TEX	EGYPT	500	n/a	n/a	Sewing-Knits
GEM Trading and Industrial Co.	EGYPT	1000	n/a	n/a	Sewing Underwear
Giza Spinning Weaving Garments	EGYPT	3500	n/a	n/a	Spinning-Sewing
Lontex	EGYPT	1500	n/a	n/a	Knits-Jokey underwear
Makarem	EGYPT	1000	n/a	n/a	Tufting of Carpet Spinning-sewing
Mehella Misr Spinning	EGYPT	5000	n/a	n/a	spinning-weaving-Dying - Sewing
<b>Suez Co.</b> (Office&Factory)	EGYPT	700	n/a	n/a	Home Textile
Swiss Garments Co.	EGYPT	2500	n/a	n/a	constructed Garments Casual
T.I.C- Cairo	EGYPT	1200	n/a	n/a	Knied top home Textile
Union Garments	EGYPT	600	n/a	n/a	Knited top children wear
Shamsi Co.	EGYPT	1000	n/a	n/a	Dying-sewing-printing (knits&wovens)
Shebin ELKom Spng&Wvg Co	EGYPT	1200	n/a	n/a	Spinning&weaving
Sherief Clothing	EGYPT	1500	n/a	n/a	Dying-Printing Sewing Knits
Sochema	EGYPT	500	n/a	n/a	Plastic-Trading

Sogic	EGYPT	1000	n/a	n/a	Dying -Printing-Sewing
Albitex & Egyp. Euro.Canadian	EGYPT	800	n/a	n/a	Tower Maker
Alexandria Spinning & weaving	EGYPT	3000	n/a	n/a	spinning-weaving-Dying - Sewing
Cairo Cotton Center	EGYPT	1200	n/a	n/a	Knitting-Dying-sewing of Knits
Chourbagi (Office)	EGYPT	1000	n/a	n/a	Knitting-Dying&sewing of Knits
Dice Factory	EGYPT	1500	n/a	n/a	Knitting-sewing Knits
Egyptian American Apparel CO.	EGYPT	600	n/a	n/a	Sewing Wovens
EL-Nile Tricot Co.	EGYPT	1000	n/a	n/a	Knitting-sewing "flat Knits"
Yiftah Marble IND	Israel	n/a	n/a	n/a	Marble
Marble Tower Tourism Co. Sal	Lebanon	n/a	n/a	n/a	Marble
The United Marble &Granit Co.Ltd Unimar	Lebanon	n/a	n/a	n/a	Marble &Granit
Beydoun Marble & Building Industries	Lebanon	n/a	n/a	n/a	Marble&Building

Tecno-Marble, SRL	Italy	n/a	n/a	n/a	Marble
D.L. Marble Design, Snc	Italy	n/a	n/a	n/a	Marble
FRANCIONI MARBLE,Srl	Italy	n/a	n/a	n/a	Marble
T.I.A Marble & Grantie, Srl	Italy	n/a	n/a	n/a	Marble &Granit
Cairo Marble & Granite	EGYPT	n/a	n/a	n/a	Marble&Granit
Turky Marble & Granite	EGYPT	n/a	n/a	n/a	Marble&Granit
<b>Sinai Marble &amp; Granite</b>	EGYPT	n/a	n/a	n/a	Marble&Granit
Orient For Marble & Stone Ltd.	Jordan	n/a	n/a	n/a	Marble&Granite

Zomardah Marble & Granite	EGYPT	n/a	n/a	n/a	Marble&Granit
Mosaic Tiles & Marble Industrial Center	UAE	n/a	n/a	n/a	Tiles&Marble
Nama Trading Company.LLC	UAE	n/a	n/a	n/a	Marble
National Company For Manufacturing Tiles&Marble	UAE	n/a	n/a	n/a	Tiles&Marble
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National Marble &Tile Factory	UAE	n/a	n/a	n/a	Tiles&Marble
Nova Marble & Granite Co.ltd.	UAE	n/a	n/a	n/a	Tiles&Marble
Unimar Trading Limited	UAE	n/a	n/a	n/a	Marble

