

PIAABC-78

International Association of
The Pan African Institute
for Development

Pan African Institute for
Development, West Africa

FACT SHEET FOR

Selected Small-Scale Business Enterprises in Bamenda, N.W. Province

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1. Name of Enterprise: **Fonab Soap**
2. a) Name of Proprietor: **Mrs. Fonche**
 Educational Level: **'A' Level & Great I Teacher**
- b) Name of Manager: **Aku Christopher**
 Educational Level: **'A' Level**
3. Address - Postal: **P.O. Box 370 Bamenda**
Telex **Telephone Office: 36-27-60**
House 36-27-50
- Fax:*
- Location of Business: **Nkwen**
4. Date of Establishment **1985**
5. Major Activity Areas: **Soap Production**
Vegetable/Oil Production
6. No. of people employed **Total 8**
Males 8
Females 0
7. Initial Capital (Level of Investment): **Approximated at 150,000,000 FCFA**
8. Materials used for production:
Local: **Raw Materials Essentially Local**
Imported: **Machinery/Equipment Imported**
9. Turnover (Average Annual Sales):
1991 210,000,000 FCFA
1990 145,000,000 FCFA
1989 120,000,000 FCFA

1. Name of Enterprise: **Growth Products Enterprise**
2. a) Name of Proprietor: **Mrs Grace Munakwa**
 Educational Level: **Primary, Secondary, and High School**
- b) Name of Manager: **Mrs Grace Munakwa**
 Educational Level: **Primary, Secondary, and High School**
3. Address - Postal: **P.O. Box 257 Bamenda**
Telex **Telephone Office: 36-25-46**
House
- Fax:*
 Location of Business: **Church Centre Junction**
4. Date of Establishment **1989**
5. Major Activity Areas: **Production of Soya Flour**
Production of Soya Milk
Production of Soya Sprout
6. No. of people employed **Total 9**
Males 6
Females 3
7. Initial Capital (Level of Investment): **Approximately 3,000,000 FCFA**
8. Materials used for production: *Local* **Essentially Local**
Imported **Some containers**
9. Turnover (Average Annual Sales):
1990/91 3000,000 FCFA Approximate
1989/90 1800,000 FCFA Approximate

1. Name of Enterprise: **LOCOBUMI (Local Construction and Building Materials)**
2. a) Name of Proprietor: **Aben Tambi Thomas**
 Educational Level: **C/B London Stage One**
- b) Name of Manager: **Awemo Emmanuel**
 Educational Level: **----**
3. Address - Postal: **P.O. Box 470 Bamenda**
Telex Telephone Office: 36-35-35
House
- Fax: 36-22-84*
 Location of Business: **SONAC Street Mankon**
4. Date of Establishment: **May 1992**
5. Major Activity Areas: **Production of Tiles, Clay Bricks,
 Planned Activities: Building Construction,
 Importation of Machinery and Tools**
6. No. of people employed **Total 5**
Males 5
Females--
7. Initial Capital (Level of Investment): **2,000,000 FCFA**
8. Materials used for production:
Local **Essentially Local**
Imported **----**
9. Turnover (Average Annual Sales): **Just started, but promising since May
 1992 When production commenced sold
 tiles worth 784,0000 FCFA**

1. Name of Enterprise: **Cameroon Agricultural Tools Industry
CATMI**
2. a) Name of Proprietor: **Mr Anguh**
Educational Level:
- b) Name of Manager: **Tantan Henry**
Educational Level: **B.D. Philosophy**
3. Address - Postal: **P.O. Box 5075 Bamenda**
Telex: ---
Telephone Office: ---
House: ---
Fax: ---
Location of Business: **Opposite Marketing Board, Mile 3 Nkwen**
4. Date of Establishment **1972**
5. Major Activity Areas: **Production of Afric. Tools/Equipment/Machinery,
Pulpers (Coffee), Seed Planters, Corn Mills, Animal
Traction, Implements Such as Oxen Ploughs, Hand Crafts,
Bullocks Carts, Tricycles for Disabled, Spades Hoes ETC.)**
6. No. of people employed **Total 4**
Males 4
Females
7. Initial Capital (Level of Investment): **400,000,000FCFA**
8. Materials used for production:
Local **Main Raw Materials** *Local*
Imported **Equipment/Machinery**
9. Turnover (Average Annual Sales): **Not Known**

