

**AGENCY FOR
INTERNATIONAL
DEVELOPMENT**



**FIELD BUDGET SUBMISSION
FY 1974**

**CENTRAL AMERICA
ANNEX D - GUATEMALA**

**DEPARTMENT
OF
STATE**

JULY 1972



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TABLE I

SUMMARY OF TOTAL PROGRAM

GUATEMALA

(Obligations/Loan Authorizations - \$ thousands)

	<u>FY 71 Actual</u>	<u>FY 72 Estimate</u>	<u>FY 73 Estimate</u>	<u>FY 74 Request</u>
Development Loans (Project)	<u>9,500</u>	<u>8,400</u>	<u>23,000*</u>	<u>33,500*</u>
Grants	<u>4,677</u>	<u>3,973</u>	<u>4,102</u>	<u>4,000</u>
Technical Assistance**	3,655	3,280	3,302	3,200
Population	977	693	800	800
Supporting Assistance	45	-	-	-
PL 480 Title II Shipments	<u>2,348</u>	<u>2,268</u>	<u>3,457</u>	<u>3,456</u>
TOTAL COMMITMENTS	<u>16,525</u>	<u>14,741</u>	<u>30,559</u>	<u>40,956</u>

* Proposed loans include all projects which are under discussion or development by USAID and GOG. Actual AID loan levels are expected to approximate \$20 million in FY 73 and in FY 74, since some projects, particularly in FY 74, will be postponed or financed by multilateral agencies.

** Includes Technical Support (Type B) costs from Table VI A.

TABLE I A

GUATEMALANEW RESOURCE COMMITMENTS BY AREA OF CONCENTRATION
(Grant Obligations/Loan Authorizations/Title II Shipments - \$ Thousands)Area of Concentration: Rural Development

	<u>FY 72</u>	<u>FY 73</u>	<u>FY 74</u>
1. AID administered resources - Total	<u>995</u>	<u>15,953</u>	<u>27,984</u>
a. Development Loans - Subtotal	<u>-</u>	<u>15,000</u>	<u>27,000</u>
(1) Natural Resource Conservation & Development		6,000	
(2) Rural Housing I		6,000	
(3) Agricultural Cooperatives		3,000	
(4) Basic Village Education			15,000
(5) Rural Land Sale Guarantee			1,000
(6) Rural Electrification II			11,000
b. Grant Projects - Subtotal	<u>896</u>	<u>833</u>	<u>984</u>
(1) Agricultural Development (Production) 520-11-190-197.1	226	316	428
(2) Agricultural Development (Human Resource Training) 197.4	270	148	231
(3) Cooperatives Development (Savings & Credit) 520-15-150-200.1	196	123	82
(4) Cooperatives Development (Agriculture) 520-15-150-200.2	204	251	243
c. P.L. 480 Title II Shipments, Voluntary Agency - CARE	<u>99</u>	<u>120</u>	<u>156</u>
2. LDC Inputs (Estimated budgetary allocations directly related to rural development, excluding foreign development assistance.)	<u>29,600</u>	<u>29,600</u>	<u>25,800</u>
3. Other donor assistance - Total	<u>44,600</u>	<u>25,239</u>	<u>19,216</u>
a. Bilateral - Grants ^{1/}	55	150	80
b. Multilateral			
(1) Loans ^{2/}	44,198	23,800	18,100
(2) Grants	347	1,289	1,036

^{1/} Exact figures not yet available. Amounts indicated are estimates.
Source: National Planning Council.

^{2/} Loan figures are derived from GOG presentation to CIAP in March, 1972.

TABLE I A

GUATEMALANEW RESOURCE COMMITMENTS BY AREA OF CONCENTRATION
(Grant Obligations/Loan Authorizations/Title II Shipments - \$ Thousands)Area of Concentration: Social Development

	<u>FY 72</u>	<u>FY 73</u>	<u>FY 74</u>
1. AID administered resources - Total	<u>6,529</u>	<u>8,389</u>	<u>4,484</u>
a. Development Loans - Subtotal	<u>3,400</u>	<u>4,000</u>	<u>-</u>
(1) Rural Health II	3,400		
(2) Industrial Apprenticeship Training		2,000	
(3) Educredito - Scholarship Fund		2,000	
b. Grant Projects - Subtotal	<u>960</u>	<u>1,052</u>	<u>1,174</u>
(1) Educational Development (Primary) 520-15-690-198.1	187	252	374
(2) Educational Development (University) 520-15-690-198.2	80	-	-
(3) Population - Family Health <u>1/</u> 520-15-580-189	693	800	800
c. P.L. 480 Title II Shipments, Voluntary Agencies - Subtotal	<u>2,169</u>	<u>3,337</u>	<u>3,310</u>
(1) CARE	<u>1,467</u>	<u>2,473</u>	<u>2,447</u>
(2) Catholic Relief Service	702	864	863
2. LDC Inputs (Estimated budgetary allocations directly related to social development, excluding foreign development assistance.)	<u>81,500</u>	<u>91,000</u>	<u>100,000</u>
3. Other donor assistance - Total	<u>3,650</u>	<u>584</u>	<u>6,227</u>
a. Bilateral			
(1) Grants <u>2/</u>	195	145	145
b. Multilateral			
(1) Loans <u>3/</u>	3,000		6,000
(2) Grants	455	439	82

1/ PN Appropriation.2/ Exact figures not yet available. Amounts indicated are estimates.
Source: National Planning Council.3/ Loan figures are derived from GOG presentation to CIAP in March, 1972.

TABLE I A

GUATEMALANEW RESOURCE COMMITMENTS BY AREA OF CONCENTRATION
(Grant Obligations/Loan Authorizations/Title II Shipments - \$ Thousands)Area of Concentration: Sub-regional Development

	<u>FY 72</u>	<u>FY 73</u>	<u>FY 74</u>
1. AID administered resources - Total	<u>103</u>	<u>285</u>	<u>3,668</u>
a. Development Loans - Subtotal	<u>-</u>	<u>-</u>	<u>3,500</u>
(1) Small Municipalities Development Fund II			3,500
b. Grant Projects - Subtotal	<u>103</u>	<u>285</u>	<u>168</u>
(1) Public Administration (Municipal) - 520-11-790-176.2	103	285	168
2. LDC Inputs (Estimated budgetary allocations directly related to sub-regional development, excluding foreign development assistance.)	<u>900</u>	<u>900</u>	<u>1,600</u>
3. Other donor assistance - Total	<u>24</u>	<u>8,109</u>	<u>-</u>
a. Bilateral			
(1) Grants	-	-	-
b. Multilateral			
(1) Loans ^{1/}	-	8,000	-
(2) Grants	24	109	-

1/ Loan figures derived from GOG presentation to CIAP in March, 1972.

TABLE I A

GUATEMALANEW RESOURCE COMMITMENTS BY AREA OF CONCENTRATION
(Grant Obligations/Loan Authorizations/Title II Shipments - \$ Thousands)Area of Concentration: Industry/Exports/Tourism/Capital Markets

	<u>FY 72</u>	<u>FY 73</u>	<u>FY 74</u>
1. AID administered resources - Total	<u>5,053</u>	<u>3,039</u>	<u>-</u>
a. Development Loans - Subtotal	<u>5,000</u>	<u>3,000</u>	<u>-</u>
(1) Tikal National Park		3,000	
(2) Private Industrial Development Bank (FIASA)	5,000		
b. Grant Projects - Subtotal	<u>53</u>	<u>39</u>	<u>-</u>
(1) Export Development - 520-15-290-201	53	39	-
2. LDC Inputs (Estimated budgetary allocations directly related to industry/exports/tourism/ capital markets, excluding foreign develop- ment assistance.)	<u>1,500</u>	<u>2,000</u>	<u>2,200</u>
3. Other donor assistance - Total	<u>254</u>	<u>3,674</u>	<u>5,348</u>
a. Bilateral			
(1) Grants <u>1/</u>	25	25	10
b. Multilateral			
(1) Loans <u>2/</u>	-	3,056	5,000
(2) Grants	229	593	338

1/ Exact figures not yet available. Amounts indicated are estimates.
Source: National Planning Council.

2/ Loan figures are derived from GOG presentation to CIAP in March,
1972.

TABLE I A

GUATEMALANEW RESOURCE COMMITMENTS OUTSIDE AREAS OF CONCENTRATION
(Loan Authorizations/Grant Obligations - \$ Thousands)Development Planning, Financing and Administration^{1/}

	<u>FY 72</u>	<u>FY 73</u>	<u>FY 74</u>
TOTAL	<u>371</u>	<u>1,289</u>	<u>3,292</u>
Development Loans			
1. Property Tax Development II		1,000	
2. Feasibility Studies and Surveys III			3,000
Grant Projects (Funding Source-ATA) - Subtotal	<u>371</u>	<u>289</u>	<u>292</u>
1. Development Planning & Investment - 520-11-720-185	155	127	133
2. Tax Administration - 520-11-790-199	150	162	159
3. Public Administration (National) 520-11-790-176.1	66	-	-

^{1/} These projects are concerned with the planning, financing, and administration of Guatemala's development program. They thus support projects in the four areas of concentration.

TABLE I A

GUATEMALAOTHER RESOURCE COMMITMENTS OUTSIDE AREAS OF CONCENTRATION
(Grant Obligations - \$ Thousands)

	<u>FY 72</u>	<u>FY 73</u>	<u>FY 74</u>
Total	<u>895</u>	<u>823</u>	<u>573</u>
Grant Projects (Funding Source-ATI)			
1. Community Leadership - 520-11-310-187	205	208	161
2. Special Development Activities - 520-15-998-145	99	30	30
3. Public Safety - 520-11-710-077	456	477	275
4. Labor Leadership - 520-15-490-184	136	108	112
* Technical Support - 520-11-999-000	(694)	(776)	(804)

* Consists entirely of "Type B" costs.

TABLE II

MANPOWER SUMMARY

GUATEMALA

	<u>On-board Strength</u>		
	<u>June 30, 1972</u>	<u>June 30, 1973</u>	<u>June 30, 1974</u>
<u>U.S. Total</u>	<u>34</u>	<u>33</u>	<u>29</u>
Direct Hire	25	26	24
PASA	4	3 <u>1/</u>	2 <u>1/</u>
Contract	5	4	3
 <u>Local & TCN Total</u>	 <u>55</u>	 <u>58</u>	 <u>54</u>
Direct Hire	43	47	45
Contract	12	11	9

1/ May be increased to 4 in FY 73 and 3 in FY 74 subject to further arrangements in Tax Administration project.

TABLE VI

GUATEMALA

NEW RESOURCE COMMITMENTS BY AREA OF CONCENTRATION
 (Grant Obligations/Loan Authorizations/Title II Shipments - \$ Thousands)

Area of Concentration: Rural Development

	<u>FY 72</u>	<u>FY 73</u>	<u>FY 74</u>
1. AID administered resources - Total	<u>995</u>	<u>15,958</u>	<u>27,984</u>
a. Development Loans - Subtotal	<u>-</u>	<u>15,000</u>	<u>27,000</u>
(1) Natural Resource Conservation & Development		6,000	
(2) Rural Housing I		6,000	
(3) Agricultural Cooperatives		3,000	
(4) Basic Village Education			15,000
(5) Rural Land Sale Guarantee			1,000
(6) Rural Electrification II			11,000
b. Grant Projects - Subtotal	<u>896</u>	<u>838</u>	<u>984</u>
(1) Agricultural Development (Production) 520-11-190-197.1	226	316	428
(2) Agricultural Development (Human Resource Training) 197.4	270	148	231
(3) Cooperatives Development (Savings & Credit) 520-15-150-200.1	196	123	82
(4) Cooperatives Development (Agriculture) 520-15-150-200.2	204	251	243
c. P.L. 480 Title II Shipments, Voluntary Agency - CARE	<u>99</u>	<u>120</u>	<u>156</u>
2. LDC Inputs (Estimated budgetary allocations directly related to rural development, excluding foreign development assistance.)	<u>29,600</u>	<u>29,600</u>	<u>25,800</u>
3. Other donor assistance - Total	<u>44,600</u>	<u>25,239</u>	<u>19,216</u>
a. Bilateral - Grants <u>1/</u>	55	150	80
b. Multilateral			
(1) Loans <u>2/</u>	44,198	23,800	18,100
(2) Grants	347	1,289	1,036

1/ Exact figures not yet available. Amounts indicated are estimates.
Source: National Planning Council.

