

**NARRATIVE STATEMENT
AID REPRESENTATIVE TO CHILE**

CHILE OVERVIEW - Equity and Sustainability

Chile's growing market-oriented economy and political transition toward democracy is a Latin American success story. As this region's 'model' of equity, participation and de-centralization the U.S. has a strategic and development interest to ensure that Chile's economic reforms and political progress are made sustainable. One tangible result of Chile's development: the number of people in poverty has been reduced by 25 percent over the last three years. Furthermore, at the highest levels of government mutual US - Chilean interests are being articulated which would result in future collaborative efforts to share Chile's successes with other developing countries. These interests are heightened as Chile, our 35th largest trading partner, is poised to enter into a Free Trade Agreement (FTA) with the United States and implement the Enterprise for the Americas Initiative (EAI).

AID/CHILE OVERVIEW - Democracy, Environment and Access

Democracy and the environment, essential building blocks to make the Chilean economic development model sustainable, will continue to be the focus of AID/Chile's two strategic objectives for this new planning period. Our development agenda will support the consolidation of Chile's recently restored democracy and the expansion of Chile's environmental public policy and 'environmental marketplace'. AID/Chile programs outside the strategic objectives support decentralization and equitable access to Chile's economic growth.

AID/Chile support for democracy in Chile is well known, from our 1988 plebiscite get out the vote assistance, to a civic organization now known as PARTICIPA, to more recent assistance to other NGOs working with the Chilean Congress and judicial system.

AID/Chile support for the environment also began in 1988 when public debate and public awareness, as well as public legislation, was nonexistent. Through our efforts CONAMA, Chile's EPA, has become the dominant environmental institution while a new major piece of environmental legislation is expected to be signed in late 1993. Our efforts to deepen the Chilean 'environmental marketplace' are just reaching maturity.

In FY94, two Action Plan approved programs, one strengthening Chile's decentralization and the other deepening the environmental human resource base will begin. AID/Chile will also begin design of a program called 'Chile: A Development Resource' and request approval for a program in civic-military relations. For this planning period AID/Chile will have two activities outside our

strategic objectives, the continuation of a \$40 million Congressionally mandated Housing Guarantee and Peace Corps SPA grants.

Women and the poor are, and will be, reached through our civic education and voter registration programs. Our judicial reform program's recently published study on the poor is providing the basis for a proposed national legal assistance service. The Housing Guarantee's urban revitalization and small community waste-water treatment components will directly affect local citizens groups and de-centralization efforts.

As an MDC (medium developed country) AID/Chile's economic development currency is not denominated in the hard assets it brings to Chile. Its currency is denominated in the public policy dialogue it supports, the international donor leadership it provides, the NGO and private sector relationships it develops, the constant stream of U.S. and foreign visitors it hosts, and the strong support from the Ambassador and country team it receives.

With program levels in both FY94 and 95 at \$2.9 million (not including LAC/DI funded democracy program at \$1.9 million/year and the \$40 million Housing Guarantee) AID/Chile's high impact/low program-OE yearly obligation schedule will allow it to maintain a cohesive and responsive development program even at 75 percent annual program levels. However, at the 50 percent program level we will maintain only the democracy objective and the environmental element of the environment objective at the 75 percent level and basically zero-out our programs in the growth element. Even at the 50 percent levels any personnel switch from OE to program can be covered (see OE narrative). All project managers are financed through program funds.

DEMOCRACY - STRATEGIC OBJECTIVE ONE: RESPONSIVENESS OF KEY INSTITUTIONS TO CITIZEN'S NEEDS INCREASED

SUMMARY

Consolidating Chile's return to democracy after 17 years of authoritarianism is an AID/Chile development concern. Our three on-going democracy programs (with the Chilean Congress, Chilean Supreme Court and a civic education group) therefore are focused on strengthening Chilean institutions essential to a functioning and responsive democracy. All programs are carried out by Chilean NGOs which are highly regarded domestically and in the international democracy community. These on-going programs are funded through LAC/DI. AID/Chile agrees that the LAC/DI levels of approximately \$1.9 million for the three programs reflect Bureau approved FY94 Action Plan levels. Through FY95 these programs will continue to play important roles in Chile's political maturation well beyond

the December 1993 Presidential and Congressional elections. Our program funded PSC, with assistance from the Regional Democracy Officer in La Paz, will manage all democracy programs.

ON-GOING DEMOCRACY PROGRAMS

CEAL (Center for Legislative Studies and Assistance) a not-for-profit foundation at the Catholic University of Valparaiso and supported by the State University of New York/Office of International Programs (SUNY/IOP) provides the Chilean Congress with staff training, non-partisan consulting, soft-ware programs, legislative internships and in-depth reports on pending legislation. These services are provided to a Chilean Congress just finishing its first four years as an institution after 17 years of military rule. Through FY95 CEAL will be actively involved with the newly elected members of the House and Senate.

PARTICIPA has organized voter registration drives and education campaigns in every Chilean election since the 1988 plebiscite which effectively ended military rule. A non-profit civic education organization, it is especially effective in involving women and youth in the democratic process. With our assistance, PARTICIPA has sought to become self-sufficient and has become actively involved in seeking additional outside assistance. Funding through FY95 is required for continued voter education and registration campaigns for the 1995 municipal and regional governor elections.

CPU (Corporación de Promoción Universitaria), a local NGO, has worked in judicial reform with AID/Chile since 1990. CPU is working to improve the preparation and effectiveness of judges, the management of the judicial system and the responsiveness of the system to the poor. Recently, the Supreme Court Chief Justice, as a result of program activity, openly declared himself in favor of reform. Additionally, CPU published Chile's first national survey of the legal needs of the poor and women. CPU is using this study as the basis to propose a national legal assistance service. CPU, through FY95 will provide training to 1000 jurists and provide the teaching methodology for a national judicial school.

Yale Law School, with the law schools of the Universidad de Chile and Diego Portales, funded by the R&D Bureau university linkages program, will further strengthen AID/Chile judicial efforts. Through FY96 Yale will work with Chilean law schools to reform curriculum and build student networks of services for the poor and women's rights.

