

ORIGINAL

September 27, 1982

Bungla Ichha Agricultural Farms  
c/o Mr. Gilbert Lane  
International Development Corporation  
PO Box 837  
Menlo Park, California 94025

Subject: Grant No.OTR-0002-G-SS-2305-00

Dear Mr. Lane:

Whereas the Bungla Ichha Agricultural Farms has made an application to the Agency for International Development for partial support of the costs to be incurred by Bungla Ichha Agricultural Farms in conducting a study (hereinafter referred to as the "study") to determine the technical, commercial, and financial feasibility of an agribusiness project in Pakistan and;

Whereas Bungla Ichha Agricultural Farms represents that they have made preliminary contacts regarding the project, and that the project appears on a preliminary basis to be technically feasible, and economically attractive;

Now therefore, pursuant to the authority contained in the Foreign Assistance Act of 1961, as amended, the Agency for International Development (hereinafter referred to as "A.I.D." or "Grantor") hereby grants to the Bungla Ichha Agricultural Farms (hereby referred to as "BIAF" or "Grantee"), the sum of \$50,000 or 50% cost sharing, whichever is less, in partial support of the study set forth above, as more fully described in Attachment 2 of this grant, entitled "Program Description".

This grant is effective and obligation is made as of the date of this letter and shall apply to commitments made by the Grantee in furtherance of program objectives during the period beginning with the effective date and ending March 28, 1983.

ORIGINAL

This grant is made to the BIAF, on condition that the funds will be administered in accordance with the terms and conditions as set forth in Attachment 1, the Schedule, Attachment 2, entitled "Program Description", and Attachment 3 entitled "Standard Provisions", which have been agreed to by your organization.

Please sign the original and seven (7) copies of this letter to acknowledge your receipt of the grant, and return the original and six (6) copies to the Office of Contract Management.

Sincerely yours,

*R. J. Torrey*  
\_\_\_\_\_  
R. J. Torrey  
Grant Officer  
Central Operations Division  
Office of Contract Management

Attachments:

- 1. Schedule
- 2. Program Description
- 3. Standard Provisions
- 4. Cost Sharing Guidance

ACKNOWLEDGED:

Bungla Ichha Agricultural Farms

BY: *Robert P. Lane*  
\_\_\_\_\_

Title: *P. res. International Development Corporation*  
\_\_\_\_\_

Date: *November 23, 1982*  
\_\_\_\_\_

FISCAL DATA

Appropriation : 72-1121021.6  
PDAA-82-13450-DG-11  
Budget Plan Code : 246-34-099-00-69-21  
PIO/T No. : 940-0002-342-8006  
Project No. : 94C-0002  
Total Estimated Amount: \$50,000  
Total Obligated Amount: \$50,000  
IRS Employer Identification Number : N/A Non-U.S. Firm  
Funding Source : AID/W XXX  
Project Officer : PRE/PPR:B. Bouchard (N.S. 516)

\_\_\_\_\_  
*B. Bouchard*  
OFFICE OF CONTRACT MANAGEMENT

ATTACHMENT ONE

SCHEDULE

A. Purpose of Grant

The purpose of this Grant is to provide support for a project to make a study to determine the technical, commercial, and financial feasibility of a proposed agribusiness project by private sector parties in Pakistan, as more specifically described in Attachment 2 to this Grant entitled "Program Description".

B. Period of Grant

1. The effective date of this Grant is September 27, 1982.
2. The Grantee will promptly cause the study to be performed so as to enable the Grantee to decide whether to proceed with the project. Funds provided under this grant are available for commitments in furtherance of the study until March 28, 1983.

C. Amount of Grant, Cost/Sharing and Payment

1. The total estimated cost of the project being supported by this grant is \$131,813. AID hereby obligates as its contribution the amount of \$50,000 or 50 % cost sharing, whichever is less.
2. From funds obligated hereunder, AID will reimburse the Grantee for allowable costs of the study described in Attachment 2 in accordance with the terms of this grant, up to a value of 50% or \$50,000, whichever is less, of the total expenditures of the study. The allowable costs shall be as specified in the Financial Plan in Paragraph D. below.
3. Eligibility of non-Federal funds applied to satisfy cost sharing requirements under this grant are set forth in attachment 4, "Cost Sharing and Matching".

