

AGENCY FOR INTERNATIONAL DEVELOPMENT
UNITED STATES OF AMERICA A. I. D. MISSION
TO EL SALVADOR
C/O AMERICAN EMBASSY.
SAN SALVADOR, EL SALVADOR, C. A.

June 29, 1992

MEMORANDUM TO THE MISSION DIRECTOR

FROM: James Stephenson  PRE

SUBJECT: Project Assistance Completion Report - Private Sector
Initiatives, Cooperative Agreement No. 519-0336-A-00-7589-00

I. SUMMARY OF THE PROJECT

The Agency for International Development (A.I.D.) entered into a Cooperative Agreement with the Salvadoran Foundation for Economic and Social Development (FUSADES) on August 31, 1987. The total amount of funds obligated was US\$4,700,000. The Project Assistance Completion Date (PACD) was December 31, 1991.

A. Goal and Purpose of the Project

The goal of the overall Project was to contribute to El Salvador's stabilization and recovery efforts, leading to sustainable growth which increases the well-being of its citizenry.

The Project purposes were: 1) to mobilize the private sector to increase its productive base and to perform a broad range of development activities; 2) to provide support to the FUSADES component of the Private Sector Initiatives Project; 3) to provide technical and financial assistance to Salvadoran business associations; 4) to carry out economic and social policy studies, and 5) to develop the institutional capacity to manage and support the above mentioned activities.

B. Project Components

The Project had two major components:

1. Association Strengthening Activities Program (FORTAS).
Designed to improve and increase the administrative, organizational, and service capacity of the associations involved in activities related to the implementation of FUSADES' Economic Model and promotion of the free enterprise system. Short-term technical assistance, training, and financial assistance provided through FUSADES to the associations to increase their efficiency and productivity in support of the country's economic recovery efforts and to create the bases for future exports of their products and/or services.

2. Department of Economic and Social Studies (DEES).
Designed to a) influence government and economic policy through analysis and policy recommendations to promote social and economic development within a market economy; b) raise awareness and promote public opinion favorable to market economy principles and general consensus on the economic and social development model proposed by FUSADES; c) raise awareness in the private sector on the bases of a market economy, on El Salvador's current economic and social situation and to propose solutions to the same, and, provide objective information on the economy and social situation in support of entrepreneurial decision-making; and d) support the other FUSADES programs, the new foundations whose creation have been promoted by FUSADES, and other private sector institutions.

C. Analysis of the Present Status of the Project

The FORTAS Component terminated on January 1, 1991 because it was determined by USAID and FORTAS that the program had successfully accomplished its original goal and purpose. Therefore, A.I.D. funding for FORTAS terminated on the same date and activities carried out by the Program beyond the PACD are being financed by FUSADES from non-USAID resources.

On the other hand, DEES Program continued to be funded under Project No. 519-0336 until December 31, 1991. Currently, the DEES Component is being financed under Project 519-0287.01, until September 30, 1994 (PACD for Project No. 519-0287.01).

II. FINANCIAL STATUS

See attached report.

III. PROJECT ACCOMPLISHMENTS

FORTAS

A. Institutional Development

As of December 31, 1990, 114 agreements were signed with 36 different business associations, for a total of $\text{P}4,210,185.10$, equivalent to 52% of the total funds budgeted under the FORTAS component of the Agreement.

In relation to the institutional strengthening and training in areas such as communications, marketing, finance and information systems, provided to managers and members of associations, the activities carried out by FORTAS benefitted more than 6,000 persons. During the effective period of the Agreement, 130 additional activities like membership campaigns, specific counseling services in international commerce, and assistance on accessing financial institutions, were carried out to promote the institutional development of 37 different associations.

In addition to the Associations' internal activities, specialized training courses were provided to strengthen their overall managerial capacity. In this respect, nine training courses were organized in 1989 and 1990 aimed at directors, managers and executive personnel of several associations. The training courses were on the following subjects: Association Management and Administration, Strategic Planning and Information System, Management and Administrative Capabilities Development, and Project Development. These areas of specialty are not offered by any institution in the country. More than 70 persons were trained, benefitting 30 associations.

Likewise, FORTAS, in 1989 and 1990, organized six courses in Management Communication, with the participation of 104 business leaders. The course was oriented to improve businessmen's capability to disseminate the benefits of private enterprise through a more positive and permanent relationship with the media. A total of 177 business leaders were trained in the areas of Management of Associations and Communications.

B. Dissemination of the Free Enterprise System

The promotion and defense of the Free Enterprise System has been emphasized and widely disseminated. It is important to emphasize the publicity campaign carried out at a national level at the end of 1989 and beginning of 1990, to promote the benefits of the Free Enterprise System and explain its meaning. Based on the evaluation of effectiveness indicators, the campaign reached approximately 1,800,000 persons of all sectors of the population.

