

PDKAN 9-59

COUNTRY: PARAGUAY  
QUARTER ENDING MARCH 31, 1988

Mr. Dwight Ink, Assistant Administrator for LAC visited Paraguay on March 13-16 to review program of Paraguay ADC program. A detailed report on his visit can be found in ASUNCION 01635, dated April 13, 1988.

ITT ACTIVITY NARRATIVE

1. Technical Assistance for Private Enterprise

Implementing Entity : International Executive Service Corps (IESC)

Amount: \$300,000 FY 85

Accrued Expenditures:

This quarter: \$ 66,572

Cumulative: \$218,099

Obligating Instrument: Cooperative Agreement No. LAC-0616-A-00-5089-00  
August 29, 1985

Completion Date: September 30, 1988

Volunteer Executive (VE) Albert Grieder arrived early February and successfully completed his assignment on general hotel management with the Guaraní Hotel on March 30. IESC has signed contracts to provide TA to Asociación de Confeccionistas (clothing quality control), Laboratorio Asunción (medicine quality control), and Trovatto CISA (soap manufacture).

IESC Country Director Charlie Finan left the country on February 11 and Chilpar Commodities S.R.L., a local consulting firm, has taken over as IESC's representative in Paraguay on a fee basis. The cooperating agreement is being amended to include the new implementation arrangement and extend the PAC through early 1990.

2. Management Training

**Implementing Entity:** U.S. - National Association of School of Public Affairs and Administration (NASPAA) and INCAE  
Paraguay - Universidad Católica de Asunción (UCA)

**Amount:** \$ 200,000 FY 86  
Amend. No. 9, S&T/RAD Cooperative Agreement DAN 5317-A-00-5028-00; April 2, 1986

\$ 300,000 FY 87  
Amendment No. 15 to Agreement DAN 5317-A-00-5028-00; 2/4/87

\$ 50,000 FY 88 (Planned)

**Accrued expenditures:**  
Cumulative: \$336,146.76  
This Quarter: \$120,000.00

**Completion Date:** March 31, 1989

The three-hour every other day, two-month intermodule started in early February, as planned, and is being implemented on schedule. Due to lack of background in basic principles of accounting and finance, some students, about 20% of the total, found themselves in difficulty studying Financial Accounting, the subject of the first intermodule. This problem was anticipated by INCAE and NASPAA for students who despite the fact that they are holding top level managerial positions, lack the academic and theoretical training in accounting. Prior to the beginning of the program, these students were and still are despite the difficulty mentioned above, more than willing to meet the challenge of participating in the program.

The MBA Committee of the Catholic University has been holding regular periodic meetings to evaluate the progress of the program and to plan future events. Everything is already in place and only minor adjustments will be made in terms of the logistics related to the second 18-day full-time module which will start on May 2, 1988.

### 3. Agricultural Productivity

#### Sorghum

Implementing Entity: Texas A&M University

Amount: \$25,000 (FY 85)  
Amend. No. 2  
Grant No. DAN-1254-6-55-5065-00; 9/10/85  
\$20,000 (FY 86)  
Amend No. 6, Sorghum/Millet CRSP  
Grant No. DAN-1254-G-SS-5065

Accrued Expenditure:  
Cumulative: \$ 45,000.00  
This quarter: \$ 2,570.93

Completion Date: June 30, 1988

Dr. Fred Miller, the Texas A&M sorghum breeder and INTSORMIL's technical supervisor of the Paraguay program visited here in late February for an evaluation of current activities.

His preliminary conclusions indicate that sorghum production is making a lot of progress both in quality and area planted. The most significant progress is being made by the Mennonites in the Chaco. They are producing hybrid seed of two excellent forage hybrids and are very close to being ready to produce a hybrid food quality sorghum.

The INTSORMIL's resident research assistant, Anne Spelletich Oddone, left the country in early March. She is being replaced by Ms. Mercedes Alvarez, a Texas A&M trained Ministry of Agriculture grain production specialist who will supervise the research and promotion of sorghum in the country. Efforts are being made for the Ministry to assign a full-time assistant in sorghum to work under her supervision. There are good prospects to continue INTSORMIL's linkage with all groups working in sorghum in Paraguay. As a sign of support to the program, the Ministry has paid the Texas-Asunción air fare and hotel bill for Dr. Miller's last visit here.

4. Agricultural Training

Implementing Entity: U.S. - Salesian Society, Inc.  
Paraguay - Salesian Agricultural Institute  
(IAS) Carlos Pfannl

Obligating Document: \$400,000 Cooperative Agreement No.  
LAC-0616-A-00-6076-00, Sept. 15, 1986  
as amended.

\$ 24,000 Contract No. 526-0616-5-00-6002-00  
September 10, 1986

\$ 9,000 Grant No. 526-0616-G-IR-6003-00  
September 8, 1986

Accrued Expenditure:  
Cumulative: \$231,205.14  
This quarter: \$ 64,207.43

Completion Date: August 30, 1989

An Executive Secretary has been hired for the Employment and Training Opportunity Bank to work full-time in the implementation of the activities programmed. Two additional regional alumni associations were organized, one in Caaguazú and another one in Col. Hugo Stroessner. Also, the first issue of the Alumni Association's bulletin was published in January.