2/ Loan figures are derived from GOG presentation to CIAP in March,
1972.

AREA OF CONCENTRATION: RURAL DEVELOPMENT

FY 1973 Loan ProgramNatural Resource Conservation and Development (\$6.0 million)

This Loan will contribute to a program of preservation and expansion of the natural resource base of Guatemala. It will include a series of projects in soil conservation, reforestation, drainage and flood prevention, and tourist site preservation, with special emphasis on the major river headwater systems in the Highlands. In the end of August 1972 a 6-month prefeasibility study, being financed under 520-L-016, will commence, with the purpose of developing a Master Plan for the conservation, development, and sound utilization of the nation's natural resources on a programmed basis. Further definition of this program will follow completion of the Master Plan.

This Project is a strong complement to the present \$23 million Rural Development Loan as well as to the potential Tikal Park Project. Work in forestry protection, water resource management, irrigation, drainage, and flood control are all pertinent, if not a prime requisite, to the production goals of the rural development program. Also, attention to tourist site preservation becomes an important goal in view of the Tikal Park Project and the estimated projections of increased tourism throughout Guatemala in the near future.

Rural Housing I (\$6.0 million)

This project is intended to be the initial phase of a larger GOG program designed to provide low-cost housing and facilities for home improvements throughout the countryside and rural towns of Guatemala. The AID Loan, to be executed by the Instituto Nacional de la Vivienda (INVI), will finance the construction of possibly 6,000 "shell houses", of which approximately 900 will be identified for delivery to housing cooperatives. Each house will sell for about \$1,000 and potential buyers will be limited to families who earn from \$40 to \$60 per month.

The fundamental strategy of Guatemala's current Five Year Development Plan is the encouragement of balanced economic growth, based on an integrated rural development program, which will lessen the drift of population to the capital. This project will provide a

necessary step in the GOG's multidimensional approach to the improvement of the quality of rural life. The provision of improved, low-cost housing will tend to keep people in regional centers and away from the capital. Given the group of potential buyers to which this Loan is oriented, the likely purchaser would not be the poorest laborer but the more skilled and energetic artisan or small entrepreneur, the very class which must be retained if regional centers are to become viable economic and social entities. Additionally, this Project complements the present Rural Health and Rural Electrification Loans in that it is providing one more basic element to an improved rural social infrastructure.

Agricultural Cooperatives (\$3.0 million)

The purpose of this Loan is to provide financing to newly formed cooperatives and to cooperative federations as their demand for member services exceeds the resources available from other financial institutions. Since this type of financing is being considered by all the Central American countries it is possible that this Project will be funded by CABEI under its proposed Social Development Sector Loan. If not picked up by CABEI, the formulation of the Project will continue on a bilateral basis.

1974 Loan Program



Basic Village Education (\$15 million)

This Project is envisioned as a pioneer effort in the provision of non-formal education to rural adults on a large scale. The Loan will be a continuation of a grant-funded experiment beginning June 1972 in two or three Guatemalan departments, and, based on the experimental results, is expected, under the loan program, to expand nationwide.

The Project involves the development of an educational communication system utilizing modern, non formal education techniques. The purpose of the system will be to provide the rural adult population with the skills, knowledge, and attitudes (including but not limited to literacy) necessary to: (1) increase their participation in the political, social, and economic life of the community and nation; (2) increase their economic competence; (3) increase their employability; (4) increase their roles as family members; (5) improve their health and that of their family.

Additionally, a small amount of the Loan (approximately \$3 million) will be designated for the construction of basic rural educational facilities. As part of the rural sector development strategy this Project is seen as playing a key role in the reenforcement and augmentation of the activities of the present \$23 million Rural Development Loan and the two Rural Health Services Loans. Overcoming geographical and time constraints, it allows for the dissemination of educational information to an extent not now possible, which in total will speed the process of development and the incorporation of the rural adult into the nation's economic mainstream.

Rural Electrification II (\$11 million)

This Project is envisioned as the second phase of a country-wide rural electrification program, augmenting the work begun under Rural Electrification I, AID Loan 520-L-019. Estimated to take five years for completion, the Project will construct transmission lines and distribution networks in the southern and south eastern departments of Guatemala. Loan funds will finance the procurement of supplies, equipment, and contract services needed to complete the work.

The benefits of rural electrification are large and this project will have the socio-political effect of increasing the government's attention to rural areas. Important social benefits accrued by the continuous introduction of power into the rural areas are: improvement of the lot of the small farmer on terms he can afford; increasing the amenities of village life; and stemming the movement of people toward the cities by improving the social infrastructure. This Loan maintains an important position in the GOG's overall rural development strategy and augments the potential benefits of other rural programs, such as the present Rural Development Loan, the two Rural Health Loans, the primary education Loan, and the proposed Rural Housing Loan for FY 1973.

Rural Land Sale Guarantee (\$1.0 million)

This Loan will provide seed capital for the establishment of a fund to guarantee the sales of large landholdings to the campesinos now working these properties. The project will include the formation of cooperatives or associations of campesinos and may require special enabling legislation, and will also include provision for the reinvestment of the sales proceeds received by plantation owners in new agricultural or industrial businesses

in Guatemala. This project, which will focus on the already agriculturally productive areas of the south coast, oriente, and highlands, is viewed within the overall rural sector as an adjunct to the land titling and colonization programs which are expected to start in the unsettled areas of northern Guatemala.

PROJECT BUDGET TABLES
(\$ thousands)

TABLE VII

GUATEMALA

Appropriation: ATA

Financing Dates

Project Title: Agricultural Development
(Production)

Obligations:
Expenditures:

Begin	End
FY 71	FY 75
FY 71	FY 76

Project Number: 520-11-190-197.1

	Technicians				Participants		Commods.	Other Costs	Total
	U.S.		Local/TCN		\$	MM			
	\$	MM		MM					
<u>FY 1972 Pipeline-Total</u>	98	31	11	12				40	149
Direct								40	40
PASA									
Contract	98	31	11	12					109
<u>FY 1973 Oblig. -Total</u>	207	60	44	48				65	316
Direct	111	36	14	24				65	190
PASA									
Contract	96	24	30	24					126
<u>FY 1973 Expend. -Total</u>	247	77	38	43				60	345
Direct	111	36	14	24				60	185
PASA									
Contract	136	41	24	19					160
<u>6/30/73 Pipeline-Total</u>	58	14	17	13				45	120
Direct								45	45
PASA									
Contract	58	14	17	13					75
<u>FY 1974 Oblig. -Total</u>	213	60	47	48				168	428
Direct	115	36	15	24				168	298
PASA									
Contract	98	24	32	24					130
<u>FY 1974 Expend. -Total</u>	235	66	47	48				181	463
Direct	115	36	15	24				181	311
PASA									
Contract	120	30	32	24					152
<u>All Subseq. Obs. -Total</u>	183	48	49	48				160	392
Direct	118	36	15	24				160	293
PASA									
Contract	65	12	34	24					99

	Number of US Technicians		Number of Participants		
	Long Term	Short Term	LT New	LT Contg	Short Term
FY1973 Obs.	5				
FY1974 Obs.	5				

Contract Funding Dates	FY 1972	FY 1973	FY 1974
	(a)	From: 4/72 To: 9/72	From: 10/72 To: 9/73
(b)	From: 1/72 To: 12/72	From: 1/73 To: 12/73	From: 1/74 To: 12/74
(c)	From: 5/72 To: 5/73	- -	- -

Contractor: (a) Miss. State U. (b) Int. Dev. Foundation (c) Grantee PSC-
PERT Spec.

PROJECT BUDGET TABLE
(\$ thousands)

TABLE VII

GUATEMALA

Appropriation: ATA

Financing Dates

Project Title: Agricultural Development
(Human Resources Training)

Obligations:

Begin	End
FY 71	FY 75
FY 71	FY 75

Project Number: 520-11-190-197.4

Expenditures:

	Technicians				Participants		Commods.	Other Costs	Total		
	U.S.		Local/TCN		\$	MM				\$	\$
	\$	MM	MM	MM							
FY 1972 Pipeline-Total	95	21	160	135	10				265		
Direct					10				10		
PASA											
Contract	95	21	160	135					255		
FY 1973 Oblig. -Total	108	33	5	12			3	32	148		
Direct			5	12				4	9		
PASA											
Contract	108	33					3	28	139		
FY 1973 Expend. -Total	140	32	132	120	10		3	25	310		
Direct			5	12	10			4	9		
PASA											
Contract	140	32	127	108			3	21	291		
6/30/73 Pipeline-Total	63	19	33	27				7	103		
Direct											
PASA											
Contract	63	19	33	27				7	103		
FY 1974 Oblig. -Total	117	33	5	12			4	105	231		
Direct			5	12				75	80		
PASA											
Contract	117	33					4	30	151		
FY 1974 Expend. -Total	115	32	38	39			4	19	176		
Direct			5	12					5		
PASA											
Contract	115	32	33	27			4	19	171		
All Subseq. Obs. -Total	120	33	6	12			4	115	245		
Direct			6	12				80	86		
PASA											
Contract	120	33					4	35	159		

	Number of US Technicians		Number of Participants		
	Long Term	Short Term	LT New	LT Contg	Short Term
FY1973 Obs.	2	3-6			
FY1974 Obs.	2	3-6			

Contract Funding Dates	FY 1972		FY 1973		FY 1974	
	(a) From:	1/72	From:	1/73	From:	1/74
	To:	12/72	To:	12/73	To:	12/74
	(b) From:	6/72	From:	-	From:	-
To:	9/73	To:	-	To:	-	

Contractor: (a) Cal-Poly (b) Sedinagro-Basico Inc.

Project No. 520-11-190-197.4 PROJECT PERSONNEL AND PARTICIPANTS
 (thousands of U.S. dollars) TABLE VIII

Project Title: Agricultural Development (Human Resources Training) Funding Source: ATA Country: GUATEMALA

PERSONNEL & PARTICIPANTS	FY 72			FY 73			FY 74			FY 75		
	O/B	Mms	Exp									
I. Personnel												
A. U.S. Personnel - Total	-	-	-	-	-	-	-	-	-	-	-	-
1. Direct/PASA-Subtotal												
2. Contract - Subtotal												
B. Local & TCN - Total												
1. Direct Admin & Clerical - Subtotal												
Executive Secretary	-	-	-	x	12	5	x	12	5	x	12	5
2. Contract - Subtotal Admin & Clerical												
Professional - TCN												
II. Participants - Total	2	30	9	-	24	10	-	-	-	-	-	-
Long term - Subtotal												
1. New												
2. Continuing	2	30	9		24	10						
Short term - Subtotal												

PROJECT BUDGET TABLE
(\$ thousands)

TABLE VII

GUATEMALA

Appropriation: ACA

Financing Dates

Project Title: Cooperative Development (Savings & Credit)

Begin	End
FY 70	FY 76
FY 70	FY 76

Project Number: 520-15-150-200.1

Obligations:
Expenditures:

	Technicians		Participants		Commds.	Other Costs	Total	
	U.S.		Local/TCN					
	\$	MM	\$	MM				
<u>FY 1972 Pipeline-Total</u>			9	6		63	72	
Direct						63	63	
PASA								
Contract			9	6			9	
<u>FY 1973 Oblig. -Total</u>			23	24	12	10	88	123
Direct			5	12	12	10	88	105
PASA								
Contract			18	12				18
<u>FY 1973 Expend. -Total</u>			23	24	10	9	101	134
Direct			5	12	10	9	101	116
PASA								
Contract			18	12				18
<u>6/30/73 Pipeline-Total</u>			9	6	2	1	50	61
Direct					2	1	50	52
PASA								
Contract			9	6				9
<u>FY 1974 Oblig. -Total</u>			5	12	15	14	62	82
Direct			5	12	15	14	62	82
PASA								
Contract								
<u>FY 1974 Expend. -Total</u>			14	18	15	14	75	104
Direct			5	12	15	14	75	95
PASA								
Contract			9	6				9
<u>All Subseq. Obs. -Total</u>					26	20	28	54
Direct					26	20	28	54
PASA								
Contract								

	Number of US Technicians		Number of Participants		
	Long Term	Short Term	LT New	LT Contg	Short Term
FY1973 Obs.					11
FY1974 Obs.					7

1/

Contract Funding Dates	FY 1972	FY 1973	FY 1974
	From: _____ To: _____	From: _____ To: _____	From: _____ To: _____

Contractor: _____

1/ Of the totals shown for FY 73 and FY 74, third country training accounts for 8 participants, 12 man and \$12 obligations.

