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Santé Familiale et Prévention du SIDA

Projet Régional pour l'Afrique de l'Ouest et Centrale

LOP-TO-DATE PERFORMANCE REPORT

**Covering period
1 October 1995 - 31 March 1999**

April 1999

SFPS

LOP-TO-DATE PERFORMANCE REPORT

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ACRONYMS

ACDI:	Agence Canadienne pour le Développement International (Canadian Agency for International Development)
AIDS:	Acquired Immune Deficiency Syndrome
BCC:	Behavioral Change Communication
CAFS:	Center for African Family Studies
CBD:	Community Based Distribution
CERPOD:	Centre d'Etude et de Recherche sur la Population pour le Développement
CHP:	Care and Health Program (used to be Cameroon Health Program)
CYP:	Couple of Year Protection
DHS:	Demographic and health Surveys (Macro Int'l Inc.)
FHI/IMPACT:	Family Health International/Implementing AIDS Prevention and Care Project
FPLM:	Family Planning Logistics Management Project
IFORD:	Institut de Formation et de Recherche Demographique
INMES:	Institut National Medico-Social
HIV:	Human Immuno-deficiency Virus
KFW:	German Development Bank
MRA:	Men in Reproductive Age
ORS:	Oral Rehydration Salt
PSAMAO:	Prevention des MST/SIDA sur les Axes Migratoires de l'Afrique de l'Ouest
RAPI:	Regional African Partner Institutions
SDP:	Service Delivery Point
STD:	Sexually Transmitted Disease
STI:	Sexually Transmitted Infection
UNFPA:	United Nations Population Fund
UNICEF:	United Nations Children's Fund
USAID:	United States Agency for International Development
WHO:	World Health Organization
WRA:	Women in Reproductive Age

I.

INTRODUCTION

The Santé Familiale et Prévention du SIDA¹ (SFPS) project is a regional initiative funded by USAID in West and Central Africa (WCA) which is dedicated to achieving four principal results:

- 1 Increased use of modern family planning methods to improve the health and economic well-being of all family members;
- 2 Increased use of condoms to reduce the transmission of HIV/AIDS and STDs;
- 3 Increased use of ORS to reduce child morbidity and mortality due to diarrhoeal diseases;
- 4 Reinforced managerial, financial & technical capacity of regional African institutions to improve their contribution to development of West & Central Africa

SFPS - the primary intervention vehicle of USAID's broader FHA/WCA² program, is managed by a consortium of four agencies each under a separate cooperative agreement with USAID. Each agency is recognized for their expertise in the programmatic and technical areas for which they are responsible.

- Population Services International*: Social Marketing component
- Johns Hopkins University's* - Center for Communication Programs: BCC component.
- The JHPIEGO Corporation*: Training component and the Service Delivery component
UMT Leader Unit and Admin/Finance Support Unit
- Tulane University SPH&TM*: Operations Research component
MIS/Monitoring & Evaluation Unit

The professional staff of these agencies constitute the project's Unified Management Team (UMT) which collectively manages project resources by consensus. The UMT works closely with the USAID's FHA/WCA Management Unit also based in Abidjan

SFPS is achieving its anticipated results by increasing demand and supply of high quality, integrated family planning services: by increasing knowledge of HIV/AIDS & STI prevention practices while increasing the availability of condoms; by increasing awareness and availability of Oral Rehydration Salts (ORS); and by creating long-term partnerships with and between national and regional African institutions in West and Central Africa. SFPS continues to examine and seize collaborative opportunities with other donors and partners for maximum positive impact from coordinated program planning and implementation.

¹ English translation of "Santé Familiale et Prévention du SIDA" = "Family Health and AIDS Prevention"

² FHA/WCA = Family Health and AIDS/West and Central Africa

II.

SFPS REPORTING

FISCAL YEAR-TO-DATE PROGRESS REPORT

The SFPS FISCAL YEAR-TO-DATE PROGRESS REPORT is produced quarterly based on the USAID fiscal year which begins on 1 October and ends on 30 September. It is a cumulative report which tracks progress against approved “milestones” which have been set by the project. These milestones are organized according to SFPS’ Results Framework.

The heart of the FISCAL YEAR-TO-DATE PROGRESS REPORT is the Milestone Progress Table which is found in section VI of each report; it indicates the status of each milestone at the end of the reporting quarter; the responsible CA(s) for achieving it and the planned/actual “start” and “end” dates. Consistent and simple coding is used for which a coding guide can be found on the last page of the table. A complementary table of Explanatory Notes to the Milestone Progress Table is found in section VII.

Milestones are important, noteworthy events which can be “reached”. In other words, one must be able to say at some point in time that the milestone has been “completed”. More often than not, there are several discrete activities which take place on the way to completing a milestone; although these activities are not indicated in the report, they are documented and used internally for individual component management.

Some milestones have tangible outputs such as ‘the final report of an evaluation’ whereas others have non-tangible outputs such as ‘20 SFPS SDPs are awarded Gold Circle (GO) status’. Many of the tangible outputs of milestones are called “deliverables” and these are listed in a table presented as appendix B1; listed in appendix B2 are tangible outputs not indicated in the milestone table: these are called “unanticipated deliverables” which result from SFPS components seizing opportunities which are identified during the course of the fiscal-year.

LOP-TO-DATE PERFORMANCE REPORT

The SFPS LOP-TO-DATE PERFORMANCE REPORT is produced semi-annually based on the USAID fiscal year, which begins on 1 October and ends on 30 September. It is a cumulative report which uses specific indicators to track project achievements against approved performance targets; it is organized according to the SFPS Results Framework. The Results Framework and Results/Intermediated results indicators are visually displayed in Appendix A of the report.

The heart of the SFPS LOP-TO-DATE PERFORMANCE REPORT are the LOP-to-Date Performance Targets Tables (Tables) found in each report. The Tables describe and document SFPS’ yearly targets and achievements - using the project’s Results and Intermediate Results Indicators - from the projects beginning until the current reporting period. The Tables also contain some information on the source the (indicator) data, means of verification and reporting frequency; more detailed information of this type is found in SFPS’ Monitoring & Evaluation Plan which was created in harmony with FHA/WCA’s Performance Monitoring Plan (PMP).

Important qualitative, complementary evidence of performance not picked-up by the results & intermediate results indicators are also found in the report.

III. EXECUTIVE SUMMARY

This SFPS Performance report, covering the beginning of the project through 31 March 1999, summarizes SFPS achievements towards its expected results and intermediate results against approved performance targets.

Highlights of SFPS' performance achievements during the first semester of fiscal year 1999 include:

- 44 sites within SFPS' four Focus Countries have been identified as delivering "Gold Circle" (GO) quality family planning sites by meeting select criteria; these sites will be publicly declared GO sites by May 1999. The GO initiative, led by BCC³, is generating demand for quality FP services and referring clients to SFPS service delivery points through a multifaceted approach including mass media, community events, campaign launching ceremonies, and community outreach activities.
- Social marketing of oral contraceptives continues to evolve in the region, providing increased access to contraceptives as the number of sales outlets grows and the resulting CYP production increases. Between September 98 and March 1999, the number of outlets selling socially marketed oral contraceptives in Togo, Côte d'Ivoire, Cameroon and Bénin increased to 1592, which is a 28% over the number at the end of FY98. 18,646 CYP were generated from these sales of 279,687 cycles, already surpassing FY98 CYP results (15,648 CYP) and surpassing the FY99 target.
- CYP production from SFPS' principal service delivery sites during this year's first semester is at 84,888 ⁴ which is 48.67% of the yearly target. New visits are also on the rise and are currently at 58,529 which is 64% of last years total. Although targets have not been set for this indicator, SFPS anticipates exceeding last years achievements. With an anticipated increase due to the GO initiative, SFPS anticipates reaching its FY99 yearly target for CYP production from principal sites.
- Clinical training in four countries resulted in 17 FP providers competent in IUD, pills, injectable and condoms in CI; 6 Norplant providers competent in the U-removal technique in Cameroon; 35 CBD workers competent in CBD in CI.
- Managerial and Financial capacity of SFPS' RAPI increased via two workshops on Grant and Proposal writing, two seminars on Overhead Rate Calculation and Application, one workshop on Strategic Plan Development and individual technical assistance.
- Condom sales reached for this semester 27,150,643 units mainly. A key regional initiative, PSAMAO, aimed at people on the move (commercial sex workers, truckers, seasonal workers and bus passengers) in Burkina Faso, Cote d'Ivoire and Togo contributes to the sales. This project stresses peer-education and mass media efforts on prevention for AIDS, in particular, the use of condoms.

³ BCC (Behavioral Change Communication) component was formerly called the IEC component

⁴ This number 84888 contains several estimates from sites for which we did not have data through March 30, 1999. See the technical notes for further details of the level of estimation and the method used to estimate.

- Follow-up to the integration of STD/HIV in SFPS service delivery sites; a memorandum of understanding signed with FHI/IMPACT is to manage the integration process in diagnostic, counseling and treatment. In addition, using the curriculum they developed last year in collaboration with SFPS, the Center for African Family Studies (CAFS) has trained service providers and clinic supervisors throughout the WCA region in Interpersonal Communication and Counseling(IPC/C) methodologies, including the provision of STD/HIV counseling, outreach and referrals.
- 2,168,815 sachets of ORASEL - the regional social marketing brand ORS - were sold. The number of Social Marketing outlets continues to grow as recently launched programs such as in Côte d'Ivoire expand throughout the distribution circuit which was already developed for condoms and beyond to reach pharmacies and service delivery points.
- Highly successful "Clés de la Vie" radio series rebroadcast leading to an increase in knowledge about modern contraception in the WCA region. The 26 episode series was accompanied by radio spots in order to reinforce family planning, child survival and specific contraceptive messages and include a game show for listeners to call in with answers to message-specific questions and win a prize.
- In Burkina Faso, the percent of providers correctly decontaminating instruments increased from 79 to 90% between the first and second round of data collection. During the same period, the percentage of sites correctly disposing of waste increased from 76 to 90% as was the case with keeping up-to-date logistics records from 62 to 78%.
- The result of SFPS' SD, BCC and Training program inputs are evident through the increase in the number of new visits and revisits to SFPS service delivery points. Inputs for this past semester include country specific training, evaluation of equipment needs, sharing of stock commodities between countries as recommended at the October 98 Abidjan meeting where action plan for donor collaboration were developed.
- Several new studies were conducted during this semester bringing the total number of studies conducted by SFPS' Regional African Partner Institutions - in support of SFPS' results framework to 15.
- A new regional IEC module developed and in use during the implementation of the Gold Circle campaign - bring the total number of IEC training modules to 9. The campaign's objective is to generate demand for quality family planning services from service delivery sites through continuous community activities, on going clinic staff outreach, radio and television spots, and community based and national press events.
- SFPS and FPLM hosted a Regional FP/ORS Commodities meeting in Abidjan in October 1998 during which representatives from seven countries developed action plans for donor collaboration to ensure that contraceptive/ORS demands are satisfied in the coming years.

IV. NARRATIVES FOR ACHIEVEMENTS PERFORMANCE-TO-DATE FY 1998

RESULT 1 Increased use of modern family planning methods

R1 Indicator Increase in Contraceptive Prevalence Rate (CPR) in targeted populations

The chosen indicator for Result 1, CPR, is the accepted gold standard among FP professionals for measuring use of modern contraceptives by WRA. A DHS in each of the 4 SFPS Focus countries have now been completed and preliminary results of a select group of indicators have been presented in 3 of the 4. Although Result-level performance targets are only set for the end of FY 2000, SFPS will use the interim 1998 DHS results to report performance against baseline estimates derived from DHS data prior to SFPS project inception. Some results, for those indicators/estimates presented in the preliminary reports, are reported herein; we expect full reporting at the end of this fiscal year provided the raw data will be made available to SFPS.

The R1 Intermediate (targeted) Results, presented below were selected for yearly Performance monitoring as they are felt to be intermediary in the causal pathway towards increasing CPR to the targeted levels in light of SFPS' analysis of the current FP environment. For each of these, specific yearly targets have been adopted; this report presents the current, mid-year achievements against these targets with an analysis of where SFPS anticipates being at the end of FY99.