1. Name of Enterprise: **Progressive Furniture**
2. a) Name of Proprietor: **Mr. Forkuwa**
 Educational Level: **---**
- b) Name of Manager: **Mrs Nsum Pauline Forkwa**
 Educational Level: **'A' Level G.C.E**
3. Address - Postal: **P.O. Box 599 Bamenda**
Telex **Telephono Office: 36-37-35**
House
- Fax:*
 Location of Business: **Opposite Immigration Office Bamenda**
4. Date of Establishment **1982**
5. Major Activity Areas: **- Furniture Production**
- Furniture Sales (Chair, Beds)
6. No. of people employed **Total 16 Apprentices**
Males 15
Females 1
7. Initial Capital (Level of Investment): **50,000 FCFA**
8. Materials used for production:
Local **Essentially local e.g Timber**
Imported **Machinery and some basic Tools**
9. Turnover (Average Annual Sales): **Not known, no records kept.**

1. Name of Enterprise: **New Modern Furniture**
2. a) Name of Proprietor: **Chi Allsus**
 Educational Level: **----**
- b) Name of Manager: **Awangwan Jude**
 Educational Level: **Secondary School**
3. Address - Postal: **P.O. Box 135 Bamenda**
Telex
Telephone Office: ---
House: ---
- Fax:*
 Location of Business: **SONAC Street**
4. Date of Establishment **01/03/1987**
5. Major Activity Areas: **Production and Sale of Furniture**
6. No. of people employed **Total 8**
Males 7
Females 1
7. Initial Capital (Level of Investment): **400,000 FCFA**
8. Materials used for production:
Local **Raw Materials**
Imported **Machinery/Equipment**
9. Turnover (Average Annual Sales):
1991 150,000 FCFA
1990 1,200,000 FCFA
1989 1,000,000 FCFA

1. Name of Enterprise: **Nsal Family Poultry Farm**
2. a) Name of Proprietor: **Mr Cletus Nasi**
 Educational Level: **Standard six**
- b) Name of Manager: **Mr Cletus Nasi**
 Educational Level: **Standard six**
3. Address - Postal: **C/o Com. Dev. Bamenda**
Telex Telephone Office: 36-11-19
House
- Fax:*
 Location of Business: **Ntarikon**
4. Date of Establishment **1982**
5. Major Activity Areas: **Poultry**
Hatchery, Breeding, Sales (Eggs, Chickens)
6. No. of people employed **Total**
Males No Employees, Family Labour
Females
7. Initial Capital (Level of Investment): **400,000 FCFA**
8. Materials used for production:
Local Raw Material
Imported Machinery
9. Turnover (Average Annual Sales): **Not Known**

1. Name of Enterprise: **Gamnje & Brothers Welding Enterprise**
2. a) Name of Proprietor: **John Gamnje**
Educational Level: **Elementary**
- b) Name of Manager: **John Gamnje**
Educational Level: **Elementary (First School)**
3. Address - Postal: **P.O. Box 23 Bamenda**
Telex Telephone Office House
- Fax:*
Location of Business: **Nkwen - Bamenda**
4. Date of Establishment **1985**
5. Major Activity Areas: **Production of Window Prctectors, Metal doors, Metal Bed Water Tanks and other Metal Products,**
6. No. of people employed **Total 10**
Males 10
Females ---
7. Initial Capital (Level of Investment): **350,000 FCFA**
8. Materials used for production:
Local Main source
Imported Some Equipment
9. Turnover (Average Annual Sales): **Not Known**

1. Name of Enterprise: **General Metal Works**
2. a) Name of Proprietor: **Ndasi Godwin**
 Educational Level: **First School Leaving Certificate**
- b) Name of Manager: **Ndasi Godwin**
 Educational Level: **First School Leaving Certificate**
3. Address - Postal: **P.O. Box 4060 Bamenda**
Telex Telephone Office
Houso
- Fax:*
- Location of Business: **SONAC Street**
4. Date of Establishment **1984**
5. Major Activity Areas: **Window Protectors, Mortor Carriages,
 Trucks, Beds and other Metal Works**
6. No. of people employed **Total 6 Apprenticed**
Males 6
Females--
7. Initial Capital (Level of Investment): **250,000 FCFA**
8. Materials used for production:
Local **Essentially Timber**
Imported **Some Tools and Equipment**
9. Turnover (Average Annual Sales):
1991 400,000 FCFA
1990 520,000 FCFA
1989 650,000 FCFA
(all crude estimates)