NEW DEMOCRACY PROGRAMS

AID/Chile received FY94 Action Plan approval for a new program activity: decentralization and local government strengthening (LOP \$2 million). As a basic tenant of Chile's governmental philosophy all the classical central ministerial responsibilities are being decentralized to its twelve regions. Enthusiasm for the shift of responsibilities downward is high, and Chile's municipal governments, and recently created regional institutions have responded. However, human resource and institutional weaknesses have hampered the decentralization effort in all regions. This new AID/Chile program will use existing Chilean NGOs for implementing and strengthening local government autonomy and competence through training, improved access to municipal finance and will promote, facilitate and institutionalize, citizen involvement in decentralization. AID/Chile strongly supports this program and will have FY94 and 95 obligations. The program will counterpart an on-going Peace Corps municipal development program.

AID/Chile will also be proposing, through its annual MDC Action Plan process, an FY94 program on civilian-military relations. The normalization of civilian-military relations is one of the final elements in the consolidation of democracy. The program will focus on improving the knowledge and understanding among elected civilian officials, academics, local and international think-tanks and military of their complementary institutional roles in a modern democratic state. An initial FY94 obligation of \$100,000 will be made towards a two year \$200,000 program.

ENVIRONMENT - STRATEGIC OBJECTIVE TWO: INCREASED PUBLIC AND PRIVATE SECTOR CAPACITY TO ADDRESS CHILE'S ENVIRONMENTAL PROBLEMS IN SUPPORT OF THE ENTERPRISE OF THE AMERICAS INITIATIVE (EAI)

SUMMARY

Supporting Chile's efforts to build an environmentally responsible sustainable economic model is an AID/Chile development concern. We have however, focused on selected environmental objectives of the Enterprise for the Americas Initiative (EAI), including the Free Trade Agreement (FTA). AID/Chile has no program that focuses on the global issue of ozone layer reduction.

Chile's economic growth of seven to nine percent per year over the last few years was accomplished without any major public legislation governing the environment. As a result, development has meant heavy air pollution, water contamination, ecosystem degradation and uncontrolled solid waste dumping. Indeed, prior to AID/Chile's entrance into the environmental dialogue, any

discussion of this topic was viewed as an impediment to growth and investment. While all of Chile's socio-economic levels are effected by environmental degradation, the poor are especially impacted.

ON-GOING ENVIRONMENTAL PROGRAMS

Public Policy

AID/Chile has worked with Chile's EPA, the Comisión Nacional del Medio Ambiente (CONAMA) since its inception three years ago, to build its preeminence as the Chilean public policy institution with a capacity to protect the environment, effectively manage resources and respond to Chile's environmental problems. As a result of our joint efforts, major new environmental legislation was drafted and is expected to be signed in December 1993. Through FY95 we will continue to work with CONAMA, via a US NGO, the World Resources Institute (WRI), to implement the new legislation at the policy and institutional levels. CONAMA's decentralized approach makes the task of becoming an effective interlocutor at the national and local levels essential. CONAMA must develop relationships with other governmental agencies, develop outreach programs to the public, university and private sector communities and develop special activities in areas such as waste-water treatment.

The Environmental Market Place

AID/Chile will continue to pilot public-private-NGO programs to build a Chilean 'environmental marketplace.' With overall government legislation in place, these programs focus on local market service, technology and funding distortions. We will look at three sources of pollution: industrial, waste-water and transport.

We have bought into an R&D Bureau project to demonstrate that Chilean industry can take immediate, low-cost steps to reduce pollution and environmental degradation. This new three year program, implemented with the Chilean American Chamber of Commerce (AMCHAM/Chile) will audit up to 50 Chilean plants and reduce pollution. However, more importantly it will give on-the-job pollution prevention training to Chilean engineers who will become the base of a new service industry in Chile. Since the US is a leader in pollution technology we expect an added dividend of US technology to be purchased using local Chilean financing. AID/Chile will continue to fully fund this program through FY95.

Water sources and waste-water treatment are development issues in Chile. Chile has only a pilot waste-water treatment facility, and it is in Santiago. Local citizen groups are prevented from accessing facility funding due to policy and statute distortions.

AID/Chile is working, through our Housing Guarantee activity, with the citizens of three medium size towns to demonstrate that citizen groups can build, own and operate waste-water facilities. AID/Chile will continue to provide limited funding through FY95 to RHUDO/Quito for technical assistance, special reports and seminars.

AID/Chile received LAC Bureau approval to fund activities in FY93 which encourage and promote public policy dialogue on the sustainable development aspects of the proposed Free Trade Agreement (FTA) between Chile and the United States. Three activities were funded, one on labor and two on environment. AID/Chile proposes to end funding in FY95, the period when final FTA discussions are expected to take place. AID/Chile has established a competitive small funding facility for activities which: provide non-partisan technical FTA information; are short-term; do not duplicate other AID/Chile efforts; and do not directly fund GOC institutions. AID/Chile will add one additional program funded local hire PSC to manage the FTA program. If the North American Free Trade Agreement (NAFTA) is not ratified these funds will become available for other AID/Chile activities.

The AID Representative is the USG delegate on the Chilean/US Board of the Environmental Fund created by the debt-forgiveness provisions of the Enterprise for the Americas. Over \$15 million will be used to encourage and support NGO efforts in child survival and the environment. The Board will begin meeting in early FY94. No additional AID/Chile funds are required. However, the Board will be an important policy and program platform in the environmental area to assist Chile to preserve, analyze and use its unique and valuable forest and marine resources.

During this planning period, a just awarded University of Arizona and University of Chile R&D university linkage grant for sustainable agriculture development in Chile's northern arid zones will be in full implementation. This and three newly awarded R&D Biodiversity Support Project grants to Chilean researchers in native forest regeneration, biodiversity protection through parks management and benthic ecosystem changes due to aquaculture activities will continue to enhance AID/Chile's strategic environmental objective.