Additionally, through the implementation of the courses Enterprise and Management Basis for the Youth Education Association (APROSU), over 110,000 students from the basic education level were trained on principles and benefits of the Free Enterprise System. During 1990, employees from enterprises were also trained through the Salvadoran Chamber of Commerce's BEDEL (Basic Principles of Free Enterprise) course. A total of 2,138 persons were trained through 150 programs.

Approval from the Ministry of Education was obtained for the teaching of "Market Economy" at every high school in the country; therefore, approximately 400 teachers were trained at that level. On the other hand, a commitment was also obtained from the Superior Council of Private Universities to include the subject in the education curriculum of the 12 universities associated to the Council. FORTAS provided support by training teachers and supplying teaching material. Reporters and journalists were also trained since this group is considered a priority in the promotion of the Free Enterprise System.

In conclusion, through the development of different courses on Free Enterprise, approximately 114,500 persons were trained.

C. Social Consciousness of the Enterprise

The direct involvement of the private sector through its linkages has been one of the most relevant outputs of the Program and very important to the country. Assistance has been provided to low-income communities and areas of extreme poverty of the metropolitan area of San Salvador. Under the supervision and administration of FORTAS, 25 private associations have sponsored 139 infrastructure works in 65 different communities since October 1988 to December, 1990, reaching more than 110,000 persons. Examples of social projects were: construction of fences, walls, cisterns, sewage canals, illumination of streets, improvements in community halls, etc.

DEES

A. Applied Research

In 1988, DEES' major activity was the development of the FUSADES Economic and Social Program, which addressed critical aspects of the Salvadoran macroeconomic situation. As a complement to the Program, several individual studies were carried out on a variety of topics, ranging from fiscal deficit, exchange rate, tax policy, public sector expenditures, economic regulation and state intervention, to a new emphasis on social policy. DEES staff worked together with outside consultants to prepare the said studies, thus "salvadoranizing" the analyses of the consultants.

In 1989, the DEES prepared its own agenda for applied research, which resulted in 22 studies. During the following two years, a strategy in this area was consolidated, resulting in the elaboration of 40 studies in the macroeconomics, microeconomics and social areas.

Thus, the preparation of applied research projects have greatly contributed to improve the research capacity of the DEES staff and has consolidated the leadership of the DEES as the best think tank of the country with credibility in the region.

B. Communications and Publications

Initially, most of the dissemination activities of the DEES were carried out internally among FUSADES' members and businessmen in internal commissions that studied the different economic sectors (fiscal, financial, external, etc.). This contributed to permeate among the business class the principles and concepts of a free market economy.

In 1989, the orientation changed to public dissemination of the economic and social development strategy presented in the FUSADES Economic and Social Program adopted by the GOES. DEES' recommendations on economic policy were disseminated through the Economic and Social Bulletins; DEES' Commission members and staff were actively involved in seminars, forums, and presentations discussing the new economic and social strategy; conferences to students were held in universities disseminating the principles and concepts of free market economy. Approximately 1000 students attended the conferences.

In an effort to contribute to the adoption of a Free Market System in El Salvador, the DEES expanded the coverage of its periodic publications, such as the Economic and Social Bulletin, Quarterly Report, Business Climate Report, and Weekly Economic Reports. In addition, the DEES began offering an annual subscription of the Economic Information System (SIE), which includes copies of publications, invitations to seminars and conferences and free access to the department for consultation. To date, 75 subscribers benefit from the SIE.

C. Educational Projects

In 1990, the DEES began new educational projects, among them a course on social evaluation of projects imparted by the Catholic University of Chile having trained 35 persons and a course on the Principles of Economics imparted by a local staff of private and public sector professionals. In addition, audiovisual material was prepared to support the effort of disseminating the principles of free market economy. Two hundred audiovisual presentations were made to different educational institutions.

IV. EVALUATIONS AND AUDITS

A. Evaluation

An evaluation of FUSADES was carried out in June of 1988, in which the FORTAS and the DEES Programs were evaluated with the whole of FUSADES' Programs. Among the recommendations for FORTAS we can mention: 1) Continue to provide FORTAS' assistance in the short-term, but the long term prospect should be evaluated in terms of self-sufficiency; 2) Prepare a market segment analysis and plan to identify the future market for various services; 3) Develop new services such as a training and information center for both existing and potential organizations.

Recommendations for the DEES were the following:

1) Continue its strategy on changing critical policies in specific areas; 2) Continue the annual studies on El Salvador's economic and social problems; 3) Implement the research studies already identified in order of priority; 4) Continue to emphasize applied research and its dissemination in both economic and social areas.

B. Audit

On January 25, 1988, an audit of FUSADES was performed by the Office of the Regional Inspector General, in which the Programs of FORTAS and DEES were audited. The recommendations arising from the RIG Audit were resolved and closed.

In addition, annual audits are carried out by an independent firm contracted by FUSADES to audit the Foundation and its Programs.