1. Name of Enterprise: **Caspa Classical Furniture**
2. a) Name of Proprietor: **Mr Christopher Tegga Kaspa**
Educational Level: **First School leaving**
- b) Name of Manager: **Mr Christopher Tegga Kaspa**
Educational Level: **First School Leaving**
3. Address - Postal: **P.O. Box 137 Bamenda**
Telex Telephone Office
Houso
- Fax:*
Location of Business: **SONAC Street**
4. Date of Establishment **1982**
5. Major Activity Areas: **Production of:**
- Window Protectors, Motor Carriages
- Trucks, Beds and other Metal Works
6. No. of people employed **Total 12 apprentices**
Males 12
Females --
7. Initial Capital (Level of Investment): **200,000 FCFA**
8. Materials used for production:
Local **Local Timber**
Imported **Machinery and some Tools**
9. Turnover (Average Annual Sales): **Around average during the last 3 years**
7,500,000 FCFA

1. Name of Enterprise: **Traditional Handicraft Cooperatives**
2. a) Name of Proprietor: **Cooperative Members**
 Educational Level: **---**
- b) Name of Manager: **Ngumawah Margaret**
 Educational Level: **Elementry School**
3. Address - Postal: **P.O. Box 123 Bamenda**
Telex Telephone Office
House
- Fax:*
 Location of Business: **Foot Hill Nkwen**
4. Date of Establishment **14/05/1965**
5. Major Activity Areas: **Production of Crafts**
Marketing (Local) and External (Export)
to Europe/USA
6. No. of people employed **Total 6**
Males 2
Females 4
7. Initial Capital (Level of Investment): **394,650, FCFA**
8. Materials used for production:
Local Local
Imported ---
9. Turnover (Average Annual Sales): **1991 2,132,185**
1990 4,386,645

1. Name of Enterprise: **Mbuy & Family Cement Block Industry**
2. a) Name of Proprietor: **Mr. Mbuy**
Educational Level: **—**
- b) Name of Manager: **Nshom David Ndifon**
Educational Level: **C.A.P**
3. Address - Postal: **P.O. Box 5030 Bamenda**
Telex **Telephone Office**
House
- Fax:*
Location of Business: **Mile 3 Nkwen - Bamenda**
4. Date of Establishment **1980**
5. Major Activity Areas: **Production of
Cement Blocks, Roofing Tiles, Wall Tiles
Stone Crushing, Sale of Products**
6. No. of people employed **Total**
Males
Females
7. Initial Capital (Level of Investment): **20,000,000 FCFA**
8. Materials used for production:
Local **Raw materials**
Imported **Equipment and Machinery**
9. Turnover (Average Annual Sales): 1991 **7,905,400 FCFA**
1990 **7,777,500 FCFA**
1989 **4,700,400 FCFA**

1. Name of Enterprise: **Earthno Paradise Horticultureal Centre**
2. a) Name of Proprietor: **Atanga Martin Tabifor**
 Educational Level: **High School (Professional School)A.T.G.R**
- b) Name of Manager: **Atanga Martin Tabifor**
 Educational Level: **High School (Professional School)A.T.G.R**
3. Address - Postal:
Telex **Telephone Office**
House
- Fax:*
 Location of Business: **City Chemist Round About**
4. Date of Establishment **December 1991**
5. Major Activity Areas: **Flower & Vegetable Gardening, Flower Jars
 Craft units for flowers, Sale of Agric Seeds,
 Fertilizer & Chemical for Agriculture.**
6. No. of people employed **Total 5**
Males 1
Females 4
7. Initial Capital (Level of Investment): **Not Known**
8. Materials used for production:
Local **All local**
Imported **_____**
9. Turnover (Average Annual Sales): **Not Known**

