

FY91

ANNUAL REPORT

July 1990 – June 1991

Cooperative Agreement

No. DPE-3042-A-00-5045-00

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Pathfinder International is an international, non-profit family planning organization incorporated in 1957. Pathfinder's mission is to increase the number of individuals in developing countries who have access to and voluntarily use high quality family planning services. Pathfinder provides financial support, technical assistance in family planning program design and management, and contraceptive supplies and equipment to local private and public institutions.

**Fiscal Year 1991
Annual Report to A.I.D.
Cooperative Agreement
No. DPE 3042-A-00-5045-00**

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Introduction

Pathfinder International is a non-profit family planning organization incorporated in 1957. Dr. Clarence J. Gamble, the organization's founder, began his pioneering family planning work in the late 1920s when he established some of the first family planning clinics in the US and developing countries. Many of these efforts culminated in the formation of family planning associations in developing countries that today carry out the vision of Dr. Gamble and the early Pathfinders. Family planning associations in Indonesia, Pakistan, Bangladesh, and Kenya are several of the organizations that received early and continuous Pathfinder financial and technical support. In January 1991, The Pathfinder Fund changed its name to Pathfinder International to reflect more accurately the global focus of the organization's work.

This report highlights subproject activities and technical assistance in the sub-Saharan Africa, Latin America, Asia, and Near East regions supported under Cooperative Agreement No. DPE-3042-A-00-5045-00 (CA/Washington). These activities include those supported with central funds as well as Mission add-ons to the agreement. Summaries of activities supported with other A.I.D. and private funds are also included.

A.I.D.-Pathfinder Relationship

In the last two decades, Pathfinder's worldwide expansion and success have been linked to the organization's partnership with the United States Agency for International Development (A.I.D.). Since 1967, Pathfinder has been awarded a series of funding agreements from A.I.D. totalling \$141.2 million. In the last six years (FY86-91), total A.I.D. funding to Pathfinder has exceeded \$86 million.

Decentralization Update

Pathfinder's reorganization, initiated in January 1990, has had an immediate and direct impact on the management and implementation of CA/Washington I by changing both the function and authority of key offices, departments, and positions. In April 1991, W. John Burns joined Pathfinder's executive staff as Senior Vice-President. As key liaison with the A.I.D. Office of Population (R&D/POP), Dr. Burns has taken decisive steps towards securing the follow-on agreement to Pathfinder's worldwide cooperative agreement, CA/Washington.

Regional Vice-Presidents Ayorinde Ajayi (Africa), Turkiz Gokgol (Asia/Near East), and Carlos Aramburu (Latin America) have worked to make operational Pathfinder's decentralization goal. They have successfully established and staffed regional offices in Nairobi, Istanbul, and Mexico City capable of meeting region-specific technical and management needs. Staff in selected regional and country offices have been trained in administrative and project management procedures, and the complete transfer of these functions to the field is well underway. Program operations and technical services have been consolidated in headquarters to better support field operations.

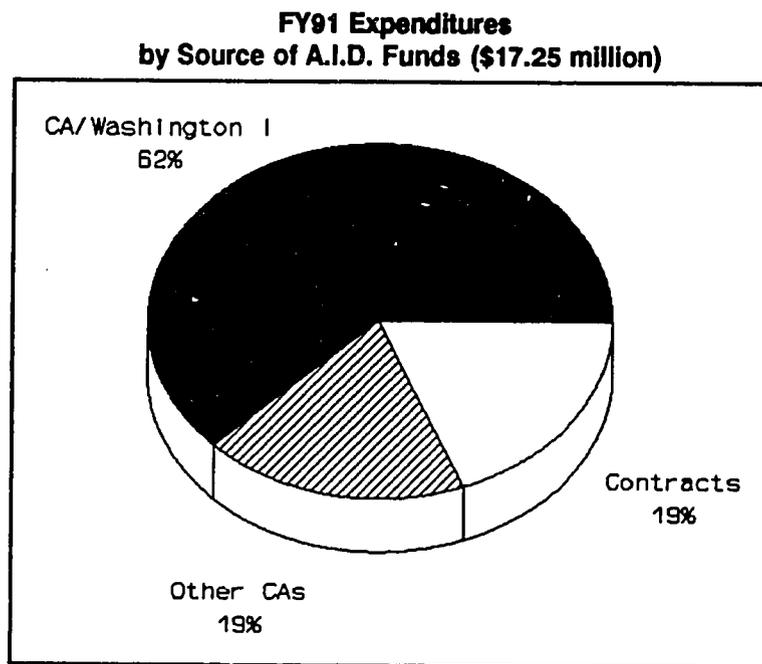
In addition to Pathfinder's FY91 field expansion, some field operations were consolidated to achieve greater management efficiency. In September 1990, the closing of Pathfinder's Colombia office marked the end of the large-scale program commitments that had characterized Pathfinder's Colombia program since the office opened in 1973. Between 1973 and 1990, Pathfinder provided an estimated \$26.5 million to support access to high-quality contraceptive services. Pathfinder's many partners in this effort, including the Colombia Ministry of Health and PROFAMILIA, took important risks to expand the parameters of family planning care by extending services to hard-to-reach clients -- adolescents, postpartum and postabortion women, rural communities, and men.

Through reorganization, Pathfinder has responded to the funding priorities of its key donor, achieved greater efficiency in program support, and shifted responsibility for program strategy and field operations to qualified field staff. These organizational changes have positioned Pathfinder to program significantly larger amounts of family planning funds in more efficient ways and to support large, nationwide programs.

Fiscal Year 1991 Program Overview

Program Overview

Between July 1, 1990 and June 30, 1991 (FY91), Pathfinder expended \$17.25 million in A.I.D. funds to support expanded access to family planning services worldwide. Sixty-two percent (\$10.7 million) of expenditures were from the central A.I.D. cooperative agreement (CA/Washington) and add-ons to that agreement. The figure below presents the FY91 expenditures by source of A.I.D. funds.



Sixty-two percent of total CA/Washington expenditures supported subprojects ¹ (\$3.9 million), other bulk and in-kind commodities (\$1.04 million), and non-project technical assistance and program support in Egypt and Jordan (\$1.7 million).

The *FY91 Annual Report to A.I.D.* describes the subprojects and non-project technical assistance activities supported by CA/Washington. Highlights of activities supported through private and other A.I.D. funding agreements are also included.

¹ includes cash and commodities only

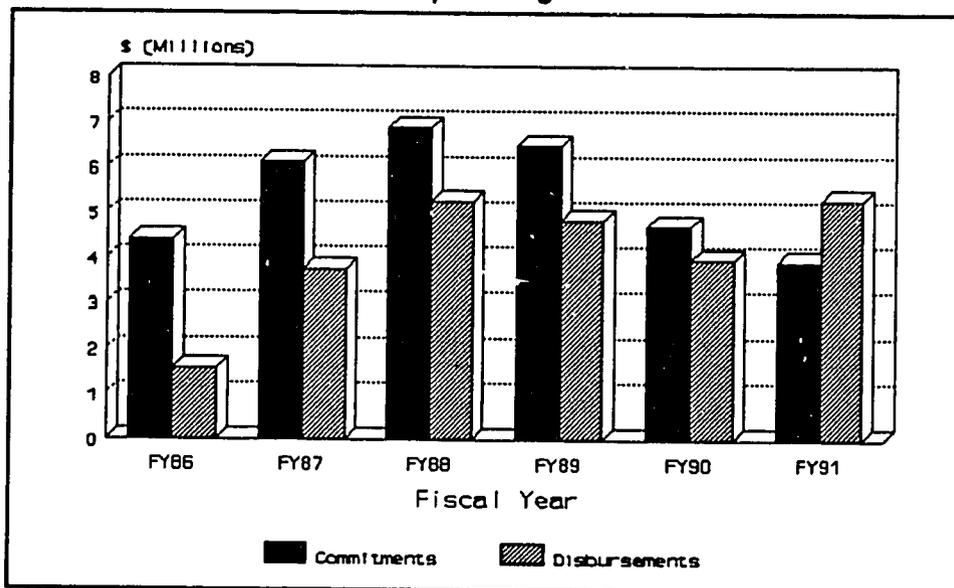
Subproject Activities

In FY91, Pathfinder committed \$3.9 million and disbursed \$5.3 million in central and add-on funds to support subproject activities.

Commitments & Disbursements

A commitment is the amount of cash and commodities that Pathfinder awards to a grantee under any funding agreement. Project disbursements are transfers of money to grantees from Pathfinder. These payments are either reimbursements for expenses incurred and/or advances based on the project budget. The figure below presents the FY86-FY91 trend in commitment and disbursement levels, including Rapid Response (RR) and Travel and Training (TINs) grants.

FY86-91 Commitments & Disbursements
CA/Washington



The steady increases in commitments and disbursements during FY86-FY88 represent the active grant making activity in the first half of the agreement period. Commitments decreased in FY90 and FY91 as the agreement moved into the final funding period and the pipeline decreased. The agreement has been extended through September 30, 1993.

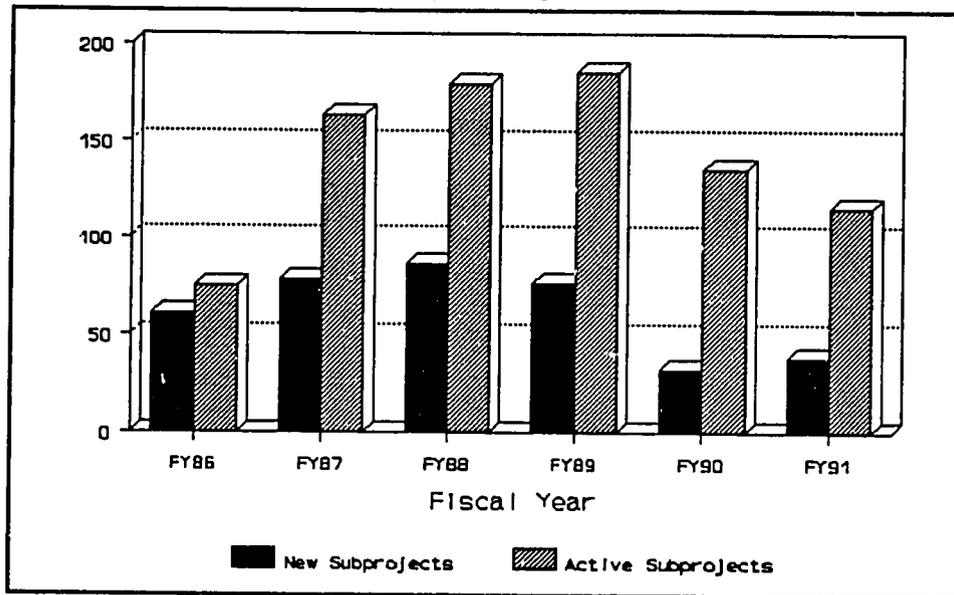
Disbursement levels rose steadily during FY86-FY88 and have declined less dramatically than commitments in FY89-FY90. In FY91 disbursements exceeded commitments because of the number of larger, multi-year subprojects that were committed in previous fiscal years.

Number of Subprojects

Pathfinder continued to fund fewer, larger, and multi-year subprojects. In FY91, Pathfinder funded 38 new and 77 ongoing subprojects with central and add-on funds. Project grants (PINs), travel and training grants (TINs), and rapid response (RR) grants are included in the total of active subprojects. Project grants (PINs) are made to individuals or organizations, private or public, to conduct activities described in the purposes of the prime agreement. Travel and training grants (TINs) cover costs of travel/training for specific individuals and/or groups. Rapid response (RR) is a mechanism designed to take advantage of a programming opportunities that enhance the current portfolio. The maximum funding level for a rapid response grant is \$15,000.

The number of new and active projects grew gradually between FY86 and FY89. The decline in new projects in both FY90 and FY91 reflects both a decline in central grant resources for new projects and the impact of funding multi-year subprojects in previous years. The trend for the FY86-FY91 period is presented in the figure below.

**Number of New & Active Subprojects
CA/Washington**



Subproject Outputs

In FY91, worldwide outputs for subprojects funded with central grant and add-on funds included:

- contraceptive services to 267,713 new clients;
- 578,541 CYPs distributed;
- 98,590 CYPs achieved through client referrals for long-acting and permanent methods;
- 746,960 persons informed about the benefits of family planning; and
- 17,171 service providers, program managers, and community promoters trained to deliver high-quality family planning services.

FY86-91 worldwide outputs by region are presented in the following table.

FY86-91 CA/Washington Outputs

Region	New Users		CYPs Distributed		CYPs Referred		Persons Trained	
	Count	%	Count	%	Count	%	Count	%
Africa	290,887	28%	562,043	15%	53,506	10%	8,067	12%
Latin America	563,936	54%	1,873,186	59%	406,695	73%	45,347	66%
Asia/Near East	183,195	18%	825,024	26%	98,136	17%	15,430	22%
TOTAL	1,038,018	100%	3,260,253	100%	558,337	100%	68,844	100%

Non-Project Technical Assistance Activities

In FY91, Pathfinder expended \$1.66 million to provide non-project technical assistance and program support through Mission add-ons in Egypt and Jordan. Descriptions of FY91 technical assistance are presented in the Non-Project Technical Assistance section of this report.

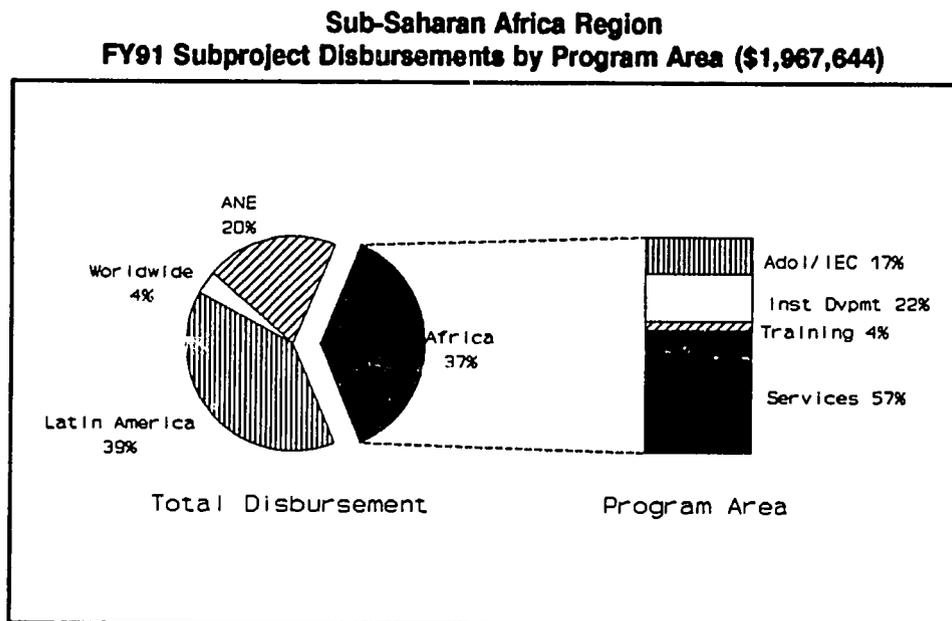
Subproject Activity Report Africa Region

Subproject Commitments

In FY91, Pathfinder committed \$1,156,159, excluding bulk and in-kind, in central and add-on funds to support 9 new and 22 renewal subprojects in the sub-Saharan Africa region.

Subproject Disbursements

A total of \$1,967,644 was disbursed to support service delivery, young adult, institutional development, training, and other subprojects as indicated in the chart below.



Subproject Outputs

FY91 subproject outputs included:

- contraceptive services to 53,609 new users;
- 113,192 CYPs distributed through service delivery subprojects;
- 8,036 CYPs through client referrals for long-acting and permanent methods;
- 155,727 persons informed about the benefits of family planning; and
- 3,490 service providers, program managers, and community promoters trained to deliver high-quality family planning services.

Subproject Summary

Outlined below are descriptions of all subprojects committed or ongoing in FY91 in the Africa region which were funded with central or add-on funds.

CÔTE D'IVOIRE

Family Welfare Project

CAW/IVC-001-2

The Ministère des Affaires Sociales introduced child spacing methods in six of its Social Centers in Abidjan, Korhogo, and Bouake. Orientation and training seminars were conducted for Ministry officials, who, in turn, trained 190 social workers in IEC methods and provision of non-clinical family planning methods. Eight trainers received advanced training in child spacing, IEC, and supervision and evaluation. Trained Ministry social workers provided information and referrals for services.

Amount Committed: \$131,237

Dates: 1/90 - 9/91

Family Planning Information and Education Project for Women

CAW/IVC 002-2

The Ministère de la Promotion de la Femme introduced child spacing IEC activities into its ongoing program in Abidjan and the Southern Ivory Coast as a prelude to family planning service delivery in the country. One hundred and twenty-eight workers were trained in IEC and referral techniques in order to integrate family planning activities into their daily work and sensitize the population to the benefits of child spacing. Emphasis was placed upon referral and follow-up activities.

Amount Committed: \$121,935

Dates: 8/89 - 7/91

Family Planning Services in Dabou

CAW/IVC 004-1

Existing family planning activities of the Hôpital Protestant de Dabou were expanded with the introduction of community-based activities in eighteen villages around Dabou, Cote d'Ivoire. Training of trainers was conducted in family planning service delivery. Hospital-based IEC services strengthened the community-based efforts.

Amount Committed: \$153,786

Dates: 11/88 - 9/91

Private Enterprise Family Education Project

CAW/IVC 005-1

The Association Ivoirienne pour le Bien-Être Familial (AIBEF) assisted 15 private companies in Abidjan to introduce and integrate work-based family planning information, education, and counseling and services into their clinics. Two refresher training workshops were organized for 40 nurse/midwives, social workers, and shop stewards. Family planning IEC was provided to 10,000 employees and their families and family planning services and referrals were provided to 2,000 new acceptors.

Amount Committed: \$328,330

Dates: 1/90 - 10/91

Support for Financial Director to Attend MSH Course

CAW/IVC TIN 006

Under a travel and training grant, the Financial Director of AIBEF received training at Management Sciences for Health in management and computer skills for health and family planning programs.

Amount Committed: \$10,786

Dates: 6/90 - 7/90

Support for Participant to Attend**Bureau of Census Workshop**

CAW/IVC TIN 007

A computer professional from the Direction de la Statistique et de la Comptabilité Nationale attended a U.S. Bureau of Census Workshop on "Integrated Microcomputer Processing Systems" in July - August 1990, providing him with skills necessary for finalizing Cote d'Ivoire's 1988 National Census Report.

Amount Committed: \$11,386**Dates: 7/90 - 8/90****Support for Participant to Attend****Bureau of Census Workshop**

CAW/IVC TIN 008

Another professional from the Direction de la Statistique et de la Comptabilité Nationale received training in "Mapping for Censuses and Surveys" at the U.S. Bureau of the Census. The training assisted the participant in finalizing the National Census and publishing the results.

