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Small Enterprise

A Listing of U.S. Non-Profit
Organizations in Small
Enterprise Development
Assistance Abroad

Credit & Cooperatives
Management Training
Appropriate Technology
Women
Agribusiness
Cottage Industry
Technical Skills
Alternative Marketing

June 1982

American Council of
Voluntary Agencies for
Foreign Service, Inc.

Technical Assistance
Information Clearing House
200 Park Avenue South
New York, New York 10003

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Cover Design: Larry Chandler

**AMERICAN COUNCIL OF VOLUNTARY AGENCIES FOR FOREIGN SERVICE, INC.
TECHNICAL ASSISTANCE INFORMATION CLEARING HOUSE (TAICH)
200 Park Avenue South, New York, New York 10003**

THE AMERICAN COUNCIL OF VOLUNTARY AGENCIES FOR FOREIGN SERVICE, INC. was founded in 1943 for the purpose of providing a forum for cooperation, joint planning and the exchange of ideas and information in order to avoid duplication of effort and assure the maximum effectiveness of relief, rehabilitation and development programs of American voluntary agencies. Through the mechanism of the Council, member agencies have established relationships not only among themselves but with non-member agencies and governmental, intergovernmental and international organizations. The Technical Assistance Information Clearing House (TAICH) has been operated by the Council since 1955 with support from the U.S. Government, currently a grant from the Agency for International Development. All agencies that are Council members are noted by a +.

THE TECHNICAL ASSISTANCE INFORMATION CLEARING HOUSE serves as a center of information on the socio-economic development programs abroad of U.S. non-profit organizations, including voluntary agencies, church missions and foundations. It makes available to organizations, governments, researchers and others, source materials from its files for study and research. Through publications and the maintenance of an everyday inquiry service TAICH responds to the need for current information about development assistance with particular reference to the resources and concerns of the private, non-profit sector.

THE AGENCY FOR INTERNATIONAL DEVELOPMENT (A.I.D.), maintains in its Bureau for Food for Peace and Voluntary Assistance a registry of U.S. private and voluntary organizations active in the fields of relief, rehabilitation and development overseas. Registered organizations are eligible to apply for A.I.D. resources, including grants and participation in the U.S. Government overseas freight reimbursement, Food for Peace and Government-owned excess property programs. For a current list of registered organizations write to the Agency for International Development, Office of Private and Voluntary Cooperation, Washington, D.C. 20523. Registered organizations are noted by an *.

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INTRODUCTION

A significant number of U.S. non-profit organizations are active in overseas development projects which help promote and create employment and income generation opportunities benefitting the rural and urban poor. Many of these projects reflect a growing interest in the small enterprise sector and its potential role in bringing about effective, long-term rural and economic development. This report lists 91 U.S. non-profit organizations which are involved in small enterprise development assistance programs abroad. It is an updated edition of U.S. Non-Profit Organizations in Small Industry Development Assistance Abroad, published by TAICH in December 1976. While the report primarily includes voluntary agencies, church missions and foundations, certain other non-profit organizations such as professional and membership associations, and affiliates and branches of the business, labor and cooperative sectors are also listed.

The report covers a full range of activities and services related to small enterprise development: technical and management skills training; entrepreneurial development; cooperatives, credit unions and loans; national and regional development planning; appropriate production technologies and processes; marketing analysis and strategies; extension training and services; government policies and regulations; and research.

Technical education and vocational training programs, particularly those that are integrated with a small enterprise development project, are included in this report, as well as agricultural programs aimed at establishing or upgrading agribusiness (i.e., food processing, preservation, storage and distribution, animal husbandry and fish-related enterprises). Assistance programs which generally relate to the field of food production and agriculture appear in the TAICH category report, Food Production and Agriculture: Development Assistance Abroad - April 1981.

To give attention to those program areas which have often been neglected but which are now receiving increasing consideration and emphasis, the agencies contained in this report were requested to include the following in their program descriptions: innovative and appropriate methodologies, approaches and production technologies; income-generating projects which are targeted at women and designed to improve women's access to technology and credit; alternative marketing strategies for distribution of products internationally and on the local level; project participation including local government, private corporations, foundations or business associations; monitoring and evaluation systems; projects aimed at the protection and encouragement of crafts in order to preserve traditional cultural values and mores; and project components designed to alleviate environmental problems associated with small enterprise development.

In an effort to identify some of the strengths and various characteristics and approaches of groups working in this sector of development, agencies were also requested to briefly indicate the managerial and technical components which have been most effective in helping to achieve their program objectives.

In addition to the country index at the back of the report, an Index to Agency Program Activities is included which lists terms or types of program activities as provided in the program of assistance descriptions. These index terms are found in the TAICH Thesaurus vocabulary which has been developed for

use in a new integrated word processing/information retrieval system. This vocabulary currently contains more than 700 terms and is the basic tool for indexing all organization profile and country program information recorded in the TAICH database.

How to Use the Report

At the top right of each entry is a code name using the organization's recognized acronym or one that has been created by TAICH for the purpose of identification. This code name also appears with the full agency name in the Table of Contents and is important in using the Index to Agency Program Activities at the end of the report where organizations are referenced by code name and the page numbers on which they appear. Further information on the use of this index along with a list of the 31 terms is found on pages 79-82.

To the extent to which organizations provided the appropriate information, entries include the following data:

1. **Name**
2. **Address and telephone number**
3. **Objectives**
Overall objectives, focus or approach in the field of small enterprise development.
4. **Program of assistance**
A description of the organization's small enterprise development program.
5. **Managerial & technical features**
6. **Countries of assistance**
A listing of those countries where small enterprise development is supported, unless otherwise noted.
7. **Financial data**
 - a) Total expenditures for all overseas programs.
 - b) Program expenditures for small enterprise development programs (SED).
 - c) Current budget for small enterprise development (SED).Financial figures are followed by the date of the fiscal year in parenthesis.
8. **Program personnel**
Numbers and professions/occupations of overseas personnel (U.S. and host country) directly involved in small enterprise development.
9. **Publications & audio-visuals**
Related to small enterprise development and available for distribution.

In an effort to provide more detailed and country-specific information on agency programs and activities in this report, where possible, some descriptions include one or more examples of program activity in a particular country or region. However, in those cases where several projects are described for one organization it should not be assumed that every project is

conducted in every country listed under that description, although it is true that at least one of the projects takes place in each country. The reader should refer to pages 83-104 for a country index of those organizations which have "Countries of Assistance" listings in their entries. Also, many of the organizations included have programs in other fields of development assistance in addition to the small enterprise projects listed here.

Financial data are based on the agency fiscal year most recently completed at the time that TAICH solicited the information which in most cases was for 1981 or 1982. Unless otherwise noted, the financial data correspond to the period of program activity which is described. Of the 91 agencies included in the report, 39 were able to provide their actual or approximate expenditure for development assistance programs in or activities directly related to small enterprise development.

Information on each organization was drawn from a questionnaire mailed to all organizations which had small enterprise-related programs recorded in the TAICH organization profile and country program database. Some organizations which might be appropriate for this list do not appear because they preferred not to participate and in some cases there was insufficient information to provide an accurate entry. For this reason, this report should be considered a representative rather than a definitive listing.

A response form is found at the back of the report to allow agencies to provide new or additional program information, and give organizations and individuals the opportunity to evaluate and make suggestions concerning the usefulness of this report. This kind of feedback helps TAICH maintain an up-to-date and valuable information system.

Additional information regarding the organizations and programs included in this listing is available in the TAICH system. TAICH has on file information on specific program details including some data on agencies not appearing in this report for one reason or another but which are involved in small enterprise development.

The information given on each organization is based on the data supplied to TAICH by the organization. This information, as corrected and approved by the organization, has been accepted in good faith, without further investigation. Publication of the information does not guarantee accuracy of content or endorsement by the American Council or TAICH.

A special note of thanks to all the staff of the agencies included herein, who gave the utmost cooperation in providing current and useful program information.

Second Edition
June 1982

A.T. INTERNATIONAL

1724 Massachusetts Avenue, N.W., Washington, D.C. 20036
 (202) 861-2900

OBJECTIVES: "To support self-sustaining local development through strengthening small enterprise development."

PROGRAM OF ASSISTANCE: Program efforts are in two areas: 1) Supports specific enterprise development activities by local institutions in developing countries, which includes strengthening local delivery systems, developing appropriate management and financial schemes, operating credit and loan funds, and providing training; 2) operates the Small Enterprise Resource Exchange, which specializes in linking enterprises in the Third World to U.S. enterprises and other private sector organizations in the developed world with relevant managerial, technological and financial resources.

Projects recently undertaken by groups receiving support from A.T. International include:

Philippines -- Series of micro-industry development projects conducted by Micro-Industries Development Center (MIDC), a coalition of public and private agencies working to promote small enterprise development.

India -- Two-day workshop in March 1981 to bring together organizers of self-employed women's groups nationwide to develop strategies for stimulating and establishing new commercial activities. The Self-Employed Women's Association (SEWA), the first and only trade union in India for women engaged in small, independent businesses, trades and services, sponsored the workshop.

Planning for the improvement and expansion of the Kerala Gandhi Smarak Nidhi (GSN) village and cottage industry program to include: a multipurpose design service center to support many of its other industries; two support service centers for storage of materials for repair of machines and tools; and the expansion of its agro-based village industries. GSN's programs are carried out in 50 centers, giving it an outreach to 2 million people and responsibility for a wide range of undertakings such as: cotton spinning and weaving; pre-processing of cotton for spinning units; soap-making; oil pressing; bamboo and cane product manufacturing; and production of ceramics. In addition, GSN has 33 retail centers.

Brazil -- Model rural micro-enterprise program conducted by the Uniao Nordestina de Assistencia a Pequenas Organizacoes (UNO).

Fiji -- Development of Business Opportunities and Management Advisory Services (BOMAS), a local organization to provide business extension services to the outlying islands.

Sierra Leone -- Vocational training program for unskilled and unemployed youth in the traditional technology of gara-dyeing for commercial production and local income generation. The project is being conducted by the Crystals Youth Club, a voluntary service club previously involved solely in adult literacy training.

Organized and managed the U.S. Pavilion of the Technology for the People Trade Fair held November 1981 in Mexico City. The U.S. Pavilion held a series of specialized workshops, in addition to presenting business exhibits sponsored by large and small U.S. corporations including intermediate level technologies concentrating on food processing, small agricultural implements and energy. Also exhibited were several organizations offering appropriate technical or management assistance to small enterprises. The U.S. Pavilion was supported by the Agency for International Development (AID) and the Overseas Private Investment Corporation (OPIC).

MANAGEMENT & TECHNICAL FEATURES: Indigenous private development groups play a leading role in small enterprise development.

COUNTRIES OF ASSISTANCE: Africa. Kenya, Malawi, Sierra Leone. East Asia & Pacific. Fiji, Philippines. Latin America. Brazil, Colombia, Dominica, Dominican Republic, Grenada, Haiti, Honduras, Nicaragua. Near East-South Asia. Bangladesh, India, Sri Lanka.

EXPENDITURES: Total: \$9,200,000. (9/30/81)

PUBLICATION: Project Focus (one page project descriptions, available on request).

AITEC

*** ACCION INTERNATIONAL/AITEC**

10-C Mount Auburn Street, Cambridge, Massachusetts 02138
(617) 492-4930

OBJECTIVES: "To generate employment and increase incomes among poor communities in Latin America, the Caribbean and the U.S. through programs providing direct assistance to members of the informal sector: urban micro-businesses and rural small farmers."

PROGRAM OF ASSISTANCE: Creates programs and assists existing institutions develop and operate programs to provide managerial training and loans to urban micro-businesses having an average of 2-3 employees, assets of \$2,000 and credit needs ranging from \$500-\$3,000.

Assists small, one-person enterprises (hawkers, vendors, tortilla makers, etc.) having assets averaging \$200 and credit needs of \$80-300; loans are made to individuals who form credit guarantee groups of 6-8 people.

Assists small farmers in several regions of Costa Rica, covering 22 countries and a target population of 78,000. Associations operated by farmers provide collection and distribution services to promote marketing of cash crops. Farmers receive credit, managerial training and technical assistance for productive activities such as beekeeping, biomass energy generation, crop diversification, forage and silage production, solar grain drying and reforestation.

Conducts a worldwide study, Program for Investment in the Small Capital Enterprise Sector (PISCES), exploring methods of assisting very small businesses (assets of \$200); programs in 16 countries have been carefully examined and appropriate methodologies are being adapted in six model projects.

MANAGERIAL & TECHNICAL FEATURES: High degree of participation among beneficiaries in planning and implementation; development of project self-sufficiency through more efficient, cost-cutting methodologies, charging nominal fees for services and increased involvement of participants; comprehensive monitoring and evaluation; and active involvement of local private sector.

COUNTRIES OF ASSISTANCE: Latin America. Brazil, Colombia, Costa Rica, Dominican Republic, Mexico, Peru.

EXPENDITURES: Total: \$780,307. SED: \$780,307. (12/31/81)
SED Current Budget: \$1,000,000. (12/31/82)

PROGRAM PERSONNEL: 3 U.S., 6 local (all senior staff).

PUBLICATIONS & AUDIO-VISUALS: Several publications, including Assessing Rural Needs: A Manual for Practitioners, and Rural Development in Costa Rica, by Jeffrey Ashe (both \$4.25), case studies and reports on PISCES, a set of micro-business training manuals in English (\$15.00 for set of five) and a set of manuals in Spanish for training small farmer cooperatives.

AIFLD

AFL-CIO (AMERICAN FEDERATION OF LABOR AND CONGRESS OF INDUSTRIAL ORGANIZATIONS)

* American Institute for Free Labor Development (AIFLD)
1015 20th Street, N.W., Washington, D.C. 20036 -- (202) 659-6300

PROGRAM OF ASSISTANCE: Through AFL-CIO Impact Project grants and loans, supports urban and rural unions in the development of projects which promote employment and economic development. Assists various savings and loan and consumer cooperatives, sponsored by the trade union movement with the U.S. Agency for International Development.

For example, provided a \$5,000 grant to the Dressmakers' Association of Poroviejo, Ecuador for the completion of the construction of their school for artisans located in Manabi. Provided \$1,200 to the Cooperativa Agropecuaria Regional Atlantida in Honduras for the purchase of a one-year supply of materials to make napkins, tablecloths, place mats, kitchen towels and pot holders. The income from the sale of these items increases family income for the 55 women of this cooperative.

In Nicaragua, has funded a small projects program for the production and sale of basic food items. Typical of other projects in the program are support for a sewing cooperative, purchase of equipment for fishermen, a seed capital loan to a credit union, purchase of tires for a transportation cooperative and a loan to a furniture-producing cooperative to buy raw materials.

COUNTRIES OF ASSISTANCE: Latin America. Costa Rica, Dominican Republic, Ecuador, El Salvador, Honduras, Nicaragua.

EXPENDITURES: Total: \$7,200,000. SED: approximate \$50,000. (12/31/81)

AFICARE

*** AFRICARE**

1601 Connecticut Avenue, N.W., Washington, D.C. 20009 -- (202) 462-3614

PROGRAM OF ASSISTANCE: In Mali, with funding from the U.S. Agency for International Development, helps develop a fish production station near the village of San. Thus far, nine large ponds have been excavated, a pipeline has been installed through which water from a nearby river has been pumped into the ponds and young fish, called "fingerlings" are being used to stock the ponds. To be run from a project-built station house, the ponds will be the basis of a rural center for improving fish breeds, training local people to operate their own fish production enterprises, and raising fingerlings for sale to local breeders. The two-part goal of the San fishery is to help the people provide a more balanced diet for themselves and to encourage profitable, self-sustaining rural enterprises.

In Niger, has carried out an integrated rural development program centering on intensive irrigated rice production (water pump installation, canal and dike construction, and the provision of animal traction units, tools and seeds) in the village of Tara. Begun in 1975, with funding from the U.S. Agency for International Development and various non-governmental sources, phase one of the six-year project (nearly completed by the close of FY 81) also included the institution of adult literacy and rural artisan training, a women's poultry cooperative, credit funds, a cooperative farmer organization, the building of a fish station and formation of a fishermen's cooperative. An important project goal was the development of the villagers' and local governmental institutions' capabilities to carry on the Africare activities by themselves. For this reason, the Tara project was almost entirely staffed by Nigerians and drew on the services of professional host-country governmental organizations.

Conducts a similar integrated rural development project in Upper Volta's Segoune Sector. Begun in 1978, this five-year project has sub-projects including water, health, adult literacy, road improvement, cooperative organization, rice cultivation and animal husbandry, building construction and farmer training. As of March 1981, the central livestock-poultry center had 27 ewes and eight rams, 46 hens and eight roosters, about 300 chicks, and was serving as a valuable training and distribution center for local livestock operations: 168 rams had been distributed in the area.

COUNTRIES OF ASSISTANCE: Africa. Mali, Mauritania, Niger, Senegambia, Somalia, Uganda, Upper Volta, Zambia, Zimbabwe.

EXPENDITURES: Total expenditures for all overseas programs: \$3,459,540, of which \$1,578,009 was for integrated rural development, \$335,810 for agriculture and small-scale irrigation, \$31,910 for water resources development, \$838,719 for health and \$675,092 for relief and refugee assistance. (4/30/81)

PROGRAM PERSONNEL: 32 U.S., 3 local. While none of the Africare staff hold specific responsibility for small enterprise programs, all of Africare's work and staff time is devoted to facilitating rural development, which involves economic development as well.

AID

AID TO ARTISANS, INC.

64 Fairgreen Place, Chestnut Hill, Massachusetts 02167
(617) 277-7720

OBJECTIVES: To promote the welfare of craft communities in developing countries; to facilitate the marketing of crafts produced by under-privileged artisans and to introduce them to markets not ordinarily available, thus increasing income and employment potentials.

PROGRAM OF ASSISTANCE: Provides direct technical and some financial assistance to help small Third World crafts producers enter the U.S. market; acts as consultant to government and private organizations in the U.S. and overseas who are involved in crafts marketing and rural development projects with small or cottage industry components; markets crafts and folk art from disadvantaged Third World communities, principally through museum shops and trade shows in the U.S.

Financial assistance is provided to community organizations such as cooperatives, rather than to individual producers, who can demonstrate a need for materials and equipment, such as cloth, dyes, other raw materials, looms, kilns, etc. Grants range from \$500 to \$1,500.

Assistance has been provided to the following countries: **Africa.** Benin, Kenya, Upper Volta. **East Asia & Pacific.** Indonesia, Philippines, Taiwan, Thailand. **Latin America.** Colombia, Ecuador, Guatemala, Haiti, Mexico, Panama. **Near East-South Asia.** India, Nepal.

PUBLICATIONS: Catalogue of international craft articles for sale (gratis); information brochure.

ABC

AMERICAN BAPTIST CHURCHES IN THE U.S.A.

Board of International Ministries
Valley Forge, Pennsylvania 19481 -- (215) 768-2000

OBJECTIVES: To improve the people's economic condition which in turn may have beneficial effects in a number of other areas of their lives.

PROGRAM OF ASSISTANCE: In conjunction with missionary work, provides personnel and funds for the following activities: fish pond development, crop improvement, animal husbandry, cottage industry, cooperatives, cash crops, construction, maintenance of electrical and mechanical equipment, reforestation and handicrafts programs.

For instance, in Thailand taught Thai and Karens women spinning, dyeing, weaving and knitting for producing items for foreign export as well as for their own use. The project was conducted at the Center for the Uplift of Hill Tribes (CUHT) in northern Thailand which runs a vocational school including an experimental farm for demonstration projects in appropriate technology, fish farming, vegetable gardening and animal husbandry.

Through the local youth center in Limbe, Haiti provides training in crafts development. Items made are sold by a cooperative organization, Haiti Handicrafts, to tourists and local buyers.

MANAGERIAL & TECHNICAL FEATURES: On-site technical assistance with an understanding of the culture and language, and adapting local materials to better and more productive uses.

COUNTRIES OF ASSISTANCE: Africa. Zaire. East Asia & Pacific. Philippines, Thailand. Latin America. El Salvador, Haiti, Mexico, Nicaragua. Near East-South Asia. India, Nepal.

EXPENDITURES: Total expenditures for religious, educational, medical and development work: \$735,912 (excludes missionary and administrative expenses). (12/31/81)

PROGRAM PERSONNEL: 17 U.S. (includes 9 agriculture, 2 crafts, 3 construction).

PUBLICATIONS: "Insight" reports: "Appropriate Food Technology in Third World Countries" (\$0.25); "Hunger is Always Personal" (\$0.50).

**** AMERICAN FRIENDS SERVICE COMMITTEE**
1501 Cherry Street, Philadelphia, Pennsylvania 19102
(215) 241-7000

AFSC

OBJECTIVES: to support indigenous organizations and people in self-help efforts to improve their physical quality of life, with emphasis on projects which promote family self-sufficiency and utilize appropriate technology.

PROGRAM OF ASSISTANCE: In cooperation with the Ministry of Rural Development of Mali, a women and development program named Femmes et Developpement (FEDEV) currently provides training and assistance to local village women who want to start their own cooperatives (including vegetable gardens, cloth-dyeing, bread baking, and soap production). Provides initial training workshops, start-up funds, and assistance with marketing, organizational and financial management. For example, The Women's Center at Markala continues as a diversified community-oriented cooperative as well as being a training center for women from other parts of the country. A team of 20 women is now involved in weekly production of soap. Average weekly output is 1300-1500 bars, each weighing 280 grams (1/2 pound). In addition to local sales in Markala, the Center recently began sale of soap to the youth centers connected with the Ministry of Rural Development. Also in Mali, started a rug-weaving cooperative in the town of Segou. Funding was secured and FEDEV helped organize the cooperative, bought

land, purchased looms, wool and other start-up supplies. A building to house the operations was built and in August of 1981 the cooperative opened for business.

In the village of Sua, Guinea-Bissau, aided 18 women in starting a soap-making cooperative by providing training, equipment and supplies. In the village of Canchungo, provided funding for construction of an oven, shed, four work tables, pans, and initial purchase of ingredients to form a baking cooperative. Assisted in the construction of a large soapworks at the Pelundo School and purchased a butane-gas incubator for experimental use in poultry-raising. If the incubation program proves successful, AFSC will provide several additional incubators, thus helping the school to produce its own fresh eggs and meat.

In Chawama Complex, Zambia, supports a number of groups, including 5 carpentry trainees who have been producing chairs, picture frames, benches, doors, and coffee tables for sale; a tailoring cooperative of 19 women; and a 4 member soap-making group that is now selling its product wholesale to local shopkeepers.

In Tamapsa, Zimbabwe, assists the Harare Weaving Center, a cooperative, through consultation on management and financial issues and a small loan for consolidating and expanding the operation of the center. In the Mhondoro district, provided start-up grants for two men who had been trained at a Red Cross refugee camp near Harare to construct roofing from sisal fibers and cement.

In cooperation with the Mexican Friends Service Committee, provided a revolving loan fund to a cooperative in Atlacomulco for hat manufacturing, rabbit raising, a fur-curing project and a sewing cooperative. In other villages, supports activities including the reforestation of hillsides, training courses in rabbit-raising and other agricultural skills, intensive gardening to encourage household self-sufficiency and beekeeping. Also in Mexico, provided a revolving loan fund to enable residents of Colonia Ajusco, a squatter community in Mexico City, to begin a women's sewing cooperative and a six-member wrought-iron cooperative workshop.

In Chile, supports the formation of cooperative endeavors by Mapuche Indians in their villages, including small animal-raising, vegetable gardening, loans for fertilizer or for introducing new varieties of crops, technical assistance and advice on improving farming techniques, and veterinary assistance. Also conducts two-day workshops covering topics such as clothing design and sewing, beekeeping, the use of appropriate technology and bookkeeping.

COUNTRIES OF ASSISTANCE: Africa. Guinea-Bissau, Mali, Zambia, Zimbabwe.
Latin America. Chile, Mexico.

EXPENDITURES: Total: \$4,443,531. SED: \$660,400. (9/30/81) SED Current
Budget: \$069,000. (9/30/82)

PROGRAM PERSONNEL: 9 U.S., 22 local.

* THE ASIA FOUNDATION

550 Kearny Street, San Francisco, California 94108 -- (415) 982-4640
Mailing Address: P.O. Box 3223, San Francisco, California 94119-3223

PROGRAM OF ASSISTANCE: Works with Asian organizations, institutions and individuals dedicated to furthering social and economic progress within their societies. Maintains programs in 15 Asian and Pacific island countries and provides small grant assistance in a number of fields including projects in small enterprise development. Specific examples of grant support made in this area during fiscal year 1981 follow. Many of the projects listed below are funded through special grants to the Asia Foundation from the Agency for International Development.

In Bangladesh, helped establish an organization to provide technical and financial services for non-governmental organizations working in the rural, small-scale industry sector; supported two six-week training sessions in management for selected rural development planners and extension workers; supported the design of a Stirling engine power unit using rice husks as fuel which can be manufactured easily in Bangladesh workshops.

In Indonesia, enabled a women's association to conduct a pilot project aimed at increasing the income of rural women in South Kalimantan; helped organize and conduct training and consultancy programs for small-scale entrepreneurs throughout Central Java; and enabled five staff members of Mulawarman University to undertake management training programs in Jakarta to improve their capacity to assist in the economic development of East Kalimantan.

In the Philippines, supported the establishment of an agribusiness program at Notre Dame of Kidapawan College in order to address development problems and opportunities in the predominantly agricultural province of North Cotabawto; and funded a program to field-test and implement an integrated model for agro-forestry development in three Palawan province communities, focusing on land-use management, effective resource allocation and promotion of self-help through cooperative work groups.

In Thailand, supported the Girl Guides Association of Thailand to provide skills training for village use in order to increase productivity and income in rural areas; funded an intensive training program for leaders of cooperatives in provincial areas; and enabled 100 people from rural South Thailand to participate in the International Crafts Conference and Exhibition (CONNEX 81) held in Bangkok.

In Taiwan, supported training for the establishment of consumer, producer and marketing cooperatives among disadvantaged peoples in mountainous areas of Taiwan; and partially funded a series of seminars on modern management for executives of small and medium-sized businesses.

COUNTRIES OF ASSISTANCE: East Asia & Pacific. Indonesia, Korea, Malaysia, Philippines, Taiwan, Thailand (and several small islands in the Pacific). Near East-South Asia. Bangladesh, Maldives, Pakistan, Sri Lanka.

EXPENDITURES: Total expenditures for all program grants and services:
\$5,803,985. (9/30/81)

AURO

AUROVILLE ASSOCIATION

212 Farley Drive, Aptos, California 95003 -- (408) 688-4173

PROGRAM OF ASSISTANCE: Provides volunteer personnel and financial assistance to support the Auroville international community in Auroville, Tamil, Nadu, India, which operates the following experimental and demonstration projects for vocational training as well as employment for local villagers: algae production for fertilizer and cattle fodder; solar and wind energy for water pumps, cold storage and cooking; biogas production; garden and farm projects which serve as model integration units to increase production of legumes, pulses and dairy products; food processing; fish pond development; cooperation with local forestry department in afforestation program; and cooperative crafts development. Local villagers are employed either working directly for Auroville or on government projects contracted to it.

The Auroville Community sponsors a rural development trust which does the central accounting for its member handicrafts units including leathercraft, weaving and embroidery, palm leaf-weaving, silkscreen printing, silk and wool dressmaking, pottery, crocheting and macrame.

Aurelec, the Auroville electronics unit, has been involved in intensive research over the past two years primarily in micro-computers for use in India. In 1980 the Aurelec microcomputer was ready for production and sales, and nine have been successfully installed. Work is underway toward developing new modules for microcomputers and constructing data entry terminals for phototypesetting units.

COUNTRY OF ASSISTANCE: Near East-South Asia. India.

PUBLICATION: Auroville Review (biannually, U.S.A. -- \$7.00 for two issues, \$14.00 for four issues; available from: Auroville Review, The Center, Auroville, Tamil Nadu, India 605101).

BWA

*** BAPTIST WORLD AID**

1628 16th Street, N.W., Washington, D.C. 20009 -- (202) 265-5027

OBJECTIVES: "To evaluate projects submitted to us by our member bodies or mission boards of our member bodies in light of our financial ability to grant some funding assistance, and whether they can help the beneficiaries to become self-sufficient."

PROGRAM OF ASSISTANCE: Serves as a funding agency for relief and development work of the Baptist World Alliance, comprised of 120 Baptist "conventions" in

90 countries. Carries out small enterprise-related activities in cooperation with Baptist organizations and other agencies at work in this area.

For example, supports the Bangladesh Baptist Sangha in providing training in vocational skills such as tailoring, tube-well sinking, carpentry, boatmanship and domestic service. Also makes available revolving loan funds for self-help programs in animal husbandry, handicrafts (bamboo basket-weaving), weaving (hand-woven carpets), puffed rice-making, mustard oil production, coconut and ginger cultivation, and rice-husking. Also has assisted the Bangladesh Baptist Sangha in starting a fish-raising program in ponds using species of fish such as rohu, katla, mrigal and imported varieties such as nilotika and carp; coconut and betel nut trees have been planted in addition to vegetables and bananas, and ducks are being raised in the ponds.

COUNTRIES OF ASSISTANCE: Africa. Angola, Ethiopia, Liberia, Rwanda, Somalia, South Africa, Uganda, Upper Volta, Zaire, Zimbabwe. **East Asia & Pacific.** Indonesia, Kampuchea, Papua New Guinea, Philippines, Thailand. **Latin America.** Argentina, Brazil, Chile, Costa Rica, Dominica, Dominican Republic, El Salvador, Haiti, Nicaragua, St. Vincent. **Near East-South Asia.** Bangladesh.