A joint project review was conducted in early February by IAS, USAID/Paraguay, and the AID consultant to the project. A summary of the project accomplishments through December, 1987 is attached.

The balance sheet for 1987 was finished on March 31. This is the first balance sheet ever and is based on the comprehensive new accounting system designed for the school. It will provide reliable information on operating costs and the results of IAS' production activities. IAS is working on an analytical summary showing the results of key activities. Also, following the above mentioned mid project review, presentation of the annual balance sheet has been made a pre-requirement to disbursement<sup>future</sup> of AID funds.

CAES, a local consulting firm, conducted a seminar (Jan. 13/14) for the leaders of the Salesian community and IAS lay staff to develop a comprehensive human resources development policy for the school. A complementary contract was signed with CAES for the design and implementation of personnel administration manuals for the school.

BEST AVAILABLE DOCUMENT

AREA OF ACTIVITY	PRE-PROJECT STATUS	PROJECT ACCOMPLISHMENTS TO DATE	END OF PROJECT STATUS
<b>I. EDUCATION</b>			
Curriculum	<ul style="list-style-type: none"> <li>- Subjects taught did not respond to labor market needs; students trained to become public/private employee</li> </ul>	<ul style="list-style-type: none"> <li>- Diagnosis of labor market</li> <li>- Curriculum redesigned with active participation of school's faculty</li> </ul>	<ul style="list-style-type: none"> <li>- Continued adjustment in curriculum based on feedback from graduates</li> <li>- New teaching material prepared</li> <li>- Graduates trained to become farm entrepreneurs</li> </ul>
Teachers	<ul style="list-style-type: none"> <li>- 14 part-time teachers with diverse technical qualifications.</li> <li>- Lack of identity with school</li> </ul>	<ul style="list-style-type: none"> <li>- 7 full-time teachers</li> <li>- All teachers trained in curriculum development</li> <li>- Strong sense of identity with school</li> </ul>	<ul style="list-style-type: none"> <li>- All teachers trained in teaching techniques</li> <li>- All teachers trained in their field of specialty</li> <li>- All teachers involved in research activity</li> </ul>
Teaching Material & Equipment	<ul style="list-style-type: none"> <li>- Inadequate teaching material &amp; equipment</li> <li>- Inadequate and underutilized library</li> </ul>	<ul style="list-style-type: none"> <li>- Teaching and library materials required for new curriculum identified</li> </ul>	<ul style="list-style-type: none"> <li>- Teachers designing teaching materials with computer.</li> <li>- Teachers prepare and use audiovisual materials.</li> <li>- Library fully furnished to support new curriculum.</li> </ul>
Follow up of Graduates	<ul style="list-style-type: none"> <li>- Functional relationship between alumni and school limited to one field day every year</li> </ul>	<ul style="list-style-type: none"> <li>- Most alumni personal records registered in school files</li> <li>- Organization of alumni clubs initiated (2 of 6 established)</li> <li>- First issue of Alumni Association Bulletin published.</li> <li>- Post graduate training courses under way (4).</li> </ul>	<ul style="list-style-type: none"> <li>- Close relationship between training and labor requirement.</li> <li>- Alumni supporting school's fund drive</li> <li>- Feed-back for permanent adjustment in curriculum.</li> </ul>
Financing of Education	<ul style="list-style-type: none"> <li>- Decapitalization was leading to deterioration of the quality of education</li> </ul>	<ul style="list-style-type: none"> <li>- Actual cost of education per student established</li> <li>- Tuition share of education cost increased from 8 to 20% (based on socio-economic background of student family)</li> <li>- Measures to increase farm net income under way</li> <li>- Fund-drive under way.</li> </ul>	<ul style="list-style-type: none"> <li>- Adequate resources available to finance requirements of new curriculum.</li> </ul>
<b>II. PRODUCTION</b>			
Planning	<ul style="list-style-type: none"> <li>- Total lack of planning of production activities</li> <li>- Lack of evaluation of production alternatives and results</li> </ul>	<ul style="list-style-type: none"> <li>- Planning unit established</li> <li>- Production department created and organized</li> <li>- Production plan and itemized budget prepared</li> <li>- Operating control system designed.</li> </ul>	<ul style="list-style-type: none"> <li>- Capacity to program optimum use of production resources.</li> <li>- Capacity to identify and evaluate agroindustrial projects.</li> </ul>
Natural Resource Management	<ul style="list-style-type: none"> <li>- Poor management practices (lack of crop rotation, over-cropping, lack of pest and weed control, etc.)</li> <li>- Underutilization of resources</li> </ul>	<ul style="list-style-type: none"> <li>- Improved management practices initiated (drainage, weed control)</li> <li>- Contract for T.A. signed with experts to develop a management plan and a biological inventory</li> <li>- More intensive use of resources with rational management practices</li> </ul>	<ul style="list-style-type: none"> <li>- Design of a long-term integrated plan of natural resource management including: soils conservation, crop rotation, forest management, and water basin protection</li> </ul>
Utilization of more Efficient Technologies	<ul style="list-style-type: none"> <li>- Use of traditional extensive type technologies</li> <li>- Lack of research programs</li> <li>- Lack of knowledge of appropriate technologies</li> </ul>	<ul style="list-style-type: none"> <li>- Improved techniques of pasture management incorporated</li> <li>- Mechanized dairy operation</li> <li>- Experimental plots established</li> </ul>	<ul style="list-style-type: none"> <li>- Introduction of improved techniques in all ag related activities.</li> <li>- Full interaction between research and educational programs.</li> <li>- Linkage with centers of technological expertise.</li> </ul>
Processing Technology and Marketing	<ul style="list-style-type: none"> <li>- Informal &amp; inefficient marketing</li> <li>- Lack of value-added generating programs for school's production</li> </ul>	<ul style="list-style-type: none"> <li>- Opening of a sales outlet for School's products</li> <li>- Identification of agroindust. products</li> </ul>	<ul style="list-style-type: none"> <li>- Efficient income-generating market.</li> <li>- Processing of broilers, hogs, and cattle</li> <li>- Processing of dairy products.</li> </ul>
<b>III. ADMINISTRATION</b>			
School Organization	<ul style="list-style-type: none"> <li>- No operational administrative system</li> </ul>	<ul style="list-style-type: none"> <li>- Organization chart and job description completed</li> <li>- New Departments established</li> <li>- Internal Organization and Operating Manuals completed</li> <li>- Qualified personnel hired</li> <li>- Qualified consultants contracted.</li> </ul>	<ul style="list-style-type: none"> <li>- Management utilizing modern management tools with responsibilities clearly established and known by all</li> </ul>
Information System	<ul style="list-style-type: none"> <li>- Accounting system showing only overall incomes &amp; expense (i.e., not showing assets, liabilities &amp; networth, depreciation, etc.)</li> </ul>	<ul style="list-style-type: none"> <li>- Design &amp; implementation of an accounting system</li> <li>- Design &amp; implementation of a cost accounting system</li> <li>- Design &amp; implementation of a budget control system.</li> <li>- Design &amp; implementation of an inventory system.</li> </ul>	<ul style="list-style-type: none"> <li>- Computerized information system delivering timely and complete information for making decisions.</li> </ul>
Personnel Administration	<ul style="list-style-type: none"> <li>- Positions and responsibilities not defined</li> <li>- Non-formal contracting</li> <li>- Arbitrary level of salaries</li> <li>- No system for evaluation of personnel.</li> </ul>	<ul style="list-style-type: none"> <li>- Formal contracts signed</li> <li>- Standardized system of salaries</li> <li>- Personnel trained</li> <li>- Stocktaking Seminar on Human Resources Development completed</li> </ul>	<ul style="list-style-type: none"> <li>- Modern system of personnel administration in place</li> <li>- Permanent program of personnel training</li> </ul>

