

PERU TRIP REPORT

Republic of Peru
Ministry of Health, Family Planning Program

Report on Activities Developed in Peru
with the Technical Assistance of FPLM/John Snow Inc.

Second Workshop on Contraceptives Logistics
José Carlos Mariátegui Region
Puno

1995 Contraceptive Requirements Tables

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Acronym List

COCOPLAN	Contraceptive Commodity Planning software package
CPT	Contraceptive Procurement Table
DHS 92	Demographic Health Survey, Peru, 1992
FP	Family Planning
FPLM	Family Planning Logistics Management project
IMI	MINSA Form on Movement of Supplies
INPPARES	Family Planning PeruvianNGO
IPPS	Peruvian Social Security Institute
JSI	John Snow Incorporated
MINSA	Ministry of Health (Salud)
NEWCPT	Software package Contraceptive Procurement Table
PFPIP	Peru Family Planning Implementation Plan
PRISMA	Proyectos en Informática Salud Medicina y Agricultura
SIAL	Systemas Información Anticonceptivos Logistica
UDES	District Health Units
UNFPA	United Nations Fund for Population Activities
USAID	United States Agency for International Development
USFDA	United States Federal Drug Administration
UTES	Territorial Health Units

I. SUMMARY

The FPLM project conducted a technical assistance visit to Puno and Lima, during the period November 26 to December 6, 1994. The objectives of the visit were to: 1) present a Workshop on Contraceptives Logistics for Ministry of Health (MINSA) representatives from the José Carlos Mariátegui region, Puno subregion, 2) present a Workshop on the Preparation of the CPTs for representatives from MINSA, PRISMA and other organizations in the private sector, and 3) provide support in the preparation of the 1995 CPTs for the public and private sector. All these activities were carried out with the participation of representatives from MINSA and PRISMA, and the technical assistance of Karen Ampeh, Nora Quesada and David Papworth from John Snow, Inc. and Yolanda Varela from Mexico's General Administration for Family Planning.

The logistics workshop took place in Puno during three days of intensive work. A total of 29 participants from MINSA and PRISMA participated. The workshop on the preparation of CPTs was held in Lima and lasted one day. There were 14 participants from MINSA, PRISMA, IPSS and INPPARES. Finally, the CPTs for the year 1995 were prepared for these same organizations in various working sessions over more than one week.

II. WORKSHOP ON CONTRACEPTIVE LOGISTICS **José Carlos Mariátegui Region (Puno)**

A. Summary of Workshop

As part of the activities in support of the National Family Planning Program directed by the Ministry of Health (MINSA), the second Workshop on Contraceptives Logistics for program personnel in the Puno subregion was held at the Hotel Ferrocarril in the city of Puno from November 28 to 30, 1994. The objective of the Workshop was to "provide the participants with the methodology, knowledge and basic tools needed in Logistics Administration, so that they can effectively manage and administer the MINSA logistics system." (Annex A-1)

There were a total of 29 participants in attendance: 24 family planning coordinators who work in 11 Territorial Health Units (UTES), 3 central level officials from the Reproductive Health Administration of MINSA and 2 representatives from the charitable organization, PRISMA. (Annex A-2)

All the workshop sessions were conducted by three instructors: Mr. David Papworth and Mrs. Nora Quesada from FPLM and Mrs. Yolanda Varela from Mexico's General

Administration for Family Planning. There was also technical support from the staff of MINSA and PRISMA, and administrative support from PRISMA. (Annex C)

Based on the experience from the first workshop conducted in Peru, the design and training guide for this second workshop were adapted to the needs identified in the Puno subregion. In addition, the latest changes regarding the use of the Report on Movements of Supplies (IMI) were incorporated, following the agreement reached in previous coordinating meetings held with USAID-Peru, Development, MINSA and PRISMA.

The subjects discussed were:

1. Introduction to Contraceptives Logistics
2. Introduction to the Logistics Management Information Systems (SIAL).
3. Availability of Contraceptives in terms of months of inventory.
4. Maximum and Minimum Inventory Control System, and calculation of the "Amount to be Requested/Delivered."
5. Storage Conditions
6. Estimating Needs

The evaluations of the 24 participants from MINSA with respect to the workshop were quite satisfactory :

- The workshop achieved its objectives for 100% of the participants.
- The methodologies, techniques and content matter were rated as appropriate.
- For 7 people, the time devoted to the workshop was short, while it was adequate for 17 people.

The remaining results of the evaluation are presented in Annex A-3.

The workshop was designed so that everyone would acquire thorough knowledge of the logistics process and the methodology for preparing and managing logistics data. (Annex A-4) In this respect, it was extremely helpful that all the exercises conducted were prepared with actual data from the monthly reports that each UTES presents to the Regional Coordinator.

During the analysis of the data, the coordinators themselves recognized all the errors in recording that they had made and how this in turn effected the production of data and decisions made regarding scheduling, distribution and estimation of needs for contraceptives, thereby affecting the entire logistics process.

All the subjects were dealt with thoroughly and followed with much interest by the participants. Special attention was given to subjects 2, 3, 4 and 6, particularly the methodology used to produce logistics data.

During the last part of the Workshop some operational aspects were discussed and various important agreements and commitments were reached so that all the concepts learned during the workshop would be implemented. Annex A-5 presents the list of agreements and commitments reached by the various levels and institutions participating in the process.

As in the case of the Chavín region, in the Puno Subregion it is hoped that through implementation of what has been learned as well as the recommendations and their follow-up, problems related to the lack of consistent data on consumption and balances, management of inventories, over- or under-estimated orders/shipments, etc., will be resolved and the logistics management of contraceptives will be improved to the benefit of the national program.

B. Recommendations

Based on all this work carried out in the Puno Subregion and the information gathered during diagnostic visits in the priority regions, a series of recommendations has arisen (many were also proposed in the report from the previous Workshop).

1. The development of these Workshops on Contraceptives Logistics should be extended to all regions of the country, as part of the process of strengthening logistics management in the public sector and so that concepts, methodology, processes and procedures will be consistent.
2. Define and formalize an implementation plan to guide the application of everything learned during the workshop, i.e., production of data, procedures and data analysis.
 - Review and update kardex at the level of the establishments that manage contraceptives. Emphasize that this procedure should be ongoing for each operation.
 - Conducting quarterly physical inventories, making them consistent with the information on the kardex and reporting balances (and any adjustments) to the respective administrative levels: UTES/subregions, regions and central level.

- Managing and analyzing data on consumption.
 - Continuous monitoring of the availability of contraceptives in terms of months of supply.
 - Calculating the quarterly request, based on the suggested maximum and minimum levels (6 months max. and 3 months min. for the UTES and 3 months max. and 1 min. for the C.S. and P.S.) using the methodology learned.
3. Create a Logistics Procedures Manual to standardize and institutionalize the logistics process of the program and to ensure continuity in the processes, despite any changes/movements in personnel.
 4. Make the use of the Report on Movements of Supplies (IMI) official, as a basic instrument for gathering and consolidating logistics data from the National Family Planning Program. (Annex A-6)

A workplan should be prepared to introduce the management of the instrument and the logistics system in each of the Health Subregions in the country. This recommendation is consistent with the first recommendation proposed in this point.

In order to make them operational, pertinent administrative procedures must be clearly defined so that the information flows continuously and systematically from the service levels (P.S., C.S. and hospitals) to the central level.

5. Standardize the flow of information/reports to follow the same flow as the distribution of contraceptives, in order to keep all individuals involved in the logistics process informed.
6. Improve/strengthen the supervision of the Regions and Subregions by MINSA and the supervision of the hospitals, C.S., and P.S. by the Regions and Subregions, utilizing the logistics supervision guide that was designed for this purpose.

The individuals who are directly charged with implementing these recommendations are the Program Coordinators at the level of Hospitals/UTES and assistant coordinators, with administrative/decision-making support from the Regional Coordinator, Program

Director and the officials from the Central Level of MINSA who are responsible for the National Program.

These recommendations will require technical support from FPLM and PRISMA.

C. Background

This was the second Contraceptives Logistics Workshop held as part of the Peru Family Planning Implementation Plan (PFPIP). The first Workshop was held in Lima for the Chavín Region in the month of August, 1994.

Prior to its development, towards April of 1994 with the participation of representatives from MINSA, JSI/FPLM and PRISMA, a diagnosis was made of the logistics situation in the José Carlos Mariátegui Region and specifically in the Puno Subregion, it was possible to identify the following:

- Inconsistency in the data on contraceptive movements and reported consumption.
- Lack of internal communication between the warehouses and central program management.
- Little consistency between contraceptive requirements and the stock or inventory levels maintained in the establishments.
- Inability to compare data at the institutional level with data maintained by the UDES, UTES and service levels.
- Limited command of concepts and practice of the contraceptives logistics system.

An adequate contraceptives logistics system must ensure that the supply is at the appropriate place, in the required amounts and at the right time. This currently does not happen in the public sector; therefore, based on these workshops, the aim is to start implementation of a logistics system that will make it possible to channel the flow of supplies required by the family planning program.

In general, it could be said that the FP Program has limited use and control of the records and procedures for logistics management, and therefore the proposal to carry out a workshop as an initial step in the process of improvement was accepted and seen

as positive by MINSA and USAID-Peru, and as a result this activity was developed in the Puno subregion.

As part of this process, the intent is to introduce the IMI form, making its use official later; this form makes it possible to consolidate and standardize the monthly figure for consumption and contraceptives movement at the P.S., C.S. and Hospital service levels, as well as the UTES, Subregion and Region administrative levels. In this way, it will be possible to systematize the information needed to monitor the development of the program and make the contraceptive orders/deliveries that the establishments require to meet demand.

D. Activities and Achievements

1. Preparation of Workshop

Following the design established for the first workshop conducted for the Chavín region during the months of October and November, the individuals responsible at FPLM in Colombia and Virginia adapted the Training Guide according to the demonstrated needs of the Puno subregion. The training program required three days of intensive sessions.

To complete the theoretical sessions, a series of exercises were designed on the basis of the actual data from the period August 1993 to August 1994 as provided by the Subregion; this allowed all the participants to have a more complete understanding of the concepts learned during the workshop.

As in the case of the Chavín Region, this workshop was designed to provide practical, hands-on training. All the sessions provided general as well as specific information on the subjects mentioned in Section I of this report.

Prior to the Puno Workshop, there were coordinating sessions with MINSA in order to define the content and handling of logistics information based on the IMI form, the data requirements of which necessitate information on contraceptive consumption and balances on a monthly and consolidated basis.

After the three days of work during the workshop and based on the results from the evaluation made of the course, it could clearly be seen that the participants took up the content of the course with great interest and committed themselves to carrying out the recommendations that they themselves suggested as a way to contribute to the development of a similar logistics system for all the UTES and regions and thus to

improve logistics management.

2. *Upcoming Logistics Workshops*

According to the schedule, the next Contraceptives Logistics Workshop will be conducted for the subregions of Tacna and Moquegua, with which the José Carlos Mariátegui region will have been covered.

As tentative dates, the last week in March has been suggested and the Workshop headquarters would be the city of Lima.

In future meetings to be held between MINSA, PRISMA and FPLM, a decision will be made on extending these Workshops to the other regions of the country.

III. CONTRACEPTIVE PROCUREMENT TABLES (CPTs)

A. Summary of preparation of the CPTs

The FPLM Peru country monitor and the FPLM Latin America regional advisor together devoted a total of 9 days in Lima in order to:

1. Review the data from the 1994 National Contraceptive Inventory and offer assistance in analyzing these data in comparison with consumption reported and results obtained.
2. Assist PRISMA in using the above-mentioned data to prepare the Contraceptive Procurement Tables (CPTs). Estimation of projected consumption for 1995, 1996 and 1997, review of existing schedule of shipments and estimation of additional needs.
3. Conduct a Workshop presenting the methodology of the CPTs to information system administrators from Peruvian organizations involved in the distribution of contraceptives and review the information used in preparing each institution's CPTs.

The Fourth National Contraceptive Inventory was conducted in October 1994 and covered more than 90% of the distribution of methods at the national level.

In general terms, the inventory reflects an adequate supply situation. With very few exceptions, the accumulated stock of each program at the beginning of 1995 plus the supplies scheduled for 1995 exceed by a goodly percentage the 1994 estimated consumption, which leaves a considerable margin for unanticipated increases in 1995 consumption.

In the case of private sector organizations, the forecasts for 1995 are based on schedules stipulated in the agreements they have with PRISMA and USAID/Lima. For the Ministry of Health and the Peruvian Social Security Institute (IPSS), the estimates are based on the significant increases in consumption reported by these institutions and plans for future expansions of the family planning programs. These increases must be adequately monitored and thus the management information system of the public sector must be improved to guarantee consumption data with precision.

B. Recommendations

- It would be very beneficial to duplicate the process of preparing the CPTs at the level of all the Regions and Subregions in order to verify the national estimates calculated on the basis of information from the central level. In addition, this would involve those directly responsible for the FP program in the process of estimating contraceptive requirements.
- It is necessary to define a timetable for shipments that concentrates all the shipments in a maximum of 2 or 3 consignments per year, in order to facilitate the procedures that the Peruvian government has established for bringing donated products into the country.
- PRISMA should closely monitor the distribution of Depo-Provera® and NORPLANT®, given that they are products that are currently being introduced with greater regularity in the Peruvian market. In addition, it is necessary to consider that there are two sources of supply for both products, UNFPA and USAID.
- Starting in 1995 there should be an individualized warehouse check by each institution in order to reconcile all the information on movements of supplies with the CPT methodology.
- The data continue to be a limiting factor in the preparation of the Tables; it would thus be highly useful for MINSA to make the use of the Report on Movements of

Supplies (IMI), official as a basic instrument for collecting and consolidating logistics information from the National Family Planning Program.

The Logistics Workshops that are being carried out with the priority regions should be extended to all the regions in the country as part of the process of strengthening logistics management in the public sector and so that the concepts, methodology, processes and procedures will be consistent throughout the sector.

C. Coordination

As part of the process of strengthening logistics management in the public sector family planning program, the active participation of executive personnel in all phases of the logistics system is a good working strategy. It facilitates adequate transfer of technology and knowledge of the methodologies required for the proper administration of supplies.

In addition, involving key personnel from each sector in the joint analysis of the data on consumption, balances and movements of supplies, and based on this, estimating future consumption, considering the work plans, the knowledge of the market and the social and political context of family planning is a method that fosters greater commitment and responsibility on the part of each institution to more efficiently manage the program and the required resources, since it is a process in which they themselves have made the relevant decisions.

Based on these considerations, the Contraceptive Procurement Tables have been jointly developed by each pertinent institution, for which purpose various working meetings were held from December 5 to 8, 1994 with the directors and/or those directly responsible in MINSA and IPSS as well as INPPARES, the private family planning institution with the most coverage in the country.