EXPENDITURES: Total: \$758,570. SED: \$116,000. (12/31/81)
SED Current Budget: \$145,000. (12/31/82)

CARE

**** CARE, INC.**

660 First Avenue, New York, New York 10016 -- (212) 686-3310

OBJECTIVES: "To generate and/or increase employment opportunities and rural income and development through promotion of small industries or diversification of agricultural and food production."

PROGRAM OF ASSISTANCE: Conducts projects mainly to increase income-generating and small business opportunities, particularly in food and crafts production and for women. Some examples of such projects follow:

In Costa Rica, assists a soybean program, which serves to create a small agro-business industry for cultivation, processing and consumption of soybean-based foods. The project focuses on Costa Rican soybean production at competitive prices with imported soybeans. The processing aspect will not only produce low-cost nutritious food products for current feeding programs, but will also serve as a market stimulus for soybean cultivation. During FY '82, 1,000 hectares of soybeans will be planted and approximately 1,290 metric tons will be harvested. In order to obtain the highest yields possible, project agronomists will conduct workshops, field days and farm tours for participating farmers. The soybean processing plant will have extrusion/cooking/blending/-packaging facilities with an anticipated output of 2,100 metric tons.

In Guatemala, supports a fish production and consumption project to improve the nutritional status and increase incomes of approximately 3,000 rural families in 35 communities. Future possibilities for this project include establishment of small industries created from sales of excess fish production.

In cooperation with Harmonisation de l'Action des Communautés Haitiennes (HACHO) in Haiti, operates a program to raise income and provide employment for 1,200 rural inhabitants, mainly women, through production and sale of local crafts, including pottery, woven cotton, bamboo, sisal and palm leaf products. Provides training in small business and cooperative management, as well as in the design of new products, improved marketing and sales promotion techniques, and the establishment of new production centers and raw material sites. In FY '82, activities will also include the sale of crafts produced at the centers to two marketing outlets; special training sessions for developing improved techniques in dyeing, macrame, sisal products and cotton thread-making; training of apprentices in ceramics and bamboo furniture production; and establishing greater volume in the overall sales level through increased promotion, publicity and marketing expansion.

Helps implement a project in Nicaragua to promote technical training in modern beekeeping techniques, organization of rural cooperatives and provision of beekeeping equipment to participants. Beekeeping supplies will be offered to small farmers at subsidized prices and loan repayments will serve as the basis for a revolving fund managed by the Federation of Cooperatives. During FY '82, a regional cooperative will be formed and a bee reproduction center will be established; training as well as loans will be provided to approximately 400 beneficiaries; 27 additional extensionists will be seconded to the project; and up to 4,700 locally-manufactured hives, veils and spatulas will be provided. The project anticipates that 40 tons of honey will be produced and marketed through the participating cooperatives.

In Lesotho, assists a project designed to generate employment, mainly for rural Basotho women, by providing them with intensive training in the hand-processing of raw mohair spun into yarn. Participants are provided with their own spinning wheels and other equipment to start production. All such material and equipment is paid for by the individual and becomes the participant's private property. Production credit, which is required to finance purchases of spinning equipment, is provided. Primary Production Cooperatives (PPCs) are formed, education and replacement parts are provided, and sales are arranged through field visitation teams, who also provide advice on ways to improve the quality of the spun yarn. An important component of the project is the incorporation of PPCs into a secondary cooperative at the national level so that the project may eventually become financially viable and self-sufficient. During FY '82, will train up to 1,930 additional spinners and up to 600 active spinners will receive remedial training; up to 11 PPCs and Village Level Production Centers will be constructed; three existing PPCs will be registered and provided with office equipment; two PPC managers and two management staff will be trained; and development of a program for market research and product promotion will be conducted.

MANAGERIAL & TECHNICAL FEATURES: Training provided by program technicians in various fields to government personnel, agricultural extensionists, project and community leaders; provision of professional consultancy services; participation of technical experts of other organizations or entities in addition to CARE's, in project design and implementation.

COUNTRIES OF ASSISTANCE: Africa. Lesotho. Latin America. Belize, Costa Rica, Dominican Republic, Guatemala, Haiti, Nicaragua. Near East-South Asia. Bangladesh, Sri Lanka.

EXPENDITURES: Total: \$253,590,397. SED: \$1,290,240 (excludes some costs related to integrated rural development programs). (6/31/81)
SED Current Budget: \$4,055,324. (6/30/82)

PROGRAM PERSONNEL: 32 U.S., 404 local.

PUBLICATIONS & AUDIO-VISUALS: Soyanews, a monthly newsletter of the Soybean Development Project in Sri Lanka, published in English, Sinhala and Tamil, by CARE and the Government of Sri Lanka. Distributed free of charge on a monthly basis from: SOYANEWS, P.O. Box 1024, Colombo, Sri Lanka.

CARIB

*** CARIBBEANA COUNCIL**

2016 O Street, N.W., Washington, D.C. 20016 -- (202) 775-1136

OBJECTIVES: To insure recognition and understanding of the development needs in the Caribbean by the U.S. private sector; to identify, develop and encourage agricultural, energy-related and educational assistance programs to increase employment and economic diversification; to provide a more favorable balance-of-payment position for Caribbean countries; and to use effectively the untapped reservoir of North American talent and expertise in the private sector, both volunteer and paid, in specific people-to-people development assistance projects.

PROGRAM OF ASSISTANCE: Developed and implemented a comprehensive Blackbelly sheep program in Barbados with the objectives of: providing a flock of pure-bred Blackbelly sheep to meet Barbados' contribution to the Regional Food Plan; provide 500 or more sheep for export annually; improve the quality and quantity of mutton and lamb for local consumption; and provide a secure market for mutton products in Barbados. A business plan has been developed to transform this project into the first for-profit, self-sustaining meat industry in the region. The Council's long-range plan is to replicate this livestock production program throughout the Eastern Caribbean region.

As a result of a community vegetable garden feasibility survey and demonstration project, in cooperation with Gardens for All and the League for International Food Education, has proposed the establishment of a Community Vegetable Garden Center in Antigua to stimulate small scale vegetable production and food preservation throughout the Eastern Caribbean region.

As a follow-up to a conference on energy, and in response to a request from the Caribbean Development Bank, has formed a joint venture project to develop a comprehensive wind and solar energy systems program.

In collaboration with U.S. businesses and Caribbean entrepreneurs, has proposed to develop an Export Co-venturing Project to enhance trade and increase participation of small businesses in economic development activities in the Caribbean.

Funded in 1980 through grants from the International Communications Agency and private corporations, and in cooperation with the World Bank, the American Enterprise Institute and the American Press Institute, held a seminar for Caribbean editors, publishers, and broadcast news directors that focused on planning for media staff, technical improvements of equipment and the role of the media in Third World economic development. A follow-up conference is being organized.

MANAGERIAL & TECHNICAL FEATURES: Requires prior commitment and assurance from all public agencies and host governments involved together with the cooperation and motivation of local voluntary organizations and private sector groups; plays a dual role of broker/objective manager and of providing expertise on all aspects of private sector development.

COUNTRIES OF ASSISTANCE: Lat. America. Antigua, Barbados, Dominica, Dominican Republic, Haiti, Jamaica, Nevis, St. Kitts, St. Lucia, St. Vincent.

EXPENDITURES: Total: \$147,006. SED: \$147,006. (5/31/81)
SED Current Budget: \$350,000. (5/31/82)

PROGRAM PERSONNEL: 3 administrators (1 U.S., 1 local, 1 international).

CARN

CARNEGIE CORPORATION OF NEW YORK

437 Madison Avenue, New York, New York 10022 -- (212) 371-3200

OBJECTIVES: The international program reflects the general interest of the corporation in supporting work to improve the rights and status of women and has supported selected efforts, primarily in the Caribbean to integrate women's economic interests into national planning.

PROGRAM OF ASSISTANCE: Provided partial support to the Population Council for production, publication and dissemination of the SEEDS pamphlet series which is designed to share information and spark new projects on income-generating projects for low-income women. Four publications have been produced to date and 6 additional pamphlets will be produced in 1982 and 1983.

EXPENDITURES: Total: \$850,000. (6/30/81)
SED Current Budget: \$30,000. (6/30/82)

CRS

**** CATHOLIC RELIEF SERVICES**

United States Catholic Conference
1011 First Avenue, New York, New York 10022 -- (212) 838-4700

OBJECTIVES: "To respond to appeals for assistance which involve and stimulate the participation of socially and economically depressed groups in upgrading their income levels and quality of life; to eliminate the traditional depen-

gency of small, marginal and isolated individual entrepreneurs; to emphasize loans in lieu of grants whenever possible."

PROGRAM OF ASSISTANCE: CRS is the official overseas aid and development agency of the United States Catholic Conference, representing the American Bishops, clergy, religious and Catholic laity in the provision of financial and material resources to local social welfare and development agencies in less developed countries. Supports small industry development in the areas of technical and management skills training, cooperatives, credit unions and loans, material aid, marketing analysis, and appropriate technologies and processes. Specific examples of programs follow.

In India, provides cycle rickshaws to cooperative members on a loan basis; helps fishermen learn to construct and utilize fiberglass fishing boats with outboard motors; established an agricultural service center for small farmers; and helps a local cooperative establish a family grain storage unit by constructing family-size metal storage bins.

Purchased a grinder and motor for a fishing cooperative in Colorado de Abangares, Costa Rica. This equipment will be used to grind oyster shells for marketing to mosaic and tile manufacturers. This is the first stage in forming a cooperative of 30 families.

In Ecuador, will support the construction and operation of 10 community-owned grain mills including warehouses and five marketing outlets. Fondo Ecuatoriano Populorum Progreso (FEPP) will provide technical training for more than 400 individuals in milling, packaging and marketing the processed produce. In a similar project in the Patuca River valley in Honduras, is helping to purchase a warehouse which will provide adequate grain storage and in turn improve marketing methods.

In Carchi, Ecuador, assists a community swine reproduction and rearing project which involves the organization of 13 communities in work groups under the direction of an inter-community coordinating committee, with technical assistance from the Diocese of Tulcan and the Ministry of Agriculture. Farmers will receive training in breeding, feeding and marketing techniques. The goal of the project is to pass on the entire management of the project to the farmers themselves.

Promotes and supports the resurgence of traditional Indian handicraft activities in Paraguay. The project seeks to assure the regular availability of raw materials, equipment and credit, and is aimed at directly involving the Indians in all phases of production, management and marketing. A multi-color sales catalog has been produced and distributed.

Supports a project which provides training in leather work, sewing, pottery, tin smithing and straw weaving for refugees in six camps in Colomoncagua, Honduras. Provides materials and equipment for Vietnamese refugees in Macao to learn artificial flower-making for sale in Hong Kong.

In some 26 villages in Upper Egypt and the Nile Delta, has reintroduced the cultivation of mulberry trees and silkworm production. Imported Korean silkworms and obtained reeling machines to reintroduce this technology. Eventually the women, who can work in their own homes, will be taught silk carpet weaving to produce higher priced, more marketable finished goods.

In Ghana, supports the Farmers' Association and Agribusiness Development Project in Tamale. In 1980, the second year of this five-year project, nearly completed procurement, began warehouse construction, developed 10 rabbit projects, strengthened 35 women's groups, formed eight new farmers' associations and strengthened 20 others. Other projects introduced bullock farming and land conservation techniques to thousands of farmers. In addition, supported two small rabbitry projects, one of which taught rabbit-raising techniques to disabled children at a nutrition clinic.

In the Philippines, provides equipment and training for a fish farming hatchery.

COUNTRIES OF ASSISTANCE (in all program areas): Africa. Benin, Burundi, Cameroon, Djibouti, Ethiopia, Ghana, Ivory Coast, Kenya, Lesotho, Liberia, Madagascar, Mauritania, Mozambique, Rwanda, Senegambia, Seychelles, Sierra Leone, Somalia, South Africa, Sudan, Tanzania, Togo, Uganda, Upper Volta, Zaire, Zimbabwe. East Asia & the Pacific. Fiji, Indonesia, Kampuchea, Korea, Macao, Papua New Guinea, Philippines, Solomon Islands, Taiwan, Thailand, Western Samoa. Latin America. Belize, Bolivia, Brazil, Chile, Colombia, Costa Rica, Cuba, Dominica, Dominican Republic, Ecuador, El Salvador, Guatemala, Haiti, Honduras, Jamaica, Mexico, Nicaragua, Panama, Paraguay, Peru, St. Lucia, St. Vincent, Uruguay. Near East-South Asia. Bangladesh, Egypt, Greece, India, Iraq, Jordan, Lebanon, Pakistan, Sri Lanka, Turkey, West Bank (administered territory), Yemen (Soc'a).

EXPENDITURES: Total expenditures for all program services: 334,420,000, of which \$224,400,000 was for development assistance, \$38,600,000 for emergency aid and disaster relief, \$30,700,000 for refugee aid, and \$24,900,000 for help for orphans, the aged, handicapped and seriously ill. (12/31/80)

PROGRAM PERSONNEL (in all program areas): 867 local (includes 237 professionals and 630 non-professionals).

CCF

**** CHRISTIAN CHILDREN'S FUND, INC.**

203 East Cary Street, Richmond, Virginia 23261 -- (804) 644-4654
Mailing Address: P.O. Box 26511, Richmond, Virginia 23261

OBJECTIVES: "To help economically viable local communities, thus creating a self-sufficient and beneficial environment for children and their families."

PROGRAM OF ASSISTANCE: CCF not only provides children with nutritional, health and educational assistance, but also offers vocational training, job placement and income-generating programs for the parents and older children, which ultimately give them economic and social stability. These community self-help projects include: Cottage industry (e.g., crafts development and training); fish, livestock and vegetable production; beekeeping and silkworm-raising; and practical skills training (e.g., welding and car and engine repair).

MANAGERIAL & TECHNICAL FEATURES: Emphasis on national and local-level initiative and participation in the promotion and development of small enterprise development which is relevant to local community needs.

COUNTRIES OF ASSISTANCE: Africa. Kenya, Niger, Uganda. East Asia & Pacific. Indonesia, Korea, Philippines, Taiwan, Thailand. Latin America. Bolivia, Brazil, Guatemala, Mexico. Near East-South Asia. India.

EXPENDITURES: Total expenditures for all program services: \$33,995,830, including \$1,598 for U.S. projects. (5/30/81)

PROGRAM PERSONNEL: 16 field representatives (2 U.S., 13 local, 1 third country).

CAMA

THE CHRISTIAN AND MISSIONARY ALLIANCE

Division of Overseas Ministries

350 North Highland Avenue, Nyack, New York 10960 -- (914) 353-0750

Mailing Address: P.O. Box C, Nyack, New York 10960

OBJECTIVES: "To develop self-help projects for refugees in Thailand, especially those projects which promote the use of indigenous skills."

PROGRAM OF ASSISTANCE: Helped establish and supports a handicrafts (sewing) cooperative for Hmong refugee women which provides skills training and maintains quality product control. Purchases material, thread and other supplies for sale to the cooperative. CAMACRAFT markets and sells the finished products worldwide.

COUNTRY OF ASSISTANCE: East Asia & Pacific. Thailand.

EXPENDITURES: Total expenditures for all overseas development assistance activities: \$225,000. SED: \$12,000. (12/31/82)
SED Current Budget: \$5,000. (12/31/82)

PROGRAM PERSONNEL: 2 U.S., 2 local.

PUBLICATIONS & AUDIO-VISUALS: CAMACRAFT catalog, brochure, slide show, sample kit and reports.

CNEC

CHRISTIAN NATIONALS' EVANGELISM COMMISSION, INC.

1470 North Fourth Street, San Jose, California 95112 -- (408) 298-0965

PROGRAM OF ASSISTANCE: Provides assistance to various village-level, income-generating projects. For example, in the Philippines supports a program which hires and trains local villagers and students in the manufacture of decorative and functional woodcraft products, purchases fishing boats for indigent fishermen using a pay-back scheme, and runs animal loan project which provides pigs and cattle to farmers who pay back the initial purchase price of the animal to a revolving loan fund.

COUNTRIES OF ASSISTANCE: Africa: Ghana, Kenya, Liberia. East Asia & Pacific. Indonesia, Malaysia, Philippines, Thailand. Latin America. Guatemala, Mexico. Near East-South Asia. Bangladesh, India, Sri Lanka.

EXPENDITURES (approximate): Total: 250,000. SED: \$180,000. (12/31/81)

PROGRAM PERSONNEL: Local - 30 (approximately).

CBGB

CHURCH OF THE BRFTHREN GENERAL BOARD

World Ministries Commission

1451 Dundee Avenue, Elgin, Illinois 60120 -- (312) 742-5100

SERRV Self-Help Handcrafts: Box 188, New Windsor, Maryland 21776
(301) 635-2255

PROGRAM OF ASSISTANCE: Administers SERRV (Self-Help Handcrafts) which provides alternative market outlets for approximately 200 handicraft producer groups from 50 countries.

PUBLICATIONS: SERRV Catalog; SERRV News (newsletter, gratis)

CWS

**** CHURCH WORLD SERVICE**

475 Riverside Drive, New York, New York 10115 -- (212) 870-2257

OBJECTIVES: "To support activities which generate local employment and increase job opportunities."

PROGRAM OF ASSISTANCE: Provides financial, material and personnel support to overseas agencies in more than 70 countries working with community groups in providing the training needed to secure meaningful work and increase employment opportunities. Support is directed to cottage industries, handicrafts, cooperatives, rural artisanship (e.g., maintenance and repair of tools and machinery), marketing of excess food production, minor construction work, such as drainage, irrigation canals and contour terracing, and the recycling of human and animal waste as fuel and fertilizer. Some specific examples of CWS-supported projects related to small enterprise development are given below.

In Tanzania, continues to support the Liuli Fisheries Training Center on Lake Nyasa, where young villagers, one quarter of whom are women, are trained in improved fishing techniques, preservation of fish, and in shipping them to other parts of the country where fish are necessary diet supplements since drought has reduced the production of meat and grain.

Participates in and monitors progress of a fish farming project begun in 1980 with the cooperation of the Hong Kong Kowloon Benevolent Workers Association. Residents of Lo Fu Wat village in Hong Kong and the nearby Nam Tau

fishing commune in the People's Republic of China are raising bream and other saltwater fish in cages and ponds. They anticipate that from sales to Hong Kong customers they will pay back loans and invest profits in education and welfare, development and justice programs.

Through its association with the Christian Council of Thailand, supports Lao Song Handicrafts, a 14-year old export marketing organization for handicrafts made by Lao people living in central Thailand. Having begun in one village it has grown to cover 10 villages with more than 500 craftspeople. Sales in the first eight months of 1980 were about \$60,000; 80 percent of such profits are returned to the villagers. CWS is presently funding the production of a color catalogue that should make marketing more effective and expand the demand for the group's products.

In Zambia assists a vocational training program for school leavers of Luapula Province. Short-term objectives are: to provide skills training, influence the local community to adopt new farming technologies and open a shop to sell groceries. Long term objectives are: to provide literacy education, set up a credit association, buy a grinding mill, water pump and engine, and a vehicle for purchasing and marketing, teach carpentry, metal work and crafts, as well as train students in agriculture and invest in small animal husbandry. The target groups will participate actively from the beginning in the construction of buildings and clearing of land.

Supports various appropriate technology projects, one of which includes an integrated industrial/agricultural development and small farm production program directed by the United Mission to Nepal in the south central area, near Butwal-Tansen. The project focuses on providing energy via water-operated turbines for electrification, research in bioogas as an alternative to hydro-electricity, fabrication of small farming equipment (irrigation pumps and rice hullers), installation of grain storage facilities and development of cash crops in ginger, cinnamon, rattan, oilseed and honey on one to three-acre farms. Work on developing appropriate technology improvements also includes a new device to dry ginger and a pond for curing newly cast cement parts.

In an effort to raise the status of women in Bangladesh, especially those living in small villages, helps fund the extension of the YWCA Dacca Crafts Center. The Center provides vocational training in sewing and jute crafts for gainful employment as well as informal education and training in areas such as health, child care, family planning, literacy and nutrition.

In the Aito Beni region of Bolivia, supports the expansion of a cattle production project beyond the original 200 families it has served. The project, started over ten years ago by Heifer Project International, has provided breeding cattle, technical assistance, training materials, veterinary advice and various types of equipment. Concrete goals of the project include assuring that each participating family has five cows, eliminating various cattle diseases and parasites, and organizing dairy production and marketing cooperatives.

COUNTRIES OF ASSISTANCE (does not include all countries where CWS supports programs which directly or indirectly involve small enterprise development):
Africa. Ethiopia, Kenya, Nigeria, Senegambia, Tanzania, Zambia. **East Asia & Pacific.** China, Fiji, Hong Kong, Kampuchea, Korea, Philippines, Thailand,

Vietnam. **Latin America.** Antigua, Bolivia, Caribbean region, Dominican Republic, Guatemala, Honduras, Mexico, Nicaragua. **Near East-South Asia.** Bangladesh, Lebanon, Nepal, Pakistan, Sri Lanka.

EXPENDITURES: Total expenditures for program activities worldwide: \$31,971,000 of which \$6,500,000 was for programs in agriculture and social-economic and human resources development. Excludes value of contributed commodities used in program support, ocean freight costs, support services and other costs. (12/31/81)

PROGRAM PERSONNEL (for all overseas programs worldwide as of 5/31/82): 33 U.S.

COLUM SR

MISSIONARY SISTERS OF ST. COLUMBAN (S.S.C.)

(Columban Sisters), U.S. Region
1250 West Loyola Avenue, Chicago, Illinois 60626 -- (312) 761-2666

PROGRAM OF ASSISTANCE: In Peru, organized and promotes a crochet and knitting cottage industry, providing part-time employment for approximately 100 women.

Operates a small factory in Hallim on Cheju Island, Korea, teaching hand-weaving to local girls.

In the Philippines, assists in the development of home industries such as weaving and basketmaking, and markets those products produced.

COUNTRIES OF ASSISTANCE: East Asia & Pacific. Korea, Philippines. Latin America. Peru.

COLUM FR

SOCIETY OF ST. COLUMBAN (S.S.C.)

St. Columban's Foreign Mission Society
North American Region
St. Columbans, Nebraska 68056 -- (402) 291-1920

OBJECTIVES: To help people develop self-sufficient and self-reliant communities.

PROGRAM OF ASSISTANCE: In the Philippines, conducts seminars to promote cooperative efforts on a community level in the areas of health, agriculture, housing and cottage industry. In addition to many self-help projects, supports two large efforts: Kapapagaria (Muslim-Christian cooperative) and the San Isidro Foundation in Zamboanga del Sur that provide corn banks, fish marketing, farm development, housing, livestock and land purchase loans, and grain milling.

In Fiji, provides technical assistance and training in carpentry and business management.

COUNTRIES OF ASSISTANCE: East Asia & Pacific. Fiji, Korea, Philippines.

PROGRAM PERSONNEL: (Some involvement in small enterprise programs.) 50 U.S., 175 international.

CRD

*** COMPASSION RELIEF AND DEVELOPMENT, INC.**

P.O. Box 7000, Colorado Springs, Colorado 80933 -- (303) 594-9900

PROGRAM OF ASSISTANCE: Compassion has traditionally been a child sponsorship organization. In the past few years it has developed disaster response programs, meals sponsorships, material aid programs and, more recently, integrated child development activities which include small enterprise.

In the Dominican Republic, supports womens' ceramics and sewing classes. In India, makes small loans to farmers and purchases diesel pumps for farming. In Haiti, provides vocational training and supports a grinding mill operation.

MANAGERIAL & TECHNICAL FEATURES: Working with national organizations as much as possible, and having the national organization assume project leadership, rather than relying on expatriates; using appropriate technology.

COUNTRIES OF ASSISTANCE: Latin America. Dominican Republic, Haiti. Near East-South Asia. India.

EXPENDITURES: Total: \$9,978,629. SED: \$30,000. (6/30/81).
SED Current Budget: \$50,000. (6/30/82).

PROGRAM PERSONNEL: 3 U.S. (administration and training); 3 local (administration and training).

CONCERN

CONCERN AMERICA

1818-1/2 North Main Street, Santa Ana, California 92706 -- (714) 953-8575
Mailing Address: P.O. Box 1790, Santa Ana, California 92702

OBJECTIVES: CONCERN America, in association with CONCERN Ireland and CONCERN Universal, is an international development organization working to relieve hunger and suffering, and to educate and aid economic progress in developing countries.

PROGRAM OF ASSISTANCE: CONCERN America provides financial and personnel support to crafts development and training centers, and to vocational skills training projects for refugees. Helps market crafts produced by village cooperatives and self-help women's groups.

For example, in Bangladesh provides support for the operation of seven women's training centers. In each center the women are trained in a craft. The women work in groups of approximately 30 and elect a group leader. A por-

tion of the profits made by the women is put in a savings account on which the women can draw. Exportation of handmade goods from these centers is processed through KARIKA, the Bangladesh Handicrafts Cooperative Federation.

COUNTRIES OF ASSISTANCE: East Asia & Pacific. Thailand. Latin America. Ecuador, Honduras. Near East-South Asia. Bangladesh.

EXPENDITURES: Total: \$150,000. (12/31/81) Projected expenditures in direct purchase of crafts: \$45,000. (12/31/82)

PROGRAM PERSONNEL: 5 U.S.

CLUSA

*** COOPERATIVE LEAGUE OF THE U.S.A.**

Cooperative League Fund, Inc.
1828 L Street, N.W., Suite 1100, Washington, D.C. 20036 -- (202) 872-0550

OBJECTIVES: The Cooperative League of the U.S.A. provides services to member organizations and administers contracts for co-op development in the U.S. and abroad. The Cooperative League Fund is a foundation which makes grants for development activities in the U.S. that are not member services, and overseas.

PROGRAM OF ASSISTANCE: Provides organizational, technical and managerial assistance to cooperatives and pilot urban and rural development programs using cooperatives. Currently assists cooperative projects in grain storage (Rwanda), fruit and vegetable marketing (Egypt), oilseed processing (India), rice processing and marketing as well as development of small agribusiness ventures to help farmers supplement income (Indonesia). Each project has one or more long-term advisors and is evaluated on a regular basis. Has occasionally assisted cooperative projects in handicrafts production and marketing, and fisheries development.

COUNTRIES OF ASSISTANCE: Africa. Rwanda. East Asia & Pacific. Indonesia. Near East-South Asia. Egypt, India.

PROGRAM PERSONNEL: 10 U.S. (3 business management, 2 engineers, 2 agribusiness, 1 agricultural marketing, 1 agricultural credit, 1 animal science).

CODEL

**** COORDINATION IN DEVELOPMENT, INC. (CODEL)**
79 MADISON AVENUE, NEW YORK, NEW YORK 10157 -- (212) 685-2030

OBJECTIVES: "CODEL-supported projects should take cognizance of existing and potential problems of the physical environment. When problems are recognized, project holders should seek implement the program in such a way that remedies can be applied where appropriate. Whenever possible and appropriate, projects should: contribute to the social, economic and educational improvement of communities through activities which emphasize the role and importance of women in the development process; address needs which have been identified by the

community; and promote community participation as fully as possible in the design and implementation of any project."

PROGRAM OF ASSISTANCE: CODEL is a consortium of 40 church-related organizations (Catholic, Protestant and multi-denominational mission societies and service agencies) that are involved in international development. Currently assists over 150 projects sponsored by its member agencies in 47 countries with money or technical assistance, or a combination of both. The majority of approved projects are oriented toward community development and encompass a wide variety of programs in public health, literacy, agriculture, water development, community organization and vocational skills training. Examples of projects which CODEL presently supports in the field of small enterprise development are given below.

Sudan: Juba Leathercraft Cooperative - Provision of equipment, tools and materials needed in establishing leathercraft cooperative to meet local demands for practical items (i.e., belts, sandals, baos).

India: Mattress Making - Development of a project to manufacture pillows and mattresses among the Hill tribe and Harijan women who have no other means of earning wages to supplement the incomes of their husbands.

Vanuatu: Pottery Production - Establishment of plant to train youth in pottery production.

Malawi: Malindi Boats Project - Extension of existing ferro-cement boat building project to the point where it becomes self-sufficient with respect to finances and local personnel.

Hong Kong: Salt Water Fish Farming - Expansion of project into a viable experimental fish farming industry.

Vietnam: Creation of Nine Blacksmith Work Shops - Support for blacksmith shops in two of nine new economic zones in Ho Chi Minh City in order to provide and repair sufficient numbers of simple farm tools.

Dominican Republic: Bee Production by Women - Provision of funds to a development agency run by and for women which in turn will provide loans to 20 groups to enable them to construct and maintain a total of 50 beehives.

Philippines: Adult Non-Formal Education/Market Vendors - Support for an adult education program among market vendors to help them achieve greater competency in areas of accounting, marketing, literacy and community development.

Evaluation is an integral part of all CODEL-funded projects and is carried out with the project holder taking an active role. Prior to project approval, evaluation questions are raised during planning and, as part of an agreement between CODEL and the project holder, are reviewed mid-term as well as at the conclusion of a project.

COUNTRIES OF ASSISTANCE (a representative listing for 1981-82): Africa. Botswana, Ghana, Liberia, Malawi, Nigeria, Sudan. East Asia & Pacific. Hong Kong, Philippines, Solomon Islands, Vanuatu, Vietnam. Latin America.

Dominican Republic, Nicaragua. Near East-South Asia. Bangladesh, Egypt, India, Israel, Pakistan.

EXPENDITURES: Total expenditures for all overseas program services: \$1,851,921, of which \$726,259 was for community development \$219,965 for non-formal education and \$362,914 for agriculture. (6/30/81)

PUBLICATIONS: A list of CODEL environment and development resource materials, including five booklets in the Guidelines for Planning Series and several unpublished papers, some containing environmental case studies and bibliographies, is available on request. Some publications are available in Spanish and French.

