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**Report of the International Business Studies Program (IBS)
Strategic Management and Decision Support Systems
Module No. 8, Final Module in Year 2 of the IBS Program**

**Wroclaw Technical University, Poland
November 19-22, 1992**

by Marianne J. D'Onofrio
Professor, Management Information Systems
Central Connecticut State University
New Britain, Connecticut

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The purpose of the Strategic Management and Decision Support Systems Module (the final module in a series of 8) was to facilitate the integration of the fundamentals and concepts of western business practices and the free market economic system. These fundamentals and concepts were provided the participants, in Modules No. 1 through 7. In sum, the intent of Module 8 was to ensure (1) that the participants had internalized the knowledge and skills delivered throughout the previous modules and (2) that they could apply the knowledge and skills to new situations in Poland's transition to a market economy.

Module Design and Format:

Module No. 8 was designed with learning activities allowing participants to develop a new enterprise and to evaluate the productivity (i.e.; the effectiveness and efficiency) of new and existing enterprises. These learning activities were designed and implemented using two complementary methods: one, a top down, collaborative approach, and two, a bottom up approach.

The module spanned 4 days, with mornings on all 4 days devoted to activities using a bottom up approach. Using the bottom up approach, participants learned the importance of strategic planning and management and how to develop a feasibility plan to determine the viability and efficacy of a new business venture.

The top down, collaborative approach was used for the activities implemented on the first 3 afternoons of the 4-day program and is discussed below.

Module Activities:

This document reports specifically on the activities implemented using the top down, collaborative approach; i.e., top management teams were charged with strategic decision making for their enterprises, and the enterprises about which the teams were making decisions were already in existence. A description of the decision support segment of the module and detailed activity schedule can be found in Appendices A and B, respectively.

These activities were based on a computer simulation which provided participants the opportunity to simulate a business environment. The computer simulation is entitled "The Executive Game," by R. C. Henshaw and J. R. Jackson; and is published by Irwin Publishing Company, 1990 edition.

Participants had the opportunity to practice the art and science of planning and decision making at a top-management level. They were divided into groups, each group representing the top-management of a firm. The firms were all competing in the same industry, the consumer goods industry. The product being sold was a complex technical consumer product in demand during the Christmas season.

The firms' managers were charged with making top-level decisions for the firms. The decisions being made required participants to use their knowledge of fundamentals and concepts of accounting, finance, management, management information systems, marketing, and the global business arena; i.e., the borderless world in which we compete in 1993. More specifically, the decisions being made by each firm's management team were as follows:

1. The selling price of the firm's product
2. The value of the marketing budget
3. The value of the R & D budget
4. Plant maintenance cost allocation
5. Scheduled production volume
6. The value of the plant and equipment investment budget
7. The value of the robotics investment budget
8. The value of the raw materials purchase budget
9. Dividends to be issued to stockholders

Decisions were made at simulated quarter-year intervals and applied to one quarter of operations. The computer program acted as the industry and generated quarterly reports of the firms, some information on the competition, and yearly reports of the firms' financial situation. The computer model used was a deterministic economic model. However, what happened in the simulation was largely determined by the way the competition behaved. Thus, it became incumbent on the participants to try to determine what the competing firms' strategies were and benefit from their mistakes.

The firms' decisions were fed into the computerized model. This model simulated the internal operations of the firms, their interactions with each other, and the ways they were affected by the economy. The computer program generated several reports and provided useful information for the firms. These reports included:

1. Profit and loss statements
2. Balance sheets
3. Reports covering cash flow
4. Sales volume

5. Inventories
6. Economic forecasts
7. Information about the competition

Activities in which participants engaged required them to evaluate the interrelationship among the decisions made. For example, the relationships among the variables of price, marketing budget, R & D, and robotics were evaluated by the participants. More specifically, the relationship between price and volume of sales, marketing budget and impact on sales, quality of goods and relationship to sales volume and price, and plant capacity and the ability to manufacture goods were studied and acted upon by participants.

In addition, economic factors such as the general economic index, the general price index, and the seasonal index were evaluated in decision making.

Moreover, the concept of strategy and the impact of that strategy (e.g., strategies such as low cost producer, product differentiation, and niche marketing) were introduced and evaluated in decision making.

Also and most important, the value of (1) information, (2) the computerization of some information, and (3) financial statement analysis were presented, internalized, and applied in decision making.

Samples of the documents used by participants in decision making as well as samples of computer output generated at the end of one quarter and four quarters of business activity are located in Appendix D.

In summary, the goals of these activities, implemented through this computerized business simulation, were to allow participants to demonstrate their knowledge and understanding of the free market economic system. Through their understanding of the relationships among the internal and external variables influencing enterprises in a free market economy, participants demonstrated their ability to engage in productive business ventures.

Classroom interaction:

Interaction among participants (including Polish participants from Year 1 of the IBS program and Central Connecticut State University (CCSU) professors) was very positive and cordial. Good rapport developed making it very comfortable for all to learn from each other by continually dialoguing about matters both related to the topics/activities being presented as well as unrelated but tangential topics during breaks, lunch periods, and evening activities.

Role of Polish Participants of Year 1 IBS Program:

Polish participants, Sophia Kroskosz, Piotr Malec, Anna Kijewska, did an excellent job working with Marianne D'Onofrio, CCSU Professor, in implementing the delivery of the decision support system segment of Module 8. They all functioned as consultants to the firms charged with making decisions in the business simulation. Two of the three Polish participants actually had total responsibility for inputting the data into the computer model, outputting the appropriate reports, distributing them to the firms' management, and essentially ran the simulation with little aid. This was possible given that all three Polish participants of Year 1 met with Marianne D'Onofrio on Monday, Tuesday, and Wednesday, November 16 through 18, 1992, not only for a trial run through the simulation but also to discuss and reach consensus on the delivery of all activities necessitated by the decision support system segment (See Appendix C for more information on activities of the three days prior to the official 4-day program).

Module Evaluation:

The module was evaluated using two instruments that were designed to evaluate the entire IBS program for Year No. 2. In addition, evaluative comments were made by participants in informal conversations. The instruments were administered by Professor Sophia Kroskosz, Coordinator of the IBS program at Wroclaw Technical University, Poland.

See Appendices E and F containing evaluation instruments completed by IBS program participants. One instrument was developed by Central Connecticut State University and the second instrument was developed by U.S.A.I.D.

In addition to the two instruments, conversations with participants indicated that they found the 4 day program to be beneficial. Participants commented that the networking and comradery that has resulted over the eight module program has been most beneficial. One participant suggested that periodic meetings be held with participants to continue the sharing and networking begun through the IBS program. Another participant appealed (in Polish) to the group that they continue to communicate with each other and share their experiences as Poland moves toward a market economy. Another participant remarked that the materials presented by Professor Ferguson and Professor D'Onofrio complemented each other very well.

Facilities:

The classroom and microcomputer laboratory facilities, which were provided through U.S. A.I.D., Central Connecticut State University, and the Rockefeller Foundation support, were very well equipped. All equipment in the microcomputer laboratory was functioning well

and all materials (paper, disks) needed for the decision support system segment of Module No. 8 were provided upon request.

Summary Statement:

Involvement in the delivery of the International Business Studies Program has been a rewarding learning experience. It continues to provide Central Connecticut State University professors and staff with an opportunity to become more aware and knowledgeable about the global business environment in which they work as they approach the 21st century.

Appendices:

A series of appendices provides additional information about the implementation of the decision support systems segment of Module No. 8 and about Module No. 8 in general. The appendices are listed below:

- Appendix A: Brief description of Module No. 8 and the objectives of this module as well as a schedule of activities for the 4 day period.
- Appendix B: Detailed schedule of the sequence of events for the decision support system segment implementation.
- Appendix C: Information on pre program planning days: November 16, 17, and 18, 1992.
- Appendix D: Sample Documents Used and/or Generated in Decision Making.
- Appendix E: Central Connecticut State University Evaluation Forms completed by IBS participants.
- Appendix F: U.S.A.I.D. evaluation forms completed by IBS participants.
- Appendix G: List of participants, their occupations, and addresses.

Appendix A

Brief description of Module No. 8

CENTRAL CONNECTICUT STATE UNIVERSITY

School of Business
Center for Business Studies
Wroclaw Technical University

TITLE: Strategic Management and Decision Support Systems

PROFESSORS: Marianne D'Onofrio and William Ferguson

DESCRIPTION: This module allows participants to systematically evaluate the effectiveness and efficiency of enterprises after considering their available resources and strategic objectives. The importance of information as a strategic resource and the role of information and decision support systems in enterprises will be examined. Participants will also create a feasibility study for a new venture.

OBJECTIVES: Upon completion of this module, participants should be able to:

1. Identify, document, and evaluate the functional strengths and weaknesses of specific organizations.
2. Understand the importance of information as a strategic resource and the role of information and decision support systems in enterprises.
3. Formulate marketing, financial, human resource, and production plans as components of a feasibility study for a new venture.
4. Use a computer software package to facilitate decision making in a business environment.

TEXT AND MATERIALS:

Cases and Case Analysis Guidelines Packet.

Computer software package and manual.



CENTRAL CONNECTICUT STATE UNIVERSITY

School of Business
Center for Business Studies
Wroclaw Technical University

Schedule
Strategic Management and Decision Support Systems

THURSDAY, NOVEMBER 19, 1992

08:30-9:00	I. Strategic Management Concepts
9:00-12:30	II. Strategic Management Concepts (continued)
12:30-13:30	Lunch
13:30-14:00	III. Introduction to Computer Simulation*
14:00-15:00	Trial Period
15:00-16:00	Decision 1
16:00-17:00	Decision 2
17:00-18:00	Teamwork

*The computer simulation will provide participants the opportunity to simulate a business environment. They will practice the art and science of planning and decision making at a top-management level.

FRIDAY, NOVEMBER 20, 1992

08:30-9:00	I. Feasibility Study
9:00-12:30	II. Feasibility Study (continued)
12:30-13:30	Lunch
13:30-14:30	III. Computer Simulation
14:30-15:30	Decision 3
15:30-16:30	Decision 4
16:30-17:30	Decision 5
17:30-18:00	Teamwork

SATURDAY, NOVEMBER 21, 1992

08:30-9:00 I. Feasibility Plan Workshops
9:00-12:30 II. Feasibility Plan Workshops
12:30-13:30 Lunch
13:30-14:30 III. Computer Simulation
14:30-15:30 Decision 6
15:30-16:30 Decision 7
16:30-17:30 Decision 8
17:30-18:00 Teamwork

SUNDAY, NOVEMBER 22, 1992

08:30-14:00 I. Feasibility Plan Presentations

Appendix B

**Detailed schedule for the
Decision Support System Segment of Module No. 8**

CENTRAL CONNECTICUT STATE UNIVERSITY

School of Business
Center for Business Studies
Wroclaw Technical University

Schedule for PROFESSORS
Strategic Management and Decision Support Systems

THURSDAY, NOVEMBER 19, 1992

- 13:30-14:00 I. Introduction to Computer Simulation
- 14:00-15:00 II. Group formation
- A. Review Pages 3-10
 - B. Read Pages 13-24
 - C. Consultancy services-Professors
 - 1. Explain and elaborate important concepts
 - a. Market (Beginning on Page 17)
 - (1) Economic factors
 - (a) Economic index
 - (b) General price index
 - (c) Seasonal index
 - (2) Pricing, Marketing, R&D and Robotics
 - (a) Price sensitivity
 - (1) Inflation
 - (2) Product differentiation
 - {a} R & D
 - {b} Robotics
 - {c} Marketing
 - (3) Stockouts and Customer Reorders
 - (4) Internal Operations and Costs
 - (a) Plant operations
 - (b) Possible levels of production
 - (1) Raw materials
 - (2) Inventories
 - (3) Budgeted costs
 - (4) Financing costs
 - (5) Performance Criteria
 - (a) Profit
 - (b) Return on Investment (ROI)

- (b) Reports in the Executive Game
 - (1) General economic information
 - (2) Information on competitors
 - (3) Operating statements
 - (a) Market Potential
 - (b) Sales Volume
 - (c) Percent share of industry sales
 - (d) Production (this quarter)
 - (e) Inventory, finished goods
 - (f) Plant capacity, next quarter)
 - (4) Income statement
(See pages 31-34)
 - (5) Cash flow statement
(See pages 33-34)
 - (6) Financial statement
(See pages 34-37)

5:00-17:00

III. Trial Period

- A. Discussion-Trial Decision 1
- B. Submission-Trial Decision 1
- C. Report Generation
- D. Report Distribution
- C. Discussion-Trial Decision 2
- D. Submission-Trial Decision 2
- E. Report Generation
- F. Report Distribution

7:00-18:00

IV. Results

- A. Review/Discussion Quarterly Reports
- B. Assign homework
 - 1. Reread 3-10; 13-24
 - 2. Read 85-97
- C. Announce next day activities
 - 1. Develop/write strategy
 - a. Long term
 - b. Short term
 - 2. Assumption
 - a. Business to operate indefinitely

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RIDAY, NOVEMBER 20, 1992

3:30-14:00

or 14:30

I. Strategy Formation

- A. Written: Short and Long term (English)
- B. Assumption: business to operate indefinitely

4:30-15:30

II. Decisions

- A. Discussion-Decision No. 1
- B. Submission-Decision No. 1

5:30-16:30

- C. Generation-Quarterly Report No. 1
- D. Distribution-Quarterly Report No. 1
- C. Discussion-Decision No. 2
- D. Submission-Decision No. 2

5:30-17:30

- E. Generation-Quarterly Report No. 2
- F. Distribution-Quarterly Report No. 2
- E. Discussion-Decision No. 3
- F. Submission-Decision No. 3

7:30-18:30

- G. Generation-Quarterly Report No. 3
- H. Distribution-Quarterly Report No. 3
- G. Discussion-Decision No. 4
- H. Submission-Decision No. 4

- I. Generation-Quarterly Report No. 4
- J. Distribution-Quarterly Report No. 4
- K. Generation-Yearly Report No. 1
- L. Distribution-Yearly Report No.1

III. Closing Session

- A. Generate copies of strategy and reports
 - 1. Strengths/Weaknesses
 - 2. Analysis of decisions
- B. Discussion-Year End Report No. 1
 - 1. Continue strategy/change input
 - 2. Change strategy/change input

ATURDAY, NOVEMBER 21, 1992

3:30-14:00
or 14:30

- I. Report-Strategy/Decision changes
 - A. Written
 - 1. Short term
 - 2. Long term
 - B. Justification-Why
 - 1. Relationships-Variable

4:30-15:30

- II. Decisions
 - A. Discussion-Decision No. 5
 - B. Submission-Decision No. 5

5:30-16:30

- C. Generation-Quarterly Report No. 5
- D. Distribution-Quarterly Report No. 5
- C. Discussion-Decision No. 6
- D. Submission-Decision No. 6

5:30-17:30

- E. Generation-Quarterly Report No. 6
- F. Distribution-Quarterly Report No. 6
- E. Discussion-Decision No. 7
- F. Submission-Decision No. 7

7:30-18:30

- G. Generation-Quarterly Report No. 7
- H. Distribution-Quarterly Report No. 7
- G. Discussion-Decision No. 8
- H. Submission-Decision No. 8

- I. Generation-Quarterly Report No. 8
- J. Distribution-Quarterly Report No. 8
- K. Generation-Yearly Report No. 2
- L. Distribution-Yearly Report No. 2

III. Closing Session

- A. Oral Reports by Top Two Teams
 - 1. Strategy and justification
 - a. Long and short term
- B. Suggested Changes

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Appendix C

**Information on pre program planning days
November 16, 17, and 18, 1992**

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Date: Wed, 18 Nov 92 15:28:25 CET
From: Marianne <KREMENS@PLWRTU11 >
Subject: Studieses
To: OLD BUDDY <enck@ccsua.ctstateu.edu >

Buddy, preparation for the eight module of the IBS is progressing on schedule. Today (Wednesday, November 18, 1992) I am working with Sophia Krokosz, Piotr Malec, and Anna Kijewska in the IBS Computer Lab. We have just completed the Executive Game simulation successfully. Previous preparation was as follows:

On Monday, November 16, 1992, I met with Z. Kremens and then installed the computer simulation software in the IBS Computer Lab. Next, I met with Sophia and Andrzej Czemplik and introduced them to the Executive Game simulation. Andrzej may not be able to be with us but will try to return to Wroclaw from KGHM on Saturday where he is involved in the Management Education project being conducted by the Harvard professors.

On Tuesday, November 16, 1992, I met with Sophia, Piotr and Anna. We discussed the purpose and objectives of the simulation, the materials and data the students would receive, and the relationship among the variables introduced in the simulation (i.e., variables related to marketing, management, finance, and accounting). We also discussed our strategy for presentation of the simulation and developed a detailed schedule for its presentation by the four of us. Right now Piotr, Anna, and Sophia are busy assembling a sample of the one-year simulation materials we developed this morning and afternoon.

Outgoing mail logged in ALL NOTEBOOK A0
DMTCMX171I From PLWRTU11(MAILER): *Mail sent to SMTP at INTERBIT
Ready; T=7.25/8.05 15:29:16

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Appendix D

Sample Documents Used and/or Generated in Decision Making

**TABLE 50
PARTICIPANT'S WORK SHEET**

Periods _____ - _____ Model No. _____

Firm No. _____

-to be detached and handed in at the end of Game.

Periods _____ - _____ Model No. _____

Period of Year	Period No.	Price \$	Marketing Budget \$	R & D Budget \$	Maintenance Budget \$	Prod. Vol. Sch. Maximums: Model 1 1.4xCY1 Model 2 3.0xCY1 units	Investment in Robotics \$	Investment in Plant & Equipment \$	Purchase of Materials \$	Dividend Declared (Max: owners' equity minus \$9,000,000 \$)
AMJ	0	25.60	200,000	100,000	75,000	100,000	0	500,000	1,000,000	53,000
JAS	Trial 1	.	.	.	.	.	.	.	.	.
OND	Trial 2	.	.	.	.	.	.	.	.	.
AMJ	0	25.60	200,000	100,000	75,000	100,000	0	500,000	1,000,000	53,000
JAS	1	.	.	.	.	.	.	.	.	.
OND	2	.	.	.	.	.	.	.	.	.
JFM	3	.	.	.	.	.	.	.	.	.
AMJ	4	.	.	.	.	.	.	.	.	.
JAS	5	.	.	.	.	.	.	.	.	.
OND	6	.	.	.	.	.	.	.	.	.
JFM	7	.	.	.	.	.	.	.	.	.
AMJ	8	.	.	.	.	.	.	.	.	.
JAS	9	.	.	.	.	.	.	.	.	.
OND	10	.	.	.	.	.	.	.	.	.
JFM	11	.	.	.	.	.	.	.	.	.
AMJ	12	.	.	.	.	.	.	.	.	.

FORECASTS: ECONOMIC AND SEASONAL INDICES

Period of Year	AMJ	JAS	OND	AMJ	JAS	OND	JFM	AMJ	JAS	OND	JFM	AMJ	JAS	OND	JFM	AMJ
Period No.	0	T1	T2	0	1	2	3	4	5	6	7	8	9	10	11	12
Forecast, Econ. Index	100	100	95	100	100	95	93	90	95	97	100	100	103	105	107	107
Changes (if any)																
Seasonal Index	100	95	115	100	95	115	90	100	95	115	90	100	95	115	90	100
Changes (if any)																

* The individual team member should enter his/her own preferred decision values on this sheet.