Intermediate R1 Indicators

Indicators: Increase in CYP generated from SFPS principal sites
Increase in "SFPS attributable" CYP generated from SFPS outreach sites
Percent increase in number of SM outlets providing FP resupply methods
Increase in annual CYP generated from SFPS SM outlets in WCA region

- Current CYP production during the first semester of this fiscal year from SFPS Principal sites is 84,888 ⁵ which is 48.67% of the yearly target. For the indicator "SFPS attributable CYP generated from SFPS outreach sites", FY99 data are incomplete such that it would be inappropriate to present the current levels. Nonetheless, the total anticipated production of CYP by outreach sites for FY99 is small and will not have a noticeable impact on total CYP production. Thus, SFPS anticipates reaching its yearly target for CYP production.
- The social marketing of oral contraceptives continues to evolve in the region, providing increased access to contraceptives as the number of sales outlets grows. At the end of March 1999, the number of outlets selling socially marketed oral contraceptives in four SFPS countries (Togo, Côte d'Ivoire, Cameroon and Benin) stood at 1592, which represents an increase of 347 outlets or 28% over the end of FY98. A key impetus for this growth has been the continued roll-out of socially marketed brands into the public sector, particularly in Togo and Côte d'Ivoire, reflecting the countries' respective Ministries of Health endorsement of socially marketed products.

This number - 96,105 contains several estimates from sites for which we did not have data through March 30, 1999. See the technical notes for further details of the level of estimation and the method used to estimate.

- Mirroring the increase in access was the growth of CYP generated by socially marketed oral contraceptives. Approximately 18,646 CYP were generated in the first semester of 1999 alone as a result of 279,687 cycles sold, already surpassing total FY98 CYP results (15,648 CYP) by 37%. This tremendous growth can be explained by the recent launches of socially marketing oral contraceptive programs in Togo and the continued expansion into the public sector.

**Indicators: Increase in number of SFPS SDPs which provide level 1-3 Quality of Care
Increase in number of SDPs to which SFPS has introduced STD/HIV services
Increase in number of new visits to SFPS SDPs**

- SFPS is in the process of finalizing the indicators to measure quality improvement, although preliminary data already exists to show improvements in quality. In Burkina, the number of providers correctly decontaminating instruments increased between the first and second round of data collection. During the same period, the percentage of sites correctly disposing of waste increased as was the case with keeping up-to-date logistics records. SFPS anticipates having set FY2000 targets before the end of this fiscal year.
- Inputs currently leading toward quality improvement include facilitative supervision conducted in all four SFPS countries and the development of a SFPS Quality-of-Care (QOC) diagnostic tool. During this semester, national supervisors in each SFPS countries were trained in how to collect and summarize data using the QOC diagnostic tool, and how to use supervisory visits to improve quality of services as measured by the tool. As a result, all SFPS countries now have supervisory teams (ranging in size between 17 supervisors in Côte d'Ivoire and 26 supervisors in Burkina Faso) using the QOC tool. Additional inputs to improve quality of care include eight workshops conducted in Togo on quality improvement and infection prevention for all the SFPS sites in Togo. Other provider training activities cited below also contributed toward improving quality of care, since provider competency is an element of quality.
- Building on SFPS' accomplishments in FY98, SFPS continues to support the integration of STD/HIV diagnostic, counseling and treatment services at 19 principal sites in Côte d'Ivoire. A memorandum of understanding has been signed with FHI/IMPACT to manage the integration process during FY99 and draw lessons learned from it. This semester, 14 service providers were trained in STD/HIV diagnostic, counseling and treatment services. As a result, the number of sites in Côte d'Ivoire at which these services are being provided is now a total of 21 sites (of which 19 are SFPS sites). In support of this initiative, STD kits have been delivered to the clinical sites and supervision is carried out each quarter using the Côte d'Ivoire supervision tool which includes an STD component. Nonetheless, SFPS does not anticipate reaching its FY 1999 target as there are only 80 SDPs at the present time and the target is 150 SDPs in which SFPS has introduced STD/HIV services.
- In addition to supporting diagnosis and treatment in Côte d'Ivoire, SFPS supports

STD/HIV counseling, outreach and referral as an important element of services in all of the focus countries. Using a curriculum they developed last year in collaboration with SFPS's IEC component, the Center for African Family Studies (CAFS) has successfully trained service providers and clinic supervisors throughout the WCA region in Interpersonal Communication and Counseling (IPC/C) methodologies, including the provision of STD/HIV counseling, outreach and referrals. Follow up supervision visits were conducted in FY99 and additional training will be conducted.

- In addition, the Cameroon-based Care and Health Program (CHP) developed an Integrated IEC training curriculum during FY98. This curriculum was used to train service providers throughout the region. This year, many of those same service providers responded to an evaluation questionnaire to reveal what they learned from the training and to ascertain what revisions needed to be made on the part of CHP. CHP will use the revised curriculum to conduct a Training of Trainers throughout the WCA region during this fiscal year. The Integrated IEC curriculum is intended to be adopted as a national curriculum in countries throughout the region.
- New visits are also on the rise and are currently at 58,529 ⁶ which is already 64% of last years total. Although targets have not been set for this indicator, SFPS anticipates exceeding last years achievements. These increases are due to program inputs from service delivery and training that ensure service availability for new and revisiting clients, as well as IEC inputs (including GO) that increase demand in populations that have access to SFPS sites. Needed equipment, material, and training inputs were determined by site-level diagnostics conducted by SFPS at the beginning of the fiscal year: some of which have been ordered and already received in the four target countries.
- In the area of contraceptive provision and management, SFPS and FPLM hosted a Regional FP/ORS Commodities meeting in Abidjan in October 1998 during which representatives from seven countries developed action plans for donor collaboration to ensure that contraceptive/ORS demands are satisfied in the coming years. SFPS also recently shipped Norplant commodities from Burkina Faso to Togo and Cameroon, thus acting on a recommendation from the October meeting that a regional approach be used for commodities provision and sharing of stock between countries. Also in the area of contraceptive management, two training of trainers courses were conducted in logistics management in Burkina Faso, to be followed by training of providers to better manage their contraceptive stock and prevent stock outs. In February, FPLM also conducted a program planning visit to Cote d'Ivoire.
- Training inputs include program planning at the beginning of the fiscal year for each country, resulting in plans for training activities. During this semester, SFPS conducted training activities in the four countries that have increased the number of competent providers at SFPS sites as follows:
 - 17 FP providers competent in IUD, pills, injectable and condoms in Côte d'Ivoire

⁶ This includes estimates - see the technical notes for more detail

- 6 Norplant providers competent in the U-removal technique in Cameroon
- 35 CBD workers competent in CBD in Côte d'Ivoire
- IEC is leading the Gold Circle campaign to generate demand for quality FP services within local communities and to refer clients to SFPS service delivery points through a multifaceted approach including mass media, community events, campaign launching ceremonies, and continued community outreach activities. New clients visit SFPS sites to receive the quality services that they have heard about - warm reception, a variety of available family planning methods, competent service providers, and routine infection prevention measures. By meeting selective criteria, 44 sites within the four focus countries will be declared "Gold Circle" quality family planning sites by May 1999, and future sites, both SFPS and other, will work to achieve Gold Circle status later this year. As we have seen from the Gold Circle mini-launches, enhanced promotion of FP sites significantly increases the number of new clients visiting SFPS sites. In the three months after the mini-launch, one site in Togo saw five times the number of clients that it had seen just the quarter before.
- An additional IEC input towards these indicators includes implementation of a manual produced by Burkinabe partner Mwangaza to provide guidance to service providers interested in pursuing community outreach activities to educate the public in reproductive health issues and to refer them to SFPS service sites. Mwangaza is putting this manual into action and training 20 service providers from Gold Circle sites in Burkina Faso as a complementary effort to increase the number of client visits to SFPS Gold Circle sites.

**Indicators: Increase in percent MRA knowing \geq 2 modern methods of contraceptive
Increase in percent WRA knowing \geq 2 modern methods of contraceptive**

- The rebroadcast of the highly successful "Clés de la Vie" radio series has led to an increase in knowledge about modern contraception in the WCA region. The 26 episode series was accompanied by radio spots in order to reinforce family planning and specific contraceptive messages and included a game show for listeners to call in with answers to message-specific questions and win a prize. In addition, the "Service Provider on the Air" talk radio show has also been successful in increasing contraceptive knowledge in the region. On the air, a midwife discusses specific contraceptive methods (oral contraceptives, injectable contraceptives, Norplant, and the IUD) in local languages and then encourages listeners to call in with questions, making radio an ideal medium to educate the public. The show has been broadcast in Burkina Faso and is currently in production in Togo. It will continue in Cameroon the second half of this fiscal year.
- The Gold Circle campaign promotes family planning methods and quality family planning services in local communities throughout the region. Through mass media, community activities, launching activities, and continued outreach, clients are informed and motivated to attend improved family planning service sites where they will receive a warm greeting, be served by competent providers in a clean environment, and where they are assured that they will find contraceptive methods in-stock and available. After the campaign mini-launch last December, 50 new clients visited one SFPS site in Togo in just one month!

RESULT 2 Increased use of condoms

R2 Indicator Increase in percent of MRA surveyed “consistently using” condoms during 2 months prior to survey

The chosen indicator for Result 2, percent of MRA surveyed “consistently using” condoms during 2 months prior to survey, is appropriate in that "consistent" use of condoms is a proxy and component of "correct use" which is a prerequisite for reducing the transmission of STDs and HIV. Although performance for SFPS Result 2 should only be measured at the end of FY 2000, SFPS will use the interim 1998 DHS results to report performance against baseline values derived from DHS data prior to SFPS project inception as described under Result 1 (above).

Intermediate R2 Indicators

Indicator: Increase in number of condoms distributed in targeted SFPS countries

- During the first half of FY99, over 27,150,643 condoms were sold in targeted SFPS countries, up 18% from the sales achieved in the last semester of FY98. The expansion of the regional HIV prevention project PSAMAO aimed at people on the move to the Lomé-Ouagadougou border in December 1998, the continuation of PSAMAO peer-education activities in Burkina Faso and Côte d’Ivoire as well as national promotional and IEC initiatives explain the sustained growth of condom sales in the region.

Indicator: Increase in percent surveyed knowing condoms prevent HIV.

- In 1997, over 23 of Africa’s most popular musicians donated their time to come together and record an HIV/AIDS prevention song entitled, “Wake Up!” The song contains messages about condom use, abstinence, fidelity, and having compassion for people living with the virus. The song is part of a campaign that was launched during the International AIDS/STD and Development Conference (CISMA) held in December of 1997. National campaigns were launched in Cameroun, Togo, Burkina Faso and Cote d’Ivoire during the first half of this fiscal year. Radio spots, a music video clip, a video documentary, and television spots are currently being broadcast throughout the day using all available national radio and TV channels in these four countries. Local NGOs will use the clip and documentary in their AIDS prevention activities.
- Regional partner FESADE (Femmes-Santé-Developpement en Afrique Sub-Saharienne) conducts community mobilization activities in both rural and urban areas of Cameroun. As a part of these activities, FESADE educates the public on issues of HIV/AIDS prevention, including correct condom use.
- As mentioned, the regional initiative PSAMAO targeting people on the move such as commercial sex workers, truckers, seasonal workers and bus passengers stresses through its peer-education and mass media efforts the methods of prevention for AIDS, in particular, the use of condoms.

RESULT 3 Increased use of ORS

R3 Indicator Increase in percent of mothers surveyed giving ORS to child with diarrhea during 2 weeks prior to survey

The chosen indicator for Result 3, percent of mothers giving ORS to child with diarrhoea during 2 weeks prior, is appropriate in that "correct use" of ORS during diarrheal episodes in children reduces morbidity due to repeated diarrheal episodes (in children). Although performance for SFPS Result 3 should only be measured at the end of FY 2000, SFPS will use the interim 1998 DHS results to report performance against baseline values derived from DHS data prior to SFPS project inception as described under Result 1 (above). Baselines were determined using two countries (BF and Cameroon). Preliminary results from Cameroon show current use of ORS (as per indicator) to be at 21.9% which is a decrease from the 2-country baseline of about 47%. Because the baseline estimate from Cameroon is from 1991 - well before the SFPS intervention began, it is likely that there was a decrease between 1991 and 1996 meaning that the SFPS baseline used is an overestimate of the situation in 1996 when the project began. More analysis will be performed when the Burkina Faso data is obtained.

Intermediate R3 Indicators

Indicators: Increase in # of ORASEL packets distributed annually in targeted countries Increase in percent SM outlets providing ORS packets Increase in number of CBD agents distributing ORS packets

- Correct use of ORS is one of the most effective means of treating the effects of dehydration due to diarrhea, thereby reducing childhood morbidity and mortality. Through the social marketing of the regional brand Orasel, 2,168,815 sachets of ORS were sold in the first half of FY99, up 16% from the second semester of FY98. Sales were fueled by the recent launches of Orasel on November 17 in Côte d'Ivoire and on March 9 in Cameroon. In Côte d'Ivoire in particular, the Minister of Health's complete and highly publicized endorsement of Orasel contributed to a jumpstart in sales. The sustained overall increase in ORS sales this semester was achieved despite dwindling inventory levels in Bénin and Togo where sales have had to be curtailed on several occasions in order to avoid a stock-out situation. The search for a solution in Bénin has recently resulted in a funding of 2 million sachets from the Danish government and a further 2.5 million sachet from AIDSMark funding. In Togo where the consumer price has been doubled in an effort to increase product cost-recovery, no definite solution has yet been identified; a 500,000 sachet shipment through UNICEF support has thus far been secured for May 1999 but will not fully satisfy the full demand for Orasel in this country.
- The number of Social Marketing outlets continues to grow as recently launched programs such as in Côte d'Ivoire expand throughout the distribution circuit which was already developed for condoms and beyond to reach pharmacies and service delivery points. At the end of March 1999, Orasel was being sold in 11,782 social marketing outlets and through 1130 CBD agents.

