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9. ABSTRACT

Examines the socio-economic changes associated with the natural development of inlend fishery as a result of the creation of a man-made lake. The analysis of reservoir management for fishery purposes encompasses the question of optin:um ratio of the number of fishermen per given water surface; this study addresses itself to that question using the Nam Pong experience. The socio-economic aspects of the fishing operations discussed are: The fishermens' socio-economic background including migration patterns and local government; the economics of the incustry itself; marketing of the fresh water fish locally iad through retailers: a comparative study of income earned by fishermen, fishmongers, and wholesalers. The survey of 280 sample households bordering the reservoir also detern:ined what problems in the operation were seen by the fishermen to be most significant. Recommended in (1) Planning and supervision of fishing resettlements is control of the number and location of fishermen around future reservoirs to maintain a satisfactory level of fishery earning per family over a long period of time, and planned village layout to ensure a reasonable standard of health and sanitation, (2) securing a fair share of fishery benefit to fishermen is strengthening their bargaining position perhaps via a fish marketing cooperative, and (3) managing the reservoir is control of fishing gear and practices and improvement of fish landing and marketing facilities.


Socio-Economic Aspects of Fishery Operations in

## THE NAM PONG RESERVOIR 1970-1971

# SOCIO - ECONOMIC ASPECTS OF FISHERY OPERATIONS 

IN<br>THE NAM PONG RESERVOIR<br>1970-197!<br>Report by the Secretariat

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# SOCIO-ECONOAIC ASPECTS OF FISHERY OPERATIONS 

IN
THE NiIM PONG RESERVOIR

## 1. INTRODUCTION

The Nam Pong reservoir, which represents one of several water resource development projects in North-east Theilend, is at present the lafgest fresh water lake in the whole country. it the maximun storage elevation of 18 ? .in above mean sea level, it has a surface arci of about 410 square $k m$. with an average depth of about 16 mo ; and at its minimum elevation of 167 mo , its surface area is down to 160 sruare kmo with an average depth of about la mo The lake botton was, reior to inundation, mostly paddy fields interspersed with shrubs and scrub. These physical charactoristics, together with a tropical monsoon climațe, make Nam Pong : vry fortile ground for isish propagation. During the first fe!? Years after the reservoir impoundment in 1965, the abundance of fish together with the small number of fishermen resulted in a high income per fishermane Since the Government has put no restriction on entry to the reservoir margin where land is publicly owned, new opportunities provided by inland fishing were soon exploited to the utmost. Aitracted by high income from fishing at Nam Pong, the North-a fast farmers, especially those whose land was poorer and whose income was below avorage, were beginning to move into the reservoir for fishing on a permanent basis. This process was made ensy by the fact that migration has been part of the North-east culture and that most of the farmers have had experience in fishing with one kind of gear or another. This, which we might call the second phase of Fishery development, naturally brought about a decrease in fish catch per urat of effort and per individual lisherman, more or less in proportion to an increase in the number of fishermen thenselves. When this study was conducted in 1971, average income from fishing had gone down
so much, from over Baht 10,000 per family per year to about Baht 4,000, that only a few farmers found it still attractive. By then, the number of fishermen in Nam Pong has grown from an estimated 200-300 families in 1966 to about 1100 families five years later. Ironically, the increase in the number of fishermen has enhanced the earnings not of the fishermen themselves, bit of the middlemen who receive the biggest gain from fishing.

Erfually interesting are the social changes brought about by the emergence of large and small fishing communities around the lake. For every family that moves in, a new house has to be built, new school accommodation to be found, and a new social and political organization has to be created so that law and order will be maintained and the entire communities can make a living peacefully.

This study attempts to examine all these changes as a consequence of the creation of a man-made lake. In so far as the Thai Department of Fishery has been engaged mainly in limnobiological research and experiment in Nam Pong and has not yet done very much in the field of reservoir management for fishery purposes, the Nami Pong Reservoir has been an ideal place to study the socioeconomic changes associated with the natural development of inland fishery. Of special interst is the question of optimum ratio between the number of fishermen per given water surface area where the yield of fish in monetary terms to be realized by fishermen will be maximized individually and collectively on a perpetual basis. The determination of this ratio will be possible only after a series of studies have been carried out in most or all reservoirs in the basin. This particular study attempts to provide information for such a ratio on the basis of the Nam Pong experience. It is hoped that more such information will become available so that the collective results of these studies can be relied upon in planning for the greater realization of potential fishery benefits from other water resource development projects within and outside the Lower Mekong Basin.

## 2. METHODOLOGY

This study employs both observation and statistical survey methods with emphasis on the latter. Of special interest to those who are in the field of rural sociomeconomic research is the fact that, unlike the farmers who normally grow but one or two crops per year, a fisherman grows, theoretically, 365 "crops" of fish per year. With a population of more than one thousand fishermen, about whom absolutely no previous records or information were available, living in large and small communities around the reservoir, constantly moving from one place to another, the task of statistical data collection was rather difficult. In view of this, it was decided that the collection of data pertaining to the sociological and economic aspects of fishery operations, vize the business of catching fish, would be done together wtin the census of the fishermen's population in the period of medium fishing season. Thus a complete enumeration survey and fisherman population census was carried out during November and December 1970 . Since this survey had to be completed within a reasorably short time in order to maintain the instantaneous quality, only a limited number of questions could be asked. This survey was therefore followed by another more detailed survey on the basis of a 25 per cent stratified systematic sampling to obtain information related to the social aspects of life in the fishing villages. This was done between January and March 1971.
is regards the othei part of the data collection which pertains to the marketing of fish, a 3-man enumerator team was organized to collect information on quantitics and prices of about 18 species of fish that were brought to the central fish market at Tha Rua on the lakeshore. One set of questionnaires was used with the rishmongers whose dealings were between fishermen and the wholesalers. All the fishmongers wich averaged about 40 per day were covered with respect to the quantities, buying and selling prices. For the fishmongers alone, between one and two thousand items of statistical information had to be recorded for each survey

> /day
day depending on the number of fishmongers and of the species of fish that were caught. Another set of questionnaires was used with those who bought fish from the fishmongers at Tha Rua. They consisted of 5 principal wholesalers, 2 fermented fish makers and 2 fish smokers. And lastly, still another set of questionnaires was used to obtain information on retail prices of fish at Khon Kaen and Udorn, the two most important markets. These surveys were conducted simultaneously on the 10 th, 20 th and 30 th of each month (except February which is the 28 th) throughout the 12 month period under study; the total number of survey days was 36 , representing timewise about 10 per cent of the total statistical population.

It might be added here that the reason why the statistics on quantities and prices of all species of fish have to be carefully covered in all stages of the transactions is partly because there are so many species, some of which command a price which may differ from other species by as much as 5 times. Thus to evaluate the fishery benefit on the basis of a simple average price can yield a very different result from that derived by using a weighted average price. In addition, such calculation of the average price of any fish will have to take into account the seasonal fluctuations. Therefore, in comparing the fishery benefits on one year with those of another, it is necessary, if a high degree of reliability is to be maintained, to evaluate the quantity of each species of fish on the basis of its annual average price and then combine the individual values to arrive at the total benefit. With the information which is available as a result of this study, it is possible to make such a calculation of the fishery benefit for any year on the basis of 1971 prices as long as statistics on the quantities and fish species are available.

In presenting the statistical tables throughout this report, reference will be given in each case as regards the source and nature of the survey from which statistics were derived. Tables which are not directly related to the discussion are given at the end as appendices.

## 3. FISHERMEN'S SOCIO-ECONOMIC BACKGROUND

3.1 Previous Occupational Background

In a tropical monsoon country like Thailand where fish abound in rivers and streams, fish catching is part of a subsistence life of most of the rural inhabitants. hlmost without exception, every adult farmer regardless of sex knows by life-time experience how to use at least one of several fishing gears. Fish and fishery products have been, and still are, the cheapest source of animal protein which is vital to the feople whose wealth and income are among the lowest in the country, Although fish is plentiful everywhere, its abundiance in terms of guantity of fish per given area, and its geographical distribution pattern are not favourable enough to create full-time employment opportunities in inland fishing. As a matter of fact, until recently, it was regarded as a marginal source of income of the average farm family, and is even today practised only by some members of the family whenever there is nothing else to do. In Thailand, the fishing season for the rice farmers more or less coincides with the rainy season, beginning in May or Jure and ending in December or January when the paddy fields, swamps, and most other natural sources of water are beginning to dry up. Fish are caught not so much for sale as for personal consumption since preserved and fermented fish are to the North-eastern farmers what butter and mayonnaise are tc Westerners.

When the Nam Pong Reservoir was impounded in 1965, the farmers living in the villages nearby found new opportunities, viz. full-time fishing in the reservoir. First to be interested were perhaps those who had lost their land by the inundation of the reservoir areas but had hung around on whatever land was left or sometimes with relatives instead of moving elsowhere. The unusual abundance of fish during the first few years coupled with the relatively lower number of fishermen resulted in an exceptionally good catch per person. These people were soon followed by others, mostly rice
farmers, who were attracted by the better prospects associated with fishing instead of rice farming. The survey around Nam Pong Reservoir reveals that 88.4 per cent of all the fishermen have been previously engaged in rice farming, 1.6 per cent upland (mostly kenaf) farming, 6.1 per cent wage labour and only 1.8 per cent had been fishing for a living before moving to the lakeshore. Surprisingly, most of the farmers who changed their occupation to fishing were not landless as can be seen from the table below. Quite a number had owned a moderate size of farm before changing occupation to fishing. It was not so much a lack of land as a desire to earn more income that seemed to be the most important motivating factor. hs explained in the next paragraph, the trend of per capita income in North-east Thailand during the past few decades is definitely not on the increase despite the deliberate attempt on the part of the Thai Government to improve it.

TABLE I
FISHERMEN CLASSIFIED BY CULTIVATED LAND PREVIOUSLY OVNED

| Area (rai) | Fishermen moving in from elsewhere | Fishermen already residing before dam construction |
| :---: | :---: | :---: |
| 0 | 68 | 45 |
| 1-10 | 161 | 113 |
| 11-20 | 193 | 102 |
| 21-30 | 104 | 84 |
| 31-40 | 45 | 44 |
| 41-50 | 26 | 25 |
| 51-60 | 14 | 4 |
| 61-70 | 8 | 3 |
| 71-80 | 6 | 2 |
| 81-90 | 1 | 1 |
| 91-100 | 8 | 0 |
| Over 100 | 3 | 0 |
| Total | $\underline{637}$ | 423 |
| Averaqe (rai) | 19.2 | 18.2 |

## 3.2

## Previous Dwelling-Place

Nam Pong Reservoir was created in the middle part of the North-east Region which is the poorest of ill the four regions of Thailand. Poor soil, wjede Eluctuations of rainfall, absence of known mineral reserves of commercial significance, and a long period of comparative neglect on the part of the Government are the main reasons responsible for this Region having the lowest farm productivity and income. Average per capita income in certain areas where rural surveys have been conducted was between Bt. 500 and Bt. 1,000 (US\$25-50) which is much below the national average. During the past thirty years or so, while the population has been rapidly expanding, farin productivity in Norithweast Thailand in terms of income earned from a given land area has changed vary little. Rural socio-economic investigations which hav seen carried out even in areas immediately adjacent to the Government's experimental and demonstration farm have brought to light the fact that subsistence Farmers in Norti-east Thailand have adopted only a fev of the agricultural innovations which the Government has triud to introduce despite a great deal of effort and resourcos apent. With the possible exception of a fow ostentatious ovjects such as the farmers' possession and display of transistor radios, wrist watches or even motorcycles, the rural way of lifc and farming 'echniques remain much the same today as they have been during the last few decades.

The tranquility of the North-east village is therefore rather deceptive because it conceals underneath a turbulance resulting from the ever increasing population pressure on the one hand and the inability to release this pressure to conomically productive uses on the other. For every newly born baby, a new job has to be found. In the likely event that urban jovs cannot be provided in any large number, new land will have to be brought under cultivation. With most of the land-holdings divided and subdivided
over the years to what are today small plots of about 5 to 30 rai, the majority of the new generation of farmers has little alternative but to become squatters of the jungle. Because of the rapid increase of population, illegal encroachments into public land or forest reserves has during the past 20 years or so becone the rule rather than the exception. In fact, i.t is so rampant that the Government has not dared to take drastic action against the encroachers.

New opportunities in fishing brought about by the Nam Pong Reservoir construction served well to release part of the population pressure in much the same manner as the forest encrachment. Here was a new land which could be temporarily occupied at no cost and with no formality. The authority which is responsible for the maintenance of the lake did not bother to regulate the number of families who were to resettle along the lakeshore. The villagers who had been living in or around the reservoir were naturally the most easily attractet. The survey results showed that 50 per cent of all the fishermen families have lived in the same vicinities continuously since before the reservoir was formed, and only 42 per cent have moved in from elselhere. hbout half of the latter were in fact from other parts of Udorn and Khon Kaen, the provincis at the border of which the lake was located, while another rie-third were from other provinces in North-east Thelilind. Those moving in from the othe: parts of the country were few in number. The provinces in the NOrth-east from which the now settlers came are Naha Sarakam, Chaiyapoom, Roi et, Korat, Buriram, Kalasin, Nong Khai and Ubon.

### 3.3 Migration

There is nothing phenomenal about the farmers migrating from their previous houses to Nam Pong Reservoir because migration is a part of their lives. It is a reflection of the fact that the North-east has been poorer economically than the other regions of Thailand. Even before the modernization and improvement of the
overland transportation system, when travelling to and from the North-east was dirficult, costly and time wasting, a large part of its surplus labour flocked to Bangkok in search of employment. The migration to Nam Pong was in fact made easy for these people because of this similarity in language and customs and, more important still, the availability of water all the year round.

Since the reservoir impoundment in 1965, there has been a considerable migration into, out of, and around Nam Pong but unfortunately no record has been kept of it. During the 12 -monthperiod under this study, four censuses of fishermen were carried out at regular intecrvals to obtoin information on, among other things, the migration movement anong the fishermen. The result of these counts shows thet a total of 1511 fishernen farilies have, for varying lengths of time, been engaged in fishing for income in Nam Pong. Only 60 per cent of this number have lived there continuously throughout the 2 -month-period while the rest have not. the statistical details can be seen from the following table:

TMBLE TI
DURATION OF FISHERMEN'S RESIDENCE ON THE LAKESHORE

November 1970 - December 197:

| Duration | Number of fishermen residing |  |
| :---: | :---: | :---: |
|  | Continuously | Not continuously |
| 3 months | 85 | 4 |
| 6 months | 208 | 10 |
| 9 months | 204 | 61 |
| 12 months | 359 | 0 |
| Total | 1436 | 75 |
|  | ==== | $=$ |

With respect to the migration into and out of the reservoir, the recurd which this survey team has kept of all the movements, presented below, shows a constant in- and out-migration throughout the year. It is not clear whether this is attributable to the fluctuations in fishing income, or rather to the inherent cultural behaviour of the North-eastern peasants in general.