A 100-liters stainless steel cooker was purchased for processing dairy products such as youghurt and dulce de leche, a sort of fudge. This is one of the first steps toward vertical integration in IAS's agroindustrial production.

Based on the mid project review, the Cooperative Agreement is being amended by the RCO in Quito to include a few recommended changes in the financial as well as in the implementation plans for the remaining project years 2 and 3.

## 5. Family Planning Initiatives

### A. Private Sector Strengthening

Implementing Entity: U.S.: International Planned Parenthood Federation, (IPPF)  
Paraguay: Paraguayan Center for Population Studies (CEPEP)

Amount: \$ 100,000 FY 86

Accrued Expenditures:  
Cumulative: \$ 71,098.24  
This Quarter: \$ 21,000.00

Obligating Document: Grant No. 526-0616-A-00-6001-00  
Date: June 11, 1986

Completion Date: December 31, 1987

The final English version of the Paraguay Family Planning Survey was released in February 1988.

The conclusions of the report states that "Paraguay's relatively low overall contraceptive prevalence rate of 38 percent is affected by the lack of public-sector family planning services in the country, especially outside the metropolitan area of Asunción. The greatest increase in usage since 1977 occurred in the Interior of the country. Nevertheless, 80 percent of the need for family planning services in 1987 is found there.

The 1987 survey results suggest that family planning program efforts should initially emphasize reversible methods that are offered in a clinical setting as interest in community-based distribution programs was relatively low. The survey data suggest that a moderate proportion of women who do not want any more children are interested in sterilization. Interest in sterilization will certainly increase in Paraguay if personal fears about the operation and institutional barriers such as cost are reduced or eliminated. Additionally, data on women 15 to 24 years of age suggest that a need exists for special family planning services for this age group.

Finally, radio may be the most appropriate medium to increase awareness of family planning in Paraguay, especially in rural areas. Other potential means of promoting family planning include small group talks led by medical personnel and home visits by family planning promoters."

**B. Training and Policy Promotion**

Implementing Entity: Development Associates, Inc.

Amount: \$ 40,000 FY 86 (Mission funded)  
\$ 74,406 FY 87 (AID/W funded)

Accrued Expenditures:

a) Mission Funds:  
Cumulative: \$ 40,000  
This quarter: \$ --

b) AID/W Funded:  
Cumulative: \$ 55,427.36  
This Quarter: \$ 38,404.39

Obligating Document: \$ 74,406 Add-on to LAC/PAC II Project  
\$ 40,000 Various Obligating documents

Completion Date: June 30, 1988

Both the Departamento de Protección Familiar (DEPROFA) of the Ministry of Public Health, and Liga Paraguaya de los Derechos de la Mujer (LPDM) continued with follow-up visits during the reporting period.