Condensed full-info printout for XGame gral: Shifts possible 1 , Period
 Pricedex 101.0, Fcst ann change 5.3%; Econdex 101.0, fcst nxt period 95
 Seasonal Index 95.0; Pl+Eq Depr rate 2.5%; Rob Depr rate 5.0%
 Inv tax credit 0.0%; Surtax 0.0%

FIRM NUMBER	1	2	3	4	5
Markt potential	104325	92041	137047	118184	104325
Sales volume	104325	92041	119750	118184	104325
Mkt share, pct	19.4	17.1	22.2	21.9	19.4
Productn volume	110000	100000	107000	115000	100000
Fin gds stock	18425	20709	0	9566	8425
Prd cpy nxt qtr	111702	108371	108714	110881	107501
REVENUES(SLS)	2670731	2356260	2969801	2966410	2670731
Marketing xpns	250000	150000	400000	220000	250000
Res & Dev xpns	125000	100000	150000	100000	100000
Admnstrtv xpns	330178	280742	330178	330179	280742
Maintnnc xpns	75000	76000	81000	80000	75000
Labor expense	648615	573264	619529	690569	573677
Raw matls xpns	694144	630517	674517	725440	630609
Red fin gds inv	68095-	95503-	153000	38204	51905
Pl + Eq Deprec.	183125	183125	183125	183125	183125
Robotics Deprec.	0	0	0	0	0
Fin gds car cst	36849	41417	0	19133	16849
Raw mtl car cst	60000	60000	60000	60000	60000
Ordering costs	50000	50000	50000	50000	50000
Shifts chng cst	0	0	0	0	0
Investment xpns	43560	17222	20703	36000	12250
Financial xpns	0	0	0	0	0
Sundry expenses	84459	84459	84459	84459	84459
TOTAL EXPENSE	2512835	2151243	2806511	2617108	2368616
PROFIT B4 TAX	157896	205017	163291	349302	302116
NET INCME TAX	53685	69706	55519	118763	102719
NET PROFIT	104212	135311	107772	230539	199396
DIVIDEND PAID	53000	53000	40000	65000	53000
ADDN TO EQUITY	51212	82311	67772	165539	146396
Sales revenue	2670731	2356260	2969801	2966410	2670731
Cash expense	1703661	1433104	1795868	1670339	1502977
Net tax paymnts	53685	69706	55519	118763	102719
Dividend paid	53000	53000	40000	65000	53000
Robot investmnt	60000	15000	80000	50000	0
Pl+eq investmnt	600000	400000	375000	550000	350000
Materls purchs	600000	450000	1000000	850000	1400001
TOTAL OUTFLOW	3070346	2420810	3346387	3304102	3408697
ADDN TO CASH	399615-	64550-	376586-	337692-	737965-
Net cash assets	622386	957450	645414	684308	284035
Inv val, fin gds	221095	248503	0	114796	101095
Inv val, raw mts	1105857	1019483	1525483	1324560	1969392
Robot bk value	60000	15000	80000	50000	0
Pl+eq bk value	7741876	7541875	7516875	7691875	7491876
OWNERS' EQUITY	9751212	9782311	9767772	9865539	9846397
Robot replmt val	60000	15000	80000	50000	0
Pl+eq replmt val	7849242	7649243	7624244	7799245	7599243
ECON EQUITY	9858578	9889678	9875141	9972909	9953764
Selling price/u	25.60	25.60	24.80	25.10	25.60
Raw mat cst/u	6.31	6.31	6.30	6.31	6.31
Labor cost/u	5.76	5.73	5.73	5.75	5.74

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Information on Competitors, XGame gra1, Period 1

	Price	Dividend	Sales Volume	Net Profit
Firm No 1	\$ 25.60	\$ 53000	104325	\$ 104212
Firm No 2	\$ 25.60	\$ 53000	92041	\$ 135311
Firm No 3	\$ 24.80	\$ 40000	119750	\$ 107772
Firm No 4	\$ 25.10	\$ 65000	118184	\$ 230539
Firm No 5	\$ 25.60	\$ 53000	104325	\$ 199396

END-OF-YEAR FIGURES

Firm Number	Net Cash Assets	Inventory Value, Fin. Goods	Inventory Value, Raw Mat's.	Robotics Replacemnt Value	Plant Replacemnt Value	Owners' Economic Equity
1	\$ 855715	\$ 65442	\$ 798574	\$ 401508	\$ 8648799	\$ 10770040
2	\$ 1758195	\$ 0	\$ 400000	\$ 97974	\$ 8109377	\$ 10365540
3	\$ 1101504	\$ 0	\$ 700000	\$ 326091	\$ 8678782	\$ 10806380
4	\$ 139227	\$ 87629	\$ 503428	\$ 349442	\$ 9295353	\$ 10375080
5	\$ -856629	\$ 0	\$ 730752	\$ 1980638	\$ 8805291	\$ 10660050

AVERAGES PER QUARTER FOR FISCAL YEAR 1 ONLY

ALL 4 PERIODS *

Firm Number	Marketing Budget	Res.+Dev. Budget	Sales (units)	Net Profit	ROI, percent	ROI Rank
1	\$ 332500	\$ 140000	116891	\$ 189578	13.31	2
2	\$ 287500	\$ 125000	100257	\$ 99817	9.27	5
3	\$ 400000	\$ 157500	141184	\$ 216353	14.30	1
4	\$ 243750	\$ 123750	111923	\$ 156449	12.01	4
5	\$ 285000	\$ 100000	146315	\$ 167197	12.40	3

* ROI (rate of return on investment) is based on dividends for all periods to date and End-of-Year owners' economic equity. ROI Ranks are the firms' ranks in the industry, from highest to lowest, based on ROI.

Appendix E

**Completed Central Connecticut State University
Evaluation Forms**

INSTITUTE FOR BUSINESS STUDIES

Participant Evaluation Form

The purpose of this evaluation is to help us improve the program you have just completed. We need your honest assessment. For each of the following items, please circle the number that you feel best represents your evaluation of that aspect of the Institute's program.

The objective of the Institute for Business Studies was to familiarize you with Western business practices and principles. How confident do you feel that the objective has been met?

Very
1 2 Somewhat
3 4 Not at all
5

Please evaluate the following aspects of the program:

Number of modules (number of courses taught):

Too Many
1 2 Just Right
3 4 Too Few
5

Number of days spent attending Institute classes:

Too Many
1 2 Just Right
3 4 Too Few
5

Length of instructional day:

Too Long
1 2 Just Right
3 4 Too Short
5

The fact that the modules are taught in English

Often a problem
1 2 Sometimes a problem
3 4 No problem
5

Your overall experience with the Institute of Business Studies:

Excellent
1 2 Satisfactory
3 4 Disappointing
5

Next Page, Please

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In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

		Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
9	1. Introduction to Western Business	2	1	2	1
13	2. Managerial Accounting and Free Market Economics	2	2	2 3	2
17	3. Human Resource Management	1	1	2	1
21	4. Basics of Managing Free Enterprise Systems	3	2	3	3
25	5. Financial Concepts for Managers	3	4	4	4
29	6. Basics of Marketing	4	3	4	3
33	7. Export Marketing	3	3	3	3
37	8a. Business Strategy	2	2	2	2
41	8b. Decision Support Systems	1	2	4	3

45 Of the modules listed above, the one which you feel will be most useful to you (number): ⁴⁵ 3

46 Next most useful: ⁴⁶ 2

47 Third most useful: ⁴⁷ 7

Which of the modules (one or more) do you think needs to be changed? How?

improve everything

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Were any topics left out that you feel should be included?

No

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

November, 1992 Name (optional): Ashley

INSTITUTE FOR BUSINESS STUDIES

Participant Evaluation Form

The purpose of this evaluation is to help us improve the program you have just completed. We need your honest assessment. For each of the following items, please circle the number that you feel best represents your evaluation of that aspect of the Institute's program.

The objective of the Institute for Business Studies was to familiarize you with Western business practices and principles. How confident do you feel that the objective has been met?

Very
1 2 Somewhat
3 4 Not at all
5

Please evaluate the following aspects of the program:

Number of modules (number of courses taught):

Too Many Just Right Too Few
1 2 3 4 5

Number of days spent attending Institute classes:

Too Many Just Right Too Few
1 2 3 4 5

Length of instructional day:

Too Long Just Right Too Short
1 2 3 4 5

The fact that the modules are taught in English

Often a problem Sometimes a problem No problem
1 2 3 4 5

Your overall experience with the Institute of Business Studies:

Excellent Satisfactory Disappointing
1 2 3 4 5

Next Page, Please

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2

In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	4	1	2	1
2. Managerial Accounting and Free Market Economics	2 4	4	2 3	2
3. Human Resource Management	3	3	3	1
4. Basics of Managing Free Enterprise Systems	1	1	1	1
5. Financial Concepts for Managers	2	4	2	1
6. Basics of Marketing	3	4	4	3
7. Export Marketing	1	4	3	1
8a. Business Strategy	1	1	1	1
8b. Decision Support Systems	1	1	1	1

Of the modules listed above, the one which you feel will be most useful to you (number): 6+5

Next most useful: 7

Third most useful: 8a+b

Which of the modules (one or more) do you think needs to be changed? How?

Module 8 ought to be done in two sessions, also material.

Were any topics left out that you feel should be included?

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

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November, 1992

Name (optional): _____

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INSTITUTE FOR BUSINESS STUDIES

Participant Evaluation Form

The purpose of this evaluation is to help us improve the program you have just completed. We need your honest assessment. For each of the following items, please circle the number that you feel best represents your evaluation of that aspect of the Institute's program.

The objective of the Institute for Business Studies was to familiarize you with Western business practices and principles. How confident do you feel that the objective has been met?

Very
1 2 Somewhat
3 4 Not at all
5

Please evaluate the following aspects of the program:

Number of modules (number of courses taught):

Too Many
1 2 Just Right
3 4 Too Few
5

Number of days spent attending Institute classes:

Too Many
1 2 Just Right
3 4 Too Few
5

Length of instructional day:

Too Long
1 2 Just Right
3 4 Too Short
5

The fact that the modules are taught in English

Often a problem
1 2 Sometimes a problem
3 4 No problem
5

Your overall experience with the Institute of Business Studies:

Excellent
1 2 Satisfactory
3 4 Disappointing
5

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In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	3	3	3	3
2. Managerial Accounting and Free Market Economics	1	2	2	2
3. Human Resource Management	1	1	2	2
4. Basics of Managing Free Enterprise Systems	2	1	1	2
5. Financial Concepts for Managers	3	2	3	3
6. Basics of Marketing	2	1	2	2
7. Export Marketing	1	3	3	3
8a. Business Strategy	1	1	1	1
8b. Decision Support Systems	2	2	2	2

Of the modules listed above, the one which you feel will be most useful to you (number): 8.a

Next most useful: 6

Third most useful: 2

Which of the modules (one or more) do you think needs to be changed? How?

ONLY EXPANDED - SOME,
BUT MORE MATERIALS AND CASES.

Were any topics left out that you feel should be included?

RELATIONS COMPANY \rightleftharpoons BANKS

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

November, 1992

Name (optional): OFMAN PAWEL

INSTITUTE FOR BUSINESS STUDIES

Participant Evaluation Form

The purpose of this evaluation is to help us improve the program you have just completed. We need your honest assessment. For each of the following items, please circle the number that you feel best represents your evaluation of that aspect of the Institute's program.

The objective of the Institute for Business Studies was to familiarize you with Western business practices and principles. How confident do you feel that the objective has been met?

Very
1 2 Somewhat
3 4 Not at all
5

Please evaluate the following aspects of the program:

Number of modules (number of courses taught):

Too Many
1 2 Just Right
3 4 Too Few
5

Number of days spent attending Institute classes:

Too Many
1 2 Just Right
3 4 Too Few
5

Length of instructional day:

Too Long
1 2 Just Right
3 4 Too Short
5

The fact that the modules are taught in English

Often a problem
1 2 Sometimes a problem
3 4 No problem
5

Your overall experience with the Institute of Business Studies:

Excellent
1 2 Satisfactory
3 4 Disappointing
5

Next Page, Please

In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	3	1	2	1
2. Managerial Accounting and Free Market Economics	2	2	3	2
3. Human Resource Management	3	2	2	2
4. Basics of Managing Free Enterprise Systems DYNAMICS OF ORGANIZATION	3	2	3	2
5. Financial Concepts for Managers	3	3	3	3
6. Basics of Marketing	3	2	2	2
7. Export Marketing	2	4	4	4
8a. Business Strategy	2	1	2	1
8b. Decision Support Systems	3	4	5	4

Of the modules listed above, the one which you feel will be most useful to you (number): 8a

Next most useful: 1

Third most useful: 2

Which of the modules (one or more) do you think needs to be changed? How?

Were any topics left out that you feel should be included?

INTERPERSONAL SKILLS

LISTENING

ORGANIZING MEETING, DISCUSSIONS (& LEADING-THEM)

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

MOST OF THE MATERIALS SHOULD BE DELIVERED IN ADVANCE
It's a waste of time and money to spend in class just reading several pages from the textbook (game description). Less lectures, more well designed and controlled (led by instructors) discussions!

INSTITUTE FOR BUSINESS STUDIES

Participant Evaluation Form

The purpose of this evaluation is to help us improve the program you have just completed. We need your honest assessment. For each of the following items, please circle the number that you feel best represents your evaluation of that aspect of the Institute's program.

The objective of the Institute for Business Studies was to familiarize you with Western business practices and principles. How confident do you feel that the objective has been met?

Very
1 2 Somewhat
3 4 Not at all
5

Please evaluate the following aspects of the program:

Number of modules (number of courses taught):

Too Many Just Right Too Few
1 2 3 4 5

Number of days spent attending Institute classes:

Too Many Just Right Too Few
1 2 3 4 5

Length of instructional day:

Too Long Just Right Too Short
1 2 3 4 5

The fact that the modules are taught in English

Often a problem Sometimes a problem No problem
1 2 3 4 5

Your overall experience with the Institute of Business Studies:

Excellent Satisfactory Disappointing
1 2 3 4 5

Next Page, Please

In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=*excellent*, 2=*very good*, 3=*adequate*, 4=*needs improvement* and 5=*unsatisfactory*.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	1	1	1	1
2. Managerial Accounting and Free Market Economics	1	4 <i>needs improvement</i>	4	2
3. Human Resource Management	2	2	2	2
4. Basics of Managing Free Enterprise Systems	2	1	1	1
5. Financial Concepts for Managers	2	1	2	2
6. Basics of Marketing	2	2	2	2
7. Export Marketing	1	2	2	2
8a. Business Strategy	1	1	1	1
8b. Decision Support Systems	1	1	1	1

Of the modules listed above, the one which you feel will be most useful to you (number): 1

Next most useful: _____

Third most useful: _____

Which of the modules (one or more) do you think needs to be changed? How?

Were any topics left out that you feel should be included?

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

November, 1992

Name (optional): _____

3

INSTITUTE FOR BUSINESS STUDIES

Participant Evaluation Form

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The objective of the Institute for Business Studies was to familiarize you with Western business practices and principles. How confident do you feel that the objective has been met?

Very
1 2 Somewhat
3 4 Not at all
5

Please evaluate the following aspects of the program:

Number of modules (number of courses taught):

Too Many Just Right Too Few
1 2 3 4 5

Number of days spent attending Institute classes:

Too Many Just Right Too Few
1 2 3 4 5

Length of instructional day:

Too Long Just Right Too Short
1 2 3 4 5

The fact that the modules are taught in English

Often a problem Sometimes a problem No problem
1 2 3 4 5

Your overall experience with the Institute of Business Studies:

Excellent Satisfactory Disappointing
1 2 3 4 5

Next Page, Please

In the table below, we would like you to rate each of the module: on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	2	1	1	1
2. Managerial Accounting and Free Market Economics	1	1 ^{Book} _{Accounting}	1	1
3. Human Resource Management	2	3	2	2
4. Basics of Managing Free Enterprise Systems	1	1 ^{V.S.}	1	1
5. Financial Concepts for Managers	2	2	1	2
6. Basics of Marketing	3	2	2	3
7. Export Marketing	1	2	2	2
8a. Business Strategy	1	1	1	1
8b. Decision Support Systems	1	1	1	1

Of the modules listed above, the one which you feel will be most useful to you (number): 2

Next most useful: 4

Third most useful: 8 & 6

Which of the modules (one or more) do you think needs to be changed? How?

Were any topics left out that you feel should be included?

Banking Systems

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

Name (optional): *Grindle*

INSTITUTE FOR BUSINESS STUDIES

Participant Evaluation Form

61

The purpose of this evaluation is to help us improve the program you have just completed. We need your honest assessment. For each of the following items, please circle the number that you feel best represents your evaluation of that aspect of the Institute's program.

The objective of the Institute for Business Studies was to familiarize you with Western business practices and principles. How confident do you feel that the objective has been met?

Very Somewhat Not at all
1 (2) 3 4 5

Please evaluate the following aspects of the program:

Number of modules (number of courses taught):

Too Many Just Right Too Few
1 2 (3) 4 5

Number of days spent attending Institute classes:

Too Many Just Right Too Few
1 2 3 (4) 5

Length of instructional day:

Too Long Just Right Too Short
1 2 (3) 4 5

The fact that the modules are taught in English

Often a problem Sometimes a problem No problem
1 2 3 (4) 5

Your overall experience with the Institute of Business Studies:

Excellent Satisfactory Disappointing
1 3 4 5

Next Page, Please

36

In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	2	3	2	2
2. Managerial Accounting and Free Market Economics	1 1	1 4	1 4	1 3
3. Human Resource Management	1	1	1	1
4. Basics of Managing Free Enterprise Systems	1	1	1	1
5. Financial Concepts for Managers	3	2	2	2
6. Basics of Marketing	3	3	3	3
7. Export Marketing	2	3	3	3
8a. Business Strategy	1	2	2	2
8b. Decision Support Systems	2	2	1	1

Of the modules listed above, the one which you feel will be most useful to you (number): 2.

Next most useful: 6

Third most useful: 6

Which of the modules (one or more) do you think needs to be changed? How?

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Were any topics left out that you feel should be included?

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

Books, materials should be delivered before courses to start in the time of starting the course.

November, 1992

Name (optional): Wojciech Baranowski

INSTITUTE FOR BUSINESS STUDIES

Participant Evaluation Form

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The objective of the Institute for Business Studies was to familiarize you with Western business practices and principles. How confident do you feel that the objective has been met?