Nitco Marble & Granite Pvt.Ltd	India	n/a	n/a	n/a	Marble&Granit
Classic Marble	India	n/a	n/a	n/a	Marble
Crystal Granite & Marble Ltd.	India	n/a	n/a	n/a	Granite&Marble
Nitco Tiles & Marble Inds (Andhra) pvt.Ltd	India	n/a	n/a	n/a	Tiles&Marble
Maruti Granites & Marble Pvt. Ltd	India	n/a	n/a	n/a	Granite&Marble
Hangzhou Marble Factory	China	n/a	n/a	n/a	Marble
Shenzhen Yuandong Marble Enterprise Co.Ltd.	China	n/a	n/a	n/a	Marble

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Shanghai Marble Works	China	n/a	n/a	n/a	Marble
Yunfu Cheung Shun Marble Products Co.Ltd.	China	n/a	n/a	n/a	Marble
Laishui Marble Factory	China	n/a	n/a	n/a	Marble
Sichuan Huaxin Marble Co.Ltd.	China	n/a	n/a	n/a	Marble
Huangshi Marble Factory	China	n/a	n/a	n/a	Marble
Beijing Marble Factory	China	n/a	n/a	n/a	Marble
Chungchun Marble Factory	China	n/a	n/a	n/a	Marble

Bijie Marble Factory	China	n/a	n/a	n/a	Marble
Maktoom Marble Co.	UAE	n/a	n/a	n/a	Marble
Assaf Modern Factories For Marble Sarl	Lebanon	n/a	n/a	n/a	Marble
Matta,Harbe&Co.For Marble Sal	Lebanon	n/a	n/a	n/a	Marble
AL Jassim Automatic Tiles&Marble Industry	UAE	n/a	n/a	n/a	Tiles&Marble
AL Naboodah Gypsum&Marble Products	UAE	n/a	n/a	n/a	Gypsum&Marble
A.Lafont S.A	France	n/a	n/a	n/a	Apparel
Alle'Giance Sante'	France	n/a	n/a	n/a	Apparel

Apura S.A	France	n/a	n/a	n/a	Apparel
BLANCHISSERIE DE COUrmelles	France	n/a	n/a	n/a	Apparel
Comex Pro	France	n/a	n/a	n/a	Apparel
C.T.D	France	n/a	n/a	n/a	Apparel
Dispovet	France	n/a	n/a	n/a	Apparel
E.F.I	France	n/a	n/a	n/a	Apparel
Etablissement Halbout Sa	France	n/a	n/a	n/a	Apparel
Etienne Dupont S.A.R.L	France	n/a	n/a	n/a	Apparel
ETS Espuna ET Cie S.A	France	n/a	n/a	n/a	Apparel
ETS GrusonS.A	France	n/a	n/a	n/a	Apparel
ETS Guy Leroy	France	n/a	n/a	n/a	Apparel
GVG Sport	France	n/a	n/a	n/a	Apparel

L'amovis	France	n/a	n/a	n/a	Apparel
LE Callonnec Murier	France	n/a	n/a	n/a	Apparel
Manulutex France	France	n/a	n/a	n/a	Apparel
Molinel	France	n/a	n/a	n/a	Apparel
Multimini	France	n/a	n/a	n/a	Apparel
Multexil Systems	France	n/a	n/a	n/a	Apparel
Oke S.A	France	n/a	n/a	n/a	Apparel
SDEZ	France	n/a	n/a	n/a	Apparel
S.E.R.A.C	France	n/a	n/a	n/a	Apparel
Singer Freres	France	n/a	n/a	n/a	Apparel
Societe Cawe SA	France	n/a	n/a	n/a	Apparel
Societe Industrielle Mulliez freres	France	n/a	n/a	n/a	Apparel