1. Name of Enterprise: **Bongadu and Kids Enterprise**
2. a) Name of Proprietor: **Mrs Martha Kernyuy Bongadu**
 Educational Level: **Secondary Education**
- b) Name of Manager: **Mrs Martha Kernyuy Bongadu**
 Educational Level: **Secondary Education**
3. Address - Postal: **C/o Bamenda Urban Council**
Telex **Telephone Office: 36-25-19**
House
- Fax:*
- Location of Business: **Mankon Main Market (Shed 409)**
4. Date of Establishment **1970**
5. Major Activity Areas: **Dry bitter leaves, Guava Juice,
 Confectioneries Plantain Chips,
 Yaourt and Alaska**
6. No. of people employed **Total 3 employees**
Males
Females 3
7. Initial Capital (Level of Investment): **50,000 FCFA**
8. Materials used for production:
Local **All Local**
Imported
9. Turnover (Average Annual Sales): **Not Known, No record kept**

1. Name of Enterprise: **Queens Restaurant**
2. a) Name of Proprietor: **Mrs Ester Nangah Ako**
 Educational Level: **R.S.A. Advanced Level**
- b) Name of Manager: **Mrs Ester Nangah Ako**
 Educational Level: **R.S.A. Advanced Level**
3. Address - Postal: **P.O. Box, 111 Bamenda**
Telex **Telephone Office: 36-17-19**
House
- Fax:*
- Location of Business: **Fon Street, Bamenda**
4. Date of Establishment **12/08/1992**
5. Major Activity Areas: **- Preparation of various foodstuffs for consumption in Restaurant, Sale of Drinks**
6. No. of people employed **Total 8**
Males 4
Females 4
7. Initial Capital (Level of Investment): **4,000,000 FCFA**
8. Materials used for production:
Local **Local foodstuff/drinks**
Imported **Some Imported drinks**
9. Turnover (Average Annual Sales): **Just started**

1. Name of Enterprise: **Black Star Pharmacy**
2. a) Name of Proprietor: **Mrs Noamu Lulia née Nfor**
 Educational Level: **B. Pharmacy Hons.**
- b) Name of Manager: **Mrs Naumu Lulia née Nfor**
 Educational Level: **B. Pharmacy Hons.**
3. Address - Postal: **P.O. Box,132, Bamenda**
 Telex **Telephone Office : 36-12-04**
House: 36-13-04
- Fax:
- Location of Business: **Hospital Roundabout**
4. Date of Establishment **1978**
5. Major Activity Areas: **Retail Pharmacy**
6. No. of people employed: **Total 5**
Males 2
Females3
7. Initial Capital (Level of Investment): **5,000,000 FCFA**
8. Materials used for production:
 Local **Not Applicable**
 Imported
9. Turnover (Average Annual Sales):
1991 25,000,000 FCFA
1990 36,000,000 FCFA
1989 70,000,000 FCFA

1. Name of Enterprise: **Unique Printers**
2. a) Name of Proprietor: **Mr&Mrs Wutofu Solomon**
 Educational Level: **F.S.L.C., R.S.A Typewriting, I.V.T.C Buea**
- b) Name of Manager: **Mr Wutofu Solomon**
 Educational Level: **F.S.L.C., R.S.A Typewriting, I.V.T.C Buea**
3. Address - Postal: **P.O. Box 592, Bamenda**
Telex
Telephone Office: 36-34-07
House: 36-34-63
- Fax:*
 Location of Business: **Opposite Ebibi Book Centre**
4. Date of Establishment **1/8/1987**
5. Major Activity Areas: **- Printing**
- Supplies
6. No. of people employed **Total 7**
Males 4
Females 3
7. Initial Capital (Level of Investment): **2,500,000 FCFA**
8. Materials used for production:
Local **Essentially Stationery**
Imported **Equipment and some Stationery**
9. Turnover (Average Annual Sales): **Not known**

1. Name of Enterprise: **Njini & Family Snack Bar Restaurant**
2. a) Name of Proprietor: **Mr. Njini**
 Educational Level: **—**
- b) Name of Manager: **Nji Paul Tallah**
 Educational Level: **Class 3 Secondary School**
3. Address - Postal: **P.O. Box 123,127 Bamenda**
Telex
Telephone Office **—**
House **—**
- Fax:*
 Location of Business: **Traditional Handicraft Coop. Society**
4. Date of Establishment **1/7/1985**
5. Major Activity Areas: **- Preparation of various European and
 Local/Traditional dishes
 - Production of Salad Cream**
6. No. of people employed **Total 3
 Males 3
 Females 0**
7. Initial Capital (Level of Investment):---
8. Materials used for production:
Local **Local**
Imported **---**
9. Turnover (Average Annual Sales):
1991 700,000 Approximately
1990 1,300,000 Approximately
1989 900,000 Approximately