The exact schedule for all the meetings held and the list of participants is presented in Annex D, "Administrative Report on the CPTs."

In addition, in line with this work and at the initiative of Mrs. Karen Ampeh, as a point of departure a Workshop was held on the preparation of the CPTs for the personnel responsible for logistics management of contraceptives at each organization involved: MINSA, IPSS, INPPARES and PRISMA.

Moreover, it should be pointed out that there has been coordination with USAID-Peru at all times, with reports on the progress made in preparing the Tables.

D. Workshop on preparation of CPTs

The Workshop was held on December 5, 1994 at the offices of PRISMA and 14 people participated: five from MINSA, two from IPSS, two from INPPARES and five from PRISMA (Annex B1). The training was under the direction of Mrs. Karen Ampeh of JSI/FPLM. In addition, she had the support of Mr. Leonardo León and Mr. Carlos Gutiérrez of PRISMA.

The purpose of this Workshop was to “train the representatives from the principal institutions handling contraceptives in Peru in the use of Contraceptive Procurement Tables (CPTs).” To do so, a brief agenda was designed to impart practical knowledge that would make it possible to grasp the methodology followed in preparing the CPTs. Along these lines, a short summary was given on the history and use of contraceptive procurement tables and the form used for this purpose was presented. Then exercises were conducted for each method, using historical data for this purpose and thus managing to calculate the determination of contraceptives requirements. Finally, there was a review of the software designed by John Snow, Inc. (NEWCPT V.2.2.).

E. Technical Considerations of the CPTs

The 1995 CPTs were prepared in December, 1994 with the assistance of JSI/FPLM staff. Annex B-2 presents all the results obtained.

Below, we will briefly review the considerations of a technical nature in the preparation of these Tables.

1. Estimated inventory for the beginning of 1995

In order to be able to estimate the levels beginning of year stocks for the Public Sector institutions MINSA and IPSS and the Private Sector, the results obtained in the Fourth National Inventory of Contraceptives carried out at the end of October, 1994 were used.

This figure has had to be adjusted in two respects. First, the National Inventory covers 93.7 % of the program’s distribution over the last three years. Therefore, the balance obtained for each method has been adjusted to 100%. Secondly, the balance of contraceptives found in the National Inventory was as of October, 1994; thus to obtain the information as of December 31, 1994, it was necessary to add up the distributions carried out in November and December and subtract two months of average annual

consumption estimated jointly by PRISMA and MINSA. Table 1 presents the stock levels considered in the preparation of the Tables.

It should be mentioned that the estimate does not include the contraceptives which during the physical inventory were found to be expired and/or had no date of manufacture or expiration recorded, as well as those that were found in the central warehouse of PRISMA at the time of the inventory.

It should be kept in mind that during 1994 the amounts available at the central warehouse of PRISMA were distributed based on the requirements of each institution and in many cases the additional needs of one institution have been covered with the inventories of another institution.

MINSA AND IPSS

Each year's initial inventory data for MINSA and IPSS are overall estimates calculated on the basis of the results obtained in the national inventories of contraceptives. There is no consistent information on contraceptive inventories or balances at the level of the UTES or Subregions or Regions.

PRIVATE SECTOR

In preparing the tables, the inventory levels reported by private sector institutions have been considered. These data have been compared with the estimates calculated on the basis of national inventories.

2. Evaluation of actual consumption

The figures for actual and projected consumption considered in the CPTs have been calculated on the basis of information provided by MINSA, IPSS and the private institutions. This work was done in various sessions with the participation of the officials responsible.

A. ACTUAL CONSUMPTION OF CONTRACEPTIVES, 1994

To calculate the actual consumption of contraceptives, we have taken into consideration the information available at the time of preparation of the contraceptive procurement tables (December, 1994).

Both MINSA and IPSS consolidated their statistical information on consumption and presented it at the working meetings. In each case, the information presented considered only 60% of the establishments that handle contraceptives and an adjustment to estimate 100% was necessary.

The information system in the public sector still suffers from problems that make it difficult to obtain adequate data. In addition, there are serious delays in sending the statistical records from the most remote service establishments to the higher levels, which considerably hinders the consolidation of national consumption figures.

In any case, the calculations on actual consumption based on the statistics from MINSA and IPSS have been contrasted with estimates of consumption made on the basis of the national inventories for 1993 and 1994 and the distribution of contraceptives from PRISMA to the sectors during 1994.

In the private sector, PRISMA had information on consumption available and up to date. No adjustments were made in these data.

B. COMPARISON BETWEEN ANTICIPATED AND ACTUAL CONSUMPTION

In general terms, the largest variations or deviations between anticipated and actual consumption appear in pills, condoms and NORPLANT®.

For pills, we see a larger increase (51%) that can be explained by the greater consumption produced in MINSA and the private sector. During the first nine months of 1994, the supply of Depo-Provera® was irregular, which may have led to a shift in consumption in favor of pills.

For condoms, on the other hand, we see a reduction that can be explained for the most part by the fact that the levels of consumption anticipated for the private sector and the IPSS were not reached. Greater controls implemented by the private sector organizations limited the "leakage" of this method into the commercial marketplace explains part of this decrease. In addition, we should consider that the initial projections

for the private sector included amounts set aside for the PECOS-AIDS Project and in practice this consumption has been considered to be part of MINSA.

Copper Ts and vaginal tablets show no significant variations and only reflect a continuation of consumption levels.

Finally, NORPLANT® and Depo-Provera® are two methods for which actual demand has not yet been quantified and thus variations can be explained by their availability or volume of distribution. Thus, for example, in the case of NORPLANT®, distribution has been restricted to the institutions that have health personnel trained in this implant technique, as in the case of MINSA and INPPARES. On the other hand, the availability of Depo-Provera® was only possible towards the middle of the second half of the current year (see Table 2).

At the level of each institution, we present some aspects that we feel it is important to stress.

MINISTRY OF HEALTH

The 72% increase in the consumption of pills may be explained as the result of an substitution effect attributable to the scarcity of injectables.

Considering that starting in the second half of the year there will be greater availability of Depo-Provera®, we can expect that this substitution effect will be reduced in favor of injectables during 1995. In this sense, it is expected that the consumption of pills will not increase; it may continue as it is or may even decrease.

PERUVIAN SOCIAL SECURITY INSTITUTE

The estimated data on consumption suggest a decrease in consumption as compared to the projections made during 1993. This is true to a larger degree for condoms and pills with percentages between 11% and 18%.

During 1994, the IPSS entered a phase of institutional reorganization and given the disturbance this has produced in some of its programs such as family planning, the production of services has been significantly affected.

PRIVATE SECTOR

Increases in consumption of pills and vaginal tablets can be explained by the fact that during 1994 additional institutions were incorporated as recipients of contraceptive supplies.

3. *Future consumption*

Based on historic consumption reported up to 1994 and considering the projections and work plans presented by MINSA, IPSS and private institutions at the working meetings that were held, we proceeded to estimate future consumption with each of their representatives.

- **A minimum increase has been established for consumption levels of pills and vaginal tablets.** No increase in the consumption of pills is expected because we estimate that the injectables may cover a large part of the demand for hormonal methods in the country. For 1995, based on the fact that the USFDA has approved the use of Depo-Provera® as a contraceptive method, there is greater security regarding the regularity of supply of this method in Peru. With respect to vaginal foaming tablets, the only increase in consumption in the previous period was seen in MINSA, whereas it decreased in the IPSS and in the private sector. In addition, according to the reports submitted by the MINSA representative, there are no significant factors that would lead to a significant increase for the upcoming years.
- **An increase of 17% has been forecast for the copper T.** Although no significant increase has been seen in the use of the copper T during the preceding period, it is anticipated that it will trend upward during 1995. Firstly, in the private sector there is a new program to expand toward rural areas which will start up at the beginning of 1995. Secondly, in the public sector, installation of a new Integrated Health program has been started in late 1994; the program is called FOCALIZACION and it sees FP as one of its components. This program seeks to strengthen existing establishments and equip new services, especially in rural areas. In both cases, expansion in the attention placed on formerly unattended areas which, according to the results of Demographic Surveys such as DHS 92, are areas with a large demand for family planning, means that there will be larger requirements for methods such as the IUD.

- **A 24% increase in condom consumption is anticipated for 1995.** This is primarily because the increase in new private sector institutions, the expansion in the national program to rural areas and the greater aggressiveness which the AIDS program seeks to promote in the prevention of this disease will demand a larger supply of this method to meet the requirements of the population.
- **Depo-Provera® consumption may increase by 56%.** It is difficult to make an estimate in this case because historical consumption does not help given that the supply has been limited and irregular. Statistical information to estimate the demand for this method is not available, except for the old FPLM projections done using COCOPLAN. In addition, supervisory reports from the FP program in the public and private sectors and various studies carried out in this regard indicate that there is great demand for injectables in the country.
- **For NORPLANT®, the consumption considered for the 1995 period and the percentage of variation of 95% only reflects the level that consumption of this method could reach.** We can do a brief analysis of each institution in order to establish what they expect to achieve during 1995. For more detail, see Table 3.

MINISTRY OF HEALTH

An increase is anticipated in the levels of consumption of the copper T (23%), condoms (23.6%) and Depo-Provera® (22%) in the Ministry of Health. It is expected that consumption of pills and vaginal tablets will continue at the levels reached in 1994.

In the case of condoms, the increase is explained in part by considering greater activity in MINSA's PECOS-AIDS program.

For copper Ts, the level of consumption anticipated responds to expectations that there will be more activity in the Reproductive Health Program as evidenced by the opening of new establishments and greater availability of human resources for the incorporation of the *Focalización* program.

The level that consumption of Depo-Provera® could reach is not easy to forecast; but its availability will soon be normalized during 1995 and consumption patterns should become easier to establish.

Regarding pills and vaginal tablets, the groups decided to be conservative in determining estimated consumption for upcoming years because of the greater availability of injectables and the limited acceptance that vaginal tablets have in the country.

PERUVIAN SOCIAL SECURITY INSTITUTE

The management of this program foresees that the largest increase will be seen in the consumption of condoms and Depo-Provera® with increases between 20% and 25% in comparison with the previous period. It is also expected that the variation in the levels of consumption for copper Ts and vaginal tablets will not be very significant.

The use of NORPLANT® during 1995 will depend on the training of personnel for the use of this method.

The level of consumption reached in 1995 for Depo-Provera® may be even greater because the injectable that were available were basically provided by MINSA.

PRIVATE SECTOR

A larger increase is expected in the levels of consumption for condoms, vaginal tablets and Depo-Provera®. In the case of the first two, the inclusion of the Rural Program in the PRISMA/USAID Family Planning Project and the incorporation of new institutions such as the Federación de Cooperativas Agrarias Azucareras (FENDECAP), Manuela Ramos and Asociación Marcelino explain this increase.

The availability of Depo-Provera® for the private sector starting in November, 1994 makes it possible to assure a regular supply. However, estimates of the level of consumption that could be reached during 1995 could be far from the reality and monitoring of consumption behavior thus becomes necessary.

Moderate increases in the levels of consumption for pills and copper Ts with percentages of 10% and 12% respectively seek to avoid any surpluses.

4. *Margin of security*

In accordance with the meeting held between staff from the JSI/FPLM Project and staff at USAID/Lima, it was felt advisable to consider a maximum stock level of 12 months consumption for each program, including stock at all levels of the program's pipeline, in order to ensure an adequate stock level that would limit the possibility of making emergency orders and allow the central levels of each of the programs to have adequate inventories to supply the lower levels as needed.

5. *Months of stock on hand for 1995 and 1996*

Months of stock on hand is a good indicator of the Program's ability to cover future demand.

For the year 1995, when doing an overall review, we can note that all the contraceptives show supply levels below the maximum recommended level of 12 months, except for copper Ts, vaginal tablets, and Depo-Provera® where supplies are close to recommended levels.

It is important to note that the initial inventories for 1995 are estimates made on the basis of available information (national inventories, reported consumption, etc.), and they represent amounts which are on hand at each level of each program's pipeline but not stock held at PRISMA's central warehouse, which supplies these programs as requested.

For more details, see Table 4.

MINSA

At the beginning of 1995, we see that MINSA maintains months of inventory in excess of 12 months for copper Ts, vaginal tablets and Depo-Provera®. Only in condoms would they have 8 months of available inventory. However, it must be made clear that these levels do not guarantee that all establishments in the public sector show adequate levels of inventory.

When the 1996 CPT forecasts are prepared, the desired stock levels would be standardized at 12 months rather than the 9 month maximum used in 1993 and 1994. The 9 month maximum was used due to overstocks in the program at that time, but in

practice, in is unrealistic for the program's whole pipeline to maintain such a low stock level.

PERUVIAN SOCIAL SECURITY INSTITUTE

In the case of the IPSS, the months of inventory available at the beginning of 1995 vary between 4 and 9 months. Similarly, this indicator at the overall level does not ensure that all establishments are uniformly supplied.

It is important to mention that the coordination carried out with the IPPS has made it possible, starting in the last quarter of 1994, to make contraceptive orders using the same methodology as in the private sector.

In addition, when the 1996 CPT forecasts are completed, the desired stock levels would be standardized at 12 months for the program's entire pipeline.

PRIVATE SECTOR

In the private sector, the levels vary between 3 and 5 months of available inventory. In the private sector the supply that is distributed by PRISMA to each private institution is based on the system of maximum and minimums, now also adopted by the IPSS, which calls for a minimum level of 3 months and a maximum level of 6 months.

6. Future shipments

As the final result of the preparation of the contraceptive procurement tables, there are shipments planned for the years 1995, 1996 and 1997.

For the year 1995, shipments in addition to those already planned and approved in the tables from the past year (1994 CPTs) have been considered. These amounts appear in Annex B-2 as part of the "Summary of Proposed New Supply" report. If we group all the shipments together, we have the following amounts for 1995 :

Condoms	11,934,000
Vaginal tablets	3,686,400
Copper Ts	325,200
Lo Femenal	3,591,600
Depo-Provera®	372,800
NORPLANT®	11,000

Most of these shipments are scheduled for the months of February, May, August and December. In addition, it has been recommended that the shipments be as close together as possible, thus reducing the frequency of shipment; this is the case with NORPLANT®. For more details, see Table 5.

During 1996, additional shipments have been scheduled with a frequency of two times per year, for the months of April and September, except in the case of Depo-Provera® and NORPLANT® which follow the scheduling prepared last year. The amounts that should enter the country for 1996 are :

Condoms	11,442,000
Vaginal tablets	2,956,800
Copper Ts	305,000
Lo Femenal	2,792,400
Depo-Provera®	282,400
NORPLANT®	1,000

For more detail, see Table 6.