Amount Committed: \$6,177**Dates: 8/90****Six Ivoirians to IEC and Management Training Courses**

CAW/IVC TIN 009

Six participants from the Ministries of Sports, Youth and Social Affairs, and Women's Development attended training at the Center for African Family Studies (CAFS) to improve their skills in family planning IEC and program management.

Amount Committed: \$41,010**Dates: 9/90 - 11/90****Travel & Training Support for****Johns Hopkins/UNICEF Communications Course**

CAW/IVC TIN 010

The head of Research and Related Training at the Health Education Office and the Head of Health Personnel Training, Design and Evaluation of Pedagogical Materials attended courses in November 1990. This training will improve their communications skills for use in community health sensitization and information campaigns in Cote d'Ivoire.

Amount Committed: \$19,901**Dates: 11/90****THE GAMBIA****Male Motivation Project**

CAW/GAM 003-1

The Gambia Family Planning Association continued its successful male motivation project with Pathfinder support. The project increased availability of family planning services in periurban and rural areas of The Gambia with special emphasis on male motivation. Police officers and members of Men's Development Communities in the greater Banjul area were trained as family planning motivators and peer counselors, providing condoms and conducting family planning outreaches in the community.

Amount Committed: \$63,116**8/89 - 8/91**

**Family Life Education, Counseling,
and Services for Out-of-School Youths**

CAW/GAM 004-1

The Gambia Home Economics Association initiated a family life education, counseling, and services project for out-of-school youth in the Greater Banjul area. One hundred students attended family life education (FLE) courses and fifty peer counselors from the Vocational Center were trained in counseling and referral techniques. Trained peer counselors provided counseling and information on family life, contraception, and sexually transmitted infections, in addition to referrals for reproductive health services and distribution of non-clinical family planning methods. Informational leaflets were also developed, produced, and distributed.

Amount Committed: \$32,057

Dates: 5/90 - 12/90

KENYA

**Integrated Maternal-Child Health
& Community-Based of Family Planning Project**

CAW/KEN 001-7

Maendeleo Ya Wanawake's integrated community-based family planning/maternal-child health project continued in 13 districts: Muranga, Kakamega, South Nyanza, Kirinyaga, Bungoma, Embu, Nyeri, Meru, Isiolo, Nandi, Kitui, Machakos, and Siaya. Collaboration between the community-based project and clinics allowed clients to receive referrals for clinical methods, side effects management, and distribution of non-clinical methods. During two quarters of FY91, trained CBD workers reached 65,527 clients and provided 13,060 referrals.

Amount Committed: \$1,085,882

Dates: 4/89 - 8/91

**Family Planning Services
through Private Medical Practitioners**

CAW/KEN 005-3

During this third funding period, the Kenya Medical Association (KMA) collaborated with Pathfinder, USAID, and the National Council on Population and Development (NCPD) to increase awareness and accessibility of family planning information and services. Private medical practitioners and their clinical assistants were trained in theoretical and practical family planning, including contraceptive technology update seminars and IUD insertion training.

Amount Committed: \$173,751

Dates: 7/89 - 6/91

**Kenyatta University Family Welfare
and Counseling Center**

CAW/KEN 024-1

To address the problem of a high pregnancy rates and consequent dropout rates among students, the Kenyatta University expanded its existing family planning services to include the establishment of an IEC program and policy initiatives. Nonclinical methods were distributed in residence halls through "depot holders." Data collection and analysis were

also conducted to determine factors contributing to the high rate of pregnancy and how best to decrease it.

Amount Committed: \$76,974

Dates: 6/88 - 10/90

Egerton University Health Centre Project

CAW/KEN 028-1

Pathfinder supported another university-based project in FY91. At Egerton University, the awareness and availability of family planning information, education, and counseling services was increased. In addition to university-based services, family planning services were offered in two neighboring villages through community-based distribution. Two nurses were trained in family planning IEC skills at the Center for African Family Studies (CAFS). The nurses, in turn, trained fifteen nurses in IEC.

Amount Committed: \$81,432

Dates: 1/90 - 6/91

High-Risk Urban Clinic at Kenyatta National Hospital

CAW/KEN 029-1

The Department of Obstetrics and Gynecology of the University of Nairobi (UON), set up a special young adults clinic to improve the reproductive health of young people and to prevent unplanned pregnancies and complications. Family planning information, education, counseling and services were provided to young people admitted into Kenyatta National Hospital (KNH) with complications resulting from incomplete abortions. Young people received counseling and services at this clinic and a network of pharmacies were established to provide contraceptive to clients already seen at the clinic.

Amount Committed: \$122,619

Dates: 3/90 - 6/91

Maseno North Community-Based Distribution

Family Planning Education and Service Project

CAW/KEN 030-1

The Church of Kenya, Maseno North Diocese, continued community-based distribution family planning services in the densely-populated Kakamega district. Family planning information and non-clinical methods were provided through trained promoters from the community, and clinical services, including VSC and medical back-up, were provided through referrals to the Ministry of Health, Family Planning Association of Kenya, and Mumias Sugar Mills.

Amount Committed: \$65,304

Dates: 4/90 - 6/91

Nairobi City Commission

Family Planning Services Project

CAW/KEN 031-1

A new project with the Nairobi City Commission (NCC) had three components to strengthen and expand existing family planning services. In addition to clinic-based services, community-based distribution activities were carried out in the areas surrounding the eleven participating clinics. In addition, a male motivation component conducted IEC activities specifically targeting men and encouraged them to participate in family planning. NCC staff in eleven clinics received training and technical assistance. This multifaceted pilot project will serve as a model for replication throughout Kenya.

Amount Committed: \$111,493

Dates: 11/90 - 8/91

Mkomani Clinic Society Family Planning Project

CAW/KEN 032-1

Another new project, with Mkomani Clinic Society, will serve 5,330 new family planning clients at two clinic sites offering a full array of services including injectables and voluntary contraception for men and women. To complement clinic services, Mkomani will also strengthen its community-based distribution services. By the end of the project, it is anticipated that 38,430 client revisits will be managed by Mkomani.

Amount Committed: \$212,012

Dates: 4/91 - 3/92

LIBERIA

**Urban Community-Based Distribution
of Family Planning Services in Monrovia**

CAW/LIB 004-2

The Family Planning Association of Liberia received Pathfinder support to expand and consolidate the availability of family planning services to couples in the urban and periurban areas of Monrovia through community-based volunteers. Refresher training was provided for CBD volunteers, and IEC materials were developed, produced, and distributed.

Amount Committed: \$388,133

Dates: 7/88 - 7/90

SENEGAL

Extension of Family Planning Services to St. Louis

CAW/SEN 001-1

The Association Senegalese pour le Bien-Être Familial (ASBEF) established a model family planning clinic in St. Louis in the north of Senegal. This project helped ASBEF to establish the first family planning clinic providing full-time services in St. Louis. Also, a permanent ASBEF team launched an IEC program including clinic and community motivation activities. A community participation component facilitated project implementation and family planning acceptance.

Amount Committed: \$111,900

Dates: 4/91 - 7/92

SIERRA LEONE

**Community-Based Family Planning Services
in Koya District**

CAW/SIE 002-1

The Planned Parenthood Association of Sierra Leone increased community awareness, acceptance, and utilization of family planning services in Koya District, Sierra Leone. Eighteen community-based distributors were selected by the local village area committees to be trained to provide family planning information, services, and referrals to couples in their homes. Two back-up clinics supported referrals from the small network of community promoters.

Amount Committed: \$160,869

Dates: 1/88 - 12/91

Private Sector Family Planning Project

CAW/SIE 007-1

The Planned Parenthood Association of Sierra Leone received Pathfinder support for another project during FY91. Family planning information and services were offered through private medical facilities. Fifteen nurse/midwives received 4 weeks of training and 12 doctors from 15 medical facilities received 7 days of training in family planning service delivery.

Amount Committed: \$80,839

Dates: 3/89 - 6/91

TANZANIA**Dar-Es-Salaam Rural Community Based Pilot Project**

CAW/TAN 001-3

The Family Planning Association of Tanzania (UMATI) improved coverage of family planning services in the rural areas of Dar-Es-Salaam through a pilot community-based distribution program. Services were provided through CBD promoters and maternal-child health aides in 23 villages.

Amount Committed: \$110,265

Dates: 4/90 - 12/91

Seventh Day Adventist**Family Planning Services Project**

CAW/TAN 004-3

To increase the impact of community-based family planning services, a major training program was undertaken by the Seventh Day Adventist Church Health Services. A total of 158 staff members from all levels of the organization were trained, allowing the project to expand family planning activities from 21 to 36 sites.

Amount Committed: \$303,347

Dates: 7/88 - 9/91

UGANDA**Busoga Family Planning****Education and Service Project**

CAW/UGA 001-2

During this second and ongoing phase of the project of the Busoga Multisectoral Rural Development Program, 24 new posts were equipped and 26 family planning professionals and 72 village workers were recruited to provide services. Clinical training and refresher training were also conducted.

Amount Committed: \$462,071

Dates: 5/89 - 7/91

Training & Institutional Support for**Institute of Statistics and Applied Economics**

CAW/UGA 002-1

Institutional support enhanced the capability of the Institute of Statistics and Applied Economics (ISAE) at Makerere University to provide post-graduate training in demography, augmenting the country's capability to conduct research in demography, health, reproductive behavior, and family planning issues. Four postgraduate received support to complete their Masters degrees in Demography. Pathfinder support also enabled the Institute to enhance

its research capabilities by purchasing computer hardware and software for statistical analysis.

Amount Committed: \$112,007

Dates: 9/88 - 8/90

East Ankole Diocese Family Planning Services Project

CAW/UGA 004-1

This one-year project was designed to initiate family planning service delivery and IEC activities in Mbarara District, Southwestern Uganda. The East Ankole Diocese implemented the project in conjunction with the University of Mbarara Faculty of Medicine, with the support of the Ministry of Health. The project provided services through clinics and mobile family planning units, conducted IEC activities, and trained medical students to conduct family planning outreach activities.

Amount Committed: \$99,604

Dates: 9/90 - 9/91

ZAMBIA

Chipata Dorcas-Amo Community Family Health Project

CAW/ZAM 001-1

This new project established community-based service delivery in the Chipata District of Eastern Zambia through the Seventh Day Adventist Church organization of Dorcas/Adventists Men Organization (AMO). Child spacing, maternal and child health, and IEC activities were started in underserved rural and urban areas of Eastern Zambia.

Amount Committed: \$56,409

Dates: 12/90 - 10/91

ZIMBABWE

Support for Zimbabwe National Family Planning Council

Evaluation Research Unit

CAW/ZIM 001-3

Pathfinder support enabled the Zimbabwe National Family Planning Council (ZNFPC) to establish a Research and Evaluation Unit. The Unit enhanced the organization's capability to undertake program evaluation, strategic planning, and research activities within its family planning program. The Unit is responsible for compiling and analyzing the ZNFPC's services statistics from both clinics and community-based activities.

Amount Committed: \$113,087

Dates: 1/90 - 12/90

AFRICA REGION

Regional Family Planning Support Project

CAW/AFR 006-1

Under this grant, Pathfinder provided bridge funding for five projects formerly funded by FPIA. The Mkomani Clinic in Kenya, Kabwe Dorcas Family Health Project in Zambia, Lusaka Responsible Parenthood Project in Zambia, the Zambian Ministry of Health & University Teaching Hospital Family Planning Project, and the Bouake Regional Hospital Family Planning and IEC project in Côte d'Ivoire received support in FY91.

Amount Committed: \$190,319

Dates: 11/90 - 10/91

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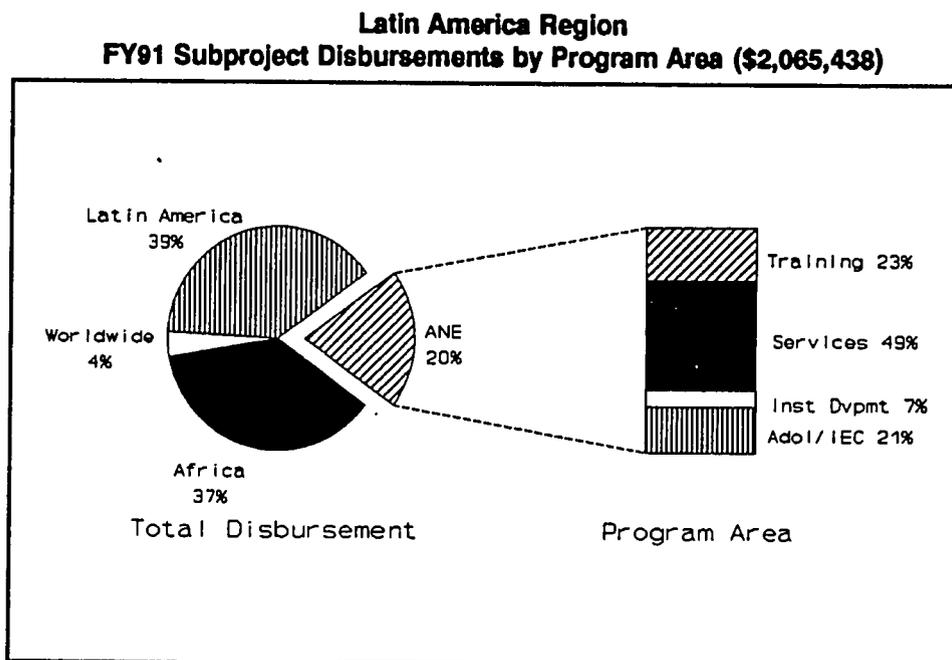
Subproject Activity Report Latin America Region

Subproject Commitments

In FY91, Pathfinder committed \$2,090,201 (excluding bulk and in-kind) in central and add-on funds to support 17 new and 33 renewal subprojects in the Latin America region.

Subproject Disbursements

A total of \$2,065,438 was disbursed to support service delivery, young adult, institutional development, training, and other subprojects as indicated in the chart below.



Subproject Outputs

FY91 subproject outputs included:

- contraceptive services to 147,111 new users;
- 355,003 CYPs distributed through service delivery subprojects;
- 29,123 CYPs through client referrals for long-acting and permanent methods;
- 296,623 persons informed about the benefits of family planning; and
- 10,461 service providers, program managers, and community promoters trained to deliver high-quality family planning services.

Subproject Summary

Outlined below are descriptions of all subprojects committed or ongoing in the Latin America region in FY91 which were funded with central or add-on funds.

BOLIVIA

Family Planning Services

in Cochabamba and Santa Cruz

CAW/BOL 013-2

Through the provision of clinic and community-based family planning services, this project addressed the problem of unwanted pregnancies, high incidence of unplanned pregnancies, and high fertility in the Cochabamba and Santa Cruz region. The informational component of this program was carried out through discussions and seminars for associations, teachers, students, mother's clubs, and workers.

Amount Committed: \$106,838

Dates: 10/88 - 8/90

Family Planning and Health Services for Organized Workers

CAW/BOL 014-3

Pathfinder supported the Centro de Investigación, Educación, y Servicios to provide integrated family planning services and maternal-child health care to the families of organized workers, primarily miners, in the areas of La Paz, Oruro, and Potosí. Services were provided through a network of 85 community-based voluntary promoters who provided family planning information and referrals, 54 affiliated physicians trained in IUD insertion, and clinics established during the first year. Family planning information was disseminated through talks, radio spots and pamphlets. In the final eight months of the project, a new CBD component in El Alto provided information on MCH, nutrition, and STDs.

Amount Committed: \$195,310

Dates: 11/88 - 8/91

Maternal-Child Health Program with Caja Nacional de Salud

CAW/BOL 016-1

Pathfinder provided support for practical family planning training, supplies, and equipment for expanded service access through the public sector. Purchased supplies and equipment, IEC materials, and contraceptives were distributed throughout the project catchment area.

Amount Committed: \$156,132

Dates: 6/91 - 5/92

Adolescent Health Services

CAW/BOL 017-1

This project of the Fundación San Gabriel promoted adolescent health through the provision of reproductive health services to young adults living in the sixth health district of La Paz. This project established an adolescent clinic and services for postpartum adolescents in two maternity wards. Services include the provision of family planning services, pregnancy tests, pre- and post-natal services, and reproductive tract infection screening and treatment. Training, educational activities, and counseling complement project service delivery activities.

Amount Committed: \$57,163

Dates: 4/91 - 3/92

**National Reproductive Health Program through
Private and Institutional Medical Centers**

CAW/BOL 018-1

The Fundación de Asistencia Médico-Social (FAMES) provided reproductive health training, family planning services, and educational activities through a network of twenty institutional and private medical centers located in seven Bolivian cities. Three workshops for factory workers and physicians were conducted to address reproductive health issues, including IEC and educational methodologies.

Amount Committed: \$42,307

Dates: 5/91 - 4/92

PROSALUD Family Planning Program

CAW/BOL 019-1

This project re-established family planning activities in selected primary health care centers located in Santa Cruz. Training, service delivery, and educational activities were also supported. Training was jointly funded by Pathfinder and JHPIEGO.

Amount: \$ 70,378

Dates: 4/91 - 3/92

BRAZIL

**Family Planning Services for Young Adults
in Low-Income Neighborhoods & Commodities Distribution**

CAW/BRA 059-1

This project of the Centro de Pesquisas e Assistência Integrada à Mulher e à Criança (CPAIMEC) had two components: family planning services and information for young adults in low-income communities and a distribution of low-cost contraceptives. Twenty-seven schools participated in the young adult program and 200 young adults, 10 professors, and 20 parents were referred in FY91.

Amount Committed: \$558,580

Dates: 7/88 - 9/90

**Family Planning Program through
Health Maintenance Organizations**

CAW/BRA 060-2

Associação Brasileira de Medicina de Grupo (ABRAMGE) supported the implementation of integrated family planning services in 16 ABRAMGE-affiliated health maintenance organizations (HMOs). Participating HMOs throughout the country have incorporated family planning into their existing services. In addition, 16 OB/GYN physicians and nurses were trained in the management of family planning service delivery. The project achieved almost 15,000 CYPs in FY91, including 5,000 CYPs from IUD insertions.

Amount Committed: \$87,220

Dates: 10/89 - 3/91

Institutional Support to ABEPF

CAW/BRA 063-2

Pathfinder provided institutional support to Associação Brasileira de Entidades de Planejamento Familiar (ABEPF) to support the organization's long-term strategic and financial plan for achieving self-sufficiency. ABEPF received assistance in several areas, including income generation strategies and payroll management.

Amount Committed: \$129,000

Dates: 7/90 - 4/92

Family Planning Services

in Alagoas & Rio Grande do Norte

CAW/BRA 065-1

Sociedade Civil Bem Estar Familiar no Brasil (BEMFAM) continued integrated community-based family planning services and information in Alagoas and Rio Grande do Norte, two underserved areas in Northeast Brazil. BEMFAM provided services for over 13,000 continuing users through clinics, and *convenios*, or agreements, with state and municipal governments to provide IEC materials, training, contraceptive supplies, and technical assistance to public sector health posts. Sixty-five public health professionals received training. The program also included partial support for a young adult survey and partial funding for the Second Latin American Congress on Family Planning.

