

Citizens Network Agribusiness Alliance (CNAA) Volunteer Program

*Program funded by AID under the Farmer-to-Farmer Program
Special Initiative for the NIS*

3RD QUARTER FISCAL YEAR 1993 REPORT 1 APRIL - 30 JUNE 1993

COOPERATIVE AGREEMENT NO. FAO-0705-A-00-2094-00
PROJECT NUMBER 938-0705

I.	Introduction	1
II.	Program Implementation	2
III.	Summary of Financial Status	6

I. INTRODUCTION

This report documents the Citizens Network Agribusiness Alliance (CNAА) Volunteer Program's third quarter FY 1993 (1 April - 30 June 1993) of program implementation under Cooperative Agreement Number FAO-0705-A-00-2094-00, the Farmer-to-Farmer Program (FTF) Special Initiative for the NIS, and in compliance with the guidelines for Quarterly Reports set forth in Section 1E.2.(b) of the Cooperative Agreement.

The CNFA's plan for evaluating the impact of the volunteer program is as follows:

- A. Volunteer Impact Statements: These are being prepared by the CNFA staff for each volunteer assignment. Statements will be quantitative and qualitative based on volunteer debriefings, trip reports, and staff observations. The process is now being created. The first Impact Statements will be submitted with the 4th Quarter FY 1993 Report and the FY 1993 Annual Activity Report.
- B. Project Impact Statements: These will be prepared annually based on each project the volunteer program services intensively. These will be long-term impact assessments.
- C. External Evaluation: A project evaluation specialist will be sent out in Fall 1993 to give an overall assessment of the volunteer program, recommending ways to strengthen it.

II. PROGRAM IMPLEMENTATION

In summary, program implementation in the third quarter, with few exceptions, closely paralleled the goals set forth in the Implementation Plan Overview (contained in the Annual Workplan FY 1993). Twelve volunteers were fielded, with several concentrating on two sites; one in Krasnodar, the other in Primorski Krai. In both areas, CNAA Volunteers focussed on a range of assignments up and down the food chain, ranging from helping develop "Private Brigades" of food producers from formerly collective farms, to transferring agronomy techniques and machine maintenance, to renovating vegetable greenhouses, to helping establish viable private farm organizations.

Substantial work was also done in project development. The Moscow and Kiev CNFA offices have located additional enterprises from with out the CNAA Network which wish to receive technical assistance. *Enterprise Request* forms have been received from Agrostrakh (National Agroindustrial Insurance Company) of Moscow, Russia; Gospodar Dairy Processing Enterprise of Fastiv, Ukraine; Yagodnoye ("Berry") Experimental Farm; Dmitrovets Stockholder Society of Vorotinsk, and Ruskoe Pole Farm. To date, Agrostrakh and Gospodar Dairy Processing Enterprise have been approved and will receive CNAA Volunteers.

In the realm of creating the infrastructure of democracy through technical assistance to farm organizations, the CNAA Volunteer Program made exciting progress in the third quarter. As a result of the highly successful assignments of three CNAA Volunteers from the Kansas Farm Bureau (KFB), KFB signed five-year agreements with AKKOR-Rostov and the Kherson Farmers Association to provide technical assistance in organizational development, banking, insurance, trade, membership, education, and exchange. The CNAA Volunteer Program is working to set up similar relationships with other American state farm bureaus in other Russian and Ukrainian oblasts.

RECRUIT STAFF

Hire Field Coordinator for Russia**IN PROGRESS**

Extensive recruitment is currently underway for the Field Coordinator for Russia position. The recruitment strategy has been expanded to consider Russian as well as American candidates. The vacancy presents little hindrance to program implementation, however, and until the position is filled, coverage in varying degrees is provided by the Moscow CNFA office staff: Peter Thatcher, George Kornstad, Patrick Pugh, and Shirley Thatcher.

James D. Asher to be Country Director for Ukraine (effective 21 April 1993) administers the CNAA Volunteer Program in Ukraine. In Washington, Jerry W. Leach replaced E. Morgan Williams as Program Director for the CNAA Volunteer Program on 5 April 1993.

Recruit Other NIS Staff**COMPLETE**

Nila Martyniuk, Program Officer for the Kiev CNFA office was hired effective 26 April 1993.

PROGRAM START-UP

Establish Program Databases**IN PROGRESS**

Creation of the three program databases -- Volunteer, Enterprise, and CNAA -- is nearing completion. The full-time computer expert retained for this purpose has experienced some technical difficulties which have delayed the process, however, without further unforeseen complications, we anticipate that at least one of the databases will be completed in the next six months.

