

PLM - ARLING

MORCCO TRIP REPORT

CONTRACEPTIVE PHASE-OVER

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- A. PERSONS AND ORGANIZATIONS CONTACTED
- B. CONTRACEPTIVE PHASE-OVER CONFERENCE &
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I. INTRODUCTION

This consultation by the Family Planning Logistics Management Project (FPLM) was undertaken at the request of USAID/Morocco and the Moroccan Ministry of Public Health (MOPH). The purpose of this visit was to follow-up on the contraceptive Phase-Over¹ Strategy (See Strategy for USAID Contraceptive Phase-Down, Halpert and Hawkins May, 1993). More specifically this visit focused on the following activities:

- Updating the USAID Phase-Over Strategy Action Plan
- Developing an agenda for the Phase-Over Conference, including: the establishment of objectives, timing, venue and budget; and identification of a coordinator and facilitator
- Attending the Family Planning Multi-Sector and Information Conference

II. BACKGROUND

The goal of the USAID Phase-Over Strategy entails increasing the MOPH institutional capacity to manage and procure contraceptives as USAID/Morocco gradually decreases its contraceptive donations. The gradual phase-over by USAID will decrease donor dependence and initiate a process of increased control and self-reliance for the MOPH.

In order to ensure a smooth transition during the contraceptive phase-over period, FPLM in conjunction with CDC has provided the following technical assistance to the MOPH:

- Development of issues and options relating to the phase-over (January 1993)
- Development of a strategy for the contraceptive phase-over (May 1993)
- Development of a procurement plan, options for procurement and contraceptive cost estimates (December 1993)
- Facilitation of a week-long logistics training workshop (December 1993)
- Preparation of estimates for MOPH contraceptive needs (May and December 1993)

¹At the request of USAID/Morocco the contraceptive "phase-down" is now referred to as "phase-over".

There have been number of **significant** accomplishments which have moved the phase-over process forward:

- The MOPH has named a senior staff member to oversee the phase-over activities
- SEATS has hired a Logistics Specialist to coordinate phase-over activities for the MOPH
- The MOPH has a budget line item with sufficient funds for the procurement of ten percent of the oral contraceptive needs to be procured in 1995
- The MOPH has benefited from technical assistance by gaining knowledge and skills in international procurement options and issues

For a more comprehensive list of completed activities see revised Phase-Over Strategy Action Plan.

In order to procure contraceptives, a program must have a well-functioning logistics system since the component activities are interrelated. Accordingly, the MOPH is in the process of strengthening other elements of their logistics management system. The activities below are accomplishments MOPH has achieved in improving their logistics system:

- MOPH has developed a draft Logistics Manual that provides standardized procedures for personnel managing contraceptives at all levels of the logistics system
- FPLM and CDC conducted a logistics management workshop for key MOPH personnel in December 1993. Major outcomes of the workshop were the design of an inventory control system including the drafting of: stock cards, stock register, and supply and requisition forms. Follow-up training plans for May 1994 were also developed.
- CDC and MOPH have prepared annual contraceptive forecasts for the public sector

III. ACTIVITIES

A. THE CONTRACEPTIVE PHASE-OVER CONFERENCE

In conjunction with MOPH officials and USAID/Morocco the following issues were discussed and agreed upon in preparation for the Contraceptive Phase-Over Conference ("Quel Financement?"). It is important to note, that many of the elements listed below may change as the conference process evolves.

Date: April 27 1994

Venue: Rabat Hyatt Hotel

Number of Participants: 150

Facilitator: Dr. Mostapha Tyane

Coordinator: Malika Laasri

Budget Estimate: (See Attachment B for details)

Objectives:

- Initiate Dialogue on the USAID Contraceptive Phase-Over
- Build consensus on actions to be taken
- Develop a contraceptive procurement action plan
- Review contraceptive procurement options

The conference will address technical, programmatic, political and policy issues, including:

- Demographic trends and contraceptive demand
- Contraceptive budget projections
- Local production and importation of contraceptives

Conference Schedule:

9:00-9:30 Introduction and Opening - the Minister of Public Health

- 9:30-9:45 The Economic Implications of High Fertility and Growth Rates - Mr. Azoulay
- 9:45-10:15 The National Family Planning Program: Achievements and Constraints - Dr. Tyane
- RAPID Presentation: Development and Social Significance of an Increasing Population in Morocco - TBE²
- TARGET COST Presentation: Demand and Cost of Contraceptives - TBE
- 10:15-10:30 Break
- 10:30-11:30 Local Experience
- Local Production and Importation - Mr. Chawki
 - Contraceptive Social Marketing - Mr. Aloua
 - AMPF (Moroccan Family Planning Association) - Mr. Grigaa
- 11:30-12:30 Facilitated Discussion and Synopsis of Morning Presentations
- 12:30 -14:00 Lunch
- 14:00-15:00 International Contraceptive Procurement Experience
- USAID - TBE
 - IPPF - TBE
 - UNFPA - TBE
 - PATH - TBE
- 15:00-15:30 Moroccan Strategic and Action Plan for Contraceptive Procurement -TBE
- 15:30-16:30 Discussion, Synopsis and Closing

²TBE = To Be Established

B. WORKING GROUP

One week before the conference, a group representing the MOPH, the private sector and social marketing will meet for one day to develop an action plan for contraceptive procurement and next steps for a national procurement strategy.