## TABLE III

## IN- IND OUT-MIGRITION

(2971)

| Jan-Feb <br> (No.of families) | (No.Of families) | (No.Of families) | (No.of familics) |
| :--- | :---: | :---: | :---: |
| In-migration | 97 | 69 | 69 |
| Out-migration | 53 | 147 | 33 |

Foot-Note : The total numbers of fishermen during the 4 census periods are as follows:

| Nov-Dec, 1970 | 1060 | fishermen | families |
| :---: | :---: | :---: | :---: |
| Mar-ipr, 1971 | 1244 | $"$ | $"$ |
| Jul-iug, 1971 | 1130 | $"$ | $"$ |
| Mov-Dec, 1971 | 1196 | $"$ | $"$ |

In addition to the in- and out-migration, there were also short distance movements from one village to another within the perimeter of the lake. Most of these movements were associated with the search for bettor sites for fishing. In some areas, fishing was adversely affected when the draw-down of the reservoir was below a certain level whereas in others, the water hyacinth which was abundant obstructed access from the water to the village, thereby creating considerable inconvenience. The way in which this type of migration was recorded was by checking the individual Fishermen residing in each village or location. If a net fisherman
was found to have come from another village within the reservoir, he would be recorded as such. On the other hand, if a fisherman who had been living there was missing and :ras reported by his relatives or neighbours to have movec to another location within the reservoir, he would be recorded as such. Thus, the in- and out-migrants at any time are not necessarily erfual. The difference represents those who could be accounted for in the survey, The findings of the survey are as follows:

## TABLE IV

## INTERNAL MIGRATION OF THE MAFA PONG FISHERMEN

(1971)

| Jan-Feb <br> (No.of families) | (No.of families) | (No.of families) | (No.of families) |
| :---: | :---: | :---: | :---: |
| In-migration 1 | 3 | 10 | 14 |
| Out-migration 11 | 14 | 31 | 56 |

To complete the migration picture, the last type should also be mentioned. This consists mostly of rice farmers living in nearby as well as far away villages who wanted to spend their offseason time Fishing on a nore or less tenporary besis or without the original intention to change the occupation. It may or may not involve changes in the physical location of the houses depending on how near each person is living fom the laka. as can be sec: from the following table, this wo migration was conined to the period between the harvost and the beginning of the rainy season during ihich many Earmers werc freo of the Firm-work.

TiBLE $V$
SELSONAL MIGRATION OF N M PONG FISHERMEIN
(1971)

|  | Jan-Feb | May-June | Sept-Oct | Total |
| :---: | :---: | :---: | :---: | :---: |
| (No.of | f families) | (No. of families) | (No.of Eamilies) | (No. Of families) |
| In-migration | 215 | 43 | - | 258 |
| Out-migration | - | 129 | - | 129 |

Foot-note : The difference between the cotal number of the in- and out-migrants indicates that there were many who, despite their original intention to stay fishing temporasily remained there throughout the following year.

### 3.4 Kinship

A typical family in North-east Thailand is characterized
both by the inclusion of the relatives and the in-lars and by the emphasis placed on the inineritance of property by the female members of the family. It is customary ror the groom to desort his home upon marriage to live with the bride under the roof of his father-in-law's housc. If his wife is neither the only nor the youngest, the time will come when he anci his wife are cxpected by the father or mother-in-lat to settle elsewhere to begin a new life of their own. If the wife's parents possessed more than one piece of land, they might give one to their daughter, in which case tho young couple may still stay in the sa e village or therever that piece of land is located. The youngest or the only daughter is the exception for she and her spouse aie xpected to sioy with the bride's parents and inherit the house as well as other properties, especially land, which are left over after the narriages of all the bride's sisters. is the population keeps increasing at a faster rate than the arable land, the chan as of a new family receiving an out-right
gift of land from the parents arc less and less as the years go by If they do not heve much money, thes may encroach upon the public land or even the forest reserve, or they may migrate to town to seek urban employment. Whatever they decide to do, it is clear that more and more neople are forced both by th. rural econonic poverty and by their own culture to migrate somewhere.

The Nam Pong Reservoir is obviously an ideal place for the resettlenent of thesc nev families. The survey or all the fishermen families showed that the avarage family size here is 6 persons, which is markedly smaller than that found in the farm villages of the same and adjacent provinces (where it is about i persons). This is an indication that thre was a larger number of young fanilies which had for some time past deserted the greater family to start a ney life in the manner which has just been described. Together with tho information which has been given that by car the majority of the fishommen had owned some cultivable land before migrating to Ilam Pons, i.t cari be assumed that the land which they had boon cultivating vas marginal land and that as a result: they did not do well, or at least felt that they did not do so well as they woull by iishing ior a living. Thus started the process of migration into the Nan Pong Reservoir.

### 3.5 Education

is is well know, rural education in Thailand is characterized by a large percentage of literate, but poorly educated adults. This situation is b:ought about mainly by a combination of two somewhat contradictory factors, vize the long existence of a compulsory education up to $\therefore$ years (now changed to 7 years), and the difficulty for the Government to cope with the rapidly increasing demand for higher and better education. The result is the existence of a high percentage, 70-80 per cent in most areas, of population with only 4 years or schooling wich was adcuate to enable then to read and write, but not more.

With the farming background of most of the Nam Dong
 described in the preceding paragraph except for one aspect. Since the fishing communities are sparsely located over a long shoreline, school attendance has become a problem especially for children living :Uith parents in isolated, mostly newly established villages. After a sample survey of 230 families, it was found that only 224 out of the total of 539 children aged between 5 and 14 attended school. This was attributed both to the wenkness in the law enforcement in general which resulted in the postponement of school attendance, and to the inconvenience encountered by many parents who had no means of transport to bring their children to and from school. (In the Nàm Pong Rescrvoir, regular boat service is non-existent except between Tha Rua and Non Sang).

There were at the time of the surve; 25 primary schools located in 25 villages around Nam Pong ill of them werc visited by the survey tean which has made the following coments:
(i) With the exception of a for schools located in larger and older villages, most of the school buildings were of wooden structure, in sorne cases without walls. School furniture and teaching equipnent such as desks, chairs and blackboards vero rathor inadequate。 Toilet facilities were practically non-existento The situation could be annoying to both students and teachers during the rainy season when the wind and rain might sween across the poorly sheltered class-rooms.
(ii) Most of the students were in fairly good physical condition. Quite a number appeared to have suffered from under-nutrition due to poor living conditions, but there was no sign of the prevalence of any potentially dangerous disease. The area around the lake was considered to be malaria-iree.
(iii) Because of the scattered nature of the student population around the lakeshore, it was difficult to make a suitible arrangement of the classcs. For example, in one village school there were i5 students attending $s$ grades (and $A$ corresponding classes). It was difficult for the authority to hire 1 teachers due to a smoll number of stucients per class. In this particula: school, there were only two teachers each teaching two classes more or less simuitancously. This situation cxisted, with a rarying ratio of the number of classes por ieacher but almost always more than onc to one, in 16 out of the total of 25 schools surveyed.
(iv) In spite of the law enforcing compulsory education up to the grade 7 , most of the schools could not accept stucients beyond grade $\therefore$ out of the as schools, there wis only one school each which taught up to grade 5 and grade 7 , with the rest only ur to grade 40

### 3.6 Government

The administrative machinery at the local level in Thailand consists of: a governor appointed from Bangok for each province who supervises a number of districtofficces (Nai hmpur) also appointed from Bangkok. In each district (impur), the district officer governs throuch village chiefs (Kamnan) and, at the next level, the village headnen (Euyaiban) tho are elected by the people of each particular locality. The most important duty of the Kamnans and Puyaibans is to maintain lav and order Usually a meeting is held once a monch with the Wai impur in each district at which they are informed of now rules and reguletions, receive nev orders, etco, and in return can report on the situation in cach village to the Nai Ampur.

In the areas around and adjacent to the Nan Pong Reservoir, the adminiscrative machinery works in all the old villages or communities in the manner describec in the provious paragraph. The exceptions are the new fishing communities of sites varying from a few houses up to a hundred. is mentioned before, these communities are scattered all round the lake, therely complicating the task of the Puyaiban to supervisc: properly, ilthough legally speaking everybody who chenges residence is supposed to report or register auch a change with the district office, only avout half the number of the in-migrants have actually done so. is a result, many of the scattered fishermen Families which happened to reseitle some distance away from old-established villages would not appear in the official registration of the fuyaiban. Thus the enforcement of law has been considerably weakened. Throughout the survey, many complaints have been heard from the fishermen of the widespread stealing of the gill nets and this has demoralized the poor fishermen appreciably.

There does not seen to be an oasy solution to this problem as long as the underpaid puyaibans aro still relied upon to stretch law and order from their village to cover the scittered fishing communties, and as long as the fishermen keen moving in and out of the reservoir in siseable numbers. It would not be easy also because, EGAT, the authority charged with the responsibility of maintaining the rescrvoir may not be interested in policing some 200 kilometres of shore-linc. If there is going to be any change for the better, the initiative will mresumably have to come from the Ministry of Agriculture whose interest is the reservoir management for fishing purposes.

## 3.7

## Living Condition

3．7．1 Housing and Village Condition There exists some difference between tine housing and village condition found in older villages and that found in the soattored fishing camps．The first visible difference is in the physicial layout of the village． Older villages would usually have space providod for a thoroughfare， on either side of which there ：ould in houses built of materials such as timber of bamboo．The fishing camps are usually disorderly in appearance and the houses，built mostly of bamboo and walled with either bamboo pancl or leaves，are obviously make－shift．In fact， only the availability of a wide open space ilong the lakeshore prevents sone of these communitics from becoming filthy is elsowhere， most families keep a small garden plot on ：nich they giow a variety of crops other than rice for their om consumption．In this way， they are able to sustain a livelihood even at a low cash income．
is sample survey of 200 houses around Wam fong produced the following statistical results：

TABLE VI
DWELLING FLACEG CLASEIPIED BY GIAES WD CONSTRUCTION
1．TERISLS

|  | Structural Material |  |  |  | Roofing Material |  |  |  | Size |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 응 |  | $$ |  | $\begin{gathered} 3 \\ y \\ -1 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \end{gathered}$ | $\begin{aligned} & \text { a } \\ & 3 \\ & 3 \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ | $\begin{aligned} & 0 \\ & \dot{1} \\ & \stackrel{1}{0} \\ & \stackrel{1}{+} \\ & 0 \end{aligned}$ | $\begin{gathered} \text { r-1 } \\ 0 \\ 0 \\ 0 \\ \text { F-1 } \end{gathered}$ |  | N $\ddot{6}$ 1 6 $m$ |  | － 0 0 0 -1 |
| Number | 239 | 41 | 0 | 200 | 130 | 151 | 1 | 230 | 231 | 70 | 187 | 260 |
| Percen－ tage | 85.4 | 14.6 | 0.0 | 00.0 | ． 7 | － 3 | ．$:$ | 00. | 3.2 | 25.0 | GG． 8 | 100．0 |

／as can be seen
as can be seen from the above table, the largest number of the fishermen's houses are of small sizes of less than 36 square metres in which the average family of six persons have to sleep, rest, cook, eat, etc. Another interesting feature which distinguishes these houses from those found in most lowland villages is the high percentage of the houses roofed with a kind of leaves plucked from the trees. In the rural North-enst, one can fairly accurately tell the economic and social standing of a family in a village from the kinds of roofing materials, cement tile and galvanized steel sheet indicating higher standing, thatch and leaf the opposite. Houses which were built of bamboo for structural materials (such as the pillars, beams, etco) were the most rickety of all, indicating that the families who owned them were completely migrant and would be prepared to move anywere at any time.

### 3.7.2 General Living Standard If the general living

 standard of an individual or a family can be assessed accurately and consistently in quantitative terms, it would be much better than to use the monetary income statistics as an indicator of the economic well-being. As the reader will find out in the next chapter, the average daily income of the Nam pong fishermen is somewhere between Bt. 10.70 and Bt. 12.38 per family of six persons. To those who are totally unfamiliar with life in a subsistence, underdeveloped economy, it would sound impossible for such a family to survive, but they do. To give the money income statistics without concurrently giving at least a rough description of the general living standard, although qualitative essentially, could therefore be quite misleading.The first impression which one gets of a fisherman's life in Nam Pong is that the amenities of an urban living are absent (except for one or two items); no s'rairs, no bedr, no electricity, no toilet facilities, a bare minimum of kitchenware and crockery. The one or two exceptions, both apparently associated with the desire for conspicuous consumption, are the portable radio and wrist-watch.

In attempting to give same quantitative touch to the description of the fishermen's living standard, five items of personal belonging were selected for enumeration. The first two items, i.e. the blanket and the mosquito net, are consicered necessary by local standard. The third i.e. the mattress can be considered only half necessary by the same local standard, whereas the last two, i.e. the radio set and the watch are luxury items. The survey of the 280 sample households produced the following results:

TABLE VII
HOUSEHOLDS CLISSIFIED BY THE POSSESSION OF CERTAIN ARTICLES

| No | Article | Available to <br> all members | $\frac{\text { ivailable }}{\text { to some }}$ member only | $\frac{\frac{\text { not }}{\text { available }}}{\text { at all }}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Blanket | 148 | 124 | 8 | 280 |
| 2 | Misquito net | 149 | 8.4 | 47 | 280 |
| 3 | Mattress | 93 | 111 | 76 | 280 |
| 4 | Radio set | - | 119 | 161 | 280 |
|  | Watch | - | 15 | 265 | 280 |

On the basis of these statistics, it can be concluded that the living standard as demonstrated by the dwelling flace and the houschold utensil is lower than that commonly found in most lowland farming communities in the neighbourhood of Khon Kaen and Udorn.