NEW ENVIRONMENTAL PROGRAMS

The Environmental Market Place

AID/Chile received FY94 Action Plan approval to initiate an energy efficiency program through a new R&D Bureau project. AID/Chile was working with the local Santiago office of one of R&D's contractors, the International Institute for Energy Conservation (IIEC), prior to the contract. Based on AID/Chile's development agenda and IIEC's Chile experience the '94 start focuses on two areas: urban

transportation, the source of 52 percent of all Santiago air pollution; and the development of a Chilean human resource base for energy efficiency.

IIEC's urban transportation program will work closely with the on-going Housing Guarantee private sector financing activity for Santiago urban renewal. Through this program a policy reform dialogue will be initiated with government and private sector institutions to move Chile towards demand-side management of the local transportation markets. AID/Chile views the IIEC and HG programs as mutually supportive and with the potential of significantly impacting the Santiago smog level now considered to be in the Mexico City class.

To further develop the professional Chilean human resource base required to advance our environmental agenda IIEC will design, with the Universidad de Chile, Chile's first one year diploma program to train practicing engineers in industrial sector energy efficiency. Sixty percent of Chile's energy consumption is in the industrial sector and there is no human resource base to improve energy design and construction which has a opportunity for up to 40 percent savings through energy efficiency measures. As a result of this program twenty engineers per year will be awarded diplomas and a new Chilean service industry will be stimulated. These two IIEC activities will be funded for two years for \$100,000/year.

AID/Chile received FY94 Action Plan approval to design a new program based on the maturing Chilean-US development relationship. 'Chile: A Development Resource', responds to US strategic objectives in the region and to the great interest that Chile holds for policy makers and development institutions in Latin America and the rest of the developing world. AID/Chile last year and this, hosted over ten high level delegations funded by AID alone. And, at least two Latin American missions are developing their own democracy projects utilizing AID/Chile supported Chilean institutions. The project would be developed and implemented in collaboration with Chile's Agency for International Bilateral Cooperation. It would provide easy access to, and showcase, Chilean universities, public and private institutions and technical assistance. This three year project will have a \$ 1 million LOP.

PROGRAMS OUTSIDE AID/CHILE STRATEGIC OBJECTIVES**ACCESS AND DECENTRALIZATION**

In FY94 and 95 a Congressionally mandated Housing Guarantee (HG) of \$40 million signed in FY91 will continue. The HG supports a policy agenda aimed at: incorporating private sector institutions in the provision of mortgage credit for low cost housing and fostering the creation of a secondary mortgage market; reversing urban sprawl (and its attendant diminution of scarce agricultural land) by encouraging revitalization of abandoned city/centers in Chile's major cities; and demonstrating the viability of small-scale wastewater improvements for small communities.

The Peace Corps will continue to receive funding through an LAC bureau transfer for Small Project Assistance grants.

OE NARRATIVE

AID/Chile has made a significant effort to reduce recurring OE project management costs over the past few years. All the personnel cost saving efforts noted in our last submission were carried out. This has had a positive impact on OE. Nonetheless, we continue to search for means to reduce OE by shifting additional recurring personnel and other costs to program funding. When our new regional management officer makes his first visit from La Paz later this year we will review our three secretarial positions to determine if any can be supported with program funds. If this proves feasible the FY95 OE scenario presented below would become less difficult.

AID/Chile has negotiated a new telephone contract which lowered our telephone rates and expenditures. We hope to lower these and associated costs even further with an increased use of higher technology items such as E-mail, and to be installed ADP equipment, while reducing the number of telephone and fax calls. However, a strong peso may continue to erode our best efforts. This reduction exercise attended to first-line expenses, salaries, entitlement, FAAS, and basic office maintenance. For FYs94 and 95 our OE at 75 percent is \$405,000.

FY94

A replacement vehicle must be purchased and shipped in FY94 (\$25,000) to continue our high level of project monitorship. Our present, and only, vehicle was purchased in FY88, is in extremely bad shape and as a result of breakdowns presents unnecessary security risks. In FY93, AID/W approved funding for a vehicle. However, we were unable to purchase the vehicle when, late in the FY, we were advised that field missions are not able to purchase station wagons or sedans (State 169672). The vehicle situation this FY is even more demanding than last FY.

As a result of a re-organization in the middle of FY93, USAID/La Paz now provides Controller, Executive Office and Contract Office, Legal and Democratic Initiatives Office (the Regional Democratic Initiatives Officer post was moved from Santiago to La Paz in FY93) support for AID/Chile. At the 75 percent level we will not be able to maintain as vigorous a La Paz/Santiago backstop relationship as we would like. At the \$405,000 level we will only have nine La Paz/Santiago TDYs instead of twelve at the \$469,300 level. Two FSN trips at \$3,000 for familiarization, continued participation in regional training courses and on-the-job training in financial management and administration will be reduced to one trip at \$1,500.

Of the ten in-country trips with costs of \$11,400 planned by the AID Rep, at the 75 percent level, only three visits, for a total of \$3,000 will be taken. Finally, under the U-514 code AID/Chile will not finance TDYs by LAC staff.

At the 75 percent conference trips are cut in-half to one, and office supplies are cut by \$4,000 to \$10,000. Except for the purchase of a new vehicle, no other NXP procurement is considered in FY94.

FY 95

The costs of a strong peso associated with FSN salaries/fringes (\$33,100) and a HL (\$8,800) more than outweigh the savings associated with the FY94 vehicle purchase and FAAS reduction. At the 75 percent level the activity most affected will be travel. This will be reflected in a reduction of international travel (La Paz/Santiago for regional support and US/other international training or seminars) from nine trips at 100 percent funding to four. Domestic travel will be reduced from 15 trips at \$18,800 to two at \$1,500. The FY95 75 percent budget will present vulnerability issues.

This scenario will improve based on a possible shift of secretarial support from OE to program funds.