1. Name of Enterprise: **Alpha Computing**
2. a) Name of Proprietor: **Mr Ngong Henock Vumombi**
 Educational Level: **B.Sc., PG (Computer Sciences)**
- b) Name of Manager: **Mr Ngong Henock Vumombi**
 Educational Level: **B.Sc., PG (Computer Sciences)**
3. Address - Postal: **P.O. Box 229 Bamenda**
Telex **Telephone Office**
House
- Fax:*
 Location of Business: **SONAC Street**
4. Date of Establishment **1989**
5. Major Activity Areas: **Computer Consulting**
Desk Top Publishing, Computer Training
6. No. of people employed **Total 7**
Males 3
Females 4
7. Initial Capital (Level of Investment): **2,000,000 FCFA**
8. Materials used for production:
Local **Raw Material e.g Stationeries**
Imported **Computers**
9. Turnover (Average Annual Sales):
1991 450,000 FCFA
1990 1,800,000 FCFA
1989 2,000,000 FCFA

1. Name of Enterprise: **Bamenda Vegetable Coop. Society Ltd.**
2. a) Name of Proprietor: **302 Owner Individual Members**
 Educational Level:
- b) Name of Manager: **Mr. Munkefor David Amaboh**
 Educational Level: **Cooperative Studies Cycle 'C'**
3. Address - Postal: **P.O. Box 117 Bamenda**
Telox Telephone Office
House
- Fax:*
 Location of Business: **Bamenda Urban Town**
4. Date of Establishment **1965**
5. Major Activity Areas: **Production and Marketing of Vegetable and Foodstuffs, Education of Members Supply of Fertilizers, Insecticides to members**
6. No. of people employed **Total 8**
Males 7
Females 1
7. Initial Capital (Level of Investment): **340,000 FCFA**
8. Materials used for production:
Local _____
Imported _____
9. Turnover (Average Annual Sales): **Sales for members during the last 3 years 24 - 48 Million FCFA**

1. Name of Enterprise: **Cameroon Handicrafts Industry**
2. a) Name of Proprietor: **Virlungho, Alphonsius Virsi**
 Educational Level: **Secondary**
- b) Name of Manager: **Virlungho, Alphonsius Virsi**
 Educational Level: **Secondary**
3. Address - Postal: **P.O Box 370 Bamenda**
Telex
Telephone Office: 36-77-50
House
- Fax:*
 Location of Business: **Mile 3, Nkwen**
4. Date of Establishment **1967**
5. Major Activity Areas: **Production of: Cane Chairs, Beds, Cupboard, wardrobes etc.**
6. No. of people employed **Total 40**
Males 35
Females 5
7. Initial Capital (Level of Investment): **300,000 FCFA**
8. Materials used for production:
Local **All Local**
Imported
9. Turnover (Average Annual Sales):
1991 385,000 FCFA
1990 605,000 FCFA
1989 2,575,000 FCFA

1. Name of Enterprise: **Presbyterian Handicrafts Centre**
2. a) Name of Proprietor: **The Presbyterian Church of Cameroon**
 Educational Level: **N/A**
- b) Name of Manager:
 Educational Level:
3. Address - Postal: **P.O. Box 219 Bamenda**
Telex Telephone Office
House
- Fax:*
 Location of Business:
4. Date of Establishment **1970**
5. Major Activity Areas: **Production and Sale of Various types of Crafts**
6. No. of people employed **Total 430**
Males 200
Females 230
7. Initial Capital (Level of Investment): **60,000,000**
8. Materials used for production:
Local **Essentially Local**
Imported
9. Turnover (Average Annual Sales):
1991 100,000,000 FCFA
1990 102,000,000 FCFA
1989 104,000,000 FCFA