21

Project No. 520-15-150-200.1 PROJECT PERSONNEL AND PARTICIPANTS
 (thousands of U.S. dollars) TABLE VIII

Project Title: Cooperative Development (Savings & Credit) Funding Source: ATA Country: GUATEMALA

PERSONNEL & PARTICIPANTS	FY 72			FY 73			FY 74			FY 75		
	O/B	MMS	Exp									
I. Personnel												
A. U.S. Personnel - Total	1	12	34	-	-	-	-	-	-	-	-	-
1. Direct/PASA-Subtotal	x	12	34	-	-	-	-	-	-	-	-	-
Multisector Officer*	x	12	34	-	-	-	-	-	-	-	-	-
2. Contract - Subtotal												
B. Local & TCN - Total	2	23	23	2	24	23	1	12	5	1	10	14
1. Direct Admin & Clerical - Subtotal	1	12	4	1	12	5	1	12	5	1	10	14
Secretary	x	12	4	x	12	5	x	12	5	x	10	14
2. Contract - Subtotal	1	11	19	1	12	18						
Admin & Clerical												
Professional - TCN Local Credit Union Advisor		5	10	-	-	-	-	-	-	-	-	-
Credit Management Adv.	x	6	9	x	12	18	-	-	-	-	-	-
II. Participants - Total	-	-	-	1	9	10	1	14	15	1	10	14
Long term - Subtotal												
1. New												
2. Continuing												
Short term - Subtotal	-	-	-	1	9	10	1	14	15	1	10	14

PROJECT BUDGET TABLE
(\$ thousands)

TABLE VII

GUATEMALA

Appropriation: ATA

Financing Dates

Project Title: Cooperative Development (Agriculture)

Begin	End
FY 70	FY 76

Obligations:

Expenditures:

FY 70	FY 76
FY 70	FY 76

Project Number: 520-15-150-200.2

	Technicians		Participants		Commods.	Other Costs	Total
	U.S. \$	Local/TCN MM	\$	MM			
FY 1972 Pipeline-Total	30	18	20	18		86	139
Direct						86	89
PASA							
Contract	30	18	20	18			50
FY 1973 Oblig. -Total	40	24	26	24	28	145	251
Direct					28	139	179
PASA							
Contract	40	24	26	24		6	72
FY 1973 Expend. -Total	38	24	26	24	26	148	252
Direct					26	146	186
PASA							
Contract	38	24	26	24		2	66
6/30/73 Pipeline-Total	32	18	20	18		83	138
Direct						79	82
PASA							
Contract	32	18	20	18		4	56
FY 1974 Oblig. -Total	30	12	28	24	9	160	243
Direct					9	157	170
PASA							
Contract	30	12	28	24		3	73
FY 1974 Expend. -Total	39	18	28	24	9	161	252
Direct					9	155	179
PASA							
Contract	39	18	28	24		6	73
All Subseq. Obs.-Total	10	4			2	46	84
Direct					2	46	74
PASA							
Contract	10	4					10

	Number of US Technicians		Number of Participants		
	Long Term	Short Term	LT New	LT Contg	Short Term
FY1973 Obs.	1	1			7
FY1974 Obs.	1				8

1/

Contract Funding Dates	FY 1972	FY 1973	FY 1974
	From:	4/72	4/73
To:	3/73	3/74	3/75

Contractor: Agricultural Cooperatives Development International

1/ Of the totals shown for FY 73 and FY 74, third country training accounts for 10 participants, 9 mms and \$17 obligations.

PROJECT PERSONNEL AND PARTICIPANTS
(thousands of U.S. dollars)

Project No. 520-15-150-200.2

TABLE VIII

Project Title: Cooperative Development (Agriculture) Funding Source: ATA Country: GUATEMALA

PERSONNEL & PARTICIPANTS	FY 72		FY 73		FY 74		FY 75	
	O/B	Exp	O/B	Exp	O/B	Exp	O/B	Exp
I. Personnel								
A. U.S. Personnel - Total	2	37	2	40	1	30		
1. Direct/PASA-Subtotal								
2. Contract - Subtotal	2	37	2	40	1	30	4	10
Cooperatives Advisor	x	25	x	28	x	30	4	10
Assistant Cooperatives Advisor	x	12	x	12				
B. Local & TCN - Total	2	23	2	26	2	28		
1. Direct Admin & Clerical - Subtotal								
2. Contract - Subtotal	2	23	2	26	2	28		
Admin & Clerical Secretary	x	6	x	6	x	6		
Professional - TCN Cooperative Management Specialist	x	17	x	20	x	22		
II. Participants - Total	1	-	1	12	2	15	1	16
Long term - Subtotal								
1. New								
2. Continuing								
Short term - Subtotal	1	-	1	12	2	15	1	16

TABLE VI

GUATEMALA

NEW RESOURCE COMMITMENTS BY AREA OF CONCENTRATION
(Grant Obligations/Loan Authorizations/Title II Shipments - \$ Thousands)

Area of Concentration: Social Development

	<u>FY 72</u>	<u>FY 73</u>	<u>FY 74</u>
1. AID administered resources - Total	<u>6,529</u>	<u>8,389</u>	<u>4,484</u>
a. Development Loans - Subtotal	<u>3,400</u>	<u>4,000</u>	<u>-</u>
(1) Rural Health II	3,400		
(2) Industrial Apprenticeship Training		2,000	
(3) Educredito - Scholarship Fund		2,000	
b. Grant Projects - Subtotal	<u>960</u>	<u>1,052</u>	<u>1,174</u>
(1) Educational Development (Primary)			
520-15-690-198.1	187	252	374
(2) Educational Development (University)			
520-15-690-198.2	80	-	-
(3) Population - Family Health <u>1/</u>			
520-15-580-189	693	800	800
c. P.L. 480 Title II Shipments, Voluntary Agencies - Subtotal	<u>2,169</u>	<u>3,337</u>	<u>3,310</u>
(1) CARE	<u>1,467</u>	<u>2,473</u>	<u>2,447</u>
(2) Catholic Relief Service	702	864	863
2. LDC Inputs (Estimated budgetary allocations directly related to social development, excluding foreign development assistance.)	<u>81,500</u>	<u>91,000</u>	<u>100,000</u>
3. Other donor assistance - Total	<u>3,650</u>	<u>584</u>	<u>6,227</u>
a. Bilateral			
(1) Grants <u>2/</u>	195	145	145
b. Multilateral			
(1) Loans <u>3/</u>	3,000	-	6,000
(2) Grants	455	439	82

1/ PN Appropriation.

2/ Exact figures not yet available. Amounts indicated are estimates.
Source: National Planning Council.

3/ Loan figures are derived from GOG presentation to CIAP in March,
1972.

AREA OF CONCENTRATION: SOCIAL DEVELOPMENT

FY 1973 Loan ProgramIndustrial Apprenticeship Training (\$2.0 million)

To be administered by INTECAP (Instituto Técnico de Capacitación y Productividad), this Project will support a three-year amplification of that agency's apprentice-level training activities, concentrating on such industry-related topics as: automotive and other mechanical training; carpentry; cabinetwork; masonry; plumbing; electrical and other construction skills; the operation of machinery in textile and food-processing plants; and industrial sewing. Loan funds will finance the expansion of an existing INTECAP training center in Guatemala City, two new centers in the Capital, and new centers in the Indian Highland city of Quezaltenango, Escuintla on the Pacific Coast, and Chiquimula in the Oriente. These three regional centers will have workshops related to the industry pattern of each area. In addition, it is proposed to set up three mobile units as workshops in mechanics, soldering, and carpentry, to provide instruction in these skills where INTECAP centers are not available.

The value of this Project to the Social Development Sector is that it will contribute to the provision of trained manpower at a lower cost and in less time than is usually realized in the more traditional types of vocational training. It is also contemplated that this Loan will strengthen the institutionalization of INTECAP, whose activities affect a variety of sectors in the Guatemalan economy. For example, the technological development of the agricultural sector is quickly generating a need for non-farm skills in repair and maintenance for farm machinery and implements, a need which can be answered by INTECAP's regional centers and mobile training units. Additionally, INTECAP has surveys underway in a variety of economic areas, attempting to estimate the future demand, by skill, for trained workers in Guatemala City and several larger towns. The kind of information being researched by INTECAP is valuable to Guatemalan planning activities on both a national and regional level.

Educredito - Scholarship Fund (\$2.0 million)

The full amount of this Loan is intended to begin a revolving scholarship fund primarily for students at the university level, and to a lesser degree for students at the secondary and vocational levels. These scholarships will finance studies in

Guatemala as well as abroad; the institutional arrangements for the execution of this Project, though not yet decided, are being discussed with the GOG. The purpose of the Project is to help fill educational gaps in key developmental sectors by increasing educational opportunities and incentives to potential students. It is anticipated that the primary concentration for the scholarship subloans will be for those sectors showing marked manpower deficiencies. This project provides logical support to present developmental activities, in that it will provide a means by which to obtain additional trained manpower in an economy which is continuously generating new demand for a variety of skilled employees. It will lend support to all development activities, industrial and agricultural, which express a need for additional college-educated leadership manpower.

PROJECT BUDGET TABLE
(\$ thousands)

TABLE VII

GUATEMALA

Appropriation: ATA

Financing Dates

Project Title: Educational Development (Primary)

Begin	End
FY 72	FY 74
FY 71	FY 75

Project Number: 520-11-690-198.1

Obligations:
Expenditures:

	Technicians				Participants		Commods.	Other Costs	Total		
	U.S.		Local/TCN		\$	MM				\$	\$
	\$	MM	MM	MM							
FY 1972 Pipeline-Total	10	3	8	12				78	97		
Direct								78	78		
PASA											
Contract	10	3	8	12					12		
FY 1973 Oblig. -Total	124	38	32	54	15	27	3	78	282		
Direct	108	34	6	12	15	27	3	78	210		
PASA											
Contract	16	4	26	42					42		
FY 1973 Expend. -Total	125	38	27	48	8	13	3	78	244		
Direct	108	34	6	12	8	13	3	78	214		
PASA											
Contract	18	4	21	36					42		
6/30/73 Pipeline-Total	8	2	13	19	7	14		78	121		
Direct					7	14		78	99		
PASA											
Contract	8	2	13	19					21		
FY 1974 Oblig. -Total	126	39	45	66	30	60	108	65	374		
Direct	115	36	6	12	30	60	108	65	324		
PASA											
Contract	11	3	39	54					50		
FY 1974 Expend. -Total	128	39	38	57	9	16	70	75	320		
Direct	115	36	6	12	9	16	70	75	275		
PASA											
Contract	13	3	32	45					45		
All Subseq. Obs.-Total											
Direct											
PASA											
Contract											

	Number of US Technicians		Number of Participants		
	Long Term	Short Term	LT New	LT Contg	Short Term
FY1973 Obs.	3	4			8
FY1974 Obs.	3	2	5		

Contract Funding Dates	FY 1972	FY 1973	FY 1974
	From:	1/72	1/73
To:	12/72	12/73	12/74

Contractor: Consultants under grantee personal service contracts.

1/ All third country training.