7. *Depo-Provera®*

Starting in November 1994 injectables began coming from USAID; the source that formerly provided this product was UNFPA. The only difference is the product's expiration, i.e., the United Nation's expiration is 5 years and USAID's is 2 or 2½ years.

With the donation of injectables by USAID, it has been possible to increase the supply to the IPSS and to begin supplying the private sector starting in November 1994.

It is important to mention that the contraceptives provided by UNFPA are all assigned to MINSA, which in turn takes care of delivering the relatively smaller amount of injectables to the IPSS. MINSA has asked the United Nations to provide approximately 700,000 injectables for 1995.

Because of the above and the need to monitor the consumption of Depo-Provera® in the country, it has been felt advisable not to consider shipments in addition to those requested by USAID in the year 1994.

8. *NORPLANT®*

During 1994, this product was provided primarily to two institutions: the Ministry of Health and INPPARES (in the private sector), the only institutions with personnel trained to insert the implants.

The Ministry of Health has asked the UNFPA for 10,000 units of NORPLANT®; 5,000 of these units reached the country in the month of November 1994.

It is recommended that consumption of this method be monitored so as to avoid any oversupply.

F. **Supplementary activities**

After the work of preparing the CPTs, Mr. Leonardo León and Mr. Carlos Gutiérrez prepared and systematized within a document (Annex B-2) all the tables produced, as well as a cable on the new schedule of shipments for 1995 and 1996.

A copy of this document was sent to USAID-Peru on December 15, 1994 and to Mrs. Nora Quesada in Colombia on December 20, 1994.

ANNEX A

Contraceptive Logistics Workshop

Annex A1

Objectives

ANEXO A-1

TALLER SOBRE LOGISTICA DE ANTICONCEPTIVOS

NOVIEMBRE 28-30 DE 1994
PUNO, PERU

OBJETIVO GENERAL:

Brindar a los participantes la metodología, conocimiento, y herramientas básicas en administración logística para que manejen y administren de manera eficaz el sistema logístico del MINSA.

OBJETIVOS ESPECIFICOS:

Al finalizar el taller, los participantes podrán:

1. Llenar y consolidar correctamente el Informe de Movimiento de Insumos de Planificación Familiar - IMI
2. Capacitar a los niveles inferiores en el llenado correcto del IMI.
3. Reconocer y aplicar las normas de entrega de insumos a los usuarios.
4. Estimar sus necesidades anuales de insumos, basado en datos de consumo según las normas del MINSA.
5. Evaluar y determinar la disponibilidad de insumos en cada nivel, en términos de meses de existencia.
6. Asignar las cantidades necesarias para mantener los niveles establecidos de insumos.
7. Revisar y analizar los informes y las fuentes de información respectivos con relación a saldos, entradas, salidas, y consumo de insumos.
8. Citar las pautas básicas para el adecuado almacenamiento de insumos.
9. Definir las acciones a seguir para poner en práctica lo aprendido en el taller.

Annex A2 Participants

ANEXO A-2

LISTA DE PARTICIPANTES

TALLER DE LOGISTICA (28 AL 30 DE NOV.94)
PUNO, PERU

SUB REGION	:	Obst.	Luz Valdivia Ccalla
		Adjunto:	Hermelinda Salazar Bardales
		Logística:	Juan Gutiérrez Gutiérrez
UTES PUNO	:	Obst.	Dr. Simón Checa Inofuente
		Adjunto:	Isabel Mamaní Illanes
HUANCANE	:	Obst.	Lili Ramos Naola
		Adjunto:	Miriam Castro Vargas
AZANGARO	:	Obst.	Amparo Martínez Guerra
		Adjunto:	Aída Calderon Linares
COLLAO	:	Obst.	Martha Cham Reynoso
		Adjunto:	Eliana Candia Sanizo
JULY	:	Obst.	Mamerto Mejía Peña
		Adjunto:	Jannet Arteta La Torre
YUNGUYO	:	Obst.	Luzmila Sánchez Hernández
		Adjunto:	Ivonne Muñoz Castillo
LAMPA	:	Obst.	Teresa Ampuero Recabarren
		Adjunto:	Martha Delgado Banda
SANDIA	:	Obst.	Gloria Lupe Quispe Luque
MACUSANI	:	Obst.	Gina Chávez Rodríguez
		Adjunto:	Delia LLamojha Puklla
MELGAR	:	Obst.	Evarista Meléndez Cuaquirá
		Adjunto:	Rosa Benavides Cuadros
JULIACA	:	Obst.	Graciela Bernal Salas
		Adjunto:	Lucy Huamán Torres
MINSA	:		Rosario Huapaya Abregú
			Dora Ormeño Galindo
			Gloria Tasayco Gonzales
PRISMA	:		Flavio Ramirez Lévano
			Maritza Cabanillas Vilchez

Annex A3

Results and Final Evaluation

MINISTERIO DE SALUD
PROGRAMA DE PLANIFICACION FAMILIAR
I TALLER SOBRE LOGISTICA DE ANTICONCEPTIVOS

NOVIEMBRE 28 - 30, 1994

HOTEL FARCALI
PUNO, PERU

EVALUACIÓN FINAL DEL TALLER

1. El propósito de la capacitación ha sido dar la oportunidad a los participantes de ampliar sus conocimientos sobre la logística de los anticonceptivos y dar herramientas para administrar sistemas logísticos. En su opinión, ¿ha logrado el taller su propósito general?

NO EN CIERTO MODO SI

_____ _____ 24

Si su respuesta es "NO" o "EN CIERTO MODO", por favor explique porqué:

2. En general, ¿fueron adecuadas las metodologías de capacitación y las técnicas utilizadas durante el taller?

NO: _____ SI: 24

Si su respuesta es "NO", por favor explique porqué:

3. En términos del contenido, la información presentada en este taller fué:

DEMASIADO BASICA APROPIADA MUY TECNICA

_____ 20 4

COMENTARIOS:

- ☉ Me permite trabajar en la realidad.
- ☉ Se ejemplificó con casos reales de las Utes Puno. Han sido muy útiles.

☺ *Técnicas adecuadas para un trabajo más eficiente, los felicito.*

4. *El período dedicado al taller fue:*

MUY CORTO ADECUADO MUY LARGO

7

17

—

5. *Los arreglos administrativos (local, comidas, etc.) han sido:*

INSATISFACTORIOS

SATISFACTORIOS

EXCELENTES

1

19

4

COMENTARIOS:

- ☺ *Pasajes no muy bien distribuidos.*
- ☺ *Sillas incómodas.*
- ☺ *Adecuación no oportuna en comedores.*
- ☺ *Los alojamientos deberían ser individuales.*
- ☺ *El ruido de los carros y transeuntes dificultaron la concentración.*

6. *En su opinión, ¿En qué medida este taller lo ha preparado para desempeñar su trabajo con respecto a la logística de anticonceptivos?*

EN NINGUNA FORMA

POCO

ADECUADAMENTE

MUY BIEN

—

—

16

8

COMENTARIOS:

- ☺ *Se puede aplicar todo lo aprendido.*
- ☺ *Amplie conocimientos para llevarlo a la práctica.*
- ☺ *No tenía preparación en logística.*
- ☺ *Porque se ha captado los conocimientos necesarios para realizar un buen trabajo.*
- ☺ *Quedé preparada para mejorar mi programa de logística.*

BEST AVAILABLE DOCUMENT

7. *Ahora que ha finalizado el taller, ¿En qué medida se siente seguro y confiado en su habilidad para evaluar formularios del SIAL?*

Ninguna confianza en absoluto

___ Inseguro, pero intentaría

11 Podría identificar problemas mayores, y con asesoría, hacer recomendaciones.

13 Podría evaluar formularios del SIAL con facilidad y hacer recomendaciones sin asesoría alguna.

8. *¿Cuánta confianza tiene en sus habilidades para determinar los meses de existencias disponibles de un producto?*

No puedo calcularlos

___ Puedo calcularlos con ayuda

3 Puedo hacer los cálculos sin ayuda, pero no puedo enseñar a otro cómo hacerlo

21 Puedo enseñar a otra persona a calcularlos

9. *¿Considera que sabe cómo determinar las necesidades futuras de anticonceptivos?*

No

1 Sí, con ayuda podría determinarlos

23 Sí, sin ayuda puedo determinarlos

10. *¿Cuánta confianza tiene en su habilidad para calcular los promedios de las cantidades distribuidas u adquiridas en los meses de existencias disponibles de cada método anticonceptivo?*

Ninguna

- Con dificultad, pero intentaré calcularlos
- 1 Con asesoría puedo calcularlos
- 23 Puedo hacer los cálculos fácilmente sin asesoría
11. ¿Qué grado de confianza tiene en su habilidad para calcular las cantidades a ser ordenadas mediante los procedimientos de control de inventario Máximo-Mínimo?
- Ningún grado de confianza
- Con dificultad, pero intentaré calcularlas
- 5 Con ayuda, puedo calcularlas
- 19 Sin ayuda, puedo calcularlas con facilidad
12. ¿Cómo evalúa su habilidad para analizar los datos del SIAL?
- No estoy seguro qué debo buscar en los datos del SIAL
- Puedo identificar algunos indicadores claves que los gerentes pueden utilizar y puedo reconocer algunos problemas importantes
- 12 Con ayuda, puedo analizar un formulario del SIAL, utilizando los datos contenidos en el formulario, para identificar problemas en el sistema logístico y hacer recomendaciones.
- 12 Sin ayuda, puedo analizar un formulario del SIAL utilizando los datos contenidos en el formulario, para identificar con facilidad problemas y hacer recomendaciones para mejorar el sistema logístico.
13. Por último, por favor díganos cómo, en su opinión, podríamos mejorar este taller de administración logística. Le agradeceremos ser específico en su respuesta.

BEST AVAILABLE DOCUMENT

- ☺ Más tiempo.
- ☺ Se llevo de acuerdo a los objetivos programados.
- ☺ Debió solicitarse datos a cada participante de cada Utes para los ejercicios.
- ☺ El evento ha sido muy elemental y didactico-práctico, de todo esto. Agradecimientos
- ☺ Hacerlos constantes y periódicamente.
- ☺ No se encontró deficiencias notorias en el proceso del taller.
- ☺ Se mejoraría con más incentivos económicos.
- ☺ Horario diurno, grupos de 4 personas.
- ☺ Podría darse más cursos en los diferentes temas.
- ☺ La dinámica que se ha empleado es muy buena, felicitaciones a todos los expositores.
- ☺ Solicitar previamente nuestros datos y evaluarnos.
- ☺ Hacerlo más participativo.
- ☺ Técnicas Animación.
- ☺ Creo que lo planificarón muy bien, Felicitaciones.
- ☺ Hacerlo donde no haya tanto ruido.

TOTAL FORMULARIOS TABULADOS: 24

BEST AVAILABLE DOCUMENT

TABLA DE CONTENIDO

1. DRAFT ORDER CABLE
2. SUMMARY OF PROPOSED NEW SUPPLY
BASED ON 1995 CPTs
3. COMMODITY FINANCIAL REQUIREMENTS
SUPPLIER: USAID
4. CPT - MINSA
5. CPT - PRISMA/PRIVADO
6. CPT - IPSS

TO: SECSTATE
 INFO: CDC/Atlanta for Tim Johnson
 SUBJECT: Population: Order for Contraceptives
 FOR: G/PHN/POP/CLM

JSAID/ requests CPSD to arrange the shipment of the following contraceptives:

1. Contraceptive shipping information

A. Instituto Peruano del Seguro Social

Contraceptive	Quantity	Date to Arrive in Country
52mm Non Colored, No Logo	504,000	04/30/96
	780,000	09/30/96
Copper T, 380	35,200	02/15/95
	25,000	04/30/96
	30,000	09/30/96
Lo-Femenal, Blue Lady	150,000	02/28/95
	100,800	04/30/96
	117,600	09/30/96
Conceptrol Foaming Tablet	240,000	05/31/95
	350,400	04/30/96

Ship to: Use consignee, marking and document information currently on file in NEWVERN.

B. Ministerio de Salud

Contraceptive	Quantity	Date to Arrive in Country
52mm Non Colored, No Logo	3,000,000	04/30/96
	3,390,000	09/30/96
Copper T, 380	52,000	02/28/95
	80,000	04/30/96
	97,200	09/30/96
Lo-Femenal, Blue Lady	1,190,400	02/28/95
	1,200,000	04/30/96
Conceptrol Foaming Tablet	960,000	02/28/95
	801,600	04/30/96
	912,000	09/30/96

Ship to: Use consignee, marking and document information currently on file in NEWVERN.

C Asociacion Benefica PRISMA

Contraceptive	Quantity	Date to Arrive in Country
52mm Non Colored, No Logo	1,800,000	04/30/96
	1,968,000	09/30/96
Copper T, 380	80,000	02/15/95
	35,000	04/30/96
	37,800	09/30/96
Lo-Femenal, Blue Lady	1,608,000	02/28/95
	500,400	04/30/96
	873,600	09/30/96
Norplant	2,000	10/31/95
Conceptrol Foaming Tablet	1,022,400	02/28/95
	403,200	04/30/96
	489,600	09/30/96

Ship to: Use consignee, marking and document information currently on file in NEWVERN.

Source of funding

Charge OYB Transfer from project number .

Summary quantities and estimated cost table

Product	Quantity	Cost	Freight	Tota
52mm Non Colored, No Logo	11,442,000	\$583,542	\$40,848	\$624,39
Copper T, 380	472,200	\$529,751	\$37,083	\$566,83
Lo-Femenal, Blue Lady	5,740,800	\$1,102,074	\$77,145	\$1,179,21
Norplant	2,000	\$48,560	\$3,399	\$51,95
Conceptrol Foaming Tablet	5,179,200	\$550,464	\$38,532	\$588,99

NEWCPT V2.2
 Summary of Proposed New Supply
 Based on 1995 CPT's
 Peru

Run Date: 12/14/9
 Run Time: 17:04:4
 Page:

Supplier: USAID

Product	Receipt Date	Quantity
Asociacion Benefica PRISMA		
52mm Non Colored, No Logo	04/30/96	1,800,000 ✓
52mm Non Colored, No Logo	09/30/96	1,968,000 ✓
* 52mm Non Colored, No Logo	1997	4,098,000 ✓
* 52mm Non Colored, No Logo	1998	4,422,000 ✓
Conceptrol Foaming Tablet	02/28/95	1,022,400 ✓
Conceptrol Foaming Tablet	04/30/96	403,200 ✓
Conceptrol Foaming Tablet	09/30/96	489,600 ✓
* Conceptrol Foaming Tablet	1997	950,400 ✓
* Conceptrol Foaming Tablet	1998	1,008,000 ✓
Copper T, 380	02/15/95	80,000 ✓
Copper T, 380	04/30/96	35,000 ✓
Copper T, 380	09/30/96	37,800 ✓
* Copper T, 380	1997	76,000 ✓
* Copper T, 380	1998	79,600 ✓
Lo-Femenal, Blue Lady	02/28/95	1,608,000 ✓
Lo-Femenal, Blue Lady	04/30/96	500,400 ✓
Lo-Femenal, Blue Lady	09/30/96	873,600 ✓
* Lo-Femenal, Blue Lady	1997	1,466,400 ✓
* Lo-Femenal, Blue Lady	1998	1,556,400 ✓
Norplant	10/31/95	2,000 ✓
Instituto Peruano del Seguro Social		
52mm Non Colored, No Logo	04/30/96	504,000 ✓
52mm Non Colored, No Logo	09/30/96	780,000 ✓
* 52mm Non Colored, No Logo	1997	1,404,000 ✓
* 52mm Non Colored, No Logo	1998	1,512,000 ✓
Conceptrol Foaming Tablet	05/31/95	240,000 ✓
Conceptrol Foaming Tablet	04/30/96	350,400 ✓
Copper T, 380	02/15/95	35,200 ✓
Copper T, 380	04/30/96	25,000 ✓
Copper T, 380	09/30/96	30,000 ✓
* Copper T, 380	1997	57,400 ✓
* Copper T, 380	1998	60,000 ✓

This shipment represents the aggregate amount that the supplier will provide of this product during the year and is not meant to indicate a specific shipment quantity or receive date.