Very Somewhat Not at all
 (1) 2 3 4 5

Please evaluate the following aspects of the program:

Number of modules (number of courses taught):

Too Many Just Right Too Few
 1 2 3 4 5

Number of days spent attending Institute classes:

Too Many Just Right Too Few
 1 2 3 4 5

Length of instructional day:

Too Long Just Right Too Short
 1 2 3 4 5

The fact that the modules are taught in English

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Often a problem Sometimes a problem No problem
 1 2 3 4 5

Your overall experience with the Institute of Business Studies:

Excellent Satisfactory Disappointing
 (1) 2 3 4 5

Next Page, Please

In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	2	1	1	1
2. Managerial Accounting and Free Market Economics	1	1	1	1
3. Human Resource Management	2	2	1	2
4. Basics of Managing Free Enterprise Systems	2	1	1	2
5. Financial Concepts for Managers	1	1	2	1
6. Basics of Marketing	1	2	2	2
7. Export Marketing	1	1	2	1
8a. Business Strategy	1	1	2	1
8b. Decision Support Systems	2	2	1	2

Of the modules listed above, the one which you feel will be most useful to you (number): 5.

Next most useful: 8a

Third most useful: 8b

Which of the modules (one or more) do you think needs to be changed? How?

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Were any topics left out that you feel should be included?

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

November, 1992

Name (optional): _____

39

INSTITUTE FOR BUSINESS STUDIES

Participant Evaluation Form

The purpose of this evaluation is to help us improve the program you have just completed. We need your honest assessment. For each of the following items, please circle the number that you feel best represents your evaluation of that aspect of the Institute's program.

The objective of the Institute for Business Studies was to familiarize you with Western business practices and principles. How confident do you feel that the objective has been met?

Very
1 ② Somewhat
3 4 Not at all
5

Please evaluate the following aspects of the program:

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Number of modules (number of courses taught):

Too Many Just Right Too Few
1 2 ③ 4 5

Number of days spent attending Institute classes:

Too Many Just Right Too Few
1 2 ③ 4 5

Length of instructional day:

Too Long Just Right Too Short
1 2 ③ 4 5

The fact that the modules are taught in English

Often a problem Sometimes a problem No problem
1 2 ③ 4 5

Your overall experience with the Institute of Business Studies:

Excellent Satisfactory Disappointing
1 2 ③ 4 5

Next Page, Please

40

In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	2	2	2	2
2. Managerial Accounting and Free Market Economics	1	1	1	1
3. Human Resource Management	4	3	4	3
4. Basics of Managing Free Enterprise Systems	2	2	3	2
5. Financial Concepts for Managers	2	2	3	2
6. Basics of Marketing	2	2	3	2
7. Export Marketing	2	1	2	1
8a. Business Strategy	2	1	2	1
8b. Decision Support Systems	2	1	3	2

Of the modules listed above, the one which you feel will be most useful to you (number): 2.

Next most useful: 8

Third most useful: 6

Which of the modules (one or more) do you think needs to be changed? How?

Were any topics left out that you feel should be included?

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

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November, 1992

Name (optional): _____

41

In the table below would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	3	1	1	1
2. Managerial Accounting and Free Market Economics	2	1	1	1
3. Human Resource Management	1	1	1	1
4. Basics of Managing Free Enterprise Systems	3	1	1	1
5. Financial Concepts for Managers	3	3	2	2
6. Basics of Marketing	3	3	2	3
7. Export Marketing	4	3	2	3
8a. Business Strategy	2	1	1	1
8b. Decision Support Systems	2	1	1	1

Of the modules listed above, the one which you feel will be most useful to you (number): 8

Next most useful: 3

Third most useful: 1

Which of the modules (one or more) do you think needs to be changed? How?

No 6 and 7, but may be ~~is~~ my opinion is dominated by my job.

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Were any topics left out that you feel should be included?

Yes, managing in non-profit institutions like government, university and so on

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

November, 1992

Name (optional):

Kyszard Mulkowski

4/3

In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	3	2	2	3
2. Managerial Accounting and Free Market Economics	3	2	2	2
3. Human Resource Management	3	3	3	3
4. Basics of Managing Free Enterprise Systems	2	2	2	2
5. Financial Concepts for Managers	3	2	2	3
6. Basics of Marketing	2	1	1	2
7. Export Marketing	3	3	4	3
8a. Business Strategy	2	2	2	2
8b. Decision Support Systems	2	2	2	2

Of the modules listed above, the one which you feel will be most useful to you (number): _____

Next most useful: 4

Third most useful: 3

Which of the modules (one or more) do you think needs to be changed? How?

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Were any topics left out that you feel should be included?

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	1	2	2	2
2. Managerial Accounting and Free Market Economics	1	1	2	1
3. Human Resource Management	2	2	2	2
4. Basics of Managing Free Enterprise Systems	2	1	1	1
5. Financial Concepts for Managers	2	2	2	2
6. Basics of Marketing			2	2
7. Export Marketing	1	3	1	1
8a. Business Strategy	2	2	1	1
8b. Decision Support Systems	2	2	1	1

Of the modules listed above, the one which you feel will be most useful to you (number): 1.

Next most useful: 2.

Third most useful: 7.

Which of the modules (one or more) do you think needs to be changed? How?

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Were any topics left out that you feel should be included?

I would like to know more abt security market

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

Participant Evaluation Form

13

The purpose of this evaluation is to help us improve the program you have just completed. We need your assessment. For each of the following items, please circle the number that you feel best describes your evaluation of that aspect of the Institute's program.

The objective of the Institute for Business Studies was to familiarize you with Western business concepts and principles. How confident do you feel that the objective has been met?

Very 1 2 Somewhat 3 4 Not at all 5

Rate the following aspects of the program:

Number of modules (number of courses taught):

Too Many 1 2 Just Right 3 4 Too Few 5

Number of days spent attending Institute classes:

Too Many 1 2 Just Right 3 4 Too Few 5

Length of instructional day:

Too Long 1 2 Just Right 3 4 Too Short 5

Is the fact that the modules are taught in English

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often a problem 1 2 Sometimes a problem 3 4 No problem 5

Rate your overall experience with the Institute of Business Studies:

Excellent 1 2 Satisfactory 3 4 Disappointing 5

Thank you for your participation in this evaluation.

Next Page, Please

Name (optional):

4/8

Participant Evaluation Form

The purpose of this evaluation is to help us improve the program you have just completed. We need your honest assessment. For each of the following items, please circle the number that you feel best represents your evaluation of that aspect of the Institute's program.

The objective of the Institute for Business Studies was to familiarize you with Western business practices and principles. How confident do you feel that the objective has been met?

Very 1 2 Somewhat 3 4 Not at all 5

Please evaluate the following aspects of the program:

Number of modules (number of courses taught):

Too Many 1 2 Just Right 3 4 Too Few 5

Number of days spent attending Institute classes:

Too Many 1 2 Just Right 3 4 Too Few 5

Length of instructional day:

Too Long 1 2 Just Right 3 4 Too Short 5

The fact that the modules are taught in English

Often a problem 1 2 Sometimes a problem 3 4 No problem 5

Your overall experience with the Institute of Business Studies: *Very good*

Excellent 1 Satisfactory 2 Disappointing 3

Next Page, Please

Name (optional): *PAUL W. MORAWIETZ*

In the table below, you should like you rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	2	2	1	1
2. Managerial Accounting and Free Market Economics	1	1	1	1
3. Human Resource Management	4	4	5	5
4. Basics of Managing Free Enterprise Systems	3	2	2	2
5. Financial Concepts for Managers	1	3	2	2
6. Basics of Marketing	3	3	4	4
7. Export Marketing	1	4	3	3
8a. Business Strategy	1	1	2	1
8b. Decision Support Systems	2	1	1	1

Of the modules listed above, the one which you feel will be most useful to you (number): 2

Next most useful: 5

Third most useful: 8a

Which of the modules (one or more) do you think needs to be changed? How?

Human Resource Management⁽³⁾ should be changed. Lecturers use more interesting methods and should use some more examples of their ideas.

Were any topics left out that you feel should be included? No problem.

Perhaps more accounting and financial exercises.

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

It would be great if lecturers had ~~more~~ ^{Disappointing} taken more into consideration about polish ~~on~~ economic and political conditions.

November, 1992

Name (optional): MATEUSZ MORAWIECKI

In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	2	2	2	1
2. Managerial Accounting and Free Market Economics	2	2	3	3
3. Human Resource Management	4	3	4	4
4. Basics of Managing Free Enterprise Systems	3	3	4	3
5. Financial Concepts for Managers	3	4	3	3
6. Basics of Marketing	refer 2	2	2	2
7. Export Marketing	3	2	2	2
8a. Business Strategy	1	2	1	1
8b. Decision Support Systems	2	2	1	1

Of the modules listed above, the one which you feel will be most useful to you (number): 8a

Next most useful: 8b

Third most useful: 6

Which of the modules (one or more) do you think needs to be changed? How?

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Were any topics left out that you feel should be included?

stock market

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

November, 1992

Name (optional): h p/m

53

In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	3	2	2	3
2. Managerial Accounting and Free Market Economics	2	2	2	2
3. Human Resource Management	3	3	3	3
4. Basics of Managing Free Enterprise Systems	3	1	1	2
5. Financial Concepts for Managers	2	2	2	2
6. Basics of Marketing	3	2	2	2
7. Export Marketing	3	3	4	3
8a. Business Strategy	2	2	2	2
8b. Decision Support Systems	2	2	2	2

Of the modules listed above, the one which you feel will be most useful to you (number): 2.

Next most useful: 5

Third most useful: 3

Which of the modules (one or more) do you think needs to be changed? How?

general: cases should be more familiar with polish or europ examples

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Were any topics left out that you feel should be included?

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

November, 1992

Name (optional): Wotolny

In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	2	2	3	2
2. Managerial Accounting and Free Market Economics	2	2	3	2
3. Human Resource Management	2	2	3	2
4. Basics of Managing Free Enterprise Systems	3	2	3	3
5. Financial Concepts for Managers	3	3	3	3
6. Basics of Marketing	2	2	2	2
7. Export Marketing	3	3	4	3
8a. Business Strategy	2	2	2	2
8b. Decision Support Systems	2	2	2	2

Of the modules listed above, the one which you feel will be most useful to you (number): 8.

Next most useful: 4

Third most useful: 6

Which of the modules (one or more) do you think needs to be changed? How?

Were any topics left out that you feel should be included?

MORE PRACTICE

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

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INSTITUTE FOR BUSINESS STUDIES

Participant Evaluation Form

The purpose of this evaluation is to help us improve the program you have just completed. We need your honest assessment. For each of the following items, please circle the number that you feel best represents your evaluation of that aspect of the Institute's program.

The objective of the Institute for Business Studies was to familiarize you with Western business practices and principles. How confident do you feel that the objective has been met?

Very 1 2 Somewhat 3 4 Not at all 5

Please evaluate the following aspects of the program:

Number of modules (number of courses taught):

Too Many 1 2 Just Right 3 4 Too Few 5

Number of days spent attending Institute classes:

Too Many 1 2 Just Right 3 4 Too Few 5

Length of instructional day:

Too Long 1 2 Just Right 3 4 Too Short 5

The fact that the modules are taught in English

Often a problem 1 2 Sometimes a problem 3 4 No problem 5

Your overall experience with the Institute of Business Studies:

Excellent 1 2 Satisfactory 3 4 Disappointing 5

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In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	2	2	2	2
2. Managerial Accounting and Free Market Economics	1	2	2	1
3. Human Resource Management	2	1	3	3
4. Basics of Managing Free Enterprise Systems	1	1	1	2
5. Financial Concepts for Managers	1	3	2	1
6. Basics of Marketing	1	2	2	1
7. Export Marketing	1	1	2	2
8a. Business Strategy	1	1	2	1
8b. Decision Support Systems	2	2	1	2

Of the modules listed above, the one which you feel will be most useful to you (number): 5.

Next most useful: 6

Third most useful: 8

Which of the modules (one or more) do you think needs to be changed? How?

3. might be shorter (2 days)
8a. might take 2 days more

Were any topics left out that you feel should be included?

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

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November, 1992

Name (optional): _____

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INSTITUTE FOR BUSINESS STUDIES

Participant Evaluation Form

The purpose of this evaluation is to help us improve the program you have just completed. We need your honest assessment. For each of the following items, please circle the number that you feel best represents your evaluation of that aspect of the institute's program.

The objective of the Institute for Business Studies was to familiarize you with Western business practices and principles. How confident do you feel that the objective has been met?

Very
1 2 Somewhat
3 4 Not at all
5

Please evaluate the following aspects of the program:

Number of modules (number of courses taught):

Too Many Just Right Too Few
1 2 3 4 5

Number of days spent attending Institute classes:

Too Many Just Right Too Few
1 2 3 4 5

Length of instructional day:

Too Long Just Right Too Short
1 2 3 4 5

The fact that the modules are taught in English

Often a problem Sometimes a problem No problem
1 2 3 4 5

Your overall experience with the Institute of Business Studies:

Excellent Satisfactory Disappointing
1 2 3 4 5

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66

In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	2	2	2	2
2. Managerial Accounting and Free Market Economics	1	2	2	1
3. Human Resource Management	2	1	3	3
4. Basics of Managing Free Enterprise Systems	1	1	1	2
5. Financial Concepts for Managers	1	3	2	1
6. Basics of Marketing	1	2	2	1
7. Export Marketing	1	1	2	2
8a. Business Strategy	1	1	2	1
8b. Decision Support Systems	2	2	1	2

Of the modules listed above, the one which you feel will be most useful to you (number): 5.

Next most useful: 6

Third most useful: 8

Which of the modules (one or more) do you think needs to be changed? How?

3. might be shorter (2 days)
8a. might take 2 days more

Were any topics left out that you feel should be included?

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

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November, 1992

Name (optional): _____

61

INSTITUTE FOR BUSINESS STUDIES

Participant Evaluation Form

The purpose of this evaluation is to help us improve the program you have just completed. We need your honest assessment. For each of the following items, please circle the number that you feel best represents your evaluation of that aspect of the Institute's program.

The objective of the Institute for Business Studies was to familiarize you with Western business practices and principles. How confident do you feel that the objective has been met?

Very
1 2 Somewhat
3 4 Not at all
5

Please evaluate the following aspects of the program:

Number of modules (number of courses taught):

Too Many Just Right Too Few
1 2 3 4 5

Number of days spent attending Institute classes:

Too Many Just Right Too Few
1 2 3 4 5

Length of instructional day:

Too Long Just Right Too Short
1 2 3 4 5

The fact that the modules are taught in English

Often a problem Sometimes a problem No problem
1 2 3 4 5

Your overall experience with the Institute of Business Studies:

Excellent Satisfactory Disappointing
1 2 3 4 5

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In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	1	1	1	1
2. Managerial Accounting and Free Market Economics	2	1	2	1
3. Human Resource Management	3	2	3	2
4. Basics of Managing Free Enterprise Systems	3	3	3	3
5. Financial Concepts for Managers	2	1	2	1
6. Basics of Marketing	2	2	1	2
7. Export Marketing	2	2	2	2
8a. Business Strategy	2	1	2	2
8b. Decision Support Systems	1	1	1	1

Of the modules listed above, the one which you feel will be most useful to you (number): 6

Next most useful: 1

Third most useful: 8b

Which of the modules (one or more) do you think needs to be changed? How?

3. Move examples (video).

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Were any topics left out that you feel should be included?

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

6

INSTITUTE FOR BUSINESS STUDIES

Participant Evaluation Form

The purpose of this evaluation is to help us improve the program you have just completed. We need your honest assessment. For each of the following items, please circle the number that you feel best represents your evaluation of that aspect of the Institute's program.

The objective of the Institute for Business Studies was to familiarize you with Western business practices and principles. How confident do you feel that the objective has been met?

Very (1) 2 Somewhat 3 4 Not at all 5

Please evaluate the following aspects of the program:

Number of modules (number of courses taught):

Too Many 1 2 Just Right 3 4 Too Few 5

Number of days spent attending Institute classes:

Too Many 1 2 Just Right 3 4 Too Few 5

Length of instructional day:

Too Long 1 2 Just Right 3 4 Too Short 5

The fact that the modules are taught in English

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Often a problem 1 2 Sometimes a problem 3 4 No problem 5

Your overall experience with the Institute of Business Studies:

Excellent 1 2 Satisfactory 3 4 Disappointing 5

Next Page, Please

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In the table below, we would like you to rate each of the module: on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	1	2	2	2
2. Managerial Accounting and Free Market Economics	2	1	2 3	2
3. Human Resource Management	2	3	4	4
4. Basics of Managing Free Enterprise Systems	2	2 1	1	2
5. Financial Concepts for Managers	2	2	2 5	3
6. Basics of Marketing	2	3	3	3
7. Export Marketing	1	2	3	3
8a. Business Strategy	2	2	2	2
8b. Decision Support Systems	2	2	2	2

Of the modules listed above, the one which you feel will be most useful to you (number): 4.

Next most useful: 7

Third most useful: 3

Which of the modules (one or more) do you think needs to be changed? How?

5 SPEED IS TOO HIGH
3 MORE EXAMPLES

Were any topics left out that you feel should be included?

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Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

November, 1992

Name (optional): ADAM SWIDA

INSTITUTE FOR BUSINESS STUDIES

Participant Evaluation Form

The purpose of this evaluation is to help us improve the program you have just completed. We need your honest assessment. For each of the following items, please circle the number that you feel best represents your evaluation of that aspect of the Institute's program.

The objective of the Institute for Business Studies was to familiarize you with Western business practices and principles. How confident do you feel that the objective has been met?

Very
1 (2) Somewhat
3 4 Not at all
5

Please evaluate the following aspects of the program:

Number of modules (number of courses taught):

Too Many
1 2 Just Right
3 (4) Too Few
5

Number of days spent attending Institute classes:

Too Many
1 2 Just Right
3 (4) Too Few
5

Length of instructional day:

Too Long
1 (2) Just Right
3 4 Too Short
5

The fact that the modules are taught in English

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Often a problem
1 2 Sometimes a problem
3 4 No problem
(5)

Your overall experience with the Institute of Business Studies:

Excellent
1 (2) Satisfactory
3 4 Disappointing
5

Next Page, Please

In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	2	1	1	1
2. Managerial Accounting and Free Market Economics	2	2	3	2
3. Human Resource Management	4	3	4	3
4. Basics of Managing Free Enterprise Systems	2	2	2	2
5. Financial Concepts for Managers	2	3	1	2
6. Basics of Marketing	2	2	3	2
7. Export Marketing	4	4	5	4
8a. Business Strategy	3	1	1	1
8b. Decision Support Systems	2	2	1	1

Of the modules listed above, the one which you feel will be most useful to you (number): 5.

Next most useful: 8

Third most useful: 2

Which of the modules (one or more) do you think needs to be changed? How?

7, 3 7 - by changing instructors
 3 - by changing instructional methods ~~more~~
 making creativeness among students.

Were any topics left out that you feel should be included?

more financial studies: more knowledge about ways of getting business contracts.

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

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November, 1992

Name (optional):

Peppaf

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Participant Evaluation Form

The purpose of this evaluation is to help us improve the program you have just completed. We need your honest assessment. For each of the following items, please circle the number that you feel best represents your evaluation of that aspect of the Institute's program.

The objective of the Institute for Business Studies was to familiarize you with Western business practices and principles. How confident do you feel that the objective has been met?

