



# International Voluntary Services, Inc. Annual Report 1986



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## IVS History and Mission Statement

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International Voluntary Services was founded in 1953 as a private, non-profit development agency to combat hunger, poverty, and human inequality in developing nations. Over the past 33 years, more than 1,000 IVS volunteers have served in over 30 countries.

IVS volunteers provide training to local counterparts and use their expertise to strengthen the capacity of local organizations to meet community needs. Volunteer assistance is provided in agriculture, health and nutrition, water development and conservation, reforestation, cooperative development, small scale enterprise development, business management, marketing, accounting and income generation.

IVS volunteers come from all over the world and are highly skilled professionals recruited to fill specific needs articulated by host organizations. Volunteers serve two to three years and receive a modest stipend.

IVS is committed to promoting local institutional development. IVS volunteers work *with* local organizations on carefully defined activities, so that local organizations can better develop, control and administer the services that are best suited to the people in their own communities. This approach prevents local communities from being totally dependent on outside "answers" to their problems and enables people in local organizations to become skilled in managing their own development.

Today, IVS is involved in international development in twelve nations throughout Asia, Africa, Latin America and the Caribbean. Requests for IVS volunteers are increasing.

IVS has a dollar-for-dollar matching grant from the U.S. Agency for International Development, but most of the financial support for IVS volunteer activities is from private individuals, corporations, foundations, churches and groups interested in international development. IVS receives funding from donors in Australia, the U.K., The Netherlands, Switzerland, and the European Economic Community, as well as from host governments and the U.S.

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Charles W. Whalen, Jr.

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*"At IVS, we are . . . building on our success in helping local self-help groups . . . and we attribute our success to the expertise and professionalism of our volunteers . . . staff . . . and donors."*

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## A Message From The Chair

A year ago, when I first accepted the chairmanship of IVS, the eyes of the world were focused most intensely on the human suffering in Africa. Today, that level of public interest has faded, rekindled only by the sporadic fanfare of highly publicized media events.

Yet, the problems of hunger, poverty and disease throughout the world are no less great and are, in some cases, more dire. Consider the social and political obstacles that confront the poor and disadvantaged. Add to this the cutback in U.S. foreign assistance that will result from the budget reform. When we consider these factors, the outlook for both public and federal support of international health and development assistance is discouraging. Needs far exceed resources.

At IVS, we are concentrating our efforts on improving the quality of our existing programs by building on our success in helping local self-help groups to strengthen their own community development efforts. We attribute our success not only to the expertise and professionalism of our volunteers and

staff, both overseas and in Washington, but also to the support of individuals, church organizations, foreign donors, private foundations and the new corporate contributors that together account for more than half our annual funding.

Our tradition of voluntary service to the world community is more widely known than ever before. We are forming mutually rewarding partnerships within the international community. We are known for seeing hunger and helping farmers feed their families and their communities. We are known for seeing poverty and helping the rural poor learn the skills they need to generate new income for themselves. And, we are known for seeing sickness and working with local health providers to improve medical care.

As this report indicates, IVS is continuing its commitment to upgrading the quality of life for the rural poor whether the aid is in or the funding is out...and, with your help, we will do so for as long as the need is there.



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*"Development means helping people become less vulnerable, and it is an imperative for us, as well as for our partners."*

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Nan Borton

## A Letter From The Executive Director

This past year gives us great encouragement. We will build on our successes in 1986 and seek more effective ways of supporting those who are already helping themselves. In 1986, we have seen a significant increase in private funding for a second year, and we have also seen our resources go farther than ever before.

During this year, we have begun new programs in Grenada and St. Kitts in the Caribbean, and in Zaire, where we work with the Methodist Church in a public health program. We are close to undertaking a collaborative program in Mali with colleague agencies Meals for Millions and OEF International. In Honduras, we continued our collaboration with OEF International, as well as with Project Global Village and La Buena Fe. And we continued to work with Africare, providing health care in Ethiopia. In all these instances, the sharing of operations with other PVOs makes good economic, as well as good development, sense.

We also are continuing our efforts aimed at learning how IVS can best capitalize on the increasing ability of local organizations to carry out their own local development activities. In Bangladesh, we are exploring new ways

of providing resources—both financial and technical—to enable very small Bangladeshi organizations to strengthen the skills of their village workers through short-term "volunteer" consultancies. In the Caribbean, we continue to use technical skills available in the region to provide assistance to local groups—all IVS volunteers in the Caribbean are West Indian.

As IVS Chairman Chuck Whalen says, the confluence of world economic woes and the decline of the huge outpourings for famine victims in Africa threaten to reduce the ability of IVS—and the third-world self-help agencies with whom we work—to continue improving conditions for poor people in rural areas. But we take this as a challenge—to improve our methods, our management, and our appeal to our supporters. There is always room for improvement; we see the dangers of complacency, and we see positive results of our efforts to do more, better, with what we have.

Development means helping people become less vulnerable, and it is an imperative for us, as well as for our partners. I hope that in reading this report, you will join us in a confident view of the future.

# Bangladesh

Field Director  
Harry Jayasingha (Sri Lanka)

Field Associate  
David Williams (U.S.A.)