NEWCPT V2.2
 Summary of Proposed New Supply
 Based on 1995 CPT's
 Peru

Run Date: 12/14
 Run Time: 17:04
 Page:

Supplier: USAID

Product	Receipt Date	Quantity
Lo-Femenal, Blue Lady	02/28/95	150,000 ✓
Lo-Femenal, Blue Lady	04/30/96	100,800 ✓
Lo-Femenal, Blue Lady	09/30/96	117,600 ✓
* Lo-Femenal, Blue Lady	1997	218,400 ✓
* Lo-Femenal, Blue Lady	1998	220,800 ✓

Ministerio de Salud

52mm Non Colored, No Logo	04/30/96	3,000,000 ✓
52mm Non Colored, No Logo	09/30/96	3,390,000 ✓
* 52mm Non Colored, No Logo	1997	6,360,000 ✓
* 52mm Non Colored, No Logo	1998	6,954,000 •
Conceptrol Foaming Tablet	02/28/95	960,000 ✓
Conceptrol Foaming Tablet	04/30/96	801,600 ✓
Conceptrol Foaming Tablet	09/30/96	912,000 ✓
* Conceptrol Foaming Tablet	1997	1,656,000 ✓
* Conceptrol Foaming Tablet	1998	1,651,200 ✓
Copper T, 380	02/28/95	52,000 ✓
Copper T, 380	04/30/96	80,000 ✓
Copper T, 380	09/30/96	97,200 ✓
* Copper T, 380	1997	189,200 ✓
* Copper T, 380	1998	200,000 ✓
Lo-Femenal, Blue Lady	02/28/95	1,190,400 ✓
Lo-Femenal, Blue Lady	04/30/96	1,200,000 ✓

This shipment represents the aggregate amount that the supplier will provide of this product during the year and is not meant to indicate a specific shipment quantity or receive date.

NEWCPT V2.2
 Summary of Proposed New Supply
 Based on 1995 CPT's
 Peru

Run Date: 12/14/9
 Run Time: 17:04:4
 Page:

Supplier: Locally Procured

Product	Receipt Date	Quantity
Asociacion Benefica PRISMA		
52mm Non Colored, No Logo	01/31/95	504,000
52mm Non Colored, No Logo	12/31/95	552,000
Conceptrol Foaming Tablet	01/31/95	288,000
Copper T, 380	01/31/95	1,800
Depo-Provera (every 3 mos)	07/31/95	80,000
Lo-Femenal, Blue Lady	01/31/95	200,400
Instituto Peruano del Seguro Social		
52mm Non Colored, No Logo	01/31/95	150,000
Lo-Femenal, Blue Lady	01/31/95	82,800
Ministerio de Salud		
52mm Non Colored, No Logo	02/28/95	768,000
Conceptrol Foaming Tablet	01/31/95	297,600
Depo-Provera (every 3 mos)	10/31/95	127,000

his shipment represents the aggregate amount that the supplier will provide of this product during the year and is not meant to indicate a specific shipment quantity or receive date.

Peru

Fiscal Year 1995 Operating Year Budget Needs

Product Code	Quantity Year 1	Quantity Year 2	Cost	Freight	Total
	95	96			
Instituto Peruano del Seguro Social					
52NX	0	1,284,000 /	\$65,484	\$4,584	\$70,068
CT38	1.087 x 35,200 /	+ LVI x 55,000 /	\$101,017	\$7,071	\$108,089
LFMP	150,000 /	218,400 /	\$71,091	\$4,976	\$76,067
VFTP	240,000 /	350,400 /	\$62,803	\$4,396	\$67,199
			\$300,396	\$21,028	\$321,423 TOTAL

Ministerio de Salud

52NX	0	6,390,000 /	\$325,890	\$22,812	\$348,702
CT38	52,000 /	177,200 /	\$258,709	\$18,110	\$276,819
LFMP	1,190,400 /	1,200,000 /	\$459,241	\$32,147	\$491,388
VFTP	960,000 /	1,713,600 /	\$284,909	\$19,944	\$304,852
			\$1,328,749	\$93,012	\$1,421,761 TOTAL

Asociacion Benefica PRISMA

52NX	0	3,768,000 /	\$192,168	\$13,452	\$205,620
CT38	80,000 /	72,800 /	\$170,025	\$11,902	\$181,927
LFMP	1,608,000 /	1,374,000 /	\$571,742	\$40,022	\$611,764
NPLT	2,000 /	0	\$48,560	\$3,399	\$51,959
VFTP	1,022,400 /	892,800 /	\$202,752	\$14,193	\$216,945
			\$1,185,247	\$82,967	\$1,268,215 TOTAL

 *
 * Total Commodity Costs : \$2,814,392
 * Total Estimated Freight Cost (7%) : \$197,007
 * Total OYB Financial Requirements : \$3,011,399
 *

NB For an explanation of the calculation methodology, contract periods and unit prices, please refer to the attachment listing the parameters used in the Financial Requirements Analysis.

DRAFT DRAFT DRAFT DRAFT DRAFT DRAFT DRAFT

Fiscal Year 1996 Congressional Presentation Projections

Product Code	Quantity	Cost	Freight	Total	
97					
Instituto Peruano del Seguro Social					
52NX	1,404,000 /	\$75,816	\$5,307	\$81,123	0.054
CT38	57,400 /	\$68,765	\$4,814	\$73,579	1.197
LFMP	218,400 /	\$45,121	\$3,159	\$48,280	0.206
VFTP	0	\$0	\$0	\$0	
		-----	-----	-----	
		\$189,701	\$13,279	\$202,982	TOTAL
Ministerio de Salud					
52NX	6,360,000 /	\$343,440	\$24,041	\$367,481	
CT38	189,200 /	\$226,662	\$15,866	\$242,528	
LFMP	0	\$0	\$0	\$0	
VFTP	1,656,000 /	\$187,128	\$13,099	\$200,227	
		-----	-----	-----	
		\$757,230	\$53,006	\$810,236	TOTAL
Asociacion Benefica PRISMA					
52NX	4,098,000 /	\$221,292	\$15,490	\$236,782	
CT38	76,000 /	\$91,048	\$6,373	\$97,421	
LFMP	1,466,400 /	\$302,958	\$21,207	\$324,165	
NPLT	0	\$0	\$0	\$0	
VFTP	950,400 /	\$107,395	\$7,518	\$114,913	
		-----	-----	-----	
		\$722,693	\$50,589	\$773,282	TOTAL

*
* Total Commodity Costs : \$1,669,626 *
* Total Estimated Freight Cost (7%) : \$116,874 *
* Total CP Financial Requirements : \$1,786,499 *
*

NB For an explanation of the calculation methodology, contract periods and unit prices, please refer to the attachment listing the parameters used in the Financial Requirements Analysis.

DRAFT DRAFT DRAFT DRAFT DRAFT DRAFT DRAFT

Peru

Fiscal Year 1997 Annual Budget Submission Projections

Product Code	Quantity	Cost	Freight	Total	
4%					
Instituto Peruano del Seguro Social					
52NX	1,512,000 /	\$86,184	\$6,033	\$92,217	0.057
CT38	60,000 /	\$75,480	\$5,284	\$80,764	1.258
LFMP	220,800 /	\$47,914	\$3,354	\$51,268	0.217
VFTP	0	\$0	\$0	\$0	
		-----	-----	-----	
		\$209,578	\$14,670	\$224,248	TOTAL
Ministerio de Salud					
52NX	6,954,000 /	\$396,378	\$27,746	\$424,124	
CT38	200,000 /	\$251,600	\$17,612	\$269,212	
LFMP	0	\$0	\$0	\$0	
VFTP	1,651,200 /	\$196,493	\$13,754	\$210,247	0.119
		-----	-----	-----	
		\$844,471	\$59,113	\$903,584	TOTAL
Asociacion Benefica PRISMA					
52NX	4,422,000 /	\$252,054	\$17,644	\$269,698	
CT38	79,600 /	\$100,137	\$7,010	\$107,146	
LFMP	1,556,400 /	\$337,739	\$23,642	\$361,381	
NPLT	0	\$0	\$0	\$0	
VFTP	1,008,000 /	\$119,952	\$8,397	\$128,349	
		-----	-----	-----	
		\$809,882	\$56,692	\$866,573	TOTAL

 *
 * Total Commodity Costs : \$1,863,930 *
 * Total Estimated Freight Cost (7%) : \$130,475 *
 * Total ABS Financial Requirements : \$1,994,405 *
 *

NB For an explanation of the calculation methodology, contract periods and unit prices, please refer to the attachment listing the parameters used in the Financial Requirements Analysis.

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Parameters Used in the Financial Requirements Analysis
 Prices are for a Single Unit of Product

P od		OYB	OYB	CP	ABS
Code	Product	Year 1	Year 2	Year	Year
		Price	Price	Price	Price
5 NX	52mm Non Colored, No Logo	0.0486	0.0510	0.0540 ✓	0.0570 ✓
C.38	Copper T, 380	1.0870	1.1410	1.1980 ✓	1.2580 ✓
LFMP	Lo-Femenal, Blue Lady	0.1874	0.1968	0.2066 ✓	0.2170 ✓
N LT	Norplant	24.2800	25.4900	26.7600	28.0980
V TP	Conceptrol Foaming Tablet	0.1040	0.1080	0.1130	0.1190 ✓

Missions pay only for what they receive. If for some reason (shipment cancellation, etc.) you should receive less than you have paid for, you will be given a credit for the following financial year

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Country: Peru
 Recipient: Ministerio de Salud
 Product: 52mm Non Colored, No Logo
 Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
 Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
 Time: 16:52
 Prepared on: 12/03/94
 Modified on: 12/14/94

1995 Contraceptive Procurement Table
 All Numbers in 1,000's

	1993	1994	1995	1996	1997
Beg. of Year Stock	1,257.2	1,425.0	3,163.7	4,859.6	5,760.
Estimated Consumption					
(a) Sales/Distrib.	2,912.1	3,700.6	4,574.1	5,488.9	5,763.
(b) Loss/Disposal	13.2	6.5			
(c) Transfer/Adjust.	824.8	-2,829.8			
Add'l Contraceptives					
(a) Received	3,917.9	2,616.0		NA	NA
(b) Scheduled	NA		5,502.0		NA
End of Yr Stock	1,425.0	3,163.7	4,091.6	-629.3	NA
Desired EOY Stock	NA	NA	5,488.9	5,763.3	NA
Net Supply Situation					
(a) Surplus	NA	NA			NA
(b) Qty Needed	NA	NA	1,398.0	6,390.0	NA
Supply Shortfall	NA	NA	630.0		

1995 Minimum stock (months): 6
 Maximum stock (months): 12
 Desired stock (months): 12

1996 Minimum stock (months): 6
 Maximum stock (months): 12
 Desired stock (months): 12

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Country: Peru
 Recipient: Ministerio de Salud
 Product: 52mm Non Colored, No Logo
 Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
 Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
 Time: 16:52
 Prepared on: 12/03/94
 Modified on: 12/14/94

1995 Contraceptive Procurement Table
 Footnotes

BEGINNING STOCK Year: 1993

Nat'l Inventory of contraceptives conducted 10/92. Adjusted for reported consumption 11-12/92 and additional stock rec'd from PRISMA.

a. ESTIMATED USE Year: 1993

Real consumption reported by MINSA: 2,567,000. Difference of 345,100 assumed to be due to underreporting of distribution to users and margin of error in national inventories (between 2 and 8 percent)

a. ESTIMATED USE Year: 1994

Estimate based on consumption reported for first semester and on Nat'l Inventory 1993 and 1994 data. (3,467,658)
 Includes 512,000 distributed through AIDS program.

a. ESTIMATED USE Year: 1995

25% increase projected based on increased demand and increment realised in 1994. 580 projected as consumption for AIDS program.

a. ESTIMATED USE Year: 1996

20% increase projected based on past years, pending revision.
 600 estimated for AIDS program.

Country: Peru
Recipient: Ministerio de Salud
Product: 52mm Non Colored, No Logo
Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
Time: 16:52
Prepared on: 12/03/94
Modified on: 12/14/94

1. ESTIMATED USE Year: 1997

5% increase projected, pending revision of actual consumption for 1995 and 1996.

2. ESTIMATED LOSS Year: 1993

13,200 found expired when inventory conducted November 93.

3. ESTIMATED LOSS Year: 1994

6.500 expired.

4c. TRANSFERS Year: 1993

Difference between what was received by PRISMA for MINSA and what PRISMA distributed to MINSA. 3,093,100 were distributed to MINSA by PRISMA.

2c. TRANSFERS Year: 1994

4,933,800 were distributed by PRISMA to MINSA.

3a. SHIPMENTS RECEIVED Year: 1993

received by PRISMA, assigned to MINSA.