ATTACHMENT No.1

AID/CHILE

FY 1994 PROGRAM BY STRATEGIC OBJECTIVE

STRATEGIC OBJECTIVE	POLICY AREA	FY 1994 CONGRESSIONAL PRESENTATION LEVEL	
		100 %	75 %
1. RESPONSIVENESS OF KEY INSTITUTIONS TO CITIZEN'S NEEDS INCREASED			
	DEMOCRACY	400	300
2. SUPPORT SELECTED INVESTMENT AND ENVIRONMENTAL OBJECTIVES OF THE ENTERPRISE FOR THE AMERICAS INITIATIVE			
	ENVIRONMENT AND ECONOMIC GROWTH	2,810	1,655
PROGRAMS OUTSIDE STRATEGIC OBJECTIVES			
		290	220
TOTAL		2,900	2,175

AID/CHILE ATTACHMENT 2
FY 1995 PROGRAM BY STRATEGIC OBJECTIVE (\$800)

STRATEGIC OBJECTIVE	POLICY AREA	BASE: 100% FY 1994 CP LEVEL					
		50% OF BASE		75% OF BASE		100% OF BASE	
		ONGOING	NEW	ONGOING	NEW	ONGOING	NEW
1. RESPONSIVENESS OF KEY INSTITUTIONS TO CITIZEN'S NEEDS INCREASED							
	DEMOCRACY		250		375		500
	DECENTRALIZATION & LOCAL GOVERNMENT STRENGTHENING		200		300		400
	CIVILIAN & MILITARY RELATIONS STRENGTHENING		50		75		100
2. SUPPORT SELECTED INVESTMENT AND ENVIRONMENTAL OBJECTIVES OF THE ENTERPRISE OF THE AMERICAS INITIATIVES							
	ENVIRONMENT & EC. GROWTH	950	200	1,220	425	1,510	600
	ENVIRONMENTAL AWARENESS & PLANNING (0616)	140		200		400	
	ENVIRONMENTAL POLLUTION PREVENTION PROGRAM (0616)	540		540		540	
	ENERGY EFFICIENCY (0616)		100		150		200
	CHILE AS A RESOURCE (0616)		100		275		400
	ENTERPRISE OF THE AMERICAS SUPPORT (0616)			200		290	
	PROGRAM IMPLEMENTATION (PSC'S) (0616)	200		200		200	
PROGRAMS OUTSIDE STRATEGIC OBJECTIVES							
	PEACE CORPS SPA (0616)	40		40		40	
	FINUDO (0616)			115		250	
	TOTAL	1,000	450	1,375	800	1,800	1,100

AID/CHILE
 ATTACHMENT 3
 FY 1994 AND 1995 PROGRAMS BY STRATEGIC OBJECTIVE
 (\$ 000)

PROJECT	BUDGET ESTIMATION				
	FY 94 100%	FY 94 75%	FY 95 100%	FY 95 75%	FY 95 50%
STRATEGIC OBJECTIVE No. 1					
Decentralization & Local Government Strengthening	300	225	400	300	200
Civilian-Military Relation Strengthening	100	75	100	75	50
SUBTOTAL STRAT. OBJECT. # 1	400	300	500	375	250
STRATEGIC OBJECTIVE No. 2					
Environmental Awareness & Planning (WRI)	500	210	400	200	140
Environmental Pollution Prevention Program (EP3)	540	540	540	540	540
Energy Efficiency	200	150	200	150	100
Chile as Resource	400	275	400	275	100
Enterprise of the Americas Support	290	200	290	200	0
Program Implementation (P3C's)	280	280	280	280	280
SUBTOTAL STRAT. OBJECT. # 2	2,210	1,055	2,110	1,045	1,160
OUTSIDE STRATEGIC OBJECTIVES					
Peace Corps SPA	40	40	40	40	40
RHUDO	250	180	250	115	0
SUBTOTAL OUTSIDE STRAT. OBJ.	290	220	290	155	40
TOTAL	2,900	2,175	2,900	2,175	1,450

TABLE VIII (d)
FY 1994 ANNUAL BUDGET SUBMISSION (75%)
NARRATIVE EXPLANATION OF CHANGES
DOLLAR FUND

<u>Function Code</u>		<u>Detailed Explanation of Changes(Increases)</u>	
U-106	14.0	Education Allowance for two dependents of the AID Representative	
U-108	3.8	Cost of Living Allowance for the AID Representative	
U-116	1.8	R&R travel of the AID Representative	
U-201	0.5	PSI of 1 CCN	
U-204	0.1	PSI of 1 CCN	
U-206	6.1	Accrued Severance for 1 CCN	
U-304	2.4	PSI for 5 CCN PSC	
U-305	1.0	Site visits for AID Driver	
U-307	10.0	Accrued Severance for 5 CCN PSC	
U-513	19.0	3 Trips from La Paz Controller	\$ 4.5
		2 Trips from La Paz RLA	3.0
		1 Trips from La Paz EXO	1.5
		3 Trips from La Paz RDIO	5.5
		1 Trip to La Paz by AID Rep.	1.5
		3 In country trips by AID Rep.	3.0
U-517	3.1	Presentation of Action Plan by the AID Representative	
U-526	0.5	Additional maintenance cost of ADP due to increase in number	
U-601	24.5	Procurement of new vehicle. Present vehicle requires frequent repairs and is not dependable.	
U-698	2.0	Freight for vehicle	

TABLE VIII(a)
 PC: FOEA 93-25513-U000
 Mission: Chile

EXPENSE CATEGORY	FUNC CODE	FY 1993 ESTIMATE			
		OE	TF	TOTAL	UNITS
OFFICE OPERATIONS:					
Office Rent	U501			0.0	
Office Utilities	U502			0.0	
Building Maint/Repair	U503			0.0	
Equip. Maint/Repair	U508	3.0		3.0	
Communications	U509	21.3		21.3	
Security Guards	U510	9.4		9.4	1.8
Printing	U511			0.0	
Site Visits - Mission	U513	19.0		19.0	23.0
Site Visits - AID/W	U514	5.4		5.4	1.0
Information Meetings	U515			0.0	
Training Travel	U516	2.3		2.3	2.0
Conference Travel	U517	4.3		4.3	1.0
Other Operational Tvl	U518			0.0	
Supplies	U519	11.0		11.0	
FAAS	U520	28.9		28.9	
Consultant Contracts	U521			0.0	
Mgmt/Prof Svcs Cont	U522			0.0	
Spec. Studies/Analyses	U523			0.0	
ADP H/W Lease/Maint	U525			0.0	
ADP S/W Lease/Maint	U526	1.5		1.5	
Trans/Freight - U500	U598			0.0	
Other Contract Svcs	U599	20.0		20.0	
Subtotal	U500	126.1	0.0	126.1	
EXP PROCUREMENT:					
Vehicles	U601			0.0	
Residential Furniture	U602			0.0	
Residential Equipment	U603			0.0	
Office Furniture	U604			0.0	
Office Equipment	U605			0.0	
Other Equipment	U606	0.6		0.6	
ADP H/W Purchases	U607	18.7		18.7	
ADP S/W Purchases	U608	2.4		2.4	
Trans/Freight - U600	U698	1.5		1.5	
Subtotal	U600	23.2	0.0	23.2	
36(c) REQUIREMENTS	U900			0.0	
TOTAL OE COSTS		568.9	0.0	568.9	
Less FAAS		28.9	0.0	28.9	
TOTAL OE BUDGET REQUEST	U000	540.0	0.0	540.0	