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## Agricultural Training

In the Rural Development Training Program, volunteer *Fel Francisco* (Philippines), an agronomist, has provided two month training courses in agronomy, horticulture, and animal husbandry to several hundred officers and field extensionists from the government-sponsored cooperative system. Bi-monthly training sessions also have been provided to field staff from another local agency, Friends in Village Development, which works with several hundred persons owning less than an acre of land. Francisco also has assisted in setting up a demonstration soybean farm through FIVDB. This assistance has reached 3500 farm families throughout Bangladesh.

Volunteer irrigation specialist *Stewart Bentley* (USA) is working with the Mirpur Agricultural Workshop and Training School (MAWTS). IVS is providing technical assistance addressing the food needs of 2000 small farm families by assisting them to purchase, install, operate, and maintain rower pumps. To date, 600 of the pumps have been installed. In addition to assisting with the technical aspects of the rower pump installation and performance, Bentley will support the development of rural employment through a rural workshop on the repair and maintenance of the pumps and related agricultural equipment. As a result, 600 new seasonal jobs will be created.

## Health Care

IVS initiated its health program in

February 1985, bringing together representatives from the central staffs of organizations involved in village-based community health care projects. The purpose was to bridge organizational gaps by creating a health committee made up of members of each organization. The committee is developing ways to assist the government with an immunization program, to create training programs for traditional birth attendants, to hold training and management skills workshops for senior staff, and to encourage increased community health awareness.

An IVS health trainer, *Edwin Arco* (Philippines), began work in September with the Christian Commission for Development in Bangladesh (CCDB). CCDB was formed to provide health care facilities, service, and training to the neediest rural villagers. Arco will be working with traditional birth attendants and village health practitioners and is designing a training curriculum for village health workers which involves primary, prenatal, preventive, and family planning care.

Volunteer *Suzanne Lawson* (Canada) has concluded work with the Voluntary Health Services Society (VHSS), a membership organization which provides primary health care training and other support services to village-level groups. Lawson assisted VHSS in designing and promoting a suitable training curriculum and methods for village health workers.

### Income Generation

The Bangladesh Rural Advancement Committee (BRAC) requested two design specialists for the Aarong Craft Production project to improve the skills of rural craft producers. IVS volunteers *Amita and Sanjay Bhatnagar* (India) work with artisan craft producers in textiles, wood, wax, leather, silk, clay, brass, and wool. With this technical assistance, BRAC, which serves over 4000 disadvantaged and marginal rural producers, plans to expand services to another 2000 artisans and to train over 2000 apprentices. To date, the design cell has brought to market over 93 new craft items using traditional motifs. The project has increased sales figures and has begun purchasing crafts for cash instead of selling on consignment. This has increased greatly the level of producer incomes.

Management advisor *Lynne Cogswell* (USA) works with Mohila Silpi Prothistan (MSP), or Women's Cottage Industry, to strengthen MSP's ability to help the

rural women of the Rajshahi district earn income. MSP is a membership organization consisting primarily of illiterate, abandoned rural women. Cogswell has been instrumental in setting up systems of improved planning and management for the MSP staff. As a management advisor, she is responsible for improving staff skills in developing better design, quality control, and market access for the women's products.

IVS also has begun a pilot Village Volunteer Project designed to help small village-based agencies share their development experience. These agencies have considerable experience in health training and income creation but are too small and underfunded to be able to make their hard-won experience available to others. IVS' project allows transfer of these skills by Bangladeshi development workers by providing a modest per diem to allow staff transfer among local agencies. This also will help create village-level support networks among these very small Bangladeshi self-help organizations.



*The Aarong project benefits many hundreds of small-scale craft producers.*

# Bolivia

Field Director  
Germain Lafleur (Canada)

Field Associate  
Marcia Bosshardt (USA)

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## Cooperative Development

*Dudley Conneely* (USA) continues the work he began in 1984 with the Sub-Central de Cooperativas Agropecuarias Villa Paraiso, Ltda. (SUCAP). SUCAP, the central cooperative launched by eight communities of the San Julian area of the Santa Cruz Department, initially requested Conneely's assistance to provide training in cooperative development, management, and accounting for a period of three years. Subsequently, SUCAP's community cooperatives requested that Conneely work with them in their effort to improve agricultural and livestock production.

Conneely also continues to assist SUCAP and its member cooperatives secure the resources needed to sustain and expand services to member communities. For example, Conneely has helped the co-ops start a credit program funded by the Inter-American Development Bank. Conneely also has worked with the leadership of the cooperatives in meeting the legal and logistical requirements of implementing a water pump system for irrigation, and has helped them gain financing for a rice mill from the Inter-American Foundation.

The crop diversification projects which Conneely has promoted offer cooperative members an opportunity to improve their families' diets and to increase their disposable incomes. Soon, Conneely will begin offering management and logistical support to the cooperatives in the installation of the rice processing complex and development of a rice marketing

*Victor Saavedra* (Chile) began his work with the Centro de Investigacion y Diseno Artesanal (CIDAC) in Santa Cruz in August 1986. CIDAC, which is among the first institutions in Bolivia to develop a successful artisan production and marketing scheme, requested the assistance of an IVS volunteer to offer training in business management, as CIDAC's administrative system lags behind the commercial success it has achieved. Saavedra, after completing an assessment of the administrative and financial management difficulties CIDAC is experiencing, will offer assistance to CIDAC's central staff and to its constituent producer groups to establish workable accounting systems.