CUNA

*** CREDIT UNION NATIONAL ASSOCIATION, INC.**

1120 19th Street, N.W., Suite 404, Washington, D.C. 20036 -- (202) 659-4571

PROGRAM OF ASSISTANCE: Working through the World Council of Credit Unions, provides financial and technical advisory assistance to regional credit union confederations including: the Latin American Confederation of Credit Unions (COLAC), the African Cooperative Savings and Credit Association (ACOSCA), the Asian Confederation of Credit Unions (ACCU), the Caribbean Confederation of Credit Unions (CCCU), and other member leagues, emerging leagues and individual credit unions. Participating organizations include the Agency for International Development, international development agencies, cooperative organizations and host country governments. Areas of assistance and training are as follows: organization and development of credit union, institutional development; management and staff training; project and financial planning; centralized finance and accounting; small farmer production credit.

CUNA-assisted credit unions include large numbers of small entrepreneurs as members, e.g., merchants, traders, artisans, farmers and craftspeople; and provide small loans to assist in the initiation of an enterprise, obtaining supplies equipment and materials, replenishing inventories, expansion and numerous other activities. In some areas, these credit unions provide technical and/or management assistance to their member entrepreneurs. Since women comprise a substantial percentage of credit union membership, up to 75% in some countries, their productive credit needs are largely met through the credit union. CUNA currently assists a mohair spinning project in Lesotho which is designed to enhance the income of rural women and involves the cooperation of CARE and the local credit union movement.

MANAGERIAL & TECHNICAL FEATURES: Small enterprise activities, funded by credit unions, have been most successful when coordinated with other organizations providing technical or business management support.

COUNTRIES OF ASSISTANCE: Africa. Cameroon, Kenya, Lesotho, Malawi, Sierra Leone, Togo. Latin America. Antigua, Barbados, Belize, Dominica, Grenada, Guyana, Jamaica, Montserrat, Nevis, St. Lucia, St. Vincent, Suriname, Trinidad and Tobago.

EXPENDITURES: Total: \$1,600,000. (12/31/82)

PROGRAM PERSONNEL: 11 U.S.

EASTMEN

EASTERN MENNONITE BOARD OF MISSIONS AND CHARITIES

Oak Lane & Brandt Boulevard, Salunga, Pennsylvania 17538 -- (717) 898-2251

PROGRAM OF ASSISTANCE: In Kenya, Ethiopia and Tanzania, helps stimulate small business development principally by making loans available to small-scale economic ventures with funds supplied by Mennonite Economic Development Associates (MEDA). Projects include hammermills, stores, poultry-raising, sugar cane production and butchery. Presently there are five such projects in Kenya with an average investment at approximately \$1,200. In Ethiopia, there are 11 projects and in Tanzania, 57; the average invested capital for each project is \$1000.

Facilitates export sales of items produced by a sewing co-op in Guatemala. In the Philippines, provides consultative services to a local church development program involved in small-scale agriculture and handicrafts and wood-carving projects.

COUNTRIES OF ASSISTANCE: Africa. Ethiopia, Kenya, Tanzania. East Asia & Pacific. Philippines. Latin America. Guatemala, Honduras.

EPISCO

*** THE EPISCOPAL CHURCH IN THE U.S.A.**

The Domestic and Foreign Missionary Society
(including + The Presiding Bishop's Fund for World Relief)
815 Second Avenue, New York, New York 10017 -- (212) 867-8400

PROGRAM OF ASSISTANCE: The Presiding Bishop's Fund for World Relief is the Episcopal Church's official channel for responding to human need for disaster relief, rehabilitation and development assistance. In cooperation with Church World Service, local dioceses of the Episcopal Church and local or national governments, the Fund provides direct and indirect grants to carry out such activities. The Fund also gives financial support to several other agencies such as Heifer Project International, CODEL and Technoserve.

During 1980, for example, provided support for a solar-powered chicken hatchery in Ibo State, Nigeria involving the formation of marketing cooperatives.

In the Solomon Islands, assisted the Foundation for Peoples of the South Pacific in the development of projects in association with the National Fisheries Department, to increase cash employment in rural areas. This grant provided funds for a canoe, outboard motor, ice chest and gasoline.

COUNTRIES OF ASSISTANCE: Africa. Nigeria, Tanzania. East Asia & Pacific. Philippines, Solomon Islands. Latin America. Argentina, El Salvador, Nicaragua, Paraguay, Peru.

EXPENDITURES: Total expenditures for agricultural, community and technological development in U.S. and overseas: \$551,180, of which approximately \$228,550 was for small enterprise program support in developing countries. (12/31/80)

FORD

THE FORD FOUNDATION

320 East 43rd Street, New York, New York 10017 -- (212) 573-5000

PROGRAM OF ASSISTANCE: The Foundation currently places a strong emphasis on providing grants to programs which promote non-farm employment among rural women, resource poor farmers and the landless through development of local industries.

For instance, in Bangladesh supports an experimental banking project to provide credit to the rural poor for small-scale manufacturing, trading, raising of livestock, and other income-generating pursuits.

In Indonesia, supports the Peasants' Socio-Economic Development Foundation, a developer of rural cooperatives, which has been enlisted by the government to train field workers and to develop income-generating projects and credit assistance among poor rural women.

In India, the Foundation to Aid Industrial Recovery (FAIR), received a grant to expand its management services to agencies working with the rural poor whose livelihoods depend on food processing, dairying, cloth-making, and other cottage industries. One group being helped is the Neglected and Forgotten Artists' Cooperative, a community of poor itinerant artists and craftsmen; FAIR is assisting the cooperative to obtain social services and market their handi-crafts and skills.

In the Caribbean, supports WAND, the Women and Development Unit of the West Indies, which operates in the English-speaking Caribbean to involve women in development planning and programs. The unit provides training and technical assistance to women's projects and governmental and private agencies, and operates a communications program to share information and experiences.

From the Foundation's program of support for pilot management projects intended to enhance the position of women in Eastern Africa, funding has been provided to the Tanzania Small Industries Development Organization for the initiation of a tie-dye and embroidery project for village women.

COUNTRIES OF ASSISTANCE (1981 recipients of grants for agricultural and rural development): Africa. Benin, Ethiopia, Kenya, Mali, Morocco, Nigeria, Sudan, Tanzania, Tunisia, Uganda, Zambia, Zimbabwe. East Asia & Pacific. Indonesia, Philippines, Thailand. Latin America. Brazil, Chile, Colombia, Costa Rica, Honduras, Mexico, Peru. Near East-South Asia: Bangladesh, Egypt, India, Pakistan, Syria.

EXPENDITURES: Total expenditures (approved grants and foundation-managed projects) for all program activities in the international division: \$42,394,917. (9/30/81)

*** FOSTER PARENTS PLAN**

155 Plan Way, Warwick, Rhode Island 02887 -- (401) 738-5600
Mailing Address: P.O. Box 400, Warwick, Rhode Island 02887

OBJECTIVES: To help children, their poor families and communities in developing societies through social welfare, health and community development programs designed to help people help themselves and avoid long-term dependency. In the area of small enterprise development, maintains a variety of programs, projects and activities to promote skills training, family and community income-generation, and increase agricultural production.

PROGRAM OF ASSISTANCE: Supports the following: training in food storage and marketing; tree nursery development; savings, loans and consumer cooperative development; revolving loan fund for small business development; beekeeping for sale of honey; repair or expansion of market places; construction of fish ponds and fish farming; assistance to beach and offshore fishing groups; supplementary income schemes for women, e.g., women's cooperative industrial sewing groups for clothing manufacturers; handicrafts and artisan training.

COUNTRIES OF ASSISTANCE: Africa. Kenya, Mali, Sierra Leone, Sudan, Upper Volta. East Asia & Pacific. Indonesia, Philippines, Thailand. Latin America. Bolivia, Colombia, Ecuador, El Salvador, Guatemala, Haiti, Honduras, Nicaragua. Near East-South Asia. Egypt, India, Nepal, Sri Lanka.

EXPENDITURES: Total: \$37,345,750. (6/30/81)

FSP

**** THE FOUNDATION FOR THE PEOPLES OF THE SOUTH PACIFIC, INC.**

200 West 57th Street, Suite 808, New York, New York 10019 -- (212) 757-9740

OBJECTIVE: To assist local entrepreneurs in all aspects of small business development.

PROGRAM OF ASSISTANCE: In Papua New Guinea, in partnership with the South Pacific Appropriate Technology Foundation, supports the development of a small business community at Hanuatek in Port Moresby. Some of the businesses which have been started include a foundry, carpentry shops, furniture manufacturers, snack bars, and sales and service shops for sewing machines and bicycles. In cooperation with the Hohola Youth Development Association, helps obtain apprenticeships for graduates of the local training center for school drop-outs, and aids in the establishment of furniture and clothing manufacturers. Helps village fishermen set up their own businesses together with the Peace Corps and the Division of Fisheries.

In Tonga, provides aid to a fisheries project which the Tonga Government has instituted to upgrade fishing through provision of fishing vessels and other fishing equipment; setting up strategically located ice-making facilities; making ice-boxes available to fishermen; and improving the marketing

infrastructure to make more fresh fish available in the Tongan market centers. At the Catholic Diocese's Fualu Farm Training Center, provides vocational training to young farmers in building construction and blacksmithing, as well as skills training in animal husbandry, construction and maintenance of farm machinery, crop production, fencing, drainage and accounting.

In Fiji, assists small farmers in a fruit-drying project, and in Kiribati cooperates with the National Federation of Women in a program aimed at assisting women start small businesses involving activities such as crafts, clothes making, and poultry and pig raising.

In the Solomon Islands, supports small business development program for women and helps village fishermen build a marketing infrastructure.

MANAGERIAL & TECHNICAL FEATURES: Involvement of local leadership and community in pre-program planning.

COUNTRIES OF ASSISTANCE: East Asia & Pacific. Fiji, Kiribati, Papua New Guinea, Solomon Islands, Tonga.

EXPENDITURES: Total: \$1,600,000. SED: \$250,000. (9/30/81)
SED Current Budget: \$250,000. (9/30/82).

PROGRAM PERSONNEL: 4 U.S., 15 local.

FRIARS

FRANCISCAN FRIARS (O.F.M.)

Province of the Sacred Heart

Franciscan Missionary Union of Chicago, Inc.

1434 West 51 Street, Chicago, Illinois 60609 -- (312) 254-4455

Initiated a hammock factory in Santarem in 1969. Financing was derived from the Missionary Union, private contributions and an interest-free loan from Oxfam (U.K.). The factory is operated by a board of local businessmen serving as volunteers and is managed by the proprietor of a local hammock store, who receives a salary and commissions. The factory now has 20 looms and employs about 100 people, making it the largest employer in Santarem. Profits from the enterprise are used to purchase school books and supplies for the children and to finance community projects, such as wells.

Supervises a brick-making cooperative in Almerim, Brazil, using locally available materials. The cooperative, financed by the Missouri Partners of the Alliance, employs about 30 people.

COUNTRY OF ASSISTANCE: Latin America. Brazil.

PROGRAM PERSONNEL: 5 U.S.

FRIENDS OF THE THIRD WORLD, INC.

611 West Wayne Street, Fort Wayne, Indiana 46802 -- (219) 422-6821

OBJECTIVES: "To demonstrate the existence and viability of an alternate system of trade as an effective way to address problems of poverty and unemployment; to sell products at low prices so that producers retain a larger portion of the selling price; and to promote the understanding that by purchasing an article from Friends of the Third World one is taking direct action, however small, to reverse a major inequity in the world."

PROGRAM OF ASSISTANCE: Operates various education and action projects related to domestic and overseas problems of hunger and poverty. Its activities in the area of alternative marketing are described below.

Sponsors the Union of Third World Shoppes, an alternative handicraft marketing project whose membership includes a network of 18 retail shops in the U.S. The Union provides the following services to its member groups: technical assistance in areas such as legal information, publicity, bookkeeping; and inventory control; information exchange using newsletters and meetings; wholesale book distribution on topics relating to poverty issues; low-cost printing and graphic arts services; and information on U.S. and Third World crafts producers and alternative marketing groups with wholesale facilities. Some 40 Third World groups supply Union member-shops, including several in Appalachia, American Indian and other disadvantaged communities in the U.S. Most suppliers are local cooperatives or community-based groups and are either church-related, have a private, voluntary organization affiliation or deal with an intermediary like the U.S. Peace Corps.

Three shops operate as independent crafts marketing projects affiliated with Friends of the Third World: Third World Shoppe, Ft. Wayne, Indiana; Third World Handarts, Santa Ana, California; and Visions, El Paso, Texas. The largest, Third World Handarts, buys directly from its major supplier organizations: Bangladesh - Jute Works, KARIKA (Bangladesh Handicrafts Cooperative Federation), Mennonite Central Committee; Guatemala - L'Artesania; Peru - the Atavillos weaving cooperative; Turkey - Community Crafts; Thailand - CAMA Crafts; and Kenya - Jisaidie Cottage Industries. It also provides some technical assistance to a producer in Tijuana, Mexico; and Visions provides direct marketing assistance to a crafts project for refugees from El Salvador living in Mexico.

EXPENDITURES: Total expenditures for all operations and project services: \$152,296, of which \$25,862 was for handicrafts purchases (direct payments to producers) and \$1,698 for foreign project grants to international development agencies -- CONCERN and UNICEF. (12/31/81)

PUBLICATIONS & AUDIO-VISUALS: Through Whole World Books, a project of Friends of the Third World, develops and disseminates development education materials. A catalog of more than 800 titles covering various social and global issues is available on request. Union of Shopp News (bimonthly, \$10 a year). Third World Handarts Catalogue (illustrated with background information on the crafts and self-help groups which produce them, available on request).

FRIENDS UNITED MEETING

Wider Ministries Commission
101 Quaker Hill Drive, Richmond, Virginia 47374 -- (317) 962-7573

OBJECTIVES: To work through leaders to demonstrate simple appropriate technology and bring a holistic approach to meeting the needs of the whole human being.

PROGRAM OF ASSISTANCE: Assists the Friends Craft Industries, Highgate, Jamaica, which is a self-supporting enterprise providing employment for 50 persons on the premises and over 100 women at home. Provides aid in developing appropriate technologies. Supports a post-secondary vocational school in Kenya which gives training in technical and business management skills.

COUNTRIES OF ASSISTANCE: Africa. Kenya. Latin America. Jamaica.

EXPENDITURES: Total: \$171,164. SED: \$3,800. (12/31/81)
 SED Current Budget: \$3,800. (12/31/82)

PROGRAM PERSONNEL: 1 U.S., 3 local.

GIA

**** GOODWILL INDUSTRIES OF AMERICA, INC.**

International Council of Goodwill Industries
9200 Wisconsin Avenue, Bethesda, Maryland 20814 -- (301) 530-6500

OBJECTIVES: "To generate employment and income for disabled youths and adults in developing countries."

PROGRAM OF ASSISTANCE: Goodwill Industries of America, through the International Council of Goodwill Industries, participates in the planning and implementation of vocational rehabilitation and employment creation programs for disabled persons through the use of short-term consultants, the donation of materials and equipment, and limited financial assistance. Each autonomous affiliated member organization of the International Council directs its own individual program of services.

For instance, in cooperation with its Togo affiliate, Caritas Togolaise, Goodwill assists the Union des Infirmes du Togo in the operation of their Akodessewa leather workshop, which employs a dozen disabled people by producing leather products for sale. Caritas has also set up a blacksmith workshop in Lome that annually manufactures 10-15 tricycles for handicapped persons who need them for transportation to work; and has begun a project placing disabled adults in apprenticeship with individual master craftsmen in Lome and Kpalime, providing training fees, tools, and help with transportation and living expenses.

Goodwill affiliates are located in the following developing countries: Barbados, Brazil, Cameroon, Colombia, Costa Rica, Dominican Republic,

Guatemala, Korea, Mauritania, Mexico, Nigeria, Panama, Peru, Philippines, Sierra Leone, Swaziland, Taiwan, Togo, Trinidad, Uruguay, Venezuela, Zaire, Zimbabwe.

EXPENDITURES: Total: \$240,400. (12/31/81)

PROGRAM PERSONNEL: 2 U.S.

HEIFER

*+ HEIFER PROJECT INTERNATIONAL, INC.

825 West Third Street, Little Rock, Arkansas 72201 -- (501) 376-6836
Mailing Address: P.O. Box 808, Little Rock, Arkansas 72203

OBJECTIVES: "To train local participants in animal care practices and management skills which enable them to operate self-sufficient small livestock projects that produce high-protein foods for the local market."

PROGRAM OF ASSISTANCE: Helps low-income farmers to produce more protein food and income by providing them with quality livestock and village-level training in its care, equipment and technical support. Emphasis is on good management practices and the development of livestock breeding programs. Participants are chosen by peer committees and persons receiving animals can repay with offspring or from produce to extend project benefits to the community. Works in cooperation with existing agencies -- missionary and church groups, Peace Corps, self-help farm cooperatives, 4-H Clubs, UN and local governmental and private voluntary organizations.

For example, in cooperation with Service Chretien D'Haiti (the sister agency of CWS in the U.S.), provides animal stock, personnel and material support, and training materials to assist poor families in raising honey bees, rabbits, goats and dairy cows for food and cash income. The demonstration beekeeping project teaches small farmers how to use inexpensively-built hives to produce in a year's time honey worth \$100 in the local market.

In Liberia, assists a three-year cattle improvement program which involves the establishment of the Todee multiplication unit, where the project will be based, and the structuring and incorporation of two satellite units in the Foya and Harper areas. Activities during this time will include: construction of facilities; pasture development; installation of milking and other equipment; importation of cattle and local cattle purchases; and training of 48 Rural Development Institute graduates and extension livestock persons during the second and third years of the project. Small producer training and delivery of animals will begin on a limited scale in the third year of the project and increase and continue from there on. Recipient small producers will first be trained at the satellite units and community level. Upon completion of the training, the animals will be delivered to the small producers. Subsequent bi-weekly visits by the extension personnel will be scheduled to provide technical assistance to the participants. Winrock International Livestock Research and Training Center will provide technical support, personnel, equipment and supplies, training materials and supplies, and training costs for six Liberians in a 21-week training course in the U.S.

In highland Indian villages and jungle colonization areas of Guatemala, provides rabbits and breeding equipment and supplies to individual families. The meat is sold and eaten by the families, and the hides are sold to a co-op employing village women who manufacture fur clothing and covers.

In cooperation with the Mona Rehabilitation Centre in Jamaica, provided purebred dairy goats to establish a herd for use in a livestock management training program for physically and socially handicapped young people. Off-spring from the goats will be distributed to persons completing the training program to assist them in establishing their own herds after they leave the Centre.

COUNTRIES OF ASSISTANCE (1981 projects completed): Africa. Cameroon, Ghana, Kenya, Liberia, Tanzania, Zaire. East Asia & Pacific. Fiji, Kampuchea, Philippines, Taiwan. Latin America. Belize, Bolivia, Chile, Dominica, Dominican Republic, Ecuador, Grenada, Guatemala, Honduras, Haiti, Jamaica, Mexico, Panama, Peru. Near East-South Asia. Egypt, India, West Bank (administered territory).

EXPENDITURES: Total expenditures for all projects completed including value of animals, equipment, technical aid and supplies, and freight and training costs): \$2,957,190, of which \$1,178,174 was for Africa & the Middle East, \$699,641 for Caribbean & Latin America, \$325,557 for Asia, and \$753,818 for the U.S. (12/31/81)

PROGRAM PERSONNEL: 7 U.S., 4 local (field representatives).

PUBLICATIONS: Sharing Life (quarterly newsletter, gratis); Swine Herd Management Training Calendar, (includes charts for recording monthly income and expenses, and dates for breeding and recycling sows, as well as instructions on how to analyze financial success and productivity of small operations-\$3.00); "Swine Management Wheel" (calculates dates for breeding, weaning, marketing and other swine care practices; plastic and reusable - \$2.00).

HC

PRIESTS AND BROTHERS OF THE CONGREGATION OF HOLY CROSS (C.S.C.)

Holy Cross Foreign Missionary Society, Inc.
5020 Sunnyside Avenue, Beltsville, Maryland 20705 -- (301) 345-5444

Holy Cross Foreign Mission Society is a central service and support agency representing the following six provinces of Fathers and Brothers of Holy Cross in the U.S., all of which carry on overseas work:

Indiana Province (Fathers) -- 1304 East Jefferson Boulevard, South Bend, Indiana 46617

Eastern Province (Fathers) -- 835 Clinton Avenue, Bridgeport, Connecticut 06604

Southern Province (Fathers) -- 1828 South Carrollton Avenue, New Orleans, Louisiana 70118

Midwest Province (Brothers) -- P.O. Box 460, Notre Dame, Indiana 46556

South-West Province (Brothers) -- St. Edward's University, Austin, Texas 78704

Eastern Province (Brothers) -- 85 Overlook Circle, New Rochelle, New York 10804

OBJECTIVES: To give economic viability and to raise economic status of poorer classes through development of local resources and small industries, with as high a degree as possible of local cooperative effort, planning and management.

PROGRAM OF ASSISTANCE: Participates in community development programs of Caritas Bangladesh and CORR (Christian Organization for Relief and Rehabilitation) in some or all of the 25 mission centers; including agricultural workshop and training school, local handicrafts, village industries, small income-generating projects, marine fisheries and fish culture, agriculture crop land recovery and irrigation programs, and bamboo and jute weaving industries (for women).

In cooperation with local lay officers, operates credit cooperatives headquartered in Dacca with affiliates in 25 mission centers in Dacca, Mymensingh and Shylet districts.

Operates Hogar de Ninos de San Jose, a home for the care and education of needy boys and orphans in Talagante. Operates four centers, three in Santiago and one in Las Rocas de Santo Domingo, which conduct programs including communications and credit unions.

MANAGERIAL & TECHNICAL FEATURES: Involvement of concerned local people in program planning and management.

COUNTRIES OF ASSISTANCE: Africa. Ghana, Kenya, Liberia, Uganda. Latin America. Chile. Near East-South Asia. Bangladesh.

PROGRAM PERSONNEL: U.S. (1 full-time, 12-15 part-time).

HC SR

CONGREGATION OF THE SISTERS OF THE HOLY CROSS (C.S.C.)

Generalate

St. Mary's, Notre Dame, Indiana 46556 -- (219) 284-4659

PROGRAM OF ASSISTANCE: Supports the following program: The village of Jalchatra serves as the center for the program in Tangail District. A federation of 100 cooperatives has been formed which has 2,000 women members and is under indigenous management. Of these cooperatives, 20 are engaged in jute handicraft production and weaving; the remainder sew inexpensive clothing for sale in the local villages. The members earn and deposit regular savings in the general fund which is used to make loans to members, purchase land and seeds, and provide irrigation. In Dacca District, two women's jute handicraft cooperatives with 100 members each are operating under indigenous management. The members earn and deposit savings regularly in the general fund. A roving design specialist and advisor for jute handicraft production travels to village cooperatives whenever requests are made for assistance. Instruction and training in the objectives and methods of cooperative operations and management are also provided. This program is carried on through the Jute Works, a central marketing society which exports for all member cooperatives.

COUNTRY OF ASSISTANCE: Near East-South Asia. Bangladesh.

1101

*** INSTITUTE FOR INTERNATIONAL DEVELOPMENT, INC.**

360 Maple Avenue West, Suite F, Vienna, Virginia 22180 -- (703) 281-5040

OBJECTIVES: To establish and develop in-country affiliates responsible for the creation of employment opportunities and generation of higher incomes through the initiation and/or expansion of small enterprises.

PROGRAM OF ASSISTANCE: Provides technical assistance in small business development using resources of the private business sector. Makes financial investments and loans to local enterprises unable to obtain local financing. Provides training course in small business management, marketing, accounting and personnel administration, as well as offering consulting services for day-to-day problem-solving. Most projects assisted relate to starting or expanding small-scale food producing, service-oriented or industrial businesses that are appropriate to local resources and needs. Also supports enterprises in areas such as fish marketing, feed production, truck farming, shoemaking, tailoring, printing, auto mechanics, transportation, street-vending, retail food store establishment, and manufacture of infant clothing and school supplies.

MANAGEMENT & TECHNICAL FEATURES: Staff members have strong backgrounds in business and the culture of their assigned overseas country.

COUNTRIES OF ASSISTANCE: Africa. Kenya. East Asia & Pacific. Indonesia, Philippines. Latin America. Colombia, Costa Rica, Dominican Republic, Honduras, Peru.

EXPENDITURES: Total: \$1,000,000. SED: \$1,000,000. (12/31/81).
SED Current Budget: \$1,200,000. (12/31/82).

PROGRAM PERSONNEL: 5 U.S. (professional), 50 local (40 professional, 10 clerical).

PUBLICATIONS & AUDIO-VISUALS: Training manual, (\$10.00); Strategic Self-Evaluation, (\$10.00); Promotional tape, two-day rental, (\$25.00).

ICA

*** INSTITUTE OF CULTURAL AFFAIRS**

4750 North Sheridan Road, Chicago, Illinois 60640 -- (312) 769-5635

OBJECTIVES: "To provide methods which awaken and train local residents to plan and implement socio-economic change in their own communities toward self-sufficiency".

PROGRAM OF ASSISTANCE: Through its Human Development Projects, local people in both rural and urban areas plan and implement comprehensive social and economic programs including locally designed activities in small enterprise development. Provides consulting services in technical and management skills training; entrepreneurial development; cooperatives, credit unions and loans; national and regional development planning; appropriate production technologies and processes; marketing analysis and strategies; extension training and services.

For instance, through a state-wide self-development effort in India known as the Maharashtra Village Development Project, has helped initiate and develop numerous small industries and commercial enterprises. In Maliwada, villagers have established brick factories, flour mills, a saw mill, a chalk industry, a welding shop, a broom factory, a pen factory and 20 new shops. A village-based national bank services Maliwada as well as 20 other villages. In Sevagram, assisted in the development of a village-owned bakery. A well was constructed to supply water for the bakery and Britannia Bakeries in Bombay provided ovens, equipment and training. Community residents secured a loan through their Community Development Association and several men worked with Britannia representatives to analyze the market. In nine months the bakery produced its first loaves of bread, and two months later it was selling 1000 loaves a day. ICA has trained some 2000 volunteers to implement similar programs in another 231 villages in the State of Maharashtra.

In Kamweleni, Machakos District, Kenya, over a period of three years helped 600 villagers move from subsistence agriculture to the commercial production of eggs, sisal mats and water jars. The income raised from these ventures has been used to obtain a school, an all-weather road, an electric generator and adequate water storage. Graduates of ICA's Human Development Training School in Kamweleni are now providing leadership for the development of dozens of other villages.

ICA is the organizing sponsor of the International Exposition of Rural Development which will be held in Maharashtra State, India in February 1984. Emphasis will be placed on bringing together representatives of the public, private, voluntary sectors, and village leadership from some 50 countries. The exposition will focus on new forms of cooperation emerging in development efforts. After the opening symposium in Bombay, teams of delegates will visit projects in India which illustrate significant development accomplishments.

COUNTRIES OF ASSISTANCE (includes all program areas): Africa. Kenya, Ivory Coast, Nigeria, Zambia. East Asia and Pacific. Hong Kong, Indonesia, Korea, Malaysia, Marshall Islands, Philippines, Taiwan Western Somao. Latin America. Brazil, Chile, Guatemala, Jamaica, Peru, Venezuela. Near East-South Asia. Egypt, India.

EXPENDITURES (approximate): Total: \$2,500,000. (12/31/81)

PROGRAM PERSONNEL: Approximately 1000 U.S., local and international volunteers are engaged full-time in ICA comprehensive development programs overseas.

IDEAS

*** INSTITUTIONAL DEVELOPMENT & ECONOMIC AFFAIRS SERVICE, INC. (IDEAS)**
Magnolia Star Route, Nederland, Colorado 80466 -- (303) 443-8789

PROGRAM OF ASSISTANCE: Conducts an integrated rural development program based on four interconnected processes: organization and training; increasing net income from agricultural practices; investment in local businesses and broadening the base of local ownership in this productive capital; and focusing newly created economic gain on the enhancement of family and community life. The program demonstrates the applicability of using private investment capital to generate self-sufficient rural enterprises as well as promoting responsible ownership and effective management by the local people.

In 1969, the program was integrated into the operation of a large Mexican corporation, the Grupo ICA (Ingenieros Civiles Asociados, S.A.), under the name of Coordinacion Rural, A.C. (CRAC). Since its inception, CRAC has received more than \$6 million from the Grupo ICA and from grants that have flowed through IDEAS. Projects, such as a farm machinery center, a corn/soybean/chick pea production system, a cattle-feeding enterprise, and a public-private joint venture involving four municipalities in a regionally integrated development program based on forestry products, agribusiness development and aquaculture, now exist in the Mexican states of Jalisco, Michoaca, Tamaulipas and Queretero, with plans for major expansion during the 1980s.

COUNTRY OF ASSISTANCE: Latin America. Mexico.

PROGRAM PERSONNEL: 36 local (supported by Grupo ICA).

LIONS

INTERNATIONAL ASSOCIATION OF LIONS CLUBS

(Lions Clubs International)

300 22nd Street, Oak Brook, Illinois 60570 -- (312) 986-1700

PROGRAM OF ASSISTANCE: U.S. Lions Clubs promote international friendship and provide disaster assistance, humanitarian services and vocational assistance worldwide through support of the Lions Clubs International Foundation, the Lions-CARE program, various international agencies, and the Lion-to-Lion International Partnerships and Interclub Programs. Areas of support include the following activities: craft and cottage industry development for women, and for the physically and emotionally handicapped; and assistance to food industry projects.