Amount Committed: \$176,213

Dates: 3/89 - 9/90

Institutional Support - CEPECS

CAW/BRA 066-1

Pathfinder enabled the Centro de Estudo e Pesquisas Clovis Salgado (CEPECS) to set up a pilot medical clinic in Belo Horizonte. This clinic will generate the necessary income for CEPECS to attain self-sufficiency while still attending poor communities throughout the state of Minas Gerais.

Amount Committed: \$66,264

Dates: 10/89 - 6/91

Adolescent Fertility Conferences

CAW/BRA 068-1

Under this grant, Pathfinder/Brazil coordinated four regional conferences on young adult fertility in Salvador, Sao Paulo, Rio de Janeiro, and Recife to present the results of surveys from each state. A National Congress will be held in November 1991.

Amount Committed: \$47,313

Dates: 11/89 - 12/91

**Family Planning Integrated
into Women's Health Care in Santarem**

CAW/BRA 069-1

This project supported the integration of family planning services and education into a women's health care program offered by Fundacao Esperanca's medical clinic and 10 health posts in the municipality of Santarem. The project conducted over 380 family planning talks for 5,000 participants through a primarily rural network.

Amount: \$ 64,868

Dates: 11/89 - 10/91

**Physician Training & Promotion of Improved
Clinical Family Planning Policies**

CAW/BRA 070-1

This project of the Brazilian Federation of Societies of Gynecology and Obstetrics (FEBRASGO) included three interrelated components to improve physician training and the promotion of quality family planning services. The first component supported the fifth national FEBRASGO medical school meeting and continued the medical school exchange program by training 55 OB/GYN and Human Reproduction professors from 44 medical schools in family planning teaching methodology. This project also funded the establishment of nine universities as training centers for IUD insertion. Finally, FEBRASGO lobbied to

modify the current system of reimbursement by the Social Security system for family planning clinical methods.

Amount Committed: \$253,457

Dates: 5/90 - 9/91

Family Planning through Northeast Health Centers

CAW/BRA 071-1

Through another grant from Pathfinder, BEMFAM also continued to collaborate with municipal and state health services to provide community-based family planning services in the Northeast. The program has been expanded to include IUD insertions in 21 health posts, clinical training in IUD insertion, program administration and supervision, MIS, commodities, and evaluation. The project was very successful in FY91, achieving 77,000 CYPs and 104,000 new users. Training was provided for 67 physicians in IUD insertion, 56 nurses, 74 social workers, and 44 health agents.

Amount Committed: \$333,591

Dates: 9/90 - 12/91

Commodities Distribution, Management, and Training

CAW/BRA 072-1

This project had six primary components aimed at improving the distribution and management of commodities in Brazil. Two thousand family planning kits were produced for distribution to family planning trainers and providers. The project also supported continuation of a commodities distribution center at CPAIMC, serving a wide range of family planning providers and two commodities networks at CEPARH and FEBRASGO. A commodities logistics workshop was conducted for 35 storekeepers, and a commodities management needs assessment was conducted for BEMFAM.

Amount Committed: \$225,850

Dates: 9/90 - 12/91

Courses for Health Professionals & Auxiliary Nurses

CAW/BRA 073-1

Under a new project, Centro de Pesquisa e Assistancia em Reproducao Humana (CEPARH) conducted six 15-hour courses on postpartum family planning service delivery for 471 health professionals and auxiliary nurses. The courses included training in contraceptive technology, family planning counseling, human reproduction, minilap technique, IUD insertion, and patient referral and tracking. Participating health professionals, following training in IUD insertion, provided 963 CYPs.

Amount Committed: \$14,973

Dates: 9/90 - 1/91

**Family Planning Services
in Low-Income Neighborhoods**

CAW/BRA 074-1

Centro Nacional Bertha Lutz provided family planning services, including referrals for VSC services in low-income neighborhoods. A wide range of services were provided through a network of clinics in greater Rio de Janeiro, a central clinic in Tijuca, a community center in Liberdade, a working-class district of Ramos, a college clinic in Caxias, a clinic in downtown Sao Joao do Meriti, and a church in Xerem.

Amount Committed: \$35,238

Dates: 4/91 - 12/91

Travel and Training of Health Personnel

CAW/BRA TIN 024

To contribute to the improvement of the quality of family planning services, Pathfinder/Brazil continued to support short-term, in-country and regional travel and training of health personnel and family planning officials. During FY91, the project supported the training of private and public sector health professionals in adolescent fertility, clinical training, management service delivery, MIS, institutional sustainability. Thirteen health agents from Sociedade Guiaubana received training in family planning methods and counseling and 15 others were trained on counseling and adolescent sexuality. In December 1990, 35 nurses from the Municipal Secretariat of Health in Paraiba attended a one-week course in family planning service delivery. In addition, the Centro Bertha Lutz received support for its service delivery program.

Amount Committed: \$97,885

Dates: 12/89 - 2/92

COLOMBIA

Expanding Contraceptive Services in

Florencia, Rioacha, Quibdo, Tumaco, and Aguablanca

CAW/COL 013-5

Asociación Pro-Bienestar de la Familia Colombiana (PROFAMILIA) established multi-service centers in five cities: Florencia, Rioacha, Quibdo, Tumaco, and Aguablanca. The centers provided family planning services, male and female voluntary sterilization, screening for cervical cancer, and received referrals from affiliated community-based workers. The centers also supported an over-the-counter contraceptives sales program.

Amount Committed: \$133,865

Dates: 9/89 - 9/90

Service Unit for Young Adults

at the Bogota Children's Hospital

CAW/COL 021-3

A service unit for young people was developed at the Bogota Children's Hospital in Lorencita Villegas de Santos. The project provided reproductive health care services, family planning, psychological counseling, screening and treatment of STDs, pre- and post-natal care, and reproductive health information to groups of young mothers delivering at the hospital, as well as to out-patients who seek care at the OB/GYN departments. In addition, an outreach program for high school students was conducted.

Amount Committed: \$66,133

Dates: 3/89 - 12/90

**Reproductive High-Risk Clinic at
the Hospital Universitario del Valle**

CAW/COL 028-2

In 1988, Pathfinder provided support to establish a high-risk clinic at the Hospital Universitario del Valle in Cali. In FY91, the hospital continued to provide family planning services to women and men not reached by the existing services in the area of Cali. With its own funding, the grantee offered training to medical students and residents at the Hospital Canaveralejo.

Amount Committed: \$39,016

Dates: 12/89 - 9/90

**Introduction of Family Planning in Belo Horizontes
& Cerro Norte Community Health Programs**

CAW/COL 035-1

The Escuela Colombiana de Medicina (Colombian Medical School) expanded health care services offered through the community health programs in two marginal neighborhoods, Belo Horizontes and Cerro Norte.

Amount Committed: \$22,568**Dates: 2/89 - 7/90****Reproductive Health Care
for Universidad del Valle**

CAW/COL 038-1

Through another grant during FY91, the Universidad del Valle also conducted educational activities and reproductive health career services. The project included an IEC and family planning counselling services program.

Amount Committed: \$17,123**Dates: 4/89 - 11/90****Adolescent Fertility Survey: Bolivia, Colombia, Ecuador, Peru**

CAW/COL 040-1

With funds from another project, the First Colombian Seminar on Adolescent Sexuality was held in 1988. As a result of this meeting, the Federación Colombiana de Sociedades de Ginecología y Obstetricia (FECOLSOG) studied teenage pregnancy in Bolivia, Colombia, Ecuador, and Peru. This project supported the production and dissemination of the results of the research performed by FECOLSOG.

Amount: \$932**Dates: 7/90 - 11/90****ECUADOR****Seven Province CBD Program**

CAW/ECU 003-6

The Asociación Pro-Bienestar de la Familia Ecuatoriana (APROFE) continued its successful community-based distribution project in seven provinces. The project included contraceptive information and distribution through community promoters with medical back-up from clinics and trained affiliated physicians. In FY91, the project achieved 22,769 CYPs.

Amount Committed: \$195,019**Dates: 2/89 - 7/91****GUATEMALA****Family Planning Services in Rural Communities of Jalapa**

CAW/GUT 003-1

With Pathfinder funds, the Guatemalan Rural Reconstruction Movement provided family planning information, services, and referrals through the existing clinic and community-based activities of its health program in eastern Guatemala. Health promoters and community leaders received training in family planning and sex education from the APROFAM Training Department.

Amount Committed: \$26,016**Dates: 11/88 - 7/90**

MEXICO

Extended Hospital-Based Services

for High-Risk Young Adults at the Manuel Gea Hospital

CAW/MEX 018-4

This project provided family planning information and reproductive health and contraceptive services to young adult women who visited the hospital to help them understand the consequences of unwanted or unplanned pregnancies. Family planning services were provided through a clinic and courses on reproduction, planned parenthood, and contraception for young women were held several times a week. In the last 21 months of the project, services were provided by the Manuel Gea, Milpa Alta, and Cuautlixco Hospitals.

Amount Committed: \$95,581

Dates: 10/89 - 6/91

Jocotepec Women's Development Centre

CAW/MEX 023-2

Jocotepec Women's Development Centre, an integrated family planning, health and educational service centre, offered a full range of contraceptive services, with referrals for sterilizations, as well as services from a midwife in pre- and post-natal care, general medical consultations, and dermatology. During the second year of funding, the center expanded its outreach services to two new neighborhoods.

Amount: \$30,102

Dates: 11/88 - 6/91

Family Life Education Manual

CAW/MEX 025-2

Pathfinder provided support for the final design and production of a sex education manual and the development of a teacher's guide to be used in the 232 public secondary schools of Nuevo Leon. Pro-Superaci^on Familiar Neolonesa has already trained the vocational counsellors of these secondary schools in sex education and instructed them in the correct use of the manual and the guide. Over 7,800 workers from six major industries in Veracruz and Guanajuato were also trained in family life education.

Amount: \$80,234

Dates: 11/87 - 12/90

Rural Health Program in Hidalgo

CAW/MEX 032-2

Pathfinder supported the Academia Mexicana de Investigación en Demografía Médica (AMIDEM) to improve the health and environmental conditions of the population through the replication of rural health program models. The project trained medical and paramedical personnel in family planning, maternal and child health services, and self-sufficiency in food production.

Amount: \$67,036

Dates: 2/89 - 12/91

Serving Low-Income Neighborhoods with Family Planning Services

CAW/MEX 035-1

This project merged two ongoing MEXFAM community-based distribution projects into a multi-year project aimed at providing family planning services in three high-priority areas:

Zacatecas, Guerrero, and Hidalgo. Services were provided through a strong network of community-based distribution and community clinics with the Ministry of Health.

Amount Committed: \$350,296

Dates: 1/89 - 12/91

**Institutional Support/Reproductive Health Education
& Services for Young Adults**

CAW/MEX 036-1

Institutional support to Centro para los Adolescentes de San Miguel de Allende (CASA) has allowed the organization to develop a strategic/financial plan and a service statistics system while, at the same time, expanding its young adult family planning education and service program.

Amount Committed: \$77,087

Dates: 4/89 - 9/91

Family Planning Services in Underserved Marginal Areas

CAW/MEX 037-1

The Federación Mexicana de Asociaciones de Planificación Familiar (FEMAP) delivered clinic and community-based family planning services in five marginal urban and rural areas: Guadalajara, Aguascalientes, Mazatlan, Durango, and Tapachula. Project supervisors, CBD coordinators, and volunteer promoters provided community talks, non-clinical contraceptive supplies, and referrals to clinics.

Amount Committed: \$397,218

Dates: 1/90 - 6/91

**Strengthening the Coverage of Family Planning Services
in Four High Priority States**

CAW/MEX 038-1

The Dirección General de Planificación Familiar de la Secretaría de Salud (DIPLAF) increased the number of family planning users and improved the quality of health care services in rural areas of Chiapas, Guanajuato, Guerrero, and Michoacan by strengthening the training of community health auxiliaries, with formal training of 248 supervisors in each of the four states.

Amount Committed: \$352,744

Dates: 4/90 - 12/91

Team Program for Young Adults

CAW/MEX 039-1

This project financed a two-month period of ongoing activities for the Center of Orientation for Adolescents (CORA). After this funding period, CORA was to receive FPIA private funds to continue project activities. CORA provided sex education and contraceptive methods for young adults.

Amount Committed: \$14,997

Dates: 11/90 - 12/90

**Family Planning Services in
Three Marginal Suburban Communities**

CAW/MEX 040-1

The Asociación Pro-Ayuda Familiar delivered clinic and community-based family planning services to three marginal suburban communities of Mexico City. Services were provided through a distribution network of IEC coordinators, 8 CBD coordinators, and 136 volunteer promoters. Project activities were conducted in factories, schools, and communities.

Although Pathfinder provided funds for CBD activities only, referrals were made to Ministry of Health facilities.

Amount Committed: \$30,095

Dates: 11/90 - 10/91

PERU

Community Family Planning Services

CAW/PER 002-4

In Peru, Pathfinder continued support for community-based family planning services and education with the Servicio Médico Materno Infantil San Alfonso (SMMISA) in six provinces: Tumbes, Piura, Lambayeque, La Libertad, Cajamarca, and Ancash. In CBD projects in the provinces, health promoters provided non-clinical family planning methods and referrals to affiliated physicians for IUD insertions, VSC procedures, and reproductive health consultations. The project achieved 48,541 CYPs in FY91.

Amount Committed: \$471,471

Dates: 6/89 - 6/91

Integrated Family Planning and Education Services in Ica

CAW/PER 006-4

The Asociación Pro-Desarrollo y Bienestar Familiar (APRODEBIFAM) operated two family planning clinics in Ica and established two new family planning clinics in low-income areas. Family planning services were provided for young people at project clinics. Training courses and informational sessions on reproductive health were also conducted for high school and college teachers, and high school and university students.

Amount Committed: \$79,823

Dates: 6/89 - 5/91

Family Planning Services Through Twenty Municipalities

CAW/PER 012-3

This project established family planning services and education in collaboration with 20 municipalities located in urban low-income areas where family planning services are not readily available. Services were provided through municipal government clinics, with community outreach workers who distribute non-clinical contraceptive methods and referrals.

Amount Committed: \$151,096

Dates: 7/89 - 6/91

Support of Clinic & Rural Community-Based Services in Huaura Province

CAW/PER 029-1

The Asociación de Profesionales para la Salud Materno Infantil (APROSAMI) tested a model of private/public sector cooperation to expand and improve family planning services in the Huaura province, 100 miles north of Lima. CBD workers were trained to distribute methods and IEC materials, and refer clients for clinical methods. Physicians at the nearby Huacho hospital, trained under the project, provided VSC services for clients referred by community workers. The Ministry of Health also received referrals for clinical methods and Pap smears.

Amount Committed: \$59,584

Dates: 2/90 - 7/91

Pilot Project of Contraceptive Community Marketing **CAW/PER 030-1**
Pathfinder/Peru evaluated the impact of combining the efforts of contraceptive social marketing project with the personal selling and outreach services provided by three PVOs - INPPARES, Vecinos Peru, and APRODEBIFAM -- through their CBD programs. Commercial contraceptives were provided through home visits, distribution at small shops and businesses, and clinics and hospitals.
Amount Committed: \$10,763 **Dates: 2/90 - 10/90**

Hospital-Based Reproductive Education & Services for Young Adults **CAW/PER 031-1**
With Pathfinder support, the Maria Auxiliadora Hospital provided family planning and reproductive health care to young adults in the *barrios*, low-income areas of southern Lima. In addition to hospital-based services, the project provided education and information through its outreach activities.
Amount Committed: \$55,547 **Dates: 3/90 - 8/91**

Support for the Ministry of Education in Printing Publications on Population and Development **CAW/PER 032-1**
The Ministry of Education developed a national program on population education for the national education system. Part of this effort is the publication of a series of working papers on population issues as training materials for high school educators. This project supported the publication of 50,000 of these booklets.
Amount: \$9,212 **Dates: 4/90 - 7/90**

Family Counseling & Health Education in Chiclayo **CAW/PER 033-1**
Asociación Marcelino continued to provide family planning services and maternal-child health care services through a central clinic, seven health posts, and 90 voluntary distributors who provided information and family planning methods. Non-clinical contraceptive methods were provided through a network of voluntary distributors, while the central clinic performed family planning consultations including general medical services, pap smears, and pregnancy tests.
Amount Committed: \$50,960 **Dates: 3/91 - 2/92**

Adult Family Planning Services in Trujillo **CAW/PER 034-1**
Centro Norperuano de Capacitación y Promoción (CENPROF) offered family planning services through three clinics, community-based distribution networks, and seven itinerant communal posts in seven communities. The central clinic performed VSCs and conducted community talks on family planning and maternal child health. In FY91, the project achieved 4,054 CYPs.
Amount Committed: \$71,101 **Dates: 3/91 - 2/92**

Clinic and Community-Based Services Program

CAW/PER 035-1

Under a new project, PROFAMILIA provided family planning information and services in three underserved areas in Peru. In southern urban marginal areas of Peru, family planning and prenatal services were offered through four existing health posts. In southern rural areas and Tingo Maria (central jungle), family planning services and information will be offered through clinics and itinerant health posts.

Amount Committed: \$107,484

Dates: 3/91 - 2/92

Travel & Training Support

CAW/PER TIN 010

The Executive Director of Servicio Medico Materno Infantil San Alfonso (SMMISA) received Pathfinder support for training in public health at the Community Health Program of Cayetano Heredia University.

Amount Committed: \$1,987

Dates: 8/90 - 10/90

**Travel & Training Support: Latin America Conference
on Quality of Care in Family Planning**

CAW/PER TIN 012

The General Coordinator of the Community Action Program in Family Planning of INPPARES received a travel and training grant to attend the Latin America Conference on Quality of Care in Family Planning. Participants discussed experiences and programming solutions for quality of care in Latin America.

Amount Committed: \$ 1,416

Dates: 8/90

LATIN AMERICA REGION

Regional Family Planning Support Project

CAW/LAR 011-1

Pathfinder provided two months of bridge funding for PROSALUD in Bolivia and PROFAMILIA in Cusco, four months for PROFAMILIA in Lima, Asociacion Marcelino in Chiclayo, CENPROF in Trujillo, and eight months of bridge funding for Centro Obstetrico Familiar in Quito, Ecuador. Pathfinder support allowed the organizations to continue to provide family planning education and services, reaching 13,319 CYPs.

