



**Accelerated Microenterprise Advancement Project (AMAP)
Business Development Services (BDS)
under Indefinite Quantity Contract
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**ACDI/VOCA CONSORTIUM
Quarterly Performance Report No. 12
July 1, 2007 to September 30, 2007**

**Prepared by
ACDI/VOCA**

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Accomplishments during this Quarter (July 1, 2007 – September 30, 2007)

- Began planning and development of the Value Chain Development workshop in Cairo, Egypt December 2-6, 2007, including weekly meeting with planning team and periodic conference calls with facilitators for developing and refining session content.
- Revised and posted a draft of the Value Chain Training Curriculum on microLINKS website.
- Tanzania country study team (including LBG) began drafting report.
- Upgrading and Value Chain Framework briefing papers posted on microLINKS.
- Outline for “Designing for Competitiveness” briefing paper submitted by CARANA, discussed and approved by AMAP team; first draft is under preparation.
- First draft of Horizontal Linkages briefing paper submitted by Stephen McCarthy for comments; second draft is under preparation.
- India GMED Impact Assessment baseline research plan completed; baseline data received from local research firm and analyzed by Gary Woller; draft final report is under preparation.
- After Action Review of the Learning Network completed with QED and KMC/T; recommendations for next steps are under preparation by QED.
- No-cost extension for Kenya ST TA task order requested and received.
- AMAP GUC literature review extensively revised to incorporate CTO feedback; editing is in progress.
- Input provided into AMAP FS deliverables.
- GUC case study guidelines completed; 10 case study work plans reviewed and approved; training provided and/or discussions held with 9 case study teams (including field visits to Sri Lanka, Colombia and Kenya); initial deliverables for 4 case studies reviewed.
- Participated in the SEEP Economic Recovery after Crisis: Practitioner Guidelines Kickoff Workshop.

Issues Arising during the Quarter

- Expected delays in Kenya ST TA due to a desire to seek a deeper level of input from the Mission and KHDP and KBDS caused us to seek a 60-day no-cost extension from the CTO.
- Submission of initial drafts of the briefing paper on value chain analysis caused us to realize that we did not have an agreed upon, clearly articulated approach, leading to a reevaluation of the form this deliverable needed to take.
- A key staff member needed to take extended leave for personal reasons at the beginning of September, which required the reassignment of responsibilities, in particular, with regard to preparations for the value chain workshop in Cairo.

Activities Planned for Next Quarter (October 1, 2007 – December 31, 2007)

- Conduct the Value Chain Workshop in Cairo, Egypt December 2-6, 2007.
- Complete the Horizontal Linkages and Value Chain Governance briefing papers.
- Present the Tanzania end market and country study findings at the national Agricultural Sector Review meeting in Tanzania.
- Complete the “Designing for Competitiveness” briefing paper.
- Complete the final deliverable, the impact assessment, under the Kenya ST TA task order.
- Complete the final GMED Baseline Impact Assessment report.
- Conduct a field visit to the Mercy Corps GUC case study site in Serbia.
- Review full drafts of all 11 GUC case studies.
- Finalize the GUC literature review.
- Participate in the AMAP FS-hosted Microenterprise Development and Economic Recovery workshop
- Develop an on-line value chain analysis manual.
- Define and begin work on value chain finance, end market positioning/analysis and BEE deliverables.