Societe Linvosges	France	n/a	n/a	n/a	Apparel
Sociate Nouvelle Des ETSSemprez	France	n/a	n/a	n/a	Apparel
Sport Equipment	France	n/a	n/a	n/a	Apparel
Valatex SA	France	n/a	n/a	n/a	Apparel
Valoutil	France	n/a	n/a	n/a	Apparel
S&R APPAREL CO.LTD.	Taiwan	n/a	n/a	n/a	Apparel
Moon Apparel Express INC.	Taiwan	n/a	n/a	n/a	Apparel
Merchants Apparel Industrial CO.LTd.	Taiwan	n/a	n/a	n/a	Apparel
TECH INTERNATIONAL FASHION APPAREL INC.	Taiwan	n/a	n/a	n/a	Apparel
HYTEX APPAREL INC.	Taiwan	n/a	n/a	n/a	Apparel
SUNNY WAY APPAREL INC.	Taiwan	n/a	n/a	n/a	Apparel
WBHA APPAREL NETWORK LTD.	Taiwan	n/a	n/a	n/a	Apparel
PRINCE APPAREL CORPORATION	Taiwan	n/a	n/a	n/a	Apparel

DRAGON APPAREL INTERNATIONAL CO.LTD	Taiwan	n/a	n/a	n/a	Apparel
J.S. -APPAREL INTERNATIONAL LTD.	Taiwan	n/a	n/a	n/a	Apparel
PRO-MAXI APPAREL SOURCING LTD.	Taiwan	n/a	n/a	n/a	Apparel
SPORT APPAREL CO.LTD.	Taiwan	n/a	n/a	n/a	Apparel
GLORY APPAREL CO.LTD.	Taiwan	n/a	n/a	n/a	Apparel
DE JON APPAREL CO.LTD.	Taiwan	n/a	n/a	n/a	Apparel
FOUR SEASONS APPAREL INC.	Taiwan	n/a	n/a	n/a	Apparel
DYNAMIC APPAREL ENTERPRISE CO.LTD	Taiwan	n/a	n/a	n/a	Apparel
NORTH GAIETY APPAREL CO.LTD.	Taiwan	n/a	n/a	n/a	Apparel
YOUNGIST ORIGINALS (PTY) LTD.	SOUTH AFRICA	n/a	n/a	n/a	Apparel
BAYWEAR CLOTHING PTY LTD.	SOUTH AFRICA	n/a	n/a	n/a	Apparel ( export oriented)

CENTRAL TEXTILES (PTY) LTD	SOUTH AFRICA	n/a	n/a	n/a	Apparel&handkerchiefs,scarves,babywear,baby travelling napkins,t-shirt fabrics.towelling fabrics,jacquard&engineered stripe fabric,fleece&pique fabric( export oriented )
S A CLOTHING IND PTY LTD	SOUTH AFRICA	n/a	n/a	n/a	Apparel( export oriented)
CAMBRIDGE SHIRT MNFRS	SOUTH AFRICA	n/a	n/a	n/a	Apparel( export oriented)
POLO MNFG (PTY) LTD.	SOUTH AFRICA	n/a	n/a	n/a	Apparel( export oriented)
PEERLESS SHIRT MNFRS PTY LTD.	SOUTH AFRICA	n/a	n/a	n/a	Apparel( export oriented)
HOUSE OF MONATIC MNFG(PTY) LTD.	SOUTH AFRICA	n/a	n/a	n/a	Apparel( export oriented)
J GROSS &CO (PTY) LTD.	SOUTH AFRICA	n/a	n/a	n/a	Apparel( export oriented)
MENTONE Clothing pty Ltd.	SOUTH AFRICA	n/a	n/a	n/a	Apparel( export oriented)
TRUVAL MANUFACTURERS cc	SOUTH AFRICA	n/a	n/a	n/a	Apparel( export oriented)