Amount Committed: \$73,402

Dates: 11/90 - 6/91

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Subproject Activity Report Asia/Near East Region

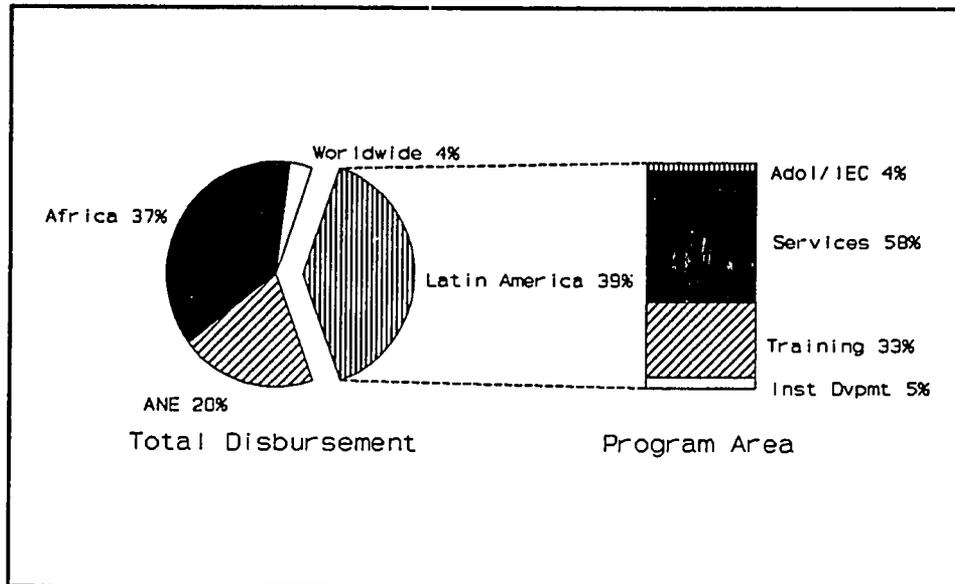
Subproject Commitments

In FY91, Pathfinder committed \$564,668 (excluding bulk and in-kind) in central and add-on funds to support 11 new and 21 renewal subprojects in the Asia/Near East region.

Subproject Disbursements

A total of \$1,053,245 was disbursed to support service delivery, young adult, institutional development, training, and other subprojects as indicated in the chart below.

Asia/Near East Region
FY91 Subproject Disbursements by Program Area (\$1,053,245)



Subproject Outputs

FY91 subproject outputs included:

- contraceptive services to 66,993 new users;
- 110,346 CYPs distributed through service delivery subprojects;
- 61,431 CYPs through client referrals for long-acting and permanent methods;
- 294,610 persons informed about the benefits of family planning; and
- 3,220 service providers, program managers, and community promoters trained to provide high-quality family planning services.

Subproject Summary

Outlined below are descriptions of all subprojects committed or ongoing in FY91 in the Asia/Near East region which were funded with central or add-on funds.

INDONESIA**AIDS Awareness Workshops & Publications****CAW/IND 045-2**

Four workshops were conducted by the Indonesian Public Health Association for Ministry of Health officials, health providers, and community leaders to discuss HIV/AIDS information and make AIDS prevention program recommendations. In addition, articles on AIDS were published and disseminated through public health and medical journals to help continue its campaign to minimize the spread of AIDS in Indonesia.

Amount Committed: \$42,278**Dates: 2/90 - 1/91****Family Planning Floating Clinic in Riau****CAW/IND 046-1**

Pathfinder supported family planning service delivery activities of BKKBN, the National Family Planning Coordination Board (*Badan Koordinasi Keluarga Berencana Nasional*). The floating family planning clinic based in Riau, serving 29 villages, offered family planning services and information, pre- and post-natal care, immunizations for children under five years of age, and treatment for common illnesses.

Amount Committed: \$18,797**Dates: 12/88 - 7/91****Family Planning Floating Clinic on Lake Poso****CAW/IND 047-1**

Another BKKBN floating clinic, adapted to lake specifications rather than the usual river-going or ocean-going vessels, provided services on Lake Poso. This floating clinic served a population of 14,000 living in 15 villages and worked in conjunction with CBD, community health centers, and depots to contribute to the national family planning effort.

Amount Committed: \$15,437**Dates: 11/88 - 1/91****Family Life Education for Indonesian Youth****CAW/IND 054-1**

The Indonesian Population & Environmental Education Association (IPEEA) developed and conducted a family life and sexuality program for more than 600 young people and 64 educators at two teachers' colleges and five *pesantren* (religious schools). The family life education model was being incorporated into the national program, allowing replication through formal and informal educational systems.

Amount Committed: \$87,242**Dates: 12/89 - 9/91****PAKISTAN****Darsano Chhano Community-Based****Family Planning Services****CAW/PAK 008-2**

The Darsano Chhano Social Welfare Association provided family planning information, education, non-clinical contraceptive methods, and referrals through community-based distribution in Darsano Chhano, a remote community outside of Karachi. In addition to medical back-up from clinics and private physicians, lady health visitors (LHVs) provided services both at static clinic sites and through home visits.

Amount Committed: \$28,625**Dates: 5/89 - 4/91**

Family Planning with Male Involvement, Mardan**CAW/PAK 009-2**

The Urban Community Development Council conducted a very successful male involvement project in Mardan, Northwest Frontier Province, a conservative community where decisionmaking is male-dominated. Trained male and female Community Educators provided house-to-house family planning information, distributed non-clinical family planning methods, and referred clients to clinics for reversible long-acting and permanent contraceptive methods. The addition of one female member to each team of Community Educators in FY91 allowed the teams to reach interested women, and dramatically increased project performance.

Amount Committed: \$120,001**Dates: 5/89 - 4/91****Family Planning Through****Private Practitioners, Peshawar****CAW/PAK 010-2**

Private practitioners in Peshawar received contraceptive technology training, equipment, and IEC materials to enable them to integrate family planning services into their general medicine practices. Nurses were trained to insert IUDs, and physicians referred clients desiring VSC services to nearby clinics. Physicians received referrals from traditional birth attendants (TBAs) offering services in the same area under another Pathfinder project. Due to the success of the College of Family Medicine's project, the model has been replicated in Faisalabad, and private practitioners were trained in Mardan and Swabi.

Amount Committed: \$73,411**Dates: 8/89 - 7/91****Community-Based Services in Lahore & Northern Pakistan****CAW/PAK 014-1**

The Family Planning Association of Pakistan also conducted CBD activities in FY91. In Lahore, fieldworkers were trained to provide family planning motivation and contraceptive services through home visits with back-up support from mobile clinics, family welfare centers, and a model clinic. The other project site in Gilgit, in Northern Pakistan, utilized male and female health guards in community-based services to improve contraceptive use in this remote, mountainous area.

Amount Committed: \$305,047**Dates: 1/89 - 12/90****Family Planning through****Traditional Birth Attendants, Faisalabad****CAW/PAK 015-1**

TBAs, trained by the Mother/Child Welfare Association, provided non-clinical family planning services, made referrals to lady health visitors (LHVs) and private physicians for clinical methods, and motivated active users in Faisalabad. Services offered by TBAs in this project were linked with private practitioners in the same area.

Amount Committed: \$41,906**Dates: 5/90 - 7/91**

Training of Tutors in Family Planning

in Schools of Nursing, Midwifery, & Public Health/Peshawar

CAW/PAK 016-1

The Pakistan Nurses Federation provided received pre-service family planning training for nurses and midwives in Peshawar, Northwest Frontier Province. Eighty nurse trainers were trained through 4 workshops.

Amount Committed: \$15,091

Dates: 5/90 - 7/91

Family Planning Through

Private Practitioners, Faisalabad

CAW/PAK 017-1

The College of Family Medicine replicated its successful family planning through private practitioners project in Faisalabad. Private practitioners received training and integrated family planning services into their medical practices. As in Peshawar, physicians provided clinical services to clients referred by TBAs.

Amount Committed: \$33,685

Dates: 6/90 - 6/91

Family Planning through Male Involvement, New Karachi

CAW/PAK 018-1

Another male involvement project was implemented in FY91 with the North Karachi Community Development Council. The project, modeled after the Mardan project, has integrated the lessons learned through the Mardan project to ensure effective and appropriate delivery of services.

Amount Committed: \$26,125

Dates: 8/90 - 6/91

Integrated Urban Family Planning Services

CAW/PAK 019-1

The Maternal & Child Welfare Association of Pakistan also received Pathfinder support in FY91 to provide family planning services and information in Kot Lakhput.

Amount Committed: \$31,165

Dates: 8/90 - 6/91

Family Planning through

Traditional Birth Attendants, Peshawar

CAW/PAK 020-1

In addition to its private physician project, the College of Family Medicine trained TBAs to provide family planning information and non-clinical family planning methods. Clients were referred to nearby clinics and private physicians for clinical family planning methods.

Amount Committed: \$16,663

Dates: 11/90 - 9/91

Family Planning Handbook

CAW/PAK 021-1

Pathfinder/Pakistan updated and reprinted the popular *Family Planning Handbook* in English, Urdu, and Pushto. A total of 10,000 copies in 3 languages were printed and distributed.

Amount Committed: \$17,915

Dates: 11/90 - 6/91

Population Welfare Model Project, Baldia CAW/PAK 022-1
 This new project of the Patient Welfare Association provided family planning information and services through community-based distribution and clinical back-up in Baldia.
Amount Committed: \$34,250 Dates: 11/90 - 9/91

Community-Based Family Planning Services in Sialkot CAW/PAK 023-1
 In Sialkot, Pathfinder supported a new CBD project of the Christian Hospitals Association of Pakistan. Family planning information and services were provided through community volunteers and clinical back-up this underserved area.
Amount Committed: \$23,917 Dates: 11/90 - 9/91

Handbooks on Project Development & Management CAW/PAK 024-1
 Responding to the overwhelming demand for the *Project Development Handbook*, Pathfinder reprinted and distributed 10,000 copies of the book (5,000 each in English and Urdu) to NGOs, government, and semi-government institutions. In addition, a new *Project Management Handbook* was developed and translated for distribution.
Amount Committed: \$24,453 Dates: 1/91 - 6/91

Urban and Periurban Community-Based Services in District East Karachi CAW/PAK 025-1
 A third CBD project was supported in FY91. Community volunteers, trained by the Pakistan Voluntary Health & Nutrition Association, provided family planning information, non-clinical methods, and referrals in District East Karachi.
Amount Committed: \$23,230 Dates: 2/91 - 9/91

Teaching Family Planning in Schools of Nursing, Midwifery, & Public Health/Karachi CAW/PAK 026-1
 The Pakistan Nurses Federation replicated the same model in Karachi, providing family planning training-of-trainers for nurses and midwives. The project will have trained 80 nurses and midwives through 4 workshops.
Amount Committed: \$5,478 Dates: 3/91 - 9/91

TURKEY

Impact of a Comprehensive Family Planning and Maternal-Child Health Program Conducted in a Squatter Area CAW/TUR 014-2
 A pilot project by the Institute for Child Health provided comprehensive family planning and maternal-child health care to a poor rural-to-urban migrant population living in an underdeveloped area in Istanbul City. Baseline data on knowledge, attitudes, and practices and the health status of the mothers and children were gathered and reviewed against surveys conducted throughout the service activities. This research provided an analysis of the impact of service delivery efforts in the selected areas of study.
Amount Committed: \$48,530 Dates: 7/89 - 6/91

**Provision of Family Planning Education
in Konya and Eskisehir Provinces**

CAW/TUR 019-1

Türkiye Esnaf ve Sanatkarlar Konfederasyonu (TESK), a national confederation of small scale manufacturing, industry, and service organizations, established family planning education and services for its members in Konya and Eskisehir Provinces through health services in hospitals and clinics. A family planning clinic started in both provinces, using existing private hospital institutions, provided family planning counseling and services as well as group education meetings.

Amount Committed: \$118,281

Dates: 2/88 - 7/90

**Establishment of the
Turkish Family Health & Planning Foundation Clinic**

CAW/TUR 021-1

The Turkish Family Health & Planning Foundation (TFHPF) received Pathfinder support to establish an income-generating family planning clinic in a low socioeconomic area of Istanbul.

Amount Committed: \$145,280

Dates: 6/88 - 11/90

**Provision of Family Planning Information
& Services in Six Workplaces**

CAW/TUR 023-1

In another project, the TFHPF integrated work-based family planning services into the health units of six factories. An estimated 10,000 employees had access to family planning information and services.

Amount Committed: \$41,754

Dates: 3/89 - 2/91

Voluntary Vasectomy Services at Ankara Social Security Hospital

CAW/TUR 022-1

Ankara Social Security Hospital received Pathfinder support in FY91 to provide vasectomy services and information. A vasectomy education and service unit was established on the premises of the hospital. Project staff were trained in counseling and no-scalpel surgical technique. IEC materials promoting the services at the hospital were developed.

Amount Committed: \$186,597

Dates: 5/89 - 4/91

Family Planning Education and Services in Urfa Province

CAW/TUR 025-1

The Foundation for the Advancement and Recognition of Turkish Women, in collaboration with the Ministry of Health, provided family planning education and services to the population of Urfa through both stationary and mobile clinics.

Amount Committed: \$195,706

Dates: 12/88 - 11/90

**Community-Based Distribution of Family Planning Services
in Izmir and Gaziantep**

CAW/TUR 027-1

This project provided family planning services to families in low income areas of two districts in Izmir.

Amount Committed: \$92,493

Dates: 3/89 - 2/91

**Training of Medical Personnel
in Contraceptive Technology**

CAW/TUR 030-1

The Human Resources Development Foundation (HRDF), in collaboration with the Ministry of Health, the Turkish Physicians Association, and Turkish Pharmacists Association, provided up-to-date comprehensive contraceptive technology information to OB/GYNs, general practitioners, senior year medical students, and pharmacists through written materials and meetings. Copies of *Contraceptive Technology: International Edition* were translated into Turkish, reprinted, and distributed. Contraceptive technology information booklets and posters were distributed to 13,000 pharmacists and 3,000 health centers.

Amount Committed: \$463,338

Dates: 8/89 - 9/91

YEMEN**Curriculum Enhancement/Integration of Child Spacing
in Midwifery Training**

CAW/YEM 001-1

The Midwifery Training Program of the Health Manpower Institute (HMI) in Hodeidah adapted its curriculum to integrate family planning and primary health care training. The project also supported the training of 25 nurse-midwives.

Amount Committed: \$281,027

Dates: 3/89 - 8/91

Refresher Training for Primary Health Care Workers

CAW/YEM 003-1

Under another project, the Health Manpower Institute provided family planning training for primary health care workers.

Amount Committed: \$16,250

Dates: 4/91 - 9/91

Institutional Support for Yemen Family Care Association

CAW/YEM 002-1

Institutional support to the Yemen Family Care Association (YFCA) in FY91 included equipment, training, and technical assistance for the computerization of its accounting system. Pathfinder also provided support for IEC and outreach activities, publication of a quarterly newsletter, and a biannual report.

Amount Committed: \$83,165

Dates: 8/90 - 8/91

Non-Project Technical Assistance

In FY91, with addon funds, Pathfinder expended \$1.7 million to provide non-project technical assistance in institution development and quality assurance to organizations in Egypt and Jordan.

EGYPT

Pathfinder provided technical assistance and support to five A.I.D.-supported projects in Egypt under four addons. Pathfinder has undertaken a broad-based initiative to provide and coordinate technical assistance to both public and private sector family planning organizations in Egypt. Under two public sector addons, Pathfinder provided technical assistance to three Ministry of Health (MOH) projects, the Systems Development Project, the Teaching Hospitals Organization and the Health Insurance Organization. In the private sector, the Clinical Services Improvement project and the Private Practitioners Family Planning Project of the Egyptian Junior Medical Doctors Association received technical assistance from Pathfinder under two addons. The addons supported four Resident Consultants who worked in project management, management systems design, and training.

The Systems Development Project (SDP) of the Ministry of Health is an A.I.D./Cairo-funded project which supported comprehensive upgrading of the family planning service system in 21 governorates of Egypt. The goals of the SDP project are to develop technical guidelines for family planning service delivery, expand family planning services in clinics and hospitals, improve the family planning management information system and improve the training system for managers, supervisors, and service providers. Through these outputs, the SDP will increase contraceptive prevalence and effectiveness of contraceptive use in Egypt.

The purpose of Pathfinder technical assistance is to collaborate with SDP in the following program areas:

- *Project Management:* Establish improved family planning supervisory and program management systems.
- *Systems Design:* Design and conduct systems analyses to assess planning and evaluation; prepare systems manuals describing revised operating policies, procedures and forms; and improve family planning management information systems.
- *Hospital Clinic Management:* Develop technical guidelines for family planning service delivery, and expand and improve MOH hospital-based family planning services.
- *Training:* Develop curricula for in-service training of family planning managers, supervisors, and service providers, and provide training in new and revised systems and methods.

In FY91, Pathfinder provided 41.8 months of technical assistance to the Systems Development Project to support these four program areas.

The Teaching Hospitals Organization (THO) will establish a program of high-quality family planning service delivery at eight THO hospitals: El Galaa, Ahmed Maher, El Sahel, El Mataria, Shibin El Kom, Benha, Damanshour, and Sohag. The purpose of THO is to increase contraceptive prevalence by establishing family planning service units in the associated teaching hospitals, as well as to use the hospitals as family planning training centers for physicians, nurses, and social workers. Over the life of the project, approximately 231,000 new users will be served. THO is currently renovating and equipping the hospital-based clinics to upgrade service sites.

Pathfinder technical assistance to THO supported the project in pursuing the following goals:

- *Management Information Systems* (manual and micro-computer based): Establish service statistics, and medical and demographic databases.
- *Training*: Assessment of training needs for all levels of providers, development of a comprehensive training plan for both pre- and in-service training programs, adaptation of existing training curricula, and structuring of clinical practicums.
- *Clinical Services Management*: Clinical site assessments, review of infection control practices, implementation of patient flow, and design of a quality assurance program.
- *Project Management*: Establish improved family planning supervisory and program management systems.

In FY91, Pathfinder provided 8.7 months of technical assistance to the Teaching Hospitals Organization to support these goals.

The Health Insurance Organization (HIO) provides family planning services at forty clinics. The goals of the project include developing a strong program that can continuously identify new acceptors in order to maximize revenue, assure the integration of the family planning services with the OB/GYN services provided and serve 275,000 new family planning acceptors. Pathfinder technical assistance to HIO was provided in the following areas:

- *Project Management*: Establish improved family planning supervisory and program management systems.

In FY91, Pathfinder provided 4.3 months of technical assistance to the Health Insurance Organization to support this program area.

The Clinical Services Improvement Project (CSI) is establishing 18 primary centers and 140 sub-centers in 23 governorates that will serve almost 900,000 new family planning acceptors by May 1993. All CSI centers offer consistently high-quality clinical family planning services

that are supported by comprehensive mass communication and person-to-person outreach programs. The project uses modern management systems for planning, directing, and evaluating the implementation of its seven objectives and managing its staff of 1,600.

Clinical Services Improvement clients pay moderate fees for the high-quality services they receive. These fees are essential to the CSI strategy for cost recovery and long-term sustainability to guarantee the continuity of the CSI service delivery network when A.I.D. funding is withdrawn. By 1993, it is expected that CSI will be able to cover the majority of its centers' operating costs.