4. Individual expenditures do not have to be shared, provided that the total expenditures incurred during the year (or funding period) are shared in accordance with the agreed percentage set forth in paragraph 2 above.
5. If at the expiration or termination of the grant, the Grantee has expended an amount of non-Federal funds less than the agreed percentage of total expenditures, as set forth in paragraph 2. above, the difference shall be refunded to AID.
6. Any failure to meet the cost sharing requirements set forth in paragraph 2. above shall be considered sufficient reason for termination of this Grant for cause in accordance with the Standard Provision of this Grant entitled "Termination and Suspension," paragraph (a) entitled "For Cause".(Attachment 3, SP #7).
7. The restrictions on the use of AID grant funds hereunder set forth in the Standard Provisions of this Grant are applicable to expenditures incurred with AID funds provided under this Grant. Except for paragraph (b) of the Standard Provisions of this grant entitled 'Allowable Costs & Contributions,' the Standard Provisions are not applicable to expenditures incurred with funds provided from non-Federal sources. The Grantee will account for the AID funds in accordance with the Standard Provision of this grant entitled "Accounting, Audit and Records."(Attachment 3, SP #2)
8. Notwithstanding Attachment 3, SP#3(b) of the Standard Provision of this grant entitled "Refunds", the parties agree that in the event of any disallowance of expenditures from AID grant funds provided hereunder, the Grantee may substitute expenditures made with funds provided from non-Federal sources provided they are otherwise allowable in accordance with paragraph 2. of this provision. At the expiration or termination of this grant amounts of disallowances of expenditures from AID grant funds for which substitution with allowable expenditures from non-Federal funds cannot be made will be refunded to AID.
9. Payment shall be made to the Grantee in accordance with the procedures set forth in Attachment 3 - Standard Provision 6 entitled "Payment - Reimbursement". Payment shall only be made after receipt by A.I.D. Project Officer of the grant study. "Financial Status" reports shall be submitted for payment at the end of the Grant to Project Officer, as listed in second page of Grant letter.

10. If at any time prior to March 28, 1985 the grantee makes or agrees to make a debt or equity investment in, or to be a principal supplier of goods or services to or a principal customer or manager of, either the project described in this grant, or any related business venture whose feasibility is substantially based on the findings of the study supported by this grant, the grantee shall promptly refund to AID all amounts previously paid by AID to the grantee under this grant. In addition, the grantee agrees that AID shall have the right to provide up to 25% of the capitalization of the project, but AID shall have no obligation to do so.

D. Financial Plan

The following is the Financial Plan for this Grant, including local cost financing items, if authorized. Revisions to this Plan shall be made in accordance with the Standard Provision of this Grant entitled "Revision of Financial Plans."

<u>Cost Element</u> (by activity or function)	<u>Federal Share</u> U.S Dollars	<u>Non-Federal</u> Share U.S. or Local Currency	<u>Total</u>
(1) Consultants	\$10,500	\$48,600	\$59,100
(2) Air Transportation		18,858	18,858
(3) Per Diem/Prior		4,412	4,412
(4) Other Per Diem	10,500		10,500
(5) Financial Analysis		3,000	3,000
(6) Typing/Printing/ Communication		3,050	3,050
(7) Outside Studies		3,893	3,893
(8) Subgrant			
Personnel	10,000		10,000
Consultants	12,000		12,000
Computer Services	4,000		4,000
Report Pre- paration	3,000		3,000
<b>TOTAL</b>	<b>\$50,000</b>	<b>\$81,813</b>	<b>\$131,813</b>

E. Reporting and Evaluation

1. All materials and information connected with the study supported by this grant and one copy of the study report shall be submitted to A.I.D. by March 28, 1983 .