FY 1994 - 100%									
DECREASES & NON-RECURRING		WAGE & PRICE INCREASES		OTHER INCREASES		TOTAL FY 1994 REQUEST			
OE	TF	OE	TF	OE	TF	OE	TF	TOTAL	UNITS
						0.0	0.0	0.0	
						0.0	0.0	0.0	
						0.0	0.0	0.0	
				1.0		4.0	0.0	4.0	
1.5						19.8	0.0	19.8	
4.7						4.7	0.0	4.7	1.0
						0.0	0.0	0.0	
19.0					29.4	29.4	0.0	29.4	22.0
5.4					2.8	2.8	0.0	2.8	1.0
						0.0	0.0	0.0	
2.3						0.0	0.0	0.0	
4.3					6.2	6.2	0.0	6.2	2.0
						0.0	0.0	0.0	
						14.0	0.0	14.0	
						29.9	0.0	29.9	
						0.0	0.0	0.0	
						0.0	0.0	0.0	
						3.0	0.0	3.0	
						0.0	0.0	0.0	
7.0						15.0	0.0	15.0	
44.2	0.0	8.5	0.0	38.4	0.0	128.8	0.0	128.8	
						24.5	0.0	24.5	1.0
						0.0	0.0	0.0	
						0.0	0.0	0.0	
						0.0	0.0	0.0	
						0.0	0.0	0.0	
0.6						0.0	0.0	0.0	
18.7						0.0	0.0	0.0	
2.4						0.0	0.0	0.0	
1.5					2.0	2.0	0.0	2.0	
23.2	0.0	0.0	0.0	26.5	0.0	26.5	0.0	26.5	
						0.0	0.0	0.0	
252.1	0.0	45.8	0.0	103.6	0.0	466.2	0.0	466.2	
0.0	0.0	1.0	0.0	0.0	0.0	29.9	0.0	29.9	
252.1	0.0	44.8	0.0	103.6	0.0	436.3	0.0	436.3	

SPECIAL INFORMATION:
 Local Currency Usage - % 60.6%
 Exchange Rate used in Calculations 430.0
 USDH FTE 2.0
 Trust Fund End-of-Year Balance - 0 -

TABLE VIII (d)
FY 1994 ANNUAL BUDGET SUBMISSION (100%)
NARRATIVE EXPLANATION OF CHANGES
DOLLAR FUND

<u>Function Code</u>		<u>Detailed Explanation of Changes (Increases)</u>	
U-106	14.0	Education Allowance for two dependents of the AID Representative	
U-108	3.8	Cost of Living Allowance for the AID Representative	
U-116	1.8	R&R travel of the AID Representative	
U-201	0.5	PSI of 1 CCN	
U-204	0.1	PSI of 1 CCN	
U-206	6.1	Accrued Severance for 1 CCN	
U-304	2.4	PSI for 5 CCN PSC	
U-307	10.0	Accrued Severance for 5 CCN PSC	
U-513	29.4	3 Trips from La Paz Controller	\$ 4.5
		2 Trips from La Paz RLA	3.0
		2 Trips from La Paz EXO	3.0
		3 Trips from La Paz RDIO	4.5
		2 Trips to La Paz from AID/Santiago	3.0
		10 In country trips by AID Rep.	11.4
U-514	2.8	1 Trip by Chile Desk Officer for orientation	
U-517	6.2	Trip by the AID Representative to Mission Directors Conference and to AID/Washington for presentation of the Action Plan	
U-601	24.5	Procurement of new vehicle. Present vehicle requires frequent repairs and is not dependable.	
U-698	2.0	Freight for vehicle	