Saavedra also will help strengthen CIDAC's ties with other local groups by cultivating working relationships with government development agencies, handicraft export groups, and private entities which can be of help in marketing the artisans' products. Saavedra's work with CIDAC will continue through mid-1988.

In February 1986, *Barbara Myers* (USA) concluded her work with Q'antati, a La Paz women's organization composed of over 500 craft producers who were struggling for economic independence despite rampant inflation and a depressed international craft market. Myers, an economist specializing in small-scale urban assistance, helped Q'antati members enhance their income-generating opportunities and stabilize their earnings from exported handicrafts.

Also in early 1986, *Robert Finestone*



organizational planning and communication and helped Q'antati achieve a greater degree of self-management. Q'antati now is attempting to operate independently and without assistance, applying the skills and knowledge that these IVS volunteers transferred to the organization during their two years of service.

### Health Care

The recent settlers who compose a large portion of the population in the Santa Cruz area of Bolivia have experienced a variety of health-related difficulties while adapting to their new environment. *Mary Sanchez* (USA), a community health care trainer, was placed in Santa Cruz in March 1986 in response to SUCAP's request for an IVS volunteer to provide basic health care instruction and to help establish a primary health care system in six communities of the area.

After conducting a baseline survey to assess the major causes of health problems in the area, Sanchez has begun offering classes in preventive health care and first aid. Sanchez also has started to work with village representatives to develop a system for basic health care delivery in the area.

*Q'antati women's weaving projects sometime become a family affair.*

(UK) completed his work as an educational organization specialist with Q'antati. Finestone offered instruction in

# Botswana

Program Administrator  
Florence Leshona (Botswana)

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## Food Production

Since the spring of 1985, *John Paton* (Scotland) has been working with the Fisheries Unit of the Ministry of Agriculture in a fisheries extension project in the Okavango Delta region to promote a more efficient small-scale fishing industry. This fishing industry will result not only in increased food production for the nation; it also will create badly needed employment opportunities in the delta area. Based on the results of a survey conducted by Paton, the project is designed to train fishermen to improve their fish processing and marketing techniques. Training also is provided to the District Fisheries Unit extensionists to improve fishing methods, to help guard against overfishing, and to teach the use of fishing gear and equipment appropriate to Okavango Delta environment.

In another food production project, *Geoff Wiles* (UK) recently completed work with the Ministry of Agriculture's Horticulture Unit. Wiles worked for eight years as the Horticulture Research Officer assigned to the research station at Sebele. During his assignment, Wiles developed and implemented a program to test and improve vegetable crop strains for Botswana's arid climate, experimented with pest and disease control methods, and established an economic production unit to gather data on the economics of vegetable production. Wiles published the results of his work in Ministry of Agriculture extension materials which were disseminated throughout the country to small and medium-scale vegetable producers.

## Small Enterprise Development

In order to create jobs which would allow craft producers to increase their incomes, IVS continues to be involved in projects designed to strengthen small-scale enterprises in Botswana. *Jack McMahon* (USA) is assigned to the Botswelero Pottery Center as a business management advisor. Botswelero is an experimental, village-owned pottery enterprise which provides employment and training opportunities for villagers as well as marketable, high quality pottery. McMahon provides management assistance and trains Botswelero staff in more efficient business practices such as bookkeeping, inventory control, production planning, marketing and financial planning. Over the past year, the center has developed several new lines of merchandise and has opened several new market outlets.

*Beth Terry* (USA) is completing her fourth year working with Botswanacraft, a parastatal marketing company which promotes and markets indigenous craft production. Terry has been assigned to the Okavango Delta region where she has been working primarily with basket weavers to improve the quality and marketability of their baskets. Terry also initiated a project to cultivate the Makola palm, the raw material for basket production. At the beginning of 1987, Beth will turn over the operations in the Delta region to her Botswana counterpart.

In June of 1986, *Opal Lipson* (USA) completed two years working with the One Stop Service Center for Agriculture (OSSCA) in Palapye. At the OSSCA,

Lipson helped initiate an enterprise which makes agricultural tools, farm implements, seeds and fertilizers and which offers agricultural production information to small-scale farmers at below commercial market prices. The concept of an OSSCA was developed and tested at the Kweneng Rural Development Association with the help of IVS and now has been replicated in Palapye. The OSSCA has proved financially successful and is helping the area's farmers increase their production.

In July of 1986, Lipson began a new assignment in Botswana with the Rural Industries Innovation Center (RIIC) in Kanye. She will assist the RIIC management in setting up basic information systems, in developing financial planning and monitoring systems, and in training the staff in more appropriate accounting and bookkeeping methods. The RIIC eventually hopes to offer management assistance and support to groups of small-scale crafts and cottage enterprise producers in the area.

#### Environment and Alternative Energy

IVS volunteer *Phil Eskeli* (USA) works with the Forestry Association of Botswana (FAB) in a program to promote public awareness of the importance of tree conservation and to initiate private small-scale forestry projects. This program is directed toward civic groups, primary schools, village groups, and local development associations with the intent to counter current environmental degradation, loss of tree cover and erosion. One component of the program provides assistance and training to rural extension agents in tree planting and conservation. FAB also has developed various training, extension, and textbook



*Participant in Fisheries Extension project learning to process the day's catch.*

materials—as well as a nationally-broadcast radio series—which assists in the promotion of public awareness events such as “National Tree Planting Day”.