The purpose of Pathfinder International technical assistance was to collaborate with CSI in order to:

- *Project Management:* meet A.I.D. project management and evaluation requirements;
- *Quality Assurance Systems:* develop quality assurance management systems that can be consistently applied in headquarters and nationwide in 158 CSI centers in 23 governorates;
- *Management Information Systems:* develop local area network computer applications for an expanded MIS including personnel, training, accounting, and inventory, and, as determined feasible, to expand the use of the computer programs in the CSI primary centers;
- *Sustainability Strategy:* develop a sustainability strategy that will permit CSI to meet the centers' operating costs by 1993 by focusing on cost center annual budgeting, innovative pricing and service tactics, and time management controls; and
- *Training and IEC:* develop strategies that will permit CSI to decentralize pre-service training and develop alternative approaches to outreach activities, and to develop alternative sources of support to sustain the training, outreach, IEC, and research needs of the project after A.I.D. funding is reduced in 1993.

In FY91, Pathfinder provided 73.3 months of technical assistance to the Clinical Services Improvement project to support these objectives.

The **Private Practitioners Family Planning Project of the Egyptian Junior Medical Doctors Association (PPFPP/EJMDA)** is selecting, training and supporting 1,500 private sector physicians and 900 women assistants to provide family planning services to 642,000 new family planning acceptors by May 1993. The Private Practitioners Family Planning Project will develop the capability to provide continuing professional education for physicians in Egypt by annual conferences and quarterly seminars, and develop strategies for sustaining

the project's physician training capability in order to continue the expansion of clinical family planning services in Egypt, when A.I.D. funding is withdrawn.

- *Project Management:* Establish improved family planning supervisory and program management systems.
- *Systems Design:* Design and conduct systems analyses to assess planning and evaluation; prepare systems manuals describing revised operating policies, procedures and forms; and improve family planning management information systems.
- *Training:* Assess the training needs for all levels of providers, develop a comprehensive training plan for both pre- and in-service training programs, adapt existing training curricula, and structure clinical practica.

In FY91, Pathfinder provided 13.6 months of technical assistance to the Private Practitioners Family Planning Project of the Egyptian Junior Medical Doctors Association to support these program areas.

JORDAN

Pathfinder began providing technical assistance to the Jordan Association for Family Planning and Protection (JAFPP) in 1989 under an add-on. The JAFPP, incorporated earlier in 1989, is a non-profit, non-governmental family planning service provider accounting for over 30 percent of all family planning services in the country.

FY91 plans for non-project technical assistance and program support to the Jordan Association for Family Planning and Protection (JAFPP) included:

- development of a long-term strategic and financial plan;
- clarification of Board and management roles and responsibilities;
- an observation tour for key staff and Board members to successful programs in the region;
- staff training to improve logistics management;
- expansion of community outreach program;
- improvement of financial and program management information systems; and
- provider training in contraceptive technology and counselling to increase clinical skills and capacity to deliver high quality services.

In FY91, planned activities were postponed due to the Gulf war. In June 1991, plans were finalized for the strategic plan development.

NEW PROJECTS

Project Identification Number	Grantee	Title	Original Amount Committed
AFRICA REGION			
CAW/AFR:006-1	Pathfinder/Kenya	Regional Family Planning Support Project	\$ 65,389
CAW/IVC:TIN 007	Direction de la Statistique et de la Comptabilité Nationale	Travel and Training Support for Bureau of Census Workshop	\$ 11,396
CAW/IVC:TIN 008	Direction de la Statistique et de la Comptabilité Nationale	Travel and Training Support for Bureau of Census Workshop	\$ 6,177
CAW/IVC:TIN 009	Center for African Family Studies (CAFS)	Six Ivoirians to CAFS IEC and Management Training Courses	\$ 41,010
CAW/IVC:TIN 010	Institut National de Santé Publique	Support for 2 Ivoirians to John Hopkins/UNICEF Communications Course	\$ 19,901
CAW/KEN:031-1	Nairobi City Commission Department of Public Health	Nairobi City Commission Family Planning Services	\$ 105,607
CAW/KEN:032-1	Mkomani Clinic Society	Mkomani Clinic Society Family Planning Project	\$ 212,012
CAW/SEN:001-1	Association Senegalese pour le Bien-Etre Familial	Extension of Family Planning Services to St. Louis	\$ 80,327
CAW/ZAM:001-1	Adventist Development and Relief Agency	Chipata Dorcas-Amo Community Family Health Project	\$ 56,409
LATIN AMERICA REGION			
CAW/LAR:011-1	Pathfinder/Latin America South	Regional Family Planning Support Project	\$ 37,079
CAW/BOL:016-1	Caja Nacional de Salud	MCH Program with Caja Nacional de Salud	\$ 156,132
CAW/BOL:017-1	San Gabriel Foundation	Adolescent Health Services	\$ 57,163
CAW/BOL:018-1	Socio-Medical Assistance Foundation (FAMES)	National Reproductive Health Program through Private and Institutional Medical Centers	\$ 42,307
CAW/BOL:019-1	PROSALUD	Family Planning Services	\$ 70,378
CAW/BRA:071-1	Sociedade Civil Bem Estar Familiar no Brasil	Family Planning Services through Northeast Health Centers	\$ 333,591
CAW/BRA:072-1	Pathfinder/Brazil	Commodities Distribution Management and Training	\$ 225,850
CAW/BRA:073-1	Centro de Pesquisa e Assistencia em Reproducao Humana (CEPARH)	Courses for Health Professionals and Auxilliary Nurses	\$ 14,973
CAW/BRA:074-1	Centro Nacional Bertha Lutz	Family Planning Services in Low Income Neighborhoods in Rio	\$ 35,238
CAW/COL:040-1	Pathfinder/Colombia	Adolescent Fertility Survey: Bolivia, Colombia, Ecuador, Peru	\$ 932
CAW/MEX:039-1	Center for Orientation for Adolescents (CORA)	Team Program for Young Adults with CORA	\$ 14,997
CAW/MEX:040-1	Asociacion Pro-Ayuda Familiar A.C.	Family Planning Services in Three Marginal Suburban Communities	\$ 30,095

NEW PROJECTS

Project Identification Number	Grantee	Title	Original Amount Committed
CAW/PER:033-1	Asociacion Marcelino	Family Counseling and Health Protection in Chiclayo	\$ 50,960
CAW/PER:034-1	Centro Norperuano de Capacitacion y Promocion Familiar	Adult Family Planning Services in Trujillo	\$ 71,101
CAW/PER:035-1	PROFAMILIA	Clinic and Community-Based Services	\$ 107,484
CAW/PER:TIN 010	Servicio Medica Maternal Infantil San Alfonso (SMMISA)	Travel and Training Support	\$ 1,987
CAW/PER:TIN 012	Instituto Peruano de Paternidad Responsable (INPPARES)	Latin America Conference on Quality of Care in Family Planning	\$ 1,416
ASIA/NEAR EAST REGION			
CAW/PAK:018-1	North Karachi Development Community Council	Family Planning through Male Involvement/New Karachi	\$ 26,125
CAW/PAK:019-1	Maternal and Child Welfare Assoc. of Pakistan	Integrated Urban Family Planning Services	\$ 31,165
CAW/PAK:020-1	College of Family Medicine, Peshawar Chapter	Family Planning through Traditional Birth Attendants	\$ 16,663
CAW/PAK:021-1	Pathfinder/Pakistan	Family Planning Handbook	\$ 17,915
CAW/PAK:022-1	The Patient Welfare Association, Baldia Town	Population Welfare Model Project, Baldia	\$ 34,250
CAW/PAK:023-1	Christian Hospitals Association of Pakistan	Community-Based Family Planning Services, Sialkot	\$ 23,917
CAW/PAK:024-1	Pathfinder/Pakistan	Handbooks on Project Development and Management	\$ 24,453
CAW/PAK:025-1	Pakistan Voluntary Health and Nutrition Association	Urban and Periurban CBD in District East Karachi	\$ 23,230
CAW/PAK:026-1	Pakistan Nurses Federation, Sind Province	Teaching of Family Planning in Schools of Nursing, Midwifery and Public Health	\$ 5,478
CAW/TUR:032-1	The Foundation for the Advancement and Recognition of Turkish Women	Family Planning Education and Services in Gaziantep Province	\$ 57,010
CAW/YEM:003-1	Health Manpower Institute	Refresher Training for Primary Health Care Workers	\$ 16,250
WORLDWIDE/NONREGIONAL			
CAW/NR:003-1	Pathfinder/Headquarters	Phase 2 of the Family Planning Program Evaluation Manual	\$ 22,725

ONGOING PROJECTS

Project Identification Number	Grantee	Title	Current Amount Committed
AFRICA REGION			
CAW/GAM:003-1	Gambia Family Planning Association	Male Motivation Project	\$ 63,116
CAW/GAM:004-1	The Gambia Home Economics Association	Family Life Education Counselling and Services Project for Out-of-School Youth	\$ 32,057
CAW/IVC:001-2	Ministere des Affaires Sociales	Family Welfare Project	\$ 131,237
CAW/IVC:002-2	Ministere de la Promotion de la Femme	Family Planning Information and Education Project for Women	\$ 121,935
CAW/IVC:004-1	Hospital Protestant de Dabou	Family Planning Services in Dabou	\$ 153,786
CAW/IVC:005-1	Association Ivoirienne pour le Bien-Etre Familial (AIBEF)	Private Enterprise Family Education Project	\$ 328,330
CAW/IVC:TIN 006	Association Ivoirienne pour le Bien-Etre Familial (AIBEF)	Travel and Training Support to Management Sciences for Health Course	\$ 10,786
41 CAW/KEN:001-7	Kanu Maendeleo ya Wanawake Organization	Integrated Maternal Child Health and Community-Based Family Planning Services	\$ 1,085,882
CAW/KEN:005-3	Kenya Medical Association	Family Planning Services through Private Medical Practitioners	\$ 173,751
CAW/KEN:024-1	Kenyatta University	Kenyatta University Family Welfare and Counselling Center	\$ 76,974
CAW/KEN:028-1	Egerton University	Egerton University Health Centre Project	\$ 81,432
CAW/KEN:029-1	University of Nairobi - Department of Obstetrics and Gynecology	High-Risk Urban Clinic at Kenyatta National Hospital	\$ 122,619
CAW/KEN:030-1	The Diocese of Maseno North; the Church of the Province of Kenya	Maseno North Community-Based Family Planning Education and Service Project	\$ 65,304
CAW/LIB:004-2	Family Planning Association of Liberia	Urban Community-Based Distribution of Family Planning Services	\$ 388,133
CAW/SIE:002-1	Planned Parenthood Association of Sierra Leone	Community-Based Family Planning Services in Koya District of Sierra Leone	\$ 160,869
CAW/SIE:007-1	Planned Parenthood Association of Sierra Leone	Private Sector Family Planning Project	\$ 80,839
CAW/TAN:001-3	Family Planning Association of Tanzania (UMATI)	Dar-es-Salaam Rural Community-Based Pilot Project	\$ 110,265
CAW/TAN:004-3	Seventh Day Adventist Church	Seventh Day Adventist Family Planning Services Project	\$ 303,347
CAW/UGA:001-2	Busoga Multi-Sectoral Rural Development Program	Busoga Family Planning Education and Services Project	\$ 462,071
CAW/UGA:002-1	Institute of Statistics and Applied Economics	Training and Institutional Support	\$ 112,007
CAW/UGA:004-1	Diocese of East Ankole Church of Uganda	East Ankole Diocese Family Planning Services Project	\$ 99,604

ONGOING PROJECTS

Project Identification Number	Grantee	Title	Current Amount Committed
CAW/ZIM:001-3	Zimbabwe National Family Planning Council	Support for ZNFPC Evaluation Research Unit	\$ 113,087
LATIN AMERICA REGION			
CAW/BOL:013-2	Centro Medico Cruz del Sur	Family Planning Services and Education in Cochabamba	\$ 106,837
CAW/BOL:014-3	Centro de Investigacion, Educacion y Servicios (CIES)	Family Planning and Health Services for Organized Workers	\$ 195,310
CAW/BRA:059-1	Centro de Pesquisas de Assistencia Integrada a Mulher e Crianca (CPAIMC)	Family Planning Services for Young Adults in Low-Income Neighborhoods	\$ 558,580
CAW/BRA:060-2	Associacao Brasileira de Medicina de Grupo (ABRAMGE)	Family Planning Program through Health Maintenance Organizations	\$ 87,220
CAW/BRA:063-2	Associacao Brasileira de Entidades de Planejamento Familiar (ABEPPF)	Institutional Support	\$ 129,000
CAW/BRA:065-1	Sociedade Civil Bem-Estar Familiar no Brasil (BEMFAM)	Family Planning Services in Alagoas and Rio Grande do Norte	\$ 176,213
CAW/BRA:068-1	Centro de Pesquisas Clovis Salgado	Institutional Support	\$ 66,264
CAW/BRA:068-1	Pathfinder/Brazil	Four Regional Conferences and 1 National Congress on Family Planning	\$ 47,313
CAW/BRA:069-1	Fundacao Esperanca	Family Planning Integrated into Women's Health Care, Santarem	\$ 64,868
CAW/BRA:070-1	Brazilian Federation of Societies of Gynecology and Obstetrics (FEBRASGO)	Physician Training and Promotion of Improved Clinical Family Planning Policies	\$ 253,457
CAW/BRA:TIN 024	Pathfinder/Brazil	Travel and Training Grants for Health Personnel and Key Family Planning Officials	\$ 97,885
CAW/COL:013-5	Asociacion Pro-Bienestar de la Familia Colombiana (PROFAMILIA)	Expanding Family Planning Services in Florencia, Riohacha, Quibdo, Tumaco, and Aguablanca	\$ 133,865
CAW/COL:021-3	Hospital Infantil Universitario	Service Unit for Young Adults at the Bogota Childrens' Hospital	\$ 66,133
CAW/COL:028-2	Hospital Universitario del Valle	Reproductive Health Clinic for High-Risk Clients and Expansion of VSC Services	\$ 39,016
CAW/COL:035-1	Escuela Colombiana de Medicina	Introduction of Family Planning in the Horizontes and Cerro Norte Community Health Programs	\$ 22,568
CAW/COL:038-1	Universidad del Valle Nursing Department	Reproductive Health Care for Universidad del Valle	\$ 17,123
CAW/ECU:003-6	Asociacion Pro-Bienestar de la Familia Ecuatoriana	Seven Province Community-Based Distribution Program	\$ 195,019
CAW/GUT:003-1	Movimiento Guatemalteco de Reconstruccion Rural	Family Planning Services in Rural Communities of Jalapa	\$ 26,016

ONGOING PROJECTS

Project Identification Number	Grantee	Title	Current Amount Committed
CAW/MEX:018-4	Asociacion Mexicana de Educacion Sexual, A.C.	Extended Hospital-Based Services for Young Adults	\$ 95,581
CAW/MEX:023-3	Jocotepec Women's Development Center	Jocotepec Women's Development Center	\$ 30,102
CAW/MEX:025-2	Pro-Superacion Familiar Neoleonesa, A.C.	Family Life Education Manual	\$ 80,234
CAW/MEX:032-2	Academia Mexicana de Investigacion en Demografia Medica (AMIDEM)	Rural Health Program	\$ 67,036
CAW/MEX:035-1	Fundacion Mexicana para Planificacion Familiar (MEXFAM)	Serving Low Income Neighborhoods with Family Planning Services	\$ 350,296
CAW/MEX:036-1	CASA	Institutional Support/Reproductive Health Education	\$ 77,087
CAW/MEX:037-1	Federacion Mexicana de Asociaciones de Planificacion Familiar (FEMAP)	Family Planning Services in Underserved Marginal Areas of Mexico	\$ 397,218
CAW/MEX:038-1	Direccion General de Planificacion Familiar de la Secretaria de Salud (DIPLAF)	Strengthening the Coverage of Family Planning Services in Four High Priority States	\$ 352,744
CAW/PER:002-4	Servicio Medica Maternal Infantil San Alfonso (SMMISA)	Community Family Planning Services	\$ 471,471
CAW/PER:006-4	Asociacion pro Desarrollo y Bienestar Familiar (APRODEBIFAM)	Integrated Family Planning and Educational Services, Ica	\$ 79,823
CAW/PER:012-3	Instituto Peruano de Paternidad Responsable (INPPARES)	Family Planning Services through 20 Municipalities	\$ 151,096
CAW/PER:029-1	Asociacion de Profesionales para de la Salud Materno Infantil (APROSAMI)	Support of Clinic and Rural CBD Services in Huaura Province	\$ 59,584
CAW/PER:030-1	Pathfinder/Latin America South	Pilot Project of Contraceptive Community Marketing	\$ 10,763
CAW/PER:031-1	Maria Auxiliadora Hospital	Hospital-Based Reproductive Education and Services for Young Adults	\$ 55,547
CAW/PER:032-1	Ministry of Education and Pathfinder/Latin America South	Support for the Ministry of Education in Printing Publication on Population and Development	\$ 9,212
ASIA/NEAR EAST REGION			
CAW/IND:045-2	Indonesian Public Health Association	AIDS Awareness Workshops and Publication of Special Issue on AIDS in Journals	\$ 42,278
CAW/IND:046-1	BKKBN, Riau	Family Planning Floating Clinic, Riau	\$ 18,797
CAW/IND:047-1	BKKBN Provincial Office of Central Sulawesi	Family Planning Floating Clinic, Lake Poso, Central Sulawesi	\$ 15,437
CAW/IND:054-1	Indonesian Population and Environmental Education Association (IPEEA)	Family Life Education for Indonesian Youth	\$ 87,242

ONGOING PROJECTS

Project Identification Number	Grantee	Title	Current Amount Committed
CAW/PAK:008-2	Darsano Chhano Social Welfare Association	Darsano Chhano Community-Based Family Planning Services	\$ 28,625
CAW/PAK:009-2	Urban Community Development Council	Family Planning with Male Involvement	\$ 120,001
CAW/PAK:010-2	College of Family Medicine, Peshawar Chapter	Family Planning through Private Practitioners	\$ 73,411
CAW/PAK:014-1	Family Planning Association of Pakistan	Community-Based Services in Lahore and Northern Pakistan	\$ 305,047
CAW/PAK:015-1	Mother/Child Welfare Association, Faisalabad	Family Planning through Traditional Birth Attendants (TBAs)	\$ 41,906
CAW/PAK:016-1	Pakistan Nurses Federation, Northwest Frontier Province	Training of Tutors of Family Planning in Schools of Nursing/Midwifery and Public Health	\$ 15,091
CAW/PAK:017-1	College of Family Medicine, Faisalabad	Family Planning through Private Practitioners, Faisalabad	\$ 33,685
CAW/TUR:014-2	Institute for Child Health	Impact Study of Comprehensive Family Planning/MCH Program	\$ 48,530
CAW/TUR:019-1	Turkiye Esnef ve Santakalar Konfederasyonu (TESK)	Provision of Family Planning Education in Konya and Eskisehir Provinces	\$ 118,281
CAW/TUR:021-1	Turkish Family Health and Planning Foundation	Turkish Family Health and Planning Foundation's Family Planning	\$ 145,280
CAW/TUR:022-1	Urology Department, Ankara Social Security Hospital	Voluntary Vasectomy Services at Ankara Social Security Hospital	\$ 186,597
CAW/TUR:023-1	Turkish Family Health and Planning Foundation	Provision of Family Planning Information and Services	\$ 41,754
CAW/TUR:025-1	The Foundation for the Advancement and Recognition of Turkish Women	Family Planning Education and Services in Urfa Province	\$ 195,706
CAW/TUR:027-1	Human Resource Development Foundation	Community-Based Family Planning Services in Izmir and Gaziantep	\$ 92,493
CAW/TUR:030-1	Human Resource Development Foundation	Training of Medical Personnel in Contraceptive Technology	\$ 463,338
CAW/YEM:001-1	Health Manpower Institute	Curriculum Enhancement and Integration of Child Spacing	\$ 281,027
CAW/YEM:002-1	Yemen Family Care Association	Institutional Program Support	\$ 83,165
WORLDWIDE			
CAW/WW:001-4	Pathfinder International	Audits of CA/Washington I PINs and CINs	\$ 93,500

Other A.I.D. Funds

In FY91, Pathfinder expended \$6.56 million (\$2.75 million committed to subprojects) from contracts and cooperative agreements in Nigeria, Burundi, Swaziland, the South Pacific, and Bangladesh.