Another important point in connection with the living standard is that concerning diet. Due to the specialized nature of this subject, no detailed study has been made. However, a general observation of the dietary situation made during the course of this survey reveals the following points:
(a) Fishermen and nembers of their families had more fish and more vegetables to eat than the farmers in $a$ typical lowland Farming village. Fish was of course more readily available in larger quantity, in fresh or preserved form. Vegetables were also more readily available as most fishing families had easy access to the draw-down areas which were ideal for growing vegetables. On the other hand, beef and pork were not always available in several of fishing camps."Even if they were, not many would buy them because of their low purchasing poqer. Like elsewhere in the North-east, most fishermen raised a few head of chickens for their own occasional consumption.
(b) Inspite of the self-supply of fish and vegetable, a typical diet of a fishing family is not much different from that of a farming family. There was always too much cereal, in the form of glutinous rice, and too little animal protein.

Unhealthy diet is perhaps one of the most important factors which, together with the unsanitary living environment, was responsible for frequent sickness among the fishermen. During the field survey, the enumerators were struck by the number of fishermen who gave poor health as an excuse for not going out fishing during the past few days or so. When sickness occurs to someone, the nearest place where he can consult the doctor is Khon Kaen which is a distance of about 50 km . from Tha Rua, the fishing port, plus whatever distance he has to travel by boat from his home to Tha Rua. Time-wise,

it would take on average three hours to travel one way during day-light. Since the hospital in Khon Kaen has always been overcroweded, it was not possible for a person from a fishing village to come to Khon Kaen for medical treatment and return within the same day. This, together with the travelling expenses involved and the fear of the formalities, has deterred most of sick persons from seeking the doctor's treatment. However, around the lake there are three health clinics each of which was attended by a trained nurse. They have been rendering a very valuable service to the Nam Pong residents especially in the treatment of minor sickness and childbirth. For the majority of people, the most common method of treatment is to prescribe and buy for himself the patented medicines which are available for sale everywhere. The survey showed that as many as 251 out of the total of 280 fishing families interviewed have treated sickness in this manner as against only 45 families which have used the hospital facilities.

## 4. THE ECONOMIC ASPECT OF FISHERY OPERATIONS

4.1 The Place of Fishery in a Household's Life

Unlike rice farming, fishery as practised in Nam Pong today involves only one or, at the most, two persons in each family. The operation is simple: they just go out into the lake and stretch the gill net across like a fence under the water, leave it overnight, and then draw it back wi,th the fish catch in the following morning. Other methods of fishing involving the use of other types of fishing gears such as the fishing spear, trap, hook, thrust and lift net, were also employed but the significance in terms of the number of persons involved or of the quantity of the fish caught by these methods was far less than the fixed gill net. The data collection effort, especially in matters relating to the fishery officiency was therefore principally directed towards the use of gill nets since to try to cover all, the rest would spread the efforts of the survey team too thin.

The overall situation from the point of view of the fishing equipment can be viewed statistically from the following table:-

TABLE VIII
HOUSEHOLDS CLASSIFIED BY NO. OF BOATS AND FISHING GEAR

| Types of fishing | $\underline{0}$ | 1 | Number of Boat/Gear |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\underline{2}$ | 3 | 4 | 4 | Total |
| Motor-driven boat | 977 | 81 | 2 | 0 | 0 | 0 | 1,060 |
| Paddle boat | 118 | 845 | 79 | 16 | 2 | 0 | 1,060 |
| Gill net | 167 | 640 | 185 | 52 | 14 | 2 | 1,060 |
| Swing (thrust) net | 889 | 149 | 20 | 2 | 0 | 0 | 1,060 |
| Chinese lift net | 1,007 | 39 | 13 | 1 | 0 | 0 | 1,060 |

Foot Note :/ For gill nets, the numbers for the horizontal reading represent units of 10 nets, e.g. $1=10$ nets, $2=20$ nets, etc.

```
4.2 Capital Investment in Fishery
    Since the fishing gear used in Nam Pong was simple, only
a small capital outlay was needed. Statistical information con-
cerning the amount invested in fishing gear including the boat
is given below:
```


## TABLE IX

HOUSEHOLDS CLASSIFIED BY THE AMOUNT OF CAPITAL INVESTED IN FISHING GEAR

| Amount | No. of | Percentage |
| :---: | :---: | :---: |
| (Baht) | Households |  |
| $301-300$ | 466 | 44.0 |
| $601-900$ | 355 | 33.5 |
| $901-1,200$ | 89 | 8.4 |
| $1,201-1,500$ | 28 | 2.6 |
| $1,501-1,800$ | 23 | 2.2 |
| $1,801-2,100$ | 14 | 1.3 |
| $2,101-2,400$ | 13 | 1.2 |
| $2,401-2,700$ | 14 | 1.3 |
| $2,701-3,000$ | 14 | 1.3 |
| $3,001-3,300$ | 9 | 0.8 |
| $3,301-3,600$ | 5 | 0.5 |
| $3,601-3,900$ | 6 | 0.6 |
| Over 3,900 | 7 | 17 |

Foot-Note: Average per household $=$ Baht 594.56

Al.though the average amount of capital investment was rather small, there were still some fishermen tho did not have enough cash to invest. An average fisherman invested Baht 392.03 in cash for the purchase of the gear, Baht 44.48 in pure credit, and Baht 158.03 in a mixture of cash and credit. As long as the fisherman could afford to pay in cash, he tended to do so in order not to have any obligation to sell fish to any particular merchant. If he did not have enough money, he might be forced to pay partly in cash, leaving the balance to be paid by instalments. In the worst situation in which he had no money at all, e.g. when his nets had been stolen, he had to rely entirely on credit in which case he would normally be obliged to sell his fish only to his creditor, sometimes at a price slightly lower than that prevailing.

### 4.3 Fish Catch Per Unit of Effort

An attempt to collect these statistics was made during the early period of survey when the fishermen census was taken for the first time. It was not repeated due to the size of the population, the geographical distribution pattern, and the problems of accessibility of some areas. In collecting the statistics of fish catch per unit of effort based on actual, as distinct from a research type of operation, it was found necessary to reject a few of those fishermen who used more than one type of fishing gear because the catch results could not be classified according to the type of the fishing gear used.

During the first round of fishermen's census, information was collected regarding the daily fish catch during the previous seven days and the number of each type of fishing gear in possession. After discarding those who used more than one type of fishing gear, the results were tabulated to show the weight of fish caught per unit of effort for different tyres of fishing gear, as follows:

## /TABLEX

TABLE X

FISH CATCH PER GILL NET/DAY

| Zone | Number of fishermen surveyed | Number of Nets | $\frac{\text { Catch per net/day }}{(\mathrm{kg})}$ |
| :---: | :---: | :---: | :---: |
| 1 | 165 | 1,374 | 0.35 |
| 2 | 127 | 1,474 | 0.45 |
| 3 | 102 | 1,348 | 0.34 |
| 4 | 11 | 62 | 0.76 |
| 5 | 76 | 822 | 0.43 |
| 6 | 91 | 1,117 | 0.32 |
|  |  | Average | 0.38 |

## Foot-Notes: (1) A day for the gill net is approximately 15 hours beginning at about $15.00 \mathrm{p} . \mathrm{m}$. and ending 06.00 am of the following morning.

(2) A gill net is about 0.75 metres wide and 50 metres long.

TABLE XI

## FISH CATCH PER LIFT NET/DAY

| Number of <br> fishermen | Number of <br> nets | Average catch <br> per net/day |
| :---: | :---: | :---: |
|  | 45 | 10.12 |

Foot-Notes: (1) All lift nets were found in zone 4 only
(2) A Chinese lift net is roughly 8 metres square
(3) A day for the Chinese lift net is approximately 10 hours beginning at about 7 am. and ending 5 pm . of the same day.

TABLE XII

## FISH CATCH PER THRUST (SWING) NET/DAY

| Number of <br> fishermen | Number of <br> nets | Number of net/days <br> observed | Average catch <br> per net/day |
| :---: | :---: | :---: | :---: |
| 7 | 10 | 54 | 2.72 |

TABLEXIII

FISH CATCH BY HOOK PER MAN/DAY

| Number of <br> fjshermen | Number of <br> hooks. | Number of man/days <br> observed | Average catch <br> per hook/day |
| :---: | :---: | :---: | :---: |
| 49 | 8,865 | 300 | 0.034 |

TABLE XIV

## FISH CATCH PER HARPCON/DAY

| Number of <br> fishermen | NutiDer of <br> harpoons | Number of harpoon/days <br> observed | Lverage catch <br> per harpoon/day |
| :---: | :---: | :---: | :---: |
| 14 | 20 | 109 | $(\mathrm{~kg})$ |
|  |  | 3.03 |  |

From the point of view of the number of fishermen involved, the gill net is by far the most popular fishing gear because it is simple to operate and does not require much effort or skill. The difference in the catch per unit of effort (expressed as one net/day) between any two geographical areas of the reservoir (see map) is very small except for zone 4 which is located around the estuary of the Nam Pong River. The findings indicate that there might be a concentration of fish in that area due to its sparning migration upstream of the river.

| THNE NO, 1 NON Mid | $\cdots \mathrm{hn}$ mar |
| :---: | :---: |
| screnoz hin hat | -KO Khlano |
| re,t no s ko кhlango | $\rightarrow$ - Kut tang |
| ir If MO. 4 KUT TANO | -mut khe |
| $\cdots$ CNOE KUT HETC | $\rightarrow$ KUT HN |
| ichif no a kut milt | $\rightarrow$-muapu |




Next in importance is the lift net which was found to be in use mostly in the riverine section of the reservoir and for only about three to four months beginning in October. It was observed during the survey that practically every one of these fishermen was trying to increase his catch by blocking the river with the fishing net (see picture). This practice severely obstructed the fish migration for spawning and is harmful to fishery in the reservoir. It is to be hoped that the officials of the Fishery Department at Nam Pong will be able in future extend their jurigdiction to cover this riverine section also。

All these statistics pertaining to the catch per unit of effort were collected during November and December and are therefore subject to seasonal fluctuationso For more details on the latter, please consult tables on the monthly break-down of total catch which are appended to this report.

### 4.4 Time Spent on Fishery

One interesting phenomenon which distinguishes the Nam Pong fishory from most rural occupations is the perennial nature of the operations. Whereas in rice farming the activities involved are highly seasonal, in fishery it is the opposite. It may be partly due to a rather big change in the working habit from farming to fishing that the fishermen took veriodic rests throughout the year. Only 51 per cent of all the fishermen interviewed were reported to have worked everyday during the previous week, and as many as 16 per cent iave not fished at all. The distribution of 995 fishermen who were interviewed during November and December 1970 on basis of the time spent on firhing can be seen from the table shown below:

TABLE XV
FISHERMEN CLASSIFIED BY NUMBER OF FISHING DAYS
DURING THE WEEK BEFORE INTERVIEN

| No. of fishing days | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. of fishermen | 162 | 18 | 37 | 38 | 45 | 73 | 111 | 511 | 995 |
| Percentage | 16.3 | 1.8 | 3.7 | 3.8 | 4.5 | 7.3 | 11.2 | 51.4 | 100.0 |

Foot lote: Average per week $=5.0$ days

### 4.5 Fishery Income

(a) Fishermen's Daily and Annual Income

With minor exceptions, fishery income is the only cash income of the Nam Pong fishermen. The fact that fishermen families were on average younger in age and smaller in size tends to discourage them from engaging in any other activity in a serious manner. Their locations together with a lack of regular efficient and cheap means of transport, are also an obstacle to the mobility which is essential for urban employment. $A s$ a result, many have spent their spare time growing crops in the drawdown areas for their own consumption. Comparing this situation with that in a typical farm village in Northeast Thailand, the Nam Pong fishermen are worse off economically on account of their inability to earn extra income like the rice farmers do from off-farm employment.

As regards the information on income from fishery, the data could not be obtained directly from the fishermen in the form which was considered sufficiently reliable because of several operational problems. We were therefore compelled to approach this question indirectly by making estimates on the basis of more reliable information which have been collected. Two approaches were followed in this case to provide an internal check with each other.

The first approach is on the basis of statistics of an individual fisherman's fish catch. The estimates are given step-by-step as follows:

TABLE XVI

## AVERAGE DAILY INCOME EARNED BY FISHERMEN

| Average daily fish catch per fisherman (Nov.-Dec. 1970) | $=2.3 \mathrm{~kg}$ |
| :---: | :---: |
| The above average, seasonally adjusted with the index from Appendix III. | $=3.8 \mathrm{~kg}$. |
| Weighted average price paid to fishermen (9\%' sample) | $=\frac{\text { Tutal earnings }}{\text { Total weight }}$ |
|  | $=\frac{402,305}{118,545}$ |
|  | $=\square 3.39 / \mathrm{kg}$ 。 |
| Daily average income per fisherman | $=3.8 \times 3.39$ |
|  | $=\$ 12.88$ |
| Annual average cash income per fisherman | $=12.88 \times 365$ |
|  | $=\$ 4,701$ |

Average daily fish catch per fisherman
$=3.8 \mathrm{~kg}$.
ighted average price paid to fishermen
(9\%'sample)
Tutal earnings
Total weight
$=402,305$
118,545
$=\$ 3.39 / \mathrm{kg}$.
$=3.8 \times 3.39$
= ==ニ=: =

The second approach is on the basis of a total money income earned by all fishermen during the 36 sample days of data collection at Tha Rua. (The tonnage of fish landed at Tha Rua is approximately 90 per cent of the total for the whole reservoir. The data collected therefore represents 10 per cent of the 90 per cent, or 9 per cent of the total). The step-by-step estimates are as follows:
/TABLE XVII

TABLE XVII

## AVERAGE DAILY INCOME EARNED BY FISHERMEN



The discrepancy between the two results is roughly 20 fer cent of the lower amount which could be due to a number of errors involved in making estimates of this nature including the sampling error. By way of providing another check with these estimates, a third approach was adopted whereby each individual fisherman's income was estimated on the basis of the type and number of fishing gear which he had. This method makes liberal use of the statistics of fish catch per unit of fishing gear which have already been presented from table $X$ to table XIV. In addition to providing an additional estimaie of the average income, it also gives us at least a crude picture of the distribution of fishermen according to income. The amount of annual income for each fisherman was calculated by, first, multiplying the rate of fish catching per unit/day of each type of fishing gear with its number. Second, the result which is the quantity of fish caught per man/day is converted to annual figures. Third, the result is then multiplied by the average price received by fishermen. The statistics which are presented on the following table are based on the assumption that all fishermen except lift-net operators were engaged in fishing throughout the year. This, of course, is not true because, as has already been described under the heading of migration, we know that there has been a constant migration of fishermen into and out of the reservoir all the time. However, it was not possible to keep track of each individual
fisherman throughout the whol: period with the result that an accurate picture of the distribution of all fishermen on the basis of income cannot be presented. anothor unrealistic element which has to be borne in mind is that the income figures were derived from the number of fishing gear which they har at the time of survey. Since this number and type of fishing gear changed over the yoar, so did the catch and the income. This was not taken into account for lack of data. As a result of this deficiency, a fisherman who had, say, 30 . nets at the time of survey but who had them all stolen shortly thereafter and not replaced, would appear in the statistics as if he had 30 nets to operate for the whole ycar. On the contrary, one who had no iishing gear whatsorvar at the time of survey would cone out in this estimate as a man who had no incone.