IESC

*** INTERNATIONAL EXECUTIVE SERVICE CORPS**

622 Third Avenue, New York, New York 10017 -- (212) 490-6800

OBJECTIVES: To help speed economic growth in the developing countries.

PROGRAM OF ASSISTANCE: Recruits experienced executives to volunteer for short-term (2-3 months, average) assignments abroad as management advisors to locally owned firms. Most volunteers are recently retired; some are still active in business and are made available by their U.S. companies. Travel and living expenses are paid for executive and spouse, but there is no other compensation. The foreign firm makes a substantial contribution toward the cost of the project. Although there is no special program for small industry, requests for assistance are considered. The arrangements sometimes are sponsored by a small business association, a development bank, a foundation or a government agency.

For example, the Singapore Economic Development Board asked for assistance for 4 small tool and die manufacturers in efforts to upgrade product quality and management operations.

Since 1965 volunteers have completed about 3,000 projects in 70 countries. Areas of assistance include agriculture, fisheries, food processing and packaging; textile and apparel manufacturing; machinery, metal products, transportation and electrical equipment; construction, land development and building materials; as well as wholesale and retail merchandising and several other areas in industry.

Countries where the majority of IESC projects originate and where offices with country directors are located: Barbados, Brazil, Chile, Colombia, Costa Rica, Dominican Republic, Ecuador, Egypt, Guatemala, Indonesia, Korea, Malaysia, Mexico, Panama, Peru, Philippines, Portugal, Taiwan, Thailand, Turkey, Venezuela.

IHAP

**** INTERNATIONAL HUMAN ASSISTANCE PROGRAMS, INC.**

360 Park Avenue South, New York, New York 10010 -- (212) 684-6804

PROGRAM OBJECTIVES: "To improve family incomes and standard of living through self-help efforts by utilizing locally available resources with financial and technical support."

PROGRAM OF ASSISTANCE: Designs and provides financial, technical and material support to self-help projects in the areas of health care, increased food production, employment and income generation. Several of these projects involve small business development, vocational training and employment generation, with special consideration given to the role of women, youth and the handicapped in the development process.

For example, in Indonesia sponsors three skills training and income generating projects for women: a community center and cottage industry program in Jakarta; leadership training for women in Central Java; and a handicraft/cottage industry training program in the East Nusa Tenggara Timor area. Input from IHAP includes seed money, project materials and evaluation.

In Northeast Thailand, operates a village development project which includes a revolving loan fund that enables rural women and youth to initiate income-generating projects in their villages with the participation of the villagers. To date, several hundred young adults in 5 provinces have received

training, as well as loans for small businesses in sewing, weaving, dyeing, hairdressing, agriculture, small engine repair, masonry, carpentry and radio repair.

In an effort to improve socio-economic conditions for Bongo Island fishermen and their families in the Philippines, assisted in the construction of 10 fish shelters made of bamboo and rope. Expanded the marketing network and introduced new processes for preserving fish making it available for inland consumption.

Supports an energy charcoal production project in the Philippines to improve the economic status of the Eastern Samar Coconut farmers by assisting them in the production and marketing of coconut shell charcoal and other coconut-based products.

MANAGERIAL & TECHNICAL FEATURES: Through the provision of technical assistance, community participation is encouraged in identifying community needs, designing achievable projects, and implementing these projects with locally available resources - manpower, funds and materials. Program planning and managerial capabilities in the community are developed through the implementation of self-designed projects.

COUNTRIES OF ASSISTANCE: Africa. Djibouti, Equatorial Guinea, Swaziland. East Asia & Pacific. Cook Islands, Indonesia, Korea, Papua New Guinea, Philippines, Solomon Islands, Thailand, Vanuatu. Near East-South Asia. Maldives, Nepal, Sri Lanka.

EXPENDITURES: Total: \$6,720,687, of which \$1,654,875 was for community development and \$1,156,562 for training. (6/30/81)

IIRR

*** INTERNATIONAL INSTITUTE OF RURAL RECONSTRUCTION**

1775 Broadway, New York, New York 10019 -- (212) 245-2680

Philippines Headquarters: Silang, Cavite, Philippines

OBJECTIVES: To foster self-reliance among the rural poor; to enable them to identify their needs, explore various alternative solutions and to implement the most acceptable and appropriate ones.

PROGRAM OF ASSISTANCE: Undertakes feasibility studies in collaboration with landless and near-landless rural family groups to develop prototypes of various non-land-based economic activities such as: agricultural services, including crop spraying, rice threshing and corn-shelling; fabrication and repair of simple farm implements; trading of commodities, particularly foodstuffs; and manufacture of concrete hollow-blocks. Also develops appropriate technical training programs to train the landless and near-landless on the implementation of these kinds of economic projects and provide initial credit through a revolving loan fund.

Develops, tests, evaluates and documents simplified and practical management tools and financing schemes to enable rural economic organizations to achieve economic viability and organizational stability.

Programs are conducted for members of IIRR's affiliated National Rural Reconstruction Movements and personnel from other private and government agencies. The Movements serve as regional centers for the design of models for integrated development that can be replicated by government agencies at the national level. The Province of Cavite, Philippines, where IIRR is located, serves as its "social laboratory" and training field.

MANAGERIAL & TECHNICAL FEATURES: Bookkeeping, finance, marketing, organizational structure and decision-making; and technical training relating to a range of enterprises from piggeries to feedmilling.

COUNTRY OF ASSISTANCE: Africa. Ghana. East Asia & Pacific. Philippines, Thailand. Latin America. Colombia, Guatemala.

EXPENDITURES: Total: \$967,323. SED: \$79,400. (12/31/81)

PROGRAM PERSONNEL: 1 U.S., 10 local.

PUBLICATIONS & AUDIO-VISUALS: A price list for publications including books, periodicals, working papers, audio-visuals and brochures is available on request.

IPHRD

*** INTERNATIONAL PROGRAM FOR HUMAN RESOURCE DEVELOPMENT, INC.**
7720 Wisconsin Avenue, Bethesda, Maryland 20814 -- (301) 656-1200
Mailing Address: P.O. Box 30216, Bethesda, Maryland 20814

OBJECTIVES: "To support generation of greater employment opportunities for the disadvantaged around the world, including promotion of cottage industries, small-scale industries and agricultural improvements."

PROGRAM OF ASSISTANCE: Supports small enterprise development through planning and technical assistance; marketing of finished products in the U.S.; and financial support for selected overseas projects. Specifically, provides increased marketing and design and product development support in addition to technical assistance to small producer groups, cooperatives and family-type producers of handicrafts.

Through Aid & Trade International, a profit-making corporation and subsidiary of IPHRD, has developed and marketed several products (e.g., furniture, desk accessories, etc.) incorporating traditional craft skills and adapting them to tastes and interest of the American marketplace. Sales for 1981 were approximately \$200,000. Also sponsors World of Crafts, a non-profit international retail gift shop, which is nearly self-supporting. Sales for 1981 were approximately \$75,000.

Since 1975, has sponsored and helped organize Human Resource Development Center Inc., an affiliated but independent organization in Kerala, India, that carries out small enterprise activities including dairies and horticulture. HRDC also runs a technical trade school which provides skills training (e.g., welding) and produces and markets several items. Future plans of HRDC include

introduction and development of an ovum transplant project to produce and market cattle. A veterinarian has been trained in the U.S. to manage the project which is scheduled to begin in the fall of 1982.

MANAGERIAL & TECHNICAL FEATURES: Specialized marketing staff and phased growth of program activities.

COUNTRIES OF ASSISTANCE: East Asia & Pacific. Philippines, Thailand. Near East-South Asia. India, Pakistan.

EXPENDITURES: Total: \$105,840. SED: \$150,000 (includes in-country contributions). (12/31/81) SED Current Budget: \$195,000. (12/31/82)

PROGRAM PERSONNEL: 5 U.S., 12 local.

IVS

*** INTERNATIONAL VOLUNTARY SERVICES**

1424 16th Street, N.W., Suite 504, Washington, D.C. 20036 -- (202) 387-5533

OBJECTIVES: To provide volunteers with relevant cooperative or small enterprise development, marketing or business management experience to improve the staff capability of local organizations working to benefit low-income people.

PROGRAM OF ASSISTANCE: In Bangladesh, provides technical assistance to an integrated village development and training program, run by an indigenous agency, Friends in Village Development. The program has a small enterprise promotion component, involving assistance to village women with income-earning activities such as weaving, sewing, handicrafts production, and the sale of preserves and vegetable seedlings.

Through the provision of organizational and technical training, assists the Asociacion Integral de Ganaderos en Camelidos de los Andes Altos (AIGACAA), an association of llama and alpaca herders in Bolivia, secure a stable market and fair prices for their wool and other animal products. Also in Bolivia, provided management and organizational skills training to Q'antati, an association of workers and rural handicrafts groups based in La Paz. Products of the 12 member groups range from woolen and embroidered garments to traditional musical instruments and ceramics. Most items are sold through non-profit marketing outlets in Europe.

As part of a national horticultural development program in Botswana, assists horticultural producers both at the subsistence and entrepreneurial levels. Coordinates the Kgaleqadi Settlements Project, helping isolated communities on the fringe of the Kalahari Desert organize and promote community-based groups around the marketing of gameskins.

In the Sudan, helps members of the Juba Leathercraft Cooperative upgrade their leatherworking skills by securing start-up funds, technical advice, and advisory support.

MANAGERIAL & TECHNICAL FEATURES: Emphasis on education and enablement to maximize participation of beneficiaries.

COUNTRIES OF ASSISTANCE: Africa. Botswana, Sudan. Latin America. Bolivia. Near East-South Asia. Bangladesh.

EXPENDITURES: Total: \$1,801,387. (12/31/80)

PROGRAM PERSONNEL: 4 U.S., 3 International, including horticulturalists, forester, cooperative specialists.

PUBLICATIONS: Dialogue (annual magazine, available on request).

JUBILEE

JUBILEE, INC.

300 West Apsley, Philadelphia, Pennsylvania -- (215) 849-2178

PROGRAM OF ASSISTANCE: Provides financial and marketing assistance to self-help cooperatives which produce crafts including jute products, cane baskets, hand-woven articles, wooden utensils and other hand-crafted items. Crafts are marketed and sold throughout the U.S. by a network of volunteer distributors.

COUNTRIES OF ASSISTANCE: East Asia & Pacific. Philippines, Thailand. Latin America. Haiti. Near East-South Asia. Bangladesh.

EXPENDITURES: Total expenditures of Jubilee Crafts Fund, a subsidiary of Jubilee, Inc.: \$35,491. Total income from sales of crafts: \$67,523. (12/31/80)

PUBLICATION: A catalog for ordering crafts is available on request.

LAM

LATIN AMERICA MISSION

1826 Ponce de Leon Boulevard, P.O. Box 341368, Coral Gables, Florida 33114
(305) 444-6228

OBJECTIVES: To help provide support and personnel upon request for autonomous Latin American evangelical agencies that are promoting small enterprise development.

PROGRAM OF ASSISTANCE: Provides support and lends personnel to United Action in Colombia, which encourages people to develop crafts, both for domestic use and for sale. A number of handcrafted articles are made, such as hammocks, sandals and wall tapestries. In the case of wall tapestries, for example, United Action workers secure thread, help Colombians build their own looms, and help them find markets for their products. United Action also has started a fishing cooperative in one coastal town. In Costa Rica, provides support and lends personnel to Goodwill Caravans, an organization which has constructed a building where women are taught various crafts.

COUNTRIES OF ASSISTANCE: Latin America. Colombia, Costa Rica.

EXPENDITURES: Total: \$2,000,000. (12/31/31)

PROGRAM PERSONNEL: 2 U.S. (community developers), 10 local.

LWR

***+ LUTHERAN WORLD RELIEF, INC.**

360 Park Avenue South, New York, New York 10010 -- (212) 532-6530

PROGRAM OF ASSISTANCE: In cooperation with a network of counterpart Christian agencies in host countries, operates or supports development projects mainly through the provision of funds, supplies and personnel. Some examples of LWR assisted projects in the field of small enterprise development are given below.

In Chile, cooperates with the Methodist Rural Work Board to support the training of Mapuche Indian community leaders by agricultural extension teams. Activities include rabbit raising and hide tanning, chicken-raising, beekeeping, canning of home produce, food preparation, sewing and handicrafts. Supports a project in conjunction with Evangelical Christian Aid that includes training grassroots members to participate actively in their labor associations and to provide technical assistance and training to Mapuche Indians to improve their standard of living. Labor training consists of provision of legal advice in all stages of labor association activity; holding workshops and courses for labor rank and file; strengthening contacts between labor associations through distribution of bulletins and other group activities; technical training in the areas of beekeeping, fruit and tree nurseries; and establishment of a portable flour mill.

In Uruguay, in conjunction with the Ecumenical Institute in Montevideo, helps to construct, equip and provide operating capital for a dairy processing plant and cheese production center enabling a small dairy producers' cooperative to meet new standards for cheese exports to Mexico requiring longer aging and different molds and packaging.

In India, in conjunction with the Comprehensive Rural Health Program, provides small grants and loans to villagers, farmers and cooperatives for development activities in Jankhed, Maharashtra. This money is used to enable farmers and villagers through storage and transport of crops to take advantage of marketing opportunities; give guarantees for farmers permitting their use of available bank credit; redeem mortgaged land forfeited when payment is not made to money lenders; and provide feasibility studies and technical assistance for agricultural development. Also, in cooperation with the Rayalaseema Development Trust, Anantapur, helps develop economic enterprises in 21 villages to enable 650 harijan ("untouchable") families to become contributing members of self-supporting communities. Aid includes setting up a community credit fund in each community for mat-weaving, sheep-raising, irrigated agriculture, yarn-spinning and ceramics production. Working with the Christa Seva Mandir Neighbourhood House in Solapur, provides occupational training in brick-making and is establishing a cooperative for unemployed harijan youths. Program activities include the establishment of a brick-making cooperative in Khamgaon Village, Osmanabad; construction of a facility and provision of oxen and carts

for transport; provision of initial capital for raw materials; education of eligible youths in management of business on cooperative basis; and training of apprentices from other villages.

COUNTRIES OF ASSISTANCE: Africa. Botswana, Cameroon, Ethiopia, Kenya, Madagascar, Mauritania Mozambique, Niger, Somalia, Sudan, Tanzania, Togo, Zimbabwe. East Asia & Pacific: Kampuchea, Philippines. Latin America. Bolivia, Brazil, Chile, Ecuador, Guatemala, Honduras, Nicaragua, Peru, Uruguay. Near East-South Asia. Bangladesh, India, West Bank (administered territory).

EXPENDITURES: Total (excludes value of gifts in-kind shipped and costs for general administration and promotion and interpretation): \$5,914,582, of which \$2,221,284 was for agricultural development, \$568,542 for human resource development, \$550,075 for institution building, \$673,539 for community development, \$1,363,462 for relief services, \$488,328 for health and welfare services, and \$49,352 for program development and evaluation.

MKNOL SR

MARYKNOLL SISTERS OF ST. DOMINIC (M.M.)

Maryknoll Sisters Center, Maryknoll, New York 10545 -- (914) 941-7575

OBJECTIVES: To aid people to become self-supporting through learning of skills and development of talents; to demonstrate development possibilities; to improve nutrition.

PROGRAM OF ASSISTANCE: In Arusha, Tanzania, supports a Leadership Training Center that teaches participants how to raise chickens to improve their diet, and increase income by developing chicken-raising projects in their own localities. Over 50 seminars a year are conducted, with average participants numbering 30. Also in Tanzania, helped initiate and continues to assist a cooperative called Nyumba ya Sanaa which produces jewelry, crafts, batiks, textiles, leather work, Makonde carvings and wood-cuts, and has recently begun paper-making. The cooperative is self-funded through the sale of its products, and its members own and manage it in partnership.

In Navotas, Manila, assists the Philippine Agency for Community and Family (PACAF) help a number of groups to develop and maintain income-generating projects through leadership training programs including instruction in community and organization and business management. PACAF sponsored 57 projects in 1981 through training and loans, including fish and food vending and handicrafts.

In Copiapo, Chile, provides training in knitting, crocheting and sewing to young girls between the ages of 11 and 15, so that they may generate income by marketing their crafts.

COUNTRIES OF ASSISTANCE: Africa. Tanzania. East Asia & Pacific. Philippines. Latin America. Chile.

PROGRAM PERSONNEL: 6 U.S.

**** MEALS FOR MILLIONS/FREEDOM FROM HUNGER FOUNDATION**

1800 Olympic Boulevard, Santa Monica, California 90404 -- (213) 829-5337
Mailing Address: P.O. Box 680, Santa Monica, California 90406

PROGRAM OF ASSISTANCE: Seeks to advance the participatory or self-help approach to achieve lasting development among people in developing communities; strengthens the communities' capabilities to solve their own food and nutrition problems within the framework of their existing economy and culture, giving special emphasis to the nutritional needs of infants, children, and pregnant and lactating women.

Conducts Applied Nutrition Programs (ANP)--nutritionally oriented integrated rural development programs which provide food and nutrition training. Some of the income-generating activities of the ANP programs include gardening for market in Antigua, poultry-raising and a community bakery in Ecuador, animal husbandry in Kenya, an extrusion food plant producing nutritious snack food in Korea and soap-making in Honduras.

Operates a Food Technology Transfer program which researches and develops simple technologies which can be used in small enterprise, such as a village texturizer, solar dryer, solar oven and a puffing machine.

COUNTRIES OF ASSISTANCE: Africa. Kenya, Sierra Leone. East Asia & Pacific. Korea, Thailand. Latin America. Antigua, Ecuador, Honduras. Near East-South Asia. India.

EXPENDITURES: Total: \$957,265 (excludes U.S. program services). (12/31/80)

MCC

**** MENNONITE CENTRAL COMMITTEE**

21 South 12th Street, Akron, Pennsylvania -- (717) 859-1152
Mailing Address: P.O. Box M, Akron, Pennsylvania 17501

PROGRAM OF ASSISTANCE: Provides technical and financial support to a variety of small enterprise-related projects as described below.

In Colombia, provides financial assistance to Fundacion Menonita Colombiana Para El Desarrollo (MENCOLDES) which works through community development organizations in Bebedo and surrounding towns as well as Uribe, in the Choco region. Specific MENCOLDES programs include: help in the development of a rice threshing cooperative in the Choco to promote better handling of locally produced rice as well as to promote increased rice production. With the assistance of Mennonite Economic Development Associates (MEDA), provides small loans to promote economic growth and stability of small businesses in Bogota and in rural communities.

In Nicaragua, granted \$10,000 to three credit committees operated by Mennonite churches to provide small rehabilitation loans to small businesses whose owners suffered losses because of the war.

In Nepal, provides funds and three engineers for experimental work on methane gas plants and hydropower systems at Butwal Training Institute. The engineers also assist the community as consultants on intermediate technology/-engineering projects.

Emphasizes the development of rural, labor-intensive, utilitarian products for the local market, thus providing long-term employment.

Through its Self-Help Crafts program, helps local artisans from 21 countries market over 1500 items for sale in North America. Two of the 60 different producer groups which sell items through MCC relief sales and in MCC - related thrift shops are the Jute Works in Bangladesh which sells 10% of its production to Self-Help Crafts and 90% to other alternative marketing organizations in Europe; and a cooperative in Grande Riviere du Nord, Haiti, including 80 members, each of which may employ 2 or 3 persons. In recent years has been selling Third World-produced Christmas cards by writing directly to congregations. Sales in Canada and the U.S. reached a million and a half dollars in 1980, with U.S. outlets selling \$940,000 worth and Canadian outlets some \$600,000.

COUNTRIES OF ASSISTANCE (a representative listing only): Latin America. Colombia, Haiti, Nicaragua. Near East-South Asia. Bangladesh, Nepal.

EXPENDITURES: Total: \$15,000,000, including material aid in-kind valued at \$6,000,000.

PUBLICATION: Brick Well Construction (3.50, in French; English translation forthcoming).

MEDA

MENNONITE ECONOMIC DEVELOPMENT ASSOCIATES, INC.

21 South 12th Street, Akron, Pennsylvania 17501 -- (717) 859-1151
Canadian Office: 201-1483 Pembina Highway, Winnipeg, Manitoba R3T 2C8
(204) 475-3550

OBJECTIVES: To invest both human and financial resources in economic development programs in less developed countries which contribute to the reconstruction or creation of business enterprises and employment opportunities.

PROGRAM OF ASSISTANCE: Stimulates economic activity through injection of appropriate human and financial resources such as loans and consulting services. Efforts are focused on existing local structures-- including cooperatives, groups of private investors and local development agencies.

COUNTRIES OF ASSISTANCE: Africa. Ethiopia, Zaire. Latin America. Belize, Bolivia, Colombia, Costa Rica, Dominican Republic, Haiti, Jamaica, Paraguay, Uruguay. Near East-South Asia. India.

EXPENDITURES: Total: \$236,041. (3/6/82)

PROGRAM PERSONNEL: 2 U.S., 1 local.

MILL HILL MISSIONARIES (M.H.M.)

(St. Joseph's Society for Foreign Missions of Mill Hill)
 State Farm Road, Guilderland, New York 12084 -- (518) 456-6262
Mailing Address: Mill Hill Missionaries, Albany, New York 12203

OBJECTIVES: "To assist local communities in their struggle for economic liberation, and to encourage self-help at the grass-roots level."

PROGRAM OF ASSISTANCE: The American Community of Mill Hill Missionaries gives financial, material and personnel support to the following programs conducted by the international society of Mill Hill Fathers: organization and supervision of the Africa Construction Company in Kenya; establishment of farming, fishing and industrial cooperatives in the Philippines, including two in San Jose; organization of 21 credit unions.

COUNTRIES OF ASSISTANCE: Africa. Kenya. East Asia & Pacific. Philippines.

NOSR

NATIONAL OFFICE FOR SOCIAL RESPONSIBILITY IN THE PRIVATE SECTOR, INC.

208 North Washington Street, Alexandria, Virginia 22314 -- (703) 549-5305

PROGRAM OF ASSISTANCE: Through its International Division, has developed a comprehensive three-year youth development plan and has begun the process of joining the Agricultural Training Center in St. Lucia, started by Amerada Hess Oil Company, with four additional non-residential training centers, supported by funds from the Agency for International Development and the Government of St. Lucia. The Agricultural Training Center trains youth in plant propagation; the establishment of vegetable and food crop lots, tree crop orchards and exotic crop plantations; and construction of animal sheds and paddocks for cattle, sheep, pigs, goats, rabbits and poultry.

The additional centers will establish opportunities for career exploration, skills development and supportive services, including basic business management, related basic education and personal development. Training in agriproducts/agribusiness, handicrafts, industrial arts, garment manufacturing and mechanical arts will also take place at these centers dispersed strategically around the island. In addition, a distribution facility will be established in the capital city of Castries as a coordinating point for internal and external marketing of goods produced by the five centers. This facility will also provide youth with training in basic marketing skills.

COUNTRY OF ASSISTANCE: Latin America. St. Lucia.

EXPENDITURES: Total expenditures projected for three years (starting August 1980) for youth training program in St. Lucia: \$949,933.

PROGRAM PERSONNEL: 1 U.S., 16 local.

OPPORTUNITIES INDUSTRIALIZATION CENTERS INTERNATIONAL, INC.

240 West Tulpehocken Street, Philadelphia, Pennsylvania 19114 (215) 842-0220

OBJECTIVES: "To assist local communities and host governments in the design and implementation of Entrepreneurial Training/Management Development programs, with emphasis on training and the institutionalization of programs."

PROGRAM OF ASSISTANCE: Has established ETMO programs in Sierra Leone (1978) and in Lesotho (1980). These programs are an integral part of the local OIC projects which, in both countries, include a vocational training component offering training in areas such as brick masonry, carpentry, plumbing, mechanics, electricity and catering. In Sierra Leone, the program emphasizes the development of skills in public administration, small business management and bookkeeping. In Lesotho, the program focuses primarily on forearm training as well as the development of small business management skills.

MANAGERIAL & TECHNICAL FEATURES: Collaboration with local business, industry and host governments to identify needs and appropriate solutions; collaboration achieved by local OIC Boards of Directors, Industrial Advisory Councils, Technical Advisory Committees and government ministries.

COUNTRIES OF ASSISTANCE: Africa. Lesotho, Sierra Leone.

EXPENDITURES: Total: (in six countries covering nine programs): \$2,149,723.
SED (in Lesotho and Sierra Leone): \$711,784. (9/30/81)

PERSONNEL: 11 local (in ETMO programs in Lesotho and Sierra Leone).

PUBLICATIONS & AUDIO-VISUALS: Curricula, hand-outs, manuals and related audio-visual training materials have been developed for local training use.

OXFAM**OXFAM AMERICA**

115 Broadway, Boston, Massachusetts 02116 -- (617) 482-1211

PROGRAM OF ASSISTANCE: Oxfam America is an autonomous development and aid agency affiliated with Oxfam organizations in Australia, Belgium, Canada and Great Britain. Working through a shared overseas network of 30 field representatives, Oxfam America provides grants for emergency aid and for a variety of locally administered, long-term development programs and projects. Provides support to small enterprise-related projects such as those described below:

Bangladesh -- Bangladesh Rural Advancement Committee (BRAC), a private, voluntary rural development institution, to support The Jamalpur Women's Program in instituting its economic activities, including paddy husking, sericulture, kantha (quilt) embroidery, jute works, oil pressing and poultry-raising.

Dominica -- Small Projects Assistance Team (SPAT), an intermediate organization, to provide technical assistance and small grants to fishing, agricultural, artisan and cottage industry cooperatives.

Grenada -- Grenada Craft Marketing Services, to train crafts people in cooperative production and management, as well as giving assistance in marketing.

India -- Self-Employed Women's Association (SEWA), to help organize 17 women's dairy cooperatives and day-care centers.

Peru -- Lucma-Vilcabamba Community Livestock Development project, to provide livestock, medicines, and building materials to members of the Vilcabamba village cooperative for expansion of communal production, development of a dairy enterprise and improvement of breeding stock. Also in Peru, the Agro Yanasha Tropical Agricultural Project, to support marketing and extension aspects of agricultural and livestock programs in Ameusha Indian communities.

Tanzania -- Community Development Trust Fund (CDTF), in its efforts to promote self-reliant village development. Funds are used to establish egg-producing units, a rural medical aid training center, carpentry and blacksmith workshops, and lime manufacturing and soap production in scattered villages throughout the Kigoma region.

COUNTRIES OF ASSISTANCE: Africa. Guinea-Bissau, Tanzania, Upper Volta, Zimbabwe. Latin America. Antigua, Bolivia, Dominica, Grenada, Honduras, Peru, St. Vincent. Near East-South Asia. Bangladesh, India.

EXPENDITURES: Total expenditures in overseas grants: \$2,900,000. (4/30/82)

PUBLICATIONS & AUDIO-VISUALS: A catalog listing project reports, audio-visual presentations and development education materials is available on request.

PADF

*** PAN AMERICAN DEVELOPMENT FOUNDATION**

1889 F Street, N.W., Washington, D.C. 20006 -- (202) 789-3969

OBJECTIVES: To strengthen the smallest producers of Latin America and the Caribbean by providing technical assistance and credits to those without access to commercial banks; and through support for vocational and agroforestry skills training.

PROGRAM OF ASSISTANCE: Assists in the establishment and expansion of autonomous, indigenous National Development Foundations (NDFs). NDFs encourage local private sector participation in development activities, including the establishment of revolving loan funds and bank guarantees to finance community self-help projects and small business development. PADF strengthens local NDFs by providing advice on foundation management, development project design, small loans administration, training of local extension agents, accounting practices and fund raising. Cooperates with SOLIDARIOS, the council of Latin American and Caribbean NDFs based in the Dominican Republic, to expand the number of national foundations eligible to draw on its external credits and technical assistance. Presently there are 14 NDF members of SOLIDARIOS in twelve countries: Argentina, Bolivia, Colombia, Costa Rica, Dominican Republic, Ecuador

(Quito and Guayaquil), Guatemala, Haiti, Honduras, Mexico, Nicaragua, Trinidad & Tobago, and Uruguay. New NDFs are now being supported in the Bahamas, Dominica, Jamaica and Panama.

NDF loans typically are to microbusinesses with 1-5 employees and maximum assets of \$10,000, or to a rural cooperative without access to bank loans; some NDFs provide guarantees for similarly small producers borrowing from commercial banks. Women are on the boards of most NDFs, and specifically represented among borrowers, especially Caribbean market and crafts women.

Through Tools for Training (TFT), channels machinery, tools and equipment donated by U.S. industry to qualified vocational schools for training young technicians. PADF shipments benefit from U.S. AID Ocean Freight Program reimbursement. TFT also obtains equipment from the AID Excess Property program. Recently, TFT secured seven boats from AID as well as boats from U.S. corporations to support fisheries development and health activities in Jamaica, the remote areas of the Honduran Bay Islands, and other Caribbean development efforts. To promote "technology conversion", TFT recently donated an electric convection oven (previously used by a U.S. manufacturer for baking the ceramic coating on core resistors) to the Centro de Desarrollo Industrial in Honduras to train rural handicrafts artisans in ceramic tile production with a view towards import replacement and development of exports.