Country: Peru
 Recipient: Ministerio de Salud
 Product: Copper T, 380
 Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
 Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
 Time: 16:53
 Prepared on: 12/02/94
 Modified on: 12/14/94

1995 Contraceptive Procurement Table
 All Numbers in 1,000's

	1993	1994	1995	1996	1997
	-----	-----	-----	-----	-----
Beg. of Year Stock	92.5	75.6	176.7	168.8	177.2
Estimated Consumption					
(a) Sales/Distrib.	127.7	125.3	153.5	168.8	177.2
(b) Loss/Disposal	8.2				
(c) Transfer/Adjust.	143.0	-158.4			
Add'l Contraceptives					
(a) Received	262.0	68.0		NA	NA
(b) Scheduled	NA		93.6		NA
End of Yr Stock	75.6	176.7	116.8	0.0	NA
Desired EOY Stock	NA	NA	168.8	177.2	NA
Net Supply Situation					
(a) Surplus	NA	NA			NA
(b) Qty Needed	NA	NA	52.0	177.2	NA
Supply Shortfall	NA	NA			-0.1

1995 Minimum stock (months): 6
 Maximum stock (months): 12
 Desired stock (months): 12

1996 Minimum stock (months): 6
 Maximum stock (months): 12
 Desired stock (months): 12

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Country: Peru
Recipient: Ministerio de Salud
Product: Copper T, 380
Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
Time: 16:53
Prepared on: 12/02/94
Modified on: 12/14/94

1995 Contraceptive Procurement Table
Footnotes

BEGINNING STOCK Year: 1993

National inventory of contraceptives conducted October-November, 1992. Adjusted for estimated consumption and receipts from PRISMA in Nov. and Dec. 92.

a. ESTIMATED USE Year: 1993

Actual consumption (insertions) reported by MINSA according to their MIS: 110,813. Due to at'l inventory results, consumption is assumed to be underreported; difference could be due in part to error of 2 to 10% in nat'l inventory.

a. ESTIMATED USE Year: 1994

Estimated by PRISMA according to insertions reported in first semester by MINSA and data from National inventories conducted in November 1993 and November 1994.

a. ESTIMATED USE Year: 1995

Projection of 20% increase based on increment realized in 1994 over 1993. Increase expected to continue due to expansion of services and high demand.

a. ESTIMATED USE Year: 1996

15% increase projected, same reasons as 1995.

Country: Peru
Recipient: Ministerio de Salud
Product: Copper T, 380
Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
Time: 16:53
Prepared on: 12/02/94
Modified on: 12/14/94

1a. ESTIMATED USE Year: 1997

5% increase projected, pending revision.

1b. ESTIMATED LOSS Year: 1993

8,200 lost due to expiration 11/93.

2b. ESTIMATED LOSS Year: 1994

adjustment needs to be resolved

2c. TRANSFERS Year: 1993

This amount of shipments received was held at PRISMA's warehouse, designated for MINSA and to be dispensed to MINSA as requested in future.

2c. TRANSFERS Year: 1994

This amount of stocks held by PRISMA for MINSA was transferred to (or dispensed to) MINSA in 1994.

2c. TRANSFERS Year: 1995

Represents the balance of stock, held by PRISMA, assigned to MINSA (assumed to be distributed to MINSA in 1995, upon request).

Country: Peru
 Recipient: Ministerio de Salud
 Product: Depo-Provera (every 3 mos)
 Prepared by: Ampeh/FPLM, Leon & Gutierrez/PRISMA
 Modified by: Ampeh/FPLM, Leon & Gutierrez/PRISMA

Date: 12/14/94
 Time: 16:54
 Prepared on: 12/05/94
 Modified on: 12/08/94

1995 Contraceptive Procurement Table
 All Numbers in 1,000's

	1993	1994	1995	1996	1997
	-----	-----	-----	-----	-----
Beg. of Year Stock	74.5	40.6	295.2	331.2	52.2
Estimated Consumption					
(a) Sales/Distrib.	130.9	222.0	271.2	325.0	342.0
(b) Loss/Disposal					
(c) Transfer/Adjust.	3.0	84.2	-35.0		
Add'l Contraceptives					
(a) Received	100.0	560.8		NA	NA
(b) Scheduled	NA		145.2	46.0	NA
4. End of Yr Stock	40.6	295.2	204.2	52.2	NA
Desired EOY Stock	NA	NA	325.0	342.0	NA
6. Net Supply Situation					
(a) Surplus	NA	NA			NA
(b) Qty Needed	NA	NA	120.8	289.8	NA
Supply Shortfall	NA	NA	-6.2	289.8	667.2
1995 Minimum stock (months):	6				
Maximum stock (months):	12				
Desired stock (months):	12				
1996 Minimum stock (months):			6		
Maximum stock (months):			12		
Desired stock (months):			12		

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country: Peru
Recipient: Ministerio de Salud
Product: Depo-Provera (every 3 mos)
Prepared by: Ampeh/FPLM, Leon & Gutierrez/PRISMA
Modified by: Ampeh/FPLM, Leon & Gutierrez/PRISMA

Date: 12/14/94
Time: 16:54
Prepared on: 12/05/94
Modified on: 12/08/94

1995 Contraceptive Procurement Table
Footnotes

BEGINNING STOCK Year: 1993

Nat'l Inventory data and MINSA records.

a. ESTIMATED USE Year: 1993

MINSA records.

a. ESTIMATED USE Year: 1994

Depo consumption must be monitored carefully. These projections are conservative, according to the "senses" of the programs. Data is not yet available. Stocks in Peru will be very high in 1995, according to the programmed shipping schedule, and perhaps more from UNFPA.

a. ESTIMATED USE Year: 1995

In order to avoid loss and expiry, efforts must be made to provide depo services. Apparently, demand exists to consume more depo, but historically, the services have not been provided.

a. ESTIMATED USE Year: 1996

This projection is provisional and somewhat conservative. Program goals are, and should be, higher.

Country: Peru
Recipient: Ministerio de Salud
Product: Depo-Provera (every 3 mos)
Prepared by: Ampeh/FPLM, Leon & Gutierrez/PRISMA
Modified by: Ampeh/FPLM, Leon & Gutierrez/PRISMA

Date: 12/14/94
Time: 16:56
Prepared on: 12/05/94
Modified on: 12/08/94

a. ESTIMATED USE Year: 1997

Same as 1996.

c. TRANSFERS Year: 1995

To be transferred from stocks assigned to IPSS by PRISMA.

1a. SHIPMENTS RECEIVED Year: 1994

Receipt of shipment 6134/1 confirmed: complete, arrived Peru 10/10,
arrived PRISMA warehouse 10/27/94.

Annex A4 Agenda

ANEXO A-4

AGENDA

I TALLER SOBRE LOGISTICA DE ANTICONCEPTIVOS
NOVIEMBRE 28 - 30, 1994
PUNO, PERU

LUNES 28

9:00- 9:30 Apertura
9:30-10:00 Rompehielos
10:30-11:00 Expectativas, Objectivos, Agenda, Asuntos
Administrativos
11:00-11:15 CAFE
11:15-12:30 Introducción a la Logística
12:30-14:00 ALMUERZO
14:00-17:00 Introducción al SIAL

MARTES 29

9:00-10:30 Disponibilidad de Anticonceptivos
10:30-10:45 CAFE
10:45-12:30 Sistema de Control de Inventarios Máximos y
Mínimos
12:30-14:00 ALMUERZO
14:00-15:30 Sistema de Control de Inventarios Máximos y
Mínimos
15:30-15:45 CAFE
15:45-17:00 Condiciones de Almacenamiento

MIERCOLES 30

9:00-10:30 Estimación de Necesidades
10:30-10:45 CAFE
10:45-12:30 Estimación de Necesidades
12:30-14:00 ALMUERZO
14:00-15:30 Próximos Pasos a Seguir
15:30-15:45 CAFE
15:45-17:00 Evaluación, Clausura

Annex A5

Conclusions and Recommendations

ANEXO A-5

CONCLUSIONES Y RECOMENDACIONES DEL GRUPO
NOVIEMBRE, 28-30 DE 1994 PUNO, PERU

RESPONSABILIDAD: COORDINADOR	FECHA
1. CAPACITAR AL RESPONSABLE DEL PROGRAMA EN EL FORMATO IMI	Enero 95
2. UTILIZAR EL FORMATO IMI	Diciembre 94
3. PONER EN PRACTICA EL SISTEMA DE REQUISICION	Enero 95
4. HACER INVENTARIO FISICO	Diciembre 94
5. ENVIAR FORMATO IMI A LA SUB-REGION, DENTRO DE LOS 20 DIAS DESPUES DEL INFORME FINAL DEL TRIMESTRE...."SI NO HAY INFORME, NO HAY INSUMOS PARA EL SIGUIENTE PERIODO"	Enero 95
6. REPORTAR EXCESO DE STOCK A LA SUB-REGION PARA RE-DISTRIBUCION	Diciembre 94
7. DEJAR INSUMOS EN LA SUB-REGION HASTA REPORTAR EXCESOS	Diciembre 94

RESPONSABILIDAD: MINSA	FECHA
1. ENVIAR A LA SUB-REGION DOCUMENTO PARA OFICIALIZAR EL FORMATO IMI (INCLUYENDO COORD.SUB-REGIONAL)	Diciembre 94

RESPONSABILIDAD: SUB-REGION	FECHA
1. ENVIAR IMI al MINSA ANTES DEL FIN DE MES DESPUES DEL FIN DEL TRIMESTRE	Enero 95
2. DEFINIR MECANISMO DE ENTREGA DE UDES A UTES	Diciembre 94

RESPONSABILIDAD: PRISMA	FECHA
1. REPRODUCIR Y DISTRIBUIR IMI	Diciembre 94
2. ENVIAR FORMATO PARA INVENTARIO FISICO	Diciembre 94

Annex A6
Report on Movement
of Family Planning Supplies (IMI)

REPUBLICA DEL PERU
MINISTERIO DE SALUD

PROGRAMA NACIONAL DE PLANIFICACION FAMILIAR
INFORME DE MOVIMIENTO DE INSUMOS DE PLANIFICACION FAMILIAR

PERIODO: DEL: AL:

AÑO:

REGION: _____ SUBREGION: _____

CODIGO:

INSTITUCION: _____ ESTABLECIMIENTO: _____

INSUMO	STOCK INICIO DEL PERIODO	RECIBIDO EN EL PERIODO	ENTREGADO A USUARIOS (CONSUMO)	AJUSTES	STOCK FINAL DEL PERIODO	CONSUMO PROMEDIO MENSUAL	MESES DE EXISTENCIA DISPONIBLE
D.I.U.							
ORAL							
INYECTABLE							
IMPLANTE							
CONDON							
Y VAGINAL							
OTROS:							

OBSERVACIONES: _____

TOTAL DE ESTABLECIMIENTOS:	<input type="text"/>
Nº. DE ESTABLECIMIENTOS QUE REPORTARON ESTE PERIODO :	<input type="text"/>

FECHA: _____ ELABORADO POR: _____

ANEXO A-6

ANNEX B

CPT Preparation Workshop

Annex B1

Participants

ANEXO B-1

TALLER CPT

RELACION DE PARTICIPANTES

MINSA : Dora Ormeño
Rosario Huapaya
Elizabeth Ruiz
Luis Infantes
Porfirio Jimenez

IPSS : Enrique Del Barco
Nelly López

INPPARES : Abel Mel
Eduardo Mostajo

PRISMA : Ana Sifuentes
Maritza Cabanillas
Enrique Figueroa
José Uceda
Ramón Pesantes

Annex B2
CPTs for 1995

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CONTRACEPTIVE PROCUREMENT TABLES

CPTs-1995

**JSI/FPLM
A.B.PRISMA**

DICIEMBRE 1994

Country: Peru
 Recipient: Ministerio de Salud
 Product: Lo-Femenal, Blue Lady
 Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
 Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
 Time: 16:56
 Prepared on: 12/02/94
 Modified on: 12/14/94

1995 Contraceptive Procurement Table
 All Numbers in 1,000's

	1993	1994	1995	1996	1997
	-----	-----	-----	-----	-----
Beg. of Year Stock	1,547.6	870.6	1,000.0	1,201.6	1,201.6
Estimated Consumption					
(a) Sales/Distrib.	1,209.9	1,200.6	1,200.0	1,200.0	1,200.0
(b) Loss/Disposal	75.2	17.9			
(c) Transfer/Adjust.	221.1	-503.1			
Add'l Contraceptives					
(a) Received	829.2	844.8		NA	NA
(b) Scheduled	NA		211.2		NA
End of Yr Stock	870.6	1,000.0	11.2	1.6	NA
Desired EOY Stock	NA	NA	1,200.0	1,200.0	NA
Net Supply Situation					
(a) Surplus	NA	NA			NA
(b) Qty Needed	NA	NA	1,189.2	1,198.8	NA
Supply Shortfall	NA	NA	-1.2	-1.2	1,198.4
1995 Minimum stock (months):	6				
Maximum stock (months):	12				
Desired stock (months):	12				
1996 Minimum stock (months):			6		
Maximum stock (months):			12		
Desired stock (months):			12		

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Country: Peru
Recipient: Ministerio de Salud
Product: Lo-Femenal, Blue Lady
Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
Time: 16:56
Prepared on: 12/02/94
Modified on: 12/14/94

1995 Contraceptive Procurement Table
Footnotes

BEGINNING STOCK Year: 1993

National Inventory of contraceptives conducted 11/92. Estimated consumption Nov.-Dec. 92 deducted and distribution added.

ESTIMATED USE Year: 1993

Consumption reported by MINSA: 696,152.

ESTIMATED USE Year: 1994

Consumption estimate based on Nat'l Inventories 11/93 and 11/94.

ESTIMATED USE Year: 1995

30% increase projected based on the increment realised in 1994, and on increasing demand and services for product through MINSA.

ESTIMATED USE Year: 1996

15% increase projected, same reasons as 1995.

Country: Peru
Recipient: Ministerio de Salud
Product: Lo-Femenal, Blue Lady
Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
Time: 16:56
Prepared on: 12/02/94
Modified on: 12/14/94

a. ESTIMATED USE Year: 1997
5% increase projected, pending revision.

b. ESTIMATED LOSS Year: 1993
75,200 expired in November.

b. ESTIMATED LOSS Year: 1994
17,900 expired in November.