*Mbwana Khatibu* (Tanzania) works with the Rural Industries Innovation Center (RIIC), a non-profit organization which promotes the use of village-level technologies. With Khatibu's assistance, a bio-gas digester has been developed and tested which provides fuel to power conventional water pumps for use at bore-holes at cattle watering posts. The digester converts cattle dung, readily available at the watering posts, to bio-gas fuel which replaces costly and often unavailable diesel fuel. Khatibu has overseen the installation of four digesters in distant and diverse areas of Botswana.

# Caribbean

Field Director  
Jerry Hildebrand (USA)

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## Business Development — *Dominica* —

IVS volunteer *Barry Brown* (Jamaica) serves as a small business advisor with the National Development Foundation of Dominica (NDF). The NDF is dedicated to strengthening the rural and informal sectors of the economy by providing credit, market access, and business advice to small businesses.

Brown's work involves developing and implementing import-substitution programs so that small local businesses

have a ready market for their goods. Brown also trains NDF project staff to serve agricultural cooperatives, handicraft associations, and small entrepreneurs more effectively. Brown offers business development assistance to Dominican groups such as the Ornamental Cut Flower Cooperative, the Handicraft Association, and an association of "Hucksters", or street vendors. Brown has assisted a number of similar organizations in Antigua, Grenada and St. Lucia, at their request.



*IVS Volunteer Barry Brown (left) consults with NDF client about small business development.*

**Financial Management and Planning**  
— *St. Lucia* —

The National Research and Development Foundation (NRDF) of St. Lucia is dedicated to promoting the development and diversification of the national economy. IVS volunteer *Michael Seepersaud* (Guyana) established a financial system for the NRDF and trained staff to maintain it. He also created a system to review loan applications to the NRDF from small business people and for giving follow-up support to that group of borrowers.

Seepersaud has assisted the NRDF staff in instituting financial management systems, improving accounting techniques, and identifying and assessing income-generating activities. More recently, Seepersaud has been integrating computers into the agency's work and using his experience to organize training workshops for client businesses and other National Development Foundations in the use of computers for financial management purposes. Seepersaud has offered short-term technical assistance to other organizations in St. Lucia, St. Vincent and Grenada.

**Post Harvest Technology and Marketing**  
— *St. Vincent* —

Until *Samuel Scott* (Jamaica) arrived in 1985 to work with the private Organization for Rural Development (ORD), no government or private entity in St. Vincent had developed a comprehensive system to plan and coordinate crop production and marketing. Composed of 300 farmers, housewives, teachers, and village leaders from 26 communities, ORD is now in the process of advancing a

major initiative in crop production and marketing.

**Job Skills Training**  
— *Nevis and Grenada* —

Youth employment and training specialist *Sylvester Anthony* (St. Lucia) has concentrated on programs which offer young people the chance to learn skills necessary to find jobs in the business community. His first assignment was with the Premier's Ministry of the Government of Nevis, where he successfully completed the design of a job training program.

Anthony's second assignment is in Grenada with NEWLO (New Life Organization Limited), a vocational training center, where he is involved in staff development training, organizational administration and management. Anthony has participated in a number of short-term assignments on St. Lucia and Antigua.

**Small-Scale Enterprise Development**  
— *Grenada* —

IVS most recently began operations on the Caribbean island nation of Grenada. *Tyrone Grant* (Jamaica) began working in June of 1986 with the National Development Foundation of Grenada (NDF). Grant is assisting the NDF in developing a program to fulfill its mandate to foster small-scale enterprise development.

An experienced small-scale industry advisor, Grant offers the NDF staff instruction in product diversification, import substitution, factory layout, quality control, manufacturing processes, and procedures. Grant also will work directly with the NDF clients and their regional organizations seeking to develop small-scale industries.

# Ecuador

Field Director  
Germain Lafleur (Canada)

Field Associate  
Norah McVeigh (USA)

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In a pilot project launched in October 1985, *James Schenck*, (USA) has been assigned to IVS Ecuador as a program promoter and trainer. Schenck, a specialist in group development and leadership training, works with each of the other IVS volunteers in Ecuador in establishing and evaluating project methods and plans which help promote the internal development of the groups with which IVS is working. Working directly with the volunteers and their counterparts as well as with the membership of local groups, Schenck provides instruction in the dynamics of group cooperation and leadership development.

## Community Organizing

IVS' work the *Association Indigena Evangelista del Napo* (AIEN) continues to represent one of our largest project initiatives. AIEN, an association of agricultural and livestock producers in the remote tropical region of eastern Ecuador, operates in ten communities in the Napo province. Since 1984, when the association requested assistance, IVS has been helping AIEN address community problems such as malnutrition, lack of training in marketable trades and crafts, inaccessibility of markets, and limited agricultural production. Three IVS volunteers are assigned to work with AIEN.

*Su Abeywickrame* (Sri Lanka) works on a food processing and nutrition education program for 100 women. At least ten of these women eventually will become trainers in their respective communities. Abeywickrame has emphasized the nutritional and economic advantages of diversifying crops and has introduced

the cultivation of new fruits and vegetables. Abeywickrame also is continuing a program to monitor the progress of malnourished children, which she helped institute early in her assignment.