TABLE VIII(a)
BPC: FOEA 93-25513-U000
Mission: Chile

FY 1995 ANNUAL BUDGET SUBMISSION - 75%
OVERSEAS OPERATING EXPENSE/TRUST FUND REQUEST
FY 1995

EXPENSE CATEGORY	FUNC CODE	DECREASES & NON-RECURRING		WAGE & PRICE INCREASES		OTHER INCREASES		TOTAL FY 1995 REQUEST			
		OE	TF	OE	TF	OE	TF	OE	TF	TOTAL	UNITS
U.S. DIRECT HIRE:											
Other Salary	U105							0.0	0.0	0.0	
Education Allowances	U106	14.0				14.4		14.4	0.0	14.4	2.0
Cost of Living Allow.	U108	3.8				3.9		3.9	0.0	3.9	
Other Benefits	U110							2.0	0.0	0.0	
Post Assign Travel	U111							0.0	0.0	0.0	
Post Assign Freight	U112							0.0	0.0	0.0	
Home Leave Travel	U113					5.8		5.8	0.0	5.8	1.0
Home Leave Freight	U114					3.0		3.0	0.0	3.0	
Education Travel	U115							0.0	0.0	0.0	
R & R Travel	U116	1.8						0.0	0.0	0.0	
Other Travel	U117							0.0	0.0	0.0	
Subtotal	U100	19.6	0.0	0.0	0.0	27.1	0.0	27.1	0.0	27.1	
F.N. DIRECT HIRE:											
F.N. Basic Pay	U201			6.6				58.7	0.0	58.7	1.0
Overtime/Holiday Pay	U202							0.0	0.0	0.0	
Other Code 11 - FN	U203							0.0	0.0	0.0	
Other Code 12 - FN	U204			2.2				25.1	0.0	25.1	
Benefits - Former FN	U205							0.0	0.0	0.0	
Accrued Severance	U206	6.1				6.8		6.8	0.0	6.8	
Subtotal	U200	6.1	0.0	8.8	0.0	6.8	0.0	88.6	0.0	88.6	
CONTRACT PERSONNEL:											
U.S. PSC - S&B	U302							0.0	0.0	0.0	
Other U.S. PSC Costs	U303							0.0	0.0	0.0	
FN PSC - S&B	U304			18.1		3.6		175.8	0.0	175.8	5.0
Other FN PSC Costs	U305	1.0						0.0	0.0	0.0	
Manpower Contracts	U306							0.0	0.0	0.0	
Accrued Severance	U307	10.0				11.5		11.5	0.0	11.5	
Subtotal	U300	11.0	0.0	18.1	0.0	15.1	0.0	187.3	0.0	187.3	
HOUSING:											
Residential Rent	U401							36.0	0.0	36.0	1.0
Residential Utilities	U402			0.3				4.3	0.0	4.3	
Maint/Repairs	U403							0.0	0.0	0.0	
Living Quarters Allow	U404							0.0	0.0	0.0	
Security Guards	U407							0.0	0.0	0.0	
Official Res. Exp.	U408							1.4	0.0	1.4	
Representation Allow.	U409							0.5	0.0	0.5	
Subtotal	U400	0.0	0.0	0.3	0.0	0.0	0.0	45.2	0.0	45.2	

TABLE VIII(a)
BPC: FOEA 93-25513-U000
Mission: Chile

FY 1995 ANNUAL BUDGET SUBMISSION - 75%
OVERSEAS OPERATING EXPENSE/TRUST FUND REQUEST

EXPENSE CATEGORY	FUNC CODE	FY 1995									
		DECREASES & NON-RECURRING		WAGE & PRICE INCREASES		OTHER INCREASES		TOTAL FY 1995 REQUEST			
		OE	TF	OE	TF	OE	TF	OE	TF	TOTAL	UNITS
OFFICE OPERATIONS:											
Office Rent	U501							0.0	0.0	0.0	
Office Utilities	U502							0.0	0.0	0.0	
Building Maint/Repair	U503							0.0	0.0	0.0	
Equip. Maint/Repair	U508			0.5				3.5	0.0	3.5	
Communications	U509			2.1				18.1	0.0	18.1	
Security Guards	U510			0.1				4.8	0.0	4.8	
Printing	U511							0.0	0.0	0.0	
Site Visits - Mission	U513	19.0				7.3		7.3	0.0	7.3	4.0
Site Visits - AID/W	U514							0.0	0.0	0.0	
Information Meetings	U515							0.0	0.0	0.0	
Training Travel	U516							0.0	0.0	0.0	
Conference Travel	U517	3.1				3.1		3.1	0.0	3.1	1.0
Other Operational Tvl	U518							0.0	0.0	0.0	
Supplies	U519							10.0	0.0	10.0	
FAAS	U520	13.7						15.2	0.0	15.2	
Consultant Contracts	U521							0.0	0.0	0.0	
Mgmt/Prof Svcs Cont	U522							0.0	0.0	0.0	
Spec. Studies/Analyses	U523							0.0	0.0	0.0	
ADP H/W Lease/Maint	U525							0.0	0.0	0.0	
ADP S/W Lease/Maint	U526	2.0						0.0	0.0	0.0	
Trans/Freight - U500	U598							0.0	0.0	0.0	
Other Contract Svcs	U599	2.0						10.0	0.0	10.0	
Subtotal	U500	39.8	0.0	2.7	0.0	10.4	0.0	72.0	0.0	72.0	
DGP PROCUREMENT:											
Vehicles	U601	24.5						0.0	0.0	0.0	
Residential Furniture	U602							0.0	0.0	0.0	
Residential Equipment	U603							0.0	0.0	0.0	
Office Furniture	U604							0.0	0.0	0.0	
Office Equipment	U605							0.0	0.0	0.0	
Other Equipment	U606							0.0	0.0	0.0	
ADP H/W Purchases	U607							0.0	0.0	0.0	
ADP S/W Purchases	U608							0.0	0.0	0.0	
Trans/Freight - U600	U698	2.0						0.0	0.0	0.0	
Subtotal	U600	26.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
36(c) REQUIREMENTS	U900							0.0	0.0	0.0	
TOTAL OE COSTS		103.0	0.0	29.9	0.0	59.4	0.0	420.2	0.0	420.2	
less FAAS		13.7	0.0	0.0	0.0	0.0	0.0	15.2	0.0	15.2	
TOTAL OE BUDGET REQUEST	U000	89.3	0.0	29.9	0.0	59.4	0.0	405.0	0.0	405.0	

SPECIAL INFORMATION:

Local Currency Usage - % 80.2%
Exchange Rate used in Calcul 480.0
USDH FTE 1.0
Trust Fund End-of-Year Balan - 0 -

TABLE VIII (d)
FY 1995 ANNUAL BUDGET SUBMISSION (75%)
NARRATIVE EXPLANATION OF CHANGES
DOLLAR FUND

<u>Function Code</u>	<u>Detailed Explanation of Changes(Increases)</u>	
U-106	14.4	Education Allowance for two dependents of the AID Representative
U-108	3.9	Cost of Living Allowance for the AID Representative
U-113	5.8	Home Leave for the AID Representative
U-114	3.0	Home Leave Freight
U-206	6.8	Accrued Severance for 1 CCN
U-304	3.6	PSI for 5 CCN PSC
U-307	11.5	Accrued Severance for 5 CCN PSC
U-513	7.3	3 Trips from La Paz Controller \$ 4.5 1 Trip to La Paz by AID Rep. 1.3 2 In country trips by AID Rep. 1.5
U-517	3.1	Presentation of Action Plan by the AID Representative