Indicator: Increase in percent survey respondents who have knowledge of ORS

- Listeners throughout the region gain information on child survival and oral re-hydration therapy (ORS/ORT) when they tune in to the radio soap opera series, "Clés de la Vie." For a prize, this radio series also includes a game show that asks the listening audience to call in and provide answers to reproductive health and child survival questions. The broadcast began in November 1998 and will continue through May 1999.

RESULT 4 Increased regional capacity for program development

R4 Indicator Increase in number of SFPS regional partner institutions with STRONG managerial and financial capacity for sustainable program development

This composite indicator of financial and managerial capacity for sustainable program development was not simply selected by SFPS but was developed (along with its targets) this fiscal year. This was accomplished from the results of several SFPS conducted institutional development assessments. Thus, it is tailored and sensitive to the needs of SFPS Regional African Partner Institutions (RAPI's) and therefore an ideal indicator for the SFPS project. As with Results 1, 2 and 3 indicators, SFPS achievement against the established target will only be reported in 2000.

Indicators: Increase in # of partner institutions reaching level 3 in Strategic Planning
Increase in # of partner institutions reaching level 3 in Market research/planning
Increase in # of partner institutions reaching level 3 in overhead rate application
Increase in # of partner institutions reaching level 3 in Grant Proposal & Finance

- After some programming delays in FY98, SFPS has caught-up with its institutional capacity programming. Since the beginning of this fiscal year, SFPS' RAPIs have benefitted from 2 small-group workshops on proposal and grant writing; 2 seminars on overhead-rate calculation and application; a workshop on Strategic Planning development and individual technical assistance to some institutions. These interventions have helped the institutions mover further along the continuum toward STRONG financial and managerial capacity such that, at this point mid-year 1999,

3/10 RAPI are at level 2 of Strategic planning and it is anticipated that at least two more will be at level 2 before the end of FY99 as all remaining RAPI have draft strategic plans under revision before submitting it for adoption. SFPS feels confident that it will meet or exceed expectations this FY99.

4/10 RAPI are at level 2 of Overhead rate application and it is anticipated that four more will reach level 2 before the end of FY99. SFPS feels confident that it will meet expectations this FY99.

1/10 RAPI are at level 2 of Proposal and Grant writing and it is anticipated that another two will move to this level before the end of FY99 assuring that SFPS meets its expectations.

1/10 RAPI are at level 2 of Market Research. With the upcoming small-group workshop during the 4th quarter of FY99, it is hoped that four more will move to this level which is the objective for this fiscal year.

Indicators **Increase in # of staff & students at regional partner institutions trained in OR**
Increase in # of WCA research training institutions incorporating OR module in program
Increase in # of SFPS assisted clinical FP training sites in WCA which meet JHPIEGO's minimum standard. Increase in # of FP training sites developed by SFPS in WCA:

Increase in # pre-service institutions which have incorporated SFPS RH module in their last year of studies. Increase in # of pre-service institutions which initiated process of incorporating RH in their curriculum

Increase in # of new IEC training modules produced

Increase in # of IEC professionals trained at SFPS-sponsored regional IEC workshops

Increase in # of studies conducted by SFPS regional/national partner institutions

- Currently, 157 staff and students have been trained in OR at regional partner institutions. This year's increase was a result of a collaborative 3-week intensive training of 31 professionals in Monitoring and Evaluation. In spite of this accomplishment, SFPS does not anticipate meeting its FY99 target of 170 for two main reasons: (1) The last fully sponsored OR training session at CERPOD took place in September 1997. Despite the fact SFPS/Tulane assured CERPOD to provide 8 sponsorships for regional OR training each year, CERPOD has not been able to recruit enough participants with funding to organize a cost-efficient regional OR training session. (2) IFORD operates on a 2-year cycle. This means that once the OR methodology course has been taught for an entering cohort, the course won't be taught before a new cohort comes in two years later.
- The number of African Institutions having incorporated OR in their curriculum remains at the same level as last year (2) which is short of the end-of-year target (3). It is not anticipated that SFPS will reach this year's target: A new strategy needs to be developed for advocating the introduction of OR methodology into program at academic institutions. So far effort has been geared towards SFPS partners institutions.
- Over the last two years SFPS has supported 38 clinical training sites, exceeding preestablished targets. This support consisted primarily of providing inputs such as training and materials at sites that were identified by national partners as having been used for training. As stated in the second semiannual report of FY98, SFPS' focus has shifted to improving a subset of these sites, rather than increasing their number. In FY98, SFPS conducted clinical training site assessments in each of the countries to determine which sites meet SFPS criteria based on JHPIEGO's experience with training sites globally. These criteria are: adequate client load, adequate infrastructure, competent and available providers, commitment to be a training site, adequate materials, and adequate quality of service provision. (See technical notes for details of criteria) Findings from these assessments showed that none of the sites met all of the criteria. As a result, SFPS has chosen the 13 most promising sites (three each in Burkina, Cote d'Ivoire and Togo and four in Cameroon) and has developed action plans so that all of the six criteria will be met at all 13 sites. (For more details, see action plans that are part of the FY99 country training plans to be submitted shortly to FHA-WCA). This number of 13 is consistent with the target set in the FY99/00 continuation application of 20 sites by FY00; in order to meet this target SFPS will develop 13 model sites this year and at least 7 more in FY00.
- In the second semiannual report of FY97, SFPS reported that nine preservice institutions had "incorporated RH curricula". In fact, each of these institutions had *initiated* to varying degrees the process of integrating RH curricula, which is normally a several-year process, and SFPS had provided follow-up TA. In the second report for FY98, the report corrected this statement to read "SFPS has initiated the process of integrating RH curricula into the programs of 11 preservice institutions" (the same nine plus the Medical

School and INMES in Benin) and revised the indicator accordingly. The targets set in the FY99/00 Continuation Application have therefore already been exceeded (four institutions having initiated the process of incorporating RH into their curriculum by FY99 and nine by FY00). As with clinical training sites, the SFPS strategy is now not to increase the number of institutions at which this process is initiated but to increase the number of institutions at which it is completed.

A "full" preservice program entails developing the following areas: (1) faculty/tutor classroom skills, (2) clinical trainer/preceptor capability to transfer RH skills, (3) clinical training sites, (4) RH curriculum and (5) development of training material. SFPS has as of yet not carried through this whole process in any one country but is conducting, with funding from USAID/Cotonou, such a "full" preservice program at INMES, the Beninese paramedical school. During the first semester of FY99 two out of eight activities were conducted; the FP module will be finalized with INMES and available for use by the end of FY99 and will be officially adopted in November 99.

SFPS is actively pursuing funding from other donors to fund additional "full" programs. While seeking funding for "full" programs, SFPS is also carrying out advocacy and providing program inputs to further the integration of RH into preservice education, primarily in the SFPS focus countries. This semester, this work included conducting a clinical training skills course for medical faculty in Côte d'Ivoire, training last year students at an FP workshop in Burkina Faso, and promising discussions with donors for implementing preservice programs at the Medical schools in Cameroon (with UNFPA), Burkina Faso (with World Bank) and Benin (with UNFPA and USAID/C).

- In addition to the 8 recently developed IEC training modules that are already in use within the region, a new regional module was developed for use in the implementation of the Gold Circle campaign. The campaign's objective is to generate demand for quality family planning services from service delivery sites through continuous community activities, on going clinic staff outreach, radio and television spots, and community based and national press events.
A step-by-step training guide has been developed to assist national and community level Gold Circle committees in organizing and facilitating the preparation, execution, and evaluation/follow-up phases of the Gold Circle campaign. This training module is currently being used in each of the four focus countries.
- In February and March 1999, a total of 43 service providers/supervisors were trained during the second round of Interpersonal Communication and Counseling (IPC/C) trainings provided by SFPS regional partner CAFS. The first round of trainings have been evaluated by SFPS clinic supervisors while using a comprehensive clinic diagnostic tool. This tool evaluates IPC/C in the clinic setting. Clinic supervisors have reported improved communication and counseling techniques and attribute this improvement to the IPC/C trainings held in FY98. Such improvements include better use of IEC materials, providing clients with key messages in family planning and STD prevention, adapting language to meet client needs, friendly reception, an increased use of referrals, and increased clinic outreach.
- Regional partner CERCOM (Centre d'Enseignement et de Recherche en Communication) conducted two studies to meet SFPS program needs during the first half of FY99. The first examined client perspectives on quality of care and the results of this study were used to guide the development of the Gold Circle campaign, particularly

the determination of site selection criteria and the creation of logos, promotional items, and media messages. Study results emphasized client expectations of a friendly reception, confidentiality, clinic cleanliness, and provider competency. CERCOM's second study evaluated the use and effectiveness of IEC materials that were produced by CERCOM in collaboration with SFPS. These materials include family planning and STD/HIV brochures and posters, and contents of the regional IEC Kit. Results of this second study will be disseminated in May 1999 and will be used to motivate donors to reproduce well received and utilized IEC materials.

- IRESKO (Institut de Recherche et des Etudes de Comportements) conducted two evaluation studies for the IEC component. The first study evaluated the effectiveness of the FESADE community mobilization initiative in Mbouda and Yaoundé, Cameroun. The study showed that in fact, reproductive health and child survival knowledge and behavior has been positively affected by the mobilization of communities, particularly in the more rural area of Mbouda. The second study evaluated the effectiveness of the "Clés de la Vie" radio series and confirmed that the series has had an impact on knowledge of family planning, STD/HIV prevention and oral rehydration therapy and that not only were key messages retained, but that these messages inspired people to take action and make positive health choices.
- In addition to the two studies cited above, 5 other studies have been carried out to bring the LOP-to-date total to 15 surpassing this years target. These studies are: (1) SFPS/Hope Worldwide study on the change in adolescents knowledge, attitudes and practices regarding sex and STD/HIV between 1993 and 1998 (2) the behavioral surveillance studies in Cote d'Ivoire (under field support IMPACT) (3) the Norplant profile study in Togo (4) the PSAMAO baseline stud in Togo and (5) the Situation analysis study in Cameroon.

Indicators: Increase in # of African Consultant-weeks used by SFPS

Increase in # of Development partners collaborating with SFPS

Increase in % of financial resources mobilized w/r/t to SFPS LOP commitments

- During this first semester, SFPS used 270 African consultant-Weeks which represent 35% more than the annual target. This indicates a continued extensive reliance on African expertise by the SFPS project and its partners. It is also an indirect indication of a the availability of a growing number of qualified consultants.
- SFPS is continuing to work closely with more than 60 development partners in the region. Its closes partners are UNFFA, World Bank, KFW, UNICEF and WHO. New collaborative efforts were initiated with Deutch Cooperation, ACDI, European Union and the French Cooperation.
- SFPS is continuing to be successful in mobilizing other donors or development partner resources. Funds leverage this semester represent a 13% increase over FY98. These efforts are resulting in cost sharing for joint activities, direct transfer of funds to SFPS, transfer of funds to SFPS partners and provision of equipment and commodities.

V. **TECHNICAL NOTES**

- A. There are two new indicators (4.09A and 4.09B) with targets visible in the Performance Targets Table. These supplement and will eventually replace 4.09A and 4.10A respectively. This addition was promised in the last two performance reports because SPFS had already exceeded and reached a maximum for these original indicators and they did not capture the performance of the project. SFPS will no longer report on their performance against these indicators and targets as it is inappropriate (i.e. we will not state if SFPS has reached, failed to reach or exceeded its targets for 4.09A and 4.10A).
- B. CYP presented here for the SFPS principal sites are estimates. The amount of estimation varies by country ranging from complete estimation in Togo to no estimation in Burkina Faso. Estimation was necessary because some data from some sites were not available through the reporting period. The level of estimation by country can be seen in the tables presented with the Graph of CYP production. The same is true for new visits.
- C. We do not have CYP data for the SFPS satellite sites for this report. This is due to several factors such as distance, accessibility, changes in site management and aggregation of monthly service statistics by several months.
- D. Consultant weeks: during the preparation of the previous reports, we identified a problem with the definition of a "consultant" used by the different components of SPFS; The problem was that there was not a standardized, operational definition. During the first semester of this fiscal year, SPFS standardized the definition. Some of the previously reported data on consultant-weeks must therefore be corrected; the corrected figures will be presented with a further technical note in the second semester Performance Report due in October 1999.