*Bandu Abeywickrame* (Sri Lanka), Su's husband, has completed the first phase of his project activities, which involved training a group of young men in carpentry and mechanical skills. Approximately 30 students who successfully completed the introductory courses currently are enrolled in advanced courses learning to produce small agricultural and fishing implements and to repair the river motorboats which are the main



Volunteer Eugenia de Pedro (left) teaches the planting of new food crops. (Cozzi)

means of transportation for the local population. Upon completing their training, the men will possess solid job skills and enhance income-earning capabilities. *Eugenia de Pedro* (Philippines) began working as a health educator with AIEN in January 1986. The river villages de Pedro is serving have suffered from a lack of health care delivery coupled with much of the population's lack of understanding of preventive health techniques. De Pedro offers AIEN members instruction in areas such as sanitation, hygiene, and preventive health as well as training in basic first-aid and child care. De Pedro also is working with a representative of each AIEN community in a project to establish an on-going health education system and a basic health care system within the communities.

*Ariel Hidalgo* (Chile) was placed in July 1986 with the Proyecto de Desarrollo en las Comunidades Campesinas en la Diocesis de Azogues (PRODECDA), an outreach agency of the Diocesis of Azogues in Ecuador's southern Canar Province. Hidalgo, an institutional development specialist, was assigned in response to a PRODECDA request to IVS for assistance in stimulating the development of local institutions—such as agricultural cooperatives and community health organizations in remote mountain communities of Canar.

Hidalgo, focusing on the agricultural activities which form the basis of the regional economy, is working directly with PRODECDA to help train its team of field promoters in project planning, project implementation and community organization. Hidalgo also is working with community and small enterprise leaders to select and implement effective local projects. Training includes instruction in areas as diverse as accounting and leadership. In addition, Hidalgo is assisting PRODECDA in instituting a revolving loan fund to finance agricultural income-producing activities which will include the production and marketing of wheat and other grains and food crops.

## Agricultural and Livestock Production

In Ecuador's central Canar Province, volunteer *Carlos Munoz* (Chile), a veterinarian, is working with the farmers of the Comunidades de Aguarrongo (COMAG) in an effort to increase and improve livestock production, the main source of income in the area. Munoz is offering the association direct assistance in improved pasture and crop production techniques and basic standardized animal care techniques.

COMAG also requested Munoz's support in utilizing better the assistance the association is receiving from FODERUMA, the rural development branch of the Central Bank of Ecuador. Munoz is participating in the FODERUMA plan by assisting COMAG in establishing a livestock extension service to serve COMAG's five member communities. In this process, Munoz is training a counterpart from each community in the basic administration of livestock supply stores and in rudimentary animal health care delivery.

*Luis Pocoma* (Bolivia), an agricultural cooperative specialist, has been working with the Union de Organizaciones Campesinas de Chimborazo (UOCACH) since October 1985. UOCACH, an association of 13 agricultural communities of Ecuador's Chimborazo Province, requested an IVS volunteer to assist small cooperative and community enterprises setting up appropriate production, management, and marketing systems. By offering training in accounting, cooperative administration, and basic small business skills, Pocoma is helping UOCACH microenterprises to achieve greater profitability in a region where the majority of the population exists at the subsistence level. While training local counterparts in more advanced management and marketing techniques, Pocoma is helping UOCACH microenterprises improve their prospects for long-term viability. It is estimated that 600 families of the region have benefited from the project so far.

# Honduras

Field Director  
Chet Thomas



*IVS/Honduras Field Director Chet Thomas (center) provides instruction to construction team.*

## **Agricultural Extension and Training**

Until June 1986, volunteer *David Lamb* (USA) worked with agricultural producers and swine production extensionists in the northern provinces of Honduras. The major beneficiaries of Lamb's project included 150 women from 15 communities. In cooperation with OEF/Honduras, Lamb was providing technical assistance in the improvement of genetic stock, animal nutrition and health, farm management practices, and marketing systems. He participated in the development of four successful pig production projects and small animal projects throughout the region.

Lamb concluded his assignment with IVS in August. During the last several months of service, he worked as an extensionist with Project Global Village, a non-profit development organization based in Portland, Oregon. Lamb conducted a complete training course in basic husbandry skills for the benefit of campesino groups in various communities in the Yuri River Basin.

In another collaborative venture with Project Global Village, *Chris Hartwig* (USA) has been working with the Yuri River Basin Development Project conducting training courses for small-scale farmer groups and cooperatives in agri-

cultural extension. Hartwig also has offered training programs jointly with La Buena Fe, a Honduran development organization, in the training of village health workers and literacy-training workers, and will continue to offer assistance through June 1987.

#### **Small Business Development**

*James Hinton* (USA) completed his assignment in July 1986 in Tegucigalpa with the Honduran Development Institute (IDH), a private development organization that provides support to small-scale business and agricultural production projects. Most recently, Hinton designed and implemented a program system for a newly-acquired IDH computer and trained the IDH staff in basic computer use and data base processing.

Previously, Hinton assisted IDH in instituting a system with which to manage a revolving loan fund. Hinton also provided management advice on marketing, accounting, and administration to borrowers. Simplified procedures for filing and processing loan requests and the adoption of new guidelines for determining new project feasibility were instituted with Hinton's assistance. Hinton also formed a technical library for the use of staff and clients.

*Lincoln Villanueva* (Peru) began a two year micro-enterprise development assignment in January 1986. Villanueva is working with the Honduran Cooperative Development Institute (IFC) in assisting cooperative groups to acquire financial management and project analysis skills. Villanueva works directly with

women's small-enterprise associations in determining new product diversification and marketing channels, in acquiring credit and loans, and in management techniques. The volunteer has helped the women realign their organizational priorities, thus assisting the cooperatives in achieving their goals.

Most recently, Villanueva has been working on a training program for cooperative business managers and members in the areas of management and project administration. This program will allow IFC to work more in promoting and stimulating income and job creation projects for cooperatives and women's groups.

#### **Integrated and Informal Education Projects**

*John Glazer* (USA) has completed his assignment with La Buena Fe in central Honduras. Glazer had been working in the Integrated Rural Reconstruction program of La Buena Fe, promoting better health care, conducting adult literacy campaigns, and providing training to farmers. Glazer also promoted a long-term, no-interest loan program for peasants to buy housing materials in order to improve housing conditions of campesinos.

*Carol Castillo*, a former member of the IVS Board of Directors and IVS alumna, is serving in her second volunteer assignment in Honduras. Since July 1986, Castillo has been coordinating the La Buena Fe project and will continue for a year in that capacity.

# Zimbabwe

Field Director  
Martin de Graaf (The Netherlands)

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## Agricultural Development

IVS volunteer *Stephen Hussey* (UK) works with the Organization of Rural Associations for Progress (ORAP), an umbrella group of 300 community-based development groups serving farmers in the Midlands and Matebeleland provinces. The ORAP extensionists Hussey is training work with villagers to identify and address the specific agricultural production and marketing problems that the farmers are facing. The extensionists, who compose ORAP's Rural Technology Support Group, are being trained to help farmers select and implement production and management technologies appropriate to local needs. Such technologies include those of simple irrigation systems which are easily installed and maintained, a gutter system of rain-water collection, a low-cost propagation house to raise seedlings of indigenous tree species, and a more durable block-making machine to be used in the building of houses and farm buildings.

Two IVS volunteers are continuing their work with the Zimbabwe Women's Bureau (ZWB) to strengthen the Bureau's ability to provide services to its members, most of whom are women entrepreneurs. The volunteers, offering assistance at two organizational levels, are training ZWB project and management staffs to utilize suitable production and management system. Emphasizing the fundamentals of applying feasibility studies, record keeping and bookkeeping techniques, the volunteers also are working with individual client groups

receiving ZWB assistance in the areas of vegetable production, small scale irrigation, small enterprise development and marketing.

*Buddy Ekholt* (USA) works with ZWB and its member groups in agricultural production and irrigation, while *Barney Jones* (USA) provides assistance in marketing and small-scale business management. Ekholt and Jones are assigned the role of instructor and promotor with ZWB projects involving a wide-range of economic activities such as vegetable production, sewing, baking, soap making and traditional crafts production.

*Judith Kidd* (USA) and *Terry Kelly* (USA), IVS agronomists, are continuing their work with the Binga Agricultural Training Center where they have developed and are instituting a training course for Binga District farmers. The training course, which lasts for three months, is designed to promote improved farming practices applicable to the production of field crops such as maize, millet, and groundnuts and to vegetable garden production. Since Kidd and Kelly began their assignment in mid-1984, the Training Center, in addition to fulfilling its training purpose more effectively, has achieved a more stable economic footing and now produces enough surplus food from the field trials and the vegetable gardens to feed the trainees, supply the district hospital with fresh vegetables three times a week, and sell twice a week at the town market.

In addition to our work with Zimbabwe's agricultural cooperatives, IVS con-

tinues to be involved with collective cooperatives. However, much of our work now is with and through a District Union of collective cooperatives. *Jeremy Cole* (UK) works in the Shurugwi Co-operative Farm Management Project to strengthen the Union's ability to provide services to its members. Cole is working to identify major technical problems which prevent co-ops from becoming commercially viable, to train Union staff and farm managers how to develop and implement realistic farm management plans, and to develop courses for farm managers and co-op members in cultivation techniques, record keeping, book-keeping, and machinery repair and maintenance.

*Kwesi Opuku-Debrah* (Ghana) began work in August 1986 with the National

Farmers' Association of Zimbabwe (NFAZ) to train and provide technical assistance to NFAZ staff and the leadership of farmers' groups in the Masvingo District of Zimbabwe. The project is designed to work with and through small-scale farmer organizations to solve agricultural production problems while strengthening the ability of the farmers' groups to represent and serve their members.

*Eduardo Ajusto* (Philippines) completed his work as a farm management advisor with Christian Care in March 1986. During his two years with IVS, Ajusto advised collective cooperatives in the north of Mashonaland on overall farm planning and management strategies as well as record keeping and bookkeeping, skills the co-ops needed in order to attain levels of production that are commercially viable.



*Disadvantaged women are the primary beneficiaries of the ZWB project.*

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# Zaire

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IVS is working with the United Methodist Church of Zaire in a collaborative health project in the Shaba region of that country. The Shaba Refugee Health Infrastructure Project addresses the need for improved health standards in Lualaba and Kolwezi sub-regions. The western two-thirds of the proposed project area was profoundly affected by the 80 day war of 1977 during which time rebel forces of Zairian origin occupied the rural areas for almost three months before retreating back into their Angolan base area. In addition, the area has been affected by the past decade's civil wars in Angola, which repeatedly have pushed Angolan refugees across the frontier into Zairian territory. Almost the entire population of Lualaba sub-region has experienced refugee displacement, whether or not national borders were crossed.

The IVS "Project Isros" is designed to improve health care delivery systems in the Lualaba sub-region over a relatively short period, without creating new agencies or bureaucracies. This will be accomplished by strengthening existing health networks and initiatives.

Already, Project Isros assists the church-run health care facilities in the target region restore hospital and dispensary facilities to the level of equipment, technical capacity and inventory of expendables existing before the 1977 war. Attention is being given to modernizing the operating components for lighting sterilizing, refrigeration, and pumping through the use of solar energy in place of fossil fuels, thus eliminat-

ing a major strain on self-financing through user fees. Other objectives of the project are fostering cooperation among health centers in a referral system and reducing health maintenance costs with improved outreach of public health programs into more remote villages.

*Tin Sy Nguyen* (Vietnam) and *Niels French* (USA) are working with Project Isros as construction specialists. These IVS volunteers are providing technical expertise required for capital rehabilitative improvements to both local public health clinics and local hospital buildings.

Volunteer health specialists *Delvin and Mary Endsley* (USA) joined Project Isros in fall 1986. Dr. Endsley and Mrs. Endsley, a trained nurse, are responsible for training Zairian health extensionists in prevention medicine and health outreach programs.



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# FINANCIAL INFORMATION

The information on pages 24-27 is taken from the audited financial statement and report for the periods January 1 thru December 31, 1985 and 1984. Copies are available from IVS on request.

## Balance Sheets

December 31, 1985 and 1984

Assets	1985	1984
Cash, including \$58,076 in foreign accounts and \$42,919 in interest-bearing accounts in 1985 and \$102,731 in foreign accounts and \$63,565 in interest-bearing accounts in 1984 .....	\$ 115,835	\$ 198,567
Grants receivable (Note 2) .....	832,566	804,659
Property and equipment, at cost, net of accumulated depreciation of \$85,006 in 1985 and \$67,365 in 1984 (Note 2) .....	32,222	28,156
Other assets, primarily deposits, prepaid expenses, and advances to employees and volunteers .....	39,415	50,626
	<u>\$1,020,038</u>	<u>\$1,082,008</u>
<b>Liabilities</b>		
Accounts payable and accrued expenses .....	\$ 15,370	\$ 32,500
Unexpended grant revenues (Notes 2 and 5) .....	974,303	1,048,488
	989,673	1,080,988
Commitment (Note 3)		
<b>Fund Balance</b>		
Fund Balance .....	30,365	1,020
	<u>\$1,020,038</u>	<u>\$1,082,008</u>

The accompanying notes are an integral part of these financial statements.

**Coopers  
& Lybrand**

Certified public accountants

To the Board of Directors  
International Voluntary Services, Inc.

We have examined the balance sheets of International Voluntary Services, Inc. as of December 31, 1985 and 1984, and the related statements of support and revenue, expenses, and changes in fund balance for the years then ended. Our examinations were made in accordance with generally accepted auditing standards and, accordingly, included such tests of the accounting records and such other auditing procedures as we considered nec-

essary in the circumstances.

In our opinion, the financial statements referred to above present fairly the financial position of International Voluntary Services, Inc. as of December 31, 1985 and 1984, and the results of its operations for the years then ended, in conformity with generally accepted accounting principles applied on a consistent basis.

*Coopers & Lybrand*

1800 M Street, N.W.  
Washington, D.C. 20036  
April 28, 1986

**Statements of Support and Revenue,  
Expenses, and Changes in Fund Balance**  
*for the years ended December 31, 1985 and 1984*

	1985	1984
Support and revenue (Notes 2 and 5):		
Restricted U.S. Government grants .....	\$ 836,851	\$ 722,927
Other restricted grants .....	725,413	719,181
Donated materials and facilities .....	300,324	204,212
Unrestricted grants, contributions and other revenue .....	40,817	29,870
	<u>1,903,405</u>	<u>1,676,190</u>
Expenses:		
Program expenses:		
Overseas projects .....	1,352,071	1,128,004
Program services .....	<u>347,932</u>	<u>344,103</u>
	1,700,003	1,472,107
Supporting services:		
Management and general .....	167,832	187,429
Fund raising .....	<u>6,225</u>	<u>17,247</u>
	<u>1,874,060</u>	<u>1,676,783</u>
Excess (deficiency) of support and revenue over (under) expenses .....	29,345	(593)
Fund balance, beginning of year .....	<u>1,020</u>	<u>1,613</u>
Fund balance, end of year .....	<u>\$ 30,365</u>	<u>\$ 1,020</u>

*The accompanying notes are an integral part of these financial statements.*

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## Notes to Financial Statements

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### 1. Organization

International Voluntary Services, Inc. (IVS) is a nonprofit organization established in 1953 for benevolent, charitable, and educational purposes in underdeveloped regions of the world. IVS currently has programs operating in Africa, Asia, Latin America and the Caribbean.