ABLE VIII(a)
 PC: FOEA 93-25513-U000
 Mission: Chile

FY 1995 ANNUAL BUDGET SUBMISSION - 100%
 OVERSEAS OPERATING EXPENSE/TRUST FUND REQUEST

EXPENSE CATEGORY	FUNC CODE	FY 1995								TOTAL FY '995 REQUEST		TOTAL UNITS
		DECREASES & NON-RECURRING		WAGE & PRICE INCREASES		OTHER INCREASES		OE	TF	TOTAL		
		OE	TF	OE	TF	OE	TF	OE	TF			
OFFICE OPERATIONS:												
Office Rent	U501							0.0	0.0	0.0		
Office Utilities	U502							0.0	0.0	0.0		
Building Maint/Repair	U503							0.0	0.0	0.0		
Equip. Maint/Repair	U508			0.5				4.5	0.0	4.5		
Communications	U509			0.3				20.1	0.0	20.1		
Security Guards	U510			0.1				4.8	0.0	4.8	1.0	
Printing	U511							1.0	0.0	1.0		
Site Visits - Mission	U513	29.4				32.3		32.3	0.0	32.3	24.0	
Site Visits - AID/W	U514	2.8				3.1		3.1	0.0	3.1	1.0	
Information Meetings	U515							0.0	0.0	0.0		
Training Travel	U516							0.0	0.0	0.0		
Conference Travel	U517	6.2				6.8		6.8	0.0	6.8	2.0	
Other Operational Tvl	U518							0.0	0.0	0.0		
Supplies	U519			1.4				15.4	0.0	15.4		
FAAS	U520	14.7						15.2	0.0	15.2		
Consultant Contracts	U521							0.0	0.0	0.0		
Mgmt/Prof Svcs Cont	U522							0.0	0.0	0.0		
Spec. Studies/Analyses	U523							0.0	0.0	0.0		
ADP H/W Lease/Maint	U525							0.0	0.0	0.0		
ADP S/W Lease/Maint	U526							3.0	0.0	3.0		
Trans/Freight - U500	U598							0.0	0.0	0.0		
Other Contract Svcs	U599			1.5		42.2	0.0	16.5	0.0	16.5		
Subtotal	U500	53.1	0.0	3.8	0.0	42.2	0.0	121.7	0.0	121.7		
XP PROCUREMENT:												
Vehicles	U601	24.5						0.0	0.0	0.0		
Residential Furniture	U602							0.0	0.0	0.0		
Residential Equipment	U603							0.0	0.0	0.0		
Office Furniture	U604							0.0	0.0	0.0		
Office Equipment	U605							0.0	0.0	0.0		
Other Equipment	U606							0.0	0.0	0.0		
ADP H/W Purchases	U607					5.0		5.0	0.0	5.0		
ADP S/W Purchases	U608					5.0		5.0	0.0	5.0		
Trans/Freight - U600	U698	2.0				1.0		1.0	0.0	1.0		
Subtotal	U600	26.5	0.0	0.0	0.0	11.0	0.0	11.0	0.0	11.0		
36(c) REQUIREMENTS	U900							0.0	0.0	0.0		
TOTAL OE COSTS		115.3	0.0	31.4	0.0	102.2	0.0	484.5	0.0	484.5		
less FAAS		14.7	0.0	0.0	0.0	0.0	0.0	15.2	0.0	15.2		
TOTAL OE BUDGET REQUEST	U000	100.6	0.0	31.4	0.0	102.2	0.0	469.3	0.0	469.3		

SPECIAL INFORMATION:
 Local Currency Usage - % 73.8%
 Exchange Rate used in Calcul 480.0
 USDM FTE 1.0
 Trust Fund End-of-Year Balan - 0 -

TABLE VIII(a)
BPC: FOEA 93-25513-U000
Mission: Chile

FY 1995 ANNUAL BUDGET SUBMISSION - 100%
OVERSEAS OPERATING EXPENSE/TRUST FUND REQUEST
FY 1995

EXPENSE CATEGORY	FUNC CODE	DECREASES & NON-RECURRING		WAGE & PRICE INCREASES		OTHER INCREASES		TOTAL FY 1995 REQUEST			UNITS
		OE	TF	OE	TF	OE	TF	OE	TF	TOTAL	
U.S. DIRECT WIRE:											
Other Salary	U105							0.0	0.0	0.0	
Education Allowances	U106	14.0				14.4		14.4	0.0	14.4	2.0
Cost of Living Allow.	U108	3.8				3.9		3.9	0.0	3.9	
Other Benefits	U110							0.0	0.0	0.0	
Post Assign Travel	U111							0.0	0.0	0.0	
Post Assign Freight	U112							0.0	0.0	0.0	
Home Leave Travel	U113					5.8		5.8	0.0	5.8	1.0
Home Leave Freight	U114					3.0		3.0	0.0	3.0	
Education Travel	U115							3.0	0.0	3.0	
R & R Travel	U116	1.8						3.0	0.0	3.0	
Other Travel	U117							3.0	0.0	3.0	
Subtotal	U100	19.6	0.0	0.0	0.0	27.1	0.0	27.1	0.0	27.1	
F.W. DIRECT WIRE:											
F.W. Basic Pay	U201			6.6				58.7	0.0	58.7	
Overtime/Holiday Pay	U202							0.0	0.0	0.0	
Other Code 11 - FM	U203							0.0	3.0	3.0	
Other Code 12 - FM	U204			2.2				23.1	0.0	23.1	
Benefits - Former FM	U205							0.0	0.0	0.0	
Accrued Severance	U206	6.1				6.8		6.8	0.0	6.8	
Subtotal	U200	6.1	0.0	8.8	0.0	6.8	0.0	88.6	0.0	88.6	
CONTRACT PERSONNEL:											
U.S. PSC - S&B	U302							0.0	0.0	0.0	
Other U.S. PSC Costs	U303							3.0	0.0	3.0	
FM PSC - S&B	U304			18.1		3.6		175.8	0.0	175.8	5.0
Other FM PSC Costs	U305			0.4				3.6	0.0	3.6	
Manpower Contracts	U306							0.0	0.0	0.0	
Accrued Severance	U307	10.0				11.5		11.5	0.0	11.5	
Subtotal	U300	10.0	0.0	18.5	0.0	15.1	0.0	190.9	0.0	190.9	
HOUSING:											
Residential Rent	U401							36.0	0.0	36.0	1.0
Residential Utilities	U402			0.3				4.3	0.0	4.3	
Maint/Repairs	U403							3.0	0.0	3.0	
Living Quarters Allow	U404							0.0	0.0	0.0	
Security Guards	U407							0.0	0.0	0.0	
Official Res. Exp.	U408							1.4	0.0	1.4	
Representation Allow.	U409							0.5	0.0	0.5	
Subtotal	U400	0.0	0.0	0.3	0.0	0.0	0.0	45.2	0.0	45.2	