These shortcomings no doubt reduce the meaning or the estimates which are given bolut: Due to a lack of better information on the income ristribution, however, me heve no alternative but to use them in presenting a completo victure of the socio.economic situation in the reservois areas.

## TABLE XVIII

DISTRIBUTION OF FISHERAEN $A C C O R D$ is TO ANIUSL INCOME FRON FISHERY

No. of Fishelinen

10
270
380
121
130
51

57
$\delta$
14
5
4
$\frac{2}{60}$
12060
Average

Annuāl Income
(Baht)

$$
\begin{array}{r}
0 \\
1-2,000 \\
2,001-1,000 \\
1,001-6,000 \\
6,001-6,000 \\
8,001 \cdots 10,000 \\
10,001-12,000 \\
19,001-11,000 \\
14,001-16,000 \\
16,001-18,000 \\
18,001-20,000 \\
\text { over } \quad 20,000 \\
\text { Bt. } 4,204.33
\end{array}
$$

(b) Seasonal Fluctuation of Fishermen's income

As is expected, income from fishing varies from sinson to season and from month to month. Presented below are the statistics of the average daily income per fisherman, computed on basis of a 9 per cent sample of the fishermon's money income, for each of the 12 months under survey.

TABLE XIX

FLUCTUATI SN OF FISHERMEN'S INCOME

| $\text { (Dec. } \frac{\text { Month }}{79-\text { Nov. }} 1971 \text { ) }$ | $\frac{\text { Average daily }}{\frac{\text { Cash income }}{\text { (Baht) }}}$ | $\frac{\text { Average monthly }}{\frac{\text { cashincome }}{\text { (Baht) }}}$ |
| :---: | :---: | :---: |
| Dec. | 4.90 | 148.80 |
| Jan. | 4.50 | 139.50 |
| Feb. | 7.90 | 221.20 |
| Mar. | 6.30 | 195.30 |
| Apr. | 7.20 | 216.00 |
| May | 11.10 | 3.14 .10 |
| June | 15.60 | 468.00 |
| July | 12.80 | 396.80 |
| Aug. | 17.70 | 548.70 |
| Sept. | 18.f.0 | 558.00 |
| Oct. | 12.20 | 378.20 |
| Nov. | 3.20 | 276.00 |
| $\frac{\text { Average for the }}{\text { whole year }}$ | 10.70 | 324.20 |

(c) Fishery Benefit

In this section we shall attempt to calculate the annual benefit derived from firing in Nam Pong in monetary terms. This was done by adding three sets of figures together. They are:
(a) weight of processed fish (fermented, salted, and smoked) converted into fresh fish equivalents;
(b) weight of fresh fish consumed by fishermen and their families;
(c) weight of fresh fish bought and scld at Tha Rua and elsewhere in the reservoir.

The added sum, which represents quantities of fish caught in all the reservoir, is then multiplied by the average retail price. The result is the retail market value of fishery benefit for the year under survey. Details of the calculation are presented in the following table:

TABLE $X X$
ANNUAL FISHERY BENEFIT OF NAM PONG RESERVOIR Dec. 1970 - Nov. 1971


Foot Note: Fish consumed by fishermen and their families was conservatively estimated at 0.1 kg . per person per day.

The fishermen's income reaches high levels during the six-month period from May to October, thus corresponding more or less with the rainy season. Interesting enough, the fluctuation of the cash income follows closely that of the quantities of fish brought to the market. The implication of this relationship is that the prices of fish have remained much the same throughout the period despite the supply fluctuations. This'in turn suggests a possibility either that the price mechanism for fish might not have functioned as freely as it should have, or that the Nam Pong fish supply constituted too small a proportion of the overall fish market.


5. THE MARKETING OF FISH
5.1 The Demand Picture

Having the population of about one third of the country but endowed with a far less proportionate water resource especially in terms of natural sources of water where fish can be raised, Northeast Thailand has been invariably a fish deficit region. Large quantities of both seas and fresh water fish are annually imported from other regions of Thailand, especially the Central Plain, following the rapidly increasing numbers of urban residents in provinces such as Ubon, Udorn, Khon Kaen, Korat, and several other samller towns. To a large extent, the market for sea and fresh water fish in general is divided. Fresh sea-food including fish is imported mostly from or via Bangkok and is rather expensive because of the necessity to transport it by refrigerated trucks to the North-east. Consequently, its consumption is rather confined to medium and high income consumers most of whom are urban residents. Hotels and restaurants usually buy daily large quantities of various kinds of sea-fish to cater to their customers. Fresh water fish in general is lower in price than sea fish and is therefore consumed by the rich and the poor alike. The sources of supply of fresh later fish are also equally wide, ranging from the petty farmer cum fishermen who spends a few extra days or nights catching fish in the paddy fields to professional fish farmes who raise fish in ponds commercially. a high percentage of fresh water fish sold in the urban markets in the North-east comes from the fish farms in Nakorn Sawan, Ang Tong, Singburi and Chinat in the Central Elain where natural conditions are especially conducive to fish raisingo

Before Nam Pong Reservoir was built, the demand for fresh water fish in the urban markets were satisfied mostly by imports from the Central plain as the local supply from the farmers cum fishermen was irregular as well as limited in quantity.

The emergence of Nam Pong Reservoir as a major source of fish supply has changed that picture. At Khon Kaen, for example, the quantities of fish brought for daily sale from Nam Pong far exceede those imported from outside. At Udorn where the population is much larger than at Khon Kaen, the fish supply froin Nam Pong, although not enough to meet local demand, has considerably reduced the quantity of imports from both the Central Plain and from Nong Khai where fish caught from the liekong River is landed for sale in Thailand.

It is not the intention of this study to analyse in detail the fish market in and around Khon Kaen and Udorn, although all the markets where the Nam Pong fish was sold have been observed by the survey team with respect to the quantities of fish supplied from each major source, the price structure, and above all, the relationship in terms of the quantities and prices of fish with the original source of supply -- the fishermen in Nam Pong. The focus of this section of the study is on the marketing operations from the moment when fish was caught to the moment when it was sold to the housewife at the retail market.

### 5.2 Destinations of Fish

Nt present, the fishing port which is considered to be most centrally located and best served by roads leading to Udorn and Khon Kaen is Tha Rua which is located on the eastern side of the reservoir and close to the dam. According to the Department of Fisheries, about 90 per cent of all the catch is brought to Tha Rua for distribution to the various markets, the other 10 per cent being distributed between two small villages aalled Ban Kong (about 7 per cent) and Ban Fa Leum (about 3 per cent) located at the southern end of the lake. The use of the latter places was seasonal depending mostly on the condition of the road connecting them with the main Khon Kaen-Chumpae Highway. When this survey was started, these two places were found to have been temporarily
abandoned due to their inaccessibility by road. It was learned that fish transactions at these two places were not so well organized as at Tha Rua. This, and the fact that the volume of fish transacted there was small, and that they could not be easily reached during the rainy season, was the main reason for onission of these two places from the survey. There are.one or two other places fron where Eresh fish was sometimes reported to have been sold, but the ruantities involved were too insignificant to be covered. The data collection effort with respect to the marketing aspect of this study is therefore concontrated on the transactions taking place and the parties involved at Tha Rua. As has already been nentioned at the beginning of this report, every fishmonger who brought his Eish from the lake for sale at Tha Rua was interviewed at regular intervals of 10 days. The dates of interview were set on the 10 th, 20 th and 30 th (except February, of course). Also interviewed :vere the wholesalers who bought fish and resolcl it to the retailers in Khon Kaen, Udorn etc. it the retail malkets :here the Nam Pong fish became mixed with fish from other sourcis of supply, the datia collection was reduced to only the collection of price data for various species of fish without consideration to the places of origin. The synchronization of these data collection efforts enabled the survey team to trace, for each survey day, the untity of each species of fish, its price at various stages of distribution, and its movement from the very beginning to the end.-/
/During the

[^1]During the 12 month period under survey between December 1970 and November 1971, a total of 2,10 matric tons of fresh fish from Nam Pong was being marketed representing about 90 per cent of the total supply. Based on the statistics collected at Tha Rua, the annual catch was distributed to the following markets:

## TABLE XXI

DESTINATIONS OF FISH FROM NAH PONG

| Destination | Percentage |
| :---: | :---: |
| Khon Kaen llarket | 31.4 |
| Udorn Market | 20.0 |
| Chumpae Market (in Khon Kaen Province) | 12.7 |
| Kao Suen Kwang Market (in Khon Kaen Province) | 3.1 |
| Tha Rua Marknt (Sold to Eish processors) <br> (i) For making Fermented fish (Pla Som) | 14.2 |
| (ii) For: making smoked fish | 13.6 |
|  | 100.0 |

Foot-Note: For details concerniny geographical location of the places mentioned, see map on the next page.

chumpae


### 5.3 Distribution Network

This can best be understood from the diagram shown below;.

Distribution Network for the Nam Pong Fish


The distribution activities of Eish from Nam Pong start early in the morning when fishermen yo out to haul in their nets and hook-lines. In every village there are one or more fishmongers who move about in motor-driven boats to buy fish almost as soon as it is caught. Usually a fishmonger would buy from fishermen who live in the same village and sell to the wholesaler at Tha Rua, especially the areas around the estuary of Nam Chern River, some fishmongers may not be able to collect sufficient quantities of fish to warrant his long journey (of $20-30 \mathrm{km}$. .) by beat to Tha Rua. A local fish market at Tha Lart Village was as a result developed at which a lot of fish changes hands from one fishmonger. to another. After a few hours, the transactions are over and the buyers will then bring their fish to Tha Rua for resale.

Tha Rua, the fish landing and central market place for the Nam Pong:Reservoir, is quite a hectic place from late in the:
morning to about noon when about 50 motor-driven boats bring some 90 per cent of the total catch for sale. Until recently the place was filthy and scattered with all kinds of merchandise on the way to market from the various parts of the reservoir. The Department of Fishery recently took action in making some physical arrangements which resulted in a more orderly appearance and an improved condition of the road leading to Tha Rua. Here the fish is sold principally to a) the wholesalers who buy fish for resale in fresh condition at the retail markets such as Udorn and Khon Kaen, b) the fish processors who buy fish for making fermented or smoked fish. The former, whlch through the 12 month period of survey consisted of only 5 persons, would sit under the shade of big umbrellas to do business for only about 2-3 hours. By about noon, all of them would leave with small trucks full of fish for the various towns where they normally live. On the other hand, the fermented fish makers of whom there are about 4 or 5 would buy fish and engage labourers, mostly women, to process it manually in the same vicinity. Lastly the smoked fish makers who buy only one species of fish, have their fish smoked in kilns constructed in the backyard of their houses not far away from the landing.

### 5.4 Fishermen Vs. Fishmongers

The first time fish is sold as a commodity is when it changes hand from fishermen to the fishmongers. The latter were mostly the inhabitants of the same or nearby villages or fishing camps as the fishermen's. With a little capital outlay with which to buy a small motor boat and with a small working capital, these enterprising people took up fish selling and buying, taking advantage of the location of their dwelling places. Free mobility of the fishmongers provided by their motor boats prevented any of them from taking undue advantage of the fishermen with the result that the buying prices were always uniform except in exceptional cases where there was some sort of a special agreement such as
where the fishmonger exterded credit to a certain fishermen. This competition of course was favourable to the fishermen as they were in general not in a position to sell their catch anywhere else due to a lack of a means of transportation, and had to accept whatever price was offered to them $b_{y}$ the buyers = Over a period of time, many fishermen have developed a personal relationship with some buyers whom they felt they could trust as always offering prices no less than those his neighbours were offerec..... Sometimes the relationship was based on personal favours extended to the fishermen. Furthermore, there was quite a number who obtained straight loans from the fish buyers to purchase fishing gear when they first moved into the reservoir or when their eruipment was lost or stolen. Nearly all fishermen in this category were obliged to sell their fish to the creditors only.

In our survey, it was found that 32 per cent of all the fishermen under survey in November - December 1970 sold fish directly to their creditors, 24 per cent to regular buyers of their own choice, while the rest sold theirs freely to anyone who. orfered the best prices. Despite the rather small monetary value of the daily catch, fish transacticns involved a large number of people. On the sellers' side, there ware more than a thousand. The four censuses taken during the period of survey revealed the following results:

TABLE XXII
NUMBER OF FISHERMEN IN THE NAM PONG RESERVOIR

No. of fishermen

| $1^{s t}$ census (November - December 1970) | 1,060 |
| :--- | :--- |
| $2^{\text {nd }}$ census (Narci - April 1971) | 1,244 |
| $3^{\text {rd }}$ census (July - August 1971) | 1,139 |
| $4^{\text {th }}$ census (Nc wber - December 1971.) | 1,196 |
| Average for the whole year | 1,160 |

Against this n:mber was a small group of fish buyers whose census was taken 3 times a month at the fishing port; on the $10^{\text {th }}$, $20^{\text {th }}$ and $30^{\text {th }}$ (except February) of every month. The summary of the results are as follows:

## TABLE XXIII

## NUMBER OF FISHMONGERS IN THE NAM PONG RESERVOIR

$$
\frac{\text { No. of merchants }}{\text { operating daily }}
$$

| Minimum | 28 |
| :--- | :--- |
| Maximum | 55 |
| Average | 40.5 |

In spite of a large number of buyers and sellers, and the apparent absence of any collusion on the part of the buyers, the competition among the latter did not result in a free movement of price of fish. For example, if the quantity of fish in any particu: ar day dropped by 20 per cent, one might at first sight, and assuming conditions of a free competition expect the price of fish to go up by more or less the same magnitude. This was not the case with the Nam Pong fish. From a sample taken of all transactions between the fishermen and the fishmongers during the 36 equally spaced sample days during the 365 day period, we have computed the correlation co-efficient between the total supply and (weighted average) price, which is only 0.11. This situation therefore gave rise to the suspicion that the fishmongers' freedom to compete among themselves was not real. As we shall see in the following paragraphs, they were controlled at the distribum tion outlet by a small group of wholesalers who to same extent dictated rather than responded to the price of fish.