2c. TRANSFERS Year: 1993
Total distributed to MINSA by PRISMA: 772,340

2c. TRANSFERS Year: 1994
Total distributed to MINSA by PRISMA: 1,347,850

Country: Peru
 Recipient: Ministerio de Salud
 Product: Norplant
 Prepared by: Gutierrez & Leon/PRISMA, Ameph/FPLM
 Modified by: Gutierrez & Leon/PRISMA, Ameph/FPLM

Date: 12/14/94
 Time: 16:56
 Prepared on: 12/04/94
 Modified on: 12/14/94

1995 Contraceptive Procurement Table
 All Numbers in 1,000's

	1993	1994	1995	1996	1997
	-----	-----	-----	-----	-----
Beg. of Year Stock	0.0	0.8	1.2	4.2	2.2
Estimated Consumption					
(a) Sales/Distrib.	2.0	3.0	3.0	3.0	3.0
(b) Loss/Disposal					
(c) Transfer/Adjust.	-2.0	1.6			
Add'l Contraceptives					
(a) Received	0.8	5.0		NA	NA
(b) Scheduled	NA		6.0	1.0	NA
End of Yr Stock	0.8	1.2	4.2	2.2	NA
Desired EOY Stock	NA	NA	3.0	3.0	NA
Net Supply Situation					
(a) Surplus	NA	NA	1.2		NA
(b) Qty Needed	NA	NA		0.8	NA
Supply Shortfall	NA	NA		0.8	3.0

1995 Minimum stock (months): 6
 Maximum stock (months): 12
 Desired stock (months): 12

1996 Minimum stock (months): 6
 Maximum stock (months): 12
 Desired stock (months): 12

Country: Peru
Recipient: Ministerio de Salud
Product: Norplant
Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
Time: 16:56
Prepared on: 12/04/94
Modified on: 12/14/94

1995 Contraceptive Procurement Table
Footnotes

. BEGINNING STOCK Year: 1993

New product in 1993. National Inventory data 11/94 indicates a stock as of January 1995: 2,200.

a. ESTIMATED USE Year: 1993

No consumption data available.

a. ESTIMATED USE Year: 1994

No dispensed-to-user data available.

a. ESTIMATED USE Year: 1995

Unable to make projection with available data.

c. TRANSFERS Year: 1993

Received shipment of 200 destined for IPSS and 1,800 transferred from PRISMA's stocks (received by PRISMA from USAID in 1992 NEWVERN ID 4266/1).

Country: Peru
Recipient: Ministerio de Salud
Product: Norplant
Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
Time: 16:57
Prepared on: 12/04/94
Modified on: 12/14/94

2.. TRANSFERS

Year: 1994

Transferred from shipments delivered to PRISMA: 3,400.

Country: Peru
 Recipient: Ministerio de Salud
 Product: Conceptrol Foaming Tablet
 Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
 Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
 Time: 16:57
 Prepared on: 12/04/94
 Modified on: 12/14/94

1995 Contraceptive Procurement Table
 All Numbers in 1,000's

	1993	1994	1995	1996	1997
	-----	-----	-----	-----	-----
Beg. of Year Stock	1,489.4	959.4	1,968.5	1,655.7	1,713.5
Estimated Consumption					
(a) Sales/Distrib.	2,120.8	1,655.8	1,655.8	1,655.8	1,655.8
(b) Loss/Disposal	40.3	8.3			
(c) Transfer/Adjust.	514.5	-402.8	1,186.6		
Add'l Contraceptives					
(a) Received	2,145.6	2,270.4		NA	NA
(b) Scheduled	NA		1,272.0		NA
End of Yr Stock	959.4	1,968.5	398.1	-0.1	NA
Desired EOY Stock	NA	NA	1,655.8	1,655.8	NA
Net Supply Situation					
(a) Surplus	NA	NA			NA
(b) Qty Needed	NA	NA	1,257.6	1,656.0	NA
Supply Shortfall	NA	NA		-57.6	-57.9
1995 Minimum stock (months):	6				
Maximum stock (months):	12				
Desired stock (months):	12				
1996 Minimum stock (months):			6		
Maximum stock (months):			12		
Desired stock (months):			12		

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Country: Peru
Recipient: Ministerio de Salud
Product: Conceptrol Foaming Tablet
Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
Time: 16:57
Prepared on: 12/04/94
Modified on: 12/14/94

1995 Contraceptive Procurement Table
Footnotes

BEGINNING STOCK Year: 1993

Based on National Inventory Oct. 1992 and adjusted for estimated consumption and distribution by PRISMA Nov. - Dec. 1992.

a. ESTIMATED USE Year: 1993

Real consumption reported by MINSA: 1,538,900.

a. ESTIMATED USE Year: 1994

Consumption estimated by PRISMA based on National Inventories in Oct. 93 and Oct. 94, and on reported consumption first half of 1994.

b. ESTIMATED LOSS Year: 1993

40,300 expired in November.

b. ESTIMATED LOSS Year: 1994

8,300 expired in November.

NEWCPT V2.2

Country: Peru
Recipient: Ministerio de Salud
Product: Conceptrol Foaming Tablet
Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94

Time: 16:58

Prepared on: 12/04/94

Modified on: 12/14/94

c. TRANSFERS

Year: 1993

Total distributed to MINSA by PRISMA: 1,361,800.

d. TRANSFERS

Year: 1994

Total distributed to MINSA by PRISMA: 2,673, 200.

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Country: Peru
 Recipient: Asociacion Benefica PRISMA
 Product: 52mm Non Colored, No Logo
 Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
 Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
 Time: 16:58
 Prepared on: 12/03/94
 Modified on: 12/14/94

1995 Contraceptive Procurement Table
 All Numbers in 1,000's

	1993	1994	1995	1996	1997
	-----	-----	-----	-----	-----
Beg. of Year Stock	1,072.6	1,007.4	961.5	3,596.5	3,770.
Estimated Consumption					
(a) Sales/Distrib.	2,469.8	2,500.0	3,125.0	3,593.8	3,773.
(b) Loss/Disposal	1.6	25.2			
(c) Transfer/Adjust.	167.8	244.7			
Add'l Contraceptives					
(a) Received	2,574.0	2,724.0		NA	NA
(b) Scheduled	NA		4,704.0		NA
End of Yr Stock	1,007.4	961.5	2,540.5	2.7	NA
Desired EOY Stock	NA	NA	3,593.8	3,773.4	NA
Net Supply Situation					
(a) Surplus	NA	NA			NA
(b) Qty Needed	NA	NA	1,056.0	3,768.0	NA
Supply Shortfall	NA	NA			2.

1995 Minimum stock (months): 6
 Maximum stock (months): 12
 Desired stock (months): 12

1996 Minimum stock (months): 6
 Maximum stock (months): 12
 Desired stock (months): 12

Country: Peru
 Recipient: Asociacion Benefica PRISMA
 Product: 52mm Non Colored, No Logo
 Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
 Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
 Time: 16:58
 Prepared on: 12/03/94
 Modified on: 12/14/94

1995 Contraceptive Procurement Table
 Footnotes

BEGINNING STOCK Year: 1993

According to National Inventory 10/92 and minus estimated consumption for Nov. and Dec. 92 (250,200).

ESTIMATED USE Year: 1993

Real consumption reported by NGOs for 1994: CENPROF(28,534), PLANFAMI(26,293), APROSAMI(14,032), PROFAMILIA(174,342), FENDECAP(4to)(29,752), INPPARES(1,510,308), PLANIFAM CUSCO(116,020), CARE(130,606), total(2,029,887).

ESTIMATED USE Year: 1994

From consumption reported data.

ESTIMATED USE Year: 1995

Projection based on the service provision plans and targets of the NGOs and their agreements with PRISMA.

ESTIMATED USE Year: 1996

15% increase projected due to high demand and success of AIDS program.

Country: Peru
 Recipient: Asociacion Benefica PRISMA
 Product: Copper T, 380
 Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
 Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
 Time: 16:58
 Prepared on: 12/02/94
 Modified on: 12/14/94

1995 Contraceptive Procurement Table
 All Numbers in 1,000's

	1993	1994	1995	1996	1997
	-----	-----	-----	-----	-----
Beg. of Year Stock	14.9	26.0	25.7	71.6	75.2
Estimated Consumption					
(a) Sales/Distrib.	56.4	59.1	65.9	69.2	72.7
(b) Loss/Disposal	0.2				
(c) Transfer/Adjust.	-2.8	7.2			
Add'l Contraceptives					
(a) Received	64.9	66.0		NA	NA
(b) Scheduled	NA		30.0		NA
End of Yr Stock	26.0	25.7	-10.2	2.4	NA
Desired EOY Stock	NA	NA	69.2	72.7	NA
Net Supply Situation					
(a) Surplus	NA	NA			NA
(b) Qty Needed	NA	NA	79.4	70.4	NA
Supply Shortfall	NA	NA	-2.4	-2.4	-2.4

1995 Minimum stock (months): 6
 Maximum stock (months): 12
 Desired stock (months): 12

1996 Minimum stock (months): 6
 Maximum stock (months): 12
 Desired stock (months): 12

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Country: Peru
 Recipient: Asociacion Benefica PRISMA
 Product: Copper T, 380
 Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
 Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
 Time: 16:59
 Prepared on: 12/02/94
 Modified on: 12/14/94

1995 Contraceptive Procurement Table
 Footnotes

. BEGINNING STOCK Year: 1993

National Inventory of contraceptives conducted Oct. - Nov. 1992.
 Consumption Nov.- Dec. 1992 estimated and distribution from PRISMA
 Nov. & Dec. 1992 included.

a. ESTIMATED USE Year: 1993

Real consumption as reported by institutions (NGO) providing this
 method.

a. ESTIMATED USE Year: 1994

Consumption reported by institutions: CENPROF(2,199), PLANFAMI(853),
 APROSAMI(932), PROFAMILIA(2,269), FENDECAP9(4to)(951),
 INPPARES(43,358), PLANIFAM CUSCO(735), total(51,297). Consumption
 estimated from 11/93 & 11/94 Nat'l Inventories: 57,223.

a. ESTIMATED USE Year: 1995

Projected based on NGO's program plans and agreements with
 PRISMA.

a. ESTIMATED USE Year: 1996

5% increase projected.

NEWCPT V2.2

try: Peru
ipient: Asociacion Benefica PRISMA
uct: Copper T, 380
ared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
fied by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
Time: 16:59
Prepared on: 12/02/94
Modified on: 12/14/94

ESTIMATED USE Year: 1997

5% increase projected pending revision of consumption data for 1995 and 1996.

ESTIMATED LOSS Year: 1993

200 Lost due to expiry.

TRANSFERS Year: 1993

Total distributed to NGOs: 67,700.

TRANSFERS Year: 1994

Held at PRISMA, total distributed to NGOs: 58,800.

Country: Peru
 Recipient: Asociacion Benefica PRISMA
 Product: Depo-Provera (every 3 mos)
 Prepared by: Ampeh/FPLM, Gutierrez & Leon/PRISMA
 Modified by: Ampeh/FPLM, Gutierrez & Leon/PRISMA

Date: 12/14/94
 Time: 17:00
 Prepared on: 12/05/94
 Modified on: 12/08/94

1995 Contraceptive Procurement Table
 Footnotes

. BEGINNING STOCK Year: 1993

New product, no BOYS.

a. ESTIMATED USE Year: 1993

Consumption reported by INPPARES.

a. ESTIMATED USE Year: 1994

Estimated from consumption reported and from Nat'l Inventory data.

a. ESTIMATED USE Year: 1995

Projection for Depo is very preliminary, as this is a new product for the NGOs. The first shipments arrived in the last few weeks. The NGOs have requested large quantities and expect to respond to a high demand for this product.

a. ESTIMATED USE Year: 1996

Same as 1995. Inventories and consumption must be closely monitored and projection should be adjusted to conform to data as it becomes available. Projection is felt to be conservative, but actual consumption could be much higher or lower.

NEWCPT V2.2

Country: Peru
Recipient: Asociacion Benefica PRISMA
Product: Depo-Provera (every 3 mos)
Prepared by: Ampeh/FPLM, Gutierrez & Leon/PRISMA
Modified by: Ampeh/FPLM, Gutierrez & Leon/PRISMA

Date: 12/14/94

Time: 17:00

Prepared on: 12/05/94

Modified on: 12/08/94

a. ESTIMATED USE Year: 1997

Same as 1995.

c. TRANSFERS Year: 1993

Transfer to INPPARES from IPPF.

c. TRANSFERS Year: 1994

1,000 transferred to INPPARES from MINSA.

2,980 distributed by PRISMA to INPPARES.

2,700 distributed to other NGOs

34.32 distributed to MINSA

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Country: Peru
 Recipient: Asociacion Benefica PRISMA
 Product: Lo-Femenal, Blue Lady
 Prepared by: Ampeh/FPLM, Gutierrez & Leon/PRISMA
 Modified by: Ampeh/FPLM, Gutierrez & Leon/PRISMA

Date: 12/14/94
 Time: 17:00
 Prepared on: 12/03/94
 Modified on: 12/14/94

1995 Contraceptive Procurement Table
 All Numbers in 1,000's

	1993	1994	1995	1996	1997
. Beg. of Year Stock	122.9	319.5	342.6	1,308.3	1,373.
. Estimated Consumption					
(a) Sales/Distrib.	768.5	1,081.4	1,189.5	1,308.5	1,373.
(b) Loss/Disposal	3.4	12.4			
(c) Transfer/Adjust.	45.1	-257.7			
. Add'l Contraceptives					
(a) Received	1,013.6	859.2		NA	NA
(b) Scheduled	NA		346.8		NA
. End of Yr Stock	319.5	342.6	-500.1	-0.2	NA
. Desired EOY Stock	NA	NA	1,308.5	1,373.9	NA
. Net Supply Situation					
(a) Surplus	NA	NA			NA
(b) Qty Needed	NA	NA	1,808.4	1,374.0	NA
Supply Shortfall	NA	NA			-0
1995 Minimum stock (months):	6				
Maximum stock (months):	12				
Desired stock (months):	12				
1996 Minimum stock (months):				6	
Maximum stock (months):				12	
Desired stock (months):				12	

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Country: Peru
Recipient: Asociacion Benefica PRISMA
Product: Lo-Femenal, Blue Lady
Prepared by: Ampeh/FPLM, Gutierrez & Leon/PRISMA
Modified by: Ampeh/FPLM, Gutierrez & Leon/PRISMA

Date: 12/14/94
Time: 17:01
Prepared on: 12/03/94
Modified on: 12/14/94

1995 Contraceptive Procurement Table
Footnotes

BEGINNING STOCK

Year: 1993

National Inventory of contraceptives carried out Oct. - Nov. 1992.

1. ESTIMATED USE

Year: 1993

Consumption reported: 735,000. Balance assumed to have been distributed/underreported due to data from Nat'l inventories.

1. ESTIMATED USE

Year: 1994

Consumption reported: 1,012,200. balance based on Nat'l Inventories 11/93 and 11/94. Assumed to be due to underreporting.

1. ESTIMATED USE

Year: 1995

10% increment projected based on increment realised in 1994 and increased demand for this method.

1. ESTIMATED USE

Year: 1996

10% increment projected, same reasons as 1995, pending revision.

Country: Peru
Recipient: Asociacion Benefica PRISMA
Product: Lo-Femenal, Blue Lady
Prepared by: Ampeh/FPLM, Gutierrez & Leon/PRISMA
Modified by: Ampeh/FPLM, Gutierrez & Leon/PRISMA

Date: 12/14/94
Time: 17:01
Prepared on: 12/03/94
Modified on: 12/14/94

1a. ESTIMATED USE Year: 1997

5% increase projected, pending revision of consumption data for 1995 and 1996.

1b. ESTIMATED LOSS Year: 1993

3,400 lost to expiry.