TFT also programs U.S. vocational training experts and volunteer, short-term technicians from donor companies to advise on curriculum development, to help train local instructors in equipment maintenance and repair, and to strengthen a school's ability to continue to administer a program using tools for training. For example, through collaboration with the Packaging Machinery Manufacturers Institute, a U.S.-based trade association, TFT has provided packaging machines to the Latin American Food Processing and Packaging Training Center in Mexico City. Volunteer technicians from participating donor companies are helping the initial training programs in packaging techniques, development of a training curriculum for each donated machine and creating Spanish language training aids. TFT is also obtaining equipment from firms belonging to the U.S. Food Processing Manufacturers and Suppliers Association. In the field of welding, TFT sponsored a one-week training program in Dominica in June 1981. The workshop was hosted by the Clifton Dupigny Technical College of the Ministry of Education and the Public Works Department, and supported by grants to PADF from Private Agencies Collaborating Together (PACT) and the Hobart Brothers Company of Ohio. An instructor from the Hobart School of Welding Technology conducted the training session.

In southern and central Haiti, PADF is carrying out a 4-year, A.I.D.-financed tree-planting program in the private sector. A PADF agroforestry extension team trains small farmers in the technology and benefits of tree-planting. The program also supports tree-planting activities of several international voluntary agencies already involved with Haitian rural development, including Church World Service, Catholic Relief, Seventh-Day Adventist World Services, and Methodist and Baptist Missions, and assists Haitian rural development advisors, community councils and similar efforts.

MANAGERIAL & TECHNICAL FEATURES: Initial assessment of small producers' access to and need for credits; leadership training and on-site observation and advisory services for NDF staffs and Boards; vocational training and agroforestry needs assessment and program development.

COUNTRIES OF ASSISTANCE: Latin America. Antigua, Bahamas, Barbados, Belize, Bolivia, Brazil, Cayman Islands, Chile, Colombia, Costa Rica, Dominica, Dominican Republic, Ecuador, El Salvador, Grenada, Guatemala, Guyana, Haiti, Honduras, Jamaica, Mexico, Montserrat, Nevis, Nicaragua, Panama, Paraguay, Peru, St. Kitts, St. Lucia, St. Vincent, Suriname, Trinidad and Tobago, Uruguay (includes countries receiving 1980 in-kind shipments aid from PADF).

EXPENDITURES: Total for program services: \$1,000,000. SED: \$230,000. (12/31/81) SED Current Budget: \$800,000. (12/31/82)

PROGRAM PERSONNEL: Agroforestry Program - 5 U.S., 4 local.

PARTNER

* PARTNERS OF THE AMERICAS

(National Association of the Partners of the Alliance, Inc.)
2001 S Street, N.W., Washington, D.C. 20009 -- (202) 332-7332

PROGRAM OF ASSISTANCE: Partners of the Americas draws upon the professional expertise of volunteers from 44 U.S. States and 6 Latin American and Caribbean nations which work together on self-help projects that have a multiplier effect. A "partnership" links a state in the U.S. with a counterpart state, region or country in Latin America. In the area of small enterprise development, partner committees have been involved in technical education and vocational training programs, women in development projects focused on income generation, and agricultural projects for improving agribusinesses. The following are examples of such projects.

Brazil (Minas Gerais) - Colorado: Provided a grant of \$4,000 for a handicraft vending center in the town of Itaobim. Funds will be used to purchase construction materials to create a facility for marketing locally produced handicrafts.

Bolivia - Utah: Provided a grant of \$5,000 to establish and promote a cooperative among reed weavers on Suriki Island in Lake Titicaca, and to encourage the production and demand for reed items, as well as to disseminate the art of reed weaving.

Jamaica - Western New York: Under a U.S. Agency for International Development Operational Program Grant (OPG), helps develop women's work and marketable small business skills with the Partners Voluntary Technical Assistance Service Organization.

The Partners Appropriate Technology for the Handicapped Program (PATH/Americas) creates and promotes the use of simple techniques, low-cost equipment and practical methods to prevent disabilities and rehabilitate handicapped people. Its activities include the demonstration of successful ways to create jobs for adults with disabilities when little money is available (e.g., training mentally retarded adults for vocations in ceramics and woodcarving) and the construction of low-cost wheelchairs for children.

COUNTRIES OF ASSISTANCE: Latin America Antigua, Barbados, Belize, Bolivia, Brazil, Colombia, Costa Rica, Dominica, Dominican Republic, Ecuador, El Salvador, Guatemala, Haiti, Honduras, Jamaica, Mexico, Nicaragua, Panama, Paraguay, Peru, St. Lucia, St. Vincent, Trinidad and Tobago, Uruguay, Venezuela.

PFP

*** PARTNERSHIP FOR PRODUCTIVITY/INTERNATIONAL**

2441 18th Street, N.W., Washington, D.C. 20009 -- (202) 234-0340/483-0067

OBJECTIVES: To improve the economic performance of people working in rural small enterprise, including small-scale farming, through technical and managerial assistance and training.

PROGRAM OF ASSISTANCE: Pfp/Botswana assists in the creation of a national enterprise extension service for the Ministry of Commerce and Industry. Project activities include the establishment and operation of the Small Business Advisory Service and training of its personnel for the Ministry; developing programs to assist the start-up of new businesses, linking various small economic activities to credit, markets and supply sources; and providing an advisory function within the Botswana Development Corporation.

Pfp/Kenya, Pfp/I's first development assistance project, was initiated in 1970 and includes an enterprise extension service which provides management skills to small businesses. It also includes a method for providing loans and training in the use of loans to small entrepreneurs who are unable to obtain credit from established institutions. The activities of this program have been expanded to cover women's projects, agriculture, legal aid and refugee assistance. Pfp/Kenya now operates in four provinces and is completely staffed and run by Kenyans.

The Pfp/Liberia program, initiated in 1974, involves cooperation between a multinational mining venture, the Government of Liberia, the people of the area, and Pfp/I. Pfp/Liberia has assisted in training managers to operate enterprises which have been spun-off from the corporation as well as focusing on agricultural and rural development programs. In addition, Pfp/I has instituted a demonstration/training farm, an appropriate technology center, a rural low-cost housing contractor training program and an integrated rural development program. The Pfp/Liberia program offers a means by which an MNC can improve the impact it has on a traditional society without the paternalism associated with such effort, and is aimed at demonstrating the vital linkage between a town and its rural environs.

The Pfp/Upper Volta program began in 1978 as an experiment in economic development. This program provides a combination of technical assistance and credit based on the participation of people and design of assistance which is appropriate to educational and skill levels of the people. High priority is given to activities that supply or are supplied by other local activities. Linkages between rural areas, villages, district centers, regional centers, national centers and overseas markets are encouraged.

The Pfp program in Malawi is aimed at increasing the business and management skills of Malawians who are assuming management positions and ownership of

small businesses in rural areas. Program activities include business and management training, economic analysis and feasibility studies of businesses, credit worthiness preparation for new business people ready to assume responsibility for loans, and assistance in pulling together public and private resources for small business assistance efforts. Principal funding sources are the Government of Malawi, PACT and the Malawian private sector.

In collaboration with the Overseas Education Fund, PFP/I works with the Centro de Desarrollo Industrial (CDI), a local Honduran agency, to assist local organizations in structuring their systems and training workers to effectively accomplish small business development. Activities include assessment of small business needs, local institutional support capabilities, curriculum development and training of trainers and extension agents for small business development, evaluation and feedback system development between client and policy makers, credit system start-up and analysis and policy design.

In Panama, PFP/I provides technical assistance to the U.S.A.I.D Mission, including the development of a strategy to promote the small enter rise sector, and the evaluation of several small enterprise programs underway in that country.

PFP/I began its first urban program in 1979 in Port-au Prince, Haiti, working in collaboration with the Pan American Development Foundation and an indigenous organization, the Haitian Development Foundation (HDF). PFP/I trains HDF personnel who provide business advisory services to small businesses and also advises HDF staff on credit practices and organizational matters.

In Jamaica, PFP/I provides technical management training services to the National Development Foundation through the Pan American Development Foundation. Training is being given to executive and mid-level managers of the NDF.

The PFP program in Dominica was initially funded by the Rockefeller Brothers Fund. In 1981 it was turned over to the National Development Foundation of Dominica, which PFP/I helped bring into being. The first of 16 PFP/I loans assisted the Giraudel Farming Center which was awarded the Food and Agriculture Organization (FAO) Silver Medal in 1981. The Center has trained over 25 small farmers, and received grants from the ROBOBANK Foundation of the Netherlands, Barclays Development Fund and the Inter-American Foundation. Other PFP/I-initiated projects include the VITA-funded construction of a hybrid sailboat for fishing, introduction of long-range forecasting and planning for island economic development projects, and the development of a small business association.

PFP/I has provided technical assistance to the Caribbean Association of Industry and Commerce (CAIC) in conducting a study of microbusiness in the Eastern Caribbean. PFP/I provided a consultant for a two-person team to conduct a study of the current development environment for microbusiness in three Caribbean island states (St. Lucia, St. Vincent and St. Kitts) and to define a model program for providing financial and non-financial assistance to the microbusiness sector.

The Program for Investment in the Small Capital Enterprise Sector (PISCES) is a worldwide program funded through the Office of Urban Development of AID. The purpose is to study small business and credit schemes to see how they can

more effectively reach the lower strata and informal sectors in Third World countries. PFP/I is one of three organizations conducting this study and has been designated to work in Asia. Activities of the first phase included a survey of selected Asian countries, descriptive materials and an analysis of factors influencing success in these types of programs. Phase two activities will include generation of pilot projects in which results of phase one will be put into practice.

PFP/I has received a grant from Control Data Corporation (CDC) to develop a data base of development information gathered and formulated from PFP experience and research in the field. The information has been gathered and prepared, and units of data are being entered into a microcomputer system to become part of the CDC data bank of information called DEVELOP.

COUNTRIES OF ASSISTANCE: Africa. Botswana, Kenya, Liberia, Malawi, Upper Volta. Latin America. Caribbean region, Dominica, Haiti, Honduras, Jamaica. Near East-South Asia. Bangladesh.

EXPENDITURES: Total: \$1,280,854. SED: \$1,046,418. (3/31/81) SED Current Budget: \$1,531,722. (3/31/82)

PROGRAM PERSONNEL: 20 U.S., 100 local.

PUBLICATION: Partnership for Productivity International (quarterly newsletter, gratis).

PATH

* **THE PATHFINDER FUND**

1330 Boylston Street, Chestnut Hill, Massachusetts 02167 -- (617) 731-1700

OBJECTIVES: The Women's Programs Division inaugurated a small, experimental women-in-development program, funded on a pilot basis. It is hoped that through skill training and participation in income-producing projects women's choices and life options can be expanded.

PROGRAM OF ASSISTANCE: Has provided one-two year funding for the projects described below: Costa Rica--a training program for 30 women in non-traditional income-producing activities including a nursery for decorative plants, recreational services for local and regional tourism, and expansion and improvement of a catering service.

Honduras--an organization providing start-up capital and technical/administrative training for a group of 30 women to start a poultry-raising cooperative; a rural women's project that includes six sub-projects including broom-making, beekeeping, vegetable growing and goat-raising which also involves baseline studies, promotion and organization, training, production, marketing and evaluation; a small, self-sustaining processing plant for production of solar dried organic fruit for local consumption as well as for the national and international markets which includes training for a local chapter of a campesina women's organization in the management of the technical, financial and administrative aspects of the project.

Jamaica--an income-generating and skills training project for rural women, including the training of 60 women in arts and crafts and clothes-making, and the development of three workshops to mass-produce high demand items for tourist and local markets. The women receive on-the-job training in administration and marketing so that they will be able to run the workshops as a self-sufficient cooperative by the end of a two-year funding period.

Indonesia--a project to integrate family planning services and information with income-generating activities in horticultural and poultry production in four areas of the Maros Regency of South Sulawesi Province. Eighty village women were trained in poultry raising and horticulture, and local cooperatives were formed.

COUNTRIES OF ASSISTANCE: East Asia & Pacific. Indonesia. Latin America. Costa Rica, Honduras, Jamaica.

EXPENDITURES: Total: \$5,500,000. SED: \$10,000. (6/30/81)
SED Current Budget: \$150,000. (6/30/82)

PROGRAM PERSONNEL: 24 local; Full time: 6 administrators, 1 production manager, 3 co-op managers; Part-time: 5 administrators, 2 production managers, 1 secretary, 1 secretary/business manager, 1 agronomist, 1 social worker, 3 instructors.

PACT

**** PRIVATE AGENCIES COLLABORATING TOGETHER, INC. (PACT)**

777 United Nations Plaza, Suite 6B, New York, New York 10017 -- (212) 697-6222

OBJECTIVES: As an international consortium of private voluntary development organizations, PACT is designed to promote a coordinated approach to planning overseas enterprise development projects.

PROGRAM OF ASSISTANCE: Through its Project Fund, currently supports small enterprise development as follows:

In Ecuador, supports the Fundacion Ecuatoriano Populorum Progression (FEPP) Rural Cheese Production project, designed to increase the income of campesinos in the Sierra region; and the Community Warehouse and Marketing Center which is being set up by the Cooperativa Salinas de Desarrollo Comunal. The center will offer better trading terms to campesinos since it will control marketing and distribution of goods.

Assists the St. Vincent Craftsmen Co-operative Society set up a crafts cooperative which produces and sells crafts made by its members.

Assists two of its member agencies, Technoserve and Partnership for Productivity International, provide technical and managerial assistance to savings and credit societies and small business projects in Kenya and Malawi.

In Zambia, finances the maintenance and operation of vehicles which The Credit Union and Savings Association of Zambia uses to visit and provide assistance to its regional offices.

In Zimbabwe, supports the Zimbabwe Women's Bureau Marketing Cooperative which provides management assistance for the creation of women's wholesale distribution cooperatives in urban areas as well as production cooperatives in rural areas.

COUNTRIES OF ASSISTANCE: Africa. Kenya, Malawi, Zambia, Zimbabwe. Latin America. Ecuador, St. Vincent.

EXPENDITURES: Total: \$2,400,000. SED: \$200,000. (6/31/81)

PROGRAM PERSONNEL: 1 international.

PAS

PUBLIC ADMINISTRATION SERVICE

1497 Chain Bridge Road, McLean, Virginia 22101 -- (703) 734-8970

OBJECTIVES: To strengthen institutional capabilities, particularly of parastatal enterprises and of agencies or units of government that impact upon their operations, through improved organization, management, financial systems, planning, monitoring and control.

PROGRAM OF ASSISTANCE: Current or recent projects are described below.

Conducting a Rural Finance Experimental Project in Bangladesh to assist private lending agencies in identification of an effective method for lending to small rural enterprises.

Conducting an agricultural technical services project for the Agricultural Finance Corporation in Kenya to strengthen and broaden financial, managerial, and agricultural systems and improve personnel capabilities.

Evaluation of financial and other information needs, and development of a plan of action for implementation for the Western Samoa Trust Estates Corporation.

Evaluation of organizational, managerial and financial aspects of the Federal Land Consolidation and Rehabilitation Authority in Malaysia.

Provision of technical services for institutional development and low-cost housing policy assistance for the Federal Mortgage Bank in Nigeria.

COUNTRIES OF ASSISTANCE: Africa. Kenya, Nigeria. East Asia & Pacific. Malaysia, Western Samoa. Near East-South Asia. Bangladesh.

EXPENDITURES: Total: \$3,100,000. SED: \$1,500,000. (12/31/81)
SED Current Budget: \$1,500,000. (12/31/82)

PROGRAM PERSONNEL: 42 U.S. (17 financial systems; 5 organization and management; 5 training/personnel; 5 credit; 5 monitoring/evaluation; 5 technical). Local - At least one counterpart for each of the above.

RCLDS

REORGANIZED CHURCH OF JESUS CHRIST OF LATTER DAY SAINTS

The Auditorium, P.O. Box 1059, Independence, Missouri 64051 -- (816) 833-1000

PROGRAM OF ASSISTANCE: Provides technical and managerial assistance to a five-eight year community development project, called DEVCOLAM, in Jacmel, Haiti, designed to improve the quality of life of a fairly large rural population through programs including fish ponds, food preservation (dehydration and storage) and farm cooperatives, as well as other areas of development.

COUNTRY OF ASSISTANCE: Latin America. Haiti.

EXPENDITURES: Total: \$100,000. (9/30/82)

PROGRAM PERSONNEL: 2 U.S. 5 local.

SALES FR

SALESIANS OF ST. JOHN BOSCO (S.D.B.)

Province of St. Philip the Apostle

148 Main Street, New Rochelle, New York 10802 -- (914) 633-8344

PROGRAM OF ASSISTANCE: U.S. Salesians provide financial assistance and some personnel to the International Salesian Society, which finances and administers the following projects:

Fondo Ecuatoriano Populorum Progressio (F.E.P.P.)--a program for helping small farmers in Ecuador obtain small loans on a revolving fund basis. The loan fund aids some 250 projects at any one time, including poultry and guinea pig-raising, sheep breeding and knitting of woolen items.

Ecole Nationale des Arts et Metiers--the Salesian trade and agricultural school in Port-au-Prince, Haiti, where various items are hand-crafted from Haitian mahogany and sold internationally. A similar Salesian-supported project in Zaire produces gift items in wood and semi-precious stone.

In India, a Salesian Father assists in marketing hand-made items in Holland and Belgium.

COUNTRIES OF ASSISTANCE: Africa. Zaire. Latin America. Ecuador, Haiti. Near East-South Asia. India.

+ THE SALVATION ARMY

National Headquarters: 799 Bloomfield Avenue, Verona, New Jersey 07044
(201) 239-0606

* World Service Office: 1025 Vermont Avenue, N.W., Washington, D.C. 20005
(202) 833-5646

PROGRAM OF ASSISTANCE: The Salvation Army of the U.S.A. provides financial and personnel assistance which includes projects related to small enterprise development.

For example, in Kenya supports the Young Farmers (4K) Program which is coordinated by the Salvation Army in 150 primary and secondary schools and involves more than 6,000 rural youth (boys and girls). The program encourages the local manufacture of hand tools and the use of locally-produced vegetable seed, as well as stimulates local food marketing and related avenues of income. As a follow-up to the Young Farmers' Program, operates apprenticeship schemes in activities such as blacksmithing (making or repairing farm tools), carpentry (particularly the production of beehives), fruit tree seedling production, small-scale processing of sunflower oil for cooking, fresh water fish production, and operation of a rural bakery. As part of the blacksmithing project, each trainee is encouraged to plant 50 trees which will later provide a source of timber for making charcoal.

In India, supports the Aramboly Vocational Training Centre for the physically handicapped which presently has 40 trainees. Young men who have been victims of leprosy, who have suffered from accident or congenital deformities, are among those who have received reconstructive surgery and have been rehabilitated through employment at Aramboly. The center's program includes marketing the goods they sell. Their regular market demand comes mostly from local farmers requiring simple tools to be made or repaired, the production of steel furniture for hospitals, office or domestic use, or making component parts for machines in the larger factories. The center also manufactures wheelchairs for use at Salvation Army centers for the disabled in Ghana.

With the assistance of a grant from the United Kingdom (Overseas Development Agency), has employed an agriculturalist in Zimbabwe to look into ways young people can support themselves in the Tribal Trust Lands. From preliminary investigations it seems that one of the most profitable enterprises will be raising broiler chickens. Each young person will construct his or her own livestock cage, and then be given a loan of broiler chicks with food to fatten them for marketing through the Young Farmers' Club program.

In Guatemala, provides job skills training to unemployed adults from Guatemala City and its surrounding reconstruction colonies, in a cooperative effort with INTECAP (the Government's vocational training program). The Salvation Army offers a six-month training course and apprenticeship in cement block construction for 90 trainees per year. Included is job placement for course graduates and product marketing.

COUNTRIES OF ASSISTANCE (in all program areas): Africa. Congo, Ghana, Kenya, Lesotho, Mozambique, Nigeria, South Africa, Swaziland, Tanzania, Uganda, Zaire, Zambia, Zimbabwe. East Asia & Pacific. Burma, Fiji, Hong Kong, Indonesia,

Korea, Malaysia, Papua New Guinea, Philippines, Singapore, Taiwan, Thailand.
Latin America. Argentina, Bahamas, Barbados, Belize, Bolivia, Brazil, Chile, Costa Rica, Cuba, Guatemala, Guyana, Haiti, Jamaica, Mexico, Panama, Paraguay, Peru, Suriname, Trinidad and Tobago, Uruguay, Venezuela. **Near East-South Asia.** Bangladesh, India, Pakistan, Sri Lanka.

EXPENDITURES: Total estimated expenditures (derived from private U.S. contributions) for all international programs: \$5,000,000. (9/30/81)

SAVE

**** SAVE THE CHILDREN**

54 Wilton Road, Westport, Connecticut 06880 -- (203) 226-7272

OBJECTIVES: To promote community involvement in the planning, implementation and monitoring of all projects, including small enterprise activities; actively seeks to increase the income-generating capacity of women and supports the use of technology appropriate to the culture and environment of the community, utilizing locally available resources and labor-intensive techniques.

PROGRAM OF ASSISTANCE: Strengthens income-generating activities and small enterprise at the community level through training in basic skills, management, and cooperative organization, and through providing information, access to credit, equipment, and materials and technical assistance--from local sources whenever possible. The following are examples of on-going projects:

In Honduras, to provide clothing for the Lenca tribes of La Esperanza and to strengthen the income-generating capacity of the people, arranged for Guatemalans experienced in weaving to visit the community weaving project organized in 1980. Trainers taught traditional weaving, loom construction, and dyeing techniques (which can be done on Lorena stoves). After the training, 8 weavers formed an Association to start a small industry. A Peace Corps Volunteer weaving specialist joined Save the Children to assist the association and arranged for further training in Guatemala City. Save the Children procured a local source of wool through a loan of sheep from Heifer Project International, land for pasture from the Agricultural Cooperative of Azacalpa, a veterinarian from the Ministry of Natural Resources, and trainers from the National Institute of Professional Training to teach corral construction, vaccination, sheep shearing, etc. Provided funds and technical support to build a weaving center to house large looms, store the wool, and offer an official workplace for the weavers.

In the Dominican Republic, supports a newly incorporated local development foundation, Fundacion Para el Desarrollo Comunitario, which operates two demonstration centers for appropriate technology. The CAOTACO project (Centro de Agricultura y tecnologia Appropriada de la Comunidad addresses the need of rural communities for technology which is appropriate to their environment and way of life. The two Centers, serving a total of 34 communities, provide training in low-cost methods of organic food production, small enterprise, construction, and home improvement. The Centers offer examples of buildings constructed with locally available materials, employing energy-efficient household innovations such as the sanitary and fuel-saving Lorena stove and biogas

digester to turn manure into methane gas for stove fuel. Workshops for local farmers involve hands-on instruction in seed saving, soil conservation and enrichment, animal husbandry, food preservation, and nutrition. The farmers trained at the centers then help to replicate these techniques in their villages.

In cooperation with a shanty community (Kirillapone) on the outskirts of Colombo, Sri Lanka, developed a comprehensive training program for construction skills development in response to a priority need for housing. Through the Intermediate Technologies Development Group (England), appropriate techniques were introduced involving the use of innovative roofing sheets and simple clay bricks made from local materials. Technical expertise developed through this program has been transferred via training sessions to the Bangladesh Field Office of Save the Children and to representatives of PVUs in Sri Lanka such as Redd Barna (Norwegian Save the Children), Swarna Hausa Foundation and Navajeevaham. Other projects to generate income include training in the establishment of cooperative business enterprises, batik, handicrafts and sewing. Women's groups have organized cooperatives in sewing and paper bag-making.

Implements a 5-year integrated village education program to train communities in Upper Volta to effectively utilize cooperative work methods, establish and manage village credit, and run small businesses for the purpose of increasing family income. For example, provides credit and small business training to 3 villages to enable them to establish and run village stores. Interest from the loans goes to the village central cash fund to be used as a future credit source and to initiate a village credit system. In another project, introduces the idea of cooperative work methods to village artisan groups. Provides credit to enable groups to purchase needed materials on a wholesale basis. Reimbursement is collected after the artisans sell their completed products and is returned to the village cash pool. A second loan is then available for repurchasing materials.

In Lebanon, administers a country-wide revolving credit system for agricultural rehabilitation and small enterprise, funded by a grant from the U.S. Agency for International Development, Save the Children, the Government of Lebanon and commercial banks. Loans are also provided to aid small-scale entrepreneurial activities in agriculture, foundries/blacksmiths, handicrafts, agribusiness, construction-related small industries, utilities cooperatives and transportation enterprises.

In Colombia, initiated a project to increase income-generating skills for women through training jointly offered with the Federacion Nacional de Cafeteros and funded by Private Agencies Collaborating Together (PACT). A 4-week workshop was held at its Nokanchipa Training Center in Sibundoy to train selected women leaders from villages in Guadeloupe. The workshop focused on developing training capabilities, group formation techniques and education in areas including food preservation, marketing and small industry. After the workshops, the women leaders returned to their villages and developed women's groups which identified income-generating projects, e.g. poultry-raising, communal stores and pig-raising, and determined the resources needed.

In Indonesia, helped start the first women's credit union at the request of a village women's group. The money raised from the monthly sale of rice was collected to form the initial funds for a credit union which offered loans at 3

percent interest instead of the 15 percent charged elsewhere. Women leaders from other villages showed interest in the idea, and the province of Tangse now has credit unions in 12 villages with more than 700 members. Provided training in small businesses such as selling noodles and cakes to schools, coffee roasting/grinding and peanut cultivation.

Supports the Margoum (traditional rug) Production Center in Mansour, Tunisia, which trains young girls in production and marketing, particularly buying, selling and money management.

Recently established the Harare Crafts Center in Zimbabwe for rural women who have migrated to the city; trains the women in crafts-making skills, stock control, quality control and management. Also assists in the establishment of a crafts marketing center in Salisbury which will purchase high-quality crafts produced by rural women for marketing domestically and possibly abroad.

COUNTRIES OF ASSISTANCE (a representative listing): Africa. Tunisia, Upper Volta, Zimbabwe. East Asia & Pacific. Indonesia. Latin America. Colombia, Dominican Republic, Honduras. Near East-South Asia. Lebanon, Sri Lanka.

EXPENDITURES: Total: \$11,621,957. (6/30/81) Promotes small enterprise development on an inter-sectoral basis.

PROGRAM PERSONNEL. 4 U.S., 27 local. Promotes small enterprise development as an integrated part of its community development program wherever appropriate worldwide.

SELF

SELF HELP FOUNDATION

2116 East Bremer, Waverly, Iowa 50677 -- (319) 352-4040
Mailing Address: P.O. Box 88, Waverly, Iowa 50677

PROGRAM OF ASSISTANCE: Designed small, simple tractor, appropriate for small farmers; conducts a demonstration project in the use of small tractors for new land cultivation and proper seedbed preparation. Provides technical assistance in tractor production through both short and long-term visits by U.S. personnel and one to two month periods of training for Third World nationals in U.S.

COUNTRIES OF ASSISTANCE: Africa. Cameroon, Tanzania. Latin America. Antigua, Honduras. Near East-South Asia. Pakistan.

PROGRAM PERSONNEL: 6 U.S., 35 local.

SIM

SIM INTERNATIONAL

Bradford & Woodstone, Cedar Grove, New Jersey 07009 -- (201) 857-1100
Mailing Address: Cedar Grove, New Jersey 07009

OBJECTIVES: To provide employment, diversify the economy and introduce new products or technologies aimed at improving the quality of life of those concerned.

PROGRAM OF ASSISTANCE: Near the city of Jos, Nigeria, helped establish a modern feed mill and chick hatchery. The mill produces 150 tons of modern feed each month while the hatchery produces about 30,000 day-old chicks. Distribution of feed and chicks is carried out through the local church infrastructure and the system is supported through an agriculture extension service network.

In Ethiopia, established a small factory for building rugged hand water pumps that are used in its own water development program as well as sold to UNICEF and other agencies in Ethiopia.

COUNTRIES OF ASSISTANCE: Africa. Ethiopia, Nigeria.

EXPENDITURES: Total: \$15,000,000. (9/30/81).

SAM

SOUTH AMERICA MISSION, INC.

5217 South Military Trail, Lake Worth, Florida 33463 -- (305) 965-1833
Mailing Address: P.O. Box 6560, Lake Worth, Florida 33461

OBJECTIVES: To assist indigenous peoples to cope and subsist physically and materially in the process of acculturation.

PROGRAM OF ASSISTANCE: Assists in crop production and marketing in Bolivia, Brazil and Peru. Provides instruction in business, agriculture, health, carpentry and mechanics. In Peru, helps Campa Indians develop coffee and cocoa crops. Provides air transportation to fly produce to market.

COUNTRIES OF ASSISTANCE: Latin America. Bolivia, Brazil, Peru.

PROGRAM PERSONNEL: 6 U.S. (4 missionary personnel, 2 pilots), 1 local carpenter.

SBC

SOUTHERN BAPTIST CONVENTION

Foreign Mission Board
3806 Monument Avenue, Richmond, Virginia 23230 -- (804) 353-0151
Mailing Address: P.O. Box 6767, Richmond, Virginia 23230

OBJECTIVES: "To provide vigorous, appropriate and prompt response to enable needy people to have an adequate and acceptable quality of life--through food aid, nutrition education, vocational and agricultural training, and through aid for establishing cooperatives and small-scale industry."

PROGRAM OF ASSISTANCE: In rural settings, assists local farmers in the development of small-scale farming industry through projects such as poultry and duck raising; rabbit, beef, and goat meat production; fish and silkworm farming. In urban areas, programs are vocational and attempt to prepare individuals to work in established industries or to establish their own small-scale businesses.

For example, in Bangladesh, provided \$78,000 to purchase tools to use in training young men in welding, drill press, auto mechanics, small motor repair and blacksmith skills (Christian Industrial Center, Faridpur).