Average price for each species of fish is given in the following table. Details concerning the monthly prices are given in the appendices.

## TABLE XXIV.

## FISHERMEN'S SELLING PRICES OF TWELVE MAIN SPECIES

OF THE NAM PONG FISH

| No. | Thai Name | Scientific Name | $\frac{\text { Weighted Average }}{\text { Price }(\text { Bt/kg }}$ | $\frac{\text { Distribution }}{\frac{\text { of Weight }}{(\%)}}$ |
| :---: | :---: | :---: | :---: | :---: |
| 1. | Ka | $\frac{\text { Morulius Chrysophekadion }}{\text { (Bleeker) }}$ | 2.36 | 2.9 |
| 2. | Soi Nok Khao | $\frac{\text { Oxygaster hasselti }}{\text { Valo) }} \text { (Cuv. \& }$ | 2.33 | 11.9 |
| 3. | Khac Noi | Cyprinus spp. | 1.88 | 20.5 |
| 4. | Kascop | Hampala dispar $11 . \mathrm{M}$. Smith | 3.55 | 2.1 |
| 5. | Soi Khao | Cirrhinus jullieni Sauvage | 2.18 | 29.5 |
| 6. | Chon | $\frac{\text { Ophicephalus striatus }}{(\text { Bloch })}$ | 7.55 | 2.6 |
| 7. | Chado | $\frac{\text { Ophisephalus micropeltes }}{\text { (Cuve \& Val.) }}$ | 3.29 | 1.2 |
| $\delta$. | Bu | Oxyleotris marmoratus | 12.44 | 4.0 |
| 9. | Salat | N. Notopterus (Pallas) | 4.91 | 13.5 |
| 10. | Nua Orn | Ompok bimaculatus (Bloch) | 7.95 | 2.3 |
| 11. | Kayaeng | Mystus cavasius (Hamilton) | 4.08 | 4.7 |
| 12. | Kamang | $\frac{\text { Puntioplites proctozysron }}{(\text { Bleeker })}$ | 4.34 | 2.4 |
| 13. | Others |  | 3.01 | 2.4 |
|  |  |  |  | 100.0 |

/5.5 Fishmongers

## Fishmongers vs. Wholesalers

The fish wholesalers of Nam Pong as a group were in a strong position to dictate the price of fish. They derived their advantage first of all from their small number relative to that of the sellers. The former number has invariably been five whereas the latter averaged about forty, thus ratio of about one to eight. This made it relatively easy for the wholesalers to enter into some kind of a collusion with the goal of fixing the buying price. Secondly, they know the retail market. It would be very difficult for anyone to break in without knowledge of the market and, more important still, the old acquaintance with the individual retailers most of whom have, over the years of buying and selling, developed a feeling of business loyalty toward their respective wholesalers. Thirdly, a certain amount of capital in the form of cash is required before anyone can attempt to break into this business. Moreover, it involves an unusually high degree of uncertainty due to the perishable nature of the commodity. There are as yet no cold storage facilities at Nam Pong or at the markets such as Udorn or Khon Kaen to preserve the fish. The newcomer may therefore have to accept a rather high degree of business risk at the beginning. All these factors serve to enhance the monopolistic position of the Nam Pong wholesalers which enables them to set the buying price of fish in such a manner that they can continue to enjoy a wide profit margin.

On the fishmongers' side, as long as they buy and sell
individually, their bargaining strength tends to be inferior to that of the wholesalers, at least in the. short run. .. The fishmongers are in effect told of, or implicitly promised, the price before actually starting to buy fish from the fishermen. Since the fishermen are as equally unorganized as they are, all that they have to do is to set the buying price after allowing for a profit margin for themselves. As we shall see later, this profit
margin earned by the fishmongers is not very high because of the competition among themselves. In this way, they cannot be so responsive to the changes in the supply. They would continue to pay the same price irrespective of the volume of the catch. At the fish market at Tha Rua, almost every fishmonger has his regular buyer who has the first choice with respect to both the kinds of fish and the quantities, the prices being left understood. Whatever the wholesaler does not want will then be offered to the petty fishmongers who would peddle fresh fish right at the landing site or in the nearby villages, or to the producers of preserved fish. In either case, the price is somewhat lower than in the first choice. For this reason, each fishmonger tries not to have any quarrel with his regular buyer for fear that he might receive a reprisal in the form of a drastic cut in the first choice purchase. Such an action could easily wipe out the individual fishmonger's small profit for the day, sometimes even incurring a loss.

There is still another special group of buyers; viz. the producers of smoked fish for which only one species, i.e. the Notopterus, is required. For this fish, a price was fixed by the producers which was high enough to assure a steady supply throughout the year. There was no conflict with the wholesalers in respect of this fish because the consumption of this fish, which is thin and bony, is limited in its fresh form.

### 5.6 Fishmongers vs. Processors

As can be seen from Table XXI, about 14 per cent of fish landed at Tha Rua: was bought as raw material for processing into Fermented fish, and about 14 per cent was used for processing into smoked fish. During the whole poriod of survey, there were 2 fermented fish and 2 smoked fish producers, all located in the vicinity of Tha Rua.

Fermented fish producers whose requirement of fish is not limited to any particular species, would normally buy up all the fish that was left after all the other buyers had taken what they wanted. Taking advantage of the fact that there was no cold storage facilities at Tha Rua, the fermented fish producers would set the buying price slightly lower than that of the first-round buyers. Readers who are interested in details concerning the price differentials may consult the tables on prices which are appended to this report. To conclude this paragraph, it should be mentioned that processing of fish for fermentation at Tha Rua has created jobs for some $50-100$ wom $n$ and children all the year round.

Unlike the fermented fish producers, the smoked fish producers required only a special kind of fish, ioe. the Notopterus, for processing. Since this fish is not much in demand by housewives for cooking in fresh form, the processors could have practically all the fish that was caught from the reservoir. Both processors, who incidentally had moved to Nam Pong from the Central Plain, were reported to have suffered from an insufficient supply of the fish to make the business a profitable one.

### 5.7 Wholesalers vs. Retailers

The retail market in places such as Khon Kaen or Udorn is supplied with fish from several sources: sea-Fish and sea food from or via Bangkok, Fresh water fish from the Central pJain, from Nam Pong, and from the farmers peddling fish caught in the rivers, canals, swamps, and, during the rainy season, in the paddy fields. By and large the demand and supply of sea-fish bear little relationship with the demand and supply of fresh water fish; the former usually commands a higher price and is consumed mostly by the people in the medium and high income brackets. As regards fresh water fish, the three sources of supply are interdependent. The supply of fish from the small subsistence farmers, who earn an extra cash income from fishing during spare time is

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## AVEFAGE DAILY PRICES OF NAM PONG FISH，DEC． $1970-$ NOVIG71


———— Price daid by petaiters
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understandably independent of the market price of fish. The other two main sources, which are important in terms of the volume of business, are closely interdependent. The importers of fish from the Central Plain or elsewhere have to take into consideration the market situation after allowing for the estimated supply from Nam Pong. They will import only the kinds of fish which are not available or which cannot be sufficiently supplied from that source such as Ophicephalus striatus. During the interview, every fish importer readily admitted this as the most important factor in calculating the quantity of fish which was going to be ordered from the Central flain. The reason for this is because of the relative advantage of the Nam Pong fish with respect to the distance from the dam site to the market, hence the transportation savings. The varieties most commonly imported from the Central Plain, in addition to Ophicephalus striatus, are Clarius batrachus and Pangasius sutchi. It was estimated that fresh water fish imported from the Central Plain constituted about 60 per cent of the total daily supply for khon Kaen, and about 30 per cent for Udorn. Since the Narn Pong fish wholesaler and the fish importer in both Khon Kaen and Udorn were not one and the same person, the latter was always watching for an opportunity to increase his share of the market if a:2d when the former pushed the selling price too high. The wholesaler's ability to maintain the selling price just a shade below whatever price the importer was going to charge and the fact that some of the wholesalers or their partners were engaged also in retailing, put them in a strong position in the fish market. Their monopolistic influence on the selling side coupled with their monopsonistic influence on the buying side have earned for this small grrup of only five middlemen a net income which, as we shall see later on, roughly equals a total amount of money earned by 200 fishermen.

## 6. COMPARATIVE STUDY OF INCOME EARNED BY FISHERMEN, FISHMONGERS AND WHOLESALERS

If the wholesaler makes profit six times as much as the fishmonger who in turn earns an income seven times as much as the man who actually catches the fish, is he exploited? On what basis can one give an answer to this question?

If such a question is asked in the context of a Western, or rather capitalist-oriented, economic fileory on which basis the rate of returns on capital invested is the best known and most widely accepted yardstick, Mr. A may earn 100 times more than Mr. B because Mr. A has invested 100 times more than Mr. B. Unfortunately in most of the under-developed economies where the membership of the capitalist class is much more limited than in the advanced countries, the problem more often confronted is in the form of a comparison of income from capital (profit) with income from labour (wages). The comparison of income earned by the fishermen with that earned by the two categories of middlemen is, strictly speaking, impossible due to this lack of a common basis on which to compare. The case of Nam Pong fishery is, in addition, compounded by the fact that the majority of fishermen are living at a real subsistence level, with barely enough to live on and to maintain an economic status quo, but with not enough to improve their situation economically.

### 6.1 Income Earned by Fishmongers

Most fishmongers were residents living in fishing villages from where they bought fish for resale at Tha Rua. A typical fishmonger was an enterprising person who, after having saved up some money, saw the opportunity of earning income from buying and selling fish. What was required was a small amount of working capital, a small motor-driven boat costing about Bt. 8,000-10,000, and a good relationship with fishermen who lived in the same neighbourhood.. .
/All fishmongers

All fishmongers were interviewed 3 times a month at Tha Rua in order to obtain information on the quantities, species, and prices of fish bought and sold for the day. The calculation of profit shown below is based on data obtained from such interviews.

TABLE XXV
AVERAGE DAILY INCOME EARNED BY THE FISHMONGER

|  | Baht |
| :--- | ---: |
| Gross sales by all fishmongers for |  |
| 36 sample days | $525,669.51$. |
| Average per day | $14,601.93$ |
| Gross purchases by all fishmongers for |  |
| 36 sample days | $402,313.90$ |
| Average per day | $11,175.39$ |
| Total gross profit | $3,426.54$ |
| Less 20 per cent expenses (estimated) | 685.31 |
| Total net profit | $2,741.23$ |
| Net daily profit per person | $2,711.23$ |

### 6.2 Income Earned by Wholesalers

There were altogether only 5 wholesalers who purchased
fish from local fish merchants at Tha Rua for resale to retailers at the market in Udorn, Khon Kaen, etc. Their annual purchase, sales and gross profit are presented on the next page:

## TABLE XXVI

INDIVIDUAL DAILY INCOME EARNED BY FIVE WHOLESALERS (Based on the data for 36 sample days)

| Wholesaler Number | Annual | $\frac{\text { Annual }}{\text { Sale }}$ | Gross Profit | $\frac{\text { Est. Annual }}{\text { Net Profit }}$ | $\frac{\text { Est. Daily }}{\text { Net Profit }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Baht) | (Baht) | (Baht) | (Baht) | (Baht) |
| 1 | 700,635 | 928,150 | 227,523 | 159,266 | 436 |
| 2 | 539,774 | 707,053 | 167,279 | 117,095 | 320 |
| 3 | 932,569 | 1,169,459 | 236,890 | 165,823 | 454 |
| 4 | 975,62? | 1,417,633 | 442,011 | 309,407 | 847 |
| 5 | 374,484 | 551,825 | 130,341 | 126,239 | 345 |
| Average | 704,617 | 955,426 | 250,809 | 175,566 | 481 |

## Foot-Note: After deducting 30 per cent for the estimated operating expenses including the expenses in operating a small truck.

### 6.3 Income Earned by Fish Processors

There were 2 fish smokers and 5-10 fermented fish makers all of whom bought fish directly or indirectly from fishmongers at Tha Rua. Some of them were also engaged in buying fish which was left over after wholesalers had satisfied their demands, and resold it a few hours later to those who peddled fish in small village markets. Of late, there was a demand for a fish, Oxyleotris marmoratus which, at certain sizes or weights, could be exportad to Hong Kong at a price which was several times higher than the average price of other fish.

During the survey period, there were 2 fish smokers and 2 fermented fish makers who regularly bought fish at Tha Rua. While we were allowed access to their books of accounts concerning the selling and buying, data on the processing costs were not well
kept with the result that reliable informations were available only up to the point of estimating the "gross" profit, i.e." the difference between the value of sale of processed fish and fresh fish, and the value oc fish bought as raw material. To enable us to arrive at the estimate of the "net" profit, the operating expenses have to be assumed on the basis of available information.

TABLE XXVII
INCOME EARNED BY FISH PROCESSORS

| No. | Fish product | innual $\begin{gathered} \text { purchase }{ }^{1 / /} \\ (B t) \end{gathered}$ | Annual $\underset{(\mathrm{B} t)}{\operatorname{sal} \underbrace{2 /}}$ | Annual Gross profit (Bt) | $\begin{aligned} & \text { Annual } \\ & \text { net } \\ & \text { profit } \\ & (B t) \end{aligned}$ | ```Average daily earnings (Bt)``` |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. | Fermented | 229,519 | 385,243 | 155, 724 | 46,717 | 128 |
| 2 | Fermented | 249,998 | 397,616 | 147,618 | 44,285 | 121 |
| 3 | Smoled | 629,912 | 832,478 | 202,566 | 81,926 | 222 |
| 4 | Smoked | 604,276 | 979,2.19 | 374,973 | 149,990 | 411 |

Foot-Notes: 1. Data were obtained from survey of 36 sample days
2. Data were obtained from survey of 36 samplerdays. Sales include the value of both processed fish and fresh fish which was resold to peddlers. The ratios used in converting fresh iato processed fish are:

Fresh fish : Processcd fish
4:5 for fermented fish
3:1 for smoked fish
Selling prices for processed fish per kg. are:
Bt. 15.5 for smoked Morurious Chrysophekadion
Bt.29.0 for smoked Notopterus
Bt. 52.5 for smoked Ompok bimabulatus
Bt. 3.75 for fermented fish.
16.4 The Existence
6.4 The Existence of the Tha Rua Community
It is to a large extent true to say that this small
commnity of 125 households exists because its economy depends on
fishing in the reservoir. Practically all the purchaseing power
comes from the fishermen who live around the lake. Without fish-
ing, the number of customers of thesc little shops around Tha Rua
would be so small that the shop-keepers could no longer stay in
business. In this respect, therefore, fishing has yielded its
secondary benefit in terms of additional employment and income to
hundreds of persons.