The objectives of the meeting are:

- Review contraceptive procurement options and strategies
- Develop a plan of action for the Phase-Over Conference

Participants in the group will include:

- MOPH: Dr. Tyane, Dr. Drissi and Mr. Oucherif
- Federation of Pharmacists: Ms. Skalli
- Central Pharmacy: TBE
- AMP: Mr. Grigaa
- Department of Regulation and Control: Ms. Mshak
- Private Sector (POLYMEDIC): Mr. Chawki
- Social Marketing (SOMARC): Dr. Alioua
- USAID: Ms. Payne
- Ministry of Finance: TBE
- "Affaires Economiques": TBE
- SEATS: Mr. Lauro and Ms. Laasri
- FPLM: Mr. Halpert

The agenda will include:

- Presentation; USAID Phase-Over Strategy
- Technical Presentation; Options, Issues and Strategies for Procurement
- Presentations by each sector; Sector vision of their role in a contraceptive for national procurement strategy and motivation for collaboration
- Discussion of procurement alternatives
- Development of a plan of action for presentation at Phase-Over Conference including next steps for collaboration

A follow-up Working Group meeting will be scheduled approximately one month after the Phase-Over Conference.

C. USAID PHASE-OVER STRATEGY ACTION PLAN

In May 1993 FPLM and CDC developed the USAID Phase-Over Strategy action plan. Since that time significant activities were undertaken, which consequently required an updating of the action plan. The revised version follows:

ACTIVITY	PERSONS OR ORGANIZATIONS RESPONSIBLE	DATE	STATUS
USAID agrees to continue contraceptive donations with the agreement that MOPH will assume increasing responsibility for finance and procurement	Payne	4-11/92	Complete
Development of issues & options relating to a contraceptive phase-over	Halpert & Payne	1/93	Complete
Development of Strategy for USAID Contraceptive Phase-Over	Halpert, Hawkins & Payne	5/93	Complete
Contraceptive estimates	Lhaloui, Payne, Oucherif & Ewen	5/93	Complete
Target Cost Model	Bennet, Payne & Oucherif	5/93	Complete
Initial contraceptive cost estimate	Payne, Halpert & Hawkins	5/93	Complete
Appointment of Senior Contraceptive Coordinator (Oucherif)	Tyane	7/93	Complete
Annual linkage of project disbursement to project agreement (phase-over)	Payne	7/93	Complete
Action plan for phase-over introduced in Phase V Project	Payne	7/93	Complete

ACTIVITY	PERSONS OR ORGANIZATIONS RESPONSIBLE	DATE	STATUS
Approval and signing of Phase V Project, containing phase-over budget & strategy	Payne	7/93	Complete
1994 CPT preparation	Ewen, Lhaloui & Payne	10/93	Complete
Contraceptive budget & procurement options	Woodle, Ewen, Payne & Lhaloui	10/93	Complete
Logistics Training Workshop	Steele, Wilson, Ewen, Payne & Lhaloui	10/93	Complete
Recruitment of Logistics Specialist	Payne & Lauro	11/93	Complete
Review of the documents: "Strategy for USAID Contraceptive Phase-Down" & "Competitive Procurement of Public Sector Contraceptive Commodities"	Oucherif & Laasri	12/93	Ongoing
Review of GOM procedures for procurement	Oucherif & Laasri	12/93	Ongoing
Contraceptive phase-over policy established as a key policy element for USAID/Morocco	Payne	1/94	Complete
Preparation for Phase-Over Conference & updating Phase-Over Action Plan	Halpert, Payne & Laasri	2/94	Complete
Review of budget & financial procedures including foreign-exchange issues for contraceptive procurement	Oucherif & Laasri	2/94	Ongoing

