

BIBLIOGRAPHIC DATA SHEET1. CONTROL NUMBER
PN-AAJ-6032. SUBJECT CLASSIFICATION (695)
DE10-0000-0000

3. TITLE AND SUBTITLE (240)

Cooperative development activities, FY 1978 - FY 1981

4. PERSONAL AUTHORS (100)

5. CORPORATE AUTHORS (101)

AID

6. DOCUMENT DATE (110)

1980

7. NUMBER OF PAGES (120)

42p.

8. ARC NUMBER (170)

334.A265g

9. REFERENCE ORGANIZATION (150)

AID

10. SUPPLEMENTARY NOTES (500)

11. ABSTRACT (950)

12. DESCRIPTORS (920)

Cooperatives
Development
Projects
Statistical analysis
Foreign aidAID
Credit cooperatives
Statistics
Technical assistance

13. PROJECT NUMBER (150)

14. CONTRACT NO.(140)

AID

15. CONTRACT
TYPE (140)

16. TYPE OF DOCUMENT (160)

C O O P E R A T I V E
D E V E L O P M E N T
A C T I V I T I E S

Agency for International Development

FY 1978 - FY 1981

March 21, 1980

-1-

COOPERATIVE DEVELOPMENT ACTIVITIES
Agency for International Development
FY 1978 - FY 1981

Pursuant to the request of the Senate Foreign Relations Committee AID has reviewed its work in the field of Cooperative Development and has examined in detail the period FY 1978 through FY 1981. A detailed listing of this activity is included as Attachment I.*

In summary, this review demonstrated that AID during this period will have engaged in 207 projects in which development or strengthening of cooperatives will have been all or a portion of the focus of program activity. For the purpose of reporting the projects are grouped in four categories. Of the total identified 52 are projects in which cooperative development is the sole focus of the program (Category I). Sixty (60) projects include cooperative development as a component of a larger project but where the development of a cooperative or cooperatives is essential to the achievement of the overall success of the total project (Category II). Fifty-two (52) projects included cooperative development or strengthening as one of the "major outcomes" expected from that program but this activity is not crucial to project success (Category III). Forty-three (43) projects include some facet of cooperative development activity but this activity is only an incidental aspect of the total project (Category IV).

* The AID project information and accounting systems do not routinely provide the types of data called for in this report. While care was exercised to be as accurate as possible (based on a review of project papers, project budgets, accounting records, and project data sheets included in the FY 78, 79, 80 and 81 Congressional Presentations) all figures utilized must be regarded as estimates. Further, without undertaking a detailed review of all AID program documents, it is not possible to be absolutely certain that some projects with small cooperative components might not have been missed. Further, without a firsthand knowledge of individual projects on a year-by-year basis, it is not possible to be certain that the percentage of project costs ascribed each year to cooperative development is absolutely correct.

By category of cooperative development activity the projects divide as follows among regions:

Table I - Categories of Cooperative Development Activity

Cooperative Development Activity	AFR Region	ASIA Region	LAC Region	NE Region	Central	Total
Category I	7	1	29	1	14	52
Category II	18	15	21	4	2	60
Category III	19	8	24	1	0	52
Category IV	21	4	9	8	1	43
Total Projects	65	28	83	14	17	207

Obligations for the cooperative development aspects of the several categories of projects for the four fiscal years considered are as follows:

Table II - (In thousands of dollars)

Obligations for Cooperative Development by Fiscal Year/Category of Project

Cooperative Development Activity	Actual FY 1978	Actual FY 1979	Estimated FY 1980	Proposed FY 1981	Total
Category I	10962	15478	4413	8487	39340
Category II	9892	15380	17765	23704	66741
Category III	5081	2582	6267	8767	22697
Category IV	1446	1569	1514	1471	6000
Total	27381	35009	29959	42429	134778

By Region and fiscal year the following amounts were obligated for cooperative development activity:

Table III - (In thousands of dollars)
Obligations for Cooperative Development by Fiscal Year/Region

Region	Actual FY 78	Actual FY 79	Estimated FY 80	Proposed FY 81	Total
Africa	10306	7598	9000	10264	37168
Asia	5456	11319	4315	9529	30619
LAC	7496	6678	11449	16069	41692
NE	686	6801	2445	3467	13399
Central	3437	2613	2750	3100	11900
Total	27381	35009	29959	42429	134778

The Committee expressed a concern that AID provide assistance to cooperative development at a level of 2-3% of the development assistance budget. For the four years reviewed this support will constitute the following percentages of the development assistance program (the functional assistance and Sahel accounts):

Table IV - (In thousands of dollars)
Percentage of Development Assistance for Cooperative Development

Fiscal Year	Development Assistance Accounts	Obligations for* Coop Development		Cooperative* % of Total	
		Total	ESF	Total	WO/ESF
FY 1978 (Actual)	1,058,000	27381	1197	2.59%	2.47%
FY 1979 (Actual)	1,222,000	35009	6660	2.86%	2.31%
FY 1980 (Estimated)	1,272,000	29959	2388	2.36%	2.16%
FY 1981 (Proposed)	1,528,000	42429	4430	2.78%	2.49%
Total	5,080,000	134778	14675	2.65%	2.33%

* Funds for certain projects were obligated each year from Economic Support Funds (ESF). Since this report includes all that AID is doing in cooperative development these projects are included in the listing and their obligations included in the total. That portion of total funds obligated which is from ESF is shown under that heading. In computing percentages both that for the total and for the total without ESF are shown.

Projects were examined to ascertain the types of cooperative development activities undertaken. These activities are listed and summarized in Table V, page 4.

Table V - Cooperative Activity¹

	REGION					Category of Projects				Total All Projects
	AFR	ASIA	LAC	NE	CENTRAL	I	II	III	IV	
1. Organize local cooperatives	19	16	26	0	5	11	36	16	3	66
2. Upgrade local cooperatives	8	0	21	1	2	10	10	11	1	32
3. Organize credit unions	4	1	8	0	2	11	2	2	0	15
4. Strengthen credit unions	3	0	14	0	4	15	4	2	0	21
5. Organize cooperative federations	4	1	9	0	7	14	4	3	0	21
6. Strengthen cooperative federations	2	2	10	0	5	15	4	0	0	19
7. Develop cooperative financial institutions	1	1	3	1	2	3	2	3	0	8
8. Upgrade cooperative financial institutions	2	0	2	0	5	6	1	2	0	9
9. Capitalize cooperative financial institutions	3	1	10	2	2	6	8	3	1	18
10. Small loans/grants to cooperatives	4	0	19	3	0	3	10	12	1	26
11. Assist government cooperative development	4	1	6	0	11	13	6	2	1	22
12. Assist development of cooperative legislation	1	1	0	0	0	1	0	1	0	2
13. Cooperatives used for community development	3	1	3	0	0	0	6	1	0	7
14. Cooperatives used for business enterprises	3	0	4	0	0	1	3	2	1	7
15. Coops used as structure for project implementation	7	11	5	0	5	4	18	6	0	28
16. Cooperative credit	12	4	3	0	0	3	8	7	1	19
17. Cooperative supply	9	0	3	0	0	2	5	4	1	12
18. Cooperative production	2	1	2	0	0	1	3	1	0	5
19. Cooperative marketing	11	4	9	1	0	6	10	6	3	25
20. Development of cooperative service to members	5	1	3	0	9	10	6	1	1	18
21. Construct cooperative facilities	5	1	0	0	0	1	4	1	0	6
22. Provide equipment to cooperatives	1	0	0	0	0	0	0	1	0	1
23. Cooperative training - General	10	5	2	2	4	6	11	5	1	23
24. Training cooperative management	6	0	11	0	0	8	7	2	0	17
25. Training cooperative membership	1	0	6	0	0	5	2	0	0	7
26. General goal of cooperative development	24	7	7	8	3	7	5	12	31	55
27. General goal of improving cooperative systems	5	1	8	1	5	12	6	1	1	20

^{1/} Total of cooperative activities exceed total projects because projects generally include more than one type of activity.