Details concerning their occupations are given in the following table:

## TABLE XXVIII

## MAJOR OCCUPATIONS OF-THE THi RUA RESIDENTS

## Activity

No. of households
Making fermented, dried and smoked fish ..... 26
Selling general merchandise ..... 24
Selling food ..... 14
Hiring out for wages ..... 11
Fishing ..... 9
Farming kenaf and other crops ..... 8
Tailoring ..... 7
Fish .peddling ..... 4
Boat operating ..... 3
Hair cutting ..... 3
Ice and drink selling ..... 2
Truck and bus driving ..... 2
Hotor repairing ..... 2
Others ..... 7
Total ..... 125

### 6.5 Comparison of Income

The income figures which appear in Table XVI, XVII, XXV, XXVI and XXVII can now be comnared as follows:

TABLE XXIX
COMPARISON OF GROSS INCONE EARNED BY FISHERMEN FISHMONGERS, FISH PROCESSORS AND WHOLESILLERS

| Party | Average No. of Persons | $\frac{\text { iverage Daily Income }}{\frac{\text { per Person }}{(B t)}}$ |
| :---: | :---: | :---: |
| Fishermen | 1,160 | 10.70-12.88 |
| Fishmongers | 40 | 68 |
| Fish processors | 4 | 220 |
| Wholesalers | 5 | 481 |
| Retailers | Not available | Not available |

As mentioned in the beginning of this chepter, our main difficulty in determining whetier each of the four parties has received a fair share of the income from fishery lies in a lack of a common basis. The fisherman's earnings are by and large wages whereas the wholesaler's earnings are principally profito His excuse for making a juicy profit on the back of the poor fishermen is going to be that he has the entrepreneurial skill and the capital. While the entrepreneurship is something which is subjective even in itself, let alone its value, we can still try, at least to satisfy our own curiosity, to make an adjustment for it. Based on the observation, we shall assume that the capital employed was Bt. 10,000 per fishmonger (consisting of a small motor boat and some revolving capital), Bt, 50,000 per wholesaler (consisting of a small truck and working capital, and Bt.aj,000 per fish precessor (mostly for working capital). We shall also assume an interest on capital of 24 per cent which is equal to the prevailing rate in the business community in Thailand. The results are shown as follows:
/TABLE XXX.

TABLE XXX
COMPARISON OF NET INCOME EARNED BY PISHERMEN, FISHMONGERS, FISH PROCESSORS, AND THOLESALERS

|  |  | Average Daily Income <br> Excl Return on Capital |
| :---: | :---: | :---: |
| Party | $\frac{\text { Income per person }}{(\text { Baht })}$ | $\frac{\text { Excl. Return on Capital }}{\text { (Baht) }}$ |
| Fishermen | 10.70-12.88 | 10.70-12.30 |
| Fishmongers | 68 | 61 |
| Fish processors | 220 | 204 |
| Wholesalers | 431 | 448 |
| Retailers | Not available | Not available |

From the above figures, it appears that even if we were to allow for double the amount of capital employed, the overall picture is not going to be much different. It seems reasonable therefore, to conclude that in comparison with the fishermen, the fishmongers, processors, and, more so, the wholesalers of Nam Pong are getting more than their fair share

Another way of looking at the relative share of each of these who depended on fishing in Nam Pong for a living would be to see who the price which a housewife pays for fish at the market is divided among them. This can be seen from the following table:

TABLE XXXI
RELATIVE SHARE OF THE MARKET PRICE OF FISH

|  | $\frac{\text { Price }}{B t / k g}$ | Percentage | $\frac{\text { Share of }}{\text { earnings }}$ | Earner |
| :---: | :---: | :---: | :---: | :---: |
| diverage retail price at Udorn/Khon Kaen | 7.77 | 100 | 24 | Retailer |
| Wholesale price at Udorn/Khon Kaen | 5.90 | 76 | 19 | Wholesaler |
| Wholesale price at Tha Rua | 4.45 | 57 | 13 | Fishmonger |
| Buying price received by fisherman | 3.39 | 4.4 | 44 | Fisherman |

It must be emphasized that this table does not tell the whole story since it does not take into account the quantities of fish and the number of persons encaged at each level of the distribution. The apparently lower percentage of the wholesaler's share of the housewife's dollar spent on fish should not, therefore, be interpreted to mean that he is earning less than other types of micidlemen.

To find out the problems as seen by the fishermen themselves, an open-ended question was asked of the 230 sample households as to the kincs of assistance which they would like to have. The results are presented in the follcwing table:

## TABLE XXXII

## ISSISTANCE REQUESTED BY FTSHERMEN

| Assistance reriuested | No. of households | Percentage |
| :---: | :---: | :---: |
| Taking legal action against net-stealers | 231 | 82.5 |
| Improving the selling price of fish | 211. | 75. |
| Getting rid of the water hyacinti | 19 | 6.8 |
| Building temples (wats) | 16 | 5.7 |
| Building schools | 14 | 5.0 |
| Allocating land Eor cultivation | 10 | 3.6 |
| Sinking wells for drinking water | 7 | 2.5 |
| Building health clinics | 6 | 2.1 |
| Introducing more varicties of fish | 2 | 0.7 |
| Others | 2 | 0.7 |

From this table, it appears that net stealing is the biggest problem. . Thruughout the period of ficld investigation, numerous complaints have been heard about the prevalence of theft. Many fishemen who have invested their meagre savings, in the fishing net wake up one morning to find that their only means of making a li.ving has been stolen. hs mentioned earlier, the influx of a large number of strangers along the lakeshore of Nam Pong has created both in sociological and an administrative problem。 Many iishing camps arc self-established without the proper administrative arrangements made to take care of the nemy arrived.

The existing local administrative machinery is thus weakened, giving rise to the outbreak of nct-stealing which was easy because the nets were left unattended during the night. Towards the end of 1971, some action was taken by the police in cracking down on the theft gangs as well as grouping the scattored fishermen together so as to Eacilitate the maintenance of law and order in the reservoir.

Another important problem which emerged from the survey concerns the price of fish received by the fishormen. They know that the price which they have received is woll below the retail price in the market, and naturally have folt unhappy about the way in which they have had to sell their catch.

The relative prices of fish at different stages of the distribution are presented in sumnary form as follows:

## TABLE XKXIII

RELATIVE SELLING PRICES OF FISH PER KILOGKAM
(ALL SPECIES) IN 1271

|  | Fishermen | Peddler | Wholesaler | Retailer |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Khon Kaen | $\underline{\text { Undorn }}$ |
| Dec. (1970) | 2.4 .9 | 3.8 | 4.77 | 6.59 | 7.33 |
| Jan. | 2.30 | 3.11 | $\therefore$ ¢ 4 cte | 6.43 | 7.57 |
| Feb. | 3.59 | 5.13 | 6.69 | 6.65 | 8.13 |
| Mar. | 3.67 | 4, 17 | 5.20 | 6.92 | 7.62 |
| $\therefore \mathrm{pr}$ 。 | 2.64 | 3.52 | 4.85 | 6.36 | $\bigcirc .33$ |
| May | 2.98 | 4.09 | 5.55 | 7.08 | 8.96 |
| June | 3.05 | 2.03 | 5.99 | 0.91 | 8.79 |
| July | 3.17 | 3.95 | 5.45 | 7.31 | 0.66 |
| Aug. | 3.70 | 4.54 | 6.18 | 6.96 | 7.91 |
| Sept. | 4.16 | 5.65 | 7.01 | 6.31 | 2.54 |
| Oct. | 4.19 | 5.45 | 7.02 | 6.95 | 0.33 |
| Nov. | 5.07 | 7.45 | 3.76 | 7.93 | 7.51 |
| Annual iverage | 3.39 | 4.4 .5 | 5.90 | 6.87 | 3.31 |

Foot-Note: all the figu:es except retail pire are weighted average /To increase

To increase the Eishermen's price at the expense of the middlemen will not be easy even with full government support. There is, however, a possibility of setting up some kind of a fish marketing organization which must have the strong support from the Fish Marketing Organisation or the Department of Fishery itself, especially in relation to the procurement of efficient, devoted personnel to run the organisation and the use of the landing site at Tha Rua. It should also receive the support of the municipalities of Udorn and Khon Kaen by allocating a space in the retail market For wholesaling on the principle or a cowoperative whereby the profit earned by the marketing ojgani ation is pajed to the fisher. nen on the basis of the relative uantity of fish which they have supplied. The fishermen would thus be more attracted to the organization than to the middlemen. It must be pointed out, however, that the iishermen themselves should not be pernitted to participate directly in the operation of the policy making as for many reasons they are not capable of so doing, at least for the immediate future. The key factor to the successfu? operation of: such a marketing organiaction, which will conpete Eor at least a good share of the profit: now going to the middlenen for subseruent distribution to the Eishermen, lies in the ability to recruit efficient, honest, devoted, and entremreneurial-iainded personnel who can operate free from red-tape and cumbersone regulations.

The next problem concerms the growth or lange suantities of water hyacintho During the survey, it was observed that certain parts of the reservoir were so full of water hyacinch that it was not possible to land the boat at the shore line. . s large formations of this water plant obstruct the passage of sunlight to the bottom of the lake, the growth of phytoplankton on :hich several species of fish depend for food is obstructed.

Up to now, EGAT, the authority wich is in change of the reservoir maintenance, has done very little to control water hyacinth which seens uncerstandable as its primary function is the generation of electric power and the veeds do not at least for the time being, interfere to any substantial deg:ee vith that function. EGAT has assigned a few employees to spray manually $2 \ldots 4 \mathrm{D}$, a kind of
/hormone
hormone weed-killer, on to the plant formation. So far, this small effort has produced very little results. It is questionable even whether this is the best and leas: haraful way to jet rid of water hyacinth. As a matter of fact, this prohlem is not a local problem for Nam Pong. It is a national problen and should be faced as such. The eradication of water hyacinth from Nam Pong will not have a long lasting effect if this plant is still floating around in the nearby swamps. If the campaign against water hyacinth is not intensified in the near futura, it is possible that its proliferation may reach the point where the entire fishing industry is endangered.

The problem :hich, al.though somethat elusive to the fishermen themselves, is obvious and of paramount importance is the high density of fishermen for a given surface area of water. During the period of the survey, an average of $:, 60$ fishing families have been earning income fromfishing on ghout fio sruare kilomotres of water - an average of 2.8 fishermen nei suate kilometre That this ratio is high can be substantiated by the low lovil of income from fishery which, as can br: seen from Paragrah $\therefore .5$, is in the order of Bt. 1,000 per family of 6 persons without any supplementary income from other sources. This gives the , er canita income figure of about Bt. 660 which is very 100 in comparison with the national average of about Bt. $\therefore, 600$. The Nam Pong fishermon's per capita income will have to be increased by something like fourfold to bring it up to the same level as the national aseragen Since the capital investment required in fishing in the reservoir is not very much, this incrense could be achieved if the number of fishormen could be roduced by about four times, i.e. from about 1,160 to about 30 families, to allow about 1.3 km of surface water area per baidiy In acturil practice, however, the rate of change vill almost cortainly be different from what wis suggested in the preceding paragraph ierending on a number of factors other than the number of fishermen.

Comparing Nam Pong with the irrigable area of Nong Vai, some 30 km . east of Nam fong where a survey was conducted of the farmers three years ago, the level of per capita income Firom Nam Pong fishing is about 50 per cent of the average total (i.e. farm and off-farm) income of farmers, and about 75 per cent of the average farm income. The obvious drawack of living on the lakeshore of Nam Pong is that the opportunity of earning an extra income as wage-labourers, etc., is almost nil because of the relative isolation from the urban centres.

It would not be possible for many reasons to reduce the number of the fishermen in Nan Pong by as much as four times. However, the experience there provides us at least with some idea as to the course wich reservoir fishing may take if a frec. fishing policy is adoptod.

## 8. CONCLUSION IND RECOHMENDATION

### 8.1 The Planning and Supervision of Fishing Resettlements

The Nam Pong experience shows that in areas where there is a large number of people making a living at near subsistence level, there is a strong tendency for too meny people to settle along the lakeshore for fishing, giving rise to a low level of fishing income per family. To avoid this in future reservoirs and to maintain a satisfactory level of fishery earnings per family over a long peniod of time, it would be necessary to control the number and location of fishermen. In the case of Thailand, a solution might be to allow the Department of Fishery to co-manage the reservoir with the Electricity Generating Authority of Thailand in the case of a power producing project, of with the Royal Irrigation Department in the case of irrigation project. is the recuirements of the Eishery interests do not conflict with those of power production and irrigation, there would seem to be no reason why such dual management should give rise to inter-agency disputes.

In future, and to the extent that it can be done, each of the fishing villages should be planned with respect to the village layout so as to ensure a reasonable standard of health and sanitation. The executing agency should have no real problem in this respect if sufficient room has been provided for fishing resettlement at the time when the geographical boundafy of the reservoir is determined on the drawing board. The administrative arrangement for the integration of such communities with the existing administrative setup should al so be planned and arranged for by the appropriate governmental authority so that the administrative machinery, including the maintenance of lav and order, the provision of the education, etc., would be extended to the reservoir marcjin.

[^2]who have lost their land for the reservoir construction. This seems logical from all points of view. It would certainly reduce the burden of having to find other places for them to resettle.

### 3.2 The Securing of Fair Share of Fishery Benefit to <br> Fishermen

The first recommendation, if followed, would lead to a greater unification of the fishermen, lhis j.s the first step towards strengthening their bargainirg position vis-a-vis the middlemen. It might be desirable for the Department of Fishery which is essentially a technical institute to encourage the Department of Credit and Marketing Co-operative to collaborate with it in setting up some sort of a fish marketing comperative uith a strong support from the Government in the early period when the members are not likely to have the management capabilities. In a sense, the Nam Pong fishermen are more income-conscious than the rice farmers since they have to sell practically all their product for cash and pay for everything which they consume, including rice, in cash. Only if and when they can be convinced that they could get better terms on a long-lasting basis by selling to the co-operative, will the chance of running it successfully be much enhanced.