TRUMPS&SPRINBOK HOLDINGS (PTY) LTD.	SOUTH AFRICA	n/a	n/a	n/a	Apparel( export oriented)
TIGER CLOTHING (PTY) LTD.	SOUTH AFRICA	n/a	n/a	n/a	Apparel( export oriented)
LEWIS CLOTHING MNFRS (PTY) LTD.	SOUTH AFRICA	n/a	n/a	n/a	Apparel( export oriented)&mens &boys trousers,jackets&suits
H K MNFG (PTY)LTD	SOUTH AFRICA	n/a	n/a	n/a	Apparel( export oriented)toiletry /cosmatic Bags
JACQUES HAU(PTY) LTD	SOUTH AFRICA	n/a	n/a	n/a	Apparel( export oriented)babies /infants wear ,knitted outwear -boys casual wear(ages 2-14)girls wear (ages2-9) boys sleepwear&dressing gowns
MELIA HOLDINGS CAPE	SOUTH AFRICA	n/a	n/a	n/a	Apparel( export oriented)
VAL -HAU ET CIE(PTY) LTD	SOUTH AFRICA	n/a	n/a	n/a	Apparel( export oriented)
AVTEX LTD	SOUTH AFRICA	n/a	n/a	n/a	Apparel( export oriented)
Versace / Israel	Italy	n/a	n/a	n/a	Men's Clothing
Trussardi/Israel	Italy	n/a	n/a	n/a	Clothing

Versus	Italy	n/a	n/a	n/a	Optics-Fashion
Kappa	Italy	n/a	n/a	n/a	Optics-Fashion
Giorgio Armani	Italy	n/a	n/a	n/a	Optics-Fashion
Olivette	Italy	n/a	n/a	n/a	Computers
Arat Tekstil SAN.VE Tic. A.S	Turkey	410	n/a	n/a	Apparel
Encon Systems	India	n/a	n/a	n/a	Software Development
KAY AAR /subsidiary Of INFO TECH Enterprises	India	n/a	n/a	n/a	Software Development
Satya Infosoft PVT	India	n/a	n/a	n/a	Software Development
Smartcom INFOTECH	India	n/a	n/a	n/a	Custom Made Software
Surya Soft -tech LTD	India	n/a	n/a	n/a	ERP application software
AINS India PVT	India	n/a	n/a	n/a	IT Solutions
Infotech Enterprises	India	n/a	n/a	n/a	S/W Development and Services
Laser Soft Inc	India	n/a	n/a	n/a	S/W Development and Services
Elegant MicroWeb Systems	India	n/a	n/a	n/a	Product Development
Aims Software House	india	n/a	n/a	n/a	Application Software Development
Application Technologies	India	n/a	n/a	n/a	Customise Software Development
Galaxy Solutions	India	n/a	n/a	n/a	Internet&intranet Solutions

Accton Technology Corp FZCO	UAE	n/a	n/a	n/a	Networking Product
AD Astrum Technologies	UAE	n/a	n/a	n/a	Software Solution for trading,logistics,retail Industry
Advanced Micro Middle East	UAE	n/a	n/a	n/a	Global Supplier of integrated Circuits
Sybase Products Middle East	UAE	n/a	n/a	n/a	Provide enterprice-class software Solution
Tex_RAY Industrial CO.LTD	Taiwan	n/a	n/a	n/a	Apparel
Shun FU TAI industrial CO.LTD	Taiwan	n/a	n/a	n/a	Apparel
LI_PENG ENTERPRISE CO.LTD	Taiwan	n/a	n/a	n/a	Apparel
GLORYTEX INDUSTRIAL CO .LTD	Taiwan	n/a	n/a	n/a	Apparel
HONG LIONG TEXTILE CO.LTD	Taiwan	n/a	n/a	n/a	Apparel
ACELON CHEMICALS&FIBER CORPORATION	Taiwan	n/a	n/a	n/a	Apparel
HONMYUE ENTERPRISE CO.LTD	Taiwan	n/a	n/a	n/a	Apparel
DIAMOND HOSIERY&THRED CO.LTD	Taiwan	n/a	n/a	n/a	Apparel
NAM LIONG ENTERPRISEB CO.LTD	Taiwan	n/a	n/a	n/a	Apparel