PROJECT PERSONNEL AND PARTICIPANTS
(thousands of U.S. dollars)

Project No. 520-11-690-198.1

TABLE VIII

Country: GUATEMALA

Funding Source: ATA

Project Title: Educational Development (Primary)

PERSONNEL & PARTICIPANTS	FY 72		FY 73		FY 74		FY 75	
	O/B	Exp	O/B	Exp	O/B	Exp	O/B	Exp
I. Personnel								
A. U.S. Personnel - Total	2	80	3	108	3	115		
1. Direct/PASA-Subtotal	2	80	3	108	3	115		
Education Advisor*	x	39	x	41	x	43		
Program Assistant	x	26	x	29	x	30		
Adult Education Advisor (Retired)		5		38		42		
Education Advisor Contract - Subtotal								
2. Local & TCN - Total	1	6	1	6	1	6		
1. Direct Admin & Clerical - Subtotal	1	6	1	6	1	6		
Administrative Assistant	x	6	x	6	x	6		
2. Contract - Subtotal Admin & Clerical								
Professional - TCN								
II. Participants - Total			5	8	5	9		
Long term - Subtotal								
1. New								
2. Continuing								
Short term - Subtotal			5	8	-	7		

PROJECT BUDGET TABLE
(\$ thousands)

TABLE VII

GUATEMALA

Appropriation: ATA

Financing Dates

Project Title: Educational Development (University)

Begin	End
FY 72	FY 72
FY 71	FY 71

Obligations:

Expenditures:

Project Number: 520-15-690-198.2

	Technicians		Participants		Commod.	Other Costs	Total
	U.S.		Local/TCM				
	\$	MM	MM	MM	\$	\$	\$
<u>FY 1972 Pipeline-Total</u>							
Direct							
PASA							
Contract							
<u>FY 1973 Oblig. -Total</u>							
Direct							
PASA							
Contract							
<u>FY 1973 Expend. -Total</u>							
Direct							
PASA							
Contract							
<u>6/30/73 Pipeline-Total</u>							
Direct							
PASA							
Contract							
<u>FY 1974 Oblig. -Total</u>							
Direct							
PASA							
Contract							
<u>FY 1974 Expend. -Total</u>							
Direct							
PASA							
Contract							
<u>All Subseq. Obs.-Total</u>							
Direct							
PASA							
Contract							

	Number of US Technicians		Number of Participants		
	Long Term	Short Term	LT New	LT Contg.	Short Term
FY1973 Obs.					
FY1974 Obs.					

Contract Funding Dates	FY 1972	FY 1973	FY 1974
	From:		
To:			

Contractor: _____

Project No. 520-15-690-198.2

PROJECT PERSONNEL AND PARTICIPANTS
(thousands of U.S. dollars)

TABLE VIII

Project Title: Educational Development (University) Funding Source: ATA Country: GUATEMALA

PERSONNEL & PARTICIPANTS	FY 72		FY 73		FY 74		FY 75	
	O/B	Exp	O/B	Exp	O/B	Exp	O/B	Exp
I. Personnel								
A. U.S. Personnel - Total								
1. Direct/PASA-Subtotal								
2. Contract - Subtotal								
B. Local & TCN - Total								
1. Direct Admin & Clerical - Subtotal								
2. Contract - Subtotal Admin & Clerical								
Professional - TCN								
II. Participants - Total	2	7		2				
Long term - Subtotal								
1. New								
2. Continuing	2	7		2				
Short term - Subtotal								

PROJECT BUDGET TABLE
(\$ thousands)

TABLE VII

GUATEMALA

Appropriation: PN

Financing Dates

Project Title: Population - Family Health

Obligations:

Begin	End
FY 68	FY 76
FY 68	FY 77

Project Number: 520-15-580-189

Expenditures:

	Technicians				Participants		Commods.	Other Costs	Total
	U.S.		Local/TCN		\$	MM	\$	\$	\$
	\$	MM	MM	MM					
<u>FY 1972 Pipeline-Total</u>	55	9					10	600	665
Direct							10	600	610
PASA									
Contract	55	9							55
<u>FY 1973 Oblig. -Total</u>	109	36	7	24	25	30	10	648	800
Direct	49	24	4	12	25	30	10	648	737
PASA									
Contract	60	12	3	12					63
<u>FY 1973 Expend. -Total</u>	133	39	7	24	20	24	20	700	890
Direct	49	24	4	12	20	24	20	700	793
PASA									
Contract	84	15	3	12					67
<u>6/30/73 Pipeline-Total</u>	30	6			5	6		548	584
Direct					5	6		548	554
PASA									
Contract	30	6							30
<u>FY 1974 Oblig. -Total</u>	122	36	7	24	20	25	10	641	800
Direct	59	24	4	12	20	25	10	641	734
PASA									
Contract	63	12	3	12					66
<u>FY 1974 Expend. -Total</u>	120	37	7	24	19	25	10	420	576
Direct	59	25	4	12	19	25	10	420	512
PASA									
Contract	61	12	3	12					64
<u>All Subseq. Obs.-Total</u>	212	66	16	48	25	30	8	392	653
Direct	120	48	9	24	25	30	8	392	554
PASA									
Contract	92	18	7	24					99

	Number of US Technicians		Number of Participants		
	Long Term	Short Term	LT New	LT Conts	Short Term
FY1973 Obs.	3		1		35
FY1974 Obs.	3			1	25

Contract Funding Dates	FY 1972	FY 1973	FY 1974
	From:	1/72	1/73
To:	12/72	12/73	12/74

Contractor: American Association of Medical Colleges.

1/ Of the totals shown for FY 73 and FY 74, third country training accounts for 60 participants, 31 mms. and \$31 obligations.

TABLE VII A

POPULATION PROJECT BUDGET SUPPLEMENT
(\$ thousands)

(Expenditures against FY 1974 and earlier obligations only)

	Technicians				Participants		Commods.	Other Costs	Total
	U.S.		Local/TCN		\$	MM	\$	\$	\$
	\$	MM	\$	MM					
6/30/74 Pipeline - Total	32	6			6	6		770	808
Direct					6	6		770	776
PASA									
Contract	32	6							32
FY 1975 Expend.-Total	32	6			6	6		400	438
Direct					6	6		400	406
PASA									
Contract	32	6							32
FY 1976 Expend.-Total								370	370
Direct								370	370
PASA									
Contract									
FY 1977 Expend.-Total									
Direct									
PASA									
Contract									
6/30/77 Pipeline-Total									
Direct									
PASA									
Contract									

PROJECT PERSONNEL AND PARTICIPANTS
(thousands of U.S. dollars)

TABLE VIII

Project No. 520-15-580-189

Funding Source: PN Country: GUATEMALA

Project Title: Population - Family Health

PERSONNEL & PARTICIPANTS	FY 72			FY 73			FY 74			FY 75		
	O/B	MMS	Exp	O/B	MMS	Exp	O/B	MMS	Exp	O/B	MMS	Exp
I. Personnel												
A. U.S. Personnel - Total	2	21	85	3	39	127	3	36	122			
1. Direct/PASA-Subtotal	1	9	20	2	24	49	2	24	59			
Population Advisor - PH	x	9	20	x	12	24	x	12	32			
Education	-	-	-	x	12	25	x	12	27			
Program Assistant												
2. Contract - Subtotal	1	12	65	1	15	78	1	12	63	1	12	63
Public Health Advisor	x	12	65		6	40	-	-	-			
Public Health Advisor				x	9	38	x	12	63	x	12	63
B. Local & TCN - Total	1	12	3	2	24	7	2	24	7			
1. Direct Admin & Clerical - Subtotal	1	12	3	1	12	4	1	12	4			
Secretary	x	12	3	x	12	4	x	12	4			
2. Contract - Subtotal				1	12	3	1	12	3			
Admin & Clerical				x	12	3	x	12	3			
Secretary												
Professional - TCN												
II. Participants - Total		2.75	1.5	7	24	20	7	25	19	3	13	11
Long term - Subtotal												
1. New	1	9	5				1	12	7			
2. Continuing												
Short term - Subtotal		2.75	1.5	6	15	15	6	13	12	3	10	9

NARRATIVE

520-15-580-189 - POPULATION - FAMILY HEALTH

The AID program, by increasing its activities in the field of the family planning and rural health services, hopes to achieve an improvement of the general health level by adjusting the population growth rate to the rate at which resources can be developed and by improving health care facilities for the rural areas through the utilization of para-medical personnel, health promoters, and midwives.

The strategy will permit expanded Family Planning Services through the Division of Maternal-Child Health of the Ministry of Public Health and Social Assistance and through the Association for Family Welfare. This program at the moment reaches only approximately 5% of the target population and will be expanded through a program to develop rural health services, through the Ministry of Public Health.

The Guatemalan government has no officially stated demographic policy but supports a National Family Planning Program operated jointly by the Ministry of Health and the Family Welfare Association (IPPF affiliate). In an effort to avoid costly duplication of programs the Ministry and the Association have established an integrated office responsible for publicity, promotion and education on a national level. It is staffed jointly by Ministry and Association personnel and is managed by a board of directors representing both organizations.

A Rapid Feedback Client Record System developed with consulting help of the Center for Disease Control (USPHS) has been functioning since January, 1971. As of May, 1972 56,500 women have enrolled in the National Program of which 50% are currently active.

The Ministry is continuing its expansion and integration of family planning services into Maternal-Child Health clinics within Regional Hospitals bringing the total of Ministry operated clinics to 75 all outside of the Capital. The Association maintains 9 Capital City clinics which account for approximately one half of all new acceptors in the National Program.

The Pathfinder Fund has offered financing for a Male Contraceptive Information project and a mass communications campaign which will be implemented by the Association.

TABLE VI

GUATEMALA

NEW RESOURCE COMMITMENTS BY AREA OF CONCENTRATION
 (Grant Obligations/Loan Authorizations/Title II Shipments - \$ Thousands)

Area of Concentration: Sub-regional Development

	<u>FY 72</u>	<u>FY 73</u>	<u>FY 74</u>
1. AID administered resources - Total	<u>103</u>	<u>285</u>	<u>3,668</u>
a. Development Loans - Subtotal	<u>-</u>	<u>-</u>	<u>3,500</u>
(1) Small Municipalities Development Fund II			3,500
b. Grant Projects - Subtotal	<u>103</u>	<u>285</u>	<u>168</u>
(1) Public Administration (Municipal) - 520-11-790-176.2	103	285	168
2. LDC Inputs (Estimated budgetary allocations directly related to sub-regional development, excluding foreign development assistance.)	<u>900</u>	<u>900</u>	<u>1,600</u>
3. Other donor assistance - Total	<u>24</u>	<u>8,109</u>	<u>-</u>
a. Bilateral			
(1) Grants	-	-	-
b. Multilateral			
(1) Loans <u>1/</u>	-	8,000	-
(2) Grants	24	109	-

1/ Loan figures derived from GOG presentation to CIAP in March, 1972.

AREA OF CONCENTRATION: SUB-REGIONAL DEVELOPMENT

1974 Loan Program

INFOM II (\$3.5 million)

This Project will be an amplification of the program of public works in small municipalities begun with AID Loan 520-L-017. Loan funds will provide investment for a variety of public works projects, including water systems, market facilities, and slaughterhouses. Included in this second loan is assistance to small projects of a "community development" nature currently receiving limited financing from the AID/G Special Development Fund (grant) and the GOG.

This Loan is directly related to Guatemala's development goal of lessening the drift of population to the capital. Improvement of sanitary and other basic facilities in 3rd and 4th class municipalities will be a stimulus for people to remain in their towns. Additionally, this program augments the efforts of the two Rural Health Services Loans.

PROJECT BUDGET TABLE
(\$ Thousands)

TABLE VII

GUATEMALA

Appropriation: ATA

Financing Dates

Project Title: Public Administration (Municipal)

Begin	End
FY 73	FY 76
FY 73	FY 76

Project Number: 520-11-790-176.2

Obligations:
Expenditures:

	Technicians		Participants		Commods.	Other Costs	Total
	U.S.	Local/TCN					
	\$	MM	\$	MM	\$	\$	\$
<u>FY 1972 Pipeline-Total</u>	16	11				79	95
Direct						79	79
PASA							
Contract	16	11					16
<u>FY 1973 Oblig. -Total</u>	19	12	3	12	15	12	248
Direct			3	12	15	12	248
PASA							
Contract	19	12					19
<u>FY 1973 Expend. -Total</u>	18	12	3	12	12	10	226
Direct			3	12	12	10	226
PASA							
Contract	18	12					18
<u>6/30/73 Pipeline-Total</u>	17	11			3	2	101
Direct					3	2	101
PASA							
Contract	17	11					17
<u>FY 1974 Oblig. -Total</u>	20	12	3	12	15	12	14
Direct			3	12	15	12	14
PASA							
Contract	20	12					20
<u>FY 1974 Expend. -Total</u>	20	12	3	12	16	13	14
Direct			3	12	16	13	14
PASA							
Contract	20	12					20
<u>All Subseq. Obs.-Total</u>	30	18	5	18	10	8	86
Direct			5	18	10	8	86
PASA							
Contract	30	18					30

	Number of US Technicians		Number of Participants		
	Long Term	Short Term	LT New	LT Contg	Short Term
FY1973 Obs.	1				10
FY1974 Obs.	1				10

Contract Funding Dates	FY 1972	FY 1973	FY 1974
	From:	4/72	4/73
To:	4/73	4/74	4/75

Contractor: James Willet, Grantee P.S.C.