### 8.3 The Reservoir Manaqement

A good beginning has been made by the Thai Fishery Department by setting up the Ubol Ratana Fishery Station at Nam Fong to do research and experiment. In addition to the limno-biological studies which are beginning to be undertaken, tho following activities might also be the concern of the Department
(i) the control of water hyacinth in the reservoir;
(ii) the control of fishing gear and fishing practices in certain parts of the rescrvoir and during certain seasons to conserve the fish stock or to prevent undue disturbance of the fish during the spawning period;
(iii) the improvement of fish landing and marketing facilities at ha Rua.

Like any other resources, fishery resources have their own limit as to how much they can accommodate the human need. The extent to which fishery potential can be realized depends upon the level of knowledge which we have about such limit. The more we know aboth it, the more we are ablu to maxinjee the henefit derivable from any reservoir. This study represont:s a modest beginning towards increasing ou: knowledge about the socio-economic implications of the development oi Fishing industry in a reservoir. The information contained in this report by itsel: is not libely to be of much use unless the same information can also be collected from other reservoirs in the seme geographical area. It is eanostly hoped that this study will serve to stinulate an interest foi: more research among those whose duties are to plan water resource development projects for the benefit of mankind.

（Barr／ke）

|  | That $\mathrm{Max}^{\text {a }}$ | Sefemip？Raze | D80．70 | 2］n． 1 | Fcb． 7 | 20．72 | spr． 72 | 娚ョ刀 | Jun． 7 | － $\mathrm{ul}_{6}$ 万 | ing． 73 | Septo 71 | Octin | Nov． 71 | bea．\％－ Nover |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. | $\mathrm{K}_{3}$ | Horulius Cirysophetra dica（Bloeter） | 2.03 | 1．98 | 2.37 | 2.57 | 2．3］ | 3.09 | $3 \times 11$ | 2.48 | 2.28 | 2.48 | 2．23 | 2.21 | 2.36 |
| 2. | 501 Nok ARso | Ouveater rass：1t1 <br> （Cuse i P Pi．l．） | 2.28 | 2 c 8 | 2.34 | 1.99 | 2．19 | 2.33 | 2.56 | 2.35 | 2.67 | 2.42 | 2.49 | 2.38 | 2.33 |
| 3. |  | Ciprinus | 2． 72 | I． 25 | 1.76 | 2.50 | 2．9 | 200 | 2.30 | 2.12 | 2.08 | 2．5 | 1，\％ | 2.02 | 1.88 |
| $\therefore$ | Ressop |  <br> How Satth | $5 \cdot 20$ | $2 \cdot 7$ 暏 | 3.12 | 3.90 | 3.43 | 5.85 | 5 | $\because 7$ | 4.5 | 4.23 | 4.55 | 4.45 | 3.55 |
| 5. | Sol Reo | cturntras cuilior （Sa4men） | 2.63 | 2.30 | 1，7 | 1.85 | 2.00 | 2.84 | 2.27 | 2.12 | 2.37 |  | 2.60 | 2.45 | 2.18 |
| 6. | Cbar | Ophleaphalins stria－ tos（ Blach ） | 5.6 | 6.84 | 6 |  | $\therefore 73$ | 7 \％ | 5.20 | 7.6 | 8.7 | 7.97 | 5.20 | 3.30 | 7．55 |
| 7. | Craco | crhiceprinius ：nors－ <br>  |  | 2.59 | 8.53 | 3.00 | 3.00 | 5．5 | 3.53 | 3.77 | $2 \times 3$ | 3.2 | 3.63 | 3.67 | 3.29 |
| 8. | 31： | cxyleotris Fa asmes， | 5.13 | 1．5s | Ex， | 2，63 | 6.59 | 8．4i | 6.30 | 7.16 | 6．49 | 25．－3 | 25．42 | 920\％ | 12．44 |
| 9. | Scinet | H．Bistcoterus （Pillas） | 4.0 | 3.27 | 3.00 | 3.00 | $3-3$ | 3.7 | 30.5 | 5．0．4 | 5.44 | 6．5， | 5.82 | 3.80 | 4.91 |
| $1{ }^{1}$. | Num | omock bitionilatus （Blooh） | 783 | 7＊ 04 | 7.50 | 7.58 | E．33 | 7.6 | 7．97 | 6.97 | 7.75 | 85 | 8．86 | 9.45 | 7.95 |
| 21. | $x=$ yeand | Fyatur panslux （larilitan） | 3.22 | 3－25 | 3.4 | 3.63 | 4.00 | 4.37 | 4.30 | 345 | 4.58 | 4．43 | 3.96 | 4.28 | 4.06 |
| 12. | Ramars | Puitiosiltes procto－ zywor（Bleker） | 3.65 | 4，02 | 4.24 | 4.55 | 5.03 | 5.00 | 4.8 | $3 \times 50$ | 4.45 | 4.85 | 4.61 | $4 . \%$ | 4.34 |
| 13. | Others |  | 2.07 | 1.78 | 2.52 | 2．36 | 1.98 | 3.65 | 3．24 | 3.07 | 3－37 | 4.17 | 14.94 | 6.63 | 3.01 |
|  | Arerege for al | 3pecise | 2.42 | 2.30 | 3.59 | 2.57 | 2.64 | 2.93 | $3 \times 05$ | 3.17 | 3078 | 4.46 | 4.19 | 5.07 | 3039 |

##  


(Ior fish sold for processing into formented and smetod fisin)

| Thal lam | Scientifis tapo | Dec. 70 | Jan. 72 | Peb. 71 | Har. 71 | $\cdots 95.71$ | May 71 | Junot1 | Jul. 71 | hug.? 7 | Sept. 7 | 00t. 72 | Nov. 71 | $0 v .71$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |



Poot Notas: (2) .II fish except Notopterus and Oyyleotris zarncr-ius verc processed Into farmented fish
(2) Hotopterus and Ozyiootris zarmoratus wero sackod.
(3) The data from wion thase statistlcs vere derired were soparitely collected fron all the fishmangers and prosesscrs et Tha fua ard were sumsequeritiy checked egsinst each other. The deta callection ins done on the loth, 20th end 30in (20th Por Feb.) of eech month.



|  | Thei fume | Scientifie tise |
| :---: | :---: | :---: |
| 1. | Ka | Morullus Chrysophekdion(Eleaker) |
| 2. | Sol Not Fhao | Oxygester rasselt1 (Cuv. a Vai) |
| 3. | Khac Nol | Cyprtnus spp. |
| 4. |  | Harrpala dispar F. M. Smith |
| 5. | Sol Kheo | cirrhinus jullient (Seurage) |
| 6. | Chon | Ophicaphaius striatus (Elech) |
| 7. | Chado | Ophicephalus تicropeites (Cur, \& VEI) |
| 8. | 3 u | Osizectris merioritus |
| 9. | Saiat | N. Notopterus (Pallas) |
| 10. | NuFic om | Oepok blraculatus (Elooh) |
| 11. | Kejaers | lifstua cavasiua (Hanilton) |
| 12. | Kanere | Funtiosiltes ;rectoz3sron'(Eleaker) |
| 13. | Others |  |
|  | - |  |
|  | Lversge for al | apecies |

## Slaple 2varage Ratall Price of Preah Fish at Uhery (Baht/48)

AFperdix I


Foot iote:
Dite from -hter, thesc atstistios sem derived vera collected from ratallers in the whict on the 10th, 20th and 30 th (2Fth (CrFet.) of seah month.


|  | Trat | Solentific $\mathrm{N}_{\text {Lee }}$ | Dec. 70 | danor | Fob. 71 | Mre. 71 | apr. 71 | Vey 71 | Jurb 71 | Jus. 73 | 148.71 | Sopt. 72 | 0 Ot. 71 | Mov. 71 | $\begin{aligned} & \mathrm{Dec} .70- \\ & \text { Sicv. } \mathrm{T} \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2. | Ka | Mostillus Chrysopisicadicen(Bleeker) | 6.25 | 5.94 | 4.84 | 5.17 | 5.17 | 6.00 | 5.34 | 5.00 | 4.67 | 5.50 | 6.50 | 5.42 | 5.14 |
| 2. | Soil Fak theo | Ozgester hasselta (Cuvo \& Vial) | 5.17 | 5.57 | 7.00 | 5.67 | 5.50 | 6.67 | 6.42 | 5.50 | 5.33 | 6.00 | 6.00 | 5.00 | 5.71 |
| 3. | Thao Not | Cyprimue sip. | 5.00 | 4.84 | 4.84; | 5.17 | 4.65 | 5.34 | 5.75 | 5.17 | 4.00 | 6 m | , - | . -- | = 15 |
| 4. | 305000 | Hampela dispa? <br> Hot. Saith | 6.84 | 5.92 | 6.67 | 6.09 | 6.3 | 5.52 | 5.50 | 7.67 | 6.00 | 7.84 | 6.84 | 6.17 | 6.48 |
| 5. | Sos Etro | Circinimas juilisani (Saurneg) | 5.67 | 5.09 | 5.00 | 5.50 | 5.\% | 5.75 | 5.29 | 4.75 | 4.50 | 5.92 | 5.67 | 4.42 | 5.24 |
| 6. | Chon | Ophicephaius st=1atue ( 31 cch ) | 10.67 | 20.67 | 10.27 | 9.67 | 10.34 | 11.84 | 12.00 | 12.67 | 14.17 | 11.84 | 10.64 | 12.50 | 12.45 |
| $7 .$ | Craco | Ophicephalus micropeltes (CTT. \& Fal) | 5.34 | 5.00 | 5.50 | 5.67 | 5.83 | 7.25 | 9.67 | 7.33 | 5.92 | 8.17 | 9.67 | 7.84 | 6.65 |
|  | 34 | ?yleotria mersositua | 8.00 | 8.00 | 7.82 | 7.67 | 7.67 | 8.00 | 9.65 | 9.34 | 8.34 | 9.00 | 9.67 | 10.17 | 8.56 |
| 3. | 5. 230 | ท. Notapterus (Fallas) | 8.94 | 8.09 | 8.25 | 8.50 | 8.50 | 10.59 | 8.30 | 8.00 | 7.34 | 9.67 | 9.50 | 10.17 | 8.81 |
| 10. | HaO | Onpos blificuratum (BIOct) | 11.00 | 10.67 | 12.34 | 11.84 | 13.33 | 21.84 | 11.50 | 13.00 | 23.00 | 10.00 | 9.34 | 11.17 | 13.50 |
| 11. | Karzery | Hyetur certasius (Baniliton) | 6.50 | 7.33 | 8.67 | 7.67 | 7.17 | 8.67 | 9.17 | 9.50 | 9.17 | 8.00 | 6.84 | 6.84 | 7.97 |
| 12. | Khang | Puartioplitas pricto zyarcn(Blesker) | - | - | - | - | - | 10.00 | - | - | - | - | - | 9.50 | 9.75 |
| 13. | Cthers |  | 7.27 | 7.50 | 7.76 | 8.70 | 8.34 | 7.88 | 7.62 | 7.92 | 6.22 | 7.20 | 8.04 | 7.52 | 7.76 |
|  | (voraze foz elt | celss | 7.22 | 7.00 | 7.38 | 7.27 | 7.35 | 8.02 | 7.85 | 7.99 | 7.44 | 7.93 | 7.89 | 7.72 | 7.59 |

Foot Hete: (I) Data ircew uhlch those statisties vico derived wers collected frop rotailory in the anciket on the 10th, 20th and 30th ( 29 th fow Fob .) of oreh soarth.


## Quantitias (kg) of Fresh Fizt Recorded at iha fiun 101969




| That | ienor | Fet， | Mr． | apr． | Hz： | duris | 2ui． | $\therefore$－4． | sept． | Oet． | sion． | Ese． | ill Yesp |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1．Ks | 2,587 | 1，72 | $3,5 \times 8$ | $2,+68$ | 3，650 | －6， 2 | $2:, 611$ | 878 | 12， 63 | 8，3\％ | 7.57 | 3，110 | 102， 415 |
| 2．Soi tok | 11，476 | 13,25 | 20，319 | 25，30； | 21，212 | 8．7， | 57359 | 27.6 | 17，925 | 2，569 | －， i 68 | 6，57 | 230，600 |
| 3．Krec Sict | ＋ 6,38 | 28，64 | $3 i, 4+2$ | 35.345 | 45,29 | Et， 76 | 62,7 | 60.74 | 37.758 | 30，53 | $x, 958$ | 42,5 | 53.005 |
| 4．Kiseof | 3，300 | 4，290 | 6,38 | 2，703 | 5，25 | 8,603 | $\therefore 400$ | 17，545 | 4.151 | 1，610 | 2，275 | 2,20 | 65,399 |
| 5． 502 Rtuc | 10， 6 | 21，123 | 29， 4 | 3， 6 | 72，55\％ | 58 | 5－24 | 26，227 | $4 \mathrm{n}, \mathrm{HOL}$ | －2， 15 | it， 24.2 | $5 \times 26$ | 34，300 |
| 6．Cher | 2，8\％ | 2， | 3，74 | 4 | 8.535 | 10,72 | 5950 | 7，26 | 5，857 | 5，361 | 2，200 | 1，jor | 62,72 |
| 7．Ensco | － $76 \%$ | 1，941 | 3.075 | 2，5，1 | 25075 | 5，62 | 6.825 | 4,35 | 4,604 | 3， 5 | 2805 | $2, x)$ | 4，45 |
| 8． $5:$ | 3，372 | 7，53 | 8，405 | 6,5 | 8,25 | 20，10． | $7,7 \mathrm{~m}$ | 6.803 | 2，377 | 6.321 | 7274 | 5，220 | 2， $3,3 \in ?$ |
| 9．Silet | －-29 | 5.617 | 10，326 | 2.68 | 19， $\mathrm{m}_{\text {c }}$ | 28，7\％ | 10,63 | 25.008 | 3i， 356 | 25，2i | 24，733 | 3，7\％ | 131，0\％ |
| 10．Fre Grm | 2，69 | 3，14 | 3,675 | 4,97 | 4615 | 4,728 |  | 39.53 | 9，753 | 7.532 | 4.579 | 2，723 | 72，923 |
| 17．3ijeserg | 3.37 | 2.154 | 3，015 | 3，503 | c， 5 | 13， 9 | 17， 2 Cl | 20，537 | 20， 436 | 2i， $9+0$ | 3ッドロ | 4.310 | 212，413 |
| 12．Yamerz | 59： | 505 | 1，613 | 18137 | 2.242 | 6，564 | 9，733 | 6，${ }^{2} 46$ | 3，565 | 2，440 | 2，283 | i，49； | 38,800 |
| 190：Otserz | 5，306 | $3 \times 58$ | E，874 | 9，733 | 15，253． | 37，39 | $25 \times 67$ | 14.380 | 16，137 | ．12，301 | 6，749 | 4， 4.48 | 135，586 |
| Sotal | 97：161 | 9t，156 | 132．731 | 131，881 | 218，132 | 294037 | 307，788 | 261,720 | 234，154 | 161，526 | 205，65？ | 86，05； | 2，130，103 |


|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1969 | '0 | 1971 | Total | Average | Index |
| Jan. | 62,387 | 819 | 97,461. | 240,967 | 80,322 | 96 |
| Feb. | 84,901 | 8 . 21 | 96,156 | 263,278 | 87,759 | 105 |
| Mar. | 120,094 | $9 \leq 717$ | 132,731. | 345,542 | 115,181 | 137 |
| Apr。 | 136,458 | 98:20 | 131,881 | 366,559 | 122,186 | 146 |
| May | 163,748 | 149395 | 218,133 | 531,776 | 177,259 | 211 |
| June | 160,877 | 18136 | 294,837 | 637,060 | 212,353 | 253 |
| July | 137,850 | 146383 | 307,788 | 591, 721 | 197,240 | 235 |
| Aug. | 136,125 | 16. 363 | 261, 720 | 564,908 | 188,303 | 225 |
| Sept. | 156,637 | 151727 | 214,154 | 521,518 | 173,839 | 207 |
| Oct. | 33,781 | 9,849 | 161,526 | 342,156 | 11ヶ,052 | 136 |
| Nov. | 62,903 | 73,965 | 105,657 | 242,525 | 80, 842 | 100 |
| Dec. | 29,578 | 82,739 | 88,059 | 260,376 | 86,792 | 100 |

