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STAFF PAPERS

on

INVENTORY OF MAJOR AGRO-ENTERPRISES FIRMS

in

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by

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OFFICE OF AGRICULTURE & NATURAL RESOURCES

UNITED STATES

AGENCY FOR INTERNATIONAL DEVELOPMENT

COLOMBO

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: CTC - Foliage & Seed Ltd
2. Address: 108, George R. De Silva Mawatha, Colombo 13.
434231-5/440057
3. Contact Person: Bhuvi Kurian, General Manager
4. Commodities: Fruits x
Vegetables x
Mushrooms
Others
5. Nature of Activity: Producer x
Processor x
Exporter x Foliage plants/ornamental plants
Local Sales
6. How many years in business (Agri): 10 years
7. What markets: Asia & South Asia
Middle East
Europe x
North & South America
Australia & Pacific
8. Problems faced & assistance needed?
 - Identification of Promising varieties
 - Identification of markets
 - Proper packaging guidance
 - Price indications
9. Quantities exported or value of exports: N.A.
10. Plans to expand the industry:
 - Vegetative propagation of high quality planting materials (fruits)
 - High quality plantlets for potato
 - Starter material for local fruit industry

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Lanka Dutch Agro Development Co. Ltd.
2. Address: 138/5 Kynsey Road, Colombo 8.
692892/685094/685095
3. Contact Person: Leo Nanayakkara
4. Commodities: Fruits
Vegetables x
Mushrooms
Others
5. Nature of Activity: Producer x
Processor x
Exporter x
Local Sales
6. How many years in business (Agri): 2 years
7. What markets: Asia & South Asia
Middle East
Europe x
North & South America
Australia & Pacific
8. Problems faced & assistance needed?
9. Quantities exported or value of exports: N.A.
10. Plans to expand the industry:
 - To expand the seed industry by going into new crops
 - To produce more potatoe seeds
 - Estate management

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Tropical Seed Co. (Pvt) Ltd - Seeds
Anosha Associates Ltd - Foliage
Onesh Horticulture Services (Pvt) Ltd - land scaping
2. Address: 127, W.A.D. Ramanayake Mawatha, Colombo 2
421356/438046
3. Contact Person: Alfred S. Subasinghe
4. Commodities: Fruits x) Seeds (import) &
Vegetables x) plants (export)
Mushrooms
Others
5. Nature of Activity: Producer x
Processor
Exporter x foliage
Local Sales x
6. How many years in business (Agri): 20 years
7. What markets: Asia & South Asia x
Middle East
Europe x
North & South America
Australia & Pacific
8. Problems faced & assistance needed?
 - To regularize the seed import business as there are lots of malpractice taking place (changing the labels)
 - To set up a processing and packaging facility for seed
 - High rate of interest
9. Quantities exported or value of exports:
 - 100 Acres of land in production nurseries
 - Tropical sees - 100 ml Rs (Turnover)
 - Whole group - 800 ml Rs (Turnover)
10. Plans to expand the industry:
 - Lands, Technical Advice and Finance - all available for them to go into production. Awaiting the government to consent with definite policies on paper
 - To set up a seed processing and packaging facility.

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Startech Ltd
2. Address: 34 A, Perahera Mawatha, Colombo 3
446605
3. Contact Person: Mrs Premalatha Athawuda
4. Commodities: Fruits x
Vegetables x
Mushrooms
Others
5. Nature of Activity: Producer
Processor
Exporter x
Local Sales x
6. How many years in business (Agri): 4 years
7. What markets: Asia & South Asia
Middle East x
Europe
North & South America
Australia & Pacific
8. Problems faced & assistance needed?
 - Finance
 - Storage space is necessary - perishables
 - Markets
9. Quantities exported or value of exports:
 - 1987 - Started to send plants
 - 1988 - JVP problems
 - 1989 -
 - 1990 - Rs 200,000/- per month (2000-3000 kgs/wk)
10. Plans to expand the industry:
 - Rambutan to UK
 - Production - orchard & outgrowers
 - Rent a 'storage place' & expand the business