V. SUMMARY OF LESSONS LEARNED

FORTAS

A. The participation of the private sector in social programs and the promotion of the benefits available through a market economy is vital for the development of a society with sound and lasting values and principles of freedom. FORTAS initiated positive actions in both areas which need to be further strengthened.

B. The private sector has proven to respond in a positive and generous way to the needs of the population. However, its economic resources are limited especially due to the current situation of the country. Therefore, it is imperative to design specific projects along with feasible investments to guarantee the efficient utilization of resources and the promotion of wide benefits easily identifiable.

C. The experience gained by FORTAS and FUSADES has been valuable, especially in the effective coordination of different public and private entities for the implementation of short term projects and in the provision of community leadership.

D. FORTAS support to the economic and social development of the country has been significant, thereby contributing to solve the basic needs of the most needy population with the support of the Salvadoran private sector. Likewise, the institutional strengthening has also benefitted the business sector and the Salvadoran society in general.

DEES

A. During the past four years, the DEES has grown into a center of applied research. At the beginning, the DEES acted mainly as a contractor of technical assistance; currently it has developed its own research capacity, supported by consultants' inputs. However, the first stage was very useful to the local staff who took advantage of all the knowledge transmitted by the consultants.

B. The role the DEES has played in the dissemination of the principles of free market economy concepts to university professors, members of business associations, students, journalists, etc. has been very beneficial. Nevertheless, it has been a slow and constant process and will be a permanent activity for the DEES.

C. The development of the FUSADES Economic and Social Program, addressing critical aspects of the Salvadoran macroeconomic situation, and its adoption by the GOES in 1989 is considered the major accomplishment for the DEES and the Foundation as a whole. The DEES staff participated and collaborated actively with the GOES economic team for the successful adaptation of the Program to the Salvadoran environment. Given the influence of the Program, several DEES members assumed important government ministerial positions, thus facilitating the policy dialogue between the DEES and influential political leaders and the implementation of the Program.

VI. RECOMMENDATIONS

FORTAS

A. Promote the coordination of private sector efforts under a strengthened umbrella organization to carry out the proposed plans and reach the goals in an appropriate manner since the associations do not have the adequate organization and sufficient economic resources to work independently.

B. Priority must be given to the organizational needs identified by small and micro-enterprises and promote a higher degree of integration among them.

DEES

A. Continue to analyze and make recommendations to the GOES for the formulation of economic and social policy, evaluate government economic and social policies and develop recommendations for change and reform.

B. Continue efforts to disseminate the principles and concepts of free market economy through courses on "Principles of Economics", its weekly, monthly and quarterly publications and newspaper articles.

VII. POST-PROJECT MONITORING AND FOLLOW UP ACTIONS

Regarding FORTAS, USAID terminated funding on January 1, 1991, at which time the Mission also stopped monitoring activities carried out with non-A.I.D. funds. Nevertheless, the Private Sector Office continues to have close contact with the business associations that benefitted from A.I.D. resources through FORTAS. Some of them have received additional resources from A.I.D. through SETEFE.

A.I.D., however, continues to fund DEES' activities through Project No. 519-0287.01. Therefore, close monitoring of its activities continues to be carried out after the PACD of Project No. 519-0336, December 31, 1991.

Approve

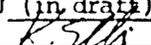


Disapprove _____

Date



Drafted by: CMMorales, PRE (in draft)

Cleared by: AVAguiar, PRE (in draft)
LMcGhee, CO (in draft)
TMcKee, DPP (in draft)
FBreen, A/CONT (in draft)
SNovellino, PRU (in draft)
KELLIS, A/DDIR 

OFFICE CODE: 700 OFFICE NAME: PRE-OFFICE OF PRIVATE ENTER PROJECT OFFICER: A.DE AGUILAR/C.DE MORALES, PR
 PROJECT NO.: 519035500 PROJECT TITLE: PRIVATE SECTOR INITIATIVES