2b. ESTIMATED LOSS Year: 1994

12,400 lost to expiry w/ FENDECAP.

2c. TRANSFERS Year: 1993

Total distributed to NGOs by PRISMA 968,520.

2c. TRANSFERS Year: 1994

Total distributed by PRISMA to NGOs: 1,116,911

Country: Peru
 Recipient: Asociacion Benefica PRISMA
 Product: Norplant
 Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
 Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
 Time: 17:01
 Prepared on: 12/04/94
 Modified on: 12/14/94

1995 Contraceptive Procurement Table
 All Numbers in 1,000's

	1993	1994	1995	1996	1997
1. Beg. of Year Stock	0.0	0.1	0.0	2.5	0.0
2 Estimated Consumption					
(a) Sales/Distrib.	0.3	0.3	2.5	2.5	2.5
(b) Loss/Disposal					
(c) Transfer/Adjust.	0.2	4.8	-1.0		
3. Add'l Contraceptives					
(a) Received	0.6	5.0		NA	NA
(b) Scheduled	NA		2.0		NA
4. End of Yr Stock	0.1	0.0	0.5	0.0	NA
5 Desired EOY Stock	NA	NA	2.5	2.5	NA
6 Net Supply Situation					
(a) Surplus	NA	NA			NA
(b) Qty Needed	NA	NA	2.0	2.5	NA
7 Supply Shortfall	NA	NA		2.5	5.0
1995 Minimum stock (months):	6				
Maximum stock (months):	12				
Desired stock (months):	12				
1996 Minimum stock (months):			6		
Maximum stock (months):			12		
Desired stock (months):			12		

Country: Peru
Recipient: Asociacion Benefica PRISMA
Product: Norplant
Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
Time: 17:01
Prepared on: 12/04/94
Modified on: 12/14/94

1995 Contraceptive Procurement Table
Footnotes

BEGINNING STOCK Year: 1993

New product for the NGOs. They had no stock in January 93.

TRANSFERS Year: 1993

Distributed to NGOs by PRISMA: 420.

TRANSFERS Year: 1994

Distributed to NGOs by PRISMA: 230.
Transferred to MINSA: 3,450.

TRANSFERS Year: 1995

Transfer from IPPS to be made by PRISMA.

Country: Peru
 Recipient: Asociacion Benefica PRISMA
 Product: Conceptrol Foaming Tablet
 Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
 Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
 Time: 17:02
 Prepared on: 12/03/94
 Modified on: 12/14/94

1995 Contraceptive Procurement Table
 Footnotes

1. BEGINNING STOCK Year: 1993

National Inventory conducted October 1992; estimated distribution Nov.-Dec. 92 deducted and PRISMA's distribution Nov. - Dec. 92 added.

2a. ESTIMATED USE Year: 1993

Real consumption reported be NGOs: 513,000
 Balance is assumed to have been consumed but not reported, according to inventory data.

2a. ESTIMATED USE Year: 1994

Consumption reported by NGOs: CENPROF(24,039), PLANFAMI(22,382), APROSAMI(11,050), PROFAMILIA(27,442), FENDECAP(new program in 4th qtr 1994)(18,692), INPPARES(351,490), PLANIFAM CUSCO(18,916), CARE(79,248), total(553,259).

2a. ESTIMATED USE Year: 1995

20% increase projected based on NGO program plans and agreements with PRISMA.

2a. ESTIMATED USE Year: 1996

Increase of 10% projected.

Country: Peru
 Recipient: Asociacion Benefica PRISMA
 Product: Conceptrol Foaming Tablet
 Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
 Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
 Time: 17:02
 Prepared on: 12/03/94
 Modified on: 12/14/94

1995 Contraceptive Procurement Table
 All Numbers in 1,000's

	1993	1994	1995	1996	1997
	-----	-----	-----	-----	-----
1. Beg. of Year Stock	266.5	77.5	308.9	849.6	895.
2. Estimated Consumption					
(a) Sales/Distrib.	531.4	641.4	769.7	846.6	888.
(b) Loss/Disposal		1.3			
(c) Transfer/Adjust.	-342.4	-110.9			
3. Add'l Contraceptives					
(a) Received		763.2		NA	NA
(b) Scheduled	NA				NA
4. End of Yr Stock	77.5	308.9	-460.8	3.0	NA
5. Desired EOY Stock	NA	NA	846.6	888.9	NA
6. Net Supply Situation					
(a) Surplus	NA	NA			NA
(b) Qty Needed	NA	NA	1,305.6	888.0	NA
7. Supply Shortfall	NA	NA	-4.8	-4.8	-8.

1995 Minimum stock (months): 6
 Maximum stock (months): 12
 Desired stock (months): 12

1996 Minimum stock (months): 6
 Maximum stock (months): 12
 Desired stock (months): 12

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Country: Peru
Recipient: Asociacion Benefica PRISMA
Product: Conceptrol Foaming Tablet
Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
Time: 17:02
Prepared on: 12/03/94
Modified on: 12/14/94

2a. ESTIMATED USE Year: 1997

5% increase projected.

2b. ESTIMATED LOSS Year: 1994

1,300 lost due to expiry.

2c. TRANSFERS Year: 1993

Total distributed to NGOs by PRISMA: 342,450.

2c. TRANSFERS Year: 1994

Total distributed to NGOs by PRISMA: 874,125.

Country: Peru
 Recipient: Instituto Peruano del Seguro Social
 Product: 52mm Non Colored, No Logo
 Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
 Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
 Time: 16:48
 Prepared on: 12/03/94
 Modified on: 12/14/94

1995 Contraceptive Procurement Table
 All Numbers in 1,000's

	1993	1994	1995	1996	1997
	-----	-----	-----	-----	-----
Beg. of Year Stock	399.0	369.6	361.5	1,174.5	1,286.7
Estimated Consumption					
(a) Sales/Distrib.	708.7	887.7	1,065.0	1,171.8	1,289.0
(b) Loss/Disposal	55.2	8.8			
(c) Transfer/Adjust.	279.5	-396.4			
Add'l Contraceptives					
(a) Received	1,014.0	492.0		NA	NA
(b) Scheduled	NA		1,728.0		NA
End of Yr Stock	369.6	361.5	1,024.5	2.7	NA
Desired EOY Stock	NA	NA	1,171.8	1,289.0	NA
Net Supply Situation					
(a) Surplus	NA	NA			NA
(b) Qty Needed	NA	NA	150.0	1,284.0	NA
Supply Shortfall	NA	NA			-0.7
1995 Minimum stock (months):	6				
Maximum stock (months):	12				
Desired stock (months):	12				
1996 Minimum stock (months):				6	
Maximum stock (months):				12	
Desired stock (months):				12	

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Country: Peru
Recipient: Instituto Peruano del Seguro Social
Product: 52mm Non Colored, No Logo
Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
Time: 16:48
Prepared on: 12/03/94
Modified on: 12/14/94

1995 Contraceptive Procurement Table
Footnotes

BEGINNING STOCK Year: 1993

National inventory of Oct. 92 adjusted to January with consumption data and estimated through 1. service statistics, 2. reported consumption, and 3. comparison of two inventories.

a. ESTIMATED USE Year: 1993

Real consumption reported by IPSS: 567,000.

a. ESTIMATED USE Year: 1994

Estimate based on reported consumption and on Nat'l inventories 11/93 and 11/94.

a. ESTIMATED USE Year: 1995

20% increase projected based on increment realised in 1994.

a. ESTIMATED USE Year: 1996

10% increase projected due to expected increasing demand, as realised in recent years.

NEWCPT V2.2

Country: Peru
Recipient: Instituto Peruano del Seguro Social
Product: 52mm Non Colored, No Logo
Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
Time: 16:48
Prepared on: 12/03/94
Modified on: 12/14/94

19. ESTIMATED USE Year: 1997
10% projected, same as 1996, pending revision.

20. ESTIMATED LOSS Year: 1993
4,100 lost due to expiry.
Balance of 51,000 is unexplained, apparently not consumed, but missing from inventory. Due apparently to problems with MIS and inventory control.

21. ESTIMATED LOSS Year: 1994
8,800 lost due to expiry.

22. TRANSFERS Year: 1993
Distributed to IPSS by PRISMA 734,500.

23. TRANSFERS Year: 1994
888,400 were distributed to IPSS by PRISMA.

Country: Peru
 Recipient: Instituto Peruano del Seguro Social
 Product: Copper T, 380
 Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
 Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
 Time: 16:48
 Prepared on: 12/02/94
 Modified on: 12/14/94

1995 Contraceptive Procurement Table
 All Numbers in 1,000's

	1993	1994	1995	1996	1997
	-----	-----	-----	-----	-----
Beg. of Year Stock	43.7	45.5	32.5	52.3	55.0
Estimated Consumption					
(a) Sales/Distrib.	43.2	45.3	49.8	52.3	54.9
(b) Loss/Disposal	1.3	0.4			
(c) Transfer/Adjust.	-23.9	-13.9			
Add'l Contraceptives					
(a) Received	22.4	18.8		NA	NA
(b) Scheduled	NA		34.4		NA
End of Yr Stock	45.5	32.5	17.1	0.0	NA
Desired EOY Stock	NA	NA	52.3	54.9	NA
Net Supply Situation					
(a) Surplus	NA	NA			NA
(b) Qty Needed	NA	NA	35.2	55.0	NA
Supply Shortfall	NA	NA			

1995 Minimum stock (months): 6
 Maximum stock (months): 12
 Desired stock (months): 12

1996 Minimum stock (months): 6
 Maximum stock (months): 12
 Desired stock (months): 12

Country: Peru
 Recipient: Instituto Peruano del Seguro Social
 Product: Copper T, 380
 Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
 Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
 Time: 16:49
 Prepared on: 12/02/94
 Modified on: 12/14/94

1995 Contraceptive Procurement Table
 Footnotes

BEGINNING STOCK Year: 1993

National inventory of contraceptives conducted Oct. - Nov. 1992.

ESTIMATED USE Year: 1993

Real consumption reported from IPSS' MIS. plus adjustment considered to be under reporting of consumption.

ESTIMATED USE Year: 1994

Estimated from maximum consumption estimated from National Inventory 11/93 and 11/94 data, and from reported consumption.

1. ESTIMATED USE Year: 1995

10% increase projected due to increasing demand and new post partum program.

1. ESTIMATED USE Year: 1996

5% increase projected due to increasing demand of this method.

NEWCPT V2.2

Country: Peru
Recipient: Instituto Peruano del Seguro Social
Product: Copper T, 380
Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
Time: 16:49
Prepared on: 12/02/94
Modified on: 12/14/94

a. ESTIMATED USE Year: 1997

Same as 1996.

b. ESTIMATED LOSS Year: 1993

1,300 expired in November.

c. ESTIMATED LOSS Year: 1994

400 lost to expiry.

TRANSFERS Year: 1993

Total distributed to IPSS by PRISMA: 46,300.

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Country: Peru
 Recipient: Instituto Peruano del Seguro Social
 Product: Depo-Provera (every 3 mos)
 Prepared by: Ampeh/FPLM, Leon & Gutierrez/PRISMA
 Modified by: Ampeh/FPLM, Leon & Gutierrez/PRISMA

Date: 12/14/94
 Time: 16:49
 Prepared on: 12/05/94
 Modified on: 12/08/94

1995 Contraceptive Procurement Table
 All Numbers in 1,000's

	1993	1994	1995	1996	1997
	-----	-----	-----	-----	-----
Beg. of Year Stock	0.0	0.6	9.7	20.2	42.1
Estimated Consumption					
(a) Sales/Distrib.	8.9	10.3	12.9	16.1	16.1
(b) Loss/Disposal					
(c) Transfer/Adjust.	-9.5	-11.8	35.0		
Add'l Contraceptives					
(a) Received		7.6		NA	NA
(b) Scheduled	NA		58.4	38.0	NA
End of Yr Stock	0.6	9.7	20.2	42.1	NA
Desired EOY Stock	NA	NA	16.1	16.1	NA
Net Supply Situation					
(a) Surplus	NA	NA	4.1	26.0	NA
(b) Qty Needed	NA	NA			NA
Supply Shortfall	NA	NA			

1995 Minimum stock (months): 6
 Maximum stock (months): 12
 Desired stock (months): 12

1996 Minimum stock (months): 6
 Maximum stock (months): 12
 Desired stock (months): 12

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Country: Peru
Recipient: Instituto Peruano del Seguro Social
Product: Depo-Provera (every 3 mos)
Prepared by: Ampeh/FPLM, Leon & Gutierrez/PRISMA
Modified by: Ampeh/FPLM, Leon & Gutierrez/PRISMA

Date: 12/14/94
Time: 16:49
Prepared on: 12/05/94
Modified on: 12/08/94

1995 Contraceptive Procurement Table
Footnotes

BEGINNING STOCK Year: 1993

No stock, new program.

a. ESTIMATED USE Year: 1993

Reported consumption: 6,064. This is reporting rate of 75%.

a. ESTIMATED USE Year: 1994

Estimate is preliminary, according to reported consumption and Nat'l Inventory data. Consumption and stocks need to be monitored carefully as no historical data exists. Effort needs to be made for service delivery to avoid overstocks, demand apparently exists.

a. ESTIMATED USE Year: 1995

25% projected, new program, increasing demand for this method. Projection is very preliminary and must be reviewed in six months.

a. ESTIMATED USE Year: 1996

Same as 1995.

Country: Peru
Recipient: Instituto Peruano del Seguro Social
Product: Depo-Provera (every 3 mos)
Prepared by: Ampeh/FPLM, Leon & Gutierrez/PRISMA
Modified by: Ampeh/FPLM, Leon & Gutierrez/PRISMA

Date: 12/14/94
Time: 16:50
Prepared on: 12/05/94
Modified on: 12/08/94

ESTIMATED USE Year: 1997

Increase not projected pending revision of consumption data for 1995 and 1996.

TRANSFERS Year: 1993

2,147 distributed to IPSS by PRISMA.
Balance represents transfers at lower levels from MINSA.

TRANSFERS Year: 1994

19,687 distributed to UPPS by PRISMA.

20. TRANSFERS Year: 1995

This should be transferred by PRISMA to MINSA in MAY.