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Lanka Canneries Ltd
2. Address: 47, Nawala Road, Narahenpita
3. Contact Person: Mr R.S. Ramanayake
4. Commodities: Fruits x
Vegetables
Mushrooms
Others
5. Nature of Activity: Producer x
Processor x
Exporter
Local Sales x
6. How many years in business (Agri): 10 years
7. What markets: Asia & South Asia
Middle East
Europe
North & South America
Australia & Pacific
8. Problems faced & assistance needed?
 - Equity
 - Lack of consistent supply of raw material
 - Price control by the government
 - Present taxation
9. Quantities exported or value of exports:
 - 2 factories to produce jams, cordials and sauces
capacity 10 tons/day
10. Plans to expand the industry:
 - To have an outgrower system

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Pickle Packers
2. Address: 122/1, Dudley Senanayake Mawatha, Dehiwela
713571
3. Contact Person: Mr A.J. Balthazar
4. Commodities: Fruits
Vegetables x
Mushrooms
Others
5. Nature of Activity: Producer x
Processor x
Exporter x
Local Sales
6. How many years in business (Agri): 4 years
7. What markets: Asia & South Asia
Middle East
Europe x
North & South America
Australia & Pacific x
8. Problems faced & assistance needed?
 - Packaging
 - Freight
 - Yield - has to be increased
 - Capital for expanding
 - Bank financing
9. Quantities exported or value of exports:
1990 - 1525 Mt
1991 - 1754 Mt
10. Plans to expand the industry:
 - To export gherkins in vinegar

INVENTORY OF MAJOR AGRC-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Wanatha Villuwa Vineyard Ltd
2. Address: 441/1A, Razeendale Gardens, Colombo 4
502267
3. Contact Person: Mr N. Viswakula
4. Commodities: Fruits
Vegetables x Gherkins
Mushrooms
Others
5. Nature of Activity: Producer x
Processor x
Exporter x
Local Sales
6. How many years in business (Agri):
7. What markets: Asia & South Asia x
Middle East
Europe x
North & South America x
Australia & Pacific x
8. Problems faced & assistance needed?
 - Packaging
 - Freight
 - Finance
 - Foreign collaborator (Marketing - fear)
9. Quantities exported or value of exports:
 - 1990 - 861 Mt.
 - 1991 - 717 Mt.
10. Plans to expand the industry:
 - Diversify into different products

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Sunfrost
2. Address: 74, De Waas Lane, Colombo 14
3. Contact Person: Anil Wickramanayake
4. Commodities:

Fruits	x	
Vegetables	x	Gherkins, Silver skin onions
Mushrooms		
Others	x	Melons
5. Nature of Activity:

Producer	x
Processor	x
Exporter	x
Local Sales	
6. How many years in business (Agri): 3 years
7. What markets:

Asia & South Asia	x
Middle East	
Europe	x
North & South America	x
Australia & Pacific	x
8. Problems faced & assistance needed?
 - Markets - stability
 - Freight
 - Import duty - EEC
 - Packaging - bottles - quality
9. Quantities exported or value of exports:

1990 - 3012 Mt.
1991 - 3683 Mt.
10. Plans to expand the industry:
 - To go into value added products

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Kelani Valley Canneries Ltd
2. Address: 30, Janaki Lane, Coimbo 4
3. Contact Person: Mrs I.R. Seneviratne
4. Commodities: Fruits x
Vegetables
Mushrooms
Others
5. Nature of Activity: Producer
Processor x
Exporter x 75%
Local Sales x 25%
6. How many years in business (Agri): 23 years
7. What markets: Asia & South Asia x
Middle East
Europe x
North & South America
Australia & Pacific x
8. Problems faced & assistance needed?
 - Finance - sales dropped due to terrorist activities and instabilities
 - Irregularity in supply - middleman exploitation
9. Quantities exported or value of exports: (Assets - 30 ml Rs)
1987/88 - Rs 30 million
1991/92 - Rs 5 million
10. Plans to expand the industry:
 - By going into fruit production
 - Plans to tie-up with 2 local firms for distribution