BARMA-4 PROGRAM	BARMA INTL NO./ DESCRIPTION	DELEGATED/ MARKED	COMMITTED	DISBURSED	UNLIQUIDATED DELIQ./BAR	ACCRUED	UNEXPENDED DELIQ./BAR
BUDGET PLAN CODE: LGS--7-25519-KG10 APPROPRIATION SYMGL: 72-11M1021							
ELEMENT NO. :	1						
ELEMENT TITLE:	DEES/PERSONNEL COSTS	774,775	774,775	774,775	0	0	0
PIL-519-0355-02	1700001 COMMIT FUNDS AS PER PIL-2	774,775	774,775	774,775	0	0	0
	MARKED TOTALS > > >	774,775					
	UNMARKED BALANCE	0					
ELEMENT NO. :	2						
ELEMENT TITLE:	DEES/PROP. LOGISTIC SUPPORT	45,225	45,225	45,225	0	0	0
PIL-519-0355-02	1700002 COMMIT FUNDS PER YR. 1/ PIL-02	45,225	45,225	45,225	0	0	0
	MARKED TOTALS > > >	45,225					
	UNMARKED BALANCE	0					
ELEMENT NO. :	3						
ELEMENT TITLE:	DEES/EQUIPMENT AND MATERIALS	43,000	43,000	43,000	0	0	0
PIL-519-0355-04	1700003 COMMIT FUNDS FOR SOFTWARE EQU	43,000	43,000	43,000	0	0	0
	MARKED TOTALS > > >	43,000					
	UNMARKED BALANCE	0					
ELEMENT NO. :	4						
ELEMENT TITLE:	DEES/TECH. ASSIST. & TRAINING	567,435	567,435	567,435	0	0	0
PIL-519-0355-02	1700004 COMMIT FUNDS PER YR. 1/PIL-02	567,435	567,435	567,435	0	0	0
	MARKED TOTALS > > >	567,435					
	UNMARKED BALANCE	0					

OPTION NO.: -

OFFICE CODE: 700 OFFICE NAME : PRE-OFFICE OF PRIVATE ENTER
 PROJECT NO.: 519030000 PROJECT TITLE: PRIVATE SECTOR INITIATIVES

PROJECT OFFICER: A.DE AGUILAR/C.DE MORALES, PR

MARKED	MARKED	UNLIQUIDATED	UNEXPENDED
MARKED	DESCRIPTION	MARKED	MARKED
MARKED	MARKED	MARKED	MARKED
BUDGET PLAN CODE: L02A-87-25519-K013 APPROPRIATION SYMBOL: 72-11M1021			
ELEMENT NO. : 5			
ELEMENT NAME: DEES/INV. AND OOB. TRAVEL	10,000	10,000	10,000
PIL-519-2330-02	170005	10,000	10,000
	COMMIT FUNDS FOR YR.1/PIL-02		
MARKED TOTALS > > >	10,000		
UNMARKED BALANCE	0		
ELEMENT NO. : 6			
ELEMENT NAME: DEES/PUBLICATIONS	36,000	36,000	36,000
PIL-519-2330-02	170006	36,000	36,000
	COMMIT FUNDS FOR YR.1/PIL-02		
MARKED TOTALS > > >	36,000		
UNMARKED BALANCE	0		
ELEMENT NO. : 7			
ELEMENT NAME: DEES/SEMINARS AND CONFERENCES	25,000	25,000	25,000
PIL-519-2330-02	170007	25,000	25,000
	COMMIT FUNDS FOR YR.1/PIL-02		
MARKED TOTALS > > >	25,000		
UNMARKED BALANCE	0		
ELEMENT NO. : 8			
ELEMENT NAME: DEES/CONTINGENCIES	0	0	0
MARKED TOTALS > > >	0		
UNMARKED BALANCE	0		

OPTICN NO.: 4

OFFICE CODE: 700
PROJECT NO.: 8190300000

OFFICE NAME :
PROJECT TITLE: PRE-OFFICE OF PRIVATE ENTER
PRIVATE SECTOR INITIATIVES

PROJECT OFFICER: A.DE AGUILAR/C.DE MORALES, PR

EARMAK	ESKMARK ONTL NO./ DESCRIPTION	OBLIGATED/ ESKMARKED	COMMITTED	UNLIQUIDATED OBLIG.	ACCURED	UNEXPENDED OBLIG.
BUDGET PLAN CODE: LUSA-87-05519-K513 APPROPRIATION SYMBOL: 72-11F1021						
ELEMENT NO. : 9	PORTS/PERSONNEL COST	70,000	70,000	0	0	0
ELEMENT NO. :						
PIL-519-0318-02	8703009 COMMIT FUNDS FOR YR.1/PIL-02	70,000	70,000	0	0	0
	ESKMARKED TOTALS > > >	70,000				
	UNESKMARKED BALANCE	0				
ELEMENT NO. : 10	PORTS/PROG. LOGISTIC SUPPORT	12,000	12,000	0	0	0
ELEMENT NO. :						
PIL-519-0318-02	8700010 COMMIT FUNDS FOR YR.1/PIL-02	12,000	12,000	0	0	0
	ESKMARKED TOTALS > > >	12,000				
	UNESKMARKED BALANCE	0				
ELEMENT NO. : 11	PORTS/EQUIPMENT AND MATERIALS	20,000	20,000	0	0	0
ELEMENT NO. :						
PIL-519-0318-02	8700011 COMMIT FUNDS FOR YR.1/PIL-02	20,000	20,000	0	0	0
	ESKMARKED TOTALS > > >	20,000				
	UNESKMARKED BALANCE	0				
ELEMENT NO. : 12	PORTS/OTHER ASSIST. TO ASSOC.	564,241	564,241	0	0	0
ELEMENT NO. :						
PIL-519-0318-02	8700012 COMMIT FUNDS FOR YR.1/PIL-02	564,241	564,241	0	0	0
	ESKMARKED TOTALS > > >	564,241				
	UNESKMARKED BALANCE	0				

MACS-PC71

USAID / EL SALVADOR

DATE : 04/08/92

COMPREHENSIVE PIPELINE REPORT BY BUDGET ALLOWANCE
AS OF 03/31/92

REPORT PAGE NO.: 365
MISSION PAGE NO.: 365

OPTION NO.: 4

OFFICE CODE: 700
PROJECT NO.: 5190355-00

OFFICE NAME : PRE-OFFICE OF PRIVATE ENTER
PROJECT TITLE: PRIVATE SECTOR INITIATIVES

PROJECT OFFICER: A.DE AGUILAR/C.DE MORALES, PR

MARK	MARK CNTL NO./ DESCRIPTION	OBLIGATED/ MARKED	COMMITTED	DISBURSED	UNLIQUIDATED OBLIG./EAR	ACCRUED	UNEXPENDED OBLIG./EAR
BUDGET PLAN CODE: L051-87-25519-K013 APPROPRIATION SYMBOL: 72-11M1021							
ELEMENT NO. :	13						
ELEMENT NAME:	FORTAS/INV. AND DES. TRAVEL	67,558	67,558	67,558	0	0	0
PIL-519-2555-02	3700013 COMMIT FUNDS FOR YR.1/PIL-02	67,558	67,558	67,558	0	0	0
	MARKED TOTALS > > >	67,558					
	UNMARKED BALANCE	0					
ELEMENT NO. :	14						
ELEMENT NAME:	FORTAS/PUBLICATIONS	3,200	3,200	3,200	0	0	0
PIL-519-2555-02	3700014 COMMIT FUNDS FOR YR.1/PIL-02	3,200	3,200	3,200	0	0	0
	MARKED TOTALS > > >	3,200					
	UNMARKED BALANCE	0					
ELEMENT NO. :	15						
ELEMENT NAME:	FORT-SEMINARS AND CONFERENCE	11,500	11,500	11,500	0	0	0
PIL-519-2555-02	3700015 COMMIT FUNDS FOR YR.1/PIL-02	11,500	11,500	11,500	0	0	0
	MARKED TOTALS > > >	11,500					
	UNMARKED BALANCE	0					
ELEMENT NO. :	15						
ELEMENT NAME:	FORTAS/CONTINGENCIES	16	16	16	0	0	0
PIL-519-2555-02	3700016 COMMIT FUNDS FOR YR.1/PIL-02	16	16	16	0	0	0
	MARKED TOTALS > > >	16					
	UNMARKED BALANCE	0					

BEST AVAILABLE COPY

MACS-POST

USAID / EL SALVADOR

DATE: 04/08/92

COMPREHENSIVE PIPELINE REPORT BY BUDGET ALLOWANCE
AS OF 03/31/92

REPORT PAGE NO.: 365
MISSION PAGE NO.: 366

OPTION NO.: 4

OFFICE CODE: 700
PROJECT NO.: 519038600

OFFICE NAME: PRE-OFFICE OF PRIVATE ENTER
PROJECT TITLE: PRIVATE SECTOR INITIATIVES

PROJECT OFFICER: A.DE AGUILAR/C.DE MORALES, PR

EBMARK
EBMARKED

EBMARK UNTL NO./
EBMARKED

OBLIGATED/
EBMARKED

COMMITTED

DISBURSED

UNLIQUIDATED
OBLIG_FAB

ACCUMED

UNEXPENDED
OBLIG_FAB

BUDGET ALLOWANCE TOTALS > > >

2,250,000

2,250,000

2,250,000

0

0

0

MACS-P07

 USAID / EL SALVADOR
 COMPREHENSIVE PIPELINE REPORT BY BUDGET ALLOWANCE
 AS OF 03/31/92

DATE: 04/08/92

REPORT PAGE NO.: 367

MISSION PAGE NO.: 367

OPTIC NO.: -

OFFICE CODE: 700
PROJECT NO.: 519333000OFFICE NAME: PRE-OFFICE OF PRIVATE ENTER
PROJECT TITLE: PRIVATE SECTOR INITIATIVES

PROJECT OFFICER: A.DE AGUILAR/C.DE MORALES, PR

MARK	MARK CNTL NO./ DESCRIPTION	OBLIGATED/ MARKED	COMMITTED	ISSUED	UNLIQUIDATED OBLIG./\$	ACCRUED	UNEXPENDED OBLIG./\$
BUDGET PLAN CODE: L054-92-25519-K012 APPROPRIATION SYMBOL: 72-11M1021							
ELEMENT NO. :	1						
ELEMENT NAME:	DEES/PERSONNEL COSTS	409,183	409,183	397,610	11,573	11,573	0
GA-519-0333-01	5200036 COMMIT FUNDS AS PER AMEND. 1	409,183	409,183	397,610	11,573	11,573	0
	EARMARKED TOTALS > > >	409,183					
	UNEARMARKED BALANCE	0					
ELEMENT NO. :	2						
ELEMENT NAME:	DEES/PROG. LOGISTIC SUPPORT	170,428	170,428	170,428	0	0	0
GA-519-0333-01	5200037 COMMIT FUNDS AS PER AMEND. 1	170,428	170,428	170,428	0	0	0
	EARMARKED TOTALS > > >	170,428					
	UNEARMARKED BALANCE	0					
ELEMENT NO. :	3						
ELEMENT NAME:	DEES/EQUIPMENT AND MATERIALS	77,000	77,000	77,000	0	0	0
GA-519-0333-01	5200038 COMMIT FUNDS AS PER AMEND. 1	77,000	77,000	77,000	0	0	0
	EARMARKED TOTALS > > >	77,000					
	UNEARMARKED BALANCE	0					
ELEMENT NO. :	4						
ELEMENT NAME:	DEES/TECH. ASSIST. & TRAINING	412,515	412,515	-12,515	0	0	0
GA-519-0333-01	5200039 COMMIT FUNDS AS PER AMEND. 1	412,515	412,515	-12,515	0	0	0
	EARMARKED TOTALS > > >	412,515					
	UNEARMARKED BALANCE	0					

BEST AVAILABLE COPY

MACS-9075

USAID / EL SALVADOR
 COMPREHENSIVE PIPELINE REPORT BY BUDGET ALLOWANCE
 AS OF 03/31/92

DATE : 04/08/92
 REPORT PAGE NO.: 368
 MISSION PAGE NO.: 368

OPTION NO.: 4

OFFICE CODE: 700
 PROJECT NO.: 5190336-00

OFFICE NAME : PRE-OFFICE OF PRIVATE ENTER
 PROJECT TITLE: PRIVATE SECTOR INITIATIVES

PROJECT OFFICER: A.DE AGUILAR/C.DE MORALES, PR

EARMARK
 NO.

EARMARK CNTL NO./
 DESCRIPTION

OBBLIGATED/
 EARMARKED

COMMITTED

DISBURSED

UNLIQUIDATED
 OBLIG./FAR

ACCUMULATED

UNEXPENDED
 OBLIG./FAR

BUDGET PLAN CODE: LDSA-88-25519-KG13 APPROPRIATION SYMBOL: 72-11M1021

ELEMENT NO. :	ELEMENT NAME:	OBBLIGATED/ EARMARKED	COMMITTED	DISBURSED	UNLIQUIDATED OBLIG./FAR	ACCUMULATED	UNEXPENDED OBLIG./FAR
5	DEES/INV. AND OSS. TRAVEL	98,271	98,271	98,011	260	260	0
GA-519-0336-01	3300040 COMMIT FUNDS AS PER AMEND. 1	98,271	98,271	98,011	260	260	0
EARMARKED TOTALS > > >		98,271					
UNEARMARKED BALANCE		0					

ELEMENT NO. :	ELEMENT NAME:	OBBLIGATED/ EARMARKED	COMMITTED	DISBURSED	UNLIQUIDATED OBLIG./FAR	ACCUMULATED	UNEXPENDED OBLIG./FAR
6	DEES/PUBLICATIONS	106,926	106,926	106,179	747	747	0
GA-519-0336-01	33000-1 COMMIT FUNDS AS PER AMEND. 1	106,926	106,926	106,179	747	747	0
EARMARKED TOTALS > > >		106,926					
UNEARMARKED BALANCE		0					

ELEMENT NO. :	ELEMENT NAME:	OBBLIGATED/ EARMARKED	COMMITTED	DISBURSED	UNLIQUIDATED OBLIG./FAR	ACCUMULATED	UNEXPENDED OBLIG./FAR
7	DEES/SEMINARS AND CONFERENCES	20,000	20,000	20,000	0	0	0
GA-519-0336-01	33000-2 COMMIT FUNDS AS PER AMEND. 1	20,000	20,000	20,000	0	0	0
EARMARKED TOTALS > > >		20,000					
UNEARMARKED BALANCE		0					

ELEMENT NO. :	ELEMENT NAME:	OBBLIGATED/ EARMARKED	COMMITTED	DISBURSED	UNLIQUIDATED OBLIG./FAR	ACCUMULATED	UNEXPENDED OBLIG./FAR
8	FORTS/PERSONNEL COST	237,154	237,154	237,154	0	0	0
GA-519-0336-01	33000-3 COMMIT FUNDS AS PER AMEND. 1	237,154	237,154	237,154	0	0	0
EARMARKED TOTALS > > >		237,154					
UNEARMARKED BALANCE		0					

MACS-P075

USAID / EL SALVADOR
 COMPREHENSIVE PIPELINE REPORT BY BUDGET ALLOWANCE
 AS OF 03/31/92

DATE : 04/08/92
 REPORT PAGE NO.: 369
 MISSION PAGE NO.: 369

OPTION NO.: 4

OFFICE CODE: 700
 PROJECT NO.: 5190300.00

OFFICE NAME : PRE-OFFICE OF PRIVATE ENTER
 PROJECT TITLE: PRIVATE SECTOR INITIATIVES

PROJECT OFFICER: A.DE AGUILAR/C.DE MORALES, PR

MARK	MARK	MARK	MARK	MARK	MARK	MARK	MARK
DESCRIPTION	DESCRIPTION	DESCRIPTION	DESCRIPTION	DESCRIPTION	DESCRIPTION	DESCRIPTION	DESCRIPTION
BUDGET PLAN CODE: 05A-88-25519-K313 APPROPRIATION SYMCL: 72-11M1021							
ELEMENT NO. :	ELEMENT NAME:						
GA-519-0300-01							
MARKED TOTALS > > >							
UNMARKED BALANCE							
ELEMENT NO. :	ELEMENT NAME:						
GA-519-0300-01							
MARKED TOTALS > > >							
UNMARKED BALANCE							
ELEMENT NO. :	ELEMENT NAME:						
GA-519-0300-01							
MARKED TOTALS > > >							
UNMARKED BALANCE							
ELEMENT NO. :	ELEMENT NAME:						
GA-519-0300-01							
MARKED TOTALS > > >							
UNMARKED BALANCE							

BEST AVAILABLE COPY

USAID / EL SALVADOR
 COMPREHENSIVE PIPELINE REPORT BY BUDGET ALLOWANCE
 AS OF 03/31/92

DATE : 04/08/92
 REPORT PAGE NO.: 370
 MISSION PAGE NO.: 370

OFFICE NAME : PRE-OFFICE OF PRIVATE ENTER
 PROJECT TITLE: PRIVATE SECTOR INITIATIVES PROJECT OFFICER: A.DE AGUILAR/C.DE MORALES, PR

FUNDING SOURCE	EARMARK INTL NO./ DESCRIPTION	OBLIGATED/ EARMARKED	COMMITTED	DISBURSED	UNLIQUIDATED		UNEXPENDED	
					OBLIG./_EAR	ACCUMULATED	OBLIG./_EAR	REMAINING
14	PORTAS/PUBLICATIONS	65,121	65,121	55,121	0	0	0	0
06-01	3200047 COMM. FUNDS AS PER AMEN. 1	55,121	55,121	65,121	0	0	0	0
	EARMARKED TOTALS > > >	55,121						
	UNEARMARKED BALANCE	0						
15	PORTAS/SEMINARS AND CONFERENCE	6,344	6,344	6,344	0	0	0	0
06-01	3200211 COMM FUNDS PER REP PIL NO.18	6,344	6,344	6,344	0	0	0	0
	EARMARKED TOTALS > > >	6,344						
	UNEARMARKED BALANCE	0						
16	PORTAS/CONTINGENCIES	0	0	0	0	0	0	0
	EARMARKED TOTALS > > >	0						
	UNEARMARKED BALANCE	0						
	BUDGET ALLOWANCE TOTALS > > >	1,999,999	1,999,999	1,987,419	12,560	12,590	0	0

USMID / EL SALVADOR
 COMPREHENSIVE PIPELINE REPORT BY BUDGET ALLOCATION
 AS OF 03/31/92

DATE: 04/08/92
 REPORT PAGE NO.: 371
 MISSION PAGE NO.: 371

OFFICE CODE: 70J
 PROJECT NO.: 519033-00

OFFICE NAME: PRE-OFFICE OF PRIVATE ENTER
 PROJECT TITLE: PRIVATE SECTOR INITIATIVES

PROJECT OFFICER: A. DE AGUILAR/C. DE MORALES, PR

ELEMENT NO. :	ELEMENT NAME :	OBLIGATED/REMOVED	COMMITTED	UNLIQUIDATED	UNLIQUIDATED		UNEXPENDED
					ELIGIBLE	ACCUMULATED	
BUDGET PLAN CODE: 0034-00-1501-0018 APPROPRIATION SYMBOL: 72-11R1021							
ELEMENT NO. : 1	SEBS/PERSONNEL COSTS	52,021	52,021	41,283	10,738	10,738	0
CA-519033-00070400	REP FUNDS REP AMEND #6	52,021	52,021	41,283	10,738	10,738	0
	MARKED TOTALS > > >	52,021					
	UNMARKED BALANCE	0					
ELEMENT NO. : 2	SEBS/LOG. SUPPORT	119,665	119,665	119,195	470	470	0
CA-519033-00073900	INCAS CA PER AMEND NO. 3	119,665	119,665	119,195	470	470	0
	MARKED TOTALS > > >	119,665					
	UNMARKED BALANCE	0					
ELEMENT NO. : 3	SEBS/EQUIPMENT AND MATERIALS	17,165	17,165	17,165	0	0	0
CA-519033-00075000	ADD LIAISON UNIFORMS	17,165	17,165	17,165	0	0	0
	MARKED TOTALS > > >	17,165					
	UNMARKED BALANCE	0					
ELEMENT NO. : 4	SEBS/TECH. ASSIST. & TRAINING	162,328	162,328	162,328	0	0	0
CA-519033-00075100	INCAS CA PER AMEND NO. 7	162,328	162,328	162,328	0	0	0
	MARKED TOTALS > > >	162,328					
	UNMARKED BALANCE	0					

USAID / EL SALVADOR
COMPREHENSIVE PIPELINE REPORT BY BUDGET ALLOWANCE
AS OF 02/31/92

DATE : 04/28/92
REPORT PAGE NO.: 372
MISSION PAGE NO.: 372

OFFICE : 700
PROJECT TITLE : PRE-OFFICE OF PRIVATE ENTERPRISE
PRIVATE SECTOR INITIATIVES

PROJECT OFFICER: ALDE AGUILAR/C. JOE MORALES, PR

MARKED	UNMARKED	UNOBLIGATED/RECEIVED	COMMITTED	RECEIVED	UNLIQUIDATED OBLIG./EXP.	ACCUMULATED	UNEXPENDED OBLIG./EXP.
--------	----------	----------------------	-----------	----------	--------------------------	-------------	------------------------

CODES: LOS-19-05519-A013 APPROPRIATION SYMBOL: 70-1191021

7	00000000	00000000	14,074	14,074	9,319	4,255	4,255	0
	DEES/SEMINARS AND CONFERENCES							
	000799900	0000070	14,074	14,074	9,319	4,255	4,255	0
	INCAS CA PER AMEND NO.2							
	MARKED TOTALS >>>		14,074					
	UNMARKED BALANCE		0					

7	00000000	00000000	0	0	0	0	0	0
	PORTAS/PERSONNEL COST							
	MARKED TOTALS >>>		0					
	UNMARKED BALANCE		0					

10	00000000	00000000	26,666	26,666	26,666	0	0	0
	PORTAS/PROG. LOGISTIC SUPPORT							
	000799800	0000000	26,666	26,666	26,666	0	0	0
	INCAS CA PER AMEND NO.3							
	MARKED TOTALS >>>		26,666					
	UNMARKED BALANCE		0					

12	00000000	00000000	3,000	3,000	3,000	0	0	0
	PORTAS/OTHER ASSIST. TO LOGSTC.							
	000799800	0000000	3,000	3,000	3,000	0	0	0
	INCAS CA PER AMEND NO.3							
	MARKED TOTALS >>>		3,000					
	UNMARKED BALANCE		0					

OPTION NO.: 4

OFFICE CODE: 700
 PROJECT NO.: 519030100

OFFICE NAME : PRE-OFFICE OF PRIVATE ENTER
 PROJECT TITLE: PRIVATE SECTOR INITIATIVES

PROJECT OFFICER: A.DE AGUILAR/C.DE MORALES, PR

MARKED	UNMARKED	UNLIQUIDATED OBLIGATIONS	ACCRUED	UNEXPENDED OBLIGATIONS
BUDGET PLAN CODE: 110-99-2561-R-K011 APPROPRIATION SYMBOL: 72-1191001				
ELEMENT NO.: 17 ELEMENT NAME: PORT/EVALUATION	0	0	0	0
MARKED TOTALS >>>	0	0	0	0
UNMARKED BALANCE	0			
ELEMENT NO.: 18 ELEMENT NAME: DEBS/EVALUATION	0	0	0	0
CA-519033-00170000 PROJECTS INSTR CA PER AVENC NO.3	0	0	0	0
MARKED TOTALS >>>	0	0	0	0
UNMARKED BALANCE	0			
ELEMENT NO.: 19 ELEMENT NAME: OVERHEAD	50,000	50,000	41,359	3,411
CA-519033-00070000 REPROS FUNDOS PER AVENC #5	50,000	50,000	-1,359	3,411
MARKED TOTALS >>>	50,000	50,000	41,359	3,411
UNMARKED BALANCE	0			
BUDGET ALLOWANCE TOTALS >>>	50,000	50,000	41,359	3,411
GRANT TOTALS >>>	4,700,000	4,700,000	4,658,646	36,454
PROJECT MARKED TOTALS >>>	4,700,000	4,700,000	4,658,646	36,454
PROJECT UNMARKED BALANCE	0			
TOTAL PROJECT OBLIGATIONS >>>	4,700,000	4,700,000	4,658,646	36,454