Nigeria Family Health Services Project Contract No. 620-0001-0-00-8018-00

Pathfinder was awarded an \$11 million, five-year contract in 1988 to expand and improve public sector integrated family planning services throughout Nigeria. The Family Health Services (FHS) Project, supported by the Government of Nigeria and A.I.D., is in its fourth year. Pathfinder is the prime contractor and has three subcontractors, including Africare, International Health Programs, and Management Sciences for Health.

The role of the Public Sector Division is to assist the Government of Nigeria at the federal, state, and local government levels to fully integrate family planning services into the national primary health care program at all levels, from government health facilities to village dispensaries. Pathfinder, as coordinator of the Public Sector Division, has collaborated with state and federal Ministries of Health, local government authorities, and subcontractors to expand and improve family planning services in the country, strengthen the capacity of Nigerian institutions, and establish management systems to conduct the public sector family planning program.

In FY91, Pathfinder expended \$3.25 million (\$1.1 million committed to subprojects) to support family planning service delivery, training, curriculum development, equipment and supply provision, and development of management information systems for the integrated health care program. In addition, Pathfinder and its subcontractors provided extensive technical assistance in training, management, and logistics.

Project efforts have focused on developing the capacity of local government areas to integrate family planning into comprehensive health centers. Clinical, non-clinical, and management training, and evaluation of the effectiveness of this training, is essential to improving the coverage and quality of the services offered.

In the third year of the project, which ended during FY91, extensive training was provided in a variety of areas for all levels of workers. Training of trainers (TOT) was provided for 55 state-level participants, while 53 more received refresher training. Extensive clinical and non-clinical training was provided for 438 nurse-midwives, 21 physicians, 445 voluntary health workers, and 515 community health education workers. Refresher training was provided for 234 additional nurse-midwives.

In Year 3 of the project, management training in supervision, commodities/logistics, MIS, organizational development and/or project management and planning was provided for over 560 managers and workers.

In coordination with the training, curricula were developed and standardized. Family planning was included in the pre-service curricula of nursing, midwifery, medical, and health technology schools. In-service family planning curricula for clinical and non-clinical family planning workers were reviewed, revised, and standardized during FY91 to improve the quality of services offered.

Cooperative Agreement/Swaziland No. 645-0228-A-00-8023-00

The Family Health Services (FHS) project of the Family Life Association of Swaziland (FLAS), supported by two cooperative agreements between A.I.D./Swaziland and FLAS, and between A.I.D./Swaziland and Pathfinder, began in 1988. The project seeks to increase modern contraceptive use in Swaziland by increasing the capacity of FLAS to deliver services. Pathfinder support has focused on four key areas: improving clinic-based service delivery, improving research and evaluation capabilities, initiating sustainable IEC activities, and establishing industry-based family planning services. Pathfinder expended \$374,568 (\$10,034 committed to subprojects) in FY91 to support activities in Swaziland. In addition, Pathfinder supported a Resident Advisor and extensive technical assistance from consultants and Pathfinder staff.

The first phase of the project, which ended in FY90, focused on institutional development, with activities designed to strengthen key areas of research, program monitoring, management, and IEC. The computerization of FLAS clinic records, supported by Pathfinder in FY90, has allowed FLAS to monitor users according to method and service site. This information provides the organization with a database for managing commodities procurement, targeting IEC efforts, and identifying specific needs of the clinics.

During the second phase, in FY91, Pathfinder support assisted the organization to expand its clinic-based family planning service coverage. Pathfinder supplied clinic equipment and medical reference materials to upgrade facilities. In FY91, Pathfinder also provided technical assistance to begin integration of family planning services into work-based health programs within the private sector.

Pathfinder also supported the expansion of IEC efforts to improve knowledge and access to family planning services in Swaziland. Pathfinder supported the development of an IEC strategy, including a review of staffing needs and functions in the IEC unit, and development and publication of IEC materials. Technical assistance was also provided to develop IEC materials for the work-based family planning services.

**Cooperative Agreement/Burundi
No. 623-0000-A-00-9013-00**

Pathfinder was awarded a cooperative agreement by A.I.D./Burundi in 1989 to carry out the five-year Burundi Population Project. The goal of the five-year Burundi Population Project is to assist the government to implement a family planning program that will improve the health and well-being of mothers and children through increased use and availability of family planning services and information. The project has four major components: training, IEC, contraceptive supply and logistics, and alternative delivery systems. In FY91, Pathfinder expended \$392,839 (\$35,400 committed to subprojects) to support activities in Burundi. In addition to subprojects, Pathfinder supported a Resident Advisor and technical assistance from consultants and Pathfinder staff.

In FY90, Pathfinder conducted several needs assessments and placed a Resident Advisor in-country to coordinate and supervise activities. To promote economic and social development in Burundi, family planning services have been integrated into Ministry of Health MCH programs in all clinics, both public and private, surpassing the project's objective. In FY91, training and technical assistance was provided to increase the project's program management and service delivery capacity, allowing it to expand the coverage and improve the quality of its services.

Management information system technical assistance was provided, and several recommendations were made to improve the project's capacity to collect service data and evaluate progress. New, standardized reporting forms were developed and implemented.

Training for all levels of project staff is an essential component of improving the quality and efficiency of the project's services. During FY90 and FY91, providers and managers attended training-of-trainers workshops in several areas, including IEC, service delivery, and program management. Participants, in turn, trained project staff. In October 1990, a four-week training course was held for four providers on IUD insertion techniques. The trained providers, one from each medical region in the country, will train other providers and will provide services in the model family planning clinics. Two two-week family planning service delivery training programs, including counseling and contraceptive technology sessions, were conducted for 42 auxiliary nurses. Twenty physicians also received family planning training and 22 community leaders were trained in IEC methods.

Following extensive focus group research, a cohesive national IEC strategy was drafted. The project also began developing a national family planning logo.

**Cooperative Agreement/Dhaka
No. 388-0071-A-00-7082-00**

In FY91, Pathfinder expended \$1.4 million (\$860,724 committed to subprojects) from a Mission cooperative agreement to support four program areas in Bangladesh: family planning and maternal and child health services; government efforts to decentralize the national program; technical assistance and training in service delivery and program management; and promoting acceptance of a small-family norm. These program areas are tailored to meet community needs and strengthen the capacity of local organizations for implementing them. Collaborating organizations include governmental, non-governmental, and women's organizations.

Pathfinder supported family planning services through 28 community-based service delivery subprojects covering 67 sites in urban and periurban areas. One project, the Swanirvar Family Planning Services Project, expanded services to 33 sites. In FY91, these service delivery projects provided services for almost 300,000 active users. The CBD service model includes careful selection, training, and supervision of semiliterate female fieldworkers; regular home visits; referral to project or other clinics for the provision of reversible clinical methods (IUDs and injectables) and voluntary male and female sterilization. The entire Swanirvar Family Planning Services project staff and all CBFPS project staff have attended training sessions supported by Pathfinder.

In addition to community-based services, Pathfinder supported five clinic-based service delivery sites: three in Dhaka and its periphery and two at the Adamjee Jute Mill and the Srimangal Tea Estate. The clinics within metropolitan Dhaka are operated by the Ministry of Health and Family Planning and those that are associated with local industries are operated by the Ministry of Labor and Manpower. The clinics offer a wide range of reversible contraceptive methods as well as voluntary sterilization for men and women. In FY91, the clinic-based projects achieved 32,072 CYPs.

Pathfinder continued efforts to assist the Government of Bangladesh (GOB) to decentralize its national family planning program. A workshop outlining the local impact of population growth, was held for union *parishad* chairmen and GOB officials. In an effort to make local-level family planning committees more active, the *Upazila* Family Planning Project also organized 31 community meetings to increase awareness in the community of the importance of family planning.

For the fifth year, Pathfinder supported several projects aimed at shaping cultural values regarding family size and contraceptive use. With funds from the cooperative agreement, Pathfinder supported receptions to honor model couples with two or fewer children. The receptions, at both the national and *upazila* levels, were attended by local dignitaries, high-level government officials, and hundreds of members of the community.

**Cooperative Agreement/South Pacific
No. 879-0000-3-90015**

Pathfinder support to the regional family planning project with the South Pacific Alliance for Family Health (SPAFH) shifted from the bridge to the implementation stage in September 1990. In FY91, Pathfinder expended \$993,946 (\$762,185 committed to subprojects) to support activities in the South Pacific.

The cooperative agreement with A.I.D. Regional Development Office/South Pacific supports SPAFH's regional family planning activities and Pathfinder technical assistance to the organization. Based in Tonga, the organization serves ten nations in the South Pacific region: Fiji, Papua New Guinea, Tonga, Western Samoa, Solomon Islands, Vanuatu, Tuvalu, Cook Islands, Kiribati, and Niue.

During the bridge phase, Pathfinder funded ongoing projects, provided short-term technical assistance, trained SPAFH staff members, and supported some of SPAFH's operational costs. As the project moved into the implementation stage, Pathfinder provided targeted technical assistance.

The project has five specific objectives: registering SPAFH as an indigenous private voluntary organization, allowing it to receive direct grants from A.I.D.; establishing national population policies in Papua New Guinea and Vanuatu; developing the capacity to analyze demographic data for policy formation; establishing national guidelines in Fiji, Vanuatu, Solomon Islands, and Tonga; and maintaining updated contraceptive use and inventory information. In FY91, Pathfinder provided targeted technical assistance to improve the organization's capacity to deliver family planning services and to meet these goals.

In April 1991, Pathfinder's MIS Associate assisted SPAFH to develop a program management system with a database of possible funding sources, allowing the organization to continue its efforts to diversify its funding base. Additional technical assistance by Pathfinder staff in FY91 included development of a computerized financial management and accounting system and demographic databases, and drafting of a workplan for Year 2 of the project.

In Papua New Guinea and Vanuatu, a population policy assessment team made recommendations for SPAFH's role in the countries, with the goal of establishing national population policies.

In May and June 1991, a Service Delivery Assessment Team visited three countries and made recommendations to improve the quality of family planning services. A needs assessment tool was developed for use in other countries. A contraceptive technology update workshop, including quality of care concepts, was conducted in conjunction with this trip.

SPAFH also received extensive technical assistance in logistics/commodities management. A team assessed the contraceptive supply management systems in Papua New Guinea, Solomon Islands, Tonga, and Fiji and made recommendations. To assist the organization, a contraceptive management manual was developed.

Private Funds

In FY91, private funds provided unique programming opportunities. Pathfinder committed \$794,980 in private funds in FY91 to support programs in Africa, Latin America, Asia, and the Near East. Private funds supported successful and innovative projects for young people, service delivery, policy and research initiatives, institution building, and training, such as those outlined below.

Sub-Saharan Africa

Pathfinder continued to address adolescent fertility in the sub-Saharan Africa region. In FY91, a research project was designed to gauge the attitudes and practices of young people regarding their sexuality and fertility. The project produced a comparative analysis of Pathfinder's projects for adolescents, focusing initially on research. The project has compiled and analyzed the key research findings on the practices and perceptions of adolescents in Kenya, Tanzania, Nigeria, Liberia, and The Gambia. This information, combined with Pathfinder programming experience, has been used to develop a long-term strategy for programs for adolescents.

Pathfinder assisted the Family Guidance Association of Ethiopia (FGAE) to expand its family planning services. Health stations, supported by FGAE and the Ministry of Health, provided family planning services and information in three underserved, periurban areas of Addis Ababa. To ensure the delivery of high-quality family planning services, FGAE trained providers in family planning service delivery, while the Ministry of Health provided medical back-up and supervision.

Latin America

Pathfinder used private funds to support the development of reproductive health training for teachers in the coffee-growing region of Manizales in Western Colombia. The project, started in 1989, continued to receive Pathfinder funding due to its success. In FY91, 150 teachers were trained and 40 teachers, originally trained under the same project, received refresher training. Sex education classes were provided to 2,000 students from 15 high schools. Six 25-hour continuing education courses were provided for 100 Manizales health center and health post workers, and 80 medical students were trained in adolescent reproductive health issues. Students interested in receiving contraceptive care were referred to health centers. The State of Caldas Health Department coordinated project activities and worked with the Ministry of Education to replicate the project to a broader area.

In Brazil, Pathfinder supported family planning and population policymaking and in-country and regional travel for Brazilian health personnel and family planning officials. Policy efforts have focused on establishing medical and ethical guidelines for the family planning community on family planning service provision, including sterilizations, in order to improve the quality of services. In addition, policymakers from public and private organizations

participated in the development of a cohesive population policy in Brazil, ensuring the future of family planning and strengthening family planning institutions in the country.

Asia & the Near East

A new Pakistan project purchased and distributed 8,000 copies of books for children that promotes the small and happy family. Available in the three most common dialects, the book offered ideas for healthy living habits, with emphasis on the many benefits of child spacing. Disseminating family planning messages in an interesting format geared to children age 8-12 has educated parents at the same time. The books were distributed by physicians and female health workers in Pathfinder projects, and were made available in libraries and schools. Additional copies will be used by the Health Education and Adult Literacy project in Karachi.

In Bangladesh, a project provided educational support to model two-child families to cover the costs of books, school supplies, clothing, and fees required for children's school attendance. Project activities were related to small family norm policy activities funded under the Bangladesh Cooperative Agreement. The scholarship project provided support to 1,750 families whose children are enrolled in school. Couples with both children enrolled in school, who participated in the two-child family meetings, and who demonstrated financial need were eligible to receive support. This project invested in the future of young Bangladeshi couples whose children will benefit from increased educational opportunities and likely lower fertility.

Worldwide

A grant from The Andrew W. Mellon Foundation enabled Pathfinder to support new research initiatives in the field of family planning. In FY91, the first of three interns returned from Kenya, where she studied the law, status of women, and family planning. As FY92 commences, a second intern will begin research in Mexico, Poland, and Kenya.

Other Funds

Family Health Training Project (PAC IIb) Contract No. DPE-3031-2-00-9023-00

Pathfinder, in 1989, was awarded a \$4.1 million subcontract through Development Associates to carry out the five-year Family Health Training (FHT) project in Asia/Near East/North Africa. As subcontractor, Pathfinder is responsible for designing, implementing, and evaluating family planning training activities for paramedical, auxiliary, and community (PAC) workers in the Asia/Near East/North Africa region, including Algeria, Egypt, Jordan, Lebanon, Morocco, Tunisia, Turkey, and Yemen. Technical, financial, and material assistance is provided to regional and in-country training agencies to strengthen their capability in five areas of training:

- management and supervision;
- training of trainers;
- clinical service delivery skills;
- curriculum development and instructional design skills; and
- evaluation.

In FY91, Pathfinder expended \$413,880 to support activities of the FHT project. Due to the difficult political situation in the Asia/Near East/North Africa region, Family Health Training/PAC IIb Project regional staff left Jordan and were based in the United States for the remainder of FY91. Project staff will relocate to Istanbul in FY92.

The first training activity, *Promoting Family Health and Birth Spacing through Counseling, Communication, and Health Education*, designed in FY90, began during FY91. Training for physicians and midwives in management, logistics, evaluation, supervision, IEC, and clinical methods was conducted in FY91.

Commodities Activity Report

During FY91, the Commodities Program provided technical assistance in logistics and supplied commodities to Pathfinder grantees worldwide. As part of Pathfinder's organizational goal to increase the capacity of local institutions, technical assistance in logistics management continued to receive priority attention.

FY91 Contraceptive Supply Activity

In FY91, Pathfinder International provided an increased number of condoms, and there was a slightly decreased number of oral contraceptives and IUDs. Pathfinder shipped 10 percent more condoms in FY91 than in FY90. This shows a relative plateau in the demand of this product, following a marked increase in demand during FY90 compared to the previous year. The relative decrease in shipping activity was primarily due to a decline of activity in the Latin America region. Africa experienced an 85 percent increase in the shipment of orals to the region. The chart below indicates the changes in level of in-kind² shipments for each method between FY90 and FY91.

In-Kind Contraceptives:
Comparison of FY90 & FY91 Activity

Method	FY90 Shipments	FY91 Shipments
Condoms	9,264,000	10,071,000
Oral Contraceptives	1,238,000	881,000
Foaming Tablets	751,000	782,000
Copper T IUDs	115,000	111,000

Value of FY91 Shipments

The fiscal year value for in-kind and bulk³ contraceptives was \$831,993, an increase of approximately 20 percent over FY90. By region, Latin America continued to receive the largest share of the dollar value (67%), while the Asia/Near East region received a significantly smaller amount (7%), as was the case in previous years. In Asia/Near East, the majority of commodity needs to country programs are supplied by the local Ministry of Health or other donors. The sub-Saharan Africa region (26%) did not show an overall dollar value increase over the previous year as it did the year before; however, there was an improvement in the method mix as indicated above.

² In-kind commodities are contraceptives that Pathfinder distributes to A.I.D.-funded projects.

³ Bulk commodities are supplies and equipment purchased by Pathfinder to stockpile for further distribution, and shipped on a regular basis.

The following chart indicates FY91 shipment activity by country and region for all methods.