Very 1 2 Somewhat 3 4 Not at all 5

Please evaluate the following aspects of the program:

Number of modules (number of courses taught):

Too Many 1 2 Just Right 3 4 Too Few 5

Number of days spent attending Institute classes:

Too Many 1 2 Just Right 3 4 Too Few 5

Length of instructional day:

Too Long 1 2 Just Right 3 4 Too Short 5

The fact that the modules are taught in English

Often a problem 1 2 Sometimes a problem 3 4 No problem 5

Your overall experience with the Institute of Business Studies:

Excellent 1 2 Satisfactory 3 4 Disappointing 5

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In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	2	2	2	2
2. Managerial Accounting and Free Market Economics	1	1	1	1
3. Human Resource Management	4	4	4	3
4. Basics of Managing Free Enterprise Systems	1	1	1	1
5. Financial Concepts for Managers	4	4	5	4
6. Basics of Marketing	1	1	1	1
7. Export Marketing	4	3	4	3
8a. Business Strategy	2	1	2	2
8b. Decision Support Systems	1	1	1	1

Of the modules listed above, the one which you feel will be most useful to you (number): 6.

Next most useful: 7

Third most useful: 2

Which of the modules (one or more) do you think needs to be changed? How?

③ HRM - needs improvement, would be made involving

⑤ should be more coherent

Were any topics left out that you feel should be included?

No

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

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Handwritten signature

INSTITUTE FOR BUSINESS STUDIES

Participant Evaluation Form

The purpose of this evaluation is to help us improve the program you have just completed. We need your honest assessment. For each of the following items, please circle the number that you feel best represents your evaluation of that aspect of the Institute's program.

The objective of the Institute for Business Studies was to familiarize you with Western business practices and principles. How confident do you feel that the objective has been met?

Very 1 2 Somewhat 3 4 Not at all 5

Please evaluate the following aspects of the program:

Number of modules (number of courses taught):

Too Many 1 2 Just Right 3 4 Too Few 5

Number of days spent attending Institute classes:

Too Many 1 2 Just Right 3 4 Too Few 5

Length of instructional day:

Too Long 1 2 Just Right 3 4 Too Short 5

The fact that the modules are taught in English

Often a problem 1 2 Sometimes a problem 3 4 No problem 5

Your overall experience with the Institute of Business Studies:

Excellent 1 2 Satisfactory 3 4 Disappointing 5

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In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	3	3	3	3
2. Managerial Accounting and Free Market Economics	1	1	1	1
3. Human Resource Management	4	4	4	4
4. Basics of Managing Free Enterprise Systems	1	1	1	1
5. Financial Concepts for Managers	4	4	5	4
6. Basics of Marketing	1	1	1	1
7. Export Marketing	4	3	3	4
8a. Business Strategy	2	1	3	2
8b. Decision Support Systems	2	1	3	2

Of the modules listed above, the one which you feel will be most useful to you (number): 7

Next most useful: 5

Third most useful: 8

Which of the modules (one or more) do you think needs to be changed? How?

5, 3

Were any topics left out that you feel should be included?

Expert Computer Decision Support System

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

November, 1992

Name (optional): A. Kucwiski

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INSTITUTE FOR BUSINESS STUDIES

Participant Evaluation Form

The purpose of this evaluation is to help us improve the program you have just completed. We need your honest assessment. For each of the following items, please circle the number that you feel best represents your evaluation of that aspect of the Institute's program.

The objective of the Institute for Business Studies was to familiarize you with Western business practices and principles. How confident do you feel that the objective has been met?

Very
1 2 Somewhat
3 4 Not at all
5

Please evaluate the following aspects of the program:

Number of modules (number of courses taught):

Too Many
1 2 Just Right
3 4 Too Few
5

Number of days spent attending Institute classes:

Too Many
1 2 Just Right
3 4 Too Few
5

Length of instructional day:

Too Long
1 2 Just Right
3 4 Too Short
5

The fact that the modules are taught in English

Often a problem
1 2 Sometimes a problem
3 4 No problem
5

Your overall experience with the Institute of Business Studies:

Excellent
1 2 Satisfactory
3 4 Disappointing
5

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7/2

In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business				
2. Managerial Accounting and Free Market Economics	3	2	2	3
3. Human Resource Management	3	3	3	3
4. Basics of Managing Free Enterprise Systems	2	2	2	2
5. Financial Concepts for Managers	3	2	2	2
6. Basics of Marketing	2	3	3	3
7. Export Marketing	2	3	3	3
8a. Business Strategy	2	2	2	2
8b. Decision Support Systems	2	2	2	2

Of the modules listed above, the one which you feel will be most useful to you (number): 2, 1, 5, 8

Next most useful: 4

Third most useful: 1

Which of the modules (one or more) do you think needs to be changed? How?

Were any topics left out that you feel should be included?

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

November, 1992

Name (optional): Y. M. Abdul / a

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INSTITUTE FOR BUSINESS STUDIES

Participant Evaluation Form

The purpose of this evaluation is to help us improve the program you have just completed. We need your honest assessment. For each of the following items, please circle the number that you feel best represents your evaluation of that aspect of the Institute's program.

The objective of the Institute for Business Studies was to familiarize you with Western business practices and principles. How confident do you feel that the objective has been met?

Very
1 (2) Somewhat
3 4 Not at all
5

Please evaluate the following aspects of the program:

Number of modules (number of courses taught):

Too Many
1 2 Just Right
(3) 4 Too Few
5

Number of days spent attending Institute classes:

Too Many
1 2 Just Right
(3) 4 Too Few
5

Length of instructional day:

Too Long
1 (2) Just Right
3 4 Too Short
5

The fact that the modules are taught in English

Often a problem
1 2 Sometimes a problem
3 4 No problem
(5)

Your overall experience with the Institute of Business Studies:

Excellent
1 (2) Satisfactory
3 4 Disappointing
5

Next Page, Please

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In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	1	1	1	1
2. Managerial Accounting and Free Market Economics	1	1	1	1
3. Human Resource Management	2	2	3	2
4. Basics of Managing Free Enterprise Systems	2	1	2	2
5. Financial Concepts for Managers	2	3	2	2
6. Basics of Marketing	2	1	2	2
7. Export Marketing	—	—	—	—
8a. Business Strategy	2	1	1	1
8b. Decision Support Systems	1	1	1	1

Of the modules listed above, the one which you feel will be most useful to you (number): 8.

Next most useful: 3

Third most useful: 5

Which of the modules (one or more) do you think needs to be changed? How?

I would suggest to combine module 2 with module 1

Were any topics left out that you feel should be included?

Taxes in Poland and U.S.A.

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

November, 1992

Name (optional): _____

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INSTITUTE FOR BUSINESS STUDIES

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The objective of the Institute for Business Studies was to familiarize you with Western business practices and principles. How confident do you feel that the objective has been met?

Very 1 2 Somewhat 3 4 Not at all 5

Please evaluate the following aspects of the program:

Number of modules (number of courses taught):

Too Many 1 2 Just Right 3 4 Too Few 5

Number of days spent attending Institute classes:

Too Many 1 2 Just Right 3 4 Too Few 5

Length of instructional day:

Too Long 1 2 Just Right 3 4 Too Short 5

The fact that the modules are taught in English

Often a problem 1 2 Sometimes a problem 3 4 No problem 5

Your overall experience with the Institute of Business Studies:

Excellent 2 Satisfactory 3 4 Disappointing 5

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In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	3	1	1	1
2. Managerial Accounting and Free Market Economics	2	2	3	2
3. Human Resource Management	3	4	4	3
4. Basics of Managing Free Enterprise Systems	3	1	1	2
5. Financial Concepts for Managers	3	5	3	3
6. Basics of Marketing	1	1	2	1
7. Export Marketing	4	5	4	4
8a. Business Strategy	2	5 1	5 1	1
8b. Decision Support Systems	2	2	2	1

Of the modules listed above, the one which you feel will be most useful to you (number):

Next most useful: _____

Third most useful: _____

Which of the modules (one or more) do you think needs to be changed? How?

Were any topics left out that you feel should be included?

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

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November, 1992

Name (optional): _____

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INSTITUTE FOR BUSINESS STUDIES

Participant Evaluation Form

The purpose of this evaluation is to help us improve the program you have just completed. We need your honest assessment. For each of the following items, please circle the number that you feel best represents your evaluation of that aspect of the Institute's program.

The objective of the Institute for Business Studies was to familiarize you with Western business practices and principles. How confident do you feel that the objective has been met?

Very ~~X~~ 2 Somewhat 3 4 Not at all 5

Please evaluate the following aspects of the program:

Number of modules (number of courses taught):

Too Many 1 2 Just Right ~~X~~ 4 Too Few 5 *but need continuation*

Number of days spent attending Institute classes:

Too Many 1 2 Just Right ~~X~~ 4 Too Few 5

Length of instructional day:

Too Long 1 ~~X~~ 2 Just Right 3 4 Too Short 5

The fact that the modules are taught in English

Often a problem 1 2 Sometimes a problem ~~X~~ 4 No problem 5

Your overall experience with the Institute of Business Studies:

Excellent ~~X~~ 2 Satisfactory 3 4 Disappointing 5

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7/8

In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	2	2	1	2
2. Managerial Accounting and Free Market Economics	2	1	1	2
3. Human Resource Management	2	3	3	2
4. Basics of Managing Free Enterprise Systems	2	2	2	2
5. Financial Concepts for Managers	2	2	2	2
6. Basics of Marketing	2	2	2	2
7. Export Marketing	3	4	4	3
8a. Business Strategy	1	1	1	1
8b. Decision Support Systems	1	1	1	1

Of the modules listed above, the one which you feel will be most useful to you (number): 8a.

Next most useful: 2

Third most useful: 4

Which of the modules (one or more) do you think needs to be changed? How?

better prepared 7

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Were any topics left out that you feel should be included?

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

November, 1992

Name (optional): Arthur Olszewski

79

In the table below, we would like you to rate each of the modules on the basis of the aspect shown at the top of the column. In each cell, please provide a value between one (1) and five (5) where 1=excellent, 2=very good, 3=adequate, 4=needs improvement and 5=unsatisfactory.

	Quality of Materials	Quality of Instructor(s)	Instructional Methods	Overall Interest
1. Introduction to Western Business	4	3	4	4
2. Managerial Accounting and Free Market Economics	2	2	2	1
3. Human Resource Management	3	3	3	2
4. Basics of Managing Free Enterprise Systems	4	3	2	3
5. Financial Concepts for Managers	3	3	4	2
6. Basics of Marketing	4	3	3	3
7. Export Marketing	4	4	4	4
8a. Business Strategy	3	3	2	4
8b. Decision Support Systems	3	3	3	4

Of the modules listed above, the one which you feel will be most useful to you (number): 2.

Next most useful: 5

Third most useful: 6

Which of the modules (one or more) do you think needs to be changed? How?

Were any topics left out that you feel should be included?

not

Please feel free to make any other recommendations for change on the back of this page. Thank you for your participation in this evaluation.

BEST AVAILABLE COPY

November, 1992

Name (optional): _____

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Appendix F

Completed U.S.A.I.D. Evaluation Forms

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PARTICIPANT INQUIRY FORM

DEMOGRAPHIC INFORMATION:

Date of Inquiry: Nov 22, 1982

Age: 38 Sex: M F

Title/Topic of this course

IBS

Location:

Technical Univ of Lubočan, Poland

Your Current Occupation:

univ lecturer

Your Occupational Goals:

to participate in further education

Does your current job involve teaching others?

Yes No

Does your current job involve supervising others?

Yes No

Highest Level of Education:

Ph.D

Field of Study

Op. Res.

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

		Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
1. The quality of instruction was excellent.	1.	5	(4)	3	2	1
2. The instructional materials are well designed.	2.	5	4	3	(2)	1
3. The content of this course is relevant to my needs.	3.	5	(4)	3	2	1
4. The instructor covered material that was beyond my understanding.	4.	5	4	3	(2)	1
5. The instructor seemed to be concerned about the participants progress.	5.	5	4	3	(2)	1
6. The instructors seemed to be well versed in the topic as it relates to my country.	6.	5	(4)	3	2	1
7. The course met my expectations.	7.	5	(4)	3	2	1
8. The course was not relevant to the business situation I am currently experiencing.	8.	5	4	3	2	(1)
9. The instructional materials are difficult to understand.	9.	5	4	3	(2)	1
10. The facility was well suited for this program.	10.	5	4	3	(2)	1
11. The classroom equipment used is well suited for this program.	11.	5	(4)	3	2	1

Continued on back of page

12.	I would take this course again.	12.	5	4	3	(2)	1
13.	I would recommend this course to other interested parties.	13.	5	(4)	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	3	(2)	1
15.	The Video portion of the course was of high quality.	15.	5	4	3	2	(1)
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	3	(2)	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:
 Good quality, but may be simply improved and be very good or even excellent, if
 a) materials delivered in advanced
 b) homework assigned together with materials
 c) more organized discussions with participants
 d) better acoustics of the room.

Strongly Disagree
 Disagree
 No Opinion
 Agree
 Strongly Agree

As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	1	(2)	3	4	5
2.	Greater Professional Skills	2.	1	(2)	(3)	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	2	(3)	4	5
4.	Diploma or Certificate of Completion	4.	1	(2)	3	4	5
5.	Salary Increase	5.	1	2	3	4	(5)

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	1	2	(3)	4	5
7.	Better Able to Complete Research	7.	1	2	3	(4)	5
8.	Better Able to Direct Projects	8.	1	2	(3)	4	5
9.	Better Able to Teach Others	9.	1	(2)	3	4	5
10.	Better Able to Make Policy	10.	1	(2)	3	4	5
11.	Better Able to Lead Company	11.	1	(2)	3	4	5
12.	I attended the program regularly	12.	1	(2)	3	4	5
13.	The project staff is very helpful	13.	1	(2)	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	(1)	2	3	4	5
15.	The overall program will have long lasting benefits	15.	1	2	(3)	4	5
16.	The overall program seems to be well organized	16.	1	2	3	(4)	5
17.	Access to instructors and project staff is quite good	17.	1	2	3	(4)	5
18.	I have been able to establish valuable business contacts	18.	1	2	3	(4)	5

Thank you for your time and cooperation

This form should be returned to Dr. Koltai 16200 Ventura Blvd. #224 Encino, CA 91436

PARTICIPANT INQUIRY FORM

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 22-11-1992

Age: 27 Sex: M F

Title/Topic of this course: IBS

Location: _____

Your Current Occupation: owner of a small comp

Your Occupational Goals: computer information

Does your current job involve teaching others?
 Yes No

Does your current job involve supervising others?
 Yes No

Highest Level of Education: university education (MS)

Field of Study: computer science

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

Strongly Agree Agree No Opinion Disagree Strongly Disagree

1.	The quality of instruction was excellent.	1.	5	4	3	2	1
2.	The instructional materials are well designed.	2.	5	4	3	2	1
3.	The content of this course is relevant to my needs.	3.	5	4	3	2	1
4.	The instructor covered material that was beyond my understanding.	4.	5	4	3	2	1
5.	The instructor seem to be concerned about the participants progress.	5.	5	4	3	2	1
6.	The instructors seemed to be well versed in the topic as it relates to my country.	6.	5	4	3	2	1
7.	The course met my expectations.	7.	5	4	3	2	1
8.	The course was not relevant to the business situation I am currently experlencing.	8.	5	4	3	2	1
9.	The instructional materials are difficult to understand.	9.	5	4	3	2	1
10.	The facility was well suited for this program.	10.	5	4	3	2	1
11.	The classroom equipment used is well suited for this program.	11.	5	4	3	2	1

Continued from front page.

12.	I would take this course again.	12.	(5)	4	3	2	1
13.	I would recommend this course to other interested parties.	13.	(5)	4	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	3	(2)	1
15.	The Video portion of the course was of high quality.	15.	5	4	3	(2)	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	3	(2)	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:	Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree

As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	(1)	2	3	4	5
2.	Greater Professional Skills	2.	1	(5)	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	2	3	4	5
4.	Diploma or Certificate of Completion	4.	1	2	3	(4)	5
5.	Salary Increase	5.	1	2	(3)	4	5

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	1	2	(3)	4	5
7.	Better Able to Complete Research	7.	1	(2)	3	4	5
8.	Better Able to Direct Projects	8.	1	(2)	3	4	5
9.	Better Able to Teach Others	9.	1	2	3	(4)	5
10.	Better Able to Make Policy	10.	1	(2)	3	4	5
11.	Better Able to Lead Company	11.	1	(2)	3	4	5
12.	I attended the program regularly	12.	1	(2)	3	4	5
13.	The project staff is very helpful	13.	1	2	(3)	4	5
14.	The overall program will increase my understanding of the free market economy	14.	(1)	2	3	4	5
15.	The overall program will have long lasting benefits	15.	(1)	2	3	4	5
16.	The overall program seems to be well organized	16.	1	(2)	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	(2)	3	4	5
18.	I have been able to establish valuable business contacts	18.	1	2	3	(4)	5

Thank you for your time and cooperation

PARTICIPANT INQUIRY FORM

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 2/1/77

Age: 43 Sex: M F

Title/Topic of this course: 3 B 1

Location: ...

Your Current Occupation: ...

Your Occupational Goals: ...

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

Does your current job involve teaching others? Yes No

Does your current job involve supervising others? Yes No

Highest Level of Education: ...

Field of Study: ...

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

		Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
The quality of instruction was excellent.	1.	5	(4)	3	2	1
The instructional materials are well designed.	2.	5	(4)	3	2	1
The content of this course is relevant to my needs.	3.	5	(4)	3	2	1
The instructor covered material that was beyond my understanding.	4.	5	(4)	3	2	1
The instructor seem to be concerned about the participants progress.	5.	5	(4)	3	2	1
The instructors seemed to be well versed in the topic as it relates to my country.	6.	5	4	(3)	2	1
The course met my expectations.	7.	(5)	4	3	2	1
The course was not relevant to the business situation I am currently experiencing.	8.	5	4	3	2	(1)
The instructional materials are difficult to understand.	9.	5	4	3	2	(1)
The facility was well suited for this program.	10.	5	(4)	3	2	1
The classroom equipment used is well suited for this program.	11.	5	(4)	3	2	1

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12.	I would take this course again.	12.	5	(4)	3	2	1
13.	I would recommend this course to other interested parties.	13.	(5)	4	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	(3)	2	1
15.	The Video portion of the course was of high quality.	15.	5	4	(3)	2	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	3	2	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

<p>Comment here on the overall quality of the program:</p>	Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree

As a result of my participation in this program I have achieved:							
1.	Professional Advancement	1.	(2)	2	3	4	5
2.	Greater Professional Skills	2.	1	(2)	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	(2)	3	4	5
4.	Diploma or Certificate of Completion	4.	1	(2)	3	4	5
5.	Salary Increase	5.	1	2	(3)	4	5

As a result of my participation/training in this program I am now:							
6.	Better Able to Manage People	6.	(1)	2	3	4	5
7.	Better Able to Complete Research	7.	(1)	2	3	4	5
8.	Better Able to Direct Projects	8.	1	(2)	3	4	5
9.	Better Able to Teach Others	9.	1	(2)	3	4	5
10.	Better Able to Make Policy	10.	1	(2)	3	4	5
11.	Better Able to Lead Company	11.	1	(2)	3	4	5
12.	I attended the program regularly	12.	1	(2)	3	4	5
13.	The project staff is very helpful	13.	1	(2)	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	1	(2)	3	4	5
15.	The overall program will have long lasting benefits	15.	1	(2)	3	4	5
16.	The overall program seems to be well organized	16.	1	(2)	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	2	3	4	5
18.	I have been able to establish valuable business contacts	18.	(1)	2	3	4	5

Thank you for your time and cooperation

This form should be returned to Dr. Koltai, 16200 Ventura Blvd., #224 Encino, CA 91436 USA

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PARTICIPANT INQUIRY FORM

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 22 NOV 1992

1935

Age: 37 Sex: M F

Title/Topic of this course: SCHOOL OF BUSINESS

Location: WROXLEW

Your Current Occupation: EXPORT MANAGER

Your Occupational Goals: _____

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

Does your current job involve teaching others?
 Yes No

Does your current job involve supervising others?
 Yes No

Highest Level of Education: PhD

Field of Study: PHYSICS

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

Strongly Agree Agree No Opinion Disagree Strongly Disagree

1.	The quality of instruction was excellent.	1.	5	<u>4</u>	3	2	1
2.	The instructional materials are well designed.	2.	5	<u>4</u>	3	2	1
3.	The content of this course is relevant to my needs.	3.	5	<u>4</u>	3	2	1
4.	The instructor covered material that was beyond my understanding.	4.	5	4	3	2	<u>1</u>
5.	The instructor seem to be concerned about the participants progress.	5.	5	4	<u>3</u>	2	1
6.	The instructors seemed to be well versed in the topic as it relates to my country.	6.	5	4	<u>3</u>	2	1
7.	The course met my expectations.	7.	<u>5</u>	4	3	2	1
8.	The course was not relevant to the business situation I am currently experlencing.	8.	5	4	3	2	<u>1</u>
9.	The instructional materials are difficult to understand.	9.	5	4	3	2	<u>1</u>
10.	The facility was well suited for this program.	10.	5	4	3	2	<u>1</u>
11.	The classroom equipment used is well suited for this program.	11.	5	4	3	2	<u>1</u>

Continued from front page.