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Princess Enterprise (Pvt) Ltd
2. Address: 55, Stace Road, Colombo 14
447121
3. Contact Person: Mr D.J.V. Perera
4. Commodities: Fruits x
Vegetables x
Mushrooms
Others
5. Nature of Activity: Producer
Processor
Exporter x
Local Sales
6. How many years in business (Agri): 7 years
7. What markets: Asia & South Asia
Middle East x
Europe
North & South America
Australia & Pacific
8. Problems faced & assistance needed?
 - Supply - lack of supplies where needed. Therefore, want to go into production. But government doesn't give any lands. Only promises
 - Freight - too high and unable to compete with Indian supplies.
9. Quantities exported or value of exports:
1985 - Rs 1,229,000
1991 - Rs 6,784,000
10. Plans to expand the industry:
 - Production - Pineapple, Papaya and Tapioca
 - Looking for land in close proximity to airport

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Aitken Spence Agriculture Development Ltd
Ace Processing (Pvt) Ltd (subsidiary of Aitken)
2. Address: 13, Sir Baron Jayatilake Mawatha, Colombo 1
27861
3. Contact Person: Mr Asoka De Silva (Aitken)
Mr Mohan Ratwatta (Ace)
4. Commodities: Fruits
Vegetables x Gherkins
Mushrooms
Others
5. Nature of Activity: Producer x
Processor x
Exporter x
Local Sales
6. How many years in business (Agri): 3 years
7. What markets: Asia & South Asia
Middle East
Europe x
North & South America x
Australia & Pacific x
8. Problems faced & assistance needed?
 - Willing to go into new crops. But no Research & Development in Sri Lanka.
Eg: Melon, Okra, Brinjals
 - Needs to have foreign collaboration mainly for markets
 - Capital and investment on a risky, slow turnover business
9. Quantities exported or value of exports:
Gherkins 1990 - 1531 Mt
1991 - 1960 Mt
10. Plans to expand the industry:
 - Co-operative agreement with MED for a 'cold chain'
 - Production farm - Baby corn, Beans, Okra, Melon, Aubergines, Zucchini

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Sabsala Associates
2. Address: 11, 13th Lane, Colombo 3
575400
3. Contact Person: Mohamad Nimshad
4. Commodities: Fruits x
Vegetables x
Mushrooms
Others
5. Nature of Activity: Producer
Processor
Exporter x
Local Sales
6. How many years in business (Agri): 8 years
7. What markets: Asia & South Asia
Middle East x
Europe
North & South America
Australia & Pacific
8. Problems faced & assistance needed?
 - Lost \$114,000 due to Middle-East war - Defaulters
 - Low production, high prices. Unable to compete with India
 - Finance
 - Airfreight - too high
9. Quantities exported or value of exports:
 - 1984 - 500 kgs/wk
 - 1986 - 10 tons/wk
 - 1990 - 14 tons/wk) lost the market
 - 1991 - 2500 kgs/wk) due to war
10. Plans to expand the industry:
 - Planning for a 'cold storage'

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Santushi-Basel Ceylon
2. Address: 85, Fife Road, Colombo 5
584579
3. Contact Person: I.R. Rajakaruna, Country Manager
4. Commodities: Fruits
Vegetables
Mushrooms
Others x Cashew nuts
5. Nature of Activity: Producer
 Processor
 Exporter x
 Local Sales x
6. How many years in business (Agri):
7. What markets: Asia & South Asia
 Middle East
 Europe x
 North & South America
 Australia & Pacific
8. Problems faced & assistance needed?
9. Quantities exported or value of exports: 30 tons (> 10 ml Rs)
10. Plans to expand the industry:

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Eastern & Allied Agencies Ltd
2. Address: 175, Kirula Road, Colombo 5
501807
3. Contact Person: A.K. Jayantha
4. Commodities: Fruits x
Vegetables x
Mushrooms
Others
5. Nature of Activity: Producer
Processor
Exporter x
Local Sales
6. How many years in business (Agri): 12 years
7. What markets: Asia & South Asia
Middle East x
Europe x
North & South America
Australia & Pacific
Maldives x
8. Problems faced & assistance needed?
 - Freight
 - Supply of raw materials
 - Transport
9. Quantities exported or value of exports: 33 tons/month
10. Plans to expand the industry:

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Herak Holdings (Pvt) Ltd
2. Address: 2, 1/1 Pentrive Gardens, Colombo 3
574208
3. Contact Person: Doric Atton, Mrs. Padminie Gunasekera
4. Commodities: Fruits x
Vegetables x
Mushrooms
Others
5. Nature of Activity: Producer
Processor
Exporter x
Local Sales
6. How many years in business (Agri):
7. What markets: Asia & South Asia
Middle East x
Europe x
North & South America
Australia & Pacific
8. Problems faced & assistance needed?
 - Technical know-how
 - Finance
 - Marketing
 - Freight
9. Quantities exported or value of exports: 3.5-4.5 tons/week
10. Plans to expand the industry:

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Greenfield Export (Pvt) Ltd
2. Address: 32, Milagiriya Avenue, Colombo 4
500729
3. Contact Person: A.N.G. Hassen
4. Commodities: Fruits x
Vegetables x
Mushrooms
Others
5. Nature of Activity: Producer
Processor
Exporter x
Local Sales
6. How many years in business (Agri): 5 years
7. What markets: Asia & South Asia
Middle East x
Europe x
North & South America
Australia & Pacific
8. Problems faced & assistance needed?
 - Technical know-how
 - Finance
 - Freight
9. Quantities exported or value of exports: US\$ 50,000/=
10. Plans to expand the industry:

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Dilshad Enterprise
2. Address: 49, Rosemead Place, Colombo 7
698440
3. Contact Person: M.I. Ahamad Kabir
4. Commodities: Fruits x
Vegetables x
Mushrooms
Others x Spices
5. Nature of Activity: Producer
Processor
Exporter x
Local Sales
6. How many years in business (Agri): 11 years
7. What markets: Asia & South Asia
Middle East x
Europe
North & South America
Australia & Pacific
Maldives x
8. Problems faced & assistance needed?
 - Technical know-how
 - Finance
 - Marketing
 - Freight
9. Quantities exported or value of exports: 1000-1500 kgs/week
10. Plans to expand the industry:

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Panam Foods (subsidiary of Maharajah)
2. Address: 693598
3. Contact Person: R.K. Jayarajah
4. Commodities: Fruits x Processed form
 Vegetables x
 Mushrooms
 Others x Spices
5. Nature of Activity: Producer
 Processor x
 Exporter x
 Local Sales
6. How many years in business (Agri): 13 years
7. What markets: Asia & South Asia
 Middle East
 Europe x
 North & South America x
 Australia & Pacific x
8. Problems faced & assistance needed?
 - Supply of raw materials
9. Quantities exported or value of exports: Rs 20 million/annum
10. Plans to expand the industry:
 - Diversify

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Amalgamated Traders
2. Address: 125/22 Thaksala Gardens, Pannipitiya Road, Battaramulla
565037
3. Contact Person: Ismath G. Mohamed
4. Commodities: Fruits x
Vegetables x
Mushrooms
Others
5. Nature of Activity: Producer
Processor
Exporter x
Local Sales
6. How many years in business (Agri): 10 years
7. What markets: Asia & South Asia
Middle East
Europe
North & South America
Australia & Pacific
Maldives x
8. Problems faced & assistance needed?
 - Technical know-how
 - Finance
 - Marketing
 - Freight
 - Storage
9. Quantities exported or value of exports: 12 tons/week
10. Plans to expand the industry:

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Junson Associates
2. Address: 27, Muhadiram E. Dabare Mawatha, Colombo 5
582301
3. Contact Person: M.A. Junaid
4. Commodities: Fruits x
Vegetables x
Mushrooms
Others
5. Nature of Activity: Producer
Processor
Exporter x
Local Sales
6. How many years in business (Agri): 3 years
7. What markets: Asia & South Asia
Middle East
Europe
North & South America
Australia & Pacific
Maldives x
8. Problems faced & assistance needed?
 - Freight
 - Supply of raw materials
9. Quantities exported or value of exports: 7 tons/week
10. Plans to expand the industry:

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Foods & Vegetables (Pvt) Ltd
2. Address: 29A, Butgamuwa Road, Welikada, Rajagiriya
563222
3. Contact Person: D.S.Dasanayaka, Accountant
M.D.C. Ariyaratne, Managing Director
4. Commodities: Fruits x Delmege cordials, jams, fruit juices,
sauces
Vegetables x Tomatoes
Mushrooms
Others x Curries
5. Nature of Activity: Producer
Processor
Exporter
Local Sales x
6. How many years in business (Agri): 1965 & through Pvt 1980
7. What markets: Asia & South Asia
Middle East
Europe
North & South America
Australia & Pacific
8. Problems faced & assistance needed?
 - Storage facility
 - Supply of raw materials
9. Quantities exported or value of exports:
3600 bottles cordials/day-8 hrs
25 ml turnover last year
10. Plans to expand the industry:

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Mico Food Products (Pvt) Ltd
2. Address: 6/1 Bethesda Place, Colombo 5
555048
3. Contact Person: P. Wijesinghe, Director/General Manager
4. Commodities: Fruits x) canned jam, sauces, cordials
Vegetables x)
Mushrooms
Others
5. Nature of Activity: Producer
Processor x
Exporter x
Local Sales
6. How many years in business (Agri): 6 years
7. What markets: Asia & South Asia
Middle East
Europe x
North & South America
Australia & Pacific x
New Zealand & Canada x
8. Problems faced & assistance needed?
- Marketing
9. Quantities exported or value of exports: 2.2 ml Rs/annum - sales
10. Plans to expand the industry:
- Factory is coming up
- Bottling of Gherkins
- to move from can to the pack

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Keels - Agro Products Ltd
2. Address: 18, Temple Road, Ekela- Jaela
536743
3. Contact Person: Mr Y. Ilangakoon, Executive Director
4. Commodities: Fruits x) small quantities at present
Vegetables x)
Mushrooms x
Others
5. Nature of Activity: Producer
Processor x
Exporter x
Local Sales
6. How many years in business (Agri): 1988 October
7. What markets: Asia & South Asia x
Middle East x
Europe x
North & South America x
Australia & Pacific x
8. Problems faced & assistance needed?
 - Technical know-how and varieties
 - Marketing
 - Freight
 - Storage
 - Processing
 - Supply of raw materials
 - Transport
9. Quantities exported or value of exports:
 - 1990/91 - 130 tons - 32 million
 - 1991/92 - 184 tons - 47 million
10. Plans to expand the industry:
 - To go into large scale cultivation of an orchard (150 Acres in Mahaweli C) and then to export the grade 1 quality in fresh form, others to be processed (dehydrate, quick freeze, freeze dry a pickle form)
 - Diversify the markets

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Forbes & Walker
2. Address: Nawam Mawatha, colombo
431272
3. Contact Person: Mr. Robindranath
4. Commodities: Fruits
Vegetables x
Mushrooms
Others
5. Nature of Activity: Producer
Processor
Exporter x
Local Sales
6. How many years in business (Agri):
7. What markets: Asia & South Asia
Middle East
Europe x
North & South America x
Australia & Pacific x
8. Problems faced & assistance needed?
9. Quantities exported or value of exports:
400 tons/annum (1991)
2000 tons/annum (1992)
10. Plans to expand the industry:
 - Research & Development
 - Storage

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Nidro Supply Ltd
2. Address: 129, Reid Avenue, Colombo 4
587383
3. Contact Person: N.D.C. Austin
4. Commodities: Fruits x
Vegetables x
Mushrooms
Others
5. Nature of Activity: Producer
Processor
Exporter x
Local Sales
6. How many years in business (Agri): 17 years
7. What markets: Asia & South Asia
Middle East x
Europe x
North & South America
Australia & Pacific
Maldives x
8. Problems faced & assistance needed?
 - Technical know-how
 - Marketing
 - Freight
 - Supply of raw materials
9. Quantities exported or value of exports: N.A.
10. Plans to expand the industry:
 - To increase exports