The review indicated that technical assistance to projects involving cooperative development is provided by different types of organizations. By categories of cooperative development activity, the assistance was provided as follows. (Totals exceed the number of projects in that some projects are assisted by more than one type of organization.):

Table VI - Technical Assistance for Cooperative Development

Type of Organization	Categories/Coop Projects				Total
	I	II	III	IV	
U.S. Cooperative Organization	33	20	8	7	68
U.S. Private/Voluntary Orgn.	1	8	8	6	23
U.S. University/Universities	0	4	4	8	16
U.S. Consulting Firm	2	9	5	5	21
Personal Services Contract	0	5	1	6	12
U.S. Department of Agriculture	0	3	0	4	7
Peace Corps	2	3	7	5	15
LDC Organizations	22	10	17	6	55
To be Determined (FY80, FY81)	4	10	12	14	40

Since 1962, the period in which the Foreign Assistance Act has included a special reference to assistance to cooperatives, AID has maintained a special relationship with certain U.S. cooperative organizations which have reflected the U.S. cooperative movements' concern for cooperative development in the LDCs. During the 1970s this relationship has been with six such organizations - Agricultural Cooperative Development International (ACDI), The Cooperative League of the United States of America (CLUSA), Credit Union National Association (CUNA), Foundation for Cooperative Housing (FCH), National Rural Electric Cooperative Association (NRECA), and Volunteer Development Corps (VDC).

During the calendar years 1970 - 1978, these organizations received grants and contracts from AID totalling \$29,104,122*, as follows:

ACDI.....	\$7,904,212
CLUSA.....	6,593,895
CUNA.....	9,074,366
FCH.....	8,398,511
NRECA.....	4,010,224
VDC.....	1,717,914

In recent years five of the six organizations have received institutional support grants which are designed to permit the organizations to establish and maintain an in-place cooperative development expertise. This allows them to be utilized as needed by AID but also enables these organizations

*Some of these grants/contracts included funds for activity other than cooperative development.

to relate directly to cooperative organizations in the developing world. For the four fiscal years under consideration this support will have been as follows:

Table VII - Institutional Support Grants

Cooperative Organization	FY 1978	FY 1979	FY 1980	FY 1981	TOTAL
ACDI	450	350	400	400	1600
CLUSA	600	550	600	600	2350
CUNA	500	600	600*	850	2500
FCH	-	-	-	-	-
NRECA	450	550	500	500	2000
VDC	415	550	550	550	2065
Total	2415	2600	2650	2900	10565

In addition, during FY 75 - FY 78 each of the six cooperative development organizations were recipients of Development Programs Grants (DPG). These grants were designed to assist the organizations to improve their capacity to plan, develop, implement and evaluate projects. These grants totalled \$3,687,000. The individual grants for the six organizations were as follows:

ACDI.....	\$ 458,000
CLUSA.....	906,000
CUNA.....	1,000,000
FCH.....	600,000
NRECA.....	498,000
VDC.....	225,000

In recent years, in addition to support for U.S. cooperative development organizations, AID has provided small grant assistance to the Joint Committee for the Promotion of Aid to Cooperatives (COPAC), an international cooperative organization established in the early 1970s to explore ways in which the various national, international and United Nations organizations concerned with or involved in cooperative development in developing countries could coordinate and expand their work. An AID grant provided funds to assist LDC representatives to attend a COPAC conference dealing with "Cooperatives and the Poor." Currently AID is assisting COPAC with a \$50,000, 18-month grant to expand the data base dealing with the state of cooperative development in LDCs.

Through its support to the Cooperative League of the USA, AID has provided assistance for U.S. participation in the International Cooperative Alliance, an one-hundred-year-old organization reflecting the worldwide interest in and support of cooperatives.

*While this figure is included in the FY 80 and FY 81 Congressional Presentations, it is now estimated that the FY 80 obligation for CUNA will be \$850,000.

AID recently completed a year-long review of its work in cooperative development including an examination of its relationships with U.S. cooperative organizations and of certain issues raised by the Congress.

A major outcome of the review has been the preparation and approval of a policy on "AID-US Cooperative Organization Relationships," (Attachment II, page 26). This policy affirms AID's intention to continue to utilize the resources of the U.S. cooperatives in the implementation of bilateral assistance programs. It also, however, provides for a new approach in which AID will encourage and assist the U.S. cooperatives to relate directly to their sister organizations in the developing countries on a private-organization to private-organization basis, beyond the framework of the usual government-to-government bilateral programs. It is hoped that this latter aspect of the new policy will lead to an expansion and strengthening of the private, non-governmental sector of LDC societies, will enhance the independence and flexibility of U.S. cooperatives, and will encourage the U.S. cooperatives to invest a greater share of their own resources in this effort which will be supplemented with appropriated public funds.

AID makes note of the congressional differentiation of cooperatives from charitable institutions and acknowledges that the strength of cooperative programs lies in their ability to provide for democratic participation and control of important economic institutions. AID, however, does not accept the suggestion that the 40-50 million Americans who are members of U.S. cooperatives do not feel strongly enough about this mode of economic enterprise to share a portion of their individual and collective resources to enhance its promotion in the developing countries. AID's new cooperative policy provides a framework in which such possibilities can be explored while continuing established methods of operation.

The policy envisages the continued use of Operational Program Grants (OPGs) by AID Missions as a vehicle for implementation of cooperative projects and the continuation of institutional support grants (core support) for six U.S. cooperative development organizations which will assure their availability for technical assistance and project management. The qualification of the cooperative development organizations for participation in the collaborative Assistance Method of contracting should facilitate the fuller use of their services by AID Missions.

AID has not included in its 1981 Congressional Presentation proposals for a small loan window or cooperative development fund as was suggested by the Congress. These proposals have been discussed with the cooperative development organizations and it has been suggested to them and they have agreed to prepare a proposal for such activity for consideration by AID under the new policy guidelines.

AID shares the concern of the Congress that institutional development projects, such as those dealing with cooperatives, have realistic implementation periods and feels that these are generally so provided. Sixty-eight percent of the projects identified in this report had implementation periods of more than three years. Forty-nine percent had implementation periods of five years or

more. Of those projects scheduled to begin project implementation in FY 1980 or FY 1981, ninety-four percent have planned implementation periods of three years or more.

To help facilitate assistance to cooperative development activity in AID a new position of Coordinator of Cooperative Development was created during this past year. The incumbent, who functions as a part of the Office of Private and Voluntary Cooperation, is a senior official familiar both with U.S. cooperatives and with overseas development. He is responsible for relationships with U.S. and international cooperative organizations, for recommending appropriate action on matters dealing with cooperative development, and for planning the implementation of the new AID cooperative policy. The establishment of this position was deemed more appropriate than the creation of "a high-level Cooperative Office within AID" as suggested by Congress. AID feels that its new policy and staffing will result in a fuller use of the program and technical expertise of U.S. cooperatives than would be the case if a new bureaucratic structure for cooperatives was created within AID.

AID's response to the proposal for an International Development Institute as an alternative way of carrying out private development activities was included in the report to the Congress dealing with AID's overall relationships with private and voluntary organizations, of which the cooperatives are a part. AID does not at this time support the establishment of such a separate institute

While several issues regarding improved procedures for handling cooperative activity are addressed in the new cooperative policy, namely centralized review of cooperative-to-cooperative programs, relaxed travel requirements, and the matter of cooperative activity in "middle-income" countries, two matters raised by the Congress are still under consideration - the waiver of competitive bidding requirements for contracts and the waiver of small business review. The actions recommended by the Congress on these matters pose conflicts with overall AID policy in which increased competition and increased use of small business enterprises are viewed as important operational principles. A decision regarding the waiver of these requirements for cooperative development projects will be forthcoming during this fiscal year in the context of overall agency policy.

Attachments:

I - AID Cooperative Development Activity - FY 1978 - FY 1981

II - AID-US Cooperative Organization Relationships

Attachment: AID Cooperative Development Activity
FY 1978 - FY 1981

Introduction: The data included in this attachment was developed as follows:

1. The list of projects was compiled from the following sources:
 - a. Special Concerns Listing of Cooperative Projects - AID - Bureau for Program and Policy Coordination (PPC)
 - b. Computer Listing of Cooperative Activities - AID - Office of Development Information and Utilization (DS/DIU)
 - c. Agricultural Sector Program Identification and Classification - AID - Office of Agriculture (DS/AGR)
 - d. AID Congressional Presentations - FY78, FY79, FY80, FY81
2. Information regarding the degree of cooperative development activity, the types thereof, and the agency providing technical assistance was obtained from the following:
 - a. Project papers
 - b. Project evaluations
 - c. Activity Data Sheet - Congressional Presentations, FY78, FY79, FY80, FY81
 - d. AID Regional Bureaus
3. FY78 and FY79 obligation data was obtained from the Central Accounting Division, Office of Financial Management.
4. FY80 and FY81 obligation data was obtained from the Table 2a included in bureau submissions for the FY 81 Congressional Presentation.
5. Appropriation data was obtained from AID - PPC/Office of Planning and Budgeting (PPC/PB)

Interpretation of terms used in the attachment:

Country/Project Number/Project Title: The official AID number and title for each project. Each country is assigned a three-number prefix - e.g. each Bangladesh project starts with the number 388-.