[^3]Value: of Fish Caught in Nam Pong Reservoir in 1966

| Weig ht |
| :---: | :---: | :---: | :---: | :---: |
| (kg) |

Jan.
Feb.
Mar. $\quad N O \quad R E C O R D$
Apr.
May
Jun.

| Jul. 64,284.2 | $37,955.0$ | $7,440.0$ | $109,679.2$ | 7.99 | $876,336.83$. |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Aug. $82,934.6$ | $47,670.0$ | $7,440.0$ | $138,044.6$ | 7.44 | $1,027,051.82$ |
| Sept. $91,805.2$ | $42,128.0$ | $7,200.0$ | $141,133.2$ | 7.93 | $1,119,186.28$ |
| Oct. $29,946.6$ | $28,954.0$ | $7,440.0$ | $66,340.6$ | 7.89 | $523,427.33$ |
| Nov. 14,127.2 $11,070.0$ | $7,200.0$ | $32,397.2$ | 7.72 | $250,106.33$ |  |
| Dec. $10,353.4$ | $10,161.0$ | $7,440.0$ | $27,954.4$ | 7.21 | $201,551.29$ |
|  | $293,451.2177,938.0$ | $44,160.0$ | $515,549.2$ |  | $3,997,659.84$ |

Epot Notes: (I) The figures represent fresh fish equivalents. The ratios used in converting processed fish are:

| Processed fish | $=$ | Fresh fish |  |
| ---: | :--- | ---: | :--- |
| 1 | $=$ | 3 | for smoked fish |
| 1 | $=$ | 2 | for salted fish |
| 1 | $=$ | for fermented fis. |  |
|  |  |  | (Pla Ra, Pla Som) |

(2) i) Fish consumed by fishermen and their families was conservatively estimated at 0.1 kg . per person per day.
ii) The number of fisherman families is estimated at 00 。
(3) Average retail price at Khon Kaen and Udorn for 1971

## Value of Fish Caught in Nam Pong Reservoir 1967

|  | $\begin{aligned} & \text { Processed } \\ & \text { Fish } \end{aligned}$ | Weit <br> Fre <br> Fis | Fish Consumed르․ by Fishermen | Total <br> Weight （kg） | $\begin{aligned} & 1971 \\ & \text { Retail } 3 / \\ & \text { Price } \\ & (\not \boxed{k g q}) \\ & \hline \end{aligned}$ | Value <br> （B） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan。 | 9，954．8 | 11，1．0 | 10，230．0 | 31，313．8 | 7.00 | 219，196．60 |
| F．eb。 | 5，548．6 | 10，2 ．0 | 9，240．0 | 25，051．6 | 7． 39 | 185，131．32 |
| Mar。 | 4，144．2 | 21，1． 0 | －10，230．0 | 35，508．2 | 7.27 | 258，144．61 |
| Apro | 2，277．0 | 26，1：． 0 | 9，900．0 | 38，287．0 | 7.35 | 281，409．45 |
| May | 6，479．4 | 35，3－ 0 | 10，230．0 | 52，030．4 | 8.02 | 417，283．81 |
| Jun． | 8，157．0 | 61，3 ．0 | 9，900．0 | 79，419．0 | 7.85 | 623，439．15 |
| Jul： | 12，692．0 | 103，0 ． 0 | 10，230．0 | 126，014．0 | 7．99 | 1，006，851．86 |
| Aug： | 18，456．0 | 157，9 3．0 | 10，230．0 | 186，649．0 | 7.44 | 1，388，668．56 |
| Sept。 | 15，083．2 | 175，：31．0 | 9，900．0 | 200，114．2 | 7.93 | 1，586，905．61 |
| Oct． | 13，947．0 | 100，984．0 | 10，230．0 | 125，161．0 | 7.89 | 987，520．29 |
| Nov． | 7，792．0 | $54,452.0$ | 9，900．0 | 72，144．0 | 7.72 | 559，951．68 |
| Dec． | 5，959．0 | 46，922．0 | 10，230．0 | 63，111．0 | 7.21 | $455,030.31$ |
|  | 110，490．2 | 803，863．0 | 120，450．0 1，0 | 034， 803.2 |  | 7，966，533：25 |

Foot Notes：（1）The figures represent fresh fish equivaients．The ratios used in converting processed fish are：

| Processed fish | $=$ | Presh fish |  |
| ---: | :--- | ---: | :--- |
| 1 | $=$ | 3 | for smoked fish |
| 1 | $=$ | 2 | for sali．d fish |
| 1 | $=$ | for fermonted fish（Pla |  |
|  |  | Ra，Pla Som） |  |

（2）i）Fish．consumed by fishermen and their families was con－ servatively estimated at 0.1 kg ．pe：．person per day．
ii）The number of fisherman families is ustimated at 550 ．
（3）Average retail price at Khon Kaen and Udorn for 1971.

Value of Fish Caught in Nam Pong Reservoir 1968


Foot Notes: (1) The figures represent fresh fish equivalents. The ratios used in converting processed fish are:

| Processed fish | $=$ | Fresh fish |  |
| ---: | :--- | ---: | :--- |
| 1 | $=$ | 3 | for smoked fish |
| 1 | 2 | for salted fish |  |
| 1 |  | $.8 \quad$ for fermented fish |  |
|  |  |  | (Pla Ra, Pla Som) |

(2) i) Fish consumed by fishermen and their familles was conservatively estimated at 0.1 kg 。 per person per day.
ii) The number of fisherman families is estimated at 700 .
(3) Average reiail price at Khon Kaen and Udorn for 1971.


Foot Notes: (1) The figures represent fresh fish equivalents. The ratio lised in converting processed fish are:

| Processed fish | $=$ | Fresh fish |  |
| :---: | :---: | :---: | :--- |
| 1 | $=$ | 3 | for smoked fish |
| 1 | $=$ | 2 | for salted fish |
| 1 | $=$ | .8 | for fermented |
|  |  | fish (pla Ra, |  |
|  |  |  | pla Som) |

(2) i) Fish consumed by fishermen and their families was conservatively estimated at 0.1 kg . per person per day.
ii) The number of fisherman families is estimated at 850.
(3) Average retail price at Khon Kaen and Udorn for 1971.


Foot Notes: (1) The figures represent fresh fish equivalents. The ratios used in converting processed fish are:

| Processed fish | $=$ | Fresh fish |  |
| :---: | :--- | :---: | :--- |
| 1 | $=$ | 3 | for smoked fish |
| 1 | 2 | for salted fish |  |
| 1 | $=$ | 8 | for fermented fish |
|  |  |  | (Pla Ra, Pla Som) |

(2) i! Fish consumed by fishermen and their families was conservatively estimated at 0.1 kg 。 per person per day.
ii) The number of fisherman families is estimated as follows:

| Month | No. |
| :---: | :---: |
| Jan. | 1,000 |
| Feb. | 1,000 |
| $\vdots$ | $\vdots$ |
| Nov. | 1,060 |
| Dec. | 1,060 |

(3) Average retail price at Khon Kaen and Udorn for 1971.

Value of ish Caught in Nam Pong Reservoir 1971

|  | We $i$ <br> $(\mathrm{kq}$ |  |  | Total <br> Weight <br> （kg） | $\begin{gathered} 1971 \\ \text { Retail3/ } \\ \text { Price } \end{gathered}$ | Value <br> （ B $^{(1)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan。 | 7，306．0 | $97 \quad 19.9$ | 21，427．2 | 126，193．1 | 7.00 | 883，351．70 |
| Feb． | 4，368．8 | 96，；5．3 | 19，353．6 | 119，877．7 | 7.39 | 885，896． 20 |
| Mar． | 1，867．0 | 132，30．0 | 23，138．4 | 157，735．4 | 7.27 | 1，146，736．36 |
| Apr。 | 2，959．6 | 131， 19.0 | 22，392．0 | 157，230．6 | 7.35 | 1，155，644．91 |
| May | $4,100.8$ | 218：30．5＇ | 22，161．9 | 244，393． 2 | 8.02 | 1，960，033．46 |
| Jun． | 6，114．4 | 294．36．2 | ：21，447．0 | 322，397．6 | 7.85 | 2，530，821．16 |
| Jul。 | 9，054．0 | 307 38．0 | 21，185．4 | 338，027．4 | 7.99 | 2，700，838．93 |
| Aug。 | 18，496．0 | 26121.3 | 21，185．4 | 301，402．7 | 7.44 | 2，242，436．09 |
| Sept． | 6，332．0 | $21 \times 153.7$ | 21，015．0 | 241，500．7 | 7.93 | 1，915，100．55 |
| Oct． | 4，196．0 | 161，525．5 | 21，715．5 | 187，437．0 | 7.89 | 1，478，877．93 |
| Nov． | 4，436．0 | 105，656．6 | 21，528．0 | 131，620．6 | 7.72 | 1，016，111．03 |
| Dec． | 5，028．0 | 88，057．6 | 22，245．6 | 115，331．2 | 7.21 | $831,537.95$ |
|  | 74，258．6 | 2，110，093．6 | 258，795．0 2， | ，443，147．2 |  | 18，747，386．27 |

Foot Notes：（1）The figures represent fresh fish equivajentso The ratios used in converting processed fish are：

| Processec fish | $=$ | Fresh fish |  |
| :---: | :--- | ---: | :--- |
| 1 | $=$ | 3 | for smoked fish |
| 1 | $=$ | 2 | for salted fish |
| 1 | $=$ | 8 | for fermented fish（Pla |
|  |  | Ra，Pla Som） |  |

（2）i）Fish consumed by fishermen and their families was con－ servatively estimated at 0.1 kg ．per person per day．
ii）The number of ficherman families are estimated as follows：

| Month | No． | Month | No． |
| :--- | :---: | :--- | :--- |
| Jan。 | 1152 | Jul． | 1139 |
| Feb． | 1152 | Augo | 1139 |
| Mar． | 1244 | Sept． | 1167.5 |
| Apro | 1244 | Oct． | 1167.5 |
| May | 1191.5 | Novo | 1196 |
| Jun． | $1191 .$. | Dec． | 1196 |

## List of Villages in the Nam Pong Reservoir

(This list has been so arranged that it begins with the first village south of Tha Rua, then moving clockwise around the reservoir until the round is completed)

1. Non Hin
2. Pai Khao
3. Fai Hin (Neua)
4. Nong Yai
5. Come Bao
6. Non Sawang
7. Kaeng Sila
8. Phu Khao Wong
9. Tung Jode
10. Non Hin Kong
11. Don Kok
12. Nong Phue
13. Don Kranuan
14. Hua Lo
15. Pho Tak
16. Non Tong
17. Ban Kong
18. Hin Hae
19. Kud Hin
20. Kok Bok
21. Kut Khrai Nun
22. Non Taen

โนนนิน ป้ายขาว
ฝายนิน (เหนื่อ)
หนองให:
หนองเน:
ค่าเบ้า
โนนสวาง
แก่งศิลา
กเขาวง
ทุงโจด
โนนนินกอง
คอนกอก
หนองกีอ
คอนกระหนวน
หัวโล้
โพบิ์ตาก
โนนทอง
$\nu$
บานกง
หินแห
ทุดนิน
กกบา
กุตรรนุน
โหตาเทบ!

| 23. Nong Saeng | หนดงแซง |
| :--- | :--- |
| 24. Nor Moung | โนนมวง |
| 25. Ko Ei-Kaew | โคกอีแกว |





[^0]:    This study has been mode by the Making Secralariot with
    Pinonolal coneributlons from the US Agency for international
    Doveloptriant through the Regional Economic Uaveloninant
    office in Bangran )

[^1]:    $\because$
    To give the reader some idea about this task, each day an average of 40 local merchants was interviewed and recorded for (i) the quanity of each of the lo major species of fish, (ii) the buying price of each species, (iii) the selling price of each species. If an average of 15 species of fish were involved in a day, it tould mean a recording of As items of statistical information for one merchant or 1800 items for all the merchants for just one day. On top of this is the same kind of recoeding for all the wholesalers andfish processors. The colelction, tabulation and analysis of this quantity and price informotion has therefore taken considerable time and expense.

[^2]:    Since income from fishing is reservoirs can by and large be estimated if planning and control measures are adopted, priority for reset'element: for fishing purposes should be reserved to those

[^3]:    Source: Department of Fisheries, Ministry of Agriculture.