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2. The study report shall conform to the prefeasibility study work plan set forth in the study description in Attachment 2 to this Grant, and shall be sufficient detail and scope to enable the Grantee to decide whether to invest in or finance the project, shall state the Grantee's conclusions on the feasibility of the project, and shall be satisfactory to A.I.D.

The report shall cover all topics outlined in the Investment Opportunity proposal. The report shall include financial plans.

3. The materials and information in connection with the study and the study report submitted to A.I.D shall be considered by A.I.D. to be privileged business information which it shall use its best efforts to protect from public disclosure, but which A.I.D shall be free after March 28, 1985 to disclose to other potential investors (except for information proprietary to the Grantee which was not developed from the study) if the Grantee has not implemented the project by that date.
4. All required reports shall be submitted to Bruce Bouchard, PRE/PPR, A.I.D. Project Officer
5. Two copies of reports required herunder shall be sent to the cognizant Program Office designated on the second page of the grant letter. The title page of all reports forwarded shall include the grant number, project number, as set forth on the second page of the grant letter, and project title.

F. Authorized Geographic Code

The authorized geographic code for procurement of goods and services under this grant is 935.

G. Standard Provisions

The attached Standard Provisions for Grants (Attachment Three) with U.S. Commercial Firms constitute the Standard Provisions of this Grant.

## ATTACHMENT TWO

### PROGRAM DESCRIPTION

#### A. Purpose:

The purpose of this Grant is to complete the feasibility analysis of a proposed agribusiness project by private sector parties in Pakistan.

#### B. Objective:

The objective of the analysis is to refine data, operating plans, financial and organizational matters related to the establishment of an agribusiness project in Pakistan involving a dairy, milk processing facilities, and farming operations related to support of these activities.

#### C. Implementation:

The Grantee will implement the program as outlined below and described in reports previously submitted to AID under the titles Mazari Agribusiness Complex - Development Plans and Prospects dated May 1982 and Phase I - Financial Analysis and Plan dated July 1982.

Principal areas to be covered are as follows:

1. Obtain detail on construction costs.
2. Clarify availability of local machinery and equipment versus import requirements.
3. Further refinement of operating costs.
4. Refinement of agricultural plan.
5. Analysis of potential vegetable export program.
6. Preliminary design and layout of facilities at farm.
7. Clarification of tax status and other legal matters.
8. Expansion and refinement of financial statements to include projected profit and loss and balance sheet statements.
9. Financial and capitalization plan by segment.
10. Total projected project costs by segment.

STANDARD PROVISIONS FOR GRANTS AND SUBGRANTS  
(U.S. Commercial Firms)

1. Allowable Costs and Contributions
2. Accounting, Audit and Records
3. Refunds
4. Nondiscrimination in Federally Assisted Programs\*\*
5. Revision of Financial Plans
6. Payment - Reimbursement
7. Travel and Transportation
8. Procurement of Goods and Services Under \$250,000
9. Termination
10. Publications
11. Regulations Governing Employees Outside The United States\*\*
12. Subordinate Agreements
13. Salaries\*\*
14. Ineligible Countries\*\*
15. Disputes
16. U.S. Officials Not To Benefit
17. Covenant Against Contingent Fees
18. Nonliability
19. Amendment
20. The Grant
21. Notices
22. Conversion of U.S. Dollars Local Currency

\*\* NOTE: Clauses so noted are applicable only to U.S. subgrantee identified in proposal or for U.S. or third country employees of Grantee.

1. ALLOWABLE COSTS AND CONTRIBUTIONS  
(NONPROFIT ORGANIZATIONS OTHER THAN  
EDUCATIONAL INSTITUTIONS)

(a) The Grantee shall be reimbursed for costs incurred in carrying out the purposes of this Grant which are determined by the Grant Officer to be reasonable, allocable, and allowable in accordance with the terms of (1) this Grant, (2) any negotiated advance understanding on particular cost items, and (3) cost principles contained in 41 CFR 1-15.2 (Contracts with Commercial Firms) in effect on the date of this Grant (hereinafter referred to as "applicable cost principles").