Development Associates has reviewed mini-proposals from DEPROFA and LPDM to use unspent funds. DEPROFA would like to implement a small series of refresher courses. DA approved that LPDM organize an overall evaluation of its program to be carried out by the end of April. LPDM is already organizing such event and is planning to invite, among others, high Government Officials, including some Ministers.

The local PAHO office, indicated to LPDM that representatives from neighboring countries will be invited to attend the evaluation to learn from the Paraguayan experience.

The Development Associates consultant is planning to be in Asunción to attend the seminar and to discuss the conclusions of the seminar with USAID. The post is convinced that the accomplishments of this project has caused that the MOH more openly promote family planning in the country. At the same time, and as result of all this, the project has also opened the doors for other donors to provide support to the MOH family planning campaign. For example, the UNFPA will start a four-year

project with DEPROFA in May 1988 which includes, among other things, training staff of health centers in the interior of the country, supply of contraceptives, equipment, a vehicle, etc.

6. Child Survival Enhancement

Implementing Entities: PRITECH  
HEALTHCOM

Amount: \$ 100,000 FY 86  
\$ 100,000 FY 87  
\$ 100,000 FY 88

Accrued Expenditures:  
Cumulative: \$ 129,759.00  
This Quarter: \$ 55,000.00

Obligating Documents: \$ 20,000 DPE 5927-C-00-3083; Amend. No. 15  
July 18, 1986 (PRITECH)  
\$180,000 Add-ons to Contract No. DPE-1018-  
C-00-5063 (HEALTHCOM)

Completion Date: March 31, 1988

The materials (posters, slogans, jingles, etc.) produced by the local publicity agency hired by Healthcom were approved by the Ministry of Health in early February and the promotion campaign was officially launched immediately thereafter with a ceremony at the Ministry of Health, with the presence of the Minister, the U.S. Ambassador, and representatives of other donors such as UNICEF, IDB, Rotary, OMS, etc. The launching ceremony received wide press coverage.

A press conference was also held with the presence of more than 25 newsmen representing all the TV and most of the radio stations, as well as the newspapers.

The promotion campaign by TV, radio and newspapers started by mid-May. Posters were distributed to areas out of Asunción by trucks of a well known soda firm. The Ministry of Health organized a general meeting for the Director Generals of all the sanitary regions of the country to inform about the objectives of the campaign.

With respect to the ORS packaging machine, Laboratorios Asunción reported that after technical adjustments made by technicians sent by the factory, the machine is working well and is capable of producing the envelopes in a quality manner. A PATH expert is expected in April to assist Lab. Asunción to finalize the marketing plan for promotion of the ORS.

LAC Training Initiatives  
 March 31 1988  
 AID Cumulative Total: 1,411,553

Name	Field Study	Training Institution	Level	Depart	Return	Sponsor	AID	Ctpt	Comments
<u>FY 1987</u>									
13 English teachers	Teaching methodology	San Diego St. Univ.	Techn.	6/87	7/87	CCPA	100,000	30,000	LASPAU completed
9 Basic Science and Math Teachers	Teaching methodology	Miami Dade Com.Coll.	Techn.	1/88	5/88	ISE/ICB	120,000	30,000	LASPAU
1-2 short term participants	To be selected	Techn.		1987	1987	--	10,000	3,000	LASPAU
GONZALEZ, Daniel	Grain Storage	Kansas Stat. Univer.	Techn.	6/87	7/87	Min.Ag.	4,575	1,200	PIO/P 70002 Completed
MONTE, Raul	Labor Statistics	Bureau of Lab. Stat.	Techn.	6/87	8/87	Bank Fed.	5,905	1,200	PIO/P 70003 Completed
4 Catholic Univ. Professors	English	Economics Institute	Techn.	7/87	10/87	Cath.Univ.	28,812	4,600	PIO/P 70004 Completed
AMARILLA, Carlos	Bus. Adm.	INCAE/Costa Rica	MBA	9/87	6/89	Nat.Univ.	16,425	1,400	PIO/P 70013
CENTURION, Mario	Bus. Adm.	INCAE/Costa Rica	MBA	9/87	6/89	Cath.Univ.	16,425	1,400	PIO/P 70014
CUBILLA, Antonio	Ranch Management	Texas Christ. Univ.	Techn.	8/87	5/88	IAS	12,250	2,500	PIO/P 70005
SOSA, Luis	Bus. Administration	INCAE/Costa Rica	MBA	9/86	6/88	Cath.Univ.	3,145	--	PIO/P 70012 (Increase)
NASTA, Daniel	Adv. Manag.	INCAE/Costa Rica	Techn.	8/87	9/87	Pub.Agen.	3,500	1,300	PIO/P 70011 Completed
GUSTAFSON, Nils	Teaching Methodology	INCAE/Costa Rica	Techn.	8/87	9/87	Cath.Univ.	3,474	600	PIO/P 70010 Completed
MARENGO, Rosa	Ag. Pest Manag.	Univ. of Florida	Techn.	7/87	8/87	Min.Ag.	2,675	2,100	PIO/P 70009 Completed
CABALLERO, Zulma	Ag. Marketing	Memphis C. Exch.	Techn.	3/88	8/88	Min.Ag.	7,714	2,100	PIO/P 70017
ROBADIN, Mirta	Teaching Methodology	Miami Dade C.C.	Techn.	1/88	5/88	IAS	4,995	1,200	PIO/P 70019
JARITON, Carlos	Cattle Breeding	Fox Hills Farms, PA	Techn.	10/87	10/87	Priv.F.	4,000	1,500	PIO/P 70018 Completed
GAUTIO, Raul	Wilderness Conserv.	Colorado St. Univ.	Techn.	9/87	9/87	Nat.Cons.	1,055	1,200	PIO/P 70016 Completed