12.	I would take this course again.	12.	5	4	3	2	1
13.	I would recommend this course to other interested parties.	13.	5	4	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	3	2	1
15.	The Video portion of the course was of high quality.	15.	5	4	3	2	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	3	2	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:
Professional well prepared course.

Strongly Agree Agree No Opinion Disagree Strongly Disagree

As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	1	2	3	4	5
2.	Greater Professional Skills	2.	1	2	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	2	3	4	5
4.	Diploma or Certificate of Completion	4.	1	2	3	4	5
5.	Salary Increase	5.	1	2	3	4	5

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	1	2	3	4	5
7.	Better Able to Complete Research	7.	1	2	3	4	5
8.	Better Able to Direct Projects	8.	1	2	3	4	5
9.	Better Able to Teach Others	9.	1	2	3	4	5
10.	Better Able to Make Policy	10.	1	2	3	4	5
11.	Better Able to Lead Company	11.	1	2	3	4	5
12.	I attended the program regularly	12.	1	2	3	4	5
13.	The project staff is very helpful	13.	1	2	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	1	2	3	4	5
15.	The overall program will have long lasting benefits	15.	1	2	3	4	5
16.	The overall program seems to be well organized	16.	1	2	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	2	3	4	5
18.	I have been able to establish valuable business contacts	18.	1	2	3	4	5

Thank you for your time and cooperation

PARTICIPANT INQUIRY FORM

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 22 Nov., 1992

Age: 25 Sex: M F

Title/Topic of this course: SCHOOL OF BUSINESS

Location: WROCEAN

Your Current Occupation: SECRETARY / TRANSLATOR

Your Occupational Goals: (TRANSLATING / SUPERVISING) PROMOTION

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

Does your current job involve teaching others?
 Yes No

Does your current job involve supervising others?
 Yes No

Highest Level of Education: UNIVERSITY DEGREE

Field of Study: ENGLISH PHILOLOGY

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

			Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
1.	The quality of instruction was excellent.	1.	5	4	3	2	1
2.	The instructional materials are well designed.	2.	5	4	3	2	1
3.	The content of this course is relevant to my needs.	3.	5	4	3	2	1
4.	The instructor covered material that was beyond my understanding.	4.	5	4	3	2	1
5.	The instructor seem to be concerned about the participants progress.	5.	5	4	3	2	1
6.	The instructors seemed to be well versed in the topic as it relates to my country.	6.	5	4	3	2	1
7.	The course met my expectations	7.	5	4	3	2	1
8.	The course was not relevant to the business situation I am currently experiencing.	8.	5	4	3	2	1
9.	The instructional materials are difficult to understand.	9.	5	4	3	2	1
10.	The facility was well suited for this program.	10.	5	4	3	2	1
11.	The classroom equipment used is well suited for this program.	11.	5	4	3	2	1

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Continued from front page.

12.	I would take this course again.	12.	5	4	3	2	1
13.	I would recommend this course to other interested parties.	13.	5	4	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	3	2	1
15.	The Video portion of the course was of high quality.	15.	5	4	3	2	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	3	2	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:
 The quality of the program varied from our school to another. The general impression, however, is that it is professional, well-prepared, involving & of high quality.

Strongly Disagree

Disagree

No Opinion

Agree

Strongly Agree

As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	1	2	3	4	5
2.	Greater Professional Skills	2.	1	2	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	2	3	4	5
4.	Diploma or Certificate of Completion	4.	1	2	3	4	5
5.	Salary Increase	5.	1	2	3	4	5

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	1	2	3	4	5
7.	Better Able to Complete Research	7.	1	2	3	4	5
8.	Better Able to Direct Projects	8.	1	2	3	4	5
9.	Better Able to Teach Others	9.	1	2	3	4	5
10.	Better Able to Make Policy	10.	1	2	3	4	5
11.	Better Able to Lead Company	11.	1	2	3	4	5
12.	I attended the program regularly	12.	1	2	3	4	5
13.	The project staff is very helpful	13.	1	2	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	1	2	3	4	5
15.	The overall program will have long lasting benefits	15.	1	2	3	4	5
16.	The overall program seems to be well organized	16.	1	2	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	2	3	4	5
18.	I have been able to establish valuable business contacts	18.	1	2	3	4	5

Thank you for your time and cooperation

PARTICIPANT INQUIRY FORM

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 11/11/12

Age: 22 Sex: M F

Title/Topic of this course: Business 135

Location: ...

Your Current Occupation: ...

Your Occupational Goals: ...

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

Does your current job involve teaching others?
 Yes No

Does your current job involve supervising others?
 Yes No

Highest Level of Education: ...

Field of Study: ...

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

Strongly Agree Agree No Opinion Disagree Strongly Disagree

The quality of instruction was excellent.	1.	5	(4)	3	2	1
The instructional materials are well designed.	2.	5	(4)	3	2	1
The content of this course is relevant to my needs.	3.	5	(4)	3	2	1
The instructor covered material that was beyond my understanding.	4.	5	4	(3)	2	1
The instructor seem to be concerned about the participants progress.	5.	5	(4)	3	2	1
The instructors seemed to be well versed in the topic as it relates to my country	6.	5	(4)	3	2	1
The course met my expectations	7.	5	(4)	3	2	1
The course was not relevant to the business situation I am currently experiencing.	8.	5	4	3	(2)	1
The instructional materials are difficult to understand.	9.	5	4	3	(2)	1
The facility was well suited for this program.	10.	5	4	(3)	2	1
The classroom equipment used is well suited for this program.	11.	5	4	(3)	2	1

12.	I would take this course again.	12.	5	(4)	3	2	1
13.	I would recommend this course to other interested parties.	13.	5	(4)	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	(4)	3	2	1
15.	The Video portion of the course was of high quality.	15.	5	4	(3)	2	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	3	(2)	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:

Strongly Disagree

Disagree

No Opinion

Agree

Strongly Agree

As a result of my participation in this program I have achieved:							
1.	Professional Advancement	1.	1	(2)	3	4	5
2.	Greater Professional Skills	2.	1	(2)	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	2	(3)	4	5
4.	Diploma or Certificate of Completion	4.	(1)	2	(3)	4	5
5.	Salary Increase	5.	1	2	(3)	4	5

As a result of my participation/training in this program I am now:							
6.	Better Able to Manage People	6.	1	(2)	3	4	5
7.	Better Able to Complete Research	7.	(1)	2	3	4	5
8.	Better Able to Direct Projects	8.	1	(2)	3	4	5
9.	Better Able to Teach Others	9.	1	(2)	3	4	5
10.	Better Able to Make Policy	10.	1	(2)	3	4	5
11.	Better Able to Lead Company	11.	1	2	(3)	4	5

12.	I attended the program regularly	12.	(1)	2	3	4	5
13.	The project staff is very helpful	13.	(1)	2	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	(1)	2	3	4	5
15.	The overall program will have long lasting benefits	15.	1	(2)	3	4	5
16.	The overall program seems to be well organized	16.	1	(2)	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	2	3	4	5
18.	I have been able to establish valuable business contacts	18.	1	(2)	3	4	5

Thank you for your time and cooperation

This form should be returned to Dr. Kohari, 16200 Ventura Blvd., #224 Encino, CA 91436

4

PARTICIPANT INQUIRY FORM

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 22.11.92
 Age: 34 Sex: M F

Title/Topic of this course: IBS
 Location: WROCKAW
 Your Current Occupation: bank employee
 Your Occupational Goals: to be awarded the best business skills

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

Does your current job involve teaching others?
 Yes No

Does your current job involve supervising others?
 Yes No

Highest Level of Education: Master of Economics

Field of Study: Economics

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

			Strongly Agree		No Opinion		Disagree		Strongly Disagree
1. The quality of instruction was excellent.	1.	5	(4)	3		2		1	
2. The instructional materials are well designed.	2.	5	4	3		(2)		1	
3. The content of this course is relevant to my needs.	3.	5	(4)	3		(2)		1	
4. The instructor covered material that was beyond my understanding.	4.	5	4	3		(2)		1	
5. The instructor seem to be concerned about the participants progress.	5.	5	(4)	3		2		1	
6. The instructors seemed to be well versed in the topic as it relates to my country	6.	5	(4)	3		2		1	
7. The course met my expectations	7.	5	(4)	3		2		1	
8. The course was not relevant to the business situation I am currently experlencing.	8.	5	4	3		(2)		1	
9. The instructional materials are difficult to understand.	9.	5	4	3		(2)		1	
10. The facility was well suited for this program.	10.	5	4	3		(2)		1	
11. The classroom equipment used is well suited for this program.	11.	5	4	3		(2)		1	

Continued from front page.

12.	I would take this course again.	12.	5	4	3	2	1
13.	I would recommend this course to other interested parties.	13.	5	4	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	3	2	1
15.	The Video portion of the course was of high quality.	15.	5	4	3	2	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	3	2	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:
*Very useful - fulfilled training needs,
 the importance of understanding
 the free market economy*

Strongly Agree
 Agree
 No Opinion
 Disagree
 Strongly Disagree

As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	1	2	3	4	5
2.	Greater Professional Skills	2.	1	2	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	2	3	4	5
4.	Diploma or Certificate of Completion	4.	1	2	3	4	5
5.	Salary Increase	5.	1	2	3	4	5

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	1	2	3	4	5
7.	Better Able to Complete Research	7.	1	2	3	4	5
8.	Better Able to Direct Projects	8.	1	2	3	4	5
9.	Better Able to Teach Others	9.	1	2	3	4	5
10.	Better Able to Make Policy	10.	1	2	3	4	5
11.	Better Able to Lead Company	11.	1	2	3	4	5
12.	I attended the program regularly	12.	1	2	3	4	5
13.	The project staff is very helpful	13.	1	2	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	1	2	3	4	5
15.	The overall program will have long lasting benefits	15.	1	2	3	4	5
16.	The overall program seems to be well organized	16.	1	2	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	2	3	4	5
18.	I have been able to establish valuable business contacts	18.	1	2	3	4	5

Thank you for your time and cooperation

9/2

PARTICIPANT INQUIRY FORM

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 20/11/12
~~11/12/12~~
 Age: _____ Sex: M F

Title/Topic of this course: YBS

Location: Khoulouvi

Your Current Occupation: manager of food science

Your Occupational Goals: manager marketing

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

Does your current job involve teaching others?
 Yes No

Does your current job involve supervising others?
 Yes No

Highest Level of Education: M.Sc

Field of Study: _____

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

		Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree	
1.	The quality of instruction was excellent.	5	(5)	3	2	1	
2.	The instructional materials are well designed.	5	(4)	3	2	1	
3.	The content of this course is relevant to my needs.	5	(4)	3	2	1	
4.	The instructor covered material that was beyond my understanding.	5	4	3	2	1	
5.	The instructor seem to be concerned about the participants progress.	5	4	(3)	2	1	
6.	The instructors seemed to be well versed in the topic as it relates to my country.	5	4	(3)	2	1	
7.	The course met my expectations	5	4	3	2	1	
8.	The course was not relevant to the business situation I am currently experiencing.	5	4	3	2	1	
9.	The instructional materials are difficult to understand.	5	4	3	2	1	
10.	The facility was well suited for this program.	5	4	(3)	2	1	
11.	The classroom equipment used is well suited for this program.	5	4	(3)	2	1	

Continued from front page.

12.	I would take this course again.	12.	5	4	3	(2)	
13.	I would recommend this course to other interested parties.	13.	5	(4)	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	(3)	2	1
15.	The Video portion of the course was of high quality.	15.	5	4	(3)	2	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	(3)	2	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:

		Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
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As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	(1)	2	3	4	5
2.	Greater Professional Skills	2.	1	(2)	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	(2)	(3)	4	5
4.	Diploma or Certificate of Completion	4.	1	(2)	3	4	5
5.	Salary Increase	5.	1	2	3	(4)	5

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	1	(2)	3	4	5
7.	Better Able to Complete Research	7.	1	(2)	3	4	5
8.	Better Able to Direct Projects	8.	1	(2)	3	4	5
9.	Better Able to Teach Others	9.	1	(2)	3	4	5
10.	Better Able to Make Policy	10.	1	(2)	3	4	5
11.	Better Able to Lead Company	11.	1	(2)	3	4	5
12.	I attended the program regularly	12.	1	(2)	3	4	5
13.	The project staff is very helpful	13.	1	(2)	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	1	(2)	3	4	5
15.	The overall program will have long lasting benefits	15.	1	(2)	3	4	5
16.	The overall program seems to be well organized	16.	1	(2)	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	(2)	3	4	5
18.	I have been able to establish valuable business contacts	18.	1	(2)	3	4	5

Thank you for your time and cooperation

PARTICIPANT INQUIRY FORM

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 22/11/02

Age: 27 Sex: M F

Title/Topic of this course: SCHOOL OF MATHS

Location: WROTHAM

Your Current Occupation: MEMBER

Your Occupational Goals: - / -

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

Does your current job involve teaching others?
 Yes No

Does your current job involve supervising others?
 Yes No

Highest Level of Education: MSC

Field of Study: ELECTRONICS

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

			Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
1. The quality of instruction was excellent.	1.	5	(4)	3	2	1	
2. The instructional materials are well designed.	2.	5	(4)	3	2	1	
3. The content of this course is relevant to my needs.	3.	5	4	(3)	2	1	
4. The instructor covered material that was beyond my understanding.	4.	5	4	(3)	2	1	
5. The instructor seem to be concerned about the participants progress.	5.	5	4	(3)	2	1	
6. The instructors seemed to be well versed in the topic as it relates to my country.	6.	5	4	3	(2)	1	
7. The course met my expectations.	7.	5	4	(3)	2	1	
8. The course was not relevant to the business situation I am currently experiencing.	8.	5	(4)	3	2	1	
9. The instructional materials are difficult to understand.	9.	5	4	(3)	2	1	
10. The facility was well suited for this program.	10.	5	4	(3)	2	1	
11. The classroom equipment used is well suited for this program.	11.	5	4	3	(2)	1	

Continued from front page.

12.	I would take this course again.	12.	5	4	3	2	1
13.	I would recommend this course to other interested parties.	13.	5	4	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	3	2	1
15.	The Video portion of the course was of high quality.	15.	5	4	3	2	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	3	2	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:

	Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
--	----------------	-------	------------	----------	-------------------

As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	1	2	3	4	5
2.	Greater Professional Skills	2.	1	2	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	2	3	4	5
4.	Diploma or Certificate of Completion	4.	1	2	3	4	5
5.	Salary Increase	5.	1	2	3	4	5

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	1	2	3	4	5
7.	Better Able to Complete Research	7.	1	2	3	4	5
8.	Better Able to Direct Projects	8.	1	2	3	4	5
9.	Better Able to Teach Others	9.	1	2	3	4	5
10.	Better Able to Make Policy	10.	1	2	3	4	5
11.	Better Able to Lead Company	11.	1	2	3	4	5
12.	I attended the program regularly	12.	1	2	3	4	5
13.	The project staff is very helpful	13.	1	2	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	1	2	3	4	5
15.	The overall program will have long lasting benefits	15.	1	2	3	4	5
16.	The overall program seems to be well organized	16.	1	2	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	2	3	4	5
18.	I have been able to establish valuable business contacts	18.	1	2	3	4	5

Thank you for your time and cooperation

PARTICIPANT INQUIRY FORM

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 22 Nov 1988

Age: 25 Sex: M F

Title/Topic of this course: IBS

Location: WROCLAW

Your Current Occupation: TECHNICAL PERSONNEL

Your Occupational Goals: TO MAKE MY OWN FUTURE CAREER DECISIONS

Does your current job involve teaching others?
 Yes No

Does your current job involve supervising others?
 Yes No

Highest Level of Education: MA

Field of Study: TECHNICAL PERSONNEL

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

		Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
1. The quality of instruction was excellent.	1.	5	(4)	3	2	1
2. The instructional materials are well designed.	2.	5	(4)	3	2	1
3. The content of this course is relevant to my needs.	3.	5	4	3	(2)	1
4. The instructor covered material that was beyond my understanding.	4.	5	4	3	2	(1)
5. The instructor seem to be concerned about the participants progress.	5.	5	(4)	3	2	1
6. The instructors seemed to be well versed in the topic as it relates to my country.	6.	5	4	3	2	(1)
7. The course met my expectations.	7.	5	(4)	3	2	1
8. The course was not relevant to the business situation I am currently experlencing.	8.	5	4	3	2	(1)
9. The instructional materials are difficult to understand.	9.	5	4	3	(2)	1
10. The facility was well suited for this program.	10.	5	(4)	3	2	1
11. The classroom equipment used is well suited for this program.	11.	5	4	3	(2)	1

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Continued from front page.

12.	I would take this course again.	12.	(5)	4	3	2	1
13.	I would recommend this course to other interested parties.	13.	(5)	4	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	(4)	3	2	1
15.	The Video portion of the course was of high quality.	15.	5	4	(3)	2	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	3	2	(1)

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:

There is no more interesting and very important information in this course. I'm really glad to finish this IBS course.