**FY91 Contraceptive Units Distributed
by Method and Region**

REGION	CONDOMS	ORALS	F/TABLETS	COPPERT	FOAM	DIAPH	JELLY
Africa	2,474,800	454,700	247,300	12,560	0	200	3,876
Asia/Near East	216,000	7,200	12,400	20,700	0	2,000	24,048
Latin America	7,380,340	419,498	521,900	76,477	20,294	3,368	18,492
TOTAL	10,071,140	881,398	781,600	109,737	20,294	5,568	46,416

Logistics and Commodities Management Technical Assistance

During FY91, the Commodities Program continued to provide commodities management technical assistance in the following areas: forecasting and procurement procedures, warehousing, information management, timely delivery of commodities shipments to host countries, monitoring and quality assurance, and commodities management training.

The provision of technical assistance during FY91 included one countrywide commodities management workshop in Brazil. A regional logistics needs assessment was conducted in four countries of the South Pacific region. In addition, countrywide needs assessments were conducted in Burundi and Nigeria. A second technical assistance visit was conducted in Burundi to assist the national family planning program in the development of a logistics/commodities management system. The assistance in Burundi was provided in conjunction with JSI/FPLM and Pathfinder's Resident Advisor.

REPORT OF INDEPENDENT ACCOUNTANTS

To the Board of Directors of
Pathfinder International:

We have audited the accompanying balance sheets of Pathfinder International as of June 30, 1991 and 1990, and the related statement of support, revenue, expenses and changes in fund balances for the year ended June 30, 1991. We previously audited and reported upon the financial statements for the year ended June 30, 1990, including the comparative total - all funds on the statement of support, revenue, expenses and changes in fund balances, which is presented for comparative purposes only. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pathfinder International at June 30, 1991 and 1990, and its support, revenue, expenses and changes in fund balances for the year ended June 30, 1991, in conformity with generally accepted accounting principles.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying statement of functional expenses for the year ended June 30, 1991 with comparative totals for 1990 is presented for the purpose of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Boston, Massachusetts
September 6, 1991

Coopers & Lybrand

PATHFINDER INTERNATIONAL

STATEMENT OF SUPPORT, REVENUE, EXPENSES
AND CHANGES IN FUND BALANCES

for the year ended June 30, 1991 (with comparative totals for 1990)

	Current Funds			Endowment Fund	Total - All Funds	
	Unrestricted	U.S. Government	Nongovernment		1991	1990
Support and operating revenue:						
Support:						
Gifts and contributions	\$ 692,509		\$ 400,677	\$ 3,547	\$ 1,096,733	\$ 1,352,925
Grants		\$16,600,687	507,757		17,108,444	12,335,151
In-kind contributions of commodities		653,395			653,395	775,868
Total support	<u>692,509</u>	<u>17,254,082</u>	<u>908,434</u>	<u>3,547</u>	<u>18,858,572</u>	<u>14,463,944</u>
Revenue:						
Investment income, excluding \$37,698 retained in stabilization fund (Note 4)	155,000		37,642		192,642	218,806
Less amount reinvested in endowment (Note 4)	<u>(55,000)</u>			<u>55,000</u>	<u>-</u>	<u>-</u>
Total revenue	<u>100,000</u>	<u>-</u>	<u>37,642</u>	<u>55,000</u>	<u>192,642</u>	<u>218,806</u>
Total support and operating revenue	<u>792,509</u>	<u>17,254,082</u>	<u>946,076</u>	<u>58,547</u>	<u>19,051,214</u>	<u>14,682,750</u>
Expenses:						
Program services (Note 2):						
Program grants:						
African	33,121	2,645,825	91,050		2,769,996	1,293,108
Asian/Near East	75,031	2,280,715	113,173		2,468,919	1,089,210
Latin American	131,341	2,349,979	267,829		3,249,149	2,259,983
Subcontracted technical services (Note 2)		1,789,575	(6,288)		1,783,287	1,529,583
Program management and technical assistance (Note 2)	<u>74,706</u>	<u>5,223,577</u>	<u>352,714</u>		<u>5,630,997</u>	<u>5,060,882</u>
Total program services	<u>314,199</u>	<u>14,789,671</u>	<u>818,478</u>	<u>-</u>	<u>15,922,348</u>	<u>11,232,766</u>
Supporting services:						
Management and general expenses allocated to activities of unrestricted and restricted funds	281,042	2,464,411	127,598		2,873,051	3,268,675
Fund-raising	<u>178,653</u>				<u>178,653</u>	<u>119,979</u>
Total supporting services	<u>459,695</u>	<u>2,464,411</u>	<u>127,598</u>	<u>-</u>	<u>3,051,704</u>	<u>3,388,654</u>
Total expenses	<u>773,894</u>	<u>17,254,082</u>	<u>946,076</u>	<u>-</u>	<u>18,974,052</u>	<u>14,621,420</u>
Excess of support and operating revenue over expenses	18,615	-	-	58,547	77,162	61,330
Other revenues and transfers:						
Bequest	50,000				50,000	-
Investment income retained in stabilization fund (Note 4)	<u>37,698</u>				<u>37,698</u>	<u>16,027</u>
Net changes in fund balances, including \$37,698 retained in stabilization fund in 1990 (Note 4) before transfers	106,313			58,547	164,860	77,357
Fund balances, beginning of year	1,349,923	-	-	1,100,000	2,449,923	2,372,566
Board-designated transfer	<u>(300,000)</u>			<u>300,000</u>	<u>-</u>	<u>-</u>
Fund balances, end of year	<u>\$1,156,236</u>	<u>-</u>	<u>-</u>	<u>\$1,458,547</u>	<u>\$ 2,614,783</u>	<u>\$ 2,449,923</u>

The accompanying notes are an integral part of the financial statements.

PATHFINDER INTERNATIONAL

BALANCE SHEETS

June 30, 1991 and 1990

	<u>1991</u>	<u>1990</u>		<u>1991</u>	<u>1990</u>
ASSETS			LIABILITIES AND FUND BALANCES		
CURRENT FUNDS					
Assets:			Liabilities:		
Cash	\$ 310,736	\$ 356,596	Accounts payable and accrued expenses	\$ 731,784	\$ 613,978
Receivables, advances and deposits	511,113	568,249	Grants payable (Note 3)	6,762,876	7,086,410
Grants, contracts and pledges			Deferred revenue (Note 2)	13,818,862	17,380,563
receivable (Note 3)	18,491,152	22,027,394	Due to other funds, net	<u>814,749</u>	<u>90,990</u>
Marketable securities (Notes 2 and 6)	1,605,149	1,672,598			
Due from other funds, net	612,789	59,447	Commitments and contingencies		
Prepaid expenses	82,100	44,956	(Notes 10 and 11)		
Inventories (Notes 2 and 7)	1,412,887	1,557,911	Total liabilities	22,128,271	25,171,941
Fixed assets, net (Notes 2 and 8)	<u>258,581</u>	<u>234,713</u>			
			Current fund balance (Note 4):		
			Undesignated	1,065,572	1,296,957
			Stabilization	<u>90,664</u>	<u>52,966</u>
				<u>1,156,236</u>	<u>1,349,923</u>
			Total current fund balance	<u>\$23,284,507</u>	<u>\$26,521,864</u>
69					
Total current fund assets	<u>\$23,284,507</u>	<u>\$26,521,864</u>			
ENDOWMENT FUND			Endowment fund balance:		
Marketable securities (Notes 2 and 6)	1,245,995	1,059,148	Restricted	279,963	276,416
Interest receivable	10,560	9,309	Board-designated	<u>1,178,584</u>	<u>823,584</u>
Due from other funds, net	<u>201,992</u>	<u>31,543</u>			
Total endowment fund assets	<u>\$ 1,458,547</u>	<u>\$ 1,100,000</u>	Total endowment fund balance	<u>\$ 1,458,547</u>	<u>\$ 1,100,000</u>
			Total liabilities and fund		
Total assets	<u>\$24,743,054</u>	<u>\$27,621,864</u>	balances	<u>\$24,743,054</u>	<u>\$27,621,864</u>

The accompanying notes are an integral part of the financial statements.

PATHFINDER INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS

1. Nature of Organization:

Pathfinder International ("Pathfinder" or the "Organization"), formerly The Pathfinder Fund, is a not-for-profit entity organized to find, develop and promote new and efficient paths in family planning and in population-related fields. Activities are funded from private gifts, grants and contributions; from investment income; and from grants, cooperative agreements and contracts made by the United States Agency for International Development (AID) to Pathfinder to further fieldwork in less developed countries. Under the terms of the AID grants, AID reimburses Pathfinder for program subgrants, subcontracted technical services, program management and technical assistance costs plus an allocation of Pathfinder's management and general expenses on a specified basis. These reimbursements are subject to audit by AID (see Notes 5 and 10).

During fiscal year 1991, the Board of Directors voted to change the name of the organization, which change became effective March 1, 1991.

2. Summary of Significant Accounting Policies:

Fund Accounting

In order to ensure observance of limitations and restrictions placed on the use of resources available to Pathfinder, the organization maintains its financial records for accounting and reporting purposes by funds that are classified in accordance with specified activities or objectives.

Amounts restricted by the grantor are so indicated and are distinguished from unrestricted funds over which the Board of Directors retains full control and which can be used at its discretion to achieve any of Pathfinder's purposes. Externally-restricted funds may be utilized only in accordance with the purposes established by the source of such funds.

Endowment funds represent funds that are subject to restrictions of gift instruments requiring that the principal be invested in perpetuity and that only the income be used. In addition, certain amounts have been transferred from unrestricted funds to Board designated endowment funds by the vote of the Board of Directors.

Continued

PATHFINDER INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS, Continued

Support and Revenue

All support and revenue are considered to be available for unrestricted use unless specifically restricted by the donor. Unrestricted pledges are recognized as revenue in the period designated by the donor. Donated securities are recorded at market value at the date of the gift. Commodities contributed under the provisions of AID grants are recorded as inventories and deferred revenue at the donor's cost when received.

Restricted grants and pledges are recognized as receivable when awarded (for AID grants, when the AID grant officer executes the grant and any subsequent amendments thereto), with a corresponding increase in deferred revenue. Deferred revenue is relieved and income is recognized when a subgrant, for which funding is available, is approved by Pathfinder or at the time Pathfinder incurs other expenses that are reimbursable under the terms of the grant or in accordance with donor restrictions.

Pursuant to the terms of AID and other federal grants, Pathfinder is reimbursed for certain managerial and general expenses on the basis of a formula which relates such costs to expenditures for direct program costs.

Federal Income Taxes

Pathfinder is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and, accordingly, does not provide for income taxes.

Inventories

Inventories purchased under provisions of AID grants or with private funds are stated at cost which is determined on the specific identified lot basis. In-kind donations are recorded at the donor's cost.

Program Services

The program and service activities of Pathfinder are as follows:

Program grants are awarded by Pathfinder to individuals, private organizations and government agencies in less developed countries to support family planning and population-related activities. Activities supported include: service delivery, dissemination of information about modern methods of

Continued

PATHFINDER INTERNATIONAL

NOTES TO FINANCIAL STATEMENTS, Continued

contraception, training of healthcare providers and service delivery personnel, population awareness, information and policy development, evaluation and research, and institutional operating support. Program grant expenses are charged to operations and a liability is recognized at the time of award by Pathfinder.

Subcontracted technical services are acquired from other institutions that possess a particular expertise in international development. Pathfinder purchases these services through cost-reimbursement contracts for delivery to specified grantees or programs under its direct management and supervision. These services include: on-site consultation and development of clinical service programs, implementation of training programs, consultation and assistance in the implementation of general and financial management systems, delivery of specialized clinical equipment and the development of informational material on family planning methods and practices for distribution to targeted population sectors. Subcontracted services are recorded as an expense and liability as billed by the subcontractor.

Program management and technical assistance are activities that are directly attributable to program services and are considered to be essential for achieving the specific goals of program subgrants. These activities include: providing technical and managerial assistance to subgrantees, monitoring visits to project sites, and direct program management from Pathfinder headquarters and field offices. Program management and technical assistance are charged to operations and a liability is recognized as incurred.

Valuation Method for Marketable Securities

The valuation of marketable securities (which includes money market accounts and U.S. Government Bonds) is determined using the lower of cost or market principle.

Fixed Assets

Fixed assets are stated at cost and are depreciated on a straight-line basis over the following estimated useful lives:

Furniture and Fixtures	10 years
Equipment	6 years
Automobiles	3 years
Leasehold improvements	Over lesser of asset life or lease term

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PATHFINDER INTERNATIONAL

NOTES TO FINANCIAL STATEMENTS, Continued

When assets are sold or retired, the cost and accumulated depreciation are removed from the accounts and any gain or loss is included in income.

Translation of Foreign Currency

All cash denominated in foreign currencies is translated into US dollars at the prevailing official exchange rate as of June 30. Revenues and expenses are translated at the prevailing official exchange rate. Translation adjustments are reflected in the statement of support, revenue, expenses and changes in fund balances.

Financial Statement Presentation

Certain 1990 amounts were reclassified to conform to 1991 financial statement presentation.

3. Current Funds Accounts:

The components of the current funds accounts at June 30, 1991 and 1990 were as follows:

	<u>1991</u>	<u>1990</u>
Grants, contracts and pledges receivable:		
Pathfinder unrestricted	\$ -	\$ 250,000
U.S. Government grants (Note 5)	18,195,666	21,229,213
Nongovernment grants	<u>295,486</u>	<u>548,181</u>
	<u>\$18,491,152</u>	<u>\$22,027,394</u>
Grants payable:		
Pathfinder unrestricted	201,275	26,034
U.S. Government grants	6,097,856	6,290,311
Nongovernment grants	<u>463,745</u>	<u>770,065</u>
	<u>\$ 6,762,876</u>	<u>\$ 7,086,410</u>
Deferred revenue:		
Pathfinder unrestricted	-	250,000
U.S. Government grants	13,346,983	16,425,164
Nongovernment grants	<u>471,879</u>	<u>705,399</u>
	<u>\$13,818,862</u>	<u>\$17,380,563</u>

Continued

PATHFINDER INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS, Continued

4. Stabilization and Reinvestment of Earnings:

As of July 1, 1988, the Executive Committee of the Board of Directors voted to establish a policy which would both (i) stabilize the cash flow available to support unrestricted operations and (ii) provide a hedge against inflation to the endowment fund assets, under which investment earnings on endowment assets in excess of a Board-determined amount are reinvested in the fund; such reinvestment was \$55,000 in 1991 and \$49,152 in 1990. The remaining unrestricted investment earnings are allocated according to the Board's designation between the unrestricted, undesignated and stabilization funds. The following table sets forth the activity in current funds for the years ended June 30, 1991 and 1990:

	Unrestricted		Total
	Undesignated	Stabilization	
Fund balances, June 30, 1989	\$1,286,598	\$36,939	\$1,323,537
Net changes in fund balances	26,386	-	26,386
Stabilization	<u>(16,027)</u>	<u>16,027</u>	<u>-</u>
Fund balances, June 30, 1990	1,296,957	52,966	1,349,923
Net changes in fund balances	(193,687)	-	(193,687)
Stabilization	<u>(37,698)</u>	<u>37,698</u>	<u>-</u>
Fund balances, June 30, 1991	<u>\$1,065,572</u>	<u>\$90,664</u>	<u>\$1,156,236</u>

PATHFINDER INTERNATIONAL
 NOTES TO FINANCIAL STATEMENTS, Continued

5. U.S. Government Grants and Contracts:

The activity related to U.S. Government grants receivable was as follows:

Receivable at June 30, 1989	\$22,593,565
New grants and amendments by AID	13,520,872
Received from AID	(14,785,767)
Excess at termination of grants	<u>(99,457)</u>
Receivable at June 30, 1990	21,229,213
New grants and amendments by AID	13,593,828
Received from AID	(16,572,760)
Excess at termination of grants	<u>(54,615)</u>
Receivable at June 30, 1991 (Note 3)	<u>\$18,195,666</u>

The activity in deferred revenue related to U.S. Government projects funded by AID was as follows:

	<u>Cash</u>	<u>Contraceptives</u>	<u>Total</u>
Deferred revenue at June 30, 1989	\$14,556,950	\$288,249	\$14,845,199
New grants and amendments	13,520,872	685,621	14,206,493
Revenues earned	(12,056,602)	(775,868)	(12,832,470)
AID initiated transfers	-	322,938	322,938
Excess at termination	<u>(116,996)</u>	<u>-</u>	<u>(116,996)</u>
Deferred revenue at June 30, 1990	15,904,224	520,940	16,425,164
New grants and amendments	13,593,828	636,731	14,230,559
Revenues earned	(16,600,687)	(653,395)	(17,254,082)
AID initiated transfers	-	-	-
Excess at termination	<u>(54,658)</u>	<u>-</u>	<u>(54,658)</u>
Deferred revenue at June 30, 1991	<u>\$12,842,707</u>	<u>\$504,276</u>	<u>\$13,346,983</u>

The AID grants may be terminated for cause or convenience, in whole or in part, by either party upon written notice and subject to termination conditions and procedures to be agreed upon by both parties.

Continued

PATHFINDER INTERNATIONAL

NOTES TO FINANCIAL STATEMENTS, Continued

Revenues earned under the AID grants during 1991 and 1990 were composed of the following:

	<u>1991</u>	<u>1990</u>
Program subgrants	\$ 7,123,124	\$ 3,038,242
Subcontracted technical services	1,789,575	1,523,295
Direct program support costs	5,223,577	4,752,115
Management and general expenses incurred in connection with program subgrants	<u>2,464,411</u>	<u>2,742,950</u>
	16,600,687	12,056,602
In-kind contraceptives from AID for shipment to subgrantees	<u>653,395</u>	<u>775,868</u>
	<u>\$17,254,082</u>	<u>\$12,832,470</u>

6. Marketable Securities:

Marketable securities held at June 30, 1991 and 1990 were as follows:

	<u>1991</u>		<u>1990</u>	
	<u>Cost</u>	<u>Market</u>	<u>Cost</u>	<u>Market</u>
Current fund investments:				
U.S. Government obligations	\$1,107,044	\$1,110,204	\$1,251,398	\$1,255,893
Short-term money market instruments	<u>498,105</u>	<u>498,105</u>	<u>421,200</u>	<u>421,200</u>
	<u>1,605,149</u>	<u>1,608,309</u>	<u>1,672,598</u>	<u>1,677,093</u>
Endowment fund investments:				
Common and preferred stocks	603,599	752,013	519,656	640,262
Fixed income securities	279,994	282,093	308,867	307,267
U.S. Government obligations	225,906	228,960	175,266	174,577
Short-term money market instruments	<u>136,496</u>	<u>136,496</u>	<u>55,359</u>	<u>55,359</u>
	<u>1,245,995</u>	<u>1,399,562</u>	<u>1,059,148</u>	<u>1,177,465</u>
Total all funds	<u>\$2,851,144</u>	<u>\$3,007,871</u>	<u>\$2,731,746</u>	<u>\$2,854,558</u>

Continued

PATHFINDER INTERNATIONAL

NOTES TO FINANCIAL STATEMENTS, Continued

7. Inventories:

At June 30, 1991 and 1990, inventories were insured for their replacement cost and consisted of the following:

	<u>1991</u>	<u>1990</u>
Equipment and bulk commodities purchased under provisions of AID grants	\$ 882,802	\$ 919,126
Centrally-procured contraceptives donated under provisions of AID grants	528,395	638,785
Commodities purchased with private funds	<u>1,690</u>	<u>-</u>
	<u>\$1,412,887</u>	<u>\$1,557,911</u>

8. Fixed Assets:

Fixed assets at June 30, 1991 and 1990 were composed of the following:

	<u>1991</u>	<u>1990</u>
Office equipment	\$462,345	\$368,979
Vehicles	75,901	75,901
Leasehold improvements	<u>27,254</u>	<u>26,700</u>
	565,500	471,580
Less: accumulated depreciation	<u>(306,919)</u>	<u>(236,867)</u>
	<u>\$258,581</u>	<u>\$234,713</u>

9. Retirement Plan:

Pathfinder maintains a defined contribution retirement plan covering substantially all employees. Eligible participants must contribute a minimum percentage of their gross compensation and may make contributions in excess of the minimum requirement to a prescribed limit. Pathfinder's contribution to the plan is a predetermined percentage of the participants' gross compensation and for the years ended June 30, 1991 and 1990 was approximately \$159,100 and \$159,530, respectively, which has been charged to expense.