(b) If Grantee contributions in the form of cost sharing/matching are required under this Grant, the allowability of costs applied to the Grant for such contributions shall be determined by the Grant Officer in accordance with the terms of paragraph 1K, "Cost Sharing and Matching," of A.I.D. Handbook 13 in effect on the date of this Grant.

(c) The requirements set forth in this provision are only applicable to costs incurred with funds provided by AID under this Grant. Except for paragraph (b) above, the requirements set forth in this provision are not applicable to costs incurred by the Grantee from non-Federal funds. Such costs will be considered allowable to the extent they conform to the requirements of paragraph (b) above and are incurred for purposes of the Grant.

2. ACCOUNTING, AUDIT AND RECORDS

(a) With respect to accounting, records and audit, the Grantee shall comply with the requirements set forth in paragraphs 1I, 1J, 1L, and 1M of Handbook 13.

(b) The AID Inspector General and the Comptroller General of the United States of their duly authorized representatives (see paragraph 116 of Chapter 1 of Handbook 13) reserve the right to conduct an audit of the Grantee's books and records to determine whether the Grantee has expended AID's funds in accordance with the terms and conditions of this Grant. The Grantee agrees to make available any further information requested by AID with respect to any questions arising as a result of the audit.

3. REFUNDS

(a) If use of the AID funds provided hereunder results in accrual of interest to the Grantee or to any other person to whom Grantee makes such funds available in carrying out the purposes of the Grant, the Grantee shall refund to AID an amount equivalent to the amount of interest accrued.

(b) Funds obligated by AID hereunder but not disbursed to the Grantee at the time the Grant expires or is terminated, shall revert to AID, except for such funds encumbered by the Grantee by a legally binding transaction applicable to this Grant. Any funds disbursed to but not expended by the Grantee at the time of expiration or termination of the Grant shall be refunded to AID.

(c) If, at any time during the life of the Grant, or as a result of final audit, it is determined by AID that funds it provided under this Grant have been expended for purposes not in accordance with the terms of this Grant, the Grantee shall refund such amount to AID.

(d) If at any time prior to March 28, 1985 the grantee makes or agrees to make a debt or equity investment in, or to be a principal supplier of goods or services to or a principal customer or manager of, either the project described in this grant, or any related business venture whose feasibility is substantially based on the findings of the study supported by this grant, the grantee shall promptly refund to AID all amounts previously paid by AID to the grantee under this grant. In addition, the grantee agrees that AID shall have the right to provide up to 25% of the capitalization of the project, but AID shall have no obligation to do so.

4. NONDISCRIMINATION IN FEDERALLY ASSISTED PROGRAMS

(a) No person in the United States shall be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity receiving financial assistance from AID in accordance with:-

(1) Title VI of the Civil Rights Act of 1964 (Pub. L. 88-352, 42 U.S.C. 2000-d) which prohibits discrimination on the basis of race, color or national origin, in programs and activities receiving Federal financial assistance;

(2) Section 504 of the Rehabilitation Act of 1973 (29 U.S.C. 794) which prohibits discrimination on the basis of handicap in programs and activities receiving Federal financial assistance;

(3) The Age Discrimination Act of 1975, as amended (Pub. L. 95-478), which prohibits discrimination based on age in the delivery of services and benefits supported with Federal funds;

(4) Title IX of the Education Amendments of 1972 (20 U.S.C. 1681, et seq.) which prohibits discrimination on the basis of sex in education programs and activities receiving Federal financial assistance (whether or not the programs or activities are offered or sponsored by an educational institution); and

## ATTACHMENT FOUR

### 1K. Cost Sharing and Matching

1. This paragraph, 1K., sets forth criteria and procedures for the allowability of cash and in-kind contributions made by recipients or subrecipients, or third parties in satisfying AID cost-sharing and -matching requirements. This paragraph also establishes criteria for the evaluation of in-kind contributions made by third parties, and supplements the guidance set forth in Federal Management Circular 73-3 with respect to cost sharing on Federally sponsored research.