LAC Training Initiatives  
 March 31, 1988  
 AID Cumulative Total: 1,411,553

Name	Field Study	Training Institution	Level	Depart	Return	Sponsor	AID	Ctpt	Comments
<b>FY 1986</b>									
9 ISE Professors	Teaching Methodology	Miami Dade Com.Coll.	Techn.	1/87	5/87	ISE	115,000	9,000	LASPAU completed
NOGUES, Maria de La Paz P. de	Bilingual Education	Univ. of Kansas	MA	8/86	7/87	OCPA	11,500	10,000	LASPAU completed
RIVELLI, Vidal	Plant Pathology	Louisiana State Univ.	MS	5/87	7/89	IAS	40,000	2,000	LASPAU
SOSA, Guillermo	Public Policy	Fletcher School	MPA	3/87	7/89	STP	20,000	30,000	LASPAU-Cost sharing with UNDP
15 Rural Nurses	Nursing	North Carolina Central Univ. (HBCU)	Techn.	7/87	8/87	MOH	50,000	--	LASPAU selection made in coordination with Peace Corps & PAHO. <sup>CD/MP</sup>
FERNANDEZ, Ma. Teresa L. de	Environmental Law	Indiana Univ.	Tech.	1/87	5/87	UCA	5,000	2,500	LASPAU completed
FARKAS, Laszlo	Electric Eng.	Univ. of Missouri	Techn.	6/87	6/88	Private	15,000	3,000	LASPAU
CACERES, Juan R.	On-Farm Irrigation	Utah State Univ.	Techn.	5/86	6/86	MAG	6,500	1,500	Completed PIO/P 60001
BENZA, Jose Luis	Microcomputer for POP	Soc. Dev. Center	Techn.	6/86	8/86	CPES	515	--	Completed PIO/P 60008
LEIVA, Miguel Angel	Teaching of Economics	Univ. of Illinois	Techn.	9/86	10/86	UCA	5,200	--	Completed PIO/P 60012
CHAMORRO, Blas	Teaching of Economics	Univ. of Illinois	Techn.	9/86	10/86	UNA	5,200	--	Completed PIO/P 60012
SOSA, Luis	Bus. Adm.	INCAE/Costa Rica	MBA	9/86	7/88	UCA	12,505	5,000	PIO/P 526-0640-1-60013
LASPAU In-Country Technical Support							13,580		LASPAU
<b>FY 1985</b>									
GONZALEZ, Oscar	Pop. & Family plan.	Social Dev. Center	Spec.	5/85	6/85	MSPBS	4,250	937	Completed ITO USAID 17/85
CABRAL, Aida C.	Labor Statistics	U.S. Dept. of Labor	Spec.	7/85	9/85	MOlab	7,474	2,000	Completed PIO/P 50015
SEMIDEI de Ortiz, Maria	Adv. Management	INCAE-Costa Rica	Spec.	8/85	9/85	UCA	3,500	1,300	Completed PIO/P 50018
DOS SANTOS, Jorge	Adv. Management	INCAE-Costa Rica	Spec.	8/85	9/85	UCA	3,500	1,300	Completed PIO/P 50018
GUSTAFSON, Nils	Bus. Adm.	Kansas St. Univ.	MBA	8/85	8/87	UCA	4,621	31,260	PIO/P 526-0640-1-50021
RIVELLI, Diomedes	Educ. Planning	Interamerican Org. for Higher educat.	Spec.	10/85	10/85	UCA	500	2,350	Completed PIO/P 50020
AQUINO, Aida Luz	Ecology	Univ. of N. Mexico	MS	9/85	05/88	SFN	40,000	5,000	PIO/P 526-0640-1-50013
VUIK Heinrichs, Eduardo	Chem.Eng.	Manhattan College	MS	11/85	03/88***	STP **	40,000	3,800	LASPAU completed
GILL MORLIS, Walter A.	Fishculture	Auburn Univ.	Spec.	1/86	8/86	ICB	20,000	4,350	LASPAU completed
GOMEZ Z., Sergio	System Eng.	Univ. of Dayton	MS	1/86	5/88	UCA	40,000	5,300	LASPAU
RAMIREZ, Luis R.	Economics	Vanderbilt Univ.	MA	1/86	8/87	UCA	40,000	10,725	LASPAU completed
GARCIA De Z., Alejandro	Chemical Eng.	Univ. of Missouri	MS	3/86	5/88	INTN	40,000	11,200	LASPAU
Contingency/extensions	--	--	--	--	--	--	10,000	2,000	LASPAU

\*\* All LASPAU's figures from here on are rough estimates of costs subject to adjustments after real figures are available upon completion of training.

\*\*\* Doing on-the-job training under sponsorship of U.S. private firm. Will finish in November 88.

