



USAID | HAITI

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Haiti's Microfinance, Small and Medium Enterprises Sector (HAITI MSME)

Background:

Support to Haiti's Microfinance, Micro, Small and Medium Enterprises Sector (MSME) is a three year USAID/Haiti project to develop the country's financial services sector to promote employment generation, improve livelihoods, and boost the economy. The project's primary role is to facilitate transactions between demanders and suppliers of financial services, namely strong microfinance institutions (MFIs), banks receiving loan guarantee support, and USAID-supported loans and credit cooperatives.

Objectives:

- Objective 1: Capacity building for strong institutions and managers
- Objective 2: Improve enabling environment
- Objective 3: Promote Development of Financial Products and Services
- Objective 4: Promote economic growth supporting MSME access to new market opportunities

Activities:

- Capacity building for strong institutions and managers.
- Improve the enabling environment by supporting necessary policy, legal and regulatory changes.
- Promote the development of new products and services that are accessible to all and meet the diverse need of micro, small and medium enterprises and poor households.
- Promote economic growth that benefits the poorest households by supporting the access of micro, small and medium enterprises to new market opportunities.

USAID support:

Total Budget: \$7,197,854

Life of Program:

July 2006 to July 2009

Geographic Focus:

This program has a nationwide focus.

Implementing Mechanism and Partner:

Development Alternatives, Inc. is the lead contractor implementing Haiti MSME through a task order. This program has developed partnerships and formal relationships with several associations, projects and financial institutions. The partners are as follows:

- The 'Développement International Desjardins'
- The 'Association Nationale des Institutions Haïtiennes de Micro finance'
- 'Konsèy Nasyonal finansman Popilè'
- Chemonics International, through the Investment, Trade and Association Development program
- The 'Association des Professionnels de Banque'
- The 'Société Générale Haïtienne de Solidarité'.
- The Community Housing Foundation International, through the USAID-funded Konbit ak Tèt Ansanm program
- The Pan American Development Foundation, through the USAID-funded Protecting Human Rights program

- The 'Société Financière Haïtienne de Développement SA'
- Development Alternatives, Inc., through the USAID-funded Développement Economique pour un Environnement Durable program
- The Citizens Network for Foreign Affairs, through the USAID-funded Market Chain Enhancement program.

FY 2008 Program Results

- USAID facilitated broader access to finance through 34 institutions by supporting expanded points of service, identifying new clients and markets, and developing products and services;
- USAID's support expanded micro-insurance options for Haitian micro-entrepreneurs, which decreased the poor's vulnerability to risk;
- Agricultural finance availability was expanded to 129 representatives from producer groups, financial institutions, business officials, and government representatives in the key agriculture producing regions.

Anticipated Results Over Life of Program:

- Financially viable microfinance association (ANIMH), providing demand-driven program of services to its members
- Increased numbers of credit and savings cooperatives qualifying for federation membership
- Increased number of operationally and financially sustainable MFIs
- Increased number and quality of local service providers serving the sector
- ANIMH prepared to provide advocacy leadership to the microfinance sector
- Effective donor coordination achieved on vision of and work to support an improved enabling environment
- Selected MFIs prepared for regulatory change
- Alternative means of accessing capital promoted (savings, among others)
- Increased MFI points of service
- New products targeting poor households successfully launched
- Improved outreach: number of client households and enterprises benefiting from new product introductions (gender and region disaggregated)
- Sustained expansion in range and improvement in the quality of key financing and non-financial services to the poorest of the poor and vulnerable populations
- Improved linkages between high growth MSMEs and financial institutions
- New value chain financing solutions provided
- Increased total flow of finance to MSMEs in Haiti
- Sustained expansion in the range and improvement of the quality of key financial and non-financial services to the poorest of the poor and vulnerable populations.