IMPLEMENTATION

Create Orientation Materials**COMPLETE**

The first edition of CNAA Volunteer Briefing Book was printed June 1993. Copies have been provided to the U.S. Agency for International Development, PVC/FHA.

Create Program/Recruitment Brochure

IN PROGRESS

Materials further developed and fine-tuned. Anticipated completion date is fourth quarter FY 1993.

Increase Participation of Women

IN PROGRESS

The volunteer program continues to devote special attention to encouraging the participation of women in the program both as volunteers and beneficiaries. Of the 12 volunteers fielded in the third quarter, two are women. In addition, women have, and will continue to be, recipients of technical assistance in both Russia and Ukraine.

TECHNICAL ASSISTANCE PROJECT DEVELOPMENT

Twelve CNAA Volunteers were in the field during the third quarter:

1. Mark S. Rogers - JB Demos (Joint Bureau DEs Moines-MOScow); Moscow, Russia; (23 March-20 June);
2. Emanuel H. Dombakian - Heinz Georgiyevsk Agro Industrial Company (primary); Moscow, Krasnodar (Tihorezk and Azov), Mineralni Vodi, Georgiyevsk, St. Petersburg; (25 March-24 April);
3. Roger Krug - KRAKH Association of Private Farmers (Krasnogorsk) and Privolnoe "Open Spaces" Worker-Owned Farm (Krasnodar), Russia; (8 April-17 October);
4. Martin E. Mason - Privatizing Farms ("Private Brigades"): Nadezdinskiy, Razdolne, Mikaihovka, Bogulslavskiy, Novoselische, Artyom; Primorski Krai, Russia; (11 April-30 May);
5. Edward Tulley - Primorye Greenhouse Venture, Ltd. (Vladivostok) and Nadezdinskiy Farm Greenhouse; Primorski Krai, Russia; (11 April-4 July);
6. Richard Karle - Primorski Krairybolovpotrebsojuz (KRPS); Vladivostok and Nakhodka, Primorski Krai, Russia; (11 April-9 May);
7. Ronald P. Smith - Privolnoe "Open Spaces" Worker-Owned Farm; Krasnodar, Russia; (7 May-2 September);
8. Dennis Hupe - AKKOR-Rostov (Russia); Kherson Private Farmer Association (Ukraine); (23 May-9 June);

9. Larry Cline - AKKOR-Rostov (Russia); Kherson Private Farmer Association (Ukraine); (23 May-9 June);
10. Edie Dahlsten - AKKOR-Rostov (Russia); Kherson Private Farmer Association (Ukraine); (23 May-9 June);
11. Joy Anne Haugan - Privolnoe "Open Spaces" Worker-Owned Farm; Krasnodar, Russia; (30 May-22 September), and
12. Alfred C. Williams - Privatizing Farms ("Private Brigades"): Nadezdinskiy, Razdolne, Mikaihovka, Bogulslavskiy, Novoselische, Artyom; Artyom Institute for Greenhouse and Vegetable Research; Usseriysk Agricultural Technical College; Primorski Krai, Russia; (30 May-15 August).

In the third quarter, CNAA Volunteer Program staff received and approved new requests for technical assistance from four Russian and Ukrainian enterprises. They are: 1. AKKOR-Rostov, 2. Kherson Private Farmer Association, 3. Gospodar Dairy Processing Enterprise, and 4. Agrostrakh (National Agroindustrial Insurance Company).

III. SUMMARY OF FINANCIAL STATUS

Financial expenditures during the third quarter have remained consistent with the budget plan. The number of volunteers has increased, with a commensurate increase in the travel and per diem costs associated with the placement of these volunteers.

The CNFA was successful in recruiting and hiring a new Program Director to be based in Washington, Jerry W. Leach (effective 5 April 1993), and successfully recruited a Country Director for Ukraine, James D. Asher (effective 21 April 1993).

Cash flow management has been difficult to implement, especially with the unannounced decision by AID/FM that they do not have to make payment under reimbursements for a period of 30 days after they have received the request for reimbursement. Advances are supposed to be handled within ten working days, however, we have experienced delays in excess of 120 days. The CNFA requested on 19 May 1993 that the periodic advance provision be changed to their Letter of Credit, but this has not yet been implemented by AID.

Line Item expenditures for the third quarter are:

<u>Line Item Category</u>	<u>FY 93 Budget</u>	<u>Actual 3rd Quarter</u>
Direct Labor	276,000.	65,766.
Fringe Benefits	53,700.	20,414.
Travel & Per Diem	259,096.	52,142.
Subcontracts/Subagreements	34,793.	0.
Other Direct Costs	372,220.	42,350.
Indirect Costs	179,246.	36,533.
Total	1,175,055.	217,205.