TABLE VIII (d)
FY 1995 ANNUAL BUDGET SUBMISSION (100%)
NARRATIVE EXPLANATION OF CHANGES
DOLLAR FUND

<u>Function Code</u>		<u>Detailed Explanation of Changes(Increases)</u>	
U-106	14.4	Education Allowance for two dependents of the AID Representative	
U-108	3.9	Cost of Living Allowance for the AID Representative	
U-113	5.8	Home Leave for the AID Representative	
U-114	3.0	Home Leave Freight	
U-206	6.8	Accrued Severance for 1 CCN	
U-304	3.6	PSI for 5 CCN PSC	
U-307	11.5	Accrued Severance for 5 CCN PSC	
U-513	32.3	3 Trips from La Paz Controller	\$ 4.5
		1 Trips from La Paz RLA	1.5
		1 Trips from La Paz EXO	1.5
		2 Trips from La Paz RDIO	3.0
		2 Trips to La Paz from AID/Santiago	3.0
		15 In country trips by AID Rep.	18.8
U-514	3.1	1 Trip by Chile Desk Officer for orientation	
U-517	6.8	Trip by the AID Representative to Mission Directors Conference and to AID/Washington for presentation of the Action Plan.	
U-607 & U-608	10.0	Replacing old ADP equipment and upgrading of software	
U-698	1.0	Transportation of above ADP material.	

TABLE VIII(b)
 Orgno: 93-25513-U000
 Mission: CHILE

FSN ACCRUED VOLUNTARY SEVERANCE LIABILITY

FUNDING SOURCE	FY 1993			FY 1994			FY 1995					
	FNDH	FN	PSC	TOTAL	FNDH	FN	PSC	TOTAL	FNDH	FN	PSC	TOTAL
OEI	5.0		7.9	12.9	6.1		10.0	16.1	6.8		11.5	18.3
IGA				0.0				0.0				0.0
HHA				0.0				0.0				0.0
FDAP				0.0				0.0				0.0
DFA				0.0				0.0				0.0
ESF				0.0				0.0				0.0
SAI				0.0				0.0				0.0
Other: 1/ D.A.			7.9	7.9			17.5	17.5			19.2	19.2
				0.0				0.0				0.0
				0.0				0.0				0.0
				0.0				0.0				0.0
TOTAL	5.0	15.8	20.8	20.8	6.1	27.5	33.6	33.6	6.8	30.7	37.5	37.5

Exchange rate used in calculations: FY 93 \$415; FY 94 \$430; FY 95 \$460

1/ If other funding sources are used, please list each one separately.

TABLE VIII(c)
 BPC: 93-25513-U000
 MISSION: CHILE

WORKFORCE CATEGORY	FY 1993				FY 1994				FY 1995			
	OE	TF	PROG	TOTAL	OE	TF	PROG	TOTAL	OE	TF	PROG	TOTAL
U.S. Direct Hire	1.8			1.8	1.0			1.0	1.0			1.0
F.N. Direct Hire	1.0			1.0	1.0			1.0	1.0			1.0
U.S. PSC				0.0			1.0	1.0			1.0	1.0
F.N. PSC	5.5		2.0	7.5	5.0		3.4	8.4	5.0		3.0	8.0
OTHER U.S. GOV'T.				0.0				0.0				0.0
OTHER INSTITUTIONAL				0.0				0.0				0.0
MANPOWER CONTRACTS				0.0				0.0				0.0
TOTAL FTE	8.3	0.0	2.0	10.3	7.0	0.0	4.4	11.4	7.0	0.0	4.0	11.0

2

TABLE VIII(c)
 ORGNO: 93-25513-U000
 MISSION: CHILE

WORKFORCE PLANNING HRDM

----- FY 1993 -----				
Area of Focus (1)	Area of Focus (2)	Area of Focus (3)	Other	
:	:	:	:	:

USDH BY BACKSTOP:				
A.I.D. REP.		0.5		0.5
REGIONAL DIO	0.8			
FNDH				1.0
US PSC's				
FN PSC's	0.2	1.8		5.5
Other US Gov't				
Other Institutional				
Manpower Contracts				

TOTAL WORKFORCE	1.0	2.3	0.0	7.0
=====				

----- FY 1994 -----				
Area of Focus (1)	Area of Focus (2)	Area of Focus (3)	Other	
:	:	:	:	:

USDH BY BACKSTOP:				
A.I.D. REP.	0.2	0.5		0.3
FNDH				1.0
US PSC's		1.0		
FN PSC's	1.0	2.4		5.0
Other US Gov't				
Other Institutional				
Manpower Contracts				

TOTAL WORKFORCE	1.2	3.9	0.0	6.3
=====				

25

TABLE VIII(a)
 ORGNO: 93-25513-U000
 MISSION: CHILE

WORKFORCE PLANNING HRDM

	FY 1995			
	Area of Focus (1)	Area of Focus (2)	Area of Focus (3)	Other
USDH BY BACKSTOP:				
A.I.D. REP.	0.2	0.5		0.3
HRDM				1.0
US PSC's		1.0		
FN PSC's	1.0	2.0		5.0
Other US Gov't				
Other Institutional				
Manpower Contracts				
TOTAL WORKFORCE	1.2	3.5	0.0	6.3

22

NARRATIVE STATEMENT -- A. I. D.

PD-ABK-407

REPRESENTATIVE TO CHILE [FY 1994 - 1995

1 OF 1 (24X)

CHILE

1993

ANNUAL BUDGET SUBMISSION (ABS)