2. The following definitions apply for the purpose of this paragraph:

a. Project costs. - Project costs are all allowable costs (as set forth in the applicable Federal cost principles) incurred by a recipient or subrecipient and the value of the in-kind contributions made by the recipient, subrecipient, or third parties in accomplishing the objectives of the grant or agreement during the project or program period.

b. Cost sharing and matching. - In general, cost sharing and matching represent that portion of project or program costs not borne by AID.

c. Cash contributions. - Cash contributions represent the recipient's or subrecipient's cash outlay, including the outlay of money contributed to the recipient or subrecipient by non-Federal third parties.

d. In-kind contributions. - In-kind contributions represent the value of noncash contributions provided by the recipient, subrecipient, and non-Federal third parties. Only when authorized by Federal legislation, may property purchased with Federal funds be considered as the recipient's in-kind contributions. In-kind contributions may be in the form of charges for real property and nonexpendable personal property, and the value of goods and services directly benefiting and specifically identifiable to the project or program.

3. General guidelines for computing cost sharing or matching are as follows:

a. Cost sharing or matching may consist of:

(1) Charges incurred by the recipient or subrecipient as project costs. (Not all charges require cash outlays by the recipient or subrecipient during the project period; examples are depreciation and use charges for buildings and equipment.)

(2) Project costs financed with cash contributed or donated to the recipient or subrecipient by other non-Federal public agencies and institutions and private organizations and individuals, and

(3) Project costs represented by services and real and personal property, or use thereof, donated by other non-Federal public agencies and institutions, and private organizations and individuals.

b. All contributions, both cash and in-kind, shall be accepted as part of the recipient's or subrecipient's cost sharing and matching when such contributions meet all of the following criteria:

(1) Are verifiable from the recipient's or subrecipient's records;

(2) Are not included as contributions for any other Federally assisted program;

(3) Are necessary and reasonable for proper and efficient accomplishment of project objectives;

(4) Are types of charges that would be allowable under the applicable Federal cost principles;

(5) Are not paid by the Federal Government under another grant or agreement (unless the grant or agreement is authorized by Federal law to be used for cost sharing or matching);

(6) Are provided for in the approved budget when required by AID; and

(7) Conform to other provisions of this paragraph.

4. Values for recipient or subrecipient in-kind contributions will be established in accordance with the applicable Federal cost principles.

5. Specific procedures for the recipient or subrecipient in establishing the value of in-kind contributions from non-Federal third parties are set forth below:

a. Valuation of volunteer services. - Volunteer services may be furnished by professional and technical personnel, consultants, and other skilled and unskilled labor. Volunteer services may be counted as cost sharing or matching if the service is an integral and necessary part of an approved program.

(1) Rates for volunteer services. - Rates for volunteers should be consistent with those paid for similar work in the recipient's or subrecipient organization. In those instances in which the required skills are not found in the recipient or subrecipient organization, rates should be consistent with those paid for similar work in the labor market in which the recipient or subrecipient competes for the kind of services involved.

(2) Volunteers employed by other organizations. - When an employer other than the recipient or subrecipient furnishes the services of an employee, these services shall be valued at the employee's regular rate of pay (exclusive of fringe benefits and overhead costs) provided these services are in the same skill for which the employee is normally paid.

b. Valuation of donated expendable personal property. Donated expendable personal property includes such items as expendable equipment, office supplies, laboratory supplies or workshop and classroom supplies. Value assessed to expendable personal property included in the cost or matching share should be reasonable and should not exceed the market value of the property at the time of the donation.

c. Valuation of donated nonexpendable personal property, buildings, and land or use thereof

(1) The method used for charging cost sharing or matching for donated nonexpendable personal property, buildings and land may differ according to the purpose of the grant or agreement as follows:

(a) If the purpose of the grant or agreement is to assist the recipient or subrecipient in the acquisition of equipment, buildings or land, the total value of the donated property may be claimed as cost sharing or matching.

(b) If the purpose of the grant or agreement is to support activities that require the use of equipment, buildings, or land depreciation or use charges for equipment and buildings may be made. The full value of equipment or other capital assets and fair rental charges for land may be allowed provided that AID has approved the charges.