Category of Cooperative Activity: Projects were assigned to one of four categories as follows:

Category 1 - Projects in which cooperative development is the sole focus of the program.

Category 2 - Projects in which there is a cooperative development component of a larger project and where the development of the cooperative or cooperatives is essential to the overall success of the total project.

Category 3 - Projects in which the development or strengthening of cooperatives is identified as a "major outcome" expected from the program but where this activity is not crucial to project success.

Category 4 - Projects which include some facet of cooperative development but where this activity is only an incidental aspect of the total project.

Percentage of Project Costs Used for Cooperative Development: This is an estimate of the percentage of total project costs allocable to cooperative development activity. Unless otherwise indicated the percentage shown was utilized for each year in which there was an actual obligation.

Types of Cooperative Activity: The cooperative development activity in each project is identified by a number as follows:

1. Organize local cooperatives
2. Upgrade local cooperatives
3. Organize credit unions
4. Strengthen credit unions
5. Organize cooperative federations
6. Strengthen cooperative federations
7. Develop cooperative financial institutions
8. Upgrade cooperative financial institutions
9. Capitalize cooperative financial institutions
10. Small loans/grants to cooperatives
11. Assist government cooperative development
12. Assist development of cooperative legislation
13. Cooperatives used for community development
14. Cooperatives used for business enterprises
15. Cooperatives used as structure for project implementation
16. Cooperative credit
17. Cooperative supply
18. Cooperative production
19. Cooperative marketing
20. Development of cooperative service to members
21. Construct cooperative facilities
22. Provide equipment to cooperatives
23. Cooperative training - General
24. Training cooperative management
25. Training cooperative membership
26. General goal of cooperative development
27. General goal of improving cooperative systems

Life of Project Funding: This is the estimated total funding for a project, some percentage of which is attributed to cooperative development. G stands for grant, L for loan. Some projects have both grant and loan components. These are listed separately but are counted as one project. The term "Cont." means that the project is of an on-going nature in which there has been no predetermined total cost. These are usually projects which have a multiplicity of individual sub-projects.

Fiscal Year of Initial Obligation: This is the fiscal year in which actual obligations were first made for the project or in which it is estimated that they will take place.

Estimated Fiscal Year of Completion of the Project: This is the fiscal year in which it is estimated that all project activity will be completed.

Obligations - Total/Cooperative: These are the actual, estimated or proposed obligations for each fiscal year for each project. The "Total" is the total obligation; "Coops" is that percentage of the total obligation attributed to cooperative development activity. Where an "NL" is shown this indicates that this project was not listed in the Congressional Presentation for that fiscal year.

Cooperative Development Technical Assistance Provided By: This lists the organization(s) which are providing the technical assistance for the cooperative development aspects of a project. In some cases the organization(s) listed provided all technical assistance to a project, in others only that for the cooperative development. In the summary chart, page 5, the organizations are categorized as follows:

- U.S. Cooperative Organization
- U.S. Private/Voluntary Organization
- U.S. University/Universities
- U.S. Consulting Firm
- Personal Services Contract
- U.S. Department of Agriculture
- Peace Corps
- LDC Organizations
- To Be Determined (FY80, FY81)

Country/Project Number/ Project Title	City Coop Activ	Proj Gnt for Coop Act	Type Coop Activ	LOP Funding	FY Init Oblig	Est FY Compl Date	Obligated FY78		Obligated FY77		Est Oblig FY80		Prop Oblig FY81		Cooperative Develop. Technical Assistance Provided By
							Total	Coop	Total	Coop	Total	Coop	Total	Coop	
BOLIVIA - 511-0452 Small Farmer Organizations	1	100%	1,10, 24	C-6147	76	80	1050	1050	845	845	380	380	420	420	Robt. Pethon Amor ACDI Servicios Tecnicos del Caribe Bolivian Natl. Dev. Svcs.
	1	100%	1,10 24	L-7500	76	80	0	0	NL	NL	0	0	0	0	
BOLIVIA - 511-0495 Rural Potable Water	4	1%	26	G-100	79	81	NL	NL	100	1	NL	NL	NL	NL	CARE
BOLIVIA - 511-0514 Consolidation of Colonization	3	25%	1	G-1386	79	80	NL	NL	214	54	572	143	600	150	Fundacion Integral de Desarrollo (FIDES)
BOLIVIA - 511-0533 La Merced Coop. (PVO)	1	100%	2,4,20	G-294	79	81	NL	NL	294	294	NL	NL	NL	NL	ACDI
BOLIVIA - 511-0534 Rural Elect. Hgmt/TA	2	50%	24	G-200	79	81	NL	NL	20	10	160	90	0	0	NRCA
BOLIVIA - 511-0538 Agricultural Credit	3	20%	4,7,8, 9,10	G-2000	80	83	NL	NL	NL	NL	350	70	494	99	To Be Determined
	3	20%	4,7,8, 9,10	L-14000	80	83	NL	NL	NL	NL	14000	2800	0	0	
CHILE - 513-0277 Agri. Coop. Dev. Fund	1	100%	9,10	L-15000	75	79	0	0	0	0	0	0	0	0	IFICOOP
CHILE - 513-0282 Small Scale Regional Development	4	5%	14	G-270	76	79	0	0	0	0	NL	NL	NL	NL	Corporacion In- dustrial Para Desarrollo Metropolitano y Regional Del Bio Bio
CHILE - 513-0296 Rural Coop. Upgrading	1	100%	24,27	G-250	76	80	0	0	0	0	NL	NL	NL	NL	IFICOOP

Country/Project Number/ Project Title	Ctry Coop Activ	Proj Out for Coop Act	Types Coop Activ	LWP Funding	FY Init Oblig	Est FY Compl Date	Obligated FY78		Obligated FY79		Est Oblig FY80		Prop Oblig FY81		Cooperative Develop. Technical Assistance Provided By
							Total	Coop	Total	Coop	Total	Coop	Total	Coop	
COLUMBIA - 514-0193 Rural Coop. Dev.	1	100Z	9	G-480	75	79	0	0	0	0	0	0	0	0	ACDI FINANCIACOP
	1	100Z	8	L-5000	75	79	0	0	0	0	NL	NL	NL	NL	
COLUMBIA - 514-0201 San Gil Rural Dev.	2	75Z	1,2,13 25	G-779	76	79	0	0	0	0	NL	NL	NL	NL	Catholic Relief Services
COSTA RICA - 515-0038 Agricultural Dev.	2	10Z	2,4	G-3228	63	79	4	1	0	0	NL	NL	NL	NL	ATAC Cathl. Poly. Univ Servicion Tecnica del Catho
COSTA RICA - 515-0117 Agric. Dev. Program	2	25Z	1,9,10 19	L-16400	70	78	0	0	0	0	NL	NL	NL	NL	CIUSA
COSTA RICA - 515-0120 Rural Development	2	40Z	2,7,9, 10,19, 27	L-7900	75	80	0	0	0	0	0	0	0	0	Practical Con- cepts Inc. Peace Corps
COSTA RICA - 515-0133 Special Dev. Fund	3	5Z	2,10	G-Cont	76	81	49	3	73	4	90	5	90	5	LDC Coops Peace Corps
COSTA RICA - 515-0146 Rural Credit Program	3	25Z	10	G-270	78	79	39	10	181	45	NL	NL	NL	NL	PIKOPES
COSTA RICA - 515-0148 Agrarian Restructuring	3	5Z	24,26	L-6500	80	83	NL	NL	NL	NL	6500	325	0	0	To Be Determined
DOMINICAN REPUBLIC - 517-0050 Selected Dev. Activities	3	10Z	2,10	G-Cont	65	80	47	5	49	5	50	5	50	5	LDC Coops Peace Corps
DOMINICAN REPUBLIC - 517-0110 Agri. Sector Loan	3	20Z	9	L-12000	74	80	-1	0	0	0	0	0	0	0	IDECOOP
DOMINICAN REPUBLIC - 517-0115 Comm. Dev. Foundation	2	25Z	1	G-293	76	79	90	23	0	0	NL	NL	NL	NL	Save The Children Federation/CDF