ACTIVITY	PERSONS OR ORGANIZATIONS RESPONSIBLE	DATE	STATUS
Initial discussions with international manufacturers, procurement intermediaries, importers and local manufacturers of contraceptives	Oucherif, Laasri, Payne & Halpert	2/94	Ongoing
Contraceptive "Cahiers de Charge"	Oucherif & Laasri	3/94	On Schedule
Procurement Planning Meeting	Tyane, Oucherif & Lauro	3/94	On Schedule
Working Group meeting	Tyane, Oucherif, Payne, Laasri & Halpert	4/20/94	On Schedule
Phase-Over Conference "Quel Financement?"	Tyane, Oucherif, Payne, Laasri & Halpert	4/27/94	On Schedule
Follow-up on strategies & options for contraceptive procurement	PATH, IPPF, Halpert & Payne	4/94	On Schedule
Contraceptive procurement specifications	Tyane, Oucherif & Laasri	4/94	On Schedule
Working Group meeting follow-up to Conference	Tyane, Oucherif, Payne & Laasri	5/94	On Schedule
Official GOM approval for contraceptive purchase	Tyane	5/94	On Schedule
1995 CPT preparation	Ewen, Payne, Lhaloui & Oucherif	6/94	On Schedule
Logistics Training of Trainers Workshop	Steele	6/94	On Schedule
Technical assistance by OPTIONS project: Strategies for the transfer contraceptive procurement	Smith, Bennet & Payne	7/94	On Schedule

ACTIVITY	PERSONS OR ORGANIZATIONS RESPONSIBLE	DATE	STATUS
The following activities will need to be implemented if the MOPH chooses to set in motion a competitive procurement process.			
Preparation of bidding documents	Central Pharmacy	6/94	On Schedule
Advertising bids	Central Pharmacy	8/94	On Schedule
Adjudication of Bids	Central Pharmacy	11/94	On Schedule
Awarding Contract	Central Pharmacy	11/94	On schedule
Inspection and Testing	Central Pharmacy	12/94	On Schedule
Letter of Credit	Central Pharmacy	12/94	On Schedule
Shipping	Central Pharmacy	3/95	On Schedule
Port Clearance & Reception	Oucherif	6/95	On Schedule
Initial Distribution	Oucherif	7/95	On Schedule
The following are special studies and activities:			
Computerization of central warehouse	Janati	1/94	Complete
Logistics Management Manual	Oucherif, Laasri & Lhaloui	5/94	On Schedule (Draft Completed)
Contraceptive quality assurance review	TBE	TBE	
Price elasticity Study	TBE	TBE	
Contraceptive Self-Reliance Case Study	TBE	TBE	

D. FAMILY PLANNING MULTI-SECTOR AND INFORMATION CONFERENCE

On February 4, 1994 the MOPH facilitated a one day Family Planning Multi-Sector and Information Conference. The purpose of the conference was to provide a forum where

past and future family planning related agendas could be shared, future activities coordinated, experiences exchanged and topical issues discussed. The conference had approximately a hundred participants and was covered by the media. Participants included: the National Family Planning Committee, representatives from the private sector, donors, academia and a diverse array of government agencies.

FPLM was invited to attend the conference as it provided an excellent opportunity to meet with the wide network of family planning professionals and be updated on current family planning issues in Morocco. The conference also assisted in formulating ideas in preparation for the Phase-Over Conference.

ATTACHMENT A PERSONS CONTACTED

USAID/MOROCCO

Carol Payne, Population Development Officer

MINISTRY OF PUBLIC HEALTH/DIVISION OF FAMILY PLANNING

Dr. Mostapha Tyane, Chief

Brahim Oucherif, Administrator

SEATS/MOROCCO

Don Lauro, Resident Advisor

Malika Laasri, Logistics Specialist

Amhed Loukili, Construction and Procurement Manager

UPJOHN

Gerry Stoneburner, Manager, Tender Negotiations and Commercial Services

Jean-Francois Guiard, Export Director

THE FUTURES GROUP

Stephen Gregory, Regional Manager

David McGuire, Deputy Manager

ATTACHMENT B CONFERENCE AND WORKING GROUP BUDGETS

BUDGET ESTIMATE FOR PHASE-OVER CONFERENCE

Hyatt Hotel Rabat

Lunch: 150 participants X \$25 = \$3,750
Coffee Breaks: 150 participants X \$2 X 2 = \$600
Conference Room: \$600
Incidentals: \$300

TOTAL: \$5250

BUDGET ESTIMATE FOR FIRST WORKING GROUP

Amphitrite

Lunch: 20 participants X \$20 = \$400
Coffee Breaks: 20 participants X \$1 X 2 = \$40
Conference Room: \$200
Incidentals: \$60

TOTAL: \$700

BUDGET ESTIMATE FOR SECOND WORKING GROUP

Amphitrite

Lunch: 20 participants \$20 = \$400
Coffee Breaks: 20 X \$1 X 2 = \$40
Conference Room: \$200
Incidentals: \$60

TOTAL: \$700

TOTAL BUDGET FOR CONFERENCE AND TWO WORKING GROUPS: \$6,650