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LAC Training Initiatives  
 March 31, 1988  
 AID Cumulative Total: 1,411,553

Name	Field Study	Training Institution	Level	Depart	Return	Sponsor	AID	Ctpt	Comments
<b>FY 1984</b>									
CEGLA, Ariel Carlos	AG Econ Development	Michigan St. Univ.	MS	8-84	5-86	MAG	25,058	10,000	LASPAU completed
INSAURRALDE, Mario Simon	AG Pisciculture	Mississippi St. Univ.	MS	1/85	6/88	UNA	30,978	10,000	LASPAU
ROLON, Ruben	Agric. Economics	Univ. of Wyoming	MSD	7/84	5/86	MAG	23,458	10,000	LASPAU completed
Contingency/extensions							12,586		LASPAU
Interview/Assessment							7,920		LASPAU
CANO, Miriam Rafaela	MED Ophthalmology	Univ. of So. Calif.	Spec.	12/84	12/87	IPS	14,551	6,500	PIO/P 40005 AID/W ORBIS completed
BORDON, Alicia Beatriz	Management Eng.	Colorado St. Univ.	MS	4/85	9/86	MAG	30,921	5,000	PIO/P 40004 completed
MIGLIORISI, Ramon Oscar	MED Psychiatry	Univ. of Arkansas		1/85	3/85	UNA	4,180	2,500	PIO/P 40006 completed
PETTENGIL, Luis A.	Bus. Admin.	State Univ. of N.Y.	Spec.	6/84	8/84	Private	--	8,500	PIO/P 40002 completed
ACHON Farres, Oscar M.	MED Cancer Diagnosis	Univ. of Texas		4/85	7/86	IPS	8,165	8,500	PIO/P 40003 completed
OCARIZ, Maria Graciela	Indian Affairs	US Bur Ind Affairs	--	11/84	12/84	INDI	4,658	1,600	PIO/P 30001 completed
<b>FY 1983</b>									
CEGLA, Enrique Marcos	MED: Psychiatry	Prairie View, Kansas	Res	6-83	6-84	Private	12,432	4,100	LASPAU completed
FIGUEREDO Nuñez, Antonio	BIOL SCI Molecular Bi	Univ. of Missouri	MS	6-83	6-86	IICS	26,104	13,600	LASPAU completed
GAUTO, Raul	NAT RES Forest Mgt.	Virg. Politech Inst.	MS	7-83	6-85	Private	23,202	4,000	LASPAU completed
ODDONE, Blas Vicente	AG Animal Science	Texas A&M	MS	9-83	5-85	MAG	25,689	14,990	LASPAU completed
PEDRETTI Gonzalez, Ricardo	Ag Pl Genetics, Wheat	Oregon State Univ.	Ph.D.	7-83	9-87	MAG	40,069	19,730	LASPAU completed
Contingency/extensions							10,504*		LASPAU
BREUR, Luis	Economics	Univ. of Illinois	MS	8-83	6-85	Private	17,350	10,000	PIO/P 30012 completed
6 Student Leaders	Student Govt in USA	Various	obs.	2-84	3-84	---	38,212		PIO/P 30013 completed
Administrative support for Paraguayan/American Cultural Center							4,600		USAID Cont.-Deobligated
<b>FY 1982</b>									
BAEZ Maldonado, Eugenio	Med: Infect Diseases	SUNY, Buffalo	Res	5-83	11-85	Private	16,075	7,670	LASPAU completed
GIMENEZ Rolon, Celso	Ag.Econ. Development	Kansas State Univ.	MS	6-83	6-85	STP	24,593	18,688	LASPAU completed
RAIDAN Gomez Aristides	Ag. Econ: Farm Mgt.	Purdue Univ.	MS	6-83	6-85	MAG	23,724	10,600	LASPAU completed
Contingency Extensions							19,608*		LASPAU
KIRCHOFER, Pablo	Farm Irrigation	Logan, Utah	--	8-82	9-82	MAG	2,500	1,600	PIO/P 20004 completed
RODRIGUEZ Alcalá, Ramiro	Investment Promotion	UNIDO, N.Y.	--	1-83	12-83	STP	12,000	12,000	PIO/P 20007 completed

\* These amounts totalling \$30,113, are the unused balances after covering all the costs for the FY 82 and 83 participants, respectively under AID/W/LASPAU contract LAC-0622-C-3011.

LAC Training Initiatives  
 March 31, 1988  
 AID Cumulative Total: 1,411,553

OTHER EXPENSES RELATED TO THE PROGRAM

Test and interviews for 13 candidates	9,880	P.O. 0003-84 (LASPAU)
Verbal and Math tests for 35 candidates	2,900	P.O. COEA-002-85 (LASPAU)
Miscellaneous for 6 student leaders	782	
Other miscellaneous	56	
Country Training Plan and Candidate Evaluation	40,000	Grant Ag/LASPAU 1985
	<b>TOTALS</b>	
	<u>1,411,553</u>	<u>432,100</u>

FINANCIAL INFORMATION

F.Y.	Amounts Alloted
1982	\$ 100,000.00
1983	\$ 78,600.00
1983	\$ 138,000.00
1984	\$ 150,000.00
1985	\$ 300,000.00
1986	\$ 300,000.00
1987	\$ 344,953.00
Grand Total	<u>\$ 1,411,553.00</u>

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Paraguay ITT - Financial Summary by Funding Account  
 COUNTRY: PARAGUAY  
 INTERCOUNTRY TECHNOLOGY TRANSFER PROJECT ACTIVITY (598-0616.06)  
 THRU QUARTER ENDING 03/31/88