Country/Project Number/ Project Title	Ctry Coop Activ	% Proj Gnt for Coop Act	Type Coop Activ	LOP Funding	FY Init Oblig	Est FY Compl Date	Obligated FY78		Obligated FY79		Est Oblig FY80		Prop Oblig FY81		Cooperative Develop. Technical Assistance Provided By
							Total	Coop	Total	Coop	Total	Coop	Total	Coop	
DOMINICAN REPUBLIC - 517-0124 - Agri. Credit/Domin. Dev. Fdn.	1	52	16	G-336	79	R2	NL	NL	136	7	200	10	0	0	Dominican Dev. Foundation Peace Corps
	3	52	16	L-5000	79	R2	NL	NL	NL	NL	NL	NL	NL	NL	
ECUADOR - 518-0004 Special Dev. Activities	3	102	2,10	G-Cont	50	79	NL	NL	75	8	50	5	50	5	LDC Coops Peace Corps Overseas Education Fund/IMV
ECUADOR - 518-0008 Targui Comm. & Coop Dev.	1	1002	1,24,25	G-100	79	80	NL	NL	100	100	NL	NL	NL	NL	
EL SALVADOR - 519-0094 Special Dev. Activities	1	52	26	G-1346	70	84	48	2	49	2	50	3	100	5	LDC Coops Peace Corps
EL SALVADOR - 519-0192 Agricultural Services	2	222	6,16,27	G-500	81	86	NL	NL	NL	NL	0	0	500	110	To Be Determined
	2	222	6,16,27	L-5000	81	86	NL	NL	NL	NL	0	0	5000	1100	
EL SALVADOR - 519-0197 Small Enterprise Dev.	2	802	10	G-340	78	80	120	96	220	176	NL	NL	NL	NL	Technoserve
EL SALVADOR - 519-0216 Central Marketing Coop	1	1002	1,2,5,6	G-75	79	81	NL	NL	75	75	NL	NL	NL	NL	To Be Determined
EL SALVADOR - 519-0229 Small Enterprise Dev.	2	902	5,9,10,14	G-1000	80	83	NL	NL	NL	NL	500	450	500	450	Fedecones Fedecredite
	2	902	6,9,10,14	L-9000	80	83	NL	NL	NL	NL	5000	4500	4000	3600	
GUATEMALA - 520-0197 Agri. Devel./Production	4	102	11,27	G-2387	70	78	-22	0	-3	0	NL	NL	NL	NL	California Polytechnic University

Country/Project Number/ Project Title	City Coop Activ	F. Proj Cmt for Grp Act	Types Coop Activ	LOC Funding	FY Init Oblig	Est FY Compl Date	Obligated FY78		Obligated FY79		Est Oblig FY80		Prop Oblig FY81		Cooperative Develop. Technical Assistance Provided By
							Total	Coop	Total	Coop	Total	Coop	Total	Coop	
GUATEMALA - 520-0200 Cooperative Dev.	1	100Z	4,5	G-2771	70	78	-11	0	8	0	NL	NL	NL	NL	ACDI COLAC
GUATEMALA - 520-0233 Small Farmer Improve- ment	2	10Z	1,23	G-2775	76	81	550	55	155	16	0	0	0	0	ACDI USDA
	2	10Z	1,23	L-11000	76	81	0	0	0	0	0	0	0	0	
GUATEMALA - 520-0238 Small Farmer Marketing Systems	1	100Z	19	G-R 0	78	81	0	550	111	111	0	0	19	139	ACDI
	1	100Z	19	L-3400	78	81	3400	3400	0	0	0	0	0	0	
GUATEMALA - 520-0243 Earthquake Housing Reconstruction	3	90Z	5,15	G-242	79	82	NL	NL	NL	NL	160	144	80	72	VENACOV FEH
GUATEMALA - 520-0248 Rural Electrification	2	15Z	1,5	L-1 00	79	85	NL	NL	8600	1790	0	0	0	0	DC Coops
HAITI - 521-0062 Special Dev. Activities	3	10Z	2,10	G-Cont	68	81	109	11	75	8	75	8	75	8	DC Coops
HAITI - 521-0073 Small Farmer Dev.	3	5Z	1,18, 19	G-1458	74	80	827	41	-1	0	0	0	0	0	CIMA Bureau De Credit Agricole
	3	5Z	1,18 19	L-6000	74	80	0	0	0	0	0	0	0	0	
HAITI - 521-0078 Integrated Agri. Dev.	4	10Z	1	G-8293	76	82	700	70	0	0	0	0	1500	150	Virginia Polytechnic Institute
	4	0Z		L-8000	76	82	0	0	0	0	0	0	0	0	Servicio Tecnico del Caribe
HAITI - 521-0081 Gross Home Rural Dev.	4	5Z	1	G-104	77	79	50	3	0	0	NL	NL	NL	NL	Catholic Relief Services
HAITI - 521-0083 Small Farmer Market Ing	2	100Z	1,5,11 15, 27	G-6150	77	82	0	0	0	0	200	200	0	0	USDA

Country/Project Number/ Project Title	Clgry Coop Activ	% Proj Omt for Coop Act	Types Coop Activ	LOP Funding	FY Init Oblig	Est FY Compl Date	Obligated FY78		Obligated FY79		Fac Oblig FY80		Fac Oblig FY81		Cooperative Develop. Technical Assistance Provided By
							Total	Coop	Total	Coop	Total	Coop	Total	Coop	
HAITI - 521-0121 Small Farmer Credit	3	10%	7	G-950	81	84	NL	NL	NL	NL	0	0	500	50	To Be Determined
HONDURAS - 522-0100 Agri. Sector Program	3	15%	26	L-12000	74	81	0	0	0	0	0	0	0	0	IDC Coops
HONDURAS - 522-0105 Agricultural Coops	2	75%	7,11,24	G-288	75	79	-10	0	-19	0	NL	NL	NL	NL	ACDI
HONDURAS - 522-0120 Agro Industrial Ex- port Development	3	10%	1,14	G-1700	76	80	100	10	480	48	100	10	0	0	World Trade Inst. SIATSA Min. of Natural Resources/CON
HONDURAS - 522-0123 Small Farmer Technologies	4	5%	2,10	G-1240	77	81	349	17	97	5	0	0	0	0	Pan Am. Agri. School Min. of Natural Resources/CON
	4	5%	2,10	L-6000	77	81	6000	30	0	0	0	0	0	0	
HONDURAS - 522-0128 Pocapica Valley Integrated Devel.	2	50%	1,13,19	G-700	76	80	62	31	56	28	NL	NL	NL	NL	Save the Children recreation
HONDURAS - 522-0150 Agricultural Sector	3	10%	5,11,27	G-4000	79	84	NL	NL	1000	100	600	60	2000	200	U.S. University Consortium Private Consulting Firms
	2	10%	5,11,27	L-21000	79	84	NL	NL	16000	1600	0	0	5000	500	Min. of Natural Re- sources/CON
NICARAGUA - 524-0108 Rural Markets Women's Coops	1	100%	1,3	G-142	75	79	0	0	0	0	NL	NL	NL	NL	FINDE (Nicaraguan Development Foundation)
NICARAGUA - 524-0141 Rural Small Merchants Credit Unions	1	100%	1,3	G-132	77	79	60	60	0	0	NL	NL	NL	NL	FINDE
NICARAGUA - 524-0155 Credit Union Mgmt.	1	100%	4	G-50	78	79	50	50	0	0	NL	NL	NL	NL	FFCACNIC (Nicara- guan Credit Union Federation)
NICARAGUA - 524-0172 FFCACNIC Consolidation	1	100%	4	G-250	79	81	NL	NL	100	100	NL	NL	NL	NL	FFCACNIC

