



**MODERATOR OF SEMINAR-WORKSHOP
THE FUTURE OF FPX**

Assignment Number: ST-178

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UNDER THE AUSPICES OF:

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CONCLUSIONS PAPER

Gerry Lamberty

Of the Seminar-Workshop on the "Future of FPX",
held at Hotel Brisas del Lago, August 13 and 14, 1993.

Prepared by Seminar-Workshop moderator, Gerald P. Lamberty

The attendees agreed, with virtually no dissenters, that FPX maintain its double objectives of: 1) functioning as a "gremio" which provides services to its members and other producers of targeted export commodities, and 2) investing in projects which produce income and capital gains for FPX, thus helping finance part of the services it provides in fulfilling its first objective.

The USAID Honduras representatives at the meeting commented that, even though the McCluskey letter of June 17, 1993 noted how difficult it was for a single organization to both provide services and invest in profitable projects, they were confident that FPX could combine the two functions in a fashion which would lead to its greater effectiveness and increased self-sufficiency, provided that it emphasized profitability rather than innovation in its investment projects.

The meeting also agreed, again with virtually no dissenters, that the staff of FPX should develop proposals for reforms in the organization's statutes and procedures to insure that no one could exploit the organization's assistance and investment activities for inappropriate profits. The staffs reform proposals would be presented to the Board of Directors for approval.

In response to a direct question as to how rapidly AID could react if FPX presented it with an acceptable proposal for assistance, the representatives of USAID Honduras responded that their organization was willing to consider assisting FPX further provided that it received an appropriate request in timely fashion. The AID representatives offered to assist FPX to try to develop such a proposal.