(2) The value of donated property will be determined in accordance with the usual accounting policies of the recipient or subrecipient with the following qualifications:

(a) Land and buildings. - The value of donated land and buildings may not exceed its fair market value, at the time of donation to the recipient or subrecipient as established by an independent appraiser; e.g., certified real property appraiser or GSA representatives, and certified by a responsible official of the recipient or subrecipient.

(b) Nonexpendable personal property. - The value of donated nonexpendable personal property shall not exceed the fair market value of equipment and property of the same age and condition at the time of donation.

1K4c(2)

(c) Use of space. - The value of donated space shall not exceed the fair rental value of comparable space as established by an independent appraisal of comparable space and facilities in a privately owned building in the same locality.

(d) Loaned equipment. - The value of loaned equipment shall not exceed its fair rental value.

6. The following requirements pertain to the recipient's or subrecipient's supporting records for in-kind contributions from non-Federal third parties.

a. Volunteer services must be documented and, to the extent feasible, supported by the same methods used by the recipient or subrecipient for its employees.

b. The basis for determining the valuation for personal services, material, equipment, buildings and land must be documented.

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AID 1350-1 (10-79)	UNITED STATES INTERNATIONAL DEVELOPMENT COOPERATION AGENCY AGENCY FOR INTERNATIONAL DEVELOPMENT	1. Cooperating Country Worldwide	Page 1 of Pages
		2. PIO/T No. 342-8006	3. <input checked="" type="checkbox"/> Original or Amendment No. _____
PIO/T	PROJECT IMPLEMENTATION ORDER/TECHNICAL SERVICES	4. Project/Activity No. and Title 940-0002 Investment Packaging	

DISTRIBUTION	5. Appropriation Symbol 72-1121021.6	6. Allotment Symbol and Charge PDAA-82-13450-DG-11 246-34-099-00-69-21
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7. Obligation Status <input checked="" type="checkbox"/> Administrative Reservation <input type="checkbox"/> Implementing Document	8. Project Assistance Completion Date (Mo., Day, Yr.) Six months from issuance of grant
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9. Authorized Agent CM/COD	10. This PIO/T is in full conformance with PRO/AG n/a Date _____
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11a. Type of Action and Governing AID Handbook <input type="checkbox"/> AID Contract (HB 14) <input type="checkbox"/> PASA/RSSA (HB 12) <input checked="" type="checkbox"/> AID Grant (HB 13) <input type="checkbox"/> Other	11b. Contract/Grant/PASA/RSSA Reference Number (if this is an Amendment)
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12. Estimated Financing (A detailed budget in support of column (2) is attached as attachment no. _____)					
Maximum AID Financing	A. Dollars	(1) Previous Total	(2) Increase	(3) Decrease	(4) Total to Date
	B. U.S.-Owned Local Currency		\$50,000		\$50,000

13. Mission  
References

14a. Instructions to Authorized Agent

CM/COD is hereby requested to issue a grant to Bungla Ichha Agricultural Farms to prepare the feasibility study described in the attached proposal.

In each instance of voucher submission the following will be noted on the voucher:

Project Office: PRE/PPR  
PIO/T No:

14b. Address of Voucher Paying Office

FM/PAD

15. Clearances—Include typed name, office symbol, telephone number and date for all clearances.

A. The project officer certifies that the specifications in the statement of work are technically adequate	Phone No. 25743	B. The statement of work falls within the purview of the initiating and approved agency programs	Date 9/1/82
	Date		

C. _____	Date	D. Funds for the services requested are available
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Stanley B. Scheinman PRE/PPR	Date	FUNDS RECEIVED BY
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E. _____	Date	9/20/82
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16. For the cooperating country: The terms and conditions set forth herein are hereby agreed to	17. For the Agency for International Development
Signature _____ Date _____	Signature <i>Chavez</i> Date 9/1/82
Title _____	Title Deputy Assistant Administrator

## PROGRAM DESCRIPTION

### A. Purpose:

The purpose of this Grant is to complete the feasibility analysis of a proposed agribusiness project by private sector parties in Pakistan.