Continued

PATHFINDER INTERNATIONAL

NOTES TO FINANCIAL STATEMENTS, Continued

10. Commitments and Contingency:

Direct costs and overhead expense allocations for fiscal year 1991 are subject to audit by AID. Management believes that any costs or expenses that might be disallowed as a result of an audit will not have a material adverse impact on the Organization's financial position.

The Organization rents office space under a five-year noncancelable operating lease which expires on May 31, 1992. Rental expense in fiscal 1991 and 1990 was approximately \$433,800 and \$426,700, respectively. Future minimum lease payments under all contractual arrangements for each of the next five fiscal years are as follows:

	<u>1991</u>	<u>1990</u>
1992	\$466,162	\$409,691
1993	78,550	1,734
1994	46,772	-
1995	46,772	-
1996	<u>46,772</u>	<u>-</u>
	<u>\$685,028</u>	<u>\$411,425</u>

11. Subsequent Event:

As of June 30, 1991, Pathfinder had deposits totaling \$195,500 in the Bangladesh branch of the Bank of Credit and Commerce International (BCCI). On July 6, 1991, the Bank of Bangladesh ordered BCCI to suspend all banking activities in the country resulting from international reports of the bank's involvement in illegal financial activities. Management believes that any loss that might result from the eventual resolution of this matter will not have a material adverse impact on the Organization's financial position.

PATHFINDER INTERNATIONAL

STATEMENT OF FUNCTIONAL EXPENSES

for the year ended June 30, 1991 (with comparative totals for 1990)

	Program Services			Supporting Services			Total Expenses	
	Current Unrestricted Funds	Current Restricted Funds	Total	Management and General	Fund-Raising	Total	1991	1990
Program subgrants:								
African	\$ 33,121	\$ 2,736,875	\$ 2,769,996				\$ 2,769,996	\$ 1,293,108
Asian/Near East	75,031	2,393,888	2,468,919				2,468,919	1,089,210
Latin American	<u>131,341</u>	<u>3,117,808</u>	<u>3,249,149</u>				<u>3,249,149</u>	<u>2,259,983</u>
	239,493	8,248,571	8,488,064				8,488,064	4,642,301
Subcontracted technical services		<u>1,783,287</u>	<u>1,783,287</u>				<u>1,783,287</u>	<u>1,529,583</u>
Total program funding	<u>239,493</u>	<u>10,031,858</u>	<u>10,271,351</u>				<u>10,271,351</u>	<u>6,171,884</u>
Salaries:								
Program/project administration	24,082	1,647,233	1,671,315	\$ 988,370	\$ 99,009	\$1,087,379	2,758,694	2,848,084
Technical assistance	3,610	704,408	708,018				708,018	465,132
Employee benefits and payroll taxes	<u>6,846</u>	<u>555,296</u>	<u>562,142</u>	<u>217,185</u>	<u>19,710</u>	<u>236,895</u>	<u>799,037</u>	<u>858,766</u>
Total employee compensation	<u>34,538</u>	<u>2,906,937</u>	<u>2,941,475</u>	<u>1,205,555</u>	<u>118,719</u>	<u>1,324,274</u>	<u>4,265,749</u>	<u>4,171,982</u>
General audit and accounting fees	7,825	74	7,899	78,833		78,833	86,732	91,196
Consultant fees	15,793	453,088	468,881	85,240		85,240	554,121	655,602
Other professional fees	7,825	(8,768)	(943)	156,395		156,395	155,452	202,163
Travel and living	7,030	790,084	797,114	76,048	8,495	84,543	881,657	878,613
Freight	2,841	298,096	300,937	84,819		84,819	385,756	207,483
Supplies and equipment	154	236,763	236,917	133,470	489	133,959	370,876	301,600
Rent, warehousing and utilities		83,708	83,708	582,811		582,811	666,519	621,569
Other operating costs	<u>(1,300)</u>	<u>816,309</u>	<u>815,009</u>	<u>385,197</u>	<u>50,950</u>	<u>436,147</u>	<u>1,251,156</u>	<u>1,248,348</u>
Total expenses before depreciation	40,168	2,669,354	2,709,522	1,582,813	59,934	1,642,747	4,352,269	4,206,574
Depreciation				<u>84,683</u>		<u>84,683</u>	<u>84,683</u>	<u>70,980</u>
Total internal cost incurred	<u>74,706</u>	<u>5,576,291</u>	<u>5,650,997</u>	<u>2,873,051</u>	<u>178,653</u>	<u>3,051,704</u>	<u>8,702,701</u>	<u>8,449,536</u>
Total expenses	<u>\$314,199</u>	<u>\$15,608,149</u>	<u>\$15,922,348</u>	<u>\$2,873,051</u>	<u>\$178,653</u>	<u>\$3,051,704</u>	<u>\$18,974,052</u>	<u>\$14,621,420</u>

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**Summary of Commitments for Period¹
July 1, 1990 through June 30, 1991**

ALL FUNDING SOURCES

Region Totals		Activity Totals		Totals by Type	
Latin America	2,407,580.73	Family Planning	3,843,609.18	New	3,433,483.00
Africa	2,385,145.23	Young Adults	286,752.58	Renew	1,708,677.00
Near East	156,765.82	Policy	254,971.79	Amend	1,772,877.72
Egypt	-2,026.64	Training	1,043,821.41	Deob	-1,054,091.47
Asia	2,202,384.37	Inst Support	1,656,384.61	FE	1,428,564.80
Nonregional	139,661.54	Other	203,971.48	Other	0.00
TOTAL	7,289,511.05	TOTAL	7,289,511.05	TOTAL	7,289,511.05

**Summary of Commitments for Period
July 1, 1990 through June 30, 1991**

Funding Source: CA/Washington I

Region Totals		Activity Totals		Totals by Type	
Latin America	2,090,201.57	Family Planning	2,863,321.01	New	1,995,470.00
Africa	1,156,159.35	Young Adults	169,218.94	Renew	222,500.00
Near East	155,223.71	Policy	33,678.19	Amend	1,359,004.95
Egypt	-2,026.64	Training	270,553.82	Deob	-488,857.82
Asia	411,471.14	Inst Support	462,127.00	FE	819,012.00
Nonregional	96,100.00	Other	108,230.17	Other	0.00
TOTAL	3,907,129.13	TOTAL	3,907,129.13	TOTAL	3,907,129.13

¹ The following commitment amounts do not include bulk and in-kind.

**Summary of Commitments for Period
July 1, 1990 through June 30, 1991**

Funding Source: Nigeria Family Health Services Project

Region Totals		Activity Totals		Totals by Type	
Latin America	0.00	Family Planning	202,147.00	New	790,884.00
Africa	1,105,211.00	Young Adults	12,035.00	Renew	412,292.00
Near East	0.00	Policy	0.00	Amend	281,010.00
Egypt	0.00	Training	639,829.00	Deob	-378,975.00
Asia	0.00	Inst Support	242,875.00	FE	0.00
Nonregional	0.00	Other	8,325.00	Other	0.00
TOTAL	1,105,211.00	TOTAL	1,105,211.00	TOTAL	1,105,211.00

**Summary of Commitments for Period
July 1, 1990 through June 30, 1991**

Funding Source: Private Funds

Region Totals		Activity Totals		Totals by Type	
Latin America	317,379.16	Family Planning	98,575.13	New	534,447.00
Africa	80,609.06	Young Adults	105,498.64	Renew	62,995.00
Near East	1,542.11	Policy	136,416.18	Amend	99,526.20
Egypt	0.00	Training	81,943.42	Deob	-111,583.90
Asia	186,661.42	Inst Support	152,843.61	FE	44,368.99
Nonregional	43,561.54	Other	54,476.31	Other	0.00
TOTAL	629,753.29	TOTAL	629,753.29	TOTAL	629,753.29

**Summary of Commitments for Period
July 1, 1990 through June 30, 1991**

Funding Source: Cooperative Agreement/South Pacific

Region Totals		Activity Totals		Totals by Type	
Latin America	0.00	Family Planning	0.00	New	0.00
Africa	0.00	Young Adults	0.00	Renew	221,902.00
Near East	0.00	Policy	0.00	Amend	17,283.00
Egypt	0.00	Training	0.00	Deob	-2,000.00
Asia	762,185.00	Inst Support	762,185.00	FE	525,000.00
Nonregional	0.00	Other	0.00	Other	0.00
TOTAL	762,185.00	TOTAL	762,185.00	TOTAL	762,185.00

**Summary of Commitments for Period
July 1, 1990 through June 30, 1991**

Funding Source: Cooperative Agreement/Swaziland

Region Totals		Activity Totals		Totals by Type	
Latin America	0.00	Family Planning	0.00	New	10,034.00
Africa	10,034.00	Young Adults	0.00	Renew	0.00
Near East	0.00	Policy	0.00	Amend	0.00
Egypt	0.00	Training	10,034.00	Deob	0.00
Asia	0.00	Inst Support	0.00	FE	0.00
Nonregional	0.00	Other	0.00	Other	0.00
TOTAL	10,034.00	TOTAL	10,034.00	TOTAL	10,034.00

**Summary of Commitments for Period
July 1, 1990 through June 30, 1991**

Funding Source: Cooperative Agreement/Burundi

Region Totals		Activity Totals		Totals by Type	
Latin America	0.00	Family Planning	0.00	New	35,400.00
Africa	35,400.00	Young Adults	0.00	Renew	0.00
Near East	0.00	Policy	0.00	Amend	0.00
Egypt	0.00	Training	35,400.00	Deob	0.00
Asia	0.00	Inst Support	0.00	FE	0.00
Nonregional	0.00	Other	0.00	Other	0.00
TOTAL	35,400.00	TOTAL	35,400.00	TOTAL	35,400.00

**Summary of Commitments for Period
July 1, 1990 through June 30, 1991**

Funding Source: Dhaka I

Region Totals		Activity Totals		Totals by Type	
Latin America	0.00	Family Planning	-19,617.79	New	0.00
Africa	0.00	Young Adults	0.00	Renew	0.00
Near East	0.00	Policy	-29.58	Amend	3,872.83
Egypt	0.00	Training	0.00	Deob	-22,530.20
Asia	-18,657.37	Inst Support	0.00	FE	0.00
Nonregional	0.00	Other	990.00	Other	0.00
TOTAL	-18,657.37	TOTAL	-18,657.37	TOTAL	-18,657.37

**Summary of Commitments for Period
July 1, 1990 through June 30, 1991**

Funding Source: Cooperative Agreement/Bangladesh (DK2)

Region Totals		Activity Totals		Totals by Type	
Latin America	0.00	Family Planning	699,364.18	New	67,248.00
Africa	0.00	Young Adults	0.00	Renew	788,988.00
Near East	0.00	Policy	84,907.00	Amend	12,116.00
Egypt	0.00	Training	8,149.00	Deob	-47,811.63
Asia	860,724.18	Inst Support	36,354.00	FE	40,183.81
Nonregional	0.00	Other	31,950.00	Other	0.00
TOTAL	860,724.18	TOTAL	860,724.18	TOTAL	860,724.18

FY91 Professional Staff List

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Senior Vice-President

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Patricia Collins
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Christine M. Ryan
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Kristi Buckley
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Lisa M. Shaheen
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Nelson A. Keyonzo
Associate Regional Representative

Sylvestre Mundere
Associate Regional Representative

Tewodros Melesse
Asst. Regional Representative

Yirga Alem
Regional Financial Officer

Beth Mbaka
Program Officer

Thomas Fenn
Resident Advisor, Swaziland

Marcelle Chevallier
Resident Advisor, Burundi

Nigeria FHS-II Project

Victor Oluyemi
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Mike Egboh
Senior Program Officer

Bola Lana
Senior Program Officer

Emma Okochi
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Bisi Tugbobo
Program Officer

Chris Onyejekwe
Zonal Program Officer

Gbola Omotosho
Zonal Program Officer

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Zonal Program Officer

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Rasheed Iginla
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Alfredo Guzman
Representative, Andean Region

Luis Tuesta
Financial Officer, Andean Region

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Turkiz Gokgol
Regional Vice-President

Birsen Bayazit
Regional Financial Officer

Demet Gural
Country Representative, Turkey
Regional Medical Director

M. Alauddin
Country Representative, Bangladesh

Moslehuddin Ahmed
Program Manager, Bangladesh

Muslima I. Salim
Medical Program Officer

Saiful Islam
Program Officer, Bangladesh

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Program Officer, Bangladesh

Mansur Ahmed
Program Officer, Bangladesh

Shamsla Begum
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A.H. Nowsher Uddin
Asst. Program Officer, Bangladesh

Toslim Uddin Khan
Asst. Program Officer, Bangladesh

Azizur Rahman Molla
Asst. Program Officer, Bangladesh

Hrishikesh Chakraborty
Asst. Program Officer, Bangladesh

Enamul Aziz
Administrative Officer

Md. Khaled
Accounts Officer

Imtiaz T. Kamal
Country Representative, Pakistan

Tayyaba Sultana
Program Officer, Pakistan

Emad Kabeer
Finance Officer, Pakistan

Does Sampoerno
Country Representative, Indonesia

Poerbatin Dharmabrata
Program Assistant, Indonesia

Michael Enright
Resident Representative for Egypt (EJMDA)

Mary McGovern
Resident Consultant for Egypt (CSI)

Hammouda Bellamine
Resident Consultant for Egypt (MOH)

Mohamed Kamel
Regional Director
Family Health Training Project/PACIIb

Susan Farrall
Program Officer
Family Health Training Project/PACIIb

FINANCIAL STATUS REPORT

(Follow instructions on the back)

1. FEDERAL AGENCY AND ORGANIZATIONAL ELEMENT TO WHICH REPORT IS SUBMITTED
AID/M/FM/PAFD
 7th Floor, SA-2, Washington, DC 20523

2. FEDERAL GRANT OR OTHER IDENTIFYING NUMBER
DPE-3042-A-00-5045-00

OMB Approved No. 80-R0180

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RECIPIENT ORGANIZATION (Name and complete address, including ZIP code)

Pathfinder International
 Nine Galen Street, Suite 217
 Watertown, MA 02172

4. EMPLOYER IDENTIFICATION NUMBER
53-0235320

5. RECIPIENT ACCOUNT NUMBER OR IDENTIFYING NUMBER
#5

6. FINAL REPORT
 YES NO

7. BASIS
 CASH ACCRUAL

8. PROJECT/GRANT PERIOD (See instructions)

9. PERIOD COVERED BY THIS REPORT

FROM (Month, day, year)	TO (Month, day, year)	FROM (Month, day, year)	TO (Month, day, year)
August 30, 1985	September 30, 1993	October 1, 1991	December 31, 1991

TO: Jordan Pakistan Turkey Turkey Yemen Yemen Yemen

PROGRAMS / FUNCTIONS / ACTIVITIES	(a)PIO/T 278-0398-3-90002	(b)PIO/T 391-0469-3-60320	(c)PIO/T 398-0048-3-6632014	(d)PIO/T 398-0048-3-8632008	(e) PIO/T 279-0065-3-70126	(f)PIO/T 398-0048-3-8632022	(g)PIO/T 398-0048-3-9632004
a. Net outlays previously reported	\$123,474.43	\$1,125,900.60	\$208,566.42	\$182,772.99	\$195,076.27	\$46,913.66	\$61,162.58
b. Total outlays this report period	2,728.04	274,438.72	(3,803.95)	7,033.64	(209.42)	10,380.34	18,657.76
c. Less: Program income credits	0.00	0.00	0.00	0.00	0.00	0.00	0.00
d. Net outlays this report period (Line b minus line c)	2,728.04	274,438.72	(3,803.95)	7,033.64	(209.42)	10,380.34	18,657.76
e. Net outlays to date (Line a plus line d)	126,202.47	1,400,339.32	204,762.47	189,806.63	194,866.85	57,294.00	79,820.34
f. Less: Non-Federal share of outlays	0.00	0.00	0.00	0.00	0.00	0.00	0.00
g. Total Federal share of outlays (Line e minus line f)	126,202.47	1,400,339.32	204,762.47	189,806.63	194,866.85	57,294.00	79,820.34
h. Total unliquidated obligations	0.00	299,218.39	0.00	60,751.14	0.00	0.00	35,080.29
i. Less: Non-Federal share of unliquidated obligations shown on line h	0.00	0.00	0.00	0.00	0.00	0.00	0.00
j. Federal share of unliquidated obligations	0.00	299,218.39	0.00	60,751.14	0.00	0.00	35,080.29
k. Total Federal share of outlays and unliquidated obligations	126,202.47	1,699,557.71	204,762.47	250,557.77	194,866.85	57,294.00	114,900.63
l. Total cumulative amount of Federal funds authorized	180,000.00	2,048,818.00	208,191.00	254,529.00	195,000.00	60,000.00	120,000.00
m. Unobligated balance of Federal funds	\$53,797.53	\$349,260.29	\$3,428.53	\$3,971.23	\$133.15	\$2,706.00	\$5,099.37

11. INDIRECT EXPENSE

a. TYPE OF RATE (Place "X" in appropriate box) PROVISIONAL PREDETERMINED FINAL FIXED

b. RATE c. BASE d. TOTAL AMOUNT e. FEDERAL SHARE

13. CERTIFICATION

I certify to the best of my knowledge and belief that this report is correct and complete and that all outlays and unliquidated obligations are for the purposes set forth in the award documents.

SIGNATURE OF AUTHORIZED CERTIFYING OFFICIAL

Carol L. Gibbs, Vice President
 Finance & Administration

DATE REPORT SUBMITTED
 23-Jan-92

TELEPHONE (Area code, number and extension)
 (617) 924-7200

12. REMARKS: Attach any explanations deemed necessary or information required by Federal sponsoring agency in compliance with governing legislation.

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