Strongly Agree

Agree

No Opinion

Disagree

Strongly Disagree

As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	1	(2)	3	4	5
2.	Greater Professional Skills	2.	1	(2)	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	(2)	3	4	5
4.	Diploma or Certificate of Completion	4.	1	(2)	3	4	5
5.	Salary Increase	5.	1	2	(3)	4	5

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	(1)	2	3	4	5
7.	Better Able to Complete Research	7.	1	(2)	3	4	5
8.	Better Able to Direct Projects	8.	1	2	(3)	4	5
9.	Better Able to Teach Others	9.	1	(2)	3	4	5
10.	Better Able to Make Policy	10.	1	(2)	3	4	5
11.	Better Able to Lead Company	11.	1	2	(3)	4	5
12.	I attended the program regularly	12.	(1)	2	3	4	5
13.	The project staff is very helpful	13.	1	(2)	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	1	(2)	3	4	5
15.	The overall program will have long lasting benefits	15.	(1)	2	3	4	5
16.	The overall program seems to be well organized	16.	1	(2)	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	2	3	4	(5)
18.	I have been able to establish valuable business contacts	18.	1	2	3	4	(5)

Thank you for your time and cooperation

This form should be returned to Dr. Koltai, 16200 Ventura Blvd., #224 Encino, CA 91436 USA

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PARTICIPANT INQUIRY FORM

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 10/17/07

Age: 37 Sex: M F

Title/Topic of this course: IBS

Location: Remond's Community

Your Current Occupation: Director

Your Occupational Goals: Placement of the child
no further

Does your current job involve teaching others?
 Yes No

Does your current job involve supervising others?
 Yes No

Highest Level of Education: Master's

Field of Study: Education

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

Strongly Agree

Agree

No Opinion

Disagree

Strongly Disagree

1.	The quality of instruction was excellent.	1.	5	4	3	2	1
2.	The instructional materials are well designed.	2.	5	4	3	2	1
3.	The content of this course is relevant to my needs.	3.	5	4	3	2	1
4.	The instructor covered material that was beyond my understanding.	4.	5	4	3	2	1
5.	The instructor seem to be concerned about the participants progress.	5.	5	4	3	2	1
6.	The instructors seemed to be well versed in the topic as it relates to my country.	6.	5	4	3	2	1
7.	The course met my expectations.	7.	5	4	3	2	1
8.	The course was not relevant to the business situation I am currently experiencing.	8.	5	4	3	2	1
9.	The instructional materials are difficult to understand.	9.	5	4	3	2	1
10.	The facility was well suited for this program.	10.	5	4	3	2	1
11.	The classroom equipment used is well suited for this program.	11.	5	4	3	2	1

Continued from front page.

12.	I would take this course again.	12.	5	4	3	2	1
13.	I would recommend this course to other interested parties.	13.	5	4	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	3	2	1
15.	The Video portion of the course was of high quality.	15.	5	4	3	2	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	3	2	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:

good and very useful

Strongly Agree

Agree

No Opinion

Disagree

Strongly Disagree

As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	1	2	3	4	5
2.	Greater Professional Skills	2.	1	2	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	2	3	4	5
4.	Diploma or Certificate of Completion	4.	1	2	3	4	5
5.	Salary Increase	5.	1	2	3	4	5

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	1	2	3	4	5
7.	Better Able to Complete Research	7.	1	2	3	4	5
8.	Better Able to Direct Projects	8.	1	2	3	4	5
9.	Better Able to Teach Others	9.	1	2	3	4	5
10.	Better Able to Make Policy	10.	1	2	3	4	5
11.	Better Able to Lead Company	11.	1	2	3	4	5
12.	I attended the program regularly	12.	1	2	3	4	5
13.	The project staff is very helpful	13.	1	2	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	1	2	3	4	5
15.	The overall program will have long lasting benefits	15.	1	2	3	4	5
16.	The overall program seems to be well organized	16.	1	2	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	2	3	4	5
18.	I have been able to establish valuable business contacts	18.	1	2	3	4	5

Thank you for your time and cooperation

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PARTICIPANT INQUIRY FORM

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 22.11.1992

Age: 43 Sex: M F

Title/Topic of this course: IBS

Location: INROCKAW

Your Current Occupation: technical director

Your Occupational Goals: commercial director

Does your current job involve teaching others?
 Yes No

Does your current job involve supervising others?
 Yes No

Highest Level of Education: M.Sc

Field of Study: MINING UNIVERSITY

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

Strongly Agree

Agree

No Opinion

Disagree

Strongly Disagree

1.	The quality of instruction was excellent.	1.	5	<u>4</u>	3	2	1
2.	The instructional materials are well designed.	2.	5	4	<u>3</u>	2	1
3.	The content of this course is relevant to my needs.	3.	5	4	3	<u>2</u>	1
4.	The instructor covered material that was beyond my understanding.	4.	5	<u>4</u>	3	2	1
5.	The instructor seem to be concerned about the participants progress.	5.	<u>5</u>	4	3	2	1
6.	The instructors seemed to be well versed in the topic as it relates to my country.	6.	5	4	<u>3</u>	2	1
7.	The course met my expectations.	7.	5	<u>4</u>	3	2	1
8.	The course was not relevant to the business situation I am currently experiencing.	8.	5	4	<u>3</u>	2	1
9.	The instructional materials are difficult to understand.	9.	5	4	3	<u>2</u>	1
10.	The facility was well suited for this program.	10.	5	4	<u>3</u>	2	1
11.	The classroom equipment used is well suited for this program.	11.	5	4	3	<u>2</u>	1

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Continued from front page.

12.	I would take this course again.	12.	5	[4]	3	2	1
13.	I would recommend this course to other interested parties.	13.	[5]	4	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	3	[2]	1
15.	The Video portion of the course was of high quality.	15.	5	4	3	[2]	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	[3]	2	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program: FULFILL MY EXPECTATION	Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
---	----------------	-------	------------	----------	-------------------

As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	1	[2]	3	4	5
2.	Greater Professional Skills	2.	1	[2]	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	2	[5]	4	5
4.	Diploma or Certificate of Completion	4.	1	2	[6]	4	5
5.	Salary Increase	5.	1	2	3	4	[5]

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	[1]	2	3	4	5
7.	Better Able to Complete Research	7.	1	[2]	3	4	5
8.	Better Able to Direct Projects	8.	1	[2]	3	4	5
9.	Better Able to Teach Others	9.	1	[2]	3	4	5
10.	Better Able to Make Policy	10.	1	2	[3]	4	5
11.	Better Able to Lead Company	11.	1	[2]	3	4	5

12.	I attended the program regularly	12.	1	[2]	3	4	5
13.	The project staff is very helpful	13.	1	[2]	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	[1]	2	3	4	5
15.	The overall program will have long lasting benefits	15.	1	2	[3]	4	5
16.	The overall program seems to be well organized	16.	1	2	[3]	4	5
17.	Access to instructors and project staff is quite good	17.	1	[2]	3	4	5
18.	I have been able to establish valuable business contacts	18.	1	2	[3]	4	5

Thank you for your time and cooperation

PARTICIPANT INQUIRY FORM

13

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 22.11.96
 Age: 38 Sex: M F

Title/Topic of this course: IBS
 Location: Wrocton
 Your Current Occupation: middle level of the municipal
 Your Occupational Goals: top management
 Does your current job involve teaching others?
 Yes No
 Does your current job involve supervising others?
 Yes No
 Highest Level of Education: M. Sc.
 Field of Study: Mechanical

How did you hear of this program?

<input checked="" type="checkbox"/>	Advertisement
<input type="checkbox"/>	Friend
<input type="checkbox"/>	Teacher/Professor
<input type="checkbox"/>	Work
<input type="checkbox"/>	Found out on my own
<input type="checkbox"/>	Other

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

Strongly Agree Agree No Opinion Disagree Strongly Disagree

			Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
1. The quality of instruction was excellent.	1.	5	(4)	3	2	1	
2. The instructional materials are well designed.	2.	5	(4)	3	2	1	
3. The content of this course is relevant to my needs.	3.	5	4	(3)	2	1	
4. The instructor covered material that was beyond my understanding.	4.	5	4	3	2	1	
5. The instructor seem to be concerned about the participants progress.	5.	5	(4)	3	2	1	
6. The instructors seemed to be well versed in the topic as it relates to my country.	6.	5	4	(3)	2	1	
7. The course met my expectations	7.	5	(4)	3	2	1	
8. The course was not relevant to the business situation I am currently experiencing.	8.	5	4	3	(2)	1	
9. The instructional materials are difficult to understand.	9.	5	4	3	(2)	1	
10. The facility was well suited for this program.	10.	5	4	(3)	2	1	
11. The classroom equipment used is well suited for this program.	11.	5	4	(3)	2	1	

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12.	I would take this course again.	12.	5	4	3	(2)	1
13.	I would recommend this course to other interested parties.	13.	5	(4)	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	(3)	2	1
15.	The Video portion of the course was of high quality.	15.	5	4	(3)	2	1
16.	Translators/Interpretors were very helpful in helping me to understand the material.	16.	5	4	3	(2)	

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:

Strongly Agree Agree No Opinion Disagree Strongly Disagree

As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	1	(2)	3	4	5
2.	Greater Professional Skills	2.	1	(2)	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	2	(3)	4	5
4.	Diploma or Certificate of Completion	4.	1	2	(3)	4	5
5.	Salary Increase	5.	1	2	3	(4)	(5)

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	1	(2)	3	4	5
7.	Better Able to Complete Research	7.	1	(2)	3	4	5
8.	Better Able to Direct Projects	8.	1	(2)	3	4	5
9.	Better Able to Teach Others	9.	1	2	3	(4)	5
10.	Better Able to Make Policy	10.	1	(2)	3	4	5
11.	Better Able to Lead Company	11.	1	2	(3)	4	5
12.	I attended the program regularly	12.	1	(2)	3	4	5
13.	The project staff is very helpful	13.	1	(2)	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	1	(2)	3	4	5
15.	The overall program will have long lasting benefits	15.	1	(2)	3	4	5
16.	The overall program seems to be well organized	16.	1	(2)	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	(2)	3	4	5
18.	I have been able to establish valuable business contacts	18.	1	(2)	3	4	5

Thank you for your time and cooperation

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PARTICIPANT INQUIRY FORM

14

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 22 Nov 1992

Age: 27 Sex: M F

Title/Topic of this course: JBS

Location: WROCLAW

Your Current Occupation: MANAGER

Your Occupational Goals: Risk Management in Industry

Does your current job involve teaching others?
 Yes No

Does your current job involve supervising others?
 Yes No

Highest Level of Education: University

Field of Study: Environmental Management

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

		Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
1.	The quality of instruction was excellent.	5	4	3	2	1
2.	The instructional materials are well designed.	5	4	3	2	1
3.	The content of this course is relevant to my needs.	5	4	3	2	1
4.	The instructor covered material that was beyond my understanding.	5	4	3	2	1
5.	The instructor seem to be concerned about the participants progress.	5	4	3	2	1
6.	The instructors seemed to be well versed in the topic as it relates to my country.	5	4	3	2	1
7.	The course met my expectations.	5	4	3	2	1
8.	The course was not relevant to the business situation I am currently experiencing.	5	4	3	2	1
9.	The instructional materials are difficult to understand.	5	4	3	2	1
10.	The facility was well suited for this program.	5	4	3	2	1
11.	The classroom equipment used is well suited for this program.	5	4	3	2	1

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12.	I would take this course again.	12.	5	4	3	2	1
13.	I would recommend this course to other interested parties.	13.	5	4	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	3	2	1
15.	The Video portion of the course was of high quality.	15.	5	4	3	2	1
16.	Translators/Interpretors were very helpful in helping me to understand the material.	16.	5	4	3	2	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:			Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
As a result of my participation in this program I have achieved:							
1.	Professional Advancement	1.	1	X	3	4	5
2.	Greater Professional Skills	2.	1	X	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	X	3	4	5
4.	Diploma or Certificate of Completion	4.	1	X	3	4	5
5.	Salary Increase	5.	1	X	3	4	5
As a result of my participation/training in this program I am now:							
6.	Better Able to Manage People	6.	1	X	3	4	5
7.	Better Able to Complete Research	7.	1	X	3	4	5
8.	Better Able to Direct Projects	8.	1	X	3	4	5
9.	Better Able to Teach Others	9.	X	X ²	3	4	5
10.	Better Able to Make Policy	10.	1	X	3	4	5
11.	Better Able to Lead Company	11.	1	X	3	4	5
12.	I attended the program regularly	12.	1	2	X	4	5
13.	The project staff is very helpful	13.	1	X	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	X	2	3	4	5
15.	The overall program will have long lasting benefits	15.	1	X	3	4	5
16.	The overall program seems to be well organized	16.	1	X	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	X	3	4	5
18.	I have been able to establish valuable business contacts	18.	X	2	3	4	5

Thank you for your time and cooperation

This form should be returned to Dr. Koltai, 16200 Ventura Blvd., #224 Encino, CA 91436

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PARTICIPANT INQUIRY FORM

15

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 22.11.92

Age: 31 Sex: M F

Title/Topic of this course

IBS

Location:

POLAND WROCEAW

Your Current Occupation:

ASSISTANT

Your Occupational Goals:

TEACHING
RESEARCH

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

Does your current job involve teaching others?

Yes No

Does your current job involve supervising others?

Yes No

Highest Level of Education:

MSc

Field of Study

BIOENGINEERING

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

		Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
1. The quality of instruction was excellent.	1.	(5)	4	3	2	1
2. The instructional materials are well designed.	2.	5	(4)	3	2	1
3. The content of this course is relevant to my needs.	3.	5	(4)	3	2	1
4. The instructor covered material that was beyond my understanding.	4.	5	4	3	2	(1)
5. The instructor seem to be concerned about the participants progress.	5.	5	4	(3)	2	1
6. The instructors seemed to be well versed in the topic as it relates to my country.	6.	5	(4)	3	2	1
7. The course met my expectations.	7.	5	(4)	3	2	1
8. The course was not relevant to the business situation I am currently experiencing.	8.	5	4	(3)	2	1
9. The instructional materials are difficult to understand.	9.	5	4	3	2	(1)
10. The facility was well suited for this program.	10.	5	(4)	3	2	1
11. The classroom equipment used is well suited for this program.	11.	5	(4)	3	2	1

12.	I would take this course again.	12.	5	4	3	2	1
13.	I would recommend this course to other interested parties.	13.	5	4	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	3	2	1
15.	The Video portion of the course was of high quality.	15.	5	4	3	2	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	3	2	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:
Very good!

Strongly Disagree

Disagree

No Opinion

Agree

Strongly Agree

As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	1	2	3	4	5
2.	Greater Professional Skills	2.	1	2	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	2	3	4	5
4.	Diploma or Certificate of Completion	4.	1	2	3	4	5
5.	Salary Increase	5.	1	2	3	4	5

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	1	2	3	4	5
7.	Better Able to Complete Research	7.	1	2	3	4	5
8.	Better Able to Direct Projects	8.	1	2	3	4	5
9.	Better Able to Teach Others	9.	1	2	3	4	5
10.	Better Able to Make Policy	10.	1	2	3	4	5
11.	Better Able to Lead Company	11.	1	2	3	4	5
12.	I attended the program regularly	12.	1	2	3	4	5
13.	The project staff is very helpful	13.	1	2	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	1	2	3	4	5
15.	The overall program will have long lasting benefits	15.	1	2	3	4	5
16.	The overall program seems to be well organized	16.	1	2	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	2	3	4	5
18.	I have been able to establish valuable business contacts	18.	1	2	3	4	5

Thank you for your time and cooperation

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PARTICIPANT INQUIRY FORM

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 22.11.97
 Age: 40 Sex: M F

Title/Topic of this course: IBS
 Location: WROCLAW
 Your Current Occupation: MANAGER
 Your Occupational Goals: PRESIDENT
 Does your current job involve teaching others?
 Yes No
 Does your current job involve supervising others?
 Yes No
 Highest Level of Education: M.Sc.
 Field of Study: TECHNICAL

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

		Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
1.	The quality of instruction was excellent.	5	④	3	2	1
2.	The instructional materials are well designed.	5	4	②	2	1
3.	The content of this course is relevant to my needs.	5	④	3	2	1
4.	The instructor covered material that was beyond my understanding.	5	4	3	2	1
5.	The instructor seem to be concerned about the participants progress.	5	4	③	2	1
6.	The instructors seemed to be well versed in the topic as it relates to my country.	5	4	③	2	1
7.	The course met my expectations.	5	4	3	②	1
8.	The course was not relevant to the business situation I am currently experiencing.	5	4	3	②	1
9.	The instructional materials are difficult to understand.	5	4	①	2	1
10.	The facility was well suited for this program.	5	4	③	2	1
11.	The classroom equipment used is well suited for this program.	5	4	③	2	1

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12.	I would take this course again.	12.	5	4	(6)	2	1
13.	I would recommend this course to other interested parties.	13.	5	4	(6)	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	3	(2)	1
15.	The Video portion of the course was of high quality.	15.	5	4	3	(2)	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.		4	3	2	(1)

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:

Strongly Disagree

Disagree

No Opinion

Agree

Strongly Agree

As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	1	2	(3)	4	5
2.	Greater Professional Skills	2.	1	(2)	(3)	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	(2)	(3)	4	5
4.	Diploma or Certificate of Completion	4.	1	2	(6)	4	5
5.	Salary Increase	5.	1	2	3	(4)	5

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	1	2	(3)	4	5
7.	Better Able to Complete Research	7.	1	2	(3)	4	5
8.	Better Able to Direct Projects	8.	1	2	(3)	4	5
9.	Better Able to Teach Others	9.	1	2	3	(4)	5
10.	Better Able to Make Policy	10.	1	2	3	(4)	5
11.	Better Able to Lead Company	11.	1	2	(3)	4	5
12.	I attended the program regularly	12.	1	(2)	3	4	5
13.	The project staff is very helpful	13.	1	2	(3)	4	5
14.	The overall program will increase my understanding of the free market economy	14.	1	2	3	4	5
15.	The overall program will have long lasting benefits	15.	1	(2)	3	4	5
16.	The overall program seems to be well organized	16.	1	2	3	(4)	5
17.	Access to instructors and project staff is quite good	17.	1	2	(3)	4	5
18.	I have been able to establish valuable business contacts	18.	1	2	3	(4)	5

Thank you for your time and cooperation

PARTICIPANT INQUIRY FORM

DEMOGRAPHIC INFORMATION:

 Date of Inquiry: 22.11.1972

 Age: 42 Sex: M F

 Title/Topic of this course: IBS

 Location: Bath Wroclaw

 Your Current Occupation: Wroclaw Technical Univ.

 Your Occupational Goals: teaching, research work
management

Does your current job involve teaching others?

 Yes No

Does your current job involve supervising others?

 Yes No

 Highest Level of Education: DSc

 Field of Study: electronics

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- ? Work
- Found out on my own
- Other

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

	Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
1. The quality of instruction was excellent.	5	4	3	2	1
2. The instructional materials are well designed.	5	4	3	2	1
3. The content of this course is relevant to my needs.	5	4	3	2	1
4. The instructor covered material that was beyond my understanding.	5	4	3	2	1
5. The instructor seem to be concerned about the participants progress.	5	4	3	2	1
6. The instructors seemed to be well versed in the topic as it relates to my country.	5	4	3	2	1
7. The course met my expectations.	5	4	3	2	1
8. The course was not relevant to the business situation I am currently experiencing.	5	4	3	2	1
9. The instructional materials are difficult to understand.	5	4	3	2	1
10. The facility was well suited for this program.	5	4	3	2	1
11. The classroom equipment used is well suited for this program.	5	4	3	2	1

12.	I would take this course again.	12.	5	4	3	2	1
13.	I would recommend this course to other interested parties.	13.	5	4	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	3	2	1
15.	The Video portion of the course was of high quality.	15.	5	4	3	2	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	3	2	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:
 Excellent, although I don't work in business and therefore some elements of program wasn't matched to my needs.