### B. Objective:

The objective of the analysis is to refine data, operating plans, financial and organizational matters related to the establishment of an agribusiness project in Pakistan involving a dairy, milk processing facilities, and farming operations related to support of these activities.

### C. Implementation:

The Grantee will implement the program as outlined below and described in reports previously submitted to AID under the titles Mazari Agribusiness Complex - Development Plans and Prospects dated May 1982 and Phase I - Financial Analysis and Plan dated July 1982.

Principal areas to be covered are as followed:

1. Obtain detail on construction costs.
2. Clarify availability of local machinery and equipment versus import requirements.
3. Further refinement of operating costs.
4. Refinement of agricultural plan.
5. Analysis of potential vegetable export program.
6. Preliminary design and layout of facilities at farm.
7. Clarification of tax status and other legal matters.
8. Expansion and refinement of financial statements to include projected profit and loss and balance sheet statements.
9. Financial and capitalization plan by segment.
10. Total projected project costs by segment.

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PROGRAM DESCRIPTION

- 2 -

D. Reports:

The grantee will prepare and submit a final feasibility analysis and projected financial plans and statements for Bungla Ichha Agricultural Farms. This report will cover all the topics outlined in the Investment Opportunity Proposal (attached).

E. Grant Budget:

The funds herein requested shall be used to finance the following terms:

<u>Category</u>	<u>Total Estimated Amount</u>
Consultants	\$10,500
Per diem	10,500
Sub-grant	
Personnel \$10,000	
Consultants 12,000	
Computer	
Services 4,000	
Report Preparation <u>3,000</u>	
	<u>29,000</u>
Total Estimated Amount	<u>\$50,000</u>

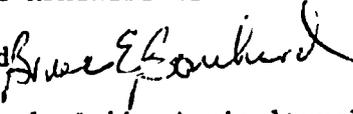
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UNITED STATES INTERNATIONAL DEVELOPMENT COOPERATION AGENCY  
AGENCY FOR INTERNATIONAL DEVELOPMENT  
WASHINGTON D C 20523

ACTION MEMORANDUM FOR THE ASSISTANT ADMINISTRATOR

FROM :

PRE/PPR Bruce E. Bouchard



SUBJECT: "Refundable" Grant to Bungla Ichha Agricultural Farms (Pakistan)

Problem: Fifty-thousand dollars needs to be authorized under the Investment Packaging Project (940-0002) SDA(106); to complete a feasibility study for the expansion of the Bungla Ichha Agricultural Farms (Pakistan) into dairy and export crop production.

Discussion: The Bureau received an unsolicited proposal dated July 26, 1982, from M.W.K. Mazuri, Chief Executive, Bungla Ichha Agricultural Farms, requesting partial financing for a detailed financial, managerial, and technical feasibility study for a dairy and export crop project in Pakistan. To date Mazuri and Mazuri, the parent company of Bungla Ichha Agricultural Farms has spent \$71,313 on its investigations.

An AID "refundable" grant would permit Bungla Ichha Agricultural Farms to hire International Development Corporation of Menlo Park, California to complete the necessary analysis and prepare a thorough feasibility study and projected financial plans and statements. Funds will also permit Mazuri and Mazuri to pay per diem expenses of consultants and for local legal and accounting advice. The final study presented to PRE will essentially consist of an Investment Opportunity Proposal (IOP).

According to the terms of this grant, AID will reimburse Bungla Ichha Agricultural Farms upon receipt of a completed study. Should the grantee make a debt or equity investment in the project, the grantee will refund to AID all amounts paid by AID under this grant.

Recommendations: That you authorize \$50,000.00 of FY 1982 funds under the Investment Packaging Project (940-0002) SDA(106); to grant Bungla Ichha Agricultural Farms this sum to carry out the feasibility study

Recommendations: outlined in the attached proposal and that you indicate this authorization by signing below and the attached PIO/T.

Approved: Gly Chace

Disapproved: \_\_\_\_\_

Date: 9/1/82

Attachment:

1. PIO/T