In Jamaica, provided \$20,000 to underwrite a portion of the skill training course for unemployed women in the Bethel Baptist Church, Kingston. The program will provide training for 200 women over a period of 15 months in the skills of dressmaking, tailoring, cooking/catering, roping of chairs and macrame, in addition to practical and theoretical training in management and supervision, planning and design, and in various production processes.

COUNTRIES OF ASSISTANCE (1981 project recipients): Africa. Kenya, Nigeria, Tanzania, Uganda, Upper Volta. East Asia & Pacific. Philippines, Thailand. Latin America. Brazil, Chile, Colombia, Haiti, Jamaica, Peru. Near East-South Asia. Bangladesh, India. Provides relief and development aid in more than 35 countries.

EXPENDITURES: Total: \$97,186,968 (includes \$3,528,058 for overseas hunger and relief programs). SED: \$841,718. (12/31/81)

PROGRAM PERSONNEL: U.S. and host country missionaries with primary mission assignments aid in the implementation of small enterprise-related projects.

TECHNO

* TECHNOSERVE, INC.

11 Belden Avenue, Norwalk, Connecticut 06852 -- (203) 846-3231

OBJECTIVES: "To improve the economic and social well-being of low-income people in the developing countries through the self-help enterprise development process."

PROGRAM OF ASSISTANCE: Responds to requests for assistance from local low-income enterprise sponsors in less developed countries and provides a full range of managerial and technical services to their enterprises. Assistance covers all aspects of supply, production, marketing, organization and administration, including: feasibility studies and capital formation; financial production and market planning; supervision of design and construction of buildings; selection and installation of technologically appropriate equipment; design and implementation of financial, accounting and management information systems; and on-the-job training of local managers. Provides management in turn-around situations until local managers are capable of fully managing their small enterprises, and works with low-income groups on a participatory basis.

Specific projects include:

El Salvador--Assistance to projects focusing on rural productivity and employment generation with emphasis on cattle-related projects: feed concentrate production and marketing cooperatives and feed mill, and cattle-fattening operations; technical, marketing and management assistance to medium-scale production cooperatives dealing in henequen/sisal production, vegetable production and basic grains in conjunction with several cooperatives.

Nicaragua--Feasibility studies of and technical advisory services to coffee and rice processing projects, administrative and technical assistance to vocational training projects with marketing outlets; technical, administrative and training services for cotton ginning cooperatives; technical assistance and training services in multi-crop production in small-scale land resettlement project.

Panama--Advisory services to the National Union of Small Businesses (UNPI) and to a farmers cooperative in pig production and pork processing operations.

Kenya--Technical, management and marketing services to several ranching and mixed farming cooperatives, with emphasis on crop improvement, irrigation, soil conservation, farm management, animal husbandry including herd improvement, milk production, veterinary services, and technical and financial advisory services for 3,000 member Turkana Fishermen's Cooperative and Savings and Credit Society.

Ghana--Extension services to small-holder farmers and cooperatives producing sugar cane and food crops in Ghana; technical and training services to rural villages for improved method of charcoal production, and village blacksmiths for production of farm tools from scrap metal; technical, management and marketing services to several rural community groups in the start of commercial rabbit production.

MANAGERIAL & TECHNICAL FEATURES: Qualified and experienced professionals, usually indigenous; "hands-on" technical services provided through carefully phased programs; in-depth enterprise feasibility and pre-feasibility studies.

COUNTRIES OF ASSISTANCE: Africa. Ghana, Kenya, Zaire. Latin America. El Salvador, Nicaragua, Panama, Peru.

EXPENDITURES: Total: \$2,300,000. SED: \$2,300,000. (12/31/81)
SED Current Budget: \$2,800,000. (12/31/82)

PROGRAM PERSONNEL: 4 U.S., 40 local. Occupations include: administration, electrical and industrial engineering, agronomy, tropical agriculture, banking and finance, ranch management, agricultural economics, agriculture and animal nutrition, animal husbandry.

PUBLICATIONS & AUDIO-VISUALS: Project feasibility studies (available on specific request); semiannual newsletter (gratis); impact evaluation case studies (\$15.00 plus postage); "Lessons Learned" (5.00 plus postage); audio-visual filmstrip (on loan-basis); brochures.

TUP

TRICKLE UP PROGRAM

54 Riverside Drive, PHE, New York, New York 10024 -- (212) 362-7958

OBJECTIVES: "To demonstrate unique, cost-effective ways to motivate women and men and simplified administrative procedures that can be useful to many agencies in increasing productivity by unemployed and underemployed people."

PROGRAM OF ASSISTANCE: Through training workshops, field demonstrations, and project grants of \$100 each, assists existing agencies with development experience to motivate people to initiate labor-intensive, profit-making, self-employment enterprises they plan and manage themselves. A group of five or more people willing to invest 1,000 or more hours of their unemployed time during a three-month period are eligible for a TUP grant if they agree to secure any approvals or resources needed for the project, and will reinvest not less than 20% of their profits. TUP assistance includes training in project administration, reporting and evaluation procedures.

Types of activities undertaken by TUP-supported projects include the production and marketing of the following: bakery goods, baskets, brooms, cement blocks, chillies, chutneys, clothing, cotton, corn popping and roasting, crocheting, dolls, eggs, embroidery, fish, fruit drinks, fudge, furniture, guava cheese, guava jelly, handicrafts, hats, honey ice cream, peanut butter, pepper sauce, poultry, school lunches, seedling nurseries, shell work, soya beans, vegetables, wicker work, and wine. TUP grants of \$100 encourage an average of 1,835 hours of self-employment and profits of \$60'.

Countries in which project grants have been obligated include: **Africa.** Kenya, Senegambia. **East Asia & Pacific.** Indonesia, Solomon Islands. **Latin America.** Antigua, Barbados, Belize, Bolivia, Chile, Colombia, Costa Rica, Dominica, Haiti, Jamaica, Montserrat, Nevis, Peru, St. Kitts, St. Lucia, St. Vincent, Turks and Caicos. **Near East-South Asia.** Bangladesh, Sri Lanka.

EXPENDITURES: As of 4/30/82, TUP obligated a total of \$27,700 for 277 project grants of \$100 each for small demonstration projects in 23 countries (including the U.S.).

PROGRAM PERSONNEL: 58 local coordinators have been active with TUP projects representing 18 government agencies and 40 non-governmental agencies. These persons are volunteers or are paid by public or private agencies.

PUBLICATIONS & AUDIO-VISUALS: Trickle Up Program Newsletter, in addition to "Trickle Up Program: Concept, Goals, and Results", "Guidelines - 1982", and special project and country reports (subscription price \$25.00); "Turnabout" (slide/tape presentation available upon request at cost, tapes only available at \$5.00 each along with brochure). Prices include postage.

UCBWM

UNITED CHURCH BOARD FOR WORLD MINISTRIES

United Church of Christ, Divisions of World Missions and World Service
475 Riverside Drive, New York, New York 10115 -- (212) 870-2637

PROGRAM OF ASSISTANCE: In partnership with and under the direction of overseas partner churches and ecumenical ministries, operates and supports the following programs: animal husbandry and fisheries projects; vocational and technical training; cottage industry development; food processing and preservation; and other small enterprise-related projects.

COUNTRIES OF ASSISTANCE: During 1981 provided financial and personnel support for small enterprise development on a regional and worldwide basis, as well as in the following individual countries: **Africa.** Botswana, Ghana, Kenya, Mali, Niger, Somalia, South Africa, Sudan, Tanzania, Togo, Uganda, Zambia, Zimbabwe. **East Asia & Pacific.** Burma, Federated States of Micronesia, Hong Kong, Indonesia, Kampuchea, Korea, Philippines, Taiwan. **Latin America.** Argentina, Barbados, Belize, Brazil, Costa Rica, Ecuador, Honduras, Jamaica, Mexico, St. Vincent. **Near East-South Asia.** Egypt, India, Jordan, Lebanon, Sri Lanka, Turkey, West Bank (administered territory).

EXPENDITURES: Total estimated expenditures of the Division of World Service: \$3,320,914, of which \$386,720 was for disaster relief; \$284,525 for refugee service; \$275,081 for social service; and \$2,374,588 for development. (12/31/81)

UMC

THE UNITED METHODIST CHURCH

World Division of the Board of Global Ministries
475 Riverside Drive, New York, New York 10115 -- (212) 870-3600

PROGRAM OF ASSISTANCE: The World Division of the Board of Global Ministries provides funds and personnel to programs of agriculture, education and mass communication, leadership development and health care conducted by affiliated and cooperating national churches and related institutions in approximately 70 countries. With the exception of the ecumenical and interdenominational requests, all programs and projects originated with specific churches related to the World Division in Asia, the Pacific, Africa, Latin America, Caribbean, and Europe.

Project support for 1981-82 covers the following program areas related to small enterprise development: agribusiness including beekeeping, beef and dairy production, food storage and preservation, fishery development, revolving loan funds and cooperative development, and women's centers providing training in handicrafts and small animal husbandry.

Support has been given to the following countries (includes all project categories): **Africa.** Angola, Botswana, Ghana, Kenya, Liberia, Mozambique, Nigeria, North Africa, Sierra Leone, South Africa, Zaire, Zambia, Zimbabwe. **East Asia & Pacific.** Burma, Hong Kong, Indonesia, Korea, Malaysia, Philippines, Singapore, South Pacific, Taiwan. **Latin America.** Argentina, Bolivia, Brazil, Caribbean region, Chile, Costa Rica, Cuba, Ecuador, Mexico, Panama, Peru, Uruguay. **Near East-South Asia.** Bangladesh, India, Nepal, Pakistan.

UMCOR

UNITED METHODIST COMMITTEE ON RELIEF

475 Riverside Drive, New York, New York 10115 -- (212) 870-3600

PROGRAM OF ASSISTANCE: Serving as a program coordinating agency within the United Methodist Church, supports over 400 programs conducted by international Methodist agencies and churches, Church World Service, interdenominational

groups and specialized agencies such as Heifer Project International, Volunteers in Technical Assistance, International Voluntary Services and Africare. In recent years, there has been a shift from relief to development and "root causes" of hunger projects. "Special emphasis in project selection is placed on five quality and life criteria including local participation, community development, conscientization, empowerment, and helping the poorest of the poor."

Project support for 1981-82 includes the following program areas related to small enterprise development: rural and urban vocational training centers and cooperatives including metal work, carpentry, furniture-making and brick-making; boat building and fishing cooperatives, fisheries development including a mobile fishery school; women's training centers and cooperatives; cattle, sheep and goat production; small animal husbandry and beekeeping; handicrafts and cottage industries; credit and revolving loans for small business development; windmill power and animal-powered technology; renewable energy; use of small tractors appropriate for labor-intensive farming; local manufacture of small farming equipment; truck farming and marketing of produce; refugee resettlement including cooperatives for tailoring, fishing, agriculture, carpentry and mechanics.

Support has been given to the following countries (representative listing for 1981-1982): **Africa.** Botswana, Cameroon, Ghana, Kenya, Malawi, Mauritius, Niger, Nigeria, Senegambia, Tanzania, Tunisia, Uganda. **East Asia & Pacific.** Fiji, Hong Kong. **Latin America.** Bolivia, Caribbean region, Dominican Republic, Ecuador, Guatemala, Haiti, Nicaragua, Peru. **Near East-South Asia.** Bangladesh, Egypt, India, Jordan, Nepal, Turkey, West Bank and Gaza Strip (administered territories).

UPC

THE UNITED PRESBYTERIAN CHURCH IN THE U.S.A.

The Program Agency

475 Riverside Drive, New York, New York 10115 -- (212) 870-2687

PROGRAM OF ASSISTANCE: Supports with funds (direct grants and low or no interest loans) and personnel (missionaries and fraternal workers) the work of overseas affiliated churches and church councils. Assistance is generally channeled through ecumenical agencies including Agricultural Missions; Heifer Project International; Technoserve; the National Council of Churches, Division of Overseas Ministries/Church World Service; Coordination in Development (CODEL); and the World Council of Churches (WCC), Commission on Inter-Church Aid, Refugee and World Service (CICARWS). Areas of assistance in the field of small enterprise development are as follows: appropriate technology; cooperative education and training; fish, livestock and poultry development and management; beekeeping and honey production; dairy industry development; storage and marketing facilities; provision, maintenance and repair of farm equipment and machinery; food technology; crafts skill training.

COUNTRIES OF ASSISTANCE (in all project areas): **Africa.** Cameroon, Ethiopia, Ghana, Guinea-Bissau, Kenya, Lesotho, Mali, Malawi, Mauritius, Mozambique, Namibia, Niger, South Africa, Sudan, Tanzania, Togo, Uganda, Zaire, Zambia. **East Asia & Pacific.** Cook Islands, Fiji, Hong Kong, Indonesia, Korea, Papua

New Guinea, Philippines, Taiwan, Thailand, Vietnam. **Latin America.** Argentina, Belize, Bolivia, Brazil, Chile, Colombia, Costa Rica, Dominican Republic, Ecuador, Guatemala, Honduras, Mexico, Peru. **Near East-South Asia.** Bangladesh, Egypt, India, Lebanon, Nepal, Pakistan, Sri Lanka, Syria.

VDC

*** VOLUNTEER DEVELOPMENT CORPS**

1629 K Street, N.W., Washington, D.C. 20006 -- (202) 223-2072

PROGRAM OF ASSISTANCE: Provides short-term technical help to cooperatives in developing countries at their request and through qualified volunteer specialists. Technical assistance includes feasibility studies of proposed ventures, management training, financial planning, accounting, design, production, processing, marketing, inventory control, transportation, and member and director education.

Has provided such assistance to farmers' cooperatives marketing and processing grains, cotton, beef, pork, poultry, milk, and other products; to farmers' cooperatives providing credit, electricity, insurance and other services; to farmers' cooperatives distributing fertilizer, insecticides, and other supplies; to worker-owned cooperatives producing handicrafts, prefabricated homes, furniture, buses, and aircraft repair services; to consumer-owned cooperatives handling food, spirits, and other products; and to consumer-owned cooperatives providing housing, insurance, thrift and credit services.

During 1981, volunteers were sent to the following countries: **Africa.** Botswana, Lesotho, Somalia. **East Asia & Pacific.** Fiji, Indonesia, Philippines, Thailand, Tonga **Latin America.** Bolivia, Brazil, Colombia, Costa Rica, Dominican Republic, Ecuador, Honduras.

EXPENDITURES: Total: \$1,196,000. SED: \$1,196,000. (12/31/81)
SED Current Budget: \$1,307,000. (12/31/82)

PROGRAM PERSONNEL: 6 U.S. staff members; 36 volunteers on 34 overseas projects in 1981.

VIA

VOLUNTEERS IN ASIA, INC.

The Clubhouse, Room 12, Stanford, California 94305 -- (415) 497-3228
Mailing Address: P.O. Box 4543, Stanford, California 94305

PROGRAM OF ASSISTANCE: Provides volunteers to work with local community development institutions and training centers. Utilizing the information network developed by VIA's Appropriate Technology Project, volunteers assist village technology projects concerned with food production and agriculture, rural health care, alternative sources of energy and village industries. Publishes

materials on resources in appropriate technology and maintains on-going communication with practitioners and institutions active in that field.

COUNTRIES OF ASSISTANCE: East Asia & Pacific. China, Indonesia, Korea, Philippines, Taiwan. Near East-South Asia. Nepal, Sri Lanka.

EXPENDITURES: Total expenditures for all overseas programs (excludes expenditures for Appropriate Technology Project in the U.S.): 85,000. (10/31/81)

PUBLICATIONS & AUDIO-VISUALS: Appropriate Technology Sourcebook, Volumes I & II, a set of guides to practical books and plans for village and small community technology (Vol. I--\$5.50, Vol. II--\$6.50, Set--\$12.00). Teknologi Kampungan, a collection of text-accompanied illustrations of traditional Indonesian technology (\$5.00). Postage not included. Currently producing a comprehensive collection of appropriate technology information on microfiche. The microfiche library will include every page of every book and plan reviewed in the Appropriate Technology Sourcebook, Volumes I and II (reproducing 1000 volumes totaling 120,000 pages) and sold for a total of \$300 to \$500.

VITA

* VOLUNTEERS IN TECHNICAL ASSISTANCE, INC. (VITA)

1815 North Lynn Street, Suite 200, Arlington, Virginia -- (703) 276-1800
Mailing Address: P.O. Box 12438, Arlington, Virginia 22209-8438

OBJECTIVES: To develop programs, technical information, publications and other resources in the area of small enterprise development.

PROGRAM OF ASSISTANCE: Provides the following services to promote collaboration between U.S. industry and entrepreneurs in developing countries:

Identifies potential market demands in developing countries by analyzing the more than 2,500 requests for technical information received each year.

Researches specific technologies that best meet the needs of a target audience, or which make the most efficient use of available materials, skills, equipment and capital resources. VITA has handled more than 40,000 cases, many of which deal with a wide range of small and medium-scale technologies that can be developed for use in small enterprises.

Identifies host country entrepreneurs who are able to establish commercial enterprises. VITA's world-wide contacts include development groups, corporations, small businesses, research and development labs, universities and others that can initiate enterprise efforts.

Locates companies that are interested in collaborating with local entrepreneurs to develop new markets, establish joint ventures or research possible products. Also helps companies implement corporate responsibility programs in countries where they have commercial interests.

Uses a variety of business models depending on company policies and host country laws to assist U.S. industry/Third World entrepreneur collaboration. Such models include distributorships - where the local enterprise imports manu-

factured products and provides repair, maintenance and spare parts service; manufacturing - where a local company uses outside materials or components to manufacture finished products; and franchises, licensing agreements or subcontracting. For example, VITA technical experts worked with Dow Corning to identify entrepreneurs in developing countries who might be able to start solar energy businesses using glazing materials made from resin that Dow Corning produces.

Helps inventors, entrepreneurs, community groups and others to produce socially useful products on a profit-making basis. Recently worked with two Thai brothers to manufacture fuel logs from rice husks, a Tanzanian businessman to develop waste oil recovery systems, a Nepalese inventor to promote a hydro-powered grain mill, and a Bolivian community group to produce solar water heaters.

Develops and manages overseas projects, many of which involve small enterprise development, at least in part. For example, VITA is helping coordinate efforts in Africa's Sahel region to develop and promote fuel-efficient cookstoves. Project experts are working to develop stoves that are financially viable and can be produced profitably.

Responds each year to thousands of letters asking for documents or answers to technical questions on village-level technologies and related business applications, e.g., how to make charcoal profitably, ways to increase yields from fish ponds and how to convert engines to alternative fuels.

Publishes and distributes numerous how-to books, resource guides, bibliographies, slide shows and other materials on subjects pertaining to small enterprise development, e.g., single entry bookkeeping, small business consultancies and a guide to Third World businesses. Other VITA titles give detailed instructions on potential enterprise activities such as soap making, rabbit raising, chain link fencing making and motor vehicle repair.

Offers semi-annual training programs in information resource development. The three-week class teaches Third World librarians and documentalists how to collect and organize technical information that is useful for their situations. In addition, VITA sponsors technical panel meetings, technology studies, research and development teams and other activities.

MANAGERIAL & TECHNICAL FEATURES: Technical -- a worldwide computerized roster of about 4,000 VITA volunteer technical experts, many of whom have active experience with small enterprise development. Managerial -- the integration of programs and resources into a coherent package. Information and experience of one segment of the organization serve as a resource for other VITA activities.

EXPENDITURES: Total expenditures for all overseas program services: \$2,278,324. (12/31/81)

PROGRAM PERSONNEL: Many of the 55 (total) staff members both in the U.S. and overseas assist small enterprise activities.

PUBLICATIONS & AUDIOVISUALS: VITA News, which incorporates Energy Bulletin (quarterly, \$15.00 donation annually, advertising accepted). A publications

catalog of the books, bulletins, slide shows and other materials that VITA prints and distributes is available on request.

WINROCK

* WINROCK INTERNATIONAL

Petit Jean Mountain, Route 3, Morrilton, Arkansas 72110 -- (501) 727-5435

OBJECTIVES: "To advance animal agriculture for the benefit of people."

PROGRAM OF ASSISTANCE: Provides development and support services in the design, implementation and/or evaluation of projects; production systems research in grazing and crop/livestock systems; production training to assist indigenous organizations in the development of their own training programs for trainers and producers. Representative projects are:

Technical Services Project -- Under a long-term contract with the U.S. Agency for International Development, will provide design and technical services to the major private voluntary agencies, host government institutions, and small producer groups in their agricultural development programs. In this project, Winrock will develop educational and informational materials for use in various regions on various livestock production activities. Direct technical assistance will be provided through staff visits of agencies in developing countries and through correspondence and telephone communications. Regional workshops are planned to train a limited number of trainers in various regions of the developing world. In addition, will broaden its computerized livestock data base to provide easier access to information for many organizations, i.e., research on animal production systems adapted to small-producer conditions. Winrock's role will be to collate, organize, and package this information in a manner that can be easily understood and put into practice and subsequently distributed to users.

Assists the Haitian Ministry of Agriculture in its efforts to improve food supplies from the goat sector and to increase the incomes of small goat producers. Winrock specialists will assist in developing a central goat multiplication farm. Other aims of the project are to develop goat management systems appropriate to integrated crop/livestock production conditions; to develop the local capability to train producers; to deliver training, technology, improved animals, and follow-up services to small producers; and to establish a goat meat and milk production nucleus. Partially funded in part by the Arkansas Area Hunger Task Force of the Arkansas United Methodist church, this project promises to, at least in part, alleviate the problems of short meat supplies in Haiti during the rebuilding of swine herds which have been depopulated by a recent outbreak of African swine fever.

Together with five U.S. universities in the Title XII Small Ruminants Program, is developing and adapting a low-cost, low-risk, dual purpose dairy goat production system for small-scale farmers with limited capital resources. Two Winrock staff members and their families are currently on-site in western Kenya in this mixed crop/livestock project. In 1981, staff completed the monitoring phase of a survey of existing farm systems in Kenya to evaluate the resource base and to aid researchers in establishing priorities. Studies

were also begun on goat nutrition and management, feed production and preservation. Also researching ways to preserve surplus feed supplies raised in the rainy season to ensure a steady supply of milk for producers and their families.

COUNTRIES OF ASSISTANCE: Africa. Kenya, Lesotho, Liberia. East Asia & Pacific. Indonesia, Thailand. Latin America. Belize, Brazil, Costa Rica, Dominican Republic, Haiti, Jamaica, Mexico, Peru, Trinidad and Tobago. Near East-South Asia. Egypt.

EXPENDITURES: Total expenditures for all program services: \$2,768,900, of which \$1,858,600 was for international services. (11/30/81)

PROGRAM PERSONNEL: 10 U.S., 1 international.

PUBLICATIONS: A listing of publications including journal articles, proceedings and reports is available on request.

WC

WORLD CONCERN

A Division of CRISTA Ministries

19303 Fremont Avenue North, Seattle, Washington 98133

Mailing Address: P.O. Box 33000, Seattle, Washington 98133 -- (206) 546-7201

PROGRAM OF ASSISTANCE: Plans, funds and staffs rural and community self-help programs in the areas of relief, rehabilitation and development. Supports small enterprise-related development projects as described below.

Provides advice on local marketing and exporting techniques to Third World groups which produce traditional goods or crafts to generate family and community income. For example, helps a carpet-making cooperative in Pakistan develop its own quality control measures and storage and showroom facilities; and, in Central India, assists a lace-making cooperative which provides employment for widows with children. Through WORLDCRAFT, a program of World Concern, buys crafts from producers in more than eight developing countries and markets them in the U.S. The proceeds are used to train new producers, sustain existing production centers and provide a fair wage to craftspeople.

Supplies short and long-term volunteer veterinarians, as well as drugs, supplies and livestock, to assist farmers increase and improve poultry, goat and cattle herds for food and cash income. For example, in Haiti, trains farmers in dairy, beef, goat and poultry production; in Thailand, has begun a pig-raising project for the people of Ubon; and in Kenya, operates animal clinics for the Maasai people.

In India, helps a local relief agency cover administrative costs and purchase timber for a carpentry project that enables flood victims to earn a living; and supports vocational training programs including a tailoring project in Kerala and an electrical course in Nagpur.

In Thailand, helped establish a brick-making cooperative.

COUNTRIES OF ASSISTANCE (a representative listing only): Africa. Central African Republic, Kenya, Somalia, Uganda. East Asia & Pacific. Indonesia, Papua New Guinea, Philippines, Thailand. Latin America. Bolivia, Colombia, Haiti, Honduras. Near East-South Asia. Bangladesh, India, Nepal, Pakistan, Sri Lanka.

EXPENDITURES: Total: \$5,146,221. SED: \$189,209. (6/30/81)
SED Current Budget: \$418,400. (6/30/82)

PROGRAM PERSONNEL: 29 U.S. (including agriculturists, contractor, handicrafts administrator, teacher, veterinarians).

WCF

WORLD CRAFTS FOUNDATION

401 Park Avenue South, New York, New York 10016 (212) 679-1320

PROGRAM OF ASSISTANCE: Provides administrative oversight and financial responsibility for the World Crafts Council (WCC), an international, non-governmental federation of national crafts organizations. The purpose of the Council is to maintain, strengthen and insure the status of crafts as a vital part of cultural life; promote the human values inherent in crafts and a sense of fellowship among the craftspeople of the world; offer encouragement, help and advice to craftspeople and to foster wider knowledge and recognition of their work; and to serve as an agency for cooperation between crafts organizations. Presently there are 80 member countries represented in the Council.

WCC activities include the organization of international conferences held in conjunction with regular meetings of the General Assembly, the organization of international and regional crafts exhibitions, and the publication of various resource materials on crafts. Also provides information services to individuals, organizations, governments and private agencies, and assists in the exchange of craftspeople between member countries for study, work and lecturing.

The Council is affiliated with UNESCO in the category of consultative and associate relations, and is a United Nations Development Program (UNDP) Cooperating Organization offering technical assistance in its area of competence.

WE

*** WORLD EDUCATION, INC.**

251 Park Avenue South, New York, New York 10010 -- (212) 598-4480

OBJECTIVES: "Through local participation, training and leadership development, to promote and increase resources that are directly available to and controlled by individuals (women/families/communities) in improving their quality of life."

PROGRAM OF ASSISTANCE: Supports eight country projects designed to promote the participation of women in development and their access to and control of local resources. Examples of project activities follow:

In St. Vincent, assists the Women and Development Unit (WAND) to develop pilot projects to help women farmers gain improved employment and entrepreneurial skills, in part through in-service training of facilitators, developing appropriate low-cost materials and training package, and devising an ongoing feedback and evaluation system.

In Kenya, provides assistance to the National Christian Council of Kenya in training leadership coordinators in a series of workshops and on-the-job sessions; training participants in rudiments of basic arithmetic for simple bookkeeping and record keeping; and refining an evaluation system to be used to monitor the project on a continuing basis in order to modify and improve courses of action and evaluate progress made.

MANAGERIAL & TECHNICAL FEATURES: Training in management, planning, monitoring, evaluation and technical areas; needs assessment for small enterprise (feasibility studies); developing access to local (technical/financial/human) resources for support to small enterprises.

COUNTRIES OF ASSISTANCE: Africa. Ghana, Kenya. East Asia & Pacific. Philippines. Latin America. Brazil, Dominica, Peru, St. Vincent.

EXPENDITURES: Total value of A.I.D. matching grant program: \$200,000. (12/31/81) Projected for 1982: \$520,000.

PROGRAM PERSONNEL: U.S. and local staff serve in integrated projects with SED components as trainers, non-formal education specialists, etc.

PUBLICATIONS: "Reports" (magazine); individual project evaluations (available on request).

WMPL

WORLD MISSION PRAYER LEAGUE, INC.

232 Clifton Avenue, Minneapolis, Minnesota 55403 -- (612) 871-6843

PROGRAM OF ASSISTANCE: Provides some money and personnel along with 35 other missions to the United Mission to Nepal which is conducting some 50 projects in development in various parts of Nepal. Projects with which the World Mission Prayer League is involved include bio-gas development; manufacturing and installing small turbines to run mills; building small hydro-electric plants; supporting a technical institute to train tradesmen in carpentry, metal work, electrical work and motors; developing three vocational training institutes including one in the building trades.

COUNTRY OF ASSISTANCE: Near East-South Asia. Nepal.

WORLD NEIGHBORS, INC.

5116 North Portland Avenue, Oklahoma City, Oklahoma 73112 -- (405) 946-3333

OBJECTIVES: "To support integrated development programs including the development of small industries. (Less than 10% of WN's overseas program funds are spent in this category.) Most of this support is in the form of vocational training, revolving loan funds and assistance in forming cooperatives to help workers market their consumer goods more profitably."

PROGRAM OF ASSISTANCE: In Kerala, India, provides to the Gandhi Smarak Nidhi technical assistance and revolving working capital for village industries such as the production of cloth, soap, oil, coconut fiber mats and leather goods. The Gandhi Smarak Nidhi assists villagers in obtaining business loans and conducts training courses in a variety of vocational skills.

Has initiated a program with Agricultural Consultancy and Service Association in Karnataka, India, to train and assist farmers in the production, testing, processing and marketing of quality seeds for major crops in the area. Also supports four dairy development programs: The Verala Dairy Project Society at Kamalapur; India Development Service in Karnataka; Deenabandu Medical Mission in Tamilnadu; and Kerala Gandhi Smarak Nidhi in Kerala. All of the programs provide veterinary and artificial insemination services, fodder development, upgrading of livestock, collection, testing and marketing of milk, training in dairy management and assistance to farmers in obtaining loans.

Since 1973 has assisted the Nepal Women's Organization in a handicraft program designed to provide employment and increase income for women. Program includes skills development, handicrafts production, local marketing and export of handicrafts abroad.