Strongly Agree
 Agree
 No Opinion
 Disagree
 Strongly Disagree

As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	5	2	3	4	5
2.	Greater Professional Skills	2.	5	2	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	5	2	3	4	5
4.	Diploma or Certificate of Completion	4.	1	2	3	4	5
5.	Salary Increase	5.	1	2	3	4	5

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	1	2	3	4	5
7.	Better Able to Complete Research	7.	1	2	3	4	5
8.	Better Able to Direct Projects	8.	1	2	3	4	5
9.	Better Able to Teach Others	9.	1	2	3	4	5
10.	Better Able to Make Policy	10.	1	2	3	4	5
11.	Better Able to Lead Company	11.	1	2	3	4	5
12.	I attended the program regularly	12.	1	2	3	4	5
13.	The project staff is very helpful	13.	1	2	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	1	2	3	4	5
15.	The overall program will have long lasting benefits	15.	1	2	3	4	5
16.	The overall program seems to be well organized	16.	1	2	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	2	3	4	5
18.	I have been able to establish valuable business contacts	18.	1	2	3	4	5

Thank you for your time and cooperation

PARTICIPANT INQUIRY FORM

DEMOGRAPHIC INFORMATION:

Date of Inquiry: _____

Age: 35 Sex: M F

Title/Topic of this course: IBS

Location: WROCKAW

Your Current Occupation: mining engineer, chief engineer

Your Occupational Goals: _____

Does your current job involve teaching others?
 Yes No

Does your current job involve supervising others?
 Yes No

Highest Level of Education: M.Sc.

Field of Study: mining

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

			Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
1.	The quality of instruction was excellent.	1.	5	(4)	3	2	1
2.	The instructional materials are well designed.	2.	5	(4)	3	2	1
3.	The content of this course is relevant to my needs.	3.	5	(4)	3	2	1
4.	The instructor covered material that was beyond my understanding.	4.	5	(4)	3	2	1
5.	The instructor seem to be concerned about the participants progress.	5.	5	(4)	3	2	1
6.	The instructors seemed to be well versed in the topic as it relates to my country.	6.	5	4	(3)	2	1
7.	The course met my expectations.	7.	5	(4)	3	2	1
8.	The course was not relevant to the business situation I am currently experiencing.	8.	5	4	3	(2)	1
9.	The instructional materials are difficult to understand.	9.	5	4	3	(2)	1
10.	The facility was well suited for this program.	10.	5	4	(3)	2	1
11.	The classroom equipment used is well suited for this program.	11.	5	4	3	(2)	1

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12.	I would take this course again.	12.	5	4	3	2	1
13.	I would recommend this course to other interested parties.	13.	5	4	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	3	2	1
15.	The Video portion of the course was of high quality.	15.	5	4	3	2	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	3	2	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:

Strongly Agree Agree No Opinion Disagree Strongly Disagree

As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	1	2	3	4	5
2.	Greater Professional Skills	2.	1	2	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	2	3	4	5
4.	Diploma or Certificate of Completion	4.	1	2	3	4	5
5.	Salary Increase	5.	1	2	3	4	5

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	1	2	3	4	5
7.	Better Able to Complete Research	7.	1	2	3	4	5
8.	Better Able to Direct Projects	8.	1	2	3	4	5
9.	Better Able to Teach Others	9.	1	2	3	4	5
10.	Better Able to Make Policy	10.	1	2	3	4	5
11.	Better Able to Lead Company	11.	1	2	3	4	5
12.	I attended the program regularly	12.	1	2	3	4	5
13.	The project staff is very helpful	13.	1	2	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	1	2	3	4	5
15.	The overall program will have long lasting benefits	15.	1	2	3	4	5
16.	The overall program seems to be well organized	16.	1	2	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	2	3	4	5
18.	I have been able to establish valuable business contacts	18.	1	2	3	4	5

Thank you for your time and cooperation

This form should be returned to Dr. Koltai, 16200 Ventura Blvd., #224 Encino, CA 91436

11/2

12.	I would take this course again.	12.	5	4	3	2	1
13.	I would recommend this course to other interested parties.	13.	5	4	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	3	2	1
15.	The Video portion of the course was of high quality.	15.	5	4	3	2	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	3	2	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:

Strongly Agree Agree No Opinion Disagree Strongly Disagree

As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	1	2	3	4	5
2.	Greater Professional Skills	2.	1	2	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	2	3	4	5
4.	Diploma or Certificate of Completion	4.	1	2	3	4	5
5.	Salary Increase	5.	1	2	3	4	5

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	1	2	3	4	5
7.	Better Able to Complete Research	7.	1	2	3	4	5
8.	Better Able to Direct Projects	8.	1	2	3	4	5
9.	Better Able to Teach Others	9.	1	2	3	4	5
10.	Better Able to Make Policy	10.	1	2	3	4	5
11.	Better Able to Lead Company	11.	1	2	3	4	5
12.	I attended the program regularly	12.	1	2	3	4	5
13.	The project staff is very helpful	13.	1	2	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	1	2	3	4	5
15.	The overall program will have long lasting benefits	15.	1	2	3	4	5
16.	The overall program seems to be well organized	16.	1	2	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	2	3	4	5
18.	I have been able to establish valuable business contacts	18.	1	2	3	4	5

Thank you for your time and cooperation

PARTICIPANT INQUIRY FORM

22

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 22nd Nov 92

Age: _____ Sex: M F

Title/Topic of this course

IBS

Location:

WROCKAW - POLAND

Your Current Occupation:

LECTURER OF ENG. (ESP)

Your Occupational Goals:

TEACHING SPECIALISED
LANGUAGE

How did you hear of this program?

<input checked="" type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

Does your current job involve teaching others?

Yes No

Does your current job involve supervising others?

Yes No

Highest Level of Education:

MASTERS OF ARTS

Field of Study

LINGUISTICS

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

Strongly Agree Agree No Opinion Disagree Strongly Disagree

1. The quality of instruction was excellent.	1.	5	(4)	3	2	1
2. The instructional materials are well designed.	2.	5	(4)	3	2	1
3. The content of this course is relevant to my needs.	3.	5	(4)	3	2	1
4. The instructor covered material that was beyond my understanding.	4.	5	4	3	(2)	1
5. The instructor seem to be concerned about the participants progress.	5.	5	(4)	3	2	1
6. The instructors seemed to be well versed in the topic as it relates to my country.	6.	5	(4)	3	(2)	1
7. The course met my expectations.	7.	5	4	(3)	(2)	1
8. The course was not relevant to the business situation I am currently experiencing.	8.	5	4	3	(2)	1
9. The instructional materials are difficult to understand.	9.	(5)	4	3	2	1
10. The facility was well suited for this program.	10.	(5)	4	3	2	1
11. The classroom equipment used is well suited for this program.	11.	5	4	(3)	2	1

Continued on back of page

12.	I would take this course again.	12.	5	4	3	2	1
13.	I would recommend this course to other interested parties.	13.	5	4	3	2	1
14.	The Video Presentatons were well suited to the course.	14.	5	4	3	2	1
15.	The Video portion of the course was of high quality.	15.	5	4	3	2	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	3	2	1

→ here none

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:

Strongly Agree Agree No Opinion Disagree Strongly Disagree

As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	1	2	3	4	5
2.	Greater Professional Skills	2.	1	2	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	2	3	4	5
4.	Diploma or Certificate of Completion	4.	1	2	3	4	5
5.	Salary Increase	5.	1	2	3	4	5

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	1	2	3	4	5
7.	Better Able to Complete Research	7.	1	2	3	4	5
8.	Better Able to Direct Projects	8.	1	2	3	4	5
9.	Better Able to Teach Others	9.	1	2	3	4	5
10.	Better Able to Make Pollycy	10.	1	2	3	4	5
11.	Better Able to Lead Company	11.	1	2	3	4	5
12.	I attended the program regularly	12.	1	2	3	4	5
13.	The project staff is very helpful	13.	1	2	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	1	2	3	4	5
15.	The overall program will have long lasting benefits	15.	1	2	3	4	5
16.	The overall program seems to be well organized	16.	1	2	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	2	3	4	5
18.	I have been able to establish valuable business contacts	18.	1	2	3	4	5

Thank you for your time and cooperation

PARTICIPANT INQUIRY FORM

24

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 22. X 1. 82
 Age: Sex: M F

Title/Topic of this course: 136
 Location: London, Ontario
 Your Current Occupation:
 Your Occupational Goals:
 Does your current job involve teaching others?
 Yes No
 Does your current job involve supervising others?
 Yes No
 Highest Level of Education:
 Field of Study:

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

Strongly Agree Agree No Opinion Disagree Strongly Disagree

1.	The quality of instruction was excellent.	1.	5	(4)	3	2	1
2.	The instructional materials are well designed.	2.	5	(4)	3	2	1
3.	The content of this course is relevant to my needs.	3.	5	4	3	2	1
4.	The instructor covered material that was beyond my understanding.	4.	5	4	3	2	1
5.	The instructor seem to be concerned about the participants progress.	5.	(5)	4	3	2	1
6.	The Instructors seemed to be well versed in the topic as it relates to my country.	6.	5	4	(3)	2	1
7.	The course met my expectations.	7.	5	(4)	3	2	1
8.	The course was not relevant to the business situation I am currently experlencing.	8.	5	4	3	2	1
9.	The Instructional materlals are difficult to understand.	9.	5	4	3	(2)	1
10.	The facility was well suited for this program.	10.	5	(4)	3	2	1
11.	The classroom equipment used is well suited for this program.	11.	5	4	3	(2)	1

Continued on back of page

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12.	I would take this course again.	12.	5	4	3	2	1
13.	I would recommend this course to other interested parties.	13.	5	4	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	3	2	1
15.	The Video portion of the course was of high quality.	15.	5	4	3	2	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	3	2	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:		Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree	
As a result of my participation in this program I have achieved:							
1.	Professional Advancement	1.	1	2	3	4	5
2.	Greater Professional Skills	2.	1	2	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	2	3	4	5
4.	Diploma or Certificate of Completion	4.	1	2	3	4	5
5.	Salary Increase	5.	1	2	3	4	5
As a result of my participation/training in this program I am now:							
6.	Better Able to Manage People	6.	1	2	3	4	5
7.	Better Able to Complete Research	7.	1	2	3	4	5
8.	Better Able to Direct Projects	8.	1	2	3	4	5
9.	Better Able to Teach Others	9.	1	2	3	4	5
10.	Better Able to Make Policy	10.	1	2	3	4	5
11.	Better Able to Lead Company	11.	1	2	3	4	5
12.	I attended the program regularly	12.	1	2	3	4	5
13.	The project staff is very helpful	13.	1	2	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	1	2	3	4	5
15.	The overall program will have long lasting benefits	15.	1	2	3	4	5
16.	The overall program seems to be well organized	16.	1	2	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	2	3	4	5
18.	I have been able to establish valuable business contacts	18.	1	2	3	4	5

Thank you for your time and cooperation

This form should be returned to Dr. Koltai, 16200 Ventura Blvd., #224 Encino, CA 91436

PARTICIPANT INQUIRY FORM

202

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 22/M/92

Age: _____ Sex: M F

Title/Topic of this course

IBS

Location:

WROCKAW (POLAND)

Your Current Occupation:

Your Occupational Goals:

Does your current job involve teaching others?

Yes No

Does your current job involve supervising others?

Yes No

Highest Level of Education:

M.Sc.

Field of Study

Handing Homework
Computer Science

How did you hear of this program?

Advertisement

Friend

Teacher/Professor

Work

Found out on my own

Other

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

		Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
1. The quality of instruction was excellent.	1.	(5)	4	3	2	1
2. The instructional materials are well designed.	2.	(5)	4	3	2	1
3. The content of this course is relevant to my needs.	3.	(5)	4	3	2	1
4. The instructor covered material that was beyond my understanding.	4.	5	4	3	2	(1)
5. The instructor seem to be concerned about the participants progress.	5.	5	(4)	3	2	1
6. The instructors seemed to be well versed in the topic as it relates to my country.	6.	5	4	(3)	2	1
7. The course met my expectations.	7.	(5)	4	3	2	1
8. The course was not relevant to the business situation I am currently experiencing.	8.	5	4	3	2	(1)
9. The instructional materials are difficult to understand.	9.	5	4	3	2	(1)
10. The facility was well suited for this program.	10.	5	(4)	3	2	1
11. The classroom equipment used is well suited for this program.	11.	5	(4)	3	2	1

Continued on back of page

12.	I would take this course again.	12.	5	4	3	2	1
13.	I would recommend this course to other interested parties.	13.	5	4	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	3	2	1
15.	The Video portion of the course was of high quality.	15.	5	4	3	2	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	3	2	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program: <i>Excellent</i>	Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
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As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	1	2	3	4	5
2.	Greater Professional Skills	2.	1	2	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	2	3	4	5
4.	Diploma or Certificate of Completion	4.	1	2	3	4	5
5.	Salary Increase	5.	1	2	3	4	5

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	1	2	3	4	5
7.	Better Able to Complete Research	7.	1	2	3	4	5
8.	Better Able to Direct Projects	8.	1	2	3	4	5
9.	Better Able to Teach Others	9.	1	2	3	4	5
10.	Better Able to Make Policy	10.	1	2	3	4	5
11.	Better Able to Lead Company	11.	1	2	3	4	5
12.	I attended the program regularly	12.	1	2	3	4	5
13.	The project staff is very helpful	13.	1	2	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	1	2	3	4	5
15.	The overall program will have long lasting benefits	15.	1	2	3	4	5
16.	The overall program seems to be well organized	16.	1	2	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	2	3	4	5
18.	I have been able to establish valuable business contacts	18.	1	2	3	4	5

Thank you for your time and cooperation

This form should be returned to Dr. Koltai, 16200 Ventura Blvd., #224 Encino, CA 91436

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PARTICIPANT INQUIRY FORM

DEMOGRAPHIC INFORMATION:

Date of Inquiry: _____
 Age: _____ Sex: M F

Title/Topic of this course: IBS
 Location: Techn. Univ. Ilorin, Oyo State
 Your Current Occupation: Manager
 Your Occupational Goals: Marketing
 Does your current job involve teaching others?
 Yes No
 Does your current job involve supervising others?
 Yes No
 Highest Level of Education: M. Sc. in Edu. Admin.
 Field of Study: Economics & Trade Industry Edu.

How did you hear of this program?

<input type="checkbox"/>	Advertisement
<input checked="" type="checkbox"/>	Friend
<input type="checkbox"/>	Teacher/Professor
<input checked="" type="checkbox"/>	Work
<input type="checkbox"/>	Found out on my own
<input type="checkbox"/>	Other

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

		Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
1. The quality of instruction was excellent.	1.	5	(4)	3	2	1
2. The instructional materials are well designed.	2.	(5)	4	3	2	1
3. The content of this course is relevant to my needs.	3.	5	(4)	3	2	1
4. The instructor covered material that was beyond my understanding.	4.	5	4	3	2	(1)
5. The instructor seem to be concerned about the participants progress.	5.	5	(4)	3	2	1
6. The instructors seemed to be well versed in the topic as it relates to my country.	6.	5	4	3	(2)	1
7. The course met my expectations.	7.	5	(4)	3	2	1
8. The course was not relevant to the business situation I am currently experiencing.	8.	5	4	3	2	(1)
9. The instructional materials are difficult to understand.	9.	5	4	3	2	(1)
10. The facility was well suited for this program.	10.	(5)	4	3	2	1
11. The classroom equipment used is well suited for this program.	11.	(5)	4	3	2	1

12.	I would take this course again.	12.	(5)	4	3	2	1
13.	I would recommend this course to other interested parties.	13.	(5)	4	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	(3)	2	1
15.	The Video portion of the course was of high quality.	15.	5	4	3	(2)	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	(5)	4	3	2	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:
Quite alright, but not perfect. Some sessions should be presented much better or the lecturers changed.

		Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
As a result of my participation in this program I have achieved:						
1.	Professional Advancement	1	(2)	3	4	5
2.	Greater Professional Skills	1	(2)	3	4	5
3.	Exposure to Professional and/or Personal Contacts	(1)	2	3	4	5
4.	Diploma or Certificate of Completion	(1)	2	3	4	5
5.	Salary Increase	1	2	(3)	4	5
As a result of my participation/training in this program I am now:						
6.	Better Able to Manage People	1	(2)	3	4	5
7.	Better Able to Complete Research	1	(2)	3	4	5
8.	Better Able to Direct Projects	1	2	3	4	5
9.	Better Able to Teach Others	1	2	3	4	5
10.	Better Able to Make Policy	1	(2)	3	4	5
11.	Better Able to Lead Company	1	2	3	4	5
12.	I attended the program regularly	(1)	2	3	4	5
13.	The project staff is very helpful	1	(2)	3	4	5
14.	The overall program will increase my understanding of the free market economy	1	(2)	3	4	5
15.	The overall program will have long lasting benefits	1	2	(3)	4	5
16.	The overall program seems to be well organized	1	(2)	3	4	5
17.	Access to instructors and project staff is quite good	1	(2)	3	4	5
18.	I have been able to establish valuable business contacts	1	2	(3)	4	5

Thank you for your time and cooperation

PARTICIPANT INQUIRY FORM

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 21.11.1992

Age: 33 Sex: M F

Title/Topic of this course: IBS BUSINESS STUDIES
 Location: WROCLAW, POLAND
 Your Current Occupation: LECTURER
 Your Occupational Goals: SMALL BUSINESS

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

Does your current job involve teaching others?
 Yes No

Does your current job involve supervising others?
 Yes No

Highest Level of Education: Ph D.
 Field of Study: Electronics

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

		Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
1.	The quality of instruction was excellent.	5	(4)	3	2	1
2.	The instructional materials are well designed.	5	(4)	3	2	1
3.	The content of this course is relevant to my needs.	(5)	4	3	2	1
4.	The instructor covered material that was beyond my understanding.	5	4	3	2	(1)
5.	The instructor seem to be concerned about the participants progress.	5	4	3	(2)	1
6.	The instructors seemed to be well versed in the topic as it relates to my country.	5	4	3	(2)	1
7.	The course met my expectations	5	(4)	3	2	1
8.	The course was not relevant to the business situation I am currently experlencing.	5	(4)	3	2	1
9.	The instructional materials are difficult to understand.	5	4	3	2	(1)
10.	The facility was well suited for this program.	5	4	3	(2)	1
11.	The classroom equipment used is well suited for this program.	5	4	3	2	(1)

Continued from front page.