Country/Project Number/ Project Title	Ctry Coop Activ	% Proj Out for Coop Act	Type Coop Activ	IMP Funding	FY Init Oblig	Est FY Comp Date	Obligated FY78		Obligated FY79		Est Oblig FY80		Frop Oblig FY81		Cooperative Develop. Technical Assistance Provided By
							Total	Coop	Total	Coop	Total	Coop	Total	Coop	
NICARAGUA - 524-0181 Integrated Rural Dev.	1	50%	1,70	C-500	81	85	NL	NL	NL	NL	0	0	500	250	To Be Determined
	1	50%	1,70	L-8000	81	85	NL	NL	NL	NL	0	0	8000	4000	
PAHAMA - 525-0070 Agricultural Develop- ment	2	50%	1,2,3, 4,6	G-3135	63	79	-37	0	-9	0	NL	NL	NL	NL	CIUSA
PAHAMA - 525-0101 Spec. Dev. Activities	3	10%	2,10	G-Cont	64	81	43	4	78	8	75	8	100	10	LDC Coops
PAHAMA - 525-0173 Rural Coop. Dev.	1	100%	1,2,5, 6,27	L-5100	74	80	0	0	0	0	0	0	0	0	ACDI CIUSA
PAHAMA - 525-0222 Rural Coop. Enterprise	1	100%	2,14	L-3000	81	85	NL	NL	NL	NL	0	0	3400	3400	To Be Determined
PARAGUAY - 526-0050 Agri. Dev. and Institution Dev.	2	50%	1,4,11	G-4865	65	78	0	0	NL	NL	NL	NL	NL	NL	USDA ACDI CIUSA
PARAGUAY - 526-0101 Credit Union Dev.	1	100%	3,4	G-1926	69	80	305	305	247	247	70	70	0	0	CIUSA
PARAGUAY - 526-0102 Int. Dev./Mktg. & Svc. Coops	1	100%	9,10,24 25,27	G-682	72	79	-12	0	0	0	NL	NL	NL	NL	ACDI
PARAGUAY - 526-0113 Small Farmer Dev.	1	100%	2,4,6	L-3000	75	79	0	0	0	0	NL	NL	NL	NL	LDC Coops
PARAGUAY - 526-0118 Minifundia Crops Intens.	2	90%	1,17,18 19,20	G-1900	79	83	0	0	445	401	632	569	384	346	CREDICOOP U.S. Univ. Min. of Agri.
PARAGUAY - 526-0120 Indian Settlement	2	50%	13	G-336	78	81	194	97	142	71	NL	NL	NL	NL	Asociacion de Servicios de Cooperativa In- digena Renonca
PARAGUAY - 526-0122 Rural Cooperatives	1	100%	1,2	G-266	78	82	236	236	30	30	NL	NL	NL	NL	CREDICOOP

Country/Project Number/ Project Title	Ctry Coop Actv	% Proj Qnt for Coop Act	Type Coop Actv	LDP Funding	FY Init Oblig	Est FY Compl Date	Obligated FY78		Obligated FY79		Est Oblig FY80		Prop Oblig FY81		Cooperative Develop. Technical Assistance Provided By
							Total	Coop	Total	Coop	Total	Coop	Total	Coop	
PARAGUAY - 526-0601 Special Dev Activities	3	100%	2,10	G-Cont	64	81	50	5	70	7	50	5	50	5	LDC Coops Peace Corps
PERU - 527-0061 Special Dev Activities	3	100%	2,10	G-Cont	61	81	47	5	47	4	50	5	50	5	LDC Coops
PERU - 527-0141 Compendio Para Tech. Training	1	100%	2,24,25	G-250	77	79	0	0	-3	0	NL	NL	NL	NL	CENICAP (Nat. Res. Ctr. for Agril. Reform) CENCIRA (Ctr. for Tech. & Res. for Agr. Reform)
PERU - 527-7150 line of Treated Sewage	2	100%	1,15	G-200	77	80	0	0	0	0	0	0	0	0	LDC Coops
PERU - 527-0155 Agril. Coops. Fedn. Dev.	1	100%	6,11,24	L-7000	76	81	0	0	0	0	0	0	0	0	LDC Coops
PERU - 527-0174 Banco - Dev. Fin. Insts.	1	100%	8,9	G-500	78	81	NL	NL	259	259	241	241	0	0	BANCO Nacional de Instituciones Cooperativas
URUGUAY - 528-0102 Agril. Coop. Dev.	1	100%	6,17,19	L-2000	75	80	0	0	0	0	0	0	0	0	CALFORU (Cooperati- va Agronomica Lda. & Sociedad de Fomento Rural)
URUGUAY - 528-0105 Cooperative Dev.	1	100%	6,24,25	G-100	77	79	0	0	0	0	NL	NL	NL	NL	CAC (Circulo de Accion Cooperativa del Uruguay)
URUGUAY - 528-0106 Credit Union Dev.	1	100%	3,4	G-200	77	80	0	0	0	0	NL	NL	NL	NL	FUCAC (Federacion Uruguay de Coop. de Ahorro y Credito)
JAMAICA - 532-0046 Integrated Rural Dev.	3	33%	1,16,17 19	G-2900	77	81	0	0	600	18	700	21	500	15	Development Altern- atives, Inc. Pacific Consultants Peace Corps
	3	33%	1,16,17 19	L-14000	77	81	13000	390	0	0	0	0	1000	30	-same-

Country/Project Number/ Project Title	Ctry Coop Activ	Proj Omt for Coop Act	Types Coop Activ	LRF Funding	FY Init Oblig	Est FY Compl Date	Obligated FY78		Obligated FY79		Est Oblig FY80		Total Oblig FY81		Cooperative Develop. Technical Assistance Provided By
							Total	Coop	Total	Coop	Total	Coop	Total	Coop	
JAMAICA - 512-0060 Agricult. Mktg. Loan	4	52	26	L-16000	80	81	NL	NL	NL	NL	5500	275	0	0	To Be Determined
JAMAICA - 512-0067 Urban Development	4	12	26	L-3000	81	84	NL	NL	NL	NL	0	0	3000	30	To Be Determined
CARIBBEAN REGIONAL - 518-0005 Special Dev. Activ.	3	102	26	G-Cont	72	85	75	8	193	19	300	30	300	30	LDC Coops Peace Corps
CARIBBEAN REGIONAL - 518-0017 Small Farmer Mktg. Sys.	4	52	19	G-2150	80	83	NL	NL	0	0	200	10	400	20	Caribbean Dev. Bank
	4	52	19	L-7500	80	83	NL	NL	0	0	7500	38	0	0	
LATIN AMERICAN REGL - 598-0005 - LA Conf. of Credit Unions	1	1002	3,4,5	L-4000	76	78	-2	0	NL	NL	NL	NL	NL	NL	COIAC Peace Corps CUNA
LATIN AMERICAN REGL - 598-0077 - Coop Trng. in Puerto Rico	1	1002	23	G-5026	54	81	0	0	0	0	0	0	0	0	LDC Coops
LATIN AMERICAN REGL - 598-0099 - Coop Housing Dev.	1	1002	5	G-2206	75	79	13	13	1	1	NL	NL	NL	NL	FCI
LATIN AMERICA REGL - 598-0101 - Amer. Inst. for Free Labor Dev.	3	72	1,2,3, 4,5,15	G-56485	62	81	6923	485	7422	520	8300	581	8000	560	Amer. Institute for Free Labor Development
LATIN AMERICA REGL - 598-0116 - CUNA Union Development	1	1002	3,4,6	G-5081	65	80	55	55	161	161	NL	NL	NL	NL	COIAC CUNA
	1	1002	3,4,6	L-4000	65	80	0	0	0	0	0	0	0	0	
LATIN AMERICA REGL - 598-0587 - Solidario Development Fund	3	252	10	G-4000	78	81	1500	375	0	0	750	188	400	100	Solidario
LATIN AMERICA REGL - 598-0599 - Agrarian Union Development	2	302	9,10 24,25	G-1000	80	82	NL	NL	NL	NL	400	200	400	200	Amer. Institute for Free Labor Development

Country/Project Number/ Project Title	Ctry Coop Actlv	% Proj Obl for Coop Act	Type Coop Actlv	LOP Funding	FY Init Oblig	Est FY Comp Date	Obligated FY78		Obligated FY79		Est Oblig FY80		Prop Oblig FY81		Cooperative Develop. Technical Assistance Provided By
							Total	Coop	Total	Coop	Total	Coop	Total	Coop	
CAMA REG. - 625-0508 West African Regional Poultry	1	5%	1,19	G-831	70	78	0	0	NI.	NI.	NI.	NI.	NI.	NI.	Tuskegee Univ.
CAMA REG. - 625-0803 Central Africa Live- stock & Meat Prod.	3	25%	1,19,21 22	G-1463	71	80	0	0	0	0	0	0	0	0	Near East Foundation
CAMEROON - 631-0014 Cooperative Dev.	1	100%	16,18,19 23,27	G-2803	81	84	NI.	NI.	NI.	NI.	0	0	500	500	To Be Determined
LESOTHO - 612-0089 Low Cost Building Materials	2	100%	1,14,26	G-325	78	81	0	0	191	191	0	0	0	0	FCH
BOTSWANA - 633-0092 Self Help Housing	4	5%	26	G-292	78	80	0	0	26	1	0	0	0	0	FCH
GAHBIA - 635-0203 Mixed Prog. & Res. Hgmt.	3	5%	2,23	G-10858	79	83	NI.	NI.	849	42	2103	105	3048	152	To Be Determined
GAMBIA - 635-0204 Rural Development	3	10%	26	G-7557	81	84	NI.	NI.	NI.	NI.	0	0	2356	236	To Be Determined
SIERRA LEONE - 616-0112 Cooperative Credit Society	1	100%	2,4,5,6	G-3200	79	81	NI.	NI.	500	500	0	0	0	0	CUNA
GHANA - 641-0072 Farmer Assn & Agri- business	3	10%	1,5,26	G-5000	77	82	1500	150	1150	115	350	35	600	60	FVO's