1/ All short term participant training to be conducted in third countries.

Project No. 520-11-790-176.2

PROJECT PERSONNEL AND PARTICIPANTS
(thousands of U.S. dollars)

TABLE VIII

Project Title: Public Administration (Municipal) Funding Source: ATA Country: GUATEMALA

PERSONNEL & PARTICIPANTS	FY 72			FY 73			FY 74			FY 75		
	O/B	Mms	Exp									
I. Personnel												
A. U.S. Personnel - Total	-	-	-	-	-	-	-	-	-	-	-	-
1. Direct/PASA-Subtotal												
2. Contract - Subtotal												
B. Local & TCN - Total				1	12	3	1	12	3			
1. Direct Admin & Clerical - Subtotal				1	12	3	1	12	3			
Secretary				x	12	3	x	12	3			
2. Contract - Subtotal												
Admin & Clerical												
Professional - TCN												
II. Participants - Total				2	10	12	2	13	16	1	2	2
Long term - Subtotal												
1. New												
2. Continuing												
Short term - Subtotal				2	10	12	2	13	16	1	2	2

TABLE VI

GUATEMALANEW RESOURCE COMMITMENTS BY AREA OF CONCENTRATION
(Grant Obligations/Loan Authorizations/Title II Shipments - \$ Thousands)Area of Concentration: Industry/Exports/Tourism/Capital Markets

	<u>FY 72</u>	<u>FY 73</u>	<u>FY 74</u>
1. AID administered resources - Total	<u>5,053</u>	<u>3,039</u>	<u>-</u>
a. Development Loans - Subtotal	<u>5,000</u>	<u>3,000</u>	<u>-</u>
(1) Tikal National Park		3,000	
(2) Private Industrial Development Bank (FIASA)	5,000		
b. Grant Projects - Subtotal	<u>53</u>	<u>39</u>	<u>-</u>
(1) Export Development - 520-15-290-201	53	39	-
2. LDC Inputs (Estimated budgetary allocations directly related to industry/exports/tourism/ capital markets, excluding foreign develop- ment assistance.)	<u>1,500</u>	<u>2,000</u>	<u>2,200</u>
3. Other donor assistance - Total	<u>254</u>	<u>3,674</u>	<u>5,348</u>
a. Bilateral			
(1) Grants <u>1/</u>	25	25	10
b. Multilateral			
(1) Loans <u>2/</u>	-	3,056	5,000
(2) Grants	229	593	338

1/ Exact figures not yet available. Amounts indicated are estimates.
Source: National Planning Council.

2/ Loan figures are derived from GOG presentation to CIAP in March,
1972.

AREA OF CONCENTRATION: INDUSTRY / EXPORTS / TOURISM SECTOR

FY 1973 Loan ProgramTikal National Park (\$3.0 million)

This Loan will be a part of a larger comprehensive plan for the development of Tikal National Park as a primary attraction for international tourism and a cultural and economic asset to Guatemala. This Project is presently being considered for financing by IDB and CABEI and the ultimate lender will be determined after the completion of a comprehensive feasibility study including all technical aspects and alternative investment schedules. Bilateral funds may be requested for an as yet undetermined portion of work within the Park, consisting of protection and consolidation of the ruins; establishment of a trail system; the development of an "interpretive" program for visitors; training of Park guides and technicians; and the construction of a Visitor Center, expansion of the Museum, reconstruction of a group of Mayan houses, and the construction of a Lodge and cabins, camping areas, comfort stations, sewage system, an electric plant, a maintenance area, and employee housing. As part of the Industry/Export/Tourism Sector, the development of Tikal National Park will augment Guatemala's attraction to tourists as well as complement the other touristic areas of the country. It will also contribute to the strengthening of this Sector through its generation of employment and foreign exchange receipts.

PROJECT BUDGET TABLE
(\$ thousands)

TABLE VII

GUATEMALA
Project Title: Export Development
Project Number: 520-15-290-201

Appropriation: ATA

Financing Dates

	Begin	End
Obligations:	FY 70	FY 73
Expenditures:	FY 70	FY 74

	Technicians		Participants		Commods.	Other Costs	Total
	U.S.		Local/TCN				
	\$	MM	\$	MM			
<u>FY 1972 Pipeline-Total</u>	43	12					43
Direct							
PASA	43	12					43
Contract							
<u>FY 1973 Oblig. -Total</u>			10	24	20	10	39
Direct			10	24	20	10	39
PASA							
Contract							
<u>FY 1973 Expend. -Total</u>	43	12	10	24	20	10	62
Direct			10	24	20	10	39
PASA	43	12					43
Contract							
<u>6/30/73 Pipeline-Total</u>							
Direct							
PASA							
Contract							
<u>FY 1974 Oblig. -Total</u>							
Direct							
PASA							
Contract							
<u>FY 1974 Expend. -Total</u>							
Direct							
PASA							
Contract							
<u>All Subseq. Obs.-Total</u>							
Direct							
PASA							
Contract							

	Number of US Technicians		Number of Participants		
	Long Term	Short Term	LT New	LT Conts	Short Term
FY1973 Obs.					11
FY1974 Obs.					

PASA Contract Funding Dates	FY 1972	FY 1973	FY 1974
	From:	6/72	From:
To:	6/73	To:	To:

Contractor: Agency: Department of Commerce

1/ All third country training.

Project No. 520-15-290-201

PROJECT PERSONNEL AND PARTICIPANTS
(thousands of U.S. dollars)

TABLE VIII

Project Title: Export Development

Funding Source: ATA

Country: GUATEMALA

PERSONNEL & PARTICIPANTS	FY 72		FY 73		FY 74		FY 75	
	O/B	Exp	O/B	Exp	O/B	Exp	O/B	Exp
I. Personnel								
A. U.S. Personnel - Total	1	37	1	42	-	-		
1. Direct/PASA-Subtotal	1	37	1	42	-	-		
Private Enterprise Adv. Export	x	37	x	42	-	-		
2. Contract - Subtotal								
B. Local & TCN - Total	2	9	2	10	-	-		
1. Direct Admin & Clerical - Subtotal	2	9	2	10	-	-		
Administration Assistant	x	6	x	7	-	-		
Secretary	x	3	x	3	-	-		
2. Contract - Subtotal								
Admin & Clerical								
Professional - TCN								
II. Participants - Total				20				
Long term - Subtotal				20				
1. New								
2. Continuing								
Short term - Subtotal				10				

GUATEMALANEW RESOURCE COMMITMENTS OUTSIDE AREAS OF CONCENTRATION
(Loan Authorizations/Grant Obligations - \$ Thousands)Development Planning, Financing and Administration^{1/}

	<u>FY 72</u>	<u>FY 73</u>	<u>FY 74</u>
TOTAL	<u>371</u>	<u>1,289</u>	<u>3,292</u>
Development Loans			
1. Property Tax Development II		1,000	
2. Feasibility Studies and Surveys III			3,000
Grant Projects (Funding Source-ATA) - Subtotal	<u>371</u>	<u>289</u>	<u>292</u>
1. Development Planning & Investment - 520-11-720-185	155	127	133
2. Tax Administration - 520-11-790-199	150	162	159
3. Public Administration (National) 520-11-790-176.1	66	-	-

^{1/} These projects are concerned with the planning, financing, and administration of Guatemala's development program. They thus support projects in the four areas of concentration.

PROGRAMS OUTSIDE AREAS OF CONCENTRATION

FY 1973-1974 Loan ProgramProperty Tax II (\$1.0 million)

This loan is contemplated to be a continuation of the Project financed under Loan 520-L-014, Property Tax I, with the project area expanded to include Guatemala City and other selected areas not included under the first Loan. Specifically, funds will be used to assist the GOG in the tax mapping and appraisal of the designated territory as well as in the improvement of real property tax assessment and collection procedures. In conjunction with the first loan, this Project is intended to provide the basis and stimulus for an improved, more equitable, and continuing real property tax system for all of Guatemala. Such a system is vital to a government's sound financial administration since an important requisite to an ongoing national development program is increasing government revenue. This Loan is justified by its overall financial contribution to development projects in all sectors.

Feasibility Studies and Surveys III (\$3.0 million)

This Loan will be a continuation of the program of feasibility studies carried out by the Planning Council under AID Loan 520-L-008 and 520-L-016. It is intended to be used for the identification of possible Loan Projects for the late 1970's.

This Project is expected to contribute to and improve the country's development planning process as well as provide background information for future AID/Guatemala programs.

PROJECT ACTIVITIES OUTSIDE AREAS OF CONCENTRATION

Justification for Continuation

520-11-720-185 - Development Planning and Investment

520-11-790-199 - Tax Administration

One of the basic objectives of the AID program in Guatemala is to help the Government play a more dynamic role in the economic and social development process. As has been noted elsewhere in this presentation, the bulk of AID assistance is directed toward assisting the Government in certain selected sectors. The Development Planning and the Tax Administration projects are broader than our other projects in that they (the former) serve all sectors of activity.

The purpose of USAID participation in these two projects is to assist the GOG to increase its capacity to design feasible, consistent economic plans and to generate the funds necessary to carry out those plans. It is the first responsibility of the planning organizations which AID seeks to strengthen (the National Economic Planning Council and Ministerial planning units) to design a set of national and sector policies which set the stage for private and public development projects. These organizations must also design a set of complementary public sector projects for domestic and foreign financing, and later they must play a major role in project coordination and evaluation. The planning units are thus an essential vehicle for increasing the potential effectiveness of the Government in the development process.

Good plans are necessary but not sufficient criteria for promoting development. Obviously, the availability of human and financial resources to carry out the plans are other prerequisites. When human resources are in short supply, AID attempts through its projects to assist the Government to overcome those shortages. AID projects also provide financial assistance, but in all sectors of activity the major financial burden falls on the Guatemalan Government. Taxes provide the major source of government funds, and the tax system in Guatemala is such that the growth in the tax revenue will not necessarily keep pace with needs nor with the growth in GDP. Without reforms in tax administration the Government would be forced to play a diminishing role in development and would find it increasingly difficult to finance its current activities much less invest in new ones. Project 199 is helping the GOG to overcome this financial constraint.

In conclusion, the Development Planning and Tax Administration projects are among the most important activities in which the

USAID is involved. Without continued progress in planning and taxation, the feasibility of the Guatemalan Government playing a leading role in the development process - and AID contributing thereto - would be greatly diminished.

PROJECT BUDGET TABLE
(\$ thousands)

TABLE VII

GUATEMALA

Appropriation: ATA

Financing Dates

Project Title: Development Planning & Investment

	Begin	End
Obligations:	FY 68	FY 75
Expenditures:	FY 68	FY 76

Project Number: 520-11-720-185

	Technicians		Participants		Commods.	Other Costs	Total
	U.S.		Local/TCN				
	\$	MM	\$	MM			
<u>FY 1972 Pipeline-Total</u>	26	7				38	72
Direct						12	20
PASA	5	2					5
Contract	21	5				26	47
<u>FY 1973 Oblig. -Total</u>			12	24		50	127
Direct			12	24		50	127
PASA							
Contract							
<u>FY 1973 Expend. -Total</u>	26	7	12	24		46	112
Direct			12	24		23	63
PASA	5	2					5
Contract	21	5				23	44
<u>6/30/73 Pipeline-Total</u>						42	87
Direct						39	84
PASA							
Contract						3	3
<u>FY 1974 Oblig. -Total</u>			12	24		50	133
Direct			12	24		50	133
PASA							
Contract							
<u>FY 1974 Expend. -Total</u>			12	24		58	137
Direct			12	24		55	134
PASA							
Contract						3	3
<u>All Subseq. Obs.-Total</u>			12	24		40	80
Direct			12	24		40	80
PASA							
Contract							

	Number of US Technicians		Number of Participants		
	Long Term	Short Term	LT New	LT Contg	Short Term
FY1973 Obs.			7	1	5
FY1974 Obs.			2	7	5

Contract Funding Dates	FY 1972	FY 1973	FY 1974
	From:	6/72	From:
To:	6/73	To:	To:

Contractor: 2 consultants under grantee P.S.C.'s

1/ Of the totals shown for FY 73 and FY 74, third country training accounts for 6 short-term participants, 10 mms and \$12 obligations.