APPENDICES

- A. EXECUTIVE SUMMARIES from previous Performance Reports**
- B. SFPS Resources Mobilized and Partners table**
- C. SFPS African Consultancy-weeks table**
- D. Graphs, charts and tables**

INDICATOR	Source		FY93	FY94	FY95	FY1996	FY1997	FY1998	FY1999	FY2000	FY2001	FY2002	FY2003
FY1996-2000 SFPS RESULT (PERFORMANCE) INDICATORS, TARGETS AND ACHIEVEMENTS													
for SFPS Result 1 Increase in the	1	Target	N/A	N/A	N/A	N/A	N/A	Old BL + (2-3)%	N/A	Old BL + (3-5)%	N/A	N/A	TBD [98DHS+?]
Contraceptive Prevalence Rate (CPR)	2&3	Achievement	-----TBD----->			N/A	N/A	?	N/A	won't be avail	N/A	N/A	
Expect 2000 estimate to be	A	Notes	Baseline (BL) from Old DHS					Waiting DHS		no DHS this year			Anticipate DHS
the FY95 estimate & FY2000		Expectations	N/A	N/A	N/A	N/A	N/A	N/A	N/A	won't be possible	N/A	N/A	
<p>COMMENTS: Developing method for estimating 1995 "Regional" [4-country] estimate from old DHS of diverse years to serve as Baseline (BL) use only baseline countries in '98 DHS to calculate change. est. contribution of other country(ies) & adjust (adjustment methodology TBD)</p> <p>Original SFPS FY2000 target was baseline+5% for "Targeted Pop " In FY98SFPS accepts to measure at General Population with understanding that it not accountable for 5% incre</p>													
for SFPS Result 2 Increase in %	1	Target	N/A	N/A	N/A	N/A	N/A	Old BL + (5-7.5)%	N/A	Old BL + 12.5%	N/A	N/A	TBD [98DHS+?]
MRA surveyed "consistently using"	2&3	Achievement	-----11%----->			N/A	N/A	?	N/A	won't be avail	N/A	N/A	
condoms during 2 mths prior to DHS	A	Notes	Baseline (BL) from Old DHS					Waiting DHS		no DHS this year			Anticipate DHS
Expect 12% increase FY95 to FY2000		Expectations	N/A	N/A	N/A	N/A	N/A	N/A	N/A	won't be possible	N/A	N/A	
<p>COMMENTS: Actual cases from DHS CI (94) & BF (93) used for baseline (i.e. not pop. weighted); "consistent use" defined as "always used" response from DHS use actual cases from only CI & BF in '98 DHS to measure change. estimate contribution of other 2 countries and adjust (methodology TBD)</p> <p>NOTE SFPS looking into replacing or complementing this DHS indicator with a different DHS indicator which measures "consistent use of condoms with irregular partners"</p>													
for SFPS Result 3 Increase in	1	Target	N/A	N/A	N/A	N/A	N/A	Old BL + (10-15)%	N/A	Old BL + 25%	N/A	N/A	TBD [98DHS+?]
% Moms surveyed giving ORS	2&3	Achievement	-----16.1%----->			N/A	N/A	?	N/A	won't be avail	N/A	N/A	
child w/ diarrhoea 2 wks prior	A	Notes	Baseline (BL) from Old DHS					Waiting DHS		no DHS this year			Anticipate DHS
Expect 25% increase FY95 to FY2000		Expectations	N/A	N/A	N/A	N/A	N/A	N/A	N/A	won't be possible	N/A	N/A	
<p>COMMENTS: Actual cases DHS BF (93) Cam (91) Togo (88) used for baseline/targets (i.e. not pop. weighted). looking at new method - might eliminate Togo add Benin use actual cases from only BF, Cam & Togo in '98 DHS to measure change. est. contribution of other countries & adjust (adjustment methodology TBD)</p> <p>NOTE SFPS is looking at feasibility of complementing this DHS indicator with another DHS indicators which looks at ORT rather than simply ORS</p>													
for SFPS Result 4 increase # SFPS	6	Target	N/A	N/A	N/A	N/A	N/A	N/A	N/A	5/10	N/A	N/A	TBD
RAPI w/ Strong managerial capacity f	7	Achievement	N/A	N/A	N/A	N/A	2/10	N/A	N/A		N/A	N/A	
Sustainable Program Development	B, C	Notes					Baseline						
Expect 5/10 RAPI by end of FY2000		Expectations	N/A	N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A	
<p>COMMENTS: UMT introduced this SFPS developed composite indicator & targets (02/98). 'There are, in fact, 3 primary elements of an institution's capacity to provide sustainable program devel Managerial Technical & Admin:Financial This result composite indicator doesn't account for institution's technical capacity; SFPS has intermediated results indicators for this</p> <p>NOTE # of institutions should increase before year 2001 (i.e. denominator) so targets for these years can't yet be calculated</p>													

INDICATOR	Source		FY93	FY94	FY95	FY1996	FY1997	FY1998	FY1999	FY2000	FY2001	FY2002	FY2003	
FY1998 - 2000 SFPS INTERMEDIATE RESULTS # 1 - INDICATORS, TARGETS AND ACHIEVEMENTS														
for SFPS IR 1 01	4	Target	N/A	N/A	N/A	N/A	96targ+12%	97targ+12%	98targ+12%	99targ+12%	TBD	TBD	TBD	
Increase in annual (FY) CYP generated from SFPS' 206	4	Achievement	N/A	N/A	N/A	124,131	134,588	163,280	84,888					
	D	Notes				no target FY96	Completed	Completed	In-Progress	target:195,000				
PRINCIPAL Sites (SDPs)		Expectations?	N/A	N/A	N/A	N/A	BELOW	ABOVE	nticipate Abov					
COMMENTS: Have FIXED 206 SFPS Principal sites [03/98], Achievement shown for FY96 & FY98 are estimates as actual data have been corrected very slightly for missing data: (see body of r [all figures rounded to nearest 1 000] All 1996-7 achievements, targets recalculated after correcting overreported CI outreach & introducing private & improving data reliability & validity														
for SFPS IR 1 02	4	Target	N/A	N/A	N/A	N/A	N/A	N/A	'98achiev+2%	'99achiev+2%	TBD	TBD	TBD	
Increase in # "SFPS attributable" CYP generated from SFPS OUTREACH Sites	4	Achievement	N/A	N/A	N/A	N/A	0	1,622	Not Avail					
	D	Notes					Pre-sfsp=2749	See body rpt	In-Progress	TBD end FY99				
		Expectations?	N/A	N/A	N/A	N/A	N/A	N/A	nticipate Abov					
COMMENTS A new indicator to account for strategy to ADD outreach sites linked to principal sites Must therefore use "SFPS attributable CYPs" since CYPs generated in yrs prior to becoming "outreach sites" aren't [attributable] to SFPS' intervention. ; FY98 Outreach in CI & Cameroon only (Togo mobile units attributed to SFPS principal sites) 1997=CI@2344)+Cam@40														
for SFPS IR 1.03 'Increase in # of SFPS SDPs which provide level 1, 2, 3, 4 etc Quality-of-Care	5	Targets	N/A	N/A	N/A	N/A	N/A	N/A	TBD	TBD	TBD	TBD	TBD	
	5	Achievement	N/A	N/A	N/A	N/A	N/A	TBD	Not Avail					
	D	Notes						Baseline	In-Progress					
		Expectations?	N/A	N/A	N/A	N/A	N/A	N/A	N/A					
COMMENTS: UMT formally introduces this SFPS developed indicator at this time. 'In 1999, will sub-divide this into 6 SUB IR s (1.03A - 1.03F)... 1 for each of 6 quality components targets /criteria for levels 1, 2 & 3 can only be developed after data is collected using SFPS developed QOC asesment tool and analysis performed - antipated for Q1FY99 Perfor As of March 1999, First round data collected and entering data so can determine targets and achievements														
for SFPS IR 1.04	1	Target	N/A	N/A	N/A	N/A	N/A	OldBL+10+15%	N/A	Old BL + 25%	N/A	N/A	TBD [98DHS+?]	
Increase in % MRA knowing >= 2 modern methods contraception	2&3	Achievement				N/A	N/A		N/A	won't be avail.	N/A	N/A		
	A	Notes	Baseline (BL) from Old DHSe						Waiting DHS		no DHS this year			anticipated DHS
		Expectations?	N/A	N/A	N/A	N/A	N/A	N/A	N/A	won't be possible	N/A	N/A		
COMMENTS Actual Cases from DHS (91/9?) used for targets (i e. not pop. weighted); reviewing new method for baseline; SFPS thinking of replacing this indicator with DHS indicator for "sponta If current baseline is, however, accurate, this indicator will be replaced in FY2000 as 95% will have been achieved (though not measured until 2002/2003)														

INDICATOR	Source		FY93	FY94	FY95	FY1996	FY1997	FY1998	FY1999	FY2000	FY2001	FY2002	FY2003
for SFPS IR 1.05	1	Target	N/A	N/A	N/A	N/A	N/A	Old BL + 10-15%	N/A	Old BL + 25%	N/A	N/A	TBD [98DHS+?]
Increase in % WRA knowing	2&3	Achievement	?	80%	?	N/A	N/A		N/A	won't be avail.	N/A	N/A	
>= 2 modern methods contraception	A	Notes	Baseline (BL) from Old DHS					Waiting DHS		no DHS this year			anticipated DHS
		Expectations?	N/A	N/A	N/A	N/A	N/A	N/A	N/A	won't be possible	N/A	N/A	
COMMENTS: Actual Cases from DHS (91/97) used for targets (i.e. not pop. weighted); reviewing new method for baseline; SFPS thinking of replacing this indicator with DHS indicator for "spontaneous" if current baseline is, however, accurate, this indicator will be replaced in FY2002 as 95% will have been achieved.													
for SFPS IR 1.06	4	Target	N/A	N/A	N/A	N/A	N/A	N/A	TBD	TBD	TBD	TBD	TBD
Annual Increase in # NEW visits to SFPS' 206 SDPs	4	Achievement	N/A	N/A	N/A	76524	83816	91187	58,829				
	D	Notes				Adjusted for	Missing Data	slightly adjusted					
		Expectations?	N/A	N/A	N/A	N/A	N/A	N/A	ntic.surpass'9				
COMMENTS: Slight change in wording needed so that indicator reflects data which are now being collected; this is NEW indicator as of start FY98; FY97 has many missing data result is UNDER													
for SFPS IR 1.07	9	Target	N/A	N/A	N/A	N/A	15%	30%	45%	60%	TBD	TBD	TBD
% increase over baseline in # SM outlets providing FP resupply (excludes condoms)	9	Achievement	N/A	N/A	N/A	512	33%	143%	210%				
	B	Notes				Baseline	Completed	Completed	In-Progress				
		Expectations?	N/A	N/A	N/A	N/A	ABOVE	ABOVE	ABOVE				
COMMENTS: Baseline incorrectly reported (FY96 @ 1,700 & FY98 @ 1950) ; FY97 achievement previously reported as below expectations when actually was above: 681 total in FY97; 1245 total in FY98													
for SFPS IR 1.08	8	Target	N/A	N/A	N/A	N/A	5402	7427	8778	9790	TBD	TBD	TBD
Increase in annual (FY) CYP generated from SFPS SM outlets in WCA region (excl. condoms)	8	Achievement	N/A	0	148	3376	5803	15648	18646				
	B	Notes				Baseline	Completed	Completed	In-Progress	Planned			
		Expectations?	N/A	N/A	N/A	N/A	MET	ABOVE	ABOVE				
COMMENTS: in FY95 was only Cameroon; FY96-98 Cameroon & CI - must verify that no appreciable double counting has occurred due to SM OCs being sold in SFPS principl sites													
for SFPS IR 1.09	7	Target	N/A	N/A	N/A	N/A	50	100	150	200	TBD	TBD	TBD
Increase in # SDPs to which SFPS has introduced STD/HIV Services	4, 5	Achievement	N/A	N/A	N/A	0	12	80	?				
	D	Notes				Baseline	Completed	Completed	In-Progress				
		Expectations?	N/A	N/A	N/A	N/A	Below	Below	nticipate Belo				
COMMENTS: combines 2 redundant indicators; SFPS includes "STD/HIV counseling" as a "service"													