Country/Project Number/ Project Title	Ctry Coop Activ	% Proj Out for Comp Act	Type Coop Activ	LOP Funding	Yr Init Oblig	Est FY Comp Date	Obligated FY78		Obligated FY79		Est Oblig FY80		Prop Oblig FY81		Cooperative Develop. Technical Assistance Provided By
							Total	Coop	Total	Coop	Total	Coop	Total	Coop	
GHANA - 641-0093 Women's Small Scale Industrial	3	67%	14	G-1369	79	82	NI.	NI.	NI.	NI.	0	0	485	325	To Be Determined
SWAZILAND - 645-0055 Cooperatives and Marketing	1	100%	2,6,17, 19,27	G-2714	76	81	516	516	634	634	772	772	0	0	CIUSA
SOMALIA - 649-0101 Agril. Ext., Trng. & Res.	4	5%	26	G-5053	78	81	3253	163	1797	90	0	0	0	0	USDA
SOMALIA - 649-0103 Kurtunware Settle- ment	4	10%	26	G-1500	79	81	NI.	NI.	1000	100	1100	110	0	0	China. Berger Intl. Florida State Univ.
SOMALIA - 649-0104 Compr. Groundwater Dev.	4	5%	26	G-10000	79	88	NI.	NI.	757	38	0	0	0	0	To Be Determined
SOMALIA - 649-0108 Livestock Range and Management Dev.	4	5%	26	G-15000	79	87	NI.	NI.	1000	50	2400	120	3600	180	To Be Determined
SOMALIA - 649-0112 Agril. Delivery System	4	5%	26	G-6000	80	86	NI.	NI.	1500	75	2000	100	1500	50	To Be Determined
SOMALIA - 649-0013 Bay Regional Dev.	4	5%	26	G-8000	80	86	NI.	NI.	NI.	NI.	500	25	2400	120	To Be Determined
SUDAN - 650-0018 Blue Nile Agril. Dev.	2	15%	1,2,11 15,16	G-12032	78	85	500	75	1500	225	4534	680	2500	375	Experience Inc.
GUINEA BISSAU 657-0006 Small Scale Fisheries	4	5%	26	G-500	79	82	NI.	NI.	500	25	0	0	0	0	To Be Determined

Country/Project Number/ Project Title	Ctry Coop Actv	% Proj Out for Coop Act	Type Coop Actv	LDP Funding	FY Init Oblig	Est FY Compl Date	Obligated FY78		Obligated FY79		Est Oblig FY80		Prop Oblig FY81		Cooperative Develop. Technical Assistance Provided By
							Total	Coop	Total	Coop	Total	Coop	Total	Coop	
ZAIRE - 660-0059 North Shaba Rural Dev.	2	10%	2,10,19 26	G-7454	76	82	0	0	0	0	3000	300	0	0	Peace Corps Development Alternatives Inc.
	2	10%	2,10,19 26	L-1500	76	82	0	0	0	0	0	0	0	0	
ETHIOPIA - 661-0162 ADA District Dev.	3	10%	1,2	G-1608	71	79	0	0	0	0	NL	NL	NL	NL	Michigan State University Clapp & Mayne
	3	10%	1,2	L-768	71	79	-46	0	1	1	NL	NL	NL	NL	
LIBERIA - 669-0127 Agri. Coop. Dev.	1	100%	3,11,12 24,25,27	G-1400	77	81	0	0	0	0	0	0	0	0	ACDI Peace Corps
LIBERIA - 669-0139 Upper Bong Co. - Integrated Rural Dev.	2	50%	1,5,11 16,17,19	L-6600	78	82	6600	3300	0	0	0	0	0	0	World Bank
LIBERIA - 669-0142 Upper Lofa Rural Dev.	2	50%	1	L-5000	75	81	0	0	0	0	0	0	0	0	ACDI
LIBERIA - 669-0145 Agri. Credit Bank	3	15%	7,10	G-1550	79	84	NL	NL	1550	233	0	0	0	0	Checchi & Co.
CONGO - 679-0001 Small Holder Agri. Dev.	3	30%	1,16,17 19,24	G-5800	81	85	NL	NL	NL	NL	0	0	2000	600	To Be Determined
MAURITANIA - 682-0201 Integrated Rural Dev.	3	10%	1	G-4146	79	83	NL	NL	1096	100	0	0	800	80	Pacific Consultants
MAURITANIA - 682-0204 Vegetable Production	3	5%	1,15	G-1470	78	82	1470	74	0	0	0	0	500	25	Peace Corps To Be Determined

Country/Project Number/ Project Title	Ctry Coop Activ	% Proj Gnt for Coop Act	Types Coop Activ	L/P Funding	FY Int Oblig	Est FY Compl Date	Obligated FY78		Obligated FY79		Est Oblig FY80		Prop Oblig FY81		Cooperative Develop. Technical Assistance Provided By
							Total	Coop	Total	Coop	Total	Coop	Total	Coop	
NIGER - 683-0201 Niger Cercle 1	2	23%	7,17,19 23,27	G-16066	76	81	4165	958	1815	422	0	0	0	0	Consortium for Intl. Development Personal Service Cont.
NIGER - 683-0205 Niamey Dept. Rural Dev.	2	50%	9,13,16, 20,21,23	G-6698	77	81	1675	838	1175	588	850	425	0	0	Union Nigerien de Credit et Coop- erative (UNCC)
NIGER - 683-0226 Rural Sector Human Res.	2	50%	21,23	G-10112	79	84	NL	NL	2000	1000	995	498	160	430	To Be Determined
NIGER - 683-0236 Agril. Sector Prod. & Support	3	10%	17,23	G-21300	80	85	NL	NL	NL	NL	1359	136	2000	200	To Be Determined
NIGER - 683-0236 Cooperative Training Center	1	100%	21,23	G-1450	81	84	NL	NL	NL	NL	0	0	1128	1128	To Be Determined
NIGER - 683-0240 Niamey Dept. Dev. II	2	50%	9,13,16 20,21, 23	G-7500	81	84	NL	NL	NL	NL	0	0	2000	1000	Personal Services Contract
SENEGAL - 685-0201 Cereals Production	4	5%	26	G-3457	75	80	0	0	598	30	0	0	0	0	Personal Services Contract
SENEGAL - 685-0205 Commerce Regl. Dev.	4	5%	26	G-23710	78	82	3600	180	2600	130	3750	188	3500	175	U.S. University U.S. Consulting Firm Personal Svcs. Cont.
SENEGAL - 685-0208 Small Irrigated Perimeters	2	10%	1,15,19	G-6559	77	82	NL	NL	0	0	500	50	1530	153	SERDA (Senegalese Cons. Firm) Personal Svcs. Cont.
SENEGAL - 685-0218 SAED Training	4	1%	26	G-4530	78	81	1700	17	0	0	1000	10	1072	11	American ORT Personal Svcs. Cont.
SENEGAL - 685-0224 SODFSP Livestock Prod.	4	5%	17	G-7600	79	84	NL	NL	2030	102	1000	50	1300	65	To Be Determined
SENEGAL - 685-0232 E. General Agril. Prod.	4	10%	26	G-500	80	83	NL	NL	NL	NL	500	50	0	0	To Be Determined
UPPER VOLTA - 686-0205 E. Dev Integrated Rural Development	3	25%	1,13,16	G-4100	77	81	408	102	0	0	700	175	0	0	Michigan State University

Country/Project Number/ Project Title	Ctry Coop Actlv	% Proj Out for Coop Act	Types Coop Actlv	LOP Funding	FY Init Oblig	Est FY Compl Date	Obligated FY78		Obligated FY79		Est Oblig FY80		Prop Oblig FY81		Cooperative Develop. Technical Assistance Provided By
							Total	Coop	Total	Coop	Total	Coop	Total	Coop	
HALE - 688-0204 Rural Works	4	1%	26	G-6375	77	82	600	6	884	9	1100	11	600	6	American OMT Peace Corps
HALE - 688-0206 Action Kit - Sorgho	4	5%	26	G-3528	76	81	1000	50	1521	76	350	18	0	0	Personal Services Contract
HALE - 688-0210 Operation Haute Valle	4	5%	26	G-18195	78	81	500	25	4512	227	1670	81	1730	187	Peace Corps Louis Berger Intl.
HALE - 688-0211 Action Bl.E	3	10%	2,15	G-4426	78	83	1501	150	0	0	300	30	500	50	Personal Services Contract
TOGO - 691-0214 Rural Econ. Dev.	4	5%	26	G-5000	80	85	1212	61	NL	NL	0	0	600	30	To Be Determined
TOGO - 691-0217 Davie Comm. Trng. Farm	4	10%	26	G-3500	81	84	NL	NL	NL	NL	0	0	800	80	TOCI
RWANDA - 696-0107 Local Crop Storage	2	75%	1,10,20 24	G-1612	79	84	0	0	1612	1209	961	721	0	0	To Be Determined
RWANDA - 696-0108 Coop Grain Storage	2	75%	1,20,24	G-327	78	81	327	245	0	0	0	0	0	0	USA
RWANDA - 696-0112 Fish Culture	2	100%	1,15	G-1044	81	84	NL	NL	NL	NL	0	0	1165	1165	To Be Determined Peace Corps
AFRICA REGL - 698-0361 African Labor Dev.	3	5%	23,26	G-23734	71	82	2200	110	2800	140	3000	150	3000	150	African-American Labor Center
AFRICA REGL - 698-0388 African Women in Dev.	2	25%	1,18, 23,26	G-3000	76	83	480	120	925	231	600	150	600	150	CO/Senegal CO/Chad
AFRICA REGL - 698-0391 Directed Agr. Prod. Credit	1	100%	3,4,16 24	G-1204	76	80	340	340	108	108	0	0	0	0	ACOSCA CUNA

Country/Project Number/ Project Title	Ctry Coop Actv	% Proj Out for Coop Act	Types Coop Actv	LOP Funding	FY Init Oblig	Est FY Compl Date	Obligated FY78		Obligated FY79		Est Oblig FY80		Prop Oblig FY81		Cooperative Develop. Technical Assistance Provided 2v
							Total	Coop	Total	Coop	Total	Coop	Total	Coop	
CENTRAL - 912-0005 Dev. of Housing Coops	2	100%	1,15,23	G-848	72	79	518	0	0	0	NL	NL	NL	NL	FCI
CENTRAL - 912-0006 Edu. for Coop Org.-OPC	2	50%	20,26	G-1300	77	81	1300	650	0	0	200	100	500	200	FCI
CENTRAL - 931-0140 Unemployment/Under- employment	4	1%	26	G-667	72	79	0	0	0	0	NL	NL	NL	NL	Southern University
CENTRAL - 932-0007 Credit Union Natl Assn	1	100%	3,4,5, 6,7,8, 9	G-3337	67	81	466	466	678	678	600	600	850	850	CUNA
CENTRAL - 932-0004 Coop. League of the USA	1	100%	5,11,20 26,27	G-3658	67	81	608	608	535	535	600	600	600	600	CLUSA
CENTRAL - 932-0009 Natl Rural Elect. Coop Assn	1	100%	1,5,11, 15,23	G-1968	67	78	63	63	NL	NL	NL	NL	NL	NL	NRECA
CENTRAL - 932-0019 Agri. Coop. Dev. Intl.	1	100%	6,8,11 20,26, 27	G-1990	69	81	212	212	60	60	NL	NL	NL	NL	ACDI
CENTRAL - 932-0022 Volunteer Dev. Corps	1	100%	2,4,11, 20,26	G-1911	70	81	415	415	550	550	550	550	550	550	VDC
CENTRAL - 932-0048 CUNA/CRC	1	100%	26	G-243	74	79	35	35	0	0	NL	NL	NL	NL	CUNA, CLUSA, FCI, ACDI, NRECA, VDC
CENTRAL - 932-0058 Natl Rural Elect. Coop Assn	1	100%	1,5,11 15,23	G-498	75	78	0	0	NL	NL	NL	NL	NL	NL	NRECA
CENTRAL - 932-0060 Cooperative League of the USA	1	100%	5,11,20 26,27	G-906	75	78	0	0	NL	NL	NL	NL	NL	NL	CLUSA
CENTRAL - 932-0062 Credit Union National Association	1	100%	3,4,5, 6,7,8, 9	G-1000	76	78	400	400	NL	NL	NL	NL	NL	NL	CUNA
CENTRAL - 932-0063 Agricultural Coop. Dev. International	1	100%	6,8,11, 20,26, 27	G-245	75	78	0	0	NL	NL	NL	NL	NL	NL	ACDI
CENTRAL - 932-0065 Foundation for Coop. Housing	1	100%	1,11, 15,20	G-600	76	78	200	200	NL	NL	NL	NL	NL	NL	FCI
CENTRAL - 932-0075 Volunteer Development Corps	1	100%	2,4,11 20	G-225	75	78	0	0	NL	NL	NL	NL	NL	NL	VDC

POLICY ON AID-US COOPERATIVE ORGANIZATION RELATIONSHIPS

Governing Legislation

Section 123(a) of the Foreign Assistance Act, as amended in 1978, declares a public policy in favor of public subsidies to supplement private financial resources in order to expand the overseas development activities of certain private groups without compromising their private and independent nature.

The groups are private and voluntary organizations and cooperatives which embody the American spirit of self-help and assistance to others to improve their lives and incomes.

The purposes of the support are to (1) assist and accelerate in an effective manner the participation of the rural and urban poor in their countries' development and (2) mobilize private American financial and human resources to benefit poor people in developing countries.

The activities to be supported must be consistent with U.S. development assistance policy as stated in Section 102 of the Foreign Assistance Act.

Section 111 of the Foreign Assistance Act directs that high priority be given to the development and use of cooperatives in developing countries which will enable and encourage greater numbers of the poor to help themselves toward a better life.

Section 601(a) of the same law and Section 123(a) also encourage the participation of cooperatives in the implementation of U.S. Government foreign assistance programs.

Background

Cooperatives have played an important role in the economic growth of the developed world. They continue to figure prominently today. It was easy, therefore, for government to look to the cooperatives of the developed world to make an equally important contribution to the development process overseas. Ideological considerations -- an idealistic association between cooperatives and egalitarianism and social change -- as well as an appreciation of cooperatives as effective business enterprises underlay these conclusions.

The U.S. Congress directed that foreign assistance agencies should promote the development of cooperatives in the developing countries and engage the American cooperative movement in this enterprise. What had been a modest effort in the Point IV era

became a larger, more directed effort in the 60's and into the 70's. And in recent years Congress has shown particular interest in the sum that should be expended for cooperatives.

Almost \$3 million is currently provided annually to support international offices of American cooperative development organizations. This amount includes specific grants made to the cooperatives to enhance their skills in project design and evaluation.

The results of efforts to encourage and promote cooperative activity have been mixed. There has been a prodigious growth of credit unions in Latin America and a steady increase in Africa. A major cooperative achievement was the organization of the Indian Farmer Fertilizer Cooperative, including the building of a fertilizer plant and the organization of a cooperative marketing structure. Rural electric cooperatives flourish in several countries. Other demonstrations of the contribution of the American cooperative movement exist as well, but some programs have had spotty histories, failing to adequately address the degree of difficulty and complexity associated with developing cooperative business enterprises in developing countries.

Occasionally questions have been raised about the appropriateness of modern, business-oriented western cooperatives in the context of a developing economy. It has been assumed that the style and talents of the modern cooperative structure would be relevant to, and needed by, developing countries. Yet cooperatives in the U.S. have evolved in a unique environment and in response to unique conditions which do not similarly prevail in developing countries. Their current operational approaches and levels of capitalization make them dramatically different organizations than those which characterized their earlier years.

These questions, observations and recommendations raised in recent literature suggest that the best of the cooperative competence and spirit is not always being engaged in the development effort. More thorough attention should be given to encouraging application of the experience and capabilities of the cooperative organizations to those situations where they can realistically be expected to achieve their objectives.

An examination of such issues, particularly as they related to small farmers, was carried out under the auspices of the Agricultural Development Council. The results of that study were the subject of a three-day conference at Wingspread, the Johnson Foundation's conference center at Racine, Wisconsin, in late April 1978. Scholars, donor agency officials, and cooperative leaders of the U.S., Europe and the Third World were participants.

The conclusions drawn from the exercise follow:

1. That there is indeed a role for American cooperatives to play in overseas development, but that the fit must be carefully made;

2. That AID and the American cooperatives should place new emphasis on direct cooperative-to-cooperative relations and less on cooperatives as instruments of government-to-government aid programs.

3. That cooperative development should be recognized as a long-term process and that U.S. Government and cooperative movement commitments must be of a longer-term nature than has been common in the past;

4. That U.S. Government support should be provided in a manner that leaves maximum flexibility in the hands of the cooperatives;

5. That U.S. Government support should not in the long run be the sole financial basis for direct cooperative-to-cooperative relations.