1. Name of Enterprise: **Modern Construction Technical
(MODOTEC)**
2. a) Name of Proprietor: **Awemo Emmanuel and Akah J. Bah**
Educational Level: **High School, Technical Education**
- b) Name of Manager: **Both Partners**
Educational Level: **High School, Technical Education**
3. Address - Postal: **Abango Quarters Near Nacho College**
Telex Telephone Office House
- Fax:*
Location of Business: **Near Nacho Comprehensive**
4. Date of Establishment **1990**
5. Major Activity Areas: **Production of: Decorative Wall Tiles,
Facing Bricks Paving Slabs**
6. No. of people employed **Total 5**
Males 5
Females
7. Initial Capital (Level of Investment): **800,000 FCFA**
8. Materials used for production: *Local* **Essentially Local**
Imported
9. Turnover (Average Annual Sales): **Figures not available**

1. Name of Enterprise: **Tarh Poultry Farm**
2. a) Name of Proprietor: **Mr Stephen Tarh**
Educational Level: **Secondary Education**
- b) Name of Manager: **Mr Stephen Tarh**
Educational Level: **Secondary Education**
3. Address - Postal: **C/o Mrs Leonada Tarh, Provincial Hospital**
Telex **Telephone Office**
House
- Fax:*
- Location of Business: **Azire, Nitop 3, Opposite Social Welfare**
4. Date of Establishment **1980**
5. Major Activity Areas: **Poultry Production, Piggery**
6. No. of people employed **Total 1**
Males 1
Females
7. Initial Capital (Level of Investment): **1,000,000 FCFA**
8. Materials used for production: *Local* **Essentially Local**
Imported
9. Turnover (Average Annual Sales):
1991 250,000 FCFA
1990 500,000 FCFA
1989 650,000 FCFA

1. Name of Enterprise: **Family Pharmacy**
2. a) Name of Proprietor: **Mr Wanka N. Ndikum**
 Educational Level: **B.Sc. Pharm, MPSN, MPSC.**
- b) Name of Manager: **Mr Wanka N. Ndikum**
 Educational Level: **B.Sc. Pharm, MPSN, MPSC.**
3. Address - Postal: **P.O. Box 5004 Bamenda**
Telex **Telephone Office: 36-24-26**
House
- Fax:*
- Location of Business: **Mile 2, Nkwen, Bamenda**
4. Date of Establishment **1987**
5. Major Activity Areas: **Retail of Drugs, Advice on Drugs use
 Prescription of Drugs.**
6. No. of people employed **Total 9**
Males 2
Females 7
7. Initial Capital (Level of Investment): **10,000,000 FCFA**
8. Materials used for production:
Local **Not Applicable**
Imported
9. Turnover (Average Annual Sales):
1991 131,110,637 FCFA
1990 130,578,420 FCFA
1989 125,416,870 FCFA

1. Name of Enterprise: **Agro-Chemical Enterprise**
2. a) Name of Proprietor: **Mr Verdzekov, Kingah V.**
 Educational Level: **Posh High School**
- b) Name of Manager: **Mr Verdzekov, Kingah V.**
 Educational Level: **Posh High School**
3. Address - Postal: **P.O. Box 89 Bamenda**
Telex Telephone Office House
- Fax:*
 Location of Business: **Below CAMCCUL Building**
4. Date of Establishment **July 1989**
5. Major Activity Areas: **Sale of:
 Agric Inputs, Tools, Supply of Borls**
6. No. of people employed **Total 1**
Males 1
Females
7. Initial Capital (Level of Investment): **2000,000 FCFA**
8. Materials used for production: *Local* **Not Applicable**
Imported
9. Turnover (Average Annual Sales):
1991 5,000,000 FCFA
1990 2,235,000 FCFA
1989 4,000,000 FCFA

1. Name of Enterprise: **Veronica Sangbong Enterprise**
2. a) Name of Proprietor: **Mrs Veronica Sangbong**
 Educational Level: **Illiterate**
- b) Name of Manager: **Mrs Veribuca Sangbung**
 Educational Level: **Illiterate**
3. Address - Postal: **P.O. Box 117 Bamenda**
Telex Telephone Office
House
- Fax:*
 Location of Business: **Bamenda Market (Office)**
4. Date of Establishment **1950**
5. Major Activity Areas: **Building Construction (Contractor)**
Farming (Rice, Corn, Beans, Piggery)
Processing Rice (Rice Mill)
6. No. of people employed **Total 5**
Males 2
Females 3
7. Initial Capital (Level of Investment): **£400-00**
8. Materials used for production:
Local **Local Essentially**
Imported **Rice Mill**
9. Turnover (Average Annual Sales):
1991 1,600.000