Country: Peru
 Recipient: Instituto Peruano del Seguro Social
 Product: Lo-Femenal, Blue Lady
 Prepared by: Ampeh/FPLM, Gutierrez & Leon/PRISMA
 Modified by: Ampeh/FPLM, Gutierrez & Leon/PRISMA

Date: 12/14/94
 Time: 16:50
 Prepared on: 12/03/94
 Modified on: 12/14/94

1995 Contraceptive Procurement Table
 All Numbers in 1,000's

	1993	1994	1995	1996	1997
	-----	-----	-----	-----	-----
Beg. of Year Stock	153.4	108.0	122.6	220.6	219.0
Estimated Consumption					
(a) Sales/Distrib.	187.8	216.6	220.0	220.0	220.0
(b) Loss/Disposal	19.5				
(c) Transfer/Adjust.	169.3	86.8			
Add'l Contraceptives					
(a) Received	331.2	243.6		NA	NA
(b) Scheduled	NA	74.4	85.2		NA
End of Yr Stock	108.0	122.6	-12.2	0.6	NA
Desired EOY Stock	NA	NA	220.0	220.0	NA
Net Supply Situation					
(a) Surplus	NA	NA			NA
(b) Qty Needed	NA	NA	232.8	219.6	NA
Supply Shortfall	NA	NA		1.2	2.6

1995 Minimum stock (months): 6
 Maximum stock (months): 12
 Desired stock (months): 12

1996 Minimum stock (months): 6
 Maximum stock (months): 12
 Desired stock (months): 12

Country: Peru
 Recipient: Instituto Peruano del Seguro Social
 Product: Lo-Femenal, Blue Lady
 Prepared by: Ampeh/FPLM, Gutierrez & Leon/PRISMA
 Modified by: Ampeh/FPLM, Gutierrez & Leon/PRISMA

Date: 12/14/94
 Time: 16:50
 Prepared on: 12/03/94
 Modified on: 12/14/94

1995 Contraceptive Procurement Table
 Footnotes

BEGINNING STOCK

Year: 1993

Nat'l Inventory of contraceptives conducted Oct. - Nov. 1992.
 Estimated consumption Nov. - Dec. 92 deducted and PRISMA's
 distribution Nov. - Dec. 92 added.

b. ESTIMATED LOSS

Year: 1993

856 lost to expiry.
 Due to lack of reliable consumption information and inventory control,
 it is estimated this amount was likely lost, perhaps to leaks. It may
 have been consumed but not reported.

c. TRANSFERS

Year: 1993

169,300 of shipments received retained by PRISMA. Total distributed to
 IPSS: 161,900.

d. TRANSFERS

Year: 1994

Retained by PRISMA. Total distributed to IPSS: 156,780.

Country: Peru
 Recipient: Instituto Peruano del Seguro Social
 Product: Norplant
 Prepared by: Gutierrez & Leon/PRISMA, Ampeh, FPLM
 Modified by: Gutierrez & Leon/PRISMA, Ampeh, FPLM

Date: 12/14/94
 Time: 16:50
 Prepared on: 12/04/94
 Modified on: 12/08/94

1995 Contraceptive Procurement Table
 All Numbers in 1,000's

	1993	1994	1995	1996	1997
	-----	-----	-----	-----	-----
Beg. of Year Stock	0.0	0.0	0.0	0.0	0.0
Estimated Consumption					
(a) Sales/Distrib.					
(b) Loss/Disposal					
(c) Transfer/Adjust.	0.2		1.0		
Add'l Contraceptives					
(a) Received	0.2			NA	NA
(b) Scheduled	NA		1.0		NA
End of Yr Stock	0.0	0.0	0.0	0.0	NA
Desired EOY Stock	NA	NA			NA
Net Supply Situation					
(a) Surplus	NA	NA			NA
(b) Qty Needed	NA	NA			NA
Supply Shortfall	NA	NA			

1995 Minimum stock (months): 6
 Maximum stock (months): 12
 Desired stock (months): 12

1996 Minimum stock (months): 6
 Maximum stock (months): 12
 Desired stock (months): 12

Country: Peru
Recipient: Instituto Peruano del Seguro Social
Product: Norplant
Prepared by: Gutierrez & Leon/PRISMA, Ampel, FPLM
Modified by: Gutierrez & Leon/PRISMA, Ampel, FPLM

Date: 12/14/94
Time: 16:51
Prepared on: 12/04/94
Modified on: 12/08/94

1995 Contraceptive Procurement Table
Footnotes

1 BEGINNING STOCK Year: 1993

New product, had no stock in January 93.

2 . ESTIMATED USE Year: 1993

Not using this product.

2 . ESTIMATED USE Year: 1994

IPPS is not yet providing NORPLANT to clients.

2 . TRANSFERS Year: 1993

transferred to MINSA.

2 . TRANSFERS Year: 1995

To be transferred to PRIVADO (NGOs) by PRISMA.

Country: Peru
Recipient: Instituto Peruano del Seguro Social
Product: Norplant
Prepared by: Gutierrez & Leon/PRISMA, Ampeh, FPLM
Modified by: Gutierrez & Leon/PRISMA, Ampeh, FPLM

Date: 12/14/94
Time: 16:51
Prepared on: 12/04/94
Modified on: 12/08/94

SHIPMENTS RECEIVED Year: 1993

Shipment was delivered to PRISMA and by PRISMA to MINSA.

INSTITUTO PERUANO DEL SEGURO SOCIAL

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Country: Peru
 Recipient: Instituto Peruano del Seguro Social
 Product: Conceptrol Foaming Tablet
 Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
 Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
 Time: 16:51
 Prepared on: 12/03/94
 Modified on: 12/14/94

1995 Contraceptive Procurement Table
 All Numbers in 1,000's

	1993	1994	1995	1996	1997
	-----	-----	-----	-----	-----
1 Beg. of Year Stock	175.7	238.7	269.5	351.5	351
2 Estimated Consumption					
(a) Sales/Distrib.	280.0	350.0	350.0	350.0	350
(b) Loss/Disposal	5.1	-12.7			
(c) Transfer/Adjust.	-348.1	332.7			
3 Add'l Contraceptives					
(a) Received		700.8		NA	NA
(b) Scheduled	NA		192.0		NA
4 End of Yr Stock	238.7	269.5	111.5	1.5	NA
5 Desired EOY Stock	NA	NA	350.0	350.0	NA
6 Net Supply Situation					
(a) Surplus	NA	NA			NA
(b) Qty Needed	NA	NA	240.0	350.4	NA
7 Supply Shortfall	NA	NA			348

1995 Minimum stock (months): 6
 Maximum stock (months): 12
 Desired stock (months): 12

1996 Minimum stock (months): 6
 Maximum stock (months): 12
 Desired stock (months): 12

BEST AVAILABLE DOCUMENT

Country: Peru
Recipient: Instituto Peruano del Seguro Social
Product: Conceptrol Foaming Tablet
Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
Time: 16:51
Prepared on: 12/03/94
Modified on: 12/14/94

1995 Contraceptive Procurement Table
Footnotes

1. BEGINNING STOCK

Year: 1993

National Inventory of Contraceptives Oct. 92, consumption and distribution from PRISMA 11-12/92 considered.

1. ESTIMATED USE

Year: 1993

Real consumption reported by IPSS: 273,000.

1. ESTIMATED USE

Year: 1994

Consumption estimate based on National Inventory data 11/93 and 11/94, and on reported consumption data.

1. ESTIMATED USE

Year: 1995

20% increase projected based on increment realised in 1994.

1. ESTIMATED USE

Year: 1996

5%

Country: Peru
Recipient: Instituto Peruano del Seguro Social
Product: Conceptrol Foaming Tablet
Prepared by: Gutierrez & Leon/PRISMA, Ampeh/FPLM
Modified by: Gutierrez & Leon/PRISMA, Ampeh/FPLM

Date: 12/14/94
Time: 16:52
Prepared on: 12/03/94
Modified on: 12/14/94

ESTIMATED USE Year: 1997

5%

ESTIMATED LOSS Year: 1993

2,500 lost due to expiry.
Balance is an adjustment due to poor data available on consumption and problems with inventory control.

2b. ESTIMATED LOSS Year: 1994

Apparently was a transfer of approximately 12,00 from MINSA at lower levels, based on estimate of consumption and stock data from Nat'l Inventories.

2c. TRANSFERS Year: 1993

Total distributed to IPSS by PRISMA: 348,100.

2c. TRANSFERS Year: 1994

Total distributed to IPSS by PRISMA: 368,100.

ANNEX C

Administrative Report Logistics Workshop

Administrative Report: Logistics Workshop

This document refers to the Workshop on Logistics Management held from November 28 to December 2, 1994 for staff from the Ministry of Health in the José Carlos Mariátegui region, specifically the Coordinators of Family Planning Programs with headquarters in Puno.

1. Work Site

In order to ensure the participation of the Coordinators of Family Planning and support staff, it was decided to hold the Workshop in the city of Puno, located in southern Peru.

The necessary contacts were made, requesting budgets from the hotels available in the area including: Hotel de Turistas, Hotel Ferrocarril, Hotel Italia. The Hotel Italia was selected for the availability and comfort of its rooms and the Hotel Ferrocarril was selected for its conference room; the two hotels are close to each other.

2. Preconditions

There was a series of coordinating sessions with central level staff of the Ministry of Health in order to obtain approval for the event and keep them informed on the content, participants, dates and locations. In addition, statistical information was requested on the movement of contraceptives in recent years in Puno and three officials from the central level were invited to participate.

There were also direct coordinating sessions with the Coordinator of Family Planning in Puno, in order to identify the number and names of the participants. In addition, she was asked to provide support in identifying available locations and materials for developing this activity.

There was communication at the proper time with the local Coordinator and the local Mission of USAID-Peru on carrying out the event so as to avoid any duplication of effort and guarantee that the presenters would be in attendance.

3. External Coordination

There were coordinating sessions with the Family Planning Logistics Management Project (FPLM) at John Snow Inc. in order to fulfill the requirements for conducting the workshop such as: budget preparation, list of participants, etc.

In addition, there was coordination with the JSI / FPLM office in Colombia to provide them with the statistical information on contraceptive movements in Puno and the list of participants.

4. Provision of materials and equipment

Based on the coordination with JSI/FPLM, it was possible to identify precisely the list of office materials to be used during the Workshop. Contact was made with local suppliers regarding this information, in order to guarantee the quality of the products, and to assure that it was possible to meet the requirements of the Workshop.

In addition, the necessary audiovisual materials were available: overhead projector, acrylic blackboards, flipcharts.

5. Personnel

The FP Program Coordinators for the Puno Subregion as well as their assistants participated. In addition, administrative personnel from MINSA's FP Program and PRISMA's FP Program were present.

6. Activities prior to the Workshop

All the office supplies and training materials were prepared in advance by the FPLM office in Colombia, including documents for presenters and participants. Reproducing and collating this material required additional effort.

Later, it was necessary to package all the material to send it to Puno, headquarters for the event.

7. Housing and Meals

The Hotel Italia had the required number of rooms available for the participants and presenters; all rooms were comfortable and clean. Meals for those staying at the hotel (breakfast and dinner) were very pleasant.

The Hotel El Ferrocarril, the site for the workshop, provided coffee break service and lunch for all the participants.

ANNEX D

Administrative Report CPTs

Administrative Report: CPTs

This document presents a report on all administrative support provided and coordinating sessions held, particularly from November 27 to December 8, 1994, dates during which the Contraceptive Procurement Tables (CPTs) were prepared for the years 95-97 for Peru.

1. Work Site

To guarantee the participation of the principal representatives of the major institutions in the country: MINSA, IPSS and the private sector, most of the work was performed in Lima at the offices of the charitable organization, PRISMA.

2. Preconditions

During the months of October and November working coordinating sessions were held with institutions in the private sector, primarily those headquartered in provinces such as PLANFAMI in Puno, PLANIFAM in Cuzco and CENPROF in Trujillo, in order to incorporate the concept of the CPTs and verify the pertinent information for the private sector.

In addition, there were some meetings with the Director of MINSA's National Family Planning Program and with the Program Director at the IPSS, in order to inform them about the preparation of the CPTs and particularly to ask them to update the relevant statistical information on all consumption and movement of contraceptive supplies at the national level and by regions.

Ongoing contact was maintained with USAID-Peru, reporting on progress made in the area of preliminary coordinating sessions to prepare the Tables.

During November, 1994, with the available information collected at the coordination sessions, Mr. Leonardo León and Mr. Carlos Gutiérrez prepared some preliminary tables and systematized all the relevant information from the public and private sectors; this served as the basis for preparing the 1995 CPTs with FPLM assistance.

3. Working Meetings

On November 30 in Puno and from December 5 to 8, there were various working meetings to prepare the Tables.

Date	Participants	Location
11/30/94	Karen Ampeh, FPLM-John Snow Carlos Gutiérrez, PRISMA (Puno) Leonardo León, PRISMA 7 p.m.-10 p.m.	Hotel Italia
12/02/94	Nora Quesada, FPLM-John Snow Karen Ampeh, FPLM-John 10 a.m.- 12 p.m. Alfonso Villacorta, MINSA Lucy Del Carpio, MINSA Rosario Huapaya, MINSA Carlos Gutiérrez, PRISMA Leonardo León, PRISMA	MINSA
12/05/94	Karen Ampeh, FPLM-John Snow Carlos Gutiérrez, PRISMA 9 a.m.-1 p.m. Leonardo León, PRISMA Dr. Eduardo Mostajo, INPPARES Abel Mel, INPPARES	PRISMA
	Workshop on CPTs 14 participants : 3 p.m.-6 p.m. MINSA,IPSS,INPPARES and PRISMA	PRISMA
12/06/94	Gloria Nichtawitz, AID Karen Ampeh, FPLM-John Snow 9 a.m.-10.30 a.m. Carlos Gutiérrez, PRISMA	AID
	Karen Ampeh, FPLM-John Snow Carlos Gutiérrez, PRISMA 11 a.m.-9 p.m. Leonardo León, PRISMA Dr. Alfonso Villacorta, MINSA Luis Infantes, MINSA	PRISMA
12/07/94	Karen Ampeh, FPLM-John Snow Carlos Gutiérrez, PRISMA 9 a.m.-7.30 p.m. Leonardo León, PRISMA Dr. Enrique Del Barco, IPSS Nelly López, IPSS	PRISMA
12/08/94	Karen Ampeh, FPLM-John Snow Carlos Gutiérrez, PRISMA 9 a.m.-3 p.m. Leonardo León, PRISMA	PRISMA

During these meetings, the relevant historical information was reviewed and the respective Tables were estimated for each method.

4. Provision of materials and equipment

All necessary provisions were made to have all the office and work materials needed to support the development of the workshop on CPTs and all the working meetings held with MINSA, IPSS, INPPARES and between PRISMA and JSI/FPLM.

In addition, based on the coordinating sessions with Mrs. Ampeh, it was possible to identify precisely the provision of materials and the availability of a dedicated workspace for a week at A.B. PRISMA to carry out these activities.

The following equipment was available: overhead projector, data display, computer, acrylic blackboard and calculators. All this material was available in the conference room of the PRISMA Family Planning Project.

5. Personnel

Administrative staff participated from MINSA, IPSS and PRISMA's Family Planning Project.

Project personnel participated full time in the preparation of the CPTs; for MINSA and IPSS a working day was set aside exclusively for them.