6. That U.S. (and other foreign) cooperatives have been more effective in providing technical assistance to already organized cooperatives, to national confederations, and regional cooperative organizations, and been less so in organizing local cooperatives and cooperative movements in developing countries.

General Policy

It is our policy to further the development and use of developing country cooperatives which will enable greater numbers of the poor to help themselves to better lives. U.S. cooperative organizations can play a significant role in furthering this objective, consistent with the principles stated in Section 102 of the Foreign Assistance Act.

To assist in the development of cooperatives, AID will support two approaches. First, it will continue to consider cooperative development an integral concern of its bilateral programs and provide support in that context. Second, it will encourage U.S. cooperatives to relate directly to developing country cooperative counterparts as private organization-to-private organization and will support this effort beyond the framework of the usual government-to-government bilateral programs. Each of these approaches will have distinct requirements.

1. In the first category, project financing will continue to be provided by Regional Bureaus and USAIDs with the existing OPG procedures and authorities. Cooperative organizations will also be eligible for contracts related to bilateral aid programs

administered by AID. The application of the collaborative assistance method (Policy Determination 65) will be extended to embrace the cooperative development organizations which are recognized and listed as such by the AA/PDC. Such activities will be carried out in the context and with the usual requirements, including project review and rigorous evaluations, of all of AID's other bilateral programs.

2. In the second category, which emphasizes the cooperatives' private contacts and character, AID will encourage U.S. cooperatives to seek out and develop their own relationships with developing cooperatives. Through fraternal association in international organizations such as the International Cooperative Alliance, International Federation of Agricultural Producers, the World Council of Credit Unions, the Joint Committee for the Promotion of Aid to Cooperatives, etc; through regional organizations such as ACCOSCA, COLAC, OCA, SIFECCOP, etc.; and through familiarity with national cooperative organizations, the U.S. cooperatives have developed relationships which will identify opportunities for assistance. To support further the movement-to-movement relationship, AID will encourage the cooperative groups to decentralize their international headquarters staffs, associating them where feasible and appropriate with national and international affinity groups. AID-supported cooperatives should also be able to continue to function where bilateral programs have terminated except when specifically prohibited by law.

3. Direct cooperative-to-cooperative relations supported by AID must serve both the goal of enabling and encouraging greater numbers of the poor to help themselves toward a better life and the internationally accepted cooperative movement principles of voluntarism, democratic control, equitable sharing of benefits, and business purpose. There are many different kinds of organizations and programs which are called "cooperative." Some do not actually serve this goal, which is the purpose of AID support; and some are out of line with the fundamental international cooperative principles. When AID funds are involved, U.S. cooperatives should seek out "emerging cooperatives" and forego assistance to large, moneyed "establishment" cooperatives, when the latter don't serve directly low-income people.

4. Institutional support to the U.S. cooperative organizations and funds to support independent cooperative-to-cooperative programs will be centrally funded. This centrally-funded support will be provided subject to periodic reviews and funds availability in a manner that leaves maximum flexibility in the hands of the cooperatives, subject to the principles in this statement, including points five below. This support will not be exclusively part of the country programming process. U.S. Government approval for specific activities, for travel, and for other aspects of the work will not be required. The American cooperatives and their local partners will be responsible for obtaining whatever foreign government approvals are required. No logistic or other support will be sought

from U.S. Government officials or agencies other than what might normally be provided for private persons and organizations which operate without Government funding and independent of the Government. AID will assist the American cooperatives with training, orientation and similar services as agreed upon and convenient to both parties.

5. For institutional support to U.S. cooperative development organizations, the review procedures for discrete country program activity will be the same as those now being used for PVO matching grants, per the attached policy guidance for PVOs. The AID-funded U.S. cooperative development organizations, when contemplating program activity, will consult with USAIDs in the countries involved regarding their plans. Should a USAID feel that a contemplated activity is inappropriate, such concerns will be communicated by AID/Washington to the Governing Board of the cooperative organization involved.

6. The provision of support for cooperative-to-cooperative activity should not be regarded as an automatic AID commitment to provide funding for specific project activity which might flow from such cooperative-to-cooperative relations.

7. The success of the independent cooperative-to-cooperative aspects of this policy depends on an expanded commitment of resources by U.S. cooperators on a matching grant basis, the details to be agreed with the cooperatives.

Attachment

USAID ROLE RE CENTRALLY FUNDED GRANTS TO PVOs, INCLUDING CRITERIA FOR ANALYZING MATCHING GRANT PROPOSALS

The following is AIDAC Cable State 015988 dated January 20, 1980 to Principal Posts, U. S. Mission/Geneva, American Embassy/Lagos, American Embassy/Paris, American Embassy/Rome:

- A) AIDTO CIRC A-172 w/attachments.
- 1) Memo for Assistant Administrators and Mission Directors with matching grant guidelines from A-A/AID dated 4/20/79.
- 2. Dear Colleague letter to PVO's from A-AA/PDC dated 6/27/78.
- 3. AID's matching grants -- a summary description.
- B) Report of conference of AID related PVO's dated 2/10/78.
- C) Action memorandum for Administrator dated 6/9/78.
- D) Info memorandum for Administrator from AA/PDC dated 12/22/78.
- E. Action memorandum for Administrator from AA/PDC dated 3/9/79.

FOR MISSION DIRECTORS FROM ADMINISTRATOR BENNET

- 1) In February 1978, A.I.D. established a centrally-funded matching grant (MG) program to assist PVO's to expand their development efforts in the Third World. Since that time, there has been an accumulation of decision memoranda and other documents which together describe the background of the program and the criteria which are used in approving proposals. Listed above as references are the principal background documents. Missions have received most of them at one time or another; we will forward those which have not yet been distributed for your information.
- 2) Although the increasing role of PVO's is generally understood and accepted in the Agency, there appears to be some uncertainty with respect to the Mission role vis-a-vis centrally-funded PVO grants, especially matching grants. Consequently, we felt it would be useful to bring together in one message the principal criteria used by the Agency in considering matching grants and the role to be placed by field missions.
- 3) Review Criteria
 - a. While each of the referenced documents contains some useful background material, Bob Nooter's memo of April 23, attached to AIDTO CIRC A-172 (Ref A), describes the Agency's philosophy towards matching grants. In his memo, Mr. Nooter indicated that "the grants are intended to support an expansion of the PVOs own programs, for PVOs with a proven track record. While A.I.D. must exercise enough oversight to assure that the use of the funds is consistent

with our legislation, we should not try to remake these programs in our own image nor should we require the same kind of detailed project documentation used for our regular programs." The point is that we want to capitalize on the resources and management capabilities PVO's can bring to bear on development by supporting but interfering as little as possible in their activities. Bob Nooter's memo had as an attachment the following matching grant guidelines:

1. The purpose of the matching grant program is to support the ability of PVO's to administer effective development programs, within A.I.D.'s overall priorities and legislative mandate. Simultaneously, we seek to facilitate increased resources for developing countries.

Some fundamental corollaries follow this purpose statement, as follows:

- A. The program must be field-oriented rather than headquarters-oriented.
- B. The program must remain the PVO's own program (rather than an A.I.D. program, with all of its formal requirements and programming system).
- C. The program must be "discrete" in the sense that it deals with an identifiable problem (or set of problems) which has some boundaries around it (rather than a blank check to do what the PVO may decide to do over the course of the grant period).
- D. The program must be set up in such a way that it is measurable and evaluable, based on broad functional and geographical target areas. (The final report and the previous annual reports, therefore, must be able to tell the development community and A.I.D. something useable about a program and an approach-- i.e. water resource development using a community participation methodology, etc.)
- E. The PVO must have clearly established its ability both to carry out the program and to raise the matching funds from non-governmental sources. (Note: It was subsequently decided that exceptions can be made to permit host government contributions in partial substitution for private contributions.)
- F. The PVO proposal must be specific enough to enable A.I.D. to ascertain at least the following: The projected countries in which the matching grant program will be undertaken; sample indications of the program's coordination of the PVO input with host country governments, estimate beneficiaries, host country (indigenous) PVO's or other private groups; the functional areas in which the PVO will work (nutrition, water resources, etc.), and a broad outline of the budget, including other income history and projections and expenditures for the matching grant program.

Each matching grant proposal should have sufficient information about the proposed PVO program for a mission to understand how it would work in that specific country. Projects do not have to be described in the same detail as in the case of an OPG.

Roles of the Mission and AID/W:

- A. The central feature of the matching grant program is its support for the PVOs' own programs when those programs fall generally within A.I.D.'s broadly-