INDICATOR	Source		FY93	FY94	FY95	FY1996	FY1997	FY1998	FY1999	FY2000	FY2001	FY2002	FY2003	
FY1998 - 2000 SFPS INTERMEDIATE RESULTS # 2 - INDICATORS, TARGETS AND ACHIEVEMENTS														
for SFPS IR 2.01	8	Target	N/A	N/A	N/A	N/A	34.2 Million	35.9 Million	37.5 Million	39.1 Million	TBD	TBD	TBD	
Increase in # condoms distributed in targeted SFPS Countries yearly	8	Achievement	N/A	N/A	N/A	32.6 Million	39.5 Million	47,003,182	27,150,643					
	G	Notes				Baseline	Completed	Completed	In-Progress					
		Expectations?	N/A	N/A	N/A	N/A	ABOVE	ABOVE	nticipate Abov					
COMMENTS: Wording has varied between 'condoms "sold"' and 'condoms "distributed"'. latter correct as up to 5% condoms can be distributed free for promotion; FY98 total = 47,003,182														
for SFPS IR 2.02	1	Target	N/A	N/A	N/A	N/A	N/A	41.6% - 46.5%	N/A	56.6%	N/A	N/A	TBD [98DHS+?]	
Increase in % surveyed knowing condoms prevent HIV	2&3	Achievement	<-----31.6%----->				N/A	N/A		N/A	won't be avail.	N/A	N/A	
	A	Notes	Baseline (BL) from Old DHSe					Waiting DHS			no DHS this year			anticipated DHS
		Expectations?	N/A	N/A	N/A	N/A	N/A	N/A	N/A	won't be possible	N/A	N/A		
COMMENTS: Actual cases used (i.e not pop. weighted), using only BF ('93) and CI ('94); notes above on evaluating change apply; This indicator changed from "% knowing 3 effective ways.." to "% knowing condoms..." as latter is more appropriate given intervention & it is a good proxy for knowledge of other HIV prevention since SFPS teaches them together														

INDICATOR	Source		FY93	FY94	FY95	FY1996	FY1997	FY1998	FY1999	FY2000	FY2001	FY2002	FY2003
FY1998 - 2000 SFPS INTERMEDIATE RESULTS # 3 - INDICATORS, TARGETS AND ACHIEVEMENTS													
for SFPS IR 3.01	8	Target	N/A	N/A	N/A	1.2 Million	1.9 Million	2.5 Million	3.1 Million	3.6 Million	TBD	TBD	TBD
Increase in # ORS packets distributed annually (FY) in Targeted SFPS Countries	8	Achievement	N/A	N/A	?	1.1 Million	2.3 Million	3.0 Million	2,168,815				
	G	Notes			Baseline	Completed	Completed	Completed	In-Progress				
		Expectations?	N/A	N/A	N/A	BELOW	ABOVE	ABOVE	Anticipate ??				
COMMENTS: Wording has varied between 'ORS "sold"' and 'ORS "distributed"'. latter correct as up to 5% ORS can be distributed free for promotion; total sales in FY98 = 2,951,675.													
for SFPS IR 3.02	1	Target	N/A	N/A	N/A	N/A	N/A	67%-62%	N/A	72%	N/A	N/A	TBD [98DHS+?]
Increase in % survey respondents who have knowledge of ORS (verify if "respondants" = "women")	2&3	Achievement	<-----47%----->						N/A	won't be avail.	N/A	N/A	
	A	Notes	Baseline (BL) from Old DHS					Waiting DHS		no DHS this year			anticipated DHS
		Expectations?	N/A	N/A	N/A	N/A	N/A	N/A	N/A	won't be possible	N/A	N/A	
COMMENTS: Actual Cases used from BF & Cameroon (i.e. not pop. weighted); CI not used because unreliable; "knowledge" of ORS to be defined as per DHS questionnaire; considering replacin													
for SFPS IR 3.03	9	Target	N/A	N/A	N/A	N/A	9%	54%	108%	162%	TBD	TBD	TBD
% increase over baseline in SM outlets providing ORS packets	9	Achievement	N/A	N/A	N/A	1105	40%	170%	979%				
	G	Notes				Baseline	Completed	Completed	In-Progress				
		Expectations?	N/A	N/A	N/A	N/A	ABOVE	ABOVE	ABOVE				
COMMENTS: SM Outlets" = SM 'SALES' outlets [physical structures] + SM CBD 'agents'. FY98 total = 1706 Sales outlets + 1280 CBD agents = 2986 being 170% over baseline of 1105.													
for SFPS IR 3.04	9	Target	N/A	N/A	N/A	N/A	707	721	735	770	TBD	TBD	TBD
Increase in # of CBD agents distributing ORS packets	9	Achievement	N/A	N/A	N/A	700	965	1280	1130				
	G	Notes				Baseline	Completed	Completed	In-Progress				
		Expectations?	N/A	N/A	N/A	N/A	ABOVE	ABOVE	ABOVE				
COMMENTS: Previously was "increase # ORASEL packets dist'd by CBD" but can't get data (that presented in FY97 was incorrect); thus, changed wording and targets adjusted proportionately													

INDICATOR	Source		FY93	FY94	FY95	FY1996	FY1997	FY1998	FY1999	FY2000	FY2001	FY2002	FY2003
FY1998 - 2000 SFPS INTERMEDIATE RESULTS # 4 - INDICATORS, TARGETS AND ACHIEVMENTS													
for SFPS IR 4.01	6	Target	N/A	N/A	N/A	N/A	N/A	10/10 level 1	5/10 Level 2	5/10 Level 3	TBD	TBD	TBD
Increase in # partner institutions	7	Achievement	N/A	N/A	N/A	N/A	2/10 level 3	9/10 level 1	3/10 level 2				
reaching level 3 capacity	B, C	Notes					Baseline	Due to Seminar	In-Progress				
in Strategic Planning		Expectations?	N/A	N/A	N/A	N/A	N/A	MET	Anticipate Meet				
COMMENTS: UMT now formally introduces these SFPS/M&E developed indicators & targets; # institutions will increase by 2000 so targets for 2001-2003 are still TBD													
for SFPS IR 4.02	6	Target	N/A	N/A	N/A	N/A	N/A	3/10 level 1	5/10 level 2	5/10 level 3	TBD	TBD	TBD
Increase in # partner institutions	7	Achievement	N/A	N/A	N/A	N/A	1/10 level 3	3/10 level 1	1/10 level 2				
reaching level 3 capacity	B, C	Notes					Baseline	need document	In-Progress				
in Market Research & planning		Expectations?	N/A	N/A	N/A	N/A	N/A	MET	Anticipate ??				
COMMENTS: UMT now formally introduces these SFPS/M&E developed indicators & targets; # institutions will increase by 2000 so targets for 2001-2003 are still TBD													
for SFPS IR 4.03	6	Target	N/A	N/A	N/A	N/A	N/A	10/10 level 1	8/10 level 2	6/10 level 3	TBD	TBD	TBD
Increase in # partner institutions	7	Achievement	N/A	N/A	N/A	N/A	4/10 level 3	4/10 level 1	4/10 level 2				
reaching level 3 capacity	B, C	Notes					Baseline	Wkshop delay	In-Progress				
in Overhead Rate application		Expectations?	N/A	N/A	N/A	N/A	N/A	Below	Anticipate ??				
COMMENTS: UMT now formally introduces these SFPS/M&E developed indicators & targets; # institutions will increase by 2000 so targets for 2001-2003 are still TBD													
for SFPS IR 4.04	6	Target	N/A	N/A	N/A	N/A	N/A	10/10 level 1	3/10 level 2	6/10 level 3	TBD	TBD	TBD
Increase in # partner institutions	7	Achievement	N/A	N/A	N/A	N/A	1/10 level 3	1/10 level 1	1/10 level 2				
reaching level 3 capacity in Grant	B, C	Notes					Baseline	wkpsshop delay	In-Progress				
Proposal & Strategic Financing		Expectations?	N/A	N/A	N/A	N/A	N/A	Below	Anticipate ??				
COMMENTS: UMT now formally introduces these SFPS/M&E developed indicators & targets; # institutions will increase by 2000 so targets for 2001-2003 are still TBD													

INDICATOR	Source		FY93	FY94	FY95	FY1996	FY1997	FY1998	FY1999	FY2000	FY2001	FY2002	FY2003
for SFPS IR 4.05	7	Target	N/A	N/A	N/A	12	24	160	200	240	TBD	TBD	TBD
Increase in number of African	7	Achievement	N/A	N/A	0	80	196	357	270				
Consultant-weeks used by	E	Notes			Baseline	Completed	Completed	Completed	In-Progress				
SFPS (week = days/6)		Expectations?	N/A	N/A	N/A	ABOVE	ABOVE	ABOVE	ABOVE				
COMMENTS: Targets for FY98, 99, 00 upgraded due to over performance (original 36/48/60 now 160/200/240); under-reporting because doesn't include field support													
for SFPS IR 4.06	7	Target	N/A	N/A	N/A	20	70	120	170	220	TBD	TBD	TBD
Increase in # staff & students	7	Achievement	N/A	N/A	0	17	76	121	159				
at regional partner institutions	B, H	Notes			Baseline	Completed	Completed	Completed	In-Progress				
trained in OR		Expectations?	N/A	N/A	N/A	BELOW	ABOVE	MET	nticipate Belo				
COMMENTS: Focus is RAPI but may also be Regional Partner Insitutions with whom SFPS collaborates and whom SFPS in considering adopting as a RAPI; begining FY1999 SFPS will list numb													
for SFPS IR 4.07	7	Target	N/A	N/A	N/A	N/A	1	2	3	4	TBD	TBD	TBD
Increase in # WCA research -	7	Achievement	N/A	N/A	N/A	0	2	2	2				
training Institutions incorpor-	B, H	Notes				Baseline	Completed	Completed	In-Progress				
ating OR module in program		Expectations?	N/A	N/A	N/A		ABOVE	MET	nticipate Belo				
COMMENTS:													
for SFPS IR 4.08	7	Target	N/A	N/A	N/A	N/A	4	5	7	10	TBD	TBD	TBD
# of studies carried out by	7	Achievement	N/A	N/A	N/A	0	1	8	15				
Regional/National institutions	E	Notes				Assumed 0	Completed	Completed	In-Progress				
in WCA for SFPS program needs		Expectations?	N/A	N/A	N/A	N/A	BELOW	ABOVE	ABOVE				
COMMENTS: See body of text FY98S2 Performance report for details													

INDICATOR	Source		FY93	FY94	FY95	FY1996	FY1997	FY1998	FY1999	FY2000	FY2001	FY2002	FY2003
for SFPS IR 4.09A	7	Target	N/A	N/A	N/A	5	10	15	38	38	N/A	N/A	N/A
Increase in # of FP training sites developed by SFPS in WCA	7	Achievement	N/A	N/A	0	0	38	38	38	38	N/A	N/A	N/A
	B, H	Notes			Baseline	Completed	Completed	Completed	Completed	Completed	N/A	N/A	N/A
		Expectations?	N/A	N/A	N/A	Below	ABOVE	ABOVE	N/A	N/A	N/A	N/A	N/A
COMMENTS: Upgrade targets for this and added IR4.09B (below); which is new indicator and targets as promised in previous reports													
for SFPS IR 4.09B	7	Target	N/A	N/A	N/A	N/A	N/A	N/A	13/38	20/38			
Increase in # of SFPS assisted clinica	7	Achievement	N/A	N/A	N/A	N/A	N/A	N/A	0				
FP training sites in WCA which meet JHPIEGO's minimum standard	B, H	Notes	N/A	N/A	N/A	N/A	N/A	N/A	In-Progress				
		Expectations?	N/A	N/A	N/A	N/A	N/A	N/A	Anticipate Meet				
COMMENTS: New Indicator with targets as promised in previous reports													
for SFPS IR 4.10A	7	Target	N/A	N/A	N/A	0	1	2	9	9	N/A	N/A	N/A
Increase in # pre-service institutions wh/ initiated process of incorporating RH curriculum	7	Achievement	N/A	N/A	0	0	9	11	11	11	N/A	N/A	N/A
	B, H	Notes			Baseline	Completed	Completed	Completed	Completed	Completed	N/A	N/A	N/A
		Expectations?	N/A	N/A	N/A	N/A	N/A	ABOVE	N/A	N/A	N/A	N/A	N/A
COMMENTS: 9 institutions initiated process (misreported in FY98 as 11) ; working to move them to complete incorporation; upgrade targets and have added new indicator 4.10B													
for SFPS IR 4.10B	7	Target	N/A	N/A	N/A	N/A	N/A	N/A	1	2	4	5	6
Increase in # pre-service institutions which have incorporated SFPS RH module in their last year of studies	7	Achievement	N/A	N/A	N/A	N/A	N/A	N/A	0				
	B, H	Notes	N/A	N/A	N/A	N/A	N/A	N/A	In-Progress				
		Expectations?	N/A	N/A	N/A	N/A	N/A	N/A	Anticipate Mee				
COMMENTS: New Indicator with targets as promised in previous reports													