	FY of Initial Obligat.	FY of Final Obligat.	Total Project Cost	Current Year Operational Budget	Cumulative Obligations to date	Current Year Obligations (Actual)	Next Year Planned obligat. report only	Cumulative Accrued Expenditures	Accrued Expenditures This quarter
<b>AGRICULTURE</b>									
<b>1. Sorghum and Millet CRSP</b>	1985	1986	45,000.00		45,000.00			45,000.00	2,570.93
Agmt DAN-1254-G-SS									
5065-00 \$25,000 (FY 85)								25,000.00	
Amend. No. 5 \$20,000 (FY 86)								20,000.00	2,570.93
<b>2. Improv. of Potatoe Cultivation (CIP)</b>	1985	1985	20,000.00		20,000.00			20,000.00	
Grant 526-0616-G-00-									
5002-00 \$20,000 (FY 85)									
<b>3. Agricultural Training</b>	1986	1986	433,000.00		433,000.00			231,205.14	64,207.43
(IAS) Agmt IAC-0616-A-00-									
6076-00 \$210,000 (FY86)			210,000.00		210,000.00			210,000.00	59,738.58
Amendment No.2 \$190,000 (FY87)			190,000.00		190,000.00				
(Arturo Urrutia) Contract 526-0616-									
5-00-6002-00 \$ 24,000 (FY 86)			24,000.00		24,000.00			12,735.50	2,669.79
(IAS) Agmt 526-0616-G-IR-									
6003-00 \$ 9,000 (FY 86)			9,000.00		9,000.00			8,469.64	1,799.06
<b>4. Banco de Oportunidades para Capacitacion y Empleo</b>	1985	1985	697.41		697.41			697.41	
IAS Agmt dated 9/25/85									
\$ 697.41 (FY 85)									
<b>TOTAL AGRICULTURE</b>			498,697.41	30,000.00	498,697.41			296,902.55	66,778.36

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COUNTRY: PARAGUAY  
 INTERCOUNTRY TECHNOLOGY TRANSFER PROJECT ACTIVITY (598-0616.06)  
 THRU QUARTER ENDING 03/31/88

	FY of Initial Obligat.	FY of Final Obligat.	Total Project Cost	Current Year Operational Budget	Cumulative Obligations to date	Current Year Obligations (Actual)	Next Year Planned obligat. report only	Cumulative Accrued Expenditures	Accrued Expenditures This quarter
<b>SELECTED DEVELOPMENT ACTIVITIES</b>									
<b>1. Technical Assistance for</b>									
<b>Private Enterprises</b>									
	1985	1985	300,000.00		300,000.00			218,099.00	66,572.00
International Executive Service Corps, Agm't LAC-0616-A-00-5089-00 \$ 300,000 (FY85)									
<b>2. Micro Enterprise Employment Gener.</b>									
	1985	1985	200,000.00	80,000.00	200,000.00			200,000.00	
a) Accion Internacional-AITEC									
Grant No. LAC-0616-G-SS-5095-00 \$ 189,375 (FY85)									
			189,375.00		189,375.00			189,375.00	
b) Fundacion Paraguaya de Desarrollo									
Grant No. 526-0616-G-00-5003-00 \$ 10,625 (FY85)									
			10,625.00		10,625.00			10,625.00	
<b>3. Program Development &amp; Support</b>									
	1985	1988	17,725.00	20,000.00	17,725.00	7,725.00		12,625.00	2,625.00
a) Partners of America									
Grant 526-0616-G-00-6001-00 \$ 5,000.00 (FY86)									
								5,000.00	
P.O. 0616-001-88									
Alvaro CABALLERO \$5,425 (FY88)									
								2,625.00	2,625.00
P.O. 0616-002-88									
Coopers & Lybrand \$2,300 (FY88)									
b) Agricultural Training									
P.O. CCEA- 004-86 (Marino Marin)									
								2,700.00	
\$ 2,700.00 (FY 86)									
TA USAID/P 05/86 (Edwin Olsen)									
								485.00	
\$ 485.00 (FY 86)									
c) Paraguayan-US Chamber of Commerce;									
Grant 526-0616-G-IR-6002-00									
								1,815.00	
\$ 1,815.00 (FY 86)									
			517,725.00	100,000.00	517,725.00	7,725.00		430,724.00	69,197.00
<b>TOTAL SELECTED DEVELOPMENT ACTIVITIES</b>									

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COUNTRY: PARAGUAY  
 INTERCOUNTRY TECHNOLOGY TRANSFER PROJECT ACTIVITY (598-0616.06)  
 THRU QUARTER ENDING 03/31/88