Cooperates with the Human Development Team in Peru in a women's handicraft program which assists mothers' clubs in the purchase of necessary materials and the production and marketing of handicrafts. The program also emphasizes leadership training, public health and family planning.

Also in Peru, assists the Summer Institute of Linguistics in an integrated program with 20 different Indian tribes to train tribal leaders and assist them in forming their own organizations to solve their own basic problems and help train others. Training courses include basic carpentry and mechanics (including operation and maintenance of boat motors, chain saws, etc.). Recently initiated a project with the Aguarunas, one of the largest tribes in Peru, which is designed to assist them to acquire land titles; establish public birth and death registry; increase rice, cacao, lumber and peanut production; and provide bilingual teachers; and hire promoters to coordinate these activities.

Since 1965, has provided assistance to Organizacion de Desarrollo Comunal in Paraguay to organize local village groups to promote food production, and establish small industries and vocational training.

Additional examples of small industry projects supported by WN are: production and sale of audiovisual/development materials (in local languages) in

Mexico; cooperation with the Mennonite Central Committee in a food production/- grain storage facilities program in Mobin Crochu, Haiti to enable farmers to market their crops more successfully; training, production and marketing of handicrafts as part of a family planning program in Maua, a suburb of Sao Paulo, Brazil; and production of soap and pomade from local ingredients in Bongo, Ghana.

COUNTRIES OF ASSISTANCE: Africa. Ghana. Latin America. Bolivia, Brazil, Haiti, Mexico, Paraguay, Peru. Near East-South Asia. India, Nepal.

EXPENDITURES: Total: \$936,894. SED: \$56,214. (6/30/81)
SED Current Budget: \$74,566. (6/30/82)

PUBLICATIONS & AUDIO-VISUALS: The World Neighbors Development Communications Materials price list includes over 90 filmstrips, 3 newsletters, 5 booklets, 6 flipcharts and 2 books (available on request).

WRC

**** WORLD RELIEF CORPORATION**

P.O. Box WRC, Wheaton, Illinois 60187 -- (312) 665-0235

OBJECTIVES: "To support programs which "meet real and felt needs and can be reproduced by others with minimal or no outside (western) assistance or funding. To encourage activities which will address major needs within a community/country, including credit programs and projects directed towards community development."

PROGRAM OF ASSISTANCE: For example, in Bangladesh, set up a revolving loan fund to provide funds and loans-in-kind to 130 village cooperative societies in Dacope, Kotalipara and Gopalganj; funds Brethern Church vocational typing project; provides funds for 100 fishery ponds; provides technical assistance and management training to 130 primary agricultural societies; operates program to help rickshaw pullers become self-sufficient and help woodchopping and pushcart operators own their own carts; operates training and job-creation program for women in handloom weaving, handicrafts and sewing; conducts a workshop to create jobs based on the production of agro-implements, and operates a timber program in Sunderban.

In Haiti, helps run craft centers that train people in sewing, wood carving and weaving, using locally available materials; helps market crafts in both domestic and foreign markets.

In Rwanda, provides funds for a program at the Cafa Vocational School in Cymbili to train young men in farming and carpentry skills.

In Thailand, supports a project of the Evangelical Covenant Church of America (ECCA) to help small farmers who are victims of loan sharks. They are lent pigs and given training in raising and caring for them along with other assistance. Profits are split between the pig bank and the farmer who receives

another piglet and less assistance until he becomes self-sufficient. Loan repayments go to refinance the program and set up others in pig raising. Also ECCA has purchased a rice mill and hopes to stop local loan sharks by offering farmers low-interest loans to be repaid at the harvest. Also provides support for a handicraft program in the refugee camps; goods are marketed and the funds are used to help purchase new supplies.

MANAGERIAL & TECHNICAL FEATURES: Management workshops focus on leadership development of project personnel. Technical assistance is provided by local sources or technical consultants.

COUNTRIES OF ASSISTANCE: Africa. Burundi, Kenya, Mali, Rwanda, Upper Volta, Zaire. East Asia & Pacific. Indonesia, Philippines, Thailand. Latin America. Bolivia, Haiti. Near East-South Asia. Bangladesh.

EXPENDITURES: Total: \$6,712,912. SED: \$126,197. (9/30/81)
SED Current Budget: \$224,368. (9/30/82)

WVRO

WORLD VISION RELIEF ORGANIZATION, INC.

919 West Huntington Drive, Monrovia, California 91016 -- (213) 357-1111/7979

PROGRAM OF ASSISTANCE: Provides support for multi-purpose community development programs including vocational training and the development of income-generating projects in rural and urban areas. For example, in Kenya, assists small businesses and cooperatives engaged in activities such as breadbaking, crafts development, street vending and the operation of small restaurants. Also helps establish beekeeping and animal husbandry projects to increase family and community income levels.

In Sri Lanka, engaged in the establishment of numerous cottage industries at the lowest level including the production of hand-held farm and domestic tools.

In the Philippines, helps provide training and assistance in the establishment of animal husbandry cooperatives.

COUNTRIES OF ASSISTANCE: Africa. Burundi, Central African Republic, Ethiopia, Ghana, Kenya, Madagascar, Malawi, Mali, Senegal, Somalia, South Africa, Sudan, Swaziland, Tanzania, Uganda, Upper Volta, Zaire, Zambia, Zimbabwe. East Asia & Pacific. Burma, Fiji, Hong Kong, Indonesia, Kampuchea, Korea, Laos, Papua New Guinea, Philippines, Singapore, Solomon Islands, Taiwan, Thailand, Tonga, Vanuatu, Vietnam. Latin America. Bolivia, Brazil, Chile, Colombia, Costa Rica, Dominican Republic, Ecuador, El Salvador, Guatemala, Haiti, Honduras, Jamaica, Mexico, Nicaragua, Panama, Peru. Near East-South Asia. Bangladesh, Cyprus, India, Lebanon, Sri Lanka.

EXPENDITURES: Total budget for all overseas ministries of World Vision International derived from U.S. income (World Vision International includes World Vision, Inc. and World Vision Relief Organization, Inc. combined): \$62,038,000. (9/30/82)

****+ YOUNG MEN'S CHRISTIAN ASSOCIATIONS OF THE UNITED STATES**

International Division of the National Board
101 North Wacker Drive, Chicago, Illinois 60606 -- (312) 977-0031

OBJECTIVES: Small enterprise development is viewed by the YMCA as one of a variety of means by which the organization can fulfill its mandate to "work for equal opportunity and justice for all" and to "work for the development of the whole person".

PROGRAM OF ASSISTANCE: Through a program of technical and financial support, and communications, training and program development services, assists local YMCA associations to carry out the following small enterprise-related programs: rural marketing cooperatives; vocational training and youth employment involving electrical work, refrigeration, carpentry, blacksmithing, secretarial skills, commercial painting, and cottage industry, as well as feasibility studies, extension services and management training.

For example, in Ghana supports local YMCA projects including: a vocational training center in Accra which provides training in carpentry and masonry for 85 students; Rural Enterprise Guidance Association (REGA) project in Ashanti, in which about 750 individual craftsmen and women in traditional kente weaving, adinkra printing, clay pot making and wood carving industries are being organized in cooperative societies and assisted in basic small-scale business management; rural market cooperative development in the Eastern Region designed to upgrade the existing methods of distribution and marketing of foodstuffs and agricultural products on a cooperative basis, and to create permanent or temporary employment opportunities for youth and unemployed people in communities throughout the region.

Through the Center for International Management Studies (CIMS) brings together top managers of business, industry and government from around the world to exchange ideas, improve management skills and develop values for responsible leadership within their individual enterprises.

MANAGERIAL & TECHNICAL FEATURES: Pre-project evaluation, manpower and labor market surveys, contacts with local and foreign business and industry, co-financing, resource-sharing with local governments.

COUNTRIES OF ASSISTANCE: Africa. Ghana, Liberia, Nigeria, Senegambia, Uganda. East Asia & Pacific. Burma, Indonesia, Philippines, Western Samoa. Latin America. Paraguay. Near East-South Asia. Bangladesh, India, Israel, Pakistan.

EXPENDITURES: Total: \$1,009,224. SED: \$300,000 (approximately).
 (12/31/81)

PROGRAM PERSONNEL: 3 U.S. (1 administration, 2 professional support). Employs short-term U.S. specialists and volunteer members of the International Division's Overseas Service Corps.

PUBLICATIONS AND AUDIO-VISUALS: Rural Youth, by Dennis Oliver (Fiji YMCA), (\$4.00). Other materials have been developed in coordination with other agencies, but are not distributed by YMCA of the USA.

YWCA

**** YOUNG WOMEN'S CHRISTIAN ASSOCIATION OF THE U.S.A.**

World Relations Unit of the National Board
135 West 50th Street, New York, New York 10022 -- (212) 621-5115

OBJECTIVES: To support national YWCA programs which promote cooperative community effort; are based on local resources, cultural patterns and life styles; promote self-help and self-reliance; and create employment and increase economic productivity.

PROGRAM OF ASSISTANCE: The YWCA of the U.S.A. does not initiate development projects overseas. National YWCAs in 84 countries plan their own programs in response to World YWCA priorities and their country's development focus. Responds to specific requests for funding personnel, and equipment and facilities, through the World YWCA Cooperation for Development Program.

Below are some examples of YWCA-supported projects in small enterprise:

In Bangladesh, has helped support training for 330 women in jute handicrafts at the YWCA Craft Centre in Dacca since 1973. The Centre employs 80 women as regular workers and another 71 as home workers. The present manager of the Centre recently returned from a brief observation tour of craft work in India with several new ideas to diversify production. The Centre is now engaged in screen painting and production of bags and wall hangings made from unbleached cotton, as well as jute crafts. Marketing is through the local outlet store, Jute Works and the Bangladesh Handicrafts Cooperative Foundation (KARIKA) in the country and five countries overseas.

Aided the women of a YWCA-supported adult education class in Madras, India, start a wet grinding center for rice on a cooperative basis in 1980. A wet-grinding machine is an electric machine which grinds rice and pulverizes it into a dough. The local women raised half the funds, arranged for the necessary facilities including electricity and water, and bought the equipment. The Centre is now run by these women, with the YWCA secretary the only Association member on the cooperative's committee. First year profits from the cooperative have been divided among the women, some of whom have put their money in the bank with a view to expanding the project.

In Iringa, Tanzania, supports a poultry industry operated by one of the eight branches of the YWCA of Tanzania. The industry employs an increasing number of local women, supplies poultry and eggs to the local community, and uses locally-produced poultry feed.

MANAGERIAL & TECHNICAL FEATURES: Use of indigenous materials to save costs and preserve environment and cultural arts.

COUNTRIES OF ASSISTANCE: Africa. Ghana, South Africa, Tanzania, Zambia. East Asia & Pacific. Papua-New Guinea. Near East-South Asia. Bangladesh, India.

INDEX TO AGENCY ACTIVITIES

This index serves as a quick reference for identifying which agencies are involved in a particular activity (by code name and page number) in the field of small enterprise development assistance as found in this report. It contains 31 terms or types of program activities which have been taken from the TAICH Thesaurus vocabulary. The terms used here have been selected on the basis of their estimated usefulness in indexing and retrieval, and frequency of occurrence in the text of this report.

Each organization is indexed by its code name and the page number on which it appears (e.g. Technoserve, Inc. is listed as TECHNO 61). A complete alphabetical listing of organizations with their codes and page numbers can be found in the Table of Contents at the front of the report.

It should be noted that this index provides reference only to those activities which are specifically mentioned in the program descriptions and, therefore, is not inclusive of all areas of agency support or operation in this field.

Below is a listing of the 31 terms found in this index.

accounting/bookeeping	fisheries
agribusiness	information systems
animal husbandry	institution building
appropriate technology	maintenance/repair
audio-visual/teaching materials	management training
beekeeping	marketing
cooperatives	metal work
cottage industry	processing/preservation/storage, food
crafts	research/field studies
credit/loans	transportation
dairy products	urban development
disabled persons	vocational/technical training
energy	wearing apparel
equipment/supplies, provision of	women
evaluation	wood work
extension training/services	

accounting/bookkeeping

AFSC 6, AURO 9, CODEL 21, CUNA 23, FTW 28, IIDI 33, OICI 46, PADF 47, TECHNO 61, VDC 66, VITA 67, WE 71

agribusiness (see also processing/preservation/storage, food)

ATI 1, AITEC 2, AFCARE 4, ABC 5, AFSC 6, ASIA 8, AURO 9, BWA 9, CARE 10, CARIB 12, CRS 13, CCF 15, CWS 17, COLUM FR 19, CLUSA 21, EASTMEN 24, FORD 25, FPP 26, FSP 26, HEIFER 30, HC 31, ICA 33, IDEAS 35, IIDI 33, IESC 35, IIRR 37, IPHRD 38, LWR 41, MM/FFHF 43, MCC 43, MMH 45, NOSR 45, OXFAM 46, PARTNER 49, PFP 50, PATH 52, RCLDS 55, SALVA 56, SAVE 57, SIM 59, SAM 60, SBC 60, TECHNO 61, TUP 62, UMC 64, UMCOR 64, VDC 66, VITA 67, WINROCK 69, WN 73, WRC 74, YWCA 77

animal husbandry

AFCARE 4, ABC 5, AFSC 6, BWA 9, CARIB 12, CRS 13, CCF 15, CNEC 16, CWS 17, COLUM FR 19, EASTMEN 24, EPISCO 24, FSP 26, HEIFER 30, IDEAS 35, IPHRD 38, IVS 39, LWR 41, MKNOL SR 42, MM/FFHF 43, NOSR 45, OXFAM 46, PATH 52, SALES FR 55, SALVA 56, SAVE 57, SIM 59, SBC 60, TECHNO 61, TUP 62, UCBWM 63, UMC 64, UMCOR 64, UPC 65, VITA 67, WINROCK 69, WC 70, WN 73, WRC 74, WVRO 75, YWCA 77

appropriate technology

ATI 1, ABC 5, AFSC 6, AURO 9, CRS 13, CWS 17, CRD 20, FRIENDS 29, ICA 33, IIRR 37, MM/FFHF 43, MCC 43, PARTNER 49, PFP 50, SALVA 56, SAVE 57, SELF 59, TECHNO 61, UMCOR 64, UPC 65, VIA 66, WE 71, WMPL 72

audio-visual/teaching materials

AITEC 2, CARN 13, HEIFER 30, IIDI 33, NOSR 45, TECHNO 61, VITA 67, WINROCK 69, WE 71, WN 73, YMCA 77

beekeeping

AITEC 2, AFSC 6, CARE 10, CODEL 21, FPP 26, HEIFER 30, LWR 41, PATH 52, SALVA 56, UMC 64, UMCOR 64, UPC 65, WVRO 75

cooperatives

AIFLD 3, AFCARE 4, AID 5, ABC 5, AFSC 6, ASIA 8, AURO 9, CARE 10, CRS 13, CAMA 16, CWS 17, COLUM FR 19, CONCERN 20, CLUSA 20, CODEL 21, EASTMEN 24, EPISCO 24, FORD 25, FPP 26, FRIARS 27, HEIFER 30, HC 31, HC SR 32, ICA 33, IPHRD 38, IVS 39, JUBILE 40, LAM 40, LWR 41, MKNOL SR 42, MCC 43, MEDA 44, MMH 45, OXFAM 46, PADF 47, PARTNER 49, PATH 52, PACT 53, SAVE 57, SBC 60, TECHNO 61, UMC 64, UMCOR 64, UPC 65, VDC 66, WC 70, WN 73, WVRO 75, YMCA 76, YWCA 77

cottage industry

ATI 1, AID 5, ABC 5, AFSC 6, BWA 9, CRS 13, CCF 15, CWS 17, COLUM FR 19, COLUM SR 19, CODEL 21, FORD 25, FRIENDS 29, HC 31, LIONS 35, IHAP 36, IPHRD 38, IVS 39, OXFAM 46, UCBWM 63, UMCOR 64, WN 73, WVRO 75, YMCA 76, YWCA 77

crafts

ATI 1, AID 5, ABC 5, AFSC 6, ASIA 8, AURO 9, BWA 9, CARE 10, CRS 13, CAMA 16, CCF 15, CNEC 16, CBGB 17, CWS 17, COLUM SR 19, CRD 20, CONCERN 20, CLUSA 21, CODEL 21, CUNA 23, FORD 25, FPP 26, FSP 26, FTW 28, FRIENDS 29, GIA 29, HC 31, HC SR 32, ICA 33, LIONS 35, IHAP 36, IPHRD 38, IVS 39, JUBILE 40, LAM 40, LWR 41, MKNOL SR 42, MCC 43, NOSR 45, OXFAM 46, PADF 47, PARTNER 49, PATH 52, PACT 53, SALES FR 55, SAVE 57, SBC 60, TUP 62, UMC 64, UMCOR 64, UPC 65, VDC 66, VITA 67, WC 70, WCF 71, WN 73, WRC 74, WVRO 75, YMCA 76, YWCA 77

credit/loans

ATI 1, AITEC 2, AIFLD 3, AFSC 6, BWA 9, CARE 10, CRS 13, CNEC 16, CWS 17, COLUM

FR 19, CRD 20, CODEL 21, CUNA 23,
EASTMEN 24, FORD 25, FPP 26, FRIARS 27,
HC 31, HC SR 32, ICA 33, IIDI 33, IHAP
36, IIRR 37, LWR 41, MKNOL SR 42, MCC
43, MEDA 44, MMH 45, PADF 47, PFP 50,
PACT 53, PAS 54, SALES FR 55, SAVE 57,
UMC 64, UMCOR 64, UPC 65, VDC 66, WN 73,
WRC 74

dairy products

AURO 9, CWS 17, FORD 25, HEIFER 30,
IPHRD 38, LWR 41, OXFAM 45, PACT 53, UMC
64, UPC 65, VDC 66, WC 70, WN 73

disabled persons

GIA 29, HEIFER 30, LIONS 35, IHAP 36,
PARTNER 49, SALVA 56

energy

ATI 1, AITEC 2, ASIA 8, AURO 9, CARIB
12, CWS 17, ICA 33, IHAP 36, MCC 43,
SAVE 57, SIM 59, UMCOR 64, VITA 67, WMPL
72

equipment/supplies, provision of

AIFLD 3, AID 5, AFSC 6, CARE 10, CRS 13,
CAMA 16, CWS 17, CRD 20, CODEL 21, CUNA
23, EPISCO 24, FSP 26, GIA 29, HEIFER
30, ICA 33, IHAP 36, LAM 40, LWR 41, MCC
43, PADF 47, SAVE 57, SELF 59, SIM 59,
SBC 60, TECHNO 61, VDC 66, VITA 67, WC
70, WMPL, WN, WRC, YMCA 77

evaluation

AITEC 2, CODEL 21, IHAP 36, IIRR 37,
PATH 52, PAS 54, TUP 62, WINROCK 69, WE
71, YMCA 76

extension training/services

ATI 1, ASIA 8, CARE 10, HEIFER 30, ICA
33, LWR 41, OXFAM 46, PADF 47, PFP 50,
SIM 59, YMCA 76

fisheries

AFCARE 4, ABC 5, AURO 9, BWA 9, CARE 10,
CRS 13, CCF 15, CNEC 16, CWS 17, CLUSA
21, CODEL 21, FPP 26, FSP 26, HC 31,
IESC 35, IHAP 36, LAM 40, MMH 45, OXFAM
46, PADF 47, RCLDS 55, SALVA 56, SBC 60,
TUP 62, UCBWM 63, UMC 64, UMCOR 64, UPC
65, VITA 67, WRC 74

information systems

AURO 9, FORD 25, PFP 50, TECHNO 61, VITA
67, WINROCK 69, WCF 71

institution building

ATI 1, AITEC 2, AIFLD 3, AFCARE 4, CARE
10, CARIB 12, CUNA 23, IIRR 37, OICI 46,
PADF 47, PFP 50, PAS 54, WINROCK 69

maintenance/repair

ATI 1, ABC 5, CRS 13, CWS 17, CODEL 21,
FPP 26, IIDI 33, IHAP 36, IIRR 37, PADF
47, PACT 53, SALVA 56, SBC 60, UPC 65,
VDC 66, VITA 67

management training

ATI 1, AITEC 2, AFSC 6, ASIA 8, CARE 10,
CRS 13, COLUM FR 19, CUNA 23, FRIENDS
29, HEIFER 30, HC SR 32, ICA 33, IIDI
33, IESC 35, IVS 39, LWR 41, MKNOL SR
42, NOSR 45, OICI 46, PADF 47, PFP 50,
PATH 52, -ACT 53, PAS 54, SAVE 57, SBC
60, TECHNO 61, TUP 62, UPC 65, VDC 66,
WINROCK 69, WRC 74, YMCA 76

marketing

AITEC 2, AID 5, AFSC 6, CARE 10, CARIB
12, CRS 13, CAMA 16, CBGB 17, CWS 17,
COLUM FR 19, COLUM SR 19, CONCERN 20,
CLUSA 21, CODEL 21, EPISCO 24, FPP 26,
FSP 26, FTW 28, HC SR 32, ICA 33, IIDI
33, IHAP 36, IPHRD 38, IVS 39, JUBILE
40, LWR 41, MKNOL SR 42, MM/FFHF 43, MCC
43, NOSR 45, OXFAM 46, PARTNER 49, PFP
50, PATH 52, PACT 53, SALVA 56, SAVE 57,

SAM 60, TECHNO 61, TUP 62, UMCOR 64, VDC 66, WC 70, WN 73, WRC 74, YMCA 76, YWCA 77

metal work

AFSC 6, CWS 17, CODEL 21, FSP 26, GIA 29, ICA 33, IESC 35, OXFAM 46, PADF 47, SALVA 56, SAVE 57, UMCOR 64, WMPL 72

processing/preservation/storage, food

ATI 1, AURO 9, BWA 9, CARE 10, CARIB 12, CRS 13, CWS 17, CLUSA 21, FORD 25, FPP 26, LIONS 35, ICA 33, IESC 35, LWR 41, MM/FFHF 43, PATH 52, RCLDS 55, SALVA 56, SAVE 57, TUP 62, UCBWM 63, UMC 64, UPC 65, VDC 66, WINROCK 69, WN 73

research/field studies

AITEC 2, ASIA 8, AURO 9, IIRR 37, LWR 41, PFP 50, PATH 52, TECHNO 61, VDC 66, VITA 67, WINROCK 69, YMCA 76

transportation

ATI 1, AIFLD 3, GIA 29, ICA 33, IIDI 33, IESC 35, LWR 41, PACT 53, SAVE 57, SAM 60, VDC 66

urban development

AITEC 2, AIFLD 3, CLUSA 21, ICA 33, PFP 50, PACT 53, SALVA 56, SAVE 57, SBC 60, UMCOR 64, WVRO 75, YMCA 76

vocational/technical training (see also maintenance/repair, metal work, woodwork)

ATI 1, AIFLD 3, AFCARE 4, AID 5, ABC 5, AFSC 6, ASIA 8, AURO 9, BWA 9, CARE 10, CRS 13, CAMA 16, CCF 15, CNEC 16, CWS 17, COLUM SR 19, COLUM FR 19, CRD 20, CONCERN 20, CODEL 21, FPP 26, FSP 26, FRIENDS 29, GIA 29, HEIFER 30, HC 31, ICA 33, LIONS 35, IIDI 33, IHAP 36, IIRR 37, IPHRD 38, LAM 40, LWR 41, MKNOL SR 42, NOSR 45, OICI 46, OXFAM 46, PADF 47,

PARTNER 49, PFP 50, PATH 52, SALES FR 55, SALVA 56, SAVE 57, SELF 59, SAM 60, SBC 60, TECHNO 61, TUP 62, UCBWM 63, UMCOR 64, UPC 65, WINROCK 69, WC 70, WE 71, WMPL 72, WN 73, WRC 74, WVRO 75, YMCA 76

wearing apparel

AIFLD 3, AFSC 6, AURO 9, BWA 9, CRS 13, FORD 25, FPP 26, FSP 26, HC SR 32, IIDI 33, IESC 35, IHAP 36, IVS 39, LAM 40, LWR 41, NOSR 45, PATH 52, SALES FR 55, SAVE 57, SBC 60, TUP 62, UMCOR 64, WC 70, WRC 74

women

ATI 1, AIFLD 3, AFCARE 4, ABC 5, AFSC 6, ASIA 8, CARE 10, CARN 13, CRS 13, CWS 17, COLUM SR 19, CRD 20, CODEL 21, CUNA 23, FORD 25, FPP 26, FSP 26, FRIENDS 29, HC SR 32, LIONS 35, IHAP 36, IVS 39, LAM 40, MKNOL SR 42, OXFAM 46, PADF 47, PARTNER 49, PFP 50, PATH 52, PACT 53, SAVE 57, SBC 60, UMC 64, UMCOR 64, WC 70, WE 71, WN 73, WRC 74, YWCA 77

wood work

AIFLD 3, AFSC 6, BWA 9, CARE 10, CNEC 16, CWS 17, COLUM FR 19, CONCERN 20, EASTMEN 24, FSP 26, IHAP 36, IPHRD 38, JUBILE 40, OICI 46, OXFAM 46, PARTNER 49, SALES FR 55, SALVA 56, SAM 60, TUP 62, UMCOR 64, WC 70, WMPL 72, WN 73, WRC 74, YMCA 76

COUNTRY INDEX

The following index provides country access to those organizations with "countries of assistance" listings in their entries. Since some organizations are not so listed because the countries they assist vary from year to year, they appear in a separate listing at the end of the country index.

AFRICA

ANGOLA

Baptist World Aid
United Methodist Church

BENIN

Catholic Relief Services
Ford Foundation

BOTSWANA

Coordination in Development, Inc.
International Voluntary Services
Lutheran World Relief, Inc.
Partnership for Productivity/International
United Church Board for World Ministries
United Methodist Church
United Methodist Committee on Relief

BURUNDI

Catholic Relief Services
World Relief Corporation
World Vision Relief Organization, Inc.

CAMEROON

Catholic Relief Services
Credit Union National Association, Inc.
Heifer Project International, Inc.
Lutheran World Relief, Inc.
Self Help Foundation
United Methodist Committee on Relief
United Presbyterian Church in the U.S.A.

CENTRAL AFRICAN REPUBLIC

World Concern
World Vision Relief Organization, Inc.

CONGO

Salvation Army

DJIBOUTI

Catholic Relief Services
International Human Assistance Programs, Inc.

EQUATORIAL GUINEA

International Human Assistance Programs, Inc.

ETHIOPIA

Baptist World Aid
Catholic Relief Services
Church World Service
Eastern Mennonite Board of Missions and Charities
Lutheran World Relief, Inc.
Mennonite Economic Development Associates, Inc.
SIM International
United Presbyterian Church in the U.S.A.
World Vision Relief Organization, Inc.

GHANA

Catholic Relief Services
Christian Nationals Evangelism Commission, Inc.
Coordination in Development, Inc.
Heifer Project International, Inc.
Priests and Brothers of the Congregation of Holy Cross (C.S.C.)
International Institute of Rural Reconstruction
Salvation Army
Technoserve, Inc.
United Church Board for World Ministries
United Methodist Church
United Methodist Committee on Relief
United Presbyterian Church in the U.S.A.
World Education, Inc.
World Neighbors, Inc.
World Vision Relief Organization, Inc.

Young Men's Christian Associations of the United States
Young Women's Christian Association of the U.S.A.

GUINEA-BISSAU

American Friends Service Committee
Catholic Relief Services
Oxfam America
United Presbyterian Church in the U.S.A.

IVORY COAST

Catholic Relief Services
Institute of Cultural Affairs

KENYA

A.T. International
Catholic Relief Services
Christian Children's Fund, Inc.
Christian Nationals' Evangelism Commission, Inc.
Church World Service
Credit Union National Association, Inc.
Eastern Mennonite Board of Missions and Charities
Ford Foundation
Foster Parents Plan
Friends United Meeting
Heifer Project International, Inc.
Priests and Brothers of the Congregation of Holy Cross (C.S.C.)
Institute of Cultural Affairs
Institute for International Development, Inc.
Lutheran World Relief, Inc.

Meals for Millions/Freedom from
Hunger Foundation
Mill Hill Missionaries (M.M.)
Partnership for Productivity/Inter-
national
Private Agencies Collaborating
Together, Inc.
Public Administration Service
Salvation Army
Southern Baptist Convention
Technoserve, Inc.
United Church Board for World
Ministries
United Methodist Church
United Methodist Committee on Relief
United Presbyterian Church in the
U.S.A.
Winrock International
World Concern
World Education, Inc.
World Relief Corporation
World Vision Relief Organization, Inc.

LESOTHO

CARE, Inc.
Catholic Relief Services
Credit Union National Association, Inc.
Opportunities Industrialization Centers
International, Inc.
Salvation Army
United Presbyterian Church in the
U.S.A.
Winrock International

LIBERIA

Baptist World Aid
Catholic Relief Services
Christian Nationals' Evangelism
Commission, Inc.

Coordination in Development, Inc
Heifer Project International, Inc.
Priests and Brothers of the Congre-
gation of Holy Cross (C.S.C.)
Partnership for Productivity/Inter-
national
United Methodist Church
Winrock International
Young Men's Christian Associations
of the United States

MADAGASCAR

Catholic Relief Services
Lutheran World Relief, Inc.
World Vision Relief Organization, Inc.

MALAWI

A.T. International
Coordination in Development, Inc.
Credit Union National Association, Inc.
Partnership for Productivity/Inter-
national
Private Agencies Collaborating Together
Inc.
United Methodist Committee on Relief
United Presbyterian Church in the
U.S.A.
World Vision Relief Organization, Inc.