INDICATOR	Source		FY93	FY94	FY95	FY1996	FY1997	FY1998	FY1999	FY2000	FY2001	FY2002	FY2003
for SFPS IR 4.11	7	Target	N/A	N/A	N/A	0	2	4	5	6 ??	TBD	TBD	TBD
Increase in # new (generic for regional use) IEC training modules produced	7	Achievement	N/A	N/A	0	0	2	8	9				
	B, H	Notes			Baseline	Completed	Completed	Completed	In-Progress				
		Expectations?	N/A	N/A	N/A	MET	MET	ABOVE	ABOVE				
COMMENTS:													
for SFPS IR 4.12	7	Target	N/A	N/A	N/A	47	90	100	110	120	TBD	TBD	TBD
# of IEC professionals trained at SFPS-sponsored regional IEC workshops	7	Achievement	N/A	N/A	0	28	76	76	119				
	B, H	Notes			Baseline	Completed	Completed	Completed	In-Progress				
		Expectations?	N/A	N/A	N/A	Below	Below	Below	MET				
COMMENTS: Wording changed slightly - "staff" now defined (staff= IEC professionals); 1998, 1999, -2000 targets previous mis-reported as 125, 160 and 200)													
for SFPS IR 4.13	7	Target	N/A	N/A	N/A	5	10	15	60	60	TBD	TBD	TBD
Increase in # of Development partners collaborating with SFPS	7	Achievement	N/A	N/A	0	80	131	61	61				
	B, H	Notes			Baseline	Completed	Completed	Completed	In-Progress				
		Expectations?	N/A	N/A	N/A	ABOVE	ABOVE	ABOVE	MET				
COMMENTS: refined and defined "SFPS collaborating partner in FY98; # shown in FYs 96 & 97 not comparable. i.e. perceived decrease between 1997 & 1998 is not real but due to the new defini													
for SFPS IR 4.14	7	Target	N/A	N/A	N/A	0	15%	20%	25%	30%	TBD	TBD	TBD
Increase in % of (cumulative) financial resources mobilized w/r/t SFPS LOP-to-date committments	7	Achievement	N/A	N/A	0	8.4%	17.6%	16%	17%				
	B, H	Notes			Baseline	Completed	Completed	Completed	In-Progress				
		Expectations?	N/A	N/A	N/A	ABOVE	ABOVE	Below	Anticipate ??				
COMMENTS: To date, dollar value of leveraged resources is \$6,824,745													

INDICATOR	Source	FY93	FY94	FY95	FY1996	FY1997	FY1998	FY1999	FY2000	FY2001	FY2002	FY2003
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" DATA SOURCE " Codes for rows titled "Targets" & "Achievements" in Table 1 of SFPS Semi-Annual Performance Reporting

- 1 = Country specific DHS (pre-SFPS) years vary [the "Old DHSes]
- 2 = SFPS Regional DHS 1998 (will become baseline)
- 3 = DHS [anticipated in 2003]
- 4 = Service Statistics from SFPS Clinic sites
- 5 = Supervision tools (principally SFPS QOC diagnostic tool)
- 6 = Institutional Development Assessments (IDA)
- 7 = Diverse sources: reports, minutes of mtgs, seminars, ad hoc evaluations, etc.
- 8 = PSI sales figures from PSI country offices VIA PSI/Washington D.C.
- 9 = PSI country offices (directly to SFPS/PSI)
- 10 = OTHER

" DATA VERIFICATION " Codes for the row "NOTES" in Table 1 of SFPS Semi-Annual Performance Reporting (how achievements are verified & Documented)

- A = Verified by accepted DHS standards and recalculated using actual cases by SFPS for verification
- B = Verified by reports, mtg of minutes, memos, etc. will be kept on file as verification of achievement)
- C = Verified by ad hoc surveys, evaluations, tests; report of findings will be kept on file for verificaton of achievements
- D = Verified by SFPS MIS Coordinators and SFPS country supervisors during field visits
- E = Verified by contract, MOU; these will be kept on file as verification of achievement)
- F = Verified by SFPS/OR-M&E at Regional office via consistency, plausibility and logic checks
- G = Verified by SFPS/PSI via consistency, plausibility and logica checks
- H = Verified by SFPS Component which is primarily responsible for contributing to the achievement of this indicators (SD, IEC, Training, OR, SM)
- I = Other

" EXPECTATIONS? " Codes

ABOVE: Achievement is Greater Than 110% of the Target value

MET : Achievement is Within 10% (inclusive) of the Target value [i.e. Target \pm 10%]

BELOW: Achievement is Less Than 90% of the target value

NOTE: If a target is set as an "% increase" over baseline/ previous target , the expectation is determined based on 10% of the expected percent increase

Example 1: a target is set at "10% increase over previous years target", expectation is "MET" if the Achievement is within 01% of the target [10% of 10% = 01%]

Example 2: a target is set at "20% over baseline", expectation is "MET" if the Achievement is within 2% of the target [10% of 20% = 02%]

Example 3: DHS is source & 13% (of particular indicator) is baseline; target is set (5 yrs later via DHS) to increase to 33%; 2 ways to determine if expectations met

(A) Do hypothesis test that (particular indicator) 5 yrs later is at least 20% more than baseline (13%) with 90% confidenceOR

(B) As in example 2, if point estimate from DHS 5 years later is within 2% of target (10% of [33-13]= 20% is 2%) expectation is met; i.e. achievement is 31%-35%

African Consultant DAYS used to calculate **African Consultant-weeks** [days/6]

SFPS Component	S1FY96 # days	S2FY96 # days	Year total	S1FY97 # days	S2FY97 # days	Year total	S1FY98 # days	S2FY98 # days	Year total	S1FY99 # days	S2FY99 # days	Year total	S1FY00 # days	S2FY00 # days	Year total
GRAND TOTAL ALL COUNTRIES IN WCA REGION															
SD and Training JHPIEGO							101	380	481	450					
OR and M&E Tulane							73	271	344	418					
IEC JHUCCP							226	267	493	414					
SM PSI							100	636	736	338					
Other (& UMT)							0	0	0	0					
TOTAL DAYS All Sources							500	1554	2054	1619.5					
Consultant WEEKS							83	259	342	270					

² Pending details on 180 reported for CI without names or any information



III. Executive Summary

This SFPS Performance report, covering the beginning of the project through 30 September 1998, summarizes SFPS achievements towards its expected results and intermediate results against approved performance targets. In this edition, SFPS is reporting on 24 indicators. The vast majority of SFPS performance targets were either met or exceeded during FY1998. More specifically, SFPS exceeded expectations for 14 performance indicators, met expectations for 3 and only fell short of expectations for 5. (Two SFPS indicators had no targets for FY98 as they were newly developed or identified in FY98).

Highlights of this report which takes us through the end of FY1998 include:

- The trend of CYP generated from the 206 principal sites increased rather dramatically this year over last year (21%) and exceeded its' target by approximately 9%
 - By the end of FY98, oral contraceptives were being socially marketed in four SFPS countries (Cameroon, Côte d'Ivoire, Benin and Togo). Sales of socially marketed OCs produced 15,648 CYPs in FY98. Oral contraceptive sales for the whole of FY98 were 70% higher than FY97 sales.
1. Four new IEC training modules were developed for use by national and regional partners in the areas of social mobilization, community outreach, and interpersonal communication and counseling (IPC/C).
 2. By the end of FY98, preliminary results of the regional DHS for Cameroon and Togo were presented to national partners and policy makers. Data collection for surveys in Cote d'Ivoire and Burkina Faso is anticipated to be completed during the first quarter of FY99. Other study related progress includes the completion of data collection for the Cameroon Situation Analysis study and the study on the profile of Norplant users in Togo. The dissemination of the results of both studies is anticipated during the first quarter of FY99.
- The number of SM outlets for OCs expanded from 683 at the end of FY1997 to 1245 by the end of FY1998.
 - During the second half of FY98, SFPS condom sales reached 22,885,744, putting total FY98 sales at 47,003,182. This represents an increase of 19% over FY97 sales.
 - Second semester sales of the regional brand of ORS, Orasel, were 1,875,986 packets, resulting in total FY98 sales of 2,951,675. This represents a 27% increase over FY97

sales.

3. The final assessment report for the regional radio series "Clés de la vie" was completed and assessment results used to retool the series for rebroadcast in FY99.
- SFPS has exceeded its year-end target for use of African consultants by 123%
4. A school-wise internal e-mail system and a full Internet connection have been established for ENSEA during FY98. ENSEA's webpages have been developed by ENSEA own staff and are currently hosted on the SFPS web site.

Following is a narrative that provides detailed information on the current status of SFPS' performance targets and a table (section VI) that summarizes the data quantitatively. Important complementary comments and observations which capture both qualitative achievements and quantifiable achievements not captured via the approved performance indicators and targets are also presented in section V.

SFPS Partners² & Value of Physical/Financial Resources³ Mobilized LOP-To-Date (10/95-03/99)

Collaborating Development Partners	SD&Training (JHPIEGO)		Social Marketing (PSI)		IEC (JHUCCP)		OR / M&E Tulane Univ.		SFPS		NOTES
	Part-ner	Funds Leveraged	Part-ner	Funds Leveraged	Part-ner	Funds Leveraged	Part-ner	Funds Leveraged	Part-ner	Line Total	
Burkina Faso											
Govt Burkina Faso	X		X		X		X		✓	\$0	
MOH(PNLS/DSC/DSF)	X		X		X		X		☒	\$0	
Burkina Nat'l Radio					X	\$2,000			☒	\$2,000	IEC=Radio Subsidy
Burkina Nat'l TV					X				☒	\$0	
INSD							X		☒	\$0	
ABBEF	X						X		✓	\$0	
ABSF	X								✓	\$0	
AFAFSI			X		X				✓	\$0	
Africare-BF									☒	\$0	
ATB					X				✓	\$0	
Canadian Govt-BF (SIDA II)	X		X						☒	\$0	CIDA or Canadian embassy? Assume for SIDA dans la Cite II
CLUSA / Mwangaza	X				X		X		✓	\$0	
CRESAR							X		✓	\$0	
Dutch government-BF		\$8,000		\$20,000					☒	\$28,000	Trng=Pre-service Forum
Horizon FM						\$2,000			☒	\$2,000	IEC=Radio Subsidy
KFW-BF									☒	\$0	
Peace Corps-BF	X		X		X		X		☒	\$0	
PROMACO	X		X	\$37,290	X	\$35,000			✓	\$72,290	IEC=Wake-up promo at CAN98; SM=PSAMAO activities
PSI/BF			X	\$125,000					☒	\$125,000	SM=Unrestricted funds
UERD			X		X		X		✓	\$0	

SFPS Partners² & Value of Physical/Financial Resources³ Mobilized LOP-To-Date (10/95-03/99)

	SD&Training (JHPIEGO)		Social Marketing (PSI)		IEC (JHUCCP)		OR / M&E Tulane Univ.		SFPS		NOTES
	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Line Total	
<i>Collaborating Development Partners</i>											
<i>UNFPA(FNUAP)-BF office</i>	X	\$5,000			X		X	\$95,000	✓	\$100,000	OR=DHS Support, Trng=Pre-service Forum
<i>UNICEF-BF office</i>	X	\$11,000	X	\$60,000			X		✓	\$71,000	Trng=Pre-service Forum, SM=ORS
<i>URBLS</i>			X		X				✓	\$0	
<i>WHO(OMS)-BF office</i>	X	\$15,700			X				✓	\$15,700	Trng=Pre-service Forum
<i>World Bank-BF/PPLS (Banque Mondial)</i>	X	\$1,700,000			X	\$24,000	X	\$95,000	✓	\$1,819,000	SD=Contraceptives; OR=DHS Support; IEC=Integrated IEC trainings
Cameroon											
<i>Govt of Cameroon</i>	X		X	\$5,700	X		X		✓	\$5,700	SM=assistance w/ customs,
<i>MOH(PNLS/DSC/DSF)</i>	X	\$24,453	X		X		X		✓	\$24,453	All components (UMT) as leveraged by RA for training & rehab of FP clinics
<i>Dir. De Recensement CRTV CHU Yaounde</i>							X	\$4,000	✓	\$4,000	IEC=Radio Subsidy
<i>Ad Lucem</i>	X				X				✓	\$0	
<i>CAMNAFAW</i>	X								✓	\$0	
<i>CDC</i>	X				X				✓	\$0	
<i>Belgian Cooperation</i>		\$14,000							✓	\$14,000	
<i>Cooperation Francais- Cameroon</i>	X	\$7,272	X		X		X		✓	\$7,272	All components as was leveraged by RA for Rehab of FP clinics
<i>CRESAR/CMR</i>							X		✓	\$0	
<i>Dutch Govt-Cameroon</i>			X						✓	\$0	
<i>FEMEC</i>	X				X				✓	\$0	