	FY of Initial Obligat.	FY of Final Obligat.	Total Project Cost	Current Year Operational Budget	Cumulative Obligations to date	Current Year Obligations (Actual)	Next Year Planned obligat. report only	Cumulative Accrued Expenditures	Accrued Expenditures This quarter
<b>EDUCATION</b>									
Management Training	1985	1987	513,100	50,000.00	513,100.00			336,146.76	120,000.00
NASPAA Agmt DAN-5317-A-00									
5028-00			\$ 13,100 (FY 85)					13,100.00	
Amend. No. 9			\$200,000 (FY 86)					200,000.00	
Amend. No. 15			\$300,000 (FY 87)					123,046.76	120,000.00
<b>POPULATION</b>									
<b>Family Planning Initiatives</b>									
a) <u>Private Sector Strengthening</u>	1986	1986	100,000.00	8,000.00	100,000.00			71,098.24	21,000.00
IPPF Western Hemisphere Region									
Agm't 526-0616-A-00-6001-00			\$100,000 (FY 86)						
b) <u>Training &amp; Policy Promotion</u>									
<u>Mission Funded:</u>	1986	1986	40,000.00		40,000.00			40,000.00	
1) Development Associates, Inc.;									
Amend. No. 2 to Work Order No. 9									
Contract No. PDC-1406-I-00-									
4064-00			\$ 23,400 (FY 86)					23,400.00	
2) PIC/P 598-0616-1-6006 (Marcelina									
Palacios)			\$ 7,300 (FY 86)					7,300.00	
3) PIO/P 598-0616-1-6007 (José Luis									
Benza)			\$ 4,240 (FY 86)					4,240.00	
4) PIO/P 598-0616-1-6009 (Victor G.									
Mora)			\$ 1,200 (FY 86)					1,200.00	
5) T.A. USAID/P 04/86 (Mercedes									
Melian)			\$ 3,860 (FY 86)					3,860.00	

COUNTRY: PARAGUAY  
 INTERCOUNTRY TECHNOLOGY TRANSFER PROJECT ACTIVITY (598-0616.06)  
 THRU QUARTER ENDING 03/31/88

	FY of Initial Obligat.	FY of Final Obligat.	Total Project Cost	Current Year Operational Budget	Cumulative Obligations to date	Current Year Obligations (Actual)	Next Year Planned obligat. report only	Cumulative Accrued Expenditures	Accrued Expenditures This quarter
c) <u>AID/W Funded:</u>	1987	1987	74,406.00		74,406.00			55,427.36	38,404.39
Development Associates; Add-on to LAC/PAC II Project									
d) <u>Microcomputer applications</u> <u>Population &amp; Health Analysis</u>	1987	1987	25,594.00	12,000.00	25,594.00			25,594.00	
<b>TOTAL FAMILY PLANNING INITIATIVES</b>			<b>240,000.00</b>	<b>20,000.00</b>	<b>240,000.00</b>			<b>192,119.60</b>	<b>59,404.39</b>
<b>HEALTH</b>									
<u>Child Survival Enhancement</u>									
	1986	1987	200,000.00	100,000.00	200,000.00			129,759.00	55,000.00
1) Academy for Educational Dev. Modif. to Contract No. DPE-1018- C-00-5063 Dtd. 8/30/85 \$ 80,000 (FY 86)			180,000.00		180,000.00			109,759.00	35,000.00
Amend. No. 8 dated 5/13/87 \$100,000 (FY 87)									
2) PRITECH (936-5927) Amend. No. 15 to Contract DPE-5927 C-00-3083-00 \$ 20,000 (FY 86)			20,000.00		20,000.00			20,000.00	20,000.00

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Inactive AID Loans to Private Borrowers

(Reference: STATE 104198)

<u>A. List of Outstanding Loans</u>	<u>Recipients</u>	<u>Principal Outstanding</u>
526-L-019	COMDESA	\$ 956,286.57 <u>1/</u>
526-L-025	COMDESA	\$ 1,602,591.85 <u>2/</u>

B. Description of Covenants and Requirements in Effect

Subsequent to final loan disbursement, Implementation Letter No. 14 dated June 30, 1978 was issued establishing the following continuing requirements to be observed by COMDESA.

1. COMDESA shall submit to AID quarterly reports indicating the use of reflow funds. Such funds will specify the name of subprojects financed, the value of subloans made, and the lending terms for such subloans.
2. COMDESA shall request AID's approval for the use of reflow funds for the financing of subprojects when the use of such reflows will be for other than the type of activities indicated in the loan agreement as in conformance with the project's purposes or to repay the loan to AID.
3. To assure compliance with Section 4.09 of the loan agreement, COMDESA shall maintain updated books and records for AID's audit and revision as AID may require.

C. Status of the Loans

Payments due on 11/19/86, 5/19/87 and 11/19/87 for loan 019 and due on 11/24/86, 5/24/87 and 11/24/87 for loan 025, have not yet been paid as of the date of this report. The delay is not due to COMDESA but to the Central Bank of Paraguay who has to sell the US dollars to COMDESA. Post and USAID/Bolivia Controller are planning to have a financial evaluation of COMDESA to determine alternatives for COMDESA to repay the loans. Post has repeatedly expressed its concern to the Central Bank about the situation but has not succeeded in having the Central Bank make the funds available for repayment of the loans.

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1/ As of 11/24/87, based on Notices of Payment Due received from AID/W.

2/ As of 11/19/87, based on Notices of Payment Due received from AID/W.

Compliance with the Stipulations in B. above.

1. COMDESA has complied with reporting requirement.
2. According to COMDESA's report, all reflows have been applied to finance eligible subprojects. Post has not audited the end use of the funds.
3. To the best of Post's knowledge, COMDESA maintains updated books and records.

D. Mission's System for Monitoring loans 019 and 025

Monitoring activity of Post consists of reviewing of quarterly reports and monitoring loan repayments to AID.