Cosmique Exporters	India	n/a	n/a	n/a	Apparel
JAY DEE Exports	India	n/a	n/a	n/a	Apparel
Mayur Overseas	India	n/a	n/a	n/a	Apparel(Manufactures &Exporter of Mens &Ladies Garments)
Rakehja Enterprises	India	n/a	n/a	n/a	Apparel
Tilak Exports	India	n/a	n/a	n/a	Manufactures and major exporter of fashion clothing and other European Countries
S.S Overseas	India	n/a	n/a	n/a	Apparel
Sonar International	India	n/a	n/a	n/a	Apparel
Tets N Rai International	India	n/a	n/a	n/a	Apparel
Stylle India Exports	India	n/a	n/a	n/a	Apparel
Womens World	India	n/a	n/a	n/a	Apparel
Prakash Textile	India	n/a	n/a	n/a	Apparel
Mandira Creation	India	n/a	n/a	n/a	Apparel
Delfin Enterprises	India	n/a	n/a	n/a	Apparel
Royal Embroidery	India	n/a	n/a	n/a	Apparel
Sahu Exports	India	n/a	n/a	n/a	Apparel

Phuoc Long Textile Company	Viet Nam	n/a	n/a	n/a	Fabrics &Apparels(supply many kind of fabrics and garments made of cotton,Polyster,Visco,T/C,CV C.&CMPT: Jacket,Trousers ,Men-shirts,T -shirts ,Polo - Shirts,Dress,pyjama,Kimono, Mosquito ntes.
NBB TEXTILE COMPANY	Korea	n/a	n/a	n/a	Micro -Fiber Cleaning Cloths
IBS TEXTILE & EQUIPMENT COMPANY	Korea	n/a	n/a	n/a	Manufactures of all kind of canopies ,fitting (portal garage,warehouse and backyard parties)Marquee and tents ,nylon polyester Fabrics&Cannopy,Luggage,ba gs,backpacks,sport ,equipmen,hats,Garments,Inter lining. exporting many kind of Acrylic printed Mink Blankets ,Mantas,couvertures,Decken,B attaniyes,Cobertores,Cobijas, Frazadas
Yurim Textile Company	Korea	n/a	n/a	n/a	Manufacturing all type of Garments Products
Rathode International Buying Services	Pakistan	n/a	n/a	n/a	Textile &Clothing (Fabrics: cotton,linen,knitted,rayon,silk) Garments: cotton,Denim,Ribed velvet,Coats,Skirts,Down Products,Padding Products
Derkheun Trading (changhai) Co.LTD	China	n/a	n/a	n/a	Textiles&clothing
Astron	Bulgaria	n/a	n/a	n/a	offering all varities of pure silk fabrics,wedding dresses,readymades,casuals, women's western outfits,salwar suits and ghara cholis
Shrishti Fashion Designers	India	n/a	n/a	n/a	Textiles&leather ,sporting goods,leather Jacket(garments)
Global Trading	Korea	n/a	n/a	n/a	manufactures and export scarf,shawl,rep skirt,blouse&fabrics
KYUNG BUK TEXTILE COMPANY	Korea	n/a	n/a	n/a	

Saleem Textiles Company	Pakistan	n/a	n/a	n/a	Textile,fabrics,made-ups,Bed Sheets,home Textile&apparel
Sung Woon Textile Company Ltd.	Korea	n/a	n/a	n/a	Manufactur and export Knitted For Women dressess
Riva Textile Company	Turkey	n/a	n/a	n/a	Apparel&Textile (outwear&underwear)
21 Century Textile Company	China	n/a	n/a	n/a	t-shirt,Knitted Fabrics
Jin Sung Textile Company	Korea	n/a	n/a	n/a	Textile:Wool,peach,chiffon,Georgette,Pebble &garments
Unisky Textile Company	China	n/a	n/a	n/a	Aapparel&textile:cotton
PT. Segoro Ecomulyo Textile Company	Indonesia	n/a	n/a	n/a	Apparel&textile
BIG Star Textile Company	Turkey	n/a	n/a	n/a	Textile&Apparel: Jeans ,casual &outdoor wear
Sunshine Textile company	China	n/a	n/a	n/a	apparel&Textile:silk Fabrics,silk scarf,silk garments