SFPS Partners² & Value of Physical/Financial Resources³ Mobilized LOP-To-Date (10/95-03/99)

	SD&Training (JHPIEGO)		Social Marketing (PSI)		IEC (JHUCCP)		OR / M&E Tulane Univ.		SFPS		NOTES
	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Line Total	
Collaborating Development Partners											
GTZ-Cameroon	X	\$2,500		\$2,200			X	\$4,953		\$9,653	Trng=Pre-service Forum/Reproduction of BB comic strip (10000 copies)
Japanese Govt-Cameroon				\$75,000						\$75,000	Packaging with IEC from Japanese government
Peace Corps-Cameroon			X							\$0	
PMSC	X		X		X		X		✓	\$0	
Private Sector				\$4,500						\$4,500	SM=negotiated assist. w/ customs ??who??
UNFPA(FNUAP)-Cameroon	X	\$373,181					X	\$119,049		\$492,230	SD(JSI)=Contraceptives(\$350,000) Trng(JHPIEGO)=Pre-service Forum(\$5,000); OR=DHS support UMT (18,181) RA leveraged for FP clinic rehab(119049) OR Dissemination of Camaroon Situation Analysis study results
UNICEF-Cameroon	X	\$2,500	X ²				X ³	\$23,360		\$25,860	Trng=Pre-service Forum; SM=ORS; OR=DHS support
WHO(OMS)-Cameroon	X	\$8,500	X							\$8,500	Trng=Pre-service & Competency base trng at Kriby
National Partners		\$2,274								\$2,274	
World Bank (Banque Mondiale)-Cameroon	X	\$18,181	X		X		X			\$18,181	All components (UMT) as was leveraged by RA for rehab of FP clinics
Cote d'Ivoire											
Govt of Cote d'Ivoire	X		X		X		X		✓	\$0	
MOH (PNLS/DSC/DSF)	X		X		X		X			\$0	
CI Radio					X	\$2,000				\$2,000	IEC=Radio Subsidy
CI TV					X	\$16,693				\$16,693	IEC radio subsidy

SFPS Partners² & Value of Physical/Financial Resources³ Mobilized LOP-To-Date (10/95-03/99)

	SD&Training (JHPIEGO)		Social Marketing (PSI)		IEC (JHUCCP)		OR / M&E Tulane Univ.		SFPS		NOTES	
	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Line Total		
<i>Collaborating Development Partners</i>												
<i>INS CHU Youpogon</i>	X				X			X			\$0	
<i>AFAFSI</i>					X				✓		\$0	
<i>Africare-Cote d'Ivoire</i>	X		X		X			X			\$0	
<i>AIBEF</i>	X	\$2,660			X			X		✓	\$2,660	
<i>Belgian Cooperation- Cameroon</i>	X	\$14,000	X								\$14,000	Training in TC
<i>Canadian Govt-Cote d'Ivoire (SIDA II)</i>	X		X	\$4,000	X						\$4,000	SM=PSAMAO billboards
<i>CIPS/ CI</i>	X				X					✓	\$0	
<i>Cosulus</i>			X							✓	\$0	
<i>CRESAR/CI</i>								X		✓	\$0	
<i>ECODEV</i>	X		X		X			X		✓	\$0	
<i>European Union-CI</i>	X	\$2,500									\$2,500	Trng=Pre-service forum
<i>French cooperation-CI</i>			X					\$1,700			\$1,700	SFPS/Hope World wide Adolescent Behavior study
<i>GTZ-CI</i>	X										\$0	
<i>Hope Worldwide-CI</i>								X			\$0	
<i>Japanese Govt-CI</i>			X								\$0	
<i>KFW-CI</i>								X	\$10,000		\$10,000	SDLC2 Study
<i>Peace Corps-CI</i>	X				X						\$0	
<i>PPP</i>			X		X					✓	\$0	
<i>Private Sector</i>	?			\$1,000							\$1,000	STIFF

SFPS Partners² & Value of Physical/Financial Resources³ Mobilized LOP-To-Date (10/95-03/99)

	SD&Training (JHPIEGO)		Social Marketing (PSI)		IEC (JHUCCP)		OR / M&E Tulane Univ.		SFPS		
<i>Collaborating Development Partners</i>	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Line Total	NOTES
<i>PSI/CI</i>	X		X	\$19,522	X	\$12,000	X			\$31,522	SM=PSAMAO billboards and " Roulez protégé" film
<i>Radio Nostalgie</i>						\$15,000				\$15,000	IEC=Radio Sub. Wake Up! Project
<i>Renaissance Bouake</i>	X		X		X				✓	\$0	
<i>Retro-CI</i>	X								✓	\$0	
<i>UNFPA(FNUAP)-CI</i>	X	\$7,500			X		X ⁴	\$42,080		\$49,580	SD/Trng=Pre-service Forum; Contraceptives, value tbd with AIBEF; OR=DHS Support
<i>UNICEF-CI</i>	X		X	\$60,000			X	\$30,107		\$90,107	SDLC2 Study/4167 = SFPS/hope study
<i>WHO(OMS)-CI</i>	X	\$50,000								\$50,000	
<i>World Bank(Banque Mondial)-CI</i>	X	\$245,000								\$245,000	
<i>Measure Project</i>								\$34,300		\$34,300	M&E of Health Program at district level, practical Application
Togo											
<i>Govt of Togo</i>	X		X		X		X		✓	\$0	
<i>MOH (PNLS)(DSC)</i>	X	\$2,100	X	\$125,000	X		X			\$127,100	SM=Assistance getting commodities out of customs
<i>Togo Radio</i>					X	\$16,550				\$16,550	IEC=Radio Subsidy
<i>Togo TV</i>					X	\$2,420				\$2,420	
<i>Dir. de la Statistique</i>							X			\$0	
<i>ATBEF</i>	X								✓	\$0	
<i>Care International- Togo</i>	X		X							\$0	
<i>Cooperation Francais- Togo</i>			X							\$0	

SFPS Partners² & Value of Physical/Financial Resources³ Mobilized LOP-To-Date (10/95-03/99)

	SD&Training (JHPIEGO)		Social Marketing (PSI)		IEC (JHUCCP)		OR / M&E Tulane Univ.		SFPS		NOTES
	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Line Total	
Collaborating Development Partners											
<i>GTZ-Togo</i>	X									\$0	
<i>Peace Corps-Togo</i>			X	\$44,000						\$44,000	SM=CBD Development
<i>PSI/Benin</i>				\$6,000			X			\$6,000	SM=PSAMAO research
<i>Equipex & PSI/Togo</i>	X		X	\$16,000			X		✓	\$16,000	SM = prog revenues for ORS
<i>UNFPA(FNUAP)-Togo and with UNDP</i>	X	\$820,227					X	\$206,000		\$1,026,227	SD(JSI)=Contraceptives(\$600,000); Trng(JHPIEGO)=Contraceptives& Pre-service Forum(\$207,500); OR=DHS support
<i>UNICEF-Togo</i>	X		X	\$244,000			X			\$244,000	SM=500,000 ORS packs=\$32,000 & program support; 500,000 ORS packs = \$32,000 and \$100,000 contract extension + original contract,
<i>URD</i>							X		✓	\$0	
<i>WHO(OMS)-Togo</i>	X		X	\$45,000						\$45,000	SM=350,000 ORSpacks=\$20,000 & program support
<i>World Bank(Banque Mondial ?)</i>	X				X					\$0	
Benin											
<i>Govt of Benin</i>	X		X						✓	\$0	
<i>MOH</i>	X									\$0	
<i>Africare-Benin</i>	X									\$0	
<i>Cooperation Francais- Benin</i>			X							\$0	
<i>Danish Govt.</i>				\$100,000						\$100,000	
<i>Dutch Govt-Benin</i>				\$2,500						\$2,500	SM=RH newspaper

SFPS Partners² & Value of Physical/Financial Resources³ Mobilized LOP-To-Date (10/95-03/99)

	SD&Training (JHPIEGO)		Social Marketing (PSI)		IEC (JHUCCP)		OR / M&E Tulane Univ.		SFPS		NOTES
	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Line Total	
<i>Collaborating Development Partners</i>											
<i>German Govt-Benin</i>				\$4,500						\$4,500	SM=RH newspaper
<i>Peace Corps-Benin</i>			X							\$0	
<i>ABMS/PSI</i>	X		X	\$12,800	X				✓	\$12,800	SM=200,000 ORS
<i>UNICEF</i>	X		X	\$305,000						\$305,000	SM = ORS activities
<i>USAID/Benin</i>	X		X	\$650,000			X			\$650,000	General SM funding
<i>UNFPA</i>		\$2,000								\$2,000	SD/Trng=2 Participants Norplant meeting
<i>World Bank</i>	X	\$5,000								\$5,000	Trng=Pre-service Forum
Regional & International Partners and Donors											
<i>Air Afrique</i>		\$10,000				\$9,000				\$19,000	IEC=Wake Up! Project; SD/Training=CISMA participation
<i>Africare</i>	X		X		X		X		✓	\$0	
<i>Africa N°1</i>						\$9,300				\$9,300	IEC radio subsidy
<i>Artists from various WCA countries</i>						\$50,000				\$50,000	IEC=An estimated value: artists donations for Wake Up! Project
<i>Belgian Cooperation Headquarters</i>									✓	\$0	
<i>Canadian Govt - Headquarters</i>										\$0	
<i>Care International- Atlanta</i>									✓	\$0	
<i>CEFA/CAFS</i>	X				X				✓	\$0	
<i>CEFOREP (Le Dantec)</i>	X								✓	\$0	
<i>CERCOM</i>					X				✓	\$0	
<i>CERPOD</i>							X		✓	\$0	

SFPS Partners² & Value of Physical/Financial Resources³ Mobilized LOP-To-Date (10/95-03/99)

	SD&Training (JHPIEGO)		Social Marketing (PSI)		IEC (JHUCCP)		OR / M&E Tulane Univ.		SFPS		NOTES
	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Line Total	
<i>Collaborating Development Partners</i>											
<i>CESAG</i>	X						X		✓	\$0	
<i>Dutch Coop.and ACDI</i>							X	\$250,000	✓	\$250,000	OR=CERPOD training
<i>ENSEA</i>							X		✓	\$0	
<i>European Union- headquarters</i>										\$0	
<i>FESADE</i>	X				X				✓	\$0	
<i>French Cooperation- Headquarters</i>									✓	\$0	
<i>GTZ</i>	X	\$10,000							✓	\$10,000	Trng=Pre-service FORUM, training mat
<i>Hope Worldwide</i>							X		✓	\$0	Change in Sexual KAB in face of AIDS among Adolescents
<i>IFORD</i>							X		✓	\$0	
<i>IPPF</i>	X	\$250,000							✓	\$250,000	SD=Legal Barrier symposium
<i>ISED</i>							X		✓	\$0	
<i>Japanese Govt</i>	X		X		X		X			\$0	
<i>JSI/Morocco</i>	X	\$15,000								\$15,000	Trng=Pre-service Forum
<i>KFW-headquarters</i>									✓	\$0	
<i>Mellon Foundation</i>							X	\$15,100		\$15,100	OR=Condom and GIS studies from PSI/CI
<i>Peace Corps</i>	X		X		X		X		✓	\$0	
<i>PSI</i>			X	\$2,400			X		✓	\$2,400	SM=promo items for PSAMAO initiative
<i>RARS</i>							X		✓	\$0	
<i>RARSR</i>	X						X		✓	\$0	
<i>SanFam</i>	X								✓	\$0	

SFPS Partners² & Value of Physical/Financial Resources³ Mobilized LOP-To-Date (10/95-03/99)

	SD&Training (JHPIEGO)		Social Marketing (PSI)		IEC (JHUCCP)		OR / M&E Tulane Univ.		SFPS		NOTES
	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Funds Leveraged	Part- ner	Line Total	
<i>Collaborating Development Partners</i>											
<i>UNFPA (FNUAP) - Headquarters</i>	X	\$20,000			X				✓	\$20,000	Trng=Pre-service FORUM, training mat.
<i>UNICEF-Headquarters</i>									✓	\$0	
<i>Regional Office</i>	X				X		X		✗	\$0	
<i>US GOVT</i>									✓	\$0	
<i>AID/Washington Bilaterals in WCA</i>	X	\$10,000			X		X	\$47,900	✗	\$57,900	Trng=Pre-service Forum; OR=ISED training
<i>WHO Headquarters</i>									✓	\$0	
<i>WCA Regional Office</i>	X	\$40,000							✗	\$40,000	Trng=Pre-service FORUM, training mat.
<i>World Bank (Banque Mondial)</i>		\$5,000							✓	\$5,000	
	X								✗	\$0	Trng=Pre-service FORUM
<i>WCA Reg. Office</i>	X		X		X		X		✗	\$0	
Component Totals		\$3,703,548		\$1,971,412		\$199,963		\$974,549	✗		
GRAND SFPS TOTAL	LOP-TO-DATE [Oct 1, 1995 - Sept 30, 1998] TOTAL								- 61	\$6,849,472	

F:\SemiAnnual\FY1999\99S1 Appendix B FINAL - SFPS partner & resources mobilized LOP-to-Date wpd

ENDNOTES:

1. Some or all funds mobilized by JSI
2. "Partner" in the SFPS context is still undefined; there should be, however, some physical evidence of partnership such as an MOU.