5

Project No. 520-11-720-185

PROJECT PERSONNEL AND PARTICIPANTS
(thousands of U.S. dollars)

TABLE VIII

Project Title: Development Planning and Investment Funding Source: ATA Country: GUATEMALA

PERSONNEL & PARTICIPANTS	FY 72		FY 73		FY 74		FY 75	
	O/B	MMS	O/B	MMS	O/B	MMS	O/B	MMS
I. Personnel								
A. U.S. Personnel - Total		10	21	11				
1. Direct/PASA-Subtotal		7	16	-	-	-	-	-
Agricultural Economist		5	11	-	-	-	-	-
2. PASA		2	5	2	5			
Social Security Consult.		3	5	9	22			
2. Contract - Subtotal		2	4	4	10			
Consultant, Economist		1	1	5	12			
Consultant, Economist		2	11	2	12	2	12	12
B. Local & TCN - Total	2	24	11	24	12	2	24	12
1. Direct Admin & Clerical - Subtotal	2	24	11	24	12	2	24	12
Administrative Specialist	X	12	7	12	8	X	12	8
Secretary	X	12	4	12	4	X	12	4
2. Contract - Subtotal								
Admin & Clerical								
Professional - TCN								
II. Participants - Total	2	38	38	9	49	11	106	67
Long term - Subtotal								
1. New				7	32	2	24	8
2. Continuing	2	24	12	1	9	7	74	50
Short term - Subtotal		14	26	1	8	2	8	9

PROJECT BUDGET TABLE
(\$ thousands)

TABLE VII

GUATEMALA
Project Title: Tax Administration
Project Number: 520-11-790-199

Appropriation: ATA

Financing Dates

Obligations:
Expenditures:

Begin	End
FY 72	FY 75
FY 72	FY 76

	Technicians		Participants		Commods.	Other Costs	Total
	U.S.		Local/TCN				
	\$	MM	\$	MM			
FY 1972 Pipeline-Total	75	19			6	7	89
Direct			1	1			14
PASA	75	19			6	7	75
Contract							
FY 1973 Oblig. -Total	129	33	31	30		2	162
Direct			31	30		2	33
PASA	129	33					129
Contract							
FY 1973 Expend. -Total	135	34	30	29	6	7	174
Direct			30	29	6	7	39
PASA	135	34					135
Contract							
6/30/73 Pipeline-Total	69	17	2	2		2	77
Direct			2	2		2	8
PASA	69	17					69
Contract							
FY 1974 Oblig. -Total	132	30	25	19		2	159
Direct			25	19		2	27
PASA	132	30					132
Contract							
FY 1974 Expend. -Total	130	30	26	20		3	161
Direct			26	20		3	31
PASA	130	30					130
Contract							
All Subseq. Obs. -Total	45	12	14	5		2	61
Direct			14	5		2	16
PASA	45	12					45
Contract							

	Number of US Technicians		Number of Participants		
	Long Term	Short Term	LT New	LT Contg	Short Term
FY1973 Obs.	2	3			8
FY1974 Obs.	2	2			6

PASA Contract Funding Dates	FY 1972	FY 1973	FY 1974
	From:	1/72	1/73
To:	12/72	12/73	12/74

Contractor: Participating Agency: Internal Revenue Service

1/ All U.S. Training

PROJECT PERSONNEL AND PARTICIPANTS
(thousands of U.S. dollars)

Project No. 520-11-790-199

Funding Source: ATA Country: GUATEMALA

Project Title: Tax Administration

PERSONNEL & PARTICIPANTS	FY 72		FY 73		FY 74		FY 75	
	O/B	MMS	O/B	MMS	O/B	MMS	O/B	MMS
I. Personnel								
A. U.S. Personnel - Total	3	27	2	33	2	30		
1. Birect/PASA - Subtotal	3	27	2	33	2	30		
Public Administration Advisor, Tax*	x	12	x	12	x	12		
Public Administration Advisor, Tax	x	6	x	12	x	12		
Document Processing Advisor		4		3		3		
Collections Advisor	x	3		3		3		
Alcohol & Tobacco Advisor		2		3		3		
General Management Advisor								
2. Contract - Subtotal								
B. Local & TCN - Total								
1. Direct Admin & Clerical - Subtotal								
2. Contract - Subtotal Admin & Clerical								
Professional - TCN								
II. Participants - Total	4	15	8	29	6	20	3	14
Long term - Subtotal		14.1		30.0		26		5
1. New								
2. Continuing								
Short term - Subtotal	4	15	8	29	6	20	3	14
		14.1		30.0		26		5

PROJECT BUDGET TABLE
(\$ thousands)

TABLE VII

GUATEMALA
Project Title: Public Administration
(National)
Project Number: 520-11-790-176.1

Appropriation: ATA

Financing Dates

Obligations:
Expenditures:

Begin	End
FY 72	FY 72
FY 72	FY 72

	Technicians		Participants		Commods.	Other Costs	Total
	U.S.	Local/TCN					
	\$	MM	\$	MM	\$	\$	\$
<u>FY 1972 Pipeline-Total</u>							
Direct	-0-		-0-		-0-		56
PASA							56
Contract							
<u>FY 1973 Oblig. -Total</u>							
Direct							
PASA							
Contract							
<u>FY 1973 Expend. -Total</u>							31
Direct							31
PASA							
Contract							
<u>6/30/73 Pipeline-Total</u>							
Direct							
PASA							
Contract							
<u>FY 1974 Oblig. -Total</u>							
Direct							
PASA							
Contract							
<u>FY 1974 Expend. -Total</u>							25
Direct							25
PASA							
Contract							
<u>All Subseq. Obs.-Total</u>							
Direct							
PASA							
Contract							

	Number of US Technicians		Number of Participants		
	Long Term	Short Term	LT New	LT Contc	Short Term
FY1973 Obs.					
FY1974 Obs.					

Contract Funding Dates	FY 1972	FY 1973	FY 1974
	From:	From:	From:
	To:	To:	To:

Contractor: _____

PROJECT PERSONNEL AND PARTICIPANTS
(thousands of U.S. dollars)

TABLE VIII

Project No. 520-11-790-176.1

Project Title: Public Administration (National) Funding Source: ATA Country: GUATEMALA

PERSONNEL & PARTICIPANTS	FY 72		FY 73		FY 74		FY 75	
	O/B	MMS	O/B	MMS	O/B	MMS	O/B	MMS
I. Personnel								
A. U.S. Personnel - Total		4		14				
1. Direct/PASA-Subtotal		4		14				
Multisector Officer*		4		14				
2. Contract - Subtotal								
B. Local & TCN - Total	1	12		3				
1. Direct Admin & Clerical - Subtotal	1	12		3				
Secretary	X	12		3				
2. Contract - Subtotal Admin & Clerical								
Professional - TCN								
II. Participants - Total								
Long term - Subtotal								
1. New								
2. Continuing								
Short term - Subtotal								

TABLE VI A-1

GUATEMALAOTHER RESOURCE COMMITMENTS OUTSIDE AREAS OF CONCENTRATION
(Grant Obligations - \$ Thousands)

	<u>FY 72</u>	<u>FY 73</u>	<u>FY 74</u>
Total	<u>896</u>	<u>823</u>	<u>578</u>
Grant Projects (Funding Source-ATA)			
1. Community Leadership - 520-11-810-187	205	208	161
2. Special Development Activities - 520-15-998-145	99	30	30
3. Public Safety - 520-11-710-077	456	477	275
4. Labor Leadership - 520-15-490-184	136	108	112
* Technical Support - 520-11-999-000	(694)	(776)	(804)

* Consists entirely of "Type B" costs.

PROJECT ACTIVITIES OUTSIDE AREAS OF CONCENTRATION

Justification for Continuation

520-11-810-187 - Community Leadership

In many ways this project relates both to the Rural Development and the Social Development areas of concentration. But because it has implications for both sectors and also because it is unique in concentrating on institutional development in the private sector, it is being treated in a non-sector category, for purposes of this presentation.

This continuing project, which has now been in operation for several years and has developed considerable momentum, was originally planned to support, strengthen and encourage developmental activities of various private sector organizations whose efforts transcended traditional charitable pursuits and contributed directly to national developmental objectives. More recently, on the basis of past experience, the project has been sharpened and reduced in scope from its original form, although the main objective -- expansion of private sector efforts in support of development -- remains unchanged.

In its revised form, the project is now aimed more specifically at one, or possibly two, major private organizations in the country whose work is most directly related to and connected with the objectives of Rural Development and Social Development and whose activities are most directly concerned with assistance to or development of the rural economy and rural family life. These organizations, one in particular, have now been judged to have the greatest impact and the greatest potential for attaining self-sufficiency within a reasonable period of time. Other organizations, although in themselves useful in carrying out desirable works, are being eliminated from the project simply on the grounds that self-sufficiency is not likely to occur within the foreseeable future.

In assisting and strengthening these organizations, the main thrust of the project is also being shifted from one of financial support to one of more advisory assistance, particularly in the area of financial analysis and the development of means by which self-sufficiency can be obtained. In this process, it is planned that assistance will be given in fund raising techniques to maximize the involvement and participation of the private sector in development.

Given the momentum which the project has achieved and the decision to concentrate on a limited number of groups, it is now anticipated that the project can achieve its limited objectives within a reasonable time period, perhaps somewhat sooner than the time originally forecast.

PROJECT BUDGET TABLE
(\$ thousands)

TABLE VII

GUATEMALA

Appropriation: ATA

Financing Dates

Project Title: Community Leadership

Obligations:

<u>Begin</u>	<u>End</u>
FY 67	FY 75

Project Number: 520-11-810-187

Expenditures:

FY 67	FY 75
-------	-------

	Technicians				Participants		Commods.	Other Costs	Total
	U.S.		Local/TCN		\$	MM	\$	\$	\$
	\$	MM		MM					
<u>FY 1972 Pipeline-Total</u>								67	67
Direct								67	67
PASA									
Contract									
<u>FY 1973 Oblig. -Total</u>	95	36	4	12				109	208
Direct	95	36	4	12				109	208
PASA									
Contract									
<u>FY 1973 Expend. -Total</u>	95	36	4	12				117	216
Direct	95	36	4	12				117	216
PASA									
Contract									
<u>6/30/73 Pipeline-Total</u>								59	59
Direct								59	59
PASA									
Contract									
<u>FY 1974 Oblig. -Total</u>	50	24	5	12				106	161
Direct	50	24	5	12				106	161
PASA									
Contract									
<u>FY 1974 Expend. -Total</u>	50	24	5	12				109	164
Direct	50	24	5	12				109	164
PASA									
Contract									
<u>All Subseq. Obs.-Total</u>	25	12	5	12				30	60
Direct	25	12	5	12				30	60
PASA									
Contract									

	Number of US Technicians		Number of Participants		
	Long Term	Short Term	LT New	LT Contg	Short Term
FY1973 Obs.	3				
FY1974 Obs.	2				

Contract Funding Dates	FY 1972	FY 1973	FY 1974
	From: _____ To: _____	From: _____ To: _____	From: _____ To: _____

Contractor: _____

PROJECT ACTIVITIES OUTSIDE AREAS OF CONCENTRATION

Justification for Continuation

520-15-998-145 - Special Development Activities

The Special Development Activities project will be continued at a reduced level estimated at \$30,000 in FY 74. It will serve the following established purposes for which it was originally conceived and which remain as important as before: 1) The SDA Fund will be used to assist small-scale, high-impact projects of various kinds which cannot be funded through other AID Mission activities but which merit support and provide an effective demonstration of official U.S. goodwill; 2) Secondly, the SDA project will serve as a discretionary fund for the support of developmental activities deemed important to the U.S. interest.

PROJECT BUDGET TABLE
(\$ thousands)

TABLE VII

GUATEMALA

Appropriation: ATA

Financing Dates

Project Title: Special Development Activities

	<u>Begin</u>	<u>End</u>
Obligations:	FY 63	-
Expenditures:	FY 63	-

Project Number: 520-15-998-145

Obligations:
Expenditures:

	Technicians		Participants		Commods.	Other Costs	Total
	U.S.	Local/TCN					
	\$	MM	\$	MM	\$	\$	\$
<u>FY 1972 Pipeline-Total</u>							
Direct							
PASA							
Contract							
<u>FY 1973 Oblig. -Total</u>						30	30
Direct						30	30
PASA							
Contract							
<u>FY 1973 Expend. -Total</u>						30	30
Direct						30	30
PASA							
Contract							
<u>6/30/73 Pipeline-Total</u>							
Direct							
PASA							
Contract							
<u>FY 1974 Oblig. -Total</u>						30	30
Direct						30	30
PASA							
Contract							
<u>FY 1974 Expend. -Total</u>						30	30
Direct						30	30
PASA							
Contract							
<u>All Subseq. Obs.-Total</u>						-	-
Direct							
PASA							
Contract							

	Number of US Technicians		Number of Participants		
	Long Term	Short Term	Lt New	Lt Contg	Short Term
FY1973 Obs.					
FY1974 Obs.					

Contract Funding Dates	FY 1972	FY 1973	FY 1974
	From:		
To:			

Contractor: _____

PROJECT ACTIVITIES OUTSIDE AREAS OF CONCENTRATION

Justification for Continuation

520-11-710-077 - Public Safety

This project is being phased out over a three-year period beginning in late FY 1972 with a reduction from 7 to 6 public safety advisors. The phaseout plan is designed to ensure that the improvements achieved to date through USAID-GOG collaboration remain an integral part of the GOG civil security organizations. Particular emphasis is being given to attainment of GOG self sufficiency in providing for the needs of its security forces through encouraging adequate budgetary allocations for purchase of equipment and spare parts. Another key element of the project is the new Police Academy and maintenance facility, to be completed in 1973 through an AID Capital Assistance Grant. Continued technical assistance through FY 1975 is essential to assure effective functioning of the training and equipment maintenance programs.

The Public Safety project supports GOG civil security forces in their task of maintaining an environment favorable to orderly economic, political and social development. The security forces control terrorist activities of extremist groups as well as combatting criminal activity.

PROJECT BUDGET TABLE
(\$ thousands)

TABLE VII

GUATEMALA

Appropriation: ATA

Financing Dates

Project Title: Public Safety

Obligations:

Begin	End
FY 57	FY 75
FY 57	FY 76

Project Number: 520-11-710-077

Expenditures:

	Technicians		Participants		Commods.	Other Costs	Total
	U.S.	Local/TCN					
	\$	MM	MM	MM	\$	\$	\$
<u>FY 1972 Pipeline-Total</u>				14	24	111	125
Direct				14	24	111	125
PASA							
Contract							
<u>FY 1973 Oblig. -Total</u>	216	66	24	48	60	82	175
Direct	216	66	24	48	60	82	175
PASA							
Contract							
<u>FY 1973 Expend. -Total</u>	216	66	24	48	64	93	200
Direct	216	66	24	48	64	93	200
PASA							
Contract							
<u>6/30/73 Pipeline-Total</u>				10	14	85	96
Direct				10	14	85	96
PASA							
Contract							
<u>FY 1974 Oblig. -Total</u>	157	42	26	48	60	79	30
Direct	157	42	26	48	60	79	30
PASA							
Contract							
<u>FY 1974 Expend. -Total</u>	157	42	26	48	60	81	101
Direct	157	42	26	48	60	81	101
PASA							
Contract							
<u>All Subseq. Obs. -Total</u>	55	12	19	36	60	72	10
Direct	55	12	19	36	60	72	10
PASA							
Contract							

	Number of US Technicians		Number of Participants		
	Long Term	Short Term	LT New	LT Contg	Short Term
FY1973 Obs.	5	1			30
FY1974 Obs.	3	1			30

Contract Funding Dates	FY 1972	FY 1973	FY 1974
	From:		
To:			

Contractor: _____

1/ All U.S. Training.

PROJECT PERSONNEL AND PARTICIPANTS
(thousands of U.S. dollars)

TABLE VIII

Project No. 520-11-710-077

Country: GUATEMALA

Funding Source: ATA

Project Title: Public Safety

PERSONNEL & PARTICIPANTS	FY 72			FY 73			FY 74			FY 75		
	O/B	MMS	Exp									
I. Personnel	6	83	251	5	66	216	3	42	157			
A. U.S. Personnel - Total	6	83	251	5	66	216	3	42	157			
1. Direct/RASA - Subtotal	x	12	51	x	12	51	x	12	54			
Public Safety Officer *		11	25	-	-	-		-	-			
Public Safety Program Analyst	x	12	32	x	12	34	x	12	37			
Public Safety Advisor; Training	x	12	41	x	12	42	x	12	45			
Public Safety Advisor, Training	x	12	35	x	12	36	x	6	21			
Public Safety Equip. Adv. Auto	x	12	30	-	6	15	-	-	-			
Public Safety Advisor	x	12	37	x	12	38	-	-	-			
P.S. E/TP Eng. Advisor, Tele												
2. Contract - Subtotal	-	-	-	-	-	-	-	-	-			
B. Local & TCN - Total	4	48	23	4	48	24	4	48	26			
1. Direct Admin &	4	48	23	4	48	24	4	48	26			
Clerical - Subtotal												
Administration Specialist	x	12	8	x	12	9	x	12	9			
Training Specialist	x	12	7	x	12	7	x	12	8			
Secretary	x	12	4	x	12	4	x	12	5			
Secretary	x	12	4	x	12	4	x	12	4			
2. Contract - Subtotal												
Admin & Clerical												
Professional - TCN												
II. Participants - Total	10	155	83	6	93	64	7	81	60	4	75	62
Long term - Subtotal												
1. New												
2. Continuing												
Short term - Subtotal	10	155	83	6	93	64	7	81	60	4	75	62

PROJECT ACTIVITIES OUTSIDE AREAS OF CONCENTRATION

Justification for Continuation

520-15-490-184 - Labor Leadership

This project, initiated in FY 1957, does not contribute directly to AID/Host Government goals in any of the Areas of Concentration described in the FY 1974 Development Assistance Plan. It is, instead, directed toward a Latin American objective of A.I.D., the development of a strong, democratic, free labor movement in the region in response to Section 281 (Title IX) and Section 601 of the Foreign Assistance Act. The project consists entirely of a contract with the American Institute for Free Labor Development to carry out courses for leaders and members of labor organizations. Some instructors for the courses are provided by the Guatemalan Ministry of Labor. AID is the only foreign agency providing assistance for this type of program.

PROJECT BUDGET TABLE
(\$ thousands)

TABLE VII

GUATEMALA

Project Title: Labor Leadership

Project Number: 520-15-490-184

Appropriation: ATA

Financing Dates

	Begin	End
Obligations:	FY 67	FY 75
Expenditures:	FY 67	FY 76

	Technicians				Participants		Commods.	Other Costs	Total		
	U.S.		Local/TCN		\$	MM				\$	\$
	\$	MM	MM	MM							
<u>FY 1972 Pipeline-Total</u>	26	9	18	9	1	5		39	84		
Direct											
PASA											
Contract	26	9	18	9	1	5		39	84		
<u>FY 1973 Oblig. -Total</u>	32	12	21	72	7	18		48	108		
Direct											
PASA											
Contract	32	12	21	72	7	18		48	108		
<u>FY 1973 Expend. -Total</u>	32	12	22	72	6	14		50	110		
Direct											
PASA											
Contract	32	12	22	72	6	14		50	110		
<u>6/30/73 Pipeline-Total</u>	26	9	17	9	2	4		37	82		
Direct											
PASA											
Contract	26	9	17	9	2	4		37	82		
<u>FY 1974 Oblig. -Total</u>	33	12	22	72	7	18		50	112		
Direct											
PASA											
Contract	33	12	22	72	7	18		50	112		
<u>FY 1974 Expend. -Total</u>	34	12	22	72	8	20		52	116		
Direct											
PASA											
Contract	34	12	22	72	8	20		52	116		
<u>All Subseq. Obs. -Total</u>	34	12	23	72	8	20		51	116		
Direct											
PASA											
Contract	34	12	23	72	8	20		51	116		

	Number of US Technicians		Number of Participants		
	Long Term	Short Term	LT New	LT Contg	Short Term
FY1973 Obs.	1				7
FY1974 Obs.	1				7

1/

Contract Funding Dates	FY 1972	FY 1973	FY 1974
	From: 2/72 To: 4/73	From: 4/73 To: 3/74	From: 4/74 To: 3/75

Contractor: A.I.F.L.D.

1/ Of the totals shown for FY 73 and FY 74, third country training accounts for 3 participants, 16 mas and \$7 obligations.

TABLE VIII

PROJECT PERSONNEL AND PARTICIPANTS
(thousands of U.S. dollars)

Project No. 520-15-490-184

Funding Source: ATA Country: GUATEMALA

Project Title: Labor Leadership

PERSONNEL & PARTICIPANTS	FY 72			FY 73			FY 74			FY 75		
	O/B	MMS	Exp									
I. Personnel												
A. U.S. Personnel - Total	1	12	29	1	12	32	1	12	33	1	12	35
1. Direct/PASA-Subtotal												
2. Contract - Subtotal	1	12	29	1	12	32	1	12	33	1	12	35
Program Officer (AIFLD)	x	12	29	x	12	32	x	12	33			
B. Local & TCN - Total	6	72	21	6	72	21	6	72	22			
1. Direct Admin & Clerical - Subtotal												
2. Contract - Subtotal	6	72	21	6	72	21	6	72	22			
Admin & Clerical	x	12	3	x	12	3	x	12	3			
Secretary Bilingual	x	12	3	x	12	3	x	12	3			
Secretary Bilingual/Accountant	x	12	1	x	12	1	x	12	1			
Chauffeur	x	12	8	x	12	8	x	12	8			
Professional - TCN Local	x	12	3	x	12	3	x	12	4			
Labor Economist	x	12	3	x	12	3	x	12	3			
Training Advisor	x	12	3	x	12	3	x	12	3			
Training Advisor												
II. Participants - Total	2	1	5	3	14	6	2	20	8	2	19	7
Long term - Subtotal												
1. New												
2. Continuing												
Short term - Subtotal	2	1	5	3	14	6	2	20	8	2	19	7

PROJECT BUDGET TABLE
(\$ thousands)

TABLE VII

GUATEMALA

Appropriation: ATA

Financing Dates

Project Title: Technical Support

Project Number: 520-11-999-000

Obligations:

Expenditures:

	Begin	End
	FY 56	-
	FY 56	-

	Technicians		Participants		Commods.	Other Costs	Total
	U.S.		Local/TCN				
	\$	MM	\$	MM			
<u>FY 1972 Pipeline-Total</u>					31	35	66
Direct					31	25	56
PASA							
Contract						10	10
<u>FY 1973 Oblig. -Total</u>	360	129	173	384	57	186	776
Direct	360	129	161	372	57	145	724
PASA							
Contract			12	12		40	52
<u>FY 1973 Expend. -Total</u>	360	129	171	382	52	177	770
Direct	360	129	161	372	52	139	722
PASA							
Contract			10	10		38	48
<u>6/30/73 Pipeline-Total</u>					26	20	72
Direct					26	32	58
PASA							
Contract			2	2		12	14
<u>FY 1974 Oblig. -Total</u>	375	132	170	372	61	198	804
Direct	375	132	170	372	61	159	765
PASA							
Contract						39	39
<u>FY 1974 Expend. -Total</u>	375	132	172	374	65	203	815
Direct	375	132	170	372	65	172	782
PASA							
Contract			2	2		31	33
<u>All Subseq. Obs.-Total</u>							
Direct							
PASA							
Contract							

	Number of US Technicians		Number of Participants		
	Long Term	Short Term	LT New	LT Contg	Short Term
FY1973 Obs.	10		1		
FY1974 Obs.	11				

Contract Funding Dates	FY 1972	FY 1973	FY 1974
	From:		
To:			

Contractor: _____

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TABLE VIII

PROJECT PERSONNEL AND PARTICIPANTS
(thousands of U.S. dollars)