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INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Inter Ocean Shipping & Trading Co Ltd
2. Address: 676, Galle Road, Colombo 6
580062
3. Contact Person: K. Nagendran
4. Commodities: Fruits x
Vegetables x
Mushrooms
Others
5. Nature of Activity: Producer
Processor
Exporter x
Local Sales
6. How many years in business (Agri): 20 years
7. What markets: Asia & South Asia
Middle East x
Europe x
North & South America
Australia & Pacific
Maldives x
8. Problems faced & assistance needed?
 - Finance
 - Supply of raw materials
9. Quantities exported or value of exports: N.A.
10. Plans to expand the industry:

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Expolanka Ltd
2. Address: 245/50, Avissawella road, Wellampitiya
572130
3. Contact Person: Zahidi Alif
4. Commodities: Fruits x
Vegetables x
Mushrooms
Others
5. Nature of Activity: Producer
Processor
Exporter x
Local Sales
6. How many years in business (Agri): 12 years
7. What markets: Asia & South Asia
Middle East x
Europe x
North & South America
Australia & Pacific
Maldives x
8. Problems faced & assistance needed?
- Supply of raw materials
9. Quantities exported or value of exports: N.A.
10. Plans to expand the industry:

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Union Commodities
2. Address: 55/73, Vauxhall Lane, Colombo 2
446116, 440605, 422258
3. Contact Person: Douglas Karunaratne
4. Commodities: Fruits x Processed form
Vegetables x Processed form
Mushrooms x Processed form
Others
5. Nature of Activity: Producer
Processor x
Exporter x
Local Sales
6. How many years in business (Agri): 5 years
7. What markets: Asia & South Asia
Middle East x
Europe x
North & South America
Australia & Pacific x
Maldives
8. Problems faced & assistance needed?
 - Technical know-how
 - Finance
 - Marketing
 - Canning
9. Quantities exported or value of exports: US\$ 400,000/annum
10. Plans to expand the industry:

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: Consolidated Business Systems Ltd
2. Address: 17, S.De S. Jayasinghe Mawatha, Kohuwala
511248, 511888
3. Contact Person: Shantha Wijesinghe
4. Commodities: Fruits x
Vegetables x
Mushrooms
Others x spices
5. Nature of Activity: Producer
Processor
Exporter x
Local Sales
6. How many years in business (Agri): 13 years
7. What markets: Asia & South Asia
Middle East x
Europe x
North & South America x
Australia & Pacific x
Maldives x
8. Problems faced & assistance needed?
 - Technical know-how
 - Finance
 - Freight
 - Storage
 - Supply of raw materials
 - Post harvest handling..
9. Quantities exported or value of exports: 150,000 kgs/month
10. Plans to expand the industry:

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name: S.S. Gulf Marketing Services
2. Address: 27A, Pepiliyana Road, Nugegoda
556476
3. Contact Person: Sarath de Silva
4. Commodities: Fruits x
Vegetables x
Mushrooms
Others x Meat, poultry
5. Nature of Activity: Producer x
Processor
Exporter x
Local Sales
6. How many years in business (Agri): 11 years
7. What markets: Asia & South Asia x
Middle East x
Europe
North & South America
Australia & Pacific
Maldives x
8. Problems faced & assistance needed?
 - Technical know-how
 - Processing
 - Supply of raw materials
 - Quality control
9. Quantities exported or value of exports: 50,000 kgs/month
10. Plans to expand the industry:
 - Grow more ginger

INVENTORY OF MAJOR AGRO-ENTERPRISE FIRMS

QUESTIONNAIRE

1. Company Name:
2. Address:
3. Contact Person:
4. Commodities: Fruits
 Vegetables
 Mushrooms
 Others
5. Nature of Activity: Producer
 Processor
 Exporter
 Local Sales
6. How many years in business (Agri):
7. What markets: Asia & South Asia
 Middle East
 Europe
 North & South America
 Australia & Pacific
8. Problems faced & assistance needed?
9. Quantities exported or value of exports:
10. Plans to expand the industry: