

SECID  **Annual Report 1983-1984**
The South-East Consortium for International Development

The South-East Consortium for International Development

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SECID Annual Report 1983-84

Preface

A year of transition from old to new projects is perhaps the best way to summarize Fiscal Year 1983-84. Three projects — Egerton College Expansion in Kenya, Food Crops Research in Seychelles, Agricultural Human Resources Development in Burkina Faso — were essentially completed during the year. Seven new projects were added — Technical Support to USAID Missions in West and Central Africa, Smallholders Production Preparation in Guinea, Resource Assessment and Management Program in Rwanda, Livestock Development in Belize, Farming Systems Research and Development in the Caribbean, University of Sriwijaya Development in Indonesia, and Rainfed Resources Development in the Philippines. For all except the Philippines project, SECID is the prime contractor.

The net impact financially of these changes was to reduce revenues from \$13.2 million in FY 1982-83 to \$10.7 million in FY 1983-84. Indirect costs, which measure the general and administrative costs of operating SECID, were reduced proportionately to the decline in revenues. However, since most of the new projects started operations late in FY 1983-84, our forecast for FY 1984-85 shows a resumption of growth in both revenues and indirect costs.

One objective of this edition of our Annual Report is to describe the advantages to funding agencies, Member Institutions, and Host Country institutions of working with a consortium such as SECID. Another objective is to present a succinct description of SECID's management structure. Finally, we use the Annual Report to describe briefly the types of activities and their levels of funding done under the auspices of SECID during FY 1983-84.

What the Annual Report does not do is describe the skills represented by our Member Institutions. That task is the objective of our series of special brochures on Member Institutions' capabilities. In addition to their obvious expertise in education, agricultural sciences, forestry, fisheries, and environmental management, which are all reflected in the types of projects being implemented by SECID, our Member Institutions have excellent capabilities in medicine and public health, engineering, business administration, the social sciences, and generally the full range of disciplines available at first class universities. We are proud of the capabilities of our Member Institutions and their continuing commitment to make their skills available to assist developing countries.



Edward Vickery
Executive Director

The Consortium

SECID Member Institutions and Trustees

Member Institutions

Alabama A&M University
Normal, Alabama

Alcorn State University
Lorman, Mississippi

Auburn University
Auburn, Alabama

Clemson University
Clemson, South Carolina

Delaware State College
Dover, Delaware

Duke University
Durham, North Carolina

Florida A&M University
Tallahassee, Florida

Fort Valley State College
Fort Valley, Georgia

Georgia Institute of Technology
Atlanta, Georgia

Kentucky State University
Frankfort, Kentucky

Langston University
Langston, Oklahoma

Lincoln University
Jefferson City, Missouri

Louisiana State University Agricultural Center
Baton Rouge, Louisiana

Mississippi State University
Mississippi State, Mississippi

North Carolina A&T State University
Greensboro, North Carolina

North Carolina State University
Raleigh, North Carolina

Pennsylvania State University
University Park, Pennsylvania

Trustees

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Director of International Programs

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Director of International Programs

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Dean of the Graduate School

Ronald Smith
Assistant Vice Chancellor for Academic Affairs

Lawrence Apple
Coordinator, International Programs, Agriculture & Life Science

Samuel Smith
Dean, College of Agriculture

Member Institutions

Prairie View A&M University

Prairie View, Texas

Research Triangle Institute

Research Triangle Park, North Carolina

South Carolina State College

Orangeburg, South Carolina

Southern University

Baton Rouge, Louisiana

Tennessee State University

Nashville, Tennessee

Tuskegee Institute

Tuskegee, Alabama

University of Arkansas (Fayetteville)

Fayetteville, Arkansas

University of Arkansas (Pine Bluff)

Pine Bluff, Arkansas

University of Florida

Gainesville, Florida

University of Georgia

Athens, Georgia

University of Kentucky

Lexington, Kentucky

University of Maryland

College Park, Maryland

University of Maryland (Eastern Shore)

Princess Anne, Maryland

University of North Carolina

Chapel Hill, North Carolina

University of Tennessee

Knoxville, Tennessee

Virginia Polytechnic Institute and State University

Blacksburg, Virginia

Virginia State University

Petersburg, Virginia

Trustees

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Vice President for Development and University Relations

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Director, Center for African Studies

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Vice President for Services

Wimberly Royster

Dean of the Graduate School & Coordinator of Research

John Moore

Assistant Provost, International Programs, Agriculture & Life Science

Dennis Ignasias

Director of International Programs

Joseph Tulchin

Director of International Programs, Arts & Sciences

C. W. Minkel

Vice Provost and Dean of the Graduate School

Howard Massey

Associate Dean and Director, International Agriculture

Huey Battle

Vice President for Research and Development





The Consortium

The South-East Consortium for International Development (SECID) is a not-for-profit organization of thirty-four academic and research institutions in the southern and eastern United States. Founded in 1977, SECID serves as a facilitating mechanism for its Member Institutions to provide technical assistance, training, and procurement services for international activities. Approximately eighty percent of SECID's activities involve agricultural projects, reflecting one of the main disciplinary strengths of SECID's membership.

SECID's success in these efforts is demonstrated by the fact that in 1984, SECID managed over \$56 million in contracts concerning farming systems research and development, agricultural and forestry extension, resource and environmental management, participant training, institutional development, project design and assessment, and procurement.

These projects are located in the Caribbean, Belize, Burkina Faso, Mali, Senegal, Liberia, Kenya, Seychelles, Sri Lanka, Nepal and Indonesia. In addition, SECID administers an Africa-wide project in environmental training and management, and a world-wide project on Women in Development.

SECID is the largest consortium among U.S. universities serving the international development community. Operating within the consortium mode offers significant advantages for funding agencies, Member Institutions, and the developing countries we seek to serve.

Advantages to Funding Agencies

SECID enables funding agencies to receive the resources and capabilities of a diverse group of academic and research institutions through a single administrative unit. This represents a considerable savings in administrative costs for the funding agency.

SECID's large membership base provides a greater range of academic facilities and human resources to serve the complex needs of international development projects.

As a not-for-profit organization, SECID's overhead rates are highly competitive with other U.S. organizations providing technical assistance, training, and procurement for international development.

Advantages to Member Institutions

SECID provides opportunities for Member Institutions to become involved in projects which are too large or complex to implement using resources from a single institution, or which require scarce language or technical skills which may be unavailable at a single institution.

SECID's central office handles contract management, orientation of team members, financial services, and communication services, thereby freeing the participating institutions to concentrate on the technical assistance and training tasks involved in project implementation.

SECID offers active, full time program development services, identifying an array of promising opportunities from which Member Institutions can choose those which most clearly match their institutional objectives.

*Photo at Top: John W. Schmitt, Director
Photo at Left: Albert Wehapp
(second from right) in Mali*

Advantages to Host Country Institutions

Host country governments are assured an effective, highly qualified project team which has undergone thorough formal orientation. Working from our large resource base, SECID can provide an optimal match of technicians to tasks.

As a consortium of thirty-four institutions, SECID offers an outstanding selection of formal and non-formal training options. This ensures that participant training activities will be carefully designed to fit the host country's expectations and the participant's abilities.

In contracting with SECID, a host country institution automatically becomes part of a much larger network of enduring institutional linkages, providing a foundation for improved long-run cooperation between host country professionals and their counterparts in the United States.

Membership

SECID's membership spans seventeen states and includes seventeen of the historically black Land Grant Institutions founded under the Morrill Act of 1890, and thirteen of the Land Grant Institutions endowed under the 1862 Morrill Act. Other Member Institutions include Duke University, Georgia Institute of Technology, the Research Triangle Institute, and the University of North Carolina at Chapel Hill.

The Board of Trustees

The policies and procedures which govern SECID's day-to-day functions are established by the Board of Trustees, comprised of senior officials representing each of SECID's Member Institutions. The Trustees establish guidelines for SECID's administrative officers, who serve under the supervision of the board. This organizational relationship ensures management procedures and practices which are compatible with Member Institutions' international development objectives.

The Executive Committee of the Board of Trustees meets quarterly on behalf of the full Board to address policy issues which arise during the year. The seven-member Executive Committee consists of the immediate past Chairman of the Board, the incumbent Chairman, the Vice Chairman, and four members chosen from the major constituencies of the full Board of Trustees.

Dr. Charles Kidd of Florida A&M University served as chairman during Fiscal Year 1983-84, and Dr. John Moore of the University of Maryland is serving in this capacity during Fiscal Year 1984-85.

Administrative Office Organization

The policies enacted by the Board of Trustees are implemented by a group of directors and several distinct offices. Most of these offices are located at SECID's headquarters in Chapel Hill, North Carolina. SECID's Executive Director, Dr. Edward Vickery, is responsible for overall management and supervision of the administrative office. Mr. Austin Morgan, Treasurer, directs the accounting, procurement, and contractual components of SECID's activities. The Corporate Secretary, Ms. Sandra Mixon, supervises personnel policies, public relations, and office services.

Direct supervision of project activities is delegated to the offices under which each project is administratively housed. Three offices are responsible for project implementation:

Office of Agricultural Research and Extension;

Office of Education and Training; and

Office of Resource and Environmental Management.

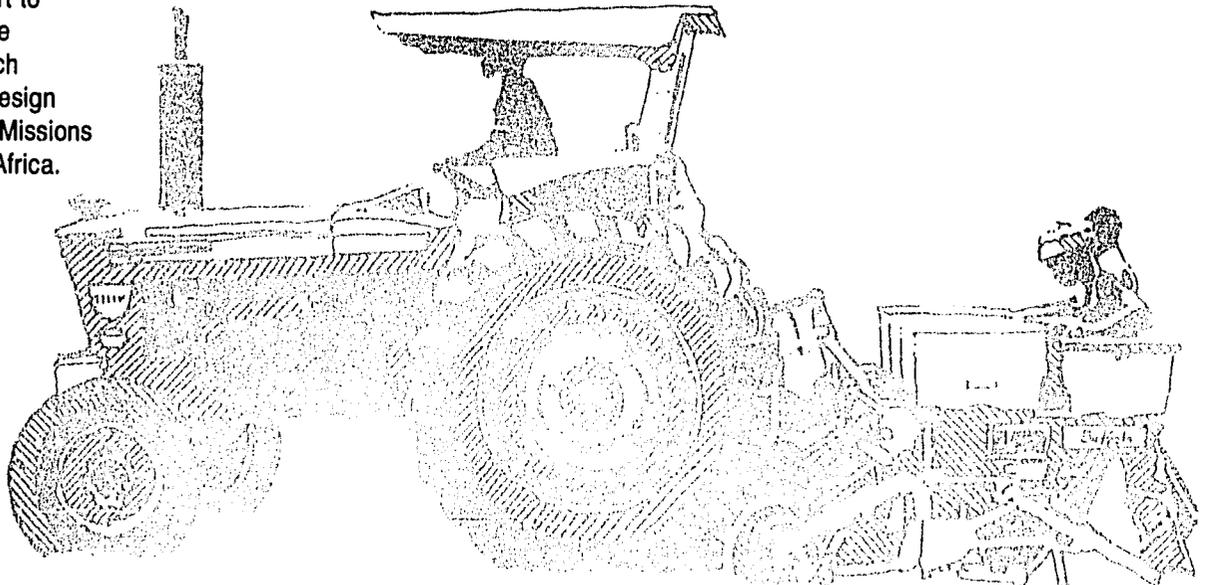
Project Advisory Councils

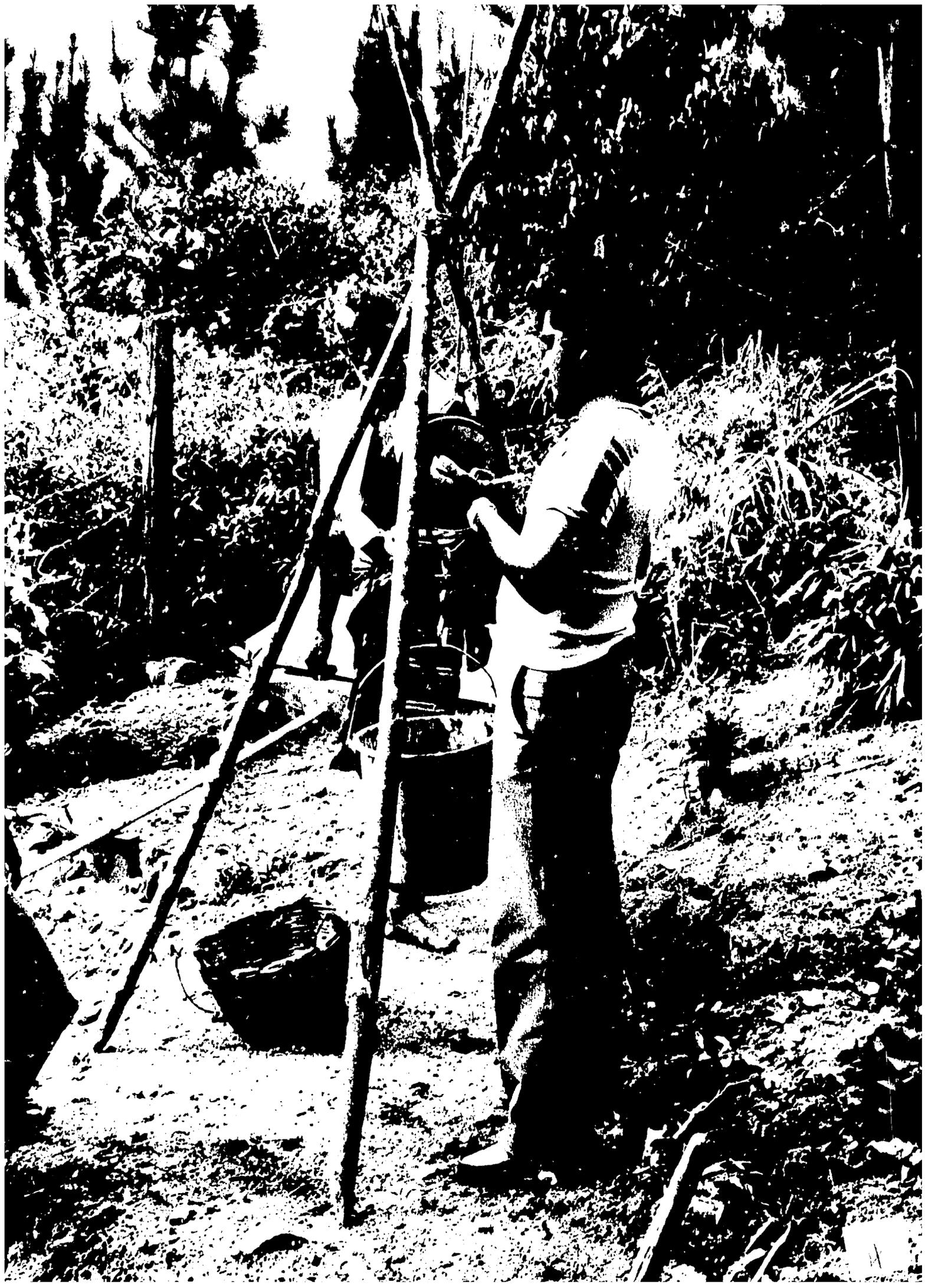
The management of SECID's projects is delegated to the Directors of these offices. For a particular contract or grant, the Director assigns a Project Coordinator the responsibility for ensuring that the Consortium carries out its contractual obligations effectively. The Project Coordinator prepares quarterly updated Financial Plans and Implementation Plans, coordinates the various inputs required for implementing the project, and serves as the main communications link between the field team and the Member Institutions which are providing faculty or training participants for that project.

The Washington Office, headed by Dr. William Levine, takes the lead in program development, which means the exploration of promising new project opportunities. This office also houses the Center for Women in Development and Technical Support to Missions, an indefinite quantity contract which provides short-term design assistance to USAID Missions in West and Central Africa.

The formal mechanism through which SECID coordinates with its Member Institutions to manage projects is the Project Advisory Council. These Councils consist of faculty or Trustees from the institutions providing technical assistance or training services to a given project, the Team Leader, the Project Manager for the host country, and a representative of the donor agency. Each Council establishes guidelines within which the field team and Project Coordinator are expected to implement that project, reviews progress reports, and makes recommendations regarding action on problems which may arise. Project Advisory Councils meet approximately four times each year.

As a facilitator for combining individuals and institutions into cohesive and effective teams, SECID has earned a reputation of quality performance throughout the developing world. This annual report offers exciting evidence of SECID Member Institutions' success in inter-institutional cooperation for international development assistance. Together, our professional qualifications, institutional excellence, and experience have prepared us well to meet the challenges facing the international development community in the second half of the decade. Moreover, we are deeply committed to doing so.





Activites



Activities

SECID Member Institutions have responded vigorously to the challenges facing the international development community. In FY 1983-84 alone, twelve Member Institutions served as Lead institutions for SECID projects and sixteen Member Institutions provided long-term team members overseas. An additional thirty-eight individuals, representing eleven Member Institutions, were included as short-term consultants on current SECID projects.

During FY 1983-84, SECID applied the skills and resources of its Member Institutions to implement fourteen projects, their contract values totalling over \$56 million, in Africa, Asia, and Latin America.

In Africa . . .

Burkina Faso: Agricultural Human Resources Development—

A five-year project in collaboration with the University of Ouagadougou to strengthen Burkina Faso's capabilities to train agricultural extension personnel and improve extension services delivered to small farmers.

Burkina Faso: Grain Marketing Development—

A three year project to assist the Government of Burkina Faso in establishing policies and procedures for more efficient grain marketing, focusing on enhancing the operational and managerial capabilities of OFNACER, the country's national cereals office for distributing food grains.

Environmental Training and Management In Africa (ETMA)—

A five-year program to strengthen African institutional capabilities to improve their environmental information base, identify priority environmental problems, and monitor environmental trends. Technical assistance in natural resource management and watershed development was provided in East and West Africa during Fiscal Year 1983-84.

ETMA Activities in West Africa

Mali—A seminar on Resource Assessment and Resource Management Planning was held in Bamako from October 27 to November 7, 1983 focusing on using remote sensing data for planning and management.

Cameroon—A seminar was conducted from November 15-23, 1983 to provide an awareness of basic environmental issues and stimulate thinking on the current environmental situation in that country.

Senegal—A seminar was conducted from December 12-20, 1983 with the Senegal River Development Organization, addressing environmental impact assessment of development activities.

ETMA Activities in East Africa

Kenya: Technical Assistance to the National Environment and Human Settlements Secretariat— Through this program, which focuses on decentralized resource planning, environmental assessments are being prepared at the district level, district population and resource trends are monitored, and a methodology for monitoring soil erosion is being tested in two districts.

- **Kenya, Uganda, and Tanzania: The Lake Victoria Basin Regional Program**—An assessment of the Kenyan situation related to the management of regional water resources was initiated in early 1983. The current program serves as a test of the ETMA approach to reinforce short-term training programs with “hands-on” experience; personnel trained in water quality monitoring in December 1983 participated in monitoring studies of the water quality of Winam Gulf, Lake Victoria, in July and August of 1984.
- **Sudan: Technical Assistance to the Institute of Environmental Studies, University of Khartoum**—Three years of research on desertification monitoring at seven sites in the country were compiled into seven volumes of baseline and trend analysis reports. The findings have been presented to the central government, and, in one region, to the local governments and people. Some research continues to eliminate gaps in the information base, but the emphasis is on planning and implementing intervention activities.

- **Rwanda: Resource Analysis and Management**—Field visits were conducted in late 1983 to prepare for this new component of the project to provide resource data analysis in Rwanda's Ruhengeri Prefecture. This program is expected to span eighteen months, beginning in May 1985.

Kenya: Egerton College Expansion—A five-year institutional development project to expand and improve the facilities and training capabilities of Egerton College in Njoro, Kenya. SECID's team members in Kenya served as faculty members at Egerton College while 53 of their Kenyan counterparts received Masters and Ph.D. level training in the United States.

Mali: Agricultural Officers' Training—A four-year project to enhance the capability of agricultural extension officers to provide services to Mali's smallholder farmers, primarily focusing on designing a new curriculum for three agricultural extension training centers.

Senegal: Casamance Integrated Rural Development—A four-year multi-disciplinary project to assist three regional organizations in developing research, extension, and management capabilities for overall development of the Casamance Region.

Seychelles: Food Crops Research—A four year program to conduct applied and adaptive food crop research, extend selected proven results of such research to smallholder farmers, and protect the agricultural sector from losses due to pests, diseases, and improper handling.

Technical Support to Missions: West and Central Africa—A three-year project to provide short-term technical assistance personnel in agriculture, rural development, and human nutrition for all USAID missions supported by REDSOWCA. This includes farming systems research, project evaluation, development of project documents, and technical agricultural assistance.

In Asia . . .

Indonesia: University of Sriwijaya Project Design—A project for the Asian Development Bank to prepare a proposal for developing an improved and integrated campus of the University of Sriwijaya on a new site at Inderlaya. The design team addressed construction of new physical facilities, improving the quality of instruction, and introducing new fields of study related to specialized regional requirements.

Nepal: Resource Conservation and Utilization—An eight-year multi-faceted effort to reduce soil erosion, promote reforestation, seek new energy sources, and improve living conditions in the mountainous regions of Nepal. A new campus for the Institute of Renewable Natural Resources is being implemented as part of this project, and 49 Nepalese participants are receiving advanced training in the U.S. and the Philippines.

**Sri Lanka:
Reforestation
and Watershed
Management—**

A four-year project to assist the Forest Department in stabilizing eroded lands, developing forestry and watershed management research programs, and developing a national forestry extension service. This project includes research and development at several forest research stations and participant training in the U.S. and third countries.

In Latin America . . .

**Belize: Livestock
Development—**

A four-year mixed farming systems project to provide technical assistance, training, and procurement services to the Ministry of Natural Resources (MONR) and Belize's small farmers and livestock producers in a program of swine improvement, pasture management, dairy industry development, meat processing, and government policy analysis and formulation. Improved extension services are a central consideration in implementing this project.

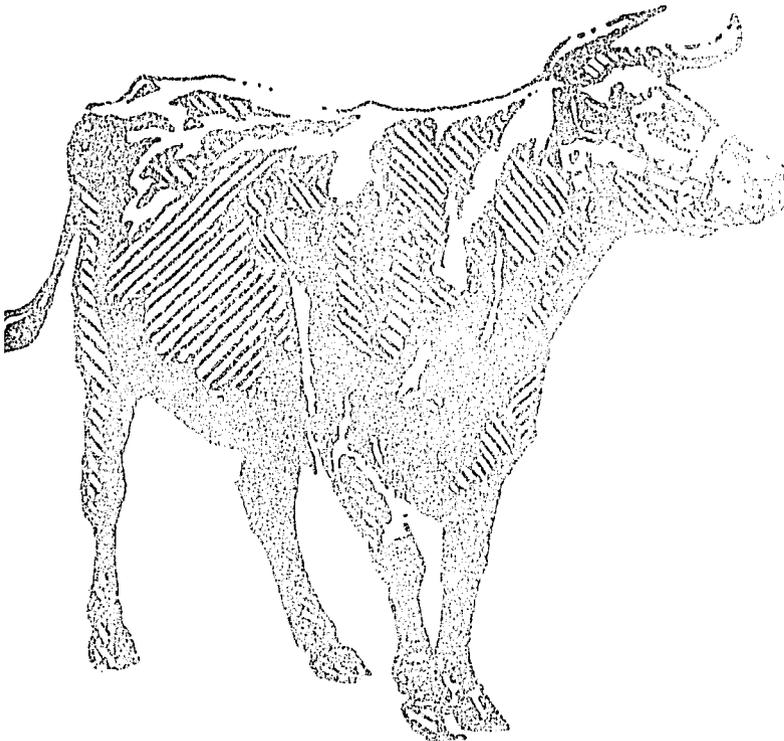
**Caribbean
Agricultural
Research and
Development
Institute (CARDI):
Farming Systems
Research and
Development—**

A four-year project to assist CARDI in establishing effective farming systems research and development methodologies throughout the Eastern Caribbean. Twelve countries are included in this effort: Antigua, Barbados, Belize, Dominica, Grenada, Guyana, Jamaica, Montserrat, St. Kitts/Nevis, St. Lucia, St. Vincent, and Trinidad and Tobago. A major component of the project is directed to institutional strengthening; consultants have provided workshops addressing issues of management development, and strengthened financial management systems. In participating countries, farming research data is being accumulated for micro-computer analysis, and farmers are cooperating in implementing new farming systems strategies.

**Crossing
Geographic
Regions . . .**

**The Center
for Women In
Development—**

Active in Africa, Asia, and Latin America, this program promotes and enacts a philosophy of development which incorporates women as full participants in and beneficiaries of the development process. The Center provides short term technical assistants to investigate women's concerns within projects administered by SECID and its Member Institutions.



Funding and Personnel for Contracts

in West Africa . . .

Environmental Training and Management in Africa (West Africa Component)

Funding Level:
\$750,000

Contract Duration:
September 1980-December 1983

Lead Institutions:
Clark University
University of North Carolina
at Chapel Hill

Regional Coordinator for West Africa:

Julien Engel, Public Administration, SECID (until December 1983)

Short-term Project Team Members:

Richard Andrews, Environmental Sciences and Engineering, University of North Carolina at Chapel Hill

Russell Christman, Environmental Sciences and Engineering, University of North Carolina at Chapel Hill

Michael Cockerell, Resource Development, International Union for the Conservation of Nature

Charles Dorrigan, Resource Geography, Tippetts-Abbett-McCarthy-Stratton

William Emerson, Water Resources Engineering, SECID

David Major, Resource Geography, Clark University

Burkina Faso: Agricultural Human Resources Development

Funding Level:
\$3,800,600

Contract Duration:
Technical Assistance—February 1979-September 1983

Participant Training—February 1979-September 1985

Lead Institutions:
Tuskegee Institute
University of Georgia

Project Director:
Darl Snyder, University of Georgia

Coordinator for Training:
George Cooper, Tuskegee Institute

Chief-of-Party:
Glenn Howze, Rural Sociology/Extension, Tuskegee Institute (until July 1984)

Project Team Member:
Roy Hagen, Forestry, SECID (February 1984-July 1984)

Burkina Faso: Grain Marketing Development

Funding Level:
\$661,000

Contract Duration:
August 1982-May 1985

Lead Institution:
Lincoln University

Home Campus Coordinator:
Colin Weir, Lincoln University

Chief-of-Party:
Menwouyellel Moussie, Agricultural Economics/Marketing, Lincoln University

Project Team Member:
Timothy Mooney, Financial Accounting, Lincoln University (until November 1984)

Senegal: Casamance Integrated Rural Development

Funding Level:
\$4,708,293

Contract Duration:
August 1981-June 1985

Lead Institutions:
Louisiana State University
Agricultural Center
Tuskegee Institute

Home Campus Coordinator:
Charles Schexnayder, Louisiana State University Agricultural Center
George Cooper, Tuskegee Institute

Chief-of-Party:
Charles Busch, Irrigation Engineering, Tuskegee Institute (until February 1984)
Joshua Posner, Research Agronomy, Louisiana State University Agricultural Center (February 1984-November 1984)

Deputy Chief-of-Party:
Joshua Posner, Research Agronomy, Louisiana State University Agricultural Center (until February 1984)
Huan dinh Truong, Rural Works Engineering, SECID (from June 1984)

Project Team Members:
Millie Gadbois, Statistics, Research Triangle Institute
Fatimata Sy Hane, Nutrition, Education/Training, SECID
Curtis Jolly, Macroeconomics, Auburn University (until December 1984)
Dan Han Ho, Seed Production, SECID (until May 1984)
Francis Can Ngo, Crop Protection, Louisiana State University Agricultural Center
Don Smock, Farm Implements Technology, SECID (until July 1984)
Janis Timberlake, Rural Food Preservation, Kentucky State University (until November 1983)
Michael Walden-Newman, Administrative Assistant, SECID
Carl Wells, Animal Science, University of Maryland
Thomas Whitney, Agricultural Economics Research, SECID

Mali: Agricultural Officers' Training

Funding Level:
\$2,559,700

Contract Duration:
November 1981-March 1985

Lead Institution:
Clemson University

Home Campus Coordinator:
George Von Tungeln, Clemson University

Chief-of-Party:
A.J. Abshire, Agricultural Education Administration, Louisiana State University Agricultural Center

Project Team Members:
Ernest Bowen, Agricultural Education, Clemson University (until June 1984)
Steven Furst, Administrative Assistant, SECID (until June 1984)
Philip Michaud, Agricultural Education, University of Maryland
Albert Roberge, Agricultural Education, Louisiana State University Agricultural Center
Nguyen Hoang Son, Curriculum Development, University of Georgia

Technical Support to Missions: Central and West Africa

Funding Level:
Indefinite Quantity Contract

Contract Duration:
December 1983-November 1986

Lead Institution:
SECID

Project Manager:
William Levine, SECID

Short-Term Project Team Member:
Gary Reusche, Seed Technology, North Carolina State University

Funding and Personnel for Contracts

in East Africa . . .

Kenya: Egerton College Expansion

Funding Level:
\$10,240,000

Contract Duration:
Technical Assistance—
July 1979-July 1984
Participant Training—
July 1979-December 1984

Lead Institutions:
Mississippi State University
Virginia State University

**Home Campus Coordinator—
Technical Service:**
Dean Bunch, Mississippi State
University

**Home Campus Coordinator—
Participant Training**
Richard Dunn, Virginia State
University

Chief-of-Party:
Charles Whyte, Virginia State
University (until July 1984)

Project Team Members:
Maggie Carlton, Forestry, Mississippi
State University (until July 1984)
David Kuntz, Range Management,
Virginia State University (until July
1984)
Neal McAlpin, Horticulture, Tennessee
State University (until March 1984)
Neville Russell, Veterinary Science,
Tennessee State University (until
July 1984)

Environmental Training and Management in Africa (East Africa Component)

Funding Level:
\$6,100,000

Contract Duration:
September 1980-September 1985

Lead Institutions:
Clark University
University of North Carolina
at Chapel Hill

Regional Coordinator for East Africa:
Vernon Gilbert, Natural Resources
Management, SECID (until
September 1984)

Deputy Field Manager—Kenya:
Thomas Downing, Natural Resources
Management, Clark University

Field Manager—Kenya:
Rita Bowry, Environmental Science,
SECID

Field Manager—Rwanda:
William Weber, Natural Resources
Management, SECID

Field Manager—Sudan:
Beverly Eighmy, Environmental
Science, SECID

Short-Term Project Team Members:
Francis DiGiano, Water Resources
Engineering, University of North
Carolina at Chapel Hill
Donald Francisco, Water Resources
Management, University of North
Carolina at Chapel Hill
Laurence Lewis, Soil Science, Clark
University
Frederic Plaender, Environmental
Microbiology, University of North
Carolina at Chapel Hill
Frank Puffer, Resource Geography,
Clark University
Stephen Shoaf, Water Resources
Management, SECID
William Stapp, Environmental
Education, University of Michigan

Seychelles: Food Crops Research

Funding Level:
\$1,430,000

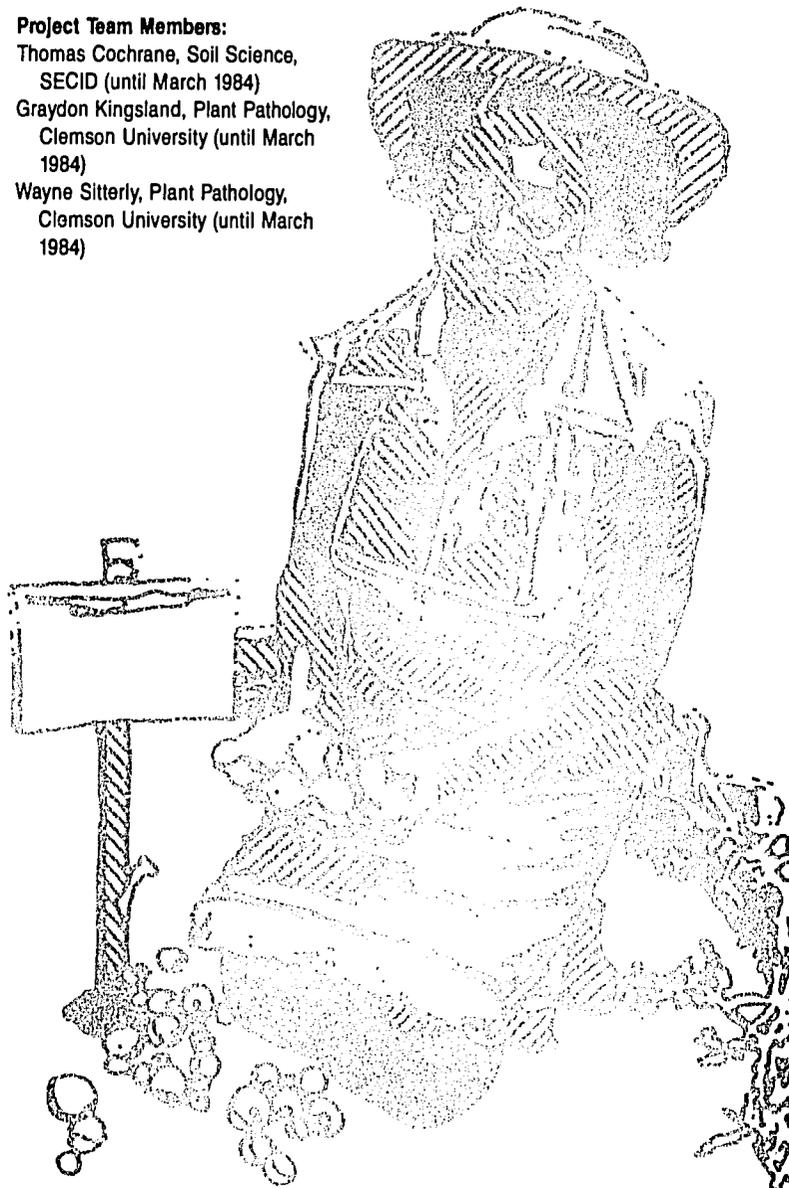
Contract Duration:
April 1981-March 1984

Lead Institution:
Clemson University

Home Campus Coordinator:
George Von Tungeln, Clemson
University (until March 1984)

Chief-of-Party:
Garnet Craddock, Soil Science,
Clemson University (until March
1984)

Project Team Members:
Thomas Cochrane, Soil Science,
SECID (until March 1984)
Graydon Kingsland, Plant Pathology,
Clemson University (until March
1984)
Wayne Sitterly, Plant Pathology,
Clemson University (until March
1984)



Funding and Personnel for Contracts

in Latin America . . .

Belize: Livestock Development

Funding Level:
\$2,482,200

Contract Duration:
June 1984-May 1988

Lead Institution:
Louisiana State University
Agricultural Center

Home Campus Coordinator:
Charles Schexnayder, Louisiana State
University Agricultural Center

Chief-of-Party:
Fred Mangum, Agricultural Economics,
SECID

Long-Term Project Team Members:
Marvin Allen, Forage and Pasture
Production, Louisiana State
University Agricultural Center
Clifford Benson, Dairy Development,
Land O'Lakes
Richard Bonde, Dairy Plant
Management, Land O'Lakes
Walter Cooke, Swine
Production/Extension, Southern
University
Billy Smith, Swine Production and
Extension, Louisiana State
University Agricultural Center

Short-Term Project Team Member:
Marion Marshall, Anthropology,
University of Maryland

Caribbean Agricultural Research and Development Institute: Farming Systems Research and Development

Funding Level:
\$2,847,000

Contract Duration:
July 1984-July 1988

Lead Institution:
University of Maryland—College Park

Home Campus Coordinator:
John Rowntree, University of
Maryland—College Park

Team Leader:
Robert Hart, Farming
Systems/Agronomy, Winrock
International

Long-Term Project Team Members:
Marcus Ingle, Research Management,
University of Maryland—College
Park
Joan Hart, Administrative Assistant
(part-time), SECID

Short-Term Project Team Member:
Austin Morgan, Financial
Management, SECID

Funding and Personnel for Contracts

in Asia . . .

Indonesia: University of Sriwijaya Project Design

Funding Level:
\$200,000

Contract Duration:
March 1984-July 1984

Lead Institution:
University of Kentucky

Team Leader:
Lewis Cochran, Higher Education,
University of Kentucky

Short-Term Project Team Members:
Staley Adams, Engineering Education,
University of Kentucky
Lewis Cochran, Higher Education
Development, University of
Kentucky

Warren Denny, Educational
Architecture, University of Kentucky
William Ecton, Management and
Economics Education, University of
Kentucky

John Lawrence, Educational
Economics/Manpower Planning,
Research Triangle Institute

John Robertson, Agricultural
Education, University of Kentucky

Stanley Stephenson, Educational
Economics/Manpower Planning,
Pennsylvania State University

Thomas Weigert, Medical Education,
University of Kentucky

William Wichman, Educational
Architecture, University of Kentucky

Nepal: Resource Conservation and Utilization

Funding Level:
\$16,303,700

Contract Duration:
July 1980-January 1986

Lead Institutions:
Duke University
Virginia Polytechnic Institute & State
University
Western Carolina University

Home Campus Coordinators:
Benjamin Jayne, Duke University
Howard Massey, Virginia Polytechnic
Institute & State University
Merton Cregger, Western Carolina
University

Project Team Leader:
Gerald Richard, Soil Science, Western
Carolina University (under a
Memorandum of Understanding
with USDA)

Long-Term Project Team Members:
Dan Amos, Soil and Water
Conservation, Virginia Polytechnic
Institute & State University
John Davenport, Civil

Engineering/Hydrology, Virginia
Polytechnic Institute & State
University
William Hart, Training Administration,
Duke University (until August 1984)

Robert Kudlacek, Procurement
Administration, SECID (until July
1984)

John Lamb, Civil Engineering, Western
Carolina University (under a
Memorandum of Understanding
with USDA—until May 1984)

Kerry Livengood, Resource
Economics, Duke University
(until December 1984)

Robert McElwee, Forestry, Virginia
Polytechnic Institute and State
University

Donald Messerschmidt, Rural
Sociology, Washington State
University (until August 1984)

Gary White, Hydrology/Meteorology,
Western Carolina University
(until December 1983)

Short-Term Project Team Members:
William Hyde, Resource Economics,
Virginia Polytechnic Institute and
State University
Edward Vickery, Resource Economics,
SECID

Sri Lanka: Reforestation and Watershed Management

Funding Level:
\$2,554,500

Contract Duration:
June 1981-July 1987

Lead Institution:
University of Georgia

Home Campus Coordinator:
Wade Nutter, University of Georgia

Chief-of-Party:
A.C. Barefoot, Wood Technology, North
Carolina State University (until July
1984)

Acting Chief-of-Party:
Joseph Sanders, Forest
Management/Biometrics, University
of Georgia (from July 1984)

Short-Term Project Team Members:
Herbert Attaway, Forestry Training,
Lake City Community College
Mitchell Flinchum, Forestry Extension,
University of Florida
Joseph Sanders, Forest
Management/Biometrics, University
of Georgia

Funding and Personnel for Contracts

Crossing Geographic Regions . . .

The Center for Women in Development

Funding Level:
\$697,700

Contract Duration:
May 1980-May 1986

Lead Institution:
SECID

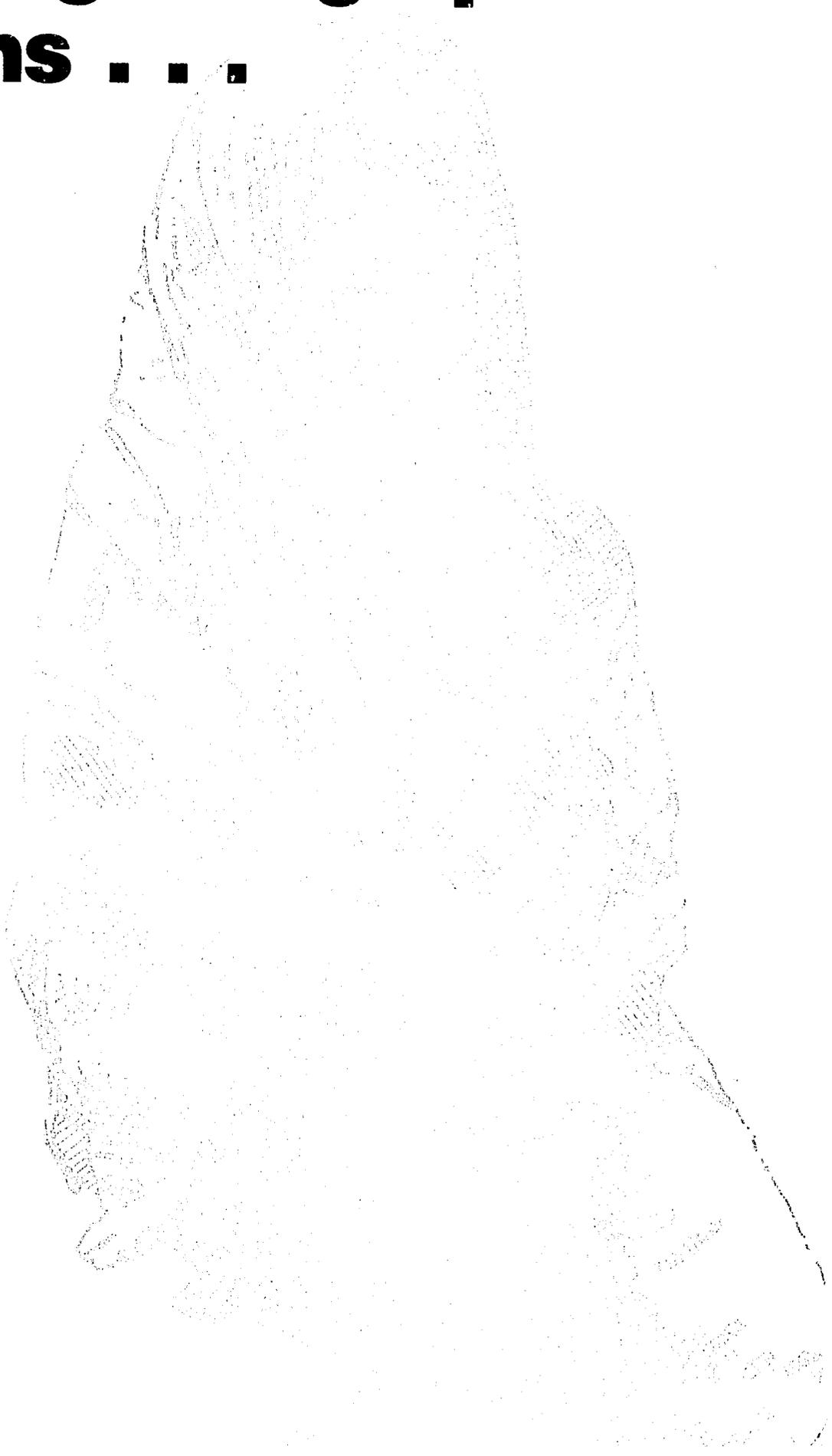
Technical Assistant—Belize:
Georgia Bowser, Business
Administration, North Carolina A&T
State University

Technical Assistant—Burkina Faso:
Suzanna Smith, Child and Family
Welfare, University of Georgia

Technical Assistants—Nepal:
Kathy Luchok, Anthropology, University
of North Carolina at Chapel Hill
Holly Reid, Forestry and
Environmental Management, Duke
University
Sally Sontheimer, Forestry, Duke
University

Technical Assistants—Senegal:
Donald McDowell, Agricultural
Economics, North Carolina A&T
State University
Larry Zang, Plant Pathology,
Pennsylvania State University

Technical Assistant—Zambia:
Linda DuPont, Veterinary Medicine,
Virginia Polytechnic Institute and
State University



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Financial Statements

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Report of the Treasurer's Office

Indirect administrative costs for the fiscal year ended September 30, 1984 amounted to \$1,277,202. These costs are \$264,439 or 17% less than last year's comparative costs. The percentage of indirect costs to total direct costs increased slightly to 13.6% compared to last year's experience of 13.2%.

The majority of this reduction in total indirect costs from last year was experienced in the payroll area. This effort was achieved through attrition in personnel and through a consolidation of management responsibilities.

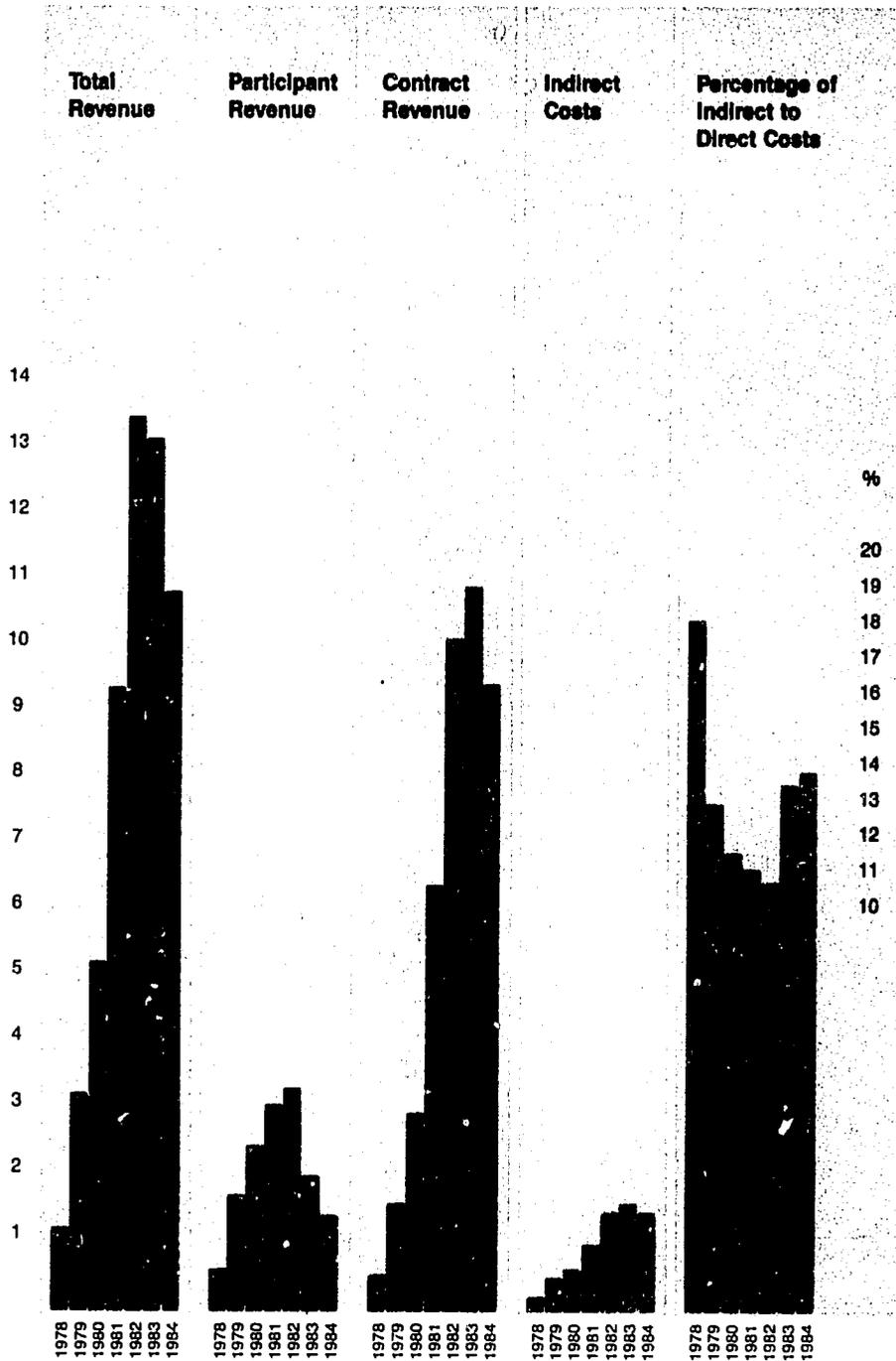
Program development expenses and grants increased as 12 member universities took advantage of the opportunity to strengthen their international development programs with assistance from the Consortium. Seven new projects were awarded to SECID from program development efforts pursued during Fiscal Year 1983-84. Costs associated with program development include: communications with member universities, proposal preparation, site visits and negotiation costs.

The fund balance, or net worth, of the consortium decreased from \$180,837 on September 30, 1983 to \$142,089 on September 30, 1984. The primary factors contributing to this reduction in fund balance were: an uninsured loss on the Mali project, the contribution of an additional technician to the Sriwijaya Asian Development Bank project and interest expense associated with the installment purchases of fixed assets.

We are particularly pleased with the effectiveness of our life-of-project Financial Plans for SECID's contracts and grants in providing accurate estimates of spending forecasts by contract line item. These Financial Plans are revised on a quarterly basis and sent to the relevant donor agencies, Project Advisory Councils, and Team Leaders. This part of SECID's management information system assists donor agencies in their cash management as well as providing SECID with a sound basis for forward planning



Comparative
Financial
Summary



Auditor's Report

Board of Trustees
South-East Consortium for International Development
Chapel Hill, North Carolina

We have examined the balance sheets of South-East Consortium for International Development as of September 30, 1984 and 1983, and the related statements of revenues, expenditures and fund balance and changes in financial position for the years then ended. Our examinations were made in accordance with generally accepted auditing standards and, accordingly, included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the financial statements referred to above present fairly the financial position of South-East Consortium for International Development as of September 30, 1984 and 1983, and the results of its operations and the changes in its financial position for the years then ended, in conformity with generally accepted accounting principles applied on a consistent basis.

Touche Ross & Co.

Certified Public Accountants
770 NCNB Building
Durham, North Carolina

January 25, 1985

BALANCE SHEETS

	September 30,	
ASSETS	1984	1983
Current Assets:		
Cash	\$ 634,268	\$ 622,066
Investments	238,073	226,747
Contracts and grants receivable:		
Billed	484,338	830,161
Unbilled	701,670	784,162
Other current assets	191,198	294,698
Total Current Assets	2,249,547	2,757,834
Furniture and Equipment	198,406	134,795
Less accumulated depreciation	(57,308)	(38,867)
	141,098	95,928
	\$ 2,390,645	\$ 2,853,762
LIABILITIES AND FUND BALANCE		
Current Liabilities:		
Accounts payable	\$ 1,396,070	\$ 1,905,975
Accrued expenses	70,320	78,547
Sponsors' advances on contracts	699,247	646,859
Current portion of long-term debt	20,891	9,062
Total Current Liabilities	2,186,528	2,640,443
Long-term Debt	62,028	32,482
Fund Balance	142,089	180,837
	\$ 2,390,645	\$ 2,853,762

STATEMENTS OF REVENUES, EXPENDITURES AND FUND BALANCE

	Year ended September 30,	
	1984	1983
Revenues:		
Participants	\$ 1,206,181	\$ 1,928,831
Contracts	9,270,775	10,896,025
Grants	151,332	369,199
Other	25,442	18,336
	10,653,730	13,212,391
Expenditures:		
Direct costs:		
Payments for participants	1,206,181	1,928,831
Subcontracts	2,704,572	3,702,628
Personnel	711,289	813,472
Other	4,793,234	5,203,507
Indirect costs	1,277,202	1,541,641
	10,692,478	13,190,079
Excess (Deficiency) of Revenues over Expenditures	(38,748)	22,312
Fund Balance, Beginning of year	160,837	158,525
Fund Balance, End of year	\$ 142,089	\$ 180,837

STATEMENTS OF CHANGES IN FINANCIAL POSITION

	Year ended September 30,	
	1984	1983
Source of Funds:		
Operations:		
Excess (deficiency) of revenues over expenditures	\$ (38,748)	\$ 22,312
Add items not requiring use of funds—depreciation	18,441	27,917
Funds provided by (used in) operations	(20,307)	50,229
Increase in long-term debt	56,827	41,544
	36,520	91,773
Application of Funds:		
Purchase of furniture and equipment	63,611	108,202
Payments and maturities of long-term debt	27,281	9,062
	90,892	117,264
Decrease in Working Capital	\$ (54,372)	\$ (25,491)
Increase (Decrease) In Components of Working Capital:		
Cash	\$ 12,202	\$ 316,947
Investments	11,326	(14,979)
Contracts and grants receivable:		
Billed	(345,823)	373,290
Unbilled	(82,492)	(506,255)
Other current assets	(103,500)	153,989
Accounts payable	509,905	101,026
Accrued expenses	8,227	36,474
Sponsors' advances on contracts	(52,388)	(476,921)
Current portion of long-term debt	(11,829)	(9,062)
Decrease in Working Capital	\$ (54,372)	\$ (25,491)

NOTES TO FINANCIAL STATEMENTS

Years Ended September 30, 1984 and 1983

A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The South-East Consortium for International Development (SECID) is a nonprofit organization incorporated under the laws of the State of North Carolina. It is a membership organization, composed principally of land-grant colleges and universities. Its general purpose is to provide training, research and technical assistance to less-developed countries and limited resource peoples principally through contracts and grants funded by the U.S. Agency for International Development.

Revenue Recognition

SECID's contracts and grants are generally of a cost reimbursement plus fixed fee nature. Revenue is recognized as costs are incurred. Revenue in excess of billings is recorded as unbilled receivables and funding received in advance is recorded as sponsors' advances. Costs incurred under SECID's contracts are generally subject to audit by the U.S. Government.

Investments

Investments, carried at cost, consist of funds held in a money market account.

Furniture and Equipment

Furniture and equipment are recorded at cost. Depreciation is computed primarily using the double-declining and straight-line methods over periods of seven to ten years.

Income Taxes

SECID is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

B. LONG-TERM DEBT

Long-term debt consists of the following:

	September 30,	
	1984	1983
Bank note payable, interest at 13%, monthly payments of \$1,294 through 1989, collateralized by equipment with a carrying value of \$52,000.	\$ 50,437	\$
Capital lease obligations (See Note C)	32,482	41,544
	82,919	41,544
Less current portion	(20,891)	(9,062)
	\$ 62,028	\$ 32,482

Future principal payments on the note are as follows:

Year ending September 30,			
1985		\$ 9,520	
1986		10,834	
1987		12,329	
1988		14,031	
1989		3,723	
		\$ 50,437	

C. LEASE COMMITMENTS

SECID has a capital lease for office equipment with a cost of \$55,000. Monthly payments on the lease are \$1,367 through 1986 and interest is at 23%.

The total rent expense for office space, furniture and equipment under operating leases was \$170,335 and \$188,333 for 1984 and 1983, respectively. These leases are generally subject to escalation for increases in taxes, operating expenses or the Consumer Price Index.

Minimum future lease commitments at September 30, 1984, are as follows:

Year ending September 30,	Operating	Capital
1985	\$ 105,241	\$ 16,408
1986	104,879	16,408
1987	27,694	6,868
Total minimum lease payments	\$ 237,814	39,684
Less amount representing interest		(7,202)
		\$ 32,482

D. PENSION PLAN

Substantially all employees are covered by a defined contribution retirement plan. Contributions are based upon a percentage of salary and totalled \$103,078 and \$118,075 for 1984 and 1983, respectively.

“Our age will be well remembered not for its horrifying crimes nor its astonishing inventions, but because it is the first generation since the dawn of history in which mankind dared to believe it practical to make the benefits of civilization available to the whole human race.”

Arnold Toynbee, English historian and philosopher (1889-1975)