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3. "Countable" Resources are those which support one or more SFPS MILESTONES and which were "mobilized" for that purpose by an official SFPS representative (SFPS employee or partner institution) which include:

- Financial Resources (direct and indirect money transfers)
- Values of Physical Resources (wholesale commodity values)
- Values of SOME Services.

NOTE: It does not include values of human resources and does not include any SFPS field-support resources .

EXAMPLES OF "COUNTABLE RESOURCES"

I. FINANCIAL RESOURCES

- ✓ Direct money transfer: someone from SFPS'/SD component solicits financial help from UNICEF for an SFPS training workshop. UNICEF transfers the agreed-upon amount of money to SFPS' SD component
- ✓ Indirect money transfer: SFPS/OR solicits money from the World Bank to print 8,000 copies of DHS questionnaires, coding guides and surveyors manual. The documents are given to the printer and the World Bank pays the printers invoice directly (i.e. money never actually changes hands between the World Bank and SFPS)
- ✓ SFPS/SM is working with field support project AIDSMARK. Together, they solicit money from UNAIDS to support an AIDSMARK training in the WCA region which supports SPFS' results framework. UNAIDS accepts and gives money to AIDSMARK (direct or indirect)

II. PHYSICAL RESOURCES (VALUE)

- ✓ SFPS /SM solicits UNFPA in Burkina Faso to furnish Condoms sufficient to cover 6 months of expected sales and UNFPA agrees. The value of these are calculated by multiplying the (unit central wholesale price * number of units).

NOTE: When these condoms are imported, the central wholesale price is the value when loaded (on the boat, train or truck, plane ...when it arrives in the country plus the shipping cost to get it into the country BUT does not include any internal transport or warehousing costs.

- ✓ SFPS/IEC solicits AIR AFRIQUE to provide 2 round-trip tickets Abidjan-Paris which will be used as prizes during a FP promotional campaign and AIR AFRIQUE does this. The value of this ticket is usually printed on the ticket itself. If it is not printed on the ticket, then one would use the full-fare price of that ticket at the time when it was donated (i.e. if 2 coach class tickets provided, value = RT full-fare coach tickets * 2)

III. SERVICES

- ✓ SFPS/Training solicits a local for-profit video production firm to produce a training video on Norplant removal. An estimate of this work is calculated and presented as it would be for any paying customer. SFPS/Training convinces the firm to waive the fees . The value of this is the invoice price which would normally have to be paid by SFPS.

NOTE: documents must be obtained and held by SFPS in evidence of any \$ amounts reported as having been mobilized. (i.e. an MOU, or contract, etc).

EXAMPLES OF NON-COUNTABLE RESOURCES .

I. Human Resources (are NEVER) counted

- ✓ SFPS/SD is working with one of its partners AIBEF to train service providers at SFPS sites (which are mostly AIBEF sites). AIBEF directs one of its employees to devote 2 weeks of their time exclusively to this activity. SFPS/SD can NOT count the value of that person's work (i.e. daily salary x 12 days).
- ✓ A private consultant is paid by CARE International to develop a questionnaire to be used for KAP study on adolescents' sexual behavior. They have asked SFPS/OR to assist them and work on a joint survey begins. The consultant's wages are NOT countable as money mobilized for SFPS.

II. Other NOT countable resources

- ✓ SFPS/SM is working with the World Bank (WB) on a WB organized and funded STD/HIV prevention seminar. SFPS/SM has been asked to assist in the seminar. Furthermore, SFPS/SM wants to piggy back on this seminar to defray travel costs of some seminar participants whom they would like to train. SFPS/SM will pay the extra day hotel and per diem for these people to stay over for an additional training program Social Marketing training. The value of the transport and any seminar costs are NOT countable as these were not "mobilized" but would have occurred with or without SFPS intervention.
- ✓ SFPS/IEC creates radio spots on HIV/STD prevention. They ask a radio station in Cameroon to air them as a "public service message". This radio station always allots a certain number of hours and time slots to air public service messages free-of-charge. The radio spots are accepted and aired as public service messages. The fee-based commercial cost of air time is NOT countable.. (However, if the radio station usually does not air the public service messages during prime-time which it reserves for paying customers but SFPS/IEC convinces them to air as a paid advertisement without charging SFPS, the value of this time is countable).

2. In the 1st Semester Performance Report FY1998, an error occurred - a value of \$64,000 was entered here which was an accidental double entry. It has been corrected in this 2nd Semester Performance Report.

3. Misreported in 1st semester performance report FY1998 as \$50,000

4. Previously overreported (FY98 1st Semester performance report

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African Consultant DAYS used to calculate **African Consultant-weeks** [days/6]

SFPS Component	1996			1997			1998			1999			2000		
	S1FY96 days	S2FY96 # days	Year total	S1FY97 # days	S2FY97 # days	Year total	S1FY98 # days	S2FY98 # days	Year total	S1FY99 # days	S2FY99 # days	Year total	S1FY00 # days	S2FY00 # days	Year total
GRAND TOTAL ALL COUNTRIES IN WCA REGION															
SD and Training JHPIEGO							101	380	481			450			
OR and M&E Tulane							73	271	344			418			
IEC JHUCCP							226	267	493			414			
SM PSI							100	636	736			338			
Other (& UMT)							0	0	0			0			
TOTAL DAYS All Sources							500	1554	2054			1619.5			
Consultant WEEKS							83	259	342			270			

² Pending details on 180 reported for CI without names or any information

CYP AND NEW VISIT IN FOCUS COUNTRIES

CYP

These are data (collected and entered) NOT including estimates

Actual collect	96 CYP	97 CYP	98 CYP	99 CYP
BF	24824	24738	41040	22624
Cameroon	16500	18817	22635	11572
CI	58655	62096	66258	30919
Togo	23651	28907	33174	0

NEW VISITS

These are data (collected and entered) NOT including estimates

Actual collect	96 CYP	97 CYP	98 CYP	99 CYP
BF	13117	14971	19814	10604
Cameroon	3528	6669	9142	13632
CI	48207	47344	48887	20313
Togo	10671	11831	13292	0

Estimated CYP from missing data points for the year

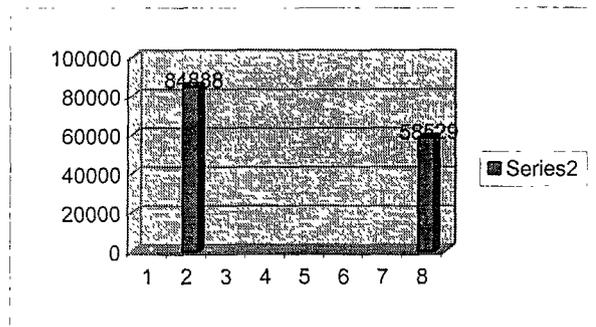
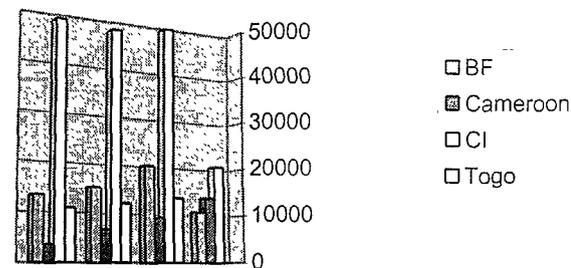
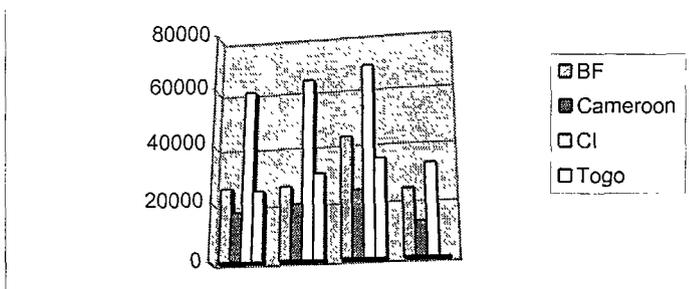
BF correction	500.5	0	50.5	462
Cameroon correc	0	0	0	460
CI correction	0	0	72.36	2472
Togo Correction	0	0	50.5	16379

124130.5 134558 163280 84888
Total CYP 1SFY99
84888

Estimated New visit from missing data points for the year

BF correction	500.5	2500.5	0	196
Cameroon co	500.5	500.5	0	636
CI correction	0	0	52	6449
Togo Correct	0	0	0	6699

76524 83816 91187 58529
Total New Visit 1SFY 99
58529



CYP AND NEW VISIT IN FOCUS COUNTRIES

SFPS CYP ACHIEVEMENT

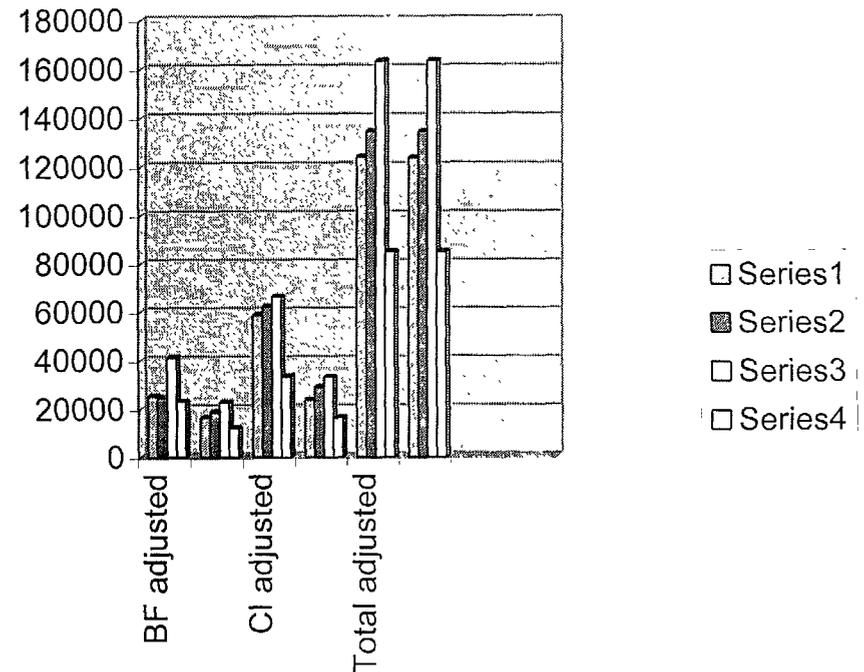
206 Principal Sites

Actual collect	96 CYP	97 CYP	98 CYP	99 CYP
BF	24824	24738	41040	22624
Cameroon	16500	18817	22635	11572
CI	58655	62096	66258	30919
Togo	23651	28907	33174	0

BF correction	500.5	0	50.5	462
Cameroon correc	0	0	0	460
CI correction	0	0	72.36	2472
Togo Correction	0	0	50.5	16379
	124130.5	134558	163280	84888

BF adjusted	25324.5	24738	41090.5	23086
Cameroon adjust	16500	18817	22635	12032
CI adjusted	58655	62096	66330.4	33391
Togo adjusted	23651	28907	33224.5	16379
Total adjuste	124130.5	134558	163280	84888
Total collecte	123630	134558	163280	84888

SFPS CYP ACHIEVEMENT 206 Principal Sites



CYP AND NEW VISIT IN FOCUS COUNTRIES

NEW VISITS

	96 CYP	97 CYP	98 CYP	99 CYP
BF	13117	14971	19814	10604
Cameroon	3528	6669	9142	13632
CI	48207	47344	48887	20313
Togo	10671	11831	13292	0

BF correction	500.5	2500.5	0	196
Cameroon correcti	500.5	500.5	0	636
CI correction	0	0	52	6449
Togo Correction	0	0	0	6699
	76524	83816	91187	58529

BF adj	13618	17471.5	19814	10800
Cameroon adj	4028.5	7169.5	9142	14268
CI adj	48207	47344	48939	26762
Togo adj	10671	11831	13292	6699
Total adj	76524	83816	91187	58529
Total collected	75523	80815	91135	58529