Project No. 520-11-999-000

Project Title: Technical Support

Funding Source: ATA

Country: GUATEMALA

PERSONNEL & PARTICIPANTS	FY 72			FY 73			FY 74			FY 75		
	O/B	MMS	Exp									
I. Personnel												
A. U.S. Personnel - Total	10	117	297	10	129	360	11	132	375			
1. Direct - Subtotal	10	117	297		129	360		132	375			
Assistant Director	x	12	47	x	12	47	x	12	51			
Capital Resources Development Officer	x	12	30	x	15	54	x	12	36			
General Engineering Officer	x	12	39	x	12	39	x	12	41			
Deputy Executive Officer	x	12	39	x	15	48	x	12	42			
Deputy Program Officer	x	12	40	x	12	40	x	12	43			
Accountant Financial Analyst	x	12	25	x	12	25	x	12	28			
Program Economist	x	6	15	x	12	24	x	12	27			
Multisector Officer	-	-	-	x	12	39	x	12	42			
IDI	x	12	23	-	3	6	x	12	22			
IDI	x	11	14	-	12	17	x	12	21			
IDI	-	4	6	-	-	-	-	-	-			
Secretary	x	12	19	x	12	20	x	12	22			
B. Local & FCM - Total	28	324	139	32	384	173	31	372	170			
1. Direct Admin & Clerical - Subtotal	27	312	121	31	372	161	31	372	170			
Accountant				x	12	8	x	12	8			
Accountant				x	12	8	x	12	8			
Assistant Accounting				x	12	6	x	12	7			
Cashier				x	12	4	x	12	5			
Administrative Specialist	x	12	10	x	12	11	x	12	11			
Administration Specialist	x	12	8	x	12	8	x	12	8			
Administrative Assistant	x	12	5	x	12	6	x	12	6			
Administrative Assistant	x	12	5	x	12	6	x	12	6			
Administrative Assistant	x	12	5	x	12	5	x	12	5			
Administrative Assistant	x	12	5	x	12	5	x	12	5			
Executive Secretary	x	12	5	x	12	5	x	12	5			
Executive Secretary	x	12	4	x	12	4	x	12	4			
Personnel Assistant	x	12	3	x	12	3	x	12	3			
Clerk - Personnel	x	12	2	x	12	2	x	12	3			
Procurement Assistant	x	12	5	x	12	5	x	12	5			

1/ Previously funded under Administrative Allotment - Transferred per State 020078 dated 2/4/72

TABLE VIII

PROJECT PERSONNEL AND PARTICIPANTS
(thousands of U.S. dollars)

Project No. 520-11-999-000

Project Title: Technical Support

Funding Source: ATA

Country: GUATEMALA

PERSONNEL & PARTICIPANTS	FY 72		FY 73		FY 74		FY 75	
	O/B	Mms	O/B	Mms	O/B	Mms	O/B	Mms
General Services Assistant	x	12	x	12	x	12	x	12
General Services Assistant	x	12	x	12	x	12	x	12
General Services Assistant	x	12	x	12	x	12	x	12
General Services Assistant	x	12	x	12	x	12	x	12
File Room Supervisor	x	12	x	12	x	12	x	12
Mail Record Clerk	x	12	x	12	x	12	x	12
Clerk - Messenger	x	12	x	12	x	12	x	12
Clerk - Messenger	x	12	x	12	x	12	x	12
Chauffeur	x	12	x	12	x	12	x	12
Chauffeur	x	12	x	12	x	12	x	12
Chauffeur	x	12	x	12	x	12	x	12
Chauffeur	x	12	x	12	x	12	x	12
Chauffeur	x	12	x	12	x	12	x	12
Chauffeur	x	12	x	12	x	12	x	12
Training Officer	x	12	x	12	x	12	x	12
2. Direct - Professional Engineer	x	12	x	12	x	12	x	12
3. Contract - Professional TCN - Subtotal	1	12	1	12	1	12	1	12
Loan Implementation Assistant	x	12	x	12	x	12	x	12
II. Participants - Total	-	1	-	1	-	1	-	1
Long term - Subtotal	-	-	-	-	-	-	-	-
1. New	-	-	-	-	-	-	-	-
2. Continuing	-	-	-	-	-	-	-	-
Short term - Subtotal	-	1	-	1.4	-	1.4	-	-

Project No. 520-11-999-000 PROJECT PERSONNEL AND PARTICIPANTS (thousands of U.S. dollars) TABLE VIII

Project Title: Technical Support Funding Source: ATA Country: GUATEMALA

PERSONNEL & PARTICIPANTS	FY 72		FY 73		FY 74		FY 75	
	O/B	Mms	O/B	Mms	O/B	Mms	O/B	Mms
General Services Assistant	x	12	x	12	x	12	x	12
General Services Assistant	x	12	x	12	x	12	x	12
General Services Assistant	x	12	x	12	x	12	x	12
General Services Assistant	x	12	x	12	x	12	x	12
File Room Supervisor	x	12	x	12	x	12	x	12
Mail Record Clerk	x	12	x	12	x	12	x	12
Clerk - Messenger	x	12	x	12	x	12	x	12
Clerk - Messenger	x	12	x	12	x	12	x	12
Chauffeur	x	12	x	12	x	12	x	12
Chauffeur	x	12	x	12	x	12	x	12
Chauffeur	x	12	x	12	x	12	x	12
Chauffeur	x	12	x	12	x	12	x	12
Chauffeur	x	12	x	12	x	12	x	12
Chauffeur	x	12	x	12	x	12	x	12
Training Officer	x	12	x	12	x	12	x	12
2. Direct - Professional Engineer	x	12	x	12	x	12	x	12
3. Contract - Professional TCN - Subtotal	1	12	1	12	1	12	1	12
Loan Implementation Assistant	x	12	x	12	x	12	x	12
Participants - Total	-	1	-	1.4	-	-	-	-
Short term - Subtotal	-	-	-	-	-	-	-	-
1. New	-	-	-	-	-	-	-	-
2. Continuing	-	-	-	-	-	-	-	-
Short term - Subtotal	-	1	-	1.4	-	-	-	-

TABLE IV

	FY 1972 Estimate		FY 1973 Estimate		FY 1974 Requests	
	\$	Number of Recipients	\$	Number of Recipients	\$	Number of Recipients
I. Child Feeding	<u>2,128</u>	<u>568,347</u>	<u>3,316</u>	<u>606,000</u>	<u>3,296</u>	<u>606,000</u>
A. Maternal and child feeding	<u>1,306</u>	<u>126,087</u>	<u>1,840</u>	<u>185,000</u>	<u>1,840</u>	<u>185,000</u>
Voluntary agency						
1. CRS	(655)	(62,398)	(857)	(80,000)	(857)	(80,000)
2. CARE	(651)	(63,689)	(983)	(105,000)	(983)	(105,000)
B. School feeding	<u>710</u>	<u>429,084</u>	<u>1,330</u>	<u>400,000</u>	<u>1,330</u>	<u>400,000</u>
Voluntary agency						
1. CRS	(-)	(-)	(-)	(-)	(-)	(-)
2. CARE	(710)	(429,084)	(1,330)	(400,000)	(1,330)	(400,000)
C. Other child feeding	<u>112</u>	<u>13,176</u>	<u>146</u>	<u>21,000</u>	<u>126</u>	<u>21,000</u>
Voluntary agency						
1. CRS	(45)	(4,341)	(6)	(1,000)	(6)	(1,000)
2. CARE	(67)	(8,835)	(140)	(20,000)	(120)	(20,000)
II. Food for Work	<u>99</u>	<u>9,800</u>	<u>120</u>	<u>20,000</u>	<u>156</u>	<u>26,000</u>
Voluntary agency						
1. CRS	(99)	(9,800)	(120)	(20,000)	(156)	(26,000)
2. CARE	(-)	(-)	(-)	(-)	(-)	(-)
III. Other	<u>41</u>	<u>13,792</u>	<u>21</u>	<u>6,975</u>	<u>14</u>	<u>2,400</u>
Voluntary agency						
1. CRS	(2)	(180)	(1)	(75)	(-)	(-)
2. CARE	(39)	(13,612)	(20)	(6,900)	(14)	(2,400)
Total	<u>2,268</u>	<u>591,939</u>	<u>3,457</u>	<u>632,975</u>	<u>3,466</u>	<u>634,400</u>
Voluntary agency						
1. CRS	(801)	(76,719)	(984)	(101,075)	(1,019)	(107,000)
2. CARE	(1,467)	(515,220)	(2,473)	(531,900)	(2,447)	(527,400)

* The FY 1972 Project was planned and approved for commodity inputs of \$3.424 million and a recipient level of 628,400. As in all previous years, actual inputs did not approach planned levels.

FOOD FOR PEACE

The Food for Peace Project is part of a coordinated effort directed toward the elimination of the basic and underlying problems affecting a large segment of Guatemalan Society. The project is consistent with overall U.S. assistance strategy and is designed to assure maximum accomplishment and lasting impact on the development of the country. Two basic program sectors - Social Development and Rural Development - are supplemented and mutually reinforced by Food for Peace activities.

SOCIAL DEVELOPMENT

High priority is given to the improvement of the nutrition and general health of preschool age children, pregnant and lactating mothers and primary school age children. Resources available under the project are concentrated in the recipient groups where nutritional supplements will have the greatest effect. Currently, the major portion of FFP resources is concentrated in maternal child feeding and school feeding programs. Approximately four hundred and forty two thousand preschool and primary school age children received assistance during the present year. During this same period, nearly one hundred and twenty six thousand pregnant and lactating mothers received commodities to supplement their diets. The distribution of food commodities under the project is closely coordinated with the broad health objectives of the country and is carefully integrated into the bilateral social development program. Food distribution, in most instances, takes place in health centers throughout the country where trained personnel combine distribution of food commodities with training in such subjects as child care, nutrition, general health, education and when appropriate family planning.

RURAL DEVELOPMENT

In support of rural development goals of the cooperating country, certain Food for Peace Projects are designed to stimulate economic and community development. Every effort is made to use in these projects to the fullest extent possible the unemployed and under-employed rural population. Supportive of the massive rural development program of the government, the FFP project is providing food commodities to an agricultural mobile school program operated by the Ministry of Agriculture. Several teams composed of agricultural technicians travel throughout the country conducting courses for rural farm leaders. The leaders receive basic understandings of improved agricultural techniques which are in turn imparted to the leader's neighbors when he returns to his own

community. Thus far, approximately 4,000 leaders have received training in the mobile schools. This coupled with the multiplicative effect produced by the extension of training by the leaders has produced very gratifying results.

In addition, the food for work component of the project has stimulated some basic rural infrastructure development. Nearly two hundred and fifty miles of rural access roads have been constructed by rural dwellers in a number of self help projects. The opening of previously inaccessible areas has resulted in a two-fold advantage. In addition to the purely economic benefits of opening the areas to trade and commerce, it now allows the residents of the areas access to previously unavailable health services.

Malnutrition is conceptualized as a two fold problem: Quantitative - the lack of sufficient foods and qualitative - the lack of proper foods. The quantitative problem is being addressed by the government's comprehensive five year rural development plan. Included in the plan is an agricultural development program which is designed to increase the production of basic grains to the eventual levels of self sufficiency, promote agricultural diversification and augment the income of the rural population. The quantitative aspects of the problem are being addressed by the government's social development program which emphasizes health education (including nutrition), child care, family planning and health services.

The importance of the food for peace project is that it assists the government to bridge the gap from the present time until such time as food inputs are no longer required by virtue of increased agricultural production and increased rural incomes. Accordingly, as the GOG develops the ability to support more of the program, direct U.S. inputs will be scaled down. A definite plan for gradually scaling up GOG responsibility for support of the project and consequently scaling down U.S. inputs is presently under study and discussion with the National Economic Planning Council.

In summary the project has provided valuable support to the important development goals of the country and has helped to gain value time so necessary for the development process.

PAR SCHEDULE

FY 75

Project No.

1st Quarter Submission

200.1	Cooperative Development (Savings & Credit)
198.1	Educational Development (Primary)
197.1	Agricultural Development (Production)

2nd Quarter Submission

176.2	Public Administration (Municipal)
185	Development Planning & Investment
077	Public Safety
197.4	Agricultural Development (Human Resource Training)

3rd Quarter Submission

184	Labor Leadership
189	Population - Family Health
199	Tax Administration
201	Export Development

4th Quarter Submission

176.1	Public Administration (National)
187	Community Leadership
198.2	Educational Development (University)
200.2	Cooperative Development (Agriculture)

EQUAL EMPLOYMENT OPPORTUNITIES STATEMENT

In accordance with A.I.D. policy, USAID/G, in the past and in the future, will endeavor to provide equal opportunity in employment without regard to race, color, sex or national origin. We have sought to make this policy effective by maintaining an affirmative action program i.e., enlarging recruiting areas to include women and minority members on short - long term contracts, personal service contract, etc. and emphasizing training and placement to assure that they compete on equal terms.