12.	I would take this course again.	12.	5	4	3	2	1
13.	I would recommend this course to other interested parties.	13.	5	4	3	2	1
14.	The Video Presentations were well suited for the course.	14.	5	4	3	2	1
15.	The Video portion of the course was of high quality.	15.	5	4	3	2	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	3	2	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:

Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
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As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	1	2	3	4	5
2.	Greater Professional Skills	2.	1	2	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	2	3	4	5
4.	Diploma or Certificate of Completion	4.	1	2	3	4	5
5.	Salary Increase	5.	1	2	3	4	5

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	1	2	3	4	5
7.	Better Able to Complete Research	7.	1	2	3	4	5
8.	Better Able to Direct Projects	8.	1	2	3	4	5
9.	Better Able to Teach Others	9.	1	2	3	4	5
10.	Better Able to Make Policy	10.	1	2	3	4	5
11.	Better Able to Lead Company	11.	1	2	3	4	5
12.	I attended the program regularly	12.	1	2	3	4	5
13.	The project staff is very helpful	13.	1	2	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	1	2	3	4	5
15.	The overall program will have long lasting benefits	15.	1	2	3	4	5
16.	The overall program seems to be well organized	16.	1	2	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	2	3	4	5
18.	I have been able to establish valuable business contacts	18.	1	2	3	4	5

Thank you for your time and cooperation

PARTICIPANT INQUIRY FORM

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 22. 11. 92

Age: 34 Sex: M F

Title/Topic of this course: IBS

Location: Worban

Your Current Occupation: Manager

Your Occupational Goals: CEO

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

Does your current job involve teaching others?
 Yes No

Does your current job involve supervising others?
 Yes No

Highest Level of Education: University degree

Field of Study: cultural anthropology

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

Strongly Agree Agree No Opinion Disagree Strongly Disagree

1.	The quality of instruction was excellent.	1.	5	(4)	3	2	1
2.	The instructional materials are well designed.	2.	5	(4)	3	2	1
3.	The content of this course is relevant to my needs.	3.	(5)	4	3	2	1
4.	The instructor covered material that was beyond my understanding.	4.	5	4	3	2	(1)
5.	The instructor seem to be concerned about the participants progress.	5.	5	(4)	3	2	1
6.	The instructors seemed to be well versed in the topic as it relates to my country.	6.	5	(4)	3	2	1
7.	The course met my expectations	7.	(5)	4	3	2	1
8.	The course was not relevant to the business situation I am currently experiencing.	8.	5	4	3	(2)	1
9.	The instructional materials are difficult to understand.	9.	5	4	3	(2)	1
10.	The facility was well suited for this program.	10.	5	(4)	3	2	1
11.	The classroom equipment used is well suited for this program.	11.	5	4	3	(2)	1

Continued from front page.

12.	I would take this course again.	12.	(5)	4	3	2	
13.	I would recommend this course to other interested parties.	13.	(5)	4	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	(4)	3	2	1
15.	The Video portion of the course was of high quality.	15.	5	(4)	3	2	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	(3)	2	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:
very good, please send materials and notes before, consistency of the work is awful

Strongly Disagree

Disagree

No Opinion

Agree

Strongly Agree

As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	1	(2)	3	4	5
2.	Greater Professional Skills	2.	(1)	(2)	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	(1)	2	3	4	5
4.	Diploma or Certificate of Completion	4.	1	(2)	3	4	5
5.	Salary Increase	5.	1	(2)	3	4	5

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	(1)	2	3	4	5
7.	Better Able to Complete Research	7.	1	(2)	3	4	5
8.	Better Able to Direct Projects	8.	1	(2)	3	4	5
9.	Better Able to Teach Others	9.	1	2	(3)	4	5
10.	Better Able to Make Policy	10.	(1)	2	3	4	5
11.	Better Able to Lead Company	11.	(1)	2	3	4	5
12.	I attended the program regularly	12.	(1)	2	3	4	5
13.	The project staff is very helpful	13.	1	(2)	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	(1)	2	3	4	5
15.	The overall program will have long lasting benefits	15.	(1)	2	3	4	5
16.	The overall program seems to be well organized	16.	1	(2)	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	(2)	3	4	5
18.	I have been able to establish valuable business contacts	18.	(1)	2	3	4	5

Thank you for your time and cooperation

PARTICIPANT INQUIRY FORM

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 22.11.1992

Age: 25 Sex: M F

Title/Topic of this course: IBS
 Location: TUW
 Your Current Occupation: TUW Courses Organising Centre
 Your Occupational Goals: add activities in own firm
 Does your current job involve teaching others?
 Yes No
 Does your current job involve supervising others?
 Yes No
 Highest Level of Education: MSc
 Field of Study: Electronics

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

Strongly Agree Agree No Opinion Disagree Strongly Disagree

The quality of instruction was excellent.	1.	5	4	3	2	1
The instructional materials are well designed.	2.	5	X	3	2	1
The content of this course is relevant to my needs.	3.	5	X	3	2	1
The instructor covered material that was beyond my understanding.	4.	5	4	3	2	X
The instructor seem to be concerned about the participants progress.	5.	5	X	3	2	1
The instructors seemed to be well versed in the topic as it relates to my country.	6.	5	4	X	2	1
The course met my expectations.	7.	5	X	3	2	1
The course was not relevant to the business situation I am currently experiencing.	8.	5	4	3	2	X
The instructional materials are difficult to understand.	9.	5	4	X	2	1
The facility was well suited for this program.	10.	5	X	3	2	1
The classroom equipment used is well suited for this program.	11.	5	X	3	2	1

Continued from front page.

12.	I would take this course again.	12.	X	4	3	2	1
13.	I would recommend this course to other interested parties.	13.	X	4	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	X	2	1
15.	The Video portion of the course was of high quality.	15.	5	4	X	2	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	3	2	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

<p>Comment here on the overall quality of the program:</p> <p><i>good, but you need to focus on job is coming to teach because sometimes (unwoly) there were excellent job done but sometimes very poor work.</i></p>	Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
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As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	1	X	3	4	5
2.	Greater Professional Skills	2.	1	X	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	X	3	4	5
4.	Diploma or Certificate of Completion	4.	1	X	3	4	5
5.	Salary Increase	5.	1	2	3	X	5

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	1	X	3	4	5
7.	Better Able to Complete Research	7.	1	2	X	4	5
8.	Better Able to Direct Projects	8.	1	X	3	4	5
9.	Better Able to Teach Others	9.	1	2	X	4	5
10.	Better Able to Make Policy	10.	1	X	3	4	5
11.	Better Able to Lead Company	11.	1	X	3	4	5
12.	I attended the program regularly	12.	1	X	3	4	5
13.	The project staff is very helpful	13.	X	2	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	X	2	3	4	5
15.	The overall program will have long lasting benefits	15.	X	2	3	4	5
16.	The overall program seems to be well organized	16.	X	2	3	4	5
17.	Access to instructors and project staff is quite good	17.	X	2	3	4	5
18.	I have been able to establish valuable business contacts	18.	X	2	3	4	5

Thank you for your time and cooperation

This form should be returned to: Dr. Koltai, 16200 Ventura Blvd., #224 Encino, CA 91436 USA

PARTICIPANT INQUIRY FORM

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 12 Nov 91
 Age: 41 Sex: M F

Title/Topic of this course: School of Business
 Location: Michigan, Poland
 Your Current Occupation: General Director
 Your Occupational Goals: to make company profitable

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

Does your current job involve teaching others?
 Yes No

Does your current job involve supervising others?
 Yes No

Highest Level of Education: Master of Art
 Field of Study: the study of business management

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

		Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
1.	The quality of instruction was excellent.	5	4	3	(2)	1
2.	The instructional materials are well designed.	5	4	3	(2)	1
3.	The content of this course is relevant to my needs.	5	4	(3)	2	1
4.	The instructor covered material that was beyond my understanding.	5	(4)	3	2	1
5.	The instructor seem to be concerned about the participants progress.	5	(4)	3	2	1
6.	The instructors seemed to be well versed in the topic as it relates to my country.	5	(4)	3	2	1
7.	The course met my expectations	5	(4)	3	2	1
8.	The course was not relevant to the business situation I am currently experiencing.	5	4	3	(2)	1
9.	The instructional materials are difficult to understand.	5	4	3	(2)	1
10.	The facility was well suited for this program.	5	4	(3)	2	1
11.	The classroom equipment used is well suited for this program.	5	4	3	(2)	1

Continued from front page.

12.	I would take this course again.	12.	5	4	(3)	2	1
13.	I would recommend this course to other interested parties.	13.	5	(4)	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	3	(2)	1
15.	The Video portion of the course was of high quality.	15.	5	4	3	(2)	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	3	(2)	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:

Strongly Agree

Agree

No Opinion

Disagree

Strongly Disagree

As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	1	(2)	3	4	5
2.	Greater Professional Skills	2.	1	(2)	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	2	(3)	4	5
4.	Diploma or Certificate of Completion	4.	1	2	(3)	4	5
5.	Salary Increase	5.	1	2	3	(4)	5

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	1	2	(3)	4	5
7.	Better Able to Complete Research	7.	1	(2)	3	4	5
8.	Better Able to Direct Projects	8.	1	(2)	3	4	5
9.	Better Able to Teach Others	9.	1	(2)	3	4	5
10.	Better Able to Make Policy	10.	1	(2)	3	4	5
11.	Better Able to Lead Company	11.	1	(2)	3	4	5
12.	I attended the program regularly	12.	1	(2)	3	4	5
13.	The project staff is very helpful	13.	1	2	(3)	4	5
14.	The overall program will increase my understanding of the free market economy	14.	1	(2)	3	4	5
15.	The overall program will have long lasting benefits	15.	1	(2)	3	4	5
16.	The overall program seems to be well organized	16.	1	(2)	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	(2)	3	4	5
18.	I have been able to establish valuable business contacts	18.	1	2	(3)	4	5

Thank you for your time and cooperation

PARTICIPANT INQUIRY FORM

DEMOGRAPHIC INFORMATION:

Date of Inquiry: 22.11.1996
 Age: 47 Sex: M F

Title/Topic of this course: IBS
 Location: WROCLAW
 Your Current Occupation: ENGINEER - OPERATOR
 Your Occupational Goals: TO BE A GOOD
OVERALL SC. MANAGER
 Does your current job involve teaching others?
 Yes No
 Does your current job involve supervising others?
 Yes No
 Highest Level of Education: M of SCIENCE
 Field of Study: METALLURGY

How did you hear of this program?

- Advertisement
- Friend
- Teacher/Professor
- Work
- Found out on my own
- Other

INSTRUCTIONS:

Your response to these questions will be used to improve future programs. Your opinion is important to us.

Please score each statement by either circling a 5 (strongly agree with the remark) or a 1 (strongly disagree with the remark). You may also mark between these numbers (2, 3, or 4) if this seems a more appropriate response. There are no "correct" answers to these questions.

Thank you.

		Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
1.	The quality of Instruction was excellent.	1. 5	(4)	3	2	1
2.	The instructional materials are well designed.	2. 5	4	(3)	2	1
3.	The content of this course is relevant to my needs.	3. 5	(4)	3	2	1
4.	The instructor covered material that was beyond my understanding.	4. 5	4	3	(2)	1
5.	The instructor seem to be concerned about the participants progress.	5. (5)	4	3	2	1
6.	The instructors seemed to be well versed in the topic as it relates to my country.	6. 5	(4)	3	2	1
7.	The course met my expectations.	7. 5	(4)	3	2	1
8.	The course was not relevant to the business situation I am currently experiencing.	8. 5	4	3	2	(1)
9.	The instructional materials are difficult to understand.	9. 5	4	3	(2)	1
10.	The facility was well suited for this program.	10. 5	4	3	(2)	1
11.	The classroom equipment used is well suited for this program.	11. 5	4	(3)	2	1

Continued from front page.

12.	I would take this course again.	12.	5	4	3	2	1
13.	I would recommend this course to other interested parties.	13.	5	4	3	2	1
14.	The Video Presentations were well suited to the course.	14.	5	4	3	2	1
15.	The Video portion of the course was of high quality.	15.	5	4	3	2	1
16.	Translators/Interpreters were very helpful in helping me to understand the material.	16.	5	4	3	2	1

THE FOLLOWING SECTION IS FOR PARTICIPANTS WHO HAVE COMPLETED A PROGRAM OR HAVE COMPLETED AT LEAST ONE COURSE OF STUDY.

Comment here on the overall quality of the program:

VERY GOOD, SURPRISE TO MY EXPECTATIONS.

Strongly Agree

Agree

No Opinion

Disagree

Strongly Disagree

As a result of my participation in this program I have achieved:

1.	Professional Advancement	1.	1	2	3	4	5
2.	Greater Professional Skills	2.	1	2	3	4	5
3.	Exposure to Professional and/or Personal Contacts	3.	1	2	3	4	5
4.	Diploma or Certificate of Completion	4.	1	2	3	4	5
5.	Salary Increase	5.	1	2	3	4	5

As a result of my participation/training in this program I am now:

6.	Better Able to Manage People	6.	1	2	3	4	5
7.	Better Able to Complete Research	7.	1	2	3	4	5
8.	Better Able to Direct Projects	8.	1	2	3	4	5
9.	Better Able to Teach Others	9.	1	2	3	4	5
10.	Better Able to Make Policy	10.	1	2	3	4	5
11.	Better Able to Lead Company	11.	1	2	3	4	5

12.	I attended the program regularly	12.	1	2	3	4	5
13.	The project staff is very helpful	13.	1	2	3	4	5
14.	The overall program will increase my understanding of the free market economy	14.	1	2	3	4	5
15.	The overall program will have long lasting benefits	15.	1	2	3	4	5
16.	The overall program seems to be well organized	16.	1	2	3	4	5
17.	Access to instructors and project staff is quite good	17.	1	2	3	4	5
18.	I have been able to establish valuable business contacts	18.	1	2	3	4	5

Thank you for your time and cooperation

Appendix G

Participant Information

WROCLAW TECHNICAL UNIVERSITY, POLAND
 MODULE NO. 8, STRATEGIC MANAGEMENT AND DECISION SUPPORT SYSTEMS

NAME	STREET	CITY	COUNTY	OCCUPATION	GENDER	DATE_BIRTH	DEGREE	EMPLOYER
BRACHUCKI, JACEK	WIECZYSTA 103/9	WROCLAW	POLAND	LAWYER	M	11-8-60	L.L.M	EXPORT DEV. BANK
BUGAJSKI, WITOLD	SOWIA 2/21	LUBIN	POLAND	CHIEF ENGINEER	M	1-22-57	ENGINEERING	RUDNA MINE
CENTKIEWICZ, JACEK	STEF CZYKA 2A/1	WROCLAW	POLAND	ELECTRONICS	M	11-1-58	MSC	FIRMA HANLOWA (TRADE COMPANY)
BARANOWSKI, CEZARY	SLONECKIEGO 6/42	URZAKOW	POLAND	STUDENT	M	4-26-67	MSC SOFTWARE ENG	WROCLAW TECHNICAL UNIVERSITY
BOBUY, JACEK	HENRYKA BRODATEGO 46/7	SWIDNICA	POLAND	GENERAL DIRECTOR	M	7-10-58	PHILOSOPHY	RENIFER STATE ENTERPRISE
DZIEWIECKA-FIGEL, B.	WYSOCKIEGO 51/2	WROCLAW	POLAND	EXPORT/IMPORT SPECIALIST	F		MASTERS ECON	FOREIGN TRADE COMPANY
GWIZDALA, BRZYNA	PULESKA 40/20	WROCLAW	POLAND	PROFESSOR OF ENGLISH	F	7-25-53	ENGLISH	INSTITUTE OF FOREIGN LANGUAGE
KROWINSKI, ANDRZEJ	KALISTA 20/6	WROCLAW	POLAND	PHYSICIST	M	11-27-54	PHD	WROCLAW TECHNICAL UNIVERSITY
KUBICKA, BARBARA	ZAPOROZKA 24/13	WROCLAW	POLAND	ECONOMIST	F	8-30-58	MASTERS ECON	BANK OF ROZNOVO
LITAK, PIOTR	MODRA 44/32	WROCLAW	POLAND	ENGINEER	M	9-20-62	MSC	PROCTOR & GAMBLE
MAKOWSKI, RICHARD	LONNY 3/5 APT 13	WROCLAW	POLAND	ELECTRICAL ENGINEER	M	9-14-50	DSC	WROCLAW TECHNICAL UNIVERSITY
MURAWIECKI, MATEUSZ	OLOWIANA 2/4/31	WROCLAW	POLAND	CONSULTING FIRM, MGR	M	6-20-68	BA	COBITO, LTD
MROWIEC, BARBARA	RYNEK 18/7	BRZEG	POLAND	TRANSLATOR/SECRETARY	F	2-16-67	BA ENGLISH/PHIL	TORF CORPORATION
NOWAK, MILLENIUSZ	DEMBOWSKIEGO 112 1	WROCLAW	POLAND	ASSISTANT TEACHER	M	2-19-60	MS	WROCLAW TECHNICAL UNIVERSITY
NOWAK, ROMAN	ARODSMA 102	LEGNICA	POLAND	ENGINEER	M	5-8-49	MSC	LEGHET LTD
OGMAH, PAWEI	H.C. SKLOPOWSKIEJ	LUBIN	POLAND	ENGINEER	M	8-24-45	MS	FGHM
OLSZEWSKI, ARTUR	DAMROTA 39/13	WROCLAW	POLAND	DIA. OF CONF. ORG. CTR.	M	7-23-67	MSC	WROCLAW TECHNICAL UNIVERSITY
PEPERA, ROBERT	LUBINSKA 2/39	WROCLAW	POLAND	PRIVATE HEALTH CO.	M	4-7-1965	BA	STATOR
RUTER, MAREK	DAWROWA 32/14	WROCLAW	POLAND	ELECTRONICS ASST.	M	6-5-61	BA	WROCLAW TECHNICAL UNIVERSITY
SIBILSKI, WACLAW	SZYBOWCOWA 8/30	WROCLAW	POLAND	CS AND OPERATIONS RESEARCH	M	8-3-54	PHD	WARSAW LEGNICA HIGH SCH. OF MGMT
SKRABKA, ALEKSANDRA	DZARNIECKIEGO 26/9	WROCLAW	POLAND	ARCHITECT	F	7-19-59	BA	MUNICIPALITY OFFICE
SKRABKA, TOMASZ	CZARNIECKIEGO 26/9	WROCLAW	POLAND	ELECTRONICS ENGINEER	M	6-9-59	PHD	WROCLAW TECHNICAL UNIVERSITY
SULKOWSKI, P	DEULICKIEGO 10/11	WARSAW	POLAND	CLAIMS MANAGER	M	4-10-67	BS	FIRST AMERICAN POLISH INSURANCE CO
SWIDA, ADAM	PL. LEGIONOWI 9/10	WROCLAW	POLAND	TEACHER	M	12-24-64	MSC	WROCLAW TECHNICAL UNIVERSITY
SZCZESNIAK, ANDRZEJ	WASZYNGTONA 45151 n. 106	WARSAW	POLAND	DIRECTOR OF CHAMBER	M	2-8-58	BA	POLISH CHAMBER OF COMMERCE
WACTANEK, ANDRZEJ	RODZANSKA 142/1	WROCLAW	POLAND	MANAGER	M	12-30-56	MS	ELECTRONIC WORKS
WITOSZYNA, ADAM	ZAMA 32	WROCLAW	POLAND	HANDLING DESIGNER	M	10-27-54	BS	POLTOGOR-ENGINEERING

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