MALI

Africare
American Friends Service Committee
Ford Foundation
Foster Parents Plan

United Church Board for World
Ministries
United Presbyterian Church in the
U.S.A.

World Relief Corporation
World Vision Relief Organization, Inc.

MAURITANIA

Africare

Catholic Relief Services

Lutheran World Relief, Inc.

MAURITIUS

United Methodist Committee on Relief
United Presbyterian Church in the
U.S.A.

MOROCCO

Catholic Relief Services

Ford Foundation

MOZAMBIQUE

Catholic Relief Services

Lutheran World Relief, Inc.

Salvation Army

United Methodist Church
United Presbyterian Church in the
U.S.A.

NAMIBIA

United Presbyterian Church in the
U.S.A.

NIGER

Africare

Christian Children's Fund
Church World Service

Lutheran World Relief, Inc.

United Church Board for World
Ministries
United Methodist Committee on Relief
United Presbyterian Church in the
U.S.A.

NIGERIA

Africare

Coordination in Development, Inc.

Episcopal Church in the U.S.A.

Ford Foundation

Institute of Cultural Affairs

Public Administration Service

Salvation Army
SIM International
Southern Baptist Convention

United Methodist Church
United Methodist Committee on Relief

Young Men's Christian Associations
of the United States

RWANDA

Baptist World Aid

Catholic Relief Services
The Cooperative League of the U.S.A.

World Relief Corporation

SENEGAMBIA

Africare

Catholic Relief Services
Church World Service

United Methodist Committee on Relief

World Vision Relief Organization, Inc.

Young Men's Christian Associations of
the United States

SEYCHELLES

Catholic Relief Services

SIERRA LEONE

A.T. International

Catholic Relief Services
Credit Union National Association, Inc.

Foster Parents Plan

Meals for Millions/Freedom from
Hunger Foundation

Opportunities Industrialization
Centers International, Inc.

United Methodist Church

SOMALIA

Africare

Baptist World Aid

Catholic Relief Services

Lutheran World Relief, Inc.

United Church Board for World
Ministries

World Concern
World Vision Relief Organization, Inc.

SOUTH AFRICA

Baptist World Aid

Catholic Relief Services

Salvation Army

United Church Board for World
Ministries

United Methodist Church
United Presbyterian Church in the
U.S.A.

World Vision Relief Organization, Inc.

Young Women's Christian Association
of the U.S.A.

SUDAN

Catholic Relief Services
Coordination in Development, Inc.

Ford Foundation
Foster Parents Plan

International Voluntary Services

Lutheran World Relief

United Church Board for World
Ministries
United Presbyterian Church in the
U.S.A.

World Vision Relief Organization, Inc.

SWAZILAND

International Human Assistance
Programs, Inc.

Salvation Army

World Vision Relief Organization, Inc.

TANZANIA

Catholic Relief Services
Church World Service

Eastern Mennonite Board of Missions and
Charities
Episcopal Church in the U.S.A.

Ford Foundation

Heifer Project International, Inc.

Lutheran World Relief, Inc.

Maryknoll Sisters of St. Dominic

Oxfam America

Salvation Army
Self Help Foundation
Southern Baptist Convention

United Church Board for World
Ministries
United Methodist Committee on Relief
United Presbyterian Church in the
U.S.A.

World Vision Relief Organization, Inc.

Young Women's Christian Association
of the U.S.A.

Save the Children

United Methodist Committee on Relief

UGANDA

Africare

Baptist World Aid

Catholic Relief Services
Christian Children's Fund, Inc.

Ford Foundation

Priests and Brothers of the Congre-
gation of Holy Cross (C.S.C.)

Salvation Army
Southern Baptist Convention

United Church Board for World
Ministries
United Methodist Committee on Relief
United Presbyterian Church in the
U.S.A.

World Concern
World Education, Inc.
World Neighbors, Inc.
World Vision Relief Organization, Inc.

Young Men's Christian Associations
of the United States

TOGO

Catholic Relief Services
Credit Union National Association, Inc.

Lutheran World Relief, Inc.

United Church Board for World
Ministries
United Presbyterian Church in the
U.S.A.

TUNISIA

Ford Foundation

UPPER VOLTA

Africare

Baptist World Aid

Catholic Relief Services

Foster Parents Plan

Oxfam America

Partnership for Productivity/Inter-
national

Save the Children
Southern Baptist Convention

World Relief Corporation
World Vision Relief Organization, Inc.

ZAIRE

American Baptist Churches in the U.S.A.
Baptist World Aid
Catholic Relief Services
Heifer Project International, Inc.
Mennonite Economic Development
Associates, Inc.
Salesians of St. John Bosco (S.D.B.)
Salvation Army
Technoserve, Inc.
United Methodist Church
United Presbyterian Church in the
U.S.A.
World Relief Corporation
World Vision Relief Organization, Inc.

ZAMBIA

Africare
American Friends Service Committee
Church World Service
Ford Foundation
Institute of Cultural Affairs
Private Agencies Collaborating Together
Salvation Army
United Church Board for World
Ministries
United Methodist Church
United Presbyterian Church in the
U.S.A.
World Vision Relief Organization, Inc.
Young Women's Christian Association
of the U.S.A.

ZIMBABWE

Africare
American Friends Service Committee
Baptist World Aid
Catholic Relief Services
Ford Foundation
Lutheran World Relief, Inc.
Oxfam America
Private Agencies Collaborating Together
Inc.
Salvation Army
Save the Children
United Church Board for World
Ministries
United Methodist Church
World Vision Relief Organization, Inc.

EAST ASIA AND PACIFIC

BURMA

Salvation Army
United Church Board for World
Ministries
United Methodist Church
World Vision Relief Organization, Inc.
Young Men's Christian Associations
of the United States

CHINA

Church World Service
Volunteers in Asia, Inc

COOK ISLANDS

International Human Assistance
Programs, Inc.

United Presbyterian Church in the
U.S.A.

United Presbyterian Church in the
U.S.A.

World Vision Relief Organization, Inc.

FEDERATED STATES OF MICRONESIA

United Church Board for World
Ministries

FIJI

A.T. International

Catholic Relief Services
Church World Service
Society of St. Columban (S.S.C.)

Foundation for the Peoples of the
South Pacific, Inc.

Heifer Project International, Inc.

Salvation Army

United Methodist Committee on Relief
United Presbyterian Church in the
U.S.A.

World Vision Relief Organization, Inc.

INDONESIA

Asia Foundation

Baptist World Aid

Catholic Relief Services
Christian Children's Fund
Christian Nationals' Evangelism
Commission, Inc.
CONCERN America
Cooperative League in the U.S.A.

Ford Foundation

Foster Parents Plan

Institute of Cultural Affairs
Institute for International Develop-
ment, Inc.
International Human Assistance
Programs, Inc.

Pathfinder Fund

Salvation Army
Save the Children

United Church Board for World
Ministries
United Methodist Church
United Presbyterian Church in the
U.S.A.

Volunteers in Asia, Inc.

Winrock International
World Concern
World Relief Corporation
World Vision Relief Organization, Inc.

Young Men's Christian Associations
of the United States

HONG KONG

Church World Service
Coordination in Development, Inc.

Institute of Cultural Affairs

Salvation Army

United Church Board for World
Ministries

United Methodist Church
United Methodist Committee on Relief

KAMPUCHEA

Baptist World Aid

Catholic Relief Services
Church World Service

Heifer Project International, Inc.

United Church Board for World
Ministries

World Vision Relief Organization, Inc.

KIRIUVATI

Foundation for the Peoples of the
South Pacific, Inc.

KOREA

Asia Foundation

Catholic Relief Services
Christian Children's Fund, Inc.
Church World Service
Missionary Sisters of St. Columban
(S.S.C.)
Society of St. Columban (S.S.C.)

Institute of Cultural Affairs
International Human Assistance
Programs, Inc.

Meals for Millions/Freedom from
Hunger Foundation

Salvation Army

United Church Board for World
Ministries
United Methodist Church
United Presbyterian Church in the
U.S.A.

Volunteers in Asia, Inc.

World Vision Relief Organization, Inc.

LAOS

World Vision Relief Organization, Inc.

MALAYSIA

Asia Foundation

Christian Nationalists' Evangelism
Commission, Inc.

Institute of Cultural Affairs

Public Administration Service

Salvation Army

United Methodist Church

MACAO

Catholic Relief Services

PAPUA NEW GUINEA

Baptist World Aid

Catholic Relief Services

Foundation for the Peoples of the
South Pacific, Inc.

International Human Assistance
Programs, Inc.

Salvation Army

United Presbyterian Church in the
U.S.A.

World Concern
World Vision Relief Organization, Inc.

Young Women's Christian Association
of the U.S.A.

PHILIPPINES

A.T. International
American Baptist Churches in the U.S.A.
Asia Foundation

Baptist World Aid

Catholic Relief Services
Christian Nationals' Evangelism
Commission, Inc.
Church World Service
Missionary Sisters of St. Columban
(S.S.C.)
Society of St. Columban (S.S.C.)
Coordination in Development, Inc.

Eastern Mennonite Board of Missions
and Charities
Episcopal Church in the U.S.A.

Ford Foundation
Foster Parents Plan

Heifer Project International, Inc.

Institute for International Develop-
ment, Inc.

Institute of Cultural Affairs
International Human Assistance
Programs, Inc.

International Institute of Rural
Reconstruction

International Program for Human
Resource Development, Inc.

Jubilee, Inc.

Maryknoll Sisters of St. Dominic (M.M.)
Mill Hill Missionaries

Salvation Army
Southern Baptist Convention

United Church Board for World
Ministries

United Methodist Church
United Presbyterian Church in the
U.S.A.

Volunteers in Asia, Inc.

World Concern
World Education, Inc.
World Relief Corporation
World Vision Relief Organization, Inc.

Young Men's Christian Associations
of the United States

SINGAPORE

Salvation Army

United Methodist Church

World Vision Relief Organization, Inc.

SOLOMON ISLANDS

Catholic Relief Services
Coordination in Development, Inc.

Episcopal Church in the U.S.A.

Foundation for the Peoples of the
South Pacific, Inc.

International Human Assistance
Programs, Inc.

World Vision Relief Organization, Inc.

TAIWAN

Asia Foundation

Catholic Relief Services
Christian Children's Fund, Inc

Heifer Project International, Inc.

Institute of Cultural Affairs

Salvation Army

United Church Board for World
Ministries

United Methodist Church
United Presbyterian Church in the
U.S.A.

Volunteers in Asia, Inc.

World Vision Relief Organization, Inc.

THAILAND

Asia Foundation
American Baptist Churches in the U.S.A.

Baptist World Aid

Catholic Relief Services
Christian and Missionary Alliance
Christian Children's Fund, Inc.
Christian Nationals' Evangelism
Commission Inc.
Church World Service
CONCERN America

Ford Foundation
Foster Parents Plan

International Human Assistance
Programs, Inc.
International Institute of Rural
Reconstruction
International Program for Human
Resource Development, Inc.

Jubilee, Inc.

Meals for Millions/Freedom from Hunger
Foundation

Salvation Army
Southern Baptist Convention

United Presbyterian Church in the
U.S.A.

Winrock International
World Concern
World Relief Corporation
World Vision Relief Organization, Inc.

TONGA

Foundation for the Peoples of the
South Pacific, Inc.

World Vision Relief Organization, Inc.

VANUATU

Coordination in Development, Inc.
International Human Assistance
Programs, Inc.

World Vision Relief Organization

VIETNAM

Church World Service
Coordination in Development, Inc.

United Presbyterian Church in the
U.S.A.

World Vision Relief Organization, Inc.

WESTERN SAMOA

Catholic Relief Services

Institute of Cultural Affairs

Meals for Millions/Freedom From
Hunger Foundation

Public Administration Service

Young Men's Christian Associations
of the United States

LATIN AMERICA

ANTIGUA

Caribbean Council
Church World Service
Credit Union National Association, Inc.

Meals for Millions/Freedom From
Hunger Foundation

Oxfam America

Pan American Development Foundation

Partners of the Americas

Self Help Foundation

ARGENTINA

Baptist World Aid

Episcopal Church in the U.S.A.

Salvation Army

United Church Board for World
Ministries

United Methodist Church

United Presbyterian Church in the
U.S.A.

BAHAMAS

Pan American Development Foundation

Salvation Army

BARBADOS

Caribbean Council
Credit Union National Association, Inc.

Pan American Development Foundation
Partners of the Americas

Salvation Army

BELIZE

CARE, Inc.
Catholic Relief Services
Credit Union National Association, Inc.

Heifer Project International, Inc.

Mennonite Economic Development
Associates, Inc.

Pan American Development Foundation
Partners of the Americas

Salvation Army

United Church Board for World
Ministries
United Presbyterian Church in the
U.S.A.

Winrock International

BOLIVIA

Catholic Relief Services
Christian Children's Fund, Inc.
Church World Service

Foster Parents Plan

Heifer Project International, Inc.

International Voluntary Services

Lutheran World Relief, Inc.

Mennonite Economic Development
Associates, Inc.

Oxfam America

Pan American Development Foundation
Partners of the Americas

Salvation Army
South America Mission, Inc.

United Methodist Church
United Methodist Committee on Relief
United Presbyterian Church in the
U.S.A.

World Concern
World Neighbors, Inc.
World Relief Corporation
World Vision Relief Organization, Inc.

BRAZIL

A.T. International
Accion International/AITEC

Baptist World Aid

Catholic Relief Services
Christian Children's Fund, Inc.

Ford Foundation
Institute of Cultural Affairs

Lutheran World Relief, Inc.

Meals for Millions/Freedom from Hunger
Foundation

Pan American Development Foundation
Partners of the Americas

Salvation Army
South America Mission, Inc.
Southern Baptist Convention

United Church Board for World
Ministries
United Methodist Church
United Presbyterian Church in the
U.S.A.

Winrock International
World Education, Inc.
World Neighbors, Inc.
World Vision Relief Organization, Inc.

CARIBBEAN REGION

Partnership for Productivity/Inter-
national

United Methodist Church
United Methodist Committee on Relief

CAYMAN ISLANDS

Pan American Development Foundation

CHILE

American Friends Service Committee
Baptist World Aid
Catholic Relief Services
Society of St. Columban (S.S.C.)

Ford Foundation

Heifer Project International, Inc.
Priests and Brothers of the Congre-
gation of Holy Cross (C.S.C.)

Institute of Cultural Affairs

Lutheran World Relief, Inc.

Maryknoll Sisters of St. Dominic (M.M.)

Pan American Development Foundation

Salvation Army
Southern Baptist Convention

United Methodist Church
United Presbyterian Church in the
U.S.A.

World Vision Relief Organization, Inc.

COLOMBIA

A.T. International
Accion International/AITEC

Catholic Relief Services

Ford Foundation
Foster Parents Plan

Institute for International Develop-
ment, Inc.
International Institute of Rural
Reconstruction

Latin American Mission

Mennonite Central Committee
Mennonite Economic Development
Associates, Inc.

Pan American Development Foundation
Partners of the Americas

Save the Children
Southern Baptist Convention

United Presbyterian Church in the
U.S.A.

World Concern
World Vision Relief Organization, Inc.

COSTA RICA

AFL-CIO (American Federation of Labor
and Congress of Industrial
Organizations), American Institute
for Free Labor Development
Accion International/AITEC

Baptist World Aid

CARE, Inc.
Catholic Relief Services

Ford Foundation

Institute for International Develop-
ment, Inc.

Latin American Mission

Mennonite Economic Development
Associates, Inc.

Pan American Development Foundation
Partners of the Americas
Pathfinder Fund

Salvation Army

United Church Board for World
Ministries

United Methodist Church
United Presbyterian Church in the
U.S.A.

Winrock International
World Vision Relief Organization, Inc.

CUBA

Catholic Relief Services

Salvation Army

United Methodist Church

DOMINICA

A.T. International

Baptist World Aid

Caribbeana Council
Catholic Relief Services
Credit Union National Association, Inc.

Heifer Project International, Inc.

Oxfam America

Pan American Development Foundation
Partners of the Americas
Partnership for Productivity/Inter-
national

World Education, Inc.

DOMINICAN REPUBLIC

A.T. International
Accion International/AITEC
AFL-CIO (American Federation of Labor
and Congress of Industrial
Organizations), American Institute
for Free Labor Development

Baptist World Aid

CARE, Inc.
Caribbeana Council
Catholic Relief Services
Church World Service
Compassion Relief & Development, Inc.
Coordination in Development, Inc.

Heifer Project International, Inc.

Institute for International Development
Inc.

Mennonite Economic Development
Associates, Inc.

Pan American Development Foundation
Partners of the Americas

Save the Children

United Methodist Committee on Relief
United Presbyterian Church in the
U.S.A.

Winrock International
World Vision Relief Organization

ECUADOR

AFL-CIO (American Federation of Labor
and Congress of Industrial
Organizations), American Institute
for Free Labor Development

Catholic Relief Services
CONCERN America

Foster Parents Plan

Heifer Project International, Inc.

Lutheran World Relief, Inc.

Pan American Development Foundation
Partners of the Americas
Private Agencies Collaborating Together

Salesians of St. John Bosco (S.D.B.)

United Church Board for World
Ministries

United Methodist Church
United Methodist Committee on Relief
United Presbyterian Church in the
U.S.A.

World Vision Relief Organization, Inc.

EL SALVADOR

AFL-CIO (American Federation of Labor
and Congress of Industrial
Organizations), American Institute
for Free Labor Development
American Baptist Churches in the U.S.A.

Baptist World Aid

Catholic Relief Services

Episcopal Church in the U.S.A.

Foster Parents Plan

Pan American Development Foundation
Partners of the Americas

Technoserve, Inc.

World Vision Relief Organization, Inc.

GRENADA

A.T. International

Credit Union National Association, Inc.

Heifer Project International, Inc.

Oxfam America

Pan American Development Foundation

GUATEMALA

CARE, Inc.
Catholic Relief Services
Christian Children's Fund
Christian Nationals' Evangelism
Commission, Inc.

Eastern Mennonite Board of Missions
and Charities

Foster Parents Plan

Heifer Project International, Inc.

International Institute of Rural
Reconstruction
Institute of Cultural Affairs

Lutheran World Relief, Inc.

Pan American Development Foundation
Partners of the Americas

Salvation Army

United Methodist Committee on Relief
United Presbyterian Church in the
U.S.A.

World Vision Relief Organization, Inc.

GUAYANA

Credit Union National Association, Inc.
Pan American Development Foundation
Salvation Army

HAITI

A.T. International
American Baptist Churches in the U.S.A.
Baptist World Aid
CARE, Inc.
Caribbeana Council
Catholic Relief Services
Compassion Relief & Development, Inc.
Foster Parents Plan
Heifer Project International, Inc.
Jubilee, Inc.
Mennonite Central Committee
Mennonite Economic Development
Associates, Inc.
Pan American Development Foundation
Partners of the Americas
Partnership for Productivity/International
Reorganized Church of Jesus Christ of
Latter Day Saints
Salesians of St. John Bosco (S.D.B.)
Salvation Army
Southern Baptist Convention
United Methodist Committee on Relief
Winrock International
World Concern
World Neighbors, Inc.
World Relief Corporation
World Vision Relief Organization, Inc.

HONDURAS

A.T. International
AFL-CIO (American Federation of Labor
and Congress of Industrial
Organizations), American Institute
for Free Labor Development
Catholic Relief Services
Church World Service
CONCERN America
Eastern Mennonite Board of Missions
and Charities
Ford Foundation
Foster Parents Plan
Heifer Project International, Inc.
Institute for International Develop-
ment, Inc.
Lutheran World Relief, Inc.
Meals for Millions/Freedom from
Hunger Foundation
Oxfam America
Pan American Development Foundation
Partners of the Americas
Partnership for Productivity/Inter-
national
Pathfinder fund
Save the Children
Self Help Foundation
United Church Board for World
Ministries
United Presbyterian Church in the
U.S.A.
World Concern
World Vision Relief Organization, Inc.

JAMAICA

Caribbeana Council
Catholic Relief Services
Credit Union National Association, Inc.

Friends United Meeting
Heifer Project International, Inc.
Institute of Cultural Affairs
Mennonite Economic Development
Associates Inc.

Oxfam America

Pan American Development Foundation
Partners of the Americas
Partnership for Productivity/Inter-
national
Pathfinder Fund

Salvation Army
Southern Baptist Convention

United Church Board for World
Ministries

Winrock International
World Vision Relief Organization, Inc.

United Church Board for World
Ministries
United Methodist Church
United Presbyterian Church in the
U.S.A.

World Neighbors, Inc.
World Vision Relief Organization, Inc.

MONTSERRAT

Credit Union National Association, Inc.

Pan American Development Foundation

NEVIS

Caribbeana Council
Credit Union National Association, Inc.

Ford Foundation

Pan American Development Foundation

MEXICO

Accion International/AITEC
American Baptist Churches in the U.S.A.
American Friends Service Committee

Catholic Relief Services
Christian Children's Fund, Inc.
Christian Nationals' Evangelism
Commission, Inc.
Church World Service

Ford Foundation

Goodwill Industries of America, Inc.

Heifer Project International, Inc.

Institutional Development & Economic
Affairs Service, Inc.

Pan American Development Foundation
Partners of the Americas

Salvation Army

NICARAGUA

A.T. International
American Baptist Churches in the U.S.A.
AFL-CIO (American Federation of Labor
and Congress of Industrial
Organizations), American Institute
for Free Labor Development

Baptist World Aid

CARE, Inc.
Catholic Relief Services
Church World Service
Coordination in Development, Inc.

Episcopal Church in the U.S.A.

Ford Foundation
Foster Parents Plan

Lutheran World Relief, Inc.

Mennonite Central Committee

Pan American Development Foundation
Partners of the Americas
Technoserve, Inc.
United Methodist Committee on Relief
World Vision Relief Organization, Inc.

PANAMA

Catholic Relief Services
Heifer Project International, Inc.
Pan American Development Foundation
Partners of the Americas
Salvation Army
Technoserve, Inc.
United Methodist Church
World Vision Relief Organization, Inc.

PARAGUAY

Catholic Relief Services
Episcopal Church in the U.S.A.
Mennonite Economic Development
Associates, Inc.
Pan American Development Foundation
Partners of the Americas
Salvation Army
World Neighbors, Inc.
Young Men's Christian Associations
of the United States

PERU

Accion International/AITEC

Catholic Relief Services
Missionary Sisters of St. Columban
(S.S.C.)
Society of St. Columban (S.S.C.)

Episcopal Church in the U.S.A.
Ford Foundation

Heifer Project International, Inc.

Institute for International Develop-
ment, Inc.
Institute of Cultural Affairs

Lutheran World Relief, Inc.

Oxfam-America

Pan American Development Foundation
Partners of the Americas

Salvation Army
South American Mission, Inc.
Southern Baptist Convention

Technoserve, Inc.

United Methodist Church
United Methodist Committee on Relief
United Presbyterian Church in the
U.S.A.

Winrock International
World Education, Inc.
World Neighbors, Inc.
World Vision Relief Organization, Inc.

ST. KITTS

Caribbeana Council

Pan American Development Foundation

ST. LUCIA

Caribbeana Council
Catholic Relief Services
Credit Union National Association, Inc.

National Office for Social Responsi-
bility in the Private Sector

Pan American Development Foundation
Partners of the Americas

ST. VINCENT

Baptist World Aid

Caribbeana Council
Catholic Relief Services
Credit Union National Association, Inc.

Oxfam America

Pan American Development Foundation
Partners of the Americas
Private Agencies Collaborating
Together, Inc.

United Church Board for World
Ministries

World Education, Inc.

Lutheran World Relief, Inc.

Mennonite Economic Development
Associates, Inc.

Pan American Development Foundation
Partners of the Americas

Salvation Army

United Methodist Church

VENEZUELA

Institute of Cultural Affairs

Partners of the Americas

Salvation Army

NEAR EAST SOUTH ASIA

SURINAME

Credit Union National Association, Inc.

Pan American Development Foundation

Salvation Army

TRINIDAD AND TOBAGO

Credit Union National Association, Inc.

Pan American Development Foundation
Partners of the Americas

Salvation Army

Winrock International

BANGLADESH

A.T. International
Asia Foundation

Baptist World Aid

CARE, Inc.
Catholic Relief Services
Christian Nationals' Evangelism
Commission, Inc.
Church World Service
CONCERN America
Coordination in Development, Inc.

Ford Foundation

Priests and Brothers of the Congre-
gation of Holy Cross (C.S.C.)
Congregation of the Sisters of Holy
Cross (C.S.C.)

International Voluntary Services

Jubilee, Inc.

Lutheran World Relief, Inc.

URUGUAY

Catholic Relief Services

Mennonite Central Committee

Oxfam America

Partnership for Productivity/International
Public Administration Service

Salvation Army
Southern Baptist Convention

United Methodist Church
United Methodist Committee on Relief
United Presby' rian Church in the
U.S.A.

World Concern
World Relief Corporation
World Vision Relief Organization, Inc.

Young Men's Christian Associations
of the United States
Young Women's Christian Association
of the U.S.A.

CYPRUS

World Vision Relief Organization, Inc.

EGYPT

Catholic Relief Services
Cooperative League of the U.S.A.
Coordination in Development, Inc.

Ford Foundation
Foster Parents Plan

Heifer Project International, Inc.

Institute of Cultural Affairs

United Church Board for World
Ministries
United Methodist Committee on Relief
United Presbyterian Church in the
U.S.A.

GREECE

Catholic Relief Services

INDIA

A.T. International
American Baptist Churches in the U.S.A.
Auroville Association

Catholic Relief Services
Christian Children's Fund, Inc.
Christian Nationals' Evangelism
Commission, Inc.
Compassion Relief & Development, Inc.
Cooperative League of the U.S.A.
Coordination in Development, Inc.

Foster Parents Plan
Ford Foundation

Heifer Project International, Inc.

Institute of Cultural Affairs
International Program for Human
Resource Development, Inc.

Lutheran World Relief, Inc.

Meals for Millions/Freedom from
Hunger Foundation
Mennonite Economic Development
Associates, Inc.

Oxfam America

Salesians of St. John Bosco (S.D.B.)
Salvation Army
Southern Baptist Convention

United Church Board for World
Ministries
United Methodist Church
United Methodist Committee on Relief
United Presbyterian Church in the
U.S.A.

World Concern
World Neighbors, Inc.
World Vision Relief Organization, Inc.

Young Men's Christian Associations
of the United States
Young Women's Christian Association
of the U.S.A.

IRAQ

Catholic Relief Services

ISRAEL

Coordination in Development, Inc.

Young Men's Christian Associations
of the United States

JORDAN

Catholic Relief Services

United Church Board for World
Ministries
United Methodist Committee on Relief

LEBANON

Catholic Relief Services
Church World Service

Save the Children

United Church Board for World
Ministries
United Presbyterian Church in the
U.S.A.

World Vision Relief Organization, Inc.

MALDIVES

Asia Foundation

International Human Assistance
Programs, Inc.

NEPAL

American Baptist Churches in the U.S.A.

Church World Service

Foster Parents Plan

International Human Assistance
Programs, Inc.

Mennonite Central Committee

United Methodist Church
United Methodist Committee on Relief
United Presbyterian Church in the
U.S.A.

Volunteers in Asia

World Concern
World Mission Prayer League, Inc.
World Neighbors, Inc.

PAKISTAN

Asia Foundation

Catholic Relief Services
Church World Service
Coordination in Development, Inc.

Ford Foundation

International Program for Human
Resource Development, Inc.

Salvation Army
Self Help Foundation

United Methodist Church
United Presbyterian Church in the
U.S.A.

World Concern
World Vision Relief Organization, Inc.

Young Men's Christian Associations
of the United States

SRI LANKA

A.T. International
Asia Foundation

CARE, Inc.
Catholic Relief Services
Christian Nationals' Evangelism
Commission, Inc.
Church World Service

Foster Parents Plan

International Human Assistance
Programs, Inc.

Salvation Army
Save the Children

United Church Board for World
Ministries
United Presbyterian Church
in the U.S.A.

World Concern
World Vision Relief Organization, Inc.

Heifer Project International, Inc.
(West Bank)

Lutheran World Relief, Inc. (West Bank)

United Church Board for World
Ministries (West Bank)
United Methodist Committee on Relief
(West Bank and Gaza Strip)

YEMEN (San'a)

Catholic Relief Services

Entries for the following organizations do not list "countries of assistance," for regions or countries with which their programs are concerned, see the program description text in the organization's entry.

SYRIA

Ford Foundation

United Presbyterian Church
in the U.S.A.

TURKEY

Catholic Relief Services

United Church Board for World
Ministries
United Methodist Committee on Relief

Aid to Artisans

Carnegie Corporation of New York
Church of the Brethren General Board

Friends of the Third World

Goodwill Industries of America

International Association of Lions Clubs
International Executive Service Corps

Trickle Up Program

Volunteer Development Corps
Volunteers in Technical Assistance

World Crafts Foundation

**WEST BANK AND GAZA STRIP
(administered territories)**

Catholic Relief Services (West Bank)

Appendix

R E S P O N S E F O R M

Name and Address of Organization (or individual): _____

Respondent's Name and Title: _____

1. Do you have a new small enterprise program not mentioned in this report? Has your program changed or expanded? If so, please provide a brief description of your new program. _____

2. In what ways did you or your organization find this report helpful? _____

3. Can you suggest any improvements or changes in this kind of report? (e.g., content, format, indexes) _____

4. Please suggest other specific areas of non-profit development assistance that you or your organization would like information about. _____

RETURN TO: American Council of Voluntary Agencies for Foreign Service, Inc.
Technical Assistance Information Clearing House
200 Park Avenue South, New York, New York 10003

Please tear along line and return to T.I.C.H.

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