### 2. Accounting policies

Accounting policies which affect significant aspects of IVS' financial position and results of operations are as follows:

#### *Restricted grants*

Grants which are restricted as to their use are recorded in the balance sheet as grants receivable and as unexpended grant revenues when awarded. Revenues are recognized only to the extent of expenditures that satisfy the restricted purposes of these grants. All U.S. Government grants are subject to audit by the Agency for International Development, and audits have been completed through 1982. Management does not expect any significant adjustments to revenues as a result of audits for the years ended December 31, 1985, 1984 and 1983.

#### *Unrestricted grants and contributions*

Unrestricted grants and contributions are recognized as revenue in the period in which payments are received.

#### *Donated materials and facilities*

Certain materials and facilities are provided by host countries and other organizations to support IVS programs. Beginning in 1984, IVS adopted a new method of accounting which records donated materials and facilities as support and as program expenses for overseas projects. Prior to 1984, these donated materials and facilities were not recorded.

In addition, IVS programs are operated by field personnel who may be compensated at rates significantly lower than the market rate for individuals with similar qualifications. The differences between the market rate and actual compensation paid to field personnel are not reflected in the financial statements, as no objective basis is available to measure the value of these services.

#### *Fixed assets*

Expenditures for property and equipment in excess of \$500 are capitalized and depreciated using the straight-line method over the estimated useful lives of the assets. Included in 1985 program and supporting services expenses are depreciation expenses of approximately \$17,641 and \$10,879, respectively. Fixed assets purchased from grant funds are included in project expenses when incurred.

### 3. Lease commitment

During 1985, IVS leased office space under a five-year agreement dated April 1, 1982. The lease agreement contained provisions to adjust the minimum lease payments for increases in the Consumer Price Index, real estate taxes, and operating costs.

During February 1986, IVS negotiated a new lease for office space and, concurrently, negotiated a termination of its existing lease for office space.

The new lease commenced on February 8, 1986 and has a three-year term. The lease includes provisions which allow the minimum lease payments to be increased for changes in the Consumer Price Index and operating expenses.

Future minimum lease payments are as follows:

December 31,	Minimum lease payments
1986	\$ 50,582
1987	48,671
1988	48,671
1989	4,056
	<u>\$151,980</u>

Rent expense for the years ended December 31, 1985 and 1984 was \$73,626 and \$69,957, respectively.

#### 4. Income taxes

Under provisions of the Internal Revenue Code and the applicable

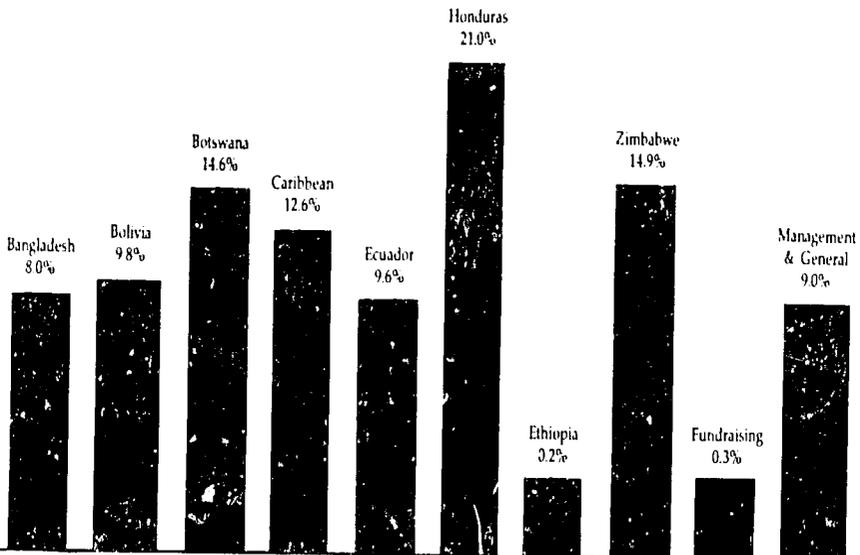
income tax regulations of the District of Columbia, IVS is exempt from taxes on income other than unrelated business income. No provision for income taxes is required for the years ended December 31, 1985 and 1984, since IVS had no unrelated business income.

#### 5. Related-party transactions

Approximately \$276,421 and \$300,068 in grant revenues, and \$166,693 and \$271,125 in unexpended grant revenues, for the years ended December 31, 1985 and 1984, respectively, are attributable to grants received from organizations in which certain directors of IVS render services for compensation.

## Where the Money Went

Program Expenses	\$1,700,003
Support Services	\$167,832
Fundraising	\$6,225



# Our Thanks

*IVS is deeply grateful to all those who supported our work this past year:*

Africare  
Agency for International Development  
(A.I.D.)  
Atkinson Foundation  
Australian Council of Churches  
Bed'n' Breakfast of Washington D.C.  
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Swiss Aid/Shurugwi  
United Methodist Church/Zaire  
United Methodist Committee on Relief  
William Penn Foundation  
World Food Day  
Zimbabwe Women's Bureau  
Individuals  
IVS Alumni  
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